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KATY INDUSTRIES INC  
Form DEFA14A  
May 09, 2001

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  CONFIDENTIAL, FOR USE OF THE  
COMMISSION ONLY (AS PERMITTED BY  
RULE 14A-6(E) (2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to Section 240.14a-12

Katy Industries, Inc.

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required
- Fee computed on table below per Exchange Act Rules 14a-6(i) (4) and 0-11.

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

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(3) Per unit price or other underlying value of transaction computed  
pursuant to Exchange Act Rule 0-11 (Set forth the amount on which  
the filing fee is calculated and state how it was determined):

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(4) Proposed maximum aggregate value of transaction:

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(5) Total fee paid:

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Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:

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Notes:

KATY NEWS

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FOR IMMEDIATE RELEASE

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KATY INDUSTRIES, INC.  
ANNOUNCES RESULTS FOR FIRST QUARTER

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ENGLEWOOD, CO - May 8, 2001 -- Katy Industries, Inc. (NYSE: KT) today reported a net loss for the first quarter of 2001 of (\$8,372,000) or (\$1.00) per diluted share, compared to net income of \$645,000, or \$.08 per diluted share, in the first quarter of 2000. First quarter results of 2001 include unusual charges totaling (\$6,188,000) after-tax, or (\$.74) per share. Unusual items are detailed on a schedule accompanying this release.

Katy also announced that it completed the sale of its Thorsen Tools business on May 3, 2001. Accordingly, Thorsen's results are reported as operations to be disposed of in the accompanying summary of operations. Impairments of \$1,050,000 to the carrying values of certain Thorsen assets are reported in the line "Equity in loss of operations to be disposed of" for the first quarter of 2001, in anticipation of the expected loss on the sale of this business to be recorded in the second quarter of 2001.

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On March 30, 2001, Katy announced that it had entered into a definitive agreement with KKTU Holding Company, L.L.C. for a recapitalization of Katy. Under that agreement, KKTU Holding commenced a tender offer for up to 2,500,000 shares of Katy common stock at \$8.00 per share, and agreed to purchase 400,000 shares of newly issued convertible preferred stock for \$100 per share, or \$40,000,000.

Katy announced today that KKTU Holding Company, L.L.C. has advised Katy that it is re-evaluating its tender offer and proposed purchase of preferred stock in light of Katy's operating results for the first quarter and Katy's interim operating results for April 2001 (which indicated a continued shortfall from previously projected earnings before interest, taxes, depreciation and amortization). KKTU Holding advised Katy that based on these developments it believes one or more of the conditions to the tender offer may not be satisfied at the expiration date of the offer. Consequently, KKTU Holding is considering alternative courses of action to be negotiated with Katy, including among other things, an increase of its proposed preferred stock investment in Katy, a decrease in the preferred stock conversion price and a decrease in the number of shares and price per share to be purchased pursuant to the tender offer.

Katy Industries, Inc. is a diversified corporation with interests primarily in Electrical/Electronics and Maintenance Products.

Company contact:

Stephen Nicholson, Vice President of Finance, in Englewood at (303) 290-9300, or at [www.katyindustries.com](http://www.katyindustries.com)

Where You Can Find Additional Information:

Shareholder approval of the preferred stock purchase is the subject of a proxy statement that was mailed to Katy shareholders in April for a shareholder meeting to be held in June 2001. Katy strongly advises all shareholders to read Katy's proxy statement, which has been filed with Securities and Exchange Commission. Katy's proxy statement contains important information that you should consider before making any decision about the proposals to be voted on at Katy's shareholder meeting. Katy's proxy statement has been mailed to all Katy shareholders and is

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KATY INDUSTRIES, INC.  
HEADQUARTERS  
6300 S. SYRACUSE WAY, SUITE 300, ENGLEWOOD, CO 80111-6723  
TELEPHONE: (303) 290-9300 \* FACSIMILE: (303) 290-9344

available, together with the annual report, quarterly reports, current reports and other documents filed by Katy, at no charge at the SEC's web site at <http://www.sec.gov> or from Katy by contacting Steve Nicholson at (303) 290-9300.

Neither this nor any previous announcement is an offer to purchase or a solicitation of an offer to sell shares of Katy. The acquiring entity has filed a tender offer statement and Katy has filed a solicitation/recommendation statement with the SEC with respect to the tender offer. The tender offer statement (including the offer to purchase, the related letter of transmittal and the other offer documents attached as exhibits thereto) and the solicitation/recommendation statement contain important information which should be read carefully before any decision is made with respect to the tender offer. The offer to purchase, the related letter of transmittal and certain other offer documents, as well as the solicitation/recommendation statement, are available

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to all Katy shareholders at no expense to them. The tender offer statement (including the offer to purchase, the related letter of transmittal and all other offer documents filed with the SEC) and the solicitation/recommendation statement are also available at no charge at the SEC's web site at <http://www.sec.gov>.

Some of the foregoing communications constitute "forward-looking statements." Such forward-looking statements are subject to various risks and uncertainties and Katy claims the protection afforded by the safe harbor for forward-looking statements in the Private Securities Litigation Reform Act of 1995. These statements include all statements regarding the timing, completion and effect of the proposed recapitalization of Katy. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, including the ability to obtain the needed shareholder approvals on a timely basis, that, together with the other risks and uncertainties detailed from time to time in Katy's filings with the SEC, may cause the actual results, performance or achievements of Katy to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. The safe harbor is not applicable to the foregoing communications to the extent that they constitute tender offer materials and has not been judicially determined to be applicable to such communications to the extent that they constitute soliciting materials in connection with the tender offer.

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 KATY INDUSTRIES, INC.  
 HEADQUARTERS  
 6300 S. SYRACUSE WAY, SUITE 300, ENGLEWOOD, CO 80111-6723  
 TELEPHONE: (303) 290-9300 \* FACSIMILE: (303) 290-9344

### KATY INDUSTRIES, INC. SUMMARY OF OPERATIONS - UNAUDITED

(In thousands, except per share data)

	Three Months Ended		\$ Change Inc/ (De)
	March 31, 2001	March 31, 2000	
	-----	-----	-----
Sales	\$115,635	\$134,008	(\$18,373)
Cost of goods sold	88,042	92,237	(4,195)
	-----	-----	-----
Gross profit	27,593	41,771	(14,178)
Selling, general & administrative expenses	34,791	36,234	(1,443)
	-----	-----	-----
Operating (loss) income	(7,198)	5,537	(12,735)
Equity in loss of operations to be disposed of (1)	(1,620)	(644)	(976)
Interest and other, net	(3,402)	(3,246)	(156)
	-----	-----	-----
(Loss) income before provision for income taxes	(12,220)	1,647	(13,867)
Benefit from (provision for) income taxes	4,276	(577)	4,853
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(Loss) income before distributions on preferred securities	(7,944)	1,070	(9,014)
Distributions on preferred interest of subsidiary, net of tax	(428)	(425)	(3)
Net (loss) income	===== (\$8,372)	===== \$645	===== (\$9,017)
(Loss) earnings per share of common stock - Basic			
Continuing segments - businesses to be retained	(\$0.22)	\$0.13	(\$0.35)
Unusual items (1) (2)	(0.74)	0.00	(0.74)
Operations to be disposed of (1)	(0.04)	(0.05)	0.01
Net (loss) income	----- (\$1.00)	----- \$0.08	----- (\$1.08)
(Loss) earnings per share of common stock - Diluted			
Continuing segments - businesses to be retained	(\$0.22)	\$0.13	(\$0.35)
Unusual items (1) (2)	(0.74)	0.00	(0.74)
Operations to be disposed of (1)	(0.04)	(0.05)	0.01
Net (loss) income	----- (\$1.00)	----- \$0.08	----- (\$1.08)
Average shares outstanding - Basic	===== 8,394	===== 8,416	
Average shares outstanding - Diluted	===== 8,394	===== 8,426	
Dividends paid per share	===== \$0.000	===== \$0.075	
Other Information			
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Working capital, excluding current maturities of indebtedness of \$147,000	===== \$108,893	===== \$125,642	===== (\$16,749)
Long-term debt	===== \$147,754	===== \$155,817	===== (\$8,063)
Preferred interest in subsidiary	===== \$32,900	===== \$32,900	===== \$0
Stockholders' equity	===== \$140,464	===== \$159,939	===== (\$19,475)
Capital expenditures	===== \$3,359	===== \$4,560	===== (\$1,201)
Operating income by segment:			
Electrical/Electronics	(\$2,641)	\$1,394	(\$4,035)
Maintenance Products	503	6,278	(5,775)
Corporate	(5,060)	(2,135)	(2,925)
Total	----- (\$7,198)	----- \$5,537	----- (\$12,735)

(1) Includes results of Thorsen Tools for 2001, in addition to results for SESCO and Sahlman Holdings, Inc., which are included in both 2001 and 2000. The Thorsen Tools business was sold in May 2001. These results include asset impairments of \$1.1mm in anticipation of the loss expected to be realized upon recording of the sale transaction in the second quarter.

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However, these impairments are included in the Unusual Items line for earnings per share purposes.

(2) See attached schedule of unusual items.

KATY INDUSTRIES, INC. SUMMARY OF UNUSUAL ITEMS - UNAUDITED  
(In thousands, except per share data)  
(All items after tax)

DRAFT	Three Months Ended			
	March 31, 2001		March 31, 2000	
	Amount	Diluted Per Share	Amount	Diluted Per Share
Severance and other restructuring	\$ 856	\$0.10	\$ 0	\$0.00
Loss associated with exit from electrical branded product lines	2,134	0.25	0	0.00
LIFO inventory adjustment	874	0.11	0	0.00
Costs associated with recapitalization	1,641	0.20	0	0.00
Asset impairments associated with second quarter sale of Thorsen Tools business	683	0.08	0	0.00
	\$ 6,188	\$0.74	0	\$0.00