

TANGER FACTORY OUTLET CENTERS INC  
Form 8-K/A  
October 24, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K/A

Current Report Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

(Date of earliest event reported): October 24, 2005

TANGER FACTORY OUTLET CENTERS, INC.

(Exact name of registrant as specified in its charter)

North Carolina  
(State or other jurisdiction of  
Incorporation)

1-11986  
(Commission File  
Number)

56-1815473  
(I.R.S. Employer Identification  
Number)

3200 Northline Avenue, Greensboro, North Carolina  
27408

(Address of principal executive offices) (Zip Code)

(336) 292-3010  
(Registrants' telephone number, including area code)

N/A  
(former name or former address, if changed since last  
report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))



**TANGER FACTORY OUTLET CENTERS, INC.**

**CURRENT REPORT**

**ON**

**FORM 8-K/A**

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**Section 9. Financial Statements and Exhibits**

We are amending the financing assumptions, and accordingly, the pro forma information previously included under Item 9.01 in our Current Report on Form 8-K, dated August 30, 2005 to reflect the revised financing assumptions as well as to incorporate our nine months ended September 30, 2005 information.

**Item 9.01 Financial Statements and Exhibits**

Tanger Factory Outlet Centers, Inc., (the "Company"), filed a Form 8-K dated August 22, 2005 to announce an agreement to acquire for \$282.5 million the remaining two-thirds interest in the portfolio of nine factory outlet centers with approximately 3.3 million square feet, (the "Charter Oak Portfolio") owned by an affiliate of Blackstone Real Estate Advisors ("Blackstone"). The Company and Blackstone originally acquired the Charter Oak Portfolio in December 2003 through a joint venture, COROC Holdings LLC ("COROC"), whereby the Company owned a one-third interest and Blackstone owned a two-thirds interest.

Our factory outlet centers and other assets are held by, and all of our operations are conducted by, our majority owned subsidiary, Tanger Properties Limited Partnership (the "Operating Partnership"). The terms "we", "our" and "us" refer to the Company and the Operating Partnership together, as the context requires.

Separate financial statements for the Charter Oak Portfolio are not required since the results of its operations have been included in our audited consolidated financial statements since December 2003. Unaudited pro forma financial information filed herewith to give effect to the proposed acquisition are as set forth below:

(b) Pro Forma Financial Information	Page
(1) Pro Forma Consolidated Statements of Operations (unaudited)	
for the nine months ended September 30, 2005 and notes thereto	5
for the year ended December 31, 2004 and notes thereto	7
(2) Pro Forma Consolidated Balance Sheet (unaudited)	
as of September 30, 2005 and notes thereto	9

TANGER FACTORY OUTLET CENTERS, INC.  
UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS

The accompanying unaudited Pro Forma Consolidated Financial Statements have been derived from the historical statements of the Company and give effect to the proposed acquisition of the remaining two-thirds interest in the Charter Oak Portfolio owned by Blackstone. The unaudited Pro Forma Consolidated Statements of Operations for the nine months ended September 30, 2005 and the year ended December 31, 2004 assume the acquisition had occurred as of January 1, 2004. The unaudited Pro forma Consolidated Balance Sheet assumes the acquisition had occurred on September 30, 2005.

The purchase price of \$282.5 million involves an all-cash payment, which we expect to finance in the public markets through a mixture of long-term unsecured debt and equity. Closing of the transaction is subject to certain conditions including those contained within an existing GMAC loan currently collateralizing the properties. We anticipate the transaction will close sometime in November 2005.

The unaudited Pro Forma Consolidated Financial Statements reflect the early prepayment of our mortgages with John Hancock totaling \$77.4 million as well as an associated prepayment premium of \$9.4 million on October 3, 2005, which were secured by four properties in our portfolio.

The unaudited Pro Forma Consolidated Financial Statements also reflect our assumption that we will finance the purchase price of \$282.5 million, the related estimated closing costs of \$3.3 million and the early prepayment of the John Hancock mortgages and related prepayment premium totaling \$86.8 million. The financing will include (1) the issuance of 3.0 million preferred shares with net proceeds of approximately \$72.3 million; (2) the issuance of long-term unsecured public debt with net proceeds of approximately \$248.1 million; (3) the use of \$24.75 million in cash equivalents and short-term investments available as of September 30, 2005; and (4) draw downs of \$27.4 million of available lines of credit. There can be no assurance that closing on the transaction will actually occur or that we will be able to issue these securities in the form and for the amounts stated above to fund our transaction. Changes in the form of securities issued or in the amount of common shares, preferred shares and debt actually issued could result in an increase or decrease in pro forma income from continuing operations and related pro forma earnings per share.

The accompanying unaudited Pro Forma Consolidated Financial Statements reflect a preliminary allocation of the purchase price under Statement of Financial Accounting Standards No. 141, "Business Combinations" ("FAS 141"). This allocation is subject to final adjustment following the acquisition. The Company expects to finalize the valuation following the consummation of the transaction. Changes in the allocation of the purchase price and/or estimated useful lives from those used in the unaudited Pro Forma Consolidated Financial Statements could result in an increase or decrease in pro forma income from continuing operations and related pro forma earnings per share. The following table summarizes our preliminary allocation of purchase price plus closing costs and the estimated useful lives used for the pro forma calculations.

	Amount (in thousands)	Average estimated useful life (in years)
Land	\$ 4,873	
Buildings, improvements and fixtures	41,048	24.4
Deferred lease and other intangibles:		
Above (below) market leases, net	(4,754)	3.8
Other lease related intangibles (principally tenant relationships and lease in place value)	16,186	5.9
Debt premium	1,173	3.0
Minority interest	227,234	

Net assets acquired	\$	285,760
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The unaudited Pro Forma Consolidated Financial Statements have been prepared by the Company's management. These pro forma statements may not be indicative of the results that would have actually occurred if the acquisition and the early prepayment of the John Hancock mortgages had been in effect on the dates indicated, nor do they purport to represent the results of operations for future periods. The unaudited Pro Forma Consolidated Financial Statements should be read in conjunction with the Company's unaudited financial statements and notes thereto as of September 30, 2005 and for the nine months then ended (which are contained in the Company's Form 10-Q for the period ended September 30, 2005), and the Company's audited financial statements and notes thereto as of December 31, 2004 and for the year then ended (which are contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2004).

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**PRO FORMA CONSOLIDATED STATEMENTS OF OPERATIONS**  
**For the Nine Months Ended September 30, 2005**

(Unaudited)

(In thousands, except per share data)

	<b>Historical</b>	<b>Pro forma</b>	<b>Pro forma</b>
	(a)	<b>Adjustments</b>	<b>Consolidated</b>
<b>REVENUES</b>			
Base rentals	\$ 99,370	\$ 929	(b) \$ 100,299
Percentage rentals	3,968		3,968
Expense reimbursements	41,165		41,165
Other income	3,747	(74)	(c) 3,673
Total revenues	148,250	855	149,105
<b>EXPENSES</b>			
Property operating	46,911		46,911
General and administrative	10,333		10,333
Depreciation and amortization	36,458	3,317	(d) 39,775
Total expenses	93,702	3,317	97,019
Operating income	54,548	(2,462)	52,086
Interest expense	24,327	6,761	(e) 31,088
<b>Income before equity in earnings of unconsolidated joint ventures, minority interest, discontinued operations and loss on sale of real estate</b>			
	30,221	(9,223)	20,998
Equity in earnings of unconsolidated joint ventures	714		714
Minority interests:			
Consolidated joint venture	(20,211)	20,211	(f) -
Operating partnership	(1,917)	(996)	(f) (2,913)
<b>Income from continuing operations</b>	<b>\$ 8,807</b>	<b>\$ 9,992</b>	<b>\$ 18,799</b>
<b>Basic earnings per common share:</b>			
Income from continuing operations	\$ .18		\$ .48 (h)
Weighted average shares	27,682	2,681	(g) 30,363
<b>Diluted earnings per common share:</b>			
Income from continuing operations	\$ .18		\$ .48 (h)
Weighted average shares	27,934	2,681	(g) 30,615

*The accompanying notes are an integral part of these unaudited pro forma consolidated financial statements.*





TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS  
For the Nine Months Ended September 30, 2005

- a) As reported in the unaudited consolidated statement of operations of Tanger Factory Outlet Centers, Inc. and Subsidiaries for the nine months ended September 30, 2005.
- b) To reflect amortization of the portion of the purchase price assigned to above and below market leases in accordance with FAS 141.
- c) To reflect the elimination of interest income earned from available cash equivalents and short-term investments remaining from the September 2, 2005 issuance of 3.0 million common shares.
- d) To reflect depreciation and amortization on the partial step-up of assets to fair value.
- e) To reflect (1) interest expense from the assumed issuance of \$250.0 million in unsecured public debt with a coupon rate of 6.00% (effective rate of 6.08% after underwriting discount; an increase or decrease of 100 basis points in the coupon rate would result in an increase or decrease in interest expense of \$2.5 million on an annual basis); (2) the amortization of debt issuance costs (\$1.9 million amortized over ten years); (3) reduction in the amortization of debt premium of \$1.2 million amortized over three years; (4) adjustments to interest expense to reflect an assumed \$27.4 million balance outstanding on available lines of credit at an interest rate of 4.79% based on one month LIBOR plus 0.85%; and (5) the elimination of interest paid during the year on the John Hancock mortgage loans, which were repaid early on October 3, 2005, totaling \$77.4 million with interest rates ranging from 7.875% to 7.89% and their associated loan cost amortization.
- f) To eliminate the minority interest in the net income of the consolidated joint venture that is being acquired in this transaction and to reflect the minority interest in the additional income of the Operating Partnership resulting from the pro forma adjustments.
- g) To reflect the 3.0 million common shares issued on September 2, 2005, which had a weighted average of 319,000 shares outstanding for the nine months ended September 30, 2005, as if the shares had been issued as of the beginning of the nine month period.
- h) Pro forma income per share is computed as follows: Income from continuing operations less preferred share dividends of \$4.2 million (from the assumed issuance of 3.0 million preferred shares at an assumed price of \$25 per share and at a coupon rate of 7.5%) divided by pro forma weighted average shares outstanding.

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**PRO FORMA CONSOLIDATED STATEMENTS OF OPERATIONS**  
**For the Year Ended December 31, 2004**

(Unaudited)

(In thousands, except per share data)

	<b>Historical</b>	<b>Pro forma</b>	<b>Pro forma</b>
	(a)	<b>Adjustments</b>	<b>Consolidated</b>
<b>REVENUES</b>			
Base rentals	\$ 129,884	\$ 1,238	(b) \$ 131,122
Percentage rentals	5,338		5,338
Expense reimbursements	52,585		52,585
Other income	6,746		6,746
Total revenues	194,553	1,238	195,791
<b>EXPENSES</b>			
Property operating	59,759		59,759
General and administrative	12,820		12,820
Depreciation and amortization	51,446	4,422	(c) 55,868
Total expenses	124,025	4,422	128,447
<b>Operating income</b>	70,528	(3,184)	67,344
Interest expense	35,117	10,130	(d) 45,247
<b>Income before equity in earnings of unconsolidated joint ventures, minority interest and discontinued operations</b>	35,411	(13,314)	22,097
Equity in earnings of unconsolidated joint ventures	1,042		1,042
Minority interests:			
Consolidated joint venture	(27,144)	27,144	(e) -
Operating partnership	(1,701)	(1,241)	(e) (2,942)
<b>Income from continuing operations</b>	\$ 7,608	\$ 12,589	\$ 20,197
<b>Basic earnings per common share:</b>			
Income from continuing operations	\$ .28		\$ .49 (g)
Weighted average shares	27,044	3,000	(f) 30,044
<b>Diluted earnings per common share:</b>			
Income from continuing operations	\$ .28		\$ .48 (g)
Weighted average shares	27,261	3,000	(f) 30,261

*The accompanying notes are an integral part of these unaudited pro forma consolidated financial statements.*



TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS  
For the Year Ended December 31, 2004

- a) As reported in the audited consolidated statement of operations of Tanger Factory Outlet Centers, Inc. and Subsidiaries for the year ended December 31, 2004.
- b) To reflect amortization of the portion of the purchase price assigned to above and below market leases in accordance with FAS 141.
- c) To reflect depreciation and amortization on the partial step-up of assets to fair value.
- d) To reflect (1) interest expense from the assumed issuance of \$250.0 million in unsecured public debt with a coupon rate of 6.00% (effective rate of 6.08% after underwriting discount; an increase or decrease of 100 basis points in the coupon rate would result in an increase or decrease in interest expense of \$2.5 million on an annual basis); (2) the amortization of debt issuance costs (\$1.9 million amortized over ten years); (3) reduction in the amortization of debt premium of \$1.2 million amortized over three years; (4) adjustments to interest expense to reflect an assumed \$27.4 million balance outstanding on available lines of credit at an interest rate of 4.79% based on one month LIBOR plus 0.85%; and (5) the elimination of interest paid during the year on the John Hancock mortgage loans, which were repaid early on October 3, 2005, totaling \$77.4 million with interest rates ranging from 7.875% to 7.89% and their associated loan cost amortization.
- e) To eliminate the minority interest in the net income of the consolidated joint venture that is being acquired in this transaction and to reflect the minority interest in the additional income of the Operating Partnership resulting from the pro forma adjustments.
- f) To reflect the issuance of 3.0 million common shares on September 2, 2005 with net proceeds of approximately \$81.0 million as part of the funding of the transaction.
- g) Pro forma income per share is computed as follows: Income from continuing operations less preferred share dividends of \$5.6 million (from the assumed issuance of 3.0 million preferred shares at an assumed price of \$25 per share and at a coupon rate of 7.5%) divided by pro forma weighted average shares outstanding.

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**PRO FORMA CONSOLIDATED BALANCE SHEET**

As of September 30, 2005

(Unaudited)

(In thousands)

	<b>Historical</b>	<b>Pro forma Adjustments</b>		<b>Pro forma Consolidated</b>
<b>ASSETS</b>				
	(a)			
Rental Property				
Land	\$ 113,284	\$ 4,873	(b)	\$ 118,157
Buildings, improvements and fixtures	960,105	41,048	(b)	1,001,153
Construction in progress	8,797			8,797
	1,082,186	45,921		1,128,107
Accumulated depreciation	(247,179)			(247,179)
Rental property, net	835,007	45,921		880,928
Cash and cash equivalents	6,219	(4,750)	(c)	1,469
Short-term investments	20,000	(20,000)	(c)	-
Deferred charges, net	52,873	12,948	(b)	65,821
Other assets	26,895			26,895
<b>Total assets</b>	<b>\$ 940,994</b>	<b>\$ 34,119</b>		<b>\$ 975,113</b>
 <b>LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY</b>				
<b>Liabilities</b>				
Debt				
Senior, unsecured notes	\$ 100,000	\$ 250,000	(d)	\$ 350,000
Mortgages payable	281,069	(78,587)	(b)(e)	202,482
Unsecured note	53,500			53,500
Lines of credit	-	27,430	(f)	27,430
	434,569	198,843		633,412
Construction trade payables	8,294			8,294
Accounts payable and accrued expenses	14,849			14,849
<b>Total liabilities</b>	<b>457,712</b>	<b>198,843</b>		<b>656,555</b>
Commitments				
<b>Minority interests:</b>				
Consolidated joint venture	227,234	(227,234)	(g)	-
Operating partnership	42,220			42,220
Total minority interest	269,454	(227,234)		42,220
 <b>Shareholders' equity</b>				
Preferred shares	-	75,000	(h)	75,000
Common shares	307			307
Paid in capital	349,287	(2,662)	(h)	346,625
Distributions in excess of net income	(130,955)	(9,828)	(i)	(140,783)

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Deferred compensation	(5,930)		(5,930)
Accumulated other comprehensive loss	1,119		1,119
<b>Total shareholders' equity</b>	213,828	62,510	276,338
<b>Total liabilities, minority interests and shareholders' equity</b>	\$ 940,994	\$ 34,119	\$ 975,113

*The accompanying notes are an integral part of these unaudited pro forma consolidated financial statements.*

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED PRO FORMA CONSOLIDATED BALANCE SHEET  
As of September 30, 2005

- a) As reported in the unaudited consolidated balance sheet of Tanger Factory Outlet Centers, Inc. and Subsidiaries as of September 30, 2005.
- b) To reflect (1) the assumed acquisition of the two-thirds share of the difference between the fair value of the Charter Oak Portfolio and underlying book value of the assets and liabilities. See table on page 3 for amounts allocated to the assets and liabilities acquired and the average useful lives assigned to each major caption; (2) \$1.9 million in deferred financing costs from the assumed issuance of long-term unsecured debt and (3) the write-off of \$.4 million in deferred financing costs associated with the early repayment of the John Hancock mortgages on October 3, 2005.
- c) To reflect the assumed use of \$4.75 million in available cash equivalents and \$20.0 million in short-term investments as of September 30, 2005 as part of the funding of the acquisition.
- d) To reflect the assumed issuance of \$250.0 million of unsecured public debt generating net proceeds of \$248.1 million.
- e) To reflect the early repayment of the John Hancock mortgages loans totaling \$77.4 million on October 3, 2005.
- f) To reflect the assumed draw down of \$27.4 million of available lines of credit and as part of the funding of the acquisition.
- g) To eliminate the minority interest in the consolidated joint venture that is being acquired in this transaction.
- h) To reflect the assumed issuance of 3.0 million preferred shares at a coupon rate of 7.5% and a liquidation preference value of \$25 per share with net proceeds of approximately \$72.3 million, as part of the funding of the acquisition.
- i) To reflect the debt prepayment premium of \$9.4 million and the write-off of \$.4 million in deferred financing costs associated with the early repayment of the John Hancock mortgages on October 3, 2005.

**SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused the report to be signed its behalf by the undersigned thereunto duly authorized.

TANGER FACTORY OUTLET CENTERS, INC.

By: /s/ Frank C. Marchisello, Jr.  
Frank C. Marchisello, Jr.  
Executive Vice President, Chief Financial Officer

Date: October 24, 2005