

ALLIED HOLDINGS INC
Form 10-Q
August 14, 2002

TABLE OF CONTENTS

PART I FINANCIAL INFORMATION

ITEM 1 FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS AS OF JUNE 30, 2002 AND DECEMBER 31, 2001
CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2002 AND 2001
CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2002 AND 2001

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

PART II OTHER INFORMATION

ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

ITEM 6 EXHIBITS AND REPORTS ON FORM 8-K

SIGNATURE PAGE

Table of Contents

INDEX

PART I

FINANCIAL INFORMATION

	PAGE
ITEM 1: FINANCIAL STATEMENTS	
Consolidated Balance Sheets as of June 30, 2002 and December 31, 2001	3
Consolidated Statements of Operations for the Three and Six Month Periods Ended June 30, 2002 and 2001	4
Consolidated Statements of Cash Flows for the Six Month Periods Ended June 30, 2002 and 2001	5
Notes to Consolidated Financial Statements	6
ITEM 2	
Management's Discussion and Analysis of Financial Condition and Results of Operations	20
ITEM 3	
Quantitative and Qualitative Disclosures about Market Risk	26

PART II

OTHER INFORMATION

ITEM 4	
Submission of Matters to a Vote of Security Holders	28
ITEM 6	
Exhibits and Reports on Form 8-K	28
Signature Page	29

Table of ContentsPART I. FINANCIAL INFORMATION
ITEM 1 FINANCIAL STATEMENTS**ALLIED HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**
(In Thousands)

	June 30, 2002	December 31, 2001
	(Unaudited)	
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 19,471	\$ 10,543
Short-term investments	66,023	64,794
Receivables, net of allowance for doubtful accounts of \$5,403 and \$11,058, respectively	61,902	72,292
Inventories	5,150	5,349
Deferred tax assets	34,394	32,403
Prepayments and other current assets	18,940	18,921
	<hr/>	<hr/>
Total current assets	205,880	204,302
	<hr/>	<hr/>
PROPERTY AND EQUIPMENT, NET	194,426	214,641
	<hr/>	<hr/>
OTHER ASSETS:		
Goodwill, net	86,114	90,230
Other	26,770	24,219
	<hr/>	<hr/>
Total other assets	112,884	114,449
	<hr/>	<hr/>
Total assets	\$ 513,190	\$ 533,392
	<hr/>	<hr/>
LIABILITIES AND STOCKHOLDERS EQUITY		
CURRENT LIABILITIES:		
Current maturities of long-term debt	\$ 3,500	\$ 2,625
Trade accounts payable	40,669	40,232
Accrued liabilities	84,231	82,963
	<hr/>	<hr/>
Total current liabilities	128,400	125,820
	<hr/>	<hr/>
LONG-TERM DEBT, less current maturities	261,483	286,533
	<hr/>	<hr/>
POSTRETIREMENT BENEFITS OTHER THAN PENSIONS	9,171	9,363
	<hr/>	<hr/>
DEFERRED INCOME TAXES	23,849	21,383
	<hr/>	<hr/>
OTHER LONG-TERM LIABILITIES	73,261	72,296
	<hr/>	<hr/>

STOCKHOLDERS EQUITY:

Common stock, no par value; 20,000 shares authorized, 8,362 and 8,274 shares outstanding at June 30, 2002 and December 31, 2001, respectively		
Additional paid-in capital	46,829	46,520
Treasury stock at cost, 139 shares at June 30, 2002 and December 31, 2001	(707)	(707)
Retained deficit	(22,033)	(18,894)
Accumulated other comprehensive loss, net of tax	(7,063)	(8,922)
	<u> </u>	<u> </u>
Total stockholders equity	17,026	17,997
	<u> </u>	<u> </u>
Total liabilities and stockholders equity	\$ 513,190	\$ 533,392
	<u> </u>	<u> </u>

The accompanying notes are an integral part of these consolidated balance sheets.

Table of Contents**ALLIED HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS****(In Thousands, Except Per Share Data)****(Unaudited)**

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2002	2001	2002	2001
REVENUES	\$ 238,984	\$ 250,195	\$ 452,243	\$ 468,374
OPERATING EXPENSES:				
Salaries, wages and fringe benefits	127,513	140,589	246,049	272,306
Operating supplies and expenses	35,906	39,895	66,811	81,337
Purchased transportation	25,328	28,666	47,107	51,962
Insurance and claims	12,929	13,768	23,500	27,057
Operating taxes and licenses	8,630	8,507	17,093	17,133
Depreciation and amortization	13,282	15,281	26,945	30,305
Rents	1,856	1,592	3,210	3,662
Communications and utilities	1,873	1,914	3,865	3,952
Other operating expenses	1,455	3,590	4,715	7,613
Loss (gain) on disposal of operating assets, net	315	(2,576)	(714)	(2,743)
Total operating expenses	229,087	251,226	438,581	492,584
Operating income (loss)	9,897	(1,031)	13,662	(24,210)
OTHER INCOME (EXPENSE):				
Equity in earnings of UK and Brazil joint ventures, net of tax		1,330		2,539
Interest expense	(7,610)	(9,387)	(15,732)	(17,853)
Interest income	615	626	887	1,590
Gain on early extinguishment of debt			2,750	
Other, net			(207)	
	(6,995)	(7,431)	(12,302)	(13,724)
INCOME (LOSS) BEFORE INCOME TAXES AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	2,902	(8,462)	1,360	(37,934)
INCOME TAX (EXPENSE) BENEFIT	(793)	2,746	(407)	13,356
INCOME (LOSS) BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	2,109	(5,716)	953	(24,578)
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX			(4,092)	
NET INCOME (LOSS)	\$ 2,109	(\$5,716)	(\$3,139)	(\$24,578)
BASIC & DILUTED NET INCOME (LOSS) PER COMMON SHARE:				

INCOME (LOSS) BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

BASIC	\$ 0.25	(\$0.71)	\$ 0.12	(\$3.04)
DILUTED	\$ 0.24	(\$0.71)	\$ 0.11	(\$3.04)

CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX

BASIC			(\$0.50)	
DILUTED			(\$0.47)	

NET INCOME (LOSS)

BASIC	\$ 0.25	(\$0.71)	(\$0.38)	(\$3.04)
DILUTED	\$ 0.24	(\$0.71)	(\$0.36)	(\$3.04)

WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:

BASIC	8,300	8,086	8,259	8,083
DILUTED	8,781	8,086	8,793	8,083

The accompanying notes are an integral part of these consolidated statements.

Table of Contents**ALLIED HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**
(In Thousands)

	For the Six Months Ended June 30,	
	2002	2001
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	(\$3,139)	(\$24,578)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Gain on early extinguishment of debt	(2,750)	
Interest expense paid in kind	377	
Amortization of deferred financing costs	2,028	1,653
Depreciation and amortization	26,945	30,305
Cumulative effect of change in accounting principle	5,194	
Gain on disposal of assets and other, net	(507)	(2,743)
Deferred income taxes	(634)	(13,356)
Compensation expense related to stock options and grants	148	138
Equity in earnings of joint ventures		(2,539)
Amortization of Teamsters Union contract costs	1,200	1,202
Change in operating assets and liabilities:		
Receivables, net of allowance for doubtful accounts	10,957	20,827
Inventories	238	415
Prepayments and other current assets	92	(1,635)
Trade accounts payable	217	(4,084)
Accrued liabilities	1,993	12,620
	<u>45,498</u>	<u>42,803</u>
Total adjustments		
Net cash provided by operating activities	<u>42,359</u>	<u>18,225</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(7,470)	(16,942)
Proceeds from sale of property and equipment	2,857	4,745
Investment in joint ventures		(464)
Proceeds from sale of equity investment in joint venture	2,700	
Increase in short-term investments	(1,229)	(2,590)
Increase in the cash surrender value of life insurance	(317)	(240)
	<u>(3,459)</u>	<u>(15,491)</u>
Net cash used in investing activities		
CASH FLOWS FROM FINANCING ACTIVITIES:		
(Repayments) additions to revolving credit facilities, net	(60,723)	11,869
Additions to long-term debt	82,751	
Repayment of long-term debt	(43,830)	(104)
Payment of deferred financing costs	(8,829)	(2,507)
Proceeds from issuance of common stock	161	217
Other, net	373	281
	<u>(30,097)</u>	<u>9,756</u>
Net cash (used in) provided by financing activities		

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	125	(1,429)
NET INCREASE IN CASH AND CASH EQUIVALENTS	8,928	11,061
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	10,543	2,373
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<u>\$ 19,471</u>	<u>\$ 13,434</u>

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

Allied Holdings, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

1. Basis of Presentation

The unaudited consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The statements contained herein reflect all adjustments, all of which are of a normal, recurring nature, which are, in the opinion of management, necessary to present fairly the financial condition, results of operations and cash flows for the periods presented. Operating results for the three and six month periods ended June 30, 2002 are not necessarily indicative of the results that may be expected for the year ended December 31, 2002. The interim financial statements should be read in conjunction with the financial statements and notes thereto of Allied Holdings, Inc. and Subsidiaries, (the Company) included in the Company's 2001 Annual Report on Form 10-K.

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation.

2. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Comprehensive Income

Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income, requires companies to report all changes in equity during a period, except those resulting from investment by stockholders and distribution to stockholders. The Company had comprehensive income of \$4.1 million for the second quarter of 2002 versus a comprehensive loss of \$4.0 million for the second quarter of 2001. For the first six months of 2002, the Company had a comprehensive loss of \$1.3 million, versus a comprehensive loss of \$26.6 million for the first six months of 2001. The difference between comprehensive income and net income is the foreign currency translation net of income taxes.

4. Accounting for Derivative Instruments and Hedging Activities

SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 requires that changes in the derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement, and requires that a company must formally document, designate, and assess the effectiveness of transactions that receive hedge accounting.

Table of Contents

From time to time, the Company enters into future contracts to manage the risk associated with changes in fuel prices. Gains and losses from fuel hedging contracts are recognized as part of fuel expense when the Company uses the underlying fuel being hedged. During 2001, Allied Automotive Group entered into a forward purchase commitment to purchase one million gallons of low sulfur diesel fuel per month until August 2002 at determinable prices defined within the agreement. The Company is evaluating additional forward purchase commitments. The Company does not enter into fuel hedging contracts for speculative purposes. At June 30, 2002, the Company did not have any outstanding fuel hedging contracts or other derivative instruments that fall under the provisions of SFAS No. 133 as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities.

5. Recent Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board (FASB), issued SFAS No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 141 prospectively prohibits the pooling-of-interests method of accounting for business combinations initiated after June 30, 2001. SFAS No. 142 requires companies to cease amortizing goodwill that existed at June 30, 2001. The Company adopted SFAS No. 142 effective January 1, 2002. For information regarding goodwill and the impact of adoption of SFAS No. 142 had on the Company's consolidated financial statements, refer to Note 6. SFAS No. 141 did not impact the earnings or financial position of the Company.

In June 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations, which addresses accounting and reporting for asset retirement costs of long-lived assets resulting from legal obligations associated with acquisition, construction, or development transactions. The Company plans to adopt SFAS No. 143 in the first quarter of fiscal year 2003. Management will evaluate the impact of the adoption of this standard on the consolidated financial statements during fiscal year 2002.

In August 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which clarifies accounting and reporting for assets held for sale, scheduled for abandonment or other disposal, and recognition of impairment loss related to the carrying value of long-lived assets. The Company adopted this standard on January 1, 2002 and there was no impact on the financial position or results of operations of the Company as of the date of the adoption.

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. The Statement updates, clarifies and simplifies existing accounting pronouncements. The Statement requires that in certain circumstances previous items classified as extraordinary that do not meet the criteria in Opinion 30 must be reclassified. The Statement is effective for fiscal years beginning after May 15, 2002. The Company elected early adoption of the standard. Accordingly, the after-tax gain on early extinguishment of debt that was reported as an extraordinary item in the first quarter of 2002 has been reclassified and is currently reported as other income.

In July 2002, the FASB issued Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities. The Statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring). This Statement requires recognition of a liability for a cost associated with an exit or disposal activity when the liability is incurred, as opposed to when the entity commits to an exit plan under EITF No. 94-3. The Statement is effective prospectively for exit or disposal activities initiated after December 31, 2002. Management does not anticipate that the Statement will have a material impact on the financial position or results of operations of the Company as of the date of adoption.

Table of Contents

6. Goodwill

In accordance with SFAS No. 142, the Company no longer amortizes goodwill but will review it annually for impairment, or on an interim basis if an event occurs or circumstances change that would reduce the fair value of goodwill below its carrying value. Pursuant to the adoption of SFAS No. 142, the Company evaluated its reporting units within the guidance of SFAS No. 142 and SFAS No. 131,

Disclosures about Segments of an Enterprise and Related Information. The Company's reporting units are the Allied Automotive Group and the Axis Group. The adoption of SFAS No. 142 required the Company to perform an initial impairment assessment on all goodwill and indefinite lived intangible assets as of January 1, 2002. The Company compared the fair value of goodwill to current carrying value. Fair values were derived using discounted cash flow analyses. The assumptions used in these discounted cash flow analyses were consistent with the Company's internal planning. The cumulative effect of this change in accounting principle was a \$5.2 million decrease to the Axis Group goodwill. The deferred income tax benefit related to this change was approximately \$1.1 million. The \$4.1 million cumulative effect of this change in accounting principle, net of income taxes, is included in the accompanying statements of operations for the six months ended June 30, 2002.

The following table sets forth the carrying value of goodwill by reporting unit as of June 30, 2002 and December 31, 2001 (in thousands):

	Allied Automotive Group	Axis Group	Total
Balance as of December 31, 2001	\$ 72,839	\$ 17,391	\$ 90,230
Increase in carrying amount due to a change in currency rates	1,073	5	1,078
Impairment loss		(5,194)	(5,194)
Balance as of June 30, 2002	<u>\$ 73,912</u>	<u>\$ 12,202</u>	<u>\$ 86,114</u>

The following table summarizes and reconciles net income before the cumulative effect of the accounting change for the three and six months ended June 30, 2002 and 2001, adjusted to exclude amortization expense recognized in such periods related to goodwill (in thousands):

	For the three months ended June 30		For the six months ended June 30	
	2002	2001	2002	2001
Reported net income (loss) before cumulative effect of accounting change	\$ 2,109	\$ (5,716)	\$ 953	\$ (24,578)
Add back after-tax amounts:				
Goodwill amortization		598		1,150
Adjusted net income (loss) before cumulative effect of accounting change	<u>\$ 2,109</u>	<u>\$ (5,118)</u>	<u>\$ 953</u>	<u>\$ (23,428)</u>
Income (loss) per share before accounting change:				
Basic	0.25	(0.71)	0.12	(3.04)
Diluted	0.24	(0.71)	0.11	(3.04)
Goodwill amortization				
Basic		0.07		0.14
Diluted		0.07		0.14
Adjusted basic income (loss) per share before accounting change				
Basic	<u>\$ 0.25</u>	<u>\$ (0.64)</u>	<u>\$ 0.12</u>	<u>\$ (2.90)</u>
Diluted	<u>\$ 0.24</u>	<u>\$ (0.64)</u>	<u>\$ 0.11</u>	<u>\$ (2.90)</u>

Table of Contents

7. Fleet Refurbishment Program

As part of the Company's turnaround plan, the Company is focusing on maintaining the existing fleet through an extensive refurbishment program which is expected to increase the useful life of a rig to an average of 15 years. These refurbishments are depreciated over an estimated useful life of 6 years, using the straight-line method of depreciation. The program began in 2002 and is expected to be completed in 2004 at an approximate total cost of \$45 to \$55 million for the refurbishment of approximately 1,500 rigs over the three year period. As of June 30, 2002 total capital expenditures related to the refurbishment program were approximately \$5 million. The Company estimates it will spend approximately \$8 to \$12 million on the program in the second half of fiscal year 2002.

8. Workforce Reduction Expense

As part of its turnaround initiatives, the Company has implemented a program to achieve a significant reduction in corporate overhead expenses and to upgrade certain personnel. Targeted in the plan are workforce reductions and additional efforts to decrease discretionary spending and eliminate fixed costs. The Company terminated approximately 90 and 85 corporate and field employees during the six months ended June 30, 2002 and the six months ended June 30, 2001 respectively. The accrued benefits related to the terminations are included in accrued liabilities and as such, the Company expects to pay the accrued benefits within the next 12 months. The following table summarizes the activity in the accrual for termination benefits for the three and six months ended June 30, 2002 and 2001, (in thousands):

	Three Months Ended		Six Months Ended	
	June 30	June 30	June 30	June 30
	2002	2001	2002	2001
Beginning balance	\$ 2,100	\$ 4,700	\$ 3,700	\$ 1,600
Additions to reserve charged to salaries, wages, & fringe benefits	500	600	900	5,600
Cash payments	(900)	(1,300)	(2,900)	(3,200)
Ending balance	\$ 1,700	\$ 4,000	\$ 1,700	\$ 4,000

Table of Contents

9. Long-Term Debt

Long-term debt consisted of the following at June 30, 2002 and December 31, 2001 (in thousands):

	June 30, 2002	December 31, 2001
Revolving credit facility	\$ 114,983	\$ 98,900
Senior notes	150,000	150,000
Senior subordinated notes		40,258
	<u>264,983</u>	<u>289,158</u>
Less: current maturities of long-term debt	(3,500)	(2,625)
	<u>\$ 261,483</u>	<u>\$ 286,533</u>

On September 30, 1997, the Company issued \$150 million of 8 5/8% senior notes (the Notes) through a private placement. Subsequently, the Notes were registered with the Securities and Exchange Commission. The net proceeds from the Notes were used to fund the acquisition of Ryder Automotive Carrier Services, Inc. and RC Management Corp., pay related fees and expenses, and reduce outstanding indebtedness. The Notes mature on October 1, 2007.

Borrowings under the Notes are general unsecured obligations of the Company. The Company's obligations under the Notes are guaranteed by substantially all of the subsidiaries of the Company (the Guarantor Subsidiaries). Haul Insurance Ltd., Arrendadora de Equipo Para el Transporte de Automoviles, S. de R.L. de C.V. and Axis Logistica, S. de R.L. de C.V. do not guarantee the Company's obligations under the Notes (the Nonguarantor Subsidiaries). There are no restrictions on the ability of Guarantors to make distributions to the Company.

The Notes set forth a number of negative covenants binding on the Company. The covenants limit the Company's ability to, among other things, purchase or redeem stock, make dividend or other distributions, make investments, and incur or repay debt (with the exception of payment of interest or principal at stated maturity).

Concurrent with the issuance of the Notes, the Company closed on a revolving credit facility (the Revolving Credit Facility). The Company also previously issued \$40.0 million of senior subordinated notes (the Senior Subordinated Notes) through a private placement.

On February 25, 2002, the Company refinanced the Revolving Credit Facility and Senior Subordinated Notes with a new credit facility including certain term loans (the Term Loans) (collectively, the Credit Facility). Proceeds from the Term Loans were used to repurchase the \$40.0 million of Senior Subordinated Notes for \$37.25 million. In conjunction with the extinguishment of debt, the Company recognized a pre-tax gain of \$2.75 million, during the first quarter of 2002. The Credit Facility includes a revolving credit facility (the Revolver) that allows the Company to borrow under a revolving line of credit up to the lesser of \$120 million or a borrowing base amount as defined in the Credit Facility. The interest rate for the Revolver is based upon the prime rate plus 1.5% or LIBOR plus 4.5% at management's discretion with a minimum interest rate of 6.5%. Annual commitment fees are due on the undrawn portion of the commitment. At June 30, 2002, \$38.2 million was outstanding under the Revolver, and approximately \$24.6 million was committed under letters of credit. As of June 30, 2002 the Company had approximately \$33.2 million available under the Revolver. The Revolver matures on February 25, 2005.

Table of Contents

The Term Loans are comprised of four loans: \$17.5 million Term Loan A, \$25.0 million Term Loan B, \$11.0 million Term Loan C, and \$29.3 million Term Loan D. The Term Loans (except Term Loan D) mature on February 25, 2005. Term Loan D matures on February 26, 2005. Cash proceeds from certain asset sales and other transactions are required to be used to repay the Term Loans, as specified in the Credit Facility. In addition, the paid in kind PIK interest on Term Loans B and C to be paid at maturity is included in the loan balances. As of June 30, 2002, the amount outstanding for the Term Loans was \$11.2 million for Term Loan A, \$25.2 million for Term Loan B, \$11.1 million for Term Loan C and \$29.3 million for Term Loan D. Borrowings under the Credit Facility are secured by a first priority security interest on assets of the Company and certain of its subsidiaries, including a pledge of stock of certain subsidiaries. In addition, certain subsidiaries of the Company jointly and severally guarantee the obligations of the Company under the Credit Facility.

Term Loan A is repayable in installments over three years, with interest payable monthly based upon the prime rate plus 2.75% with a minimum interest rate of 7.75%. Term Loan B is repayable in installments over three years, with interest payable monthly based upon the prime rate plus 6.5%. The interest rate on Term Loan B includes PIK interest of 3.5% that will be payable upon maturity. The minimum interest rate for Term Loan B is 11.5%. Term Loan C is payable in full at maturity with interest payable monthly based upon the prime rate plus 9%. The interest rate on Term Loan C also includes PIK interest of 5% that will be payable upon maturity. The minimum interest rate for Term Loan C is 14%. Term Loan D is payable in full at maturity with interest payable quarterly based upon the prime rate plus 3.5%. In addition, the PIK interest on Term Loans B and C to be paid at maturity is included in the loan balances.

The Credit Facility agreement sets forth a number of affirmative, negative, and financial covenants binding on the Company. The negative covenants limit the ability of the Company to, among other things, incur debt, incur liens, make investments, or sell assets. The financial covenants require the Company to maintain a minimum consolidated earnings before interest, taxes, depreciation and amortization amount and include leverage and fixed charge coverage ratios.

The Company does not anticipate any covenant violations during 2002. There can be no assurance, however, that the Company will be able to comply with these covenants or its other debt covenants or that, if it fails to do so, it will be able to obtain amendments to or waivers of such covenants. Failure of the Company to comply with covenants contained in its debt instruments, if not waived, or to adequately service debt obligations, could result in default under the Credit Facility. Any default under the Company's debt instruments, particularly any default that results in an acceleration of indebtedness or foreclosure on collateral could have a material adverse effect on the Company.

10. Employee Benefits

As part of the Company's turnaround efforts in the first quarter, the Allied Holdings Inc. Defined Benefit Pension Plan (the Plan) was amended in February 2002 to freeze the Plan. The amendment resulted in a curtailment of the Plan effective April 30, 2002, under which employees do not accumulate any new benefits and new participants are not added to the Plan. The Company's net pension expense for 2001 was \$2.6 million. As a result of freezing the Plan, the Company expects net pension expense to be \$304,000 for 2002.

11. Industry Segment and Geographic Information

In accordance with the requirements of SFAS No. 131, Disclosure About Segments of an Enterprise and Related Information, the Company has identified two reportable industry segments through which it conducts its operating activities: Allied Automotive Group and Axis Group. These two segments reflect the organization used by management for internal reporting. Allied Automotive Group is engaged in the business

Table of Contents

of transporting automobiles and light trucks from manufacturing plants, ports, auctions, and railway distribution points to automobile dealerships. Axis Group provides distribution, automobile inspection, auction, yard management, intramodal transport, accessorization and dealer prep for the automotive industry.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Revenues unaffiliated customers:				
Allied Automotive Group	\$ 231,480	\$ 242,790	\$ 438,090	\$ 454,814
Axis Group	7,504	7,405	14,153	13,560
	<u>\$ 238,984</u>	<u>\$ 250,195</u>	<u>\$ 452,243</u>	<u>\$ 468,374</u>
Depreciation and amortization:				
Allied Automotive Group	\$ 11,808	\$ 13,506	\$ 23,998	\$ 26,789
Axis Group	730	897	1,437	1,791
Corporate/other	744	878	1,510	1,725
	<u>\$ 13,282</u>	<u>\$ 15,281</u>	<u>\$ 26,945</u>	<u>\$ 30,305</u>
Operating profit (loss):				
Allied Automotive Group	\$ 10,447	\$ 1,455	\$ 16,002	\$ (14,674)
Axis Group	1,480	1,049	1,643	597
Corporate/other	(2,030)	(3,535)	(3,983)	(10,133)
	<u>9,897</u>	<u>(1,031)</u>	<u>13,662</u>	<u>(24,210)</u>
Reconciling items:				
Equity income in joint ventures		\$ 1,330		\$ 2,539
Interest expense	(7,610)	(9,387)	(15,732)	(17,853)
Interest income	615	626	887	1,590
Gain on early extinguishment of debt			2,750	
Other, net			(207)	
	<u>\$ 2,902</u>	<u>\$ (8,462)</u>	<u>\$ 1,360</u>	<u>\$ (37,934)</u>
Capital expenditures:				
Allied Automotive Group	\$ 4,778	\$ 8,072	\$ 7,386	\$ 15,060
Axis Group	66	1,291	84	1,815
Corporate/other				67
	<u>\$ 4,844</u>	<u>\$ 9,363</u>	<u>\$ 7,470</u>	<u>\$ 16,942</u>

Table of Contents

	<u>June 30, 2002</u>	<u>December 31, 2001</u>
Total assets:		
Allied Automotive Group	\$ 327,295	\$ 353,558
Axis Group	34,554	43,881
Corporate/other	151,341	135,953
	<u>\$ 513,190</u>	<u>\$ 533,392</u>

Geographic financial information for 2002 and 2001 is as follows (in thousands):

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>
Revenues:				
United States	\$ 193,744	\$ 203,969	\$ 371,972	\$ 385,267
Canada	45,240	46,226	80,271	83,107
	<u>\$ 238,984</u>	<u>\$ 250,195</u>	<u>\$ 452,243</u>	<u>\$ 468,374</u>

12. Supplemental Guarantor Information

The following condensed consolidating balance sheets, statements of operations and statements of cash flows present the financial statements of the parent company, and the combined financial statements of the Guarantor Subsidiaries and Nonguarantor Subsidiaries. The Guarantors are jointly and severally liable for the Company's obligations under the Notes and there are no restrictions on the ability of the Guarantors to make distributions to the Company.

Table of Contents

SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET
JUNE 30, 2002
In Thousands
(Unaudited)

	<u>ALLIED HOLDINGS</u>	<u>GUARANTOR SUBSIDIARIES</u>	<u>NONGUARANTOR SUBSIDIARIES</u>	<u>ELIMINATIONS</u>	<u>CONSOLIDATED</u>
CURRENT ASSETS:					
Cash and cash equivalents		\$ 2,092	\$ 17,379		\$ 19,471
Short-term investments			66,023		66,023
Receivables, net of allowance for doubtful accounts		58,987	2,915		61,902
Inventories		5,150			5,150
Deferred tax asset	30,901	2,666	827		34,394
Prepayments and other current assets	867	17,950	123		18,940
	<u>31,768</u>	<u>86,845</u>	<u>87,267</u>		<u>205,880</u>
PROPERTY AND EQUIPMENT, NET	10,235	180,832	3,359		194,426
OTHER ASSETS:					
Goodwill, net	1,515	84,599			86,114
Other	21,568	4,204	998		26,770
Deferred tax asset	11,831			(11,831)	
Intercompany receivables	48,157			(48,157)	
Investment in subsidiaries	51,551	7,972		(59,523)	
	<u>134,622</u>	<u>96,775</u>	<u>998</u>	<u>(119,511)</u>	<u>112,884</u>
Total assets	<u>\$ 176,625</u>	<u>\$ 364,452</u>	<u>\$ 91,624</u>	<u>(\$119,511)</u>	<u>\$ 513,190</u>
CURRENT LIABILITIES:					
Current maturities of long-term debt		\$ 3,500			\$ 3,500
Trade accounts payable	1,744	38,722	203		40,669
Deferred tax liability					
Intercompany payables		48,129	28	(48,157)	
Accrued liabilities	4,310	56,955	22,966		84,231
	<u>6,054</u>	<u>147,306</u>	<u>23,197</u>	<u>(48,157)</u>	<u>128,400</u>
LONG-TERM DEBT, less current maturities	150,000	111,483			261,483
POSTRETIREMENT BENEFITS OTHER THAN PENSIONS		9,171			9,171
DEFERRED INCOME TAXES		35,680		(11,831)	23,849
OTHER LONG-TERM LIABILITIES	3,545	32,601	37,115		73,261
STOCKHOLDERS EQUITY:					

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

Common stock, no par value					
Additional paid-in capital	46,829	165,779	13,927	(179,706)	46,829
Treasury stock	(707)				(707)
Retained (deficit) earnings	(22,033)	(126,949)	17,385	109,564	(22,033)
Cumulative other comprehensive loss, net of tax	(7,063)	(10,619)		10,619	(7,063)
	<u>17,026</u>	<u>28,211</u>	<u>31,312</u>	<u>(59,523)</u>	<u>17,026</u>
Total stockholders' equity	17,026	28,211	31,312	(59,523)	17,026
	<u>17,026</u>	<u>28,211</u>	<u>31,312</u>	<u>(59,523)</u>	<u>17,026</u>
Total liabilities and stockholders' equity	\$ 176,625	\$ 364,452	\$ 91,624	(\$119,511)	\$ 513,190
	<u>\$ 176,625</u>	<u>\$ 364,452</u>	<u>\$ 91,624</u>	<u>(\$119,511)</u>	<u>\$ 513,190</u>

Table of Contents

SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET
DECEMBER 31, 2001
In Thousands
(Unaudited)

	<u>ALLIED HOLDINGS</u>	<u>GUARANTOR SUBSIDIARIES</u>	<u>NONGUARANTOR SUBSIDIARIES</u>	<u>ELIMINATIONS</u>	<u>CONSOLIDATED</u>
CURRENT ASSETS:					
Cash and cash equivalents	\$ 209	\$ 1,063	\$ 9,271		\$ 10,543
Short-term investments			64,794		64,794
Receivables, net of allowance for doubtful accounts	24	69,112	3,156		72,292
Inventories		5,344	5		5,349
Deferred tax asset	31,658	493	252		32,403
Prepayments and other current assets	1,161	17,645	115		18,921
	<u>33,052</u>	<u>93,657</u>	<u>77,593</u>		<u>204,302</u>
PROPERTY AND EQUIPMENT, NET	11,743	199,378	3,520		214,641
OTHER ASSETS:					
Goodwill, net	1,515	88,715			90,230
Other	14,404	5,742	4,073		24,219
Deferred tax asset	14,362			(14,362)	
Intercompany receivables	233,827			(233,827)	
Investment in subsidiaries	11,697	8,814		(20,511)	
	<u>275,805</u>	<u>103,271</u>	<u>4,073</u>	<u>(268,700)</u>	<u>114,449</u>
Total assets	<u>\$ 320,600</u>	<u>\$ 396,306</u>	<u>\$ 85,186</u>	<u>(\$268,700)</u>	<u>\$ 533,392</u>
CURRENT LIABILITIES:					
Current maturities of long-term debt	\$ 2,625				\$ 2,625
Trade accounts payable	2,753	37,326	153		40,232
Intercompany payables		230,040	3,787	(233,827)	
Accrued liabilities	7,157	61,460	14,346		82,963
	<u>12,535</u>	<u>328,826</u>	<u>18,286</u>	<u>(233,827)</u>	<u>125,820</u>
LONG-TERM DEBT, less current maturities	286,523	10			286,533
POSTRETIREMENT BENEFITS OTHER THAN PENSIONS		9,363			9,363
DEFERRED INCOME TAXES		35,745		(14,362)	21,383
OTHER LONG-TERM LIABILITIES	3,545	34,906	33,845		72,296
STOCKHOLDERS EQUITY:					
Common stock, no par value					

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

Additional paid-in capital	46,520	91,548	13,849	(105,397)	46,520
Treasury stock	(707)				(707)
Retained (deficit) earnings	(18,894)	(90,158)	19,206	70,952	(18,894)
Cumulative other comprehensive loss, net of tax	(8,922)	(13,934)		13,934	(8,922)
	<u>17,997</u>	<u>(12,544)</u>	<u>33,055</u>	<u>(20,511)</u>	<u>17,997</u>
Total stockholders' equity					
Total liabilities and stockholders' equity	\$ 320,600	\$ 396,306	\$ 85,186	(\$268,700)	\$ 533,392
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Table of Contents

**SUPPLEMENTAL CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
THREE MONTHS ENDED JUNE 30, 2002**

**In Thousands
(Unaudited)**

	ALLIED HOLDINGS	GUARANTOR SUBSIDIARIES	NONGUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED
REVENUES	\$ 2,535	\$ 238,716	\$ 9,397	(\$11,664)	\$ 238,984
OPERATING EXPENSES:					
Salaries, wages and fringe benefits	1,959	125,554			127,513
Operating supplies and expenses	461	35,399	46		35,906
Purchased transportation		25,328			25,328
Insurance and claims		12,927	9,131	(9,129)	12,929
Operating taxes and licenses	54	8,576			8,630
Depreciation and amortization	744	12,420	118		13,282
Rents	424	1,431	1		1,856
Communications and utilities	141	1,729	3		1,873
Other operating expenses	691	3,164	135	(2,535)	1,455
Loss on disposal of operating assets, net		315			315
Total operating expenses	4,474	226,843	9,434	(11,664)	229,087
Operating (loss) income	(1,939)	11,873	(37)		9,897
OTHER INCOME (EXPENSE):					
Interest expense	(11,714)	(2,280)	(43)	6,427	(7,610)
Interest income	6,379	20	643	(6,427)	615
Gain on early extinguishment of debt					
Intercompany dividends	818	(818)			
Equity in earnings of subsidiaries	9,498	36		(9,534)	
	4,981	(3,042)	600	(9,534)	(6,995)
INCOME BEFORE INCOME TAXES	3,042	8,831	563	(9,534)	2,902
INCOME TAX (EXPENSE) BENEFIT	(933)	998	(858)		(793)
NET INCOME (LOSS)	\$ 2,109	\$ 9,829	(\$295)	(\$9,534)	\$ 2,109

**SUPPLEMENTAL CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
THREE MONTHS ENDED JUNE 30, 2001**

**In Thousands
(Unaudited)**

	ALLIED HOLDINGS	GUARANTOR SUBSIDIARIES	NONGUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED
REVENUES	\$ 2,475	\$ 249,749	\$ 9,538	(\$11,567)	\$ 250,195
OPERATING EXPENSES:					
Salaries, wages and fringe benefits	2,325	138,264			140,589
Operating supplies and expenses	72	39,773	50		39,895

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

Purchased transportation		28,666			28,666
Insurance and claims		13,900	8,960	(9,092)	13,768
Operating taxes and licenses	46	8,461			8,507
Depreciation and amortization	878	14,214	189		15,281
Rents	509	1,080	3		1,592
Communications and utilities	98	1,810	6		1,914
Other operating expenses	1,846	4,125	94	(2,475)	3,590
Gain on disposal of operating assets, net		(2,576)			(2,576)
		<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total operating expenses	5,774	247,717	9,302	(11,567)	251,226
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Operating (loss) income	(3,299)	2,032	236		(1,031)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
OTHER INCOME (EXPENSE):					
Equity in earnings of joint ventures, net of tax		1,218	112		1,330
Interest expense	(9,046)	(8,073)	(56)	7,788	(9,387)
Interest income	7,785	49	580	(7,788)	626
Intercompany dividends	1,729	(1,729)			
Equity in (losses) earnings of subsidiaries	(5,238)	220		5,018	
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	(4,770)	(8,315)	636	5,018	(7,431)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
(LOSS) INCOME BEFORE INCOME TAXES	(8,069)	(6,283)	872	5,018	(8,462)
INCOME TAX BENEFIT (EXPENSE)	2,353	696	(303)		2,746
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
NET (LOSS) INCOME	(\$5,716)	(\$5,587)	\$ 569	\$ 5,018	(\$5,716)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Table of Contents

**SUPPLEMENTAL CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
SIX MONTHS ENDED JUNE 30, 2002**

**In Thousands
(Unaudited)**

	ALLIED HOLDINGS	GUARANTOR SUBSIDIARIES	NONGUARANTOR SUBSIDIARIES	ELIMINATIONS	CONSOLIDATED
REVENUES	\$ 5,070	\$ 451,483	\$ 19,019	(\$23,329)	\$ 452,243
OPERATING EXPENSES:					
Salaries, wages and fringe benefits	3,435	242,614			246,049
Operating supplies and expenses	787	65,939	85		66,811
Purchased transportation		47,107			47,107
Insurance and claims		23,498	18,261	(18,259)	23,500
Operating taxes and licenses	108	16,985			17,093
Depreciation and amortization	1,510	25,198	237		26,945
Rents	847	2,360	3		3,210
Communications and utilities	326	3,533	6		3,865
Other operating expenses	1,856	7,708	221	(5,070)	4,715
Gain on disposal of operating assets, net		(714)			(714)
Total operating expenses	8,869	434,228	18,813	(23,329)	438,581
Operating (loss) income	(3,799)	17,255	206		13,662
OTHER INCOME (EXPENSE):					
Interest expense	(20,129)	(8,182)	(132)	12,711	(15,732)
Interest income	12,614	34	950	(12,711)	887
Gain on early extinguishment of debt	2,750				2,750
Other, net			(207)		(207)
Intercompany dividends	978	(978)			
Equity in earnings of subsidiaries	4,240	133		(4,373)	
	453	(8,993)	611	(4,373)	(12,302)
(LOSS) INCOME BEFORE INCOME TAXES & CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	(3,346)	8,262	817	(4,373)	1,360
INCOME TAX BENEFIT (EXPENSE)	207	972	(1,586)		(407)
(LOSS) INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	(3,139)	9,234	(769)	(4,373)	953
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX		(4,092)			(4,092)
NET (LOSS) INCOME	(\$3,139)	\$ 5,142	(\$769)	(\$4,373)	(\$3,139)

**SUPPLEMENTAL CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
SIX MONTHS ENDED JUNE 30, 2001**

**In Thousands
(Unaudited)**

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

	<u>ALLIED HOLDINGS</u>	<u>GUARANTOR SUBSIDIARIES</u>	<u>NONGUARANTOR SUBSIDIARIES</u>	<u>ELIMINATIONS</u>	<u>CONSOLIDATED</u>
REVENUES	\$ 4,950	\$ 467,525	\$ 19,033	(\$23,134)	\$ 468,374
OPERATING EXPENSES:					
Salaries, wages and fringe benefits	7,446	264,860			272,306
Operating supplies and expenses	975	80,309	53		81,337
Purchased transportation		51,962			51,962
Insurance and claims		27,702	17,539	(18,184)	27,057
Operating taxes and licenses	93	17,040			17,133
Depreciation and amortization	1,725	28,224	356		30,305
Rents	1,041	2,618	3		3,662
Communications and utilities	112	3,834	6		3,952
Other operating expenses	3,606	8,823	134	(4,950)	7,613
Gain on disposal of operating assets, net		(2,743)			(2,743)
Total operating expenses	14,998	482,629	18,091	(23,134)	492,584
Operating (loss) income	(10,048)	(15,104)	942		(24,210)
OTHER INCOME (EXPENSE):					
Equity in earnings of joint ventures, net of tax		2,437	102		2,539
Interest expense	(17,069)	(16,132)	(96)	15,444	(17,853)
Interest income	15,495	112	1,427	(15,444)	1,590
Intercompany dividends	1,980	(1,980)			
Equity in (losses) earnings of subsidiaries	(28,117)	416		27,701	
	(27,711)	(15,147)	1,433	27,701	(13,724)
(LOSS) INCOME BEFORE INCOME TAXES	(37,759)	(30,251)	2,375	27,701	(37,934)
INCOME TAX BENEFIT (EXPENSE)	13,181	912	(737)		13,356
NET (LOSS) INCOME	(\$24,578)	(\$29,339)	\$ 1,638	\$ 27,701	(\$24,578)

Table of Contents

SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
SIX MONTHS ENDED JUNE 30, 2002
In Thousands

	<u>ALLIED HOLDINGS</u>	<u>GUARANTOR SUBSIDIARIES</u>	<u>NONGUARANTOR SUBSIDIARIES</u>	<u>ELIMINATIONS</u>	<u>CONSOLIDATED</u>
CASH FLOWS FROM OPERATING ACTIVITIES					
Net (loss) income	(\$3,139)	\$ 5,142	(\$769)	(\$4,373)	(\$3,139)
Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities:					
Gain on early extinguishment of debt	(2,750)				(2,750)
Interest expense paid in kind		377			377
Amortization of deferred financing costs	2,028				2,028
Depreciation and amortization	1,510	25,198	237		26,945
Cumulative effect of change in accounting principle		5,194			5,194
Gain on disposal of assets and other, net		(507)			(507)
Deferred income taxes	1,832	(1,891)	(575)		(634)
Compensation expense related to stock options and grants	148				148
Equity in earnings of subsidiaries	(4,240)	(133)		4,373	
Amortization of Teamsters Union contract costs		1,200			1,200
Change in operating assets and liabilities:					
Receivables, net of allowance for doubtful accounts	24	10,692	241		10,957
Inventories		233	5		238
Prepayments and other current assets	294	(194)	(8)		92
Intercompany receivables and payables	185,670	(181,911)	(3,759)		
Trade accounts payable	(1,009)	1,176	50		217
Accrued liabilities	(2,847)	(6,678)	11,890		2,365
Total adjustments	180,660	(147,244)	8,081	4,373	45,870
Net cash provided by (used in) operating activities	177,521	(142,102)	7,312		42,731
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of property and equipment		(7,470)			(7,470)
Intercompany sale of property and equipment	(2)	2			
Proceeds from sale of property and equipment		2,857			2,857
Proceeds from sale of equity investment in joint venture			2,700		2,700
Capital contribution	(73,178)	73,100	78		
Return of capital	40,881	(39,829)	(1,052)		
Increase in short-term investments			(1,229)		(1,229)
Increase in cash surrender value of life insurance	(317)				(317)
Net cash provided by (used in) investing activities	(32,616)	28,660	497		(3,459)

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

CASH FLOWS FROM FINANCING ACTIVITIES:				
(Repayments) additions to revolving credit facilities, net	(98,900)	38,177		(60,723)
Additions to long-term debt		82,751		82,751
Repayment of long-term debt	(37,498)	(6,332)		(43,830)
Payment of deferred financing costs	(8,829)			(8,829)
Proceeds from issuance of common stock	161			161
Other, net	(48)	122	299	373
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net cash (used in) provided by financing activities	(145,114)	114,718	299	(30,097)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS				
		(247)		(247)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS				
	(209)	1,029	8,108	8,928
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR				
	209	1,063	9,271	10,543
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
CASH AND CASH EQUIVALENTS AT END OF PERIOD				
		\$ 2,092	\$ 17,379	\$ 19,471
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Table of Contents

SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
SIX MONTHS ENDED JUNE 30, 2001
In Thousands

	<u>ALLIED HOLDINGS</u>	<u>GUARANTOR SUBSIDIARIES</u>	<u>NONGUARANTOR SUBSIDIARIES</u>	<u>ELIMINATIONS</u>	<u>CONSOLIDATED</u>
CASH FLOWS FROM OPERATING ACTIVITIES					
Net (loss) income	(\$24,578)	(\$29,339)	\$ 1,638	\$ 27,701	(\$24,578)
Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities:					
Amortization of deferred financing costs	2,028	(375)			1,653
Depreciation and amortization	1,725	28,224	356		30,305
Gain on sale disposal of assets and other, net		(2,743)			(2,743)
Deferred income taxes	(15,000)	1,644			(13,356)
Compensation expense related to stock options and grants	138				138
Equity in earnings of joint ventures		(2,437)	(102)		(2,539)
Equity in losses (earnings) of subsidiaries	28,117	(416)		(27,701)	
Amortization of Teamsters Union contract costs		1,202			1,202
Change in operating assets and liabilities:					
Receivables, net of allowance for doubtful accounts	774	22,897	(2,844)		20,827
Inventories		415			415
Prepayments and other current assets	407	(4,151)	2,109		(1,635)
Intercompany receivables and payables	(9,071)	7,667	1,404		
Trade accounts payable	899	(5,040)	57		(4,084)
Accrued liabilities	6,579	(4,648)	10,689		12,620
Total adjustments	16,596	42,239	11,669	(27,701)	42,803
Net cash (used in) provided by operating activities	(7,982)	12,900	13,307		18,225
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of property and equipment	(67)	(16,155)	(720)		(16,942)
Intercompany sale of property and equipment	811	(811)			
Proceeds from sale of property and equipment		4,745			4,745
Investment in joint ventures			(464)		(464)
Intercompany dividend received (paid)	1,980	(1,980)			
Increase in short-term investments			(2,590)		(2,590)
Increase in cash surrender value of life insurance	(240)				(240)
Net cash provided by (used in) investing activities	2,484	(14,201)	(3,774)		(15,491)
CASH FLOWS FROM FINANCING ACTIVITIES:					
(Repayments) additions to revolving credit facilities, net	10,676	1,193			11,869

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

Additions to long-term debt					
Repayment of long-term debt		(104)			(104)
Payment of deferred financing costs	(2,507)				(2,507)
Proceeds from issuance of common stock	217				217
Other, net	(2,314)	1,243	1,352		281
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net cash provided by financing activities	6,072	2,332	1,352		9,756
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(508)	(921)		(1,429)
NET INCREASE IN CASH AND CASH EQUIVALENTS	574	523	9,964		11,061
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	(1,213)	2,063	1,523		2,373
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
CASH AND CASH EQUIVALENTS AT END OF PERIOD	(\$639)	\$ 2,586	\$ 11,487		\$ 13,434
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Results of Operations**

The following table sets forth the percentage relationship of expense items to revenues for the periods indicated:

	Three Months Ended June 30		Six Months Ended June 30	
	2002	2001	2002	2001
Revenues	100.0%	100.0%	100.0%	100.0%
Operating expenses:				
Salaries, wages and fringe benefits	53.4	56.2	54.4	58.1
Operating supplies and expenses	15.0	15.9	14.8	17.4
Purchased transportation	10.6	11.5	10.4	11.1
Insurance and claims	5.4	5.5	5.2	5.8
Operating taxes and licenses	3.6	3.4	3.8	3.7
Depreciation and amortization	5.6	6.1	6.0	6.5
Rents	0.8	0.6	0.7	0.8
Communications and utilities	0.8	0.8	0.9	0.8
Other operating expenses	0.6	1.4	1.0	1.6
Loss (gain) on sale of operating assets	0.1	(1.0)	(0.2)	(0.6)
Total operating expenses	(95.9)	(100.4)	(97.0)	105.2
Operating income (loss)	4.1	(0.4)	3.0	(5.2)
Other income (expense):				
Equity in earnings of joint ventures, net of tax	0.0	0.5	0.0	0.5
Interest expense	(3.2)	(3.8)	(3.5)	(3.8)
Interest income	0.3	0.3	0.2	0.3
Gain on early extinguishment of debt	0.0	0.0	0.6	0.0
	(2.9)	(3.0)	(2.7)	(3.0)
Income (loss) before income taxes and cumulative effect of change in accounting principle	1.2	(3.4)	0.3	(8.2)
Income tax (expense) benefit	(0.3)	1.1	(0.1)	2.9
Income before cumulative effect of change in accounting principle	0.9	(2.3)	0.2	(5.3)
Cumulative effect of change in accounting principle, net of tax	0.0	0.0	(0.9)	0.0
Net income (loss)	0.9%	(2.3)%	(0.7)%	(5.3)%

Three and Six Months Ended June 30, 2002 Compared to Three and Six Months Ended June 30, 2001

Revenues were \$239.0 million for the second quarter of 2002 versus revenues of \$250.2 million for the second quarter of 2001, a decrease of \$11.2 million, or 4.5%. For the six-month period ended June 30, 2002, revenues were \$452.2 million, versus revenues of \$468.4 million for the six-month period ended June 30, 2001, a decrease of \$16.2 million, or 3.5%.

Edgar Filing: ALLIED HOLDINGS INC - Form 10-Q

The decrease in revenues was due to a decline in vehicle deliveries resulting primarily from the decision to exit non-performing locations in the fourth quarter of 2001 and in 2002. Offsetting the impact on revenues from the volume decline was an increase in the Allied Automotive Group revenue per unit. This increase is primarily the result of the implementation by Allied Automotive Group of a new administrative processing fee in September 2001.

Table of Contents

Net income was \$2.1 million during the second quarter of 2002 versus a net loss of \$5.7 million during the second quarter of 2001. Basic earnings per share in the second quarter of 2002 were \$.25 and diluted earnings per share were \$0.24 versus basic and diluted loss per share of \$0.71 in the second quarter of 2001. For the six-month period ended June 30, 2002, the Company experienced a net loss of \$3.1 million versus a net loss of \$24.6 million for the six-month period ended June 30, 2001. Basic loss per share was \$0.38 and diluted loss per share was \$0.36 for the six-month period ended June 30, 2002 versus basic and diluted loss per share of \$3.04 for the six-month period ended June 30, 2001. Net income for the six-month period ended June 30, 2002 included a \$1.7 million after-tax gain on the early extinguishment of the Company's subordinated notes and a \$4.1 after-tax charge related to the impairment of goodwill at the Company's Axis Group subsidiary. The impairment charge resulted from the Company's adoption of SFAS 142 as described below.

Earnings before interest, taxes, depreciation and amortization, and gains and losses on disposal of assets (EBITDA) were \$23.5 million during the second quarter of 2002 versus \$11.7 million during the second quarter of 2001. For the six-month period ended June 30, 2002 EBITDA was \$39.9 million versus \$3.4 million for the six-month period ended June 30, 2001. The significant improvement in EBITDA was due to the ongoing execution of the Company's turnaround initiatives related to improved revenue quality, productivity, workforce reductions and the continued elimination of non-contributory expenses and assets.

The following is a discussion of the changes in the Company's major expense categories:

Salaries, wages and fringe benefits decreased from 56.2% of revenues in the second quarter of 2001 to 53.4% of revenues in the second quarter of 2002, and from 58.1% of revenues for the six-month period ended June 30, 2001 to 54.4% of revenues for the six-month period ended June 30, 2002. The decrease was primarily due to continued productivity and efficiency improvements implemented by the Company's turnaround initiatives. In addition, the Company incurred \$5.6 million of workforce reduction expenses for the six-month period ended June 30, 2001 compared to \$0.9 million of workforce reduction and severance expenses which were related to a reduction in overhead expenses and the upgrade of personnel as part of the turnaround initiatives for the first six months of 2002.

Operating supplies and expenses decreased from 15.9% of revenues in the second quarter of 2001 to 15.0% of revenues in the second quarter of 2002, and decreased from 17.4% of revenues for the six-month period ended June 30, 2001 to 14.8% of revenues for the six-month period ended June 30, 2002. The decrease was due primarily to a decrease in fuel costs experienced in the first and second quarters of 2002 versus 2001, combined with a reduction in the maintenance costs of rigs in service. The decreased maintenance costs are a result of the Company operating approximately 10.1% fewer rigs in the second quarter of 2002 as well as management's efforts to aggressively reduce overhead costs and unnecessary spending. These efforts are consistent with the Company's turnaround initiatives.

Purchased transportation decreased from 11.5% of revenues in the second quarter of 2001 to 10.6% of revenues in the second quarter of 2002, and decreased from 11.1% of revenues for the six-month period ended June 30, 2001 to 10.4% of revenues for the six-month period ended June 30, 2002. The decrease was due primarily to a decrease in the number of owner-operators resulting from the closing of unprofitable terminals in the fourth quarter of 2001.

Insurance and claims expense decreased from 5.5% of revenues in the second quarter of 2001 to 5.4% of revenues in the second quarter of 2002, and decreased from 5.8% of revenue for the six-month period ended June 30, 2001 to 5.2% of revenues for the six-month period ended June 30, 2002. The decrease was a result of lower cargo claims experienced on shipped vehicles as well as a reduction in auto liability self-insured claims. Allied Automotive Group is aggressively managing its cargo and auto liability claims costs as part of its turnaround plan.

Table of Contents

Depreciation and amortization expense decreased from 6.1% of revenues in the second quarter of 2001 to 5.6% of revenues in the second quarter of 2002, and decreased from 6.5% of revenues for the six-month period ended June 30, 2001 to 6.0% of revenues for the six-month period ended June 30, 2001. The decrease is due primarily to the reduction of amortization expense resulting from the Company's adoption of SFAS No. 142, Goodwill and Other Intangibles which became effective January 1, 2002. During the second quarter of 2001, the Company recorded \$0.9 million of amortization expense and \$1.8 million for the six-month period ended June 30, 2001 related to goodwill. The remaining decrease is primarily due to the sale of non-performing assets during 2001 and reduced capital expenditures in 2002.

Other operating expenses decreased from 1.4% of revenues in the second quarter of 2001 to 0.6% of revenues in the second quarter of 2002, and decreased from 1.6% of revenues for the six-month period ended June 30, 2001 to 1.0% of revenues for the six-month period ended June 30, 2002. The decrease was due primarily to overall lower professional fees for consultants. During 2001, the Company engaged outside consultants, including Jay Alix and Associates, to aid in the planning and analysis of its turnaround initiatives and the refinancing of its revolving credit facility and subordinated debt.

Gain on disposition of assets decreased from a gain of \$2.6 million in the second quarter of 2001 to a loss of \$0.3 million in the second quarter of 2002, and decreased from a gain of \$2.7 million for the six-month period ended June 30, 2001 to a gain of \$0.7 million for the six-month period ended June 30, 2002. As part of the Company's turnaround initiatives, the Company has disposed of non-performing assets.

Equity in earnings of joint ventures, net of tax, decreased to \$0 in the second quarter of 2002 and for the six-month period ended June 30, 2002, from earnings of \$1.3 million in the second quarter of 2001 and \$2.5 million the six-month period ended June 30, 2001. The decrease is due to the sale of the Company's joint ventures in the United Kingdom in the fourth quarter of 2001 and the sale of its joint venture interest in Brazil during April 2002.

Interest expense decreased from 3.8% of revenues in the second quarter of 2001 to 3.2% of revenues in the second quarter of 2002, and decreased from 3.8% of revenues for the six-month period ended June 30, 2001 to 3.5% of revenues for the six-month period ended June 30, 2002. The decrease was due to higher debt levels and effective interest rates in 2001 versus 2002, as well as the incurrence in 2001 of additional costs related to the amendment of the Company's revolving credit facility and its senior subordinated notes.

The adoption of SFAS No. 142 is a required change in accounting principle, and the cumulative effect of adopting this standard as of January 1, 2002 resulted in a non-cash, after-tax decrease to net income of \$4.1 million for the Company. Pursuant to the adoption of SFAS No. 142, the Company will annually test goodwill for impairment.

The adoption of SFAS No. 145 required that the gain on the early extinguishment of debt the Company recorded during the first quarter of 2002 be reclassified from an extraordinary item to other income.

As part of the Company's turnaround efforts in the first quarter of 2002, the Allied Holdings Inc. Defined Benefit Pension Plan was amended in February 2002 to freeze the Plan. The amendment resulted in a curtailment of the Plan effective April 30, 2002, under which employees do not accumulate any new benefits and new participants are not added to the Plan. The Company's net pension expense for 2001 was \$2.6 million. As a result of freezing the Plan, the Company expects net pension expense to be \$304,000 for 2002.

Table of Contents

Financial Condition, Liquidity and Capital Resources

The Company's sources of liquidity are funds provided by operations and borrowings under its revolving credit facility with a syndicate of lenders. The Company's primary liquidity needs are for the refurbishment and maintenance of rigs and terminal facilities, the payment of operating expenses and the payment of interest and principal associated with long-term debt.

Net cash provided by operating activities totaled \$42.3 million for the six-month period ended June 30, 2002, versus \$18.2 million for the six-month period ended June 30, 2001. The increase was due primarily to an increase in earnings from a net loss of \$24.6 million for the first six months of 2001 to \$0.9 million for the first six months of 2002 of income before the cumulative effect of a change in accounting principle.

Net cash used in investing activities totaled \$3.5 million for the six-month period ended June 30, 2002, versus \$15.5 million for the six-month period ended June 30, 2001. Cash paid to purchase capital items decreased from \$16.9 million in the first six months of 2001 to \$7.5 million in the first six months of 2002. The Company has embarked on a significant fleet refurbishment program that is expected to enable the Company to refurbish approximately 15% of its active fleet in 2002. The fleet refurbishment program is being implemented slowly to ensure quality and therefore capital expenditures will be weighted more towards the second half of the year. The Company anticipates capital expenditures in a range of \$25 to \$30 million in calendar year 2002, which is driven primarily by the fleet refurbishment program, compared to capital expenditures of \$21.5 million in 2001.

Net cash used in financing activities totaled \$30.1 million for the six-month period ended June 30, 2002, versus net cash provided by financing activities of \$9.8 million for the six-month period ended June 30, 2001. During the first six months of 2002, long-term debt was reduced by \$24.2 million, compared to borrowings of long-term debt of \$11.9 million in the first six months of 2001. The repayment of debt was primarily due to a reduction in the net loss experienced by the Company and lower working capital requirements as well as cash proceeds from the sale of the investment in the joint venture in Brazil. The Company also paid \$8.8 million in deferred financing costs related the refinancing of its revolving credit facility and its senior subordinated notes.

As part of the Company's Credit Facility, as described in Note 9, the Revolver and Term Loans A, B, and C mature on February 25, 2005. Term Loan D matures on February 26, 2005 and the Notes mature on October 1, 2007. As part of the debt agreements governing these Term Loans, the repayment of Term Loan A includes eleven installment payments with the outstanding balance due at maturity and the repayment of Term Loan B includes 5 installment payments with the outstanding balance due at maturity. Term Loans C and D, as well as the Notes, are to be repaid in full at maturity. For more comprehensive information regarding the outstanding balances at June 30, 2002 and the related interest rates, refer to Note 9.

The Company began trading its common stock on the American Stock Exchange (AMEX) under the symbol AHI, effective April 8, 2002. The Company's common stock was previously listed on the New York Stock Exchange (NYSE). As previously announced, the Company had been operating under a plan that was approved by the NYSE in August 2001. The plan was to bring the Company's total market capitalization and shareholders' equity above NYSE's continued listing requirement of \$50 million by November 29, 2002. The Company believes, however, that the change to AMEX better allows for management of business without the uncertainty and distractions associated with meeting NYSE standards. Management does not expect a significant change in shareholder liquidity as a result of the move to the AMEX.

Table of Contents

Quantitative and Qualitative Disclosures about Market Risk

Disclosures About Market Risks

The market risk inherent in the Company's market risk sensitive instruments and positions is the potential loss arising from adverse changes in short-term investment prices, interest rates, fuel prices, and foreign currency exchange rates.

Short-term Investments The Company does not use derivative financial instruments in its investment portfolio. The Company places its investments in instruments that meet high credit quality standards, as specified in the Company's investment policy guidelines. The policy also limits the amount of credit exposure to any one issue, issuer, and type of instrument. Short-term investments at June 30, 2002, which are recorded at fair value of \$66.0 million, have exposure to price risk. This risk is estimated as the potential loss in fair value resulting from a hypothetical 10% adverse change in quoted prices and amounts to \$6.6 million.

Interest Rates The Company primarily issues long-term debt obligations to support general corporate purposes including capital expenditures and working capital needs. The Senior Notes of the Company's long-term debt obligations bear a fixed rate of interest while the rates for the Revolving Credit Facility and Term Loans are variable, based on a fixed percent and the prime rate. A one-percentage point increase in interest rates affecting the Company's floating rate long-term debt would reduce pre-tax income by \$1.1 million over the next fiscal year. A one-percentage point change in interest rates would not have a material effect on the fair value of the Company's fixed rate long-term debt.

Fuel Prices Allied Automotive Group is dependent on diesel fuel to operate its fleet of Rigs. Diesel fuel prices are subject to fluctuations due to unpredictable factors such as weather, government policies, changes in global demand, and global production. To reduce price risk caused by market fluctuations, Allied Automotive Group periodically purchases fuel in advance of consumption. During 2001 Allied Automotive Group entered into a forward purchase commitment to purchase one million gallons of low sulfur diesel fuel per month until August 2002 at determinable prices defined within the agreement. A 10% increase in diesel fuel prices would reduce pre-tax income by \$3.6 million over the next fiscal year assuming 2002 levels of fuel consumption.

Foreign Currency Exchange Rates Although the majority of the Company's operations are in the United States, the Company does have foreign subsidiaries (primarily Canada). The net investments in foreign subsidiaries translated into dollars using exchange rates at June 30, 2002, are \$77.1 million. The potential loss in fair value impacting other comprehensive income resulting from a hypothetical 10% change in quoted foreign currency exchange rates amounts to \$7.7 million. The Company does not use derivative financial instruments to hedge its exposure to changes in foreign currency exchange rates.

Revenue Variability The Company's revenues are variable and can be impacted by sudden unexpected changes in Original Equipment Manufacturer production levels. In addition, the Company's revenues are seasonal, with the second and fourth quarters generally experiencing higher revenues than the first and third quarters. The volume of vehicles shipped during the second and fourth quarters is generally higher due to the introduction of new models which are shipped to dealers during those periods, and the generally higher spring and early summer sales of automobiles and light trucks. During the first and third quarters, vehicle shipments typically decline due to lower sales volume during those periods and scheduled plant shut downs. Except for the impact of fuel costs fluctuations discussed herein, inflation has not significantly affected the Company's results of operations.

Table of Contents

Critical Accounting Policies

The Company has certain critical accounting policies that are important to the portrayal of financial condition and results of operation. These critical accounting policies require subjective or complex judgments. The Company's critical accounting policies include claims and insurance reserves, accounts receivable valuation reserves and the income tax valuation reserve.

CLAIMS AND INSURANCE RESERVES Reserves for self-insured workers' compensation, automobile, and general liability losses are subject to actuarial estimates based on historical claims experience adjusted for current industry trends. The Company receives third-party actuarial valuations to assist in the determination of its claims and insurance reserves. The actuarial estimates are discounted at 6% to their present value. The claims and insurance reserves are adjusted periodically as such claims mature to reflect changes in actuarial estimates based on actual experience.

ACCOUNTS RECEIVABLE VALUATION RESERVES Substantially all revenue is derived from transporting new automobiles and light trucks from manufacturing plants, ports, auctions, and railway distribution points to automobile dealerships. Revenue is recorded when the vehicles are delivered to the dealerships. The Company makes significant estimates to determine the collectibility of its accounts receivable on the balance sheet. Estimates include periodic evaluations of the credit worthiness of customers including the impact of market and economic conditions on their viability to satisfy amounts owed to the Company. In addition, estimates include assessments of the potential for customer billing adjustments based on the timing of delivery, the accuracy of pricing, as well as evaluation of the historical aging of customer accounts.

ACCOUNTING FOR INCOME TAXES As part of the process of preparing the Company's consolidated financial statements the Company is required to estimate income taxes in each of the jurisdictions in which the Company operates. This process involves estimating actual current tax exposure, together with assessing temporary differences resulting from differing treatment of items, such as deferred revenue, for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within the Company's consolidated balance sheet. The Company must then assess the likelihood that the deferred taxes assets will be recovered from future taxable income and to the extent the Company believes that recovery is not likely, the Company must establish a valuation allowance. To the extent the Company establishes a valuation allowance or increases this allowance in a period, the Company must include an expense within the tax provision in the statements of operations.

Significant management judgment is required in determining the Company's provision for income taxes, deferred tax assets and liabilities and any valuation allowance recorded against the net deferred tax assets. The Company has recorded a valuation allowance of \$5.3 million as of June 30, 2002 due to uncertainties related to the Company's ability to utilize some of the deferred tax assets, primarily consisting of certain net operating losses carried forward and foreign tax credits, before they expire. The valuation allowance is based on management's estimate of taxable income by jurisdiction in which the Company operates and the period over which the deferred tax assets will be recoverable. In the event that actual results differ from these estimates or the Company adjusts these estimates in future periods, the Company may need to establish an additional valuation allowance, which could materially impact the financial position and results of operations.

The net deferred tax asset as of June 30, 2002 was \$10.5 million, net of a valuation allowance of \$5.3 million.

Table of Contents

GOODWILL The Company adopted SFAS 142 as of January 1, 2002. Pursuant to adoption, goodwill is no longer amortized but is evaluated annually for impairment, or on an interim basis if an event occurs or circumstances change that would reduce the fair value of goodwill below its carrying value. The fair value of goodwill is derived by using a discounted cash flow analysis. This analysis involves estimates and assumptions by management regarding future revenue streams and expenses. Changes to these assumptions and estimates could have a material effect on the carrying value of goodwill and result in an impairment charge in the Company's consolidated statements of operations.

Cautionary Notice Regarding Forward-Looking Statements - This Quarterly Report on Form 10-Q contains, and from time to time the Company and its officers, directors or employees may make other forward-looking statements, including statements regarding, among other items, (i) the Company's plans, intentions or expectations, (ii) general industry trends, competitive conditions and customer preferences, (iii) the Company's management information systems, (iv) the Company's efforts to reduce costs, (v) the adequacy of the Company's sources of cash to finance its current and future operations and (vi) resolution of litigation without material adverse effect on the Company. This notice is intended to take advantage of the "safe harbor" provided by the Private Securities Litigation Reform Act of 1995 with respect to such forward-looking statements. Without limiting the generality of the foregoing, the words believe, anticipate, seek, expect, estimate, intend, plan, and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve a number of risks and uncertainties. Among others, factors that could cause actual results to differ materially from historical results or results expressed or implied by such forward-looking statements are the following: economic recessions or downturns in new vehicle production or sales; the highly competitive nature of the automotive distribution industry; dependence on the automotive industry; the impact of recent price increases implemented by the Company on the Company's market share; loss or reduction of revenues generated by the Company's major customers or the loss of any such customers; ability of the Company to negotiate contracts expiring in the future with customers and Union representatives of its employees on terms favorable to the Company; the variability of quarterly results and seasonality of the automotive distribution industry; the Company's highly leveraged financial position; labor disputes involving the Company or its significant customers; the dependence on key personnel who have been hired or retained by the Company; the availability of strategic acquisitions or joint venture partners; increases in fuel prices; increased frequency and severity of work related accidents and workers' compensation claims; availability of appropriate insurance coverage; increased expenses due to layoffs of employees; changes in regulatory requirements, including environmental regulations, which are applicable to the Company's business; changes in vehicle sizes and weights which may adversely impact vehicle deliveries per load; risks associated with doing business in foreign countries; and other risk factors set forth from time to time in the Company's Securities and Exchange Commission reports, including but not limited to, this Quarterly Report on Form 10-Q and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001. Many of these factors are beyond the Company's ability to control or predict, and readers are cautioned not to put undue reliance on such forward-looking statements. The Company disclaims any obligation to update or review any forward-looking statements contained in this Quarterly Report or in any statement referencing the risk factors and other cautionary statements set forth in this Quarterly Report.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information required under this item is provided under the caption "Disclosures about Market Risks" under Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Table of Contents**PART II OTHER INFORMATION****ITEM 1 LEGAL PROCEEDINGS**

The Company is involved in various litigation and environmental matters relating to employment practices, damages, and other matters arising from operations in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters, other than those discussed below, will not have a material adverse effect on the Company's financial position or results of operations.

Gateway Development & Manufacturing, Inc. v. Commercial Carriers, Inc., et al., Index No. 1997/8920 (*the Gateway Case*) and *Commercial Carriers, Inc. v. Gateway Development & Manufacturing, Inc., et al. (the CCI Case)*, Index No. 12000/8184. The claims at issue in both the Gateway Case and the CCI case center around the contention that the Company breached legal duties with respect to a failed business transaction involving Gateway Development & Manufacturing, Inc., Ryder Truck Rental, Inc. and Ryder System, Inc. In the Gateway Case, the Company sought and received summary judgment in its favor on the sole claim (for tortious interference with contract) asserted against it by Gateway Development & Manufacturing, Inc., but that ruling was reversed on appeal. While the appellate court held that summary judgment in favor of the Company was premature, the Company will be permitted to raise at trial and/or further dispositive motions the substantive arguments upon which its initial summary judgment motion was based. Subsequent to its summary judgment ruling, the trial court permitted the filing and service of cross-claims against the Company by the other defendants in that action. In the CCI Case, the Company has accepted service of a separate complaint asserting claims against the Company by the other defendants in the Gateway Case. It is anticipated that the claims asserted in both the Gateway Case and the CCI Case will be resolved in a unified proceeding. With respect to the entirety of this litigation, the Company intends to continue its vigorous defense against the claims asserted against it, as management believes all of those claims are without merit. While the ultimate results of this litigation cannot be predicted, if this litigation is resolved in a manner that is adverse to the Company, it could have a material adverse effect on the Company's consolidated financial position or results of operations.

Ryder Systems, Inc. v. Allied Holdings, Inc., AH Acquisition Corp. and Allied Automotive Group, Inc., Case No. 01-3553-CIV-HUCK in the United States District Court for the Southern District of Florida, relates to the Company's August 1997 stock acquisition of certain corporations wholly owned by Ryder. Through that acquisition, the Company agreed to assume financial responsibility for certain third-party injury claims arising on or before the August 1997 closing date. Ryder's original complaint was filed on August 16, 2001. In response, the Company moved to dismiss, and the court granted that motion with leave for Ryder to amend its complaint. On December 26, 2001, Ryder timely filed its amended complaint. Following the dismissal with prejudice of one of the counts asserted by Ryder, Ryder filed, on or about August 1, 2002, a Second Amended Complaint. Ryder's five-count Second Amended Complaint alleges, in Count one, that the Company breached its agreement with Ryder by failing to undertake certain actions (including posting letters of credit and bonds) to substitute the Company for Ryder under an insurance policy covering third-party claims and with various states' agencies that regulate matters such as self-insured workers' compensation. In Counts two and three, the Second Amended Complaint alleges that if these obligations are not required by contract, the legal doctrines of promissory estoppel and negligent misrepresentation created them. In Count four, the Second Amended Complaint seeks a declaration that the Company is required to undertake these actions. In Count Five, Ryder seeks a declaration that the Company is obligated to take certain steps to transfer from Ryder to the Company the ownership and administrative responsibility for two pension plans. The Company intends to continue its vigorous defense against the claims asserted against it, as management believes all of those claims are without merit. The Company has also raised several counterclaims. The ultimate results of this litigation cannot be predicted. However, if Ryder prevails on its claims and the court orders the Company to substitute itself for Ryder by, among other things, posting substantial letters of credit, it could have a material adverse effect on the Company's consolidated financial position or results of operations.

Table of Contents**PART II****OTHER INFORMATION****Item 4. Submission of Matters to a Vote of Security Holders**

On May 22, 2002 the Annual Meeting of Shareholders was held. The following Directors were elected for terms that will expire on the date of the annual meeting in the year indicated below. The number of shares voted for, against and abstentions are also indicated.

Proposal I (Election of Directors)

	<u>FOR</u>	<u>WITHHELD</u>	<u>TERM</u>
Guy W. Rutland, III	6,368,355	437,352	2005
Robert R. Woodson	5,781,246	1,024,461	2005
J. Leland Strange	6,382,352	423,355	2005

The following Directors terms will continue as indicated.

Robert J. Rutland	2003
Hugh E. Sawyer	2003
William P. Benton	2003
David G. Bannister	2003
Guy W. Rutland, IV	2004
Berner F. Wilson, Jr	2004
Thomas E. Boland	2004

Proposal II (Amend the Company s Amended and Restated Long Term Incentive Plan to increase the number of shares subject to the Plan by 500,000)

<u>FOR</u>	<u>AGAINST</u>	<u>ABSTAIN</u>	<u>NO VOTE</u>
4,648,901	507,679	4,425	1,644,702

Item 6. Exhibits and Reports on Form 8-K.

a) Exhibits: None

b) Reports on Form 8-K:

On April 2, 2002, the Company filed with the Commission a Current Report on Form 8-K regarding the dismissal of its independent public accountants, Arthur Andersen LLP and the engagement of KPMG LLP as its new independent auditors, which Current Report was amended on April 19, 2002.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 14, 2002	Allied Holdings, Inc.
_____	/s/ Hugh E. Sawyer
(Date)	_____
	Hugh E. Sawyer
	on behalf of Registrant as
	President and
	Chief Executive Officer
August 14, 2002	/s/ Daniel H. Popky
_____	_____
(Date)	Daniel H. Popky
	on behalf of Registrant as
	Senior Vice President, Finance
	and Chief Financial Officer