

BERAN JOHN R  
Form 4  
November 09, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
BERAN JOHN R

(Last) (First) (Middle)

500 WOODWARD AVE., 31ST FLOOR

(Street)

DETROIT, MI 48226

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
COMERICA INC /NEW/ [CMA]

3. Date of Earliest Transaction (Month/Day/Year)  
11/05/2004

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)

Executive Vice President

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price                             |
| Common Stock                    | 11/05/2004                           |  | M                              |   | 2,500   | A  | \$ 25.42                          |
| Common Stock                    | 11/08/2004                           |  | S                              |   | 2,500   | D  | \$ 62.62                          |
| Common Stock                    |                                      |  |                                |   | 1,025   | I  |                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control**

SEC 1474 (9-02)

number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Shares |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title                      | Amount or Number of Shares |
| Employee Stock Option (right to buy)       | \$ 25.42   | 11/05/2004                           |  | M                              | 2,500   | 01/17/1997 <sup>(3)</sup> 04/14/2006                     | Common Stock  | 6,800                      |                            |
| Employee Stock Option (right to buy)       | \$ 40.25   |                                      |  |                                |   | 01/20/1998 <sup>(3)</sup> 04/20/2007                     | Common Stock  | 16,500                     |                            |
| Employee Stock Option (right to buy)       | \$ 71.58   |                                      |  |                                |   | 01/15/1999 <sup>(3)</sup> 03/20/2008                     | Common Stock  | 15,000                     |                            |
| Employee Stock Option (right to buy)       | \$ 66.81   |                                      |  |                                |   | 01/14/2000 <sup>(3)</sup> 03/19/2009                     | Common Stock  | 20,000                     |                            |
| Employee Stock Option (right to buy)       | \$ 41.5  |                                      |  |                                |   | 01/19/2001 <sup>(3)</sup> 03/17/2010                     | Common Stock  | 17,400                     |                            |
| Employee Stock Option (right to buy)       | \$ 51.43   |                                      |  |                                |   | 01/22/2002 <sup>(3)</sup> 05/02/2011                     | Common Stock  | 15,800                     |                            |
|  | \$ 63.2  |                                      |  |                                |   | 01/21/2003 <sup>(3)</sup> 04/17/2012                     |   | 26,000                     |                            |

Employee  
Stock  
Option  
(right to  
buy)

Common  
Stock

Employee  
Stock  
Option \$ 40.32  
(right to  
buy)

01/27/2004<sup>(3)</sup> 04/17/2013

Common  
Stock 35,00

Employee  
Stock  
Option \$ 52.5  
(right to  
buy)

01/26/2005<sup>(3)</sup> 04/16/2014

Common  
Stock 40,00

## Reporting Owners

| Reporting Owner Name / Address                                       | Relationships |           |                          |       |
|--|---------------|-----------|--------------------------|-------|
|  | Director      | 10% Owner | Officer                  | Other |
| BERAN JOHN R<br>500 WOODWARD AVE.<br>31ST FLOOR<br>DETROIT, MI 48226 |               |           | Executive Vice President |       |

## Signatures

/s/ Nicole V. Gersch, on behalf of John R.  
Beran 11/09/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) This number includes shares purchased under the CMA dividend reinvestment plan and shares acquired through employee stock plans as of October 1, 2004.
- (2) As of October 1, 2004.
- (3) The options vest in four equal annual installments beginning on the date indicated in this column.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.