

ROYAL BANK OF SCOTLAND GROUP PLC  
Form 6-K  
April 26, 2019

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

26 April 2019

Commission file number: 001-10306

**Form 6-K**

**The Royal Bank of Scotland Group plc**

Gogarburn  
PO Box 1000  
Edinburgh EH12 1HQ  
Scotland  
United Kingdom

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If "Yes" is marked, indicate below the file number assigned to  
the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

This report on Form 6-K, except for any information contained on any websites linked or documents referred to in this report, shall be deemed incorporated by reference into the company's Registration Statement on Form F-3 (File No. 333-222022) and to be a part thereof from the date on which this report is filed, to the extent not superseded by documents or reports subsequently filed or furnished.

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## Forward-looking statements

### Cautionary statement regarding forward-looking statements

Certain sections in this document contain 'forward-looking statements' as that term is defined in the United States Private Securities Litigation Reform Act of 1995, such as statements that include the words 'expect', 'estimate', 'project', 'anticipate', 'commit', 'believe', 'should', 'intend', 'plan', 'could', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'may', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on these expressions.

In particular, this document includes forward-looking statements relating, but not limited to: future profitability and performance, including financial performance targets such as return on tangible equity; cost savings and targets, including cost:income ratios; litigation and government and regulatory investigations, including the timing and financial and other impacts thereof; the implementation of the Alternative Remedies Package; the continuation of the Group's balance sheet reduction programme, including the reduction of risk-weighted assets (RWAs) and the timing thereof; capital and strategic plans and targets; capital, liquidity and leverage ratios and requirements, including CET1 Ratio, RWA equivalents (RWAs), Pillar 2 and other regulatory buffer requirements, minimum requirement for own funds and eligible liabilities, and other funding plans; funding and credit risk profile; capitalisation; portfolios; net interest margin; customer loan and income growth; the level and extent of future impairments and write-downs, including with respect to goodwill; restructuring and remediation costs and charges; the Group's exposure to political risk, economic risk, climate change risk, operational risk, conduct risk, cyber and IT risk and credit rating risk and to various types of market risks, including interest rate risk, foreign exchange rate risk and commodity and equity price risk; customer experience including our Net Promoter Score (NPS); employee engagement and gender balance in leadership positions.

### Limitations inherent to forward-looking statements

These statements are based on current plans, estimates, targets and projections, and are subject to significant inherent risks, uncertainties and other factors, both external and relating to the Group's strategy or operations, which may result in the Group being unable to achieve the current targets, predictions, expectations and other anticipated outcomes expressed or implied by such forward-looking statements. In addition, certain of these disclosures are dependent on choices relying on key model characteristics and assumptions and are subject to various limitations, including assumptions and estimates made by management. By their nature, certain of these disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated. Accordingly, undue reliance should not be placed on these statements. Forward-looking statements speak only as of the date we make them and we expressly disclaim any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

## **Important factors that could affect the actual outcome of the forward-looking statements**

We caution you that a large number of important factors could adversely affect our results or our ability to implement our strategy, cause us to fail to meet our targets, predictions, expectations and other anticipated outcomes or affect the accuracy of forward-looking statements we describe in this document, including in the risk factors and other uncertainties set out in the Group's 2018 Annual Report on Form 20-F and other materials filed with, or furnished to, the US Securities and Exchange Commission, and other risk factors and uncertainties discussed in this document. These include the significant risks for the Group presented by: operational and IT resilience risk (including in respect of: the Group being subject to cyberattacks; operational risks inherent in the Group's business; the Group's operations being highly dependent on its IT systems; the Group relying on attracting, retaining and developing senior management and skilled personnel and maintaining good employee relations; the Group's risk management framework; and reputational risk), economic and political risk (including in respect of: the uncertainties surrounding the UK's withdrawal from the European Union; increased political and economic risks and uncertainty in the UK and global markets; climate change and the transition to a low carbon economy; HM Treasury's ownership of RBSG and the possibility that it may exert a significant degree of influence over the Group; continued low interest rates and changes in foreign currency exchange rates), financial resilience risk (including in respect of: the Group's ability to meet targets and make discretionary capital distributions to shareholders; the highly competitive markets in which the Group operates; deterioration in borrower and counterparty credit quality; the ability of the Group to meet prudential regulatory requirements for capital and MREL, or to manage its capital effectively; the ability of the Group to access adequate sources of liquidity and funding; changes in the credit ratings of RBSG, any of its subsidiaries or any of its respective debt securities; the Group's ability to meet requirements of regulatory stress tests; possible losses or the requirement to maintain higher levels of capital as a result of limitations or failure of various models; sensitivity of the Group's financial statements to underlying accounting policies, judgements, assumptions and estimates; changes in applicable accounting policies or rules; the value or effectiveness of any credit protection purchased by the Group; the level and extent of future impairments and write-downs, including with respect to goodwill; and the application of UK statutory stabilisation or resolution powers) and legal, regulatory and conduct risk (including in respect of: the Group's businesses being subject to substantial regulation and oversight; legal, regulatory and governmental actions and investigations; the replacement of LIBOR, EURIBOR and other benchmark rates; heightened regulatory and governmental scrutiny (including by competition authorities); implementation of the Alternative Remedies Package and the costs related thereto; and changes in tax legislation).

The forward-looking statements contained in this document speak only as at the date hereof, and the Group does not assume or undertake any obligation or responsibility to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The information, statements and opinions contained in this document do not constitute a public offer under any applicable legislation or an offer to sell or solicit of any offer to buy any securities or financial instruments or any advice or recommendation with respect to such securities or other financial instruments.

## Introduction

### Presentation of information

In this document, 'RBSG plc' or the 'parent company' refers to The Royal Bank of Scotland Group plc, and 'RBS' or the 'Group' refers to RBSG plc and its subsidiaries.

Any information contained on any websites linked or report references in this report is for information only and shall not be deemed to be incorporated by reference in this report.

### Non-GAAP financial information

RBS prepares its financial statements in accordance with IFRS as issued by the IASB which constitutes a body of generally accepted accounting principles ('GAAP'). This document contains a number of non-GAAP (or non-IFRS) financial measures. A non-GAAP financial measure is defined as one that measures historical or future financial performance, financial position or cash flows but which excludes or includes amounts that would not be so adjusted in the most comparable GAAP measure.

The non-GAAP financial measures used in this document generally exclude certain items which management believe are not representative of the underlying performance of the business and which distort period-on-period comparison. These measures are used internally by management, in conjunction with IFRS financial measures, to measure performance and make decisions regarding the future direction of the business. Management believes these non-GAAP financial measures, when provided in combination with reported IFRS results, provide helpful supplementary information for investors.

The main non-GAAP measures used in this document include:

- Performance, funding and credit metrics such as 'return on tangible equity', and related RWA equivalents incorporating the effect of capital deductions (RWAes), total assets excluding derivatives (funded assets), net interest margin (NIM) adjusted for items designated at fair value through profit or loss (non-statutory NIM), NIM excluding NatWest Markets, cost:income ratio and loan:deposit ratio. These are internal metrics used to measure business performance; and
- Personal & Ulster franchise results combining the reportable segments of UK Personal Banking and Ulster Bank RoI and the Commercial & Private Banking franchise results, combining the reportable segments of Commercial Banking and Private Banking; and RBS International (RBSI) and NatWest Markets results which are presented to provide investors with a summary of the Group's business performance.

- The Group also presents a pro forma CET1 ratio which is on an adjusted basis, this has not been prepared in accordance with Regulation S-X and should be read in conjunction with the notes provided as well as the section “Forward-looking statements” on page 1 of this document.

## Introduction

### Key operating indicators

This document includes a number of operational metrics which management believes may be helpful to investors in understanding the Group's business, including the Group's position against its own targets. These metrics include performance, funding and credit metrics such as 'return on tangible equity' and related RWA equivalents incorporating the effect of capital deductions (RWAs), total assets excluding derivatives (funded assets) and net interest margin (NIM) adjusted for items designated at fair value through profit or loss (non-statutory NIM), NIM excluding NatWest Markets, cost:income ratio, and loan:deposit ratio. These are internal metrics used to measure business performance.

### Capital and liquidity measures

Certain liquidity and capital measures and ratios are presented in this document as management believes they are helpful for investors' understanding of the liquidity and capital profile of the business and the Group's position against its own targets and applicable regulatory requirements. Some of these measures are used by management for risk management purposes and may not yet be required to be disclosed by a government, governmental authority or self-regulatory organisation. As a result, the basis of calculation of these measures may not be the same as that used by the Group's peers. These capital and liquidity measures and ratios include: the liquidity coverage ratio, stressed outflow coverage and net stable funding ratio.

### Recent developments

The Group announced that Ross McEwan resigned from his role as Chief Executive Officer (CEO) and Executive Director on 25 April 2019.

## **The Royal Bank of Scotland Group plc**

### **Q1 Interim Management Statement**

**RBS reported an operating profit before tax of £1,013 million, compared with £1,213 million in Q1 2018 primarily reflecting £265 million lower income, partially offset by £73 million lower operating expenses.**

- Q1 2019 attributable profit of £707 million compared with £808 million in Q1 2018.

#### **Supporting our customers:**

- We continue to support our customers through ongoing UK economic uncertainty. UK Personal Banking (UK PB) gross new mortgage lending was £7.6 billion in the quarter, with net loans to customers of £150.6 billion at Q1 2019. Commercial Banking originated or refinanced £4.6 billion of utilised term lending in the quarter and net loans to customers were £100.8 billion.
- Across UK PB, Ulster, Commercial and Private Banking net loans to customers increased by 0.8% on an annualised basis

#### **Income stable in a competitive market:**

- Excluding notable items<sup>(1)</sup>, NatWest Markets (NWM) and Central items, income remained stable compared with Q1 2018.
- Across the retail and commercial businesses, net interest margin (NIM) of 2.07% was stable on Q4 2018. Group NIM decreased by 6 basis points to 1.89% reflecting a reclassification of funding costs in NWM and an IFRS 9 accounting change for interest in suspense recoveries.

#### **Building a sustainable bank through continued transformation and increased digitisation:**

- We remain on track to meet our £300 million cost reduction target this year, achieving a £45 million reduction in the quarter.
- We now have 6.6 million regular personal and business users of our mobile app. In UK PB, 73% of our active current account customers are regular digital users and total digital sales increased by 17%, representing 47% of all sales in Q1 2019. In Commercial Banking, we now have over 2,500 users of the Bankline Mobile app, up 19% compared with Q4 2018.

### **Capital generation:**

- CET1 ratio of 16.2%, which excluding the impact of IFRS 16 'Leases' and a 2p dividend accrual, represents an underlying increase of 30 basis points in the quarter.
- RWAs increased by £2.1 billion compared with Q4 2018 principally reflecting a £1.3 billion increase associated with IFRS 16 'Leases'.

### **Outlook<sup>(2)</sup>**

While we retain the outlook guidance we provided in the 2018 Annual Report on Form 20-F, we recognise that the ongoing impact of Brexit uncertainty on the economy, and associated delay in business borrowing decisions, is likely to make income growth more challenging in the near term.

#### Notes:

(1) Excluding UK PB debt sale gain of £2 million (Q1 2018 - £26 million) and Commercial Banking fair value and disposal loss of £2 million (Q1 2018 - £77 million gain).

(2) The targets, expectations and trends discussed in this section represent management's current expectations and are subject to change, including as a result of the factors described in the "Risk Factors" section on pages 265 to 275 of the 2018 Annual Report on Form 20-F. These statements constitute forward-looking statements. Refer to Forward-looking statements in this announcement.

## Business performance summary

|  | Quarter ended |             |             |
|--|---------------|-------------|-------------|
|  | 31 March      | 31 December | 31 March    |
| <b>Performance key metrics and ratios</b>                                  | <b>2019</b>   | <b>2018</b> | <b>2018</b> |
| Operating profit before tax  | £1,013m       | £572m       | £1,213m     |
| Profit attributable to ordinary shareholders                               | £707m         | £304m       | £808m       |
| Net interest margin  | 1.89%         | 1.95%       | 2.04%       |
| Net interest margin (excluding NWM)  | 2.07%         | 2.07%       | 2.14%       |
| Average interest earning assets  | £436bn        | £442bn      | £427bn      |
| Cost:income ratio (1)  | 63.4%         | 80.5%       | 60.5%       |
| Earnings per share   |               |             |             |
| - basic  | 5.9p          | 2.5p        | 6.8p        |
| - basic fully diluted  | 5.8p          | 2.5p        | 6.7p        |
| Return on tangible equity  | 8.3%          | 3.7%        | 9.4%        |
| Average tangible equity  | £34bn         | £33bn       | £34bn       |
| Average number of ordinary shares outstanding during the period (millions) |               |             |             |
| - basic  | 12,047        | 12,040      | 11,956      |
| - fully diluted (2)  | 12,087        | 12,081      | 12,015      |

|   | 31 March    | 31 December | 31 March    |
|---|-------------|-------------|-------------|
| <b>Balance sheet related key metrics and ratios</b> | <b>2019</b> | <b>2018</b> | <b>2018</b> |
| Total assets  | £719.1bn    | £694.2bn    | £738.5bn    |
| Funded assets                                       | £585.1bn    | £560.9bn    | £588.7bn    |
| Loans to customers - amortised cost                 | £306.4bn    | £305.1bn    | £303.8bn    |
| Impairment provisions                               | £3.1bn      | £3.3bn      | £4.2bn      |
| Loan impairment rate (3)                            | 11bps       | 2bps        | 10bps       |
| Customer deposits                                   | £355.2bn    | £360.9bn    | £354.5bn    |
| Liquidity coverage ratio (LCR)                      | 153%        | 158%        | 151%        |
| Liquidity portfolio                                 | £190bn      | £198bn      | £180bn      |
| Net stable funding ratio (NSFR) (4)                 | 137%        | 141%        | 137%        |
| Loan:deposit ratio                                  | 86%         | 85%         | 86%         |
| Total wholesale funding                             | £77bn       | £74bn       | £73bn       |
| Short-term wholesale funding                        | £19bn       | £15bn       | £17bn       |

|   |                 |          |          |
|---|-----------------|----------|----------|
| Common Equity Tier (CET1) ratio                                     | <b>16.2%</b>    | 16.2%    | 16.4%    |
| Total capital ratio   | <b>21.1%</b>    | 21.8%    | 21.6%    |
| Pro forma CET 1 ratio, pre dividend accrual (5)                     | <b>16.3%</b>    | 16.9%    |          |
| Risk-weighted assets (RWAs)   | <b>£190.8bn</b> | £188.7bn | £202.7bn |
| CRR leverage ratio  | <b>5.2%</b>     | 5.4%     | 5.4%     |
| UK leverage ratio   | <b>6.0%</b>     | 6.2%     | 6.2%     |
|   |                 |          |          |
| Tangible net asset value (TNAV) per ordinary share                  | <b>289p</b>     | 287p     | 297p     |
| Tangible net asset value (TNAV) per ordinary share - fully diluted  | <b>288p</b>     | 286p     | 295p     |
| Tangible equity   | <b>£34,962m</b> | £34,566m | £35,644m |
| Number of ordinary shares in issue (millions)                       | <b>12,090</b>   | 12,049   | 11,993   |
| Number of ordinary shares in issue (millions) - fully diluted (2,6) | <b>12,129</b>   | 12,088   | 12,075   |

## Notes:

(1) Operating lease depreciation included in income for Q1 2019 - £34 million; (Q4 2018 - £32 million; Q1 2018 - £31 million).

(2) Includes the effect of dilutive share options and convertible securities. Dilutive shares on an average basis for Q1 2019 were 40 million shares; (Q4 2018 - 41 million shares, Q1 2018 - 59 million shares), and as at 31 March 2019 were 39 million shares (31 December 2018 - 39 million shares; 31 March 2018 - 82 million shares).

(3) Loan impairment rate is calculated as the annualised impairment charge for the period as a proportion of gross customer loans.

(4) In November 2016, the European Commission published its proposal for NSFR rules within the EU as part of its CRR2 package of regulatory reforms. CRR2 NSFR is expected to become the regulatory requirement in future within the EU and the UK. RBS has changed its policy on the NSFR to align with its interpretation of the CRR2 proposals with effect from 1 January 2018.

(5) The pro forma CET 1 ratio at 31 March 2019 excluded a charge of £242 million (2p per share) for the Q1 2019 foreseeable dividend. 31 December 2018 excluded a charge of £422 million (3.5p per share) for the final dividend and £904 million (7.5p per share) for the special dividend due to be paid following the Annual General Meeting held on 25 April 2019.

(6) Includes 24 million treasury shares (31 December 2018 - 8 million shares; 31 March 2018 - 18 million shares).

### Re-segmentation

Effective from 1 January 2019, Business Banking has been transferred from UK Personal and Business Banking (UK PBB) to Commercial Banking as the nature of the business, including distribution channels,

products and customers, are more closely aligned to the Commercial Banking business. Concurrent with the transfer, UK PBB has been renamed UK Personal Banking (UK PB) and the previous franchise combining UK PBB (now UK PB) and Ulster Bank RoI has been renamed Personal & Ulster. Comparatives have been restated.

| <b>Summary consolidated income statement for the period ended 31 March 2019</b> |                |             |          |
|---|----------------|-------------|----------|
|   | Quarter ended  |             |          |
|   | 31 March       | 31 December | 31 March |
|   | 2019           | 2018        | 2018     |
|   | £m             | £m          | £m       |
| <b>Net interest income</b>  | <b>2,033</b>   | 2,176       | 2,146    |
| Own credit adjustments  | (43)           | 33          | 21       |
| Other non-interest income   | 1,047          | 849         | 1,135    |
| <b>Non-interest income</b>  | <b>1,004</b>   | 882         | 1,156    |
| <b>Total income</b>   | <b>3,037</b>   | 3,058       | 3,302    |
| Litigation and conduct costs  | (5)            | (92)        | (19)     |
| Strategic costs   | (195)          | (355)       | (209)    |
| Other expenses  | (1,738)        | (2,022)     | (1,783)  |
| <b>Operating expenses</b>   | <b>(1,938)</b> | (2,469)     | (2,011)  |
| <b>Profit before impairment losses</b>  | <b>1,099</b>   | 589         | 1,291    |
| Impairment losses   | (86)           | (17)        | (78)     |
| <b>Operating profit before tax</b>  | <b>1,013</b>   | 572         | 1,213    |
| Tax charge  | (216)          | (118)       | (313)    |
| <b>Profit for the period</b>  | <b>797</b>     | 454         | 900      |
| <b>Attributable to:</b>   |                |             |          |
| Ordinary shareholders   | 707            | 304         | 808      |
| Other owners  | 100            | 164         | 85       |
| Non-controlling interests   | (10)           | (14)        | 7        |
| <i>Notable items within total income</i>  |                |             |          |
| IFRS volatility in Central items & other (1)                                    | (4)            | (25)        | (128)    |
| Insurance indemnity in Central items & other                                    | -              | 85          | -        |
| UK PB debt sale gain  | 2              | 35          | 26       |
| FX gain/(losses) in Central items & other                                       | 20             | (39)        | (15)     |
| Commercial Banking fair value and disposal (loss)/gain                          | (2)            | (10)        | 77       |

|   |     |      |      |
|---|-----|------|------|
| NatWest Markets legacy business disposal losses | (4) | (43) | (16) |
|   |     |      |      |

Note:

(1) IFRS volatility relates to loans which are economically hedged but for which hedge accounting is not permitted under IFRS.

## Business performance summary

### Personal & Ulster

#### UK Personal Banking

|                     | Quarter ended |             |          |                        | As at    |             |
|---------------------|---------------|-------------|----------|------------------------|----------|-------------|
|                     | 31 March      | 31 December | 31 March |                        | 31 March | 31 December |
|                     | 2019          | 2018        | 2018     |                        | 2019     | 2018        |
|                     | £m            | £m          | £m       |                        | £bn      | £bn         |
| Total income        | 1,245         | 1,246       | 1,298    | Net loans to customers | 150.6    | 148.9       |
| Operating expenses  | (635)         | (757)       | (686)    | Customer deposits      | 145.7    | 145.3       |
| Impairment losses   | (112)         | (142)       | (68)     | RWAs                   | 35.8     | 34.3        |
| Operating profit    | 498           | 347         | 544      | Loan impairment rate   | 30bps    | 38bps       |
| Return on equity    | 24.7%         | 17.2%       | 29.9%    |                        |          |             |
| Net interest margin | 2.62%         | 2.60%       | 2.73%    |                        |          |             |
| Cost:income ratio   | 51.0%         | 60.8%       | 52.9%    |                        |          |             |

- UK PB now has 6.1 million regular mobile app users, with 73% of our active current account customers being regular digital users. Total digital sales volumes increased by 17% representing 47% of all sales in Q1 2019. 59% of personal unsecured loan sales were via the digital channel, 4% higher than Q1 2018. 54% of current accounts opened in Q1 2019 were via the digital channel, with digital volumes 44% higher.
- Total income was £53 million, or 4.1%, lower than Q1 2018 impacted by a £24 million reduction in debt sale gains, £8 million lower annual insurance profit share and an IFRS 9 accounting change for interest in suspense recoveries of £6 million. Excluding these items, income was £15 million or 1.2% lower than Q1 2018 reflecting a continued competitive mortgage market. Compared with Q4 2018, net interest margin was 2 basis points higher due to the impact of an annual review of mortgage customer behaviour in Q4 2018.
- Operating expenses were £51 million, or 7.4%, lower compared with Q1 2018. Excluding strategic, litigation and conduct costs, operating expenses were £8 million, or 1.3%, lower compared with Q1 2018 as lower operational costs associated with a 12% reduction in headcount were largely offset by increased fraud, investment and technology transformation costs.
- Impairments were £44 million higher than Q1 2018 reflecting lower provision releases and recoveries and an increase in the stage 1 and 2 charge, reflecting IFRS 9 predictive loss model adjustments in Q1 2019, following a slight deterioration in default rates.

- Compared with Q4 2018, net loans to customers increased by £1.7 billion as a result of strong gross new mortgage lending and lower redemptions. Gross new mortgage lending in the quarter was £7.6 billion, with market flow share of approximately 13% and mortgage approval share of around 12%.
- RWAs increased by £1.5 billion compared with Q4 2018, primarily reflecting an increase in central allocations linked to IFRS 16 changes and predictive loss model adjustments in Q1 2019.

## Ulster Bank Rol

|                              | Quarter ended |             |          |                        | As at    |             |
|------------------------------|---------------|-------------|----------|------------------------|----------|-------------|
|                              | 31 March      | 31 December | 31 March |                        | 31 March | 31 December |
|                              | 2019          | 2018        | 2018     |                        | 2019     | 2018        |
|                              | £m            | £m          | £m       |                        | £bn      | £bn         |
| Total income                 | 145           | 147         | 146      | Net loans to customers | 18.2     | 18.8        |
| Operating expenses           | (136)         | (164)       | (128)    | Customer deposits      | 17.5     | 18.0        |
| Impairment releases/(losses) | 11            | 19          | (8)      | RWAs                   | 14.2     | 14.7        |
| Operating profit             | 20            | 2           | 10       | Loan impairment rate   | (23)bps  | (39)bps     |
| Return on equity             | 3.8%          | 0.4%        | 1.6%     |                        |          |             |
| Net interest margin          | 1.65%         | 1.73%       | 1.80%    |                        |          |             |
| Cost:income ratio            | 93.8%         | 111.6%      | 87.7%    |                        |          |             |
|                              |               |             |          |                        |          |             |

- Ulster Bank Rol continues to deliver digital enhancements that improve and simplify the everyday banking experience for customers. The successful launch of paperless processes for everyday banking products has made it easier and quicker for customers to move from application to drawdown. 70% of active personal current account customers are choosing to bank through digital channels. Mobile payments and transfers increased 31% compared with Q1 2018.
- Total income remained stable compared with Q1 2018 as a decrease in income associated with the non-performing loan portfolio was offset by £9 million (€11 million) one-off benefit following a restructure of interest rate swaps on free funds. Compared with Q4 2018, net interest margin was 8 basis points lower as a continued reduction in funding costs was more than offset by a decrease in income associated with the non-performing portfolio.
- Operating expenses were £8 million, or 6.3% (€11 million, or 7.6%), higher than Q1 18. Excluding strategic, litigation and conduct costs, operating expenses were £10 million, or 8.70% (€13 million, or 10.0%), higher than Q1 2018 reflecting the continued focus on strengthening the risk, compliance and control environment, investment in technology capabilities and expenditure on recent mortgage marketing activity.
- A net impairment release of £11 million (€13 million) in the quarter reflects an improvement in the performance of the non-performing loan portfolio and an IFRS 9 change in accounting treatment for the recovery of interest in suspense.

- Net loans to customers decreased by £0.6 billion compared with Q4 2018 due to the weakening of the euro but increased by €0.1 billion in euro terms primarily driven by growth in the commercial loan portfolio in the quarter.

## Business performance summary

### Commercial & Private Banking

#### Commercial Banking

|                     | Quarter ended |             |          |                        | As at    |             |
|---------------------|---------------|-------------|----------|------------------------|----------|-------------|
|                     | 31 March      | 31 December | 31 March |                        | 31 March | 31 December |
|                     | 2019          | 2018        | 2018     |                        | 2019     | 2018        |
|                     | £m            | £m          | £m       |                        | £bn      | £bn         |
| Total income        | 1,082         | 1,116       | 1,158    | Net loans to customers | 100.8    | 101.4       |
| Operating expenses  | (640)         | (764)       | (595)    | Customer deposits      | 131.8    | 134.4       |
| Impairment losses   | (5)           | (5)         | (12)     | RWAs                   | 78.1     | 78.4        |
| Operating profit    | 437           | 347         | 551      | Loan impairment rate   | 2bps     | 2bps        |
| Return on equity    | 11.5%         | 8.3%        | 13.6%    |                        |          |             |
| Net interest margin | 1.99%         | 1.96%       | 1.91%    |                        |          |             |
| Cost:income ratio   | 57.8%         | 67.5%       | 50.0%    |                        |          |             |
|                     |               |             |          |                        |          |             |

- The Bankline mobile app was successfully launched in the Apple app store in Q4 2018 and now has over 2,500 users, up 19% compared with Q4 2018. The improved lending journey now provides a decision in principle in under 24 hours for approximately 74% of loans, compared with 50% in 2018.
- Total income was £76 million, or 6.6%, lower than Q1 2018 reflecting a £79 million reduction in fair value and disposal gains and lower fee income, partially offset by higher deposit income. Compared with Q4 2018, net interest margin increased by 3 basis points to 1.99% due to lower liquidity portfolio costs and deposit funding benefits, partially offset by lower volumes.
- Operating expenses were £45 million, or 7.6% higher than Q1 2018. Excluding strategic, litigation and conduct costs, operating expenses were £28 million, or 5.1% higher, primarily reflecting an £11 million one-off item in Q1 2018, increased remediation spend and higher innovation and technology costs.
- Compared with Q4 2018, net loans to customers decreased by £0.6 billion, or 0.6%, to £100.8 billion. Commercial Banking originated or refinanced £4.6 billion of utilised term lending in the quarter.
- Compared with Q4 2018, RWAs were £0.3 billion lower as a result of the transfer of £1.0 billion to Central Items in relation to the 2011 investment in the Business Growth Fund and £0.2 billion to NatWest Markets related to the transition of Western European Corporate clients, partially offset by model changes

and the impact of IFRS 16 'Leases'.

## Private Banking

|                              | Quarter ended |             |          |                        | As at    |             |
|------------------------------|---------------|-------------|----------|------------------------|----------|-------------|
|                              | 31 March      | 31 December | 31 March |                        | 31 March | 31 December |
|                              | 2019          | 2018        | 2018     |                        | 2019     | 2018        |
|                              | £m            | £m          | £m       |                        | £bn      | £bn         |
| Total income                 | 193           | 198         | 184      | Net loans to customers | 14.4     | 14.3        |
| Operating expenses           | (117)         | (143)       | (121)    | Customer deposits      | 26.9     | 28.4        |
| Impairment releases/(losses) | 4             | 8           | (1)      | RWAs                   | 9.6      | 9.4         |
| Operating profit             | 80            | 63          | 62       | AUM                    | 27.8     | 26.4        |
| Return on equity             | 17.1%         | 12.3%       | 12.5%    |                        |          |             |
| Net interest margin          | 2.52%         | 2.49%       | 2.51%    |                        |          |             |
| Cost:income ratio            | 60.6%         | 72.2%       | 65.8%    |                        |          |             |

Note:

(1) Private Banking manages assets under management portfolios on behalf of UK Personal Banking and RBS International (Q4 2018 - £6.6 billion and Q1 2019 - £6.8 billion). Prior to Q4 2018, the assets under management portfolios from Personal and RBSI were not included. Private Banking receives a management fee from UK Personal Banking and clients of RBS International in respect of providing this service.

- Private Banking offers a service-led, digitally enabled experience for its clients, with 73% banking digitally, and 94% of clients positively rate the Coutts24 telephony service. Coutts Connect, the social platform which allows clients to network and build working relationships with one another, now has over 1,500 users with more than half of conversations client to client.
- Total income was £9 million, or 4.9%, higher than Q1 2018 reflecting increased deposit income and higher lending balances. Compared with Q4 2018, net interest margin increased by 3 basis points due to deposit funding benefits and lower liquidity portfolio costs, partially offset by ongoing asset margin pressure.
- Operating expenses were £4 million, or 3.3% lower than Q1 2018. Excluding strategic, litigation and conduct costs, operating expenses were £2 million, or 1.8%, lower primarily reflecting lower back office operations costs. Excluding strategic, litigation and conduct costs, operating expenses were £2 million, or 1.8%, lower primarily reflecting lower back office operations costs.

- Net loans to customers increased by £0.1 billion compared with Q4 2018, driven by mortgage lending.
- Assets under management (AUM) increased by £1.4 billion compared with Q4 2018 to £27.8 billion driven by new business inflows of £0.1 billion and investment performance.

## Business performance summary

### RBS International

|                     | Quarter ended |             |          |                        | As at    |             |
|---------------------|---------------|-------------|----------|------------------------|----------|-------------|
|                     | 31 March      | 31 December | 31 March |                        | 31 March | 31 December |
|                     | 2019          | 2018        | 2018     |                        | 2019     | 2018        |
|                     | £m            | £m          | £m       |                        | £bn      | £bn         |
| Total income        | 151           | 155         | 137      | Net loans to customers | 13.3     | 13.3        |
| Operating expenses  | (59)          | (86)        | (59)     | Customer deposits      | 27.6     | 27.5        |
| Impairment releases | 1             | 2           | —        | RWAs                   | 7.0      | 6.9         |
| Operating profit    | 93            | 71          | 78       |                        |          |             |
| Return on equity    | 28.6%         | 20.0%       | 23.2%    |                        |          |             |
| Net interest margin | 1.70%         | 1.81%       | 1.57%    |                        |          |             |
| Cost:income ratio   | 39.1%         | 55.5%       | 43.1%    |                        |          |             |

- The RBS International mobile app now has 69,000 users, an increase of 24% year on year. 90% of wholesale customer payments are now processed using the newly introduced international banking platform, making the payments process simpler for customers.
- Total income was £14 million, or 10.2%, higher than Q1 2018 driven by deposit margin benefits. Compared with Q4 2018, net interest margin decreased by 11 basis points due to a one-off benefit in Q4 2018 and ongoing higher funding costs associated with becoming a non ring-fenced bank.
- Operating expenses were stable at £59 million versus Q1 2018. Excluding strategic, litigation and conduct costs, operating expenses were £4 million, or 6.8%, lower reflecting decreased remediation spend and lower back office operations costs.
- Net loans to customers remained stable compared with Q4 2018. Customer deposits increased by £0.1 billion compared with Q4 2018 primarily due to customer activity in Institutional Banking.
- In the quarter, RBS International continued to diversify its liquidity portfolio, increasing the position in sovereign bonds with this portfolio expected to modestly increase in scale over future quarters.

### NatWest Markets(1)

|  | Quarter ended |             |          |  | As at    |             |
|--|---------------|-------------|----------|--|----------|-------------|
|  | 31 March      | 31 December | 31 March |  | 31 March | 31 December |
|  |               |             |          |  |          |             |

|                            | 2019    | 2018   | 2018  |               | 2019  | 2018  |
|----------------------------|---------|--------|-------|---------------|-------|-------|
|                            | £m      | £m     | £m    |               | £bn   | £bn   |
| Total income               | 256     | 152    | 437   | Funded assets | 138.8 | 111.4 |
| Operating expenses         | (334)   | (455)  | (349) | RWAs          | 44.6  | 44.9  |
| Impairment releases        | 16      | 100    | 9     |               |       |       |
| Operating (loss)/profit    | (62)    | (203)  | 97    |               |       |       |
| Return on equity           | (2.4%)  | (9.2%) | 2.0%  |               |       |       |
| Net interest margin<br>(2) | (0.39%) | 0.39%  | 0.54% |               |       |       |
| Cost:income ratio          | 130.5%  | 299.3% | 79.9% |               |       |       |

Notes:

(1) The NatWest Markets operating segment should not be assumed to be the same as the NatWest Markets Plc legal entity or group. NatWest Markets Plc entity includes the Central items & other segment but excludes NatWest Markets N.V. for statutory reporting. For the quarter ended 31 March 2019, NatWest Markets Plc's (consolidated legal entity) results are estimated as: total income of £276 million, operating expenses of £231 million, impairment releases of £20 million, operating profit before tax of £65 million, funded assets(excluding intra-group assets) of £130.8 billion and total assets of £273.6 billion. The key difference between the NWM segment and NWM legal entity operating profit for the quarter ended 31 March 2019 largely relates to expense items, including one-off recoveries, that form part of Central items and other. The remaining difference relates primarily to NatWest Markets N.V.

(2) From 1 January 2019, funding costs of the trading book have been reclassified from trading income to net interest income.

- NatWest Markets is increasingly using technology to enhance the way it provides innovative financial solutions to customers. For example, through our automated pricing tool FXmicropay we make it simpler for businesses operating globally to accept payments in multiple currencies. We have now made FXmicropay available on an e-commerce web platform, SAP Commerce Cloud, helping online businesses easily integrate the tool and capture foreign exchange margins via their platform.
- Total income was £181 million, or 41.4%, lower than Q1 2018 reflecting a £35 million reduction in the core business, an £83 million decrease in legacy income and a £63 million deterioration in own credit adjustments. Income in the core business fell by 8.5% to £377 million as customer activity fell in uncertain market conditions. Legacy income reduced as funding costs associated with former RBS plc debt are now reported wholly in NatWest Markets rather than being partially allocated to other segments. The larger part of this former RBS plc debt is due to mature by early 2020. Income from own credit adjustments deteriorated due to a substantial reduction in funding spreads.
- Operating expenses were £15 million, or 4.3% lower than Q1 2018. Excluding strategic, litigation and conduct costs, operating expenses reduced by £10 million, or 3.1%, compared with Q1 2018 reflecting lower support costs.
- RWAs decreased by £0.3 billion compared with Q4 2018 driven by legacy reductions partially offset by a £0.2 billion transfer of Western European Corporate clients from Commercial Banking. Legacy RWAs are now £12.9 billion including Alawwal Bank RWAs of £5.6 billion.

**Central items & other**

- Central items not allocated represented a charge of £53 million in the quarter, principally reflecting £61 million of strategic costs.

**Business performance summary**

| <b>Capital and leverage ratios</b> |                         |                |
|------------------------------------|-------------------------|----------------|
|                                    | End-point CRR basis (1) |                |
|                                    | <b>31 March</b>         | 31<br>December |
|                                    | <b>2019</b>             | 2018           |
| <b>Risk asset ratios</b>           | %                       | %              |
| CET1                               | <b>1</b>                |                |