

BANK OF HAWAII CORP
Form 10-Q
October 24, 2011
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2011

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from _____ to _____

Commission File Number: 1-6887

BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State of incorporation)

99-0148992
(I.R.S. Employer Identification No.)

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130 Merchant Street, Honolulu, Hawaii
(Address of principal executive offices)

96813
(Zip Code)

1-888-643-3888

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of October 17, 2011, there were 46,453,519 shares of common stock outstanding.

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Consolidated Statements of Income (Unaudited)**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------------|------------------------------------|-------------------|
| | 2011 | 2010 | 2011 | 2010 |
| (dollars in thousands, except per share amounts) | | | | |
| Interest Income | | | | |
| Interest and Fees on Loans and Leases | \$ 65,344 | \$ 70,198 | \$ 197,479 | \$ 219,466 |
| Income on Investment Securities | | | | |
| Available-for-Sale | 23,097 | 40,775 | 84,256 | 129,605 |
| Held-to-Maturity | 20,344 | 1,553 | 48,530 | 5,116 |
| Deposits | 6 | 5 | 6 | 21 |
| Funds Sold | 160 | 211 | 708 | 916 |
| Other | 279 | 278 | 837 | 832 |
| Total Interest Income | 109,230 | 113,020 | 331,816 | 355,956 |
| Interest Expense | | | | |
| Deposits | 4,561 | 7,041 | 14,585 | 23,278 |
| Securities Sold Under Agreements to Repurchase | 7,400 | 6,670 | 21,779 | 19,571 |
| Funds Purchased | 4 | 10 | 15 | 23 |
| Long-Term Debt | 499 | 673 | 1,475 | 2,877 |
| Total Interest Expense | 12,464 | 14,394 | 37,854 | 45,749 |
| Net Interest Income | 96,766 | 98,626 | 293,962 | 310,207 |
| Provision for Credit Losses | 2,180 | 13,359 | 10,471 | 50,009 |
| Net Interest Income After Provision for Credit Losses | 94,586 | 85,267 | 283,491 | 260,198 |
| Noninterest Income | | | | |
| Trust and Asset Management | 10,788 | 10,534 | 34,021 | 33,699 |
| Mortgage Banking | 5,480 | 6,811 | 11,263 | 14,027 |
| Service Charges on Deposit Accounts | 9,820 | 12,737 | 29,127 | 41,407 |
| Fees, Exchange, and Other Service Charges | 16,219 | 15,500 | 47,826 | 45,810 |
| Investment Securities Gains, Net | - | 7,877 | 6,084 | 42,849 |
| Insurance | 2,664 | 2,646 | 8,645 | 7,652 |
| Other | 5,892 | 7,020 | 17,282 | 18,337 |
| Total Noninterest Income | 50,863 | 63,125 | 154,248 | 203,781 |
| Noninterest Expense | | | | |
| Salaries and Benefits | 44,307 | 46,840 | 137,889 | 138,904 |
| Net Occupancy | 11,113 | 10,186 | 31,916 | 30,484 |
| Net Equipment | 4,662 | 4,545 | 14,101 | 13,469 |
| Professional Fees | 2,245 | 905 | 6,697 | 4,988 |
| FDIC Insurance | 2,065 | 3,159 | 7,319 | 9,366 |
| Other | 19,563 | 24,255 | 65,889 | 60,303 |
| Total Noninterest Expense | 83,955 | 89,890 | 263,811 | 257,514 |
| Income Before Provision for Income Taxes | 61,494 | 58,502 | 173,928 | 206,465 |
| Provision for Income Taxes | 18,188 | 14,438 | 53,114 | 63,101 |
| Net Income | \$ 43,306 | \$ 44,064 | \$ 120,814 | \$ 143,364 |
| Basic Earnings Per Share | \$ 0.93 | \$ 0.91 | \$ 2.55 | \$ 2.98 |
| Diluted Earnings Per Share | \$ 0.92 | \$ 0.91 | \$ 2.54 | \$ 2.96 |
| Dividends Declared Per Share | \$ 0.45 | \$ 0.45 | \$ 1.35 | \$ 1.35 |
| Basic Weighted Average Shares | 46,806,439 | 48,189,358 | 47,358,049 | 48,062,385 |
| Diluted Weighted Average Shares | 46,934,140 | 48,462,154 | 47,531,066 | 48,386,647 |

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

Table of Contents**Bank of Hawaii Corporation and Subsidiaries**
Consolidated Statements of Condition (Unaudited)

| (dollars in thousands) | September 30, 2011 | December 31, 2010 |
|---|-------------------------------|------------------------------|
| Assets | | |
| Interest-Bearing Deposits | \$ 3,543 | \$ 3,472 |
| Funds Sold | 242,062 | 438,327 |
| Investment Securities | | |
| Available-for-Sale | 4,448,898 | 6,533,874 |
| Held-to-Maturity (Fair Value of \$2,610,081 and \$134,028) | 2,520,422 | 127,249 |
| Loans Held for Sale | 12,745 | 17,564 |
| Loans and Leases | 5,348,472 | 5,335,792 |
| Allowance for Loan and Lease Losses | (143,410) | (147,358) |
| Net Loans and Leases | 5,205,062 | 5,188,434 |
| Total Earning Assets | 12,432,732 | 12,308,920 |
| Cash and Noninterest-Bearing Deposits | 206,875 | 165,748 |
| Premises and Equipment | 104,509 | 108,170 |
| Customers' Acceptances | 749 | 437 |
| Accrued Interest Receivable | 43,319 | 41,151 |
| Foreclosed Real Estate | 3,341 | 1,928 |
| Mortgage Servicing Rights | 23,990 | 25,379 |
| Goodwill | 31,517 | 31,517 |
| Other Assets | 457,726 | 443,537 |
| Total Assets | \$ 13,304,758 | \$ 13,126,787 |
| Liabilities | | |
| Deposits | | |
| Noninterest-Bearing Demand | \$ 2,702,296 | \$ 2,447,713 |
| Interest-Bearing Demand | 1,745,812 | 1,871,718 |
| Savings | 4,449,351 | 4,526,893 |
| Time | 1,111,554 | 1,042,671 |
| Total Deposits | 10,009,013 | 9,888,995 |
| Funds Purchased | 9,882 | 9,478 |
| Short-Term Borrowings | 6,400 | 6,200 |
| Securities Sold Under Agreements to Repurchase | 1,929,266 | 1,901,084 |
| Long-Term Debt | 30,705 | 32,652 |
| Banker's Acceptances | 749 | 437 |
| Retirement Benefits Payable | 30,704 | 30,885 |
| Accrued Interest Payable | 6,751 | 5,007 |
| Taxes Payable and Deferred Taxes | 114,842 | 121,517 |
| Other Liabilities | 148,671 | 119,399 |
| Total Liabilities | 12,286,983 | 12,115,654 |
| Shareholders' Equity | | |
| Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2011 - 57,132,310 / 46,570,413 and December 31, 2010 - 57,115,287 / 48,097,672) | 571 | 570 |
| Capital Surplus | 503,255 | 500,888 |
| Accumulated Other Comprehensive Income | 46,754 | 26,965 |
| Retained Earnings | 986,202 | 932,629 |
| Treasury Stock, at Cost (Shares: September 30, 2011 - 10,561,897 and December 31, 2010 - 9,017,615) | (519,007) | (449,919) |
| Total Shareholders' Equity | 1,017,775 | 1,011,133 |
| Total Liabilities and Shareholders' Equity | \$ 13,304,758 | \$ 13,126,787 |

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The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

Table of Contents**Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)**

| (dollars in thousands) | Total | Common Stock | Capital Surplus | Accum. Other Compre- hensive Income | Retained Earnings | Treasury Stock | Compre- hensive Income |
|--|--------------|-------------------------|----------------------------|--|------------------------------|---------------------------|---------------------------------------|
| Balance as of December 31, 2010 | \$ 1,011,133 | \$ 570 | \$ 500,888 | \$ 26,965 | \$ 932,629 | \$ (449,919) | |
| Comprehensive Income: | | | | | | | |
| Net Income | 120,814 | - | - | - | 120,814 | - | \$ 120,814 |
| Other Comprehensive Income, Net of Tax: | | | | | | | |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 18,376 | - | - | 18,376 | - | - | 18,376 |
| Amortization of Net Losses Related to Defined Benefit Plans | 1,413 | - | - | 1,413 | - | - | 1,413 |
| Total Comprehensive Income | | | | | | | \$ 140,603 |
| Share-Based Compensation | 2,001 | - | 2,001 | - | - | - | |
| Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits (309,108 shares) | 10,477 | 1 | 366 | - | (3,193) | 13,303 | |
| Common Stock Repurchased (1,836,367 shares) | (82,391) | - | - | - | - | (82,391) | |
| Cash Dividends Paid (\$1.35 per share) | (64,048) | - | - | - | (64,048) | - | |
| Balance as of September 30, 2011 | \$ 1,017,775 | \$ 571 | \$ 503,255 | \$ 46,754 | \$ 986,202 | \$ (519,007) | |
| Balance as of December 31, 2009 | \$ 895,973 | \$ 569 | \$ 494,318 | \$ 6,925 | \$ 843,521 | \$ (449,360) | |
| Comprehensive Income: | | | | | | | |
| Net Income | 143,364 | - | - | - | 143,364 | - | \$ 143,364 |
| Other Comprehensive Income, Net of Tax: | | | | | | | |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 58,886 | - | - | 58,886 | - | - | 58,886 |
| Amortization of Net Losses Related to Defined Benefit Plans | 1,142 | - | - | 1,142 | - | - | 1,142 |
| Total Comprehensive Income | | | | | | | \$ 203,392 |
| Share-Based Compensation | 2,703 | - | 2,703 | - | - | - | |
| Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits (522,542 shares) | 15,716 | 1 | 2,416 | - | (6,850) | 20,149 | |
| Common Stock Repurchased (276,471 shares) | (13,089) | - | - | - | - | (13,089) | |
| Cash Dividends Paid (\$1.35 per share) | (65,134) | - | - | - | (65,134) | - | |
| Balance as of September 30, 2010 | \$ 1,039,561 | \$ 570 | \$ 499,437 | \$ 66,953 | \$ 914,901 | \$ (442,300) | |

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

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Consolidated Statements of Cash Flows (Unaudited)**

| | Nine Months Ended | |
|---|--------------------------|-------------------|
| | September 30, | |
| (dollars in thousands) | 2011 | 2010 |
| Operating Activities | | |
| Net Income | \$ 120,814 | \$ 143,364 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: | | |
| Provision for Credit Losses | 10,471 | 50,009 |
| Depreciation and Amortization | 10,918 | 10,008 |
| Amortization of Deferred Loan and Lease Fees | (1,986) | (2,019) |
| Amortization and Accretion of Premiums/Discounts on Investment Securities, | | |
| Net | 39,455 | 31,474 |
| Share-Based Compensation | 2,001 | 2,703 |
| Benefit Plan Contributions | (965) | (2,559) |
| Deferred Income Taxes | (8,277) | (15,193) |
| Net Gain on Sale of Proprietary Mutual Funds | (1,956) | (2,852) |
| Gains on Sale of Insurance Business | - | (904) |
| Net Gains on Sales of Leases | (795) | (292) |
| Net Gains on Investment Securities | (6,084) | (42,849) |
| Proceeds from Sales of Loans Held for Sale | 334,883 | 418,650 |
| Originations of Loans Held for Sale | (321,509) | (412,158) |
| Tax Benefits from Share-Based Compensation | (696) | (2,725) |
| Net Change in Other Assets and Other Liabilities | 6,214 | (19,707) |
| Net Cash Provided by Operating Activities | 182,488 | 154,950 |
| Investing Activities | | |
| Investment Securities Available-for-Sale: | | |
| Proceeds from Prepayments and Maturities | 730,294 | 1,047,571 |
| Proceeds from Sales | 682,283 | 1,289,679 |
| Purchases | (1,535,348) | (3,109,587) |
| Investment Securities Held-to-Maturity: | | |
| Proceeds from Prepayments and Maturities | 199,844 | 39,685 |
| Purchases | (384,785) | - |
| Proceeds from Sale of Proprietary Mutual Funds | 1,956 | 4,424 |
| Proceeds from Sale of Insurance Business | - | 904 |
| Net Change in Loans and Leases | (37,522) | 390,512 |
| Premises and Equipment, Net | (7,257) | (7,887) |
| Net Cash Used in Investing Activities | (350,535) | (344,699) |
| Financing Activities | | |
| Net Change in Deposits | 120,018 | 192,786 |
| Net Change in Short-Term Borrowings | 28,786 | (1,330) |
| Repayments of Long-Term Debt | - | (50,000) |
| Tax Benefits from Share-Based Compensation | 696 | 2,725 |
| Proceeds from Issuance of Common Stock | 9,919 | 13,250 |
| Repurchase of Common Stock | (82,391) | (13,089) |
| Cash Dividends Paid | (64,048) | (65,134) |
| Net Cash Provided by Financing Activities | 12,980 | 79,208 |
| Net Change in Cash and Cash Equivalents | (155,067) | (110,541) |
| Cash and Cash Equivalents at Beginning of Period | 607,547 | 555,067 |
| Cash and Cash Equivalents at End of Period | \$ 452,480 | \$ 444,526 |
| Supplemental Information | | |
| Cash Paid for Interest | \$ 35,448 | \$ 45,254 |
| Cash Paid for Income Taxes | 68,613 | 115,374 |

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Non-Cash Investing Activities:

| | | |
|--|-----------|-------|
| Transfer from Investment Securities Available-For-Sale to Investment Securities Held-To-Maturity | 2,220,814 | - |
| Transfer from Loans to Foreclosed Real Estate | 2,067 | 3,478 |
| Transfers from Loans to Loans Held for Sale | 8,555 | 8,713 |

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

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Bank of Hawaii Corporation and Subsidiaries

Notes to Consolidated Financial Statements

(Unaudited)

Note 1. Summary of Significant Accounting Policies

Basis of Presentation

Bank of Hawaii Corporation (the *Parent*) is a Delaware corporation and a bank holding company headquartered in Honolulu, Hawaii. Bank of Hawaii Corporation and its Subsidiaries (collectively, the *Company*) provide a broad range of financial products and services to customers in Hawaii, Guam, and other Pacific Islands. The *Parent*'s principal and only operating subsidiary is Bank of Hawaii (the *Bank*). All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements of the *Company* have been prepared in accordance with U.S. generally accepted accounting principles (*GAAP*) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and accompanying notes required by *GAAP* for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period information has been reclassified to conform to the current period presentation.

These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the *Company*'s Annual Report on Form 10-K for the year ended December 31, 2010. Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with *GAAP* requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

Investment Securities

Transfers of debt securities from the available-for-sale category to the held-to-maturity category are made at fair value at the date of transfer. The unrealized holding gain or loss at the date of transfer remains in accumulated other comprehensive income and in the carrying value of the held-to-maturity investment security. Premiums or discounts on investment securities are amortized or accreted as an adjustment of yield using the interest method over the estimated life of the security. Unrealized holding gains or losses that remain in accumulated other comprehensive income are also amortized or accreted over the estimated life of the security as an adjustment of yield, offsetting the related amortization of the premium or accretion of the discount.

Realized gains and losses are recorded in noninterest income using the specific identification method.

Loans Modified in a Troubled Debt Restructuring

In January 2011, the Financial Accounting Standards Board (the FASB) issued Accounting Standards Update (ASU) No. 2011-01, *Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20*. The provisions of ASU No. 2010-20, *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses* include the required disclosure of qualitative information about how financing receivables were modified and quantitative information about the extent and financial effects of modifications made during the period. The Company is also required to disclose qualitative information about how such modifications are factored into the determination of the allowance for loan and lease losses. Furthermore, the Company is also required to disclose information about troubled debt restructurings that meet the definition of a troubled debt restructuring within the previous 12 months for which there was a payment default in the current period. The provisions of ASU No. 2010-20 were originally to be effective for the Company's reporting period ended March 31, 2011. However, the amendments in ASU No. 2011-01 deferred the effective date related to these disclosures, enabling creditors to provide such disclosures after the FASB completed their project clarifying the guidance for determining what constitutes a troubled debt restructuring.

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In April 2011, the FASB issued ASU No. 2011-02, *A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring*. The provisions of ASU No. 2011-02 provide additional guidance related to determining whether a creditor has granted a concession, include factors and examples for creditors to consider in evaluating whether a restructuring results in a delay in payment that is insignificant, prohibit creditors from using the borrower's effective rate test to evaluate whether a concession has been granted to the borrower, and adds factors for creditors to use in determining whether a borrower is experiencing financial difficulties. A provision in ASU No. 2011-02 also ends the FASB's deferral of the additional disclosures related to troubled debt restructurings as required by ASU No. 2010-20. The Company adopted the provisions of ASU No. 2010-20 retrospectively to all modifications and restructuring activities that have occurred from January 1, 2011. As of September 30, 2011, the Company identified \$0.5 million in loans that were newly considered troubled debt restructurings under the provisions of ASU No. 2011-02. These loans did not require an Allowance as each was either previously partially charged-off or was adequately secured by collateral. See Note 3 to the Consolidated Financial Statements for the disclosures required by ASU No. 2010-20.

Goodwill

In December 2010, the FASB issued ASU No. 2010-28, *When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts*. Under GAAP, the evaluation of goodwill impairment is a two-step test. In Step 1, an entity must assess whether the carrying amount of a reporting unit exceeds its fair value. If it does, an entity must perform Step 2 of the goodwill impairment test to determine whether goodwill has been impaired and to calculate the amount of that impairment. The provisions of this ASU modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. The Company adopted the provisions of this ASU in preparing the Consolidated Financial Statements for the period ended March 31, 2011. As of March 31, 2011, the Company had no reporting units with zero or negative carrying amounts or reporting units where there was a reasonable possibility of failing Step 1 of the goodwill impairment test. As a result, the adoption of this ASU had no impact on the Company's statements of income and condition.

Fair Value Measurements and Disclosures

In January 2010, the FASB issued ASU No. 2010-06, *Improving Disclosures About Fair Value Measurements*, which added disclosure requirements about transfers into and out of Levels 1, 2, and 3, clarified existing fair value disclosure requirements about the appropriate level of disaggregation, and clarified that a description of the valuation technique (e.g., market approach, income approach, or cost approach) and inputs used to measure fair value was required for recurring, nonrecurring, and Level 2 and 3 fair value measurements. The Company adopted these provisions of this ASU in preparing the Consolidated Financial Statements for the period ended March 31, 2010. This ASU also included a requirement that Level 3 activity about purchases, sales, issuances, and settlements be presented on a gross basis rather than as a net number as previously permitted. The Company adopted this provision of the ASU in preparing the Consolidated Financial Statements for the period ended March 31, 2011. As this provision amends only the disclosure requirements related to Level 3 activity, the adoption of this provision of the ASU had no impact on the Company's statements of income and condition. See Note 12 to the Consolidated Financial Statements for the disclosures required by this ASU.

Future Application of Accounting Pronouncements

In April 2011, the FASB issued ASU No. 2011-03, *Reconsideration of Effective Control for Repurchase Agreements*. ASU No. 2011-03 modifies the criteria for determining when repurchase agreements would be accounted for as a secured borrowing rather than as a sale.

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Currently, an entity that maintains effective control over transferred financial assets must account for the transfer as a secured borrowing rather than as a sale. The provisions of ASU No. 2011-03 removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. The FASB believes that contractual rights and obligations determine effective control and that there does not need to be a requirement to assess the ability to exercise those rights. ASU No. 2011-03 does not change the other existing criteria used in the assessment of effective control. The provisions of ASU No. 2011-03 are effective prospectively for transactions, or modifications of existing transactions, that occur on or after January 1, 2012. As the Company accounts for all of its repurchase agreements as collateralized financing arrangements, the adoption of this ASU is not expected to have a material impact on the Company's statements of income and condition.

In May 2011, the FASB issued ASU No. 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards (IFRS). The changes to U.S. GAAP as a result of ASU No. 2011-04 are as follows: (1) The concepts of highest and best use and valuation premise are only relevant when measuring the fair value of nonfinancial assets (that is, it does not apply to financial assets or any liabilities); (2) U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in

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active markets. ASU No. 2011-04 extends that prohibition to all fair value measurements; (3) An exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position; (4) Aligns the fair value measurement of instruments classified within an entity's shareholders' equity with the guidance for liabilities; and (5) Disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company's interim reporting period beginning on or after December 15, 2011. The adoption of ASU No. 2011-04 is not expected to have a material impact on the Company's statements of income and condition.

In June 2011, the FASB issued ASU No. 2011-05, *Presentation of Comprehensive Income*. The provisions of ASU No. 2011-05 allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The statement(s) are required to be presented with equal prominence as the other primary financial statements. ASU No. 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders' equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The provisions of ASU No. 2011-05 are effective for the Company's interim reporting period beginning on or after December 15, 2011, with retrospective application required. The adoption of ASU No. 2011-05 is expected to result in presentation changes to the Company's statements of income and the addition of a statement of comprehensive income. The adoption of ASU No. 2011-05 will have no impact on the Company's statements of condition.

In September 2011, the FASB issued ASU No. 2011-08, *Testing Goodwill for Impairment*. The provisions of ASU No. 2011-08 permits an entity an option to first perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If an entity believes, as a result of its qualitative assessment, that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further impairment testing is required. ASU No. 2011-08 includes examples of events and circumstances that may indicate that a reporting unit's fair value is less than its carrying amount. The provisions of ASU No. 2011-08 are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted provided that the entity has not yet performed its annual impairment test for goodwill. The Company performs its annual impairment test for goodwill in the fourth quarter of each year. The adoption of ASU No. 2011-08 is not expected to have a material impact on the Company's statements of income and condition.

Table of Contents**Note 2. Investment Securities**

The amortized cost, gross unrealized gains and losses, and fair value of the Company's investment securities as of September 30, 2011 and December 31, 2010 were as follows:

| (dollars in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|---------------------|------------------------------|-------------------------------|---------------------|
| September 30, 2011 | | | | |
| Available-for-Sale: | | | | |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 1,276,925 | \$ 10,710 | \$ (1,039) | \$ 1,286,596 |
| Debt Securities Issued by States and Political Subdivisions | 152,762 | 6,807 | (1) | 159,568 |
| Debt Securities Issued by Corporations | 133,670 | 481 | (1,611) | 132,540 |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | 2,721,303 | 79,394 | (1,065) | 2,799,632 |
| U.S. Government-Sponsored Enterprises | 67,147 | 3,415 | - | 70,562 |
| Total Mortgage-Backed Securities | 2,788,450 | 82,809 | (1,065) | 2,870,194 |
| Total | \$ 4,351,807 | \$ 100,807 | \$ (3,716) | \$ 4,448,898 |
| Held-to-Maturity: | | | | |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 179,481 | \$ 6,601 | \$ - | \$ 186,082 |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | 2,285,502 | 79,905 | (42) | 2,365,365 |
| U.S. Government-Sponsored Enterprises | 55,439 | 3,195 | - | 58,634 |
| Total Mortgage-Backed Securities | 2,340,941 | 83,100 | (42) | 2,423,999 |
| Total | \$ 2,520,422 | \$ 89,701 | \$ (42) | \$ 2,610,081 |
| December 31, 2010 | | | | |
| Available-for-Sale: | | | | |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 536,770 | \$ 19,131 | \$ (45) | \$ 555,856 |
| Debt Securities Issued by States and Political Subdivisions | 113,715 | 1,477 | (1,583) | 113,609 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises | 500 | 5 | - | 505 |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | 5,696,907 | 84,008 | (30,887) | 5,750,028 |
| U.S. Government-Sponsored Enterprises | 109,259 | 4,617 | - | 113,876 |
| Total Mortgage-Backed Securities | 5,806,166 | 88,625 | (30,887) | 5,863,904 |
| Total | \$ 6,457,151 | \$ 109,238 | \$ (32,515) | \$ 6,533,874 |
| Held-to-Maturity: | | | | |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | \$ 47,368 | \$ 2,959 | \$ - | \$ 50,327 |
| U.S. Government-Sponsored Enterprises | 79,881 | 3,820 | - | 83,701 |
| Total | \$ 127,249 | \$ 6,779 | \$ - | \$ 134,028 |

During the three months ended March 31, 2011, the Company reclassified at fair value approximately \$2.2 billion in available-for-sale investment securities to the held-to-maturity category. The related unrealized after-tax gains of approximately \$8.2 million remained in accumulated other comprehensive income to be amortized over the estimated remaining life of the securities as an adjustment of yield, offsetting the related amortization of the premium or accretion of the discount on the transferred securities. No gains or losses were recognized at the time of reclassification. Management considers the held-to-maturity classification of these investment securities to be appropriate as the Company has the positive intent and ability to hold these securities to maturity.

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The table below presents an analysis of the contractual maturities of the Company's investment securities as of September 30, 2011. Mortgage-backed securities are disclosed separately in the table below as these investment securities may prepay prior to their scheduled contractual maturity dates.

| (dollars in thousands) | Amortized Cost | Fair Value |
|--|---------------------------|-----------------------|
| Available-for-Sale: | | |
| Due in One Year or Less | \$ 312,101 | \$ 313,003 |
| Due After One Year Through Five Years | 761,553 | 769,983 |
| Due After Five Years Through Ten Years | 108,303 | 111,747 |
| Due After Ten Years | 381,400 | 383,971 |
| | 1,563,357 | 1,578,704 |
| Mortgage-Backed Securities Issued by | | |
| Government Agencies | 2,721,303 | 2,799,632 |
| U.S. Government-Sponsored Enterprises | 67,147 | 70,562 |
| Total Mortgage-Backed Securities | 2,788,450 | 2,870,194 |
| Total | \$ 4,351,807 | \$ 4,448,898 |
| Held-to-Maturity: | | |
| Due After One Year Through Five Years | \$ 179,481 | \$ 186,082 |
| Mortgage-Backed Securities Issued by | | |
| Government Agencies | 2,285,502 | 2,365,365 |
| U.S. Government-Sponsored Enterprises | 55,439 | 58,634 |
| Total Mortgage-Backed Securities | 2,340,941 | 2,423,999 |
| Total | \$ 2,520,422 | \$ 2,610,081 |

Investment securities with carrying values of \$3.2 billion as of September 30, 2011 and December 31, 2010 were pledged to secure deposits of governmental entities and securities sold under agreements to repurchase. As of September 30, 2011 and December 31, 2010, the Company did not have any investment securities pledged where the secured party had the right to sell or repledge the collateral.

There were no sales of investment securities for the three months ended September 30, 2011. Gross gains on the sales of investment securities were \$7.9 million for the three months ended September 30, 2010 and \$10.3 million and \$42.9 million for the nine months ended September 30, 2011 and 2010, respectively. Gross losses on the sales of investment securities were \$4.2 million for the nine months ended September 30, 2011 and were not material for the three and nine months ended September 30, 2010. The Company's sales of available-for-sale investment securities during the nine months ended September 30, 2011 were primarily due to management's ongoing evaluation of the investment securities portfolio in response to established asset/liability management objectives.

The Company's investment securities in an unrealized loss position, segregated by continuous length of impairment, were as follows:

| (dollars in thousands) | Less Than 12 Months Gross Unrealized Fair Value | Less Than 12 Months Gross Unrealized Losses | 12 Months or Longer Gross Unrealized Fair Value | 12 Months or Longer Gross Unrealized Losses | Total Fair Value | Total Gross Unrealized Losses |
|------------------------|--|--|--|--|-----------------------------|--|
| | | | | | | |

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September 30, 2011

| | | | | | | |
|--|------------|------------|----------|---------|------------|------------|
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 258,363 | \$ (1,033) | \$ 991 | \$ (6) | \$ 259,354 | \$ (1,039) |
| Debt Securities Issued by States and Political Subdivisions | 221 | (1) | - | - | 221 | (1) |
| Debt Securities Issued by Corporations | 59,659 | (1,611) | - | - | 59,659 | (1,611) |
| Mortgage-Backed Securities Issued by Government Agencies | 149,158 | (1,091) | 943 | (16) | 150,101 | (1,107) |
| Total | \$ 467,401 | \$ (3,736) | \$ 1,934 | \$ (22) | \$ 469,335 | \$ (3,758) |

December 31, 2010

| | | | | | | |
|--|--------------|-------------|----------|--------|--------------|-------------|
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 1,366 | \$ (36) | \$ 1,204 | \$ (9) | \$ 2,570 | \$ (45) |
| Debt Securities Issued by States and Political Subdivisions | 67,754 | (1,583) | - | - | 67,754 | (1,583) |
| Mortgage-Backed Securities Issued by Government Agencies | 1,662,897 | (30,887) | - | - | 1,662,897 | (30,887) |
| Total | \$ 1,732,017 | \$ (32,506) | \$ 1,204 | \$ (9) | \$ 1,733,221 | \$ (32,515) |

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The Company does not believe that the investment securities that were in an unrealized loss position as of September 30, 2011, which was comprised of 59 securities, represent an other-than-temporary impairment. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. The Company does not intend to sell the investment securities that were in an unrealized loss position and it is not more likely than not that the Company will be required to sell the investment securities before recovery of their amortized cost bases, which may be at maturity.

As of September 30, 2011, the gross unrealized losses reported for mortgage-backed securities related to investment securities issued by the Government National Mortgage Association.

As of September 30, 2011, the carrying value of the Company's Federal Home Loan Bank stock and Federal Reserve Bank stock was \$61.3 million and \$18.6 million, respectively. These securities do not have a readily determinable fair value as their ownership is restricted and there is no market for these securities. These securities can only be redeemed or sold at their par value and only to the respective issuing government supported institution or to another member institution. The Company records these non-marketable equity securities as a component of other assets and periodically evaluates these securities for impairment. Management considers these non-marketable equity securities to be long-term investments. Accordingly, when evaluating these securities for impairment, management considers the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

Note 3. Loans and Leases and the Allowance for Loan and Lease Losses

Loans and Leases

The Company's loan and lease portfolio was comprised of the following as of September 30, 2011 and December 31, 2010:

| (dollars in thousands) | September 30, 2011 | December 31, 2010 |
|-------------------------------|-----------------------|----------------------|
| Commercial | | |
| Commercial and Industrial | \$ 790,294 | \$ 772,624 |
| Commercial Mortgage | 922,075 | 863,385 |
| Construction | 69,635 | 80,325 |
| Lease Financing | 312,159 | 334,997 |
| Total Commercial | 2,094,163 | 2,051,331 |
| Consumer | | |
| Residential Mortgage | 2,130,589 | 2,094,189 |
| Home Equity | 775,105 | 807,479 |
| Automobile | 191,497 | 209,008 |
| Other 1 | 157,118 | 173,785 |
| Total Consumer | 3,254,309 | 3,284,461 |
| Total Loans and Leases | \$ 5,348,472 | \$ 5,335,792 |

1 Comprised of other revolving credit, installment, and lease financing.

Table of Contents*Allowance for Loan and Lease Losses (the Allowance)*

The following presents by portfolio segment, the activity in the Allowance for the three and nine months ended September 30, 2011. The following also presents by portfolio segment, the balance in the Allowance disaggregated on the basis of the Company's impairment measurement method and the related recorded investment in loans and leases as of September 30, 2011.

| (dollars in thousands) | Commercial | Consumer | Total |
|---|-------------------|-----------------|--------------|
| Three Months Ended September 30, 2011 | | | |
| Allowance for Loan and Lease Losses: | | | |
| Balance at Beginning of Period | \$ 88,985 | \$ 55,991 | \$ 144,976 |
| Loans and Leases Charged-Off | (4,215) | (6,556) | (10,771) |
| Recoveries on Loans and Leases Previously Charged-Off | 4,929 | 2,096 | 7,025 |
| Net Loans and Leases Charged-Off | 714 | (4,460) | (3,746) |
| Provision for Credit Losses | (7,024) | 9,204 | 2,180 |
| Balance at End of Period | \$ 82,675 | \$ 60,735 | \$ 143,410 |
| Nine Months Ended September 30, 2011 | | | |
| Allowance for Loan and Lease Losses: | | | |
| Balance at Beginning of Period | \$ 80,977 | \$ 66,381 | \$ 147,358 |
| Loans and Leases Charged-Off | (7,379) | (19,773) | (27,152) |
| Recoveries on Loans and Leases Previously Charged-Off | 5,994 | 6,739 | 12,733 |
| Net Loans and Leases Charged-Off | (1,385) | (13,034) | (14,419) |
| Provision for Credit Losses | 3,083 | 7,388 | 10,471 |
| Balance at End of Period | \$ 82,675 | \$ 60,735 | \$ 143,410 |
| As of September 30, 2011 | | | |
| Allowance for Loan and Lease Losses: | | | |
| Individually Evaluated for Impairment | \$ - | \$ 4,179 | \$ 4,179 |
| Collectively Evaluated for Impairment | 82,675 | 56,556 | 139,231 |
| Total | \$ 82,675 | \$ 60,735 | \$ 143,410 |
| Recorded Investment in Loans and Leases: | | | |
| Individually Evaluated for Impairment | \$ 8,602 | \$ 26,400 | \$ 35,002 |
| Collectively Evaluated for Impairment | 2,085,561 | 3,227,909 | 5,313,470 |
| Total | \$ 2,094,163 | \$ 3,254,309 | \$ 5,348,472 |

Credit Quality Indicators

The Company uses several credit quality indicators to manage credit risk in an ongoing manner. The Company uses an internal credit risk rating system that categorizes loans and leases into pass, special mention, or classified categories. Credit risk ratings are applied individually to those classes of loans and leases that have significant or unique credit characteristics that benefit from a case-by-case evaluation. These are typically loans and leases to businesses or individuals in the classes which comprise the commercial portfolio segment. Groups of loans and leases that are underwritten and structured using standardized criteria and characteristics, such as statistical models (e.g., credit scoring or payment performance), are typically risk-rated and monitored collectively. These are typically loans and leases to individuals in the classes which comprise the consumer portfolio segment.

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The following are the definitions of the Company's credit quality indicators:

Pass: Loans and leases in all classes within the commercial and consumer portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan or lease agreement. Management believes that there is a low likelihood of loss related to those loans and leases that are considered pass.

Special Mention: Loans and leases in the classes within the commercial portfolio segment that have potential weaknesses that deserve management's close attention. If not addressed, these potential weaknesses may result in deterioration of the repayment prospects for the loan or lease. The special mention credit quality indicator is not used for classes of loans and leases that are included in the consumer portfolio segment. Management believes that there is a moderate likelihood of some loss related to those loans and leases that are considered special mention.

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Classified: Loans and leases in the classes within the commercial portfolio segment that are inadequately protected by the sound worth and paying capacity of the borrower or of the collateral pledged, if any. Classified loans and leases are also those in the classes within the consumer portfolio segment that are past due 90 days or more as to principal or interest. Residential mortgage and home equity loans that are past due 90 days or more as to principal or interest may be considered pass if the Company is in the process of collection and the current loan-to-value ratio is 60% or less. Residential mortgage and home equity loans may be current as to principal and interest, but may be considered classified for a period of up to six months following a loan modification. Following a period of demonstrated performance in accordance with the modified contractual terms, the loan may be removed from classified status. Management believes that there is a distinct possibility that the Company will sustain some loss if the deficiencies related to classified loans and leases are not corrected in a timely manner.

The Company's credit quality indicators are periodically updated on a case-by-case basis. The following presents by class and by credit quality indicator, the recorded investment in the Company's loans and leases as of September 30, 2011 and December 31, 2010.

| | September 30, 2011 | | | | Total |
|--|--------------------|---------------------|--------------|-----------------|--------------|
| | Commercial | | Construction | Lease Financing | Commercial |
| (dollars in thousands) | and Industrial | Commercial Mortgage | | | |
| Pass | \$ 742,444 | \$ 845,563 | \$ 52,570 | \$ 282,123 | \$ 1,922,700 |
| Special Mention | 26,170 | 28,253 | 579 | 26,183 | 81,185 |
| Classified | 21,680 | 48,259 | 16,486 | 3,853 | 90,278 |
| Total | \$ 790,294 | \$ 922,075 | \$ 69,635 | \$ 312,159 | \$ 2,094,163 |
| | | | | | |
| | Home | | | | Total |
| | Residential | Equity | Automobile | Other 1 | Consumer |
| (dollars in thousands) | Mortgage | | | | |
| Pass | \$ 2,102,296 | \$ 770,603 | \$ 191,359 | \$ 156,370 | \$ 3,220,628 |
| Classified | 28,293 | 4,502 | 138 | 748 | 33,681 |
| Total | \$ 2,130,589 | \$ 775,105 | \$ 191,497 | \$ 157,118 | \$ 3,254,309 |
| Total Recorded Investment in Loans and Leases | | | | | \$ 5,348,472 |
| | | | | | |
| | December 31, 2010 | | | | Total |
| | Commercial | | Construction | Lease Financing | Commercial |
| (dollars in thousands) | and Industrial | Commercial Mortgage | | | |
| Pass | \$ 720,618 | \$ 775,938 | \$ 61,598 | \$ 305,967 | \$ 1,864,121 |
| Special Mention | 18,096 | 32,055 | 1,975 | 26,767 | 78,893 |
| Classified | 33,910 | 55,392 | 16,752 | 2,263 | 108,317 |
| Total | \$ 772,624 | \$ 863,385 | \$ 80,325 | \$ 334,997 | \$ 2,051,331 |
| | | | | | |
| | Home | | | | Total |
| | Residential | Equity | Automobile | Other 1 | Consumer |
| (dollars in thousands) | Mortgage | | | | |
| Pass | \$ 2,059,012 | \$ 804,158 | \$ 208,598 | \$ 172,762 | \$ 3,244,530 |
| Classified | 35,177 | 3,321 | 410 | 1,023 | 39,931 |
| Total | \$ 2,094,189 | \$ 807,479 | \$ 209,008 | \$ 173,785 | \$ 3,284,461 |
| Total Recorded Investment in Loans and Leases | | | | | \$ 5,335,792 |

1 Comprised of other revolving credit, installment, and lease financing.

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Aging Analysis of Accruing and Non-Accruing Loans and Leases

The following presents by class, an aging analysis of the Company's accruing and non-accruing loans and leases as of September 30, 2011 and December 31, 2010.

| (dollars in thousands) | 30 - 59 Days Past Due | 60 - 89 Days Past Due | Past Due 90 Days or More | Non- Accrual | Total Past Due and Non- Accrual | Current | Total Loans and Leases | Non-Accrual Loans and Leases that are Current ² |
|---------------------------------|-----------------------------|-----------------------------|--------------------------------|------------------|--|---------------------|---------------------------|---|
| As of September 30, 2011 | | | | | | | | |
| Commercial | | | | | | | | |
| Commercial and Industrial | \$ 956 | \$ 761 | \$ - | \$ 6,593 | \$ 8,310 | \$ 781,984 | \$ 790,294 | \$ 5,912 |
| Commercial Mortgage | 103 | - | - | 2,188 | 2,291 | 919,784 | 922,075 | 1,231 |
| Construction | - | - | - | - | - | 69,635 | 69,635 | - |
| Lease Financing | 13 | - | - | 6 | 19 | 312,140 | 312,159 | 6 |
| Total Commercial | 1,072 | 761 | - | 8,787 | 10,620 | 2,083,543 | 2,094,163 | 7,149 |
| Consumer | | | | | | | | |
| Residential Mortgage | 11,735 | 9,667 | 7,664 | 23,779 | 52,845 | 2,077,744 | 2,130,589 | 3,940 |
| Home Equity | 6,422 | 1,545 | 2,639 | 1,863 | 12,469 | 762,636 | 775,105 | 284 |
| Automobile | 3,640 | 714 | 138 | - | 4,492 | 187,005 | 191,497 | - |
| Other ¹ | 1,336 | 1,049 | 414 | - | 2,799 | 154,319 | 157,118 | - |
| Total Consumer | 23,133 | 12,975 | 10,855 | 25,642 | 72,605 | 3,181,704 | 3,254,309 | 4,224 |
| Total | \$ 24,205 | \$ 13,736 | \$ 10,855 | \$ 34,429 | \$ 83,225 | \$ 5,265,247 | \$ 5,348,472 | \$ 11,373 |
| As of December 31, 2010 | | | | | | | | |
| Commercial | | | | | | | | |
| Commercial and Industrial | \$ 1,807 | \$ 1,341 | \$ - | \$ 1,642 | \$ 4,790 | \$ 767,834 | \$ 772,624 | \$ 1,564 |
| Commercial Mortgage | 2,100 | - | - | 3,503 | 5,603 | 857,782 | 863,385 | 2,415 |
| Construction | - | - | - | 288 | 288 | 80,037 | 80,325 | - |
| Lease Financing | 82 | - | - | 19 | 101 | 334,896 | 334,997 | 19 |
| Total Commercial | 3,989 | 1,341 | - | 5,452 | 10,782 | 2,040,549 | 2,051,331 | 3,998 |
| Consumer | | | | | | | | |
| Residential Mortgage | 8,389 | 9,045 | 5,399 | 28,152 | 50,985 | 2,043,204 | 2,094,189 | 7,891 |
| Home Equity | 4,248 | 2,420 | 1,067 | 2,254 | 9,989 | 797,490 | 807,479 | 1,041 |
| Automobile | 6,046 | 1,004 | 410 | - | 7,460 | 201,548 | 209,008 | - |
| Other ¹ | 1,962 | 1,145 | 707 | - | 3,814 | 169,971 | 173,785 | - |
| Total Consumer | 20,645 | 13,614 | 7,583 | 30,406 | 72,248 | 3,212,213 | 3,284,461 | 8,932 |
| Total | \$ 24,634 | \$ 14,955 | \$ 7,583 | \$ 35,858 | \$ 83,030 | \$ 5,252,762 | \$ 5,335,792 | \$ 12,930 |

1 Comprised of other revolving credit, installment, and lease financing.

2 Represents nonaccrual loans that are not past due 30 days or more; however, full payment of principal and interest is still not expected.

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Impaired Loans

The following presents by class, information related to the Company's impaired loans as of September 30, 2011 and December 31, 2010.

| (dollars in thousands) | | Recorded | | Unpaid | Related Allowance |
|---|---|-------------------|--|--------------------------|--------------------------|
| September 30, 2011 | | Investment | | Principal Balance | for Loan Losses |
| Impaired Loans with No Related Allowance Recorded: | | | | | |
| Commercial | | | | | |
| | Commercial and Industrial | \$ 6,436 | | \$ 13,787 | \$ - |
| | Commercial Mortgage | 2,166 | | 2,666 | - |
| | Total Commercial | 8,602 | | 16,453 | - |
| | Total Impaired Loans with No Related Allowance Recorded | \$ 8,602 | | \$ 16,453 | \$ - |
| Impaired Loans with an Allowance Recorded: | | | | | |
| Commercial | | | | | |
| | Commercial and Industrial | \$ 4,723 | | \$ 4,723 | \$ 905 |
| | Commercial Mortgage | 314 | | 617 | 71 |
| | Total Commercial | 5,037 | | 5,340 | 976 |
| Consumer | | | | | |
| | Residential Mortgage | 26,400 | | 30,457 | 4,179 |
| | Home Equity | 21 | | 21 | 1 |
| | Automobile | 5,927 | | 5,927 | 99 |
| | Other I | 569 | | 569 | 51 |
| | Total Consumer | 32,917 | | 36,974 | 4,330 |
| | Total Impaired Loans with an Allowance Recorded | \$ 37,954 | | \$ 42,314 | \$ 5,306 |
| Impaired Loans: | | | | | |
| Commercial | | \$ 13,639 | | \$ 21,793 | \$ 976 |
| Consumer | | 32,917 | | 36,974 | 4,330 |
| | Total Impaired Loans | \$ 46,556 | | \$ 58,767 | \$ 5,306 |
| December 31, 2010 | | | | | |
| Impaired Loans with No Related Allowance Recorded: | | | | | |
| Commercial | | | | | |
| | Commercial and Industrial | \$ 1,564 | | \$ 5,414 | \$ - |
| | Commercial Mortgage | 3,377 | | 4,407 | - |
| | Total Commercial | 4,941 | | 9,821 | - |
| | Total Impaired Loans with No Related Allowance Recorded | \$ 4,941 | | \$ 9,821 | \$ - |
| Impaired Loans with an Allowance Recorded: | | | | | |
| Commercial | | | | | |
| | Commercial and Industrial | \$ 5,156 | | \$ 5,156 | \$ 927 |
| | Commercial Mortgage | 442 | | 745 | 99 |
| | Construction | 288 | | 288 | 65 |
| | Total Commercial | 5,886 | | 6,189 | 1,091 |
| Consumer | | | | | |
| | Residential Mortgage | 21,058 | | 24,709 | 2,919 |
| | Home Equity | 21 | | 21 | 1 |
| | Automobile | 5,845 | | 5,845 | 137 |
| | Other I | 282 | | 282 | 22 |
| | Total Consumer | 27,206 | | 30,857 | 3,079 |

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| | | | | | | |
|---|----|--------|----|--------|----|-------|
| Total Impaired Loans with an Allowance Recorded | \$ | 33,092 | \$ | 37,046 | \$ | 4,170 |
| Impaired Loans: | | | | | | |
| Commercial | \$ | 10,827 | \$ | 16,010 | \$ | 1,091 |
| Consumer | | 27,206 | | 30,857 | | 3,079 |
| Total Impaired Loans | \$ | 38,033 | \$ | 46,867 | \$ | 4,170 |

1 Comprised of other revolving credit and installment financing.

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The following presents by class, information related to the average recorded investment and interest income recognized on impaired loans for the three and nine months ended September 30, 2011.

| (dollars in thousands) | Three Months Ended September 30, 2011 | | Nine Months Ended September 30, 2011 | |
|---|--|----------------------------------|---|----------------------------------|
| | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized |
| Impaired Loans with No Related Allowance Recorded: | | | | |
| Commercial | | | | |
| Commercial and Industrial | \$ 4,019 | \$ - | \$ 2,665 | \$ - |
| Commercial Mortgage | 2,693 | - | 3,022 | - |
| Construction | 144 | - | 192 | - |
| Total Commercial | 6,856 | - | 5,879 | - |
| Total Impaired Loans with No Related Allowance Recorded | \$ 6,856 | \$ - | \$ 5,879 | \$ - |
| Impaired Loans with an Allowance Recorded: | | | | |
| Commercial | | | | |
| Commercial and Industrial | \$ 3,030 | \$ 27 | \$ 3,873 | \$ 116 |
| Commercial Mortgage | 311 | 1 | 351 | 10 |
| Construction | - | - | 96 | - |
| Total Commercial | 3,341 | 28 | 4,320 | 126 |
| Consumer | | | | |
| Residential Mortgage | 25,374 | 78 | 23,662 | 252 |
| Home Equity | 21 | - | 21 | - |
| Automobile | 5,837 | 150 | 5,841 | 438 |
| Other 1 | 601 | 8 | 513 | 22 |
| Total Consumer | 31,833 | 236 | 30,037 | 712 |
| Total Impaired Loans with an Allowance Recorded | \$ 35,174 | \$ 264 | \$ 34,357 | \$ 838 |
| Impaired Loans: | | | | |
| Commercial | \$ 10,197 | \$ 28 | \$ 10,199 | \$ 126 |
| Consumer | 31,833 | 236 | 30,037 | 712 |
| Total Impaired Loans | \$ 42,030 | \$ 264 | \$ 40,236 | \$ 838 |

1 Comprised of other revolving credit and installment financing.

For the three and nine months ended September 30, 2011, the amount of interest income recognized by the Company within the period that the loans were impaired were primarily related to loans modified in a troubled debt restructuring that remained on accrual status. For the three and nine months ended September 30, 2011, the amount of interest income recognized using a cash-basis method of accounting during the period that the loans were impaired was not material.

Modifications

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A modification of a loan constitutes a troubled debt restructuring (TDR) when a borrower is experiencing financial difficulty and the modification constitutes a concession. The Company offers various types of concessions when modifying a loan or lease, however, forgiveness of principal is rarely granted. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Additional collateral, a co-borrower, or a guarantor is often requested.

Commercial mortgage and construction loans modified in a TDR often involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a new borrower or guarantor. Construction loans modified in a TDR may also involve extending the interest-only payment period. Lease financing modifications generally involves a short-term forbearance period, usually about three months, after which the missed payments are added to the end of the lease term, thereby extending the maturity date. Interest continues to accrue on the missed payments and as a result, the effective yield on the lease remains unchanged. As the forbearance period usually involves an insignificant payment delay, lease financing modifications typically do not meet the reporting criteria for a TDR. Residential mortgage loans modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers' financial needs for a period of time, normally two years. During that time, the borrower's entire monthly payment is applied to principal. After the lowered monthly payment period ends, the borrower reverts back to paying principal and interest per the original terms with the maturity date adjusted accordingly. Land loans are also included in the class of residential mortgage loans. Land loans are typically structured as interest-only monthly payments with a balloon payment due at maturity. Land loans modified in a TDR typically involve extending the balloon payment by one to three years, changing the monthly

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payments from interest-only to principal and interest, while leaving the interest rate unchanged. Home equity modifications are made infrequently and are not offered if the Company also holds the first mortgage. Home equity modifications are uniquely designed to meet the specific needs of each borrower. Occasionally, the terms will be modified to a standalone second lien mortgage, thereby changing their loan class from home equity to residential mortgage. Automobile loans modified in a TDR are primarily comprised of loans where the Company has lowered monthly payments by extending the term.

Loans modified in a TDR are typically already on non-accrual status and partial charge-offs have in some cases already been taken against the outstanding loan balance. As a result, loans modified in a TDR for the Company may have the financial effect of increasing the specific Allowance associated with the loan. An Allowance for impaired consumer and commercial loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

The following presents by class, information related to loans modified in a TDR during the three and nine months ended September 30, 2011.

| Troubled Debt Restructurings 1 (dollars in thousands) | Loans Modified as a TDR for the Three Months Ended September 30, 2011 | | | Loans Modified as a TDR for the Nine Months Ended September 30, 2011 | | |
|--|--|----------------------------------|--|---|----------------------------------|--|
| | Number of Contracts | Investment (as of period end) | Increase in the Allowance (as of period end) | Number of Contracts | Investment (as of period end) | Increase in the Allowance (as of period end) |
| Commercial | | | | | | |
| Commercial and Industrial | 3 | \$ 4,106 | \$ - | 7 | \$ 4,419 | \$ - |
| Commercial Mortgage | 2 | 292 | - | 4 | 1,249 | - |
| Total Commercial | 5 | 4,398 | - | 11 | 5,668 | - |
| Consumer | | | | | | |
| Residential Mortgage | 3 | 1,413 | 131 | 13 | 6,308 | 904 |
| Automobile | 90 | 893 | - | 201 | 2,064 | - |
| Other 2 | - | - | - | 3 | 326 | - |
| Total Consumer | 93 | 2,306 | 131 | 217 | 8,698 | 904 |
| Total | 98 | \$ 6,704 | \$ 131 | 228 | \$ 14,366 | \$ 904 |

1 The period end balances are inclusive of all partial paydowns and charge-offs since the modification date. Loans modified in a TDR that were fully paid down, charged-off, or foreclosed upon by period end are not reported.

2 Comprised of other revolving credit, installment, and lease financing.

The following presents by class, loans modified in a TDR from October 1, 2010 through September 30, 2011 that subsequently defaulted (i.e., 60 days or more past due following a modification) during the three and nine months ended September 30, 2011.

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| | Loans Modified as a TDR Within the Previous Twelve Months That Subsequently Defaulted During the Three Months Ended September 30, 2011 | | Loans Modified as a TDR Within the Previous Twelve Months That Subsequently Defaulted During the Nine Months Ended September 30, 2011 | |
|------------------------|---|--|--|--|
| | Number of Contracts | Recorded Investment (as of period end) 1 | Number of Contracts | Recorded Investment (as of period end) 1 |
| (dollars in thousands) | | | | |
| Consumer | | | | |
| Residential Mortgage | - | \$ - | 1 | \$ 848 |
| Automobile | 6 | 67 | 7 | 91 |
| Total Consumer | 6 | 67 | 8 | 939 |
| Total | 6 | \$ 67 | 8 | \$ 939 |

1 The period end balances are inclusive of all partial paydowns and charge-offs since the modification date. Loans modified in a TDR that were fully paid down, charged-off, or foreclosed upon by period end are not reported.

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The residential mortgage loan TDR that subsequently defaulted was modified by temporarily lowering monthly payments and applying all payments during this time to principal. Automobile loans modified in a TDR that subsequently defaulted were primarily modified by lowering monthly payments by extending the term. There were no other loans modified as a TDR within the previous 12 months that subsequently defaulted during the three and nine months ended September 30, 2011.

Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. The Allowance may be increased, adjustments may be made in the allocation of the Allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan.

Note 4. Mortgage Servicing Rights

The Company's portfolio of residential mortgage loans serviced for third parties was \$3.1 billion as of September 30, 2011 and \$3.2 billion as of December 31, 2010. Generally, the Company's residential mortgage loans sold to third parties are sold on a non-recourse basis. The Company's mortgage servicing activities include collecting principal, interest, and escrow payments from borrowers; making tax and insurance payments on behalf of borrowers; monitoring delinquencies and executing foreclosure proceedings; and accounting for and remitting principal and interest payments to investors. Servicing income, including late and ancillary fees, was \$2.2 million for the three months ended September 30, 2011 and 2010, and \$6.4 million and \$6.3 million for the nine months ended September 30, 2011 and 2010, respectively. Servicing income is recorded as a component of mortgage banking income in the Company's consolidated statements of income. The Company's residential mortgage investor loan servicing portfolio is primarily comprised of fixed rate loans concentrated in Hawaii.

For the three and nine months ended September 30, 2011 and 2010, the change in the carrying value of the Company's mortgage servicing rights accounted for under the fair value measurement method was as follows:

| (dollars in thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Balance at Beginning of Period | \$ 8,852 | \$ 13,840 | \$ 10,226 | \$ 15,332 |
| Changes in Fair Value: | | | | |
| Due to Change in Valuation Assumptions ¹ | (1,162) | (1,954) | (1,649) | (2,600) |
| Due to Paydowns and Other ² | (257) | (642) | (1,144) | (1,488) |
| Total Changes in Fair Value of Mortgage Servicing Rights | (1,419) | (2,596) | (2,793) | (4,088) |
| Balance at End of Period | \$ 7,433 | \$ 11,244 | \$ 7,433 | \$ 11,244 |

¹ Principally represents changes in discount rates and loan repayment rate assumptions, mostly due to changes in interest rates.

² Principally represents changes due to loan payoffs.

For the three and nine months ended September 30, 2011 and 2010, the change in the carrying value of the Company's mortgage servicing rights accounted for under the amortization method was as follows:

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| (dollars in thousands) | Three Months Ended | | Nine Months Ended | |
|--|--------------------|-----------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| Balance at Beginning of Period | \$ 16,220 | \$ 11,806 | \$ 15,153 | \$ 10,638 |
| Servicing Rights that Resulted From Asset Transfers | 976 | 1,711 | 2,938 | 3,552 |
| Amortization | (639) | (445) | (1,534) | (1,118) |
| Balance at End of Period | \$ 16,557 | \$ 13,072 | \$ 16,557 | \$ 13,072 |
| Fair Value of Mortgage Servicing Rights Accounted for Under the Amortization Method | | | | |
| Beginning of Period | \$ 21,483 | \$ 15,044 | \$ 20,340 | \$ 14,853 |
| End of Period | \$ 17,156 | \$ 14,159 | \$ 17,156 | \$ 14,159 |

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The key assumptions used in estimating the fair value of the Company's mortgage servicing rights as of September 30, 2011 and December 31, 2010 were as follows:

| | September 30, 2011 | December 31, 2010 |
|--|-----------------------|----------------------|
| Weighted-Average Constant Prepayment Rate ¹ | 16.40% | 13.71% |
| Weighted-Average Life (in years) | 4.90 | 5.90 |
| Weighted-Average Note Rate | 4.92% | 5.02% |
| Weighted-Average Discount Rate ² | 6.44% | 7.29% |

¹ Represents annualized loan repayment rate assumption.

² Derived from multiple interest rate scenarios that incorporate a spread to the London Interbank Offered Rate swap curve and market volatilities.

A sensitivity analysis of the Company's fair value of mortgage servicing rights to changes in certain key assumptions as of September 30, 2011 and December 31, 2010 is presented in the following table.

| | September 30, 2011 | December 31, 2010 |
|--|-----------------------|----------------------|
| (dollars in thousands) | | |
| Constant Prepayment Rate | | |
| Decrease in fair value from 25 basis points (bps) adverse change | \$ (297) | \$ (338) |
| Decrease in fair value from 50 bps adverse change | (585) | (671) |
| Discount Rate | | |
| Decrease in fair value from 25 bps adverse change | (337) | (421) |
| Decrease in fair value from 50 bps adverse change | (662) | (830) |

This analysis generally cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's mortgage servicing rights usually is not linear. Also, the effect of changing one key assumption without changing other assumptions is not realistic.

Note 5. Securities Sold Under Agreements to Repurchase

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, securities sold under agreements to repurchase are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Company's consolidated statements of condition, while the securities underlying the securities sold under agreements to repurchase remain in the respective asset accounts and are delivered to and held as collateral by third party trustees.

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As of September 30, 2011, the contractual maturities of the Company's securities sold under agreements to repurchase were as follows:

| (dollars in thousands) | | Amount |
|------------------------|----|------------------|
| Overnight | \$ | - |
| 2 to 30 Days | | 252,588 |
| 31 to 90 Days | | 801,063 |
| Over 90 Days | | 875,615 |
| Total | \$ | 1,929,266 |

Table of Contents**Note 6. Comprehensive Income**

The following table presents the components of comprehensive income for the three and nine months ended September 30, 2011 and 2010.

| (dollars in thousands) | Before Tax | Tax Effect | Net of Tax |
|--|-------------------|-------------------|-------------------|
| Three Months Ended September 30, 2011 | | | |
| Net Income | \$ 61,494 | \$ 18,188 | \$ 43,306 |
| Other Comprehensive Income: | | | |
| Net Unrealized Gains on Investment Securities | 32,184 | 12,677 | 19,507 |
| Reclassification of Investment Securities Net Gains | | | |
| Realized in Net Income | (1,508) | (612) | (896) |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 30,676 | 12,065 | 18,611 |
| Amortization of Net Losses Related to Defined Benefit Plans | 777 | 412 | 365 |
| Change in Accumulated Other Comprehensive Income | 31,453 | 12,477 | 18,976 |
| Total Comprehensive Income | \$ 92,947 | \$ 30,665 | \$ 62,282 |
| Three Months Ended September 30, 2010 | | | |
| Net Income | \$ 58,502 | \$ 14,438 | \$ 44,064 |
| Other Comprehensive Income: | | | |
| Net Unrealized Gains on Investment Securities | 16,686 | 6,548 | 10,138 |
| Reclassification of Investment Securities Net Gains | | | |
| Realized in Net Income | (7,877) | (3,091) | (4,786) |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 8,809 | 3,457 | 5,352 |
| Amortization of Net Losses Related to Defined Benefit Plans | 595 | 214 | 381 |
| Change in Accumulated Other Comprehensive Income | 9,404 | 3,671 | 5,733 |
| Total Comprehensive Income | \$ 67,906 | \$ 18,109 | \$ 49,797 |
| Nine Months Ended September 30, 2011 | | | |
| Net Income | \$ 173,928 | \$ 53,114 | \$ 120,814 |
| Other Comprehensive Income: | | | |
| Net Unrealized Gains on Investment Securities | 40,003 | 15,784 | 24,219 |
| Reclassification of Investment Securities Net Gains | | | |
| Realized in Net Income | (9,640) | (3,797) | (5,843) |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 30,363 | 11,987 | 18,376 |
| Amortization of Net Losses Related to Defined Benefit Plans | 2,331 | 918 | 1,413 |
| Change in Accumulated Other Comprehensive Income | 32,694 | 12,905 | 19,789 |
| Total Comprehensive Income | \$ 206,622 | \$ 66,019 | \$ 140,603 |
| Nine Months Ended September 30, 2010 | | | |
| Net Income | \$ 206,465 | \$ 63,101 | \$ 143,364 |
| Other Comprehensive Income: | | | |
| Net Unrealized Gains on Investment Securities | 142,112 | 57,811 | 84,301 |
| Reclassification of Investment Securities Net Gains | | | |
| Realized in Net Income | (42,849) | (17,434) | (25,415) |
| Net Unrealized Gains on Investment Securities, Net of Reclassification Adjustment | 99,263 | 40,377 | 58,886 |
| Amortization of Net Losses Related to Defined Benefit Plans | 1,784 | 642 | 1,142 |
| Change in Accumulated Other Comprehensive Income | 101,047 | 41,019 | 60,028 |
| Total Comprehensive Income | \$ 307,512 | \$ 104,120 | \$ 203,392 |

Table of Contents**Note 7. Earnings Per Share**

There were no adjustments to net income, the numerator, for purposes of computing basic earnings per share. The following is a reconciliation of the weighted average number of common shares outstanding for computing diluted earnings per share and antidilutive shares outstanding for the three and nine months ended September 30, 2011 and 2010:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|------------|
| | 2011 | 2010 | 2011 | 2010 |
| Denominator for Basic Earnings Per Share | 46,806,439 | 48,189,358 | 47,358,049 | 48,062,385 |
| Dilutive Effect of Stock Options | 110,617 | 257,170 | 156,226 | 303,919 |
| Dilutive Effect of Restricted Stock | 17,084 | 15,626 | 16,791 | 20,343 |
| Denominator for Diluted Earnings Per Share | 46,934,140 | 48,462,154 | 47,531,066 | 48,386,647 |
| Antidilutive Shares Outstanding | 253,052 | 203,802 | 217,209 | 277,272 |

Note 8. Business Segments

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury and Other. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of income, expense, the provision for credit losses, and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive authoritative guidance for management accounting that is equivalent to GAAP. Previously reported results have been reclassified to conform to the current organizational reporting structure.

The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of the Company's assumptions that are subject to change based on changes in current interest rates and market conditions. Funds transfer pricing also serves to transfer interest rate risk to Treasury. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines.

Retail Banking

Retail Banking offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases, and installment loans. Deposit products include checking, savings, and time deposit accounts. Retail Banking also offers retail life insurance products. Products and services from Retail Banking are delivered to customers through 71 Hawaii branch locations, 508 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service), a 24-hour customer service center, and a mobile banking service.

Commercial Banking

Commercial Banking offers products including corporate banking, commercial real estate loans, commercial lease financing, auto dealer financing, and deposit products. Commercial lending and deposit products are offered to middle-market and large companies in Hawaii. Commercial real estate mortgages focus on customers that include investors, developers, and builders predominantly domiciled in Hawaii. Commercial Banking also includes international banking and operations at the Bank's 11 branches in the Pacific Islands and also provides merchant services to its small business customers.

Investment Services

Investment Services includes private banking, trust services, investment management, and institutional investment advisory services. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit, and trust services to high-net-worth individuals. The investment management group manages portfolios and creates investment products. Institutional client services offer investment advice to corporations, government entities, and foundations. This segment also provides a full service brokerage offering equities, mutual funds, life insurance, and annuity products.

Table of Contents*Treasury and Other*

Treasury consists of corporate asset and liability management activities, including interest rate risk management and a foreign exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, and short- and long-term borrowings. The primary sources of noninterest income are from bank-owned life insurance, net gains from the sale of investment securities, and foreign exchange income related to customer driven currency requests from merchants and island visitors. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with the elimination of intercompany transactions.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) provide a wide-range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

Selected business segment financial information as of and for the three and nine months ended September 30, 2011 and 2010 were as follows:

| (dollars in thousands) | Retail Banking | Commercial Banking | Investment Services | Treasury and Other | Consolidated Total |
|---|---------------------------|-------------------------------|--------------------------------|-------------------------------|-------------------------------|
| Three Months Ended September 30, 2011 | | | | | |
| Net Interest Income | \$ 43,334 | \$ 33,935 | \$ 3,698 | \$ 15,799 | \$ 96,766 |
| Provision for Credit Losses | 4,477 | (935) | 205 | (1,567) | 2,180 |
| Net Interest Income After Provision for Credit Losses | 38,857 | 34,870 | 3,493 | 17,366 | 94,586 |
| Noninterest Income | 24,677 | 9,426 | 15,971 | 789 | 50,863 |
| Noninterest Expense | (45,105) | (22,547) | (14,615) | (1,688) | (83,955) |
| Income Before Provision for Income Taxes | 18,429 | 21,749 | 4,849 | 16,467 | 61,494 |
| Provision for Income Taxes | (6,819) | (7,497) | (1,794) | (2,078) | (18,188) |
| Net Income | \$ 11,610 | \$ 14,252 | \$ 3,055 | \$ 14,389 | \$ 43,306 |
| Total Assets as of September 30, 2011 | \$ 3,050,418 | \$ 2,249,890 | \$ 212,914 | \$ 7,791,536 | \$ 13,304,758 |
| Three Months Ended September 30, 2010 | | | | | |
| Net Interest Income | \$ 46,740 | \$ 35,236 | \$ 4,043 | \$ 12,607 | \$ 98,626 |
| Provision for Credit Losses | 6,288 | 7,121 | (19) | (31) | 13,359 |
| Net Interest Income After Provision for Credit Losses | 40,452 | 28,115 | 4,062 | 12,638 | 85,267 |
| Noninterest Income | 28,049 | 9,745 | 16,478 | 8,853 | 63,125 |
| Noninterest Expense | (43,391) | (23,370) | (13,851) | (9,278) | (89,890) |
| Income Before Provision for Income Taxes | 25,110 | 14,490 | 6,689 | 12,213 | 58,502 |
| Provision for Income Taxes | (9,291) | (421) | (2,475) | (2,251) | (14,438) |
| Net Income | \$ 15,819 | \$ 14,069 | \$ 4,214 | \$ 9,962 | \$ 44,064 |
| Total Assets as of September 30, 2010 | \$ 3,095,006 | \$ 2,251,004 | \$ 242,312 | \$ 7,128,281 | \$ 12,716,603 |
| Nine Months Ended September 30, 2011 | | | | | |
| Net Interest Income | \$ 131,648 | \$ 103,624 | \$ 11,353 | \$ 47,337 | \$ 293,962 |
| Provision for Credit Losses | 15,105 | (726) | 65 | (3,973) | 10,471 |
| Net Interest Income After Provision for Credit Losses | 116,543 | 104,350 | 11,288 | 51,310 | 283,491 |
| Noninterest Income | 66,494 | 28,224 | 46,256 | 13,274 | 154,248 |
| Noninterest Expense | (141,349) | (71,128) | (45,062) | (6,272) | (263,811) |
| Income Before Provision for Income Taxes | 41,688 | 61,446 | 12,482 | 58,312 | 173,928 |
| Provision for Income Taxes | (15,425) | (21,302) | (4,618) | (11,769) | (53,114) |

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| | | | | | |
|---|--------------|--------------|------------|--------------|---------------|
| Net Income | \$ 26,263 | \$ 40,144 | \$ 7,864 | \$ 46,543 | \$ 120,814 |
| Total Assets as of September 30, 2011 | \$ 3,050,418 | \$ 2,249,890 | \$ 212,914 | \$ 7,791,536 | \$ 13,304,758 |
| Nine Months Ended September 30, 2010 | | | | | |
| Net Interest Income | \$ 144,290 | \$ 112,682 | \$ 12,582 | \$ 40,653 | \$ 310,207 |
| Provision for Credit Losses | 31,516 | 18,468 | 69 | (44) | 50,009 |
| Net Interest Income After Provision for Credit Losses | 112,774 | 94,214 | 12,513 | 40,697 | 260,198 |
| Noninterest Income | 77,322 | 31,461 | 45,814 | 49,184 | 203,781 |
| Noninterest Expense | (129,160) | (72,210) | (43,450) | (12,694) | (257,514) |
| Income Before Provision for Income Taxes | 60,936 | 53,465 | 14,877 | 77,187 | 206,465 |
| Provision for Income Taxes | (22,546) | (14,742) | (5,505) | (20,308) | (63,101) |
| Net Income | \$ 38,390 | \$ 38,723 | \$ 9,372 | \$ 56,879 | \$ 143,364 |
| Total Assets as of September 30, 2010 | \$ 3,095,006 | \$ 2,251,004 | \$ 242,312 | \$ 7,128,281 | \$ 12,716,603 |

Table of Contents**Note 9. Pension Plans and Postretirement Benefit Plan**

The components of net periodic benefit cost for the Company's pension plans and the postretirement benefit plan for the three and nine months ended September 30, 2011 and 2010 were as follows:

| (dollars in thousands) | Pension Benefits | | Postretirement Benefits | |
|---|-------------------------|-----------------|--------------------------------|-----------------|
| | 2011 | 2010 | 2011 | 2010 |
| Three Months Ended September 30, | | | | |
| Service Cost | \$ - | \$ - | \$ 123 | \$ 117 |
| Interest Cost | 1,305 | 1,294 | 359 | 439 |
| Expected Return on Plan Assets | (1,612) | (1,642) | - | - |
| Amortization of: | | | | |
| Prior Service Credit | - | - | (53) | (53) |
| Net Actuarial Losses (Gains) | 830 | 724 | - | (76) |
| Net Periodic Benefit Cost | \$ 523 | \$ 376 | \$ 429 | \$ 427 |
| Nine Months Ended September 30, | | | | |
| Service Cost | \$ - | \$ - | \$ 369 | \$ 352 |
| Interest Cost | 3,914 | 3,883 | 1,078 | 1,318 |
| Expected Return on Plan Assets | (4,837) | (4,926) | - | - |
| Amortization of: | | | | |
| Prior Service Credit | - | - | (160) | (160) |
| Net Actuarial Losses (Gains) | 2,492 | 2,172 | (1) | (228) |
| Net Periodic Benefit Cost | \$ 1,569 | \$ 1,129 | \$ 1,286 | \$ 1,282 |

The net periodic benefit cost for the Company's pension plans and postretirement benefit plan are recorded as a component of salaries and benefits in the consolidated statements of income. For the three and nine months ended September 30, 2011, the Company contributed \$0.1 million and \$0.4 million, respectively, to the pension plans. For the three and nine months ended September 30, 2011, the Company contributed \$0.2 million and \$0.6 million, respectively, to the postretirement benefit plan. The Company expects to contribute \$0.5 million to the pension plans and \$1.3 million to the postretirement benefit plan for the year ending December 31, 2011.

Note 10. Derivative Financial Instruments

The following table presents the Company's derivative financial instruments, their fair values, and balance sheet location as of September 30, 2011 and December 31, 2010:

| Derivative Financial Instruments Not Designated as Hedging Instruments ¹ (dollars in thousands) | September 30, 2011 | | December 31, 2010 | |
|--|--------------------|-----------------------|-------------------|-----------------------|
| | Asset Derivatives | Liability Derivatives | Asset Derivatives | Liability Derivatives |
| Interest Rate Lock Commitments | \$ 5,331 | \$ - | \$ 1,531 | \$ 1,648 |
| Forward Commitments | 53 | 1,968 | 3,114 | 155 |
| Interest Rate Swap Agreements | 36,359 | 36,644 | 25,982 | 26,197 |
| Foreign Exchange Contracts | 22 | 119 | 264 | 106 |
| Total | \$ 41,765 | \$ 38,731 | \$ 30,891 | \$ 28,106 |

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1 Asset derivatives are included in other assets and liability derivatives are included in other liabilities in the consolidated statements of condition.

The following table presents the Company's derivative financial instruments and the amount and location of the net gains and losses recognized in the statements of income for the three and nine months ended September 30, 2011 and 2010:

| Derivative Financial Instruments Not Designated as Hedging Instruments (dollars in thousands) | Location of Net Gains (Losses) Recognized in the Statements of Income | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------------------------------|-----------|------------------------------------|-----------|
| | | 2011 | 2010 | 2011 | 2010 |
| Interest Rate Lock Commitments | Mortgage Banking | \$ 8,809 | \$ 10,282 | \$ 12,197 | \$ 17,527 |
| Forward Commitments | Mortgage Banking | (4,206) | (3,461) | (4,311) | (5,469) |
| Interest Rate Swap Agreements | Other Noninterest Income | (67) | 22 | 300 | 136 |
| Foreign Exchange Contracts | Other Noninterest Income | 717 | 707 | 2,357 | 2,119 |
| Total | | \$ 5,253 | \$ 7,550 | \$ 10,543 | \$ 14,313 |

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Management has received authorization from the Bank's Board of Directors to use derivative financial instruments as an end-user in connection with its risk management activities and to accommodate the needs of its customers. As with any financial instrument, derivative financial instruments have inherent risks. Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates, and equity prices. Market risks associated with derivative financial instruments are balanced with the expected returns to enhance earnings performance and shareholder value, while limiting the volatility of each. The Company uses various processes to monitor its overall market risk exposure, including sensitivity analysis, value-at-risk calculations, and other methodologies.

Derivative financial instruments are also subject to credit and counterparty risk, which is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle a transaction in accordance with the underlying contractual terms. Credit and counterparty risks associated with derivative financial instruments are similar to those relating to traditional financial instruments. The Company manages derivative credit and counterparty risk by evaluating the creditworthiness of each borrower or counterparty, adhering to the same credit approval process used for commercial lending activities.

Derivative financial instruments are required to be carried at their fair value on the Company's consolidated statements of condition. As of September 30, 2011 and December 31, 2010, the Company did not designate any derivative financial instruments as formal hedging relationships. The Bank's free-standing derivative financial instruments have been recorded at fair value on the Company's consolidated statements of condition. These financial instruments have been limited to interest rate lock commitments, forward commitments, interest rate swap agreements, and foreign exchange contracts.

The Company enters into interest rate lock commitments for residential mortgage loans that the Company intends to sell in the secondary market. Interest rate exposure from interest rate lock commitments is economically hedged with forward commitments for the future sale of residential mortgage loans. The interest rate lock commitments and forward commitments are free-standing derivatives which are carried at fair value with changes recorded in the mortgage banking component of noninterest income in the Company's consolidated statements of income. Changes in the fair value of interest rate lock commitments and forward commitments subsequent to inception are based on changes in the fair value of the underlying loan resulting from the fulfillment of the commitment and changes in the probability that the loan will fund within the terms of the commitment, which is affected primarily by changes in interest rates and the passage of time.

The Company enters into interest rate swap agreements to facilitate the risk management strategies of a small number of commercial banking customers. The Company mitigates this risk by entering into equal and offsetting interest rate swap agreements with highly rated third party financial institutions. The interest rate swap agreements are free-standing derivatives which are carried at fair value with changes included in other noninterest income in the Company's consolidated statements of income. The Company is party to master netting arrangements with its institutional counterparties; however, the Company does not offset assets and liabilities under these arrangements for financial statement presentation. Collateral, usually in the form of marketable securities, is posted by the counterparty with liability positions in accordance with contract thresholds. As of September 30, 2011, the Company had net liability positions with its financial institution counterparties totaling \$36.6 million. The collateral posted by the Company for these net liability positions was not material.

The Company's interest rate swap agreements with institutional counterparties contain credit-risk-related contingent features relating to the Company's debt ratings or capitalization levels. Under these provisions, if the Company's debt rating falls below investment grade or if the Company's capitalization levels fall below stipulated thresholds, certain counterparties may require immediate and ongoing collateralization on interest rate swaps in net liability positions, or may require immediate settlement of the contracts. The Company maintains debt ratings and capital levels that exceed these minimum requirements.

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The Company utilizes foreign exchange contracts to offset risks related to transactions executed on behalf of customers. The foreign exchange contracts are free-standing derivatives which are carried at fair value with changes included in other noninterest income in the Company's consolidated statements of income.

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The Company's credit commitments as of September 30, 2011 and December 31, 2010 were as follows:

| (dollars in thousands) | September 30, 2011 | December 31, 2010 |
|---------------------------------------|-------------------------------|------------------------------|
| Unfunded Commitments to Extend Credit | \$ 1,883,588 | \$ 1,875,459 |
| Standby Letters of Credit | 75,921 | 97,708 |
| Commercial Letters of Credit | 21,399 | 24,658 |
| Total Credit Commitments | \$ 1,980,908 | \$ 1,997,825 |

Unfunded Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

Standby and Commercial Letters of Credit

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally become payable upon the failure of the customer to perform according to the terms of the underlying contract with the third party, while commercial letters of credit are issued specifically to facilitate commerce and typically result in the commitment being drawn on when the underlying transaction is consummated between the customer and a third party. The contractual amount of these letters of credit represents the maximum potential future payments guaranteed by the Company. The Company has recourse against the customer for any amount it is required to pay to a third party under a standby letter of credit, and holds cash and deposits as collateral on those standby letters of credit for which collateral is deemed necessary.

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Note 12. Fair Value of Assets and Liabilities

Fair Value Hierarchy

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. GAAP established a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available. A contractually binding sales price also provides reliable evidence of fair value.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that utilize model-based techniques for which all significant assumptions are observable in the market.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement; inputs to the valuation methodology that utilize model-based techniques for which significant assumptions are not observable in the market; or inputs to the valuation methodology that requires significant management judgment or estimation, some of which may be internally developed.

Management maximizes the use of observable inputs and minimizes the use of unobservable inputs when determining fair value measurements. Management reviews and updates the fair value hierarchy classifications of the Company's assets and liabilities on a quarterly basis.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Investment Securities Available-for-Sale

Fair values of investment securities available-for-sale were primarily measured using information from a third-party pricing service. This pricing service provides pricing information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data from market research publications. If quoted prices were available in an active market, investment securities were classified as Level 1 measurements. Level 1 investment securities included debt securities issued by the U.S. Treasury. If quoted prices in active markets were not available, fair values were estimated primarily by the use of pricing models. Level 2 investment securities were primarily comprised of mortgage-backed securities issued by government agencies and U.S. government-sponsored enterprises. In certain cases where there were

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limited or less transparent information provided by the Company's third-party pricing service, fair value was estimated by the use of secondary pricing services or through the use of non-binding third-party broker quotes.

On a quarterly basis, management reviews the pricing information received from the Company's third-party pricing service. This review process includes a comparison to non-binding third-party broker quotes, as well as a review of market-related conditions impacting the information provided by the Company's third-party pricing service.

Management primarily identifies investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume or frequency of trades, relative to historical levels, as well as instances of a significant widening of the bid-ask spread in the brokered markets. Investment securities that are deemed to have been trading in illiquid or inactive markets may require the use of significant unobservable inputs. For example, management may use quoted prices for similar investment securities in the absence of a liquid and active market for the investment securities being valued. As of September 30, 2011 and December 31, 2010, management did not make adjustments to prices provided by the third-party pricing service as a result of illiquid or inactive markets.

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Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market data. As a result, the Company estimates the fair value of mortgage servicing rights by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The Company stratifies its mortgage servicing portfolio on the basis of loan type. The assumptions used in the discounted cash flow model are those that we believe market participants would use in estimating future net servicing income, including estimates of loan prepayment rates, servicing costs, ancillary income, impound account balances, and discount rates. Significant assumptions in the valuation of mortgage servicing rights include changes in interest rates, estimated loan repayment rates, and the timing of cash flows, among other factors. Mortgage servicing rights are classified as Level 3 measurements due to the use of significant unobservable inputs, as well as significant management judgment and estimation.

Other Assets

Other assets recorded at fair value on a recurring basis are primarily comprised of investments related to deferred compensation arrangements. Quoted prices for these investments, primarily in mutual funds, are available in active markets. Thus, the Company's investments related to deferred compensation arrangements are classified as Level 1 measurements in the fair value hierarchy.

Derivative Financial Instruments

Derivative financial instruments recorded at fair value on a recurring basis are comprised of interest rate lock commitments, forward commitments, interest rate swap agreements, and foreign exchange contracts. The fair values of interest rate lock commitments are calculated using a discounted cash flow approach utilizing inputs such as the fall-out ratio. The fall-out ratio is derived from the Bank's internal data and is adjusted using significant management judgment as to the percentage of loans which are currently in a lock position which will ultimately not close. Interest rate lock commitments are deemed Level 3 measurements as significant unobservable inputs and management judgment are required. The fair values of forward commitments are deemed Level 2 measurements as they are primarily based on quoted prices from the secondary market based on the settlement date of the contracts, interpolated or extrapolated, if necessary, to estimate a fair value as of the end of the reporting period. The fair values of interest rate swap agreements are also calculated using a discounted cash flow approach and utilize inputs such as the London Interbank Offered Rate (LIBOR) swap curve, effective date, maturity date, notional amount, and stated interest rate. Interest rate swap agreements are deemed Level 3 measurements as significant unobservable inputs and management judgment are required. The fair values of foreign exchange contracts are calculated using the Bank's multi-currency accounting system which utilizes contract-specific information such as currency, maturity date, contractual amount, and strike price, along with market data information such as the spot rates of specific currency and yield curves. Foreign exchange contracts are deemed Level 2 measurements because while they are valued using the Bank's multi-currency accounting system, significant management judgment or estimation is not required.

The Company is exposed to credit risk if borrowers or counterparties fail to perform. The Company seeks to minimize credit risk through credit approvals, limits, monitoring procedures, and collateral requirements. The Company generally enters into transactions with borrowers and counterparties that carry high-quality credit ratings. Credit risk associated with borrowers or counterparties as well as the Company's non-performance risk is factored into the determination of the fair value of derivative financial instruments.

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The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010:

| (dollars in thousands) | Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|---|--|---|--|---------------------|
| September 30, 2011 | | | | |
| Investment Securities Available-for-Sale | | | | |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 905,014 | \$ 381,582 | \$ - | \$ 1,286,596 |
| Debt Securities Issued by States and Political Subdivisions | - | 159,568 | - | 159,568 |
| Debt Securities Issued by Corporations | - | 132,540 | - | 132,540 |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | - | 2,799,632 | - | 2,799,632 |
| U.S. Government-Sponsored Enterprises | - | 70,562 | - | 70,562 |
| Total Mortgage-Backed Securities | - | 2,870,194 | - | 2,870,194 |
| Total Investment Securities Available-for-Sale | 905,014 | 3,543,884 | - | 4,448,898 |
| Mortgage Servicing Rights | - | - | 7,433 | 7,433 |
| Other Assets | 11,075 | - | - | 11,075 |
| Net Derivative Assets and Liabilities | - | (2,012) | 5,046 | 3,034 |
| Total Assets Measured at Fair Value on a | | | | |
| Recurring Basis as of September 30, 2011 | \$ 916,089 | \$ 3,541,872 | \$ 12,479 | \$ 4,470,440 |
| December 31, 2010 | | | | |
| Investment Securities Available-for-Sale | | | | |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ 553,894 | \$ 1,962 | \$ - | \$ 555,856 |
| Debt Securities Issued by States and Political Subdivisions | - | 113,609 | - | 113,609 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises | - | 505 | - | 505 |
| Mortgage-Backed Securities Issued by | | | | |
| Government Agencies | - | 5,750,028 | - | 5,750,028 |
| U.S. Government-Sponsored Enterprises | - | 113,876 | - | 113,876 |
| Total Mortgage-Backed Securities | - | 5,863,904 | - | 5,863,904 |
| Total Investment Securities Available-for-Sale | 553,894 | 5,979,980 | - | 6,533,874 |
| Mortgage Servicing Rights | - | - | 10,226 | 10,226 |
| Other Assets | 10,851 | - | - | 10,851 |
| Net Derivative Assets and Liabilities | - | 3,117 | (332) | 2,785 |
| Total Assets Measured at Fair Value on a | | | | |
| Recurring Basis as of December 31, 2010 | \$ 564,745 | \$ 5,983,097 | \$ 9,894 | \$ 6,557,736 |

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For the three and nine months ended September 30, 2011 and 2010, the changes in Level 3 assets and liabilities measured at fair value on a recurring basis were as follows:

| Assets (dollars in thousands) | Mortgage Servicing Rights 1 | Net Derivative Assets and Liabilities 2 | Total |
|---|--|--|--------------|
| Three Months Ended September 30, 2011 | | | |
| Balance as of July 1, 2011 | \$ 8,852 | \$ 432 | \$ 9,284 |
| Realized and Unrealized Net Gains (Losses): | | | |
| Included in Net Income | (1,419) | 8,742 | 7,323 |
| Transfers to Loans Held for Sale | - | (4,128) | (4,128) |
| Balance as of September 30, 2011 | \$ 7,433 | \$ 5,046 | \$ 12,479 |
| Total Unrealized Net Gains (Losses) Included in Net Income | | | |
| Related to Assets Still Held as of September 30, 2011 | \$ (1,162) | \$ 5,046 | \$ 3,884 |
| | | | |
| Assets (dollars in thousands) | Mortgage Servicing Rights 1 | Net Derivative Assets and Liabilities 2 | Total |
| Three Months Ended September 30, 2010 | | | |
| Balance as of July 1, 2010 | \$ 13,840 | \$ 2,007 | \$ 15,847 |
| Realized and Unrealized Net Gains (Losses): | | | |
| Included in Net Income | (2,596) | 10,259 | 7,663 |
| Transfers to Loans Held for Sale | - | (6,525) | (6,525) |
| Balance as of September 30, 2010 | \$ 11,244 | \$ 5,741 | \$ 16,985 |
| Total Unrealized Net Gains (Losses) Included in Net Income | | | |
| Related to Assets Still Held as of September 30, 2010 | \$ (1,954) | \$ 5,741 | \$ 3,787 |
| | | | |
| Assets (dollars in thousands) | Mortgage Servicing Rights 1 | Net Derivative Assets and Liabilities 2 | Total |
| Nine Months Ended September 30, 2011 | | | |
| Balance as of January 1, 2011 | \$ 10,226 | \$ (332) | \$ 9,894 |
| Realized and Unrealized Net Gains (Losses): | | | |
| Included in Net Income | (2,793) | 12,127 | 9,334 |
| Transfers to Loans Held for Sale | - | (6,749) | (6,749) |
| Balance as of September 30, 2011 | \$ 7,433 | \$ 5,046 | \$ 12,479 |
| Total Unrealized Net Gains (Losses) Included in Net Income | | | |
| Related to Assets Still Held as of September 30, 2011 | \$ (1,649) | \$ 5,046 | \$ 3,397 |
| | | | |
| Assets (dollars in thousands) | Mortgage Servicing Rights 1 | Net Derivative Assets and Liabilities 2 | Total |
| Nine Months Ended September 30, 2010 | | | |
| Balance as of January 1, 2010 | \$ 15,332 | \$ (180) | \$ 15,152 |
| Realized and Unrealized Net Gains (Losses): | | | |
| Included in Net Income | (4,088) | 17,403 | 13,315 |
| Transfers to Loans Held for Sale | - | (11,482) | (11,482) |
| Balance as of September 30, 2010 | \$ 11,244 | \$ 5,741 | \$ 16,985 |
| Total Unrealized Net Gains (Losses) Included in Net Income | | | |
| Related to Assets Still Held as of September 30, 2010 | \$ (2,600) | \$ 5,741 | \$ 3,141 |

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1 Realized and unrealized gains and losses related to mortgage servicing rights are reported as a component of mortgage banking income in the Company's consolidated

statements of income.

2 Realized and unrealized gains and losses related to interest rate lock commitments are reported as a component of mortgage banking income in the Company's consolidated

statements of income. Realized and unrealized gains and losses related to interest rate swap agreements are reported as a component of other noninterest income in the

Company's consolidated statements of income.

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Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The Company may be required periodically to measure certain assets and liabilities at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower-of-cost-or-fair value accounting or impairment write-downs of individual assets. As of September 30, 2011 and December 31, 2010, there were no adjustments to fair value for the Company's assets and liabilities measured at fair value on a nonrecurring basis in accordance with GAAP.

Disclosures about Fair Value of Financial Instruments

These disclosures exclude financial instruments that are recorded at fair value on a recurring basis on the Company's consolidated statements of condition as well as short-term financial assets such as cash and cash equivalents, and liabilities such as short-term borrowings, for which the carrying amounts approximate fair value. The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

Investment Securities Held-to-Maturity

The fair value of the Company's investment securities held-to-maturity was primarily measured using information from a third-party pricing service. Quoted prices in active markets were used whenever available. If quoted prices were not available, fair values were measured using pricing models or other valuation techniques such as the present value of future cash flows, adjusted for credit loss assumptions.

Loans Held for Sale

Loans held for sale were comprised of residential mortgage loans originated for sale in the secondary market. The fair value of the Company's residential mortgage loans held for sale was determined based on quoted prices for similar loans in active markets.

Loans

The fair value of the Company's loans was determined by discounting the expected future cash flows of pools of loans with similar characteristics. Loans were first segregated by type such as commercial, real estate, and consumer, and were then further segmented into fixed and variable rate and loan quality categories. Expected future cash flows were projected based on contractual cash flows, adjusted for estimated prepayments.

Deposit Liabilities

The fair values of the Company's noninterest-bearing and interest-bearing demand deposits and savings deposits were equal to the amount payable on demand (i.e., their carrying amounts) because these products have no stated maturity. The fair values of the Company's time deposits were estimated using discounted cash flow analyses. The discount rates used were based on rates currently offered for deposits with similar remaining maturities. The fair values of the Company's deposit liabilities do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value.

Long-Term Debt

The fair values of the Company's long-term debt were calculated using a discounted cash flow approach and applying discount rates currently offered for new notes with similar remaining maturities and considering the Company's non-performance risk.

The following presents the carrying amount and fair values of the Company's financial instruments as of September 30, 2011 and December 31, 2010:

| (dollars in thousands) | September 30, 2011 | | December 31, 2010 | |
|--|--------------------|--------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial Instruments - Assets | | | | |
| Investment Securities Held-to-Maturity | \$ 2,520,422 | \$ 2,610,081 | \$ 127,249 | \$ 134,028 |
| Loans Held for Sale | 12,745 | 12,822 | 17,564 | 17,575 |
| Loans 1 | 4,852,873 | 5,108,804 | 4,861,643 | 5,115,355 |
| Financial Instruments - Liabilities | | | | |
| Deposits | 10,009,013 | 10,020,983 | 9,888,995 | 9,901,009 |
| Long-Term Debt 2 | 21,786 | 24,302 | 23,707 | 24,590 |

1 Comprised of loans, net of unearned income and the allowance for loan losses.

2 Excludes capitalized lease obligations.

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Note 13. Legal Proceedings

On February 15, 2011, a purported class action lawsuit was filed in the Circuit Court of the First Circuit, State of Hawaii, by customers who claimed that the Bank had improperly charged overdraft fees on debit card transactions. The lawsuit is similar to industry lawsuits filed against other financial institutions pertaining to overdraft fee debit card transactions. On July 15, 2011, the Company reached a tentative settlement with the plaintiffs subject to documentation and court approvals. The tentative settlement provides for a payment by the Company of \$9.0 million into a class settlement fund, the proceeds of which will be used to refund class members and to pay attorneys' fees and administrative and other costs, in exchange for a complete release of all claims asserted against the Company. As of June 30, 2011, the \$9.0 million tentative settlement amount was fully accrued for by the Company. In September 2011, the court gave its initial approval to the settlement and the \$9.0 million settlement amount was paid to the Fund Administrator.

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Item 2. Management's Discussion and Analysis of

Financial Condition and Results of Operations

Forward-Looking Statements

This report contains forward-looking statements concerning, among other things, the economic and business environment in our service area and elsewhere, credit quality, and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected because of a variety of risks and uncertainties, including, but not limited to: 1) general economic conditions either nationally, internationally, or locally may be different than expected, and particularly, any event that negatively impacts the tourism industry in Hawaii; 2) unanticipated changes in the securities markets, public debt markets, and other capital markets in the U.S. and internationally; 3) the competitive pressure among financial services and products; 4) the impact of recent legislative and regulatory initiatives, particularly the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act); 5) changes in fiscal and monetary policies of the markets in which we operate; 6) the increased cost of maintaining or the Company's ability to maintain adequate liquidity and capital, based on the requirements adopted by the Basel Committee on Banking Supervision and U.S. regulators; 7) actual or alleged conduct which could harm our reputation; 8) changes in accounting standards; 9) changes in tax laws or regulations or the interpretation of such laws and regulations; 10) changes in our credit quality or risk profile that may increase or decrease the required level of our reserve for credit losses; 11) changes in market interest rates that may affect credit markets and our ability to maintain our net interest margin; 12) the impact of litigation and regulatory investigations of the Company, including costs, expenses, settlements, and judgments; 13) any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger processing, and loan or deposit systems; 14) changes to the amount and timing of proposed common stock repurchases; and 15) natural disasters or public unrest, or adverse weather, public health, and other conditions impacting us and our customers' operations. For a detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements, refer to the section entitled "Risk Factors" in Part II of this report and Part I of our Annual Report on Form 10-K for the year ended December 31, 2010, and subsequent periodic and current reports, filed with the U.S. Securities and Exchange Commission (the SEC). Words such as believes, anticipates, expects, intends, targeted, and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. We do not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

Reclassifications

Certain prior period information in Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) has been reclassified to conform to current period classifications.

Overview

Bank of Hawaii Corporation (the Parent) is a Delaware corporation and a bank holding company headquartered in Honolulu, Hawaii. The Parent's principal and only operating subsidiary is Bank of Hawaii (the Bank).

The Bank, directly and through its subsidiaries, provides a broad range of financial services to businesses, consumers, and governments in Hawaii, Guam, and other Pacific Islands. References to we, our, us, or the Company refer to the Parent and its subsidiaries that are consolidated for financial reporting purposes.

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Maximizing shareholder value over time remains our governing objective. In striving to achieve our governing objective, our business plan is balanced between growth and risk management, including the flexibility to adjust, given the uncertainties of an economy in recovery. We remain cautious about the economy, interest rates, and loan demand. We intend to continue to focus on opportunities to further serve our customers, improve productivity, and efficiently manage capital.

Hawaii Economy

Hawaii's economy continued to improve during the third quarter of 2011 primarily due to increasing visitor arrivals and spending. For the first eight months of 2011, visitor arrivals increased by 2.5% and visitor spending increased by 14.1% compared to the same period in 2010. Total Japanese visitor expenditures increased by 4.9% for the first eight months of 2011, despite an 8.2% decline in Japanese visitor arrivals compared to the same period in 2010. During 2011, hotel occupancy and revenue per available room have generally shown signs of improvement as well. Overall, state job growth has begun to stabilize as the statewide seasonally-adjusted unemployment rate was 6.4% at the end of September 2011, compared to 9.1% nationally. The volume of single-family home sales on Oahu increased in September 2011 compared to the same period in 2010, although the median price for single-family homes on Oahu has declined.

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Earnings Summary

For the third quarter of 2011, net income was \$43.3 million, a decrease of \$0.8 million or 2% compared to the same period in 2010. Diluted earnings per share were \$0.92 per share, an increase of \$0.01 per share compared to the same period in 2010. For the third quarter of 2011, diluted earnings per share increased over the same period in 2010 as we had fewer weighted average shares outstanding, a result of our share repurchase program. Lower net income for the third quarter of 2011 was primarily due to the following:

- Net interest income was \$96.8 million for the third quarter of 2011, a decrease of \$1.9 million or 2% compared to the same period in 2010. This decrease was primarily due to lower yields in our lending and investment portfolios.
- Overdraft fees were \$5.5 million in the third quarter of 2011, a decrease of \$2.3 million or 30% compared to the same period in 2010. This decrease was primarily due to several overdraft policy changes implemented in the first quarter of 2011 as well as the Federal Reserve Board amendments to Regulation E.
- We did not sell any investment securities in the third quarter of 2011. Net realized investment securities gains were \$7.9 million in the third quarter of 2010.
- We recognized a net gain of \$2.6 million from the sale of our equity interest in a railcar leveraged lease in the third quarter of 2010. This was comprised of a \$1.4 million pre-tax loss and a tax gain of \$4.0 million.

The impact of these items was partially offset by a lower provision for credit losses (the Provision), lower salaries and benefits, and lower levels of noninterest expense. Consistent with continued improvements in our credit quality, we recorded a Provision of \$2.2 million in the third quarter of 2011. This represents an \$11.2 million or 84% decrease in the Provision compared to the same period in 2010. Salaries and benefits expense was \$44.3 million in the third quarter of 2011, a decrease of \$2.5 million or 5% compared to the same period in 2010. This decrease was primarily due to lower separation expense, base salaries, and retirement and other benefits. Other noninterest expense was \$19.6 million in the third quarter of 2011, a decrease of \$4.7 million or 19% compared to the same period in 2010. We incurred \$5.2 million in early termination costs related to the prepayment of \$75.0 million in securities sold under agreements to repurchase in the third quarter of 2010.

For the first nine months of 2011, net income was \$120.8 million, a decrease of \$22.6 million or 16% compared to the same period in 2010. Diluted earnings per share were \$2.54 per share, a decrease of \$0.42 per share compared to the same period in 2010. Lower net income for the first nine months of 2011 was primarily due to the following:

- Net interest income was \$294.0 million for the first nine months of 2011, a decrease of \$16.2 million or 5% compared to the same period in 2010. Given the current economic environment, we have maintained discipline in our loan underwriting and deposit pricing and have also invested conservatively.
- Net investment securities gains were \$6.1 million for the first nine months of 2011, a decrease of \$36.8 million or 86% compared to the same period in 2010.

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- Overdraft fees were \$15.7 million for the first nine months of 2011, a decrease of \$10.9 million or 41% compared to the same period in 2010. As noted above, we have been adversely impacted by overdraft policy changes implemented in the first quarter of 2011 as well as the amendments to Regulation E.

- Other noninterest expense was \$65.9 million for the first nine months of 2011, an increase of \$5.6 million or 9% compared to the same period in 2010. On July 15, 2011, we reached a tentative settlement relating to an overdraft litigation matter. We fully accrued for the \$9.0 million tentative settlement amount in the second quarter of 2011. See Note 13 to the Consolidated Financial Statements for more information.

The impact of these items was partially offset by a lower Provision for the first nine months of 2011 compared to the same period in 2010. The Provision was \$10.5 million for the first nine months of 2011, a decrease of \$39.5 million or 79% compared to the same period in 2010. The lower Provision for the first nine months of 2011 was consistent with lower levels of net charge-offs and lower trending levels of non-performing assets. As noted above, we also incurred \$5.2 million in early termination costs related to the prepayment of \$75.0 million in securities sold under agreements to repurchase in the third quarter of 2010.

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Hawaii's economy continues to show signs of recovery. However, we remain cautious about the slow pace of economic recovery both in Hawaii and on the U.S. Mainland. We continue to monitor regulatory changes and the associated costs of compliance. We also expect increased pressure on fee-based revenues in future periods. In particular, we expect compliance with the Durbin Amendment under the Dodd-Frank Act to significantly reduce interchange revenue beginning in the fourth quarter of 2011. As a result of the uncertainties in the economic recovery, we have continued to maintain a strong balance sheet with adequate reserves for credit losses and high levels of liquidity and capital during the third quarter of 2011. In particular:

- The allowance for loan and lease losses (the Allowance) was \$143.4 million or 2.68% of total loans and leases outstanding as of September 30, 2011, compared with an Allowance of \$147.4 million or 2.76% of total loans and leases outstanding as of December 31, 2010.
- Total deposits were \$10.0 billion as of September 30, 2011, an increase of \$120.0 million from December 31, 2010. Our strong brand continues to play a key role in new account acquisitions.
- We continued to invest excess liquidity in high-grade investment securities. As of September 30, 2011, the total carrying value of our investment securities portfolio was \$7.0 billion. During the first nine months of 2011, we reduced our positions in mortgage-backed securities issued by the Government National Mortgage Association (Ginnie Mae). We re-invested these proceeds primarily into U.S. Treasury notes in an effort to further reduce the average duration of our portfolio.
- Our capital levels remained strong during the third quarter of 2011. Shareholders' equity was \$1.0 billion as of September 30, 2011, an increase of \$6.6 million from December 31, 2010.

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Our financial highlights are presented in Table 1.

| Financial Highlights | Three Months Ended September 30, | | Nine Months Ended September 30, | | Table 1 |
|--|-------------------------------------|--------------|------------------------------------|--------------|---------|
| | 2011 | 2010 | 2011 | 2010 | 2010 |
| (dollars in thousands, except per share amounts) | | | | | |
| For the Period: | | | | | |
| Operating Results | | | | | |
| Net Interest Income | \$ 96,766 | \$ 98,626 | \$ 293,962 | \$ 310,207 | |
| Provision for Credit Losses | 2,180 | 13,359 | 10,471 | 50,009 | |
| Total Noninterest Income | 50,863 | 63,125 | 154,248 | 203,781 | |
| Total Noninterest Expense | 83,955 | 89,890 | 263,811 | 257,514 | |
| Net Income | 43,306 | 44,064 | 120,814 | 143,364 | |
| Basic Earnings Per Share | 0.93 | 0.91 | 2.55 | 2.98 | |
| Diluted Earnings Per Share | 0.92 | 0.91 | 2.54 | 2.96 | |
| Dividends Declared Per Share | 0.45 | 0.45 | 1.35 | 1.35 | |
| Performance Ratios | | | | | |
| Return on Average Assets | 1.31% | 1.37% | 1.24% | 1.52% | |
| Return on Average Shareholders' Equity | 16.80 | 16.64 | 15.85 | 19.28 | |
| Efficiency Ratio 1 | 56.87 | 55.57 | 58.86 | 50.10 | |
| Operating Leverage 2 | 19.71 | (17.29) | (28.10) | 9.47 | |
| Net Interest Margin 3 | 3.09 | 3.27 | 3.16 | 3.50 | |
| Dividend Payout Ratio 4 | 48.39 | 49.45 | 52.94 | 45.30 | |
| Average Shareholders' Equity to Average Assets | 7.79 | 8.21 | 7.83 | 7.90 | |
| Average Balances | | | | | |
| Average Loans and Leases | \$ 5,340,406 | \$ 5,368,177 | \$ 5,326,209 | \$ 5,524,672 | |
| Average Assets | 13,125,077 | 12,797,219 | 13,019,898 | 12,594,282 | |
| Average Deposits | 9,871,750 | 9,576,936 | 9,845,269 | 9,452,406 | |
| Average Shareholders' Equity | 1,022,585 | 1,050,535 | 1,019,409 | 994,319 | |
| Market Price Per Share of Common Stock | | | | | |
| Closing | \$ 36.40 | \$ 44.92 | \$ 36.40 | \$ 44.92 | |
| High | 47.10 | 51.60 | 49.26 | 54.10 | |
| Low | 35.30 | 43.77 | 35.30 | 41.60 | |
| September 30, 2011 | | | | | |
| December 31, 2010 | | | | | |
| As of Period End: | | | | | |
| Balance Sheet Totals | | | | | |
| Loans and Leases | | | \$ 5,348,472 | \$ 5,335,792 | |
| Total Assets | | | 13,304,758 | 13,126,787 | |
| Total Deposits | | | 10,009,013 | 9,888,995 | |
| Long-Term Debt | | | 30,705 | 32,652 | |
| Total Shareholders' Equity | | | 1,017,775 | 1,011,133 | |
| Asset Quality | | | | | |
| Allowance for Loan and Lease Losses | | | \$ 143,410 | \$ 147,358 | |
| Non-Performing Assets | | | 37,770 | 37,786 | |
| Financial Ratios | | | | | |
| Allowance to Loans and Leases Outstanding | | | 2.68% | 2.76% | |
| Tier 1 Capital Ratio | | | 17.57 | 18.28 | |
| Total Capital Ratio | | | 18.83 | 19.55 | |

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| | | |
|---|-------|-------|
| Tier 1 Leverage Ratio | 6.95 | 7.15 |
| Total Shareholders' Equity to Total Assets | 7.65 | 7.70 |
| Tangible Common Equity to Tangible Assets ⁵ | 7.43 | 7.48 |
| Tangible Common Equity to Risk-Weighted Assets ⁵ | 18.90 | 19.29 |
| Non-Financial Data | | |
| Full-Time Equivalent Employees | 2,381 | 2,399 |
| Branches and Offices | 82 | 82 |
| ATMs | 508 | 502 |

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

2 Operating leverage is defined as the percentage change in income before the provision for credit losses and the provision for income taxes. Measures for the three months ended September 30, 2011 and 2010 are presented on a linked quarter basis.

3 Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.

4 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

5 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See the GAAP to Non-GAAP reconciliation - Table 20 in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Table of Contents**Analysis of Statements of Income**

Average balances, related income and expenses, and resulting yields and rates are presented in Table 2. An analysis of the change in net interest income, on a taxable equivalent basis, is presented in Table 3.

Average Balances and Interest Rates - Taxable Equivalent Basis**Table 2**

| | Three Months Ended September 30, 2011 | | | Three Months Ended September 30, 2010 | | | Nine Months Ended September 30, 2011 | | | Nine Months Ended September 30, 2010 | | |
|---|--|--------------------|----------------|--|--------------------|----------------|---|--------------------|----------------|---|--------------------|----------------|
| | Average Balance | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense | Yield/ Rate |
| (dollars in millions) | | | | | | | | | | | | |
| Earning Assets | | | | | | | | | | | | |
| Interest-Bearing Deposits | \$ 3.7 | \$ - | 0.56% | \$ 4.4 | \$ - | 0.49% | \$ 4.4 | \$ - | 0.18% | \$ 5.2 | \$ - | 0.54% |
| Funds Sold | 309.4 | 0.2 | 0.20 | 303.4 | 0.2 | 0.27 | 427.8 | 0.7 | 0.22 | 450.5 | 0.9 | 0.27 |
| Investment Securities | | | | | | | | | | | | |
| Available-for-Sale | 4,309.3 | 23.5 | 2.18 | 6,158.5 | 41.0 | 2.66 | 4,667.6 | 85.4 | 2.44 | 5,646.9 | 130.3 | 3.08 |
| Held-to-Maturity | 2,511.0 | 20.3 | 3.24 | 148.2 | 1.6 | 4.19 | 1,949.2 | 48.6 | 3.32 | 160.7 | 5.1 | 4.24 |
| Loans Held for Sale | 9.2 | 0.1 | 4.87 | 12.7 | 0.1 | 4.59 | 9.7 | 0.3 | 4.46 | 10.0 | 0.8 | 10.16 |
| Loans and Leases 1 | | | | | | | | | | | | |
| Commercial and Industrial | 815.5 | 8.2 | 3.97 | 750.6 | 7.8 | 4.13 | 788.0 | 23.8 | 4.03 | 768.1 | 25.9 | 4.50 |
| Commercial Mortgage | 876.7 | 10.7 | 4.85 | 808.8 | 10.4 | 5.10 | 873.1 | 31.9 | 4.88 | 824.2 | 31.4 | 5.10 |
| Construction | 74.5 | 1.0 | 5.15 | 87.6 | 1.1 | 4.95 | 78.1 | 3.0 | 5.14 | 98.6 | 3.7 | 5.08 |
| Commercial Lease Financing | 314.6 | 2.0 | 2.61 | 380.1 | 2.6 | 2.79 | 325.8 | 6.6 | 2.72 | 396.0 | 9.0 | 3.03 |
| Residential Mortgage | 2,129.8 | 27.8 | 5.23 | 2,076.0 | 29.5 | 5.68 | 2,114.7 | 84.2 | 5.31 | 2,114.9 | 90.3 | 5.69 |
| Home Equity | 780.5 | 9.3 | 4.72 | 849.4 | 10.7 | 4.99 | 787.2 | 28.4 | 4.82 | 878.0 | 32.9 | 5.01 |
| Automobile | 191.4 | 3.2 | 6.66 | 229.1 | 4.4 | 7.54 | 195.7 | 10.1 | 6.91 | 250.2 | 14.3 | 7.64 |
| Other 2 | 157.4 | 3.0 | 7.50 | 186.6 | 3.5 | 7.55 | 163.6 | 9.2 | 7.51 | 194.7 | 11.2 | 7.65 |
| Total Loans and Leases | 5,340.4 | 65.2 | 4.86 | 5,368.2 | 70.0 | 5.20 | 5,326.2 | 197.2 | 4.94 | 5,524.7 | 218.7 | 5.29 |
| Other | 79.9 | 0.3 | 1.40 | 79.8 | 0.3 | 1.39 | 79.9 | 0.8 | 1.40 | 79.8 | 0.8 | 1.39 |
| Total Earning Assets 3 | 12,562.9 | 109.6 | 3.48 | 12,075.2 | 113.2 | 3.74 | 12,464.8 | 333.0 | 3.56 | 11,877.8 | 356.6 | 4.01 |
| Cash and Noninterest-Bearing Deposits | 135.1 | | | 227.3 | | | 133.0 | | | 226.1 | | |
| Other Assets | 427.1 | | | 494.7 | | | 422.1 | | | 490.4 | | |
| Total Assets | \$ 13,125.1 | | | \$ 12,797.2 | | | \$ 13,019.9 | | | \$ 12,594.3 | | |
| Interest-Bearing Liabilities | | | | | | | | | | | | |
| Interest-Bearing Deposits | | | | | | | | | | | | |
| Demand | \$ 1,772.5 | 0.2 | 0.04 | \$ 1,770.1 | 0.2 | 0.06 | \$ 1,782.2 | 0.6 | 0.04 | \$ 1,697.7 | 0.8 | 0.06 |
| Savings | 4,497.1 | 1.8 | 0.16 | 4,460.9 | 3.5 | 0.31 | 4,518.9 | 5.9 | 0.18 | 4,457.7 | 12.2 | 0.37 |
| Time | 1,069.4 | 2.6 | 0.96 | 1,075.7 | 3.3 | 1.22 | 1,041.7 | 8.1 | 1.04 | 1,101.5 | 10.3 | 1.25 |
| Total Interest-Bearing Deposits | 7,339.0 | 4.6 | 0.25 | 7,306.7 | 7.0 | 0.38 | 7,342.8 | 14.6 | 0.27 | 7,256.9 | 23.3 | 0.43 |
| Short-Term Borrowings | 19.0 | - | 0.08 | 26.6 | - | 0.15 | 17.4 | - | 0.12 | 24.3 | - | 0.12 |
| Securities Sold Under Agreements to Repurchase | 1,908.9 | 7.4 | 1.52 | 1,706.2 | 6.7 | 1.53 | 1,844.7 | 21.8 | 1.56 | 1,675.0 | 19.5 | 1.54 |
| Long-Term Debt | 30.7 | 0.5 | 6.50 | 40.3 | 0.7 | 6.68 | 32.0 | 1.5 | 6.15 | 68.2 | 2.9 | 5.63 |
| Total Interest-Bearing Liabilities | 9,297.6 | 12.5 | 0.53 | 9,079.8 | 14.4 | 0.63 | 9,236.9 | 37.9 | 0.54 | 9,024.4 | 45.7 | 0.67 |
| Net Interest Income | | \$ 97.1 | | | \$ 98.8 | | | \$ 295.1 | | | \$ 310.9 | |
| Interest Rate Spread | | | 2.95% | | | 3.11% | | | 3.02% | | | 3.34% |
| Net Interest Margin | | | 3.09% | | | 3.27% | | | 3.16% | | | 3.50% |
| Noninterest-Bearing Demand Deposits | 2,532.8 | | | 2,270.2 | | | 2,502.5 | | | 2,195.5 | | |
| Other Liabilities | 272.1 | | | 396.7 | | | 261.1 | | | 380.1 | | |
| Shareholders' Equity | 1,022.6 | | | 1,050.5 | | | 1,019.4 | | | 994.3 | | |
| Total Liabilities and Shareholders' Equity | \$ 13,125.1 | | | \$ 12,797.2 | | | \$ 13,019.9 | | | \$ 12,594.3 | | |

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- 1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
- 2 Comprised of other consumer revolving credit, installment, and consumer lease financing.
- 3 Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$364,000 and \$199,000 for the three months ended September 30, 2011 and 2010, respectively, and \$1,142,000 and \$675,000 for the nine months ended September 30, 2011 and 2010, respectively.

Table of Contents**Analysis of Change in Net Interest Income - Taxable Equivalent Basis****Table 3****Nine Months Ended September 30, 2011
Compared to September 30, 2010**

| (dollars in millions) | Volume 1 | | Rate 1 | | Total |
|--|-----------------|-------------|---------------|---------------|------------------|
| Change in Interest Income: | | | | | |
| Funds Sold | \$ | - | \$ | (0.2) | \$ (0.2) |
| Investment Securities | | | | | |
| Available-for-Sale | | (20.5) | | (24.4) | (44.9) |
| Held-to-Maturity | | 44.8 | | (1.3) | 43.5 |
| Loans Held for Sale | | (0.1) | | (0.4) | (0.5) |
| Loans and Leases | | | | | |
| Commercial and Industrial | | 0.7 | | (2.8) | (2.1) |
| Commercial Mortgage | | 1.8 | | (1.3) | 0.5 |
| Construction | | (0.7) | | - | (0.7) |
| Commercial Lease Financing | | (1.5) | | (0.9) | (2.4) |
| Residential Mortgage | | - | | (6.1) | (6.1) |
| Home Equity | | (3.3) | | (1.2) | (4.5) |
| Automobile | | (2.9) | | (1.3) | (4.2) |
| Other 2 | | (1.8) | | (0.2) | (2.0) |
| Total Loans and Leases | | (7.7) | | (13.8) | (21.5) |
| Total Change in Interest Income | | 16.5 | | (40.1) | (23.6) |
| Change in Interest Expense: | | | | | |
| Interest-Bearing Deposits | | | | | |
| Demand | | - | | (0.2) | (0.2) |
| Savings | | 0.1 | | (6.4) | (6.3) |
| Time | | (0.5) | | (1.7) | (2.2) |
| Total Interest-Bearing Deposits | | (0.4) | | (8.3) | (8.7) |
| Securities Sold Under Agreements to Repurchase | | 2.0 | | 0.3 | 2.3 |
| Long-Term Debt | | (1.6) | | 0.2 | (1.4) |
| Total Change in Interest Expense | | - | | (7.8) | (7.8) |
| Change in Net Interest Income | \$ | 16.5 | \$ | (32.3) | \$ (15.8) |

1 The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.

2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

Net Interest Income

Net interest income is affected by both changes in interest rates (rate) and the amount and composition of earning assets and interest-bearing liabilities (volume).

Net interest income, on a taxable equivalent basis, decreased by \$1.7 million or 2% in the third quarter of 2011 and by \$15.8 million or 5% for the first nine months of 2011 compared to the same periods in 2010 primarily due to lower yields on our earning assets. Our net interest margin decreased by 18 basis points in the third quarter of 2011 and by 34 basis points for the first nine months of 2011 compared to the same periods in 2010.

Yields on our earning assets decreased by 26 basis points in the third quarter of 2011 and by 45 basis points for the first nine months of 2011 compared to the same periods in 2010, due to lower interest rates, declining levels of loans and leases, and a higher level of lower-yielding investment securities. Yields on our investment securities portfolio decreased by 13 basis points in the third quarter of 2011 and by 41 basis points for the first nine months of 2011 compared to the same periods

in 2010. Also contributing to the decline in yields on our earning assets in 2011 were lower yields in nearly every category of loans and leases. Partially offsetting the lower yields on our earning assets were lower funding costs primarily due to lower rates paid on our interest-bearing deposits, reflective of the re-pricing of our deposits at lower interest rates. Rates paid on our savings deposits decreased by 15 basis points in the third quarter of 2011 and by 19 basis points for the first nine months of 2011 compared to the same periods in 2010.

Average balances of our earning assets increased by \$487.7 million or 4% in the third quarter of 2011 compared to the same period in 2010, primarily due to a \$513.6 million increase in average balances of our investment securities portfolio. In 2011, we changed the composition of our investment securities portfolio. We increased our holdings of U.S. Treasury notes and securities issued by the Small Business Administration (the SBA) in an effort to further reduce the average duration of our portfolio. We also increased our holdings of highly-rated corporate bonds in an effort to manage extension risk. Average balances of our debt securities issued by the U.S. Treasury increased by \$508.3

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million and average balances of our SBA securities increased by \$247.3 million in the third quarter of 2011 compared to the same period in 2010. Average balances of our investment in corporate bonds increased by \$84.9 million in the third quarter of 2011 compared to the same period in 2010. These increases were partially offset by a \$294.5 million decrease in average balances of our mortgage-backed securities issued by Ginnie Mae. Average balances of our earning assets increased by \$587.0 million or 5% for the first nine months of 2011 compared to the same period in 2010, primarily due to an \$809.2 million increase in average balances of our investment securities portfolio. As noted above, we re-invested proceeds into U.S. Treasury notes, securities issued by the SBA, and corporate bonds. Average balances of our debt securities issued by the U.S. Treasury increased by \$322.7 million and average balances of our SBA securities increased by \$85.7 million for the first nine months of 2011 compared to the same period in 2010. Average balances of our investment in corporate bonds increased by \$36.6 million for the first nine months of 2011 compared to the same period in 2010. In addition, average balances of our mortgage-backed securities issued by Ginnie Mae increased by \$525.0 million for the first nine months of 2011 compared to the same period in 2010. The increase in average balances of our earning assets for the first nine months of 2011 compared to the same period in 2010 was partially offset by a \$198.5 million or 4% decrease in our average loan and lease balances due to continued paydowns along with weak demand for new lending opportunities. As we continue to experience run-off in our lending portfolio, we have invested our excess liquidity into investments.

Average balances of our interest-bearing liabilities increased by \$217.8 million or 2% in the third quarter of 2011 compared to the same period in 2010 primarily due to a \$202.8 million increase in average balances of securities sold under agreements to repurchase as a result of new placements to accommodate local government entities. Average balances of our interest-bearing liabilities increased by \$212.5 million or 2% for the first nine months of 2011 compared to the same period in 2010 primarily due to an increase in average balances in our interest-bearing deposits and securities sold under agreements to repurchase. Average balances of our interest-bearing deposits increased by \$85.9 million or 1% for the first nine months of 2011 compared to the same period in 2010. This increase was primarily due to higher average balances in our interest-bearing demand and savings deposits, partially offset by lower average time deposit balances as some customers moved their time deposits to more liquid accounts. Average balances of our securities sold under agreements to repurchase increased by \$169.7 million or 10% for the first nine months of 2011 compared to the same period in 2010 primarily due to new placements to accommodate local government entities. These increases were partially offset by a \$36.2 million or 53% decrease in average long-term debt balances for the first nine months of 2011 compared to the same period in 2010. This decrease was due to the maturity of a \$50.0 million advance from the Federal Home Loan Bank of Seattle in the second quarter of 2010.

Provision for Credit Losses

The Provision reflects our judgment of the expense or benefit necessary to achieve the appropriate amount of the Allowance. We maintain the Allowance at levels adequate to cover our estimate of probable credit losses as of the end of the reporting period. The Allowance is determined through detailed quarterly analyses of the loan and lease portfolio. The Allowance is based on our loss experience and changes in the economic environment, as well as an ongoing assessment of credit quality. We recorded a Provision of \$2.2 million in the third quarter of 2011 and \$10.5 million for the first nine months of 2011 compared to a Provision of \$13.4 million in the third quarter of 2010 and \$50.0 million for the first nine months of 2010. The lower Provision recorded in the third quarter of 2011 and for the first nine months of 2011 was reflective of a Hawaii economy which generally showed signs of continued improvement. We have also experienced lower levels of net charge-offs and non-performing assets. For further discussion on the Allowance, see the Corporate Risk Profile - Reserve for Credit Losses section in MD&A.

Noninterest Income

Noninterest income decreased by \$12.3 million or 19% in the third quarter of 2011 and by \$49.5 million or 24% for the first nine months of 2011 compared to the same periods in 2010.

Trust and asset management income is comprised of fees earned from the management and administration of trusts and other customer assets. These fees are largely based upon the market value of the assets that we manage and the fee rate charged to customers. Total trust assets under administration were \$9.5 billion as of September 30, 2011, \$10.1 billion as of December 31, 2010, and \$9.6 billion as of September 30, 2010.

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Trust and asset management income increased by \$0.3 million or 2% in the third quarter of 2011 and by \$0.3 million or 1% for the first nine months of 2011 compared to the same periods in 2010. The increase for the first nine months of 2011 compared to the same period in 2010 was primarily due to a \$1.0 million increase in agency fees and a \$0.7 million increase in irrevocable trust fees. These fee increases were largely due to higher market values of assets under management and higher fee rates for assets previously invested in our proprietary mutual funds, which were sold/liquidated in July 2010. In addition, our unified managed accounts, which were introduced in the fourth quarter of 2010, generated \$0.9 million of fee revenue in the first nine months of 2011. These increases were largely offset by a \$2.5 million decrease in mutual fund management fees mainly due to the sale/liquidation of our proprietary mutual funds noted above. In December 2011, we plan to liquidate three of our proprietary money market funds. Customers invested in these funds will be transferred to a corresponding money market fund in another family of funds upon liquidation.

Mortgage banking income is highly influenced by mortgage interest rates and the housing market. Mortgage banking

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income decreased by \$1.3 million or 20% in the third quarter of 2011 compared to the same period in 2010. This decrease was primarily due to a \$2.2 million decrease in net gains related to the fair value of mortgage-related derivative financial instruments, partially offset by a \$0.8 million decrease in net fair value write-downs of mortgage servicing rights. Residential mortgage loan originations were \$195.2 million in the third quarter of 2011, a decrease of \$97.7 million or 33% compared to the same period in 2010. Residential mortgage loan sales were \$99.9 million in the third quarter of 2011, a decrease of \$86.2 million or 46% compared to the same period in 2010. Mortgage banking income decreased by \$2.8 million or 20% for the first nine months of 2011 compared to the same period in 2010. This decrease was primarily due to a \$4.2 million decrease in net gains related to the fair value of mortgage-related derivative financial instruments, partially offset by a \$1.0 million decrease in net fair value write-downs of mortgage servicing rights. Residential mortgage loan originations were \$603.0 million for the first nine months of 2011, an increase of \$15.2 million or 3% compared to the same period in 2010. Residential mortgage loan sales were \$311.3 million for the first nine months of 2011, a decrease of \$91.3 million or 23% compared to the same period in 2010. For the first nine months of 2011, we strategically added production to our portfolio and sold fewer of our conforming loans in the secondary market.

Service charges on deposit accounts decreased by \$2.9 million or 23% in the third quarter of 2011 compared to the same period in 2010. This decrease was primarily due to a \$2.3 million decline in overdraft fees mainly the result of several processing changes implemented in the first quarter of 2011, combined with the Federal Reserve Board's amendments to Regulation E. Beginning on July 1, 2010 for new customers and August 15, 2010 for existing customers, these amendments prohibit a financial institution from assessing a fee to complete an ATM withdrawal or one-time debit card transaction which will cause an overdraft unless the customer consents in advance (opts-in). In addition, account analysis fees decreased by \$0.4 million due to higher investable balances resulting in larger earnings credit rates granted to our customers. Service charges on deposit accounts decreased by \$12.3 million or 30% for the first nine months of 2011 compared to the same period in 2010. This decrease was primarily due to a \$10.9 million decline in overdraft fees due to the amendments to Regulation E and processing changes noted above. In addition, account analysis fees decreased by \$1.0 million due to higher investable balances resulting in larger earnings credit rates granted to our customers.

Fees, exchange, and other service charges are primarily comprised of debit card income, fees from ATMs, merchant service activity, and other loan fees and service charges. Fees, exchange, and other service charges increased by \$0.7 million or 5% in the third quarter of 2011 compared to the same period in 2010. This increase was primarily due to a \$1.2 million increase in debit card income resulting mainly from account growth and increased debit card usage. This increase was partially offset by a \$0.3 million decrease in other loan

fees. Fees, exchange, and other service charges increased by \$2.0 million or 4% for the first nine months of 2011 compared to the same period in 2010. This increase was primarily due to a \$3.7 million increase in debit card income resulting mainly from account growth and increased debit card usage. This increase was partially offset by a decrease in other loan fees, ATM fees, and merchant income.

In June 2011, the Federal Reserve Bank (the FRB) approved a final debit card interchange rule that would cap an issuer's base fee at 21 cents per transaction and allow an additional 5 basis point charge per transaction to help cover fraud losses. In addition, the FRB issued an interim final rule that allows a fraud prevention adjustment of 1 cent per transaction conditioned upon an issuer adopting effective fraud prevention policies and procedures. The FRB also adopted requirements that issuers include two unaffiliated networks for routing debit transactions; one signature-based, one PIN-based. The effective date for the final and interim final rules on the pricing and routing restrictions, commonly referred to as the Durbin Amendment, was October 1, 2011. Included in fees, exchange, and other service charges was debit card interchange fees of approximately \$6.7 million in the third quarter of 2011 and approximately \$19.4 million for the first nine months of 2011. Compliance with the Durbin Amendment is expected to reduce revenues by approximately \$4.0 million in the fourth quarter of 2011.

We did not sell any investment securities in the third quarter of 2011 compared to net gains from the sales of investment securities of \$7.9 million in the third quarter of 2010. Net gains from the sales of investment securities were \$6.1 million for the first nine months of 2011 compared to \$42.8 million for the same period in 2010. The amount and timing of our sale of investment securities is dependent on a number of factors, including our efforts to preserve capital levels while managing duration and extension risk.

Insurance income remained relatively unchanged in the third quarter of 2011 and increased by \$1.0 million or 13% for the first nine months of 2011 compared to the same periods in 2010. The increase for the first nine months of 2011 compared to the same period in 2010 was primarily

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due to an increase in income from our variable annuity products in the second quarter of 2011.

Other noninterest income decreased by \$1.1 million or 16% in the third quarter of 2011 and by \$1.1 million or 6% for the first nine months of 2011 compared to the same periods in 2010. These decreases were primarily due to net gains of \$2.9 million resulting from the sale of our proprietary mutual funds in the third quarter of 2010, partially offset by a \$2.0 million contingent payment received in the third quarter of 2011 related to the 2010 sale of our proprietary mutual funds.

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Noninterest Expense

Noninterest expense decreased by \$5.9 million or 7% in the third quarter of 2011 and increased by \$6.3 million or 2% for the first nine months of 2011 compared to the same periods in 2010.

Table 4 presents the components of salaries and benefits expense.

Salaries and Benefits

| | Three Months Ended | | Nine Months Ended | |
|--|---------------------------|------------------|--------------------------|-------------------|
| | September 30, | | September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| (dollars in thousands) | | | | |
| Salaries | \$ 28,965 | \$ 30,080 | \$ 87,182 | \$ 89,165 |
| Incentive Compensation | 4,777 | 3,403 | 12,486 | 10,296 |
| Share-Based Compensation and Cash Grants for the Purchase of Company Stock | 743 | 1,045 | 3,901 | 5,585 |
| Commission Expense | 1,572 | 1,836 | 4,788 | 4,441 |
| Retirement and Other Benefits | 3,634 | 4,178 | 12,400 | 12,144 |
| Payroll Taxes | 2,241 | 2,287 | 8,615 | 8,051 |
| Medical, Dental, and Life Insurance | 2,056 | 2,263 | 6,717 | 7,224 |
| Separation Expense | 319 | 1,748 | 1,800 | 1,998 |
| Total Salaries and Benefits | \$ 44,307 | \$ 46,840 | \$ 137,889 | \$ 138,904 |

Table 4

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Salaries and benefits expense decreased by \$2.5 million or 5% in the third quarter of 2011 compared to the same period in 2010. This decrease was primarily due to lower separation expense, salaries expense due to a decline in the number of full-time equivalent employees, and retirement and other benefits. This decrease was partially offset by higher incentive compensation. Salaries and benefits expense decreased by \$1.0 million or 1% for the first nine months of 2011 compared to the same period in 2010. This decrease was primarily due to an increase in deferred salaries resulting from a decision to add more of our residential mortgage loan production to our portfolio, lower salaries expense due to a decline in the number of full-time equivalent employees, combined with lower cash grants for the purchase of Company stock, which was partially offset by higher share-based compensation due to a new share appreciation program introduced in 2011. The decrease in salaries and benefits expense for the first nine months of 2011 was also partially offset by higher incentive compensation. Our incentive programs are designed to reward performance and to provide market competitive total compensation. Executive incentive programs, in particular, are designed to align the long-term interests of executives and shareholders through the achievement of earnings growth and stock price appreciation.

Net occupancy increased by \$0.9 million or 9% in the third quarter of 2011 and by \$1.4 million or 5% for the first nine months of the 2011 compared to the same periods in 2010. These increases were primarily due to higher electricity rates combined with an increase in depreciation expense due mainly to the change in useful lives related to two properties.

Professional fees increased by \$1.3 million or 148% in the third quarter of 2011 and by \$1.7 million or 34% for the first nine months of 2011 compared to the same periods in 2010. These increases were primarily due to higher legal fees combined with expenses incurred relating to our unified

managed accounts, which were introduced in the fourth quarter of 2010.

FDIC insurance expense decreased by \$1.1 million or 35% in the third quarter and by \$2.0 million or 22% for the first nine months of 2011 compared to the same periods in 2010. These decreases were primarily due to lower rate assessments as a result of new rules finalized by the FDIC. As required by the Dodd-Frank Act, on February 7, 2011, the FDIC finalized new rules which redefined the assessment base as average consolidated total assets minus average tangible equity. The new rate schedule and other revisions to the assessment rules became effective April 1, 2011. The FDIC's final rules also eliminated risk categories and debt ratings from the assessment calculation for large banks (over \$10 billion) and will instead use scorecards that the FDIC believes better reflect risks to the Deposit Insurance Fund.

Other noninterest expense decreased by \$4.7 million or 19% in the third quarter of 2011 compared to the same period in 2010. This decrease was primarily due to \$5.2 million in early termination costs incurred in the third quarter of 2010 related to the prepayment of \$75.0 million in securities sold under agreements to repurchase. Other noninterest expense increased by \$5.6 million or 9% for the first nine months of 2011 compared to the same period in 2010. This increase was primarily due to the accrual of \$9.0 million related to the tentative settlement of overdraft litigation recorded in the second quarter of 2011. In September 2011, the court gave its initial approval to the settlement. See Note 13 to our Consolidated Financial Statements for more information. Also contributing to the increase for the first nine months of 2011 was a \$2.0 million increase in donations. These increases were partially offset by the previously noted \$5.2 million in early termination costs related to the prepayment of \$75.0 million in securities sold under agreements to repurchase recorded in the third quarter of 2010.

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Provision for Income Taxes

Table 5 presents our provision for income taxes and effective tax rates.

| (dollars in thousands) | Three | | Nine | | Table 5 |
|----------------------------|-------------------------------|-------------|-------------------------------|-------------|----------------|
| | Months Ended | | Months Ended | | |
| | September 30, 2011 | 2010 | September 30, 2011 | 2010 | |
| Provision for Income Taxes | \$ 18,188 | \$ 14,438 | \$ 53,114 | \$ 63,101 | |
| Effective Tax Rates | 29.58% | 24.68% | 30.54% | 30.56% | |

The higher effective tax rate for the third quarter of 2011 compared to the same period in 2010 was primarily due to the sale of our equity interest in two leveraged leases, which resulted in a \$4.4 million credit to the provision for income taxes in the third quarter of 2010.

The effective tax rate for the first nine months of 2011 was relatively unchanged compared to the same period in 2010. The decrease in favorable discrete items for the first nine months of 2011 compared to the same period in 2010 was offset by the decrease in pre-tax book income for the first nine months of 2011.

Analysis of Statements of Condition*Investment Securities*

The carrying value of our investment securities was \$7.0 billion as of September 30, 2011, an increase of \$308.2 million or 5% compared to December 31, 2010.

We continually evaluate our investment securities portfolio in response to established asset/liability management objectives, changing market conditions that could affect profitability, and the level of interest rate risk to which we are exposed. These evaluations may cause us to change the level of funds we deploy into investment securities, change the composition of our investment securities portfolio, and change the proportion of investments made into the available-for-sale and held-to-maturity investment categories.

During the first nine months of 2011, we reduced our positions in mortgage-backed securities issued by Ginnie Mae. The proceeds were primarily re-invested into U.S. Treasury notes and securities issued by the SBA in an effort to further reduce the average duration of our portfolio. The proceeds were also re-invested into highly-rated corporate bonds in an effort to manage extension risk. As of September 30, 2011, our remaining portfolio of Ginnie Mae mortgage-backed securities were primarily comprised of securities issued between 2008 and 2011. As of

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September 30, 2011, the credit ratings of these mortgage-backed securities were all AAA-rated, with a low probability of a change in ratings in the near future.

During the first quarter of 2011, we also reclassified at fair value approximately \$2.2 billion in available-for-sale investment securities to the held-to-maturity category. Generally, our longer duration investment securities were reclassified into the held-to-maturity category. The related unrealized after-tax gains of approximately \$8.2 million remained in accumulated other comprehensive income to be amortized over the estimated remaining life of the securities as an adjustment of yield, in a manner consistent with the amortization of any premium or discount. No gains or losses were recognized at the time of reclassification. We consider the held-to-maturity classification of these investment securities to be appropriate as there is both the positive intent and ability to hold these securities to maturity. As of September 30, 2011, our remaining available-for-sale investment securities portfolio is comprised of securities with an average base duration of less than three years.

Gross unrealized gains in our investment securities portfolio were \$190.5 million as of September 30, 2011 and \$116.0 million as of December 31, 2010. Gross unrealized losses on our temporarily impaired investment securities were \$3.8 million as of September 30, 2011 and \$32.5 million as of December 31, 2010. As of September 30, 2011, the gross unrealized losses were primarily related to mortgage-backed securities issued by government agencies attributable to changes in interest rates, relative to when the investment securities were purchased.

As of September 30, 2011, we did not own any subordinated debt, or preferred or common stock of the Federal National Mortgage Association or the Federal Home Loan Mortgage Corporation. See Note 2 to the Consolidated Financial Statements for more information.

Loans and Leases

Table 6 presents the composition of our loan and lease portfolio by major categories.

| Loan and Lease Portfolio Balances | | September 30, 2011 | Table 6 December 31, 2010 |
|--|---------------------------|-------------------------------|--|
| (dollars in thousands) | | | |
| Commercial | | | |
| | Commercial and Industrial | \$ 790,294 | \$ 772,624 |
| | Commercial Mortgage | 922,075 | 863,385 |
| | Construction | 69,635 | 80,325 |
| | Lease Financing | 312,159 | 334,997 |
| Total Commercial | | 2,094,163 | 2,051,331 |
| Consumer | | | |
| | Residential Mortgage | 2,130,589 | 2,094,189 |
| | Home Equity | 775,105 | 807,479 |
| | Automobile | 191,497 | 209,008 |
| | Other ¹ | 157,118 | 173,785 |
| Total Consumer | | 3,254,309 | 3,284,461 |
| Total Loans and Leases | | \$ 5,348,472 | \$ 5,335,792 |

¹ Comprised of other revolving credit, installment, and lease financing.

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Total loans and leases as of September 30, 2011 increased by \$12.7 million or less than 1% from December 31, 2010.

Commercial loans and leases as of September 30, 2011 increased by \$42.8 million or 2% from December 31, 2010. Commercial and industrial loans increased by \$17.7 million or 2% and commercial mortgage loans increased by \$58.7 million or 7% from December 31, 2010 primarily due to new business activity in these portfolios. Our construction lending portfolio decreased by \$10.7 million or 13% from December 31, 2010, reflective of continued soft demand for new development activity. Lease financing decreased by \$22.8 million or 7% from December 31, 2010 primarily due to continued paydowns, as well as from the sale of a \$2.8 million direct financing lease in the first quarter of 2011 and

the sale of a \$9.1 million leveraged lease in the second quarter of 2011 as we continued to reduce our risk in this portfolio.

Consumer loans and leases as of September 30, 2011 decreased by \$30.2 million or less than 1% from December 31, 2010. Balances in all consumer lending categories, except residential mortgage, decreased during the first nine months of 2011, the result of weak loan demand in an economy in recovery. The increase in our residential mortgage portfolio was primarily due to an increase in loan origination volume and the addition of more conforming loans to our portfolio. This was partially offset by higher prepayment rates during the third quarter of 2011.

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Table 7 presents the composition of our loan and lease portfolio by geographic area and by major categories.

| Geographic Distribution of Loan and Lease Portfolio | | | | | | | Table 7 |
|--|---------------------|----------------------------|-------------------|--------------------------------------|------------------|---------------------|----------------|
| (dollars in thousands) | Hawaii | U.S. Mainland 1 | Guam | Other Pacific Islands | Foreign 2 | Total | |
| September 30, 2011 | | | | | | | |
| Commercial | | | | | | | |
| Commercial and Industrial | \$ 672,224 | \$ 47,986 | \$ 62,196 | \$ 3,157 | \$ 4,731 | \$ 790,294 | |
| Commercial Mortgage | 842,134 | 14,157 | 65,750 | 7 | 27 | 922,075 | |
| Construction | 69,635 | - | - | - | - | 69,635 | |
| Lease Financing | 29,600 | 236,629 | 24,767 | - | 21,163 | 312,159 | |
| Total Commercial | 1,613,593 | 298,772 | 152,713 | 3,164 | 25,921 | 2,094,163 | |
| Consumer | | | | | | | |
| Residential Mortgage | 1,970,622 | - | 154,103 | 5,864 | - | 2,130,589 | |
| Home Equity | 744,069 | 11,326 | 17,552 | 2,158 | - | 775,105 | |
| Automobile | 141,037 | 10,742 | 37,414 | 2,304 | - | 191,497 | |
| Other 3 | 125,750 | - | 15,006 | 16,354 | 8 | 157,118 | |
| Total Consumer | 2,981,478 | 22,068 | 224,075 | 26,680 | 8 | 3,254,309 | |
| Total Loans and Leases | \$ 4,595,071 | \$ 320,840 | \$ 376,788 | \$ 29,844 | \$ 25,929 | \$ 5,348,472 | |
| December 31, 2010 | | | | | | | |
| Commercial | | | | | | | |
| Commercial and Industrial | \$ 659,291 | \$ 42,667 | \$ 63,306 | \$ 4,160 | \$ 3,200 | \$ 772,624 | |
| Commercial Mortgage | 807,548 | 2,049 | 53,715 | 24 | 49 | 863,385 | |
| Construction | 80,325 | - | - | - | - | 80,325 | |
| Lease Financing | 45,302 | 255,135 | 15,419 | - | 19,141 | 334,997 | |
| Total Commercial | 1,592,466 | 299,851 | 132,440 | 4,184 | 22,390 | 2,051,331 | |
| Consumer | | | | | | | |
| Residential Mortgage | 1,921,387 | - | 166,120 | 6,682 | - | 2,094,189 | |
| Home Equity | 772,660 | 14,106 | 18,357 | 2,356 | - | 807,479 | |
| Automobile | 154,780 | 17,492 | 34,236 | 2,500 | - | 209,008 | |
| Other 3 | 140,498 | - | 17,407 | 15,872 | 8 | 173,785 | |
| Total Consumer | 2,989,325 | 31,598 | 236,120 | 27,410 | 8 | 3,284,461 | |
| Total Loans and Leases | \$ 4,581,791 | \$ 331,449 | \$ 368,560 | \$ 31,594 | \$ 22,398 | \$ 5,335,792 | |

1 For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.

2 Loans classified as Foreign represent those which are recorded in the Company's international business units. Lease financing classified as Foreign represent those with air transportation carriers based outside the United States.

3 Comprised of other revolving credit, installment, and lease financing.

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Our commercial and consumer lending activities are concentrated primarily in Hawaii and the Pacific Islands. Our commercial loan and lease portfolio to borrowers based on the U.S. Mainland includes leveraged lease financing and participation in Shared National Credits. Our consumer loan and lease portfolio includes limited lending activities on the U.S. Mainland.

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Other Assets

Table 8 presents the major components of other assets.

| Other Assets | September 30, | | December 31, | |
|--|----------------------|---------|---------------------|---------|
| (dollars in thousands) | 2011 | | 2010 | |
| Bank-Owned Life Insurance | \$ | 211,561 | \$ | 207,843 |
| Federal Home Loan Bank and Federal Reserve Bank Stock | | 79,917 | | 79,871 |
| Derivative Financial Instruments | | 41,765 | | 30,891 |
| Low-Income Housing and Other Equity Investments | | 34,395 | | 31,995 |
| Prepaid Expenses | | 32,070 | | 38,558 |
| Federal and State Tax Deposits | | 22,341 | | 22,341 |
| Accounts Receivable | | 12,220 | | 11,761 |
| Other | | 23,457 | | 20,277 |
| Total Other Assets | \$ | 457,726 | \$ | 443,537 |

Other assets as of September 30, 2011 increased by \$14.2 million or 3% from December 31, 2010. The increase in other assets from December 31, 2010 was primarily due to a \$10.9 million increase in the fair value of our derivative financial instruments, a \$3.7 million increase in the value of our bank-owned life insurance, a \$2.4 million increase in low-income housing investments due to new commitments for equity contributions, and a \$1.6 million increase in items in the process of settlement related to investment securities that matured. This was partially offset by a \$6.5 million decrease in prepaid expenses due to the amortization of prepaid FDIC assessments.

As of September 30, 2011, the carrying value of our Federal Home Loan Bank of Seattle (FHLB) stock was \$61.3 million. Our investment in the FHLB is a condition of membership and, as such, is required to obtain credit and other services from the FHLB. As of June 30, 2011, the FHLB met all of its regulatory capital requirements, but remained classified as undercapitalized by its primary regulator, the Federal Housing Finance Agency (Finance Agency), due to several factors including the possibility that further declines in the value of its private-label mortgage-backed securities could cause it to fall below its risk-based capital requirements.

In October 2010, the Finance Agency and the FHLB agreed to the stipulation and issuance of a Consent Order by the Finance Agency that sets forth requirements for capital management, asset composition, and other operational and risk management improvements. Additionally, the Finance Agency and the FHLB agreed to a Stabilization Period that ended upon the filing of the FHLB's June 30, 2011 financial statements. During this period, the FHLB's classification as undercapitalized remained in place. Subsequently, the FHLB may begin repurchasing member stock at par, upon achieving and maintaining financial thresholds established by the Finance Agency.

The FHLB reported positive net income in 2010 and increased levels of capital as of December 31, 2010 compared to December 31, 2009. However, for the first six months of 2011, the FHLB reported a net loss of \$40.3 million, compared to positive net income of \$14.3 million for the same period in 2010. The FHLB's net loss for the first six months of 2011 was primarily due to lower net interest income and additional credit-related charges related to its private-label mortgage-backed securities. On June 30, 2011, the FHLB entered into an agreement to sell \$1.3 billion of mortgage loans previously held in its portfolio. This transaction, which settled on July 26, 2011, resulted in a gain of approximately \$74.0 million, which will be reflected in the FHLB's financial results for the third quarter of 2011.

Due to the net loss reported for the first six months of 2011, the FHLB's retained earnings fell below the minimum stipulated level in the Consent Order. However, the FHLB continued to meet all the other minimum financial thresholds pursuant to the Consent Order and continued to meet its regulatory capital requirements as of June 30, 2011. We consider our investment in the FHLB as a long-term investment and we value the

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investment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. The Bank also continues to have access to the services of the FHLB. Based upon the foregoing, we have not recorded an impairment of the carrying value of our FHLB stock as of September 30, 2011.

Deposits

Table 9 presents the composition of our deposits by major customer categories.

| Deposits | September 30, | | Table 9 |
|------------------------|----------------------|-------------------|---------------------|
| (dollars in thousands) | 2011 | | December 31, |
| | | | 2010 |
| Consumer | \$ | 5,137,548 | \$ 5,082,802 |
| Commercial | | 4,275,915 | 4,292,108 |
| Public and Other | | 595,550 | 514,085 |
| Total Deposits | \$ | 10,009,013 | \$ 9,888,995 |

Our strong brand continues to play a key role as we compete with other financial institutions for a share of the deposit market.

During the first nine months of 2011, volatility in the financial markets and a decline in the equity markets have contributed to customers demand for more liquidity. Deposit balances as of September 30, 2011 increased by \$120.0 million or 1% from December 31, 2010. Public deposits increased by \$81.5 million primarily due to seasonal tax collections and debt service obligations. In addition, consumer deposits rose by \$54.7 million primarily due to increases in checking and savings accounts, partially offset by lower time deposits.

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Table 10 presents the composition of our savings deposits.

| Savings Deposits | | September 30, | | Table 10 |
|-------------------------------|-----------|----------------------|-----------|---------------------|
| (dollars in thousands) | | 2011 | | December 31, |
| | | | | 2010 |
| Money Market | \$ | 1,810,572 | \$ | 1,942,034 |
| Regular Savings | | 2,638,779 | | 2,584,859 |
| Total Savings Deposits | \$ | 4,449,351 | \$ | 4,526,893 |

Table 11 presents our quarterly average balance of time deposits of \$100,000 or more.

| Average Time Deposits of \$100,000 or More | | Three Months Ended | | Table 11 |
|---|----|---------------------------|----|---------------------|
| (dollars in thousands) | | September 30, | | December 31, |
| | | 2011 | | 2010 |
| Average Time Deposits | \$ | 679,491 | \$ | 623,063 |

Borrowings and Long-Term Debt

Borrowings consisted of funds purchased and short-term borrowings. Borrowings were \$16.3 million as of September 30, 2011, a \$0.6 million or 4% increase from December 31, 2010. We manage the level of our borrowings to ensure that we have adequate sources of liquidity. Due to our successful deposit gathering efforts and our strong capital levels, our level of borrowings as a source of funds has remained low.

Long-term debt was \$30.7 million as of September 30, 2011, a \$1.9 million or 6% decrease from December 31, 2010. Due to our strong liquidity position, we have been able to reduce our long-term borrowings over the past several years. Long-term debt typically represents a higher cost source of funds.

Securities Sold Under Agreements to Repurchase

Table 12 presents the composition of our securities sold under agreements to repurchase.

| Securities Sold Under Agreements to Repurchase | | September 30, | | Table 12 |
|---|-----------|----------------------|-----------|---------------------|
| (dollars in thousands) | | 2011 | | December 31, |
| | | | | 2010 |
| Government Entities | \$ | 1,329,266 | \$ | 1,301,084 |
| Private Institutions | | 600,000 | | 600,000 |
| Total Securities Sold Under Agreements to Repurchase | \$ | 1,929,266 | \$ | 1,901,084 |

Securities sold under agreements to repurchase as of September 30, 2011 increased by \$28.2 million or 1% from December 31, 2010. The increase was primarily due to higher levels of placements to accommodate local government entities. As of September 30, 2011, the weighted average maturity was 67 days for our securities sold under agreements to repurchase with government entities and 6.0 years for securities sold under agreements to repurchase with private institutions, subject to the private institutions' right to terminate agreements at earlier specified dates.

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which could decrease the weighted average maturity to 2.7 years. As of September 30, 2011, all of our securities sold under agreements to repurchase were at fixed interest rates. As of September 30, 2011, the weighted average interest rate for outstanding agreements with government entities and private institutions was 0.08% and 4.66%, respectively. We have not entered into agreements in which the securities sold and the related liability was not recorded on the consolidated statements of condition.

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Analysis of Business Segments

Our business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury and Other.

Table 13 summarizes net income from our business segments. Additional information about segment performance is presented in Note 8 to the Consolidated Financial Statements.

Business Segment Net Income

| | Three Months Ended | | Nine Months Ended | | Table 13 |
|---------------------------|---------------------------|-------------|--------------------------|-------------|-----------------|
| | September 30, | | September 30, | | |
| | 2011 | 2010 | 2011 | 2010 | |
| (dollars in thousands) | | | | | |
| Retail Banking | \$ 11,610 | \$ 15,819 | \$ 26,263 | \$ 38,390 | |
| Commercial Banking | 14,252 | 14,069 | 40,144 | 38,723 | |
| Investment Services | 3,055 | 4,214 | 7,864 | 9,372 | |
| Total | 28,917 | 34,102 | 74,271 | 86,485 | |
| Treasury and Other | 14,389 | 9,962 | 46,543 | 56,879 | |
| Consolidated Total | \$ 43,306 | \$ 44,064 | \$ 120,814 | \$ 143,364 | |

Retail Banking

Net income decreased by \$4.2 million or 27% in the third quarter of 2011 compared to the same period in 2010 primarily due to decreases in net interest income and noninterest income, combined with an increase in noninterest expense. This was partially offset by a decrease in the Provision. The \$3.4 million decrease in net interest income was primarily due to lower earnings credits on the segment's deposit portfolio and lower average loan balances and loan margin, partially offset by higher average deposit balances. The \$3.4 million decrease in noninterest income was primarily due to lower mortgage banking income and lower overdraft fees mainly resulting from the FRB's amendments to Regulation E. As previously noted, beginning July 1, 2010 for new customers and August 15, 2010 for existing customers, these amendments prohibit a financial institution from assessing a fee to complete an ATM withdrawal or one-time debit card transaction which will cause an overdraft unless the customer consents in advance (opts-in). These decreases to noninterest income were partially offset by higher debit card income. The \$1.7 million increase in noninterest expense was primarily due to higher allocated expenses combined with higher occupancy and debit card expense. The \$1.8 million decrease in the Provision was primarily due to lower net charge-offs of loans and leases in the segment.

Net income decreased by \$12.1 million or 32% for the first nine months of 2011 compared to the same period in 2010 primarily due to an increase in noninterest expense combined with decreases in net interest income and noninterest income. This was partially offset by a decrease in the Provision. The \$12.2 million increase in noninterest expense was primarily due to higher allocated expenses due to the previously noted accrual of \$9.0 million related to the tentative settlement of overdraft litigation recorded in the second quarter of 2011,

combined with higher payroll taxes, benefits expense, and debit card expense. The \$12.6 million decrease in net interest income was primarily due to lower earnings credits on the segment's deposit portfolio and lower average loan balances, partially offset by higher average deposit balances. The \$10.8 million decrease in noninterest income was primarily due to lower mortgage banking income and overdraft fees, partially offset by higher debit card income. The \$16.4 million decrease in the Provision was primarily due to lower net charge-offs of loans and leases in the segment.

Commercial Banking

Net income increased by \$0.2 million or 1% in the third quarter of 2011 compared to the same period in 2010 primarily due to decreases in the Provision and noninterest expense. This was partially offset by lower net interest income and noninterest income. The \$8.1 million decrease in the Provision was primarily due to lower net charge-offs of loans and leases in the segment. The \$0.8 million decrease in noninterest expense was primarily due to lower allocated expenses. The \$1.3 million decrease in net interest income was primarily due to lower earnings credits on the segment's deposit portfolio, partially offset by higher average deposit balances. The \$0.3 million decrease in noninterest income was primarily due to lower overdraft fees.

Net income increased by \$1.4 million or 4% for the first nine months of 2011 compared to the same period in 2010 primarily due to decreases in the Provision and noninterest expense. This was partially offset by decreases in net interest income and noninterest income. The \$19.2 million decrease in the Provision was primarily due to lower net charge-offs of loans and leases in the segment. The \$1.1 million decrease in noninterest expense was primarily due to lower allocated expenses. The \$9.1 million decrease in net interest income was due to lower earnings credits on the segment's deposit portfolio, partially offset by higher average deposit balances. Also contributing to the decrease in net interest income was a \$2.4 million interest recovery in 2010 on a previously charged-off loan. The \$3.2 million decrease in noninterest income was primarily due to lower overdraft fees and to a contingent payment in 2010 for the 2009 sale of assets of our retail insurance business.

Investment Services

Net income decreased by \$1.2 million or 28% in the third quarter of 2011 compared to the same period in 2010 primarily due to an increase in noninterest expense, combined with decreases in noninterest income and net interest income. The \$0.8 million increase in noninterest expense was primarily due to higher direct operating and allocated expenses. The \$0.5 million decrease in noninterest income was primarily due to the gain on sale of our proprietary mutual funds in the third quarter of 2010. The \$0.3 million decrease in net interest income was due to both lower earnings credits on the segment's deposit portfolio and lower average deposit balances.

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Net income decreased by \$1.5 million or 16% for the first nine months of 2011 compared to the same period in 2010 primarily due to an increase in noninterest expense and a decrease in net interest income. This was partially offset by an increase in noninterest income. The \$1.6 million increase in noninterest expense was primarily due to higher direct operating and allocated expenses. The \$1.2 million decrease in net interest income was due to both lower earnings credits on the segment's deposit portfolio and lower average deposit balances. The \$0.4 million increase in noninterest income was primarily due to higher trust income and higher annuity and life insurance fee income from the segment's full service brokerage. This increase was partially offset by the gain on sale of our proprietary mutual funds in the third quarter of 2010.

Treasury and Other

Net income increased by \$4.4 million or 44% in the third quarter of 2011 compared to the same period in 2010 primarily due to lower noninterest expense and higher net interest income, partially offset by a reduction in noninterest income. The \$7.6 million decrease in noninterest expense was primarily due to \$5.2 million in early termination costs related to the prepayment of \$75.0 million in securities sold under agreements to repurchase and higher separation costs in 2010. The \$3.2 million increase in net interest income was primarily due to lower deposit funding costs. The \$8.1 million decrease in noninterest income was primarily due to lower net gains from the sales of investment securities.

Net income decreased by \$10.3 million or 18% for the first nine months of 2011 compared to the same period in 2010 primarily due to a decrease in noninterest income. This was partially offset by an increase in net interest income and decreases in noninterest expense and the Provision. The \$35.9 million decrease in noninterest income was primarily due to lower net gains from the sales of investment securities. The \$6.7 million increase in net interest income was primarily due to lower deposit funding costs. The \$6.4 million decrease in noninterest expense was primarily due to the aforementioned \$5.2 million in early termination costs related to the prepayment of \$75.0 million in securities sold under agreements to repurchase and higher separation costs in 2010. The \$3.9 million decrease in the Provision was consistent with improvements in our credit quality.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) included in Treasury provide a wide range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

Corporate Risk Profile

Credit Risk

As of September 30, 2011, our overall credit risk position reflects a recovering Hawaii economy. However, we remain cautious because of the slow pace of economic recovery both in Hawaii and the U.S. Mainland. We also remain concerned about U.S. economic volatility.

Although asset quality has improved over the past 21 months, we remain vigilant in light of the uncertainties in the U.S. economy as well as concerns related to specific segments of our lending portfolio that present a higher risk profile. As of September 30, 2011, the higher risk segments within our loan and lease portfolio continue to be concentrated in residential home building, residential land loans, home equity loans, and air transportation leases. In addition, loans and leases based on Hawaiian islands other than Oahu (the neighbor islands) may present a higher risk profile as the neighbor islands have continued to experience higher levels of unemployment and have shown signs of slower economic recovery when compared to Oahu.

We continue to monitor our loan and lease portfolio to identify higher risk segments. We also actively manage exposures with deteriorating asset quality to reduce levels of potential loss exposure and have systematically built our reserves and capital base to address both anticipated and unforeseen issues. Risk management activities have included curtailing activities in some higher risk segments. We have also conducted detailed analysis of portfolio segments and stress tested those segments to ensure that reserve and capital levels are appropriate. We are also performing frequent loan and lease-level risk monitoring and risk rating review which provides opportunities for early interventions to allow for credit exits or restructuring, loan and lease sales, and voluntary workouts and liquidations.

Table 14 presents balances in our loan and lease portfolio which demonstrate a higher risk profile.

Higher Risk Loans and Leases Outstanding

| (dollars in thousands) | | September 30, | | Table 14 |
|---------------------------|----|----------------------|----|---------------------|
| | | 2011 | | December 31, |
| | | | | 2010 |
| Residential Home Building | \$ | 15,379 | \$ | 14,964 |
| Residential Land Loans | | 18,285 | | 23,745 |
| Home Equity Loans | | 22,321 | | 23,179 |
| Air Transportation | | 36,511 | | 37,879 |
| Total | \$ | 92,496 | \$ | 99,767 |

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As of September 30, 2011, our higher risk loans and leases outstanding decreased by \$7.3 million or 7% from December 31, 2010.

Residential home building loans represented \$31.1 million or 45% of our total commercial construction portfolio balance as of September 30, 2011. The higher risk loans in our residential home building portfolio consist of loans with a well-defined weakness or weaknesses that could jeopardize the orderly repayment of the loans. These higher risk loans were \$15.4 million as of September 30, 2011. This included \$2.2 million in projects on the neighbor islands. As of September 30, 2011, the Allowance associated with the higher risk residential home building loans, which was comprised of four loans, was \$3.5 million or 23% of outstanding loan balances. As of September 30, 2011, all of the loans in this portfolio of higher risk loans were on accrual status.

Residential land loans in our residential mortgage portfolio consist of consumer loans secured by unimproved lots. These loans often represent higher risk due to the volatility in the value of the underlying collateral. Our residential land loan portfolio was \$18.3 million as of September 30, 2011, of which \$15.8 million related to properties on the neighbor islands. The decrease in our higher risk exposure in this portfolio segment for the first nine months of 2011 was primarily due to \$4.9 million in paydowns and \$0.8 million in loan charge-offs. Residential land loans that have not been modified in a troubled debt restructuring (TDR) are collectively evaluated for impairment in connection with the evaluation of our residential mortgage portfolio. As of September 30, 2011, there was no specific Allowance associated with the remaining balance of our residential land loans. As of September 30, 2011, there were no residential land loans that were past due 90 days or more as to principal or interest.

The higher risk segment within our Hawaii home equity lending portfolio was \$22.3 million or 3% of our total home equity loans outstanding as of September 30, 2011. The higher risk segment within our Hawaii home equity portfolio includes those loans originated in 2005 or later, with current

monitoring credit scores below 600, and with original loan-to-value (LTV) ratios greater than 70%. The \$0.9 million decrease in our higher risk exposure in this portfolio segment in the first nine months of 2011 was primarily due to improved credit scores for our Oahu owner occupants, which account for 62% of this higher risk segment. Higher risk loans in our Hawaii home equity portfolio are collectively evaluated for impairment in connection with the evaluation of our entire home equity portfolio. As of September 30, 2011, there was no specific Allowance associated with the remaining balance of our higher risk home equity loans. As of September 30, 2011, the higher risk home equity loans had a 90 day past due delinquency ratio of 6.0% and \$0.3 million in gross charge-offs were recorded during the first nine months of 2011.

We consider all of our air transportation leases to be of higher risk due to the volatile financial profile of the industry. Domestic air transportation carriers continue to demonstrate a higher risk profile due to fuel costs, pension plan obligations, consumer demand, and marginal pricing power. Carriers are migrating to newer generations of more fuel efficient fleets which is negatively impacting older generation aircraft valuations. We believe that volatile fuel costs, coupled with a slowly recovering economy, could place additional pressure on the financial health of air transportation carriers for the foreseeable future. As of September 30, 2011, included in our commercial leasing portfolio were four leveraged leases on aircraft that were originated in the 1990 s and prior. Outstanding credit exposure related to these leveraged leases was \$27.5 million as of September 30, 2011 and \$27.7 million as of December 31, 2010. As of September 30, 2011, the Allowance associated with our air transportation leases was \$22.1 million or 61% of the outstanding balances. For the first nine months of 2011, there were no delinquencies in our air transportation lease portfolio and no charge-offs were recorded.

All of these higher risk loans and leases have been considered in our quarterly evaluation of the adequacy of the Allowance.

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Table 15 presents information on non-performing assets (NPAs) and accruing loans and leases past due 90 days or more.

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

| | September 30, | | December 31, |
|---|----------------------|-----------|---------------------|
| | 2011 | | 2010 |
| (dollars in thousands) | | | |
| Non-Performing Assets | | | |
| Non-Accrual Loans and Leases | | | |
| Commercial | | | |
| Commercial and Industrial | \$ 6,593 | \$ | 1,642 |
| Commercial Mortgage | 2,188 | | 3,503 |
| Construction | - | | 288 |
| Lease Financing | 6 | | 19 |
| Total Commercial | 8,787 | | 5,452 |
| Consumer | | | |
| Residential Mortgage | 23,779 | | 28,152 |
| Home Equity | 1,863 | | 2,254 |
| Total Consumer | 25,642 | | 30,406 |
| Total Non-Accrual Loans and Leases | 34,429 | | 35,858 |
| Foreclosed Real Estate | 3,341 | | 1,928 |
| Total Non-Performing Assets | \$ 37,770 | \$ | 37,786 |
| Accruing Loans and Leases Past Due 90 Days or More | | | |
| Consumer | | | |
| Residential Mortgage | \$ 7,664 | \$ | 5,399 |
| Home Equity | 2,639 | | 1,067 |
| Automobile | 138 | | 410 |
| Other 1 | 414 | | 707 |
| Total Consumer | 10,855 | | 7,583 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ 10,855 | \$ | 7,583 |
| Total Loans and Leases | \$ 5,348,472 | \$ | 5,335,792 |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases | 0.64% | | 0.67% |
| Ratio of Non-Performing Assets to Total Loans and Leases, Loans Held for Sale, and Foreclosed Real Estate | 0.70% | | 0.71% |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, Commercial Loans Held for Sale, and Commercial Foreclosed Real Estate | 0.52% | | 0.31% |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate | 0.82% | | 0.95% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, Loans Held for Sale, and Foreclosed Real Estate | 0.91% | | 0.85% |
| Changes in Non-Performing Assets | | | |
| Balance at December 31, 2010 | \$ 37,786 | | |
| Additions | 20,971 | | |
| Reductions | | | |
| Payments | (7,764) | | |
| Return to Accrual Status | (10,035) | | |
| Transfer to Foreclosed Real Estate | (749) | | |
| Sales of Foreclosed Real Estate | (654) | | |
| Charge-offs/Write-downs | (1,785) | | |
| Total Reductions | (20,987) | | |
| Balance at September 30, 2011 | \$ 37,770 | | |

1 Comprised of other revolving credit, installment, and lease financing.

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NPAs consist of non-accrual loans and leases, including those held for sale and foreclosed real estate. Changes in the level of non-accrual loans and leases typically represent increases for loans and leases that reach a specified past due status, offset by reductions for loans and leases that are charged-off, paid down, sold, transferred to foreclosed real estate, or are no longer classified as non-accrual because they have returned to accrual status.

Total NPAs were \$37.8 million as of September 30, 2011, relatively unchanged from December 31, 2010. The ratio of our non-accrual loans and leases to total loans and leases was 0.64% as of September 30, 2011, compared to 0.67% as of December 31, 2010.

Commercial and industrial non-accrual loans increased by \$5.0 million from December 31, 2010 due to the addition of one loan totaling \$5.0 million. As of September 30, 2011, four commercial borrowers comprised 98% of the non-accrual balance in this category. We evaluated these loans for impairment and have previously recorded partial charge-offs totaling \$7.4 million on three of these loans.

Commercial mortgage non-accrual loans decreased by \$1.3 million from December 31, 2010 primarily due to the repayment of one loan and paydowns received on the remaining four loans in this category. We have individually evaluated all of these loans for impairment and have previously recorded partial charge-offs totaling \$0.8 million on two of these loans.

There were no construction non-accrual loans as of September 30, 2011, a decrease of \$0.3 million from December 31, 2010 due to the transfer of the one loan to foreclosed real estate.

Residential mortgage non-accrual loans decreased by \$4.4 million from December 31, 2010 primarily due to loans that had been modified in a TDR that were returned to accrual status. As of September 30, 2011, our residential mortgage non-accrual loans were comprised of 57 loans with a weighted average current LTV ratio of 77%.

Foreclosed real estate represents property acquired as the result of borrower defaults on loans. Foreclosed real estate is recorded at fair value, less estimated selling costs, at the time of foreclosure. On an ongoing basis, properties are appraised as required by market conditions and applicable regulations. Foreclosed real estate increased by \$1.4 million from December 31, 2010 primarily due to the foreclosure of one commercial property in each of the first and third quarters of 2011.

Included in NPAs are loans that we consider impaired. Impaired loans are defined as loans which we believe it is probable we will not collect all amounts due according to the contractual terms of the loan agreement. Included in impaired loans are all classes of commercial non-accruing loans (except lease financing and small business loans), and all loans modified in a TDR. Impaired loans exclude lease financing and smaller balance homogeneous loans (consumer and small business non-accruing loans) that are collectively evaluated for impairment. Impaired loans were \$46.6 million as of September 30, 2011 and \$38.0 million as of December 31, 2010, and had a related Allowance of \$5.3 million as of September 30, 2011 and \$4.2 million as of December 31, 2010. We have recorded previous charge-offs of \$8.2 million related to our impaired commercial loans and \$4.1 million related to our impaired consumer loans as of September 30, 2011. As of September 30, 2011, commercial impaired loans were \$13.6 million, a \$2.8 million increase compared to December 31, 2010. This increase was primarily due to the addition of one commercial and industrial loan during the first nine months of 2011. As of September 30, 2011, consumer impaired loans were \$32.9 million, a \$5.7 million increase compared to December 31, 2010. This increase was primarily due to residential mortgage loans that were modified in a TDR during the first nine months of 2011. As of September 30, 2011, our impaired loans has been included in management's assessment of the overall adequacy of the Allowance.

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Table 16 presents information on loans whose terms have been modified in a TDR.

Loans Modified in a Troubled Debt Restructuring

(dollars in thousands)

Restructured Loans on Accrual Status and Not Past Due 90 Days or More

Restructured Loans Included in Non-Accrual Loans or Accruing Loans Past Due 90 Days or More

Total Restructured Loans

| | September 30, | Table 16 |
|--|----------------------|---------------------|
| | 2011 | December 31, |
| | | 2010 |
| | \$ 33,140 | \$ 23,724 |
| | 6,446 | 8,953 |
| | \$ 39,586 | \$ 32,677 |

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Loans modified in a TDR increased by \$6.9 million or 21% from December 31, 2010. The majority of our TDRs are residential mortgage loans where we lowered monthly payments to accommodate the borrowers' financial needs for a period of time. Generally, loans modified in a TDR are returned to accrual status after the borrower has demonstrated performance under the modified terms by making six consecutive payments. The increase in loans modified in a TDR was primarily due to \$14.4 million in newly modified loans during the first nine months of 2011. This was partially offset by loans modified in a TDR that were paid down, charged-off, or foreclosed upon.

Loans and Leases Past Due 90 Days or More and Still Accruing Interest

Loans and leases in this category are 90 days or more past due, as to principal or interest, and still accruing interest because they are well secured and in the process of collection. Consumer loans and leases past due 90 days or more and still accruing interest were \$10.9 million as of September 30, 2011, a \$3.3 million or 43% increase from December 31, 2010. As of September 30, 2011 and December 31, 2010, there were no commercial loans and leases past due 90 days or more and still accruing interest. The increase in consumer loans and leases past due 90 days or more and still accruing interest was primarily due to the effects that the prolonged economic recovery has had on consumers.

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Table 17 presents the activity in our reserve for credit losses.

Reserve for Credit Losses

| | Three Months Ended | | Table 17 | |
|--|---------------------------|---------------------|--------------------------|---------------------|
| | September 30, | | Nine Months Ended | |
| (dollars in thousands) | 2011 | 2010 | 2011 | 2010 |
| Balance at Beginning of Period | \$ 150,395 | \$ 152,777 | \$ 152,777 | \$ 149,077 |
| Loans and Leases Charged-Off | | | | |
| Commercial | | | | |
| Commercial and Industrial | (4,215) | (7,635) | (7,379) | (14,597) |
| Commercial Mortgage | - | - | - | (1,303) |
| Construction | - | - | - | (2,274) |
| Lease Financing | - | (108) | - | (405) |
| Consumer | | | | |
| Residential Mortgage | (1,558) | (1,325) | (5,286) | (8,957) |
| Home Equity | (2,528) | (2,871) | (7,139) | (13,193) |
| Automobile | (715) | (1,530) | (2,541) | (5,309) |
| Other 1 | (1,755) | (2,826) | (4,807) | (8,178) |
| Total Loans and Leases Charged-Off | (10,771) | (16,295) | (27,152) | (54,216) |
| Recoveries on Loans and Leases Previously Charged-Off | | | | |
| Commercial | | | | |
| Commercial and Industrial | 994 | 433 | 1,965 | 1,658 |
| Commercial Mortgage | 530 | - | 530 | 24 |
| Lease Financing | 3,405 | 28 | 3,499 | 40 |
| Consumer | | | | |
| Residential Mortgage | 740 | 696 | 1,621 | 1,354 |
| Home Equity | 137 | 333 | 1,226 | 630 |
| Automobile | 650 | 822 | 1,951 | 2,401 |
| Other 1 | 569 | 624 | 1,941 | 1,800 |
| Total Recoveries on Loans and Leases Previously Charged-Off | 7,025 | 2,936 | 12,733 | 7,907 |
| Net Loans and Leases Charged-Off | (3,746) | (13,359) | (14,419) | (46,309) |
| Provision for Credit Losses | 2,180 | 13,359 | 10,471 | 50,009 |
| Balance at End of Period 2 | \$ 148,829 | \$ 152,777 | \$ 148,829 | \$ 152,777 |
| Components | | | | |
| Allowance for Loan and Lease Losses | \$ 143,410 | \$ 147,358 | \$ 143,410 | \$ 147,358 |
| Reserve for Unfunded Commitments | 5,419 | 5,419 | 5,419 | 5,419 |
| Total Reserve for Credit Losses | \$ 148,829 | \$ 152,777 | \$ 148,829 | \$ 152,777 |
| Average Loans and Leases Outstanding | \$ 5,340,406 | \$ 5,368,177 | \$ 5,326,209 | \$ 5,524,672 |
| Ratio of Net Loans and Leases Charged-Off to | | | | |
| Average Loans and Leases Outstanding (annualized) | 0.28% | 0.99% | 0.36% | 1.12% |
| Ratio of Allowance for Loan and Lease Losses to | | | | |
| Loans and Leases Outstanding | 2.68% | 2.77% | 2.68% | 2.77% |

1 Comprised of other revolving credit, installment, and lease financing.

2 Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

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We maintain a reserve for credit losses that consists of two components, the Allowance and a reserve for unfunded commitments (the Unfunded Reserve). The reserve for credit losses provides for the risk of credit losses inherent in the loan and lease portfolio and is based on loss estimates derived from a comprehensive quarterly evaluation. The evaluation reflects analyses of individual borrowers and historical loss experience, supplemented as necessary by credit

judgment that considers observable trends, conditions, and other relevant environmental and economic factors. The level of the Allowance is adjusted by recording an expense or recovery through the Provision. The level of the Unfunded Reserve is adjusted by recording an expense or recovery in other noninterest expense.

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Allowance for Loan and Lease Losses

As of September 30, 2011, the Allowance was \$143.4 million or 2.68% of total loans and leases outstanding, compared with an Allowance of \$147.4 million or 2.76% of total loans and leases outstanding as of December 31, 2010. The decrease was commensurate with improvements in credit quality. Generally, economic conditions in Hawaii continue to improve. However, we remain vulnerable to a weak national economy, elevated unemployment levels, residential housing values, and volatile oil prices.

The allocation of the Allowance between the commercial and consumer categories changed during the first nine months of 2011 based on management's ongoing assessment of the Allowance. Factors contributing to the change in the allocation of the Allowance included management's consideration of energy prices, economic uncertainty both domestically and globally, and the direct and indirect impact these items potentially have on Hawaii tourism, employment, and discretionary spending. We continue to see improvements in our credit quality, with most metrics showing positive movement through 2010 and for the first nine months of 2011. Net charge-offs decreased throughout 2010 and for the first nine months of 2011 from the peak experienced in the fourth quarter of 2009.

Net charge-offs of loans and leases were \$3.7 million or 0.28% of average loans and leases in the third quarter of 2011 compared to net charge-offs of loans and leases of \$13.4 million or 0.99% of average loans and leases in the third quarter of 2010. Net charge-offs of loans and leases were \$14.4 million or 0.36% of average loans and leases for the first nine months of 2011 compared to \$46.3 million or 1.12% of average loans and leases for the first nine months of 2010. In 2011, we experienced improvements in net charge-offs in all of our lending categories. Net charge-offs of loans and leases in the third quarter of 2011 were primarily in our commercial and industrial, home equity and residential mortgage portfolios, partially offset by a recovery on a leveraged lease. We recorded a \$3.5 million partial charge-off related to one commercial and industrial customer in the third quarter of 2011. The home equity and residential mortgage loan portfolios continue to be negatively impacted by relatively high unemployment levels as well as lower residential real estate values. This was partially offset by a \$3.4 million partial recovery on a leveraged lease.

Although we determine the amount of each component of the Allowance separately, the Allowance as a whole was considered appropriate by management as of September 30, 2011, based on our ongoing analysis of estimated probable credit losses, credit risk profiles, economic conditions, coverage ratios, and other relevant factors.

The Reserve for Unfunded Commitments

The Unfunded Reserve was \$5.4 million as of September 30, 2011, unchanged from December 31, 2010. The process used to determine the Unfunded Reserve is consistent with the process for determining the Allowance, as adjusted for estimated funding probabilities or loan and lease equivalency factors.

Residential Mortgage Loan Repurchases

We sell residential mortgage loans in the secondary market primarily to Fannie Mae. We also pool Federal Housing Administration (FHA) insured and U.S. Department of Veterans Affairs (VA) guaranteed mortgage loans for sale to Ginnie Mae. These pools of FHA-insured and VA-guaranteed residential mortgage loans are securitized by Ginnie Mae. The agreements under which we sell residential mortgage loans to Fannie Mae or Ginnie Mae and the insurance or guaranty agreements with FHA and VA contain provisions that include various representations and warranties regarding the origination and characteristics of the residential mortgage loans. Although the specific representations and warranties vary among investors, insurance or guarantee agreements, they typically cover ownership of the loan, validity of the lien securing the loan, the absence of delinquent taxes or liens against the property securing the loan, compliance with loan criteria set forth in the applicable agreement, compliance with applicable federal, state, and local laws, and other matters.

As of September 30, 2011, the unpaid principal balance of our portfolio of residential mortgage loans sold was \$3.1 billion. These loans are generally sold on a non-recourse basis. The agreements under which we sell residential mortgage loans require us to deliver various documents to the investor or its document custodian. Although these loans are primarily sold on a non-recourse basis, we may be obligated to repurchase residential mortgage loans where required documents are not delivered or are defective. Investors may require the immediate repurchase of a mortgage loan when an early payment default underwriting review reveals significant underwriting deficiencies, even if the mortgage loan has subsequently been brought current. Upon receipt of a repurchase request, we work with investors or insurers to arrive at a mutually agreeable resolution. Repurchase demands are typically reviewed on an individual loan by loan basis to validate the claims made by the investor or insurer and to determine if a contractually required repurchase event has occurred. We manage the risk associated with potential repurchases or other forms of settlement through our underwriting and quality assurance practices and by servicing mortgage loans to meet investor and secondary market standards. For the first nine months of 2011, we repurchased \$1.9 million in residential mortgage loans as a result of the representation and warranty provisions contained in these contracts. These loans were current as to principal and interest at the time of repurchase.

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Although, to date, repurchase demands have been limited, it is possible that requests to repurchase mortgage loans may increase in frequency as investors more aggressively pursue all means of recovering losses on their purchased loans. However, as of September 30, 2011, we believe that this exposure is not material and thus have not established a liability for losses related to mortgage loan repurchases. As of September 30, 2011, of our residential mortgage loans serviced for investors, 99% were current. We maintain ongoing communications with our investors and will continue to evaluate this exposure by monitoring the level and number of repurchase requests as well as the delinquency rates in our investor portfolios.

Risks Relating to Residential Mortgage Loan Servicing Activities

In addition to servicing loans in our portfolio, substantially all of the loans we sell to investors are sold with servicing rights retained. The loans we service were originated by us or by other mortgage loan originators. As servicer, our primary duties are to: (1) collect payments due from borrowers; (2) advance certain delinquent payments of principal and interest; (3) maintain and administer any hazard, title, or primary mortgage insurance policies relating to the mortgage loans; (4) maintain any required escrow accounts for payment of taxes and insurance and administer escrow payments; and (5) foreclose on defaulted mortgage loans or, to the extent consistent with the documents governing a securitization, consider alternatives to foreclosure, such as loan modifications or short sales.

Each agreement under which we act as servicer generally specifies a standard of responsibility for actions taken by us in such capacity and provides protection against expenses and liabilities incurred by us when acting in compliance with the respective servicing agreements. However, if we commit a material breach of our obligations as servicer, we may be subject to termination if the breach is not cured within a specified period following notice. The standards governing servicing and the possible remedies for violations of such standards vary by investor. These standards and remedies are determined by servicing guides issued by the investors as well as the contract provisions established between the investors and the Bank. Remedies could include repurchase of an affected loan. For the first nine months of 2011, we received one repurchase request for \$0.2 million as a result of our servicing activities. As of September 30, 2011, we continue to work with this investor to arrive at a mutually agreeable resolution.

Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. We are exposed to market risk as a consequence of the normal course of conducting our business activities. Our market risk management process involves measuring, monitoring, controlling, and mitigating risks that can significantly impact our statements of income and condition. In this management process, market risks are

balanced with expected returns in an effort to enhance earnings performance, while limiting volatility. The activities associated with these market risks are categorized into trading and other than trading.

Our trading activities include foreign currency and foreign exchange contracts that expose us to a small degree of foreign currency risk. These transactions are primarily executed on behalf of customers. Our other than trading activities include normal business transactions that expose our balance sheet profile to varying degrees of market risk.

Our primary market risk exposure is interest rate risk.

Interest Rate Risk

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The objective of our interest rate risk management process is to optimize net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

The potential cash flows, sales, or replacement value of many of our assets and liabilities, especially those that earn or pay interest, are sensitive to changes in the general level of interest rates. This interest rate risk arises primarily from our normal business activities of gathering deposits and extending loans. Many factors affect our exposure to changes in interest rates, such as general economic and financial conditions, customer preferences, historical pricing relationships, and repricing characteristics of financial instruments.

Our earnings are affected not only by general economic conditions, but also by the monetary and fiscal policies of the U.S. and its agencies, particularly the FRB. The monetary policies of the FRB can influence the overall growth of loans, investment securities, and deposits and the level of interest rates earned on assets and paid for liabilities. The nature and impact of future changes in monetary policies are generally not predictable.

In managing interest rate risk, we, through the Asset/Liability Management Committee (ALCO), measure short and long-term sensitivities to changes in interest rates. The ALCO, which is comprised of members of executive management, utilizes several techniques to manage interest rate risk, which include:

- adjusting balance sheet mix or altering the interest rate characteristics of assets and liabilities;
- changing product pricing strategies;
- modifying characteristics of the investment securities portfolio; or
- using derivative financial instruments.

The use of derivative financial instruments, as detailed in Note 10 to the Consolidated Financial Statements, has generally been limited. This is due to natural on-balance sheet hedges arising out of offsetting interest rate exposures from loans and investment securities with deposits and other interest-bearing liabilities. In particular, the investment

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securities portfolio is utilized to manage our interest rate exposure and sensitivity to within the guidelines and limits established by the ALCO. We utilize natural and offsetting economic hedges in an effort to reduce the need to employ off-balance sheet derivative financial instruments to hedge interest rate risk exposures. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, we may use different techniques to manage interest rate risk.

A key element in our ongoing process to measure and monitor interest rate risk is the utilization of an asset/liability simulation model. The model is used to estimate and measure the balance sheet sensitivity to changes in interest rates. These estimates are based on assumptions on the behavior of loan and deposit pricing, repayment rates on mortgage-based assets, and principal amortization and maturities on other financial instruments. The model's analytics include the effects of standard prepayment options on mortgages and customer withdrawal options for deposits. While such assumptions are inherently uncertain, we believe that these assumptions are reasonable. As a result, the simulation model attempts to capture the dynamic nature of the balance sheet.

We utilize net interest income simulations to analyze short-term income sensitivities to changes in interest rates. Table 18 presents, as of September 30, 2011 and December 31, 2010, an estimate of the change in net interest income that would result from a gradual and immediate change in interest rates, moving in a parallel fashion over the entire yield curve, over the next 12-month period, relative to the measured base case scenario. The base case scenario assumes the balance sheet and interest rates are generally unchanged. Based on the net interest income simulation as of September 30, 2011, net interest income sensitivity to changes in interest rates as of September 30, 2011 was generally more sensitive to changes in interest rates compared to the sensitivity profile as of December 31, 2010. As a result of our strategy to shorten the investment portfolio's duration, net interest income is expected to increase as interest rates rise. Economic conditions and government intervention continue to result in interest rates remaining relatively low.

Net Interest Income Sensitivity Profile

Table 18

| (dollars in thousands) | Impact on Future Annual Net Interest Income | | | |
|-------------------------------------|--|-------|-----------|-------------------|
| Gradual Change in Interest | September 30, 2011 | | | December 31, 2010 |
| Rates (basis points) | | | | |
| +200 | \$ 4,951 | 1.3% | \$ 3,048 | 0.7% |
| +100 | 3,752 | 1.0% | 3,139 | 0.8% |
| -100 | (7,795) | -2.1% | (8,065) | -2.0% |
| Immediate Change in Interest | | | | |
| Rates (basis points) | | | | |
| +200 | \$ 14,534 | 3.9% | \$ 10,641 | 2.6% |
| +100 | 11,698 | 3.1% | 7,990 | 1.9% |
| -100 | (26,534) | -7.1% | (27,971) | -6.8% |

To analyze the impact of changes in interest rates in a more realistic manner, non-parallel interest rate scenarios are also simulated. These non-parallel interest rate scenarios indicate that net interest income may decrease from the base case scenario should the yield curve flatten or become inverted for a period of time. Conversely, if the yield curve should steepen, net interest income may increase.

Liquidity Management

The objective of our liquidity risk management process is to manage cash flow and liquidity in an effort to provide continuous access to sufficient, reasonably priced funds. Funding requirements are impacted by loan originations and refinancings, deposit growth, liability issuances and settlements, and off-balance sheet funding commitments. We consider and comply with various regulatory guidelines regarding required

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liquidity levels and periodically monitor our liquidity position in light of the changing economic environment and customer activity. Based on periodic liquidity assessments, we may alter our asset, liability, and off-balance sheet positions. The ALCO monitors sources and uses of funds and modifies asset and liability positions as liquidity requirements change. This process, combined with our ability to raise funds in money and capital markets and through private placements, provides flexibility in managing the exposure to liquidity risk.

In an effort to satisfy our liquidity needs, we actively manage our assets and liabilities. We have immediate liquid resources in cash and noninterest-bearing deposits and funds sold. The potential sources of short-term liquidity include interest-bearing deposits as well as the ability to sell certain assets including available-for-sale investment securities. Short-term liquidity is further enhanced by our ability to sell loans in the secondary market and to secure borrowings from the FRB and FHLB. Short-term liquidity is also generated from securities sold under agreements to repurchase, funds purchased, and short-term borrowings. Deposits have historically provided us with a long-term source of stable and relatively lower cost source of funding. Additional funding is available through the issuance of long-term debt.

We continued to maintain a strong liquidity position during the third quarter of 2011. As of September 30, 2011, cash and cash equivalents were \$452.5 million, available-for-sale investment securities were \$4.4 billion, and total deposits were \$10.0 billion. As of September 30, 2011, we continued to maintain our excess liquidity primarily in mortgage-backed securities issued by Ginnie Mae and in U.S. Treasury Notes. As of September 30, 2011, our available-for-sale investment securities portfolio was comprised of securities with an average base duration of less than three years.

We continue to evaluate the potential impact on liquidity management by regulatory proposals, including Basel III and those required under the Dodd-Frank Act, as they continue to progress through the final rule-making process.

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Capital Management

In our ongoing efforts to maximize shareholder value over time, we regularly review our capital management activities including the amount of earnings we retain in excess of cash dividends paid and the amount and pace of common stock repurchases. We also seek to maintain capital levels for the Company and the Bank at amounts in excess of the regulatory well-capitalized thresholds by an amount commensurate with our risk profile. Periodically, we may respond to market conditions by implementing changes to our overall balance sheet positioning to manage our capital position.

The Company and the Bank are each subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can cause certain mandatory and discretionary actions by regulators that, if undertaken, could have a material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative and qualitative measures. These measures were established by regulation to ensure capital adequacy. As of September 30, 2011, the Company and the Bank were well capitalized under this regulatory framework. There have been no conditions or events since September 30, 2011 that management believes have changed either the Company's or the Bank's capital classifications.

As of September 30, 2011, shareholders' equity was \$1.0 billion, an increase of \$6.6 million or 1% from December 31, 2010. Earnings for the first nine months of 2011 of \$120.8 million and common stock issuances of \$10.5 million were partially offset by cash dividends paid of \$64.0 million. We also repurchased 1.8 million shares of our common stock under our share repurchase program at an average cost of \$44.84 per share and a total cost of \$80.8 million in the first nine months of 2011. From the beginning of our share repurchase program in July 2001 through September 30, 2011, we repurchased a total of 47.8 million shares of common stock and returned \$1.72 billion to our shareholders at an average cost of \$35.90 per share. As of September 30, 2011, remaining buyback authority under our share repurchase program was \$103.1 million of the total \$1.82 billion repurchase amount authorized by our Board of Directors. The actual amount and timing of future share repurchases, if any, will depend on market and economic conditions, applicable SEC rules, and various other factors.

In October 2011, the Parent's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Parent's outstanding shares. The dividend will be payable on December 14, 2011 to shareholders of record at the close of business on November 30, 2011.

In December 2010, the oversight body of the Basel Committee on Banking Supervision published the final Basel III rules on capital, leverage, and liquidity. Implementation of these new capital and liquidity requirements has created significant uncertainty with respect to the future requirements for financial institutions. We continue to monitor and evaluate the impact that Basel III may have on our capital ratios, based on our interpretation of the proposed requirements.

Table 19 presents our regulatory capital and ratios as of September 30, 2011 and December 31, 2010.

Regulatory Capital and Ratios

| | September 30, 2011 | Table 19 December 31, 2010 |
|---|-----------------------|----------------------------------|
| (dollars in thousands) | | |
| <u>Regulatory Capital</u> | | |
| Shareholders' Equity | \$ 1,017,775 | \$ 1,011,133 |
| Less: Goodwill | 31,517 | 31,517 |
| Postretirement Benefit Liability Adjustments | 2,499 | 2,597 |
| Net Unrealized Gains on Investment Securities | 64,898 | 46,521 |
| Other | 2,201 | 2,340 |
| Tier 1 Capital | 916,660 | 928,158 |

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| | | |
|---|--------------|--------------|
| Allowable Reserve for Credit Losses | 66,265 | 64,564 |
| Total Regulatory Capital | \$ 982,925 | \$ 992,722 |
| Risk-Weighted Assets | \$ 5,218,651 | \$ 5,076,909 |
| <u>Key Regulatory Capital Ratios</u> | | |
| Tier 1 Capital Ratio | 17.57% | 18.28% |
| Total Capital Ratio | 18.83 | 19.55 |
| Tier 1 Leverage Ratio | 6.95 | 7.15 |

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Use of Non-GAAP Financial Measures

The ratios tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. The Company believes these measurements are useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. Table 20 provides a reconciliation of these Non-GAAP financial measures with financial measures defined by GAAP.

GAAP to Non-GAAP Reconciliation**Table 20**

| (dollars in thousands) | September 30, 2011 | December 31, 2010 |
|--|-------------------------------|------------------------------|
| Total Shareholders' Equity | \$ 1,017,775 | \$ 1,011,133 |
| Less: Goodwill | 31,517 | 31,517 |
| Intangible Assets | 96 | 154 |
| Tangible Common Equity | \$ 986,162 | \$ 979,462 |
| | | |
| Total Assets | \$ 13,304,758 | \$ 13,126,787 |
| Less: Goodwill | 31,517 | 31,517 |
| Intangible Assets | 96 | 154 |
| Tangible Assets | \$ 13,273,145 | \$ 13,095,116 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements | \$ 5,218,651 | \$ 5,076,909 |
| | | |
| Total Shareholders' Equity to Total Assets | 7.65% | 7.70% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) | 7.43% | 7.48% |
| | | |
| Tier 1 Capital Ratio | 17.57% | 18.28% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) | 18.90% | 19.29% |

Off-Balance Sheet Arrangements and Contractual Obligations*Off-Balance Sheet Arrangements*

We do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships. We routinely sell residential mortgage loans to investors, with servicing rights retained. Our residential mortgage loans sold to third parties are generally sold on a non-recourse basis.

Contractual Obligations

Our contractual obligations have not changed materially since previously reported in our Annual Report on Form 10-K for the year ended December 31, 2010.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the Market Risk section of MD&A.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the Company's disclosure controls and procedures as of September 30, 2011. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2011.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2011 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

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Part II - Other Information

Item 1. Legal Proceedings

As initially disclosed in our Annual Report on Form 10-K, on February 15, 2011, a purported class action lawsuit was filed in the Circuit Court of the First Circuit, State of Hawaii, by customers who claimed that the Bank had improperly charged overdraft fees on debit card transactions. On July 15, 2011, we reached a tentative settlement with the plaintiffs, subject to documentation and court approvals. The settlement provided for a payment by the Company of \$9.0 million into a class settlement fund, the proceeds of which will be used to refund class members and to pay attorneys' fees and administrative and other costs, in exchange for a complete release of all claims asserted against us. In September 2011, the court gave its initial approval to the settlement and the \$9.0 million settlement amount was paid to the Fund Administrator. See Note 13 to the Consolidated Financial Statements for more information related to this matter.

We are also involved in various other legal proceedings arising from normal business activities. We do not anticipate, at the present time, that the ultimate aggregate liability, if any, arising out of these legal proceedings will have a material adverse effect on our financial position. However, we cannot presently determine whether or not any claims asserted against us or others to whom we may have indemnification obligations will have a material adverse effect on our results of operations in any future reporting period.

Item 1A. Risk Factors

As previously disclosed in our Quarterly Report on Form 10-Q for the period ended June 30, 2011, the Dodd-Frank Act is expected to have an adverse impact on our financial results upon full implementation. In June 2011, the FRB approved a final debit card interchange rule (the Durbin Amendment) and an interim final rule which allows a fraud prevention adjustment. The effective date for the final and interim final rules on the pricing and routing restrictions of the Durbin Amendment was October 1, 2011. Compliance with the Durbin Amendment is expected to reduce revenues by approximately \$4.0 million in the fourth quarter of 2011. We also continue to review the impact the Durbin Amendment may have on the types of products we offer, the methods by which we offer them, and the prices at which they are offered, as well as other provisions of the Dodd-Frank Act which have yet to be implemented.

Other than the additional risk factor noted above, there were no material changes from the risk factors set forth under Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Parent's repurchases of its common stock during the third quarter of 2011 were as follows:

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Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased 1 | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs 2 |
|------------------------|------------------------------------|------------------------------|--|--|
| July 1 - 31, 2011 | 208,138 | \$ 45.90 | 207,500 | \$ 123,571,247 |
| August 1 - 31, 2011 | 288,541 | 41.00 | 285,658 | 111,863,426 |
| September 1 - 30, 2011 | 229,700 | 38.22 | 229,700 | 103,083,973 |
| Total | 726,379 | \$ 41.52 | 722,858 | |

1 During the third quarter of 2011, 3,521 shares were purchased from employees in connection with stock swaps and shares purchased for a deferred compensation plan. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Parent's common stock on the dates of purchase.

2 The share repurchase program was first announced in July 2001. As of September 30, 2011, \$103.1 million remained of the total \$1.82 billion total repurchase amount authorized by the Parent's Board of Directors under the share repurchase program. The program has no set expiration or termination date.

Item 6. Exhibits

A list of exhibits to this Form 10-Q is set forth on the Exhibit Index and is incorporated herein by reference.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 24, 2011

Bank of Hawaii Corporation

By: /s/ Peter S. Ho
Peter S. Ho
Chairman of the Board,
Chief Executive Officer, and
President

By: /s/ Kent T. Lucien
Kent T. Lucien
Chief Financial Officer

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Exhibit Index

Exhibit Number

| | |
|------|---|
| 31.1 | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934 |
| 31.2 | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934 |
| 32 | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | Interactive Data File |
