ALAMOSA HOLDINGS INC Form 424B3 March 04, 2003

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ALAMOSA HOLDINGS, INC.

30,649,990 SHARES OF COMMON STOCK

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Supplement No. 14 to Prospectus

This prospectus supplement relates to the resale by selling stockholders of up to 30,649,990 shares of our common stock that the selling stockholders acquired from us in connection with our acquisitions of companies formerly owned by them. We will not receive any of the proceeds from the sale of any of these shares by the selling stockholders.

You should read this prospectus supplement in conjunction with the prospectus dated September 28, 2001, filed by us with the Securities and Exchange Commission, prospectus supplement no. 1, filed by us with the Securities and Exchange Commission on October 18, 2001, prospectus supplement no. 2, filed by us with the Securities and Exchange Commission on October 30, 2001, prospectus supplement no. 3, filed by us with the Securities and Exchange Commission on November 14, 2001, prospectus supplement no. 4, filed by us with the Securities and Exchange Commission on February 28, 2002, prospectus supplement no. 5, filed by us with the Securities and Exchange Commission on March 29, 2002, prospectus supplement no. 6, filed by us with the Securities and Exchange Commission on May 2, 2002, prospectus supplement no. 7, filed by us with the Securities and Exchange Commission on May 15, 2002, prospectus supplement no. 8, filed by us with the Securities and Exchange Commission on June 13, 2002, prospectus supplement no. 9, filed by us with the Securities and Exchange Commission on August 8, 2002, prospectus supplement no. 10, filed by us with the Securities and Exchange Commission on August 15, 2002, prospectus supplement no. 11, filed by us with the Securities and Exchange Commission on October 2, 2002, prospectus supplement no. 12, filed by us with the Securities and Exchange Commission on November 7, 2002 and prospectus supplement no. 13, filed by us with the Securities and Exchange Commission on November 15, 2002. All terms used in this prospectus supplement have the meaning assigned to them in the prospectus. Our common stock is traded on The New York Stock Exchange under the symbol "APS." On March 3, 2003, the last reported sale price of one share of our common stock was \$0.42.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS SUPPLEMENT. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

This supplement is part of the prospectus and must accompany the prospectus to satisfy prospectus delivery requirements under the Securities Act of 1933, as amended.

The date of this prospectus supplement is March 4, 2003.

RECENT DEVELOPMENTS

On March 3, 2003 we issued the following press release.

NEWS RELEASE

Contact: Jon D. Drake

Director of Investor Relations

Alamosa Holdings, Inc.

806-722-1455

jdrake@alamosapcs.com

Alamosa Announces Fourth Quarter and Annual 2002 Results

## Fourth Quarter Highlights:

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- o Subscribers increased by approximately 31,000 to approximately 622,000 total subscribers.
- o EBITDA (earnings, before interest, taxes, depreciation and amortization), excluding asset impairments, totaled \$12.1 million for the fourth quarter and \$26.9 for the full year of 2002, respectively.
- o Net loss for the fourth quarter was \$25.6 million or \$0.27 per share.
- Available funding was approximately \$121.4 million, including approximately \$61.7 million in cash and cash equivalents, approximately \$34.7 million of restricted cash in escrow accounts for bond interest payments, and \$25.0 million in an undrawn bank facility, subject to certain restrictions.
- o Customer churn was approximately 3.4 percent for the fourth quarter and for the full year of 2002.
- o Fixed asset additions totaled \$14.1 million for the fourth quarter and \$69.6 million for the full year of 2002.

LUBBOCK, Texas (March 3, 2003) - Alamosa Holdings, Inc. (NYSE: APS), the largest (based on number of subscribers) PCS Affiliate of Sprint (NYSE: FON, PCS), which operates the largest all-digital, all-CDMA Third-Generation (3G) wireless network in the United States, today reported results for the fourth quarter ended December 31, 2002. The Company reported \$12.1 million of EBITDA, excluding asset impairments, for the fourth quarter of 2002 versus a negative \$21.5 million in the fourth quarter of 2001. For the year of 2002, the Company reported positive EBITDA, excluding asset impairments, of \$26.9 million compared to a negative \$58.5 million in 2001, resulting in an \$85.4 million improvement year over year. The Company also reported approximately 31,000 net new subscribers during the fourth quarter of 2002, bringing total subscribers to approximately 622,000 at year-end 2002. This represents a 24 percent increase in total subscribers from the end of 2001 to the end of 2002. As the Company previously disclosed on January 13, 2003, customer churn was approximately 3.4 percent for the fourth quarter of 2002, declining from 3.8 percent in the third quarter of 2002. Customer churn for the full year of 2002 was also 3.4 percent.

"The wireless industry found 2002 to be extremely difficult. Despite many challenges, Alamosa distinguished itself from many of its peers and delivered solid financial results. We continued to make significant progress as we grew our customer base, expanded our network to handle our customer's current and future wireless needs, and managed our operations more efficiently," stated David E. Sharbutt, Chief Executive Officer of Alamosa Holdings, Inc. "More significantly, we achieved positive EBITDA in every quarter of 2002, including a substantial increase in the fourth quarter of 2002 over the third quarter of 2002.

"We shifted our focus to higher value customers, which began to have an impact on our churn rate during the fourth quarter. In 2002, we learned and adapted our business to the realities of the marketplace and have an established foundation from which to build upon in 2003," Sharbutt added. "We expect continued growth in EBITDA, excluding asset impairments, and positive free cash flow in 2003 which should help maintain our funding position."

#### FINANCIAL HIGHLIGHTS

Total revenue for the fourth quarter was approximately \$149.1 million, including subscriber revenue of \$102.2 million, roaming revenue of \$40.7 million and product sales of \$6.2 million. Roaming revenue increased 4.1 percent in the fourth quarter of 2002 compared to third quarter of 2002 due to increased roaming traffic from Sprint and other PCS carriers. Other PCS carriers' inbound travel comprised approximately 20 percent of roaming revenues during the quarter and for the full year. Total revenue for the year was approximately \$555.6 million, including subscriber revenue of \$391.9 million, roaming revenue of \$139.8 million and product sales of \$23.9 million.

EBITDA, excluding asset impairments, was \$12.1 million for the fourth quarter of 2002 compared to \$5.4 million for the third quarter of 2002 and a negative \$21.5 million for the fourth quarter of 2001. For the year of 2002, EBITDA, excluding asset impairments, was \$26.9 million compared to a negative \$58.5 million during 2001, an \$85.4 million improvement. The net loss for the fourth quarter was \$25.6 million or \$0.27 per share compared to \$29.2 million or \$0.31 per share, before a charge for the impairment of goodwill, in the third quarter of 2002 and a net loss of \$47.9 million or \$0.52 per share for the fourth quarter of 2001. For the year, the net loss was \$403.3 million or \$4.33 per share, including the goodwill impairment charge. Without the goodwill impairment charge, the net loss would have been \$111.7 million, or \$1.20 per share compared to a loss of \$143.9 million, before extraordinary items, or \$1.65 per share in 2001.

At the end of the fourth quarter of 2002, Alamosa had available funding of approximately \$121.4 million. This included approximately \$61.7 million of cash and cash equivalents, approximately \$34.7 million in restricted cash escrowed for the payment of bond interest, and committed but unused credit facilities at the end of the fourth quarter of \$25.0 million, subject to certain restrictions. Alamosa continues to expect to be over funded in excess of \$50 million at the point of becoming free cash flow positive in 2003. Fixed asset additions were approximately \$14.1 million for the fourth quarter of 2002 and \$69.6 million for the full year of 2002.

SUMMARY OF QUARTERLY OPERATING STATISTICS			
Metric	4Q 2002	3Q 2002	40
Total Customers	622,000	591,000	50
Net Additions	31,000	20,000	9
Avg. Revenue Per User (ARPU) (incl. roaming)	\$79	\$82	
Avg. Revenue Per User (ARPU) (w/out roaming)	\$57	\$60	
Churn	3.4%	3.8%	
Cost Per Gross Addition	\$403	\$442	
Monthly Cash Cost Per User (incl. roaming)	\$51	\$56	
Monthly Cash Cost Per User (w/out roaming)	\$36	\$41	
Average MOUs Per User (w/out roaming)	458	425	
Average MOUs Per User (incl. out roaming)	586	555	

1,150 million	1,074 million	746 mi
324 million	307 million	182 mi
232 million	233 million	143 mi
15.8 million	15.8 million	15.6 mi
11.8 million	11.5 million	11.2 mi
5.3%	5.1%	
1,509	1,483	
	324 million 232 million 15.8 million 11.8 million 5.3%	232 million 233 million 15.8 million 15.8 million 11.8 million 11.5 million 5.3% 5.1%

#### LISTING STATUS WITH NYSE

Based on current market trends and pricing, the Company remains below the NYSE's \$1 minimum share price and \$100 million market cap minimum listing requirement. The minimum share price requirement offers a six-month cure period following notification (which expires on March 3, 2003). The NYSE has indicated it will consider activities, such as shareholder actions, and allow for the approval of these actions at the Company's next Annual Meeting to meet the minimum share price requirement.

The Company's Board of Directors has approved taking further action, if necessary, to meet the \$1 minimum listing requirement. This includes a proposal for including a reverse stock split in the proxy for the Annual Shareholders meeting scheduled for May 29, 2003. The Company is also exploring other trading venues for its common stock. The Company has notified the NYSE of these proposed actions. If a proposed reverse split is enacted by shareholder vote, it is required to be promptly implemented and the listing requirement will be met if the share price exceeds the \$1 minimum share price requirement for the following 30 trading days. If the market price of its common stock increases or the Company identifies an alternative trading venue for its stock, the Company may not need to take shareholder action. The Company will continue periodically reporting its progress to the NYSE and the realization of objectives as outlined in its approved plan (addressing both the share price and the market capitalization minimum standards), which is still in effect until February 26, 2004.

"We have had discussions about the Company's next steps to achieve the \$1 minimum listing requirement with the NYSE staff," said Sharbutt. "In addition to the possible shareholder action, we are actively pursuing other trading venues for our common stock."

#### BUSINESS OUTLOOK

The following business outlook for 2003 may be materially affected by competitive conditions, continued development and acceptance of new 3G products and services, changes in pricing plans as well as general economic conditions, among other things:

- o Full year 2003 EBITDA of approximately \$80 million
- o Free cash flow positive for the full year of 2003, excluding cash interest to be paid out of escrow o Capital expenditures of \$40-50 million
- o Penetration of Alamosa markets to be in the range of 6.2 to 6.5 percent by year-end 2003
- o Churn decreasing throughout 2003 and averaging 3.0% for the year of 2003

#### CONFERENCE CALL AND REPLAY

Alamosa has scheduled a conference call for March 4, 2003 at 9:00 a.m. Eastern Time (8:00 a.m. Central Time). To participate in the call, dial 913-981-5519 at least ten minutes before the call begins and ask for the Alamosa conference call. Investors, analysts and the general public will also have the opportunity to listen to the conference call free over the Internet by visiting the company's Web site at www.alamosapcs.com or www.companyboardroom.com. To listen to the live call online, please visit the

Web site at least 15 minutes early to register, download and install any necessary audio software. For those who cannot listen to the live Web cast, an audio archive will be available shortly after the call on the company's website at www.alamosapcs.com or www.companyboardroom.com for approximately 30 days. A telephonic replay of the conference call will be available through Tuesday, March 11, 2003, and may be accessed by calling 719-457-0820 and using the passcode 461394.

#### ABOUT ALAMOSA

Alamosa Holdings, Inc. is the largest PCS Affiliate of Sprint based on number of subscribers. Alamosa has the exclusive right to provide digital wireless mobile communications network services under the Sprint brand name throughout its designated territory located in Texas, New Mexico, Oklahoma, Arizona, Colorado, Utah, Wisconsin, Minnesota, Missouri, Washington, Oregon, Arkansas, Kansas, Illinois and California. Alamosa's territory includes licensed population of 15.8 million residents.

#### ABOUT SPRINT

Sprint operates the largest, 100-percent digital, nationwide PCS wireless network in the United States, already serving more than 4,000 cities and communities across the country. Sprint has licensed PCS coverage of more than 280 million people in all 50 states, Puerto Rico and the U.S. Virgin Islands. In August 2002, Sprint became the first wireless carrier in the country to launch next generation services nationwide delivering faster speeds and advanced applications on Vision-enabled Phones and devices. For more information on products and services, visit www.sprint.com/mr. PCS is a wholly-owned tracking stock of Sprint Corporation trading on the NYSE under the symbol "PCS." Sprint is a global communications company with approximately 72,000 employees worldwide and nearly \$27 billion in annual revenues and is widely recognized for developing, engineering and deploying state-of-the art network technologies.

### FORWARD LOOKING STATMENTS

Statements contained in this news release that are forward-looking statements, such as statements containing terms such as can, may, will, expect, plan, and similar terms, are subject to various risks and uncertainties. Such forward-looking statements are made pursuant to the "safe-harbor" provisions of the private Securities Litigation Reform Act of 1995 and are made based on management's current expectations or beliefs as well as assumptions made by, and information currently available to, management. A variety of factors could cause actual results to differ materially from those anticipated in Alamosa's forward-looking statements, including the following factors: Alamosa's dependence on its affiliation with Sprint; shifts in populations or network focus; changes or advances in technology; changes in Sprint's national service plans or fee structure with us; change in population; difficulties in network construction; increased competition in our markets; adverse changes in financial position, condition or results of operations. For a detailed discussion of these and other cautionary statements and factors that could cause actual results to differ from Alamosa's forward-looking statements, please refer to Alamosa's filings with the Securities and Exchange Commission, especially in the "risk factors" sections of Alamosa's Annual Report on Form 10-K for the year ended December 31, 2001 and in subsequent filings with the Securities and Exchange Commission.

ALAMOSA HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS

(dollars in thousands, except per share amounts)

For the Three Months Ended

December 31,

(UNAUDITED)

	2002	2001		
Revenues:				
Subscriber revenues	\$ 102,207	\$ 79 <b>,</b> 773		
Roaming revenues	40 <b>,</b> 689	32,009		
Total service revenues	142,896	111,782		
Product sales	6 <b>,</b> 192	8,113		
Total revenue	149,088	119,895		
Costs and expenses:				
Cost of service and operations	87,094	83,223		
Cost of products sold	14,840	18,761		
Selling and marketing	30,703	36,123		
General and administrative expenses (excluding non-cash compensation of \$0 and \$0 for the three months ended December 31, 2002 and 2001, respectively, and \$0 and \$183 for the years ended December 31, 2002 and 2001,				
respectively)	4,374	3,251		
Depreciation and amortization	27,017	30,246		
Impairment of goodwill				
Impairment of property and equipment Non-cash compensation	(138)	(1,099)		
Non Cash Compensacion				
Total costs and expenses	163,890	170,505		
Loss from operations	(14,802)	(50,610)		
Interest and other income	577	946		
Interest expense	(26,031)	(23,441)		
Net loss before income tax benefit and extraordinary item	(40,256)	(73,105)		
Income tax benefit	14,623	25 <b>,</b> 161		
Net loss before extraordinary item	(25,633)	(47,944)		
Loss on debt extinguishment, (net of tax benefit of \$0 and \$0 for the three months ended December 31, 2002 and 2001, respectively, and \$0 and \$1,969 for the years ended December 31, 2002 and 2001, respectively)				
Net loss	\$ (25,633) =======	\$ (47,944) =======		
Wet loss per common share, basic and diluted:	\$ (0.27)	\$ (0.52)		
Net loss before extraordinary item	٧ (٥٠٤١)	γ (U.3Z)		

Loss on debt extinguishment, net of tax				
Net loss	\$	(0.27)	\$	(0.52)
	====:		====	
Weighted average common shares outstanding,				
basic and diluted	93,371,938		92,387,323	
	====:		====	

# ALAMOSA HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS (dollars in thousands, except share information)

	Dec	cember 31, 2002	Decem 2
ASSETS			
Current assets:			
Cash and cash equivalents	\$	61,737	\$
Short term investments			
Restricted cash		34,725	
Customer accounts receivable, net		27 <b>,</b> 926	
Receivable from Sprint		30,322	
Interest receivable		973	
Inventory		7,410	
Prepaid expenses and other assets		7,239	
Deferred customer acquisition costs		7,312	
Deferred tax asset		5 <b>,</b> 988	
Total current assets		183,632	
Property and equipment, net		458,946	
Debt issuance costs, net		33,351	
Restricted cash			
Goodwill			
Intangible assets, net		488,421	
Other noncurrent assets		7,802	
Total assets		1,172,152	
LIABILITIES AND STOCKHOLDERS' EQUITY	=====		
Current liabilities:			
Accounts payable	\$	27,203	\$
Accrued expenses	'	34,903	
Payable to Sprint		24,649	
Interest payable		22,242	
Deferred revenue		18,901	
Current installments of capital leases		1,064	
Total current liabilities		128 <b>,</b> 962	
Long term liabilities:		1 055	
Capital lease obligations		1,355	
Other noncurrent liabilities		10,641	
Senior secured debt		200,000	
12 7/8% senior discount notes		268,862	
12 1/2% senior notes		250,000	
13 5/8% senior notes		150,000	

Deferred tax liability		27,694	
Total long term liabilities		908,552	
Total liabilities		1,037,514	
Commitments and contingencies			
Stockholders' equity:			
Preferred stock, \$.01 par value; 10,000,000 shares			
authorized; no shares issued			
Common stock, \$.01 par value; 290,000,000 shares			
authorized, 94,171,938 and 92,786,497 shares			
issued and outstanding, respectively		942	
Additional paid-in capital		799 <b>,</b> 966	
Accumulated deficit		(664,720)	
Accumulated other comprehensive income, net of tax		(1,550)	
Total stockholders' equity		134,638	
Total liabilities and stockholders' equity	·	1,172,152	\$
	=====		=======

Alamosa Holdings, Inc.
Computation of EBITDA
(Unaudited)
(In thousands)

		Three months ended December 31,				Yea Dece
		2002		2001		2002
Operating loss Goodwill impairment Property and equipment impairment	\$	(14,802)  (138)	\$	(50,610)  	\$	(371,03 291,63 1,19
Depreciation and amortization Non-cash compensation		27 <b>,</b> 017 		30,246 (1,099)		105 <b>,</b> 12 
EBITDA	\$ =====	12,077	\$ =====	(21,463)	\$ =====	26 <b>,</b> 91

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