SERONO S A Form 6-K October 26, 2005

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of <u>October 2005</u> Commission File Number <u>1-15096</u> <u>Serono S.A.</u>

(Translation of registrant s name into English)

15 bis, Chemin des Mines

Case Postale 54

CH-1211 Geneva 20

**Switzerland** 

(Address of principal executive office)
Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F
Form 20-F x Form 40-F o
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T
Rule 101(b)(1):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T
Rule 101(b)(7):
Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby
furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934
Yes o No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

### **Media Release**

### FOR IMMEDIATE RELEASE

### Serono s Third Quarter 2005 Adjusted EPS Increased by 37.6%

- On track to achieve upper end of 2005 adjusted net income guidance range -

**Geneva, Switzerland, October 25, 2005** Serono (virt-x: SEO and NYSE: SRA) today reported its third quarter results for the period ended September 30, 2005.

### **Key Points for Third Quarter 2005**

Ø Total revenues

of \$638.3m, up

12.7%

excluding a

one-time

payment of

\$67m from a

licensing

agreement in Q3

2004 and up

0.7% on a

reported basis

Ø Product sales up

10.3% to

\$571.5m, driven

primarily by

Rebif® sales up

19.8% to

\$315.6 million

Ø Adjusted net

income\* up

32.8% to

\$158.9m and

adjusted basic

EPS\* up 37.6%

to \$10.91 per

bearer share and

\$0.27 per ADS

Ø Reported net

income of

\$142.4m down

10.3% and

reported basic

EPS of \$9.77

per bearer share

and \$0.24 per

ADS down

7.0% including

a charge of

\$18.3m for the

transfer of the Serono Genetics Institute (SGI)

- Primary endpoint met in multicentre phase 3 study of interferon-beta-1a monotherapy for the treatment of chronic hepatitis C in Asian patients
- New R&D
   collaborations
   HuMax-CD4
   (zanolimumab) from
   Genmab and Aurora
   kinase inhibitor from
   Rigel
   Pharmaceuticals
- Ø Final settlement of the previously reported U.S. Attorney s investigation of Serostim®

We continue to deliver robust earnings growth and to generate strong cash flows, enabling us to advance and expand our new product pipeline, said Ernesto Bertarelli, Chief Executive Officer. Over the next eighteen months, we expect to complete four Phase 3 and three Phase 2 clinical trials including today s positive outcome of the study of interferon-beta-1a in chronic hepatitis C in Asian patients.

We remain focused on maximizing the potential of our marketed products, said Stuart Grant, Chief Financial Officer. Our gross margin is best-in-class and we continue to seek sustained improvement in operating margin. Given our momentum, we are confident that we will reach the upper end of our adjusted net income guidance for the full year.

Non-IFRS earnings measures exclude in Q3 2005 a charge of \$18.3m for the transfer of the research activities conducted at the Serono Genetics Institute from Evry, France to Geneva, Switzerland and in Q3 2004 a

one-time
payment of
\$67m from a
licensing
agreement as
well as a charge
of \$20.5m
related to the
closure of a
manufacturing
facility.

#### **Financial Performance**

In the third quarter 2005, total revenues grew by 12.7% on an adjusted basis. Revenues for the third quarter 2004 included a one-time payment of \$67m from a licensing agreement. On a reported basis, total revenues grew by 0.7% to \$638.3m (Q3 2004: \$633.6m) and decreased by 0.5% in local currencies in the recent quarter. Product sales rose 10.3% to \$571.5m (Q3 2004: \$518.1m), or 9.4% in local currencies.

Gross margin for the third quarter 2005 was 88.6% (Q3 2004: 83.9%). Excluding a charge of \$20.5m related to the closure of an obsolete manufacturing site, gross margin in the third quarter 2004 was 87.9%.

Selling, general and administrative expenses were \$201.3m or 31.5% of total revenues (Q3 2004: \$196.4m). SG&A expenses increased 2.5% compared to the prior year.

Research and development expenses were \$146.9m (Q3 2004: \$124.2m) and included an \$18.3m charge related to the transfer of SGI. Excluding this charge, R&D expenses for the third quarter 2005 were \$128.5m or 20.1% of total revenues and 3.5% higher than the prior year period.

Other operating expenses were \$65.9m (Q3 2004: \$56.0m), including expenses of \$5.0m related to stock options in accordance with the IFRS 2 accounting change effective since January 1, 2005.

Reported net income for the third quarter of 2005 decreased 10.3% to \$142.4m (Q3 2004: \$158.7m), or 14.1% in local currencies. Reported basic earnings per share (EPS) decreased 7.0% to \$9.77 per bearer share (Q3 2004: \$10.51) and \$0.24 per American Depositary Share (ADS) (Q3 2004: \$0.26).

Adjusted net income\* increased 32.8% to \$158.9m from \$119.7m in the prior year, resulting in an adjusted net margin of 24.9% of total revenues compared to 21.1% in the prior year. Adjustments for the third quarter 2005 included an \$18.3m charge related to the transfer of SGI, and for third quarter 2004 a one-time payment of \$67m from a licensing agreement and a \$20.5m charge related to the closure of a manufacturing facility.

For the first nine months, net cash flow from operating activities before change in working capital was \$555.0m (YTD 2004: \$561.7m), or \$439.5m after change in working capital (YTD 2004: \$424.1m).

As of September 30, 2005, there were 14,573,281 outstanding equivalent bearer shares of Serono SA, net of treasury shares.

Non-IFRS earnings measures exclude in O3 2005 a charge of \$18.3m for the transfer of the research activities conducted at the Serono Genetics Institute from Evry, France to Geneva. Switzerland and in O3 2004 a one-time payment of \$67m from a licensing agreement as

well as a charge of \$20.5m

related to the closure of a manufacturing facility.

### **Settlement of Serostim® Investigation**

In April 2005, the company announced that it had taken a \$725.0m provision to cover the settlement and related costs of an investigation led by the U.S. Attorney s office in Massachusetts into commercial practices related to Serostiffl. On October 17, 2005, Serono announced that its U.S. affiliates agreed to settle the government investigation. The provision, which was recorded as an exceptional charge in the company s earnings report for the first quarter of 2005, will be sufficient to cover the comprehensive settlements and related costs. This settlement concludes a four-year investigation into commercial practices related to Serostim®, and we are pleased to put the matter behind us, said Thomas G. Gunning, Vice President and General Counsel of Serono US Operations. All Serono branded products, including Serostim®, remain available to all patients in the United States, including Medicaid, Medicare and other Federal health care program patients.

### Full Year 2005 Outlook

In 2005, adjusted net income is now expected to reach the upper end of the initial \$520m \$540m guidance range based on currency exchange rates prevailing when guidance was initially issued on February 1st 2005. This outlook does not include expenses related to any new business development transactions or other non-recurring items in 2005. To date, known adjustments include a charge of \$725.0m (\$660.5m after-tax) related to resolution of the US Attorney s Office investigation of Serostiff, a \$30.0m (\$28.5m after-tax) gain on sale of investment in Celgene, an \$8.4m write-down of investment in CancerVax and an \$18.3m (\$16.6m after tax) charge related to the transfer of SGI. Therefore the 2005 IFRS earnings guidance is now expected to be a net loss at the lower end of the \$117m \$137m range.

Serono continues to expect that product sales will grow between 10% and 15%, leading to total revenues of at least \$2.6 billion for the full year, based on currency exchange rates prevailing on February 1st 2005, when guidance was issued.

### **Therapeutic Areas Review**

In the third quarter of 2005, total neurology sales increased by 18.4% to \$321.9m (Q3 2004: 271.8m). Rebif® s performance continues to be strong with worldwide sales up 19.8% to \$315.6m, or 18.5% in local currencies (Q3 2004: \$263.5m). Outside the USA, Rebif® sales grew by 14.5% to \$213.2m (Q3 2004: \$186.2m). In the USA, Rebif® sales increased by 32.6% to \$102.5m (Q3 2004: \$77.3m), reaching quarterly sales above \$100m for the first time. Sales of GONAL-f® decreased by 5.8%, or 6.6% in local currencies, to \$125.6m (Q3 2004: \$133.3m). In late June 2005, a strategic alliance with Priority Healthcare in the Reproductive Health area in the USA was rolled out. Saizen® sales increased by 15.2% (13.9% in local currencies) to \$50.8m (Q3 2004: \$44.1m) in the third quarter, while Serostim® sales were \$17.8m (Q3 2004: \$21.2m), consistent with the previous two quarters.

Sales of Raptiva<sup>®</sup>, the first-to-market biological treatment for psoriasis in the European Union, reached \$10.0m in the third quarter (Q3 2004: \$1.0m). Raptiva<sup>®</sup> is now approved in 44 countries and major European countries have granted reimbursement. Raptiva<sup>®</sup> was launched in France in the third quarter, has just been approved in Canada and will be fully rolled-out in Italy in the fourth quarter.

#### **R&D News**

Serono reports today that a multicenter phase 3 study of interferon-beta-1a monotherapy for the treatment of chronic hepatitis C (HCV) in Asian patients met its primary endpoint. The proportion of patients who achieved sustained virological response (SVR), defined as an absence of detectable HCV RNA in serum after 24 weeks of treatment and 24 weeks of observation, was 26.6% in the interferon-beta-1a group (n=128) versus no responder in the placebo group (n=129), a statistically significant result (p<0.001). Results of an active comparator phase of the study evaluating the effect of interferon-beta-1a versus interferon-beta-1a in combination with ribavirin will be available in the next few months.

On August 18, 2005 Serono signed a worldwide agreement with Genmab A/S to develop and commercialize HuMax-CD4 (zanolimumab), a fully human, monoclonal antibody that targets the CD4 receptor on T-lymphocytes. A pivotal Phase 3 study of HuMax-CD4 is ongoing in cutaneous T-cell lymphoma and a Phase 2 study is ongoing in non-cutaneous T-cell lymphoma.

On October 25, 2005 Rigel Pharmaceuticals, Inc. granted Serono an exclusive license to develop and commercialize product candidates from its Aurora kinase inhibitor program. The lead candidate, R763, is a highly potent, multi-Aurora kinase inhibitor that has been shown to inhibit proliferation and trigger apoptosis in several tumor cell lines including the cervix, colon, lung, pancreas and prostate.

On October 3, 2005 Serono and CancerVax Corporation announced the decision to discontinue a Phase 3 clinical trial of Canvaxin in patients with Stage III melanoma based upon the recommendation of an independent Data and Safety Monitoring Board (DSMB), following completion of the third interim analysis of this study. The DSMB found that the data were unlikely to provide significant evidence of an overall survival benefit.

Serono currently expects to complete four Phase 3 and three Phase 2 studies by the end of 2006. Pipeline news flow before year-end 2005 includes the outcome of a proof of concept study of TACI-Ig in rheumatoid arthritis , and the outcome of Phase 3 clinical trials of Serostim® in HIV-Associated Adipose Redistribution Syndrome (HARS) and IFN-beta in chronic Hepatitis C in Asia.

#### **Conference Call and Webcast**

Serono will hold a conference call today, October 25, 2005, starting at 3.00 pm Central European Time (9.00 am U.S. Eastern Time) during which Serono management will present the Company s third quarter 2005 results. To join the telephone conference please dial 1 866 291 4166 (from the US), 091 610 5600 (from Switzerland), 0207 107 0611 (from the UK) and +41 91 610 5600 (from elsewhere). The event will also be relayed by live audio webcast, which interested parties may access via Serono s Corporate home page, www.serono.com. A link to the webcast will be provided immediately prior to the event and will be available for replay following the event.

###

Some of the statements in this press release are forward looking. Such statements are inherently subject to known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements of Serono and affiliates to be materially different from those expected or anticipated in the forward-looking statements. Forward-looking statements are based on Serono s current expectations and assumptions, which may be affected by a number of factors, including those discussed in this press release and more fully described in Serono s Annual Report on Form 20-F filed with the US Securities and Exchange Commission on March 16, 2005. These factors include any failure or delay in Serono s ability to develop new products, any failure to receive anticipated regulatory approvals, any problems in commercializing current products as a result of competition or other factors, our ability to obtain reimbursement coverage for our products, the outcome of government investigations and litigation and government regulations limiting our ability to sell our products. Serono has no responsibility to update the forward-looking statements contained in this press release to reflect events or circumstances occurring after the date of this press release.

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#### **About Serono**

Serono is a global biotechnology leader. The Company has eight biotechnology products, Rebif®, Gonal-f®, Luveris®, Ovidrel®/Ovitrelle®, Serostim®, Saizen®, Zorbtive and Raptiv®. In addition to being the world leader in reproductive health, Serono has strong market positions in neurology, metabolism and growth and has recently entered the psoriasis area. The Company s research programs are focused on growing these businesses and on establishing new therapeutic areas, including oncology. Currently, there are approximately 30 ongoing development projects.

In 2004, Serono achieved worldwide revenues of US\$2,458.1 million, and a net income of US\$494.2 million, making it the third largest biotech company in the world. Its products are sold in over 90 countries. Bearer shares of Serono S.A., the holding company, are traded on the virt-x (SEO) and its American Depositary Shares are traded on the New York Stock Exchange (SRA).

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### On the following pages, there are:

Tables detailing sales in dollars by therapeutic area, geographic region and the top 10 products for the 3 and 9 months ended September 30, 2005 and 2004.

Consolidated statements of income for the 3 and 9 months ended September 30, 2005 and 2004; the consolidated balance sheets as of September 30, 2005 and December 31, 2004; the consolidated statements of equity as of September 30, 2005 and 2004; the consolidated statements of cash flows for the 9 months ended September 30, 2005 and 2004; the selected explanatory notes to the consolidated financial statements; and a reconciliation of adjusted earnings guidance to IFRS earnings guidance for the year ended December 31, 2005. These consolidated financial statements have been prepared on the basis of International Financial Reporting Standards.

## Sales by therapeutic area

		nths Ended r 30, 2005			nths Ended r 30, 2004
	\$	% of	% change	\$	% of
	million	sales	\$	million	sales
Neurology	321.9	56.3%	18.4%	271.8	52.5%
Reproductive Health	152.8	26.7%	(4.1%)	159.4	30.8%
Growth & Metabolism	69.0	12.1%	5.5%	65.4	12.6%
Dermatology	10.0	1.8%	932.6%	1.0	0.2%
Others	17.8	3.1%	(13.3%)	20.5	4.0%
Total sales (US\$ million)	\$ 571.5	100%	10.3%	\$ 518.1	100%
	Sales by	geographic regi	<u>on</u>		
		nths Ended er 30, 2005		Three Mor Septembe	nths Ended r 30, 2004
	\$	% of	% change	\$	% of
	million	sales	\$	million	sales
Europe	241.0	42.2%	14.4%	210.7	40.7%
North America	215.9	37.8%	1.3%	213.1	41.1%
Latin America	31.2	5.5%	22.8%	25.4	4.9%
Others	83.4	14.5%	20.9%	68.9	13.3%
Total sales (US\$ million)	\$ 571.5	100%	10.3%	\$ 518.1	100%
	Sales by	therapeutic are	<u>ea</u>		
	Nine Mont September			Nine Mon Septembe	
	<u> </u>	% of	% change	_	% of
	million	sales	\$	\$ million	sales
Neurology	951.5	54.9%	18.4%	803.9	51.1%
Reproductive Health	498.1	28.7%	(2.4%)	510.4	32.4%
Growth & Metabolism	206.5	11.9%	6.8%	193.4	12.3%
Dermatology	21.8	1.3%	1651.4%	1.2	0.1%
Others	56.5	3.2%	(12.5%)	64.6	4.1%
Total sales (US\$ million)	\$ 1,734.4	100%	10.2%	\$ 1,573.5	100%
	Sales by	geographic regi	<u>on</u>		
	Nine Mon Septembe			Nine Mont	

\$ million

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	\$ million	% of sales	% change \$		% of sales
Europe	783.5	45.2%	16.2%	674.3	42.9%
North America	617.4	35.6%	2.0%	605.2	38.5%
Latin America	93.1	5.4%	15.7%	80.5	5.1%
Others	240.4	13.8%	12.6%	213.5	13.6%
Total sales (US\$ million)	\$ 1,734.4	100%	10.2%	\$ 1,573.5	100%

### TOP TEN PRODUCTS

		Three Months Ended September 30, 2005			En	Months ded
		Septemb \$	% of	% change	Septem	per, 2004 % of
	* TA	ு million	% of sales	0	\$ million	% of sales
Rebif <sup>®</sup>	MS	315.6	55.2%	<b>\$</b> 19.8%	\$ Hillion 263.5	50.9%
Gonal-f®	RH	125.6	22.0%	(5.8%)		25.7%
Saizen <sup>®</sup>	Growth	50.8	8.9%	15.2%	44.1	8.5%
Novantrone®	MS/Oncology	18.2	3.2%	(15.4%)		4.1%
Serostim®	Wasting	17.8	3.1%	(15.7%)		4.1%
Raptiva®	Dermatology	10.0	1.8%	932.6%	1.0	0.2%
Cetrotide®	RH	6.3	1.1%	17.2%	5.4	1.0%
Crinone®	RH	5.6	1.0%	21.9%	4.6	0.9%
Ovidrel®	RH	5.3	0.9%	33.9%	3.9	0.8%
Stilamin <sup>®</sup>	Other	3.9	0.7%	13.5%	3.4	0.7%
		Nine Mo	onths Ended		Nine Mon	ths Ended
		Septemb	er 30, 2005		Septeml	ber, 2004
		\$	% of	% change	•	% of
	* TA	million	sales	\$	\$ million	sales
Rebif <sup>®</sup>	MS	934.4	53.9%	19.7%	780.6	49.6%
Gonal-f®	RH	413.5	23.8%	(1.9%	) 421.6	26.8%
Saizen®	Growth	152.2	8.8%	18.0%	129.0	8.2%
Serostim <sup>®</sup>	Wasting	53.4	3.1%	(16.8%	) 64.1	4.1%
Novantrone <sup>®</sup>	MS/Oncology	52.5	3.0%	(13.1%	•	3.8%
Raptiva <sup>®</sup>	Dermatology		1.3%	1651.4%	•	0.1%
Cetrotide <sup>®</sup>	RH	18.7	1.1%	3.5%	18.1	1.2%
Crinone <sup>®</sup>	RH	17.7	1.0%	29.9%		0.9%
Ovidrel <sup>®</sup>	RH	17.3	1.0%	42.0%		0.8%
Metrodin-HP®	RH	10.8	0.6%	(6.0%		0.7%
			eutic Areas		,	
RH	= Reproducti	ve Health	Wasting	= Al	DS Wasting	
MS	= Multiple Sc		Growth		owth Retardation	on
Oncology	= Oncology		Dermatology		ermatology	<b></b>
Shediogy	Silveringy	-n	nore-	D		

### **Consolidated Income Statements (unaudited)**

Nine months ended September 30	2005	% of	%	2004 (1)	% of
	US\$ 000	Revenues	change	US\$ 000	Revenues
Revenues Product sales Royalty and license income	1,734,372 182,088		10.2% (11.1%)	1,573,482 204,842	
<b>Total Revenues</b>	1,916,460	100.0%	7.8%	1,778,324	100.0%
Operating Expenses Cost of product sales % of Sales	198,861 11.5%			231,095 14.7%	
Selling, general and administrative Research and development Other operating expense, net	638,422 448,922 921,369	33.3% 23.4% 48.1%	11.3% 20.2% 444.4%	573,638 373,538 169,237	32.3% 21.0% 9.5%
<b>Total Operating Expenses</b>	2,207,574	115.2%	63.8%	1,347,508	75.8%
Operating (Loss) / Income	(291,114)	(15.2%)	(167.6%)	430,816	24.2%
Financial income, net Other income / (expense), net	27,565 24,360		(35.3%)	42,615 (644)	
<b>Total Non Operating Income, net</b>	51,925			41,971	
(Loss) / Income Before Taxes Taxes	(239,189) 10,290	(12.5%)	(150.6%)	472,787 77,004	26.6%
Net (Loss) / Income	(249,479)	(13.0%)	(163.0%)	395,783	22.3%
Attributable to: Minority interest Equity holders of the parent	778 (250,257)	(13.1%)	(163.2%)	(180) 395,963	22.3%
Nine months ended September 30			2005 US\$	% change	2004 <sup>(1)</sup> US\$
Basic (Loss) / Earnings per Share					
- Bearer shares			(17.18)	(167.1%)	25.61
- Registered shares			(6.87)	(167.1%)	10.24
- American depositary shares			(0.43)	(167.1%)	0.64

### Diluted (Loss) / Earnings per Share

- Bearer shares	(17.18)	(167.3%)	25.52
- Registered shares	(6.87)	(167.3%)	10.21
- American depositary shares	(0.43)	(167.3%)	0.64

Basic (Loss) / Earnings per Share are calculated in accordance with IAS 33 Earnings per Share by dividing the Net (Loss) / Income attributable to equity holders of the parent, (\$250.3 million) for the nine months ended September 30, 2005 (2004: \$396.0 million), by the weighted average number of shares outstanding during the period presented. This is 10,160,991 bearer shares (2004: 11,059,040) and 11,013,040 registered shares (2004: 11,013,040). The total weighted average number of bearer shares is 14,566,207 (2004: 15,464,256) for the nine months ended September 30, 2005. As each American depositary share represents ownership interest in one fortieth of bearer share, Basic and Diluted (Loss) / Earnings per bearer share.

For Diluted (Loss) / Earnings per Share, the weighted average number of bearer shares outstanding is adjusted to assume conversion of all potential dilutive shares arising from outstanding stock options and the convertible bond. The effect of outstanding stock options and the convertible bond are excluded from the calculation of Diluted (Loss) per Share for the nine months ended September 30, 2005 as they were anti-dilutive (2004: included with number of bearer shares of 11,509,808).

The accompanying selected explanatory notes form an integral part of these financial statements.

(1) Restated historical basis to reflect the adoption of new IFRS accounting standards that became effective on January 1, 2005 (see explanatory notes to the interim financial statements).

- more -

### **Consolidated Income Statements (unaudited)**

Three months ended September 30	2005	% of	%	2004(1)	% of
	US\$ 000	Revenues	change	US\$ 000	Revenues
Revenues Product color	571 472		10.3%	510 147	
Product sales Royalty and license income	571,472 66,851		(42.1%)	518,147 115,483	
<b>Total Revenues</b>	638,323	100.0%	0.7%	633,630	100.0%
Operating Expenses					
Cost of product sales	64,866		(22.1%)	83,244	
% of Sales Selling, general and administrative	11.4% 201,307	31.5%	2.5%	16.1% 196,385	31.0%
Research and development	146,863	23.0%	18.3%	190,383	19.6%
Other operating expense, net	65,857	10.3%	17.6%	55,988	8.8%
<b>Total Operating Expenses</b>	478,893	75.0%	4.2%	459,775	72.6%
<b>Operating Income</b>	159,430	25.0%	(8.3%)	173,855	27.4%
Financial income, net	11,601		(36.4%)	18,235	
Other income / (expense), net	2,080			(708)	
<b>Total Non Operating Income, net</b>	13,681			17,527	
Income Before Taxes	173,111	27.1%	(9.5%)	191,382	30.2%
Taxes	30,724			31,231	
Net Income	142,387	22.3%	(11.1%)	160,151	25.3%
Attributable to:					
Minority interest	18			1,431	
Equity holders of the parent	142,369	22.3%	(10.3%)	158,720	25.0%
Three months ended September 30			2005		2004 <sup>(1)</sup>
			US\$	% change	US\$
Basic Earnings per Share					
- Bearer shares			9.77	(7.0%)	10.51
- Registered shares			3.91	(7.0%)	4.20
- American depositary shares			0.24	(7.0%)	0.26

### **Diluted Earnings per Share**

- Bearer shares	9.70	(6.9%)	10.43
- Registered shares	3.88	(6.9%)	4.17
- American depositary shares	0.24	(6.9%)	0.26

Basic Earnings per Share are calculated in accordance with IAS 33 Earnings per Share by dividing the Net Income attributable to equity holders of the parent, \$142.4 million for the three months ended September 30, 2005 (2004: \$158.7 million), by the weighted average number of shares outstanding during the period presented. This is 10,166,799 bearer shares (2004: 10,696,046) and 11,013,040 registered shares (2004: 11,013,040). The total weighted average number of bearer shares is 14,572,015 (2004: 15,101,262) for the three months ended September 30, 2005. As each American depositary share represents ownership interest in one fortieth of bearer share, Basic and Diluted Earnings per American depositary share is calculated as one fortieth of the Basic and Diluted Earnings per bearer share.

For Diluted Earnings per Share, the weighted average number of bearer shares outstanding is adjusted to assume conversion of all potential dilutive shares arising from outstanding stock options and the convertible bond. The number of bearer shares used to calculate Diluted Earnings per Share for the three months ended September 30, 2005 is 10,624,369 (2004: 11,143,231).

The accompanying selected explanatory notes form an integral part of these financial statements.

(1) Restated historical basis to reflect the adoption of new IFRS accounting standards that became effective on January 1, 2005 (see explanatory notes to the interim financial statements).

- more -

## Pro forma net income and pro forma earnings per share

Nine months ended September 30	2005	% of	ca.	$2004^{(1)}$	% of
	US\$ 00	00 Revenues	% change	US\$ 000	Revenues
Net (Loss) / Income Litigation expense and related costs Tax impact on litigation expense and	( <b>249,479</b> 725,000		(163.0%)	395,783	22.3%
related costs	(64,525				
Provision for R&D site transfer Tax impact on provision for R&D site	18,316				
transfer	(1,758				
Gain on sale of investment in Celgene	(29,963	)			
Tax impact on gain on sale of investment	1,439				
in Celgene Impairment loss on investment in	1,439				
CancerVax	8,440	)			
Provision for Manufacturing site closure Tax impact on provision for	0,110			20,500	
Manufacturing site closure				(3,280)	
License income for a non-core technology				(67,000)	
Tax impact on license income for a					
non-core technology				10,720	
Pro forma Net Income	407,470	21.3%	14.2%	356,723	20.8%
Attributable to:					
Minority interest	778			(180)	
Equity holders of the parent	406,692	21.2%	14.0%	356,903	20.9%
Nine months ended September 30		Pro forma basis 2005 <sup>(3)</sup> US\$	basis 200	5(3)	o forma basis 2004 <sup>(1)(3)</sup> US\$
Basic Earnings per Share <sup>(2)</sup>					
- Bearer shares		27.92	2	1.0%	23.08
- Registered shares		11.17	2	1.0%	9.23
- American depositary shares		0.70	2	1.0%	0.58
Diluted Earnings per Share <sup>(2)</sup>					
- Bearer shares		27.81	2	0.6%	23.06
- Registered shares		11.12	2	0.6%	9.23

- American depositary shares		0.70	:	20.6%	0.58
Three months ended September 30	2005	% of		2004(1)	% of
	US\$ 000	Revenues	% change	US\$ 000	Revenues
Net Income Provision for R&D site transfer Too impost an appointing for R & D site	<b>142,387</b> 18,316	22.3%	(11.1%)	160,151	25.3%
Tax impact on provision for R&D site transfer Provision for Manufacturing site closure Tax impact on provision for	(1,758)			20,500	
Manufacturing site closure License income for a non-core technology Tax impact on license income for a				(3,280) (67,000)	
non-core technology				10,720	
Pro forma Net Income	158,945	24.9%	31.3%	121,091	21.4%
Attributable to: Minority interest Equity holders of the parent	18 158,927	24.9%	32.8%	1,431 119,660	21.1%
Three months ended September 30		Pro forma basis 2005 <sup>(3)</sup> US\$	Pro fo basis 20 % ch	$05^{(3)}$	o forma basis 2004 <sup>(1)(3)</sup> US\$
Basic Earnings per Share <sup>(2)</sup>					
- Bearer shares		10.91		37.6%	7.92
- Registered shares		4.36		37.6%	3.17
- American depositary shares		0.27		37.6%	0.20
Diluted Earnings per Share <sup>(2)</sup>					
- Bearer shares		10.80		36.5%	7.91
- Registered shares		4.32		36.5%	3.17
- American depositary shares		0.27		36.5%	0.20
(1) Restated historical basis to reflect the					

adoption of new

IFRS accounting standards that became effective on January 1, 2005 (see explanatory notes to the interim financial statements).

- earnings per share is calculated on the amount of Net Income attributable to the equity holders of the parent.
- (3) Non-IFRS
  financial
  measure
  included in
  order to permit
  assessment of
  the performance
  of the company s
  underlying
  business for the
  period.

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### Reconciliation of Adjusted Earnings Guidance to IFRS Earning Guidance

For the year ended December 31, 2005	Low	High
	US\$ 000	US\$ 000
Adjusted earning guidance	520,000	540,000
Non-recurring adjustments to arrive at IFRS earning guidance		
Litigation expense and related costs <sup>(1)</sup>	725,000	725,000
Tax impact on litigation expense and related costs <sup>(1)</sup>	(64,525)	(64,525)
Provision for R&D site transfer <sup>(2)</sup>	18,316	18,316
Tax impact on provision for R&D site transfer <sup>(2)</sup>	(1,758)	(1,758)
Gain on sale of investment in Celgene <sup>(3)</sup>	(29,963)	(29,963)
Tax impact on gain on sale of investment in Celgene <sup>(3)</sup>	1,439	1,439
Impairment loss on investment in CancerVax <sup>(4)</sup>	8,440	8,440
IFRS earning guidance	(136,949)	(116,949)

- (1) To exclude the provision for the amount of \$725.0 million (\$660.5 million after-tax) from the investigation related to Serostim. The provision has been reported within other operating expenses, net.
- (2) To exclude the provision for the amount of \$18.3 million (16.6 million after-tax) related to the transfer of Serono Genetics Institute to Geneva, Switzerland. The provision has been reported within research and

### development.

- (3) To exclude the gain in the amount of \$30.0 million (\$28.5 million after-tax) from the sale of the investment in Celgene. The gain has been reported within other income / (expense), net.
- (4) To exclude the impairment loss recorded for the amount of \$8.4 million on the investment in CancerVax. The impairment loss has been reported within other income / (expense), net.

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## **Consolidated Balance Sheets (unaudited)**

As of	September 30, 2005 US\$ 000	December 31, 2004 <sup>(1)</sup> US\$ 000
Assets		
Current Assets		
Cash and cash equivalents	981,309	275,979
Short-term financial assets	621,135	784,999 427,035
Trade accounts receivable Inventories	399,443 270,002	427,935
Prepaid expenses and other current assets	270,002 214,375	326,937 237,205
repaid expenses and other current assets	214,373	231,203
Total Current Assets	2,486,264	2,053,055
Non-Current Assets		
Tangible fixed assets	737,899	799,878
Intangible assets	336,004	290,558
Deferred tax assets	230,634	201,023
Long-term financial assets	643,559	929,030
Other long-term assets	85,593	133,302
<b>Total Non-Current Assets</b>	2,033,689	2,353,791
Total Assets	4,519,953	4,406,846
Liabilities		
Current Liabilities		
Trade and other payables	337,719	426,616
Short-term financial debts	26,805	34,527
Income taxes Deferred income current	111,367 32,502	166,861 33,128
Provisions and other current liabilities	972,288	225,143
1 TOVISIONS and Other Current Habilities	<i>712</i> ,200	223,143
<b>Total Current Liabilities</b>	1,480,681	886,275
Non-Current Liabilities		
Long-term financial debts	626,646	640,892
Deferred tax liabilities	20,114	24,242
Deferred income non current	132,660	157,004
Provisions and other long-term liabilities	263,041	261,728
Total Non-Current Liabilities	1,042,461	1,083,866
Total Liabilities	2,523,142	1,970,141

Shareholders Equity		
Share capital	235,124	254,420
Share premium	461,704	1,023,332
Treasury shares	(372,869)	(987,489)
Retained earnings	1,660,048	2,020,425
Fair value and other reserves	5,221	56,829
Cumulative foreign currency translation adjustments	6,614	65,845
Total Shareholders  Equity attributable to equity holders of the parent	1,995,842	2,433,362
Minority Interests	969	3,343
Total Shareholders Equity	1,996,811	2,436,705

The accompanying selected explanatory notes form an integral part of these financial statements.

Total Liabilities and Shareholders Equity

-more-

4,519,953

4,406,846

<sup>(1)</sup> Restated historical basis to reflect the adoption of new IFRS accounting standards that became effective on January 1, 2005 (see explanatory notes to the interim financial statements).

## **Consolidated Statement of Changes in Equity (unaudited)**

	Share capital US\$ 000	Share premium US\$ 000	Treasury shares US\$ 000	Retained earnings US\$ 000	Fair value and	imulative foreign currency anslation ustments	parent	Sł Minority interests DUS\$ 000	Total nareholders Equity US\$ 000
Balance as of January 1, 2004: As previously reported Effect of revisions to IAS 39 - Financial Instruments:	253,895	1,002,991	(157,642)	1,669,700	22,711	88,535	2,880,190	1,614	2,881,804
Recognition and Measurement Effect of IFRS 2 - Share-Based Payment				(26,649)	33,137	(2,035)	4,453 (3,205)		4,453
As restated (1)	253,895	1,002,991	(157,642)	1,640,104	55,848	86,242	2,881,438	1,614	2,883,052
Acquisition of treasury shares Issue of share capital Net income Dividend bearer shares Dividend registered shares Fair value adjustments on available-for sales	522	19,958	(541,016) 3,301	395,963 (71,096) (28,258)	(T. 0.10)		(541,016) 23,781 395,963 (71,096) (28,258)	(180)	(541,016) 23,781 395,783 (71,096) (28,258)
investments Translation					(7,843)	(10.520)	(7,843)		(7,843)
Balance as of September 30,	254,417	1,022,949	(695,357)	1,936,713	48,005	(19,529) <b>66,713</b>	(19,529) <b>2,633,440</b>	(11) <b>1,423</b>	(19,540) <b>2,634,863</b>

## 2004 (1)

Balance as of January 1, 2005: As previously reported Effect of revisions to IAS 39 - Financial Instruments: Recognition and	254,420	1,023,125	(987,489)	2,064,499	23,482	69,841	2,447,878	3,343	2,451,221
Measurement Effect of IFRS 2 - Share-Based		207		(28,546)	33,347	(2,246)	2,555		2,555
Payment		207		(15,528)		(1,750)	(17,071)		(17,071)
As restated (1)	254,420	1,023,332	(987,489)	2,020,425	56,829	65,845	2,433,362	3,343	2,436,705
Issue of share capital Issue of call options on Serono	705	20,337	3,281				24,323		24,323
shares Fair value of stock options on Serono shares that				262			262		262
have vested Cancellation of	(20.004)	9,373					9,373		9,373
treasury shares Net loss Dividend bearer	(20,001)	(591,338)	611,339	(250,257)			(250,257)	778	(249,479)
shares				(76,992)			(76,992)		(76,992)
Dividend registered shares Recognition of unrealized loss on available-for-sale				(33,390)			(33,390)		(33,390)
investment Fair value adjustments on					8,440		8,440		8,440
available-for sales investments Fair value adjustments on					(50,957)		(50,957)		(50,957)
financial instruments Changes in					(9,091)		(9,091)		(9,091)
minorities								(3,035)	(3,035)
Translation effects						(59,231)	(59,231)	(117)	(59,348)

Balance as of September 30,

2005 235,124 461,704 (372,869) 1,660,048 5,221 6,614 1,995,842 969 1,996,811

The accompanying selected explanatory notes form an integral part of these financial statements.

(1) Restated historical basis to reflect the adoption of new IFRS accounting standards that became effective on January 1, 2005 (see explanatory notes to the interim financial statements).

### **Consolidated Cash Flow Statements (unaudited)**

Nine months ended September 30	2005 US\$ 000	2004 <sup>(1)</sup> US\$ 000
Net (Loss) / Income	(249,479)	395,783
Reversal of non-cash items		
Taxes	10,290	77,004
Depreciation and amortization	100,911	108,603
Financial income	(41,097)	(51,304)
Financial expense	19,161	17,704
Non-recurring legal charge	725,000	
Other non-cash items	(9,765)	13,949
<b>Cash Flows From Operating Activities Before Working Capital Changes</b>	555,021	561,739
Working Capital Changes		
Trade accounts payable, other current liabilities and deferred income	(65,911)	56,056
Trade accounts receivable and other receivables	33,072	(102,815)
Inventories	5,806	(693)
Prepaid expenses and other current assets	(1,548)	(22,301)
Taxes paid	(86,954)	(67,913)
Total working capital changes	(115,535)	(137,666)
Net Cash Flows From Operating Activities	439,486	424,073
Investment in tangible fixed assets	(107,427)	(130,774)
Proceeds from disposal of tangible fixed assets	2,374	3,867
Purchase of intangible and other long-term assets	(82,564)	(21,773)
Purchase of available-for-sale investments	(253,229)	(838,059)
Proceeds from sale of available-for-sale investments	685,182	536,611
Interest received	77,308	75,095

### **Net Cash Flows From Inv**