

WEST BANCORPORATION INC  
Form 10-Q  
October 29, 2010  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-49677

WEST BANCORPORATION, INC.  
(Exact Name of Registrant as Specified in its Charter)

IOWA  
(State of Incorporation)

42-1230603  
(I.R.S. Employer Identification No.)

1601 22nd Street, West Des Moines, Iowa 50266

Telephone Number: (515) 222-2300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 28, 2010, there were 17,403,882 shares of common stock, no par value, outstanding.

---

WEST BANCORPORATION, INC.

INDEX

|   | Page      |
|---|-----------|
| PART I. <u>FINANCIAL INFORMATION</u>  |           |
| Item 1. <u>Consolidated Financial Statements (Unaudited)</u>  | <u>3</u>  |
| <u>Consolidated Balance Sheets at September 30, 2010, and December 31, 2009</u>   | <u>3</u>  |
| <u>Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009</u>                  | <u>4</u>  |
| <u>Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2010 and 2009</u> | <u>6</u>  |
| <u>Consolidated Statements of Stockholders' Equity for the nine months ended September 30, 2010 and 2009</u>                  | <u>7</u>  |
| <u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009</u>                            | <u>8</u>  |
| <u>Notes to the Consolidated Financial Statements</u>   | <u>10</u> |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                          | <u>25</u> |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | <u>43</u> |
| Item 4. <u>Controls and Procedures</u>  | <u>43</u> |
| PART II. <u>OTHER INFORMATION</u>   |           |
| Item 1. <u>Legal Proceedings</u>  | <u>43</u> |
| Item 1A. <u>Risk Factors</u>  | <u>43</u> |
| Item 6. <u>Exhibits</u>   | <u>44</u> |
| <u>Signatures</u>   | <u>45</u> |
| <u>Index to Exhibits</u>  | <u>46</u> |

Table of Contents

## PART 1 - FINANCIAL INFORMATION

## Item 1. Financial Statements

## West Bancorporation, Inc. and Subsidiary

## Consolidated Balance Sheets

(unaudited)

| (in thousands, except per share data)  | September 30, 2010 | December 31, 2009 |
|--|--------------------|-------------------|
| <b>ASSETS</b>  |                    |                   |
| Cash and due from banks  | \$32,979           | \$27,923          |
| Federal funds sold and other short-term investments  | 55,608             | 103,572           |
| Cash and cash equivalents  | 88,587             | 131,495           |
| Securities available for sale  | 258,780            | 340,478           |
| Federal Home Loan Bank stock, at cost  | 11,055             | 10,791            |
| Loans held for sale  | 3,167              | 332               |
| Loans  | 926,465            | 1,020,710         |
| Allowance for loan losses  | (19,085)           | (19,126)          |
| Loans, net   | 907,380            | 1,001,584         |
| Premises and equipment, net  | 5,171              | 5,290             |
| Accrued interest receivable  | 5,642              | 5,502             |
| Bank-owned life insurance  | 25,190             | 25,400            |
| Other real estate owned  | 19,740             | 25,350            |
| Deferred tax assets  | 10,009             | 12,823            |
| Other assets   | 14,430             | 16,009            |
| Total assets   | \$1,349,151        | \$1,575,054       |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                    |                   |
| <b>LIABILITIES</b>   |                    |                   |
| Deposits:  |                    |                   |
| Noninterest-bearing demand   | \$234,120          | \$206,412         |
| Interest-bearing demand  | 160,155            | 162,305           |
| Savings  | 259,104            | 442,137           |
| Time of \$100,000 or more  | 268,531            | 271,145           |
| Other time   | 112,292            | 164,618           |
| Total deposits   | 1,034,202          | 1,246,617         |
| Federal funds purchased and securities sold under agreements to repurchase   | 35,393             | 40,342            |
| Other short-term borrowings  | 1,785              | 2,553             |
| Subordinated notes   | 20,619             | 20,619            |
| Federal Home Loan Bank advances  | 105,000            | 125,000           |
| Accrued expenses and other liabilities   | 6,971              | 6,864             |
| Total liabilities  | 1,203,970          | 1,441,995         |
| <b>STOCKHOLDERS' EQUITY</b>  |                    |                   |
| Preferred stock, \$0.01 par value, with a liquidation preference of \$1,000 per share; authorized 50,000,000 shares; 36,000 shares issued and outstanding at September 30, 2010, and December 31, 2009 | 34,387             | 34,024            |
| Common stock, no par value; authorized 50,000,000 shares; 17,403,882 shares issued and outstanding at September 30, 2010, and December 31, 2009  | 3,000              | 3,000             |

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|  |             |             |   |
|--|-------------|-------------|---|
| Additional paid-in capital                 | 34,387      | 34,387      |   |
| Retained earnings                          | 74,129      | 65,959      |   |
| Accumulated other comprehensive loss       | (722        | ) (4,311    | ) |
| Total stockholders' equity                 | 145,181     | 133,059     |   |
| Total liabilities and stockholders' equity | \$1,349,151 | \$1,575,054 |   |

See accompanying Notes to Consolidated Financial Statements.

3

---

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Operations  
(unaudited)

| (in thousands, except per share data)  | Three Months Ended    |          | Nine Months Ended     |          |
|--|-----------------------|----------|-----------------------|----------|
|  | September 30,<br>2010 | 2009     | September 30,<br>2010 | 2009     |
| Interest income:   |                       |          |                       |          |
| Loans, including fees  | \$13,285              | \$14,914 | \$40,516              | \$45,038 |
| Securities:  |                       |          |                       |          |
| U.S. Treasury, government agencies and corporations                          | 564                   | 694      | 2,032                 | 1,913    |
| States and political subdivisions  | 740                   | 1,096    | 2,480                 | 3,316    |
| Corporate notes and other investments  | 479                   | 439      | 1,223                 | 798      |
| Federal funds sold and other short-term investments                          | 116                   | 73       | 446                   | 384      |
| Total interest income  | 15,184                | 17,216   | 46,697                | 51,449   |
| Interest expense:  |                       |          |                       |          |
| Demand deposits  | 513                   | 704      | 1,737                 | 1,852    |
| Savings deposits   | 683                   | 1,295    | 3,657                 | 2,826    |
| Time deposits  | 1,838                 | 2,673    | 5,653                 | 10,564   |
| Federal funds purchased and securities sold under agreements to repurchase   | 52                    | 65       | 170                   | 240      |
| Subordinated notes   | 371                   | 371      | 1,101                 | 1,101    |
| Long-term borrowings   | 1,030                 | 1,335    | 3,285                 | 3,961    |
| Total interest expense   | 4,487                 | 6,443    | 15,603                | 20,544   |
| Net interest income  | 10,697                | 10,773   | 31,094                | 30,905   |
| Provision for loan losses  | 2,000                 | 3,000    | 5,400                 | 21,500   |
| Net interest income after provision for loan losses                          | 8,697                 | 7,773    | 25,694                | 9,405    |
| Noninterest income:  |                       |          |                       |          |
| Service charges on deposit accounts  | 867                   | 1,078    | 2,525                 | 3,120    |
| Debit card usage fees  | 338                   | 296      | 994                   | 825      |
| Service fee from SmartyPig, LLC  | 253                   | —        | 1,314                 | —        |
| Trust services   | 210                   | 222      | 616                   | 581      |
| Gains and fees on sales of residential mortgages                             | 571                   | 324      | 1,044                 | 859      |
| Increase in cash value of bank-owned life insurance                          | 220                   | 199      | 664                   | 562      |
| Gain from bank-owned life insurance  | 420                   | —        | 420                   | 840      |
| Other income   | 228                   | 232      | 721                   | 734      |
| Total noninterest income   | 3,107                 | 2,351    | 8,298                 | 7,521    |
| Investment securities gains (losses), net:                                   |                       |          |                       |          |
| Total other than temporary impairment losses                                 | (117                  | ) (986   | ) (305                | ) (3,414 |
| Portion of loss recognized in other comprehensive income (loss) before taxes | —                     | 159      | —                     | 897      |
| Net impairment losses recognized in earnings                                 | (117                  | ) (827   | ) (305                | ) (2,517 |
| Realized securities gains, net   | 16                    | 507      | 53                    | 1,960    |
| Investment securities (losses), net  | (101                  | ) (320   | ) (252                | ) (557   |
| Noninterest expense:   |                       |          |                       |          |
| Salaries and employee benefits   | 2,813                 | 2,294    | 8,180                 | 7,494    |
| Occupancy  | 806                   | 794      | 2,403                 | 2,637    |
| Data processing  | 464                   | 455      | 1,366                 | 1,312    |
| FDIC insurance expense   | 835                   | 531      | 2,280                 | 2,267    |
| Other real estate owned expense  | (3                    | ) 90     | 657                   | 215      |

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|                           |       |       |        |        |
|---------------------------|-------|-------|--------|--------|
| Professional fees         | 230   | 313   | 704    | 804    |
| Miscellaneous losses      | 220   | 27    | 1,208  | 59     |
| Goodwill impairment       | —     | —     | —      | 13,376 |
| Other expenses            | 1,216 | 1,404 | 3,545  | 4,042  |
| Total noninterest expense | 6,581 | 5,908 | 20,343 | 32,206 |

(Continued on next page)

4

---

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Operations (continued)  
(unaudited)

| (in thousands, except per share data)   | Three Months Ended |           | Nine Months Ended |             |
|---|--------------------|-----------|-------------------|-------------|
|   | September 30,      |           | September 30,     |             |
|   | 2010               | 2009      | 2010              | 2009        |
| Income (loss) before income taxes   | \$5,122            | \$3,896   | \$13,397          | \$(15,837 ) |
| Income taxes (benefits)   | 1,181              | 906       | 3,514             | (8,021 )    |
| Income (loss) from continuing operations                                      | 3,941              | 2,990     | 9,883             | (7,816 )    |
| Discontinued operations:  |                    |           |                   |             |
| Loss from discontinued operations before income taxes                         | —                  | (1,048 )  | —                 | (10,394 )   |
| Income taxes (benefits)   | —                  | 37        | —                 | (777 )      |
| Loss from discontinued operations   | —                  | (1,085 )  | —                 | (9,617 )    |
| Net income (loss)   | 3,941              | 1,905     | 9,883             | (17,433 )   |
| Preferred stock dividends and accretion of discount                           | (572 )             | (571 )    | (1,713 )          | (1,708 )    |
| Net income (loss) available to common stockholders                            | \$3,369            | \$1,334   | \$8,170           | \$(19,141 ) |
| Earnings (loss) per common share:   |                    |           |                   |             |
| Basic and diluted earnings (loss) per common share from continuing operations | \$0.19             | \$0.14    | \$0.47            | \$(0.55 )   |
| Basic and diluted (loss) per common share from discontinued operations        | \$—                | \$(0.06 ) | \$—               | \$(0.55 )   |
| Basic and diluted earnings (loss) per common share                            | \$0.19             | \$0.08    | \$0.47            | \$(1.10 )   |
| Cash dividends per common share   | \$—                | \$—       | \$—               | \$0.09      |

See accompanying Notes to Consolidated Financial Statements.



Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Comprehensive Income (Loss)  
(unaudited)

| (in thousands)   | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |             |
|--|-------------------------------------|----------|------------------------------------|-------------|
|  | 2010                                | 2009     | 2010                               | 2009        |
| Net income (loss)  | \$3,941                             | \$1,905  | \$9,883                            | \$(17,433 ) |
| Other comprehensive income (loss):   |                                     |          |                                    |             |
| Securities for which a portion of an other than temporary impairment has been recorded in earnings:                                |                                     |          |                                    |             |
| Unrealized holding gains (losses) arising during the period  | (8 )                                | (174 )   | 78                                 | (1,187 )    |
| Loss recognized in earnings  | 117                                 | 15       | 117                                | 290         |
| Net unrealized gains (losses) on securities with other than temporary impairment before tax (expense) benefit                      | 109                                 | (159 )   | 195                                | (897 )      |
| Tax (expense) benefit  | (41 )                               | 61       | (74 )                              | 341         |
| Net unrealized gains (losses) on securities with other than temporary impairment, net of tax, in other comprehensive income (loss) | 68                                  | (98 )    | 121                                | (556 )      |
| Other securities:  |                                     |          |                                    |             |
| Unrealized holding gains arising during the period   | 2,594                               | 3,492    | 5,459                              | 5,034       |
| Realized net (gains) recognized into net income  | (16 )                               | (507 )   | (53 )                              | (1,960 )    |
| Realized impairment losses reclassified into net income  | —                                   | 812      | 188                                | 2,227       |
| Net unrealized gains on other securities before tax expense  | 2,578                               | 3,797    | 5,594                              | 5,301       |
| Tax expense  | (980 )                              | (1,444 ) | (2,126 )                           | (2,016 )    |
| Net unrealized gains on other securities, net of tax, in other comprehensive income (loss)   | 1,598                               | 2,353    | 3,468                              | 3,285       |
| Other comprehensive income (loss)  | \$5,607                             | \$4,160  | \$13,472                           | \$(14,704 ) |

See accompanying Notes to Consolidated Financial Statements.

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Stockholders' Equity  
(unaudited)

| (in thousands, except per share data)  | Preferred Stock | Common Stock | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total     |
|--|-----------------|--------------|----------------------------|-------------------|---|-----------|
| Balance, January 1, 2009   | \$33,548        | \$3,000      | \$34,452                   | \$82,793          | \$(3,730)                                     | \$150,063 |
| Cumulative effect accounting adjustment, net of tax (1)  | —               | —            | —                          | 1,625             | (1,625)                                       | —         |
| Net (loss)   | —               | —            | —                          | (17,433)          | —   | (17,433)  |
| Other comprehensive income, unrealized gains on securities, net of reclassification adjustment, net of tax | —               | —            | —                          | —                 | 2,729   | 2,729     |
| Preferred stock discount accretion   | 358             | —            | —                          | (358)             | —   | —         |
| Preferred stock issuance costs   | —               | —            | (65)                       | —                 | —   | (65)      |
| Cash dividends declared, \$0.09 per common share   | —               | —            | —                          | (1,566)           | —   | (1,566)   |
| Preferred stock dividends declared   | —               | —            | —                          | (1,350)           | —   | (1,350)   |
| Balance, September 30, 2009  | \$33,906        | \$3,000      | \$34,387                   | \$63,711          | \$(2,626)                                     | \$132,378 |
| Balance, January 1, 2010   | \$34,024        | \$3,000      | \$34,387                   | \$65,959          | \$(4,311)                                     | \$133,059 |
| Net income   | —               | —            | —                          | 9,883             | —   | 9,883     |
| Other comprehensive income, unrealized gains on securities, net of reclassification adjustment, net of tax | —               | —            | —                          | —                 | 3,589   | 3,589     |
| Preferred stock discount accretion   | 363             | —            | —                          | (363)             | —   | —         |
| Preferred stock dividends declared   | —               | —            | —                          | (1,350)           | —   | (1,350)   |
| Balance, September 30, 2010  | \$34,387        | \$3,000      | \$34,387                   | \$74,129          | \$(722)                                       | \$145,181 |

(1) Represents reclassifications of noncredit-related components of previously recorded other than temporary losses pursuant to the adoption of FSP 115-2 and 124-2, Recognition and Presentation of Other Than Temporary Impairments, now included as part of FASB ASC Topic 320, Investments-Debt and Equity Securities.

See accompanying Notes to Consolidated Financial Statements.

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Cash Flows

|  | Nine Months Ended September |              |
|--|-----------------------------|--------------|
|  | 30,                         | 2009         |
| (unaudited)  | 2010                        | 2009         |
| (in thousands)   |                             |              |
| Cash Flows from Operating Activities:  |                             |              |
| Net income (loss)  | \$9,883                     | \$(17,433 )  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:   |                             |              |
| Provision for loan losses  | 5,400                       | 21,500       |
| Goodwill impairment of banking operations  | —                           | 13,376       |
| Goodwill impairment of discontinued operations   | —                           | 11,160       |
| Net amortization and accretion   | 1,095                       | 548          |
| (Gain) loss on disposition of premises and equipment                                       | (2                          | ) 4          |
| Securities gains, net  | (53                         | ) (1,960 )   |
| Investment securities impairment losses  | 305                         | 2,517        |
| Proceeds from sales of loans held for sale   | 47,470                      | 58,052       |
| Originations of loans held for sale  | (50,305                     | ) (58,186 )  |
| Gain on sale of other real estate owned  | (355                        | ) (64 )      |
| Gain from bank-owned life insurance  | (420                        | ) (840 )     |
| Increase in value of bank-owned life insurance   | (664                        | ) (562 )     |
| Depreciation   | 443                         | 521          |
| Deferred income taxes  | 615                         | (7,957 )     |
| Other  | —                           | (1,543 )     |
| Change in assets and liabilities:  |                             |              |
| Increase in accrued interest receivable  | (140                        | ) (474 )     |
| Decrease (increase) in other assets  | 3,414                       | (2,938 )     |
| Increase (decrease) in accrued expenses and other liabilities                              | 107                         | (63 )        |
| Net cash provided by operating activities - continuing operations                          | 16,793                      | 15,658       |
| Net cash provided by operating activities - discontinued operations                        | —                           | 1,046        |
| Net cash provided by operating activities  | 16,793                      | 16,704       |
| Cash Flows from Investing Activities:  |                             |              |
| Proceeds from sales, calls, and maturities of securities available for sale                | 232,825                     | 133,027      |
| Purchases of securities available for sale   | (146,566                    | ) (160,269 ) |
| Purchases of Federal Home Loan Bank stock  | (1,120                      | ) (2,249 )   |
| Proceeds from redemption of Federal Home Loan Bank stock                                   | 856                         | —            |
| Net decrease in loans  | 88,928                      | 2,998        |
| Net proceeds from sales of other real estate owned   | 5,180                       | 4,397        |
| Proceeds from sales of premises and equipment  | 9                           | 2            |
| Purchases of premises and equipment  | (331                        | ) (944 )     |
| Proceeds of principal and earnings from bank-owned life insurance                          | —                           | 1,493        |
| Net cash provided by (used in) investing activities - continuing operations                | 179,781                     | (21,545 )    |
| Net cash (used in) investing activities - discontinued operations                          | —                           | (20 )        |
| Net cash provided by (used in) investing activities  | 179,781                     | (21,565 )    |
| Cash Flows from Financing Activities:  |                             |              |
| Net (decrease) increase in deposits  | (212,415                    | ) 6,016      |
| Net decrease in federal funds purchased and securities sold under agreements to repurchase | (4,949                      | ) (44,667 )  |
| Net (decrease) increase in other short-term borrowings                                     | (768                        | ) 1,615      |

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|   |          |           |   |
|---|----------|-----------|---|
| Principal payments on long-term borrowings                        | (20,000  | ) —       |   |
| Common stock cash dividends                                       | —        | (1,566    | ) |
| Preferred stock dividends paid                                    | (1,350   | ) (1,125  | ) |
| Preferred stock issuance costs                                    | —        | (65       | ) |
| Net cash (used in) financing activities - continuing operations   | (239,482 | ) (39,792 | ) |
| Net cash (used in) financing activities - discontinued operations | —        | —         | ) |
| Net cash (used in) financing activities                           | (239,482 | ) (39,792 | ) |
| (Continued on next page)  |          |           |   |

8

---

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Cash Flows (continued)

| (unaudited)                               | Nine Months Ended September |             |
|---|-----------------------------|-------------|
|   | 30,                         |             |
| (in thousands)                            | 2010                        | 2009        |
| Net decrease in cash and cash equivalents | \$(42,908                   | ) \$(44,653 |
| Cash and Cash Equivalents:                |                             |             |
| Beginning                                 | 131,495                     | 196,969     |
| Ending                                    | \$88,587                    | \$152,316   |

## Supplemental Disclosures of Cash Flow Information

## Cash payments for:

|              |          |          |
|--------------|----------|----------|
| Interest     | \$15,834 | \$21,394 |
| Income taxes | 1,742    | 2,276    |

## Supplemental Disclosure of Noncash Investing and Financing Activities

|  |         |          |
|--|---------|----------|
| Transfer of loans to other real estate owned       | \$6,531 | \$18,121 |
| Transfer of other real estate owned to loans       | 6,655   | —        |
| Bank-owned life insurance death benefit receivable | 1,294   | —        |

See accompanying Notes to Consolidated Financial Statements.

Table of Contents

West Bancorporation, Inc. and Subsidiary  
Notes to Consolidated Financial Statements  
(unaudited)  
(in thousands, except per share information)

1. Basis of Presentation

The accompanying consolidated statements of operations and comprehensive income (loss) for the three and nine months ended September 30, 2010 and 2009, and the consolidated statements of stockholders' equity and cash flows for the nine months ended September 30, 2010 and 2009, and the consolidated balance sheets as of September 30, 2010, and December 31, 2009, include the accounts of West Bancorporation, Inc. (the Company), West Bank, West Bank's wholly-owned subsidiary WB Funding Corporation (which owns an interest in a partnership), and West Bank's 99.99 percent owned subsidiary ICD IV, LLC (a community development partnership). All significant intercompany transactions and balances have been eliminated in consolidation. In accordance with generally accepted accounting principles (GAAP), West Bancorporation Capital Trust I is recorded on the books of the Company using the equity method of accounting and is not consolidated.

The accounts of WB Capital Management Inc. (WB Capital) are included in the accompanying financial statements as discontinued operations for all periods through the sale date of December 31, 2009. See Note 4 for additional details.

The accompanying consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Although management believes that the disclosures are adequate to make the information presented understandable, it is suggested that these interim consolidated financial statements be read in conjunction with the Company's most recent audited financial statements and notes thereto. In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary to present fairly the financial position as of September 30, 2010, the results of operations and comprehensive income (loss) for the three and nine months ended September 30, 2010 and 2009, and cash flows for the nine months ended September 30, 2010 and 2009. The results for these interim periods may not be indicative of results for the entire year or for any other period.

2. Use of Estimates in the Preparation of Financial Statements

The consolidated financial statements have been prepared in conformity with GAAP established by the Financial Accounting Standards Board (FASB). References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification™, sometimes referred to as the Codification or ASC. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses for the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term are the fair value of financial instruments and other than temporary impairment (OTTI), the valuation of other real estate owned, and the allowance for loan losses.

3. Current Accounting Developments

In June 2009, the FASB issued guidance on accounting for transfers of financial assets to improve the reporting for the transfer of financial assets resulting from (1) practices that have developed since the issuance of the prior standard that are not consistent with the original intent and key requirements of the prior standard, and (2) concerns of financial statement users that many of the financial assets (and related obligations) that have been derecognized

should continue to be reported in the financial statements of transferors. This guidance is included in the Codification as ASC 860. The Company adopted this guidance effective January 1, 2010. The adoption did not have a material impact on the Company's financial position or statement of operations.

In June 2009, the FASB issued guidance on the consolidation of variable interest entities to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. This guidance is included in the Codification as part of ASC 810. The Company adopted this guidance effective January 1, 2010. The adoption did not have a material impact on the Company's financial position or statement of operations.

Table of Contents

In January 2010, the FASB issued guidance for improving disclosures about fair value measurements. See Note 8 for a discussion of fair value measurement. The guidance requires additional disclosure in two areas: (1) a description of, as well as the disclosure of, the dollar amount of transfers in or out of Level 1 or Level 2, and (2) in the reconciliation of fair value measurements using significant unobservable inputs (Level 3), a reporting entity should present separately information about purchases, sales, issuances, and settlements. Increased disclosures regarding the transfers in/out of Level 1 and 2 are required for interim and annual periods beginning after December 15, 2009. Increased disclosures for the Level 3 fair value reconciliation are required for fiscal years beginning after December 15, 2010. This guidance is included in the Codification as part of ASC 820. The adoption of both parts of this guidance did not have a material impact on the Company's consolidated financial position or statement of operations.

In July 2010, the FASB issued guidance for improving disclosures about an entity's allowance for loan losses and the credit quality of its loans. The guidance requires additional disclosure to facilitate financial statement users' evaluation of the following: (1) the nature of credit risk inherent in the entity's loan portfolio, (2) how that risk is analyzed and assessed in arriving at the allowance for loan losses, and (3) the changes and reasons for those changes in the allowance for loan losses. For public companies, increased disclosures as of the end of a reporting period are effective for periods ending on or after December 15, 2010. Increased disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 31, 2010. The Company is currently evaluating the disclosure requirements of this guidance, and does not expect it to have a material impact on the Company's consolidated financial position or statement of operations.

#### 4. Discontinued Operations

A former subsidiary, WB Capital, was sold effective December 31, 2009. The results of operations and cash flows of WB Capital have been reflected on those statements as discontinued operations for the prior year periods reported.

The results of discontinued operations consisted of the following for the periods shown:

|   | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|---|-------------------------------------|----------|------------------------------------|----------|
|   | 2010                                | 2009     | 2010                               | 2009     |
| Loss from discontinued operations:                    |                                     |          |                                    |          |
| Interest income                                       | \$—                                 | \$—      | \$—                                | \$—      |
| Interest expense                                      | —                                   | —        | —                                  | —        |
| Net interest income                                   | —                                   | —        | —                                  | —        |
| Noninterest income                                    | —                                   | 1,594    | —                                  | 4,687    |
| Noninterest expense                                   | —                                   | 2,642    | —                                  | 15,081   |
| Loss from discontinued operations before income taxes | —                                   | (1,048   | ) —                                | (10,394  |
| Income taxes (benefits)                               | —                                   | 37       | —                                  | (777     |
| Loss from discontinued operations                     | \$—                                 | \$(1,085 | ) \$—                              | \$(9,617 |

WB Capital was the only activity in the Company's previously reported investment advisory segment disclosures. The remainder of the Company was reported in the banking segment. Therefore, the Company is no longer disclosing segment information.

#### 5. Critical Accounting Policies



Management has identified its most critical accounting policies to be those related to asset impairment judgments, including fair value and OTTI of available for sale investment securities, the valuation of other real estate owned, and the allowance for loan losses.

Securities available for sale are reported at fair value, with unrealized gains and losses reported as a separate component of accumulated other comprehensive income, net of deferred income taxes. The Company evaluates each of its investment securities whose value has declined below amortized cost to assess whether the decline in fair value is OTTI. The investment portfolio is evaluated for OTTI by segregating the portfolio into two segments and applying the appropriate OTTI model. Investment securities classified as available for sale are generally evaluated for OTTI under FASB ASC 320, Investments - Debt and Equity Securities. However, certain purchased beneficial interests in securitized financial assets, including asset-backed securities and collateralized debt obligations, that had credit ratings at the time of purchase of below AA are evaluated using the model outlined in FASB ASC 325-40, Beneficial Interests in Securitized Financial Assets.

Table of Contents

In determining OTTI under the FASB ASC 320 model, the review takes into consideration the severity and duration of the decline in fair value, the length of time expected for recovery, the financial condition of the issuer, and other qualitative factors, as well as the Company's lack of intent to sell the security or whether it is more likely than not the Company will be required to sell the debt security before its anticipated recovery.

The second segment of the portfolio uses the OTTI guidance provided by FASB ASC 325. Under the FASB ASC 325 model, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current period credit loss. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected, using the original yield as the discount rate, and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. The assessment of whether an OTTI exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

Other real estate owned includes real estate properties acquired through or in lieu of foreclosure. They are initially recorded at fair value less estimated selling costs. After foreclosure, valuations are periodically performed by management during the holding period by obtaining updated appraisals or other market information. Any subsequent write-downs are recorded as a charge to operations.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectability of the principal is unlikely. The Company has policies and procedures for evaluating the overall credit quality of its loan portfolio, including timely identification of potential problem loans. On a quarterly basis, management reviews the appropriate level for the allowance for loan losses, incorporating a variety of risk considerations, both quantitative and qualitative. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, known information about individual loans, and other factors. Qualitative factors include the general economic environment in the Company's market areas and the expected trend of those economic conditions. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions or the other factors relied upon. To the extent actual results differ from forecasts and management's judgment, the allowance for loan losses may be greater or less than future charge-offs.

Table of Contents

## 6. Securities Available for Sale

For securities available for sale, the following tables show the amortized cost, unrealized gains and losses (pre-tax) included in accumulated other comprehensive (loss), and estimated fair value by security type as of September 30, 2010, and December 31, 2009. Included in gross unrealized losses as of September 30, 2010, is an OTTI loss of \$3,260 relating to a pooled trust preferred security (TPS), which represents the noncredit-related portion of the overall impairment.

|   | September 30, 2010 |                        |                           |             |
|---|--------------------|------------------------|---------------------------|-------------|
|   | Amortized Cost     | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value  |
| U.S. government agencies and corporations | \$101,710          | \$729                  | \$—                       | \$102,439   |
| State and political subdivisions          | 62,750             | 1,481                  | (77)                      | ) 64,154    |
| Mortgage-backed securities (1)            | 82,748             | 1,565                  | —                         | 84,313      |
| Trust preferred securities                | 6,191              | —                      | (4,322)                   | ) 1,869     |
| Corporate notes and other investments     | 6,547              | 20                     | (562)                     | ) 6,005     |
|   | \$259,946          | \$3,795                | \$(4,961)                 | ) \$258,780 |
|   | December 31, 2009  |                        |                           |             |
|   | Amortized Cost     | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value  |
| U.S. government agencies and corporations | \$177,940          | \$190                  | \$(240)                   | ) \$177,890 |
| State and political subdivisions          | 88,831             | 823                    | (1,719)                   | ) 87,935    |
| Mortgage-backed securities (1)            | 64,897             | 141                    | (460)                     | ) 64,578    |
| Trust preferred securities                | 6,926              | —                      | (4,859)                   | ) 2,067     |
| Corporate notes and other investments     | 8,839              | 28                     | (859)                     | ) 8,008     |
|   | \$347,433          | \$1,182                | \$(8,137)                 | ) \$340,478 |

(1) All mortgage-backed securities consist of residential mortgage pass-through securities guaranteed by GNMA or issued by FNMA, and real estate mortgage investment conduits guaranteed by FHLMC or GNMA.

Securities with an amortized cost of \$151,148 and \$170,211 as of September 30, 2010, and December 31, 2009, respectively, were pledged as collateral on securities sold under agreements to repurchase, other short-term borrowings, and for other purposes as required or permitted by law or regulation. Securities sold under agreements to repurchase are held in safekeeping at a correspondent bank on behalf of the Company.

Table of Contents

The amortized cost and fair value of securities available for sale as of September 30, 2010, are shown by contractual maturity in the following table. Certain securities have call features which allow the issuer to call the securities prior to maturity. Expected maturities may differ from contractual maturities in mortgage-backed securities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, mortgage-backed securities are not included in the maturity categories in the following maturity summary.

|  | September 30, 2010 |            |
|--|--------------------|------------|
|  | Amortized Cost     | Fair Value |
| Due in one year or less                | \$5,817            | \$5,834    |
| Due after one year through five years  | 110,835            | 110,871    |
| Due after five years through ten years | 22,424             | 23,087     |
| Due after ten years                    | 38,122             | 34,675     |
|  | 177,198            | 174,467    |
| Mortgage-backed securities             | 82,748             | 84,313     |
|  | \$259,946          | \$258,780  |

Realized gains and losses on sales of securities available for sale are computed on a specific identification basis and are based on amortized cost. The details of the sales of securities are summarized in the following table:

|                       | Three Months Ended |          | Nine Months Ended |           |
|-----------------------|--------------------|----------|-------------------|-----------|
|                       | September 30,      |          | September 30,     |           |
|                       | 2010               | 2009     | 2010              | 2009      |
| Proceeds from sales   | \$10,096           | \$53,694 | \$77,717          | \$108,037 |
| Gross gains on sales  | 326                | 722      | 412               | 2,175     |
| Gross losses on sales | (310               | ) 215    | (359              | ) 215     |

See Note 5 for a discussion of financial reporting for securities with unrealized losses.

Table of Contents

The following tables show the fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous loss position, as of September 30, 2010, and December 31, 2009.

|   | September 30, 2010  |                           |                     |                           |            |                           |
|---|---------------------|---------------------------|---------------------|---------------------------|------------|---------------------------|
|   | Less than 12 months |                           | 12 months or longer |                           | Total      |                           |
|   | Fair Value          | Gross Unrealized (Losses) | Fair Value          | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| U.S. government agencies and corporations | \$—                 | \$—                       | \$—                 | \$—                       | \$—        | \$—                       |
| State and political subdivisions          | 6,173               | (19 )                     | 2,008               | (58 )                     | 8,181      | (77 )                     |
| Mortgage-backed securities                | —                   | —                         | —                   | —                         | —          | —                         |
| Trust preferred securities                | —                   | —                         | 1,869               | (4,322 )                  | 1,869      | (4,322 )                  |
| Corporate notes and other investments     | —                   | —                         | 3,427               | (562 )                    | 3,427      | (562 )                    |
|   | \$6,173             | \$(19 )                   | \$7,304             | \$(4,942 )                | \$13,477   | \$(4,961 )                |
|   | December 31, 2009   |                           |                     |                           |            |                           |
|   | Less than 12 months |                           | 12 months or longer |                           | Total      |                           |
|   | Fair Value          | Gross Unrealized (Losses) | Fair Value          | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| U.S. government agencies and corporations | \$42,535            | \$(240 )                  | \$—                 | \$—                       | \$42,535   | \$(240 )                  |
| State and political subdivisions          | 31,433              | (1,159 )                  | 11,652              | (560 )                    | 43,085     | (1,719 )                  |
| Mortgage-backed securities                | 47,644              | (460 )                    | —                   | —                         | 47,644     | (460 )                    |
| Trust preferred securities                | —                   | —                         | 2,067               | (4,859 )                  | 2,067      | (4,859 )                  |
| Corporate notes and other investments     | —                   | —                         | 3,128               | (859 )                    | 3,128      | (859 )                    |
|   | \$121,612           | \$(1,859 )                | \$16,847            | \$(6,278 )                | \$138,459  | \$(8,137 )                |

As of September 30, 2010, the available for sale investment portfolio included six municipal securities, two TPSs, and one corporate note with unrealized losses that have existed for longer than one year.

The Company believes the unrealized losses on investments in state and political subdivisions are due to market conditions, not reduced estimated cash flows. The Company does not have the intent to sell these securities, does not anticipate that these securities will be required to be sold before anticipated recovery, and expects full principal and interest to be collected. Therefore, the Company does not consider these investments to be OTTI at September 30, 2010.

The Company believes the unrealized loss of \$1,062 on an investment in one single-issuer TPS issued by Heartland Financial, USA, Inc. is due to market conditions, not reduced estimated cash flows. The Company does not have the intent to sell this security, does not anticipate that this security will be required to be sold before anticipated recovery, and expects full principal and interest will be collected. Therefore, the Company does not consider this investment to be OTTI at September 30, 2010.



Table of Contents

As of September 30, 2010, the Company had one pooled TPS, ALESCO Preferred Funding X, Ltd., it considered to be OTTI. The Company engaged an independent consulting firm to assist in the valuation of this security. Based on that valuation, management determined the security had an estimated fair value of \$1,213 at September 30, 2010. The methodology for determining the appropriate discount rate for a TPS for purposes of determining fair value combines an evaluation of current market yields for comparable corporate and structured credit products with an evaluation of the risks associated with the TPS cash flows in question. More specifically, the market-based yield indicators are used as a baseline for determining appropriate discount rates, and then the resulting discount rates are adjusted on the basis of credit and structural analysis of specific TPS instruments. The primary focus is on the returns a fixed income investor would require in order to allocate capital on a risk adjusted basis. However, due to the fact that there is currently no active market for this pooled TPS, the focus is on market yields for stand-alone TPSs issued by banks, thrifts and insurance companies, and for which there are active and liquid markets. A series of adjustments are made to reflect the differences that nevertheless exist between these products (both credit and structural) and, most importantly, to reflect idiosyncratic credit performance differences (both actual and projected) between these products and the underlying collateral in the specific TPSs being valued. Importantly, as part of the analysis described above, consideration is given to the fact that structured instruments frequently exhibit leverage not present in stand-alone instruments, and make adjustments as necessary to reflect this additional risk. As a result of this analysis and due to the fixed rate nature of the instrument's contractual interest cash flows, a discount rate of LIBOR + 14% (a lifetime average all-in discount rate of approximately 17%) was used for determination of fair value. For purposes of determining any credit loss, projected cash flows were discounted at the original purchased yield of 6.33% through March 2011 and then LIBOR plus 1.25% thereafter.

The consulting firm first evaluates the credit quality of each underlying issuer within the TPS by reviewing a comprehensive database of financial information and/or publicly-filed financial statements. On the basis of this information and a review of historical industry default data and current and near-term operating conditions, default and recovery probabilities for each underlying issuer within the asset were estimated. For issuers who had already defaulted, no recovery was assumed. For deferring issuers, an assumption was made that the majority of deferring issuers will continue to defer and will eventually default. Each deferring issuer is reviewed on a case-by-case basis and, in some instances, a probability is assigned that the deferral will ultimately be cured. The issuer-specific assumptions are then aggregated into cumulative weighted-average default, recovery, and prepayment probabilities. The collateral prepayment assumptions were affected by the view that the terms and pricing of trust preferred securities and subordinated debt issued by banks and insurance companies were so aggressive that it is unlikely that such financing will become available in the foreseeable future. Therefore, the assumption was made that no collateral will prepay over the life of the TPS. In light of generally weakening collateral credit performance and a challenging U.S. credit and real estate environment, the assumptions generally imply a larger amount of issuer defaults during the next three years than that which had been experienced historically, and a gradual leveling off of defaults thereafter.

Based on the valuation work performed, an additional credit loss of \$117 was recognized in third quarter 2010 earnings. The unrealized loss of \$3,260 is reflected in accumulated other comprehensive (loss), net of taxes of \$1,239. The Company will continue to periodically estimate the present value of cash flows expected to be collected over the life of the security.

During the third quarter of 2010, a single-issuer TPS, which was issued by Old Second Bancorp, Inc., was sold with a realized loss of \$304. A previously announced exchange offer for this security was withdrawn by the issuer during the third quarter. Management made the decision to eliminate future potential losses on this security by selling West Bank's entire investment.





Table of Contents

The following tables detail information for each individual and pooled TPS owned as of September 30, 2010, and December 31, 2009.

As of September 30, 2010:

|  | Single-<br>issuer<br>or<br>pooled | Class | Book<br>value | Fair<br>value | Unrealized<br>gain/(loss) | Credit<br>rating<br>(1) | Number<br>of<br>entities<br>currently<br>performing<br>(2) | Actual<br>deferrals<br>and<br>defaults<br>(3) | Expected<br>deferrals<br>and<br>defaults<br>(4) | Excess<br>subordination<br>(4) |
|--|-----------------------------------|-------|---------------|---------------|---------------------------|-------------------------|--|---|---|--------------------------------|
| ALESCO<br>Preferred<br>Funding X,<br>Ltd.                | Pooled                            | C-2   | \$4,473       | \$1,213       | \$(3,260)                 | Ca                      | 52   | 19.6 %  | 20.5 %  | 0.0%                           |
| Heartland<br>Financial<br>Statutory<br>Trust VII<br>144A | Single                            | n/a   | 1,718         | 656           | (1,062)                   | NR                      | n/a  | n/a   | n/a   | n/a                            |

As of December 31, 2009:

|  | Single-<br>issuer<br>or<br>pooled | Class | Book<br>value | Fair<br>value | Unrealized<br>gain/(loss) | Credit<br>rating<br>(1) | Number of<br>entities<br>currently<br>performing<br>(2) | Actual<br>deferrals<br>and<br>defaults<br>(3) | Expected<br>deferrals<br>and<br>defaults<br>(4) | Excess<br>subordination<br>(4) |
|--|-----------------------------------|-------|---------------|---------------|---------------------------|-------------------------|---|---|---|--------------------------------|
| ALESCO<br>Preferred<br>Funding X,<br>Ltd.                | Pooled                            | C-2   | 4,591         | 1,136         | (3,455)                   | Ca                      | 58  | 18.2 %  | 19.6 %  | 0.0%                           |
| Heartland<br>Financial<br>Statutory<br>Trust VII<br>144A | Single                            | n/a   | 1,710         | 594           | (1,116)                   | NR                      | n/a   | n/a   | n/a   | n/a                            |
| Old Second<br>Capital Trust<br>I                         | Single                            | n/a   | 625           | 337           | (288)                     | NR                      | n/a   | n/a   | n/a   | n/a                            |

(1) Lowest rating assigned

(2) Pooled issue originally included 58 banks and 19 insurance companies

(3) As a percentage of the original collateral

(4) As a percentage of the remaining performing collateral

Excess subordination represents the additional defaults in excess of both current and projected defaults that the pool can absorb before the bond experiences any credit impairment. There is no excess collateral to absorb any future defaults. With the excess subordination at zero percent, this means any additional deferrals or defaults will have a negative impact on the value of this security.

The Company's unrealized loss on an investment in one corporate bond is due to market conditions, not estimated cash flows. The Company does not have the intent to sell this security, does not anticipate that this security will be required to be sold before anticipated recovery, and expects full principal and interest to be collected. Therefore, the Company does not consider this investment to be OTTI at September 30, 2010.

Table of Contents

The following table provides a roll forward of the amount of credit-related losses recognized in earnings for which a portion of OTTI has been recognized in other comprehensive income for the periods shown:

|   | Three Months Ended |       | Nine Months Ended |       |
|---|--------------------|-------|-------------------|-------|
|   | September 30,      |       | September 30,     |       |
|   | 2010               | 2009  | 2010              | 2009  |
| Balance at beginning of period  | \$310              | \$275 | \$310             | \$—   |
| Current period credit loss recognized in earnings                                 | 117                | 15    | 117               | 290   |
| Reductions for securities sold during the period                                  | —                  | —     | —                 | —     |
| Reductions for securities where there is an intent to sell or requirement to sell | —                  | —     | —                 | —     |
| Reductions for increases in cash flows expected to be collected                   | —                  | —     | —                 | —     |
| Balance at end of period  | \$427              | \$290 | \$427             | \$290 |

The components of accumulated other comprehensive (loss), presented net of taxes, are shown in the following table:

|  | September 30, 2010 | December 31, 2009 |
|--|--------------------|-------------------|
| Accumulated other comprehensive (loss):  |                    |                   |
| Unrealized (losses) on available for sale securities for which a portion of other than temporary impairment has been recorded in earnings, net of tax of \$1,239 and \$1,313, respectively | \$(2,021)          | \$(2,142)         |
| Unrealized gains (losses) on available for sale securities which are not other than temporarily impaired, net of tax of (\$796) and \$1,330, respectively                                  | 1,299              | (2,169)           |
|  | \$(722)            | \$(4,311)         |

## 7. Impaired Loans and Allowance for Loan Losses

A loan is impaired when it is probable that West Bank will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or at the fair value of the collateral if the loan is collateral dependent. The following is a recap of impaired loans at the dates shown:

|   | September 30, 2010 | December 31, 2009 |
|---|--------------------|-------------------|
| Impaired loans without an allowance                 | \$10,943           | \$16,809          |
| Impaired loans with an allowance                    | 23,342             | 24,745            |
| Total impaired loans                                | \$34,285           | \$41,554          |
| Allowance for loan losses related to impaired loans | \$3,827            | \$4,935           |

The following table reconciles the balance of nonaccrual loans with impaired loans carried at fair value as of the dates shown.

|  | September 30, 2010 | December 31, 2009 |
|--|--------------------|-------------------|
| Nonaccrual loans                             | \$11,252           | \$12,350          |
| Troubled debt restructured loans             | 5,194              | 12,817            |
| Other impaired loans still accruing interest | 17,839             | 16,387            |
| Total impaired loans                         | \$34,285           | \$41,554          |



Table of Contents

Of the total amount of impaired loans, as of September 30, 2010, and December 31, 2009, \$6,226 (18%) and \$6,648 (16%), respectively, were not real estate collateral dependent. Additionally, \$16,037 (47%) and \$8,311 (20%) of impaired loans were real estate collateral dependent as of September 30, 2010, and December 31, 2009, respectively, but were not supported by an appraisal less than 12 months old. The remaining \$12,022 (35%) as of September 30, 2010, and \$26,595 (64%) as of December 31, 2009, of impaired loans were real estate collateral dependent loans and supported by current (less than 12 months old) appraised values of qualified licensed appraisers.

We generally obtain appraisals at any point in the lending relationship when we believe a loan may be impaired. There have been no significant time lapses during this process. If it is determined we have a collateral shortfall as a result of this reappraisal, we either establish a specific reserve against the loan or realize a partial charge-off to recognize our collateral deficiency. These entries are made no less frequently than quarterly. In the event the process for establishing a revised value for real estate collateral bridges two separate reporting periods, a specific reserve may be made against the loan to reflect management's best estimate of the collateral deficiency. This reserve is based on the appraisal on file, with adjustments made based on management's familiarity with current market conditions.

We monitor all Watch List assets monthly for deterioration and to determine when we are becoming increasingly collateral dependent for repayment of the debt. Through this process, we determine whether or not a reappraisal is prudent to establish a revised collateral value and determine the amount of any impairment to the loan. If a reappraisal is not justified as a result of this process, we rely on the existing appraised value, less any adjustments we determine to be appropriate based on changes in market conditions, our knowledge of the market, and information obtained from realtors and brokers.

The only instance in which we may not recognize a charge-off or specific reserve based on the fair value of the collateral is when the book value of the loan exceeds the fair value of the underlying collateral by an immaterial amount. Specific reserves are not established for any loan that is adequately supported by the fair value of the underlying collateral, particularly if repayment performance on the debt is within the terms of the original loan agreement.

Partial charge-offs result almost exclusively from current appraised values not adequately supporting the book value of the loan. The charged-off portion of a loan is not returned to a performing loan and payments, if received, are recorded as recoveries to the allowance for loan losses, only after the remaining book value of the loan has been entirely collected.

Changes in the allowance for loan losses were as follows for the periods shown below:

|                                 | Three Months Ended September 30, |          |            | Nine Months Ended September 30, |           |           |
|---------------------------------|----------------------------------|----------|------------|---------------------------------|-----------|-----------|
|                                 | 2010                             | 2009     | Change     | 2010                            | 2009      | Change    |
| Balance at beginning of period  | \$21,091                         | \$23,662 | \$(2,571 ) | \$19,126                        | \$15,441  | \$3,685   |
| Charge-offs                     | (4,402 )                         | (7,131 ) | 2,729      | (6,085 )                        | (17,684 ) | 11,599    |
| Recoveries                      | 396                              | 127      | 269        | 644                             | 401       | 243       |
| Net charge-offs                 | (4,006 )                         | (7,004 ) | 2,998      | (5,441 )                        | (17,283 ) | 11,842    |
| Provision charged to operations | 2,000                            | 3,000    | (1,000 )   | 5,400                           | 21,500    | (16,100 ) |
| Balance at end of period        | \$19,085                         | \$19,658 | \$(573 )   | \$19,085                        | \$19,658  | \$(573 )  |

## 8. Fair Value Measurements

Accounting guidance on fair value measurements and disclosures defines fair value, establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system, and required disclosures. It clarifies that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between participants in the market in which the reporting entity transacts business.

The Company's balance sheet contains securities available for sale that are recorded at fair value on a recurring basis. The three-level valuation hierarchy for disclosure of fair value is as follows:

Level 1 uses quoted market prices in active markets for identical assets or liabilities.

Level 2 uses observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3 uses unobservable inputs that are not corroborated by market data.

Table of Contents

When available, quoted market prices are used to determine the fair value of investment securities and such items are classified within Level 1 of the fair value hierarchy. An example is U.S. Treasury securities. For other securities, the Company determines fair value based on various sources and may apply matrix pricing with observable prices for similar bonds where a price for the identical bond is not observable. Securities measured at fair value by such methods are classified as Level 2. Certain securities are not valued based on observable inputs and are, therefore, classified as Level 3. The fair value of these securities is based on management's best estimates.

The following tables present the balances of assets and liabilities measured at fair value on a recurring basis by level as of September 30, 2010, and December 31, 2009:

| Description                               | September 30, 2010 |   |   |  |
|---|--------------------|---|---|--|
|   | Total              | Quoted Prices<br>in Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Assets:                                   |                    |   |   |  |
| U.S. government agencies and corporations | \$102,439          | \$—   | \$102,439   | \$—  |
| State and political subdivisions          | 64,154             | —   | 64,154  | —  |
| Mortgage-backed securities                | 84,313             | —   | 84,313  | —  |
| Trust preferred securities                | 1,869              | —   | 656   | 1,213  |
| Corporate notes and other investments     | 6,005              | —   | 6,005   | —  |
| Total                                     | \$258,780          | \$—   | \$257,567   | \$1,213  |

| Description                               | December 31, 2009 |   |   |  |
|---|-------------------|---|---|--|
|   | Total             | Quoted Prices<br>in Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Assets:                                   |                   |   |   |  |
| U.S. government agencies and corporations | \$177,890         | \$—   | \$177,890   | \$—  |
| State and political subdivisions          | 87,935            | —   | 87,935  | —  |
| Mortgage-backed securities                | 64,578            | —   | 64,578  | —  |
| Trust preferred securities                | 2,067             | —   | 931   | 1,136  |
| Corporate notes and other investments     | 8,008             | —   | 8,008   | —  |
| Total                                     | \$340,478         | \$—   | \$339,342   | \$1,136  |

The following table presents changes in securities available for sale with significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2010 and 2009:

|                          | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |         |
|--------------------------|-------------------------------------|---------|------------------------------------|---------|
|                          | 2010                                | 2009    | 2010                               | 2009    |
| Beginning balance        | \$1,659                             | \$1,316 | \$1,136                            | \$2,325 |
| Transfer into level 3    | —                                   | —       | 625                                | 250     |
| Total gains or (losses): |                                     |         |                                    |         |

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|  |         |   |         |   |         |   |         |   |
|--|---------|---|---------|---|---------|---|---------|---|
| Included in earnings                   | (117    | ) | (191    | ) | (305    | ) | (466    | ) |
| Included in other comprehensive income | 109     |   | 41      |   | 195     |   | (897    | ) |
| Sale of security                       | (438    | ) | —       |   | (438    | ) | —       |   |
| Principal payments                     | —       |   | —       |   | —       |   | (46     | ) |
| Ending balance                         | \$1,213 |   | \$1,166 |   | \$1,213 |   | \$1,166 |   |

20

---



Table of Contents

The previous table includes one pooled TPS and one single-issuer TPS. The Old Second Bancorp TPS was transferred to Level 3 from Level 2 effective on the date of the announcement of an exchange offer in June 2010. The exchange offer was subsequently withdrawn and the security was sold in the third quarter of 2010. See Note 6 for a detailed discussion of the valuation of both of these securities.

Certain assets are measured at fair value on a nonrecurring basis; that is, they are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following tables present the assets carried on the balance sheet by caption and by level within the valuation hierarchy as of September 30, 2010, and December 31, 2009:

| Description             | September 30, 2010 |   |   |  |
|-------------------------|--------------------|---|---|--|
|                         | Total              | Quoted Prices<br>in Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Assets:                 |                    |   |   |  |
| Loans                   | \$19,515           | \$—   | \$—   | \$19,515   |
| Other real estate owned | 19,740             | —   | —   | 19,740   |
| Total                   | \$39,255           | \$—   | \$—   | \$39,255   |
| Description             | December 31, 2009  |   |   |  |
|                         | Total              | Quoted Prices<br>in Active<br>Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Assets:                 |                    |   |   |  |
| Loans                   | \$19,810           | \$—   | \$—   | \$19,810   |
| Other real estate owned | 25,350             | —   | —   | 25,350   |
| Total                   | \$45,160           | \$—   | \$—   | \$45,160   |

Loans in the tables above consist of impaired loans for which a fair value adjustment has been recorded. Impaired loans are valued at the lower of cost or fair value when the loan is identified as impaired. Fair value is measured based on the value of the collateral securing these loans. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable, and fair value is determined based on appraisals by qualified licensed appraisers hired by the Company. Appraised and reported values may be discounted based on management's judgment concerning changes in market conditions from the time of valuation, and/or management's evaluation of the client and client's business. Other real estate owned in the table above consists of property acquired through foreclosures and settlements of loans. Property acquired is carried at fair value of the property, less estimated disposal costs, and is classified as Level 3 in the fair value hierarchy.

GAAP requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or nonrecurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value

on a recurring or nonrecurring basis are discussed above. The methodologies for other financial assets and financial liabilities are discussed below:

Cash and due from banks: The carrying amount approximates fair value.

Federal funds sold and other short-term investments: The carrying amount approximates fair value.

Federal Home Loan Bank stock: The fair value of this restricted stock is estimated at its carrying value and redemption price of \$100 per share.

Loans held for sale: The fair values of loans held for sale are based on estimated selling prices.

Table of Contents

Loans: The fair values of loans are estimated using discounted cash flow analysis based on observable market interest rates currently being offered for loans with similar terms to borrowers with similar credit quality.

Deposits: The carrying amounts for demand and savings deposits, which represent the amounts payable on demand, approximate their fair values. The fair values for fixed-rate and variable-rate certificates of deposit are estimated using discounted cash flow analysis, based on observable market interest rates currently being offered on certificates with similar terms.

Accrued interest receivable and payable: The fair values of both accrued interest receivable and payable approximate their carrying amounts.

Short-term and other borrowings: The carrying amounts of federal funds purchased and securities sold under agreements to repurchase and certain other short-term borrowings approximate their fair values. The fair values of long-term borrowings including subordinated notes and Federal Home Loan Bank (FHLB) advances are estimated using discounted cash flow analysis, based on observable market interest rates currently being offered with similar terms.

Commitments to extend credit and standby letters of credit: The approximate fair values of commitments and standby letters of credit are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and creditworthiness of the counterparties.

The following table includes the carrying amounts and approximate fair values as of the dates shown:

|  | September 30, 2010 |                           | December 31, 2009  |                           |
|--|--------------------|---------------------------|--------------------|---------------------------|
|  | Carrying<br>Amount | Approximate<br>Fair Value | Carrying<br>Amount | Approximate<br>Fair Value |
| Financial assets:  |                    |                           |                    |                           |
| Cash and due from banks  | \$32,979           | \$32,979                  | \$27,923           | \$27,923                  |
| Federal funds sold and other short-term investments                        | 55,608             | 55,608                    | 103,572            | 103,572                   |
| Securities available for sale  | 258,780            | 258,780                   | 340,478            | 340,478                   |
| Federal Home Loan Bank stock   | 11,055             | 11,055                    | 10,791             | 10,791                    |
| Loans held for sale  | 3,167              | 3,213                     | 332                | 332                       |
| Loans, net   | 907,380            | 915,431                   | 1,001,584          | 1,006,217                 |
| Accrued interest receivable  | 5,642              | 5,642                     | 5,502              | 5,502                     |
| Financial liabilities:   |                    |                           |                    |                           |
| Deposits   | 1,034,203          | 1,038,353                 | 1,246,617          | 1,250,163                 |
| Federal funds purchased and securities sold under agreements to repurchase | 35,393             | 35,393                    | 40,342             | 40,342                    |
| Other short-term borrowings  | 1,785              | 1,785                     | 2,553              | 2,553                     |
| Accrued interest payable   | 1,525              | 1,525                     | 1,756              | 1,756                     |
| Subordinated notes   | 20,619             | 17,966                    | 20,619             | 14,387                    |
| FHLB advances  | 105,000            | 113,579                   | 125,000            | 122,177                   |
| Off-balance-sheet financial instruments:                                   |                    |                           |                    |                           |
| Commitments to extend credit   | —                  | —                         | —                  | —                         |
| Standby letters of credit  | —                  | —                         | —                  | —                         |



Table of Contents

## 9. Earnings (Loss) per Common Share

Basic earnings (loss) per common share from continuing and discontinued operations are computed by dividing income (loss) available to common stockholders by the weighted average number of common shares outstanding for the period. Income (loss) available to common stockholders is net income (loss) less preferred stock dividends and accretion of discount on preferred stock, which is treated as preferred stock dividends. Diluted earnings (loss) per common share from continuing and discontinued operations reflect the potential dilution that could occur if the Company's outstanding stock warrant was exercised and converted into common stock. The dilutive effect is computed using the treasury stock method, which assumes all outstanding warrants are exercised. The incremental shares, to the extent they would have been dilutive, are included in the denominator of the diluted earnings (loss) per common share calculation. The calculation of earnings (loss) per common share and diluted earnings (loss) per common share for the three and nine months ended September 30, 2010 and 2009, is presented below.

|   | Three Months Ended September 30, |          | Nine Months Ended September 30, |            |
|---|----------------------------------|----------|---------------------------------|------------|
|   | 2010                             | 2009     | 2010                            | 2009       |
| Income (loss) from continuing operations                            | \$3,941                          | \$2,990  | \$9,883                         | \$(7,816)  |
| Loss from discontinued operations                                   | —                                | (1,085)  | —                               | (9,617)    |
| Net income (loss)   | 3,941                            | 1,905    | 9,883                           | (17,433)   |
| Preferred stock dividends   | (450)                            | (450)    | (1,350)                         | (1,350)    |
| Preferred stock discount accretion                                  | (122)                            | (121)    | (363)                           | (358)      |
| Net income (loss) available to common stockholders                  | \$3,369                          | \$1,334  | \$8,170                         | \$(19,141) |
| Weighted average common shares outstanding                          | 17,404                           | 17,404   | 17,404                          | 17,404     |
| Common stock warrant*   | —                                | —        | —                               | —          |
| Diluted weighted average common shares outstanding                  | 17,404                           | 17,404   | 17,404                          | 17,404     |
| Basic earnings (loss) per common share from continuing operations   | \$0.19                           | \$0.14   | \$0.47                          | \$(0.55)   |
| Basic (loss) per common share from discontinued operations          | \$—                              | \$(0.06) | \$—                             | \$(0.55)   |
| Basic earnings (loss) per common share                              | \$0.19                           | \$0.08   | \$0.47                          | \$(1.10)   |
| Diluted earnings (loss) per common share from continuing operations | \$0.19                           | \$0.14   | \$0.47                          | \$(0.55)   |
| Diluted (loss) per common share from discontinued operations        | \$—                              | \$(0.06) | \$—                             | \$(0.55)   |
| Diluted earnings (loss) per common share                            | \$0.19                           | \$0.08   | \$0.47                          | \$(1.10)   |

\*The average closing price of the Company's common stock for the three and nine months ended September 30, 2010, was \$6.37 and \$6.52, respectively, and was \$5.47 and \$6.91, respectively, for the three and nine months ended September 30, 2009. These were less than the \$11.39 exercise price of the common stock warrant to purchase 474,100 shares of common stock; therefore, the warrant was not dilutive.

Table of Contents

## 10. Deferred Income Taxes

Tax effects of temporary differences that give rise to net deferred tax assets consist of the following as of the dates shown:

|  | September 30, 2010 | December 31, 2009 |
|--|--------------------|-------------------|
| Allowance for loan losses                              | \$7,252            | \$7,268           |
| Intangibles  | 2,328              | 2,517             |
| Net unrealized losses on securities available for sale | 443                | 2,643             |
| Equity security impairment                             | —                  | 144               |
| Alternative minimum tax credit and other credits       | 218                | 909               |
| State net operating loss carryforward                  | 361                | 296               |
| Capital loss carryforward                              | 3,699              | 3,269             |
| Other  | (232               | ) (514            |
| Net deferred tax assets before valuation allowance     | 14,069             | 16,532            |
| Valuation allowance                                    | (4,060             | ) (3,709          |
| Net deferred tax assets                                | \$10,009           | \$12,823          |

The decline in deferred tax assets since December 31, 2009, is primarily the result of lower unrealized losses on investment securities available for sale and utilization of alternative minimum and other tax credit carryforwards.

Management believes the deferred tax asset related to unrealized losses on securities available for sale is recoverable because the Company does not have the intent to sell the related securities and it is more likely than not the Company will not be required to sell the securities until recovery of the unrealized losses. The Company has recorded a valuation allowance against the tax effect of the state net operating loss carryforwards and the federal and state capital loss carryforwards as management believes it is more likely than not that such carryforwards will expire without being utilized.

## 11. Deposits

Savings deposits at December 31, 2009, included \$187,358 of SmartyPig<sup>®</sup> savings, which is an internet-based savings and rewards program developed by SmartyPig, LLC, which is partially owned by WB Funding. On July 30, 2010, West Bank completed the transfer of the SmartyPig<sup>®</sup> savings accounts from West Bank to Compass Bank per a previously announced transition agreement.

## 12. Commitments

In the normal course of business, West Bank enters into commitments to extend credit in the form of loan commitments and standby letters of credit to meet the financing needs of its customers. These commitments expose the Company to varying degrees of credit and market risk and are subject to the same credit policies as are loans recorded on the balance sheet. For additional information on credit extension commitments and the characteristics of these obligations, see Note 14 of the Company's 2009 consolidated financial statements (pages 60-62 of the Appendix to the Proxy Statement). The Company's commitments as of the dates shown are approximately as follows:

|                              | September 30, 2010 | December 31, 2009 |
|------------------------------|--------------------|-------------------|
| Commitments to extend credit | \$187,826          | \$202,217         |
| Standby letters of credit    | 15,134             | 18,350            |
|                              | \$202,960          | \$220,567         |

West Bank has executed a Mortgage Partnership Finance (MPF) Master Commitment (the Commitment) with the FHLB of Des Moines to deliver mortgage loans and to guarantee the payment of any realized losses that exceed the FHLB's first loss account for mortgages delivered under the Commitment. West Bank receives credit enhancement fees from the FHLB for providing this guarantee and continuing to assist with managing the credit risk of the MPF Program mortgage loans. The term of the current Commitment and guarantee per the Commitment is through March 18, 2011. At September 30, 2010, any liability represented by the present value of the credit enhancement fees less any expected losses in the mortgages delivered under the Commitment was immaterial. West Bank has not experienced any losses under these guarantees.

Table of Contents

13. Subsequent Events

Subsequent events have been evaluated through the date financial statements are filed with the Securities and Exchange Commission. Through that date there have been no events requiring disclosure.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

"SAFE HARBOR" STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT

The information contained in this report may contain forward-looking statements about the Company's growth and acquisition strategies, new products and services, and future financial performance, including earnings and dividends per share, return on average assets, return on average equity, efficiency ratio, and capital ratios. Certain statements in this report constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including statements preceded by, followed by, or that include the words "believes," "expects," "intends," "should," "anticipates," or similar references, or references to estimates or predictions. Such forward-looking statements are based upon certain underlying assumptions, risks, and uncertainties. Because of the possibility that the underlying assumptions are incorrect or do not materialize in the future, actual results could differ materially from these forward-looking statements. Risks and uncertainties that may affect future results include: interest rate risk; competitive pressures; pricing pressures on loans and deposits; changes in credit and other risks posed by the Company's loan and investment portfolios, including declines in commercial or residential real estate values or changes in the allowance for loan losses dictated by new market conditions or regulatory requirements; actions of bank and non-bank competitors; changes in local and national economic conditions; changes in regulatory requirements, including actions of the Securities and Exchange Commission, the United States Department of the Treasury, the Federal Deposit Insurance Corporation, the Federal Reserve Board, and/or the Iowa Division of Banking; changes in the Treasury's Capital Purchase Program; and customers' acceptance of the Company's products and services. The Company undertakes no obligation to revise or update such forward-looking statements to reflect current events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010

(in thousands, except per share amounts)

OVERVIEW

The following discussion describes the consolidated operations of the Company, including West Bank, West Bank's wholly-owned subsidiary WB Funding Corporation (which owns an interest in SmartyPig, LLC), and West Bank's 99.99 percent owned subsidiary ICD IV, LLC (a community development partnership). Consolidated results of operations for the three and nine months ended September 30, 2010, are compared to the results for the same periods in 2009, and the consolidated financial condition of the Company at September 30, 2010, is compared to the December 31, 2009, position.

The accounts of WB Capital Management Inc. (WB Capital) are included in the accompanying financial statements as discontinued operations for all periods through the sale date of December 31, 2009.

Total net income was \$3,941 for the three months ended September 30, 2010, compared to net income of \$1,905 for the three months ended September 30, 2009. Total basic and diluted earnings per common share were \$0.19 and \$0.08, respectively, for the same periods. The Company's annualized return on average equity and return on average assets for the three months ended September 30, 2010, were 10.89 and 1.03 percent, respectively, compared to 5.74 and 0.49 percent, respectively, for the three months ended September 30, 2009.



Results of continuing operations for the three months ended September 30, 2010, were \$951 higher than the same period last year, primarily due to a \$1,000 decline in provision for loan losses. Third quarter 2010 results also included \$253 of services fees from SmartyPig, LLC and a \$420 gain from bank-owned life insurance due to the death of a retired employee. Offsetting these improvements was a \$519 increase in salaries and employee benefits and a \$304 increase in FDIC insurance expense.

For the first nine months of 2010, net income was \$9,883, compared to a net loss of \$(17,433) for the first nine months of 2009. Basic and diluted earnings (loss) per common share were \$0.47 and \$(1.10), respectively. The annualized return on average equity and return on average assets for the nine months ended September 30, 2010, were 9.50 and 0.82 percent, respectively, compared to (16.01) and (1.44) percent, respectively, for the nine months ended September 30, 2009.

Table of Contents

The difference between the year-to-date net income in 2010 and the 2009 net loss was due in substantial part to the the \$16,100 reduction in provision for loan losses, the 2009 goodwill impairment of \$13,376, and the 2009 \$(9,617) loss from discontinued operations due to the decision to sell WB Capital. Year-to-date 2010 income includes \$1,314 of service fees from SmartyPig, LLC. This fee was discontinued in the third quarter after the previously announced transfer of SmartyPig® savings deposits to Compass Bank occurred on July 30, 2010. The discontinuance of this fee should not materially impact net income, because it was designed to reimburse West Bank for the difference between the interest expense on the SmartyPig® savings accounts and the interest income earned by investing those funds on a short-term basis. This service fee was not in place during 2009.

The allowance for loan losses as a percentage of loans outstanding as of September 30, 2010, was 2.06 percent compared to 1.87 percent as of December 31, 2009. During the first nine months of 2010, total loans outstanding declined \$94,245. Total nonperforming assets declined by \$15,550, with declines in all categories.

Management believes the Company will be profitable for the remainder of 2010. The amount of the profit will depend in large part on future loan losses. The loan portfolio continues to present substantially greater than normal risks. We also believe the dollar amount of the loan portfolio will remain at its current level or possibly decline somewhat further by the end of 2010. Demand for new loans is not anticipated to significantly exceed the amount of loan payments and payoffs expected for the remainder of the year.

West Bank entered into a memorandum of understanding with the Iowa Division of Banking (IDOB) and the Federal Deposit Insurance Corporation (FDIC) on April 28, 2010. The details of the agreement are described in a Form 8-K filing made by the Company on April 29, 2010. On July 22, 2010, the Company received notice from the Federal Reserve Bank of Chicago that it must request prior approval for the declaration or payment of common stock dividends (which must be paid from current earnings), any increase in debt or issuance of trust preferred obligations, or the redemption of Company stock. The Company believes it can comply with the Federal Reserve requirements and West Bank can comply with the agreement without any substantial impact on operations or material impact on financial results.

Table of Contents

## RESULTS OF OPERATIONS

The following table shows selected financial results and measures for the three and nine months ended September 30, 2010, compared with the same periods in 2009.

|  | Three Months Ended September 30, |             |            |          | Nine Months Ended September 30, |             |            |          |
|--|----------------------------------|-------------|------------|----------|---------------------------------|-------------|------------|----------|
|  | 2010                             | 2009        | Change     | Change % | 2010                            | 2009        | Change     | Change % |
| Income (loss) from continuing operations     | \$3,941                          | \$2,990     | \$951      | 31.8 %   | \$9,883                         | \$(7,816)   | \$17,699   | 226.4 %  |
| Loss from discontinued operations—           |                                  | (1,085)     | 1,085      | 100.0 %  | —                               | (9,617)     | 9,617      | 100.0 %  |
| Net income (loss)                            | \$3,941                          | \$1,905     | \$2,036    | 106.9 %  | \$9,883                         | \$(17,433)  | \$27,316   | 156.7 %  |
| Average assets                               | \$1,520,657                      | \$1,534,591 | \$(13,934) | (0.9)%   | \$1,604,393                     | \$1,623,205 | \$(18,812) | (1.2)%   |
| Average stockholders' equity                 | 143,548                          | 131,724     | 11,824     | 9.0 %    | 139,128                         | 145,613     | (6,485)    | (4.5)%   |
| Return on average assets                     | 1.03                             | % 0.49      | % 0.54     | %        | 0.82                            | % (1.44)    | % 2.26     | %        |
| Return on average equity                     | 10.89                            | % 5.74      | % 5.15     | %        | 9.50                            | % (16.01)   | % 25.51    | %        |
| Efficiency ratio                             | 45.84                            | % 42.84     | % 3.00     | %        | 49.42                           | % 46.63     | % 2.79     | %        |
| Dividend payout ratio                        | NM                               | NM          | NM         |          | NM                              | (8.98)      | % NM       |          |
| Average equity to average assets ratio       | 9.44                             | % 8.58      | % 0.86     | %        | 8.67                            | % 8.97      | % (0.30)   | %        |
| Equity to assets ratio - end of period       |                                  |             |            |          | 10.76                           | % 8.83      | % 1.93     | %        |
| Tangible common equity ratio - end of period |                                  |             |            |          | 8.20                            | % 6.48      | % 1.72     | %        |

## Definitions of ratios:

- Return on average assets - annualized net income (loss) divided by average assets.
- Efficiency ratio - noninterest expense (excluding discontinued operations and goodwill impairment) divided by noninterest income (excluding net securities gains, net impairment losses, and discontinued operations) plus tax-equivalent net interest income.
- Dividend payout ratio - dividends paid divided by net income (loss).
- Equity to assets ratio - equity divided by assets.
- Tangible common equity ratio - common equity less intangible assets divided by tangible assets.
- NM - not meaningful.

Table of Contents

## Net Interest Income

The following tables show average balances and related interest income or interest expense, with the resulting average yield or rate by category of interest-earning assets or interest-bearing liabilities. Interest income and the resulting net interest income are shown on a fully taxable basis.

Data for the three months ended September 30:

|   | Average Balance |             |            |          | Interest Income/Expense |         |         |          | Yield/Rate |       |         |
|---|-----------------|-------------|------------|----------|-------------------------|---------|---------|----------|------------|-------|---------|
|   | 2010            | 2009        | Change     | Change-% | 2010                    | 2009    | Change  | Change-% | 2010       | 2009  | Change  |
| Interest-earning assets:                          |                 |             |            |          |                         |         |         |          |            |       |         |
| Loans:  |                 |             |            |          |                         |         |         |          |            |       |         |
| Commercial  | \$336,771       | \$409,707   | \$(72,936) | (17.80)% | \$4,217                 | \$5,054 | \$(837) | (16.56)% | 4.97%      | 4.89% | 0.08%   |
| Real estate                                       | 610,305         | 684,799     | (74,494)   | (10.88)% | 9,137                   | 9,912   | (775)   | (7.82)%  | 5.94%      | 5.74% | 0.20%   |
| Consumer and other                                | 10,289          | 9,719       | 570        | 5.86%    | 128                     | 153     | (25)    | (16.34)% | 4.94%      | 6.26% | (1.32)% |
| Total loans                                       | 957,365         | 1,104,225   | (146,860)  | (13.30)% | 13,482                  | 15,119  | (1,637) | (10.83)% | 5.59%      | 5.43% | 0.16%   |
| Investment securities:                            |                 |             |            |          |                         |         |         |          |            |       |         |
| Taxable   | 219,876         | 161,446     | 58,430     | 36.19%   | 1,058                   | 1,219   | (161)   | (13.21)% | 1.92%      | 3.02% | (1.10)% |
| Tax-exempt  | 69,200          | 97,380      | (28,180)   | (28.94)% | 1,078                   | 1,477   | (399)   | (27.01)% | 6.23%      | 6.07% | 0.16%   |
| Total investment securities                       | 289,076         | 258,826     | 30,250     | 11.69%   | 2,136                   | 2,696   | (560)   | (20.77)% | 2.96%      | 4.17% | (1.21)% |
| Federal funds sold and short-term investments     |                 |             |            |          |                         |         |         |          |            |       |         |
| Total   | 176,443         | 97,188      | 79,255     | 81.55%   | 116                     | 73      | 43      | 58.90%   | 0.26%      | 0.30% | (0.04)% |
| Total interest-earning assets                     | \$1,422,884     | \$1,460,239 | \$(37,355) | (2.56)%  | 15,734                  | 17,888  | (2,154) | (12.04)% | 4.39%      | 4.86% | (0.47)% |
| Interest-bearing liabilities:                     |                 |             |            |          |                         |         |         |          |            |       |         |
| Deposits:   |                 |             |            |          |                         |         |         |          |            |       |         |
| Checking with interest, savings and money markets |                 |             |            |          |                         |         |         |          |            |       |         |
|   | \$481,096       | \$534,134   | \$(53,038) | (9.93)%  | 1,196                   | 1,999   | (803)   | (40.17)% | 0.99%      | 1.49% | (0.50)% |
| Time deposits                                     | 473,831         | 443,460     | 30,371     | 6.85%    | 1,838                   | 2,673   | (835)   | (31.24)% | 1.54%      | 2.39% | (0.85)% |
| Total deposits                                    | 954,927         | 977,594     | (22,667)   | (2.32)%  | 3,034                   | 4,672   | (1,638) | (35.06)% | 1.26%      | 1.90% | (0.64)% |
| Other borrowed funds                              | 181,558         | 205,785     | (24,227)   | (11.77)% | 1,453                   | 1,771   | (318)   | (17.96)% | 3.18%      | 3.41% | (0.23)% |

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|                                    |             |             |            |          |          |          |         |          |       |       |         |
|------------------------------------|-------------|-------------|------------|----------|----------|----------|---------|----------|-------|-------|---------|
| Total interest-bearing liabilities | \$1,136,485 | \$1,183,379 | \$(46,894) | (3.96 )% | 4,487    | 6,443    | (1,956) | (30.36)% | 1.57% | 2.16% | (0.59)% |
| Tax-equivalent net interest income |             |             |            |          | \$11,247 | \$11,445 | \$(198) | (1.73 )% |       |       |         |
| Net interest spread                |             |             |            |          |          |          |         |          | 2.82% | 2.70% | 0.12 %  |
| Net interest margin                |             |             |            |          |          |          |         |          | 3.14% | 3.11% | 0.03 %  |

28

---

Table of Contents

Data for the nine months ended September 30:

|   | Average Balance |              | Interest Income/Expense |          |           |           | Yield/Rate |          |       |       |         |
|---|-----------------|--------------|-------------------------|----------|-----------|-----------|------------|----------|-------|-------|---------|
|   | 2010            | 2009         | Change                  | Change-% | 2010      | 2009      | Change     | Change-% | 2010  | 2009  | Change  |
| Interest-earning assets:                          |                 |              |                         |          |           |           |            |          |       |       |         |
| Loans:  |                 |              |                         |          |           |           |            |          |       |       |         |
| Commercial  | \$ 344,963      | \$ 406,040   | \$(61,077 )             | (15.04)% | \$ 12,821 | \$ 14,772 | \$(1,951 ) | (13.21)% | 4.97% | 4.86% | 0.11%   |
| Real estate                                       | 624,386         | 699,945      | (75,559 )               | (10.79)% | 27,904    | 30,315    | (2,411 )   | (7.95)%  | 5.98% | 5.79% | 0.19%   |
| Consumer and other                                | 10,534          | 10,757       | (223 )                  | (2.07)%  | 396       | 509       | (113 )     | (22.20)% | 5.03% | 6.33% | (1.30)% |
| Total loans                                       | 979,883         | 1,116,742    | (136,859 )              | (12.26)% | 41,121    | 45,596    | (4,475 )   | (9.81)%  | 5.61% | 5.46% | 0.15%   |
| Investment securities:                            |                 |              |                         |          |           |           |            |          |       |       |         |
| Taxable   | 236,126         | 118,826      | 117,300                 | 98.72%   | 3,307     | 2,985     | 322        | 10.79%   | 1.87% | 3.35% | (1.48)% |
| Tax-exempt  | 77,006          | 96,739       | (19,733 )               | (20.40)% | 3,592     | 4,444     | (852 )     | (19.17)% | 6.22% | 6.13% | 0.09%   |
| Total investment securities                       | 313,132         | 215,565      | 97,567                  | 45.26%   | 6,899     | 7,429     | (530 )     | (7.13)%  | 2.94% | 4.59% | (1.65)% |
| Federal funds sold and short-term investments     |                 |              |                         |          |           |           |            |          |       |       |         |
| Total   | 212,685         | 203,625      | 9,060                   | 4.45%    | 446       | 384       | 62         | 16.15%   | 0.28% | 0.25% | 0.03%   |
| Total interest-earning assets                     | \$ 1,505,700    | \$ 1,535,932 | \$(30,232 )             | (1.97)%  | 48,466    | 53,409    | (4,943 )   | (9.25)%  | 4.30% | 4.65% | (0.35)% |
| Interest-bearing liabilities:                     |                 |              |                         |          |           |           |            |          |       |       |         |
| Deposits:   |                 |              |                         |          |           |           |            |          |       |       |         |
| Checking with interest, savings and money markets | \$ 598,825      | \$ 477,760   | \$ 121,065              | 25.34%   | 5,394     | 4,678     | 716        | 15.31%   | 1.20% | 1.31% | (0.11)% |
| Time deposits                                     | 443,342         | 558,609      | (115,267 )              | (20.63)% | 5,653     | 10,564    | (4,911 )   | (46.49)% | 1.70% | 2.53% | (0.83)% |
| Total deposits                                    | 1,042,167       | 1,036,369    | 5,798                   | 0.56%    | 11,047    | 15,242    | (4,195 )   | (27.52)% | 1.42% | 1.97% | (0.55)% |
| Other borrowed funds                              | 193,827         | 232,615      | (38,788 )               | (16.67)% | 4,556     | 5,302     | (746 )     | (14.07)% | 3.14% | 3.05% | 0.09%   |
| Total interest-bearing liabilities                | \$ 1,235,994    | \$ 1,268,984 | \$(32,990 )             | (2.60)%  | 15,603    | 20,544    | (4,941 )   | (24.05)% | 1.69% | 2.16% | (0.47)% |
| Tax-equivalent net interest income                |                 |              |                         |          | \$ 32,863 | \$ 32,865 | \$(2 )     | (0.01)%  |       |       |         |
| Net interest spread                               |                 |              |                         |          |           |           |            |          | 2.61% | 2.49% | 0.12%   |

Net interest  
margin

2.92% 2.86% 0.06

Fluctuations in net interest income can result from the combination of changes in the balances of asset and liability categories and changes in interest rates. Interest rates earned and paid are also affected by general economic conditions, particularly changes in market interest rates, and by competitive factors, government policies, and the actions of regulatory authorities. Net interest margin is a measure of the net return on interest-earning assets, and is computed by dividing annualized tax-equivalent net interest income by the average of total interest-earning assets for the period. The net interest margin for the three months ended September 30, 2010, increased 3 basis points to 3.14 percent compared to the same quarter last year and was 34 basis points higher than the second quarter of 2010. The increase from the prior quarter was primarily the result of the July 30, 2010, transfer of the SmartyPig<sup>®</sup> savings accounts to another financial institution as previously announced, and a continued reduction in deposit rates. The transfer and the rate reductions should both assist in achieving continued margin improvement for the remainder of 2010.

For the nine months ended September 30, 2010, the net interest margin increased to 2.92 percent, which was a 6 basis point increase compared to the nine months ended September 30, 2009. Year-to-date tax-equivalent net interest income for the nine months ended September 30, 2010, held steady compared to the prior year. Rate changes on most interest-bearing deposit products resulted in the decline in interest expense. In addition, a Federal Home Loan Bank (FHLB) advance in the amount of \$20,000 bearing a cost of 5.96 percent matured in March 2010, and was paid off using short-term liquidity.

Table of Contents

Tax-equivalent interest income and fees on loans declined \$4,475 in the first nine months of 2010 compared to the same period in 2009 due to the decline in the average volume of outstanding loans. The average yield on loans increased to 5.61 percent for the first nine months of 2010, compared to 5.46 percent for the same period in 2009. The yield on the Company's loan portfolio is affected by the mix of the portfolio, the effects of competition, the interest rate environment, the level of nonaccrual loans, and reversals of previously accrued interest on charged-off loans. The interest rate environment can influence the volume of new loan originations and the mix of variable rate versus fixed rate loans. Loan pricing in the Company's market areas remains competitive, while the demand for new loans has declined.

For the first nine months of 2010, the average balance of investment securities was \$97,567 higher than in the first nine months of 2009, while the yield declined 165 basis points. The decline in yield was caused by adding significant amounts to the portfolio during the year ended December 31, 2009, during the low interest rate environment, while reducing the credit risk within the portfolio. Investment securities totaling \$232,825 were sold, called, or matured in the first nine months of 2010, and investment securities totaling \$146,566 were purchased during the same period.

The average rate paid on deposits for the first nine months of 2010 declined to 1.42 percent from 1.97 percent for the same period last year. The drop in rates paid caused interest expense to decline by \$4,195, despite a small increase in average balances. The average balance of interest-bearing demand and savings accounts grew significantly due to an approximate \$74,700 increase in average SmartyPig<sup>®</sup> savings account balances, which occurred prior to the transfer, and an approximate \$16,700 increase in average Reward Me Checking balances. Both of these types of accounts pay interest at rates in excess of rates paid on short-term certificates of deposit. The average balance of time deposits declined approximately \$115,300 in the first nine months of 2010 compared to the same time period in 2009, with the majority of the decline in certificates of deposit in excess of \$100,000 and maturities of wholesale brokered deposits. West Bank consciously decided to allow brokered certificates of deposit to run off.

The average rate paid on other borrowings increased by 9 basis points compared to the first nine months of 2009 due to the change in the composition of borrowings. The average balance of borrowings for the first nine months of 2010 was approximately \$38,800 lower than a year ago. Overnight borrowings in the form of federal funds purchased from correspondent banks and securities sold under agreements to repurchase averaged approximately \$24,800 less than during the first nine months of last year. The balance of federal funds purchased from correspondent banks can fluctuate, depending on the loan demand and liquidity needs of those banks. More correspondent banks are investing their excess funds at the Federal Reserve than in the past due to the Federal Reserve paying 25 basis points. The average rate paid on overnight borrowings remained the same in 2010 as in the first nine months of 2009. Average long-term borrowings declined approximately \$15,000 due to the March 2010 maturity of a \$20,000 FHLB advance with a rate of 5.96 percent. The rate on long-term borrowings will decline in the fourth quarter of 2010 as the rate on the Company's subordinated notes changed to a variable rate tied to LIBOR, effective October 1, 2010. The rate established for the fourth quarter is less than half of what it had been.

Provision for Loan Losses and the Related Allowance for Loan Losses

The provision for loan losses represents charges made to earnings to maintain an adequate allowance for loan losses. The allowance for loan losses is management's best estimate of probable losses inherent in the loan portfolio as of the balance sheet date. Factors considered in establishing an appropriate allowance include: an assessment of the financial condition of the borrower; a realistic determination of value and adequacy of underlying collateral; the condition of the local economy and the condition of the specific industry of the borrower; an analysis of the levels and trends of loan categories; and a review of delinquent and classified loans.



The adequacy of the allowance for loan losses is evaluated quarterly by management and reviewed by West Bank's Board of Directors. This evaluation focuses on factors such as specific loan reviews, changes in the components of the loan portfolio given the current and forecasted economic conditions, and historical loss experience. Any one of the following conditions may result in the review of a specific loan: concern about whether the customer's cash flow or net worth is sufficient to repay the loan; delinquency status; criticism of the loan in a regulatory examination; the suspension of interest accrual; or other factors, including whether the loan has other special or unusual characteristics that suggest special monitoring is warranted.

While management uses available information to recognize potential losses on loans, further reduction in the carrying amounts of loans may be necessary based on changes in circumstances or later acquired information. Furthermore, changes in future economic activity are always uncertain. Identifiable sectors within the general economy are subject to additional volatility, which at any time may have a substantial impact on the loan portfolio. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require West Bank to recognize additional losses based on their judgment about information available to them at the time of their examination.

Table of Contents

West Bank's policy is to charge off loans when, in management's opinion, the loan or a portion of a loan is deemed uncollectible, although concerted efforts are made to maximize subsequent recoveries. The following table summarizes the activity in the allowance for loan losses for the three and nine months ended September 30, 2010 and 2009, as well as common ratios related to the allowance for loan losses.

|   | Three Months Ended September 30, |             |           | Nine Months Ended September 30, |             |          |
|---|----------------------------------|-------------|-----------|---------------------------------|-------------|----------|
|   | 2010                             | 2009        | Change    | 2010                            | 2009        | Change   |
| Balance at beginning of period                                  | \$21,091                         | \$23,662    | \$(2,571) | ) \$19,126                      | \$15,441    | \$3,685  |
| Charge-offs   | (4,402)                          | ) (7,131)   | ) 2,729   | (6,085)                         | ) (17,684)  | ) 11,599 |
| Recoveries  | 396                              | 127         | 269       | 644                             | 401         | 243      |
| Net charge-offs   | (4,006)                          | ) (7,004)   | ) 2,998   | (5,441)                         | ) (17,283)  | ) 11,842 |
| Provision charged to operations                                 | 2,000                            | 3,000       | (1,000)   | ) 5,400                         | 21,500      | (16,100) |
| Balance at end of period  | \$19,085                         | \$19,658    | \$(573)   | ) \$19,085                      | \$19,658    | \$(573)  |
| Average loans outstanding                                       | \$957,365                        | \$1,104,225 |           | \$979,883                       | \$1,116,742 |          |
| Annualized net charge-offs to average loans outstanding         | 1.67                             | % 2.54      | %         | 0.74                            | % 2.06      | %        |
| Ratio of allowance for loan losses to average loans outstanding | 1.99                             | % 1.78      | %         | 1.95                            | % 1.76      | %        |

The allowance for loan losses represented 116.0 percent of nonperforming loans at September 30, 2010, compared to 72.7 percent at December 31, 2009. The 2010 year-to-date provision is \$16,100 lower than in 2009 but remains higher than historic levels as a result of continuing problems in the economy. Difficulty is still being experienced in the construction and real estate development, commercial real estate, and commercial business sectors. Net charge-offs in the first nine months of 2010 included \$4,749 of commercial loans, \$206 of home equity loans, and \$206 of construction and land development loans.

Table of Contents

## Noninterest Income

The following tables show the variance from the prior year in the noninterest income categories shown in the Consolidated Statements of Operations. In addition, accounts within the “Other” category that represent significant variances are shown.

|   | Three Months Ended September 30, |         |         |          |
|---|----------------------------------|---------|---------|----------|
|   | 2010                             | 2009    | Change  | Change % |
| Noninterest income:                                 |                                  |         |         |          |
| Service charges on deposit accounts                 | \$867                            | \$1,078 | \$(211) | (19.57)% |
| Debit card usage fees                               | 338                              | 296     | 42      | 14.19%   |
| Service fee from SmartyPig, LLC                     | 253                              | —       | 253     | N/A      |
| Trust services                                      | 210                              | 222     | (12)    | (5.41)%  |
| Gains and fees on sales of residential mortgages    | 571                              | 324     | 247     | 76.23%   |
| Increase in cash value of bank-owned life insurance | 220                              | 199     | 21      | 10.55%   |
| Gain from bank-owned life insurance                 | 420                              | —       | 420     | N/A      |
| Other:  |                                  |         |         |          |
| Visa/Mastercard income                              | 47                               | 45      | 2       | 4.44%    |
| Wire transfer fees                                  | 45                               | 37      | 8       | 21.62%   |
| All other   | 136                              | 150     | (14)    | (9.33)%  |
| Total other   | 228                              | 232     | (4)     | (1.72)%  |
| Total noninterest income                            | \$3,107                          | \$2,351 | \$756   | 32.16%   |

|   | Nine Months Ended September 30, |         |         |          |
|---|---------------------------------|---------|---------|----------|
|   | 2010                            | 2009    | Change  | Change % |
| Noninterest income:                                 |                                 |         |         |          |
| Service charges on deposit accounts                 | \$2,525                         | \$3,120 | \$(595) | (19.07)% |
| Debit card usage fees                               | 994                             | 825     | 169     | 20.48%   |
| Service fee from SmartyPig, LLC                     | 1,314                           | —       | 1,314   | N/A      |
| Trust services                                      | 616                             | 581     | 35      | 6.02%    |
| Gains and fees on sales of residential mortgages    | 1,044                           | 859     | 185     | 21.54%   |
| Increase in cash value of bank-owned life insurance | 664                             | 562     | 102     | 18.15%   |
| Gain from bank-owned life insurance                 | 420                             | 840     | (420)   | (50.00)% |
| Other:  |                                 |         |         |          |
| Visa/Mastercard income                              | 145                             | 129     | 16      | 12.40%   |
| Wire transfer fees                                  | 126                             | 107     | 19      | 17.76%   |
| All other   | 450                             | 498     | (48)    | (9.64)%  |
| Total other   | 721                             | 734     | (13)    | (1.77)%  |
| Total noninterest income                            | \$8,298                         | \$7,521 | \$777   | 10.33%   |

Year-to-date service charges on deposit accounts declined due to a \$447 reduction in overdraft and return check charges and a \$136 decline in commercial account fees. In the last few years, customers have become more conscientious about monitoring their checking account balances to avoid overdraft and return check charges. In addition, West Bank did not allow point-of-sale transactions to overdraw an account, and therefore, as debit card transactions became more prevalent, potential overdraft fee income declined. West Bank changed its policy in the third quarter of 2010 to allow point-of-sale transactions to overdraw an account and potentially charge an overdraft fee if the customer asks for this service. Service charges on commercial accounts declined due to revised fee schedules implemented in the third quarter of 2009.

Debit card usage fees continued to increase in the third quarter and on a year-to-date 2010 basis as the Reward Me Checking and other checking product customers expanded the use of this convenient payment method. We expect these fees to decline in the future due to the Dodd-Frank Act. The service fee from SmartyPig, LLC was established to compensate West Bank for maintaining the rate paid on the SmartyPig® savings deposits at a rate that exceeded other internet-based savings accounts. This fee was discontinued in the third quarter when these deposits were transferred to a larger institution on July 30, 2010.

Year-to-date 2010 trust fees increased due to new business and higher asset values due to gains in the stock market.

Table of Contents

Revenue from the sales of residential mortgages into the secondary market improved in the third quarter of 2010 due to higher average gains per loan. The volume of originations of residential mortgages sold into the secondary market during the first nine months of 2010 declined to \$50,305 from \$58,186 for the same time period in 2009. The volume of home sales in our markets remains low, but many consumers continue to refinance existing mortgage loans. The continuing decline in mortgage interest rates to new historic lows along with hiring an additional experienced originator caused an increase in volume in the third quarter of 2010 compared to the first half of the year. We expect revenue for the remainder of 2010 to remain strong due to the combination of low interest rates and having additional staff in place.

The increase in cash value of bank-owned life insurance for the three and nine months ended September 30, 2010, was due to slightly higher yields. As previously discussed, West Bank received tax-exempt income from life insurance proceeds as the result of the death of one of its retired officers in the third quarter of 2010 and one of its officers in the first quarter of 2009.

Investment Securities Gains (Losses)

During the second quarter of 2010, a trust preferred security (TPS) issued by Old Second Bancorp, Inc. (Old Second) was determined to be other than temporarily impaired (OTTI) and a loss of \$188 was recognized. At the end of June, Old Second announced an exchange offer for its outstanding TPSs. The exchange offer was withdrawn in the third quarter of 2010, so management decided to eliminate the potential for a total loss and sold this TPS and recognized a loss of \$304. Offsetting this third quarter loss were gains of \$326 on the sale of \$9,643 of municipal securities. Also during the third quarter of 2010, West Bank's only pooled TPS, which is considered OTTI, had an additional credit loss of \$117.

During the third quarter of 2009, West Bank had OTTI on four trust preferred securities totaling \$986, of which \$827 was recognized through earnings. For the nine months ended September 30, 2009, investment security impairment losses totaling \$2,517 were recognized through earnings. During the first nine months of 2009, West Bank sold available-for-sale investment securities to take advantage of gains within the portfolio. The realized securities gains totaled \$507 in the third quarter of 2009 and \$1,960 for the first nine months of 2009.

Table of Contents

## Noninterest Expense

The following tables show the variance from the prior year in the noninterest expense categories shown in the Consolidated Statements of Operations. In addition, accounts within the “Other expenses” category that represent significant variances are shown.

|                                 | Three Months Ended September 30, |         |        |           |    |
|---------------------------------|----------------------------------|---------|--------|-----------|----|
|                                 | 2010                             | 2009    | Change | Change %  |    |
| Noninterest expense:            |                                  |         |        |           |    |
| Salaries and employee benefits  | \$2,813                          | \$2,294 | \$519  | 22.62     | %  |
| Occupancy                       | 806                              | 794     | 12     | 1.51      | %  |
| Data processing                 | 464                              | 455     | 9      | 1.98      | %  |
| FDIC insurance expense          | 835                              | 531     | 304    | 57.25     | %  |
| Other real estate owned expense | (3                               | ) 90    | (93    | ) (103.33 | )% |
| Professional fees               | 230                              | 313     | (83    | ) (26.52  | )% |
| Miscellaneous losses            | 220                              | 27      | 193    | 714.81    | %  |
| Other:                          |                                  |         |        |           |    |
| Marketing                       | 119                              | 118     | 1      | 0.85      | %  |
| Consulting fees                 | 62                               | 73      | (11    | ) (15.07  | )% |
| Director fees                   | 86                               | 67      | 19     | 28.36     | %  |
| Insurance expense               | 94                               | 75      | 19     | 25.33     | %  |
| Bank service charges and fees   | 134                              | 100     | 34     | 34.00     | %  |
| Deposit operations expense      | 100                              | 391     | (291   | ) (74.42  | )% |
| Charitable contributions        | 38                               | —       | 38     | N/A       |    |
| All other                       | 583                              | 580     | 3      | 0.52      | %  |
| Total other                     | 1,216                            | 1,404   | (188   | ) (13.39  | )% |
| Total noninterest expense       | \$6,581                          | \$5,908 | \$673  | 11.39     | %  |

|                                 | Nine Months Ended September 30, |          |           |           |    |
|---------------------------------|---------------------------------|----------|-----------|-----------|----|
|                                 | 2010                            | 2009     | Change    | Change %  |    |
| Noninterest expense:            |                                 |          |           |           |    |
| Salaries and employee benefits  | \$8,180                         | \$7,494  | \$686     | 9.15      | %  |
| Occupancy                       | 2,403                           | 2,637    | (234      | ) (8.87   | )% |
| Data processing                 | 1,366                           | 1,312    | 54        | 4.12      | %  |
| FDIC insurance expense          | 2,280                           | 2,267    | 13        | 0.57      | %  |
| Other real estate owned expense | 657                             | 215      | 442       | 205.58    | %  |
| Professional fees               | 704                             | 804      | (100      | ) (12.44  | )% |
| Miscellaneous losses            | 1,208                           | 59       | 1,149     | 1,947.46  | %  |
| Goodwill impairment             | —                               | 13,376   | (13,376   | ) (100.00 | )% |
| Other:                          |                                 |          |           |           |    |
| Marketing                       | 311                             | 403      | (92       | ) (22.83  | )% |
| Consulting fees                 | 185                             | 235      | (50       | ) (21.28  | )% |
| Director fees                   | 260                             | 197      | 63        | 31.98     | %  |
| Insurance expense               | 289                             | 205      | 84        | 40.98     | %  |
| Bank service charges and fees   | 430                             | 255      | 175       | 68.63     | %  |
| Deposit operations expense      | 290                             | 767      | (477      | ) (62.19  | )% |
| Charitable contributions        | 113                             | 200      | (87       | ) (43.50  | )% |
| All other                       | 1,667                           | 1,780    | (113      | ) (6.35   | )% |
| Total other                     | 3,545                           | 4,042    | (497      | ) (12.30  | )% |
| Total noninterest expense       | \$20,343                        | \$32,206 | \$(11,863 | ) (36.83  | )% |



Table of Contents

The increase in salaries and benefits for the third quarter and year-to-date 2010 consisted of bonus accruals and profit sharing expense. Accruals for both of these were reinstated as a result of improved operating results compared to the 2009 loss. These accruals have been calculated at approximately 50 percent of the potential maximum payout. The Compensation Committee of the Board of Directors will make a final determination of the accrual level for 2010 in the fourth quarter. The third quarter and year-to-date bonus accrual included \$30 and \$155, respectively, of hiring incentives per the employment agreements between the Company and two new members of senior management in consideration for joining the Company. Most salaries were frozen at 2009 levels during the first half of the year. The Board authorized suspension of the salary freeze for the second half of 2010 and an average increase of 1.5 percent took place during the third quarter.

The majority of the year-to-date decline in occupancy expense was due to a 2009 second quarter \$190 one-time buyout of unused space leased by the Company. Depreciation expense on furniture and equipment has also declined from the prior year as older assets have become fully depreciated.

Third quarter FDIC insurance expense is higher than 2009 due to a rate increase and an increase in the cost of the FDIC's Transaction Account Guarantee Program (TAGP). Year-to-date 2009 FDIC expense included a second quarter emergency special assessment which was imposed on all insured institutions. FDIC expense for 2010 is projected to be approximately 13 percent higher than 2009 annual expense due to the rate increase and due to higher average deposit balances during the first seven months of the year prior to the SmartyPig<sup>®</sup> savings accounts being transferred to another institution. The FDIC is currently working on determining revised assessment rates for 2011 which will take into effect blending in the TAGP and the change in the assessment base from total average deposits to total average assets less tangible capital.

Other real estate owned expense declined during the third quarter of 2010 due to recognizing income from sales of several properties. Year-to-date expense included \$662 of charges to reduce the carrying value of properties based on updated valuations.

Third quarter and year-to-date professional fees have declined due to lower legal fees.

Miscellaneous losses increased in the third quarter of 2010 as the result of recording losses on three secondary market loans due to documentation or other underwriting violations, and a loss on an Automated Clearing House (ACH) transaction. West Bank is actively working to recover the loss on the ACH transaction. Year-to-date miscellaneous losses also included the total impairment of the Company's investment in a renewable energy closed-end fund. The investment consisted of start up expenses for a publicly traded closed-end fund formed to invest in companies involved in the renewable energy sector. The investment was originally made in support of the Company's former subsidiary, WB Capital Management Inc., which was to be the fund's investment manager. The fund, which was under development for over two years, was sponsored by the National Corn Growers Association. It had limited fundraising success and the fund's board of directors have decided to withdraw the offering.

The 2009 goodwill impairment consisted of writing off all goodwill at West Bank, or \$13,376. The impairment analysis was completed at an interim period in 2009 due to the Company's common stock price falling to levels below book value.

Year-to-date marketing expense for 2010 compared to 2009 declined as a result of the timing of planned projects and cost containment efforts. Consulting fees declined as fees paid in conjunction with the Company's search for a new chief executive officer in 2010 were less than the 2009 costs for hiring consulting firms to assist in evaluating goodwill for impairment and to assist with investment securities valuations. Director fees have increased due to additional meetings in conjunction with hiring the new chief executive officer and an agreement to pay the new



chairman a monthly fee for his ongoing operational guidance.

Insurance expense has increased compared to the prior year due to increases in premiums. West Bank's service charges and fees paid have increased for the third quarter and first nine months of 2010 as a result of retaining an outside party to assist in managing West Bank's investment portfolio. Deposit operations expense has declined significantly as costs associated with ACH transactions for the SmartyPig<sup>®</sup> savings program were transferred to another provider in the third quarter of 2009. These expenses will decline again in the fourth quarter due to the elimination of West Bank's involvement with this program.

Charitable contributions declined in the first nine months of 2010 compared to the same time period in 2009 because first quarter 2009 included a contribution of \$200 to the West Bancorporation Foundation.

Year-to-date 2010 other expenses declined 6.3 percent as a result of cost containment efforts.

## Table of Contents

### Income Tax Expense (Benefits)

The Company recorded income tax expense on continuing operations of \$3,514 for the nine months ended September 30, 2010, compared with an income tax benefit on continuing operations of \$(8,021) for the nine months ended September 30, 2009. The effective income tax rates as a percent of income (loss) on continuing operations before taxes for the third quarter of 2010 and 2009, were an expense of 23.1 percent and 23.3 percent, respectively, and were an expense of 26.2 percent and a benefit of (50.6) percent, respectively, for the nine months ended September 30, 2010 and 2009. The Company's consolidated income tax rate varies from the statutory rate primarily due to tax-exempt income, including interest on municipal securities, increase in the cash value of bank-owned life insurance, and gains on life insurance proceeds. The effective tax rate for both years was also impacted by West Bank's 2007 investment in a qualified community development entity, which generated a federal new market tax credit. The credit, which totals \$2,730, is being recognized over a seven-year period.

### FINANCIAL CONDITION

Total assets were \$1,349,151 as of September 30, 2010, a decline of 14.3 percent compared to December 31, 2009. This reduction in asset size was primarily due to the planned transfer of SmartyPig® savings deposits to another financial institution and a lower volume of loan originations due to payoffs and lower demand due to the current economy. A summary of changes in the components of the balance sheet are described in the following paragraphs.

#### Investment Securities

Investment securities available for sale declined \$81,698 from December 31, 2009, to \$258,780 at September 30, 2010. The reduction was primarily the result of maturing, called, and sold securities. Securities were sold in an effort to reduce potential credit risk in the portfolio and to take advantage of existing gains.

As of September 30, 2010, the available for sale investment securities portfolio consists of approximately 40 percent U.S. government agency securities, 25 percent municipal securities, 32 percent government agency-issued mortgage-backed securities, and 3 percent corporate and trust preferred securities.

At September 30, 2010, the most significant risk of a future impairment charge relates to West Bank's investment in TPSs of other banks. As of quarter end, two TPSs with a cost basis of \$6,191 were valued at \$1,869. Management has concluded that the pooled TPS is considered to be OTTI. Any potential future loss that would be considered a credit loss or an increase in the amount of the unrealized loss attributed to credit would negatively impact net income and regulatory capital; however, as previously noted, the fair value adjustment at September 30, 2010, has already been recorded against equity. The Company owns one other TPS through West Bank's investment portfolio. This security is issued by Heartland Financial USA, Inc. (Heartland), a publicly traded multi-bank holding company. Heartland, according to public information, is well-capitalized and profitable. While the market values this security at 38 percent of our cost, we have no reason at this time to believe West Bank will not receive its entire principal and interest over the life of this security. West Bank's cost of this security is \$1,718.

#### Loans and Nonperforming Assets

Loans outstanding declined \$94,245 from December 31, 2009, to September 30, 2010. The reduction was attributable to payoffs in all loan categories exceeding advances on new loans. Despite its interest in making loans to credit-worthy borrowers, West Bank is receiving fewer new loan requests compared to a year ago. Total loans are not expected to grow in the fourth quarter of 2010.



Table of Contents

The following tables show a breakdown of the three major components of West Bank's loan portfolio (commercial, construction, and commercial real estate) as of September 30, 2010, and December 31, 2009.

| Commercial loans:                                 | September 30, 2010 |     | December 31, 2009 |     |   |
|---|--------------------|-----|-------------------|-----|---|
|   | \$                 | %   | \$                | %   | % |
| Finance and insurance                             | \$81,214           | 26  | % \$88,960        | 25  | % |
| Real estate and rental/leasing                    | 38,117             | 12  | % 42,747          | 12  | % |
| Manufacturing                                     | 32,509             | 10  | % 41,112          | 12  | % |
| Publishing, broadcasting and information services | 27,807             | 9   | % 28,987          | 8   | % |
| Construction                                      | 7,709              | 2   | % 5,019           | 1   | % |
| Wholesale trade                                   | 11,610             | 4   | % 10,946          | 3   | % |
| Building trades                                   | 17,546             | 5   | % 20,121          | 6   | % |
| Transportation and warehousing                    | 16,119             | 5   | % 12,367          | 3   | % |
| Retail  | 8,841              | 3   | % 10,125          | 3   | % |
| Arts, entertainment and recreation                | 13,106             | 4   | % 11,091          | 3   | % |
| Other   | 62,454             | 20  | % 85,545          | 24  | % |
|   | \$317,032          | 100 | % \$357,020       | 100 | % |
| <br>  |                    |     |                   |     |   |
| Construction, land, and land development loans:   | September 30, 2010 |     | December 31, 2009 |     |   |
|   | \$                 | %   | \$                | %   | % |
| Land development:                                 |                    |     |                   |     |   |
| 1-4 family  | \$20,272           | 15  | % \$19,092        | 13  | % |
| Other construction and development                | 31,089             | 23  | % 38,863          | 26  | % |
| Land:   |                    |     |                   |     |   |
| Agricultural                                      | 16,291             | 12  | % 12,798          | 8   | % |
| Construction:                                     |                    |     |                   |     |   |
| 1-4 family:                                       |                    |     |                   |     |   |
| Owner occupied                                    | 3,119              | 2   | % 4,325           | 3   | % |
| Nonowner occupied                                 | 10,721             | 8   | % 20,466          | 14  | % |
| Multifamily                                       | 5,865              | 5   | % 8,899           | 6   | % |
| Industrial, commercial and other                  | 46,949             | 35  | % 44,062          | 30  | % |
|   | \$134,306          | 100 | % \$148,505       | 100 | % |
| <br>  |                    |     |                   |     |   |
| Commercial real estate loans:                     | September 30, 2010 |     | December 31, 2009 |     |   |
|   | \$                 | %   | \$                | %   | % |
| Owner occupied                                    | \$205,177          | 53  | % \$203,432       | 49  | % |
| Nonowner occupied:                                |                    |     |                   |     |   |
| Medical/retirement                                | 52,128             | 13  | % 51,731          | 13  | % |
| Retail  | 41,867             | 11  | % 47,225          | 12  | % |
| Multifamily                                       | 32,877             | 9   | % 34,321          | 8   | % |
| Office  | 18,292             | 5   | % 38,424          | 9   | % |
| Warehouse   | 8,664              | 2   | % 15,123          | 4   | % |
| Hotel   | 8,615              | 2   | % 8,440           | 2   | % |
| Other   | 17,894             | 5   | % 13,743          | 3   | % |
| Total nonowner occupied                           | 180,337            | 47  | % 209,007         | 51  | % |
|   | \$385,514          | 100 | % \$412,439       | 100 | % |

Table of Contents

The following table sets forth the amount of nonperforming loans by category and other nonperforming assets held by the Company and common ratio measurements of those items.

|   | September 30, 2010 | December 31, 2009 | Change     |    |
|---|--------------------|-------------------|------------|----|
| Nonaccrual loans:                                   |                    |                   |            |    |
| Commercial  | \$4,163            | \$9,846           | \$(5,683)  | )  |
| Real estate:  |                    |                   |            |    |
| Construction, land, and land development            | 360                | 1,399             | (1,039)    | )  |
| 1-4 family residential first mortgages              | 1,187              | 597               | 590        |    |
| Home equity   | 93                 | 266               | (173)      | )  |
| Commercial  | 4,299              | 214               | 4,085      |    |
| Consumer and other loans                            | 1,150              | 28                | 1,122      |    |
| Total nonaccrual loans                              | 11,252             | 12,350            | (1,098)    | )  |
| Loans past due 90 days and still accruing interest: |                    |                   |            |    |
| Commercial  | —                  | —                 | —          |    |
| Real estate:  |                    |                   |            |    |
| Construction, land, and land development            | —                  | —                 | —          |    |
| 1-4 family residential first mortgages              | —                  | —                 | —          |    |
| Home equity   | —                  | —                 | —          |    |
| Commercial  | —                  | —                 | —          |    |
| Consumer and other loans                            | —                  | 1,150             | (1,150)    | )  |
| Total past due 90 days and still accruing interest  | —                  | 1,150             | (1,150)    | )  |
| Troubled debt restructured loans:                   |                    |                   |            |    |
| Commercial  | 245                | 6,168             | (5,923)    | )  |
| Real estate:  |                    |                   |            |    |
| Construction, land, and land development            | 1,202              | 84                | 1,118      |    |
| 1-4 family residential first mortgages              | —                  | 523               | (523)      | )  |
| Home equity   | —                  | —                 | —          |    |
| Commercial  | 3,592              | 6,024             | (2,432)    | )  |
| Consumer and other loans                            | 155                | 18                | 137        |    |
| Total troubled debt restructured loans              | 5,194              | 12,817            | (7,623)    | )  |
| Total nonperforming loans                           | 16,446             | 26,317            | (9,871)    | )  |
| Other real estate owned                             | 19,740             | 25,350            | (5,610)    | )  |
| Nonaccrual investment securities                    | 1,213              | 1,282             | (69)       | )  |
| Total nonperforming assets                          | \$37,399           | \$52,949          | \$(15,550) | )  |
| Nonperforming loans to total loans                  | 1.78               | % 2.58            | % (0.80)   | )% |
| Nonperforming assets to total assets                | 2.77               | % 3.36            | % (0.59)   | )% |

Table of Contents

The following table sets forth the activity within each category of nonperforming loans and assets for the nine months ended September 30, 2010.

|                                  | Nonaccrual | Loans Past Due 90 Days and Still Accruing Interest | Troubled Debt Restructured | Total Nonperforming Loans | Other Real Estate Owned | Nonaccrual Investment Securities | Total Nonperforming Assets |
|----------------------------------|------------|--|----------------------------|---------------------------|-------------------------|----------------------------------|----------------------------|
| Balance at beginning of period   | \$12,350   | \$1,150  | \$ 12,817                  | \$ 26,317                 | \$25,350                | \$1,282                          | \$ 52,949                  |
| Increase in fair market value    | —          | —  | —                          | —                         | —                       | 195                              | 195                        |
| Additions                        | 4,667      | 2,828  | 5,109                      | 12,604                    | 5,159                   | 625                              | 18,388                     |
| Transfers:                       |            |  |                            |                           |                         |                                  |                            |
| Past due to nonaccrual           | 1,738      | (1,738 )   | —                          | —                         | —                       | —                                | —                          |
| Troubled debt to nonaccrual      | 2,891      | —  | (2,891 )                   | —                         | —                       | —                                | —                          |
| Troubled debt to past due        | —          | 13   | (13 )                      | —                         | —                       | —                                | —                          |
| Nonaccrual to OREO               | (1,372 )   | —  | —                          | (1,372 )                  | 1,372                   | —                                | —                          |
| Upgrade in classification        | (712 )     | (1,914 )   | (9,610 )                   | (12,236 )                 | —                       | —                                | (12,236 )                  |
| Sales                            | —          | —  | —                          | —                         | (11,479 )               | (584 )                           | (12,063 )                  |
| Subsequent writedowns/impairment | —          | —  | —                          | —                         | (662 )                  | (305 )                           | (967 )                     |
| Charge-offs                      | (5,465 )   | (8 )   | —                          | (5,473 )                  | —                       | —                                | (5,473 )                   |
| Payments                         | (2,845 )   | (331 )   | (218 )                     | (3,394 )                  | —                       | —                                | (3,394 )                   |
| Balance at end of period         | \$11,252   | \$—  | \$ 5,194                   | \$ 16,446                 | \$19,740                | \$1,213                          | \$ 37,399                  |

Total nonperforming assets have declined 29.4 percent since the end of 2009. As indicated in the tables above, the decline in nonperforming assets is spread across all nonperforming categories. Management is devoting a great deal of effort to monitoring these nonperforming assets, and West Bank loan officers are in frequent contact with loan customers to aid in working through any potential problem loans.

The terms of any restructuring are predicated on data that indicate the borrower is capable of making payments based on the new terms. If a loan has been placed on nonaccrual status at some point during its life, the loan may generally be returned to an accrual status after six months of payment performance. The current TDR loans have had no portion of the loan charged off. The majority of TDR loans are due to term extension and are done at market interest rates.

The payment history of the customer, along with a current analysis of its cash flow, is used to determine the restructured terms. Underwriting procedures are similar to those of new loan originations and renewals of performing loans in that current financial statements and tax returns are obtained and analyzed. A current assessment of collateral is performed. The approval process for restructured loans is the same as that for new loans.

The following table provides the composition of other real estate owned as of the dates shown.

Edgar Filing: WEST BANCORPORATION INC - Form 10-Q

|  | September 30, 2010 | December 31, 2009 |
|--|--------------------|-------------------|
| Construction, land development, and other land | \$13,427           | \$8,596           |
| 1-4 family residential properties              | 632                | 1,853             |
| Multifamily                                    | 1,858              | 2,065             |
| Commercial properties                          | 3,823              | 12,836            |
|  | \$19,740           | \$25,350          |

39

---

## Table of Contents

West Bank is actively marketing the assets included in the table above. Unfortunately, demand for commercial real estate and development land is weak. Valuations of other real estate owned are periodically updated by management so that the properties are carried at current market value less estimated disposal costs. Market values are determined by obtaining updated appraisals or other market information. At September 30, 2010, the construction and land development category includes nine properties. The 1-4 family properties consist of five homes and the multifamily category consists of a 22-unit townhome project, with 19 of the townhome units currently rented. The commercial properties consist of four commercial facilities.

Reference is also made to the information and discussion earlier in this report under the heading "Provision for Loan Losses and the Related Allowance for Loan Losses" and Notes 7 and 8 to the Financial Statements.

### Deposits

Total deposits as of September 30, 2010, declined 17.0 percent to \$1,034,202 compared to December 31, 2009. The largest portion of the decline was due to the previously announced transfer of the SmartyPig<sup>®</sup> savings program to another institution. This transfer was completed on July 30, 2010. These deposits declined \$187,358 compared to December 31, 2009. The overall decline in certificates of deposit included a \$21,970 reduction in Certificate of Deposit Account Registry Service (CDARS) deposits as a result of one customer moving funds out of this category. CDARS is a program that coordinates, on a reciprocal basis, a network of banks to spread out deposits exceeding the FDIC insurance coverage limits to numerous institutions in order to provide insurance coverage for all participating deposits.

Offsetting these declines was a \$27,708 increase in noninterest-bearing demand accounts, a \$3,420 increase in regular savings and a \$4,056 increase in money market accounts compared to the end of 2009.

### Borrowings

The balance of federal funds purchased and securities sold under agreements to repurchase was \$35,393 at September 30, 2010, compared to \$40,342 at December 31, 2009. The decline was in federal funds purchased, which consists of funds sold to West Bank by four Iowa banks as part of the correspondent bank services provided by West Bank. The balance of federal funds purchased from correspondent banks fluctuates depending upon the loan demand and investment strategy of those banks. Correspondent banks are leaving more funds invested with the Federal Reserve since their rate is currently higher than West Bank's. The balance of other short-term borrowings consisted of Treasury, Tax, and Loan Option Notes. FHLB advances declined \$20,000 during the first nine months of 2010, due to a maturity in March of this year.

### Liquidity and Capital Resources

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all financial commitments and to capitalize on opportunities for profitable business expansion. The Company's principal source of funds is deposits. Other sources include loan principal repayments, proceeds from the maturity and sale of investment securities, federal funds purchased, repurchase agreements, advances from the FHLB, and funds provided by operations. Liquidity management is conducted on both a daily and a long-term basis. Investments in liquid assets are adjusted based on expected loan demand, projected loan maturities and payments, expected deposit flows, and the objectives set by West Bank's asset-liability management policy. The Company had liquid assets (cash and cash equivalents) of \$88,587 as of September 30, 2010, compared with \$131,495 as of December 31, 2009. West Bank had additional borrowing capacity available from the FHLB of approximately \$53,000 at September 30, 2010. In addition, West Bank has \$53,000 in borrowing capacity available through unsecured and \$10,000 of secured federal



funds lines of credit with correspondent banks. West Bank was not drawing on any of these lines of credit as of September 30, 2010. Net cash from continuing operating activities contributed \$16,793 and \$15,658 to liquidity for the nine months ended September 30, 2010 and 2009, respectively. The combination of high levels of potentially liquid assets, cash flows from operations, and additional borrowing capacity provided strong liquidity for the Company at September 30, 2010.

On December 31, 2008, the Company received \$36 million from the U.S. Department of the Treasury in exchange for 36,000 shares of cumulative senior preferred stock and a warrant to purchase 474,100 shares of common stock under the Capital Purchase Program (CPP). The senior preferred shares qualify as Tier I capital for regulatory purposes, rank senior to common stock, and bear a cumulative dividend rate of five percent per annum for the first five years they are outstanding and a rate of nine percent per annum thereafter. The Board of Directors and management believed it was prudent to participate in the CPP because (i) the cost of capital under the program was significantly lower than the cost of capital otherwise available to the Company at the time, and (ii) despite being well-capitalized, additional capital provided the Company and West Bank additional flexibility to meet future capital needs during the highly uncertain economic environment. The CPP preferred stock will not be redeemed in 2010. The Board of Directors has, however, begun a preliminary evaluation of funding options, including selling additional stock, paying from earnings, or combinations of those alternatives. No decisions have been made, and no timetable for the redemption has been finalized.

Table of Contents

The Company's total stockholders' equity increased to \$145,181 at September 30, 2010, from \$133,059 at December 31, 2009. Total equity increased due to the year-to-date net income less preferred stock dividends paid and lower accumulated other comprehensive loss due to lower unrealized losses on investment securities. Total stockholders' equity was 10.76 and 8.45 percent of total assets as of September 30, 2010, and December 31, 2009, respectively. No material capital expenditures or material changes in the capital resource mix are anticipated at this time.

The Company and West Bank are subject to various regulatory capital requirements administered by Federal and State banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators which, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and regulatory framework for prompt corrective action, the Company and West Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and West Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and West Bank to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier I capital to risk-weighted assets and of Tier I capital to average assets. West Bank has agreed with the IDOB to maintain a Total capital ratio of at least 12.0 percent and a Tier I capital ratio of at least 8.0 percent. Management believes the Company and West Bank met all capital adequacy requirements to which they were subject as of September 30, 2010. Prompt corrective action provisions are not applicable to the Company. West Bank's ratios exceed the level required to be well-capitalized.

Table of Contents

The Company's and West Bank's capital amounts and ratios are presented in the following table:

|   | Actual    |       | For Capital Adequacy Purposes |       | To Be Well-Capitalized Under Prompt Corrective Action Provisions |       |   |  |
|---|-----------|-------|-------------------------------|-------|--|-------|---|--|
|   | Amount    | Ratio | Amount                        | Ratio | Amount   | Ratio |   |  |
| As of September 30, 2010:                 |           |       |                               |       |  |       |   |  |
| Total Capital (to Risk-Weighted Assets)   |           |       |                               |       |  |       |   |  |
| Consolidated                              | \$177,328 | 16.5  | % \$85,785                    | 8.0   | % n/a  | n/a   |   |  |
| West Bank (ratio required by MOU - 12.0%) | 162,856   | 15.4  | % 84,652                      | 8.0   | % \$105,815  | 10.0  | % |  |
| Tier I Capital (to Risk-Weighted Assets)  |           |       |                               |       |  |       |   |  |
| Consolidated                              | 163,854   | 15.3  | % 42,893                      | 4.0   | % n/a  | n/a   |   |  |
| West Bank                                 | 149,557   | 14.1  | % 42,326                      | 4.0   | % 63,489   | 6.0   | % |  |
| Tier I Capital (to Average Assets)        |           |       |                               |       |  |       |   |  |
| Consolidated                              | 163,854   | 10.8  | % 60,826                      | 4.0   | % n/a  | n/a   |   |  |
| West Bank (ratio required by MOU - 8.0%)  | 149,557   | 9.9   | % 60,650                      | 4.0   | % 75,812   | 5.0   | % |  |
| As of December 31, 2009:                  |           |       |                               |       |  |       |   |  |
| Total Capital (to Risk-Weighted Assets)   |           |       |                               |       |  |       |   |  |
| Consolidated                              | \$172,217 | 14.3  | % \$96,441                    | 8.0   | % n/a  | n/a   |   |  |
| West Bank                                 | 166,795   | 13.9  | % 95,991                      | 8.0   | % \$119,989  | 10.0  | % |  |
| Tier I Capital (to Risk-Weighted Assets)  |           |       |                               |       |  |       |   |  |
| Consolidated                              | 157,098   | 13.0  | % 48,220                      | 4.0   | % n/a  | n/a   |   |  |
| West Bank                                 | 141,745   | 11.8  | % 47,995                      | 4.0   | % 71,993   | 6.0   | % |  |
| Tier I Capital (to Average Assets)        |           |       |                               |       |  |       |   |  |
| Consolidated                              | 157,098   | 9.8   | % 64,180                      | 4.0   | % n/a  | n/a   |   |  |
| West Bank                                 | 141,745   | 8.9   | % 64,013                      | 4.0   | % 80,016   | 5.0   | % |  |

Intangible assets (\$161) are not included in capital or assets when calculating regulatory capital ratios. The Company's tangible common equity ratio at September 30, 2010, was 8.20 percent, compared to 6.27 percent at December 31, 2009.

### Market Risk Management

Market risk is the risk of earnings volatility that results from adverse changes in interest rates and market prices. The Company's market risk is primarily interest rate risk arising from its core banking activities of lending and deposit taking. Interest rate risk is the risk that changes in market interest rates may adversely affect the Company's net interest income. Management continually develops and implements strategies to mitigate this risk. The analysis of the Company's interest rate risk was presented in the Form 10-K filed with the Securities and Exchange Commission on March 12, 2010, and is incorporated herein by reference. The Company has not experienced any material changes to its market risk position since December 31, 2009. Management does not believe the Company's primary market

risk exposures and how those exposures were managed in the first nine months of 2010 changed when compared to 2009.

#### Effects of New Statements of Financial Accounting Standards

A discussion of the effects of new financial accounting standards and developments as they relate to the Company is located in Note 3 of the preceding unaudited financial statements.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information appearing above under the heading "Market Risk Management" is incorporated herein by reference.

Item 4. Controls and Procedures

a. Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 240.13a-15(f)) was performed under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's current disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

b. Changes in internal controls over financial reporting. There were no changes in the Company's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II - OTHER INFORMATION

Item 1. Legal Proceedings

On September 29, 2010, West Bank was named a defendant in a purported class action lawsuit that asserts overdraft fees charged by West Bank on bank card transactions are in fact interest charges that violate Iowa usury laws. West Bank believes the allegations of the lawsuit to be both factually and legally inaccurate. West Bank will vigorously defend this litigation.

Neither the Company nor West Bank are parties to any other pending legal proceedings, other than ordinary litigation incidental to West Bank's business, and no property of these entities is the subject of any such proceeding. The Company does not know of any proceeding contemplated by a governmental authority against the Company or West Bank or any of the companies' property.

Item 1A. Risk Factors

The full impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the operations of the Company and West Bank are currently unknown given that much of the details and substance of the new laws will be determined through agency rulemaking. The compliance burden and impact on the operations and profitability of the Company and West Bank with respect to the Dodd-Frank Act are currently unknown, as the Dodd-Frank Act delegates to various federal agencies the task of implementing its many provisions through regulation. Hundreds of new federal regulations, studies and reports addressing all of the major areas of the new law, including the regulation of financial institutions and their holding companies, will be required, ensuring that federal rules and policies in this area will be further developing for months and years to come. Based on the provisions of the Dodd-Frank Act and anticipated implementing regulations, it is highly likely that banks and thrifts, as well as their holding companies, will be subject to significantly increased regulation and compliance obligations and costs.

The new Bureau of Consumer Financial Protection ("BCFP") may reshape the consumer financial laws through rulemaking and enforcement of unfair, deceptive or abusive practices, which may directly impact the business operations of depository institutions offering consumer financial products or services including West Bank. The BCFP

has broad rulemaking authority to administer and carry out the purposes and objectives of the "Federal consumer financial laws, and to prevent evasions thereof," with respect to all financial institutions that offer financial products and services to consumers. The BCFP is also authorized to prescribe rules applicable to any covered person or service provider identifying and prohibiting acts or practices that are "unfair, deceptive, or abusive" in connection with any transaction with a consumer for a consumer financial product or service, or the offering of a consumer financial product or service ("UDAP authority"). The potential reach of the BCFP's broad new rulemaking powers and UDAP authority on the operations of financial institutions offering consumer financial products or services including West Bank is currently unknown.

Table of Contents

Item 6. Exhibits

The following exhibits are filed as part of this report:

| Exhibits | Description   |
|----------|---|
| 12       | Computation of Ratios of Earnings (Loss) to Fixed Charges and Preferred Dividends   |
| 31.1     | Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2     | Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1     | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2     | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

West Bancorporation,  
Inc.  
(Registrant)

October 29, 2010      By: /s/ David D. Nelson  
Date                      David D. Nelson  
                                 Chief Executive Officer and President

October 29, 2010      By: /s/ Douglas R. Gulling  
Date                      Douglas R. Gulling  
                                 Executive Vice President and Chief Financial  
                                 Officer  
                                 (Principal Accounting Officer)



Table of Contents

EXHIBIT INDEX

The following exhibits are filed herewith:

| Exhibit No. | Description   | Page Number |
|-------------|---|-------------|
| 12          | Computation of Ratios of Earnings (Loss) to Fixed Charges and Preferred Dividends   | 47          |
| 31.1        | Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002  | 48          |
| 31.2        | Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002  | 49          |
| 32.1        | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 50          |
| 32.2        | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 51          |