

REHABCARE GROUP INC  
Form 425  
May 12, 2011

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Investor Presentation

Kindred Healthcare, Inc. (NYSE: KND)

May 12, 2011

Filed pursuant to Rule 425 under the Securities Act of 1933 and deemed filed

Edgar Filing: REHABCARE GROUP INC - Form 425

pursuant to Rule 14a-12 under the Securities Exchange Act of 1934

Filing Person: Kindred Healthcare, Inc.

Commission File No.: 001-14057

Subject Company: RehabCare Group, Inc.

Commission File No.: 001-14655

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Forward-Looking Statements  
Additional  
Information  
About  
this  
Transaction

In connection with the pending transaction with RehabCare Group, Inc. ( RehabCare ), Kindred Healthcare, Inc. ( Kindred ) has filed with the Securities and Exchange Commission (the SEC ) a Registration Statement on Form S-4 (commission file number 333-173050) that includes a joint proxy statement/prospectus

joint proxy statement/prospectus

to their respective stockholders

on or about April 28, 2011.

WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE JOINT PROXY STATEMENT/PROSPECTUS REGARDING THE PENDING TRANSACTION BECAUSE IT CONTAINS IMPORTANT INFORMATION.

You may obtain a free proxy statement/prospectus and the other documents filed by Kindred and RehabCare with the SEC may also be obtained for free at [www.kindredhealthcare.com](http://www.kindredhealthcare.com)

and clicking on the link for

Investors link and then clicking on the link for SEC Filings or by accessing RehabCare's website at [www.rehabcare.com](http://www.rehabcare.com) and clicking on the Investor Information link and then clicking on the link for SEC Filings .

Participants

in

this

Transaction

Kindred, RehabCare and their respective directors, executive officers and certain other members of management and employees, and certain of their respective stockholders in favor of the pending transaction. You can find information about Kindred's executive officers and directors in its amended Form 10-K for the year ended December 31, 2011, and its prospectus. You can find information about RehabCare's executive officers and directors in its amended Form 10-K for the year ended December 31, 2011, and its prospectus. You can obtain a free copy of these documents from Kindred or RehabCare, respectively, using the contact information above.

Forward-Looking

Statements

Information set forth in this presentation contains forward-looking statements, which involve a number of risks and uncertainties that

any

forward-looking

information

is

not

a

guarantee

of

future

performance

and

that

actual

results

could

differ

materially

from

those

contained

in the forward-looking

information. Such forward-looking statements include, but are not limited to, statements about the benefits of the business combination of Kindred and RehabCare,

including

future

financial

and

operating

results,

the

combined company's plans, objectives, expectations and intentions and other statements that are not historical facts.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements: regulatory approvals and the satisfaction of the closing conditions to the acquisition of RehabCare by Kindred, including approval by the stockholders of the respective companies, and Kindred's ability to complete the required financing as contemplated by the financial statements; the ability to integrate the operations of the acquired hospitals and rehabilitation services operations and realize the anticipated revenues, economies of scale and productivity gains in connection with the RehabCare acquisition and any other acquisitions that may be undertaken during 2012; and the potential for unanticipated issues, expenses and liabilities associated with those acquisitions and the risk that RehabCare fails to

targets; (c) the potential for diversion of management time and resources in seeking to complete the RehabCare acquisition and failure to retain key employees of RehabCare; (e) the impact of Kindred's significantly increased levels of indebtedness as a result of Kindred's funding costs, operating flexibility and ability to fund ongoing operations with additional borrowings, particularly in volatile markets;

(f) the potential for dilution to Kindred stockholders as a result of the RehabCare acquisition;

(g) the ability of

Kindred to operate pursuant to the terms of its debt obligations, including Kindred's obligations under financings undertaken to complete the RehabCare acquisition, and the master lease agreements with Ventas, Inc. (NYSE:VTR). Additional factors that may affect future results are contained in Kindred's obligation to update and revise statements contained in these materials based on new information or otherwise.

which are available at the SEC's web site at

Many of these factors are beyond the control of Kindred or RehabCare. Kindred and RehabCare disclaim any

copy of the joint proxy statement/prospectus and other related documents filed by

Kindred  
and  
RehabCare  
with  
the  
SEC  
at  
the  
SEC's  
website  
at  
The joint  
[www.sec.gov](http://www.sec.gov).  
[www.sec.gov](http://www.sec.gov).

3  
Kindred Overview



4  
706  
(3)  
sites of service,  
313  
facilities  
in

40

states

56,700

(3)

dedicated

employees,

making Kindred

a top-200 private

employer in

the U.S.

(4)

34,400

(3)

patients and

residents

per day

\$4.5 billion

(2)

consolidated

revenues

Largest Diversified Post-Acute

Provider in the United States

(1)

(1) Ranking based on revenues.

(2) Revenues for the twelve months ended March 31, 2011.

(3) As of March 31, 2011.

(4) Ranking provided by TMP, Inc.

5  
5  
\$2.0 billion revenues  
HOSPITAL  
Long-term Acute Care Hospitals  
Largest  
operator

in  
U.S.  
89 hospitals with  
6,889  
licensed  
beds  
\$2.2 billion revenues  
Third largest nursing  
center  
operator  
in  
U.S.  
224 nursing centers with  
27,252  
licensed  
beds  
6 assisted living facilities with 413  
licensed beds  
NURSING CENTER  
Nursing and Rehabilitation Centers  
\$530 million revenues  
Second largest contract  
therapy  
company  
in  
U.S.  
393 external locations served  
through 5,970 therapists and  
10,500  
total  
employees  
REHABILITATION  
*Peoplefirst*  
Rehabilitation  
Services  
(1)  
Revenues  
for  
the  
twelve  
months  
ended  
March  
31,  
2011  
(divisional  
revenues before intercompany eliminations).  
(2)  
Ranking based on revenues.  
(3)

As of March 31, 2011.

Kindred's Market Leading Businesses

- (2)
- (2)
- (2)
- (3)
- (3)
- (3)
- (3)
- (1)
- (1)
- (1)

6

Provide superior clinical outcomes and quality care with an approach which is patient-centered, disciplined and transparent  
Lower cost by reducing lengths of stay in acute care hospitals and transition patients home at the highest possible level of function  
Reduce rehospitalization through our integrated and interdisciplinary care management teams and protocols

Kindred's Value Proposition and  
Our **Continued Care** Campaign





8

Investment Rationale

Each year, nearly 9 million people

23,000 a day

are discharged from

short-term acute care hospitals that require some form of post-acute care

As the largest diversified post-acute provider, Kindred is uniquely positioned

to grow and succeed in what will be an increasingly integrated healthcare delivery system

Kindred has a track record of providing quality, cost-effective care, operational excellence and consistent levels of free cash flows

Our platform and infrastructure, together with our successful organic development and opportunistic M&A strategy, offer the potential for creating significant value for shareholders

9  
RehabCare  
Transaction Overview

10  
RehabCare Group Acquisition  
Transaction Update  
Transaction has received all material Federal  
government approvals

Joint

proxy  
statement

was  
made  
effective

April  
26

th

Commitments have been obtained for \$1.35 billion of  
senior secured financing

\$550.0 million unsecured notes offering remaining

Kindred and RehabCare shareholder meetings to  
approve the merger have been scheduled for late May

Integration

and

synergy

plans

progressing

well

-

high

degree of enthusiasm at both companies for the  
combination of our respective businesses

Both companies' strong performances in Q1 provides  
substantial momentum as we approach the closing

11  
~\$35  
/  
share  
total  
(\$26  
/

share  
in  
cash;  
~\$9

/  
share  
in  
Kindred  
stock)

(1)  
\$1.3 billion total consideration, including assumption of net debt

Transaction Overview

Consideration

Accretion

Synergies

Kindred and RehabCare have announced a transaction whereby Kindred  
will acquire RehabCare for ~\$35/share

Transaction

Substantially accretive to Kindred's earnings and operating cash flows

\$40 million in identified annual cost and operating synergies

Full run-rate achieved within two years (\$25MM achieved first year)

Excluding one time costs

Committed financing from J.P. Morgan, Morgan Stanley and Citi

Financing

Expected Close

By June 30, 2011

1)

Based on a fixed exchange ratio.

12  
Transaction Overview  
J.P. Morgan, Morgan Stanley and Citi have committed \$1.9Bn in debt financing  
Key Capital Considerations  
Maintain strong balance sheet, liquidity and financial flexibility (approximately \$350MM undrawn revolver capacity at close)  
Sources and Uses



(1)  
 (\$MM)  
 Sources  
 % of Total  
 \$600MM ABL Revolving Credit Facility  
 \$264  
 15%  
 Term Loan B  
 700  
 39%  
 Less original issue discount on Term Loan B

(7)  
 (1%)  
 Senior Unsecured Notes  
 550  
 31%

Equity  
 Consideration

(3)  
 288  
 16%  
 Total Sources

1,795  
 100%

Uses  
 % of Total  
 Purchase RehabCare Equity (~\$35/share)

951  
 53%  
 Retire RehabCare Debt  
 369  
 21%

Retire Kindred Debt  
 350  
 19%

Other  
 125  
 7%

Total Uses  
 1,795  
 100%

Pro-Forma Capitalization

(1)  
 (\$MM)  
 2011E

(2)  
 New Borrowings  
 1,600  
 Total Debt  
 1,600

Revenue

EBITDA

(4)

Rent Expense

EBITDAR

(4)

Total Debt / EBITDA

Adjusted Debt

(5)

/ EBITDAR

1)

Sources

and

Uses

is

as

of

3/31/11.

Pro-Forma

Capitalization

is

based

on

borrowings

expected

at

closing.

Figures

may

not

add

due

to

rounding.

2)

2010PF figures reflect full year run rate of 2010 Kindred acquisitions (\$157MM in revenue, \$44MM in EBITDAR, \$7MM in interest expense) and do not include the results of discontinued operations (inpatient rehabilitation facility in Miami). 2011 figures display low and high end of range for 1/1/11.

1/1/11.

3)

Based on a fixed exchange ratio.

4)

2010PF and 2011E includes \$25MM of run rate synergies.

5)

Calculated with 6.0x cap rate.

6,200

6,200

470

487

422

422

892  
909  
3.4x  
3.3x  
4.6x  
4.5x  
5,846  
445  
414  
859  
3.6x  
4.8x  
1,600  
1,600  
2010PF  
(2)

13

Kindred and RehabCare will be the Premier Rehabilitation and Post-Acute Provider in the United States

(1)

RehabCare states include LTAC and IRF locations. Beds include LTACs and freestanding IRFs. Kindred facilities include own

(2)

Includes the full year benefit of all of the acquisitions Kindred has closed in 2010 (\$157MM Revenue and \$37MM EBITDA b

(3)

Includes \$25MM of run rate synergies.

(4)

Revenue excludes the effect of Kindred intercompany eliminations. EBITDA includes intercompany eliminations in Kindred s  
Metrics

Kindred

Kindred + RehabCare

Focus

SNF, LTAC and Contract Rehab

SNF, LTAC and Contract Rehab

Scale

(1)

States

Facilities

Beds

2010 Revenue (Pro Forma)

2010 EBITDA (Pro Forma)

40

322

34,792

\$4,517MM

(2)

\$254MM

(2)

RehabCare

Contract Rehab and LTAC

42

34

1,788

\$1,349MM

\$166MM

46

356

36,580

\$5,866MM

(2)

\$445MM

(2)(3)

Payor Mix ( 09)

Business

Mix:

EBITDA

( 10)

(2)

Contract Rehab

SNF  
LTAC  
Medicaid  
Medicare  
Commercial  
LTAC  
SRS  
LTAC  
SRS  
HRS  
Medicaid  
2%  
Medicare  
LTAC  
SNF  
HRS  
LTAC  
SNF  
HRS  
Commercial  
Medicaid  
Medicare  
Business  
Mix:  
Revenue  
( 10)  
(2)(4)  
SNF  
LTAC  
HRS  
Contract Rehab  
Contract Rehab  
Contract Rehab  
Commercial  
47%  
42%  
11%  
39%  
48%  
13%  
45%  
35%  
3%  
17%  
29%  
13%  
58%  
52%  
27%  
21%

11%  
8%  
62%  
19%  
40%  
24%  
36%  
69%  
29%  
51%  
20%  
29%

14  
Kindred and RehabCare Combined Presence  
Kindred Hospitals  
Kindred Nursing and Rehabilitation Centers  
RehabCare Hospitals  
Acute Rehabilitation Units  
Existing Cluster Market



Potential New Cluster Market

Transaction enhances Kindred s Cluster Market Strategy

15

Leading Position in Attractive Growing Businesses

(1) Includes 1,112 facilities from RehabCare and 696 facilities from Kindred.

Multiple earnings streams, multiple avenues for growth

PF Kindred

116

3

5  
94  
8  
8  
7  
5  
2  
0  
20  
40  
60  
80  
100  
120  
140  
13  
10  
97  
121  
Freestanding  
Hospital Based  
207  
324  
277  
227  
226  
223  
0  
50  
100  
150  
200  
250  
300  
350  
Number of Facilities  
315  
300  
200  
108  
1,808  
1,000  
900  
471  
450  
342  
471  
700  
700  
1,493

0  
500  
1,000  
1,500  
2,000  
Third Party  
Affiliated

(1)  
12  
6  
15  
18  
19  
111  
118  
0  
20  
40  
60  
80  
100  
120  
140

Number of Facilities

- #1 Operator of Hospital Based and Freestanding IRFs
- #4 Operator of Skilled Nursing and Rehab Centers
- #1 Contract Rehab Manager
- #1 Operator of Long-Term Acute Care Hospitals

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Strategic Rationale

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Strategic and Financial Rationale

Unparalleled combined service offering

No. 1 IRFs, LTACs and SNF Rehab management contracts; No. 4 standalone SNFs

Expands relationships with acute care networks through RehabCare's IRFs and JV relationships

Long-term growth prospects supported by strong demographic trends

Leading position in  
attractive growing  
markets

Well Diversified

Product Offering

Experienced

Management Team

Well positioned to take advantage of the changing healthcare landscape

Strong service offering in post-acute continuum strengthens cluster strategy

Increases facility diversification, potentially creating future cluster locations

Solidifies Kindred's leadership in improving patient care while  
decreasing healthcare spending

Average

industry

tenor

of

the

management

team

of

16

years

and

10

years

at

Kindred

Successfully grown revenue and EBITDA by 88% and 235% respectively since 2000

Recognized as the leading post-acute management team in the market

Pro Forma Kindred will be the post-acute leader with an enhanced financial profile

Focus on adding high quality real estate to the balance sheet

Acquisitions, development of state-of-the-art LTACHs and Transitional Care Centers (TCCs)

Book value of PP&E is approximately \$1 billion

Significant cash flow generated by assets that are unencumbered by leases

Strong Asset Base

Strong FCF

Strong free cash flow and ability to delever

Proven

ability

to

successfully

operate

and

grow

free

cash

flow

in

a

highly

regulated

environment

Superior cash management through lean working capital



18

Rapidly Changing Post-Acute Market

Multiple Patient Discharge Destinations

SOURCE: RTI, 2009: Examining Post-Acute Care Relationships in an Integrated Hospital System

19  
Positioned to Take Advantage of  
Changing Healthcare Landscape  
Uniquely Positioned For Bundled Or Episodic Payment Environment  
HOME  
SKILLED  
NURSING

FACILITIES  
HOSPICE  
HOME  
HEALTH  
CARE  
OUTPATIENT  
REHAB  
ASSISTED  
LIVING  
ACUTE CARE  
HOSPITALS  
TRANS  
TRANS  
CARE  
CARE  
ICU  
ICU  
IN-PATIENT  
REHAB  
LTACs  
FREESTANDING/ HIH  
Patient Illness Severity  
SAU  
SAU  
ADULT DAY  
CARE  
TCC  
&  
TCU  
Continue [TheCare](#)

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Transaction Enhances Financial Profile

(1) Standalone Kindred growth analysis compares 2011 guidance issued on 12/15/10 relative to 2010 standalone performance

Pro

forma

Kindred

growth

analysis  
compares  
pro  
forma  
2011  
guidance  
relative  
to  
2010  
pro  
forma  
results,  
in  
each  
case  
assuming  
the  
RehabCare  
acquisition  
occurred  
on  
the  
first  
day  
of  
each  
respective  
year  
and  
includes  
first  
year  
run  
rate  
synergies  
in  
both  
2010  
and  
2011  
figures.  
2011  
margin  
figures  
per  
guidance  
midpoint  
and  
compares  
standalone

2011  
guidance  
issued  
on  
12/15/10  
relative  
to  
pro  
forma  
2011  
guidance.  
2011  
pro  
forma  
guidance  
reflects  
the  
combined  
business  
as  
if  
the  
transaction  
closed  
on  
1/1/11  
and  
includes  
first  
year  
run  
rate  
synergies.  
EBITDAR Growth  
(1)  
2010  
2011  
3.5  
5.1  
2.0  
4.0  
6.0  
Standalone Kindred  
Pro Forma Kindred  
(%)  
EBITDA Growth  
(1)  
2010  
2011  
6.1

7.9  
3.0  
5.0  
7.0  
9.0  
Standalone Kindred  
Pro Forma Kindred  
(%)  
EBITDA Margin  
(1)  
2011  
5.6  
7.7  
0.0  
2.0  
4.0  
6.0  
8.0  
Standalone Kindred  
Pro Forma Kindred  
(%)  
Net Income Margin  
(1)  
2011  
1.3  
1.7  
0.0  
0.6  
1.2  
1.8  
Standalone Kindred  
Pro Forma Kindred  
(%)  
Enhances Kindred's growth and operating margin profiles

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Transaction Reduces Rent and  
Fixed Charge Burden

Declining Rent Burden

Enhanced Margin Profile

RehabCare operates a less capital-intensive business model, driving  
higher pro forma returns on assets



(1)  
Midpoint of guidance issued 12/15/10.

(2)  
Midpoint of pro forma guidance which reflects combined business as if the transaction closed 1/1/11.

2011 Operating Leverage  
(\$MM)  
Kindred

(1)  
Pro Forma

(2)  
Revenue  
\$4,800  
\$6,200  
EBITDAR  
640  
899  
% Margin  
13.3%  
14.5%  
Rent  
370  
423  
% Margin  
7.7%  
6.8%  
EBITDA  
270  
476  
% Margin  
5.6%  
7.7%  
D&A  
140  
185  
% Margin  
2.9%  
3.0%  
EBIT  
130  
291  
% Margin  
2.7%  
4.7%

22	
Growing Portfolio of Owned Real Estate	
16	
Facilities	
44	
Facilities	
0	

10  
20  
30  
40  
50

2006

Current Kindred

Kindred has been focused on adding high quality real estate to balance sheet

Acquisitions

Development of state-of-the-art LTACHs and TCCs

Exercise of in-the-money purchase options

Own 17 hospitals; 25 nursing centers and 2 assisted living facilities

Combined company has total PP&E book value of approximately \$1billion

Kindred expects pro forma stabilized

EBITDA

(1)

of approximately \$111 million from owned real estate

(1) Only includes Kindred facilities

23  
Transaction Provides  
Significant EPS and Cash Flow Accretion  
Low End of  
Guidance  
Pro-Forma  
Impact

Mid Point  
High End of  
Guidance  
2011 EPS Pro-Forma

Impact

\$

%

\$0.50

\$0.52

\$0.55

34%

34%

34%

2011 EPS

Prev

(1)

Pro-Forma

(2)

\$1.45

\$1.53

\$1.60

\$1.95

\$2.05

\$2.15

(1)

Previous guidance shown is Kindred standalone guidance issued on 12/15/10.

(2)

2011 guidance reflects the combined business as if the transaction closed on 1/1/11.

24	
Strong Free Cash Flows	
3.5	
4.3	
4.2	
3.9	
4.4	

0.0  
2.0  
4.0  
6.0  
2006  
2007  
2008  
2009  
2010  
Stand Alone Kindred  
(x)  
Historical  
Adjusted  
Debt  
/  
EBITDAR  
(1)  
(1)  
Calculated with 6.0x cap rate.  
(2)  
Per guidance midpoint, issued 12/15/2010.  
(3)  
2011 guidance reflects the combined business as if the transaction closed on 1/1/2011.  
Cash Flow Profile  
Kindred has operated comfortably with a levered balance sheet  
Routine CapEx  
declines as a % of revenue, improving free cash flow profile  
2011 Kindred Guidance  
Stand Alone  
(2)  
Pro Forma  
(3)  
(\$MM)  
Low  
High  
Low  
High  
Revenue  
4,800  
4,800  
6,200  
6,200  
EBITDA  
265  
275  
470  
487  
(-) Interest  
26  
26

118  
118  
(-) Taxes  
40  
44  
66  
73  
Cash Flow  
199  
205  
286  
296  
Cash Flow Margin  
4.1%  
4.3%  
4.6%  
4.8%



25

Kindred Has a History of Successfully  
Integrating Acquisitions

April 2002:

Specialty Healthcare  
Services (6 hospitals)

March 2005:

Pharmacy  
Partners (2  
pharmacies)  
April 2005:  
Skilled Care (2  
pharmacies)  
November 2005:  
RXPPTS, Inc.  
(1 Pharmacy)  
August 2007:  
The Greens Post-  
Acute  
Rehabilitation  
Center  
Fountains On the  
Greens (Assisted  
Living Facility)  
October 2007:  
Professional  
Therapy Solutions  
2002  
2003  
2005  
2006  
2007  
2008  
2009  
2010  
February 2006:  
Commonwealth Communities  
Holdings (6 Hospitals, 11 NCs  
and 4 ALFs)  
November 2010:  
Five LTACHs  
from Vista  
Healthcare  
April 2010:  
Stratford  
Commons (NC  
and ALF)  
September 2010:  
3 Texas NCs  
November 2010:  
Signature Health  
Services  
2004  
July 2007: (Spin-off)  
Kindred and AmerisourceBergen  
combine their institutional pharmacy  
businesses to form Pharmerica Corp.

November 2004:  
First Stop of Iowa  
(1 pharmacy)  
August 2006:  
EconoMed  
(1 Pharmacy)  
ValueScript  
(1 Pharmacy)  
PharmaStat  
(1 Pharmacy)  
July 2009:  
Acclaim  
Hospice

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Reimbursement Update

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Kindred Medicare Reimbursement Update

On April 19, CMS proposed FY 2012 LTAC PPS rates that CMS projected would increase payment rates to LTACs by 1.9%. The increase would take effect October 1, 2011. Kindred estimates that the impact of these proposed changes would result in an approximate 0.5% increase in payments to the Company's hospitals

CMS issued a proposed rule on April 28 regarding Medicare payments for skilled nursing centers for FY 2012. The rule proposed two options for updating payment rates:

Option one would address potential overpayments related to the transition to the new RUGs IV system by reducing payments by a projected 11.3%

Under option two, nursing centers would receive a 1.5% rate increase, effective October 1, 2011, while CMS continues to collect more data regarding the implementation of the RUGs IV system

CMS

further

proposed

to

define

group

therapy

as

therapy

sessions

with

four patients who are performing similar therapy activities

28

Kindred Medicare Reimbursement Update **(cont.)**

The proposed skilled nursing rule offers two alternatives for a potential parity adjustment, one of which recognizes that three months of data may be insufficient to arrive at an accurate calculation

Kindred strongly supports an approach that ensures adequate data before arriving at definitive conclusions on appropriate rates

Kindred has experienced a 4.2% decline in Medicare average length of stay from 2008-2010 and a 2.4% decline in the first quarter of 2011 compared to the same period last year



29  
% Change in Key Measures, 2008 -  
2010  
11%  
9%  
7%  
-4%

-5%

0%

5%

10%

15%

2008

2010

Medicare Rate PPD

Operating Cost PPD

Medicare Case Mix Index

Medicare Length of Stay (days)

Kindred SNF cost and

case mix severity

increases have kept pace

with Medicare rate

increases. Significant

declines in Length of

Stay restrain both margin

expansion and Medicare

spending under the PPS

system.

Nursing and Rehabilitation Centers

30

9% increase in Medicare CMI from 2.83 to 3.09

4% Decrease in Medicare LOS from 33.9 to 32.5 days

32.0

34.0

36.0

38.0

2008

2010

2.65

2.75

2.85

2.95

Length of Stay (days)

Case Mix Index

32.0

32.5

33.0

33.5

34.0

Sep-10

Dec-10

2.75

2.85

2.95

3.05

3.15

Length of Stay (days)

Case Mix Index

7% increase in Medicare CMI from 2.70 to 2.88

4% Decrease in Medicare LOS from 35.5 to 34.0 days

Kindred SNF Medicare Case Mix Severity has increased significantly and Length of Stay has declined. (2008

2010 & 4th Quarter 2010)

Nursing and Rehabilitation Centers (cont.)

6%  
8%  
10%  
11%  
27%  
24%  
15%  
1%  
67%

68%

75%

88%

0%

100%

Total Group %

Total Concurrent %

Total Individual %

2010 Medicare Part A

Therapy Minutes / RUG Day

Q1

Q2

Q3

Q4

69

70

71

71

Kindred maintained the same level and intensity of Rehab Services for patients pre and post RUG IV, primarily through providing more individual therapy (at a higher cost) and increasing therapist time spent with patients (versus administrative time).

Nursing and Rehabilitation Centers (cont.)



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Kindred Financial Update Q1 2011

Company reported strong results of \$0.55 per diluted share

Reported results included charges of \$0.10 per diluted share, primarily related to pending RehabCare transaction

Excluding certain charges in both periods, diluted earnings per share rose 48% from Q1 of 2010



Consolidated revenues grew 9% to \$1.2 billion

Each operating division reported revenue growth as compared to Q1 of 2010

First quarter operating income for the hospital division grew 14% to \$108 million

Strong admissions and higher Medicare and managed care volumes drove nursing center growth in operating income of 24% to \$87 million

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Kindred Financial Update Q1 2011

(cont.)

*Peoplefirst*

Rehabilitation revenues grew by 21% to  
\$145 million

Division reported \$15 million in operating income

Operating cash flows grew to \$46 million for the quarter,  
up \$60 million from last year's first quarter  
Accounts receivables days outstanding declined to 49.8  
days at March 2011, down from 54.4 days at March 2010  
Long-term debt declined by \$15 million during the quarter

35

RehabCare Group Financial Update Q1 2011

RehabCare net earnings per diluted share increased 20.3% year over year to \$0.71

\$0.12 per diluted share of transaction related expenses were included in the Q1 2011 results

Hospital division EBITDA margin improved to 17.6% from 12.9% a year

ago

Skilled Nursing Rehabilitation Services division operating earnings margin in line with expectations

Hospital Rehabilitation Services division delivered operating earnings margin of 18.7%

Cash flow from operations allows RehabCare to pay down debt by \$18 million in the quarter

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Investment Considerations

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Track record for operational success based on commitment to quality, service excellence and a disciplined approach to the business

Experienced management team, robust technology platform, processes and systems, and a demonstrated ability to adapt to change

Growing businesses through disciplined organic development and acquisition strategies

Strong cash flows with financial flexibility to finance acquisitions and development activities

Well positioned to succeed in changing post-acute landscape

Investment Considerations



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Investor Presentation  
Kindred Healthcare, Inc. (NYSE: KND)  
May 12, 2011



40  
Agency Ratings  
Corporate Family  
Term Loan B  
Moody's  
Investors  
Service

(1)  
B1  
Ba3  
Standard and  
Poor's

(2)  
B+  
B+  
(1)  
Release dated March 14, 2011

(2)  
Release dated March 11, 2011

41  
Reconciliation of Non-GAAP Measures  
Year ended December 31,  
Operating income (loss):  
2006  
2007  
2008

2009  
 Hospital division  
 Nursing center division  
 Rehabilitation division  
 Pharmacy division  
 Corporate:  
 Overhead  
 Insurance subsidiary  
 Transaction costs  
 Operating income  
 Rent  
 Depreciation and amortization  
 Interest, net  
 Income before income taxes  
 Income taxes  
 Income from cont. ops.

\$ Millions

2010

First  
 Quarter

2010

First  
 Quarter

2011

\$383

239

30

49

(157)

(7)

(164)

-

537

(289)

(115)

1

134

53

\$81

\$365

295

34

18

(168)

(7)

(175)

-

537

(338)

(118)

(1)  
80  
37  
\$43  
\$346  
322  
38  
-  
(133)  
(7)  
(140)  
-  
566  
(339)  
(120)  
(8)  
99  
39  
\$60  
\$364  
305  
51  
-  
(135)  
(6)  
(141)  
-  
579  
(348)  
(126)  
(3)  
102  
39  
\$63  
\$360  
304  
53  
-  
(134)  
(3)  
(137)  
(5)  
575  
(357)  
(122)  
(6)  
90  
34  
\$56  
\$96

70  
15  
-  
(34)  
-  
(34)  
(1)  
146  
(89)  
(31)  
-  
26  
11  
\$15  
\$108  
87  
15  
-  
(38)  
(1)  
(39)  
(4)  
167  
(91)  
(33)  
(5)  
38  
16  
\$22



42  
Investor Presentation  
Kindred Healthcare, Inc. (NYSE: KND)  
May 12, 2011