

FORRESTER RESEARCH INC  
Form 8-K  
September 19, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 13, 2012

**Forrester Research, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**000-21433**  
(Commission on  
File Number)

**04-2797789**  
(IRS Employer  
Identification No.)

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**60 Acorn Park Drive, Cambridge, MA**

(Address of principal executive offices)

**Registrant's telephone number, including area code: (617) 613-6000**

**02140**

(Zip Code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 1.01 Entry into a Material Definitive Agreement.**

The Company has entered into an agreement with Gregory Nelson, former Chief Sales Officer, who resigned as an employee of the Company effective August 31, 2012. The agreement provides for an aggregate payment of \$232,049 to be paid to Mr. Nelson in proportionate increments in accordance with the Company's normal payroll practices during the nine-month period beginning September 15, 2012, and incidental personal transition benefits.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned duly authorized.

Dated: September 19, 2012

FORRESTER RESEARCH, INC.

By: /s/ Gail S. Mann  
Gail S. Mann  
Chief Legal Officer and Secretary