DST SYSTEMS INC Form 10-Q August 07, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 1-14036

DST SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

43-1581814

(I.R.S. Employer Identification No.)

333 West 11th Street, Kansas City, Missouri

(Address of principal executive offices)

64105 (Zip Code)

(816) 435-1000

(Registrant s telephone number, including area code)

No Changes

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o $\,$ No x

Number of shares outstanding of the Company s common stock as of July 31, 2012:

Common Stock \$0.01 par value 45,094,787

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June 30, 2012

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The brand, service or product names or marks referred to in this Report are trademarks or service marks, registered or otherwise, of DST Systems, Inc. or its subsidiaries or affiliates or of vendors to the Company.

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Form 10-Q

June 30, 2012

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Introductory Comments

The Condensed Consolidated Financial Statements of DST Systems, Inc. (DST or the Company) included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. These Condensed Consolidated Financial Statements should be read in conjunction with the Company s audited financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

The results of operations for the three and six months ended June 30, 2012 are not necessarily indicative of the results to be expected for the full year 2012.

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DST Systems, Inc.

Condensed Consolidated Balance Sheet

(in millions, except per share amounts)

(unaudited)

	•	June 30, 2012	December 31, 2011
ASSETS			
Current assets			
Cash and cash equivalents	\$	93.2	\$ 40.9
Funds held on behalf of clients		281.2	272.6
Client funding receivable		44.1	42.6
Accounts receivable		325.6	325.2
Deferred income taxes		9.1	8.4
Other assets		64.7	77.2
		817.9	766.9
Investments		1,078.3	1,072.8
Unconsolidated affiliates		376.1	370.8
Properties		509.9	523.9
Intangible assets		161.1	169.0
Goodwill		484.9	487.0
Other assets		66.0	38.2
Total assets	\$	3,494.2	\$ 3,428.6
LIABILITIES AND EQUITY			
Current liabilities			
Current portion of debt	\$	298.8	\$ 320.8
Client funds obligations		325.3	315.2
Accounts payable		90.8	96.0
Accrued compensation and benefits		101.7	119.6
Deferred revenues and gains		79.7	101.3
Income tax payable		39.5	
Other liabilities		106.0	120.8
		1,041.8	1,073.7
Long-term debt		915.6	1,059.5
Income taxes payable		73.3	60.7
Deferred income taxes		332.4	326.5
Other liabilities		78.4	72.5
Total liabilities		2,441.5	2,592.9
Commitments and contingencies (Note 10)			
Equity			
DST Systems, Inc. stockholders equity			
Preferred stock, \$0.01 par; 10 million shares authorized and unissued			
Common stock, \$0.01 par; 400 million shares authorized, 95.3 million shares issued		1.0	1.0
Additional paid-in capital		229.4	246.0
Retained earnings		3,373.0	3,191.3
Treasury stock (50.3 million and 51.2 million shares, respectively), at cost		(2,842.2)	(2,896.1)

Accumulated other comprehensive income	291.5	277.8
Total DST Systems, Inc. stockholders equity	1,052.7	820.0
Non-controlling interest		15.7
Total equity	1,052.7	835.7
Total liabilities and equity	\$ 3.494.2 \$	3,428.6

DST Systems, Inc.

Condensed Consolidated Statement of Income

(in millions, except per share amounts)

(unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,		
	2012	,	2011	2012	,	2011	
Operating revenues	\$ 465.5	\$	424.1	\$ 941.4	\$	853.6	
Out-of-pocket reimbursements	167.3		158.1	344.6		320.3	
Total revenues	632.8		582.2	1,286.0		1,173.9	
Costs and expenses	539.6		477.6	1,098.7		969.9	
Depreciation and amortization	42.3		31.3	76.3		61.4	
Income from operations	50.9		73.3	111.0		142.6	
Interest expense	(11.7)		(12.0)	(23.4)		(23.7)	
Other income, net	194.2		14.6	223.9		31.8	
Equity in earnings of unconsolidated affiliates	1.4		7.2	6.7		15.6	
Income before income taxes and non-controlling							
interest	234.8		83.1	318.2		166.3	
Income taxes	89.9		28.7	118.0		58.8	
Net income	144.9		54.4	200.2		107.5	
Net loss attributable to non-controlling interest			0.8			1.1	
Net income attributable to DST Systems, Inc.	\$ 144.9	\$	55.2	\$ 200.2	\$	108.6	
Average common shares outstanding	45.0		46.5	44.7		46.4	
Average diluted shares outstanding	45.7		47.2	45.5		47.1	
Basic earnings per share	\$ 3.22	\$	1.19	\$ 4.48	\$	2.34	
Diluted earnings per share	\$ 3.17	\$	1.17	\$ 4.40	\$	2.31	
Cash dividends per share of common stock	\$	\$		\$ 0.40	\$	0.35	

DST Systems, Inc.

Condensed Consolidated Statement of Comprehensive Income

(in millions)

(unaudited)

	Three Months Ended June 30,			ded	Six Months Ended June 30,		
		2012		2011	2012	2011	
Net income attributable to DST Systems, Inc.	\$	144.9	\$	55.2 \$	200.2	\$ 108.6	
Other comprehensive income (loss), net of tax:							
Unrealized gains (losses) on investments:							
Unrealized holding gains (losses) arising during the period		(26.1)		(4.0)	30.0	(20.9)	
Proportional share of unconsolidated affiliate interest rate swap						2.0	
Unrealized gain (loss) on interest rate swaps		0.1		(0.7)	0.5	0.1	
		(26.0)		(4.7)	30.5	(18.8)	
Less reclassification adjustments for net gains included in							
net income		(3.5)		(6.2)	(12.7)	(11.1)	
Total unrealized gains (losses) on investments and interest rate swaps, net of taxes (benefits) of (\$19.1), (\$6.8), \$11.3							
and (\$18.8)		(29.5)		(10.9)	17.8	(29.9)	
Foreign currency translation adjustments, net of taxes						0.6	
(benefits) of (\$0.6), \$1.4, (\$1.8) and \$1.9		(4.4)		3.6	(4.1)	9.6	
Other comprehensive income (loss), net of tax		(33.9)		(7.3)	13.7	(20.3)	
Comprehensive income	\$	111.0	\$	47.9 \$	213.9	\$ 88.3	

DST Systems, Inc.

Condensed Consolidated Statement of Cash Flows

(in millions)

(unaudited)

		Six Months End June 30,	
Cook flows anausting activities		2012	2011
Cash flows operating activities: Net income	\$	200.2 \$	107.5
Depreciation and amortization	Ф	76.3	61.4
Net gains on investments		(161.2)	(18.3)
Amortization of share based compensation		14.8	10.7
Equity in earnings of unconsolidated affiliates		(6.7)	(15.6)
Dividends from unconsolidated affiliates		0.9	6.3
Deferred income taxes		(4.5)	(1.3)
Changes in accounts receivable		(0.3)	11.7
Change in client funds obligations		1.5	(27.8)
Change in client funding receivable		(1.5)	27.8
Changes in accounts payable and accrued liabilities		(14.0)	16.8
Changes in income taxes payable		81.5	7.6
Changes in deferred revenues and gains		(21.6)	(3.3)
Changes in accrued compensation and benefits		(17.5)	(23.3)
Other, net		(38.2)	(4.3)
Total adjustments to net income		(90.5)	48.4
Net		109.7	155.9
Cash flows investing activities:			
Capital expenditures		(50.4)	(31.6)
Investments in securities		(142.9)	(262.8)
Proceeds from sales/maturities of investments		319.0	222.3
Net (increase) decrease in restricted cash and cash equivalents held to satisfy client funds			
obligations		(6.1)	100.0
Acquisition of businesses, net of cash acquired		·	(65.5)
Other, net		6.3	2.4
Net		125.9	(35.2)
Cash flows financing activities:			
Proceeds from issuance of common stock		43.5	42.9
Principal payments on debt		(10.5)	(14.9)
Repurchases of senior convertible debentures			(8.8)
Net borrowings (payments) on revolving credit facilities		(164.6)	(37.7)
Payment of debt issuance costs		(0.2)	(1.9)
Net increase (decrease) in client funds obligations		8.6	(90.4)
Common stock repurchased		(27.9)	(43.5)
Payment for acquisition of non-controlling interest		(17.7)	
Payment of cash dividends		(17.9)	(16.2)
Excess tax benefits from share based compensation		3.4	1.3
Net		(183.3)	(169.2)
Net increase in cash and cash equivalents		52.3	(48.5)
Cash and cash equivalents, beginning of period		40.9	139.8
Cash and cash equivalents, end of period	\$	93.2 \$	91.3

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Notes to Condensed Consolidated Financial Statements

(unaudited)

1. Summary of Accounting Policies

The Condensed Consolidated Financial Statements of DST Systems, Inc. (DST or the Company) included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission (SEC). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. The Condensed Consolidated Balance Sheet as of December 31, 2011 has been derived from the audited Consolidated Balance Sheet at that date, but does not include all of the information and notes required by GAAP for complete financial statements. These Condensed Consolidated Financial Statements should be read in conjunction with the Company s audited financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

In the opinion of management, the accompanying unaudited Condensed Consolidated Financial Statements contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the consolidated financial position of the Company and its subsidiaries at June 30, 2012, and the results of operations and comprehensive income for the three and six months ended June 30, 2012 and 2011 and cash flows for the six months ended June 30, 2012 and 2011.

Certain amounts in the 2011 financial statements have been reclassified to conform to the 2012 presentation.

The results of operations for the three and six months ended June 30, 2012 are not necessarily indicative of the results to be expected for the full year 2012.

New Authoritative Accounting Guidance

Comprehensive Income

On January 1, 2012, DST adopted an accounting standard that modifies the presentation of comprehensive income in the financial statements. The standard requires an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The Company elected the latter presentation option upon adopting this accounting standard. The adoption of this guidance did not have a significant

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effect on the consolidated financial statements.
Testing Goodwill for Impairment
On January 1, 2012, DST adopted an accounting standard related to testing for goodwill impairments. The guidance permits an entity to first assess qualitative factors to determine whether it is more than likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. The adoption of this guidance did not have a significant effect on the consolidated financial statements.
Fair Value Measurement and Disclosure
On January 1, 2012, DST adopted an accounting standard related to fair value measurements and disclosure requirements. The guidance is intended to improve the comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP
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and International Financial Reporting Standards. The adoption of this guidance did not have a significant effect on the consolidated financial statements.

Revenue recognition

On January 1, 2011, the Company adopted new authoritative accounting guidance related to revenue recognition for multiple element arrangements. The guidance eliminated the use of the residual method of allocation and required that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. The Company adopted this guidance on a prospective basis and applied it to relevant revenue arrangements originating or materially modified on or after January 1, 2011.

Revenue arrangements with multiple deliverables are evaluated to determine if the deliverables (items) can be divided into more than one unit of accounting. An item can generally be considered a separate unit of accounting if all of the following criteria are met: 1) the delivered item(s) has value to the customer on a standalone basis; 2) there is objective and reliable evidence of the fair value of the undelivered item(s); and 3) if the arrangement includes a general right of return relative to the delivered item(s), delivery or performance of the undelivered item(s) is considered probable and substantially in the control of the Company. Once separate units of accounting are determined, the arrangement consideration is allocated at the inception of the arrangement to all deliverables using the relative selling price method. Relative selling price is obtained from sources such as vendor-specific objective evidence (VSOE), which is based on the separate selling price for that or a similar item or from third-party evidence (TPE) such as how competitors have priced similar items. If such evidence is unavailable, the Company uses its best estimate of the selling price (BESP), which includes various internal factors such as our pricing strategy and market factors. It is not common for the Company to use TPE and BESP as VSOE can be established for the majority of DST s client arrangements.

For multiple element revenue arrangements entered prior to January 1, 2011, in cases where there was objective and reliable evidence of the fair value of the undelivered item(s) in an arrangement but no such evidence for the delivered item(s), the residual method was used to allocate the arrangement consideration. For units of accounting which include more than one deliverable, the Company generally defers all revenue for the unit of accounting until the period over which the last undelivered item is delivered. The adoption of this new authoritative accounting guidance did not have a significant impact to the Company s results.

2. Client Funds/Obligations

The Company had \$281.2 million and \$272.6 million of funds held on behalf of clients at June 30, 2012 and December 31, 2011, respectively. Included in these amounts were \$16.8 million and \$14.3 million of fixed-income marketable securities at June 30, 2012 and December 31, 2011, respectively, which have been classified as available-for-sale investments. There were no significant unrealized gains or losses associated with these fixed-income securities at June 30, 2012 and December 31, 2011. During the six months ended June 30, 2012 and 2011, the Company received \$61.7 million and \$59.3 million, respectively, of proceeds from the sales/maturities of investments in available-for-sale securities held to satisfy client funds obligations. Gross realized gains and gross realized losses associated with the sales/maturities of these available-for-sale securities held to satisfy client funds obligations were not significant during both the three and six months ended June 30, 2012 and 2011.

3. Investments

Investments are as follows (in millions):

	2012	Carrying		9
	Ownership Percentage	June 30, 2012	1	December 31, 2011
Available-for-sale securities:				
State Street Corporation	2%	\$ 461.2	\$	416.4
Computershare Ltd.	2%	90.6		122.7
Euronet Worldwide	4%	32.2		34.8
Other available-for-sale securities		181.1		199.1
		765.1		773.0
Other:				
Trading securities		42.9		39.9
Held-to-maturity		14.9		15.4
Cost method, private equity and other investments		255.4		244.5
		313.2		299.8
Total investments		\$ 1,078.3	\$	1,072.8

Certain information related to the Company s available-for-sale securities is as follows (in millions):

	ne 30, 012	December 31, 2011
Book cost basis	\$ 284.5 \$	315.6
Gross unrealized gains	465.5	438.3
Gross unrealized losses	(3.2)	(4.3)
Unrealized gain - foreign currency exchange rates	18.3	23.4
Market value	\$ 765.1 \$	773.0

During the six months ended June 30, 2012 and 2011, the Company received \$109.4 million and \$153.7 million, respectively, from the sale of investments in available-for-sale securities. Gross realized gains of \$8.3 million and \$10.8 million and gross realized losses of \$1.0 million and \$0.5 million were recorded during the three months ended June 30, 2012 and 2011, respectively, from available-for-sale securities. Gross realized gains of \$24.8 million and \$19.1 million and gross realized losses of \$2.1 million and \$0.7 million were recorded during the six months ended June 30, 2012 and 2011, respectively, from available-for-sale securities. In addition, the Company recorded unrealized losses on available-for-sale securities of \$1.6 million and \$1.9 million for the three and six months ended June 30, 2012, respectively, compared to \$0.1 million for both the three and six months ended June 30, 2011 related to other than temporary investment impairments.

The following table summarizes the fair value and gross unrealized losses of the Company s investments by the length of time that the securities have been in a continuous loss position, at June 30, 2012 (in millions):

		Less than 1	2 mor	ıths	Greater tl	han 12 months		Total				
	Fai	ir Value	U	nrealized Losses	Fair Value	Unrealized Losses	Fa	ir Value	U	nrealized Losses		
Common stock	\$	42.3	\$	3.2	\$	\$	\$	42.3	\$	3.2		

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In addition to recording other than temporary investment impairments on available-for-sale securities, the Company records lower of cost or market valuation adjustments on private equity fund investments and other cost method investments when impairment conditions are present. During the three and six months ended June 30, 2012, the Company recorded \$0.3 million and \$0.7 million, respectively, of impairments on other investments as compared to none and \$1.0 million during the three and six months ended June 30, 2011. The impairments recorded related primarily to investments in the Financial Services Segment and the Investments and Other Segment. A decline in a security s net realizable value that is other than temporary is treated as a loss based on quoted or derived market value and is reflected in Other Income, net in the Condensed Consolidated Statement of Income.

Future adverse changes in market conditions or poor operating results of underlying investments could result in losses or an inability to recover the carrying value of the investments that may not be reflected in an investment s current carrying value, thereby possibly requiring an impairment charge in the future. Such a charge could have a material effect on the Company s financial position.

The Company is a limited partner in various private equity funds. At June 30, 2012 and December 31, 2011, the Company s carrying value of these private equity fund investments was approximately \$232.6 million and \$221.5 million, respectively. At June 30, 2012, the Company had future capital commitments related to these private equity fund investments of approximately \$22.5 million.

In May 2012, DST recorded cash proceeds and a gain of \$138.7 million from the sale of a portion of its investment in a privately held company (a cost method investment) in a transaction arranged by that company. In addition, DST received a \$47.3 million cash dividend from the same privately held company. Cash from these transactions were primarily used to reduce debt.

4. Unconsolidated Affiliates

Unconsolidated affiliates are as follows (in millions):

	2012	Carrying		
	Ownership Percentage	June 30, 2012	Γ	December 31, 2011
Unconsolidated affiliates:				
Boston Financial Data Services, Inc.	50%	\$ 184.6	\$	179.1
International Financial Data Services, U.K.	50%	92.9		90.0
International Financial Data Services, L.P.	50%	48.7		48.6
Unconsolidated real estate affiliates		38.1		38.4
Other unconsolidated affiliates		11.8		14.7
Total		\$ 376.1	\$	370.8

Equity in earnings (losses) of unconsolidated affiliates, net of income taxes provided by the unconsolidated affiliates follows (in millions):

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	Three Months Ended June 30,					Six Months Ended June 30,			
		2012		2011		2012		2011	
Boston Financial Data Services, Inc.	\$	2.3	\$	3.1	\$	5.5	\$	6.3	
International Financial Data Services,									
U.K.		0.2		3.4		1.8		7.5	
International Financial Data Services, L.P.		1.2		0.4		1.1		2.1	
Other unconsolidated affiliates		(2.3)		0.3		(1.7)		(0.3)	
	\$	1.4	\$	7.2	\$	6.7	\$	15.6	

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5. Fair Value Measurements

Authoritative accounting guidance on fair value measurements establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of June 30, 2012 and December 31, 2011, the Company held certain investment assets and certain liabilities that are required to be measured at fair value on a recurring basis. These investment assets include the Company's available-for-sale equity securities and trading securities whereby fair value is determined using quoted prices in active markets. Accordingly, the fair value measurements of these investments have been classified as Level 1 in the table below. Fair value for deferred compensation liabilities that are credited with deemed gains or losses of the underlying hypothetical investments, primarily equity securities, have been classified as Level 1 in the tables below. In addition, the Company has investments in available-for-sale fixed income securities, pooled funds and interest rate swaps that are required to be reported at fair value. Fair value for the available-for-sale fixed income securities and for the interest rate swaps was determined using inputs from quoted prices for similar assets and liabilities in active markets that are directly or indirectly observable. Fair value for investments in pooled funds is determined using net asset value. Accordingly, the Company s investments in available-for-sale fixed income securities, pooled funds and interest rate swaps have been classified as Level 2 in the table below.

The following tables present assets and liabilities measured at fair value on a recurring basis (in millions):

	June í	30, 2012	Quo in Ma Id	Fair Value Me ted prices Active rkets for lentical Assets .evel 1)	Si Ol	ents at Reportin gnificant Other oservable Inputs Level 2)	Significant Unobservable Inputs (Level 3)
Equity securities	\$	796.8	\$	796.8	\$		\$
Investments in pooled funds		47.2				47.2	
Fixed income securities		28.0				28.0	
Deferred compensation liabilities		(42.9)		(42.9)			
Interest rate swap liability		(3.3)				(3.3)	
Total	\$	825.8	\$	753.9	\$	71.9	\$
		Fair Value Me Quoted prices in Active Markets for Identical Assets mber 31, 2011 (Level 1)		Significant Other Observable Inputs (Level 2)		ng Date Using	
	Decembe	er 31, 2011	Ma Id	rkets for lentical Assets	Ol	Other oservable Inputs	Significant Unobservable Inputs (Level 3)
Equity securities	December \$	er 31, 2011 808.2	Ma Id (I	rkets for lentical Assets	Ol	Other oservable Inputs	Unobservable Inputs
Equity securities Investments in pooled funds		ŕ	Ma Id (I	rkets for lentical Assets Level 1)	Ol (I	Other oservable Inputs	Unobservable Inputs (Level 3)
		808.2	Ma Id (I	rkets for lentical Assets Level 1)	Ol (I	Other oservable Inputs Level 2)	Unobservable Inputs (Level 3)
Investments in pooled funds		808.2	Ma Id (I	rkets for lentical Assets Level 1)	Ol (I	Other oservable Inputs Level 2)	Unobservable Inputs (Level 3)
Investments in pooled funds Fixed income securities		808.2 46.0 19.0	Ma Id (I	rkets for lentical Assets .evel 1) 808.2	Ol (I	Other oservable Inputs Level 2)	Unobservable Inputs (Level 3)

At June 30, 2012 and December 31, 2011, one of DST s unconsolidated affiliates had an interest rate swap with a fair market value liability of \$75.5 million and \$73.0 million, respectively. The unconsolidated affiliate used inputs from quoted prices for similar assets and liabilities in active markets that are directly or indirectly observable relating to the measurement of the interest rate swap. The fair value measurement of the interest rate swap has been classified as Level 2 by the unconsolidated affiliate. The above table presents only assets and liabilities measured at fair value for which the Company controls, and accordingly excludes items held by unconsolidated affiliates.

6. Intangible Assets and Goodwill

Intangible Assets

The following table summarizes intangible assets (in millions):

	June 3	0, 2012		December 31, 2011					
	Carrying Accumulated Carrying Amount Amortization Amount			Accumulated Amortization					
Amortizable intangible assets:									
Customer relationships	\$ 169.9	\$	29.6	\$	169.9	\$	23.1		
Other	27.8		7.0		27.8		5.6		
Total	\$ 197.7	\$	36.6	\$	197.7	\$	28.7		

Amortization of intangible assets for the three and six months ended June 30, 2012 was approximately \$3.9 million and \$7.9 million, respectively as compared to \$1.3 million and \$2.6 million for the three and six months ended June 30, 2011. Amortization for intangible assets recorded as of June 30, 2012 is estimated to be (in millions):

Remainder of 2012	\$ 7.8
2013	15.3
2014	15.0
2015	14.4
2016	14.1
Thereafter	94.5
Total	\$ 161.1

Goodwill

The following table summarizes the changes in the carrying amount of goodwill for the six months ended June 30, 2012, by Segment (in millions):

	Dece	mber 31,					June 30,
	2	2011	Acquisitions	Disposals	C	Other	2012
Financial Services	\$	394.0	\$	\$	\$	(1.8) \$	392.2
Output Solutions		93.0				(0.3)	92.7
Total	\$	487.0	\$	\$	\$	(2.1) \$	484.9

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7. Debt

The Company is obligated under notes and other indebtedness as follows (in millions):

	June 30, 2012	December 31, 2011
Accounts receivable securitization program	\$ 135.0	\$ 135.0
Secured promissory notes	15.0	16.6
Equipment credit facilities	13.6	10.0
Real estate credit agreement	103.5	105.2
Term loan credit facility	125.0	125.0
Series C convertible senior debentures	88.3	86.5
Revolving credit facilities	195.1	328.3
Senior notes	370.0	370.0
Related party credit agreements	149.4	156.7
Other indebtedness	19.5	47.0
	1,214.4	1,380.3
Less current portion of debt	298.8	320.8
Long-term debt	\$ 915.6	\$ 1,059.5

Accounts Receivable Securitization Program

DST securitizes certain of its domestic accounts receivable through an accounts receivable securitization program with a third-party bank. The maximum amount that can be outstanding under this program is \$150 million. On May 17, 2012, the Company renewed its accounts receivable securitization program. The facility will expire by its terms on May 16, 2013, unless renewed.

At both June 30, 2012 and December 31, 2011, the outstanding amount under the program was \$135.0 million. During the six months ended June 30, 2012 and 2011, total proceeds from the accounts receivable securitization program were approximately \$459.3 million and \$433.4 million, respectively, which comprises the net cash flow in the financing section of the cash flow statement.

Related Party Credit Agreements

In June 2012, the Company repaid its loan with International Financial Data Services Limited, which had an outstanding balance of \$6.2 million at December 31, 2011.

Other Indebtedness

Other indebtedness includes a borrowing arrangement denominated in British Pounds between DST Output UK (formerly Innovative Output Solutions or IOS) and a bank that is secured by accounts receivable of DST Output UK. The amount outstanding under this facility was repaid in June 2012. During the six months ended June 30, 2012 proceeds received from this loan were \$143.0 million and total repayments were \$164.3 million, which has been included in net payments on revolving credit facilities in the financing section of the cash flow statement.

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Fair Value

Based upon the borrowing rates currently available to the Company and its subsidiaries for indebtedness with similar terms and average maturities, the carrying value of long-term debt, with the exception of the senior debentures and senior notes is considered to approximate fair value at June 30, 2012 and December 31, 2011. The estimated fair value of the convertible debentures and senior notes was derived principally from quoted prices (Level 2 in the fair value hierarchy). As of June 30, 2012 and December 31, 2011, the carrying and estimated fair value of the Series C convertible debentures and senior notes were as follows (in millions):

	June 3		December 31, 2011					
	Carrying Value		Estimated Fair Value	Carrying Value		Estimated Fair Value		
Convertible senior debentures - Series C	\$ 88.3	\$	101.2	\$ 86.5	\$	99.7		
Senior Notes - Series A	40.0		40.7	40.0		40.8		
Senior Notes - Series B	105.0		111.1	105.0		109.7		
Senior Notes - Series C	65.0		69.5	65.0		68.1		
Senior Notes - Series D	160.0		174.3	160.0		169.7		
Total	\$ 458.3	\$	496.8	\$ 456.5	\$	488.0		

8. Income Taxes

The Company records income tax expense during interim periods based on its best estimate of the full year s tax rate. Certain items are given discrete period treatment and, as a result, the tax effects of such items are reported in full in the relevant interim period. The Company s tax rate was 38.3% and 37.1% for the three and six months ended June 30, 2012, respectively, compared to 34.5% and 35.4% for the three and six months ended June 30, 2011. The Company s tax rate for the three and six months ended June 30, 2012 was higher than the statutory federal income tax rate of 35% primarily because of lower foreign tax credits, higher domestic income and increased losses in international subsidiaries for which no current tax benefit exists.

The full year 2012 tax rate can be affected as a result of variances among the estimates and amounts of full year sources of taxable income (e.g., domestic consolidated, joint venture and/or international), the realization of tax credits (e.g., historic rehabilitation, research and experimentation, foreign tax and state incentive), adjustments which may arise from the resolution of tax matters under review and the Company s assessment of its liability for uncertain tax positions.

As described in the Company s 2011 Annual Report on Form 10-K, the Company has filed federal income tax refund claims for research and experimentation credits and for the Domestic Manufacturing Deduction (under Internal Revenue Code Section 199). The Company has not recorded any significant tax benefits associated with these refund claims because the realization of the benefit is uncertain. The Company and the IRS are having active settlement discussions on the above refund claims. The Company believes that based upon the discussions to date, it is possible that a favorable settlement may be reached in regards to the refund claims. However, at June 30, 2012, the Company did not have sufficient information to have a basis to record additional benefits associated with the claims.

9. Equity

Earnings per share

The computation of basic and diluted earnings per share is as follows (in millions, except per share amounts):

	Three Months Ended June 30,					Six Months Ended June 30,			
	2012 201			2011		2012		2011	
Net income attributable to DST Systems, Inc.	\$	144.9	\$	55.2	\$	200.2	\$	108.6	
Average common shares outstanding		45.0		46.5		44.7		46.4	
Incremental shares from restricted stock units and assumed conversions of stock options and debentures		0.7		0.7		0.8		0.7	
Average diluted shares outstanding		45.7		47.2		45.5		47.1	
Basic earnings per share Diluted earnings per share	\$ \$	3.22 3.17	\$ \$	1.19 1.17	\$ \$	4.48 4.40	\$ \$	2.34 2.31	

The Company had approximately 45.1 million and 46.5 million shares outstanding at June 30, 2012 and 2011, respectively. Shares from options to purchase common stock, excluded from the diluted earnings per share calculation because they were anti-dilutive, totaled 0.8 million for both the three and six months ended June 30, 2012, compared to 0.8 million and 0.9 million for the three and six months ended June 30, 2011. The Company's convertible senior debentures would have a potentially dilutive effect on the Company's stock if converted in the future. At June 30, 2012, outstanding Series C debentures would be convertible into 1.7 million shares of common stock, subject to adjustment. The Company intends to settle any conversions with cash for the principal amount of the bonds and accrued and unpaid interest and issue common stock for any conversion value amount over the principal and accrued and unpaid interest amount. Related to the debentures, the calculation of diluted earnings per share includes an incremental amount of shares assumed to be issued for the conversion spread when the Company's average daily stock price exceeds the average accreted bond price per share. For the three and six months ended June 30, 2012 and 2011, respectively, there was an insignificant amount of dilution related to the Company's average share price exceeding the average accreted bond price per share.

Share Based Compensation

The Company has a share based compensation plan covering its employees. During the six months ended June 30, 2012, the Company granted approximately 0.1 million restricted stock units (RSU s). A portion of the RSU grants contain performance features. At June 30, 2012, the Company had outstanding 0.9 million unvested RSU s, 0.1 million unvested restricted shares and 2.5 million stock options (of which 1.3 million are not yet exercisable).

At June 30, 2012, the Company had \$30.5 million of total unrecognized compensation expense (included in Additional paid-in-capital on the Condensed Consolidated Balance Sheet) related to its share based compensation arrangements, net of estimated forfeitures. The Company estimates that the amortized compensation expense attributable to the stock option, restricted stock and restricted stock unit grants will be approximately \$16.9 million for the remainder of 2012, \$6.3 million for 2013, \$1.6 million for 2014 and \$0.2 million for 2015, based on awards currently outstanding. Increased consolidated earnings from the May 2012 sale of a portion of DST s investment in a privately held company and from a cash dividend received from that same investment, both as further described further in Note 3, caused the Company to revise the estimated vesting date for certain of these equity awards from March 2014 to March 2013 in accordance with the terms and conditions of the awards. Future amortization is not projected on approximately \$5.5 million of unrecognized compensation expense as the

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related awards are not currently expected to achieve their required performance conditions and therefore are not expected to vest.

Other comprehensive income (loss)

Accumulated other comprehensive income balances consist of the following (in millions), net of tax:

	Investment and Interest Rate Swaps Unrealized Holding Gains (Losses)		Currency Translation Adjustments	Accumulated Other Comprehensive Income		
Balance, December 31, 2011	\$ 261.6	\$	16.2	\$ 277.8		
Current period change	17.8		(4.1)	13.7		
Balance, June 30, 2012	\$ 279.4	\$	12.1	\$ 291.5		

One of DST s unconsolidated affiliates had an interest rate swap liability with a fair market value of \$75.5 million and \$73.0 million at June 30, 2012 and December 31, 2011, respectively. DST s 50% proportionate share of this interest rate swap liability was \$37.8 million and \$36.5 million at June 30, 2012 and December 31, 2011, respectively. The Company records in Investments and Accumulated other comprehensive income its proportionate share of this liability in an amount not to exceed the carrying value of its investment in this unconsolidated affiliate, which resulted in no liability recorded at June 30, 2012 and December 31, 2011.

Stock repurchases

At June 30, 2012, there were approximately 2,050,000 shares remaining to be repurchased under the Company s existing share repurchase authorization plan. No shares were repurchased during the six months ended June 30, 2012. The Company repurchased 0.5 million shares of DST common stock for \$22.5 million or approximately \$49.94 per share during the six months ended June 30, 2011.

Shares received in exchange for satisfaction of the option exercise price and for tax withholding obligations arising from the exercise of options to purchase the Company s stock or from the vesting of restricted stock shares are included in common stock repurchased in the Condensed Consolidated Statement of Cash Flows. The amount of such share receipts and withholdings for option exercises and restricted stock vesting was \$27.9 million and \$21.0 million during the six months ended June 30, 2012 and 2011, respectively.

Dividends

On February 24, 2012, the Board of Directors of DST declared a cash dividend of \$0.40 per common share. The total dividend was \$18.5 million, of which \$17.9 million was paid on April 10, 2012. The remaining amount of the dividend represents dividend equivalent shares of restricted stock units in lieu of the cash dividend.

Non-controlling interest

As a result of the acquisition of dsicmm Group on July 30, 2010, the Company s DST Output U.K. (formerly, IOS) subsidiary had a non-controlling investor group, which initially owned approximately 29.5% of DST Output U.K. The amount included in Equity on the Condensed Consolidated Balance Sheet at December 31, 2011 associated with the non-controlling interest was \$15.7 million. In January 2012, DST repurchased the remaining shares held by the non-controlling investor group for \$17.7 million making DST Output U.K. a wholly-owned subsidiary. The \$2.0 million difference between the amount paid and the amount recorded as Non-controlling interest was recorded in Additional paid-in capital in the Condensed Consolidated Balance Sheet.

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10. Commitments and Contingencies

The Company has letters of credit of \$7.6 million outstanding at both June 30, 2012 and December 31, 2011. Letters of credit are secured by the Company s debt facility.

The Company has entered into agreements with certain officers whereby upon defined circumstances constituting a change in control of the Company, certain benefit entitlements are automatically funded and such officers are entitled to specific cash payments upon termination of employment.

The Company has established trusts to provide for the funding of corporate commitments and entitlements of Company officers, directors, employees and others in the event of a change in control of the Company. Assets held in such trusts at June 30, 2012 and December 31, 2011 were not significant.

The Company has received a regulatory inquiry regarding information that the Company s pharmacy claims processing business prepared on behalf of its Medicare Part D Plan Sponsor customers that those Medicare Part D Plan Sponsor customers subsequently provided to the Center for Medicare and Medicaid Services (CMS), during the period 2006 to 2009. That information related to amounts that were paid to Louisiana pharmacies that dispensed prescription drugs to Medicare Part D plan members. The Company is in discussions as to the accuracy of such information and as to any civil penalties that might be assessed against the Company relative to any inaccuracies. The regulator has broad statutory authority in determining the resolution of the inquiry. The Company recorded a \$3.5 million loss accrual in 2011, which represents the Company s best estimate of the amount to resolve the matter should inaccuracies be established. There can be no assurance that the loss accrual will be sufficient to resolve the matter.

The Company received a legal claim relating to a 2001 international software development agreement. Although the software was never completed, the counterparty to the agreement has asserted that DST s failure to accept the software has resulted in damages ranging up to approximately \$10 million. A District Court and a Court of Appeals each concluded in 2004 and 2006, respectively, that the conditions for acceptance were not met. In October 2011, a Court of Appeals ruled that the parties need to engage an expert to decide whether the software met the acceptance criteria. The Company is vigorously defending the case and does not believe that a loss accrual is required. Although the ultimate resolution and impact of this litigation is not presently determinable, the Company s management believes the eventual outcome of such litigation will not have a material adverse effect on the overall financial condition, results of operations or cash flows of the Company.

Based on the current status of each of the above proceedings, the Company has no basis to make an estimate of possible outcomes or loss ranges beyond what has been disclosed.

In addition, the Company and its subsidiaries are involved in various legal proceedings arising in the normal course of their businesses. While the ultimate outcome of these legal proceedings cannot be predicted with certainty, it is the opinion of management, after consultation with legal counsel, that the final outcome in such proceedings, in the aggregate, would not have a material adverse effect on the consolidated financial condition, results of operations and cash flow of the Company.

The Company has entered into an agreement to guarantee 50% of the obligations of a 50% owned joint venture as a tenant under a real estate lease for an office building. The initial term of the lease is 10 years and 7 months, commencing March 1, 2007 and expiring September 30, 2017, with two five-year options to extend. The base rent for the initial term is \$4.8 million per year, plus all operating expenses for the building.

The Company entered into an agreement to guarantee up to \$3.0 million plus any enforcement costs related to a \$32.0 million mortgage loan to a 50% owned real estate joint venture. The \$32.0 million loan matures on June 30, 2013. At June 30, 2012 and December 31, 2011, total borrowings on the loan were \$29.4 million and \$30.5 million, respectively, and the Company s guarantee totaled \$1.5 million for both June 30, 2012 and December 31, 2011.

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The Company s 50% owned joint ventures are generally governed by shareholder or partnership agreements. The agreements generally entitle the Company to elect one-half of the directors to the board in the case of corporations and to have 50% voting/managing interest in the case of partnerships. The agreements generally provide that the Company or the other party, if it desires to terminate the agreement, may establish a price payable in cash, or a promise to pay cash, for all of the other s ownership in the joint venture and submit a binding offer, in writing, to the other party to sell to the other party all of its ownership interests in the joint venture or to purchase all ownership interests owned by the other party at such offering price. The party receiving the offer generally has a specified period of time to either accept the offer to sell its interest, or to elect to purchase the offering party s interest, in either case at the established offering price. The Company cannot estimate the potential aggregate offering price that it could be required to receive for its interest in the case of a sale, or to pay for the other party s interest in the case of a purchase; however, the amount could be material.

Guarantees

In addition to the guarantees entered into as described above, the Company has also guaranteed certain obligations of certain joint ventures under service agreements entered into by the joint ventures and their customers. The amount of such obligations is not stated in the agreements. Depending on the negotiated terms of the guaranty and/or the underlying service agreement, the Company s liability under the guaranty may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

In certain instances in which the Company licenses proprietary systems to customers, the Company gives certain warranties and infringement indemnities to the licensee, the terms of which vary depending on the negotiated terms of each respective license agreement, but which generally warrant that such systems will perform in accordance with their specifications. The amount of such obligations is not stated in the license agreements. The Company s liability for breach of such warranties may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

From time to time, the Company enters into agreements with unaffiliated parties containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement. The amount of such obligations is not stated in the agreements. The Company s liability under such indemnification provisions may be subject to time and materiality limitations, monetary caps and other conditions and defenses. Such indemnity obligations include the following:

The Company has entered into purchase and service agreements with its vendors, and consulting agreements with providers of consulting services to the Company, pursuant to which the Company has agreed to indemnify certain of such vendors and consultants, respectively, against third party claims arising from the Company s use of the vendor s product or the services of the vendor or consultant.

In connection with the acquisition or disposition of subsidiaries, operating units and business assets by the Company, the Company has entered into agreements containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement, but which are generally described as follows: (i) in connection with acquisitions made by the Company, the Company has agreed to indemnify the seller against third party claims made against the seller relating to the subject subsidiary, operating unit or asset and arising after the closing of the transaction, and (ii) in connection with dispositions made by the Company, the Company has agreed to indemnify the buyer against damages incurred by the buyer due to the buyer's reliance on representations and warranties relating to the subject subsidiary, operating unit or business assets in the disposition agreement if such representations or warranties were untrue when made, or due to any breach of the representations, warranties, agreements or covenants contained in the agreement.

The Company has entered into agreements with certain third parties, including banks and escrow agents that provide software escrow, fiduciary and other services to the Company or to its benefit plans or customers. Under such agreements, the Company has agreed to indemnify such service providers for third party claims relating to the carrying out of their respective duties under such agreements.

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The Company has entered into agreements with lenders providing financing to the Company pursuant to which the Company agrees to indemnify such lenders for third party claims arising from or relating to such financings. In connection with real estate mortgage financing, the Company has entered into environmental indemnity agreements in which the Company has agreed to indemnify the lenders for any damage sustained by the lenders relating to any environmental contamination on the subject properties.

In connection with the acquisition or disposition of real estate by the Company, the Company has entered into real estate contracts containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective contract, but which are generally described as follows: (i) in connection with acquisitions by the Company, the Company has agreed to indemnify the seller against third party claims made against the seller arising from the Company s on-site inspections, tests and investigations of the subject property made by the Company as part of its due diligence and against third party claims relating to the operations on the subject property after the closing of the transaction, and (ii) in connection with dispositions by the Company, the Company has agreed to indemnify the buyer for damages incurred by the buyer due to the buyer s reliance on representations and warranties relating to the subject property made by the Company in the real estate contract if such representations or warranties were untrue when made and against third party claims relating to operations on the subject property prior to the closing of the transaction.

In connection with the leasing of real estate by the Company, as landlord and as tenant, the Company has entered into occupancy leases containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective lease, but which are generally described as follows: (i) in connection with leases in which the Company is the tenant, the Company has agreed to indemnify the landlord against third party claims relating to the Company s occupancy of the subject property, including claims arising from loss of life, bodily injury and/or damage to property thereon, and (ii) in connection with leases in which the Company is the landlord, the Company has agreed to indemnify the tenant against third party claims to the extent occasioned wholly or in part by any negligent act or omission of the Company or arising from loss of life, bodily injury and/or damage to property in or upon any of the common areas or other areas under the Company s control.

At June 30, 2012 and December 31, 2011, the Company had not accrued any liability on the aforementioned guarantees or indemnifications as they relate to future performance criteria or indirect guarantees of indebtedness of others in accordance with accounting and reporting guidance on guarantees, including indirect guarantees of indebtedness of others.

11. Authoritative Accounting Guidance

Earnings per Share Proposed Accounting Standard

In August 2008, the FASB issued a revised exposure draft that would amend current earnings per share accounting guidance to clarify guidance for mandatorily convertible instruments, the treasury stock method, contingently issuable shares, and contracts that may be settled in cash or shares. The final authoritative accounting guidance has yet to be issued. In April 2009, the FASB decided to pause the earnings per share project.

The proposed guidance, which is designed for convergence with international accounting standards, would require the use of the if-converted method from the date of issuance of the convertible debentures. The proposed guidance would remove the ability of a company to support the

presumption that the convertible securities will be satisfied in cash and not converted into shares of common stock. Accordingly, the Company s stated intention to settle conversions of its convertible debentures with cash for the principal and accrued and unpaid interest and issue common stock for any conversion value amount over the principal and accrued and unpaid interest amounts would no longer be accepted under the current guidance, if amended as proposed. Retrospective application would be required for all changes, except that retrospective application would be prohibited for contracts that were either settled in cash prior to adoption or modified prior to adoption to require cash settlement. For DST, adoption of this accounting guidance, as proposed, will require retroactive restatement of the Company s diluted earnings per share calculations subsequent to the issuance of the convertible debentures. The revised exposure draft also contains other EPS computational changes (e.g., treasury stock method considerations) that may have

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an effect on the Company s diluted earnings per share calculation. DST is continuing to monitor the FASB s progress towards finalizing this proposed accounting guidance.

The proposed change in accounting principle would affect the calculation of diluted earnings per share during the period the debentures are outstanding, but would not affect DST s ability to ultimately settle the convertible debentures in cash, shares or any combination thereof.

12. Segment Information

The Company s operating business units offer sophisticated information processing and software services and products. These business units are reported as two operating segments (Financial Services and Output Solutions). In addition, investments in the Company s real estate subsidiaries and affiliates, equity securities, private equity investments and certain financial interests have been aggregated into an Investments and Other Segment.

Information concerning total assets by reporting segment is as follows (in millions):

	ne 30, 2012	December 31, 2011
Financial Services	\$ 1,883.2 \$	1,799.5
Output Solutions	426.7	476.9
Investments and Other	1,251.5	1,220.8
Elimination Adjustments	(67.2)	(68.6)
	\$ 3,494.2 \$	3,428.6

The Company evaluates the performance of its Segments based on income before income taxes, interest expense and non-controlling interest. Intersegment revenues are reflected at rates prescribed by the Company and may not be reflective of market rates.

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interest

Summarized financial information concerning the Company s Segments is shown in the following tables (in millions):

	Three Months Ended June 30, 2012									
		nancial ervices		Output Solutions		vestments / Other	Elin	ninations ustments	Co	nsolidated Total
Operating revenues	\$	305.4	\$	156.5	\$	3.6	\$		\$	465.5
Intersegment operating revenues		2.1		2.2		11.5		(15.8)		
Out-of-pocket reimbursements		13.1		156.1				(1.9)		167.3
Total revenues		320.6		314.8		15.1		(17.7)		632.8
Costs and expenses		244.6		299.1		11.0		(15.1)		539.6
Depreciation and amortization		27.2		11.1		4.6		(0.6)		42.3
Income (loss) from operations		48.8		4.6		(0.5)		(2.0)		50.9
Other income, net		0.6				193.6				194.2
Equity in earnings of unconsolidated										
affiliates		0.9				0.5				1.4
Earnings (loss) before interest,										
income taxes and non-controlling										
interest	\$	50.3	\$	4.6	\$	193.6	\$	(2.0)	\$	246.5
				Three Months Ended June 30, 2011						
							*			
		nancial		Output		vestments /	Elin	ninations	Co	nsolidated
		nancial ervices					Elin	ninations ustments	Con	nsolidated Total
Operating revenues			\$	Output		vestments /	Elin		Co.	
Operating revenues Intersegment operating revenues	S	ervices	\$	Output Solutions	Inv	vestments / Other	Elim Adju			Total
	S	ervices 278.8	\$	Output Solutions	Inv	vestments / Other	Elim Adju	ustments		Total
Intersegment operating revenues	S	278.8 2.2	\$	Output Solutions 142.4 1.9	Inv	Other 2.9 10.8	Elim Adju	(14.9)		Total 424.1
Intersegment operating revenues Out-of-pocket reimbursements	S	278.8 2.2 10.2	\$	Output Solutions 142.4 1.9 148.6	Inv	2.9 10.8 0.8	Elim Adju	(14.9) (1.5)		Total 424.1 158.1
Intersegment operating revenues Out-of-pocket reimbursements	S	278.8 2.2 10.2	\$	Output Solutions 142.4 1.9 148.6	Inv	2.9 10.8 0.8	Elim Adju	(14.9) (1.5)		Total 424.1 158.1
Intersegment operating revenues Out-of-pocket reimbursements Total revenues	S	278.8 2.2 10.2 291.2	\$	Output Solutions 142.4 1.9 148.6 292.9	Inv	2.9 10.8 0.8 14.5	Elim Adju	(14.9) (1.5) (16.4)		Total 424.1 158.1 582.2
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses	S	278.8 2.2 10.2 291.2 208.9	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0	Inv	2.9 10.8 0.8 14.5	Elim Adju	(14.9) (1.5) (16.4)		Total 424.1 158.1 582.2 477.6
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses	S	278.8 2.2 10.2 291.2 208.9	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0	Inv	2.9 10.8 0.8 14.5	Elim Adju	(14.9) (1.5) (16.4)		Total 424.1 158.1 582.2 477.6
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization	S	278.8 2.2 10.2 291.2 208.9 18.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization Income (loss) from operations	S	278.8 2.2 10.2 291.2 208.9 18.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0 8.9	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization Income (loss) from operations Other income, net	S	278.8 2.2 10.2 291.2 208.9 18.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0 8.9	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization Income (loss) from operations Other income, net Equity in earnings (losses) of	S	278.8 2.2 10.2 291.2 208.9 18.3 64.0 1.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0 8.9	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3 73.3 14.6
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization Income (loss) from operations Other income, net Equity in earnings (losses) of	S	278.8 2.2 10.2 291.2 208.9 18.3 64.0 1.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0 8.9	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3 73.3 14.6
Intersegment operating revenues Out-of-pocket reimbursements Total revenues Costs and expenses Depreciation and amortization Income (loss) from operations Other income, net Equity in earnings (losses) of unconsolidated affiliates	S	278.8 2.2 10.2 291.2 208.9 18.3 64.0 1.3	\$	Output Solutions 142.4 1.9 148.6 292.9 273.0 11.0 8.9	Inv	2.9 10.8 0.8 14.5 9.5 2.6	Elim Adju	(14.9) (1.5) (16.4) (13.8) (0.6)		Total 424.1 158.1 582.2 477.6 31.3 73.3 14.6

Earnings before interest, income taxes and non-controlling interest in the segment reporting information above less interest expense of \$11.7 million and \$12.0 million for the three months ended June 30, 2012 and 2011 is equal to the Company s income before income taxes and non-controlling interest on a consolidated basis for the corresponding periods.

9.1

\$

16.3

\$

(2.0)

\$

\$

71.7

\$

95.1

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	Six Months Ended June 30, 2012									
		Financial Services		Output Solutions	In	vestments / Other		minations justments	C	onsolidated Total
Operating revenues	\$	614.5	\$	319.9	\$	7.0	\$		\$	941.4
Intersegment operating revenues		4.1		4.2		22.5		(30.8)		
Out-of-pocket reimbursements		27.6		320.8		0.1		(3.9)		344.6
Total revenues		646.2		644.9		29.6		(34.7)		1,286.0
Costs and expenses		497.1		611.0		20.0		(29.4)		1,098.7
Depreciation and amortization		48.2		22.1		7.3		(1.3)		76.3
Income (loss) from operations		100.9		11.8		2.3		(4.0)		111.0
Other income, net		5.6				218.3				223.9
Equity in earnings of unconsolidated										
affiliates		5.4		0.2		1.1				6.7
Earnings (loss) before interest, income										
taxes and non-controlling interest	\$	111.9	\$	12.0	\$	221.7	\$	(4.0)	\$	341.6

	Six Months Ended June 30, 2011									
		nancial ervices		Output Solutions	In	ovestments / Other	Eliminations Adjustments			nsolidated Total
Operating revenues	\$	561.0	\$	286.6	\$	6.0	\$		\$	853.6
Intersegment operating revenues		4.3		4.0		21.8	(30	.1)		
Out-of-pocket reimbursements		20.8		301.1		1.4	(3	.0)		320.3
Total revenues		586.1		591.7		29.2	(33	.1)		1,173.9
Costs and expenses		423.1		555.7		19.0	(27	.9)		969.9
Depreciation and amortization		35.9		21.6		5.2	(1	.3)		61.4
Income (loss) from operations		127.1		14.4		5.0	(3	.9)		142.6
Other income, net		3.3		0.3		28.2				31.8
Equity in earnings (losses) of										
unconsolidated affiliates		15.3		0.4		(0.1)				15.6
Earnings (loss) before interest, income										
taxes and non-controlling interest	\$	145.7	\$	15.1	\$	33.1	\$ (3	.9)	\$	190.0

Earnings before interest, income taxes and non-controlling interest in the segment reporting information above less interest expense of \$23.4 million and \$23.7 million for the six months ended June 30, 2012 and 2011 is equal to the Company s income before income taxes and non-controlling interest on a consolidated basis for the corresponding periods.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The discussions set forth in this Quarterly Report on Form 10-Q contain statements concerning potential future events. Such forward-looking statements are based upon assumptions by the Company s management, as of the date of this Quarterly Report, including assumptions about risks and uncertainties faced by the Company. In addition, management may make forward-looking statements orally or in other writings, including, but not limited to, in press releases, in the annual report and in the Company s other filings with the Securities and Exchange Commission (SEC). Forward-looking statements include, but are not limited to, (i) all statements, other than statements of historical fact, that address activities, events or developments that we expect or anticipate will or may occur in the future or that depend on future events, or (ii) statements about our future business plans and strategy and other statements that describe the Company s outlook, objectives, plans, intentions or goals, and any discussion of future operating or financial performance. Whenever used, words such as may, will, should, potential, strategy, anticipates, estimates, expects, project, predict, intends, plans, believes, targets and other terms of similar meaning are intended to identify such forward-looking statements. Forward-looking statements are uncertain and to some extent unpredictable, and involve known and unknown risks, uncertainties, and other important factors that could cause actual results to differ materially from those expressed or implied in, or reasonably inferred from, such forward-looking statements. If any of management s assumptions prove incorrect or should unanticipated circumstances arise, the Company s actual results could materially differ from those anticipated by such forward looking statements. The differences could be caused by a number of factors or combination of factors including, but not limited to, those factors referred to below in Part II, Item 1A, Risk Factors. Readers are strongly encouraged to consider those factors when evaluating any forward looking statements concerning the Company. The Company s reports filed with or furnished to the SEC on Form 8-K, Form 10-K, Form 10-Q and other forms and any amendments to those reports, may be obtained by contacting the SEC s Public Reference Branch at 1-800-SEC-0330 or by accessing the forms electronically, free of charge, through the SEC s Internet website at http://www.sec.gov or through the Company s Internet website, as soon as reasonably practicable after filing with the SEC, at http://www.dstsystems.com. The Company undertakes no obligation to update any forward-looking statements in this Quarterly Report on Form 10-Q to reflect new information, future events or developments, or otherwise.

The information contained in this Management s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included in this Form 10-Q and the audited Consolidated Financial Statements and Notes thereto in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

INTRODUCTION

DST Systems, Inc. (the Company or DST) provides sophisticated information processing and software services and products to the financial services industry (primarily mutual funds, broker/dealers and investment managers), telecommunications, video and utilities industries, the healthcare industry and other service industries.

The Company s operating business units are reported as two operating Segments (Financial Services and Output Solutions). In addition, investments in the Company s real estate subsidiaries and joint ventures, equity securities, private equity funds, and certain financial interests have been aggregated into the Investments and Other Segment.

A summary of each of the Company s Segments follows:

Financial Services

The Company s Financial Services Segment provides technology based solutions using its own proprietary software systems. The principal industries serviced include mutual fund/investment management, brokerage, retirement, life and property/casualty insurance and healthcare payer industries. The Company s proprietary software systems include shareowner recordkeeping and distribution support systems for United States (U.S.) and international mutual fund companies, broker/dealers and financial advisors; a defined-contribution participant recordkeeping system for the U.S. retirement plan market; investment management systems offered to U.S. and international investment managers and fund accountants; a business process management and customer contact system offered to

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a broad variety of industries; medical and pharmacy claims administration processing systems and services offered to providers of healthcare plans, third party administrators, medical practice groups and pharmacy benefit managers; and an electronic file system offered to mutual fund companies, insurance companies and professional service (legal, accounting and others) firms. In certain cases, multiple products are integrated into a single solution.

The Financial Services Segment distributes its services and products on a direct basis and through subsidiaries and joint venture affiliates in the U.S., United Kingdom (U.K.), Canada, Europe, Australia, South Africa, Asia-Pacific and the Middle East and, to a lesser degree, distributes such services and products through various strategic alliances.

Output Solutions

The Company s Output Solutions Segment prints, mails and electronically delivers transactional, marketing and compliance documents. The Segment s single source, customer communications solutions include customized statement and bill production; postal optimization; electronic presentment, payment and distribution solutions; fulfillment; direct marketing; and data-driven personalization services. These capabilities enable the Output Solutions Segment to provide services to industries that place a premium on high-quality, highly relevant customer communications.

The Output Solutions North America business has operating facilities located in the United States and Canada, and is among the largest users of continuous, high-speed, full-color inkjet printing systems and among the largest First-class mailers in the United States. The North America business provides digital print, direct marketing and fulfillment services, in addition to electronic solutions. The acquisition of Newkirk Products, Inc. in 2011 expanded the North America business to include participant enrollment and compliance communications related to retirement, insurance, mutual funds and healthcare plans. The business also provides significant cross-sell opportunities and leverage in DST s retirement and healthcare-related businesses.

The Output Solutions Segment in North America distributes its products directly to clients and through relationships in which its services are combined with or offered concurrently through providers of data processing services. The Output Solutions Segment s products in North America are also distributed or bundled with product offerings to clients of the Financial Services Segment.

Output United Kingdom (Output U.K. and formerly known as Innovative Output Solutions Limited or IOS) has several operating facilities in the United Kingdom and is among the largest direct communications manufacturers in that country. The acquisition of Lateral Group Limited in 2011 expanded the U.K. business to include data analytics and enhanced data-driven marketing services.

Investments and Other

The Investments and Other Segment is comprised of investments in the Company s real estate subsidiaries and joint ventures, equity securities, private equity funds, and certain financial interests. The assets held by the Investments and Other Segment are primarily passive in nature. The Company owns and operates real estate mostly in the U.S. and U.K., primarily for lease to the Company s other business segments. The

Company is a partner in certain real estate joint ventures that lease office space to the Company, certain of its unconsolidated affiliates and unrelated third parties. The Investments and Other Segment holds investments in available-for-sale equity securities with a market value of approximately \$722.7 million at June 30, 2012, including approximately 10.3 million shares of State Street Corporation (State Street), 11.9 million shares of Computershare Ltd. (Computershare) and 1.9 million shares of Euronet Worldwide, Inc., with a market value of \$461.2 million, \$90.6 million and \$32.2 million respectively, based on closing exchange values at June 30, 2012.

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The following table summarizes the square footage of U.S. real estate facilities wholly-owned by DST or owned through unconsolidated affiliates of DST as of June 30, 2012 (in millions):

	DST wholly- owned*	Joint venture- owned*
Occupied by DST and related affiliates	1.9	0.5
Occupied by third parties	0.9	2.4
Total	2.8	2.9

^{*} Amounts exclude square footage of wholly-owned data centers and related property and a joint venture-owned 1,000 room convention hotel.

DST considers its data centers and surrounding property to be specialized operational assets and does not consider them to be real estate assets. Therefore, its data centers are not included in its real estate operations, but rather the Financial Services Segment.

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RESULTS OF OPERATIONS

The following table summarizes the Company s operating results (in millions, except per share amounts):

		Months Enune 30,	ded	Six	Months End June 30,	led
	2012	une 50,	2011	2012	June 30,	2011
Revenues						
Operating revenues						
Financial Services	\$ 307.5	\$	281.0	\$ 613	8.6 \$	565.3
Output Solutions	158.7		144.3	324	4.1	290.6
Investments and Other	15.1		13.7	29	9.5	27.8
Elimination Adjustments	(15.8)	(14.9)	(30	0.8)	(30.1
,	465.5		424.1	94		853.6
% change from prior year period	9.8	%		10	0.3%	
Out-of-pocket reimbursements						
Financial Services	13.1		10.2	2	7.6	20.8
Output Solutions	156.1		148.6	320	0.8	301.1
Investments and Other			0.8	(0.1	1.4
Elimination Adjustments	(1.9)	(1.5)	(.	3.9)	(3.0
	167.3		158.1	34	4.6	320.3
% change from prior year period	5.8	%		,	7.6%	
Total revenues	\$ 632.8	\$	582.2	\$ 1,280	5.0 \$	1,173.9
% change from prior year period	8.7	%		9	9.5%	
Income from operations						
Financial Services	\$ 48.8	\$	64.0	\$ 100	0.9 \$	127.1
Output Solutions	4.6		8.9	1	1.8	14.4
Investments and Other	(0.5)	2.4	4	2.3	5.0
Elimination Adjustments	(2.0)	(2.0)	(4	4.0)	(3.9
	50.9		73.3	11	1.0	142.6
Interest expense	(11.7)	(12.0)	(2:	3.4)	(23.7
Other income, net	194.2		14.6	223	3.9	31.8
Equity in earnings of unconsolidated						
affiliates	1.4		7.2	(5.7	15.6
Income before income taxes and						
non-controlling interest	234.8		83.1	313	8.2	166.3
Income taxes	89.9		28.7	113	8.0	58.8
Net income	144.9		54.4	200	0.2	107.5
Net loss attributable to non-controlling						
interest			0.8			1.1
Net income attibutable to DST						
Systems, Inc.	\$ 144.9	\$	55.2	\$ 200	0.2 \$	108.6
Basic earnings per share	\$ 3.22	\$	1.19		.48 \$	2.34
Diluted earnings per share	\$ 3.17		1.17		.40 \$	2.31
Non-GAAP diluted earnings per share	\$ 0.77	\$	1.05	\$ 1.	.82 \$	2.13
Cash dividends per share of common						
stock	\$	\$:	\$ 0.	.40 \$	0.35

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Consolidated revenues

Consolidated total revenues (including out-of-pocket (OOP) reimbursements) for the three and six months ended June 30, 2012 were \$632.8 million and \$1,286.0 million, respectively, an increase of \$50.6 million or 8.7% and \$112.1 million or 9.5% compared to the three and six months ended June 30, 2011. Consolidated operating revenues for the three and six months ended June 30, 2012 increased \$41.4 million or 9.8% and \$87.8 or 10.3%, respectively, as compared to the same periods in 2011. The increase in consolidated operating revenues during the three months ended June 30, 2012 was attributable to an increase of \$26.5 million in the Financial Services Segment and \$14.4 million in the Output Solutions Segment. The increase in Financial Services operating revenues for the three months ended June 30, 2012 is primarily from DST s acquisition of ALPS Holdings, Inc. (ALPS) on October 31, 2011, which contributed \$23.6 million of operating revenues for the three months ended June 30, 2012 reflects the acquisition of Lateral Group Limited (Lateral) in August 2011 and a full quarter of Newkirk Products, Inc. (Newkirk), which was acquired in May 2011.

The increase in consolidated operating revenues during the six months ended June 30, 2012 was attributable to an increase of \$53.3 million in the Financial Services Segment and \$33.5 million in the Output Solutions Segment. The increase in Financial Services operating revenues for the six months ended June 30, 2012 is primarily attributable to DST s acquisition of ALPS, which contributed \$47.4 million of operating revenues for the six months ended June 30, 2012. The increase in Output Solutions operating revenues for the six months ended June 30, 2012 reflects the acquisitions of Lateral and Newkirk.

Consolidated OOP reimbursements for the three and six months ended June 30, 2012 increased \$9.2 million or 5.8% and \$24.3 million or 7.6%, respectively, as compared to the same periods in 2011. OOP reimbursements for Output Solutions increased \$7.5 million or 5.0% and \$19.7 million or 6.5% for the three and six months ended June 30, 2012, respectively, as compared to the same periods in 2011. The increase in Output Solutions OOP reimbursements is attributable to higher volumes from new clients and volumes from Lateral and Newkirk. The increase in Financial Services OOP reimbursements during the three and six months ended June 30, 2012 is from the inclusion of ALPS.

Income from operations

Consolidated income from operations for the three and six months ended June 30, 2012, was \$50.9 million and \$111.0 million, respectively, a decrease of \$22.4 million or 30.6% and \$31.6 million or 22.2% as compared to the same periods in 2011. The decrease in operating income during the three months ended June 30, 2012 was attributable to a decrease of \$15.2 million or 23.8% in Financial Services, \$4.3 million or 48.3% in Output Solutions and \$2.9 million in Investments and Other.

Discontinuing development of insurance processing solution for insurance market

After a thorough evaluation, DST has ceased the development of a processing solution for the North America insurance market, which was being built around the Percana software licensed from IFDS Ireland, the Company s joint venture with State Street Corporation. DST is discontinuing the development of the solution due to the Company s current outlook for market demand and estimated costs to complete development. This decision does not impact IFDS Ireland or the Company s European solution being provided through IFDS.

As a result of this decision, DST recorded during the three months ended June 30, 2012 asset impairment charges of \$5.8 million (principally software costs, both internal and third party, associated with the development of the solution), employee termination expenses of \$1.9 million and other operating costs of \$1.4 million. DST does not anticipate significant additional charges during the remainder of 2012 as a result of this decision.

DST currently maintains relationships with more than 20 of the top 25 insurance companies in the United States, and that the insurance market continues to be a key vertical market for the Company. DST will continue to provide mutual fund, retirement, AWD and output solutions to this market.

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Excluding the \$9.1 million of costs related to ceasing the development of the insurance solution described above, Financial Services income from operations decreased \$6.1 million during the three months ended June 30, 2012. On this basis, the decrease in Financial Services income from operations is from lower contributions from mutual fund shareowner account processing, higher costs associated with new business initiatives (retirement, brokerage and insurance), higher employee termination costs, increased depreciation and amortization due to intangible asset amortization expense from 2011 acquisitions and higher employee compensation plan costs associated with higher earnings in 2012, partially offset by a \$3.9 million decrease in deferred compensation costs (the effect of which is offset as unrealized depreciation on trading securities in other income, net), contributions from the inclusion of ALPS and increased earnings from the DST Healthcare business. Output Solutions income from operations decreased during the three months ended June 30, 2012 due to higher operating costs to support new clients and conversion activities and from higher intangible asset amortization expense related to 2011 acquisitions. The decrease in Investments and Other operating income for the three months ended June 30, 2012 primarily results from real estate impairment and leased facility abandonment charges of \$3.6 million which were partially offset by higher operating revenues.

The decrease in operating income during the six months ended June 30, 2012 was attributable to a decrease of \$26.2 million or 20.6% in Financial Services, \$2.6 million or 18.1% in Output Solutions and \$2.7 million in Investments and Other. Absent \$9.1 million of insurance solution discontinuation costs described above, Financial Services income from operations decreased \$17.1 million during the six months ended June 30, 2012. On this basis, the decrease in Financial Services income from operations is from lower contributions from mutual fund shareowner account processing, higher costs associated with new business initiatives (retirement, brokerage and insurance), higher employee termination costs, increased depreciation and amortization due to intangible asset amortization expense from 2011 acquisitions and higher employee compensation plan costs associated with higher earnings in 2012, partially offset by a \$2.8 million decrease in deferred compensation costs (the effect of which is offset as unrealized depreciation on trading securities in other income, net), contributions from the inclusion of ALPS, increased earnings from the DST Healthcare business and higher AWD software license revenues. Output Solutions income from operations decreased during the six months ended June 30, 2012 from higher operating costs to support new clients and conversion activities and from higher intangible asset amortization expense related to 2011 acquisitions, partially offset by decreased employee termination expenses. The decrease in Investments and Other operating income for the six months ended June 30, 2012 primarily results from real estate impairment and leased facility abandonment charges of \$3.6 million, which were partially offset by higher operating revenues.

Interest expense

Interest expense for the three and six months ended June 30, 2012 was \$11.7 million and \$23.4 million, respectively, a decrease of \$0.3 million as compared to both the three and six months ended June 30, 2011. Lower weighted average interest rates were partially offset by higher weighted average debt amounts outstanding.

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Other income, net

The components of other income (expense), net are as follows (in millions):

	Three Mon June	 nded	Six Months Ended June 30,			
	2012	2011	2012		2011	
Net realized gains from sale of						
available-for-sale securities	\$ 7.3	\$ 10.3 \$	22.7	\$	18.4	
Net gain (loss) on private equity funds and						
other investments	1.8	1.4	4.2		1.1	
Other than temporary impairments /						
unrealized losses on available-for-sale						
securities	(1.6)	(0.1)	(1.9)		(0.1)	
Net gain (loss) on the disposition of senior						
convertible debentures		(0.9)			(0.9)	
Dividend income	3.7	3.0	9.4		8.2	
Private company investment dividend	47.3		47.3			
Gain on sale of private company						
investment	138.7		138.7			
Interest income	0.9	0.6	1.9		1.6	
Miscellaneous items	(3.9)	0.3	1.6		3.5	
Other income, net	\$ 194.2	\$ 14.6 \$	223.9	\$	31.8	

Other income, net, was \$194.2 million and \$223.9 million for the three and six months ended June 30, 2012, respectively, as compared to \$14.6 million and \$31.8 for the three and six months ended June 30, 2011.

Net realized gains from the sale of available-for-sale securities were \$7.3 million and \$22.7 million for the three and six months ended June 30, 2012, as compared to \$10.3 million and \$18.4 million for the three and six months ended June 30, 2011. Included in the \$22.7 million of net gains from the sale of available-for-sale securities for the six months ended June 30, 2012 is a \$11.6 million gain from the sale of approximately 3.1 million shares of Computershare Ltd.

The Company incurred a net gain of \$1.8 million and \$4.2 million on private equity funds and other investments for the three and six months ended June 30, 2012, as compared to a net gain of \$1.4 million and \$1.1 million for the three and six months ended June 30, 2011.

The Company records investment impairment charges for available-for-sale securities with gross unrealized holding losses resulting from a decline in value that is other than temporary. During the three and six months ended June 30, 2012, the Company recorded \$1.6 million and \$1.9 million of impairments that were other than temporary.

The Company recorded a net loss during the three and six months ended June 30, 2011 of \$0.9 million associated with the repurchase and extinguishment of senior convertible debentures.

The Company receives dividend income from certain investments held. Dividend income was \$3.7 million and \$9.4 million for the three and six months ended June 30, 2012, respectively, as compared to \$3.0 million and \$8.2 million for the three and six months ended June 30, 2011. The increase in dividend income is primarily from State Street Corporation increasing its quarterly dividend per share to \$0.24, an increase of \$0.06 per share or approximately \$0.6 million and \$1.2 million as compared to the three and six months ended June 30, 2011.

The Company recorded dividend income from a privately held company investment of \$47.3 million during the three months ended June 30, 2012.

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The Company recorded a \$138.7 million gain on the sale of a portion of its shares of a privately held company investment during the three months ended June 30, 2012.

Interest income was \$0.9 million and \$1.9 million for the three and six months ended June 30, 2012, respectively, as compared to \$0.6 million and \$1.6 million for the three and six months ended June 30, 2011.

Miscellaneous items include unrealized gains and losses on marketable securities designated as trading securities, realized foreign currency gains and losses, amortization of deferred non-operating gains and other non-operating items. Miscellaneous items was a loss of \$3.9 million and a gain of \$1.6 million for the three and six months ended June 30, 2012, respectively, compared to a gain of \$0.3 million and \$3.5 million for the three and six months ended June 30, 2011. The \$4.2 million decrease in miscellaneous items for the three months ended June 30, 2012 is primarily from unrealized depreciation on trading securities (the effect of which is offset by a decrease in costs and expenses in the Financial Services Segment). The \$1.9 million decrease in miscellaneous items for the six months ended June 30, 2012 is attributable to unrealized depreciation on trading securities (the effect of which is offset by a decrease in costs and expenses in the Financial Services Segment), partially offset by higher foreign currency exchange gains in 2012.

Equity in earnings of unconsolidated affiliates

Equity in earnings (losses) of unconsolidated affiliates, net of income taxes provided by the unconsolidated affiliates, is as follows (in millions):

	Three Months Ended June 30,				Six Months Ended June 30,			
	2012		2011		2012		2011	
BFDS	\$ 2.3	\$	3	3.1	\$ 5.5	\$	6.3	
IFDS, U.K.	0.2		3	3.4	1.8		7.5	
IFDS, L.P.	1.2		().4	1.1		2.1	
Other	(2.3)		().3	(1.7)		(0.3)	
	\$ 1.4	\$	7	7.2	\$ 6.7	\$	15.6	

DST s equity in earnings of unconsolidated affiliates decreased \$5.8 million or 80.6% and \$8.9 million or 57.1% for the three and six months ended June 30, 2012, respectively, as compared to the same periods in 2011.

DST sequity in BFDS earnings for the three and six months ended June 30, 2012 was \$2.3 million and \$5.5 million, respectively, a decrease of \$0.8 million or 25.8% as compared to the three months ended June 30, 2011 and a decrease of \$0.8 million or 12.7% as compared to the six months ended June 30, 2011. The decrease in equity in BFDS earnings for the three months ended June 30, 2012 is from lower revenues associated with reduced levels of accounts serviced resulting from subaccounting conversions, which were partially offset by lower operating expenses. The decrease in equity in BFDS earnings for the six months ended June 30, 2012 is from lower revenues, which were partially offset by lower operating expenses and a lower income tax rate. BFDS derives investment earnings related to cash balances maintained on behalf of customers. Average daily client cash balances invested by BFDS were \$1.0 billion and \$1.1 billion during the three and six months ended June 30, 2012, as compared to \$1.0 billion during both the three and six months ended June 30, 2011. Average interest rates earned on the balances decreased from 0.13% during the six months ended June 30, 2011 to 0.12% during the six months ended June 30, 2012, a level which is

not sufficient to cover banking and transaction fees.

DST s equity in earnings of IFDS, U.K. for the three and six months ended June 30, 2012 was \$0.2 million and \$1.8 million, respectively, a decrease of \$3.2 million and \$5.7 million as compared to the same periods in 2011. The decline in IFDS U.K. earnings is attributable to costs for new product development initiatives and costs associated with client conversion activities. Shareowner accounts serviced by IFDS, U.K. were 8.3 million at

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June 30, 2012, an increase of 0.1 million accounts or 1.2% from March 31, 2012 and an increase of 0.7 million accounts or 9.2% from June 30, 2011.

DST s equity in earnings of IFDS, L.P. (which includes IFDS Canada, Ireland and Luxembourg) for the three and six months ended June 30, 2012 was \$1.2 million and \$1.1 million, respectively, an increase of \$0.8 million and \$1.0 million as compared to the same periods in 2011. The increase in IFDS L.P. earnings during the three and six months ended June 30, 2012 was primarily from the recognition of \$0.8 million (DST s share) of previously deferred gains. In addition, improved results for IFDS Ireland were mostly offset by reductions in IFDS Canada, attributable to costs associated with client conversion activities and lower revenues associated with reduced levels of accounts serviced. Accounts serviced by IFDS Canada were 10.3 million at June 30, 2012, a decrease of 0.1 million accounts or 1.0% from March 31, 2012 and a decrease of 0.4 million accounts or 3.7% from June 30, 2011.

As previously announced, IFDS U.K. is in the process of converting new shareowner processing clients with approximately 0.9 million accounts, of which 0.7 million accounts are expected to convert by December 31, 2012 with the remainder in early 2013. IFDS U.K. is also in the process of converting new life and pensions clients with 250,000 policies to their new policy system in late 2012 and 2013. As previously announced, IFDS Canada is in the process of converting a new client which is expected to increase shareowner accounts serviced by approximately 1.2 million accounts in fourth quarter 2012. IFDS projects that these new clients will, in the aggregate, produce approximately \$44.0 million of annualized revenue when fully converted. New product development and client conversion costs will continue to negatively impact IFDS earnings in 2012.

DST s equity in other unconsolidated affiliates was a loss of \$2.3 million and \$1.7 million for the three and six months ended June 30, 2012, respectively, a decrease of \$2.6 million and \$1.4 million as compared to the same periods in 2011. The decrease in equity in earnings of other unconsolidated affiliates was primarily from asset impairments of \$3.1 million recorded during the three months ended June 30, 2012.

Income taxes

The Company records income tax expense during interim periods based on its best estimate of the full year s tax rate. Certain items are given discrete period treatment and, as a result, the tax effects of such items are reported in full in the relevant interim period. The Company s tax rate was 38.3% and 37.1% for the three and six months ended June 30, 2012 compared to 34.5% and 35.4% for the three and six months ended June 30, 2011. The increase in the rate during the three and six months ended June 30, 2012 is primarily from lower foreign tax credits, higher domestic income and increased losses in international subsidiaries for which no current tax benefit exists.

Excluding the effects of discrete period items, the Company expects its tax rate to be approximately 37.0% in 2012, but this rate will likely vary depending on the timing of estimated 2012 sources of taxable income. The full year 2012 tax rate can be affected as a result of variances among the estimates and amounts of full year sources of taxable income (e.g., domestic consolidated, joint venture and/or international), the realization of tax credits (e.g., historic rehabilitation, research and experimentation, foreign tax and state incentive), adjustments which may arise from the resolution of tax matters under review and the Company s assessment of its liability for uncertain tax positions.

As described in the Company s 2011 Annual Report on Form 10-K, the Company has filed federal income tax refund claims for research and experimentation credits and for the Domestic Manufacturing Deduction (under Internal Revenue Code Section 199). The Company has not

recorded any significant tax benefits associated with these refund claims because the realization of the benefit is uncertain. The Company and the IRS are having active settlement discussions on the above refund claims. The Company believes that based upon the discussions to date, it is possible that a favorable settlement may be reached in regards to the refund claims. However, at June 30, 2012, the Company did not have sufficient information to have a basis to record additional benefits associated with the claims.

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Business Segment Comparisons

FINANCIAL SERVICES SEGMENT

Revenues

Financial Services Segment total revenues for the three and six months ended June 30, 2012 were \$320.6 million and \$646.2 million, respectively, an increase of \$29.4 million or 10.1% and \$60.1 million and 10.3% as compared to the same periods in 2011. Financial Services Segment operating revenues for the three and six months ended June 30, 2012 were \$307.5 million and \$618.6 million, respectively, an increase of \$26.5 million or 9.4% and \$53.3 million or 9.4% as compared to the same periods in 2011. ALPS contributed approximately \$23.6 million of operating revenues for the three months ended June 30, 2012. Healthcare and brokerage operating revenues increased as compared to the three months ended June 30, 2011. These operating revenue increases were partially offset by lower operating revenues for mutual fund registered shareowner account servicing.

ALPS contributed approximately \$47.4 million of operating revenues for the six months ended June 30, 2012. Healthcare and AWD operating revenues increased as compared to the three months ended June 30, 2011. These operating revenue increases were partially offset by lower operating revenues for mutual fund registered shareowner account servicing. Brokerage revenues increased slightly during the six months ended June 30, 2012, as compared to 2011, despite the absence of a \$3.5 million client termination fee received in 2011.

U.S. operating revenues for the three and six months ended June 30, 2012 were \$275.6 million and \$550.8 million, respectively, an increase of \$25.9 million or 10.4% and \$47.3 million and 9.4% as compared to the same periods in 2011. U.S. operating revenues for the three and six months ended June 30, 2012 increased primarily from the acquisition of ALPS.

International operating revenues for the three and six months ended June 30, 2012 were \$31.9 million and \$67.8 million, respectively, an increase of \$0.6 million or 1.9% and an increase of \$6.0 million or 9.7% as compared to the same periods in 2011. International operating revenues for the three months ended June 30, 2012 decreased primarily from the change in foreign currency exchange rates between the U.S. Dollar and other foreign currencies of approximately \$1.4 million. International operating revenues for the six months ended June 30, 2012 increased primarily from higher international AWD software license revenues, partially offset by the change in foreign currency exchange rates between the U.S. Dollar and other foreign currencies of approximately \$0.7 million.

Financial Services Segment OOP reimbursement revenues for the three and six months ended June 30, 2012 were \$13.1 million and \$27.6 million, respectively, an increase of \$2.9 million or 28.4% and \$6.8 million and 32.7% as compared to the same periods in 2011. The increase during the three and six months ended June 30, 2012 is primarily from ALPS.

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The following table summarizes changes in registered accounts and subaccounts serviced (in millions):

	Three Month June 3		Six Months Ended June 30,		
	2012	2011	2012	2011	
Registered Accounts					
Beginning balance	82.8	97.4	85.1	99.4	
New client conversions		0.1	0.5	0.1	
Subaccounting conversions to DST platforms	(0.1)	(0.2)	(1.8)	(0.7)	
Subaccounting conversions to non-DST platforms	(2.0)	(2.5)	(3.4)	(5.0)	
Conversions to non-DST platforms	(0.9)	(0.3)	(0.9)	(0.3)	
Organic growth (decline)	0.4	0.7	0.7	1.7	
Ending balance	80.2	95.2	80.2	95.2	
Subaccounts					
Beginning balance	16.7	15.4	14.6	14.3	
Conversions from non-DST registered platforms	0.1	0.2	0.2	0.7	
Conversions from DST s registered accounts	0.1	0.2	1.8	0.7	
Conversions to non-DST platforms				(0.6)	
Organic growth (decline)	0.1	0.8	0.4	1.5	
Ending balance	17.0	16.6	17.0	16.6	
Total accounts	97.2	111.8	97.2	111.8	

Total shareowner accounts serviced at June 30, 2012 were 97.2 million, a decrease of 2.3 million accounts or 2.3% from March 31, 2012 and a decrease of 14.6 million accounts or 13.1% from June 30, 2011.

Registered accounts decreased 2.6 million accounts or 3.1% from March 31, 2012 and decreased 15.0 million accounts or 15.8% from June 30, 2011. The decline in registered accounts from March 31, 2012 and June 30, 2011 is from accounts converting to subaccounting platforms and to non-DST platforms.

Tax-advantaged accounts were 42.3 million at June 30, 2012, a decrease of 0.4 million accounts or 0.9% from March 31, 2012, attributable to conversions to non-DST platforms and from organic declines. Tax-advantaged accounts decreased 0.9 million accounts or 2.1% as compared to June 30, 2011. Tax-advantaged accounts represent 52.7% of total registered accounts serviced at June 30, 2012 as compared to 45.4% at June 30, 2011.

As previously announced, two clients affiliated with Bank of New York Mellon Corporation (BNYM), a competitor of DST, are converting to BNYM s in-house platform. In second quarter 2012, approximately 0.8 million registered accounts were converted to BNYM s platform, and 5.8 million subaccounts are scheduled to convert during third quarter 2012.

Projections of registered accounts converting to subaccounts are based on information obtained from DST s clients and are subject to change. Based on results through June 30, 2012 and information provided by its clients regarding the remainder of the year, the Company currently expects total conversions of registered accounts to subaccounts in 2012 to be between 8-10 million, of which approximately 30% of these

accounts should convert to DST s subaccounting platform. The actual number of accounts estimated to convert to and from various DST platforms, as well as the timing of those events, is dependent upon a number of factors. Actual results could differ from the Company s estimates.

ALPS operating revenues during the three and six months ended June 30, 2012 were \$23.6 million and \$47.4 million, respectively. Assets under active distribution by ALPS and assets under administration by ALPS at June 30, 2012 were \$57.4 billion and \$94.3 billion, respectively, essentially unchanged as compared to March 31, 2012.

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Brokerage operating revenues increased during three months ended June 30, 2012 from higher levels of subaccounts serviced and revenues from acquired businesses. Brokerage operating revenues increased during the six months ended June 30, 2012 from higher levels of subaccounts serviced and revenues from acquired businesses, partially offset by the subaccounting client termination fee of \$3.5 million received in 2011. Subaccounts increased 0.3 million accounts or 1.8% from March 31, 2012 and increased 0.4 million accounts or 2.4% from June 30, 2011.

Retirement operating revenues during the three months ended June 30, 2012 were lower than the same period in 2011 resulting from lower levels of defined contribution participants serviced. Retirement operating revenues during the six months ended June 30, 2012 were lower than the same period in 2011 resulting from lower consulting and development services provided. The following table summarizes changes in defined contribution participants serviced during the three and six months ended March 31, 2012 (in millions):

	Three Month June 3		Six Months Ended June 30,		
	2012	2011	2012	2011	
Defined Contribution Participants					
Beginning balance	4.7	4.7	4.6	4.5	
New client conversions					
Organic decline	(0.3)	(0.4)	(0.2)	(0.2)	
Ending balance	4.4	4.3	4.4	4.3	

Defined contribution (DC) participants were 4.4 million at June 30, 2012, a decrease of 0.3 million participants or 6.4% from March 31, 2012 and a decrease of 0.1 million participants 2.3% from June 30, 2011. The decrease in participants from March 31, 2012 is due to the annual removal of prior year terminated participants. Previously announced participant conversions totaling approximately 1.3 million are expected to occur in 2012 and 2013, with approximately 0.6 million participant conversions expected to occur in fourth quarter 2012.

DST HealthCare operating revenues increased during the three and six months ended June 30, 2012, as compared to the same periods in 2011, from the finalization of incentive fees related to claims processing activities, professional service fees related to a conversion that has been cancelled due to the client being acquired by another processor and higher volumes of claim processing. Pharmacy claims paid during the three and six months ended June 30, 2012 were 98.7 million and 197.9 million, respectively, an increase of 8.9 million claims or 9.9% and 16.4 million claims or 9.0% from the same periods in 2011. The increase in pharmacy claims paid is associated with new clients and higher volumes processed from existing clients. Covered lives using DST s medical claim processing platforms were 22.6 million at June 30, 2012, unchanged from March 31, 2012 and an increase of 0.1 million or 0.4% from June 30, 2011.

DST s business process and document management revenues, including revenues associated with AWD, increased during the three and six months ended June 30, 2012, from higher software license and consulting services. Active AWD users at June 30, 2012 were 201,000, essentially unchanged from March 31, 2012 and June 30, 2011.

DST Global Solutions (investment management) operating revenues during the three and six months ended June 30, 2012 were essentially unchanged from the same periods in 2011.

Financial Services Segment software license fee revenues are derived principally from DST Global Solutions (investment management), DST Health Solutions (medical claims processing) and AWD (business process management). Operating revenues include approximately \$8.2

million and \$19.6 million of software license fee revenues for the three and six months ended June 30, 2012, respectively, a decrease of \$1.2 million or 12.8% and an increase of \$1.4 million or 7.7% over the same periods in 2011. The decrease in software license fee revenues for the three months ended June 30, 2012 reflects lower medical claims and investment management license fee revenues, partially offset by higher AWD software license fee revenues. The increase in software license fee

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revenues for the six months ended June 30, 2012 reflects higher AWD software license fee revenues, partially offset by lower medical claims and investment management license fee revenues. While license fee revenues are not a significant percentage of DST s operating revenues, they can significantly impact earnings in the period in which they are recognized. Revenues and operating results from individual license sales depend heavily on the timing, size and nature of the contract.

Costs and expenses

Financial Services Segment costs and expenses (including OOP costs) were \$244.6 million and \$497.1 million for the three and six months ended June 30, 2012, respectively, an increase of \$35.7 million or 17.1% and \$74.0 million or 17.5% as compared to the same periods in 2011. Costs and expenses in the Financial Services Segment are primarily comprised of compensation and benefits costs but also include technology related expenditures and reimbursable operating expenses. Reimbursable operating expenses, included in costs and expenses, were \$13.1 million and \$27.6 million for the three and six months ended June 30, 2012, respectively, an increase of \$2.9 million or 28.4% and \$6.8 million or 32.7% as compared to the same periods in 2011.

Excluding reimbursable operating expenses in 2012 and 2011, costs and expenses were \$231.5 million for the three months ended June 30, 2012, an increase of \$32.8 million or 16.5% as compared to the same period in 2011. On this basis, the increase in costs and expenses is from the inclusion of ALPS and other 2011 business acquisitions, higher retirement and brokerage business development expenses, higher operating costs associated with discontinuing the development of a software solution as described above, increased employee compensation plan costs and higher employee termination expenses, partially offset by lower deferred compensation plan costs of \$3.9 million (the effect of which is offset as unrealized losses on trading securities in other income).

Excluding reimbursable operating expenses in 2012 and 2011, costs and expenses were \$469.5 million for the six months ended June 30, 2012, an increase of \$67.2 million or 16.7% as compared to the same period in 2011. On this basis, the increase in costs and expenses is from the inclusion of ALPS and other 2011 business acquisitions, higher retirement, brokerage and insurance business development expenses, higher operating costs associated with discontinuing the development of a software solution as described above, increased employee compensation plan costs and higher employee termination expenses, partially offset by lower deferred compensation plan costs of \$2.8 million (the effect of which is offset as unrealized losses on trading securities in other income).

Business development and start-up costs for the insurance, brokerage and retirement businesses during the three and six months ended June 30, 2012 were \$12.0 million and \$23.6, respectively, an increase of \$5.4 million and \$11.4 million as compared to the same periods in 2011. The Company anticipates that it will recognize \$0.26 of after tax expense per diluted share of business development and start-up expenses for the brokerage and retirement businesses in the second half of 2012.

Depreciation and amortization

Financial Services Segment depreciation and amortization costs for the three and six months ended June 30, 2012 were \$27.2 million and \$48.2 million, respectively, an increase of \$8.9 million or 48.6% and \$12.3 million or 34.3% as compared to the same periods in 2011. Excluding the \$5.8 million of asset impairment charges associated with ceasing the development of an insurance processing solution, depreciation and amortization increased \$3.1 million during the three months ended June 30, 2012, primarily from intangible asset amortization expense of \$2.3

million from the 2011 Financial Services Segment acquisitions, of which ALPS was \$1.6 million, and depreciation from recent capital expenditures, partially offset by lower intangible asset amortization from DST Health Solutions as certain assets became fully amortized at September 30, 2011. Excluding the \$5.8 million of asset impairment charges associated with ceasing the development of an insurance processing solution, depreciation and amortization increased \$6.5 million during the six months ended June 30, 2012, primarily from intangible asset amortization expense of \$4.6 million from the 2011 Financial Services Segment acquisitions and depreciation from recent capital expenditures, partially offset by lower intangible asset amortization from DST Health Solutions as certain assets became fully amortized at September 30, 2011.

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Income from operations

Financial Services Segment income from operations for the three and six months ended June 30, 2012 was \$48.8 million and \$100.9 million, respectively, a decrease of \$15.2 million or 23.8% and \$26.2 million or 20.6% as compared to the same periods in 2011.

Excluding the \$9.1 million of costs related to ceasing the development of the insurance solutions described above, Financial Services income from operations decreased \$6.1 million during the three months ended June 30, 2012. On this basis, the decrease in Financial Services income from operations is from lower contributions from mutual fund shareowner account processing, higher costs associated with new business initiatives (retirement, brokerage and insurance), higher employee termination costs, increased depreciation and amortization due to intangible asset amortization expense from 2011 acquisitions and higher employee compensation plan costs associated with higher earnings in 2012, partially offset by a \$3.9 million decrease in deferred compensation costs (the effect of which is offset as unrealized depreciation on trading securities in other income, net), contributions from the inclusion of ALPS and increased earnings from the DST Healthcare business.

Excluding the \$9.1 million of insurance solution discontinuation costs described above, Financial Services income from operations decreased \$17.1 million during the six months ended June 30, 2012. On this basis, the decrease in Financial Services income from operations is from lower contributions from mutual fund shareowner account processing, higher costs associated with new business initiatives (retirement, brokerage and insurance), higher employee termination costs, increased depreciation and amortization due to intangible asset amortization expense from 2011 acquisitions and higher employee compensation plan costs associated with higher earnings in 2012, partially offset by a \$2.8 million decrease in deferred compensation costs (the effect of which is offset as unrealized depreciation on trading securities in other income, net), contributions from the inclusion of ALPS, increased earnings from the DST Healthcare business and higher AWD software license revenues.

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OUTPUT SOLUTIONS SEGMENT

Revenues

The following table presents the financial results of the Output Solutions Segment (in millions):

	Three Months Ended June 30,									
	20	12		2011						
	erating evenue		perating ome (Loss)		perating Revenue	Operating Income (Loss)				
North America	\$ 110.8	\$	9.1	\$	106.4	\$	11.5			
United Kingdom	47.9		(4.5)		37.9		(2.6)			
Output Solutions Segment	\$ 158.7	\$	4.6	\$	144.3	\$	8.9			

	Six Months Ended June 30,										
		20	12		2011						
	_	erating evenue	-	perating me (Loss)		perating Revenue		perating me (Loss)			
North America	\$	224.5	\$	18.7	\$	213.9	\$	17.8			
United Kingdom		99.6		(6.9)		76.7		(3.4)			
Output Solutions Segment	\$	324.1	\$	11.8	\$	290.6	\$	14.4			

Output Solutions Segment total revenues for the three and six months ended June 30, 2012 were \$314.8 million and \$644.9 million, respectively, an increase of \$21.9 million or 7.5% and \$53.2 million or 9.0% as compared to the same periods in 2011. Output Solutions Segment operating revenues for the three and six months ended June 30, 2012 were \$158.7 million and \$324.1 million, respectively, an increase of \$14.4 million or 10.0% and \$33.5 million or 11.5% as compared to the same periods in 2011. The increase in operating revenue for the three and six months ended June 30, 2012 was primarily attributable to the acquisitions of Lateral in August 2011 and Newkirk in May 2011.

Out-of-pocket reimbursement revenues for the three and six months ended June 30, 2012 were \$156.1 million and \$320.8 million, respectively, an increase of \$7.5 million or 5.0% and \$19.7 million or 6.5% as compared to the same periods in 2011, attributable to higher volumes from new clients and volumes from the Lateral and Newkirk acquisitions.

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The following table sets out images produced and packages mailed for the Output Solutions Segment (in millions):

	Three Months June 30		Six Mont June	
	2012	2011	2012	2011
Images Produced				
North America	2,216.2	2,213.9	4,575.7	4,487.8
United Kingdom	544.1	476.1	1,100.9	972.8
Output Solutions Segment	2,760.3	2,690.0	5,676.6	5,460.6
Packages Mailed				
North America	527.4	472.1	1,073.3	986.2
United Kingdom	183.3	173.0	373.1	364.2
Output Solutions Segment	710.7	645.1	1,446.4	1,350.4

Output s North America operating revenues increased \$4.4 million or 4.1% and \$10.6 million or 5.0% for the three and six months ended June 30, 2012, respectively, as compared to the same periods in 2011. The increase in operating revenues were principally from the Newkirk acquisition and from new client revenues, which were partially offset by lower volumes from existing clients.

North America images produced during the three and six months ended June 30, 2012 were 2,216.2 million and 4,575.7 million, respectively, essentially unchanged as compared to the three months ended June 30, 2011 and an increase of 2.0% as compared to the six months ended June 30, 2011. North America packages mailed during the three and six months ended June 30, 2012 were 527.4 million and 1,073.3 million, respectively, an increase of 55.3 million or 11.7% as compared to the three months ended June 30, 2011 and an increase of 87.1 million or 8.8% as compared to the six months ended June 30, 2011. The increase in packages mailed for the three and six months ended June 30, 2012 was primarily the result of new client volumes, the mix of work from existing clients and the acquisition of Newkirk, partially offset by lower volumes from existing clients.

During second quarter 2012, Output Solutions received new client commitments in North America representing, when fully transitioned, approximately 19 million of aggregate packages annually, based on current volume levels. Full conversion activities related to these new clients is expected to be completed in the first quarter of 2013.

Output s United Kingdom operating revenues increased \$10.0 million or 26.4% and \$22.9 million or 29.9% for the three and six months ended June 30, 2012, respectively, as compared to the same periods in 2011, principally from the Lateral acquisition, partially offset by lower volumes from existing clients. DST Output U.K. images produced during the three and six months ended June 30, 2012 were 544.1 million and 1,100.9 million, respectively, an increase of 68.0 million or 14.3% and 128.1 million or 13.2% as compared to the same periods in 2011. DST Output U.K. packages mailed during the three and six months ended June 30, 2012 were 183.3 million and 373.1 million, respectively, an increase of 10.3 million or 6.0% and 8.9 million or 2.4% as compared to the same periods in 2011. The net increase in images produced and packages produced was primarily the result of the acquisition of Lateral, partially offset by lower volumes from existing clients.

Costs and expenses

Output Solutions Segment costs and expenses (including OOP costs) were \$299.1 million and \$611.0 million for the three and six months ended June 30, 2012, an increase of \$26.1 million or 9.6% and \$55.3 million or 10.0% as compared to the same periods in 2011. Costs and expenses in the Output Solutions Segment are primarily comprised of reimbursable operating expenses (primarily postage), compensation and benefits costs, material costs (principally paper and ink) and other operating costs. Reimbursable operating expenses, included in costs

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and expenses, were \$156.1 million and \$320.8 million for the three and six months ended June 30, 2012, an increase of \$7.5 million or 5.0% and \$19.7 million or 6.5% as compared to the same periods in 2011. Excluding reimbursable operating expenses in 2012 and 2011, costs and expenses increased \$18.6 million or 15.0% and \$35.6 million or 14.0% for the three and six months ended June 30, 2012 to \$143.0 million and \$290.2 million, respectively. On this basis, Output s North America costs and expenses increased \$7.4 million for the three months ended June 30, 2012, primarily from higher costs associated with an increased workforce to support new clients and conversion activities, higher material costs from higher volumes of operating revenues, higher equity compensation costs, and higher costs from the inclusion of Newkirk for a full quarter in 2012. On the same basis, Output U.K. s costs and expenses increased \$11.2 million during the three months June 30, 2012, as compared to the same period in 2011, primarily due to the acquisition of Lateral, higher material costs associated with higher operating revenues and higher employee termination expenses and lease abandonment costs associated with consolidating facilities post acquisition.

On this same basis, Output s North America costs and expenses increased \$10.9 million for the six months ended June 30, 2012, as compared to the same period in 2011, for the same reasons described above, partially offset by lower employee compensation expenses resulting from a reduction in force that occurred in 2011. Output U.K. s costs and expenses for the six months ended June 30, 2012, as compared to the same period in 2011, increased \$24.7 million for the same reasons as the three month period ended June 30, 2012 described above.

Output U.K. continues to review its current cost structure in order to identify additional cost savings opportunities from the acquisition of Lateral. As previously announced, the Company has determined that it will close two U.K. operating locations before the end of 2012. The Company incurred employee related restructuring charges of approximately \$0.8 million during the three months ended June 30, 2012 associated with these actions. The Company expects to incur facility related restructuring charges later in 2012 as certain leased facilities become vacated.

Depreciation and amortization

Output Solutions Segment depreciation and amortization costs for the three and six months ended June 30, 2012 were \$11.1 million and \$22.1 million, respectively, an increase of \$0.1 million or 0.9% and \$0.5 million or 2.3% as compared to the same periods in 2011. Depreciation and amortization expense in the United Kingdom increased \$0.6 million and \$1.5 million during the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily from intangible asset amortization from the Lateral acquisition. Depreciation and amortization expense in North America decreased \$0.5 million and \$1.0 million during the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily from lower levels of capital expenditures, which was partially offset by intangible asset amortization from the Newkirk acquisition.

Income from operations

Output Solutions Segment income from operations for the three and six months ended June 30, 2012 was \$4.6 million and \$11.8 million, respectively, a decrease of \$4.3 million or 48.3% and \$2.6 million or 18.1% as compared to the same periods in 2011. During the three months ended June 30, 2012, Output North America income from operations decreased \$2.4 million and Output U.K. income from operations decreased \$1.9 million. The decrease in Output North America is from higher operating costs associated with an increased workforce to support new clients and conversion activities, higher equity compensation costs and from higher intangible asset amortization expense related to the Newkirk acquisition. The decrease in Output U.K. is from intangible asset amortization expense related to the Lateral acquisition, higher equity compensation costs and higher facility consolidation costs including employee termination charges and leased facility abandonment costs.

During the six months ended June 30, 2012, Output North America income from operations increased \$0.9 million and Output U.K. income from operations decreased \$3.5 million. The increase in Output North America is from lower employee termination costs from an action taken in 2011, which was partially offset by higher costs associated with an increased workforce to support new clients and conversion activities, higher equity compensation costs, higher intangible asset amortization related to the Newkirk acquisition and higher costs in Canada for plant expansion. The decrease in Output U.K. for the six months ended June 30, 2012 is from intangible asset

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amortization related to the Lateral acquisition, higher equity compensation costs and higher facility consolidation costs such as employee termination charges and leased facility abandonment costs.

Use of EBITDA

DST defines Operating EBITDA as income from operations before depreciation and amortization. This supplemental non-GAAP liquidity measure is provided in addition to, but not as a substitute for, cash flow from operations. As a measure of liquidity, the Company believes Operating EBITDA is useful as an indicator of its ability to generate cash flow. Operating EBITDA, as calculated by the Company, may not be consistent with computation of Operating EBITDA by other companies. The Company believes a useful measure of the Output Solutions and Investments and Other Segments contribution to DST s results is to focus on cash flow and the Company s management believes Operating EBITDA is useful for this purpose. A reconciliation of Output Solutions and Investments and Other Segment income from operations to Operating EBITDA is included in the pages that follow. The non-GAAP adjustments to this reconciliation are used to calculated Adjusted Operating EBITDA and are described in the Use of Non-GAAP Financial Information included in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q.

The following table presents Operating EBITDA of the Output Solutions Segment (in millions):

		Three Mon June	 nded	Six Months Ended June 30,				
	Ope	2012 erating ITDA	2011 Operating EBITDA	2012 Operating EBITDA		2011 Operating EBITDA		
North America	\$	16.6	\$ 19.5	\$ 33.5	\$	33.6		
United Kingdom		(0.9)	0.4	0.4		2.4		
Output Solutions Segment	\$	15.7	\$ 19.9	\$ 33.9	\$	36.0		

For the three and six months ended June 30, 2012, Output Solutions Operating EBITDA was \$15.7 million and \$33.9 million, respectively, a decrease of \$4.2 million or 21.1% and \$2.1 million or 5.8% as compared to the same periods in 2011. The decrease for the three months ended June 30, 2012 is attributable to lower Operating EBITDA in North America from higher operating expenses, primarily associated with an increase in workforce to support new clients and conversion activities, higher equity compensation expense and higher costs in Canada for production plant expansion. The decrease in Operating EBITDA for Output U.K. is due to higher equity compensation and lower revenues.

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The reconciliation of the Output Solutions Segment income from operations to Operating EBITDA as used by management is set forth in the table below (in millions):

	Three Months Ended June 30,					Six Months Ended June 30,			
		2012		2011		2012	2011		
Output Solutions Segment income from operations	\$	4.6	\$	8.9	\$	11.8	\$ 14.4		
Depreciation and amortization		11.1		11.0		22.1	21.6		
Operating EBITDA, before Non-GAAP items		15.7		19.9		33.9	36.0		
Leased facility abandonment costs		0.4				0.4			
Employee termination expenses		0.8				2.2	4.1		
Business development expenses				0.2			0.2		
·									
Adjusted Operating EBITDA, after Non-GAAP items	\$	16.9	\$	20.1	\$	36.5	\$ 40.3		
, ,									
Comprised of:									
North America	\$	16.6	\$	19.7	\$	33.5	\$ 37.9		
United Kingdom		0.3		0.4		3.0	2.4		
-	\$	16.9	\$	20.1	\$	36.5	\$ 40.3		

Note: See the Description of Non-GAAP Adjustments section below for a description of each of the above adjustments and see the Use of Non-GAAP Financial Information section below for management s reasons for providing non-GAAP financial information.

INVESTMENTS AND OTHER SEGMENT

Revenues

Investments and Other Segment total revenues, including out-of-pocket reimbursements, were \$15.1 million and \$29.6 million for the three and six months ended June 30, 2012, respectively, an increase of \$0.6 million or 4.1% and \$0.4 million or 1.4% as compared to the same periods in 2011. The majority of the revenues in the Investments and Other Segment are derived from the lease of facilities to the Company s other business segments. Operating revenues (excluding out-of-pocket reimbursements) were \$15.1 million and \$29.5 million for the three and six months ended June 30, 2012, an increase of \$1.4 million or 10.2% and \$1.7 million or 6.1% as compared to the same periods in 2011, primarily due to higher third party rental activities.

Costs and expenses

Occupancy costs are the single largest costs included in costs and expenses in the Investments and Other Segment. For the three and six months ended June 30, 2012, Investments and Other Segment costs and expenses were \$11.0 million and \$20.0 million, an increase of \$1.5 million and \$1.0 million as compared to the same periods in 2011. Reimbursable operating expenses, included in costs and expenses were zero and \$0.1

million for the three and six months ended June 30, 2012, respectively. Excluding reimbursable operating expenses in 2012 and 2011, costs and expenses increased \$2.3 million in both the three and six months ended June 30, 2012, as compared to 2011, attributable to a \$1.8 million leased facility abandonment charge in 2012 and from higher costs associated with the increase in third party rental revenues.

Depreciation and amortization

Investments and Other Segment depreciation and amortization for the three and six months ended June 30, 2012 was \$4.6 million and \$7.3 million, an increase of \$2.0 million and \$2.1 million as compared to the same periods in 2011, primarily from \$1.8 million of real estate impairment charges recorded in 2012.

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Income from operations

Investments and Other Segment recorded a loss from operations of \$0.5 million during the three months ended June 30, 2012, a decrease of \$2.9 million as compared to the same period in 2011. For the six months ended June 30, 2012, income from operations was \$2.3 million, a decrease of \$2.7 million as compared to the same period in 2011. The decrease in operating income for the three and six months ended June 30, 2012 is primarily from real estate impairment and leased facility abandonment charges of \$3.6 million which were partially offset by higher operating revenues.

Review of DST s U.S. Real Estate Holdings

DST s U.S. real estate holdings had \$3.9 million and \$9.2 million of Operating EBITDA (defined as operating income plus depreciation and amortization) for the three and six months ended June 30, 2012, a decrease of \$1.1 million and \$0.6 million as compared to the same periods in 2011, primarily from the leased facility abandonment charge described above.

At June 30, 2012, consolidated U.S. real estate related debt was \$109.5 million, a decrease of \$2.4 million as compared to December 31, 2011. DST s pro-rata share of debt associated with unconsolidated affiliates real estate at June 30, 2012 was \$188.4 million, a decrease of \$5.3 million as compared to December 31, 2011, substantially all of which is non-recourse debt.

The reconciliation of the Investments and Other Segment income from operations to Operating EBITDA as used by management is set forth in the table below (in millions):

	Three Months Ended June 30,					Six Months Ended June 30,		
		2012		2011	2012		2011	1
Reported GAAP income from operations	\$	(0.5)	\$	2.4	\$	2.3	\$	5.0
Adjusted to remove:								
GAAP income (loss) from non U.S. real estate operations		(0.9)		(0.4)		(1.0)		(0.5)
U.S. Real Estate Operations GAAP income from operations		0.4		2.8		3.3		5.5
		0.4		2.0		3.3		3.3
Adjusted to remove:								
Depreciation and amortization		3.5		2.2		5.9		4.3
Operating EBITDA, before non-GAAP items		3.9		5.0		9.2		9.8
Adjusted to remove:								

Leased facility abandonment costs	1.8		1.8	
Adjusted operating EBITDA, after non-GAAP items	\$ 5.7	\$ 5.0 \$	11.0	\$ 9.8

Note: See the Description of Non-GAAP Adjustments section below for a description of each of the above adjustments and see the Use of Non-GAAP Financial Information section below for management s reasons for providing non-GAAP financial information.

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Segment Operating Data

The following table presents operating data for the Company s operating business segments:

June 30, December 31, 2012 2011