NOBILITY HOMES INC Form 10-Q August 22, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended May 4, 2013

Commission File number 000-06506

# NOBILITY HOMES, INC.

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of

59-1166102 (I.R.S. Employer

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incorporation or organization)

Identification No.)

3741 S.W. 7th Street

Ocala, Florida (Address of principal executive offices)

34474 (Zip Code)

(352) 732-5157

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes "; No x.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "; No x.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer "

Non-accelerated filer "Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "; No x.

Indicate the number of shares outstanding of each of the registrant s classes of common stock, as of the latest practicable date.

**Shares Outstanding on** 

Title of Class August 9, 2013 Common Stock 4,057,053

## NOBILITY HOMES, INC.

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#### NOBILITY HOMES, INC.

#### Consolidated Balance Sheets

	May 4,	November 3,
	2013	2012
Assets	(Unaudited)	
Current assets:		
	\$ 9,917,787	\$ 7,352,480
Cash and cash equivalents		
Short-term investments Accounts and notes receivable	365,576	320,946
	1,116,554	2,850,276
Mortgage notes receivable, current	3,792	3,483
Inventories	5,367,764	5,781,880
Pre-owned homes, current	2,170,705	2,503,164
Prepaid expenses and other current assets	362,102	480,055
Deferred income taxes	626,727	679,745
Total current assets	19,931,007	19,972,029
Property, plant and equipment, net	3,741,324	3,801,552
Pre-owned homes	4,824,430	4,430,833
Mortgage notes receivable, long term	185,158	186,516
Income tax receivable	248,164	248,164
Other investments	3,037,329	3,106,970
Deferred income taxes	1,290,273	1,237,255
Other assets	2,743,784	2,687,540
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Total assets	\$ 36,001,469	\$ 35,670,859
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Liabilities and Stockholders Equity		
Current liabilities:		
Accounts payable	\$ 338,681	\$ 404,546
Accrued compensation	145,673	112,372
Accrued expenses and other current liabilities	574,113	514,520
Customer deposits	645,045	350,677
	/	,
Total current liabilities	1 702 512	1,382,115
Total current habilities	1,703,512	1,362,113
Commitments and contingent liabilities		
Stockholders equity:		
Preferred stock, \$.10 par value, 500,000 shares authorized; none issued and outstanding		
Common stock, \$.10 par value, 10,000,000 shares authorized; 5,364,907 shares issued	536,491	536,491
Additional paid in capital	10,625,301	10,618,542
Retained earnings	32,530,502	32,572,678
Accumulated other comprehensive income	150,720	106,090
Less treasury stock at cost, 1,307,854 shares in 2013 and 2012	(9,545,057)	(9,545,057)
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Total stockholders equity	34,297,957	34,288,744
Total liabilities and stockholders equity	\$ 36,001,469	\$ 35,670,859

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The accompanying notes are an integral part of these financial statements

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#### NOBILITY HOMES, INC.

Consolidated Statements of Comprehensive Income (Loss)

#### (Unaudited)

	Three Months Ended		Six Mont	hs Ended
	May 4, 2013	May 5, 2012	May 4, 2013	May 5, 2012
Net sales	\$ 3,813,619	\$ 4,057,099	\$ 7,215,286	\$ 7,618,402
Cost of goods sold	(3,235,633)	(3,357,811)	(6,091,517)	(6,238,708)
Gross profit	577,986	699,288	1,123,769	1,379,694
Selling, general and administrative expenses	(627,019)	(632,428)	(1,179,518)	(1,245,168)
Operating income (loss)	(49,032)	66,860	(55,749)	134,526
Other income (loss):				
Interest income	23,407	18,089	28,946	32,768
Undistributed earnings in joint venture - Majestic 21	42,964	18,084	60,200	42,550
Losses from investments in retirement community limited partnerships	(83,504)	(58,553)	(129,841)	(149,385)
Miscellaneous	19,144	11,561	54,268	37,702
Total other income (loss)	2,011	(10,819)	13,573	(36,365)
Income (loss) before provision for income taxes	(47,021)	56,041	(42,176)	98,161
Income tax				
Net income (loss)	(47,021)	56,041	(42,176)	98,161
Other comprehensive income (loss)				
Unrealized investment gain (loss)	35,660	(39,137)	44,630	3,925
Comprehensive income (loss)	\$ (11,361)	\$ 16,904	\$ 2,454	\$ 102,086
Weighed average number of shares outstanding:				
Basic	4,057,053	4,057,053	4,057,053	4,056,633
Diluted	4,057,053	4,057,053	4,057,053	4,056,633
Income (loss) per share:				
Basic	\$ (0.01)	\$ 0.01	\$ (0.01)	\$ 0.02
Diluted	\$ (0.01)	\$ 0.01	\$ (0.01)	\$ 0.02

The accompanying notes are an integral part of these financial statements

#### NOBILITY HOMES, INC.

#### Consolidated Statements of Cash Flows

#### (Unaudited)

	Six Mont	hs Ended
	May 4,	May 5,
	2013	2012
Cash flows from operating activities:	Φ (40.176)	Φ 00.161
Net income (loss)	\$ (42,176)	\$ 98,161
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	60.220	67.100
Depreciation	60,228	67,182
Amortization of bond premium/discount	(60.200)	1,668
Undistributed earnings in joint venture - Majestic 21	(60,200)	(42,550)
Losses from investments in retirement community limited partnerships	129,841	149,385
Increase in cash surrender value of life insurance	(56,244)	(47,400)
Stock-based compensation	6,759	24,265
Decrease (increase) in:	1 500 500	402.020
Accounts receivable - trade	1,733,722	402,029
Inventories	414,116	525,194
Pre-owned homes	(61,138)	755,358
Prepaid expenses and other assets	117,953	(147,350)
(Decrease) increase in:		
Accounts payable	(65,865)	3,968
Accrued compensation	33,301	38,836
Accrued expenses and other current liabilities	59,593	(457,649)
Customer deposits	294,368	(321,583)
Net cash provided by operating activities	2,564,258	1,049,514
Cash flows from investing activities:		
Purchase of property, plant and equipment		(4,331)
Decrease (increase) in mortgage notes receivable	1,049	(550)
Proceeds from maturity of long-term investment		505,000
Net cash provided by investing activities	1.049	500,119
r ,	,, ,	,
Increase in cash and cash equivalents	2,565,307	1,549,633
Cash and cash equivalents at beginning of year	7,352,480	6,206,218
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Cash and cash equivalents at end of quarter	\$ 9,917,787	\$ 7,755,851

The accompanying notes are an integral part of these financial statements

Nobility Homes, Inc.

Notes to Consolidated Financial Statements

(Unaudited)

#### Note 1 Basis of Presentation and Accounting Policies

The accompanying unaudited consolidated financial statements for the three and six months ended May 4, 2013 have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission for Form 10-Q. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements.

The unaudited financial information included in this report includes all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary to reflect a fair statement of the results for the interim periods. The operations for the three and six months ended May 4, 2013 are not necessarily indicative of the results of the full fiscal year.

The condensed consolidated financial statements included in this report should be read in conjunction with the financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended November 3, 2012.

#### Note 2. Inventories

New home inventory is carried at the lower of cost or market value. The cost of finished home inventories determined on the specific identification method is removed from inventories and recorded as a component of cost of sales at the time revenue is recognized. In addition, an allocation of depreciation and amortization is included in cost of goods sold. Under the specific identification method, if finished home inventory can be sold for a profit there is no basis to write down the inventory below the lower of cost or market value.

Pre-owned inventory is valued at the lower of the Company s cost to acquire the inventory plus refurbishment costs incurred to date to bring the inventory to a more saleable state, or market value.

Other inventory costs are determined on a first-in, first-out basis.

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Inventories were as follows:

	May 4, 2013	November 3, 2012
Raw materials	\$ 520,891	\$ 505,122
Work-in-process	93,637	90,444
Finished homes	4,720,893	5,140,200
Model home furniture and others	32,343	46,114
Inventories, net	\$ 5,367,764	\$ 5,781,880
Pre-owned homes	\$ 10,097,113	\$ 10,335,524
Inventory impairment reserve	(3,101,978)	(3,401,527)
	6,995,135	6,933,997
Less homes expected to sell in 12 months	(2,170,705)	(2,503,164)
Pre-owned homes, long-term	\$ 4,824,430	\$ 4,430,833

Finance Revenue Sharing Agreement During fiscal 2004, the Company entered into a finance revenue sharing agreement (FRSA) between 21 Mortgage Corporation (21 Mortgage), Prestige Homes, Inc., and Majestic Homes, Inc. without forming a separate entity. In connection with this FRSA, mortgage financing is provided on manufactured homes sold through the Company's retail centers to customers who qualify for such mortgage financing. Under the FRSA, prior to the execution of the Seventh Amendment as described below, the Company had agreed to repurchase any repossessed homes and related collateral from 21st Mortgage that was financed under the agreement. Prior to the Seventh Amendment, the FRSA contained certain provisions that would reimburse the Company for a portion of any repossessed homes and related collateral sold.

In October 2011, the Company entered into the Seventh Amendment to the FRSA. As a result, the Company s obligation to buyback contracts on repossessed homes ceased and any homes that had not yet been re-sold are to be liquidated by the Company and there will be no reimbursement from the FRSA escrow for any expenses or losses upon sale of the home.

The following table summarizes certain key statistics regarding repurchased homes and subsequent sale of those homes under its FRSA. These homes and land are reflected as pre-owned homes in the consolidated balance sheets.

	Three Months Ended			1	Six Months Ended			nded
	May 201	,	May 201			y 4, 013		May 5, 2012
Homes repurchased		0		1		0		3
Cost of repurchased homes	\$	0	\$ 27,	507	\$	0	\$	192,417
Number of repurchased homes sold		6		10		9		16
Cost of repurchased homes sold	\$ 340	,230	\$ 624,	536	\$ 57	1,017	\$ 1	1,007,912
Liquidation costs of repurchased homes sold	\$ 106	,980	\$ 59,	326	\$ 16	1,413	\$	79,365
Impact upon results of operations	\$	0	\$	0	\$	0	\$	0

#### Note 3 Short-term Investments

The following is a summary of short-term investments (available for sale):

	At' I	Gross	Gross	E-timete d
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Equity securities in a public company	\$ 167,930	\$ 197,646	\$	\$ 365,576
		Novembe	r 3, 2012	
		Gross	Gross	
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Equity securities in a public company	\$ 167,930	\$ 153,016	\$	\$ 320,946

The fair values were estimated based on quoted market prices in active markets at each respective period end.

#### Note 4 Fair Value of Financial Instruments

The carrying amount of cash and cash equivalents, accounts receivables, accounts payable and accrued expenses approximates fair value because of the short maturity of those instruments. Short-term investments (available for sale) are carried at fair value.

FASB ASC No. 820 Fair Value Measurements defines fair value as the price that would be received upon the sale of an asset or paid to transfer a liability (i.e. exit price) in an orderly transaction between market participants at the measurement date. ASC No. 820 requires disclosures that categorize assets and liabilities measured at fair value into one of three different levels depending on the assumptions (i.e. inputs) used in the valuation. Financial assets and liabilities are classified in their entirety based on the lowest level of input significant to the fair value measurement. The ASC No. 820 fair value hierarchy is defined as follows:

Level 1 Valuations are based on unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Valuations are based on quoted prices for similar assets or liabilities in active markets, or quoted prices in markets that are not active for which significant inputs are observable, either directly or indirectly.

Level 3 Valuations are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Inputs reflect management s best estimate of what market participants would use in valuing the asset or liability at the measurement date.

The following tables present the Company s assets and liabilities which are measured at fair value on a recurring basis at May 4, 2013 and November 3, 2012.

	May 4, 2013		
	Level 1	Level 2	Level 3
Short-term investments			
Equity securities in a public company	\$ 365,576	\$	\$

	November 3, 2012			
	Level 1	Level 3		
Short-term investments				
Equity securities in a public company	\$ 320,946	\$	\$	

#### Note 5 Investments in Retirement Community Limited Partnerships

The Company s investment in retirement community limited partnerships include a 31.9% interest in Walden Woods South LLC (South) and a 48.5% interest in CRF III, Ltd. (Cypress Creek). The Cypress Creek investment was \$628,083 and \$757,924 at May 4, 2013 and November 3, 2012, respectively. The South investment is zero at both May 4, 2013 and November 3, 2012.

The following is summarized financial information of South and Cypress Creek\*:

	March 31, 2013	September 30, 2012
Total Assets	\$ 13,946,814	\$ 14,159,361
Total Liabilities	\$ 15,108,712	\$ 14,829,587
Total Equity	\$ (1,161,898)	\$ (670,226)

<sup>\*</sup> Due to South and Cypress Creek having a calendar year-end, the summarized financial information provided is from their most recent quarter prior to the period covered by this report.

#### Note 6 Warranty Costs

The Company provides for a limited warranty as the manufactured homes are sold. Amounts related to these warranties are as follows:

	Three Mon	Three Months Ended		hs Ended
	May 4, 2013	May 5, 2012	May 4, 2013	May 5, 2012
Beginning accrued warranty expense	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000
Less: reduction for payments	(41,368)	(42,035)	(84,181)	(89,446)
Plus: additions to accrual	41,368	42,035	84,181	89,446
Ending accrued warranty expense	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000

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The Company s limited warranty covers substantial defects in material or workmanship in specified components of the home including structural elements, plumbing systems, electrical systems, and heating and cooling systems which are supplied by the Company that may occur under normal use and service during a period of twelve (12) months from the date of delivery to the original homeowner, and applies to the original homeowner or any subsequent homeowner to whom this product is transferred during the duration of this twelve (12) month period.

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The Company tracks the warranty claims per home. Based on the history of the warranty claims, the Company has determined that a majority of warranty claims usually occur within the first three months after the home is sold. The Company determines its warranty accrual using the last three months of home sales.

#### Note 7 Earnings (Loss) Per Share

Basic net income (loss) per share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding. Diluted net income (loss) per share is computed similarly to basic net income (loss) per share except that the denominator is increased to include the number of additional shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive. For the three and six months ended May 4, 2013 and May 5, 2012, options to purchase 54,150 and 78,900 shares, respectively, have been excluded from the computation of potentially dilutive securities as the effect on earnings (loss) per share is antidilutive.

#### Note 8 Revenues by Products and Service

Revenues by net sales from manufactured housing, insurance agent commissions and construction lending operations are as follows:

	Three Mor	Three Months Ended		ths Ended
	May 4, 2013	May 5, 2012	May 4, 2013	May 5, 2012
Manufactured housing	\$ 2,978,304	\$ 3,159,101	\$ 6,026,303	\$ 6,201,539
Pre-owned homes-FRSA	446,273	683,862	688,196	1,087,277
Trade in and other pre-owned homes	319,556	148,349	383,719	199,018
Insurance agent commissions	62,349	59,357	103,361	111,930
Construction lending operations	7,137	6,430	13,707	18,638
Total net sales	\$ 3,813,619	\$ 4,057,099	\$ 7,215,286	\$ 7,618,402

#### Note 9 Commitments and Contingent Liabilities

The Company s common stock currently trades under the symbol NOBH on the OTC Markets Group, Inc. (the Pink Sheets ). The Company s common stock will be eligible for trading only on the Pink Sheets unless and until it is eligible for trading on the OTC Bulletin Board (OTCBB). OTCBB trading may occur only if a market maker applies to quote the Company s common stock. There is no assurance that any market maker will apply to quote the Company s common stock to trade on the OTCBB.

We are currently delinquent in the periodic filings required under the Securities and Exchange Act of 1934. The Securities and Exchange Commission (SEC) has issued the Company a letter of notification that inaction to bring our filings current may result in de-registration of the Company with the SEC. Loss of this status may limit our ability to access capital markets. The Company has filed all prior delinquent periodic reports as of the date of this filing.

Majestic 21 The Company has a 50% interest in Majestic 21, a joint venture with an unrelated entity (21 Mortgage Corporation) (21 Mortgage). The Company is a 50% guarantor on a \$5 million note payable entered into by Majestic 21. This guarantee was a requirement of the bank that provided the \$5 million loan to Majestic 21. The \$5 million guarantee of Majestic 21 s debt is for the life of the note which matures on the earlier of May 31, 2019 or when the principal balance is less than \$750,000. The amount of the guarantee declines with the amortization and repayment of the loan. As collateral for the loan, 21st Mortgage has granted the lender a security interest in a pool of loans encumbering homes sold by Prestige Homes Centers, Inc. If the pool of loans securing this note should decrease in value so that the notes outstanding principal balance is in excess of 80% of the principal balance of the pool of loans, then Majestic 21 would have to pay down the note s principal balance to an amount that is no more than 80% of the principal balance of the pool of loans. The Company and 21st Mortgage are obligated jointly to contribute the amount necessary to bring the loan balance back down to 80% of the collateral provided. We do not anticipate any required contributions as the pool of loans securing the note have historically been in excess of 100% of the collateral value. As of May 4, 2013, the outstanding principal balance of the note was \$2,247,600 and the amount of collateral was \$3,438,957. Based upon management s analysis, the fair value of the guarantee is not material and as a result, no liability for the guarantee has been recorded in the accompanying balance sheets of the Company.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations

The following table summarizes certain key sales statistics and percent of gross profit for the three and six months ended May 4, 2013 and May 5, 2012.

	Three Months Ended		Six Months Ended	
	May 4, 2013	May 5, 2012	May 4, 2013	May 5, 2012
Homes sold through Company owned sales centers	19	22	37	39
Pre-owned homes sold through Company owned sales centers	13	13	18	21
Homes sold to independent dealers	49	50	101	105
Total new factory built homes produced	67	69	132	135
Average new manufactured home price - retail	\$ 62,131	\$ 63,677	\$ 59,680	\$ 65,759
Average new manufactured home price - wholesale	\$ 28,991	\$ 27,618	\$ 28,259	\$ 28,011
As a percent of net sales:				
Gross profit from the Company owned retail sales centers	12%	14%	13%	14%
Gross profit from the manufacturing facilities - including				
intercompany sales	11%	14%	12%	16%

Total net sales in the second quarter of 2013 were \$3,813,619 compared to \$4,057,099 in the second quarter of 2012, which includes sales of pre-owned homes of \$765,829 and \$832,211, respectively. Total net sales for the first six months of 2013 were \$7,215,286 compared to \$7,618,402 for the first six months of 2012, which includes sales of pre-owned homes of \$1,071,915 and \$1,286,295, respectively. Sales to two publicly traded REIT S (Real Estate Investment Trusts) and other companies which own multiple retirement communities in our market area accounted for approximately 29% and 30% of our sales for the six months ended May 4, 2013 and May 5, 2012, respectively. Accounts receivable due from these customers were approximately \$945,951 at May 4, 2013.

According to the Florida Manufactured Housing Association, shipments in Florida for the period from November 2012 through March 2013 were up approximately 14% from the same period last year. Our sales and operations continue to be impacted by our country s economic conditions and those in the state of Florida. Although the overall housing picture, credit market and economy have not improved measurably during the past year and the immediate outlook for the manufactured housing industry in Florida and the nation is uncertain, the long-term demographic trends still favor future growth in the Florida market area we serve. Our 45 years of experience in the Florida market and consumers increased need for more affordable housing should serve us well in the coming years. We remain convinced that our specific geographic market is one of the best long-term growth areas in the country. The country must experience a better economy with less uncertainty, improved sales in the existing home market, declining unemployment, continued low interest rates, improving credit markets, increased consumer confidence and more retail financing for the sales of our affordable homes to improve significantly.

We understand that during this very complex economic environment, maintaining our strong financial position is vital for future growth and success. Because of the recent historical poor business conditions in our market area and the lack of any clarity as to when today s economic challenges will improve measurably, we will continue to evaluate Prestige s retail model centers in Florida, along with all other expenses and react in a manner consistent with maintaining our financial position.

We have specialized for 45 years in the design and production of quality, affordable manufactured homes at our plant located in central Florida. With our multiple retail sales centers, a finance company joint venture, an insurance subsidiary, and investments in retirement manufactured home communities, we are the only vertically integrated manufactured home company headquartered in Florida.

Insurance agent commission revenues in the second quarter of 2013 were \$62,349 compared to \$59,357 in the second quarter of 2012. Total insurance agent commission revenues for the first six months of 2013 were \$103,361 compared to \$111,930 for the first six months of 2012. The decline in insurance agent commissions year to date in 2013 resulted from a decline in new policies written and renewals, due to few home sales in fiscal year 2013. The Company establishes appropriate reserves for policy cancellations based on numerous factors, including past transaction history with customers, historical experience and other information, which is periodically evaluated and adjusted as deemed necessary. In the opinion of management, no reserve is deemed necessary for policy cancellations at May 4, 2013 and November 3, 2012.

The revenues from construction lending operations in second quarter of 2013 was \$7,137 compared to \$6,430 in the second quarter of 2012 and was \$13,707 for the first six months of 2013 compared to \$18,638 for the first six months of 2012. The decrease in revenues year to date in 2013 was due to fewer homes sales in fiscal year 2013 financed with a construction loan.

Gross profit as a percentage of net sales was 15% in second quarter of 2013 compared to 17% in second quarter of 2012 and was 16% for the first six months of 2013 compared to 18% for the first six months of 2012. The gross profit in second quarter of 2013 was \$577,986 compared to \$699,288 in the second quarter of 2012 and was \$1,123,769 for the first six months of 2013 compared to \$1,379,694 for the first six months of 2012. The decrease in gross profit was primarily due to the decreased sales volume and decreases in the average retail new manufactured home selling price.

Selling, general and administrative expenses as a percent of net sales was 16% in second quarter of 2013 compared to 16% in the second quarter of 2012 and was 16% for the first six months of 2013 compared to 16% for the first six months of 2012. We continue our efforts to reduce our overhead costs, which included closing two retail sales centers in fiscal year 2012.

Our earnings from Majestic 21 in the second quarter of 2013 were \$42,964, compared to \$18,084 for the second quarter of 2012. Our earnings from Majestic 21 for the first six months of 2013 were \$60,200, compared to \$42,550 for the first six months of 2012. The earnings from Majestic 21 represent the allocation of profit and losses which are owned 50% by 21st Mortgage and 50% by the Company. The increase in earnings in fiscal year 2013 is due to the lower cost of funds on the portfolio.

We earned interest on cash, cash equivalents and short-term investments in the amount of \$23,407 for the second quarter of 2013 compared to \$18,089 for the second quarter of 2012. For the first six months of 2013 interest earned on cash, cash equivalents and short-term investments were \$28,946 compared to \$32,768 in the first six months of 2012. Interest income is dependent on our cash balance and available rates of return.

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We reported non-cash losses from our investment in retirement community limited partnerships of \$83,504 for the second quarter of 2013 compared to \$58,553 for the second quarter of 2012. For the first six months of 2013 losses were \$129,841 compared to \$149,385 in the first six months of 2012. We expect similar losses for the remainder of 2013 as the community continues to see slow growth in new home sales.

We reported net loss of \$47,021 for the second quarter of 2013, or \$0.01 per share, compared to a net income of \$56,041, or \$0.01 per share, for the second quarter of 2012. For the first six months of 2013 net loss was \$42,176 or \$0.01 per share, compared to a net income of \$98,161, or \$0.02 per share, in the first six months of 2012.

#### **Liquidity and Capital Resources**

Cash and cash equivalents were \$9,917,787 at May 4, 2013 compared to \$7,352,480 at November 3, 2012. Short-term investments were \$365,576 at May 4, 2013 compared to \$320,946 at November 3, 2012. Working capital was \$18,227,495 at May 4, 2013 as compared to \$18,589,914 at November 3, 2012. We own the entire inventory for our Prestige retail sales centers which includes new, pre-owned and repossessed or foreclosed homes and do not incur any third party floor plan financing expenses.

We view our liquidity as our total cash and short term investments. We currently have no line of credit facility and we do not believe that such a facility is currently necessary for our operations. We have no debt. We also have approximately \$2.5 million of cash surrender value of life insurance which we could access as an additional source of liquidity though we have not currently viewed this to be necessary.

#### **Critical Accounting Policies and Estimates**

In Item 7 of our Form 10-K, under the heading Critical Accounting Policies and Estimates, we have provided a discussion of the critical accounting policies and estimates that management believes affect it s more significant judgments and estimates used in the preparation of our Consolidated Financial Statements. No significant changes have occurred since that time.

#### **Forward-Looking Statements**

Certain statements in this report are forward-looking statements within the meaning of the federal securities laws, including our statement that working capital requirements will be met with internal sources. Although Nobility believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, there are risks and uncertainties that may cause actual results to differ materially from expectations. These risks and uncertainties include, but are not limited to, competitive pricing pressures at both the wholesale and retail levels, increasing material costs, continued excess retail inventory, increase in repossessions, changes in market demand, changes in interest rates, availability of financing for retail and wholesale purchasers, consumer confidence, adverse weather conditions that reduce sales at retail centers, the risk of manufacturing plant shutdowns due to storms or other factors, the impact of marketing and cost-management programs, reliance on the Florida economy, impact of labor shortage, impact of materials shortage, increasing labor cost, cyclical nature of the manufactured housing industry, impact of rising fuel costs, catastrophic events impacting insurance costs, availability of insurance coverage for various risks to Nobility, market demographics, management s ability to attract and retain executive officers and key personnel, increased global tensions, market disruptions resulting from terrorist or other attack and any armed conflict involving the United States and the impact of inflation.

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#### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. The Company s Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company s disclosure controls and procedures (as such term is defined in Rules 13a 15e and 15d 15e under the Securities Exchange Act of 1934, as amended) (the Exchange Act ) as of the end of the period covered by this report (the Evaluation Date ). Based on their evaluation as of the Evaluation Date, our Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures were effective for the period ended May 4, 2013.

Changes in Internal Control over Financial Reporting.

As noted on our Annual Report 10-K for the year ended November 3, 2012, we identified and reported certain weaknesses related to our accounting for our minority investments, income tax accounting matters, accounting for the FRSA, and our inability to complete periodic filings required by the Securities and Exchange Act of 1934 on a timely basis. We developed and implemented a remediation plan that addressed the material weaknesses described above to improve our internal control. Due to the revision of the FRSA as discussed in the notes to the Company s financial statements, certain complexities of that arrangement have been eliminated but others relating to the valuation of pre-owned inventory remain. The Company has engaged an independent consultant who is a Certified Public Accountant and is familiar with periodic SEC filings to assist Company personnel with periodic accounting and financial reporting for (i) minority owned investments; (ii) income taxes; (iii) inventory valuation; (iv) preparation of periodic filings required by the Exchange Act, and (v) other areas as identified by us or our consultant.

Our management believes that the measures described above have remediated the material weaknesses identified and strengthened our internal controls. As we continue to evaluate and improve our internal controls, additional measures to address the material weaknesses or modifications to the remediation procedures described above may be identified.

We made no other changes in our internal control over financial reporting (as defined in Rules 13a-15(f)) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of our internal controls that occurred during our last fiscal quarter that has materially affected, or which is reasonably likely to materially affect our internal controls.

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#### Part II. OTHER INFORMATION AND SIGNATURES

There were no reportable events for Item 1 through Item 5.

#### Item 6. Exhibits

- 31. (a) Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934
  - (b) Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934
- 32. (a) Written Statement of Chief Executive Officer Pursuant to 18 U.S.C. §1350
  - (b) Written Statement of Chief Financial Officer Pursuant to 18 U.S.C. §1350
- 101. Interactive data filing formatted in XBRL

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#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOBILITY HOMES, INC.

DATE: August 22, 2013 By: /s/ Terry E. Trexler

Terry E. Trexler, Chairman, President and Chief Executive Officer

DATE: August 22, 2013 By: /s/ Thomas W. Trexler

Thomas W. Trexler, Executive Vice President, and Chief Financial

Officer

DATE: August 22, 2013 By: /s/ Lynn J. Cramer, Jr.

Lynn J. Cramer, Jr., Treasurer and Principal Accounting Officer

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