

FORD MOTOR CO  
Form 8-K  
January 23, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report: January 23, 2006  
(Date of earliest event reported)

**FORD MOTOR COMPANY**  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation)

1-3950  
(Commission File Number)

38-0549190  
(IRS Employer Identification No.)

One American Road, Dearborn, Michigan  
(Address of principal executive offices)

48126  
(Zip Code)

Registrant's telephone number, including area code 313-322-3000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 140.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))



Item 2.02. Results of Operations and Financial Condition.

Ford Motor Company ("Ford") hereby incorporates by reference its news release dated January 23, 2006, which is herewith furnished as Exhibit 99.

Ford will conduct two conference calls on January 23, 2006 to review financial results for fourth-quarter and full-year 2005. Don Leclair, Ford's Executive Vice President and Chief Financial Officer, will host a presentation for the investment community and news media beginning at 9:30 a.m. to review financial results for fourth-quarter and full-year 2005. Investors may access this presentation by dialing 800-706-7741 (or 1-617-614-3471 if dialing from outside the United States). The passcode for either telephone number is a verbal response of "Ford Business Review." At 10:30 a.m., members of Ford's executive management team will join the discussion to present the 2006 business review. We will also broadcast the question and answer session with members of the investment community and news media following the business review.

Ford's Vice President and Treasurer, Ann Marie Petach, and Ford Motor Credit Company's Vice Chairman and Chief Financial Officer, David Cosper, will host a second presentation for fixed income analysts and investors beginning at 2:00 p.m. Investors may access this presentation using the same dial-in information as above, with the passcode a verbal response of "Ford Fixed Income Call."

At the same time, a listen-only webcast and supporting presentation materials for each call will be available on the Internet at [www.shareholder.ford.com](http://www.shareholder.ford.com). Investors may also access replays for one week following these presentations by visiting [www.shareholder.ford.com](http://www.shareholder.ford.com), or by dialing 888-286-8010 (or 1-617-801-6888 if dialing from outside the United States). The passcode for replays of the 9:30 a.m. presentation is 29481628; the passcode for replays of the 2:00 p.m. presentation is 55865600. All times referenced above are listed in Eastern Time.

Please note that Exhibit 99 to this Form 8-K discusses pre-tax profits excluding special items for Ford's Automotive sector and the primary operating segments and business units within the Automotive sector. The most directly comparable financial measure calculated and presented in accordance with GAAP is pre-tax profits including special items. Ford believes that pre-tax profits excluding special items is a useful measure to provide investors, because it excludes those items that Ford does not consider to be indicative of earnings from ongoing operating activities. As a result, pre-tax profits excluding special items provides investors with a more relevant measure of the results generated by our operations.

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Item 9.01. Financial Statements and Exhibits.

EXHIBITS

<u>Designation</u>	<u>Description</u>	<u>Method of Filing</u>
Exhibit 99	News Release dated January 23, 2006	Furnished with this Report

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FORD MOTOR COMPANY  
(Registrant)

Date: January 23, 2006

By: /s/Kathryn S. Lamping  
Kathryn S. Lamping  
Assistant Secretary

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**EXHIBIT INDEX**

**Designation**

**Description**

Exhibit 99

News Release dated January 23, 2006