INDEPENDENCE HOLDING CO Form 10-Q August 09, 2007

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

#### WASHINGTON, D.C. 20549

#### **FORM 10-Q**

[X]

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the quarterly period ended June 30, 2007

[ ]

Transition Report under Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from: \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-10306

### **INDEPENDENCE HOLDING COMPANY**

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) <u>58-1407235</u> (I.R.S. Employer Identification No.)

#### 96 CUMMINGS POINT ROAD, STAMFORD, CONNECTICUT

(Address of principal executive offices)

(Zip Code)

06902

Registrant's telephone number, including area code: (203) 358-8000

### NOT APPLICABLE

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer [ ]

Accelerated Filer [X]

Non-Accelerated Filer [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

<u>Class</u> Common stock, \$ 1.00 par value Outstanding at August 7, 2007 15,184,648 Shares

### **INDEPENDENCE HOLDING COMPANY**

#### INDEX

### PART I FINANCIAL INFORMATION

### PAGE NO.

Item 1. Financial Statements

Consolidated Balance Sheets -	4
June 30, 2007 (Unaudited) and December 31, 2006	
Consolidated Statements of Operations -	5
Three Months and Six Months Ended June 30, 2007 and 2006	
(Unaudited)	
Consolidated Statements of Cash Flows -	6
Six Months Ended June 30, 2007 and 2006 (Unaudited)	
Notes to Consolidated Financial Statements (Unaudited)	7
Item 2. Management's Discussion and Analysis of Financial Condition	
and Results of Operations	17
Item 3. Quantitative and Qualitative Disclosures about Market Risk	30
Item 4. Controls and Procedures	30
PART II - OTHER INFORMATION	

Item 1.	Legal Proceedings	31
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	Edg	ar Filing: INDEPENDENCE HOLDING CO - Form 10-Q	
	Item 1A.	Risk Factors	31
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	31
	Item 3.	Defaults Upon Senior Securities	31
	Item 4.	Submission of Matters to a Vote of Security Holders	32
	Item 5.	Other Information	32
	Item 6.	Exhibits	32
Signatures			33

Copies of the Company s SEC filings can be found on its website at www.independenceholding.com.

#### **Forward-Looking Statements**

Certain statements in this document are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, cash flows, plans, objectives, future performance and business of the Company. In this context, forward-looking statements often address the Company s expected future business and financial performance, and often (but not always) contain words such as expect, anticipate, intend, plan, believe, seek, or will. Forward-looking statements by their na matters that are, to differing degrees, uncertain. With respect to the Company, particular uncertainties that could adversely or positively affect its future results include, but are not limited to, economic conditions in the markets in which the Company operates, new federal or state governmental regulation, the Company s ability effectively to operate, integrate and leverage any past or future strategic acquisition, and other factors which can be found in the Company s news releases and filings with the Securities and Exchange Commission. These uncertainties may cause the Company s actual future results to be materially different than those expressed in its forward-looking statements. The Company does not undertake to update its forward-looking statements.

3

### **PART I - FINANCIAL INFORMATION**

Item 1.

**Financial Statements** 

# INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands, except share data)

		June 30,	December 31,		
	(	2007 Unaudited)	2006		
ASSETS:					
Investments:					
Short-term investments	\$	718	\$ 9,910		
Securities purchased under agreements to resell		15,929	68,849		
Fixed maturities		686,841	665,340		
Equity securities		90,776	60,043		
Other investments		46,810	55,034		
Total investments		841,074	859,176		
Cash and cash equivalents		17,104	17,543		
Due from securities brokers		1,423	660		
Investment in American Independence Corp. ("AMIC")		40,722	39,942		
Deferred acquisition costs		55,865	55,021		
Due and unpaid premiums		60,288	23,860		
Due from reinsurers		126,128	111,476		
Premium and claim funds		48,451	51,244		
Notes and other receivables		16,294	13,994		
Goodwill		51,567	46,603		
Other assets		47,680	40,165		
Total assets	\$	1,306,596	\$ 1,259,684		

# LIABILITIES AND STOCKHOLDERS' EQUITY:

### LIABILITIES:

Insurance reserves-health	\$ 199,829	\$ 175,048
Insurance reserves-life and annuity	250,056	252,860
Funds on deposit	385,400	387,757
Unearned premiums	20,903	19,982
Policy claims-health	7,548	7,407
Policy claims-life	11,242	6,799
Other policyholders' funds	18,329	18,299
Due to securities brokers	1,775	-
Due to reinsurers	49,447	38,109
Accounts payable, accruals and other liabilities	73,375	69,127
Debt	15,000	15,000
Junior subordinated debt securities	38,146	38,146
Total liabilities	1,071,050	1,028,534
STOCKHOLDERS' EQUITY:		
Preferred stock (none issued)	-	-
Common stock \$1.00 par value, 20,000,000 shares authorized;		
15,322,223 and 15,293,862 shares issued, respectively;		
15,195,427 and 15,175,467 shares outstanding, respectively	15,322	15,294
Paid-in capital	98,734	97,873
Accumulated other comprehensive loss	(13,774)	(9,302)
Treasury stock, at cost, 126,796 and 118,395 shares,		
respectively	(2,408)	(2,237)
Retained earnings	137,672	129,522
Total stockholders' equity	235,546	231,150
Total liabilities and stockholders' equity	\$ 1,306,596	\$ 1,259,684

The accompanying notes are an integral part of these consolidated financial statements.

# INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

(Unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,		
	2007		2006	2007		2006
<b>REVENUES:</b>						
Premiums earned:						
Health	\$ 69,120	\$	60,411 \$	141,942	\$	115,784
Life and annuity	11,024		10,879	22,689		21,794
Net investment income	12,421		11,402	24,455		23,333
Fee income	10,346		7,702	20,533		15,113
Net realized investment gains	582		50	1,002		467
Equity income from AMIC	562		183	1,097		359
Other income	1,066		842	2,474		1,459
	105,121		91,469	214,192		178,309
EXPENSES:						
Insurance benefits, claims and reserves:						
Health	48,220		39,794	96,861		77,090
Life and annuity	12,421		12,827	26,059		25,711
Selling, general and administrative						
expenses	34,407		31,665	70,874		58,814
Amortization of deferred						
acquisitions costs	2,809		2,671	5,300		5,189
Interest expense on debt	1,062		928	2,118		1,831
	98,919		87,885	201,212		168,635
Income before income taxes	6,202		3,584	12,980		9,674

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Income tax expense		2,273		1,218		4,449		3,279
Net income	\$	3,929	\$	2,366	\$	8,531	\$	6,395
Basic income per common share	\$	.26	\$	.16	\$	.56	\$	.44
Weighted average shares outstanding		15,193		14,862		15,187		14,679
Diluted income per common share	\$	.26	\$	.16	\$	.56	\$	.43
Weighted average diluted shares outstanding		15,336		15,178		15,341		15,003

The accompanying notes are an integral part of these consolidated financial statements.

# INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(Unaudited)

	Six Months Ended June 30,		
	2007	2006	
CASH FLOWS PROVIDED BY (USED BY) OPERATING ACTIVITIES:			
Net income	\$ 8,531	\$ 6,395	
Adjustments to reconcile net income to net change in cash from			
operating activities:			
Amortization of deferred acquisition costs	5,300	5,189	
Net realized investment gains	(1,002)	(467)	
Equity income from AMIC and other equity method investments	(1,292)	(768)	
Depreciation and amortization	2,245	1,218	
Share-based compensation expenses	797	708	
Deferred tax expense	674	706	
Other	548	647	