

FTI CONSULTING INC
Form 10-Q
July 27, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-14875

FTI CONSULTING, INC.

(Exact Name of Registrant as Specified in its Charter)

| | |
|--|---------------------|
| Maryland | 52-1261113 |
| (State or Other Jurisdiction of | (I.R.S. Employer |
| Incorporation or Organization) | Identification No.) |
| 1101 K Street NW, | |
| Washington, D.C. | 20005 |
| (Address of Principal Executive Offices) | (Zip Code) |

(202) 312-9100

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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web Site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class | Outstanding at July 20, 2017 |
|--|------------------------------|
| Common stock, par value \$0.01 per share | 39,542,651 |

FTI CONSULTING, INC. AND SUBSIDIARIES

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PART I—FINANCIAL INFORMATION

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets

(in thousands, except per share data)

Item 1. Financial Statements

| | June 30, 2017 | December 31, 2016 |
|--|------------------|----------------------|
| Assets | | |
| | (Unaudited) | |
| Current assets | | |
| Cash and cash equivalents | \$ 138,511 | \$ 216,158 |
| Accounts receivable: | | |
| Billed receivables | 399,100 | 365,385 |
| Unbilled receivables | 345,228 | 288,331 |
| Allowance for doubtful accounts and unbilled services | (191,113) | (178,819) |
| Accounts receivable, net | 553,215 | 474,897 |
| Current portion of notes receivable | 27,126 | 31,864 |
| Prepaid expenses and other current assets | 58,937 | 60,252 |
| Total current assets | 777,789 | 783,171 |
| Property and equipment, net of accumulated depreciation | 60,280 | 61,856 |
| Goodwill | 1,187,664 | 1,180,001 |
| Other intangible assets, net of amortization | 48,213 | 52,120 |
| Notes receivable, net of current portion | 108,692 | 104,524 |
| Other assets | 42,155 | 43,696 |
| Total assets | \$ 2,224,793 | \$ 2,225,368 |
| Liabilities and Stockholders' Equity | | |
| Current liabilities | | |
| Accounts payable, accrued expenses and other | \$ 85,403 | \$ 87,320 |
| Accrued compensation | 191,683 | 261,500 |
| Billings in excess of services provided | 37,652 | 29,635 |
| Total current liabilities | 314,738 | 378,455 |
| Long-term debt, net | 480,906 | 365,528 |
| Deferred income taxes | 175,683 | 173,799 |
| Other liabilities | 114,288 | 100,228 |
| Total liabilities | 1,085,615 | 1,018,010 |
| Stockholders' equity | | |
| Preferred stock, \$0.01 par value; shares authorized — 5,000; none | | |
| outstanding | — | — |
| Common stock, \$0.01 par value; shares authorized — 75,000; | | |
| shares issued and outstanding — 39,527 (2017) and 42,037 (2016) | 395 | 420 |

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| | | |
|--|-------------|--------------|
| Additional paid-in capital | 325,446 | 416,816 |
| Retained earnings | 946,672 | 941,001 |
| Accumulated other comprehensive loss | (133,335) | (150,879) |
| Total stockholders' equity | 1,139,178 | 1,207,358 |
| Total liabilities and stockholders' equity | \$2,224,793 | \$ 2,225,368 |

See accompanying notes to condensed consolidated financial statements

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income

(in thousands, except per share data)

(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| Revenues | \$444,715 | \$460,147 | \$891,059 | \$930,432 |
| Operating expenses | | | | |
| Direct cost of revenues | 304,071 | 303,194 | 613,143 | 608,830 |
| Selling, general and administrative expenses | 107,342 | 108,245 | 214,637 | 211,854 |
| Special charges | 30,074 | 1,750 | 30,074 | 6,811 |
| Acquisition-related contingent consideration | 777 | 206 | 1,172 | 1,340 |
| Amortization of other intangible assets | 2,422 | 2,590 | 4,915 | 5,196 |
| | 444,686 | 415,985 | 863,941 | 834,031 |
| Operating income | 29 | 44,162 | 27,118 | 96,401 |
| Other income (expense) | | | | |
| Interest income and other | 1,592 | 4,125 | 2,197 | 6,682 |
| Interest expense | (6,250) | (6,303) | (12,051) | (12,532) |
| | (4,658) | (2,178) | (9,854) | (5,850) |
| Income (loss) before income tax provision | (4,629) | 41,984 | 17,264 | 90,551 |
| Income tax provision | 527 | 15,437 | 8,404 | 33,823 |
| Net income (loss) | \$(5,156) | \$26,547 | \$8,860 | \$56,728 |
| Earnings (loss) per common share — basic | \$(0.13) | \$0.65 | \$0.22 | \$1.40 |
| Earnings (loss) per common share — diluted | \$(0.13) | \$0.64 | \$0.22 | \$1.37 |
| Other comprehensive income (loss), net of tax | | | | |
| Foreign currency translation adjustments, net of tax expense of \$0 | \$10,174 | \$(18,809) | \$17,544 | \$(19,167) |
| Total other comprehensive income (loss), net of tax | 10,174 | (18,809) | 17,544 | (19,167) |
| Comprehensive income | \$5,018 | \$7,738 | \$26,404 | \$37,561 |

See accompanying notes to condensed consolidated financial statements

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statement of Stockholders' Equity

(in thousands)

(Unaudited)

| | Common Stock Shares | Common Stock Amount | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Total |
|--|------------------------|------------------------|----------------------------------|----------------------|---|-------------|
| Balance at December 31, 2016 | 42,037 | \$ 420 | \$416,816 | \$941,001 | \$ (150,879) | \$1,207,358 |
| Net income | — | \$ — | \$— | \$8,860 | \$ — | \$8,860 |
| Other comprehensive income (loss): | | | | | | |
| Cumulative translation adjustment | — | — | — | — | 17,544 | 17,544 |
| Issuance of common stock in connection with: | | | | | | |
| Exercise of options | 55 | 1 | 1,909 | — | — | 1,910 |
| Restricted share grants, less net settled shares | | | | | | |
| of 56 | 202 | 2 | (2,300) | — | — | (2,298) |
| Stock units issued under incentive compensation plan | — | — | 1,547 | — | — | 1,547 |
| Purchase and retirement of common stock | (2,767) | (28) | (102,485) | — | — | (102,513) |
| Cumulative effect due to adoption of new accounting standard | — | — | — | (3,189) | — | (3,189) |
| Share-based compensation | — | — | 9,959 | — | — | 9,959 |
| Balance at June 30, 2017 | 39,527 | \$ 395 | \$325,446 | \$946,672 | \$ (133,335) | \$1,139,178 |

See accompanying notes to condensed consolidated financial statements

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

(in thousands)

(Unaudited)

| | Six Months Ended June 30, | |
|---|------------------------------|-----------|
| | 2017 | 2016 |
| Operating activities | | |
| Net income | \$8,860 | \$56,728 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 16,298 | 16,049 |
| Amortization and impairment of other intangible assets | 4,915 | 5,196 |
| Acquisition-related contingent consideration | 1,172 | 1,340 |
| Provision for doubtful accounts | 5,971 | 4,344 |
| Non-cash share-based compensation | 9,959 | 9,667 |
| Non-cash interest expense | 992 | 992 |
| Other | 242 | (639) |
| Changes in operating assets and liabilities, net of effects from acquisitions: | | |
| Accounts receivable, billed and unbilled | (78,100) | (57,501) |
| Notes receivable | 2,241 | (4,640) |
| Prepaid expenses and other assets | 947 | (943) |
| Accounts payable, accrued expenses and other | (1,887) | 1,932 |
| Income taxes | 3,087 | 29,329 |
| Accrued compensation | (64,531) | (28,518) |
| Billings in excess of services provided | 7,634 | 7,297 |
| Net cash provided by (used in) operating activities | (82,200) | 40,633 |
| Investing activities | | |
| Payments for acquisition of businesses, net of cash received | — | (56) |
| Purchases of property and equipment | (13,127) | (11,983) |
| Other | 72 | 96 |
| Net cash used in investing activities | (13,055) | (11,943) |
| Financing activities | | |
| Borrowings under revolving line of credit, net | 115,000 | — |
| Deposits | 3,262 | 2,557 |
| Purchase and retirement of common stock | (102,513) | (2,903) |
| Net issuance of common stock under equity compensation plans | (500) | 9,353 |
| Other | (79) | (154) |
| Net cash provided by financing activities | 15,170 | 8,853 |
| Effect of exchange rate changes on cash and cash equivalents | 2,438 | (4,638) |
| Net increase (decrease) in cash and cash equivalents | (77,647) | 32,905 |

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| | | |
|--|-----------|-----------|
| Cash and cash equivalents, beginning of period | 216,158 | 149,760 |
| Cash and cash equivalents, end of period | \$138,511 | \$182,665 |
| Supplemental cash flow disclosures | | |
| Cash paid for interest | \$14,903 | \$11,242 |
| Cash paid for income taxes, net of refunds | \$5,336 | \$4,493 |
| Non-cash investing and financing activities: | | |
| Issuance of stock units under incentive compensation plans | \$1,547 | \$1,842 |

See accompanying notes to condensed consolidated financial statements

FTI Consulting, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements

(dollar and share amounts in tables in thousands, except per share data)

(Unaudited)

1. Basis of Presentation and Significant Accounting Policies

The unaudited condensed consolidated financial statements of FTI Consulting, Inc., including its consolidated subsidiaries (collectively, the “Company,” “we,” “our,” or “FTI Consulting”), presented herein, have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and under the rules and regulations of the Securities and Exchange Commission (“SEC”) for interim financial information. Some of the information and footnote disclosures normally included in annual financial statements have been condensed or omitted pursuant to those rules and regulations. Certain prior period amounts have been reclassified to conform to the current period presentation. In management’s opinion, the interim financial statements reflect all adjustments that are necessary for a fair presentation of the results for the interim periods presented. All adjustments made were normal recurring accruals. Results of operations for the interim periods presented herein are not necessarily indicative of results of operations for a full year. These financial statements should be read in conjunction with the consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC.

2. Earnings (Loss) Per Common Share

Basic earnings (loss) per common share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per common share adjusts basic earnings (loss) per common share for the effects of potentially dilutive common shares. Potentially dilutive common shares include the dilutive effects of shares issuable under our equity compensation plans, including stock options and restricted shares, each using the treasury stock method.

Due to a net loss applicable to common stockholders for the three months ended June 30, 2017, we excluded 377,389 potentially dilutive securities from the computation as their effect would be anti-dilutive.

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|-----------|------------------|-----------|
| | June 30, | June 30, | June 30, | June 30, |
| | 2017 | 2016 | 2017 | 2016 |
| Numerator — basic and diluted | | | | |
| Net income (loss) | \$ (5,156) | \$ 26,547 | \$ 8,860 | \$ 56,728 |
| Denominator | | | | |
| Weighted average number of common shares | 39,555 | 40,820 | 40,039 | 40,663 |

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| | | | | |
|--|-----------|--------|--------|--------|
| outstanding — basic | | | | |
| Effect of dilutive stock options | — | 316 | 129 | 223 |
| Effect of dilutive restricted shares | — | 463 | 334 | 487 |
| Weighted average number of common shares | | | | |
| outstanding — diluted | 39,555 | 41,599 | 40,502 | 41,373 |
| Earnings (loss) per common share — basic | \$(0.13) | \$0.65 | \$0.22 | \$1.40 |
| Earnings (loss) per common share — diluted | \$(0.13) | \$0.64 | \$0.22 | \$1.37 |
| Antidilutive stock options and restricted shares | 1,947 | 1,374 | 1,469 | 2,016 |

3. New Accounting Standards

Adopted Accounting Standards

In March 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting. This standard makes several modifications to Topic 718, including the accounting for forfeitures, employer tax withholding on share-based compensation and income tax consequences, and clarifies the statement of cash flows presentation for certain components of share-based awards, all of which are intended to simplify various aspects of the accounting for share-based compensation. We adopted this standard as of January 1, 2017, and since then recorded the excess benefits realized from stock compensation transactions in the Condensed Consolidated Statement of Comprehensive Income. Additionally, we elected to recognize forfeiture expense as forfeitures occur, rather than estimating forfeitures based on historical data.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory, which removes the prohibition against immediate recognition of current and deferred income tax effects on intra-entity transfers of assets other than inventory. We elected to early adopt this standard as of January 1, 2017, and recorded a \$3.2 million cumulative effect adjustment to the beginning balance of retained earnings on January 1, 2017 which resulted in a net impact of increasing deferred tax assets by \$2.6 million and decreasing a deferred tax charge in other assets by \$5.8 million related to a prior period intra-entity transfer of intellectual property.

Accounting Standards Not Yet Adopted

In January 2017, the FASB issued ASU 2017-04: Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. This standard requires entities to measure goodwill impairment using the difference between the carrying amount and the fair value of the reporting unit, instead of performing a hypothetical purchase price allocation. This guidance is effective beginning January 1, 2020, although early adoption is permitted. The adoption of this guidance would only impact the measurement of a future goodwill impairment to the extent applicable.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes existing lease guidance. Under this ASU, we will be required to record right-of-use assets and corresponding lease liabilities on the balance sheet. This guidance is effective beginning January 1, 2019. The new standard is required to be applied with a modified retrospective approach to each prior reporting period presented. We have not yet determined the impact that the adoption of this guidance will have on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). Under this ASU and subsequently issued amendments, revenues are recognized at the time when goods or services are transferred to a customer in an amount that reflects the consideration it expects to receive in exchange for those goods or services. Companies may use either a full retrospective or a modified retrospective approach to adopt this ASU. We believe that the adoption of this standard will impact engagements that contain variable fee arrangements, including those in which we earn a completion fee when and if certain predefined outcomes occur, and certain engagements with fixed-fees that have multiple performance obligations. We expect to recognize revenue under certain success fee arrangements earlier upon adoption of this standard than we do under current guidance. We will adopt this standard using the modified retrospective method effective January 1, 2018.

4. Special Charges

During the three and six months ended June 30, 2017, we recorded a special charge of \$30.1 million. The charge includes the impact of certain targeted reductions in areas of each segment where we needed to re-align our workforce with current business demand. In addition, cost cutting actions were taken in certain corporate departments where we were able to streamline support activities and reduce our real estate costs. \$37.6 million of the charge will be paid in cash. The total charge is net of a \$7.5 million non-cash reduction to expense primarily for the reversal of a deferred rent liability. The special charge includes the following components:

\$16.1 million of employee severance and other employee related costs associated with the reduction in workforce of 201 employees in our segments and certain corporate departments. All of these amounts will be paid in cash;
\$12.4 million of exit costs associated with the curtailment of our lease on our executive office in Washington, D.C. \$20.5 million of the charge will be paid in cash. The exit costs include an \$8.1 million non-cash reduction to expense primarily for the reversal of a deferred rent liability; and
\$1.6 million of other expenses, including costs related to disposing or closing several small international offices, of which \$0.6 million was a non-cash expense.

During the three months ended June 30, 2016, we recorded a special charge of \$1.7 million related to the termination of 19 employees in the health solutions practice of our Forensic and Litigation Consulting segment. The termination actions resulted from the elimination of certain specialized offerings which no longer support the strategic focus of this practice. The special charges consisted of salary continuance and other contractual employee-related costs, net of the reversal of accelerated expense of a forgivable loan.

During the six months ended June 30, 2016, we recorded a special charge of \$6.8 million related to the employee terminations in the health solutions practice of our Forensic and Litigation Consulting segment as described above, and special charges recorded during the three months ended March 31, 2016 related to employee terminations in our Technology segment.

The following table details the special charges by segment for the three and six months ended June 30, 2017 and 2016:

| Special Charges by Segment | Three Months Ended | | Six Months | |
|------------------------------------|--------------------|----------|----------------|----------|
| | June 30, | 2016 | Ended June 30, | 2016 |
| Corporate Finance & Restructuring | \$ 3,049 | \$ — | \$ 3,049 | \$ — |
| Forensic and Litigation Consulting | 10,445 | 1,750 | 10,445 | 1,750 |
| Economic Consulting | 5,910 | — | 5,910 | — |
| Technology | 3,827 | — | 3,827 | 5,061 |
| Strategic Communications | 3,599 | — | 3,599 | — |
| | 26,830 | 1,750 | 26,830 | 6,811 |
| Unallocated Corporate | 3,244 | — | 3,244 | — |
| Total | \$ 30,074 | \$ 1,750 | \$ 30,074 | \$ 6,811 |

Activity related to the liability for the special charges for the six months ended June 30, 2017 is as follows:

| | Employee Termination Costs | Lease Termination Costs | Other Costs | Total |
|---|----------------------------------|-------------------------------|----------------|-----------|
| Balance at December 31, 2016 | \$ 8,225 | \$ 3,335 | \$ — | \$ 11,560 |
| Additions | 15,980 | 19,985 | 570 | 36,535 |
| Payments | (7,030) | (312) | — | (7,342) |
| Foreign currency translation adjustment and other | 9 | (19) | 7 | (3) |
| Balance at June 30, 2017 ⁽¹⁾ | \$ 17,184 | \$ 22,989 | \$ 577 | \$ 40,750 |

⁽¹⁾Of the \$40.8 million remaining liability for the special charges, \$16.9 million is expected to be paid in the remainder of 2017, \$10.5 million is expected to be paid in 2018, \$4.9 million is expected to be paid in 2019, \$4.1 million is expected to be paid in 2020 and the remaining balance of \$4.4 million is expected to be paid from 2021 to 2025.

5. Allowance for Doubtful Accounts and Unbilled Services

We record adjustments to the allowance for doubtful accounts and unbilled services as a reduction in revenues when there are changes in estimates of fee reductions that may be imposed by bankruptcy courts and other regulatory institutions for both billed and unbilled receivables. The allowance for doubtful accounts and unbilled services is also adjusted after the related work has been billed to the client and we discover that collectability is not reasonably assured. These adjustments are recorded to “Selling, general and administrative expenses” on the Condensed Consolidated Statements of Comprehensive Income and totaled \$2.4 million and \$6.0 million for the three and six months ended June 30, 2017, respectively, and \$3.9 million and \$4.3 million for the three and six months ended June 30, 2016, respectively.

6. Research and Development Costs

Research and development costs related to software development totaled \$4.3 million and \$8.5 million for the three and six months ended June 30, 2017, respectively, and \$4.5 million and \$8.5 million for the three and six months ended June 30, 2016 respectively. Research and development costs are included in “Selling, general and administrative expenses” on the Condensed Consolidated Statements of Comprehensive Income.

7. Financial Instruments

We consider the recorded value of certain financial assets and liabilities, which consist primarily of cash equivalents, accounts receivable and accounts payable, to approximate the fair value of the respective assets and liabilities at June 30, 2017 and December 31, 2016, based on the short-term nature of the assets and liabilities. The fair value of our total debt at June 30, 2017 was \$494.8 million compared to a carrying value of \$485.0 million. At December 31, 2016, the fair value of our total debt was \$382.8 million compared to a carrying value of \$370.0 million. We determine the fair value of our long-term debt primarily based on quoted market prices for our 6% Senior Notes Due 2022 (“2022 Notes”). The fair value of our borrowings on our \$550.0 million senior secured bank revolving credit facility (“Senior Bank Credit Facility”) approximates the carrying amount. The fair value of our long-term debt is classified within Level 2 of the fair value hierarchy, because it is traded in less active markets.

8. Goodwill and Other Intangible Assets

Goodwill

The table below summarizes the changes in the carrying amount of goodwill by reportable segment:

| | Corporate Finance & Restructuring | Forensic and Litigation Consulting | Economic Consulting | Technology | Strategic Communications | Total |
|---|---|--|------------------------|------------|-----------------------------|--------------|
| Balance at December 31, 2016 | | | | | | |
| Goodwill | \$ 440,666 | \$ 230,544 | \$ 268,209 | \$ 117,607 | \$ 317,114 | \$ 1,374,140 |
| Accumulated goodwill impairment | — | — | — | — | (194,139) | (194,139) |
| Goodwill, net at December 31, 2016 | 440,666 | 230,544 | 268,209 | 117,607 | 122,975 | 1,180,001 |
| Foreign currency translation adjustment and other | 1,500 | 1,817 | 454 | 74 | 3,818 | 7,663 |
| Balance at June 30, 2017 | | | | | | |
| Goodwill | 442,166 | 232,361 | 268,663 | 117,681 | 320,932 | 1,381,803 |
| Accumulated goodwill impairment | — | — | — | — | (194,139) | (194,139) |
| Goodwill, net at June 30, 2017 | \$ 442,166 | \$ 232,361 | \$ 268,663 | \$ 117,681 | \$ 126,793 | \$ 1,187,664 |

Other Intangible Assets

Other intangible assets with finite lives are amortized over their estimated useful lives. We recorded amortization expense of \$2.4 million and \$4.9 million for the three and six months ended June 30, 2017, respectively, and \$2.6 million and \$5.2 million for the three and six months ended June 30, 2016, respectively.

We estimate our future amortization expense for our intangible assets with finite lives to be as follows:

| Year | As of June 30, 2017 ⁽¹⁾ |
|------------------|--|
| 2017 (remaining) | \$4,724 |
| 2018 | 8,087 |
| 2019 | 7,434 |
| 2020 | 7,272 |
| 2021 | 6,686 |
| Thereafter | 8,409 |
| | \$42,612 |

⁽¹⁾Actual amortization expense to be reported in future periods could differ from these estimates as a result of new intangible asset acquisitions, changes in useful lives or other relevant factors or changes.

9. Long-Term Debt

The components of long-term debt obligations are presented in the table below:

| | June 30, 2017 | December 31, 2016 |
|---------------------------------|------------------|----------------------|
| 2022 Notes | \$ 300,000 | \$ 300,000 |
| Senior Bank Credit Facility | 185,000 | 70,000 |
| Total debt | 485,000 | 370,000 |
| Less: deferred debt issue costs | (4,094) | (4,472) |
| Long-term debt, net | \$ 480,906 | \$ 365,528 |

The Company has classified the borrowings under the Company's Senior Bank Credit Facility as long-term debt in the accompanying Condensed Consolidated Balance Sheets as amounts due under the credit agreement entered into as of June 26, 2015, which expires on June 26, 2020, are not contractually required or expected to be liquidated for more than one year from the applicable balance sheet date. Additionally, \$0.7 million of the borrowing limit was utilized for letters of credit as of June 30, 2017.

10. Commitments and Contingencies

We are subject to legal actions arising in the ordinary course of business. In management's opinion, we believe we have adequate legal defenses and/or insurance coverage with respect to the eventuality of such actions. We do not believe any settlement or judgment relating to any pending legal action would materially affect our financial position or results of operations.

11. Share-Based Compensation

During the six months ended June 30, 2017, we granted 203,145 restricted stock awards, stock options exercisable for up to 130,650 shares, 53,175 restricted stock units and 100,052 performance-based restricted stock units. These awards are recorded as equity on the Condensed Consolidated Balance Sheets. During the six months ended June 30, 2017, stock options exercisable for up to 59,794 shares and 9,491 shares of restricted stock awards were forfeited prior to the completion of the vesting requirements.

Total share-based compensation expense, net of forfeitures, for the three months and six months ended June 30, 2017 and 2016 is detailed in the following table:

| Income Statement Classification | Three Months Ended | | Six Months | |
|--|--------------------|----------|------------------------|----------|
| | June 30, 2017 | 2016 | Ended June 30, 2017 | 2016 |
| Direct cost of revenues | \$ 1,183 | \$ 2,279 | \$7,021 | \$6,127 |
| Selling, general and administrative expenses | 1,209 | 2,499 | 2,052 | 5,208 |
| Special charges | 96 | — | 96 | 105 |
| Total share-based compensation expense | \$ 2,488 | \$ 4,778 | \$9,169 | \$11,440 |

12. Stockholders' Equity

On June 2, 2016, our Board of Directors authorized a stock repurchase program of up to \$100.0 million (the "Stock Repurchase Program"). On May 18, 2017, our Board of Directors authorized an additional \$100.0 million increasing the Stock Repurchase Program to an aggregate authorization of \$200.0 million. No time limit has been established for the completion of the program, and the program may be suspended, discontinued or replaced by the Board of Directors at any time without prior notice. As of June 30, 2017, we have \$78.9 million available under this program to repurchase additional shares.

The following table details our stock repurchases:

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| | Three Months Ended | | Six Months Ended | |
|--|--------------------|------|------------------|---------|
| | June 30, | | June 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| Shares of common stock repurchased and retired | 1,887 | — | 2,767 | 85 |
| Average price paid per share | \$ 34.74 | N/A | \$37.03 | \$34.12 |
| Total cost | \$ 65,556 | N/A | \$102,457 | \$2,903 |

13. Segment Reporting

We manage our business in five reportable segments: Corporate Finance & Restructuring, Forensic and Litigation Consulting, Economic Consulting, Technology and Strategic Communications.

Our Corporate Finance & Restructuring segment focuses on the strategic, operational, financial and capital needs of our clients around the world and delivers a wide range of distressed and non-distressed practice offerings. Our distressed practice offerings include corporate restructuring (and bankruptcy) and interim management services. Our non-distressed practice offerings include financings, mergers and acquisitions (“M&A”), M&A integration, valuations and tax advice, as well as financial, operational and performance improvement services.

Our Forensic and Litigation Consulting segment provides law firms, companies, government clients and other interested parties with multidisciplinary, independent dispute advisory, investigations, data analytics, forensic accounting, business intelligence and risk mitigation services, as well as interim management and performance improvement services for our health solutions practice clients.

Our Economic Consulting segment provides law firms, companies, government entities and other interested parties with analysis of complex economic issues for use in legal, regulatory and international arbitration proceedings, strategic decision making and public policy debates in the U.S. and around the world.

Our Technology segment offers a comprehensive portfolio of information governance and e-discovery software, services and consulting support to companies, law firms, courts and government agencies worldwide. Our services allow our clients to control the risk and expense of e-discovery events, as well as manage their data in the context of compliance and risk.

Our Strategic Communications segment designs and executes communications strategies for management teams and boards of directors to help them seize opportunities, manage financial, regulatory and reputational challenges, navigate market disruptions, articulate their brand, stake a competitive position, and preserve and grow their operations.

We evaluate the performance of our operating segments based on Adjusted Segment EBITDA. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We define Total Adjusted Segment EBITDA, a non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We use Adjusted Segment EBITDA to internally evaluate the financial performance of our segments because we believe it reflects current core operating performance and provides an indicator of the segment's ability to generate cash.

The table below presents revenues and Adjusted Segment EBITDA for our reportable segments:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--------------------------------------|--------------------------------|-------------------|------------------------------|-------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Revenues | | | | |
| Corporate Finance & Restructuring | \$ 117,487 | \$ 132,142 | \$ 223,388 | \$ 259,298 |
| Forensic and Litigation Consulting | 111,410 | 118,193 | 222,816 | 237,197 |
| Economic Consulting | 124,004 | 118,006 | 263,225 | 248,737 |
| Technology | 45,566 | 41,882 | 91,653 | 90,163 |
| Strategic Communications | 46,248 | 49,924 | 89,977 | 95,037 |
| Total revenues | \$ 444,715 | \$ 460,147 | \$ 891,059 | \$ 930,432 |
| Adjusted Segment EBITDA | | | | |
| Corporate Finance & Restructuring | \$ 20,048 | \$ 32,041 | \$ 30,373 | \$ 63,644 |
| Forensic and Litigation Consulting | 13,032 | 15,190 | 26,553 | 34,998 |
| Economic Consulting | 15,509 | 15,381 | 35,619 | 36,700 |
| Technology | 5,421 | 5,035 | 13,225 | 12,858 |
| Strategic Communications | 4,876 | 8,440 | 9,133 | 14,548 |
| Total Adjusted Segment EBITDA | \$ 58,886 | \$ 76,087 | \$ 114,903 | \$ 162,748 |

The table below reconciles Net income (loss) to Total Adjusted Segment EBITDA:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--------------------------|--------------------------------|------------------|------------------------------|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income (loss) | \$(5,156) | \$ 26,547 | \$ 8,860 | \$ 56,728 |

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Add back:

| | | | | |
|--|------------------|------------------|-------------------|-------------------|
| Income tax provision | 527 | 15,437 | 8,404 | 33,823 |
| Interest income and other | (1,592) | (4,125) | (2,197) | (6,682) |
| Interest expense | 6,250 | 6,303 | 12,051 | 12,532 |
| Unallocated corporate expenses ⁽¹⁾ | 22,286 | 20,406 | 41,339 | 39,152 |
| Segment depreciation expense | 6,783 | 7,179 | 13,999 | 14,208 |
| Amortization of intangible assets | 2,422 | 2,590 | 4,915 | 5,196 |
| Segment special charges | 26,830 | 1,750 | 26,830 | 6,811 |
| Remeasurement of acquisition-related contingent consideration | 536 | — | 702 | 980 |
| Total Adjusted Segment EBITDA | \$ 58,886 | \$ 76,087 | \$ 114,903 | \$ 162,748 |

⁽¹⁾Includes \$3.2 million special charges for corporate.

14. Supplemental Condensed Consolidating Guarantor and Non-Guarantor Financial Information

Substantially all of our domestic subsidiaries are guarantors of borrowings under our Senior Bank Credit Facility and 2022 Notes. The guarantees are full and unconditional and joint and several. All of our guarantors are wholly owned, direct or indirect, subsidiaries.

The following financial information presents condensed consolidating balance sheets, statements of comprehensive income and statements of cash flows for FTI Consulting, all the guarantor subsidiaries, all the non-guarantor subsidiaries and the eliminations necessary to arrive at the consolidated information for FTI Consulting and its subsidiaries. For purposes of this presentation, we have accounted for our investments in our subsidiaries using the equity method of accounting. The principal eliminating entries eliminate investment in subsidiary and intercompany balances and transactions.

Condensed Consolidating Balance Sheet as of June 30, 2017

| | FTI Consulting | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------|-------------------------------|----------------|--------------|
| Assets | | | | | |
| Cash and cash equivalents | \$15,113 | \$158 | \$ 123,240 | \$— | \$ 138,511 |
| Accounts receivable, net | 153,823 | 193,611 | 205,781 | — | 553,215 |
| Intercompany receivables | — | 1,026,529 | 18,610 | (1,045,139) | — |
| Other current assets | 35,918 | 21,818 | 28,327 | — | 86,063 |
| Total current assets | 204,854 | 1,242,116 | 375,958 | (1,045,139) | 777,789 |
| Property and equipment, net | 24,897 | 12,647 | 22,736 | — | 60,280 |
| Goodwill | 558,978 | 416,053 | 212,633 | — | 1,187,664 |
| Other intangible assets, net | 20,174 | 12,312 | 32,222 | (16,495) | 48,213 |
| Investments in subsidiaries | 2,119,854 | 516,041 | — | (2,635,895) | — |
| Other assets | 40,435 | 66,946 | 43,466 | — | 150,847 |
| Total assets | \$2,969,192 | \$2,266,115 | \$ 687,015 | \$(3,697,529) | \$ 2,224,793 |
| Liabilities | | | | | |
| Intercompany payables | \$1,045,139 | \$— | \$ — | \$(1,045,139) | \$— |
| Other current liabilities | 82,260 | 127,094 | 105,384 | — | 314,738 |
| Total current liabilities | 1,127,399 | 127,094 | 105,384 | (1,045,139) | 314,738 |
| Long-term debt, net | 480,906 | — | — | — | 480,906 |
| Other liabilities | 221,709 | 16,940 | 51,322 | — | 289,971 |
| Total liabilities | 1,830,014 | 144,034 | 156,706 | (1,045,139) | 1,085,615 |
| Stockholders' equity | 1,139,178 | 2,122,081 | 530,309 | (2,652,390) | 1,139,178 |
| Total liabilities and stockholders' equity | \$2,969,192 | \$2,266,115 | \$ 687,015 | \$(3,697,529) | \$ 2,224,793 |

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Condensed Consolidating Balance Sheet as of December 31, 2016

| | FTI Consulting | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------|-------------------------------|----------------|--------------|
| Assets | | | | | |
| Cash and cash equivalents | \$47,420 | \$ 156 | \$ 168,582 | \$— | \$ 216,158 |
| Accounts receivable, net | 137,523 | 163,820 | 173,554 | — | 474,897 |
| Intercompany receivables | — | 1,029,800 | — | (1,029,800) | — |
| Other current assets | 44,708 | 24,944 | 22,464 | — | 92,116 |
| Total current assets | 229,651 | 1,218,720 | 364,600 | (1,029,800) | 783,171 |
| Property and equipment, net | 25,466 | 14,118 | 22,272 | — | 61,856 |
| Goodwill | 558,978 | 416,053 | 204,970 | — | 1,180,001 |
| Other intangible assets, net | 21,959 | 13,393 | 34,725 | (17,957) | 52,120 |
| Investments in subsidiaries | 2,065,819 | 490,634 | — | (2,556,453) | — |
| Other assets | 47,308 | 65,398 | 35,514 | — | 148,220 |
| Total assets | \$2,949,181 | \$2,218,316 | \$ 662,081 | \$(3,604,210) | \$ 2,225,368 |
| Liabilities | | | | | |
| Intercompany payables | \$1,027,050 | \$— | \$ 2,750 | \$(1,029,800) | \$— |
| Other current liabilities | 137,710 | 129,810 | 110,935 | — | 378,455 |
| Total current liabilities | 1,164,760 | 129,810 | 113,685 | (1,029,800) | 378,455 |
| Long-term debt, net | 365,528 | — | — | — | 365,528 |
| Other liabilities | 211,535 | 16,411 | 46,081 | — | 274,027 |
| Total liabilities | 1,741,823 | 146,221 | 159,766 | (1,029,800) | 1,018,010 |
| Stockholders' equity | 1,207,358 | 2,072,095 | 502,315 | (2,574,410) | 1,207,358 |
| Total liabilities and stockholders' equity | \$2,949,181 | \$2,218,316 | \$ 662,081 | \$(3,604,210) | \$ 2,225,368 |

Condensed Consolidating Statement of Comprehensive Income (Loss) for the Three Months Ended June 30, 2017

| | FTI Consulting | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Revenues | \$ 163,649 | \$ 151,716 | \$ 131,480 | \$ (2,130) | \$ 444,715 |
| Operating expenses | | | | | |
| Direct cost of revenues | 108,445 | 108,388 | 89,307 | (2,069) | 304,071 |
| Selling, general and administrative expenses | 45,908 | 30,953 | 30,542 | (61) | 107,342 |
| Special charges | 13,592 | 7,306 | 9,176 | — | 30,074 |
| Acquisition-related contingent consideration | — | 777 | — | — | 777 |
| Amortization of other intangible assets | 883 | 540 | 1,741 | (742) | 2,422 |
| | 168,828 | 147,964 | 130,766 | (2,872) | 444,686 |
| Operating income (loss) | (5,179) | 3,752 | 714 | 742 | 29 |
| Other income (expense) | (5,361) | (71) | 774 | — | (4,658) |
| Income (loss) before income tax provision | (10,540) | 3,681 | 1,488 | 742 | (4,629) |
| Income tax (benefit) provision | (7,034) | 4,219 | 3,342 | — | 527 |
| Equity in net earnings of subsidiaries | (1,650) | (3,862) | — | 5,512 | — |
| Net loss | \$(5,156) | \$(4,400) | \$(1,854) | \$ 6,254 | \$(5,156) |

Other comprehensive income, net of tax:

Foreign currency translation adjustments, net
of

| | | | | | |
|--|-----------|-------------|------------|----------|-----------|
| tax expense of \$0 | \$ — | \$ — | \$ 10,174 | \$ — | \$ 10,174 |
| Total other comprehensive income, net of tax | — | — | 10,174 | — | 10,174 |
| Comprehensive income (loss) | \$ (5,156 |) \$ (4,400 |) \$ 8,320 | \$ 6,254 | \$ 5,018 |

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Condensed Consolidating Statement of Comprehensive Income (Loss) for the Three Months Ended June 30, 2016

| | FTI Consulting | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Revenues | \$ 175,278 | \$ 146,603 | \$ 140,557 | \$ (2,291) | \$ 460,147 |
| Operating expenses | | | | | |
| Direct cost of revenues | 115,254 | 99,622 | 90,556 | (2,238) | 303,194 |
| Selling, general and administrative expenses | 45,983 | 31,065 | 31,250 | (53) | 108,245 |
| Special charges | 1,750 | — | — | — | 1,750 |
| Acquisition-related contingent consideration | — | 206 | — | — | 206 |
| Amortization of other intangible assets | 986 | 540 | 1,882 | (818) | 2,590 |
| | 163,973 | 131,433 | 123,688 | (3,109) | 415,985 |
| Operating income | 11,305 | 15,170 | 16,869 | 818 | 44,162 |
| Other income (expense) | (6,892) | (1,559) | 6,273 | — | (2,178) |
| Income before income tax provision | 4,413 | 13,611 | 23,142 | 818 | 41,984 |
| Income tax provision | 3,034 | 6,865 | 5,538 | — | 15,437 |
| Equity in net earnings of subsidiaries | 25,168 | 17,107 | — | (42,275) | — |
| Net income | \$ 26,547 | \$ 23,853 | \$ 17,604 | \$ (41,457) | \$ 26,547 |
| Other comprehensive loss, net of tax: | | | | | |
| Foreign currency translation adjustments, net of tax expense of \$0 | \$ — | \$ — | \$ (18,809) | \$ — | \$ (18,809) |
| Total other comprehensive loss, net of tax | — | — | (18,809) | — | (18,809) |
| Comprehensive income (loss) | \$ 26,547 | \$ 23,853 | \$ (1,205) | \$ (41,457) | \$ 7,738 |

Condensed Consolidating Statement of Comprehensive Income for the Six Months Ended June 30, 2017

| | FTI Consulting, Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------------|---------------------------|-------------------------------|--------------|--------------|
| Revenues | \$ 315,456 | \$ 322,742 | \$ 257,583 | \$ (4,722) | \$ 891,059 |
| Operating expenses | | | | | |
| Direct cost of revenues | 219,703 | 226,174 | 171,868 | (4,602) | 613,143 |
| Selling, general and administrative expenses | 91,706 | 61,937 | 61,114 | (120) | 214,637 |
| Special charges | 13,592 | 7,306 | 9,176 | — | 30,074 |
| Acquisition-related contingent consideration | — | 1,172 | — | — | 1,172 |
| Amortization of other intangible assets | 1,785 | 1,080 | 3,511 | (1,461) | 4,915 |
| | 326,786 | 297,669 | 245,669 | (6,183) | 863,941 |
| Operating income (loss) | (11,330) | 25,073 | 11,914 | 1,461 | 27,118 |
| Other income (expense) | (10,613) | (498) | 1,257 | — | (9,854) |
| Income (loss) before income tax provision | (21,943) | 24,575 | 13,171 | 1,461 | 17,264 |
| Income tax provision (benefit) | (12,617) | 15,137 | 5,884 | — | 8,404 |

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| | | | | | |
|---|----------|-----------|-----------|--------------|-----------|
| Equity in net earnings of subsidiaries | 18,186 | 4,711 | — | (22,897) | — |
| Net income | \$ 8,860 | \$ 14,149 | \$ 7,287 | \$ (21,436) | \$ 8,860 |
| Other comprehensive income, net of tax: | | | | | |
| Foreign currency translation adjustments, net of | | | | | |
| tax expense of \$0 | \$ — | \$ — | \$ 17,544 | \$ — | \$ 17,544 |
| Total other comprehensive income, net of tax: | — | — | 17,544 | — | 17,544 |
| Comprehensive income | \$ 8,860 | \$ 14,149 | \$ 24,831 | \$ (21,436) | \$ 26,404 |

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Condensed Consolidating Statement of Comprehensive Income for the Six Months Ended June 30, 2016

| | FTI Consulting, Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------------|---------------------------|-------------------------------|--------------|--------------|
| Revenues | \$ 358,272 | \$ 309,166 | \$ 267,623 | \$ (4,629) | \$ 930,432 |
| Operating expenses | | | | | |
| Direct cost of revenues | 229,683 | 208,812 | 174,871 | (4,536) | 608,830 |
| Selling, general and administrative expenses | 90,650 | 61,786 | 59,511 | (93) | 211,854 |
| Special charges | 1,750 | 4,563 | 498 | — | 6,811 |
| Acquisition-related contingent consideration | 6 | 1,334 | — | — | 1,340 |
| Amortization of other intangible assets | 1,972 | 1,098 | 3,761 | (1,635) | 5,196 |
| | 324,061 | 277,593 | 238,641 | (6,264) | 834,031 |
| Operating income | 34,211 | 31,573 | 28,982 | 1,635 | 96,401 |
| Other income (expense) | (11,969) | (2,269) | 8,388 | — | (5,850) |
| Income before income tax provision | 22,242 | 29,304 | 37,370 | 1,635 | 90,551 |
| Income tax provision | 11,183 | 13,724 | 8,916 | — | 33,823 |
| Equity in net earnings of subsidiaries | 45,669 | 26,989 | — | (72,658) | — |
| Net income | \$ 56,728 | \$ 42,569 | \$ 28,454 | \$ (71,023) | \$ 56,728 |
| Other comprehensive loss, net of tax: | | | | | |
| Foreign currency translation adjustments, net of tax expense of \$0 | \$ — | \$ — | \$ (19,167) | \$ — | \$ (19,167) |
| Total other comprehensive loss, net of tax: | — | — | (19,167) | — | (19,167) |
| Comprehensive income | \$ 56,728 | \$ 42,569 | \$ 9,287 | \$ (71,023) | \$ 37,561 |

Condensed Consolidating Statement of Cash Flows for the Six Months Ended June 30, 2017

| | FTI Consulting | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Consolidated |
|----------------------|-------------------|---------------------------|-------------------------------|--------------|
| Operating activities | | | | |