

CB BANCSHARES INC/HI  
Form 10-Q  
May 10, 2004

**Table of Contents**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission File Number 0-12396

**CB BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

**Hawaii** **99-0197163**  
(State of Incorporation) (IRS Employer Identification No.)

**201 Merchant Street Honolulu, Hawaii 96813**  
(Address of principal executive offices)

**(808) 535-2500**  
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of each of the registrant's classes of common stock as of April 30, 2004 was:

<u>Class</u>	<u>Outstanding</u>
Common Stock, \$1.00 Par Value	4,407,523 shares



**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**CONSOLIDATED BALANCE SHEETS (Unaudited)**

**CONSOLIDATED STATEMENTS OF INCOME (Unaudited)**

**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND  
COMPREHENSIVE INCOME (LOSS) (Unaudited)**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Item 4. CONTROLS AND PROCEDURES**

**PART II OTHER INFORMATION**

**Item 6. Exhibits and Reports on Form 8-K**

**SIGNATURES**

**EXHIBIT INDEX**

**Exhibit 31.1**

**Exhibit 31.2**

**Exhibit 32.1**

**Exhibit 32.2**

---

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****CONSOLIDATED BALANCE SHEETS (Unaudited)**  
CB BANCSHARES, INC. AND SUBSIDIARIES

<b>(in thousands)</b>	<b>March 31 2004</b>	<b>December 31, 2003</b>	<b>March 31 2003</b>
<b>Assets</b>			
Cash and due from banks	\$ 56,577	\$ 46,566	\$ 34,410
Interest-bearing deposits in other banks	1,109	1,343	19,428
Federal funds sold	2,300	400	
Investment securities:			
Held-to-maturity	105,441	134,163	174,120
Available-for-sale	281,756	302,646	202,610
FHLB stock	31,889	31,576	30,382
Loans held for sale	21,352	56,039	110,381
Loans, net	1,299,474	1,257,582	1,015,423
Premises and equipment	16,712	16,867	16,373
Other real estate owned		173	771
Accrued interest receivable and other assets	56,913	56,306	52,861
<b>Total assets</b>	<b>\$1,873,523</b>	<b>\$1,903,661</b>	<b>\$1,656,759</b>
<b>Liabilities and stockholders equity</b>			
Deposits:			
Noninterest-bearing	\$ 205,336	\$ 217,148	\$ 172,076
Interest-bearing	1,103,242	988,577	974,018
<b>Total Deposits</b>	<b>1,308,578</b>	<b>1,205,725</b>	<b>1,146,094</b>
Short-term borrowings	115,400	305,400	6,400
Accrued expenses and other liabilities	24,487	26,217	27,617
Long-term debt	244,385	194,389	319,402
Minority interest in consolidated subsidiary	2,720	2,720	2,720

<b>Total liabilities</b>	<b><u>1,695,570</u></b>	<u>1,734,451</u>	<u>1,502,233</u>
Stockholders' equity:			
Common stock	<b>4,353</b>	4,337	3,917
Additional paid-in capital	<b>103,466</b>	103,050	78,834
Retained earnings	<b>64,778</b>	56,542	67,221
Unreleased shares to employee stock ownership plan	<b>(1,284)</b>	(1,323)	(1,448)
Accumulated other comprehensive income, net of tax	<b><u>6,640</u></b>	<u>6,604</u>	<u>6,002</u>
<b>Total stockholders' equity</b>	<b><u>177,953</u></b>	<u>169,210</u>	<u>154,526</u>
<b>Total liabilities and stockholders' equity</b>	<b><u>\$1,873,523</u></b>	<b><u>\$1,903,661</u></b>	<b><u>\$1,656,759</u></b>

See accompanying notes to the consolidated financial statements.

**Table of Contents****CONSOLIDATED STATEMENTS OF INCOME** (Unaudited)  
CB BANCSHARES, INC. AND SUBSIDIARIES

<b>(in thousands, except per share data)</b>	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2003</b>
<b>Interest income:</b>		
Interest and fees on loans	\$22,313	\$20,684
Interest and dividends on investment securities:		
Taxable interest income	3,784	3,185
Nontaxable interest income	386	390
Dividends	314	496
Other interest income	6	178
	<hr/>	<hr/>
Total interest income	26,803	24,933
	<hr/>	<hr/>
<b>Interest expense:</b>		
Deposits	2,711	3,483
Short-term borrowings	542	43
Long-term debt	2,293	3,105
	<hr/>	<hr/>
Total interest expense	5,546	6,631
	<hr/>	<hr/>
Net interest income	21,257	18,302
Provision for credit losses	500	4,330
	<hr/>	<hr/>
Net interest income after provision for credit losses	20,757	13,972
	<hr/>	<hr/>
<b>Noninterest income:</b>		
Service charges on deposit accounts	1,092	1,111
Other service charges and fees	1,634	1,693
Net realized gains (losses) on sales of securities	2,353	252
Net gains on sales of loans	1,066	882
Item processing fee income	479	425
Other	821	1,148
	<hr/>	<hr/>
Total noninterest income	7,445	5,511
	<hr/>	<hr/>
<b>Noninterest expense:</b>		

Edgar Filing: CB BANCSHARES INC/HI - Form 10-Q

Salaries and employee benefits	<b>7,975</b>	7,174
Net occupancy expense	<b>1,723</b>	1,629
Equipment expense	<b>573</b>	609
Merger proposal expenses	<b>348</b>	
Other	<b>3,923</b>	4,230
	<hr/>	<hr/>
Total noninterest expense	<b>14,542</b>	13,642
	<hr/>	<hr/>
Income before income taxes	<b>13,660</b>	5,841
Income tax expense	<b>3,858</b>	1,869
	<hr/>	<hr/>
<b>Net income</b>	<b>\$ 9,802</b>	\$ 3,972
	<hr/>	<hr/>
<b>Per share data:</b>		
<b>Basic</b>	<b>\$ 2.27</b>	\$ 0.93
<b>Diluted</b>	<b>\$ 2.21</b>	\$ 0.92
	<hr/>	<hr/>

See accompanying notes to the consolidated financial statements.



**Table of Contents****CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
CB BANCSHARES, INC. AND SUBSIDIARIES

<b>(in thousands)</b>	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2003</b>
Cash flows from operating activities:		
Net income	\$ 9,802	\$ 3,972
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Provision for credit losses	500	4,330
Net realized gains on sale of loans, investment and mortgage-backed securities	(3,419)	(1,134)
Depreciation and amortization	1,294	1,090
Decrease (increase) in accrued interest receivable	459	(306)
Decrease in accrued interest payable	154	189
Loans originated for sale	(54,407)	(107,784)
Sale of loans held for sale	51,441	42,167
Increase in other assets	(1,066)	(232)
Increase (decrease) in other liabilities	(1,908)	464
Other	(459)	(422)
	<hr/>	<hr/>
Net cash provided by (used in) operating activities	2,391	(57,666)
	<hr/>	<hr/>
Cash flows from investing activities:		
Net decrease (increase) in deposits in other banks	234	(18,214)
Net decrease (increase) in federal funds sold	(1,900)	20,525
Purchase of held-to-maturity securities		(94,549)
Proceeds from maturities of held-to-maturity investment securities	28,228	32,194
Purchase of available-for-sale securities		(11)
Proceeds from sales of available-for-sale securities	42,054	59,902
Proceeds from maturities of available-for-sale securities	13,624	18,863
Net decrease (increase) in loans	(36,286)	17,746
Capital expenditures	(407)	(439)
Proceeds from sales of foreclosed assets	335	1,978
	<hr/>	<hr/>
Net cash provided by investing activities	45,882	37,995
	<hr/>	<hr/>
Cash flows from financing activities:		
Net increase (decrease) in deposits	102,853	(17,133)
Net decrease in short-term borrowings	(190,000)	(4,000)
Proceeds from long-term debt	70,000	
Principal payments on long-term debt	(20,004)	(5)
Cash dividends paid	(1,566)	(430)
Options exercised	376	537

Edgar Filing: CB BANCSHARES INC/HI - Form 10-Q

Stock repurchase		(12)
Unreleased ESOP shares	<u>77</u>	<u>55</u>
Net cash used in financing activities	<u>(38,264)</u>	<u>(20,988)</u>
Increase (decrease) in cash and due from banks	<b>10,011</b>	(40,659)
Cash and due from banks at beginning of period	<b><u>46,566</u></b>	<u>75,069</u>
Cash and due from banks at end of period	<b><u>\$ 56,577</u></b>	<b><u>\$ 34,410</u></b>
Supplemental schedule of non-cash investing activities:		
Interest paid on deposits and other borrowings	<b>\$ 4,863</b>	\$ 6,441
Income taxes paid	<b>\$</b>	<b>\$</b>
Securitization of mortgage loans into mortgage-backed securities classified as available-for-sale	<b>\$ 32,613</b>	\$ 54,065
Loans held for sale reclassified to loans held for investment	<b><u>\$ 6,106</u></b>	<b><u>\$</u></b>

See accompanying notes to the consolidated financial statements.

Table of Contents

**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY  
AND COMPREHENSIVE INCOME (LOSS) (Unaudited)**  
CB BANCSHARES, INC. AND SUBSIDIARIES

(in thousands, except per share data)	Common Stock	Additional Paid-In Capital	Retained Earnings	Unreleased Shares to Accumulated Employee Other Stock Compre- hensive		Total
				Ownership Plan	Income	
<b>Three months ended March 31, 2004:</b>						
Balance at January 1, 2004	\$4,337	\$103,050	\$56,542	\$(1,323)	\$6,604	\$169,210
Comprehensive income						
Net income			9,802			9,802
Other comprehensive income, net of tax						
Unrealized gains on securities, net of reclassification adjustment					36	36
<b>Comprehensive income subtotal</b>			<b>9,802</b>		<b>36</b>	<b>9,838</b>
Cash dividends (\$0.36 per share)			(1,566)			(1,566)
Options exercised	16	360				376
Directors compensation		18				18
Unreleased ESOP shares		38		39		77
<b>Balance at March 31, 2004</b>	<b>\$4,353</b>	<b>\$103,466</b>	<b>\$64,778</b>	<b>\$(1,284)</b>	<b>\$6,640</b>	<b>\$177,953</b>

(in thousands, except per share data)	Common Stock	Additional Paid-In Capital	Retained Earnings	Unreleased Shares to Accumulated Employee Other Stock Compre- hensive		Total
				Ownership Plan	Income	
<b>Three months ended March 31, 2003:</b>						
Balance at January 1, 2003	\$3,898	\$78,311	\$63,679	\$(1,486)	\$6,607	\$151,009
Comprehensive income						
Net income			3,972			3,972
Other comprehensive income, net of tax						

Edgar Filing: CB BANCSHARES INC/HI - Form 10-Q

Unrealized losses on securities, net of reclassification adjustment					(605)	(605)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Comprehensive income subtotal			3,972		(605)	3,367
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Cash dividends (\$0.10 per share)			(430)			(430)
Options exercised	19	518				537
Repurchased, cancelled and retired shares		(12)				(12)
Unreleased ESOP shares		17		38		55
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Balance at March 31, 2003	\$3,917	\$78,834	\$67,221	\$(1,448)	\$6,002	\$154,526
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

See accompanying notes to the consolidated financial statements.

**Table of Contents**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**CB BANCSHARES, INC. AND SUBSIDIARIES**

**NOTE A Summary of Significant Accounting Policies**

**CONSOLIDATION**

The consolidated financial statements include the accounts of CB Bancshares, Inc. (the Parent Company ) and its wholly-owned subsidiaries (the Company ): City Bank and its wholly-owned subsidiaries (the Bank ); Datatronix Financial Services, Inc. ( Datatronix ); and O.R.E., Inc. Significant intercompany transactions and balances have been eliminated in consolidation. The Bank owns 50% of Pacific Access Mortgage, LLC, a mortgage brokerage company. The investment is accounted for using the equity method. The consolidated financial statements include all adjustments of a normal and recurring nature, which are, in the opinion of management, necessary for a fair presentation of the financial results for the interim periods.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and footnotes normally included in financial statements prepared in conformity with generally accepted accounting principles. Accordingly, these consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s Form 10-K for the year ended December 31, 2003.

Results of operations for interim periods are not necessarily indicative of results for the full year.

**RECLASSIFICATIONS**

Certain amounts in the consolidated financial statements for 2003 have been reclassified to conform with the 2004 presentation. Such reclassifications had no effect on the consolidated net income as previously reported.

**NEW ACCOUNTING PRINCIPLES**

Financial Accounting Standard Board ( FASB ) Interpretation No. 46. In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities , an interpretation of ARB No. 51. This Interpretation addresses the consolidation by business enterprises of variable interest entities (VIEs) as defined. The Interpretation applies immediately to variable interests in VIEs created or obtained after January 31, 2003. For variable interests in VIEs that an enterprise acquired before February 1, 2003, the Interpretation is applicable in the first fiscal year or interim period beginning after June 15, 2003. In December 2003, the FASB revised Interpretation No. 46, which replaced its original interpretation issued in January 2003, and among other things, revised certain effective dates. At March 31, 2004, the Company had no variable interests in a variable interest entity requiring consolidation or disclosure in accordance with the Interpretation.

**Table of Contents****NOTE B Loans**

The loan portfolio consisted of the following at the dates indicated:

<u>(in thousands)</u>	<u>March 31, 2004</u>	<u>December 31, 2003</u>	<u>March 31, 2003</u>
Commercial and financial	\$ 253,884	\$ 245,875	\$ 241,751
Real estate:			
Construction	108,683	98,237	47,898
Commercial	440,279	403,946	210,743
Residential	356,144	367,685	413,282
Installment and consumer	179,090	180,064	138,678
	<hr/>	<hr/>	<hr/>
Gross loans	1,338,080	1,295,807	1,052,352
Less:			
Unearned discount	2,435	2,453	1,541
Net deferred loan fees	7,485	7,282	4,178
Allowance for credit losses	28,686	28,490	31,210
	<hr/>	<hr/>	<hr/>
Loans, net	<u>\$ 1,299,474</u>	<u>\$ 1,257,582</u>	<u>\$ 1,015,423</u>

**NOTE C Segment Information**

The Company's business segments are organized around services and products provided. The segment data presented below was prepared on the same basis of accounting as the consolidated financial statements as described in Note A.

The Company's business segments are defined as Retail Banking, Wholesale Banking, Treasury and All Other. Retail Banking is made up of retail deposits, mortgage banking and consumer lending activities. Wholesale Banking consists of wholesale deposits, commercial real estate lending, corporate lending and the specialized lending functions of the Bank. The Treasury segment is responsible for managing the Company's investment securities portfolio and borrowing. The All Other segment consists of the administrative support of the Bank, transactions of the parent company, CB Bancshares, Inc., and subsidiaries of the Company and the Bank.

Retail banking net interest income is made up of interest income from revolving real estate, residential real estate and consumer loans, partially offset by the interest expense on retail deposits. Wholesale banking net interest income is made up of interest income from commercial, real estate construction, and commercial real estate loans, partially offset by the interest expense on wholesale deposits. Treasury net interest income is derived from the interest income on investment securities the Bank has in its possession, partially offset by the interest expense on short- and long-term borrowings.

Intersegment net interest income is allocated based on the net funding needs of each segment and applying an interest credit or charge based on an internal cost of capital.

Other operating income (expense) is the noninterest income and expense designated to Retail Banking, Wholesale Banking, Treasury, and All Other.

Administrative overhead allocates the noninterest income/(expense) from the All Other non-banking function segment to the other three segments, Retail Banking, Wholesale Banking and Treasury.

Assets are composed of cash, investments, loans, and fixed and other assets. Loan balances and any corresponding allowance for credit losses are allocated based on loan product types. Fixed assets are allocated by location and function within the Company.

**Table of Contents**

The Company continues to enhance its segment reporting process methodologies. These methodologies assign certain balance sheet and income statement items to the responsible operating segment. This process is dynamic and, unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting equivalent to generally accepted accounting principles. Intersegment income and expense are valued at prices comparable to those for unaffiliated companies.

<u>(in thousands)</u>	<u>Retail</u>	<u>Wholesale</u>	<u>Treasury</u>	<u>All Other</u>	<u>Total</u>
Three months ended March 31, 2004					
Net interest income (loss)	\$ 7,964	\$ 11,652	\$ 1,655	\$ (14)	\$ 21,257
Intersegment net interest income (expense)	216	(1,639)	1,423		
Provision for credit losses	114	386			500
Other operating expense	(1,327)	(3,486)	2,075	(4,359)	(7,097)
Administrative and overhead expense allocation	(1,516)	(1,303)	(171)	2,990	
Income tax expense (benefit)	1,505	1,394	1,435	(476)	3,858
Net income (loss)	3,718	3,444	3,547	(907)	9,802
Total assets	578,764	756,432	482,032	56,295	1,873,523

<u>(in thousands)</u>	<u>Retail</u>	<u>Wholesale</u>	<u>Treasury</u>	<u>All Other</u>	<u>Total</u>
Three months ended March 31, 2003					
Net interest income (loss)	\$ 9,563	\$ 7,655	\$ 1,101	\$ (17)	\$ 18,302
Intersegment net interest income (expense)	114	(496)	382		
Provision for credit losses	440	3,890			4,330
Other operating expense	(898)	(2,748)	(446)	(4,039)	(8,131)
Administrative and overhead expense allocation	(1,755)	(1,361)	(191)	3,307	
Income tax expense (benefit)	2,133	(272)	274	(266)	1,869
Net income (loss)	4,451	(568)	572	(483)	3,972
Total assets	682,409	456,487	464,695	53,168	1,656,759



**Table of Contents****NOTE D Earnings Per Share Calculation**

(in thousands, except per share data)	Three months ended March 31,					
	2004			2003		
	Income (Numerator)	Shares Denominator	Per Share Amount	Income (Numerator)	Shares Denominator	Per Share Amount
Basic:						
Net income	\$9,802	4,310,629	\$ 2.27	\$3,972	4,251,894	\$ 0.93
Effect of dilutive securities - Stock incentive plan options		128,838			81,802	
Diluted:						
Net income and assumed conversions	\$9,802	4,439,467	\$ 2.21	\$3,972	4,333,696	\$ 0.92

2003 per share calculations have been restated to reflect the impact of the 10% stock dividend issued in June 2003.

**NOTE E Stock-Based Compensation**

The Company has elected to apply the provisions of Accounting Principles Board No. 25 and provide the pro forma disclosure provisions of Statement of Financial Accounting Standards ( SFAS ) No. 148.

The following table presents the pro forma effect on net income and earnings per share if the Company valued its stock based compensation under the fair value of accounting prescribed by SFAS No. 148:

(in thousands, except per share data)	Three months ended March 31,	
	2004	2003
Net income:		
As reported	\$9,802	\$3,972
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(129)	(45)
Proforma	\$9,673	\$3,927
Earnings per share:		
Basic as reported	\$ 2.27	\$ 1.03
Basic pro forma	\$ 2.24	\$ 1.02
Diluted as reported	\$ 2.21	\$ 1.01
Diluted pro forma	\$ 2.18	\$ 1.00

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations contains statements relating to future results of the Company (including certain projections and business trends) that are considered forward-looking statements. Actual results may differ materially from those projected as a result of certain risks and uncertainties including, but not limited to, changes in political and economic conditions, interest rate fluctuations, competitive product and pricing pressures within the Company's market, equity and bond market fluctuations, personal and corporate customers' bankruptcies and financial condition, inflation and results of litigation. Accordingly, historical

## **Table of Contents**

performance, as well as reasonably applied projections and assumptions, may not be a reliable indicator of future earnings due to risks and uncertainties. As circumstances, conditions or events change that affect the Company's assumptions and projections on which any of the statements are based, the Company disclaims any obligation to issue any update or revision to any forward-looking statement contained herein.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Management's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to its investments, loans and allowance for loan losses, intangible assets, income taxes, contingencies, and litigation. The Company bases its estimates on current market conditions, historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company believes the following critical accounting policies used in the preparation of its consolidated financial statements require significant judgments and estimates.

**Allowance for Credit Losses.** The Company's allowance for credit losses (the Allowance) represents management's estimate of probable losses inherent in the loan portfolio. The Allowance is periodically evaluated for adequacy by management. Factors considered include the Company's loan loss experience, known and inherent risks in the portfolio, current economic conditions, known adverse situations that may affect the borrower's ability to repay, regulatory policies, and the estimated value of underlying collateral. The evaluation of the adequacy of the Allowance is based on the above factors along with prevailing economic conditions that may impact the borrowers' ability to repay loans. Determination of the Allowance is in part objective and in part a subjective judgment by management given the information it currently has in its possession. Adverse changes in any of these factors or the discovery of new adverse information could result in higher charge-offs and loan loss provisions.

The Allowance consists of allocated and unallocated allowances. The allocated allowance relates to specific allowances for individual loans, pooled graded loans, and homogeneous loans (consumer loans and residential mortgage loans). The Company has established and adopted a loan grading system in which loans are segregated by risk. Certain graded commercial and commercial real estate loans are analyzed on an individual basis based on performance and collateral. The allocated allowance also includes a percentage factor for pooled graded and homogenous pools of loans taking into account the Bank's historical losses as well as the present condition, expected performance of each pool and risks inherent in loan concentrations in certain industries or categories.

To mitigate imprecision in the estimates of expected credit losses, the allocated component of the allowance is supplemented by an unallocated component. The unallocated allowance is more judgmental and takes into consideration the risks inherent in the loan portfolio, estimation errors, and economic trends or uncertainties that are not necessarily captured in determining allocated allowances.

**Impairment of Investments.** The realization of the Company's investment in certain mortgage/asset-backed securities and collateralized loan and bond obligations is dependent on the credit quality of the underlying borrowers and yields demanded by the marketplace. Increases in market interest rates and deteriorating credit quality of the underlying borrowers because of adverse conditions may result



**Table of Contents**

in impairment charges. The Company records an investment impairment charge when it believes an investment has experienced a decline in value that is other than temporary. Future adverse changes in market conditions or poor operating results of underlying investments could result in losses or an inability to recover the carrying value of the investments that may not be reflected in an investment's current carrying value, thereby possibly requiring an impairment charge in the future. Since the collateralized loan and bond obligations do not have a liquid trading market, management's estimate of value is based upon estimates of future returns that may or may not actually be realized. Accordingly, under different assumptions, the value could be adversely affected. As of March 31, 2004, approximately \$27.8 million of these investments were carried on the books of the Company.

Deferred Tax Assets. The Company records a valuation allowance to reduce its deferred tax assets to the amount that it believes is more likely than not to be realized. This requires an objective as well as subjective evaluation and assessment by management. While the Company has considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance, in the event the Company were to determine that it would be able to realize its deferred tax assets in the future in excess of its net recorded amount, an adjustment to the valuation allowance would increase income in the period such determination was made. Likewise, should the Company determine that it would not be able to realize all or part of its net deferred tax asset in the future, an adjustment to the valuation allowance would be charged to income in the period such determination was made.

**NET INCOME**

Consolidated net income for the quarter ended March 31, 2004, totaled \$9.8 million, an increase of \$5.8 million, or 146.8%, over the same period in 2003. Diluted earnings per share for the first quarter of 2004 was \$2.21 as compared to \$0.92 for the same period in 2003, an increase of \$1.29, or 140.2%. The increase was primarily due to increases in net interest income and net realized gains on the sale of securities and a decrease in the provision for credit losses, partially offset by an increase in noninterest expense.

The Company's annualized return on average total assets for the quarter ended March 31, 2004 was 2.11% as compared to 0.97% for the same period last year. The Company's annualized return on average stockholders' equity was 22.71% for the quarter ended March 31, 2004, as compared to 10.54% for the same period in 2003.

**NET INTEREST INCOME**

Net interest income, on a taxable equivalent basis, was \$21.3 million for the quarter ended March 31, 2004, an increase of \$3.0 million, or 16.0%, over the same period in 2003. The increase was primarily due to an increase in the net interest margin. For the quarter ended March 31, 2004, the Company's net interest margin was 4.87%, an increase of 11 basis points (1% equals 100 basis points) over the same period in 2003. The increase in net interest margin reflects the lower interest rate environment in which the average rate paid on interest-bearing liabilities declined by 53 basis points, partially offset by a 34 basis point reduction in the average yield on interest-earning assets.

**Table of Contents**

A comparison of net interest income for the three months ended March 31, 2004 and 2003 is set forth below on a taxable equivalent basis:

(dollars in thousands)	Three Months Ended March 31,					
	Average Balance	2004 Interest Income/ Expense	Yield/ Rate	Average Balance	2003 Interest Income/ Expense	Yield/ Rate
<b>ASSETS</b>						
Earning assets:						
Interest-bearing deposit in other banks	\$ 1,127	\$ 4	1.43%	\$ 10,147	\$ 46	1.84%
Federal funds sold and securities purchased under agreement to resell	967	2	0.83	42,542	132	1.25
Taxable investment and mortgage/ asset-backed securities	408,507	4,098	4.03	340,169	3,681	4.39
Nontaxable investment securities	30,687	594	7.79	30,890	600	7.88
Loans <sup>(1)</sup>	1,332,010	22,313	6.74	1,152,321	20,684	7.28
<b>Total interest-earning assets</b>	<b>1,773,298</b>	<b>27,011</b>	<b>6.13</b>	<b>1,576,069</b>	<b>25,143</b>	<b>6.47</b>
Noninterest-earning assets:						
Cash and due from banks	51,043			42,555		
Premises and equipment net	16,873			16,588		
Other assets	53,406			51,677		
Less allowance for credit losses	(28,877)			(29,300)		
<b>Total assets</b>	<b>\$1,865,743</b>			<b>\$1,657,589</b>		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Interest-bearing liabilities:						
Savings deposits	\$ 564,900	\$ 640	0.46%	\$ 524,031	\$ 930	0.72%
Time deposits	480,879	2,071	1.73	453,044	2,553	2.29
Short-term borrowings	188,140	542	1.16	9,668	43	1.8
Long-term debt	229,294	2,293	4.02	322,004	3,105	3.91

Total interest-bearing liabilities	<u>1,463,213</u>	<u>5,546</u>	<u>1.52</u>	<u>1,308,747</u>	<u>6,631</u>	<u>2.05</u>
Noninterest-bearing liabilities:						
Demand deposits	<u>206,137</u>			<u>171,569</u>		
Other liabilities	<u>22,811</u>			<u>24,505</u>		
Total liabilities	<u>1,692,161</u>			<u>1,504,821</u>		
Stockholders equity	<u>173,582</u>			<u>152,768</u>		
Total liabilities and stockholders equity	<u>\$1,865,743</u>			<u>\$1,657,589</u>		
Net interest income		<u>21,465</u>			<u>18,512</u>	
Net interest margin on total earning assets			<u>4.87%</u>			<u>4.76%</u>
Taxable equivalent adjustment		<u>(208)</u>			<u>(210)</u>	
Net interest income		<u>\$21,257</u>			<u>\$18,302</u>	

(1) Yields and amounts earned include loan fees. Nonaccrual loans have been included in earning assets for purposes of these computations.

Table of Contents**NONPERFORMING ASSETS**

A summary of nonperforming assets at March 31, 2004, December 31, 2003 and March 31, 2003 follows:

<b>(dollars in thousands)</b>	<b>March 31, 2004</b>	<b>December 31, 2003</b>	<b>March 31, 2003</b>
Nonperforming loans:			
Commercial	<b>\$ 2,693</b>	\$ 3,264	\$ 4,489
Real estate:			
Commercial	<b>357</b>	708	3,906
Residential	<b>1,574</b>	1,756	3,105
Total real estate loans	<b>1,931</b>	2,464	7,011
Consumer			159
Total nonperforming loans	<b>4,624</b>	5,728	11,659
Other real estate owned		173	771
Total nonperforming assets	<b>\$ 4,624</b>	\$ 5,901	\$ 12,430
Past due loans:			
Commercial	\$	\$	\$ 14
Real estate		213	
Consumer	<b>530</b>	728	627
Total past due loans <sup>(1)</sup>	<b>\$ 530</b>	\$ 941	\$ 641
Restructured loans:			
Real estate:			
Residential	<b>\$ 1,265</b>	\$ 1,413	\$ 3,552
Total restructured loans <sup>(2)</sup>	<b>\$ 1,265</b>	\$ 1,413	\$ 3,552
Nonperforming assets to total loans and other real estate owned (end of year):			
Excluding 90 days past due accruing loans	0.34%	0.44%	1.07%



Edgar Filing: CB BANCSHARES INC/HI - Form 10-Q

Including 90 days past due accruing loans	0.38%	0.51%	1.13%
Nonperforming assets to total assets (end of year):			
Excluding 90 days past due accruing loans	0.25%	0.31%	0.75%
Including 90 days past due accruing loans	0.28%	0.36%	0.79%

<sup>(1)</sup> Represents loans which are past due 90 days or more as to principal and/or interest, are still accruing interest and are in the process of collection.

<sup>(2)</sup> Represents loans which have been restructured, are current and still accruing interest.

Nonperforming loans at March 31, 2004 totaled \$4.6 million, a decrease of \$7.8 million, or 62.8%, as compared to March 31, 2003. Other real estate owned was nil at March 31, 2004, compared to \$771,000 at March 31, 2003. The decrease in nonperforming loans and other real estate owned reflects the improvement in sales activities and market values in the Hawaii real estate market.

Restructured loans were \$1.3 million at March 31, 2004, a decrease of \$2.3 million, or 64.4%, from March 31, 2003. The decrease was primarily due to the pay-off of certain residential loans.

The Company's future levels of nonperforming loans will be reflective of Hawaii's economy and the financial condition of its customers.

**Table of Contents****PROVISION AND ALLOWANCE FOR CREDIT LOSSES**

The provision for credit losses is based upon management's judgment as to the adequacy of the allowance for credit losses (the Allowance) to absorb future losses. The Company uses a systematic methodology to determine the adequacy of the Allowance and related provision for credit losses to be reported for financial statement purposes. (See additional discussion under Allowance for Credit Losses of Critical Accounting Policies and Estimates.)

The determination of the adequacy of the Allowance is ultimately one of management's judgment, which includes consideration of many factors, including, among other things, the amount of problem and potential problem loans, net charge-off experience, changes in the composition of the loan portfolio by type and geographic location of loans and in overall loan risk profile and quality, general economic factors and the fair value of collateral.

The following table sets forth the activity in the allowance for credit losses for the periods indicated:

<b>(dollars in thousands)</b>	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2003</b>
Loans outstanding (end of period)	<b>\$1,349,512</b>	<b>\$1,157,014</b>
Average loans outstanding	<b>\$1,332,010</b>	<b>\$1,152,321</b>
Balance at beginning of period	<b>\$ 28,490</b>	<b>\$ 27,123</b>
Loans charged-off:		
Commercial	<b>280</b>	<b>695</b>
Real estate -		
Commercial		<b>214</b>
Residential		<b>163</b>
Consumer	<b>1,524</b>	<b>1,375</b>
Total loans charged-off	<b>1,804</b>	<b>2,447</b>
Recoveries on loans charged-off:		
Commercial	<b>495</b>	<b>1,242</b>
Real estate -		
Commercial	<b>341</b>	<b>252</b>
Residential	<b>82</b>	<b>91</b>
Consumer	<b>582</b>	<b>619</b>
Total recoveries on loans previously charged-off	<b>1,500</b>	<b>2,204</b>

Net charge-offs	<u>(304)</u>	<u>(243)</u>
Provision charged to expense	<u>500</u>	<u>4,330</u>
Balance at end of period	<u>\$ 28,686</u>	<u>\$ 31,210</u>
Net loans charged-off to average loans	0.09% <sup>(1)</sup>	0.09% <sup>(1)</sup>
Net loans charged-off to allowance for credit losses	4.26% <sup>(1)</sup>	3.16% <sup>(1)</sup>
Allowance for credit losses to total loans (end of period)	2.12%	2.70%
Allowance for credit losses to nonperforming loans (end of period):		
Excluding 90 days past due accruing loans	6.20x	2.68x
Including 90 days past due accruing loans	5.56x	2.54x

<sup>(1)</sup> Annualized.

## **Table of Contents**

The provision for credit losses was \$500,000 for the quarter ended March 31, 2004, a decrease of \$3.8 million, or 88.5%, as compared to the same period last year. The provision for credit losses in the first quarter of 2003 was largely due to the aftershocks to the local economy and negative impact on the Company's loan customers stemming from the global events (i.e., war in Iraq, turmoil in North Korea and the outbreak of SARS) and the resulting uncertainties. The reduction in the provision for credit losses in the quarter ended March 31, 2004 reflects a rebound from these events and uncertainties as well as favorable conditions in the Hawaii economy and real estate market.

The Allowance at March 31, 2004 was \$28.7 million and represented 2.12% of total loans. The corresponding ratios at December 31, 2003 and March 31, 2003 were 2.12% and 2.70%, respectively.

The Allowance increased to 6.20 times nonperforming loans (excluding 90 days past due accruing loans) at March 31, 2004 from 2.68 times at March 31, 2003 as a result of the decrease in nonperforming loans.

In management's judgment, the Allowance was adequate to absorb potential losses currently inherent in the loan portfolio at March 31, 2004. However, changes in prevailing economic conditions in the Company's markets or in the financial condition of its customers could result in changes in the level of nonperforming assets and charge-offs in the future and, accordingly, changes in the Allowance.

## **NONINTEREST INCOME**

Noninterest income totaled \$7.4 million for the quarter ended March 31, 2004, an increase of \$1.9 million, or 35.1%, over the same period in 2003.

Net realized gains on sales of securities increased \$2.1 million, or 833.7%, for the quarter ended March 31, 2004 over the same period in 2003. The increase was primarily due to a gain of \$2.6 million that resulted from the early pay-off of an asset-backed security, which had previously been written down by a \$2.0 million impairment charge.

Other income decreased \$327,000, or 28.5%, for the quarter ended March 31, 2004 over the same period in 2003, primarily due to a decrease in gain on sale of other real estate owned.

## **NONINTEREST EXPENSE**

Noninterest expense totaled \$14.5 million for the quarter ended March 31, 2004, an increase of \$900,000, or 6.6%, from the same period in 2003. The efficiency ratio improved to 50.67% for the first quarter of 2004 as compared to 57.29% for the same period last year.

Salaries and employee benefits increased \$801,000, or 11.2%, for the quarter ended March 31, 2004 from the same period in 2003. The increases were a result of higher incentive-based compensation and an increase in personnel to staff mainland loan offices.

The Company had \$348,000 of expenses related to the merger proposal by Central Pacific Financial Corp. announced on April 16, 2003 see discussion on Merger Proposal. These costs include attorney, investment bankers and advertising expenses.

## **INCOME TAXES**

The Company's effective income tax rate (exclusive of the tax equivalent adjustment) for the quarter ended March 31, 2004 was 28.2% as compared to 32.0% for the same period in 2003. The decrease in the Company's effective income tax rate for the quarter ended March 31, 2004 was due to the reversal of certain prior period excess income tax

accruals totaling \$600,000.

**Table of Contents**

**LIQUIDITY AND CAPITAL RESOURCES**

The consolidated statements of cash flows identify three major sources and uses of cash as operating, investing and financing activities. The Company's operating activities provided \$2.4 million in the quarter ended March 31, 2004, compared to using \$57.7 million in the same period during 2003. The primary use of cash flow from operations was funding loans originated for sale, which totaled \$54.4 million and \$107.8 million in quarter ended March 31, 2004 and 2003, respectively. This was offset by the sale of \$51.4 million of loans held for sale in quarter ended March 31, 2004, as compared to \$42.2 million during the same period in 2003.

The Company's most liquid assets are cash, interest-bearing deposits, Federal funds sold, investment securities available for sale and loans held for sale. The levels of these assets are dependent on the Company's operating, financing, lending and investing activities during any given period. At March 31, 2004, cash, interest-bearing deposits, Federal funds sold and available for sale loans, investment and mortgage/asset-backed securities totaled \$363.1 million, a decrease of 1.0% from \$366.8 million at March 31, 2003.

Investing activities provided cash flow of \$45.8 million in the quarter ended March 31, 2004, compared to \$38.0 million during the same period in 2003. The primary sources of cash for investing activities in the quarter ended March 31, 2004 were proceeds from sales and maturities of available-for-sale securities of \$55.7 million and net loan payoffs of \$36.3 million, which compares to \$78.8 million and \$17.7 million, respectively, during the same period in 2003.

Financing activities used cash of \$38.3 million in the quarter ended March 31, 2004, compared to using \$21.0 million during the same period in 2003. The primary source of cash flow from financing activities during the quarter ended March 31, 2004 was a net increase in deposits of \$102.9 million and proceeds from long-term debt of \$70 million, as compared to a decrease in deposits of \$17.1 million and no proceeds from long-term debt in the quarter ended March 31, 2003. The primary uses of cash flows from financing activities during the quarter ended March 31, 2004 were the repayments of short-term borrowings and long-term debt totaling \$210.0 million, which compares to \$4.0 million during the same period in 2003.

At any time, the Company has a significant number of outstanding commitments to extend credit. These commitments take the form of approved lines of credit and loans and letters of credit. At March 31, 2004, loan commitments and guarantees on letters of credit were \$324.6 million and \$14.7 million, respectively.

**Table of Contents**

The Company and the Bank are subject to capital standards promulgated by the Federal banking agencies and the Hawaii Division of Financial Institutions. Quantitative measures established by regulation to ensure capital adequacy required the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table at March 31, 2004 and 2003) of Tier 1 and Total capital to risk-weighted assets, and of Tier 1 capital to average assets.

(in thousands of dollars)	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
March 31, 2004:						
Tier 1 capital (to risk weighted assets):						
Consolidated	\$174,033	11.30%	\$ 61,594	4.00%	\$ n/a	n/a%
Bank	163,850	10.65	61,527	4.00	92,291	6.00
Total capital (to risk weighted assets):						
Consolidated	193,430	12.56	123,188	8.00	n/a	n/a
Bank	183,225	11.91	123,054	8.00	153,818	10.00
Tier 1 capital (to average assets):						
Consolidated	174,033	9.33	74,630	4.00	n/a	n/a
Bank	163,850	8.80	74,478	4.00	93,098	5.00
March 31, 2003:						
Tier 1 capital (to risk weighted assets):						
Consolidated	\$151,244	12.60%	\$ 48,015	4.00%	\$ n/a	n/a%
Bank	142,848	11.91	47,959	4.00	71,939	6.00
Total capital (to risk weighted assets):						
Consolidated	166,478	13.87	96,030	8.00	n/a	n/a
Bank	158,063	13.18	95,918	8.00	119,898	10.00
Tier 1 capital (to average assets):						
Consolidated	151,244	9.12	66,304	4.00	n/a	n/a
Bank	142,848	8.58	66,578	4.00	83,222	5.00

**MERGER PROPOSAL**

On April 23, 2004, the Parent Company announced that it had entered into a definitive merger agreement, pursuant to which it would merge with Central Pacific Financial Corp. ( CPF ). CPF has assets in excess of \$2.2 billion, and is a bank holding company headquartered in Honolulu, Hawaii. The merger, which is subject to regulatory and shareholder approval, is expected to be completed in the third quarter of 2004.

Under the terms of the agreement, the aggregate per share consideration is equal to \$20.00 in cash and 2.6752 shares of CPF common stock for each share of the Parent Company, for a total equity consideration of \$420 million. The Parent Company's shareholders can elect to be paid in cash or shares of CPF common stock, with pro-rata allocation to apportion consideration among the Parent Company shareholders to the extent the total elections for cash or stock

differ from the aggregate amounts of cash and stock to be paid by CPF.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company disclosed both quantitative and qualitative analyses of market risks in its 2003 Form 10-K. No significant changes have occurred during the three months ended March 31, 2004.



**Table of Contents**

**Item 4. CONTROLS AND PROCEDURES**

The Company's management, including its Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of March 31, 2004. Based upon that evaluation, these officers have concluded that, as of March 31, 2004, the Company maintained effective disclosure controls and procedures. There have not been changes in the Company's internal control over financial reporting (as defined in Rule 13a-5(f) under the Securities Exchange Act of 1934) during the fiscal quarter to which this Quarterly Report on Form 10-Q relates that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II OTHER INFORMATION**

**Table of Contents**

**Item 6. Exhibits and Reports on Form 8-K**

(a) Exhibits

- 2.1\* Agreement and Plan of Merger, dated as of April 22, 2004, by and between Central Pacific Financial Corp. and CB Bancshares, Inc. (incorporated by reference to Exhibit 99.2 to the Current Report on Form 8-K of CB Bancshares, Inc., filed April 27, 2004 (file no. 000-12396))
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Incorporated by reference

(b) Reports on Form 8-K

On January 21, 2004 the Company filed a Current Report on Form 8-K under Item 12. Disclosure of Operations and Financial Condition.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CB BANCSHARES, INC.**  
**(Registrant)**

Date May 10, 2004

By /s/ Dean K. Hirata

---

Dean K. Hirata  
Senior Vice President and  
Chief Financial Officer  
(principal financial officer)

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit</b>	<b>Description</b>
31.1	Certification of Chief Executive Officer Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.