

CASCADE NATURAL GAS CORP  
Form 11-K  
June 18, 2004

# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## **FORM 11-K**

### **ANNUAL REPORT PURSUANT TO SECTION 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2003**

**Commission File Number 1-7196**

#### **CASCADE NATURAL GAS CORPORATION EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

(Full Title of the Plan)

**222 Fairview Avenue North, Seattle, WA 98109**

(Address of the Plan)

#### **CASCADE NATURAL GAS CORPORATION**

**222 Fairview Avenue North, Seattle, WA 98109**

(Name and Address of the Issuer of Securities Under the Plan)

*Cascade Natural Gas  
Corporation Employee  
Retirement Savings  
Plan and Trust*

*Financial Statements for the  
Years Ended December 31, 2003 and 2002,  
Supplemental Schedules for the  
Year Ended December 31, 2003, and  
Independent Auditors Report*

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**CASCADE NATURAL GAS CORPORATION**

**EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

**TABLE OF CONTENTS**

INDEPENDENT AUDITORS' REPORT

FINANCIAL STATEMENTS FOR THE YEARS ENDED  
DECEMBER 31, 2003 AND 2002:

Statements of Net Assets Available for Benefits

Statements of Changes in Net Assets Available for Benefits

Notes to Financial Statements

SUPPLEMENTAL SCHEDULES FOR THE YEAR ENDED  
DECEMBER 31, 2003:

Schedule of Assets Held for Investment

Schedule of Reportable Transactions

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Pension Committee

Cascade Natural Gas Corporation

Employee Retirement Savings Plan and Trust

Seattle, Washington

We have audited the accompanying statements of net assets available for benefits of the Cascade Natural Gas Corporation Employee Retirement Savings Plan and Trust (the "Plan") as of December 31, 2003 and 2002, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2003 and 2002, and the changes in net assets available for benefits for the years then ended in conformity with standards of the Public Company Accounting Oversight Board (United States).

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of assets held for investment as of December 31, 2003, and of reportable transactions for the year then ended are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplemental information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. Such schedules have been subjected to the auditing procedures applied in the audit of the basic 2003 financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic 2003 financial statements taken as a whole.

/s/ Deloitte & Touche LLP

May 28, 2004

**Member of  
Deloitte Touche Tohmatsu**

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**CASCADE NATURAL GAS CORPORATION**

**EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

**STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS**

**YEARS ENDED DECEMBER 31, 2003 AND 2002**

|   | 2003                 | 2002                 |
|---|----------------------|----------------------|
| <b>ASSETS:</b>                                    |                      |                      |
| Investments at fair value:                        |                      |                      |
| Mutual funds                                      | \$ 19,947,305        | \$ 14,907,527        |
| Cascade Natural Gas Corporation common stock fund | 7,056,846            | 7,009,486            |
|   | 27,004,151           | 21,917,013           |
| Due from broker for securities sold               | 11,157               |                      |
| <b>NET ASSETS AVAILABLE FOR BENEFITS</b>          | <b>\$ 27,015,308</b> | <b>\$ 21,917,013</b> |

See notes to financial statements.

**CASCADE NATURAL GAS CORPORATION**

**EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

**STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS**

**YEARS ENDED DECEMBER 31, 2003 AND 2002**

|  | 2003          | 2002          |
|--|---------------|---------------|
| <b>ADDITIONS:</b>  |               |               |
| Contributions:   |               |               |
| Employee   | \$ 1,718,572  | \$ 1,658,835  |
| Employer   | 994,817       | 819,303       |
| Investment income  | 553,568       | 536,276       |
| Net realized and unrealized appreciation (depreciation) of investments | 3,352,300     | (4,178,323)   |
|  | 6,619,257     | (1,163,909)   |
| <b>DEDUCTIONS</b> Benefit distributions                                |               |               |
|  | 1,520,962     | 1,647,617     |
| <b>NET ADDITIONS (DEDUCTIONS)</b>                                      | 5,098,295     | (2,811,526)   |
| <b>NET ASSETS AVAILABLE FOR BENEFITS:</b>                              |               |               |
| Beginning of year  | 21,917,013    | 24,728,539    |
| End of year  | \$ 27,015,308 | \$ 21,917,013 |

See notes to financial statements.

**CASCADE NATURAL GAS CORPORATION**

**EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

**NOTES TO FINANCIAL STATEMENTS**

**YEARS ENDED DECEMBER 31, 2003 AND 2002**

**1. DESCRIPTION OF THE PLAN**

The following brief description of the Cascade Natural Gas Corporation Employee Retirement Savings Plan and Trust (the Plan) is provided for general information purposes only. Participants should refer to the Plan document for more complete information.

**General** The Plan was established on January 1, 1991, and is a qualified defined contribution plan. All employees of Cascade Natural Gas Corporation and subsidiaries (the Company) (the Plan Sponsor) are eligible to participate in the Plan after completion of one year of employment in which the employee rendered no less than 1,000 hours of qualified service and was at least 21 years of age. The Plan is administered by the Pension Committee appointed by the Company's Board of Directors. Putnam Fiduciary Trust Company (Putnam) serves as the trustee of the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Under the provisions of the Plan, participants may contribute up to the maximum annual amounts allowable by the Internal Revenue Service (IRS). The Company's matching contribution equals 75% of the employee's contribution, up to a maximum of 6% of eligible compensation. Of the total amount matched, one-third is matched in the form of Cascade Natural Gas Corporation stock. The remaining two-thirds is invested in any of the fund options at the direction of the participant. For eligible nonunion employees, a 4% of eligible compensation, non-elective Company contribution began October 1, 2003; a transition contribution of 1% to 4% based on age and service commenced October 1, 2003; a profit sharing component based on fiscal year Company profits was added to the Plan October 1, 2003; and the match was reduced from 75% to 50% of eligible contributions, up to 6% of eligible pay, with no Company stock match, effective July 1, 2003. As the Cascade Natural Gas Stock Fund includes both participant-directed and nonparticipant-directed contributions, and the amounts are not separable, the disclosures in Note 6 include the entire balance of that fund.

**Participant Accounts** Each participant's account is credited with the participant's contribution and allocations of (a) the Company's contribution and (b) Plan earnings and charged with an allocation of administrative expenses. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account. Participants' voluntary contributions and employer matching contributions are 100% vested at all times.



**Loans** The Plan does not allow for participants to make loans from their contributions, unless they are qualifying hardship withdrawals.

**Investment Funds** A participant may direct the investment of his or her account balances and contributions to any one or more of the available investment funds as well as Company stock.

**Benefit Distributions** On termination of service due to death, disability, or retirement, a participant will receive a lump-sum amount equal to the value of the participant's account. To the extent any account under the Plan is invested in Company stock, it will be distributed in whole shares of such stock and cash for fractional shares. To the extent any account under the Plan is invested in mutual funds, it will be distributed to the participant or surviving spouse in cash or rolled in-kind if so requested to

another plan; distribution of such accounts to other death beneficiaries shall be in cash only. Participants who terminate employment prior to reaching retirement age may defer receipt of the distribution until normal retirement age if the account balance has ever exceeded \$5,000. Account balances that have never exceeded \$5,000 will be distributed as soon as practicable after employment terminates. Participants' voluntary contributions may be withdrawn earlier, subject to certain hardship withdrawal provisions of the Plan.

**Termination of the Plan** The Company reserves the right to discontinue contributions or terminate the Plan at any time. In the event of any total or partial termination or discontinuance, the accounts of all affected participants shall remain fully vested and nonforfeitable. Upon termination of the Plan, the Company may either liquidate the trust or continue it to pay benefits as they mature. If the trust is liquidated, the net assets, after payment of expenses, will be allocated among participants and beneficiaries in proportion to their interests.

## 2. SIGNIFICANT ACCOUNTING POLICIES

**Method of Accounting** The accounts of the Plan are maintained on an accrual basis in accordance with accounting principles generally accepted in the United States of America.

**Use of Estimates** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and changes therein. Actual results could differ from those estimates.

**Valuation of Investments** Investments, except for the S&P 500 Index Fund, are recorded at quoted market prices. There is no active market for the S&P 500 Index Fund. The S&P 500 Index Fund is recorded at estimated fair value based on the net asset value of the units of the fund. Purchases and sales of securities are recorded on a trade-date basis. Dividends and interest income from investments are recorded as earned on an accrual basis and allocated to participants based upon participants' proportionate investment in each fund. The Plan presents in the statements of changes in net assets available for benefits, the net appreciation (depreciation) in the fair value of its investments, which consists of the realized gains or losses and the unrealized appreciation or depreciation of those investments, from the beginning of the Plan year or the date of purchase, whichever is later.

**Administrative Expenses** Costs of administering the Plan are paid by the Company.

**Payment of Benefits** Benefits are recorded when paid.

**3. FEDERAL INCOME TAXES**

The IRS has determined and informed the Company by a letter dated January 26, 1996, that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code ( IRC ). The Plan has been amended since receiving the determination letter. The Plan administrator and the Plan's tax counsel believe that the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC; however, the Company has filed a request for a new determination letter from the IRS.

#### 4. INVESTMENTS

A summary of investments, all of which represent 5% or more of the Plan's net assets at December 31, is as follows:

|   | 2003         | 2002         |
|---|--------------|--------------|
| Cascade Natural Gas Corporation common stock fund | \$ 7,056,846 | \$ 7,009,486 |
| Mutual funds:                                     |              |              |
| Putnam Fund for Growth and Income*                | 2,692,056    | 2,197,989    |
| Putnam Voyager Fund*                              | 5,307,239    | 5,003,003    |
| PIMCO Total Return                                | 2,800,082    | 1,934,416    |
| Putnam Money Market Fund*                         | 2,110,627    | 2,146,094    |
| Putnam International Equity Fund*                 | 2,562,043    | 2,137,861    |
| Growth Fund of America                            | 1,439,146    |              |

During 2003, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated in value by \$3,352,300 as follows:

|   |    |           |
|---|----|-----------|
| Investments at fair value as determined by quoted market price: |    |           |
| Cascade Natural Gas Corporation common stock fund               | \$ | 362,709   |
| Mutual funds  |    | 2,879,599 |
| Investments at estimated fair value:                            |    |           |
| Putnam S&P 500 Index Fund*                                      |    | 109,992   |
|   | \$ | 3,352,300 |

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\*Party-in-interest

#### 5. RELATED PARTY TRANSACTIONS

Certain Plan investments are shares of mutual funds managed by Putnam Investments, Inc., the parent company of Putnam. Putnam is the trustee as defined by the Plan and, therefore, these transactions qualify as party-in-interest transactions. Additionally, as the plan holds investments in common stock of the Plan Sponsor, these transactions qualify as party-in-interest transactions. All administrative fees paid to Putnam were paid by the Company.



**6. NONPARTICIPANT-DIRECTED INVESTMENTS**

Information about the assets and the changes in net assets related to the Cascade Natural Gas Stock Fund, which includes both participant-directed and nonparticipant-directed contributions, is as follows:

|   | 2003         | 2002         |
|---|--------------|--------------|
| Assets available for benefits January 1                 | \$ 7,009,486 | \$ 7,849,823 |
| Employee contributions                                  | 168,299      | 193,248      |
| Employer contributions                                  | 290,929      | 335,335      |
| Investment income                                       | 328,948      | 403,981      |
| Net realized and unrealized appreciation of investments | 362,709      | (776,760)    |
| Benefit distributions                                   | (338,855)    | (484,083)    |
| Transfers   | (764,670)    | (512,058)    |
| Assets available for benefits December 31               | \$ 7,056,846 | \$ 7,009,486 |

**7. SUBSEQUENT EVENTS**

During June 2004, the Company elected to change the plan's trustee Putnam Investments to Diversified Investment Advisors Inc.

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## CASCADE NATURAL GAS CORPORATION

## EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST

## SCHEDULE OF ASSETS HELD FOR INVESTMENT

DECEMBER 31, 2003

| Issuer                           | Description                | Shares    | Fair Value    |
|----------------------------------|----------------------------|-----------|---------------|
| Cascade Natural Gas Corporation* | Common stock               | 334,606   | \$ 7,056,846  |
| Putnam*                          | Fund for Growth and Income | 152,094   | 2,692,056     |
| Putnam*                          | Investors Fund             | 75,332    | 842,211       |
| Putnam*                          | Voyager Fund               | 334,842   | 5,307,239     |
| Putnam*                          | S&P 500 Index Fund         | 19,637    | 545,517       |
| Putnam*                          | International Equity Fund  | 124,010   | 2,562,043     |
| Putnam*                          | Money Market Fund          | 2,110,627 | 2,110,627     |
| Putnam*                          | Small Cap Value Fund       | 25,517    | 429,457       |
| Putnam*                          | Equity Income Fund         | 26,932    | 423,913       |
| American Funds                   | Growth Fund of America     | 58,645    | 1,439,146     |
| American Funds                   | Europacific Growth         | 6,445     | 194,700       |
| Washington Mutual                | Investors Fund             | 6,528     | 187,887       |
| PIMCO                            | Small Cap Value Fund       | 16,458    | 412,427       |
| PIMCO                            | Total Return               | 261,446   | 2,800,082     |
|                                  |                            |           | \$ 27,004,151 |

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\*Party-in-interest

**CASCADE NATURAL GAS CORPORATION**

**EMPLOYEE RETIREMENT SAVINGS PLAN AND TRUST**

**SCHEDULE OF REPORTABLE TRANSACTIONS**

**YEAR ENDED DECEMBER 31, 2003**

|                            | Number of<br>Transactions | Purchase<br>Price | Selling<br>Price | Cost of<br>Assets | Net<br>Gain (Loss) |
|----------------------------|---------------------------|-------------------|------------------|-------------------|--------------------|
| Series of transactions:    |                           |                   |                  |                   |                    |
| Putnam Voyager Fund*       | 99                        |                   | 1,580,271        | 2,036,500         | (456,229)          |
| Cascade Natural Gas Stock* | 111                       |                   | 1,348,690        | 1,158,434         | 190,256            |
| Putnam Money Market Fund*  | 191                       | 1,406,875         |                  | 1,406,875         |                    |
| Putnam Money Market Fund*  | 68                        | 1,442,525         | 1,442,525        |                   |                    |
| Growth Fund America        | 82                        | 1,384,705         |                  | 1,384,705         |                    |
| Pimco Total Return Fund    | 186                       | 1,472,958         |                  | 1,472,958         |                    |

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\* Party-in-interest



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustee (or other persons who administer the employee benefit plan) has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

**CASCADE NATURAL GAS CORPORATION  
EMPLOYEE RETIREMENT SAVINGS  
PLAN AND TRUST**

DATE: June 18, 2004

/s/ J. D. Wessling

J. D. Wessling, Trustee