

WESTWOOD ONE INC /DE/

Form 10-Q

May 17, 2010

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**United States  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the quarterly period ended **March 31, 2010**  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number **0-14691**

**WESTWOOD ONE, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**95-3980449**  
(I.R.S. Employer  
Identification No.)

**1166 Avenue of the Americas, 10<sup>th</sup> Floor New York,  
NY**

**10036**

(Address of principal executive offices)

(Zip Code)

**(212) 641-2000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 ( Exchange Act ) during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web Site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-X during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check One):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock, par value \$.01 per share outstanding at April 30, 2010 (excluding treasury shares): 20,543,873 shares



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**Table of Contents****PART I. FINANCIAL INFORMATION****WESTWOOD ONE, INC.  
CONSOLIDATED BALANCE SHEET  
(In thousands, except per share amounts)**

	<b>March 31, 2010 (unaudited)</b>	<b>December 31, 2009 (audited)</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 6,794	\$ 4,824
Accounts receivable, net of allowance for doubtful accounts of \$1,006 (2010) and \$2,723 (2009)	86,487	87,568
Federal income tax receivable	12,945	12,355
Prepaid and other assets	19,467	20,994
Total current assets	125,693	125,741
Property and equipment, net	35,446	36,265
Intangible assets, net	100,671	103,400
Goodwill	38,945	38,917
Other assets	3,276	2,995
<b>TOTAL ASSETS</b>	<b>\$ 304,031</b>	<b>\$ 307,318</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 44,592	\$ 40,164
Amounts payable to related parties	490	129
Deferred revenue	2,517	3,682
Accrued expenses and other liabilities	30,183	28,864
Current maturity of long-term debt	10,000	13,500
Total current liabilities	87,782	86,339
Long-term debt	126,967	122,262
Deferred tax liability	46,981	50,932
Due to Gores	10,984	11,165
Other liabilities	20,067	18,636
<b>TOTAL LIABILITIES</b>	<b>292,781</b>	<b>289,334</b>
Commitments and Contingencies		
<b>STOCKHOLDERS EQUITY</b>		
Common stock, \$.01 par value: authorized: 5,000,000 shares issued and outstanding: 20,544 (2010) and 20,544 (2009)	205	205

Class B stock, \$.01 par value: authorized: 3,000 shares; issued and outstanding: 0

Additional paid-in capital	81,171	81,268
Net unrealized gain	197	111
Accumulated deficit	(70,323)	(63,600)
<b>TOTAL STOCKHOLDERS EQUITY</b>	<b>11,250</b>	<b>17,984</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 304,031</b>	<b>\$ 307,318</b>

See accompanying notes to consolidated financial statements

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**WESTWOOD ONE, INC.**  
**CONSOLIDATED STATEMENT OF OPERATIONS**  
(In thousands, except per share amounts)  
(unaudited)

	<b>Successor Company Three Months Ended March 31, 2010</b>	<b>Predecessor Company Three Months Ended March 31, 2009</b>
Revenue	\$ 92,842	\$ 85,867
Operating costs	89,341	91,393
Depreciation and amortization	4,496	2,063
Corporate general and administrative expenses	3,019	2,766
Restructuring charges	743	3,440
Special charges	1,823	5,809
Total operating costs	99,422	105,471
Operating loss	(6,580)	(19,604)
Interest expense	5,376	3,263
Other expense (income)	1	(300)
Loss before income tax	(11,957)	(22,567)
Income tax benefit	(5,234)	(7,381)
Net loss	\$ (6,723)	\$ (15,186)
Net loss attributable to common stockholders	\$ (6,723)	\$ (16,650)
Loss per share:		
Common Stock		
Basic	\$ (0.33)	\$ (33.95)
Diluted	\$ (0.33)	\$ (33.95)
Class B stock		
Basic		\$
Diluted		\$
Weighted average shares outstanding:		

Common Stock		
Basic	20,544	490
Diluted	20,544	490

Class B stock		
Basic		1
Diluted		1

See accompanying notes to consolidated financial statements

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**WESTWOOD ONE, INC.**  
**CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS**  
(In thousands)  
(unaudited)

	<b>Successor Company Three Months Ended March 31, 2010</b>	<b>Predecessor Company Three Months Ended March 31, 2009</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (6,723)	\$ (15,186)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	4,496	2,063
Deferred taxes	(5,107)	(6,698)
Non-cash equity-based compensation	1,059	1,352
Amortization of deferred financing costs		308
Net change in assets and liabilities	11,190	20,295
Net cash provided by operating activities	4,915	2,134
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(2,183)	(1,169)
Net cash used in investing activities	(2,183)	(1,169)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Revolving Credit Facility	3,000	
Repayments of Senior Notes	(3,500)	
Payments of capital lease obligations	(262)	(203)
Net cash used in financing activities	(762)	(203)
Net increase in cash and cash equivalents	1,970	762
Cash and cash equivalents at beginning of period	4,824	6,437
Cash and cash equivalents at end of period	\$ 6,794	\$ 7,199

See accompanying notes to consolidated financial statements

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**WESTWOOD ONE, INC.  
CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY  
(In thousands)  
(unaudited)**

	Common Stock		Additional Paid-in Capital		(Accumulated Deficit)	Unrealized Gain on Available for Sale Securities	Total Stockholders Equity
	Shares	Amount	Capital		Deficit)	Securities	Equity
<b>Balance as of January 1, 2010</b>	<b>20,544</b>	<b>\$ 205</b>	<b>\$ 81,268</b>	<b>\$</b>	<b>(63,600)</b>	<b>\$ 111</b>	<b>\$ 17,984</b>
Net loss					(6,723)		(6,723)
Comprehensive income						86	86
Equity-based compensation			1,059				1,059
Issuance common stock under equity-based compensation plans	1		(449)				(449)
Cancellations of vested equity grants			(707)				(707)
<b>Balance as of March 31, 2010</b>	<b>20,545</b>	<b>\$ 205</b>	<b>\$ 81,171</b>	<b>\$</b>	<b>(70,323)</b>	<b>\$ 197</b>	<b>\$ 11,250</b>

See accompanying notes to consolidated financial statements

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**NOTE 1 Basis of Presentation:**

In this report, Westwood One, Company, registrant, we, us and our refer to Westwood One, Inc. The accompanying unaudited consolidated financial statements have been prepared by us pursuant to the rules of the Securities and Exchange Commission ( SEC ). These financial statements should be read in conjunction with the audited financial statements and footnotes included in our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on March 31, 2010.

We have incurred a significant decline in our available liquidity. As of May 17, 2010, our available liquidity has decreased approximately \$6,700 to \$6,900 from \$13,605 at December 31, 2009, in part due to \$6,400 in payments made in April 2010 for the CBS Radio annual bonus and for license and broadcast rights for sports programming and a final installment payment of \$1,600 related to a contract termination. As described elsewhere in Note 7 Debt, our Senior Notes and Senior Credit Facility contain debt leverage ratios with which we must comply and which are calculated on a quarterly basis. As of March 31, 2010, we were in compliance with such covenants. While management believes we will maintain sufficient liquidity to fund operations and that we will maintain compliance with our covenants for the next twelve months, given the decline in our liquidity and the fact that we have had difficulty in achieving our Adjusted EBITDA projections, we cannot provide assurance that we will have sufficient liquidity to maintain compliance with our covenants and fund future operations. We have certain cost containment and liquidity-producing measures available to us that we could utilize to the extent necessary, including management of workforce costs, the elimination of non-essential expenses, extending payables and reducing capital expenditures. We believe these actions, to the extent necessary, will allow us to maintain sufficient liquidity to fund our operations for at least the next twelve months through March 31, 2011 and to maintain compliance with our covenants. However, no assurance can be provided that these actions will be sufficient for us to have sufficient liquidity to fund operations or to maintain compliance with our covenants.

In the opinion of management, all adjustments, consisting of normal and recurring adjustments necessary for a fair statement of the financial position, the results of operations and cash flows for the periods presented have been recorded.

On April 23, 2009, we completed a refinancing of substantially all of our outstanding long-term indebtedness (approximately \$241,000 in principal amount) and a recapitalization of our equity (the Refinancing ). As part of the Refinancing we entered into a Purchase Agreement (the Purchase Agreement ) with Gores Radio Holdings, LLC (currently our ultimate parent) (together with certain related entities Gores ). In exchange for the then outstanding shares of Series A Preferred Stock held by Gores, we issued 75 shares of 7.50% Series A-1 Convertible Preferred Stock, par value \$0.01 per share (the Series A-1 Preferred Stock ). In addition Gores purchased 25 shares of 8.0% Series B Convertible Preferred Stock (the Series B Preferred Stock ) and together with the Series A-1 Preferred Stock, the Preferred Stock ), for an aggregate purchase price of \$25,000.

Additionally and simultaneously, we entered into a Securities Purchase Agreement ( Securities Purchase Agreement ) with: (1) holders of our then outstanding senior notes, which were issued under the Note Purchase Agreement, dated as of December 3, 2002 and (2) lenders under the Credit Agreement, dated as of March 3, 2004. Gores purchased at a discount approximately \$22,600 in principal amount of our then existing debt held by debt holders who did not wish to participate in the new 15.00% Senior Secured Notes due July 15, 2012 (the Senior Notes ) being offered by us, which upon completion of the Refinancing was exchanged for \$10,797 of the Senior Notes. We also entered into a senior credit facility pursuant to which we have a \$15,000 revolving credit facility on a senior unsecured basis and a \$20,000 unsecured non-amortizing term loan (collectively, the Senior Credit Facility ), which obligations are subordinated to the Senior Notes. Gores also agreed to guarantee our Senior Credit Facility and payments due to the NFL for the license and broadcast rights to certain NFL games and NFL-related programming.

As a result of the Refinancing on April 23, 2009, Gores increased its equity ownership to approximately 75.1% of our then outstanding equity (in preferred and common stock) and our then existing lenders to approximately 22.7% of our then outstanding equity (in preferred and common stock). We have considered the ownership held by Gores and our existing debt holders as a collaborative group in accordance with the authoritative guidance. As a result, we have followed the acquisition method of accounting, as required by the authoritative guidance, and have applied the SEC rules and guidance regarding push down accounting treatment. Accordingly, our consolidated financial statements and

transactional records prior to the closing of the Refinancing reflect the historical accounting basis in our assets and liabilities and are labeled Predecessor Company, while such records subsequent to the Refinancing are labeled Successor Company and reflect the push down basis of accounting for the new fair values in our financial statements. This is presented in our consolidated financial statements by a vertical black line division which appears between the columns entitled Predecessor Company and Successor Company on the statements and relevant notes. The black line signifies that the amounts shown for the periods prior to and subsequent to the Refinancing are not comparable.

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Based on the complex structure of the Refinancing, a valuation was performed to determine the acquisition price using the Income Approach employing a Discounted Cash Flow ( DCF ) methodology. The DCF method explicitly recognizes that the value of a business enterprise is equal to the present value of the cash flows that are expected to be available for distribution to the equity and/or debt holders of a company. In the valuation of a business enterprise, indications of value are developed by discounting future net cash flows available for distribution to their present worth at a rate that reflects both the current return requirements of the market and the risk inherent in the specific investment.

We used a multi-year DCF model to derive a Total Invested Capital value which was adjusted for cash, non-operating assets and any negative net working capital to calculate a Business Enterprise Value which was then used to value our equity. In connection with the Income Approach portion of this exercise, we made the following assumptions: (1) the discount rate was based on an average of a range of scenarios with rates between 15% and 16%; (2) management's estimates of future performance of our operations; and (3) a terminal growth rate of 2%. The discount rate and market growth rate reflect the risks associated with the general economic pressure impacting both the economy in general and more specifically and substantially the advertising industry. All costs and professional fees incurred as part of the Refinancing totaling \$13,895 have been expensed as special charges in 2009 (\$12,699 on and prior to April 23, 2009 for the Predecessor Company and \$1,196 on and after April 24, 2009 for the Successor Company).

The allocation of the Business Enterprise Value for all accounts at April 24, 2009 was as follows:

Current assets	\$ 104,641
Goodwill	86,414
Intangibles	116,910
Property and equipment	36,270
Other assets	21,913
Current liabilities	81,160
Deferred income taxes	77,879
Due to Gores	10,797
Other liabilities	10,458
Long-term debt	106,703
Total Business Enterprise Value	 \$ 79,151

On March 31, 2010, we recorded an adjustment to increase goodwill related to a correction of our current liabilities as of April 24, 2009. This under accrual of liabilities of \$428 was related to the purchase in cash of television advertising airtime that occurred in the predecessor company prior to April 24, 2009.

The following unaudited pro forma financial summary for the three months ended March 31, 2009 gives effect to the Refinancing and the resultant acquisition accounting. The pro forma information does not purport to be indicative of what the financial condition or results of operations would have been had the Refinancing been completed on the applicable dates of the pro forma financial information.

	<b>Unaudited Pro Forma Three Months Ended March, 31, 2009</b>
Revenue	\$ 85,867
Net Loss	(22,889)



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**Financial Statement Presentation**

The preparation of our financial statements in conformity with the authoritative guidance of the Financial Accounting Standards Board ( FASB ) for generally accepted accounting principles in the United States ( GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses as well as the disclosure of contingent assets and liabilities. Management continually evaluates its estimates and judgments including those related to allowances for doubtful accounts, useful lives of property, plant and equipment and intangible assets and the valuation of such, barter inventory, fair value of stock options granted, forfeiture rate of equity based compensation grants, income taxes and valuation allowances on such and other contingencies. Management bases its estimates and judgments on historical experience and other factors that are believed to be reasonable in the circumstances. Actual results may differ from those estimates under different assumptions or conditions.

**Reclassification and Revisions**

Certain reclassifications to our previously reported financial information have been made to the financial information that appears in this report to conform to the current period presentation.

For the year ended December 31, 2009, we understated our income tax receivable asset due to an error in how the deductibility of certain costs for the twelve months ended December 31, 2009 was determined. This resulted in an additional income tax benefit of \$650, recorded in the current quarter ended March 31, 2010, that should have been recorded in the successor period ended December 31, 2009. We overstated accounts receivable at December 31, 2009 by \$250 in connection with our failure to record a billing adjustment as a result of a renegotiated customer contract and understated accrued expenses for certain general and administrative costs incurred by \$278 at December 31, 2009. We understated accrued liabilities at December 31, 2009 by \$375 in connection with our failure to record an employment claim settlement related to an employee termination that occurred prior to 2008, but which was probable and estimable as of December 31, 2009. Finally, we understated our program and operating liabilities by \$428 in the predecessor period ended April 23, 2009 and have adjusted our opening balance sheet and goodwill accordingly. We have determined that the impact of these adjustments recorded in the first quarter of fiscal 2010 were immaterial to our results of operations in all applicable prior interim and annual periods. As a result, we have not restated any prior period amounts.

**NOTE 2 Earnings Per Share:**

Prior to the Refinancing, we had outstanding two classes of common stock (common stock and Class B stock) and a class of preferred stock 7.5% Series A Convertible Preferred Stock, (referred to herein as the Series A Preferred Stock). Both the Class B stock and the Series A Preferred Stock were convertible into common stock. To the extent declared by our Board of Directors (the Board ), the common stock was entitled to cash dividends of at least ten percent higher than those declared and paid on our Class B stock, and the Series A Preferred Stock was also entitled to receive such dividends on an as-converted basis if and when declared by the Board.

As part of the Refinancing, we issued Series A-1 Preferred Stock and Series B Preferred Stock. To the extent declared by our Board, the Series A-1 Preferred Stock and Series B Preferred Stock were also entitled to receive such dividends on an as-converted basis if and when declared by the Board. The Series A Preferred Stock, Series A-1 Preferred Stock and Series B Preferred Stock are considered participating securities requiring use of the two-class method for the computation of basic net income (loss) per share. Losses were not allocated to the Series A Preferred Stock, Series A-1 Preferred Stock or Series B Preferred Stock in the computation of basic earnings per share ( EPS ) as the Series A Preferred Stock, Series A-1 Preferred Stock and the Series B Preferred Stock were not obligated to share in losses. Diluted earnings per share is computed using the if-converted method.

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Basic EPS excludes the effect of common stock equivalents and is computed using the two-class computation method, which divides the sum of distributed earnings to common and Class B stockholders and undistributed earnings allocated to common stockholders and preferred stockholders on a pro rata basis, after Series A Preferred Stock dividends, by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share reflects the potential dilution that could result if securities or other contracts to issue common stock were exercised or converted into common stock. Diluted earnings per share assumes the exercise of stock options using the treasury stock method and the conversion of Class B stock, Series A Preferred Stock, Series A-1 Preferred Stock and Series B Preferred Stock using the if-converted method.

Common equivalent shares are excluded in periods in which they are anti-dilutive. Options, restricted stock, restricted stock units ( RSUs ) (see Note 9 Equity-Based Compensation), warrants and Series A Preferred Stock were excluded from the Predecessor Company calculations of diluted earnings per share because the conversion price, combined exercise price, unamortized fair value and excess tax benefits were greater than the average market price of our common stock for the periods presented. Options, restricted stock and RSUs were excluded from the Successor Company calculations of diluted earnings per share because combined exercise price, unamortized fair value and excess tax benefits were greater than the average market price of our common stock for the periods presented. EPS calculations for all periods reflect the effect of the 200 for 1 reverse stock split that occurred on August 3, 2009.

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The following is a reconciliation of our common shares and Class B shares outstanding for calculating basic and diluted net loss per share:

	<b>Successor Company For the Three Months Ended March 31, 2010</b>	<b>Predecessor Company For the Three Months Ended March 31, 2009</b>
<b>Net loss</b>	\$ (6,723)	\$ (15,186)
Less: Accumulated Preferred Stock dividends		(1,464)
<b>Undistributed earnings</b>	\$ (6,723)	\$ (16,650)
<b>Earnings Common stock</b>		
<b>Basic</b>		
Undistributed earnings allocated to Common stockholders	\$ (6,723)	\$ (16,650)
<b>Total Earnings Common stock, basic</b>	\$ (6,723)	\$ (16,650)
<b>Diluted</b>		
Undistributed earnings allocated to Common stockholders	\$ (6,723)	\$ (16,650)
<b>Total Earnings Common stock, diluted</b>	\$ (6,723)	\$ (16,650)
 <b>Weighted average Common shares outstanding, basic</b>	 20,544	 490
 <b>Weighted average Common shares outstanding, diluted</b>	 20,544	 490
 <b>Loss per Common share, basic</b>		
Distributed earnings, basic	\$	\$
Undistributed earnings basic	(0.33)	(33.95)
<b>Total</b>	\$ (0.33)	\$ (33.95)
 <b>Loss per Common share, diluted</b>		
Distributed earnings, diluted	\$	\$
Undistributed earnings diluted	(0.33)	(33.95)
<b>Total</b>	\$ (0.33)	\$ (33.95)
 <b>Loss per share Class B Stock</b>		

**Basic**

Distributed earnings to Class B stockholders	\$
Undistributed earnings allocated to Class B stockholders	

<b>Total loss Class B Stock, basic</b>	\$
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**Diluted**

Distributed earnings to Class B stockholders	\$
Undistributed earnings allocated to Class B stockholders	

<b>Total loss Class B Stock, diluted</b>	\$
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<b>Weighted average Class B shares outstanding, basic</b>	1
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Share-based compensation  
Warrants

<b>Weighted average Class B shares outstanding, diluted</b>	1
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**Earnings per Class B share, basic**

Distributed earnings, basic	\$
Undistributed earnings basic	

<b>Total</b>	\$
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**Earnings per Class B share, diluted**

Distributed earnings, diluted	\$
Undistributed earnings diluted	

<b>Total</b>	\$
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We have a related party relationship with Gores. As a result of our Refinancing, Gores created a holding company which currently owns approximately 74.3% of our equity and is our ultimate parent company. Gores currently also holds \$10,984 (including paid in kind interest) of our Senior Notes as a result of purchasing debt from certain of our former debt holders who did not wish to participate in the issuance of the Senior Notes on April 23, 2009 in connection with our Refinancing. Such debt is classified as Due to Gores on our balance sheet.

We recorded fees related to consultancy and advisory services rendered by, and incurred on behalf of, Gores and Glendon Partners, an operating group affiliated with Gores as follows:

	<b>Successor Company Three Months Ended March 31, 2010</b>	<b>Predecessor Company Three Months Ended March 31, 2009</b>
Glendon Partners fees	\$ 312(1)	\$ 650
Reimbursement of legal fees	8	1,063
Reimbursement of letter-of-credit fees	63(2)	
	<b>\$ 383</b>	<b>\$ 1,713</b>

- (1) These fees consist of payments for professional services rendered by various members of Glendon to us in the areas of operational improvement, tax, finance, accounting, legal and insurance/risk management.
- (2) Reimbursement of a standby letter-of-credit fee incurred and paid by Gores in connection with its guarantee of the \$15,000

revolving credit  
facility with  
Wells Fargo.

#### **POP Radio**

We also have a related party relationship, including a sales representation agreement, with our investee, POP Radio, L.P. We recorded fees as follows:

	<b>Successor Company Three Months Ended March 31, 2010</b>	<b>Predecessor Company Three Months Ended March 31, 2009</b>
Program commission expense	\$ 361	\$ 331

#### **CBS Radio**

As a result of the Refinancing, CBS Radio, which previously owned approximately 15.8% of our common stock, now owns less than 1% of our common stock. As a result of this change in ownership and the fact that CBS Radio ceased to manage us in March 2008, we no longer consider CBS Radio to be a related party. This change became effective as of August 3, 2009 because on such date, all of the Preferred Stock then outstanding was converted into common stock. As of August 3, 2009, we ceased recording payments to CBS as related party expenses or amounts due to related parties.

On March 3, 2008, we closed on the new Master Agreement with CBS Radio, which documents a long-term arrangement through March 31, 2017. As part of the new arrangement, CBS Radio agreed to broadcast certain of our local/regional and national commercial inventory through March 31, 2017 in exchange for certain programming and/or cash compensation. Additionally, the News Programming Agreement, the Technical Services Agreement and the Trademark License Agreement were amended and restated and extended through March 31, 2017.



historical data on affiliate relationships and software usage. On an annual basis and upon the occurrence of certain events, we are required to perform impairment tests on our identified intangible assets with indefinite lives, including goodwill, which testing could impact the value of our business.



Balance at March 31, 2010	\$ 38,945	\$ 13,149	\$ 25,796
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PIK interest which accrues and is added to principal on a quarterly basis.

- (2) The applicable interest rate on such debt is 7.0% as of March 31, 2010 and December 31, 2009. The interest rate is variable and is payable at the maximum of (i) LIBOR plus 4.5% (with a LIBOR floor of 2.5%) or (ii) the base rate plus 4.5% (with a base rate floor equal to the greater of 3.75% or the one-month LIBOR rate), at our option.



Included in  
other assets

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We have issued equity compensation to our directors, officers and key employees under three plans, the 1999 Stock Incentive Plan (the 1999 Plan), the 2005 Equity Compensation Plan (the 2005 Plan) and the 2010 Equity Compensation Plan (defined below as the 2010 Plan). Although the 1999 Plan expired in early 2009 and no additional equity compensation may be issued pursuant to such plan, certain awards remain outstanding thereunder. Only stock options were issued under the 1999 Plan.

In 2005, our stockholders approved the 2005 Plan that allowed us to grant stock options, restricted stock and RSUs to our directors, officers and key employees. Effective February 12, 2010, the Board amended and restated the 2005 Plan because we had a limited number of shares available for issuance thereunder (such plan, as amended and restated, the 2010 Plan).

**Stock Options**

Options granted under our equity compensation plans vest over periods ranging from 2 to 5 years, generally commencing on the anniversary date of each grant. Options expire within ten years from the date of grant. On February 12, 2010, we granted 1,998 options with an exercise price of \$6.00 to 56 employees, which vest over 3 years. These stock options awarded in 2010 by the Board (and reflected in the tables below) remain subject to formal stockholder approval. In accordance with the authoritative guidance, the options are considered outstanding since formal approval is essentially a formality, given that Gores controls enough votes on the Board to approve the 2010 Plan and options.

Stock option activity for the period from January 1, 2010 to March 31, 2010 is as follows:

	<b>Shares</b>	<b>Weighted Average Exercise Price</b>
Outstanding January 1, 2010	28.6	\$ 1,345
Granted	1,998.0	\$ 6
Exercised		\$
Cancelled, forfeited or expired	(0.6)	\$ 5,747
 Outstanding March 31, 2010	 2,026.0	 \$ 23
 Options exercisable March 31, 2010	 15.6	 \$ 2,081
 Aggregate estimated fair value of options vesting during three months ended March 31, 2010	 \$ 692	

At March 31, 2010, vested and exercisable options had an aggregate intrinsic value of \$0 and a weighted average remaining contractual term of 6.37 years. Additionally, at March 31, 2010, 1,673 options were expected to vest with a weighted average exercise price of \$27, a weighted average remaining term of 9.83 years and an aggregate intrinsic value of \$3,240. No options were exercised during the three months ended March 31, 2010. The aggregate intrinsic value of options represents the total pre-tax intrinsic value (the difference between our closing stock price at the end of the period and the option's exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options at that time.

As of March 31, 2010, there was \$9,475 of unearned compensation cost related to stock options granted under all of our equity compensation plans. That cost is expected to be recognized over a weighted-average period of 2.71 years.



Granted

Converted to common stock

Forfeited

Outstanding March 31, 2010

0.1 \$

1,314













and legal costs,  
bank charges,  
insurance,  
information  
technology etc.

Segment depreciation, unusual items and capital expenditures for the quarters ended March 31, 2010 and 2009 is summarized below by segment:



transfers. It will also require the presentation of purchases, sales, issuances and settlements within Level 3 of the fair value hierarchy on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. Our disclosures about fair value measurements are presented in Note 8 Fair Value Measurements. These new disclosure requirements will first apply to us in our financial statements for the period ending June 30, 2010, except for the requirement concerning gross presentation of Level 3 activity, which is effective for fiscal years beginning after December 15, 2010. We are evaluating the effects of this standard and do not expect its adoption to have a material impact on our consolidated financial position or results of operations.









over time, we have added incremental non-CBS inventory. We have added incremental non-CBS inventory. We actively manage our inventory, including by purchasing additional inventory for cash. We have also added Metro Traffic inventory from CBS Radio through various stand-alone agreements.



purchase both  
local/regional  
and national or  
Network  
commercial  
airtime in both  
segments. Our  
objective is to  
optimize total  
revenue from  
those  
advertisers.











by us to satisfy our covenants is demonstrated below in a table which appears below.















an uncertain economic environment, where the pace of an advertising recovery is unclear. As described above, we agreed to pay down (x) \$3,500 of our Senior Notes on or prior to March 31, 2010 as part of our agreement with our lenders to waive our debt covenant for December 31, 2009 and (y) a minimum of \$10,000 of our Senior Notes in the agreement with our lenders to amend our debt covenant levels for March 31, 2010 and beyond. Gores has agreed to guarantee up to a \$10,000 pay down of the Senior Notes if such refund is not received on or prior to August 16, 2010. If we are unable to achieve our forecasted results, or sufficiently offset those results with certain cost reduction measures, and were to require a further waiver or amendment of our debt covenant requirements which could not then be obtained, it could have a material and adverse effect on our business continuity, results of operations, cash flows and financial condition.



curtailed. Without additional revenue and capital, we may be unable to take advantage of business opportunities, such as acquisition opportunities or securing rights to name-brand or popular programming, or respond to competitive pressures. If any of the foregoing should occur, this could have a material and adverse effect on our business.







only advertisers in that region, but national advertisers as well.



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***Continued consolidation in the radio broadcast industry could adversely affect our operating results.***

The radio broadcasting industry has continued to experience significant change, including a significant amount of consolidation in recent years and increased business transactions by key players in the radio industry (e.g., Clear Channel, Citadel and CBS Radio). Certain major station groups have: (1) modified overall amounts of commercial inventory broadcast on their radio stations; (2) experienced significant declines in audience; and (3) increased their supply of shorter duration advertisements, in particular the amount of 10 second inventory, which is directly competitive to us. To the extent similar initiatives are adopted by other major station groups, this could adversely impact the amount of commercial inventory made available to us or increase the cost of such commercial inventory at the time of renewal of existing affiliate agreements. Additionally, if the size and financial resources of certain station groups continue to increase, the station groups may be able to develop their own programming as a substitute to that offered by us or, alternatively, they could seek to obtain programming from our competitors. Any such occurrences, or merely the threat of such occurrences, could adversely affect our ability to negotiate favorable terms with our station affiliates, attract audiences and attract advertisers. If we do not succeed in these efforts, our operating results could be adversely affected.

***We may be required to recognize further impairment charges.***

On an annual basis and upon the occurrence of certain events, we are required to perform impairment tests on our identified intangible assets with indefinite lives, including goodwill, which testing could impact the value of our business. We have a history of recognizing impairment charges related to our goodwill. In September 2009, we believe a triggering event occurred as a result of forecasted results for 2009 and 2010 and therefore we conducted a goodwill impairment analysis. Metro Traffic results indicated impairment in our Metro Traffic segment. As a result of our Metro Traffic analysis, we recorded an impairment charge of \$50,501. At December 31, 2008, we determined that our goodwill was impaired and recorded an impairment charge of \$224,073, which is in addition to the impairment charge of \$206,053 taken on June 30, 2008. In connection with our Refinancing and our requisite adoption of the acquisition method of accounting, we recorded new values of certain assets such that as of April 24, 2009 our revalued goodwill was \$86,414 (an increase of \$52,426) and intangible assets were \$116,910 (an increase of \$114,481). The majority of the impairment charges related to our goodwill have not been deductible for income tax purposes.

***Risks Related to Our Common Stock***

***Our common stock may not maintain an active trading market which could affect the liquidity and market price of our common stock.***

On November 20, 2009, we listed our common stock on the NASDAQ Global Market. However, there can be no assurance that an active trading market on the NASDAQ Global Market will be maintained, that our common stock price will increase or that our common stock will continue to trade on the exchange for any specific period of time. If we are unable to maintain our listing on the NASDAQ Global Market, we may be subject to a loss of confidence by customers and investors and the market price of our shares may be affected.

***Sales of additional shares of common stock by Gores or our other lenders could adversely affect the stock price.***

Gores beneficially owns, in the aggregate, 15,258 shares of our common stock, or approximately 74.3% of our outstanding common stock. There can be no assurance that at some future time Gores, or our other lenders, will not, subject to the applicable volume, manner of sale, holding period and limitations of Rule 144 under the Securities Act, sell additional shares of our common stock, which could adversely affect our share price. The perception that these sales might occur could also cause the market price of our common stock to decline. Such sales could also make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem appropriate.













- (5) Filed as an exhibit to Amendment No. 5 of the Company's registration statement on Form S-1 filed with the SEC on November 13, 2009 and incorporated herein by reference.
- (6) Filed as an exhibit to Company's current report on Form 8-K dated March 31, 2010 and incorporated herein by reference.
- (7) Filed as an exhibit to Company's current report on Form 8-K dated February 28, 2008 (filed on March 5, 2008) and incorporated herein by reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WESTWOOD ONE, INC.

By: /s/ Roderick M. Sherwood III  
Name: Roderick M. Sherwood III  
Title: President and CFO

Date: May 17, 2010

