

Birmingham Bloomfield Bancshares

Form 10-Q

November 10, 2011

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10 - Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2011

Commission File Number 000-52584

**BIRMINGHAM BLOOMFIELD BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

**Michigan**  
(State or other jurisdiction of  
incorporation or organization)

**20-3993452**  
(I.R.S. Employer  
Identification No.)

**33583 Woodward Avenue, Birmingham, MI 48009**

(Address of principal executive offices, including zip code)

**(248) 723-7200**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (i) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (ii) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

The number of shares outstanding of the issuer's Common Stock as of November 10, 2011, was 1,812,662 shares.

**Table of Contents**

**INDEX**

<b><u>PART I. FINANCIAL INFORMATION</u></b>	3
<b><u>ITEM 1. FINANCIAL STATEMENTS (Unaudited)</u></b>	3
<b><u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	20
<b><u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>	30
<b><u>ITEM 4. CONTROLS AND PROCEDURES</u></b>	30
<b><u>PART II. OTHER INFORMATION</u></b>	31
<b><u>ITEM 1. LEGAL PROCEEDINGS</u></b>	31
<b><u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b>	31
<b><u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u></b>	31
<b><u>ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS</u></b>	31
<b><u>ITEM 5. OTHER INFORMATION</u></b>	31
<b><u>ITEM 6. EXHIBITS</u></b>	32
EX-3.1	
EX-31.1	
EX-31.2	
EX-32.1	
EX-101	

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****CONSOLIDATED STATEMENTS OF CONDITION**

	(Unaudited) September 30, 2011	December 31, 2010
<b>Assets</b>		
Cash and cash equivalents		
Cash	\$ 15,212,448	\$ 5,300,368
Federal funds sold		65,936
<b>Total cash and cash equivalents</b>	<b>15,212,448</b>	<b>5,366,304</b>
Securities, available for sale (Note 2)	4,182,261	3,200,002
Federal Home Loan Bank stock	169,900	160,200
Loans held for Sale	1,232,221	322,500
Loans (Note 3)		
Total portfolio loans	102,579,805	100,378,678
Less: allowance for loan losses	(1,499,350)	(1,448,096)
Net portfolio loans	101,080,455	98,930,582
Premises & equipment, net	1,446,008	1,359,510
Interest receivable and other assets	1,419,754	995,438
<b>Totals assets</b>	<b>\$ 124,743,047</b>	<b>\$ 110,334,536</b>
<b>Liabilities and Shareholders Equity</b>		
Deposits (Note 4)		
Non-interest bearing	\$ 15,830,438	\$ 14,190,295
Interest bearing	95,340,302	83,060,199
Total deposits	111,170,740	97,250,494
Secured borrowings		1,469,095
Interest payable and other liabilities	516,351	629,422
<b>Total liabilities</b>	<b>111,687,091</b>	<b>99,349,011</b>
<b>Shareholders equity</b>		
Senior cumulative perpetual preferred stock series A \$1,000 liquidation value per share, 5% Authorized, issued and redeemed 1,635 shares		1,635,000
Discount on senior preferred stock series A		(61,027)
Senior cumulative perpetual preferred stock series B \$1,000 liquidation value per share, 9% Authorized, issued and outstanding 82 shares		82,000
Premium on preferred stock series B		6,634
Senior cumulative perpetual preferred stock series C \$1,000 liquidation value per share, 5% Authorized, issued and outstanding 1,744 shares		1,744,000
Senior non-cumulative perpetual preferred stock series D \$1,000 liquidation value per share, 1% Authorized, issued and outstanding 4,621 shares	4,621,000	
Common stock, no par value Authorized 4,500,000 shares Issued and outstanding 1,812,662 and 1,800,000 shares, respectively	17,066,618	17,034,330
Additional paid in capital	493,154	493,154
Accumulated deficit	(9,276,825)	(10,061,474)

## Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Accumulated other comprehensive income	152,009	112,908
Total shareholders' equity	13,055,956	10,985,525
Total liabilities and shareholders' equity	\$ 124,743,047	\$ 110,334,536

See accompanying notes to consolidated financial statements

**Table of Contents****CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
<b>Interest Income</b>				
Interest and fees on loans	\$ 1,554,666	\$ 1,461,027	\$ 4,644,719	\$ 4,073,923
Interest on securities	22,472	35,215	75,194	101,270
Interest on fed funds and bank balances	4,940	10,018	15,304	22,582
<b>Total interest income</b>	<b>1,582,078</b>	<b>1,506,260</b>	<b>4,735,217</b>	<b>4,197,775</b>
<b>Interest Expense</b>				
Interest on deposits	301,195	336,660	929,127	1,012,639
Interest on fed funds and short-term borrowings			14,509	
<b>Total interest expense</b>	<b>301,195</b>	<b>336,660</b>	<b>943,636</b>	<b>1,012,639</b>
<b>Net Interest Income</b>	<b>1,280,883</b>	<b>1,169,600</b>	<b>3,791,581</b>	<b>3,185,136</b>
<b>Provision for loan losses</b>	<b>105,000</b>	<b>255,652</b>	<b>159,000</b>	<b>544,949</b>
<b>Net Interest Income After Provision for Loan Losses</b>	<b>1,175,883</b>	<b>913,948</b>	<b>3,632,581</b>	<b>2,640,187</b>
<b>Non-interest Income</b>				
Service charges on deposit accounts	15,208	14,576	39,369	36,654
Mortgage banking activities	108,384		167,145	
SBA loan sales	186,151		686,884	
<b>Other Income</b>	<b>8,808</b>	<b>9,896</b>	<b>30,426</b>	<b>51,718</b>
<b>Total non-interest income</b>	<b>318,551</b>	<b>24,472</b>	<b>923,824</b>	<b>88,372</b>
<b>Non-interest Expense</b>				
Salaries and employee benefits	729,641	400,185	1,955,026	1,157,192
Occupancy expense	145,294	109,796	388,979	330,271
Equipment expense	55,722	33,601	133,310	103,670
Advertising and public relations	29,276	24,727	110,019	76,967
Data processing expense	57,379	56,870	166,952	162,000
Professional fees	105,963	81,234	363,403	247,622
Loan origination expense	37,223	18,346	86,273	58,601
<b>Other expenses</b>	<b>156,963</b>	<b>115,721</b>	<b>403,434</b>	<b>330,405</b>
<b>Total non-interest expense</b>	<b>1,317,461</b>	<b>840,480</b>	<b>3,607,396</b>	<b>2,466,728</b>
<b>Net Income Before Federal Income Tax</b>	<b>176,973</b>	<b>97,940</b>	<b>949,009</b>	<b>261,831</b>
<b>Federal income tax</b>				
<b>Net Income</b>	<b>176,973</b>	<b>97,940</b>	<b>949,009</b>	<b>261,831</b>
Dividend on senior preferred stock	21,801	44,082	109,967	132,495
Accretion of discount on preferred stock	46,194	4,191	54,393	12,436
<b>Net Income Applicable to Common Shareholders</b>	<b>\$ 108,978</b>	<b>\$ 49,667</b>	<b>\$ 784,649</b>	<b>\$ 116,900</b>
<b>Basic and Diluted Income per Share</b>	<b>\$ 0.06</b>	<b>\$ 0.03</b>	<b>\$ 0.44</b>	<b>\$ 0.06</b>
<b>Average Shares Outstanding</b>	<b>1,801,652</b>	<b>1,800,000</b>	<b>1,800,557</b>	<b>1,800,000</b>

See notes to consolidated financial statements.

**Table of Contents****CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited)**

	Nine Months Ended September 30,	
	2011	2010
<b><u>Total Shareholders Equity</u></b>		
Balance at beginning of period	\$ 10,985,525	\$ 10,727,933
Net income	949,009	261,831
Other comprehensive income:		
Net change in unrealized gains on securities available for sale	39,101	37,592
Total comprehensive income	988,110	299,423
Share based payments expense	32,288	3,695
Preferred dividends	(109,967)	(132,495)
Redemption of Preferred Stock	(3,461,000)	
Issuance of Preferred Stock	4,621,000	
Balance at end of period	\$ 13,055,956	\$ 10,898,556

See accompanying notes to consolidated financial statements.

**Table of Contents****CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

	For the Nine Months Ended September 30,	
	2011	2010
<b>Cash flows from operating activities</b>		
Net income	\$ 949,009	\$ 261,831
Share based payment expense	32,208	3,695
Provision for loan losses	159,000	544,949
Gain on sale of loans	(167,145)	
Proceeds for sales of loans originated for sale	4,044,977	
Loans originated for sale	(4,787,553)	
Accretion of securities	(2,206)	(3,865)
Depreciation expense	167,657	134,157
Net decrease (increase) in other assets	(424,316)	(278,823)
Net (decrease) in other liabilities	(113,071)	(84,743)
<b>Net cash (used in) provided by operating activities</b>	<b>(141,360)</b>	<b>577,201</b>
<b>Cash flows from investing activities</b>		
Net change in portfolio loans	(2,308,873)	(14,923,019)
Purchase of securities	(2,275,437)	(2,976,260)
Proceeds from calls or maturities of securities	1,200,000	2,749,000
Principal payments on securities	124,785	140,128
Purchases of premises and equipment	(254,155)	(12,387)
<b>Net cash (used) in investing activities</b>	<b>(3,513,680)</b>	<b>(15,022,538)</b>
<b>Cash flows from financing activities</b>		
Increase in deposits	13,920,246	18,531,821
Net change in short term borrowings	(1,469,095)	
Net proceeds from senior preferred stock	1,160,000	
Dividend on senior preferred stock	(109,967)	(132,495)
<b>Net cash provided by financing activities</b>	<b>13,501,184</b>	<b>18,399,326</b>
Increase in cash and cash equivalents	9,846,144	3,953,989
Cash and cash equivalents beginning of period	5,366,304	7,758,201
Cash and cash equivalents end of period	\$ 15,212,448	\$ 11,712,190
<b>Supplemental Information:</b>		
Interest paid	\$ 997,143	\$ 980,895
Income tax paid		
Loans transferred to other real estate	297,806	

See accompanying notes to consolidated financial statements

## **Table of Contents**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

#### **Note 1 Summary of Significant Accounting Policies**

##### **Basis of Statement Presentation**

The accompanying unaudited consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ( U.S. GAAP ) with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of Birmingham Bloomfield Bancshares, Inc. (the Corporation ) and the notes thereto included in the Corporation s annual report on Form 10-K for the year ended December 31, 2010.

All adjustments, consisting of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations, and cash flows, have been made. The results of operations for the nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ended December 31, 2011.

Certain amounts in the prior period financial statements have been reclassified to conform to the current period presentation.

##### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiary the Bank of Birmingham (the Bank ). All significant intercompany balances and transactions have been eliminated in consolidation.

##### **Changes in Significant Accounting Policies**

**Income Recognition on Small Business Administration Loan Sales** On January 28, 2011, the Small Business Administration ( SBA ) released a notice removing the 90-day warranty, or recourse provision, on the guaranteed portion of SBA 7(a) loans sold at a premium in the secondary market. This change allowed the Corporation to recognize income from SBA loan sales immediately upon settlement rather than waiting for the expiration of the recourse period. The Corporation had been selling the guaranteed portion of SBA loans to outside investors with a provision whereby the Corporation must rebate the premium received on the sale if a loan prepays or defaults within 90 days of the loan origination (the recourse provision. ) After the recourse provision expired, the Corporation recognized the outstanding transaction as a sale by decreasing the Corporations loan balance, removing the secured borrowing and recognizing the gain associated with the sale.

##### **Recent Accounting Developments**

*Accounting Standards Update (ASU) No. 2011-05, Comprehensive Income (Topic 220)-Presentation of Comprehensive Income* Under the amendments in this ASU, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. This ASU eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity. The amendments in this ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The amendments in this ASU should be applied retrospectively. For public entities, the amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The Corporation is evaluating its timing of adoption of ASU 2011-05, but will adopt the ASU retrospectively by the due date.

**Table of Contents****Note 1 Summary of Significant Accounting Policies Continued**

*ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs* This ASU represents the converged guidance of the FASB and the IASB (the Boards) on fair value measurement. The collective efforts of the Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term fair value. The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. The amendments to the Codification in this ASU are to be applied prospectively. The amendments are effective during interim and annual periods beginning after December 15, 2011. Early application by public entities is not permitted. The impact of adoption of this ASU is not expected to be material.

*ASU No. 2011-02, A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring (TDR)* In April, 2011, FASB issued ASU No. 2011-02, intended to provide additional guidance to assist creditors in determining whether a restructuring of a receivable meets the criteria to be considered a troubled debt restructuring. The amendments in this ASU are effective for the first interim or annual period beginning on or after June 15, 2011, and are to be applied retrospectively to the beginning of the annual period of adoption. As a result of applying these amendments, an entity may identify receivables that are newly considered impaired. This guidance was adopted in the current quarter with no impact to the financial statements.

**Note 2 Securities**

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, follows (000s omitted):

**September 30, 2011**

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
U. S. Government agency securities	\$ 1,848	\$ 12	\$	\$ 1,860
Municipal securities	711	13		724
Mortgage backed securities	1,221	118		1,339
Corporate bonds	250	9		259
<b>Total securities</b>	<b>\$ 4,030</b>	<b>\$ 152</b>	<b>\$</b>	<b>\$ 4,182</b>

**December 31, 2010**

U. S. Government agency securities	\$ 1,350	\$ 11	\$	\$ 1,361
Municipal securities	650	7		657
Mortgage backed securities	837	91		928
Corporate bonds	250	4		254
<b>Total securities</b>	<b>\$ 3,087</b>	<b>\$ 113</b>	<b>\$</b>	<b>\$ 3,200</b>

**Table of Contents**

**Note 2 Securities Continued**

As of September 30, 2011 and December 31, 2010, all securities are classified as available for sale. Unrealized gains and losses within the investment portfolio are determined to be temporary. The Corporation has performed an analysis of the portfolio for other than temporary impairment and concluded no losses are required to be recognized. Management has no specific intent to sell any securities and it is not more likely than not the Corporation will be required to sell any securities before recovery of the cost basis. Management expects to collect all amounts due according to the contractual terms of the security. The Corporation had no individual securities with gross unrealized losses at September 30, 2011 and December 31, 2010.

Total securities representing \$0 and \$1,788,000 were pledged to secure public deposits from the State of Michigan as of September 30, 2011 and December 31, 2010.

Federal Home Loan Bank stock is restricted and can only be sold back to the Federal Home Loan Bank. The carrying value of the stock approximates its fair value.

The amortized cost and estimated fair value of all securities at September 30, 2011, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations without call or prepayment penalties. The contractual maturities of securities are as follows (000s omitted):

	Amortized cost	Estimated fair value
Due in one year or less	\$ 1,500	\$ 1,499
Due in one year through five years	2,046	2,122
Due in five years through ten years	484	561
Due after ten years		
<b>Total</b>	<b>\$ 4,030</b>	<b>\$ 4,182</b>

**Note 3 Loans**

A summary of the portfolio loan balances as of September 30, 2011 and December 31, 2010 is as follows (000s omitted):

	September 30, 2011	December 31, 2010
<b>Mortgage loans on real estate:</b>		
Residential 1 to 4 family	\$ 3,584	\$ 3,380
Multifamily	13,713	12,355
Commercial	49,046	49,029
Construction	3,688	2,024
Second mortgage	113	118
Equity lines of credit	11,192	11,794
<b>Total mortgage loans on real estate</b>	<b>81,336</b>	<b>78,700</b>
Commercial loans	20,308	20,776
Consumer installment loans	1,024	964
<b>Total loans</b>	<b>102,668</b>	<b>100,440</b>
Less: Allowance for loan losses	(1,499)	(1,448)
Net deferred loan fees	(88)	(61)

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Net loans	\$ 101,081	\$ 98,931
-----------	------------	-----------

**Table of Contents****Note 3 Loans Continued**

An analysis of the allowance for loan losses for the year to date period ended September 30, 2011 and December 31, 2010 (000s omitted):

**Nine months ended September 30, 2011**

	Commercial	Home Equity	Residential	Consumer	Total	2010 Total
<b><u>Allowance for Loan Losses</u></b>						
Beginning balance	\$ 1,070	\$ 352	\$ 14	\$ 12	\$ 1,448	\$ 1,174
Charge-offs		(128)			(128)	(341)
Recoveries	20				20	46
Provision	(25)	199	(9)	(6)	159	545
Ending balance	\$ 1,065	\$ 423	\$ 5	\$ 6	\$ 1,499	\$ 1,424
Percent of principal balance	1.17%	4.37%	0.53%	0.52%	1.46%	
Ending balance: individually evaluated for impairment	\$ 56	\$ 212	\$	\$	\$ 268	
Ending balance: collectively evaluated for impairment	\$ 1,009	\$ 211	\$ 5	\$ 6	\$ 1,231	
<b><u>Portfolio Loans</u></b>						
Ending unpaid principal balance	\$ 90,877	\$ 9,679	\$ 949	\$ 1,163	\$ 102,668	
Ending unpaid principal balance: individually evaluated for impairment	\$ 699	\$ 590	\$	\$	\$ 1,289	
Ending unpaid principal balance: collectively evaluated for impairment	\$ 90,178	\$ 9,089	\$ 949	\$ 1,163	\$ 101,379	

**Year ended December 31, 2010**

	Commercial	Home Equity	Residential	Consumer	Total	
<b><u>Allowance for Loan Losses</u></b>						
Beginning balance	\$ 991	\$ 166	\$ 10	\$ 7	\$ 1,174	
Charge-offs	(141)	(225)			(366)	
Recoveries	46				46	
Provision	174	410	4	6	594	
Ending balance	\$ 1,070	\$ 351	\$ 14	\$ 13	\$ 1,448	
Percent of principal balance	1.21%	3.45%	1.21%	1.25%	1.44%	
Ending balance: individually evaluated for impairment	\$ 25	\$ 212	\$	\$	\$ 237	
Ending balance: collectively evaluated for impairment	\$ 1,045	\$ 139	\$ 14	\$ 13	\$ 1,211	
<b><u>Portfolio Loans</u></b>						
Ending unpaid principal balance	\$ 88,080	\$ 10,166	\$ 1,153	\$ 1,041	\$ 100,440	
Ending unpaid principal balance: individually evaluated for impairment	\$ 2,107	\$ 887	\$	\$	\$ 2,994	
Ending unpaid principal balance: collectively evaluated for impairment	\$ 85,973	\$ 9,279	\$ 1,153	\$ 1,041	\$ 97,446	

**Table of Contents**

**Note 3 Loans - continued**

Management uses a loan rating system to identify the inherent risk associated with portfolio loans. Loan ratings are based on a subjective definition that describes the conditions present at each level of risk and identifies the important aspect of each loan. The Bank currently uses a 1 to 8 grading scale for commercial loans. Each loan grade corresponds to a specific qualitative classification. All other consumer and mortgage loan types are not graded using the risk rating scale but are internally rated based on various credit quality characteristics using the same qualitative classification. The risk rating classifications included: pass, special mention, substandard, doubtful and loss.

Loans risk-rated as special mention, are considered criticized loans, exhibiting some potential credit weakness that requires additional attention by management and are maintained on the internal watch list and monitored on a regular basis. Loans risk-rated as substandard or higher are considered classified loans exhibiting well-defined credit weakness and are recorded on the problem loan list and evaluated more frequently. The Bank's credit administration function is designed to provide increased information on all types of loans to identify adverse credit risk characteristics in a timely manner. Total criticized and classified loans increased \$797,000 to \$11,687,000 at September 30, 2011 from \$10,890,000 at December 31, 2010. The change was the result of an increase totaling \$1,698,000 in special mention loans and a \$901,000 decrease in substandard accounts. The majority of the increase is isolated to commercial loans and represents the weakness of the economic environment of our market area. The Bank has no loans in non-accrual status. There were no loans that were risk rated doubtful or loss at September 30, 2011 or December 31, 2010. Management closely monitors each loan adversely criticized or classified and institutes appropriate measures to eliminate the basis of criticism.

The primary risk elements considered by management regarding each consumer and residential real estate loan are lack of timely payment and loss of real estate values. Management has a reporting system that monitors past due loans and has adopted policies to pursue its creditor's rights in order to preserve the Bank's position. The primary risk elements concerning commercial and industrial loans and commercial real estate loans are the financial condition of the borrower, the sufficiency of collateral, and lack of timely payment. Management has a policy of requesting and reviewing periodic financial reporting from its commercial loan customers and verifies existence of collateral and its value.

An analysis of credit quality indicators at September 30, 2011 and December 31, 2010 follows (000s omitted):

**September 30, 2011**

**Commercial Loans**

Credit Quality	Commercial Real Estate	Commercial Term	Commercial LOC	Commercial Construction
1 pass	\$	\$	\$	\$
2 pass	332		65	
3 pass	17,693	3,603	5,021	
4 pass	39,598	6,781	5,223	1,831
5 special mention	3,398	2,210	833	1,858
6 substandard	1,430	641	360	
7 doubtful				
8 loss				
	\$ 62,451	\$ 13,235	\$ 11,502	\$ 3,689

**Consumer Loans**

Credit Quality	Home Equity LOC	Residential Mortgage	Home Equity Term	Consumer Installment	Consumer LOC
Pass	\$ 8,746	\$ 835	\$ 114	\$ 571	\$ 568
Special mention	343			24	
Substandard	590				

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Doubtful  
Loss

\$ 9,679	\$ 835	\$ 114	\$ 595	\$ 568
----------	--------	--------	--------	--------

11

**Table of Contents****Note 3 Loans - continued****December 31, 2010****Commercial Loans**

Credit Quality	Commercial Real Estate	Commercial Term	Commercial LOC	Commercial Construction
1 pass	\$	\$	\$	\$
2 pass	392			
3 pass	16,845	3,994	4,416	
4 pass	40,348	6,265	5,071	1,250
5 special mention	2,994	1,249	1,574	774
6 substandard	1,441	857	610	
7 - doubtful				
8 - loss				
	\$ 62,020	\$ 12,365	\$ 11,671	\$ 2,024

**Consumer Loans**

Credit Quality	Home Equity LOC	Residential Mortgage	Home Equity Term	Consumer Installment	Consumer LOC
Pass	\$ 8,808	\$ 1,035	\$ 118	\$ 335	\$ 673
Special mention	344			33	
Substandard	1,014				
Doubtful					
Loss					
	\$ 10,166	\$ 1,035	\$ 118	\$ 368	\$ 673

A loan is considered a troubled debt restructuring ( TDR ) if the Bank for economic or legal reasons related to the borrower s financial condition grants a concession to the debtor that the Bank would not otherwise consider. TDRs represent loans where the original terms of the agreement have been modified to provide relief to the borrower and are individually evaluated for impairment. The Bank had one loan classified as a TDR at September 30, 2011 and December 31, 2010. The loan continues to perform according to the modified contractual terms.

Information regarding modified loans as of September 30, 2011 and December 31 (000s omitted):

**September 30, 2011**

	Number of Contracts	Pre-Modification Investment	Post-Modification Investment
<b>Troubled Debt Restructuring</b>			
Commercial Real Estate	1	\$ 699	\$ 699
Commercial Term			
Commercial LOC			
Construction			
Home Equity			

Residential Mortgage  
 Consumer

**December 31, 2010**

**Troubled Debt Restructuring**

Commercial Real Estate	1	\$	699	\$	699
Commercial Term					
Commercial LOC					
Construction					
Home Equity					
Residential Mortgage					
Consumer					

**Table of Contents****Note 3 Loans - continued**

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all principal and interest payments according to the contractual terms of the loan agreement. Characteristics considered by management in determining impairment include delinquency status, collateral value, and known factors adversely affecting the ability of the borrower to satisfy the terms of the agreement. When an individual loan is classified as impaired, the Corporation measures impairment using (1) the present value of expected cash flows discounted at the loans effective interest rate, (2) the loans observable market price, or (3) the fair value of the collateral. The method used is determined on a loan by loan basis, except for a collateral dependent loan. All collateral dependent loans are required to be measured using the fair value of collateral method. If the value of an impaired loan is less than the recorded investment in the loan an impairment reserve is recognized. All modified loans are considered impaired.

Large groups of homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual consumer and residential loans for impairment disclosures, except if modified and considered to be a troubled debt restructuring.

Information regarding impaired loans at September 30, 2011 and December 31, 2010 (000s omitted):

**September 30, 2011**

	Recorded Investment	Unpaid Principal	Allowance	Average Investment	Year to Date Interest Recognized
<b>Impaired loans</b>					
No related allowance recorded:					
Home Equity Line of Credit	\$	\$	\$	\$	\$
Allowance recorded:					
Commercial Line of Credit					
Commercial Real Estate	699	699	56	699	27
Home Equity Line of Credit	590	590	212	590	22
Total:					
Commercial	\$ 699	\$ 699	\$ 56	\$ 699	\$ 27
Home Equity	\$ 590	\$ 590	\$ 212	\$ 590	\$ 22

**December 31, 2010**

	Recorded Investment	Unpaid Principal	Allowance	Average Investment	Year to Date Interest Recognized
<b>Impaired loans</b>					
No related allowance recorded:					
Home Equity Line of Credit	\$ 298	\$ 298	\$	\$ 256	\$
Allowance recorded:					
Commercial Line of Credit	1,407	1,407	17	1,418	99
Commercial Real Estate	699	699	8	117	7
Home Equity Line of Credit	590	590	212	197	10
Total:					
Commercial	\$ 2,107	\$ 2,107	\$ 25	\$ 1,535	\$ 106
Home Equity	\$ 887	\$ 887	\$ 212	\$ 453	\$ 10

**Table of Contents****Note 3 Loans - continued**

As of September 30, 2011 there were no loans more than 30 days past due while at December 31, 2010 loans totaling approximately \$298,000 were more than 30 days past due. There were no nonperforming loans, which represents non-accruing loans and loans past due 90 days or more and still accruing interest, at September 30, 2011 while \$298,000 was classified nonperforming at December 31, 2010. Loans are placed in non-accrual status when, in the opinion of management, uncertainty exists as to the ultimate collection of principal and interest. Commercial loans are reported as being in non-accrual status if: (a) they are maintained on a cash basis because of deterioration in the financial position of the borrower, (b) payment in full of interest or principal is not expected, or (c) principal or interest has been in default for a period of 90 days or more. If it can be documented that the loan obligation is both well secured and in the process of collection, the loan may remain on accrual status. However, if the loan is not brought current before becoming 120 days past due, the loan is reported as non-accrual. A non-accrual asset may be restored to accrual status when none of its principal or interest is due and unpaid, when it otherwise becomes well secured, or is in the process of collection.

Information regarding past due loans at September 30, 2011 and December 31, 2010 follows (000s omitted):

**September 30, 2011**

	Loans past due				Total Past Due	Current	Total Loans	Non- Accrual	>90 days Accruing
	30	59	60 - 90	Over 90					
Commercial real estate	\$	\$	\$	\$	\$ 62,451	\$ 62,451	\$	\$	
Commercial term					13,235	13,235			
Commercial LOC					11,502	11,502			
Construction					3,689	3,689			
Home equity LOC					9,679	9,679			
Residential mortgage					835	835			
Home equity term					114	114			
Consumer installment					595	595			
Consumer LOC					568	568			
	\$	\$	\$	\$	\$ 102,668	\$ 102,668	\$	\$	

**December 31, 2010**

	Loans past due				Total Past Due	Current	Total Loans	Non- Accrual	>90 days Accruing
	30	59	60 - 90	Over 90					
Commercial real estate	\$	\$	\$	\$	\$ 62,020	\$ 62,020	\$	\$	
Commercial term					12,365	12,365			
Commercial LOC					11,671	11,671			
Construction					2,024	2,024			
Home equity LOC				298	298	9,868	10,166	298	
Residential mortgage					1,035	1,035			
Home equity term					118	118			
Consumer installment					368	368			
Consumer LOC					673	673			
	\$	\$	\$ 298	\$ 298	\$ 100,142	\$ 100,440	\$ 298	\$	

**Table of Contents****Note 4 Deposits**

Deposits are summarized as follows (000s omitted):

	September 30, 2011		December 31, 2010	
	Balance	Percentage	Balance	Percentage
Noninterest bearing demand	\$ 15,831	14.24%	\$ 14,190	14.59%
NOW accounts	8,058	7.25%	7,897	8.12%
Money market	10,411	9.36%	8,179	8.41%
Savings	18,325	16.48%	16,521	16.99%
Time deposits under \$100,000	12,881	11.59%	12,153	12.50%
Time deposits over \$100,000	45,665	41.08%	38,310	39.39%
<b>Total deposits</b>	<b>\$ 111,171</b>	<b>100.0%</b>	<b>\$ 97,250</b>	<b>100.0%</b>

At September 30, 2011, the scheduled maturities of time deposits are as follows (000s omitted):

	<\$100,000	>\$100,000	Total
2011	\$ 2,164	\$ 14,293	\$ 16,457
2012	7,953	20,948	28,901
2013	1,471	7,659	9,130
2014	757	2,027	2,784
2015	78		78
Thereafter	458	738	1,196
<b>Total</b>	<b>\$ 12,881</b>	<b>\$ 45,665</b>	<b>\$ 58,546</b>

**Note 5 Leases and Commitments**

The Corporation has entered into a lease agreement for its main office facility. Payments began in February 2005 and the initial term of the lease expires in October 2015. In October 2007, the Corporation exercised its first renewal option on the property which expires in October 2025. The main office lease has one additional ten year renewal option. The Corporation also entered into a lease agreement for its former branch office in Bloomfield Township which provided for lease payments to begin in March 2006 and expire February 2016. The Bloomfield Township branch office lease was terminated effective January 18, 2010 pursuant to an agreement with the leaseholder. The termination agreement called for a one-time payment of \$110,000 to the leaseholder to end the lease. In October 2010, the Corporation entered into a one year lease agreement for a lending production office ( LPO ) in Bay City, Michigan. The lease will not be renewed. In March 2011, a new one year lease was signed for additional office space in the building adjacent to the main office at a rate of \$2,800 per month. The lease has two, five year renewal options. In May 2011, the Bank began a month-to-month lease for a LPO in Farmington Hills, Michigan that ended during the quarter. In August 2011, the Bank began a month-to-month lease for a LPO in Livonia, Michigan.

Rent expense under these agreements was \$73,000 and \$59,000 for the three month period ended September 30, 2011 and 2010, respectively. For the nine months ended September 30, 2011 and 2010, rent expense under these agreements was \$210,000 and \$185,000, respectively.

The following is a schedule of future minimum rental payments under operating leases on a calendar year basis:

2011	\$ 67,930
2012	242,816
2013	239,098
2014	243,910

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

2015	248,746
Thereafter	2,726,802
<b>Total</b>	<b>\$ 3,769,302</b>

**Table of Contents****Note 6 Fair Value of Financial Instruments**

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Corporation's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. FASB ASC 825 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Corporation.

The following methods and assumptions were used by the Corporation in estimating fair value disclosures for financial instruments:

**Cash and Cash Equivalents** - The carrying values of cash and cash equivalents approximate fair values.

**Securities** - Fair values of securities are based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or other observable inputs.

**Loans Receivable** - For variable-rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values of nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

**Deposit Liabilities** - The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

**Accrued Interest** - The carrying value of accrued interest approximates fair value.

**Other Financial Instruments** - The fair value of other financial instruments, including loan commitments and unfunded letters of credit, based on discounted cash flow analyses, is not material.

The carrying values and estimated fair values of financial instruments at September 30, 2011 and December 31, 2010, are as follows (in thousands):

	September 30, 2011		December 31, 2010	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 15,212	\$ 15,212	\$ 5,366	\$ 5,366
Securities available for sale	4,182	4,182	3,360	3,360
Loans	101,080	101,631	98,931	99,786
Loans held for sale	1,232	1,232	323	323
Accrued interest receivable	471	471	440	440
<b>Financial liabilities:</b>				
Deposits	111,170	111,498	97,250	97,688
Secured borrowings			1,469	1,469
Accrued interest payable	62	62	115	115

**Table of Contents****Note 7 Fair Value Accounting****Valuation Hierarchy**

Accounting standards establish a three-level valuation hierarchy for fair value measurements. The valuation hierarchy prioritizes valuation techniques based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date and are the primary method of valuation used by Birmingham Bloomfield Bancshares, Inc. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows.

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets which the Corporation can participate.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and other inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement, and include inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

Following is a description of the inputs and valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying consolidated balance sheets, as well as general classification of those instruments under the valuation hierarchy.

*Available-for-sale Securities*

Quoted market prices in an active market are used to value securities when such prices are available. Those securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, the fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows using reasonable inputs. Level 2 securities include U.S. Government agency securities, mortgage backed securities, obligations of states and municipalities, and certain corporate securities. Matrix pricing is a mathematical technique widely used in the banking industry to value investment securities without relying exclusively on quoted prices for specific investment securities, but rather relying on the investment securities' relationship to other benchmark quoted investment securities. In certain cases where Level 1 or Level 2 inputs are not available, securities would be classified within Level 3 of the hierarchy.

The following table presents the fair value measurements of assets recognized in the accompanying consolidated balance sheets measured at fair value on a recurring basis and the level within the valuation hierarchy in which the fair value measurements fall at September 30, 2011 and December 31, 2010 (000s omitted):

**September 30, 2011**

	Level 1	Level 2	Level 3	Fair Value
U.S. government agency	\$	\$ 1,860	\$	\$ 1,860
Municipal securities		724		724
Mortgage backed securities		1,339		1,339
Corporate bonds		259		259
Securities available for sale	\$	4,182		4,182

**December 31, 2010**

U.S. government agency	\$	\$ 1,361	\$	\$ 1,361
Municipal securities		657		657

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Mortgage backed securities	928	928
Corporate bonds	254	254
Securities available for sale	\$ 3,200	\$ 3,200

**Table of Contents****Note 7 Fair Value Accounting continued**

Following is a description of the inputs and valuation methodologies used for instruments measured at fair value on a non-recurring basis and recognized in the accompanying consolidated balance sheets, as well as general classification of those instruments under the valuation hierarchy.

*Impaired Loans*

Loans for which it is probable the Corporation will not collect all principal and interest due according to the contractual terms are measured for impairment. The fair value of impaired loans is estimated using one of three methods; market value, collateral value, or discounted cash flow. Those impaired loans not requiring an allowance represent loans for which the fair value of collateral exceeds the recorded investment. When the fair value of the collateral is based on an observable market price or current appraised value, the impaired loan is classified within Level 2. When a market value is not available or management applies a discount factor to the appraised value, the Corporation records the impaired loan in Level 3.

*Other Real Estate Owned ( ORE )*

Loans on which the underlying collateral has been repossessed are adjusted to fair value less costs to sell upon transfer to repossessed assets. Subsequently, repossessed assets are carried at the lower of carrying value or fair value, less anticipated marketing and selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the repossessed asset as a nonrecurring Level 2 valuation. When a market value is not available or management applies a discount factor to the appraised value, the Corporation records the repossessed asset in Level 3.

The following table presents the fair value measurements of assets recognized in the accompanying consolidated balance sheets measured at fair value on a non-recurring basis and the level within the valuation hierarchy in which the fair value measurements fall at September 30, 2011:

**September 30, 2011**

	Balance	Level 1	Level 2	Level 3	Losses
Impaired Loans	\$ 1,289	\$	\$	\$ 1,289	\$
ORE	\$ 298	\$	\$	\$ 298	\$

**December 31, 2010**

Impaired Loans	\$ 2,696	\$	\$	\$ 2,696	\$
ORE	\$	\$	\$	\$	\$

**Table of Contents****Note 8 Minimum Regulatory Capital Requirements**

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The prompt corrective action regulations provide four classifications, well capitalized, adequately capitalized, undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required. The Bank was well-capitalized as of September 30, 2011. At September 30, 2011, the Corporation qualifies for an exemption from regulatory capital requirements due to its asset size.

The Bank's actual capital amounts and ratios as of September 30, 2011 and December 31, 2010 are presented in the following table (000s omitted):

	Actual		For Capital Adequacy Purposes		To be Well-Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of September 30, 2011</b>						
Total risk-based capital (to risk weighted assets) Bank of Birmingham	\$ 12,483	12.3%	\$ 8,143	8.0%	\$ 10,179	10.0%
Tier I capital (to risk weighted assets) Bank of Birmingham	\$ 11,208	11.0%	\$ 4,072	4.0%	\$ 6,107	6.0%
Tier I capital (to average assets) Bank of Birmingham	\$ 11,208	9.2%	\$ 4,861	4.0%	\$ 6,076	5.0%
<b>As of December 31, 2010</b>						
Total risk-based capital (to risk weighted assets) Bank of Birmingham	\$ 10,344	10.6%	\$ 7,834	8.0%	\$ 9,792	10.0%
Tier I capital (to risk weighted assets) Bank of Birmingham	\$ 9,117	9.3%	\$ 3,917	4.0%	\$ 5,875	6.0%
Tier I capital (to average assets) Bank of Birmingham	\$ 9,117	8.1%	\$ 4,477	4.0%	\$ 5,597	5.0%

**Note 9 Shareholder's Equity**

On July 28, 2011, the Corporation fully redeemed from the Treasury all of the Preferred Shares associated with the Capital Purchase Program for \$3,461,000. The redemption was funded by proceeds from the issuance of Preferred Shares to the U.S. Treasury under the Small Business Lending Fund totaling \$4,621,000. As a result of the transaction, the Corporation recorded \$46,000 in accelerated accretion on the remaining discount of the Capital Purchase Program Preferred stock during the third quarter of 2011, reducing the amount available to common shareholders. See Management's Discussion and Analysis of Financial Condition and Results of Operation for additional preferred stock discussion.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

**Disclosure Regarding Forward Looking Statements**

This report contains forward-looking statements throughout that are based on management's beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy, and about the Corporation and the Bank. Words such as anticipates, believes, estimates, expects, forecasts, intends, is likely, plans, projects, variations of such words and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are intended to be covered by the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Actual results and outcomes may materially differ from what may be expressed or forecasted in the forward-looking statements. The Corporation undertakes no obligation to update, amend, or clarify forward looking statements, whether as a result of new information, future events (whether anticipated or unanticipated), or otherwise.

Future factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: the credit risks of lending activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses; competitive pressures among depository institutions; interest rate movements and their impact on customer behavior and net interest margin; the impact of re-pricing and competitor's pricing initiatives on loan and deposit products; the ability to adapt successfully to technological changes to meet customers' needs and development in the market place; our ability to access cost-effective funding; changes in financial markets; changes in economic conditions in general and particularly as related to the automotive and related industries in the Detroit metropolitan area; new legislation or regulatory changes, including but not limited to changes in federal and/or state tax laws or interpretations thereof by taxing authorities; changes in accounting principles, policies or guidelines; and our future acquisitions of other depository institutions or lines of business. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Corporation and its business, including additional factors that could materially affect the Corporation's financial results, is included in its filings with the Securities and Exchange Commission.

## **Table of Contents**

### **Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **OVERVIEW**

The Corporation is a Michigan corporation that was incorporated in 2004 to serve as the holding company for a Michigan state bank, Bank of Birmingham (the Bank). The Bank is a full service commercial bank headquartered in Birmingham, Michigan. The Bank serves businesses and consumers across Oakland and Macomb counties with a full range of lending, deposit and internet banking services. The net income of the Corporation is derived primarily from net interest income. Net interest income is the difference between interest earned on the Bank's loan and investment portfolios and the interest paid on deposits and borrowings. The volume, mix and rate of interest-bearing assets and liabilities determine net interest income.

#### **OPERATIONS**

The Corporation's (and the Bank's) main office is located at 33583 Woodward Avenue, Birmingham, MI 48009. The building is a free-standing one story office building of approximately 8,300 square feet. The main office lease commenced in October 2005 and the Bank exercised its first renewal option resulting in the lease being extended until October 2025. The main office lease has an additional ten year renewal option. See Note 5 of the Notes to Consolidated Financial Statements regarding additional lease information.

The Bank will continue to focus on the lending, deposit and general banking needs in the community it serves. The profile of products available to customers continues to expand as the Bank offers more options for residential mortgage and commercial customers, including SBA products. The Bank will investigate additional product and service offerings and will consider providing those that will be of benefit to our customers and the Bank.

#### **FINANCIAL CONDITION**

The Corporation reported net income applicable to common stock of \$109,000 or \$0.06 per share of common stock for the third quarter of 2011, compared to net income of \$50,000 or \$0.03 per share for the third quarter of 2010. For the nine months ended September 30, 2011 and 2010, net income applicable to common stock was \$785,000 or \$0.44 per share and \$117,000 or \$0.06 per share, respectively. The performance is the product of strong net interest margin, an increase in noninterest income, and a reduction in losses on problem loans. The result is a return on average assets before preferred dividends of 1.08% for the year to date period.

The Corporation continues to experience growth as total assets exceeded \$124,000,000 as of September 31, 2011, an increase of 13.1% from December 31, 2010. The increase is a result of successfully attracting core deposits to fund loan volume.

#### **Cash and Cash Equivalents**

Cash and cash equivalents increased \$9,846,000 to \$15,212,000 at September 30, 2011. The increase was primarily the result of deposit growth combined with proceeds from SBA loan sales and loan maturities.

**Table of Contents****Investments**

Total investments increased \$982,000 to \$4,182,000 during the nine month period ended September 30, 2011. The increase is the result of purchasing new securities from the proceeds of matured investments and investing excess liquidity to generate additional revenue. The Corporation purchased a total of 4 securities representing \$2,275,000 during the year and received \$1,200,000 in proceeds from called investments. The Corporation did not hold any held-to-maturity securities as of September 30, 2011 or December 31, 2010. The makeup of the Corporation's investment portfolio evolves with the changing price and risk structure, and liquidity needs of the Corporation.

Management believes that the unrealized gains and losses within the investment portfolio are temporary, since they are a result of market changes, rather than a reflection of credit quality. Management has no specific intent to sell any securities, although the entire investment portfolio is classified as available for sale. The following chart summarizes the portfolio by type at September 30, 2011 and December 31, 2010 (000s omitted):

	September 30, 2011		December 31, 2010		Change
U.S. Government agency securities	\$ 1,860	44.5%	\$ 1,361	42.5%	\$ 499
Municipal securities	724	17.3%	657	20.5%	67
Mortgage backed securities	1,339	32.0%	928	29.0%	411
Corporate bonds	259	6.2%	254	8.0%	5
<b>Total securities</b>	<b>4,182</b>	<b>100.0%</b>	<b>3,200</b>	<b>100.0%</b>	<b>982</b>

**Loans, Credit Quality and Allowance for Loan Losses**

The following table summarizes the mix of the Corporation's portfolio loans at September 30, 2011 and December 31, 2010 (000s omitted):

	September 30, 2011	December 31, 2010	Change
Real estate mortgage	\$ 77,648	\$ 76,676	\$ 972
Construction	3,688	2,024	1,664
Commercial and industrial	20,308	20,776	(468)
Consumer installment	1,024	964	60
Deferred loan fees and costs	(88)	(61)	(27)
<b>Total loans</b>	<b>\$ 102,580</b>	<b>\$ 100,379</b>	<b>\$ 2,201</b>

Total portfolio loans increased in the first nine months \$2,201,000 or 2.2%, to \$102,580,000 at September 30, 2011. The categories with the largest dollar increase were construction and real estate mortgage which increased \$1,664,000 and \$972,000, respectively. The increases were the result of new loans and draws on existing lines. Commercial and industrial, the only category experiencing a reduction, decreased by \$468,000 relative to December 31, 2010 as a result of paydowns and payoffs. Management expects marginal loan growth for the remainder of 2011 as a result of the fragile economy.

The allowance for loan losses was relatively flat in the third quarter at \$1,499,000, or 1.5% of portfolio loans as of September 30, 2011. There was one charge-off totaling \$128,000 during the three months ended September 30, 2011 while there were no charge-offs for the three month period ended September 30, 2010. There were \$20,000 in recoveries in the current quarter, while there were no recoveries for the three months ended September 30, 2010. Nonperforming loans, which consist of non-accruing loans and loans past due 90 days or more and still accruing interest, at September 30, 2011 and December 31, 2010, were \$0 and \$298,000, respectively.

The allowance for loan losses increased in the first nine months by \$51,000 to \$1,499,000. The increase was driven primarily by growth. There was one charge-off totaling \$128,000 during the nine months ended September 30, 2011 while charge-offs totaled \$341,000 for the nine month period ended September 30, 2010. Recoveries for the nine months ended September 30, 2011 totaled \$20,000 while there were \$46,000 in

## Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

recoveries during the nine month period ended September 30, 2010.

Management evaluates the condition of the loan portfolio on a quarterly basis or more frequently when warranted, to determine the adequacy of the allowance for loans losses. The allowance for loan losses is maintained at a level believed to be adequate to cover losses on individually evaluated loans that are determined to be impaired and on groups of loans with similar risk

**Table of Contents**

characteristics that are collectively evaluated for impairment. Estimated credits losses represent the current amount of the loan portfolio that is probable the institution will be unable to collect given the facts and circumstances as of the evaluation date. Management's evaluation of the allowance is based on consideration of actual loss experience, the present and prospective financial condition of borrowers, adequacy of collateral, industry concentrations within the portfolio, various environmental factors and general economic conditions. Loans individually evaluated for impairment are measured using one of the three standard methods and provided a specific allowance. Management believes that the present allowance is adequate given the size, complexity and risk profile of the current portfolio.

Although management believes that the allowance for credit losses is adequate to absorb losses as they arise, there can be no assurance that the Bank will not sustain losses in any given period that could be substantial in relation to the size of the allowance for credit losses. It must be understood that inherent risks and uncertainties related to the operation of a financial institution require management to depend on estimates, appraisals and evaluations of loans to prepare the Corporation's financial statements. Changes in economic conditions and the financial prospects of borrowers may result in changes to the estimates, appraisals and evaluations used. In addition, if circumstances and losses differ substantially from management's assumptions and estimates, the allowance for loan losses may not be sufficient to absorb all future losses and net income could be adversely impacted.

**Premises and Equipment**

Premises and equipment was \$1,446,000 as of September 30, 2011 up from \$1,360,000 as of December 31, 2010. The Corporation continues to support further growth of business lines, such as mortgage lending with investments in operating facilities and technology.

**Deposits and Short-term Financing**

Total deposits increased \$13,920,000 or 14.3%, to \$111,171,000 at September 30, 2011. While all categories experienced growth, the three categories experiencing the largest dollar increase were time deposit accounts greater than \$100,000, money market and savings accounts. Time deposits greater than \$100,000 increased \$7,355,000 through September 30, 2011 and represents the largest single source of funding for the Bank. The money market category increased \$2,232,000 through September 30, 2011. Savings account balances increased \$1,804,000 as of the current quarter end as a result of focused business development efforts and improving the acquisition of deposit relationships associated with current loan customers. The Bank does not hold any brokered deposits. The CD balance increase is attributable to participation in an on-line marketing service which facilitates deposit acquisition in the wholesale CD market.

	As of September 30, 2011		As of December 31, 2010	
	Balance	Percentage	Balance	Percentage
Non-interest bearing demand	\$ 15,831	14.24%	\$ 14,190	14.59%
NOW accounts	8,058	7.25%	7,897	8.12%
Money market	10,411	9.36%	8,179	8.41%
Savings	18,325	16.48%	16,521	16.99%
Time deposits < \$100,000	12,881	11.59%	12,153	12.50%
Time deposits >\$100,000	45,665	41.08%	38,310	39.39%
<b>Total deposits</b>	<b>\$ 111,171</b>	<b>100.00%</b>	<b>\$ 97,250</b>	<b>100.00%</b>

At September 30, 2011, the Bank had no secured borrowings outstanding while the balance was \$1,469,000 at December 31, 2010. The balance in this category at December 31, 2010 represents the secured liability associated with the sale of two SBA loans in the fourth quarter of 2010. Based on existing accounting guidelines and sale structure of the transaction, the Bank was required to recognize a secured liability on the sale of the guaranteed portion of SBA loans until the redemption period expired. The redemption period term was 90 days. The Bank did not utilize discount window or FHLB advances during the third quarter of 2011.

**Table of Contents****RESULTS OF OPERATIONS**

The Corporation reported net income of \$109,000 applicable to common stock or \$0.06 per share of common stock for the third quarter of 2011, an increase of \$59,000 compared to the same period of 2010. This represents an annualized Return on Average Assets ( ROA ) before preferred dividends of 0.58% compared to a 0.35% ROA for the same period last year. The improved operating results are attributable to an increase in operating revenue and lower loan loss provision expense. Operating revenue consists of net interest margin and non-interest income. Net interest margin for the current period increased to 4.44% relative to the 4.32% reported for the quarter ended September 30, 2010. The improvement is a result of increased yields, improved asset mix and lower aggregate funding costs. During the third quarter of 2011, the Corporation generated \$319,000 in non-interest income, an increase of \$295,000 over the prior year. Non-interest income increased as the Corporation was successful in selling SBA loans at a gain and received broker fees for originating residential mortgages. Provision expense declined \$151,000 during the current quarter relative to the same period of 2010, however total non-interest expenses increased \$477,000 as the Corporation added personnel and made investments in new business opportunities.

The following table present trends in selected financial data for the five most recent quarters:

	Quarter Ended				
	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010	September 30, 2010
<b><u>Income Statement</u></b>					
Interest Income	\$ 1,582	\$ 1,565	\$ 1,588	\$ 1,554	\$ 1,506
Interest Expense	301	314	329	327	337
Net Interest Income	1,281	1,251	1,259	1,226	1,170
Provision for loan loss	105	15	39	49	256
Non-interest income	319	280	325	37	24
Non-interest expense	1,317	1,207	1,083	1,046	840
Income (loss) before Income Taxes	177	309	462	169	98
Income tax expense					
Net Income (Loss)	177	309	462	169	98
Dividend and accretion on preferred stock	68	48	48	48	48
Net Income (Loss) applicable to common	\$ 109	\$ 261	\$ 414	\$ 121	\$ 50
Income (loss) per share - basic & diluted	\$ 0.06	\$ 0.15	\$ 0.23	\$ 0.07	\$ 0.03
<b><u>Performance Measurements</u></b>					
Net interest margin (tax equivalent)	4.44%	4.51%	4.49%	4.46%	4.41%
Return on average assets (annualized) (1)	0.58%	1.06%	1.62%	0.60%	0.35%
Return on average common equity (annualized) (1)	8.49%	15.39%	24.17%	8.89%	5.21%
Efficiency ratio	82.37%	78.80%	68.36%	82.78%	70.39%
Tier 1 Leverage Ratio (Bank only)	9.22%	8.54%	8.33%	8.15%	8.19%
Equity / Assets	10.47%	9.86%	9.79%	9.96%	9.80%
Total loans / Total deposits	92.3%	94.1%	93.9%	103.2%	94.3%
Book value per share	\$ 4.65	\$ 4.60	\$ 4.44	\$ 4.21	\$ 4.16
Income (loss) per share - basic & diluted	\$ 0.06	\$ 0.15	\$ 0.23	\$ 0.07	\$ 0.03
Shares outstanding	1,812,662	1,800,000	1,800,000	1,800,000	1,800,000

(1) Amount is computed on net income before preferred dividends.

**Net Interest Income**



**Table of Contents**

Net interest income for the three month period ended September 30, 2011 totaled \$1,281,000, an increase of 9.5% compared to the same period in the prior year. The increase was a result of earning assets growth and a reduction in total funding costs. The earning asset growth was concentrated in loan volume, providing the largest benefit to interest income. Total average interest bearing deposit accounts increased \$6,002,000 in the third quarter of 2011 over the third quarter of 2010 but total deposit related interest expenses decreased \$36,000. The lower cost of funds was achieved by changes in pricing strategy to be more competitive in the local market and the decision by the Federal Reserve to maintain rates at historic lows.

The Corporation's net interest margin increased 8 basis points to 4.44% for the period ended September 30, 2011 compared to 4.32% for the same period in 2010. Net interest spread, the difference between the yield on earning assets and cost of funds, also increased relative to the third quarter of 2010. The increase in both spread and margin is primarily the result of a reduction in deposit costs, despite lower yields on earning assets. Asset yields declined during the period due to a less profitable mix and a reduction in loan rates. The Corporation has been maintaining higher levels of liquidity given the weak loan environment and limited investment options. Total cost of funds for the third quarter of 2011 was 1.31% compared to 1.57% for the same period of 2010. This was accomplished as a result of the aggressive pricing strategy implemented by management.

The following table presents the Corporation's consolidated average balances of interest-earning assets, interest-bearing liabilities, and the amount of interest income or interest expense attributable to each category, the average yield or rate for each category, and the net interest margin for the periods ended September 30, 2011, and 2010 (000s omitted). Average loans are presented net of unearned income and the allowance for loan and lease losses. Interest on loans includes loan fees.

	Three Months Ended September 30,					
	2011			2010		
	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>Interest-earning assets:</b>						
Loans receivable	\$ 101,577	\$ 1,555	6.00%	\$ 92,522	\$ 1,461	6.43%
Securities available for sale	2,729	22	3.30%	4,410	35	3.19%
Federal funds sold			%	127		0.00%
Interest-bearing balances with other financial institutions	10,238	5	0.19%	11,261	10	0.35%
<b>Total interest-earning assets</b>	<b>114,544</b>	<b>1,582</b>	<b>5.41 %</b>	<b>108,320</b>	<b>1,506</b>	<b>5.66%</b>
<b>Noninterest-earning assets:</b>						
Cash and due from banks	5,640			569		
All other assets	1,342			1,202		
<b>Total Assets</b>	<b>\$ 121,526</b>			<b>\$ 110,091</b>		
<b>Interest-bearing liabilities:</b>						
NOW accounts	\$ 7,835	\$ 8	0.38%	\$ 7,442	\$ 8	0.43%
Money market	10,495	11	0.43%	9,558	15	0.64%
Savings	18,493	26	0.56%	16,575	40	0.96%
Time deposits	54,694	256	1.86%	51,940	274	2.11%
Short-term borrowing			%			%
<b>Total interest-bearing liabilities:</b>	<b>\$ 91,517</b>	<b>\$ 301</b>	<b>1.31 %</b>	<b>\$ 85,515</b>	<b>337</b>	<b>1.57%</b>
<b>Non-interest bearing demand deposits</b>	<b>16,997</b>			<b>13,467</b>		
All other liabilities	492			249		
<b>Total liabilities</b>	<b>109,006</b>			<b>99,231</b>		
Shareholders' Equity	12,520			10,860		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 121,526</b>			<b>\$ 110,091</b>		

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

<b>Net Interest Income</b>	<b>\$ 1,281</b>	<b>\$ 1,169</b>
Net spread	4.11%	4.08%
<b>Net Interest Margin (1)</b>	<b>4.44%</b>	<b>4.32%</b>

(1) Net interest earnings divided by average interest-earning assets.  
**Net Interest Income**

**Table of Contents**

Net interest income for the nine month period ended September 30, 2011 totaled \$3,792,000, an increase of \$607,000 compared to the same period in the prior year. The improvement in net interest income for the period presented is the result of an increase in the absolute dollar amount of earning assets and a reduction in total funding costs. The earnings asset increase was due principally to growth in loan balances, the highest yielding asset. Total deposit costs decreased \$69,000 during the nine month period, despite an increase in average balances. The reduction in deposit costs was the result of the current interest rate environment and pricing strategy of management. The Corporation replaced maturing deposits with lower cost alternatives and reduced other product rates to be more competitive with the local market.

The Corporation's net interest margin increased 29 basis points to 4.48% for the nine months ended September 30, 2011 compared to 4.19% for the same period in 2010, while spread increased 26 basis points over the same period. The increase in both spread and net interest margin was attributable to a decrease in the cost of funds. Total cost of funds for the nine month period ended September 30, 2011 was 1.39% compared to 1.64% for 2010. The decrease is a result of a reduction in rates on all products. Management implemented an aggressive pricing strategy in 2011 to lower aggregate funding costs. Asset yields improved to 5.52% during the nine month period despite lower loan yields.

The following table presents the Corporation's consolidated average balances of interest-earning assets, interest-bearing liabilities, and the amount of interest income or interest expense attributable to each category, the average yield or rate for each category, and the net interest margin for the periods ended September 30, 2011, and 2010 (000s omitted). Average loans are presented net of unearned income and the allowance for loan and lease losses. Interest on loans includes loan fees.

	Nine Months Ended September 30,					
	2011			2010		
	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>Interest-earning assets:</b>						
Loans receivable	\$ 100,658	\$ 4,645	6.09%	\$ 87,680	\$ 4,074	6.28%
Securities available for sale	3,005	75	3.32%	3,944	101	3.42%
Federal funds sold	13		0.00%	1,566	1	0.11%
Interest-bearing balances with other financial institutions	9,523	15	0.21%	9,794	21	0.29%
<b>Total interest-earning assets</b>	<b>113,199</b>	<b>4,735</b>	<b>5.52%</b>	<b>102,984</b>	<b>4,198</b>	<b>5.50%</b>
<b>Noninterest-earning assets:</b>						
Cash and due from banks	3,698			710		
All other assets	1,115			1,209		
<b>Total Assets</b>	<b>\$ 118,012</b>			<b>\$ 104,903</b>		
<b>Interest-bearing liabilities:</b>						
NOW accounts	\$ 7,989	\$ 20	0.35%	\$ 7,807	\$ 29	0.49%
Money market	9,252	34	0.49%	9,117	45	0.65%
Savings	18,215	89	0.65%	14,990	123	1.10%
Time deposits	54,596	786	1.92%	50,551	816	2.15%
Short-term borrowing	460	15	4.22%			%
<b>Total interest-bearing liabilities:</b>	<b>\$ 90,512</b>	<b>\$ 944</b>	<b>1.39%</b>	<b>\$ 82,465</b>	<b>1,013</b>	<b>1.64%</b>
<b>Non-interest bearing demand deposits</b>	<b>15,169</b>			<b>11,301</b>		
All other liabilities	603			352		
<b>Total liabilities</b>	<b>106,284</b>			<b>94,118</b>		
Shareholders' Equity	11,728			10,785		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 118,012</b>			<b>\$ 104,903</b>		
<b>Net Interest Income</b>		<b>\$ 3,792</b>			<b>\$ 3,185</b>	

Edgar Filing: Birmingham Bloomfield Bancshares - Form 10-Q

Net spread	4.13%	3.87%
Net Interest Margin (1)	4.48%	4.19%

(1) Net interest earnings divided by average interest-earning assets.

**Provision for Loans Losses**

**Table of Contents**

The provision for loan losses was \$105,000 and \$256,000 for the three months ended September 30, 2011 and 2010, respectively. The decrease from the previous comparable period was due to the pace of portfolio loan growth. The Corporation recorded net charge offs totaling \$108,000 during the three months ended September 30, 2011 while there were none in the same period in 2010.

The provision for loan losses was \$159,000 and \$545,000 for the nine months ended September 30, 2011 and 2010, respectively. The decrease from the prior period was the result of improved credit quality and less recorded charge-offs during the nine month period. The Corporation recorded net charge-offs totaling \$108,000 and \$295,000 during the nine months ended September 30, 2011 and 2010, respectively.

**Non-Interest Income**

Non-interest income was \$319,000 and \$24,000 for the three months ended September 30, 2011 and 2010, respectively. The increase in non-interest income was the result of new revenue from the sale of residential mortgages and premiums recognized on SBA loan sales. The Corporation established a mortgage lending operation in 2010, and generated additional income on loan sales during the quarter totaling \$108,000. Additionally, the Corporation originates SBA loans for sale, and generated income of \$186,151 during the period. Other income decreased by \$1,000 from the same period in the prior year.

Non-interest income was \$924,000 and \$88,000 for the nine months ended September 30, 2011 and 2010, respectively. Total non-interest income increased as a result of mortgage related income and SBA loan sale revenue. Mortgage bank operations generated income of \$167,000 for the nine month period ended September 30, 2011. Mortgage activity includes the sale of residential loans to the secondary market. The loans are sold at a premium and the Corporation does not retain servicing. SBA loans sales activity generated \$687,000 in new revenue for the Corporation in 2011, while no sales were recorded in 2010.

The following table presents the Corporation's non-interest income for the three and nine month periods ending September 30, 2011 and 2010:

	For the Three Months Ended			For the Nine Months Ended		
	September 30, 2011	September 30, 2010	Change	September 30, 2011	September 30, 2010	Change
<b>Non-interest income</b>						
Service charge income	\$ 15,208	\$ 14,576	\$ 632	\$ 39,369	\$ 36,654	\$ 2,715
Mortgage banking activities	108,384		108,384	167,145		167,145
SBA loan sales	186,151		186,151	686,884		686,884
Other income	8,808	9,896	(1,088)	30,426	51,718	(21,292)
Total non-interest income	\$ 318,551	\$ 24,472	\$ 294,079	\$ 923,824	\$ 88,372	\$ 835,452

**Non-Interest Expense**

Non-interest expense for the three months ended September 30, 2011 and 2010 was \$1,317,000 and \$840,000, respectively. Salaries and benefits comprise the largest percentage of non-interest expense, totaling \$730,000 for the current quarter compared to \$400,000 for the same period in 2010. The increase is the result of adding staff for the mortgage banking operation and hiring new personnel at the Bank to accommodate future growth. Occupancy and equipment expense totaled \$201,000 for the three month period ended September 30, 2011 compared to \$143,000 for the same period in 2010. The increase is a result of opening new lending production facilities for the mortgage unit and expanding the professional space for the main office. Data processing expenses of \$57,000 for the quarter ended September 30, 2011 were nearly flat from the same period in 2010. Professional fees totaled \$106,000 and \$81,000 for the third quarter of 2011 and 2010, respectively. The category consists of audit, consulting, legal and director costs. The increase in expenses relative to the prior period are a result of engaging professionals to assist the Corporation in implementing strategic objectives, including SBA loan activity and the mortgage operation, additional costs associated with required audits and a new Director compensation plan. Directors are compensated with both cash and stock awards, with awards made from newly issued shares valued in equity by the stock price at the date of issuance. Loan origination expense totaled \$37,000 for the quarter, relative to the \$18,000 reported for the previous year. The increase in costs is directly attributable to the additional loan costs associated with the mortgage unit. Other expenses were \$157,000 for the quarter ended September 30, 2011, an increase of \$116,000 compared to the same period of 2010. The additional expenses are due to an increase in operating costs associated with adding new locations and growth of the organization.

Non-interest expense for the nine month period ended September 30, 2011 was \$3,607,000 compared to \$2,467,000 for the same period of 2010. The categories experiencing the largest increase were salaries and benefits, occupancy and equipment,



**Table of Contents**

professional fees and other expenses. Salaries and benefits totaled \$1,955,000 for the year to date period ended September 30, 2011, an increase of \$798,000 from the same period of 2010. The increase is a result of hiring new Bank personnel to generate business development activity and adding staff related to the mortgage operation. Total occupancy and equipment expense increased \$88,000 during the period relative to the prior period due to the additional office space and new mortgage loan production offices. Professional fees were \$363,000 and \$248,000 for the nine month periods ended September 30, 2011 and 2010. The increase is attributable to cost associated with new required audits, engaging market professionals to assist the Corporation with SBA loan sales, expenses related to developing the mortgage operation and implementing a new compensation plan for Directors. Other expenses increased \$60,000 during the first nine months of 2011, totaling \$194,000 for the period. The increase is related to the growth of the organization, including printing, supplies, automobile expense and costs associated with an ORE property. Advertising experienced an increase for the nine month period relative to the prior year as the Bank focuses on business development opportunities.

The following table presents the Corporation's non-interest expense for the three and nine month periods ending September 30, 2011 and 2010:

	For the Three Months Ended			For the Nine Months Ended		
	September 30, 2011	September 30, 2010	Change	September 30, 2011	September 30, 2010	Change
<b>Non-interest expense</b>						
Salaries and employee benefits	\$ 729,641	\$ 400,185	\$ 329,456	\$ 1,955,026	\$ 1,157,192	\$ 797,834
Occupancy expense	145,294	109,796	35,498	388,979	330,271	58,708
Equipment expense	55,722	33,601	22,121	133,310	103,670	29,640
Advertising	29,276	24,727	4,549	110,019	76,967	33,052
Data processing	57,379	56,870	509	166,952	162,000	4,952
Professional fees	105,963	81,234	24,729	363,403	247,622	115,781
Loan origination expenses	37,223	18,346	18,877	86,273	58,601	27,672
Other expense	156,963	115,721	41,242	403,434	330,405	73,029
Total non-interest expense	\$ 1,317,461	\$ 840,480	\$ 476,981	\$ 3,607,396	\$ 2,466,728	\$ 1,140,668

**Income Taxes**

No income tax expense or benefit was recognized during the three month period ended September 30, 2011 or 2010 due to the tax loss carry-forward position of the Corporation. An income tax benefit may be booked in future periods when management believes that profitability will be expected for the foreseeable future.

**LIQUIDITY AND CAPITAL RESOURCES; ASSET/LIABILITY MANAGEMENT**

The management team has responsibility for developing and recommending liquidity and risk management policies including but not limited to the determination of internal operating guidelines, contingency plans, change management and pricing to the Asset/Liability Committee (ALCO) of the Board of Directors. Management ensures that the liquidity of a bank allows it to provide funds to meet its cash flow needs, such as loan requests, outflows of deposits, other investment opportunities and general operating requirements, under multiple operating scenarios. While the current structure of the Corporation and the Bank are not complex, the objective in the management of liquidity and capital resources is to be able to take advantage of business opportunities that may arise. The major sources of liquidity for the Bank have been deposit growth, federal funds sold, and loans which mature within one year. The Bank is also a member of the Federal Home Loan Bank of Indianapolis and has access to funding from the discount window at the Federal Reserve Bank of Chicago. The ALCO committee has also approved alternate funding sources to add flexibility. Large deposit balances which might fluctuate in response to interest rate changes are closely monitored. These deposits consist mainly of certificates of deposit over \$100,000. We anticipate that we will have more than sufficient funds available to meet our future commitments. As of September 30, 2011, off balance sheet loan commitments totaled \$27,292,000. As a majority of the unused commitments represent commercial and equity lines of credit, the Bank expects, and experience has shown, that only a small portion of the unused commitments will normally be drawn upon.

**Table of Contents**

The following table presents loan commitments by time period as of September 30, 2011 (000s omitted):

	Total	Amount of commitment expiration by period			
		Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
Commitments to grant loans	\$ 12,475	\$ 12,475	\$	\$	\$
Unfunded commitments under lines of credit	13,814	9,164	1,154	1,198	2,298
Commercial and standby letters of credit	1,003	1,003			
Total commitments	\$ 27,292	\$ 22,642	\$ 1,154	\$ 1,198	\$ 2,298

Commitments to grant loans are governed by the Corporation's credit underwriting standards, as established in the Corporation's Loan Policy. As the above schedule illustrates, in general, it is the Corporation's practice to grant loan commitments for a finite period of time, usually lasting one year or less. The most significant departure from this practice involves home equity lines of credit (HELOCs). The Corporation's equity lines have a contractual draw period exceeding 5 years. The Corporation has the ability to suspend the draw privileges on a HELOC where a default situation or other impairment issue is identified.

The largest sources of cash and cash equivalents for the Corporation for the three months ended September 30, 2011, as noted in the Consolidated Statement of Cash Flows, were primarily loan sales and deposit origination.

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The prompt corrective action regulations provide five classifications, well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required. The Bank was well-capitalized as of September 30, 2011. Note 8 to the financial statements is hereby incorporated by reference. At September 30, 2011, the Corporation qualifies for an exemption from regulatory capital requirements due to its asset size.

On July 28, 2011, Birmingham Bloomfield Bancshares, Inc. entered into a Securities Purchase Agreement with the Secretary of the Treasury (the Treasury), pursuant to which the Company issued and sold to the Treasury 4,621 shares of its Senior Non-Cumulative Perpetual Preferred Stock, Series D (Series D Preferred Stock), having a liquidation preference of \$1,000 per share (the Liquidation Amount), for aggregate proceeds of \$4,621,000. In conjunction with the issuance of the Series D Preferred Stock, the Company has redeemed from the Treasury for \$3,461,000, all of the Series A Preferred Shares, Series B Preferred Shares, and Series C Preferred Shares which were issued to the Treasury in 2009 under the Treasury's Emergency Economic Stabilization Act of 2008 Capital Purchase Program.

The Series D Preferred Stock is entitled to receive non-cumulative dividends payable quarterly, on each January 1, April 1, July 1 and October 1, beginning October 1, 2011. The dividend rate, which is calculated on the aggregate Liquidation Amount, is based upon the current level of Qualified Small Business Lending, or QSBL (as defined in the Securities Purchase Agreement) by the Company's wholly owned subsidiary Bank of Birmingham (the Bank). The dividend rate for future dividend periods will be set based upon the Percentage Change in Qualified Lending (as defined in the Securities Purchase Agreement) between each dividend period and the Baseline QSBL level. Such dividend rate may vary from 1% per annum to 5% per annum for the second through tenth dividend periods, from 1% per annum to 7% per annum for the eleventh dividend period through year four and one-half. If the Series D Preferred Stock remains outstanding for more than four and one-half years, the dividend rate will be fixed at 9%. Prior to that time, in general, the dividend rate decreases as the level of the Bank's QSBL increases. Such dividends are not cumulative, but the Company may only declare and pay dividends on its common stock (or any other equity securities junior to the Series D Preferred Stock) if it has declared and paid dividends for the current dividend period on the Series D Preferred Stock, and will be subject to other restrictions on its ability to repurchase or redeem other securities.

Managing rates on earning assets and interest bearing liabilities focuses on maintaining stability in the net interest margin, an important factor in earnings growth and stability. Emphasis is placed on maintaining a controlled rate sensitivity position to avoid wide swings in margins and to manage risk due to changes in interest rates. Some of the major areas of focus of the Corporation's Asset Liability Committee (ALCO) incorporate the following overview functions: review the interest rate risk sensitivity of the Bank to measure the impact of changing interest rates on the Bank's net interest income, review the liquidity



---

**Table of Contents**

position through various measurements, review current and projected economic conditions and the corresponding impact on the Bank, ensure that capital and adequacy of the allowance for loan losses are maintained at proper levels to sustain growth, monitor the investment portfolio, recommend policies and strategies to the Board that incorporate a better balance of our interest rate risk, liquidity, balance sheet mix and yield management, and review the current balance sheet mix and proactively determine the future product mix.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Corporation's primary market risk exposure is interest rate risk and liquidity risk. All of the Corporation's transactions are denominated in U.S. dollars with no specific foreign exchange exposure. Any impacts that changes in foreign exchange rates would have on interest rates are assumed to be insignificant.

Interest rate risk (IRR) is the exposure of a banking organization's financial condition to adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of IRR could pose a significant threat to our earnings and capital base. Accordingly, effective risk management that maintains IRR at prudent levels is essential to the Corporation's safety and soundness. The Board of Directors has instituted a policy setting limits on the amount of interest rate risk that may be assumed. Management provides information to the Board of Directors on a quarterly basis detailing interest rate risk estimates and activities to control such risk.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control IRR and the organization's quantitative level of exposure. When assessing the IRR management process, the Corporation seeks to ensure that appropriate policies, procedures, management information systems and internal controls are in place to maintain IRR at prudent levels with consistency and continuity. Evaluating the quantitative level of IRR exposure requires the Corporation to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality. This detailed analysis is performed on a quarterly basis, but is managed daily. The Bank continues to be in a liability sensitive position and management continues to work toward creating a more closely matched portfolio to minimize any potential impact that changing rates could have on earnings in the short term. The institution is well positioned to minimize the impact of rate changes, with the rate shock analysis showing that over the long term, rate changes pose only a minimal risk to our economic value of equity (EVE ratio).

The Corporation has not experienced a material change in its financial instruments that are sensitive to changes in interest rates since December 31, 2010, which information can be located in the Corporation's annual report on Form 10-K.

**ITEM 4. CONTROLS AND PROCEDURES**

As of September 30, 2011, we conducted an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's chief executive officer and chief financial officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures, as such term is defined under Exchange Act Rules 13a-15(e) and 15d-15(e).

Based on this evaluation, the Corporation's chief executive officer and chief financial officer concluded that, as of September 30, 2011, such disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and accumulated and communicated to the Corporation's management, including the Corporation's chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

In designing and evaluating the disclosure controls and procedures, the Corporation's management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and in reaching a reasonable level of assurance. The Corporation's management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

There were no changes in the Corporation's internal controls over financial reporting during the period ended September 30, 2011 that materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS.**

There are no known pending legal proceedings to which the Corporation or the Bank is a party or to which any of its properties are subject; nor are there material proceedings known to the Corporation, in which any director, officer or affiliate or any principal shareholder is a party or has an interest adverse to the Corporation or the Bank.

**ITEM 1A. RISK FACTORS.**

This item is not applicable.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

On July 28, 2011, the Corporation completed the sale of 4,621 shares of Series D non-cumulative perpetual preferred stock, liquidation preference of \$1,000 per share, to the United States Department of the Treasury (the U.S. Treasury ) under the Small Business Lending Fund. The issuance of the Series D preferred shares are exempt from the registration as a transaction by an issuer not involving any public offering under Section 4 (2) of the Securities Act of 1933. A portion of the proceeds were used to redeem the \$3.4 million investment by the U.S. Treasury under the TARP Capital Purchase Program. The remaining balance will be used to improve the capital levels of the Bank and support future loan growth.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

This item is not applicable.

**ITEM 4. [Reserved]**

**ITEM 5. OTHER INFORMATION.**

This item is not applicable.

**Table of Contents**

**ITEM 6. EXHIBITS.**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
3.1	Articles of Incorporation
31.1	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Interactive Data File.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BIRMINGHAM BLOOMFIELD BANCSHARES, INC.

Date: November 10, 2011

By: /s/ ROBERT E. FARR  
**Robert E. Farr**  
**Chief Executive Officer**

Date: November 10, 2011

By: /s/ THOMAS H. DORR  
**Thomas H. Dorr**  
**Chief Financial Officer**

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
<b>3.1</b>	<b>Articles of Incorporation.</b>
<b>31.1</b>	<b>Certification pursuant to Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act</b>
<b>31.2</b>	<b>Certification pursuant to Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act</b>
<b>32.1</b>	<b>Certification pursuant to Rules 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act and 18 U.S.C. §1350</b>
<b>101</b>	<b>Interactive Data File.</b>