

HUBSPOT INC

Form 3

October 08, 2014

FORM 3**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

OMB APPROVAL

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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting

Person *

SC US (TTGP), LTD.

(Last)

(First)

(Middle)

2. Date of Event Requiring
Statement

(Month/Day/Year)

10/08/2014

3. Issuer Name **and** Ticker or Trading Symbol

HUBSPOT INC [HUBS]

4. Relationship of Reporting
Person(s) to Issuer5. If Amendment, Date Original
Filed(Month/Day/Year)

(Check all applicable)

☐ Director ☒ 10% Owner☐ Officer ☐ Other
(give title below) (specify below)

C/O SEQUOIA
CAPITAL,, 3000 SAND HILL
ROAD, 4-250

(Street)

MENLO PARK, CA 94025

(City)

(State)

(Zip)

6. Individual or Joint/Group

Filing(Check Applicable Line)

☐ Form filed by One Reporting
Person☒ Form filed by More than One
Reporting Person

1. Title of Security

(Instr. 4)

2. Amount of Securities

Beneficially Owned

(Instr. 4)

3. Ownership

Form:

Direct (D)

or Indirect

(I)

(Instr. 5)

4. Nature of Indirect Beneficial

Ownership

(Instr. 5)

Common Stock

493,717

I

By Sequoia Capital U.S. Growth
Fund IV, L.P. ⁽¹⁾

Common Stock

21,752

I

By Sequoia Capital USGF
Principals Fund IV, L.P. ⁽¹⁾

Reminder: Report on a separate line for each class of securities beneficially
owned directly or indirectly.

SEC 1473 (7-02)

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information contained in this form are not
required to respond unless the form displays a
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Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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1. Title of Derivative Security (Instr. 4)	2. Date Exercisable and Expiration Date (Month/Day/Year)		3. Title and Amount of Securities Underlying Derivative Security (Instr. 4)		4. Conversion or Exercise Price of Derivative Security	5. Ownership Form of Derivative Security: Direct (D) or Indirect (I) (Instr. 5)	6. Nature of Indirect Beneficial Ownership (Instr. 5)
	Date Exercisable	Expiration Date	Title	Amount or Number of Shares			
Series A Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	419,748 (3)	\$ (2)	I	By Sequoia Capital U.S. Growth Fund IV, L.P. (1)
Series A Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	18,493 (3)	\$ (2)	I	By Sequoia Capital USGF Principals Fund IV, L.P. (1)
Series D Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	1,537,013 (3)	\$ (2)	I	By Sequoia Capital U.S. Growth Fund IV, L.P. (1)
Series D Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	67,719 (3)	\$ (2)	I	By Sequoia Capital USGF Principals Fund IV, L.P. (1)
Series E Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	42,090 (3)	\$ (2)	I	By Sequoia Capital U.S. Growth Fund IV, L.P. (1)
Series E Convertible Preferred Stock	Â (2)	Â (2)	Common Stock	1,854 (3)	\$ (2)	I	By Sequoia Capital USGF Principals Fund IV, L.P. (1)

Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
SC US (TTGP), LTD. C/O SEQUOIA CAPITAL, 3000 SAND HILL ROAD, 4-250 MENLO PARK,Â CAÂ 94025	Â	Â X	Â	Â
SCGF IV MANAGEMENT LP C/O SEQUOIA CAPITAL 3000 SAND HILL ROAD, 4-250 MENLO PARK,Â CAÂ 94025	Â	Â X	Â	Â
	Â	Â X	Â	Â

SEQUOIA CAPITAL US GROWTH FUND IV LP
C/O SEQUOIA CAPITAL
3000 SAND HILL ROAD, 4-250
MENLO PARK, CA 94025

SEQUOIA CAPITAL USGF PRINCIPALS FUND IV LP
C/O SEQUOIA CAPITAL
3000 SAND HILL ROAD, 4-250
MENLO PARK, CA 94025

^ ^ X ^ ^

Signatures

/s/ John Kelleher, by power of attorney for James J. Goetz, a Director of SC US (TTGP), LTD. 10/08/2014

Signature of Reporting Person Date

/s/ John Kelleher, by power of attorney for James J. Goetz, a Director of SC US (TTGP), LTD., the General Partner of SCGF IV Management, L.P. 10/08/2014

Signature of Reporting Person Date

/s/ John Kelleher, by power of attorney for James J. Goetz, a Director of SC US (TTGP), LTD., the General Partner of SCGF IV Management, L.P., the General Partner of Sequoia Capital U.S. Growth Fund IV, L.P. 10/08/2014

Signature of Reporting Person Date

/s/ John Kelleher, by power of attorney for James J. Goetz, a Director of SC US (TTGP), LTD., the General Partner of SCGF IV Management, L.P., the General Partner of Sequoia Capital USGF Principals Fund IV, L.P. 10/08/2014

Signature of Reporting Person Date

Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 5(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

SC US (TTGP), Ltd. ("SC US TTGP") is the sole general partner of SCGF IV Management, L.P. ("SCGF IV Management"), which is the sole general partner of each of Sequoia Capital US Growth Fund IV, L.P. and Sequoia Capital USGF Principals Fund IV, L.P. As a result, each of SC US TTGP and SCGF IV Management may be deemed to share voting and dispositive power with respect to the shares held by

- (1) Sequoia Capital US Growth Fund IV, L.P. and Sequoia Capital USGF Principals Fund IV, L.P. Each of the filing persons disclaims beneficial ownership of these securities except to the extent of its pecuniary interest therein, and the inclusion of these securities in this report shall not be deemed an admission of beneficial ownership of the reported securities for purposes of Section 16 or for any other purposes.
- (2) The Series A, D and E Preferred Stock are each convertible at any time at the option of the holder, and will automatically convert into shares of Common Stock on a 1-for-3 basis upon the closing of the Issuer's initial public offering. The securities have no expiration date.
- (3) Represents the number of shares of Common Stock issuable upon conversion of the Preferred Stock on the terms specified in footnote 2.

^

Remarks:

Exhibit 24.1: Limited Power of Attorney

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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