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LAMSON & SESSIONS CO  
Form 11-K  
June 29, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 11-K

ANNUAL REPORT  
PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the fiscal year ended December 31, 2003

OR

TRANSITIONAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-313

THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN  
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(Full title of the plan)

THE LAMSON & SESSIONS CO., 25701 Science Park Drive, Cleveland, Ohio 44122  
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(Name of issuer of the securities held pursuant to the plan  
and the address of its principal executive office)

THE LAMSON & SESSIONS CO.  
DEFERRED SAVINGS PLAN

FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002

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CIUNI & PANICHI

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CERTIFIED PUBLIC ACCOUNTANTS

# Edgar Filing: LAMSON & SESSIONS CO - Form 11-K

FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
The Lamson & Sessions Co.

We have audited the accompanying statement of net assets available for benefits -- modified cash basis of The Lamson & Sessions Co. (the "Company") Deferred Savings Plan (the "Plan") as of December 31, 2003 and the related statement of changes in net assets available for benefits -- modified cash basis for the year then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of The Lamson & Sessions Co. Deferred Savings Plan as of December 31, 2002, were audited by other auditors whose report dated May 29, 2003, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of The Lamson & Sessions Co. Deferred Savings Plan as of December 31, 2003 and changes in its net assets available for benefits for the year then ended in conformity with the modified cash basis of accounting.

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As described in Note B, these financial statements were prepared on a modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles in the United States.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets held at end of year is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ Ciuni & Panichi, Inc.  
Cleveland, Ohio  
June 10, 2004

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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS -  
MODIFIED CASH BASIS

	DECEMBER 31,	2003	-----	-----
ASSETS				
CASH		\$ 121,934		\$
INVESTMENTS, AT FAIR VALUE:				
Common/collective trust fund		6,578,183		5
Registered investment companies		25,210,619		18
Lamson & Sessions Company stock		2,679,263		1
INVESTMENTS, AT ESTIMATED FAIR VALUE:				
Participant loans		736,838		
Cash surrender value of life insurance		121,400		
		-----		-----
Total investments		35,326,303		26
RECEIVABLES:				
Employer's contribution		--		
Participant's contributions		--		
Other		--		
		-----		-----
		--		
		-----		-----
Total Assets		35,448,237		27
LIABILITIES				
Accounts payable		110,952		
		-----		-----
NET ASSETS AVAILABLE FOR BENEFITS		\$35,337,285		\$27
		=====		=====

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The accompanying notes are an integral part of these financial statements.

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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR  
BENEFITS - MODIFIED CASH BASIS

	YEARS ENDED DECEMBER 31,	2003	
		-----	-----
ADDITIONS TO NET ASSETS ATTRIBUTABLE TO:			
Investment income			
Interest and dividends		\$ 701,200	\$
Net appreciation in fair value of investments		6,453,667	
		-----	-----
		7,154,867	
Contributions			
Employee salary deferrals		2,204,379	
Employer matching and profit sharing		995,171	
Rollover contributions		58,241	
		-----	-----
		3,257,791	
Assets from merged plan		--	
		-----	-----
TOTAL ADDITIONS		10,412,658	
DEDUCTIONS FROM NET ASSETS ATTRIBUTABLE TO:			
Benefits paid to participants		2,120,389	
Net depreciation in fair value of investments		--	
Insurance premiums		2,753	
		-----	-----
TOTAL DEDUCTIONS		2,123,142	
		-----	-----
NET INCREASE (DECREASE) IN NET ASSETS		8,289,516	
NET ASSETS AVAILABLE FOR BENEFITS:			
BEGINNING OF YEAR		27,047,769	
		-----	-----
END OF YEAR		\$ 35,337,285	\$
		=====	=====

The accompanying notes are an integral part of these financial statements.

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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

NOTE A - DESCRIPTION OF PLAN

The following description of The Lamson & Sessions Co. (the "Company") Deferred Savings Plan (the "Plan") provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

1. GENERAL

The Plan is a defined contribution plan covering substantially all employees of the Company. Employees are eligible to participate in the Plan on the first day of the calendar quarter after which they have attained the age of 21 (age 18 for Pyramid Industries II, Inc. salaried and non-union hourly employees) and completed one-half (1/2) year of service. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA) as amended. The Company is the Plan's administrator. The 401(k) Company is the Plan's record keeper. The Plan's custodian is the Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation ("Pershing").

2. CONTRIBUTIONS

Each year, participants contribute 1% to 15% of their eligible compensation (pre-tax contributions), as defined in the Plan. The Company contributes a matching contribution equal to 50% of the participant's contribution, not to exceed 6% of the participant's compensation for any plan year.

For each salaried participant for whom a salary reduction contribution has been made, the employer shall also contribute an additional matching contribution equal to 25% of such salary reduction contribution, up to the first 6% of the participant's contribution. This additional contribution is required to be contributed or initially invested in the Lamson & Sessions Stock Fund. Immediately following such contribution or initial investment in stock, the participant shall have the ongoing option to redirect the investment of such matching contributions among the investment options available under the Plan.

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## THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

#### NOTE A - DESCRIPTION OF PLAN - CONTINUED

##### 2. CONTRIBUTIONS - CONTINUED

In addition, the Company can make discretionary matching contributions. Based on the Company's annual financial performance, the Company may make an additional matching contribution. This additional matching contribution, if any, will be a percentage as determined by the Board of Directors or its delegate and is initially invested in Lamson & Sessions stock. Participants are also eligible to receive an additional discretionary matching contribution if they were employed with the Company on the last day of the Plan year for which the contribution is made and they have completed one year of service during the Plan year.

##### 3. PARTICIPANT ACCOUNTS

Each participant's account is credited with the participant's elective contributions, allocations of the Company's contributions and earnings on those contributions. Forfeitures due to the distribution of a participant's account before the participant has become fully vested reduce subsequent Company contributions. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

##### 4. VESTING

Participants are immediately vested in their voluntary contributions plus actual earnings thereon. Vesting in the Company's matching and discretionary contribution portions of their accounts plus actual earnings thereon is based on Years of Service as defined by Plan provisions. A participant is fully vested after five years.

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## THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

#### NOTE A - DESCRIPTION OF PLAN - CONTINUED

##### 5. PARTICIPANT LOANS

Participants may borrow from their fund accounts a minimum of \$1,000 and a maximum equal to the lesser of \$50,000 or 50 percent of their vested balance in all their accounts reduced by their highest outstanding loan balance within the twelve (12) preceding months. Loan transactions are treated as transfers to (from) the investment fund from (to) the Participant Notes fund. A loan must be repaid through payroll withholding, the repayments must be periodic, and the term must not exceed five (5) years unless the proceeds are used to acquire a home. Such loans can be repaid over a maximum of fifteen (15) years. The loans are secured by the

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balance in the participant's account and bear interest at a rate commensurate with local prevailing rates as determined by the trustees on the date the loan is made. Interest rates currently charged on outstanding balances range from 5.10 percent to 10.74 percent.

### 6. PAYMENT OF BENEFITS

On termination of service due to death, disability or retirement, a participant may elect to receive an amount equal to the value of the participant's vested interest in his or her account in either a lump-sum amount, or in annual installments. Withdrawals from a participant's account may be made prior to termination, subject to certain restrictions as defined by the Plan.

### 7. PLAN EXPENSES

The Lamson & Sessions Co. absorbs substantially all costs to administer the Plan.

### 8. FORFEITURES

Forfeited non-vested accounts are used to reduce employer contributions. In 2003 and 2002, the amount of forfeited non-vested accounts which were applied to reduce such contributions were \$62,179 and \$68,689, respectively.

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## THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

#### NOTE A - DESCRIPTION OF PLAN - CONTINUED

### 9. OTHER

Prior to January 1, 1998, the Plan also offered participants the option to invest in life insurance. Participants with portions of their accounts invested in life insurance at January 1, 1998 have the option of keeping the insurance in place. Additional investments in insurance are no longer permitted.

Effective January 1, 2002 salaried and non-union hourly employees of Pyramid Industries II, Inc., a subsidiary of the Company, who attained age 18 and had completed six months of service became eligible to participate in the Plan. Effective July 1, 2002 union hourly employees of Pyramid Industries II, Inc. who obtained age 21 and had completed six months of service became eligible to participate in the Plan. Effective August 1, 2002, the Pyramid Industries II, Inc. Retirement Plan and the Pyramid Industries II, Inc. Union Employees Profit Sharing Plan were merged with and into the Plan to form a single plan. Total assets merged from the Pyramid Plans were \$888,245 for the year ended December 31, 2002.

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## THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

### NOTES TO THE FINANCIAL STATEMENTS

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DECEMBER 31, 2003 AND 2002

NOTE B - SUMMARY OF ACCOUNTING POLICIES

1. BASIS OF ACCOUNTING

The financial statements of the Plan are prepared under the modified cash basis of accounting. Under this basis, contributions which are withheld by the Plan sponsor but not allocated to participant accounts at year-end are recorded as a receivable. In addition pending trades and certain withholdings are included in accrued expenses.

2. INVESTMENT VALUATION AND INCOME RECOGNITION

The Plan's investments are stated at fair value except for participant loans and life insurance contracts. Shares of registered investment companies are valued at quoted market prices which represent the net asset value of shares held by the Plan at year-end. The Company stock is valued at its quoted market price. Participant loans are valued at their outstanding principal balance, which approximates fair value. Life insurance contracts are valued at cash surrender value.

Purchases and sales of securities are recorded on a trade-date basis. Interest and dividend income is recorded when received.

3. PAYMENT OF BENEFITS

Benefits are recorded when paid.

4. USE OF ESTIMATES

The preparation of financial statements, in conformity with the modified cash basis of accounting, requires the Plan administrator to make estimates and assumptions that affect certain reported amounts of assets, liabilities and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

5. RECLASSIFICATION

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

NOTE C - INVESTMENTS

The following presents investments at December 31, 2003 and 2002 that represent 5% or more of the Plan's net assets.

2003	2002
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Bond Fund of America	\$3,635,956	\$3,239,761
EuroPacific Growth Fund	2,584,245	1,753,291
Stable Value Fund	6,578,183	5,954,505
Fundamental Investors	6,874,560	4,917,710
Franklin Balance Sheet Investment Fund	2,919,135	2,108,506
Fidelity Advisor Equity Growth Fund	4,631,629	3,364,264
Lamson & Sessions Company Stock Fund	2,679,263	1,384,633

During 2003 and 2002, the Plan's investments, including investments bought, sold and held during the year, appreciated (depreciated) in value by \$6,453,667 and (\$4,166,228), respectively, as follows:

	2003	2002
	-----	-----
Mutual funds at fair value as determined by quoted market prices	\$ 5,288,295	\$ (3,448,221)
Life insurance contracts at cash surrender value	--	(16,322)
The Lamson & Sessions Co. stock at fair value as determined by quoted market prices	1,165,372	(701,685)
	-----	-----
	\$ 6,453,667	\$ (4,166,228)
	=====	=====

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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

NOTE D - TAX STATUS

The Internal Revenue Service has determined and informed the Company by a letter dated May 7, 2002, that the Plan was designed in accordance with applicable sections of the Internal Revenue Code (IRC). Although the Plan has been amended since receiving the determination letter, the Plan administrator and Plan's tax counsel believe the Plan is designed and is currently operated in compliance with applicable requirements of the IRC. Therefore, no provision for income taxes has been included in the Plan's financial statements.

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### NOTE E - PLAN TERMINATION

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will immediately become 100% vested in their accounts.

### NOTE F - RELATED PARTY TRANSACTIONS

The Lamson & Sessions Stock Fund invests in Lamson & Sessions Co. common stock, which is traded on the New York Stock Exchange under the symbol LMS. The fund maintains short-term cash sufficient to meet its estimated daily cash needs. The fund purchases shares of Lamson & Sessions Co. common stock on the open market at open market prices. Transactions in the fund qualify as permitted party-in-interest transactions.

### NOTE G - RISKS AND UNCERTAINTIES

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statement of net assets available for benefits.

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### THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

### NOTE H - AMENDMENT

The Plan was amended on December 22, 2003 to allow, effective January 1, 2003, certain hourly associates to be included in discretionary matching contributions.

### NOTE I - RECONCILIATION OF FINANCIAL STATEMENTS TO FORM 5500

The following is a reconciliation of net assets available for benefits per the financial statements at December 31, 2003 to Form 5500:

Net assets available for benefits per the financial statements	\$35,337,285
Amounts allocated to withdrawing participants	(650,215)
	-----
Net assets available for benefits per the Form 5500	\$34,687,070
	=====

The following is a reconciliation of benefits paid to participants per the financial statements for the year ended December 31, 2003 to Form 5500:

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Benefits paid to participants per the financial statements	\$ 2,120,389
Add: Amounts allocated to withdrawing participants at December 31, 2003	650,215 -----
Benefits paid to participants per form 5500	\$ 2,770,604 =====

Amounts allocated to withdrawing participants are recorded on the Form 5500 for benefit claims that have been processed and approved for payment prior to December 31, 2003, but not yet paid as of that date.

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 SUPPLEMENTAL INFORMATION  
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THE LAMSON & SESSIONS CO. DEFERRED SAVINGS PLAN

SCHEDULE H, LINE 4i SCHEDULE OF ASSETS HELD AT END OF YEAR EIN: 34-0349210  
 PLAN:028

DECEMBER 31, 2003

COLUMN A -----	COLUMN B ----- IDENTITY OF ISSUE, BORROWER, LESSOR OR SIMILAR PARTY -----	COLUMN C ----- DESCRIPTION OF INVESTMENT (1) -----
American Funds		Bond Fund of America  EuroPacific Growth Fund  Fundamental Investors
Franklin Templeton		Developing Markets Fund  Balance Sheet Investment Fund  Real Estate Securities
Fidelity		Advisor Equity Growth Fund

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Lord Abbett	Developing Growth A
Invesco	Stable Value Fund
New England	Cash Value of Insurance
Putnam	International Capital Opportunities Fund
* Lamson & Sessions	Stock Fund

Participant Loans

Participant loans with various rates of interest from 5.10% to 10.74% and various maturity dates through 2017

TOTAL ASSETS HELD AT END OF YEAR

\*Party-In-Interest

- (1) Including maturity date, rate of interest, collateral, par or maturity value, where applicable.

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SIGNATURES

The Plan. Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other person who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

THE LAMSON & SESSIONS CO.  
DEFERRED SAVINGS PLAN

Date: June 29, 2004

By: /s/ James J. Abel

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James J. Abel  
Trustee

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EXHIBIT INDEX

EXHIBIT  
NUMBER  
-----  
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EXHIBIT  
DESCRIPTION  
-----  
Consent of Ciuni & Panichi

