

INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/  
Form 10-K  
March 30, 2001

1

-----  
-----  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
-----

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM TO  
COMMISSION FILE NUMBER 000-29764

INTERNATIONAL SPECIALTY PRODUCTS INC.  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State of Incorporation)

51-0376469  
(I.R.S. Employer Identification  
No.)

300 DELAWARE AVENUE  
SUITE 303  
WILMINGTON, DELAWARE  
(Address of Principal Executive  
Offices)

19801  
(Zip Code)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE:  
(302) 427-5715

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

TITLE OF EACH CLASS -----	NAME OF EACH EXCHANGE ON WHICH REGISTERED -----
Common Stock, par value \$.01 per share	New York Stock Exchange

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best knowledge of International Specialty Products Inc., in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K

# Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

or any amendment to this Form 10-K. [ ]

As of March 23, 2001, 66,281,174 shares of common stock of the registrant were outstanding. The aggregate market value of the voting stock held by non-affiliates of the registrant as of March 23, 2001 was \$106,508,788. The aggregate market value was computed by reference to the closing price on the New York Stock Exchange of common stock of the registrant on such date (\$8.64). For purposes of the computation, voting stock held by executive officers and directors of the registrant has been excluded. Such exclusion is not intended, and shall not be deemed, to be an admission that such executive officers and directors are affiliates of the registrant.

## DOCUMENTS INCORPORATED BY REFERENCE

The Proxy Statement for the 2001 Annual Meeting of Stockholders of International Specialty Products Inc. to be filed within 120 days after the registrant's fiscal year-end (the "Proxy Statement") is incorporated by reference in Part III, Items 10, 11, 12 and 13.

-----  
-----

2

## PART I

### ITEM 1. BUSINESS

#### GENERAL

International Specialty Products Inc. (formerly, ISP Holdings Inc.) ("ISP") is a leading multinational manufacturer of specialty chemicals and mineral products.

We operate our business exclusively through our direct and indirect subsidiaries, including ISP Opco Holdings Inc., ISP Chemicals Inc., ISP Technologies Inc., ISP Van Dyk Inc., ISP Fine Chemicals Inc., ISP Freetown Fine Chemicals Inc. and ISP Alginates Inc. We were incorporated in Delaware in 1996.

On July 15, 1998, International Specialty Products Inc. ("Old ISP") merged with and into our company (then known as ISP Holdings Inc. ("ISP Holdings")). In connection with the merger, each share of common stock of Old ISP (other than those held by ISP Holdings) was automatically converted into one share of common stock of the surviving corporation, substantially all of the assets and liabilities of Old ISP were transferred to our subsidiary, ISP Opco Holdings Inc., and we changed our name to International Specialty Products Inc. Approximately 79% of our outstanding common stock is owned beneficially (as defined in Rule 13d-3 of the Securities Exchange Act of 1934) by Samuel J. Heyman, our Chairman of the Board of Directors.

Prior to January 1, 1997, ISP Holdings was a wholly-owned subsidiary of GAF Corporation. On January 1, 1997, GAF effected a series of transactions involving its subsidiaries that resulted in, among other things, the capital stock of ISP Holdings being distributed to the stockholders of GAF. Since this distribution, we have not been a subsidiary of GAF or its successor by merger, G-I Holdings Inc. As used in this report, "G-I Holdings" includes G-I Holdings Inc. and any and all of its predecessors, including GAF Corporation, G-I Holdings Inc. and GAF Fiberglass Corporation.

The address and telephone number of our principal executive offices are 300 Delaware Avenue, Suite 303, Wilmington, Delaware 19801, (302) 427-5715.

Financial information concerning our industry segments and foreign and domestic operations required by Item 1 is included in Notes 17 and 18 to

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Consolidated Financial Statements contained in this Annual Report on Form 10-K.

### SPECIALTY CHEMICALS

**Products and Markets.** We manufacture a broad spectrum of specialty chemicals having numerous applications in consumer and industrial products. We use proprietary technology to convert various raw materials, through a chain of one or more processing steps, into increasingly complex and higher value-added specialty chemicals specifically developed to meet customer requirements.

Our specialty chemicals business is organized based upon the markets for our products. Accordingly, we manage our specialty chemicals in the following three business segments:

- Personal Care -- whose products are sold to the skin care and hair care markets;
- Pharmaceutical, Food and Beverage -- whose products are sold to these three government-regulated industries; and
- Performance Chemicals, Fine Chemicals and Industrial -- whose products are sold to numerous consumer and industrial markets.

1

3

For the year ended December 31, 2000, sales of specialty chemicals represented approximately 91% of our revenues. Most of our specialty chemical products fall within the following categories:

- vinyl ether monomers -- includes several products for use in specialty and radiation-cured coatings. Our vinyl ether monomers are marketed by the Performance Chemicals group of our Performance Chemicals, Fine Chemicals and Industrial business segment.
- vinyl ether copolymers -- includes our GANTREZ (R) line of products. These products serve as a bioadhesive resin in such consumer products as tartar-control toothpaste, denture adhesives and facial pore strips. Vinyl ether copolymers are marketed by our Personal Care and Pharmaceutical, Food and Beverage business segments.
- polyvinyl pyrrolidone (PVP) polymers and copolymers -- represents our largest product group. These polymers and copolymers are marketed by all of our business segments. Our PLASDONE (R), POLYCLAR (R) and GAFQUAT (R) product lines, which are used as tablet binders, beverage clarifiers and hair fixative resins, respectively, are included in this group.
- intermediates -- includes butanediol, butenediol, butynediol, and propargyl alcohol for use in numerous industrial applications. Intermediates are marketed by our Performance Chemicals, Fine Chemicals and Industrial business segment. Our largest selling intermediate product is butanediol, which is utilized by industrial companies to manufacture spandex fibers and polybutylene terephthalate (PBT) plastics for use in automobiles.
- solvents -- includes our M-pyrol (R) brand of N-methyl pyrrolidone (NMP), for use in metal degreasing and paint stripping, BLO (R) brand of gamma-butyrolactone, for use by electronics companies in the manufacture of semiconductors and micro-processing chips, and tetrahydrofuran (THF), which is used in the manufacture and installation of PVC pipe. Solvents are also marketed by our Performance Chemicals, Fine Chemicals and Industrial business segment.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

- alginates -- includes sodium alginate, propylene glycol alginate and other alginate derivatives for use as thickeners, stabilizers and viscosity modifiers. These products are marketed by our Pharmaceutical, Food and Beverage business segment, with the majority of our sales to the food industry.

The balance of our specialty chemical products includes materials (marketed by our Performance Chemicals, Fine Chemicals and Industrial business segment), sunscreens, preservatives and emollients (each marketed by our Personal Care business segment).

Personal Care. Our Personal Care business segment markets numerous specialty chemicals that serve as critical ingredients in the formulation of many well-known skin care, hair care, toiletry and cosmetic products.

Our skin care ingredients include:

- ultraviolet (UV) light absorbing chemicals, which serve as sunscreens;
- emollients, which provide skin softness;
- moisturizers, which enhance the skin's water balance;
- waterproofing agents, which enhance the performance of eye-liners and sunscreens in wet environments; and
- preservatives, which extend the shelf life of aqueous-based cosmetic formulations by preventing the growth of harmful bacteria.

Our ESCALOL(R) sunscreen actives serve as the primary active ingredient in many of the most popular sunscreens today and increasingly find applications in many other products such as lipsticks and facial creams. We recently introduced our SUNSPHERES(TM) product which was developed through our strategic alliance with a third party. This product significantly enhances the sun protection properties of UV absorbers used in skin care, makeup and beach products. Our CERAPHYL(R) line of emollients and moisturizers provide a variety of

2

4

popular bath products with their softening and moisturizing characteristics. We produce a growing number of specialty preservatives, including GERMALL(R) Plus, a patented product that offers broad-spectrum anti-microbial activity, and SUTTOCID(R) A, a preservative gentle enough for infant care products.

Our hair care ingredients, marketed under the GANTREZ(R), GAFQUAT(R), and PVP/VA family of products, include a number of specially formulated fixative resins which provide hairsprays, mousses and gels with their holding power, as well as thickeners and stabilizers for shampoos and conditioners. Utilizing our combined expertise in hair care and sunscreen applications, we developed the world's first high performance hair protectant, ESCALOL(R) HP-610, to prevent sun damage to hair. We also developed a new polymer, AQUAFLEX(R) FX-64, for use in styling products and low VOC hair sprays where it provides a soft feeling with a long lasting hold for both aerosol and pump spray applications.

Pharmaceutical, Food and Beverage. Our specialty chemicals for the Pharmaceutical, Food and Beverage markets provide a number of end-use products with their unique properties while enabling these products to meet increasingly strict regulatory requirements.

In the pharmaceutical market, our specialty chemicals serve as key

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

ingredients in the following types of products:

- prescription and over-the-counter tablets;
- injectable prescription drugs and serums;
- cough syrups;
- antiseptics;
- toothpastes; and
- denture adhesives.

Our PLASDONE(R) and POLYPLASDONE(R) polymers for tablet binders and tablet disintegrants are established excipients for use in the production of wet granulated tablets, and our GANTREZ(R) bioadhesive polymers serve as critical ingredients in denture adhesives and tartar control toothpastes.

Our advanced materials product line includes the FERRONYL(R) brand of dietary iron supplement, which is marketed to the pharmaceutical industry.

In the food and beverage markets, our alginates and acetylene-derived polymers serve as critical ingredients in the manufacture of numerous consumer products, including salad dressings, cheese sauces, fruit fillings, beer and health drinks. For example, our alginates products, marketed under the KELCOLOID(R) tradename, are used as stabilizers in many well-known consumer products, while our acetylene-based specialty polymers, marketed under the POLYCLAR(R) tradename, serve the beverage market by assuring the clarity and extending the shelf life of beer, wine and fruit juices.

Performance Chemicals, Fine Chemicals and Industrial. Our Performance Chemicals business includes acetylene-based polymers, vinyl ether monomers and advanced materials for consumer, agricultural and industrial applications. Our acetylene-based chemistry produces a number of Performance Chemicals for use in a wide range of markets including:

- coatings;
- agriculture;
- imaging;
- detergents;
- electronics; and
- metalworking.

3

5

VIVIPRINT(TM) is our new line of polymers developed for specialty coating applications in ink jet printing. These products provide significant moisture and abrasion resistance, high gloss and excellent resolution for high quality printers and photo reproductions.

Our advanced materials product line includes high-purity carbonyl iron powders, sold under the MICROPOWDER(R) name, for use in the aerospace, defense, electronics and powder metallurgy industries.

Our Fine Chemicals business focuses on the production of a variety of

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

highly specialized products sold to the pharmaceutical, biotechnology, agricultural and imaging markets. We also offer custom manufacturing services for these industries.

We manufacture a broad range of fine chemicals under U.S. FDA current good manufacturing practices (cGMP) at our Columbus, Ohio facility. These fine chemicals include:

- bulk pharmaceuticals, such as flunixin meglumine, a veterinary drug, and mitotane, a cancer treatment drug;
- pharmaceutical intermediates, manufactured under contract for well-known pharmaceutical companies whose end products treat heart and kidney diseases, viral infections, and lower cholesterol; and
- pheromones, for use in insect population measurement and control.

We expanded our presence in the fine chemicals market with the February 1998 acquisition of our Freetown, Massachusetts manufacturing facility from Polaroid Corporation. We have expanded that facility's production capabilities to allow for the manufacture of certain specialty chemical product lines for our Personal Care business segment and to offer custom manufacturing capability to the pharmaceutical, biotechnology, agricultural and chemical process industries. In connection with the relocation of certain of our production lines for our Personal Care business segment to our Freetown facility, we have shut down substantially all of our manufacturing operation at our Belleville, New Jersey site in the first quarter of 2001 and have written off the associated assets. As part of the acquisition of the Freetown facility, we entered into a multi-year agreement to supply the imaging dyes and polymers used by Polaroid in its instant film business.

In our Industrial business, we market several intermediate and solvent products, such as butanediol, tetrahydrofuran (THF) and N-methyl pyrrolidone (NMP), for use in a variety of industries, including:

- high performance plastics;
- lubricating oil and chemical processing;
- electronics cleaning; and
- coatings.

In addition, we offer a family of environmentally friendly products that can replace chlorinated and other volatile solvents for a variety of industrial uses, including cleaning, stripping and degreasing.

Effective April 1, 1998, we acquired the remaining 50% interest in GAF-Huls Chemie GmbH, now known as ISP Marl GmbH ("ISP Marl"), our joint venture with a subsidiary of Huls AG, based in Marl, Germany. As part of the transaction, we also acquired the fully-dedicated, modern production facility that provides ISP Marl with its primary raw material, acetylene. We believe that the production costs for butanediol and THF at ISP Marl are among the most competitive in the industry. We believe that this acquisition provides us with continued access to a low-cost supply of butanediol that is critical to the manufacture of many of our downstream polymers.

During 1999, based on a review of our entire butanediol manufacturing network, which has included the Texas City, Texas; Calvert City, Kentucky; and Marl, Germany plants, we shut down the butanediol production unit at our Calvert City plant, writing off the associated assets, and evaluated curtailing production of butanediol at our Texas City plant. As a result of this

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

evaluation, we wrote down to fair value certain butanediol assets at our Texas City and Seadrift, Texas manufacturing facilities. In December 2000, we shut down production at our Seadrift facility, and in the first quarter of 2001, we shut down production of

4

6

butanediol at our Texas City facility. We continue to produce polymers at our Calvert City and Texas City plants and also continue to produce propargyl alcohol from butynediol.

**Marketing and Sales.** We market our specialty chemicals using a worldwide marketing and sales force, typically chemists or chemical engineers, who work closely with our customers to familiarize themselves with our customers' products, manufacturing processes and markets. We conduct our domestic marketing and sales efforts from our facility in Wayne, New Jersey and regional offices strategically located throughout the United States.

**International Operations.** We conduct our international operations through 39 subsidiaries and 48 sales offices located in Europe, Canada, Latin America and the Asia-Pacific region. We also use the services of local distributors to reach markets that might otherwise be unavailable to us.

International sales of our specialty chemicals in 2000 were approximately 50% of our total sales for that period. Approximately 36% of our specialty chemicals sales in 2000 were in Europe and Japan. Sales in these regions are subject to exchange rate fluctuation risks. For a discussion of our policy regarding the management of these risks, see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Financial Condition." Other countries in which we have sales are subject to additional risks, including high rates of inflation, exchange controls, government expropriation and general instability.

We own and operate ISP Marl, primarily a butanediol manufacturing facility, and ISP Acetylene GmbH, an acetylene production plant. Both production facilities are located at Degussa-Huls' Chemiepark site in Marl, Germany, and each relies upon Degussa-Huls to provide certain services, including utilities, rail transport and waste handling. ISP Acetylene, which employs electric arc technology for the production of acetylene from various hydrocarbon feedstocks, was built in 1992 to replace an older facility and utilizes state-of-the-art gas separation technology. ISP Acetylene's entire production is dedicated to fulfilling ISP Marl's requirements and has no third-party sales.

In October 1999, we acquired an alginates manufacturing plant in Girvan, Scotland and a research and administrative center in Tadworth, England. In addition, we acquired equity investments in three seaweed processing joint ventures located in Ireland, Iceland and Tasmania. These joint ventures serve to provide our alginates business with a steady supply of its primary raw material, seaweed.

**Raw Materials.** Because of the multi-step processes required to manufacture our specialty chemicals, we believe that our raw materials costs represent a smaller percentage of the cost of goods sold than for most other chemical companies. We estimate that approximately one-third of our manufacturing costs are for raw materials (including energy and packaging). As a result, we believe that fluctuations in the price of raw materials have less of an impact on our specialty chemicals business than on those chemical companies for which raw materials costs represent a larger percentage of manufacturing costs.

The principal raw materials used in the manufacture of our acetylene-based specialty chemicals are acetylene, methanol and methylamine. Most of the raw

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

materials for consumption in the United States are obtained from third party sources pursuant to supply agreements. Acetylene, a significant raw material used in the production of most of our specialty chemicals, is obtained by us for domestic use from two unaffiliated suppliers pursuant to supply contracts. At our Texas City, Texas plant, acetylene is supplied via pipeline by a neighboring large multinational company that generates this raw material as a by-product from the manufacture of ethylene. At our Calvert City, Kentucky facility, acetylene is supplied via pipeline by a neighboring company that generates it from calcium carbide.

Due to the nature of the manufacturing process, electricity and hydrocarbon feedstocks (primarily butane) are critical raw materials for the production of acetylene at our operations in Marl, Germany, where methanol is also a principal raw material. Electricity, butane and methanol for our Marl, Germany operations are supplied by Degussa-Huls pursuant to a long-term supply agreement.

We believe that the diversity of our acetylene supply sources and our use of a number of acetylene production technologies (ethylene by-product, calcium carbide and electric arc technology) provide us with a

5

7

reliable supply of acetylene. In the event of a substantial interruption in the supply of acetylene from current sources, or, in the case of ISP Marl, electricity and hydrocarbon feedstocks, we cannot assure that we would be able to obtain as much acetylene from other sources as would be necessary to meet our supply requirements. To date, we have not experienced an interruption of our acetylene supply that has had a material adverse effect on our sales of specialty chemicals.

The principal raw material used in the manufacture of alginates is certain select species of seaweed. We process seaweed in both wet and dry forms. We use our own specially designed vessels to harvest, under government license, wet seaweed from leased kelp beds in the Pacific Ocean to supply our San Diego, California facility. Our Girvan, Scotland facility processes primarily dry seaweed purchased from our joint ventures in Iceland, Ireland and Tasmania, as well as from independent suppliers in South America. We believe that the species of seaweed required to manufacture alginates will remain readily available and that we will have adequate access to this seaweed to provide us with adequate supplies of this raw material for the foreseeable future.

Availability of other raw materials, including methanol and methylamine, remained adequate during 2000. We believe that, in the event of a supply interruption, we could obtain adequate supplies of such raw materials from alternate sources.

We use natural gas and raw materials derived from petroleum in many of our manufacturing processes and, consequently, the price and availability of natural gas and petroleum could be material to our operations. During 2000, crude oil and natural gas supplies remained adequate; however, significant increases in the price of crude oil and natural gas had a substantial impact on our operating income in 2000. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Results of Operations -- 2000 Compared with 1999."

### MINERAL PRODUCTS

Products and Markets. We manufacture mineral products consisting of ceramic-coated colored roofing granules, which are produced from rock deposits that are mined and crushed at our quarries and are colored and coated using a proprietary process. We sell our mineral roofing granules primarily to the North



## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

American roofing industry for use in the manufacture of asphalt roofing shingles. The granules help to provide weather resistance, decorative coloring, heat deflection and increased weight in the shingle. We are the second largest of only three major suppliers of colored roofing granules in North America.

We estimate that more than 80% of the asphalt shingles currently produced by the roofing industry are sold for the reroofing/replacement market, in which demand is driven not by the pace of new home construction but by the needs of homeowners to replace existing roofs. Homeowners generally replace their roofs either because they are worn, thereby creating concerns as to weather-tightness, or because of the homeowners' desire to upgrade the appearance of their homes. We estimate that the balance of the roofing industry's asphalt shingle production historically has been sold primarily for use in new housing construction. Sales of our colored mineral granules have benefited from a trend toward the increased use of heavyweight, three-dimensional laminated roofing shingles which results in both functional and aesthetic improvements. These shingles require, on average, approximately 60% more granules than traditional three-tab, lightweight roofing shingles.

Sales to Building Materials Corporation of America ("BMCA"), an affiliate, and its subsidiaries constituted approximately 83% of our mineral products net sales in 2000. See Item 13, "Certain Relationships and Related Transactions" and Note 16 to Consolidated Financial Statements. See also Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Results of Operations -- 2000 Compared with 1999."

Raw Materials. We own rock deposits that have specific performance characteristics, including weatherability, the ability to reflect UV light, abrasion-resistance, non-staining characteristics and the ability to absorb pigments. We own three quarries, each with proven reserves, based on current production levels, of more than 20 years.

6

8

### COMPETITION

We believe that we are either the first or second largest seller, based on revenues, worldwide of our specialty chemicals derived from acetylene, other than butanediol and tetrahydrofuran, and the second largest seller, based on revenues, of alginates.

In each end-use market, there are a limited number of companies that produce substitutable products for our acetylene-derived specialty chemicals. These companies compete with us in the personal care, pharmaceutical, beverage and industrial markets and have the effect of limiting our market penetration and pricing flexibility. For our specialty chemicals not derived from acetylene, including alginates, sunscreens, emollients, moisturizers and fine chemicals, a number of world-wide competitors can provide similar products or services. We compete on quality, customer service and price in these markets.

Butanediol, which we produce primarily for use as a raw material, is also manufactured by a limited number of companies throughout the world for both their captive use or to supply the merchant market. We believe that there are four competitors of significance for merchant market butanediol. One of these competitors sources the merchant market from its plants in the United States and in Europe. Three other competitors each source the merchant market from their single manufacturing plants, two in the United States and the other in Europe. Tetrahydrofuran is manufactured by a number of companies throughout the world.

With regard to our mineral products, we have only one larger and one smaller competitor and believe that competition has been limited by:

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

- the substantial capital expenditures associated with the construction of new mineral processing and coloring plants and the acquisition of suitable rock reserves;
- the limited availability of proven rock sources;
- the complexity associated with the construction of a mineral processing and coloring plant, together with the technical know-how required to operate such a plant;
- the need to obtain, prior to commencing operations, reliable data over a substantial period of time regarding the weathering of granules in order to assure the quality and durability of the product; and
- the difficulty in obtaining the necessary permits to mine and operate a quarry.

Competition is largely based upon product and service quality, technology, distribution capability and price. We believe that we are well-positioned in the marketplace as a result of our broad product lines, sophisticated technology and worldwide distribution network.

### RESEARCH AND DEVELOPMENT

Our worldwide research and development expenditures were \$25.9, \$23.0 and \$25.6 million in 1998, 1999 and 2000, respectively.

Our research and development activities are conducted primarily at our worldwide technical center and laboratories in Wayne, New Jersey. Additional research and development is conducted at plant sites in Calvert City, Kentucky; Texas City, Texas; Chatham, New Jersey; Freetown, Massachusetts; Columbus, Ohio; San Diego, California; and Girvan, Scotland, as well as at technical centers in the United Kingdom, Germany, China and Singapore. Our mineral products research and development facility, together with our customer design and color center, is located in Hagerstown, Maryland.

### ENVIRONMENTAL SERVICES

We have received site designation for the construction of a hazardous waste treatment, storage and disposal facility at our Linden, New Jersey property and have received approval from the New Jersey Turnpike Authority for a direct access ramp from the New Jersey Turnpike to the site. If we are successful in securing the necessary permits to construct and operate the hazardous waste facility and decide to proceed with this project, we would develop and operate the facility in a separate subsidiary, either on our own or in a

7

9

joint venture with a suitable partner. We estimate that the cost of constructing the facility will be approximately \$100 million and, if approved, the facility is anticipated to be in operation three years after commencement of construction. We anticipate utilizing internally generated cash and/or seeking project or other independent financing for this project. We also are investigating other development opportunities at this site.

### PATENTS AND TRADEMARKS

As of December 31, 2000, we owned or licensed approximately 340 domestic and 470 foreign patents or patent applications and owned or licensed approximately 150 domestic and 1,900 foreign trademark registrations or

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

applications related to our business. While we believe the patent protection covering certain of our products is material to those products, we do not believe that any single patent, patent application or trademark is material to our business or operations. We believe that the duration of the existing patents and patent licenses is consistent with our business needs.

### ENVIRONMENTAL COMPLIANCE

Since 1970, a wide variety of federal, state and local environmental laws and regulations relating to environmental matters have been adopted and amended. By reason of the nature of our operations and the operations of our predecessor and certain of the substances that are or have been used, produced or discharged at our or its plants or at other locations, we are affected by these environmental laws and regulations. We have made capital expenditures of less than \$5.0 million in each of the three years ended December 31, 2000, in order to comply with these laws and regulations. These expenditures are included in additions to property, plant and equipment. We anticipate that aggregate capital expenditures relating to environmental compliance in 2001 and 2002 will be approximately \$10.5 and \$10 million, respectively.

The environmental laws and regulations deal with air and water emissions or discharges into the environment, as well as the generation, storage, treatment, transportation and disposal of solid and hazardous waste, and the remediation of any releases of hazardous substances and materials to the environment. We believe that our manufacturing facilities comply in all material respects with applicable environmental laws and regulations, and, while we cannot predict whether more burdensome requirements will be adopted in the future, we believe that any potential liability for compliance with environmental laws and regulations will not materially affect our business, liquidity, results of operations, cash flows or financial position.

We believe that we operate our manufacturing facilities in compliance in all material respects with applicable environmental, health and safety laws and regulations, but we cannot predict whether more burdensome requirements will be imposed by governmental authorities in the future.

### EMPLOYEES

At December 31, 2000, we employed approximately 2,600 people worldwide. Approximately 750 employees in the United States were subject to seven union contracts. We believe that our relations with our employees and their unions are satisfactory.

### OTHER DEVELOPMENTS

In 2000, we sold our investments in Dexter Corporation and its majority-owned subsidiary, Life Technologies, Inc. The total gain related to these investments was approximately \$150 million prior to expenses. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Results of Operations -- 2000 Compared with 1999" and Note 3 to Consolidated Financial Statements.

On February 20, 2001, we notified Hercules Incorporated of our intent to present at Hercules' 2001 Annual Meeting of Stockholders, and solicit proxies in favor of, the election of a slate of four directors committed to maximizing value for all Hercules stockholders. On March 23, 2001, we filed with the Securities and Exchange Commission a definitive proxy statement in connection with Hercules' Annual Meeting. We

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

beneficially own approximately 9.9% of the outstanding shares of Hercules common stock. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Financial Condition" and Note 20 to Consolidated Financial Statements.

### ITEM 2. PROPERTIES

Our corporate headquarters and principal research and development laboratories are located at a 100-acre campus-like office and research park owned by one of our subsidiaries at 1361 Alps Road, Wayne, New Jersey 07470.

The principal domestic and foreign real properties either owned by, or leased to, us are described below. Unless otherwise indicated, the properties are owned in fee. In addition to the principal facilities listed below, we maintain sales offices and warehouses in the United States and abroad, substantially all of which are in leased premises under relatively short-term leases.

LOCATION -----	FACILITY -----	PRODUCT LINE -----
DOMESTIC		
Alabama		
Huntsville.....	Plant*	Specialty Chemicals
California		
San Diego.....	Plant*	Specialty Chemicals
Kentucky		
Calvert City.....	Plant	Specialty Chemicals
Maryland		
Hagerstown.....	Research Center, Design Center, Sales Office	Mineral Products
Massachusetts		
Freetown.....	Plant, Research Center	Specialty Chemicals
Missouri		
Annapolis.....	Plant, Quarry	Mineral Products
New Jersey		
Bridgewater.....	Sales Office*	Specialty Chemicals
Chatham.....	Plant, Research Center	Specialty Chemicals
Wayne.....	Headquarters, Corporate Administrative Offices, Research Center	Specialty Chemicals
Ohio		
Columbus.....	Plant, Research Center, Sales Office	Specialty Chemicals
Pennsylvania		
Blue Ridge Summit.....	Plant, Quarry	Mineral Products
Texas		
Texas City.....	Plant	Specialty Chemicals
Wisconsin		
Pembine.....	Plant, Quarry	Mineral Products
INTERNATIONAL		
Belgium		
Sint-Niklaas.....	Sales Office, Distribution Center	Specialty Chemicals
Brazil		
Sao Paulo.....	Sales Office*, Distribution Center*	Specialty Chemicals

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

LOCATION -----	FACILITY -----	PRODUCT LINE -----
Canada Mississauga, Ontario.....	Sales Office*, Distribution Center*	Specialty Chemicals
England Tadworth.....	Research Center*, Sales Office*	Specialty Chemicals
Germany Cologne.....	European Headquarters*, Research Center*, Sales Office*	Specialty Chemicals
Marl.....	Plants**, Sales Office**	Specialty Chemicals
India Nagpur.....	Plant**	Specialty Chemicals
Japan Tokyo.....	Sales Office*	Specialty Chemicals
Scotland Girvan.....	Plant	Specialty Chemicals
Singapore.....	Sales Office*, Distribution Center*, Asia-Pacific Headquarters*, Warehouse*	Specialty Chemicals

-----  
\* Leased property

\*\* Long-term ground lease

We believe that our plants and facilities, which are of varying ages and are of different construction types, have been satisfactorily maintained, are in good condition, are suitable for their respective operations and generally provide sufficient capacity to meet production requirements. Each plant has adequate transportation facilities for both raw materials and finished products. In 2000, we made capital expenditures in the amount of \$61.7 million relating to plant, property and equipment.

### ITEM 3. LEGAL PROCEEDINGS

Our company, together with other companies, is a party to a variety of proceedings and lawsuits involving environmental matters ("Environmental Claims") under the Comprehensive Environmental Response Compensation and Liability Act ("CERCLA") and similar state laws, in which recovery is sought for the cost of cleanup of contaminated sites, a number of which are in the early stages or have been dormant for protracted periods.

We estimate that our liability in respect of all Environmental Claims (including those relating to our closed Linden, New Jersey plant described below), and certain other environmental compliance expenses, as of December 31, 2000, is \$20.7 million, before reduction for insurance recoveries reflected on our balance sheet (discussed below) of \$11.8 million that relate to both past expenses and estimated future liabilities ("estimated recoveries"). In the opinion of management, the resolution of such matters should not be material to our business, liquidity, results of operations, cash flows or financial position. However, adverse decisions or events, particularly as to the liability and the financial responsibility of our insurers and of the other parties involved at each site and their insurers, could cause us to increase our estimate of our liability in respect of such matters. It is not currently possible to estimate the amount or range of any additional liability.

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

After considering the relevant legal issues and other pertinent factors, we believe that we will receive the estimated recoveries and that the recoveries could be well in excess of the current estimated liability for all Environmental Claims, although there can be no assurance in this regard. We believe we are entitled to substantially full defense and indemnity under our insurance policies for most Environmental Claims, although our insurers have not affirmed a legal obligation under the policies to provide indemnity for such claims.

In March 1995, G-I Holdings commenced litigation on behalf of itself and its predecessors, successors, subsidiaries and related corporate entities in the United States District Court for the District of New Jersey

seeking amounts substantially in excess of the estimated recoveries. The court dismissed the action in December 1997 for lack of federal jurisdiction, and defendant insurers appealed the dismissal. The appeal was denied by the Third Circuit Court of Appeals in March 1999. In June 1997, G-I Holdings filed a similar action against the insurers in the Superior Court of New Jersey, Somerset County, which action was removed to the United States bankruptcy court for the District of New Jersey in February 2001 in connection with the filing by G-I Holdings of a petition for reorganization under Chapter 11 of the U. S. Bankruptcy Code due to its asbestos-related bodily injury claims relating to the inhalation of asbestos fiber. The action is currently pending in the Bankruptcy Court, although the defendant insurers have filed a motion to remand this action to the Superior Court of New Jersey, Somerset County. While we believe that our claims are meritorious, we cannot be certain that we will prevail in our efforts to obtain amounts equal to, or in excess of, the estimated recoveries.

In June 1989, we entered into a Consent Order with the New Jersey Department of Environmental Protection ("NJDEP") requiring the development of a remediation plan for our closed Linden, New Jersey plant and the maintenance of financial assurances (currently \$7.5 million) to guarantee our performance. This Consent Order does not address any potential natural resource damage claims. In April 1993, NJDEP issued orders which require the prevention of discharge of contaminated groundwater and stormwater from the site and the elimination of other potential exposure concerns. We believe, although we cannot be certain, that, taking into account our plans for development of the site, we can comply with the NJDEP order at a cost of no more than \$7.5 million. See Item 1, "Business -- Environmental Services."

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

EXECUTIVE OFFICERS OF THE REGISTRANT

The following table sets forth the name, age, position and other information with respect to ISP's executive officers. Under ISP's By-laws, each director and executive officer continues in office until ISP's next annual meeting of stockholders and until his or her successor is elected and qualified. As used in this section, "ISP" refers to both Old ISP prior to the merger of Old ISP into ISP Holdings and ISP subsequent to the merger.

NAME AND POSITION HELD	AGE	PRESENT PRINCIPAL OCCUPATION OR EMPLOYMENT AND FIVE-YEAR EMPLOYMENT HIST
-----	---	-----
Samuel J. Heyman.....	62	Mr. Heyman has been a director and Chairman

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Chairman of the Board

the Board of ISP since its formation and was Chief Executive Officer of ISP and certain of subsidiaries from their formation to June 1999. Mr. Heyman also has been a director of G-I Holdings for more than five years and was President and Chief Executive Officer of G-I Holdings and certain of its subsidiaries for more than five years until September 2000. In January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related claims. Mr. Heyman was a director and Chairman of the Board of BMCA from its formation to September 2000 and served as Chief Executive Officer of BMCA and certain of its subsidiaries from July 1999 to September 2000 and from June 1996 to January 1999. He is also the Chief Executive Officer, Manager and General Partner of a number of closely held real estate development companies and partnerships whose investments include commercial real estate and a portfolio of publicly traded securities.

11

13

NAME AND POSITION HELD -----	AGE ---	PRESENT PRINCIPAL OCCUPATION OR EMPLOYMENT AND FIVE-YEAR EMPLOYMENT HIST -----
Sunil Kumar..... President and Chief Executive Officer	51	Mr. Kumar has been a director, President and Chief Executive Officer of ISP and President and Chief Executive Officer of certain of its subsidiaries since June 1999. Mr. Kumar was also a director, President and Chief Executive Officer of BMCA and certain of its subsidiaries from July 1995, July 1996 and January 1999, respectively to June 1999. He also was Chief Operating Officer of BMCA and certain of its subsidiaries from March 1996 to January 1999. Mr. Kumar was President, Commercial Roofing Products Division and Vice President of BMCA from February 1999 to March 1996. He also was a director and Vice-Chairman of the Board of G-I Holdings from January 1999 to June 1999. In January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U. S. Bankruptcy Code due to its asbestos-related claims.
Randall R. Lay..... Executive Vice President and Chief Financial Officer	46	Mr. Lay has been Executive Vice President and Chief Financial Officer of ISP and its subsidiaries since July 1999, was Senior Vice President and Chief Financial Officer of ISP and its subsidiaries from December 1998 to July 1999 and was Vice President and Chief Financial Officer of ISP and its subsidiaries from April 1995 to December 1998.

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Andrew G. Mueller..... Executive Vice President -- Operations	58	Mr. Mueller has been Executive Vice President of Operations of ISP and certain of its subsidiaries since May 1997. He was employed by BASF Corporation, a chemicals manufacturer, as General Vice President, Colorants & Textile/Leather Chemicals from December 1995 to April 1997.
--	----	--

12

14

NAME AND POSITION HELD -----	AGE ---	PRESENT PRINCIPAL OCCUPATION OR EMPLOYMENT AND FIVE-YEAR EMPLOYMENT HIST -----
Richard A. Weinberg..... Executive Vice President, General Counsel and Secretary	41	Mr. Weinberg has been Executive Vice President, General Counsel and Secretary of ISP and its subsidiaries since May 1998 and was Senior Vice President, General Counsel and Secretary of ISP and its subsidiaries from May 1996 to May 1998. He also has been a director of certain of ISP's subsidiaries since May 1996. Mr. Weinberg has been President, Chief Executive Officer, General Counsel and Secretary of G-I Holdings since September 2000 and was Executive Vice President, General Counsel and Secretary of G-I Holdings from May 1998 to September 2000. He also was Senior Vice President, General Counsel and Secretary of these corporations from May 1996 to May 1998. Mr. Weinberg has served as a director of G-I Holdings since May 1996. In January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related claims. Mr. Weinberg also has been Executive Vice President, General Counsel and Secretary of ISP and its subsidiaries since May 1998, and was Senior Vice President, General Counsel and Secretary of BMCA and its subsidiaries from May 1996 to May 1998. He was Vice President and General Counsel of BMCA from September 1994 to May 1996.
Susan B. Yoss..... Executive Vice President -- Finance and Treasurer	42	Ms. Yoss has been Executive Vice President -- Finance and Treasurer of ISP and its subsidiaries since September 2000. She was Senior Vice President and Treasurer of ISP and its subsidiaries from July 1999 to September 2000 and was Vice President and Treasurer of ISP and its subsidiaries from February 1998 to June 1999. She also has been Senior Vice President and Treasurer of BMCA and its subsidiaries since July 1999. Yoss also has served as Senior Vice President, Chief Financial Officer and Treasurer of G-I Holdings since July 1999. In January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related claims. Ms. Yoss was Vice President and Treasurer of BMCA from February 1998 to June 1999. She



Assistant Treasurer of Joseph E. Seagram & S  
 Inc., a global beverage and entertainment co  
 for more than five years until February 1998

NAME AND POSITION HELD -----	AGE ---	PRESENT PRINCIPAL OCCUPATION OR EMPLOYMENT AND FIVE-YEAR EMPLOYMENT HIST -----
Ronald E. Brandt..... Senior Vice President, Sales -- Latin America and Fine Chemicals	53	Mr. Brandt has been Senior Vice President, Sales -- Latin America and Fine Chemicals of and certain of its subsidiaries since Decemb 2000. He was Senior Vice President, Sales an Commercial Director -- Americas of the same corporations from July 1999 to December 2000 was Senior Vice President, Personal Care and Chemicals Group of ISP and certain of its subsidiaries from December 1998 to July 1999 served as Vice President and General Manager Performance and Fine Chemicals of ISP and ce of its subsidiaries from July 1998 to Decemb 1998 and as Vice President, Performance and Chemicals of ISP and certain of its subsidia from October 1997 to July 1998. From July 19 January 1997, Mr. Brandt was Senior Vice President of Lawson Mardon Wheaton, a packag manufacturer, and from 1992 to June 1996, he served as Senior Vice President of Lonza Inc chemicals manufacturer.
Roger J. Cope..... Senior Vice President, Sales and Commercial Director -- Europe	56	Mr. Cope has been Senior Vice President, Sal and Commercial Director -- Europe of ISP and certain of its subsidiaries since July 1999. was Senior Vice President, Pharmaceutical, Agricultural and Beverage Group of ISP and certain of its subsidiaries from July 1998 t July 1999 and Vice President, Asia-Pacific R of the same corporations from March 1997 to 1998. Mr. Cope also held the position of Vic President-Hair Care of ISP and certain of it subsidiaries from December 1995 to March 199

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The following information pertains to ISP's common stock, which is traded  
 on the New York Stock Exchange. As of March 23, 2001, there were 198 holders of  
 record of ISP's outstanding common stock.

2000 BY QUARTER				1999 BY QUARTER		
-----	-----	-----	-----	-----	-----	-----
FIRST	SECOND	THIRD	FOURTH	FIRST	SECOND	THIRD
-----	-----	-----	-----	-----	-----	-----

# Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

## Price Range of Common Stock

High.....	\$9.31	\$6.50	\$6.19	\$7.00	\$13.81	\$10.31	\$10.25
Low.....	5.75	5.19	5.31	5.00	7.50	7.00	8.56

ISP announced in the second quarter of 1995 that its Board of Directors had eliminated the 2 1/2 cents per share semi-annual dividend on ISP's common stock. The declaration and payment of dividends is at the discretion of the Board of Directors of ISP. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 13 to Consolidated Financial Statements for information regarding restrictions on the payment of dividends set forth on pages F-2 to F-9 and page F-28, respectively. Any decision to resume the payment of dividends, and the timing and amount thereof, is dependent upon, among other things, ISP's results of operations, financial condition, cash requirements, prospects and other factors deemed relevant by the Board of Directors. Accordingly, there can be no assurance that the Board of Directors will resume the declaration and payment of dividends or as to the amount thereof.

14

16

## ITEM 6. SELECTED FINANCIAL DATA

See page F-10.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

See page F-2.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Financial Condition -- Market Sensitive Instruments and Risk Management" on page F-8.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See Index on page F-1 and Financial Statements and Supplementary Data on pages F-12 to F-44.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## PART III

## ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information relating to the directors of ISP to be contained in the Proxy Statement under the heading "Election of Directors" is incorporated by reference herein. For information relating to the executive officers of ISP, see "Executive Officers of the Registrant" in Part I of this report.

## ITEM 11. EXECUTIVE COMPENSATION

The information to be contained in the Proxy Statement under the headings "Compensation of Executive Officers of the Company" and "Election of Directors" is incorporated by reference herein.

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information to be contained in the Proxy Statement under the heading "Security Ownership of Certain Beneficial Owners and Management" is incorporated by reference herein.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information to be contained in the Proxy Statement under the captions "Election of Directors" and "Certain Transactions" is incorporated by reference herein.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

The following documents are filed as part of this report:

- (a) (1) Financial Statements: See Index on page F-1.
- (a) (2) Financial Statement Schedules: See Index on page F-1.

15

17

- (a) (3) Exhibits:

EXHIBIT NUMBER -----	DESCRIPTIONS -----
3.1	-- Amended and Restated Certificate of Incorporation of ISP (incorporated by reference to Exhibit 4.1 to Post-Effective Amendment No. 1 of Form S-8 to the Registration Statement on Form S-4 of ISP (Registration No. 333-53709) (the "ISP Registration Statement")).
3.2	-- By-laws of ISP (incorporated by reference to Exhibit 99.2 to the ISP Registration Statement).
4.1	-- 9% Note Indenture, dated as of October 18, 1996, between ISP Holdings and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-4 of ISP Holdings (Registration No. 333-17827) (the "Holdings Registration Statement")).
4.2	-- 9 3/4% Note Indenture, dated as of October 18, 1996, between ISP Holdings and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.2 to the Holdings Registration Statement).
10.1	-- Amended and Restated Management Agreement, dated as of January 1, 1999, among GAF Corporation, G-I Holdings Inc., G Industries Corp., Merick Inc., GAF Fiberglass Corporation, ISP, GAF Building Materials Corporation, GAF Broadcasting Company, Inc., Building Materials Corporation of America and ISP Opco Holdings Inc. (the "Management Agreement") (incorporated by reference to Exhibit 10.1 to BMCA's Annual Report on Form 10-K for the fiscal year ended December 31, 1998).
10.2	-- Amendment No. 1 to the Management Agreement, dated as of January 1, 2000 (incorporated by reference to Exhibit 10.2 to ISP's Annual Report on Form 10-K for the fiscal year

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

- ended December 31, 1999 (the "1999 Form 10-K").
- 10.3 -- Amendment No. 2 to the Management Agreement, dated as of January 1, 2001.
  - 10.4 -- Indemnification Agreement, dated as of October 18, 1996, among GAF Corporation, G-I Holdings Inc., ISP Holdings, G Industries Corp. and GAF Fiberglass Corporation (incorporated by reference to Exhibit 10.7 to the Holdings Registration Statement).
  - 10.5 -- Tax Sharing Agreement, dated as of January 1, 1997, among ISP Holdings, International Specialty Products Inc. and certain subsidiaries of International Specialty Products Inc. (incorporated by reference to Exhibit 10.8 to the Holdings Registration Statement).
  - 10.6 -- Non-Qualified Retirement Plan Letter Agreement (incorporated by reference to Exhibit 10.11 to the Registration Statement on Form S-1 of International Specialty Products Inc. (Registration No. 33-40351)).\*
  - 10.7 -- International Specialty Products Inc. 1991 Incentive Plan for Key Employees and Directors, as amended (incorporated by reference to Exhibit 4.3 to Post-Effective Amendment No. 1 on Form S-8 to the ISP Registration Statement).\*
  - 10.8 -- International Specialty Products Inc. 2000 Long-Term Incentive Plan (incorporated by reference to Annex A to ISP's definitive proxy statement on Schedule 14A with respect to ISP's 2000 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on April 20, 2000).\*
  - 10.9 -- Agreement, dated July 30, 1993, between International Specialty Products Inc. and Carl R. Eckardt (incorporated by reference to Exhibit 10.16 to the Registration Statement on Form S-4 of G-I Holdings Inc. (Registration No. 33-72220)).\*
  - 10.10 -- Letter Agreement, dated September 29, 1999, between International Specialty Products Inc. and Sunil Kumar (incorporated by reference to Exhibit 10 to the ISP Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 1999).\*
  - 10.11 -- First Amendment to Letter Agreement dated September 29, 1999 between International Specialty Products Inc. and Sunil Kumar.\*

16

18

EXHIBIT NUMBER -----	DESCRIPTIONS -----
10.12	-- International Specialty Products Inc. Yoss Restricted Share Plan (incorporated by reference to Exhibit 4.3 to the Registration Statement on Form S-8 of International Specialty Products Inc. (Registration No. 333-52504)).*
10.13	-- Compensation and Indemnification Agreement among Charles M. Diker, Burt Manning and ISP, dated October 10, 1997 (incorporated by reference to Exhibit 10.23 to the ISP Registration Statement).*
10.14	-- Consulting Agreement, dated November 23, 1999, between Carl R. Eckardt and ISP (incorporated by reference to Exhibit 10.10 to the 1999 Form 10-K).*
10.15	-- Agreement and Plan of Merger between ISP Holdings and

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

International Specialty Products Inc., dated as of March 30, 1998 (incorporated by reference to Exhibit A to Amendment No. 2 to ISP Holdings Schedule 13D with respect to the common stock of International Specialty Products Inc. filed with the Securities and Exchange Commission on April 1, 1998).

- 21 -- Subsidiaries of ISP.
- 23 -- Consent of Arthur Andersen LLP.

-----  
 \* Management and/or compensation plan or arrangement.

(b) Reports on Form 8-K

No reports on Form 8-K were filed in the fourth quarter of 2000.

17

19

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INTERNATIONAL SPECIALTY PRODUCTS INC.

By: /s/ RANDALL R. LAY

-----  
 Randall R. Lay  
 Executive Vice President and Chief  
 Financial Officer

Date: March 29, 2001

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 29, 2001, by the following persons on behalf of the Registrant and in the capacities indicated.

SIGNATURE -----	TITLE -----
/s/ SAMUEL J. HEYMAN ----- Samuel J. Heyman	Chairman of the Board; Director
/s/ SUNIL KUMAR ----- Sunil Kumar	President and Chief Executive Officer Director (Principal Executive Officer)
/s/ CARL R. ECKARDT ----- Carl R. Eckardt	Director
/s/ CHARLES M. DIKER ----- Charles M. Diker	Director
/s/ SANFORD KAPLAN ----- Sanford Kaplan	Director

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

-----  
Sanford Kaplan  
/s/ BURT MANNING Director  
-----  
Burt Manning  
/s/ RANDALL R. LAY Executive Vice President and Chief  
----- Financial Officer (Principal Financial  
Accounting Officer)  
Randall R. Lay

18

20

INTERNATIONAL SPECIALTY PRODUCTS INC.

FORM 10-K

INDEX TO MANAGEMENT'S DISCUSSION AND ANALYSIS,  
CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULES

	PAGE
	----
Management's Discussion and Analysis of Financial Condition and Results of Operations.....	F-2
Selected Financial Data.....	F-10
Report of Independent Public Accountants.....	F-11
Consolidated Statements of Income for the three years ended December 31, 2000.....	F-12
Consolidated Balance Sheets as of December 31, 1999 and 2000.....	F-13
Consolidated Statements of Cash Flows for the three years ended December 31, 2000.....	F-14
Consolidated Statements of Stockholders' Equity for the three years ended December 31, 2000.....	F-16
Notes to Consolidated Financial Statements.....	F-17
Supplementary Data (Unaudited):	
Quarterly Financial Data (Unaudited).....	F-44

SCHEDULES

Consolidated Financial Statement Schedules:	
Schedule II -- Valuation and Qualifying Accounts.....	S-1

F-1

21

INTERNATIONAL SPECIALTY PRODUCTS INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS

On July 15, 1998, International Specialty Products Inc. ("Old ISP") merged (the "Merger") with and into ISP Holdings Inc. ("ISP Holdings"). In connection with the Merger, ISP Holdings changed its name to International Specialty Products Inc. (the "Company"). In the Merger, each outstanding share of Old ISP's common stock, other than those held by ISP Holdings, was converted into one share of common stock of the Company, and the outstanding shares of Old

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

ISP's common stock which were held by ISP Holdings were converted into an aggregate of 53,833,333 shares (or approximately 78%) of the outstanding shares of common stock of the Company. The financial statements presented herein for periods prior to the Merger represent the results of the former ISP Holdings.

In October 1999, the Company sold the stock of its filter products ("Filter Products") subsidiaries (see Note 7 to Consolidated Financial Statements). Accordingly, the results of operations of the Filter Products subsidiaries have been classified as a "Discontinued Operation" within the Consolidated Financial Statements for the years 1998 and 1999. The following discussion is on a continuing operations basis.

### RESULTS OF OPERATIONS

#### 2000 Compared With 1999

The Company recorded income from continuing operations in 2000 of \$94.1 million (\$1.38 diluted earnings per share) compared with \$49.6 million (\$.72 diluted earnings per share) in 1999. Including income from a discontinued operation of \$25.3 million, which reflected an after-tax gain of \$23.5 million from the sale of Filter Products, net income in 1999 was \$74.9 million (\$1.09 diluted earnings per share).

The results for 2000 include a \$14.4 million provision for restructuring and a \$3.5 million gain on a contract settlement, while the results for 1999 included an \$8.5 million pre-tax gain from the sale of the Company's pearlescent pigments business, a non-core product line. Also in 1999, the Company reversed previously recorded restructuring reserves in the amount of \$1.9 million and established a staff reduction program for which a pre-tax provision for severance of \$2.3 million was recorded (see Note 4 to Consolidated Financial Statements). Excluding the effect of such nonrecurring items in each period, income from continuing operations for 2000 was \$101.2 million (\$1.49 diluted earnings per share) compared with \$44.4 million (\$.65 diluted earnings per share) in 1999. On a comparable basis, the higher income from continuing operations in 2000 was attributable to higher investment income, partially offset by lower operating income and higher interest expense.

Sales for 2000 were \$783.9 million compared with \$787.4 million in 1999. The decrease in sales was primarily attributable to lower volumes in the Fine Chemicals, Mineral Products and Performance Chemicals businesses (totaling \$50.1 million), the adverse effect of the stronger U.S. dollar (\$27.5 million), principally in Europe, and to lower pricing in the Industrial business, partially offset by the full year's contribution to sales by the Alginates business acquired in October 1999 (see Note 9 to Consolidated Financial Statements) and by improved volumes in the Pharmaceutical and Beverage business and the Personal Care segment. Sales in 2000 reflect 13% and 23% higher sales in the Asia-Pacific and Latin America regions, respectively, offset by lower sales in the U.S. and Europe.

Operating income was \$81.4 million in 2000 compared with \$146.0 million in 1999. Excluding nonrecurring items in each year, operating income for 2000 was \$95.8 million compared with \$137.8 million in 1999. The decrease in 2000 was attributable to lower pricing in the Industrial business, the adverse effect of the stronger U.S. dollar in Europe, higher raw material and energy costs which lowered gross margins, and lower volumes in Fine Chemicals, Mineral Products and Performance Chemicals, partially offset by the full year's contribution to operating income of the Alginates business. Operating income in 2000 decreased in the U.S. and Europe, due to the factors discussed above, while the Asia-Pacific and Latin America regions experienced a 50% and 14%, respectively, growth in operating income in 2000 over 1999.

Interest expense for 2000 was \$81.2 million, a \$2.6 million (3%) increase over the \$78.6 million recorded in 1999, with the increase due primarily to higher average interest rates, partially offset by lower average borrowings.

Other income, net, comprises net investment income, foreign exchange gains/losses resulting from the revaluation of foreign currency-denominated accounts receivable and payable as a result of changes in exchange rates, and other nonoperating and nonrecurring items of income and expense. Other income, net, was \$141.3 million in 2000 versus \$9.0 million in 1999, with the increase the result of higher investment income, reflecting net gains in 2000 of \$127.6 million from the sale of the Company's investments in Dexter Corporation and Life Technologies, Inc. (see Note 3 to Consolidated Financial Statements). The Company's total gain related to these investments prior to and in 1999 and 2000 was approximately \$150 million prior to expenses.

#### Business Segment Review

A discussion of operating results for each of the Company's business segments follows. The Company operates its Specialty Chemicals business through three reportable business segments, in addition to the Mineral Products segment. See Notes 17 and 18 to Consolidated Financial Statements for additional business segment and geographic information.

#### Personal Care

Sales for the Personal Care segment in 2000 were \$189.0 million compared with \$187.1 million in 1999, while operating income in 2000 was \$34.7 million compared with \$47.9 million in 1999, which included an \$8.5 million pre-tax gain on the sale of the pearlescent pigments business, a non-core product line. The sales increase reflected higher volumes, mainly in hair care products, partially offset by the adverse effect of the stronger U.S. dollar in Europe (\$5.9 million) and lower average pricing in both hair care and skin care.

Operating income, excluding the gain in 1999 on the sale of the pearlescent pigments business, decreased by \$4.7 million in 2000 to \$34.7 million, as the impact of volume increases was offset by higher manufacturing and operating expenses, the adverse effect of the stronger U.S. dollar in Europe (\$4.8 million) and lower average pricing.

#### Pharmaceutical, Food and Beverage ("PFB")

Sales for the PFB segment were \$232.8 million in 2000 compared with \$177.3 million in 1999, principally reflecting a full year's contribution to sales from the Alginates business (\$66.5 million), compared with \$12.8 million in 1999 after the date of its acquisition in October 1999. Sales for the Pharmaceutical and Beverage business increased \$1.8 million, reflecting volume growth across all regions, partially offset by the impact of the stronger U.S. dollar (\$6.5 million). The sales growth was primarily the result of strong sales in the oral care and excipients markets, partially offset by lower sales in the Beverage business.

Operating income for the PFB segment was \$50.8 million in 2000, a 21% improvement compared with \$42.1 million in 1999, with the increase resulting from the full year's contribution from the Alginates business. Operating income for the Pharmaceutical and Beverage business decreased 5% in 2000 as the impact of favorable volumes was offset by the adverse impact of the stronger U.S. dollar in Europe (\$5.2 million) and higher operating expenses.

#### Performance Chemicals, Fine Chemicals and Industrial



## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Sales for the Performance Chemicals, Fine Chemicals and Industrial segment were \$290.2 million for 2000, a decrease of \$45.5 million (14%) compared with \$335.7 million in 1999, while operating income declined to \$0.1 million in 2000 compared with \$41.8 million in 1999. Although all three businesses experienced significant sales declines in 2000, the decrease in sales was primarily attributable to 34% lower Fine Chemicals sales.

F-3

23

Sales for the Performance Chemicals business decreased by \$12.3 million (13%) in 2000, while operating income decreased by \$3.0 million (20%). The primary factors for the decline in sales were lower volumes, mainly in Europe and North America in PVP polymers in the household, industrial and institutional markets, in addition to the adverse impact of the stronger U.S. dollar in Europe (\$3.0 million). Operating income for the Performance Chemicals business decreased by \$3.0 million (20%) in 2000 due to the volume shortfalls and the stronger dollar (\$2.4 million), partially offset by an improved gross margin due to favorable manufacturing costs.

Sales for the Fine Chemicals business decreased \$23.9 million (34%) in 2000, while operating income decreased \$19.1 million (85%). The Fine Chemicals business was significantly impacted by the expiration of a substantial custom manufacturing agreement at the end of 1999. Sales related to this agreement contributed \$32.2 million of sales and \$17.4 million of gross margin in 1999. Higher sales volumes of other Fine Chemicals products partially offset the impact of this contract termination. The lower operating income in 2000 was also impacted by higher energy costs and lower plant utilization.

Sales for the Industrial business decreased by \$9.3 million in 2000, with the decrease resulting from unfavorable selling prices and the adverse impact of the stronger U.S. dollar in Europe (\$12.1 million), partially offset by volume increases in Europe and Asia-Pacific. As a result of the unfavorable pricing and the impact of the stronger dollar (\$3.1 million), the Industrial business experienced a loss of \$15.4 million in 2000.

### Mineral Products

Sales for the Mineral Products segment in 2000 were \$71.9 million, a \$15.4 million (18%) decrease compared with sales of \$87.3 million in 1999, while operating income decreased \$6.7 million (42%) to \$9.4 million in 2000. The lower sales and operating income resulted from substantially lower trade sales, resulting from the loss of two major trade customers for colored roofing granules in the fourth quarter of 1999, which together accounted for approximately 68% of Mineral Products trade sales and approximately 23% of total Mineral Products sales in 1999. The loss of these customers adversely impacted the year 2000 sales by \$19.3 million. Operating income in 2000 was also impacted by higher energy costs.

### RESULTS OF OPERATIONS

#### 1999 Compared With 1998

The Company recorded income from continuing operations in 1999 of \$49.6 million (\$.72 diluted earnings per share) compared with \$2.8 million (\$.05 diluted earnings per share) in 1998. Including income from a discontinued operation of \$25.3 million, which reflected an after-tax gain of \$23.5 million from the sale of Filter Products, net income in 1999 was \$74.9 million (\$1.09 diluted earnings per share) versus net income of \$4.8 million (\$.08 diluted earnings per share) in 1998.

The results for 1999 included an \$8.5 million pre-tax gain from the sale of

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

the Company's pearlescent pigments business, a non-core product line. The results for 1998 reflected a restructuring and impairment loss of \$73.0 million and \$12.8 million of charges related to the Merger. Also in 1999, the Company reversed previously recorded restructuring reserves in the amount of \$1.9 million and established a staff reduction program for which a pre-tax provision for severance of \$2.3 million was recorded (see Note 4 to Consolidated Financial Statements). In 1998, the Company also recorded a pre-tax gain of \$1.2 million from the sale of its tennis court materials business, which was part of the Mineral Products business segment. Excluding the effect of such nonrecurring items in each period, income from continuing operations for 1999 was \$44.4 million (\$.65 diluted earnings per share) compared with \$60.4 million (\$.98 diluted earnings per share) in 1998. On a comparable basis, the lower income from continuing operations in 1999 was the result of lower investment income and, to a lesser extent, lower operating income.

Sales for 1999 were \$787.4 million compared with \$784.6 million in 1998. The increase in sales was attributable to product exchange arrangements pursuant to which the Company sold butanediol, at cost, to other butanediol producers, accounting for \$15.3 million of sales, increased revenues in the Fine Chemicals

F-4

24

business (\$14.7 million), the acquisition of the Alginates business (see Note 9 to Consolidated Financial Statements), which recorded sales of \$12.8 million in 1999 after the date of its acquisition, and higher sales in the Pharmaceutical business. Such sales increases were offset by lower sales in the Industrial business and in the Mineral Products and Personal Care business segments. The overall sales increase was attributable to increased sales volumes (\$51.9 million), offset by unfavorable pricing, principally in the Industrial business, and the unfavorable effect (\$5.4 million) of the stronger U.S. dollar relative to other currencies in certain areas of the world. Sales in 1999 reflected slightly higher sales in the U.S., Europe and in the Asia-Pacific region, partially offset by 10% lower sales in Latin America.

Operating income was \$146.0 million in 1999 compared with \$66.2 million in 1998. Excluding nonrecurring items in each year, operating income for 1999 was \$137.8 million compared with \$150.8 million in 1998. The lower results in 1999 were attributable to lower gross margins as a result of lower pricing in intermediates (including butanediol) and solvents and unabsorbed manufacturing costs across all business segments that resulted from the Company's program to reduce inventory levels during the fourth quarter of 1999. The results in 1999 were also impacted by lower operating profits for the Mineral Products business segment, partially offset by lower operating expenses that resulted from the Company's third quarter 1999 reduction in corporate staff and other expense reduction efforts. Total selling, general and administrative expenses decreased by 3% in 1999 and, as a percent of sales, decreased from 19.8% in 1998 to 19.1% in 1999. Operating income in 1999 decreased in the U.S., Europe and Latin America, all due to the factors discussed above, while the Asia-Pacific region experienced a slight growth in operating income in 1999 over 1998.

Interest expense for 1999 was \$78.6 million, a \$3.0 million (4%) increase over the \$75.6 million recorded in 1998, with the increase due primarily to higher average borrowings, partially offset by lower average interest rates. Other income, net, was \$9.0 million in 1999 versus \$35.1 million in 1998, with the decrease principally reflecting \$26.9 million lower net investment income.

Business Segment Review

Personal Care

Sales for the Personal Care segment in 1999 were \$187.1 million compared

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

with \$189.4 million in 1998, while operating income in 1999, including an \$8.5 million pre-tax gain on the sale of the pearlescent pigments business, a non-core product line, improved to \$47.9 million from \$37.6 million in 1998. The lower sales in 1999 primarily resulted from the sale of the pearlescent pigments business and lower average pricing in both skin care and hair care. The sunscreen market continued to experience lower average price levels in some products in 1999. In addition, the skin care business experienced a decline in sales volumes to a major customer who advised the Company that its application was discontinued. These factors combined to offset sales volume improvements due to growth in new products and in preservatives.

Operating income, excluding the gain on the sale of the pearlescent pigments business, improved by 5% in 1999, as the operating margin increased to 21.0% compared with 19.9% in 1998. The improvements reflected cost containment in operating expenses, specifically selling and supply chain costs.

### Pharmaceutical, Food and Beverage ("PFB")

Sales for the PFB segment were \$177.3 million in 1999, including \$12.8 million in sales for the Alginates business after the date of its acquisition in October 1999, compared with \$157.9 million in 1998. Excluding the Alginates business, sales for the Pharmaceutical and Beverage businesses increased 4% to \$164.5 million in 1999. The increased sales reflected sales volume increases, primarily in the Asia-Pacific region and Europe and favorable pricing in North America, partially offset by the unfavorable impact of the U.S. dollar versus the Euro (\$1.8 million).

The increased sales in the PFB segment were principally attributable to higher sales volumes in the Pharmaceutical business. The sales growth primarily reflected increased volumes in the excipients and oral care markets and, to a lesser extent, the denture adhesives market, with strong growth registered in the Asia-

F-5

25

Pacific region. Favorable pricing in the U.S. for PVP-Iodine and the Gantrez (R) product line also contributed to the sales growth.

Decreased sales in the Beverage business partially offset the sales gains in the Pharmaceutical business. Beverage sales declined primarily due to lower sales volumes, particularly in Latin America. The adverse impact of the stronger U.S. dollar versus the Euro and competitive pricing pressures in Europe further contributed to the sales decline.

Operating income for the PFB segment was \$42.1 million in 1999, a 25% improvement compared with \$33.6 million in 1998, while operating margins improved from 21.3% in 1998 to 23.7% in 1999. The improved results reflected the higher sales volumes and favorable pricing in the Pharmaceutical business, as well as favorable manufacturing and selling costs.

### Performance Chemicals, Fine Chemicals and Industrial

Sales for the Performance Chemicals, Fine Chemicals and Industrial segment were \$335.7 million for 1999 compared with \$342.8 million in 1998, while operating income declined to \$41.8 million in 1999 compared with \$64.0 million in 1998. The decrease in sales was attributable mainly to lower Industrial and Performance Chemicals sales, partially offset by a 26% increase in Fine Chemicals sales.

Sales for the Performance Chemicals business decreased by \$4.8 million (5%) in 1999, while operating income decreased by \$0.7 million (4%). The primary

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

factors for the decline in sales were significantly lower volumes and lower pricing for the solvent chemicals market in all regions, particularly in Europe. Excluding the negative impact resulting from the solvents market, sales for the Performance Chemicals business grew 10% in 1999. The growth in the non-solvents markets was driven by new products and applications in Europe, combined with an increase in the U.S. base business.

Sales for the Fine Chemicals business increased \$14.7 million (26%) in 1999, while operating income improved \$5.1 million (29%). The higher sales and operating income in 1999 were primarily attributable to the increase in sales of an intermediate to a pharmaceutical company. Sales of this product contributed \$32.2 million of sales and \$17.4 million of gross margin in 1999. However, as explained in "Results of Operations -- 2000 Compared With 1999," the custom manufacturing agreement for this product expired at the end of 1999, significantly impacting the sales and operating income of the Fine Chemicals business in 2000.

Sales for the Industrial business decreased by \$17.0 million in 1999. Excluding sales of \$15.3 million from product exchange arrangements pursuant to which the Company sold butanediol, at cost, to other butanediol producers, the sales decline for the year was \$32.3 million (17%), primarily resulting from unfavorable selling prices and sales volume declines for butanediol and N-methyl pyrrolidone and unfavorable pricing for tetrahydrofuran. As a result of such sales decreases, the Industrial business experienced an 86% decrease in operating profits in 1999.

### Mineral Products

Sales for the Mineral Products segment in 1999 were \$87.3 million, a \$7.2 million (8%) decrease compared with sales of \$94.5 million in 1998, while operating income decreased \$4.4 million (21%) to \$16.1 million in 1999. The lower sales and operating income resulted from a \$5.3 million decrease in sales to an affiliate, BMCA (see Note 16 to Consolidated Financial Statements), resulting primarily from lower pricing and, to a lesser extent, lower volumes. Sales to trade customers decreased \$1.9 million (6%) in 1999 due primarily to the sale of the tennis court materials business in September 1998, which accounted for \$1.4 million of sales in 1998.

### LIQUIDITY AND FINANCIAL CONDITION

During 2000, the Company's net cash flow before financing activities was \$59.4 million, including \$74.3 million of cash generated from operations, the reinvestment of \$61.7 million for capital programs, and \$3.3 million of purchase accounting adjustments related to the 1999 acquisition of the Alginates business (see Note 9 to Consolidated Financial Statements), including a \$4.9 million cash arbitration award which resulted in an

F-6

26

adjustment of the purchase price of the acquisition. Cash flow before financing activities also included \$43.5 million of cash generated from net sales of available-for-sale securities and other short-term investments.

Cash from operations for 2000 reflected a \$133.4 million cash outflow for net purchases of trading securities. Excluding this cash outflow, cash provided from operations for 2000 totaled \$207.7 million. Cash invested in additional working capital totaled \$4.1 million, primarily reflecting a \$4.5 million increase in inventories. Also, net cash generated from a decrease in other assets reflected a \$6.6 million loan against Company-owned insurance policies.

Net cash used in financing activities in 2000 totaled \$64.5 million and

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

included a \$99.0 million reduction in borrowings under the Company's bank revolving credit facility (the "Credit Agreement") and \$10.6 million of repayments of long-term debt, partially offset by a \$62.5 million increase in short-term borrowings. In addition, financing activities included a \$15.5 million cash outlay for repurchases of 2,772,938 shares of the Company's common stock pursuant to the Company's repurchase program. At December 31, 2000, 386,862 shares of common stock remained to be purchased under the Company's repurchase program. The repurchased shares will be held for general purposes, including the issuance of shares under the Company's stock option plan and for individual restricted stock plans.

As a result of the foregoing factors, cash and cash equivalents decreased by \$5.1 million during 2000 to \$18.2 million, excluding \$544.6 million of trading and available-for-sale securities and other short-term investments.

As of December 31, 2000, the Company's current maturities of long-term debt, scheduled to be repaid during 2001, totaled \$224.4 million, including a \$28.1 million mortgage obligation on its headquarters property which was repaid in January 2001, and \$196.0 million of borrowings under the Credit Agreement, based on its expiration in July 2001 (see below).

In July 1996, the Company entered into the five-year Credit Agreement with a group of banks, which provides for loans of up to \$400 million and letters of credit of up to \$75 million (see Note 13 to Consolidated Financial Statements). As of December 31, 2000, loans in the amount of \$196.0 million and letters of credit in the amount of \$5.6 million were outstanding under the Credit Agreement. The Company expects to renegotiate the Credit Agreement in 2001.

Borrowings by the Company, including those under the Credit Agreement, are subject to the application of certain financial covenants contained in such agreement and in the indentures relating to the Company's 9% Senior Notes due 2003 and 9 3/4% Senior Notes due 2002 (collectively, the "Notes"). As of December 31, 2000, the Company was in compliance with such covenants, and the application of such covenants would not have restricted the amount available for borrowing under the Credit Agreement. The Credit Agreement and the indentures relating to the Notes limit the amount of cash dividends, purchases of treasury stock, and other restricted payments (as defined) by the Company. As of December 31, 2000, under the most restrictive of such limitations, the Company could have paid dividends and other restricted payments of up to \$91.9 million. See Note 13 to Consolidated Financial Statements.

At December 31, 2000, the Company held an investment in Hercules Incorporated ("Hercules") of \$204.3 million (based on market value), representing approximately 9.9% of the outstanding common stock of Hercules at that date. On February 20, 2001, the Company notified Hercules of its intent to present at Hercules' 2001 Annual Meeting of Stockholders, and solicit proxies in favor of, the election of a slate of four directors committed to maximizing value for all Hercules stockholders. On March 23, 2001, the Company filed with the Securities and Exchange Commission a definitive proxy statement in connection with Hercules' Annual Meeting.

For information with respect to income taxes, see Note 8 to Consolidated Financial Statements.

The Company does not believe that inflation has had an effect on its results of operations during the past three years. However, there can be no assurance that the Company's business will not be affected by inflation in the future.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

The Company has received site designation from the New Jersey Hazardous Waste Facilities Siting Commission for the construction of a hazardous waste treatment, storage and disposal facility at its Linden, New Jersey property and has received approval from the New Jersey Turnpike Authority for a direct access ramp from the Turnpike to the site. If the Company is successful in securing the necessary permits to construct and operate the hazardous waste facility and decides to proceed with this project, the Company would develop and operate the facility in a separate subsidiary, either on its own or in a joint venture with a suitable partner. The Company estimates that the cost of constructing the facility will be approximately \$100 million and, if approved, the facility is anticipated to be in operation three years after commencement of construction. The Company anticipates utilizing internally generated cash and/or seeking project or other independent financing for this project. Accordingly, the Company would not expect such facility to impact materially its liquidity or capital resources. The Company is also investigating other development opportunities at this site.

The Company, together with other companies, is a party to a variety of proceedings and lawsuits involving environmental matters. See Note 19 to Consolidated Financial Statements for further information.

### Market-Sensitive Instruments and Risk Management

The Company's investment strategy is to seek returns in excess of money market rates on its available cash while minimizing market risks. There can be no assurance that the Company will be successful in implementing such a strategy. The Company invests primarily in international and domestic arbitrage and securities of companies involved in acquisition or reorganization transactions, including at times, common stock short positions which are offsets against long positions in securities which are expected, under certain circumstances, to be exchanged or converted into the short positions. With respect to its equity positions, the Company is exposed to the risk of market loss. See Notes 2 and 3 to Consolidated Financial Statements.

The Company enters into financial instruments in the ordinary course of business in order to manage its exposure to market fluctuations in interest rates, foreign currency rates and on its short-term investments. The financial instruments the Company employs to reduce market risk include swaps, futures, forwards and other hedging instruments. The financial instruments are subject to strict internal controls and their use is primarily confined to the hedging of the Company's debt, foreign currency exposure and short-term investment portfolio. The counterparties to these financial instruments are major financial institutions with high credit standings. The amounts subject to credit risk are generally limited to the amounts, if any, by which the counterparties' obligations exceed the obligations of the Company. The Company controls credit risk through credit approvals, limits and monitoring procedures. The Company does not anticipate nonperformance by counterparties to these instruments.

	DECEMBER 31, 1999	(MILLIONS)		DECEMBER 31, 2000
	NOTIONAL AMOUNT	FAIR VALUE	NOTIONAL AMOUNT	FAIR VALUE
	-----	-----	-----	-----
Interest rate financial instruments.....	\$100.0	\$ 0.7	\$100.0	\$ (0.8)
Foreign currency financial instruments.....	\$ 57.4	\$(0.3)	\$ 20.9	\$ 0
Equity-related financial instruments.....	\$ 56.6	\$ 0	\$ 40.1	\$ 0

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

All of the financial instruments in the above table have a maturity of less than one year, except that \$100 million notional amount of interest rate swap agreements ("interest rate swaps"), with a fair value of (\$0.8) million as of December 31, 2000, mature in 2002.

The objectives of the Company in utilizing interest rate swaps are to lower funding costs, diversify sources of funding and manage interest rate exposure. As of December 31, 2000, the Company had entered into interest rate swaps with a notional value of \$100 million in order to convert to fixed rates \$100 million of its exposure to floating interest rates. By utilizing interest rate swaps, the Company reduced its interest expense by \$1.7 and \$0.3 million in 1998 and 1999, respectively, and \$0 in 2000.

F-8

28

The Company enters into forward foreign exchange instruments with off-balance-sheet risk in order to hedge a portion of both its borrowings denominated in foreign currency and its firm or anticipated purchase commitments related to the operations of its foreign subsidiaries. Forward contract agreements require the Company and the counterparty to exchange fixed amounts of U.S. dollars for fixed amounts of foreign currency on specified dates. All forward contracts are in major currencies with highly liquid markets and mature within one year. Hedging strategies are approved by senior management before they are implemented.

As of December 31, 1999 and 2000, the U.S. dollar equivalent notional value of outstanding forward foreign exchange contracts was \$57.4 and \$20.9 million, respectively. The U.S. dollar equivalent notional value of foreign exchange contracts outstanding as of December 31, 1999 and 2000, which were entered into as a hedge of non-local currency intercompany loans, was \$33.9 and \$17.0 million, respectively, representing 100% of the Company's foreign currency exposure with respect to such loans.

The Company enters into equity-related financial instruments as a means to manage its exposure to market fluctuations on its short-term investments. As of December 31, 2000, the value of equity-related long contracts was \$40.1 million, which are marked-to-market each month, with unrealized gains and losses included in the results of operations. As such, there is no economic cost at December 31, 2000 to terminate these instruments and therefore the fair market value is zero.

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 137 and SFAS No. 138, is effective for fiscal years beginning after June 15, 2000. SFAS No. 133 establishes accounting and reporting standards requiring that every derivative instrument be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 requires that changes in a derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement.

The Company adopted SFAS No. 133 as of January 1, 2001. Accounting for interest rate swaps and foreign exchange forward contracts held by the Company will be affected by implementation of this standard. The earnings impact of the transition adjustments related to the initial adoption of the standard will be an after-tax loss of approximately \$0.4 million, which will be recorded in the first quarter of 2001 as the cumulative effect of a change in accounting principle.

The Company maintains a \$400 million bank revolving credit facility, the

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Credit Agreement (see above), with the majority of outstanding borrowings against this facility indexed to LIBOR. The Company will designate its interest rate swaps, with a notional amount of \$100 million, as a hedge of its exposure to changes in LIBOR. The interest rate swaps are structured to receive interest based on LIBOR and pay interest on a fixed rate basis. A cash flow hedging relationship will be established whereby the interest rate swaps will hedge the risk of changes in LIBOR related to forecasted borrowings against the Credit Agreement.

### FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains both historical and forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and section 21E of the Securities Exchange Act of 1934. These forward-looking statements are only predictions and generally can be identified by use of statements that include phrases such as "believe," "expect," "anticipate," "intend," "plan," "foresee" or other words or phrases of similar import. Similarly, statements that describe the Company's objectives, plans or goals also are forward-looking statements. The Company's operations are subject to certain risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. The forward-looking statements included herein are made only as of the date of this Annual Report on Form 10-K and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. No assurances can be given that projected results or events will be achieved.

F-9

29

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### SELECTED FINANCIAL DATA

Set forth below are selected consolidated financial data of International Specialty Products Inc. (the "Company"), formerly ISP Holdings Inc. ("ISP Holdings"), and its subsidiaries. On July 15, 1998, International Specialty Products Inc. ("Old ISP") merged (the "Merger") with and into ISP Holdings. In connection with the Merger, ISP Holdings changed its name to International Specialty Products Inc. The financial information presented herein for periods prior to the Merger of Old ISP and ISP Holdings represent the results of the former ISP Holdings. Prior to January 1, 1997, ISP Holdings was a wholly-owned subsidiary of GAF Corporation ("GAF"). On January 1, 1997, GAF effected a series of transactions that resulted in, among other things, the capital stock of ISP Holdings being distributed to the stockholders of GAF. Since this distribution, the Company has not been a direct or indirect subsidiary of GAF or its successor, G-I Holdings Inc. Effective November 2000, G-I Holdings Inc. became the successor by merger to GAF and certain of GAF's subsidiaries. References herein to "G-I Holdings" include G-I Holdings Inc. and any and all of its predecessor corporations, including GAF, G-I Holdings Inc. and GAF Fiberglass Corporation. The results of operations and assets and liabilities of G-I Holdings' subsidiaries have been classified as "Discontinued Operations" within the Selected Financial Data below for the year 1996. In October 1999, the Company sold the stock of its Filter Products subsidiaries (see Note 7 to Consolidated Financial Statements). Accordingly, the results of operations and assets and liabilities of the Filter Products subsidiaries have been classified as a "Discontinued Operation" within the Selected Financial Data below for all periods presented prior to 2000.



Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

	YEAR ENDED DECEMBER 31,				
	1996	1997	1998	1999	2000
	(THOUSANDS, EXCEPT PER SHARE AMOUNTS)				
<b>OPERATING DATA:</b>					
Net sales.....	\$ 676,951	\$ 708,971	\$ 784,616	\$ 787,356	\$ 783,941
Gross profit.....	283,186	295,199	321,105	304,959	269,054
Operating income.....	135,784	137,689	66,177	145,978	81,353
Interest expense.....	38,333	73,612	75,564	78,552	81,166
Income from continuing operations before income taxes and extraordinary losses.....	116,388	104,219	27,168	76,454	144,931
Income from continuing operations before extraordinary losses....	60,683	51,702	2,779	49,632	94,106
Net income.....	53,933	54,005	4,812	74,930	94,106
Income from continuing operations per common share:					
Basic.....	\$ 1.13	\$ .96	\$ .05	\$ .72	\$ 1.38
Diluted.....	\$ 1.13	\$ .96	\$ .05	\$ .72	\$ 1.38
<b>OTHER DATA:</b>					
Depreciation.....	\$ 37,801	\$ 41,236	\$ 49,272	\$ 48,590	\$ 51,293
Goodwill amortization.....	13,200	13,294	15,025	16,344	16,192
Capital expenditures and acquisitions.....	51,411	67,674	163,850	108,955	58,382

	DECEMBER 31,				
	1996	1997	1998	1999	2000
	(THOUSANDS)				
<b>BALANCE SHEET DATA:</b>					
Total working capital.....	\$ 476,846	\$ 322,080	\$ 406,654	\$ 438,083	\$ 339,751
Total assets.....	1,600,114	1,483,977	1,763,870	1,835,308	1,960,284
Long-term debt less current maturities.....	834,284	798,762	896,095	820,141	524,780
Stockholders' equity.....	42,653	261,841	501,723	587,261	691,335

F-10

30

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To International Specialty Products Inc.:

We have audited the accompanying consolidated balance sheets of International Specialty Products Inc. (a Delaware corporation) and subsidiaries as of December 31, 1999 and 2000, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above, appearing on pages F-12 to F-43 of this Form 10-K, present fairly, in all material respects, the financial position of International Specialty Products Inc. and subsidiaries as of December 31, 1999 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule appearing on page S-1 of this Form 10-K is presented for purposes of complying with the Securities and Exchange Commission's rules and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

ARTHUR ANDERSEN LLP

Roseland, New Jersey  
February 26, 2001

F-11

31

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### CONSOLIDATED STATEMENTS OF INCOME

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	(THOUSANDS, EXCEPT PER SHARE AMOUNTS)		
Net sales.....	\$ 784,616	\$ 787,356	\$ 783,941
Cost of products sold.....	(463,511)	(482,397)	(514,887)
Selling, general and administrative.....	(155,257)	(150,768)	(157,080)
Provision for restructuring, staff reduction and impairment loss.....	(73,049)	(410)	(14,429)
Merger-related expenses.....	(12,786)	--	--
Gain on sale of assets.....	1,189	8,541	--
Goodwill amortization.....	(15,025)	(16,344)	(16,192)
Operating income.....	66,177	145,978	81,353
Interest expense.....	(75,564)	(78,552)	(81,166)
Gain on contract settlement.....	--	--	3,450
Equity in earnings of joint venture.....	1,455	--	--
Other income, net.....	35,100	9,028	141,338

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Income from continuing operations before income taxes...	27,168	76,454	144,975
Income taxes.....	(14,110)	(26,822)	(50,869)
Minority interest in income of subsidiary.....	(10,279)	--	--
	-----	-----	-----
Income from continuing operations.....	2,779	49,632	94,106
	-----	-----	-----
Discontinued operation:			
Income from discontinued operation, net of income taxes.....	2,033	1,769	--
Gain on sale of discontinued operation, net of income taxes of \$12,725.....	--	23,529	--
	-----	-----	-----
Income from discontinued operation.....	2,033	25,298	--
	-----	-----	-----
Net income.....	\$ 4,812	\$ 74,930	\$ 94,106
	=====	=====	=====
Earnings per common share:			
Basic:			
Income from continuing operations.....	\$ .05	\$ .72	\$ 1.38
Income from discontinued operation.....	.03	.37	--
	-----	-----	-----
Net income.....	\$ .08	\$ 1.09	\$ 1.38
	=====	=====	=====
Diluted:			
Income from continuing operations.....	\$ .05	\$ .72	\$ 1.38
Income from discontinued operation.....	.03	.37	--
	-----	-----	-----
Net income.....	\$ .08	\$ 1.09	\$ 1.38
	=====	=====	=====
Weighted average number of common and common equivalent shares outstanding:			
Basic.....	60,971	68,536	68,096
	=====	=====	=====
Diluted.....	61,278	68,685	68,096
	=====	=====	=====

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

F-12

32

INTERNATIONAL SPECIALTY PRODUCTS INC.

CONSOLIDATED BALANCE SHEETS

DECEMBER 31,

1999                      2000

(THOUSANDS)

ASSETS

Current Assets:

Cash and cash equivalents.....	\$ 23,309	\$ 18,181
Investments in trading securities.....	10,395	303,103
Investments in available-for-sale securities.....	344,905	222,327
Other short-term investments.....	41,900	19,129
Accounts receivable, trade, less reserve of \$3,411 and		

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

\$4,911.....	82,201	89,173
Accounts receivable, other.....	23,410	19,596
Receivable from related parties, net.....	16,901	11,624
Inventories.....	151,775	150,948
Other current assets.....	20,569	36,928
	-----	-----
Total Current Assets.....	715,365	871,009
Property, plant and equipment, net.....	570,218	562,973
Excess of cost over net assets of businesses acquired, net of accumulated amortization of \$149,688 and \$165,880.....	510,578	494,386
Other assets.....	39,147	31,916
	-----	-----
Total Assets.....	\$1,835,308	\$1,960,284
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Short-term debt.....	\$ 82,531	\$ 143,682
Current maturities of long-term debt.....	38,543	224,419
Accounts payable.....	63,852	58,238
Accrued liabilities.....	86,350	91,309
Income taxes.....	6,006	13,610
	-----	-----
Total Current Liabilities.....	277,282	531,258
	-----	-----
Long-term debt less current maturities.....	820,141	524,780
	-----	-----
Deferred income taxes.....	89,796	151,181
	-----	-----
Other liabilities.....	60,828	61,730
	-----	-----
Commitments and Contingencies.....		
Stockholders' Equity:		
Preferred stock, \$.01 par value per share; 20,000,000 shares authorized: no shares issued.....	--	--
Common stock, \$.01 par value per share; 300,000,000 shares authorized: 69,546,456 shares issued.....	695	695
Additional paid-in capital.....	486,137	485,629
Unearned compensation -- restricted stock awards.....	--	(1,287)
Treasury stock, at cost -- 754,199 and 3,135,192 shares...	(7,344)	(19,631)
Retained earnings.....	119,822	213,928
Accumulated other comprehensive income (loss).....	(12,049)	12,001
	-----	-----
Total Stockholders' Equity.....	587,261	691,335
	-----	-----
Total Liabilities and Stockholders' Equity.....	\$1,835,308	\$1,960,284
	=====	=====

The accompanying Notes to Consolidated Financial Statements are  
an integral part of these statements.

F-13

33

INTERNATIONAL SPECIALTY PRODUCTS INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

YEAR ENDED DECEMBER 31,

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

	1998	1999	2000
	-----	-----	-----
	(THOUSANDS)		
Cash and cash equivalents, beginning of year.....	\$ 20,137	\$ 23,130	\$ 23,309
Cash provided by (used in) operating activities:			
Net income.....	4,812	74,930	94,106
Adjustments to reconcile net income to net cash provided by operating activities:			
Income from discontinued operation.....	(2,033)	(25,298)	--
Gain on sale of assets.....	(1,189)	(8,541)	--
Provision for restructuring, staff reduction and impairment loss.....	73,049	410	14,429
Depreciation.....	49,272	48,590	51,293
Goodwill amortization.....	15,025	16,344	16,192
Deferred income taxes.....	(6,816)	6,064	26,652
(Increase) decrease in working capital items.....	2,842	(11,851)	(4,087)
Purchases of trading securities.....	(223,062)	(209,649)	(528,862)
Proceeds from sales of trading securities.....	272,027	225,291	395,434
(Increase) decrease in other assets.....	3,136	(513)	5,807
Increase in other liabilities.....	128	503	115
(Increase) decrease in receivable from related parties....	(3,645)	(9,132)	2,600
Change in cumulative translation adjustment.....	2,975	(19,367)	(8,126)
Other, net.....	4,606	483	8,729
Net cash provided by continuing operations.....	191,127	88,264	74,282
Net cash provided by discontinued operation.....	1,315	5,293	--
Net cash provided by operating activities.....	192,442	93,557	74,282
Cash provided by (used in) investing activities:			
Capital expenditures and acquisitions.....	(163,850)	(108,955)	(58,382)
Proceeds from sale-leaseback transaction.....	56,050	--	--
Proceeds from sale of assets.....	2,400	11,533	--
Proceeds from sale of discontinued operation.....	--	62,000	--
Purchases of available-for-sale securities.....	(671,842)	(432,782)	(479,401)
Purchases of held-to-maturity securities.....	(12,287)	(3,459)	--
Purchases of other short-term investments.....	(10,000)	(5,600)	--
Proceeds from sales of available-for-sale securities.....	477,014	395,659	495,096
Proceeds from held-to-maturity securities.....	311	15,746	--
Proceeds from sales of other short-term investments.....	--	14,716	27,795
Net cash used in investing activities.....	(322,204)	(51,142)	(14,892)
Cash provided by (used in) financing activities:			
Proceeds (repayments) from sale of accounts receivable....	(4,951)	5,558	(2,485)
Increase (decrease) in short-term debt.....	48,861	(6,866)	62,483
Increase (decrease) in borrowings under revolving credit facility.....	97,600	162,400	(99,000)
Repayments of long-term debt.....	(643)	(200,378)	(10,615)
Repurchases of common stock.....	(9,326)	(4,987)	(15,458)
Other, net.....	1,214	2,037	557
Net cash provided by (used in) financing activities.....	132,755	(42,236)	(64,518)
Net change in cash and cash equivalents.....	2,993	179	(5,128)
Cash and cash equivalents, end of year.....	\$ 23,130	\$ 23,309	\$ 18,181
	=====	=====	=====



Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

lowered the purchase price of the acquisition to \$34.8 million.

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

F-15

35

INTERNATIONAL SPECIALTY PRODUCTS INC.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	CAPITAL STOCK, ADDITIONAL PAID-IN CAPITAL AND UNEARNED COMPENSATION	TREASURY STOCK AT COST	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)
	-----	-----	----- (THOUSAND)
Balance, December 31, 1997.....	\$212,951	\$ --	\$ 8,8
Comprehensive income (loss), year ended December 31, 1998:			
Net income.....	--	--	
Other comprehensive income (loss), net of tax:			
Unrealized holding losses, net of income tax benefit of \$600.....	--	--	(5,5
Less: Reclassification adjustment for gains included in net income, net of income taxes of \$13,322.....	--	--	26,7
Unrealized losses on available-for-sale securities.....	--	--	(32,3
Translation adjustment.....	--	--	2,9
Effect of the Merger on components of accumulated other comprehensive loss.....	--	--	(1
Minimum pension liability adjustment.....	--	--	(4,0
Comprehensive loss.....			
Repurchases of common stock of ISP Holdings.....	--	(1,312)	
Effect of the Merger.....	275,982	1,312	
Repurchases of common stock -- 816,300 shares.....	--	(9,326)	
Issuances under stock option plan -- 80,556 shares.....	--	938	
Excess of proceeds over cost of treasury stock issued....	1,570	--	
Effect of exercises of subsidiary's stock options.....	(2,019)	--	
Effect of issuances of stock options as incentives.....	1,496	--	
Balance, December 31, 1998.....	\$489,980	\$ (8,388)	\$ (24,7
Comprehensive income, year ended December 31, 1999:			
Net income.....	--	--	
Other comprehensive income, net of tax:			
Unrealized holding gains, net of income taxes of \$12,054.....	--	--	27,9
Less: Reclassification adjustment for gains included in net income, net of income taxes of \$2,544.....	--	--	2,0
Unrealized gains on available-for-sale securities.....	--	--	25,8
Translation adjustment.....	--	--	(19,3

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Less: Reclassification adjustment for translation adjustment included in net income, net of income tax effect of \$521.....	--	--	(1,4
Net translation adjustment.....	--	--	(17,8
Minimum pension liability adjustment.....	--	--	4,7
Comprehensive income.....			
Repurchases of common stock -- 629,000 shares.....	--	(4,987)	
Issuances under stock option plan -- 291,946 shares.....	--	2,931	
Excess of cost of treasury stock issued over proceeds....	(890)	--	
Stock issued pursuant to executive purchase agreement -- 318,599 shares.....	(3,100)	3,100	
Effect of issuances of stock options as incentives.....	842	--	
Balance, December 31, 1999.....	\$486,832	\$ (7,344)	\$ (12,0
Comprehensive income, year ended December 31, 2000:			
Net income.....	--	--	
Other comprehensive income, net of tax:			
Unrealized holding gains, net of income taxes of \$71,382.....	--	--	142,9
Less: Reclassification adjustment for gains included in net income, net of income taxes of \$53,430.....	--	--	110,8
Unrealized gains on available-for-sale securities.....	--	--	32,1
Translation adjustment.....	--	--	(8,1
Comprehensive income.....			
Repurchases of common stock -- 2,772,938 shares.....	--	(15,458)	
Issuances under stock option plan -- 86,945 shares.....	--	831	
Excess of cost of treasury stock issued over proceeds....	(274)	--	
Issued for executive stock bonus awards -- 75,000 shares.....	(275)	730	
Loans to executives.....	(167)	--	
Stock issued for executive restricted stock plans -- 230,000 shares.....	(323)	1,610	
Unearned compensation related to restricted stock awards.....	(1,287)	--	
Effect of issuances of stock options as incentives.....	531	--	
Balance, December 31, 2000.....	\$485,037	\$ (19,631)	\$ 12,0

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

F-16

36

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. FORMATION OF THE COMPANY AND MERGER OF INTERNATIONAL SPECIALTY PRODUCTS INC. INTO ISP HOLDINGS INC.

On July 15, 1998, International Specialty Products Inc. ("Old ISP") merged (the "Merger") with and into ISP Holdings Inc. ("ISP Holdings"). In connection with the Merger, ISP Holdings changed its name to International Specialty



## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Products Inc. (the "Company"). In the Merger, each outstanding share of Old ISP's common stock, other than those held by ISP Holdings, was converted into one share of common stock of the Company, and the outstanding shares of Old ISP's common stock which were held by ISP Holdings were converted into an aggregate of 53,833,333 shares (or approximately 78%) of the outstanding shares of common stock of the Company. The financial statements presented herein for periods prior to the Merger represent the results of the former ISP Holdings.

As a result of the Merger, the Company incurred \$12.8 million of charges against operating income in 1998, consisting of a \$7.9 million charge in connection with the termination of ISP Holdings' stock appreciation rights and preferred stock option programs, a \$2.6 million charge related to purchase accounting adjustments and \$2.2 million of other expenses relating to investment banking, legal and other fees.

Prior to January 1, 1997, ISP Holdings was a wholly-owned subsidiary of GAF Corporation ("GAF"). ISP Holdings was formed on August 6, 1996 and 10 shares of its common stock were issued to GAF. On January 1, 1997, GAF effected a series of transactions (the "Separation Transactions") that resulted in, among other things, the capital stock of ISP Holdings being distributed to the stockholders of GAF. Since this distribution, the Company has not been a direct or indirect subsidiary of GAF or its successor, G-I Holdings Inc. Effective November 2000, G-I Holdings Inc. became the successor by merger to GAF and certain of GAF's subsidiaries. References herein to "G-I Holdings" include G-I Holdings Inc. and any and all of its predecessor corporations, including GAF, G-I Holdings Inc. and GAF Fiberglass Corporation.

The Company is engaged principally in the manufacture and sale of a wide range of specialty chemicals and mineral products. See Notes 17 and 18 for a description of and financial information relating to the Company's business segments and foreign and domestic operations.

### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Principles of Consolidation

All subsidiaries are consolidated and intercompany transactions have been eliminated.

#### Financial Statement Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates. Actual results could differ from those estimates. In the opinion of management, the financial statements herein contain all adjustments necessary to present fairly the financial position and the results of operations and cash flows of the Company for the periods presented. The Company has a policy to review the recoverability of long-lived assets and identify and measure any potential impairments. The Company does not anticipate any changes in management estimates that would have a material impact on operations, liquidity or capital resources.

#### Short-term Investments

For securities classified as "trading" (including short positions), unrealized gains and losses are reflected in the results of operations. For securities classified as "available-for-sale," unrealized gains and losses, net of income tax effect, are included in a separate component of stockholders' equity, "Accumulated other comprehensive income (loss)," and amounted to \$1.8 and \$34.0 million as of December 31, 1999 and 2000, respectively.

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

"Other short-term investments" are investments in limited partnerships which are accounted for by the equity method. Gains and losses are reflected in "Other income, net." Liquidation of partnership interests generally require a 30 to 45 day notice period.

Cash and cash equivalents include cash on deposit and debt securities purchased with original maturities of three months or less.

Inventories

Inventories are stated at the lower of cost or market. The LIFO (last-in, first-out) method is utilized to determine cost for a substantial portion of the Company's domestic inventories. All other inventories are determined principally based on the FIFO (first-in, first-out) method.

Property, Plant and Equipment

Property, plant and equipment is stated at cost less accumulated depreciation. Depreciation is computed principally on the straight-line method based on the estimated economic lives of the assets. The Company uses an economic life of 10-20 years for land improvements, 40 years for buildings, and 3-20 years for machinery and equipment, which includes furniture and fixtures. Certain interest charges are capitalized during the period of construction as part of the cost of property, plant and equipment.

Foreign Exchange Contracts

The Company enters into forward foreign exchange instruments with off-balance-sheet risk in order to hedge a portion of both its borrowings denominated in foreign currency and its firm or anticipated purchase commitments related to the operations of foreign subsidiaries. Gains and losses on instruments used to hedge firm purchase commitments are deferred, and amortization is included in the measurement of the foreign currency transactions hedged. Gains and losses on instruments used to hedge anticipated purchases are recognized within "Other income, net."

Forward contract agreements require the Company and the counterparty to exchange fixed amounts of U.S. dollars for fixed amounts of foreign currency on specified dates. The market value of such contracts varies with changes in the market exchange rates. The Company is exposed to credit loss in the event of nonperformance by the counterparties to the forward contract agreements. However, the Company does not anticipate nonperformance by the counterparties. The Company does not generally require collateral or other security to support these financial instruments.

As of December 31, 1999 and 2000, the U.S. dollar equivalent notional value of outstanding forward foreign exchange contracts was \$57.4 and \$20.9 million, respectively, and the amount of net unrealized gains (losses) on such instruments was (\$0.3) million and \$0, respectively. All forward contracts are in major currencies with highly liquid markets and mature within one year. The Company uses quoted market prices obtained from major financial institutions to determine the market value of its outstanding forward exchange contracts. In addition, the U.S. dollar equivalent notional value of foreign exchange contracts outstanding as of December 31, 1999 and 2000, which were entered into as a hedge of non-local currency intercompany loans, was \$33.9 and \$17.0

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

million, respectively, representing 100% of the Company's foreign currency exposure with respect to such loans.

The Company continually monitors its risk from the effects of foreign currency fluctuations on its operations and on the derivative products used to hedge its risk. The Company utilizes real-time, on-line foreign exchange data and news as well as evaluation of economic information provided by financial

F-18

38

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

institutions. Mark-to-market valuations are made on a regular basis. Hedging strategies are approved by senior management before being implemented.

### Interest Rate Swaps

Gains (losses) on interest rate swap agreements ("interest rate swaps") are deferred and amortized as a reduction (increase) of interest expense over the remaining life of the debt issue with respect to which the interest rate swaps were entered.

### New Accounting Standard

In June 1998, the Financial Accounting Standards Board (the "FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 137 and SFAS No. 138, is effective for fiscal years beginning after June 15, 2000. SFAS No. 133 establishes accounting and reporting standards requiring that every derivative instrument be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 requires that changes in a derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement.

The Company adopted SFAS No. 133 as of January 1, 2001. Accounting for interest rate swaps and foreign exchange forward contracts held by the Company will be affected by implementation of this standard. The earnings impact of the transition adjustments related to the initial adoption of the standard will be an after-tax loss of approximately \$0.4 million, which will be recorded in the first quarter of 2001 as the cumulative effect of a change in accounting principle.

The Company maintains a \$400 million bank revolving credit facility (see Note 13), with the majority of outstanding borrowings against this facility indexed to LIBOR. The Company will designate interest rate swaps, with a notional amount of \$100 million, as a hedge of its exposure to changes in LIBOR. The interest rate swaps are structured to receive interest based on LIBOR and pay interest on a fixed rate basis. A cash flow hedging relationship will be established whereby the interest rate swaps will hedge the risk of changes in LIBOR related to forecasted borrowings against the bank credit facility.

### Foreign Currency Translation

Assets and liabilities of foreign subsidiaries are translated at year-end exchange rates. The effects of these translation adjustments are reported in a separate component of stockholders' equity, "Accumulated other comprehensive

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

income (loss)," and amounted to \$(13.9) and \$(22.0) million as of December 31, 1999 and 2000, respectively. Income and expenses are translated at average exchange rates prevailing during the year. Exchange gains and losses arising from transactions denominated in a currency other than the functional currency of the entity involved, and translation adjustments of subsidiaries in countries with highly inflationary economies, are included in "Other income, net."

### Excess of Cost Over Net Assets of Businesses Acquired ("Goodwill")

Goodwill, which arose principally from the 1989 management-led buyout of the predecessor company to the Company's former parent company, G-I Holdings, and as a result of the Merger (see Note 1), is amortized on the straight-line method over a period of approximately 40 years. The Company believes that the goodwill is recoverable. To determine if goodwill is recoverable, the Company compares the net carrying amount to undiscounted projected cash flows of the underlying businesses to which the goodwill pertains. If

F-19

39

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

goodwill is not recoverable, the Company would record an impairment based on the difference between the net carrying amount and fair value.

#### Revenue Recognition

Revenue is recognized at the time products are shipped to the customer.

#### Debt Issuance Costs

Debt issuance costs are amortized to expense over the life of the related debt.

#### Research and Development

Research and development costs are charged to operations as incurred and amounted to \$25.9, \$23.0 and \$25.6 million for 1998, 1999 and 2000, respectively.

#### Earnings per Common Share

Basic Earnings per Share are calculated based on the total weighted average number of shares of the Company's common stock outstanding during the period. Diluted Earnings per Share for periods subsequent to the Merger give effect to all potential dilutive common shares outstanding during the period under the Company's stock option plans (see Note 15).

#### Investment in Joint Venture

Prior to April 1, 1998, the Company had a 50% equity ownership in GAF-Huls Chemie GmbH, now known as ISP Marl GmbH ("ISP Marl"), a joint venture which operated a chemical manufacturing plant in Germany, and was accounted for by the equity method. Effective April 1, 1998, the Company acquired the remaining 50% interest in ISP Marl (see Note 9). Dividends received by the Company from the joint venture totaled \$8.1 million in 1998.

#### Environmental Liability

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

The Company, together with other companies, is a party to a variety of proceedings and lawsuits involving environmental matters. The Company estimates that its liability in respect of such environmental matters, and certain other environmental compliance expenses, as of December 31, 2000, is \$20.7 million, before reduction for insurance recoveries reflected on its Consolidated Balance Sheet of \$11.8 million. The Company's liability is reflected on an undiscounted basis. See Note 19 for further discussion with respect to environmental liabilities and estimated insurance recoveries.

### Accumulated Other Comprehensive Income (Loss)

Comprehensive Income includes net income, unrealized gains and losses from investments in available-for-sale securities, net of income tax effect, foreign currency translation adjustments, and minimum pension liability adjustments. The Company has chosen to disclose Comprehensive Income (Loss) in the Consolidated Statements of Stockholders' Equity.

F-20

40

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

Changes in the components of "Accumulated other comprehensive income (loss)" for the years 1998, 1999 and 2000 are as follows:

	UNREALIZED GAINS (LOSSES) ON AVAILABLE- FOR-SALE SECURITIES	CUMULATIVE FOREIGN CURRENCY TRANSLATION ADJUSTMENT	MINIMUM PENSION LIABILITY ADJUSTMENT	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)
	-----	-----	-----	-----
	(THOUSANDS)			
Balance, December 31, 1997.....	\$ 8,007	\$ 1,385	\$ (582)	\$ 8,810
Change for the year 1998.....	(32,044)	2,606	(4,133)	(33,571)
	-----	-----	-----	-----
Balance, December 31, 1998.....	\$ (24,037)	\$ 3,991	\$ (4,715)	\$ (24,761)
Change for the year 1999.....	25,881	(17,884)	4,715	12,712
	-----	-----	-----	-----
Balance, December 31, 1999.....	\$ 1,844	\$ (13,893)	\$ --	\$ (12,049)
Change for the year 2000.....	32,176	(8,126)	--	24,050
	-----	-----	-----	-----
Balance, December 31, 2000.....	\$ 34,020	\$ (22,019)	\$ --	\$ 12,001
	=====	=====	=====	=====

#### NOTE 3. SHORT-TERM INVESTMENTS

Included in "Investments in available-for-sale securities" at December 31, 1999 was a \$149.5 million investment (based on market value) in Life Technologies, Inc. ("Life Technologies"), a 75%-owned subsidiary of Dexter Corporation ("Dexter"). Such investment represented approximately 14% of the outstanding common stock of Life Technologies at December 31, 1999. Also included in "Investments in available-for-sale securities" at December 31, 1999 was a \$91.4 million investment (based on market value) in Dexter, representing approximately 10% of the outstanding common stock of Dexter at that date. Dexter and Life Technologies were acquired by Invitrogen Corporation ("Invitrogen") in a merger completed in September 2000. The Company sold its shares of Dexter

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

common stock prior to the merger and also sold all of the Invitrogen common stock that it received in the merger for its Life Technologies shares, resulting in net gains, after expenses, in 2000 of \$127.6 million. The total gain related to these investments was approximately \$150 million prior to expenses, of which a total of \$16.4 million was recognized in 1998 and 1999.

Included in "Investments in available-for-sale securities" at December 31, 2000 is a \$204.3 million investment (based on market value) in Hercules Incorporated ("Hercules"). Such investment represented approximately 9.9% of the outstanding common stock of Hercules at December 31, 2000.

"Other income, net," includes \$43.2, \$17.9 and \$163.3 million of net realized and certain unrealized gains on securities in 1998, 1999 and 2000, respectively. The determination of cost in computing realized and unrealized gains and losses is based on the specific identification method. Internal costs for managing the Company's short-term investment portfolio and generating investment income have been charged against "Other income, net," in the amount of \$3.0, \$3.0 and \$4.3 million for the years 1998, 1999 and 2000, respectively.

As of December 31, 1999 and 2000, the market value of the Company's equity securities held long was \$359.2 and \$486.8 million, respectively, and the Company had \$56.8 and \$251.2 million, respectively, of short positions in common stocks, based on market value. The Company enters into equity-related financial instruments as a means to manage its exposure to market fluctuations on its short-term investments. As of December 31, 2000, the value of equity-related long contracts was \$40.1 million, which are marked-to-market each month, with unrealized gains and losses included in the results of operations. The market values referred to above are based on quotations as reported by various stock exchanges and major broker/dealers. With respect to its investments in securities, the Company is exposed to the risk of market loss.

F-21

41

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

### NOTE 4. PROVISION FOR RESTRUCTURING, STAFF REDUCTION AND IMPAIRMENT LOSS

The Company announced in January 1999 that it was shutting down its butanediol production unit at its Calvert City, Kentucky manufacturing facility. The decision to shut down this production unit, the Company's highest-cost butanediol production, resulted from significant adverse changes in the butanediol market and the Company's acquisition of the remaining 50% interest in ISP Marl (see Note 9). Accordingly, the Company recorded a one-time restructuring charge against operating income in 1998 of \$42.7 million, as detailed below.

In conjunction with the decision to shut down the butanediol production unit in Calvert City, the Company also reviewed its butanediol production assets at its Texas City and Seadrift, Texas manufacturing facilities to determine if the carrying amount of such assets was recoverable. As a result of determining that the expected undiscounted cash flows of the assets was less than their carrying amount, the Company recognized an impairment loss of \$16.6 million in 1998 and wrote down these assets to fair value.

Prior to acquiring the remaining 50% interest in ISP Marl, the Company intended to acquire or develop a European manufacturing facility to meet the needs of the Company's European business. Costs incurred in previous years for this project totaled \$10.7 million, representing site evaluation, engineering, infrastructure and future technology. Based on the Company's decision to discontinue this project as no longer needed due to the adverse changes in the

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

butanediol market and the ISP Marl acquisition, these costs were no longer recoverable and were written off in the fourth quarter of 1998.

In the third quarter of 1998, the Company reserved \$3.0 million for the consolidation of offices in its European operations, consisting of \$0.5 million for severance related to 52 terminated employees in the sales and marketing, finance and accounting, and the supply chain departments, \$1.7 million for lease obligations and \$0.8 million for the relocation of headquarters operations and other related expenses. This program was completed in 1999.

The components of the \$73.0 million provision for restructuring and impairment loss in 1998 are as follows:

	(MILLIONS)
	-----
Write-off of Calvert City production assets.....	\$22.1
Impairment loss on Texas City and Seadrift assets.....	16.6
Write-off of goodwill related to the butanediol business....	13.1
Write-off of fixed asset costs related to the terminated European expansion project.....	10.7
Accrual for decommissioning, demolition and remediation costs.....	4.7
Accrual for severance costs.....	0.9
Accrual for costs related to the termination of raw material contracts and other related costs.....	1.9
Accrual for consolidation of European offices.....	3.0
	-----
Total provision.....	\$73.0
	=====

Of the total \$70.0 million provision recorded in the fourth quarter of 1998, \$7.5 million represented cash costs to be incurred, including severance costs of \$0.9 million for 41 terminated employees who were operators and supervisors in the butanediol production unit that was shut down. During 1999, \$4.8 million of costs were charged to this accrual, principally for decommissioning activities and severance. In 1999, the Company reversed \$1.9 million of such previously recorded restructuring reserves, representing an excess demolition reserve of \$0.8 million and \$1.1 million of other reserves, mainly for raw material contract terminations, which were no longer required. The total restructuring reserve balance as of December 31, 1999 was \$0.8 million. This program was completed in the third quarter of 2000.

F-22

42

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### NOTE 4. PROVISION FOR RESTRUCTURING, STAFF REDUCTION AND IMPAIRMENT LOSS -- (CONTINUED)

As a result of the write-off of property, plant and equipment and goodwill discussed above, the Company's depreciation expense was lowered by approximately \$4.5 million per year and goodwill amortization was lowered by approximately \$0.4 million per year.

In the third quarter of 1999, the Company implemented a staff reduction program impacting corporate and worldwide executive and administrative staff

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

positions. As a result, a total of 79 positions were eliminated in 1999 through normal attrition or termination, for which the Company recorded a pre-tax provision for severance of \$2.3 million. The applicable severance reserve remaining as of December 31, 1999 was \$0.5 million, and this program was completed in the second quarter of 2000.

As discussed above, as part of the 1998 restructuring program, the Company wrote down to fair value the butanediol production assets at its Texas City and Seadrift, Texas manufacturing facilities. In December 2000, the Company shut down production at the Seadrift facility and shut down production of butanediol at the Texas City facility in the first quarter of 2001. Accordingly, the Company recorded a one-time restructuring charge against operating income in 2000 of \$2.5 million, as detailed below. Also, in connection with the relocation of certain of the Company's production lines for Personal Care products to the Company's Freetown, Massachusetts facility, the Company shut down substantially all of its manufacturing operation in Belleville, New Jersey in the first quarter of 2001. Accordingly, the Company recorded a restructuring charge against operating income in 2000 of \$11.9 million, as detailed below.

The components of the \$14.4 million provision for restructuring in 2000 are as follows:

	BELLEVILLE -----	TEXAS CITY/ SEADRIFT -----
(MILLIONS)		
Write-off of production assets.....	\$10.4	\$0.4
Accrual for severance costs.....	0.9	0.7
Accrual for decommissioning and remediation.....	--	1.4
Accrual for other related costs.....	0.6	--
	-----	-----
Total provision.....	\$11.9	\$2.5
	=====	=====

Of the total \$14.4 million restructuring provision, \$3.6 million represents cash costs to be incurred, including severance costs of \$0.9 million for 33 plant management, supervisors and operators to be terminated at the Belleville plant and severance costs of \$0.7 million for 10 supervisors and operators at the Texas City and Seadrift plants. These restructuring programs are expected to be completed by the end of 2001. As a result of the write-off of property, plant and equipment, the Company estimates that its depreciation expense will be lowered by approximately \$1.4 million per year.

### NOTE 5. GAIN ON CONTRACT SETTLEMENT

In the first quarter of 2000, the Company received \$3.5 million from the settlement of a pre-1997 contract termination dispute relating to the Company's Mineral Products segment.

### NOTE 6. DISPOSITION OF ASSETS

In September 1998, the Company sold its tennis court materials business that was part of the Mineral Products business segment, which resulted in a pre-tax gain of \$1.2 million. The tennis court materials business accounted for \$1.4 million of sales in 1998. As a result, the sale did not have a material impact on the Company's results of operations for the year 1999.



Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

43

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 6. DISPOSITION OF ASSETS -- (CONTINUED)

On April 2, 1999, the Company sold its pearlescent pigments business, a non-core product line that was part of the Personal Care business segment, which resulted in a pre-tax gain of \$8.5 million. The pearlescent pigments product line accounted for \$4.9 million of the Company's net sales in 1998. As a result, the sale did not have a material impact on the Company's results of operations for the year 1999.

NOTE 7. DISCONTINUED OPERATION

On October 1, 1999, the Company sold the stock of its Filter Products subsidiaries to Hayward Industrial Products, Inc. for a purchase price of \$62 million. The gain on the sale was \$23.5 million, after income taxes of \$12.7 million. Accordingly, the Filter Products business segment is reported as a discontinued operation in the Consolidated Financial Statements.

Summary operating results for the Filter Products business are as follows:

	YEAR ENDED DECEMBER 31,	
	1998	1999
	(THOUSANDS)	
Net sales.....	\$39,322	\$28,730
Income before income taxes.....	\$ 3,248	\$ 2,726
Income taxes.....	(1,215)	(957)
Net income.....	\$ 2,033	\$ 1,769

NOTE 8. INCOME TAXES

Income tax (provision) benefit for continuing operations consists of the following:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	(THOUSANDS)		
Federal:			
Current.....	\$ (370)	\$ (1,342)	\$ (3,296)
Deferred.....	6,598	(10,403)	(35,258)
Total Federal.....	6,228	(11,745)	(38,554)
Foreign:			

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Current.....	(19,106)	(16,830)	(17,466)
Deferred.....	--	5,185	9,076
	-----	-----	-----
Total foreign.....	(19,106)	(11,645)	(8,390)
	-----	-----	-----
State and local:			
Current.....	(1,450)	(2,586)	(3,455)
Deferred.....	218	(846)	(470)
	-----	-----	-----
Total state and local.....	(1,232)	(3,432)	(3,925)
	-----	-----	-----
Income tax provision.....	\$ (14,110)	\$ (26,822)	\$ (50,869)
	=====	=====	=====

F-24

44

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 8. INCOME TAXES -- (CONTINUED)

The differences between the income tax provision computed by applying the statutory Federal income tax rate to pre-tax income, and the income tax provision reflected in the Consolidated Statements of Income are as follows:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	-----	-----	-----
	(THOUSANDS)		
Statutory tax provision.....	\$ (9,509)	\$ (26,746)	\$ (50,741)
Impact of:			
Foreign operations.....	2,022	4,388	5,768
State and local taxes, net of Federal benefits...	(801)	(2,231)	(2,552)
Nondeductible goodwill amortization.....	(9,858)	(5,723)	(5,668)
Percentage depletion.....	1,929	1,943	1,521
Other, net.....	2,107	1,547	803
	-----	-----	-----
Income tax provision.....	\$ (14,110)	\$ (26,822)	\$ (50,869)
	=====	=====	=====

The components of the net deferred tax liability are as follows:

	DECEMBER 31,	
	1999	2000
	-----	-----
	(THOUSANDS)	
Deferred tax liabilities related to:		
Property, plant and equipment.....	\$ 96,444	\$101,959
Other.....	30,290	78,212
	-----	-----
Total deferred tax liabilities.....	126,734	180,171

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Deferred tax assets related to:		
Expenses not yet deducted for tax purposes.....	(20,185)	(23,742)
Deferred income.....	(67)	--
Carryover AMT and R&D credits.....	(11,347)	(11,970)
Other.....	(18,095)	(22,672)
	-----	-----
Total deferred tax assets.....	(49,694)	(58,384)
	-----	-----
Net deferred tax liability.....	77,040	121,787
Deferred tax assets reclassified to other current assets.....	12,756	29,394
	-----	-----
Noncurrent deferred tax liability.....	\$ 89,796	\$151,181
	=====	=====

The Company was a party to tax sharing agreements with members of the consolidated group that included GAF and G-I Holdings Inc. (the "G-I Holdings Group"). Since the Separation Transactions, the Company has not been included in the consolidated Federal income tax returns of the G-I Holdings Group, and therefore, such tax sharing agreements are no longer applicable with respect to the tax liabilities of the Company for periods subsequent to the Separation Transactions. The Company remains obligated, however, with respect to tax liabilities imposed or that may be imposed for periods prior to the Separation Transactions. Among other things, those tax sharing agreements provide for the sharing of the G-I Holdings Group's consolidated tax liability based on each member's share of the tax as if such member filed on a separate basis. Accordingly, a payment of tax would be made to G-I Holdings equal to the Company's allocable share of the G-I Holdings Group's consolidated tax liability. Furthermore, those tax sharing agreements provide for an

F-25

45

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 8. INCOME TAXES -- (CONTINUED)

indemnification to the Company for any tax liability attributable to another member of the G-I Holdings Group.

On September 15, 1997, G-I Holdings received a notice from the Internal Revenue Service (the "IRS") of a deficiency in the amount of \$84.4 million (after taking into account the use of net operating losses and foreign tax credits otherwise available for use in later years) in connection with the formation in 1990 of Rhone-Poulenc Surfactants and Specialties, L.P. (the "surfactants partnership"), a partnership in which G-I Holdings held an interest. The claim of the IRS for interest and penalties, after taking into account the effect on the use of net operating losses and foreign tax credits, could result in G-I Holdings incurring liabilities significantly in excess of the deferred tax liability of \$131.4 million that it recorded in 1990 in connection with this matter. G-I Holdings has advised the Company that it believes that it will prevail in this matter, although there can be no assurance in this regard. The Company believes that the ultimate disposition of this matter will not have a material adverse effect on its business, financial position or results of operations. G-I Holdings has agreed to indemnify the Company against any tax liability associated with the surfactants partnership, which the Company would be severally liable for, together with G-I Holdings and several current and former subsidiaries of G-I Holdings, should G-I Holdings be unable to satisfy such liability. In January 2001, G-I Holdings filed a

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related bodily injury claims relating to the inhalation of asbestos fiber. In light of G-I Holdings' recent bankruptcy filing, G-I Holdings may not have sufficient assets to satisfy its indemnification obligations to the Company. See Note 19.

### NOTE 9. ACQUISITIONS

In February 1998, the Company acquired Polaroid Corporation's Freetown, Massachusetts fine chemicals facility. In connection with the acquisition, the Company entered into a sale-leaseback arrangement for the facility's equipment with a third party. The lease has been accounted for as an operating lease, with an initial term of four years and, at the Company's option, up to three one-year renewal periods. As part of the acquisition transaction, the Company entered into a long-term supply and license agreement with Polaroid for the imaging chemicals and polymers manufactured at the facility and used by Polaroid in its instant film business. The results of the Freetown facility are included in the Company's financial statements from the date of its acquisition and were not material to 1998 operations.

Effective April 1, 1998, the Company acquired the remaining 50% interest in ISP Marl, its joint venture with Huls AG. ISP Marl consists of a manufacturing facility that produces primarily butanediol and tetrahydrofuran. As part of the transaction, the Company also acquired Huls' production facility that supplies ISP Marl with acetylene, its primary raw material. The results of ISP Marl are included in the Company's financial statements on a consolidated basis from the date of its acquisition, including sales of \$53.0 million for 1998.

On October 15, 1999, the Company acquired substantially all of the assets of the Kelco Alginates division of Monsanto Company, including manufacturing facilities in San Diego, California and Girvan, Scotland, a research facility in Tadworth, England and equity investments in three seaweed processing joint ventures in Ireland, Iceland and Tasmania. The alginates business manufactures sodium alginate, propylene glycol alginate and other alginate derivatives. The results of the alginates business, including sales of \$12.8 million for 1999, are included in the Company's financial statements from the date of its acquisition and were not material to 1999 operations.

F-26

46

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

### NOTE 10. SALE OF ACCOUNTS RECEIVABLE

In June 1993, the Company sold its domestic trade accounts receivable, without recourse, for a maximum of \$25 million in cash to be made available to the Company based on eligible domestic receivables outstanding from time to time. The agreement under which the Company sells its domestic trade accounts receivable was renewed each year through 1998 for one-year periods on substantially the same terms and conditions, and the maximum purchase amount was increased in January 1998 to provide for up to \$33 million in cash. In June 1999, the agreement was extended through May 2000, and the maximum purchase amount was increased to provide for up to \$36 million in cash. The agreement has been extended through May 2001 on the same terms and conditions. The excess of accounts receivable sold over the net proceeds received is included in "Accounts receivable, other." The effective cost to the Company varies with LIBOR or commercial paper rates and is included in "Other income, net" and amounted to \$1.8, \$2.5 and \$2.3 million in 1998, 1999 and 2000, respectively.

### NOTE 11. INVENTORIES

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Inventories comprise the following:

	DECEMBER 31,	
	1999	2000
	(THOUSANDS)	
Finished goods.....	\$107,583	\$ 93,356
Work-in-process.....	18,457	29,022
Raw materials and supplies.....	25,735	28,570
Inventories.....	\$151,775	\$150,948
	=====	=====

At December 31, 1999 and 2000, \$47.7 and \$38.7 million, respectively, of domestic inventories were valued using the LIFO method. If the FIFO inventory method had been used to value these inventories, they would have been \$2.7 million higher at December 31, 1999 and \$0.1 million lower at December 31, 2000.

NOTE 12. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment comprises the following:

	DECEMBER 31,	
	1999	2000
	(THOUSANDS)	
Land and land improvements.....	\$ 76,111	\$ 78,236
Buildings and building equipment.....	99,800	105,279
Machinery and equipment.....	586,831	630,751
Construction in progress.....	75,879	60,326
Total.....	838,621	874,592
Less accumulated depreciation.....	(268,403)	(311,619)
Property, plant and equipment, net.....	\$ 570,218	\$ 562,973
	=====	=====

See Note 19 for information regarding capital leases.

F-27

47

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 13. LONG-TERM DEBT AND LINES OF CREDIT

Long-term debt comprises the following:

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

	DECEMBER 31,	
	1999	2000
	(THOUSANDS)	
9% Senior Notes due 2003.....	\$324,508	\$ 324,638
9 3/4% Senior Notes due 2002.....	199,871	199,871
Borrowings under revolving credit facility.....	295,000	196,000
Obligation on mortgaged property, due January 2001....	38,125	28,125
Obligations under capital leases (Note 19).....	945	533
Other.....	235	32
	-----	-----
Total long-term debt.....	858,684	749,199
Less current maturities.....	(38,543)	(224,419)
	-----	-----
Long-term debt less current maturities.....	\$820,141	\$ 524,780
	=====	=====

In October 1996, the Company issued \$325 million principal amount of 9% Senior Notes due 2003 (the "9% Senior Notes"). The net cash proceeds of \$317.2 million were utilized to consummate a cash tender offer for all of the G-I Holdings Inc. Senior Discount Notes and Series B Senior Discount Notes due 1998.

In October 1996, the Company consummated an offer to exchange (the "Exchange Offer") \$1,000 principal amount of 9 3/4% Senior Notes due 2002 (the "9 3/4% Senior Notes") for each \$1,000 principal amount of the G-I Holdings Inc. Series B 10% Senior Notes due 2006 (the "10% Notes"). Pursuant to the Exchange Offer, an aggregate amount of \$199.9 million of 9 3/4% Senior Notes were issued to the former holders of the 10% Notes.

Holder of the 9% Senior Notes and the 9 3/4% Senior Notes (collectively, the "Notes") have the right to require the Company to purchase the Notes at a price of 101% of their principal amount, and the Company has the right to redeem the Notes at their principal amount plus the Applicable Premium (as defined), together with any accrued and unpaid interest, in the event of a Change of Control (as defined). Under the indentures relating to the Notes, the incurrence of additional debt and the issuance of preferred stock by the Company would be restricted unless, subject to certain exceptions, the ratio of consolidated income before income taxes, interest, depreciation and amortization expense to the consolidated interest expense (as defined) for the most recently completed four fiscal quarters is at least 2 to 1. For the four quarters ended December 31, 2000, the Company was in compliance with such test.

In connection with the issuance of the 9% Senior Notes which matured on March 1, 1999 (the "9% Notes"), the Company entered into interest rate swaps with banks in an aggregate notional principal amount of \$200 million. In 1993, the Company terminated the interest rate swaps, resulting in gains of \$25.1 million, and entered into new interest rate swaps. The gains were deferred and were amortized as a reduction of interest expense over the remaining life of the 9% Notes. In 1998, the Company entered into forward-starting interest rate swaps in the aggregate notional principal amount of \$125 million in order to convert to fixed rates \$125 million of its exposure to floating interest rates. Such interest rate swaps matured on March 1, 1999.

In July 1996, the Company entered into a five-year revolving credit facility (the "Credit Agreement") with a group of banks, which provides for loans of up to \$400 million and letters of credit of up to \$75 million. Borrowings under the Credit Agreement bear interest at a floating rate (7.12% on December 31, 2000) based on the banks' base rate, federal funds rate, Eurodollar rate or a competitive bid rate (which may be based on LIBOR or money market

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

rates), at the option of the Company. As of December 31, 2000, letters of credit in the amount of \$5.6 million were outstanding under the Credit Agreement. During 1997, the Company entered

F-28

48

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

##### NOTE 13. LONG-TERM DEBT AND LINES OF CREDIT -- (CONTINUED)

into five-year interest rate swaps with banks in the aggregate notional principal amount of \$100 million in order to fix a portion of its interest expense and reduce its exposure to floating interest rates. These interest rate swaps require the Company to pay a fixed rate and receive LIBOR for a period of five years. Based on the fair value of the outstanding interest rate swaps at December 31, 2000, the Company would have incurred a loss of \$0.8 million, representing the estimated amount that would be payable by the Company if the interest rate swaps were terminated at such date.

The Company may be considered to be at risk, to the extent of the costs of replacing such interest rate swaps at current market rates, in the event of nonperformance by counterparties. However, since the counterparties are major financial institutions, the credit ratings of which are continually monitored by the Company, the risk of such nonperformance is considered by the Company to be remote.

At December 31, 2000, the Company had a \$28.1 million mortgage obligation on its headquarters property. This mortgage was repaid in January 2001. Interest on the mortgage was at a floating rate based on LIBOR.

Borrowings by the Company, including those under the Credit Agreement, are subject to the application of certain financial covenants contained in such agreement and in the indentures relating to the Notes. As of December 31, 2000, the Company was in compliance with such covenants, and the application of such covenants would not have restricted the amount available for borrowing under the Credit Agreement. The Credit Agreement and the indentures relating to the Notes also limit the amount of cash dividends, purchases of treasury stock, and other restricted payments (as defined) by the Company. As of December 31, 2000, under the most restrictive of such limitations, the Company could have paid dividends and other restricted payments of up to \$91.9 million.

The Credit Agreement and the indentures relating to the Notes contain additional affirmative and negative covenants, including restrictions on liens, investments, transactions with affiliates, sale-leaseback transactions, and mergers and transfers of all or substantially all of the assets of the Company or its subsidiaries. The Credit Agreement also provides for a default if there is a change in control (as defined) of the Company.

The Company believes that the fair value of its non-public variable rate indebtedness approximates the book value of such indebtedness because the interest rates on such indebtedness are at floating short-term rates. The Credit Agreement also provides for adjustments to the interest rate if there is a change in the credit rating of the Company. With respect to the Company's publicly traded debt securities, the Company has obtained estimates of fair values from an independent source believed to be reliable. The estimated fair value of the 9% Senior Notes as of December 31, 1999 and 2000 was \$318.8 and \$246.7 million, respectively, and the estimated fair value of the 9 3/4% Senior Notes as of December 31, 1999 and 2000 was \$200.4 and \$165.9 million, respectively.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

The aggregate maturities of long-term debt as of December 31, 2000 for the next five years are as follows:

	(THOUSANDS)
	-----
2001.....	\$224,419
2002.....	199,996
2003.....	324,779
2004.....	4
2005.....	1

F-29

49

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

### NOTE 13. LONG-TERM DEBT AND LINES OF CREDIT -- (CONTINUED)

In the above table, maturities in 2001 include the \$196.0 million of borrowings outstanding under the Credit Agreement as of December 31, 2000, based on the expiration of the Credit Agreement in July 2001, and the \$28.1 million mortgage obligation. Maturities in 2002 include the \$199.9 million of 9 3/4% Senior Notes. Maturities in 2003 include the \$324.6 million of 9% Senior Notes, based on their accreted value as of December 31, 2000.

At December 31, 2000, the Company's foreign subsidiaries had total available short-term lines of credit aggregating \$8.9 million, of which \$3.9 million were unused. The weighted-average interest rate on the Company's short-term borrowings as of December 31, 1999 and 2000 was 5.7% and 7.0%, respectively.

### NOTE 14. BENEFIT PLANS

Eligible, full-time employees of the Company are covered by various benefit plans, as described below.

#### Defined Contribution Plan

The Company provides a defined contribution plan for eligible employees. The Company contributes up to 7% of participants' compensation (any portion of which can be contributed, at the participants' option, in the form of the Company's common stock), and also contributes fixed amounts, ranging from \$50 to \$750 per year depending on age, to the accounts of participants who are not covered by a Company-provided postretirement medical benefit plan. The aggregate contributions by the Company were \$8.0, \$8.1 and \$7.7 million for 1998, 1999 and 2000, respectively.

#### Defined Benefit Plans

The Company provides a noncontributory defined benefit retirement plan for certain hourly employees in the United States (the "Hourly Retirement Plan"). Benefits under this plan are based on stated amounts for each year of service. The Company's funding policy is consistent with the minimum funding requirements of ERISA.

ISP Marl provides a noncontributory defined benefit retirement plan for its hourly and salaried employees (the "ISP Marl Plan"). Benefits under this plan



Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

are based on average earnings over each employee's career with the Company.

The Company's net periodic pension cost (income) for the Hourly Retirement Plan and the ISP Marl Plan included the following components:

	HOURLY RETIREMENT PLAN			ISP MARL PLAN		
	YEAR ENDED DECEMBER 31,			YEAR ENDED DECEMBER 31,		
	1998	1999	2000	1998	1999	2000
	(THOUSANDS)					
Service cost.....	\$ 313	\$ 310	\$ 247	\$140	\$176	\$ 9
Interest cost.....	1,586	1,678	1,811	172	236	13
Expected return on plan assets.....	(2,366)	(2,314)	(2,633)	--	--	--
Amortization of actuarial losses.....	--	215	40	--	12	--
Amortization of unrecognized prior service cost.....	174	174	190	12	11	--
Net periodic pension cost (income).....	\$ (293)	\$ 63	\$ (345)	\$324	\$435	\$23

The following tables set forth, for the years 1999 and 2000, reconciliations of the beginning and ending balances of the benefit obligation, fair value of plan assets, funded status, amounts recognized in the

F-30

50

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 14. BENEFIT PLANS -- (CONTINUED)

Consolidated Balance Sheets and changes in Accumulated Other Comprehensive Income (Loss) related to the Hourly Retirement Plan and the ISP Marl Plan:

	HOURLY RETIREMENT PLAN		ISP MARL PLAN	
	DECEMBER 31,		DECEMBER 31,	
	1999	2000	1999	2000
	(THOUSANDS)			
Change in benefit obligation:				
Benefit obligation at beginning of year...	\$24,015	\$23,429	\$ 3,378	\$ 3,796
Service cost.....	310	247	176	99
Interest cost.....	1,678	1,811	236	132
Plan amendments.....	--	236	--	--
Actuarial (gains) losses.....	(1,574)	1,028	6	(862)
Benefits paid.....	(1,000)	(1,345)	--	--
Benefit obligation at end of year.....	23,429	25,406	3,796	3,165
Change in plan assets:				

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Fair value of plan assets at beginning of year.....	21,008	23,661	--	--
Actual return on plan assets.....	2,602	3,959	--	--
Employer contributions.....	1,051	1,857	--	--
Benefits paid.....	(1,000)	(1,345)	--	--
	-----	-----	-----	-----
Fair value of plan assets at end of year.....	23,661	28,132	--	--
	-----	-----	-----	-----
Reconciliation of funded status:				
Funded status.....	232	2,726	(3,796)	(3,165)
Transition obligation.....	--	--	159	96
Unrecognized prior service cost.....	1,062	1,109	515	(64)
Unrecognized actuarial losses.....	2,637	2,299	--	--
	-----	-----	-----	-----
Net amount recognized in Consolidated Balance Sheets.....	\$ 3,931	\$ 6,134	\$ (3,122)	\$ (3,133)
	=====	=====	=====	=====
Amounts recognized in Consolidated Balance Sheets:				
Prepaid (accrued) benefit cost.....	\$ 3,931	\$ 6,134	\$ (3,122)	\$ (3,133)
Intangible asset.....	--	--	--	--
Accumulated other comprehensive loss.....	--	--	--	--
	-----	-----	-----	-----
Net amount recognized.....	\$ 3,931	\$ 6,134	\$ (3,122)	\$ (3,133)
	=====	=====	=====	=====
Change for the year in accumulated other comprehensive loss:				
Change in intangible asset.....	\$ 1,236	--	--	--
Change in additional minimum liability....	(5,951)	--	--	--
	-----			
Total.....	\$ (4,715)	--	--	--
	=====			

In determining the projected benefit obligation, the weighted-average assumed discount rate was 7.75% and 7.50% for 1999 and 2000, respectively, for the Hourly Retirement Plan, and was 6.5% for each year for the ISP Marl Plan. The expected long-term rate of return on assets, used in determining net periodic pension cost

F-31

51

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 14. BENEFIT PLANS -- (CONTINUED)

(income) for the Hourly Retirement Plan, was 11% for 1999 and 2000 and was 7% for each year for the ISP Marl Plan.

The Company also provides a nonqualified defined benefit retirement plan for certain key employees. Expense accrued for this plan was \$1.0, \$0.9 and \$1.2 million for 1998, 1999 and 2000, respectively.

Postretirement Medical and Life Insurance

The Company generally does not provide postretirement medical and life insurance benefits, although it subsidizes such benefits for certain employees and certain retirees. Such subsidies were reduced as of January 1, 2000.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

The net periodic postretirement benefit cost included the following components:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	(THOUSANDS)		
Service cost.....	\$ 6	\$ 7	\$ 109
Interest cost.....	619	608	576
Amortization of unrecognized prior service cost.....	(179)	(179)	(284)
Net periodic postretirement benefit cost.....	\$ 446	\$ 436	\$ 401
	=====	=====	=====

The following table sets forth, for the years 1999 and 2000, reconciliations of the beginning and ending balances of the postretirement benefit obligation, funded status and amounts recognized in the Consolidated Balance Sheets related to postretirement medical and life insurance benefits:

	DECEMBER 31,	
	1999	2000
	(THOUSANDS)	
Change in benefit obligation:		
Benefit obligation at beginning of year.....	\$ 9,249	\$ 7,640
Service cost.....	7	109
Interest cost.....	608	576
Effect of plan amendments.....	--	(1,750)
Actuarial (gains) losses.....	(1,393)	2,051
Benefits paid, net of participant contributions.....	(831)	(458)
Benefit obligation at end of year.....	7,640	8,168
Change in plan assets:		
Fair value of plan assets at beginning of year.....	--	--
Employer contributions.....	831	458
Benefits paid, net of participant contributions.....	(831)	(458)
Fair value of plan assets at end of year.....	--	--
Reconciliation of funded status:		
Funded status.....	(7,640)	(8,168)
Unrecognized prior service cost.....	(975)	(2,440)
Unrecognized actuarial (gains) losses.....	(1,209)	842
Net amount recognized in Consolidated Balance Sheets as accrued benefit cost.....	\$ (9,824)	\$ (9,766)
	=====	=====

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### NOTE 14. BENEFIT PLANS -- (CONTINUED)

For purposes of calculating the accumulated postretirement benefit obligation, the following assumptions were made. Retirees as of December 31, 2000 who were formerly salaried employees (with certain exceptions) were assumed to receive a Company subsidy of \$400 to \$1,000 per year. For retirees over age 65, this subsidy may be replaced by participation in a managed care program. With respect to retirees who were formerly hourly employees, most such retirees are subject to a \$5,000 per person lifetime maximum benefit. Subject to such lifetime maximum, a 9% and 6% annual rate of increase in the Company's per capita cost of providing postretirement medical benefits was assumed for 2000 for such retirees under and over age 65, respectively. To the extent that the lifetime maximum benefits have not been reached, the foregoing rates were assumed to decrease gradually to an ultimate rate of 4.5% and 6%, respectively, by the year 2009 and remain at that level thereafter. The weighted-average assumed discount rate used in determining the accumulated postretirement benefit obligation was 7.75% and 7.50% for 1999 and 2000, respectively.

The health care cost trend rate assumption has an effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by one percentage point in each year would increase the accumulated postretirement benefit obligation as of December 31, 1999 and 2000 by \$346,000 and \$156,000, respectively, and the aggregate of the service and interest cost components of the net periodic postretirement benefit cost for the years 1999 and 2000 by \$25,000 and \$11,000, respectively. A decrease of one percentage point in each year would decrease the accumulated postretirement benefit obligation as of December 31, 1999 and 2000 by \$308,000 and \$138,000, respectively, and the aggregate of the service and interest cost components of the net periodic postretirement benefit cost for the years 1999 and 2000 by \$22,000 and \$10,000, respectively.

#### NOTE 15. STOCK OPTION AND AWARD PLANS, LONG TERM INCENTIVE PLAN AND STOCK APPRECIATION RIGHTS

The 1991 Incentive Plan for Key Employees and Directors, as amended (the "1991 Plan"), authorized the grant of options to purchase a maximum of 13,000,000 shares of the Company's common stock. The Compensation Committee of the Board of Directors (the "Committee") determined the exercise price and vesting schedule of options granted under the 1991 Plan. In 1995 through 1999, the Company granted options to certain employees to purchase an aggregate of 3,217,020 shares of the Company's common stock at exercise prices ranging from \$.625 to \$5.625 below the fair market value of such shares on the date of grant. The difference between the exercise price and the fair market value of such shares on the date of grant is being recognized as compensation expense over the vesting period of 2 1/2 to 5 years. Compensation expense for such options was \$1.9, \$0.8 and \$0.5 million in 1998, 1999 and 2000, respectively. All other employee options granted under the 1991 Plan have a term of nine years, have an exercise price equal to the fair market value of such shares on the date of grant and become exercisable at a rate determined by the Committee at the time of grant. Special vesting rules apply to options granted to non-employee directors. The 1991 Plan expired in accordance with its terms in June 2000, and no additional options will be granted under the 1991 Plan.

Effective July 1, 2000, the Company adopted the 2000 Stock Option Plan for Non-Employee Directors (the "2000 Plan"), subject to stockholder approval, which authorizes the grant of options to purchase a maximum of 200,000 shares of the Company's common stock. Under the 2000 Plan, each non-employee director is granted a non-qualified stock option to purchase 5,000 shares of common stock (the "Initial Option") on the date such person becomes an eligible director and

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

an additional non-qualified option to purchase 3,000 shares of common stock (an "Additional Option") on each anniversary of the date of grant of the Initial Option. The term of each option granted is nine years. Initial Options are subject to a three-year vesting period, commencing on the first anniversary of the date of grant, and Additional Options are subject to a one-year vesting period, becoming exercisable in full on the first anniversary of the date of grant. The exercise price of the options is equal to the fair market value of such shares on the date of grant. During 2000, subject to stockholder approval of the 2000 Plan, the Company granted 15,000 options pursuant to the 2000 Plan, of which 12,000 options were outstanding at December 31, 2000.

F-33

53

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 15. STOCK OPTION AND AWARD PLANS, LONG TERM INCENTIVE PLAN AND STOCK APPRECIATION RIGHTS -- (CONTINUED)

The Company has elected the disclosure-only provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," and applies APB Opinion No. 25 and related interpretations in accounting for the 1991 Plan and the 2000 Plan (collectively, the "Plans"). If the Company had elected to recognize compensation cost based on the fair value of awards under the Plans at grant dates, the Company's pro forma net income for the years 1998, 1999 and 2000 would have been \$2.2, \$71.2 and \$90.6 million, respectively, and pro forma basic earnings per share would have been \$.04, \$1.04 and \$1.33, respectively. The SFAS No. 123 method of accounting has not been applied to options granted prior to January 1, 1995, and the resulting pro forma compensation expense may not be indicative of pro forma expense in future years.

The fair value of the Company's stock options used to compute pro forma net income and earnings per share is the estimated present value at the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions: risk-free interest rate of 6%; expected life of 6 years; expected volatility of 24%; and dividend yield of 0%.

The following is a summary of transactions pertaining to the Plans:

	YEAR ENDED DECEMBER 31, 1998		YEAR ENDED DECEMBER 31, 1999		YEAR ENDED DECEMBER 31, 2000	
	SHARES (000'S)	WEIGHTED AVERAGE EXERCISE PRICE	SHARES (000'S)	WEIGHTED AVERAGE EXERCISE PRICE	SHARES (000'S)	WEIGHTED AVERAGE EXERCISE PRICE
Outstanding, January 1.....	4,733	\$ 9.68	6,989	\$12.06	8,028	\$10.93
Granted.....	3,117	15.05	3,468	9.47	20	6.00
Exercised.....	(351)	7.70	(292)	7.03	(87)	6.00
Exchanged for Incentive Plan Units.....	--	--	--	--	(2,033)	10.81
Forfeited.....	(510)	11.19	(2,137)	12.78	(1,303)	11.19
Outstanding, December 31.....	6,989	12.06	8,028	10.93	4,625	10.93
Options exercisable, December 31.....	2,190	10.63	3,162	10.81	2,669	10.81

=====

=====

=====

Based on calculations using the Black-Scholes option-pricing model, the weighted-average fair value of options granted in 1998, 1999 and 2000 under the Plans for which the exercise price equaled the fair market value of such shares on the date of grant was \$4.40, \$2.91 and \$1.81 per share, respectively, and such weighted-average fair value of options granted in 1998 and 1999 for which the exercise price was less than the fair market value of such shares on the date of grant was \$6.42 and \$5.64 per share, respectively; all options granted in 2000 were at exercise prices equal to the fair market value at the date of grant.

The following is a summary of the status of stock options outstanding and exercisable under the Plans as of December 31, 2000:

RANGE OF EXERCISE PRICES	STOCK OPTIONS OUTSTANDING			STOCK OPTIONS EXERCISABLE	
	SHARES (000'S)	WEIGHTED AVERAGE EXERCISE PRICE	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE	SHARES (000'S)	WEIGHTED AVERAGE EXERCISE PRICE
\$ 3.781 - \$ 5.875	364	\$ 4.91	3.92 years	74	\$ 5.88
\$ 5.876 - \$ 8.938	1,030	7.47	2.90 years	883	7.33
\$ 8.939 - \$13.313	2,389	10.84	6.19 years	1,442	11.17
\$13.314 - \$18.625	842	15.65	6.43 years	270	15.99
Total	4,625	10.50	5.32 years	2,669	10.24

F-34

54

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

## NOTE 15. STOCK OPTION AND AWARD PLANS, LONG TERM INCENTIVE PLAN AND STOCK APPRECIATION RIGHTS -- (CONTINUED)

In February 2000, the Company adopted the 2000 Long Term Incentive Plan (the "Incentive Plan"), which was approved by stockholders in May 2000. The Incentive Plan authorizes the grant of incentive units ("Incentive Units") to eligible Company employees. The Incentive Plan is administered by the Committee, which in its sole discretion determines the number of Incentive Units to be granted to each employee. Generally, Incentive Units vest cumulatively, in 20% increments over five years, or in 10% increments every six months over five years. The value of Incentive Units is determined at the end of each fiscal quarter based on total Stockholders' Equity (excluding accumulated other comprehensive income and losses) divided by total common shares outstanding. The Incentive Plan will terminate five years after its effective date of February 2000, unless terminated sooner by the Committee.

In 2000, employees exchanged an aggregate of 2,032,994 stock options granted under the 1991 Plan (discussed above) for an aggregate of 1,508,062 Incentive Units. An additional 2,052,725 Incentive Units were granted during 2000. At December 31, 2000, 3,342,049 Incentive Units were outstanding.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Compensation expense for such Incentive Units was \$2.0 million in 2000.

In 2000, the Company issued restricted stock awards to two executives totaling 230,000 shares of the Company's common stock pursuant to individual plan agreements. Such shares were issued subject to certain conditions with respect to transfer and other restrictions as prescribed by the plans. The restricted shares vest over a period of four to five years. Upon the issuance of the restricted shares, unearned compensation, equivalent to the market price of the shares on the date of grant, in the amount of \$1.3 million, was charged to Stockholders' Equity and will be amortized to compensation expense as the shares vest. Also in 2000, the Company granted two executives stock bonus awards totaling 75,000 shares of the Company's common stock and, in connection with such awards, also made loans totaling \$167,000 to such executives to enable them to satisfy certain withholding tax obligations. These loans are evidenced by recourse promissory notes that bear interest at the rate of 6.45% per annum and are due on April 15, 2001. The value of the stock awards on the date of issuance, totaling \$455,000, was charged to compensation expense in 2000. The excess of the cost of the treasury stock issued over the market value of the shares on the date of the awards, totaling \$275,000, and the loans of \$167,000, have been reflected as reductions of "Additional paid-in capital."

ISP Holdings issued options in 1996 to certain employees to purchase 138,983 shares of ISP Holdings' redeemable convertible preferred stock ("Preferred Stock"), exercisable at a price of \$111.44 per share. Each share of Preferred Stock was convertible, at the holder's option, into shares of common stock of ISP Holdings at a formula price based on the sum of the determined initial Book Value (as defined) plus interest on such Book Value at a specified rate. The options vested over seven years, subject to earlier vesting under certain circumstances including in connection with a change of control.

ISP Holdings also issued stock appreciation rights ("SARs") in 1996 related to 27,748 shares of ISP Holdings' common stock. The SARs represented the right to receive a cash payment based upon the appreciation in value of the specified number of shares of common stock of ISP Holdings over the sum of the determined initial Book Value (as defined) per share of common stock of ISP Holdings plus interest on such Book Value at a specified rate. The SARs vested over a five-year period, subject to earlier vesting under certain circumstances including in connection with a change of control.

As a result of the Merger (see Note 1), ISP Holdings' Preferred Stock option and SAR programs were terminated, and the Company charged \$7.9 million against operating income for cash payments made in 1998 for amounts vested at that time. Additional expense is being recorded over the remaining vesting period from the date of the Merger through 2003, including \$0.8 million expensed in 1998 after the Merger, \$0.9 million in 1999, and \$0.4 million in 2000.

F-35

55

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

### NOTE 16. RELATED PARTY TRANSACTIONS

Included in the Consolidated Balance Sheets are the following receivable (payable) balances with related parties, which arise from operating transactions between the Company and its affiliates, including the sales of mineral products and the management agreement, as discussed below:

DECEMBER 31,

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

	----- 1999	2000 -----
	(THOUSANDS)	
Building Materials Corporation of America ("BMCA").....	\$15,037	\$10,253
G-I Holdings.....	1,350	1,610
Other.....	514	(239)
	-----	-----
Receivable from related parties, net.....	\$16,901	\$11,624
	=====	=====

As discussed in Notes 8 and 19, in January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related claims. As a result, the Company, as of December 31, 2000, established a reserve for doubtful receivables from G-I Holdings of \$2.7 million, representing \$0.6 million of unpaid management fees (see below) and \$2.1 million of other payments which the Company made on behalf of G-I Holdings.

BMCA, an indirect subsidiary of G-I Holdings and an affiliate of the Company, and its subsidiaries purchase all of their colored roofing granules requirements from the Company under a requirements contract, except for the requirements of certain of their roofing plants which are supplied by a third party. Effective January 1, 2001, this contract was amended and restated to provide, among other things, that the contract will expire on December 31, 2001, unless extended by the parties. In 2000, BMCA and its subsidiaries purchased a total of \$59.3 million of mineral products from the Company, representing 7.6% of the Company's total net sales and 82.5% of the Company's net sales of mineral products. Sales by the Company to BMCA and its subsidiaries totaled \$62.6 and \$57.3 million for 1998 and 1999, respectively. The receivable from BMCA and its subsidiaries for sales of mineral products as of December 31, 1999 and 2000 was \$2.9 and \$7.7 million, respectively.

Pursuant to a management agreement (the "Management Agreement"), the Company has provided certain general management, administrative, legal, telecommunications, information and facilities services to certain of its affiliates, including BMCA and G-I Holdings. Charges by the Company for providing such services aggregated \$5.1, \$6.1 and \$6.1 million for 1998, 1999 and 2000, respectively, and are reflected as reductions of "Selling, general and administrative" expense. Such charges consist of management fees and other reimbursable expenses attributable to, or incurred by the Company for the benefit of, the respective parties, which are based on an estimate of the costs the Company incurs to provide such services. The receivable from such affiliates for management fees as of December 31, 1999 and 2000 was \$3.1 and \$1.5 million, respectively. The Management Agreement also provides that the Company pay to a subsidiary of G-I Holdings lease payments for the use of one of the Company's sales offices. Effective January 1, 2001, the Management Agreement was amended to extend the term of the agreement through March 31, 2001, to provide for the automatic extension of the agreement for successive quarterly periods unless the agreement is terminated by a party, and to adjust the management fees payable thereunder. In addition, the Management Agreement was amended to provide that BMCA rather than the Company be responsible for providing management services to G-I Holdings and certain of its subsidiaries and that G-I Holdings pay to BMCA a management fee for such services. The Company and BMCA also allocate a portion of the management fees payable by BMCA under the Management Agreement to separate lease payments for the use of BMCA's headquarters. Based on the services provided by the Company in 2000 under the Management Agreement, the aggregate amount payable to the Company under the Management Agreement for 2001, net of the lease payments to the subsidiary of G-I Holdings, is expected to be approximately \$6.6 million.



## INTERNATIONAL SPECIALTY PRODUCTS INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

## NOTE 16. RELATED PARTY TRANSACTIONS -- (CONTINUED)

In September 1999, the Company granted its President and Chief Executive Officer the right to purchase, and such officer purchased, 318,599 shares of its common stock held in treasury for a purchase price of \$9.563 per share, or an aggregate of \$3.047 million. Pursuant to the purchase agreement, the Company loaned such officer \$3.047 million to purchase the shares of common stock, which loan is evidenced by a recourse promissory note. The recourse promissory note bears interest at the rate of 6% per annum. The principal amount of the note is payable in four installments starting in June 2001 through January 2004. However, if such officer remains continuously employed by the Company through each installment date, the principal amount due on such installment date will be forgiven. As the loan is forgiven, compensation expense will be recorded. The Company has accounted for this loan as a reduction of "Additional paid-in capital". The difference between the market value of the shares issued of \$9.563 per share and the average cost per share in treasury of \$9.73 per share, amounting to \$53,000, was also reflected as a reduction of "Additional paid-in capital."

## NOTE 17. BUSINESS SEGMENT INFORMATION

The Company is a leading multinational manufacturer of a broad spectrum of specialty chemicals and mineral products. In addition to the Mineral Products business segment, the Company operates its Specialty Chemicals business through three reportable business segments, organized based upon the markets for their products and the internal management of the Company, as follows:

Personal Care products serve as critical ingredients in the formulation of many well-known skin care, hair care, toiletry and cosmetic products. Skin care ingredients include sunscreen actives, waterproofing agents, preservatives, emollients and moisturizers. Hair care ingredients include a number of specially formulated fixative resins for hairsprays, mousses and gels, as well as thickeners and stabilizers for shampoos and conditioners.

Pharmaceutical, Food and Beverage products are sold to these three government-regulated industries. In the pharmaceutical market, the Company's products serve as key ingredients in prescription and over-the-counter tablets, injectable prescription drugs and serums, cough syrups, antiseptics, toothpastes and denture adhesives. The Company's food products are comprised of the alginates business which was acquired in October 1999 (see Note 9). The Company's alginates products are used as stabilizers in many well-known consumer products. The Company's specialty polymers serve the beverage market by assuring the clarity and extending the shelf life of beer, wine and fruit juices.

Performance Chemicals, Fine Chemicals and Industrial. The Company's Performance Chemicals business includes acetylene-based polymers, vinyl ether monomers, and advanced materials for consumer, agricultural and industrial applications. The Company's acetylene-based chemistry produces a number of performance polymers for use in a wide range of markets including coatings, agriculture, imaging, detergents, electronics and metalworking. The Company manufactures a broad range of highly specialized fine chemicals which are sold to the pharmaceutical, biotechnology, agricultural and imaging markets, including bulk pharmaceuticals, pharmaceutical intermediates, and pheromones for use in insect population measurement and control. The Company's Industrial business markets several intermediate and solvent products, such as butanediol,

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

tetrahydrofuran (THF) and N-methyl pyrrolidone (NMP), which are sold primarily to industrial markets for use in high performance plastics, lubricating oil and chemical processing, electronics cleaning, and coatings.

Mineral Products. The Company manufactures ceramic-coated colored roofing granules that are sold primarily to the North American roofing industry for use in the production of asphalt roofing shingles.

The following segment data are presented based on the Company's internal management reporting system for the four reportable business segments. The Company evaluates segment performance based on

F-37

57

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

##### NOTE 17. BUSINESS SEGMENT INFORMATION -- (CONTINUED)

operating income. Therefore, the measure of profit or loss that is reported to management for each segment is operating income. Interest expense, other income items and income taxes are not allocated to the business segments for management reporting. At this time, the Company's internal management reporting system does not report assets by segment for the three specialty chemicals reportable segments (Personal Care; Pharmaceutical, Food and Beverage; and Performance Chemicals, Fine Chemicals and Industrial), as many of the Company's plant assets are utilized by several of the segments. Therefore, the following asset-related segment data are presented only for Specialty Chemicals and Mineral Products.

Sales of Mineral Products to BMCA and its subsidiaries in 1998, 1999 and 2000 accounted for 66.2%, 65.7% and 82.5%, respectively, of the Company's net sales of Mineral Products, representing 8.0%, 7.3% and 7.6%, respectively, of the Company's total net sales. No other customer accounted for more than 5% of the Company's total net sales in 1998, 1999 or 2000.

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	(MILLIONS)		
Net sales:			
Personal Care.....	\$ 189.4	\$ 187.1	\$ 189.0
Pharmaceutical, Food and Beverage.....	157.9	177.3	232.8
Performance Chemicals, Fine Chemicals and Industrial.....	342.8	335.7	290.2
	-----	-----	-----
Total Specialty Chemicals.....	690.1	700.1	712.0
Mineral Products(1).....	94.5	87.3	71.9
	-----	-----	-----
Net sales.....	\$ 784.6	\$ 787.4	\$ 783.9
	=====	=====	=====
Operating income(2):			
Personal Care(3).....	\$ 37.6	\$ 47.9	\$ 34.7
Pharmaceutical, Food and Beverage.....	33.6	42.1	50.8
Performance Chemicals, Fine Chemicals and Industrial.....	64.0	41.8	0.1
	-----	-----	-----
Total Specialty Chemicals.....	135.2	131.8	85.6
Mineral Products(3).....	20.5	16.1	9.4
	-----	-----	-----
Total segment operating income.....	155.7	147.9	95.0

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Unallocated corporate office (expenses) income.....	(3.7)	(1.5)	0.8
Provision for restructuring, staff reduction and impairment loss(4).....	(73.0)	(0.4)	(14.4)
Merger-related expenses.....	(12.8)	--	--
	-----	-----	-----
Total operating income.....	66.2	146.0	81.4
Interest expense and other, net.....	(39.0)	(69.5)	63.6
	-----	-----	-----
Income from continuing operations before income taxes.....	\$ 27.2	\$ 76.5	\$ 145.0
	=====	=====	=====
Assets:			
Specialty Chemicals.....	\$1,050.3	\$1,182.0	\$1,173.3
Mineral Products.....	157.6	153.3	152.9
General Corporate(5).....	531.8	500.0	634.1
Net assets of discontinued operation.....	24.2	--	--
	-----	-----	-----
Total assets.....	\$1,763.9	\$1,835.3	\$1,960.3
	=====	=====	=====

F-38

58

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 17. BUSINESS SEGMENT INFORMATION -- (CONTINUED)

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	-----	-----	-----
	(MILLIONS)		
Capital expenditures and acquisitions:			
Specialty Chemicals.....	\$ 153.8	\$ 101.5	\$ 53.8
Mineral Products.....	10.1	7.5	4.6
	-----	-----	-----
Total.....	\$ 163.9	\$ 109.0	\$ 58.4
	=====	=====	=====
Depreciation and goodwill amortization:			
Specialty Chemicals.....	\$ 50.3	\$ 53.1	\$ 55.9
Mineral Products.....	11.8	11.4	11.0
Unallocated corporate office.....	2.2	0.4	0.6
	-----	-----	-----
Total.....	\$ 64.3	\$ 64.9	\$ 67.5
	=====	=====	=====

(1) Includes sales to BMCA and its subsidiaries of \$62.6, \$57.3 and \$59.3 million for 1998, 1999 and 2000, respectively.

(2) Operating income for 1998 and 1999 for the three Specialty Chemicals business segments has been reclassified to conform to the 2000 presentation, based on a reallocation of certain manufacturing costs.

(3) Personal Care operating income for the year 1999 includes a pre-tax gain of \$8.5 million from the sale of the pearlescent pigments product line. Mineral Products operating income for the year 1998 includes a pre-tax gain of \$1.2

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

million from the sale of its tennis court materials business. See Note 6.

- (4) Of the \$73.0 million restructuring and impairment loss in 1998, \$70.0 million related to the Performance Chemicals, Fine Chemicals and Industrial business segment. The remaining \$3.0 million provision related to the consolidation of European offices and related to all business segments except Mineral Products. Of the \$14.4 million provision for restructuring in 2000, \$11.9 million relates to the Personal Care business segment and \$2.5 million relates to the Performance Chemicals, Fine Chemicals and Industrial business segment.
- (5) General Corporate assets primarily represent the Company's investments in trading and available-for-sale securities and other short-term investments, which are held for general corporate purposes and are not allocated to business segments.

### NOTE 18. GEOGRAPHIC INFORMATION

Financial information set forth below for foreign operations represent sales and long-lived assets (property, plant and equipment) of foreign-based subsidiaries. Net sales are attributed to countries based on the location of customers and reflect the Company's internal management reporting system.

F-39

59

### INTERNATIONAL SPECIALTY PRODUCTS INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

### NOTE 18. GEOGRAPHIC INFORMATION -- (CONTINUED)

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	-----	-----	-----
	(MILLIONS)		
Net sales:			
North America:			
United States.....	\$407.5	\$410.5	\$389.5
Canada.....	16.4	16.9	21.1
	-----	-----	-----
Total North America.....	423.9	427.4	410.6
	-----	-----	-----
Europe:			
Germany.....	84.4	89.0	73.0
United Kingdom.....	34.6	39.8	35.6
France.....	21.2	17.3	19.7
Italy.....	15.7	15.9	14.1
Spain.....	11.2	11.4	11.2
Belgium.....	6.1	5.6	10.5
Switzerland.....	12.4	7.7	9.3
Other European countries.....	47.1	47.4	54.0
	-----	-----	-----
Total Europe.....	232.7	234.1	227.4
	-----	-----	-----
Asia-Pacific:			
Japan.....	26.3	24.7	26.3
China.....	9.4	12.7	15.9
South Korea.....	7.0	9.3	13.9

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Australia.....	11.0	11.5	10.9
Taiwan.....	13.3	9.6	11.7
Other Asia-Pacific countries.....	20.0	21.1	21.6
	-----	-----	-----
Total Asia-Pacific.....	87.0	88.9	100.3
	-----	-----	-----
Latin America:			
Brazil.....	14.7	12.7	16.6
Mexico.....	12.1	12.3	19.6
Other Latin American countries.....	14.2	12.0	9.4
	-----	-----	-----
Total Latin America.....	41.0	37.0	45.6
	-----	-----	-----
Total net sales.....	\$784.6	\$787.4	\$783.9
	=====	=====	=====

	DECEMBER 31,		
	1998	1999	2000
	-----	-----	-----
	(MILLIONS)		
Property, plant and equipment, net:			
United States.....	\$476.4	\$496.1	\$495.1
Germany.....	53.5	48.0	43.7
United Kingdom.....	6.3	11.3	11.3
All other foreign countries.....	11.4	14.8	12.9
	-----	-----	-----
Total property, plant and equipment, net.....	\$547.6	\$570.2	\$563.0
	=====	=====	=====

F-40

60

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 18. GEOGRAPHIC INFORMATION -- (CONTINUED)

Approximately 50% of the Company's sales in 2000 were in foreign countries which are subject to currency exchange rate fluctuation risks. See Note 2 for a discussion of the Company's policy to manage these risks. Certain countries in which the Company has sales are subject to additional risks, including high rates of inflation, exchange controls, government expropriation and general instability.

NOTE 19. COMMITMENTS AND CONTINGENCIES

Asbestos Litigation Against G-I Holdings

In January 2001, G-I Holdings filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code due to its asbestos-related bodily injury claims relating to the inhalation of asbestos fiber ("Asbestos Claims"). Neither the Company nor the assets or operations of the Company, which was operated as a division of a corporate predecessor of G-I Holdings prior to July 1986, have been involved in the manufacture or sale of asbestos products. The Company believes that it should have no legal responsibility for damages in connection with Asbestos Claims.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

The Company has been advised by Samuel J. Heyman that in 2000 three actions were commenced by creditors or potential creditors of G-I Holdings, two of which were filed against Mr. Heyman and the third against Mr. Heyman and certain other stockholders of G-I Holdings. The actions allege, among other things, that the distribution by G-I Holdings of the capital stock of the Company to Mr. Heyman and certain G-I Holdings stockholders in the Separation Transactions was without fair consideration and a fraudulent conveyance. These actions seek, among other things, to set aside such distribution and to require Mr. Heyman and such other stockholders to return to G-I Holdings the capital stock of the Company held by them as well as an unspecified amount of damages. The defendants in such actions have advised the Company that they believe these actions are without merit and that the defendants intend to vigorously oppose them. However, if such actions were successful, the plaintiffs could seek to undo the Separation Transactions, which could result in a change of control of the Company. See Note 13 for a discussion of the Credit Agreement.

### Environmental Litigation

The Company, together with other companies, is a party to a variety of proceedings and lawsuits involving environmental matters ("Environmental Claims"), in which recovery is sought for the cost of cleanup of contaminated sites, a number of which Environmental Claims are in the early stages or have been dormant for protracted periods.

The Company estimates that its liability in respect of all Environmental Claims (including those relating to its closed Linden, New Jersey plant described below), as of December 31, 2000, is approximately \$20.7 million, before reduction for insurance recoveries reflected on the Company's Consolidated Balance Sheet (discussed below) of \$11.8 million that relate to both past expenses and estimated future liabilities ("estimated recoveries"). The gross environmental liability is included within "Accrued liabilities" and "Other liabilities," and the estimated recoveries are included within "Other assets."

In the opinion of the Company's management, the resolution of the Environmental Claims should not be material to the business, liquidity, results of operations, cash flows or financial position of the Company. However, adverse decisions or events, particularly as to the liability and the financial responsibility of the Company's insurers and of the other parties involved at each site and their insurers, could cause the Company to increase its estimate of its liability in respect of such matters. It is not currently possible to estimate the amount or range of any additional liability.

After considering the relevant legal issues and other pertinent factors, the Company believes that it will receive the estimated recoveries and the legal expenses incurred on the Company's behalf and that the

F-41

61

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 19. COMMITMENTS AND CONTINGENCIES -- (CONTINUED)

recoveries could be well in excess of the current estimated liability for all Environmental Claims, although there can be no assurances in this regard. The Company believes it is entitled to substantially full defense and indemnity under its insurance policies for most Environmental Claims, although the Company's insurers have not affirmed a legal obligation under the policies to provide indemnity for such claims.

## Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

In March 1995, G-I Holdings commenced litigation on behalf of itself and its predecessors, successors, subsidiaries and related corporate entities seeking amounts substantially in excess of the estimated recoveries. While the Company believes that its claims are meritorious, there can be no assurance that the Company will prevail in its efforts to obtain amounts equal to, or in excess of, the estimated recoveries.

In June 1989, the Company entered into a Consent Order with the New Jersey Department of Environmental Protection ("NJDEP") requiring the development of a remediation plan for its closed Linden, New Jersey plant and the maintenance of financial assurances (currently \$7.5 million) to guarantee the Company's performance. This Consent Order does not address any potential natural resource damage claims. In April 1993, NJDEP issued orders which require the prevention of discharge of contaminated groundwater and stormwater from the site and the elimination of other potential exposure concerns. The Company believes, although there can be no assurance, that, taking into account its plans for development of the site, it can comply with the NJDEP order at a cost of no more than \$7.5 million.

### Lease Commitments

Leases for certain equipment at the Company's mineral products plants are accounted for as capital leases and are included in "Property, plant and equipment, net," at December 31, 1999 and 2000 in the amount of \$1.9 and \$0.9 million, respectively. The Company also has operating leases related to the sale-leaseback transaction discussed in Note 9 and for transportation, production and data processing equipment and for various buildings and offices. Rental expense on operating leases was \$15.1, \$17.3 and \$17.9 million for 1998, 1999 and 2000, respectively. Future minimum lease payments for properties which were held under long-term noncancelable leases as of December 31, 2000 were as follows:

	CAPITAL LEASES	OPERATING LEASES
	-----	-----
	(THOUSANDS)	
2001.....	\$299	\$10,848
2002.....	164	9,608
2003.....	145	8,138
2004.....	4	6,974
2005.....	1	2,001
Later years.....	--	3,010
	----	-----
Total minimum payments.....	613	\$40,579
		=====
Less interest included above.....	(80)	
	----	
Present value of net minimum lease payments.....	\$533	
	=====	

### Other Matters

The Company has received site designation from the New Jersey Hazardous Waste Facilities Siting Commission for the construction of a hazardous waste treatment, storage and disposal facility at its Linden, New Jersey property and has received approval from the New Jersey Turnpike Authority for a direct access ramp from the Turnpike to the site. If the Company is successful in securing the

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

necessary permits to

F-42

62

INTERNATIONAL SPECIALTY PRODUCTS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 19. COMMITMENTS AND CONTINGENCIES -- (CONTINUED)

construct and operate the hazardous waste facility and decides to proceed with this project, the Company would develop and operate the facility in a separate subsidiary, either on its own or in a joint venture with a suitable partner. The Company estimates that the cost of constructing the facility will be approximately \$100 million and, if approved, the facility is anticipated to be in operation three years after commencement of construction. The Company anticipates utilizing internally generated cash and/or seeking project or other independent financing for this project. Accordingly, the Company would not expect such facility to impact materially its liquidity or capital resources. The Company is also investigating other development opportunities at this site.

See Note 8 for information regarding additional contingencies.

NOTE 20. SUBSEQUENT EVENT

At December 31, 2000, the Company held an investment in Hercules of \$204.3 million (based on market value), representing approximately 9.9% of the outstanding common stock of Hercules at that date. On February 20, 2001, the Company notified Hercules of its intent to present at Hercules' 2001 Annual Meeting of Stockholders, and solicit proxies in favor of, the election of a slate of four directors committed to maximizing value for all Hercules stockholders. On March 23, 2001, the Company filed with the Securities and Exchange Commission a definitive proxy statement in connection with Hercules' Annual Meeting.

F-43

63

INTERNATIONAL SPECIALTY PRODUCTS INC.

SUPPLEMENTARY DATA (UNAUDITED)  
QUARTERLY FINANCIAL DATA (UNAUDITED)

	1999 BY QUARTER				2000 BY	
	FIRST	SECOND	THIRD	FOURTH	FIRST	SECOND
	(MILLIONS)					
Net sales.....	\$201.6	\$193.2	\$188.2	\$204.4	\$197.9	\$200.3
Cost of products sold.....	119.4	111.4	106.9	144.7	129.4	127.0
Gross profit.....	\$ 82.2	\$ 81.8	\$ 81.3	\$ 59.7	\$ 68.5	\$ 73.3
Operating income(1).....	\$ 46.8	\$ 38.5	\$ 38.5	\$ 22.2	\$ 25.6	\$ 29.8
Income from continuing operations before income taxes.....	\$ 17.7	\$ 25.0	\$ 23.5	\$ 10.3	\$ 11.8	\$ 15.2
Income taxes.....	(6.2)	(8.8)	(8.3)	(3.6)	(4.1)	(5.4)



Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Income from continuing operations.....	11.5	16.2	15.2	6.7	7.7	9.8
	-----	-----	-----	-----	-----	-----
Discontinued operation:						
Income from discontinued operation, net of income taxes.....	0.5	0.9	0.4	--	--	--
Gain on sale of discontinued operation, net of income taxes.....	--	--	24.5	(1.0)	--	--
	-----	-----	-----	-----	-----	-----
Income (loss) from discontinued operation.....	0.5	0.9	24.9	(1.0)	--	--
	-----	-----	-----	-----	-----	-----
Net income.....	\$ 12.0	\$ 17.1	\$ 40.1	\$ 5.7	\$ 7.7	\$ 9.8
	=====	=====	=====	=====	=====	=====
Earnings per common share(2):						
Basic:						
Income from continuing operations.....	\$ .16	\$ .24	\$ .23	\$ .10	\$ .11	\$ .14
Income (loss) from discontinued operation.....	.01	.01	.36	(.02)	--	--
	-----	-----	-----	-----	-----	-----
Net income.....	\$ .17	\$ .25	\$ .59	\$ .08	\$ .11	\$ .14
	=====	=====	=====	=====	=====	=====
Diluted:						
Income from continuing operations.....	\$ .16	\$ .24	\$ .23	\$ .10	\$ .11	\$ .14
Income (loss) from discontinued operation.....	.01	.01	.36	(.02)	--	--
	-----	-----	-----	-----	-----	-----
Net income.....	\$ .17	\$ .25	\$ .59	\$ .08	\$ .11	\$ .14
	=====	=====	=====	=====	=====	=====

(1) Operating income for the first quarter of 1999 reflects a pre-tax gain of \$8.5 million from the sale of the Company's pearlescent pigments business. See Note 6 to Consolidated Financial Statements. Operating income for the fourth quarter of 2000 reflects a provision for restructuring of \$14.4 million. See Note 4 to Consolidated Financial Statements.

(2) Earnings per share are calculated separately for each quarter and the full year. Accordingly, annual earnings per share will not necessarily equal the total of the quarters.

F-44

64

SCHEDULE II

INTERNATIONAL SPECIALTY PRODUCTS INC.  
VALUATION AND QUALIFYING ACCOUNTS

YEAR ENDED DECEMBER 31, 1998  
(THOUSANDS)

DESCRIPTION	BALANCE JANUARY 1, 1998	CHARGED TO COSTS AND EXPENSES	DEDUCTIONS	OTHER	BALANCE DECEMBER 1998
-----	-----	-----	-----	-----	-----

Valuation and Qualifying Accounts  
Deducted from Assets to Which They  
Apply:

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

Allowance for doubtful accounts.....	\$ 2,609	\$ 78	\$ 291 (a)	\$ 98 (b)	\$ 2,4
Reserve for inventory market valuation.....	13,585	15,410	7,762 (a)	127 (b)	21,3
Reserves for restructuring.....	--	10,503	1,161	--	9,3

YEAR ENDED DECEMBER 31, 1999  
(THOUSANDS)

DESCRIPTION	BALANCE JANUARY 1, 1999	CHARGED TO COSTS AND EXPENSES	DEDUCTIONS	BALANCE DECEMBER 1999
Valuation and Qualifying Accounts Deducted from Assets to Which They Apply:				
Allowance for doubtful accounts.....	\$ 2,494	\$ 2,026	\$ 1,109 (a)	\$ 3,41
Reserve for inventory market valuation.....	21,360	5,063	11,275 (a)	15,14
Reserves for restructuring and staff reduction.....	9,342	2,273 (c)	10,291 (d)	1,32

YEAR ENDED DECEMBER 31, 2000  
(THOUSANDS)

DESCRIPTION	BALANCE JANUARY 1, 2000	CHARGED TO COSTS AND EXPENSES	DEDUCTIONS	OTHER	BALANCE DECEMBER 200
Valuation and Qualifying Accounts Deducted from Assets to Which They Apply:					
Allowance for doubtful accounts.....	\$ 3,411	\$ 1,934	\$ 434 (a)	\$ --	\$ 4,9
Reserve for inventory market valuation.....	15,148	11,902	8,535 (a)	3,798 (b)	22,3
Reserves for restructuring and staff reduction.....	1,324	3,613	1,324	--	3,6

Notes:

- (a) Represents write-off of uncollectible accounts net of recoveries, and the effects of foreign currency translation.
- (b) Represents balance acquired in acquisitions.
- (c) Reflects a reserve established for a staff reduction program in 1999 (see Note 4 to Consolidated Financial Statements).
- (d) Includes \$1,863 of excess reserves which were reversed and credited to the Consolidated Statement of Income (see Note 4 to Consolidated Financial Statements).

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

EXHIBIT INDEX

EXHIBIT NUMBER -----	DESCRIPTIONS -----
3.1	-- Amended and Restated Certificate of Incorporation of ISP (incorporated by reference to Exhibit 4.1 to Post-Effective Amendment No. 1 of Form S-8 to the Registration Statement on Form S-4 of ISP (Registration No. 333-53709) (the "ISP Registration Statement")).
3.2	-- By-laws of ISP (incorporated by reference to Exhibit 99.2 to the ISP Registration Statement).
4.1	-- 9% Note Indenture, dated as of October 18, 1996, between ISP Holdings and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-4 of ISP Holdings (Registration No. 333-17827) (the "Holdings Registration Statement")).
4.2	-- 9 3/4% Note Indenture, dated as of October 18, 1996, between ISP Holdings and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.2 to the Holdings Registration Statement).
10.1	-- Amended and Restated Management Agreement, dated as of January 1, 1999, among GAF Corporation, G-I Holdings Inc., G Industries Corp., Merick Inc., GAF Fiberglass Corporation, ISP, GAF Building Materials Corporation, GAF Broadcasting Company, Inc., Building Materials Corporation of America and ISP Opco Holdings Inc. (the "Management Agreement") (incorporated by reference to Exhibit 10.1 to BMCA's Annual Report on Form 10-K for the fiscal year ended December 31, 1998).
10.2	-- Amendment No. 1 to the Management Agreement, dated as of January 1, 2000 (incorporated by reference to Exhibit 10.2 to ISP's Annual Report on Form 10-K for the fiscal year ended December 31, 1999 (the "1999 Form 10-K")).
10.3	-- Amendment No. 2 to the Management Agreement, dated as of January 1, 2001.
10.4	-- Indemnification Agreement, dated as of October 18, 1996, among GAF Corporation, G-I Holdings Inc., ISP Holdings, G Industries Corp. and GAF Fiberglass Corporation (incorporated by reference to Exhibit 10.7 to the Holdings Registration Statement).
10.5	-- Tax Sharing Agreement, dated as of January 1, 1997, among ISP Holdings, International Specialty Products Inc. and certain subsidiaries of International Specialty Products Inc. (incorporated by reference to Exhibit 10.8 to the Holdings Registration Statement).
10.6	-- Non-Qualified Retirement Plan Letter Agreement (incorporated by reference to Exhibit 10.11 to the Registration Statement on Form S-1 of International Specialty Products Inc. (Registration No. 33-40351)).*
10.7	-- International Specialty Products Inc. 1991 Incentive Plan for Key Employees and Directors, as amended (incorporated by reference to Exhibit 4.3 to Post-Effective Amendment No. 1 on Form S-8 to the ISP Registration Statement).*
10.8	-- International Specialty Products Inc. 2000 Long-Term Incentive Plan (incorporated by reference to Annex A to ISP's definitive proxy statement on Schedule 14A with respect to ISP's 2000 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on April 20,

Edgar Filing: INTERNATIONAL SPECIALTY PRODUCTS INC /NEW/ - Form 10-K

- 2000).\*
- 10.9 -- Agreement, dated July 30, 1993, between International Specialty Products Inc. and Carl R. Eckardt (incorporated by reference to Exhibit 10.16 to the Registration Statement on Form S-4 of G-I Holdings Inc. (Registration No. 33-72220)).\*
  - 10.10 -- Letter Agreement, dated September 29, 1999, between International Specialty Products Inc. and Sunil Kumar (incorporated by reference to Exhibit 10 to the ISP Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 1999).\*
  - 10.11 -- First Amendment to Letter Agreement dated September 29, 1999 between International Specialty Products Inc. and Sunil Kumar.\*

66

EXHIBIT  
NUMBER

DESCRIPTIONS

- | ----- | -----   |
|-------|---|
| 10.12 | -- International Specialty Products Inc. Yoss Restricted Share Plan (incorporated by reference to Exhibit 4.3 to the Registration Statement on Form S-8 of International Specialty Products Inc. (Registration No. 333-52504)).*  |
| 10.13 | -- Compensation and Indemnification Agreement among Charles M. Diker, Burt Manning and ISP, dated October 10, 1997 (incorporated by reference to Exhibit 10.23 to the ISP Registration Statement).*   |
| 10.14 | -- Consulting Agreement, dated November 23, 1999, between Carl R. Eckardt and ISP (incorporated by reference to Exhibit 10.10 to the 1999 Form 10-K).*  |
| 10.15 | -- Agreement and Plan of Merger between ISP Holdings and International Specialty Products Inc., dated as of March 30, 1998 (incorporated by reference to Exhibit A to Amendment No. 2 to ISP Holdings Schedule 13D with respect to the common stock of International Specialty Products Inc. filed with the Securities and Exchange Commission on April 1, 1998). |
| 21    | -- Subsidiaries of ISP.   |
| 23    | -- Consent of Arthur Andersen LLP.  |

-----  
\* Management and/or compensation plan or arrangement.