TELECOM ARGENTINA SA Form 6-K March 27, 2008 Table of Contents

## FORM 6-K

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Issuer** 

**Pursuant to Rule 13a-16 or 15d-16** 

of the Securities Exchange Act of 1934

For the month of March, 2008

Commission File Number: 001-13464

# Telecom Argentina S.A.

(Translation of registrant s name into English)

Alicia Moreau de Justo, No. 50, 1107

**Buenos Aires, Argentina** 

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20	0-F or Form 40-F:
Form 20-F <u>X</u> Form 40-F	
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulati	on S-T Rule 101(b)(1):
Yes No _X	
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulati	on S-T Rule 101(b)(7):
Yes No _X_	
Indicate by check mark whether by furnishing the information contained in this Form, the Registrant the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:	is also thereby furnishing the information to
Yes NoX	

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

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Telecom Argentina S.A.

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CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2007

### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

Consolidated Financial Statements as of December 31, 2007 and December 31, 2006 and for the years ended December 31, 2007, 2006 and 2005

\$: Argentine peso

US\$: US dollar

\$3.149 = US\$1 as of December 31, 2007

### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

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### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### Consolidated Balance Sheets as of December 31, 2007 and 2006

(In millions of Argentine pesos - see Note 3.c)

ASSETS	Decem	As of December 31, 2007		As of December 31, 2006	
Current Assets					
Cash and banks	\$	45	\$	30	
Investments	Ψ	947	Ψ	631	
Accounts receivable, net		898		743	
Other receivables, net		332		128	
Inventories, net		157		176	
Other assets, net		5		15	
Current assets from discontinued operations, net				44	
Total current assets		2,384		1,767	
Non-Current Assets					
Other receivables, net		282		412	
Investments		2		1	
Fixed assets, net		5,738		5,739	
Intangible assets, net		760		781	
Other assets, net		5		10	
Non-Current assets from discontinued operations, net				10	
Total non-current assets		6,787		6,953	
TOTAL ASSETS	\$	9,171	\$	8,720	
LIABILITIES					
Current Liabilities					
Accounts payable	\$	1,640	\$	1,481	
Debt	Ψ	1,474	Ψ	1,395	
Salaries and social security payable		164		131	
Taxes payable		266		221	
Other liabilities		50		36	
Contingencies		49		85	
Current liabilities from discontinued operations				24	
Total current liabilities		3,643		3,373	
Non-Current Liabilities					
Debt		1,724		2,703	

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Salaries and social security payable	43	32
Taxes payable	289	68
Other liabilities	120	102
Contingencies	243	234
Non-Current liabilities from discontinued operations		7
Total non-current liabilities	2,419	3,146
TOTAL LIABILITIES	\$ 6,062	\$ 6,519
Minority interest	<b>79</b>	72
SHAREHOLDERS EQUITY	\$ 3,030	\$ 2,129
TOTAL LIABILITIES, MINORITY INTEREST AND SHAREHOLDERS EQUITY	\$ 9,171	\$ 8,720

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
Chairman of the Board of Directors

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### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### Consolidated Statements of Income for the years ended December 31, 2007, 2006 and 2005

(In millions of Argentine pesos, except per share data in Argentine pesos - see Note 3.c)

	For the years ended December 31, 2007 2006 2005		cember 31, 2005
Continuing operations			
Net sales	\$ 9,074	\$ 7,372	\$ 5,668
Cost of services	(4,963)	(4,484)	(3,676)
Gross profit	4,111	2,888	1,992
General and administrative expenses	(342)	(267)	(236)
Selling expenses	(2,133)	(1,727)	(1,259)
Operating income	1,636	894	497
Gain on equity investees	ĺ	5	7
Financial results, net	(441)	(484)	(308)
Other expenses, net	(98)	(184)	(162)
Gain on debt restructuring			1,424
Net income before income tax and minority interest	1,097	231	1,458
Income tax (expense) benefit, net	(292)	22	(119)
Minority interest	(23)	(22)	(8)
Net income from continuing operations	782	231	1,331
Discontinued operations			
Income from the operations	1	13	3
Income from assets disposal	101		
Net income from discontinued operations	102	13	3
Net income	\$ 884	\$ 244	\$ 1,334
Net income per share	\$ 0.90	\$ 0.25	\$ 1.36

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
Chairman of the Board of Directors

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### Consolidated Statements of Changes in Shareholders Equity

for the years ended December 31, 2007, 2006 and 2005

(In millions of Argentine pesos - see Note 3.c)

	Sharel	nolders contri	butions		• • •	ated earnings			
		Inflation adjustment			Foreign currency			,	<b>Fotal</b>
	Common	of common		Legal	translation	Accumulated			eholders
	stock	stock	Total	reserve	adjustments	deficit	Total		quity
Balances as of January 1, 2005	\$ 984	3,044	4,028	277	24	(3,803)	(3,502)	\$	526
Foreign currency translation adjustments					7		7		7
Net income for the year						1,334	1,334		1,334
Balances as of December 31, 2005	\$ 984	3,044	4,028	277	31	(2,469)	(2,161)		1,867
As approved by the Shareholders									
Ordinary Meeting held on April 27, 2006:									
Absorption of accumulated losses		(356)	(356)	(277)		633	356		
Foreign currency translation adjustments					18		18		18
Net income for the year						244	244		244
Balances as of December 31, 2006	\$ 984	2,688	3,672		49	(1,592)	(1,543)	\$	2,129
Foreign currency translation adjustments					17		17		17
Net income for the year						884	884		884
-									
Balances as of December 31, 2007	\$ 984	2,688	3,672		66	(708)	(642)	\$	3,030

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
Chairman of the Board of Directors

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### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006 and 2005

(In millions of Argentine pesos - see Note 3.c)

	For the years ended December 2007 2006		mber 31, 2005
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income for the year	\$ 884	\$ 244	\$ 1,334
Net income from discontinued operations	(102)	(13)	(3)
Net income for the year from continuing operations	782	231	1,331
Adjustments to reconcile net income to net cash flows provided by continuing operations			,
Allowance for doubtful accounts and other allowances	124	103	55
Depreciation of fixed assets	1,377	1,342	1,453
Amortization of intangible assets	39	49	44
Gain on equity investees		(5)	(7)
Consumption of materials	80	66	58
Loss on sale/disposal of fixed assets and other assets	(19)	(7)	(6)
Provision for lawsuits and contingencies	79	153	172
Holdings loss on inventories	59	5	14
Interest and other financial losses on loans	498	534	70
Gain on debt restructuring			(1,424)
Income tax	284	(43)	108
Minority interest	23	22	8
Net increase in assets	(366)	(283)	(147)
Net (decrease) increase in liabilities	(14)	193	236
Total cash flows provided by operating activities	2,946	2,360	1,965
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed asset acquisitions	(1,208)	(825)	(547)
Intangible asset acquisitions	(35)	(41)	(33)
Proceeds for the sale of fixed assets and other assets	21	17	
Proceeds for the sale of equity investees (Note 12)	182		
(Increase) decrease in investments not considered as cash and cash equivalents	(533)	45	668
Total cash flows provided by (used in) investing activities	(1,573)	(804)	88
CASH FLOWS FROM FINANCING ACTIVITIES			
Debt proceeds	45	36	1,236
Payment of debt	(1,290)	(1,113)	(4,684)
Payment of debt-related expenses	(293)	(414)	(944)
Dividends paid	(38)	(414)	()++)
Payment of capital reimbursement of Nucleo	(30)	(4)	
rayment of eaptur fermoursement of fraction		(1)	

Total cash flows used in financing activities	(1,576)	(1,495)	(4,392)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	(203) 661	61 600	(2,339) 2,939
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	\$ 458	\$ 661	\$ 600

See Note 6 for supplementary cash flow information.

The accompanying notes are an integral part of these consolidated financial statements.

Valerio Cavallo Chief Financial Officer Carlos Felices
Chairman of the Board of Directors

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### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 1. The Company and its operations

Telecom Argentina STET-France Telecom S.A. (Telecom Argentina or Telecom and together with its subsidiaries, the Company or the Telecom Group , indistinctively) was created by a decree of the Argentine Government in January 1990 and organized as a *sociedad anónima* under the name Sociedad Licenciataria Norte S.A. on April 23, 1990. In November 1990, this legal name was changed to Telecom Argentina STET-France Telecom. However, as a result of a change in the Company s controlling group and the termination of the Management Agreement relationship with respect to France Cables et Radio S.A. (a subsidiary of France Telecom S.A.) as joint operator of the Company, at the Extraordinary and Ordinary Shareholders Meeting held on February 18, 2004, the shareholders approved the change of the legal name of the Company to Telecom Argentina S.A. Accordingly, the Company amended its by-laws to effect this change in accordance with the prior approval obtained from the Department of Communications (SC), the Regulatory Authority) and the *Comisión Nacional de Valores* (CNV), the National Securities Commission in Argentina.

The Company provides fixed-line public telecommunication services, international long-distance service, data transmission, Internet services and directories publishing services in Argentina. The Company also provides wireless telecommunication services in Argentina and Paraguay.

Telecom Argentina commenced operations on November 8, 1990 (the Transfer Date ), upon the transfer to the Company of the telecommunications network of the northern region of Argentina previously owned and operated by the state-owned company, Empresa Nacional de Telecomunicaciones ( ENTel ).

Telecom Argentina s license, as originally granted, was exclusive to provide telephone services in the northern region of Argentina through November 8, 1997, with the possibility of a three-year extension. In March 1998, the Argentine Government extended the exclusivity period to late 1999 and established the basis for a transition period towards deregulation of the telecommunications market.

In this context, the SC provided for a transition period, which ended on October 10, 1999. As from such date, the Company began providing telephone services in the southern region of Argentina and competing in the previously exclusive northern region.

#### 2. Regulatory framework

### (a) Regulatory bodies and general legal framework

Telecom Argentina and Telecom Personal S.A. ( Personal ) operate in a regulated industry. Regulation not only covers rates and service terms, but also the terms on which various licensing and technical requirements are imposed.

The provision of telecommunication services is regulated by the SC and supervised by the *Comisión Nacional de Comunicaciones*, the National Communications Commission ( CNC ). The CNC is responsible for the general oversight and supervision of telecommunications services. The SC has the authority to develop, suggest and implement policies; to ensure that these policies are applied; to review the applicable legal regulatory framework; to act as the enforcing authority with respect to the laws governing the relevant activities; to approve the major technical plans and to resolve administrative appeals filed against CNC resolutions.

The principal features of the regulatory framework in Argentina have been created by:

The Privatization Regulations, including the List of Conditions;
The Transfer Agreement;
The Licenses granted to Telecom Argentina and its subsidiaries;
The Tariff Agreements; and
Various governmental decrees, including Decree No. 764/00, establishing the regulatory framework for licenses, interconnection, universal projection of the first projection o

al service and radio spectrum management.

Nucleo, Personal s Paraguayan controlled company, is supervised by the Comisión Nacional de Telecomunicaciones de Paraguay, the National Communications Commission of Paraguay ( CONATEL ).

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

2.	Regulatory	framework (	(continued)	)

### (b) Licenses granted as of December 31, 2007

As of December 31, 2007, Telecom Argentina has been granted the following non-expiring licenses to provide the following services in Argentina:

Local fixed telephony;	
Public telephony;	
Domestic and international long-distance telephony;	
Domestic and international point-to-point link services;	
Domestic and international telex services;	
Value added services, data transmission, videoconferencing and broadcasting signal services; and	
Internet access.  As of December 31, 2007, the Company s subsidiaries have been granted the following licenses:	

Personal has been granted a non-exclusive, non-expiring license to provide mobile telecommunication services in the northern region of Argentina and data transmission and value added services throughout the country. In addition, Personal owns licenses to provide mobile radio communication services in the Federal District and Greater Buenos Aires areas, as well as a non-expiring license to provide PCS services throughout the country and it is registered to provide national and international long-distance telephone services; and

Nucleo S.A. ( Nucleo ) has been granted a renewable five-year period license to provide mobile telecommunication services in Paraguay as well as PCS services and Internet access in certain areas of that country.

### (c) Revocation of the license

Telecom Argentina s license is revocable in the case of non-compliance with certain obligations, including but not limited to:
the interruption of all or a substantial portion of service;
the serious non-performance of material obligations;
the modification of its corporate purpose or change of domicile to a jurisdiction outside Argentina;
any sale, encumbrance or transfer of assets which may result in a reduction of level of services provided, without the prior approval of the regulatory authority;
the reduction of Nortel Inversora S.A. s (Nortel, the parent company of the Company) interest in Telecom Argentina to less than 51%, or the reduction of Nortel s common shareholders interest in Nortel to less than 51%, in either case without prior approval of the regulatory authorities;
the assignment or delegation of Telecom Italia $S.p.A.\ s$ ( $Telecom\ Italia$ or the $Operator$ ) functions without the prior approval of the regulatory authority; and
the Company s bankruptcy.  Personal s licenses are revocable in the case of non-compliance with certain obligations, including but not limited to:
repeated interruptions of the services;
any transfer of the license and/or the related rights and obligations, without the prior approval of the Regulatory Authority;
any encumbrance of the license;
the voluntary insolvency proceedings or bankruptcy of Personal and,
the liquidation or dissolution of Personal, without the prior approval of the Regulatory Authority.  Nucleo s licenses are revocable mainly in the case of:
interruption of services;

the bankruptcy of Nucleo and,

non-compliance with certain obligations.

(d) Decree No. 764/00

Decree No. 764/00 substantially modified three regulations which basic guidelines are as follows:

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

#### **General Regulation of Licenses**

This regulation establishes a single nationwide license for the provision of all telecommunication services to the public, including fixed-line, wireless, national and international, irrespective of whether these services are provided through telecommunications infrastructure owned by the service provider. Under the regulation, a licensee s corporate purpose does not need to be exclusively the provision of telecommunications services. In addition, the regulation does not establish any minimum investment or coverage requirements. Broadcasting services companies may also apply for a license to provide telecommunications services. The regulation further authorizes the resale of telecommunications services subject to the receipt of a license, and there are no restrictions on participation by foreign companies.

### **Argentine Interconnection Regulation**

Compared to the prior interconnection regulation (Decree No. 266/98), this regulation provides for an important reduction in the reference prices for interconnection in effect at the time. The regulation also increases the number of functions that the dominant operator must provide, including the obligation to provide interconnection at the local exchange level, to provide billing services and to unbundle the local loop. This regulation also introduces interconnection for number translation services (NTS) such as Internet, audiotext, collect calling and the implementation of number portability, all of which shall be subject to future regulations.

### Universal Service ( SU ) Regulation

The SU regulation requires entities that receive revenues from telecommunications services to contribute 1% of these revenues (net of taxes) to the SU fund. The regulation adopts a pay or play mechanism for compliance with the mandatory contribution to the SU fund. The regulation establishes a formula for calculating the subsidy for the provision of SU, which takes into account the cost of providing this service and any foregone revenues. Additionally, the regulation creates a committee responsible for the administration of the SU fund and the development of specific SU programs. However, material regulations to implement SU programs are still pending.

On June 8, 2007, the SC issued Resolution No. 80/07 which stipulates that until the SU Fund is effectively implemented, telecommunication service providers, such as Telecom Argentina and Personal, are required to deposit the contributions corresponding to future obligations originating since the Resolution was issued onward into a special individual account held in their name at the Banco de la Nación Argentina. The amounts to be deposited would be determined according to the provisions of CNC Resolution No. 2,713/07, issued in August 2007.

#### In Telecom

By the end of 2002, the SC formed a Working group whose main purpose was to analyze the method to be applied in measuring the costs of the SU performance—in particular the application of the—HCPM Model—, based in incremental costs of a theoretical network—, as well as the definition and methodology for the calculation of the—Non-Monetary Benefits—, in order to determine the costs to offset for the performance of the SU. Said Working group determined that efforts should be made in the short term to go on with the initial programs, independently from the HCPM model, and that there was a need to carry out a thorough revision of the present General Regulations of the SU to make said regulations operative in the short term, according to the existing social needs.

After more than eight years from the beginning of the opening of the market and the coming into effect of the first regulations of the SU and after seven years from the coming into effect of its amendments-, said regulations are still to be implemented. Therefore, those under said regulations suppliers have not received set-offs for the supplies under the SU, which supplies they have been delivering since the beginning of the abovementioned opening of the market. In addition, as the Regulatory Authority has not issued any rules or regulations as regards the SU performance in general and the trust fund in particular, no contribution has been made effective to said fund.

In compliance with SC Resolution No. 80/07 and CNC Resolution No. 2,713 /07, for the period July 2007 December 2007 Telecom has estimated a receivable of \$140 and filed the calculations for review by the Regulatory Authority. This receivable has not been recorded since it is subject to the review by the Regulatory Authority and the availability of funds in the trust. Such receivable arose since Telecom is obligated to provide telecommunication services in places or cities that are not profitable.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

#### In Personal

Since January 2001, Personal has been recording a provision related to its obligation to make contributions to the SU fund. As of December 31, 2007, this provision amounts to \$97.

As from January 2001, Personal, as well as the other wireless providers, had charged SU fund amounts to customers.

SC Resolution No. 99/05 required entities that derived revenues from telecommunications services to contribute 1% of these revenues to the SU fund, and prohibited billing to customers any SU amounts.

As a consequence, the CNC requested that Personal:

- a) discontinue billing SU amounts to customers;
- b) reimburse all collected SU amounts plus interest (applying the same rate used for overdue invoices from customers);
- c) clearly identify the reimbursed amounts in the invoices; and
- d) file certain information to the regulatory authority for the verification of the reimbursements.

  Although the SC resolutions were appealed, management decided to reimburse the SU amounts which had been billed to post-paid customers from January 1, 2001 through June 28, 2005, the date on which Personal ceased billing SU amounts.

Although Personal reimbursed the SU amounts, it will not surrender its rights to consider the resolutions illegitimate and without merit.

During the first quarter of 2006, Personal fully reimbursed its active post-paid customers all previously billed SU amounts plus interest (amounting to \$15). In addition, as from May 2006, Personal has reimbursed the SU amounts billed to its former customers and former post-paid customers that have changed into prepaid customers (amounting to \$4) and still remains pending an amount of \$6 that is available for collecting.

In December 2006, the CNC issued a preliminary report on the verification and control of the SU reimbursement, which stated that Personal fulfilled the reimbursement of the amounts including interest. However, the CNC is analyzing if the interest rate applied is that required by the CNC. As of the date of these financial statements, Personal has not received any claim on this matter. If any, Personal s management together with its legal counsel believes that it has solid legal grounds to justify the interest rate applied.

In compliance with SC Resolution No. 80/07 and CNC Resolution No. 2,713/07, Personal has determined for the period July 2007 December 2007 an account payable of \$14. Personal has recorded a liability because it has discretion whether to invest or not in the non profitable areas. Accordingly, the pay or play mechanism requires Personal to pay a fee in lieu of investing in those areas.

As a consequence, as of December 31, 2007, Personal had deposited the correspondent contributions on their respective maturity date (amounting to \$9) into the special individual account held in their name at the Banco de la Nación Argentina; these contributions were recorded as a receivable in the line item. Other receivables of the consolidated balance sheets.

#### (e) Regulation for the call by call selection of the providers of long-distance services

On December 28, 2001, the former Ministry of Infrastructure and Housing issued General Resolution No. 613/01 which approved a system that allows callers to select their preferred long-distance provider for each call. This call by call selection system is referred to as SPM.

Subsequently, as a result of the claims submitted by several carriers objecting to General Resolution No. 613/01, the Ministry of Economy issued General Resolution No. 75/03, which introduced several changes to the regulations providing for SPM. The main changes relate to the following: long-distance carriers—freedom to provide SPM, changes in blockage modality due to delinquency, changes in the service connection modality and greater flexibility of obligations connected with service promotion and advertising. Resolution No. 75/03 also provides that origin providers, both fixed and wireless, must have their equipment and networks available to provide the SPM service on June 6, 2003. As of the date of these consolidated financial statements, this long-distance service modality is not implemented.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

### (f) Public telephony in penal institutions

In June 2006, Decree No. 690/06 was issued, which granted the SC the powers to adapt the specific rules and regulations relative to the public telephony which is rendered in penal institutions. As a consequence of this, in August 2007, the SC issued Resolution No. 155/07, where it approves the Rule for Communications that are started in Penal Institutions . Said management stipulates technical requirements that must be complied with by all the telephone lines installed in penal institutions and system with the purpose of registering all the communications carried out.

Said rule shall be in force in one year, which may be extended to a similar period, counting as from sixty days from the date in which the technical definition the CNC must issue is actually available.

At the date of issuance of these consolidated financial, the Company was evaluating the technical and economic impacts resulting from complying with this new rule.

### (g) Regulation of Prepaid Calling Cards

In December 2006, the SC approved, through Resolution No. 242/06, the Regulation of Prepaid Calling Cards for Telecommunication Services. This regulation, designed to ensure market transparency and avoid the existence of irregularly issued cards, sets forth certain requirements that said cards must meet and creates a Telecommunications Prepaid Calling Cards Registry that reports to the CNC. It mandated that 180 days after the regulation becomes effective no cards may be issued unless they are registered with said Registry.

CNC Resolution No. 1/07 approved the operation of the Telecommunications Prepaid Calling Cards Registry and established that said Registry will report to the Engineering Department of the CNC. In July 2007, by means of CNC Resolution No. 2,275/07, all prepaid calling cards issued by the Company were registered.

#### (h) Tax Stability principle: impact of changes in Social Security contributions

On March 23, 2007, the SC issued Resolution No. 41/07 addressing the treatment of the impact of changes in Social Security contributions that occurred in the past several years.

Subsequent to November 8, 1990, there were several increases in the rates of Social Security Contributions, which were duly paid by Telecom. At the same time, and under the framework of the argentina@internet.todos Program, the Company paid, mostly during fiscal year 2000, reduced social security contribution rates.

Pursuant to Resolution No. 41/07, Telecom Argentina has the right to offset the net impact of rate increases in social security contributions.

The Company made the required presentations to the SC of the net receivable under Resolution No. 41/07, which were subject to audits by the Regulatory Authority.

During the third quarter of 2007, the CNC performed the audits on the information given by the Company. The Company had access to documentation of the CNC audits, which resulted in no significant differences from the amounts as determined by Telecom.

At December 31, 2007, the Company identified a receivable of approximately \$91 and a payable from the argentina@internet.todos Program amounted to \$23. By means of Resolution No. 41/07, the Company offset both amounts, resulting in a remaining balance of \$68. Additionally, on September 19, 2007, the Regulatory Authority authorized to offset fines due by the Company amounting to \$1.6 with the net receivable as of that date, confirming the effectiveness of the offsetting mechanism provided by the Resolution.

Therefore, at December 31, 2007, the Company has a net receivable of \$66, which is included in the line item. Other receivables. (\$12 as current receivables and \$54 as non-current receivables). The net effect of the application of the Resolution is a pretax gain of \$87 (\$18 included in Salaries and social security and \$69 included in Other expenses, net in the consolidated statement of income).

Since the resolution allows the Company to offset the receivables with existing and/or future regulatory duties and the intention of the Company is to exercise its offsetting rights, the receivable was recorded net of provisions that were previously shown in Contingencies . At December 31, 2007, the allowance corresponding to these matters and to the tax on deposits to and withdrawals from bank accounts amounted to \$76 (see (j) below and Note 17.e).

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

### (i) Rendering of fixed telephony through mobile telephony infrastructure

In August 2007, by SC Resolution No. 151/07, fixed service with primary category is added to the granting of particular frequency bands, with the purpose of rendering a basic telephone service through the use of wireless infrastructure pertaining to the mobile telephony service in rural and suburban areas, which are within the licensees fix telephony service original Region.

During the last quarter of 2007, the Company has installed fixed lines based on this technology in rural and suburban areas, in order to render this service in those areas.

#### (j) Tariff structure of the national and international regulated fixed line services

#### **Rate Rebalancing**

The variation in revenues resulting from the Rate Rebalancing for the two-year period beginning February 1997 was determined to amount to an increase of \$9.5 million, by means of SC Resolution No. 4,269/99.

In December 2007, the Regulatory Authority notified the Company its intention of offsetting this difference with the Resolution No. 41/07 receivables. As a consequence, as of December 31, 2007, the Company recorded a liability on this matter on behalf of the CNC final results.

#### **Price Cap**

The Price Cap was a regulation mechanism applied in order to calculate changes in Telecom tariffs, based on changes in the U.S. Consumer Price Index ( U.S. C.P.I. ) and an efficiency factor.

In September 2007, the Regulatory Bodies finalized the 1999 Price Cap audit resulting in a payable by the Company of \$10.2. Management of the Company is reviewing the results, and if the amount is appropriate, the Company intends to offset this balance with the credit resulting from SC Resolution No. 41/07, described in (i) above.

On April 6, 2000, the Argentine Government, Telefónica and Telecom Argentina signed an agreement ( Price Cap 2000 ) that set the price cap efficiency factor at 6.75% (6% set by the SC and 0.75% set by Telecom Argentina and Telefónica) for the period of November 2000 to November 2001.

The 2000 Price cap audit results are still pending. Should the outcome is a payable by the Company, it can be offset with the Resolution No. 41/07 receivables.

In April 2001, the Argentina Government, Telefónica and Telecom Argentina signed an agreement ( 2001 Price Cap ) that set the efficiency factor for reduction of tariffs at 5.6% for the period from November 2001 to October 2002.

However, a preliminary injunction against Telecom Argentina disallowed Telecom to apply tariff increases by reference to the U.S. C.P.I. Telecom Argentina appealed this injunction arguing that if one part of the formula cannot be applied, the Price Cap system should be nullified. Finally, Public Emergency Law No. 25,561 explicitly prohibited tariff adjustments, so, at the date of issuance of these consolidated financial statements, the pesification and the freeze of the regulated tariffs are still in force. Additional information is given in Note 11.c Other claims.

### Tax on deposits to and withdrawals from bank accounts ( IDC )

On February 6, 2003, the Ministry of Economy, through Resolution No. 72/03, defined the mechanism to allow, as from that date, tariff increases of the basic telephony services reflecting the impact of the IDC. The amount of the tax charged must be shown separately on the customers bills. The Company has determined a remaining unrecovered amount of approximately \$23 that arose before the issuance of Resolution No. 72/03, which will be claimed within the tariff renegotiation process (see (k) below).

In April 2007, the Company provided the CNC with supporting documentation of this amounts for audit. The Company had access to documentation of the Regulatory Authority s audits that corroborate the estimations made. Also, the CNC set a similar offsetting mechanism as determined by Resolution No. 41/07. Therefore, the Company recorded as Other receivable a total of \$23.

In accordance with the New Letter of Understanding (see (k) below) these matters should have been fulfilled by the Regulatory Bodies no further than June 30, 2006.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 2. Regulatory framework (continued)

### (k) Renegotiation of agreements with the Argentine Government

Telecom Argentina s tariff scheme and procedures are detailed in the Tariff Agreement entered into by Telecom Argentina and the Argentine Government in November 1991, as amended in February 1992. Pursuant to the Tariff Agreement, all tariffs were to be calculated in US dollars and converted into Argentine pesos at the time the customer was billed using the exchange rate prevailing at that time. Under the Convertibility law that was effective until January 2002, the applicable exchange rate was \$1 to US\$1. Tariffs were to be adjusted twice a year in April and October based on the variation of the U.S. C.P.I. These adjustments were not applied since 2000 according to a resolution of the SC.

However, in January 2002, the Argentine Government enacted Law No. 25,561, Ley de Emergencia Pública y Reforma del Régimen Cambiario (the Public Emergency Law ), which provided, among other aspects, for the following:

The pesification of tariffs;

The elimination of dollar or other foreign-currency adjustments and indexing provisions for tariffs;

The establishment of an exchange rate for dollar-denominated prices and rates of \$1 =US\$1; and

The renegotiation of the conditions of the contractual agreements entered into between privatized companies and the Argentine Government.

The Argentine Government is entitled to renegotiate these agreements based on the following criteria:

The overall impact of tariffs for public services on the economy and income levels;

Service quality and investment plans, as contractually agreed;

The customers interests and access to the services;

The security of the systems; and

The profitability of the service providers.

Decree No. 293/02, dated February 12, 2002, entrusted the Ministry of Economy with the renegotiation of the agreements. Initially, the contractual renegotiation proposals were to be submitted to the Argentine Government within 120 days after the effective date of the Decree, although this term was further extended for an additional 180-day period. Telecom Argentina filed all information as required by the Argentine Government, which included information on the impact caused by the economic crisis on the Company s financial position and its revenues, the pre-existing mechanisms for tariff adjustments, operating costs, indebtedness, payment commitments with the Argentine Government and future and on-going investment commitments.

Furthermore, in July 2003, Decree No. 311/03 created the Unidad de Renegociación y Análisis de Contratos de Servicios Públicos (UNIREN), (Division for the Renegotiation and Analysis of Contracts of Public Utilities Services), a special division within the Ministry of Economy and the Ministry of Federal Planning, Public Investments and Services, pursuant to which the contractual relationships between the Argentine Government and the service providers were to be revised and renegotiated. In October 2003, the Argentine Government enacted Law No. 25,790 pursuant to which the original term to renegotiate the contracts was extended through December 31, 2004. As from that date, the Argentine Government enacted subsequent laws pursuant to which this term was extended through December 31, 2008.

In May 2004, the Company signed a Letter of Understanding (LOU) with the Argentine Government pursuant to which the Company committed not to modify the current tariff structure through December 31, 2004 and to continue with the tariff renegotiation process, which the Company expected to have concluded before December 31, 2004. The Company also committed to offer phone services to beneficiaries of governmental welfare programs and to extend internet services in the interior of the country at reduced prices.

Even though the Company fulfilled its commitments under the LOU, the Argentine Government did not make a specific offer related to the renegotiation of the tariffs at the date set in the LOU.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

### New Letter of Understanding with the UNIREN

On March 6, 2006, Telecom Argentina signed a new Letter of Understanding (the Letter ) with the UNIREN. Once the procedures set forth in the current regulations are fulfilled, the Letter will constitute the necessary precedent for the signing of the *Acta Acuerdo de Renegociación del Contrato de Transferencia de Acciones* (the Minute of Agreement of the Renegotiation) approved by Decree No. 2,332/90, as stated in Section 9 of Public Emergency Law.

The main terms and conditions of the Letter include:

The CNC and UNIREN determined that Telecom Argentina satisfactorily complied with the majority of the obligations required by the Transfer Agreement and the regulatory framework. Isolated violations were satisfactorily remedied through fines and/or sanctions. Other matters arising in the normal course of business are still pending resolution, which was originally expected by June 30, 2006. The Regulatory Authority is currently analyzing these matters and their resolutions will be gradually known;

Telecom Argentina s commitments to invest in the technological development and updating of its network;

Telecom Argentina s commitment to the achievement of its long-term service quality objectives;

The signing parties commitment to comply with and maintain the terms set forth in the Transfer Agreement, and in the current regulatory framework;

The Argentine Government s commitment to consolidate an appropriate and standardized regulatory framework for telecommunications services and to give Telecom Argentina fair and equivalent treatment to that given to other telecommunications providers that may take part in the process;

Telecom Argentina s commitment and the commitment of its indirect shareholders Telecom Italia S.p.A. and W de Argentina Inversiones S.L., to suspend for a period of 210 working days any and all claims, appeals and proceedings filed or in the process of being filed, in administrative, arbitral or judicial offices, in Argentina or in any other jurisdiction, on the grounds of any act or measure taken after the enactment of the Public Emergency Law with respect to the Transfer Agreement and the License. The suspension will take effect as from the 30<sup>th</sup> day of the conclusion of the public hearing to be held to debate the Letter. Once the Minute of Agreement of the Renegotiation is ratified, any and all claims, appeals and/or proceedings will be disregarded;

The ending termination charge of international incoming calls to a local area will be increased to be equivalent to international standards, which is at present strongly depreciated;

Off-peak telephone hours corresponding to reduced tariffs shall be unified with regards to local calls, long distance domestic and international calls.

On May 18, 2006, the Letter was debated in a public hearing aimed at obtaining the necessary consensus for the final signing of the Minute of Agreement of the Renegotiation. The Minute of Agreement of Renegotiation will be effective once all the requirements stipulated in the Agreement and in the regulatory framework are complied with, which among other things, requires that a Telecom Argentina Stockholders Meeting be held to approve the Minute. Both Telecom Argentina and its indirect stockholders Telecom Italia S.p.A. and W de Argentina Inversiones S.L. have opportunely fulfilled the Agreement s commitments.

During fiscal year 2007, the Regulatory Authority has resolved some of these matters, as the closing of some Price Cap audits, the issuance of Resolution No. 41/07 and the IDC offsetting mechanism.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 2. Regulatory framework (continued)

At the date of issuance of these financial statements, the Company is expecting the fulfillment of the necessary steps for the signing of the Minutes of Agreement of the Renegotiation.

Although there can be no assurance as to the ultimate outcome of these matters, it is the opinion of the Company s management that the renegotiation agreement process will be successfully completed.

#### (l) Buy Argentine Act

In December 2001, the Argentine Government passed Public Law No. 25,551 (Compre Trabajo Argentino or the Buy Argentine Act) and in August 2002, passed Decree No. 1,600/02 which approved and brought into effect the Compre Trabajo Argentino. The law requires Telecom Argentina to give preference to national goods and services, as defined in Public Laws No. 25,551 and No. 18,875, in any procurement related to the rendering of public telephony services (sect. 1 & 2).

Preference must be given so long as the price of such goods is equal to or lesser than the price of a non-national good (including Customs duties, taxes and other expenses related to a good s nationalization) increased by 7% (when the offeror is a small or medium size company) or 5% (when the offeror is any other company) (sect.3).

Compre Trabajo Argentino also mandates that Telecom Argentina publish any bid for services in the Official Bulletin in order to provide any and all prospective offerors with the information necessary for them to participate. This mandatory publication requires considerable lead-time prior to the issuance of the purchase order and has had the result of extending the period needed to complete certain purchases. Non-compliance with Compre Trabajo Argentino is subject to criminal sanctions.

Public Law No. 18,875 establishes the obligation to exclusively contract services with local companies and professionals, as defined in such law. Any exception must receive prior approval by the corresponding Ministry.

In August 2004, CNC Resolution No. 2,350/04 enacted the Procedure for the fulfillment of the Buy Argentine Act , including the obligation for the Company to present half-year affidavit on the fulfillment of these rules. Non-compliance with this procedure is subject to administrative sanctions.

#### 3. Preparation of financial statements

### (a) Basis of presentation

The consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles used in Argentina ( Argentine GAAP ), considering the regulations of the CNV, which differ in certain significant respects from generally accepted accounting principles in the United States of America ( US GAAP ). Such differences involve methods of measuring the amounts shown in the financial statements, as well as additional disclosures required by US GAAP and Regulation S-X of the Securities and Exchange Commission ( SEC ).

However, certain reclassifications and accommodations have been made to conform more closely to the form and content required by the SEC.

### (b) Basis of consolidation

These consolidated financial statements include the accounts of Telecom Argentina and its subsidiaries over which it has effective control.

All significant intercompany accounts and transactions have been eliminated in preparation of the consolidated financial statements.

In accordance with Argentine GAAP, the presentation of the parent company s individual financial statements is mandatory. Consolidated financial statements are to be included as supplementary information to the individual financial statements. For the purpose of these financial statements, individual financial statements have been omitted since they are not required for SEC reporting purposes (see Note 15 for a description of certain condensed unconsolidated information).

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 3. Preparation of financial statements (continued)

A description of the subsidiaries with their respective percentage of capital stock owned is presented as follows:

Reportable segment	Subsidiaries	Percentage of capital stock owned and voting rights as of December 31, 2007 (i)
Voice, data and Internet	Telecom Argentina USA	100.00%
	Micro Sistemas (ii)	99.99%
Wireless	Personal	99.99%
	Nucleo	67.50%

- (i) Percentage of equity interest owned has been rounded.
- (ii) Dormant entity at December 31, 2007.

As of December 31, 2007, the operations from the former subsidiary Publicom has been consolidated in a separate caption in the consolidated statement of income ( Discontinued operations ); so, the former reportable segment Directories publishing has been replaced for this line item in the Segment information. Additional information is given in Note 12.

#### (c) Presentation of financial statements in constant Argentine Pesos

On August 22, 1995, the Argentine Government issued Decree No. 316/95 discontinuing the requirement that financial information be restated for inflation for any date or period after August 31, 1995. Effective September 1, 1995 in accordance with CNV resolutions and Argentine GAAP, the Company began accounting for its financial transactions on a historical cost basis, without considering the effects of inflation. Prior to September 1, 1995, the financial statements were prepared on the basis of general price level accounting, which reflected changes in purchasing power of the Argentine Peso in the historical financial statements. The financial statement information of periods prior to August 31, 1995 was restated to pesos of general purchasing power at the end of August 31, 1995 (constant Pesos). The August 31, 1995 balances, adjusted to the general purchasing power of the Peso at that date, became the historical cost basis for subsequent accounting and reporting.

However, as a result of the inflationary environment in Argentina and the conditions created by the Public Emergency Law, the CPCECABA approved on March 6, 2002, a resolution reinstating the application of inflation accounting in financial statements for fiscal years or interim periods ending on or after March 31, 2002. This resolution provided that all recorded amounts restated for inflation through August 31, 1995, as well as those arising between that date and December 31, 2001 are deemed to be stated in constant currency as of December 31, 2001 (the Stability Period ).

On July 16, 2002, the Argentine Government instructed the CNV to accept financial statements prepared in constant currency. On July 25, 2002, the CNV reinstated the requirement to submit financial statements in constant currency, following the criteria of the CPCECABA.

However, on March 25, 2003, the Argentine Government reinstructed the CNV to preclude companies from presenting price-level restated financial statements. Therefore, on April 8, 2003, the CNV resolved discontinuing inflation accounting as of March 1, 2003. The Company

complied with the CNV resolution and accordingly recorded the effects of inflation until February 28, 2003. Comparative figures were also restated until that date.

In October 2003, the CPCECABA resolved to discontinue inflation accounting as of September 30, 2003. Since Argentine GAAP required companies to prepare price-level restated financial statements through September 30, 2003, the application of the CNV resolution represented a departure from Argentine GAAP. Changes in wholesale price indices for the periods indicated were as follows:

Periods		% change
January 2002	February 2003	119.73
January 2002	September 2003	115.03

As recommended by Argentine GAAP, the following table presents a comparison between certain condensed balance sheet and income statement information for the year ended December 31, 2007, as restated for the effects of inflation through September 30, 2003, and the corresponding reported amounts which included restatement only through February 28, 2003:

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 3. Preparation of financial statements (continued)

	As reported (*) (I)	As restated through September 30, 2003 (**) (II)	Effect (I) (II)
Total assets	9,171	9,108	(63)
Total liabilities	6,062	6,040	(22)
Minority interest	79	79	
Shareholders equity	3,030	2,989	(41)
Net income	884	897	13

#### (\*) As required by CNV resolution.

(\*\*) As required by Argentine GAAP.

#### (d) Use of estimates

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (e) Statement of cash flows

The Company considers all highly liquid temporary investments with an original maturity of three months or less at the time of purchase to be cash equivalents.

The statement of cash flows has been prepared using the indirect method.

#### (f) Concentration of credit risk

The Company s cash equivalents and investments include high-quality securities placed with various major financial institutions with high credit ratings. The Company s investment policy limits its credit exposure to any one issuer/obligor.

The Company s customers include numerous corporations. The Company serves a wide range of customers, including residential customers, businesses and governmental agencies. As such, the Company s account receivables are not subject to significant concentration of credit risk. While receivables for sales to these various customers are generally unsecured, the financial condition and creditworthiness of customers are routinely evaluated. Fixed customer lines were 3,849,000 (unaudited) at December 31, 2007, 3,750,000 (unaudited) at December 31, 2006 and 3,625,000 (unaudited) at December 31, 2005 and wireless customer lines, excluding prepaid lines (Argentina and Paraguay combined) were 3,774,000 (unaudited) at December 31, 2007, 3,032,000 (unaudited) at December 31, 2006 and 2,233,000 (unaudited) at December 31, 2005.

The Company provides for losses relating to accounts receivable. The allowance for losses is based on management s evaluation of various factors, including the credit risk of customers and other information. While management uses the information available to make evaluations, future adjustments to the allowance may be necessary if future economic conditions differ substantially from the assumptions used in making the evaluations. Management has considered all significant events and/or transactions that are subject to reasonable and normal methods of estimation, and the accompanying consolidated financial statements reflect that consideration.

### (g) Earnings per share

The Company computes net (loss) income per common share by dividing net income (loss) for the year by the weighted average number of common shares outstanding.

## 4. Summary of significant accounting policies

The following is a summary of significant accounting policies followed by the Company in the preparation of the financial statements.

## (a) Foreign currency translation

The financial statements of the Company s foreign subsidiaries are translated in accordance with RT 18, Specific Considerations for the Preparation of Financial Statements . RT 18 establishes guidelines to classify foreign investments either as foreign operations or foreign entities . A company is to be regarded as a foreign entity if it is financially, economically and organizationally autonomous. Otherwise, a company is to be regarded as a foreign operation if its operations are integral to those of the Company. The Company s foreign subsidiaries have been classified as foreign entities since they are financially, economically and organizationally autonomous. Accordingly, and pursuant to RT 18, financial statements of foreign entities are translated using year-end exchange rates for assets, liabilities and results of operations. Adjustments resulting from these translations are accumulated and reported as Foreign currency translation adjustments , a separate line item in the equity section.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 4. Summary of significant accounting policies (continued)

## (b) Revenue recognition

The Company s principal sources of revenues by reportable segments are:

#### Voice, data and Internet services

### - Fixed telephone services:

Domestic services revenues consist of monthly basic fees, measured service, long-distance calls and monthly fees for additional services, including call forwarding, call waiting, three-way calling, itemized billing and voicemail.

Revenues are recognized when earned. Unbilled revenues from the billing cycle dating to the end of each month are calculated based on traffic and are accrued at the end of the month.

Basic fees are generally billed monthly in advance and are recognized when services are provided. Billed basic fees for which the related service has not yet been provided are deducted from corresponding accounts receivable. Revenues derived from other telecommunications services, principally network access, long distance and airtime usage, are recognized monthly as services are provided.

Revenues from the sale of prepaid calling cards are recognized in the month in which the traffic is used or in which the card expires, whichever happens first. Remaining unused traffic for unexpired calling cards is shown as Deferred revenue in accounts payable.

Revenues from installations consist primarily of amounts charged for the installation of local access lines. Installation fees are recognized at the time of installation or activation. The direct incremental cost related to installations and activations are expensed as incurred. Installation and activation costs exceed installation revenues for all periods presented. Reconnection fees charged to customers when resuming service after suspension are deferred and recognized ratably over the average life for those customers who are assessed a reconnection fee. Associated direct expenses are also deferred over the estimated customer relationship period in an amount equal to or less than the amount of deferred revenues. Reconnection revenues are higher than its associated direct expenses.

Interconnection charges represent amounts received by the Company from other local service providers and long-distance carriers for calls that are originated on their networks and transit and/or terminate on the Company s network. Revenue is recognized as services are provided.

The revenues and related expenses associated with the sale of equipment are recognized when the products are delivered and accepted by the customers.

### - International long-distance services:

The Company provides international telecommunications service in Argentina including voice and data services and international point-to-point leased circuits.

Revenues from international long-distance service reflect payments under bilateral agreements between the Company and foreign telecommunications carriers, covering inbound international long-distance calls.

Revenues are recognized as services are provided.

### - Data transmission and Internet services:

Data and Internet revenues mainly consist of fixed monthly fees received from residential and corporate customers for data transmission (including private networks, dedicated lines, broadcasting signal transport and videoconferencing services) and Internet connectivity services (dial-up and broadband). These revenues are recognized as services are rendered.

Revenues from the sale of modems and the related sale expenses (which are generally higher than the connection fees charged to customers) are recognized when the products are delivered and accepted by the customers.

### Wireless telecommunication services

The Company provides wireless telephone service throughout Argentina via cellular and PCS networks. Cellular and PCS fees consist of monthly basic fees, airtime usage charges, roaming, charges for termination of calls coming from other cellular operators ( TLRD ), calling party pays charges ( CPP ) and additional charges for value-added services, including call waiting, call forwarding, three-way calling, voicemail, short message systems ( SMS ), and for other miscellaneous cellular and PCS services. These revenues are recognized as services are rendered.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 4. Summary of significant accounting policies (continued)

Basic fees are generally billed monthly in advance and are recognized when services are provided. Billed basic fees for which the related service has not yet been provided are deducted from corresponding accounts receivable.

Equipment sales consist principally of revenues from the sale of wireless handsets to new and existing customers and to agents and other third-party distributors. The revenues and related expenses associated with the sale of wireless handsets, which are generally higher than the prices paid by the customers, are recognized when the products are delivered and accepted by them.

Revenues from the sale of prepaid calling cards are recognized in the month in which the traffic is used or in which the card expires, whatever happens first. Remaining unused traffic for unexpired calling cards is shown as deferred revenue in current liabilities.

## Discontinued operations (former Directory publishing , see Note 12)

Revenues and expenses related to publishing directories are recognized on the issue basis method of accounting, which recognizes the revenues and expenses at the time the related directory is published, fulfilling the Company s contractual obligation to customers.

Revenues related to Internet advertising are recognized at the time the advertisement is available on the Internet network.

## (c) Foreign currency transaction gains/losses

Foreign currency transaction gains and losses are included in the determination of net income or loss.

However, CNV Resolution No.398 allowed the application of CPCECABA Resolution MD No.3/02, issued in March 2002, which provides that foreign currency transaction gains or losses on or after January 6, 2002, related to foreign-currency denominated debts as of such date must be allocated to the cost of assets acquired or constructed with such financing, as long as a series of conditions and requirements established in such standard are fulfilled. The Company adopted these resolutions and allocated the costs to fixed assets accordingly.

In July 2003, the CPCECABA suspended such accounting treatment and therefore required foreign currency transaction gains and losses to be included in the determination of net income as from July 28, 2003.

The net carrying value of these capitalized costs was \$106 as of December 31, 2007 (\$96 in the Voice, data and Internet segment and \$10 in the Wireless segment) and \$210 as of December 31, 2006 (\$175 in the Voice, data and Internet segment and \$35 in the Wireless segment).

### (d) Cash and banks

Cash and banks are stated at face value.

(e) Trade accounts, other receivables and payables, in currency, arising from the sale or purchase of goods and services and financial transactions

Certain receivables and payables on the sale or purchase of goods and services, respectively, and those arising from financial transactions, are measured based on the calculation of their discounted value using the internal rate of return of such assets or liabilities at the time of initial measurement. This method is also called the amortized cost method and is equivalent to the face value of the receivables/payables plus the accrued interest less the collections/payments made at year-end.

As mentioned in Note 3.f, the Company provides for losses relating to doubtful accounts based on management s evaluation of various factors.

### (f) Other receivables and payables in currency not included in (e) and (g)

Other non-current receivables and non-current payables not included in (e) above and (g) below, are measured based on the calculation of their discounted value using the internal rate of return of such assets or liabilities at year-end.

Other current receivables and current payables are stated at face value.

### (g) Deferred tax assets and liabilities and credits on minimum presumed income tax

Deferred tax assets and liabilities and minimum presumed income tax credits are stated at face value.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 4. Summary of significant accounting policies (continued)

Since 2002, the Telecom Group, following the guidelines of the FACPCE, has treated the differences between the tax basis and book basis of non-monetary items for deferred income tax calculation purposes as temporary differences. Additional information on the impact of this treatment in the Company s financial position is given in Note 10.

#### (h) Investments

Time deposits are valued at their cost plus accrued interest at year-end.

Mutual funds are carried at market value. Unrealized gains and losses are included in financial results, net, in the consolidated statements of income

The 2003 Telecommunications Fund is recorded at the lower of cost or net realizable value.

## (i) Inventories, net

Inventories are stated at replacement cost, which does not exceed the net realizable value. Where necessary, provision is made for obsolete, slow moving or defective inventory.

From time to time, the management of Personal and Nucleo decide to sell wireless handsets at prices lower than their respective replacement costs. This strategy is aimed at achieving higher market penetration by reducing customer access costs while maintaining the companies overall wireless business profitability. As this policy is the result of management s decision, promotional prices are not used to calculate the net realizable value of such inventories.

### (j) Other assets, net

Fixed assets held for sale are stated at cost, less accumulated depreciation at the time of transfer to the held-for-sale category. All amounts have been restated for inflation as mentioned in Note 3.c. which does not exceed the estimated realizable value of such assets. Where necessary, a provision was made for the adjustment of the restated cost at realizable value.

Other assets from discontinued operations are stated as follows:

Raw materials have been accounted for at replacement cost, which does not exceed the estimated realizable value of such materials.

Printing costs related to directories are carried at cost and deferred until the related directories are distributed.

## (k) Fixed assets, net

Fixed assets received from ENTel have been valued at their transfer price. Subsequent additions have been valued at cost less accumulated depreciation. All amounts have been restated for inflation as mentioned in Note 3.c.

As of the date of these financial statements, the Company has received the transfer of title pertaining to substantially all of the fixed assets received from ENTel, other than 14.7% of the total transferred buildings, representing \$11 of net carrying value as of December 31, 2007. Nevertheless, the Company is in complete possession of these fixed assets and operates them normally.

For fixed assets whose operating condition warrants replacement earlier than the end of the useful life assigned by the Company to its fixed asset category, the Company calculates the depreciation charge based on the adjusted remaining useful life assigned in accordance with the related asset replacement.

The cost of maintenance and repairs is charged to expense as incurred. The cost of significant renewals and improvements is added to the carrying amount of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statements of income.

The Company capitalizes interest on long-term construction projects. Interest capitalized was \$23, \$14 and \$6 for the years ended December 31, 2007, 2006 and 2005, respectively.

Depreciation expense is calculated using the straight-line method over the estimated useful lives of the related assets (see Note 13), based on the rates specified below:

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Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 4. Summary of significant accounting policies (continued)

	Estimated useful
Asset	life (years)
Buildings received from ENTel	20
Buildings	50
Tower and pole	15
Transmission equipment	10-20
Wireless network access	7-9
Switching equipment	7-8
Power equipment	7-15
External wiring	10-20
Computer equipment	3-7
Telephony equipment and instruments	5-10
Installations	3-10

The Company is subject to asset retirement obligations ( ARO ) associated with its cell and switch site operating leases. The Company, in most cases, has the right to renew the initial lease term. Accordingly, the Company records a liability for an ARO. When the liability is initially recorded, the entity capitalizes a cost by increasing the carrying amount of the related long-lived asset. The capitalized cost is depreciated over the estimated useful life of the related asset. Subsequent to the initial measurement, an entity should recognize changes in the ARO that result from (1) the passage of time and (2) revisions made to either the timing or amount of estimated cash flows. Changes resulting from revisions in the timing or amount of estimated cash flows should be recognized as increases or decreases in the carrying amount of the ARO and the associated capitalized retirement cost. Increases in the ARO as a result of upward revisions in undiscounted cash flow estimates should be considered new obligations and initially measured using current credit-adjusted risk-free interest rates. Any decreases in the ARO as a result of downward revisions in cash flow estimates should be treated as modifications of an existing ARO, and should be measured at the historical interest rate used to measure the initial ARO.

Fixed assets as a whole does not exceed the estimated realizable value (See 4.m below).

#### (l) Intangible assets, net

Intangible assets are stated at cost, less accumulated amortization. All amounts have been restated for inflation as mentioned in Note 3.c.

Intangible assets comprise the following:

- Software obtained or developed for internal use

The Company has capitalized certain costs associated with the development of computer software for internal use. These costs are being amortized on a straight-line basis over a period ranging between 5 years and 6.5 years.

- Debt issue costs

Expenses incurred in connection with the issuance of debt are deferred and are being amortized under the interest method over the life of the related issuances.

### - PCS license

The Company adopted RT 17, Overall considerations for the preparation of financial statements , on January 1, 2002. This standard prescribes the accounting treatment for both identifiable intangibles and goodwill after initial recognition. Upon adoption of this standard, amortization of indefinite life intangibles ceased. Impairment testing of these assets is now required. The Company identified Personal s PCS licenses as indefinite life intangibles.

### - PCS and Band B of Paraguay licenses

Nucleo s PCS and Band B licenses were amortized under the straight-line method over 10 years through fiscal year 2007.

#### - Rights of use

The Company purchases network capacity under agreements which grant the exclusive right to use a specified amount of capacity for a period of time. Acquisition costs are capitalized and amortized over the terms of the respective capacity agreements, generally 15 years.

## - Exclusivity agreements

Exclusivity agreements were entered into with certain retailers and third parties relating to the promotion of the Company s services and products. Amounts capitalized are being amortized over the life of the agreements, which range from 7 to 29 years.

Intangible assets from discontinued operations (trademarks) are amortized under the straight-line method over 15 years.

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#### TELECOM ARGENTINA S.A.

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 4. Summary of significant accounting policies (continued)

### (m) Impairment of long-lived assets

The Company periodically evaluates the carrying value of its long-lived assets and certain intangible assets for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The carrying value of a long-lived asset is considered impaired by the Company when the expected cash flows, discounted and without interest cost, from such an asset, is less than its carrying value. In that event, a loss would be recognized based on the amount by which the carrying value exceeds the fair market value of the long-lived asset. Fair market value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved.

The devaluation of the Argentine peso and the pesification of Telecom Argentina s tariffs materially affected the Company s financial position and results of operations, and changed the rules under which the Company operated. However, as indicated in Note 2.c., Law No. 25,561 authorized the Argentine Government to renegotiate the conditions of the contracts with the privatized companies, taking into account their profitability, among other criteria.

In this regard, the Company has made certain assumptions in the determination of its estimated cash flows to evaluate a potential impairment of its long-lived assets in relation to each operating segment. In the preparation of such estimates and in connection with the fixed-line business, the Company has considered different scenarios, some of which contemplate the modification of the current level of Telecom Argentina s regulated tariffs which would enable Telecom Argentina to finance the technological renovation of its fixed-line network in the next years.

Based on the foregoing, the Company considered an impairment charge not to be necessary for its long-lived assets.

## (n) Severance indemnities

Severance payments made to employees are expensed as incurred.

### (o) Taxes payable

- Income taxes

As per Argentinean Tax Law, the provisions for income taxes have been computed on a separate return basis (i.e., the Company does not prepare a consolidated income tax return). All income tax payments are made by the subsidiaries as required by the tax laws of the countries in which they respectively operate. The Company records income taxes using the method required by RT 17.

Accordingly, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts and their respective tax bases. RT 17 also requires companies to record a valuation allowance for that component of net deferred tax assets which are not recoverable. The statutory income tax rate in Argentina was 35% for all periods presented.

Cash dividends received from a foreign subsidiary are computed on the statutory income tax rate. As per Argentinean Tax Law, income taxes paid abroad may be recognized as tax credits.

The statutory income tax rate in Paraguay was 10% for all periods presented. As per Paraguayan Tax Law, dividends paid are computed with an additional income tax rate of 5%. Additionally, when dividends are paid to foreign shareholders, there is an additional income tax rate of 15%, which is deducted from the amounts paid to the shareholders.

## - Tax on minimum presumed income

The Company is subject to a tax on minimum presumed income. This tax is supplementary to income tax. The tax is calculated by applying the effective tax rate of 1% on the tax basis of certain assets. The Company s tax liabilities will be the higher of income tax or minimum presumed income tax. However, if the tax on minimum presumed income exceeds income tax during any fiscal year, such excess may be computed as a prepayment of any income tax excess over the tax on minimum presumed income that may arise in the next ten fiscal years.

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#### TELECOM ARGENTINA S.A.

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 4. Summary of significant accounting policies (continued)

The Company has utilized a portion of its tax loss carryforwards in the computation of income taxes for the year ended December 31, 2006. However, there are remaining tax loss carryforwards as of December 31, 2007. Accordingly, Telecom has determined an additional proportional charge for the year ended December 31, 2007 for the tax on minimum presumed income of \$34, which, together with the previous year charges, was deferred as Other non-current receivables. These charges have been estimated as recoverable based on the Company s tax projections and the 10-year legal expiration term for use of the credit.

For the year ended December 31, 2007, Personal has estimated a provision for income taxes, net of its tax loss carryforwards, of the receivable from the tax on minimum presumed income (amounting to \$103) and of payments in advance of income taxes (amounting to \$13).

#### - Turnover tax

Under Argentine tax law, the Company is subject to a tax levied on gross revenues. Rates differ depending on the jurisdiction where revenues are earned for tax purposes. Average rates were approximately 4.0% for the years ended December 31, 2007, 2006 and 2005.

## (p) Other liabilities

## Pension benefits

Argentine laws provide for pension benefits to be paid to retired employees from government pension plans and/or privately managed fund plans to which employees may elect to contribute. Amounts payable to such plans are accounted for on an accrual basis. The Company does not sponsor any stock option plan.

Retirement liabilities shown under other liabilities represent benefits under collective bargaining agreements for employees who retire upon reaching normal retirement age, or earlier due to disability. Benefits consist of the payment of a single lump sum equal to one salary for each five years of service. There is no vested benefit obligation until the occurrence of those conditions. The collective bargaining agreements do not provide for other post-retirement benefits such as life insurance, health care, and other welfare benefits. The Company does not make plan contributions or maintain separate assets to fund the benefits at retirement. The net periodic pension costs are recognized as employees render the services necessary to earn pension benefits. Actuarial assumptions and demographic data, as applicable, were used to measure the benefit obligation as of December 31, 2007 and 2006 as required by RT 23. As of December 31, 2007, this provision amounts to \$18.

The following tables summarize benefit costs for the years ended December 31, 2007, 2006 and 2005, as well as the benefit obligations associated with postretirement benefit plans as of December 31, 2007 and 2006:

	As	As of December 3			
	20	07	20	06	
Accumulated benefit obligation	\$	7	\$	6	

Effect of future compensation increases	11	8
Projected benefit obligation	\$ 18	<b>\$ 14</b>

	Years	Years ended December 31		
	2007	2006	2005	
Service cost	\$ 1	\$ 1	\$ 1	
Interest cost	3	3	2	
Total benefit cost	\$ 4	\$ 4	\$ 3	

The actuarial assumptions used are based on market interest rates, past experience and management s best estimate of future economic conditions. Changes in these assumptions may impact future benefit costs and obligations. The main assumptions used in determining expense and benefit obligations are as follows:

	2007	2006	2005
Discount rate (1)	10.5%	10.5%	10.5%
Projected increase rate in compensation	10.5-14%	10-12%	10-30%

(1) Represents estimates of real rate of interest rather than nominal rate in \$.

## Deferred revenue on sale of capacity

Under certain network capacity purchase agreements, the Company sells excess purchased capacity to other carriers. Revenues are deferred and recognized as services are provided.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 4. Summary of significant accounting policies (continued)

#### Court fee

Under the out-of-court restructuring agreement ( Acuerdo Preventivo Extrajudicial or APE), the Company was subject to a court fee of 0.25% levied on the total amount finally approved as restructured by the court. The fee is paid in up to one hundred and ten monthly installments with an annual interest rate of 6% through September 2014.

### (q) Exchange of debt instruments

Argentine GAAP requires that an exchange of debt instruments with substantially different terms be considered a debt extinguishment and that the old debt instrument be derecognized. Argentine GAAP clarifies that from a debtor s perspective, an exchange of debt instruments between, or a modification of a debt instrument by, a debtor and a creditor shall be deemed to have been accomplished with debt instruments that are substantially different if the present value of the cash flows under the terms of the new debt instrument is at least 10 percent different from the present value of the remaining cash flows under the terms of the original instrument. The new debt instrument should be initially recorded at fair value and that amount should be used to determine the debt extinguishment gain or loss to be recognized. Fair value should be determined by the present value of the future cash flows to be paid under the terms of the new debt instrument discounted at a rate commensurate with the risks of the debt instrument and time value of money. This criterion was used by Telecom Argentina to account for its respective debt restructuring in August 2005. Additional information is given in Note 8.

### (r) Litigation

The Company, in the ordinary course of business, is subject to various legal proceedings. The reserve for contingencies was established considering the potential outcome of these matters and the legal counsel s opinion.

#### (s) Derivatives to compensate future risks or minimized financial costs

The Company has adopted the Caption No. 2 of RT 18 issued by the FACPCE, Accounting for Derivative Instruments and Hedging Activities , which requires the recognition of all derivative financial instruments as assets and/or liabilities at their estimated fair value, whether designated in a hedging relationship or not. Changes in the fair value of effective cash flow hedges are recognized as a separate component between the Liabilities and the Shareholders equity of the balance sheet and subsequently reclassified to earnings when the hedged items affect earnings. Gains and losses from fair value hedges are recognized in earnings in the period of any changes in the fair value of the related recognized asset or liability. Derivatives not designated or qualifying as a hedging instrument or ineffective derivatives are adjusted to fair value through earnings.

During August and September 2005, following Telecom Argentina s successful completion of its debt restructuring process, the Company entered into two foreign exchange currency swap contracts to hedge its exposure to the Euro and Japanese yen-denominated Notes fluctuations with respect to the US dollar. The principal terms and conditions of these contracts are disclosed in Note 8.2.

Considering that the Company s cash flows generation is in Argentine pesos and the terms of the swap do not perfectly match the terms of the Euro and Japanese yen-denominated obligations (due to the existence of the prepaid terms described in Note 8.2), these hedges were regarded as ineffective. Therefore, the changes in the fair value of these hedges were recognized in the financial results as Loss on derivatives.

Additionally, these instruments were negotiated with institutions and corporations with significant financial capacity; therefore, the Company considered that the risk of non-compliance with the obligations agreed to by such counterparties to be minimal.

The Company does not enter into derivative contracts for speculative purposes.

## (t) Vacation expenses

Vacation expenses are fully accrued in the period the employee renders services to earn such vacation.

## (u) Advertising costs

Advertising costs are expensed as incurred. Advertising costs for the years ended December 31, 2007, 2006 and 2005 are shown in Note 17.h. under the line item. Advertising.

## (v) Gain on debt restructuring

Due to its materiality, the gain on debt restructuring, net of related expenses, was included in a separate line item in the statement of income entitled Gain on debt restructuring .

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## TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

## **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 5. Breakdown of the main accounts

## (a) Cash and banks

Cash and banks consist of the following:

	As of	December 31, 2007	ember 31, 006
Cash	\$	7	\$ 12
Banks		38	18
	\$	45	\$ 30

## (b) Investments

Investments consist of the following:

	cember 31, 007	cember 31, 006
Current		
Time deposits	\$ 848	\$ 558
Mutual funds	99	73
	\$ 947	\$ 631
Non current		
2003 Telecommunications Fund	\$ 1	\$ 1
Related parties (Note 7)	1	
	\$ 2	\$ 1

## (c) Accounts receivable

Accounts receivable consist of the following:

	ecember 31, 2007	ecember 31, 2006
Current		
Voice, data and Internet	\$ 478	\$ 433
Wireless (i)	539	411
Wireless related parties (Note 7)	7	4
Subtotal	1,024	848
Allowance for doubtful accounts	(126)	(105)
	\$ 898	\$ 743

<sup>(</sup>i) Includes \$25 as of December 31, 2007 and \$28 as of December 31, 2006 corresponding to Nucleo s receivables.

## (d) Other receivables

Other receivables consist of the following:

	cember 31, 007	cember 31, 006
Current		
Derivatives	212	
Prepaid expenses	42	34
Tax credits	35	36
Credit on SC Resolution No. 41/07 and IDC (Note 2.h and j)	12	
Restricted funds	9	29
SU credits (Note 2.d.2)	9	
Other	36	40
Subtotal	355	139
Regulatory contingencies (Notes 2 h and j and 17.e)	(12)	
Allowance for doubtful accounts	(11)	(11)
	\$ 332	\$ 128
Non current		
Credit on minimum presumed income tax (i)	\$ 227	\$ 296
Derivatives		85
Credit on SC Resolution No. 41/07 and IDC (Note 2.h and j)	77	
Restricted funds	14	15
Prepaid expenses	15	14
Other tax credits	13	9
Other	13	2
Subtotal	359	421
Regulatory contingencies (Notes 2 h and j and 17.e)	(64)	

Allowance for doubtful accounts	(13)	())
	\$ 282	\$ 412

(i) Considering the current expiration period (10 years), the Company considers the ultimate realization of the credit to be more likely than not based on current projections.

## (e) Inventories

Inventories consist of the following:

	cember 31, 007	ecember 31, 2006
Wireless handsets and equipment	\$ 175	\$ 188
Allowance for obsolescence	(18)	(12)
	\$ 157	\$ 176

## TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 5. Breakdown of the main accounts (continued)

# (f) Other assets

Other assets consist of the following:

	As of December 31, 2007		cember 31,
Current			
Fixed assets held for sale	\$ 5	\$	20
Allowance for other assets			(5)
	\$ 5	\$	15
Non current			
Fixed assets held for sale	\$ 9	\$	19
Allowance for other assets	(4)		(9)
	\$ 5	\$	10

## (g) Fixed assets

Fixed assets consist of the following:

	ecember 31, 2007	ecember 31, 2006
Non current		
Net carrying value (Note 17.a)	\$ 5,758	\$ 5,761
Write-off of materials	(20)	(22)
	\$ 5,738	\$ 5,739

## (h) Accounts payable

Accounts payable consist of the following:

	As of D	As of December 31, 2007		ecember 31, 2006
Current				
Fixed assets suppliers	\$	563	\$	463
Inventories suppliers		202		253
Other assets and services suppliers		679		568
Subtotal		1,444		1,284
Deferred revenues		103		81
Agent commissions		34		70
Related parties (Note 7)		53		40
SU reimbursement (Note 2.d.2)		6		6
	\$	1,640	\$	1,481

## (i) Salaries and social security payable

Salaries and social security payable consist of the following:

	ecember 31, 2007	cember 31, 006
Current		
Vacation, bonuses and social security payable	\$ 145	\$ 114
Termination benefits	19	17
	\$ 164	\$ 131
Non current		
Termination benefits	\$ 43	\$ 32

## (j) Taxes payable

Taxes payable consist of the following:

	eember 31, 007	cember 31, 006
Current		
Tax on SU (Note 2.d.2)	\$ 97	\$ 95
VAT, net	55	8
Turnover tax	43	46

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Tax on minimum presumed income, net	15	18
Internal taxes	19	13
Regulatory fees	11	12
Income tax, net (i)	1	3
Other	25	26
	\$ 266	\$ 221
	\$ 266	\$ 221
Non current	\$ 266	\$ 221

(i) In 2007, Personal, Nucleo and Telecom Argentina USA had tax expenses. However, Personal has offset the expenses with \$103 corresponding to credits on tax on minimum presumed income and \$13 corresponding to payments in advance of income taxes; Nucleo has offset the expenses with \$11 corresponding to payments in advance of income taxes and Telecom Argentina USA has offset the expenses with \$1 corresponding to payments in advance of income taxes. In 2006, it corresponds to Nucleo.

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## **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 5. Breakdown of the main accounts (continued)

## (k) Other liabilities

Other liabilities consist of the following:

	As of December 31, 2007		cember 31, 006
Current			
Contributions to government programs (Note 2.h)	\$	\$	13
Deferred revenue on sale of capacity and related services	7		6
Guarantees received	7		5
Court fee	3		3
Contingencies payable	20		
Other	13		9
	\$ 50	\$	36
Non current			
Deferred revenue on sale of capacity and related services	\$ 60	\$	49
Asset retirement obligations	26		24
Retirement benefits	18		14
Court fee	12		14
Other	4		1
	\$ 120	\$	102

## (l) Net sales

Net sales consist of the following:

	Years	ended Decem	ber 31,
	2007	2006	2005
Voice	\$ 2,601	\$ 2,467	\$ 2,385
Data	173	156	140
Internet	528	430	346

Subtotal	3,302	3,053	2,871
Wireless in Argentina	5,339	3,964	2,576
Wireless in Paraguay	433	355	221
	\$ 9,074	\$ 7,372	\$ 5,668

## (m) Gain on equity investees

Gain on equity investees consists of the following:

	Years	ended	Decem	ber 31,	
	2007	20	06	200	)5
Gain on capital reimbursement of Nucleo	\$	\$	6	\$	
Loss on 2003 Telecommunications Fund			(1)		
Gain on sale of equity interest in Intelsat Ltd					7
	\$	\$	5	\$	7

# (n) Financial results, net

Financial results, net consist of the following:

	2	Years e	d Deceml 2006	31, 2005
Generated by assets				
Interest income	\$	94	\$ 77	\$ 101
Related parties (Note 7)		1		
Foreign currency exchange gain (loss)		26	6	(273)
Holding losses on inventories		(59)	(5)	(14)
Other			8	(16)
Total generated by assets	\$	62	\$ 86	\$ (202)
Generated by liabilities				
Interest expense (i)	\$	(294)	\$ (365)	\$ (674)
Less capitalized interest on fixed assets		23	14	6
Loss on discounting of debt		(84)	(131)	(116)
Foreign currency exchange gain (loss)		(293)	(204)	761
Gain (loss) on derivatives		141	114	(83)
Other		4	2	
Total generated by liabilities	\$	(503)	\$ (570)	\$ (106)
	\$	(441)	\$ (484)	\$ (308)

(i) Includes \$82 as of December 31, 2005, corresponding to penalty interests.

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## TELECOM ARGENTINA S.A.

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## **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 5. Breakdown of the main accounts (continued)

## (o) Other expenses, net

Other expenses, net consist of the following:

	Years o	ended Dece	mber 31,
	2007	2006	2005
Provision for contingencies	\$ (79)	\$ (82)	\$ (79)
Provision for regulatory contingencies	(42)	(14)	(7)
Severance payments and termination benefits	(84)	(48)	(56)
Gain on SC Resolution No. 41/07 and IDC (Note 2.h and j)	92		
Gain on sale of fixed assets and other assets	19	7	6
Allowance for doubtful accounts and other assets	(4)	(13)	(20)
Allowance for obsolescence of inventories	(7)	(5)	(7)
Allowance for obsolescence of materials		(22)	
SU reimbursement			(11)
Other, net	7	(7)	12
	\$ (98)	\$ (184)	\$ (162)

## (p) Gain on debt restructuring

Gain on debt restructuring consists of the following:

	Years	Years ended Decemb		
	2007	2006	2005	
Discount on principal	\$	\$	\$ 167	
Discount on accrued and penalty interest			984	
Gain on discounting of debt			352	
Subtotal before related expenses and income tax			1,503	
Other related expenses			(79)	
	\$	\$	\$ 1,424	

## 6. Supplementary cash flow information

The statement of cash flows has been prepared using the indirect method.

The following table reconciles the balances included as cash and banks and current investments in the balance sheet to the total amounts of cash and cash equivalents at the beginning and end of the years shown in the statements of cash flows:

	As of December 31,			
	2007	2006	2005	2004
Cash and banks	\$ 45	\$ 30	\$ 44	\$ 31
Current investments	947	631	596	3,630
Total as per balance sheet	\$ 992	\$ 661	\$ 640	\$ 3,661
Less:				
Items not considered cash and cash equivalents				
- Time deposits with maturities of more than three months.	(534)			(463)
- Government bonds (i)			(40)	(251)
- Equity investments				(8)
Total cash and cash equivalents as shown in the statement of cash flows	\$ 458	\$ 661	\$ 600	\$ 2,939

## (i) Corresponds to the current portion of held-to-maturity investments.

The financial and holding results included in the total cash flows provided by operating activities are as follows:

	Years	iber 31,	
	2007	2006	2005
Foreign currency exchange gain on cash and cash equivalents	\$ 17	\$ 6	\$ (253)
Interest income generated by current investments	52	42	69
Interest income generated by accounts receivable	41	35	32
Gain (loss) on swap settlement	12	(41)	
Subtotal	122	42	(152)
Other cash flows provided by operating activities	2,824	2,318	2,117
Total cash flows provided by operating activities	\$ 2,946	\$ 2,360	\$ 1,965

Income taxes eliminated from operating activities components:

	Years ended December 3					31,
	2	2007	2	006	2	2005
Reversal of income tax included in the statement of income	\$	292	\$	(22)	\$	119
Income taxes paid		(8)		(21)		(11)
Total income taxes eliminated from operating activities	\$	284	\$	(43)	\$	108

## TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

## **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

## 6. Supplementary cash flow information (continued)

Changes in assets/liabilities components:

	Years ended December 3			December 31,		
	- 2	2007	- 2	2006	- 2	2005
Net (increase) decrease in assets						
Investments not considered as cash or cash equivalents	\$	(2)	\$	(5)	\$	(2)
Trade accounts receivable		(221)		(132)		(118)
Other receivables		(92)		(61)		22
Inventories		(51)		(85)		(49)
	\$	(366)	\$	(283)	\$	(147)
	Ψ	(500)	Ψ	(203)	Ψ	(147)
Net (decrease) increase in liabilities						
Accounts payable	\$	(22)	\$	247	\$	229
Salaries and social benefits payable	Ψ	44	Ψ	30	Ψ	23
Taxes payable		5		(33)		(12)
Other liabilities		9		22		9
Contingencies		(50)		(73)		(13)
Contingencies		(30)		(13)		(13)
	\$	(14)	\$	193	\$	236

Interest paid during the years ended December 31, 2007, 2006 and 2005 (including debt restructuring related expenses), amounted to \$293, \$414 and \$944, respectively.

## Main non-cash operating transactions:

	Years e	Years ended December 31,						
	2007	2007 2006 2						
Provision for minimum presumed income tax	\$ 34	\$ 46	\$ 47					
Derivatives	129	155	(83)					
Credit on minimum presumed income tax offset with income taxes	128							
Income tax rate deducted from dividends collected from foreign companies	7							

Foreign currency translation adjustments in assets	56	73	27
Foreign currency translation adjustments in liabilities	30	37	18

## Most significant investing activities:

Fixed assets acquisitions include:

	Years ended December 31, 2007 2006 2005			
Acquisition of fixed assets (Note 17.a)	\$ (1,416)	\$ (1,176)	\$ (616)	
Plus:				
Cancellation of accounts payable used in prior years acquisitions	(445)	(116)	(142)	
Less:				
Acquisition of fixed assets through incurrence of accounts payable	623	446	194	
Capitalized interest on fixed assets	23	14	6	
Wireless handsets lent to customers at no cost (i)	5	4	3	
Asset retirement obligations	2	3	8	
	\$ (1,208)	\$ (825)	\$ (547)	

(i) Under certain circumstances, the Company lends handsets to customers at no cost pursuant to term agreements. Handsets remain the property of the Company and customers are generally obligated to return them at the end of the respective agreements.

Intangible assets acquisitions include:

Years ended December 31,				1,	
2	2007		2006		005
\$	(27)	\$	(72)	\$	(36)
	(14)		(6)		(14)
	6		13		4
			24		13
\$	(35)	\$	(41)	\$	(33)
	2/ \$	2007 \$ (27) (14)	2007 2007 \$ (14)	2007 2006 \$ (27) \$ (72) (14) (6) 6 13	2007 2006 2 \$ (27) \$ (72) \$ (14) (6) 6 13

The following table presents the cash flows from purchases, sales and maturities of securities which were not considered cash equivalents in the statement of cash flows:

	Years ended Dece 2007 2006				1, 005	
Time deposits with maturities of more than three months	\$	(532)	\$		\$	442
Loan to related parties (Note 7)		(1)				
Government bonds with maturities of more than three months				45		213
Proceeds for the sale of equity investments						13
Total cash flows from investments not considered as cash equivalents	\$	(533)	\$	45	\$	668

## Financing activities components:

	Years ended December 31,			
	2007	2006	2005	
Debt proceeds	\$ 45	\$ 36	\$ 1,236	
Payment of Notes	(932)	(1,027)	(3,432)	
Payment of bank loans	(358)	(86)	(1,252)	
Payment of interest on Notes	(264)	(316)	(773)	
Payment of interest on bank loans	(29)	(74)	(125)	
Dividends paid	(38)			
Payment of debt restructuring related expenses		(24)	(46)	
Payment of liquidating dividend of Nucleo		(4)		
Total financing activities components	\$ (1.576)	\$ (1.495)	(4 392)	

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

# 7. Related party transactions(a) Controlling group

As of December 31, 2007, Nortel is the controlling shareholder of Telecom Argentina. Nortel owns all of the outstanding Class A shares and 36,832,408 Class B shares of Telecom Argentina, representing 54.74% of the total common stock of Telecom Argentina. Nortel s ordinary shares were owned equally by the Telecom Italia Group and the France Telecom Group prior to December 2003.

On December 19, 2003, the Telecom Italia Group and the France Telecom Group contributed their respective interests in Nortel to a newly created company, Sofora Telecomunicaciones S.A. (Sofora) in exchange for shares of Sofora. At that time, the Telecom Italia Group and the France Telecom Group had the same shareholding interests in Sofora. Following the approval obtained from the regulatory authorities, the France Telecom Group sold its 48% interest in Sofora plus a put option for the remaining 2% to W de Argentina Inversiones S.L. for a total purchase price of US\$125 million. The put option will be exercisable from January 31, 2008 through December 31, 2013.

As of December 31, 2007, the shareholders of Sofora are the Telecom Italia Group representing 50%, W de Argentina Inversiones S.L. representing 48% and the France Telecom Group representing 2% of Sofora's capital stock.

The Company has been informed by W de Argentina Inversiones S.L. that the put option for the 2% has been exercised on February 1°, 2008. Besides, Sofora has informed that: (i) on February 12, 2008, Sofora received from France Câbles et Radio and from Atlas Services Belgium a letter where the transfer of the shares of Sofora owned by said companies was informed, and requesting the transfer to be registered in favor of W de Argentina Inversiones S.L.; (ii) Sofora answered the mentioned letter sent by France Câbles et Radio and Atlas Services Belgium requesting a copy of the previous authorization from the SC to said transfer of shares, authorization which is necessary according to the applicable rules and regulations in force. To this date, Sofora has not received any answer whatsoever and neither the buyers nor the sellers have submitted proof of said previous authorization; (iii) to the effect of protecting the interests of Sofora, its controlled companies and their respective shareholders, a petition was submitted to the SC requesting to inform if, in accordance to the rules and regulations in force, the parties intervening in said transaction had to ask the previous authorization from the corresponding authorities; (iv) the petition to the SC was made to give certainty about Sofora's behavior as regards the registration of the transfer as required by the interested parties; (v) as soon as the SC decides upon this matter, Sofora shall proceed to take the necessary steps to fulfill said decision. Likewise, W de Argentina Inversiones S.L., has submitted a note to the Company informing that, from their point of view, the previous authorization by the SC is not necessary, and has additionally informed that legal actions have been brought on account of said reason.

W de Argentina - Inversiones S.L. has granted two call options to the Telecom Italia Group to purchase its equity interest in Sofora for an aggregate purchase price of US\$60 million. The first call option to acquire 48% of the equity interest of Sofora may be exercised within 15 days after December 31, 2008. The second call option to acquire the remaining 2% of the equity interest of Sofora may be exercised at any time between December 31, 2008 and December 31, 2013. With respect to these two options, the The National Commission for the Defense of the Competition (Comisión Nacional de Defensa de la Competencia or CNDC) informed Telecom Italia International N.V. y a W de Argentina Inversiones S.L. that in the event the options stipulated in the Call Option Agreement entered on September 9, 2003, shall be exercised, it shall be notified as stipulated in sections 6 and 8 of Law No. 25,156.

W de Argentina - Inversiones S.L., Telecom Italia S.p.A. and Telecom Italia International N.V. have entered a Shareholders Agreement, where certain criteria related to the administration of Sofora, Nortel and Telecom are agreed upon. Telecom Italia is Telecom Argentina s operator.

## (b) Related parties

Related parties are those legal entities or individuals which are related to the indirect shareholders of the Company.

## (c) Changes in the equity stocks of the indirect shareholders of the Company

In April 2007, Pirelli & C. S.p.A., Sintonia S.p.A. and Sintonia S.A., jointly released a statement about an agreement oriented towards the transfer of their respective shares in Olimpia S.p.A. (which, as of that date, held 18% of Telecom Italia S.p.A. s capital stock), to a joint company ( Telco ) made up by Assicurazioni Generali S.p.A., Intesa San Paolo S.p.A., Mediobanca S.p.A., Sintonia S.A. and Telefonica, S.A. (from Spain), which would own approximately 23% of Telecom Italia s capital stock with a right to vote ( the Transaction ).

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 7. Related party transactions (continued)

As Telefonica de Argentina S.A., subsidiary of Telefonica, S.A. (from Spain), is Telecom Argentina s main competitor, before the Transaction ended, Telecom Argentina s directors and controllers analyzed the consequences which the Transaction would have over said company, particularly as regards the Law for Defense of the Competition (Ley de Defensa de la Competencia or LDC), which in Telecom Argentina s Board gave rise to different opinions, which are backed by reports written by experts in the area.

The Board resolved that as the Transaction constitutes the acquisition of a minority shareholding which, under the terms of section 8 of LDC should not be notified, as it does not imply a modification on the control over Telecom Argentina and even when the conclusion shall be that said acquisition of a minority shareholding impartially implies a transfer of control (at least in the abstract), Telefonica, S.A. (from Spain) auto-limitation guarantees the independent management of both groups, by reason of which it is not in the presence of the situation banned by section 7 of LDC.

The controlling authorities were informed of the resolution adopted by the Board of Telecom Argentina. Additionally, Telecom Argentina and some regular or alternate directors, submitted to said authorities subsequent notes on the subject, where they expressed their personal opinion about the transaction, and which are available at the Financial Information Highway of the CNV (www.cnv.org.ar).

The notes submitted by Mr. Gerardo Werthein, Mr. Esteban Macek and Mr. Julio Naveyra are among the personal notes abovementioned. They have expressed to the Board and in the notes to the controlling authorities that, to their opinion, the Transaction *may result in a modification of the control structure of Telecom Argentina* and *according to the present conditions, it could be presumed that said modification in the control structure could impact on the decision-making in Telecom Argentina*, and for this reason, in the opinion of said directors the Transaction *should be notified to be analyzed by the authorities for the Defense of the Competition*.

The opinion of one of these directors sustains that Telefonica, S.A. (from Spain) will have a substantial indirect influence in Telecom Argentina and, as regards telecommunications matters, the abovementioned presence is a violation to the rules and regulations in force.

The CNDC brought, by administrative initiative, a claim recorded as file Telefónica de España, Olimpia y Otros s/Diligencia Preliminar (DP No. 29) , with the purpose of determining if the Transaction has an impact on the competitors in the Argentine market, according to the rules and regulations in force and asked the President and Vice President of Telecom Argentina to testify in said respect. In connection with said file, on October 16, 2007, the CNDC issued Resolution No. 78/07 which granted the CNDC a mechanism for the verification, control and monitoring , in Telecom Argentina for a 2 month period, and determined the appointment of two Supervisors-Observers, one acting on behalf of the CNDC and the other on behalf of the CNC, who would be in charge of the custody of the public interest of the market, competitors, users and customers .

This period was extended for another 2 month period (up to February 19, 2008). In the performance of their duties, the Supervisors-Observers have requested from the Company information and documentation, have attended the meetings of the decision-making organs (Board of Directors and Management Council), and have interviewed the Board of Directors, members of the Supervisory Committee and several members of the Management of the Company; they have at all times received the assistance of Telecom Argentina. At the date of issuance of these consolidated financial statements, Telecom has no knowledge of any report prepared by these Supervisors-Observers as requested by Resolution No. 78/07.

On October 25, 2007, Telefonica, S.A. (from Spain) made a public statement that said: Telefonica, S.A., Assicurazioni Generali S.p.A, Intesa Sanpaolo S.p.A, Mediobanca S.p.A and Sintonia S.A. (Benetton) have bought today, October 25, 2007, Olimpia S.p.A. s aggregate amount

through the Italian company Telco S.p.A., which holds approximately 23.6% of Telecom Italia S.p.A. s capital stock with a right to vote  $\,$ .

At the closing date of the Transaction, Telecom Argentina s Board of Directors adopted the following resolutions:

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 7. Related party transactions (continued)

- 1. A note was submitted to the CNDC, in Administrative File No. S01: 0147971/2007 (DP No. 29), with the purpose of clearly stating that Telecom Argentina has not taken any part in the Transaction whatsoever. Additionally, and taking into account that 46% of Telecom Argentina s capital stock has the authorization to be listed on the BCBA and the NYSE, a request was submitted to the CNDC that any measure that said entity could adopt about the Transaction, shall not in any way affect Telecom Argentina, as this company is not an intervening party in said transaction and, for this reason, is not a party in the agreed transaction. A copy of this note shall be submitted to the SC and the CNC for the correct information before said entities.
- 2. Notes were submitted to the SC and the CNC correspondingly, with the purposes abovementioned; additionally, copies of said notes were submitted to the CNDC.
- 3. Telefonica, S.A. and Telefonica de Argentina S.A were notified, with the purpose of giving notice that, if due to the Transaction, Telecom Argentina suffered any damage or loss of any nature, Telecom Argentina reserves the right to bring any and all the legal actions that may correspond, with the purpose of demanding a full and complete compensation, including all the spending and costs resulting from the legitimate defense of Telecom Argentina s rights.

Telefonica, S.A. (from Spain) reasserted what was informed to the corresponding authorities as regards Telefonica, S.A. (from Spain) has no participation whatsoever in Telecom Argentina S.A. s management and for this reason could hardly cause Telecom Argentina S.A any damage, directly .

On February 11, 2008, Telecom Argentina, Telecom Personal, Nortel Inversora and Sofora Telecomunicaciones were notified of the decision of the National Court of First Instance in Commercial Matters N° 16, Secretariat N° 32, upon the precautionary measure, where it is stipulated that an informing supervisor shall be appointed in the mentioned companies, for a period of two months, who shall have the powers of a supervisor. Said supervisor has the duty to duly submit his reports to the Court, so that the Court may evaluate if any risks due to conflict of interests in the decision making in Telecom Argentina S.A. may occur due to Telefonica S.A. (from Spain) entering in Teleco.

Within the specified legal terms, Telecom Argentina and the rest of the companies under the precautionary measure have made an appeal against said measure.

The precautionary measure was requested by W de Argentina Inversiones S.L. and Messrs. Adrián, Gerardo, Daniel and Darío Werthein. Within the scope of said actions, a private pre-trial conference was called, to which the Company and other companies of the group and the regular and alternate directors of Telecom Argentina Mr. Carlos Alberto Felices, Mr.Oscar Carlos Cristianci, Mr. Enrique Garrido, Mr. Jorge Alberto Firpo, Mr. Gustavo Enrique Garrido and Mr. Marco Patuano were summoned.

## (d) Balances and transactions with related parties

The Company has transactions in the normal course of business with certain related parties. For the years presented, the Company has not conducted any transactions with executive officers and/or persons related to them. Those balances and transactions are less than \$1; therefore they are not shown due to rounding.

The following is a summary of the balances and transactions with related parties as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005:

	As of December 31, 2007		ember 31, 06
Investments			
Nortel S.A.	\$ 1	\$	
	\$ 1	\$	
Accounts receivable			
Telecom Italia S.p.A. (b) (c)	\$ 2	\$	2
TIM Celular S.A. (b)	5		2
	\$ 7	\$	4
Accounts payable:			
Telecom Italia Sparkle S.p.A. (b)	\$ 9	\$	15
Telecom Italia S.p.A. (b) (c)	12		7
Italtel Argentina S.A. (b)	25		6
Entel S.A. (Bolivia) (b)	2		1
Etec S.A. (b)	1		1
Latin American Nautilus Argentina S.A. (b)	2		2
Latin American Nautilus USA Inc. (b)	1		1
TIM Celular S.A. (b)			6
Italtel S.p.A. (b)			1
La Caja Aseguradora de Riesgos del Trabajo ART S.A. (a)	1		
	\$ 53	\$	40

### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 7. Related party transactions (continued)

	Transaction description		ded Decen	nber 31, 2005
Services rendered:	Transaction description	2007	2000	2003
Related parties as of December 31, 2007				
TIM Celular S.A. (b)	Roaming	\$ 12	\$ 9	\$ 6
Telecom Italia S.p.A. (b) (c)	Roaming	7	5	5
Telecom Italia Sparkle S.p.A. (b)	International inbound calls	6	6	3
Entel S.A. (Bolivia) (b)	International inbound calls	3	2	1
Latin American Nautilus Argentina S.A. (b)	International inbound calls	2	1	1
Latin American Nautilus USA Inc. (b)	International inbound calls			1
Standard Bank (a) (d)	Usage of fixed telephony	5		
Standard Bank (a) (d)	Interest	1		
Former related parties (e)				
Entel Chile S.A.	International inbound calls			3
Golden Lines	International inbound calls			1
Entel PCS Telecomunicaciones S.A.	Roaming			2
Corporacion Digitel C.A.	Roaming			1
Total services rendered		\$ 36	\$ 23	\$ 24
Services received:				
Related parties as of December 31, 2007 Telecom Italia S.p.A. (b) (c)	Fees for services and roaming	(28)	(17)	(20)
Telecom Italia Sparkle S.p.A. (b)  Telecom Italia Sparkle S.p.A. (b)	International outbound calls	(17)	(17)	(20)
Entel S.A. (Bolivia) (b)	International outbound calls	(5)	(19) (4)	(9) (3)
Ettec S.A. (b)	International outbound calls	( )	(4)	
Latin American Nautilus USA Inc. (b)	International outbound calls	(4)	(1)	(4) (1)
Latin American Nautilus OSA inc. (b)  Latin American Nautilus Argentina S.A. (b)	Lease of circuits	(1)	(2)	(1)
TIM Celular S.A. (b)	Roaming and Maintenance, materials and	(1)	(2)	(1)
Thir Colular S.A. (b)	supplies	(6)	(10)	(3)
Italtel Argentina S.A. (b)	Maintenance, materials and supplies	(3)	(4)	(1)
La Caja Aseguradora de Riesgos del Trabajo ART S.A. (a)	Salaries and social security	(8)	(6)	(3)
La Estrella Cía de Seguros de retiro S.A. (a)	Salaries and social security	(1)	(0)	(3)
Caja de Ahorro y Seguro S.A. (a)	Insurance	(1)	(2)	
Caja de Seguros S.A. (a)	Insurance	(2)	(2)	(1)
Haras El Capricho S.A. (a)	Advertising	(1)	(-)	(1)
Former related parties (e)		(-)		
Tel3 S.A.	Lease of circuits			(8)
Entel Chile S.A.	International outbound calls			(3)
Golden Lines	International outbound calls			(1)

Total services received	\$ (78)	<b>\$</b> (71)	\$ (58)
Purchases of fixed assets/intangible assets:			
Related parties as of December 31, 2007			
Italtel Argentina S.A. (b)	\$ 85	\$ 51	\$ 14
Telecom Italia Sparkle S.p.A. (b)	26	47	18
Latin American Nautilus Argentina S.A. (b)	1	3	1
Telecom Italia S.p.A. (b)	2		
Italtel S.p.A. (b)			1
Latin American Nautilus USA Inc. (b)		1	
Former related parties (e)			
Tel3 S.A			3
Pirelli Energía Cables y Sistemas de Argentina S.A			6
Total fixed assets and intangible assets	\$ 114	\$ 102	\$ 43

- (a) Such companies relate to W de Argentina Inversiones S.L.
- (b) Such companies relate to Telecom Italia Group.
- (c) Transactions with Telecom Italia Mobile S.p.A. are disclosed together with the transactions with Telecom Italia S.p.A., as a consequence of the merger of these companies.
- (d) This company is a related party as from April 2007.
- (e) These entities are no longer related parties at December 31, 2007.

The transactions discussed above were made on terms no less favorable to the Company than would have been obtained from unaffiliated third parties. The Board of Directors approved transactions representing more than 1% of the total shareholders equity of the Company, after being approved by the Audit Committee in compliance with Decree No. 677/01.

#### (e) Dissolution of Cable Insignia

Since Cable Insignia has no operations, on April 25, 2003, the Annual Shareholders Meeting of Cable Insignia had approved the entity s dissolution. On October 17, 2006, the Extraordinary Shareholders Meeting of Cable Insignia approved the closing financial statements and winding-up of assets and liabilities. Personal received \$0.4 million in this connection. In February 2008, Cable Insignia was disolved.

### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt

### 8.1. Short-term and long-term debt

As of December 31, 2007 and 2006, the Company s short-term and long-term debt comprises the following:

	As of December 31, 2007		ecember 31, 2006
Short-term debt:			
- Principal:			
Notes	\$	1,372	\$ 1,014
Bank loans		69	334
Subtotal		1,441	1,348
- Accrued interest		30	42
- Derivatives		3	5
Total short-term debt	\$	1,474	\$ 1,395
Long-term debt:			
- Principal:			
Notes	\$	1,781	\$ 2,798
Bank loans		5	51
Subtotal		1,786	2,849
- Effect on discounting of debt		(62)	(146)
Total long-term debt	\$	1,724	\$ 2,703
Total debt	\$	3,198	\$ 4,098

The following table segregates the Telecom Group s debt by company as of December 31, 2007:

	Telecom	Personal	Nucleo	Consolidated as of December 31, 2007	Consolidated as of December 31, 2006
Principal	2,357	833	37	3,227	4,197
Accrued interest	29	1		30	42

Subtotal	2,386	834	37	3,257	4,239
Effect on discounting of debt	(62)			(62)	(146)
Derivatives	3			3	5
Total debt	2,327	834	37	3,198	4,098
	2,027	054	0,	2,170	1,000
Short-term debt	1,360	82	32	1,474	1,395

#### 8. Debt (continued)

#### 8.2. Debt of Telecom Argentina

On August 31, 2005, Telecom Argentina completed its debt restructuring and complied with the terms of the APE. The Company issued Series A and B Notes and made mandatory and optional principal prepayments. Such prepayments effectively prepaid all principal amortization payments originally scheduled through October 15, 2007. As from October 2005 through October 2007, the Company has made mandatory and optional principal prepayments, including the net cash proceeds from the sale of Publicom (see Note 12), which prepaid all principal amortization payments originally scheduled up to April 2010 and 73.6% of the principal amortization payment originally scheduled due October 2010. By means of this, since the issuance date of the notes, the Company has cancelled 42.68% of Series A Notes and 83.02% of Series B Notes.

Pursuant to the terms of the APE, non-participating creditors were entitled to receive consideration in the form of Series A Notes and cash consideration under Option A. Such consideration, plus the payments described above, payable to non-participating creditors was available for collection and transferred to the respective clearing houses, as ruled by the Courts of New York under Section 304 of the U.S. Bankruptcy Law.

#### Restructured Notes

#### **Terms and conditions**

Series A Notes are due in 2014 and Series B Notes are due in 2011. Series A Notes and Series B Notes were split into listed and unlisted notes.

Series A-1 Notes are dollar- or euro-denominated listed notes. Series A-2 Notes are dollar-, euro-, yen- or peso-denominated unlisted notes. Peso-denominated Series A-2 unlisted notes are to be adjusted by CER index. Series B-1 Notes and Series B-2 Notes are dollar-denominated notes only.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

Series A-1 Notes and Series A-2 Notes accrue escalated interest based on denomination as follows:

	From issue date until October 14, 2008	From October 15, 2008 to maturity
US dollar denominated	5.53%	8.00%
Euro denominated	4.83%	6.89%
Yen denominated	1.93%	3.69%
Peso denominated	3.23%	3.42%

Series B-1 Notes and Series B-2 Notes accrue escalated interest as follows:

	From issue date until October 15, 2005	From October 16, 2005 to October 15, 2008	From October 16, 2008 to maturity
US dollar denominated	9.00%	10.00%	11.00%

Penalty interest, if applicable, will accrue at an additional annual rate of 2% on overdue principal and interest.

### Rating

	Standard & Poors International Ratings LLC, Argentine branch					
	International scale	Local scale	Fitch Rati International scale	Local scale		
Date of issuance	B-	BBB-	B-	BBB-		
December 31, 2007	B+	A+	В	A		
February 19, 2008	B+	A+	B+	AA-		
Covenants						

### Mandatory prepayments

If the Company generates Excess Cash as contractually defined and calculated, such Excess Cash generally will be applied on a semi-annual basis to make payments on the remaining scheduled installments of the debt instruments in its direct order of maturity.

Excess cash is measured semi-annually based on the consolidated financial statements of the Company (excluding Personal and Nucleo) as of June 30 and December 31 of each year, and any excess cash should be applied no later than the due date of the scheduled amortization payments immediately subsequent to each June 30 or December 31, respectively.

On April 16, 2007, Telecom made a cash payment of \$249 corresponding to excess cash determined for the period ended on December 31, 2006 and on October 16, 2007, Telecom made a cash payment of \$455 corresponding to excess cash determined for the period ended on June 30, 2007. Based on the December 31, 2007 financial statements, the Company has determined an excess cash of \$427 (equivalent to US\$ 136 million).

However, if at any time during the excess cash period, Telecom Argentina makes any distribution payment (as defined in the APE, including but not limited to the payment of dividends) the aggregate amount of the excess cash applied to pay the new Notes will have to be at least two and a half times such distribution payment.

Also, the Notes are redeemed at Telecom Argentina s option, in whole or in part, without payment of any premium or penalty, at any time after the issuance date and prior to the maturity date at the redemption price equal to 100% of the outstanding principal amount thereof (adjusted to take into account any prepayments or repurchases), together with accrued interest, if any, to the date fixed for redemption and the corresponding additional amounts, if any. Telecom Argentina, at its option, may make payments on the remaining scheduled installments of the debt instruments in direct order of maturity.

Telecom must make an offer to redeem all outstanding notes, as described in the Indenture, in the case of a change of control.

### Negative covenants

The terms and conditions of the new Notes require that the Company complies with various negative covenants, including limitations on:

- a) Incurrence and/or assumption of, and/or permitting to exist in Telecom Argentina or its restricted subsidiaries (as defined in the Trust Agreement), any liens on the respective properties, assets or income for the purpose of securing any indebtedness of any person, except for certain permitted liens;
- b) Incurrence of and/or permitting any restricted subsidiaries to incur any indebtedness (other than certain permitted indebtedness) unless Telecom Argentina meets a specified indebtedness/EBITDA ratio with respect to Telecom Argentina and its restricted subsidiaries (other than Personal and Nucleo) of 2.75 to 1, except for certain permitted liens;

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

- c) Making specified restricted payments, including making any investments (other than permitted investments); under this covenant, the Company cannot make any investment in securities or indebtedness of, or extend loans to, other persons, unless such transactions are specifically permitted. Under the Telecom Argentina notes, specific limits are imposed on the amount and conditions of loans that may be made by Telecom Argentina to Personal;
- d) The sale of certain assets with some exceptions, i.e. a minimum 75% of consideration received should be in cash or cash equivalents and the proceeds of certain asset sales, in some circumstances, shall be used to pay the relevant debt instrument;
- Sale and leaseback transactions: Telecom shall apply any net cash proceeds of such transaction to the purchase or optional redemption of Notes;
- f) Capital expenditures except for those expressly permitted (the extraordinary meeting of noteholders held on March 27, 2006, has eliminated Personal s restriction);
- g) Telecom will not merge into or consolidate with any person or sell, assign, transfer or otherwise convey or dispose of all or substantially all of its assets, except for certain permitted conditions.

On March 27, 2006, the Company held an extraordinary meeting of noteholders to amend the Trust Agreement dated August 31, 2005 entered into by the Company and the Bank of New York as Trustee, Payment Agent, Transfer Agent and Registrar. The approved amendments were as follows:

- (i) Amend Clauses (a) and (c) of Section 3.17 Limitation on Capital Expenditures to eliminate Personal s restriction to its capacity to make capital expenditures;
- (ii) Amend Section 3.21 Reinvestment of Dividends Paid by Telecom Personal to eliminate it in its entirety. This section establishes that Telecom Argentina should reinvest in Personal any dividend received by Personal; and
- (iii) Eliminate certain definitions, such as, Telecom Personal Permitted Capital Expenditures and Telecom Personal Distribution Payment . On March 27, 2006, the Bank of New York as Trustee entered into a supplementary Trust Agreement with Telecom Argentina in order to include the approved amendments. The Company paid to the noteholders that voted the amendments consent fees for \$18. These fees were deferred and are amortized under the interest method over the life of the debt.

The Company is in compliance with all debt covenants.

#### **Events of default**

The terms and conditions of the new Notes provide for certain events of default as follows:
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- (i) Failure to pay principal or interest;
- (ii) Cross-default provisions, such as failure to pay principal or interest on any other outstanding indebtedness of the Company s subsidiaries, which equals or exceeds an aggregate amount of US\$ 20 million;
- (iii) Any final judgment against Telecom Argentina providing for the payment of an aggregate amount exceeding US\$ 20 million and, having passed the specified term, without being satisfied, discharged or stayed;
- (iv) Any voluntary petition for bankruptcy by Telecom Argentina, special bankruptcy proceedings or out-of-court reorganization agreements;
- (v) Any event or condition which results in the revocation or loss of the licenses held by either Telecom Argentina and/or any of its restricted subsidiaries which would materially affect the entities' business operations, their financial condition and results of operations and,
- (vi) Any failure on the part of Telecom to duly observe and perform any of the commitments and covenants in respect of the Notes, in excess of the terms permitted under the Trust Agreement.

Should any of the events of default above described occur, with respect to Telecom Argentina or, if applicable, any of its restricted subsidiaries, then Telecom Argentina shall be in default under the new Notes.

Provided any of the events of default occurs, the creditors are entitled, at their option, and subject to certain conditions, to demand the principal amount and accrued interest of the relevant debt instrument to be due and payable.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

Upon a major devaluation event (a devaluation of the argentine peso of 25% or more in any period of six consecutive months after the issuance date as compared to January 1, 2004), Telecom Argentina may reschedule principal amortization payments on any or all series of notes under certain circumstances described in the Indenture. Telecom Argentina may exercise its right to reschedule principal payments with respect to any series of notes up to two times, but may not elect to reschedule two consecutive payments. Telecom Argentina s right to reschedule any principal payment shall immediately terminate upon the making of any Distribution Payment by Telecom Argentina, among other circumstances, as described in the Indenture.

#### Measurement of the restructured Notes

The new debt was initially recorded at fair value. Fair value was determined as the present value of the future cash flows to be paid under the terms of the new debt instruments discounted at a rate commensurate with the risks of the debt instrument and time value of money at the time of the debt restructuring (August 2005). Based on the opinion of an external financial expert, the estimated payments of the restructured debt have been discounted to its present value (at each measurement date) using the August 31, 2005 discount rate of (i) 10.5% for the dollar nominated notes; (ii) 9.2% for the euro nominated notes and (iii) 7.3% for the Japanese yen nominated notes (all tax-free rates for the noteholders, as applicable).

### **Description of the restructured Notes**

The following table shows the main characteristics of the outstanding series of Notes as of December 31, 2007:

Series Listed	Class	Nominal value (in millions)	Outstanding debt	Maturity date	Book va	Accrued interest	mber 31, 20 Total nominal value	007 (in million Gain on discounting of debt	of \$)  Total	Fair value as of December 31, 2007
A-1	1	US\$ 98	US\$ 56	October 2014	176	2	178	(8)	170	169
A-1	2	Euro 493	Euro 283	October 2014	1,308	13	1,321	(41)	1,280	1,229
B-1	1	US\$ 933	US\$ 158	October 2011	499	11	510		510	512
					1,983	26	2,009	(49)	1,960	1,910

#### Unlisted

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A-2	1	US\$ 7	US\$ 4	October 2014	14		14		14	13
A-2	2	Euro 41	Euro 23	October 2014	109	1	110	(4)	106	102
A-2	3	Yen 12,328	Yen 7,067	October 2014	197	1	198	(9)	189	188
A-2	4	\$26	(**) \$19	October 2014	19		19		19	19
B-2	1	US\$ 66	US\$ 11	October 2011	35	1	36		36	36
					374	3	377	(13)	364	(*) 358
					2,357	29	2,386	(62)	2,324	2,268

- (\*) Corresponds to the estimates made by the Company considering the fair value of the Listed Notes.
- (\*\*) The outstanding debt includes the CER adjustment.

#### Potential claims by non-participant creditors

On October 12, 2005, Telecom requested that the overseeing judge declare that, by the issuance of debt with new payment terms and the payment of cash consideration pursuant to the APE on August 31, 2005, Telecom has duly fulfilled the APE according to the terms of section 59 of the Bankruptcy Law. On December 14, 2005, the reviewing court ordered the APE execution, which order was not appealed.

Telecom Argentina believed that certain non-participating creditors might file actions in the United States against it to seek collection of their original investments. Accordingly, on September 13, 2005, Telecom Argentina filed a petition with the Courts of New York under Section 304 of the U.S. Bankruptcy Law seeking execution of the APE process in the United States.

On October 11, 2005, the opposing party in the action, the US Bank N.A. (First Trust of New York), did not object to the execution of the APE process in the United States. However, an alleged creditor, the Argo Fund, filed an action against Telecom s petition. On February 24, 2006, a ruling was granted in favor of Telecom Argentina s position. The final judgment (i) approved the execution of the APE process in the United States, (ii) ruled that the Trustee of the Indenture and the non-participating creditors were bound by the terms of the APE process and (iii) ruled that the restructured notes were extinguished by law and had to be settled. The Argo Fund appealed the judgment with the District Court. In November 2006, the appeal was denied and the judgment was confirmed. The Argo Fund re-appealed the judgment which is still pending resolution. Monies available to non-participating creditors were transferred to the respective clearing houses.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

In case Telecom Argentina is granted an unfavorable ruling, it expects that any potential claim from unsecured non-participating creditors will be rejected under Articles 56 and 76 of the Argentine *Ley de Concursos*, which establishes that the APE is binding to all unsecured creditors outstanding as of the date of submission of the APE process for judicial approval.

#### **Derivatives**

As indicated in Note 4.s, having successfully completed its debt restructuring process, in August and September 2005, Telecom Argentina entered into two foreign exchange currency swap contracts to hedge its exposure to US dollar fluctuations related to the Euro and Japanese yen-denominated new Notes. These swap agreements establish, among other typical provisions for this type of transaction, the early termination provision without any payment obligation by either party, in the event that (i) the Company fails to pay certain of its obligations, (ii) certain of the Company s obligations are accelerated, (iii) the Company repudiates or declares a moratorium with respect to certain of its obligations, (iv) the Company restructures certain of its obligations in a certain way, or (v) the Company becomes insolvent or bankrupt or is subject to in-court or out-of-court restructuring or a voluntary and/or involuntary bankruptcy proceeding. These hedge contracts do not include any collateral.

The main features of the outstanding swap contracts at December 31, 2007 are as follows:

Characteristics of the agreement	Swap in Euros	Swap in Yen
- Date of the contract	08.23.05	09.30.05
- Principal swap exchange rate	1.2214 US\$/Euro	113.3 Yen/US\$
- Outstanding principal to receive subject to contract	296 million	¥ 6,830 million
- Outstanding principal to render subject to contract	US\$ 361 million	US\$ 60 million
- Interest rate to be received in Euro/Yen (*)	4.83% annual	1.93% annual
- Interest rate to be paid in US\$	6.90% annual	6.02% annual
- Total principal and interest to be received	309 million	¥ 6,953 million
- Total principal and interest to be paid	US\$ 384 million	US\$ 64 million
- Swap estimated market value as of 12.31.07 (assets) liabilities	(US\$ 66.9 million)	US\$ 0.5 million

(\*) Coincident to the new Notes rates nominated in that currency in such period.

#### 8.3. Restructured debt of the subsidiaries

(a) Personal

1. New notes

On December 22, 2005, Personal used the proceeds of the issuance of new notes (as further described below) and bank loans together with available cash to fully settle the outstanding indebtedness which had been restructured back in November 2004. Personal s objective was to improve its debt profile, by modifying its interest rates.

The Shareholders Meeting of Personal authorized the Board of Directors to determine the terms and conditions of the issue, including but not limited to, amount, price, interest rate and denomination of the notes.

In June 2007 and December 2007, respectively, Personal paid the Series 2 installments for an aggregate amount of \$25 each (\$22 for principal and \$3 for interest).

The following table shows the outstanding series of Notes as of December 31, 2007:

	Nominal	Term			Book value	Book value as of December 31, 2007 (in million of \$)  Issue discount			Fair value as of
	value (in	in		Annual		Accrued	and underwriting		December 31,
Series	millions)	years	Maturity Date	rate %	Principal	interest	fees	Total	2007
2	\$ 87	3	December 2008 (a)	(b) 20.00	44			44	(c) 44
3	US\$ 240	5	December 2010	9.25	756	1	(4)	753	767
				Total	800	1	(4)	797	811

- (a) The maturity dates of the two outstanding installments of this series are: June 2008 and December 2008, respectively.
- (b) Floating Badlar plus 6.5%. Badlar for the period December 22, 2007 through March 22, 2008 is 13.5688%. The terms and conditions of the Notes require that total interest rate cannot be lower than 10% or higher than 20%.
- (c) Personal estimates that the fair value does not differ from book value.

  Personal may, at any time and from time to time, purchase notes at market price in the secondary market.

#### Rating

Standard & Poor s International Ratings LLC,						
	Argentine bran	Argentine branch		ngs		
	International scale	Local scale	International scale	Local scale		
Date of issuance	B-	BBB-	B-	BBB-		
December 31, 2007	B+	A+	В	A		
February 19, 2008	B+	A+	B+	AA-		

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

#### 2. Bank loans

In October 2005, Personal entered into a US\$20 million loan agreement with a financial institution due February 2008. As of December 31, 2007, the book value of this loan amounts to \$37 (in February 2007, Personal prepaid US\$8 million). In February 2008, Personal fully paid this loan at its maturity date for an aggregate amount of US\$12 million, equivalent to \$38.

On December 22, 2005, Personal entered into two Syndicated loans for US\$ 69 million and \$87, respectively. During 2007, Personal paid, on the due date, the Peso Facility and the Dollar Facility for an aggregate amount of \$90 (\$87 for principal and \$3 for interest) and \$219 (\$215 for principal and \$4 for interest), respectively.

### 3. Covenants

The terms and conditions of Personal s new Notes require that Personal comply with various covenants, including:

in the case of a change of control, Personal shall make an offer to redeem all outstanding notes, as described in the Indenture;

in the case of Series 3, if at any time the Leverage Ratio (total outstanding indebtedness / consolidated EBITDA for the most recently completed period of four consecutive fiscal quarters) is in excess of 3.00 to 1.00 and Personal makes any payment of dividends, the rate of interest accruing on the notes shall increase by 0.5% per annum.

#### 4. Negative covenants

The terms and conditions of Personal s new Notes require that Personal comply with various negative covenants, including limitations on:

- a) Incurrence and/or assumption of, and/or permitting to exist in Personal or its subsidiaries (as defined in the relevant debt instruments), any liens on the respective properties, assets or income for the purpose of securing any indebtedness of any person, except for certain permitted liens;
- b) Incurrence of and/or permitting any restricted subsidiaries to incur any indebtedness unless on the date of the incurrence of such indebtedness, after giving effect to such incurrence and the receipt and application of the proceeds therefrom, the Leverage Ratio does not exceed 3.00 to 1.00;

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c)	Permitting any of its subsidiaries to, directly or indirectly, enter into, renew or extend any transaction or arrangement including the purchase, sale, lease or exchange of property or assets, or the rendering of any service, with any holder of 10% or more of the capital stock of Personal, except upon terms not less favorable to Personal or such subsidiary than those that could be obtained in a comparable arm s-length transaction with a person that is not an affiliate of Personal;
d)	The sale of certain assets with some exceptions, i.e. a minimum 75% of consideration received should be in cash or cash equivalents;
e)	Sale and leaseback transactions;
f) <b>5.</b> <u>E</u>	Personal will not merge into or consolidate with any person or sell, assign, transfer or otherwise convey or dispose of all or substantially all of its assets, except for certain permitted conditions.  vents of default
The	terms and conditions of Personal s new Notes provide for certain events of default as follows:
a)	Failure to pay principal or interest;
b)	Cross-default provisions, such as failure to pay principal or interest on any other outstanding indebtedness of Personal or its subsidiaries, which equals or exceeds an aggregate amount of US\$ 20 million and shall continue after the grace period;
c)	Any final judgment against Personal or its subsidiaries providing for the payment of an aggregate amount exceeding US\$ 20 million;
d)	Any voluntary petition for bankruptcy by Personal or its subsidiaries, special bankruptcy proceedings or out-of-court reorganization agreements and,
	Any event or condition which results in the revocation or loss of the licenses held by either Personal and/or any of its subsidiaries which would materially affect the entities´ business operations, their financial condition and results of operations. ided any of the events of default occurs, the creditors are entitled, at their option, to declare the principal amount of the relevant debt ument to be due and payable.

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 8. Debt (continued)

#### (b) Nucleo

During the first quarter of 2006, Nucleo entered into new loans with banks with operations in Paraguay for a total amount of US\$ 9.5 million; these funds plus Nucleo s own funds (US\$ 7.5 million) were used to cancel the remaining financial debt of US\$ 59 million, refinanced in November 2004.

Related to the new debt, Nucleo cancelled US\$ 1.5 million during July and August 2006, and US\$ 3.2 million during fiscal year 2007. Additionally, during the first quarter of 2008, Nucleo cancelled US\$ 1.6 million at the due date.

The terms and conditions of the new loans entered into between Nucleo and banks with operations in Paraguay include, among other standard provisions for this type of transaction, the following clauses:

the reimbursement of the loan shall be made in semiannual payments, the later of which to be paid on February 27, 2009; the payment of accrued interests shall be made quarterly;

the debt accrues interest at an annual nominal rate of 5.9% for its effective first year, and might be adjusted according to US LIBOR variations, in accordance with the conditions of each contract in particular.

Additionally, during the first half of 2007, Nucleo entered into new loans with banks with operations in Paraguay for a total amount of Guaranies 62,156 million (equivalent to \$40), with maturity dates in a range between six and nine months and a payment of accrued interests that shall be made quarterly. During the last quarter of 2007, Nucleo cancelled, at the due date, Guaranies 27,860 million (equivalent to \$18) and in January 2008, cancelled, at the due date, Guaranies 21,547 million (equivalent to \$14). In January 2008, Nucleo renewed a loan for a total amount of Guaranies 12,750 million (equivalent to \$8). This new loan is a bullet loan with nine-month installments.

### 9. Shareholders equity

#### (a) Common stock

At December 31, 2007, the Company had 502,034,299 authorized, issued and outstanding shares of \$1 par value Class A Common Stock (51% of the total capital stock), 440,910,912 shares of \$1 par value Class B Common Stock (44.79% of the total capital stock) and 41,435,767 shares of \$1 par value Class C Common Stock (4.21% of the total capital stock see c below). Common stockholders are entitled to one vote for each share held of record on all matters submitted to a vote of shareholders.

The Company s shares are authorized by the CNV, the BCBA and the New York Stock Exchange ( NYSE ) for public trading. Only 404,078,504 of Class B shares are traded since Nortel owns all of the outstanding Class A shares and 36,832,408 Class B shares; and Class C shares are dedicated to the employee stock ownership program, as described below.

Class B shares began trading on the BCBA on March 30, 1992. On December 9, 1994, these shares began trading on the NYSE under the ticker symbol TEO upon approval of the Exchange Offer by the SEC. Pursuant to the Exchange Offer, holders of ADRs or ADS which were restricted under Rule 144-A and holders of GDR issued under Regulation S exchanged their securities for unrestricted ADS, each ADS representing 5 Class B shares. Class B also began trading on the Mexican Stock Exchange on July 15, 1997.

#### (b) Restrictions on distribution of profits

The Company is subject to certain restrictions on the distribution of profits. Under the Argentine Corporations Law, the by-laws of the Company and rules and regulations of the CNV, a minimum of 5% of net income for the year calculated in accordance with Argentine GAAP, plus/less previous years adjustments and, if any, considering the absorption of accumulated losses, must be appropriated by resolution of the shareholders to a legal reserve until such reserve reaches 20% of the outstanding capital (common stock plus inflation adjustment of common stock). Accordingly, Telecom Argentina has absorbed the legal reserve in its entirety during fiscal year 2006 (\$277). Telecom Argentina will not be able to distribute dividends until the Company absorbs the total amount of accumulated losses and restores the legal reserve.

#### (c) Share ownership program

In 1992, a decree from the Argentine Government, which provided for the creation of the Company upon the privatization of ENTel, established that 10% of the capital stock then represented by 98,438,098 Class C shares was to be included in the *Programa de Propiedad Participada* or PPP (an employee share ownership program sponsored by the Argentine Government). Pursuant to the PPP, the Class C shares were held by a trustee for the benefit of former employees of the state-owned company who remained employed by the Company and who elected to participate in the plan.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 9. Shareholders equity (continued)

In 1999, a decree of the Argentine Government eliminated the restrictions on some of the Class C shares held by the Trust, although it excluded 45,932,738 Class C shares subject to an injunction against their use. On March 14, 2000, a shareholders meeting of the Company approved the conversion of up to unrestricted 52,505,360 Class C shares into Class B shares. In May 2000, the employees sold 50,663,377 shares through an international and national bid.

In November 2003, the PPP lacked a legal representative. In March 2004, a judicial resolution nullified the intervention of the PPP and notified the Ministry of Labor and Social Security to call for a meeting in order to establish the Executive Committee of the PPP. The Meeting held on September 6, 2005, established this Executive Committee with the purpose of the release of the injunction against 40,093,990 shares held in the Trust, in order to effect the conversion to Class B shares.

The Annual General and Extraordinary Meetings, and the Special Class C Meeting (the Meetings), held on April 27, 2006, approved that the power for the conversion of up to 41,339,464 Class C ordinary shares into the same amount of Class B ordinary shares, be delegated to the Board of Directors. The conversion will take place in one or more times, based on: a) what is determined by Banco de la Ciudad de Buenos Aires (Fiduciary agent of PPP) as the case may be; and b) the amount of Class C shares eligible for conversion. As granted by the Meetings, the Board transferred the powers to convert the shares to some of the Board s members and/or the Company s executive officers. During fiscal year 2006, 4,496,471 Class C ordinary shares were converted into Class B ordinary shares.

Class C shares of the Fund of Guarantee and Repurchase which were affected by an injunction measure recorded in file *Garcías de Vicchi*, *Amerinda y otros c/ Sindicación de Accionistas Clase C del Programa de Propiedad Participada* were not eligible for conversion. As of the date of these consolidated financial statements, the injunction was not released, although it is limited to the amount of 4,593,274 shares.

On September 7, 2007, new authorities were appointed for PPP s Executive Committee. Said authorities submitted a note to the Company where they informed that the Executive Committee has undersigned an Agreement for the Dissolution of the Fund of Guarantee and Repurchase of the PPP with Comafi Bursátil S.A. Sociedad de Bolsa, Mandatos PPP S.A. and the firm Nicholson y Cano Attorneys-at law, to which effect said Executive Committee is calling the PPP s participants to sign the individual powers-of attorney in favor of Mandatos PPP S.A.

Class C shares are still part of the Fund of Guarantee and Repurchase and are subject to the injunction described above.

#### 10. Income tax

As describe in Note 4.o, the Company accounts for income taxes in accordance with the guidelines of RT 17.

Income tax benefit (expense) for the years ended December 31, 2007, 2006 and 2005 consists of the following:

Years ended December 31, 2007 2006 2005

Current tax expense (i)	\$ (134)	\$ (8)	\$ (33)
Deferred tax expense	(247)	(51)	(505)
Valuation allowance	89	81	419
Current tax expense from discontinued operations			
Income tax benefit (expense) (ii)	\$ (355)	\$ 22	\$ (119)

(i) In 2007, \$(116) corresponds to Personal, \$(17) corresponds to Nucleo and \$(1) corresponds to Telecom Argentina USA. In 2006, corresponds to Nucleo.

In 2005, \$(25) corresponds to Telecom and \$(8) corresponds to Nucleo.

(ii) In 2007, \$(122) corresponds to Telecom, \$(214) corresponds to Personal, \$(18) corresponds to Nucleo and \$(1) corresponds to Telecom Argentina USA.

In 2006, \$33 corresponds to Telecom, \$(4) corresponds to Personal and \$(7) corresponds to Nucleo.

In 2005, \$(219) corresponds to Telecom, \$104 corresponds to Personal and \$(4) corresponds to Nucleo.

The tax effects of temporary differences that give rise to significant portions of the Company s deferred tax assets and liabilities are presented below:

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 10. Income tax (continued)

Telecom	As of December 31, 2007				As of December 31, 2006	
\$ 129	\$ 1		\$ 130	\$	720	
40	41		81		67	
109	20		129		113	
95	22		117		96	
373	84		457		996	
(70)	(36)	3	(103)		(167)	
(491)	(32)	(4)	(527)		(702)	
	(9)	(1)	(10)			
(561)	(77)	(2)	(640)		(869)	
(188)	7	(2)	(183)		127	
(95)	(11)		(106)		(195)	
\$ (283)	<b>\$</b> (4)	<b>\$</b> (2)	\$ (289)			
\$ (161)	\$ 94	<b>\$</b> (1)		\$	(68)	
	\$ 129 40 109 95  373 (70) (491)  (561)  (188) (95)	Telecom         Personal           \$ 129         \$ 1           40         41           109         20           95         22           373         84           (70)         (36)           (491)         (32)           (9)           (561)         (77)           (188)         7           (95)         (11)           \$ (283)         \$ (4)	Telecom         Personal         Nucleo           \$ 129         \$ 1           40         41           109         20           95         22           373         84           (70)         (36)         3           (491)         (32)         (4)           (9)         (1)           (561)         (77)         (2)           (188)         7         (2)           (95)         (11)           \$ (283)         \$ (4)         \$ (2)	Telecom         Personal         Nucleo         Total           \$ 129         \$ 1         \$ 130           40         41         81           109         20         129           95         22         117           373         84         457           (70)         (36)         3         (103)           (491)         (32)         (4)         (527)           (9)         (1)         (10)           (561)         (77)         (2)         (640)           (188)         7         (2)         (183)           (95)         (11)         (106)           \$ (283)         \$ (4)         \$ (2)         \$ (289)	Telecom         Personal         Nucleo         Total           \$ 129         \$ 1         \$ 130         \$ 140           40         41         81           109         20         129           95         22         117           373         84         457           (70)         (36)         3 (103)           (491)         (32)         (4) (527)           (9)         (1)         (100)           (561)         (77)         (2)         (640)           (188)         7         (2)         (183)           (95)         (11)         (106)           \$ (283)         \$ (4)         \$ (2)         \$ (289)	

<sup>(</sup>i) Mainly relate to inflation adjustment on fixed assets, intangibles and other assets for financial reporting purposes. Income tax benefit (expense) from continuing operations for the years ended December 31, 2007, 2006 and 2005 differed from the amounts computed by applying the Company s statutory income tax rate to pre-tax income (loss) as a result of the following:

	Argentina	International	Total
Pre-tax income on a separate return basis	1,399	89	1,488
Non taxable items Gain on equity investees	(391)		(391)
Non taxable items Other	(34)	17	(17)
Subtotal	974	106	1,080
Statutory income tax rate	35%	(**)	
Income tax expense at statutory tax rate	(341)	(12)	(353)
Additional income tax from cash dividends paid by foreign companies	(21)	(7)	(28)

Change in valuation allowance (*)	89		89
Income tax expense as of December 31, 2007	(273)	(19)	(292)
Pre-tax income on a separate return basis	268	79	347
Non taxable items Gain on equity investees	(116)		(116)
Non taxable items Other	(8)	(7)	(15)
Subtotal	144	72	216
Statutory income tax rate	35%	10%	
Income tax expense at statutory tax rate	(52)	(7)	(59)
Change in valuation allowance (*)	81		81
Income tax benefit (expense) as of December 31, 2006	29	(7)	22
Pre-tax income on a separate return basis	1,274	27	1,301
Non taxable items Loss on equity investees	157		157
Non taxable items Other	25	(8)	17
Subtotal	1,456	19	1,475
Statutory income tax rate	35%	20%	
Income tax expense at statutory tax rate	(509)	(4)	(513)
Tax payable	(25)		(25)
Change in valuation allowance (*)	419		419
Income tax expense as of December 31, 2005	(115)	(4)	(119)

<sup>(\*)</sup> In 2007, corresponds \$100 to Telecom and \$(11) corresponds to Personal. In 2006 and 2005, corresponds to Telecom.

<sup>(\*\*)</sup> In 2007, the statutory tax rate in Paraguay was 10% and in the USA the effective tax rate was 39.5%. As of December 31, 2007, the Company had accumulated operating tax loss carryforwards of \$130. The following table details the operating tax loss carryforwards segregated by company:

	Amounts	unused
	Telecom	Total
Expiration year	Argentina Personal	consolidated
2007	95	95
2009	34	34
2011	Í	1
Total	\$ 129	\$ 130

The Company provides a valuation allowance for deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will not be realized. Based on the current expiration period of tax loss carryforwards (5 years) and the fact that the Company anticipates insufficient taxable income over the period in which tax assets can be applied, management believes that there is sufficient uncertainty regarding the realization of a portion of its deferred tax assets that, as of December 31, 2007, a valuation allowance for an amount of \$95 has been provided for Telecom Argentina s related deferred tax assets.

#### TELECOM ARGENTINA S.A.

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 11. Commitments and contingencies

#### (a) Purchase commitments

The Company has entered into various purchase commitments amounting in the aggregate to approximately \$846 as of December 31, 2007, primarily related to the supply of switching equipment, external wiring, infrastructure agreements, inventory and other service agreements.

#### (b) Investment commitments

In August 2003, Telecom Argentina was notified by the SC of a proposal for the creation of a \$70-million fund (the *Complejo Industrial de las Telecomunicaciones 2003* or 2003 Telecommunications Fund ) to be funded by the major telecommunication companies and aimed at developing the telecommunications sector in Argentina. Banco de Inversion y Comercio Exterior (BICE) was designated as Trustee of the Fund.

In November 2003, the Company contributed \$1.5 at the inception of the Fund. In addition, management announced that it is the Company s intention to promote agreements with local suppliers which would facilitate their access to financing.

### (c) Contingencies

The Company is a party to several civil, tax, commercial, labor and regulatory proceedings and claims that have arisen in the ordinary course of its business. In order to determine the proper level of reserves relating to these contingencies, the management of the Company, based on the opinion of its internal and external legal counsels, assesses the likelihood of any adverse judgments or outcomes related to these matters as well as the range of probable losses that may result from the potential outcomes. A determination of the amount of reserves required, if any, for these contingencies is made after careful analysis of each individual case. The determination of the required reserves may change in the future due to new developments or changes as a matter of law or legal interpretation. Consequently, as of December 31, 2007, the Company has established reserves in an aggregate amount of \$368 to cover potential losses under these claims (\$76 deducted from assets and \$292 included under liabilities) and certain amounts deposited in the Company s bank accounts have been restricted as to their use due to some judicial proceedings. As of December 31, 2007, these restricted funds totaled \$23. The Company has classified these balances to other receivables on the Company s balance sheet.

In the last fiscal years, a series of changes in legal interpretations of precedents (among others, in tax matters) has affected the Company s positions. By means of this, in December 2003, the AFIP (the Argentine Federal Tax Authority) assessed additional income taxes for the 1997 tax year on certain deductions for uncollectible credits.

In August 2005, Telecom Argentina appealed the claim. During 2006, Telecom Argentina paid \$10.8 in principal and \$8.3 in interest (that were recorded as a provision during fiscal year 2005). In case the position is sustained in Telecom Argentina s favor, there will be a contingent receivable against the National Government amounting to \$19.1 which estimates it would recover through government bonds. Under Argentine GAAP, as of the date of issuance of these consolidated financial statements, the above referenced payment does not meet the criteria to be recognized as a tax credit.

The AFIP has also assessed additional income tax claims for the 1998, 1999 and 2000 tax years. As of the date of these financial statements, Telecom Argentina appealed these sentences issued by the National Fiscal Court. Telecom Argentina together with its legal counsel believes it has meritorious legal defenses in case of any potential unfavorable judgment.

In addition, the Company is subject to other claims and legal actions that have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company s management, based upon the information available at this time and consultation with external and internal legal counsel, that the expected outcome of these other claims and legal actions, individually or in the aggregate, will not have a material effect on the Company s financial position or results of operations. Accordingly, no reserves have been established for the outcome of these actions.

Below is a summary of the most significant other claims and legal actions for which reserves have not been established:

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 11. Commitments and contingencies (continued)

#### Labor proceedings

Based on a legal theory of successor company liability, Telecom Argentina has been named as a co-defendant with ENTel in several labor lawsuits brought by former employees of ENTel against the state-owned company. The Transfer Agreement provided that ENTel and the Argentine Government, and not the Company, are liable for all amounts owed in connection with claims brought by former ENTel employees, whether or not such claims were made prior to the Transfer Date, if the events giving rise to such claims occurred prior to the Transfer Date.

ENTel and the Argentine Government have agreed to indemnify and hold the Company harmless in respect of such claims. Under current Argentine legislation, the Argentine Government may settle any amounts payable to the Company for these claims through the issuance of treasury bonds. As of December 31, 2007, total claims in these labor lawsuits amounted to \$11.

#### Tax matters

In December 2000, Telecom Argentina received notices from the AFIP of proposed adjustments to income taxes for the fiscal years 1993 through 1999 based on Telecom Argentina's criteria for calculating depreciation of its fiber optic network. In May 2005, Telecom Argentina was notified of the National Fiscal Court's unfavorable resolution which ratified the AFIP tax assessment relating to additional taxes and interest, although it excluded penalties. As of the date of issuance of these consolidated financial statements, Telecom Argentina paid \$12.5 in principal and \$24.8 in interest and has recorded a charge to income taxes of \$12.5 and financial results, net (interest generated by liabilities) of \$24.8 in the statement of income. In October 2007, the National Court of Appeals has confirmed the resolution of the National Fiscal Court and has determined a fine amounting to \$6.6. The Company appealed the decision to the Argentine Supreme Court of Justice.

In the event judicial appeals are sustained in its favor, Telecom Argentina will have a contingent receivable against the National Government amounting to \$37.3 which estimates it would recover through government bonds. Under Argentine GAAP, as of the date of issuance of these consolidated financial statements, the above referenced payment does not meet the criteria to be recognized as a tax credit. If the judicial appeals are not favorably resolved, Telecom Argentina estimates it will be required to pay approximately \$15 (including fines for \$6.6).

Additionally, in December 2001, Telecom Argentina received notices from the AFIP of proposed adjustments to income taxes based on the amortization period utilized by Telecom Argentina to depreciate its optic fiber network in Telintar s submarine cables. Telintar was dissolved and merged in equal parts into Telecom Argentina Internacional S.A. and Telefonica Larga Distancia de Argentina S.A., entities controlled by Telecom Argentina and Telefonica, respectively. Telecom Argentina Internacional S.A. was subsequently merged with and into Telecom Argentina in September 1999.

In July 2005, the National Fiscal Court resolved against Telecom Argentina ratifying the tax assessment relating to additional taxes, although it excluded interest and penalties. On the same grounds as described in the second paragraph above, during the third quarter of 2005, Telecom Argentina recorded a current tax liability amounting to \$0.5 against income taxes in the statement of income. Telecom Argentina has appealed this sentence issued by the National Fiscal Court.

In spite of the unfavorable judgments, Telecom Argentina believes that the ultimate outcome of these cases will not result in an incremental adverse impact on Telecom Argentina's results of operations and financial condition.

In December 2006, the AFIP assessed additional income taxes and taxes on minimum presumed income for the 2000 and 2001 tax years claiming that Personal incorrectly deducted certain uncollectible receivables. Personal appealed this assessment with the National Tax Court. The AFIP s claim is contrary to some jurisprudential precedents, especially to other sentences issued by the Circuit of the National Tax Court where this matter is being treated. Consequently, Personal and its legal counsel believe they have meritorious legal defenses in case of any potential unfavorable judgment.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 11. Commitments and contingencies (continued)

#### Other claims

#### Consumer Trade Union Proceedings

In November 1995, Telecom Argentina, together with Telefonica de Argentina, Telintar and the Argentine Government were named as defendants in a lawsuit filed in Argentine federal courts by a consumer activist group. The complaints in this lawsuit contend that consumers have been injured because of the application of unjustified tariffs for the provision of fixed line services. Plaintiffs are seeking damages, an injunction against the reduction of tariffs, disgorgement of all monies that the defendants have earned through the charge of the alledged abusive tariffs and a cap of 16% on the Company's annual rate of return on its fixed assets. The court has rejected some of the claims but agreed to a stay of the others pending the outcome of the appeal.

In October 2001, the court awarded the plaintiffs an injunction enjoining the indexing of tariffs by the U.S. C.P.I. as permitted by the Transfer Agreement pending a final resolution in the case. Telecom Argentina vigorously appealed this decision. Hearings on the case are currently in process. Telecom Argentina believes the claims have no merit. Telecom Argentina cannot predict the outcome of this case, or reasonably estimate a range of possible loss given the current status of the litigation.

Upon the extension of the exclusivity period for the provision of telecommunication services, the same consumer group filed a new lawsuit in Argentine federal courts against the service providers and the Argentine Government. Plaintiffs are seeking damages, an injunction against the revocation of licenses granted to telecommunication service providers and finalization of the exclusivity period. This case is at a preliminary stage, but Telecom Argentina does not believe it has merit and intends to contest it vigorously. Telecom Argentina is unable, however, to predict the outcome of this case, or reasonably estimate a range of possible loss given the current status of the litigation.

#### Users and Consumer Trade Union Proceedings

In August 2003, another consumer group filed suit against Telecom Argentina in Argentine federal court alleging the unconstitutionality of certain resolutions issued by the SC. These resolutions had amended a prior resolution which prescribed the way service providers had to refund customers for additional charges included in monthly fixed-line service fees. The amendment was intended to establish another method of refunding customers due to practical reasons. Telecom Argentina complied with the amended resolution and provided refunds to customers. The case is at a preliminary stage, but Telecom Argentina does not believe it has merit and will contest it vigorously. Telecom Argentina is unable, however, to predict the outcome of the case, or reasonably estimate a range of possible loss given the current status of the litigation.

#### Profit sharing bonds

Different legal actions were brought by former employees of the Company against the National Government and the Company requesting that Decree No. 395/92 which expressly exempts the Company from issuing the profit sharing bonds provided in Law No. 23.696 be stricken down as unconstitutional and, therefore, claiming compensation for the damages they had suffered because such bonds failed to have been issued.

Although most of such actions are still pending, in such actions in which judgment has already been rendered, the Trial Court Judges hearing the matter resolved to dismiss the actions brought relying upon the criterion upheld by the relevant Prosecutors in each case pointing that such rule was valid and constitutional.

In turn, and after the plaintiffs appealed such decisions, the different Courts of Appeal hearing the matters passed judgments following different and contradictory criteria. While a Division confirmed the decisions of the relevant *ad quo*, another Division struck the aforementioned Decree unconstitutional.

Whenever the decision failed to match their position, both parties and in the case of defendant, both the National Government and Telecom and, in the latter s case, notwithstanding any other potential actions have filed extraordinary appeals whereby the matter will be finally resolved by the Argentine Supreme Court of Justice.

Management of the Company believes that none of the matters discussed above will have a material adverse effect on the Company s results of operations, liquidity or financial condition.

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#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 12. Sale of equity interest in Publicom Discontinued operations

### (i) Description of the transaction

On March 29, 2007, Telecom s Board of Directors approved the sale of its equity interest in Publicom (representing 99.99% of the capital stock and voting shares of the subsidiary) to Yell Publicidad S.A. (a company incorporated in Spain, member of the Yell Group- *Grupo Yell*) for US\$ 60.8 million, basis price.

According to the undersigned stock sale, the stock transfer was executed on April 12, 2007 ( Closing Date ), and Telecom collected the total amount abovementioned.

The contract set a formula for price adjustment (the Price Adjustment ) by means of which the basis price is subject to an adjustment which is to be determined within 45 days after Closing Date. Finally, the Price Adjustment resulted in a reduction of US\$0.5 million, by means of which the final sell price was US\$ 60.3 million (equivalent to \$182).

Additionally, a series of declarations and guarantees, standard for this type of transactions, assumed by Telecom towards the buyer with respect to Publicom and to itself and others assumed by the buyer towards Telecom and towards itself are included in the contract. Reciprocal obligations and commitments are also set forth, between Telecom and the buyer.

It has been ruled that Telecom shall indemnify and shall hold the buyer harmless from any and all damages that might result from:

- (i) Any claim addressed to the buyer by third parties in which the owner s equity, entitlement to inherent rights and /or unrestricted disposal of shares is successfully objected;
- (ii) Damages and losses of equity derived from incorrectness or inaccuracy of the declarations and guarantees;
- (iii) Damages and losses of equity derived from the non-fulfillment of the obligations and commitments undertaken by Telecom.

These indemnities granted by Telecom have time as well as economic limits. For objections on (ii) abovementioned, indemnity is granted for 3 years, except for fiscal matters; in the latter, the term expires 5 years after Closing Date. As regards economic limits, the maximum amount for objections on (ii) abovementioned shall not exceed 20% of the adjusted selling price in the first year, 17.5% in the second year and 15% in the subsequent years. Additionally, for those matters identified in the sales contract as contingencies and/or reserves related to objections, Telecom shall only indemnify when the payments that Publicom and/or the buyer shall make for these matters exceed the global amount of \$9, and up to the abovementioned economic limits.

On Closing Date and after the stock transfer was actually performed, Publicom accepted a proposal from Telecom. According to said proposal, Telecom:

engages Publicom to publish Telecom s directories ( white pages ) for a 5-year period, which may be extended upon expiry date;

engages Publicom to distribute Telecom s white pages for a 20-year period, which may be extended upon expiry date;

engages Publicom to maintain the Internet portal, which allows to access the white pages through the web, for a 20-year period, term which may be extended upon expiry date;

grants Publicom the right to lease advertising spaces on the white pages for a 20-year period, which may be extended upon expiry date; and

authorizes the use of certain trademarks for the distribution and/or consultation on the Internet and/or advertising spaces agreements for the same specified period.

Telecom reserves the right to supervise certain matters associated with white pages publishing and distribution activities that allow Telecom to assure the fulfillment of its regulatory obligations during the term of the proposal. The terms and conditions of the proposal include usual provisions that allow Telecom to apply economic sanctions in the case of non-compliance, and in the case of serious non-compliance, allow Telecom to require an early termination. In the latter case, the Company could enter into an agreement with other providers.

The proposal sets prices for the publishing, printing and distribution of the 2007 directories, and provides clauses for the subsequent editions in order to ensure Telecom that said services will be contracted at market price.

Telecom shall continue to include in its own invoices the amounts to be paid by its customers to Publicom for the contracted services or those that may be contracted in the future, and subsequently collect the amounts for said services on behalf and to the order of Publicom, without absorbing any delinquency.

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#### TELECOM ARGENTINA S.A.

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 12. Sale of equity interest in Publicom Discontinued operations (continued)

#### (ii) Destination of the funds

According to the terms and conditions of the Notes issued by Telecom, the net proceeds for the sale of the equity interest in Publicom should be applied to the purchase of the Notes within 45 days after the transaction is completed. In May 2007, the Company cancelled an additional 42.2% of the scheduled principal amortization payable in April 2010 with the net cash proceeds from the sale of Publicom.

#### (iii) Accounting treatment

Under Argentine GAAP, the transaction described in a) above, shall be accounted for as Discontinued operation in accordance with the guidelines of RT 9, that considers that an entity s component is discontinued if: i) it has been sold at the date of issuance of the financial statements; ii) it constitutes a separate line of business and iii) it is identified either as operating purposes or financial reporting purposes.

By this means, the Company has consolidated Publicom as of December 31, 2007, 2006 and 2005, identifying the assets, liabilities and results of operations in separate lines of the consolidated balance sheets and statements of income. As Publicom s cash and cash equivalents have been included in the line Current assets from discontinued operations, net, consolidated statements of cash flows for the years ended December 31, 2007, 2006 and 2005 do not include these cash flows. Further information is given in the tables below.

A summary of the assets, liabilities, results of operations and cash flows of Publicom, net of intercompany transactions, that were included in the separate lines Assets from discontinued operations , Liabilities from discontinued operations and Income from discontinued operations , is as follows:

### Assets and liabilities from discontinued operations

	As of December
	31, 2006
Cash and banks	1
Accounts receivables, net	40
Other assets	3
Total current assets	44
Other receivables, net	6
Fixed assets	4
Total non-current assets	10

Total assets	54
Accounts payable	13
Salaries and social security payable	1
Taxes payable	8
Contingencies	2
Total current liabilities	24
Contingencies	7
Total non-current liabilities	7
Total liabilities	31
Shareholders equity	23
Total liabilities and shareholders equity	54

### **Results from discontinued operations**

	Years ended Decemb		nber 31.
Income from the operations	2007	2006	2005
Net sales	3	65	50
Salaries and social security	(2)	(11)	(14)
Taxes		(1)	(1)
Maintenance, materials and supplies		(22)	(19)
Bad debt expense		(1)	(1)
Fees for services		(1)	
Advertising	(1)	(3)	(2)
Other commissions		(3)	(2)
Others	(1)	(4)	(3)
Operating (loss) income before depreciation and amortization	(1)	19	8
Depreciation of fixed assets and amortization of intangible assets	, ,	(1)	(1)
Operating (loss) income	(1)	18	7
Financial results, net	1	2	2
Other expenses, net	•	(2)	(3)
		(-)	(-)
Net income before income tax		18	6
Income tax benefit (expense)	1	(5)	(3)
		. ,	. ,
Net income from the operations	1	13	3
Income from assets disposal	400		
Net income from the sale of the shares (including the Price Adjustment)	182		
Equity value at March 31, 2007	(15)		
Assignment of Publicom s dividends receivable at March 31, 2007	(3)		
Net income before income taxes	164		
Income taxes	(63)		
Net income from assets disposal	101		

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 12. Sale of equity interest in Publicom Discontinued operations (continued)

### **Cash flows from discontinued operations**

	Years er	Years ended Decembe	
	2007	2006	2005
Net income	1	13	3
Allowance for doubtful accounts		1	1
Depreciation of fixed assets and amortization of intangible assets		1	1
Provision for lawsuits and contingencies	(1)	1	2
Income tax	(1)	5	3
Net decrease (increase) in assets	7	(21)	(2)
Net decrease in liabilities	(7)	(1)	(6)
Total cash flows provided by (used in) operating activities	(1)	(1)	2
Fixed assets acquisitions			(1)
Total cash flows used in investing activities			(1)
(Decrease) increase in cash and cash equivalents	(1)	(1)	1
Cash and cash equivalents at the beginning of year	1	2	1
Cash and cash equivalents at the end of the year		1	2

#### 13. Changes in useful lives of fixed assets in the Telecom Group

The Telecom Group performed an integral review of the useful lives of the fixed assets taking into account the rapid evolution of the telecommunications industry.

The Company engaged independent appraisals ( *Organización Levín de Argentina S.A.* ) to reassess the appropriateness of the useful lives of their fixed assets as from September 30, 2007. As a result of the work, the independent appraisals confirmed the appropriateness of the useful lives of Telecom Argentina and Personal s fixed assets with some exceptions as follows:

#### Personal

The report confirmed the appropriateness of the useful lives of Personal s fixed assets with the following considerations:

**GSM technology equipment** balances are included within fixed asset line items categorized as Wireless network access and Switching . The independent report states that GSM technology in Argentina may be seriously affected by new replacement technology during the year 2015. The specialist recommended to extend only the remaining useful life of the 2005-2006 acquisitions by 2 years and to perform a new reassessment by the end of fiscal year 2009.

<u>Software obtained or developed for internal use</u> comprises different system modules which will be gradually replaced. New useful lives were estimated to accommodate the planned replacement dates, resulting in a general extension of the useful life of the related assets (up to December 2009).

#### **Telecom Argentina**

The improvement in the use and installation techniques of the cables added to the acquisition of fiber optic of higher technology, were considered as new facts necessary to the proper reassessment of the remaining useful life of the fiber optic network, included in the item line Transmission equipment. Accordingly, the recommendation of the independent appraisals was to extend the remaining useful life assigned to such assets by 10 years as from September 30, 2007. Additionally, they recommended for the new assets as from October 1, 2007 a new depreciation rate (20 years).

Accordingly, the Telecom Group adopted the recommendations of the independent appraisals affecting the charge for depreciation as from October 1, 2007. This change resulted in a \$14 decrease in depreciation expense for the year ended December 31, 2007 (\$9 in the Voice, data and Internet segment and \$5 in the Wireless segment).

In addition, the Company decided to accelerate the migration from TDMA technology to GSM technology, which is expected to be concluded by March 2008 (originally was expected by December 2008). Accordingly, Personal recognized accelerated depreciation of \$84 in order to be fully depreciated by March 31, 2008. The net book value of the TDMA network as of December 31, 2007, is \$63.

#### 14. Segment information

Operating segments are revenue-producing components of the enterprise for which separate financial information is produced internally for management. Under this definition, the Company conducts its business through five legal entities which represent five operating segments. Under Argentine GAAP, these operating segments have been aggregated into reportable segments according to the nature of the products and services provided. The Company manages its segments to the net income (loss) level of reporting.

Telecom Argentina and its subsidiaries conform the following reportable segments:

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

#### 14. Segment information (continued)

Reportable segment Consolidated company/Operating segment

Voice, data and Internet Telecom Argentina

Telecom Argentina USA

Micro Sistemas (i)

Wireless Personal

Nucleo

#### (i) Dormant entity at December 31, 2007, 2006 and 2005.

As a consequence of the sale of the equity interest in Publicom, the former reportable segment Directory publishing has been included in a separate line, Results from discontinued operations , in the reportable segment Voice, data and Internet . Additional information is given in Note 12.

The accounting policies of the operating segments are the same as those described in Note 4. Intercompany sales have been eliminated.

For the years ended December 31, 2007, 2006 and 2005, more than 95% of the Company s revenues were from services provided within Argentina. More than 95% of the Company s fixed assets are in Argentina. Segment financial information was as follows:

For the year ended December 31, 2007

### q Income statement information

	Voice, data and		Wireless		
Results from continuing operations	Internet (a)	Personal	Nucleo	Subtotal	Total
Services	3,284	4,756	426	5,182	8,466
Equipment sales	18	583	7	590	608
Net sales	3,302	5,339	433	5,772	9,074
Salaries and social security	(744)	(188)	(28)	(216)	(960)
Taxes	(196)	(453)	(11)	(464)	(660)
Maintenance, materials and supplies	(307)	(122)	(18)	(140)	(447)
Bad debt expense	(12)	(57)	(2)	(59)	(71)
Interconnection costs	(151)				(151)
Cost of international outbound calls	(138)				(138)
Lease of circuits	(58)	(25)	(18)	(43)	(101)

Fees for services	(140)	(151)	(9)	(160)	(300)
Advertising	(89)	(195)	(22)	(217)	(306)
Agent commissions and distribution of prepaid cards commissions	(29)	(620)	(55)	(675)	<b>(704)</b>
Other commissions	(46)	(80)	(4)	(84)	(130)
Roaming		(149)	(2)	(151)	(151)
Charges for TLRD		(556)	(53)	(609)	(609)
Cost of sales	(18)	(867)	(8)	(875)	(893)
Others	(188)	(184)	(29)	(213)	(401)
Operating income before depreciation and amortization	1,186	1,692	174	1,866	3,052
Depreciation of fixed assets and amortization of intangible assets	(828)	(510)	(78)	(588)	(1,416)
Operating income	358	1,182	96	1,278	1,636
Financial results, net	(262)	(185)	6	(179)	(441)
Other expenses, net	(61)	(35)	(2)	(37)	(98)
Net income before income tax and minority interest	35	962	100	1,062	1,097
Income tax, net	(60)	(214)	(18)	(232)	(292)
Minority interest			(23)	(23)	(23)
Net (loss) income from continuing operations	(25)	748	59	807	782
		740	39	007	102
Income from discontinued operations (Note 12)	102				102
Net income	77	748	59	807	884

### q Balance sheet information

Fixed egests not	2 027	1 404	217	1 011	5 720
Fixed assets, net	3,927	1,494	317	1,811	5,738
Intangible assets, net	154	606		606	760
Capital expenditures (without ARO and debt issue costs)	799	546	96	642	1,441
Depreciation of fixed assets	(815)	(498)	(64)	(562)	(1,377)
Amortization of intangible assets (without debt issue costs)	(13)	(12)	(14)	(26)	(39)
Net financial debt	(1,358)	(612)	(23)	(635)	(1,993)

### q Cash flow information

Cash flows provided by operating activities	1,738	1,052	156	1,208	2,946
Cash flows from investing activities:					
Acquisition of fixed assets and intangible assets	(600)	(547)	(96)	(643)	(1,243)
Proceeds for the sale of equity investees	182				182
Increase in investments not considered as cash and cash equivalents and other	(511)	(1)		(1)	(512)
Total cash flows used in investing activities	(929)	(548)	(96)	(644)	(1,573)
<u> </u>					
Cash flows from financing activities:					
Debt proceeds			45	45	45
Payment of debt	(889)	(371)	(30)	(401)	(1,290)

<sup>(</sup>a) Includes net sales of \$40, operating income before depreciation of \$9, operating profit of \$8 and net income of \$7 corresponding to Telecom Argentina USA.

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Payment of interest and debt-related expenses	(182)	(108)	(3)	(111)	(293)
Dividends paid			(38)	(38)	(38)
Total cash flows used in financing activities	(1,071)	(479)	(26)	(505)	(1,576)
Increase (decrease) in cash and cash equivalents	(262)	25	34	59	(203)
Cash and cash equivalents at the beginning of the year	409	221	31	252	661
Cash and cash equivalents at the end of the year	147	246	65	311	458

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#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 14. Segment information (continued)

For the year ended December 31, 2006

### q Income statement information

	Voice, data and Internet		Wireless		
	(a)	Personal	Nucleo	Subtotal	Total
Services	3,046	3,428	347	3,775	6,821
Equipment sales	7	536	8	544	551
Net sales	3,053	3,964	355	4,319	7,372
Salaries and social security	(663)	(146)	(20)	(166)	(829)
Taxes	(175)	(355)	(9)	(364)	(539)
Maintenance, materials and supplies	(227)	(77)	(13)	(90)	(317)
Bad debt expense	(16)	(46)	(1)	(47)	(63)
Interconnection costs	(159)				(159)
Cost of international outbound calls	(111)				(111)
Lease of circuits	(30)	(12)	(14)	(26)	(56)
Fees for services	(107)	(141)	(11)	(152)	(259)
Advertising	(70)	(137)	(18)	(155)	(225)
Agent commissions and distribution of prepaid cards commissions	(21)	(476)	(51)	(527)	(548)
Other commissions	(42)	(66)	(5)	(71)	(113)
Roaming		(135)	(2)	(137)	(137)
Charges for TLRD		(410)	(35)	(445)	(445)
Cost of sales	(26)	(963)	(10)	(973)	(999)
Others	(144)	(127)	(16)	(143)	(287)
Operating income before depreciation and amortization	1,262	873	150	1,023	2,285
Depreciation of fixed assets and amortization of intangible assets	(935)	(383)	(73)	(456)	(1,391)
Operating income	327	490	77	567	894
Gain (loss) on equity investees	(1)	6		6	5
Financial results, net	(375)	(122)	13	(109)	(484)
Other expenses, net	(137)	(48)	1	(47)	(184)
Net (loss) income before income tax and minority interest	(186)	326	91	417	231
Income tax, net	33	(4)	(7)	(11)	22

Minority interest			(22)	(22)	(22)
Net (loss) income from continuing operations	(153)	322	62	384	231
Income from discontinued operations (Note 12)	13				13
Net (loss) income	(140)	322	62	384	244

<sup>(</sup>a) Includes net sales of \$29, operating income before depreciation of \$15, operating profit of \$14 and net income of \$14 corresponding to Telecom Argentina USA.

### q *Balance sheet information*

Fixed assets, net	4,047	1,449	243	1,692	5,739
Intangible assets, net	147	622	12	634	<b>781</b>
Capital expenditures (without ARO and debt issue costs)	592	557	76	633	1,225
Depreciation of fixed assets	(924)	(366)	(52)	(418)	(1,342)
Amortization of intangible assets (without debt issue costs)	(11)	(17)	(21)	(38)	(49)
Net financial debt	(2,324)	(1,026)	(2)	(1,028)	(3,352)

### q Cash flow information

Cash flows provided by operating activities	1,606	647	107	754	2,360
Cash nows provided by operating activities	1,000	U+7	107	754	2,300
Cash flows from investing activities:					
Acquisition of fixed assets and intangible assets	(435)	(379)	(52)	(431)	(866)
Decrease in investments not considered as cash and cash equivalents and other	62				62
Total each flave used in investing activities	(373)	(270)	(52)	(431)	(804)
Total cash flows used in investing activities	(373)	(379)	(52)	(431)	(004)
Cash flows from financing activities:					
Debt proceeds			36	36	36
Payment of debt	(984)	(73)	(56)	(129)	(1,113)
Payment of interest and debt-related expenses	(283)	(128)	(3)	(131)	(414)
Payment of capital reimbursement of Nucleo	,		(4)	(4)	(4)
Total cash flows used in financing activities	(1,267)	(201)	(27)	(228)	(1,495)
(Decrease) increase in cash and cash equivalents	(34)	67	28	95	61
Cash and cash equivalents at the beginning of the year	443	154	3	157	600
Cash and cash equivalents at the end of the year	409	221	31	252	661

#### TELECOM ARGENTINA S.A.

Corporation non adhered to the Optional Statutory Regime of Compulsory Public Purchase Offer

#### **Notes to the Consolidated Financial Statements**

(In millions of Argentine pesos, except as otherwise indicated See Note 3.c)

### 14. Segment information (continued)

For the year ended December 31, 2005

### q Income statement information

	Voice, data and Internet		Wireless		
	(a)	Personal	Nucleo	Subtotal	Total
Services	2,864	2,254	211	2,465	5,329
Equipment sales	7	322	10	332	339
Net sales	2,871	2,576	221	2,797	5,668
Salaries and social security	(558)	(99)	(14)	(113)	(671)
Taxes	(165)	(223)	(6)	(229)	(394)
Maintenance, materials and supplies	(197)	(69)	(10)	<b>(79)</b>	(276)
Bad debt expense	(5)	(22)	(1)	(23)	(28)
Interconnection costs	(144)				(144)
Cost of international outbound calls	(94)				(94)
Lease of circuits	(30)	(11)	(7)	(18)	(48)
Fees for services	(79)	(81)	(5)	(86)	(165)
Advertising	(41)	(100)	(9)	(109)	(150)
Agent commissions and distribution of prepaid cards commissions	(17)	(343)	(26)	(369)	(386)
Other commissions	(39)	(37)	(1)	(38)	(77)
Roaming		(114)	(1)	(115)	(115)
Charges for TLRD		(251)	(20)	(271)	(271)
Cost of sales	(10)	(602)	(11)	(613)	(623)
Others	(119)	(94)	(19)	(113)	(232)
Operating income before depreciation and amortization	1,373	530	91	621	1,994
Depreciation of fixed assets and amortization of intangible assets	(1,084)	(357)	(56)	(413)	(1,497)
Operating income	289	173	35	208	497
Gain on equity investees	7				7
Financial results, net	(117)	(190)	(1)	(191)	(308)
Other expenses, net	(111)	(52)	1	(51)	(162)
Gain on debt restructuring	1,424				1,424
Net income (loss) before income tax and minority interest	1,492	(69)	35	(34)	1,458

Income tax, net Minority interest	(219)	104	(4) (8)	100 (8)	(119) (8)
Net income from continuing operations Income from discontinued operations (Note 12)	<b>1,273</b> 3	35	23	58	1,331
Net income	1,276	35	23	58	1,334

<sup>(</sup>a) Includes net sales of \$29, operating income before depreciation of \$14, operating profit of \$13 and net income of \$13 corresponding to Telecom Argentina USA. Additionally, includes a net loss of \$1 corresponding to Micro Sistemas.