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HAWKINS INC Form 10-Q August 04, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended July 3, 2016
Commission file number 0-7647
HAWKINS, INC.
(Exact name of registrant as specified in its charter)

MINNESOTA 41-0771293
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)
2381 ROSEGATE, ROSEVILLE, MINNESOTA 55113
(Address of principal executive offices, including zip code)
(612) 331-6910
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES  $\circ$  NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  $\circ$  NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large Accelerated Filer Ý

Non-Accelerated Filer " (Do not check if a smaller reporting company) Smaller Reporting Company" Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES " NO  $\acute{y}$ 

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

CLASS Shares Outstanding at July 29, 2016

Common Stock, par value \$.05 per share 10,604,490

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#### PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

HAWKINS, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In thousands, except share data)

| (III tilousalius, except share data)   |                 |                  |
|--|-----------------|------------------|
| ()   | July 3,<br>2016 | April 3,<br>2016 |
| ASSETS   |                 |                  |
| CURRENT ASSETS:  |                 |                  |
| Cash and cash equivalents  | \$21,227        | \$20,014         |
| Trade receivables — less allowance for doubtful accounts:                                  |                 |                  |
| \$596 as of July 3, 2016 and \$602 as of April 3, 2016                                     | 57,485          | 59,271           |
| Inventories  | 47,326          | 47,719           |
| Income taxes receivable  | 3,549           | 6,062            |
| Prepaid expenses and other current assets  | 3,498           | 4,222            |
| Total current assets   | 133,085         | 137,288          |
| PROPERTY, PLANT, AND EQUIPMENT:  | 209,546         | 204,848          |
| Less accumulated depreciation  | 91,766          | 88,527           |
| Net property, plant, and equipment   | 117,780         | 116,321          |
| OTHER ASSETS:  |                 |                  |
| Goodwill   | 97,724          | 97,724           |
| Intangible assets — less accumulated amortization:   |                 |                  |
| \$7,891 as of July 3, 2016 and \$6,370 as of April 3, 2016                                 | 81,413          | 82,934           |
| Other  | 2,120           | 2,224            |
| Total other assets   | 181,257         | 182,882          |
| Total assets   | \$432,122       | \$436,491        |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |                 |                  |
| CURRENT LIABILITIES:   |                 |                  |
| Accounts payable — trade   | \$29,337        | \$30,121         |
| Dividends payable  | _               | 4,226            |
| Accrued payroll and employee benefits  | 5,811           | 8,787            |
| Current portion of long-term debt  | 6,114           | 5,489            |
| Due to sellers of acquired business  | 4,533           | 6,829            |
| Container deposits   | 1,143           | 1,081            |
| Other current liabilities  | 2,634           | 3,232            |
| Total current liabilities  | 49,572          | 59,765           |
| LONG-TERM DEBT, LESS CURRENT PORTION   | 121,775         | 123,616          |
| PENSION WITHDRAWAL LIABILITY   | 6,204           | 6,282            |
| DEFERRED INCOME TAXES  | 42,242          | 42,242           |
| OTHER LONG-TERM LIABILITIES  | 2,661           | 3,611            |
| Total liabilities  | 222,454         | 235,516          |
| COMMITMENTS AND CONTINGENCIES  |                 |                  |
| SHAREHOLDERS' EQUITY:  |                 |                  |
| Common stock; authorized: 30,000,000 shares of \$0.05 par value; 10,531,524 and 10,512,471 | 527             | 526              |
| shares issued and outstanding as of July 3, 2016 and April 3, 2016, respectively           | 321             | 320              |
| Additional paid-in capital   | 49,277          | 48,189           |
| Retained earnings  | 159,869         | 152,265          |
| Accumulated other comprehensive loss   |                 | (5)              |
| Total shareholders' equity   | 209,668         | 200,975          |
|  |                 |                  |

Total liabilities and shareholders' equity See accompanying notes to condensed consolidated financial statements. \$432,122 \$436,491

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#### HAWKINS, INC.

Sales

Cost of sales

Gross profit

 $CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ INCOME\ (UNAUDITED)$ 

(In thousands, except share and per-share data)

Three Months Ended July 3, June 28, 2016 2015 \$131,374 \$101,496 (103,158) (80,761) 28,216 20,735

Selling, general and administrative expenses