

PUBLIC CO MANAGEMENT CORP  
Form 10QSB/A  
December 08, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-QSB/A  
(Amendment No. 1)**

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended December 31, 2005

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-50098

**PUBLIC COMPANY MANAGEMENT CORPORATION**  
(Exact name of small business issuer as specified in its charter)

**NEVADA**  
(State or other jurisdiction of incorporation or organization)

**88-0493734**  
(IRS Employer Identification No.)

**5770 El Camino Road, Las Vegas, NV 89118**  
(Address of principal executive offices)

**(702) 222-9076**  
(Issuer's telephone number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 27, 2006, there were 23,860,966 outstanding shares of the registrant's common stock, \$.001 par value per share.

Transitional Small Business Disclosure Format (Check one): Yes  No

**EXPLANATORY NOTE**

Public Company Management Corporation ("PCMC" or the "Company") is amending its Quarterly Report on Form 10-QSB for the quarterly period ended December 31, 2005 (the "Quarterly Report") which was originally filed with the Securities and Exchange Commission (the "Commission") on February 14, 2006, to incorporate certain revisions that have been made to PCMC's disclosures and the presentation of PCMC's financial statements, in response to comments PCMC received from the Commission.

Accordingly, changes have been made to the following sections of the Quarterly Report:

- Item 1. Financial Statements.
- Item 2. Management Discussion and Analysis or Plan of Operation.
- Item 3. Controls and Procedures.

Although this Form 10-QSB/A contains all of the items required to be included in a Quarterly Report on Form 10-QSB, no other information in the original filing is amended hereby. The foregoing items have not been updated to reflect other events occurring after the original filing or to modify or update those disclosures affected by subsequent events. In addition, pursuant to the rules of the SEC, Item 6 of Part II of the original filing has been amended to contain currently dated certifications from PCMC's Chief Executive Officer and Chief Financial Officer, as required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002. Updated certifications of the Company's Chief Executive Officer and Chief Financial Officer are attached to this Form 10-QSB/A as Exhibits 31.1, 31.2, 32.1 and 32.2.

Except for the foregoing amended information, this Form 10-QSB/A continues to speak as of the date of the original filing, and PCMC has not updated the disclosures contained herein to reflect events that occurred at a later date unless otherwise noted.

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**PUBLIC COMPANY MANAGEMENT CORPORATION  
AND SUBSIDIARIES**

**QUARTERLY REPORT ON FORM 10-QSB/A  
FOR THE QUARTER ENDED DECEMBER 31, 2005**

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**PART I**  
**FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

PUBLIC COMPANY MANAGEMENT CORPORATION  
CONSOLIDATED BALANCE SHEET  
December 31, 2005 and September 30, 2005  
(Unaudited)

	December 31, 2005	September 30, 2005
<b>ASSETS</b>		
Current Assets		
Cash	\$ 1,733	\$ 40,061
Accounts receivable, net	33,096	11,981
Notes receivable	48,500	56,500
Marketable securities	649,631	719,233
Other assets	6,428	6,421
Total Current Assets	739,388	834,196
Stock receivable, net	189,475	394,975
Non-marketable securities	2,122,473	1,623,552
Furniture and equipment, net	65,456	69,797
Website, net	29,176	37,187
<b>TOTAL ASSETS</b>	<b>\$ 3,145,968</b>	<b>\$ 2,959,707</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities		
Accounts payable and accrued expenses	\$ 306,138	\$ 213,198
Current portion of installment notes payable	16,015	16,015
Bank lines of credit	78,697	80,476
Notes payable	194,520	84,200
Deferred revenues	1,604,150	1,480,200
Total Current Liabilities	2,199,520	1,874,089
Long-term portions of installment note payable	26,232	32,029
<b>TOTAL LIABILITIES</b>	<b>2,225,752</b>	<b>1,906,118</b>
Stockholders' Equity		
Common stock, \$.001 par value, 50,000,000 shares authorized, 22,713,171 and 22,553,171 shares issued and outstanding, respectively	22,713	22,553
Paid in capital	2,018,093	1,954,003
Accumulated deficit	(1,120,590)	(922,967)
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>920,216</b>	<b>1,053,589</b>

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 3,145,968	\$ 2,959,707
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The accompanying notes are an integral part of these statements.

PUBLIC COMPANY MANAGEMENT CORPORATION  
CONSOLIDATED STATEMENTS OF OPERATIONS  
Three Months Ended December 31, 2005 and 2004  
(Unaudited)

	2005	2004
Revenue	\$ 517,439	\$ 405,992
General and administrative	385,863	587,602
Bad debt expense	70,500	-
Depreciation and amortization	12,352	12,442
Total operating expenses	468,715	600,044
Net (loss) income from operations	48,724	(194,052)
Other income and (expense)		
Interest expense	(28,551)	(11,121)
Interest income	10	6,464
Realized gain (loss) on sale of marketable securities	(375)	101,324
Unrealized gain (loss) on marketable securities	(217,431)	629,793
Total other income (expense)	(246,347)	726,460
(Loss) income before income taxes	(197,623)	532,408
Deferred income tax (benefit)	-	181,019
NET (LOSS) INCOME	\$ (197,623)	\$ 351,389
Weighted average shares outstanding	22,713,171	21,065,730
Basic and diluted gain (loss) per share	\$ (0.01)	\$ 0.02

The accompanying notes are an integral part of these statements.

PUBLIC COMPANY MANAGEMENT CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
Three Months Ended December 31, 2005 and 2004  
(Unaudited)

	2005 (Restated)	2004 (Restated)
<b>Cash Flows Used in Operating Activities</b>		
Net (loss) income	\$ (197,623)	\$ 351,389
<b>Adjustments to reconcile net (loss) income to net cash used in operating activities:</b>		
Depreciation and amortization	12,352	12,442
Bad debt expense	70,500	-
Stock and assets issued for services	64,250	207,968
Marketable securities issued for services	-	14,560
Deferred income tax	-	181,019
<b>Changes in:</b>		
Marketable and non marketable securities	(278,240)	(656,396)
Accounts and stock receivable	(37,193)	(551,974)
Other assets	(7)	5,027
Accounts payable and accrued expenses	92,940	(12,205)
Deferred revenue	123,950	385,208
<b>Net Cash Used in Operating Activities</b>	<b>(149,071)</b>	<b>(62,962)</b>
<b>Cash Flows Provided by (Used in) Investing Activities</b>		
Purchase of furniture and equipment	-	(2,000)
Purchase of marketable securities	-	(17,760)
Proceeds from note receivable	8,000	-
<b>Net Cash Provided by (Used in) Investing Activities</b>	<b>8,000</b>	<b>(19,760)</b>
<b>Cash Flows Provided by (Used in) Financing Activities</b>		
Net proceeds from (payments on) bank line of credit	(1,779)	(5,782)
Payments on installment notes payable	(5,798)	(3,003)
Shareholder advances	110,320	-
Sale of common stock	-	6,763
<b>Net Cash Provided by (Used in) Financing Activities</b>	<b>102,743</b>	<b>(2,022)</b>
<b>Net increase (decrease) in cash</b>	<b>(38,328)</b>	<b>(84,744)</b>
Cash at beginning of period	40,061	153,509
Cash at end of period	\$ 1,733	\$ 68,765
<b>Cash paid during the year for:</b>		
Interest	\$ 28,551	\$ 8,394
Income taxes	\$ -	\$ -

The accompanying notes are an integral part of these statements.



PUBLIC COMPANY MANAGEMENT CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited interim financial statements of Public Company Management Corporation ("PCMC") have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission ("SEC"), and should be read in conjunction with the audited financial statements and notes thereto filed with the SEC on Form 10-KSB/A filed with the SEC on October 31, 2006. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements which would substantially duplicate the disclosure contained in the audited financial statements for fiscal year 2005, as reported in the Form 10-KSB/A have been omitted.

*Restatements.* PCMC restated the Consolidated Statements of Cash Flows for the three months ended December 31, 2005 and the three months ended December 31, 2004 to classify Proceeds from Sale of Marketable Securities from cash flows from investing activities to cash flows from operating activities. The effect of the restatement is as follows:

	Three Months Ended December 31, 2006 (unaudited)	2005 (unaudited)
<b>As originally reported:</b>		
Net Cash Used in Operating Activities	(151,946)	(358,851)
Net Cash Provided by Investing Activities	10,875	276,129
<b>Restated:</b>		
Net Cash Used in Operating Activities	(149,071)	(62,962)
Net Cash Provided by (Used in) Investing Activities	8,000	(19,760)

## NOTE 2 - COMMON STOCK

During the three months ended December 31, 2005, 80,000 shares were issued for services rendered and valued at their fair value ranging from \$.61 to \$.90 per share, totaling \$64,250.

## Item 2. Management's Discussion and Analysis or Plan of Operations.

The following discussion contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), which can be identified by the use of forward-looking terminology such as, "may," "believe," "expect," "intend," "anticipate," "estimate" or "continue" or the negative thereof or other variations thereon or comparable terminology. Although we believe that our expectations reflected in such forward-looking statements are reasonable, we cannot give any assurance that such expectations will prove to be correct. Important factors with respect to any such forward-looking statements include, but are not limited to, our limited history of operations, availability of additional capital necessary to execute our plan of operations, the volatility of the over-the-counter Bulletin Board (the "OTCBB") market and the effect of such volatility on the value of the marketable securities we receive for our services, changes in the state and federal regulation of securities, as well as the availability of necessary personnel and general economic conditions within the United States and other risks including those set forth in our most recently filed amended annual report on Form 10-KSB/A under the heading "Risk Factors."

### Overview

Public Company Management Corporation is primarily engaged in education and consulting and compliance services to assist small, privately held, businesses create long-term value for their shareholders and partners by obtaining and maintaining access to the public capital markets. We provide educational materials that help private companies determine whether they should become public and the appropriate methods available to them, consulting services and advice as these private companies go through the process of becoming fully reporting, publicly traded companies, and compliance services aimed at maintaining their public status. In addition, we created the PCMC Bulletin Board 30 Index <sup>TM</sup>, a comprehensive tracking index of OTCBB stocks to increase awareness of the OTCBB as a public equity market and micro-cap issuers.

Our clients consist primarily of growing, small-to-middle market private companies that:

- Have a business plan showing a potential for profitable operation and above normal growth within three to five years;
- Operate in either established markets, high growth potential niche markets and/or market segments that are differentiated, driven by pricing power or mass scale standardized product/service delivery;
  - Support favorable financial expectations regarding return on investment; and
  - Have an experienced management team that owns a significant portion of current equity.

## How We Generate Revenue

We derive revenue from the following activities:

*Educational White Papers, Open Lines and Consultations.* We have a database of over 140 educational white papers that serve growth-stage business owners and financial executives. We sell these white papers at retail prices ranging from \$9.95 to \$194.95 per paper. We also conduct open lines communications and consultations with potential clients regarding their prospects of becoming public companies. We expect that a certain number of these sales, open lines and consultations will translate into clients seeking to become fully reporting, publicly traded companies, and that we can enter into contracts with them to provide our management consulting and compliance services.

*Management Consulting Services.* We currently generate most of our revenue from management consulting services that we provide to our clients in their process to become fully reporting, publicly traded companies. Our billing rate for these services would ordinarily be \$350 per hour; however, we offer these services for a flat-fee consisting of cash and restricted shares of the client's common stock. We value the restricted shares at the price per share of contemporaneous sales of common stock by our clients to unrelated third parties. When there is no public trading market and there have been no recent private sales of the common stock, we record the value as deferred revenues. We recognize the revenue related to our consulting contracts at the completion of each of the following four milestones:

- (i) initial due diligence of client's business and operations and private round of initial financing (20%);
- (ii) clients' preparation of a second round of financing in the form of a private placement memorandum or registration statement for filing with the SEC (20%);
- (iii) effectiveness of clients' registration statement (25%); and
- (iv) clients' qualification for quotation on the OTCBB or listing on a securities market or exchange (35%).

As soon as practicable after we accept a client, we receive shares of common stock. As soon as practicable after that the client sells shares to third parties unrelated to us; thus, our first milestone is met and we use that price per share to value our shares and recognize 20% of that value as revenue along with 20% of the cash portion of the contract.

*Compliance Services.* We plan to generate revenue from compliance services under twelve-month contracts once our clients are required to file with the SEC periodic and other reports under Section 13 or Section 15(d) of the Exchange Act. These services will also include corporate governance matters under Sarbanes-Oxley. Our billing rate for these services would ordinarily be \$350 per hour; however, we have contracted for these services for a flat-fee consisting of cash and restricted shares of the client's common stock. We did not generate revenue from compliance services under twelve-month contracts during the period covered by this report.

## **Trends Affecting Our Revenue**

During the period covered by this report, we reduced the amount of advertising dollars that we spent to promote white papers, open lines and consultations to focus more of our attention on existing clients. As a result, we only signed two new clients during this period. Although we signed fewer new clients, we expect existing clients to move further through the process of becoming fully reporting public companies. We believe that focusing on existing rather than new clients will have a positive effect on our revenue and results of operations and allow us to improve our own business model and processes. We plan to increase our activities directed at client acquisition soon after our fiscal year ending in September 2006.

We have experienced delays in recognizing revenue from our contracts for management consulting services. Whether or not we meet the milestones for recognizing such revenue is dependent on the time it takes for our clients to make it through the process of becoming fully reporting, publicly traded companies. Our clients face obstacles in undertaking this process. The primary obstacles which they face relate to their ability to provide suitable non-financial statement information and financial statement information. In addition, some of our clients have experienced delays in reorganizing or restructuring their organizations to suit that of a public company and others have run out of financial resources due to unexpected events including the delays themselves. For example, at least one of our clients experienced delays and a run up of costs in reorganizing and providing suitable financial statement information for purposes of a private placement of their common stock, which the client never commenced, and, as a result, the client's financial statements became unusable for their intended purpose and the client may not have the financial resources to continue the process. We expect that our clients will continue to face obstacles including those discussed above and we will continue to experience delays in recognizing revenue.

## **Recent Events**

During the three months ended December 31, 2005, we signed contracts with two clients to provide them with consulting and advisory services in connection with various corporate and securities matters.

Gary Clark, Ph.D. and Steven Chaussey, CPA joined our Advisory Board. The purpose of the Advisory Board is to provide advice and counsel to our sole director on legal and regulatory compliance and other areas relating to our operation. The Advisory Board focuses on strengthening our business model by making actionable recommendations that PCMC management and its network of supporters can execute their efforts to create intrinsic value for PCMC.

On December 27, 2005, we and PN2media, Inc. mutually agreed to terminate the services contract pursuant to which we were to provide consulting and advisory services to PN2media in connection with various corporate and securities matters. We and PN2media also agreed that we are not obligated to update, revise, amend or maintain any documents or advice provided pursuant to the services contract or otherwise to reflect actual results, changes in facts, risks, uncertainties or assumptions underlying or affecting such documents or advice, or for prospective events that may have a retroactive effect on such documents or advice. In addition, we each released the other from all claims.

Effective January 2, 2006, we and Kipley J. Lytel, CFA, entered into an employment agreement pursuant to which Mr. Lytel serves as our Chief Operating Officer and Secretary. In his new position, Mr. Lytel will focus on generating new clients and streamlining the process of consulting as project manager with many current clients. Mr. Lytel will perform other functions including investor relations, marketing and strategic development.

**Results of Operations for the Three Months Ended December 31, 2005 Compared to the Three Months Ended December 31, 2004.**