

FEDERAL REALTY INVESTMENT TRUST  
Form 10-Q  
October 31, 2013  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO THE SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-07533

FEDERAL REALTY INVESTMENT TRUST

(Exact Name of Registrant as Specified in its Declaration of Trust)

Maryland 52-0782497  
(State of Organization) (IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland 20852  
(Address of Principal Executive Offices) (Zip Code)

(301) 998-8100  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of Registrant's common shares outstanding on October 28, 2013 was 65,040,956.

Table of Contents

FEDERAL REALTY INVESTMENT TRUST  
QUARTERLY REPORT ON FORM 10-Q  
QUARTER ENDED SEPTEMBER 30, 2013

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION	<u>3</u>
Item 1. Financial Statements	<u>3</u>
Consolidated Balance Sheets as of September 30, 2013 (unaudited) and December 31, 2012	<u>4</u>
Consolidated Statements of Comprehensive Income (unaudited) for the three and nine months ended September 30, 2013 and 2012	<u>5</u>
Consolidated Statement of Shareholders' Equity (unaudited) for the nine months ended September 30, 2013	<u>6</u>
Consolidated Statements of Cash Flows (unaudited) for the nine months ended September 30, 2013 and 2012	<u>7</u>
Notes to Consolidated Financial Statements (unaudited)	<u>8</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>15</u>
Item 3. Quantitative and Qualitative Disclosures about Market Risk	<u>29</u>
Item 4. Controls and Procedures	<u>30</u>
PART II. OTHER INFORMATION	<u>30</u>
Item 1. Legal Proceedings	<u>30</u>
Item 1A. Risk Factors	<u>30</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>31</u>
Item 3. Defaults Upon Senior Securities	<u>31</u>
Item 4. Mine Safety Disclosures	<u>31</u>
Item 5. Other Information	<u>31</u>
Item 6. Exhibits	<u>31</u>
SIGNATURES	<u>32</u>

Table of Contents

PART I—FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The following balance sheet as of December 31, 2012, which has been derived from audited financial statements, and unaudited interim financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles (GAAP) have been omitted pursuant to those rules and regulations, although the company believes that the disclosures made are adequate to make the information not misleading. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the company's latest Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting of normal, recurring adjustments) necessary for a fair presentation for the periods presented have been included. The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the results that may be expected for the full year.

Table of ContentsFederal Realty Investment Trust  
Consolidated Balance Sheets

	September 30, 2013	December 31, 2012
	(In thousands, except share data) (Unaudited)	
<b>ASSETS</b>		
Real estate, at cost		
Operating (including \$265,019 and \$264,506 of consolidated variable interest entities, respectively)	\$ 4,574,676	\$ 4,473,813
Construction-in-progress	452,406	288,714
Assets held for sale (discontinued operations)	—	17,147
	5,027,082	4,779,674
Less accumulated depreciation and amortization (including \$17,327 and \$12,024 of consolidated variable interest entities, respectively)	(1,316,358 )	(1,224,295 )
Net real estate	3,710,724	3,555,379
Cash and cash equivalents	127,831	36,988
Accounts and notes receivable, net	87,284	73,861
Mortgage notes receivable, net	55,198	55,648
Investment in real estate partnership	32,971	33,169
Prepaid expenses and other assets	132,831	132,659
Debt issuance costs, net of accumulated amortization of \$11,258 and \$10,140, respectively	12,637	10,861
<b>TOTAL ASSETS</b>	<b>\$ 4,159,476</b>	<b>\$ 3,898,565</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Mortgages payable (including \$203,423 and \$205,299 of consolidated variable interest entities, respectively)	\$ 721,185	\$ 760,789
Capital lease obligations	71,677	71,693
Notes payable	299,828	299,575
Senior notes and debentures	1,213,508	1,076,545
Accounts payable and accrued expenses	160,634	120,929
Dividends payable	51,846	47,685
Security deposits payable	12,596	12,957
Other liabilities and deferred credits	103,272	103,379
Total liabilities	2,634,546	2,493,552
Commitments and contingencies (Note 7)		
Redeemable noncontrolling interests	93,820	94,420
<b>Shareholders' equity</b>		
Preferred shares, authorized 15,000,000 shares, \$.01 par: 5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 399,896 shares issued and outstanding	9,997	9,997
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 66,036,174 and 64,815,446 shares issued and outstanding, respectively	660	648
Additional paid-in capital	2,000,965	1,875,525
Accumulated dividends in excess of net income	(600,091 )	(586,970 )
Accumulated other comprehensive loss	(3,539 )	(12,388 )
Total shareholders' equity of the Trust	1,407,992	1,286,812

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

Noncontrolling interests	23,118	23,781
Total shareholders' equity	1,431,110	1,310,593
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 4,159,476</b>	<b>\$ 3,898,565</b>

The accompanying notes are an integral part of these consolidated statements.

4

---

Table of ContentsFederal Realty Investment Trust  
Consolidated Statements of Comprehensive Income  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(In thousands, except per share data)			
<b>REVENUE</b>				
Rental income	\$154,308	\$146,943	\$460,136	\$428,330
Other property income	3,480	9,007	9,661	17,842
Mortgage interest income	1,242	1,282	3,770	3,834
Total revenue	159,030	157,232	473,567	450,006
<b>EXPENSES</b>				
Rental expenses	29,045	29,658	86,755	82,609
Real estate taxes	18,400	17,224	53,604	49,680
General and administrative	7,543	8,751	22,902	22,894
Depreciation and amortization	39,341	34,847	119,615	106,451
Total operating expenses	94,329	90,480	282,876	261,634
<b>OPERATING INCOME</b>	64,701	66,752	190,691	188,372
Other interest income	70	261	165	580
Interest expense	(25,762)	(28,218)	(80,314)	(85,744)
Early extinguishment of debt	—	—	(3,399)	—
Income from real estate partnerships	381	490	1,065	1,229
<b>INCOME FROM CONTINUING OPERATIONS</b>	39,390	39,285	108,208	104,437
<b>DISCONTINUED OPERATIONS</b>				
Discontinued operations - income	115	371	942	1,077
Discontinued operations - gain on sale of real estate	23,861	—	23,861	—
Results from discontinued operations	23,976	371	24,803	1,077
<b>INCOME BEFORE GAIN ON SALE OF REAL ESTATE</b>	63,366	39,656	133,011	105,514
Gain on sale of real estate	—	—	4,994	11,860
<b>NET INCOME</b>	63,366	39,656	138,005	117,374
Net income attributable to noncontrolling interests	(1,268)	(1,012)	(3,780)	(3,141)
<b>NET INCOME ATTRIBUTABLE TO THE TRUST</b>	62,098	38,644	134,225	114,233
Dividends on preferred shares	(136)	(136)	(406)	(406)
<b>NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS</b>	\$61,962	\$38,508	\$133,819	\$113,827
<b>EARNINGS PER COMMON SHARE, BASIC</b>				
Continuing operations	\$0.57	\$0.59	\$1.58	\$1.57
Discontinued operations	0.37	0.01	0.38	0.02
Gain on sale of real estate	—	—	0.08	0.19
	\$0.94	\$0.60	\$2.04	\$1.78
Weighted average number of common shares, basic	65,504	64,014	65,118	63,711
<b>EARNINGS PER COMMON SHARE, DILUTED</b>				
Continuing operations	\$0.57	\$0.59	\$1.58	\$1.56
Discontinued operations	0.37	0.01	0.38	0.02
Gain on sale of real estate	—	—	0.08	0.19
	\$0.94	\$0.60	\$2.04	\$1.77
Weighted average number of common shares, diluted	65,647	64,202	65,271	63,891

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

COMPREHENSIVE INCOME	\$62,195	\$36,804	\$146,854	\$108,087
COMPREHENSIVE INCOME ATTRIBUTABLE TO THE TRUST	\$60,927	\$35,792	\$143,074	\$104,946

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

Federal Realty Investment Trust  
Consolidated Statement of Shareholders' Equity  
For the Nine Months Ended September 30, 2013  
(Unaudited)

	Shareholders' Equity of the Trust					Accumulated Dividends in Excess of Net Income	Accumulated Other Comprehensive Loss	Noncontrolling Interests	Total Shareholders' Equity
	Preferred Shares	Common Shares	Additional Paid-in Capital	Shares	Amount				
	Shares	Amount	Shares	Amount					
(In thousands, except share data)									
BALANCE AT DECEMBER 31, 2012	399,896	\$9,997	64,815,446	\$648	\$1,875,525	\$(586,970)	\$(12,388)	\$23,781	\$1,310,593
Net income, excluding \$2,117 attributable to redeemable noncontrolling interests	—	—	—	—	—	134,225	—	1,663	135,888
Other comprehensive income - change in value of interest rate swaps	—	—	—	—	—	—	8,849	—	8,849
Dividends declared to common shareholders	—	—	—	—	—	(146,940)	—	—	(146,940)
Dividends declared to preferred shareholders	—	—	—	—	—	(406)	—	—	(406)
Distributions declared to noncontrolling interests	—	—	—	—	—	—	—	(1,529)	(1,529)
Common shares issued	—	—	1,075,123	11	116,786	—	—	—	116,797
Exercise of stock options	—	—	16,304	—	1,005	—	—	—	1,005
Shares issued under dividend reinvestment plan	—	—	15,002	—	1,610	—	—	—	1,610
Share-based compensation expense, net of shares withheld	—	—	91,823	1	6,664	—	—	—	6,665



for employee  
taxes

Conversion and  
redemption of OP — — 22,476 — (625 ) — — (797 ) (1,422 )  
units

BALANCE AT

SEPTEMBER 30, 399,896 \$9,997 66,036,174 \$660 \$2,000,965 \$(600,091) \$(3,539 ) \$23,118 \$1,431,110  
2013

The accompanying notes are an integral part of these consolidated statements.

6

---

Table of ContentsFederal Realty Investment Trust  
Consolidated Statements of Cash Flows  
(Unaudited)

	Nine Months Ended September 30,	
	2013	2012
	(In thousands)	
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 138,005	\$ 117,374
Adjustment to reconcile net income to net cash provided by operating activities		
Depreciation and amortization, including discontinued operations	119,885	106,702
Gain on sale of real estate	(28,855)	(11,860)
Income from real estate partnerships	(1,065)	(1,229)
Other, net	2,578	4,236
Changes in assets and liabilities, net of effects of acquisitions and dispositions:		
Increase in accounts receivable	(10,182)	(2,419)
Increase in prepaid expenses and other assets	(949)	(7,393)
Increase in accounts payable and accrued expenses	4,906	5,217
Increase (decrease) in security deposits and other liabilities	2,405	(1,473)
Net cash provided by operating activities	226,728	209,155
<b>INVESTING ACTIVITIES</b>		
Acquisition of real estate	(47,202)	(8,927)
Capital expenditures - development and redevelopment	(156,651)	(92,316)
Capital expenditures - other	(32,200)	(33,700)
Proceeds from sale of real estate	42,866	—
Distribution from real estate partnership in excess of earnings	93	420
Leasing costs	(9,088)	(9,003)
Repayment of mortgage and other notes receivable, net	695	91
Net cash used in investing activities	(201,487)	(143,435)
<b>FINANCING ACTIVITIES</b>		
Costs to upsize and extend revolving credit facility	(1,929)	—
Issuance of senior notes, net of costs	269,347	244,807
Redemption and retirement of senior notes	(135,000)	(175,000)
Issuance of mortgages, capital leases and notes payable, net of costs	—	5,399
Repayment of mortgages, capital leases and notes payable	(37,375)	(16,312)
Issuance of common shares	118,087	93,668
Dividends paid to common and preferred shareholders	(141,849)	(131,172)
Distributions to and redemptions of noncontrolling interests	(5,679)	(7,236)
Net cash provided by financing activities	65,602	14,154
Increase in cash and cash equivalents	90,843	79,874
Cash and cash equivalents at beginning of year	36,988	67,806
Cash and cash equivalents at end of period	\$ 127,831	\$ 147,680

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

Federal Realty Investment Trust  
Notes to Consolidated Financial Statements  
September 30, 2013  
(Unaudited)

**NOTE 1—BUSINESS AND ORGANIZATION**

Federal Realty Investment Trust (the “Trust”) is an equity real estate investment trust (“REIT”) specializing in the ownership, management, and redevelopment of retail and mixed-use properties. Our properties are located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Mid-Atlantic and Northeast regions of the United States, and California. As of September 30, 2013, we owned or had a controlling interest in community and neighborhood shopping centers and mixed-use properties which are operated as 87 predominantly retail real estate projects.

We operate in a manner intended to enable us to qualify as a REIT for federal income tax purposes. A REIT that distributes at least 90% of its taxable income to its shareholders each year and meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. Therefore, federal income taxes on our taxable income have been and are generally expected to be immaterial. We are obligated to pay state taxes, generally consisting of franchise or gross receipts taxes in certain states. Such state taxes also have not been material.

**NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of Consolidation**

Our consolidated financial statements include the accounts of the Trust, its corporate subsidiaries, and all entities in which the Trust has a controlling interest or has been determined to be the primary beneficiary of a variable interest entity (“VIE”). The equity interests of other investors are reflected as noncontrolling interests or redeemable noncontrolling interests. All significant intercompany transactions and balances are eliminated in consolidation. We account for our interests in joint ventures, which we do not control, using the equity method of accounting. Certain 2012 amounts have been reclassified to conform to current period presentation.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, referred to as “GAAP,” requires management to make estimates and assumptions that in certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management’s best judgment, after considering past, current and expected events and economic conditions. Actual results could differ from these estimates.

**Recently Adopted Accounting Pronouncements**

In February 2013, the FASB issued ASU 2013-02, “Comprehensive Income (Topic 220): Reporting Amounts Reclassified Out of Accumulated Other Comprehensive Income.” ASU 2013-02 requires entities to disclose certain information relating to amounts reclassified out of accumulated other comprehensive income. We adopted the standard effective January 1, 2013 and it did not have a significant impact to our consolidated financial statements.

Table of Contents

## Consolidated Statements of Cash Flows—Supplemental Disclosures

The following table provides supplemental disclosures related to the Consolidated Statements of Cash Flows:

	Nine Months Ended September 30,	
	2013	2012
	(In thousands)	
<b>SUPPLEMENTAL DISCLOSURES:</b>		
Total interest costs incurred	\$91,208	\$93,213
Interest capitalized	(10,894 )	(7,469 )
Interest expense	\$80,314	\$85,744
Cash paid for interest, net of amounts capitalized	\$85,240	\$89,959
Cash paid (refunded) for income taxes	\$408	\$(1,144 )
<b>NON-CASH FINANCING TRANSACTION:</b>		
Shares issued under dividend reinvestment plan	\$(1,325 )	\$(1,395 )

**NOTE 3—REAL ESTATE**

On April 3, 2013, we acquired the fee interest in a 95,000 square foot retail property located in Darien, Connecticut for \$47.3 million. The purchase price allocation will be finalized after our valuation studies are complete. We incurred approximately \$0.2 million of acquisition costs which are included in "general and administrative expenses" for the nine months ended September 30, 2013.

On April 5, 2013, one of our tenants acquired our fee interest in the land under an office building at our Village of Shirlington property in Arlington, Virginia, that was subject to a long term ground lease. The ground lease included an option for the tenant to purchase the fee interest. The sales price was \$6.5 million, and the gain was \$5.0 million. On July 22, 2013, we sold the fee interest in our final building at Fifth Avenue in San Diego, California, for a sales price of \$15.3 million resulting in a gain of \$10.7 million. On September 10, 2013 we sold the fee interest in a building in Forest Hills (Queens), New York, for a sales price of \$20.4 million resulting in a gain of \$13.2 million. Both sales were completed as a Section 1031 tax deferred exchange transaction with the acquisition of the property in Darien.

**NOTE 4—REAL ESTATE PARTNERSHIP**

We have a joint venture arrangement (the "Partnership") with affiliates of a discretionary fund created and advised by ING Clarion Partners ("Clarion"). We own 30% of the equity in the Partnership and Clarion owns 70%. We hold a general partnership interest, however, Clarion also holds a general partnership interest and has substantive participating rights. We cannot make significant decisions without Clarion's approval. Accordingly, we account for our interest in the Partnership using the equity method. As of September 30, 2013, the Partnership owned seven retail real estate properties. We are the manager of the Partnership and its properties, earning fees for acquisitions, dispositions, management, leasing, and financing. Intercompany profit generated from fees is eliminated in consolidation. We also have the opportunity to receive performance-based earnings through our Partnership interest. Accounting policies for the Partnership are similar to accounting policies followed by the Trust. The Partnership is subject to a buy-sell provision which is customary for real estate joint venture agreements and the industry. Either partner may initiate this provision at any time, which could result in either the sale of our interest or the use of available cash or borrowings to acquire Clarion's interest.

Table of Contents

The following tables provide summarized operating results and the financial position of the Partnership:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
	(In thousands)			
<b>OPERATING RESULTS</b>				
Revenue	\$4,642	\$4,772	\$14,215	\$14,070
Expenses				
Other operating expenses	1,321	1,242	4,456	3,809
Depreciation and amortization	1,369	1,372	4,099	4,123
Interest expense	840	844	2,523	2,533
Total expenses	3,530	3,458	11,078	10,465
Net income	\$1,112	\$1,314	\$3,137	\$3,605
Our share of net income from real estate partnership	\$381	\$490	\$1,065	\$1,286

	September 30,	December 31,
	2013	2012
	(In thousands)	
<b>BALANCE SHEETS</b>		
Real estate, net	\$171,896	\$174,509
Cash	3,452	2,735
Other assets	5,782	5,536
Total assets	\$181,130	\$182,780
Mortgages payable	\$56,982	\$57,155
Other liabilities	3,809	4,771
Partners' capital	120,339	120,854
Total liabilities and partners' capital	\$181,130	\$182,780
Our share of unconsolidated debt	\$17,095	\$17,147
Our investment in real estate partnership	\$32,971	\$33,169

**NOTE 5—DEBT**

During the nine months ended September 30, 2013, we repaid the following mortgage loans at par:

	Payoff Amount	Repayment Date	Maturity Date
	(In millions)		
White Marsh Plaza	\$9.0	January 2, 2013	April 1, 2013
Crow Canyon	\$19.3	June 11, 2013	August 11, 2013

On April 22, 2013, we upsized our \$400.0 million revolving credit facility to \$600.0 million and extended the maturity date to April 21, 2017, subject to a one-year extension at our option. Under the amended credit facility, the spread over LIBOR is 90 basis points based on our credit rating as of May 1, 2013.

On May 9, 2013, we issued \$275.0 million of fixed rate senior notes that mature on June 1, 2023 and bear interest at 2.75%. The net proceeds from this note offering after issuance discounts, underwriting fees and other costs were approximately \$269.3 million.

On June 9, 2013, we redeemed our \$135.0 million 5.40% senior notes prior to the original maturity date of December 1, 2013. The redemption price of \$138.5 million included a make-whole premium of approximately \$3.3 million and accrued but unpaid interest of \$0.2 million. The make-whole premium is included in "early extinguishment of debt" for the nine months ended September 30, 2013.

There was no balance outstanding on our revolving credit facility as of and for the three months ended September 30, 2013. During the nine months ended September 30, 2013, the maximum amount of borrowings outstanding under our revolving credit



Table of Contents

facility was \$76.0 million, the weighted average amount of borrowings outstanding was \$13.0 million, and the weighted average interest rate, before amortization of debt fees, was 1.29%.

Our revolving credit facility, term loan and certain notes require us to comply with various financial covenants, including the maintenance of minimum shareholders' equity and debt coverage ratios and a maximum ratio of debt to net worth. As of September 30, 2013, we were in compliance with all loan covenants.

**NOTE 6—FAIR VALUE OF FINANCIAL INSTRUMENTS**

Except as disclosed below, the carrying amount of our financial instruments approximates their fair value. The fair value of our mortgages payable, notes payable and senior notes and debentures is sensitive to fluctuations in interest rates. Quoted market prices (Level 1) were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis (Level 2) is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. The estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments. A summary of the carrying amount and fair value of our mortgages payable, notes payable and senior notes and debentures is as follows:

	September 30, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In thousands)			
Mortgages and notes payable	\$1,021,013	\$1,055,657	\$1,060,364	\$1,110,757
Senior notes and debentures	\$1,213,508	\$1,247,124	\$1,076,545	\$1,190,833

As of September 30, 2013, we have two interest rate swap agreements with a notional amount of \$275.0 million that are measured at fair value on a recurring basis. The interest rate swap agreements fix the variable portion of our \$275.0 million term loan at 1.72% from December 1, 2011 through November 1, 2018. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in accumulated other comprehensive income/loss and is subsequently reclassified into interest expense as interest is incurred on the related variable rate debt. Within the next 12 months, we expect to reclassify an estimated \$4.5 million as an increase to interest expense. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the credit-worthiness of the counterparty. When ineffectiveness exists, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected. Hedge ineffectiveness has not impacted earnings as of September 30, 2013, and we do not anticipate it will have a significant effect in the future.

The fair values of the interest rate swap agreements are based on the estimated amounts we would receive or pay to terminate the contracts at the reporting date and are determined using interest rate pricing models and interest rate related observable inputs. The fair value of our swaps at September 30, 2013 was a liability of \$3.5 million and is included in "accounts payable and accrued expenses" on our consolidated balance sheets. For the three and nine months ended September 30, 2013, the change in valuation on our interest rate swaps was a decrease of \$1.2 million and an increase of \$8.8 million, respectively, (including \$1.1 million and \$3.2 million, respectively, reclassified from other comprehensive loss to interest expense) and is included in "accumulated other comprehensive loss."

A summary of our financial liabilities that are measured at fair value on a recurring basis, by level within the fair value hierarchy is as follows:

	September 30, 2013				December 31, 2012			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	(In thousands)							
Interest rate swaps	\$—	\$3,539	\$—	\$3,539	\$—	\$12,388	\$—	\$12,388

NOTE 7—COMMITMENTS AND CONTINGENCIES

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters.

11

---



Table of Contents

We are currently a party to various legal proceedings. We accrue a liability for litigation if an unfavorable outcome is probable and the amount of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, we accrue the best estimate within the range; however, if no amount within the range is a better estimate than any other amount, the minimum within the range is accrued. Legal fees related to litigation are expensed as incurred. We do not believe that the ultimate outcome of these matters, either individually or in the aggregate, could have a material adverse effect on our financial position or overall trends in results of operations; however, litigation is subject to inherent uncertainties. Also under our leases, tenants are typically obligated to indemnify us from and against all liabilities, costs and expenses imposed upon or asserted against us (1) as owner of the properties due to certain matters relating to the operation of the properties by the tenant, and (2) where appropriate, due to certain matters relating to the ownership of the properties prior to their acquisition by us.

Under the terms of certain partnership agreements, the partners have the right to exchange their operating partnership units for cash or the same number of our common shares, at our option. A total of 285,722 operating partnership units are outstanding which have a total fair value of \$29.0 million, based on our closing stock price on September 30, 2013.

**NOTE 8—SHAREHOLDERS' EQUITY**

The following table provides a summary of dividends declared and paid per share:

	Nine Months Ended September 30,			
	2013		2012	
	Declared	Paid	Declared	Paid
Common shares	\$2.240	\$2.190	\$2.110	\$2.070
5.417% Series 1 Cumulative Convertible Preferred shares	\$1.016	\$1.016	\$1.016	\$1.016

We have an at the market ("ATM") equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$300.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts outstanding under our revolving credit facility and/or for general corporate purposes. For the three months ended September 30, 2013, we issued 340,457 common shares at a weighted average price per share of \$103.36 for net cash proceeds of \$34.8 million and paid \$0.4 million in commissions and less than \$0.1 million in additional offering expenses related to the sales of these common shares. For the nine months ended September 30, 2013, we issued 1,075,036 common shares at a weighted average price per share of \$110.00 for net cash proceeds of \$116.8 million and paid \$1.3 million in commissions and \$0.1 million in additional offering expenses related to the sales of these common shares. As of September 30, 2013, we had the capacity to issue up to \$95.1 million in common shares under our ATM equity program.

**NOTE 9—COMPONENTS OF RENTAL INCOME**

The principal components of rental income are as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2013	2012	September 30, 2013	2012
	(In thousands)			
Minimum rents				
Retail and commercial	\$111,928	\$105,858	\$334,628	\$312,519
Residential	7,196	7,116	21,525	20,467
Cost reimbursement	30,364	29,085	89,850	82,376
Percentage rent	1,912	1,667	6,036	5,167

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

Other	2,908	3,217	8,097	7,801
Total rental income	\$154,308	\$146,943	\$460,136	\$428,330

12

---

Table of Contents

Minimum rents include the following:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
	(In millions)			
Straight-line rents	\$1.1	\$1.8	\$3.7	\$3.8
Amortization of above market leases	\$(0.5	) \$(0.8	) \$(2.0	) \$(2.6
Amortization of below market leases	\$1.3	\$1.1	\$4.3	\$3.4

**NOTE 10—DISCONTINUED OPERATIONS**

Results of properties disposed or held for disposal which meet certain requirements, constitute discontinued operations and as such, the operations of these properties are classified as discontinued operations for all periods presented. A summary of the financial information for the discontinued operations is as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
	(in millions)			
Revenue from discontinued operations	\$0.4	\$0.6	\$1.5	\$1.6
Income from discontinued operations	0.1	0.4	0.9	1.1

**NOTE 11—SHARE-BASED COMPENSATION PLANS**

A summary of share-based compensation expense included in net income is as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
	(In thousands)			
Share-based compensation incurred				
Grants of common shares	\$2,671	\$2,754	\$8,284	\$7,644
Grants of options	69	77	223	358
	2,740	2,831	8,507	8,002
Capitalized share-based compensation	(405	) (230	) (793	) (683
Share-based compensation expense	\$2,335	\$2,601	\$7,714	\$7,319

Table of Contents

## NOTE 12—EARNINGS PER SHARE

We have calculated earnings per share (“EPS”) under the two-class method. The two-class method is an earnings allocation methodology whereby EPS for each class of common stock and participating securities is calculated according to dividends declared and participation rights in undistributed earnings. For the three and nine months ended September 30, 2013 and 2012, we had 0.3 million weighted average unvested shares outstanding, which are considered participating securities. Therefore, we have allocated our earnings for basic and diluted EPS between common shares and unvested shares; the portion of earnings allocated to the unvested shares is reflected as “earnings allocated to unvested shares” in the reconciliation below.

In the dilutive EPS calculation, dilutive stock options were calculated using the treasury stock method consistent with prior periods. There were no anti-dilutive stock options for the three and nine months ended September 30, 2013 and 2012. The conversions of downREIT operating partnership units and 5.417% Series 1 Cumulative Convertible Preferred Shares are anti-dilutive for all periods presented and accordingly, have been excluded from the weighted average common shares used to compute diluted EPS.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(In thousands, except per share data)			
<b>NUMERATOR</b>				
Income from continuing operations	\$39,390	\$39,285	\$108,208	\$104,437
Less: Preferred share dividends	(136 )	(136 )	(406 )	(406 )
Less: Income from continuing operations attributable to noncontrolling interests	(1,268 )	(1,012 )	(3,780 )	(3,141 )
Less: Earnings allocated to unvested shares	(278 )	(221 )	(659 )	(638 )
Income from continuing operations available for common shareholders	37,708	37,916	103,363	100,252
Results from discontinued operations attributable to the Trust	23,976	371	24,803	1,077
Gain on sale of real estate	—	—	4,994	11,860
Net income available for common shareholders, basic and diluted	\$61,684	\$38,287	\$133,160	\$113,189
<b>DENOMINATOR</b>				
Weighted average common shares outstanding—basic	65,504	64,014	65,118	63,711
Effect of dilutive securities:				
Stock options	143	188	153	180
Weighted average common shares outstanding—diluted	65,647	64,202	65,271	63,891
<b>EARNINGS PER COMMON SHARE, BASIC</b>				
Continuing operations	\$0.57	\$0.59	\$1.58	\$1.57
Discontinued operations	0.37	0.01	0.38	0.02
Gain on sale of real estate	—	—	0.08	0.19
	\$0.94	\$0.60	\$2.04	\$1.78
<b>EARNINGS PER COMMON SHARE, DILUTED</b>				
Continuing operations	\$0.57	\$0.59	\$1.58	\$1.56
Discontinued operations	0.37	0.01	0.38	0.02
Gain on sale of real estate	—	—	0.08	0.19
	\$0.94	\$0.60	\$2.04	\$1.77
Income from continuing operations attributable to the Trust	\$38,122	\$38,273	\$104,428	\$101,296

## NOTE 13—SUBSEQUENT EVENT

On October 1, 2013, we acquired an 11.8 acre parcel of land adjacent to our Assembly Row development project for a purchase price of \$18.0 million.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

The following discussion should be read in conjunction with the consolidated interim financial statements and notes thereto appearing in Item 1 of this report and the more detailed information contained in our Annual Report on Form 10-K for the year ended December 31, 2012 filed with the Securities and Exchange Commission (the "SEC") on February 12, 2013.

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. When we refer to forward-looking statements or information, sometimes we use words such as "may," "will," "could," "should," "plans," "intends," "expects," "believes," "estimates," "anticipates" and "continues." Forward-looking statements are not historical facts or guarantees of future performance and involve certain known and unknown risks, uncertainties, and other factors, many of which are outside our control, that could cause actual results to differ materially from those we describe.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Quarterly Report on Form 10-Q. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2012 and under Part II, Item 1A in this Quarterly Report on Form 10-Q, before making any investments in us.

Overview

We are an equity real estate investment trust ("REIT") specializing in the ownership, management, and redevelopment of high quality retail and mixed-use properties located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, and California. As of September 30, 2013, we owned or had a controlling interest in community and neighborhood shopping centers and mixed-use properties which are operated as 87 predominantly retail real estate projects comprising approximately 19.5 million square feet (excludes unconsolidated joint venture properties). In total, the real estate projects were 95.3% leased and 94.6% occupied at September 30, 2013. A joint venture in which we own a 30% interest owned seven retail real estate projects totaling approximately 1.0 million square feet as of September 30, 2013. In total, the joint venture properties in which we own a 30% interest were 85.3% leased and occupied at September 30, 2013.

2013 Significant Property Acquisition & Dispositions

On April 3, 2013, we acquired the fee interest in a 95,000 square foot retail property located in Darien, Connecticut for \$47.3 million. The purchase price allocation will be finalized after our valuation studies are complete. We incurred approximately \$0.2 million of acquisition costs which are included in "general and administrative expenses" for the nine months ended September 30, 2013.

On April 5, 2013, one of our tenants acquired our fee interest in the land under an office building at our Village of Shirlington property in Arlington, Virginia, that was subject to a long term ground lease. The ground lease included an option for the tenant to purchase the fee interest. The sales price was \$6.5 million, and the gain was \$5.0 million.

On July 22, 2013, we sold the fee interest in our final building at Fifth Avenue in San Diego, California for a sales price of \$15.3 million resulting in a gain of approximately \$10.7 million. On September 10, 2013, we sold the fee interest in Forest Hills in Forest Hills (Queens), New York for a sales price of \$20.4 million resulting in a gain of approximately \$13.2 million. Both sales were completed as a Section 1031 tax deferred exchange transaction with the acquisition of the property in Darien.

On October 1, 2013, we acquired an 11.8 acre parcel of land adjacent to our Assembly Row development project for a purchase price of \$18.0 million.

Table of Contents

## 2013 Significant Debt and Equity Transactions

During the nine months ended September 30, 2013, we repaid the following mortgage loans at par:

	Payoff Amount (In millions)	Repayment Date	Maturity Date
White Marsh Plaza	\$9.0	January 2, 2013	April 1, 2013
Crow Canyon	\$19.3	June 11, 2013	August 11, 2013

On April 22, 2013, we upsized our \$400.0 million revolving credit facility to \$600.0 million and extended the maturity date to April 21, 2017, subject to a one-year extension at our option. Under the amended credit facility, the spread over LIBOR is 90 basis points based on our credit rating as of May 1, 2013.

On May 9, 2013, we issued \$275.0 million of fixed rate senior notes that mature on June 1, 2023 and bear interest at 2.75%. The net proceeds from this note offering after issuance discounts, underwriting fees and other costs were approximately \$269.3 million.

On June 9, 2013, we redeemed our \$135.0 million 5.40% senior notes prior to the original maturity date of December 1, 2013. The redemption price of \$138.5 million included a make-whole premium of approximately \$3.3 million and accrued but unpaid interest of \$0.2 million. The make-whole premium is included in "early extinguishment of debt" for the nine months ended September 30, 2013.

We have an at the market ("ATM") equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$300.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts outstanding under our revolving credit facility and/or for general corporate purposes. For the three months ended September 30, 2013, we issued 340,457 common shares at the weighted average price per share of \$103.36 for net cash proceeds of \$34.8 million and paid \$0.4 million in commissions and less than \$0.1 million in additional offering expenses related to the sales of these common shares. For the nine months ended September 30, 2013, we issued 1,075,036 common shares at a weighted average price per share of \$110.00 for net cash proceeds of \$116.8 million and paid \$1.3 million in commissions and \$0.1 million in additional offering expenses related to the sales of these common shares. As of September 30, 2013, we had the capacity to issue up to \$95.1 million in common shares under our ATM equity program.

## Capitalized Costs

Certain external and internal costs directly related to the development, redevelopment and leasing of real estate, including pre-construction costs, real estate taxes, insurance, construction costs and salaries and related costs of personnel directly involved, are capitalized. We capitalized external and internal costs related to both development and redevelopment activities of \$196 million and \$4 million, respectively, for the nine months ended September 30, 2013 and \$92 million and \$5 million, respectively, for the nine months ended September 30, 2012. We capitalized external and internal costs related to other property improvements of \$31 million and \$1 million, respectively, for the nine months ended September 30, 2013 and \$33 million and \$1 million, respectively, for the nine months ended September 30, 2012. We capitalized external and internal costs related to leasing activities of \$6 million and \$5 million, respectively, for the nine months ended September 30, 2013 and \$5 million and \$4 million, respectively, for the nine months ended September 30, 2012. The amount of capitalized internal costs for salaries and related benefits for development and redevelopment activities, other property improvements, and leasing activities were \$4 million, \$1 million, and \$4 million, respectively, for the nine months ended September 30, 2013 and \$4 million, \$1 million, and \$4 million, respectively, for the nine months ended September 30, 2012.

## Outlook

We seek growth in earnings, funds from operations, and cash flows primarily through a combination of the following:

- growth in our same-center portfolio,
- growth in our portfolio from property development and redevelopments, and
- expansion of our portfolio through property acquisitions.

Our same-center growth is primarily driven by increases in rental rates on new leases and lease renewals and changes in portfolio occupancy. Over the long-term, the infill nature and strong demographics of our properties provide a

strategic advantage allowing us to maintain relatively high occupancy and increase rental rates. We have continued to see signs of improvement for many of our tenants as well as increased interest from prospective tenants for our retail spaces. While there can be no assurance that these positive signs will continue, we remain cautiously optimistic regarding the improved trends we



Table of Contents

have seen over the past few years. We believe the locations of our centers and diverse tenant base mitigates the negative impact of the economic environment, however, any reduction in our tenants' abilities to pay base rent, percentage rent or other charges, will adversely affect our financial condition and results of operations. During the last quarter of 2013, we expect to continue to see increases in rental income as a result of our significant leasing activity over the past two years which resulted in higher occupancy in the latter half of 2012. We seek to maintain a mix of strong national, regional, and local retailers. At September 30, 2013, no single tenant accounted for more than 3.4% of annualized base rent.

Our properties are located in densely populated or affluent areas with high barriers to entry which allow us to take advantage of redevelopment opportunities that enhance our operating performance through renovation, expansion, reconfiguration, and/or retensing. We evaluate our properties on an ongoing basis to identify these types of opportunities. In 2013, we expect to have redevelopment projects stabilizing with projected costs of approximately \$29 million.

We continue our ongoing redevelopment efforts at Santana Row and are currently under construction on a 212 unit residential building which we expect to stabilize during 2014. Santana Row currently has zoning entitlements to build an additional 348 residential units and 305,000 square feet of retail and office space. The 212 unit residential building is expected to cost approximately \$75 million of which \$56 million has been incurred to date. We expect to incur the remaining costs for the project throughout 2013 and early 2014.

We continue to invest in the development at Assembly Row which is a long-term development project we expect to be involved in over the coming years. The carrying value of the development portion of this project at September 30, 2013 is approximately \$228 million. The project currently has zoning entitlements to build 2.3 million square feet of commercial-use buildings, 2,100 residential units, and a 200 room hotel. In December 2011, we entered into agreements with AvalonBay Communities ("AvalonBay") for the residential portion of the first phase of development at Assembly Row which will include 450 apartment units (by AvalonBay) and approximately 326,000 square feet of retail space and 98,000 square feet of office space (both by the Trust). The Massachusetts Bay Transit Authority (MBTA) is constructing the new orange line T-Stop at the property. Our construction on the first phase commenced during first quarter 2012. Total expected costs for Phase I of Assembly Row range from \$190 million to \$200 million of which \$93 million has been incurred to date. We expect Phase I to stabilize in 2015. Additionally during 2013, we are continuing our infrastructure work. In total, we expect to invest between \$90 million and \$100 million in Assembly Row in 2013, net of expected public funding.

In the third quarter 2012, we broke ground on the first phase of Pike & Rose in Rockville, MD, a long-term multi-phased mixed-use project located on a portion of our Mid-Pike Plaza property. The property currently has zoning entitlements to build 1.7 million square feet of commercial-use buildings and 1,583 residential units. Phase I of Pike & Rose involves demolition of roughly 25% of the existing gross leasable area at Mid-Pike Plaza (which was completed during the second quarter 2012) and construction of 493 residential units, 151,000 square feet of retail space and 79,000 square feet of office space. Total expected costs for Phase I of Pike & Rose range from \$245 million to \$255 million of which \$81 million has been incurred to date. We expect Phase I of the project to stabilize in 2015/2016. We expect to invest between \$90 million and \$100 million in Pike and Rose in 2013.

The development of future phases of Assembly Row, Pike & Rose and Santana Row will be pursued opportunistically based on, among other things, market conditions, tenant demand, and our evaluation of whether those phases will generate an appropriate risk adjusted financial return.

We continue to review acquisition opportunities in our primary markets that complement our portfolio and provide long-term growth opportunities. Initially, some of our acquisitions do not contribute significantly to earnings growth; however, we believe they provide long-term re-leasing growth, redevelopment opportunities, and other strategic opportunities. Any growth from acquisitions is contingent on our ability to find properties that meet our qualitative standards at prices that meet our financial hurdles. Changes in interest rates may affect our success in achieving earnings growth through acquisitions by affecting both the price that must be paid to acquire a property, as well as our ability to economically finance the property acquisition. Generally, our acquisitions are initially financed by available cash and/or borrowings under our revolving credit facility which may be repaid later with funds raised through the issuance of new equity or new long-term debt. On occasion we also finance our acquisitions through the issuance of

common shares, preferred shares, or downREIT units as well as through new or assumed mortgages.

At September 30, 2013, the leasable square feet in our properties was 94.6% occupied and 95.3% leased. The leased rate is higher than the occupied rate due to leased spaces that are being redeveloped or improved or that are awaiting permits and, therefore, are not yet ready to be occupied. Our occupancy and leased rates are subject to variability over time due to factors including acquisitions, the timing of the start and stabilization of our redevelopment projects, lease expirations and tenant bankruptcies.

## Table of Contents

### Lease Rollovers

For the third quarter 2013, we signed leases for a total of 399,000 square feet of retail space including 274,000 square feet of comparable space leases (leases for which there was a prior tenant) at an average rental increase of 20% on a cash basis and 34% on a straight-line basis. New leases for comparable spaces were signed for 104,000 square feet at an average rental increase of 39% on a cash basis and 57% on a straight-line basis. Renewals for comparable spaces were signed for 169,000 square feet at an average rental increase of 9% on a cash basis and 20% on a straight-line basis.

For the nine months ended September 30, 2013, we signed leases for a total of 1,145,000 square feet of retail space including 974,000 square feet of comparable space leases (leases for which there was a prior tenant) at an average rental increase of 18% on a cash basis and 32% on a straight-line basis. New leases for comparable spaces were signed for 477,000 square feet at an average rental increase of 36% on a cash basis and 51% on a straight-line basis.

Renewals for comparable spaces were signed for 497,000 square feet at an average rental increase of 6% on a cash basis and 18% on a straight-line basis.

Tenant improvements and incentives were \$42.82 per square foot for new leases and \$1.51 per square foot for renewals for the nine months ended September 30, 2013. Tenant improvements and incentives increased for new leases relative to our historical experience primarily due to one grocery anchor lease at Ellisburg Shopping Center and an anchor tenant at Westgate Center which is currently being redeveloped. We expect the amount to return to levels more in line with our historical experience in future periods.

The rental increases associated with comparable spaces generally include all leases signed in arms-length transactions reflecting market leverage between landlords and tenants during the period. The comparison between average rent for expiring leases and new leases is determined by including minimum rent and percentage rent paid on the expiring lease and minimum rent and in some instances, projections of first lease year percentage rent, to be paid on the new lease. In some instances, management exercises judgment as to how to most effectively reflect the comparability of spaces reported in this calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure. Tenant improvements and incentives include the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators or new entrances) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

The leases signed in 2013 generally become effective over the following two years though some may not become effective until 2016 and beyond. Further, there is risk that some new tenants will not ultimately take possession of their space and that tenants for both new and renewal leases may not pay all of their contractual rent due to operating, financing or other matters. However, these increases do provide information about the tenant/landlord relationship and the potential increase we may achieve in rental income over time.

In 2013, we believe our leasing volume will be in-line with our historical averages with overall positive increases in rental income. However, changes in rental income associated with individual signed leases on comparable spaces may be positive or negative, and we can provide no assurance that the rents on new leases will continue to increase at the above disclosed levels, if at all.

### Same-Center

Throughout this section, we have provided certain information on a “same-center” basis. Information provided on a same-center basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared and properties classified as discontinued operations. For the three and nine months ended September 30, 2013, all or a portion of 79 properties were considered same-center and ten properties were considered redevelopment or expansion for both periods. For the nine months ended September 30, 2013, two properties were moved from acquisitions to same-center designation and one property was moved from redevelopment to same-center designation when compared to the designations as of December 31, 2012. While there is judgment surrounding changes in designations, we typically move redevelopment properties to same-center once they have stabilized, which

is typically considered 95% occupancy or when the growth expected from the redevelopment has been included in the comparable periods. We typically remove properties from same center when the redevelopment has or is expected to have a significant impact to property operating income within the calendar year. Acquisitions are moved to same-center once we have owned the property for the entirety of comparable periods and the property is not under significant redevelopment or expansion.

Table of Contents

## RESULTS OF OPERATIONS - THREE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012

	2013	2012	Change Dollars	%	
	(Dollar amounts in thousands)				
Rental income	\$154,308	\$146,943	\$7,365	5.0	%
Other property income	3,480	9,007	(5,527)	(61.4)	)%
Mortgage interest income	1,242	1,282	(40)	(3.1)	)%
Total property revenue	159,030	157,232	1,798	1.1	%
Rental expenses	29,045	29,658	(613)	(2.1)	)%
Real estate taxes	18,400	17,224	1,176	6.8	%
Total property expenses	47,445	46,882	563	1.2	%
Property operating income	111,585	110,350	1,235	1.1	%
Other interest income	70	261	(191)	(73.2)	)%
Income from real estate partnerships	381	490	(109)	(22.2)	)%
Interest expense	(25,762)	(28,218)	2,456	(8.7)	)%
General and administrative expense	(7,543)	(8,751)	1,208	(13.8)	)%
Depreciation and amortization	(39,341)	(34,847)	(4,494)	12.9	%
Total other, net	(72,195)	(71,065)	(1,130)	1.6	%
Income from continuing operations	39,390	39,285	105	0.3	%
Discontinued operations - income	115	371	(256)	(69.0)	)%
Discontinued operations - gain on sale of real estate	23,861	—	23,861	100.0	%
Net income	63,366	39,656	23,710	59.8	%
Net income attributable to noncontrolling interests	(1,268)	(1,012)	(256)	25.3	)%
Net income attributable to the Trust	\$62,098	\$38,644	\$23,454	60.7	%

## Property Revenues

Total property revenue increased \$1.8 million, or 1.1%, to \$159.0 million in the three months ended September 30, 2013 compared to \$157.2 million in the three months ended September 30, 2012. The percentage occupied at our shopping centers increased to 94.6% at September 30, 2013 compared to 94.2% at September 30, 2012. Changes in the components of property revenue are discussed below.

## Rental Income

Rental income consists primarily of minimum rent, cost reimbursements from tenants and percentage rent. Rental income increased \$7.4 million, or 5.0%, to \$154.3 million in the three months ended September 30, 2013 compared to \$146.9 million in the three months ended September 30, 2012 due primarily to the following:

- an increase of \$3.9 million at same-center properties due primarily to higher rental rates of approximately \$2.5 million, higher occupancy of approximately \$0.8 million, and an increase in recovery income, and
- an increase of \$3.7 million attributable to properties acquired in 2013 and 2012.

## Other Property Income

Other property income decreased \$5.5 million, or 61.4%, to \$3.5 million in the three months ended September 30, 2013 compared to \$9.0 million in the three months ended September 30, 2012. Included in other property income are items which, although recurring, inherently tend to fluctuate more than rental income from period to period, such as lease termination fees. This decrease is primarily due to a \$6.0 million lease termination fee received in 2012 from an anchor tenant at Ellisburg Shopping Center.

Table of Contents

Property Expenses

Total property expenses increased \$0.6 million, or 1.2%, to \$47.4 million in the three months ended September 30, 2013 compared to \$46.9 million in the three months ended September 30, 2012. Changes in the components of property expenses are discussed below.

Rental Expenses

Rental expenses decreased \$0.6 million, or 2.1%, to \$29.0 million in the three months ended September 30, 2013 compared to \$29.7 million in the three months ended September 30, 2012. This decrease is primarily due to a \$0.8 million decrease in bad debt expense at same-center properties partially offset by a \$0.5 million increase in rental expenses related to properties acquired in 2013 and 2012.

As a result of the changes in rental income, other property income and rental expenses as discussed above, rental expenses as a percentage of rental income plus other property income decreased to 18.4% in the three months ended September 30, 2013 from 19.0% in the three months ended September 30, 2012.

Real Estate Taxes

Real estate tax expense increased \$1.2 million, or 6.8% to \$18.4 million in the three months ended September 30, 2013 compared to \$17.2 million in the three months ended September 30, 2012 due primarily to properties acquired in 2013 and 2012 and annual increases in assessments.

Property Operating Income

Property operating income increased \$1.2 million, or 1.1%, to \$111.6 million in the three months ended September 30, 2013 compared to \$110.4 million in the three months ended September 30, 2012. This increase is primarily due to growth in earnings at same center properties and properties acquired in 2013 and 2012 partially offset by a decrease in lease termination fees at our same center properties. Excluding the \$6.0 million termination fee in 2012, property operating income for the three months ended September 30, 2013 would have increased \$7.2 million, or 6.9%.

Other

Interest Expense

Interest expense decreased \$2.5 million, or 8.7%, to \$25.8 million in the three months ended September 30, 2013 compared to \$28.2 million in the three months ended September 30, 2012. This decrease is due primarily to the following:

- a decrease of \$2.6 million due to a lower overall weighted average borrowing rate, and
- an increase of \$1.8 million in capitalized interest, partially offset by
- an increase of \$2.0 million due to higher borrowings.

Gross interest costs were \$30.1 million and \$30.7 million in the three months ended September 30, 2013 and 2012, respectively. Capitalized interest was \$4.3 million and \$2.5 million in the three months ended September 30, 2013 and 2012, respectively.

General and Administrative Expense

General and administrative expense decreased \$1.2 million, or 13.8%, to \$7.5 million in the three months ended September 30, 2013 from \$8.8 million in the three months ended September 30, 2012. This decrease is due primarily to costs related to our CFO change in 2012 partially offset by higher personnel related costs.

Depreciation and Amortization

Depreciation and amortization expense increased \$4.5 million, or 12.9%, to \$39.3 million in the three months ended September 30, 2013 from \$34.8 million in the three months ended September 30, 2012. This increase is due primarily to 2013 and 2012 acquisitions and accelerated depreciation due to the change in use of a redevelopment property.

Discontinued Operations -- Income

Income from discontinued operations represents the operating income of properties that have been disposed or will be disposed, which is required to be reported separately from results of ongoing operations. For the three months ended September 30, 2013, the amount primarily represents the operating income for the period during which we owned properties sold in 2013.



Table of Contents

## Discontinued Operations -- Gain on Sale of Real Estate

The \$23.9 million gain on sale of real estate from discontinued operations for the three months ended September 30, 2013 is due to the sale of the fee interest in our final building at Fifth Avenue on July 22, 2013, and the sale of our fee interest in our building in Forest Hills on September 10, 2013.

## RESULTS OF OPERATIONS - NINE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012

	2013	2012	Change Dollars	Dollars	
	(Dollar amounts in thousands)				
Rental income	\$460,136	\$428,330	\$31,806	7.4	%
Other property income	9,661	17,842	(8,181)	(45.9)	)%
Mortgage interest income	3,770	3,834	(64)	(1.7)	)%
Total property revenue	473,567	450,006	23,561	5.2	%
Rental expenses	86,755	82,609	4,146	5.0	%
Real estate taxes	53,604	49,680	3,924	7.9	%
Total property expenses	140,359	132,289	8,070	6.1	%
Property operating income	333,208	317,717	15,491	4.9	%
Other interest income	165	580	(415)	(71.6)	)%
Income from real estate partnerships	1,065	1,229	(164)	(13.3)	)%
Interest expense	(80,314)	(85,744)	5,430	(6.3)	)%
Early extinguishment of debt	(3,399)	—	(3,399)	100.0	%
General and administrative expense	(22,902)	(22,894)	(8)	—	%
Depreciation and amortization	(119,615)	(106,451)	(13,164)	12.4	%
Total other, net	(225,000)	(213,280)	(11,720)	5.5	%
Income from continuing operations	108,208	104,437	3,771	3.6	%
Discontinued operations - income	942	1,077	(135)	(12.5)	)%
Discontinued operations - gain on sale of real estate	23,861	—	23,861	100.0	%
Gain on sale of real estate	4,994	11,860	(6,866)	(57.9)	)%
Net income	138,005	117,374	20,631	17.6	%
Net income attributable to noncontrolling interests	(3,780)	(3,141)	(639)	20.3	%
Net income attributable to the Trust	\$134,225	\$114,233	\$19,992	17.5	%

## Property Revenues

Total property revenue increased \$23.6 million, or 5.2%, to \$473.6 million in the nine months ended September 30, 2013 compared to \$450.0 million in the nine months ended September 30, 2012. The percentage occupied at our shopping centers increased to 94.6% at September 30, 2013 compared to 94.2% at September 30, 2012. Changes in the components of property revenue are discussed below.

## Rental Income

Rental income consists primarily of minimum rent, cost reimbursements from tenants and percentage rent. Rental income increased \$31.8 million, or 7.4%, to \$460.1 million in the nine months ended September 30, 2013 compared to \$428.3 million in the nine months ended September 30, 2012 due primarily to the following:

an increase of \$18.9 million at same-center properties due primarily to higher rental rates of approximately \$8.8 million, increased occupancy of approximately \$4.0 million, an increase in recovery income, and an increase in percentage rent,

an increase of \$10.6 million attributable to properties acquired in 2013 and 2012, and

an increase of \$1.7 million at redevelopment properties due primarily to the lease-up and stabilization of certain of our redevelopment properties partially offset by lower income from Mid-Pike Plaza as the property is prepared for the development of Pike & Rose.





Table of Contents

Other Property Income

Other property income decreased \$8.2 million, or 45.9%, to \$9.7 million in the nine months ended September 30, 2013 compared to \$17.8 million in the nine months ended September 30, 2012. Included in other property income are items which, although recurring, inherently tend to fluctuate more than rental income from period to period, such as lease termination fees. This decrease is primarily due to lower lease termination fees at same center properties, largely from a \$6.0 million lease termination fee received in 2012 from an anchor tenant at Ellisburg Shopping Center.

Property Expenses

Total property expenses increased \$8.1 million, or 6.1%, to \$140.4 million in the nine months ended September 30, 2013 compared to \$132.3 million in the nine months ended September 30, 2012. Changes in the components of property expenses are discussed below.

Rental Expenses

Rental expenses increased \$4.1 million, or 5.0%, to \$86.8 million in the nine months ended September 30, 2013 compared to \$82.6 million in the nine months ended September 30, 2012. This increase is primarily due to the following:

- an increase of \$3.1 million in recoverable rental expenses at same center properties primarily due to snow removal costs,
- an increase of \$1.6 million related to properties acquired in 2013 and 2012, and
- an increase of \$0.5 million in marketing expenses at our Assembly Row and Pike & Rose projects, partially offset by
- a decrease of \$1.4 million in bad debt expense.

Rental expenses as a percentage of rental income plus other property income was 18.5% for the nine months ended September 30, 2013 and 2012.

Real Estate Taxes

Real estate tax expense increased \$3.9 million, or 7.9% to \$53.6 million in the nine months ended September 30, 2013 compared to \$49.7 million in the nine months ended September 30, 2012 due primarily to properties acquired in 2013 and 2012 and annual increases in assessments.

Property Operating Income

Property operating income increased \$15.5 million, or 4.9% , to \$333.2 million in the nine months ended September 30, 2013 compared to \$317.7 million in the nine months ended September 30, 2012. This increase is primarily due to growth in earnings at same-center properties, properties acquired in 2013 and 2012, and redevelopment properties.

Other

Interest Expense

Interest expense decreased \$5.4 million, or 6.3%, to \$80.3 million in the nine months ended September 30, 2013 compared to \$85.7 million in the nine months ended September 30, 2012. This decrease is due primarily to the following:

- a decrease of \$8.8 million due to a lower overall weighted average borrowing rate, and
- an increase of \$3.4 million in capitalized interest, partially offset by
- an increase of \$6.8 million due to higher borrowings.

Gross interest costs were \$91.2 million and \$93.2 million in the nine months ended September 30, 2013 and 2012, respectively. Capitalized interest was \$10.9 million and \$7.5 million in the nine months ended September 30, 2013 and 2012, respectively.

Early Extinguishment of Debt

The \$3.4 million of early extinguishment of debt in the nine months ended September 30, 2013 relates to the make-whole premium paid as part of the early redemption of our 5.40% senior notes and the related write-off of unamortized debt fees.



## Table of Contents

### Depreciation and Amortization

Depreciation and amortization expense increased \$13.2 million, or 12.4%, to \$119.6 million in the nine months ended September 30, 2013 from \$106.5 million in the nine months ended September 30, 2012. This increase is due primarily to 2013 and 2012 acquisitions and accelerated depreciation due to the change in use of a redevelopment property.

### Discontinued Operations -- Income

Income from discontinued operations represents the operating income of properties that have been disposed or will be disposed, which is required to be reported separately from results of ongoing operations. For the nine months ended September 30, 2013, the amount primarily represents the operating income for the period during which we owned properties sold in 2013.

### Discontinued Operations -- Gain on Sale of Real Estate

The \$23.9 million gain on sale of real estate from discontinued operations for the the nine months ended September 30, 2013 is due to the sale of the fee interest in our final building at Fifth Avenue on July 22, 2013 and the sale of the fee interest in our building in Forest Hills on September 10, 2013.

### Gain on Sale of Real Estate

The \$5.0 million gain on sale of real estate for the nine months ended September 30, 2013 is primarily due to the sale of the fee interest in the land under an office building at our Village of Shirlington property in Arlington, Virginia, that was subject to a long term ground lease. The ground lease included an option for the tenant to purchase the fee interest.

The \$11.9 million gain on sale of real estate in the nine months ended September 30, 2012 is due to the sale of our Newbury Street Partnership's entire portfolio of three buildings on October 31, 2011. Due to the timing of receiving financial information from the general partner, our share of earnings was recorded one quarter in arrears. Therefore, we recognized the gain on sale of \$11.9 million in the nine months ended September 30, 2012.

### Recently Adopted Accounting Pronouncements

In February 2013, the FASB issued ASU 2013-02, "Comprehensive Income (Topic 220): Reporting Amounts Reclassified Out of Accumulated Other Comprehensive Income." ASU 2013-02 requires entities to disclose certain information relating to amounts reclassified out of accumulated other comprehensive income. We adopted the standard effective January 1, 2013 and it did not have a significant impact to our consolidated financial statements.

### Liquidity and Capital Resources

Due to the nature of our business and strategy, we typically generate significant amounts of cash from operations. The cash generated from operations is primarily paid to our common and preferred shareholders in the form of dividends. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our taxable income. Our short-term liquidity requirements consist primarily of normal recurring operating expenses, obligations under our capital and operating leases, regular debt service requirements (including debt service relating to additional or replacement debt, as well as scheduled debt maturities), recurring expenditures, non-recurring expenditures (such as tenant improvements and redevelopments) and dividends to common and preferred shareholders. Our long-term capital requirements consist primarily of maturities under our long-term debt agreements, development and redevelopment costs and potential acquisitions.

We intend to operate with and maintain a conservative capital structure that will allow us to maintain strong debt service coverage and fixed-charge coverage ratios as part of our commitment to investment-grade debt ratings. In the short and long term, we may seek to obtain funds through the issuance of additional equity, unsecured and/or secured debt financings, joint venture relationships relating to existing properties or new acquisitions, and property dispositions that are consistent with this conservative structure.

At September 30, 2013, we had \$127.8 million of cash and cash equivalents and no borrowings outstanding on our \$600.0 million revolving credit facility that matures on April 21, 2017. In addition, we have an option (subject to bank approval) to increase the credit facility through an accordion feature to \$1.0 billion. Our \$275.0 million unsecured term loan which matures on November 21, 2018 also has an option (subject to bank approval) to increase the term loan through an accordion feature to \$350.0 million. As of September 30, 2013, we had the capacity to issue up to

\$95.1 million in common shares under our ATM equity program.

For the nine months ended September 30, 2013, the maximum amount of borrowings outstanding under our revolving credit facility was \$76.0 million, the weighted average amount of borrowings outstanding was \$13.0 million and the weighted

Table of Contents

average interest rate, before amortization of debt fees, was 1.29%. On May 9, 2013, we issued \$275.0 million of fixed rate senior notes that mature on June 1, 2023 and bear interest at 2.75%. The net proceeds from this note offering after issuance discounts, underwriting fees and other costs were approximately \$269.3 million. On June 9, 2013, we redeemed our \$135.0 million 5.40% senior notes prior to the original maturity date of December 1, 2013. The redemption included a \$3.3 million make-whole premium. We have no additional debt maturing for the remainder of 2013. We currently believe that cash flows from operations, cash on hand, our ATM equity program, our revolving credit facility and our general ability to access the capital markets will be sufficient to finance our operations and fund our debt service requirements (including maturities) and capital expenditures.

Our overall capital requirements for the remainder of 2013 will depend upon acquisition opportunities, the level of improvements and redevelopments on existing properties and the timing and cost of development of Assembly Row, Pike & Rose and future phases of Santana Row. While the amount of future expenditures will depend on numerous factors, we expect to continue to see higher levels of capital investments in our properties under development and redevelopment in 2013 which is the result of the 212 unit residential building at Santana Row, which will open in late 2013, and the continued construction of Phase 1 at both Assembly Row and Pike & Rose with expected openings of portions of both projects in 2014. Over the next two years, we expect to invest approximately \$300 million related to the current phases of these three projects. With respect to other capital investments related to our existing properties, we expect to incur levels consistent with prior years. Our capital investments will be funded on a short-term basis with cash flow from operations, cash on hand and/or our revolving credit facility, and on a long-term basis, with long-term debt or equity including shares issued under our ATM equity program. If necessary, we may access the debt or equity capital markets to finance significant acquisitions. Given our past ability to access the capital markets, we expect debt or equity to be available to us. Although there is no intent at this time, if market conditions deteriorate, we may also delay the timing of future development and redevelopment projects as well as limit future acquisitions, reduce our operating expenditures, or re-evaluate our dividend policy.

In addition to conditions in the capital markets which could affect our ability to access those markets, the following factors could affect our ability to meet our liquidity requirements:

- restrictions in our debt instruments or preferred shares may limit us from incurring debt or issuing equity at all, or on acceptable terms under then-prevailing market conditions; and
- we may be unable to service additional or replacement debt due to increases in interest rates or a decline in our operating performance.

## Summary of Cash Flows

	Nine Months Ended September 30,	
	2013	2012
	(In thousands)	
Cash provided by operating activities	\$226,728	\$209,155
Cash used in investing activities	(201,487 )	(143,435 )
Cash provided by financing activities	65,602	14,154
Increase in cash and cash equivalents	90,843	79,874
Cash and cash equivalents, beginning of year	36,988	67,806
Cash and cash equivalents, end of period	\$127,831	\$147,680

Net cash provided by operating activities increased \$17.6 million to \$226.7 million during the nine months ended September 30, 2013 from \$209.2 million during the nine months ended September 30, 2012. The increase was primarily attributable to higher net income before certain non-cash items.

Net cash used in investing activities increased \$58.1 million to \$201.5 million during the nine months ended September 30, 2013 from \$143.4 million during the nine months ended September 30, 2012. The increase was primarily attributable to:

- \$47.2 million acquisition of a shopping center in Darien, Connecticut in April 2013, and

\$62.8 million increase in capital investments in 2013 due primarily to our projects at Assembly Row, Pike & Rose and Santana Row, partially offset by \$42.9 million in proceeds from the sale of real estate in 2013.

Table of Contents

Net cash provided by financing activities increased \$51.4 million to \$65.6 million during the nine months ended September 30, 2013 from \$14.2 million during the nine months ended September 30, 2012. The increase was primarily attributable to:

- \$40.0 million increase due to the \$135.0 million redemption of our 5.4% senior notes in June 2013 as compared to the \$175.0 million retirement of our 6.00% senior notes in July 2012,
- \$24.5 million increase due to \$269.3 million in net proceeds from the issuance of our 2.75% senior notes in May 2013 as compared to \$244.8 million in net proceeds from the issuance of our 3.00% senior notes in July 2012, and
- \$24.4 million increase in net proceeds from the issuance of common shares due primarily to the sale of 1.1 million shares under our ATM equity program at a weighted average price of \$110.00 during the nine months ended September 30, 2013 compared to 0.9 million shares at a weighted average price of \$103.54 during the nine months ended September 30, 2012,

partially offset by

• \$21.1 million increase in repayment of mortgages, capital leases and notes payable due to the payoff of two mortgages totaling \$28.2 million in 2013 compared to one mortgage for \$6.9 million in 2012,

- \$10.7 million increase in dividends paid to shareholders due to an increase in the dividend rate and increased number of shares outstanding, and

• \$5.4 million issuance of notes payable in June 2012.

**Off-Balance Sheet Arrangements**

We have a joint venture arrangement (the “Partnership”) with affiliates of a discretionary fund created and advised by ING Clarion Partners (“Clarion”). We own 30% of the equity in the Partnership and Clarion owns 70%. We hold a general partnership interest, however, Clarion also holds a general partnership interest and has substantive participating rights. We cannot make significant decisions without Clarion’s approval. Accordingly, we account for our interest in the Partnership using the equity method. As of September 30, 2013, the Partnership owned seven retail real estate properties. We are the manager of the Partnership and its properties, earning fees for acquisitions, management, leasing and financing. We also have the opportunity to receive performance-based earnings through our Partnership interest. The Partnership is subject to a buy-sell provision which is customary in real estate joint venture agreements and the industry. Either partner may initiate this provision at any time, which could result in either the sale of our interest or the use of available cash or borrowings to acquire Clarion’s interest. Accounting policies for the Partnership are similar to accounting policies followed by the Trust. At September 30, 2013, our investment in the Partnership was \$33.0 million and the Partnership had approximately \$57.0 million of mortgages payable outstanding.



Table of Contents

## Debt Financing Arrangements

The following is a summary of our total debt outstanding as of September 30, 2013:

Description of Debt	Original Debt Issued	Principal Balance as of September 30, 2013	Stated Interest Rate as of September 30, 2013	Maturity Date
(Dollars in thousands)				
Mortgages payable (1)				
Secured fixed rate				
Idylwood Plaza	16,910	15,756	7.50	% June 5, 2014
Leesburg Plaza	29,423	27,416	7.50	% June 5, 2014
Loehmann's Plaza	38,047	35,452	7.50	% June 5, 2014
Pentagon Row	54,619	50,893	7.50	% June 5, 2014
Melville Mall (2)	Acquired	20,917	5.25	% September 1, 2014
THE AVENUE at White Marsh	Acquired	54,452	5.46	% January 1, 2015
Barracks Road	44,300	37,327	7.95	% November 1, 2015
Hauppauge	16,700	14,071	7.95	% November 1, 2015
Lawrence Park	31,400	26,458	7.95	% November 1, 2015
Wildwood	27,600	23,256	7.95	% November 1, 2015
Wynnewood	32,000	26,963	7.95	% November 1, 2015
Brick Plaza	33,000	27,454	7.42	% November 1, 2015
East Bay Bridge	Acquired	62,228	5.13	% March 1, 2016
Plaza El Segundo	Acquired	175,000	6.33	% August 5, 2017
Rollingwood Apartments	24,050	22,616	5.54	% May 1, 2019
29th Place (Shoppers' World)	Acquired	5,162	5.91	% January 31, 2021
Montrose Crossing	80,000	77,700	4.20	% January 10, 2022
Chelsea	Acquired	7,316	5.36	% January 15, 2031
Subtotal		710,437		
Net unamortized premium		10,748		
Total mortgages payable		721,185		
Notes payable				
Unsecured fixed rate				
Term loan (3)	275,000	275,000	LIBOR + 1.30%	November 21, 2018
Various (4)	16,005	15,428	5.37	% Various through 2028
Unsecured variable rate				
Escondido (municipal bonds) (5)	9,400	9,400	0.07	% October 1, 2016
Revolving credit facility (6)	600,000	—	LIBOR + 0.90%	April 21, 2017
Total notes payable		299,828		
Senior notes and debentures				
Unsecured fixed rate				
5.95% notes	150,000	150,000	5.95	% August 15, 2014
5.65% notes	125,000	125,000	5.65	% June 1, 2016
6.20% notes	200,000	200,000	6.20	% January 15, 2017
5.90% notes	150,000	150,000	5.90	% April 1, 2020
3.00% notes	250,000	250,000	3.00	% August 1, 2022

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

2.75% notes	275,000	275,000	2.75	% June 1, 2023
7.48% debentures	50,000	29,200	7.48	% August 15, 2026
6.82% medium term notes	40,000	40,000	6.82	% August 1, 2027
Subtotal		1,219,200		
Net unamortized discount		(5,692	)	
Total senior notes and debentures		1,213,508		
Capital lease obligations				
Various		71,677	Various	Various through 2106
Total debt and capital lease obligations		\$2,306,198		

1) Mortgages payable do not include our 30% share (\$17.1 million) of the \$57.0 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.

2) We acquired control of Melville Mall through a 20-year master lease and secondary financing. Because we control the activities that most significantly impact this property and retain substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not our legal obligation.

Table of Contents

We entered into two interest rate swap agreements that fix the LIBOR portion of the interest rate on the term loan at 3) 1.72%. The spread on the term loan was reduced from 145 basis points to 130 basis points based on our credit rating at May 1, 2013 resulting in a fixed rate of 3.02%.

4) The interest rate of 5.37% represents the weighted average interest rate for ten unsecured fixed rate notes payable. These notes mature from November 15, 2014 to May 31, 2028.

The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate 5) determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The Escondido Promenade property is not encumbered by a lien.

The maximum amount drawn under our revolving credit facility during the nine months ended September 30, 2013 6) was \$76.0 million, and the weighted average interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.29%.

Our revolving credit facility, term loan and other debt agreements include financial and other covenants that may limit our operating activities in the future. As of September 30, 2013, we were in compliance with all of the financial and other covenants. If we were to breach any of our debt covenants and did not cure the breach within an applicable cure period, our lenders could require us to repay the debt immediately and, if the debt is secured, could immediately begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes, term loan and our revolving credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a default under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares. Our organizational documents do not limit the level or amount of debt that we may incur.

The following is a summary of our scheduled principal repayments as of September 30, 2013:

	Unsecured (In thousands)	Secured	Capital Lease	Total
2013	\$14	\$3,000	\$9	\$3,023
2014	160,268	158,855	25	319,148
2015	297	206,007	27	206,331
2016	134,727	62,412	30	197,169
2017	200,361	(1) 177,654	34	378,049
Thereafter	1,023,361	102,509	71,552	1,197,422
	\$1,519,028	\$710,437	\$71,677	\$2,301,142 (2)

1) Our revolving credit facility matures on April 21, 2017, subject to a one-year extension at our option. As of September 30, 2013, there was no balance outstanding on our revolving credit facility.

2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net premium or discount on certain mortgage loans, senior notes and debentures as of September 30, 2013.

Interest Rate Hedging

We may use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges and do not enter into derivative instruments for speculative purposes.

The interest rate swaps associated with our cash flow hedges are recorded at fair value on a recurring basis. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in other comprehensive income which is included in accumulated other comprehensive loss on our consolidated balance sheet and our consolidated statement of of shareholders' equity. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the

credit-worthiness of the counterparty which includes reviewing debt ratings and financial performance. However, management does not anticipate non-performance by the counterparty. If a

Table of Contents

cash flow hedge is deemed ineffective, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected.

As of September 30, 2013, we are party to two interest rate swap agreements that effectively fixed the rate on the term loan at 3.02%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value. Hedge ineffectiveness has not impacted earnings as of September 30, 2013, and we do not anticipate it will have a significant effect in the future.

**REIT Qualification**

We intend to maintain our qualification as a REIT under Section 856(c) of the Code. As a REIT, we generally will not be subject to corporate federal income taxes on income we distribute to our shareholders as long as we satisfy certain technical requirements of the Code, including the requirement to distribute at least 90% of our taxable income to our shareholders.

**Funds From Operations**

Funds from operations (“FFO”) is a supplemental non-GAAP financial measure of real estate companies’ operating performance. The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO as follows: net income, computed in accordance with the U.S. GAAP, plus real estate related depreciation and amortization and excluding extraordinary items, gains and losses on the sale of real estate, and impairment write-downs of depreciable real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income and net cash provided by operating activities. It should be noted that FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income);
- should not be considered an alternative to net income as an indication of our performance; and
- is not necessarily indicative of cash flow as a measure of liquidity or ability to fund cash needs, including the payment of dividends.

We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

An increase or decrease in FFO available for common shareholders does not necessarily result in an increase or decrease in aggregate distributions because our Board of Trustees is not required to increase distributions on a quarterly basis unless necessary for us to maintain REIT status. However, we must distribute at least 90% of our taxable income to remain qualified as a REIT. Therefore, a significant increase in FFO will generally require an increase in distributions to shareholders although not necessarily on a proportionate basis.

In addition to FFO, we have also included FFO excluding the current period “early extinguishment of debt” charge which relates to the early redemption of our 5.40% senior notes. We believe the unusual nature of this charge, being a make-whole payment on the remaining principal and interest on the redeemed notes, is worthy of separate evaluation and consequently have provided both relevant metrics.

Table of Contents

The reconciliation of net income to FFO available for common shareholders and to FFO available for common shareholders excluding early extinguishment of debt is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(In thousands, except per share data)			
Net income	\$63,366	\$39,656	\$138,005	\$117,374
Net income attributable to noncontrolling interests	(1,268)	(1,012)	(3,780)	(3,141)
Gain on sale of real estate	(23,861)	—	(28,855)	(11,860)
Depreciation and amortization of real estate assets	35,334	30,556	107,730	94,328
Amortization of initial direct costs of leases	2,680	2,724	8,087	8,330
Depreciation of joint venture real estate assets	374	377	1,121	1,133
Funds from operations	76,625	72,301	222,308	206,164
Dividends on preferred shares	(136)	(136)	(406)	(406)
Income attributable to operating partnership units	223	236	665	707
Income attributable to unvested shares	(344)	(340)	(1,001)	(970)
Funds from operations available for common shareholders	76,368	72,061	221,566	205,495
Early extinguishment of debt, net of allocation to unvested shares	—	—	3,383	—
Funds from operations available for common shareholders excluding early extinguishment of debt	\$76,368	\$72,061	\$224,949	\$205,495
Weighted average number of common shares, diluted (1)	65,933	64,526	65,568	64,227
Funds from operations available for common shareholders, per diluted share	\$1.16	\$1.12	\$3.38	\$3.20
Funds from operations available for common shareholders excluding early extinguishment of debt, per diluted share	\$1.16	\$1.12	\$3.43	\$3.20

(1) The weighted average common shares used to compute FFO per diluted common share includes operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted common share but is anti-dilutive for the computation of diluted EPS for the periods presented.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our use of financial instruments, such as debt instruments, subjects us to market risk which may affect our future earnings and cash flows, as well as the fair value of our assets. Market risk generally refers to the risk of loss from changes in interest rates and market prices. We manage our market risk by attempting to match anticipated inflow of cash from our operating, investing and financing activities with anticipated outflow of cash to fund debt payments, dividends to common and preferred shareholders, investments, capital expenditures and other cash requirements. We may enter into certain types of derivative financial instruments to further reduce interest rate risk. We use interest rate protection and swap agreements, for example, to convert some of our variable rate debt to a fixed-rate basis or to hedge anticipated financing transactions. We use derivatives for hedging purposes rather than speculation and do not enter into financial instruments for trading purposes. As of September 30, 2013, we were party to two interest rate swap agreements that effectively fixed the rate on the term loan at 3.02%.

#### Interest Rate Risk

The following discusses the effect of hypothetical changes in market rates of interest on interest expense for our variable rate debt and on the fair value of our total outstanding debt, including our fixed-rate debt. Interest rate risk amounts were determined by considering the impact of hypothetical interest rates on our debt. Quoted market prices

were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial

## Table of Contents

instruments. This analysis does not purport to take into account all of the factors that may affect our debt, such as the effect that a changing interest rate environment could have on the overall level of economic activity or the action that our management might take to reduce our exposure to the change. This analysis assumes no change in our financial structure.

### Fixed Interest Rate Debt

The majority of our outstanding debt obligations (maturing at various times through 2031 or, with respect to capital lease obligations, through 2106) have fixed interest rates which limit the risk of fluctuating interest rates. However, interest rate fluctuations may affect the fair value of our fixed rate debt instruments. At September 30, 2013, we had \$2.2 billion of fixed-rate debt outstanding, including our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements; we also had capital lease obligations of \$71.7 million. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at September 30, 2013 had been 1.0% higher, the fair value of those debt instruments on that date would have decreased by approximately \$83.7 million. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at September 30, 2013 had been 1.0% lower, the fair value of those debt instruments on that date would have increased by approximately \$89.4 million.

### Variable Interest Rate Debt

Generally, we believe that our primary interest rate risk is due to fluctuations in interest rates on our variable rate debt. At September 30, 2013, we had \$9.4 million of variable rate debt outstanding which consisted of municipal bonds. Our revolving credit facility had no outstanding balance as of September 30, 2013. Based upon this amount of variable rate debt and the specific terms, if market interest rates increased 1.0%, our annual interest expense would increase by approximately \$0.1 million, and our net income and cash flows for the year would decrease by approximately \$0.1 million. Conversely, if market interest rates decreased 1.0%, our annual interest expense would decrease by less than \$0.1 million with a corresponding increase in our net income and cash flows for the year.

## ITEM 4. CONTROLS AND PROCEDURES

### Periodic Evaluation and Conclusion of Disclosure Controls and Procedures

An evaluation has been performed, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2013. Based on this evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of September 30, 2013 to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC.

### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during quarterly period covered by this reports that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

None.

### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in our Annual Report for the year ended December 31, 2012 filed with the SEC on February 12, 2013. These factors include, but are not limited to, the following:

risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;





Table of Contents

risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;

risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;

risks normally associated with the real estate industry, including risks that:

- occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected,
- new acquisitions may fail to perform as expected,
- competition for acquisitions could result in increased prices for acquisitions,
- environmental issues may develop at our properties and result in unanticipated costs, and
- because real estate is illiquid, we may not be able to sell properties when appropriate;

risks that our growth will be limited if we cannot obtain additional capital;

risks associated with general economic conditions, including local economic conditions in our geographic markets;

risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense; and

risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Under the terms of various operating partnership agreements of certain of our affiliated limited partnerships, the interest of limited partners in those limited partnerships may be redeemed, subject to certain conditions, for cash or an equivalent number of our common shares, at our option. During the three months ended September 30, 2013, we redeemed 310 operating partnership units for cash.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

A list of exhibits to this Quarterly Report on Form 10-Q is set forth on the Exhibit Index immediately preceding such exhibits and is incorporated herein by reference.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto authorized.

FEDERAL REALTY INVESTMENT TRUST

October 31, 2013

/s/ Donald C. Wood  
Donald C. Wood,  
President, Chief Executive Officer and Trustee  
(Principal Executive Officer)

October 31, 2013

/s/ James M. Taylor, Jr.  
James M. Taylor, Jr.,  
Executive Vice President -  
Chief Financial Officer and Treasurer  
(Principal Financial and Accounting Officer)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
3.1	Declaration of Trust of Federal Realty Investment Trust dated May 5, 1999 as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2004, as corrected by the Certificate of Correction of Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated June 17, 2004, as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2009 (previously filed as Exhibit 3.1 to the Trust’s Registration Statement on Form S-3 (File No. 333-160009) and incorporated herein by reference)
3.2	Amended and Restated Bylaws of Federal Realty Investment Trust dated February 12, 2003, as amended October 29, 2003, May 5, 2004, February 17, 2006 and May 6, 2009 (previously filed as Exhibit 3.2 to the Trust’s Registration Statement on Form S-3 (File No. 333-160009) and incorporated herein by reference)
4.1	Specimen Common Share certificate (previously filed as Exhibit 4(i) to the Trust’s Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-07533) and incorporated herein by reference)
4.2	Articles Supplementary relating to the 5.417% Series 1 Cumulative Convertible Preferred Shares of Beneficial Interest (previously filed as Exhibit 4.1 to the Trust’s Current Report on Form 8-K filed on March 13, 2007, (File No. 1-07533) and incorporated herein by reference)
4.3	Indenture dated December 1, 1993 related to the Trust’s 7.48% Debentures due August 15, 2026; and 6.82% Medium Term Notes due August 1, 2027; (previously filed as Exhibit 4(a) to the Trust’s Registration Statement on Form S-3 (File No. 33-51029), and amended on Form S-3 (File No. 33-63687), filed on December 13, 1993 and incorporated herein by reference)
4.4	Indenture dated September 1, 1998 related to the Trust’s 5.65% Notes due 2016; 6.00% Notes due 2012; 6.20% Notes due 2017; 5.40% Notes due 2013; 5.95% Notes due 2014; 5.90% Notes due 2020; 3.00% Notes due 2022; and 2.75% Notes due 2023 (previously filed as Exhibit 4(a) to the Trust’s Registration Statement on Form S-3 (File No. 333-63619) filed on September 17, 1998 and incorporated herein by reference)
10.1	Severance Agreement between the Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the Trust’s Quarterly Report on Form 10-Q for the quarter ended March 31, 1999 (File No. 1-07533) (the “1999 1Q Form 10-Q”) and incorporated herein by reference)
10.2	Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the 1999 1Q Form 10-Q and incorporated herein by reference)
10.3	Amendment to Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.12 to the Trust’s Annual Report on Form 10-K for the year ended December 31, 2004 (File No. 1-07533) (the “2004 Form 10-K”) and incorporated herein by reference)

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

- 10.4 Split Dollar Life Insurance Agreement dated August 12, 1998 between the Trust and Donald C. Wood (previously filed as a portion of Exhibit 10 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-07533) and incorporated herein by reference)
- 10.5 2001 Long-Term Incentive Plan (previously filed as Exhibit 99.1 to the Trust's S-8 Registration Number 333-60364 filed on May 7, 2001 and incorporated herein by reference)
- 10.6 Health Coverage Continuation Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.26 to the 2004 Form 10-K and incorporated herein by reference)
- 10.7 Severance Agreement between the Trust and Dawn M. Becker dated April 19, 2000 (previously filed as Exhibit 10.26 to the Trust's 2005 2Q Form 10-Q and incorporated herein by reference)
- 10.8 Amendment to Severance Agreement between the Trust and Dawn M. Becker dated February 16, 2005 (previously filed as Exhibit 10.27 to the 2004 Form 10-K and incorporated herein by reference)
- 10.9 Form of Restricted Share Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.28 to the 2004 Form 10-K and incorporated herein by reference)
- 10.10 Form of Restricted Share Award Agreement for awards made under the Trust's Annual Incentive Bonus Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.29 to the 2004 Form 10-K and incorporated herein by reference)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
10.11	Form of Option Award Agreement for awards made under the Trust’s 2003 Long-Term Incentive Award Program for shares issued out of the 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.32 to the 2005 Form 10-K and incorporated herein by reference)
10.12	Amended and Restated 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.34 to the Trust’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 (File No. 1-07533) and incorporated herein by reference)
10.13	Amendment to Severance Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.26 to the Trust’s Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 1-07533) (“the 2008 Form 10-K”) and incorporated herein by reference)
10.14	Second Amendment to Executive Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.27 to the Trust’s 2008 Form 10-K and incorporated herein by reference)
10.15	Amendment to Health Coverage Continuation Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.28 to the Trust’s 2008 Form 10-K and incorporated herein by reference)
10.16	Second Amendment to Severance Agreement between the Trust and Dawn M. Becker dated January 1, 2009 (previously filed as Exhibit 10.30 to the Trust’s 2008 Form 10-K and incorporated herein by reference)
10.17	2010 Performance Incentive Plan (previously filed as Appendix A to the Trust’s Definitive Proxy Statement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)
10.18	Amendment to 2010 Performance Incentive Plan (“the 2010 Plan”) (previously filed as Appendix A to the Trust’s Proxy Supplement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)
10.19	Restricted Share Award Agreement between the Trust and Donald C. Wood dated October 12, 2010 (previously filed as Exhibit 10.36 to the Trust’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 (File No. 01-07533) and incorporated herein by reference)
10.20	Form of Restricted Share Award Agreement for awards made under the Trust’s Long-Term Incentive Award Program and the Trust’s Annual Incentive Bonus Program and basic awards with annual vesting for shares issued out of the 2010 Plan (previously filed as Exhibit 10.34 to the Trust’s Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 1-07533) (the “2010 Form 10-K”) and incorporated herein by reference)
10.21	Form of Option Award Agreement for awards made under the Trust’s Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.38 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

- 10.22 Form of Option Award Agreement for front loaded awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.39 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
- 10.23 Form of Option Award Agreement for basic options awarded out of the 2010 Plan (previously filed as Exhibit 10.40 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
- 10.24 Form of Restricted Share Award Agreement, dated as of February 10, 2011, between the Trust and Dawn M. Becker (previously filed as Exhibit 10.41 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
- 10.25 Severance Agreement between the Trust and James M. Taylor dated July 30, 2012 (previously filed as Exhibit 10.35 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 (File No. 1-07533) and incorporated herein by reference)
- 10.26 Credit Agreement dated as of July 7, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, Wells Fargo Bank, National Association, as Administrative Agent, PNC Bank, National Association, as Syndication Agent, Wells Fargo Securities, LLC, as a Lead Arranger and Book Manager, and PNC Capital Markets LLC, as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on July 11, 2011 and incorporated herein by reference)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
10.27	Term Loan Agreement dated as of November 22, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, PNC Bank, National Association, as Administrative Agent, Capital One, N.A., as Syndication Agent, PNC Capital Markets, LLC, as a Lead Arranger and Book Manager, and Capital One, N.A., as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on November 28, 2011 and incorporated herein by reference)
10.28	Form of Restricted Share Award Agreement for front loaded awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.35 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2012 (File No. 1-07533) (the "2012 Form 10-K") and incorporated herein by reference)
10.29	Form of Restricted Share Award Agreement for long-term vesting and retention awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.36 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.30	Form of Performance Share Award Agreement for shares awarded out of the 2010 Plan (previously filed as Exhibit 10.37 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.31	Revised Form of Restricted Share Award Agreement for awards made under the Trust's Long-Term Incentive Award Program and the Trust's Annual Incentive Bonus Program and basic awards with annual vesting for shares issued out of the 2010 Plan (previously filed as Exhibit 10.38 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.32	First Amendment to Credit Agreement, dated as of April 22, 2013, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and Wells Fargo Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on April 26, 2013 and incorporated herein by reference)
10.33	First Amendment to Term Loan Agreement, dated as of April 22, 2013, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and PNC Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.40 to the Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 (File No. 1-07533) and incorporated herein by reference)
31.1	Rule 13a-14(a) Certification of Chief Executive Officer (filed herewith)
31.2	Rule 13a-14(a) Certification of Chief Financial Officer (filed herewith)
32.1	Section 1350 Certification of Chief Executive Officer (filed herewith)
32.2	Section 1350 Certification of Chief Financial Officer (filed herewith)
101	The following materials from Federal Realty Investment Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, formatted in XBRL (Extensible Business Reporting Language): (1) the Consolidated Balance Sheets, (2) the Consolidated Statements of Comprehensive Income, (3) the



Consolidated Statement of Shareholders' Equity, (4) the Consolidated Statements of Cash Flows, and (5) Notes to Consolidated Financial Statements that have been detail tagged.