

DUN & BRADSTREET CORP/NW
Form 8-K
February 11, 2016

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): February 11, 2016

THE DUN & BRADSTREET CORPORATION
(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)	1-15967 (Commission File Number)	22-3725387 (I.R.S. Employer Identification No.)
103 JFK Parkway, Short Hills, NJ (Address of principal executive offices)		07078 (Zip Code)
Registrant's telephone number, including area code: (973) 921-5500		

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

TABLE OF CONTENTS

	Page
Item 2.02 Results of Operations and Financial Condition	1
Item 7.01 Regulation FD Disclosure	1
Item 9.01 Financial Statements and Exhibits	1
SIGNATURES	2
EX-99.1: PRESS RELEASE	

Item 2.02. Results of Operations and Financial Condition.

On February 11, 2016 we issued a press release announcing our financial results for the fourth quarter and year ended December 31, 2015. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference in this Item 2.02.

Item 7.01. Regulation FD Disclosure.

On February 11, 2016 we issued a press release announcing that the Company's 2016 outlook will be discussed during an earnings teleconference scheduled for Friday, February 12, 2016 at 8:00 a.m. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference in this Item 7.01.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit	Description
99.1	Press Release of The Dun & Bradstreet Corporation, dated February 11, 2016 (furnished pursuant to Item 2.02 and Item 7.01).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

The Dun & Bradstreet Corporation

By: /s/ Richard S. Mattessich

Richard S. Mattessich
Vice President, Associate General
Counsel and Assistant Corporate Secretary

DATE: February 11, 2016

- 2 -

We record debt issuance costs related to a debt liability on the balance sheet as a reduction to the face amount of that debt liability. As of June 30, 2018 and December 31, 2017, the amount of debt issuance costs directly reducing the debt liability was \$9 million and \$11 million, respectively. We record the amortization of debt issuance costs as interest expense.

Table of Contents

Credit Facility

On May 21, 2018, Huntsman International entered into the 2018 Credit Facility. Borrowings under the 2018 Credit Facility will bear interest at the rates specified in the credit agreement governing the 2018 Credit Facility, which will vary based on the type of loan and Huntsman International's debt ratings. Unless earlier terminated, the 2018 Credit Facility will mature in May 2023. Huntsman International may increase the 2018 Credit Facility commitments up to an additional \$500 million, subject to the satisfaction of certain conditions.

In connection with entering into the 2018 Credit Facility, Huntsman International terminated all commitments and repaid all obligations under the Prior Credit Facility. In addition, we recognized a loss of early extinguishment of debt of \$3 million. Upon the termination of the Prior Credit Facility, all guarantees of the obligations under the Prior Credit Facility were terminated, and all liens granted under the Prior Credit Facility were released. As of June 30, 2018, our 2018 Credit Facility was as follows (dollars in millions):

Facility	Committed Amount	Principal Outstanding	Unamortized Discounts and Debt Issuance Costs	Carrying Value	Interest Rate(2)	Maturity
2018 Credit Facility	\$ 1,200	\$ 225	(1) \$ —	(1) \$ —	(1) LIBOR plus 1.75%	2023

(1) On June 30, 2018, we had an additional \$9 million (U.S. dollar equivalents) of letters of credit and bank guarantees issued and outstanding under our 2018 Credit Facility.

(2) Interest rates on borrowings under the 2018 Credit Facility vary based on the type of loan and Huntsman International's debt ratings. The then applicable interest rate as of June 30, 2018 was 1.75% above LIBOR.

In connection with the Demilec Acquisition on April 23, 2018, we borrowed \$275 million under the Prior Credit Facility and \$75 million under our U.S. A/R Program. See "Note 1. General—Recent Developments—Demilec Acquisition." In connection with our entry into the 2018 Credit Facility on May 21, 2018, we borrowed \$275 million under the 2018 Credit Facility and repaid all obligations under our Prior Credit Facility. During the quarter ended June 30, 2018, we repaid an aggregate \$50 million under our 2018 Credit Facility.

A/R Programs

Our U.S. A/R Program and our European accounts receivable securitization program (“EU A/R Program” and collectively with the U.S. A/R Program, “A/R Programs”) are structured so that we transfer certain of our trade receivables to the U.S. special purpose entity (“U.S. SPE”) and the European special purpose entity (“EU SPE”) in transactions intended to be true sales or true contributions. The receivables collateralize debt incurred by the U.S. SPE and the EU SPE. Information regarding our A/R Programs as of June 30, 2018 was as follows (monetary amounts in millions):

Facility	Maturity	Maximum Funding Availability(1)	Amount Outstanding	Interest Rate(2)
U.S. A/R Program	April 2020	\$ 250	\$ 180	(3) 0.95%
EU A/R Program	April 2020	€ 150 (approximately \$174)	€ 76 (approximately \$88)	Applicable rate plus 1.30%

(1) The amount of actual availability under our A/R Programs may be lower based on the level of eligible receivables sold, changes in the credit ratings of our customers, customer concentration levels and certain characteristics of the accounts receivable being transferred, as defined in the applicable agreements.

(2) The applicable rate for our U.S. A/R Program is defined by the lender as either USD LIBOR or CP rate. The applicable rate for our EU A/R Program is either GBP LIBOR, USD LIBOR or EURIBOR. In addition, the U.S. SPE and the EU SPE are obligated to pay unused commitment fees to the lenders based on the amount of each lender’s commitment.

(3) As of June 30, 2018, we had approximately \$5 million (U.S. dollar equivalents) of letters of credit issued and outstanding under our U.S. A/R Program.

Table of Contents

As of June 30, 2018 and December 31, 2017, \$391 million and \$334 million, respectively, of accounts receivable were pledged as collateral under our A/R Programs.

Other Debt

On July 5, 2018, Huntsman Polyurethanes Shanghai, one of our majority-owned subsidiaries, made an early repayment of RMB 277 million (approximately \$42 million) of term loans. Following the repayment, there are no borrowings outstanding.

Note Payable from Huntsman International to Huntsman Corporation

As of June 30, 2018, we had a loan of \$727 million to our subsidiary, Huntsman International (the “Intercompany Note”). The Intercompany Note is unsecured and \$100 million of the outstanding amount is classified as current as of June 30, 2018 on our condensed consolidated balance sheets. As of June 30, 2018, under the terms of the Intercompany Note, Huntsman International promises to pay us interest on the unpaid principal amount at a rate per annum based on the previous monthly average borrowing rate obtained under our U.S. A/R Program, less 10 basis points (provided that the rate shall not exceed an amount that is 25 basis points less than the monthly average borrowing rate obtained for the U.S. LIBOR-based borrowings under our Revolving Facility).

Compliance with Covenants

Our 2018 Credit Facility contains a financial covenant regarding the leverage ratio of Huntsman International and its subsidiaries. The 2018 Credit Facility also contains other customary covenants and events of default for credit facilities of this type. Upon an event of default that is not cured or waived within any applicable cure periods, in addition to other remedies that may be available to the lenders, the obligations under the 2018 Credit Facility may be accelerated.

The agreements governing our A/R Programs also contain certain receivable performance metrics. Any material failure to meet the applicable A/R Programs’ metrics could lead to an early termination event under the A/R Programs, which could require us to cease our use of such facilities, prohibiting us from additional borrowings against our receivables or, at the discretion of the lenders, requiring that we repay the A/R Programs in full. An early termination event under the A/R Programs would also constitute an event of default under our 2018 Credit Facility, which could require us to pay off the balance of the 2018 Credit Facility in full and could result in the loss of our 2018 Credit Facility.

We believe that we are in compliance with the covenants contained in the agreements governing our material debt instruments, including our 2018 Credit Facility, our A/R Programs and our notes.

9. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

We are exposed to market risks, such as changes in interest rates, foreign exchange rates and commodity pricing risks. From time to time, we enter into transactions, including transactions involving derivative instruments, to manage certain of these exposures.

All derivatives, whether designated as hedging relationships or not, are recorded on our balance sheet at fair value. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged items are recognized in earnings. If the derivative is designated as a cash flow hedge, changes in the fair value of the derivative are recorded in accumulated other comprehensive loss, to the extent effective, and will be recognized in the income statement when the hedged item affects earnings. To the extent applicable, we perform effectiveness assessments in order to use hedge accounting at each reporting period. For a derivative that does not qualify as a hedge, changes in fair value are recognized in earnings.

We also hedge our net investment in certain European operations. Changes in the fair value of the hedge in the net investment of certain European operations are recorded as an unrealized currency translation adjustment in accumulated other comprehensive loss.

Our revenues and expenses are denominated in various foreign currencies, and our cash flows and earnings are thus subject to fluctuations due to exchange rate variations. From time to time, we may enter into foreign currency

Table of Contents

derivative instruments to minimize the short-term impact of movements in foreign currency rates. Where practicable, we generally net multicurrency cash balances among our subsidiaries to help reduce exposure to foreign currency exchange rates. Certain other exposures may be managed from time to time through financial market transactions, principally through the purchase of spot or forward foreign exchange contracts (generally with maturities of one year or less). We do not hedge our foreign currency exposures in a manner that would eliminate the effect of changes in exchange rates on our cash flows and earnings. As of June 30, 2018, we had approximately \$146 million in notional amount (in U.S. dollar equivalents) outstanding in forward foreign currency contracts.

From time to time, we may purchase interest rate swaps and/or other derivative instruments to reduce the impact of changes in interest rates on our floating-rate long-term debt. Under interest rate swaps, we agree with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional principal amount.

Beginning in 2009, Arabian Amines Company entered into a 12-year floating to fixed interest rate contract providing for a receipt of LIBOR interest payments for a fixed payment of 5.02%. In connection with the consolidation of Arabian Amines Company as of July 1, 2010, the interest rate contract is included in our consolidated results. See “Note 6. Variable Interest Entities.” The notional amount of the swap as of June 30, 2018 was \$12 million, and the interest rate contract was not designated as a cash flow hedge. As of June 30, 2018, the fair value of the swap was \$1 million and was recorded in noncurrent liabilities on our condensed consolidated balance sheets. For each of the three and six months ended June 30, 2018 and 2017, we recorded a reduction of interest expense of nil due to changes in fair value of the swap.

In November 2014, we entered into two five year cross-currency interest rate contracts and one eight year cross-currency interest rate contract to swap an aggregate notional \$200 million for an aggregate notional €161 million. This swap was designated as a hedge of net investment for financial reporting purposes. Under the cross-currency interest rate contract, we were to receive fixed U.S. dollar payments of \$5 million semiannually on May 15 and November 15 (equivalent to an annual rate of 5.125%) and make interest payments of approximately €3 million (equivalent to an annual rate of approximately 3.6%). In August 2017, we terminated these cross-currency interest rate contracts and received \$7 million from the counterparties.

A portion of our debt is denominated in euros. We also finance certain of our non-U.S. subsidiaries with intercompany loans that are, in many cases, denominated in currencies other than the entities’ functional currency. We manage the net foreign currency exposure created by this debt through various means, including cross-currency swaps, the designation of certain intercompany loans as permanent loans because they are not expected to be repaid in the foreseeable future and the designation of certain debt and swaps as net investment hedges.

Foreign currency transaction gains and losses on intercompany loans that are not designated as permanent loans are recorded in earnings. Foreign currency transaction gains and losses on intercompany loans that are designated as permanent loans are recorded in other comprehensive income on our condensed consolidated statements of

comprehensive income. From time to time, we review such designation of intercompany loans.

We review our non-U.S. dollar denominated debt and derivative instruments to determine the appropriate amounts designated as hedges. As of June 30, 2018, we have designated approximately €505 million (approximately \$586 million) of euro-denominated debt as a hedge of our net investment. For the six months ended June 30, 2018 and 2017, the amount recognized on the hedge of our net investment was a gain of \$24 million and a loss of \$54 million, respectively, and was recorded in other comprehensive (loss) income on our condensed consolidated statements of comprehensive income.

10. FAIR VALUE

The fair values of financial instruments were as follows (dollars in millions):

	June 30, 2018		December 31, 2017	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Non-qualified employee benefit plan investments	\$ 25	\$ 25	\$ 33	\$ 33
Interest rate contracts	(1)	(1)	(1)	(1)
Long-term debt (including current portion)	(2,566)	(2,705)	(2,298)	(2,483)

Table of Contents

The carrying amounts reported in our condensed consolidated balance sheets of cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the immediate or short-term maturity of these financial instruments. The fair values of non-qualified employee benefit plan investments are obtained through market observable pricing using prevailing market prices. The estimated fair values of our long-term debt are based on quoted market prices for the identical liability when traded as an asset in an active market (Level 1).

The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2018 and December 31, 2017. The estimated fair value amounts have not been comprehensively revalued for purposes of these financial statements since June 30, 2018 and current estimates of fair value may differ significantly from the amounts presented herein.

The following assets and liabilities are measured at fair value on a recurring basis (dollars in millions):

Description	June 30, 2018	Fair Value Amounts Using		Significant unobservable inputs (Level 3)
		Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	
Assets:				
Equity securities:				
Non-qualified employee benefit plan investments	\$ 25	\$ 25	\$ —	\$ —
Liabilities:				
Derivatives:				
Interest rate contracts(1)	\$ (1)	\$ —	\$ (1)	\$ —

Description	December 31, 2017	Fair Value Amounts Using		Significant unobservable inputs (Level 3)
		Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	
Assets:				
Equity securities:				
Non-qualified employee benefit plan investments	\$ 33	\$ 33	\$ —	\$ —
Liabilities:				

Derivatives:

Interest rate contracts(1)	\$ (1)	\$ —	\$ (1)	\$ —
----------------------------	--------	------	--------	------

(1) The income approach is used to calculate the fair value of these instruments. Fair value represents the present value of estimated future cash flows, calculated using relevant interest rates and yield curves at stated intervals. There were no material changes to the valuation method or assumptions used to determine the fair value during the current period.

(2) There were no transfers between Levels 1 and 2 within the fair value hierarchy during the six months ended June 30, 2018 and the year ended December 31, 2017.

Table of Contents

The following table shows a reconciliation of beginning and ending balances for the three and six months ended June 30, 2017 for instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) (dollars in millions). During the six months ended June 30, 2018, there were no instruments categorized as Level 3 within the fair value hierarchy.

	Three months ended June 30, 2017	Six months ended June 30, 2017
	Cross-Currency Interest Rate Contracts	Cross-Currency Interest Rate Contracts
Fair Value Measurements Using Significant Unobservable Inputs (Level 3)		
Beginning balance	\$ 29	\$ 29
Transfers into Level 3	—	—
Transfers out of Level 3	—	—
Total (losses) gains:		
Included in earnings	—	—
Included in other comprehensive (loss) income	(13)	(13)
Purchases, sales, issuances and settlements	—	—
Ending balance, June 30, 2017	\$ 16	\$ 16
The amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at June 30, 2017	\$ —	\$ —

There were no gains or losses (realized and unrealized) included in earnings for instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

We also have assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include property, plant and equipment and those associated with acquired businesses, including goodwill and intangible assets. For these assets, measurement at fair value in periods subsequent to their initial recognition is applicable if one or more is determined to be impaired. During each of the three and six months ended June 30, 2018 and 2017, we recorded charges of nil for the impairment of long-lived assets.

11. REVENUE RECOGNITION

We generate substantially all of our revenues through sales in the open market and long-term supply agreements. We recognize revenue when control of the promised goods is transferred to our customers. Control of goods usually passes to the customer at the time shipment is made. Revenue is measured as the amount that reflects the consideration that we expect to be entitled to in exchange for those goods. Sales, value add, and other taxes we collect

concurrent with revenue-producing activities are excluded from revenue. Incidental items that are immaterial in the context of the contract are recognized as expense. We have elected to account for all shipping and handling activities as fulfillment costs. We have also elected to expense commissions when incurred as the amortization period of the commission asset that we would have otherwise recognized is less than one year.

Table of Contents

The following table disaggregates our revenue by major source for the three months ended June 30, 2018 (dollars in millions):

	Polyurethanes	Performance Products	Advanced Materials	Textile Effects	Eliminations	Total
Primary Geographic Markets						
U.S. and Canada	\$ 451	\$ 316	\$ 75	\$ 17	\$ (9)	\$ 850
Europe	335	112	116	37	(9)	591
Asia Pacific	309	115	79	134	(3)	634
Rest of world	218	50	22	39	—	329
	\$ 1,313	\$ 593	\$ 292	\$ 227	\$ (21)	\$ 2,404
Major Product Groupings						
MDI urethanes	\$ 1,179					\$ 1,179
MTBE	134					134
Differentiated		\$ 540				540
Upstream		53				53
Specialty			\$ 242			242
Non-specialty			50			50
Textile chemicals and dyes and digital inks				\$ 227		227
Eliminations					\$ (21)	(21)
	\$ 1,313	\$ 593	\$ 292	\$ 227	\$ (21)	\$ 2,404

The following table disaggregates our revenue by major source for the six months ended June 30, 2018 (dollars in millions):

	Polyurethanes	Performance Products	Advanced Materials	Textile Effects	Eliminations	Total
Primary Geographic Markets						
U.S. and Canada	\$ 808	\$ 659	\$ 144	\$ 34	\$ (17)	\$ 1,628
Europe	675	220	234	72	(10)	1,191
Asia Pacific	608	225	147	248	(3)	1,225
Rest of world	444	92	46	73	—	655
	\$ 2,535	\$ 1,196	\$ 571	\$ 427	\$ (30)	\$ 4,699
Major Product Groupings						
MDI urethanes	\$ 2,264					\$ 2,264
MTBE	271					271
Differentiated		\$ 1,079				1,079
Upstream		117				117
Specialty			\$ 478			478

Non-specialty				93		93
Textile chemicals and dyes and digital inks				\$ 427		427
Eliminations					\$ (30)	(30)
	\$ 2,535	\$ 1,196	\$ 571	\$ 427	\$ (30)	\$ 4,699

Substantially all of our revenue is generated through product sales in which revenue is recognized at a point in time. At contract inception, we assess the goods and services, if any, promised in our contracts and identify a performance obligation for each promise to transfer to the customer a good or service that is distinct. In substantially all cases, a contract has a single performance obligation to deliver a promised good to the customer. Revenue is recognized when control of the product is transferred to the customer (i.e., when our performance obligation is satisfied), which typically occurs at shipment. Further, in determining whether control has transferred, we consider if there is a present right to payment and legal title, along with risks and rewards of ownership having transferred to the customer.

The amount of consideration we receive and revenue we recognize is based upon the terms stated in the sales contract, which may contain variable consideration such as discounts or rebates. We allocate the transaction price to each distinct product based on their relative standalone selling price. The product price as specified on the purchase order or in the sales contract is considered the standalone selling price as it is an observable input that depicts the price as if sold

Table of Contents

to a similar customer in similar circumstances. In order to estimate the applicable variable consideration, we use historical and current trend information to estimate the amount of discounts or rebates to which customers are likely to be entitled. Historically, actual discount or rebate adjustments relative to those estimated and included when determining the transaction price have not materially differed. Payment terms vary but are generally less than one year. As our standard payment terms are less than one year, we have elected to not assess whether a contract has a significant financing component. In the normal course of business, we do not accept product returns unless the item is defective as manufactured. We establish provisions for estimated returns based on an analysis of historical experience.

12. EMPLOYEE BENEFIT PLANS

Components of the net periodic benefit costs from continuing operations for the three and six months ended June 30, 2018 and 2017 were as follows (dollars in millions):

Huntsman Corporation

	Defined Benefit Plans		Other Postretirement Benefit Plans	
	Three months ended June 30,		Three months ended June 30,	
	2018	2017	2018	2017
Service cost	\$ 16	\$ 16	\$ —	\$ —
Interest cost	20	19	1	1
Expected return on assets	(43)	(39)	—	—
Amortization of prior service benefit	(1)	(1)	(2)	(1)
Amortization of actuarial loss	18	19	1	—
Settlement loss	—	1	—	—
Net periodic benefit cost	\$ 10	\$ 15	\$ —	\$ —

	Defined Benefit Plans		Other Postretirement Benefit Plans	
	Six months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Service cost	\$ 33	\$ 31	\$ 1	\$ 1
Interest cost	40	39	2	2
Expected return on assets	(86)	(77)	—	—

Edgar Filing: DUN & BRADSTREET CORP/NW - Form 8-K

Amortization of prior service benefit	(3)	(3)	(3)	(3)
Amortization of actuarial loss	36	37	1	1
Special termination benefits	—	1	—	—
Settlement loss	2	—	—	—
Net periodic benefit cost	\$ 22	\$ 28	\$ 1	\$ 1

Huntsman International

	Defined Benefit Plans		Other Postretirement	
	Three months		Benefit Plans	
	ended		Three months	
	ended		ended	
	June 30,		June 30,	
	2018	2017	2018	2017
Service cost	\$ 16	\$ 16	\$ —	\$ —
Interest cost	20	19	1	1
Expected return on assets	(43)	(39)	—	—
Amortization of prior service benefit	(1)	(1)	(2)	(1)
Amortization of actuarial loss	19	19	1	—
Settlement loss	—	1	—	—
Net periodic benefit cost	\$ 11	\$ 15	\$ —	\$ —

Table of Contents

	Defined Benefit Plans		Other Postretirement Benefit Plans	
	Six months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Service cost	\$ 33	\$ 31	1	\$ 1
Interest cost	40	39	2	2
Expected return on assets	(86)	(77)	—	—
Amortization of prior service benefit	(3)	(3)	(3)	(3)
Amortization of actuarial loss	38	38	1	1
Special termination benefits	—	1	—	—
Settlement loss	2	—	—	—
Net periodic benefit cost	\$ 24	\$ 29	\$ 1	\$ 1

During the six months ended June 30, 2018 and 2017, we made contributions to our pension and other postretirement benefit plans related to continuing operations of \$46 million and \$29 million, respectively. During the remainder of 2018, we expect to contribute an additional amount of approximately \$51 million to these plans.

13. HUNTSMAN CORPORATION STOCKHOLDERS' EQUITY

Share Repurchase Program

On February 7, 2018 and on May 3, 2018, our Board of Directors authorized us to repurchase up to an additional \$950 million in shares of our common stock in addition to the \$50 million remaining under our September 2015 share repurchase authorization. The share repurchase program will be supported by our free cash flow generation and by the monetization of Venator shares. Repurchases may be made through the open market, including through accelerated share repurchase programs, or in privately negotiated transactions, and repurchases may be commenced or suspended from time to time without prior notice. Shares of common stock acquired through the repurchase program are held in treasury at cost. During the six months ended June 30, 2018, we repurchased 4,632,402 shares of our common stock for approximately \$138 million, including commissions, under the repurchase program, of which \$3 million was settled in July 2018. From July 1, 2018 through July 23, 2018, we repurchased an additional 542,933 shares of our common stock for approximately \$16 million, including commissions.

Dividends on Common Stock

During each of the quarters ended March 31, 2018 and June 30, 2018, we paid dividends of \$39 million, or \$0.1625 per share, and during each of the quarters ended March 31, 2017 and June 30, 2017, we paid dividends of \$30 million, or \$0.125 per share, to common stockholders.

Table of Contents

14. OTHER COMPREHENSIVE (LOSS) INCOME

The components of other comprehensive (loss) income and changes in accumulated other comprehensive loss by component were as follows (dollars in millions):

Huntsman Corporation

	Foreign currency translation adjustment(a)	Pension and other postretirement benefits adjustments(b)	Other comprehensive income of unconsolidated affiliates	Other, net	Total	Amounts attributable to noncontrolling interests	Amounts attributable to Huntsman Corporation
Beginning balance, January 1, 2018	\$ (249)	\$ (1,189)	\$ 3	\$ 24	\$ (1,411)	\$ 143	\$ (1,268)
Cumulative effect of changes in fair value of equity investments	—	—	—	(10)	(10)	—	(10)
Revised beginning balance, January 1, 2018	(249)	(1,189)	3	14	(1,421)	143	(1,278)
Other comprehensive (loss) income before reclassifications, gross	(105)	2	1	—	(102)	31	(71)
Tax expense	(10)	—	—	(3)	(13)	—	(13)
Amounts reclassified from accumulated other comprehensive loss, gross(c)	—	41	—	—	41	—	41
Tax benefit (expense)	—	2	—	(6)	(4)	—	(4)
Net current-period other comprehensive (loss) income	(115)	45	1	(9)	(78)	31	(47)
Disposition of a portion of P&A Business	—	—	—	—	—	(5)	(5)
Ending balance, June 30, 2018	\$ (364)	\$ (1,144)	\$ 4	\$ 5	\$ (1,499)	\$ 169	\$ (1,330)

(a) Amounts are net of tax of \$75 and \$65 as of June 30, 2018 and January 1, 2018, respectively.

(b) Amounts are net of tax of \$174 and \$172 as of June 30, 2018 and January 1, 2018, respectively.

(c) See table below for details about these reclassifications.

	Foreign currency translation adjustment(a)	Pension and other postretirement benefits adjustments(b)	Other comprehensive income of unconsolidated affiliates	Other, net	Total	Amounts attributable to noncontrolling interests	Amounts attributable to Huntsman Corporation
Beginning balance, January 1, 2017	\$ (459)	\$ (1,275)	\$ 4	\$ 23	\$ (1,707)	\$ 36	\$ (1,671)
Other comprehensive income before reclassifications, gross	118	—	—	6	124	(7)	117
Tax benefit	17	—	—	—	17	—	17
Amounts reclassified from accumulated other comprehensive loss, gross(c)	—	39	—	(8)	31	—	31
Tax expense	—	(2)	—	—	(2)	—	(2)
Net current-period other comprehensive income	135	37	—	(2)	170	(7)	163
Ending balance, June 30, 2017	\$ (324)	\$ (1,238)	\$ 4	\$ 21	\$ (1,537)	\$ 29	\$ (1,508)

(a) Amounts are net of tax of \$83 and \$100 as of June 30, 2017 and January 1, 2017, respectively.

(b) Amounts are net of tax of \$175 and \$177 as of June 30, 2017 and January 1, 2017, respectively.

(c) See table below for details about these reclassifications.

	Three months ended June 30, 2018	Six months ended June 30, 2018	Affected line item in the statement where net income
Details about Accumulated Other	Amounts reclassified from accumulated other	Amounts reclassified from accumulated other	

Edgar Filing: DUN & BRADSTREET CORP/NW - Form 8-K

Comprehensive Loss Components(a):	comprehensive loss	comprehensive loss	is presented
Amortization of pension and other postretirement benefits:			
Prior service credit	\$ (3)	\$ (6)	(b)
Settlement loss	—	2	(b)
Actuarial loss	22	45	(b)(c)
	19	41	Total before tax
	(3)	2	Income tax (expense)
Total reclassifications for the period	\$ 16	\$ 43	benefit Net of tax

Table of Contents

	Three months ended June 30, 2017 Amounts reclassified from accumulated other comprehensive loss	Six months ended June 30, 2017 Amounts reclassified from accumulated other comprehensive loss	Affected line item in the statement where net income is presented
Details about Accumulated Other			
Comprehensive Loss Components(a): Amortization of pension and other postretirement benefits:			
Prior service credit	\$ (3)	\$ (7)	(b)
Actuarial loss	23	46	(b)(c)
	20	39	Total before tax
	(1)	(2)	Income tax expense
Total reclassifications for the period	\$ 19	\$ 37	Net of tax

- (a) Pension and other postretirement benefits amounts in parentheses indicate credits on our condensed consolidated statements of operations.
- (b) These accumulated other comprehensive loss components are included in the computation of net periodic pension costs. See “Note 12. Employee Benefit Plans.”
- (c) Amounts contain approximately \$5 million and \$6 million of actuarial losses related to discontinued operations for the three months ended June 30, 2018 and 2017 and \$9 million and \$11 million of actuarial losses related to discontinued operations for the six months ended June 30, 2018 and 2017, respectively.

Huntsman International

	Foreign currency translation adjustment(a)	Pension and other postretirement benefits adjustments(b)	Other comprehensive income of unconsolidated affiliates	Other, net	Total	Amounts attributable to noncontrolling interests	Amounts attributable to Huntsman International
Beginning balance, January 1, 2018	\$ (252)	\$ (1,174)	\$ 3	\$ 17	\$ (1,406)	\$ 143	\$ (1,263)
Cumulative effect of changes in fair value of equity investments	— (252)	— (1,174)	— 3	(10) 7	(10) (1,416)	— 143	(10) (1,273)

Revised beginning balance, January 1, 2018							
Other comprehensive (loss) income before reclassifications, gross	(105)	2	1	—	(102)	31	(71)
Tax benefit (expense)	(10)	—	—	(1)	(11)	—	(11)
Amounts reclassified from accumulated other comprehensive loss, gross(c)	—	42	—	—	42	—	42
Tax benefit (expense)	—	1	—	(5)	(4)	—	(4)
Net current-period other comprehensive (loss) income	(115)	45	1	(6)	(75)	31	(44)
Disposition of a portion of P&A Business	—	—	—	—	—	(5)	(5)
Ending balance, June 30, 2018	\$ (367)	\$ (1,129)	\$ 4	\$ 1	\$ (1,491)	\$ 169	\$ (1,322)

(a) Amounts are net of tax of \$61 and \$51 as of June 30, 2018 and January 1, 2018, respectively.

(b) Amounts are net of tax of \$200 and \$199 as of June 30, 2018 and January 1, 2018, respectively.

(c) See table below for details about these reclassifications.

	Foreign currency translation adjustment(a)	Pension and other postretirement benefits adjustments(b)	Other comprehensive income of unconsolidated affiliates	Other, net	Total	Amounts attributable to noncontrolling interests	Amounts attributable to Huntsman International
Beginning balance, January 1, 2017	\$ (462)	\$ (1,286)	\$ 4	\$ 17	\$ (1,727)	\$ 36	\$ (1,691)
Other comprehensive income before reclassifications, gross	117	—	—	6	123	(7)	116
Tax benefit	17	—	—	—	17	—	17
Amounts reclassified from accumulated other comprehensive loss, gross(c)	—	43	—	(8)	35	—	35
Tax expense	—	(2)	—	—	(2)	—	(2)
Net current-period other comprehensive income	134	41	—	(2)	173	(7)	166

Ending balance, June 30, 2017	\$ (328)	\$ (1,245)	\$ 4	\$ 15	\$ (1,554)	\$ 29	\$ (1,525)
----------------------------------	----------	------------	------	-------	------------	-------	------------

- (a) Amounts are net of tax of \$69 and \$86 as of June 30, 2017 and January 1, 2017, respectively.
- (b) Amounts are net of tax of \$203 and \$205 as of both June 30, 2017 and January 1, 2017, respectively.
- (c) See table below for details about these reclassifications.

37

Table of Contents

	Three months ended June 30, 2018 Amounts reclassified from accumulated other comprehensive loss	Six months ended June 30, 2018 Amounts reclassified from accumulated other comprehensive loss	Affected line item in the statement where net income is presented
Details about Accumulated Other			
Comprehensive Loss Components(a):			
Amortization of pension and other postretirement benefits:			
Prior service credit	\$ (3)	\$ (6)	(b)
Settlement loss	23	46	(b)
Actuarial loss	—	2	(b)(c)
	20	42	Total before tax
	(4)	1	Income tax (expense)
Total reclassifications for the period	\$ 16	\$ 43	benefit Net of tax

	Three months ended June 30, 2017 Amounts reclassified from accumulated other comprehensive loss	Six months ended June 30, 2017 Amounts reclassified from accumulated other comprehensive loss	Affected line item in the statement where net income is presented
Details about Accumulated Other			
Comprehensive Loss Components(a):			
Amortization of pension and other postretirement benefits:			
Prior service credit	\$ (3)	\$ (7)	(b)
Actuarial loss	25	50	(b)(c)
	22	43	Total before tax
	(1)	(2)	Income tax expense
Total reclassifications for the period	\$ 21	\$ 41	Net of tax

(a) Pension and other postretirement benefits amounts in parentheses indicate credits on our condensed consolidated statements of operations.

(b) These accumulated other comprehensive loss components are included in the computation of net periodic pension costs. See “Note 12. Employee Benefit Plans.”

- (c) Amounts contain approximately \$5 million and \$6 of actuarial losses related to discontinued operations for the three months ended June 3, 2018 and 2017 and \$9 million and \$11 million for the six months ended June 30, 2018 and 2017.

15. COMMITMENTS AND CONTINGENCIES

Legal Matters

Indemnification Matters

On July 3, 2012, Deutsche Bank Securities Inc. and Credit Suisse Securities (USA) LLC (“the Banks”) demanded that we indemnify them for claims brought against them by certain MatlinPatterson entities that were formerly our stockholders (“MatlinPatterson”) in litigation filed by MatlinPatterson on June 19, 2012 in the 9th District Court in Montgomery County, Texas (the “Texas Litigation”). We denied the Banks’ indemnification demand for the Texas Litigation. These claims allegedly arose from the failed acquisition by and merger with Hexion. The Texas Litigation was dismissed, which was upheld by the Ninth Court of Appeals, and the Texas Supreme Court denied review by final order entered January 7, 2016.

On July 14, 2014, the Banks demanded that we indemnify them for additional claims brought against them by certain other former Company stockholders in litigation filed June 14, 2014 in the United States District Court for the Eastern District of Wisconsin (the “Wisconsin Litigation”). We denied the Banks’ indemnification demand for the Wisconsin Litigation and have made no accrual with respect to this matter. The stockholders in the Wisconsin Litigation have made essentially the same factual allegations as MatlinPatterson made in the Texas Litigation and, additionally, have named Apollo Global Management LLC and Apollo Management Holdings, L.P. as defendants. Stockholder plaintiffs in the Wisconsin Litigation assert claims for misrepresentation and conspiracy to defraud. On June 30, 2016, the plaintiffs voluntarily dismissed the Apollo defendants and on December 5, 2016, the court dismissed Deutsche Bank

Table of Contents

for lack of personal jurisdiction, but denied Credit Suisse's motion to dismiss. Subsequently, Credit Suisse asked the court to reconsider its decision or certify its judgment to the Seventh Circuit Court of Appeals for an immediate appeal, which remains pending. Subsequent to discovery, Credit Suisse filed a motion for summary judgment on August 25, 2017, and a decision is pending. The court has suspended the current scheduling order, including the trial date. We denied the Banks' indemnification demand for both the Texas Litigation and the Wisconsin Litigation.

Other Proceedings

We are a party to various other proceedings instituted by private plaintiffs, governmental authorities and others arising under provisions of applicable laws, including various environmental, products liability and other laws. Except as otherwise disclosed in this report, we do not believe that the outcome of any of these matters will have a material effect on our financial condition, results of operations or liquidity.

16. ENVIRONMENTAL, HEALTH AND SAFETY MATTERS

EHS Capital Expenditures

We may incur future costs for capital improvements and general compliance under environmental, health and safety ("EHS") laws, including costs to acquire, maintain and repair pollution control equipment. For the six months ended June 30, 2018 and 2017, our capital expenditures for EHS matters totaled \$15 million and \$14 million. Because capital expenditures for these matters are subject to evolving regulatory requirements and depend, in part, on the timing, promulgation and enforcement of specific requirements, our capital expenditures for EHS matters have varied significantly from year to year and we cannot provide assurance that our recent expenditures are indicative of future amounts we may spend related to EHS and other applicable laws.

Environmental Reserves

We have accrued liabilities relating to anticipated environmental cleanup obligations, site reclamation and closure costs and known penalties. Liabilities are recorded when potential liabilities are either known or considered probable and can be reasonably estimated. Our liability estimates are calculated using present value techniques as appropriate and are based upon requirements placed upon us by regulators, available facts, existing technology and past experience. The environmental liabilities do not include amounts recorded as asset retirement obligations. We had accrued \$7 million and \$21 million for environmental liabilities for June 30, 2018 and December 31, 2017, respectively. Of these amounts, \$2 million and \$6 million were classified as accrued liabilities in our condensed consolidated balance sheets as of June 30, 2018 and December 31, 2017, respectively, and \$5 million and \$15 million

were classified as other noncurrent liabilities in our condensed consolidated balance sheets as of June 30, 2018 and December 31, 2017, respectively. In certain cases, our remediation liabilities may be payable over periods of up to 30 years. We may incur losses for environmental remediation in excess of the amounts accrued; however, we are not able to estimate the amount or range of such potential excess.

Environmental Matters

Under the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA") and similar state laws, a current or former owner or operator of real property in the U.S. may be liable for remediation costs regardless of whether the release or disposal of hazardous substances was in compliance with law at the time it occurred, and a current owner or operator may be liable regardless of whether it owned or operated the facility at the time of the release. Outside the U.S., analogous contaminated property laws, such as those in effect in France and Australia, can hold past owners and/or operators liable for remediation at former facilities. Currently, there are approximately six former facilities or third-party sites in the U.S. for which we have been notified of potential claims against us for cleanup liabilities, including, but not limited to, sites listed under CERCLA. Based on current information and past experiences at other CERCLA sites, we do not expect these third-party claims to have a material impact on our condensed consolidated financial statements.

Under the Resource Conservation and Recovery Act ("RCRA") in the U.S. and similar state laws, we may be required to remediate contamination originating from our properties as a condition to our hazardous waste permit. Some of our manufacturing sites have an extended history of industrial chemical manufacturing and use, including on-site waste disposal. We are aware of soil, groundwater or surface contamination from past operations at some of our sites,

Table of Contents

and we may find contamination at other sites in the future. For example, our Port Neches, Texas, and Geismar, Louisiana, facilities are the subject of ongoing remediation requirements imposed under RCRA. Similar laws exist in a number of locations in which we currently operate, or previously operated, manufacturing facilities, such as Australia, India, France, Hungary and Italy.

West Footscray

By letter dated March 7, 2006, our former Base Chemicals and Polymers facility in West Footscray, Australia was issued a cleanup notice by the Environmental Protection Authority Victoria ("EPA Victoria") due to concerns about soil and groundwater contamination emanating from the site. On August 23, 2010, EPA Victoria revoked a second cleanup notice and issued a revised notice that included a requirement for financial assurance for the remediation. EPA Victoria is expected to issue a new cleanup notice in the near future. However, we have informed EPA Victoria that we have sold the West Footscray property to a developer, who has contractually assumed liability and has agreed to indemnify us for all historic and future contaminant releases from the property. Under the terms of the sale, the developer will also be solely responsible for complying with any future remedial obligations. We have been contractually released and discharged from all historic and future contaminant releases and future remedial obligations.

North Maybe Mine Remediation

The North Maybe Canyon Mine site is a CERCLA site and involves a former phosphorous mine near Soda Springs, Idaho, which is believed to have been operated by several companies, including a predecessor company to us. In 2004, the U.S. Forest Service notified us that we are a CERCLA potentially responsible party ("PRP") for contamination originating from the site. In February 2010, we and Wells Cargo (another PRP) agreed to conduct a Remedial Investigation/Feasibility Study of a portion of the site and are currently engaged in that process. At this time, we are unable to reasonably estimate our potential liabilities at this site.

17. STOCK BASED COMPENSATION PLANS

On May 5, 2016, our stockholders approved a new Huntsman Corporation 2016 Stock Incentive Plan (the "2016 Stock Incentive Plan"), which reserved 8.2 million shares for issuance. The Huntsman Corporation Stock Incentive Plan, as amended and restated (the "Prior Plan"), remains in effect for outstanding awards granted pursuant to the Prior Plan, but no further awards may be granted under the Prior Plan. Under the 2016 Stock Incentive Plan we may grant nonqualified stock options, incentive stock options, stock appreciation rights, restricted stock, phantom stock, performance share units and other stock-based awards to our employees, directors and consultants and to employees and consultants of our subsidiaries, provided that incentive stock options may be granted solely to employees. The terms of the grants under both the 2016 Stock Incentive Plan and the Prior Plan are fixed at the grant date. Initially,

there were approximately 8.2 million shares available for issuance under the 2016 Stock Incentive Plan. However, the number of shares available for issuance may be adjusted to include any shares surrendered, exchanged, forfeited or settled in cash pursuant to the Prior Plan. As of June 30, 2018, we had approximately 9 million shares remaining under the 2016 Stock Incentive Plan available for grant. Option awards have a maximum contractual term of 10 years and generally must have an exercise price at least equal to the market price of our common stock on the date the option award is granted. Outstanding stock-based awards generally vest annually over a three-year period.

The compensation cost from continuing operations under the 2016 Stock Incentive Plan and the Prior Plan for our Company and Huntsman International were as follows (dollars in millions):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Huntsman Corporation compensation cost	\$ 7	\$ 8	\$ 15	\$ 17
Huntsman International compensation cost	7	8	14	16

The total income tax benefit recognized in the condensed consolidated statements of operations for us and Huntsman International for stock-based compensation arrangements was \$15 million and \$4 million for the six months ended June 30, 2018 and 2017, respectively.

Table of Contents

Stock Options

The fair value of each stock option award is estimated on the date of grant using the Black-Scholes valuation model that uses the assumptions noted in the following table. Expected volatilities are based on the historical volatility of our common stock through the grant date. The expected term of options granted was estimated based on the contractual term of the instruments and employees' expected exercise and post-vesting employment termination behavior. The risk-free rate for periods within the contractual life of the option was based on the U.S. Treasury yield curve in effect at the time of grant. The assumptions noted below represent the weighted average of the assumptions utilized for stock options granted during the periods.

	Three months ended June 30,			Six months ended June 30,		
	2018	2017		2018	2017	
Dividend yield	NA	2.0 %		1.5 %	2.4 %	
Expected volatility	NA	56.6 %		55.2 %	56.9 %	
Risk-free interest rate	NA	1.9 %		2.6 %	2.0 %	
Expected life of stock options granted during the period	NA	5.9 years		5.9 years	5.9 years	

During the three months ended June 30, 2018, no stock options were granted.

A summary of stock option activity under the 2016 Stock Incentive Plan and the Prior Plan as of June 30, 2018 and changes during the six months then ended is presented below:

Option Awards	Shares (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in millions)
Outstanding at January 1, 2018	7,988	\$ 13.99		
Granted	479	32.77		
Exercised	(3,597)	12.02		
Forfeited	(27)	17.94		
Outstanding at June 30, 2018	4,843	17.29	6.8	\$ 59
Exercisable at June 30, 2018	3,047	16.38	5.9	39

The weighted average grant date fair value of stock options granted during the six months ended June 30, 2018 was \$15.38 per option. As of June 30, 2018, there was \$11 million of total unrecognized compensation cost related to nonvested stock option arrangements granted under the 2016 Stock Incentive Plan and the Prior Plan. That cost is expected to be recognized over a weighted-average period of approximately 2.1 years.

The total intrinsic value of stock options exercised during the six months ended June 30, 2018 and 2017 was approximately \$73 million and \$9 million, respectively. Cash received from stock options exercised during the six months ended June 30, 2018 and 2017 was approximately \$15 million and \$20 million, respectively. The cash tax benefit from stock options exercised during the six months ended June 30, 2018 and 2017 was approximately \$16 million and \$2 million, respectively.

Nonvested Shares

Nonvested shares granted under the 2016 Stock Incentive Plan and the Prior Plan consist of restricted stock and performance share unit awards, which are accounted for as equity awards, and phantom stock, which is accounted for as a liability award because it can be settled in either stock or cash.

The fair value of each performance share unit award is estimated using a Monte Carlo simulation model that uses various assumptions, including an expected volatility rate and a risk-free interest rate. For the six months ended June 30, 2018 and 2017, the weighted-average expected volatility rate was 44.3% and 45.0%, respectively, and the weighted average risk-free interest rate was 2.3% and 1.5%, respectively. For the performance share unit awards granted in the six months ended June 30, 2018 and 2017, the number of shares earned varies based upon the Company achieving certain performance

Table of Contents

criteria over a three-year performance period. The performance criteria are total stockholder return of our common stock relative to the total stockholder return of a specified industry peer group for the three-year performance periods.

A summary of the status of our nonvested shares as of June 30, 2018 and changes during the six months then ended is presented below:

	Equity Awards		Liability Awards	
	Shares (in thousands)	Weighted Average Grant-Date Fair Value	Shares (in thousands)	Weighted Average Grant-Date Fair Value
Nonvested at January 1, 2018	2,457	\$ 14.93	696	\$ 14.69
Granted	419	35.27	169	32.77
Vested	(820) (1)	15.65	(331)	14.67
Forfeited	(117)	15.54	(7)	14.41
Nonvested at June 30, 2018	1,939	18.99	527	20.50

(1) As of June 30, 2018, a total of 358,609 restricted stock units were vested but not yet issued, of which 15,922 vested during the six months ended June 30, 2018. These shares have not been reflected as vested shares in this table because, in accordance with the restricted stock unit agreements, shares of common stock are not issued for vested restricted stock units until termination of employment.

As of June 30, 2018, there was \$32 million of total unrecognized compensation cost related to nonvested share compensation arrangements granted under the 2016 Stock Incentive Plan and the Prior Plan. That cost is expected to be recognized over a weighted average period of approximately 1.9 years. The value of share awards that vested during the six months ended June 30, 2018 and 2017 was \$24 million and \$20 million, respectively.

18. INCOME TAXES

We use the asset and liability method of accounting for income taxes. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial and tax reporting purposes. We evaluate deferred tax assets to determine whether it is more likely than not that they will be realized. Valuation allowances are reviewed on an individual tax jurisdiction basis to analyze whether there is sufficient positive or negative evidence to support a change in judgment about the realizability of the related deferred tax assets. These conclusions require significant judgment. In evaluating the objective evidence that historical results provide, we consider the cyclicity of our businesses and cumulative income or losses during the applicable period. Cumulative losses incurred over the applicable period limits our ability to consider other subjective evidence such as our projections for the future. Changes in expected future income in applicable jurisdictions could affect the realization of deferred tax assets in those jurisdictions.

During the six months ended June 30, 2018, based upon the increased and sustained profitability in our Advanced Materials and Textile Effects businesses in Switzerland, we released valuation allowances on certain net deferred tax assets in Switzerland. Given Switzerland's limited seven year carryover of net operating losses ("NOLs"), we expect that some of our NOLs will expire unused. Therefore, we recorded a partial release of valuation allowance of \$80 million. In addition, based upon the separation of our P&A Business from our U.K. combined group and the increased and sustained profitability in our Polyurethanes business in the U.K., we released valuation allowances on certain net deferred tax assets in the U.K. Because there will be limitations on utilization of certain NOLs and limitations on other deferred tax assets, we recorded a partial valuation allowance release of \$15 million.

During the six months ended June 30, 2018, we recognized a discrete tax benefit of \$13 million related to excess tax benefits from share-based compensation.

The U.S. Tax Cuts and Jobs Act (the "U.S. Tax Reform Act") established new tax laws that affect 2018, including, but not limited to, (1) a reduction of the U.S. federal corporate tax rate; (2) the creation of the base erosion anti-abuse tax (BEAT); (3) a general elimination of U.S. federal income taxes on dividends from foreign subsidiaries; (4) a new provision designed to tax global intangible low-taxed income ("GILTI"); (5) a new limitation on deductible

Table of Contents

interest expense; and (6) the repeal of the domestic production activity deduction. We have included the effects of these provisions in our estimated annual effective tax rate for 2018.

Our accounting for the U.S. Tax Reform Act is incomplete as noted in our Form 10-K for the year ended December 31, 2017. We have, so far, been able to reasonably estimate certain effects and, therefore, recorded provisional adjustments associated with the deemed repatriation transition tax and reduction of the net deferred tax liability for the reduction in tax rate. There are also certain items where we made no provisional estimates, such as the impacts on multistate taxes and need for, or changes in, valuation allowances and unrecognized tax positions. On the basis of certain revised earnings and profit computations that were calculated during the reporting period, we have made an additional provisional measurement-period adjustment of \$49 million related to the deemed repatriation transition tax during the second quarter of 2018. Our computations and analysis are still in process. We are continuing to gather additional information and expect to complete our accounting within the prescribed measurement period.

Because of the complexity of the new GILTI tax rules, we are continuing to evaluate this provision of the U.S. Tax Reform Act and the application of ASC 740. Under U.S. GAAP, we are allowed to make an accounting policy choice of either (1) treating taxes due on future U.S. inclusions in taxable income related to GILTI as a current-period expense when incurred (the “period cost method”) or (2) factoring such amounts into our measurement of deferred taxes (the “deferred method”). Our selection of an accounting policy related to the new GILTI tax rules will depend, in part, on analyzing our global income to determine whether we expect to have future U.S. inclusions in taxable income related to GILTI and, if so, what the impact is expected to be. As our expectation to have future U.S. inclusions in taxable income related to GILTI depends on a number of different aspects of our estimated future results of global operations, we have not recorded any potential deferred tax effects related to GILTI in our financial statements and have not made a policy decision regarding whether to record deferred taxes on GILTI or use the period cost method. We have, however, included an estimated 2018 current GILTI impact in our estimated annual effective tax rate for 2018. We expect to complete our accounting within the prescribed measurement period.

Huntsman Corporation

We recorded income tax expense from continuing operations of \$57 million and \$43 million for the six months ended June 30, 2018 and 2017, respectively. Our tax expense is significantly affected by the mix of income and losses in the tax jurisdictions in which we operate, as impacted by the presence of valuation allowances in certain tax jurisdictions. Our effective tax rate was 10% for the six months ended June 30, 2018. The release of valuation allowances in Switzerland and the U.K. and the stock compensation excess benefits exceeded the additional provisional deemed repatriation transition tax, which resulted in a lower effective tax rate through the first six months of 2018.

Huntsman International

Huntsman International recorded income tax expense from continuing operations of \$55 million and \$43 million for the six months ended June 30, 2018 and 2017, respectively. Our tax expense is significantly affected by the mix of income and losses in the tax jurisdictions in which we operate, as impacted by the presence of valuation allowances in certain tax jurisdictions. Our effective tax rate was 10% for the six months ended June 30, 2018. The release of valuation allowances in Switzerland and the U.K., and the stock compensation excess benefits exceeded the additional provisional deemed repatriation transition tax, which resulted in a lower effective tax rate through the first six months

of 2018.

19. NET INCOME PER SHARE

Basic income per share excludes dilution and is computed by dividing net income attributable to Huntsman Corporation common stockholders by the weighted average number of shares outstanding during the period. Diluted income per share reflects all potential dilutive common shares outstanding during the period and is computed by dividing net income available to Huntsman Corporation common stockholders by the weighted average number of shares outstanding during the period increased by the number of additional shares that would have been outstanding as dilutive securities.

43

Table of Contents

Basic and diluted income per share is determined using the following information (in millions):

	Three months ended June 30, 2018		Six months ended June 30, 2018	
	2017	2017	2017	2017
Numerator:				
Basic and diluted income from continuing operations:				
Income from continuing operations attributable to Huntsman Corporation	\$ 268	\$ 122	\$ 483	\$ 205
Basic and diluted net income:				
Net income attributable to Huntsman Corporation	\$ 414	\$ 167	\$ 688	\$ 243
Denominator:				
Weighted average shares outstanding	238.7	238.3	239.8	237.8
Dilutive shares:				
Stock-based awards	4.0	5.4	4.4	5.4
Total weighted average shares outstanding, including dilutive shares	242.7	243.7	244.2	243.2

Additional stock based awards of 0.6 million and 2.0 million weighted average equivalent shares of stock were outstanding during the three months ended June 30, 2018 and 2017, respectively, and 0.8 million and 2.1 million weighted average equivalent shares of stock were outstanding during the six months ended June 30, 2018 and 2017, respectively. However, these stock based awards were not included in the computation of diluted earnings per share for the three and six months ended June 30, 2018 and 2017 because the effect would be anti dilutive.

20. OPERATING SEGMENT INFORMATION

We derive our revenues, earnings and cash flows from the manufacture and sale of a wide variety of differentiated and commodity chemical products. We have four operating segments, which are also our reportable segments: Polyurethanes, Performance Products, Advanced Materials and Textile Effects. We have organized our business and derived our operating segments around differences in product lines. In connection with the Venator IPO in August 2017, we separated the P&A Business and, beginning in the third quarter of 2017, we reported the results of operations of the P&A Business as discontinued operations in our condensed consolidated financial statements for all periods presented. See “Note 4. Discontinued Operations.”

The major products of each reportable operating segment are as follows:

Segment	Products
Polyurethanes	MDI, PO, polyols, PG, TPU, aniline and MTBE
Performance Products	Amines, surfactants, LAB, maleic anhydride, other performance chemicals, EG, olefins and technology licenses
Advanced Materials	Basic liquid and solid epoxy resins; specialty resin compounds; cross-linking, matting and curing agents; epoxy, acrylic and polyurethane-based formulations
Textile Effects	Textile chemicals, dyes and digital inks

Table of Contents

Sales between segments are generally recognized at external market prices and are eliminated in consolidation. Adjusted EBITDA is presented as a measure of the financial performance of our global business units and for reporting the results of our operating segments. The adjusted EBITDA of operating segments excludes items that principally apply to our Company as a whole. The revenues and adjusted EBITDA for each of our reportable operating segments are as follows (dollars in millions):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Revenues:				
Polyurethanes	\$ 1,313	\$ 1,022	\$ 2,535	\$ 1,975
Performance Products	593	561	1,196	1,094
Advanced Materials	292	260	571	519
Textile Effects	227	205	427	393
Corporate and eliminations	(21)	6	(30)	5
Total	\$ 2,404	\$ 2,054	\$ 4,699	\$ 3,986
Huntsman Corporation:				
Segment adjusted EBITDA(1):				
Polyurethanes	\$ 269	\$ 167	\$ 530	\$ 311
Performance Products	94	102	196	186
Advanced Materials	62	56	121	110
Textile Effects	29	24	55	45
Corporate and other(2)	(39)	(50)	(82)	(93)
Total	415	299	820	559
Reconciliation of adjusted EBITDA to net income:				
Interest expense—continuing operations	(29)	(47)	(56)	(95)
Interest expense—discontinued operations	(11)	—	(20)	—
Income tax expense—continuing operations	(4)	(24)	(57)	(43)
Income tax expense—discontinued operations	(84)	(21)	(104)	(24)
Depreciation and amortization—continuing operations	(83)	(79)	(165)	(155)
Depreciation and amortization—discontinued operations	—	(29)	—	(59)
Net income attributable to noncontrolling interests	209	16	285	32
Other adjustments:				
Acquisition and integration expenses and purchase accounting adjustments	(7)	(4)	(8)	(7)
Merger costs	(1)	(6)	(1)	(6)
EBITDA from discontinued operations	429	95	572	121
Noncontrolling interest of discontinued operations	(188)	(3)	(243)	(6)
Loss on early extinguishment of debt	(3)	(1)	(3)	(1)
Certain legal and other settlements and related expenses	(1)	(1)	(8)	(1)
Gain on sale of businesses/assets	—	8	—	8
Amortization of pension and postretirement actuarial losses	(18)	(17)	(35)	(36)
Restructuring, impairment and plant closing and transition costs	(1)	(3)	(4)	(12)
Net income	\$ 623	\$ 183	\$ 973	\$ 275

Table of Contents

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Huntsman International:				
Segment adjusted EBITDA(1):				
Polyurethanes	\$ 269	\$ 167	\$ 530	\$ 311
Performance Products	94	102	196	186
Advanced Materials	62	56	121	110
Textile Effects	29	24	55	45
Corporate and other(2)	(39)	(50)	(79)	(91)
Total	415	299	823	561
Reconciliation of adjusted EBITDA to net income:				
Interest expense—continuing operations	(34)	(51)	(66)	(102)
Interest expense—discontinued operations	(11)	—	(20)	—
Income tax expense—continuing operations	(3)	(24)	(55)	(43)
Income tax expense—discontinued operations	(84)	(21)	(104)	(24)
Depreciation and amortization—continuing operations	(83)	(75)	(164)	(149)
Depreciation and amortization—discontinued operations	—	(29)	—	(59)
Net income attributable to noncontrolling interests	209	16	285	32
Other adjustments:				
Acquisition and integration expenses and purchase accounting adjustments	(7)	(4)	(8)	(7)
Merger costs	(1)	(6)	(1)	(6)
EBITDA from discontinued operations	429	94	572	119
Noncontrolling interest of discontinued operations	(188)	(3)	(243)	(6)
Loss on early extinguishment of debt	(3)	(1)	(3)	(1)
Certain legal and other settlements and related expenses	(1)	(1)	(8)	(1)
Gain on sale of businesses/assets	—	8	—	8
Amortization of pension and postretirement actuarial losses	(17)	(17)	(37)	(37)
Restructuring, impairment and plant closing and transition costs	(1)	(3)	(4)	(12)
Net income	\$ 620	\$ 182	\$ 967	\$ 273

(1) Segment adjusted EBITDA is defined as net income of Huntsman Corporation or Huntsman International, as appropriate, before interest, income tax, depreciation and amortization, net income attributable to noncontrolling interests and certain Corporate and other items, as well as eliminating the following adjustments: (a) acquisition and integration expenses and purchase accounting adjustments; (b) merger costs; (c) EBITDA from discontinued operations; (d) noncontrolling interest of discontinued operations; (e) loss on early extinguishment of debt; (f) certain legal and other settlements and related expenses; (g) gain on sale of businesses/assets; (h) amortization of pension and postretirement actuarial losses; (i) restructuring, impairment and plant closing and transition costs; (j) plant incident remediation costs; and (k) U.S. Tax Reform Act impact on noncontrolling interest.

(2) Corporate and other includes unallocated corporate overhead, unallocated foreign exchange gains and losses, LIFO inventory valuation reserve adjustments, loss on early extinguishment of debt, unallocated restructuring, impairment and plant closing costs, nonoperating income and expense, benzene sales and gains and losses on the disposition of corporate assets.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

We operate in four segments: Polyurethanes, Performance Products, Advanced Materials and Textile Effects. Our products comprise a broad range of chemicals and formulations, which we market globally to a diversified group of consumer and industrial customers. Our products are used in a wide range of applications, including those in the adhesives, aerospace, automotive, construction products, personal care and hygiene, durable and non-durable consumer products, digital inks, electronics, medical, packaging, coatings and construction, power generation, refining, synthetic fiber, textile chemicals and dyes industries. We are a leading global producer in many of our key product lines, including MDI, amines, surfactants, maleic anhydride, epoxy-based polymer formulations, textile chemicals and dyes. Our revenues for the six months ended June 30, 2018 and 2017 were \$4,699 million and \$3,986 million, respectively.

Recent Developments

Unsecured Revolving Credit Facility

On May 21, 2018, Huntsman International entered into the 2018 Credit Facility. Borrowings under the 2018 Credit Facility will bear interest at the rates specified in the credit agreement governing the 2018 Credit Facility, which will vary based on the type of loan and Huntsman International's debt ratings. Unless earlier terminated, the 2018 Credit Facility will mature in May 2023. Huntsman International may increase the 2018 Credit Facility commitments up to an additional \$500 million, subject to the satisfaction of certain conditions. See "Note 8. Debt—Direct and Subsidiary Debt—Credit Facility" to our condensed consolidated financial statements.

In connection with entering into the 2018 Credit Facility, Huntsman International terminated all commitments and repaid all obligations under the Prior Credit Facility. In addition, we recognized a loss of early extinguishment of debt of \$3 million. Upon the termination of the Prior Credit Facility, all guarantees of the obligations under the Prior Credit Facility were terminated, and all liens granted under the Prior Credit Facility were released.

Share Repurchase Program

On February 7, 2018 and on May 3, 2018, our Board of Directors authorized us to repurchase up to an additional \$950 million in shares of our common stock in addition to the \$50 million remaining under our September 2015 share repurchase authorization. The share repurchase program will be supported by our free cash flow generation and by the monetization of Venator shares. During the six months ended June 30, 2018, we repurchased 4,632,402 shares of our common stock for approximately \$138 million, including commissions, under the repurchase program, of which \$3

million was settled in July 2018. From July 1, 2018 through July 23, 2018, we repurchased an additional 542,933 shares of our common stock for approximately \$16 million, including commissions. See “Note 13. Huntsman Corporation Stockholders’ Equity” to our condensed consolidated financial statements.

Demilec Acquisition

On April 23, 2018, we completed the Demilec Acquisition, which was funded from our Prior Credit Facility and our U.S. A/R Program. Demilec is a leading North American manufacturer and distributor of spray polyurethane foam formulations for residential and commercial applications. The acquired business is being integrated into our Polyurethanes segment. See “Note 3. Business Combination” to our condensed consolidated financial statements.

Outlook

We expect the following factors to impact our operating segments:

Polyurethanes:

- Differentiated growth and stable margins
- Continued strong MDI supply/demand fundamentals
- Lower MTBE margins

Table of Contents

- Contracting short-term component MDI spike

Performance Products:

- Continued improvement in derivatives business
- Continued strong glycol market conditions in upstream intermediates

Advanced Materials:

- Consistent growth
- Some raw material headwinds

Textile Effects:

- Consistent growth from sustainable solutions
- Headwinds in raw material costs offset by price increases

In 2018, we expect to spend approximately \$325 million on capital expenditures.

We expect our long term adjusted effective tax rate will be approximately 23% to 25%. We believe our 2018 adjusted effective tax rate will range between 20% and 22%. We believe that the effective tax rate of Huntsman Corporation or Huntsman International, as appropriate, is the performance measure calculated and presented in accordance with U.S. GAAP that is most directly comparable to adjusted effective tax rate. We believe our adjusted effective tax rate provides improved comparability between periods through the exclusion of certain items that management believes are not indicative of the businesses' operational profitability and that may obscure underlying business results and trends. We do not provide reconciliations for adjusted effective tax rate on a forward looking basis because we are unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as business acquisition and integration expenses, merger costs, certain legal and other settlements and related costs, gains on sale of business/assets, and amortization of pension and postretirement actuarial losses. Each of such adjustments has not yet occurred, are out of our control and/or cannot be reasonably predicted. For the same reasons, we are unable to address the probable significance of the unavailable information.

During the six months ended June 30, 2018, we released \$80 million of valuation allowance on certain deferred tax assets in Switzerland. Legislation is proposed in Switzerland that could potentially reduce income tax rates significantly, which would result in a non-cash tax expense related to the reduction in deferred tax assets of up to \$35 million, if and when enacted.

Refer to "Forward-Looking Statements" for a discussion of our use of forward-looking statements in this Form 10-Q.

Table of Contents

Results of Operations

For each of our Company and Huntsman International, the following tables set forth the condensed consolidated results of operations (dollars in millions, except per share amounts):

Huntsman Corporation

	Three months ended			Six months ended		
	June 30, 2018	2017	Percent Change	June 30, 2018	2017	Percent Change
Revenues	\$ 2,404	\$ 2,054	17%	\$ 4,699	\$ 3,986	18%
Cost of goods sold	1,849	1,618	14%	3,604	3,160	14%
Gross profit	555	436	27%	1,095	826	33%
Operating expenses	254	220	15%	496	439	13%
Restructuring, impairment and plant closing costs	1	3	(67)%	3	12	(75)%
Merger costs	1	6	(83)%	1	6	(83)%
Operating income	299	207	44%	595	369	61%
Interest expense	(29)	(47)	(38)%	(56)	(95)	(41)%
Equity in income of investment in unconsolidated affiliates	18	3	500%	31	3	933%
Loss on early extinguishment of debt	(3)	(1)	200%	(3)	(1)	200%
Other income, net	8	—	NM	15	4	275%
Income from continuing operations before income taxes	293	162	81%	582	280	108%
Income tax expense	(4)	(24)	(83)%	(57)	(43)	33%
Income from continuing operations	289	138	109%	525	237	122%
Income from discontinued operations, net of tax	334	45	642%	448	38	NM
Net income	623	183	240%	973	275	254%
Reconciliation of net income to adjusted EBITDA:						
Net income attributable to noncontrolling interests	(209)	(16)	NM	(285)	(32)	791%
Interest expense from continuing operations	29	47	(38)%	56	95	(41)%
Interest expense from discontinued operations	11	—	NM	20	—	NM
Income tax expense from continuing operations	4	24	(83)%	57	43	33%
	84	21	300%	104	24	333%

Income tax expense from discontinued operations						
Depreciation and amortization of continuing operations	83	79	5%	165	155	6%
Depreciation and amortization of discontinued operations	—	29	(100)%	—	59	(100)%
Other adjustments:						
Acquisition and integration expenses and purchase accounting adjustments	7	4		8	7	
Merger costs	1	6		1	6	
EBITDA from discontinued operations	(429)	(95)		(572)	(121)	
Noncontrolling interest of discontinued operations	188	3		243	6	
Loss on early extinguishment of debt	3	1		3	1	
Certain legal and other settlements and related expenses	1	1		8	1	
Gain on sale of businesses/assets	—	(8)		—	(8)	
Amortization of pension and postretirement actuarial losses	18	17		35	36	
Restructuring, impairment and plant closing and transition costs(4)	1	3		4	12	
Adjusted EBITDA(1)	\$ 415	\$ 299	39%	\$ 820	\$ 559	47%
Net cash provided by operating activities from continuing operations				\$ 339	\$ 277	22%
Net cash used in investing activities from continuing operations				(480)	(95)	405%
Net cash provided by (used in) financing activities				64	(224)	NM
Capital expenditures from continuing operations				(109)	(101)	8%

Table of Contents

Huntsman International

	Three months ended			Six months ended		
	June 30, 2018	2017	Percent Change	June 30, 2018	2017	Percent Change
Revenues	\$ 2,404	\$ 2,054	17%	\$ 4,699	\$ 3,986	18%
Cost of goods sold	1,848	1,617	14%	3,602	3,157	14%
Gross profit	556	437	27%	1,097	829	32%
Operating expenses	253	218	16%	494	436	13%
Restructuring, impairment and plant closing costs	1	3	(67)%	3	12	(75)%
Merger costs	1	6	(83)%	1	6	(83)%
Operating income	301	210	43%	599	375	60%
Interest expense	(34)	(51)	(33)%	(66)	(102)	(35)%
Equity in income of investment in unconsolidated affiliates	18	3	500%	31	3	933%
Loss on early extinguishment of debt	(3)	(1)	200%	(3)	(1)	200%
Other income, net	7	1	600%	13	5	160%
Income from continuing operations before income taxes	289	162	78%	574	280	105%
Income tax expense	(3)	(24)	(88)%	(55)	(43)	28%
Income from continuing operations	286	138	107%	519	237	119%
Income from discontinued operations, net of tax	334	44	659%	448	36	NM
Net income	620	182	241%	967	273	254%
Reconciliation of net income to adjusted EBITDA:						
Net income attributable to noncontrolling interests	(209)	(16)	NM	(285)	(32)	791%
Interest expense from continuing operations	34	51	(33)%	66	102	(35)%
Interest expense from discontinued operations	11	—	NM	20	—	NM
Income tax expense from continuing operations	3	24	(88)%	55	43	28%
Income tax expense from discontinued operations	84	21	300%	104	24	333%
Depreciation and amortization of continuing operations	83	75	11%	164	149	10%
Depreciation and amortization of discontinued operations	—	29	(100)%	—	59	(100)%
Other adjustments:						
Acquisition and integration expenses and purchase accounting adjustments	7	4		8	7	
Merger costs	1	6		1	6	
EBITDA from discontinued operations	(429)	(94)		(572)	(119)	

Noncontrolling interest of discontinued operations	188	3		243	6	
Loss on early extinguishment of debt	3	1		3	1	
Certain legal and other settlements and related expenses	1	1		8	1	
Gain on sale of businesses/assets	—	(8)		—	(8)	
Amortization of pension and postretirement actuarial losses	17	17		37	37	
Restructuring, impairment and plant closing and transition costs(4)	1	3		4	12	
Adjusted EBITDA(1)	\$ 415	\$ 299	39%	\$ 823	\$ 561	47%
Net cash provided by operating activities from continuing operations				\$ 329	\$ 274	20%
Net cash used in investing activities from continuing operations				(503)	(98)	413%
Net cash provided by (used in) financing activities				98	(218)	NM
Capital expenditures from continuing operations				(109)	(101)	8%

Table of Contents

Huntsman Corporation

	Three months ended June 30, 2018			Three months ended June 30, 2017		
	Gross	Tax and other(3)	Net	Gross	Tax and other(3)	Net
Reconciliation of net income to adjusted net income						
Net income			\$ 623			\$ 183
Net income attributable to noncontrolling interests			(209)			(16)
Acquisition and integration expenses and purchase accounting adjustments	\$ 7	\$ (2)	5	\$ 4	\$ —	4
Merger costs	1	—	1	6	—	6
Income from discontinued operations, net of tax(7)	(429)	95	(334)	(95)	50	(45)
Noncontrolling interest of discontinued operations	188	—	188	3	—	3
Loss on early extinguishment of debt	3	(1)	2	1	—	1
Certain legal and other settlements and related expenses	1	—	1	1	—	1
Gain on sale of businesses/assets	—	—	—	(8)	—	(8)
Amortization of pension and postretirement actuarial losses	18	(4)	14	17	(4)	13
Release of significant income tax valuation allowances(3)	(95)	—	(95)	—	—	—
U.S. Tax Reform Act impact on income tax expense	49	—	49	—	—	—
Restructuring, impairment and plant closing and transition costs(4)	1	—	1	3	(1)	2
Adjusted net income(2)			\$ 246			\$ 144
Weighted average shares-basic			238.7			238.3
Weighted average shares-diluted			242.7			243.7
Basic net income attributable to Huntsman Corporation per share:						
Income from continuing operations			\$ 1.12			\$ 0.51
Income from discontinued operations			0.61			0.19
Net income			\$ 1.73			\$ 0.70
Diluted net income attributable to Huntsman Corporation per share:						
Income from continuing operations			\$ 1.11			\$ 0.50
Income from discontinued operations			0.60			0.19

Edgar Filing: DUN & BRADSTREET CORP/NW - Form 8-K

Net income	\$ 1.71	\$ 0.69
Other non-GAAP measures:		
Diluted adjusted net income per share(2)	\$ 1.01	\$ 0.59

Table of Contents

	Six months ended June 30, 2018			Six months ended June 30, 2017		
	Gross	Tax and other(3)	Net	Gross	Tax and other(3)	Net
Reconciliation of net income to adjusted net income						
Net income			\$ 973			\$ 275
Net income attributable to noncontrolling interests			(285)			(32)
Acquisition and integration expenses and purchase accounting adjustments	\$ 8	\$ (2)	6	\$ 7	\$ (1)	6
Merger costs	1	—	1	6	—	6
Income from discontinued operations, net of tax(7)	(572)	124	(448)	(121)	83	(38)
Noncontrolling interest of discontinued operations	243	—	243	6	—	6
Loss on early extinguishment of debt	3	(1)	2	1	—	1
Certain legal settlements and related expenses	8	(1)	7	1	—	1
Gain on sale of businesses/assets	—	—	—	(8)	—	(8)
Amortization of pension and postretirement actuarial losses	35	(8)	27	36	(8)	28
Release of significant income tax valuation allowances(3)	(95)	—	(95)	—	—	—
U.S. Tax Reform Act impact on income tax expense	49	—	49	—	—	—
Restructuring, impairment and plant closing and transition costs(4)	4	(1)	3	12	(3)	9
Adjusted net income(2)			\$ 483			\$ 254
Weighted average shares-basic			239.8			237.8
Weighted average shares-diluted			244.2			243.2
Basic net income attributable to Huntsman Corporation per share:						
Income from continuing operations			\$ 2.01			\$ 0.86
Income from discontinued operations			0.86			0.16
Net income			\$ 2.87			\$ 1.02
Diluted net income attributable to Huntsman Corporation per share:						
Income from continuing operations			\$ 1.98			\$ 0.84
Income from discontinued operations			0.84			0.16
Net income			\$ 2.82			\$ 1.00
Other non-GAAP measures:						

Edgar Filing: DUN & BRADSTREET CORP/NW - Form 8-K

Diluted adjusted net income per share(2)	\$ 1.98	\$ 1.04
Capital expenditures, net of reimbursements(5)	\$ (107)	\$ (100)
Net cash provided by operating activities from continuing operations	\$ 339	\$ 277
Capital expenditures	(109)	(101)
All other investing activities from continuing operations, excluding acquisitions and disposition activities	(1)	1
Non-recurring merger costs	1	—
Free cash flow(6)	\$ 230	\$ 177

52

Table of Contents

Huntsman International

	Three months ended June 30, 2018			Three months ended June 30, 2017		
	Gross	Tax and other(3)	Net	Gross	Tax and other(3)	Net
Reconciliation of net income to adjusted net income						
Net income			\$ 620			\$ 182
Net income attributable to noncontrolling interests			(209)			(16)
Acquisition and integration expenses and purchase accounting adjustments	\$ 7	\$ (2)	5	\$ 4	\$ —	4
Merger costs	1	—	1	6	—	—
Income from discontinued operations, net of tax(7)	(429)	95	(334)	(94)	50	(44)
Noncontrolling interest of discontinued operations	188	—	188	3	—	3
Loss on early extinguishment of debt	3	(1)	2	1	—	1
Certain legal and other settlements and related expenses	1	—	1	1	—	1
Gain on sale of businesses/assets	—	—	—	(8)	—	(8)
Amortization of pension and postretirement actuarial losses	17	(4)	13	17	(4)	13
Release of significant income tax valuation allowances(3)	(95)	—	(95)	—	—	—
U.S. Tax Reform Act impact on income tax expense	49	—	49	—	—	—
Restructuring, impairment and plant closing and transition costs(4)	1	—	1	3	(1)	2
Adjusted net income(2)			\$ 242			\$ 138
Other non-GAAP measures:						

	Six months ended June 30, 2018			Six months ended June 30, 2017		
	Gross	Tax and other(3)	Net	Gross	Tax and other(3)	Net
Reconciliation of net income to adjusted net income						
Net income			\$ 967			\$ 273

Net income attributable to noncontrolling interests			(285)			(32)
Acquisition and integration expenses and purchase accounting adjustments	\$ 8	\$ (2)	6	\$ 7	\$ (1)	6
Merger costs	1	—	1	6	—	6
Income from discontinued operations, net of tax(7)	(572)	124	(448)	(119)	83	(36)
Noncontrolling interest of discontinued operations	243	—	243	6	—	6
Loss on early extinguishment of debt	3	(1)	2	1	—	1
Certain legal and other settlements and related expenses	8	(1)	7	1	—	1
Gain on sale of businesses/assets	—	—	—	(8)	—	(8)
Amortization of pension and postretirement actuarial losses	37	(8)	29	37	(8)	29
Release of significant income tax valuation allowances(3)	(95)	—	(95)	—	—	—
U.S. Tax Reform Act impact on income tax expense	49	—	49	—	—	—
Restructuring, impairment and plant closing and transition costs(4)	4	(1)	3	12	—	12
Adjusted net income(2)			\$ 479			\$ 258
Other non-GAAP measures:						
Capital expenditures, net of reimbursements(5)			\$ (107)			\$ (100)

NM—Not meaningful

(1) Our management uses adjusted EBITDA to assess financial performance. Adjusted EBITDA is defined as net income of Huntsman Corporation or Huntsman International, as appropriate, before interest, income tax, depreciation and amortization, net income attributable to noncontrolling interests and certain Corporate and other items, as well as eliminating the following adjustments: (a) acquisition and integration expenses and purchase accounting adjustments; (b) merger costs; (c) EBITDA from discontinued operations; (d) noncontrolling interest of discontinued operations; (e) loss on early extinguishment of debt; (f) certain legal and other settlements and related expenses; (g) gain or loss on sale of businesses/assets; (h) amortization of pension and postretirement actuarial losses; (i) restructuring, impairment and plant closing and transition costs; (j) plant incident remediation costs; and (k) U.S. Tax Reform Act impact on noncontrolling interest. We believe that net income of Huntsman Corporation or Huntsman International, as appropriate, is the performance measure calculated and presented in accordance with U.S. GAAP that is most directly comparable to adjusted EBITDA.

We believe adjusted EBITDA is useful to investors in assessing the businesses' ongoing financial performance and provides improved comparability between periods through the exclusion of certain items that management believes are not indicative of the businesses' operational profitability and that may obscure underlying business results and trends. However, this measure should not be considered in isolation or viewed as a substitute for net income of

Table of Contents

Huntsman Corporation or Huntsman International, as appropriate, or other measures of performance determined in accordance with U.S. GAAP. Moreover, adjusted EBITDA as used herein is not necessarily comparable to other similarly titled measures of other companies due to potential inconsistencies in the methods of calculation. Our management believes this measure is useful to compare general operating performance from period to period and to make certain related management decisions. Adjusted EBITDA is also used by securities analysts, lenders and others in their evaluation of different companies because it excludes certain items that can vary widely across different industries or among companies within the same industry. For example, interest expense can be highly dependent on a company's capital structure, debt levels and credit ratings. Therefore, the impact of interest expense on earnings can vary significantly among companies. In addition, the tax positions of companies can vary because of their differing abilities to take advantage of tax benefits and because of the tax policies of the various jurisdictions in which they operate. As a result, effective tax rates and tax expense can vary considerably among companies. Finally, companies employ productive assets of different ages and utilize different methods of acquiring and depreciating such assets. This can result in considerable variability in the relative costs of productive assets and the depreciation and amortization expense among companies.

Nevertheless, our management recognizes that there are material limitations associated with the use of adjusted EBITDA in the evaluation of our Company as compared to net income of Huntsman Corporation or Huntsman International, as appropriate, which reflects overall financial performance. For example, we have borrowed money in order to finance our operations and interest expense is a necessary element of our costs and ability to generate revenue. Our management compensates for the limitations of using adjusted EBITDA by using this measure to supplement U.S. GAAP results to provide a more complete understanding of the factors and trends affecting the business rather than U.S. GAAP results alone.

- (2) Adjusted net income is computed by eliminating the after tax amounts related to the following from net income attributable to Huntsman Corporation or Huntsman International, as appropriate: (a) acquisition and integration expenses and purchase accounting adjustments; (b) merger costs; (c) income from discontinued operations, net of tax; (d) noncontrolling interest of discontinued operations (e) loss on early extinguishment of debt; (f) certain legal and other settlements and related expenses; (g) gain or loss on sale of assets/businesses; (h) amortization of pension and postretirement actuarial losses; (i) release or establishment of significant income tax valuation allowances; (j) U.S. Tax Reform Act impact on income tax expense; (k) restructuring, impairment and plant closing and transition costs; (l) plant incident remediation costs; and (m) U.S. Tax Reform Act impact on noncontrolling interest. Adjusted diluted net income per share reflects all potential dilutive common shares outstanding during the period and is computed by dividing adjusted net income by the weighted average number of shares outstanding during the period increased by the number of additional shares that would have been outstanding as dilutive securities. Adjusted net income and adjusted net income per share amounts are presented solely as supplemental information.
- (3) The income tax impacts, if any, of each adjusting item represent a ratable allocation of the total difference between the unadjusted tax expense and the total adjusted tax expense, computed without consideration of any adjusting items using a with and without approach. During the six months ended June 30, 2018, we released \$95 million of valuation allowances in Switzerland and the U.K. We eliminated the effect of this significant change in tax valuation allowances from our presentation of adjusted net income to allow investors to better compare our ongoing financial performance from period to period. We do not adjust for insignificant changes in tax valuation allowances because we do not believe this provides more meaningful information than is provided under GAAP.
- (4) Includes costs associated with transition activities relating to the transition of our Textile Effects segment's production from Basel, Switzerland to a tolling facility. These transition costs were included in either selling,

general and administrative expenses or cost of sales on our consolidated statements of operations.

- (5) Capital expenditures, net of reimbursements, represent cash paid for capital expenditures less payments received as reimbursements from customers and joint venture partners. During the six months ended June 30, 2018 and 2017, capital expenditures from continuing operations of \$109 million and \$101 million, respectively, were reimbursed in part by \$2 million and \$1 million, respectively, from joint venture partners.
- (6) Our management uses free cash flow to (a) evaluate our liquidity, (b) evaluate strategic investments, (c) plan stock buyback and dividend levels and (d) evaluate our ability to incur and service debt. Free cash flow is not a defined term under U.S. GAAP, and it should not be inferred that the entire free cash flow amount is available for discretionary expenditures. We define free cash flow as net cash flows provided by operating activities from continuing operations and used in investing activities from continuing operations, excluding acquisition/disposition

Table of Contents

activities and including non-recurring separation costs. Free cash flow is typically derived directly from our condensed consolidated statement of cash flows; however, it may be adjusted for items that affect comparability between periods.

- (7) In addition to income tax impacts, this adjusting item is also impacted by depreciation and amortization expense and interest expense.

Three Months Ended June 30, 2018 Compared with Three Months Ended June 30, 2017

As discussed in “Note 4. Discontinued Operations” to our condensed consolidated financial statements, the results from continuing operations for all periods presented exclude the results of the former P&A Business and the results of our former polymers, base chemicals and Australian styrenics business. The increase of \$247 million in net income attributable to Huntsman Corporation and the increase of \$245 million in net income attributable to Huntsman International was the result of the following items:

- Revenues for the three months ended June 30, 2018 increased by \$350 million, or 17%, as compared with the 2017 period. The increase was primarily due to higher average selling prices in all our segments and higher sales volumes in all our segments, except for our Performance Products segment. See “—Segment Analysis” below.
- Our gross profit and the gross profit of Huntsman International for the three months ended June 30, 2018 increased by \$119 million each, or 27% each, as compared with the 2017 period. The increase resulted from higher gross margins in all our segments. See “—Segment Analysis” below.
- Our operating expenses and the operating expenses of Huntsman International for the three months ended June 30, 2018 increased by \$34 million and \$35 million, respectively, or 15% and 16%, respectively, as compared with the 2017 period, primarily related to an increase in consulting costs and the impact of translating foreign currency amounts to the U.S. dollar.
- Our interest expense and the interest expense of Huntsman International for the three months ended June 30, 2018 decreased by \$18 million and \$17 million, respectively, or 38% and 33%, respectively, as compared with the 2017 period. The decrease was due to the early repayments on our term loans during the second half of 2017.
- Equity in income of investment in unconsolidated affiliates for the three months ended June 30, 2018 was \$18 million compared to \$3 million in the 2017 period. The PO/MTBE joint venture with Sinopec, of which we hold a 49% interest, began commercial operations during the second half of 2017.
- Our income tax expense for the three months ended June 30, 2018 decreased to \$4 million from \$24 million in the 2017 period. The income tax expense of Huntsman International for the three months ended June 30, 2018 decreased

to \$3 million from \$24 million in the 2017 period. The decrease in tax expense was primarily due to the release of valuation allowances in Switzerland and the U.K. and the stock compensation excess tax benefits, which is partially offset by the additional tax expense from increased pre-tax income and the additional provisional deemed repatriation transition tax. Our income tax expense is significantly affected by the mix of income and losses in the tax jurisdictions in which we operate, as impacted by the presence of valuation allowances in certain tax jurisdictions. For further information concerning income taxes, see “Note 18. Income Taxes” to our condensed consolidated financial statements.

- Beginning in the third quarter of 2017, we reported the results of operations of the former P&A Business as discontinued operations. See “Note 4. Discontinued Operations” to our condensed consolidated financial statements. In addition to the former P&A Business, the results of operations of our former polymers, base chemicals and Australian styrenics businesses are reported as discontinued operations for all periods presented. Our income from discontinued operations, net of tax, for the three months ended June 30, 2018 increased to \$334 million from \$45 million in the 2017 period. Income from discontinued operations, net of tax, of Huntsman International for the three months ended June 30, 2018 increased to \$334 million from \$44 million in the 2017 period. The increase was primarily due to Venator’s improved margins primarily as

Table of Contents

a result from higher average selling prices and higher sales volumes in titanium dioxide and the recognition of an insurance gain..

Segment Analysis

(Dollars in millions)	Three months ended		Percent Change
	June 30, 2018	2017	
Revenues			
Polyurethanes	\$ 1,313	\$ 1,022	28%
Performance Products	593	561	6%
Advanced Materials	292	260	12%
Textile Effects	227	205	11%
Corporate and eliminations	(21)	6	NM
Total	\$ 2,404	\$ 2,054	17%
Huntsman Corporation			
Segment adjusted EBITDA(1)			
Polyurethanes	\$ 269	\$ 167	61%
Performance Products	94	102	(8)%
Advanced Materials	62	56	11%
Textile Effects	29	24	21%
Corporate and other	(39)	(50)	22%
Total	\$ 415	\$ 299	39%
Huntsman International			
Segment adjusted EBITDA(1)			
Polyurethanes	\$ 269	\$ 167	61%
Performance Products	94	102	(8)%
Advanced Materials	62	56	11%
Textile Effects	29	24	21%
Corporate and other	(39)	(50)	22%
Total	\$ 415	\$ 299	39%

NM—Not meaningful

(1) For more information, including reconciliation of segment adjusted EBITDA to net income of Huntsman Corporation or Huntsman International, as appropriate, see “Note 20. Operating Segment Information” to our condensed consolidated financial statements.

Table of Contents

	Three months ended June 30, 2018 vs 2017			
	Average Selling Price(1)			
	Local Currency	Foreign Currency Translation Impact	Mix & Other	Sales Volumes(2)
Period-Over-Period Increase (Decrease)				
Polyurethanes	10%	4%	—	14%
Performance Products	4%	3%	5%	(6)%
Advanced Materials	4%	4%	2%	2%
Textile Effects	3%	3%	(1)%	6%
Total Company	6%	4%	1%	6%

	Three months ended June 30, 2018 vs March 31, 2018			
	Average Selling Price(1)			
	Local Currency	Foreign Currency Translation Impact	Mix & Other	Sales Volumes(2)
Period-Over-Period Increase (Decrease)				
Polyurethanes	(1)%	—	1%	7%
Performance Products	—	(1)%	9%	(10)%
Advanced Materials	2%	(1)%	(1)%	5%
Textile Effects	8%	(1)%	—	7%
Total Company	—	(1)%	6%	—

(1) Excludes revenues from tolling arrangements, byproducts and raw materials.

(2) Excludes sales volumes of byproducts and raw materials.

Polyurethanes

The increase in revenues in our Polyurethanes segment for the three months ended June 30, 2018 compared to the same period of 2017 was due to higher average selling prices and higher sales volumes. MDI average selling prices increased in response to continued strong market conditions. MTBE average selling prices increased primarily as a result of higher pricing for high octane gasoline. MDI sales volumes increased due to increased demand across most major markets. MTBE sales volumes increased due to the impact of maintenance outages during the second quarter of 2017. The increase in segment adjusted EBITDA was primarily due to higher MDI and MTBE margins.

Performance Products

The increase in revenues in our Performance Products segment for the three months ended June 30, 2018 compared to the same period of 2017 was due to higher average selling prices, partially offset by lower sales volumes. Average selling prices increased primarily due to strong market conditions across several of our derivatives businesses and in response to higher raw materials costs. Sales volumes decreased primarily due to the impact of the planned maintenance outage at our Port Neches, Texas facility in the second quarter of 2018, partially offset by higher sales volumes in certain of our specialty amines and maleic anhydride businesses. The decrease in segment adjusted EBITDA was primarily due to lower sales volumes and higher fixed costs attributed to the planned maintenance outage, partially offset by stronger glycol market conditions.

Advanced Materials

The increase in revenues in our Advanced Materials segment for the three months ended June 30, 2018, compared to the same period in 2017 was due to higher sales volumes and higher average selling prices. Sales volumes increased across most markets in our core specialty business but were partially offset by lower sales volumes in our wind market due to challenging industry conditions. Average selling prices increased in response to higher raw material costs and the impact of a weaker U.S. dollar against major international currencies. The increase in segment adjusted EBITDA was primarily due to higher specialty sales volumes, partially offset by higher raw material and fixed costs.

Table of Contents

Textile Effects

The increase in revenues in our Textile Effects segment for the three months ended June 30, 2018 compared to the same period of 2017 was due to higher sales volumes and higher average selling prices. Sales volumes increased across most regions. Average selling prices increased in response to higher raw material costs and the impact of a weaker U.S. dollar against major international currencies. The increase in segment adjusted EBITDA was primarily due to higher sales volumes and average selling prices, partially offset by higher raw material costs.

Corporate and other

Corporate and other includes unallocated corporate overhead, unallocated foreign currency exchange gains and losses, LIFO inventory valuation reserve adjustments, loss on early extinguishment of debt, unallocated restructuring, impairment and plant closing costs, nonoperating income and expense, benzene sales and gains and losses on the disposition of corporate assets. For the three months ended June 30, 2018, adjusted EBITDA from Corporate and other for both Huntsman Corporation and Huntsman International increased by \$11 million to a loss of \$39 million from a loss of \$50 million for the same period of 2017. The increase in segment adjusted EBITDA from Corporate and other resulted primarily from a decrease in LIFO inventory reserve and an increase in gains from benzene sales.

Six Months Ended June 30, 2018 Compared with Six Months Ended June 30, 2017

As discussed in “Note 4. Discontinued Operations” to our condensed consolidated financial statements, the results from continuing operations for all periods presented exclude the results of the former P&A Business and the results of our former polymers, base chemicals and Australian styrenics business. The increase of 445 million in net income attributable to Huntsman Corporation and the increase of \$441 million in net income attributable to Huntsman International was the result of the following items:

- Revenues for the six months ended June 30, 2018 increased by \$713 million, or 18%, as compared with the 2017 period. The increase was primarily due to higher average selling prices in all our segments and higher sales volumes in all our segments, except for our Advanced Materials segment. See “—Segment Analysis” below.
- Our gross profit and the gross profit of Huntsman International for the six months ended June 30, 2018 increased by \$269 million and \$268 million, respectively, or 33% and 32%, respectively, as compared with the 2017 period. The increase resulted from higher gross margins in all our segments. See “—Segment Analysis” below.

Our operating expenses and the operating expenses of Huntsman International for the six months ended June 30, 2018 increased by \$57 million and \$58 million, respectively, or 13% each, as compared with the 2017 period, primarily related to an increase in research and development costs, consulting costs and the impact of translating foreign currency amounts to the U.S. dollar.

- Our interest expense and the interest expense of Huntsman International for the six months ended June 30, 2018 decreased by \$39 million and \$36 million, respectively, or 41% and 35%, respectively, as compared with the 2017 period. The decrease was due to the early repayments on our term loans during the second half of 2017.
- Equity in income of investment in unconsolidated affiliates for the six months ended June 30, 2018 was \$31 million compared to \$3 million in the 2017 period. The PO/MTBE joint venture with Sinopec, of which we hold a 49% interest, began commercial operations during the second half of 2017.
- Our income tax expense for the six months ended June 30, 2018 increased to \$57 million from \$43 million in the 2017 period. The income tax expense of Huntsman International for the six months ended June 30, 2018 increased to \$55 million from \$43 million in the 2017 period. The increase in tax expense was primarily due to the increase in pre-tax income and the additional provisional deemed repatriation transition tax, which is partially offset by the release of valuation allowances in Switzerland and the U.K. and the stock compensation excess tax benefits. Our income tax expense is significantly affected by the mix of income and losses in the tax jurisdictions in which we operate, as impacted by the presence of

Table of Contents

valuation allowances in certain tax jurisdictions. For further information concerning income taxes, see “Note 18. Income Taxes” to our condensed consolidated financial statements.

- Beginning in the third quarter of 2017, we reported the results of operations of the former P&A Business as discontinued operations. See “Note 4. Discontinued Operations” to our condensed consolidated financial statements. In addition to the former P&A Business, the results of operations of our former polymers, base chemicals and Australian styrenics businesses are reported as discontinued operations for all periods presented. Our income from discontinued operations, net of tax for the six months ended June 30, 2018 increased to \$448 million from \$38 million in the 2017 period. Income from discontinued operations, net of tax of Huntsman International for the six months ended June 30, 2018 increased to \$448 million from \$36 million in the 2017 period. The increase was primarily due to Venator’s improved margins primarily as a result from higher average selling prices and higher sales volumes in titanium dioxide and the recognition of an insurance gain.

Segment Analysis

(Dollars in millions)	Six months ended		Percent
	June 30, 2018	2017	Change
Revenues			
Polyurethanes	\$ 2,535	\$ 1,975	28%
Performance Products	1,196	1,094	9%
Advanced Materials	571	519	10%
Textile Effects	427	393	9%
Corporate and eliminations	(30)	5	NM
Total	\$ 4,699	\$ 3,986	18%

Huntsman Corporation

Segment adjusted EBITDA(1)

Polyurethanes	\$ 530	\$ 311	70%
Performance Products	196	186	5%
Advanced Materials	121	110	10%
Textile Effects	55	45	22%
Corporate and other	(82)	(93)	12%
Total	\$ 820	\$ 559	47%

Huntsman International

Segment adjusted EBITDA(1)

Polyurethanes	\$ 530	\$ 311	70%
Performance Products	196	186	5%
Advanced Materials	121	110	10%
Textile Effects	55	45	22%
Corporate and other	(79)	(91)	13%

Total	\$ 823	\$ 561	47%
-------	--------	--------	-----

NM—Not meaningful

59

Table of Contents

For more information, including reconciliation of segment adjusted EBITDA to net income of Huntsman Corporation or Huntsman International, as appropriate, see “Note 20. Operating Segment Information” to our condensed consolidated financial statements.

Period-Over-Period Increase (Decrease)	Six months ended June 30, 2018 vs 2017			
	Average Selling Price(1)			
	Local Currency	Foreign Currency Translation Impact	Mix & Other	Sales Volumes(2)
Polyurethanes	12%	5%	(1)%	12%
Performance Products	5%	3%	—	1%
Advanced Materials	3%	6%	2%	(1)%
Textile Effects	1%	3%	1%	4%
Total Company	7%	5%	(1)%	7%

Polyurethanes

The increase in revenues in our Polyurethanes segment for the six months ended June 30, 2018 compared to the same period of 2017 was due to higher average selling prices and higher sales volumes. MDI average selling prices increased in response to continued strong market conditions. MTBE average selling prices increased primarily as a result of higher pricing for high octane gasoline. MDI sales volumes increased due to increased demand across most major markets. MTBE sales volumes increased due to the impact of maintenance outages during the second quarter of 2017. The increase in segment adjusted EBITDA was primarily due to higher MDI and MTBE margins.

Performance Products

The increase in revenues in our Performance Products segment for the six months ended June 30, 2018 compared to the same period of 2017 was due to higher average selling prices and higher sales volumes. Average selling prices increased primarily due to strong market conditions across several of our derivatives businesses and in response to higher raw materials costs. Sales volumes increased in our amines, maleic anhydride and ethylene glycol businesses. The increase in segment adjusted EBITDA was primarily due to higher margins.

Advanced Materials

The increase in revenues in our Advanced Materials segment for the six months ended June 30, 2018, compared to the same period in 2017 was due to higher average selling prices, partially offset by lower sales volumes. Average selling prices increased in response to higher raw material costs and the impact of a weaker U.S. dollar against major international currencies. Sales volumes increased across most markets in our core specialty business, but were offset by lower sales volumes in our wind market due to challenging industry conditions. The increase in segment adjusted EBITDA was primarily due to higher specialty sales volumes, partially offset by higher raw material costs.

Textile Effects

The increase in revenues in our Textile Effects segment for the six months ended June 30, 2018 compared to the same period of 2017 was due to higher sales volumes and higher average selling prices. Sales volumes increased across most regions. Average selling prices increased in response to higher raw material costs and the impact of a weaker U.S. dollar against major international currencies. The increase in segment adjusted EBITDA was primarily due to higher sales volumes and average selling prices, partially offset by higher raw material costs.

Corporate and other

Corporate and other includes unallocated corporate overhead, unallocated foreign currency exchange gains and losses, LIFO inventory valuation reserve adjustments, loss on early extinguishment of debt, unallocated restructuring, impairment and plant closing costs, nonoperating income and expense, benzene sales and gains and losses on the disposition of corporate assets. For the six months ended June 30, 2018, adjusted EBITDA from Corporate and other for Huntsman Corporation increased by \$11 million to a loss of \$82 million from a loss of \$93 million for the same period of 2017. For the six months ended June 30, 2018, adjusted EBITDA from Corporate and other for Huntsman

Table of Contents

International increased by \$12 million to a loss of \$79 million from a loss of \$91 million for the same period of 2017. The increase in segment adjusted EBITDA from Corporate and other resulted primarily from a decrease in LIFO inventory reserve, an increase in gains from benzene sales and a decrease in unallocated corporate overhead, partially offset by an increase in unallocated foreign currency exchange loss.

Liquidity and Capital Resources

The following is a discussion of our liquidity and capital resources and does not include separate information with respect to Huntsman International in accordance with General Instructions H(1)(a) and (b) of Form 10 Q.

Cash Flows for the Six Months Ended June 30, 2018 Compared with Six Months Ended June 30, 2017

Net cash provided by operating activities from continuing operations for the six months ended June 30, 2018 and 2017 was \$339 million and \$277 million, respectively. The increase in net cash provided by operating activities from continuing operations during the six months ended June 30, 2018 compared with the same period in 2017 was primarily attributable to increased operating income as described in “—Results of Operations” above, partially offset by a \$123 million unfavorable variance in operating assets and liabilities for the six months ended June 30, 2018 as compared with the same period of 2017.

Net cash used in investing activities from continuing operations for the six months ended June 30, 2018 and 2017 was \$480 million and \$95 million, respectively. During the six months ended June 30, 2018 and 2017, we paid \$109 million and \$101 million, respectively, for capital expenditures. During the six months ended June 30, 2018 and 2017, we paid \$370 million and \$14 million for the acquisition of businesses, net of cash acquired. For more information concerning business acquisitions, see “Note 3. Business Combination” to our condensed consolidated financial statements.

Net cash provided by (used in) financing activities for the six months ended June 30, 2018 and 2017 was \$64 million and \$(224) million, respectively. The increase in net cash provided by financing activities was primarily due to borrowings on our 2018 Credit Facility and proceeds from the secondary offering of the P&A Business, partially offset by our repurchase of shares of our common stock under the share repurchase program and increased dividends paid to common stockholders and noncontrolling interests.

Free cash flow from continuing operations for the six months ended June 30, 2018 and 2017 were cash proceeds of \$230 million and \$177 million, respectively. The improvement in free cash flow was attributable to the changes in cash flows from operating and investing activities from continuing operations, excluding merger and acquisition

activities.

61

Table of Contents

Changes in Financial Condition

The following information summarizes our working capital position (dollars in millions):

	June 30, 2018	Less Acquisitions(2)	Subtotal	December 31, 2017	Increase (Decrease)	Percent Change
Cash and cash equivalents	\$ 408	\$ (2)	\$ 406	\$ 470	\$ (64)	(14)%
Restricted cash	1	—	1	11	(10)	(91)%
Accounts and notes receivable, net	1,377	(35)	1,342	1,283	59	5%
Inventories	1,178	(21)	1,157	1,073	84	8%
Prepaid expenses	59	—	59	60	(1)	(2)%
Other current assets	192	—	192	202	(10)	(5)%
Current assets held for sale(1)	3,158	—	3,158	2,880	278	10%
Total current assets	6,373	(58)	6,315	5,979	336	6%
Accounts payable	993	(13)	980	964	16	2%
Accrued liabilities	469	(7)	462	569	(107)	(19)%
Current portion of debt	255	—	255	40	215	538%
Current liabilities held for sale(1)	1,578	—	1,578	1,692	(114)	(7)%
Total current liabilities	3,295	(20)	3,275	3,265	10	—
Working capital	\$ 3,078	\$ (38)	\$ 3,040	\$ 2,714	\$ 326	12%

(1) The assets and liabilities held for sale are classified as current as of June 30, 2018 and December 31, 2017 because it is probable that the sale of our controlling financial interest in Venator ordinary shares will occur and proceeds will be collected within one year.

(2) Represents amounts related to business acquisitions. For more information, see “Note 3. Business Combination” to our condensed consolidated financial statements.

Excluding the effects of business acquisitions, our working capital increased by \$326 million as a result of the net impact of the following significant changes:

- The decrease in cash, cash equivalents and restricted cash of \$74 million resulted from the matters identified on our condensed consolidated statements of cash flows.
- Accounts and notes receivable increased by \$59 million mainly due to higher revenues in the second quarter of 2018 compared to the fourth quarter of 2017.

- Inventories increased by \$84 million primarily due to seasonally higher inventory volumes and higher raw material costs.
- Accounts payable increased by \$16 million primarily due to higher purchases consistent with the higher inventory balances.
- Accrued liabilities decreased by \$107 million primarily due to the payment of accrued compensation, taxes, other than income, accrued rebates and accrued restructuring and plant closing costs.
- Current portion of debt increased by \$215 million primarily due to borrowings on our 2018 Credit Facility of \$225 million for the Demilec Acquisition that we expect to repay within the next 12 months.

Direct and Subsidiary Debt

See “Note 8. Debt—Direct and Subsidiary Debt” to our condensed consolidated financial statements.

Debt Issuance Costs

See “Note 8. Debt—Direct and Subsidiary Debt—Debt Issuance Costs” to our condensed consolidated financial statements.

Table of Contents

Credit Facility

See “Note 8. Debt—Direct and Subsidiary Debt—Credit Facility” to our condensed consolidated financial statements.

A/R Programs

See “Note 8. Debt—Direct and Subsidiary Debt—A/R Programs” to our condensed consolidated financial statements.

Note Payable from Huntsman International to Huntsman Corporation

See “Note 8. Debt—Direct and Subsidiary Debt—Note Payable from Huntsman International to Huntsman Corporation” to our condensed consolidated financial statements.

Compliance with Covenants

See “Note 8. Debt—Compliance with Covenants” to our condensed consolidated financial statements.

Short-Term and Long-Term Liquidity

We depend upon our cash, 2018 Credit Facility, A/R Programs and other debt instruments to provide liquidity for our operations and working capital needs. As of June 30, 2018, we had \$1,459 million of combined cash and unused borrowing capacity, consisting of \$409 million in cash and restricted cash, \$966 million in availability under our 2018 Credit Facility, and \$84 million in availability under our A/R Programs. Our liquidity can be significantly impacted by various factors. The following matters had, or are expected to have, a significant impact on our liquidity:

- On May 21, 2018, Huntsman International entered into the 2018 Credit Facility, which replaced Huntsman International’s Prior Credit Facility. See “Recent Developments—Unsecured Revolving Credit

Facility.”

- Cash invested in our accounts receivable and inventory, net of accounts payable, was approximately \$151 million for the six months ended June 30, 2018, as reflected in our condensed consolidated statements of cash flows. We expect volatility in our working capital components to continue.
- During 2018, we expect to spend approximately \$325 million on capital expenditures. Our future expenditures include certain EHS maintenance and upgrades and periodic maintenance and repairs applicable to major units of manufacturing facilities and cost reduction and expansion facilities. We expect to fund this spending with cash provided by operations.
- In connection with the Demilec Acquisition on April 23, 2018, we borrowed \$275 million under the Prior Credit Facility and \$75 million under our U.S. A/R Program. Proceeds from \$275 million of borrowings under the 2018 Credit Facility were used to repay borrowings under our Prior Credit Facility. See “Note 1. General—Recent Developments—Demilec Acquisition” to our condensed consolidated financial statements.
- During the six months ended June 30, 2018, we made contributions to our pension and postretirement benefit plans related to continuing operations of \$46 million. During the remainder of 2018, we expect to contribute an additional amount of approximately \$51 million to these plans.
- We are involved in a number of cost reduction programs for which we have established restructuring accruals. As of June 30, 2018, we had \$49 million of accrued restructuring costs from continuing operations, of which \$7 million is classified as current. For further discussion of these plans and the costs involved, see “Note 7. Restructuring, Impairment and Plant Closing Costs” to our condensed consolidated financial statements.

Table of Contents

- The payment of dividends is a business decision made by our Board of Directors from time to time based on our earnings, financial position and prospects, and such other considerations as our Board of Directors considers relevant. Historically, our Board of Directors has declared quarterly cash dividends of \$0.125 per share of common stock. On February 7, 2018, the Board of Directors approved an increase to the quarterly cash dividend to \$0.1625 per share of common stock beginning with the March 30, 2018 quarterly dividend. While management currently expects that we will continue to pay the quarterly cash dividend, our dividend practice may change at any time.
- On February 7, 2018 and on May 3, 2018, our Board of Directors authorized our Company to repurchase up to an additional \$950 million in shares of our common stock in addition to the \$50 million remaining under our September 2015 share repurchase authorization. Repurchases may be made through the open market, including through accelerated share repurchase programs, or in privately negotiated transactions, and repurchases may be commenced or suspended from time to time without prior notice. Shares of common stock acquired through the repurchase program are held in treasury at cost. During the six months ended June 30, 2018, we repurchased 4,632,402 shares of our common stock for approximately \$138 million, including commissions, under the repurchase program, of which \$3 million was settled in July 2018. From July 1, 2018 through July 23, 2018, we repurchased an additional 542,933 shares of our common stock for approximately \$16 million, including commissions.
- We expect to monetize our investment in Venator and expect to use the net proceeds to repay borrowings under the 2018 Credit Facility, for acquisitions, to repurchase shares of our common stock and for other corporate purposes.
- We believe that cash taxes related to our completed dispositions of Venator will be approximately \$185 million, with \$35 million paid in 2017, \$15 million paid in 2018 and the remaining \$135 million spread over the next seven years. To the extent that we receive net cash proceeds of less than \$20 per share on future Venator dispositions, we will pay zero additional taxes related to the sale of our remaining 53% interest in Venator. Any net cash proceeds above \$20 per share relating to the sale of our remaining 53% interest in Venator will be taxed at approximately 22%.
- As of June 30, 2018, we had indebtedness of \$2.6 billion, and we believe we have achieved an investment-grade profile.

As of June 30, 2018, we had \$255 million classified as current portion of debt, including borrowings on our 2018 Credit Facility of \$225 million, debt at our variable interest entities of \$23 million, and certain other short term facilities and scheduled amortization payments totaling \$7 million. Although we cannot provide assurances, we intend to renew, repay or extend the majority of these short term facilities in the next twelve months.

As of June 30, 2018, we had approximately \$343 million of cash and cash equivalents, including restricted cash, held by our foreign subsidiaries, including our variable interest entities. Additionally, we have material intercompany debt obligations owed to us by our non U.S. subsidiaries. We intend to use cash held in our foreign subsidiaries to fund our local operations. Nevertheless, we could repatriate cash as dividends or repayments of intercompany debt. While the repatriation of cash as a dividend or repayment of intercompany debt would generally not be subject to U.S. taxation as a result of the U.S. Tax Reform Act, such repatriation may be subject to limited foreign taxes.

Restructuring, Impairment and Plant Closing Costs

For a discussion of restructuring plans and the costs involved, see “Note 7. Restructuring, Impairment and Plant Closing Costs” to our condensed consolidated financial statements.

Critical Accounting Policies

Our critical accounting policies are presented in Management’s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10 K for the year ended December 31, 2017.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks, such as changes in interest rates, foreign exchange rates and commodity pricing risks. From time to time, we enter into transactions, including transactions involving derivative instruments, to manage certain of these exposures.

All derivatives, whether designated as hedging relationships or not, are recorded on our balance sheet at fair value. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged items are recognized in earnings. If the derivative is designated as a cash flow hedge, changes in the fair value of the derivative are recorded in accumulated other comprehensive loss, to the extent effective, and will be recognized in the income statement when the hedged item affects earnings. To the extent applicable, we perform effectiveness assessments in order to use hedge accounting at each reporting period. For a derivative that does not qualify as a hedge, changes in fair value are recognized in earnings.

We also hedge our net investment in certain European operations. Changes in the fair value of the hedge in the net investment of certain European operations are recorded as an unrealized currency translation adjustment in accumulated other comprehensive loss.

Our revenues and expenses are denominated in various foreign currencies, and our cash flows and earnings are thus subject to fluctuations due to exchange rate variations. From time to time, we may enter into foreign currency derivative instruments to minimize the short-term impact of movements in foreign currency rates. Where practicable, we generally net multicurrency cash balances among our subsidiaries to help reduce exposure to foreign currency exchange rates. Certain other exposures may be managed from time to time through financial market transactions, principally through the purchase of spot or forward foreign exchange contracts (generally with maturities of one year or less). We do not hedge our foreign currency exposures in a manner that would eliminate the effect of changes in exchange rates on our cash flows and earnings. As of June 30, 2018, we had approximately \$146 million in notional amount (in U.S. dollar equivalents) outstanding in forward foreign currency contracts.

From time to time, we may purchase interest rate swaps and/or other derivative instruments to reduce the impact of changes in interest rates on our floating-rate long-term debt. Under interest rate swaps, we agree with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional principal amount.

Beginning in 2009, Arabian Amines Company entered into a 12-year floating to fixed interest rate contract providing for a receipt of LIBOR interest payments for a fixed payment of 5.02%. In connection with the consolidation of Arabian Amines Company as of July 1, 2010, the interest rate contract is included in our consolidated results. See “Note 6. Variable Interest Entities” to our condensed consolidated financial statements. The notional amount of the swap

as of June 30, 2018 was \$12 million, and the interest rate contract was not designated as a cash flow hedge. As of June 30, 2018, the fair value of the swap was \$1 million and was recorded in noncurrent liabilities on our condensed consolidated balance sheets. For each of the three and six months ended June 30, 2018 and 2017, we recorded a reduction of interest expense of nil due to changes in fair value of the swap.

In November 2014, we entered into two five year cross-currency interest rate contracts and one eight year cross-currency interest rate contract to swap an aggregate notional \$200 million for an aggregate notional €161 million. This swap was designated as a hedge of net investment for financial reporting purposes. Under the cross-currency interest rate contract, we were to receive fixed U.S. dollar payments of \$5 million semiannually on May 15 and November 15 (equivalent to an annual rate of 5.125%) and make interest payments of approximately €3 million (equivalent to an annual rate of approximately 3.6%). In August 2017, we terminated these cross-currency interest rate contracts and received \$7 million from the counterparties.

A portion of our debt is denominated in euros. We also finance certain of our non-U.S. subsidiaries with intercompany loans that are, in many cases, denominated in currencies other than the entities' functional currency. We manage the net foreign currency exposure created by this debt through various means, including cross-currency swaps, the designation of certain intercompany loans as permanent loans because they are not expected to be repaid in the foreseeable future and the designation of certain debt and swaps as net investment hedges.

Table of Contents

Foreign currency transaction gains and losses on intercompany loans that are not designated as permanent loans are recorded in earnings. Foreign currency transaction gains and losses on intercompany loans that are designated as permanent loans are recorded in other comprehensive income on our condensed consolidated statements of comprehensive income. From time to time, we review such designation of intercompany loans.

We review our non-U.S. dollar denominated debt and derivative instruments to determine the appropriate amounts designated as hedges. As of June 30, 2018, we have designated approximately €505 million (approximately \$585 million) of euro-denominated debt as a hedge of our net investment. For the six months ended June 30, 2018 and 2017, the amount recognized on the hedge of our net investment was a gain of \$24 million and a loss of \$54 million, respectively, and was recorded in other comprehensive (loss) income on our condensed consolidated statements of comprehensive income.

ITEM 4. CONTROLS AND PROCEDURES

Our management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of June 30, 2018. Based on this evaluation, our chief executive officer and chief financial officer have concluded that, as of June 30, 2018, our disclosure controls and procedures were effective, in that they ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms, and (2) accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

No changes to our internal control over financial reporting occurred during the quarter ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). However, we can only give reasonable assurance that our internal controls over financial reporting will prevent or detect material misstatements on a timely basis. Ineffective internal controls over financial reporting could cause investors to lose confidence in our reported financial information and could result in a lower trading price for our securities.

Table of Contents

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Except as set forth below, there have been no material developments with respect to material legal proceedings referenced in Part I, Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2017. See also “Note 15. Commitments and Contingencies—Legal Matters—Indemnification Matters” and “Note 16. Environmental, Health and Safety Matters—North Maybe Mine Remediation.”

Rockwood Litigation

On February 6, 2017, we filed a lawsuit in New York state court against Rockwood Holdings, Inc. (“Rockwood”), Albemarle Corporation (as Rockwood’s successor) and certain former Rockwood executives to recover damage for fraud and breach of contract. During the commissioning of a new Venator production facility in Augusta, Georgia (the “Augusta Facility”) for the synthesis of iron oxide pigments, Venator experienced delays producing products at the expected specifications and quantities, raising questions regarding the capabilities of the technology we acquired from Rockwood in October 2014. In May 2018, Venator implemented a plan to cease using certain portions of the Augusta Facility and incurred significant restructuring expenses. We are seeking various forms of legal remedy, including compensatory damages, punitive damages, expectation damages, consequential damages and restitution. Venator is not party to the suit.

ITEM 1A. RISK FACTORS

For information regarding risk factors, see “Part I. Item 1A. Risk Factors,” in our Annual Report on Form 10 K for the year ended December 31, 2017.

Changes in U.S. trade policies and other factors beyond the Company’s control may adversely impact our business, financial condition and results of operations.

Tariffs, retaliatory tariffs or other trade restrictions on products and materials that our customers import or export, including among others, textile, automotive and consumer products, could cause the prices of our customers’ products to increase which could reduce demand for such products, or reduce our customer margins, and adversely impact their revenues, financial results and ability to service debt; which, in turn, could adversely affect our financial condition and

results of operations. Additionally, our products may become directly subject to future tariffs, which would in turn raise the cost to our customers and could adversely affect the demand for our products. Direct or unforeseen consequences of tariffs, retaliatory tariffs or other trade restrictions may also alter the competitive landscape of our products in one or more regions of the world.

It remains unclear how the U.S. Administration or foreign governments will act with respect to tariffs, international trade agreements and policies. A trade war or other governmental action related to tariffs or international trade agreements or policies has the potential to negatively impact ours and/or our customers' costs, demand for our customers' products, and/or the global economy or certain sectors thereof and, thus, adversely impact our business, financial condition and results of operations.

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information with respect to shares of our common stock that we repurchased as part of our share repurchase program and shares of restricted stock granted under our 2016 Stock Incentive Plan and our Prior Plan that we withheld upon vesting to satisfy our tax withholding obligations during the months ended June 30, 2018.

	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs(1)	Approximate dollar value of shares that may yet be purchased under the plans or programs(1)
April	1,895,914	\$ 28.86	1,895,724	\$ 344,000,000
May	137,246	31.02	136,700	890,000,000
June	914,678	30.62	914,678	862,000,000
Total	2,947,838	29.51	2,947,102	

(1) On February 7, 2018 and on May 3, 2018, our Board of Directors authorized our Company to repurchase up to an additional \$950 million in shares of our common stock in addition to the \$50 million remaining under our September 2015 share repurchase authorization. The share repurchase program will be supported by our free cash flow generation and by the monetization of Venator shares. Repurchases may be made in the open market, including through accelerated share repurchase programs, or in privately negotiated transactions, and repurchases may be commenced or suspended from time to time without prior notice. Shares of common stock acquired through the repurchase program are held in treasury at cost. During the three months ended June 30, 2018, we repurchased 2,947,102 shares of our common stock for approximately \$87 million, including commissions, under the repurchase program, of which \$3 million was settled in July 2018.

ITEM 6. EXHIBITS

See the Exhibit Index at the end of this Quarterly Report on Form 10-Q for exhibits filed with this report.

Table of Contents

EXHIBIT INDEX

Exhibit Number	Exhibit Description	Exhibit	Filing Date	Incorporated by Reference
2.1	<u>Share Purchase Agreement dated as of March 13, 2018, by and among Lux Insulation Management S.à r.l. & Partners S.C.A. and Lux Insulation Management S.à r.l. and Huntsman International LLC</u>	8-K1	March 31, 2018	
3.1	<u>Amended and Restated Certificate of Incorporation of Huntsman Corporation</u>	8-K1	May 12, 2014	
3.2	<u>Fifth Amended and Restated Bylaws of Huntsman Corporation dated as of December 21, 2016</u>	8-K1	December 23, 2016	
10.1	<u>Credit Agreement, dated May 21, 2018, between Huntsman International LLC, JPMorgan Chase Bank, N.A., as administrative agent, Bank of America, N.A. and Citibank, N.A. as co-syndication agents, and Goldman Sachs Bank USA and PNC Bank, National Association, as co-documentation agents, and the lenders thereto.</u>	8-K1	May 23, 2018	
31.1	* <u>Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002</u>			
31.2	* <u>Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002</u>			
32.1	* <u>Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002</u>			
32.2	* <u>Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002</u>			
101.INS	* XBRL Instance Document			
101.SCH	* XBRL Taxonomy Extension Schema			
101.CAL	* XBRL Taxonomy Extension Calculation Linkbase			
101.LAB	* XBRL Taxonomy Extension Label Linkbase			
101.PRE	* XBRL Taxonomy Extension Presentation Linkbase			
101.DEF	* XBRL Taxonomy Extension Definition Linkbase			

* Filed herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned thereunto duly authorized.

Dated: July 31, 2018 HUNTSMAN CORPORATION
HUNTSMAN INTERNATIONAL LLC

By: /s/ SEAN DOUGLAS
Sean Douglas
Executive Vice President and Chief Financial Officer
and Manager (Principal Financial Officer)

By: /s/ RANDY W. WRIGHT
Randy W. Wright
Vice President and Controller (Authorized Signatory and
Principal Accounting Officer)