QCR HOLDINGS INC Form 10-K March 12, 2015

## **U.S. SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-K

#### ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

#### EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014.

Commission file number: 0-22208

#### QCR HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware42-1397595(State of incorporation)(I.R.S. Employer Identification No.)

3551 7th Street, Moline, Illinois 61265

(Address of principal executive offices)

(309) 743-7724

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Exchange Act:

Common stock, \$1.00 Par Value The NASDAQ Global Market

Securities registered pursuant to Section 12(g) of the Exchange Act:

Preferred Share Purchase Rights

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes [ ] No [ X ]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Yes [ ] No [ X ]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [ X ] No [ ]

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ] Accelerated filer [ X ] Non-accelerated filer [ ] Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes [ ] No [ X ]

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant, based on the last sales price quoted on The NASDAQ Global Market on June 30, 2014, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$119,992,664.

As of February 27, 2015, the Registrant had outstanding 7,987,964 shares of common stock, \$1.00 par value per share.

Documents incorporated by reference:

Part III of Form 10-K - Proxy statement for annual meeting of stockholders to be held in May 2015.

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Part I

#### Item 1. Business

**General.** QCR Holdings, Inc. (the "Company") is a multi-bank holding company headquartered in Moline, Illinois, that was formed in February 1993 under the laws of the state of Delaware. The Company serves the Quad Cities, Cedar Rapids, Waterloo/Cedar Falls and Rockford communities through the following three wholly-owned banking subsidiaries, which provide full-service commercial and consumer banking and trust and asset management services:

Quad City Bank and Trust Company ("QCBT"), which is based in Bettendorf, Iowa, and commenced operations in 1994;

Cedar Rapids Bank and Trust Company ("CRBT"), which is based in Cedar Rapids, Iowa, and commenced operations in 2001; and

Rockford Bank and Trust Company ("RB&T"), which is based in Rockford, Illinois, and commenced operations in 2005.

On May 13, 2013, the Company acquired Community National Bancorporation ("Community National") and its banking subsidiary, Community National Bank ("CNB"). Community National and CNB commenced operations in 1997 and historically provided full-service commercial and consumer banking, and trust and asset management services, to Cedar Falls, Mason City, and Waterloo, Iowa and Austin, Minnesota. At acquisition, CNB had a total of eight branch facilities with four in the Waterloo/Cedar Falls area where CNB was headquartered, two in Mason City, and two in Austin. On October 4, 2013, the Company finalized the sale of the two branches in Mason City. On October 11, 2013, the Company finalized the sale of the two branches in Mason City. CNB merged with and into CRBT. CNB's merged branch offices operate as a division of CRBT under the name "Community Bank & Trust." In December 2013, one of the branch facilities in Cedar Falls was closed due to lack of sufficient customer activity. See Note 2 to the consolidated financial statements for further discussion of the acquisition and sales of certain branches.

The Company also engages in direct financing lease contracts through m2 Lease Funds, LLC ("m2"), a wholly-owned subsidiary of QCBT based in Brookfield, Wisconsin. QCBT previously owned 80% of m2. In August 2012, QCBT entered into an amendment to the operating agreement of m2 and purchased the remaining 20% noncontrolling interest. See Note 23 to the consolidated financial statements for further discussion of the acquisition.

**Subsidiary Banks.** QCBT was capitalized on October 13, 1993, and commenced operations on January 7, 1994. QCBT is an Iowa-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the Federal Deposit Insurance Corporation (the "FDIC") to the maximum amount permitted by law. QCBT provides full service commercial, correspondent, and consumer banking and trust and asset management services in the Quad Cities and adjacent communities through its five offices that are located in Bettendorf and Davenport, Iowa and in Moline, Illinois. QCBT, on a consolidated basis with m2, had total segment assets of \$1.32 billion and \$1.25 billion as of December 31, 2014 and 2013, respectively.

CRBT is an Iowa-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the FDIC to the maximum amount permitted by law. The Company commenced operations in Cedar Rapids in June 2001, operating a branch of QCBT. The Cedar Rapids branch operation then began functioning under the CRBT charter in September 2001. As previously discussed, the merged branches of CNB operate as a division of CRBT under the name "Community Bank & Trust." CRBT provides full-service commercial and consumer banking and trust and asset management services to Cedar Rapids and Waterloo/Cedar Falls, Iowa and adjacent communities through its five facilities. The headquarters for CRBT is located in downtown Cedar Rapids with one other branch located in northern Cedar Rapids ,two branches located in Waterloo and one branch located in Cedar Falls. CRBT had total segment assets of \$840.3 million and \$804.2 million as of December 31, 2014 and 2013, respectively.

RB&T is an Illinois-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the FDIC to the maximum amount permitted by law. The Company commenced operations in Rockford, Illinois in September 2004, operating a branch of QCBT, and that operation began functioning under the RB&T charter in January 2005. RB&T provides full-service commercial and consumer banking and trust and asset management services to Rockford and adjacent communities through its headquarters located on Guilford Road at Alpine Road in Rockford and its branch facility located in downtown Rockford. RB&T had total segment assets of \$353.4 million and \$339.4 million as of December 31, 2014 and 2013, respectively.

See Note 22 to the consolidated financial statements for additional business segment information.

**Other Operating Subsidiaries.** m2, which is based in Brookfield, Wisconsin, is engaged in the business of leasing machinery and equipment to commercial and industrial businesses under direct financing lease contracts. QCBT originally acquired 80% of the membership units of m2 but subsequently acquired the remaining 20% noncontrolling interest owned by John Engelbrecht in 2012.

Velie Plantation Holding Company ("VPHC"), previously owned 91% by the Company, was engaged in holding the real estate property known as the Velie Plantation in Moline, Illinois, which is the location for the Company's headquarters. During the fourth quarter of 2012, the Company acquired the remaining 9% noncontrolling interest and, effective as of December 31, 2012, VPHC was dissolved and liquidated.

**Trust Preferred Subsidiaries.** Following is a listing of the Company's non-consolidated subsidiaries formed for the issuance of trust preferred securities, including pertinent information as of December 31, 2014 and 2013:

Name	Date Issued	Amount Issued	Interest Rate	Interest Rate as of 12/31/2014	Interest Rate as of 12/31/2013
QCR Holdings Statutory Trust II	February 2004	\$12,372,000	2.85% over 3-month LIBOR	3.08%	3.10%
QCR Holdings Statutory Trust III	February 2004	8,248,000	2.85% over 3-month LIBOR	3.08%	3.10%
QCR Holdings Statutory Trust IV	May 2005	5,155,000	1.80% over 3-month LIBOR	2.03%	2.04%
QCR Holdings Statutory Trust V	February 2006	10,310,000	1.55% over 3-month LIBOR	1.78%	1.79%
Community National Statutory Trust II	September 2004	3,093,000	2.17% over 3-month LIBOR	2.42%	2.42%
Community National Statutory Trust III	March 2007	3,609,000	1.75% over 3-month LIBOR	1.99%	1.99%
		\$42,787,000	Weighted Average Rate	2.50%	2.51%

Securities issued by all of the trusts listed above mature thirty years from the date of issuance, but are all currently callable at par at anytime.

**Other Ownership Interests.** The Company invests limited amounts of its capital in financial institutions and mutual funds. In addition to its wholly-owned subsidiaries, the Company owns a 20% equity position in Nobel Real Estate Investors, LLC. In June 2005, CRBT entered into a joint venture as a 50% owner of Cedar Rapids Mortgage Company, LLC, which provided residential real estate mortgage lending services. During the first quarter of 2013, CRBT and the partner mutually terminated the joint venture. CRBT continues to provide residential real estate mortgage lending services through its consumer banking division. In December 2014, QCBT entered into a joint venture as a 20% owner of Ruhl Mortgage, to provide residential real estate mortgage lending services and products to QCBT clients.

**Business.** The Company's principal business consists of attracting deposits and investing those deposits in loans/leases and securities. The deposits of the subsidiary banks are insured to the maximum amount allowable by the FDIC. The Company's results of operations are dependent primarily on net interest income, which is the difference between the interest earned on its loans/leases and securities and the interest paid on deposits and borrowings. The Company's operating results are affected by economic and competitive conditions, particularly changes in interest rates, government policies and actions of regulatory authorities, as described more fully in this Form 10-K. Its operating results also can be affected by trust fees, investment advisory and management fees, deposit service charge fees, gains on the sale of residential real estate and government guaranteed loans, earnings from bank-owned life insurance

("BOLI") and other income. Operating expenses include employee compensation and benefits, occupancy and equipment expense, professional and data processing fees, advertising and marketing expenses, bank service charges, FDIC and other insurance, loan/lease expenses and other administrative expenses.

The Company and its subsidiaries collectively employed 409 and 400 full-time equivalents ("FTEs") at December 31, 2014 and 2013, respectively.

The Board of Governors of the Federal Reserve System (the "Federal Reserve") is the primary federal regulator of the Company and its subsidiaries. In addition, QCBT and CRBT are regulated by the Iowa Superintendent of Banking ("Iowa Superintendent") and RB&T is regulated by the State of Illinois Department of Financial and Professional Regulation ("DFPR"). The FDIC, as administrator of the Deposit Insurance Fund, also has regulatory authority over the subsidiary banks. See Appendix A for more information on the federal and state statutes and regulations that are applicable to the Company and its subsidiaries.

**Lending/Leasing.** The Company and its subsidiaries provide a broad range of commercial and retail lending/leasing and investment services to corporations, partnerships, individuals, and government agencies. The subsidiary banks actively market their services to qualified lending and deposit clients. Officers actively solicit the business of new clients entering their market areas as well as long-standing members of the local business community. The Company has an established lending/leasing policy which includes a number of underwriting factors to be considered in making a loan/lease, including, but not limited to, location, loan-to-value ratio, cash flow, collateral and the credit history of the borrower.

In accordance with Iowa regulation, the legal lending limit to one borrower for QCBT and CRBT, calculated as 15% of aggregate capital, was \$15.5 million and \$11.9 million, respectively, as of December 31, 2014. In accordance with Illinois regulation, the legal lending limit to one borrower for RB&T, calculated as 25% of aggregate capital, totaled \$9.0 million as of December 31, 2014.

The Company recognizes the need to prevent excessive concentrations of credit exposure to any one borrower or group of related borrowers. As such, the Company has established an in-house lending limit, which is lower than each subsidiary bank's legal lending limit, in an effort to manage individual borrower exposure levels.

The in-house lending limit is the maximum amount of credit each subsidiary bank will extend to a single borrowing entity or group of related entities. Under the in-house limit, total credit exposure to a single borrowing entity or group of related entities will not exceed the following, subject to certain exceptions:

Quad City Bank & Trust:\$ 10.0 millionCedar Rapids Bank & Trust:\$ 7.5 millionRockford Bank & Trust:\$ 3.7 million

On a consolidated basis, the in-house lending limit is \$15.0 million, which is the maximum amount of credit that all affiliated banks, when combined, will extend to a single borrowing entity or group of related entities, subject to certain exceptions.

In addition, m2's in-house lending limit is \$1.0 million to a single leasing entity or group of related entities.

As part of the loan monitoring activity at the three subsidiary banks, credit administration personnel interact closely with senior bank management. For example, the internal loan committee of each subsidiary bank meets weekly. The Company has a separate in-house loan review function to analyze credits of the subsidiary banks. To complement the in-house loan review, an independent third-party performs external loan reviews. Historically, management has attempted to identify problem loans at an early stage and to aggressively seek a resolution of those situations.

The Company recognizes that a diversified loan/lease portfolio contributes to reducing risk in the overall loan/lease portfolio. The specific loan/lease portfolio mix is subject to change based on loan/lease demand, the business environment and various economic factors. The Company actively monitors concentrations within the loan/lease portfolio to ensure appropriate diversification and concentration risk is maintained.

Specifically, each subsidiary bank's total loans as a percentage of average assets may not exceed 85%. In addition, following are established policy limits and the actual allocations for the three subsidiary banks as of December 31, 2014 for the loan portfolio on a per loan type basis, reflected as a percentage of the subsidiary bank's average gross loans:

	QCBT		CRBT		RBT	
	Maximum	As of	Maximum	As of	Maximum	As of
Type of Loan *	Percentage per	December 31,	Percentage per	December 31,	Percentage per	December 31,
	Loan Policy	2014	Loan Policy	2014	Loan Policy	2014
One-to-four family residential	30%	14%	25%	11%	30%	21%
Multi-family	15%	3%	15%	7%	15%	4%
Farmland	5%	1%	5%	1%	5%	0%
Non-farm, nonresidential	50%	25%	50%	35%	50%	46%
Construction and land development	20%	3%	15%	9%	20%	3%
Commercial and industrial	60%	20%	60%	25%	60%	22%
Loans to individuals	10%	1%	10%	1%	10%	1%
Lease financing	30%	22%	5%	0%	20%	0%
Bank stock loans	**	6%	10%	2%	10%	0%
All other loans	15%	5%	10%	9%	10%	3%
		100%		100%		100%

\* The loan types above are as defined and reported in the subsidiary banks' quarterly Reports of Condition and Income (also known as Call Reports).

\*\* QCBT's maximum percentage for bank stock loans is 150% of aggregate capital (bank stock loan commitments are limited to 200% of aggregate capital). At December 31, 2014, QCBT's bank stock loans totaled 62% of aggregate capital.

The following table presents total loans/leases by major loan/lease type and subsidiary as of December 31, 2014 and 2013. Residential real estate loans held for sale are included in residential real estate loans below.

Quad City	m2	Cedar Rapids	Rockford	Intercompanysolidated
Bank & Trust	Lease Funds	Bank & Trust	Bank & Trust	EliminatioFiotal

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	\$	%	\$	%		\$	%		\$	%	\$	\$	%
As of December 31, 2014:	(dollars in	thousa	nds)										
Commercia and industrial loans	l \$238,495	39 %	5 \$4,739	3	%	\$212,208	37	%	\$68,485	25 %	6 \$-	\$523,927	32 %
Commercia real estate loans	l 256,195	42 %	, o –	0	%	297,377	51	%	150,031	55 %	6 (1,463)	) 702,140	43 %
Direct financing leases	-	0 %	6 166,032	93	%	-	0	%	-	0 %	% -	166,032	10 %
Residential real estate loans	75,095	13 %	, o -	0	%	43,863	8	%	39,675	15 9	6 -	158,633	10 %
Installment and other consumer loans Deferred	35,213	6 %	6 -	0	%	24,252	4	%	13,142	5 %	6 -	72,607	5 %
loan/lease origination costs, net of fees	80	0 %	6,673	4	%	(337)	0	%	248	0 %	6 -	6,664	0 %
As of December 31, 2013:	\$605,078	100%	5 \$177,444	100	%	\$577,363	10	0%	\$271,581	100%	6 \$(1,463	) \$1,630,003	100%
Commercia and industrial loans	\$209,150	38 %	ó <b>\$-</b>	0	%	\$161,032	31	%	\$61,506	24 9	6 \$-	\$431,688	30 %
Commercia real estate loans	239,965	44 %	, b –	0	%	290,625	55	%	142,819	57 9	6 (1,656	) 671,753	46 %
Direct financing leases	-	0 %	6 128,902	96	%	-	0	%	-	0 %	6 -	128,902	9 %
Residential real estate loans Installment	65,678	12 %	6 -	0	%	45,457	9	%	36,221	14 9	6 -	147,356	10 %
and other consumer loans	36,791	7 %	, o –	0	%	28,427	5	%	10,816	4 9	6 -	76,034	5 %
	45	0 %	6 4,814	4	%	(537)	0	%	225	0 %	6 -	4,547	0 %

Deferred						
loan/lease						
origination						
costs, net of	•					
fees						
	\$551,629	100% \$133,716	100% \$525,004	100% \$251,587	100% \$(1,656) \$1,460,280	100%

Proper pricing of loans is necessary to provide adequate return to the Company's stockholders. Loan pricing, as established by the subsidiary banks' internal loan committees, includes consideration for the cost of funds, loan maturity and risk, origination and maintenance costs, appropriate stockholder return, competitive factors, and the economic environment. The portfolio contains a mix of loans with fixed and floating interest rates. Management attempts to maximize the use of interest rate floors on its variable rate loan portfolio. Refer to Item 7A. Quantitative and Qualitative Disclosures About Market Risk for more discussion on the Company's management of interest rate risk.

#### Commercial and Industrial Lending

As noted above, the subsidiary banks are active commercial and industrial lenders. The current areas of emphasis include loans to small and mid-sized businesses with a wide range of operations such as wholesalers, manufacturers, building contractors, business services companies, other banks, and retailers. The banks provide a wide range of business loans, including lines of credit for working capital and operational purposes, and term loans for the acquisition of facilities, equipment and other purposes. Since 2010, the subsidiary banks have been active in participating in lending programs offered by the Small Business Administration ("SBA") and the United States Department of Agriculture ("USDA"). Under these programs, the government entities will generally provide a guarantee of repayment ranging from 50% to 85% of the principal amount of the qualifying loan.

Loan approval is generally based on the following factors:

Ability and stability of current management of the borrower; Stable earnings with positive financial trends; Sufficient cash flow to support debt repayment; Earnings projections based on reasonable assumptions; Financial strength of the industry and business; and Value and marketability of collateral.

For commercial and industrial loans, the Company assigns internal risk ratings which are largely dependent upon the aforementioned approval factors. The risk rating is reviewed annually or on an as needed basis depending on the specific circumstances of the loan. See Note 1 to the consolidated financial statements for additional information, including the internal risk rating scale.

As part of the underwriting process, management reviews current borrower financial statements. When appropriate, certain commercial and industrial loans may contain covenants requiring maintenance of financial performance ratios such as, but not limited to:

Minimum debt service coverage ratio; Minimum current ratio; Maximum debt to tangible net worth ratio; and/or Minimum tangible net worth.

Establishment of these financial performance ratios depends on a number of factors, including risk rating and the specific industry.

Collateral for these loans generally includes accounts receivable, inventory, equipment, and real estate. The Company's lending policy specifies approved collateral types and corresponding maximum advance percentages. The value of collateral pledged on loans must exceed the loan amount by a margin sufficient to absorb potential erosion of its value in the event of foreclosure and cover the loan amount plus costs incurred to convert it to cash. Approved non-real estate collateral types and corresponding maximum advance percentages for each are listed below.

## **Approved Collateral Type**

#### Maximum Advance %

Financial Instruments	
U.S. Government Securities	90% of market value
Securities of Federal Agencies	90% of market value
Municipal Bonds rated by Moody's As "A" or better	80% of market value
Listed Stocks	75% of market value
Mutual Funds	75% of market value
Cash Value Life Insurance	95%, less policy loans
Savings/Time Deposits (Bank)	100% of current value
<u>General Business</u>	
Accounts Receivable	80% of eligible accounts
Inventory	50% of value
Fixed Assets (Existing)	50% of net book value, or
	75% of orderly liquidation appraised value
Fixed Assets (New)	80% of cost
Leasehold Improvements	0%

Generally, if the above collateral is part of a cross-collateralization with other approved assets, then the maximum advance percentage may be higher.

The Company's lending policy specifies maximum term limits for commercial and industrial loans. For term loans, the maximum term is generally 7 years. Generally, term loans range from three to five years. For lines of credit, the maximum term is typically 365 days.

In addition, the subsidiary banks often take personal guarantees or cosignors to help assure repayment. Loans may be made on an unsecured basis if warranted by the overall financial condition of the borrower.

#### Commercial Real Estate Lending

The subsidiary banks also make commercial real estate loans. Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those standards and processes specific to real estate loans. Collateral for these loans generally includes the underlying real estate and improvements, and may include additional assets of the borrower. The Company's lending policy specifies maximum loan-to-value limits based on the category of commercial real estate (commercial real estate loans on improved property, raw land, land development, and commercial construction). These limits are the same limits as, or in some situations, more conservative than, those established by regulatory authorities. Following is a listing of these limits as well as some of the other guidelines included in the Company's lending policy for the major categories of commercial real estate loans:

Commercial Real Estate Loan Types	Maximum Advance Rate **	Maximum Term
Commercial Real Estate Loans on Improved Property *	80%	7 years
Raw Land	Lesser of 90% of project cost, or 65% of "as is" appraised value	12 months
Land Development	Lesser of 90% of project cost, or 75% of appraised value	24 months
Commerical Construction Loans	Lesser of 90% of project cost, or 80% of appraised value	365 days

\* Generally, the debt service coverage ratio must be a minimum of 1.25x for non-owner occupied loans and 1.15x for owner-occupied loans. For loans greater than \$500 thousand, the subsidiary banks sensitize this ratio for deteriorated

economic conditions, major changes in interest rates, and/or significant increases in vacancy rates.

\*\* These maximum rates are consistent with, or in some situations, more conservative than, those established by regulatory authorities.

The Company's lending policy also includes guidelines for real estate appraisals and evaluations, including minimum appraisal and evaluation standards based on certain transactions. In addition, the subsidiary banks often take personal guarantees to help assure repayment.

In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans. Owner-occupied loans are generally considered to have less risk. As of December 31, 2014 and 2013, approximately 37% and 39%, respectively, of the commercial real estate loan portfolio was owner-occupied.

The Company's lending policy limits non-owner occupied commercial real estate lending to 300% of total risk-based capital, and limits construction, land development, and other land loans to 100% of total risk-based capital. Exceeding these limits warrants the use of heightened risk management practices in accordance with regulatory guidelines. As of December 31, 2014, all three subsidiary banks were in compliance with these limits.

Following is a listing of the significant industries within the Company's commercial real estate loan portfolio as of December 31, 2014 and 2013:

2014		2013	
Amount	%	Amount	%
(dollars in	n thous	sands)	

Lessors of Nonresidential Buildings	\$256,436	37 %	\$237,049	35	%
Lessors of Residential Buildings	74,668	11 %	69,087	10	%
Land Subdivision	19,504	3 %	29,117	4	%
Lessors of Other Real Estate Property	17,553	2 %	15,509	2	%
Nursing Care Facilities	17,078	2 %	19,212	3	%
Hotels	16,252	2 %	20,975	3	%
New Car Dealers	16,090	2 %	16,597	3	%
Other *	284,559	41 %	264,207	40	%
Total Commercial Real Estate Loans	\$702,140	100%	\$671,753	100	%

\* "Other" consists of all other industries. None of these had concentrations greater than \$15.0 million, or 2% of total commercial real estate loans.

#### **Direct Financing Leasing**

m2 leases machinery and equipment to commercial and industrial customers under direct financing leases. All lease requests are subject to the credit requirements and criteria as set forth in the lending/leasing policy. In all cases, a formal independent credit analysis of the lessee is performed.

The following private and public sector business assets are generally acceptable to consider for lease funding:

Computer systems; Photocopy systems;

Fire trucks; Specialized road maintenance equipment; Medical equipment; Commercial business furnishings; Vehicles classified as heavy equipment; Aircraft; Equipment classified as plant or office equipment; and Marine boat lifts.

m2 will generally refrain from funding leases of the following type:

Leases collateralized by non-marketable items;

Leases collateralized by consumer items, such as vehicles, household goods, recreational vehicles, boats, etc.; Leases collateralized by used equipment, unless its remaining useful life can be readily determined; and Leases with a repayment schedule exceeding 7 years.

#### Residential Real Estate Lending

Generally, the subsidiary banks' residential real estate loans conform to the underwriting requirements of Freddie Mac and Fannie Mae to allow the subsidiary banks to resell loans in the secondary market. The subsidiary banks structure most loans that will not conform to those underwriting requirements as adjustable rate mortgages that adjust in one to five years, and then retain these loans in their portfolios. During 2011 and 2012, the subsidiary banks originated and held a limited amount of 15-year fixed rate residential real estate loans that met certain credit guidelines. Servicing rights are not presently retained on the loans sold in the secondary market. The Company's lending policy establishes minimum appraisal and other credit guidelines.

The following table presents the originations and sales of residential real estate loans for the Company. Included in originations is activity related to the refinancing of previously held in-house mortgages.

	For the year ended December 31,		
	2014	2013	2012
	(dollars in thousands)		
Originations of residential real estate loans	\$72,146	\$105,716	\$151,676
Sales of residential real estate loans	\$33,100	\$56,103	\$104,740
Percentage of sales to originations	46 %	53 %	69 %

#### Installment and Other Consumer Lending

The consumer lending department of each subsidiary bank provides many types of consumer loans, including home improvement, home equity, motor vehicle, signature loans and small personal credit lines. The Company's lending policy addresses specific credit guidelines by consumer loan type. In particular, for home equity loans and home equity lines of credit, the minimum credit bureau score is 680. For both home equity loans and lines of credit, the maximum advance rate is 90% of value with a minimum credit bureau score of 720, and the maximum advance rate is 80% of value with a credit bureau score of 680 to 719. The maximum term on home equity loans is 10 years and maximum amortization is 15 years. The maximum term on home equity lines of credit is five years.

\*\*\*\*

In some instances for all loans/leases, it may be appropriate to originate or purchase loans/leases that are exceptions to the guidelines and limits established within the Company's lending policy described above. In general, exceptions to the lending policy do not significantly deviate from the guidelines and limits established within the lending policy and, if there are exceptions, they are generally noted as such and specifically identified in loan/lease approval documents.

**Competition.** The Company currently operates in the highly competitive Quad Cities, Cedar Rapids, Waterloo/Cedar Falls, and Rockford markets. Competitors include not only other commercial banks, credit unions, thrift institutions, and mutual funds, but also insurance companies, finance companies, brokerage firms, investment banking companies, and a variety of other financial services and advisory companies. Many of these competitors are not subject to the same regulatory restrictions as the Company. Many of these unregulated competitors compete across geographic boundaries and provide customers increasing access to meaningful alternatives to banking services. The Company competes in markets with a number of much larger financial institutions with substantially greater resources and larger lending limits.

**Appendices.** The commercial banking business is a highly regulated business. See Appendix A for a summary of the federal and state statutes and regulations that are applicable to the Company and its subsidiaries. Supervision, regulation and examination of banks and bank holding companies by bank regulatory agencies are intended primarily for the protection of depositors rather than stockholders of bank holding companies and banks.

See Appendix B for tables and schedules that show selected comparative statistical information relating to the business of the Company required to be presented pursuant to federal securities laws. Consistent with the information presented in the Form 10-K, results are presented for the fiscal years ended December 31, 2014, 2013, and 2012.

**Internet Site, Securities Filings and Governance Documents.** The Company maintains an Internet site at www.qcrh.com. The Company makes available free of charge through this site its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and other reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after it electronically files such material with, or furnishes it to, the Securities and Exchange Commission. Also available are many of its corporate governance documents, including the Code of Conduct and Ethics Policy.

### Item 1A. Risk Factors

In addition to the other information in this Annual Report on Form 10-K, stockholders or prospective investors should carefully consider the following risk factors:

## A prolonged continuation of economic uncertainty or worsening of current economic conditions could have a material adverse effect on our financial condition and results of operations.

While some economic indicators show signs of gradual improvement, elevated levels of uncertainty related to U.S. and European fiscal issues, political climates and global economic conditions continue. There can be no assurance that this improvement will continue or be spread evenly throughout the markets that the Company serves. Continued uncertainty, sustained high unemployment, volatility or disruptions of global financial markets, or prolonged deterioration in the global, national or local business or economic conditions could result in, among other things, a deterioration of credit quality, further impairment of real estate values or a reduced demand for credit or other products and services we offer to clients.

Additionally, competitive dynamics in our industry could change as a result of continued consolidation of financial services companies in connection with current market conditions.

If market conditions do not continue to improve or worsen to recessionary conditions, and/or if negative developments in the domestic and international credit markets continue, there can be no assurance that we will not experience an adverse effect, which may be material, on our ability to access capital and on our business, financial condition and results of operations.

## Potential future acquisitions could be difficult to integrate, divert the attention of key personnel, disrupt our business, dilute stockholder value and adversely affect our financial results.

On May 13, 2013, we acquired Community National and CNB. As part of our business strategy, we may consider acquisitions of other banks or financial institutions or branches, assets or deposits of such organizations. There is no assurance, however, that we will determine to pursue any of these opportunities or that if we determine to pursue them that we will be successful. Acquisitions involve numerous risks, any of which could harm our business, including:

difficulties in integrating the operations, technologies, products, existing contracts, accounting processes and personnel of the target company and realizing the anticipated synergies of the combined businesses;

difficulties in supporting and transitioning customers of the target company;

diversion of financial and management resources from existing operations;

the price we pay or other resources that we devote may exceed the value we realize, or the value we could have realized if we had allocated the purchase price or other resources to another opportunity;

risks of entering new markets or areas in which we have limited or no experience or are outside our core competencies;

potential loss of key employees, customers and strategic alliances from either our current business or the business of the target company;

assumption of unanticipated problems or latent liabilities; and

inability to generate sufficient revenue to offset acquisition costs.

Future acquisitions may involve the issuance of our equity securities as payment or in connection with financing the business or assets acquired, and as a result, could dilute the ownership interests of existing stockholders. In addition, consummating these transactions could result in the incurrence of additional debt and related interest expense, as well as unforeseen liabilities, all of which could have a material adverse effect on our business, results of operations and financial condition. The failure to successfully evaluate and execute acquisitions or otherwise adequately address the risks associated with acquisitions could have a material adverse effect on our business, results of operations and financial condition.

#### We must effectively manage our credit risk.

There are risks inherent in making any loan, including risks inherent in dealing with specific borrowers, risks of nonpayment, risks resulting from uncertainties as to the future value of collateral and risks resulting from changes in economic and industry conditions. We attempt to minimize our credit risk through prudent loan application approval procedures, careful monitoring of the concentration of our loans within specific industries and periodic independent reviews of outstanding loans by our credit review department and an external third party. However, we cannot assure you that such approval and monitoring procedures will reduce these credit risks.

The majority of our subsidiary banks' loan portfolios are invested in commercial and industrial and commercial real estate loans, and we focus on lending to small to medium-sized businesses. The size of the loans we can offer to commercial customers is less than the size of the loans that our competitors with larger lending limits can offer. This may limit our ability to establish relationships with the area's largest businesses. Smaller companies tend to be at a competitive disadvantage and generally have limited operating histories, less sophisticated internal record keeping and financial planning capabilities and fewer financial resources than larger companies. As a result, we may assume greater lending risks than financial institutions that have a lesser concentration of such loans and tend to make loans to larger, more established businesses. Collateral for these loans generally includes accounts receivable, inventory, equipment and real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. In addition to commercial and commercial real estate loans, our subsidiary banks are also active in residential mortgage and consumer lending. Our borrowers may experience financial difficulties, and the level of nonperforming loans, charge-offs and delinquencies could rise, which could negatively impact our business through increased provision for loan/lease losses ("provision"), reduced interest income on loans/leases, and increased expenses incurred to carry and resolve problem loans/leases.

#### Commercial and industrial loans make up a large portion of our loan/lease portfolio.

Commercial and industrial loans were \$523.9 million, or approximately 32% of our total loan/lease portfolio, as of December 31, 2014. Our commercial and industrial loans are primarily made based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. Most often, this collateral is accounts receivable, inventory, equipment and real estate. Credit support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation value of the pledged collateral and enforcement of a personal guarantee, if any exists. Whenever possible, we require a personal guarantee or cosigner on commercial loans. As a result, in the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. The collateral securing these loans may depreciate over time, may be difficult to appraise, and may fluctuate in value based on the success of the business. In addition, if the U.S. economy experiences a prolonged recovery period, it could harm or continue to harm the businesses of our commercial and industrial customers and reduce the value of the collateral securing these loans.

## Our loan/lease portfolio has a significant concentration of commercial real estate loans, which involve risks specific to real estate values.

Commercial real estate lending comprises a significant portion of our lending business. Specifically, commercial real estate loans were \$702.1 million, or approximately 43% of our total loan/lease portfolio, as of December 31, 2014. Of this amount, \$260.1million, or approximately 37%, was owner-occupied. The market value of real estate securing our commercial real estate loans can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located Adverse developments affecting real estate values in one or more of our markets could increase the credit risk associated with our loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts and the repayment of the loans generally is dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic events or governmental regulations outside of the control of the borrower or lender could negatively impact the future cash flow and market values of the affected properties.

The problems that have occurred in the residential real estate and mortgage markets throughout much of the U.S. in prior years also affected the commercial real estate market. In our market areas, we generally experienced a downturn in credit performance by our commercial real estate loan customers in prior years relative to historical norms, and despite recent improvements in certain aspects of the economy, a level of uncertainty continues to exist in the economy and credit markets, there can be no guarantee that we will not experience further deterioration in the performance of commercial real estate and other real estate loans in the future. In such case, we may not be able to realize the amount of security that we anticipated at the time of originating the loan, which could cause us to increase our provision and adversely affect our operating results, financial condition and/or capital.

#### Our allowance for loan/lease losses may prove to be insufficient to absorb losses in our loan/lease portfolio.

We establish our allowance for loan/lease losses ("allowance") in consultation with management of our subsidiaries and maintain it at a level considered adequate by management to absorb loan/lease losses that are inherent in the portfolio. The amount of future loan/lease losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, which may be beyond our control, and such losses may exceed current estimates. At December 31, 2014, our allowance as a percentage of total gross loans/leases was 1.42%, and as a percentage of total nonperforming loans/leases was 114.78%. In addition, we had net charge-offs as a percentage of gross average loans/leases of 0.34% for the year ended December 31, 2014. Because of the concentration of commercial and industrial and commercial real estate loans in our loan portfolio, which tend to be larger in amount than residential real estate and installment loans, the movement of a small number of loans to nonperforming status can have a significant impact on these ratios. Although management believes that the allowance as of December 31, 2014 was adequate to absorb losses on any existing loans/leases that may become uncollectible, in light of the current economic environment, which remains challenging, we cannot predict loan/lease losses with certainty, and we cannot assure you that our allowance will prove sufficient to cover actual loan/lease losses in the future, particularly if economic conditions are more difficult than what management currently expects. Additional provisions and loan/lease losses in excess of our allowance may adversely affect our business, financial condition and results of operations.

## The Company's information systems may experience an interruption or breach in security and cyber-attacks, all of which could have a material adverse effect on the Company's business.

The Company relies heavily on internal and outsourced technologies, communications, and information systems to conduct its business. Additionally, in the normal course of business, the Company collects, processes and retains sensitive and confidential information regarding our customers. As the Company's reliance on technology has increased, so have the potential risks of a technology-related operation interruption (such as disruptions in the Company's customer relationship management, general ledger, deposit, loan, or other systems) or the occurrence of a cyber-attacks (such as unauthorized access to the Company's systems). These risks have increased for all financial institutions as new technologies, the use of the Internet and telecommunications technologies (including mobile devices) to conduct financial and other business transactions and the increased sophistication and activities of organized crime, perpetrators of fraud, hackers, terrorists and others. In addition to cyber-attacks or other security breaches involving the theft of sensitive and confidential information, hackers have engaged in attacks against financial institutions, particularly denial of service attacks that are designed to disrupt key business services, such as customer-facing web sites. The Company is not able to anticipate or implement effective preventive measures against all security breaches of these types, especially because the techniques used change frequently and because attacks can originate from a wide variety of sources. However, applying guidance from the Federal Financial Institutions Examination Council, the Company has analyzed and will continue to analyze security related to device specific considerations, user access topics, transaction-processing and network integrity.

The Company also faces risks related to cyber-attacks and other security breaches in connection with credit card and debit card transactions that typically involve the transmission of sensitive information regarding the Company's customers through various third parties, including merchant acquiring banks, payment processors, payment card networks and its processors. Some of these parties have in the past been the target of security breaches and cyber-attacks, and because the transactions involve third parties and environments such as the point of sale that the Company does not control or secure, future security breaches or cyber-attacks affecting any of these third parties could impact the Company through no fault of its own, and in some cases it may have exposure and suffer losses for breaches or attacks relating to them. Further cyber-attacks or other breaches in the future, whether affecting the Company or others, could intensify consumer concern and regulatory focus and result in reduced use of payment cards and increased costs, all of which could have a material adverse effect on the Company's business. To the extent we are involved in any future cyber-attacks or other breaches, the Company's reputation could be affected, would could also have a material adverse effect on the Company's business.

## System failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.

The computer systems and network infrastructure we use could be vulnerable to unforeseen problems. Our operations are dependent upon our ability to protect our computer equipment against damage from physical theft, fire, power loss, telecommunications failure or a similar catastrophic event, as well as from security breaches, denial of service attacks, viruses, worms and other disruptive problems caused by hackers. Any damage or failure that causes an interruption in our operations could have a material adverse effect on our financial condition and results of operations. Computer break-ins, phishing and other disruptions could also jeopardize the security of information stored in and transmitted through our computer systems and network infrastructure, as well as that of our customers engaging in internet banking activities, which may result in significant liability to us and may cause existing and potential customers to refrain from doing business with us. Although we, with the help of third-party service providers, intend to continue to implement security technology and establish operational procedures to prevent such damage, there can be no assurance that these security measures will be successful. In addition, advances in computer capabilities, new discoveries in the field of cryptography or other developments could result in a compromise or breach of the algorithms we and our third-party service providers use to encrypt and protect customer transaction data. Any interruption in, or breach of security of, our computer systems and network infrastructure, or that of our internet banking customers, could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

# We are subject to certain operational risks, including, but not limited to, customer or employee fraud and data processing system failures and errors.

Employee errors and employee and customer misconduct could subject us to financial losses or regulatory sanctions and seriously harm our reputation. Misconduct by our employees could include hiding unauthorized activities from us, improper or unauthorized activities on behalf of our customers or improper use of confidential information. It is not

always possible to prevent employee errors and misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases. Employee errors could also subject us to financial claims for negligence.

We maintain a system of internal controls and insurance coverage to mitigate operational risks, including data processing system failures and errors and customer or employee fraud. Should our internal controls fail to prevent or detect an occurrence, and if any resulting loss is not insured or exceeds applicable insurance limits, such failure could have a material adverse effect on our business, financial condition and results of operations.

#### We may be materially and adversely affected by the highly regulated environment in which we operate.

The Company and its bank subsidiaries are subject to extensive federal and state regulation, supervision and examination. Banking regulations are primarily intended to protect depositors' funds, FDIC funds, customers and the banking system as a whole, rather than stockholders. These regulations affect our lending practices, capital structure, investment practices, dividend policy and growth, among other things.

As a bank holding company, we are subject to regulation and supervision primarily by the Federal Reserve. QCBT and CRBT, as Iowa-chartered state member banks, are subject to regulation and supervision primarily by both the Iowa Superintendent and the Federal Reserve. RB&T, as an Illinois-chartered state member bank, is subject to regulation and supervision primarily by both the DFPR and the Federal Reserve. We and our banks undergo periodic examinations by these regulators, who have extensive discretion and authority to prevent or remedy unsafe or unsound practices or violations of law by banks and bank holding companies.

The primary federal and state banking laws and regulations that affect us are described in Appendix A to this report. These laws, regulations, rules, standards, policies and interpretations are constantly evolving and may change significantly over time. For example, on July 21, 2010, the Dodd-Frank Act was signed into law, which significantly changed the regulation of financial institutions and the financial services industry. The Dodd-Frank Act, together with the regulations to be developed thereunder, includes provisions affecting large and small financial institutions alike, including several provisions that affect how community banks, thrifts and small bank and thrift holding companies are regulated. In addition, in recent years the Federal Reserve has adopted numerous new regulations addressing banks' overdraft and mortgage lending practices. Further, the Consumer Financial Protection Bureau was recently established, with broad powers to supervise and enforce consumer protection laws, and additional consumer protection legislation and regulatory activity is anticipated in the near future.

In September 2010, the Group of Governors and Heads of Supervision, the oversight body of the Basel Committee on Banking Supervision, adopted Basel III, which constitutes a strengthened set of capital requirements for banking organizations in the U.S. and around the world. In July 2013, the U.S. federal banking authorities approved the implementation of the Basel III regulatory capital reforms and issued rules effecting certain changes required by the Dodd-Frank Act (the "Basel III Rules"). The Basel III Rules are applicable to all U.S. banks that are subject to minimum capital requirements, as well as to bank and savings and loan holding companies other than "small bank holding companies" (generally bank holding companies with consolidated assets of less than \$1 billion). The Basel III Rules not only increased most of the required minimum regulatory capital ratios, but they introduced a new Common Equity Tier 1 Capital ratio and the concept of a capital conservation buffer. The Basel III Rules also expanded the definition of capital as in effect currently by establishing criteria that instruments must meet to be considered Additional Tier 1 Capital (Tier 1 Capital in addition to Common Equity) and Tier 2 Capital. A number of instruments that now qualify as Tier 1 Capital will not qualify, or their qualifications will change. The Basel III Rules also permit smaller banking organizations to retain, through a one-time election, the existing treatment for accumulated other comprehensive income, which currently does not affect regulatory capital. The Company intends to make this election in the first quarter of 2015. The Basel III Rules have maintained the general structure of the current prompt

corrective action framework, while incorporating the increased requirements. The prompt corrective action guidelines were also revised to add the Common Equity Tier 1 Capital ratio. In order to be a "well-capitalized" depository institution under the new regime, a bank and holding company must maintain a Common Equity Tier 1 Capital ratio of 6.5% or more; a Tier 1 Capital ratio of 8% or more; a Total Capital ratio of 10% or more; and a leverage ratio of 5% or more. Generally, financial institutions became subject to the new Basel III Rules on January 1, 2015.

U.S. financial institutions are also subject to numerous monitoring, recordkeeping, and reporting requirements designed to detect and prevent illegal activities such as money laundering and terrorist financing. These requirements are imposed primarily through the Bank Secrecy Act, ("BSA") which was most recently amended by the USA Patriot Act. We have instituted policies and procedures to protect us and our employees, to the extent reasonably possible, from being used to facilitate money laundering, terrorist financing and other financial crimes. There can be no guarantee, however, that these policies and procedures are effective.

Failure to comply with applicable laws, regulations or policies could result in sanctions by regulatory agencies, civil monetary penalties, and/or damage to our reputation, which could have a material adverse effect on us. Although we have policies and procedures designed to mitigate the risk of any such violations, there can be no assurance that such violations will not occur.

## Monetary policies and regulations of the Federal Reserve could adversely affect our business, financial condition and results of operations.

In addition to being affected by general economic conditions, our earnings and growth are affected by the policies of the Federal Reserve. An important function of the Federal Reserve is to regulate the money supply and credit conditions. Among the instruments used by the Federal Reserve to implement these objectives are open market operations in U.S. government securities, adjustments of the discount rate and changes in reserve requirements against bank deposits. These instruments are used in varying combinations to influence overall economic growth and the distribution of credit, bank loans, investments and deposits. Their use also affects interest rates charged on loans or paid on deposits.

The monetary policies and regulations of the Federal Reserve have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future. The effects of such policies upon our business, financial condition and results of operations cannot be predicted.

#### Interest rates and other conditions impact our results of operations.

Our profitability is in large part a function of the spread between the interest rates earned on investments and loans/leases and the interest rates paid on deposits and other interest bearing liabilities. Like most banking institutions, our net interest spread and margin will be affected by general economic conditions and other factors, including fiscal and monetary policies of the federal government that influence market interest rates and our ability to respond to changes in such rates. At any given time, our assets and liabilities will be such that they are affected differently by a given change in interest rates. As a result, an increase or decrease in rates, the length of loan/lease terms, the mix of adjustable and fixed rate loans/leases in our portfolio, the length of time deposits and borrowings, and the rate sensitivity of our deposit customers could have a positive or negative effect on our net income, capital and liquidity. We measure interest rate risk under various rate scenarios and using specific criteria and assumptions. A summary of this process, along with the results of our net interest income simulations is presented at "Quantitative and Qualitative Disclosures about Market Risk" included under Item 7A of Part II of this Form 10-K. Although we believe our current level of interest rate sensitivity is reasonable and effectively managed, significant fluctuations in interest rates may have an adverse effect on our business, financial condition and results of operations.

We are required to maintain capital to meet regulatory requirements, and if we fail to maintain sufficient capital, whether due to losses, an inability to raise additional capital or otherwise, our financial condition, liquidity and results of operations, as well as our ability to maintain regulatory compliance, would be adversely affected.

The Company and each of its banking subsidiaries are required by federal and state regulatory authorities to maintain adequate levels of capital to support their operations, which have recently increased due to the effectiveness of the Basel III Rules.. We intend to grow our business organically and to explore opportunities to grow our business by taking advantage of attractive acquisition opportunities, and such growth plans may require us to raise additional capital to ensure that we have adequate levels of capital to support such growth on top of our current operations. Our ability to raise additional capital, when and if needed or desired, will depend on conditions in the capital markets, economic conditions and a number of other factors, including investor perceptions regarding the banking industry and market conditions, and governmental activities, many of which are outside our control, and on our financial condition and performance. Accordingly, we cannot assure you that we will be able to raise additional capital if needed or on terms acceptable to us. Our failure to meet these capital and other regulatory requirements could affect customer confidence, our ability to grow, our costs of funds and FDIC insurance costs, our ability to pay dividends on common and preferred stock and to make distributions on our trust preferred securities, our ability to make acquisitions, and our business, results of operations and financial condition.

#### Failure to pay interest on our debt may adversely impact our ability to pay common stock dividends.

As of December 31, 2014, we had \$40.4 million of junior subordinated debentures held by six business trusts that we control. Interest payments on the debentures, which totaled \$1.2 million for 2014, must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock. Deferral of interest payments on the debentures could cause a subsequent decline in the market price of our common stock because we would not be able to pay dividends on our common stock.

#### As a bank holding company, our sources of funds are limited.

We are a bank holding company, and our operations are primarily conducted by our subsidiary banks, which are subject to significant federal and state regulation. When available, cash to pay dividends to our stockholders is derived primarily from dividends received from our subsidiary banks. Our ability to receive dividends or loans from our subsidiary banks is restricted. Dividend payments by our subsidiaries to us in the future will require generation of future earnings by them and could require regulatory approval if any proposed dividends are in excess of prescribed guidelines. Further, as a structural matter, our right to participate in the assets of our subsidiary banks in the event of a liquidation or reorganization of any of the banks would be subject to the claims of the creditors of such bank, including depositors, which would take priority except to the extent we may be a creditor with a recognized claim. As of December 31, 2014, our subsidiary banks had deposits and other liabilities in the aggregate of approximately \$2.30 billion.

## Declines in asset values may result in impairment charges and adversely affect the value of our investments, financial performance and capital.

The market value of investments in our securities portfolio has become increasingly volatile in recent years, and as of December 31, 2014, we had gross unrealized losses of \$7.1 million, or 1.1% of amortized cost, in our investment portfolio (mostly offset by gross unrealized gains of \$5.8 million). The market value of investments may be affected by factors other than the underlying performance of the servicer of the securities or the mortgages underlying the securities, such as ratings downgrades, adverse changes in the business climate and a lack of liquidity in the secondary market for certain investment securities. On a quarterly basis, we formally evaluate investments and other assets for impairment indicators. We may be required to record additional impairment charges if our investments suffer a decline in value that is considered other-than-temporary. If we determine that a significant impairment has occurred, we would be required to charge against earnings the credit-related portion of the other-than-temporary impairment ("OTTI"), which could have a material adverse effect on our results of operations in the periods in which the write-offs occur. Based on management's evaluation, it was determined that the gross unrealized losses at December 31, 2014 were temporary and primarily a function of the changes in certain market interest rates.

## Liquidity risks could affect operations and jeopardize our business, results of operations and financial condition.

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of securities and/or loans and other sources could have a substantial negative effect on our liquidity. Our primary sources of funds consist of cash from operations, deposits, investment maturities and calls, and loan/lease repayments. Additional liquidity is provided by federal funds purchased from the Federal Reserve Bank of Chicago (the "Federal Reserve Bank") or other correspondent banks, Federal Home Loan Bank ("FHLB") advances, wholesale and customer repurchase agreements, brokered time deposits, and the ability to borrow at the Federal Reserve Bank's Discount Window. Our

access to funding sources in amounts adequate to finance or capitalize our activities or on terms that are acceptable to us could be impaired by factors that affect us directly or the financial services industry or economy in general, such as disruptions in the financial markets or negative views and expectations about the prospects for the financial services industry.

During the recent recession and subsequent recovery, the financial services industry and the credit markets generally were materially and adversely affected by significant declines in asset values and by a lack of liquidity. The liquidity issues were particularly acute for regional and community banks, as many of the larger financial institutions significantly curtailed their lending to regional and community banks to reduce their exposure to the risks of other banks. In addition, many of the larger correspondent lenders reduced or even eliminated federal funds lines for their correspondent customers. Furthermore, regional and community banks generally have less access to the capital markets than do the national and super-regional banks because of their smaller size and limited analyst coverage. Any decline in available funding could adversely impact our ability to originate loans/leases, invest in securities, meet our expenses, pay dividends to our stockholders, or fulfill obligations such as repaying our borrowings or meeting deposit withdrawal demands, any of which could have a material adverse impact on our liquidity, business, results of operations and financial condition.

## Our business is concentrated in and dependent upon the continued growth and welfare of the Quad Cities, Cedar Rapids, Waterloo/Cedar Falls, and Rockford markets.

We operate primarily in the Quad Cities, Cedar Rapids, Waterloo/Cedar Falls, and Rockford markets, and as a result, our financial condition, results of operations and cash flows are subject to changes in the economic conditions in those areas. We have developed a particularly strong presence in Bettendorf, Cedar Falls, Cedar Rapids, Davenport, and Waterloo, Iowa and Moline and Rockford, Illinois and their surrounding communities. Our success depends upon the business activity, population, income levels, deposits and real estate activity in these markets. Although our customers' business and financial interests may extend well beyond these market areas, adverse economic conditions that affect these market areas could reduce demand for our products and services, affect the ability of our customers to repay their loans to us, increase the levels of our nonperforming and problem loans, and generally affect our financial condition and results of operations. Because of our geographic concentration, we are less able than other regional or national financial institutions to diversify our credit risks across multiple markets.

#### We face intense competition in all phases of our business from other banks and financial institutions.

The banking and financial services businesses in our markets are highly competitive. Our competitors include large regional banks, local community banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, credit unions and other non-bank financial services providers. Many of these competitors are not subject to the same regulatory restrictions as we are. Many of our unregulated competitors compete across geographic boundaries and are able to provide customers with a feasible alternative to traditional banking services.

Increased competition in our markets may result in a decrease in the amounts of our loans and deposits, reduced spreads between loan/lease rates and deposit rates or loan/lease terms that are more favorable to the borrower. Any of these results could have a material adverse effect on our ability to grow and remain profitable. If increased competition causes us to significantly discount the interest rates we offer on loans or increase the amount we pay on deposits, our net interest income could be adversely impacted. If increased competition causes us to modify our underwriting standards, we could be exposed to higher losses from lending and leasing activities. Additionally, many of our competitors are much larger in total assets and capitalization, have greater access to capital markets, have larger lending limits and offer a broader range of financial services than we can offer.

#### The soundness of other financial institutions could negatively affect us.

Our ability to engage in routine funding and other transactions could be negatively affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of

trading, clearing, counterparty or other relationships. Defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and losses of depositor, creditor and counterparty confidence and could lead to losses or defaults by us or by other institutions. We could experience increases in deposits and assets as a result of the difficulties or failures of other banks, which would increase the capital we need to support our growth.

## Our community banking strategy relies heavily on our subsidiaries' independent management teams, and the unexpected loss of key managers may adversely affect our operations.

We rely heavily on the success of our bank subsidiaries' independent management teams. Accordingly, much of our success to date has been influenced strongly by our ability to attract and to retain senior management experienced in banking and financial services and familiar with the communities in our market areas. Our ability to retain the executive officers and current management teams of our operating subsidiaries will continue to be important to the successful implementation of our strategy. It is also critical, as we manage our existing portfolio and grow, to be able to attract and retain qualified additional management and loan officers with the appropriate level of experience and knowledge about our market areas to implement our community-based operating strategy. The unexpected loss of services of any key management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our business, financial condition and results of operations.

# We have a continuing need for technological change, and we may not have the resources to effectively implement new technology.

The financial services industry continues to undergo rapid technological changes with frequent introductions of new technology-driven products and services. In addition to enabling us to better serve our customers, the effective use of technology increases efficiency and the potential for cost reduction. Our future success will depend in part upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations as we continue to grow our market share. Many of our larger competitors have substantially greater resources to invest in technological improvements. As a result, they may be able to offer additional or superior products to those that we will be able to offer, which would put us at a competitive disadvantage. Accordingly, we cannot provide you with assurance that we will be able to effectively implement new technology-driven products and services or be successful in marketing such products and services to our customers.

#### Our reputation could be damaged by negative publicity.

Reputational risk, or the risk to our business, financial condition or results of operations from negative publicity, is inherent in our business. Negative publicity can result from actual or alleged conduct in a number of areas, including legal and regulatory compliance, lending practices, corporate governance, litigation, inadequate protection of customer data, ethical behavior of our employees, and from actions taken by regulators, ratings agencies and others as a result of that conduct. Damage to our reputation could impact our ability to attract new or maintain existing loan and deposit customers, employees and business relationships.

# The repeal of federal prohibitions on payment of interest on business demand deposits could increase our interest expense.

All federal prohibitions on the ability of financial institutions to pay interest on business demand deposit accounts were repealed as part of the Dodd-Frank Act. As a result, some financial institutions have commenced offering interest on these demand deposits to compete for customers. If competitive pressures require us to pay interest on these demand deposits to attract and retain business customers, our interest expense would increase and our net interest margin would decrease. This could have a material adverse effect on our business, financial condition and results of operations. Further, the effect of the repeal of the prohibition could be more significant in a higher interest rate environment as business customers would have a greater incentive to seek interest on demand deposits.

The preparation of our consolidated financial statements requires us to make estimates and judgments, which are subject to an inherent degree of uncertainty and which may differ from actual results.

Our consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles and general reporting practices within the financial services industry, which require us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. Some accounting policies, such as those pertaining to our allowance, require the application of significant judgment by management in selecting the appropriate assumptions for calculating financial estimates. By their nature, these estimates and judgments are subject to an inherent degree of uncertainty and actual results may differ from these estimates and judgments under different assumptions or conditions, which may have a material adverse effect on our financial condition or results of operations in subsequent periods.

From time to time, the Financial Accounting Standards Board and the Securities and Exchange Commission change the financial accounting and reporting standards or the interpretation of those standards that govern the preparation of our external financial statements. These changes are beyond our control, can be difficult to predict and could materially impact how we report our financial condition and results of operations.

Changes in these standards are continuously occurring, and given the current economic environment, more drastic changes may occur. The implementation of such changes could have a material adverse effect on our financial condition and results of operations.

## Secondary mortgage and government guaranteed loan market conditions could have a material impact on our financial condition and results of operations.

Currently, we sell a portion of the residential real estate and government guaranteed loans we originate. The profitability of these operations depends in large part upon our ability to make loans and to sell them in the secondary market at a gain. Thus, we are dependent upon the existence of an active secondary market and our ability to profitably sell loans into that market.

In addition to being affected by interest rates, the secondary markets are also subject to investor demand for residential mortgages and government guaranteed loans and investor yield requirements for those loans. These conditions may fluctuate or even worsen in the future. As a result, a prolonged period of secondary market illiquidity may reduce our loan production volumes and could have a material adverse effect on our financial condition and results of operations.

# Customers may decide not to use banks to complete their financial transactions, which could result in a loss of income to us.

Technology and other changes are allowing customers to complete financial transactions using nonbanks that historically have involved banks at one or both ends of the transaction. For example, customers can now pay bills and transfer funds directly without going through a bank. The process of eliminating banks as intermediaries, known as disintermediation, could result in the loss of fee income as well as the loss of customer deposits.

#### Item 1B. Unresolved Staff Comments

There are no unresolved staff comments.

The following table is a listing of the Company's operating facilities for its subsidiary banks:

Facility Address	Facility Square Footage	Facility Owned or Leased
<u>Quad City Bank &amp; Trust</u>		
2118 Middle Road in Bettendorf, IA	6,700	Owned
4500 Brady Street in Davenport, IA	36,000	Owned
3551 7th Street in Moline, IL	30,000	Owned
5405 Utica Ridge Road in Davenport, IA	7,400	Leased
1700 Division Street in Davenport, IA	12,000	Owned
<u>Cedar Rapids Bank &amp; Trust</u>		
500 1st Avenue NE, Suite 100 in Cedar Rapids, IA**	48,000	Owned
5400 Council Street in Cedar Rapids, IA	5,900	Owned
422 Commercial Street in Waterloo, IA *	25,000	Owned
11 Tower Park Drive in Waterloo, IA *	6,000	Owned
312 1st Street in Cedar Falls, IA *	3,000	Owned
<u>Rockford Bank &amp; Trust</u>		
4571 Guilford Road in Rockford, IL	20,000	Owned
308 West State Street in Rockford, IL	1,100	Leased

\* Branches of Community Bank & Trust.

\*\*In January 2015, CRBT purchased the 3<sup>rd</sup> floor of the 1<sup>st</sup> Avenue NE branch facility, adding approximately 12,000 square feet of additional business space.

The subsidiary banks intend to limit their investment in premises to no more than 50% of their capital. Management believes that the facilities are of sound construction, in good operating condition, are appropriately insured, and are adequately equipped for carrying on the business of the Company.

No individual real estate property or mortgage amounts to 10% or more of consolidated assets.

#### Item 3. Legal Proceedings

There are no material pending legal proceedings to which the Company or any of its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### <u>Part II</u>

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

**Market Information.** The common stock, par value \$1.00 per share, of the Company is listed on The NASDAQ Global Market under the symbol "QCRH". The stock began trading on NASDAQ on October 6, 1993. The Company transferred its listing from the NASDAQ Capital Market to the NASDAQ Global Market on March 1, 2010. As of February 27, 2015, there were 7,987,964 shares of common stock outstanding held by approximately 2,400 holders of record. The following table sets forth the high and low sales prices of the common stock, as reported by NASDAQ for the periods indicated.

2014 Sa	ales	2013 S	ales	2012 Sales		
Price		Price		Price		
High	Low	High	Low	High	Low	

First quarter	\$17.48	\$16.99	\$16.96	\$13.05	\$12.45	\$8.50
Second quarter	\$17.96	\$17.00	\$16.50	\$13.18	\$14.50	\$10.70
Third quarter	\$18.10	\$16.96	\$16.51	\$14.96	\$14.98	\$12.62
Fourth quarter	\$18.20	\$17.50	\$18.20	\$15.65	\$15.50	\$11.40

**Dividends on Common Stock.** On May 14, 2014, the Company declared a cash dividend of \$0.04 per share, or \$315 thousand, which was paid on July 8, 2014, to stockholders of record as of June 20, 2014. On November 6, 2014, the Company declared a cash dividend of \$0.04 per share, or \$316 thousand, which was paid on January 7, 2015, to stockholders of record as of December 19, 2014. On May 1, 2013, the Company declared a cash dividend of \$0.04 per share, or \$229 thousand, which was paid on July 8, 2013, to stockholders of record as of June 21, 2013. On November 7, 2013, the Company declared a cash dividend of \$0.04 per share, or \$230 thousand, which was paid on January 7, 2014, to stockholders of record as of December 20, 2013. In the future, it is the Company's intention to continue to consider the payment of dividends on a semi-annual basis. The Company anticipates an ongoing need to retain much of its operating income to help provide the capital for continued growth, but believes that operating results have reached a level that can sustain dividends to stockholders.

The Company is heavily dependent on dividend payments from its subsidiary banks to provide cash flow for the operations of the holding company and dividend payments on the Company's common stock. Under applicable state laws, the banks are restricted as to the maximum amount of dividends that they may pay on their common stock. Iowa and Illinois law provide that state-chartered banks in those states may not pay dividends in excess of their undivided profits.

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The Company's ability to pay dividends to its stockholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies. The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized.

The Company also has certain contractual restrictions on its ability to pay dividends. The Company has issued junior subordinated debentures in six private placements (including two that were assumed in the acquisition of Community National). Under the terms of the debentures, the Company may be prohibited, under certain circumstances, from paying dividends on shares of its common stock. See Note 11 to the consolidated financial statements for additional detail on the junior subordinated debentures. None of these circumstances existed through the date of filing of this Form 10-K filed with the Securities and Exchange Commission.

**Purchase of Equity Securities by the Company.** There were no purchases of common stock by the Company for the years ended December 31, 2014, 2013, and 2012.

**Stockholder Return Performance Graph.** The following graph indicates, for the period commencing December 31, 2009 and ending December 31, 2014, a comparison of cumulative total returns for the Company, the NASDAQ Composite Index, and the SNL Bank NASDAQ Index prepared by SNL Securities, Charlottesville, Virginia. The graph was prepared at the Company's request by SNL Securities. The information assumes that \$100 was invested at the closing price on December 31, 2009 in the common stock of the Company and in each index, and that all dividends were reinvested.

	Period Ending								
Index	12/31/09	12/31/10	12/31/11	12/31/12	12/31/13	12/31/14			
QCR Holdings, Inc.	100.00	86.26	110.96	162.25	210.00	221.22			
NASDAQ Composite	100.00	118.15	117.22	138.02	193.47	222.16			
SNL Bank NASDAQ	100.00	117.98	104.68	124.77	179.33	185.73			

#### Item 6. Selected Financial Data

The following "Selected Financial Data" of the Company is derived in part from, and should be read in conjunction with, our consolidated financial statements and the accompanying notes thereto. See Item 8. Financial Statements. Results for past periods are not necessarily indicative of results to be expected for any future period.

Years Ended December 31,

	2014	2013	2012	2011	2010				
STATEMENT OF INCOME DATA	(dollars in thousands, except per share data)								
Interest income	\$85,965	\$81,872	\$77,376	\$77,723	\$80,097				
Interest expense	16,894	17,767	19,727	23,578	30,233				
Net interest income	69,071	64,105	57,649	54,145	49,864				
Provision for loan/lease losses	6,807	5,930	4,371	6,616	7,464				
Non-interest income	20,998	25,814	16,621	17,462	15,406				
Non-interest expense	65,270	64,433	52,259	50,993	48,549				
Income tax expense	3,039	4,618	4,534	3,868	2,449				
Net income	14,953	14,938	13,106	10,130	6,808				
Less: net income attributable to noncontrolling interests	-	-	488	438	221				
Net income attributable to QCR Holdings, Inc.	14,953	14,938	12,618	9,692	6,587				
Less: preferred stock dividends and discount accretion	1,082	3,168	3,496	5,284	4,128				
Net income attributable to QCR Holdings, Inc. common stockholders	13,871	11,770	9,122	4,408	2,459				
PER COMMON SHARE DATA									
Net income - Basic (1)	\$1.75	\$2.13	\$1.88	\$0.93	\$0.54				
Net income - Diluted (1)	1.72	2.08	1.85	0.92	0.53				
Cash dividends declared	0.08	0.08	0.08	0.08	0.08				
Dividend payout ratio	4.57 %	3.76 %	4.26 %	8.60 %	14.81 %				
BALANCE SHEET DATA									
Total assets	\$2,524,958	\$2,394,953	\$2,093,730	\$1,966,610	\$1,836,635				
Securities	651,539	697,210	602,239	565,229	424,847				
Total loans/leases	1,630,003	1,460,280	1,287,388	1,200,745	1,172,539				
Allowance for estimated losses on loans/leases	23,074	21,448	19,925	18,789	20,365				
Deposits	1,679,668	1,646,991	1,374,114	1,205,458	1,114,816				
Borrowings	662,558	563,381	547,758	590,603	566,060				
Stockholders' equity:	30 <b>-,22</b> 0	200,001	2,.20	270,000	2 30,000				
Preferred	-	29,799	53,163	63,386	62,214				

Common	144,079		117,778		87,271		81,047		70,357	
KEY RATIOS										
Return on average assets (2)	0.61	%	0.64	%	0.62	%	0.51	%	0.36	%
Return on average common stockholders' equity (1)	10.49		11.48		10.84		5.82		3.58	
Return on average total stockholder's equity (2)	10.48		10.24		8.90		7.09		5.03	
Net interest margin, tax equivalent yield (3)	3.15		3.03		3.14		3.08		2.92	
Efficiency ratio (4)	72.47		71.66		70.36		71.21		74.38	
Loans to deposits	97.04		88.66		93.69		99.61		105.18	
Nonperforming assets to total assets	1.31		1.28		1.41		2.06		2.73	
Allowance for estimated losses on loans/leases to total loans/leases	1.42		1.47		1.55		1.56		1.74	
Allowance for estimated losses on loans/leases to nonperforming loans/leases	114.78		104.70		78.47		58.70		49.49	
Net charge-offs to average loans/leases	0.34		0.31		0.27		0.70		0.79	
Average total stockholders' equity to average total assets	5.82		6.26		7.00		7.17		7.13	

(1) Numerator is net income attributable to QCR Holdings, Inc. common stockholders

(2) Numerator is net income attributable to QCR Holdings, Inc.

(3) Interest earned and yields on nontaxable investments and nontaxable loans are determined on a tax equivalent basis using a 35% tax rate

(4) Non-interest expenses divided by the sum of net interest income before provision for loan/lease losses and non-interest income

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides additional information regarding our operations for the years ending December 31, 2014, 2013, and 2012, and our financial condition at December 31, 2014 and 2013. This discussion should be read in conjunction with "Selected Financial Data" and our consolidated financial statements and the accompanying notes thereto included or incorporated by reference elsewhere in this document.

#### **OVERVIEW**

The Company was formed in February 1993 for the purpose of organizing QCBT. Over the past twenty years, the Company has grown to include two additional banking subsidiaries (including the 2013 acquisition of CNB which was merged into one of the Company's legacy banking subsidiaries) and a number of nonbanking subsidiaries. As of December 31, 2014, the Company had \$2.52 billion in consolidated assets, including \$1.63 billion in total loans/leases and \$1.68 billion in deposits.

The Company recognized net income and net income attributable to QCR Holdings, Inc. of \$15.0 million for the year ended December 31, 2014. After preferred stock dividends of \$1.1 million, the Company reported net income available to common stockholders of \$13.9 million, or diluted earnings per common share ("EPS") of \$1.72. For the same period in 2013, the Company recognized net income and net income attributable to QCR Holdings, Inc. of \$14.9 million. After preferred stock dividends of \$3.2 million, the Company reported net income available to common stockholders of \$1.1 million, and net income attributable to QCR Holdings, Inc. of \$14.9 million, and net income attributable to QCR Holdings, Inc. of \$12.6 million, which excluded the net income attributable to noncontrolling interests of \$488 thousand. After preferred stock dividends of \$3.5 million, the Company reported net income available to common stockholders of \$1.85.

Following is a table that represents the various net income measurements for the years ended December 31, 2014, 2013, and 2012.

		ar Ended December 3	•	2012			
		2014		13	20.	.012	
Net income	\$	14,952,537	\$	14,938,245	\$	13,106,240	
Less: Net income attributable to noncontrolling interests		-		-		488,473	
Net income attributable to QCR Holdings, Inc.	\$	14,952,537	\$	14,938,245	\$	12,617,767	

Less: Preferred stock dividends and discount accretion		1,081,877	3,168,302	3,496,085
Net income attributable to QCR Holdings, Inc. common stockholders	\$	13,870,660	\$ 11,769,943	\$ 9,121,682
Diluted earnings per common share	\$	1.72	\$ 2.08	\$ 1.85
Weighted average common and common equivalent shares outstanding*		8,048,661	5,646,926	4,919,559

\*On December 23, 2013, the Company converted \$25.0 million of its outstanding shares of Series E Preferred Stock to common stock, which resulted in the issuance of 2,057,502 shares of common stock, or an increase of approximately 35% in the number of common shares outstanding. The conversion strengthened tangible common equity and reduced the Company's annual preferred stock dividend commitment by \$1.75 million. In May 2013, the Company issued 834,715 shares of common stock as a result of the Community National acquisition.

Following is a table that represents the major income and expense categories.

	Year Ended December 31,							
	2014	2013	2012					
Net interest income	\$69,071,128	\$64,105,437	\$57,649,260					
Provision for loan/lease losses	(6,807,000)	(5,930,420)	(4,370,767)					
Noninterest income	20,997,300	25,813,828	16,621,295					
Noninterest expense	(65,269,921)	(64,432,658)	(52,258,947)					
Federal and state income tax	(3,038,970)	(4,617,942)	(4,534,601)					
Net income	\$14,952,537	\$14,938,245	\$13,106,240					

In comparison to 2013, the following are some noteworthy changes in the Company's financial results for 2014:

Net interest income grew \$5.0 million, or 8%, mostly due to strong organic loan/lease growth throughout 2014. Provision for loan/lease losses increased \$877 thousand, or 15%, due to high levels of provisions in the fourth quarter of 2014.

Excluding the acquisition-related gains in 2013 (bargain purchase gain of \$1.8 million upon acquisition and gains on CNB branch sales of \$2.3 million) and other several one-time items in 2013 (\$495 thousand gain on the sale of credit card portfolio, \$355 thousand gain on the sale of credit card issuing operations, and \$576 thousand gain on the sale of nonperforming loans), noninterest income increased \$785 thousand, or 4%, led by wealth management fees, deposit service fees, and correspondent banking fees.

Excluding acquisition and data conversion costs totaling \$2.4 million in 2013, noninterest expense increased \$3.2 million, or 5%, with most of this increase attributable to the addition of CNB's cost structure for the first full year.

#### NET INTEREST INCOME AND MARGIN

Net interest income, on a tax equivalent basis, grew \$6.3 million, or 10%, in 2014 compared to 2013. The increase in net interest income was partly driven by the addition of CNB for the first full year. Additionally, the Company's legacy charters experienced strong organic loan growth and improvements in investment securities yield during 2014. A comparison of yields, spreads and margins from 2014 to 2013 shows the following (on a tax equivalent basis):

The average yield on interest-earning assets increased 4 basis points from 3.84% to 3.88%.

The average cost of interest-bearing liabilities decreased 10 basis points from 1.09% to .99%.

The net interest spread improved 14 basis points from 2.75% to 2.89%.

The net interest margin improved 12 basis points from 3.03% to 3.15%.

Net interest income, on a tax equivalent basis, grew \$7.2 million, or 12%, in 2013 compared to 2012. The increase in net interest income was primarily driven by the addition of CNB for more than half of the year. Secondarily, the Company's legacy charters experienced modest organic growth in earning assets during 2013. A comparison of yields, spreads and margins from 2013 to 2012 shows the following (on a tax equivalent basis):

The average yield on interest-earning assets decreased 34 basis points from 4.18% to 3.84%. The average cost of interest-bearing liabilities decreased 28 basis points from 1.37% to 1.09%. The net interest spread declined 6 basis points from 2.81% to 2.75%. The net interest margin declined 11 basis points from 3.14% to 3.03%.

The Company's management closely monitors and manages net interest margin. From a profitability standpoint, an important challenge for the Company's subsidiary banks and leasing company is the improvement of their net interest margins. Management continually addresses this issue with pricing and other balance sheet management strategies.

During 2014, the Company placed an emphasis on shifting its balance sheet mix. With a stated goal of increasing loans/leases as a percentage of assets to at least 70%, the Company plans to fund this loan/lease growth with a mixture of core deposits and cash from the investment securities portfolio. Strategies are continuously being evaluated in which securities are sold and the cash is redeployed into the loan portfolio, with little to no extension of duration and a significant increase in yield. Additionally, the Company is recognizing gains on these sales due to the current rate environment. As rates rise, the Company will also have less market volatility in the investment securities portfolio, as this becomes a smaller portion of the balance sheet.

Over the past three years, the Company's management has emphasized improving its funding mix by reducing its reliance on wholesale funding, which tends to be at a higher cost than deposits. The following strategies were executed by the Company to reduce reliance on wholesale funding or reducing the cost of portions of the Company's wholesale funding.

During the second quarter of 2012, the Company's subsidiary banks modified \$25.0 million of fixed rate wholesale structured repurchase agreements ("structured repos") with a weighted average interest rate of 3.77% and a weighted average maturity of December 2015 into new fixed rate structured repos with a weighted average interest rate of 3.21% and a weighted average maturity of April 2019.

During the first quarter of 2013, QCBT modified \$50.0 million of structured repos with a weighted average interest rate of 3.21% and a weighted average maturity of February 2016 into new fixed rate structured repos with a weighted average interest rate of 2.65% and a weighted average maturity of May 2020. During the second quarter of 2013, CRBT modified \$20.0 million of fixed rate FHLB advances with a weighted average rate of 4.82% and a weighted average maturity of October 2016 into new fixed rate FHLB advances with a weighted average interest rate of 4.12% and a weighted average maturity of June 2019.

These modifications serve to reduce interest expense and improve net interest margin, and minimize the exposure to rising rates through the duration extension of fixed rate liabilities.

The Company continues to monitor and evaluate both prepayment and debt restructuring opportunities within the wholesale funding portion of the balance sheet, as executing on such a strategy could potentially increase net interest margin at a much quicker pace than holding the debt until maturity.

The Company's average balances, interest income/expense, and rates earned/paid on major balance sheet categories are presented in the following table:

	Years Ended 2014	Decembe	r 31,		2012				
	Interest		rest Average Interest Avera			Average	e	Interest	Average
	Average	Earned	Yield or	Average	Earned	Yield or	Average	Earned	Yield or
	Balance	or Paid	Cost	Balance	or Paid	Cost	Balance	or Paid	Cost
	(dollars in the	ousands)							
ASSETS Interest earning assets:									
Federal funds sold Interest-bearing	\$17,263	\$21	0.12%	\$14,577	\$19	0.13%	\$3,003	\$6	0.20%
deposits at financial institutions	56,620	299	0.53	43,909	275	0.63	54,834	378	0.69
Investment securities (1)	688,827	18,679	2.71	700,344	16,140	2.30	603,568	14,268	2.36
Restricted investment securities Gross loans/leases	16,349	529	3.24	16,083	559	3.48	15,172	507	3.34
receivable (1) (2) (3)	1,540,382	70,414	4.57	1,425,364	67,484	4.73	1,219,623	64,100	5.26
Total interest earning assets	\$2,319,441	89,942	3.88	\$2,200,277	84,477	3.84	\$1,896,200	79,259	4.18
Noninterest-earning assets:									
Cash and due from banks	\$44,905			\$44,336			\$40,770		
Premises and equipment, net Less allowance for	36,372			35,820			31,502		
estimated losses on loans/leases	(22,726)			(21,500)			(19,162)		
Other Total assets	75,686 \$2,453,678			71,671 \$2,330,604			76,383 \$2,025,693		
10101 055015	φ <b>2,433,070</b>			φ <i>2,33</i> 0,004			φ2,023,093		
LIABILITIES AND STOCKHOLDERS' EQUITY									

Interest-bearing liabilities:

Interest-bearing demand deposits	\$741,061	1,832	0.25%	\$672,038	1,879	0.28%	\$545,739	2,679	0.49%
Time deposits	392,167	2,677	0.68	404,495	2,836	0.70	352,582	3,540	1.00
Short-term borrowings	162,732	234	0.14	164,710	293	0.18	170,065	248	0.15
Federal Home Loan Bank advances	218,704	6,026	2.76	207,684	6,863	3.30	201,704	7,280	3.61
Junior subordinated debentures	40,356	1,234	3.06	39,495	1,143	2.89	36,085	1,039	2.88
Other borrowings	147,091	4,891	3.33	140,888	4,753	3.37	137,226	4,941	3.60
Total interest-bearing liabilities	\$1,702,111	16,894	0.99	\$1,629,310	17,767	1.09	\$1,443,401	19,727	1.37
Noninterest-bearing demand deposits Other	\$575,549			\$518,406			\$412,039		
noninterest-bearing liabilities	33,284			36,982			28,460		
Total liabilities	\$2,310,944			\$2,184,698			\$1,883,900		
Stockholders' equity	142,734			145,906			141,793		
Total liabilities and stockholders' equity	\$2,453,678			\$2,330,604			\$2,025,693		
Net interest income		\$73,048			\$66,710			\$59,532	
Net interest spread			2.89%			2.75%			2.81%
Net interest margin			3.15%			3.03%			3.14%
Ratio of average interest earning assets to average interest-bearing liabilities	136.27 %			135.04 %	,		131.37 %		

(1) Interest earned and yields on nontaxable investment securities and loans are determined on a tax equivalent basis using a 35% tax rate in each year presented.

(2) Loan/lease fees are not material and are included in interest income from loans/leases receivable in accordance with accounting and regulatory guidance.

(3) Non-accrual loans/leases are included in the average balance for gross loans/leases receivable in accordance with accounting and regulatory guidance.

The Company's components of change in net interest income are presented in the following table:

# For the years ended December 31, 2014, 2013 and 2012

	Inc./(DecOmponentsInc./(Dec.Components)fromof Change (1)fromof Change (1)
	Prior Year Rate Volume Prior Year Rate Volume
	2014 vs. 2013 2013 vs. 2012
	(dollars in thousands) (dollars in thousands)
INTEREST INCOME	
Federal funds sold	\$2 \$(1 ) \$3 \$13 \$(3 ) \$16
Interest-bearing deposits at other financial institutions	24 (48 ) 72 (103 ) (33 ) (70 )
Investment securities (2)	2,539 2,808 (269 ) 1,872 (366 ) 2,238
Restricted investment securities	(30) (39) 9 52 21 31
Gross loans/leases receivable (2) (3)	2,930 (2,384) 5,314 3,384 (6,754) 10,138
Total change in interest income	\$5,465 \$336 \$5,129 \$5,218 \$(7,135) \$12,353
INTEREST EXPENSE	
Interest-bearing demand deposits	\$(47) \$(230) \$183 \$(800) \$(1,327) \$527
Time deposits	(159) (74) (85) (704) (1,174) 470
Short-term borrowings	(59) (55) (4) 45 53 (8)
Federal Home Loan Bank advances	(837) (1,186) 349 (417) (628) 211
Junior subordinated debentures	91 66 25 104 5 99
Other borrowings	138 (69 ) 207 (188 ) (318 ) 130
Total change in interest expense	\$(873) \$(1,548) \$675 \$(1,960) \$(3,389) \$1,429
Total change in net interest income	\$6,338 \$1,884 \$4,454 \$7,178 \$(3,746) \$10,924

The column "Inc/(Dec) from Prior Year" is segmented into the changes attributable to variations in volume and the (1) changes attributable to changes in interest rates. The variations attributable to simultaneous volume and rate changes have been proportionately allocated to rate and volume.

(2) Interest earned and yields on nontaxable investment securities and loans are determined on a tax equivalent basis using a 35% tax rate in each year presented.

(3) Loan/lease fees are not material and are included in interest income from loans/leases receivable in accordance with accounting and regulatory guidance.

The Company's operating results are also impacted by various sources of noninterest income, including trust department fees, investment advisory and management fees, deposit service fees, gains from the sales of residential real estate loans and government guaranteed loans, earnings on BOLI, and other income. Offsetting these items, the Company incurs noninterest expenses which include salaries and employee benefits, occupancy and equipment expense, professional and data processing fees, FDIC and other insurance expense, loan/lease expense, and other administrative expenses.

The Company's operating results are also affected by economic and competitive conditions, particularly changes in interest rates, income tax rates, government policies, and actions of regulatory authorities.

## **CRITICAL ACCOUNTING POLICIES**

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The financial information contained within these statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred.

Based on its consideration of accounting policies that involve the most complex and subjective decisions and assessments, management has identified its most critical accounting policy to be that related to the allowance for loan/lease losses (also referred to as "allowance for estimated losses on loans/leases" or "allowance"). The Company's allowance methodology incorporates a variety of risk considerations, both quantitative and qualitative, in establishing an allowance that management believes is appropriate at each reporting date. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, governmental guarantees, payment status, changes in nonperforming loans/leases, and other factors. Quantitative factors also incorporate known information about individual loans/leases, including borrowers' sensitivity to interest rate movements. Qualitative factors include the general economic environment in the Company's markets, including economic conditions throughout the Midwest, and in particular, the economic health of certain industries. Size and complexity of individual credits in relation to loan/lease structure, existing loan/lease policies and pace of portfolio growth are other qualitative factors that are considered in the methodology. As the Company adds new products and increases the complexity of its loan/lease portfolio, it enhances its methodology accordingly. Management may report a materially different amount for the provision in the statement of operations to change the allowance if its assessment of the above factors were different. The discussion regarding the Company's allowance should be read in conjunction with the Company's financial statements and the accompanying notes presented elsewhere in this Form 10-K, as well as the portion of this Management's Discussion and Analysis section entitled "Financial Condition - Allowance for Estimated Losses on Loans/Leases." Although management believes the level of the allowance as of December 31, 2014 was adequate to absorb losses inherent in the loan/lease portfolio, a decline in local economic conditions, or other factors, could result in increasing losses that cannot be reasonably predicted at this time.

The Company's assessment of OTTI of its securities portfolio is another critical accounting policy as a result of the level of judgment required by management. Available-for-sale and held to maturity securities are evaluated to determine whether declines in fair value below their cost are other-than-temporary. In estimating OTTI losses, management considers a number of factors including, but not limited to: (1) the length of time and extent to which the fair value has been less than amortized cost; (2) the financial condition and near-term prospects of the issuer; (3) the current market conditions; and (4) the intent of the Company to not sell the security prior to recovery and whether it is not more-likely-than-not that the Company will be required to sell the security prior to recovery. The discussion regarding the Company's assessment of OTTI should be read in conjunction with the Company's financial statements and the accompanying notes presented elsewhere in this Form 10-K.

#### **RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2014, 2013, and 2012**

**OVERVIEW.** Net income attribute to QCR Holdings, Inc. for 2014 was \$15.0 million, or EPS of \$1.72 after preferred stock dividends of \$1.1 million. Comparing 2014 to 2013, annual earnings were flat and EPS decreased 17%, due to the increase in common shares outstanding that resulted from the conversion of the Company's Series E Non-Cumulative Convertible Perpetual Preferred Stock ("Series E Preferred Stock") in December 2013 and the acquisition of Community National in May 2013. Net interest income grew \$5.0 million, or 8%, in 2014 due to organic loan growth in the Company's legacy markets, as well as improvements in the average yield of investment securities. Provision increased \$877 thousand, or 15%, as the Company grew loans/leases 12% in 2014, and proactively addressed asset quality issues in the fourth quarter. Noninterest income decreased \$4.8 million, or 19%, as 2013 included several nonrecurring items related to the acquisition of CNB, disposition of the credit card portfolio and credit card issuing operations, as well as a large gain on the sale of a nonperforming loan, all totaling approximately \$5.6 million. Excluding these one-time items, noninterest income increased \$785 thousand, or 4%, led by increased wealth management fees, deposit service fees and correspondent banking fees. Noninterest expenses grew \$3.2 million, or 5%, in 2014, excluding acquisition and data conversion costs incurred in 2013 totaling \$2.4 million. The addition of CNB's cost structure (net of the cost savings realized post-acquisition) for the first full year contributed to the increased costs.

Net income attributable to QCR Holdings, Inc. for 2013 was \$14.9 million, or EPS of \$2.08 after preferred stock dividends of \$3.2 million. Comparing 2013 to 2012, annual earnings grew 18% and EPS increased 12%. Net interest income grew \$6.5 million, or 11%, in 2013 with the acquisition of CNB and organic growth in the Company's legacy markets. Provision increased \$1.6 million, or 36%, as the Company added specific allowances to several existing nonperforming loans as workouts of those loans continued to progress. Noninterest income jumped \$9.2 million, or 55%, propelled by acquisition-related gains of \$4.1 million (bargain purchase gain of \$1.8 million and the gains on branch sales of \$2.3 million), growth in wealth management fee income of \$1.5 million, increased gains on sales of government guaranteed portions of loans of \$1.1 million, as well as increases across many of the core recurring noninterest income sources as a result of the acquisition of CNB. Noninterest expenses grew \$12.2 million, or 23%, in 2013. Acquisition and data conversion costs totaled \$2.4 million for the year. The addition of CNB's cost structure contributed to increased costs for more than half of the year.

**INTEREST INCOME.** For 2014, interest income grew \$4.1 million, or 5%. In total, the Company's average interest-earning assets increased \$119.2 million, or 5%, year-over-year. This growth more than offset the continued impact of declining yields on loans. Average loans/leases grew 8%, while average securities declined 2%. This shift was part of the Company's strategy to shift the mix of earning assets from lower yielding securities to higher yielding loans and leases. Additionally, the Company continued to diversify its securities portfolio, included increasing its portfolio of tax exempt municipal securities. The large majority of these are privately placed debt issuances located in the Midwest and require a thorough underwriting process before investment. Execution of this strategy has led to increased interest income on a tax equivalent basis over the past several years. Management understands that this strategy has extended the duration of its securities portfolio and continually evaluates the combined benefit of increased interest income and reduced effective income tax rate and the impact on interest rate risk.

For 2013, interest income grew \$4.5 million, or 6%, with the addition of the CNB's earning assets (approximately \$255.9 million at acquisition which was later reduced by the branch sales in October 2013). In total, the Company's average interest-earning assets increased \$304.1 million, or 16%, year-over-year. This growth more than offset the continued impact of declining yields on loans and securities. Average loans/leases grew 17% and average securities jumped 16%. Of the latter, the Company continued to grow and diversify its securities portfolio, included increasing its portfolio of tax exempt municipal securities.

The Company intends to continue to grow quality loans and leases as well as diversify the securities portfolio to maximize yield while minimizing credit and interest rate risk.

**INTEREST EXPENSE**. Comparing 2014 to 2013, interest expense declined \$872 thousand, or 5%, year-over-year. Average interest-bearing liabilities grew 4% in 2014 with most of this in deposits. The Company was successful in continuing to manage down its cost of funds as follows:

Continued reduction of interest rates paid across all deposits without runoff (the average cost of interest-bearing deposits fell from 0.44% for 2013 to 0.40% for 2014);

Focus on continued growth in noninterest bearing deposit accounts (average noninterest bearing balances grew 11% in 2014, primarily due to successful growth in the correspondent banking area); and Continued shift of funding from high-cost borrowings to deposits and/or low-cost borrowings.

Comparing 2013 to 2012, interest expense declined \$2.0 million, or 10%, year-over-year. Average interest-bearing liabilities grew 13% in 2013 with most of this in deposits as borrowings were flat. The acquisition of CNB was the primary contributor to the deposit growth. More than offsetting the growth, the Company was successful in continuing to manage down its cost of funds as follows:

Continued reduction of interest rates paid across all deposits without runoff (the average cost of interest-bearing deposits fell from 0.61% for 2012 to 0.44% for 2013);

The impact of the aforementioned balance sheet restructuring strategies executed in 2012 and 2013; and Continued shift of funding from borrowings (higher cost of funds) to deposits.

The Company's management intends to continue to shift the mix of funding from wholesale funds to core deposits, including noninterest-bearing deposits. Continuing this trend will strengthen the Company's franchise value, reduce funding costs, and increase fee income opportunities through deposit service charges.

**PROVISION FOR LOAN/LEASE LOSSES.** The provision is established based on a number of factors, including the Company's historical loss experience, delinquencies and charge-off trends, the local and national economy and the risk associated with the loans/leases in the portfolio as described in more detail in the "Critical Accounting Policies" section.

The Company's provision totaled \$6.8 million for 2014 which was an increase of \$877 thousand, or 15%, from 2013 due to strong loan/lease growth coupled with charge-offs that addressed asset quality issues in the fourth quarter of 2014.

Comparing 2013 to 2012, the Company's provision increased \$1.5 million, or 36%, from \$4.4 million for 2012 to \$5.9 million for 2013. Despite the drop in nonperforming loans (decline of \$4.9 million, or 19%) in 2013, the Company had an increased need for specific reserves for certain existing nonperforming loans as the workouts of these loans

progressed.

The Company had an allowance of 1.42% of total gross loans/leases at December 31, 2014, compared to 1.47% of total gross loans/leases at December 31, 2013, and compared to 1.55% of total gross loans/leases at December 31, 2012. In accordance with generally accepted accounting principles for acquisition accounting, the acquired CNB loans were recorded at fair value; therefore, there was no allowance associated with CNB's loans at acquisition. Further, the Company's allowance to total nonperforming loans/leases was 115% at December 31, 2014, which was up from 105% at December 31, 2013, and up from 78% at December 31, 2012.

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**NONINTEREST INCOME.** The following tables set forth the various categories of noninterest income for the years ended December 31, 2014, 2013, and 2012.

	Years Ended December 31, 2014	December 31, 2013	\$ Change	% Change
Trust department fees	\$5,715,151	\$4,941,681	\$773,470	15.7 %
Investment advisory and management fees, gross	2,798,170	2,580,140	218,030	8.5
Deposit service fees	4,483,585	4,267,162	216,423	5.1
Gains on sales of residential real estate loans	460,721	836,065	(375,344)	(44.9)
Gains on sales of government guaranteed portions of loans	2,040,638	2,148,979	(108,341)	(5.0)
Earnings on bank-owned life insurance	1,721,507	1,786,023	(64,516)	(3.6)
Debit card fees	982,005	991,300	(9,295)	(0.9)
Correspondent banking fees	1,064,030	772,120	291,910	37.8
Participation service fees on commercial loan participations	854,621	768,547	86,074	11.2
Bargain purchase gain on Community National Acquisition	-	1,841,385	(1,841,385)	(100.0)
Gains on sales of certain Community National Bank branches	-	2,334,216	(2,334,216)	(100.0)
Securities gains, net	92,363	432,492	(340,129)	(78.6)
Losses on other real estate owned, net	(447,272)	(545,340)	98,068	(18.0)
Other	1,231,781	2,659,058	(1,427,277)	(53.7)
Total noninterest income	\$20,997,300	\$25,813,828	\$(4,816,528)	(18.7)%

	Years Ended December 31, 2013	December 31, 2012	\$ Change	% Change
Trust department fees	\$4,941,681	\$3,632,278	\$1,309,403	36.0 %
Investment advisory and management fees, gross	2,580,140	2,361,159	218,981	9.3
Deposit service fees	4,267,162	3,485,929	781,233	22.4
Gains on sales of residential real estate loans	836,065	1,388,142	(552,077)	(39.8)
Gains on sales of government guaranteed portions of loans	2,148,979	1,069,565	1,079,414	100.9
Earnings on bank-owned life insurance	1,786,023	1,609,208	176,815	11.0
Debit card fees	991,300	951,200	40,100	4.2
Correspondent banking fees	772,120	424,458	347,662	81.9
Participation service fees on commercial loan participations	768,547	665,992	102,555	15.4
Bargain purchase gain on Community National Acquisition	1,841,385	-	1,841,385	100.0
Gains on sales of certain Community National Bank branches	2,334,216	-	2,334,216	100.0
Securities gains, net	432,492	104,600	327,892	313.5
Losses on other real estate owned, net	(545,340)	(1,332,972)	787,632	(59.1)
Other	2,659,058	2,261,736	397,322	17.6
Total noninterest income	\$25,813,828	\$16,621,295	\$9,192,533	55.3 %

Trust department fees continue to be a significant contributor to noninterest income, increasing 16% in 2014 and 36% in 2013. Income is generated primarily from fees charged based on assets under administration for corporate and personal trusts and for custodial services. The majority of the trust department fees are determined based on the value of the investments within the fully managed trusts. Part of this increase stems from the addition of CNB's trust department for the first full year. As the markets have strengthened with the national economy's recovery from recession, the Company's fee income has experienced similar growth. In recent years, the Company has been successful in expanding its customer base which has helped to drive the recent increases in fee income.

In recent years, management has placed a stronger emphasis on growing its investment advisory and management services. Part of this initiative has been to restructure the Company's Wealth Management Division to allow for more efficient delivery of products and services through selective additions of talent as well as leverage of and collaboration among existing resources (including the aforementioned trust department). CNB did not provide investment advisory and management services; however, the Company is leveraging its existing infrastructure to efficiently offer these services in the communities served by CNB. Similar to trust department fees, these fees are largely determined based on the value of the investments managed. And, similar to the trust department, the Company has had some success in expanding its customer base which has helped to drive the recent increases in fee income. Investment advisory fees increased 9% in both 2014 and 2013.

As management focuses on growing fee income, expanding market share in trust and investment advisory services will continue to be a primary strategic focus.

Deposit service fees expanded 5% in 2014 and 22% in 2013 largely due to the addition of CNB's deposits. The Company has placed an emphasis on shifting the mix of deposits from brokered and retail time deposits to non-maturity demand deposits as the latter tends to be lower in interest cost and higher in service fees. The Company plans to continue this shift in mix and to further focus on growing deposit service fees.

Gains on sales of residential real estate loans decreased 45% in 2014 and 40% in 2013. With the sustained historically low interest rate environment, refinancing activity has slowed as many of the Company's existing and prospective customers have already executed a refinancing.

Gains on the sale of government guaranteed portions of loans decreased 5% in 2014, while increasing 101% in 2013. As one of its core strategies, the Company continues to leverage its small business lending expertise by taking advantage of programs offered by the SBA and the USDA. The Company's portfolio of government guaranteed loans has grown as a direct result of the Company's strong expertise in SBA and USDA lending. In some cases, it is more beneficial for the Company to sell the government guaranteed portion on the secondary market for a premium rather than retain the loans in the Company's portfolio. Sales activity for government guaranteed portions of loans tends to fluctuate depending on the demand for small business loans that fit the criteria for the government guarantee. Further, some of the transactions can be large and, as the gain is determined as a percentage of the guaranteed amount, the resulting gain on sale can be large. Lastly, a strategy for improved pricing is packaging loans together for sale. From time to time, the Company may execute on this strategy, which may delay the gains on sales of some loans to achieve better pricing. The Company is adding additional talent and executing on strategies in an effort to make this a more consistent and larger source of revenue.

Earnings on Bank-Owned Life Insurance ("BOLI") were relatively flat in 2014 (decreasing 4%). BOLI earnings increased 11% in 2013. There were no purchases of BOLI in 2014. With the acquisition of CNB in 2013, the Company acquired \$4.6 million of BOLI. Additionally, the Company purchased \$2.0 million in 2012. Yields on BOLI

(based on a simple average and excluding the impact of the federal income tax exemption) were 3.26% for 2014, 3.65% for 2013, and 3.67% for 2012. Notably, a small portion of the Company's BOLI is variable rate whereby the returns are determined by the performance of the equity market. Management intends to continue to review its BOLI investments to be consistent with policy and regulatory limits in conjunction with the rest of its earning assets in an effort to maximize returns while minimizing risk.

Debit card fees were relatively flat in 2014, while increasing 4% in 2013. The majority of the Company's customer checking accounts have debit cards that have high usage rates. This item represents the interchange revenue that the Company earns on debit card issuances and transactions. As the Company continues to grow the number of these deposits, this line item will continue to expand.

Correspondent banking fees grew 38% in 2014 and 82% in 2013. Correspondent banking continues to be a core strategy for the Company, as this line of business provides a high level of noninterest bearing deposits that can be used to fund additional loan growth as well as a steady source of fee income. In 2014, the Company expanded its territory to Wisconsin in order to continue to build this business unit. The Company now serves approximately 164 Banks in Iowa, Illinois and Wisconsin.

Participation service fees on commercial loan participations increased 11% in 2014 and 15% in 2013. These fees represent the amount paid to the Company by participants to cover the servicing expenses incurred by the Company. The fee is generally 25 basis points of the participated loan amount. Additionally, the Company receives a mandated 1% servicing fee on the sold portion of government guaranteed loans.

In accordance with acquisition accounting rules, the Company recognized a bargain purchase gain of \$1.8 million in 2013 in recording the acquisition of Community National. The Company adjusted the acquired assets and assumed liabilities to fair value as determined by an independent valuation specialist. The gain resulted primarily from the recording of a core deposit intangible based on the value of the acquired deposit portfolio, and the recognition of a discount on the trust preferred securities that were previously issued by Community National and were assumed by the Company in the transaction. Net of other more modest valuation adjustments, and the resulting deferred income tax liabilities, the \$1.8 million bargain purchase gain was included in noninterest income. See Note 2 to the consolidated financial statements for additional information regarding the Company's acquisition of Community National.

In October 2013, the Company sold certain assets and liabilities of certain branches of CNB for a pre-tax gain on sale of \$2.3 million. Specifically, the Company sold certain assets and liabilities of the two Mason City, Iowa branches, including deposits of \$55 million and loans of \$23 million, for a pre-tax gain on sale of \$874 thousand. Additionally, the Company sold certain assets and liabilities of the two Austin, Minnesota branches, including deposits of \$36 million and loans of \$32 million, for a pre-tax gain on sale of \$1.4 million. See Note 2 to the consolidated financial statements for additional information regarding these branch sales.

As the Company works to improve its balance sheet mix, investment securities continue to be sold (as market opportunity allows) to fund loan/lease growth and municipal securities, improving the yield the Company earns on these assets and net interest margin. In 2014, the Company sold \$78.5 million of investment securities at a modest gain of \$92 thousand. During the third quarter of 2013, the Company sold a mix of government-sponsored residential mortgage-backed securities, government-sponsored agency securities, and one smaller individual trust preferred security at a pre-tax gain on sale of \$432 thousand. In turn, QCBT reinvested the sales proceeds back into a blend of government-sponsored agency securities and residential mortgage-backed securities at a higher yield with modest duration extension.

In 2014, the Company wrote down three existing OREO properties by a total of \$475 thousand (offset by small gains on the sale of OREO). The losses were the result of further declines in appraised values. In 2013, the Company wrote down one existing individual OREO property by \$463 thousand as a result of a decline in appraised value. The remaining \$82 thousand consisted of small losses on the sales of several properties. In 2012, the Company incurred elevated levels of write-downs of existing OREO as the result of further declines in appraised values of certain properties. Of the total losses on OREO for 2012, the Company wrote down \$1.2 million of existing OREO and recognized losses on sales of \$173 thousand. Management continues to proactively manage its OREO portfolio in an effort to sell timely at minimal loss.

Included in "Other" noninterest income were the following items:

During the first quarter of 2013, QCBT sold its credit card loan portfolio for a pre-tax gain on sale of \$495 thousand. In addition, QCBT sold its credit card issuing operations to the same purchaser for a pre-tax gain on sale of \$355

thousand. The latter was the primary reason for the decline in the credit card fees, net of processing costs, during 2013.

In December 2013, QCBT sold certain related nonperforming loans at a gain of \$576 thousand.

In 2012, the Company recognized \$580 thousand pre-tax gain on the sale of a small equity interest in a company that provided data processing services to the Company's merchant credit card acquiring business that was previously sold in 2008.

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**NONINTEREST EXPENSES**. The following tables set forth the various categories of noninterest expenses for the years ended December 31, 2014, 2013, and 2012.

	Years Ended December 31, 2014	December 31, 2013	\$ Change	% Change
Salaries and employee benefits	\$40,337,055	\$37,510,318	\$2,826,737	7.5 %
Occupancy and equipment expense	7,385,526	6,712,468	673,058	10.0
Professional and data processing fees	6,191,574	6,424,594	(233,020)	(3.6)
FDIC and other insurance	2,895,494	2,587,041	308,453	11.9
Loan/lease expense	1,310,644	1,521,523	(210,879)	(13.9)
Advertising and marketing	1,985,121	1,726,314	258,807	15.0
Postage and telephone	930,408	1,069,142	(138,734)	(13.0)
Stationery and supplies	579,330	562,301	17,029	3.0
Bank service charges	1,291,017	1,144,757	146,260	12.8
Acquisition and data conversion costs	-	2,353,162	(2,353,162)	(100.0)
Other	2,363,752	2,821,038	(457,286)	(16.2)
Total noninterest expense	\$65,269,921	\$64,432,658	\$837,263	1.3 %

	Years Ended December 31, 2013	December 31, 2012	\$ Change	% Change
Salaries and employee benefits	\$37,510,318	\$33,274,509	\$4,235,809	12.7 %
Occupancy and equipment expense	6,712,468	5,635,257	1,077,211	19.1
Professional and data processing fees	6,424,594	4,317,939	2,106,655	48.8
FDIC and other insurance	2,587,041	2,330,611	256,430	11.0
Loan/lease expense	1,521,523	1,041,824	479,699	46.0
Advertising and marketing	1,726,314	1,445,476	280,838	19.4
Postage and telephone	1,069,142	959,708	109,434	11.4
Stationery and supplies	562,301	541,122	21,179	3.9
Bank service charges	1,144,757	853,895	290,862	34.1
Acquisition and data conversion costs	2,353,162	-	2,353,162	100.0
Other-than-temporary impairment losses on securities	-	62,400	(62,400)	(100.0)
Other	2,821,038	1,796,206	1,024,832	57.1
Total noninterest expense	\$64,432,658	\$52,258,947	\$12,173,711	23.3 %

Management places strong emphasis on overall cost containment and is committed to improving the Company's general efficiency.

Salaries and employee benefits, which is the largest component of noninterest expense, increased 8% and 13% in 2014 and 2013, respectively. The increases were largely due to the addition of CNB's cost structure for more than half of the year in 2013 and the full year in 2014. Excluding the impact of CNB, the Company's increases were largely the result of:

Customary annual salary and benefits increases averaging approximately 2.5% for the Company's employee base in 2014 and 2013.

Continued increases in health insurance-related employee benefits for the Company's employee base.

Higher accrued incentive compensation.

Targeted talent additions. Specifically, in 2014, the Company added twelve business development/sales officers (four in the Wealth Management Division, four in the Commercial area, three in the Correspondent Banking Division, and one at m2) in an effort to continue to grow market share.

Occupancy and equipment expense increased in 2014 and 2013 due to the addition of CNB's branch network. At acquisition, CNB had eight branches, and the Company sold four in early October of 2013 and closed one in December of 2013. Over the past several years, the Company incurred increased equipment cost with the purchases of additional technology for enhanced customer service and improved fraud detection and prevention systems. In addition, the largest branch office of RB&T was renovated in 2012 to allow for existing and future expansion.

Professional and data processing fees decreased 4% in 2014 and increased 49% in 2013. The increase in 2013 was due to the addition of CNB's cost structure and increased legal fees for a longstanding legal matter concerning a past nonperforming loan that experienced increased litigation activity. The Company, the plaintiff in the litigation, was awarded judgment in an amount to be paid by the defendant. The defendant, however, appealed the court's decision in January 2014 and as of February 2015, the case continues to be ongoing. Management will continue to focus on minimizing one-time costs and driving those recurring costs down through contract renegotiation or managed reduction in activity where costs are determined on a usage basis.

FDIC and other insurance expense has generally fallen over the past several years since the FDIC modified its assessment calculation to more closely align with bank performance and risk. The increase in 2014 and 2013 was primarily the result of adding CNB for more than half of the year in 2013 and for the full year in 2014.

Loan/lease expense fluctuated significantly over the past two years with a 14% decrease during 2014, and a 46% increase in 2013. Some of the increase in 2013 was the result of adding CNB's cost structure. In addition, the Company incurred elevated levels of expense at the legacy banks in 2013 for certain existing nonperforming loans as workouts progressed. Generally, loan/lease expense has a direct relationship with the level of nonperforming loans/leases; however, it may deviate depending upon the individual nonperforming loans/leases. Management expects these historically elevated levels of expense to continue to decline in line with the declining trend in nonperforming loans/leases.

The Company incurred additional expenses for advertising and marketing during 2014 and 2013 in an effort to gain market share across all four markets the Company serves. Part of the increase in both periods was due to the addition of CNB's cost structure for more than half of the year in 2013 and the full year in 2014.

Bank service charges, which include costs incurred to provide services to QCBT's correspondent banking customer portfolio, increased significantly over the past two years. The increase was due, in large part, to the success QCBT has had in growing its correspondent banking customer portfolio over the past two years.

With the acquisition of Community National on May 13, 2013, the Company incurred costs related to the acquisition including professional fees (legal, investment banking, accounting), data conversion costs (including both the

de-conversion of the sold branches and the conversion of the remaining branches), and compensation costs for retained and severed employees. In accordance with generally accepted accounting principles, the Company expensed these costs as incurred.

During 2012, the Company's evaluation of its securities portfolio for OTTI determined that two privately held equity securities experienced declines in fair value that were other-than-temporary. As a result, the Company wrote down the value of these securities and recognized losses in the amount of \$62 thousand. There were no OTTI losses in 2013 or 2014.

Other noninterest expense decreased 16% in 2014 and increased 57% in 2013. Due to the acquisition of CNB in 2013, expenses were inflated due to one-time items and other miscellaneous costs related to conversion and the unwinding of dual cost structures. Expenses decreased in 2014 due to the full integration of CNB.

**INCOME TAX EXPENSE.** The provision for income taxes was \$3.0 million for 2014, or an effective tax rate of 16.9%, compared to \$4.6 million for 2013, or an effective tax rate of 23.6%, and compared to \$4.5 million for 2012, or an effective tax rate of 25.7%. The declines in the effective tax rate were primarily the result of the following:

The continued increases in tax-exempt income for securities, loans, and BOLI. For securities, nontaxable interest income on municipal securities grew 46% in 2014 and 77% in 2013. These growth rates outpaced the growth rates of the Company's taxable income sources.

The Company recognized a one-time tax benefit in the first quarter of 2014 of \$359 thousand as a result of the finalization of the tax issues related to the CNB acquisition following the filing of the acquired entity's final tax return.

#### FINANCIAL CONDITION

**OVERVIEW.** Following is a table that represents the major categories of the Company's balance sheet.

	As of Decer	nber 31,	
	2014	2013 2012	
	(dollars in th	housands)	
	Amount	% Amount % Amount %	
Cash, federal funds sold, and interest-bearing deposits	\$120,350	5 % \$114,431 5 % \$110,488 5	%
Securities	651,539	26 % 697,210 29 % 602,239 29	%
Net loans/leases	1,606,929	64 % 1,438,832 60 % 1,267,462 61	%
Other assets	146,140	5 % 144,480 6 % 113,541 5	%
Total assets	\$2,524,958	100% \$2,394,953 100% \$2,093,730 100	)%
Total deposits	\$1,679,668	67 % \$1,646,991 69 % \$1,374,114 66	%

Total borrowings	662,558	26 %	563,381	24	%	547,758	26	%
Other liabilities	38,653	1 %	37,004	1	%	31,424	1	%
Total stockholders' equity	144,079	6 %	147,577	6	%	140,434	7	%
Total liabilities and stockholders' equity	\$2,524,958	100%	\$2,394,953	100	)%	\$2,093,730	10	0%

In 2014, total assets grew \$130.0 million, or 5%. The Company organically grew its net loan/lease portfolio \$168.1 million, which was partly funded by cash from the securities portfolio, as it decreased \$45.7 million, or 7% (mostly due to the sale of securities). Deposits grew \$32.7 million, or 2% during 2014. Borrowings increased \$99.2 million, mostly due to an increase in overnight funding of \$80.6 million. Quarter-end and year-end deposit balances can fluctuate a great deal due to large customer and correspondent bank activity. Since this cash outflow is typically temporary, the Company normally fills the funding gap with overnight or other short-term borrowings.

In 2013, total assets grew \$301.2 million, or 14%, as a result of the acquisition of CNB and organic growth in the Company's legacy markets. Specifically, excluding the impact of the branch sales, the Company grew loans/leases \$225.8 million, or 18%, during 2013. Additionally, the Company grew its securities portfolio \$95.0 million, or 16%, during 2013 with most of this growth in tax-exempt municipal securities. The earning asset growth was funded primarily by deposits which grew \$363.9 million, or 26%, excluding the impact of the branch sales.

In 2012, total assets grew \$127.1 million, or 6%. The Company grew its net loan/lease portfolio \$85.5 million, or 7%, and its securities portfolio \$37.0 million, or 7%, during 2012. The asset growth was funded by strong and continued growth of the Company's deposit portfolio (as balances grew \$168.7 million, or 14%) partially offset by a reduction in federal funds purchased.

**INVESTMENT SECURITIES.** The composition of the Company's securities portfolio is managed to meet liquidity needs while prioritizing the impact on asset-liability position and maximizing return. In recent years, the Company has grown and diversified its securities portfolio, including increasing the portfolio of agency sponsored residential mortgage-backed securities as well as more than tripling the portfolio of municipal securities. Of the latter, the large majority are privately placed debt issuances by municipalities located in the Midwest (with some in or near the Company's existing markets) and require a thorough underwriting process before investment. As the portfolio has grown over the recent years, management has elevated its focus on maximizing return while minimizing credit and interest rate risk. Additionally, management will continue to diversify the portfolio with further growth strictly dictated by the pace of growth in deposits and loans. Ideally, management expects to fund future loan growth partially with cashflow from the securities portfolio (calls and maturities of government sponsored agencies, paydowns on residential mortgage-backed securities, and/or targeted sales of securities that meet certain criteria as defined by management).

Following is a breakdown of the Company's securities portfolio by type as of December 31, 2014, 2013, and 2012.

	2014	2013		2012		
	Amount	%	Amount	%	Amount	%
	(dollars in t	housand	ds)			
U.S. govt. sponsored agency securities	\$307,869	47 %	\$356,473	51 %	\$338,609	56 %
Municipal securities	229,230	35 %	180,361	26 %	97,615	17 %
Residential mortgage-backed and related securities	111,423	17 %	157,429	23 %	163,601	27 %
Trust preferred securities	-	0 %		0 %	139	0 %
Other securities	3,017	1 %	2,947	0 %	2,275	0 %
	\$651,539	100%	\$697,210	100%	\$602,239	100%
As a % of Total Assets	25.80 %		27.61 %	2	28.76 %	)
Net Unrealized Gains (Losses) as a % of Amortized Cost	-0.19 %		-4.02 %	2	1.44 %	)
Duration (in years)	4.4		4.7		2.8	

As a result of fluctuations in longer-term interest rates, the Company's fair value of its securities portfolio moved from a net unrealized gain position (approximately 1.4% of amortized cost at the end of 2012) to a net unrealized loss position (approximately 4.0% at the end of 2013 and a very modest 0.2% at the end of 2014). Management monitors the level of unrealized gains/losses including performing quarterly reviews of individual securities for evidence of OTTI. Management identified no OTTI in 2014.

In 2014, the duration of the securities portfolio decreased slightly for two reasons:

A portion of the government-sponsored agency securities contain call options at the discretion of the issuer whereby the issuer can call the security at par at certain times which vary by individual security. With a steady decline in longer-term market interest rates in 2014, the duration of these callable agency securities shortened as the likelihood of a call increased.

The Company's sales strategy in 2014 targeted the liquidation of longer duration government-sponsored agency securities and government-sponsored mortgage-backed securities.

The duration of the securities portfolio lengthened in 2013 for two reasons:

With the sharp increase in longer-term rates in 2013, the duration of those callable agency securities lengthened as the likelihood of a call became remote.

The increased investment in tax-exempt municipal securities which tend to be longer term (average maturity is approximately seven years). Management understands that this extended the duration of its securities portfolio and continually evaluates the combined benefit of increased interest income and reduced effective income tax rate and the impact on interest rate risk.

The Company has not invested in commercial mortgage-backed securities or pooled trust preferred securities. Additionally, the Company has not invested in the types of securities subject to the Volcker Rule (a provision of the Dodd-Frank Act).

See Note 3 to the consolidated financial statements for additional information regarding the Company's investment securities.

**LOANS/LEASES.** The Company's gross loan/lease portfolio grew \$167.6 million, or 12%, during 2014. Notably, commercial and industrial loans increased \$92.2 million, or 21%, and direct financing leases increased \$37.1 million, or 29%. Although commercial real estate loans grew \$30.4 million, or 5%, this sector of the loan/lease portfolio is becoming a smaller percentage of total loans/leases (down from 46% in 2013 to 43% in 2014).

The Company's gross loan/lease portfolio grew \$171.4 million, or 13%, during 2013. Excluding the impact of the branch sales, the Company grew loans/leases \$225.8 million, or 18%, during 2013. With the addition of CNB's loan portfolio and organic growth at the Company's legacy markets, the mix of loans/leases was relatively flat from 2012 to 2013.

The mix of loan/lease types within the Company's loan/lease portfolio is presented in the following table.

	As of Dece	mber 31	l,							
	2014		2013		2012		2011		2010	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	(dollars in t	thousan	ds)							
Commercial	\$523,927	32 9	% \$431,688	30	% \$394,244	31	% \$350,794	29	% \$365,625	31 %
and										
industrial										

loans													
Commercial													
real estate	702,140	43 %	671,753	46 %	% 593,979	46	%	577,804	48	%	553,717	4	7 %
loans													
Direct													
financing	166,032	10 %	128,902	9 9	% 103,686	8	%	93,212	8	%	83,010	7	%
leases													
Residential													
real estate	158,633	10 %	147,356	10 9	% 115,582	9	%	98,107	8	%	82,197	7	%
loans													
Installment													
and other	72,607	5 %	76,034	5 9	% 76,720	6	%	78,223	7	%	86,240	8	%
consumer	· ) ·				)	-						-	
loans													
Total	\$1,623,339	100%	\$1,455,733	100%	% \$1,284,211	10	0%	\$1,198,140	10	0%	\$1,170,789	1(	)0%
loans/leases													
Plus deferred loan/lease origination	6,664		4,547		3,176			2,605			1,750		
costs, net of													
fees													
Less allowance for estimated losses on loans/leases	(23,074 )		(21,448 )		(19,925 )			(18,789)			(20,365	)	
Net loans/leases	\$1,606,929		\$1,438,832		\$1,267,462			\$1,181,956			\$1,152,174		

Historically, the Company structures most residential real estate loans to conform to the underwriting requirements of Freddie Mac and Fannie Mae to allow the subsidiary banks to resell the loans on the secondary market to avoid the interest rate risk associated with longer term fixed rate loans and recognizing noninterest income for the gain on sale. Loans originated for this purpose were classified as held for sale and are included in the residential real estate loans in the table above. Historically, the subsidiary banks structure most loans that will not conform to those underwriting requirements as adjustable rate mortgages that mature or adjust in one to five years, and then retain these loans in their portfolios. During 2011 and 2012, the Company originated and continues to hold a limited amount of 15-year fixed rate residential real estate loans that met certain credit guidelines. In 2013, the Company discontinued this specific strategy to originate and hold certain 15-year fixed residential real estate loans. The remaining residential real estate loans originated by the Company continue to be sold on the secondary market to avoid the interest rate risk associated with longer term fixed rate loans. In addition, the Company has not originated any subprime, Alt-A, no documentation, or stated income residential real estate loans throughout its history.

The following tables set forth the remaining maturities by loan/lease type as of December 31, 2014 and 2013. Maturities are based on contractual dates.

	As of Decer	mber 31, 201	Maturities After One					
	D '			Year				
	Due in one	Due after one	Due after	Predetermi	ne <b>A</b> djustable			
	year or less	through 5 years	5 years	interest rates	interest rates			
	(dollars in t	housands)						
Commerical and industrial loans Commercial real estate loans Direct financing leases Residential real estate loans Installment and other consumer loans	\$179,177 131,438 5,326 3,688 21,851 \$341,480	\$254,961 446,352 151,558 2,625 41,077 \$896,573	\$89,789 124,350 9,148 152,320 9,679 \$385,286	\$226,178 427,753 160,706 109,398 25,711 \$949,746	\$ 118,572 142,949 - 45,547 25,045 \$ 332,113			
Percentage of total loans/leases	21 %	55 %	24 %	74 %	<i>b</i> 26 %			
	As of Decer	mber 31, 201	3	Maturities A	After One			
	Due in one	Due after one	Due after	Predetermi	neAdjustable			
	year or less	through 5 years	5 years	interest rates	interest rates			
	(dollars in t	housands)						
Commerical and industrial loans Commercial real estate loans Direct financing leases Residential real estate loans Installment and other consumer loans	\$159,145 111,686 4,292 3,213 17,935 \$296,271	\$199,936 407,750 117,106 2,558 49,612 \$776,962	\$72,607 152,317 7,504 141,585 8,487 \$382,500	\$172,889 421,568 124,610 100,492 30,999 \$850,558	\$ 99,654 138,499 - 43,651 27,100 \$ 308,904			
Percentage of total loans/leases	20 %	54 %	26 %	73 %	b 27 %			

Over the past two years, the Company has seen modest changes to the duration of its overall loan/lease portfolio. With the growth in municipal securities and residential real estate loans, both of which are longer duration assets with fixed interest rates, it is important that the Company limits extension of the rest of the loan portfolio in an effort to limit

exposure to rising rate scenarios. The strategy, as discussed in the "Noninterest Income" section, of the execution of interest rate swaps on commercial loans, helps offset the growth of longer term fixed rate assets and maintain a favorable interest rate risk profile.

Management continues to focus on growing quality loans/leases and carefully monitors maturities and interest rate sensitivity of the current portfolio.

See Note 4 to the consolidated financial statements for additional information on the Company's loan/lease portfolio.

**ALLOWANCE FOR ESTIMATED LOSSES ON LOANS/LEASES**. The allowance totaled \$23.1 million at December 31, 2014, which was an increase of \$1.6 million, or 8%, from \$21.4 million at December 31, 2013. Provision totaled \$6.8 million for 2014 and outpaced net charge-offs of \$5.2 million (or 34 basis points of average loans/leases outstanding).

The allowance totaled \$21.4 million at December 31, 2013, which was an increase of \$1.5 million, or 8%, from \$19.9 million at December 31, 2012. Provision totaled \$5.9 million for 2013 and outpaced net charge-offs of \$4.4 million (or 31 basis points of average loans/leases outstanding).

The following table summarizes the activity in the allowance.

	Years end 2014 ( <i>dollars in</i>		December 3 2013 Dusands)	31,	2012		2011		2010	
Average amount of loans/leases outstanding, before allowance for estimated losses on loans/leases	\$1,540,382 \$1,425,364			\$1,219,62	3	\$1,177,705		\$1,209,58	7	
Allowance for estimated losses on loans/leases:										
Balance, beginning of fiscal period Charge-offs:	\$21,448		\$19,925		\$18,789		\$20,365		\$22,505	
Commercial and industrial	(1,476	)	(963	)	(683	)	(3,334	)	(2,609	)
Commercial real estate	(2,756	)	(3,573	)	(2,232	Ĵ	(3,682	)	(5,922	)
Direct financing leases	(1,504	)	(917	)	(740	)	(1,101	)	(999	)
Residential real estate	(131	)	(162	)	(4	)	-	·	(35	)
Installment and other consumer	(269	)	(229	)	(717	)	(945	)	(1,135	)
Subtotal charge-offs	(6,136	)	(5,844	)	(4,376	)	(9,062	)	(10,700	)
Recoveries:										
Commercial and industrial	363		626		663		414		380	
Commercial real estate	418		574		222		287		381	
Direct financing leases	68		12		77		3		163	
Residential real estate	10		17		-		-		-	
Installment and other consumer	96		208		179		166		172	
Subtotal recoveries	955		1,437		1,141		870		1,096	
Net charge-offs	(5,181	)	(4,407	)	(3,235	)	(8,192	)	(9,604	)
Provision charged to expense	6,807		5,930		4,371		6,616		7,464	
Balance, end of fiscal year	\$23,074 \$21,448			\$19,925		\$18,789		\$20,365		
	0.34	%	0.31	%	0.27	%	0.70	%	0.79	%

Ratio of net charge-offs to average loans/leases outstanding

The adequacy of the allowance was determined by management based on factors that included the overall composition of the loan/lease portfolio, types of loans/leases, historical loss experience, loan/lease delinquencies, potential substandard and doubtful credits, economic conditions, collateral positions, government guarantees and other factors that, in management's judgment, deserved evaluation. To ensure that an adequate allowance was maintained, provisions were made based on the increase/decrease in loans/leases and a detailed analysis of the loan/lease portfolio. The loan/lease portfolio was reviewed and analyzed monthly with specific detailed reviews completed on all credits risk-rated less than "fair quality" and carrying aggregate exposure in excess of \$100 thousand. The adequacy of the allowance was monitored by the credit administration staff and reported to management and the board of directors.

The Company continued the strengthening of its core loan portfolio as the levels of criticized loans remained relatively flat, while levels of classified loans declined in 2014 and 2013, as reported in the following table.

	As of De	cember 31,	
Internally Assigned Risk Rating *	2014	2013	2012
		(dollars in	
		thousands)	
Special Mention (Rating 6)	\$32,958	\$ 24,572	\$22,056
Substandard (Rating 7)	35,715	43,508	48,248
Doubtful (Rating 8)	-	-	-
	\$68,673	\$ 68,080	\$70,304
Criticized Loans **	\$68,673	\$ 68,080	\$70,304
Classified Loans ***	\$35,715	\$ 43,508	\$48,248

\* Amounts above exclude the government guaranteed portion, if any. The Company assigns internal risk ratings of Pass (Rating 2) for the government guaranteed portion.

\*\* Criticized loans are defined as commercial and industrial and commercial real estate loans with internally assigned risk ratings of 6, 7, or 8, regardless of performance.

\*\*\* Classified loans are defined as commercial and industrial and commercial real estate loans with internally assigned risk ratings of 7 or 8, regardless of performance.

Criticized loans stayed relatively flat in 2014, which coincided with the modest decrease in nonperforming loans during the year. Nonperforming loans/leases (consisting of nonaccrual loans/leases, accruing loans/leases past due 90 days or more, and accruing troubled debt restructurings) declined \$383 thousand, or 2%, during 2014 and \$4.9 million, or 19%, during 2013. Furthermore, nonperforming loans/leases have declined \$27.7 million from their peak at September 30, 2010. See the table in the following section for further detail on nonperforming loans/leases and nonperforming assets. As a direct result, the level of allowance as a percentage of gross loans/leases has declined since 2009. Further, in accordance with generally accepted accounting principles for acquisition accounting, the acquired CNB loans were recorded at fair value; therefore, there was no allowance associated with CNB's loans at acquisition. Additionally, the Company has strengthened its allowance as a percentage of gross loans/leases. The following table summarizes the trend in allowance as a percentage of gross loans/leases and as a percentage of nonperforming loans/leases. The following table summarizes as of December 31, 2014, 2013, and 2012.

	As of December 31,									
	2014			2012						
Allowance / Gross Loans/Leases	1.42	%	1.47	%	1.55	%				
Allowance / Nonperforming Loans/Leases	114.78	3%	104.7	0%	78.47	7%				

The following table presents the allowance for estimated losses on loans/leases by type and the percentage of loan/lease type to total loans/leases.

	As of De	s of December 31,													
	2014			2013			2012			2011			2010		
	Amount	%		Amount	%		Amount	%		Amount	%		Amount	%	
	(dollars i	n tho	usa	unds)											
Commercial and industrial	8,750	32	07.	5,649	30	%	4,532	31	%	4,878	29	%	7.549	21	%
loans	0,750	52	70	5,049	50	70	4,352	51	70	4,070	29	70	7,349	51	70
Commercial real estate	8,353	43	%	10,705	46	%	11,070	46	%	10,597	48	%	9,087	47	%
loans	0,555	ч.)	70	10,705	40	10	11,070	70	10	10,577	70	70	,007	т,	70
Direct financing leases	3,443	10	%	2,517	9	%	1,990	8	%	1,339	8	%	1,531	7	%
Residential real estate loans	1,526	10	%	1,396	10	%	1,070	9	%	705	8	%	748	7	%
Installment and other consumer loans	1,002	5	%	1,181	5	%	1,263	6	%	1,270	7	%	1,450	8	%
Unallocated	-	NA		-	NA		-	NA		-	NA		-	NA	
	\$23,074	100	)%	\$21,448	100	)%	\$19,925	100	)%	\$18,789	100	)%	\$20,365	100	0%

% - Represents the percentage of the certain type of loan/lease to total loans/leases

Although management believes that the allowance at December 31, 2014 was at a level adequate to absorb probable losses on existing loans/leases, there can be no assurance that such losses will not exceed the estimated amounts or that the Company will not be required to make additional provisions for loan/lease losses in the future. Unpredictable future events could adversely affect cash flows for both commercial and individual borrowers, which could cause the Company to experience increases in problem assets, delinquencies and losses on loans/leases, and require additional increases in the provision. Asset quality is a priority for the Company and its subsidiaries. The ability to grow profitably is in part dependent upon the ability to maintain that quality. The Company continually focuses efforts at its subsidiary banks and its leasing company with the intention to improve the overall quality of the Company's loan/lease portfolio.

See Note 4 to the consolidated financial statements for additional information on the Company's allowance.

**NONPERFORMING ASSETS.** The table below presents the amounts of nonperforming assets.

	As of December 31,								
	2014	2013	2012		2011		2010		
	(dollars in	n thousand	ls)						
Nonaccrual loans/leases (1) (2)	\$18,588	\$17,878	\$17,93	2	\$18,995	5	\$37,42	7	
Accruing loans/leases past due 90 days or more	93	84	159		1,111		320		
Troubled debt restructures - accruing	1,421	2,523	7,300		11,904	1	3,405		
Nonperforming loans/leases	20,102	20,485	25,39	1	32,010	)	41,152	2	
Other real estate owned	12,768	9,729	3,955		8,386		8,535		
Other repossessed assets	155	346	212		109		366		
Nonperforming assets	\$33,025	\$30,560	\$29,55	8	\$40,505	5	\$50,053	3	
Nonperforming loans/leases to total loans/leases	1.23 %	% 1.40	% 1.97	%	2.67	%	3.51	%	
Nonperforming assets to total loans/leases plus reposessed property	2.01 9	% 2.08	% 2.29	%	3.35	%	4.24	%	
Nonperforming assets to total assets Texas ratio (3)	1.31 9 20.26 9	% 1.28 % 18.43	% 1.41 % 18.68	% %		% %	2.73 33.57	% %	

(1)Includes government guaranteed portions of loans, if applicable.

(2) Includes troubled debt restructurings of \$5.0 million at December 31, 2014, \$10.9 million at December 31, 2013, \$5.7 million at December 31, 2012, \$8.6 million at December 31, 2011, and \$12.6 million at December 31, 2010. Texas Ratio = Nonperforming Assets (excluding Other Repossessed Assets) / Tangible Equity plus Allowance for

(3) Estimated Losses on Loans/Leases. Texas Ratio is a non-GAAP financial measure. Management included the ratio as it is considered by many investors and analysts to be a metric with which to analyze and evaluate asset quality. Other companies may calculate this ratio differently.

Historically, the large majority of the Company's nonperforming assets consisted of nonaccrual loans/leases and OREO. For nonaccrual loans/leases, management thoroughly reviewed these loans/leases and provided specific allowances as appropriate. OREO is carried at the lower of carrying amount or fair value less costs to sell.

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The policy of the Company is to place a loan/lease on nonaccrual status if: (a) payment in full of interest or principal is not expected; or (b) principal or interest has been in default for a period of 90 days or more unless the obligation is both in the process of collection and well secured. A loan/lease is well secured if it is secured by collateral with sufficient market value to repay principal and all accrued interest. A debt is in the process of collection if collection of the debt is proceeding in due course either through legal action, including judgment enforcement procedures, or in appropriate circumstances, through collection efforts not involving legal action which are reasonably expected to result in repayment of the debt or in its restoration to current status.

In 2014, the Company's nonperforming assets increased \$2.5 million, or 8%, while nonaccrual loans increased \$710 thousand. Accruing troubled debt restructurings fell \$1.1 million, as the result of improved performance. The growth in OREO was primarily the result of foreclosure on the collateral securing one large nonperforming relationship that was shared between each of the three charters. Management continues to proactively manage its OREO portfolio in an effort to sell timely at minimal loss. In 2013, the Company's nonperforming assets increased \$1.0 million, or 3%. Most of this increase was due to the addition of CNB's nonperforming assets, which totaled \$2.1 million at December 31, 2013. Excluding the impact of CNB, the Company's nonperforming assets at its legacy charters experienced a decline of \$1.0 million, or 4%.

The Company's lending/leasing practices remain unchanged and asset quality remains a top priority for management.

**DEPOSITS**. Deposits grew \$32.7 million, or 2%, during 2014. For 2013, deposits grew \$272.9 million, or 20%, mostly the result of the CNB acquisition. The table below presents the composition of the Company's deposit portfolio.

	As of December 31,									
	2014		2013							
	Amount	%	Amount	%	Amount	%				
	(dollars in th	housand	(s)							
Noninterest bearing demand deposits	\$511,992	31 %	\$542,566	33 %	\$450,660	33 %				
Interest bearing demand deposits	792,052	47 %	715,643	43 %	588,912	43 %				
Time deposits	306,364	18 %	326,852	20 %	289,222	21 %				
Brokered time deposits	69,260	4 %	61,930	4 %	45,320	3 %				
	\$1,679,668	100%	\$1,646,991	100%	\$1,374,114	100%				

The Company has been successful in growing its noninterest bearing deposit portfolio over the past several years, growing average balances 11% in 2014 and 26% in 2013. Year-end balances can fluctuate a great deal due to large customer and correspondent bank activity. Trends have shown that this fluctuation is temporary. Management will continue to focus on growing its noninterest bearing deposit portfolio, including its correspondent banking business at QCBT, as well as shifting the mix from brokered and other higher cost deposits to lower cost core deposits. With the significant success achieved by QCBT in growing its correspondent banking business, QCBT has developed

procedures to proactively monitor this industry concentration of deposits and loans. Other deposit-related industry concentrations and large accounts are monitored by the internal asset liability management committee. See discussion regarding policy limits on bank stock loans in the Lending/Leasing section under Item 1 – Business in Part I of this Form 10-K.

**SHORT-TERM BORROWINGS.** The subsidiary banks offer overnight repurchase agreements to some of their major customers. Also, the subsidiary banks purchase federal funds for short-term funding needs from the Federal Reserve Bank, or from their correspondent banks. The table below presents the composition of the Company's short-term borrowings.

	As of December 31,			
	2014	2012		
	(dollars in thousands)			
Overnight repurchase agreements with customers	\$137,252	\$98,823	\$104,943	
Federal funds purchased	131,100	50,470	66,140	
	\$268,352	\$149,293	\$171,083	

While overnight repurchase agreements with customers increased in 2014, the Company intends to shift some of these customer funds to deposit products which do not require collateral, helping to free up additional liquidity for the Company. Regarding the Company's federal funds purchased, this fluctuates based on the short-term funding needs of the Company's subsidiary banks. See Note 8 to the consolidated financial statements for additional information on the Company's short-term borrowings.

**FHLB ADVANCES AND OTHER BORROWINGS.** As a result of their memberships in the FHLB of Des Moines and Chicago, the subsidiary banks have the ability to borrow funds for short-term or long-term purposes under a variety of programs. The subsidiary banks utilize FHLB advances for loan matching as a hedge against the possibility of rising interest rates or when these advances provide a less costly source of funds than customer deposits. For 2014, FHLB advances decreased \$27.9 million, or 12%, as QCBT had \$20.4 million of advances mature without replacementduring the year. For 2013, FHLB advances increased \$29.0 million, or 14%, as RB&T and CRBT borrowed overnight and other short-term advances for short-term funding needs because the cost of the FHLB advance was less than federal funds purchased.

	As of December 31,					
	2014 2013 2012					
	(dollars in thousands)					
Amount Due	\$203,50	0	\$231,35	0	\$202,35	50
Weighted Average Interest Rate at Year-End	2.83	%	2.86	%	3.45	%

See Note 9 to the consolidated financial statements for additional information regarding FHLB advances.

Other borrowings consist largely of wholesale structured repurchase agreements which the subsidiary banks utilize as an alternative funding source to FHLB advances and customer deposits. The table below presents the composition of the Company's other borrowings.

	As of December 31,				
	2014	2012			
	(dollars in thousands)				
Wholesale structured repurchase agreements	\$130,000	\$130,000	\$130,000		
Term note	17,625	9,800	-		
364-day revolving note	-	-	5,600		
Series A subordinated notes	2,657	2,648	2,640		
	\$150,282	\$142,448	\$138,240		

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In June of 2014, the Company restructured its existing term debt and borrowed an additional \$10.0 million of term debt to assist with the final redemption of the Series F Preferred Stock. The term debt is secured by common stock of the Company's subsidiary banks and has a 4-year term with principal and interest due quarterly. Interest is calculated at the effective LIBOR rate plus 3.00% per annum (3.23% at December 31, 2014). Additionally, the Company continued to maintain its \$10.0 million revolving line of credit note. At December 31, 2014, the Company had not borrowed on this revolving credit note and had the full \$10.0 million line available.

Additional information regarding other borrowings is described in Note 10 to the consolidated financial statements.

It is management's intention to continue to reduce the reliance on wholesale funding, including FHLB advances, structured repos, and brokered time deposits. Replacement of this funding with core deposits helps to reduce interest expense as the wholesale funding tends to be higher cost. Management continually evaluates the potential opportunities to prepay or modify (essentially refinance at a net lower interest rate while extending the maturity) these liabilities, as the Company has successfully executed in the past. The Company may choose to utilize advances to supplement funding needs, as this is a way for the company to effectively and efficiently manage interest rate risk. The table below presents the maturity schedule including weighted average cost for the Company's combined wholesale funding portfolio.

	As of December 31,					
	2014			2013		
		Weighted			Weighted	
		Average			Average	
		Interest Rate			Interest	
		Interest Rate			Rate	
Maturity:	Amount	at		Amount	at	
Maturity.	Due	Quarter-End		Due	Year-End	
Year ending December 31:	(dollar am	ounts in thous	san	ds)		
2014	\$-	0.00	%	\$110,521	1.24	%
2015	103,818	0.92		41,000	2.00	
2016	50,642	3.51		48,642	3.63	
2017	53,965	2.96		43,075	3.43	
2018	60,042	3.41		58,042	3.47	
2019	83,152	3.59		77,000	3.72	
Thereafter	51,141	2.64		45,000	2.66	
<b>Total Wholesale Funding</b>	\$402,760	2.66	%	\$423,280	2.72	%

**STOCKHOLDERS' EQUITY.** The table below presents the composition of the Company's stockholders' equity, including the common and preferred equity components.

	As of December 31,					
	2014 2		2013		2012	
	Amount	%	Amount	%	Amount	%
	(dollars in t	housand	ls)			
Common stock	\$8,074		\$8,006		\$5,039	
Additional paid in capital - common	61,669		60,360		25,804	
Retained earnings	77,877		64,637		53,327	
Accumulated other comprehensive income (loss)	(1,935)		(13,644)		4,707	
Less: Treasury stock	(1,606)		(1,606)		(1,606)	
Total common stockholders' equity	144,079	100%	117,753	80 %	87,271	62 %
Preferred stock	-		30		55	
Additional paid in capital - preferred	-		29,794		53,108	
Total preferred stockholders' equity	-	0 %	29,824	20 %	53,163	38 %
Total stockholders' equity	\$144,079	100%	\$147,577	100%	\$140,434	100%
Tangible common equity* / total tangible assets	5.52 %		4.71 %	1	4.02 %	6

\*Tangible common equity is defined as total common stockholders' equity excluding equity of noncontrolling interests and excluding goodwill and other intangible assets. This ratio is a non-GAAP financial measure. Management included this ratio as it is considered by many investors and analysts to be a metric with which to analyze and evaluate the equity composition. Other companies may calculate this ratio differently.

As of December 31, 2014, no preferred stock was outstanding. At December 31, 2013, preferred stock consisted solely of Senior Non-Cumulative Perpetual Preferred Stock, Series F, and totaled \$29.8 million.

The Series E Preferred Stock was converted into the Company's common stock on December 23, 2013. Pursuant to the terms of the Series E Preferred Stock, because the Company's common stock price exceeded \$17.22 for at least 20 trading days in a period of 30 consecutive trading days, the Company's Board of Directors approved the conversion and the preferred stockholders were notified by mail on November 21, 2013. Each share of Series E Preferred Stock was converted into the number of shares of common stock that resulted from dividing \$1,000 (the issuance price per share of the Series E Preferred Stock) by \$12.15 (the conversion price per share). As a result of the conversion, the Company issued 2,057,502 shares of common stock.

On June 29, 2012, the Company redeemed 10,223 shares of Series F Preferred Stock from the Treasury for an aggregate redemption amount of \$10.2 million plus unpaid dividends to the date of redemption of \$125 thousand. On March 31, 2014, the Company redeemed 15,000 shares of Series F Preferred Stock from the Treasury for an aggregate

redemption amount of \$15.0 million plus unpaid dividends to the date of redemption of \$338 thousand. On June 30, 2014, the Company redeemed 14,867 shares of Series F Preferred Stock from the Treasury for an aggregate redemption amount of \$14.8 million plus unpaid dividends to the date of redemption of \$374 thousand. With the final redemption of the Series F Preferred Stock on June 30, 2014, the Company has completely retired all preferred stock and eliminated the associated dividend payment commitments. See Note 12 to the Consolidated Financial Statements for additional information regarding the Company's final redemption of the Series F Preferred Stock.

The following table presents the rollforward of stockholders' equity for the years ended December 31, 2014 and 2013, respectively.

	For the Years Ended December 31,
	2014 2013
	(dollars in
	thousands)
Beginning balance	\$147,577 \$140,434
Net income	14,953 14,938
Other comprehensive income (loss), net of tax	11,709 (18,351)
Preferred and common cash dividends declared	(1,713 ) (3,627 )
Issuance of 834,715 shares of common stock for acquisition of CNB, net	- 13,017
Redemption of 29,867 shares of Series F Preferred Stock	(29,824) -
Other *	1,377 1,166
Ending balance	\$144,079 \$147,577

\*Includes mostly common stock issued for options exercised and the employee stock purchase plans, as well as stock-based compensation.

The available for sale portion of the securities portfolio experienced a significant decline in fair value during 2013 as the result of the increase in longer term interest rates. The fair value then rebounded in 2014 as the result of the decrease in longer term interest rates. See previous discussion in the Investment Securities section.

See Note 2 to the consolidated financial statements for discussion on the acquisition of CNB and the issuance of common stock therewith.

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#### LIQUIDITY AND CAPITAL RESOURCES

Liquidity measures the ability of the Company to meet maturing obligations and its existing commitments, to withstand fluctuations in deposit levels, to fund its operations, and to provide for customers' credit needs. The Company monitors liquidity risk through contingency planning stress testing on a regular basis. The Company seeks to avoid over concentration of funding sources and to establish and maintain contingent funding facilities that can be drawn upon if normal funding sources become unavailable. One source of liquidity is cash and short-term assets, such as interest-bearing deposits in other banks and federal funds sold, which averaged \$118.8 million during 2014, \$102.8 million during 2013, and \$98.6 million during 2012. The Company's on balance sheet liquidity position can fluctuate based on short-term activity in deposits and loans.

The subsidiary banks have a variety of sources of short-term liquidity available to them, including federal funds purchased from correspondent banks, FHLB advances, structured repos, brokered time deposits, lines of credit, borrowing at the Federal Reserve Discount Window, sales of securities available for sale, and loan/lease participations or sales. The Company also generates liquidity from the regular principal payments and prepayments made on its loan/lease portfolio, and on the regular monthly payments on its residential mortgage-backed securities portfolio. At December 31, 2014, the subsidiary banks had 35 lines of credit totaling \$351.6 million, of which \$17.1 million was secured and \$334.5 million was unsecured. At December 31, 2014, \$237.6 million was available as \$114.0 million was utilized for short-term borrowing needs at QCBT and RB&T. At December 31, 2013, the subsidiary banks had 33 lines of credit totaling \$351.3 million, of which \$26.8 million was secured and \$324.5 million was unsecured. At December 31, 2013, \$315.3 million was available as \$36.0 million was utilized for short-term borrowing needs at QCBT. The Company has emphasized growing the number and amount of lines of credit in an effort to strengthen this contingent source of liquidity. Additionally, the Company maintains its \$10.0 million secured revolving credit note with a variable interest rate and a maturity of June 24, 2015. At December 31, 2014, the Company had not borrowed on this revolving credit note and had the full amount available. See Note 10 to the consolidated financial statements for additional information regarding the lines of credit, term note, and revolving credit note.

Investing activities used cash of \$129.9 million during 2014 compared to \$164.6 million during 2013, and \$132.8 million during 2012. Proceeds from calls, maturities, paydowns, and sales of securities were \$137.3 million for 2014 compared to \$230.8 million for 2013, and \$433.5 million for 2012. Purchases of securities used cash of \$76.3 million for 2014 compared to \$313.0 million for 2013, and \$474.5 million for 2012. The net increase in loans/leases used cash of \$180.3 million for 2014 compared to \$55.3 million for 2013, and \$91.3 million for 2012. The Company paid cash of \$30.4 million on sales of certain branches of CNB in 2013.

Financing activities provided cash of \$100.6 million for 2014 compared to \$112.9 million for 2013, and \$110.6 million for 2012. Net increases in deposits totaled \$32.7 million, \$108.9 million, and \$168.7 million for 2014, 2013, and 2012, respectively.

Total cash provided by operating activities was \$25.6 million for 2014 compared to \$32.0 million for 2013, and \$30.7 million for 2012.

Throughout its history, the Company has secured additional capital through various resources, including the issuance of trust preferred securities and the issuance of preferred stock. See Notes 11 and 12 to the consolidated financial statements for information on the issuance of trust preferred securities and the issuance of preferred stock, respectively.

On June 30, 2014, the Company filed a universal shelf registration statement on Form S-3 with the Securities and Exchange Commission ("SEC"). This registration statement, declared effective by the SEC on July 14, 2014, will allow the Company to issue various types of securities, from time to time, up to an aggregate amount of \$75.0 million. The specific terms and prices of the securities will be determined at the time of any future offering and described in a separate prospectus supplement, which would be filed with the SEC at the time of the particular offering, if any.

As of December 31, 2014 and 2013, the subsidiary banks remained "well-capitalized" in accordance with regulatory capital requirements administered by the federal banking authorities. See Note 16 to the consolidated financial statements for detail of the capital amounts and ratios for the Company and subsidiary banks.

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In July 2013, the U.S. federal banking authorities approved the implementation of the Basel III regulatory capital reforms and issued rules effecting certain changes required by the Dodd-Frank Act. The Basel III Rules are applicable to all U.S. banks that are subject to minimum capital requirements, as well as to bank and savings and loan holding companies other than "small bank holding companies" (generally bank holding companies with consolidated assets of less than \$1 billion). The Basel III Rules not only increased most of the required minimum regulatory capital ratios, but they introduced a new Common Equity Tier 1 Capital ratio and the concept of a capital conservation buffer. The Basel III Rules also expanded the definition of capital as in effect currently by establishing criteria that instruments must meet to be considered Additional Tier 1 Capital (Tier 1 Capital in addition to Common Equity) and Tier 2 Capital. A number of instruments that now qualify as Tier 1 Capital will not qualify, or their qualifications will change. The Basel III Rules also permit smaller banking organizations to retain, through a one-time election, the existing treatment for accumulated other comprehensive income ("AOCI"), which currently does not affect regulatory capital. The Company intends to make this election in the first quarter of 2015. The Basel III Rules have maintained the general structure of the current prompt corrective action framework, while incorporating the increased requirements. The prompt corrective action guidelines were also revised to add the Common Equity Tier 1 Capital ratio. In order to be a "well-capitalized" depository institution under the new regime, a bank and holding company must maintain a Common Equity Tier 1 Capital ratio of 6.5% or more; a Tier 1 Capital ratio of 8% or more; a Total Capital ratio of 10% or more; and a leverage ratio of 5% or more. The Company became subject to the new Basel III Rules on January 1, 2015. Management believes that its current capital structure and the execution of its existing capital plan will be sufficient to meet the revised regulatory capital ratios as required by the new Basel III Rules.

# COMMITMENTS, CONTINGENCIES, CONTRACTUAL OBLIGATIONS, AND OFF-BALANCE SHEET ARRANGEMENTS

In the normal course of business, the subsidiary banks make various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements. The commitments and contingent liabilities include various guarantees, commitments to extend credit, and standby letters of credit.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The subsidiary banks evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the banks upon extension of credit, is based upon management's credit evaluation of the counter-party. Collateral held varies but may include accounts receivable, marketable securities, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the subsidiary banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and, generally, have terms of one year, or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The banks hold collateral, as described

above, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the banks would be required to fund the commitments. The maximum potential amount of future payments the banks could be required to make is represented by the contractual amount. If the commitment is funded, the banks would be entitled to seek recovery from the customer. At December 31, 2014 and 2013, no amounts had been recorded as liabilities for the banks' potential obligations under these guarantees.

As of December 31, 2014 and 2013, commitments to extend credit aggregated \$499.3 million and \$432.6 million, respectively. As of December 31, 2014 and 2013, standby letters of credit aggregated \$12.9 million and \$9.7 million, respectively. Management does not expect that all of these commitments will be funded.

Additional information regarding commitments, contingencies, and off-balance sheet arrangements is described in Note 18 to the consolidated financial statements.

The Company has various financial obligations, including contractual obligations and commitments, which may require future cash payments. The following table presents, as of December 31, 2014, significant fixed and determinable contractual obligations to third parties by payment date. Further discussion of the nature of each obligation is included in the referenced note to the consolidated financial statements.

	Financial	Payments Due by Period				
	Statement		One Year			
Description	Note	Total or Less $\frac{2}{2}$	2 - 3	4 - 5	After 5	
Description	Reference	Total	of Less	Years	Years	Years
		(dollars in th	housands)			
Deposits without a stated maturity	N/A	\$1,304,044	\$1,304,044	<b>\$</b> -	<b>\$</b> -	\$-
Certificates of deposit	7	375,624	294,616	57,332	17,535	6,141
Short-term borrowings	8	268,352	268,352	-	-	-
FHLB advances	9	203,500	63,000	77,500	63,000	-
Other borrowings	10	150,282	9,700	19,400	76,182	45,000
Junior subordinated debentures	11	40,424	-	-	-	40,424
Rental commitments	5	1,072	234	481	357	-
Operating contracts	N/A	14,220	4,952	4,644	4,624	-
Total contractual cash obligations		\$2,357,518	\$1,944,898	\$159,357	\$161,698	\$91,565

Purchase obligations represent obligations under agreements to purchase goods or services that are enforceable and legally binding on the Company and that specify all significant terms, including: (1) fixed or minimum quantities to be purchased; (2) fixed, minimum or variable price provisions; and (3) the approximate timing of the transaction. The Company had no purchase obligations at December 31, 2014. The Company's operating contract obligations represent short and long-term lease payments for data processing equipment and services, software, and other equipment and professional services.

## IMPACT OF INFLATION AND CHANGING PRICES

The consolidated financial statements of the Company and the accompanying notes have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollar amounts without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of the Company's operations. Unlike industrial companies, nearly all of the assets and liabilities of the Company are monetary in nature. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

#### IMPACT OF NEW ACCOUNTING STANDARDS

In January 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-04, *Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*. The objective of ASU 2014-04 is to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU 2014-04 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014 and is not expected to have a significant impact on the Company's consolidated financial statements.

In May 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 is effective on January 1, 2017 and is not expected to have a significant impact on the Company's consolidated financial statements.

In June 2014, FASB issued ASU 2014-11, *Transfers and Servicing*. ASU 2014-11 requires that repurchase-to-maturity transactions be accounted for as secured borrowings, consistent with the accounting for other repurchase agreements. In addition, ASU 2014-11 requires separate accounting for repurchase financings, which entail the transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty. The standard requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, ASU 2014-11 requires disclosures related to collateral and remaining tenor and of the potential risks associated with repurchase agreements, securities lending transactions and repurchase-to-maturity transactions. ASU 2014-11 is effective on January 1, 2015 and is not expected to have a significant impact on the Company's consolidated financial statements.

In August 2014, FASB issued ASU 2014-14, *Classification of Certain Government-Guaranteed Mortgage Loans Upon Foreclosure*. ASU 2014-14 requires creditors to reclassify loans that are within the scope of the ASU to "other receivables" upon foreclosure, rather than reclassifying them as other real estate owned. The most common types of government guaranteed loans include those guaranteed by the Federal Housing Authority (FHA), U.S. Department of Housing and Urban Development (HUD), U.S. Department of Veterans Affairs (VA) and the U.S. Small Business Administration (SBA). The separate other receivable recorded upon foreclosure is to be measured based on the amount of the loan balance (principal and interest) the creditor expects to recover from the guarantor. ASU 2014-14 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014 and is not expected to have a significant impact on the Company's consolidated financial statements.

#### FORWARD LOOKING STATEMENTS

This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "bode," "predict," "sugge "project," "appear," "plan," "intend," "estimate," "may," "will," "would," "could," "likely," or other similar expression Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are

made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. The factors that could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries are detailed in the "Risk Factors" section included under Item 1A. of Part I of this Form 10-K. In addition to the risk factors described in that section, there are other factors that may impact any public company, including ours, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries. These additional factors include, but are not limited to, the following:

The economic impact of past and any future terrorist attacks, acts of war or threats thereof and the response of the United States to any such threats and attacks.

The costs, effects and outcomes of existing or future litigation.

Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies, the FASB, the Securities and Exchange Commission or the Public Company Accounting Oversight Board.

The ability of the Company to manage the risks associated with the foregoing as well as anticipated.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The Company, like other financial institutions, is subject to direct and indirect market risk. Direct market risk exists from changes in interest rates. The Company's net income is dependent on its net interest income. Net interest income is susceptible to interest rate risk to the degree that interest-bearing liabilities mature or reprice on a different basis than interest-earning assets. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Similarly, when interest-earning assets mature or reprice more quickly than interest rates falling interest rates could result in a decrease in net interest income.

In an attempt to manage the Company's exposure to changes in interest rates, management monitors the Company's interest rate risk. Each subsidiary bank has an asset/liability management committee of the board of directors that meets quarterly to review the bank's interest rate risk position and profitability, and to make or recommend adjustments for consideration by the full board of each bank. Internal asset/liability management teams consisting of members of the subsidiary banks' management meet weekly to manage the mix of assets and liabilities to maximize earnings and liquidity and minimize interest rate and other risks. Management also reviews the subsidiary banks' securities portfolios, formulates investment strategies, and oversees the timing and implementation of transactions to assure attainment of the board's objectives in the most effective manner. Notwithstanding the Company's interest rate risk management activities, the potential for changing interest rates is an uncertainty that can have an adverse effect on net income.

In adjusting the Company's asset/liability position, the board of directors and management attempt to manage the Company's interest rate risk while maintaining or enhancing net interest margins. At times, depending on the level of general interest rates, the relationship between long-term and short-term interest rates, market conditions and competitive factors, the board of directors and management may decide to increase the Company's interest rate risk position somewhat in order to increase its net interest margin. The Company's results of operations and net portfolio values remain vulnerable to increases in interest rates and to fluctuations in the difference between long-term and short-term interest rates.

One method used to quantify interest rate risk is a short-term earnings at risk summary, which is a detailed and dynamic simulation model used to quantify the estimated exposure of net interest income to sustained interest rate changes. This simulation model captures the impact of changing interest rates on the interest income received and interest expense paid on all interest sensitive assets and liabilities reflected on the Company's consolidated balance sheet. This sensitivity analysis demonstrates net interest income exposure annually over a five-year horizon, assuming no balance sheet growth and various interest rate scenarios including no change in rates; 200, 300, 400, and 500 basis point upward shifts; and a 100 basis point downward shift in interest rates, where interest-bearing assets and liabilities reprice at their earliest possible repricing date. The model assumes parallel and pro rata shifts in interest rates over a twelve-month period for the 200 basis point upward shift and 100 basis point downward shift. For the 400 basis point upward shift, the model assumes a parallel and pro rata shift in interest rates over a twenty-four month period. For the 500 basis point upward shift, the model assumes a flattening and pro rata shift in interest rates over a twelve-month period where the short-end of the yield curve shifts upward greater than the long-end of the yield curve. Further, in recent years, the Company added additional interest rate scenarios where interest rates experience a parallel and instantaneous shift upward 100, 200, 300, and 400 basis points and a parallel and instantaneous shift downward 100 basis points. The Company will run additional interest rate scenarios on an as-needed basis. The asset/liability management committees of the subsidiary bank boards of directors have established policy limits of a 10% decline in net interest income for the 200 basis point upward parallel shift and the 100 basis point downward parallel shift. For the 300 basis point upward shock, the established policy limit has been increased to 25% decline in net interest income. The increased policy limit is appropriate as the shock scenario is extreme and unlikely and warrants a higher limit than the more realistic and traditional parallel/pro-rata shift scenarios.

Application of the simulation model analysis for select interest rate scenarios at December 31, 2014 demonstrated the following:

		NET INTEREST INCOME EXPOSURE in YEAR 1				
INTEREST RATE SCENARIO	POLICY LIMIT	As of December 31, 2014	As of December 31, 2013		As of December 31, 2012	
100 basis point downward shift	-10.0 %	-1.7 %	-1.0	%	-1.5	%
200 basis point upward shift	-10.0 %	-5.0 %	-4.8	%	-0.9	%
300 basis point upward shock	-25.0 %	-11.9%	-11.0	%	0.8	%

The simulation is within the board-established policy limits for all three scenarios. Additionally, for all of the various interest rate scenarios modeled and measured by management (as described above), the results at December 31, 2014 were within established risk tolerances as established by policy or by best practice (if the interest rate scenario didn't have a specific policy limit).

In the second quarter of 2014, the Company executed two interest rate cap transactions, each with a notional value of \$15.0 million, for a total of \$30.0 million. The initial cost (prepaid premium) of the interest rate caps totaled \$2.1 million. This amount was recorded in the Other Assets section of the balance sheet. This asset will be amortized to interest expense according to a predetermined schedule and will also be adjusted to fair value on a recurring basis. The change in fair value will flow through Accumulated Other Comprehensive Income and the derivative transaction will be tested for effectiveness according to cash flow hedge accounting standards. The interest rate caps purchased will essentially set a ceiling to the interest rate paid on the \$30.0 million of short-term FHLB advances that are being hedged, minimizing the interest rate risk associated with rising interest rates. The Company will continue to analyze and evaluate similar transactions as an alternative and cost effective way to mitigate interest rate risk.

Interest rate risk is considered to be one of the most significant market risks affecting the Company. For that reason, the Company engages the assistance of a national consulting firm and its risk management system to monitor and control the Company's interest rate risk exposure. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not arise in the normal course of the Company's business activities.

## **Item 8. Financial Statements**

QCR Holdings, Inc.

**Index to Consolidated Financial Statements** 

# **Report of Independent Registered Public Accounting Firm**

### **Financial Statements**

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### **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders

QCR Holdings, Inc.

We have audited the accompanying consolidated balance sheets of QCR Holdings, Inc. and subsidiaries as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income (loss), changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2014. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of QCR Holdings, Inc. and subsidiaries as of December 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2014, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), QCR Holdings, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated March 12, 2015 expressed an unqualified opinion on the effectiveness of QCR Holdings, Inc. and subsidiaries' internal control over financial reporting.

Davenport, Iowa

March 12, 2015

### **Consolidated Balance Sheets**

# December 31, 2014 and 2013

Assets Cash and due from banks	<b>2014</b> \$38,235,019	<b>2013</b> \$41,950,790
Federal funds sold	46,780,000	39,435,000
Interest-bearing deposits at financial institutions	35,334,682	33,044,917
Securities held to maturity, at amortized cost	199,879,574	145,451,895
Securities available for sale, at fair value	451,659,630	551,758,458
Total securities	651,539,204	697,210,353
Loans receivable, held for sale	553,000	1,358,290
Loans/leases receivable, held for investment	1,629,450,070	1,458,921,268
Gross loans/leases receivable	1,630,003,070	1,460,279,558
Less allowance for estimated losses on loans/leases	(23,074,365)	(21,448,048)
Net loans/leases receivable	1,606,928,705	1,438,831,510
Bank-owned life insurance	53,723,548	52,002,041
Premises and equipment, net	36,021,128	36,755,364
Restricted investment securities	15,559,575	17,027,625
Other real estate owned, net	12,767,636	9,729,053
Goodwill	3,222,688	3,222,688
Core deposit intangible	1,670,921	1,870,433
Other assets	23,174,994	23,873,150
Total assets	\$2,524,958,100	\$2,394,952,924
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$511,991,864	\$542,566,087
Interest-bearing	1,167,676,149	1,104,425,156
Total deposits	1,679,668,013	1,646,991,243
Short-term borrowings	268,351,670	149,292,967
Federal Home Loan Bank advances	203,500,000	231,350,000
Other borrowings	150,282,492	142,448,362
Junior subordinated debentures	40,423,735	40,289,830
Other liabilities	38,653,681	37,003,742
Total liabilities	2,380,879,591	2,247,376,144

## Commitments and Contingencies

Stockholders' Equity:		
Preferred stock, \$1 par value, shares authorized 250,000	-	29,867
December 2014 - 0 shares issued and outstanding		
December 2013 - 29,867 shares issued and outstanding		
Common stock, \$1 par value; shares authorized 20,000,000	8,074,443	8,005,708
December 2014 - 8,074,443 shares issued and 7,953,197 outstanding		
December 2013 - 8,005,708 shares issued and 7,884,462 outstanding		
Additional paid-in capital	61,668,968	90,154,528
Retained earnings	77,876,824	64,637,173
Accumulated other comprehensive loss:		
Securities available for sale	(1,535,849)	(13,643,986)
Interest rate cap derivatives	(399,367)	-
Less treasury stock, December 2014 and 2013 - 121,246 common shares, at cost	(1,606,510)	(1,606,510)
Total stockholders' equity	144,078,509	147,576,780
Total liabilities and stockholders' equity	\$2,524,958,100	\$2,394,952,924

See Notes to Consolidated Financial Statements.

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### **Consolidated Statements of Income**

# Years Ended December 31, 2014, 2013, and 2012

	2014	2013	2012
Interest and dividend income:			
Loans/leases, including fees	\$69,423,001	\$66,810,952	\$63,363,520
Securities:			
Taxable	9,618,436	10,061,066	10,781,300
Nontaxable	6,074,896	4,147,050	2,339,579
Interest-bearing deposits at financial institutions	299,227	275,352	378,566
Restricted investment securities	528,660	558,946	507,281
Federal funds sold	21,036	18,592	5,627
Total interest and dividend income	85,965,256	81,871,958	77,375,873
Interest expense:			
Deposits	4,508,921	4,714,306	6,218,713
Short-term borrowings	233,994	293,020	248,545
Federal Home Loan Bank advances	6,025,749	6,863,216	7,279,599
Other borrowings	4,890,845	4,753,260	4,940,970
Junior subordinated debentures	1,234,619	1,142,719	1,038,786
Total interest expense	16,894,128	17,766,521	19,726,613
Net interest income	69,071,128	64,105,437	57,649,260
Provision for loan/lease losses	6,807,000	5,930,420	4,370,767
Net interest income after provision for loan/lease losses	62,264,128	58,175,017	53,278,493
Noninterest income:			
Trust department fees	5,715,151	4,941,681	3,632,278
Investment advisory and management fees	2,798,170	2,580,140	2,361,159
Deposit service fees	4,483,585	4,267,162	3,485,929
Gains on sales of residential real estate loans, net	460,721	836,065	1,388,142
Gains on sales of government guaranteed portions of loans, net	2,040,638	2,148,979	1,069,565
Securities gains	92,363	432,492	104,600
Earnings on bank-owned life insurance	1,721,507	1,786,023	1,609,208
Debit card fees	982,005	991,300	951,200
Correspondent banking fees	1,064,030	772,120	424,458
Participation service fees on commercial loan participations	854,621	768,547	665,992
Bargain purchase gain on Community National Acquisition	-	1,841,385	-
Gains on sales of certain Community National Bank branches	-	2,334,216	-
Losses on other real estate owned, net	(447,272	(= .= ,= )	,
Other	1,231,781	2,659,058	2,261,736

Total noninterest income	20,997,300	25,813,828	16,621,295
Noninterest expenses:			
Salaries and employee benefits	40,337,055	37,510,318	33,274,509
Occupancy and equipment expense	7,385,526	6,712,468	5,635,257
Professional and data processing fees	6,191,574	6,424,594	4,317,939
FDIC and other insurance	2,895,494	2,587,041	2,330,611
Loan/lease expense	1,310,644	1,521,523	1,041,824
Advertising and marketing	1,985,121	1,726,314	1,445,476
Postage and telephone	930,408	1,069,142	959,708
Stationery and supplies	579,330	562,301	541,122
Bank service charges	1,291,017	1,144,757	853,895
Acquisition and data conversion costs	-	2,353,162	-
Other-than-temporary impairment losses on securities	-	-	62,400
Other	2,363,752	2,821,038	1,796,206
Total noninterest expenses	65,269,921	64,432,658	52,258,947
Income before income taxes	17,991,507	19,556,187	17,640,841
Federal and state income tax expense	3,038,970	4,617,942	4,534,601
Net income	\$14,952,537	\$14,938,245	\$13,106,240
Less: net income attributable to noncontrolling interests	-	-	488,473
Net income attributable to QCR Holdings, Inc.	\$14,952,537	\$14,938,245	\$12,617,767
Less: preferred stock dividends	1,081,877	3,168,302	3,496,085
Net income attributable to QCR Holdings, Inc. common stockholders	\$13,870,660	\$11,769,943	\$9,121,682
Basic earnings per common share	\$1.75	\$2.13	\$1.88
Diluted earnings per common share	\$1.72	\$2.08	\$1.85
Weighted average common shares outstanding Weighted average common and common equivalent shares outstanding	7,925,220 8,048,661	5,531,948 5,646,926	4,844,776 4,919,559
Cash dividends declared per common share	\$0.08	\$0.08	\$0.08

See Notes to Consolidated Financial Statements.

## QCR HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

### Years Ended December 31, 2014, 2013, and 2012

Net income	2014 \$14,952,537	2013 \$14,938,245	2012 \$13,106,240	
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available for sale: Unrealized holding gains (losses) arising during the period before tax Less reclassification adjustment for gains included in net income before	19,697,118 92,363	(29,292,079) 432,492	(40,839) 42,200	
tax Unrealized losses on interest rate cap derivatives:	19,604,755	(29,724,571)	(83,039)	
Unrealized holding losses arising during the period before tax Less reclassification adjustment for ineffectiveness and caplet	(584,264	) –	-	
amortization before tax	(30,147) (614,411)	) –	-	
Other comprehensive income (loss), before tax Tax expense (benefit)	18,990,344 7,281,574	(29,724,571) (11,373,902) (18,250,660)	(35,008)	
Other comprehensive income (loss), net of tax Comprehensive income (loss) attributable to QCR Holdings, Inc.	11,708,770 \$26,661,307	(18,350,669) \$(3,412,424)		

See Notes to Consolidated Financial Statements

# Consolidated Statements of Changes in Stockholders' Equity

# Years Ended December 31, 2014, 2013, and 2012

	Preferred	Common	Additional Paid-In	Retained	Accumulated Other Comprehensiv	veNoncontrolli	ngTreasury	
	Stock	Stock	Capital	Earnings	Income (Loss)	Interests	Stock	Total
Balance, December 31, 2011	\$65,090	\$4,879,435	\$89,702,533	\$44,585,902	\$4,754,714	\$2,051,538	\$(1,606,510)	\$144,432
Net income Other	-	-	-	12,617,767	-	488,473	-	13,106,
comprehensive loss, net of tax Common cash	-	-	-	-	(48,031	) -	-	(48,031
dividends declared, \$0.08 per share	-	-	-	(381,042)	-	-	-	(381,04
Preferred cash dividends declared and accrued	-	-	-	(3,496,085)	-	-	-	(3,496,0
Redemption of 10,223 shares of Series F Noncumulative Perpetual Preferred Stock Proceeds from issuance of	(10,223)	-	(10,212,777)	-	-	-	-	(10,223
31,554 shares of common stock as a result of stock purchased under the Employee Stock	-	31,554	249,316	-	-	-	-	280,87(
Purchase Plan Proceeds from issuance of 17,876 shares of	-	17,876	155,428	-	-	-	-	173,304

		Eugarri	ing. contrio					
common stock as a result of stock options exercised Exchange of 611								
shares of common stock in connection with stock options	-	(611 )	(7,125)	) -	-	-	-	(7,736
exercised Exchange of 576 shares of common stock								
in connection with payroll taxes for restricted stock Proceeds from	-	(576)	(2,103 )	) -	-	-	-	(2,679
exercise of warrants to purchase 54,000 shares of								
common stock issued in conjunction with the Series A Subordinated	-	54,000	486,000	-	-	-	-	540,000
Notes Stock-based compensation expense	-	-	849,760	-	-	-	-	849,760
Restricted stock awards Purchase of	-	57,770	(57,770)	ı –	-	-	-	-
Purchase of noncontrolling interest Distributions to	-	-	(2,250,471)	) -	-	(2,531,748)	-	(4,782,2
noncontrolling interests Balance,	-	-	-	-	-	(8,263)	-	(8,263
December 31,	\$54,867	\$5,039,448	\$78,912,791	\$53,326,542	\$4,706,683	<b>\$-</b>	\$(1,606,510)	\$140,433
<b>2012</b> Net income	-	-	-	14,938,245	-	-	-	14,938,
Other comprehensive loss, net of tax Common cash	-	-	-	-	(18,350,669)	-	-	(18,350
dividends declared, \$0.08 per share	-	-	-	(459,312 )	-	-	-	(459,31

Preferred cash dividends declared and accrued	-	-	-	(3,168,302)	-	-	-	(3,168,1
Issuance of 834,715 shares of common stock as a result of the acquisition of Community National Bancorporation, net	-	834,715	12,181,894	-	-	-	-	13,016,
Conversion of 25,000 shares of Series E Non-cumulative Perpetual Preferred Stock to 2,057,502 shares of common stock	(25,000)	2,057,502	(2,032,502)	-	-	-	-	-
Proceeds from issuance of 27,110 shares of common stock as a result of stock purchased under the Employee Stock Purchase Plan	-	27,110	304,396	-	-	-	-	331,506
Proceeds from issuance of 41,258 shares of common stock as a result of stock options exercised Exchange of	-	41,258	373,519	-	-	-	-	414,777
7,679 shares of common stock in connection with stock options exercised	-	(7,679)	(120,955 )	-	-	-	-	(128,63
Stock-based compensation	-	-	792,279	-	-	-	-	792,279
expense Tax benefit of nonqualified	-	-	62,371	-	-	-	-	62,371

stock options exercised Restricted stock awards Exchange of	-	30,152	(30,152 )	-	-	-	-	-
16,798 shares of common stock in connection with restricted stock vested	-	(16,798 )	(289,113 )	-	-	-	-	(305,91
Balance, December 31,	\$29,867	\$8,005,708	\$90,154,528	\$64,637,173	\$(13,643,986)	<b>\$-</b>	\$(1,606,510)	\$147,576
<b>2013</b> Net income	-	-	-	14,952,537	-	-	-	14,952,
Other comprehensive loss, net of tax - unrealized gains								
on securities available for sale of \$12,108,137, unrealized losses on interest rate caps derivatives of (\$399,367)	-	-	-	-	11,708,770	-	-	11,708,
Common cash dividends declared, \$0.08 per share Preferred cash	-	-	-	(631,009)	-	-	-	(631,00
dividends declared and accrued	-	-	-	(1,081,877)	-	-	-	(1,081,8
Redemption of 29,867 shares of Series F Non-cumulative Perpetual Preferred Stock Proceeds from issuance of 25,321 shares of	(29,867)	-	(29,794,055)	-	-	-	-	(29,823
common stock as a result of stock purchased under the Employee Stock	-	25,321	353,566	-	-	-	-	378,887
Purchase Plan Proceeds from issuance of 23,659 shares of	-	23,659	218,095	-	-	-	-	241,754

common stock as a result of stock options exercised Stock-based								
compensation expense	-	-	891,619	-	-	-	-	891,619
Tax benefit of nonqualified			42,954					42,954
stock options exercised	-	-	42,934	-	-	-	-	42,934
Restricted stock awards	-	30,055	(30,055	) -	-	-	-	-
Exchange of 10,300 shares of								
common stock in connection with restricted stock vested	-	(10,300)	(167,684	) -	-	-	-	(177,98
Balance, December 31, 2014	\$-	\$8,074,443	\$61,668,968	\$77,876,824	\$(1,935,216)	)\$-	\$(1,606,510)	\$144,078

See Notes to Consolidated Financial Statements.

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#### **Consolidated Statements of Cash Flows**

# Years Ended December 31, 2014, 2013, and 2012

	2014		2013		2012
Cash Flows from Operating Activities:					
Net income	\$14,952,537		\$14,938,245		\$13,106,240
Adjustments to reconcile net income to net cash provided by					
operating activities					
Depreciation	2,812,645		2,695,578		2,350,303
Provision for loan/lease losses	6,807,000		5,930,420		4,370,767
Deferred income taxes	(1,165,009	)	(1,021,991	)	2,302,418
Stock-based compensation expense	891,619		792,279		849,760
Deferred compensation expense accrued	1,311,627		822,335		844,844
Losses on other real estate owned, net	447,272		545,340		1,332,972
Amortization of premiums on securities, net	1,809,804		3,574,097		3,946,551
Securities gains	(92,363	)	(432,492	)	(104,600)
Other-than-temporary impairment losses on securities	-		-		62,400
Loans originated for sale	(58,128,415	)	(80,027,780	)	(120,430,173)
Proceeds on sales of loans	61,435,064		86,231,767		122,143,407
Gains on sales of residential real estate loans, net	( )	)	(836,065	)	(1,388,142)
Gains on sales of government guaranteed portions of loans, net	(2,040,638	)	(2,148,979	)	(1,069,565)
Gain on sale of credit card loan receivables	-		(495,405	)	-
Gain on sale of credit card issuing operations	-		(355,268	)	-
Bargain purchase gain on Community National acquisition	-		(1,841,385	)	-
Amortization of core deposit intangible	199,512		178,881		-
Accretion of acquisition fair value adjustments, net	(674,539	)	(1,060,708	)	-
Gains on sales of certain branches of Community National Bank	-		(2,334,216	)	-
Increase in cash value of bank-owned life insurance		)	(1,786,023	)	(1,609,208)
Decrease (increase) in other assets		)	7,650,490		1,153,373
Increase in other liabilities	414,134		1,017,133		2,793,570
Net cash provided by operating activities	25,599,915		32,036,253		30,654,917
Cash Flows from Investing Activities:					
Net increase in federal funds sold	(7,345,000	)	(540,000	)	(5,775,000)
Net (increase) decrease in interest-bearing deposits at financial institutions	(2,289,765	)	(8,660,888	)	4,391,112
Proceeds from sales of other real estate owned	1,593,714		1,345,479		5,241,265
Purchase of derivative instruments		)	-		-
Activity in securities portfolio:	( ) )-20	,			
Purchases	(76,256,503	)	(312,970,498	3)	(474,461,164)
Calls, maturities and redemptions	35,247,090	,	147,264,900	-	374,292,050
, <b>r</b>	,,		.,,		. ,,

Paydowns Sales Activity in restricted investment securities:	23,611,559 78,476,422	46,098,773 37,393,047	39,956,569 19,215,075
Purchases Redemptions Purchases of bank-owned life insurance Net increase in loans/leases originated and held for investment Purchase of premises and equipment Proceeds from sale of credit card loan receivables Net cash received from Community National Acquisition	(1,912,050 ) 3,380,100 - (180,325,359) (2,035,855 ) -	(7,264,600 ) 7,244,200 - (55,311,462 ) (2,430,353 ) 10,674,723 3,025,073	(4,584,300) 4,090,050 (2,000,000) (91,275,511) (1,871,942) -
Net cash paid on sales of certain branches of Community National Bank	-	(30,425,618)	-
Net cash used in investing activities	(129,927,297)	(164,557,224)	(132,781,796)
Cash Flows from Financing Activities: Net increase in deposits Net (decrease) increase in short-term borrowings Activity in Federal Home Loan Bank advances: Advances Calls and maturities Net change in short-term and overnight advances Net (decrease) increase in other borrowings Proceeds from term debt Principal payments on term debt Advance (payment) on 364-day revolving note Repayment of Community National's other borrowings at acquisition Payment of cash dividends on common and preferred stock Redemption of 10,223 shares of Series F Noncumulative Perpetual Preferred Stock, net Redemption of 29,867 shares of Series F Noncumulative Perpetual Preferred Stock, net	32,695,797 119,058,703 6,000,000 (27,850,000 ) (6,000,000 ) - 10,000,000 (2,125,000 ) - - (1,964,608 ) - (29,823,922 ) 620,641 -	108,923,293 (21,789,994) 77,000,000 (82,000,000) 34,000,000 (200,000) 10,000,000 - (5,600,000) (3,950,000) (4,062,726) - - 582,742 -	168,656,312 (42,453,489) 13,000,000 (24,400,000) 9,000,000 8,099 - - 2,000,000 - (4,088,949) (10,223,000) - 994,174 (1,934,532)
Net cash provided by financing activities Net (decrease) increase in cash and due from banks Cash and due from banks, beginning	<b>100,611,611</b> ( <b>3,715,771</b> ) 41,950,790	<b>112,903,315</b> ( <b>19,617,656</b> ) 61,568,446	<b>110,558,615</b> <b>8,431,736</b> 53,136,710
Cash and due from banks, ending			\$61,568,446

Continued

#### **Consolidated Statements of Cash Flows - Continued**

# Years Ended December 31, 2014, 2013, and 2012

	2014	2013	2012
Supplemental Disclosures of Cash Flow Information, cash payments	5		
for:			
Interest	\$16,826,619		\$19,962,937
Income and franchise taxes	4,541,000	3,011,244	1,345,000
Supplemental Schedule of Noncash Investing Activities:			
Change in accumulated other comprehensive income (loss), unrealized	11 700 770	(10.250.660)	(40.021)
gains (losses) on on securities available for sale and interest rate cap	11,708,770	(18,350,669)	(48,031)
derivatives, net			
Exchange of shares of common stock in connection with payroll taxes for restricted stock and options exercised	(177,984	) (434,545 )	(10,415)
Transfers of loans to other real estate owned	5,594,256	7,115,008	2,143,017
Due from broker	2,290,930	-	2,145,017
Liability established for purchase of noncontrolling interest	2,290,930	-	- 2,847,687
Liability established for purchase of honeontrolling interest	-	-	2,047,007
Supplemental disclosure of cash flow information for Community			
National Acquisition:			
Fair value of assets acquired:			
Cash and due from banks *	<b>\$</b> -	\$9,286,757	<b>\$</b> -
Federal funds sold	-	12,335,000	-
Interest-bearing deposits at financial institutions	-	2,024,539	-
Securities available for sale	-	45,853,826	-
Loans/leases receivable held for investment, net	-	195,658,486	-
Premises and equipment, net	-	8,132,021	-
Core deposit intangible	-	3,440,076	-
Bank-owned life insurance	-	4,595,529	-
Restricted investment securities	-	1,259,375	-
Other real estate owned	-	550,326	-
Other assets	-	5,178,583	-
Total assets acquired	\$-	\$288,314,518	\$-
Fair value of liabilities assumed:		****	
Deposits	\$-	\$255,045,071	<b>\$</b> -
Other borrowings	-	3,950,000	-
Junior subordinated debentures	-	4,125,175	-
Other liabilities	- ¢	3,911,053	- ¢
Total liabilities assumed	\$-	\$267,031,299	\$-

Net assets acquired Consideration paid:	\$-	\$21,283,219	\$-
Cash paid *	<b>\$</b> -	\$6,261,684	\$-
Issuance of 834,715 shares of common stock	-	13,180,150	-
Total consideration paid	\$-	\$19,441,834	\$-
Bargain purchase gain	\$-	\$1,841,385	\$-
* Net cash received at closing totaled \$3,025,073			
Supplemental disclosure of cash flow information for sales of certai	'n		
Community National Bank branches:			
Assets sold:	¢	¢ 20 425 619	¢
Cash **	\$-	\$30,425,618	\$-
Loans receivable	-	54,458,870	-
Premises and equipment, net	-	2,373,822	-
Core deposit intangible	-	1,390,762	-
Other assets	-	138,899	-
Total assets sold	\$-	\$88,787,971	\$-
Liabilities sold:			
Deposits	<b>\$</b> -	\$91,022,098	\$-
Other liabilities	-	100,089	-
Total liabilities sold	\$-	\$91,122,187	\$-
Gains on sales of certain branches of Community National Bank	\$-	\$2,334,216	\$-

\*\* Net cash paid at closing totaled \$30,425,618

See Notes to Consolidated Financial Statements.

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Notes to Consolidated Financial Statements

Note 1. Nature of Business and Significant Accounting Policies

#### Nature of business:

QCR Holdings, Inc. (the "Company") is a bank holding company providing bank and bank-related services through its banking subsidiaries, Quad City Bank and Trust Company ("QCBT"), Cedar Rapids Bank and Trust Company ("CRBT"), and Rockford Bank and Trust Company ("RB&T"). On May 13, 2013, the Company acquired Community National Bancorporation ("Community National") and its banking subsidiary, Community National Bank ("CNB"). In October 2013, the Company sold certain assets and liabilities of certain branches of CNB in two separate transactions. The Company operated CNB as a separate banking charter since the acquisition until October 26, 2013, when CNB's charter was merged with and into CRBT. CNB's merged branch offices operate as a division of CRBT under the name of "Community Bank & Trust." See Note 2 for additional information on the acquisition, sales of certain branches, and subsequent merger into CRBT. The Company also engages in direct financing lease contracts through its wholly-owned equity investment by QCBT in m2 Lease Funds, LLC ("m2"), headquartered in Milwaukee, Wisconsin. The remaining subsidiaries of the Company consist of six non-consolidated subsidiaries formed for the issuance of trust preferred securities. The Company assumed two of these subsidiaries in the acquisition of Community National on May 13, 2013. See Note 11 for a listing of these subsidiaries and additional information. QCBT is a commercial bank that serves the Iowa and Illinois Quad Cities and adjacent communities. CRBT is a commercial bank that serves Cedar Rapids, Iowa, and adjacent communities including Cedar Falls and Waterloo, Iowa, under the name "Community Bank & Trust." RB&T is a commercial bank that serves Rockford, Illinois, and adjacent communities.

QCBT and CRBT are chartered and regulated by the state of Iowa, and RB&T is chartered and regulated by the state of Illinois. All three subsidiary banks are insured and subject to regulation by the Federal Deposit Insurance Corporation ("FDIC"), and are members of and regulated by the Federal Reserve System. QCBT previously owned 80% of m2. In August 2012, QCBT purchased the remaining 20% noncontrolling interest. See Note 23 for further discussion of the acquisition. Velie Plantation Holding Company, LLC ("VPHC"), previously owned 91% by the Company, was engaged in holding the real estate property known as the Velie Plantation in Moline, Illinois. The Velie Plantation is the location of the Company's headquarters. In October 2012, the Company acquired the remaining 9% noncontrolling interest, and effective December 31, 2012, VPHC was dissolved. In December 2014, the Company entered into a joint venture providing residential real estate mortgage services and products to customers. This joint venture is a collaboration between QCBT and Ruhl Mortgage. QCBT has a 20% ownership interest.

### Significant accounting policies:

Accounting estimates: The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for estimated losses on loans/leases, other-than-temporary impairment of securities, and the fair value of financial instruments.

<u>Principles of consolidation</u>: The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, except those six subsidiaries formed for the issuance of trust preferred securities which do not meet the criteria for consolidation. See Note 11 for a detailed listing of these subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

Notes to Consolidated Financial Statements

### Note 1. Nature of Business and Significant Accounting Policies (continued)

<u>Presentation of cash flows</u>: For purposes of reporting cash flows, cash and due from banks include cash on hand and noninterest bearing amounts due from banks. Cash flows from federal funds sold, interest bearing deposits at financial institutions, loans/leases, deposits, and short-term and other borrowings are treated as net increases or decreases.

<u>Cash and due from banks</u>: The subsidiary banks are required by federal banking regulations to maintain certain cash and due from bank reserves. The reserve requirement was approximately \$23,251,000 and \$22,435,000 as of December 31, 2014 and 2013, respectively.

<u>Investment securities</u>: Investment securities held to maturity are those debt securities that the Company has the ability and intent to hold until maturity regardless of changes in market conditions, liquidity needs, or changes in general economic conditions. Such securities are carried at cost adjusted for amortization of premiums and accretion of discounts. If the ability or intent to hold to maturity is not present for certain specified securities, such securities are considered available for sale as the Company intends to hold them for an indefinite period of time but not necessarily to maturity. Any decision to sell a security classified as available for sale would be based on various factors, including movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations, and other factors. Securities available for sale are carried at fair value. Unrealized gains or losses, net of taxes, are reported as increases or decreases in accumulated other comprehensive income. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings.

All securities are evaluated to determine whether declines in fair value below their amortized cost are other-than-temporary.

In estimating other-than-temporary impairment losses on available for sale debt securities, management considers a number of factors including, but not limited to, (1) the length of time and extent to which the fair value has been less than amortized cost, (2) the financial condition and near-term prospects of the issuer, (3) the current market

conditions, and (4) the intent of the Company to not sell the security prior to recovery and whether it is not more-likely-than-not that it will be required to sell the security prior to recovery. If the Company does not intend to sell the security, and it is not more-likely-than-not the entity will be required to sell the security before recovery of its amortized cost basis, the Company will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held to maturity debt securities, the amount of an other-than-temporary impairment recorded in other comprehensive income for the noncredit portion would be amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

In estimating other-than-temporary impairment losses on available for sale equity securities management considers factors (1), (2) and (3) above as well as whether the Company has the intent and the ability to hold the security until its recovery. If the Company (a) intends to sell an impaired equity security and does not expect the fair value of the security to fully recover before the expected time of sale, or (b) does not have the ability to hold the security until its recovery, the security is deemed other-than-temporarily impaired and the impairment is charged to earnings. The Company recognizes an impairment loss through earnings if based upon other factors the loss is deemed to be other-than-temporary even if the decision to sell has not been made.

Loans receivable, held for sale: Residential real estate loans which are originated and intended for resale in the secondary market in the foreseeable future are classified as held for sale. These loans are carried at the lower of cost or estimated market value in the aggregate. As assets specifically acquired for resale, the origination of, disposition of, and gain/loss on these loans are classified as operating activities in the statement of cash flows.

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Notes to Consolidated Financial Statements

Note 1. Nature of Business and Significant Accounting Policies (continued)

Loans receivable, held for investment: Loans that management has the intent and ability to hold for the foreseeable future, or until pay-off or maturity occurs, are classified as held for investment. These loans are stated at the amount of unpaid principal adjusted for charge-offs, the allowance for estimated losses on loans, and any deferred fees and/or costs on originated loans. Interest is credited to earnings as earned based on the principal amount outstanding. Deferred direct loan origination fees and/or costs are amortized as an adjustment of the related loan's yield. As assets held for and used in the production of services, the origination and collection of these loans are classified as investing activities in the statement of cash flows.

The Company discloses allowance for credit losses (also known as "allowance for estimated loss on loans/leases" or "allowance") and fair value by portfolio segment, and credit quality information, impaired financing receivables, nonaccrual status, and troubled debt restructurings by class of financing receivable. A portfolio segment is the level at which the Company develops and documents a systematic methodology to determine its allowance for credit losses. A class of financing receivable is a further disaggregation of a portfolio segment based on risk characteristics and the Company's method for monitoring and assessing credit risk. See the following information and Note 4.

The Company's portfolio segments are as follows:

Commercial and industrial Commercial real estate Residential real estate Installment and other consumer

Direct financing leases are considered a segment within the overall loan/lease portfolio.

The Company's classes of loans receivable are as follows:

Commercial and industrial Owner-occupied commercial real estate Commercial construction, land development, and other land loans that are not owner-occupied commercial real estate Other non-owner-occupied commercial real estate Residential real estate Installment and other consumer

Direct financing leases are considered a class of financing receivable within the overall loan/lease portfolio. The accounting policies for direct financing leases are disclosed below.

Generally, for all classes of loans receivable, loans are considered past due when contractual payments are delinquent for 31 days or greater.

#### Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

For all classes of loans receivable, loans will generally be placed on nonaccrual status when the loan has become 90 days past due (unless the loan is well secured and in the process of collection); or if any of the following conditions exist:

It becomes evident that the borrower will not make payments, or will not or cannot meet the terms for renewal of a matured loan;

When full repayment of principal and interest is not expected;

When the loan is graded "doubtful";

When the borrower files bankruptcy and an approved plan of reorganization or liquidation is not anticipated in the near future; or

When foreclosure action is initiated.

When a loan is placed on nonaccrual status, income recognition is ceased. Previously recorded but uncollected amounts of interest on nonaccrual loans are reversed at the time the loan is placed on nonaccrual status. Generally, cash collected on nonaccrual loans is applied to principal. Should full collection of principal be expected, cash collected on nonaccrual loans can be recognized as interest income.

For all classes of loans receivable, nonaccrual loans may be restored to accrual status provided the following criteria are met:

The loan is current, and all principal and interest amounts contractually due have been made;

All principal and interest amounts contractually due, including past due payments, are reasonably assured of repayment within a reasonable period; and

There is a period of minimum repayment performance, as follows, by the borrower in accordance with contractual terms:

o Six months of repayment performance for contractual monthly payments, or

oOne year of repayment performance for contractual quarterly or semi-annual payments.

Direct finance leases receivable, held for investment: The Company leases machinery and equipment to customers under leases that qualify as direct financing leases for financial reporting and as operating leases for income tax purposes. Under the direct financing method of accounting, the minimum lease payments to be received under the lease contract, together with the estimated unguaranteed residual values (approximately 3% to 15% of the cost of the related equipment), are recorded as lease receivables when the lease is signed and the lease property delivered to the customer. The excess of the minimum lease payments and residual values over the cost of the equipment is recorded as unearned lease income. Unearned lease income is recognized over the term of the lease on a basis that results in an approximate level rate of return on the unrecovered lease investment. Lease income is recognized on the interest method. Residual value is the estimated fair market value of the equipment on lease at lease termination. In estimating the equipment's fair value at lease termination, the Company relies on historical experience by equipment type and manufacturer and, where available, valuations by independent appraisers, adjusted for known trends. The Company's estimates are reviewed continuously to ensure reasonableness; however, the amounts the Company will ultimately realize could differ from the estimated amounts. If the review results in a lower estimate than had been previously established, a determination is made as to whether the decline in estimated residual value is other-than-temporary. If the decline in estimated unguaranteed residual value is judged to be other-than-temporary, the accounting for the transaction is revised using the changed estimate. The resulting reduction in the investment is recognized as a loss in the period in which the estimate is changed. An upward adjustment of the estimated residual value is not recorded.

The policies for delinquency and nonaccrual for direct financing leases are materially consistent with those described above for all classes of loan receivables.

Notes to Consolidated Financial Statements

### Note 1. Nature of Business and Significant Accounting Policies (continued)

The Company defers and amortizes fees and certain incremental direct costs over the contractual term of the lease as an adjustment to the yield. These initial direct leasing costs generally approximate 5.5% of the leased asset's cost. The unamortized direct costs are recorded as a reduction of unearned lease income.

<u>Troubled debt restructurings</u>: Troubled debt restructuring exists when the Company, for economic or legal reasons related to the borrower's/lessee's financial difficulties, grants a concession (either imposed by court order, law, or agreement between the borrower/lessee and the Company) to the borrower/lessee that it would not otherwise consider. The Company is attempting to maximize its recovery of the balances of the loans/leases through these various concessionary restructurings.

The following criteria, related to granting a concession, together or separately, create a troubled debt restructuring:

A modification of terms of a debt such as one or a combination of:

o The reduction of the stated interest rate.

<sup>o</sup> The extension of the maturity date or dates at a stated interest rate lower than the current market rate for the new <sup>o</sup> debt with similar risk.

o The reduction of the face amount or maturity amount of the debt as stated in the instrument or other agreement. o The reduction of accrued interest.

A transfer from the borrower/lessee to the Company of receivables from third parties, real estate, other assets, or an equity position in the borrower to fully or partially satisfy a loan.

The issuance or other granting of an equity position to the Company to fully or partially satisfy a debt unless the equity position is granted pursuant to existing terms for converting the debt into an equity position.

<u>Allowance for estimated losses on loans/leases</u>: For all portfolio segments, the allowance for estimated losses on loans/leases ("allowance") is established as losses are estimated to have occurred through a provision for loan/lease losses ("provision") charged to earnings. Loan/lease losses, for all portfolio segments, are charged against the allowance when management believes the uncollectability of a loan/lease balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

For all portfolio segments, the allowance is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans/leases in light of historical experience, the nature and volume of the loan/lease portfolio, adverse situations that may affect the borrower's/lessee's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

Notes to Consolidated Financial Statements

Note 1. Nature of Business and Significant Accounting Policies (continued)

A discussion of the risk characteristics and the allowance by each portfolio segment follows:

For <u>commercial and industrial loans</u>, the Company focuses on small and mid-sized businesses with primary operations as wholesalers, manufacturers, building contractors, business services companies, other banks, and retailers. The Company provides a wide range of commercial and industrial loans, including lines of credit for working capital and operational purposes, and term loans for the acquisition of facilities, equipment and other purposes. Approval is generally based on the following factors:

Ability and stability of current management of the borrower; Stable earnings with positive financial trends; Sufficient cash flow to support debt repayment; Earnings projections based on reasonable assumptions; Financial strength of the industry and business; and Value and marketability of collateral.

Collateral for commercial and industrial loans generally includes accounts receivable, inventory, equipment and real estate. The Company's lending policy specifies approved collateral types and corresponding maximum advance percentages. The value of collateral pledged on loans must exceed the loan amount by a margin sufficient to absorb potential erosion of its value in the event of foreclosure and cover the loan amount plus costs incurred to convert it to cash.

The Company's lending policy specifies maximum term limits for commercial and industrial loans. For term loans, the maximum term is generally 7 years. Generally, term loans range from 3 to 5 years. For lines of credit, the maximum term is typically 365 days.

In addition, the Company often takes personal guarantees or cosignors to help assure repayment. Loans may be made on an unsecured basis if warranted by the overall financial condition of the borrower.

<u>Commercial real estate loans</u> are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those standards and processes specific to real estate loans. Collateral for commercial real estate loans generally includes the underlying real estate and improvements, and may include additional assets of the borrower. The Company's lending policy specifies maximum loan-to-value limits based on the category of commercial real estate loans on improved property, raw land, land development, and commercial construction). These limits are the same limits established by regulatory authorities.

The Company's lending policy also includes guidelines for real estate appraisals, including minimum appraisal standards based on certain transactions. In addition, the Company often takes personal guarantees to help assure repayment.

In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans. Owner-occupied loans are generally considered to have less risk. As of December 31, 2014 and 2013, approximately 37% and 39%, respectively, of the commercial real estate loan portfolio was owner-occupied.

The Company's lending policy limits non-owner occupied commercial real estate lending to 300% of total risk-based capital, and limits construction, land development, and other land loans to 100% of total risk-based capital. Exceeding these limits warrants the use of heightened risk management practices in accordance with regulatory guidelines. As of December 31, 2014 and 2013, all three subsidiary banks were in compliance with these limits.

In some instances for all loans/leases, it may be appropriate to originate or purchase loans/leases that are exceptions to the guidelines and limits established within the Company's lending policy described above and below. In general, exceptions to the lending policy do not significantly deviate from the guidelines and limits established within the Company's lending policy and, if there are exceptions, they are clearly noted as such and specifically identified in loan/lease approval documents.

Notes to Consolidated Financial Statements

### Note 1. Nature of Business and Significant Accounting Policies (continued)

For <u>commercial and industrial and commercial real estate loans</u>, the allowance consists of specific and general components.

The specific component relates to loans that are classified as impaired, as defined below. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan are lower than the carrying value of that loan.

For commercial and industrial loans and all classes of commercial real estate loans, a loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a case-by-case basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

The general component consists of quantitative and qualitative factors and covers non-impaired loans. The quantitative factors are based on historical charge-off experience and expected loss given default derived from the Company's internal risk rating process. See below for a detailed description of the Company's internal risk rating scale. The qualitative factors are determined based on an assessment of internal and/or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

For commercial and industrial and commercial real estate loans, the Company utilizes the following internal risk rating scale:

1. Highest Quality – loans of the highest quality with no credit risk, including those fully secured by subsidiary bank certificates of deposit and U.S. government securities.

2. Superior Quality – loans with very strong credit quality. Borrowers have exceptionally strong earnings, liquidity, capital, cash flow coverage, and management ability. Includes loans secured by high quality marketable securities, certificates of deposit from other institutions, and cash value of life insurance. Also includes loans supported by U.S. government, state, or municipal guarantees.

3. Satisfactory Quality – loans with satisfactory credit quality. Established borrowers with satisfactory financial condition, including credit quality, earnings, liquidity, capital and cash flow coverage. Management is capable and experienced. Collateral coverage and guarantor support, if applicable, are more than adequate. Includes loans secured by personal assets and business assets, including equipment, accounts receivable, inventory, and real estate.

4. Fair Quality – loans with moderate but still acceptable credit quality. The primary repayment source remains adequate; however, management's ability to maintain consistent profitability is unproven or uncertain. Borrowers exhibit acceptable leverage and liquidity. May include new businesses with inexperienced management or unproven performance records in relation to peer, or borrowers operating in highly cyclical or deteriorating industries.

#### Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

5. Early Warning – loans where the borrowers have generally performed as agreed, however unfavorable financial trends exist or are anticipated. Earnings may be erratic, with marginal cash flow or declining sales. Borrowers reflect leveraged financial condition and/or marginal liquidity. Management may be new and a track record of performance has yet to be developed. Financial information may be incomplete, and reliance on secondary repayment sources may be increasing.

6. Special Mention – loans where the borrowers exhibit credit weaknesses or unfavorable financial trends requiring close monitoring. Weaknesses and adverse trends are more pronounced than Early Warning loans, and if left uncorrected, may jeopardize repayment according to the contractual terms. Currently, no loss of principal or interest is expected. Borrowers in this category have deteriorated to the point that it would be difficult to refinance with another lender. Special Mention should be assigned to borrowers in turnaround situations. This rating is intended as a transitional rating, therefore, it is generally not assigned to a borrower for a period of more than one year.

7. Substandard – loans which are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if applicable. These loans have a well-defined weakness or weaknesses which jeopardize repayment according to the contractual terms. There is distinct loss potential if the weaknesses are not corrected. Includes loans with insufficient cash flow coverage which are collateral dependent, other real estate owned, and repossessed assets.

8. Doubtful – loans which have all the weaknesses inherent in a Substandard loan, with the added characteristic that existing weaknesses make full principal collection, on the basis of current facts, conditions and values, highly doubtful. The possibility of loss is extremely high, but because of pending factors, recognition of a loss is deferred until a more exact status can be determined. All doubtful loans will be placed on non-accrual, with all payments, including principal and interest, applied to principal reduction.

The Company has certain loans risk-rated 7 (substandard), which are not classified as impaired based on the facts of the credit. For these non-impaired and risk-rated 7 loans, the Company does not follow the same allowance methodology as it does for all other non-impaired, collectively evaluated loans. Rather, the Company performs a more detailed analysis including evaluation of the cash flow and collateral valuations. Based upon this evaluation, an estimate of the probable loss in this portfolio is collectively evaluated under ASC 450-20. These non-impaired risk-rated 7 loans exist primarily in the commercial and industrial and commercial real estate segments.

For term commercial and industrial and commercial real estate loans or credit relationships with aggregate exposure greater than \$1,000,000, a loan review is required within 15 months of the most recent credit review. The review is completed in enough detail to, at a minimum, validate the risk rating. Additionally, the review shall include an analysis of debt service requirements, covenant compliance, if applicable, and collateral adequacy. The frequency of the review is generally accelerated for loans with poor risk ratings.

The Company's Loan Quality area will perform a documentation review of a sampling of commercial and industrial and commercial real estate loans, the primary purpose of which is to ensure the credit is properly documented and closed in accordance with approval authorities and conditions. A review will also be performed by the Company's Internal Audit Department of a sampling of commercial and industrial and commercial real estate loans, according to an approved schedule. Validation of the risk rating is part of Internal Audit's review. Additionally, over the past several years, the Company has contracted an independent outside third party to review a sampling of commercial and industrial and commercial real estate loans. Validation of the risk rating is part of this review as well.

The Company leases machinery and equipment to commercial and industrial customers under <u>direct financing leases</u>. All lease requests are subject to the credit requirements and criteria as set forth in the lending/leasing policy. In all cases, a formal independent credit analysis of the lessee is performed.

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Notes to Consolidated Financial Statements

Note 1. Nature of Business and Significant Accounting Policies (continued)

For direct financing leases, the allowance consists of specific and general components.

The specific component relates to leases that are classified as impaired, as defined for commercial loans above. For those leases that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired lease is lower than the carrying value of that lease.

The general component consists of quantitative and qualitative factors and covers nonimpaired leases. The quantitative factors are based on historical charge-off experience for the entire lease portfolio. The qualitative factors are determined based on an assessment of internal and/or external influences on credit quality that are not fully reflected in the historical loss data.

Generally, the Company's <u>residential real estate loans</u> conform to the underwriting requirements of Freddie Mac and Fannie Mae to allow the subsidiary banks to resell loans in the secondary market. The subsidiary banks structure most loans that will not conform to those underwriting requirements as adjustable rate mortgages that mature or adjust in one to five years or fixed rate mortgages that mature in 15 years, and then retain these loans in their portfolios. Servicing rights are not presently retained on the loans sold in the secondary market. The Company's lending policy establishes minimum appraisal and other credit guidelines.

The Company provides many types of <u>installment and other consumer loans</u> including motor vehicle, home improvement, home equity, signature loans and small personal credit lines. The Company's lending policy addresses specific credit guidelines by consumer loan type.

For <u>residential real estate loans</u>, and <u>installment and other consumer loans</u>, these large groups of smaller balance homogenous loans are collectively evaluated for impairment. The Company applies a quantitative factor based on

historical charge-off experience in total for each of these segments. Accordingly, the Company generally does not separately identify individual residential real estate loans, and/or installment or other consumer loans for impairment disclosures, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

Troubled debt restructurings are considered impaired loans/leases and are subject to the same allowance methodology as described above for impaired loans/leases by portfolio segment.

<u>Credit related financial instruments</u>: In the ordinary course of business, the Company has entered into commitments to extend credit and standby letters of credit. Such financial instruments are recorded when they are funded.

Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

<u>Transfers of financial assets</u>: Transfers of financial assets are accounted for as sales only when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Company, (2) the transferee obtains the right to pledge or exchange the assets it received, and no condition both constrains the transferee from taking advantage of its right to pledge or exchange and provides more than a modest benefit to the transferor, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets. In addition, for transfers of a portion of financial assets (for example, participations of loan receivables), the transfer must meet the definition of a "participating interest" in order to account for the transfer as a sale. Following are the characteristics of a "participating interest":

Pro-rata ownership in an entire financial asset.

From the date of the transfer, all cash flows received from entire financial assets are divided proportionately among the participating interest holders in an amount equal to their share of ownership.

The rights of each participating interest holder have the same priority, and no participating interest holder's interest is subordinated to the interest of another participating interest holder. That is, no participating interest holder is entitled to receive cash before any other participating interest holder under its contractual rights as a participating interest holder.

No party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to pledge or exchange the entire financial asset.

<u>Bank-owned life insurance</u>: Bank-owned life insurance is carried at cash surrender value with increases/decreases reflected as income/expense in the statement of income.

<u>Premises and equipment</u>: Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily by the straight-line method over the estimated useful lives of the assets.

<u>Restricted investment securities</u>: Restricted investment securities represent Federal Home Loan Bank ("FHLB") and Federal Reserve Bank common stock. The stock is carried at cost. These equity securities are "restricted" in that they can only be sold back to the respective institution or another member institution at par. Therefore, they are less liquid than other tradable equity securities. The Company views its investment in restricted stock as a long-term investment. Accordingly, when evaluating for impairment, the value is determined based on the ultimate recovery of the par value, rather than recognizing temporary declines in value. There have been no other-than-temporary write-downs recorded on these securities.

<u>Other real estate owned</u>: Real estate acquired through, or in lieu of, loan foreclosures, is held for sale and initially recorded at fair value less costs to sell, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell. Subsequent write-downs to fair value are charged to earnings.

<u>Goodwill</u>: The Company recorded goodwill from QCBT's purchase of 80% of m2 in August 2005. The goodwill is not being amortized, but is evaluated at least annually for impairment. An impairment charge is recognized when the calculated fair value of the reporting unit, including goodwill, is less than its carrying amount. Based on the annual analysis completed as of September 30, 2014, the Company determined that the goodwill was not impaired.

<u>Core deposit intangible</u>: The Company recorded a core deposit intangible from the acquisition of Community National. The core deposit intangible was the portion of the acquisition purchase price which represented the value assigned to the existing deposit base at acquisition. The core deposit intangible has a finite life and is amortized by the straight-line method over the estimated useful life of the deposits (10 years).

Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

<u>Derivatives and hedging activities:</u> The Company enters into derivative financial instruments as part of its strategy to manage its exposure to changes in interest rates.

Derivative instruments represent contracts between parties that result in one party delivering cash to the other party based on a notional amount and an underlying index (such as a rate, security price or price index) as specified in the contract. The amount of cash delivered from one party to the other is determined based on the interaction of the notional amount of the contract with the underlying index.

The derivative financial instruments currently used by the Company to manage its exposure to interest rate risk include: (1) interest rate lock commitments provided to customers to fund certain mortgage loans to be sold into the secondary market (although this type of derivative is negligible); and (2) interest rate caps to manage the interest rate risk of certain short-term fixed rate liabilities.

Interest rate caps are valued by the transaction counterparty on a monthly basis and corroborated by a third party annually. The company uses the hypothetical derivative method to assess and measure effectiveness in accordance with Accounting Standards Codification 815, Derivatives and Hedging.

<u>Treasury stock</u>: Treasury stock is accounted for by the cost method, whereby shares of common stock reacquired are recorded at their purchase price. When treasury stock is reissued, any difference between the sales proceeds, or fair value when issued for business combinations, and the cost is recognized as a charge or credit to additional paid-in capital.

<u>Stock-based compensation plans</u>: At December 31, 2014, the Company had three stock-based employee compensation plans, which are described more fully in Note 15.

The Company accounts for stock-based compensation with measurement of compensation cost for all stock-based awards at fair value on the grant date and recognition of compensation over the requisite service period for awards expected to vest.

As discussed in Note 15, during the years ended December 31, 2014, 2013, and 2012, the Company recognized stock-based compensation expense related to stock options, stock purchase plans, and stock appreciation rights of \$891,619, \$792,279, and \$849,760, respectively. As required, management made an estimate of expected forfeitures and is recognizing compensation costs only for those equity awards expected to vest.

The Company uses the Black-Scholes option pricing model to estimate the fair value of stock option grants with the following assumptions for the indicated periods:

	2014	2013	2012
Dividend yield	.47%	.44% to .53%	.86%
Expected volatility	29.07% to 29.18%	29.50% to 30.56%	29.36%
Risk-free interest rate	2.69% to 2.82%	1.71% to 2.90%	1.98%
Expected life of option grants (years)	6	6	6
Weighted-average grant date fair value	\$5.68	\$5.14	\$2.79

#### Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

The Company also uses the Black-Scholes option pricing model to estimate the fair value of stock purchase grants with the following assumptions for the indicated periods:

	2014	2013	2012
Dividend yield	.46% to .47%	.53% to .61%	.61% to .88%
Expected volatility	16.96% to 19.35%	23.05% to 24.25%	27.20% to 31.11%
Risk-free interest rate	.04% to .12%	.10% to .18%	.03% to .18%
Expected life of purchase grants (months)	3 to 6	3 to 6	3 to 6
Weighted-average grant date fair value	\$2.37	\$2.10	\$1.71

The fair value is amortized on a straight-line basis over the vesting periods of the grants and will be adjusted for subsequent changes in estimated forfeitures. The expected dividend yield assumption is based on the Company's current expectations about its anticipated dividend policy. Expected volatility is based on historical volatility of the Company's common stock price. The risk-free interest rate for periods within the contractual life of the option or purchase is based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life of the option and purchase grants is derived using the "simplified" method and represents the period of time that options and purchases are expected to be outstanding. Historical data is used to estimate forfeitures used in the model. Two separate groups of employees (employees subject to broad based grants, and executive employees and directors) are used.

As of December 31, 2014, there was \$737,464 of unrecognized compensation cost related to share based payments, which is expected to be recognized over a weighted average period of 2.4 years.

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the quoted price of the Company's common stock for the 583,466 options that were in-the-money at December 31, 2014. The aggregate intrinsic value at December 31, 2014 was \$2,771,424 on options outstanding and \$1,754,995 on options exercisable. During the years ended December 31, 2014, 2013 and 2012, the aggregate intrinsic value of

options exercised under the Company's stock option plans was \$173,105, \$268,920, and \$56,371, respectively, and determined as of the date of the option exercise.

#### Notes to Consolidated Financial Statements

#### Note 1. Nature of Business and Significant Accounting Policies (continued)

<u>Income taxes</u>: The Company files its tax return on a consolidated basis with its subsidiaries. The entities follow the direct reimbursement method of accounting for income taxes under which income taxes or credits which result from the inclusion of the subsidiaries in the consolidated tax return are paid to or received from the parent company.

Deferred income taxes are provided under the liability method whereby deferred tax assets are recognized for deductible temporary differences and net operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statements of income.

<u>Trust assets</u>: Trust assets held by the subsidiary banks in a fiduciary, agency, or custodial capacity for their customers, other than cash on deposit at the subsidiary banks, are not included in the accompanying consolidated financial statements since such items are not assets of the subsidiary banks.

Earnings per common share: See Note 17 for a complete description and calculation of basic and diluted earnings per common share.

<u>Reclassifications</u>: Certain amounts in the prior year financial statements have been reclassified, with no effect on net income, comprehensive income, or stockholders' equity, to conform with the current period presentation.

Notes to Consolidated Financial Statements

Note 1. Nature of Business and Significant Accounting Policies (continued)

#### New accounting pronouncements:

In January 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-04, *Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*. The objective of ASU 2014-04 is to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU 2014-04 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014 and is not expected to have a significant impact on the Company's consolidated financial statements.

In May 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 is effective on January 1, 2017 and is not expected to have a significant impact on the Company's consolidated financial statements.

In June 2014, FASB issued ASU 2014-11, *Transfers and Servicing*. ASU 2014-11 requires that repurchase-to-maturity transactions be accounted for as secured borrowings, consistent with the accounting for other repurchase agreements. In addition, ASU 2014-11 requires separate accounting for repurchase financings, which entail the transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty. The standard requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, ASU 2014-11 requires disclosures related to collateral

and remaining tenor and of the potential risks associated with repurchase agreements, securities lending transactions and repurchase-to-maturity transactions. ASU 2014-11 is effective on January 1, 2015 and is not expected to have a significant impact on the Company's consolidated financial statements.

In August 2014, FASB issued ASU 2014-14, *Classification of Certain Government-Guaranteed Mortgage Loans Upon Foreclosure*. ASU 2014-14 requires creditors to reclassify loans that are within the scope of the ASU to "other receivables" upon foreclosure, rather than reclassifying them as other real estate owned. The most common types of government guaranteed loans include those guaranteed by the Federal Housing Authority (FHA), U.S. Department of Housing and Urban Development (HUD), U.S. Department of Veterans Affairs (VA) and the U.S. Small Business Administration (SBA). The separate other receivable recorded upon foreclosure is to be measured based on the amount of the loan balance (principal and interest) the creditor expects to recover from the guarantor. ASU 2014-14 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014 and is not expected to have a significant impact on the Company's consolidated financial statements.

Notes to Consolidated Financial Statements

#### Note 2. Community National Bancorporation and Community National Bank

On May 13, 2013, the Company acquired 100% of Community National's outstanding common stock for aggregate consideration totaling \$19,441,834, which consisted of 834,715 shares of the Company's common stock valued at \$13,180,150 and cash of \$6,261,684. Community National was a bank holding company providing bank and bank related services through its wholly-owned bank subsidiary, CNB. CNB was a commercial bank headquartered in Waterloo, Iowa serving Waterloo and Cedar Falls, Iowa. As a de novo bank, CNB commenced its operations in 1997. Previously, CNB also served Mason City, Iowa and Austin, Minnesota. On October 4, 2013, the Company sold certain assets and liabilities of the two Mason City branches of CNB. And, on October 11, 2013, the Company sold certain assets and liabilities of the two Austin branches of CNB. The Company operated CNB as a separate banking charter from the date of acquisition until October 26, 2013, when CNB's charter was merged with and into CRBT. CNB's merged branch offices now operate as a division of CRBT under the name "Community Bank & Trust."

The Company accounted for the business combination under the acquisition method of accounting in accordance with Accounting Standards Codification ("ASC") 805, "Business Combinations" ("ASC 805"). The Company recognized the full fair value of the assets acquired and liabilities assumed at the acquisition date, net of applicable income tax effects. The excess of fair value of net assets over the carrying value is recorded as bargain purchase gain which is included in noninterest income on the statement of income. The market value adjustments are accreted or amortized on a level yield basis over the expected term. Additionally, the Company recorded a core deposit intangible totaling \$3,440,076, which was the portion of the acquisition purchase price that represented the value assigned to the existing deposit base at acquisition. The core deposit intangible has a finite life and is amortized by the straight-line method over the estimated useful life of the deposits (10 years). Following is a rollforward of the core deposit intangible for the years ended December 31, 2014 and 2013:

2014

2012

	2014	2015
Balance, beginning	\$1,870,433	\$-
Core deposit intangible from Community National Acquistion	-	3,440,076
Amortization expense	(199,512)	(178,881)
Core deposit intangible sold in branch sales	-	(1,390,762)
Balance, ending	\$1,670,921	\$1,870,433

The Company expects annual amortization expense of \$199,512 for each of the five succeeding years and \$673,361 combined in years thereafter.

Notes to Consolidated Financial Statements

#### Note 2. Community National Bancorporation and Community National Bank (continued)

The following table presents the gross carrying amount, accumulated amortization, and net carrying amount of the core deposit intangible as of December 31, 2014 and 2013.

	2014	2013
Gross carrying amount Accumulated amortization	\$1,995,127 (324,206)	\$1,995,127 (124,694)
Net carrying amount	\$1,670,921	\$1,870,433

The Company's acquired loans were recorded at fair value at the acquisition date and no separate valuation allowance was established. The initial fair value was determined with the assistance of a valuation specialist that discounted expected cash flows at appropriate rates. The discount rates were based on market rates for new originations of comparable loans and did not include a factor for credit losses, as that was included in the estimated cash flows. ASC Topic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality", applies to loans acquired in a transfer with evidence of deterioration of credit quality for which it is probable, at acquisition, that the investor will be unable to collect all contractually required payments receivable. If both conditions exist, the Company determines whether to account for each loan individually or whether such loans will be assembled into pools based on common risk characteristics such as credit score, loan type, and origination date. Based on this evaluation, the Company determined that the loans acquired from the Community National acquisition subject to ASC Topic 310-30 would be accounted for individually. At the acquisition date, the historical cost and fair value of these loans totaled \$3,033,022 and \$2,207,891, respectively.

The Company considered expected prepayments and estimated the total expected cash flows, which includes undiscounted expected principal and interest. The excess of that amount over the fair value of the loan is referred to as accretable yield. Accretable yield is recognized as interest income on a constant yield basis over the expected life of the loan. The excess of the contractual cash flows over expected cash flows is referred to as nonaccretable difference and is not accreted into income. Over the life of the loan, the Company continues to estimate expected cash flows.

Subsequent decreases in expected cash flows are recognized as impairments in the current period through a provision for loan losses. Subsequent increases in cash flows to be collected are first used to reverse any existing valuation allowance and any remaining increase is recognized prospectively through an adjustment of the loan's yield over its remaining life. At the acquisition date, accretable yield totaled \$4,128,315 and nonaccretable yield totaled \$397,894. At December 31, 2014 and 2013, accretable yield totaled \$1,215,398 and \$2,068,332 and nonaccretable yield totaled \$98,615 and \$233,933, respectively. The decline in accretable yield was primarily the result of accelerated accretion of accretable yield for the acquired performing loans sold in the branch sales, early payoffs of acquired performing loans and the predetermined schedule of accretable yield.

The Company assumed junior subordinated debentures with principal outstanding of \$6,702,000 and fair value of \$4,125,175 after a discount of \$2,576,825. The initial fair value was determined with the assistance of a valuation specialist that discounted expected cash flows at appropriate rates. The discount is accreted as interest expense on a level yield basis over the expected remaining term of the junior subordinated debentures.

Results of the operations of the acquired business are included in the income statement from the effective date of the acquisition.

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#### Notes to Consolidated Financial Statements

#### Note 2. Community National Bancorporation and Community National Bank (continued)

The fair values of the assets acquired and liabilities assumed, including the consideration paid and resulting bargain purchase gain, is as follows:

	As of
	May 13, 2013
ASSETS	
Cash and due from banks	\$9,286,757
Federal funds sold	12,335,000
Interest-bearing deposits at financial institutions	2,024,539
Securities available for sale	45,853,826
Loans/leases receivable, net	195,658,486
Premises and equipment	8,132,021
Core deposit intangible	3,440,076
Bank-owned life insurance	4,595,529
Restricted investment securities	1,259,375
Other real estate owned	550,326
Other assets	5,178,583
Total assets acquired	\$288,314,518
LIABILITIES	
Deposits	\$255,045,071
Other borrowings	3,950,000
Junior subordinated debentures	4,125,175
Other liabilities	3,911,053
Total liabilities assumed	\$267,031,299
Net assets acquired	\$21,283,219
CONSIDERATION PAID:	
Cash	\$6,261,684
Issuance of 834,715 shares of common stock	13,180,150
Total consideration paid	\$19,441,834

Bargain purchase gain

#### \$1,841,385

In order to fund the cash portion of the consideration and pay off the \$3,950,000 of Community National borrowings at acquisition, the Company borrowed \$4,400,000 on its 364-day revolving credit note. The outstanding balance on the 364-day revolving credit note totaled \$10,000,000 until maturity at June 26, 2013. Upon maturity, the credit facility was restructured whereby the \$10,000,000 of outstanding debt was restructured into a secured 3-year term note with principal due quarterly and interest due monthly where the interest is calculated at the effective LIBOR rate plus 3.00% per annum (3.17% at December 31, 2013). Additionally, as part of the restructuring, the Company maintained a secured 364-day revolving credit note with availability of \$10,000,000 where the interest is calculated at the effective LIBOR rate plus 2.50% per annum. At December 31, 2013, the Company had not borrowed on this revolving credit note and had the full amount available. See Note 10 regarding 2014 activity in this debt.

The current note agreement contains certain covenants that place restrictions on additional debt and stipulate minimum capital and various asset quality and operating ratios.

Notes to Consolidated Financial Statements

#### Note 2. Community National Bancorporation and Community National Bank (continued)

The Company recorded a bargain purchase gain on the acquisition totaling \$1,841,385 as the market value of the net assets acquired from Community National exceeded the total consideration paid. The consideration paid approximated a slight premium to the book value of Community National's net assets at acquisition. The net impact of the market value adjustments resulted in a net increase to Community National's net assets. The more significant market value adjustments were the core deposit intangible (\$3,440,076) and the discount on the trust preferred securities (\$2,576,825), as previously discussed.

The Company incurred costs related to the acquisition of Community National totaling \$2,353,162. These costs consisted of professional fees (legal, investment banking, and accounting) for the acquisition of Community National and the subsequent branch sales, as well as data conversion costs (including both the de-conversion of the sold branches and the conversion of the remaining branches), and compensation costs for severed and retained employees.

Unaudited pro forma combined operating results for the years ended December 31, 2013 and 2012, giving effect to the Community National acquisition as if it had occurred as of January 1, 2012, are as follows:

	Years ended December 31,	
	2013	2012
Interest income	\$83,008,255	\$87,514,410
Noninterest income	\$22,042,194	\$19,792,383
Net income	\$11,320,890	\$14,077,018
Net income attributable to QCR Holdings, Inc. common stockholders	\$8,152,588	\$10,092,460
Earnings per common share attributable to QCR Holdings, Inc. common stockholders Basic	\$1.47	\$1.82
Diluted	\$1.44	\$1.79

The pro forma results exclude the impact of the bargain purchase gain of \$1,841,385 and the impact of the gains on sales of certain CNB branches of \$2,334,216. Additionally, the pro forma results do not purport to be indicative of the results of operations that actually would have resulted had the acquisition occurred on January 1, 2012 or of future results of operations of the consolidated entities.

#### Notes to Consolidated Financial Statements

#### Note 2. Community National Bancorporation and Community National Bank (continued)

On October 4, 2013, the Company finalized the sale of certain assets and liabilities of the two Mason City, Iowa branches of CNB. The detail of the assets and liabilities sold, and resulting gain on sale, is as follows:

	As of		
	October 4,		
ASSETS	2013		
Cash	\$29,905,991		
Loans receivable	22,709,735		
Premises and equipment	776,782		
Core deposit intangible	910,415		
Other assets	68,456		
Total assets sold	\$54,371,379		
LIABILITIES			
Deposits	\$55,191,930		
Other liabilities	53,421		
Total liabilties sold	\$55,245,351		
Gain on sale, pre-tax	\$873,972		

On October 11, 2013, the Company finalized the sale of certain assets and liabilities of the two Austin, Minnesota branches of CNB. The detail of the assets and liabilities sold, and resulting gain on sale, is as follows:

	As of	
ASSETS	October 11,	
ASSEIS	2013	
Cash	\$519,627	
Loans receivable	31,749,135	
Premises and equipment	1,597,040	

Core deposit intangible	480,347
Other assets	70,443
Total assets sold	\$34,416,592

# LIABILITIES

Deposits	\$35,830,168
Other liabilities	46,668
Total liabilties sold	\$35,876,836
Gain on sale, pre-tax	\$1,460,244

Notes to Consolidated Financial Statements

Note 3. Investment Securities

The amortized cost and fair value of investment securities as of December 31, 2014 and 2013 are summarized as follows:

December 31, 2014:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
Securities held to maturity: Municipal securities Other securities	\$198,829,574 1,050,000 \$199,879,574	-	-	\$200,063,796 1,050,000 \$201,113,796
Securities available for sale: U.S. govt. sponsored agency securities Residential mortgage-backed and related securities Municipal securities Other securities	\$312,959,760 110,455,925 29,408,740 1,342,554 \$454,166,979	\$173,685 1,508,331 1,053,713 625,145 \$3,360,874	\$(5,263,873) (541,032) (62,472) (846) \$(5,868,223)	\$307,869,572 111,423,224 30,399,981 1,966,853 \$451,659,630
<b>December 31, 2013:</b> Securities held to maturity: Municipal securities Other securities	\$144,401,895 1,050,000 \$145,451,895	\$299,789 - \$299,789	-	\$137,590,105 1,050,000 \$138,640,105
Securities available for sale: U.S. govt. sponsored agency securities Residential mortgage-backed and related securities Municipal securities Other securities	\$376,574,132 160,110,199 35,813,866 1,372,365 \$573,870,562	\$41,696 1,153,409 923,315 524,798 \$2,643,218	(3,834,157) (778,324)	

The Company's held-to-maturity municipal securities consist largely of private issues of municipal debt. The municipalities are located within the Midwest with a large portion located in or adjacent to the communities of QCBT and CRBT. The municipal debt investments are underwritten using specific guidelines with ongoing monitoring.

The Company's residential mortgage-backed and related securities portfolio consists entirely of government sponsored or government guaranteed securities. The Company has not invested in commercial mortgage-backed securities or pooled trust preferred securities.

Notes to Consolidated Financial Statements

#### Note 3. Investment Securities (continued)

Gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2014 and 2013, are summarized as follows:

	Less than 12 Months		12 Months or More		Total		
		Gross		Gross		Gross	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	
	Value	Losses	Value	Losses	Value	Losses	
<b>December 31, 2014:</b> Securities held to maturity: Municipal securities	\$20,419,052	\$(587,992	) \$38,779,545	\$(598,084)	\$59,198,597	\$(1,186,076)	
Municipal securities	\$20,419,032	\$(387,992	) \$30,779,343	\$(398,084)	\$39,190,397	\$(1,180,070)	
Securities available for sale:							
U.S. govt. sponsored agency securities Residential	\$23,970,085	\$(102,695	) \$255,743,056	\$(5,161,178)	\$279,713,141	\$(5,263,873)	
mortgage-backed and related securities	10,710,671	(10,139	) 37,570,774	(530,893)	48,281,445	(541,032)	
Municipal securities Other securities	920,935 243,004	(1,773 (846	) 4,425,337	(60,699)	5,346,272 243,004	(62,472 ) (846 )	
Still securities	\$35,844,695	<b>`</b>	) \$297,739,167	\$(5,752,770)	\$333,583,862	\$(5,868,223)	
<b>December 31, 2013:</b> Securities held to maturity:							
Municipal securities	\$101,983,602	\$(6,711,240	) \$2,697,375	\$(400,339)	\$104,680,977	\$(7,111,579)	
Securities available for sale:							
	\$333,194,820	\$(19,141,077	) \$10,978,390	\$(1,001,764)	\$344,173,210	\$(20,142,841)	

U.S. govt. sponsored agency securities				
Residential				
mortgage-backed and	94,723,092	(2,947,770) 14,117,719	(886,387) 108,840,811	(3,834,157)
related securities				
Municipal securities	13,890,692	(724,939) 985,687	(53,385) 14,876,379	(778,324)
-	\$441,808,604	\$(22,813,786) \$26,081,796	\$(1,941,536) \$467,890,400	\$(24,755,322)

At December 31, 2014, the investment portfolio included 495 securities. Of this number, 212 securities were in an unrealized loss position. The aggregate losses of these securities totaled approximately 1% of the total aggregate amortized cost. Of these 212 securities, 164 securities had an unrealized loss for 12 months or more. All of the debt securities in unrealized loss positions are considered acceptable credit risks. Based upon an evaluation of the available evidence, including the recent changes in market rates, credit rating information and information obtained from regulatory filings, management believes the declines in fair value for these debt securities are temporary. In addition, the Company does not intend to sell these securities and/or it is not more-likely-than-not that the Company will be required to sell these debt securities before their anticipated recovery. At December 31, 2014 and 2013, the Company's equity securities represent less than 1% of the total portfolio.

The Company did not recognize other-than-temporary impairment on any debt securities for the years ended December 31, 2014, 2013 or 2012.

The Company did not recognize other-than-temporary impairment on any equity securities for the years ended December 31, 2014 or 2013.

For the year ended December 31, 2012, the Company's evaluation determined that one privately held equity security experienced a decline in fair value that was other-than-temporary. As a result, the Company wrote down the value of this security and recognized a loss in the amount of \$62,400.

Notes to Consolidated Financial Statements

#### Note 3. Investment Securities (continued)

All sales of securities, as applicable, for the years ended December 31, 2014, 2013 and 2012, respectively, were from securities identified as available for sale. Information on proceeds received, as well as the gains and losses from the sale of those securities is as follows:

	2014	2013	2012
Proceeds from sales of securities	\$78,476,422	\$37,393,047	\$19,215,075
Gross gains from sales of securities	517,116	523,071	104,600
Gross losses from sales of securities	(424,753)	(90,579)	-

The amortized cost and fair value of securities as of December 31, 2014, by contractual maturity are shown below. Expected maturities of mortgage-backed and related securities may differ from contractual maturities because the mortgages underlying the securities may be called or prepaid without any penalties. Therefore, these securities are not included in the maturity categories in the following summary. "Other securities" available for sale are excluded from the maturity categories as there is no fixed maturity date for those securities.

	Amortized Cost	Fair Value
Securities held to maturity:		
Due in one year or less	\$13,233,202	\$13,236,032
Due after one year through five years	18,369,970	18,455,551
Due after five years	168,276,402	169,422,213
	\$199,879,574	\$201,113,796
Securities available for sale:		
Due in one year or less	\$1,465,251	\$1,472,292
Due after one year through five years	92,324,465	91,274,581
Due after five years	248,578,784	245,522,680

	\$342,368,500	\$338,269,553
Residential mortgage-backed and related securities	110,455,925	111,423,224
Other securities	1,342,554	1,966,853
	\$454,166,979	\$451,659,630

Portions of the U.S. government sponsored agencies and municipal securities contain call options, at the discretion of the issuer, to terminate the security at predetermined dates prior to the stated maturity, summarized as follows:

	Amortized Cost	Fair Value
Securities held to maturity: Municipal securities	\$110,251,899	\$111,121,516
Securities available for sale:		
U.S. govt. sponsored agency securities	232,619,254	228,580,781
Municipal securities	17,823,260	18,324,081
-	\$250,442,514	\$246,904,862

As of December 31, 2014 and 2013, investment securities with a carrying value of \$402,507,865 and \$497,286,275, respectively, were pledged on Federal Home Loan Bank advances, customer and wholesale repurchase agreements, and for other purposes as required or permitted by law.

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Notes to Consolidated Financial Statements

#### Note 3. Investment Securities (continued)

As of December 31, 2014, the Company's municipal securities portfolios were comprised of general obligation bonds issued by 77 issuers with fair values totaling \$68.8 million and revenue bonds issued by 64 issuers, primarily consisting of states, counties, towns, villages and school districts with fair values totaling \$161.7 million. The Company held investments in general obligation bonds in 19 states, including three states in which the aggregate fair value exceeded \$5.0 million. The Company held investments in revenue bonds in eight states, including four states in which the aggregate fair value exceeded \$5.0 million.

As of December 31, 2013, the Company's municipal securities portfolios were comprised of general obligation bonds issued by 84 issuers with fair values totaling \$54.2 million and revenue bonds issued by 52 issuers, primarily consisting of states, counties, towns, villages and school districts with fair values totaling \$119.3 million. The Company held investments in general obligation bonds in 20 states, including two states in which the aggregate fair value exceeded \$5.0 million. The Company held investments in revenue bonds in eight states, including four states in which the aggregate fair value exceeded \$5.0 million.

The amortized cost and fair values of the Company's portfolio of general obligation bonds are summarized in the following tables by the issuer's state:

December 31, 2014:

U.S. State:

Exposure Per

Average

Issuer

(Fair Value)

Iowa	14	\$20,156,969	\$20,446,655	\$1,460,475
Missouri	11	8,424,928	8,426,047	766,004
Illinois	10	22,447,799	22,784,638	2,278,464
Other	42	16,838,719	17,110,831	407,401
Total general obligation bonds	77	\$67,868,415	\$68,768,171	\$893,093

# December 31, 2013:

Average

LLC Chatas	Number	Amortized	Fair Value	Exposure Per
U.S. State:	of Issuers	Cost	rair value	Issuer
				(Fair Value)
Iowa	16	\$17,946,059	\$17,444,045	\$1,090,253
Illinois	12	15,063,325	15,264,718	1,272,060
Other	56	22,166,026	21,512,582	384,153
Total general obligation bonds	84	\$55,175,410	\$54,221,345	\$645,492

#### Notes to Consolidated Financial Statements

# Note 3. Investment Securities (continued)

The amortized cost and fair values of the Company's portfolio of revenue bonds are summarized in the following tables by the issuer's state:

#### December 31, 2014:

# Average

U.S. State:	Number of	Amortized	Fair Value	Exposure Per
	Issuers	Cost		Issuer
				(Fair
				Value)
Missouri	30	\$62,358,276	\$62,584,516	\$2,086,151
Iowa	20	59,417,246	60,402,941	3,020,147
Indiana	8	17,991,200	17,925,721	2,240,715
Kansas	2	12,307,866	12,332,528	6,166,264
Other	4	8,295,311	8,449,900	2,112,475
Total revenue bonds	64	\$160,369,899	\$161,695,606	\$2,526,494

December 31, 2013:				
U.S. State:	Number of	Amortized Cost	Fair Value	Average
	Issuers			Exposure

Per Issuer

(Fair

			Value)
17	\$47,903,572	\$46,257,997	\$2,721,059
21	42,085,249	40,054,613	1,907,363
7	15,020,000	14,324,717	2,046,388
2	11,022,382	9,997,068	4,998,534
5	9,009,148	8,693,222	1,738,644
52	\$125,040,351	\$119,327,617	\$2,294,762
	21 7 2 5	2142,085,249715,020,000211,022,38259,009,148	2142,085,24940,054,613715,020,00014,324,717211,022,3829,997,06859,009,1488,693,222

Both general obligation and revenue bonds are diversified across many issuers. As of December 31, 2014 and 2013, the Company did not hold general obligation or revenue bonds of any single issuer, the aggregate book or market value of which exceeded 10% of the Company's stockholders' equity. Of the general obligation and revenue bonds in the Company's portfolio, the majority are unrated bonds that represent small, private issuances. All unrated bonds were underwritten according to loan underwriting standards and have an average risk rating of 2, indicating very high quality. Additionally, many of these bonds are funding essential municipal services (water, sewer, education, medical facilities).

The Company's municipal securities are owned by each of the three charters, whose investment policies set forth limits for various subcategories within the municipal securities portfolio. Each charter is monitored individually and as of December 31, 2014, all were well-within policy limitations approved by the board of directors. Policy limits are calculated as a percentage of total risk-based capital.

As of December 31, 2014, the Company's standard monitoring of its municipal securities portfolio had not uncovered any facts or circumstances resulting in significantly different credits ratings than those assigned by a nationally recognized statistical rating organization, or in the case of unrated bonds, the rating assigned using the credit underwriting standards.

Notes to Consolidated Financial Statements

Note 4. Loans/Leases Receivable

The composition of the loan/lease portfolio as of December 31, 2014 and 2013 is presented as follows:

	2014	2013
Commercial and industrial loans Commercial real estate loans	\$523,927,140	\$431,688,129
Owner-occupied commercial real estate	260,069,080	261,215,912
Commercial construction, land development, and other land	68,118,989	57,844,902
Other non owner-occupied commercial real estate	373,952,353	352,692,115
*	702,140,422	671,752,929
Direct financing leases *	166,032,416	128,901,442
Residential real estate loans **	158,632,492	147,356,323
Installment and other consumer loans	72,606,480	76,033,810
	1,623,338,950	1,455,732,633
Plus deferred loan/lease orgination costs, net of fees	6,664,120	4,546,925
	1,630,003,070	1,460,279,558
Less allowance for estimated losses on loans/leases	(23,074,365)	(21,448,048)
	\$1,606,928,705	\$1,438,831,510
* Direct financing leases:		
Net minimum lease payments to be received	\$188,181,432	\$145,662,254
Estimated unguaranteed residual values of leased assets	1,488,342	1,694,499
Unearned lease/residual income	(23,637,358)	
	166,032,416	128,901,442
Plus deferred lease origination costs, net of fees	6,639,244	4,814,183
-	172,671,660	133,715,625
Less allowance for estimated losses on leases	(3,442,915)	(2,517,217)
	\$169,228,745	\$131,198,408

Management performs an evaluation of the estimated unguaranteed residual values of leased assets on an annual basis, at a minimum. The evaluation consists of discussions with reputable and current vendors and management's expertise and understanding of the current states of particular industries to determine informal valuations of the equipment. As necessary and where available, management will utilize valuations by independent appraisers. The large majority of leases with residual values contain a lease options rider which requires the lessee to pay the residual value directly, finance the payment of the residual value, or extend the lease term to pay the residual value. In these cases, the residual value is protected and the risk of loss is minimal.

There were no losses related to residual values during the years ended December 31, 2014, 2013, and 2012. At December 31, 2014, the Company had 27 leases remaining with residual values totaling \$1,488,342 that were not protected with a lease end options rider. At December 31, 2013, the Company had 33 leases remaining with residual values totaling \$1,694,499 that were not protected with a lease end options rider. Management has performed specific evaluations of these residual values and determined that the valuations are appropriate.

\*\*Includes residential real estate loans held for sale totaling \$553,000 and \$1,358,290 as of December 31, 2014 and 2013, respectively.

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## Notes to Consolidated Financial Statements

# Note 4. Loans/Leases Receivable (continued)

The aging of the loan/lease portfolio by classes of loans/leases as of December 31, 2014 and 2013 is presented as follows:

	2014					
Classes of Loans/Leases	Current	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due 90 Days or More	Nonaccrual Loans/Leases	Total
Commercial and Industrial Commercial Real Estate	\$515,616,752	\$323,145	\$-	\$822	\$7,986,421	\$523,927,140
Owner-Occupied Commercial Real Estate	259,166,743	239,771	-	-	662,566	260,069,080
Commercial Construction, Land Development, and Other Land	67,021,157	729,983	111,837	-	256,012	68,118,989
Other Non Owner-Occupied Commercial Real Estate	360,970,551	3,448,902	2,840,862	60,000	6,632,038	373,952,353
Direct Financing Leases	164,059,914	573,575	293,212	-	1,105,715	166,032,416
Residential Real Estate	154,303,644	2,528,287	475,343	25,673	1,299,545	158,632,492
Installment and Other Consumer	71,534,329	172,872	246,882	6,916	645,481	72,606,480

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	\$1,592,673,090	\$8,016,535	\$3,968,136	\$93,411	\$18,587,778	\$1,623,338,950		
As a percentage of total loan/lease portfolio	98.11 %	0.49 %	0.24 %	0.01 %	9 1.15 %	o 100.00 %		
	2013			A				
Classes of Loans/Leases	Current	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due 90 Days or More	Nonaccrual Loans/Leases	Total		
Commercial and Industrial Commercial Real Estate	\$429,557,699	\$199,949	\$185,500	\$-	\$1,744,981	\$431,688,129		
Owner-Occupied Commercial Real Estate	258,557,660	465,418	993,163	60,286	1,139,385	261,215,912		
Commercial Construction, Land Development, and Other Land	56,301,186	358,626	-	-	1,185,090	57,844,902		
Other Non Owner-Occupied Commercial Real Estate	341,743,730	476,877	151,017	-	10,320,491	352,692,115		
Direct Financing Leases	126,878,515	714,464	414,005	-	894,458	128,901,442		
Residential Real Estate	142,353,936	3,088,516	275,262	20,126	1,618,483	147,356,323		
Installment and Other Consumer	74,811,489	127,082	116,468	3,762	975,009	76,033,810		
	\$1,430,204,215	\$5,430,932	\$2,135,415	\$84,174	\$17,877,897	\$1,455,732,633		
As a percentage of total loan/lease portfolio	98.25 %	0.37 %	0.15 %	0.01 %	1.23 %	0 100.00 %		

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

Nonperforming loans/leases by classes of loans/leases as of December 31, 2014 and 2013 is presented as follows:

	2014						
	Accruing Past	Nonaccrual	Troubled Debt			Percentage of	
Classes of Loans/Leases	Due 90	Loans/Leases *	Restructurings	Nonperforming	Total		
	Days or		-	Loans/Leases	Nonperforming		
	More		Accruing		Loans/Leases		
Commercial and Industrial Commercial Real Estate	\$822	\$7,986,421	\$ 235,926	\$ 8,223,169	40.91	%	
Owner-Occupied Commercial Real Estate	-	662,566	-	662,566	3.30	%	
Commercial Construction, Land Development, and Other Land	-	256,012	-	256,012	1.27	%	
Other Non Owner-Occupied Commercial Real Estate	60,000	6,632,038	-	6,692,038	33.29	%	
Direct Financing Leases Residential Real Estate	- 25,673	1,105,715 1,299,545	233,557 489,183	1,339,272 1,814,401	6.66 9.02	% %	
Installment and Other Consumer	6,916 \$93,411	645,481 \$18,587,778	469,185 462,552 \$ 1,421,218	1,814,401 1,114,949 \$ 20,102,407	5.55 100.00	70 % %	
	+,	+ = = ;= = ;; ; ; ; ; ;	+ -,,	+ = = ;= = <b>= ;</b> : = ;			

\*At December 31, 2014, nonaccrual loans/leases included \$5,013,041 of troubled debt restructurings, including \$1,227,537 in commercial and industrial loans, \$3,214,468 in commercial real estate loans, \$61,144 in direct financing leases, \$506,283 in residential real estate loans, and \$3,609 in installment loans.

	Accruing Past	Nonaccrual	Troubled Debt	Total	Percentage of	
Classes of Loans/Leases	Due 90	Loans/Leases	Restructurings	Nonperforming	Total	
	Days or	*	-	Loans/Leases	Nonperform	ning
	More		Accruing		Loans/Leas	es
Commercial and Industrial	<b>\$</b> -	\$1,744,981	\$878,381	\$ 2,623,362	12.81	%
Commercial Real Estate						
Owner-Occupied Commercial Real Estate	60,286	1,139,385	-	1,199,671	5.86	%
Commercial Construction, Land Development, and Other Land	-	1,185,090	-	1,185,090	5.79	%
Other Non Owner-Occupied Commercial Real Estate	-	10,320,491	905,205	11,225,696	54.80	%
Direct Financing Leases	-	894,458	-	894,458	4.37	%
Residential Real Estate	20,126	1,618,483	371,995	2,010,604	9.82	%
Installment and Other Consumer	3,762	975,009	367,000	1,345,771	6.57	%
	\$84,174	\$17,877,897	\$2,522,581	\$ 20,484,652	100.00	%

\*\*At December 31, 2013, nonaccrual loans/leases included \$10,890,785 of troubled debt restructurings, including \$77,072 in commercial and industrial loans, \$10,077,501 in commercial real estate loans, \$446,996 in residential real estate loans, and \$289,216 in installment loans.

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

Changes in the allowance for estimated losses on loans/leases by portfolio segment for the years ended December 31, 2014, 2013, and 2012 are presented as follows:

Year Ended December 31, 2014

	Commercial and Industrial	Commercial Real Estate	Direct Financing Leases	Residential Real Estate	Installment and Other Consumer	Total
Balance, beginning	\$5,648,774	\$10,705,434	\$2,517,217	\$1,395,849	\$1,180,774	\$21,448,048
Provisions charged to expense	4,213,738	(13,326)	2,361,647	251,030	(6,089)	6,807,000
Loans/leases charged off	(1,475,885)	(2,756,083)	(1,504,181)	(130,900)	(268,656)	(6,135,705)
Recoveries on loans/leases previously charged off	363,690	417,361	68,232	9,973	95,766	955,022
Balance, ending	\$8,750,317	\$8,353,386	\$3,442,915	\$1,525,952	\$1,001,795	\$23,074,365

Year Ended December 31, 2013

	Commercial and Industrial	Commercial Real Estate	Direct Financing Leases	Residential Real Estate	Installment and Other Consumer	Total
Balance, beginning Provisions charged to expense Loans/leases charged off	\$4,531,545 1,453,455 (962,607)	\$11,069,502 2,635,327 (3,573,006)	\$1,990,395 1,431,246 (916,836)	\$1,070,328 471,060 (162,010)	\$1,263,434 (60,668) (229,447)	\$19,925,204 5,930,420 (5,843,906)
Recoveries on loans/leases previously charged off Balance, ending	626,381 \$5,648,774	573,611 \$10,705,434	12,412 \$2,517,217	16,471 \$1,395,849	207,455 \$1,180,774	1,436,330 \$21,448,048

Year Ended December 31, 2012

	Commercial and Industrial	Commercial Real Estate	Direct Financing Leases	Residential Real Estate	Installment and Other Consumer	Total
Balance, beginning Provisions charged to expense Loans/leases charged off	\$4,878,006 (327,045) (682,877)	\$10,596,958 2,482,327 (2,232,004)	\$1,339,496 1,313,767 (739,755)	\$704,946 370,140 (4,758)	\$1,269,856 531,578 (717,035)	\$18,789,262 4,370,767 (4,376,429)
Recoveries on loans/leases previously charged off Balance, ending	663,461 \$4,531,545	222,221 \$11,069,502	76,887 \$1,990,395	- \$1,070,328	179,035 \$1,263,434	1,141,604 \$19,925,204

#### Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

The allowance for estimated losses on loans/leases by impairment evaluation and by portfolio segment as of December 31, 2014 and 2013 is presented as follows:

	2014										
	Commercial and Industrial	Commercial Real Estate		Direct Financing Leases		Residential Real Estate		Installment and Other Consumer		Total	
Allowance for impaired loans/leases Allowance	\$3,300,199	\$1,170,020		\$356,996		\$151,663		\$265,795		\$5,244,673	
for nonimpaired	5,450,118	7,183,366		3,085,919		1,374,289		736,000		17,829,692	
loans/leases	\$8,750,317	\$8,353,386		\$3,442,915		\$1,525,952		\$1,001,795		\$23,074,365	
Impaired loans/leases	\$7,279,709	\$7,433,383		\$1,339,272		\$1,788,729		\$1,165,548		\$19,006,641	
Nonimpaired loans/leases	516,647,431	694,707,039		164,693,144		156,843,763	3	71,440,932	2	1,604,332,30	9
Touris, Touses	\$523,927,140	\$702,140,422		\$166,032,416		\$158,632,492	2	\$72,606,480	)	\$1,623,338,95	0
Allowance as											
a percentage of impaired		% 15.74	%	26.66 %	%	8.48	%	22.80	%	27.59	%
loans/leases Allowance as a percentage	1.05	% 1.03	%	1.87 9	%	0.88	%	1.03	%	1.11	%

of nonimpaired loans/leases Total allowance as												
a percentage of total loans/leaess	1.67	%	1.19	%	2.07	%	0.96	%	1.38	%	1.42	%

	2013 Commercial and Industrial	Commercial Real Estate	]	Direct Financing Leases		Residential Real Estate		Installment and Other Consumer		Total	
Allowance for impaired loans/leases Allowance	\$927,453	\$3,174,704	:	\$192,847		\$246,266		\$467,552		\$5,008,822	
for nonimpaired	4,721,321	7,530,730		2,324,370		1,149,583		713,222		16,439,226	
loans/leases	\$5,648,774	\$10,705,434		\$2,517,217		\$1,395,849		\$1,180,774		\$21,448,048	
Impaired loans/leases	\$1,761,850	\$12,956,915	:	\$894,458		\$2,116,747		\$1,350,450		\$19,080,420	
Nonimpaired loans/leases	429,926,279	658,796,014	-	128,006,984		145,239,57	6	74,683,36	0	1,436,652,21	13
	\$431,688,129	\$671,752,929	)	\$128,901,442		\$147,356,32	3	\$76,033,81	0	\$1,455,732,63	33
Allowance as a percentage of impaired loans/leases Allowance as	52.64	% 24.50	%	21.56	%	11.63	%	34.62	%	26.25	%
a percentage of nonimpaired loans/leases		% 1.14	%	1.82	%	0.79	%	0.95	%	1.14	%
Total allowance as a percentage of total loans/leaess	1.31	% 1.59	%	1.95	%	0.95	%	1.55	%	1.47	%

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

Information for impaired loans/leases is presented in the tables below. The recorded investment represents customer balances net of any partial charge-offs recognized on the loan/lease. The unpaid principal balance represents the recorded balance outstanding on the loan/lease prior to any partial charge-offs.

Loans/leases, by classes of financing receivable, considered to be impaired as of and for the years ended December 31, 2014, 2013, and 2012 are presented as follows:

Classes of Loans/Leases	2014 Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized for Cash Payments Received
Impaired Loans/Leases with No Specific Allowance Recorded: Commercial and Industrial Commercial Real Estate	\$246,308	\$342,391	\$-	\$525,543	\$ 7,599	\$ 7,599
Owner-Occupied Commercial Real Estate	67,415	163,638	-	548,464	-	-
Commercial Construction, Land Development, and Other Land	31,936	143,136	-	1,656,401	-	-
Other Non Owner-Occupied Commercial Real Estate	491,717	491,717	-	4,925,681	13,283	13,283
Direct Financing Leases Residential Real Estate Installment and Other Consumer	561,414 1,060,770 671,319 \$3,130,879	561,414 1,060,770 671,319 \$3,434,385	- - \$-	867,657 1,269,213 898,764 \$10,691,723	31,911 3,032 - \$ 55,825	31,911 3,032 - \$ 55,825

Impaired Loans/Leases with						
Specific Allowance Recorded: Commercial and Industrial	\$7,033,401	\$8,190,495	\$3,300,199	\$3,159,985	\$ 14,837	\$ 14,837
Commercial Real Estate	ψ7,055,401	ψ0,170,475	\$5,500,177	ψ5,157,705	ψ 1 <b>4,0</b> 57	ψ 1 <b>-</b> ,057
Owner-Occupied Commercial Real Estate	620,896	620,896	4,462	316,743	-	-
Commercial Construction, Land Development, and Other Land	337,076	577,894	12,087	528,564	-	-
Other Non Owner-Occupied Commercial Real Estate	5,884,343	6,583,934	1,153,471	4,240,000	-	-
Direct Financing Leases	777,858	777,858	356,996	514,144	-	-
Residential Real Estate	727,959	763,537	151,663	538,678	2,967	2,967
Installment and Other Consumer	494,229	494,229	265,795	386,009	3,564	3,564
	\$15,875,762	\$18,008,843	\$5,244,673	\$9,684,123	\$ 21,368	\$ 21,368
Total Impaired Loans/Leases:						
Commercial and Industrial	\$7,279,709	\$8,532,886	\$3,300,199	\$3,685,528	\$ 22,436	\$ 22,436
Commercial Real Estate						
Owner-Occupied Commercial Real Estate	688,311	784,534	4,462	865,207	-	-
Commercial Construction, Land Development, and Other Land	369,012	721,030	12,087	2,184,965	-	-
Other Non Owner-Occupied Commercial Real Estate	6,376,060	7,075,651	1,153,471	9,165,681	13,283	13,283
Direct Financing Leases	1,339,272	1,339,272	356,996	1,381,801	31,911	31,911
Residential Real Estate	1,788,729	1,824,307	151,663	1,807,891	5,999	5,999
Installment and Other Consumer						
	1,165,548	1,165,548	265,795	1,284,773	3,564	3,564

Impaired loans/leases for which no allowance has been provided have adequate collateral, based on management's current estimates.

#### Notes to Consolidated Financial Statements

## Note 4. Loans/Leases Receivable (continued)

	2013	Thereit		A	Testamont	Interest Income
Classes of Loans/Leases	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Recognized for Cash Payments Received
Impaired Loans/Leases with No						
Specific Allowance Recorded: Commercial and Industrial Commercial Real Estate	\$492,622	\$568,951	\$-	\$747,134	\$ 7,749	\$ 7,749
Owner-Occupied Commercial Real Estate	392,542	392,542	-	1,881,823	-	-
Commercial Construction, Land Development, and Other Land	1,943,168	2,054,368	-	2,666,039	-	-
Other Non Owner-Occupied Commercial Real Estate	1,790,279	1,902,279	-	3,869,493	58,534	58,534
Direct Financing Leases	557,469	557,469	-	802,825	-	-
Residential Real Estate	1,071,927	1,071,927	-	1,010,027	4,235	4,235
Installment and Other Consumer	509,667	509,667	-	606,282	4,464	4,464
	\$6,757,674	\$7,057,203	\$-	\$11,583,623	\$ 74,982	\$ 74,982
Impaired Loans/Leases with						
Specific Allowance Recorded:						
Commercial and Industrial Commercial Real Estate	\$1,269,228	\$1,956,755	\$927,453	\$1,222,449	\$ 33,703	\$ 33,703
Owner-Occupied Commercial Real Estate	159,247	159,247	67,498	87,035	-	-
Commercial Construction, Land Development, and Other Land	888,547	1,011,747	503,825	1,137,489	10,862	10,862
Other Non Owner-Occupied Commercial Real Estate	7,783,132	8,488,414	2,603,381	7,426,299	45,926	45,926

Direct Financing Leases Residential Real Estate Installment and Other Consumer	336,989 1,044,820 840,783 \$12,322,746	336,989 1,044,820 840,783 \$13,838,755	192,847 246,266 467,552 \$5,008,822	97,846 641,217 640,557 \$11,252,892	- 1,883 - \$ 92,374	- 1,883 - \$ 92,374
Total Impaired Loans/Leases: Commercial and Industrial Commercial Real Estate	\$1,761,850	\$2,525,706	\$927,453	\$1,969,583	\$ 41,452	\$ 41,452
Owner-Occupied Commercial Real Estate	551,789	551,789	67,498	1,968,858	-	-
Commercial Construction, Land Development, and Other Land	2,831,715	3,066,115	503,825	3,803,528	10,862	10,862
Other Non Owner-Occupied Commercial Real Estate	9,573,411	10,390,693	2,603,381	11,295,792	104,460	104,460
Direct Financing Leases	894,458	894,458	192,847	900,671	-	-
Residential Real Estate	2,116,747	2,116,747	246,266	1,651,244	6,118	6,118
Installment and Other Consumer	1,350,450	1,350,450	467,552	1,246,839	4,464	4,464
	\$19,080,420	\$20,895,958	\$5,008,822	\$22,836,515	\$ 167,356	\$ 167,356

Impaired loans/leases for which no allowance has been provided have adequate collateral, based on management's current estimates.

#### Notes to Consolidated Financial Statements

## Note 4. Loans/Leases Receivable (continued)

Classes of Loans/Leases	2012 Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized for Cash Payments Received
Impaired Loans/Leases with No Specific Allowance Recorded: Commercial and Industrial	\$438,355	\$1,203,710	\$-	\$757,286	\$ 7,910	\$ 7,910
Commercial Real Estate Owner-Occupied Commercial Real Estate	503,321	503,321	-	624,766	-	-
Commercial Construction, Land Development, and Other Land	678,523	678,523	-	3,359,435	3,549	3,549
Other Non Owner-Occupied Commercial Real Estate	495,702	495,702	-	5,288,820	2,017	2,017
Direct Financing Leases	777,645	777,645	-	871,076	-	-
Residential Real Estate	944,211	1,127,242	-	1,050,160	6,728	6,728
Installment and Other Consumer	534,368	534,368	-	815,720	629	629
	\$4,372,125	\$5,320,511	<b>\$</b> -	\$12,767,263	\$ 20,833	\$ 20,833
Impaired Loans/Leases with Specific Allowance Recorded: Commercial and Industrial Commercial Real Estate	\$568,597	\$590,849	\$280,170	\$499,036	\$ -	\$ -
Owner-Occupied Commercial Real Estate	-	-	-	-	-	-
Commercial Construction, Land Development, and Other Land	3,967,583	3,967,583	1,105,795	2,311,845	5,749	5,749
Other Non Owner-Occupied Commercial Real Estate	14,738,717	14,991,676	2,899,247	10,949,295	308,339	308,339

Direct Financing Leases Residential Real Estate Installment and Other Consumer	221,157 273,045 152,987 \$19,922,086	221,157 273,045 152,987 \$20,197,297	125,000 105,565 71,992 \$4,587,769	90,610 258,677 101,075 \$14,210,538	- - \$ 314,088	- - \$ 314,088
Total Impaired Loans/Leases: Commercial and Industrial Commercial Real Estate	\$1,006,952	\$1,794,559	\$280,170	\$1,256,322	\$ 7,910	\$ 7,910
Owner-Occupied Commercial Real Estate	503,321	503,321	-	624,766	-	-
Commercial Construction, Land Development, and Other Land	4,646,106	4,646,106	1,105,795	5,671,280	9,298	9,298
Other Non Owner-Occupied Commercial Real Estate	15,234,419	15,487,378	2,899,247	16,238,115	310,356	310,356
Direct Financing Leases	998,802	998,802	125,000	961,686	-	-
Residential Real Estate	1,217,256	1,400,287	105,565	1,308,837	6,728	6,728
Installment and Other Consumer	687,355	687,355	71,992	916,795	629	629
	\$24,294,211	\$25,517,808	\$4,587,769	\$26,977,801	\$ 334,921	\$ 334,921

Impaired loans/leases for which no allowance has been provided have adequate collateral, based on management's current estimates.

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

For commercial and industrial and commercial real estate loans, the Company's credit quality indicator is internally assigned risk ratings. Each commercial loan is assigned a risk rating upon origination. The risk rating is reviewed every 15 months, at a minimum, and on an as needed basis depending on the specific circumstances of the loan. See Note 1 for further discussion on the Company's risk ratings.

For direct financing leases, residential real estate loans, and installment and other consumer loans, the Company's credit quality indicator is performance determined by delinquency status. Delinquency status is updated daily by the Company's loan system.

For each class of financing receivable, the following presents the recorded investment by credit quality indicator as of December 31, 2014 and 2013:

	2014				
		Commercial R	eal Estate		
			Non Owner-C	Occupied	
			Commercial		
		Owner-Occupi	Construction,	Other	
Internally Assigned Risk Rating	Commercial and Industrial	Commercial	Land Development	Commercial	Total
	and moustriai	Real Estate	and Other	'Real Estate	
			Land		
Pass (Ratings 1 through 5)	\$491,883,568	\$245,237,462	\$65,691,737	\$354,581,419	\$1,157,394,186
Special Mention (Rating 6)	17,034,909	12,637,930	-	3,285,191	32,958,030
Substandard (Rating 7)	15,008,663	2,193,688	2,427,252	16,085,743	35,715,346
Doubtful (Rating 8)	-	-	-	-	-
	\$523,927,140	\$260,069,080	\$68,118,989	\$373,952,353	\$1,226,067,562

Delinquency Status *			14 rect Financ ases	ing		esider tate	tial Real		stallment and ther Consumer	r Te	otal
Performing Nonperforming		\$ \$	164,693,14 1,339,272 166,032,4		\$ \$	1,81	,818,091 4,401 632,492	\$ \$	71,491,531 1,114,949 72,606,480	\$ \$	393,002,766 4,268,622 397,271,388
		201	3	Comr	nerc	cial R	eal Estate Non Owner-	•Oc	cupied		
Internally Assigned R	isk Rating		nmercial Industrial	Owne Comr Real	nerc	cial	Commercial Construction ed Land Developmer and Other Land	<sup>1</sup> , (	Other Commercial Real Estate	Total	
Pass (Ratings 1 throu Special Mention (Rat Substandard (Rating 7 Doubtful (Rating 8)	ing 6)	11 13 -	07,294,743 1,355,713 3,037,673 31,688,129	8,31 2,86 -	8,23 58,94	32 49	1,588,086 4,387,897 -		5326,168,882 3,310,017 23,213,216 - 5352,692,115	24,5 43,5 -	5,361,275 72,048 07,735 3,441,058
Delinquency Status *	2013 Direct Financing Leases		Residentia Real Esta	al te	and	allmer Other sumer	Total				
Performing Nonperforming	894,458		2,010,60	)4	1,3	45,77	039 \$348,04 71 4,250,8	333			

\$128,901,442 \$147,356,323 \$76,033,810 \$352,291,575

\*Performing = loans/leases accruing and less than 90 days past due. Nonperforming = loans/leases on nonaccrual, accruing loans/leases that are greater than or equal to 90 days past due, and accruing troubled debt restructurings.

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

As of December 31, 2014 and 2013, troubled debt restructurings totaled \$6,434,259 and \$13,413,366, respectively.

For each class of financing receivable, the following presents the number and recorded investment of troubled debt restructurings, by type of concession, that were restructured during the years ended December 31, 2014 and 2013. The difference between the pre-modification recorded investment and the post-modification recorded investment would be any partial charge-offs at the time of restructuring. The specific allowance is as of December 31, 2014 and 2013, respectively. The following excludes any troubled debt restructurings that were restructured and paid off or charged off in the same year.

	Nui	mBre-Modification	Post-Modification	Specific	
Classes of Loans/Leases	of	Recorded	Recorded	Allowance	
	Loa	ans Hvessesent	Investment	Anowance	
CONCESSION - Extension of maturity					
Commercial and Industrial	1	\$ 58,987	\$ 58,987	\$ 58,987	
Direct Financing Leases	2	303,701	303,701	12,644	
Residential Real Estate	1	159,680	159,680	25,360	
Installment and Other Consumer	1	113,653	113,653	113,653	
	5	\$ 636,021	\$ 636,021	\$210,644	
CONCESSION - Significant payment delay					
Commercial and Industrial	3	\$ 889,154	\$ 889,154	\$217,524	
	3	\$ 889,154	\$ 889,154	\$217,524	
CONCESSION - Foregiveness of principal					
Commercial and Industrial	1	96,439	71,760	6,948	
	1	\$ 96,439	\$ 71,760	\$ 6,948	

CONCESSION - Other				
Commercial and Industrial	1	\$ 427,849	\$ 427,849	\$60,429
	1	\$ 427,849	\$ 427,849	\$60,429
TOTAL	10	\$ 2,049,463	\$ 2,024,784	\$495,545

Of the troubled debt restructurings reported above, five with post-modification recorded investments totaling \$1,387,147 were on nonaccrual as of December 31, 2014.

For the year ended December 31, 2014, the Company had no troubled debt restructurings that redefaulted within 12 months subsequent to restructure, where default is defined as delinquency of 90 days or more and/or placement on nonaccrual status.

Not included in the table above, the Company had one troubled debt restructuring that was restructured and charged off in 2014, totaling \$89,443.

#### Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

Classes of Loans/Leases		ecorded	Specific Allowance
CONCESSION - Extension of maturity Commercial and Industrial Owner-Occupied Commercial Real Estate Other Non Owner-Occupied Commercial Real Estate *	1 61,517 8 6,637,835	61,517 6,637,835	\$182,498 10,260 1,535,154 \$1,727,912
CONCESSION - Significant payment delay Residential Real Estate Installment and Other Consumer	1 370,000	370,000	\$- 300 \$300
CONCESSION - Interest rate adjusted below market Commercial Construction, Land Development, and Other Land Other Non Owner-Occupied Commercial Real Estate ** Residential Real Estate	1 - 3 394,838	- 394,838	\$- 4,837 108,121 \$112,958
TOTAL	19 \$ 8,702,765 \$	8,702,765	\$1,841,170

\*Includes one troubled debt restructuring that is a \$136,000 line of credit that had nothing outstanding at the time of modification. The total amount outstanding as of December 31, 2013 was \$135,477 with specific allowance of \$67,745.

\*\*Includes one troubled debt restructuring that is a \$25,000 line of credit that had nothing outstanding at the time of modification. The total amount outstanding as of December 31, 2013 was \$4,837 with specific allowance of \$4,837.

Of the troubled debt restructurings reported above, nine with post-modification recorded investments totaling \$6,579,346 were on nonaccrual as of December 31, 2013.

For the year ended December 31, 2013, the Company had one troubled debt restructuring that redefaulted within 12 months subsequent to restructure, where default is defined as delinquency of 90 days or more and/or placement on nonaccrual status. The one troubled debt restructuring had a pre-modification and post-modification recorded investment of \$61,517 with no specific allowance.

Notes to Consolidated Financial Statements

#### Note 4. Loans/Leases Receivable (continued)

Loans are made in the normal course of business to directors, executive officers, and their related interests. The terms of these loans, including interest rates and collateral, are similar to those prevailing for comparable transactions with other persons. An analysis of the changes in the aggregate committed amount of loans greater than or equal to \$60,000 during the years ended December 31, 2014, 2013, and 2012, is as follows:

	2014	2013	2012
Balance, beginning	\$39,192,966	\$20,502,058	\$19,155,542
Net increase due to change in related parties	1,040,278	17,124,702	2,784,143
Advances	13,284,475	6,213,381	6,754,970
Repayments	(11,048,608)	(4,647,175)	(8,192,597)
Balance, ending	\$42,469,111	\$39,192,966	\$20,502,058

The Company's loan portfolio includes a geographic concentration in the Midwest. Additionally, the loan portfolio included a concentration of loans in certain industries as of December 31, 2014 and 2013 as follows:

	2014			2013		
		Percentage of			Percentage of	of
Industry Name	Balance	Total		Balance	Total	
		Loans/Leases			Loans/Lease	S
Lessors of Non-Residential Buildings	\$256,436,213	16	%	\$237,049,149	16	%
Lessors of Residential Buildings	74,667,674	5	%	69,087,354	5	%
Bank Holding Companies	60,910,570	4	%	56,716,875	4	%

Concentrations within the leasing portfolio are monitored by equipment type – none of which represent a concentration within the total loans/leases portfolio. Within the leasing portfolio, diversification is spread among construction,

manufacturing and the service industries.

Notes to Consolidated Financial Statements

#### Note 5. Premises and Equipment

The following summarizes the components of premises and equipment as of December 31, 2014 and 2013:

	2014	2013
Land	¢7 100 202	¢7 297 656
Land	\$7,100,393	\$7,287,656
Buildings (useful lives 15 to 50 years)	31,602,931	31,290,618
Furniture and equipment (useful lives 3 to 10 years)	23,142,643	21,882,303
	61,845,967	60,460,577
Less accumulated depreciation	25,824,839	23,705,213
-	\$36,021,128	\$36,755,364

Certain facilities are leased under operating leases. Rental expense was \$484,868, \$795,816, and \$372,631 for the years ended December 31, 2014, 2013, and 2012, respectively.

Future minimum rental commitments under noncancelable leases are as follows as of December 31, 2014:

Year ending December	31:
2015	\$233,512
2016	239,565
2017	241,440
2018	194,340
2019	162,819
Thereafter	-
	\$1,071,676

#### Note 6. Derivatives and Hedging Activities

During the second quarter of 2014, the Company executed and designated two interest rate cap derivatives ("caps") as cash flow hedges of short-term fixed rate FHLB advances. The short-term FHLB advance rates fluctuate with rate movements; therefore the Company determined it was necessary to hedge against this increase in interest expense in a rising rate environment. The caps purchased will essentially set a ceiling on the rate paid on the FHLB advances, minimizing the risk associated with rate increases.

Below is a summary of the interest rate cap derivatives held by the Company as of December 31, 2014. An initial premium of \$2.1 million was paid upfront for the two caps. The fair value of these instruments will fluctuate with market value changes, as well as amortization of the initial premium to interest expense.

Effective Date	e Maturity Date	Balance Sheet Location	Notional Amount	Accounting Treatment	Fair Value
June 5, 2014	June 5, 2019	Other Assets	\$15,000,000	Cash Flow Hedging	\$608,189
June 5, 2014	June 5, 2021	Other Assets	15,000,000	Cash Flow Hedging	879,197
			\$30,000,000		\$1,487,386

Notes to Consolidated Financial Statements

#### Note 6. Derivatives and Hedging Activities (continued)

Changes in the fair values of derivative financial instruments accounted for as cash flow hedges to the extent they are effective hedges, are recorded as a component of accumulated other comprehensive income. The following is a summary of how accumulated other comprehensive income was impacted during the reporting periods:

	Twelve Months Ended
	December, 2014
Unrealized loss at beginning of period, net of tax	\$ -
Amount reclassified from accumulated other comprehensive income to noninterest income related to hedge ineffectiveness	(30,212)
Amount reclassified from accumulated other comprehensive income to interest expense related to caplet amortization	65
Amount of loss recognized in other comprehensive income, net of tax Unrealized loss at end of period, net of tax	(369,220) \$(399,367)

Changes in the fair value related to the ineffective portion of cash flow hedges, are reported in noninterest income during the period of the change. As shown in the table above, \$30,212 of the change in fair value year-to-date, was due to ineffectiveness.

Note 7. Deposits

The aggregate amount of certificates of deposit, each with a minimum denomination of \$250,000, was \$230,925,385 and \$222,017,080 as of December 31, 2014 and 2013, respectively.

As of December 31, 2014, the scheduled maturities of certificates of deposit were as follows:

Year ending December 31:	
2015	\$294,615,613
2016	38,993,397
2017	18,338,677
2018	6,336,460
2019	11,198,767
Thereafter	6,141,000
	\$375,623,914

The Company has a \$15.0 million Public Unit Deposit Letter of Credit with the FHLB of Des Moines for the purpose of providing additional collateral on public deposits. There was no amount outstanding under this letter of credit as of December 31, 2014.

Notes to Consolidated Financial Statements

Note 8. Short-Term Borrowings

Short-term borrowings as of December 31, 2014 and 2013 are summarized as follows:

	2014	2013
Overnight repurchase agreements with customers Federal funds purchased		\$98,822,967 50,470,000
	\$268,351,670	\$149,292,967

Information concerning overnight repurchase agreements with customers is summarized as follows as of December 31, 2014 and 2013:

	2014	2013
Average daily balance during the period Average daily interest rate during the period Maximum month-end balance during the period Weighted average rate as of end of period	\$128,818,152 0.12 % \$147,623,624 0.13 %	\$146,075,177
Securities underlying the agreements as of end of period: Carrying value Fair value	\$165,360,426 165,360,426	\$143,262,002 143,262,002

The securities underlying the agreements as of December 31, 2014 and 2013 were under the Company's control in safekeeping at third-party financial institutions.

Information concerning federal funds purchased is summarized as follows as of December 31, 2014 and 2013:

	2014	2013
Average daily balance during the period	\$33,876,815	\$41,156,729
Average daily interest rate during the period	0.40 %	6 0.40 %
Maximum month-end balance during the period	\$131,100,000	\$95,380,000
Weighted average rate as of end of period	0.23 %	6 0.28 %

Note 9. Federal Home Loan Bank Advances

The subsidiary banks are members of the FHLB of Des Moines or Chicago. As of December 31, 2014 and 2013, the subsidiary banks held \$11,279,000 and \$12,343,500, respectively, of FHLB stock, which is included in restricted investment securities on the consolidated balance sheet.

During the second quarter of 2013, CRBT modified \$20,000,000 of fixed rate FHLB advances with a weighted average rate of 4.82% and a weighted average maturity of October 2016 into new fixed rate FHLB advances with a weighted average interest rate of 4.12% and a weighted average maturity of June 2019.

There were no FHLB advance prepayments or modifications during 2014.

Notes to Consolidated Financial Statements

#### Note 9. Federal Home Loan Bank Advances (continued)

Maturity and interest rate information on advances from FHLB as of December 31, 2014 and 2013 is as follows:

	December 31,	2014			
		Weighted		Weighted	
		Average	Amount Due	Average	
		Interest	with	Interest	
		Rate	witti	Rate	
	Amount Due	at	Putable Option *	at	
	7 milount Due	Year-End	I duole Option	Year-End	
Maturity:					
Year ending December 31:					
2015	\$63,000,000	0.87 %	6\$-	-	%
2016	44,500,000	3.81	32,500,000	4.56	
2017	33,000,000	3.59	15,000,000	4.42	
2018	43,000,000	3.49	5,000,000	2.84	
2019	20,000,000	4.12	-	-	
<b>Total FHLB advances</b>	\$203,500,000	2.83 %	6 \$ 52,500,000	4.36	%

	December 31,	2013		
		Weighted		Weighted
		Average	Amount Due	Average
		Interest	with	Interest
		Rate	witti	Rate
	Amount Due	at	Putable Option *	at
	Allouin Duc	Year-End	I utable Option	Year-End
Maturity:				
Year ending December 31:				
2014	\$75,850,000	1.32 %	» <b>\$ -</b>	- %

2015	21,000,000	2.26	-	-	
2016	42,500,000	3.96	32,500,000	4.56	
2017	31,000,000	3.75	15,000,000	4.42	
2018	41,000,000	3.58	5,000,000	2.84	
Thereafter	20,000,000	4.12	-	-	
<b>Total FHLB advances</b>	\$231,350,000	2.86	% \$ 52,500,000	4.36	%

\*Of the advances outstanding, a portion have putable options which allow the FHLB, at its discretion, to terminate the advances and require the subsidiary banks to repay at predetermined dates prior to the stated maturity date of the advances.

Advances are collateralized by securities with a carrying value of \$0 and \$87,061,601 as of December 31, 2014 and 2013, respectively, and by loans of \$499,084,047 and \$543,076,034, respectively, in aggregate. On pledged loans, the FHLB applies varying collateral maintenance levels from 125% to 333% based on the loan type.

As of December 31, 2014 and included with the 2015 maturity grouping above are \$37.0 million of short-term advances from the FHLB. These advances have maturities ranging from 2 weeks to 1 month. Short-term and overnight advances totaled \$42.0 million as of December 31, 2013 and had maturities ranging from 1 day to 6 months.

Notes to Consolidated Financial Statements

#### Note 10. Other Borrowings and Unused Lines of Credit

Other borrowings as of December 31, 2014 and 2013 are summarized as follows:

	2014	2013
Wholesale structured repurchase agreements	\$130,000,000	\$130,000,000
Term note	17,625,000	9,800,000
Series A subordinated notes	2,657,492	2,648,362
	\$150,282,492	\$142,448,362

Maturity and interest rate information concerning wholesale structured repurchase agreements is summarized as follows:

	December 31,	2014	December 31,	2013	
		Weighted		Weighte	d
		Average		Average	
		Interest		Interest	
		Rate		Rate	
	Amount Due	at	Amount Due	at	
	Amount Duc	Year-End	Allount Duc	Year-En	d
Maturity:					
Year ending December 31:					
2015	\$5,000,000	2.77	% \$5,000,000	2.77	%
2016	-	-	-	-	
2017	10,000,000	3.00	10,000,000	3.00	
2018	10,000,000	3.97	10,000,000	3.97	
2019	60,000,000	3.57	60,000,000	3.57	
Thereafter	45,000,000	2.66	45,000,000	2.66	
Total Wholesale Structured Repurchase Agreements	\$130,000,000	3.21	% \$130,000,000	3.21	%

Each wholesale structured repurchase agreement has a one-time put option, at the discretion of the counterparty, to terminate the agreement and require the subsidiary bank to repay at predetermined dates prior to the stated maturity date of the agreement. Of the \$130.0 million in wholesale structured repurchase agreements outstanding at December 31, 2014, \$55.0 million no longer have put options, \$5.0 million are putable in 2015, \$50.0 million are putable in 2016 and \$20.0 million are putable in 2017.

As of December 31, 2013 and 2012, interest rate caps were embedded within certain wholesale structured repurchase agreements. All of the caps expired in 2014.

Notes to Consolidated Financial Statements

#### Note 10. Other Borrowings and Unused Lines of Credit (continued)

During 2013, the Company modified \$50,000,000 of fixed rate wholesale structured repurchase agreements with a weighted average interest rate of 3.21% and a weighted average maturity of February 2016 into new fixed rate wholesale structured repurchase agreements with a weighted average interest rate of 2.65% and a weighted average maturity of May 2020. During 2012, the Company modified \$25,000,000 of fixed rate wholesale structured repurchase agreements with a weighted average interest rate of 3.77% and a weighted average maturity of December 2015 into new fixed rate wholesale structured repurchase agreements with a weighted average interest rate of 3.21% and a weighted average interest rate of 3.77% and a weighted average maturity of December 2015 into new fixed rate wholesale structured repurchase agreements with a weighted average interest rate of 3.21% and a weighted average maturity of April 2019. Of this \$25,000,000, \$15,000,000 had interest rate cap options embedded that were set to expire in 2013 in conjunction with the one-time put option. Upon modification, the interest rate cap options were cancelled.

The wholesale structured repurchase agreements are collateralized by securities with a carrying value of \$153,757,514 and \$151,592,944 as of December 31, 2014 and 2013, respectively.

At December 31, 2013, the Company had a secured 3-year term note with principal due quarterly and interest due monthly where the interest is calculated at the effective LIBOR rate plus 3.00% per annum (3.17% at December 31, 2013). The note, which originated in conjunction with the CNB acquisition, carried a balance of \$9,800,000 at December 31, 2013. In June 2014, the Company restructured its existing term debt and borrowed an additional \$10.0 million to help assist with the final redemption of the Senior Non-Cumulative Perpetual Preferred Stock, Series F ("Series F Preferred Stock"). The term debt is secured by common stock of the Company's subsidiary banks and has a 4-year term with principal and interest due quarterly. Interest is calculated at the effective LIBOR rate plus 3.00% per annum (3.23% at December 31, 2014) and the balance totaled \$17,625,000 at December 31, 2014. Maturity information for term debt is summarized as follows:

	2014	2013
2014	\$-	\$3,600,000
2015	4,700,000	3,600,000
2016	4,700,000	3,600,000

2017 4,700,000 -2018 3,525,000 -\$17,625,000 \$10,800,000

Additionally, as of December 31, 2014 and 2013, the Company maintained a \$10.0 million revolving line of credit note where the interest is calculated at the effective LIBOR rate plus 2.50% per annum. At December 31, 2014 and 2013, the Company had not borrowed on this revolving credit note and had the full amount available.

The current revolving note agreement contains certain covenants that place restrictions on additional debt and stipulate minimum capital and various operating ratios.

Notes to Consolidated Financial Statements

## Note 10. Other Borrowings and Unused Lines of Credit (continued)

The Series A Subordinated Notes have a maturity date of September 1, 2018 and bear interest payable semi-annually, in arrears, on June 30 and December 30 of each year, at a fixed interest rate of 6.00% per year. The Company may, at its option, subject to regulatory approvals, redeem some or all of the Subordinated Notes at a redemption price equal to 100% of the principal amount of the redeemed notes, plus any accrued but unpaid interest.

Unused lines of credit of the subsidiary banks as of December 31, 2014 and 2013 are summarized as follows:

	2014	2013
Secured	\$17,050,159	\$26,791,107
Unsecured	329,500,000	324,500,000
	\$346,550,159	\$351,291,107

The Company pledges the eligible portion of its municipal securities portfolio and select commercial and industrial and commercial real estate loans to the Federal Reserve Bank of Chicago for borrowing at the Discount Window.

Notes to Consolidated Financial Statements

#### Note 11. Junior Subordinated Debentures

As part of the acquisition of Community National, the Company assumed two junior subordinated debentures detailed as follows:

The first debenture assumed was issued in September 2004 in the amount of \$3,093,000, and provides that interest is payable quarterly with the interest rate adjusted to equal three-month LIBOR plus 2.17%. Principal is due September 20, 2034, but is callable at any time. The second debenture assumed was issued in March 2007 in the amount of \$3,609,000, and provides that interest is payable quarterly with the interest rate adjusted to equal three-month LIBOR plus 1.75%. Principal is due March 15, 2037, but is callable at any time.

Junior subordinated debentures are summarized as of December 31, 2014 and 2013 as follows:

	2014	2013
Note Payable to QCR Holdings Capital Trust II	\$12,372,000	\$12,372,000
Note Payable to QCR Holdings Capital Trust III	8,248,000	8,248,000
Note Payable to QCR Holdings Capital Trust IV	5,155,000	5,155,000
Note Payable to QCR Holdings Capital Trust V	10,310,000	10,310,000
Note Payable to Community National Trust II	3,093,000	3,093,000
Note Payable to Community National Trust III	3,609,000	3,609,000
Market Value Discount per ASC 805 (see Note 2)	(2,363,265)	(2,497,170)
	\$40,423,735	\$40,289,830

A schedule of the Company's non-consolidated subsidiaries formed for the issuance of trust preferred securities including the amounts outstanding as of December 31, 2014 and 2013, is as follows:

Name	Date Issued	Amount Issued	Interest Rate	Interest Rate as of 12/31/2014		Interest Rate as of 12/31/2013	
QCR Holdings Statutory Trust II	February 2004	\$12,372,000	2.85% over 3-month LIBOR	3.08	%	3.10	%
QCR Holdings Statutory Trust III	February 2004	8,248,000	2.85% over 3-month LIBOR	3.08	%	3.10	%
QCR Holdings Statutory Trust IV	May 2005	5,155,000	1.80% over 3-month LIBOR	2.03	%	2.04	%
QCR Holdings Statutory Trust V	February 2006	10,310,000	1.55% over 3-month LIBOR	1.78	%	1.79	%
Community National Statutory Trust II	September 2004	3,093,000	2.17% over 3-month LIBOR	2.42	%	2.42	%
Community National Statutory Trust III	March 2007	3,609,000	1.75% over 3-month LIBOR	1.99	%	1.99	%
		\$42,787,000	Weighted Average Rate	2.50	%	2.51	%

Securities issued by all of the trusts listed above mature 30 years from the date of issuance, but all are currently callable at par at any time.

Notes to Consolidated Financial Statements

Note 12. Preferred Stock

As of December 31, 2014, no preferred stock is outstanding. At December 31, 2013 preferred stock consisted solely of Series F Non-Cumulative Perpetual Preferred Stock.

Series E Non-Cumulative Convertible Perpetual Preferred Stock ("Series E Preferred Stock"): The Series E Preferred Stock, originally issued on June 30, 2010, carried a stated dividend rate of 7.00% and was perpetually convertible by the holder into shares of common stock at a per share conversion price of \$12.15, subject to anti-dilution adjustments upon the occurrence of certain events. In addition, the Company could exercise a conversion option on or after the third anniversary of the issue date (June 30, 2013), at the same \$12.15 conversion price if the Company's common stock price equals or exceeds \$17.22 for at least 20 trading days in a period of 30 consecutive trading days. The Series E Preferred Stock was not registered under the Securities Act of 1933, as amended (the "Act"), and was issued pursuant to an exemption from registration under Regulation D of the rules promulgated under the Act. The Series E Preferred Stock was intended to qualify as Tier 1 capital of the Company for regulatory purposes. The Company used the net proceeds from the issuance to further strengthen its capital and liquidity positions.

Pursuant to the terms of the Series E Preferred Stock, because the Company's common stock price exceeded \$17.22 for at least 20 trading days in a period of 30 consecutive trading days, the Company's Board of Directors approved the conversion and the preferred shareholders were notified by mail on November 21, 2013. The conversion was effective December 23, 2013. Each share of the Series E Preferred Stock was converted into the number of shares of common stock that resulted from dividing \$1,000 (the issuance price per share of the Series E Preferred Stock) by \$12.15 (the conversion price per share). No fractional shares were issued as a result of the conversion of the Series E Preferred Stock. Instead, holders received cash totaling \$1,915 which equaled the amount of fractional shares multiplied by \$17.24 (the closing price of the Company's common stock on December 20, 2013). As a result of the conversion, the Company issued 2,057,502 shares of common stock.

<u>Senior Non-Cumulative Perpetual Preferred Stock, Series F</u>: On September 15, 2011, the Company issued 40,090 shares of Series F Preferred Stock to the Treasury for an aggregate purchase price of \$40,090,000. The sale of Series F Preferred Stock was the result of an investment by the Treasury from the Small Business Lending Fund, a \$30 billion

fund established under the Small Business Jobs Act of 2010 that encourages lending to small businesses by providing capital to qualified community banks with assets of less than \$10 billion.

On June 29, 2012, the Company redeemed 10,223 shares of Series F Preferred Stock from the Treasury for an aggregate redemption amount of \$10,223,000 plus unpaid dividends to the date of redemption of \$124,948. On March 31, 2014, the Company redeemed 15,000 shares of Series F Preferred Stock for an aggregate amount of \$15,000,000 plus unpaid dividends to the date of redemption of \$337,500. On June 30, 2014, the Company redeemed the remaining 14,867 shares of Series F Preferred Stock for an aggregate amount of \$14,823,922, plus unpaid dividends to the date of redemption of \$373,869. With this final redemption on June 30, 2014, the Company no longer has any outstanding preferred stock and all preferred stock dividend payment commitments have been eliminated.

Notes to Consolidated Financial Statements

### Note 13. Federal and State Income Taxes

Federal and state income tax expense was comprised of the following components for the years ended December 31, 2014, 2013, and 2012:

201420132012Current\$4,203,979\$5,639,933\$2,232,183Deferred(1,165,009)(1,021,991)2,302,418\$3,038,970\$4,617,942\$4,534,601

A reconciliation of the expected federal income tax expense to the income tax expense included in the consolidated statements of income was as follows for the years ended December 31, 2014, 2013, and 2012:

	Years Ended December 31, 2014 2013				2012	
		% of		% of		% of
		Pretax		Pretax		Pretax
	Amount	Income	Amount	Income	Amount	Income
Computed "expected" tax expense	\$6,297,027	35.0 %	\$6,844,665	35.0 %	\$6,174,295	35.0 %
Effect of graduated tax rates	(79,529)	(0.4)	(123,868)	(0.6)	(20,775)	(0.1)
Tax exempt income, net	(2,646,275)	(14.7)	(1,790,049)	(9.2)	(1,243,660)	(7.0)
Bank-owned life insurance	(585,312)	(3.3)	(624,847)	(3.2)	(544,292)	(3.1)
State income taxes, net of federal benefit, current year	497,068	2.8	758,695	3.9	730,865	4.1
Change in unrecognized tax benefits	(6,395)	-	37,180	0.2	(149,183 )	(0.8)
Acquisition costs	-	-	248,952	1.3	-	-
Noncontrolling interests	-	-	-	-	(166,081 )	(0.9)
Other	(437,614)	(2.4)	(732,786)	(3.8)	(246,568)	(1.5)
	\$3,038,970	17.0 %	\$4,617,942	23.6 %	\$4,534,601	25.7 %

Changes in the unrecognized tax benefits included in other liabilities are as follows for the years ended December 31, 2014 and 2013:

	2014	2013
Balance, beginning	\$1,058,019	\$994,078
Impact of tax positions taken during current year	234,475	288,016
Gross increase related to tax positions of prior years	16,915	16,939
Reduction as a result of a lapse of the applicable statute of limitations	(307,118)	(241,014)
Balance, ending	\$1,002,291	\$1,058,019

Included in the unrecognized tax benefits liability at December 31, 2014 are potential benefits of approximately \$742,000 that, if recognized, would affect the effective tax rate.

The liability for unrecognized tax benefits includes accrued interest for tax positions, which either do not meet the more-likely-than-not recognition threshold or where the tax benefit is measured at an amount less than the tax benefit claimed or expected to be claimed on an income tax return. At December 31, 2014 and 2013, accrued interest on uncertain tax positions was approximately \$260,000 and \$316,000, respectively. Estimated interest related to the underpayment of income taxes is classified as a component of "income taxes" in the statements of income.

### Notes to Consolidated Financial Statements

#### Note 13. Federal and State Income Taxes (continued)

The Company's federal income tax returns are open and subject to examination from the 2011 tax return year and later. Various state franchise and income tax returns are generally open from the 2010 and later tax return years based on individual state statute of limitations.

The net deferred tax assets (liabilities) consisted of the following as of December 31, 2014 and 2013:

	2014		2013	
Deferred tax assets:				
Alternative minimum tax credits	\$	5,018,008	\$	3,936,226
New markets tax credits		2,100,000		1,500,000
Net unrealized losses on securities available for sale and derivative instruments		1,186,544		8,468,118
Compensation		8,266,896		7,056,579
Loan/lease losses		7,393,437		6,890,532
Net operating loss				, ,
carryforwards, federal		2,415,284		2,914,140
and state				
Deferred loan origination fees, net		13,536		143,949
Other		482,908		410,640
		26,876,613		31,320,184
Deferred tax				
liabilities:				
Premises and		1,216,080		1,575,582
equipment		1,210,000		1,575,502
Equipment financing leases		24,701,676		23,191,514

Acquisition fair value adjustments	1,774,157		1,319,981
Investment accretion	45,580		45,463
Other	619,121 28,356,614		551,080 26,683,620
Net deferred tax asset (liability)	\$ (1,480,001	)	\$ 4,636,564

At December 31, 2014, the Company had \$6,424,739 of federal tax net operating loss carryforwards which are set to expire in varying amounts between 2029 and 2033. At December 31, 2014, the Company had \$4,759,745 of state tax net operating loss carryforwards which are set to expire in varying amounts between 2017 and 2029. All of the federal tax net operating loss carryforwards and the majority of the state tax net operating loss carryforwards were acquired from Community National and CNB.

The change in deferred income taxes was reflected in the consolidated financial statements as follows for the years ended December 31, 2014, 2013, and 2012:

	2014	2013	2012
Provision for income taxes Statement of stockholders' equity- accumulated other comprehensive	\$(1,165,009)	) \$(1,021,991	\$2,302,418
income (loss), unrealized gains (losses) on securities available for sale, net, and unrealized losses on derivative instruments	7,281,574	(11,373,902)	) (35,008 )
net, and unicalized losses on derivative instruments	\$6,116,565	\$(12,395,893)	\$2,267,410

Notes to Consolidated Financial Statements

Note 14. Employee Benefit Plans

The Company has a profit sharing plan which includes a provision designed to qualify under Section 401(k) of the Internal Revenue Code of 1986, as amended, to allow for participant contributions. All employees are eligible to participate in the plan. The Company matches 100% of the first 3% of employee contributions, and 50% of the next 3% of employee contributions, up to a maximum amount of 4.5% of an employee's compensation. Additionally, at its discretion, the Company may make additional contributions to the plan which are allocated to the accounts of participants in the plan based on relative compensation. Company contributions for the years ended December 31, 2014, 2013, and 2012 were as follows:

	2014	2013	2012
Matching contribution Discretionary contribution		\$1,129,726 186,000	\$1,014,418 188,700
	\$1,378,779	\$1,315,726	\$1,203,118

The Company has entered into nonqualified supplemental executive retirement plans ("SERPs") with certain executive officers. The SERPs allow certain executives to accumulate retirement benefits beyond those provided by the qualified plans. During the years ended December 31, 2014, 2013, and 2012, the Company expensed \$650,016, \$264,672, and \$289,437, respectively, related to these plans. As part of the acquisition of Community National, the Company assumed the liability related to a SERP for one CNB executive. The assumed SERP liability was \$317,418 at acquisition. As of December 31, 2014 and 2013, the liability related to the SERPs, included in other liabilities, was \$3,800,603 and \$3,267,587, respectively. Payments to former executives in the amount of \$117,000 were made in both 2014 and 2013.

The Company has entered into deferred compensation agreements with certain executive officers. Under the provisions of the agreements, the officers may defer compensation and the Company matches the deferral up to certain maximums. The Company's matching contribution varies by officer and is a maximum of between \$17,500 and \$25,000 annually. Interest on the deferred amounts is earned at <u>The Wall Street Journal</u>'s prime rate subject to a minimum of 6% and a maximum of 12% with such limits differing by officer. The Company has also entered into deferred compensation agreements with certain management officers. Under the provisions of the agreements the officers may defer compensation and the Company matches the deferral up to certain maximums. The Company's

matching contribution differs by officer and is a maximum between 4% and 10% of officer's compensation. Interest on the deferred amounts is earned at <u>The Wall Street Journal</u>'s prime rate plus one percentage point, and has a minimum of 4% and shall not exceed 8%. Upon retirement, the officer will receive the deferral balance in 180 equal monthly installments. As of December 31, 2014 and 2013, the liability related to the agreements totaled \$7,503,692 and \$6,224,368, respectively.

Changes in the deferred compensation agreements, included in other liabilities, are as follows for the years ended December 31, 2014, 2013, and 2012:

	2014	2013	2012
Balance, beginning Company expense Employee deferrals Cash payments made Balance, ending	\$6,224,368 661,611 628,589 (10,876) \$7,503,692	\$5,151,630 557,663 525,469 (10,394) \$6,224,368	\$4,202,733 555,407 405,788 (12,298) \$5,151,630
e			

Notes to Consolidated Financial Statements

#### Note 15. Stock-Based Compensation

Stock-based compensation expense was reflected in the consolidated financial statements as follows for the years ended December 31, 2014, 2013, and 2012.

	2014	2013	2012
Stock option and incentive plans Stock purchase plan		\$734,827 57.452	\$798,929 50.831
Stock purchase plan	)	\$792,279	,

#### Stock option and incentive plans:

The Company's Board of Directors adopted in January 2008, and the stockholders approved in May 2008, the QCR Holdings, Inc. 2008 Equity Incentive Plan ("2008 Equity Incentive Plan"). Up to 250,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of nonqualified stock options and restricted stock granted under the 2008 Equity Incentive Plan. The Company's Board of Directors adopted in February 2010, and the stockholders approved in May 2010, the QCR Holdings, Inc. 2010 Equity Incentive Plan ("2010 Equity Incentive Plan"). Up to 350,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of the nonqualified stock options and restricted stock granted under the 2010 Equity Incentive Plan. The Company's Board of Directors adopted in February 2013, and the stockholders approved in May 2013, the QCR Holdings, Inc. 2013 Equity Incentive Plan ("2013 Equity Incentive Plan"). Up to 350,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of the nonqualified stock options and restricted stock granted under the 2010 Equity Incentive Plan. The Company's Board of Directors adopted in February 2013, and the stockholders approved in May 2013, the QCR Holdings, Inc. 2013 Equity Incentive Plan ("2013 Equity Incentive Plan"). Up to 350,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of nonqualified stock options and restricted stock granted under the 2013 Equity Incentive Plan. The 2008 Equity Incentive Plan, the 2010 Equity Incentive Plan, and the 2013 Equity Incentive Plan (collectively, "the stock option plans") are administered by the Compensation Committee of the Board of Directors (the "Committee"). As of December 31, 2014, there were 186,589 remaining options available for grant under the stock option plans.

The number and exercise price of options granted under the stock option plans are determined by the Committee at the time the option is granted. In no event can the exercise price be less than the value of the common stock at the date of the grant for incentive stock options. All options have a 10-year life and will vest and become exercisable from 1-to-7 years after the date of the grant. Only nonqualified stock options have been issued to date.

In the case of nonqualified stock options, the stock option plans provide for the granting of "Tax Benefit Rights" to certain participants at the same time as these participants are awarded nonqualified options. Each Tax Benefit Right entitles a participant to a cash payment, which is expensed by the Company, equal to the excess of the fair market value of a share of common stock on the exercise date over the exercise price of the related option multiplied by the difference between the rate of tax on ordinary income over the rate of tax on capital gains (federal and state).

Notes to Consolidated Financial Statements

#### Note 15. Stock-Based Compensation (continued)

A summary of the stock option plans as of December 31, 2014, 2013, and 2012 and changes during the years then ended is presented below:

	December	31,				
	2014		2013		2012	
		Weighted		Weighted		Weighted
		Average		Average		Average
		Exercise		Exercise		Exercise
	Shares	Price	Shares	Price	Shares	Price
Outstanding, beginning	662,506	\$ 13.82	608,852	\$ 13.27	535,130	\$ 13.85
Granted	82,609	17.11	96,232	15.68	102,722	9.30
Exercised	(23,659)	10.22	(41,258)	10.06	(17,876)	9.68
Forfeited	(59,685)	19.02	(1,320)	10.53	(11,124)	10.57
Outstanding, ending	661,771	13.89	662,506	13.82	608,852	13.27
Exercisable, ending	420,429		419,735		391,378	
Weighted average fair value per option of options granted during the period	\$5.68		\$5.14		\$2.79	

A further summary of options outstanding as of December 31, 2014 is presented below:

**Options Outstanding** 

				Weighted			<b>Options Exercisable</b>		
				Average Remaining		eighted verage			veighted verage
Range of	f		Number	Contractual	Ex	ercise	Number	E	xercise
Exercise	Prices		Outstanding	Life	Pr	ice	Exercisable	Pı	rice
\$7.72	to	\$8.93	51,990	5.89	\$	8.13	29,140	\$	8.19
\$9.00	to	\$10.24	198,499	5.82		9.22	131,420		9.21
\$13.25	to	\$16.85	237,893	4.92		15.85	169,514		15.94
\$17.00	to	\$18.60	114,424	7.05		17.33	31,390		17.86
\$19.05	to	\$20.63	30,265	1.04		19.10	30,265		19.10
\$21.00	to	\$22.00	28,700	0.16		21.28	28,700		21.28
			661,771				420,429		

Notes to Consolidated Financial Statements

Note 15. Stock-Based Compensation (continued)

#### Stock purchase plan:

The Company's Board of Directors and its stockholders adopted in October 2002 the QCR Holdings, Inc. Employee Stock Purchase Plan (the "Purchase Plan"). On May 2, 2012, the Company's stockholders approved a complete amendment and restatement of the Purchase Plan. As of January 1, 2014, there were 254,851 shares of common stock available for issuance under the Purchase Plan. For each six-month offering period, the Board of Directors will determine how many of the total number of available shares will be offered. The purchase price is the lesser of 90% of the fair market value at the date of the grant or the investment date. The investment date, as established by the Board of Directors, is the date common stock is purchased after the end of each calendar quarter during an offering period. The maximum dollar amount any one participant can elect to contribute in an offering period is \$7,500. Additionally, the maximum percentage that any one participant can elect to contribute is 8% of his or her compensation for the years ended December 31, 2014, 2013, and 2012. Information for the stock purchase plan for the years ended December 31, 2014, 2013, and 2012 is presented below:

	2014	2013	2012
Shares granted	24,811	27,415	29,671
Shares purchased	25,321	27,110	31,554
Weighted average fair value per share granted	\$2.37	\$2.10	\$1.71

Notes to Consolidated Financial Statements

### Note 16. Regulatory Capital Requirements and Restrictions on Dividends

The Company (on a consolidated basis) and the subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company and subsidiary banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the subsidiary banks must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Company and the subsidiary banks to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets, each as defined by regulation. Management believes, as of December 31, 2014 and 2013, that the Company and the subsidiary banks met all capital adequacy requirements to which they are subject.

Under the regulatory framework for prompt corrective action, to be categorized as "well capitalized," an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. The Company and the subsidiary banks' actual capital amounts and ratios as of December 31, 2014 and 2013 are also presented in the following table (dollars in thousands). As of December 31, 2014 and 2013, the subsidiary banks met the requirements to be "well capitalized".

To Be Well

Capitalized

Under

Actual

For Capital

Prom

Adequacy Purposes Prompt Corrective

Action Provisions

	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2014:						
Company:						
Total risk-based capital	\$204,376	10.91%	\$149,876	≥8.0 %	N/A	N/A
Tier 1 risk-based capital	178,364	9.52 %	74,938	≥4.0	N/A	N/A
Tier 1 leverage	178,364	7.62 %	93,658	≥4.0	N/A	N/A
Quad City Bank & Trust:						
Total risk-based capital	\$104,869	11.26%	\$74,495	≥8.0 %	\$93,119	≥10.0%
Tier 1 risk-based capital	93,785	10.07%	37,248	≥4.0	55,872	≥6.0
Tier 1 leverage	93,785	7.10 %	52,817	≥4.0	66,021	≥5.0
Cedar Rapids Bank & Trust:						
Total risk-based capital	\$76,662	11.54%	\$53,126	≥8.0 %	\$66,407	≥10.0%
Tier 1 risk-based capital	68,772	10.36%	26,563	≥4.0	39,844	≥6.0
Tier 1 leverage	68,772	8.21 %	33,525	≥4.0	41,906	≥5.0
Rockford Bank & Trust:						
Total risk-based capital	\$35,906	12.56%	\$22,875	≥8.0 %	\$28,594	≥10.0%
Tier 1 risk-based capital	32,325	11.30%	11,438	≥4.0	17,156	≥6.0
Tier 1 leverage	32,325	9.16 %	14,112	≥4.0	17,640	≥5.0

To Be Well

QCR Holdings, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

## Note 16. Regulatory Capital Requirements and Restrictions on Dividends (continued)

	Actual		For Capital		Capitalized Under	
			Adequacy Purposes		Prompt Corrective	
As of December 31, 2013:	Amount	Ratio	Amount	Ratio	Action Provision Amount	
Company:	¢ 217 011	10.070	¢ 124 025			NT/A
Total risk-based capital	\$217,011		\$134,935	$\geq 8.0\%$		N/A
Tier 1 risk-based capital	193,044	11.45%	,	≥4.0	N/A	N/A
Tier 1 leverage	193,044	7.96 %	97,029	≥4.0	N/A	N/A
Quad City Bank & Trust:						
Total risk-based capital	\$101,168	12.25%	\$66,049	≥8.0 %	\$82,562	≥10.0%
Tier 1 risk-based capital	91,820	11.12%	33,025	≥4.0	49,537	≥6.0
Tier 1 leverage	91,820	7.13 %	51,527	≥4.0	64,408	≥5.0
Cedar Rapids Bank & Trust:						
Total risk-based capital	\$74,912	12.54%	\$47,808	≥8.0 %	\$59,760	≥10.0%
Tier 1 risk-based capital	67,432	11.28%	23,904	≥4.0	35,856	≥6.0
Tier 1 leverage	67,432	8.78 %	30,736	$\ge 4.0$	38,420	
Rockford Bank & Trust:	,		,	_		-
Total risk-based capital	\$38,778	14.59%	\$21,263	>8.0 %	\$26,579	≥10.0%
Tier 1 risk-based capital	35,449	13.34%	10,631	2	,	
	, -		,	_		