

ROYAL BANK OF SCOTLAND GROUP PLC  
Form 6-K  
February 26, 2010

**FORM 6-K**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington D.C. 20549**

**Report of Foreign Private Issuer**

**Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934**

For February 25, 2010

Commission File Number: 001-10306

The Royal Bank of Scotland Group plc

RBS, Gogarburn, PO Box 1000  
Edinburgh EH12 1HQ

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-  
\_\_\_\_\_

---

The following information was issued as a Company announcement in London, England and is furnished pursuant to General Instruction B to the General Instructions to Form 6-K:

---

**Divisional performance**

The operating profit/(loss) of each division before amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailments and bonus tax is shown below.

	Year ended		Quarter ended		
	<b>31 December 2009 £m</b>	31 December 2008 £m	<b>31 December 2009 £m</b>	30 September 2009 £m	31 December 2008 £m
<b>Operating profit/(loss) before impairment losses by division</b>					
UK Retail	<b>1,908</b>	1,742	<b>579</b>	468	381
UK Corporate	<b>2,052</b>	2,100	<b>530</b>	566	487
Wealth	<b>453</b>	364	<b>99</b>	120	77
Global Banking & Markets	<b>6,349</b>	(1,274)	<b>1,001</b>	593	(2,817)
Global Transaction Services	<b>1,012</b>	1,056	<b>228</b>	275	285
Ulster Bank	<b>281</b>	324	<b>73</b>	59	36
US Retail & Commercial	<b>589</b>	965	<b>134</b>	137	312
RBS Insurance	<b>66</b>	626	<b>(170)</b>	13	176
Central items	<b>293</b>	1,006	<b>(3)</b>	121	(476)
Core	<b>13,003</b>	6,909	<b>2,471</b>	2,352	(1,539)
Non-Core	<b>(5,336)</b>	(6,415)	<b>(725)</b>	(598)	(2,889)
<b>Group operating profit/(loss) before impairment losses</b>	<b>7,667</b>	494	<b>1,746</b>	1,754	(4,428)
Included in the above are movements in fair value of own debt of					
Global Banking & Markets	<b>(49)</b>	357	<b>106</b>	(320)	(875)
Central items	<b>(93)</b>	875	<b>164</b>	(163)	14
	<b>(142)</b>	1,232	<b>270</b>	(483)	(861)
<b>Impairment losses by division</b>					
UK Retail	<b>1,679</b>	1,019	<b>451</b>	404	292
UK Corporate	<b>927</b>	319	<b>190</b>	187	169
Wealth	<b>33</b>	16	<b>10</b>	1	8
Global Banking & Markets	<b>640</b>	522	<b>130</b>	272	502
Global Transaction Services	<b>39</b>	54	<b>4</b>	22	40
Ulster Bank	<b>649</b>	106	<b>348</b>	144	71

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

US Retail & Commercial	<b>702</b>	437	<b>153</b>	180	177
RBS Insurance	<b>8</b>	42	-	2	42
Central items	<b>1</b>	(19)	<b>2</b>	1	11
Core	<b>4,678</b>	2,496	<b>1,288</b>	1,213	1,312
Non-Core	<b>9,221</b>	4,936	<b>1,811</b>	2,066	3,361
<b>Group impairment losses</b>	<b>13,899</b>	7,432	<b>3,099</b>	3,279	4,673

43

Divisional performance

(continued)

**Key points**

- Operating profit before impairment losses, adjusted for movement in fair value of own debt was £7,809 million in 2009. This compares with a loss of £738 million in 2008. Improved trading results in GBM led the way.
- In 4Q09, operating profit before impairment losses, adjusted for movement in fair value of own debt was £1,476 million. This compares with £2,237 million in 3Q09 (decrease of 34%) and a loss of £3,567 million in 4Q08. Drivers of the decrease against 3Q09 were principally a £228 million higher claims charge for bodily injury reserving and adverse weather in RBS Insurance, and in 4Q09 Central items was impacted by an increase in costs, including IFRS volatility and certain APS fees, whereas in 3Q09 it benefited from a credit relating to the finalisation of ABN AMRO shared costs. Excluding these, pre-impairment operating profit was stable.

44

Divisional performance

(continued)

Year ended		Quarter ended		
<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008
£m	£m	£m	£m	£m

**Operating profit/(loss)  
by division**

UK Retail	<b>229</b>	723	<b>128</b>	64	89
UK Corporate	<b>1,125</b>	1,781	<b>340</b>	379	318
Wealth	<b>420</b>	348	<b>89</b>	119	69
Global Banking & Markets	<b>5,709</b>	(1,796)	<b>871</b>	321	(3,319)
Global Transaction Services	<b>973</b>	1,002	<b>224</b>	253	245
Ulster Bank	<b>(368)</b>	218	<b>(275)</b>	(85)	(35)
US Retail & Commercial	<b>(113)</b>	528	<b>(19)</b>	(43)	135
RBS Insurance	<b>58</b>	584	<b>(170)</b>	11	134
Central items	<b>292</b>	1,025	<b>(5)</b>	120	(487)
Core	<b>8,325</b>	4,413	<b>1,183</b>	1,139	(2,851)
Non-Core	<b>(14,557)</b>	(11,351)	<b>(2,536)</b>	(2,664)	(6,250)
<b>Group operating loss</b>	<b>(6,232)</b>	(6,938)	<b>(1,353)</b>	(1,525)	(9,101)

	Year ended		Quarter ended		31
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	December 2008
	%	%	%	%	%

**Net interest margin  
by division**

UK Retail	<b>3.59</b>	3.58	<b>3.74</b>	3.47	3.73
UK Corporate	<b>2.22</b>	2.40	<b>2.47</b>	2.38	2.20
Wealth	<b>4.38</b>	4.51	<b>3.94</b>	4.34	4.56
Global Banking & Markets	<b>1.38</b>	1.34	<b>0.89</b>	1.08	1.99
Global Transaction Services	<b>9.22</b>	8.25	<b>9.81</b>	9.63	8.00
Ulster Bank	<b>1.87</b>	1.89	<b>1.83</b>	1.74	1.67
US Retail & Commercial	<b>2.37</b>	2.68	<b>2.45</b>	2.37	2.70
Non-Core	<b>0.69</b>	0.87	<b>1.17</b>	0.55	1.36
Group	<b>1.76</b>	2.08	<b>1.83</b>	1.75	2.11

	<b>31 December 2009 £bn</b>	30 September 2009 £bn	Change %	31 December 2008 £bn	Change %
<b>Risk-weighted assets by division</b>					
UK Retail	51.3	51.6	(1%)	45.7	12%
UK Corporate	90.2	91.0	(1%)	85.7	5%
Wealth	11.2	10.7	5%	10.8	4%
Global Banking & Markets	123.7	121.5	2%	151.8	(19%)
Global Transaction Services	19.1	18.9	1%	17.4	10%
Ulster Bank	29.9	28.5	5%	24.5	22%
US Retail & Commercial	59.7	62.8	(5%)	63.9	(7%)
Other	9.4	9.0	4%	7.1	32%
Core	394.5	394.0	-	406.9	(3%)
Non-Core	171.3	200.7	(15%)	170.9	-
	<b>565.8</b>	594.7	(5%)	577.8	(2%)
Benefit of APS	(127.6)	-	-	-	-
<b>Total</b>	<b>438.2</b>	594.7	(26%)	577.8	(24%)

45

**UK Retail**

	Year ended		Quarter ended		
	<b>31 December 2009 £m</b>	31 December 2008 £m	<b>31 December 2009 £m</b>	30 September 2009 £m	31 December 2008 £m
<b>Income statement</b>					
Net interest income	3,452	3,187	939	848	856
Net fees and commissions - banking	1,244	1,524	283	303	345
Other non-interest income (net of insurance claims)	251	227	60	69	54
Non-interest income	1,495	1,751	343	372	399
Total income	4,947	4,938	1,282	1,220	1,255

Direct expenses					
- staff	<b>(845)</b>	(924)	<b>(211)</b>	(206)	(236)
- other	<b>(421)</b>	(421)	<b>(105)</b>	(99)	(101)
Indirect expenses	<b>(1,773)</b>	(1,851)	<b>(387)</b>	(447)	(537)
	<b>(3,039)</b>	(3,196)	<b>(703)</b>	(752)	(874)
Operating profit before impairment losses	<b>1,908</b>	1,742	<b>579</b>	468	381
Impairment losses	<b>(1,679)</b>	(1,019)	<b>(451)</b>	(404)	(292)
Operating profit	<b>229</b>	723	<b>128</b>	64	89
<b>Analysis of income by product</b>					
Personal advances	<b>1,192</b>	1,244	<b>273</b>	303	296
Personal deposits	<b>1,349</b>	2,037	<b>279</b>	319	470
Mortgages	<b>1,214</b>	500	<b>415</b>	319	186
Bancassurance	<b>246</b>	217	<b>56</b>	69	51
Cards	<b>869</b>	831	<b>228</b>	225	208
Other	<b>77</b>	109	<b>31</b>	(15)	44
Total income	<b>4,947</b>	4,938	<b>1,282</b>	1,220	1,255
<b>Analysis of impairment by sector</b>					
Mortgages	<b>124</b>	31	<b>35</b>	26	9
Personal	<b>1,023</b>	568	<b>282</b>	247	169
Cards	<b>532</b>	420	<b>134</b>	131	114
Total impairment	<b>1,679</b>	1,019	<b>451</b>	404	292
<b>Loan impairment charge as % of gross customer loans and advances by sector</b>					
Mortgages	<b>0.15%</b>	0.04%	<b>0.17%</b>	0.13%	0.05%
Personal	<b>7.52%</b>	3.71%	<b>8.29%</b>	6.81%	4.42%
Cards	<b>8.58%</b>	6.67%	<b>8.65%</b>	8.59%	7.24%
	<b>1.63%</b>	1.09%	<b>1.75%</b>	1.60%	1.24%

(continued)

**Key metrics**

	Year ended		Quarter ended		
	<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
<b>Performance ratios</b>					
Return on equity (1)	<b>4.2%</b>	13.1%	<b>9.3%</b>	4.6%	6.5%
Net interest margin	<b>3.59%</b>	3.58%	<b>3.74%</b>	3.47%	3.73%
Cost:income ratio	<b>59.8%</b>	62.4%	<b>54.1%</b>	57.4%	63.8%

	<b>31 December</b>	30 September	31 December		
	<b>2009</b>	2009	Change	2008	Change
	<b>£bn</b>	£bn	%	£bn	%
<b>Capital and balance sheet</b>					
Loans and advances to customers					
- gross					
- mortgages	<b>83.2</b>	80.3	4%	72.2	15%
- personal	<b>13.6</b>	14.5	(6%)	15.3	(11%)
- cards	<b>6.2</b>	6.1	2%	6.3	(2%)
Customer deposits (excluding bancassurance)	<b>87.2</b>	85.6	2%	78.9	11%
Assets under management - excluding deposits	<b>5.3</b>	5.0	6%	5.7	(7%)
Risk elements in lending	<b>4.6</b>	4.7	(2%)	3.8	21%
Loan:deposit ratio (excluding repos)	<b>115%</b>	115%	40bp	116%	(131bp)
Risk-weighted assets	<b>51.3</b>	51.6	(1%)	45.7	12%

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

## Key points

### 2009 compared with 2008

- Operating profit of £229 million was £494 million lower than in 2008. Profit before impairments was up £166 million or 10%, but impairments rose by £660 million as the economic environment deteriorated, albeit with signs of conditions stabilising in the second half of the year.
- The division has focused in 2009 on growing secured lending to meet its Government targets while at the same time building customer deposits, thereby reducing the Group's reliance on wholesale funding. Loans and advances to customers grew 10%, with a change in mix from unsecured to secured as the Group sought actively to reduce its risk profile, with 15% growth in mortgage lending and an 8% reduction in unsecured lending.

Mortgage growth was due to good retention of existing customers and new business sourced predominantly from the existing customer base. Gross mortgage lending market share increased to 12% from 7% in 2008, with the Group on track to exceed its Government targets on net lending by £3 billion.

Customer deposits grew 11% on 2008 reflecting the strength of the UK Retail customer franchise, which outperformed the market in an increasingly competitive environment. Savings balances grew by £6 billion or 11% and account acquisition saw a 20% increase, with 2.2 million accounts opened. Personal current account balances increased by 12% on 2008 with a 3% growth in accounts to 12.8 million.

47

## UK Retail

(continued)

### Key points

(  
continued)

### 2009 compared with 2008

(continued)

- Net interest income increased significantly by 8% to £3,452 million, driven by strong balance sheet growth. Net interest margin was flat at 3.59%, with decreasing liability margins in the face of stiff competition for deposits offsetting wider asset margins. The growth in mortgages and the reduction in higher margin unsecured balances also had a negative impact on the blended net interest margin.
- Non-interest income declined 15% to £1,495 million, principally reflecting the withdrawal of the single premium payment protection insurance product and the restructuring of current account overdraft fees in the final quarter of 2009,



with the annualised impact of the overdraft fee restructuring further affecting income in 2010.

The weak economic environment presented little opportunity in 2009 to grow credit card, private banking and bancassurance fees.

- Expenses decreased by 5%, with the cost:income ratio improving from 62% to 60%.  
Direct staff costs declined by 9%, as the division benefited from strong cost control, a focus on process re-engineering and a 10% reduction in headcount.

RBS continues to progress towards a more convenient, lower cost operating model, with over 4 million active users of online banking and a record share of new sales achieved through direct channels. More than 5.5 million accounts have switched to paperless statements and 254 branches now utilise automated cash deposit machines

- Impairment losses increased 65% to £1,679 million reflecting the deterioration in the economic environment, and its impact on customer finances.

The mortgage impairment charge was £124 million (2008 - £31 million) on a total book of £83.2 billion. Mortgage arrears rates stabilised in the second half of 2009 and remain well below the industry average, as reported by the Council of Mortgage Lenders. Repossessions show only a small increase on 2008, as the Group continues to support customers facing financial difficulties.

The unsecured lending impairment charge was £1,555 million (2008 - £988 million) on a book of £19.8 billion. Industry benchmarks for cards arrears showed a slightly improving trend in the final quarter of 2009, which is consistent with the Group's experience. RBS continues to perform better than the market on arrears.

Risk weighted assets increased by 12% to £51.3 billion due to higher lending and the upward pressure from procyclicality, more than offsetting the adoption of a through-the-cycle loss given default approach for mortgages.

UK Retail

(continued)

Key points

(continued)

#### **4Q09 compared with 3Q09**

- Operating profit increased to £128 million, with income up 5% on the previous quarter and costs down 7%, leading to a strong growth in profit before impairments. Impairments, however, were up 12%.
- The franchise remained strong in the fourth quarter.

Customer loans and advances increased 2%, driven by 4% growth in mortgage balances with good retention of existing customers and new business generated from the existing customer franchise. Unsecured lending fell 4% from 3Q09 as the Group continued to focus on lower risk secured lending.

Customer deposits increased 2% (£1.6 billion) on the previous quarter, despite the continuing competition for deposits in the market and the roll-off of attractive one year savings products issued in the final quarter of 2008.

- Net interest income grew by 11% to £939 million in the quarter with net interest margin improving to 3.74%. The quarter benefited from widening asset margins, with higher balances on standard variable rate mortgages, and stabilising savings margins. Current account margins declined as interest rate hedges rolled off.
- Non-interest income fell by 8% from the previous quarter, principally reflecting the restructuring of current account overdraft fees from October 2009.
- Expenses declined by 7% compared with the third quarter, principally due to lower Financial Services Compensation Scheme levy costs.
- Impairment losses were 12% higher than in the third quarter. Whilst the underlying flow of debt into default decreased in the quarter, further provisions totalling £110 million were made in respect of lower expected cash recoveries. Mortgage arrears were stable and cards arrears showed a slight improvement.
- Risk-weighted assets were flat on the prior quarter with improvements in unsecured credit quality offset by increased mortgage lending.

## UK Corporate

	Year ended		Quarter ended		
	<b>31 December 2009 £m</b>	31 December 2008 £m	<b>31 December 2009 £m</b>	30 September 2009 £m	31 December 2008 £m
<b>Income statement</b>					
Net interest income	<b>2,292</b>	2,448	<b>626</b>	607	588
Net fees and commissions	<b>858</b>	829	<b>222</b>	223	215
Other non-interest income	<b>432</b>	460	<b>100</b>	106	107
Non-interest income	<b>1,290</b>	1,289	<b>322</b>	329	322
Total income	<b>3,582</b>	3,737	<b>948</b>	936	910

Direct expenses					
- staff	<b>(753)</b>	(801)	<b>(212)</b>	(174)	(210)
- other	<b>(268)</b>	(318)	<b>(77)</b>	(71)	(73)
Indirect expenses	<b>(509)</b>	(518)	<b>(129)</b>	(125)	(140)
	<b>(1,530)</b>	(1,637)	<b>(418)</b>	(370)	(423)
Operating profit before impairment losses	<b>2,052</b>	2,100	<b>530</b>	566	487
Impairment losses	<b>(927)</b>	(319)	<b>(190)</b>	(187)	(169)
Operating profit	<b>1,125</b>	1,781	<b>340</b>	379	318
<b>Analysis of income by business</b>					
Corporate and commercial lending	<b>2,401</b>	2,166	<b>661</b>	616	529
Asset and invoice finance	<b>232</b>	241	<b>68</b>	59	53
Corporate deposits	<b>985</b>	1,266	<b>191</b>	241	338
Other	<b>(36)</b>	64	<b>28</b>	20	(10)
Total income	<b>3,582</b>	3,737	<b>948</b>	936	910
<b>Analysis of impairment by sector</b>					
Banks and financial institutions	<b>15</b>	9	<b>6</b>	4	10
Hotels and restaurants	<b>98</b>	25	<b>40</b>	7	13
Housebuilding and construction	<b>106</b>	42	<b>(13)</b>	58	31
Manufacturing	<b>51</b>	14	<b>28</b>	2	6
Other	<b>150</b>	53	<b>12</b>	31	35
Private sector education, health, social work, recreational and community services	<b>59</b>	15	<b>23</b>	(4)	10
Property	<b>259</b>	24	<b>30</b>	69	6
Wholesale and retail trade, repairs	<b>76</b>	37	<b>23</b>	16	19
Asset and invoice finance	<b>113</b>	100	<b>41</b>	4	39
Total impairment	<b>927</b>	319	<b>190</b>	187	169

UK Corporate  
(continued)

	Year ended		Quarter ended		
	<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
<b>Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector</b>					
Banks and financial Institutions	<b>0.29%</b>	0.17%	<b>0.46%</b>	0.33%	0.74%
Hotels and restaurants	<b>1.75%</b>	0.41%	<b>2.86%</b>	0.49%	0.85%
Housebuilding and construction	<b>3.12%</b>	0.81%	<b>(1.53%)</b>	5.95%	2.38%
Manufacturing	<b>1.38%</b>	0.26%	<b>3.03%</b>	0.21%	0.45%
Other	<b>0.36%</b>	0.14%	<b>0.11%</b>	0.29%	0.37%
Private sector education, health, social work, recreational and community services	<b>0.80%</b>	0.20%	<b>1.24%</b>	(0.21%)	0.54%
Property	<b>0.93%</b>	0.08%	<b>0.43%</b>	0.97%	0.08%
Wholesale and retail trade, repairs	<b>0.97%</b>	0.41%	<b>1.18%</b>	0.76%	0.84%
Asset and invoice finance	<b>1.33%</b>	1.18%	<b>1.93%</b>	0.18%	1.84%
	<b>0.83%</b>	0.27%	<b>0.67%</b>	0.66%	0.58%

### Key metrics

	Year ended		Quarter ended		
	<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
<b>Performance ratios</b>					
Return on equity (1)	<b>10.3%</b>	18.0%	<b>12.4%</b>	13.7%	12.9%
Net interest margin	<b>2.22%</b>	2.40%	<b>2.47%</b>	2.38%	2.20%
Cost:income ratio	<b>42.7%</b>	43.8%	<b>44.1%</b>	39.5%	46.5%

	<b>31 December 2009 £bn</b>	30 September 2009 £bn	Change %	31 December 2008 £bn	Change %
<b>Capital and balance sheet</b>					
Total assets	<b>114.9</b>	117.3	(2%)	121.0	(5%)
Loans and advances to customers					
- gross					
- Banks and financial institutions	<b>5.2</b>	4.8	8%	5.4	(4%)
- Hotels and restaurants	<b>5.6</b>	5.7	(2%)	6.1	(8%)
- Housebuilding and construction	<b>3.4</b>	3.9	(13%)	5.2	(35%)
- Manufacturing	<b>3.7</b>	3.9	(5%)	5.3	(30%)
- Other	<b>42.0</b>	42.3	(1%)	38.1	10%
- Private sector education, health, social work, recreational and community services	<b>7.4</b>	7.6	(3%)	7.4	-
- Property	<b>28.0</b>	28.5	(2%)	31.8	(12%)
- Wholesale and retail trade, repairs	<b>7.8</b>	8.4	(7%)	9.1	(14%)
- Asset and invoice finance	<b>8.5</b>	8.8	(3%)	8.5	-
Customer deposits	<b>87.8</b>	86.7	1%	82.0	7%
Risk elements in lending	<b>2.3</b>	2.5	(8%)	1.3	77%
Loan:deposit ratio	<b>126%</b>	130%	(435bp)	142%	(1,621bp)
Risk-weighted assets	<b>90.2</b>	91.0	(1%)	85.7	5%

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 8% of divisional risk-weighted assets, adjusted for capital deductions).

UK Corporate  
(continued)

### Key points

2009 compared with 2008

- Operating profit of £1,125 million was £656 million lower than in 2008, largely due to an increase of £608 million in impairments.
- Net interest margin levels were rebuilt during the second half as asset pricing was amended to reflect increased funding and credit costs. For the year as a whole net interest margin was 18 basis points lower than in 2008, reflecting higher funding costs and continued competitive pricing for deposits.
- Gross new lending to customers remained resilient in 2009, with a noticeable acceleration of lending activity in the second half of the year. However, as customers have deleveraged and turned increasingly to capital markets, repayments have accelerated even more sharply. Loans and advances to customers, therefore, declined by 5% to £111.5 billion.
- Initiatives aimed at increasing customer deposits have been successful, with balance growth of 7%, although margins declined as a result of increased competition for balances.
- Non-interest income was flat, with stable fee income from refinancing and structuring activity.
- A reduction in costs of 7% was driven by lower staff expenses as a result of the Group's restructuring programme, together with restraint on discretionary spending levels.
- Impairment losses increased substantially reflecting both a rise in the number of corporate delinquencies requiring a specific impairment and a higher charge to recognise losses not yet specifically identified.
- Risk-weighted assets grew 5% despite the fall in customer lending, reflecting the impact of procyclicality, which was most pronounced in the first half of 2009.

#### **4Q09 compared with 3Q09**

- Operating profit of £340 million was £39 million lower than 3Q09. Steady income and flat impairments were offset by an increase in staff costs.
- Net interest margin increased by 9 basis points, with lending rates repriced to reflect the Group's increased cost of funding. However, the rate of improvement in margins has declined from that seen in the third quarter.
- Loans and advances to customers were down 2%. Gross new advances strengthened in the quarter but lending trends continued to be characterised by reduced demand and smaller average new loan values, as customers deleveraged and refinanced their balance sheets.
- Deposits increased by £1.1 billion in Q4, continuing the growth trend, driven by the introduction of new tailored products.
- Non-interest income fell back 2% reflecting lower levels of lending fees, income from asset and invoice finance and cross sales of GBM products relative to the third quarter.
- Higher staff costs reflect the finalisation of compensation structures for the year. Staff expenses were flat compared with the fourth quarter of 2008.

- Impairments were broadly in line with Q3 levels. Forward-looking credit metrics are showing signs of stabilisation.
- RWAs reduced by £0.8 billion, largely reflecting the reduced lending book, partially offset by the impact of procyclicality.

52

## Wealth

	Year ended		Quarter ended		
	<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
	<b>£m</b>	£m	<b>£m</b>	£m	£m
<b>Income statement</b>					
Net interest income	<b>663</b>	578	<b>161</b>	168	160
Net fees and commissions	<b>363</b>	405	<b>91</b>	92	96
Other non-interest income	<b>83</b>	76	<b>22</b>	19	19
Non-interest income	<b>446</b>	481	<b>113</b>	111	115
Total income	<b>1,109</b>	1,059	<b>274</b>	279	275
Direct expenses					
- staff	<b>(357)</b>	(377)	<b>(107)</b>	(82)	(97)
- other	<b>(139)</b>	(156)	<b>(37)</b>	(35)	(51)
Indirect expenses	<b>(160)</b>	(162)	<b>(31)</b>	(42)	(50)
	<b>(656)</b>	(695)	<b>(175)</b>	(159)	(198)
Operating profit before impairment losses	<b>453</b>	364	<b>99</b>	120	77
Impairment losses	<b>(33)</b>	(16)	<b>(10)</b>	(1)	(8)
Operating profit	<b>420</b>	348	<b>89</b>	119	69
<b>Analysis of income</b>					
Private Banking	<b>916</b>	819	<b>223</b>	232	221
Investments	<b>193</b>	240	<b>51</b>	47	54

Total income	<b>1,109</b>	1,059	<b>274</b>	279	275
--------------	--------------	-------	------------	-----	-----

**Key metrics**

	Year ended		Quarter ended		
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008

**Performance ratios**

Net interest margin	<b>4.38%</b>	4.51%	<b>3.94%</b>	4.34%	4.56%
Cost:income ratio	<b>59.2%</b>	65.6%	<b>63.9%</b>	57.0%	72.0%

	<b>31 December 2009</b>	30 September 2009	Change	<b>31 December 2008</b>	Change
	<b>£bn</b>	£bn	%	£bn	%

**Capital and balance sheet**

## Loans and advances to customers

- gross					
- mortgages	<b>6.5</b>	6.1	7%	5.3	23%
- personal	<b>4.9</b>	4.8	2%	5.0	(2%)
- other	<b>2.3</b>	2.5	(8%)	2.1	10%
Customer deposits	<b>35.7</b>	36.3	(2%)	34.1	5%
Assets under management - excluding deposits	<b>30.7</b>	31.7	(3%)	34.7	(12%)
Risk elements in lending	<b>0.2</b>	0.2	-	0.1	-
Loan:deposit ratio	<b>38%</b>	37%	145bp	36%	201bp
Risk-weighted assets	<b>11.2</b>	10.7	5%	10.8	4%

Wealth  
(continued)

Key points



## 2009 compared with 2008

- Wealth produced strong growth in operating profit, up 21% to £420 million, reflecting the increased value of the division's healthy deposit base in an increasingly competitive market for funding. Deposit balances increased by 5% from 2008, though the deposit market remains highly competitive.
- Total income was up 5% (1% in constant currency terms), with strong growth in net interest income, up 12% in constant currency terms reflecting the increased internal pricing applied to Wealth's deposit base. This was offset by a marked decrease in investment income year on year as assets under management decreased by 8% at constant exchange rates during 2009, with investors turning to more liquid assets and away from longer term investments.
- Loans and advances increased by 10% over 2008, primarily in the UK. Lending margins improved, particularly for mortgages, and credit metrics for new business remain satisfactory.
- Expenses were down 6% (10% lower on a constant currency basis), reflecting a rigorous focus on cost management, with staff costs decreasing by 11% as a result of planned headcount reduction. The cost:income ratio improved from 65.6% to 59.2%.
- Impairments increased by £17 million over 2008 reflecting some isolated difficulties in the UK and offshore mortgage books (representing mortgages for second properties for expatriates). Provisions as a percentage of lending to customers increased slightly to 0.25%.

## 4Q09 compared with 3Q09

- Deposits showed a slight decline from 3Q09, mainly in the international businesses. Continued pressure on deposit margins led to a decline in net interest income.
- Assets under management decreased by 3% on 3Q09, as investors continued to opt for lower return and more liquid assets in preference to longer term investments.
- Loans and advances increased by 2% compared with the previous quarter, with lending margins continuing to improve. Loan growth came primarily in the UK.
- Expenses rose by 10%, reflecting finalisation of compensation accrual policies for the year, partially offset by reduced deposit insurance levies. Underlying costs were broadly flat.

## Global Banking & Markets

Year ended

Quarter ended

	<b>31 December 2009 £m</b>	31 December 2008 £m	<b>31 December 2009 £m</b>	30 September 2009 £m	31 December 2008 £m
<b>Income statement</b>					
Net interest income from banking activities	<b>2,243</b>	2,440	<b>324</b>	447	1,054
Net fees and commissions receivable	<b>1,335</b>	1,223	<b>286</b>	340	190
Income/(loss) from trading activities	<b>7,763</b>	(743)	<b>1,522</b>	1,028	(3,322)
Other operating income (net of related funding costs)	<b>(332)</b>	(206)	<b>(63)</b>	(70)	(122)
Non-interest income	<b>8,766</b>	274	<b>1,745</b>	1,298	(3,254)
Total income	<b>11,009</b>	2,714	<b>2,069</b>	1,745	(2,200)
Direct expenses					
- staff	<b>(2,930)</b>	(2,056)	<b>(641)</b>	(721)	(18)
- other	<b>(965)</b>	(1,269)	<b>(247)</b>	(240)	(397)
Indirect expenses	<b>(765)</b>	(663)	<b>(180)</b>	(191)	(202)
	<b>(4,660)</b>	(3,988)	<b>(1,068)</b>	(1,152)	(617)
Operating profit/(loss) before impairment losses	<b>6,349</b>	(1,274)	<b>1,001</b>	593	(2,817)
Impairment losses	<b>(640)</b>	(522)	<b>(130)</b>	(272)	(502)
Operating profit/(loss)	<b>5,709</b>	(1,796)	<b>871</b>	321	(3,319)
<b>Analysis of income by product</b>					
Rates - money markets	<b>1,714</b>	1,641	<b>108</b>	287	748
Rates - flow	<b>3,142</b>	1,386	<b>615</b>	694	16
Currencies & Commodities	<b>1,277</b>	1,539	<b>175</b>	147	413
Equities	<b>1,474</b>	368	<b>457</b>	282	(214)
Credit markets	<b>2,255</b>	(3,435)	<b>232</b>	475	(2,341)
Portfolio management and origination	<b>1,196</b>	858	<b>376</b>	180	53
Fair value of own debt	<b>(49)</b>	357	<b>106</b>	(320)	(875)
Total income	<b>11,009</b>	2,714	<b>2,069</b>	1,745	(2,200)

**Analysis of impairment  
by sector**

Manufacturing and infrastructure	<b>91</b>	39	<b>19</b>	33	39
Property and construction	<b>49</b>	12	<b>(1)</b>	-	-
Transport	<b>3</b>	-	-	2	-
Banks and financial institutions	<b>348</b>	186	<b>68</b>	237	194
Other	<b>149</b>	285	<b>44</b>	-	269
Total impairment	<b>640</b>	522	<b>130</b>	272	502

**Loan impairment  
charge as % of gross**

customer loans and advances

(excluding reverse repurchase agreements)

<b>0.59%</b>	0.29%	<b>0.59%</b>	0.60%	1.13%
--------------	-------	--------------	-------	-------

55

Global Banking & Markets  
(continued)**Key metrics**

	Year ended		Quarter ended		
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008

**Performance ratios**

Return on equity (1)	<b>30.7%</b>	(8.4%)	<b>18.7%</b>	7.2%	(61.9%)
Net interest margin	<b>1.38%</b>	1.34%	<b>0.89%</b>	1.08%	1.99%
Cost:income ratio	<b>42.3%</b>	146.9%	<b>51.6%</b>	66.0%	(28.1%)

	<b>31 December</b>	30 September	Change	31 December	Change
	<b>2009</b>	2009	%	2008	%
	<b>£bn</b>	£bn	%	£bn	%
<b>Capital and balance sheet</b>					
Loans and advances (including banks)	<b>127.8</b>	156.3	(18%)	224.2	(43%)
Reverse repos	<b>73.3</b>	75.4	(3%)	88.8	(17%)
Securities	<b>106.0</b>	117.6	(10%)	127.5	(17%)
Cash and eligible bills	<b>74.0</b>	63.8	16%	20.2	-
Other	<b>31.1</b>	46.0	(32%)	38.0	(18%)
Total third party assets (excluding derivatives)					
mark to market)	<b>412.2</b>	459.1	(10%)	498.7	(17%)
Net derivative assets (after netting)	<b>68.0</b>	84.3	(19%)	121.0	(44%)
Customer deposits (excluding repos)	<b>46.9</b>	56.8	(17%)	87.8	(47%)
Risk elements in lending	<b>1.8</b>	1.6	13%	0.9	100%
Loan:deposit ratio	<b>194%</b>	194%	(30bp)	192%	173bp
Risk-weighted assets	<b>123.7</b>	121.5	2%	151.8	(19%)

## Note:

- (1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 10% of divisional risk-weighted assets, adjusted for capital deductions).

## Key points

## 2009 compared with 2008

- Operating profit improved to £5,709 million in 2009, compared with an operating loss of £1,796 million in 2008. Although the buoyant market conditions experienced in the first quarter levelled off over the course of the year, the refocusing of the business on its core franchises was successful. GBM has tightened its balance sheet management over the course of the year, with disciplined deployment of capital to support its targeted client base.
- In an often volatile market environment, GBM responded quickly to its clients' needs to strengthen their balance sheets and to take advantage of the attractive environment for debt and equity issues. RBS participated in the five largest equity issues worldwide in 2009, and in six out of the ten largest debt capital markets transactions.

Global Banking & Markets  
(continued)

Key points  
(continued)

2009 compared with 2008  
(continued)

- Income grew significantly, reflecting a very strong first quarter benefiting from market volatility, client activity and a marked improvement from Credit Markets. Rates flow business, up 127%, benefited from good client activity, while strong equity capital markets drove a fourfold increase in Equities.
- Portfolio management and origination grew 39% as financial institutions and corporate clients refinanced through the debt capital markets. The refocused Credit Markets delivered a much improved result from greater liquidity and a more positive trading environment.
- Despite quarterly movement in the Group's credit spreads, overall spreads remained broadly flat over the year resulting in a small loss from movements in the fair value of own debt compared with a £357 million gain in 2008.
- Expenses increased 17%, reflecting higher performance-related costs and the impact of adverse exchange rate movements, partly offset by restructuring and efficiency benefits. Less than half of the change in staff costs related to increases in 2009 bonus awards.
- Staff costs represented 27% of income. The Group introduced new deferral policies in 2009, which have led to changes in accrual patterns. Adjusting for both 2008 and 2009 deferrals, GBM's compensation ratio in 2009 would have been 28%.
- Higher impairments principally reflected a large individual failure recognised in the third quarter. Impairments represented 0.59% of loans and advances to customers compared with 0.29% in the prior year, reflecting the marked reduction in loans and advances.
- Total third party assets, excluding derivatives, were down 17%, or 13% at constant exchange rates, compared with 31 December 2008, driven by a 43% reduction in loans and advances as customers took advantage of favourable capital market conditions to raise alternative forms of finance to bank debt. This reduction was partially offset by an increase in liquid assets.
- Risk-weighted assets decreased 19%, or 15% at constant exchange rates, reflecting the fall in third party assets and the Group's continued focus on reducing its risk profile and balance sheet usage.

**4Q09 compared with 3Q09**

- Operating results remained resilient in the fourth quarter, with the core franchises maintaining their market positions.
- Income fell 5%, excluding fair value of own debt, although this represented a marked improvement relative to the same period in 2008, which included material counterparty losses and write-downs on illiquid trading assets. Rates flow income remained resilient despite lower market volatility, with lower trading volumes than those seen earlier in the year as clients consolidated their positions.
- Equities revenue benefited from strong issuance in equity-linked retail notes and an improvement in secondary market prices driving a recovery on Lehman-related provisions. Portfolio management and origination delivered income growth from debt capital markets and reduced loan sale costs.
- Credit Markets income was down 51% versus the third quarter as the US liquid mortgage market continued to level off following the strong performance earlier in the year.

57

#### Global Banking & Markets (continued)

#### Key points (continued)

#### 4Q09 compared with 3Q09 (continued)

- A gain of £106 million on the fair value of own debt resulted from the Group's credit spread widening in the period.
- Expenses remain tightly controlled, with total expenses for the quarter down 7% on 3Q09. Restructuring and efficiency benefits have been partly offset by investment costs and the impact of adverse exchange rate movements.
- Impairments improved compared to the previous quarter which included a large individual provision.
- Total third party assets, excluding derivatives, were down 10%, from the end of September. Loan balances declined significantly as corporates continued to deleverage their balance sheets, partially offset by an increase in liquid assets.
- Risk-weighted assets increased by 2% during the quarter, reflecting the roll-off of capital relief trades offset by reductions in the loan portfolio and derivative volumes.

58

**Global Transaction Services**

	Year ended		Quarter ended		
	<b>31 December 2009 £m</b>	31 December 2008 £m	<b>31 December 2009 £m</b>	30 September 2009 £m	31 December 2008 £m
<b>Income statement</b>					
Net interest income	<b>912</b>	937	<b>233</b>	234	249
Non-interest income	<b>1,575</b>	1,494	<b>404</b>	388	407
Total income	<b>2,487</b>	2,431	<b>637</b>	622	656
Direct expenses					
- staff	<b>(371)</b>	(362)	<b>(102)</b>	(87)	(93)
- other	<b>(161)</b>	(149)	<b>(51)</b>	(37)	(42)
Indirect expenses	<b>(943)</b>	(864)	<b>(256)</b>	(223)	(236)
	<b>(1,475)</b>	(1,375)	<b>(409)</b>	(347)	(371)
Operating profit before impairment losses	<b>1,012</b>	1,056	<b>228</b>	275	285
Impairment losses	<b>(39)</b>	(54)	<b>(4)</b>	(22)	(40)
Operating profit	<b>973</b>	1,002	<b>224</b>	253	245
<b>Analysis of income by product</b>					
Domestic cash management	<b>805</b>	795	<b>197</b>	202	210
International cash management	<b>734</b>	722	<b>203</b>	183	200
Trade finance	<b>290</b>	241	<b>67</b>	71	70
Merchant acquiring*	<b>528</b>	554	<b>134</b>	134	145
Commercial cards	<b>130</b>	119	<b>36</b>	32	31
Total income	<b>2,487</b>	2,431	<b>637</b>	622	656

\* Comprises the Global Merchant Services business (see Appendix 4) and the Global Travel Money Services business. The Global Merchant Services business outlined in Appendix 4 includes business units in the Non-Core and Ulster Bank divisions.

**Key metrics**

Year ended

Quarter ended

	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008
<b>Performance ratios</b>					
Net interest margin	<b>9.22%</b>	8.25%	<b>9.81%</b>	9.63%	8.00%
Cost:income ratio	<b>59.3%</b>	56.6%	<b>64.2%</b>	55.8%	56.6%

	<b>31 December 2009 £bn</b>	30 September 2009 £bn	Change %	31 December 2008 £bn	Change %
<b>Capital and balance sheet</b>					
Total third party assets	<b>18.4</b>	21.4	(14%)	22.2	(17%)
Loans and advances	<b>12.7</b>	14.5	(12%)	14.8	(14%)
Customer deposits	<b>61.8</b>	58.6	5%	61.8	-
Risk elements in lending	<b>0.2</b>	0.2	-	0.1	-
Loan:deposit ratio	<b>21%</b>	25%	(452bp)	25%	(401bp)
Risk-weighted assets	<b>19.1</b>	18.9	1%	17.4	10%

59

Global Transaction Services  
(continued)

### Key points

2009 compared with 2008

- Operating profit declined by 3%, or 6% at constant foreign exchange rates, largely reflecting pressure on deposit income. The attrition of deposit balances experienced in the first half was reversed in the second, but margins remain compressed due to both a very competitive deposit market as well as the low rate environment.
- Customer deposit balances at £61.8 billion were flat on the previous year, with growth in the UK and international business offset by weaker US domestic balances. At constant exchange rates balances were up 3%. Loans and advances were down 14% (11% in constant currency terms) due to reduced overdraft utilisation and lower trade volumes.
- At constant exchange rates, international payment fees increased by 11%, while trade finance income increased by 8%, with improved penetration in the Asia-Pacific region. Merchant acquiring income,



however, declined by 9% at constant exchange rates, as consumers continued to switch to lower margin debit card transactions in preference to using credit cards.

- Expenses were up 7% in headline terms but flat in constant currency terms, as cost savings and efficiencies helped to mitigate the impact of investment in infrastructure. Staff expenses were 2% lower in constant currency terms, with headcount down 5%. The cost:income ratio was 59.3%, a deterioration of 2.7 percentage points or 1.9 percentage points in constant currency terms.
- Impairment losses were £39 million, down £15 million versus 2008. Overall defaults remain modest at 0.3% of loans and advances.

#### 4Q09 compared with 3Q09

- Operating profit declined by 11% or 5% at constant exchange rates, with lower impairments and slightly improved income more than offset by higher costs.
- Income increased 2% in the quarter at constant exchange rates, with an improved performance in international cash management. Liability margins, however, remained compressed in the low interest rate environment and trade finance pricing has tightened.
- Deposits grew strongly, up 5% (6% at constant exchange rates) during the quarter supported by additional mandates from new and existing clients.
- Expenses rose 18% or 11% at constant foreign exchange rates as a result of accelerated depreciation on capital spend and finalisation of staff compensation structures for the year.

60

#### Ulster Bank

	Year ended		Quarter ended		
	31 December 2009	31 December 2008	31 December 2009	30 September 2009	31 December 2008
	£m	£m	£m	£m	£m
<b>Income statement</b>					
Net interest income	<b>780</b>	773	<b>194</b>	176	174
Net fees and commissions	<b>228</b>	238	<b>98</b>	45	60
Other non-interest income	<b>26</b>	28	<b>(7)</b>	10	(6)
Non-interest income	<b>254</b>	266	<b>91</b>	55	54
Total income	<b>1,034</b>	1,039	<b>285</b>	231	228

Direct expenses					
- staff	<b>(325)</b>	(330)	<b>(76)</b>	(79)	(87)
- other	<b>(85)</b>	(93)	<b>(18)</b>	(20)	(24)
Indirect expenses	<b>(343)</b>	(292)	<b>(118)</b>	(73)	(81)
	<b>(753)</b>	(715)	<b>(212)</b>	(172)	(192)
Operating profit before impairment losses	<b>281</b>	324	<b>73</b>	59	36
Impairment losses	<b>(649)</b>	(106)	<b>(348)</b>	(144)	(71)
Operating (loss)/profit	<b>(368)</b>	218	<b>(275)</b>	(85)	(35)
<b>Analysis of income by business</b>					
Corporate	<b>580</b>	618	<b>146</b>	134	139
Retail	<b>412</b>	396	<b>114</b>	104	92
Other	<b>42</b>	25	<b>25</b>	(7)	(3)
Total income	<b>1,034</b>	1,039	<b>285</b>	231	228
<b>Analysis of impairment by sector</b>					
Mortgages	<b>74</b>	17	<b>20</b>	30	4
Corporate					
- Property	<b>306</b>	37	<b>233</b>	(2)	37
- Other	<b>203</b>	7	<b>83</b>	89	6
Other	<b>66</b>	45	<b>12</b>	27	24
Total impairment	<b>649</b>	106	<b>348</b>	144	71
<b>Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector</b>					
Mortgages	<b>0.46%</b>	0.09%	<b>0.49%</b>	0.72%	0.10%
Corporate					
- Property	<b>3.03%</b>	0.34%	<b>9.23%</b>	(0.09%)	1.36%
- Other	<b>1.85%</b>	0.05%	<b>3.02%</b>	3.04%	0.19%
Other	<b>2.75%</b>	2.14%	<b>2.00%</b>	5.40%	4.60%
	<b>1.63%</b>	0.24%	<b>3.51%</b>	1.42%	0.65%

Ulster Bank

(continued)

**Key metrics**

	Year ended		Quarter ended		
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008
<b>Performance ratios</b>					
Return on equity (1)	<b>(13.3%)</b>	10.1%	<b>(39.8%)</b>	(12.7%)	(6.5%)
Net interest margin	<b>1.87%</b>	1.89%	<b>1.83%</b>	1.74%	1.67%
Cost:income ratio	<b>72.8%</b>	68.8%	<b>74.4%</b>	74.5%	84.2%

	<b>31 December 2009</b>	30 September 2009	Change %	<b>31 December 2008</b>	Change %
	<b>£bn</b>	£bn		£bn	
<b>Capital and balance sheet</b>					
Loans and advances to customers - gross					
- mortgages	<b>16.2</b>	16.7	(3%)	18.1	(10%)
- corporate					
- property	<b>10.1</b>	10.2	(1%)	10.9	(7%)
- other	<b>11.0</b>	11.7	(6%)	12.9	(15%)
- other	<b>2.4</b>	2.0	20%	2.1	14%
Customer deposits	<b>21.9</b>	20.9	5%	24.3	(10%)
Risk elements in lending					
- mortgages	<b>0.6</b>	0.5	20%	0.3	-
- corporate					
- property	<b>0.7</b>	0.6	17%	0.5	40%
- other	<b>0.8</b>	0.7	14%	0.3	-
- other	<b>0.2</b>	0.2	-	0.1	-
Loan:deposit ratio	<b>177%</b>	191%	(1,420bp)	179%	(148bp)
Risk-weighted assets	<b>29.9</b>	28.5	5%	24.5	22%

Note:

- (1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

Key points

**2009 compared with 2008**

- Operating results were in line with expectations but deteriorated during 2009 as economic conditions across the island of Ireland worsened, with an operating loss for the year of £368 million.
- Net interest income declined by 7% in constant currency terms, largely as a result of tightening deposit margins in an increasingly competitive market, partly offset by asset repricing initiatives. Net interest margin for the year at 1.87% remained broadly stable despite the challenging market conditions.
- At constant exchange rates loans to customers decreased by 4% from the prior year as new business demand weakened. Customer deposits reduced by 5% in 2009 in constant currency terms, reflecting an increasingly competitive Irish deposit market and reductions in wholesale funding during Q1. During the second half of the year the market stabilised and the division recorded strong growth in customer balances resulting in an improved funding profile.
- Non-interest income declined by 12% in constant currency terms due to lower fee income driven by reduced activity levels across all business lines.

62

Ulster Bank

(continued)

Key points  
(continued)

2009 compared with 2008  
(continued)

- Total costs for the year were flat on a constant currency basis. Direct expenses were down 12% in constant currency terms during 2009, driven by the bank's restructuring programme, which incorporates the merger of the First Active and Ulster Bank businesses. The rollout of the programme has resulted in a

downward trend in direct expenses throughout 2009. The reduction in direct expenses has been offset by a 17% increase in indirect expenses primarily reflecting provisions relating to the bank's own property recognised in the fourth quarter.

- Impairment losses increased to £649 million from £106 million driven by the continued deterioration in the Irish economic environment and resultant impact on loan performance across the retail and wholesale portfolios.
- Necessary fiscal budgetary action allied to the well-entrenched downturn in property markets in Ireland has fed through to higher loan losses. Mortgage impairments have been driven by rising unemployment and lower incomes. Loans to the property sector experienced a substantial rise in defaults as the Irish property market declined, reflecting the difficult economic backdrop and the uncertainty surrounding the possible effect of the Irish Government's National Asset Management Agency on asset values. Sectors driven by consumer spending have been affected by the double digit decline in 2009 with rising default rates evident.
- Customer account numbers increased by 3% during 2009, with growth fuelled by strong current account activity and new-to-bank savings customers.

#### 4Q09 compared with 3Q09

- Net interest income increased by 8% at constant exchange rates in 4Q09, driven by asset repricing actions and favourable ECB funding benefits on base rate lending products.
- Loans to customers remained flat during the quarter at constant exchange rates. Customer deposit balances increased by 7%, delivering further improvement to the Bank's funding profile.
- Non-interest income increased in the quarter mainly as a result of a non-recurring gain. Underlying non-interest income for 4Q09 is broadly in line with the prior quarter.
- Direct expenses reduced by 13% at constant currency during the fourth quarter. The impact of provisions relating to the bank's own property pushed indirect expenses up by 62%.
- Impairment charges rose to £348 million for the quarter, reflecting an uplift in the latent provision charge.

63

#### US Retail & Commercial (£ Sterling)

Year ended		Quarter ended		
<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
<b>2009</b>	2008	<b>2009</b>	2009	2008
<b>£m</b>	£m	<b>£m</b>	£m	£m

**Income statement**

Net interest income	<b>1,775</b>	1,726	<b>423</b>	410	512
Net fees and commissions	<b>714</b>	664	<b>148</b>	159	183
Other non-interest income	<b>235</b>	197	<b>73</b>	65	84
Non-interest income	<b>949</b>	861	<b>221</b>	224	267
Total income	<b>2,724</b>	2,587	<b>644</b>	634	779
Direct expenses					
- staff	<b>(776)</b>	(645)	<b>(200)</b>	(174)	(175)
- other	<b>(593)</b>	(354)	<b>(130)</b>	(132)	(120)
Indirect expenses	<b>(766)</b>	(623)	<b>(180)</b>	(191)	(172)
	<b>(2,135)</b>	(1,622)	<b>(510)</b>	(497)	(467)
Operating profit before impairment losses	<b>589</b>	965	<b>134</b>	137	312
Impairment losses	<b>(702)</b>	(437)	<b>(153)</b>	(180)	(177)
Operating (loss)/profit	<b>(113)</b>	528	<b>(19)</b>	(43)	135
<b>Analysis of income by product</b>					
Mortgages and home equity	<b>499</b>	375	<b>115</b>	112	112
Personal lending and cards	<b>451</b>	333	<b>115</b>	116	90
Retail deposits	<b>828</b>	1,000	<b>195</b>	200	279
Commercial lending	<b>542</b>	405	<b>134</b>	127	128
Commercial deposits	<b>398</b>	377	<b>108</b>	97	111
Other	<b>6</b>	97	<b>(23)</b>	(18)	59
Total income	<b>2,724</b>	2,587	<b>644</b>	634	779
Average exchange rate					
- US\$/£	<b>1.566</b>	1.853	<b>1.633</b>	1.640	1.570

	Year ended		Quarter ended		
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008
	<b>£m</b>	£m	<b>£m</b>	£m	£m

**Analysis of impairment by sector**

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Residential mortgages	<b>72</b>	41	<b>8</b>	29	13
Home equity	<b>167</b>	67	<b>13</b>	82	22
Corporate & Commercial	<b>326</b>	181	<b>92</b>	65	87
Other consumer	<b>137</b>	148	<b>40</b>	4	55
Total impairment	<b>702</b>	437	<b>153</b>	180	177

**Loan impairment charge  
as % of gross  
customer loans and  
advances (excluding  
reverse repurchase  
agreements) by  
sector**

Residential mortgages	<b>1.11%</b>	0.43%	<b>0.46%</b>	1.68%	0.55%
Home equity	<b>1.08%</b>	0.36%	<b>0.34%</b>	2.05%	0.47%
Corporate & Commercial	<b>1.67%</b>	0.76%	<b>1.89%</b>	1.27%	1.46%
Other consumer	<b>1.84%</b>	1.51%	<b>2.13%</b>	0.20%	2.24%
	<b>1.44%</b>	0.71%	<b>1.25%</b>	1.41%	1.15%

64

US Retail & Commercial (£ Sterling)  
(continued)

**Key metrics**

	Year ended		31 December 2009	Quarter ended	
	31 December 2009	31 December 2008		30 September 2009	31 December 2008
<b>Performance ratios</b>					
Return on equity (1)	<b>(1.8%)</b>	7.7%	<b>(1.2%)</b>	(2.5%)	7.9%
Net interest margin	<b>2.37%</b>	2.68%	<b>2.45%</b>	2.34%	2.59%
Cost:income ratio	<b>78.3%</b>	62.7%	<b>79.2%</b>	78.4%	60.0%

	31 December 2009 £bn	30 September 2009 £bn	Change %	31 December 2008 £bn	Change %
--	----------------------------	-----------------------------	-------------	-------------------------------	-------------

**Capital and balance sheet**

Total assets	<b>74.8</b>	76.9	(3%)	87.5	(15%)
Loans and advances to customers (gross):					
- residential mortgages	<b>6.5</b>	6.9	(6%)	9.5	(32%)
- home equity	<b>15.4</b>	16.0	(4%)	18.7	(18%)
- corporate and commercial	<b>19.5</b>	20.5	(5%)	23.7	(18%)
- other consumer	<b>7.5</b>	7.8	(4%)	9.8	(23%)
Customer deposits (excluding repos)	<b>60.1</b>	62.0	(3%)	63.9	(6%)
Risk elements in lending					
- retail	<b>0.4</b>	0.3	-	0.2	-
- commercial	<b>0.2</b>	0.2	-	0.2	-
Loan:deposit ratio	<b>80%</b>	81%	(122bp)	96%	(1,543bp)
Risk-weighted assets	<b>59.7</b>	62.8	(5%)	63.9	(7%)
Spot exchange rate - US\$/£	<b>1.622</b>	1.599		1.460	

## Note:

- (1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

## Key points

- Sterling has strengthened over the course of the quarter, although the average exchange rate in Q409 has remained broadly stable. As a result the quarterly income statement trends are similar on a sterling and US dollar basis.
- Variances are fully described in the US dollar based financials that follow.

65

**US Retail & Commercial (US Dollar)**

Year ended		Quarter ended		
<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008



Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

	\$m	\$m	\$m	\$m	\$m
<b>Income statement</b>					
Net interest income	2,777	3,200	690	680	837
Net fees and commissions	1,119	1,231	245	266	294
Other non-interest income	368	362	120	104	142
Non-interest income	1,487	1,593	365	370	436
Total income	4,264	4,793	1,055	1,050	1,273
Direct expenses					
- staff	(1,214)	(1,194)	(325)	(289)	(278)
- other	(929)	(654)	(215)	(219)	(201)
Indirect expenses	(1,196)	(1,157)	(294)	(313)	(277)
	(3,339)	(3,005)	(834)	(821)	(756)
Operating profit before impairment losses	925	1,788	221	229	517
Impairment losses	(1,099)	(811)	(252)	(296)	(304)
Operating (loss)/profit	(174)	977	(31)	(67)	213
<b>Analysis of income by product</b>					
Mortgages and home equity	781	695	188	186	183
Personal lending and cards	706	617	188	190	143
Retail deposits	1,296	1,853	320	329	451
Commercial lending	848	751	219	210	211
Commercial deposits	624	698	176	160	179
Other	9	179	(36)	(25)	106
Total income	4,264	4,793	1,055	1,050	1,273
<b>Analysis of impairment by sector</b>					
Residential mortgages	113	76	14	47	22
Home equity	261	125	23	131	38
Corporate & Commercial	510	335	150	107	151
Other consumer	215	275	65	11	93
Total impairment	1,099	811	252	296	304

**Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector**

Residential mortgages	<b>1.07%</b>	0.55%	<b>0.53%</b>	1.69%	0.63%
Home equity	<b>1.04%</b>	0.46%	<b>0.37%</b>	2.05%	0.56%
Corporate & Commercial	<b>1.61%</b>	0.97%	<b>1.90%</b>	1.31%	1.74%
Other consumer	<b>1.77%</b>	1.92%	<b>2.15%</b>	0.34%	2.60%
	<b>1.39%</b>	0.90%	<b>1.27%</b>	1.45%	1.35%

66

US Retail & Commercial (US Dollar)  
(continued)

**Key metrics**

	Year ended		Quarter ended		
	<b>31 December 2009</b>	31 December 2008	<b>31 December 2009</b>	30 September 2009	31 December 2008
<b>Performance ratios</b>					
Return on equity (1)	<b>(1.7%)</b>	9.7%	<b>(1.2%)</b>	(2.5%)	8.5%
Net interest margin	<b>2.37%</b>	2.68%	<b>2.45%</b>	2.37%	2.70%
Cost:income ratio	<b>78.3%</b>	62.7%	<b>79.1%</b>	78.2%	59.4%

	<b>31 December 2009</b>	30 September 2009	Change	31 December 2008	Change
	<b>\$bn</b>	\$bn	%	\$bn	%
<b>Capital and balance sheet</b>					
Total assets	<b>121.3</b>	122.9	(1%)	127.8	(5%)
Loans and advances to customers (gross):					
- residential mortgages	<b>10.6</b>	11.0	(4%)	13.9	(24%)
- home equity	<b>25.0</b>	25.6	(2%)	27.2	(8%)
- corporate and commercial	<b>31.6</b>	32.7	(3%)	34.7	(9%)

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

- other consumer	<b>12.1</b>	12.5	(3%)	14.3	(15%)
Customer deposits (excluding repos)	<b>97.4</b>	99.1	(2%)	93.4	4%
Risk elements in lending					
- retail	<b>0.6</b>	0.5	20%	0.3	-
- commercial	<b>0.4</b>	0.3	33%	0.2	-
Loan:deposit ratio	<b>80%</b>	81%	(122bp)	96%	(1,543bp)
Risk-weighted assets	<b>96.9</b>	100.4	(3%)	93.2	4%

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

Key points

2009 compared with 2008

- The recessionary economic environment, historically low interest rates and deteriorating credit conditions resulted in an operating loss of \$174 million. However, the business has now successfully refocused on its core customer franchises in New England, the Mid-Atlantic region and the Midwest.
- The division achieved very strong growth in mortgage origination volumes, with significantly higher penetration through the branch network and improved profitability, particularly on recent origination vintages. Cross-selling of card, deposit and checking account products has increased substantially, with over 65% of new mortgage customers also taking out a checking account. The division has also increased commercial banking market penetration, with lead bank share within its footprint increasing from 6% to 7% in the \$5 million to \$25 million segment and from 6% to 8% in the \$25 million to \$500 million segment.

67

US Retail & Commercial (US Dollar)  
(continued)

Key points  
(continued)

2009 compared with 2008

(continued)

- Net interest income was down 13%. Net interest margin was down 31bps for the full year, reflecting the decline in deposit margins resulting from the low interest rate environment, though margins have been partially rebuilt in the second half from the lows experienced in the first half, as the business repriced lending rates and aggressively reduced pricing on term and time deposits.
- Expenses increased by 11%, reflecting increased FDIC deposit insurance levies, higher employee benefit costs as well as increased costs relating to loan workout and collection activity. Successful execution of restructuring activities resulted in approximately \$75 million of cost savings.
- Impairment losses increased to \$1,099 million as charge-offs climbed to 0.90% of loans, an increase of 34bps compared with 2008.
- Loans and advances were down 12%, reflecting subdued customer demand.
- Customer deposits increased 4% from the prior year. The deposit mix improved significantly, with strong growth in checking balances combined with migration away from higher priced term and time deposits as the division adjusted its pricing strategies. Over 58,000 consumer checking accounts were added over the course of the year, and more than 13,000 small business checking accounts. Consumer checking balances grew by 8% and small business balances by 12%.

#### **4Q09 compared with 3Q09**

- Operating loss in the quarter declined slightly, reflecting lower impairment losses.
- Net interest margin improved 8bps to 2.45% driven by changes to deposit pricing and mix.
- Non-interest income was down 1% reflecting lower gains than in 3Q09. Fee income was up \$10 million due to seasonality and higher mortgage banking fee income.
- Expenses increased 2% reflecting the finalisation of compensation structures and higher medical costs offset by a decrease in indirect costs.
- Impairments declined as higher reserve balances built in the third quarter more than offset increased charge-offs.
- Loans and advances were down 3% due to a lack of credit demand. Customer deposits were down 2% reflecting strategic repricing of low margin time products, but good growth was achieved in business deposits.

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

	Year ended		Quarter ended		
	<b>31 December</b>	31 December	<b>31 December</b>	30 September	31 December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
	<b>£m</b>	£m	<b>£m</b>	£m	£m
<b>Income statement</b>					
Earned premiums	<b>4,519</b>	4,512	<b>1,149</b>	1,145	1,121
Reinsurers' share	<b>(165)</b>	(206)	<b>(37)</b>	(43)	(48)
Insurance net premium income	<b>4,354</b>	4,306	<b>1,112</b>	1,102	1,073
Net fees and commissions	<b>(366)</b>	(396)	<b>(84)</b>	(95)	(93)
Other income	<b>472</b>	520	<b>148</b>	112	146
Total income	<b>4,460</b>	4,430	<b>1,176</b>	1,119	1,126
Direct expenses					
- staff	<b>(267)</b>	(286)	<b>(61)</b>	(67)	(77)
- other	<b>(222)</b>	(225)	<b>(54)</b>	(47)	(54)
Indirect expenses	<b>(270)</b>	(261)	<b>(75)</b>	(64)	(72)
	<b>(759)</b>	(772)	<b>(190)</b>	(178)	(203)
Gross claims	<b>(3,690)</b>	(3,136)	<b>(1,175)</b>	(941)	(788)
Reinsurers' share	<b>55</b>	104	<b>19</b>	13	41
Net claims	<b>(3,635)</b>	(3,032)	<b>(1,156)</b>	(928)	(747)
Operating profit/(loss) before impairment losses	<b>66</b>	626	<b>(170)</b>	13	176
Impairment losses	<b>(8)</b>	(42)	<b>-</b>	(2)	(42)
Operating profit/(loss)	<b>58</b>	584	<b>(170)</b>	11	134
<b>Analysis of income by product</b>					
Own-brand					
- Motor	<b>2,005</b>	1,942	<b>516</b>	517	491
- Household and life	<b>849</b>	806	<b>221</b>	214	206
Partnerships and broker					
- Motor	<b>577</b>	686	<b>146</b>	141	166
- Household and life	<b>330</b>	354	<b>88</b>	78	85
Other (international, commercial and central)	<b>699</b>	642	<b>205</b>	169	178
Total income	<b>4,460</b>	4,430	<b>1,176</b>	1,119	1,126

RBS Insurance  
(continued)

### Key metrics

	Year ended		Quarter ended		
	31 December 2009	31 December 2008	31 December 2009	30 September 2009	31 December 2008
<b>In-force policies</b>					
<b>(thousands)</b>					
- Motor own-brand	4,858	4,492	4,858	4,894	4,492
- Own-brand non-motor (home, pet, rescue, HR24)	6,307	5,560	6,307	6,150	5,560
- Partnerships & broker (motor, home, pet, rescue, HR24)	5,328	5,898	5,328	5,371	5,898
- Other (International, commercial and central)	1,217	1,206	1,217	1,212	1,206
Gross written premium (£m)	4,480	4,384	1,024	1,186	1,002
<b>Performance ratios</b>					
Return on equity (1)	1.6%	18.3%	(19.1%)	1.2%	16.8%
Cost:income ratio	17.0%	17.4%	16.2%	15.9%	18.0%
Adjusted cost:income ratio (2)	92.0%	55.2%	950.0%	93.2%	53.6%
<b>Balance sheet</b>					
General insurance reserves - total (£m)	7,030	6,672	7,030	6,839	6,672

Notes:

- (1) Based on divisional operating profit after tax, divided by divisional notional equity (based on regulatory capital).
- (2) Based on total income and operating expenses above and after netting insurance claims against income.

Key points

## 2009 compared with 2008

- Operating profit was severely affected by the rising costs of bodily injury claims, declining to £58 million. Significant price increases were implemented in the latter part of the year to mitigate the industry trend of rising claims costs.
- Income grew by 1%, with premium income stable but lower reinsurance costs. Investment income was 16% lower, reflecting the impact of low interest rates and returns on the investment portfolio partially offset by gains realised on the sale of equity investments.
- In-force policies grew by 3%, driven by the success of own brands, up 11%. Churchill and Privilege have benefited from deployment on selected price comparison websites, with motor policy numbers up 19% and 3% respectively, and home policies up 32% and 109% respectively, compared with prior year. Direct Line motor and home policies grew by 4% and 2% respectively. The partnerships and broker segment declined by 10% in line with business strategy.
- Expenses fell by 2% in 2009, with wage inflation, higher industry levies and professional fees offset by cost efficiencies, reduction in headcount and lower marketing expenditure.

70

## RBS Insurance (continued)

### Key points (continued)

## 2009 compared with 2008 (continued)

- Net claims were 20% higher than in 2008 driven by a £448 million increase in bodily injury claims as well as by adverse weather experienced in the fourth quarter. Significant price increases were implemented in the latter part of the year to mitigate the industry trend of rising claims costs, and additional significant initiatives have also been undertaken to adapt pricing models and enhance claims management.
- The UK combined operating ratio, including business services costs, was 105.9% compared with 93.6% in the previous year, with the impact of the increase in reserves for bodily injury claims and the bad weather experience only partially mitigated by commission and expense ratio improvement.

## 4Q09 compared with 3Q09

- Income grew by 5% compared with 3Q09, with premium income stable but higher investment income reflecting realised gains of £69 million on the disposal of equity investments. Motor pricing continued to be increased in response to rising bodily injury claims costs.
- Expenses were up by 7% in the quarter, with reductions in headcount only partly offsetting higher professional fees.
- Net claims were significantly higher, with an increase of 25% compared with 3Q09. This was largely due to increased bodily injury claims, resulting in a £273 million charge reflecting the need to build up both current and prior years' claims reserves. Adverse weather conditions in Q4 led to an increase in claims of £62 million.

71

### Central items

	Year ended		Quarter ended		
	31 December 2009 £m	31 December 2008 £m	31 December 2009 £m	30 September 2009 £m	31 December 2008 £m
Fair value of own debt	(93)	875	164	(163)	14
Other	385	150	(169)	283	(501)
Central items not allocated	292	1,025	(5)	120	(487)

### Key points

#### 2009 compared with 2008

- Funding and operating costs have been allocated to operating divisions, based on direct service usage, requirement for market funding and other appropriate drivers where services span more than one division.
- Residual unallocated items relate to volatile corporate items that do not naturally reside within a division.
- Items not allocated during the year amounted to a net credit of £292 million. The Group's credit spreads have fluctuated over the course of the year, but ended the year slightly tighter, resulting in an increase in



the carrying value of own debt. This was offset by a net credit on unallocated Group treasury items, including the impact of economic hedges that do not qualify for IFRS hedge accounting. 2008's results included some significant disposal gains.

#### 4Q09 compared with 3Q09

- Unallocated central items amounted to a net cost of £5 million during the quarter. The Group's credit spreads widened during the quarter, resulting in a reduction in the carrying value of own debt. This was partially offset by a number of other specific corporate costs including certain APS fees and IFRS volatility.

72

#### Non-Core

	Year ended		Quarter ended		
	31	31	31	30	31
	December	December	December	September	December
	2009	2008	2009	2009	2008
	£m	£m	£m	£m	£m
<b>Income statement</b>					
Net interest income from banking activities	<b>1,534</b>	2,156	<b>578</b>	287	765
Net fees and commissions receivable	<b>510</b>	912	<b>129</b>	130	163
Loss from trading activities	<b>(5,161)</b>	(7,739)	<b>(781)</b>	(579)	(2,916)
Insurance net premium income	<b>784</b>	986	<b>171</b>	173	249
Other operating income	<b>32</b>	653	<b>11</b>	43	(191)
Non-interest income	<b>(3,835)</b>	(5,188)	<b>(470)</b>	(233)	(2,695)
Total income	<b>(2,301)</b>	(3,032)	<b>108</b>	54	(1,930)
Direct expenses					
- staff	<b>(851)</b>	(988)	<b>(247)</b>	(150)	(270)
- other	<b>(1,044)</b>	(1,156)	<b>(297)</b>	(244)	(345)
Indirect expenses	<b>(552)</b>	(539)	<b>(141)</b>	(132)	(152)
	<b>(2,447)</b>	(2,683)	<b>(685)</b>	(526)	(767)
Operating loss before other operating					
charges and impairment losses	<b>(4,748)</b>	(5,715)	<b>(577)</b>	(472)	(2,697)
Insurance net claims	<b>(588)</b>	(700)	<b>(148)</b>	(126)	(192)

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Impairment losses	<b>(9,221)</b>	(4,936)	<b>(1,811)</b>	(2,066)	(3,361)
Operating loss	<b>(14,557)</b>	(11,351)	<b>(2,536)</b>	(2,664)	(6,250)

**Analysis of income**

Banking & Portfolio	<b>(1,338)</b>	2,324	<b>37</b>	(271)	538
International Businesses & Portfolios	<b>2,262</b>	2,980	<b>493</b>	537	689
Markets	<b>(3,225)</b>	(8,336)	<b>(422)</b>	(212)	(3,157)
	<b>(2,301)</b>	(3,032)	<b>108</b>	54	(1,930)

**Key metrics**

**Performance ratios**

Net interest margin	<b>0.69%</b>	0.87%	<b>1.17%</b>	0.55%	1.36%
Cost:income ratio	<b>(106.3%)</b>	(88.5%)	<b>634.3%</b>	974.1%	(39.7%)

	<b>31</b>	30		31	
	<b>December</b>	September		December	
	2009	2009	Change	2008	Change
	<b>£bn</b>	£bn	%	£bn	%

**Capital and balance sheet (1)**

Total third party assets (including derivatives) (2)	<b>220.9</b>	233.0	(5%)	342.9	(36%)
Loans and advances to customers - gross	<b>149.5</b>	159.1	(6%)	191.4	(22%)
Customer deposits	<b>12.6</b>	16.0	(21%)	27.4	(54%)
Risk elements in lending	<b>22.9</b>	23.3	(2%)	11.1	106%
Loan:deposit ratio	<b>1,121%</b>	937%	18,397bp	683%	43,807bp
Risk-weighted assets (3)	<b>171.3</b>	200.7	(15%)	170.9	-

Notes:

- (1) Includes disposal groups.
- (2) Derivatives were £19.9 billion at 31 December 2009 (30 September 2009 - £30.9 billion; 31 December 2008 - £85.0 billion).
- (3) Includes Sempra: 31 December 2009 Third Party Assets (TPAs) £14.2 billion, RWAs £10.2 billion; (31 December 2008 TPAs £17.8billion, RWAs £10.6 billion).







## Non-Core (continued)

	Year ended		Quarter ended		
	31 December 2009 £m	31 December 2008 £m	31 December 2009 £m	30 September 2009 £m	31 December 2008 £m
<b>Credit and other market write-downs (1)</b>					
Monoline exposures	2,387	3,121	679	37	870
CDPCs	947	615	101	277	373
Asset backed products (2)	288	3,220	(105)	(148)	1,146
Other credit exotics	558	935	(16)	38	551
Equities	47	947	9	13	824
Leveraged finance	-	1,088	-	-	189
Banking book hedges	1,613	(1,690)	231	386	(1,174)
Other	(679)	(497)	(118)	(24)	137
	5,161	7,739	781	579	2,916
<b>Impairment losses</b>					
Banking & Portfolio	4,215	938	895	1,347	714
International Businesses & Portfolios	4,494	1,832	902	1,234	945
Markets	512	2,166	14	(515)	1,702
	9,221	4,936	1,811	2,066	3,361
<b>Loan impairment charge as % of gross</b>					
customer loans and advances (3)					
Banking & Portfolio	4.91%	0.90%	4.14%	6.01%	2.71%
International Businesses & Portfolios	6.56%	2.28%	5.27%	6.90%	4.70%
Markets	5.34%	13.32%	0.44%	(126.77%)	48.33%
Total	5.66%	2.18%	4.63%	5.41%	6.09%
	£bn	£bn	£bn	£bn	£bn
<b>Gross customer loans and advances</b>					
Banking & Portfolio	82.0	97.0	82.0	88.2	97.0
International Businesses & Portfolios	65.6	79.9	65.6	68.3	79.9
Markets	1.9	14.5	1.9	2.6	14.5
	149.5	191.4	149.5	159.1	191.4

**Risk-weighted assets**

Banking & Portfolio	<b>58.2</b>	63.1	<b>58.2</b>	61.1	63.1
International Businesses & Portfolios	<b>43.8</b>	50.1	<b>43.8</b>	46.1	50.1
Markets	<b>69.3</b>	57.7	<b>69.3</b>	93.5	57.7
	<b>171.3</b>	170.9	<b>171.3</b>	200.7	170.9

Note:

- (1) Included in 'Loss from trading activities' on page 73.
- (2) Asset backed products include super senior asset backed structures and other asset backed products.
- (3) Includes disposal groups









## Non-Core (continued)

	Year ended		Quarter ended		
	31 December 2009 £m	31 December 2008 £m	31 December 2009 £m	30 September 2009 £m	31 December 2008 £m
<b>Loan impairment losses by donating</b>					
division and sector					
<b>UK Retail</b>					
Mortgages	5	1	2	1	-
Personal	48	42	5	11	12
Other	-	62	-	-	18
<b>Total UK Retail</b>	<b>53</b>	105	<b>7</b>	12	30
<b>UK Corporate</b>					
Manufacturing & infrastructure	87	42	41	14	30
Property & construction	637	281	163	162	208
Transport	10	(3)	2	5	3
Banks & financials	101	4	-	1	2
Lombard	122	61	13	27	23
Invoice finance	3	-	1	2	(1)
Other	717	142	120	33	70
<b>Total UK Corporate</b>	<b>1,677</b>	527	<b>340</b>	244	335
<b>Global Banking &amp; Markets</b>					
Manufacturing & infrastructure	1,405	1,280	84	309	1,192
Property & construction	1,413	710	683	141	455
Transport	178	12	5	5	12
Telecoms, media & technology	545	55	2	23	39
Banks & financials	567	870	97	270	638
Other	619	177	38	84	80
<b>Total Global Banking &amp; Markets</b>	<b>4,727</b>	3,104	<b>909</b>	832	2,416
<b>Ulster Bank</b>					
Mortgages	42	6	16	7	3
Commercial investment & development	302	9	256	20	6
Residential investment & development	716	229	(33)	406	196

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Other	<b>217</b>	60	<b>33</b>	148	33
Other EMEA	<b>107</b>	116	<b>20</b>	27	69
<b>Total Ulster Bank</b>	<b>1,384</b>	420	<b>292</b>	608	307
<b>US Retail &amp; Commercial</b>					
Auto & consumer	<b>136</b>	140	<b>27</b>	49	60
Cards	<b>130</b>	63	<b>26</b>	33	21
SBO/home equity	<b>445</b>	321	<b>85</b>	69	102
Residential mortgages	<b>55</b>	6	<b>13</b>	20	3
Commercial real estate	<b>228</b>	54	<b>51</b>	85	15
Commercial & other	<b>85</b>	20	<b>8</b>	39	8
<b>Total US Retail &amp; Commercial</b>	<b>1,079</b>	604	<b>210</b>	295	209
<b>Other</b>					
Wealth	<b>251</b>	174	<b>38</b>	50	60
Global Transaction Services	<b>49</b>	(2)	<b>14</b>	25	(1)
Central items	<b>1</b>	4	<b>1</b>	-	5
<b>Total Other</b>	<b>301</b>	176	<b>53</b>	75	64
<b>Total impairment losses</b>	<b>9,221</b>	4,936	<b>1,811</b>	2,066	3,361







**Non-Core** (continued)

	Year ended		Quarter ended		
	<b>31</b>	31	<b>31</b>	30	31
	<b>December</b>	December	<b>December</b>	September	December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
	<b>£bn</b>	£bn	<b>£bn</b>	£bn	£bn
<b>Gross loans and advances to customers</b>					
by donating division and sector					
(excluding reverse repurchase agreements)					
<b>UK Retail</b>					
Mortgages	<b>1.9</b>	2.2	<b>1.9</b>	2.0	2.2
Personal	<b>0.7</b>	1.1	<b>0.7</b>	0.8	1.1
Other	-	-	-	(0.1)	-
<b>Total UK Retail</b>	<b>2.6</b>	3.3	<b>2.6</b>	2.7	3.3
<b>UK Corporate</b>					
Manufacturing & infrastructure	<b>0.3</b>	0.3	<b>0.3</b>	0.3	0.3
Property & construction	<b>10.8</b>	11.3	<b>10.8</b>	13.0	11.3
Lombard	<b>2.7</b>	3.7	<b>2.7</b>	-	3.7
Invoice finance	<b>0.4</b>	0.7	<b>0.4</b>	-	0.7
Other	<b>20.7</b>	22.1	<b>20.7</b>	22.2	22.1
<b>Total UK Corporate</b>	<b>34.9</b>	38.1	<b>34.9</b>	35.5	38.1
<b>Global Banking &amp; Markets</b>					
Manufacturing & Infrastructure	<b>17.5</b>		<b>17.5</b>		
Property & construction	<b>25.7</b>		<b>25.7</b>		
Transport	<b>5.8</b>		<b>5.8</b>		
Telecoms, media & technology	<b>3.2</b>		<b>3.2</b>		
Banks & financials	<b>16.0</b>		<b>16.0</b>		
Other	<b>13.5</b>		<b>13.5</b>		
<b>Total Global Banking &amp; Markets</b>	<b>81.7</b>	104.8	<b>81.7</b>	87.8	104.8
<b>Ulster Bank</b>					
Mortgages	<b>6.0</b>	6.5	<b>6.0</b>	6.3	6.5
Commercial investment & development	<b>3.0</b>	2.9	<b>3.0</b>	2.8	2.9



Residential investment & development	<b>5.6</b>	5.9	<b>5.6</b>	5.9	5.9
Other	<b>1.1</b>	1.1	<b>1.1</b>	1.1	1.1
Other EMEA	<b>1.0</b>	1.3	<b>1.0</b>	1.1	1.3
<b>Total Ulster Bank</b>	<b>16.7</b>	17.7	<b>16.7</b>	17.2	17.7
<b>US Retail &amp; Commercial</b>					
Auto & consumer	<b>3.2</b>	4.2	<b>3.2</b>	3.4	4.2
Cards	<b>0.5</b>	0.7	<b>0.5</b>	0.6	0.7
SBO/home equity	<b>3.7</b>	5.2	<b>3.7</b>	4.0	5.2
Residential mortgages	<b>0.8</b>	1.1	<b>0.8</b>	0.9	1.1
Commercial real estate	<b>1.9</b>	3.0	<b>1.9</b>	2.1	3.0
Commercial & other	<b>0.9</b>	1.4	<b>0.9</b>	0.9	1.4
<b>Total US Retail &amp; Commercial</b>	<b>11.0</b>	15.6	<b>11.0</b>	11.9	15.6
<b>Other</b>					
Wealth	<b>2.6</b>	3.6	<b>2.6</b>	2.7	3.6
Global Transaction Services	<b>0.8</b>	1.4	<b>0.8</b>	0.8	1.4
RBS Insurance	<b>0.2</b>	0.2	<b>0.2</b>	0.2	0.2
Central items	<b>(3.2)</b>	-	<b>(3.2)</b>	(2.6)	-
<b>Total Other</b>	<b>0.4</b>	5.2	<b>0.4</b>	1.1	5.2
<b>Total loans and advances to customers</b>	<b>147.3</b>	184.7	<b>147.3</b>	156.2	184.7

76

Non-Core (continued)

**Key points****2009 compared with 2008**

- Losses from trading activities have declined significantly as underlying asset prices rallied. Mark to market values for exposures such as monolines, super senior high grade collateralised debt obligations, and many negative basis trade asset classes have risen over the course of 2009. However, the £1.6 billion gain recorded on banking book hedging in 2008 unwound over the course of the year to a loss of £1.6 billion in 2009, as spreads continued to tighten throughout the year, ending almost in line with origination levels.

Impairment losses increased to £9.2 billion, reflecting continued weakness in the economic environment, particularly across the corporate and property sectors. There were signs of a slowdown in the rate of provisioning towards the end of the year.

- Staff costs decreased by 14% over the year, or by 20% at constant exchange rates, due to headcount reductions and business divestments, notably Linea Directa and Tesco Personal Finance. Lower depreciation charges followed the 2008 sale of the Angel Trains business.
- Third party assets, excluding derivatives, decreased by £56.9 billion in the year as the division has run down exposures and pursued opportunities to dispose of loan portfolios. Sales of equity stakes, including Bank of China, were concluded while further disposals announced in 2009, including Asian retail and commercial operations, are moving towards completion in 2010.
- Risk weighted assets increased by 0.2% in 2009, and at constant exchange rates increased by 3%. The reduction of 15% since 30 September 2009, reflects active management to reduce trading book exposures, largely offset by the impact of procyclicality, monoline downgrades and adverse market risk.

#### 4Q09 compared with 3Q09

- Losses from trading activities increased in the fourth quarter largely as a result of losses recorded on certain structured credit assets (£328 million), but remained substantially less severe than those recorded in the fourth quarter of 2008.
- Costs increased by 30% principally driven by staff costs in Sempra, expenses related to business disposals and the establishment of the Asset Protection Scheme.
- Impairment losses were 12% lower than in the third quarter, in part related to a more positive view of the corporate sector, though a number of large single name impairments continued to be recorded.
- Further progress has been achieved in managing down the Non-Core balance sheet, with third party assets, excluding derivatives, lower by £1.1 billion during the fourth quarter. Excluding the redesignation of Sempra derivative positions as assets held for sale, third party assets decreased by £7.5 billion during the quarter. This largely reflects the run-off of portfolios and impairments.
- RWAs declined by £29.4 billion in the quarter, driven by underlying asset reductions and by managing down trading book exposures, with a significantly reduced impact from procyclicality.







## Allocation methodology for indirect costs

Business Services and Group Centre directly attributable costs have been allocated to the operating divisions, based on their service usage. Where services span more than one division, an appropriate measure is used to allocate the costs on a basis which management considers reasonable. Business Services costs are fully allocated and there are no residual unallocated costs. The residual unallocated costs remaining in the Group centre relate to volatile corporate items that do not naturally reside within a division.

Business Services costs were flat on a constant currency basis, compared with 2008. The increase in property costs was principally due to the impact of expanded Group premises in London and the US.

Treasury costs are allocated to operating divisions as follows: term funding costs are allocated or rewarded based on long-term funding gap or surplus; liquidity buffer funding costs are allocated based on share of overall liquidity buffer derived from divisional stresses; and capital cost or benefit is allocated based on share of divisional risk-adjusted RWAs.

	Year ended		Quarter ended		
	<b>31</b> <b>December</b> <b>2009</b> <b>£m</b>	31 December 2008 £m	<b>31</b> <b>December</b> <b>2009</b> <b>£m</b>	30 September 2009 £m	31 December 2008 £m
<b>Business Services costs</b>					
Property	<b>1,931</b>	1,705	<b>474</b>	497	464
Operations	<b>1,471</b>	1,474	<b>366</b>	370	399
Technology services and support functions	<b>1,828</b>	1,795	<b>510</b>	389	464
	<b>5,230</b>	4,974	<b>1,350</b>	1,256	1,327
Allocated to divisions:					
UK Retail	<b>(1,579)</b>	(1,639)	<b>(401)</b>	(381)	(438)
UK Corporate	<b>(436)</b>	(449)	<b>(111)</b>	(106)	(119)

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Wealth	<b>(121)</b>	(123)	<b>(31)</b>	(29)	(33)
Global Banking & Markets	<b>(532)</b>	(472)	<b>(121)</b>	(134)	(126)
Global Transaction Services	<b>(876)</b>	(811)	<b>(238)</b>	(207)	(216)
Ulster Bank	<b>(306)</b>	(255)	<b>(111)</b>	(63)	(68)
US Retail & Commercial	<b>(691)</b>	(560)	<b>(158)</b>	(173)	(150)
RBS Insurance	<b>(227)</b>	(227)	<b>(60)</b>	(54)	(60)
Non-Core	<b>(462)</b>	(438)	<b>(119)</b>	(109)	(117)
	-	-	-	-	-
<b>Group centre costs</b>	<b>851</b>	799	<b>147</b>	232	315
Allocated to divisions:					
UK Retail	<b>(194)</b>	(212)	<b>14</b>	(66)	(99)
UK Corporate	<b>(73)</b>	(69)	<b>(18)</b>	(19)	(21)
Wealth	<b>(39)</b>	(39)	-	(13)	(17)
Global Banking & Markets	<b>(233)</b>	(191)	<b>(59)</b>	(57)	(76)
Global Transaction Services	<b>(67)</b>	(53)	<b>(18)</b>	(16)	(20)
Ulster Bank	<b>(37)</b>	(37)	<b>(7)</b>	(10)	(13)
US Retail & Commercial	<b>(75)</b>	(63)	<b>(22)</b>	(18)	(22)
RBS Insurance	<b>(43)</b>	(34)	<b>(15)</b>	(10)	(12)
Non-Core	<b>(90)</b>	(101)	<b>(22)</b>	(23)	(35)
	-	-	-	-	-









## Allocation methodology for indirect costs (continued)

	Year ended		Quarter ended		
	<b>31</b>	31	<b>31</b>	30	31
	<b>December</b>	December	<b>December</b>	September	December
	<b>2009</b>	2008	<b>2009</b>	2009	2008
	<b>£m</b>	£m	<b>£m</b>	£m	£m
<b>Treasury funding costs</b>	<b>1,402</b>	1,372	<b>314</b>	334	395
Allocated to divisions:					
UK Retail	<b>(192)</b>	(182)	<b>(48)</b>	(66)	(40)
UK Corporate	<b>(257)</b>	(213)	<b>(46)</b>	(47)	(64)
Wealth	<b>96</b>	(86)	<b>29</b>	28	(19)
Global Banking & Markets	<b>241</b>	(165)	<b>23</b>	24	(86)
Global Transaction Services	<b>154</b>	93	<b>47</b>	48	24
Ulster Bank	<b>(49)</b>	(76)	<b>(23)</b>	(23)	(21)
US Retail & Commercial	<b>(132)</b>	(91)	<b>(47)</b>	(48)	(18)
RBS Insurance	<b>(42)</b>	(25)	<b>(12)</b>	(12)	(4)
Non-Core	<b>(1,221)</b>	(627)	<b>(237)</b>	(238)	(167)
	-	-	-	-	-







## Average balance sheet - pro forma

	Year ended 31 December 2009			Year ended 31 December 2008		
	Average Balance £m	Interest £m	Rate %	Average Balance £m	Interest £m	Rate %
<b>Assets</b>						
Loans and advances to banks	51,757	831	1.61	47,523	2,289	4.82
Loans and advances to customers	575,473	21,357	3.71	596,177	35,115	5.89
Debt securities	125,806	4,202	3.34	94,393	4,793	5.08
Interest-earning assets - banking business	753,036	26,390	3.50	738,093	42,197	5.72
Trading business	291,092			425,454		
Non-interest earning assets	815,468			660,628		
Total assets	1,859,596			1,824,175		
<b>Liabilities</b>						
Deposits by banks	131,190	2,852	2.17	154,828	6,137	3.96
Customer accounts	354,963	4,637	1.31	386,322	13,117	3.40
Debt securities in issue	226,077	4,816	2.13	220,441	10,015	4.54
Subordinated liabilities	35,348	1,310	3.71	34,867	1,782	5.11
Internal funding of trading business	(75,129)	(508)	0.68	(103,754)	(4,174)	4.02
Interest-bearing liabilities						
- banking business	672,449	13,107	1.95	692,704	26,877	3.88
Trading business	331,380			466,610		
Non-interest-bearing liabilities						
- demand deposits	36,489			34,021		
- other liabilities	761,975			572,296		
Shareholders' equity	57,303			58,544		
Total liabilities and	1,859,596			1,824,175		

shareholders' equity

Notes:

- (1) Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.
- (2) Interest-earning assets and interest-bearing liabilities exclude the Retail bancassurance long-term assets and liabilities, attributable to policyholders, in view of their distinct nature. As a result, interest income has been increased by £20 million (2008 - £84 million).
- (3) Changes in the fair value of interest-bearing financial instruments designated as at fair value through profit or loss are recorded in other operating income in the consolidated income statement. In the average balance sheet shown above, interest includes increased interest income and interest expense related to these instruments of £46 million (2008 - £332 million) and £350 million (2008 - £860 million) respectively and the average balances have been adjusted accordingly.









**Average balance sheet - pro forma** (continued)

	Year ended	
	31	31
	December	December
	2009	2008
	%	%
<b>Average yields, spreads and margins of the banking business</b>		
Gross yield on interest-earning assets of banking business	<b>3.50</b>	<b>5.72</b>
Cost of interest-bearing liabilities of banking business	<b>(1.95)</b>	<b>(3.88)</b>
<b>Interest spread of banking business</b>		
Benefit from interest-free funds	<b>0.21</b>	<b>0.24</b>
<b>Net interest margin of banking business</b>		
	<b>1.76</b>	<b>2.08</b>
<b>Average interest rates</b>		
The Group's base rate	<b>0.64</b>	<b>4.67</b>
London inter-bank three month offered rates		
- Sterling	<b>1.21</b>	<b>5.51</b>
- Eurodollar	<b>0.69</b>	<b>2.92</b>
- Euro	<b>1.21</b>	<b>4.63</b>

81

---

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: 25 February 2010

THE ROYAL BANK OF SCOTLAND  
GROUP plc (Registrant)

By: /s/ A N Taylor

Name: A N Taylor

Title: Head of Group Secretariat