FIRST FINANCIAL BANKSHARES INC Form 10-Q July 31, 2018 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

Commission file number 0-7674

FIRST FINANCIAL BANKSHARES, INC.

(Exact name of registrant as specified in its charter)

Texas (State or other jurisdiction of

75-0944023 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

400 Pine Street, Abilene, Texas (Address of principal executive offices)

**79601** (**Zip Code**)

(325) 627-7155

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Class
Common Stock, \$0.01 par value per share

Outstanding at July 31, 2018 67,669,658

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## **PART I**

### FINANCIAL INFORMATION

## Item 1. Financial Statements.

The consolidated balance sheets of First Financial Bankshares, Inc. (the Company or we) at June 30, 2018 and 2017 and December 31, 2017, and the consolidated statements of earnings and comprehensive earnings for the three and six months ended June 30, 2018 and 2017, and the consolidated statements of shareholders equity and cash flows for the six months ended June 30, 2018 and 2017, follow on pages 4 through 8.

## FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

	June 2018 (Unau	December 31, 2017	
<u>ASSETS</u>			
CASH AND DUE FROM BANKS	\$ 178,217	\$ 163,435	\$ 209,583
FEDERAL FUNDS SOLD	8,450	3,740	
INTEREST-BEARING DEPOSITS IN BANKS	99,499	53,336	162,764
Total cash and cash equivalents	286,166	220,511	372,347
INTEREST-BEARING TIME DEPOSITS IN BANKS	1,458	1,458	1,458
SECURITIES AVAILABLE-FOR-SALE, at fair value	3,197,567	2,964,513	3,087,473
SECURITIES HELD-TO-MATURITY (fair value of			
\$107 at June 30, 2017)			
		105	
LOANS:			
Held for investment	3,831,480	3,439,352	3,485,569
Less - allowance for loan losses	(49,951)	(47,410)	(48,156)
Net loans held for investment	3,781,529	3,391,942	3,437,413
Held for sale	24,289	18,327	15,130
Net loans	3,805,818	3,410,269	3,452,543
BANK PREMISES AND EQUIPMENT, net	130,366	123,620	124,026
INTANGIBLE ASSETS	175,185	143,120	141,143
OTHER ASSETS	88,910	83,796	75,725
Total assets	\$7,685,470	\$6,947,392	\$ 7,254,715
LIABILITIES AND SHAREHOLDERS EQUITY			
NONINTEREST-BEARING DEPOSITS	\$ 2,105,953	\$ 1,856,439	\$ 2,041,650
INTEREST-BEARING DEPOSITS	4,104,654	3,770,170	3,921,311
Total deposits	6,210,607	5,626,609	5,962,961
DIVIDENDS PAYABLE	14,211	12,572	12,589
BORROWINGS	456,935	379,324	331,000
OTHER LIABILITIES	18,089	41,445	25,397
Total liabilities	6,699,842	6,059,950	6,331,947
COMMITMENTS AND CONTINGENCIES			

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# SHAREHOLDERS EQUITY:

Common stock - (\$0.01 par value, authorized 120,000,000 shares;			
67,669,658, 66,170,312 and 66,260,444 shares issued at June 30, 2018			
and 2017 and December 31, 2017, respectively)	677	662	663
Capital surplus	439,731	374,391	378,062
Retained earnings	556,615	476,912	517,257
Treasury stock (shares at cost: 491,170, 501,198, and 495,964 at			
June 30, 2018 and 2017 and December 31, 2017, respectively)	(7,419)	(6,948)	(7,148)
Deferred compensation	7,419	6,948	7,148
Accumulated other comprehensive earnings (loss)	(11,395)	35,477	26,786
Total shareholders equity	985,628	887,442	922,768
Total liabilities and shareholders equity	\$7,685,470	\$6,947,392	\$ 7,254,715

See notes to consolidated financial statements.

## FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF EARNINGS - (UNAUDITED)

(Dollars in thousands, except per share amounts)

	Three Mont 2018	hs Ended June 2017	30Six Months I 2018	Ended June 30, 2017
INTEREST INCOME:	2010		2010	
Interest and fees on loans	\$ 49,10	05 \$ 41,311	\$ 95,851	\$ 80,894
Interest on investment securities:	· · · · · · · · · · · · · · · · · · ·			
Taxable	12,71	19 8,343	3 24,073	15,774
Exempt from federal income tax	9,98			22,900
Interest on federal funds sold and interest-bearing	·	·		
deposits in banks	27	71 120	912	397
Total interest income	72,07	78 61,182	2 141,160	119,965
INTEREST EXPENSE:				
Interest on deposits	4,00	)5 1,930	7,524	3,520
Other	46	52 167	576	340
Total interest expense	4,46	57 2,097	8,100	3,860
N	67.61		122.060	116 107
Net interest income	67,61			116,105
PROVISION FOR LOAN LOSSES	1,10	)5 1,725	5 2,415	3,675
Net interest income after provision for loan losses	66,50	06 57,360	130,645	112,430
NONINTEREST INCOME:				
Trust fees	7,07	70 5,747	13,975	11,764
Service charges on deposit accounts	5,37	75 4,883	3 10,259	9,433
ATM, interchange and credit card fees	7,04	41 6,598	3 14,037	12,762
Real estate mortgage operations	3,95	51 4,188	6,884	7,605
Net gain on sale of available-for-sale securities (includes \$67 and \$747 for the three months ended June 30, 2018 and 2017, respectively, and \$1,288 and \$750 for the six months ended June 30, 2018 and 2017, respectively, related to accumulated other comprehensive earnings				
reclassifications)	6	57 747	7 1,288	750
Net gain (loss) on sale of foreclosed assets	1	19 (72	2) 118	(31)
Net gain (loss) on sale of assets		(200		
Interest on loan recoveries	28	337	7 408	491
Other	1,67	76 942	3,034	1,877
Total noninterest income NONINTEREST EXPENSE:	25,48	38 23,170	49,912	44,455

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Salaries and employee benefits	26,862	23,465	53,065	46,724
Net occupancy expense	2,806	2,771	5,689	5,370
Equipment expense	3,440	3,665	6,957	7,102
FDIC insurance premiums	632	550	1,199	1,097
ATM, interchange and credit card expenses	2,205	1,803	4,348	3,516
Professional and service fees	2,026	2,025	4,439	3,842
Printing, stationery and supplies	612	536	1,098	974
Operational and other losses	305	574	871	1,559
Software amortization and expense	479	995	1,003	1,495
Amortization of intangible assets	384	165	771	333
Other	7,393	7,226	15,503	13,914
Total noninterest expense	47,144	43,775	94,943	85,926
-				
EARNINGS BEFORE INCOME TAXES	44,850	36,755	85,614	70,959
<b>INCOME TAX EXPENSE</b> (includes \$14 and \$261 for				
the three months ended June 30, 2018 and 2017,				
respectively, and \$270 and \$263 for the six months ended				
June 30, 2018 and 2017, respectively, related to income				
tax expense from reclassification items)	7,217	8,500	13,462	16,105
•				
NET EARNINGS	\$ 37,633	\$ 28,255	\$ 72,152	\$ 54,854
EARNINGS PER SHARE, BASIC	\$ 0.56	\$ 0.43	\$ 1.07	\$ 0.83
,				
EARNINGS PER SHARE, ASSUMING DILUTION	\$ 0.55	\$ 0.43	\$ 1.06	\$ 0.83
DIVIDENDS PER SHARE	\$ 0.21	\$ 0.19	\$ 0.40	\$ 0.37

See notes to consolidated financial statements.

## FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (LOSS) - (UNAUDITED)

(Dollars in thousands)

	Three Mon June	ino Enaca	Six Month June		
	2018	2017	2018	2017	
NET EARNINGS	\$ 37,633	\$ 28,255	\$ 72,152	\$ 54,854	
OTHER ITEMS OF COMPREHENSIVE EARNINGS (LOSS):					
Change in unrealized gain (loss) on investment securities					
available-for-sale, before income taxes	(11,600)	17,725	(54,306)	26,953	
Reclassification adjustment for realized gains on investment					
securities included in net earnings, before income tax	(67)	(747)	(1,288)	(750)	
Total other items of comprehensive earnings (loss)	(11,667)	16,978	(55,594)	26,203	
Income tax benefit (expense) related to other items of					
comprehensive earnings	2,450	(5,842)	11,675	(9,171)	
Reclassification of certain income tax effects related to the change					
in the U.S. statutory federal income tax rate under the Tax Cuts and					
Jobs Act to retained earnings			5,759		
COMPREHENSIVE EARNINGS	\$ 28,416	\$ 39,391	\$ 33,992	\$71,886	

See notes to consolidated financial statements.

# FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(Dollars in thousands, except per share amounts)

					_			Accumulated Other	Total
	Common S Shares	Stock Amount	Capital Surplus	Retained Earnings	Treasury Shares			omprehensit oæarnings	Schareholders Equity
Balances at December 31, 2016 Net earnings	66,094,695	\$ 661	\$ 372,245	\$ 446,534	(507,409)			\$ 18,445	\$837,885
(unaudited)				54,854					54,854
Stock option exercises	60.067	4	1 114						1 115
(unaudited) Restricted stock	60,967	1	1,114						1,115
grant (unaudited)	14,650		600						600
Cash dividends declared, \$0.37 per share									
(unaudited)				(24,476)					(24,476)
Change in unrealized gain in investment securities available-for-sale, net of related income taxes								17.022	17,022
(unaudited) Shares purchased								17,032	17,032
(redeemed) in connection with directors deferred compensation plan, net (unaudited)					6,211	(277)	277		
Stock option expense (unaudited)			432						432
Balances at June 30, 2017 (unaudited)	66,170,312	\$ 662	\$ 374,391	\$476,912	(501,198)	\$ (6,948)	\$ 6,948	\$ 35,477	\$887,442

Balances at									
December 31, 2017	66,260,444	\$ 663	\$ 378,062	\$517,257	(495,964)	\$ (7,148)	\$7,148	\$ 26,786	\$ 922,768
Net earnings (unaudited)				72,152					72,152
Stock option				,					,
exercises (unaudited)	109,133	1	2,318						2,319
Restricted stock	107,133	1	2,310						2,317
grant (unaudited) Cash dividends declared, \$0.40	10,710		523						523
per share (unaudited)				(27,056)					(27,056)
Stock issued in acquisition of Commercial									
Bancshares, Inc.	1,289,371	13	58,074						58,087
Change in unrealized gain (loss) in investment securities available-for-sale, net of related									
income taxes (unaudited)								(43,919)	(43,919)
Shares purchased (redeemed) in connection with directors deferred compensation plan, net									
(unaudited)					4,794	(271)	271		
Stock option expense (unaudited)			754						754
Reclassification of certain income tax effects related to the change in the U.S. statutory federal income tax rate under the Tax Cuts and Jobs Act to retained earnings (umaudited)				(5,759)				5,759	
Reclassification of unrealized gain				21				(21)	

in equity securities at December 31, 2017 from accumulated other comprehensive earnings to retained earnings (unaudited)

Balances at June 30, 2018

(unaudited) 67,669,658 \$677 \$439,731 \$556,615 (491,170) \$(7,419) \$7,419 \$(11,395) \$985,628

See notes to consolidated financial statements.

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## FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS - (UNAUDITED)

# (Dollars in thousands)

	Six Months En	ded June 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES:	2010	2017
Net earnings	\$ 72,152	\$ 54,854
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	6,433	6,209
Provision for loan losses	2,415	3,675
Securities premium amortization (discount accretion), net	14,109	15,592
Gain on sale of assets, net	(1,245)	(523)
Deferred federal income tax benefit	(908)	(614)
Change in loans held-for-sale	(9,009)	8,572
Change in other assets	(1,192)	4,210
Change in other liabilities	6,218	5,533
Total adjustments	16,821	42,654
Net cash provided by operating activities	88,973	97,508
CASH FLOWS FROM INVESTING ACTIVITIES: Cash received in acquisition of Commercial Bancshares, Inc.	18,653	
Net decrease in interest-bearing time deposits in banks	10,000	249
Activity in available-for-sale securities:		
Sales	149,125	36,971
Maturities	3,208,139	604,582
Purchases	(3,471,387)	(741,922)
Activity in held-to-maturity securities - maturities		17
Net increase in loans	(80,480)	(85,212)
Purchases of bank premises and equipment and other assets	(8,544)	(7,705)
Proceeds from sale of bank premises and equipment and other assets	776	599
Net cash used in investing activities	(183,718)	(192,421)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase (decrease) in noninterest-bearing deposits	(97,737)	138,717
Net increase in interest-bearing deposits	3,481	9,353
Net increase (decrease) in borrowings	125,935	(66,446)
Common stock transactions:		
Proceeds from stock issuances	2,319	1,115
Dividends paid	(25,434)	(23,801)

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Net cash provided by (used in) financing activities	8,564	58	,938
NET DECREASE IN CASH AND CASH EQUIVALENTS	(86,181)	(35	,975)
CASH AND CASH EQUIVALENTS, beginning of period	372,347	256	,486
CASH AND CASH EQUIVALENTS, end of period	\$ 286,166	\$ 220	,511
SUPPLEMENTAL INFORMATION AND NONCASH TRANSACTIONS:			
Interest paid	\$ 8,074	\$ 3	,921
Federal income taxes paid	12,762	13	,348
Transfer of loans and bank premises to other real estate	126	1	,916
Investment securities purchased but not settled		4	,325
Restricted stocks grant to directors and officers	523		600
Stock issued in acquisition of Commercial Bancshares, Inc.	58,087		
	•		

See notes to consolidated financial statements.

### FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **Note 1** Basis of Presentation

The unaudited interim consolidated financial statements include the accounts of the Company, a Texas corporation and a financial holding company registered under the Bank Holding Company Act of 1956, as amended, or BHCA, and its wholly-owned subsidiaries: First Financial Bank, National Association, Abilene, Texas; First Technology Services, Inc.; First Financial Trust & Asset Management Company, National Association; First Financial Investments, Inc.; and First Financial Insurance Agency, Inc.

Through our subsidiary bank, we conduct a full-service commercial banking business. Our banking centers are located primarily in Central, North Central, Southeast and West Texas. As of June 30, 2018, we had 72 financial centers across Texas, with eleven locations in Abilene, three locations in Weatherford, two locations in Cleburne, Conroe, San Angelo, Stephenville and Granbury, and one location each in Acton, Albany, Aledo, Alvarado, Beaumont, Boyd, Bridgeport, Brock, Burleson, Cisco, Clyde, Cut and Shoot, Decatur, Eastland, El Campo, Fort Worth, Fulshear, Glen Rose, Grapevine, Hereford, Huntsville, Keller, Kingwood, Magnolia, Mauriceville, Merkel, Midlothian, Mineral Wells, Montgomery, Moran, New Waverly, Newton, Odessa, Orange, Palacios, Port Arthur, Ranger, Rising Star, Roby, Southlake, Sweetwater, Tomball, Trent, Trophy Club, Vidor, Waxahachie, Willis and Willow Park, all in Texas. Our trust subsidiary has seven locations which are located in Abilene, Fort Worth, Odessa, Beaumont, San Angelo, Stephenville and Sweetwater.

In the opinion of management, the unaudited interim consolidated financial statements reflect all adjustments necessary for a fair presentation of the Company's financial position and unaudited results of operations and should be read in conjunction with the Company's audited consolidated financial statements, and notes thereto in the Company's Annual Report on Form 10-K, for the year ended December 31, 2017. All adjustments were of a normal recurring nature. However, the results of operations for the three and six months ended June 30, 2018, are not necessarily indicative of the results to be expected for the year ending December 31, 2018, due to seasonality, changes in economic conditions and loan credit quality, interest rate fluctuations, regulatory and legislative changes and other factors. The preparation of financial statements in conformity with United States generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the financial statement date. Actual results could vary. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted under U.S. Securities and Exchange Commission (SEC) rules and regulations. The Company evaluated subsequent events for potential recognition and/or disclosure through the date the consolidated financial statements were issued.

Goodwill and other intangible assets are evaluated annually for impairment as of the end of the second quarter. No such impairment has been noted in connection with the current or any prior evaluations.

## **New Revenue Recognition Standard**

ASC 606, Revenue from Contracts with Customers established principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity s contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied.

The majority of the Company s revenue is derived from loan and investment income which are specifically excluded from the scope of this standard. Of the Company s remaining sources of income, substantially all sources of revenue are recognized either by transaction (ATM, interchange, wire transfer, etc.) or when the Company charges a customer for a service that has already been rendered (monthly service charges, account fees, monthly trust management fees, etc.). Payment for such performance obligations are generally received at the time the performance obligations are satisfied. Other non-interest income primarily includes items such as letter of credit fees, gains on the sale of loans held for sale and servicing fees, none of which are subject to the requirements of ASC 606. See note 13 for additional discussion related to the Company s adoption of ASC 606.

## Note 2 Stock Repurchase

On July 25, 2017, the Company s Board of Directors authorized the repurchase of up to 2,000,000 common shares through September 30, 2020. The shares buyback plan authorizes management to repurchase the shares at such time as repurchases are considered beneficial to shareholders. Any repurchase of shares will be made through the open market, block trades or in privately negotiated transactions in accordance with applicable laws and regulations. Under the repurchase plan, there is no minimum number of shares that the Company is required to repurchase. Through June 30, 2018, no shares were repurchased under this authorization.

### Note 3 Earnings Per Share

Basic earnings per common share is computed by dividing net income available to common shareholders by the weighted average number of shares outstanding during the periods presented. In computing diluted earnings per common share for the three months and six months ended June 30, 2018, and 2017, the Company assumes that all dilutive outstanding options to purchase common shares have been exercised at the beginning of the period (or the time of issuance, if later). The dilutive effect of the outstanding options and the restricted shares is reflected by application of the treasury stock method, whereby the proceeds from exercised options and restricted shares are assumed to be used to purchase common shares at the average market price during the respective periods. The weighted average common shares outstanding used in computing basic earnings per common share for the three months ended June 30, 2018 and 2017 were 67,597,275 and 66,100,089 shares, respectively. The weighted average common shares outstanding used in computing basic earnings per common share for the six months ended June 30, 2018 and 2017 were 67,562,336 and 66,086,817 shares, respectively. The weighted average common shares outstanding used in computing fully diluted earnings per common share for the three months ended June 30, 2018 and 2017 were 67,924,168 and 66,344,943 shares, respectively. The weighted average common shares outstanding used in computing fully diluted earnings per common share for the six months ended June 30, 2018 and 2017 were 67,867,965 and 66,362,191 shares, respectively. For the three and six months ended June 30, 2018 and 2017, there were no weighted average outstanding stock options that were anti-dilutive that have been excluded from the earnings per share calculation.

### Note 4 Interest-bearing Time Deposits in Banks and Securities

Interest-bearing time deposits in banks totaled \$1,458,000 at June 30, 2018 and 2017 and December 31, 2017, respectively, and have original maturities generally ranging from one to two years.

Management classifies debt and equity securities as held-to-maturity, available-for-sale, or trading based on its intent. Debt securities that management has the positive intent and ability to hold to maturity are classified as held-to-maturity and recorded at cost, adjusted for amortization of premiums and accretion of discounts, which are recognized as adjustments to interest income using the interest method. Securities not classified as held-to-maturity or trading are classified as available-for-sale and recorded at fair value, with all unrealized gains and unrealized losses

judged to be temporary, net of deferred income taxes, excluded from earnings and reported in the consolidated statements of comprehensive earnings. Available-for-sale securities that have unrealized losses that are judged other-than-temporary are included in gain (loss) on sale of securities and a new cost basis is established. Securities classified as trading are recorded at fair value with unrealized gains and losses included in earnings.

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The Company records its available-for-sale and trading securities portfolio at fair value. Fair values of these securities are determined based on methodologies in accordance with current authoritative accounting guidance. Fair values are volatile and may be influenced by a number of factors, including market interest rates, prepayment speeds, discount rates, credit ratings and yield curves. Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on the quoted prices of similar instruments or an estimate of fair value by using a range of fair value estimates in the market place as a result of the illiquid market specific to the type of security.

When the fair value of a security is below its amortized cost, and depending on the length of time the condition exists and the extent the fair value is below amortized cost, additional analysis is performed to determine whether an other-than-temporary impairment condition exists. Available-for-sale and held-to-maturity securities are analyzed quarterly for possible other-than-temporary impairment. The analysis considers (i) whether we have the intent to sell our securities prior to recovery and/or maturity, (ii) whether it is more likely than not that we will have to sell our securities prior to recovery and/or maturity, (iii) the length of time and extent to which the fair value has been less than amortized cost, and (iv) the financial condition of the issuer. Often, the information available to conduct these assessments is limited and rapidly changing, making estimates of fair value subject to judgment. If actual information or conditions are different than estimated, the extent of the impairment of the security may be different than previously estimated, which could have a material effect on the Company s results of operations and financial condition.

The Company s investment portfolio consists of U.S. Treasury securities, obligations of U.S. government sponsored enterprises and agencies, obligations of states and political subdivisions, mortgage pass-through securities, corporate bonds and general obligation or revenue based municipal bonds. Pricing for such securities is generally readily available and transparent in the market. The Company utilizes independent third-party pricing services to value its investment securities, which the Company reviews as well as the underlying pricing methodologies for reasonableness and to ensure such prices are aligned with pricing matrices. The Company validates quarterly, on a sample basis, prices supplied by the independent pricing services by comparison to prices obtained from other third-party sources.

A summary of the Company s available-for-sale securities follows (in thousands):

	June 30, 2018								
		Gross	Gross						
	Amortized	Unrealized	Unrealized	Estimated					
	Cost Basis	<b>Holding Gains</b>	<b>Holding Losses</b>	Fair Value					
U.S. Treasury Securities	\$ 9,957	\$ 8	\$	\$ 9,965					
Obligations of U.S. government sponsored									
enterprises and agencies	304		(1)	303					
Obligations of states and political									
subdivisions	1,257,547	29,924	(2,696)	1,284,775					
Corporate bonds and other	4,861		(79)	4,782					
Residential mortgage-backed securities	1,464,345	1,630	(30,718)	1,435,257					
Commercial mortgage-backed securities	471,398		(8,913)	462,485					
Total securities available-for-sale	\$3,208,412	\$ 31,562	\$ (42,407)	\$3,197,567					

	June 30, 2017								
			Gross			Gross			
	Amo	rtized	Unrealized		Unrealized		Es	timated	
	Cost	Cost Basis Hol		<b>Holding Gains</b>		ng Losses	Fa	ir Value	
U.S. Treasury securities	\$ 1	0,578	\$		\$	(5)	\$	10,573	
Obligations of U.S. government sponsored									
enterprises and agencies	7	3,666		60		(21)		73,705	
Obligations of states and political									
subdivisions	1,47	6,714		58,707		(3,548)	1,	531,873	
Corporate bonds and other	3	0,079		163		(2)		30,240	
Residential mortgage-backed securities	97	1,557		8,083		(4,558)		975,082	
Commercial mortgage-backed securities	34	2,651		1,202		(813)		343,040	
Total securities available-for-sale	\$ 2,90	5,245	\$	68,215	\$	(8,947)	\$2,	964,513	

	December 31, 2017								
		Gross	Gross						
	Amortized	Unrealized	Unrealized	Estimated					
	Cost Basis	<b>Holding Gains</b>	<b>Holding Losses</b>	Fair Value					
Obligations of U.S. government sponsored									
enterprises and agencies	\$ 60,516	\$	\$ (186)	\$ 60,330					
Obligations of states and political									
subdivisions	1,369,295	52,491	(936)	1,420,850					
Corporate bonds and other	11,421	43	(5)	11,459					
Residential mortgage-backed securities	1,223,452	4,561	(8,916)	1,219,097					
Commercial mortgage-backed securities	377,934	263	(2,460)	375,737					
Total securities available-for-sale	\$3,042,618	\$ 57,358	\$ (12,503)	\$3,087,473					

Disclosures related to the Company s held-to-maturity securities, which totaled \$105,000 at June 30, 2017 have not been presented due to insignificance. There were no such balances in held-to-maturity securities at June 30, 2018 or December 31, 2017.

The Company invests in mortgage-backed securities that have expected maturities that differ from their contractual maturities. These differences arise because borrowers may have the right to call or prepay obligations with or without a prepayment penalty. These securities include collateralized mortgage obligations (CMOs) and other asset backed securities. The expected maturities of these securities at June 30, 2018 were computed by using scheduled amortization of balances and historical prepayment rates. At June 30, 2018 and 2017, and December 31, 2017, the Company did not hold CMOs that entail higher risks than standard mortgage-backed securities.

The amortized cost and estimated fair value of available-for-sale securities at June 30, 2018, by contractual and expected maturity, are shown below (in thousands):

	Amortized Cost Basis	Estimated Fair Value
Due within one year	\$ 183,132	\$ 184,671
Due after one year through five years	609,481	626,252
Due after five years through ten years	478,355	486,921
Due after ten years	1,701	1,981
Mortgage-backed securities	1,935,743	1,897,742
Total	\$3,208,412	\$3,197,567

The following tables disclose the Company s investment securities that have been in a continuous unrealized-loss position for less than 12 months and for 12 or more months (in thousands):

	Less than 12 Months		12 Months	s or Longer	Total		
		Unrealized	Fair	Unrealized		Unrealized	
June 30, 2018	Fair Value	Loss	Value	Loss	Fair Value	Loss	
Obligations of U.S. government							
sponsored enterprises and agencies	\$ 303	\$ 1	\$	\$	\$ 303	\$ 1	
Obligations of states and political							
subdivisions	136,950	1,122	43,239	1,574	180,189	2,696	
Corporate bonds and other	4,617	76	233	3	4,850	79	
Residential mortgage-backed securities	1,073,327	21,838	227,155	8,880	1,300,482	30,718	
Commercial mortgage-backed							
securities	379,201	7,477	83,285	1,436	462,486	8,913	
Total	\$1,594,398	\$ 30,514	\$ 353,912	\$ 11,893	\$1,948,310	\$ 42,407	

	Less than 12 Months		12 Months	s or Longer	Total		
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	
June 30, 2017	Value	Loss	Value	Loss	Value	Loss	
U.S. Treasury securities	\$ 10,321	\$ 5	\$	\$	\$ 10,321	\$ 5	
Obligations of U.S. government sponsored							
enterprises and agencies	30,062	21			30,062	21	
Obligations of states and political							
subdivisions	110,706	1,906	37,851	1,642	148,557	3,548	
Corporate bonds and other	241	2			241	2	
Residential mortgage-backed securities	422,087	3,387	60,410	1,171	482,497	4,558	
Commercial mortgage-backed securities	150,805	745	20,120	68	170,925	813	

Total \$724,222 \$ 6,066 \$118,381 \$ 2,881 \$842,603 \$ 8,947

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D 1 21 201	Fair	U	nrealized	Fair	 realized	Fair	Ur	realized
<b>December 31, 2017</b>	Value		Loss	Value	Loss	Value		Loss
Obligations of U.S. government								
sponsored enterprises and agencies	\$ 60,32	9 \$	186	\$	\$	\$ 60,329	\$	186
Obligations of state and political								
subdivisions	66,36	1	219	44,938	717	111,299		936
Corporate bonds and other	22	4	2	237	3	461		5
Residential mortgage-backed securities	701,25	2	3,988	239,641	4,928	940,893		8,916
Commercial mortgage-backed securities	239,54	8	1,500	92,549	960	332,097		2,460
Total	\$ 1,067,71	4 \$	5,895	\$ 377,365	\$ 6,608	\$ 1,445,079	\$	12,503

The number of investments in an unrealized loss position totaled 459 at June 30, 2018. We do not believe these unrealized losses are—other-than-temporary—as (i) we do not have the intent to sell our securities prior to recovery and/or maturity and (ii) it is more likely than not that we will not have to sell our securities prior to recovery and/or maturity. In making this determination, we also consider the length of time and extent to which fair value has been less than cost and the financial condition of the issuer. The unrealized losses noted are interest rate related due to the level of interest rates at June 30, 2018 compared to the time of purchase. We have reviewed the ratings of the issuers and have not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities. Our mortgage related securities are backed by GNMA, FNMA and FHLMC or are collateralized by securities backed by these agencies. At June 30, 2018, 84.03% of our available-for-sale securities that are obligations of states and political subdivisions were issued within the State of Texas, of which 29.04% are guaranteed by the Texas Permanent School Fund.

At June 30, 2018, \$1,919,043,000 of the Company s securities were pledged as collateral for public or trust fund deposits, repurchase agreements and for other purposes required or permitted by law.

During the quarters ended June 30, 2018 and 2017, sales of investment securities that were classified as available-for-sale totaled \$57,680,000 and \$30,791,000, respectively. Gross realized gains from security sales during the second quarter of 2018 and 2017 totaled \$287,000 and \$795,000, respectively. Gross realized losses from security sales during the second quarter of 2018 and 2017 totaled \$220,000 and \$48,000, respectively. During the six months ended June 30, 2018 and 2017, sale of investment securities were classified as available-for-sale totaled \$149,125,000 and \$36,971,000, respectively. Gross realized gains from security sales during the six-month period ended June 30, 2018 and 2017 totaled \$1,529,000 and totaled \$800,000, respectively. Gross realized losses from security sales during the six-month periods ended June 30, 2018 and 2017 totaled \$241,000 and \$50,000, respectively.

The specific identification method was used to determine cost in order to compute the realized gains and losses.

#### Note 5 Loans Held for Investment and Allowance for Loan Losses

Loans held for investment are stated at the amount of unpaid principal, reduced by unearned income and an allowance for loan losses. Interest on loans is calculated by using the simple interest method on daily balances of the principal amounts outstanding. The Company defers and amortizes net loan origination fees and costs as an adjustment to yield. The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes the collectability of the principal is unlikely.

The Company has certain lending policies and procedures in place that are designed to maximize loan income with an acceptable level of risk. Management reviews and approves these policies and procedures on an annual basis and makes changes as appropriate. Management receives and reviews monthly reports related to loan originations, quality, concentrations, delinquencies, nonperforming and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions, both by type of loan and geographic location.

Commercial loans are underwritten after evaluating and understanding the borrower s ability to operate profitably and effectively. Underwriting standards are designed to determine whether the borrower possesses sound business ethics and practices and to evaluate current and projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial loans are primarily made based on the identified cash flows of the borrower and, secondarily, on the underlying collateral provided by the borrower. Most commercial loans are secured by the assets being financed or other business assets, such as accounts receivable or inventory, and include personal guarantees.

Agricultural loans are subject to underwriting standards and processes similar to commercial loans. These agricultural loans are based primarily on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. Most agricultural loans are secured by the agriculture related assets being financed, such as farm land, cattle or equipment, and include personal guarantees.

Real estate loans are also subject to underwriting standards and processes similar to commercial and agricultural loans. These loans are underwritten primarily based on projected cash flows and, secondarily, as loans secured by real estate. The repayment of real estate loans is generally largely dependent on the successful operation of the property securing the loans or the business conducted on the property securing the loan. Real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company s real estate portfolio are generally diverse in terms of type and geographic location within Texas. This diversity helps reduce the exposure to adverse economic events that affect any single market or industry. Generally, real estate loans are owner occupied which further reduces the Company s risk.

Consumer loan underwriting utilizes methodical credit standards and analysis to supplement the Company s underwriting policies and procedures. The Company s loan policy addresses types of consumer loans that may be originated and the collateral, if secured, which must be perfected. The relatively smaller individual dollar amounts of consumer loans that are spread over numerous individual borrowers also minimize the Company s risk.

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The allowance for loan losses is an amount which represents management s best estimate of probable losses that are inherent in the Company s loan portfolio as of the balance sheet date. The allowance for loan losses is comprised of three elements: (i) specific reserves determined based on probable losses on specific classified loans; (ii) a historical valuation reserve component that considers historical loss rates; and (iii) qualitative reserves based upon general economic conditions and other qualitative risk factors both internal and external to the Company. The allowance for loan losses is increased by charges to income and decreased by charge-offs (net of recoveries). Management s periodic evaluation of the appropriateness of the allowance is based on general economic conditions, the financial condition of borrowers, the value and liquidity of collateral, delinquency, prior loan loss experience, and the results of periodic reviews of the portfolio. For purposes of determining our historical valuation reserve, the loan portfolio, less cash secured loans, government guaranteed loans and classified loans, is multiplied by the Company s historical loss rate. Specific allocations are increased or decreased in accordance with deterioration or improvement in credit quality and a corresponding increase or decrease in risk of loss on a particular loan. In addition, we adjust our allowance for qualitative factors such as current local economic conditions and trends, including, without limitations, unemployment, oil and gas prices, flood and drought conditions, changes in lending staff, policies and procedures, changes in credit concentrations, changes in the trends and severity of problem loans and changes in trends in volume and terms of loans. This qualitative reserve serves to estimate for additional areas of losses inherent in our portfolio that are not reflected in our historic loss factors.

Although we believe we use the best information available to make loan loss allowance determinations, future adjustments could be necessary if circumstances or economic conditions differ substantially from the assumptions used in making our initial determinations. A decline in the economy and employment rates could result in increased levels of non-performing assets and charge-offs, increased loan provisions and reductions in income. Additionally, bank regulatory agencies periodically review our allowance for loan losses and methodology and could require, in accordance with generally accepted accounting principles, additional provisions to the allowance for loan losses based on their judgment of information available to them at the time of their examination as well as changes to our methodology.

Accrual of interest is discontinued on a loan and payments are applied to principal when management believes, after considering economic and business conditions and collection efforts, the borrower s financial condition is such that collection of interest is doubtful. Except consumer loans, generally all loans past due greater than 90 days, based on contractual terms, are placed on non-accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Consumer loans are generally charged-off when a loan becomes past due 90 days. For other loans in the portfolio, facts and circumstances are evaluated in making charge-off decisions.

Loans are considered impaired when, based on current information and events, management determines that it is probable we will be unable to collect all amounts due in accordance with the loan agreement, including scheduled principal and interest payments. If a loan is impaired, a specific valuation allowance is allocated, if necessary. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectable.

The Company s policy requires measurement of the allowance for an impaired, collateral dependent loan based on the fair value of the collateral. Other loan impairments for non-collateral dependent loans are measured based on the present value of expected future cash flows or the loan s observable market price. At June 30, 2018 and 2017, and December 31, 2017, all significant impaired loans have been determined to be collateral dependent and the allowance for loss has been measured utilizing the estimated fair value of the collateral less costs to sell.

From time to time, the Company modifies its loan agreement with a borrower. A modified loan is considered a troubled debt restructuring when two conditions are met: (i) the borrower is experiencing financial difficulty and (ii) concessions are made by the Company that would not otherwise be considered for a borrower with similar credit risk characteristics. Modifications to loan terms may include a lower interest rate, a reduction of principal, or a longer term to maturity. For all impaired loans, including the Company s troubled debt restructurings, the Company performs a periodic, well-documented credit evaluation of the borrower s financial condition and prospects for repayment to assess the likelihood that all principal and interest payments required under the terms of the agreement will be collected in full. When doubt exists about the ultimate collectability of principal and interest, the troubled debt restructuring remains on non-accrual status and payments received are applied to reduce principal to the extent necessary to eliminate such doubt. This determination of accrual status is judgmental and is based on facts and circumstances related to each troubled debt restructuring. Each of these loans is individually evaluated for impairment and a specific reserve is recorded based on probable losses, taking into consideration the related collateral, modified loan terms and cash flow. As of June 30, 2018 and 2017, and December 31, 2017, substantially all of the Company s troubled debt restructured loans are included in the non-accrual totals.

Loans acquired, including loans acquired in a business combination, are initially recorded at fair value with no valuation allowance. Acquired loans are segregated between those considered to be credit impaired and those deemed performing. To make this determination, management considers such factors as past due status, non-accrual status and credit risk ratings. The fair value of acquired performing loans is determined by discounting expected cash flows, both principal and interest, at prevailing market interest rates. The difference between the fair value and principal balances at acquisition date, the fair value discount, is accreted into interest income over the estimated life of the acquired performing loan portfolio.

Purchased credit impaired loans are those loans that showed evidence of deterioration of credit quality since origination and for which it is probable, at acquisition, that the Company will be unable to collect all amounts contractually owed. Their acquisition fair value, which includes a credit component at the acquisition date, was based on the estimate of cash flows, both principal and interest, expected to be collected or estimated collateral values if cash flows are not estimable, discounted at prevailing market rates of interest. The difference between the discounted cash flows expected at acquisition and the investment in the loan is recognized as interest income on a level-yield method over the life of the loan, unless management was unable to reasonably forecast cash flows in which case the loans were placed on nonaccrual. Contractually required payments for interest and principal that exceed the cash flows expected at acquisition are not recognized as a yield adjustment. Increases in expected cash flows subsequent to the initial investment are recognized prospectively through adjustment of the yield on the loan over its remaining life. Decreases in expected cash flows subsequent to acquisition are recognized as impairment. Valuation allowances on these impaired loans reflect only losses incurred after the acquisition. The carrying amount of purchased credit impaired loans at June 30, 2018 and 2017, and December 31, 2017, was \$2,813,000, \$889,000 and \$618,000, respectively, compared to a contractual balance of \$3,918,000, \$1,174,290, and \$755,000, respectively. Other purchased credit impaired loan disclosures were omitted due to immateriality.

Loans held-for-investment by class of financing receivables are as follows (in thousands):

	Jun	June 30,				
	2018	2017	2017			
Commercial	\$ 775,010	\$ 668,049	\$ 684,099			
Agricultural	92,583	77,342	94,543			
Real estate	2,567,878	2,271,100	2,302,998			
Consumer	396,009	422,861	403,929			
Total loans held-for-investment	\$3,831,480	\$3,439,352	\$ 3,485,569			

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The Company s non-accrual loans, loans still accruing and past due 90 days or more and restructured loans are as follows (in thousands):

	June	e 30,	December 31		
	2018	2017		2017	
Non-accrual loans*	\$ 26,685	\$21,489	\$	17,670	
Loans still accruing and past due 90 days or more	200	314		288	
Troubled debt restructured loans**	514	672		627	
Total	\$ 27,399	\$ 22,475	\$	18,585	

The Company s recorded investment in impaired loans and the related valuation allowance are as follows (in thousands):

June 30,	, 2018	June 3	0, 2017	December 31, 2017		
Recorded	Valuation	Recorded	Valuation	Recorded	Valuation	
Investment	Allowance	Investment	Allowance	Investment	Allowance	
\$26,685	\$ 4,823	\$ 21,489	\$ 4,543	\$ 17,670	\$ 3,996	

The Company had \$28,104,000, \$24,720,000 and \$20,117,000 in non-accrual, past due 90 days or more and still accruing, restructured loans and foreclosed assets at June 30, 2018 and 2017, and December 31, 2017, respectively. Non-accrual loans at June 30, 2018 and 2017, and December 31, 2017, consisted of the following by class of financing receivables (in thousands):

	Jur	ne 30,	December 31.		
	2018	2017		2017	
Commercial	\$ 7,580	\$ 5,404	\$	3,612	
Agricultural	1,259	61		134	
Real estate	16,715	14,801		12,838	
Consumer	1,131	1,223		1,086	
Total	\$ 26,685	\$ 21,489	\$	17,670	

<sup>\*</sup> Includes \$2,813,000, \$889,000 and \$618,000 of purchased credit impaired loans as of June 30, 2018 and 2017, and December 31, 2017, respectively.

<sup>\*\*</sup> Troubled debt restructured loans of \$4,329,000, \$5,417,000 and \$4,629,000, whose interest collection, after considering economic and business conditions and collection efforts, is doubtful are included in non-accrual loans at June 30, 2018 and 2017, and December 31, 2017, respectively.

No significant additional funds are committed to be advanced in connection with impaired loans as of June 30, 2018.

The Company s impaired loans and related allowance are summarized in the following tables by class of financing receivables (in thousands). No interest income was recognized on impaired loans subsequent to their classification as impaired.

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							Three-
	Unpaid	Recorded	Recorded			Year to-Dat	te Month
	Contractual	Investment	Investment	Total		Average	Average
	Principal	With No	With	Recorded	Related	Recorded	Recorded
June 30, 2018	Balance	Allowance*	Allowance	Investment	Allowance	Investment	Investment
Commercial	\$ 9,432	\$ 3,264	\$ 4,316	\$ 7,580	\$ 1,379	\$ 8,485	\$ 8,226
Agricultural	1,278	50	1,209	1,259	368	1,670	1,589
Real Estate	22,358	3,569	13,146	16,715	2,645	18,441	18,019
Consumer	1,344	169	962	1,131	431	1,240	1,192
Total	\$ 34,412	\$ 7,052	\$ 19,633	\$ 26,685	\$ 4,823	\$ 29,836	\$ 29,026

<sup>\*</sup> Includes \$2,813,000 of purchased credit impaired loans.

													-	Γhree-
	Uı	npaid	Re	corded	Re	ecorded					Yea	ar to-Dat	e I	Month
	Con	tractual	Inv	estment	Inv	vestment		Total			A	verage	A	verage
	Pri	ncipal	W	ith No		With	R	ecorded	R	elated	Re	ecorded	Re	ecorded
June 30, 2017	Ba	lance	Allo	owance*	Al	lowance	Inv	vestment	All	owance	Inv	estment	Inv	estment
Commercial	\$	9,362	\$	708	\$	4,696	\$	5,404	\$	1,683	\$	13,590	\$	7,985
Agricultural		66				61		61		17		69		66
Real Estate		19,071		3,755		11,046		14,801		2,369		17,769		15,473
Consumer		1,432		309		914		1,223		474		1,457		1,294
Total	\$ 2	29,931	\$	4,772	\$	16,717	\$	21,489	\$	4,543	\$	32,885	\$	24,818

<sup>\*</sup> Includes \$889,000 of purchased credit impaired loans.

	Unpaid	Recorded	Recorded	T-4-1		12 Month		
	Contractual	Investment		Total		Average		
	Principal	With No	With	Recorded	Related	Recorded		
December 31, 2017	Balance	Allowance*	Allowance	Investment	Allowance	Investment		
Commercial	\$ 5,597	\$ 518	\$ 3,094	\$ 3,612	\$ 1,194	\$ 4,849		
Agricultural	147		134	134	31	120		
Real Estate	16,823	2,348	10,490	12,838	2,316	13,835		
Consumer	1,284	143	943	1,086	455	1,258		
Total	\$ 23,851	\$ 3,009	\$ 14,661	\$ 17,670	\$ 3,996	\$ 20,062		

<sup>\*</sup> Includes \$618,000 of purchased credit impaired loans.

The Company recognized interest income on impaired loans prior to being recognized as impaired of approximately \$624,000 during the year ended December 31, 2017. Such amounts for the three-month and six-month periods ended June 30, 2018 and 2017 were not significant.

From a credit risk standpoint, the Company rates its loans in one of four categories: (i) pass, (ii) special mention, (iii) substandard or (iv) doubtful. Loans rated as loss are charged-off.

The ratings of loans reflect a judgment about the risks of default and loss associated with the loan. The Company reviews the ratings on our credits as part of our on-going monitoring of the credit quality of our loan portfolio. Ratings are adjusted to reflect the degree of risk and loss that are felt to be inherent in each credit as of each reporting period. Our methodology is structured so that specific allocations are increased in accordance with deterioration in credit quality (and a corresponding increase in risk and loss) or decreased in accordance with improvement in credit quality (and a corresponding decrease in risk and loss).

Credits rated special mention show clear signs of financial weaknesses or deterioration in credit worthiness, however, such concerns are not so pronounced that the Company generally expects to experience significant loss within the short-term. Such credits typically maintain the ability to perform within standard credit terms and credit exposure is not as prominent as credits rated more harshly.

Credits rated substandard are those in which the normal repayment of principal and interest may be, or has been, jeopardized by reason of adverse trends or developments of a financial, managerial, economic or political nature, or important weaknesses exist in collateral. A protracted workout on these credits is a distinct possibility. Prompt corrective action is therefore required to strengthen the Company s position, and/or to reduce exposure and to assure that adequate remedial measures are taken by the borrower. Credit exposure becomes more likely in such credits and a serious evaluation of the secondary support to the credit is performed.

Credits rated doubtful are those in which full collection of principal appears highly questionable, and which some degree of loss is anticipated, even though the ultimate amount of loss may not yet be certain and/or other factors exist which could affect collection of debt. Based upon available information, positive action by the Company is required to avert or minimize loss. Credits rated doubtful are generally also placed on non-accrual.

The following summarizes the Company s internal ratings of its loans held-for-investment by class of financing receivables and portfolio segments, which are the same (in thousands):

		Special		
June 30, 2018	Pass	Mention	Substandard 1	Doubtful Total
Commercial	\$ 749,387	\$ 6,439	\$ 19,184	\$ 775,010
Agricultural	87,768	1,568	3,247	92,583
Real Estate	2,487,399	26,182	54,297	2,567,878
Consumer	393,200	368	2,441	396,009
Total	\$3,717,754	\$ 34,557	\$ 79,169	\$ \$3,831,480
June 30, 2017	Pass	Special Mention	Substandard 1	Doubtful Total
Commercial	\$ 627,812	\$ 5,965	\$ 34,272	\$ \$ 668,049
Agricultural	73,727	859	2,756	77,342
Real Estate	2,200,067	20,978	50,055	2,271,100
Consumer	420,138	197	2,526	422,861
	-,		,-	,
Total	\$3,321,744	\$ 27,999	\$ 89,609	\$ \$3,439,352
		Special		
December 31, 2017	Pass	Mention	Substandard 1	Doubtful Total
Commercial	¢ 640 166	¢ 6 202	¢ 20.651	\$ \$ 684,099
	\$ 649,166	\$ 6,282	\$ 28,651	\$ \$ 684,099

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Real Estate	2,227,302	29,089	46,607	2,302,998
Consumer	401,434	181	2,314	403,929
Total	\$ 3,368,359	\$ 37,079	\$ 80,131	\$ \$ 3,485,569

The Company s past due loans are as follows (in thousands):

							90
							Days
	15-59	60-89					Past
	Days	Days	Greater	Total			Due
	Past	Past	Than	Past		Total	Still
June 30, 2018	Due*	Due	90 Days	Due	Current	Loans	Accruing
Commercial	\$ 4,950	\$ 1,085	\$ 3,029	\$ 9,064	\$ 765,946	\$ 775,010	\$ 74
Agricultural	626	159		785	91,798	92,583	
Real Estate	13,441	474	532	14,447	2,553,431	2,567,878	70
Consumer	919	232	76	1,227	394,782	396,009	56
Total	\$19,936	\$1,950	\$ 3,637	\$ 25,523	\$3,805,957	\$3,831,480	\$ 200

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							90
							Days
	15-59	60-89	Greater				Past
	Days	Days	Than	Total			Due
	Past	Past	90	Past		Total	Still
June 30, 2017	Due*	Due	Days	Due	Current	Loans	Accruing
Commercial	\$ 3,026	\$ 872	\$ 2,673	\$ 6,571	\$ 661,478	\$ 668,049	\$ 150
Agricultural	633		8	641	76,701	77,342	8
Real Estate	12,794	1,713	4,661	19,168	2,251,932	2,271,100	99
Consumer	1,134	414	99	1,647	421,214	422,861	57
Total	\$ 17,587	\$ 2,999	\$ 7,441	\$ 28,027	\$3,411,325	\$3,439,352	\$ 314
	15-59	60-89	Greater				Total 90
	Days	Days	Than	Total			Days Past
	Past	Past	90	Past	Total	Total	Due Still
December 31, 2017	Due*	Due	Days	Due	Current	Loans	Accruing
Commercial	\$ 2,039	\$ 1,104	\$ 1,081	\$ 4,224	\$ 679,875	\$ 684,099	\$ 7
Agricultural	640	+ -,	+ -,	640	93,903	94,543	T .
Real Estate	12,308	511	1,198	14,017	2,288,981	2,302,998	216
Consumer	1,360	361	135	1,856	402,073	403,929	65
Total	\$ 16,347	\$ 1,976	\$ 2,414	\$ 20,737	\$3,464,832	\$3,485,569	\$ 288

The following table details the allowance for loan losses by portfolio segment (in thousands). There were no allowances for purchased credit impaired loans at June 30, 2018 and 2017, and December 31, 2017. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

	_				_		~		
June 30, 2018	Cor	nmercial	Agr	icultural	Re	al Estate	Co	nsumer	Total
Loans individually evaluated for impairment	\$	1,379	\$	368	\$	2,645	\$	431	\$ 4,823
Loans collectively evaluated for impairment		7,839		1,034		30,598		5,657	45,128
Total	\$	9,218	\$	1,402	\$	33,243	\$	6,088	\$49,951
June 30, 2017	Con	nmercial	Agr	icultural	Re	al Estate	Co	nsumer	Total
Loans individually evaluated for impairment	\$	1,683	\$	17	\$	2,369	\$	474	\$ 4,543
Loans collectively evaluated for impairment		10,252		1,110		25,654		5,851	42,867

<sup>\*</sup> The Company monitors commercial, agricultural and real estate loans after such loans are 15 days past due. Consumer loans are monitored after such loans are 30 days past due.

Total	\$	11,935	\$	1,127	\$	28,023	\$	6,325	\$47,410
December 31, 2017	Co	mmercial	Agr	icultural	Re	al Estate	Co	nsumer	Total
Loans individually evaluated for impairment	\$	1,194	\$	31	\$	2,316	\$	455	\$ 3,996
Loans collectively evaluated for impairment		9,671		1,274		27,580		5,635	44,160
Total	\$	10,865	\$	1,305	\$	29,896	\$	6,090	\$48,156

Changes in the allowance for loan losses are summarized as follows by portfolio segment (in thousands):

Three months ended June 30, 2018	Co	mmercial	Agı	ricultural	Re	al Estate	Co	nsumer	Total
Beginning balance	\$	9,277	\$	1,512	\$	32,539	\$	6,171	\$49,499
Provision for loan losses		335		(115)		799		86	1,105
Recoveries		126		5		18		147	296
Charge-offs		(520)				(113)		(316)	(949)
Ending balance	\$	9,218	\$	1,402	\$	33,243	\$	6,088	\$49,951
	_						_		
Three months ended June 30, 2017		mmercial						nsumer	Total
Beginning balance	\$	11,682	\$	946	\$	27,279	\$	6,285	\$ 46,192
Provision for loan losses		(76)		207		1,359		235	1,725
Recoveries		522		2		39		104	667
Charge-offs		(193)		(28)		(654)		(299)	(1,174)
Ending balance	\$	11,935	\$	1,127	\$	28,023	\$	6,325	\$47,410
	C				D	15.	<b>C</b>		m . 1
Six months ended June 30, 2018		nmercial	_					nsumer	Total
Beginning balance	\$	10,865	\$	1,305	<b>3</b>	29,896	<b></b>	6,090	\$48,156
Provision for loan losses		(1,292) 284		88 9		3,233 260		386 247	2,415 800
Recoveries Charge offe				9					
Charge-offs		(639)				(146)		(635)	(1,420)
Ending balance	\$	9,218	\$	1,402	\$	33,243	\$	6,088	\$49,951
Six months ended June 30, 2017		nmercial	_					nsumer	Total
Beginning balance	\$	11,707	\$	1,101	\$	26,864	\$	6,107	\$ 45,779
Provision for loan losses		927		54		2,132		562	3,675
Recoveries		749		8		91		309	1,157
Charge-offs		(1,448)		(36)		(1,064)		(653)	(3,201)
Ending balance	\$	11,935	\$	1,127	\$	28,023	\$	6,325	\$47,410

The Company s recorded investment in loans related to the balance in the allowance for loan losses on the basis of the Company s impairment methodology is as follows (in thousands). Purchased credit impaired loans of \$2,813,000, \$889,000 and \$618,000 at June 30, 2018 and 2017, and December 31, 2017, respectively, are included in loans individually evaluated for impairment.

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June 30, 2018	Coı	mmercial	Ag	ricultural	Re	al Estate	Co	nsumer		Total
Loans individually evaluated for impairment	\$	7,580	\$	1,259	\$	16,715	\$	1,131	\$	26,685
Loans collectively evaluated for impairment		767,430		91,324	2	,551,163	3	394,878	3	,804,795
Total	\$	775,010	\$	92,583	\$2	,567,878	\$ 3	396,009	\$3	,831,480
June 30, 2017	Coı	mmercial	Agı	ricultural	Re	al Estate	Co	onsumer		Total
Loans individually evaluated for impairment	\$	5,404	\$	61	\$	14,801	\$	1,223	\$	21,489
Loans collectively evaluated for impairment		662,645		77,281	2	,256,299	2	421,638	3	,417,863
Total	\$	668.049	\$	77.342	\$2	.271.100	\$ 4	422.861	\$3	.439.352

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December 31, 2017	Co	mmercial	Ag	ricultural	Rea	1 Estate	Co	nsumer		Total
Loans individually evaluated for impairment	\$	3,612	\$	134	\$	12,838	\$	1,086	\$	17,670
Loan collectively evaluated for impairment		680,487		94,409	2,2	290,160	2	402,843	3	,467,899
Total	\$	684,099	\$	94,543	\$ 2,3	302,998	\$ 4	403,929	\$3	,485,569

The Company s loans that were modified and considered troubled debt restructurings are as follows (in thousands):

		Three Months Ended June 30, 2018 Pre-ModificationPost-Modification						s Ended Ju	,	
			orded		corded	-		corded		corded
	Number	Inves	tment	Inve	stment	Number	Inve	estment	Inve	estment
Commercial	1	\$	279	\$	279	1	\$	279	\$	279
Agricultural						1		4		4
Real Estate	2		162		162	4		525		525
Consumer	3		39		39	6		113		113
Total	6	\$	480	\$	480	12	\$	921	\$	921

	Three Months Ended June 30, 2017 Pre-ModificationPost-Modification										
		Reco			orded			orded		corded	
	Number	Invest	ment	Inves	stment	Number	Inve	stment	Inve	estment	
Commercial	2	\$	90	\$	90	6	\$	324	\$	324	
Agricultural											
Real Estate	1		161		161	2		217		217	
Consumer	1		25		25	1		25		25	
Total	4	\$	276	\$	276	9	\$	566	\$	566	

The balances below provide information as to how the loans were modified as troubled debt restructured loans (in thousands):

					,	Six Months	Ende	ed
	Three Months Ended June 30, 2018					June 30, 2018		
	Adjusted		Com	bined	Adjuste	d	Con	nbined
	Interest Extended			Rate and Interest I			Rate and	
	Rate	Maturity	Mat	turity	Rate	Maturity	Ma	turity
Commercial	\$	\$	\$	279		\$	\$	279
Agricultural								4
Real Estate		162				162		363
Consumer				39				113

Total \$ \\$ 162 \\$ 318 \\$ 162 \\$ 759

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	Three Mo	onths	Ended	June 30, 201			Months ne 30, 2		ed
	Adjusted			Combined	Adjuste	d		Con	nbined
	Interest	Ext	ended	Rate and	Interest	t Ext	ended	Rat	te and
	Rate	Ma	turity	Maturity	Rate	Ma	turity	Ma	turity
Commercial	\$	\$	90	\$		\$	180	\$	144
Agricultural									
Real Estate				161			56		161
Consumer			25				25		
Total	\$	\$	115	\$ 161		\$	261	\$	305

During the three months ended June 30, 2018 and 2017, no loans were modified as a troubled debt restructured loan within the previous 12 months and for which there was a payment default. During the six months ended June 30, 2017, two loans were modified in the six-month period as a troubled debt restructured loan within the previous 12 months and for which there was a payment default. There were no such defaults for the six months ended June 30, 2018. A default for purposes of this disclosure is a troubled debt restructured loan in which the borrower is 90 days past due or more or results in the foreclosure and repossession of the applicable collateral. The loans with payment default are as follows (dollars in thousands):

Three Months Ended June 3	30, 20 <b>S</b> ax	Months End	led June 30,	2018
---------------------------	--------------------	------------	--------------	------

	Number	Balance	Number	Balance
Commercial		\$		\$
Agriculture				
Real Estate				
Consumer				
Total		\$		\$

Three Months Ended June 30, 2015 Months Ended June 30, 2017

	Number	Balance	Number	Bal	lance
Commercial		\$	1	\$	53
Agriculture					
Real Estate			1		63
Consumer					
Total		\$	2	\$	116

As of June 30, 2018, the Company has no commitments to lend additional funds to loan customers whose terms have been modified in troubled debt restructurings.

Our subsidiary bank has established a line of credit with the Federal Home Loan Bank of Dallas (FHLB) to provide liquidity and meet pledging requirements for those customers eligible to have securities pledged to secure certain uninsured deposits. At June 30, 2018, \$2,378,431,000 in loans held by our bank subsidiary were subject to blanket

liens as security for this line of credit. At June 30, 2018, there was \$60,000,000 outstanding under this line of credit. At June 30, 2018, \$1,500,000 million in letters of credit were outstanding under this line of credit that were pledged as collateral for public funds held by our bank subsidiary.

#### Note 6 Loans Held for Sale

The Company originates certain mortgage loans for sale in the secondary market. The mortgage loan sales contracts contain indemnification clauses should the loans default, generally in the first three to nine months, or if documentation is determined not to be in compliance with regulations. The Company s historic losses as a result of these indemnities have been insignificant.

Loans held for sale totaled \$24,289,000, \$18,327,000 and \$15,130,000 at June 30, 2018 and 2017, and December 31, 2017, respectively, all of which are valued at the lower of cost or fair value, except for \$5,061,000 of the June 30, 2018 amounts, which is valued under the fair value option The change to the fair value option for loans held for sale was done in conjunction with the Company s move to mandatory delivery in the secondary market and the purchase of forward mortgage-backed securities to manage the changes in fair value (see note 7 for additional information).

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These loans, which are sold on a servicing released basis, are valued using a market approach by utilizing either: (i) the fair value of the securities backed by similar mortgage loans, adjusted for certain factors to approximate the fair value of a whole mortgage loan, including the value attributable to mortgage servicing and credit risk, (ii) current commitments to purchase loans or (iii) recent observable market trades for similar loans, adjusted for credit risk and other individual loan characteristics. As these prices are derived from market observable inputs, the Company classifies these valuations as Level 2 in the fair value disclosures (see note 12). Interest income on mortgage loans held for sale is recognized based on the contractual rates and reflected in interest income on loans in the consolidated statements of earnings. The Company has no continuing involvement in any residential mortgage loans sold.

#### **Note 7** Derivative Financial Instruments

The Company enters into interest rate lock commitments ( IRLCs ) with customers to originate residential mortgage loans at a specific interest rate that are ultimately sold in the secondary market. These commitments, which contain fixed expiration dates, offer the borrower an interest rate guarantee provided the loan meets underwriting guidelines and closes within the timeframe established by the Company.

Beginning in the second quarter of 2018, the Company purchased forward mortgage-backed securities contracts to manage the changes in fair value associated with changes in interest rates related to a portion of the IRLCs. These instruments are typically entered into at the time the IRLC is made.

These financial instruments are not designated as hedging instruments and are used for asset and liability management needs. All derivatives are carried at fair value in either other assets or other liabilities.

The fair values of IRLCs are based on current secondary market prices for underlying loans and estimated servicing value with similar coupons, maturity and credit quality, subject to the anticipated loan funding probability (pull-through rate). The fair value of IRLCs is subject to change primarily due to changes in interest rates and the estimated pull-through rate. These commitments are classified as Level 2 in the fair value disclosures (see note 12), as the valuations are based on observable market inputs.

Forward mortgage-backed securities contracts are exchange-traded or traded within highly active dealer markets. In order to determine the fair value of these instruments, the Company utilizes the exchange price or dealer market price for the particular derivative contract and these instruments are therefore classified as Level 2 in the fair value disclosures (see note 12). The estimated fair values are subject to change primarily due to changes in interest rates.

The following table provides the outstanding notional balances and fair values of outstanding derivative positions (dollars in thousands):

Outstanding	Asset	Liability
Notional	Derivative	Derivative
Balance	Fair Value	Fair Value
\$ 61,520	\$ 501	\$
17,500		47
Outstanding Notional Balance	Asset Derivative Fair	Liability Derivative Fair
	Notional Balance \$ 61,520 17,500  Outstanding Notional	Notional Derivative Balance Fair Value \$ 61,520 \$ 501 17,500  Outstanding Asset Notional Derivative

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			Value		Value	
IRLCs	\$	72,281	\$	380	\$	
			A	sset	Liability	7
	Outstanding		Dor	ivative	Derivativ	70
	Ou	istanunig	Den	valive	Denvauv	′ C
		otional		Fair	Fair	<i>,</i> C
December 31, 2017:	N	U	F			_

## **Note 8 Borrowings**

Borrowings consisted of the following (dollars in thousands):

	June 30,		Dec	cember 31,
	2018	2017		2017
Securities sold under agreements with customers to				
repurchase	\$ 389,010	\$ 309,524	\$	320,450
Federal funds purchased	7,925	19,800		10,550
Advances from the Federal Home Loan Bank	60,000	50,000		
Total	\$ 456,935	\$379,324	\$	331,000

Securities sold under repurchase agreements are generally with significant customers of the Company that require short-term liquidity for their funds for which the Company pledges certain securities that have a fair value equal to at least the amount of the borrowings. The agreements mature daily and therefore the risk arising from a decline in the fair value of the collateral pledged is minimal. The securities pledged are mortgage-backed securities. These agreements do not include right of set-off provisions and therefore the Company does not offset such agreements for financial reporting purposes.

#### **Note 9** Income Taxes

Income tax expense was \$7,217,000 for the second quarter of 2018 as compared to \$8,500,000 for the same period in 2017. The Company s effective tax rates on pretax income were 16.09% and 23.13% for the second quarters of 2018 and 2017, respectively. Income tax expense was \$13,462,000 for the six months ended June 30, 2018 as compared to \$16,105,000 for the same period in 2017. The Company s effective tax rates on pretax income were 15.72% and 22.70% for the six months ended June 2018 and 2017, respectively. The effective tax rates differ from the statutory federal tax rate of 21% for 2018 and 35% for 2017 primarily due to tax exempt interest income earned on certain investment securities and loans, the deductibility of dividends paid to our employee stock ownership plan and excess tax benefits related to our directors deferred compensation plan.

On December 22, 2017, the Tax Cuts and Jobs Act was signed into law with sweeping modifications to the Internal Revenue Service Code. The primary change for the Company was to lower the corporate income tax rate to 21% from 35%. The Company s deferred tax assets and liabilities were re-measured based on the income tax rules at which they are expected to reverse in the future, which is now generally 21%. The Company continues to analyze certain aspects of the Act resulting in refinement of the calculations which could potentially affect the measurement of these balances or potentially give rise to new deferred tax amounts. The provisional amount recorded related to the re-measurement of the Company s deferred tax balance was \$7,650,000, and was recorded in December 2017 as a reduction of income tax expense. There have been no adjustments to this provisional amount recorded in the three months and six months ended June 30, 2018. In addition, income tax rate changes in deferred tax assets and liabilities totaling \$5,759,000 related to amounts recorded in accumulated other comprehensive income were reclassified from accumulated other comprehensive income to retained earnings during the first quarter of 2018.

## Note 10 Stock Option Plan and Restricted Stock Plan

The Company grants incentive stock options for a fixed number of shares with an exercise price equal to the fair value of the shares at the date of grant to employees. In June 2017, the Company granted 452,450 incentive stock options with an exercise price of \$42.35 per share. The fair value of the options was \$9.90 per option and was estimated using the Black-Scholes options pricing model with the following weighted average assumptions: risk-free interest rate of 1.89%; expected dividend yield of 1.79%; expected life of 6.24 years; and expected volatility of 26.51%. No options have been granted in 2018.

The Company recorded stock option expense totaling \$377,000 and \$217,000 for the three-month periods ended June 30, 2018 and 2017, respectively. The Company recorded stock option expense totaling \$754,000 and \$432,000 for the six months ended June 30, 2018 and 2017, respectively. The additional disclosure requirements under authoritative accounting guidance have been omitted due to the amounts being insignificant.

On April 26, 2016, upon re-election of existing directors, 7,660 restricted shares with a total value of \$250,000 were granted to the ten non-employee directors and was expensed over the period from grant date to April 25, 2017, the date of the next Annual Shareholders Meeting at which these directors term expired. On April 25, 2017, upon re-election of existing directors, 14,650 restricted shares with a total value of \$600,000 were granted to the ten non-employee directors and was expensed over the period from the grant date to April 24, 2018, the date of the next Annual Shareholders Meeting at which these directors term expired. On April 24, 2018, upon re-election of nine of the existing directors, 10,710 restricted shares with a total value of \$540,000 were granted to these non-employee directors and is being expensed over the period from grant date to April 23, 2019, the Company s next shareholders meeting at which the director s term expires. The Company recorded director expense related to these restricted share grants of \$140,000 and \$121,000 for the three-month periods ended June 30, 2018 and 2017, respectively. The Company recorded director expense related to these restricted stock grants of \$290,000 and \$183,000 for the six months period ended June 30, 2018 and 2017, respectively.

On October 27, 2015, the Company granted 31,273 restricted shares with a total value of \$1,060,000 to certain officers that is being expensed over the vesting period of three years. On October 25, 2016, the Company granted 15,405 restricted stock shares with a total value of \$560,000 to certain officers that is being expensed over the vesting period of three years. On October 24, 2017, the Company granted 14,191 restricted shares with a total value of \$655,000 to certain officers that is being expensed over the vesting period of one to three years. The Company recorded restricted stock expense for officers of \$158,000 and \$133,000, for the three-month periods ended June 30, 2018 and 2017, respectively. The Company recorded restricted stock expense for officers of \$326,000 and \$266,000, for the six-month periods ended June 30, 2018 and 2017, respectively.

## Note 11 Pension Plan

The Company s defined benefit pension plan was frozen effective January 1, 2004, whereby no new participants will be added to the plan and no additional years of service will accrue to participants, unless the pension plan is reinstated at a future date. The pension plan covered substantially all of the Company s employees at the time. The benefits for each employee were based on years of service and a percentage of the employee s qualifying compensation during the final years of employment. The Company s funding policy was and is to contribute annually the amount necessary to satisfy the Internal Revenue Service s funding standards. Contributions to the pension plan, prior to freezing the plan, were intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future. As a result of the Pension Protection Act of 2006 (the Protection Act ), the Company will be required to contribute amounts in future years to fund any shortfalls. The Company has evaluated the provisions of the Protection Act as well as the Internal Revenue Service s funding standards to develop a plan for funding in future years. The

Company made no contribution in 2017, and has not made a contribution through June 30, 2018.

Net periodic benefit costs totaling \$56,000 and \$84,000 were recorded for the three months ended June 30, 2018 and 2017, respectively. Net periodic benefit costs totaling \$111,000 and \$168,000 were recorded for the six months ended June 30, 2018 and 2017, respectively.

#### Note 12 Fair Value Disclosures

The authoritative accounting guidance for fair value measurements defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact, and (iv) willing to transact.

The authoritative accounting guidance requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement costs). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity s own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, the authoritative guidance establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 Inputs Significant unobservable inputs that reflect an entity s own assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

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In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. While management believes the Company s valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities classified as available-for-sale and trading are reported at fair value utilizing Level 1 and Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include market spreads, cash flows, the United States Treasury yield curve, live trading levels, trade execution data, dealer quotes, market consensus prepayments speeds, credit information and the security s terms and conditions, among other items.

There were no transfers between Level 1 and Level 2 or Level 2 and Level 3 during the six months ended June 30, 2018 and 2017, and the year ended December 31, 2017.

The following table summarizes the Company s available-for-sale securities which are measured at fair value on a recurring basis, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (dollars in thousands):

## June 30, 2018

	Level 1 Inputs	Level 2 Inputs			al Fair alue
Available-for-sale investment securities:		-	Ī		
U.S. Treasury securities	\$ 9,965	\$	\$	\$	9,965
Obligations of U. S. government sponsored enterprises					
and agencies		303			303
Obligations of states and political subdivisions		1,284,775		1,2	284,775
Corporate bonds		451			451
Residential mortgage-backed securities		1,435,257		1,4	135,257
Commercial mortgage-backed securities		462,485		2	162,485
Other securities	4,331				4,331
Total	\$ 14,296	\$3,183,271	\$	\$3,1	197,567

#### June 30, 2017

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	To	otal Fair Value
Available-for-sale investment securities:	-	_	_		
U.S. Treasury securities	\$ 10,573	\$	\$	\$	10,573
Obligations of U. S. government sponsored enterprises					
and agencies		73,705			73,705

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Obligations of states and political subdivisions		1,531,873	1,531,873
Corporate bonds		25,788	25,788
Residential mortgage-backed securities		975,082	975,082
Commercial mortgage-backed securities		343,040	343,040
Other securities	4,452		4,452
Total	\$ 15,025	\$ 2,949,488	\$ \$ 2,964,513

## **December 31, 2017**

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Available-for-sale investment securities:	_	_		
Obligations of U. S. government sponsored enterprises				
and agencies		60,330		60,330
Obligations of states and political subdivisions		1,420,850		1,420,850
Corporate bonds		7,031		7,031
Residential mortgage-backed securities		1,219,097		1,219,097
Commercial mortgage-backed securities		375,737		375,737
Other securities	4,428			4,428
Total	\$ 4,428	\$3,083,045	\$	\$ 3,087,473

Certain financial assets and financial liabilities are measured at fair value on a non-recurring basis, that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis include the following at June 30, 2018:

Impaired Loans Impaired loans are reported at the fair value of the underlying collateral if repayment is expected solely from the collateral less costs to sell. Collateral values are estimated using Level 2 inputs based on observable market data. At June 30, 2018, impaired loans with a carrying value of \$26,685,000 were reduced by specific valuation reserves totaling \$4,823,000 resulting in a net fair value of \$21,862,000. The Company also had impaired loans of \$7,052,000 with no specific valuation reserve at June 30, 2018, due to the loans carrying value generally being lower than the value of the collateral associated with the loan.

Loans Held-for-Sale Loans held-for-sale are reported at either the fair value option or the lower of cost or fair value (see note 6).

IRLCs and Forward Mortgage-Backed Securities Trades IRLCs and forward mortgage-backed securities trades are reported at fair value (see note 7).

Certain non-financial assets and non-financial liabilities measured at fair value on a non-recurring basis include other real estate owned, goodwill and other intangible assets and other non-financial long-lived assets. Non-financial assets measured at fair value on a non-recurring basis during the three months and six months ended June 30, 2018 and 2017 include other real estate owned which, subsequent to their initial transfer to other real estate owned from loans, were re-measured at fair value through a write-down included in gain (loss) on sale of foreclosed assets. During the reported periods, all fair value measurements for foreclosed assets utilized Level 2 inputs based on observable market data, generally third-party appraisals, or Level 3 inputs based on customized discounting criteria. These appraisals are evaluated individually and discounted as necessary due to the age of the appraisal, lack of comparable sales, expected holding periods of property or special use type of the property. Such discounts vary by appraisal based on the above factors but generally range from 5% to 25% of the appraised value. Re-evaluation of other real estate owned is performed at least annually as required by regulatory guidelines or more often if particular circumstances arise. The following table presents other real estate owned that were re-measured subsequent to their initial transfer to other real estate owned (dollars in thousands):

	Three Months E June 30, 2018			ded 017
Carrying value of other real estate owned prior to				
re-measurement	\$	526	\$	88
Write-downs included in gain (loss) on sale of other real estate				
owned		(126)		(8)
Fair value	\$	400	\$	80
	Six Months Ended June 30,			ed
	2	2018	20	17
Carrying value of other real estate owned prior to				
re-measurement	\$	526	\$	88
Write-downs included in gain (loss) on sale of other real estate owned		(126)		(8)
Fair value	\$	400	\$	80

At June 30, 2018 and 2017, and December 31, 2017, other real estate owned totaled \$642,000, \$2,023,000 and \$1,347,000, respectively.

The Company is required under current authoritative accounting guidance to disclose the estimated fair value of their financial instrument assets and liabilities including those subject to the requirements discussed above. For the Company, as for most financial institutions, substantially all of its assets and liabilities are considered financial instruments. Many of the Company s financial instruments, however, lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction.

The estimated fair value amounts of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

In addition, reasonable comparability between financial institutions may not be likely due to the wide range of permitted valuation techniques and numerous estimates that must be made given the absence of active secondary markets for many of the financial instruments. This lack of uniform valuation methodologies also introduces a greater degree of subjectivity to these estimated fair values. Cash and due from banks, federal funds sold, interest-bearing deposits and time deposits in banks and accrued interest receivable and payable are liquid in nature and considered Levels 1 or 2 of the fair value hierarchy.

Financial instruments with stated maturities have been valued using a present value discounted cash flow with a discount rate approximating current market for similar assets and liabilities and are considered Levels 2 and 3 of the fair value hierarchy. Financial instrument liabilities with no stated maturities have an estimated fair value equal to both the amount payable on demand and the carrying value and are considered Level 1 of the fair value hierarchy.

The carrying value and the estimated fair value of the Company s contractual off-balance-sheet unfunded lines of credit, loan commitments and letters of credit, which are generally priced at market at the time of funding, are not material.

The estimated fair values and carrying values of all financial instruments under current authoritative guidance, were as follows (in thousands):

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Table of Contents							
	June 30,				Decem	iber 31,	
	20	018	20	017	20	)17	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value	Fair Value Hierarchy
Cash and due	v arac	Tun vuiue	varae	Tun vuide	varae	Tun vuide	Therareny
from banks	\$ 178,217	\$ 178,217	\$ 163,435	\$ 163,435	\$ 209,583	\$ 209,583	Level 1
Federal funds		,	,		,	,	
sold	8,450	8,450	3,740	3,740			Level 1
Interest-bearing							
deposits in banks	99,499	99,499	53,336	53,336	162,764	162,764	Level 1
Interest-bearing							
time deposits							
in banks	1,458	1,458	1,458	1,458	1,458	1,458	Level 2
Available-for-sale	2 40 5 5 6 5	2 10 - 7 (-	2061.712	2061 712	2 00= 4=2	2 00= 1=2	
securities	3,197,567	3,197,567	2,964,513	2,964,513	3,087,473	3,087,473	Levels 1 and 2
Held-to-maturity			105	107			T 10
securities Loans Held for			105	107			Level 2
Investment	3,781,529	3,807,267	3,391,942	3,448,104	3,437,413	3,455,003	Level 3
Loans Held for	3,761,329	3,807,207	3,391,942	3,440,104	3,437,413	3,433,003	Level 3
Sale	24,289	24,289	18,327	18,327	15,130	15,130	Level 3
Accrued interest	21,207	21,209	10,327	10,327	15,150	13,130	Ecver 3
receivable	36,513	36,513	35,600	35,600	36,081	36,081	Level 2
Deposits with	,	,	,	,	,	,	
stated maturities	483,230	484,230	477,441	478,393	451,255	451,255	Level 2
Deposits with no							
stated maturities	5,727,377	5,727,377	5,149,168	5,149,168	5,511,706	5,511,706	Level 1
Borrowings	456,935	456,935	379,324	379,324	331,000	331,000	Level 2
Accrued interest							
payable	223	223	164	164	197	197	Level 2

Note 13 Recently Issued Authoritative Accounting Guidance

Accounting Standards Update ( ASU ) 2014-09, Revenue from Contracts with Customers. ASU 2014-09 implements a comprehensive new revenue recognition standard that supersedes substantially all existing revenue recognition guidance. The new standard s core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity applies the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2015-4 Revenue from Contracts with Customers Deferral of the Effective Date deferred the effective date of ASU 2014-09 by one year and as a result, the new standard became effective in the first quarter of 2018. The Company s revenue is comprised of net interest income on financial assets and financial liabilities, which is explicitly excluded from the scope of ASU 2014-09, and non-interest income. Based on the Company s analysis of the effect of the new standard on its recurring revenue streams, the Company did not expect these changes to have a significant impact on the Company s financial statement, and upon adoption in the first quarter of 2018, no adjustment to opening retained earnings was recorded. See Note 1 for additional information related to the Company s consideration and analysis of this new standard.

ASU 2016-1, Financial Instruments Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-1, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, (iv) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, (v) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (vi) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements and (vii) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities. ASU 2016-1 became effective for the Company on January 1, 2018 and did not have a significant impact on the Company s financial statements.

ASU 2016-02, Leases. ASU 2016-02 will amend current lease accounting to require lessees to recognize (i) a lease liability, which is a lessee s obligation to make lease payments arising from a lease, measured on a discounted basis, and (ii) a right-of-use asset, which is an asset that represents the lessee s right to use, or control the use of, a specified asset for the lease term. ASU 2016-02 does not significantly change lease accounting requirements applicable to lessors; however, certain changes were made to align, where necessary, lessor accounting with the lessee accounting model. The amended guidance will be effective in the first quarter of 2019 and will require transition using a modified retrospective approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Company continues to evaluate the provision of the new lease standard but, due to the small number and dollar amount of lease agreements presently in effect for the Company, does not expect the new guidance will have a significant impact on the Company s financial statements.

ASU 2016-09, Compensation Stock Compensation: Improvements to Employee Share-Based Payment Accounting. ASU 2016-09 amends current guidance such that all excess tax benefits and tax deficiencies related to share-based payment awards will be recognized as income tax expense or benefit in the income statement during the period in which they occur. Previously, such amounts were recorded in capital surplus. Additionally, excess tax benefits will be classified along with other income tax cash flows as an operating activity rather than a financing activity, as was previously the case. ASU 2016-09 also provides that any entity can make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest, which is the current requirement, or account for forfeitures when they occur. ASU 2016-09 became effective January 1, 2017 and did not have a significant impact on the Company s financial statements.

ASU 2016-13, Financial Instruments Credit Losses. ASU 2016-13 implements a comprehensive change in estimating the allowances for loan losses from the current model of losses inherent in the loan portfolio to a current expected credit loss model that generally is expected to result in earlier recognition of allowances for losses. Additionally, purchase accounting rules have been modified as well as credit losses on held-to-maturity debt securities. ASU 2016-13 will be effective in the first quarter of 2020. While the Company generally expects that the implementation of ASU 2016-13 will increase their allowance for loan losses balance, the Company is continuing to evaluate the potential impact on the Company s financial statements.

ASU 2017-04, Intangibles Goodwill and Other. ASU 2017-04 will amend and simplify current goodwill impairment testing to eliminate Step 2 from the current provisions. Under the new guidance, an entity should perform the goodwill impairment test by comparing the fair value of a reporting unit with its carrying value and recognize an

impairment charge for the amount by which the carrying amount exceeds the reporting unit s fair value. An entity still has the option to perform the quantitative assessment for a reporting unit to determine if a quantitative impairment test is necessary. ASU 2017-04 will be effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company s financial statements.

ASU 2017-07, Compensation Retirement Benefits, Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-Retirement Benefit Cost. ASU 2017-17 will require employers that sponsor defined benefit pension plans to present the service cost component of net periodic benefit cost in the same income statement line item as other employee compensation costs arising from services rendered during the period. Other components of the net periodic benefit cost will be presented separately from the service cost component. ASU 2017-17 became effective in 2018 and, as the Company froze its defined benefit pension plan in 2004, there is no service cost component of its net periodic benefit cost and therefore did not have an impact on the Company s financial statements.

ASU 2017-08, Receivables Nonrefundable Fees and Other Costs: Premium Amortization on Purchased Callable Debt Securities. ASU 2017-08 addresses the amortization method for all callable bonds purchased at a premium to par. Under the revised guidance, entities will be required to amortize premiums on callable bonds to the earliest call date. ASU 2017-08 is effective in 2019 although early adoption is permitted. The Company elected to early adopt ASU 2017-08 in the first quarter of 2017. The adoption of this guidance did not have a material impact on the Company s financial statements.

ASU 2018-02, Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. ASU 2018-02 was issued to address the income tax accounting treatment of the stranded tax effects within other comprehensive income due to the prohibition of backward tracing due to an income tax rate change that was initially recorded in other comprehensive income. This issue came about from the enactment of the Tax Cuts and Jobs Act on December 22, 2017 that changed the Company s income tax rate from 35% to 21%. The ASU changed current accounting whereby an entity may elect to reclassify the stranded tax effect from accumulated other comprehensive income to retained earnings. The ASU is effective for periods beginning after December 15, 2018 although early adoption was permitted. The Company early adopted ASU 2018-02 in the first quarter of 2018 and reclassified its stranded tax debit of \$5,759,000 within accumulated other comprehensive income to retained earnings.

### Note 14 Acquisition

On October 12, 2017, we entered into an agreement and plan of reorganization to acquire Commercial Bancshares, Inc. and its wholly owned bank subsidiary, Commercial State Bank, Kingwood, Texas. On January 1, 2018, the transaction was completed. Pursuant to the agreement, we issued 1,289,371 shares of the Company s common stock in exchange for all of the outstanding shares of Commercial Bancshares, Inc. In addition, Commercial Bancshares, Inc. made a \$22,075,000 special dividend to its shareholders prior to closing of the transaction, which was increased for the amount by which Commercial Bancshares, Inc. s consolidated shareholders equity as of January 1, 2018 exceeded \$42,402,000, after certain adjustments per the merger agreement.

At closing, Commercial Bancshares, Inc. was merged into the Company and Commercial State Bank, Kingwood, Texas, was merged into First Financial Bank, National Association, Abilene, Texas, a wholly owned subsidiary of the Company. The primary purpose of the acquisition was to expand the Company s market share around Houston. Factors that contributed to a purchase price resulting in goodwill include Commercial State Bank s record of earnings, strong management and board of directors, strong local economic environment and opportunity for growth. The results of operations from this acquisition are included in the consolidated earnings of the Company commencing January 1, 2018.

The assets acquired and liabilities assumed were recorded on the consolidated balance sheet at estimated fair value on the acquisition date. The acquisition was not considered to be a significant business combination. The following table presents the amounts recorded on the consolidated balance sheet on the acquisition date (dollars in thousands):

Fair value of consideration paid:	
Common stock issued (1,289,371 shares)	\$ 58,087
Fair value of identifiable assets acquired:	
Cash and cash equivalents	18,653
Securities available-for-sale	64,501
Loans	266,327
Identifiable intangible assets	3,167
Other assets	15,375
Total identifiable assets acquired	368,023
Fair value of liabilities assumed:	
Deposits	341,902
Other liabilities	(373)
Total liabilities assumed	341,529
Fair value of net identifiable assets acquired	26,494
•	
Goodwill resulting from acquisition	\$ 31,593
	· · · · · · · · · · · · · · · · · · ·

Goodwill recorded in the acquisition was accounted for in accordance with the authoritative business combination guidance. Accordingly, goodwill will not be amortized but will be tested for impairment annually. The goodwill recorded is not deductible for federal income tax purposes.

The fair value of total loans acquired was \$266,327,000 at acquisition compared to contractual amounts of \$271,714,000. The fair value of purchased credit impaired loans at acquisition was \$3,013,000 compared to contractual amounts of \$3,806,000. Additional purchased credit impaired loan disclosures were omitted due to immateriality. All other acquired loans were considered performing loans.

Commercial State Bank had branches in Kingwood, Fulshear, El Campo and Palacios, all located around Houston, Texas.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements

This Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. When used in this Form 10-Q, words such as anticipate, believe, estimate, expect, intend, predict, project, and similar expressions, as they relate to us o management, identify forward-looking statements. These forward-looking statements are based on information currently available to our management. Actual results could differ materially from those contemplated by the forward-looking statements as a result of certain factors, including, but not limited, to those listed in Item 1A- Risk Factors in our Annual Report on Form 10-K and the following:

general economic conditions, including our local, state and national real estate markets and employment trends;

effect of severe weather conditions, including hurricanes, tornadoes, flooding and droughts;

volatility and disruption in national and international financial and commodity markets;

government intervention in the U.S. financial system including the effects of recent legislative, tax, accounting and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ), the Jumpstart Our Business Startups Act, the Consumer Financial Protection Bureau, the capital ratios of Basel III as adopted by the federal banking authorities and the Tax Cuts and Jobs Act:

political instability;

the ability of the Federal government to address the national economy;

changes in our competitive environment from other financial institutions and financial service providers;

the effects of and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the Federal Reserve Board );

the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;

the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we and our subsidiaries must comply;

changes in the demand for loans;

fluctuations in the value of collateral securing our loan portfolio and in the level of the allowance for loan losses;

the accuracy of our estimates of future loan losses;

the accuracy of our estimates and assumptions regarding the performance of our securities portfolio;

soundness of other financial institutions with which we have transactions;

inflation, interest rate, market and monetary fluctuations;

changes in consumer spending, borrowing and savings habits;

changes in commodity prices (e.g., oil and gas, cattle and wind energy);

our ability to attract deposits and increase market share;

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changes in our liquidity position;

changes in the reliability of our vendors, internal control system or information systems;

cyber attacks on our technology information systems, including fraud from our customers and external third party vendors;

our ability to attract and retain qualified employees;

acquisitions and integration of acquired businesses;

the possible impairment of goodwill associated with our acquisitions;

consequences of continued bank mergers and acquisitions in our market area, resulting in fewer but much larger and stronger competitors;

expansion of operations, including branch openings, new product offerings and expansion into new markets;

changes in our compensation and benefit plans; and

acts of God or of war or terrorism.

Such forward-looking statements reflect the current views of our management with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to our operations, results of operations, growth strategy and liquidity. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this paragraph. We undertake no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise (except as required by law).

## Introduction

As a financial holding company, we generate most of our revenue from interest on loans and investments, trust fees, and service charges. Our primary source of funding for our loans and investments are deposits held by our subsidiary, First Financial Bank, National Association, Abilene, Texas. Our largest expense is salaries and related employee benefits. We usually measure our performance by calculating our return on average assets, return on average equity, our regulatory leverage and risk based capital ratios and our efficiency ratio, which is calculated by dividing noninterest expense by the sum of net interest income on a tax equivalent basis and noninterest income.

The following discussion and analysis of operations and financial condition should be read in conjunction with the financial statements and accompanying footnotes included in Item 1 of this Form 10-Q as well as those included in the Company s 2017 Annual Report on Form 10-K.

## **Critical Accounting Policies**

We prepare consolidated financial statements based on GAAP and customary practices in the banking industry. These policies, in certain areas, require us to make significant estimates and assumptions.

We deem a policy critical if (1) the accounting estimate required us to make assumptions about matters that are highly uncertain at the time we make the accounting estimate; and (2) different estimates that reasonably could have been used in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, would have a material impact on the financial statements.

We deem our most critical accounting policies to be (1) our allowance for loan losses and our provision for loan losses and (2) our valuation of securities. We have other significant accounting policies and continue to evaluate the materiality of their impact on our consolidated financial statements, but we believe these other policies either do not generally require us to make estimates and judgments that are difficult or subjective, or it is less likely they would have a material impact on our reported results for a given period. A discussion of (1) our allowance for loan losses and our provision for loan losses and (2) our valuation of securities is included in note 5 and note 4, respectively, to our notes to consolidated financial statements (unaudited) which begins on page 9.

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## **Recent Development**

## **Hurricane Harvey**

Houston and the surrounding Gulf Coast region were significantly affected by Hurricane Harvey beginning in late August 2017 and continuing into the fourth quarter of 2017 and first quarter of 2018. Our Company has locations (i) north of Houston in Conroe, Willis, Tomball, Huntsville, Montgomery, Magnolia, New Waverly and Cut and Shoot and (ii) in Southeast Texas in Orange, Beaumont, Vidor, Newton, Mauriceville and Port Arthur. We continue to evaluate the effect of the hurricane on our branch facilities and our loan and investment portfolios. Our assessment of our physical buildings and equipment indicated damage primarily at our Mauriceville branch which has now been remodeled and is fully functional, and amounts not covered by insurance were not significant. At June 30, 2018, we had loans totaling \$458.94 million in our Conroe region and \$403.63 million in the Southeast Texas/Orange region. We continue to evaluate these loans and the related collateral and business operations underlying such loans. At June 30, 2018 and December 31, 2017, we provided additional allowance for loan losses as deemed appropriate based on this analysis.

Our tax exempt municipal bonds in the counties of Texas effected by the hurricane have also been evaluated, including insurance on the bonds. At June 30, 2018, our municipal bonds in these counties totaled \$429.11 million, but only \$87.10 million do not have bond insurance. Based on analysis of these bonds and the related municipality, at June 30, 2018, we do not believe we have any credit related losses.

## **Acquisitions and Asset Purchase**

On October 12, 2017, we entered into an agreement and plan of reorganization to acquire Commercial Bancshares, Inc. and its wholly owned bank subsidiary, Commercial State Bank, Kingwood, Texas. On January 1, 2018, the transaction closed. Pursuant to the agreement, we issued 1,289,371 shares of the Company s common stock in exchange for all of the outstanding shares of Commercial Bancshares, Inc. In addition, in accordance with the plan of reorganization, Commercial Bancshares, Inc. paid a special dividend totaling \$22.08 million to its shareholders prior to the closing of this transaction. At the closing, Kingwood Merger Sub., Inc., a wholly-owned subsidiary of the Company, merged into Commercial Bancshares Inc., with Commercial Bancshares, Inc. surviving as a wholly-owned subsidiary of the Company. Immediately following such merger, Commercial Bancshares, Inc. was merged into the Company and Commercial State Bank, Kingwood, Texas was merged into First Financial Bank, National Association, Abilene, Texas, a wholly owned subsidiary of the Company. The total purchase price exceeded the estimated fair value net of assets acquired by approximately \$31.24 million and the Company recorded such excess as goodwill. The balance sheet and results of operations of Commercial Bancshares, Inc. have been included in the financial statements of the Company effective January 1, 2018. See note 13 to the consolidated financial statements on page 31 for additional information and disclosure.

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## **Results of Operations**

Performance Summary. Net earnings for the second quarter of 2018 were \$37.63 million, up \$9.38 million when compared with earnings of \$28.26 million in the same quarter last year. Basic earnings per share were \$0.56 for the second quarter of 2018 compared with \$0.43 in the same quarter a year ago. Contributing to the increase in net earnings and basic earnings per share in the current quarter when compared with the same quarter a year ago was the recent enactment of tax legislation that reduced the corporate income tax rate from 35 percent to 21 percent. Without this tax adjustment, net earnings for the second quarter of 2018 would have been \$32.95 million with an adjusted basic earnings per share of \$0.49. See note 9 of the consolidated financial statements for additional information.

Also contributing to the increase in net earnings was the Company s recent acquisition of Commercial Bancshares, Inc. and its wholly owned subsidiary, Commercial State Bank, Kingwood, Texas. See note 14 to the consolidated financial statements for additional information.

The return on average assets was 1.98% for the second quarter of 2018, as compared to 1.64% for the second quarter of 2017. The return on average equity was 15.53% for the second quarter of 2018 as compared to 12.94% for the second quarter of 2017.

Net earnings for the six-month period ended June 30, 2018 were \$72.15 million compared to \$54.85 million for the same period in 2017, or a 31.53% increase. Basic earnings per share for the first six months of 2018 were \$1.07 compared to \$0.83 for the same period in 2017. Contributing to the increase in net earnings and basic earnings per share in the six-month period when compared with the six-month period a year ago was the recent enactment of tax legislation that reduced the corporate income tax rate from 35 percent to 21 percent. Without this tax adjustment, net earnings for the first six months of 2018 would have been \$63.25 million with an adjusted basic earnings per share of \$0.94. See note 9 of the consolidated financial statements for additional information.

Also contributing to the increase in net earnings was the Company s recent acquisition of Commercial Bancshares, Inc. and its wholly owned subsidiary, Commercial State Bank, Kingwood, Texas. See note 14 to the consolidated financial statements for additional information.

The return on average assets was 1.91% for the first six months of 2018, as compared to 1.61% for the same period a year ago. The return on average equity was 15.14% for the first six months of 2018, as compared to 12.84% a year ago.

*Net Interest Income*. Net interest income is the difference between interest income on earning assets and interest expense on liabilities incurred to fund those assets. Our earning assets consist primarily of loans and investment securities. Our liabilities to fund those assets consist primarily of noninterest-bearing and interest-bearing deposits.

Tax-equivalent net interest income was \$69.90 million for the second quarter of 2018, as compared to \$65.59 million for the same period last year. The increase in 2018 compared to 2017 was largely attributable to the increase in interest earning assets, primarily from the acquisition of Commercial State Bank. Average earning assets increased \$657.32 million for the second quarter of 2018 over the same period in 2017. Average loans and taxable securities increased \$379.24 million and \$513.71 million, respectively, for the second quarter of 2018 over the same quarter of 2017. Average tax-exempt securities decreased \$247.00 million for the second quarter of 2018 compared to the same period in 2017, primarily due to the Company s gradual shift away from tax-exempt securities due to the change in corporate tax rate to 21% from 35%. Average interest-bearing liabilities increased \$334.44 million for the second quarter of 2018, as compared to the same period in 2017. The yield on earning assets decreased one basis points and the rate paid on interest-bearing liabilities increased 20 basis points for the second quarter of 2018 compared to the

second quarter of 2017.

Tax-equivalent net interest income was \$137.82 million for the first six months of 2018, as compared to \$129.16 million for the same period last year. The increase in 2018 compared to 2017 was largely attributable to the increase in volume of interest earning assets. Average earning assets increased \$673.16 million for the first six months of 2018 over the same period in 2017, primarily from the acquisition of Commercial State Bank. Average loans and tax-exempt securities increased \$379.10 million and \$486.56 million, respectively, for the first six months of 2018 over the same period of 2017. Average tax-exempt securities decreased \$212.38 million for the first six-month period in 2018 compared to the same period in 2017, primarily due to the Company s gradual shift away from tax-exempt securities due to the change in corporate tax rate to 21% from 35%. Average interest-bearing liabilities increased \$287.28 million for the first six months of 2018, as compared to the same period in 2017. The yield on earning assets decreased three basis points and the rate paid on interest-bearing liabilities increased 18 basis points for the first six months of 2018 over the first six months of 2017.

Table 1 allocates the change in tax-equivalent net interest income between the amount of change attributable to volume and to rate.

**Table 1 Changes in Interest Income and Interest Expense (in thousands):** 

			Six Months Ended June 30, 2018					
	Three Mont	ths Ended Ju	ine 30, 2018	Compa	<b>Compared to Six Months</b>			
	Compared	to Three Mo	nths Ended		Ended			
	J	June 30, 2017	7	J	une 30, 20	17		
	Change Att	ributable to	Total (	Change Atti	ributable t	o Total		
	Volume	Rate	Change	Volume	Rate	Change		
Short-term investments	\$ 31	\$ 120	\$ 151	\$ 86	\$ 428	\$ 514		
Taxable investment securities	2,869	1,507	4,376	5,363	2,936	8,299		
Tax-exempt investment securities (1)	(2,814)	(2,599)	(5,413)	(4,858)	(5,557)	(10,415)		
Loans (1) (2)	4,638	2,924	7,562	9,146	5,348	14,494		
Interest income	4,724	1,952	6,676	9,737	3,155	12,892		
Interest-bearing deposits	139	1,936	2,075	279	3,725	4,004		
Short-term borrowings	27	268	295	(12)	248	236		
Interest expense	166	2,204	2,370	267	3,973	4,240		
_								
Net interest income	\$ 4,558	\$ (252)	\$ 4,306	\$ 9,470	\$ (818)	\$ 8,652		

The net interest margin for the second quarter of 2018 was 3.92%, a decrease of 13 basis points from the same period in 2017. The net interest margin for the first six months of 2018 was 3.90%, a decrease of 14 basis points from the same period in 2017. The decrease in our net interest margin in 2018 from 2017 was primarily due to (i) the change in the income tax rate from 35% to 21% from the Tax Cuts and Jobs Act and its effect on our tax free municipal bonds and tax free loans and (ii) the result of the extended period of historically low levels of short-term interest rates,

<sup>(1)</sup> Computed on a tax-equivalent basis assuming a marginal tax rate of 21% for 2018 and 35% for 2017.

<sup>(2)</sup> Non-accrual loans are included in loans.

although rates have begun to increase in the past 18 months. We have been able to somewhat mitigate the impact of lower short-term interest rates by establishing minimum interest rates on certain of our loans, improving the pricing for loan risk, and minimizing rates paid on interest bearing liabilities. As rates have begun to increase, we are adjusting loan rates, upon maturities and converting to variable rates when we are able. The Federal Reserve increased rates 25 basis points in both the first and second quarters of 2018 and 75 basis points in 2017, and continues to issue forward guidance plans to increase rates further in 2018 and 2019.

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The net interest margin, which measures tax-equivalent net interest income as a percentage of average earning assets, is illustrated in Table 2.

Table 2 Average Balances and Average Yields and Rates (in thousands, except percentages):

	Three Months Ended June 30, 2018 2017					
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Assets						
Short-term investments (1)	\$ 61,601	\$ 271	1.76%	\$ 50,272	\$ 120	0.96%
Taxable investment securities (2)	2,007,949	12,719	2.53	1,494,187	8,343	2.23
Tax-exempt investment securities (2)(3)	1,281,757	12,001	3.75	1,528,760	17,414	4.56
Loans (3)(4)	3,797,341	49,376	5.22	3,418,105	41,814	4.91
Total earning assets	7,148,648	\$ 74,367	4.17%	6,491,324	\$ 67,691	4.18%
Cash and due from banks	168,535			152,198		
Bank premises and equipment, net	128,370			122,980		
Other assets	64,490			56,795		
Goodwill and other intangible assets, net	175,401			143,361		
Allowance for loan losses	(49,959)			(47,089)		
Total assets	\$ 7,635,485			\$6,919,569		
Liabilities and Shareholders Equity						
Interest-bearing deposits	\$4,076,522	\$ 4,005	0.39%	\$3,803,412	\$ 1,930	0.20%
Short-term borrowings	434,239	462	0.43	372,910	167	0.18
	ŕ			ŕ		
Total interest-bearing liabilities	4,510,761	\$ 4,467	0.40%	4,176,322	\$ 2,097	0.20%
Noninterest-bearing deposits	2,121,902			1,816,380		
Other liabilities	30,549			51,216		
	,			,		
Total liabilities	6,663,212			6,043,918		
Shareholders equity	972,273			875,651		
1 7	•			,		
Total liabilities and shareholders equity	\$ 7,635,485			\$6,919,569		
1 3						
Net interest income		\$ 69,900			\$ 65,594	
		,			,	
Rate Analysis:						
Interest income/earning assets			4.17%			4.18%
Interest expense/earning assets			(0.25)			(0.13)
1 0						
Net interest margin			3.92%			4.05%

Six Months Ended June 30,									
2018	3	2017							
Income/		Yield/		verage	Income/				
Expense		Rate	В	Balance	Ex	pense			
\$	911	1 61%	\$	93 936	\$	397			

	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Assets						
Short-term investments (1)	\$ 113,817	\$ 911	1.61%	\$ 93,936	\$ 397	0.85%
Taxable investment securities (2)	1,917,671	24,073	2.51	1,431,110	15,774	2.20
Tax-exempt investment securities (2)(3)	1,316,801	24,560	3.73	1,529,183	34,975	4.57
Loans (3)(4)	3,773,085	96,371	5.15	3,393,986	81,877	4.86
Total earning assets	7,121,374	\$ 145,915	4.13%	6,448,215	\$ 133,023	4.16%
Cash and due from banks	180,083			159,822		
Bank premises and equipment, net	127,829			122,887		
Other assets	61,353			58,086		
Goodwill and other intangible assets, net	169,884			143,447		
Allowance for loan losses	(49,793)			(46,692)		
Total assets	\$7,610,730			\$ 6,885,765		
Liabilities and Shareholders Equity						
Interest-bearing deposits	\$4,107,750	\$ 7,524	0.37%	\$3,806,157	\$ 3,520	0.19%
Short-term borrowings	396,039	576	0.29	410,355	340	0.17

Total interest-bearing liabilities

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