First California Financial Group, Inc. Form 10-Q November 14, 2007 <u>Table of Contents</u>

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-52498

# FIRST CALIFORNIA FINANCIAL GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of

Incorporation or Organization)

38-3737811 (I.R.S. Employer

Identification Number)

90067

1880 Century Park East, Suite 800

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#### Los Angeles, California (Address of Principal Executive Offices) (Zip Code) Registrant s telephone number, including area code: (310) 277-2265

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer " Accelerated filer " Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

11,747,935 shares of Common Stock, \$0.01 par value, as of November 9, 2007

#### FIRST CALIFORNIA FINANCIAL GROUP, INC.

#### QUARTERLY REPORT ON

#### FORM 10-Q

#### For the Quarterly Period Ended September 30, 2007

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#### PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements

FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES

Condensed consolidated balance sheets (unaudited)

(in thousands)	Se	September 30, 2007		December 31, 2006	
Cash and due from banks	\$	28,502	\$	13,438	
Federal funds sold		275			
Securities		204,281		104,414	
Loans held for sale		3,567			
Loans, net		748,179		360,978	
Premises and equipment, net		18,753		5,725	
Goodwill		50,216		3,225	
Core deposits and other intangibles		10,015		1,184	
Cash surrender value of life insurance		10,827			
Accrued interest receivable and other assets		17,081		12,599	
Total assets	\$	1,091,696	\$	501,563	
Non-interest checking	\$	200,438	\$	115,745	
Interest checking		37,115		26,372	
Money market		192,038		118,704	
Savings		59,300		22,463	
Certificates of deposit, under \$ 100,000		163,186		17,250	
Certificates of deposit, \$100,000 and over		115,160		80,080	
Total deposits		767,237		380,614	
Borrowings		147,811		55,300	
Junior subordinated debentures		26,635		15,464	
Accrued interest payable and other liabilities		14,780		5,116	
Total liabilities		956,463		456,494	
Total shareholders equity		135,233		45,069	
Total liabilities and shareholders equity	\$	1,091,696	\$	501,563	

See accompanying notes.

FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES

Condensed consolidated statements of operations (unaudited)

	Tł	nree Mon	ths Ended	Nine Mor	Nine Months Ended	
(in thousands, except per share data)		September 30, 2007 2006		September 30, 2007 2006		
Interest and fees on loans	\$	15,275	\$ 7,735	\$ 41,137	\$ 22,326	
Interest on securities	+	2,531	1,408	6,450	3,712	
Interest on federal funds sold and interest bearing deposits		68	105	114	174	
Total interest income		17,874	9,248	47,701	26,212	
Interest on deposits		5,265	2,122	13,169	5,736	
Interest on borrowings		1,216	869	3,709	1,744	
Interest on junior subordinated debentures		439	396	1,237	1,189	
Total interest expense		6,920	3,387	18,115	8,669	
Net interest income		10,954	5,861	29,586	17,543	
Provision for loan losses			72	,	144	
Net interest income after provision for loan losses		10,954	5,789	29,586	17,399	
Service charges on deposit accounts		426	255	1,197	721	
Loan sales and commissions		540		1,613		
Gain on sale of bank charters				2,375		
Trading gains (losses) on non-hedge derivatives			550		(267)	
Other income		432	23	1,164	215	
Total noninterest income		1,398	828	6,349	669	
Salaries and employee benefits		4,242	2,131	13,125	6,413	
Premises and equipment		1,018	403	2,835	1,191	
Loss on early termination of debt				1,564		
Integration and conversion expenses		540		5,443		
Other expenses		2,801	999	5,858	3,480	
Total noninterest expense		8,601	3,533	28,825	11,084	
Income before provision for income taxes		3,751	3,084	7,110	6,984	
Provision for income taxes		1,340	1,328	2,684	3,026	
		1,510	1,520	2,001	5,020	
Net income	\$	2,411	\$ 1,756	\$ 4,426	\$ 3,958	
Earnings per share:						
Basic	\$	0.21	\$ 0.32	\$ 0.44	\$ 0.71	
Diluted	\$	0.20	\$ 0.29	\$ 0.41	\$ 0.66	
See accompanying notes.						

See accompanying notes.

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FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES

Consolidated statements of cash flows (unaudited)

	Nine Month	Nine Months Ended		
(in thousands)	Septemb 2007	oer 30, 2006		
Net income	\$ 4,426	\$ 3,958		
Adjustments to reconcile net income to net cash provided by operating activities:	+ .,.=*	+ -,,		
Depreciation and amortization of premises, equipment, leasehold improvements	585	364		
Provision for credit losses		144		
Trading loss on non-hedge derivatives		267		
Stock-based compensation costs	620	290		
Accretion of discounts on securities available-for-sale	(580)	(193)		
Amortization of premiums on securities held-to-maturity		14		
Amortization of intangibles	668	167		
Amortization of premium on loans purchased	30	80		
Loss (gain) on sale of other real estate owned	59	(48)		
Gain on sale of bank charters	(2,375)	, í		
Origination of loans held for sale	(47,585)			
Proceeds from sale and payments received from loans held for sale	66,393			
Increase in cash surrender value of life insurance	(217)			
(Increase) decrease in accrued interest receivable and other assets	(3,743)	1,038		
Increase in accrued interest payable and other liabilities	5,250	718		
	,			
Net cash provided by operating activities	\$ 23,531	6,799		
Purchases of securities available-for-sale	(38,367)	(49,682)		
Proceeds from repayment and maturities of securities available-for-sale	20,108	18,408		
Proceeds from repayment and maturities of securities held-to-maturity	,	439		
Payment to terminate non-hedge interest rate swap		(842)		
Proceeds from sale of Federal Home Loan Bank stock	4,935			
Purchases of Federal Home Loan Bank stock	(2,593)	(444)		
Net change in federal funds sold	61,595	. ,		
Loan originations and principal collections, net	(43,602)	(19,765)		
Proceeds from sale of Bank charters	2,375			
Purchases of premises and equipment	(350)	(326)		
Proceeds from sale of other real estate owned		1,104		
Net cash and cash equivalents received in acquisition	6,760			
Net cash provided by (used in) investing activities	10,861	(51,108)		
Net increase in demand deposits, money market and savings accounts	9,744	20,669		
	(17,921)	(4,459)		
Net decrease in time certificates of deposit	(17,921)	45,000		
Net increase in securities sold under agreement to repurchase and federal funds purchased	(12 226)			
Net decrease in other borrowings	(13,236)	(20,737)		
Issuance of junior subordinated debentures Redemption of junior subordinated debentures	16,495			
	(15,464)	251		
Proceeds from exercise of stock options	1,054	354		
Redemption of fractional shares in 5-for-4 stock split		(1)		
Net cash provided by (used in) financing activities	(19,328)	40,826		

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Change in cash and due from banks	15,064	(3,483)
Cash and due from banks, beginning of period	13,438	16,192
Cash and due from banks, end of period	\$ 28,502	\$ 12,709
Supplemental cash flow information:		
Cash paid for interest	\$ 18,119	\$ 7,365
Cash paid for income taxes	272	1,005
Supplemental disclosure of noncash investing activities:		
Issuance of common stock for purchase accounting merger	82,982	
Unrealized gain (loss) on securities available-for-sale, net of tax effect	(314)	43
Unrealized gain (loss) on cash flow hedges, net of tax effect	(154)	30

See accompanying notes.

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#### NOTE 1 BASIS OF PRESENTATION

**Organization and nature of operations** First California Financial Group, Inc., or First California or the Company, was incorporated under the laws of the State of Delaware on June 7, 2006. The Company was formed as a wholly-owned subsidiary of National Mercantile Bancorp, a California corporation, or National Mercantile, for the purposes of effecting the merger and capital stock exchange with National Mercantile and acquisition of FCB Bancorp, a California corporation, or FCB.

On June 15, 2006, First California, FCB and National Mercantile entered into an Agreement and Plan of Merger, or the Merger Agreement, providing for the merger of National Mercantile with and into the newly formed holding company, First California, and the conversion of each share of National Mercantile common stock into the right to receive one share of First California common stock and the conversion of each share of FCB common stock into the right to receive 1.7904 shares of First California common stock. In addition, the Merger Agreement provided for the conversion of each share of National Mercantile series B convertible perpetual preferred stock into the right to receive one share or First California Preferred Stock, of First California. The merger and acquisition were approved by both National Mercantile and FCB shareholders and regulators.

On March 12, 2007, First California complet