WILLIS LEASE FINANCE CORP Form 10-Q/A November 29, 2005

## **UNITED STATES**

## **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## **FORM 10-Q/A**

Amendment No. 2

(Mark One)

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**Commission File Number: 0-28774** 

# WILLIS LEASE FINANCE CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

2320 Marinship Way, Suite 300 Sausalito, CA

(Address of principal executive offices)

68-0070656

(IRS Employer Identification No.)

94965

(Zip Code)

Registrant s telephone number, including area code (415) 275-5100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

to such filing requirements for the past 90 days. Yes ý No o
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b.2 of the Exchange Act).
Yes o No ý
Indicate the number of shares outstanding of each of the issuer is classes of common stock, as of the latest practicable date:

**Title of Each Class**Common Stock, \$0.00 Par Value

Outstanding at May 10, 2005 9,043,923

#### EXPLANATORY NOTE

Willis Lease Finance Corporation (the Company ) is filing this Amendment No. 2 to its Form 10-Q for the quarter ended March 31, 2005 (the 2005 First Quarter 10-Q ), which was originally filed on May 16, 2005, and subsequently amended on August 3, 2005. This Amendment No. 2 addresses the restatement of the consolidated financial statements for the Company s inappropriate application of accounting for derivative related transactions under Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133).

The Company enters into derivative instruments (swaps and caps) to hedge its interest rate exposure. Certain deficiencies have been identified in the Company s derivative documentation.

The Company had designated its swap and cap derivatives as cash flow hedges of its interest payments on its variable rate debt. It was determined that the documentation related to these derivative instruments was insufficient to meet the documentation criteria under SFAS 133 and as a result that the Company could not apply hedge accounting to the transactions.

A portion of the Company s interest payments were based on commercial paper rates. The Company erroneously tested the effectiveness of the derivative instruments using one-month LIBOR instead of data that would have included both the interest rate risk and credit risk of the issuer of the commercial paper.

Please refer to Note 2 to the accompanying consolidated financial statements for additional information. The Company s consolidated balance sheets, statements of income, statements of shareholders equity and statements of cash flows were restated to reflect the change in the fair market value of derivative contracts in the income statement and not in other comprehensive income where the change was previously recorded. The amortization of upfront premium payments on interest rate caps has been reversed and is no longer a component of interest expense. In addition, the realized gain/loss (i.e. cash settlements) on derivative instruments has been reclassified from interest expense to realized and unrealized (gains) and losses on derivative instruments in the statements of income. The restatements contained within this Form 10-Q/A Amendment No. 2 do not affect the economics of the derivative instrument transactions but the change in the accounting presentation significantly increases the volatility in earnings quarter to quarter within a year and between years. The effect on net income, retained earnings and components of shareholders equity will differ from period to period.

The accounting restatement for derivative instruments had the following effect on the Company s consolidated statements of income, consolidated balance sheets and consolidated cash flow accounts:

		merease (Decrease)									
	For the three months ended March 31,										
		2005		2004							
Consolidated Statements of Income:											
Interest expense	\$	(262)	\$	(585)							
		(1,277)		1,246							

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Realized and unrealized (gains) and losses on derivative instruments		
Income tax expense	543	(194)
Net income	996	(467)
Consolidated Statements of Cash Flows:		
Net income	\$ 996	\$ (467)
Amortization of deferred costs	(753)	(638)
Change in fair value of derivative instruments	(1,371)	754
Change in other assets	585	545
Change in deferred income taxes	543	(194)
Cash flows from operating activities		

	March 31, 2005	December 31, 2004
Consolidated Balance Sheets:		
Accumulated other comprehensive income	\$ (1,962) \$	(966)
Retained earnings	1,962	966
Total shareholders equity		

Included in this restatement is a reclassification on the statement of cash flows from amortization of deferred costs to changes in other assets to correct for the erroneous inclusion of amortization of prepaid expenses in this line item.

For the convenience of the reader, this Form 10-Q/A Amendment No. 2 sets forth the complete text of the originally filed 2005 First Quarter 10-Q as amended rather than just the amended portions thereof.

This Form 10-Q/A Amendment No. 2 should be read in conjunction with the Company s Form 10-K/A Amendment No. 3 for the year ended December 31, 2004, the Company s Form 10-Q/A Amendment No. 1 for the quarter ended June 30, 2005 and the Company s Form 10-Q for the quarter ended September 30, 2005, which are being filed concurrently. The following items have been amended as a result of the restatements and reclassifications described above:

Part I Item 1 Financial Information

Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

Part I Item 4 Controls and Procedures

Part II Item 6 Exhibits

Exhibit 31.1 Certification Chief Executive Officer

Exhibit 31.2 Certification Chief Financial Officer

Exhibit 32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

# WILLIS LEASE FINANCE CORPORATION AND SUBSIDIARIES

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#### WILLIS LEASE FINANCE CORPORATION

#### AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

(In thousands, except share data, unaudited)

		March 31, 2005 (As restated)		December 31, 2004 (As restated)
ASSETS				
Cash and cash equivalents	\$	2,756	\$	5,540
Restricted cash		38,849		46,324
Equipment held for operating lease, less accumulated depreciation of \$88,733 and \$83,881 at March 31, 2005 and December 31, 2004, respectively		509,799		511,443
Operating lease related receivable, net of allowances of \$415 and \$400 at March 31,				
2005 and December 31, 2004, respectively		1,697		1,630
Notes receivable		4,717		436
Investments		1,480		1,480
Assets under derivative instruments		2,769		1,398
Property, equipment & furnishings, less accumulated depreciation of \$1,329 and \$1,259 at March 31, 2005 and December 31, 2004, respectively		7,936		7,537
Other assets		8,960		9,670
Total assets	\$	578,963	\$	585,458
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LIABILITIES AND SHAREHOLDERS EQUITY				
Liabilities:				
Accounts payable and accrued expenses	\$	5,516	\$	7,280
Deferred income taxes		28,293		27,530
Notes payable		361,722		369,840
Maintenance reserves		57,835		56,871
Security deposits		2,154		2,088
Unearned lease revenue		5,257		5,381
Total liabilities		460,777		468,990
		,		,
Shareholders equity:				
Preferred stock (\$0.01 par value, 5,000,000 shares authorized; none outstanding)				
Common stock, (\$0.01 par value, 20,000,000 shares authorized; 9,026,698 and				
8,998,365 shares issued and outstanding at March 31, 2005 and December 31, 2004,				
respectively)		90		90
Paid-in capital in excess of par		62,787		62,631
Retained earnings		55,309		53,747
Total shareholders equity		118,186		116,468
Total liabilities and shareholders equity	\$	578,963	\$	585,458

See accompanying notes to the unaudited consolidated financial statements

#### WILLIS LEASE FINANCE CORPORATION

#### AND SUBSIDIARIES

#### **Consolidated Statements of Income**

(In thousands, except share data, unaudited)

	Three Months Ended March 31,				
	(a	2005 as restated)		2004 (as restated)	
REVENUE					
Lease revenue	\$	15,035	\$	14,764	
Gain on sale of leased equipment		732		148	
Other income		101		174	
Total revenue		15,868		15,086	
EXPENSES					
Depreciation expense		6,040		5,722	
General and administrative		3,647		3,691	
Net finance costs:					
Interest expense		5,341		3,778	
Interest income		(208)		(58)	
Realized and unrealized (gains) and losses on derivative instruments		(1,277)		1,246	
Total net finance costs		3,856		4,966	
Total expenses		13,543		14,379	
Income before income taxes		2,325		707	
Income tax expense		(763)		(205)	
Net income	\$	1,562	\$	502	
Basic earnings per common share:	\$	0.17	\$	0.06	
Diluted earnings per common share:	\$	0.17	\$	0.05	
Average common shares outstanding		9,006		8,856	
Diluted average common shares outstanding		9,401		9,161	

See accompanying notes to the unaudited consolidated financial statements

#### WILLIS LEASE FINANCE CORPORATION

#### AND SUBSIDIARIES

Consolidated Statements of Shareholders Equity Three Months Ended March 31, 2005 and 2004

(In thousands, unaudited)

	Issued and Outstanding Shares of Common Stock	Common Stock		Paid-in Capital in Excess of par	Retained Earnings (as restated)	Total Shareholders Equity
Balances at December 31, 2003	8,847	\$	88	\$ 61,710	\$ 48,264	\$ 110,062
Net income (as restated)					502	502
Shares issued under stock compensation plans	40		1	205		206
Balances at March 31, 2004	8,887	\$	89	\$ 61,915	\$ 48,766	\$ 110,770
Balances at December 31, 2004	8,998	\$	90	\$ 62,631	\$ 53,747	\$ 116,468
Net income (as restated)					1,562	1,562
Shares issued under stock						
compensation plans	29			156		156
Balances at March 31, 2005	9,027	\$	90	\$ 62,787	\$ 55,309	\$ 118,186

See accompanying notes to the unaudited consolidated financial statements

#### WILLIS LEASE FINANCE CORPORATION

#### AND SUBSIDIARIES

#### **Consolidated Statements of Cash Flows**

(In thousands, unaudited)

	(As	Three Months en 2005 s restated)	ded March 31, 2004 (As restated)		
Cash flows from operating activities:					
Net income	\$	1,562	\$	502	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation expense		6,040		5,722	
Amortization of deferred costs		701		574	
Amortization of loan discount				130	
Allowances and provisions					