FIRST PACTRUST BANCORP INC Form 424B3 November 10, 2011

# Use these links to rapidly review the document <u>TABLE OF CONTENTS</u> INDEX TO BEACH AND GATEWAY FINANCIAL STATEMENTS

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Filed Pursuant to Rule 424(b)(3) Registration No. 333-177652

### MERGER PROPOSED YOUR VOTE IS VERY IMPORTANT

Dear Shareholder:

On August 30, 2011, Beach Business Bank and First PacTrust Bancorp, Inc. agreed to a strategic business combination in which Beach will merge with a wholly owned subsidiary of First PacTrust. In the merger, each share of Beach common stock will be converted into (1) 0.33 of a share of First PacTrust common stock, subject to certain adjustments, and (2) \$4.61 in cash. In certain circumstances described in detail in this proxy statement/prospectus, the merger will be restructured and each share of Beach common stock will be converted into (1) \$9.12 in cash and (2) one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock to be delivered to holders of shares of Beach common stock upon completion of the merger is approximately 1,550,802 shares, based on the number of shares of Beach common stock outstanding as of November 7, 2011 and assuming full exercise of all outstanding and unexercised stock options.

We are sending you this proxy statement/prospectus to notify you of and invite you to the special meeting of Beach shareholders being held to consider the Agreement and Plan of Merger, dated as of August 30, 2011, as amended on October 31, 2011, as it may be further amended from time to time (which we refer to as the merger agreement), that Beach has entered into with First PacTrust, and to ask you to vote at the special meeting in favor of the approval of the merger agreement.

The special meeting of Beach shareholders will be held on December 22, 2011 at the Ayres Hotel, 14400 Hindry Avenue, Hawthorne, California 90250, at 9:00 a.m. local time.

At the special meeting, you will be asked to approve the merger agreement. In the merger, Beach will merge with a wholly owned subsidiary First PacTrust. You will also be asked to approve the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement.

The market value of the merger consideration will fluctuate with the market price of First PacTrust common stock and will not be known at the time you vote on the merger. First PacTrust common stock is currently quoted on the NASDAQ Global Market under the symbol "BANC." On November 8, 2011, the last practicable trading day before the date of this proxy statement/prospectus, the closing share price of First PacTrust common stock was \$11.92 per share as reported on the NASDAQ Global Market. We urge you to obtain current market quotations for First PacTrust and Beach.

Your vote is important. We cannot complete the merger unless Beach's shareholders approve the merger agreement. In order for the merger to be approved, the holders of at least a majority of the shares of Beach common stock outstanding and entitled to vote must vote in favor of approval of the merger agreement. Regardless of whether or not you plan to attend the special meeting, please take the time to vote your shares in accordance with the instructions contained in this proxy statement/prospectus. Failing to vote will have the same effect as voting against the merger.

Beach's board of directors unanimously recommends that Beach shareholders vote "FOR" approval of the merger agreement and "FOR" the approval of the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement.

This proxy statement/prospectus describes the special meeting, the merger, the documents related to the merger and other related matters. Please carefully read this entire proxy statement/prospectus,

including "Risk Factors" for a discussion of the risks relating to the proposed merger. You also can obtain information about First PacTrust from documents that it has filed with the Securities and Exchange Commission.

If you have any questions concerning the merger, please contact Beach's proxy solicitor, Georgeson Inc., 199 Water Street, 26th Floor, New York, New York 10038 at (800) 219-8343 (toll free), or at BBBC@Georgeson.com. Banks and brokerage firms should call Georgeson at (212) 440-9800. We look forward to seeing you at the Ayres Hotel in Hawthorne, California.

#### /s/ John F. Philips

John F. Philips Co-Chairman of the Board Beach Business Bank

/s/ James H. Gray

James H. Gray Co-Chairman of the Board Beach Business Bank

Neither the Securities and Exchange Commission, the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, the California Department of Financial Institutions, nor any state securities commission or any other bank regulatory agency has approved or disapproved the securities to be issued in the merger or determined if this proxy statement/prospectus is accurate or adequate. Any representation to the contrary is a criminal offense.

The securities to be issued in the merger are not savings or deposit accounts or other obligations of any bank or non-bank subsidiary of either First PacTrust or Beach, and they are not insured by the Federal Deposit Insurance Corporation or any other governmental agency.

The date of this proxy statement/prospectus is November 9, 2011, and it is first being mailed or otherwise delivered to Beach shareholders on or about November 10, 2011.

### NOTICE OF SPECIAL MEETING OF SHAREHOLDERS

To the Shareholders of Beach Business Bank:

Beach Business Bank will hold a special meeting of shareholders at 9:00 am local time, on December 22, 2011, at the Ayres Hotel, 14400 Hindry Avenue, Hawthorne, California 90250, to consider and vote upon the following matters:

a proposal to approve the Agreement and Plan of Merger, dated as of August 30, 2011, as amended on October 31, 2011, by and among First PacTrust Bancorp, Inc. and Beach Business Bank, pursuant to which Beach will merge with a wholly owned subsidiary of First PacTrust as more fully described in the attached proxy statement/prospectus; and

a proposal to approve the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement.

We have fixed the close of business on November 4, 2011 as the record date for the special meeting. Only Beach shareholders of record at that time are entitled to notice of, and to vote at, the special meeting, or any adjournment or postponement of the special meeting. In order for the merger to be approved, the holders of a majority of the shares of Beach common stock outstanding and entitled to vote must vote in favor of approval of the merger agreement.

Your vote is very important. We cannot complete the merger unless Beach's common shareholders approve the merger agreement. Failure to vote will have the same effect as voting against the merger.

Regardless of whether you plan to attend the special meeting, please vote as soon as possible. If you hold stock in your name as a shareholder of record, please complete, sign, date and return the accompanying proxy card in the enclosed postage-paid return envelope, or call the toll-free telephone number or use the Internet as described in the instructions included with your proxy card or voting instruction card. If you hold your stock in "street name" through a bank or broker, please follow the instructions on the voting instruction card furnished by the record holder.

The enclosed proxy statement/prospectus provides a detailed description of the special meeting, the merger, the documents related to the merger and other related matters. We urge you to read the proxy statement/prospectus, including any documents incorporated in the proxy statement/prospectus by reference, and its appendices carefully and in their entirety. If you have any questions concerning the merger or the proxy statement/prospectus, would like additional copies of the proxy statement/prospectus or need help voting your shares of Beach common stock, please contact Beach's proxy solicitor, Georgeson, Inc., 199 Water Street, 26th Floor, New York, New York 10038 at (800) 219-8343.

Beach's board of directors has unanimously approved the merger and the merger agreement and unanimously recommends that Beach shareholders vote "FOR" the approval of the merger agreement and "FOR" the approval of the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of such approval.

# BY ORDER OF THE BOARD OF DIRECTORS, /s/ Melissa Lanfre

Melissa Lanfre Corporate Secretary

Manhattan Beach, California November 9, 2011

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### **REFERENCES TO ADDITIONAL INFORMATION**

This proxy statement/prospectus incorporates important business and financial information about First PacTrust from documents filed with or furnished to the Securities and Exchange Commission, or SEC, that are not included in or delivered with this proxy statement/prospectus. You can obtain any of the documents filed with or furnished to the SEC by First PacTrust at no cost from the SEC's website at http://www.sec.gov. You may also request copies of these documents, including documents incorporated by reference in this proxy statement/prospectus, at no cost by contacting First PacTrust at the following address:

First PacTrust Bancorp, Inc. 610 Bay Boulevard Chula Vista, California 91910 Attention: Secretary Telephone: (619) 691-1519

You will not be charged for any of these documents that you request. To obtain timely delivery of these documents, you must request them no later than five business days before the date of the special meeting. This means that Beach shareholders requesting documents must do so by December 15, 2011, in order to receive them before the special meeting.

In addition, if you have questions about the merger or the Beach special meeting, need additional copies of this proxy statement/prospectus or need to obtain proxy cards or other information related to the proxy solicitation, you may contact Georgeson, Inc., at the following address and telephone numbers:

Georgeson, Inc. 199 Water Street, 26th Floor New York, New York 10038 (800) 219-8343 (Toll Free)

Banks and brokerage firms please call: (212) 440-9800

Beach does not have a class of securities registered under Section 12 of the Securities Exchange Act of 1934, as amended, is not subject to the reporting requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and accordingly does not file documents or reports with the SEC.

See "Where You Can Find More Information" for more details.

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## QUESTIONS AND ANSWERS ABOUT THE MERGER AND THE BEACH SPECIAL MEETING

The following are some questions that you may have regarding the merger and the Beach special meeting, and brief answers to those questions. We urge you to read carefully the remainder of this proxy statement/prospectus because the information in this section does not provide all of the information that might be important to you with respect to the merger and the Beach special meeting. Additional important information is also contained in the documents incorporated by reference into this proxy statement/prospectus. See "Where You Can Find More Information."

References in this proxy statement/prospectus to "Beach" refer to Beach Business Bank, a California-chartered state bank. References in this proxy statement/prospectus to "First PacTrust" refer to First PacTrust Bancorp, Inc., a Maryland corporation, and, unless the context otherwise requires, to its affiliates.

#### Q: What am I being asked to vote on at the Beach special meeting?

#### A:

First PacTrust and Beach have entered into an Agreement and Plan of Merger, dated as of August 30, 2011, as amended on October 31, 2011, which is referred to as the merger agreement, pursuant to which First PacTrust has agreed to acquire Beach. Under the terms of the merger agreement, Beach will merge with and into a wholly owned subsidiary of First PacTrust that will be formed prior to the completion of the merger, which we refer to as the merger sub, with the merger sub continuing as the surviving entity. We refer to this transaction as the merger. In certain circumstances described in detail in this proxy statement/prospectus, the merger will be restructured, and the merger sub will merge with and into Beach, with Beach continuing as the surviving entity. Beach shareholders are being asked to approve the merger agreement and the transactions it contemplates, including the merger.

Beach shareholders are also being asked to approve the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement. This is referred to as the adjournment proposal.

#### Q: What will I receive in the merger?

A:

If the merger is completed, you will receive (1) 0.33 of a share of First PacTrust common stock, which we refer to as the exchange ratio, and (2) \$4.61 in cash for each share of Beach common stock you hold immediately prior to the merger, subject to the following adjustments:

if the average price per share of First PacTrust common stock for the 20 trading days immediately preceding (but not including) the fifth trading day prior to the completion of the merger, which we refer to as the First PacTrust closing share value, exceeds \$16.50, then the exchange ratio will be decreased to a number equal to the quotient of 5.44 divided by the First PacTrust closing share value;

if the First PacTrust closing share value is less than \$13.50, or if First PacTrust otherwise determines that there is a reasonable possibility that the First PacTrust common stock to be issued in the merger, as a percentage of the total consideration in the merger, will be less than that necessary to assure reorganization treatment of the merger for tax purposes, then you will receive (1) \$9.12 in cash and (2) one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, exercisable for a period of one year following the completion of the merger, for each share of Beach common stock held immediately prior to the merger (we refer to this consideration as the alternative consideration); and

if the merger is not completed on or before April 2, 2012 due to the failure to obtain regulatory approvals, the aggregate consideration payable to Beach shareholders will be increased by

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\$100,000 for each month beginning on February 1, 2012 until the merger is completed. However, this additional consideration will not exceed the net income of Beach during the period beginning on February 1, 2012 and ending on the date of the completion of the merger. First PacTrust will have the option to deliver any such increase in cash, shares of First PacTrust common stock or any combination thereof, unless the alternative consideration is paid, in which case such increase will be paid in cash.

First PacTrust will not issue any fractional shares of First PacTrust common stock in the merger or fractional shares of First PacTrust common stock upon the exercise of the warrants, as applicable. Beach shareholders who would otherwise be entitled to a fractional share of First PacTrust common stock upon the completion of the merger will instead receive an amount in cash based on the First PacTrust closing share value. Beach shareholders who would otherwise be entitled to a fractional share of First PacTrust common stock upon exercise of their warrants will instead receive an amount in cash based on the closing price of First PacTrust common stock on the trading day immediately preceding the date the warrant is exercised.

#### Q: Will the value of the merger consideration change between the special meeting and the time the merger is completed?

A:

The value of the merger consideration may fluctuate between the special meeting and the completion of the merger based upon the market value for First PacTrust common stock. In the merger you will receive a fraction of a share of First PacTrust common stock for each share of Beach common stock you hold, or, if the alternative consideration is paid, a warrant to purchase a fraction of a share of First PacTrust common stock for each share of Beach common stock you hold. Any fluctuation in the market price of First PacTrust common stock after the special meeting will change the value of the shares of First PacTrust common stock or, if the alternative consideration is paid, the warrants to purchase shares of First PacTrust common stock, that you will receive.

## Q: How does Beach's board of directors recommend that I vote at the special meeting?

#### A:

Beach's board of directors unanimously recommends that you vote "FOR" the proposal to approve the merger agreement and "FOR" the adjournment proposal.

#### Q: When and where is the Beach special meeting?

A:

The Beach special meeting will be held at the Ayres Hotel, 14400 Hindry Avenue, Hawthorne, California 90250 on December 22, 2011, at 9:00 am local time.

## **Q:** What do I need to do now?

#### A:

After you have carefully read this proxy statement/prospectus and have decided how you wish to vote your shares, please vote your shares promptly so that your shares are represented and voted at the special meeting. If you hold your shares in your name as a shareholder of record, you must complete, sign, date and mail your proxy card in the enclosed postage-paid return envelope as soon as possible, or call the toll-free telephone number or use the Internet as described in the instructions included with your proxy card or voting instruction card. If you hold your shares in "street name" through a bank or broker, you must direct your bank or broker to vote in accordance with the instructions you have received from your bank or broker. "Street name" shareholders who wish to vote at the special meeting will need to obtain a proxy form from the institution that holds their shares.

<sup>2</sup> 

## **Q:** What constitutes a quorum for the special meeting?

A:

The presence at the special meeting, in person or by proxy, of holders of a majority of the outstanding shares of Beach common stock entitled to vote at the special meeting will constitute a quorum for the transaction of business. Abstentions and broker non-votes will be included in determining the number of shares present at the meeting for the purpose of determining the presence of a quorum. A broker non-vote occurs under stock exchange rules when a broker is not permitted to vote on a matter without instructions from the beneficial owner of the shares and no instruction is given.

### Q: What is the vote required to approve each proposal at the Beach special meeting?

#### A:

Approval of the merger agreement requires the affirmative vote of the holders of a majority of the outstanding shares of Beach common stock as of the close of business on November 4, 2011, the record date for the special meeting.

Approval of the adjournment proposal requires the affirmative vote of a majority of shares of Beach common stock represented in person or by proxy at the special meeting, even if less than a quorum.

## Q: Why is my vote important?

If you do not vote, it will be more difficult for Beach to obtain the necessary quorum to hold its special meeting. In addition, your failure to vote or failure to instruct your bank or broker as to how to vote will have the same effect as a vote against approval of the merger agreement. The merger agreement must be approved by the holders of a majority of the outstanding shares of Beach common stock entitled to vote at the special meeting. Beach's board of directors unanimously recommends that you vote to approve the merger agreement.

# Q: If my shares of common stock are held in "street name" by my bank or broker, will my bank or broker automatically vote my shares for me?

A:

No. Your bank or broker cannot vote your shares without instructions from you. You should instruct your bank or broker as to how to vote your shares in accordance with the instructions provided to you. Please check the voting form used by your bank or broker.

#### Q: What if I abstain from voting or fail to instruct my bank or broker?

#### A:

If you fail to vote, mark "ABSTAIN" on your proxy or fail to instruct your bank or broker with respect to the proposal to approve the merger agreement, it will have the same effect as a vote "AGAINST" the proposal.

If you mark "ABSTAIN" on your proxy with respect to the adjournment proposal, it will have the same effect as a vote "AGAINST" the proposal. The failure to vote or failure to instruct your bank or broker with respect to the adjournment proposal, however, will have no effect on the adjournment proposal.

#### Q: Can I attend the special meeting and vote my shares in person?

# A:

Yes. All shareholders, including shareholders of record and shareholders who hold their shares through banks, brokers, nominees or any other holder of record, are invited to attend the special meeting. Holders of record of Beach common stock can vote in person at the special meeting. If you are not a shareholder of record, you must obtain a proxy, executed in your favor, from the record holder of your shares, such as a broker, bank or other nominee, to be able to vote in person at the special meeting. If you plan to attend the special meeting, you must hold your shares

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in your own name or have a letter from the record holder of your shares confirming your ownership. In addition, you must bring a form of personal photo identification with you in order to be admitted. Beach reserves the right to refuse admittance to anyone without proper proof of share ownership or without proper photo identification. The use of cameras, sound recording equipment, communications devices or any similar equipment during the special meeting is prohibited without Beach's express written consent.

#### Q: Can I change my vote?

#### A:

Yes. You may revoke any proxy at any time before it is voted by (1) signing and returning a proxy card with a later date, (2) delivering a written revocation letter to Beach's corporate secretary, (3) voting again by telephone or the Internet or (4) attending the special meeting in person, notifying the corporate secretary and voting by ballot at the special meeting. Attendance at the special meeting will not automatically revoke your proxy. A revocation or later-dated proxy received by Beach after the vote will not affect the vote. Beach's corporate secretary's mailing address is Secretary, Beach Business Bank, 1230 Rosecrans Avenue, Suite 100, Manhattan Beach, California 90266. If you hold your shares in "street name" through a bank or broker, you should contact your bank or broker to revoke your proxy.

# **Q:** Will Beach be required to submit the proposal to approve the merger agreement to its shareholders even if Beach's board of directors has withdrawn, modified or qualified its recommendation?

A:

Yes. Unless the merger agreement is terminated before the Beach special meeting, Beach is required to submit the proposal to approve the merger agreement to its shareholders even if Beach's board of directors has withdrawn or modified its recommendation.

#### Q: What are the U.S. federal income tax consequences of the merger to Beach shareholders?

#### A:

Unless the alternative consideration is paid, the merger is intended to qualify as a "reorganization" within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, which we refer to as the Code, and U.S. holders of Beach common stock are not expected to recognize any gain or loss for U.S. federal income tax purposes on the exchange of shares of Beach common stock for shares of First PacTrust common stock in the merger, except that U.S. holders will recognize gain (but not loss) to the extent of the amount of any cash received in the merger.

If the alternative consideration is paid, then the merger will be a taxable transaction and U.S. holders of Beach common stock are expected to recognize gain or loss for U.S. federal income tax purposes in an amount equal to the difference, if any, between (1) the sum of the amount of cash and the fair market value of the warrants to purchase First PacTrust common stock received in the merger and (2) the U.S. holder's adjusted tax basis in the Beach common stock surrendered.

For further information, see "Material U.S. Federal Income Tax Consequences of the Merger."

The U.S. federal income tax consequences described above may not apply to all holders of Beach common stock. A holder's tax consequences will depend on its individual situation. Accordingly, we strongly urge you to consult your tax advisor for a full understanding of the particular tax consequences of the merger to you.

#### Q: What if I want to exercise dissenters' rights?

A:

If you want to exercise dissenters' rights and receive the fair value of your Beach shares in cash instead of the merger consideration described in this proxy statement/prospectus, your shares must not be voted "FOR" approval of the merger agreement, and you must follow other procedures

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after the meeting, as described in Annex C. If you return a signed proxy without voting instructions or with instructions to vote "FOR" the merger agreement, your shares will be automatically voted in favor of the merger agreement and you will lose dissenters' rights. Thus, if you wish to dissent and you execute and return a proxy, you must specify that your shares are to be either voted "AGAINST" or "ABSTAIN" with respect to approval of the merger.

#### Q: If I am a Beach shareholder, should I send in my Beach stock certificates now?

A:

No. Please do not send in your Beach stock certificates with your proxy. After the merger, an exchange agent designated by First PacTrust will send you instructions for exchanging Beach stock certificates for the merger consideration. See "The Merger Agreement Conversion of Shares; Exchange of Certificates."

#### Q: What should I do if I hold my shares of Beach common stock in book-entry form?

A:

You are not required to take any specific actions if your shares of Beach common stock are held in book-entry form. After the completion of the merger, shares of Beach common stock held in book-entry form automatically will be exchanged for the merger consideration, including shares of First PacTrust common stock in book-entry form if the alternative consideration is not paid, and any cash to be received in the merger.

#### Q: Whom may I contact if I cannot locate my Beach stock certificate(s)?

#### A:

If you are unable to locate your original Beach stock certificate(s), you should contact Computershare Trust Company, N.A. at (800) 546-5141.

#### **Q:** When do you expect to complete the merger?

A:

Beach and First PacTrust expect to complete the merger in mid-year 2012. However, neither Beach nor First PacTrust can assure you when or if the merger will occur. Beach and First PacTrust must first obtain the approval of Beach shareholders at the special meeting and the necessary regulatory approvals.

#### **Q:** Whom should I call with questions?

A:

If you have any questions concerning the merger or this proxy statement/prospectus, would like additional copies of this proxy statement/prospectus or need help voting your shares of Beach common stock, please contact: Georgeson, Inc., Beach's proxy solicitor, at (800) 219-8343. Banks and brokerage firms should call Georgeson at (212) 440-9800.

#### SUMMARY

This summary highlights selected information from this proxy statement/prospectus. It may not contain all of the information that is important to you. We urge you to carefully read the entire proxy statement/prospectus, including the appendices, and the other documents to which we refer in order to fully understand the merger. See "Where You Can Find More Information." Each item in this summary refers to the page of this proxy statement/prospectus on which that subject is discussed in more detail.

# In the Merger, Beach Shareholders Will Receive Either Cash and Shares of First PacTrust Common Stock or Cash and Warrants to Purchase Shares of First PacTrust Common Stock (page 38)

If the merger is completed, you will receive (1) 0.33 of a share of First PacTrust common stock and (2) \$4.61 in cash for each share of Beach common stock you hold immediately prior to the merger, subject to the following adjustments:

if the First PacTrust closing share value exceeds \$16.50, then the exchange ratio will be decreased to a number equal to the quotient of 5.44 divided by the First PacTrust closing share value;

if the First PacTrust closing share value is less than \$13.50, or if First PacTrust otherwise determines that there is a reasonable possibility that the First PacTrust common stock to be issued in the merger, as a percentage of the total consideration in the merger, will be less than that necessary to assure reorganization treatment of the merger for tax purposes, then you will receive (1) \$9.12 in cash and (2) one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, exercisable for a period of one year following the completion of the merger, for each share of Beach common stock held immediately prior to the merger; and

if the merger is not completed on or before April 2, 2012 due to the failure to obtain regulatory approvals, the aggregate consideration payable to Beach shareholders will be increased by \$100,000 for each month beginning on February 1, 2012 until the merger is completed. However, this additional consideration will not exceed the net income of Beach during the period beginning on February 1, 2012 and ending on the date of the completion of the merger. First PacTrust will have the option to deliver any such increase in cash, shares of First PacTrust common stock or any combination thereof, unless the alternative consideration is paid, in which case such increase will be paid in cash.

First PacTrust will not issue any fractional shares of First PacTrust common stock in the merger or fractional shares of First PacTrust common stock upon the exercise of the warrants, as applicable. Beach shareholders who would otherwise be entitled to a fractional share of First PacTrust common stock upon the completion of the merger will instead receive an amount in cash based on the First PacTrust closing share value. *For example, if you hold 10 shares of Beach common stock, you will receive three shares of First PacTrust common stock and a cash payment instead of the 0.3 shares of First PacTrust common stock that you otherwise would have received (i.e., 10 shares \times 0.33 = 3.3 shares). Beach shareholders who would otherwise be entitled to a fractional share of First PacTrust common stock upon exercise of their warrants will instead receive an amount in cash based on the closing price of First PacTrust common stock on the trading day immediately preceding the date the warrant is exercised.* 

The merger agreement governs the merger. The merger agreement is included in this proxy statement/prospectus as Annex A. Please read the merger agreement carefully. All descriptions in this summary and elsewhere in this proxy statement/prospectus of the terms and conditions of the merger are qualified by reference to the merger agreement.

# Beach's Board of Directors Unanimously Recommends that Beach Shareholders Vote "FOR" Approval of the Merger Agreement (page 41)

Beach's board of directors determined that the merger, the merger agreement and the transactions contemplated by the merger agreement are advisable and in the best interests of Beach and its shareholders and has unanimously approved the merger and the merger agreement. Beach's board of directors unanimously recommends that Beach shareholders vote "FOR" approval of the merger agreement. For the factors considered by Beach's board of directors in reaching its decision to approve the merger agreement, see "The Merger" Beach's Reasons for the Merger; Recommendation of Beach's Board of Directors."

# Sandler O'Neill + Partners, L.P. Has Provided an Opinion to Beach's Board of Directors Regarding the Merger Consideration (page 43 and Annex B)

On August 30, 2011, Sandler O'Neill + Partners, L.P., Beach's financial advisor in connection with the merger, rendered its oral opinion to Beach's board of directors, subsequently confirmed in writing, that as of such date and based upon and subject to the assumptions, procedures, considerations, qualifications and limitations set forth in the written opinion, the merger consideration was fair, from a financial point of view, to the holders of shares of Beach common stock.

The full text of Sandler O'Neill's opinion, dated August 30, 2011, is attached as Annex B to this proxy statement/prospectus. You should read the opinion in its entirety for a discussion of the assumptions made, procedures followed, factors considered and limitations upon the review undertaken by Sandler O'Neill in rendering its opinion.

Sandler O'Neill's opinion is directed to Beach's board of directors, addresses only the fairness of the merger consideration from a financial point of view to the holders of shares of Beach common stock on the date the opinion was rendered, and does not address any other aspect of the merger or constitute a recommendation as to how any shareholders of Beach should vote at any shareholder meeting held in connection with the merger.

For further information, see "The Merger Opinion of Sandler O'Neill + Partners, L.P."

#### What Holders of Beach Stock Options and Other Equity-Based Awards Will Receive (page 64)

Each option to acquire Beach common stock, which we refer to as a Beach option, will become fully vested and exercisable no later than 10 business days prior to the completion of the merger. Any Beach option that has not been exercised will be cancelled at the effective time of the merger, and holders of such Beach options will be entitled to receive, for each Beach option, an amount in cash equal to the excess, if any, of (1) the average of the last trading price of Beach common stock, as reported on the OTC Bulletin Board, for each of the five trading days immediately preceding the completion of the merger on which a trade of Beach common stock was reported over (2) the per share exercise price for each share of Beach common stock subject to the Beach option. Accordingly, it is not anticipated that any Beach options will be outstanding at the effective time of the merger.

Each outstanding restricted share of Beach common stock, and each outstanding right to receive a restricted share of Beach common stock, will be converted into a restricted share of First PacTrust common stock, or a right to receive a restricted share of First PacTrust common stock, as the case may be, on the same terms and conditions applicable to the corresponding restricted shares of Beach common stock or rights to receive restricted shares of Beach common stock immediately before the completion of the merger, except that they will be adjusted to reflect the exchange ratio under the merger agreement. Certain of the restricted shares of Beach common stock held by Beach's named executive officers will vest upon the TARP redemption (which is described below in "The Merger Agreement Redemption of Preferred Stock Held by the United States Department of the Treasury") in accordance with their terms. For more information, see "The Merger Interests of Beach's Directors and Executive Officers in the Merger."

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#### Beach Will Hold its Special Meeting on December 22, 2011 (page 31)

The special meeting of Beach shareholders will be held on December 22, 2011, at 9:00 am local time, at the Ayres Hotel, 14400 Hindry Avenue, Hawthorne, California 90250. At the special meeting, Beach shareholders will be asked to:

approve the merger agreement and the transactions it contemplates; and

approve the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement, which we refer to as the adjournment proposal.

Only holders of record at the close of business on November 4, 2011 will be entitled to vote at the special meeting. Each share of Beach common stock is entitled to one vote on each proposal to be considered at the Beach special meeting. As of the record date, there were 4,046,733 shares of Beach common stock entitled to vote at the special meeting. Each of the directors of Beach and certain of the executive officers of Beach have entered into voting agreements with First PacTrust, pursuant to which they have agreed, solely in their capacity as Beach shareholders, to vote all of their shares of Beach common stock in favor of the proposals to be presented at the special meeting. As of the record date, Beach directors and executive officers who are parties to the voting agreements owned and were entitled to vote an aggregate of approximately 720,172 shares of Beach common stock. As of the record date, the directors and executive officers of Beach common stock representing approximately 18% of the shares of Beach common stock outstanding on that date, and held options to purchase 440,900 shares of Beach common stock (other than shares held as fiduciary, custodian or agent), and its directors and executive officers or their affiliates held in the aggregate 184,474 shares of Beach common stock.

To approve the merger agreement, holders of a majority of the outstanding shares of Beach common stock entitled to vote at the special meeting must vote in favor of approving the merger agreement. Because approval is based on the affirmative vote of a majority of the shares outstanding, your failure to vote, failure to instruct your bank or broker how to vote with respect to the proposal to approve the merger agreement or abstention will have the same effect as a vote against approval of the merger agreement.

Approval of the adjournment proposal requires the affirmative vote of a majority of shares of Beach common stock entitled to vote on, and represented in person or by proxy at the special meeting, even if less than a quorum. Because approval of the adjournment proposal is based on the affirmative vote of a majority of shares voting or expressly abstaining at the special meeting, abstentions will have the same effect as a vote against such proposal. The failure to vote or failure to instruct your bank or broker how to vote with respect to the adjournment proposal, however, will have no effect on such proposal.

#### The Tax Treatment of the Merger Will Depend on the Structure of the Merger (page 82)

Unless the alternative consideration is paid, the merger is intended to qualify as a "reorganization" within the meaning of Section 368(a) of the Code, and it is a condition to the respective obligations of First PacTrust and Beach to complete the merger that each of First PacTrust and Beach receive a legal opinion to that effect. Accordingly, U.S. holders of Beach common stock are not expected to recognize any gain or loss for U.S. federal income tax purposes on the exchange of shares of Beach common stock for shares of First PacTrust common stock in the merger, except that U.S. holders will recognized gain (but not loss) to the extent of the amount of any cash received in the merger.

If the alternative consideration is paid, then the merger will be a taxable transaction and U.S. holders of Beach common stock are expected to recognize gain or loss for U.S. federal income tax

purposes in an amount equal to the difference, if any, between (1) the sum of the amount of cash and the fair market value of the warrants to purchase First PacTrust common stock received in the merger and (2) the U.S. holder's adjusted tax basis in the shares of Beach common stock surrendered.

For further information, see "Material U.S. Federal Income Tax Consequences of the Merger."

The U.S. federal income tax consequences described above may not apply to all holders of Beach common stock. A holder's tax consequences will depend on its individual situation. Accordingly, we strongly urge you to consult your tax advisor for a full understanding of the particular tax consequences of the merger to you.

#### Beach's Officers and Directors Have Financial Interests in the Merger that Differ from Your Interests (page 53)

Beach shareholders should be aware that some of Beach's directors and executive officers have interests in the merger and have arrangements that are different from, or in addition to, those of Beach shareholders generally. These interests and arrangements may create potential conflicts of interest. Beach's board of directors was aware of these interests and considered these interests, among other matters, when making its decision to approve the merger agreement, and in recommending that Beach's shareholders vote in favor of approving the merger agreement.

Beach is party to Executive Employment Agreements with each of its named executive officers. These agreements provide for severance benefits in the event of certain qualifying terminations of employment, including a termination due to a change in control.

Each Beach option will become fully vested and exercisable no later than 10 business days prior to the completion of the merger. Any Beach option that has not been exercised will be cancelled at the effective time of the merger, and holders of such Beach options will be entitled to receive, for each Beach option, an amount in cash equal to the excess, if any, of (1) the average of the last trading price of Beach common stock, as reported on the OTC Bulletin Board, for each of the five trading days immediately preceding the completion of the merger on which a trade of Beach common stock was reported over (2) the per share exercise price for each share of Beach common stock subject to the Beach option.

In addition, certain of the restricted shares of Beach common stock held by the Beach named executive officers will vest upon the TARP redemption (which is described below in "The Merger Agreement Redemption of Preferred Stock Held by the United States Department of the Treasury") in accordance with their terms.

For a more complete description of these interests, see "The Merger Interests of Beach's Directors and Executive Officers in the Merger" and "The Merger Agreement Treatment of Beach Stock Options and Other Equity-Based Awards."

#### Beach Shareholders Who Do Not Vote "For" the Merger Will Have Dissenters' Rights (page 57)

Under California law, which is the law under which Beach is incorporated, the holders of Beach common stock will be entitled to dissenters' appraisal rights in connection with the merger, provided they do not vote "FOR" the merger and comply with all other applicable statutory procedures for asserting dissenters' rights required by California law. Thus, if you wish to dissent and you execute and return a proxy in the accompanying form, you must specify that your shares are to be voted "AGAINST" or "ABSTAIN" with respect to approval of the merger. If you do not return your proxy then you also may exercise your dissenters' rights. Shareholders who exercise their dissenters' rights by complying with the applicable statutory procedures required by California law will be entitled to receive payment in cash for the fair value of their shares as determined by Beach or, in the event that Beach and such shareholders cannot agree on the fair value of their shares, in a judicial proceeding. The

procedures to be followed by dissenting shareholders are described below in "The Merger Dissenters' Rights in the Merger."

#### Conditions That Must Be Satisfied or Waived for the Merger to Occur (page 75)

Currently, Beach and First PacTrust expect to complete the merger mid-year 2012. As more fully described in this proxy statement/prospectus and in the merger agreement, the completion of the merger depends on a number of conditions being satisfied or, where legally permissible, waived. These conditions include, among others, approval of the merger agreement by Beach's shareholders and the receipt of certain required regulatory approvals.

Neither Beach nor First PacTrust can be certain when, or if, the conditions to the merger will be satisfied or waived, or that the merger will be completed.

#### Termination of the Merger Agreement (page 76)

The merger agreement can be terminated at any time prior to completion of the merger by mutual consent, or by either party in the following circumstances:

the merger has not been completed by May 30, 2012 (if the failure to complete the merger by that date is not caused by the terminating party's breach of the merger agreement), subject to a 90-day extension if the reason for the delay is limited to the receipt of required regulatory approvals (we refer to this date, as extended, as the end date);

any required regulatory approval has been denied by the relevant regulatory authority and this denial has become final and nonappealable, or a regulatory authority has issued a final, nonappealable injunction permanently enjoining or otherwise prohibiting the completion of the merger or the other transactions contemplated by the merger agreement;

there is a breach by the other party that would cause the failure of the closing conditions described above, and the breach is not cured prior to the earlier of May 30, 2012 and 30 business days following written notice of the breach; or

Beach shareholders fail to approve the merger agreement at the shareholder meeting, and Beach is not obligated to resubmit the merger agreement to its shareholders for approval at a second shareholder meeting as described below in "The Merger Agreement Beach Shareholder Meeting and Recommendation of Beach's Board of Directors," or the merger agreement is resubmitted to Beach shareholders at a second shareholder meeting and the Beach shareholders fail to approve the merger agreement at such shareholder meeting.

In addition, First PacTrust may terminate the merger agreement in the following circumstances:

Beach shareholders fail to approve the merger agreement at the shareholder meeting (regardless of whether or not Beach is obligated to resubmit the merger agreement to its shareholders for approval at a second shareholder meeting as described below in "The Merger Agreement Beach Shareholder Meeting and Recommendation of Beach's Board of Directors");

Beach's board of directors fails to recommend to the Beach shareholders that they approve the merger agreement or withdraws, modifies or qualifies such recommendation in a manner adverse to First PacTrust;

Beach's board of directors fails to reaffirm its recommendation of the merger within 10 business days after the public announcement of an acquisition proposal (or material modification thereto);

Beach's board of directors breaches its non-solicitation obligations described below in "The Merger Agreement Agreement Not to Solicit Other Offers" or its obligations with respect to calling shareholder meetings and acquisition proposals described below in "The Merger

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Agreement Beach Shareholder Meeting and Recommendation of Beach's Board of Directors"; or

Beach's board of directors approves, recommends or endorses an alternative transaction (as described below in "The Merger Agreement Beach Shareholder Meeting and Recommendation of Beach's Board of Directors") or acquisition proposal.

#### **Termination Fee (page 77)**

If the merger agreement is terminated under certain circumstances, including circumstances involving a change in recommendation by Beach's board of directors, Beach may be required to pay First PacTrust a termination fee of \$2 million and to reimburse First PacTrust's expenses incurred in connection with the merger agreement and the transactions contemplated thereby. The termination fee could discourage other companies from seeking to acquire or merge with Beach.

#### **Regulatory Approvals Required for the Merger (page 60)**

Both Beach and First PacTrust have agreed to use their reasonable best efforts to obtain all regulatory approvals required to complete the transactions contemplated by the merger agreement. These approvals include approval from, among others: the Board of Governors of the Federal Reserve System, or Federal Reserve Board, the California Department of Financial Institutions and the Federal Deposit Insurance Corporation, or FDIC. First PacTrust and Beach have filed, or are in the process of filing, applications and notifications to obtain the required regulatory approvals.

Although neither Beach nor First PacTrust knows of any reason why it cannot obtain these regulatory approvals in a timely manner, Beach and First PacTrust cannot be certain when or if they will be obtained.

#### Board of Directors and Executive Officers of First PacTrust Following Completion of the Merger (page 53)

Upon completion of the merger, the number of directors constituting First PacTrust's board of directors will be increased by one, and Robb Evans, who is currently a director of Beach, is expected to be appointed to First PacTrust's board of directors. In addition, upon completion of the merger, Robert M. Franko, who is currently President and CEO of Beach, is expected to be appointed to First PacTrust.

#### The Rights of Beach Shareholders Will Change as a Result of the Merger (page 88)

The rights of Beach shareholders will change as a result of the merger due to differences in First PacTrust's and Beach's governing documents. The rights of Beach shareholders are governed by California law and by Beach's articles of incorporation and amended and restated bylaws, each as amended to date (which we refer to as Beach's articles of incorporation and bylaws, respectively). Upon the completion of the merger, the rights of Beach shareholders will be governed by Maryland law and First PacTrust's articles of incorporation and amended and restated bylaws.

See "Comparison of Shareholders' Rights" for a description of the material differences in shareholder rights under each of the First PacTrust and Beach governing documents.

#### Litigation Relating to the Merger (page 62)

Beach and Beach's directors are named as defendants in two lawsuits that are pending in connection with the merger. First PacTrust is also named as a defendant in these lawsuits. See "The Merger Litigation Relating to the Merger."

#### Information About the Companies (page 35)

#### First PacTrust Bancorp, Inc.

First PacTrust is a savings and loan holding company, or SLHC, incorporated under Maryland law in March 2002 to hold all of the stock of Pacific Trust Bank, fsb, which we refer to as PacTrust Bank. As a SLHC, First PacTrust activities are limited to banking, securities, insurance and financial services-related activities. First PacTrust is not an operating company and has no significant assets other than all of the outstanding shares of common stock of PacTrust Bank, the net proceeds retained from its initial public offering completed in August 2002, its loan to the First PacTrust Employee Stock Ownership Plan, the proceeds from investments made and the net proceeds retained from a private placement completed in November 2010. First PacTrust has no significant liabilities other than employee compensation. The management of First PacTrust and PacTrust Bank is substantially the same. At June 30, 2011, First PacTrust had consolidated total assets of approximately \$882.3 million, gross loans of \$680.3 million and total deposits of \$685.9 million.

In June 2011, First PacTrust entered into a definitive agreement to acquire all of the outstanding shares of Gateway Bancorp (which we refer to as Gateway), the holding company for Gateway Business Bank, for an aggregate purchase price of up to \$17 million in cash, which we refer to as the Gateway acquisition. It is anticipated that Gateway Business Bank will merge with and into PacTrust Bank immediately following the completion of the Gateway acquisition. At the completion of the Gateway acquisition, the combined company is expected to operate through 14 bank branch locations throughout Southern California (including Los Angeles, Orange, Riverside and San Diego Counties) and 22 loan production offices in California, Arizona and Oregon. Completion of the transaction is subject to certain conditions. First PacTrust expects to complete the transaction in the fourth quarter of 2011, although First PacTrust cannot assure you that the transaction will close on such timetable or at all.

The principal executive offices of First PacTrust are located at 610 Bay Boulevard, Chula Vista, California 91910, and its telephone number is (619) 691-1519. First PacTrust's website can be accessed at http://www.firstpactrustbancorp.com. Information contained in First PacTrust's website does not constitute part of, and is not incorporated into, this proxy statement/prospectus. First PacTrust common stock is quoted on the NASDAQ Global Market under the symbol BANC.

Additional information about First PacTrust and its subsidiaries is included in documents incorporated by reference in this proxy statement/prospectus. See "Where You Can Find More Information."

#### Beach Business Bank

Beach is a California-chartered state bank headquartered in Manhattan Beach, California in the South Bay of Los Angeles County, California. Beach's primary federal regulator is the FDIC. Beach opened for business on June 1, 2004.

Beach is a community bank engaged in the general commercial banking business. Its primary market area is Southern Los Angeles County and Northern Orange County, California. Beach specializes in serving small- to mid-sized businesses in its primary market area. Through The Doctors Bank®, a division of Beach, Beach also serves physicians and dentists nationwide. In addition, Beach provides loans to small businesses under the SBA programs of the U.S. Small Business Administration, or SBA. At June 30, 2011, Beach had assets of approximately \$304.2 million, gross loans of \$249.1 million and total deposits of \$263.4 million.

Beach's principal executive offices are located at 1230 Rosecrans Avenue, Suite 100, Manhattan Beach, California 90266, and its telephone number is (310) 536-2260. Beach's website can be accessed at http://www.beachbusinessbank.com. Information contained in Beach's website does not constitute part of, and is not incorporated into, this proxy statement/prospectus.

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### SELECTED CONSOLIDATED HISTORICAL FINANCIAL DATA OF BEACH

The following table summarizes financial results achieved by Beach for the periods and at the dates indicated and should be read in conjunction with Beach's audited and interim financial statements and the notes to such audited and interim financial statements, which appear elsewhere in this proxy statement/prospectus. The selected financial and other data as of and for the two years ended December 31, 2010 and December 31, 2009 is derived in part from the audited financial statements of Beach which appear elsewhere in this proxy statement/prospectus. The selected financial statements of Beach which appear elsewhere in this proxy statement/prospectus. The selected financial statements of Beach which appear elsewhere in this proxy statement/prospectus. The selected financial statements of Beach which appear elsewhere in this proxy statement/prospectus. The results of operations for the six months ended June 30, 2011 and 2010 is derived from the unaudited financial statements of Beach which appear elsewhere in this proxy statement/prospectus. The results of operations for the six months ended June 30, 2011 are not necessarily indicative of the results of operations to be expected for the entire year.

	As of and Six Mont June	hs E	Ended		or the ed 31,		
	2011	2010		2010		2009	
	(In The	ousa	nds of Dollar	s, ex	cept per sha	e da	ata)
Income Statement:							
Interest income	\$ 7,786	\$	6,982	\$	14,451	\$	13,596
Interest expense	1,302		1,853		3,540		4,958
Net interest income before provision							
for loan losses	6,484		5,129		10,911		8,638
Provision for loan losses	686		860		2,394		5,820
Net interest income after provision							
for loan losses	5,798		4,269		8,517		2,818
Customer service fees	291		244		755		412
Loan servicing income	201		177		400		304
Recovery of collection expense			279		279		
Gain on sale of loans	609		86		386		224
Gain on sale of OREO	2		170		329		
Total non-interest income	1,103		956		2,149		940
Total non-interest expense	5,903		4,617		9,047		9,308
Income/(loss) before taxes	998		608		1,619		(5,550)
Income tax expense/(benefit)							
Net income/(loss)	998		608		1,619		(5,550)
Dividends paid on preferred stock	194		357		551		
Net income (loss) available to							
common shareholders	\$ 804	\$	251	\$	1,068	\$	(5,550)
					,	·	(- , ,
Share Data:							
Earnings per share:							
Basic	\$ 0.20	\$	0.06	\$	0.26	\$	(1.43)
Diluted	\$ 0.20	\$	0.06	\$	0.26	\$	(1.43)
Weighted average common shares							
outstanding:							
Basic	4,036,984		4,036,984		4,036,984		4,036,984
Diluted	4,080,295		4,047,505		4,057,526		4,036,984
Balance Sheets:							
Total assets	\$ 304,209	\$	278,398	\$	307,782	\$	255,321
Investment securities	6,821		5,064		5,039		6,248
Cash and cash equivalents	40,932		23,985		39,561		15,558
Loans, net	242,724		234,347		249,795		210,491

Real estate owned, net			162	2,100
Securities available-for-sale	6,821	5,064	5,039	6,248
Other investments (interest-bearing				
term deposits)	8,880	9,312	7,334	15,477
FHLB and other bank stock, at cost	1,448	1,003	1,253	992
Total deposits	263,111	235,193	264,029	212,083
Total borrowings		5,000	3,754	5,000
Total stockholders' equity	\$ 37,050	\$ 35,294	\$ 36,184	\$ 34,933
		13		

	As of and F Six Months June 3	Ended	As of and H Year En Decembe	ded
	2011 (I	2010 n Thousands	2010 of Dollars,	2009
		except per sh		
Performance Ratios:				
Return on average assets(1)	0.67%	0.46%	0.57%	(2.22)%
Return on average equity(2)	5.47%	3.47%	4.55%	(14.34)%
Dividend payout ratio	0.00%	0.00%	0.00%	0.00%
Interest Rate Spread Information:				
Average during period(3)	4.02%	3.40%	3.44%	2.77%
End of period(4)	3.85%	3.41%	3.32%	3.06%
Net interest margin(4)	4.46%	3.94%	3.94%	3.56%
Ratio of operating expense to average total assets	3.95%	3.49%	3.17%	3.73%
Efficiency ratio(5)	77.81%	75.87%	69.28%	97.19%
Ratio of average interest-earning assets to average interest-bearing liabilities	149.19%	138.58%	138.76%	138.82%
Capital Ratios:				
Average stockholders' equity to average total assets	12.20%	13.23%	12.49%	15.50%
Tier 1 capital to adjusted total assets	12.12%	12.90%	11.80%	13.60%
Tier 1 capital to total risk-weighted assets	15.35%	13.89%	13.71%	14.26%
Total capital to total risk-weighted assets	16.62%	15.15%	14.97%	15.60%
Asset Quality Ratios:				
Nonperforming loans to total loans(6)	2.99%	3.07%	3.86%	2.74%
Nonperforming assets to total loans and other real estate owned(7)	2.99%	3.07%	3.92%	3.67%
Net charge-offs to average total loans	0.48%	1.53%	1.42%	2.05%
Allowance for loan losses to nonperforming loans	80.85%	81.78%	60.09%	115.33%
Allowance for loan losses to gross loans at period end	2.42%	2.51%	2.32%	3.16%
(1) Net income divided by average total assets.				
(2)				
Net income divided by average stockholders' equity.				
(3) Represents the weighted average yield on interest-earning assets less th period indicated.	ne weighted aver	rage cost of i	nterest-bear	ing liabilitie
(4) Represents net interest income as a percentage of average interest-earn	ing assets.			

## (5)

Represents the ratio of noninterest expense to the sum of net interest income before provision for loan losses and total noninterest income excluding securities gains and losses.

## (6)

Nonperforming loans consist of nonaccrual loans, loans past due 90 days or more and restructured loans.

#### (7)

Nonperforming assets consist of nonperforming loans (see footnote 6 above) and other real estate owned.

## UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The following unaudited pro forma combined condensed consolidated financial information has been prepared using the acquisition method of accounting, giving effect to First PacTrust's proposed acquisition of Gateway and/or First PacTrust's proposed merger with Beach. The unaudited pro forma combined condensed consolidated statement of financial condition combines the historical financial information of First PacTrust, Gateway and Beach as of June 30, 2011, and assumes that the proposed Gateway acquisition and the proposed Beach merger were completed on that date. The unaudited pro forma combined condensed consolidated statement of financial condition also combines the historical financial information of First PacTrust and Beach only, in the event the Gateway acquisition is not completed.

The unaudited pro forma combined condensed consolidated statements of operations for the twelve month period ended December 31, 2010 and the sixth month period ended June 30, 2011 give effect to the proposed Gateway acquisition and the proposed Beach merger as if both transactions had been completed on January 1, 2010. The unaudited pro forma combined condensed consolidated statements of operations also gives effect to the proposed Beach merger only, in the event the Gateway acquisition is not completed.

The unaudited pro forma combined condensed consolidated financial information is presented for illustrative purposes only and does not indicate the financial results of the combined company had the companies actually been combined on the dates described above, nor is it necessarily indicative of the results of operations in future periods or the future financial position of the combined entities. The unaudited pro forma combined consolidated financial information also does not consider any potential impacts of current market conditions on revenues, expense efficiencies, asset dispositions and share repurchases, among other factors.

The value of the shares of First PacTrust common stock issued in connection with the Beach merger as well as the amount of cash paid to Beach shareholders will be based on the closing price of First PacTrust common stock on the date the merger is completed. For purposes of the pro forma financial information, the fair value of First PacTrust common stock was assumed to be \$13.50 per share, which is the price at or above which Beach shareholders will receive merger consideration consisting of shares of First PacTrust common stock (as opposed to warrants to purchase shares of First PacTrust common stock) and cash. The actual value of First PacTrust common stock at the completion of the merger, and the form of merger consideration paid to Beach shareholders, could be different.

The pro forma financial information includes estimated adjustments to record assets and liabilities of Gateway and/or Beach at their respective fair values and represents First PacTrust's pro forma estimates based on available information. The pro forma adjustments included herein are subject to change depending on changes in interest rates and the fair value of the components of assets and liabilities and as additional information becomes available and additional analyses are performed. The final allocation of the purchase price will be determined after the Gateway acquisition and/or the Beach merger are completed and after completion of thorough analyses to determine the fair value of Gateway's and/or Beach's tangible and identifiable intangible assets and liabilities as of the dates the Gateway acquisition and the Beach merger are completed. Increases or decreases in the estimated fair values of the net assets as compared with the information shown in the unaudited pro forma combined condensed consolidated financial information may change the amount of the purchase price allocated to goodwill and other assets and liabilities. Any changes to Gateway and/or Beach stockholders' equity, including results of operations from June 30, 2011 through the dates the Gateway acquisition and the Beach merger are completed, will also change the purchase price

allocation, which may include the recording of a lower or higher amount of goodwill. The final adjustments may be materially different from the unaudited pro forma adjustments presented herein.

The 2010 historical financial results of First PacTrust and Beach also include \$0.96 million and \$0.55 million of preferred stock dividends and discount accretion, respectively. These amounts relate to First PacTrust's and Beach's participation in the United States Department of the Treasury's Capital Purchase Program. First PacTrust redeemed in full the amounts invested by the United States Department of Treasury as of December 2010. For the six month period ending June 30, 2011, Beach incurred an additional expense of \$0.19 million under this program. Since then, Beach has redeemed \$3.0 million or 47.6% the amounts invested by the United States Department of Treasury under the Capital Purchase Program. Under the merger agreement, Beach will redeem the balance of this investment immediately prior to the completion of the merger. See "The Merger Agreement Redemption of Preferred Stock Held by the United States Department of the Treasury." On August 30, 2011, First PacTrust issued 32,000 shares of Senior Non-Cumulative Perpetual Preferred Stock, Series A to the United States Department of the Treasury at a par value of \$1,000 per share. We refer to these shares as the SBLF shares. This represented an infusion of \$32 million in new Tier 1 capital from the Small Business Lending Fund, or SBLF. For the first 4.5 years, the dividend payment on the SBLF shares will vary between 1-5% based upon PacTrust Bank's ability to generate SBLF qualifying loans. On October 3, 2011, First PacTrust made its first dividend payment on the SBLF shares will increase to 9%.

First PacTrust anticipates that the Gateway acquisition and Beach merger will provide the combined company with financial benefits that include reduced operating expenses. The unaudited pro forma combined condensed consolidated financial information, although helpful in illustrating the financial characteristics of the combined company under one set of assumptions, does not necessarily reflect the exact benefits of expected cost savings or opportunities to earn additional revenue and, accordingly, does not attempt to predict or suggest future results. It also does not necessarily reflect what the historical results of the combined company would have been had the companies been combined during these periods.

The unaudited pro forma combined condensed consolidated financial information has been derived from and should be read in conjunction with the respective period's historical consolidated financial statements and the related notes of First PacTrust, Beach and Gateway. The historical consolidated financial statements of First PacTrust are filed with the SEC and incorporated by reference into this proxy statement/prospectus. See "Where You Can Find More Information." The historical consolidated financial statements of Beach and Gateway are included elsewhere in this proxy statement/prospectus.

The unaudited pro forma combined stockholders' equity and net income are qualified by the statements set forth under this caption and should not be considered indicative of the market value of First PacTrust common stock or the actual or future results of operations of First PacTrust for any period. Actual results may be materially different than the pro forma information presented.

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### Unaudited Pro Forma Combined Condensed Consolidated Statement of Financial Condition as of June 30, 2011

#### (In thousands of dollars)

					В	each Merge	er			(	Gat	eway Acquisi		
Assets:	Pa	First acTrust istorical	Bead Histor		]	ro Forma Merger justments		Pro Forma Combined First PacTrust and Beach		ateway istorical	Tr	ro Forma ansaction justments	C I	ro Forma Combined First PacTrust, Beach d Gateway
Cash and due from banks	\$	5,447	\$ 8	.961	\$		\$	14,408	\$	5,342	\$		\$	19,750
Interest-bearing deposits, fed	Ψ	5,777	φυ	,701	ψ		ψ	14,400	φ	5,542	ψ		ψ	19,750
funds sold & time deposits		55,592	40	.852		(25,155)(1	)	71,289		54,598		(16,374)(10)		109.513
Securities held to maturity		00,072	10	,052		(20,100)(1	)	/1,209		85		10(11)		95
Securities available for sale		74.613	6	.821				81.434		89		10(11)		81,523
Federal Home Loan Bank		, 1,010	Ũ	,021				01,101		07				01,020
stock, at cost		7,650	1	,448				9,098		697				9,795
Loans		680,336	248			(8,830)(2	)	920,250		109,578		(10,258)(12)	1	1,019,570
Less: Allowance for loan		,		,.		(-)/( .	/	,				( / ( )		, ,
losses		8,431	6	,020		(6,020)(3	)	8,431		3,665		(3,665)(13)		8,431
							,							
Net Loans		671,905	242	.724		(2,810)		911,819		105,913		(6,593)		1,011,139
Accrued interest receivable		3,466	272	,724 941		(2,010)		4,407		356		(0,373)		4,763
Real estate owned, net		15,019		741				15,019		4,316				19,335
Premises and equipment, net		8,716		354				9,070		601				9,671
Bank owned life insurance		0,710		554				9,070		001				9,071
investment		18,295						18,295						18,295
Prepaid FDIC assessment		2,781						2,781						2,781
Goodwill		2,701				4,136(4	)	4,136		459		(459)(14)		4,136
Other identifiable intangibles						7,134(5		7,134		34		1,542(15)		8,710
Other assets		18,782	2	,108			) 6)	20,890		3,150		2,517(16)		26,557
Other assets		10,702	2	,100		(	0)	20,070		5,150		2,517(10)		20,337
Total assets	\$	882,266	\$ 304	,209	\$	(16,695)	\$	1,169,780	\$	175,640	\$	(19,357)	\$	1,326,063
Liabilities and Stockholders'														
Equity:														
Deposits														
Noninterest-bearing	\$	21,702	\$ 62	,904	\$		\$	84,606	\$	20,629	\$		\$	105,235
Interest-bearing		45,943	14	,095				60,038		954				60,992
Money market accounts		85,973	39	,331				125,304		25,766				151,070
Savings accounts		135,438	121	,484				256,922		5,172				262,094
Certificates of deposits		396,878	25	,297		253(7)	)	422,428		95,205		952(17)		518,585
Total deposits	\$	685,934	\$ 263	,111	\$	253	\$	949,298	\$	147,726	\$	952	\$	1,097,976
Advances from Federal Home		)		,				,		.,				,,
Loan Bank		30,000						30,000		529				30,529
Accrued expenses and other liabilities		5,857	4	,048		1,710(8	)	11,615		3,765		(1	3)	15,380
Total liabilities	\$	721,791	\$ 267	· · · · · · · · · · · · · · · · · · ·	\$	1,963	\$		\$	152,020	\$	952	\$	1,143,885
Stockholders' equity		160,475	37	,050		(18,658)(9	)	178,867		23,620		(20,309)(19)		182,178
Total liabilities and stockholders' equity	\$	882,266	\$ 304	,209	\$	(16,695)	\$	1,169,780	\$	175,640	\$	(19,357)	\$	1,326,063
······		,			Ŧ	( ),,,,,,)	Ŧ	,,	Ŧ		Ŧ	( . ,		,. ,,

The accompanying notes are an integral part of these pro forma financial statements.

## Unaudited Pro Forma Combined Condensed Consolidated Statement of Operations For the twelve month period ended December 31, 2010

# (In thousands of dollars except share and per share data)

			Beach Merger			lerger		Forma mbined	Ga	ateway	-	uisition Pro		ro Forma Combined First
	Pa	First cTrust storical		Beach storical		Pro Forma Merger djustments	l Pa	First cTrust l Beach			F Trai	orma nsaction istments		PacTrust, Beach d Gateway
Interest income														
Loans, including fees	\$	35,439	\$	14,012	\$	562(20)		50,013	\$	8,005	\$	1,319(2		59,337
Securities and other		5,505		438		(20	))	5,943		129		(2)(2	20)	6,070
Total interest income		40,944		14,450		562		55,956		8,134		1,317		65,407
Interest expense														
Deposits		7,933		3,383		84(20)		11,400		2,451		318(2	20)	14,169
Borrowings		2,855		157				3,012		1				3,013
Total interest expense		10,788		3,540		84		14,412		2,452		318		17,182
Net interest income before														
provision for loan losses		30,156		10,910		478		41,544		5,682		999		48,225
Provision for loan losses		8,957		2,394		(21	1)	11,351		2,775			(21)	14,126
Net interest income after														
provision for loan losses		21,199		8,516		478		30,193		2,907		999		34,099
Non-interest income:														
Customer service charges, fee and other		1,336		754				2,090		214				2,304
Loan servicing				400				400		288				688
Net gain on sale of loans				386				386		34,287				34,673
Net gain on sale of securities		3,274						3,274						3,274
Other		269		609				878		527				1,405
Total non-interest income		4,879		2,149		(22	2)	7,028		35,316			(22)	42,344
Non-interest expense														
Salaries and benefits		9,866		5,670				15,536		22,392				37,928
Occupancy and equipment														
expense		1,914		1,031				2,945		3,110				6,055
OREO expense		3,001		43				3,044		1,697				4,741
Amortization of core deposit														
and other intangibles Merger and acquisition						1,427(23)		1,427				315(2	23)	1,742
integration expenses						(24	4)						(24)	
Other		7,436		2,303		(21	.,	9,739		10,062			(21)	19,801
Total non-interest expense		22,217		9,047		1,427(25)		32,691		37,261		315(2	25)	70,267
Income before income taxes		3,861		1,618		(949)		4,530		962		684		6,176
Income tax expense/(benefit)		1,036		-,		281(26)		1,317		692			(26)	2,009
Net income	\$	2,825	\$	1,618	\$	(1,230)	\$	3,213	\$	270	\$	684	\$	4,167
Preferred stock dividends and discount accretion		960		550				1,510						1,510
Net income available to common shareholders	\$	1,865	\$	1,068	\$	(1,230)	\$	1,703	\$	270	\$	684	\$	2,657

Basic earnings per share	\$	0.37	\$	0.26		\$	0.26	\$	27.02	\$	0.41
Diluted earnings per share	\$	0.37	\$	0.26		\$	0.26	\$	27.02	\$	0.41
Weighted average common shares outstanding basic	5,	108,075	4	,036,484	(2,704,444)(27)		6,440,115		9,999	(9,999)(27)	6,440,115
Weighted average common shares outstanding diluted	5,	108,075	4	,057,526	(2,718,542)(27)		6,447,059		9,999	(9,999)(27)	6,447,059
The ac	ecompar	nying no	tes	are an integ	gral part of these	pro	o forma fin	anc	ial state	ments.	

## Unaudited Pro Forma Combined Condensed Consolidated Statement of Operations For the six month period ended June 30, 2011

# (In thousands of dollars except share and per share data)

			Beac	h Merger			Pro Forma Combined	Ga	Gateway Acquisitio Pro			Combined		
	Pa	First cTrust storical	each torical	Pro Fo Merş Adjustr	ger		First PacTrust and Beach		ateway storical	Fo Tran	orma		PacTrust, Beach d Gateway	
Interest income														
Loans, including fees Securities and other	\$	15,179 2,352	\$ 7,607 179	\$	281(20 (2	0) \$ 20)	23,067 2,531	\$	3,096 87	\$	659(2 (1)(2		26,822 2,617	
Total interest income		17,531	7,786		281		25,598		3,183		658		29,439	
Interest expense														
Deposits		2,500	1,302		42(20	0)	3,844		900		159(2	20)	4,903	
Borrowings		868					868						868	
Total interest expense		3,368	1,302		42		4,712		900		159		5,771	
Net interest income before														
provision for loan losses		14,163	6,484		239		20,886		2,283		499		23,668	
Provision for loan losses		451	686		(2	21)	1,137					(21)	1,137	
Net interest income after		10 510					10 5 10				100		00.504	
provisions for loan losses		13,712	5,798		239		19,749		2,283		499		22,531	
Non-interest income:														
Customer service charges, fee and other		711	291				1,002		80				1,082	
Loan servicing			201				201		65				266	
Net gain on sale of loans			609				609		12,663				13,272	
Net gain on sale of securities		1,437					1,437						1,437	
Other		254	2				256		80				336	
Total non-interest income		2,402	1,103		(.	22)	3,505		12,888		(	(22)	16,393	
Non-interest expense		6 007	2.226				0.572		10.060				20, 122	
Salaries and benefits		6,237	3,336				9,573		10,860				20,433	
Occupancy and equipment		1 100	551				1 7 4 7		1 5 2 1				2 279	
expense		1,196	551				1,747		1,531				3,278	
OREO expense		1,377	26				1,403		577				1,980	
Amortization of core deposit and other intangibles					624(2)	2)	634				140(2	2)	774	
Merger and acquisition					634(23	3)	034				140(2	.3)	//4	
integration expenses					Ċ	24)						(24)		
Other		4,005	1,990		(.	24)	5,995		5,185			(24)	11,180	
Total non-interest expense		12,815	5,903		634(25	5)	19,352		18,153		140(2	25)	37,645	
Income (loss) before income		2 200	000		(205)		2.002		(2,002)		250		1 070	
taxes		3,299	998		(395)	6)	3,902		(2,982)		359	6)	1,279	
Income tax expense/(benefit)		1,057			253(26	6)	1,310		3,290	(	(4,392)(2	26)	208	
Net income (loss)	\$	2,242	\$ 998	\$	(648)	\$	2,592	\$	(6,272)	\$	4,751	\$	1,071	
Preferred stock dividends and discount accretion			194				194						194	
	\$	2,242	\$ 804	\$	(648)	\$	2,398	\$	(6,272)	)\$	4,751	\$	877	

\$ 0.23	\$	0.20		\$	0.22	\$	(627.22)	\$	0.08
\$ 0.23	\$	0.20		\$	0.22	\$	(627.22)	\$	0.08
9,707,554	4,0	36,984	(2,704,779)(27)		11,039,759		9,999	(9,999)(27)	11,039,759
	,.				11,068,657		9,999	(9,999)(27)	11,068,657
\$	\$ 0.23 9,707,554 9,722,160	\$ 0.23 \$ 9,707,554 4,0 9,722,160 4,0	\$ 0.23 \$ 0.20 9,707,554 4,036,984 9,722,160 4,080,295	\$ 0.23 \$ 0.20 9,707,554 4,036,984 (2,704,779)(27) 9,722,160 4,080,295 (2,733,798)(27)	\$ 0.23 \$ 0.20 \$ 9,707,554 4,036,984 (2,704,779)(27) 9,722,160 4,080,295 (2,733,798)(27)	\$         0.23         \$         0.20         \$         0.22           9,707,554         4,036,984         (2,704,779)(27)         11,039,759           9,722,160         4,080,295         (2,733,798)(27)         11,068,657	\$ 0.23 \$ 0.20       \$ 0.22 \$         9,707,554       4,036,984       (2,704,779)(27)       11,039,759         9,722,160       4,080,295       (2,733,798)(27)       11,068,657	\$         0.23         \$         0.20         \$         0.22         \$         (627.22)           9,707,554         4,036,984         (2,704,779)(27)         11,039,759         9,999           9,722,160         4,080,295         (2,733,798)(27)         11,068,657         9,999	\$ 0.23 \$ 0.20 \$ 0.22 \$ (627.22) \$ 9,707,554 4,036,984 (2,704,779)(27) 11,039,759 9,999 (9,999)(27)

#### NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

#### Note A Basis of Presentation

The unaudited pro forma combined condensed consolidated financial information and explanatory notes show the impact on the historical financial condition and results of operations of First PacTrust resulting from the proposed Gateway acquisition and/or the proposed Beach merger under the acquisition method of accounting. Under the acquisition method of accounting, the assets and liabilities of Gateway and Beach are recorded by First PacTrust at their respective fair values as of the date each transaction is completed. The unaudited pro forma combined condensed consolidated statement of financial condition combines the historical financial information of First PacTrust, Gateway and/or Beach as of June 30, 2011, and assumes that the proposed Gateway acquisition and the proposed Beach merger were completed on that date. The unaudited pro forma combined condensed consolidated statements of operations for the twelve month period ended December 31, 2010 and the six month period ended June 30, 2011 give effect to the Gateway acquisition and/or the proposed Beach merger as if both transactions had been completed on January 1, 2010.

Since the transactions are recorded using the acquisition method of accounting, all loans are recorded at fair value, including adjustments for credit quality, and no allowance for credit losses is carried over to First PacTrust's balance sheet. In addition, certain anticipated nonrecurring costs associated with the Gateway acquisition and/or the Beach merger such as potential severance, professional fees, legal fees and conversion-related expenditures are not reflected in the pro forma statements of operations.

While the recording of the acquired loans at their fair value will impact the prospective determination of the provision for credit losses and the allowance for credit losses, for purposes of the unaudited pro forma combined condensed consolidated statement of operations for the six months ended June 30, 2011 and the year ended December 31, 2010, First PacTrust assumed no adjustments to the historical amount of Gateway's or Beach's provision for credit losses. If such adjustments were estimated, there could be a reduction, which could be significant, to the historical amounts of Gateway's or Beach's provision for credit losses presented.

The historical financial results of Gateway for the year ended December 31, 2010 included professional fees of \$2.6 million associated with corporate finance activities, including the proposed acquisition by First PacTrust.

#### Note B Accounting Policies and Financial Statement Classifications

The accounting policies of Gateway and Beach are in the process of being reviewed in detail by First PacTrust. Upon completion of such review, conforming adjustments or financial statement reclassifications may be determined.

#### Note C Merger and Acquisition Integration Costs

In connection with the proposed Gateway acquisition and/or the proposed Beach merger, the plan to integrate First PacTrust's, Gateway's and Beach's operations is still being developed. The specific details of this plan will continue to be refined over the next several months, and will include assessing personnel, benefit plans, premises, equipment and service contracts to determine where they may take advantage of redundancies. Certain decisions arising from these assessments may involve involuntary termination of employees, vacating leased premises, changing information systems, canceling contracts with certain service providers, selling or otherwise disposing of certain premises, furniture and equipment, and assessing a possible deferred tax asset valuation allowance from a likely change in

## NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION (Continued)

#### Note C Merger and Acquisition Integration Costs (Continued)

control for tax purposes. First PacTrust also expects to incur merger-related costs including professional fees, legal fees, system conversion costs and costs related to communications with customers and others. To the extent there are costs associated with these actions, the costs will be recorded based on the nature of the cost and the timing of these integration actions.

#### Note D Estimated Annual Cost Savings

First PacTrust expects to realize cost savings following the Gateway acquisition. These cost savings are not reflected in the pro forma financial information and there can be no assurance they will be achieved in the amount or manner currently contemplated.

#### Note E Pro Forma Adjustments

The following pro forma adjustments have been reflected in the unaudited pro forma combined condensed consolidated financial information. All adjustments are based on current assumptions and valuations, which are subject to change.

(1) Payment for cash consideration of \$19 million to Beach shareholders and repayment of TARP preferred stock is assumed to be funded by the liquidation of interest-bearing deposits.

(2) Adjustment made to reflect the preliminary estimated market value of Beach's loans, which includes an estimate of lifetime credit losses, loans include net deferred costs and unearned discounts.

(3) Purchase accounting reversal of Beach's allowance for loan losses, which cannot be carried over.

(4) Represents the recognition of goodwill resulting from the difference between the net fair value of the acquired assets and assumed liabilities and the consideration paid to Beach shareholders. The

## NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION (Continued)

#### Note E Pro Forma Adjustments (Continued)

excess of the fair value of net assets acquired over consideration paid was recorded as goodwill and can be summarized as follows (in thousands of dollars, except share and per share data):

Calculation of Pro Forma Goodwill			
Beach common shares outstanding at			
merger announcement			4,046,733
TARP restricted shares			60,109
Additional restricted shares			21,563
Total Beach common shares*			4,128,405
Multiplied by exchange ratio (number of			, -,
First PacTrust shares for every Beach			
share)			0.33
First PacTrust shares issued			1,362,374
			1,002,07
Value of stock consideration paid to			
Beach shareholders, based on price of			
First PacTrust common stock of \$13.50			
per share		\$	18,392
Cash payment to Beach shareholders		ψ	10,392
(\$4.61 per Beach share)			19,032
(\$4.01 per beach share)			17,052
		¢	27 424
Total pro forma consideration paid		\$	37,424
Carrying value of Beach net assets at			
June 30, 2011		\$	37,050
Less: Beach TARP Preferred stock			6,123
Carrying value of Beach net assets			
attributable to common shareholders at			
June 30, 2011		\$	30,927
Fair value adjustments (debit / (credit)):			
Loans, net	(2,810)		
Core deposit intangible	7,134		
Certificates of deposit	(253)		
Deferred tax effect of adjustments			
(42%)	(1,710)		
Total fair value adjustments			2,361
Fair value of net assets acquired on			
June 30, 2011		\$	33,288
		-	
Excess of fair value of net assets			
acquired over consideration paid		\$	4,136
acquired over consideration para		Ψ	1,100

Total Beach common shares does not reflect Beach options issued to officers and directors that may (1) become exercisable and (2) are in-the-money as of the date of the completion of the merger.

(5) Purchase accounting adjustment in recognition of the fair value of core deposit intangible assets, which is assumed to be 3% of core deposits liabilities.

- (6) Adjustments to other assets do not reflect a potential adjustment to Beach's deferred tax asset valuation allowance.
- (7) Adjustment made to reflect the preliminary estimated market value of Beach's certificate of deposit liabilities.

\*

(8) A net deferred tax liability resulting from the fair value adjustments related to the acquired assets and assumed liabilities.

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### NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION (Continued)

#### Note E Pro Forma Adjustments (Continued)

(9) Purchase accounting reversal of Beach's common equity accounts and repayment of TARP preferred stock.

(10) Payment for cash consideration of \$16.374 million to acquire all shares of Gateway is assumed to be funded by the liquidation of interest-bearing deposits.

(11) Adjustment made to reflect the market value of Gateway's securities, representing unrealized gains on securities held to maturity as of June 30, 2011.

(12) Adjustment made to reflect the preliminary estimated market value of Gateway's loans, which includes an estimate of lifetime credit losses; loans include loans held for sale and net deferred costs and unearned discounts.

(13) Purchase accounting reversal of Gateway's allowance for loan losses, which cannot be carried over.

(14) Purchase accounting reversal of Gateway's \$459 thousand in goodwill, which cannot be carried over.

(15) Purchase accounting adjustment in recognition of the fair value of core deposit intangible assets, which is assumed to be 3% of core deposits liabilities, partially offset by the elimination of existing Gateway \$34 thousand core deposit intangibles.

(16) A net deferred tax asset resulting from the fair value adjustments related to the acquired assets and assumed liabilities. The adjustment does not reflect a potential adjustment to Gateway's deferred tax asset valuation allowance.

(17) Adjustment made to reflect the preliminary estimated market value of Gateway's certificate of deposit liabilities.

(18) Adjustments to accrued expenses and other liabilities do not reflect potential adjustments to Gateway's loan sales repurchase liability.

(19) Purchase accounting reversal of Gateway's equity accounts partially offset by preliminary estimate of a bargain purchase gain resulting from the difference of the net fair value of acquired assets and assumed liabilities and the consideration paid to Gateway shareholders. The excess of the

#### NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION (Continued)

#### Note E Pro Forma Adjustments (Continued)

fair value of net assets acquired over consideration paid was recorded as bargain purchase gain and can be summarized as follows (in thousands of dollars):

Calculation of Pro Forma Bargain Purchase Gain			
Original consideration to be paid to Gateway			
shareholders (cash)		\$	17,000
Less: Price adjustment based on delivered Tier 1			
capital			(626)
Total consideration paid to Gateway shareholders			
(cash)		\$	16,374
Carrying value of Gateway net assets at June 30,			
2011		\$	23,620
Fair value adjustments (debit / (credit)):			
Investment securities	\$ 10		
Loans, net	(6,593)		
Elimination of Gateway's goodwill	(459)		
Elimination of Gateway's CDI	(34)		
Core deposit intangible	1,576		
Certificates of deposit	(952)		
Deferred tax effect of adjustments (42%)	2,517		
Total fair value adjustments			(3,935)
5			
Fair value of net assets acquired on June 30, 2011		\$	19,685
Tun value of het assets acquired on suite 50, 2011		Ψ	17,005
Excess of fair value of pet assets acquired over			
Excess of fair value of net assets acquired over consideration paid (bargain purchase gain)		\$	3,311
consideration paid (bargain purchase gain)		φ	5,511
Other Adjustments to Tim Leavited and Cotomorie			
Other Adjustments to Tier 1 capital per Gateway's			
6/30/2011 Call Report			
Disallowed goodwill and other disallowed intangible assets	493		
Disallowed servicing assets and purchased credit	493		
card relationships	62		
cara relationships	02		
Tetel other a director and to Time 1 as 101		¢	
Total other adjustments to Tier 1 capital		\$	555

(20) The amortization/accretion of fair value adjustments related to loans, investment securities and deposits over the estimated lives of the related asset or liability.

(21) Provision for loan losses does not reflect any potential impact of the fair value adjustments related to loans which includes an estimate of lifetime credit losses.

(22) Noninterest income does not reflect revenue enhancement opportunities.

(23) Amortization of core deposit intangibles over nine years on an accelerated method.

(24) Beach merger and Gateway acquisition integration expenses of \$1.25 million and \$2.5 million, respectively, primarily for severance, professional, legal and conversion related expenditures, are not reflected as they are nonrecurring expenses. These integration costs will be expensed by First PacTrust as required by generally accepted accounting principles, or GAAP.

(25) Noninterest expenses do not reflect anticipated cost savings.

(26) Reflects the tax impact of the pro forma transaction adjustments at First PacTrust's statutory marginal income tax rate of 42%.

#### NOTES TO THE UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION (Continued)

#### Note E Pro Forma Adjustments (Continued)

(27) Adjustment reflects the elimination of Gateway's and Beach's weighted average shares outstanding, offset by the issuance of 0.33 of a share of First PacTrust common stock for each outstanding share of Beach common stock to be issued in connection with the Beach merger.

#### Note F Effect of Hypothetical Adjustments on Gateway's and/or Beach's Historical Financial Statements

The unaudited pro forma combined condensed consolidated statements of operations for the twelve months ended December 31, 2010 and the six months ended June 30, 2011 present the pro forma results assuming both the Gateway acquisition and the Beach merger occurred on January 1, 2010. The pro forma financial statements for the six months ended June 30, 2011 and for the year ended December 31, 2010 do not reflect any adjustments to eliminate Gateway's and/or Beach's historical provision for loan losses.

Both Gateway's and Beach's provision for loan losses for the periods presented relate to loans that First PacTrust is required to initially record at fair value. Such fair value adjustments include a component related to the expected lifetime credit losses on those loan portfolios. First PacTrust believes that these same historical provisions would not have been recorded in First PacTrust's combined consolidated financial statements for the periods presented had the transactions been completed on January 1, 2010.

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Some of the statements contained or incorporated by reference in this proxy statement/prospectus contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements about the financial condition, results of operations, earnings outlook and prospects of First PacTrust, Beach and the combined company following the proposed transaction and statements for the period following the completion of the merger. Words such as "anticipates," "believes," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "outcome," "continue," "remain," "maintain," "trend," "objective" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to First PacTrust, Beach, the proposed transaction or the combined company following the transaction often identify forward-looking statements.

These forward-looking statements are predicated on the beliefs and assumptions of management based on information known to management as of the date of this proxy statement/prospectus and do not purport to speak as of any other date. Forward-looking statements may include descriptions of the expected benefits and costs of the transaction; forecasts of revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries; management plans relating to the transaction; the expected timing of the completion of the transaction; the ability to complete the transaction; the ability to obtain any required regulatory, shareholder or other approvals; any statements of the plans and objectives of management for future or past operations, products or services, including the execution of integration plans; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing.

The forward-looking statements contained or incorporated by reference in this proxy statement/prospectus reflect the view of management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, actual results could differ materially from those anticipated by the forward-looking statements or historical results. Factors that could cause or contribute to such differences include, but are not limited to: (1) the matters set forth under the section entitled "Risk Factors"; (2) the possibility that expected benefits of the merger or the Gateway acquisition may not materialize in the timeframe expected or at all, or may be more costly to achieve; (3) that the merger or the Gateway acquisition may not be timely completed, if at all; (4) that prior to the completion of the merger or thereafter, First PacTrust's and Beach's respective businesses may not perform as expected due to transaction-related uncertainty or other factors; (5) that the parties are unable to successfully implement integration strategies; (6) that required regulatory, shareholder or other approvals are not obtained or other closing conditions are not satisfied in a timely manner or at all; (7) reputational risks and the reaction of the companies' customers to the transaction; (8) diversion of management time on merger-related issues; and (9) those factors referenced in First PacTrust's filings with the SEC.

For any forward-looking statements made in this proxy statement/prospectus or in any documents incorporated by reference into this proxy statement/prospectus, First PacTrust and Beach claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on these statements, which speak only as of the date of this proxy statement/prospectus or the date of any document incorporated by reference in this proxy statement/prospectus. First PacTrust and Beach do not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. All subsequent written and oral forward-looking statements concerning the merger or other matters addressed in this proxy statement/prospectus and attributable to First PacTrust, Beach or any person acting on their behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this proxy statement/prospectus.



#### **RISK FACTORS**

In addition to general investment risks and the other information contained in or incorporated by reference into this proxy statement/prospectus, including the matters addressed under the section "Cautionary Statement Regarding Forward-Looking Statements," you should carefully consider the following risk factors in deciding how to vote for the proposals presented in this proxy statement/prospectus. In addition, you should read and consider the risks associated with each of the businesses of Beach and First PacTrust because these risks will relate to the combined company. Descriptions of some of these risks can be found in the Annual Report on Form 10-K filed by First PacTrust for the year ended December 31, 2010, as updated by other reports filed with the SEC, which are filed with the SEC and incorporated by reference into this proxy statement/prospectus. You should also consider the other information in this proxy statement/prospectus and the other documents incorporated by reference into this proxy statement/prospectus. See "Where You Can Find More Information."

# Because the market price of First PacTrust common stock will fluctuate and the exchange ratio is subject to adjustment as a result of changes in the price of First PacTrust common stock, Beach shareholders cannot be certain of the market value of the merger consideration they will receive.

Upon completion of the merger, unless the alternative consideration is paid, each share of Beach common stock will be converted into 0.33 of a share of First PacTrust common stock and \$4.61 in cash. This exchange ratio is subject to downward adjustment, as described in the merger agreement and in this proxy statement/prospectus, if the First PacTrust closing share value exceeds \$16.50. Additionally, the market value of the merger consideration may vary from the closing price of First PacTrust common stock on the date it announced the merger, on the date that this proxy statement/prospectus was mailed to Beach shareholders, on the date of the special meeting of the Beach shareholders and on the date the merger is completed and thereafter. Any change in the exchange ratio or the market price of First PacTrust common stock prior to the completion of the merger will affect the market value of the merger consideration that Beach shareholders will receive upon completion of the merger. Stock price changes may result from a variety of factors that are beyond the control of First PacTrust and Beach, including but not limited to general market and economic conditions, changes in our respective businesses, operations and prospects and regulatory considerations. Therefore, at the time of the Beach special meeting you will not know the precise market value of the consideration you will receive time of the merger. You should obtain current market quotations for shares of First PacTrust common stock and for shares of Beach common stock.

# The market price of First PacTrust common stock after the merger may be affected by factors different from those affecting the shares of Beach or First PacTrust currently.

Upon completion of the merger, holders of Beach common stock will become holders of First PacTrust common stock. First PacTrust's business differs from that of Beach, and, accordingly, the results of operations of the combined company and the market price of First PacTrust common stock after the completion of the merger may be affected by factors different from those currently affecting the independent results of operations of each of First PacTrust and Beach.

#### The warrants may not have any value and may have reduced liquidity compared to other securities.

If the alternative consideration is paid, the warrants will have an exercise price equal to \$14.00. If First PacTrust common stock remains below this value during the period when the warrants may be exercised, the warrants will not become exercisable for shares of First PacTrust common stock, and therefore will not have any value. In addition, if the market price of First PacTrust common stock does not rise materially above the exercise price, the warrants may have very little value. First PacTrust has agreed to use commercially reasonable efforts to facilitate the quotation and/or trading of the warrants on the OTC Bulletin Board or other similar U.S. over-the-counter market. However, First PacTrust

cannot guarantee that the warrants will be quoted on an over-the-counter market and cannot predict whether an active trading market for the warrants will develop or be sustained. As a result, the warrants may have reduced liquidity compared with securities quoted on an organized market or exchange, may be subject to higher transaction costs for trades and may not trade with or at the same price (on an as-converted basis) as shares of First PacTrust common stock. No market in the warrants may develop, and any market that develops may not last.

#### Regulatory approvals may not be received, may take longer than expected or may impose conditions that are not presently anticipated.

Before the merger may be completed, First PacTrust and Beach must obtain various approvals or consents, including from the Federal Reserve Board, the California Department of Financial Institutions and the FDIC. These regulators may impose conditions on the completion of the merger or require changes to the terms of the merger. Such conditions or changes could have the effect of delaying completion of the merger or imposing additional costs on or limiting the revenues of First PacTrust following the merger. See "The Merger Regulatory Approvals Required for the Merger."

#### Combining the two companies may be more difficult, costly or time consuming than expected.

First PacTrust and Beach have operated and, until the completion of the merger, will continue to operate, independently. The success of the merger, including anticipated cost savings, will depend, in part, on our ability to successfully combine the businesses of First PacTrust and Beach. To realize these anticipated benefits, after the completion of the merger, First PacTrust expects to integrate Beach's business into its own. It is possible that the integration process could result in the loss of key employees, the disruption of each company's ongoing businesses or inconsistencies in standards, controls, procedures and policies that adversely affect the combined company's ability to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits of the merger. The loss of key employees could adversely affect First PacTrust's ability to successfully conduct its business in the markets in which Beach now operates, which could have an adverse effect on First PacTrust's financial results and the value of its common stock. If First PacTrust experiences difficulties with the integration process, the anticipated benefits of the merger may not be realized fully or at all, or may take longer to realize than expected. Moreover, First PacTrust expects to commence these integration initiatives before it has completed a similar integration of assets it expects to acquire in the Gateway acquisition, which could cause both of these integration initiatives to be delayed or rendered more costly or disruptive than would otherwise be the case. As with any merger of financial institutions, there also may be business disruptions that cause Beach to lose customers or cause customers to remove their accounts from Beach and move their business to competing financial institutions. Integration efforts between the two companies will also divert management attention and resources. These integration matters could have an adverse effect on each of Beach and First PacTrust during this transition period and for an undetermined period after completion of the merger. In addition, the actual cost savings of the merger could be less than anticipated.

# The fairness opinion obtained by Beach from its financial advisor will not reflect changes in circumstances between signing the merger agreement and the completion of the merger.

Beach has not obtained an updated fairness opinion as of the date of this proxy statement/prospectus from Sandler O'Neill, Beach's financial advisor. Changes in the operations and prospects of Beach or First PacTrust, general market and economic conditions and other factors that may be beyond the control of Beach and First PacTrust, and on which the fairness opinion was based, may alter the value of Beach or First PacTrust or the prices of shares of Beach common stock or First PacTrust common stock by the time the merger is completed. The opinion does not speak as of the time the merger will be completed or as of any date other than the date of such opinion. Because Beach does



not anticipate asking its financial advisor to update its opinion, the August 30, 2011 opinion does not address the fairness of the merger consideration, from a financial point of view, at the time the merger is completed. The opinion is attached as Annex B to this proxy statement/prospectus. For a description of the opinion that Beach received from its financial advisor, see "The Merger Opinion of Sandler O'Neill + Partners, L.P." For a description of the other factors considered by Beach's board of directors in determining to approve the merger, see "The Merger Beach's Reasons for the Merger; Recommendation of Beach's Board of Directors."

# Some of the directors and executive officers of Beach may have interests and arrangements that may have influenced their decisions to support or recommend that you approve the merger agreement.

The interests of some of the directors and executive officers of Beach may be different from those of Beach common shareholders, and directors and officers of Beach may be participants in arrangements that are different from, or in addition to, those of Beach common shareholders. These interests are described in more detail in the section entitled "The Merger Interests of Beach's Directors and Executive Officers in the Merger."

#### Termination of the merger agreement could negatively impact Beach.

If the merger agreement is terminated, there may be various consequences. For example, Beach's businesses may have been impacted adversely by the failure to pursue other beneficial opportunities due to the focus of management on the merger, without realizing any of the anticipated benefits of completing the merger, or the market price of Beach common stock could decline to the extent that the current market price reflects a market assumption that the merger will be completed. If the merger agreement is terminated and Beach's board of directors seeks another merger or business combination, Beach shareholders cannot be certain that Beach will be able to find a party willing to pay the equivalent or greater consideration than that which First PacTrust has agreed to pay in the merger. In addition, if the merger agreement is terminated under certain circumstances, including circumstances involving a change in recommendation by Beach's board of directors, Beach may be required to reimburse First PacTrust's expenses related to the merger and pay First PacTrust a termination fee of \$2 million.

#### Beach will be subject to business uncertainties and contractual restrictions while the merger is pending.

Uncertainty about the effect of the merger on employees and customers may have an adverse effect on Beach. These uncertainties may impair Beach's ability to attract, retain and motivate key personnel until the merger is completed, and could cause customers and others that deal with Beach to seek to change existing business relationships with Beach. Retention of certain employees by Beach may be challenging while the merger is pending, as certain employees may experience uncertainty about their future roles with Beach. If key employees depart because of issues relating to the uncertainty and difficulty of integration or a desire not to remain with Beach, Beach's business following the merger could be harmed. In addition, subject to certain exceptions, Beach has agreed to operate its business in the ordinary course prior to closing. See "The Merger Agreement Covenants and Agreements" for a description of the restrictive covenants applicable to Beach.

# The merger and the Gateway acquisition are subject to the receipt of consents and approvals from government entities that may impose conditions that could have an adverse effect on the combined company following the transactions.

Before the merger and the Gateway acquisition may be completed, approvals or consents must be obtained from various regulatory authorities. In deciding whether to grant these approvals, the relevant governmental entity will make a determination of whether, among other things, the transactions are in the public interest. Regulatory entities may impose conditions on the completion of the transactions or



require changes to the terms of the transactions. Although the parties do not currently expect that any such material conditions or changes would be imposed, there can be no assurance that they will not be, and such conditions or changes could have the effect of delaying completion of the transactions or imposing additional costs on or limiting the revenues of the combined company following the transactions, any of which might have a material adverse effect on the combined company following the transactions. See "The Merger Regulatory Approvals Required for the Merger."

# The unaudited pro forma financial data and internal earnings estimates for First PacTrust and Beach included in this proxy statement/prospectus are preliminary, and First PacTrust's actual financial position and operations after the completion of the merger may differ materially from the unaudited pro forma financial data included in this proxy statement/prospectus.

The unaudited pro forma financial data and internal earnings estimates for both First PacTrust and Beach in this proxy statement/prospectus are presented for illustrative purposes only and are not necessarily indicative of what First PacTrust's actual financial position or operations would have been had the merger and the Gateway acquisition been completed on the dates indicated. For more information, see "Unaudited Pro Forma Combined Condensed Consolidated Financial Information."

#### The completion of the merger may trigger change in control provisions in certain agreements to which Beach is a party.

The completion of the merger may trigger change in control provisions in certain agreements to which Beach is a party. If Beach or First PacTrust are unable to negotiate waivers of those provisions, the counterparties may exercise their rights and remedies under the agreements (including terminating the agreements or seeking monetary penalties). Even if Beach or First PacTrust was able to obtain waivers, the counterparties may demand a fee for such waiver or seek to renegotiate the agreements on materially less favorable terms than those currently in place.

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#### THE BEACH SPECIAL MEETING

This section contains information for Beach shareholders about the special meeting that Beach has called to allow its shareholders to consider and approve the merger agreement. Beach is mailing this proxy statement/prospectus to you, as a Beach shareholder, on or about November 10, 2011. Together with this proxy statement/prospectus, Beach is also sending to you a notice of the special meeting of Beach shareholders and a form of proxy card that Beach's board of directors is soliciting for use at the special meeting and at any adjournments or postponements of the special meeting.

This proxy statement/prospectus is also being furnished by First PacTrust to Beach shareholders as a prospectus in connection with the issuance of shares of First PacTrust common stock upon completion of the merger.

#### Date, Time and Place of Meeting

The special meeting will be held at the Ayres Hotel, 14400 Hindry Avenue, Hawthorne, California 90250 on December 22, 2011, at 9:00 am local time.

#### Matters to Be Considered

At the special meeting of shareholders, you will be asked to consider and vote upon the following matters:

a proposal to approve the merger agreement and the transactions it contemplates; and

a proposal to approve the adjournment of the special meeting, if necessary or appropriate, to solicit additional proxies in favor of the approval of the merger agreement.

#### **Recommendation of Beach's Board of Directors**

Beach's board of directors determined that the merger, the merger agreement and the transactions contemplated by the merger agreement are advisable and in the best interests of Beach and its shareholders and has unanimously approved the merger and the merger agreement. Beach's board of directors unanimously recommends that Beach shareholders vote "FOR" approval of the merger agreement and "FOR" the adjournment proposal. See "The Merger Beach's Reasons for the Merger; Recommendation of Beach's Board of Directors" for a more detailed discussion of Beach's board of directors' recommendation.

#### **Record Date and Quorum**

Beach's board of directors has fixed the close of business on November 4, 2011 as the record date for determining the holders of Beach common stock entitled to receive notice of and to vote at the Beach special meeting.

As of the record date, there were 4,046,733 shares of Beach common stock outstanding and entitled to vote at the Beach special meeting held by approximately 80 holders of record. Each share of Beach common stock entitles the holder to one vote at the Beach special meeting on each proposal to be considered at the Beach special meeting.

The presence at the special meeting, in person or by proxy, of holders of a majority of the outstanding shares of Beach common stock entitled to vote at the special meeting will constitute a quorum for the transaction of business. All shares of Beach common stock, whether present in person or represented by proxy, including abstentions and broker non-votes, will be treated as present for purposes of determining the presence or absence of a quorum for all matters voted on at the Beach special meeting. A broker non-vote occurs under stock exchange rules when a broker is not permitted

to vote on a matter without instructions from the beneficial owner of the shares and no instruction is given.

#### Vote Required; Treatment of Abstentions and Failure to Vote

Approval of the merger agreement requires the affirmative vote of the holders of a majority of the outstanding shares of Beach common stock entitled to vote at the special meeting. You are entitled to one vote for each share of Beach common stock you held as of the record date. Because approval is based on the affirmative vote of a majority of shares outstanding, your failure to vote, failure to instruct your bank or broker with respect to the proposal to approve the merger agreement or an abstention will have the same effect as a vote against approval of the merger agreement.

Approval of the adjournment proposal requires the affirmative vote of a majority of shares of Beach common stock entitled to vote on, and represented in person or by proxy at the special meeting, even if less than a quorum. Because approval of the adjournment proposal is based on the affirmative vote of a majority of shares voting or expressly abstaining at the special meeting, abstentions will have the same effect as a vote against such proposal. The failure to vote or failure to instruct your bank or broker how to vote with respect to the adjournment proposal, however, will have no effect on such proposal.

#### Shares Held by Officers and Directors

As of the record date, directors and executive officers of Beach and their affiliates beneficially owned and were entitled to vote approximately 735,763 shares of Beach common stock, representing approximately 18% of the shares of Beach common stock outstanding on that date, and held options to purchase 440,900 shares of Beach common stock and 92,364 shares underlying restricted stock awards. Each of the directors of Beach and certain of the executive officers of the Beach have entered into voting agreements with First PacTrust, pursuant to which they have agreed, solely in their capacity as Beach shareholders, to vote all of their shares of Beach common stock in favor of the proposals to be presented at the special meeting. As of the record date, the directors and executive officers that are party to the voting agreements owned and were entitled to vote an aggregate of approximately 720,172 shares of Beach common stock, representing approximately 18% of the shares of Beach common stock outstanding on that date. As of the record date, First PacTrust and its subsidiaries held no shares of Beach common stock (other than shares held as fiduciary, custodian or agent), and its directors and executive officers or their affiliates held in the aggregate 184,474 shares of Beach common stock. See "The Merger Interests of Beach's Directors and Executive Officers in the Merger."

#### Voting of Proxies; Incomplete Proxies

Each copy of this proxy statement/prospectus mailed to holders of Beach common stock is accompanied by a form of proxy with instructions for voting. If you hold stock in your name as a shareholder of record, you should complete and return the proxy card accompanying this proxy statement/prospectus, or call the toll-free telephone number or use the Internet as described in the instructions included with your proxy card or voting instruction card, regardless of whether you plan to attend the special meeting.

If you hold your stock in "street name" through a bank or broker, you must direct your bank or broker to vote in accordance with the instructions you have received from your bank or broker.

Beach shareholders should not send Beach stock certificates with their proxy cards. After the merger is completed, holders of Beach common stock will be mailed a transmittal form with instructions on how to exchange their Beach stock certificates for the merger consideration.

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All shares represented by valid proxies (including those given by telephone or the Internet) that Beach receives through this solicitation, and that are not revoked, will be voted in accordance with your instructions on the proxy card. If you make no specification on your proxy card as to how you want your shares voted before signing and returning it, your proxy will be voted "FOR" approval of the merger agreement and "FOR" approval of the adjournment proposal. No matters other than the matters described in this proxy statement/prospectus are anticipated to be presented for action at the special meeting or at any adjournment or postponement of the special meeting.

#### Shares Held in "Street Name"; Broker Non-Votes

Under stock exchange rules, banks, brokers and other nominees who hold shares of Beach common stock in "street name" for a beneficial owner of those shares typically have the authority to vote in their discretion on "routine" proposals when they have not received instructions from beneficial owners. However, banks, brokers and other nominees are not allowed to exercise their voting discretion with respect to the approval of matters determined to be "non-routine," such as approval of the merger agreement proposal, without specific instructions from the beneficial owner. Broker non-votes are shares held by a broker, bank or other nominee that are represented at the Beach special meeting, but with respect to which the broker or nominee is not instructed by the beneficial owner of such shares to vote on the particular proposal and the broker does not have discretionary voting power on such proposal. It is expected that brokers, banks and other nominees will not have discretionary authority to vote on either proposal and, as a result, Beach anticipates that there will not be any broker non-votes cast in connection with either proposal. Therefore, if your broker, bank or other nominee holds your shares of Beach common stock in "street name," your broker, bank or other nominee will vote your shares of Beach common stock only if you provide instructions on how to vote by filling out the voter instruction form sent to you by your broker, bank or other nominee with this proxy statement/prospectus.

#### Revocability of Proxies and Changes to a Beach Shareholder's Vote

If you hold stock in your name as a shareholder of record, you may revoke any proxy at any time before it is voted by (1) signing and returning a proxy card with a later date, (2) delivering a written revocation letter to Beach's corporate secretary, (3) voting again by telephone or the Internet, or (4) attending the special meeting in person, notifying the corporate secretary and voting by ballot at the special meeting.

Any shareholder entitled to vote in person at the special meeting may vote in person regardless of whether a proxy has been previously given, but the mere presence (without notifying Beach's corporate secretary) of a shareholder at the special meeting will not constitute revocation of a previously given proxy.

Written notices of revocation and other communications about revoking your proxy should be addressed to:

Beach Business Bank 1230 Rosecrans Avenue, Suite 100 Manhattan Beach, California 90266 Attention: Secretary

If your shares are held in "street name" by a bank or broker, you should follow the instructions of your bank or broker regarding the revocation of proxies.



#### **Solicitation of Proxies**

Beach's proxy solicitor is soliciting your proxy in conjunction with the merger. Beach will bear the entire cost of soliciting proxies from you. In addition to solicitation of proxies by mail, Beach will request that banks, brokers and other record holders send proxies and proxy material to the beneficial owners of Beach common stock and secure their voting instructions. Beach will reimburse the record holders for their reasonable expenses in taking those actions. Beach has also made arrangements with Georgeson to assist it in soliciting proxies and has agreed to pay them \$8,000 plus reasonable expenses for these services. If necessary, Beach may use several of its regular employees, who will not be specially compensated, to solicit proxies from the Beach shareholders, either personally or by telephone, facsimile, letter or other electronic means.

#### Attending the Meeting

All holders of Beach common stock, including shareholders of record and shareholders who hold their shares through banks, brokers, nominees or any other holder of record, are invited to attend the special meeting. Shareholders of record can vote in person at the special meeting. If you are not a shareholder of record, you must obtain a proxy executed in your favor, from the record holder of your shares, such as a broker, bank or other nominee, to be able to vote in person at the special meeting. If you plan to attend the special meeting, you must hold your shares in your own name or have a letter from the record holder of your shares confirming your ownership. In addition, you must bring a form of personal photo identification with you in order to be admitted. Beach reserves the right to refuse admittance to anyone without proper proof of share ownership and without proper photo identification. The use of cameras, sound recording equipment, communications devices or any similar equipment during the special meeting is prohibited without Beach's express written consent.

#### Assistance

If you have any questions concerning the merger or this proxy statement/prospectus, would like additional copies of this proxy statement/prospectus or need help voting your shares of Beach common stock, please contact Georgeson, Beach's proxy solicitor:

Georgeson, Inc. 199 Water Street, 26th Floor New York, New York 10038 (800) 219-8343 (Toll Free)

Banks and brokerage firms please call: (212) 440-9800

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#### INFORMATION ABOUT FIRST PACTRUST

First PacTrust is a savings and loan holding company incorporated under Maryland law in March 2002 to hold all of the stock of PacTrust Bank. As a SLHC, First PacTrust activities are limited to banking, securities, insurance and financial services-related activities. First PacTrust is not an operating company and has no significant assets other than all of the outstanding shares of common stock of PacTrust Bank, the net proceeds retained from its initial public offering completed in August 2002, its loan to the First PacTrust Employee Stock Ownership Plan, the proceeds from investments made and the net proceeds retained from a private placement completed in November 2010. First PacTrust has no significant liabilities other than employee compensation. The management of First PacTrust and PacTrust Bank is substantially the same. At June 30, 2011, First PacTrust had consolidated total assets of approximately \$882.3 million, gross loans of \$680.3 million and total deposits of \$685.9 million.

The principal business of PacTrust Bank consists of attracting retail deposits from the general public and investing these funds primarily in loans secured by first mortgages on owner-occupied, one- to four-family residences, a variety of consumer loans, multi-family and commercial real estate and, to a limited extent, commercial business loans. PacTrust Bank offers a variety of deposit accounts for both individuals and businesses with varying rates and terms, which generally include savings accounts, money market deposits, certificate accounts and checking accounts. PacTrust Bank solicits deposits in PacTrust Bank's market area and, to a lesser extent, from institutional depositors nationwide, and in the past has accepted brokered deposits.

In June 2011, First PacTrust entered into a definitive agreement to acquire all of the outstanding shares of Gateway Bancorp, the holding company for Gateway Business Bank, for an aggregate purchase price of up to \$17 million in cash. It is anticipated that Gateway Business Bank will merge with and into PacTrust Bank immediately following the completion of the Gateway acquisition. At the completion of the Gateway acquisition, the combined company is expected to operate through 14 bank branch locations throughout Southern California (including Los Angeles, Orange, Riverside and San Diego Counties) and 22 loan production offices in California, Arizona and Oregon. Completion of the transaction is subject to certain conditions. First PacTrust expects to complete the transaction in the fourth quarter of 2011, although First PacTrust cannot assure you that the transaction will close on such timetable or at all.

The principal executive offices of First PacTrust are located at 610 Bay Boulevard, Chula Vista, California 91910, and its telephone number is (619) 691-1519. First PacTrust's website can be accessed at http://www.firstpactrustbancorp.com. Information contained in First PacTrust's website does not constitute part of, and is not incorporated into, this proxy statement/prospectus. First PacTrust common stock is quoted on the NASDAQ Global Market under the symbol BANC.

Additional information about First PacTrust and its subsidiaries is included in documents incorporated by reference in this proxy statement/prospectus. See "Where You Can Find More Information."

#### INFORMATION ABOUT BEACH

Beach is a California-chartered state bank headquartered in Manhattan Beach, California. Beach opened for business on June 1, 2004. Beach is authorized to engage in the general commercial banking business, and its deposits are insured by the Federal Deposit Insurance Corporation up to the applicable limits of the law. At June 30, 2011, Beach had assets of approximately \$304.2 million, gross loans of \$249.1 million and total deposits of \$263.4 million.

Beach currently operates three full service branches in the cities of Manhattan Beach (main office), Long Beach and Costa Mesa in Southern Los Angeles County and Northern Orange County of California. Beach also operates a loan production office in Torrance, California, which generates primarily SBA and commercial real estate loans.

Beach is a community bank engaged in the general commercial banking business. Beach offers a variety of deposit and loan products to individuals and small- to mid-sized businesses. Beach's business plan emphasizes providing highly specialized financial services in a personalized manner to individuals and businesses in its service area. The company's key strengths are customer service and an experienced management team familiar with the community. To better serve its business customers, Beach makes available a "remote capture" deposit product, as well as enhanced internet banking, electronic bill-pay and ACH origination. Through The Doctors Bank®, a division of Beach, the company also serves physicians and dentists nationwide. In addition, Beach specializes in providing SBA loans, as member of the SBA's Preferred Lender Program.

#### Lending Activities

Beach offers a wide variety of loan products, however, a substantial majority of its loans are real estate loans, including commercial real estate loans. As of June 30, 2011, Beach's loan portfolio included approximately \$6.0 million or 2.42% construction loans, \$140.9 million or 56.58% real estate loans and \$102.0 million or 40.95% commercial and industrial (C&I) loans (including government-guaranteed loans, but not including commercial real estate loans). Of the total real estate loans as of June 30, 2011, \$50.7 million or 20.37% were owner occupied commercial real estate loans and \$90.2 million or 36.21% were non-owner occupied loans.

Beach also specializes in providing SBA loans to small businesses under the SBA's 7(a), 504 and Express Programs. The SBA 7(a) and Express Programs provide working capital to support business expansion or start a business. The SBA 504 Program helps businesses purchase an owner-occupied office building, warehouse or distribution center. For 7(a) and Express loans, a significant portion of the loans are generally guaranteed by the United States government. Beach may retain the guaranteed portion on its own balance sheet, or it may sell the guaranteed portions of fully advanced 7(a) and Express loans into the secondary market. SBA rules require that Beach always service 7(a) and Express loans and that Beach retain a minimum of 5% of each 7(a) and Express loan.

Under applicable state banking laws, Beach cannot loan to a single borrower more than 15% of Beach's statutory capital base, unless the entire amount of the loan is secured by readily marketable collateral or certain real estate, in which case the limit is 25% of Beach's statutory capital base. As of June 30, 2011, Beach's legal lending limits to a single borrower and the borrower's related parties were approximately \$10.8 million on a secured basis and \$6.5 million for unsecured loans.

The Doctors Bank® division of Beach offers all of Beach's general loan and deposit products to physicians and dentists across the country under a separate brand name. The Doctors Bank® products generally are not otherwise unique, however, Beach believes that doctors appreciate that Beach's employees are service-driven and responsive to their needs.

#### **Deposit Products**

Beach markets its deposit products to the local community and through The Doctors Bank® and offers a full range of deposit accounts, including non-interest-bearing demand deposit accounts, interest-bearing checking accounts, regular savings accounts, retirement accounts and certificates of deposit. Beach offers certificates of deposit with terms ranging from 30 days to five years.

Most of Beach's deposits are generated from relationship banking and advertising in the company's local markets. However, Beach also has, at times, attracted non-local ("brokered") certificates of deposit at market rates. Beach anticipates that brokered deposits will be used from time to time in the future as an additional source of funding loan growth and for interest rate management purposes. At June 30, 2011, an aggregate of \$16.1 million of Beach's total deposits were considered to be brokered deposits, with original maturities generally ranging from three to 30 years. Due to the generally longer maturities and the restrictions in the deposit agreement, brokered deposits tend to provide a stable deposit base, however, the depositors usually do not have a relationship with Beach and primarily are shopping for the highest interest rates.

#### **Other Products and Services**

Beach also offers other customary banking products and services, including, among other things, wire transfers, courier service, overdraft protection, business and personal credit cards, merchant bankcard services, cash management services, debit cards and ATM cards. Beach also offers Internet banking service which allows customers to review their account information, issue stop payment orders, pay bills, transfer funds and view images of cancelled checks online. Beach also offers remote deposit capture as an additional service to its business customers. Remote deposit capture permits a customer to input checks into a check scanner located at the customer's business location and forward the check images to Beach in lieu of depositing the physical checks at a bank branch. Beach does not presently operate a trust department and does not anticipate establishing a trust department in the foreseeable future.

Beach's principal executive offices are located at 1230 Rosecrans Avenue, Suite 100, Manhattan Beach, California 90266, and its telephone number is (310) 536-2260. Beach's website can be accessed at http://www.beachbusinessbank.com. Information contained in Beach's website does not constitute part of, and is not incorporated into, this proxy statement/prospectus.



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#### THE MERGER

The following discussion contains material information about the merger. The discussion is subject, and qualified in its entirety by reference, to the merger agreement attached as Annex A to this proxy statement/prospectus. We urge you to read carefully this entire proxy statement/prospectus, including the merger agreement attached as Annex A, for a more complete understanding of the merger.

#### Terms of the Merger

First PacTrust's and Beach's boards of directors have approved the merger agreement. The merger agreement provides for the acquisition of Beach by First PacTrust through the merger of Beach with and into a wholly owned subsidiary of First PacTrust that will be formed prior to the completion of the merger, with the merger sub continuing as the surviving entity. In the merger, each share of Beach common stock, no par value, issued and outstanding immediately prior to the completion of the merger, except for specified shares of Beach common stock held by Beach, First PacTrust or the merger sub, will be converted into (1) 0.33 of a share of First PacTrust common stock, subject to the adjustment described in the following sentence, and (2) \$4.61 in cash. If the First PacTrust closing share value exceeds \$16.50, then the exchange ratio will be decreased to a number equal to the quotient of 5.44 divided by the First PacTrust closing share value. No fractional shares of First PacTrust common stock will be issued in connection with the merger, and holders of Beach common stock will be entitled to receive cash in lieu thereof.

If the First PacTrust closing share value is less than \$13.50, or if First PacTrust otherwise determines that there is a reasonable possibility that the First PacTrust common stock to be issued in the merger, as a percentage of the total consideration in the merger, will be less than that necessary to assure reorganization treatment of the merger for tax purposes, then (1) the merger will be restructured, such that Beach will merge with and into the merger sub, with Beach continuing as the surviving entity, and (2) each share of Beach common stock issued and outstanding immediately prior to the completion of the merger, except for specified shares of Beach common stock held by Beach, First PacTrust or the merger sub, will be converted into (A) \$9.12 in cash and (B) one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, exercisable for a period of one year following the completion of the merger.

If the merger is not completed on or before April 2, 2012 due to the failure to obtain regulatory approvals, the aggregate consideration payable to Beach shareholders will be increased by \$100,000 for each month beginning on February 1, 2012 until the merger is completed. However, this additional consideration will not exceed the net income of Beach during the period beginning on February 1, 2012 and ending on the date of the completion of the merger.

Beach shareholders are being asked to approve the merger agreement. See "The Merger Agreement" for additional and more detailed information regarding the legal documents that govern the merger, including information about the conditions to the completion of the merger and the provisions for terminating or amending the merger agreement.

It is expected that immediately following completion of the merger, the merger sub will continue to operate under the name of "Beach Business Bank."

#### **Background of the Merger**

Each of First PacTrust's and Beach's board of directors has from time to time separately engaged with senior management of their respective companies in reviews and discussions of potential strategic alternatives, and has considered ways to enhance their respective performance and prospects in light of competitive and other relevant developments. For each company, these reviews have included periodic

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discussions with respect to potential transactions that would further its strategic objectives, and the potential benefits and risks of those transactions.

Starting in early 2011, senior executives and directors of both companies met informally on a few occasions and discussed their respective companies and the industries in which they operate, including general industry trends and strategic developments. Following these initial meetings, representatives of each company expressed a desire to continue preliminary discussions regarding strategic matters.

Thereafter, in April and May, 2011, Beach entered into confidentiality agreements and exchanged preliminary business and financial information with two community banking institutions respecting possible stock-for-stock business combinations. Neither situation progressed beyond preliminary stages.

In late May 2011, a representative of Wunderlich Securities, Inc. hosted a dinner between a director of First PacTrust and Robert M. Franko, President and Chief Executive Officer of Beach to discuss the possibility of a strategic transaction involving the two organizations. Representatives from First PacTrust and Beach subsequently held initial discussions to discuss informally their respective companies and potential strategic transactions, none of which progressed beyond preliminary stages. On May 26, 2011, at Beach's regular monthly board meeting, Beach directors were informed of these discussions and Beach's board of directors authorized further engagement with First PacTrust, if the opportunity should arise.

During mid-June of 2011, First PacTrust communicated to Beach an outline of a potential strategic business combination transaction, which contemplated a stock-for-stock transaction based on each institution's respective tangible book value per share. Thereafter, in late June and early July of 2011, senior executives and directors of both First PacTrust and Beach engaged in several discussions regarding the terms of a potential strategic business combination transaction, and the parties commenced preliminary due diligence. During this time, Sandler O'Neill, Beach's financial advisor, and representatives of First PacTrust had general discussions regarding pricing considerations. During these discussions, First PacTrust provided a proposal that would have resulted in each share of Beach common stock being converted into 0.542 of a share of First PacTrust common stock.

On June 23, 2011, Beach's board of directors, at its regular monthly board meeting, discussed First PacTrust's indications of interest in respect of a potential strategic business combination, including the pricing considerations that had been discussed to date. Representatives of Sandler O'Neill made a presentation to directors, following which Beach's board of directors determined that the First PacTrust proposal was inadequate. Following this meeting, Mr. Franko and other representatives of Beach, including Sandler O'Neill, and senior executives and directors of First PacTrust continued to hold discussions regarding a potential strategic business combination transaction and indicative pricing for such a transaction. During the course of these discussions, Mr. Franko indicated that First PacTrust would need to increase its pricing levels in order for discussions to continue. During subsequent conversations, First PacTrust increased the stock consideration level of its preliminary proposal to 0.60 of a share of First PacTrust common stock for each share of Beach common stock. In response to this revised proposal, Mr. Franko and other representatives of Beach, including Sander O'Neill, communicated to First PacTrust's representatives that a business combination transaction between the two companies would require a combination of (1) an increased transaction price, (2) a cash component to the consideration and (3) a mechanism to provide Beach shareholders with a satisfactory level of protection against decreases in the trading price of First PacTrust common stock prior to the completion of the transaction.

On July 9, 2011 First PacTrust sent an indication of interest to Beach outlining revised proposed terms of a potential strategic business combination transaction. The proposed terms contemplated a cash and stock merger structure whereby approximately 55% of the merger consideration would be in the form of shares of First PacTrust common stock and approximately 45% of the merger consideration would be in the form of cash.

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On July 11, 2011, Mr. Franko, following consultation with Beach's board of directors, indicated to First PacTrust Beach's willingness to begin negotiations based on the terms of the July 9, 2011 indicative proposal, and thereafter the parties commenced formal due diligence. Following this commencement of due diligence, Mr. Franko and other representatives of Beach, including Sandler O'Neill, and senior executives and directors of First PacTrust continued to hold periodic discussions regarding the terms of the potential strategic business combination transaction and preliminary due diligence findings.

Throughout the remainder of July and early August, representatives of Beach and First PacTrust continued to hold preliminary discussions regarding a potential transaction. Also, during August the parties and their representatives continued due diligence meetings and began discussing the potential terms of a draft merger agreement.

In late August, Mr. Franko and other representatives of Beach, including Sandler O'Neill, and senior executives and directors of First PacTrust met to discuss the proposed merger consideration. As a result of the continuing volatility in the U.S. and global financial markets, including its impact on participants in the banking services industry and their share prices, Mr. Franko and the other Beach representatives expressed to First PacTrust representatives a desire to increase the certainty of value to Beach shareholders in the proposed merger by modifying the components of the merger consideration in the event that the closing share value of First PacTrust common stock at the completion of the merger was less than \$13.50, by increasing the cash component and correspondingly decreasing the First PacTrust common stock component of the merger consideration. Following extensive discussions, representatives of First PacTrust agreed to meet Beach's request by offering cash consideration of \$9.12, together with one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, per share of Beach common stock in the event that the closing share value of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, per share of Beach common stock in the event that the closing share value of First PacTrust common stock at the component stock at the completion of the merger was less than \$13.50.

On August 25, 2011, at Beach's regular monthly board meeting, Beach directors discussed the status of the negotiations with First PacTrust and progress toward a definitive merger agreement. In the course of that meeting, Beach's board of directors received presentations from management, Sandler O'Neill and its outside legal adviser, King, Holmes, Paterno & Berliner, LLP, including with respect to the revised proposal from First PacTrust as communicated to Mr. Franko and other Beach representatives during the August 24, 2011 conference call. Following discussion among the board members, Beach's board of directors approved the revised proposal regarding the merger consideration and authorized Beach senior management to continue negotiations and finalize definitive documentation with First PacTrust and its representatives. Following the meeting, over the next several days, First PacTrust and its outside legal adviser, Wachtell, Lipton, Rosen & Katz, and Beach and King Holmes continued negotiations regarding the terms and conditions of the draft merger agreement.

On August 30, 2011, First PacTrust's board of directors held a special meeting and discussed the terms and conditions of the merger and the draft merger agreement. In the course of that meeting, First PacTrust's board of directors received presentations from management, Wachtell Lipton and First PacTrust's financial advisor, Wunderlich Securities. Following discussion, First PacTrust's board of directors unanimously voted to approve the merger agreement and the transactions contemplated by the merger agreement, including the merger, and authorized First PacTrust's management to execute the merger agreement.

On August 30, 2011, Beach's board of directors held a special meeting and discussed the terms and conditions of the merger and the draft merger agreement. In the course of that meeting, Beach's board of directors received presentations from management, Sandler O'Neill and King, Holmes, Paterno & Berliner. Beach's board of directors reviewed a fairness opinion from Sandler O'Neill indicating that the merger consideration was fair from a financial point of view to Beach shareholders as of the date

the opinion was issued. For more information on the fairness opinion from Sandler O'Neill, see " Opinion of Sandler O'Neill + Partners, L.P." and Annex B to this proxy statement/prospectus, in which the full text of the opinion is attached. Representatives of King, Holmes, Paterno & Berliner reviewed the details of the merger agreement with Beach's board of directors.

Following an extensive discussion, Beach's board of directors unanimously voted to approve the merger agreement and the transactions contemplated by the merger agreement, including the merger, and authorized Beach's management to execute the merger agreement. Following market close on August 30, 2011, the merger agreement was executed by officers of First PacTrust and Beach, and First PacTrust and Beach issued a joint press release announcing the execution of the merger agreement and the terms of the proposed merger.

#### Beach's Reasons for the Merger; Recommendation of Beach's Board of Directors

After careful consideration, at its meetings on August 25, 2011 and August 30, 2011, Beach's board of directors determined that the plan of merger contained in the merger agreement is in the best interests of Beach and its shareholders and that the consideration to be received in the merger is fair to the common shareholders of Beach. Accordingly, Beach's board of directors, by a unanimous vote, adopted and approved the merger agreement and unanimously recommends that Beach shareholders vote "FOR" approval of the merger agreement.

In reaching its decision to adopt and approve the merger agreement and recommend the merger to its shareholders, Beach's board of directors consulted with Beach's management, as well as its legal and financial advisors, and considered a number of positive factors, including the following material factors:

Its knowledge of Beach's business, operations, financial condition, earnings and prospects and of First PacTrust's business, operations, financial condition, earnings and prospects, taking into account the results of Beach's due diligence review of First PacTrust.

Its knowledge of the current environment in the financial services industry, including national and regional economic conditions, continued consolidation, increased regulatory burdens, evolving trends in technology and increasing nationwide and global competition, the current financial market conditions and the likely effects of these factors on the companies' potential growth, development, productivity, profitability and strategic options, and the historical market prices of Beach common stock.

The careful review undertaken by Beach's board of directors and management, with the assistance of Beach's legal and financial advisors, with respect to the strategic alternatives available to Beach, if it remained an independent business bank.

The complementary aspects of the Beach and First PacTrust businesses, including customer focus, geographic coverage, business orientation and compatibility of the companies' management and operating styles.

The value to Beach shareholders from diversifying Beach's business banking model by combining it with First PacTrust's retail banking model.

First PacTrust's commitment to enhancing its strategic position in the State of California.

The potential expense-saving and revenue-enhancing opportunities in connection with the merger, the related potential impact on the combined company's earnings and the fact that the nature of the merger consideration would allow former Beach shareholders to participate as First PacTrust shareholders or warrantholders, as applicable, in the benefits of such savings opportunities and the future performance of the combined company generally.

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The respective presentations by Beach management and its financial advisors concerning the operations, financial condition and prospects of Beach and the expected financial impact of the merger on the combined company, including pro forma assets, earnings and deposits.

The terms of the merger agreement, and the presentation by Beach's outside legal advisors regarding the merger and the merger agreement.

First PacTrust's successful track record and Beach's board of directors' belief that the combined enterprise would benefit from application of First PacTrust's asset and liability management techniques to Beach's operations.

The oral opinion delivered to Beach by Sandler O'Neill on August 30, 2011, which was subsequently confirmed in a written opinion delivered to Beach by Sandler O'Neill, to the effect that, as of August 30, 2011, and based upon and subject to the assumptions, procedures, considerations, qualifications and limitations set forth in the opinion, the exchange ratio under the merger agreement was fair, from a financial point of view, to the holders of shares of Beach common stock.

The financial terms of the merger, including the fact that, based on the closing price of First PacTrust common stock on the NASDAQ Global Market as of market close on August 30, 2011 (the trading day prior to the public announcement of the merger), the implied value of the per share merger consideration represented an approximate 58.9% premium to the last quoted sales price of Beach common stock on the OTC Bulletin Board as of that date.

Beach's board of directors' belief that a merger with First PacTrust would allow Beach shareholders to participate in the future performance of a combined company that would have better future prospects than Beach was likely to achieve on a stand-alone basis or through other strategic alternatives, including a combination with other potential merger partners.

Beach's board of directors' belief that Beach and First PacTrust shared a similar strategic vision, as compared to the other bidders.

The regulatory and other approvals required in connection with the merger and the likelihood that the approvals needed to complete the merger would be obtained without unacceptable conditions.

The fact that holders of Beach common stock who do not vote in favor of the merger agreement and who comply with all other applicable statutory procedures for asserting dissenters' rights will be entitled to exercise dissenters' rights under California law.

Beach's board of directors also considered potential risks and potentially negative factors concerning the merger in connection with its deliberations of the proposed transaction, including the following material factors:

The potential risk that a further downturn in the California housing market could negatively impact First PacTrust's loan portfolio, and thereby affect the value of the First PacTrust common stock (or warrants, as the case may be).

The potential risk of diverting management focus and resources from other strategic opportunities and from operational matters while working to implement the merger.

The provisions of the merger agreement restricting Beach's solicitation of third-party acquisition proposals, requiring Beach to hold a special meeting of its shareholders to vote on approval of the merger agreement and providing for the payment of a

termination fee and reimbursement of First PacTrust's expenses related to the merger in certain circumstances, which Beach's board of directors understood, while potentially limiting the willingness of a third party to propose a

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competing business combination transaction with Beach, were a condition to First PacTrust's willingness to enter into the merger agreement.

The fact that some of Beach's directors and executive officers have other interests in the merger that are different from, or in addition to, their interests as Beach shareholders. See " Interests of Beach Directors and Executive Officers in the Merger."

The foregoing discussion of the factors considered by Beach's board of directors is not intended to be exhaustive, but is believed to include all material factors considered by Beach's board of directors. In view of the wide variety of the factors considered in connection with its evaluation of the merger and the complexity of these matters, Beach's board of directors did not find it useful, and did not attempt, to quantify, rank or otherwise assign relative weights to these factors. In considering the factors described above, the individual members of Beach's board of directors may have given different weight to different factors. Beach's board of directors conducted an overall analysis of the factors described above including thorough discussions with, and questioning of, Beach management and Beach's legal and financial advisors, and considered the factors overall to be favorable to, and to support, its determination.

The foregoing explanation of Beach's board of directors' reasoning and all other information presented in this section is forward-looking in nature and, therefore, should be read in light of the factors discussed in the section entitled "Cautionary Statement Concerning Forward-Looking Statements."

#### **Opinion of Sandler O'Neill + Partners, L.P.**

By letter dated June 16, 2011, Beach Business Bank retained Sandler O'Neill + Partners, L.P. to act as its financial advisor in connection with a possible business combination with another financial institution. Sandler O'Neill is a nationally recognized investment banking firm whose principal business specialty is financial institutions. In the ordinary course of its investment banking business, Sandler O'Neill is regularly engaged in the valuation of financial institutions and their securities in connection with mergers and acquisitions and other corporate transactions. Sandler O'Neill acted as financial advisor to Beach in connection with the proposed merger and participated in certain of the negotiations leading to the execution of the merger agreement, dated as of August 30, 2011. At the August 30, 2011 meeting at which Beach's board of directors considered and approved the merger agreement, Sandler O'Neill delivered to Beach's board of directors its oral opinion, subsequently confirmed in writing, that, as of such date, the merger consideration was fair to the holders of Beach common stock from a financial point of view.

The full text of Sandler O'Neill's opinion, dated August 30, 2011, which sets forth the assumptions made, procedures followed, factors considered and qualifications and limitations on the review undertaken by Sandler O'Neill in connection with its opinion, is attached to this proxy statement/prospectus as Annex B and is incorporated into this proxy statement/prospectus by reference. The description of the opinion set forth below is qualified in its entirety by reference to the full text of the opinion. We encourage you to read the entire opinion and this section carefully in connection with your consideration of the proposed merger.

Sandler O'Neill's opinion was directed to Beach's board of directors for the information and assistance of Beach's board of directors in connection with its evaluation of the merger and addressed only the fairness as of the date of the opinion, from a financial point of view, of the merger consideration to Beach's shareholders. Sandler O'Neill's opinion was not intended to and does not address the underlying business decision of Beach to engage in the merger or any other aspect of the merger and is not a recommendation to any Beach shareholder as to how such shareholder should vote at the special meeting with respect to the merger or any other matter. Sandler O'Neill's opinion was necessarily based on economic, monetary, market and other conditions as in effect on, and the



information made available to Sandler O'Neill as of, the date of the opinion. Events occurring after the date hereof could materially affect this opinion. Sandler O'Neill assumed no responsibility for updating or revising its opinion based on circumstances or events occurring after the date of the opinion. Sandler O'Neill did not express any opinion as to the prices at which shares of Beach common stock or First PacTrust common stock may trade at any time subsequent to the announcement of the merger.

In connection with rendering its opinion on August 30, 2011, Sandler O'Neill reviewed and considered, among other things:

the merger agreement;

certain audited financial statements and other historical financial information of Beach that Sandler O'Neill deemed relevant and that was furnished to Sandler O'Neill by senior management of Beach;

certain publicly available financial statements and other historical financial information of First PacTrust that Sandler O'Neill deemed relevant;

internal financial forecasts for Beach for the years ending December 31, 2011 through 2015 furnished by and reviewed with senior management of Beach;

publicly available mean analyst earnings estimates for First PacTrust for the years ending December 31, 2011, 2012 and 2013 and a publicly available long-term growth rate analyst estimate for the years thereafter;

to the extent publicly available, the financial terms of certain recent business combinations in the commercial banking industry;

the current market environment generally and the banking environment in particular; and

such other information, financial studies, analyses and investigations and financial, economic and market criteria as Sandler O'Neill considered relevant.

Sandler O'Neill also discussed with certain members of the senior management of Beach the business, financial condition, results of operations and prospects of Beach and held similar discussions with the senior management of First PacTrust regarding the business, financial condition, results of operations and prospects of First PacTrust.

In performing its reviews and analyses and in rendering its opinion, Sandler O'Neill relied upon the accuracy and completeness of all of the financial and other information that was available to Sandler O'Neill from public sources, that was provided to Sandler O'Neill by Beach or First PacTrust or their respective representatives or that was otherwise reviewed by Sandler O'Neill and Sandler O'Neill has assumed such accuracy and completeness for purposes of rendering its opinion. Sandler O'Neill has further relied on the assurances of the senior management of Beach that they are not aware of any facts or circumstances that would make any of such information inaccurate or misleading. Sandler O'Neill has not been asked to undertake, and has not undertaken, an independent verification of any of such information and Sandler O'Neill does not assume any responsibility or liability for the accuracy or completeness thereof. Sandler O'Neill did not make an independent evaluation or appraisal of the specific assets, the collateral securing assets or the liabilities (contingent or otherwise) of Beach or First PacTrust or any of their subsidiaries, or the collectability of any such assets, nor has Sandler O'Neill been furnished with any such evaluations or appraisals. Sandler O'Neill did not make an independent evaluation of the adequacy of the allowance for loan losses of Beach and First PacTrust nor has Sandler O'Neill reviewed any individual credit files relating to Beach and First PacTrust. Sandler O'Neill has assumed that the respective allowances for loan losses for Beach and First PacTrust are adequate to cover such losses.

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With respect to the internal financial forecasts for Beach and publicly available earnings and growth rate estimates regarding First PacTrust used by Sandler O'Neill in its analyses, the senior managements of Beach and First PacTrust, as applicable, confirmed to Sandler O'Neill that those forecasts reflected, in the case of Beach, or were viewed as reasonable and consistent with, in the case of First PacTrust, then-currently available estimates and judgments of such respective managements concerning the respective future financial performances of Beach and First PacTrust. Sandler O'Neill expresses no opinion as to such financial forecasts or any publicly available analyst earnings or growth rate estimates used by Sandler O'Neill in its analyses or the assumptions on which they are based. Sandler O'Neill has also assumed that there has been no material change in the assets, financial condition, results of operations, business or prospects of Beach and First PacTrust's pending acquisition of Gateway will close in the fourth quarter of 2011. Sandler O'Neill has assumed in all respects material to its analysis that Beach and First PacTrust will remain as going concerns for all periods relevant to Sandler O'Neill's analyses, that all of the representations and warranties contained in the merger agreement and all related agreements are true and correct in all respects related to its analyses, that each party to the agreements will perform all of the covenants required to be performed by such party under the agreements and that the conditions precedent in the agreements are not waived. Finally, Sandler O'Neill has relied upon the advice Beach received from its legal, accounting and tax advisors as to all legal, accounting and tax matters relating to the merger and the other transactions contemplated by the merger agreement.

Sandler O'Neill's opinion does not address the underlying business decision of Beach to engage in the merger, the relative merits of the merger as compared to any other alternative business strategies that might exist for Beach or the effect of any other transaction in which Beach might engage. Sandler O'Neill expresses no opinion as to the fairness of the amount of compensation to be received in the merger by Beach officers or directors relative to the consideration to be received in the merger by any other Beach shareholder.

In rendering its August 30, 2011 opinion, Sandler O'Neill performed a variety of financial analyses. The following is a summary of the material analyses performed by Sandler O'Neill, but is not a complete description of all the analyses underlying Sandler O'Neill's opinion. The summary includes information presented in tabular format. **In order to fully understand the financial analyses, these tables must be read together with the accompanying text. The tables alone do not constitute a complete description of the financial analyses.** The preparation of a fairness opinion is a complex process involving subjective judgments as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. The process, therefore, is not necessarily susceptible to a partial analysis or summary description. Sandler O'Neill believes that its analyses must be considered as a whole and that selecting portions of the factors and analyses, could create an incomplete view of the evaluation process underlying its opinion. Also, no company included in Sandler O'Neill's comparative analyses described below is identical to Beach or First PacTrust and no transaction is identical to the merger. Accordingly, an analysis of comparable companies or transactions involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and other factors that could affect the public trading values or merger transaction values, as the case may be, of Beach and First PacTrust and the companies to which they are being compared.

In performing its analyses, Sandler O'Neill also made numerous assumptions with respect to industry performance, business and economic conditions and various other matters, many of which cannot be predicted and are beyond the control of Beach, First PacTrust and Sandler O'Neill. The analysis performed by Sandler O'Neill is not necessarily indicative of actual values or future results, both of which may be significantly more or less favorable than suggested by such analyses. Sandler

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O'Neill prepared its analyses solely for purposes of rendering its opinion and provided such analyses to Beach's board of directors at its August 30, 2011 meeting. Estimates on the values of companies do not purport to be appraisals or necessarily reflect the prices at which companies or their securities may actually be sold. Such estimates are inherently subject to uncertainty and actual values may be materially different. Accordingly, Sandler O'Neill's analyses do not necessarily reflect the value of Beach common stock or the prices at which Beach common stock may be sold at any time. The analysis and opinion provided by Sandler O'Neill were among a number of factors taken into consideration by Beach's board of directors in making its determination to adopt the plan of merger contained in the merger agreement and the analyses described below should not be viewed as determinative of the decisions of Beach's board of directors or management with respect to the fairness of the merger.

At the August 30, 2011 meeting of Beach's board of directors, Sandler O'Neill presented certain financial analyses of the merger. The summary below is not a complete description of the analyses underlying the opinions of Sandler O'Neill or the presentation made by Sandler O'Neill to Beach's board of directors, but is instead a summary of the material analyses performed and presented in connection with the opinion.

In arriving at its opinion Sandler O'Neill did not attribute any particular weight to any analysis or factor that it considered. Rather it made qualitative judgments as to the significance and relevance of each analysis and factor. The financial analyses summarized below include information presented in tabular format. Sandler O'Neill did not form an opinion as to whether any individual analysis or factor (positive or negative) considered in isolation supported or failed to support its opinions; rather Sandler O'Neill made its determination as to the fairness of the merger consideration on the basis of its experience and professional judgment after considering the results of all its analyses taken as a whole. Accordingly, Sandler O'Neill believes that the analysis and the summary of the analysis must be considered as a whole and that selecting portions of the analysis or focusing on the information presented below in tabular format, without considering all analyses or the full narrative description of the financial analyses, including methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of the process underlying their analyses and opinions.

#### Summary of Proposal

Sandler O'Neill reviewed the financial terms of the proposed transaction, including the possibility that the alternative consideration would be paid and the possibility that the exchange ratio would be decreased in the event that the First PacTrust closing share value exceeded \$16.50. Based upon the closing price of First PacTrust common stock on August 29, 2011 of \$11.74, Sandler O'Neill calculated the implied transaction value for the proposed merger assuming that the alternative consideration would be paid. Based upon the cash consideration of \$9.12 per share, without interest, and one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, exercisable for one year following the completion of the merger, and the implied value of the total consideration (based upon the closing price of First PacTrust common stock on August 29, 2011 of \$11.74 per share), Sandler O'Neill calculated an implied transaction value of \$9.38 per share. Based upon financial information as or for the twelve month period ended June 30, 2011, Sandler O'Neill calculated the following transaction ratios:

Transaction Value / Book Value Per Share:	1239	%
Transaction Value / Tangible Book Value Per Share:	1239	%
Transaction Value / Last Twelve Months Earnings Per Share:	25.02	х
Market Premium as of August 29, 2011:	58.39	%
Core Deposit Premium:	2.97	%
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#### Beach Comparable Company Analysis

Sandler O'Neill also used publicly available information to compare selected financial and market trading information for Beach and a group of financial institutions selected by Sandler O'Neill. The Beach peer group consisted of California-based publicly traded commercial banks headquartered with total assets as of the most recently reported period between \$150 million and \$500 million and with a non-performing assets to total assets ratio of 3.00% or less:

Private Bank of California	1 <sup>st</sup> Capital Bank
Premier Commercial Bancorp	Redwood Capital Bancorp
Greater Sacramento Bancorp	Mission Bancorp
California Republic Bank	Valley Republic Bank
1 <sup>st</sup> Century Bancshares, Inc.	San Diego Trust Bank
Security California Bancorp	County Commerce Bank
Plaza Bank	Bay Commercial Bank
CommerceWest Bank, N.A.	New Resource Bank
Avidbank Holdings, Inc	American Perspective Bank
Presidio Bank	California Bank of Commerce
Santa Cruz County Bank	Bank of Southern California, National Association

The analysis compared publicly available financial information for Beach and the mean and median financial and market trading data for the Beach peer group as of or for the twelve month period ended June 30, 2011 or most recently reported period. The table below sets forth the data for Beach and the median data for the Beach peer group as of or for the twelve month period ended June 30, 2011 or most recently reported period, with pricing data as of August 29, 2011.

#### **Comparable Company Analysis**

	Beach Business Bank		Comparable Group Medians	
Total Assets (in millions)	\$	304	\$	277
Non-Performing Assets / Total Assets		2.45%	,	1.03%
Tangible Common Equity / Tangible Assets		10.17%	,	10.72%
Price / Tangible Book Value		77%	,	86%
Market Capitalization (in millions)		24	\$	28
Price / LTM Earnings Per Share		15.8x		10.4x
First PacTrust Comparable Company Analysis				

Sandler O'Neill also used publicly available information to compare selected financial information and market trading information for First PacTrust and a group of financial institutions selected by Sandler O'Neill. The First PacTrust peer group consisted of Southern California publicly traded commercial banks with total assets between \$500 million and \$2 billion as of June 30, 2011 or the most recently reported period:

BofI Holding, Inc.	Pacific Premier Bancorp, Inc.
First California Financial Group, Inc.	Kaiser Federal Financial Group, Inc.
Provident Financial Holdings, Inc.	Malaga Financial Corporation
American Business Bank	California United Bank
Pacific Mercantile Bancorp	Sunwest Bank
Heritage Oaks Bancorp	1 <sup>st</sup> Enterprise bank
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The analysis compared publicly available financial information for First PacTrust and the mean and median financial and market trading data for the First PacTrust peer group as of or for the twelve month period ended June 30, 2011 or most recently reported period. The table below sets forth the data for First PacTrust and the median data for the First PacTrust peer group as of or for the twelve month period ended June 30, 2011 or the twelve month period ended June 30, 2011 or the twelve month period ended June 30, 2011 or the twelve month period ended June 30, 2011 or the most recently reported period, with pricing data as of August 29, 2011.

#### **Comparable Company Analysis**

	Fir PacT Bancor	rust	Compai Grou Media	ıp
Total Assets (in millions)	\$	882	\$	961
Price / Tangible Book Value		84%	)	81%
Market Capitalization (in millions)	\$	148	\$	86
Price / LTM EPS		11.3x		7.8x
Price / 2011E Earnings Per Share		24.5x		8.2x
Price / 2012E Earnings Per Share		12.8x		8.9x

The 2011 and 2012 Earnings Per Share estimates used in the table above were based on First Call median estimates for First PacTrust.

#### Beach Stock Price Performance

Sandler O'Neill reviewed the history of the publicly reported trading prices of Beach common stock for the one-year period ended August 29, 2011. Sandler O'Neill then compared the relationship between the movements in the price of Beach common stock against the movements in the prices of Beach's peer group, S&P Bank Index and NASDAQ Bank Index.

#### **Beach's One-Year Stock Performance**

	Beginning Index Value August 27, 2010	Ending Index Value August 29, 2011
Beach	100.0%	118.6%
Beach Peer Group	100.0%	105.9%
S&P Bank Index	100.0%	98.7%
NASDAQ Bank Index	100.0%	97.4%

#### **Beach's Three-Year Stock Performance**

	Beginning Index Value August 29, 2008	Ending Index Value August 29, 2011
Beach	100.0%	71.9%
Beach Peer Group	100.0%	73.8%
S&P Bank Index	100.0%	64.3%
NASDAQ Bank Index	100.0%	66.1%
First PacTrust Stock Price Parform	anca	

First PacTrust Stock Price Performance

Sandler O'Neill reviewed the history of the publicly reported trading prices of First PacTrust common stock for the one-year period ended August 29, 2011. Sandler O'Neill then compared the relationship between the movements in the price of First PacTrust common stock against the movements in the prices of First PacTrust peer group S&P Bank Index and NASDAQ Bank Index.

#### First PacTrust's One-Year Stock Performance

	Beginning Index Value August 27, 2010	Ending Index Value August 29, 2011
First PacTrust	100.0%	122.2%
First PacTrust Peer Group	100.0%	114.1%
S&P Bank Index	100.0%	98.7%
NASDAQ Bank Index	100.0%	97.4%

#### First PacTrust's Three-Year Stock Performance

	Beginning Index Value August 29, 2008	Ending Index Value August 29, 2011
First PacTrust	100.0%	95.4%
First PacTrust Peer Group	100.0%	104.7%
S&P Bank Index	100.0%	64.3%
NASDAQ Bank Index	100.0%	66.1%
Beach Net Present Value Analysis		

Sandler O'Neill performed an analysis that estimated the net present value per share of Beach common stock under various circumstances. The analysis assumed that Beach performed in accordance with the financial forecasts for the years ending December 31, 2011 through 2015 as prepared by and reviewed with senior management of Beach. To approximate the terminal value of Beach common stock at December 31, 2015, Sandler O'Neill applied price to forward earnings multiples of 7.0x to 12.0x and multiples of tangible book value ranging from 50% to 125%. The income streams and terminal values were then discounted to present values using different discount rates ranging from 11.5% to 17.5% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of Beach common stock.

As illustrated in the following tables, the analysis indicates an imputed range of values per share of Beach common stock of \$3.25 to \$6.16 when applying the price earnings multiples to the internal financial forecasts and \$3.19 to \$8.28 when applying the same multiples of tangible book value to the internal financial forecasts.

#### **Earnings Per Share Multiples**

Discount Rate	7.0x	8.0x	9.0x	10.0x	11.0x	12.0x
11.5%	\$ 4.02	\$ 4.45	\$ 4.88	\$ 5.31	\$ 5.73	\$ 6.16
12.5%	\$ 3.88	\$ 4.29	\$ 4.70	\$ 5.11	\$ 5.52	\$ 5.93
13.5%	\$ 3.74	\$ 4.14	\$ 4.53	\$ 4.93	\$ 5.32	\$ 5.72
14.5%	\$ 3.61	\$ 3.99	\$ 4.37	\$ 4.75	\$ 5.13	\$ 5.51
15.5%	\$ 3.49	\$ 3.85	\$ 4.22	\$ 4.58	\$ 4.95	\$ 5.31
16.5%	\$ 3.37	\$ 3.72	\$ 4.07	\$ 4.42	\$ 4.77	\$ 5.12
17.5%	\$ 3.25	\$ 3.59	\$ 3.93	\$ 4.27	\$ 4.60	\$ 4.94
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#### **Tangible Book Value Multiples**

Discount Rate	50%	65%	85%	100%	115%	125%
11.5%	\$ 3.94	\$ 4.81	\$ 5.96	\$ 6.83	\$ 7.70	\$ 8.28
12.5%	\$ 3.80	\$ 4.63	\$ 5.74	\$ 6.58	\$ 7.41	\$ 7.97
13.5%	\$ 3.66	\$ 4.47	\$ 5.53	\$ 6.34	\$ 7.14	\$ 7.67
14.5%	\$ 3.54	\$ 4.31	\$ 5.33	\$ 6.10	\$ 6.87	\$ 7.39
15.5%	\$ 3.41	\$ 4.16	\$ 5.14	\$ 5.88	\$ 6.62	\$ 7.12
16.5%	\$ 3.30	\$ 4.01	\$ 4.96	\$ 5.67	\$ 6.39	\$ 6.86
17.5%	\$ 3.19	\$ 3.87	\$ 4.79	\$ 5.47	\$ 6.16	\$ 6.61

Sandler O'Neill also considered and discussed with the Beach board of directors how this analysis would be affected by changes in the underlying assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a similar analysis assuming Beach net income varied from 25% above forecasts to 25% below forecasts. This analysis resulted in the following range of per share values for Beach common stock, using the same price forward earnings multiples of 7.0x to 12.0x and a discount rate of 14.39%:

#### **Earnings Per Share Multiples**

Annual Budget						
Variance	7.0x	8.0x	9.0x	10.0x	11.0x	12.0x
(25.0)%	\$ 2.96	\$ 3.24	\$ 3.53	\$ 3.82	\$ 4.10	\$ 4.39
(20.0)%	\$ 3.09	\$ 3.40	\$ 3.70	\$ 4.01	\$ 4.31	\$ 4.62
(15.0)%	\$ 3.23	\$ 3.55	\$ 3.87	\$ 4.20	\$ 4.52	\$ 4.84
(10.0)%	\$ 3.36	\$ 3.70	\$ 4.04	\$ 4.39	\$ 4.73	\$ 5.07
(5.0)%	\$ 3.49	\$ 3.85	\$ 4.22	\$ 4.58	\$ 4.94	\$ 5.30
0.0%	\$ 3.63	\$ 4.01	\$ 4.39	\$ 4.77	\$ 5.15	\$ 5.53
5.0%	\$ 3.76	\$ 4.16	\$ 4.56	\$ 4.96	\$ 5.36	\$ 5.76
10.0%	\$ 3.89	\$ 4.31	\$ 4.73	\$ 5.15	\$ 5.57	\$ 5.99
15.0%	\$ 4.03	\$ 4.46	\$ 4.90	\$ 5.34	\$ 5.78	\$ 6.22
20.0%	\$ 4.16	\$ 4.62	\$ 5.07	\$ 5.53	\$ 5.99	\$ 6.44
25.0%	\$ 4.29	\$ 4.77	\$ 5.24	\$ 5.72	\$ 6.20	\$ 6.67

During the meeting of Beach's board of directors on August 30, 2011, Sandler O'Neill noted that the discounted dividend stream and terminal value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

#### First PacTrust Net Present Value Analysis

Sandler O'Neill also performed an analysis that estimated the net present value per share of First PacTrust common stock under various circumstances. The analysis assumed that First PacTrust performed in accordance with the mean of analyst estimates for 2011 through 2013, and at an 11% long-term growth rate for 2014 onwards.

To approximate the terminal value of First PacTrust common stock at December 31, 2015, Sandler O'Neill applied price to forward earnings multiples of 7.5x to 12.5x and multiples of tangible book value ranging from 50% to 125%. The income streams and terminal values were then discounted to present values using different discount rates ranging from 11.5% to 17.5% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of First PacTrust common stock.

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As illustrated in the following tables, the analysis indicates an imputed range of values per share of First PacTrust common stock of \$6.46 to \$12.25 when applying the price earnings multiples to the publicly available mean analyst earnings estimates and \$5.56 to \$14.59 when applying the same multiples of tangible book value to the publicly available mean analyst earnings estimates.

#### **Earnings Per Share Multiples**

<b>Discount Rate</b>	7.5x	8.5x	9.5x	10.5x	11.5x	12.5x
11.5%	\$ 7.99	\$ 8.84	\$ 9.70	\$ 10.55	\$ 11.40	\$ 12.25
12.5%	\$ 7.70	\$ 8.52	\$ 9.34	\$ 10.16	\$ 10.98	\$ 11.80
13.5%	\$ 7.43	\$ 8.22	\$ 9.01	\$ 9.79	\$ 10.58	\$ 11.37
14.5%	\$ 7.17	\$ 7.93	\$ 8.69	\$ 9.44	\$ 10.20	\$ 10.96
15.5%	\$ 6.92	\$ 7.65	\$ 8.38	\$ 9.11	\$ 9.84	\$ 10.56
16.5%	\$ 6.69	\$ 7.39	\$ 8.09	\$ 8.79	\$ 9.49	\$ 10.19
17.5%	\$ 6.46	\$ 7.13	\$ 7.81	\$ 8.48	\$ 9.16	\$ 9.83

#### **Tangible Book Value Multiples**

<b>Discount Rate</b>	50%	65%	85%	100%	115%	125%
11.5%	\$ 6.84	\$ 8.39	\$ 10.46	\$ 12.01	\$ 13.56	\$ 14.59
12.5%	\$ 6.60	\$ 8.09	\$ 10.07	\$ 11.57	\$ 13.06	\$ 14.05
13.5%	\$ 6.37	\$ 7.80	\$ 9.71	\$ 11.14	\$ 12.58	\$ 13.53
14.5%	\$ 6.15	\$ 7.53	\$ 9.36	\$ 10.74	\$ 12.12	\$ 13.04
15.5%	\$ 5.94	\$ 7.27	\$ 9.03	\$ 10.36	\$ 11.68	\$ 12.56
16.5%	\$ 5.75	\$ 7.02	\$ 8.72	\$ 9.99	\$ 11.26	\$ 12.11
17.5%	\$ 5.56	\$ 6.78	\$ 8.42	\$ 9.64	\$ 10.87	\$ 11.68

Sandler O'Neill also considered and discussed with Beach's board of directors how this analysis would be affected by changes in the underlying assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a similar analysis assuming First PacTrust net income varied from 25% above analyst estimates to 25% below analyst estimates. This analysis resulted in the following range of per share values for First PacTrust common stock, using the same price forward earnings multiples of 7.5x to 12.5x and a discount rate of 14.39%:

#### **Earnings Per Share Multiples**

Annual Budget									
Variance	7.5	5x		8.5x		9.5x	10.5x	11.5x	12.5x
(25.0)%	\$ 3	5.77	\$	6.34	4 \$	6.91	\$ 7.49	\$ 8.06	\$ 8.63
(20.0)%	\$ 6	6.06	\$	6.6	7 \$	7.28	\$ 7.88	\$ 8.49	\$ 9.10
(15.0)%	\$ 6	6.34	\$	6.99	<b>)</b> \$	7.64	\$ 8.28	\$ 8.93	\$ 9.58
(10.0)%	\$ 6	6.63	\$	7.3	1 \$	8.00	\$ 8.68	\$ 9.37	\$ 10.05
(5.0)%	\$ 6	6.91	\$	7.64	4 \$	8.36	\$ 9.08	\$ 9.80	\$ 10.53
0.0%	\$ 7	7.20	9	7.90	5\$	8.72	\$ 9.48	\$ 10.24	\$ 11.00
5.0%	\$ 7	7.49	\$	8.28	3 \$	9.08	\$ 9.88	\$ 10.68	\$ 11.48
10.0%	\$ 7	7.77	\$	8.6	1 \$	9.44	\$ 10.28	\$ 11.12	\$ 11.95
15.0%	\$ 8	8.06	\$	8.93	3 \$	9.80	\$ 10.68	\$ 11.55	\$ 12.43
20.0%	\$ 8	8.34	\$	9.25	5\$	10.16	\$ 11.08	\$ 11.99	\$ 12.90
25.0%	\$ 8	8.63	9	9.58	3 \$	10.53	\$ 11.48	\$ 12.43	\$ 13.38
	 _						 	 	 

During the meeting of Beach's board of directors on August 30, 2011, Sandler O'Neill noted that the discounted dividend stream and terminal value analysis is a widely used valuation methodology, but

the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

#### Analysis of Selected Merger Transactions

Sandler O'Neill reviewed two sets of comparable mergers and acquisitions. The sets of mergers and acquisitions included: (1) six transactions announced from January 1, 2010 through August 29, 2011 involving California commercial banks and thrifts with announced deal values greater than \$10 million, where the selling bank or thrift's total assets were less than \$750 million and the non-performing assets to total assets ratio was less than 5%; and (2) 13 transactions announced from January 1, 2010 through August 29, 2011 involving nationwide commercial banks and thrifts with announced deal values greater than \$10 million where the selling bank's total assets were between \$150 million and the non-performing assets to total assets ratio was less than 5%. Sandler O'Neill reviewed the following multiples: transaction price to book value, transaction price to tangible book value, transaction price at announcement to last twelve months' earnings per share, transaction price to seller's stock price the day before transaction announcement and tangible book premium to core deposits. As illustrated in the following table, Sandler O'Neill compared the proposed merger multiples to the median multiples of comparable transaction groups.

	Beach Business Bank / First PacTrust Bancorp, Inc.	Median California Deals (Target NPAs/Assets < 5.0%)	Median Nationwide Deals (Target NPAs/Assets < 5.0%)
Transaction Value / Book Value Per Share:	123%	129%	130%
Transaction Value / Tangible Book Value Per Share:	123%	130%	135%
Transaction Value / Last Twelve Months Earnings Per Share:	25.0x	48.0x	27.0x
Market Premium as of August 29, 2011:	58.3%	74.6%	67.5%
Core Deposit Premium:	2.97%	3.20%	5.55%
	2.9170	5.2070	5.5570

Pro Forma Results and Capital Ratios

Sandler O'Neill analyzed certain potential pro forma effects of the merger, assuming the following: (1) the merger is completed on December 31, 2011; (2) the deal value per share is equal to \$9.38 per Beach share, based upon the total cash component of \$37.5 million and \$1.1 million in estimated value of the warrants based on First PacTrust's stock price on August 29, 2011 of \$11.74; (3) 14% cost savings of Beach projected operating expense which is fully realized in 2013; (4) approximately \$2.0 million in pre-tax transaction costs and expenses with 75% of buyer's expenses recognized prior to close; (5) a core deposit intangible of approximately \$7.8 million (seven year, straight-line amortization method); (6) a 0.25% pre-tax opportunity cost of cash; (7) Beach's performance was calculated in accordance with Beach management's budget and guidance; (8) First PacTrust's performance was calculated in accordance with 2011 to 2013 median earnings per share estimates and First PacTrust management's guidance; and (9) Beach's TARP preferred stock will be repaid immediately prior to closing with cash on hand. The analyses indicated that for the year ending December 31, 2012, the merger (including transaction expenses) would be accretive to First PacTrust's projected earnings per share and, at December 31, 2011 the merger would be modestly dilutive to First PacTrust's tangible book value per share. The analyses also indicated that for the year ending December 31, 2011, the merger would maintain First PacTrust's regulatory capital ratios significantly in excess of the guidelines for "well capitalized" status. The actual results achieved by the combined company, however, may vary from projected results and the variations may be material.

#### Miscellaneous

Sandler O'Neill acted as Beach's financial advisor in connection with the merger and will receive a transaction fee in connection with the merger of 1.50% of the aggregate purchase price, subject to a minimum transaction fee of \$500,000, both of which are subject to closing, and a \$150,000 fee associated with Sandler O'Neill's rendering of a fairness opinion. The entire \$150,000 fairness opinion fee is to be credited against the transaction fee owed at the completion of the merger. Beach has also agreed to reimburse Sandler O'Neill's for reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Sandler O'Neill and its affiliates and their respective partners, directors, officers, employee and agents against certain expenses and liabilities, including liabilities under the securities laws.

In the ordinary course of its broker and dealer businesses, Sandler O'Neill may purchase securities from and sell securities to Beach and First PacTrust and their respective affiliates. Sandler O'Neill may also actively trade the debt and/or equity securities of Beach or First PacTrust or their respective affiliates for their own accounts and for the accounts of their customers and, accordingly may at any time hold a long or short position in such securities.

#### First PacTrust's Reasons for the Merger

First PacTrust believes that the acquisition of Beach will complement First PacTrust's footprint and its growth strategy, including by enabling it to broaden its Southern California footprint into new attractive markets such as Manhattan Beach, Long Beach, Costa Mesa and Torrance, particularly since Beach has a strong reputation in these markets and its management team has long-term expertise in commercial and industrial and SBA loans. First PacTrust's board of directors approved the merger agreement after First PacTrust's senior management discussed with First PacTrust's board of directors a number of factors, including those described above and the business, assets, liabilities, results of operations, financial performance, strategic direction and prospects of Beach. First PacTrust's board of directors did not consider it practicable to, and did not attempt to, quantify or otherwise assign relative weights to the specific factors it considered in reaching its determination. First PacTrust's board of directors viewed its position as being based on all of the information and the factors presented to and considered by it. In addition, individual directors may have given different weights to different information and factors.

#### Board of Directors and Management of First PacTrust After the Merger

Upon completion of the merger, the number of directors constituting First PacTrust's board of directors will be increased by one, and Robb Evans, who is currently a director of Beach, is expected to be appointed to First PacTrust's board of directors. In addition, upon completion of the merger, Robert M. Franko, who is currently President and CEO of Beach, is expected to be appointed President of First PacTrust. Information about First PacTrust's current directors and executive officers can be found in the documents listed in the section entitled "Where You Can Find More Information."

#### Interests of Beach's Directors and Executive Officers in the Merger

In considering the recommendation of Beach's board of directors that you vote to approve the merger agreement, you should be aware that some of Beach's executive officers and directors have financial interests in the merger that are different from, or in addition to, those of Beach shareholders generally. The independent members of Beach's board of directors were aware of and considered these interests, among other matters, in evaluating and negotiating the merger agreement and the merger, and in recommending to the shareholders that the merger agreement be approved.



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#### Stock Ownership

The directors and executive officers of Beach beneficially owned as of October 31, 2011, a total of 735,763 shares of Beach common stock (excluding options to purchase common stock), representing approximately 18% of the outstanding shares of Beach common stock. They will receive the same merger consideration as the other Beach shareholders.

#### Equity-Based Awards

Equity or equity-based awards held by Beach executive officers and directors will be treated at the effective time of the merger as follows:

**Beach Options.** The directors and executive officers of Beach held options to purchase an aggregate of 440,900 shares of common stock as of October 31, 2011. Each Beach option will become fully vested and exercisable no later than 10 business days prior to the completion of the merger. Any Beach option that has not been exercised by the date that is five business days prior to the effective time of the merger will be cancelled at the effective time of the merger, and holders of such Beach options will be entitled to receive, for each Beach option, an amount in cash equal to the excess, if any, of (1) the average of the last trading price of Beach common stock, as reported on the OTC Bulletin Board, for each of the five trading days immediately preceding the completion of the merger on which a trade of Beach common stock was reported over (2) the per share exercise price for each share of Beach common stock subject to the Beach option.

The following table sets forth the total number of Beach options held by each of the executive officers of Beach as well as by all non-employee directors of Beach, as a group, the number of those options that are vested as of October 31, 2011 and the number of options that would accelerate and vest as a result of the merger.

	Total Options (#)	Options Vested at October 31, 2011 (#)	Options that Would Vest as a Result of the Merger (#)
Robert M. Franko	78,000	75,500	2,500
Phillip J. Bond	56,000	53,500	2,500
Girish Bajaj	74,000	73,500	500
Thomas LaCroix	12,500	8,750	3,750
H. Melissa Lanfre	38,500	34,750	3,750
Melissa Rickabaugh	24,400	20,650	3,750
All Non-Employee Directors (as a			
group)	157,500	67,500	90,000
Total	440,900	334,150	106,750

**Beach Restricted Shares.** The executive officers of Beach have been awarded an aggregate of 92,364 restricted shares of Beach common stock which are either outstanding or are subject to issuance in accordance with the terms of the award agreements. At the effective time of the merger, each holder of outstanding restricted shares of Beach common stock, and/or outstanding rights to receive restricted shares of Beach common stock, shall receive, in respect of such restricted shares or rights, a number of restricted shares, and/or rights to receive a number of restricted shares of Beach common stock equal to the product (rounded to the nearest whole share) of (1) the number of restricted shares of Beach common stock held by such holder (and/or subject to rights to receive restricted shares of Beach common stock held by such holder, as applicable) immediately prior to the effective time of the merger and (2) a fraction, which we refer to as the restricted share exchange ratio, having a numerator equal to the per share merger consideration (applying the First PacTrust closing share value to determine the stock portion of the merger consideration and, if the alternative consideration is paid, excluding the warrants) and a denominator equal to the First PacTrust closing

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share value. Each converted restricted share of Beach common stock, or right to receive a converted restricted share of Beach common stock, will be subject to the same terms and conditions (including vesting terms) as were applicable immediately prior to the effective time of the merger. In accordance with their terms, certain restricted shares of Beach common stock will vest upon the TARP redemption. For further information on the TARP redemption, see "The Merger Agreement Redemption of Preferred Stock Held by the United States Department of the Treasury." We refer to restricted shares of Beach common stock that were granted to Beach executive officers in lieu of their annual bonuses due to the compensation limitations imposed by the American Recovery and Reinvestment Act of 2009 upon TARP recipients as TARP restricted shares.

The following table sets forth the number of restricted shares of Beach common stock or the rights to receive restricted shares of Beach common stock, as applicable, that are, held by each of the executive officers of Beach as of October 31, 2011, as well as the number of restricted shares of Beach common stock that would become fully vested upon the TARP redemption, which represent TARP restricted shares. None of Beach's non-employee directors hold restricted shares of Beach common stock or rights to receive restricted shares of Beach common stock.

	Outstanding Restricted Shares of Beach Common Stock or Rights to Receive Restricted Shares of Beach Common Stock (#)	Outstanding Restricted Shares of Beach Common Stock or Rights to Receive Restricted Shares of Beach Common Stock that Would Vest upon the TARP Redemption (#)
Robert M. Franko	53,336	37,909
Phillip J. Bond	9,542	5,256
Girish Bajaj	1,176	1,176
Thomas LaCroix	8,369	4,793
H. Melissa Lanfre	10,399	5,719
Melissa Rickabaugh	9,542	5,256
Total	92,364	60,109

**Employment Agreements** 

Beach is party to Executive Employment Agreements with each of Messrs. Franko, Bond, LaCroix and Bajaj and Msses. Lanfre and Rickabaugh. The employment agreements provide for severance benefits in the event of certain qualifying terminations of employment, including a termination due to a change in control.

The employment agreements generally provide for an employment term ranging from 12-24 months for each of the Beach executive officers, and in the case of Mr. Franko only, 60 months. The employment term renews annually on the anniversary of the employment agreement start date, unless either party gives a notice of non-renewal, except that Mr. Bajaj's employment term will end on October 1, 2013 pursuant to a notice previously provided by Beach. Under the employment agreements, if the executive officer's employment is terminated due to a merger, acquisition or other change in control, death, disability or without "cause" (as defined in the employment agreements and described in the following paragraph), the executive officer will be eligible to receive the following payments and benefits: (1) his or her base salary through the conclusion of the applicable employment term and (2) one-half of the executive officer's target bonus (which ranges from 20% to 125% of base salary) that would have been payable had it otherwise been earned through the employment term.

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Under the employment agreements, "cause" generally means the executive officer's (1) fraud, willful or gross misconduct or gross negligence in performing his or her material duties, (2) action resulting in gain or personal enrichment, (3) conviction of any felony or any other crime related to the business of Beach or (4) default of payment of any sum of money borrowed from Beach that is not cured after 30 days of notice.

Based on compensation and benefit levels in effect on September 30, 2011 and assuming that each Beach executive officer experiences a qualifying termination of employment after completion of the merger, each of Messrs. Franko, Bond, Bajaj and LaCroix and Msses. Lanfre and Rickabaugh would be entitled to receive approximately \$2,130,000; \$560,000; \$393,000; \$396,000; \$416,000 and \$168,000, respectively, in severance payments under their respective employment agreements.

### Employee Stock Ownership Plan

Pursuant to the merger agreement, Beach will or will cause the Beach Employee Stock Ownership Plan, or ESOP, to be terminated prior to the completion of the merger, and the participants' account balances thereunder, and any unvested portion of the account balances, will become fully vested and be distributed in accordance with its terms. The account balances of Messrs. Franko, Bond and Bajaj and Messes. Lanfre and Rickabaugh are fully vested. Mr. LaCroix is currently 80% vested and, upon completion of the merger, to the extent his account balance has not been fully vested, his vesting will accelerate. It is estimated that each of Messrs. Franko, Bond, Bajaj and LaCroix and Msses. Lanfre and Rickabaugh will be paid, in respect of their account balances under the ESOP, approximately \$24,000; \$22,000; \$20,000; \$21,000 and \$17,000, respectively, upon termination of the ESOP.

#### Continuing Beach Directors and Officers

Upon completion of the merger, the number of directors constituting First PacTrust's board of directors will be increased by one, and a director of Beach, mutually selected by First PacTrust and Beach prior to the completion of the merger, will be appointed to First PacTrust's board of directors. First PacTrust and Beach currently expect that Robb Evans will be the Beach director that joins First PacTrust's board of directors. In addition, upon completion of the merger, Mr. Franko, who is currently President and CEO of Beach, is expected to be appointed President of First PacTrust.

Upon completion of the merger, three directors of Beach, mutually selected by First PacTrust and Beach prior to the completion of the merger, will join PacTrust Bank's board of directors. First PacTrust also agreed to cause the directors to be elected as directors of PacTrust Bank during the three-year period beginning on the date the merger is completed. First PacTrust and Beach currently expect that James H. Gray, Daniel R. Mathis and Fred D. Jensen will be the three Beach directors that join PacTrust Bank's board of directors.

In addition, following the merger, First PacTrust will designate three directors of PacTrust Bank to join the board of directors of the surviving corporation in the merger. However, immediately following the completion of the merger, the board of directors of the surviving corporation will be comprised of a majority of directors that served on Beach's board of directors immediately prior to the completion of the merger, which we refer to as remaining Beach directors. If, prior to the third anniversary of the completion of the merger, First PacTrust removes or fails to re-nominate for election any remaining Beach director (other than for cause) who is able and willing to continue service, First PacTrust will pay such director a pro-rated amount of \$75,000 based on the amount of time remaining in the three-year period. First PacTrust also will cause the officers of Beach immediately prior to the completion of the merger to serve in the same or substantially similar capacities as officers of the surviving corporation in the merger following the completion of the merger.

#### **Public Trading Markets**

First PacTrust common stock is quoted for trading on the NASDAQ Global Market under the symbol "BANC," and Beach common stock is quoted on the OTC Bulletin Board under the symbol "BBBC." Upon completion of the merger, Beach common stock will no longer be quoted on the OTC Bulletin Board.

Under the merger agreement, First PacTrust will use reasonable best efforts to cause the shares of First PacTrust common stock to be issued in connection with the merger to be quoted on the NASDAQ Global Market, and the merger agreement provides that, unless the alternative consideration is paid, neither First PacTrust nor Beach will be required to complete the merger if such shares are not approved for listing, subject to notice of issuance, on the NASDAQ Global Market. Under the merger agreement, if the alternative consideration is paid, First PacTrust will use commercially reasonable efforts to cause the shares of First PacTrust common stock to be issued upon exercise of the warrants to be issued in connection with the merger to be quoted on the NASDAQ Global Market. If the alternative consideration is paid, First PacTrust has agreed to use commercially reasonable efforts to facilitate the quotation and/or trading of the warrants to be issued in the merger on the OTC Bulletin Board or other similar U.S. over-the-counter markets in which securities of First PacTrust may be traded.

### First PacTrust's Dividend Policy

No assurances can be given that any dividends will be paid or that, if paid, will not be reduced or eliminated in future periods. Special cash dividends, stock dividends or returns of capital may, to the extent permitted by Office of the Comptroller of the Currency policy and regulations, be paid in addition to, or in lieu of, regular cash dividends. Dividends from First PacTrust will depend, in large part, upon receipt of dividends from PacTrust Bank, and any other banks which First PacTrust acquires, including Beach, because First PacTrust will have limited sources of income other than dividends from PacTrust Bank and other banks it acquires, earnings from the investment of proceeds from the sale of shares of common stock retained by First PacTrust and interest payments with respect to First PacTrust's loan to the Employee Stock Ownership Plan. First PacTrust's board of directors may change its dividend policy at any time, and the payment of dividends by financial holding companies is generally subject to legal and regulatory limitations. For further information, see "Comparative Market Prices and Dividends."

#### Dissenters' Rights in the Merger

Any Beach shareholder wishing to exercise dissenters' rights is urged to consult legal counsel before attempting to exercise dissenters' rights. Failure to comply strictly with all of the procedures set forth in Chapter 13 of the California General Corporation Law, or CGCL, which consists of Sections 1300-1313, may result in the loss of a shareholder's statutory dissenters' rights. In such case, such shareholder will be entitled to receive the merger consideration under the merger agreement.

The following discussion is a summary of Sections 1300-1313 of the CGCL, which sets forth the procedures for Beach shareholders to dissent from the proposed merger and to demand statutory dissenters' rights of appraisal of their shares under the CGCL. The following discussion is not a complete statement of the provisions of the CGCL relating to the rights of Beach shareholders to receive payment of the fair market value of their shares and is qualified in its entirety by reference to the full text of Sections 1300-1313 of the CGCL, which are provided in their entirety as Annex C to this proxy statement/prospectus.

All references in Sections 1300-1313 of the CGCL and in this section to a "shareholder" are to the holder of record of the shares of Beach common stock as to which dissenters' rights are asserted. A person having a beneficial interest in the shares of Beach common stock held of record in the name of



another person, such as a broker or nominee, cannot enforce dissenters' rights directly and must act promptly to cause the holder of record to follow the steps summarized below properly and in a timely manner to perfect such person's dissenters' rights.

Chapter 13 of the CGCL provides Beach shareholders who do not vote "FOR" approval of the merger with the right, subject to compliance with the requirements summarized below, to dissent and demand the payment of, and be paid in cash, the fair market value of the Beach shares owned by such shareholders as of November 4, 2011, the record date for Beach's special meeting. In accordance with Chapter 13 of the CGCL, the fair market value of Beach shares will be their fair market value determined as of August 30, 2011, the last day before the first public announcement of the terms of the merger, exclusive of any appreciation or depreciation in the value of the shares in consequence of the merger.

Even though a shareholder who wishes to exercise dissenters' rights may be required to take certain actions following Beach's special meeting to perfect their dissenters' rights, if the merger agreement is later terminated and the merger is abandoned, no Beach shareholder will have the right to any payment from Beach, other than necessary expenses incurred in proceedings initiated in good faith and reasonable attorneys' fees, by reason of having taken that action. The following discussion is subject to the foregoing qualifications.

## Not Vote "FOR" the Merger

Any Beach shareholder who desires to exercise dissenters' rights must not have voted his, her or its shares "FOR" approval of the merger agreement. If a Beach shareholder returns a proxy without voting instructions or with instructions to vote "FOR" approval of the merger agreement, or votes in person at the special meeting "FOR" approval of the merger agreement, his, her or its shares will be counted as votes in favor of the merger and such shareholder will lose any dissenters' rights. Thus, if you wish to dissent and you execute and return a proxy in the accompanying form, you must specify that your shares are to be voted "AGAINST" or "ABSTAIN" with respect to approval of the merger.

#### Notice of Approval by Beach

If the merger is approved by the Beach shareholders, Beach is required within 10 days after the approval to send to those Beach shareholders who have not voted "FOR" approval of the merger agreement a written notice of the Beach shareholder approval, accompanied by a copy of Sections 1300, 1301, 1302, 1303 and 1304 of the CGCL, a statement of the price determined by Beach to represent the fair market value of the dissenting shares as of August 30, 2011, and a brief description of the procedure to be followed if the shareholder desires to exercise dissenters' right under the CGCL. The statement of price determined by Beach to represent the fair market value of dissenting shares, as set forth in the notice of approval, will constitute an offer by Beach to purchase the dissenting shares at the stated price if the merger is completed and the dissenting shares do not otherwise lose their status as such. Within 30 days after the date of the mailing of the notice of shareholder approval, a dissenting shares as to which such shareholder is exercising dissenter's rights. If the dissenting shares are uncertificated, then such shareholder must provide written notice of the number of shares which the shareholder demands that Beach purchase within 30 days after the date of the mailing of the notice of the mailing of the notice of the number of shares which the shareholder demands that Beach purchase within 30 days after the date of the mailing of the notice of the mailing of the notice of the number of shares which the shareholder demands that Beach purchase within 30 days after the date of the mailing of the notice of the mailing of the notice of shareholder must

#### Written Demand for Payment

In addition, to preserve dissenters' rights, a Beach shareholder must make a written demand for the purchase of the shareholder's dissenting shares and payment to the shareholder of their fair market value within 30 days after the date on which the notice of approval is mailed. Simply failing to vote for,



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or voting against, the merger does not constitute a proper written demand under the CGCL. To comply with the requirements under the CGCL, the written demand must:

specify the shareholder's name and mailing address and the number and class of shares of Beach stock held of record which the shareholder demands that Beach purchase;

state that the shareholder is demanding purchase of the shares and payment of their fair market value; and

state the price which the shareholder claims to be the fair market value of the shares as of August 30, 2011. The statement of fair market value constitutes an offer by the shareholder to sell the shares to Beach at that price.

Any written demands for payment should be sent to Beach Business Bank, Attention: Secretary, 1230 Rosecrans Avenue, Suite 100, Manhattan Beach, California 90266. Shares of Beach stock held by shareholders who have perfected their dissenters' rights in accordance with Chapter 13 of the CGCL and have not withdrawn their demands or otherwise lost their dissenters' rights are referred to in this summary as dissenting shares.

#### Payment of Agreed Upon Price

If Beach and a dissenting shareholder agree that the shares are dissenting shares and agree on the price of the shares, the dissenting shareholder is entitled to receive the agreed upon price with interest at the legal rate on judgments from the date of that agreement. Payment for the dissenting shares must be made within 30 days after the later of the date of that agreement or the date on which all statutory and contractual conditions to the merger are satisfied. Payments are also conditioned on the surrender of the certificates representing the dissenting shares.

## Determination of Dissenting Shares or Fair Market Value

If Beach denies that shares are dissenting shares or the shareholder fails to agree with Beach as to the fair market value of the shares, then, within six months after notice of approval of the merger is sent by Beach to its shareholders, any shareholder demanding purchase of such shares as dissenting shares or any interested corporation may file a complaint in the Superior Court in the proper California county asking the court to determine whether the shares are dissenting shares or to determine the fair market value of the shareholder's shares, or both, or may intervene in any action pending on such complaint. If a complaint is not filed or intervention in a pending action is not made within the specified six month period, the dissenter's rights are lost. If the fair market value of the dissenting shares is at issue, the court will determine, or will appoint one or more impartial appraisers to determine, such fair market value.

#### Maintenance of Dissenting Share Status

Except as expressly limited by Chapter 13 of the CGCL, holders of dissenting shares continue to have all the rights and privileges incident to their shares until the fair market value of their shares is agreed upon or determined. A holder of dissenting shares may not withdraw a demand for payment unless Beach consents to the withdrawal.

Dissenting shares lose their status as dissenting shares, and dissenting shareholders cease to be entitled to require Beach to purchase their shares, upon any of the following:

the merger is abandoned;

the shares are transferred before their submission to Beach for the required endorsement;

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the dissenting shareholder and Beach do not agree on the status of the shares as dissenting shares or do not agree on the purchase price, but neither Beach nor the shareholder files a complaint or intervenes in a pending action within six months after Beach mails a notice that its shareholders have approved the merger; or

with Beach's consent, the dissenting shareholder withdraws the shareholder's demand for purchase of the dissenting shares.

To the extent that the provisions of Chapter 5 of the CGCL (which place conditions on the power of a California corporation to make distributions to its shareholders) prevent the payment to any holders of dissenting shares of the fair market value of the dissenting shares, the dissenting shareholders will become creditors of Beach for the amount that they otherwise would have received in the repurchase of their dissenting shares, plus interest at the legal rate on judgments until the date of payment, but subordinate to all other creditors of Beach in any liquidation proceeding, with the debt to be payable when permissible under the provisions of Chapter 5 of the CGCL.

## **Regulatory Approvals Required for the Merger**

First PacTrust and Beach have agreed to use their reasonable best efforts to obtain all regulatory approvals required to complete the transactions contemplated by the merger agreement. These approvals include approval from the Federal Reserve Board, the California Department of Financial Institutions and the FDIC. First PacTrust and Beach have filed, or are in the process of filing, applications and notifications to obtain the required regulatory approvals.

#### Federal Reserve Board

PacTrust Bank is a federal savings association organized under the federal Home Owners' Loan Act, which we refer to as HOLA. A federal savings bank is commonly referred to as a federal thrift. Any entity that directly or indirectly controls a thrift (but that does not control a bank) must be registered with the Federal Reserve Board as a SLHC. First PacTrust is currently registered as a SLHC because it controls a federal thrift but does not control a bank. The completion of the merger will cause First PacTrust to control a bank for purposes of the Bank Holding Company Act of 1956, as amended, or BHCA. Any entity that seeks directly or indirectly to control a bank must first be approved by the Federal Reserve Board under Section 3 of the BHCA to become a bank holding company, or BHC. Accordingly, the transactions contemplated by the merger agreement are subject to approval by the Federal Reserve Board considers, among other factors: (1) the competitive impact of the transaction, (2) the financial and managerial resources of the companies and the depository institutions concerned, (3) the convenience and needs of the communities to be served, (4) the effectiveness of the companies' and the depository institutions' concerned in combating money laundering activities and (5) the extent to which the proposal would result in greater or more concentrated risks to the stability of the United States banking or financial system. In connection with its review, the Federal Reserve Board provides an opportunity for public comment on the application for the merger, and it is authorized to hold a public meeting or other proceeding if it determines that such hearing or proceeding would be appropriate.

Under the Community Reinvestment Act of 1977, which we refer to as the CRA, the Federal Reserve Board must take into account the record of performance of the companies and the depository institutions concerned in meeting the credit needs of the entire community, including low- and moderate-income neighborhoods, served by such companies and depository institutions. Depository institutions are periodically examined for compliance with the CRA by their primary federal supervisor and are assigned ratings. In evaluating the record of the performance of an institution in meeting the credit needs of the entire community served by the institution, the Federal Reserve Board considers the

institution's record of compliance with the CRA, including the most recent rating assigned by its primary federal supervisor. As of their last respective CRA examinations, each of Beach and First PacTrust was rated "Satisfactory" with respect to CRA compliance.

First PacTrust will continue to hold PacTrust Bank after First PacTrust becomes a BHC. A SLHC that seeks to become a BHC and to hold a federal thrift must file a prior notice with the Federal Reserve Board under Section 4 of the BHCA to retain the federal thrift as a nonbank subsidiary. When considering notices where a BHC will hold a nonbank subsidiary, the Federal Reserve Board considers whether the proposal can reasonably be expected to produce benefits to the public that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interest, unsound banking practices or risks to the stability of the U.S. banking or financial system.

As a SLHC, First PacTrust activities are currently limited to banking, securities, insurance and financial services-related activities. As a BHC, First PacTrust's activities must be limited to banking and activities that are closely-related to banking. Activities that have been determined to be closely related to banking include, among other things, owning a federal savings bank, such as PacTrust Bank. However, the activities of federal thrifts that are held by BHCs are limited to activities and investments that are permissible for a BHC.

In addition to banking activities and activities that are closely related to banking, BHCs are allowed to engage in a broader range of activities through nonbank subsidiaries if they elect, with Federal Reserve Board approval, to become a financial holding company, or FHC. A FHC must be able to demonstrate, on a continuous basis, that the bank and any other depository institution it controls meet regulatory standards for being well-capitalized and well-managed and for adequately serving low- and moderate-income neighborhoods under the CRA. A FHC may engage in financial activities through nonbank subsidiaries, including insurance underwriting, securities dealing and underwriting, financial and investment advisory services and merchant banking. To become a FHC, a BHC must file a declaration with the Federal Reserve Board that it elects to become a FHC. First PacTrust has not determined if or when it may file a declaration with the Federal Reserve to elect to become a FHC, but it could file such a declaration around or after the completion of the merger.

## California Department of Financial Institutions; Federal Deposit Insurance Corporation

The prior approval of the California Department of Financial Institutions and the FDIC will be required under the California Financial Code and the federal Bank Merger Act to form the merger sub and to merge Beach with the merger sub. In reviewing the formation of the merger sub and the merger of Beach with the merger sub, the California Department of Financial Institutions and the FDIC will take competitive considerations into account, as well as capital adequacy, quality of management and earnings prospects, in terms of both quality and quantity. They will also take into account the record of performance of companies and the depository institutions concerned in meeting the credit needs of the entire community, including low- and moderate-income neighborhoods, served by such companies and depository institutions. The California Department of Financial Institutions and the FDIC will take into account CRA ratings when considering approval of the proposed transaction. In considering the merger, the California Financial Code also requires the California Department of Financial Institutions to consider whether the proposed transaction is unfair, unjust or inequitable to the bank being acquired or to its depositors, creditors or shareholders.

### Approvals for Redemption of Beach's Preferred Stock

The redemption of Beach's outstanding shares of Series A and Series B preferred stock issued in connection with the United States Department of the Treasury's Capital Purchase Program, which we refer to as the TARP redemption, is subject to the prior approval of the FDIC and the California

Department of Financial Institutions. After Beach receives these approvals, the United States Department of the Treasury must approve the TARP redemption.

### Additional Regulatory Approvals and Notices

Notifications and/or applications requesting approval may be submitted to various other federal and state regulatory authorities and self-regulatory organizations.

Neither Beach nor First PacTrust can assure you that all of the regulatory approvals described above will be obtained and, if obtained, we cannot assure you as to the timing of any such approvals, our ability to obtain the approvals on satisfactory terms or the absence of any litigation challenging such approvals.

First PacTrust and Beach believe that the merger does not raise substantial antitrust or other significant regulatory concerns and that we will be able to obtain all requisite regulatory approvals on a timely basis without the imposition of any condition that would have a material adverse effect on First PacTrust or Beach. The parties' obligation to complete the merger is conditioned upon the receipt of all required regulatory approvals.

Neither Beach nor First PacTrust is aware of any material governmental approvals or actions that are required for completion of the merger other than those described above. It is presently contemplated that if any such additional governmental approvals or actions are required, those approvals or actions will be sought. There can be no assurance, however, that any additional approvals or actions will be obtained.

## Litigation Relating to the Merger

On September 30, 2011, a purported shareholder of Beach filed a class action lawsuit in the Superior Court of California, Los Angeles County, captioned *Robert K. Stevens* v. *James H. Gray, et al.*, Case No. BC470648 (Cal. Sup. Ct.). On October 27, 2011, a purported shareholder of Beach filed a class action lawsuit in the same court captioned *Ronald Durand* v. *Robert M. Franko, et al.*, Case No. BC472411 (Cal. Sup. Ct.). Each Complaint names as defendants Beach, the current members of Beach's board of directors, whom we refer to as the director defendants, and First PacTrust. Each Complaint is brought on behalf of a putative class of shareholders of Beach common stock and seeks a declaration that it is properly maintainable as a class action. Each Complaint alleges that the director defendants breached their fiduciary duties by failing to maximize shareholder value in connection with the merger and also alleges that First PacTrust aided and abetted those breaches of fiduciary duty. Each Complaint further alleges that the director defendants breached their fiduciary duties to Beach shareholders by approving the merger following a flawed process that resulted in an unfair price to Beach shareholders. In addition, the *Stevens* Complaint alleges that the director defendants improperly secured for themselves positions in the surviving corporation following the completion of the merger and have failed to inform the public shareholders of Beach of all material terms of the merger. Each Complaint seeks declaratory and injunctive relief to prevent the completion of the merger, compensatory damages in conjunction with the merger and costs including plaintiffs', attorneys' and experts' fees. Each of Beach and First PacTrust believes that the claims asserted in each Complaint are without merit.

#### THE MERGER AGREEMENT

The following describes certain aspects of the merger, including certain material provisions of the merger agreement. The following description of the merger agreement is subject to, and qualified in its entirety by reference to, the merger agreement, which is attached to this proxy statement/prospectus as Annex A and is incorporated by reference into this proxy statement/prospectus. We urge you to read the merger agreement carefully and in its entirety, as it is the legal document governing the merger.

#### Structure of the Merger

Each of Beach's board of directors and First PacTrust's board of directors has approved the merger agreement. The merger agreement provides for the merger of Beach with and into the merger sub, with the merger sub continuing as the surviving entity in the merger. However, if the alternative consideration is paid, the merger will be restructured, and Beach will merge with and into the merger sub, with Beach continuing as the surviving entity.

#### Merger Consideration

Each shareholder of Beach common stock issued and outstanding immediately prior to the completion of the merger, except for specified shares of Beach common stock held by Beach, First PacTrust or the merger sub, will receive (1) 0.33 of a share of First PacTrust common stock and (2) \$4.61 in cash for each share of Beach common stock held immediately prior to the merger, subject to the following adjustments:

if the First PacTrust closing share value exceeds \$16.50, then the exchange ratio will be decreased to a number equal to the quotient of 5.44 divided by the First PacTrust closing share value;

if the First PacTrust closing share value is less than \$13.50, or if First PacTrust otherwise determines that there is a reasonable possibility that the First PacTrust common stock to be issued in the merger, as a percentage of the total consideration in the merger, will be less than that necessary to assure reorganization treatment of the merger for tax purposes, then each shareholder of Beach common stock issued and outstanding immediately prior to the completion of the merger, except for specified shares of Beach common stock held by Beach, First PacTrust or the merger sub, will receive (1) \$9.12 in cash and (2) one warrant to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock, exercisable for a period of one year following the completion of the merger, for each share of Beach common stock held immediately prior to the merger; and

if the merger is not completed on or before April 2, 2012 due to the failure to obtain regulatory approvals, the aggregate consideration payable to Beach shareholders will be increased by \$100,000 for each month beginning on February 1, 2012 until the merger is completed. However, this additional consideration will not exceed the net income of Beach during the period beginning on February 1, 2012 and ending on the date of the completion of the merger. First PacTrust will have the option to deliver this additional consideration in cash, shares of First PacTrust common stock or any combination thereof, except that if the alternative consideration is paid, First PacTrust will deliver this additional consideration solely in cash.

If the number of shares of common stock of First PacTrust changes before the merger is completed as a result of any reclassification, recapitalization, stock split (including a reverse stock split) or subdivision or combination or readjustment of shares, or any stock dividend or stock distribution with a record date during such period, then the exchange ratio and merger consideration will be proportionately adjusted.

## Fractional Shares

First PacTrust will not issue any fractional shares of First PacTrust common stock in the merger. Instead, a Beach shareholder who otherwise would have received a fraction of a share of First PacTrust common stock will receive an amount in cash rounded to the nearest whole cent. This cash amount will be determined by multiplying the fraction of a share of First PacTrust common stock to which the holder would otherwise be entitled by the First PacTrust closing share value.

## Surviving Corporation; Governing Documents; Directors and Officers

At the effective time of the merger, the articles of incorporation and bylaws of the merger sub in effect immediately prior to the effective time will be the articles of incorporation and bylaws of the surviving corporation after completion of the merger until thereafter amended in accordance with their respective terms and applicable law.

Upon completion of the merger, the number of directors constituting First PacTrust's board of directors will be increased by one, and a director of Beach, mutually selected by First PacTrust and Beach prior to the completion of the merger, will be appointed to First PacTrust's board of directors. First PacTrust and Beach currently expect that Robb Evans will be the Beach director that joins First PacTrust's board of directors. In addition, upon completion of the merger, Mr. Franko, who is currently President and CEO of Beach, is expected to be appointed President of First PacTrust.

Upon completion of the merger, three directors of Beach, mutually selected by First PacTrust and Beach prior to the completion of the merger, will join PacTrust Bank's board of directors. First PacTrust also agreed to cause the directors to be elected as directors of PacTrust Bank during the three-year period beginning on the date the merger is completed. First PacTrust and Beach currently expect that James H. Gray, Daniel R. Mathis and Fred D. Jensen, will be the three Beach directors that join PacTrust Bank's board of directors.

In addition, following the merger, First PacTrust will designate three directors of PacTrust Bank to join the board of directors of the surviving corporation in the merger. However, immediately following the completion of the merger, the board of directors of the surviving corporation will be comprised of a majority of directors that served on Beach's board of directors immediately prior to the completion of the merger, which we refer to as remaining Beach directors. If, prior to the third anniversary of the completion of the merger, First PacTrust removes or fails to re-nominate for election any remaining Beach director (other than for cause) who is able and willing to continue service, First PacTrust will pay such director a pro-rated amount of \$75,000 based on the amount of time remaining in the three-year period. First PacTrust also will cause the officers of Beach immediately prior to the completion of the merger to serve in the same or substantially similar capacities as officers of the surviving corporation in the merger following the completion of the merger.

## Treatment of Beach Stock Options and Other Equity-Based Awards

### **Beach** Options

The directors and executive officers of Beach held options to purchase an aggregate of 440,900 shares of common stock as of October 31, 2011. Each Beach option will become fully vested and exercisable no later than 10 business days prior to the completion of the merger. Any Beach option that has not been exercised by the date that is five business days prior to the effective time of the merger will be cancelled at the effective time of the merger, and holders of such Beach options will be entitled to receive, for each Beach option, an amount in cash equal to the excess, if any, of (1) the average of the last trading price of Beach common stock, as reported on the OTC Bulletin Board, for each of the five trading days immediately preceding the completion of the merger on which a trade of Beach common stock was reported over (2) the per share exercise price for each share of Beach

common stock subject to the Beach option. Accordingly, it is not anticipated that any Beach options will be outstanding at the effective time of the merger.

## Beach Restricted Shares

At the effective time of the merger, each holder of outstanding restricted shares of Beach common stock, and/or outstanding rights to receive restricted shares of Beach common stock, shall receive, in respect of such restricted shares or rights, a number of restricted shares, and/or rights to receive a number of restricted shares, as applicable, of First PacTrust common stock equal to the product (rounded to the nearest whole share) of (1) the number of restricted shares of Beach common stock held by such holder (and/or subject to rights to receive restricted shares of Beach common stock held by such holder (and/or subject to rights to receive restricted share exchange ratio. Each converted restricted share of Beach common stock or right to receive a restricted share of Beach common stock will be subject to the same terms and conditions (including vesting terms) as were applicable immediately prior to the effective time of the merger. In accordance with their terms, TARP restricted shares will vest upon the TARP redemption. For further information on the TARP redemption, see " Redemption of Preferred Stock Held by the United States Department of the Treasury."

First PacTrust has agreed to file a registration statement with the SEC on an appropriate form to the extent necessary to register First PacTrust common stock issuable upon exercise or conversion of the options and restricted shares assumed by First PacTrust in the merger.

For further information on the treatment of the Beach equity or equity-based awards, see "The Merger Interests of Beach's Directors and Executive Officers in the Merger."

#### Redemption of Preferred Stock Held by the United States Department of the Treasury

Immediately prior to the completion of the merger, Beach will redeem all of the issued and outstanding shares of Beach Series A and Series B preferred stock issued in connection with the United States Department of the Treasury's Capital Purchase Program, on the terms and conditions set forth in the Certificates of Determination for the Series A and Series B preferred stock and otherwise as reasonably acceptable to First PacTrust (we refer to this redemption as the TARP redemption). Unless the alternative consideration is paid, First PacTrust will fund the TARP redemption by contributing to Beach, immediately prior to the completion of the merger, an amount in cash equal to the redemption price in exchange for a number of shares of Beach common stock equal to the quotient of (1) the redemption price divided by (2) the per share merger consideration (applying the First PacTrust closing share value to determine the stock portion of the merger consideration). Any shares issued by Beach to First PacTrust in connection with the TARP redemption will be cancelled immediately prior to the effective time of the merger.

### **Closing and Effective Time of the Merger**

The merger will be completed only if all conditions to the merger discussed in this proxy statement/prospectus and set forth in the merger agreement are either satisfied or waived. See " Conditions to Complete the Merger."

The merger will become effective when the agreement of merger is accepted for filing by the California Department of Financial Institutions. The completion of the merger will occur at a time determined by First PacTrust that follows the close of trading on the date that is the later of (1) three business days after the satisfaction or waiver of the last of the conditions specified in the merger agreement, (2) ten business days after the parties receive all regulatory approvals required to complete the merger or (3) another mutually agreed upon date. It currently is anticipated that the completion of the merger will occur mid-year 2012 subject to the receipt of regulatory approvals and other customary



closing conditions, but neither Beach nor First PacTrust can guarantee when or if the merger will be completed.

#### **Conversion of Shares; Exchange of Certificates**

The conversion of Beach common stock into the right to receive the merger consideration will occur automatically at the effective time of the merger. Promptly after completion of the merger, the exchange agent will exchange certificates or book-entry shares representing shares of Beach common stock for the merger consideration to be received pursuant to the terms of the merger agreement.

#### Letter of Transmittal

As soon as reasonably practicable after the completion of the merger, the exchange agent will mail appropriate transmittal materials and instructions to those persons who were holders of Beach common stock immediately prior to the completion of the merger. These materials will contain instructions on how to surrender shares of Beach common stock in exchange for the merger consideration the holder is entitled to receive under the merger agreement.

If a certificate for Beach common stock has been lost, stolen or destroyed, the exchange agent will issue the merger consideration properly upon receipt of (1) an affidavit of that fact by the claimant and (2) such bond as First PacTrust may determine is reasonably necessary as indemnity against any claim that may be made against First PacTrust with respect to the certificate.

After completion of the merger, there will be no further transfers on the stock transfer books of Beach other than to settle transfers of Beach common stock that occurred prior to the effective time of the merger.

#### Withholding

First PacTrust and the exchange agent will be entitled to deduct and withhold from the consideration otherwise payable to any Beach shareholder the amounts it is required to deduct and withhold under any applicable federal, state, local or foreign tax law. If any such amounts are withheld, these amounts will be treated for all purposes of the merger agreement as having been paid to the shareholders from whom they were withheld.

## Dividends and Distributions

Whenever a dividend or other distribution is declared by First PacTrust on First PacTrust common stock, the record date for which is at or after the effective time of the merger, the declaration will include dividends or other distributions on all shares of First PacTrust common stock issuable under the merger agreement, but such dividends or other distributions will not be paid to the holder thereof until such holder has duly surrendered its Beach stock certificates.

#### **Representations and Warranties**

The representations, warranties and covenants described below and included in the merger agreement were made only for purposes of the merger agreement and as of specific dates, are solely for the benefit of First PacTrust and Beach, may be subject to limitations, qualifications or exceptions agreed upon by the parties, including those included in confidential disclosures made for the purposes of, among other things, allocating contractual risk between First PacTrust and Beach rather than establishing matters as facts, and may be subject to standards of materiality that differ from those standards relevant to investors. You should not rely on the representations, warranties, covenants or any description thereof as characterizations of the actual state of facts or condition of First PacTrust, Beach or any of their respective subsidiaries or affiliates. Moreover, information concerning the subject

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matter of the representations, warranties and covenants may change after the date of the merger agreement, which subsequent information may or may not be fully reflected in public disclosures by First PacTrust or Beach. The representations and warranties and other provisions of the merger agreement should not be read alone, but instead should be read only in conjunction with the information provided elsewhere in this proxy statement/prospectus and in the documents incorporated by reference into this proxy statement/prospectus. See "Where You Can Find More Information."

The merger agreement contains customary representations and warranties of First PacTrust and Beach relating to their respective businesses. The representations and warranties in the merger agreement do not survive the effective time of the merger.

The merger agreement contains representations and warranties made by Beach to First PacTrust relating to a number of matters, including the following:

corporate matters, including due organization and qualification and subsidiaries;

capitalization;

authority relative to execution and delivery of the merger agreement and the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the merger;

required governmental and other regulatory filings and consents in connection with the merger;

reports to regulatory authorities;

financial statements, internal controls and absence of undisclosed liabilities;

the absence of certain changes or events;

legal proceedings;

tax matters;

employee benefit matters;

labor matters;

compliance with applicable laws;

certain material contracts;

## agreements with regulatory authorities;

investment securities;

derivative instruments and transactions;

environmental matters;

insurance matters;

real and personal property;

intellectual property matters;

broker's fees payable in connection with the merger;

inapplicability of the Investment Company Act of 1940, as amended;

loan matters;

related party transactions;

inapplicability of takeover statutes; and

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the accuracy of information supplied for inclusion in this proxy statement/prospectus and other similar documents.

The merger agreement contains representations and warranties made by First PacTrust to Beach relating to a number of matters, including the following:

corporate matters, including due organization and qualification and subsidiaries;

capitalization;

authority relative to execution and delivery of the merger agreement and the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the merger;

required governmental and other regulatory filings and consents in connection with the merger;

legal proceedings;

the absence of certain changes or events;

reports to regulatory authorities;

financial statements;

compliance with applicable laws;

tax matters;

broker's fees payable in connection with the merger;

the accuracy of information supplied for inclusion in this proxy statement/prospectus and other similar documents; and

ability to pay the cash portion of the merger consideration.

Certain representations and warranties of First PacTrust and Beach are qualified as to "materiality" or "material adverse effect." For purposes of the merger agreement, a "material adverse effect," when used in reference to First PacTrust or Beach, means any event, circumstance, development, change or effect that, individually or in the aggregate, (1) prevents or materially impairs, or would be reasonably likely to prevent or materially impair, the ability of the applicable party to timely consummate the merger or any of the other transactions contemplated by the merger agreement or to perform its covenants under the merger agreement or (2) is, or is reasonably likely to be, material and adverse to the business, operations, prospects, condition (financial or otherwise) or results of operations of the applicable party and its subsidiaries, taken as a whole, other than to the extent resulting from:

changes in GAAP, except to the extent that the effects of such changes disproportionately affect the applicable party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which the applicable party operates;

changes in laws generally applicable to companies in the financial services industry, except to the extent that the effects of such changes disproportionately affect the applicable party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which the applicable party operates;

changes in political or regulatory conditions or general economic or market conditions in the United States or any state or territory thereof, in each case generally affecting other companies in the financial services industry, except to the extent that the effects of such changes disproportionately affect the applicable party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which the applicable party operates;

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any outbreak or escalation of hostilities, declared or undeclared acts of war or terrorism, except to the extent that the effects of such changes disproportionately affect the applicable party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which the applicable party operates;

failure, in and of itself, to meet earnings projections or internal financial forecasts, but not including any underlying causes thereof, or changes in the trading price of a party's common stock, in and of itself, but not including any underlying causes thereof;

public disclosure of the merger agreement; or

actions or omissions taken with the express prior written consent of the other party.

#### **Covenants and Agreements**

#### Conduct of Businesses Prior to the Completion of the Merger

Beach has agreed that, prior to the effective time of the merger, it will, and will cause each of its subsidiaries to, conduct its business in the usual, regular and ordinary course consistent with past practice, use reasonable best efforts to preserve intact its business organization, rights, franchises and current relationships and take no action that is intended to or would reasonably be expected to adversely affect or materially delay the ability of Beach or First PacTrust to obtain any required regulatory approvals or to perform their respective obligations under the merger agreement.

Additionally, Beach has agreed that prior to the effective time of the merger, except as expressly required by the merger agreement or with the prior written consent of First PacTrust, Beach will not, and will not permit any of its subsidiaries to, subject to certain exceptions, undertake the following actions:

incur indebtedness or guarantee indebtedness of another person, except in the ordinary course of business consistent with past practice;

(1) adjust, split, combine or reclassify any capital stock; (2) set any record or payment dates for any dividends or distributions on its capital stock, make, declare or pay any dividend or distribution (other than regular quarterly cash dividends on Beach preferred stock consistent with past practice) or redeem, purchase or otherwise acquire any securities or obligations convertible into or exchangeable for any shares of its capital stock; (3) grant any stock appreciation rights, restricted stock units or other equity-based compensation or grant any right to acquire any shares of its capital stock;
(4) issue or commit to issue any additional shares of capital stock or sell, lease, transfer, mortgage, encumber or otherwise dispose of any capital stock in any Beach subsidiary; or (5) enter into any agreement, understanding or arrangement with respect to the sale or voting of its capital stock;

sell, lease, transfer, mortgage, encumber or otherwise dispose of any of its properties or assets (other than to a subsidiary);

acquire direct or indirect control over any business or corporate entity or make any other investment in any person, except in connection with a foreclosure of collateral or conveyance of such collateral in lieu of foreclosure taken in connection with collection of a loan in the ordinary course of business consistent with past practice and with respect to loans made to third parties who are not affiliates of Beach;

except as required under applicable law or the terms of any Beach employee benefit plan, (1) enter into, adopt or terminate any employee benefit plan, (2) amend any employee benefit plan in a manner that would result in any increase in cost,

(3) increase the compensation or benefits payable to any employee, officer, director or consultant (other than any annual base

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compensation raises in the ordinary course of business consistent with past practice of not more than 5% per year), (4) grant or accelerate the vesting of any equity-based awards for the benefit of any such individual, (5) enter into any new, or amend any existing, collective bargaining agreement or similar agreement, (6) provide any funding for any rabbi trust or similar arrangement or (7) hire, transfer, promote or terminate the employment of any employee who has a target annual compensation of \$75,000 or more;

settle any claim, action or proceeding other than in the ordinary course of business consistent with past practice involving solely money damages not in excess of \$50,000 individually or \$100,000 in the aggregate; waive, compromise, assign, cancel or release any material rights or claims; or agree to any injunction, decree, order or judgment restricting or otherwise affecting its business or operations;

pay, discharge or satisfy any claims, liabilities or obligations, other than in the ordinary course of business and consistent with past practice;

make any change in accounting methods or systems of internal accounting controls, except as required by GAAP as concurred in by Beach's independent auditors, or revalue in any material respect any of its assets, except as required by GAAP and in the ordinary course of business consistent with past practice;

make, change or revoke any tax election, change an annual tax accounting period, adopt or change any tax accounting method, file any amended tax return, enter into any closing agreement with respect to taxes, or settle any tax claim, audit, assessment or dispute or surrender any right to claim a refund of taxes in excess of \$25,000;

amend its articles of incorporation or bylaws or comparable organizational documents;

materially restructure or materially change its investment securities portfolio or its gap position or the manner in which the portfolio is classified or reported, or invest in any mortgage-backed or mortgage-related securities that would be considered "high-risk" securities under applicable regulatory pronouncements;

enter into, modify, amend or terminate any material contract, other than in the ordinary course of business consistent with past practice;

change in any material respect its credit policies and collateral eligibility requirements and standards;

fail to use reasonable best efforts to take any action that is required under an agreement with a regulatory authority or take any action that violates such an agreement;

except as required by applicable law, regulation or policies, enter into any new line of business or change in any material respect its lending, investment, underwriting, risk and asset liability management, interest rate or fee pricing with respect to depository accounts, hedging and other material banking and operating policies or practices;

permit the construction of new structures upon, or purchase or lease any real property in respect of, any branch or other facility, or file any application or take any other action to establish, relocate or terminate the operation of any banking office;

make, or commit to make, any capital expenditures in excess of \$50,000 individually or \$100,000 in the aggregate;

without previously notifying and consulting with First PacTrust, and except to the extent approved by Beach and committed to prior to the date of the merger agreement and disclosed to First PacTrust, make or acquire any loan or issue a commitment (or renew or extend an existing commitment) for any loan relationship aggregating in excess of \$650,000, or amend or modify in any material respect any existing loan relationship that would result in total credit exposure to the applicable borrower in excess of \$650,000;

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take any action that is intended to, would or would be reasonably likely to result in any of the conditions to the completion of the merger not being satisfied or prevent or materially delay the completion of the merger and the other transactions contemplated by the merger agreement, except as may be required by applicable laws;

take any action, or knowingly fail to take any action, that prevents or impedes, or could reasonably be expected to prevent or impede, the merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code; or

agree to take, make any commitment to take or adopt any resolutions of Beach's board of directors in support of, any of the above prohibited actions.

First PacTrust has agreed to a more limited set of restrictions on its business prior to the completion of the merger. Specifically, First PacTrust has agreed that prior to the effective time of the merger, except as expressly contemplated or permitted by the merger agreement or with the prior written consent of Beach, First PacTrust will not, and will not permit any of its subsidiaries to, subject to certain exceptions, undertake the following actions:

amend its articles of incorporation or bylaws or similar governing documents of any of its subsidiaries in a manner that would materially and adversely affect the economic benefits of the merger to the holders of Beach common stock or that would materially impede First PacTrust's ability to consummate the merger and the other transactions contemplated by the merger agreement;

take any action that is intended to, would or would be reasonably likely to result in any of the conditions to the completion of the merger not being satisfied or prevent or materially delay the completion of the merger and the other transactions contemplated by the merger agreement, except as may be required by applicable laws;

take any action, or knowingly fail to take any action, that prevents or impedes, or could reasonably be expected to prevent or impede, the merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code; or

agree to take, make any commitment to take or adopt any resolutions of First PacTrust's board of directors in support of any of the above prohibited actions, except that First PacTrust and its subsidiaries are not prohibited from taking any necessary or appropriate actions in connection with participation in the Small Business Lending Fund of the United States Department of the Treasury.

### **Regulatory Matters**

First PacTrust and Beach have agreed to use their respective reasonable best efforts to take all actions that are necessary, proper or advisable to comply promptly with all legal requirements with respect to the merger and the other transactions contemplated by the merger agreement and to obtain all permits, consents, authorizations, waivers or approvals of any regulatory authority required or advisable in connection with the merger and the other transactions contemplated by the merger agreement. First PacTrust and Beach will use their respective reasonable best efforts to resolve any objections that may be asserted by any regulatory authority with respect to the merger agreement or the merger or the other transactions contemplated by the merger agreement. However, in no event will First PacTrust or the merger sub be required, and will Beach and its subsidiaries be permitted (without First PacTrust's written consent), to take any action or agree to any condition or restriction would have, or would be reasonably likely to have, individually or in the aggregate, a material adverse effect in respect of First PacTrust or Beach and its subsidiaries, taken as a whole (measured on a scale relative to Beach and its subsidiaries, taken as a whole).

## Tax Matters

First PacTrust and Beach have agreed to use their respective reasonable best efforts to cause the merger to qualify as a "reorganization" within the meaning of Section 368(a) of the Code, and to not knowingly take any action that could reasonably be expected to prevent the merger from so qualifying.

#### Employee Matters

The merger agreement provides that, for a period of 12 months after the completion of the merger, First PacTrust will provide to employees of Beach and its subsidiaries, who are actively employed as of the completion of the merger, employee benefits and compensation opportunities that, in the aggregate, are substantially similar to the employee benefits and compensation opportunities that are generally available to similarly situated employees of First PacTrust. The service of Beach employees prior to the completion of the merger will be treated as service with First PacTrust for purposes of eligibility, participation, vesting and benefit accrual under First PacTrust's employee benefit plans, subject to customary exclusions.

In addition, Beach will terminate its Employee Stock Ownership Plan and distribute all account balances thereunder in accordance with its terms effective immediately prior to the completion of the merger.

#### D&O Indemnification and Insurance

The merger agreement provides that after the completion of the merger, First PacTrust and the surviving corporation in the merger will indemnify and hold harmless all present and former directors and officers of Beach against all liabilities arising out of the fact that such person is or was a director or officer of Beach if the claim pertains to any matter of fact arising, existing or occurring at or before the effective time of the merger, to the fullest extent permitted by applicable law and Beach's governing documents.

The merger agreement requires First PacTrust, or the surviving corporation in the merger, to use its reasonable best efforts to maintain for a period of six years after completion of the merger Beach's existing directors' and officers' liability insurance policy, or policies of at least the same coverage and amounts and containing terms and conditions that are substantially no less advantageous than the current policy (or, with the consent of Beach prior to the completion of the merger, any other policy), with respect to claims arising from facts or events that occurred prior to the completion of the merger is required to incur annual premium payments greater than 250% of Beach's current annual directors' and officers' liability insurance premium. In lieu of the insurance described in the preceding sentence, prior to the completion of the merger, First PacTrust or Beach, with First PacTrust's consent, may obtain a six-year "tail" prepaid policy providing coverage equivalent to such insurance.

#### Certain Additional Covenants

The merger agreement also contains additional covenants, including covenants relating to the filing of this proxy statement/prospectus, obtaining required consents, the listing of the shares of First PacTrust common stock to be issued in the merger, access to information of the other company and public announcements with respect to the transactions contemplated by the merger agreement.

#### Beach Shareholder Meeting and Recommendation of Beach's Board of Directors

Beach has agreed to hold a meeting of its shareholders for the purpose of voting upon approval of the merger agreement as promptly as practicable. Beach will use its reasonable best efforts to obtain from its shareholders the requisite shareholder approval of the merger agreement, including by

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recommending that its shareholders approve the merger agreement (subject to the provisions governing making a change in Beach's recommendation as described below).

Beach's board of directors has agreed to recommend that Beach's shareholders vote in favor of approval of the merger agreement and to not withdraw or modify such recommendation in any manner adverse to First PacTrust (which we refer to as a change in Beach's recommendation), except that Beach's board of directors may effect a change in Beach's recommendation if and only to the extent that:

Beach has received an unsolicited bona fide "acquisition proposal" (as described below) that constitutes a "superior proposal" (as described below), and Beach's board of directors determines in good faith, after receiving the advice of outside legal counsel, that Beach's board of directors would be in violation of its fiduciary duties under applicable laws if it failed to effect a change in Beach's recommendation;

Beach has given at least five business days' written notice to First PacTrust of its intention to effect a change in Beach's recommendation absent modification of the terms and conditions of the merger agreement;

if applicable, after giving effect to any amendments to the merger agreement proposed by First PacTrust, such acquisition proposal continues to constitute a superior proposal; and

Beach complies with its non-solicitation obligations described below in " Agreement Not to Solicit Other Offers" and its obligations with respect to calling shareholder meetings and acquisition proposals described in this section.

In the event of any material revisions to the superior proposal, Beach will be required to deliver a new written notice to First PacTrust five business days in advance of its intention to effect a change in Beach's recommendation and to comply with the other requirements described above.

The merger agreement requires Beach to submit the merger agreement to a shareholder vote even if Beach's board of directors effects a change in Beach's recommendation.

If an acquisition proposal has been made known to the Beach shareholders and thereafter the Beach shareholders do not approve the merger at the Beach shareholder meeting, if during the 10 business-day period following the failed shareholder vote First PacTrust proposes revised terms and conditions of the merger agreement that are no less favorable from a financial point of view to Beach shareholders than the acquisition proposal, Beach is obligated to resubmit the revised merger agreement to its shareholders at a second shareholder meeting (and to comply with the other requirements described above as if such second shareholder meeting was treated as the first shareholder meeting), except that Beach will not be obligated to submit the revised merger agreement to its shareholders at a second shareholder meeting if:

Beach's board of directors effected a change in Beach's recommendation prior to the first shareholder meeting;

assuming the merger agreement was amended to reflect all adjustments to the terms and conditions proposed by First PacTrust during the 10 business-day period following the failed shareholder vote at the first shareholder meeting, the acquisition proposal would continue to constitute a superior proposal; and

Beach complies with its non-solicitation obligations described below in " Agreement Not to Solicit Other Offers" and its obligations with respect to calling shareholder meetings and acquisition proposals described in this section.

For purposes of the merger agreement:

an "acquisition proposal" means any inquiries or proposals regarding any merger, share exchange, consolidation, sale of assets, sale of shares of capital stock (including, by way of a

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tender offer) or similar transactions involving Beach or any of its subsidiaries that, if consummated, would constitute an "alternative transaction" (as described below);

an "alternative transaction" means (1) any transaction pursuant to which any person (or group of persons) other than First PacTrust or its affiliates acquires or would acquire more than 20% of the outstanding shares of Beach common stock or outstanding voting power of Beach, or more than 20% of the outstanding shares or voting power of any other series or class of capital stock of Beach that would be entitled to a class or series vote with respect to the merger, whether from Beach or pursuant to a tender offer or exchange offer or otherwise, (2) a merger, share exchange, consolidation or other business combination involving Beach (other than the merger), (3) any transaction pursuant to which any person (or group of persons) other than First PacTrust or its affiliates acquires or would acquire control of assets (including for this purpose the outstanding equity securities of any Beach subsidiaries and securities of the entity surviving any merger or business combination involving any Beach subsidiary) of Beach or any of its subsidiaries representing more than 20% of the fair market value of all the assets, deposits, net revenues or net income of Beach and its subsidiaries, taken as a whole, immediately prior to such transaction or (4) any other consolidation, business combination, recapitalization or similar transaction involving Beach or any of its subsidiaries, other than the transactions contemplated by the merger agreement, as a result of which the holders of shares of Beach common stock immediately prior to such transaction do not, in the aggregate, own at least 80% of each of the outstanding shares of Beach common stock and the outstanding voting power of the surviving or resulting entity in such transaction immediately following the completion of the transaction, in substantially the same proportion as such holders held the shares of Beach common stock immediately prior to the completion of such transaction; and

a "superior proposal" means a bona fide, unsolicited written acquisition proposal that (1) is obtained not in breach of the merger agreement for all of the outstanding shares of Beach common stock, on terms that Beach's board of directors determines in its good faith judgment (after consultation with outside counsel and a financial advisor of nationally recognized reputation and after taking into account all the terms and conditions of the acquisition proposal and the merger agreement (including any proposal by First PacTrust to adjust the terms and conditions of the merger agreement), including any break-up fees, expense reimbursement provisions, conditions to and expected timing and risks of completion, the form of consideration offered and the ability of the party making such proposal to obtain financing for such acquisition proposal, and after taking into account all other legal, financial, strategic, regulatory and other aspects of such proposal, including the identity of the party making such proposal, are more favorable from a financial point of view to Beach shareholders than the merger, (2) is reasonably likely to receive all necessary regulatory approvals and be completed and (3) does not contain any condition to closing or similar contingency related to the ability of the party making such proposal to obtain financing.

### Agreement Not to Solicit Other Offers

Beach also has agreed that it will not, and will cause each of its subsidiaries and its and their respective officers, directors, employees, agents and representatives not to, directly or indirectly:

solicit, initiate, encourage or facilitate (including by furnishing information) any acquisition proposal;

participate in any discussions or negotiations regarding an alternative transaction or acquisition proposal; or

enter into any agreement regarding any alternative transaction or acquisition proposal.

However, if (1) Beach receives a superior proposal that was not solicited by Beach and that did not otherwise result from a breach of the merger agreement, (2) prior to the approval of the merger

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agreement by Beach shareholders, Beach's board of directors determines in its good faith judgment (after receiving the advice of outside counsel) that a failure to participate in discussions or negotiations with, or provide information to, the person making the superior proposal would violate Beach's board of directors' fiduciary duties under applicable laws and (3) Beach gives at least five business days' notice to First PacTrust, Beach's board of directors may:

furnish information with respect to it and its subsidiaries to the party making the superior proposal pursuant to a customary confidentiality agreement containing terms no less restrictive to the party making the superior proposal than the terms contained in Beach's confidentiality agreement with First PacTrust; and

participate in discussions regarding the superior proposal.

Beach has also agreed to provide First PacTrust written notice within one business day following the receipt of any acquisition proposal, material modification to any acquisition proposal or request for nonpublic information or access to Beach's or its subsidiaries' properties, books or records by any person that has made or, to Beach's knowledge, may be considering making, an acquisition proposal. The notice will indicate the identity of the person making the acquisition proposal or requesting nonpublic information or access and the material terms of the acquisition proposal or modification to an acquisition proposal.

Beach and its subsidiaries have agreed to (1) immediately cease and cause to be terminated any existing discussions or negotiations conducted with any third party with respect to any alternative transaction or acquisition proposal, (2) enforce and not release any third party from the confidentiality and standstill provisions of any agreement to which Beach or its subsidiaries is a party and (3) immediately terminate any approval previously given under any such provisions authorizing any person to make an acquisition proposal.

The merger agreement provides that the above-described restrictions on Beach do not prohibit Beach or Beach's board of directors from issuing a "stop, look and listen" communication pursuant to Rule 14d-9(f) under the Securities Exchange Act of 1934, as amended, or from complying with Rules 14d-9 and 14e-2(a)(2)-(3) promulgated under the Exchange Act.

## **Conditions to Complete the Merger**

First PacTrust's and Beach's respective obligations to complete the merger are subject to the fulfillment or waiver of the following conditions:

the approval of the merger agreement by Beach's shareholders;

the receipt of required regulatory approvals without a condition or restriction that would have, or would be reasonably likely to have, individually or in the aggregate, a material adverse effect in respect of First PacTrust or Beach and its subsidiaries, taken as a whole (measured on a scale relative to Beach and its subsidiaries, taken as a whole), and the expiration or termination of all related statutory waiting periods;

the absence of any order, injunction, decree or judgment by any court or governmental body or agency of competent jurisdiction or other legal restraint or prohibition preventing the completion of the merger or the other transactions contemplated by the merger agreement;

unless the alternative consideration is paid, the authorization of the listing of the First PacTrust common stock to be issued in the merger on the NASDAQ Global Market, subject to official notice of issuance;

the effectiveness of the registration statement of which this proxy statement/prospectus is a part with respect to the First PacTrust common stock to be issued in the merger under the Exchange Act, and the absence of any stop order or proceedings threatened by the SEC for that purpose;

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the accuracy of the representations and warranties of each other party in the merger agreement as of the closing date of the merger, subject to the materiality standards provided in the merger agreement and the performance of the other party in all material respects of all obligations required to be performed by it at or prior to the effective time of the merger under the merger agreement (and the receipt by each party of certificates from the other party to such effects); and

unless the alternative consideration is paid, receipt by each of First PacTrust and Beach of an opinion of legal counsel as to certain tax matters.

First PacTrust's obligations to complete the merger are further subject to the fulfillment or waiver of the completion of the TARP redemption.

Neither Beach nor First PacTrust can provide assurance as to when or if all of the conditions to the merger can or will be satisfied or waived by the appropriate party. As of the date of this proxy statement/prospectus, neither Beach nor First PacTrust has reason to believe that any of these conditions will not be satisfied.

### **Termination of the Merger Agreement**

The merger agreement can be terminated at any time prior to completion of the merger by mutual consent, or by either party in the following circumstances:

the merger has not been completed by May 30, 2012 (if the failure to complete the merger by that date is not caused by the terminating party's breach of the merger agreement), subject to a 90-day extension if the reason for the delay is limited to the receipt of required regulatory approvals or an injunction or other legal restraint (we refer to this date, as extended, as the end date);

any required regulatory approval has been denied by the relevant regulatory authority and this denial has become final and nonappealable, or a regulatory authority has issued a final, nonappealable injunction permanently enjoining or otherwise prohibiting the completion of the merger or the other transactions contemplated by the merger agreement;

there is a breach by the other party that would cause the failure of the closing conditions described in the penultimate bullet of "Conditions to Complete the Merger," and the breach is not cured prior to the earlier of the end date and 30 business days following written notice of the breach; or

Beach shareholders fail to approve the merger agreement at the shareholder meeting, and Beach is not obligated to resubmit the merger agreement to its shareholders for approval at a second shareholder meeting as described above in "Beach Shareholder Meeting and Recommendation of Beach's Board of Directors," or the merger agreement is resubmitted to Beach shareholders at a second shareholder meeting and the Beach shareholders fail to approve the merger agreement at such shareholder meeting.

In addition, First PacTrust may terminate the merger agreement in the following circumstances:

Beach shareholders fail to approve the merger agreement at the shareholder meeting (regardless of whether or not Beach is obligated to resubmit the merger agreement to its shareholders for approval at a second shareholder meeting as described above in " Beach Shareholder Meeting and Recommendation of Beach's Board of Directors");

Beach's board of directors fails to recommend to the Beach shareholders that they approve the merger agreement or withdraws, modifies or qualifies such recommendation in a manner adverse to First PacTrust;

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Beach's board of directors fails to reaffirm its recommendation of the merger within 10 business days after the public announcement of an acquisition proposal (or material modification thereto);

Beach's board of directors breaches its non-solicitation obligations described above in " Agreement Not to Solicit Other Offers" or its obligations with respect to calling shareholder meetings and acquisition proposals described above in " Beach Shareholder Meeting and Recommendation of Beach's Board of Directors"; or

Beach's board of directors approves, recommends or endorses an alternative transaction or acquisition proposal.

## **Effect of Termination**

If the merger agreement is terminated, it will become void, except that (1) both First PacTrust and Beach will remain liable for any willful and material breach of the merger agreement and (2) designated provisions of the merger agreement will survive the termination, including those relating to payment of fees and expenses and the confidential treatment of information.

## **Termination Fee**

Beach will pay First PacTrust a \$2 million termination fee in the following circumstances:

if the merger agreement is terminated by First PacTrust in the following circumstances:

Beach's board of directors fails to recommend to the Beach shareholders that they approve the merger agreement or withdraws, modifies or qualifies such recommendation in a manner adverse to First PacTrust;

Beach's board of directors fails to reaffirm its recommendation of the merger within 10 business days after the public announcement of an acquisition proposal (or material modification thereto);

Beach's board of directors breaches its non-solicitation obligations described above in " Agreement Not to Solicit Other Offers" or its obligations with respect to calling shareholder meetings and acquisition proposals described above in " Beach Shareholder Meeting and Recommendation of Beach's Board of Directors";

Beach's board of directors approves, recommends or endorses an alternative transaction or acquisition proposal; or

Beach shareholders fail to approve the merger agreement at the shareholder meeting and Beach completes or agrees to an alternative transaction within 12 months of the date of such shareholder meeting.

if the merger agreement is terminated by First PacTrust or Beach in the following circumstances:

an acquisition proposal or intent to make an acquisition proposal is made known to Beach or its shareholders after the date of the merger agreement; thereafter the merger agreement is terminated by (1) First PacTrust or Beach because the merger has not been completed by the end date and Beach's shareholders have not approved the merger agreement, or (2) First PacTrust following an uncured breach by Beach that would cause the failure of the

closing conditions described in the penultimate bullet of " Conditions to Complete the Merger"; and Beach completes or agrees to an alternative transaction (for purposes of determining whether a termination fee is payable, substituting 40% in place of reference to 20% and 60% in place of reference to 80% in the definition of an "alternative transaction") within 12 months of the date the merger agreement is terminated;

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Beach shareholders fail to approve the merger agreement at the shareholder meeting, and Beach is not obligated to resubmit the merger agreement to its shareholders for approval at a second shareholder meeting as described above in " Beach Shareholder Meeting and Recommendation of Beach's Board of Directors"; or

the merger agreement is resubmitted to Beach shareholders at a second shareholder meeting and the Beach shareholders fail to approve the merger agreement at such shareholder meeting and Beach completes or agrees to an alternative transaction within 12 months of the date of such shareholder meeting.

If Beach is required to pay a termination fee, Beach also will be obligated to reimburse First PacTrust for all of its out-of-pocket expenses incurred in connection with the merger agreement and the transactions contemplated thereby, including fees and expenses of accountants, financial advisors and attorneys.

#### **Expenses and Fees**

Except as set forth above, each of First PacTrust and Beach will be responsible for all costs and expenses incurred by it in connection with the negotiation and completion of the transactions contemplated by the merger agreement.

## Amendment, Waiver and Extension of the Merger Agreement

Subject to applicable law, First PacTrust and Beach may amend the merger agreement by written agreement. However, after any approval of the merger agreement by Beach's shareholders, there may not be, without further approval of Beach's shareholders, any amendment of the merger agreement that requires further approval under applicable law.

At any time prior to the effective time of the merger, each party, to the extent legally allowed, may extend the time for the performance of any of the obligations or other acts of the other party; waive any inaccuracies in the representations and warranties of the other party; and waive compliance by the other party with any of the agreements and conditions contained in the merger agreement.

#### **Voting Agreements**

In connection with entering into the merger agreement, First PacTrust entered into a voting and support agreement with each of the directors of Beach, as well as H. Melissa Lanfre, Chief Financial Officer of Beach, Phillip J. Bond, Chief Credit Officer of Beach, and Girish Bajaj, Chief Business Development Officer of Beach, which we refer to collectively as the voting agreements. The following summary of the voting agreements is subject to, and qualified in its entirety by reference to, the form of voting agreement attached to this proxy statement/prospectus as Annex D.

Pursuant to the voting agreements, each shareholder party to a voting agreement agreed to vote its shares of Beach common stock:

in favor of approval of the merger agreement;

in favor of each of the other actions contemplated by the merger agreement;

in favor of any proposal to adjourn or postpone any shareholder meeting to a later date if there are not sufficient votes for approval of the merger agreement on the date on which such shareholder meeting is held;

in favor of any action in furtherance of any of the foregoing;

against any action or agreement that is intended, or could be reasonably expected to, result in a breach of any representation, warranty, covenant or obligation of Beach in the merger

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agreement or impair the ability of Beach to complete the merger or that would otherwise be inconsistent with, prevent, impede or delay the completion of the merger;

against any agreement, transaction or proposal that relates to an acquisition proposal or alternative transaction, other than the merger and the other transactions contemplated by the merger agreement; and

against any reorganization, recapitalization, dissolution or liquidation of Beach or any of its subsidiaries or any amendment or other change in Beach's governing documents, except to the extent specifically provided in the merger agreement or approved in writing by First PacTrust.

The voting agreements provide that each shareholder party to a voting agreement will not, other than pursuant to the merger, directly or indirectly:

sell (including short sell), transfer, pledge, assign, tender, encumber, grant a participation interest in, hypothecate or otherwise dispose of (including by gift) any of such shareholder's shares of Beach common stock; or

enter into any contract or understanding providing for any action described in the preceding bullet.

The voting agreements will terminate upon the earlier of the effective time of the merger and the termination of the merger agreement in accordance with its terms.

As of the record date, the shareholders that are party to the voting agreements beneficially own an aggregate of approximately 720,172 outstanding shares of Beach common stock, which represent approximately 18% of the shares of Beach common stock entitled to vote at the special meeting.

## Warrant Agreement and Warrants

If the alternative consideration is paid, each share of Beach common stock outstanding immediately prior to the merger will be entitled to receive (1) \$9.12 in cash and (2) one warrant to purchase 0.33 of a share of First PacTrust common stock on the terms and conditions and substantially in the form set forth in the warrant agreement attached as an exhibit to the merger agreement, which we refer to as the warrant agreement. The following summary of the warrant agreement and the warrants is subject to, and qualified in its entirety by reference to, the form of warrant agreement attached to this proxy statement/prospectus as Annex E.

#### Warrant Agent

Under the warrant agreement, the warrant agent will act on First PacTrust's behalf in connection with the issuance, division, transfer, exchange and exercise of the warrants. The warrant agent will receive reasonable compensation in exchange for performing these duties under the warrant agreement and will be indemnified by First PacTrust for liabilities arising out of the performance of its duties under the warrant agreement, except for liabilities resulting from willful misconduct, gross negligence or bad faith.

#### Exercise Price; Expiration

Each warrant entitles its holder to purchase 0.33 of a share of First PacTrust common stock at an exercise price of \$14.00 per share of First PacTrust common stock. The exercise price applicable to the warrants is subject to adjustment as described below in " Adjustments to the Warrants." All or any portion of the warrants may be exercised at any time or from time to time on or before 5:00 p.m., New York City time, on the one-year anniversary of the date on which the merger is completed, by delivery to the warrant agent of the warrant, together with the completed purchase form on the reverse of the warrant, and the payment of the exercise price per share for the shares of common stock for which the

warrants are being exercised, which we refer to as the warrant shares. Upon any exercise of the warrants, the holder may, at its option, pay the aggregate exercise price in cash or instruct First PacTrust, by written notice on the purchase form, that the exercise price will be paid by the withholding by First PacTrust of a number of warrant shares equal to the value of the aggregate exercise price of the warrants so exercised, determined by reference to the "current market price per share of First PacTrust common stock" (as described below).

### Exercise

Upon exercise of warrants, the warrant shares will be issued by First PacTrust's warrant agent for the account of the exercising warrantholder. Warrant shares will be issued in the name or names designated by the exercising warrantholder and will be delivered by the warrant agent to the exercising warrantholder (or its designee or designees) either via book-entry transfer crediting the account of such warrantholder or designee, or otherwise in certificated form by physical delivery to the address specified by such warrantholder will be entitled to a cash payment equal to the pro-rated per share closing price of First PacTrust common stock on the trading day immediately preceding the date of exercise of the warrants for any fractional share that would have otherwise been issuable upon exercise of the warrants. First PacTrust will at all times reserve the aggregate number of shares of its common stock for which the warrants may be exercised.

First PacTrust will pay all documentary stamp taxes, if any, attributable to the initial issuance of warrant shares upon the exercise of the warrants, other than taxes payable in respect of any transfer involved in the issue or delivery of any warrants or certificates for warrant shares in a name other than that of the warrantholder.

### Listing of Warrant Shares and Warrants

First PacTrust will use commercially reasonable efforts to cause the shares of First PacTrust common stock to be issued upon exercise of the warrants to be quoted on the NASDAQ Global Market. Under the merger agreement, if the alternative consideration is paid, First PacTrust has agreed to use commercially reasonable efforts following the completion of the merger to facilitate the quotation and/or trading of the warrants to be issued in the merger on the OTC Bulletin Board or other similar U.S. over-the-counter markets in which securities of First PacTrust may be traded.

### Rights as a Shareholder

The holders of warrants will have no rights of holders of First PacTrust common stock, including any voting rights and rights to dividend payments, until (and then only to the extent) the warrants have been exercised.

#### Adjustments to the Warrants

Pursuant to the terms of the warrants, the number of warrant shares and the warrant exercise price will be adjusted upon occurrence of certain events as follows:

**Stock splits, subdivisions, reclassifications or combinations of common stock.** If First PacTrust pays a dividend or makes a distribution on its common stock in shares of common stock, subdivides or reclassifies the outstanding shares of its common stock into a greater number of shares or combines or reclassifies the outstanding shares of its common stock into a smaller number of shares, the number of warrant shares at the time of the record date for such dividend or distribution or the effective date of such subdivision, combination or reclassification will be adjusted to the number obtained by multiplying the number of warrant shares deliverable upon exercise of a warrant immediately prior to such adjustment by the quotient of (1) the number of

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outstanding shares of First PacTrust common stock immediately following such adjustment *divided by* (2) the number of outstanding shares of First PacTrust common stock immediately prior to such adjustment.

Non-cash distributions. If First PacTrust makes a distribution to all holders of First PacTrust common stock of non-cash assets, including securities, evidences of indebtedness, rights or warrants (but excluding dividends or distributions referred to in the preceding bullet), the number of warrant shares at the time of the record date for such distribution will be adjusted to the number obtained by multiplying the number of warrant shares deliverable upon exercise of a warrant immediately prior to such adjustment by the quotient of (1) the then-current market price per share of First PacTrust common stock on the record date for the distribution divided by (2) the then-current market price per share of First PacTrust common stock, less the then-fair market value (as determined in good faith by First PacTrust's board of directors, which determination will be conclusive) of the portion of the non-cash assets so distributed applicable to one share of First PacTrust common stock. The number of warrant shares need not be adjusted if First PacTrust agrees to issue or distribute, as applicable, to each warrantholder, in addition to the applicable warrant shares issuable, the non-cash assets to which the warrantholder would have been entitled had the warrants been exercised prior to the distribution of non-cash assets. The "current market price per share of First PacTrust common stock" means the last reported sales price regular way or, if no such reported sale takes place on such day, the average of the closing bid and asked prices regular way for such day, in each case on the principal national securities exchange on which the shares of First PacTrust common stock are quoted or admitted to trading or, if not quoted or admitted to trading, the average of the closing bid and ask prices as furnished by two members of the Financial Industry Regulatory Authority, Inc. selected from time to time by First PacTrust for that purpose. In the absence of one or more such quotations, the current market price of the First PacTrust common stock shall be determined in good faith by First PacTrust's board of directors on the basis of such information as it considers appropriate.

**Adjustment to exercise price.** The exercise price in effect immediately prior to the adjustments described above will be adjusted by multiplying such exercise price by the quotient of (1) the number of warrant shares deliverable upon exercise of a warrant immediately prior to such adjustment *divided by* (2) the number of warrant shares deliverable upon exercise of a warrant immediately following such adjustment. If an adjustment in the exercise price would reduce the exercise price to an amount below the par value of First PacTrust common stock, then that adjustment will reduce the exercise price to that par value.

**Business combinations.** In the event of any merger, consolidation, statutory share exchange or similar transaction that requires the approval of First PacTrust's shareholders or reclassification of First PacTrust common stock, which we refer to collectively as a business combination, a warrantholder's right to receive warrant shares will be converted into the right to exercise that warrant to acquire the number of shares of stock or other securities or property (including cash) which First PacTrust common stock issuable (at the time of such business combination) upon exercise of such warrant immediately prior to the business combination would have been entitled to receive upon completion of the business combination. In determining the kind and amount of stock, securities or the property receivable upon exercise of a warrant following the completion of such business combination, if the holders of First PacTrust common stock have the right to elect the kind or amount of consideration receivable upon exercise of the warrant will be deemed to be the types and amounts of consideration received by the majority of all holders of the shares of First PacTrust common stock that affirmatively make an election (or of all such holders if none makes an election). For purposes of determining any

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amount of warrant shares to be withheld by First PacTrust as payment of the exercise price from stock, securities or the property that would otherwise be delivered to a warrantholder upon exercise of warrants following any business combination, the amount of such stock, securities or property to be withheld will have a market price equal to the aggregate exercise price as to which such warrants are so exercised, based on the fair market value of such stock, securities or property on the trading day on which such warrants are exercised. If any such property is not a security, the market price of such property will be deemed to be its fair market value as determined in good faith by First PacTrust's board of directors. If making such determination requires the conversion of any currency other than U.S. dollars into U.S. dollars, such conversion will be done in accordance with customary procedures based on the rate for conversion of such currency into U.S. dollars displayed on the relevant page by Bloomberg L.P. (or any successor or replacement service) on or by 4:00 p.m., New York City time, on such exercise date.

The number of warrant shares will not be adjusted in the event of an issuance of First PacTrust common stock pursuant to a plan for reinvestment of dividends, a change in the par value of First PacTrust common stock or a change in First PacTrust's jurisdiction of incorporation.

The warrant agent will notify the warrantholders of any adjustments to the exercise price or the number of shares issuable upon exercise of the warrants. If the warrant agent fails to give such notice, the exercise price and the number of shares issuable upon exercise of the warrants will nevertheless be adjusted.

All calculations will be made to the nearest one-thousandth (1/1,000th) of a share, as the case may be. No adjustment in the number of shares issuable upon exercise of a warrant will be required if the amount of such adjustment would be less than one-hundredth (1/100th) of a share of First PacTrust common stock issuable upon exercise of the warrant, but any such amount will be carried forward and an adjustment with respect thereto will be made when such amount, together with any other amount or amounts so carried forward, will aggregate to at least one-hundredth (1/100th) of a share of First PacTrust common stock.

#### Amendment

First PacTrust and the warrant agent may supplement or amend the warrant agreement without the approval of any warrantholder, in order to cure any ambiguity or to correct or supplement any provision of the warrant agreement that may be defective or inconsistent with any other provision of the warrant agreement, or to make any other provisions in regard to matters or questions arising under the warrant agreement that First PacTrust and the warrant agent may deem necessary or desirable and that shall not adversely affect the interests of the warrantholders.

#### ACCOUNTING TREATMENT

The merger will be accounted for as an acquisition by First PacTrust using the purchase method of accounting. Accordingly, the assets (including identifiable intangible assets) and liabilities (including executory contracts and other commitments) of Beach as of the effective time of the merger will be recorded at their respective fair values and added to those of First PacTrust. Any excess of purchase price over the fair values is recorded as goodwill. Consolidated financial statements of First PacTrust issued after the merger would reflect these fair values and would not be restated retroactively to reflect the historical financial position or results of operations of Beach.

#### MATERIAL U.S. FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER

The following is a general discussion of certain material U.S. federal income tax consequences of the merger to "U.S. holders" (as defined below) of Beach common stock. The following discussion is

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based upon the Code, the U.S. Treasury regulations promulgated thereunder and judicial and administrative authorities, rulings and decisions, all as in effect as of the date of this proxy statement/prospectus. These authorities may change, possibly with retroactive effect, and any such change could affect the accuracy of the statements and conclusions set forth in this discussion. This discussion does not address any tax consequences arising under the unearned income Medicare contribution tax pursuant to the Health Care and Education Reconciliation Act of 2010, and any state, local or foreign tax consequences, nor does it address any U.S. federal tax considerations other than those pertaining to the U.S. federal income tax.

The following discussion applies only to U.S. holders of shares of Beach common stock who hold such shares as a capital asset within the meaning of Section 1221 of the Code (generally, property held for investment). Further, this discussion does not purport to consider all aspects of U.S. federal income taxation that might be relevant to U.S. holders in light of their particular circumstances and does not apply to U.S. holders subject to special treatment under the U.S. federal income tax laws (such as, for example, dealers or brokers in securities, commodities or foreign currencies, traders in securities that elect to apply a mark-to-market method of accounting, banks and certain other financial institutions, insurance companies, mutual funds, tax-exempt organizations, holders liable for the alternative minimum tax, partnerships or other pass-through entities or investors in partnerships or such other pass-through entities, regulated investment companies, real estate investment trusts, controlled foreign corporations, passive foreign investment companies, former citizens or residents of the United States, U.S. expatriates, holders whose functional currency is not the U.S. dollar, holders who acquired Beach common stock as part of a hedge, straddle, constructive sale or conversion transaction or other integrated investment, holders who acquired Beach common stock pursuant to the exercise of employee stock options, through a tax qualified retirement plan or otherwise as compensation, or holders who exercise appraisal rights).

For purposes of this discussion, the term "U.S. holder" means a beneficial owner of Beach common stock that is for U.S. federal income tax purposes (1) an individual citizen or resident of the United States, (2) a corporation, or entity treated as a corporation, organized in or under the laws of the United States or any state thereof or the District of Columbia, (3) a trust if (a) a court within the United States is able to exercise primary supervision over the administration of the trust and one or more U.S. persons have the authority to control all substantial decisions of the trust or (b) such trust has made a valid election to be treated as a U.S. person for U.S. federal income tax purposes or (4) an estate, the income of which is includible in gross income for U.S. federal income tax purposes, regardless of its source.

The U.S. federal income tax consequences to a partner in an entity or arrangement treated as a partnership for U.S. federal income tax purposes that holds Beach common stock generally will depend on the status of the partner and the activities of the partnership. Partners in a partnership holding Beach common stock should consult their own tax advisors.

Holders of Beach common stock should consult their tax advisors as to the specific tax consequences to them of the merger, including the applicability and effect of the alternative minimum tax and any state, local, foreign and other tax laws.

#### Tax Consequences of the Merger Generally

First PacTrust and Beach have structured the merger to qualify as a reorganization within the meaning of Section 368(a) of the Code. However, as described above in the section entitled "The Merger Terms of the Merger," under certain circumstances the merger will be restructured and holders of Beach common stock will receive a combination of cash and warrants to purchase shares of First PacTrust common stock instead of cash and shares of First PacTrust common stock, which we refer to in this section as the alternative transaction. The U.S. federal income tax consequences of the merger to U.S. holders will depend on whether the merger is restructured as the alternative transaction. The following discussion summarizes the material U.S. federal income tax consequences of the merger to U.S. holders in each of the two alternatives.

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# Material U.S. Federal Income Tax Consequences of the Merger to U.S. Holders if the Merger Is Not Restructured as the Alternative Transaction.

The parties intend for the merger to qualify as a reorganization for U.S. federal income tax purposes. It is a condition to the obligation of First PacTrust to complete the merger that First PacTrust receive an opinion from Wachtell, Lipton, Rosen & Katz, dated the date the merger is completed, substantially to the effect that the merger will qualify as a reorganization within the meaning of Section 368(a) of the Code. It is a condition to the obligation of Beach to complete the merger that Beach receive an opinion from Elkins Kalt Weintraub Reuben Gartside, LLP, dated the date the merger is completed, substantially to the effect that the merger will qualify as a reorganization within the meaning of Section 368(a) of the Code. These opinions will be based on representation letters provided by First PacTrust and Beach and on customary factual assumptions. Neither of the opinions described above will be binding on the Internal Revenue Service, which we refer to as the IRS. First PacTrust and Beach have not sought and will not seek any ruling from the IRS regarding any matters relating to the merger and, as a result, there can be no assurance that the IRS will not assert, or that a court would not sustain, a position contrary to any of the conclusions set forth below.

Provided the merger is treated for U.S. federal income purposes as a reorganization within the meaning of Section 368(a) of the Code, upon the exchange of its shares of Beach common stock for a combination of First PacTrust common stock and cash (other than cash received in lieu of a fractional share of First PacTrust common stock), a U.S. holder generally will recognize gain (but not loss) in an amount equal to the lesser of (1) the sum of the amount of cash and the fair market value of the First PacTrust common stock received, minus the adjusted tax basis of the Beach common stock surrendered in exchange therefor, and (2) the amount of cash received by the holder. If a U.S. holder of Beach common stock acquired different blocks of Beach common stock at different times or different prices, the holder should consult its tax advisor regarding the manner in which gain or loss should be recognized. Any recognized gain generally will be long-term capital gain if, as of the date the merger is completed, the U.S. holder's holding period with respect to the Beach common stock surrendered exceeds one year. Long-term capital gains of certain non-corporate U.S. holders, including individuals, are generally subject to U.S. federal income tax at preferential rates. The aggregate tax basis of the First PacTrust common stock received (including any fractional shares deemed received and exchanged for cash) by a U.S. holder that exchanges its shares of Beach common stock for a combination of First PacTrust common stock and cash will be equal to the aggregate adjusted tax basis of the shares of Beach common stock surrendered, reduced by the amount of cash received by the holder (excluding any cash received in lieu of a fractional share of First PacTrust common stock) and increased by the amount of gain, if any, recognized by the holder (excluding any gain recognized with respect to cash received in lieu of a fractional share of First PacTrust common stock). The holding period of the First PacTrust common stock received (including any fractional share deemed received and exchanged for cash) will include the holding period of the Beach common stock surrendered.

#### Cash Instead of Fractional Shares

A U.S. holder who receives cash instead of a fractional share of First PacTrust common stock will be treated as having received such fractional share pursuant to the merger and then as having received cash in exchange for such fractional shares. Gain or loss generally will be recognized based on the difference between the amount of cash received instead of the fractional share and the tax basis allocated to such fractional share of First PacTrust common stock. Such gain or loss generally will be long-term capital gain or loss if, as of the date the merger is completed, the holding period for the fractional share (including the holding period for the shares of Beach common stock surrendered therefor) exceeds one year.

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#### Material U.S. Federal Income Tax Consequences of the Merger to U.S. Holders if the Merger Is Restructured as the Alternative Transaction.

If the merger is restructured as the alternative transaction, then the merger will not qualify as a reorganization within the meaning of Section 368(a) of the Code, and the receipt of a legal opinion to that effect will not be a condition to the respective obligations of First PacTrust and Beach to complete the merger. In such case, the receipt of cash and First PacTrust warrants by U.S. holders in exchange for shares of Beach common stock pursuant to the merger will be a taxable transaction for U.S. federal income tax purposes. In general, a U.S. holder who receives cash and warrants in exchange for shares of Beach common stock pursuant to the merger and (2) the difference, if any, between (1) the sum of the amount of cash and the fair market value of the warrants received in the merger and (2) the U.S. holder's adjusted tax basis in the Beach common stock surrendered. Gain or loss generally will be capital gain or loss if the U.S. holder's holding period for such shares, as of the date the merger is completed, exceeds one year. Long-term capital gains of certain non-corporate U.S. holders, including individuals, are generally subject to U.S. federal income tax at preferential rates. The deductibility of capital losses is subject to limitations. A U.S. holder's tax basis in the warrants received pursuant to the merger will be equal to the fair market value of the warrants received pursuant to the merger will be equal to the fair market value of those warrants on the date the merger is completed and the holding period of those warrants will begin on the date following the date the merger is completed.

## Exercise of First PacTrust Warrants

A U.S. holder generally will not recognize any gain or loss in respect of the receipt of First PacTrust common stock upon the exercise of the warrants. The adjusted tax basis of the First PacTrust common stock received on exercise will equal the adjusted tax basis of the warrants plus cash paid upon exercise, and the holding period of such common stock received on exercise will generally include the period during which the U.S. holder held the warrants prior to conversion.

## **Information Reporting and Backup Withholding**

Cash payments received in the merger may, under certain circumstances, be subject to information reporting and backup withholding (currently at a rate of 28%), unless the holder provides proof of an applicable exemption or furnishes its taxpayer identification number, and otherwise complies with all applicable requirements of the backup withholding rules. Any amounts withheld from payments to a holder under the backup withholding rules are not an additional tax and will be allowed as a refund or credit against the holder's U.S. federal income tax liability, provided that the required information is timely furnished to the IRS.

## DESCRIPTION OF CAPITAL STOCK OF FIRST PACTRUST

As a result of the merger, Beach shareholders who receive shares of First PacTrust common stock in the merger will become shareholders of First PacTrust. Your rights as shareholders of First PacTrust will be governed by Maryland law and the articles of incorporation and the amended and restated bylaws of First PacTrust. The following briefly summarizes the material terms of First PacTrust common stock and preferred stock. We urge you to read the applicable provisions of the Maryland General Corporation Law (which we refer to as the MGCL), First PacTrust's articles of incorporation and bylaws and federal law governing savings and loan holding companies and bank holding companies carefully in their entirety. Copies of First PacTrust's governing documents have been filed with the SEC. To find out where copies of these documents can be obtained, see "Where You Can Find More Information."

#### **Authorized Capital Stock**

First PacTrust's authorized capital stock consists of 200,000,000 shares of common stock, par value \$0.01 per share, of which 2,836,156 shares are classified as Class B Nonvoting Common Stock, and 50,000,000 shares of preferred stock, par value \$0.01 per share. As of the record date, there were 10,668,682 shares of First PacTrust common stock outstanding, excluding 1,054,991 shares of Class B Nonvoting Common Stock outstanding, 32,000 shares of First PacTrust preferred stock outstanding and warrants to purchase 1,635,000 shares of First PacTrust common stock outstanding.

#### **Common Stock**

#### Dividend Rights

First PacTrust can pay dividends if, as and when declared by First PacTrust's board of directors, subject to compliance with limitations imposed by law. The holders of First PacTrust common stock will be entitled to receive and share equally in these dividends as they may be declared by First PacTrust's board of directors out of funds legally available for such purpose. If First PacTrust issues preferred stock, the holders of such preferred stock may have a priority over the holders of the common stock with respect to dividends.

#### Voting Rights

Each holder of First PacTrust common stock other than Class B Non-Voting Common Stock will be entitled to one vote per share and will not have any right to cumulate votes in the election of directors. Directors will be elected by a plurality of the shares actually voting on the matter. Under certain circumstances, shares in excess of 10% of the issued and outstanding shares of common stock may be considered "excess shares" and, accordingly, not be entitled to vote. If First PacTrust issues preferred stock, holders of the preferred stock may also possess voting rights.

#### Liquidation Rights

In the event of liquidation, dissolution or winding up of First PacTrust, whether voluntary or involuntary, the holders of First PacTrust common stock would be entitled to receive, after payment or provision for payment of all its debts and liabilities, all of the assets of First PacTrust available for distribution. If preferred stock is issued, the holders thereof may have a priority over the holders of the common stock in the event of liquidation or dissolution.

#### Preemptive Rights

Holders of the common stock of First PacTrust will not be entitled to preemptive rights with respect to any shares which may be issued. Preemptive rights are the priority right to buy additional shares if First PacTrust issues more shares in the future. Therefore, if additional shares are issued by

First PacTrust without the opportunity for existing shareholders to purchase more shares, a shareholder's ownership interest in First PacTrust may be subject to dilution. The common stock is not subject to redemption.

For more information regarding the rights of holders of First PacTrust common stock, see "Comparison of Shareholders' Rights."

#### **Preferred Stock**

First PacTrust's articles of incorporation permit First PacTrust's board of directors to issue up to 50,000,000 shares of preferred stock in one or more series, with such designations, titles, voting powers, preferences and rights and such qualifications, limitations and restrictions as may be fixed by First PacTrust's board of directors without any further action by First PacTrust shareholders. The issuance of preferred stock could adversely affect the rights of holders of common stock.

On August 30, 2011, in conjunction with the Small Business Lending Fund program of the United States Department of the Treasury, First PacTrust issued 32,000 shares of First PacTrust's Senior Non-Cumulative Perpetual Preferred Stock, Series A to the United Stated Department of the Treasury.

## **COMPARISON OF SHAREHOLDERS' RIGHTS**

If the merger is completed, in addition to cash consideration, holders of Beach common stock will receive shares of First PacTrust common stock or warrants to purchase shares of First PacTrust common stock in exchange for their shares of Beach common stock. Beach is organized under the laws of the State of California, and First PacTrust is organized under the laws of the State of Maryland. The following is a summary of the material differences between (1) the current rights of Beach shareholders under the CGCL and Beach's articles of incorporation and bylaws, and (2) the current rights of First PacTrust shareholders under the MGCL and First PacTrust's articles of incorporation and bylaws.

First PacTrust and Beach believe that this summary describes the material differences between the rights of holders of First PacTrust common stock as of the date of this proxy statement/prospectus and the rights of holders of Beach common stock as of the date of this proxy statement/prospectus, however, it does not purport to be a complete description of those differences. Copies of First PacTrust's governing documents have been filed with the SEC. To find out where copies of these documents can be obtained, see "Where You Can Find More Information."

#### **Authorized Capital Stock**

## First PacTrust

First PacTrust's articles of incorporation authorize it to issue up to 200,000,000 shares of common stock, par value \$0.01 per share, of which 2,836,156 shares are classified as Class B Nonvoting Common Stock, and 50,000,000 shares of preferred stock, par value \$0.01 per share. As of the record date, there were 10,668,682 shares of First PacTrust common stock outstanding, excluding 1,054,991 shares of Class B Nonvoting Common Stock outstanding, and warrants to purchase 1,635,000 shares of First PacTrust preferred stock outstanding and warrants to purchase 1,635,000 shares of First PacTrust common stock outstanding.

#### Beach

Beach's articles of incorporation authorize Beach to issue up to 30,000,000 shares of common stock, no par value, and 10,000,000 shares of preferred stock, no par value. As of the record date, there were 4,046,733 shares of Beach common stock outstanding and 3,300 shares of Beach preferred stock outstanding.

### **Voting Limitations**

### First PacTrust

First PacTrust's articles of incorporation generally prohibit any shareholder that beneficially owns more than 10% of the outstanding shares of First PacTrust common stock from voting shares in excess of this limit.

The MGCL contains a control share acquisition statute that, in general terms, provides that where a shareholder acquires issued and outstanding shares of a corporation's voting stock (referred to as control shares) within one of several specified ranges (one-tenth or more but less than one-third, one-third or more but less than a majority or a majority or more), approval of the control share acquisition by the corporation's shareholders must be obtained before the acquiring shareholder may vote the control shares. The required shareholder vote is two-thirds of all votes entitled to be cast, excluding "interested shares," defined as shares held by the acquiring person, officers of the corporation and employees who are also directors of the corporation. A corporation may, however, opt-out of the control share statute through a charter or bylaw provision, which First PacTrust has done pursuant to its articles of incorporation. Accordingly, the Maryland control share acquisition statute does not apply to acquisitions of shares of First PacTrust common stock. Although not anticipated, First

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PacTrust could seek shareholder approval of an amendment to its articles of incorporation to eliminate the opt-out provision. See " Amendments to Articles of Incorporation and Bylaws."

#### Beach

Beach's articles of incorporation and bylaws do not limit the number of shares held by a shareholder that may be voted by such shareholder.

### Size of Board of Directors

#### First PacTrust

First PacTrust's bylaws provide that its board of directors shall consist of a number of directors to be fixed from time to time by the approval of the board of directors or by an amendment to the articles of incorporation. First PacTrust's board of directors currently has seven directors.

#### Beach

Beach's bylaws provide that its authorized number of directors shall be between six and eleven with the exact number of directors to be fixed from time to time by the approval of the board of directors or by an amendment to the articles of incorporation or bylaws approved by the holders of a majority of the outstanding shares of Beach common stock entitled to vote. Beach's board of directors currently is fixed at eight directors.

#### **Cumulative Voting**

#### First PacTrust

First PacTrust shareholders do not have the right to cumulate their votes with respect to the election of directors.

#### Beach

Beach's bylaws provide that Beach shareholders may cumulate their votes in the election of directors provided that such candidate's or candidates' names have been placed in nomination prior to voting and a shareholder has given notice prior to the vote of the shareholder's intention to cumulate his or her votes. If any one shareholder has given such notice, all shareholders may cumulate their votes for nominated candidates. The candidates receiving the highest number of votes will be elected as directors.

## **Classes of Directors**

## First PacTrust

First PacTrust's board of directors is divided into three classes, as nearly equal in number as reasonably possible, with each class of directors serving for successive three-year terms so that each year the term of only one class of directors expires.

#### Beach

Beach does not have a classified board of directors, and all directors are elected annually.

## **Removal of Directors**

## First PacTrust

Directors may be removed, but only for cause, by the affirmative vote of holders of 80% of the combined voting power of the outstanding shares of First PacTrust capital stock entitled to vote in the election of directors, subject to the rights of any holders of preferred stock.

#### Beach

Beach's bylaws provide that directors may be removed without cause by the affirmative vote of the holders of a majority of the outstanding shares entitled to vote, except that no individual director may be removed when the votes cast against such director's removal would be sufficient to elect that director if voted cumulatively at an election at which the same total number of votes cast were cast and all directors were then being elected.

## Filling Vacancies on the Board of Directors

## First PacTrust

First PacTrust's articles of incorporation and bylaws provide that vacancies on First PacTrust's board of directors and newly created directorships resulting from an increase in the number of directors may only be filled by a majority vote of the directors then in office, even if less than a quorum. Each director filling a vacancy will remain in office for the remainder of the unexpired term.

#### Beach

Under Beach's bylaws, a vacancy on the board of directors may be filled by the remaining directors or by the shareholders if such vacancy is not filled by the remaining directors, however a vacancy created by the removal of a director by the shareholders may be filled only by the shareholders.

#### **Special Meetings of Shareholders**

#### First PacTrust

Under First PacTrust's bylaws, a special meeting of shareholders may be called by the President of First PacTrust, by a majority of the whole board of directors (assuming no vacancies) or by written request of the holders of a majority of the shares entitled to vote at the meeting.

#### Beach

Under Beach's bylaws, a special meeting of shareholders may be called by the board of directors, the Chairman of the board of directors, the President or the holders of not less than 10% of the outstanding shares entitled to vote at the meeting.

#### Quorum

### First PacTrust

Under First PacTrust's bylaws, the presence in person or by proxy of holders of one-third of the votes entitled to vote at a meeting of First PacTrust shareholders constitutes a quorum for such meeting of shareholders. If a quorum is not present or represented at a meeting of shareholders, the chairman of the meeting or the holders of a majority of the shares entitled to vote at the meeting who are present or represented at the meeting may adjourn the meeting until a quorum is obtained.

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### Beach

Beach's bylaws provide that a majority of the outstanding shares entitled to vote, represented in person or by proxy, constitutes a quorum at any meeting of Beach shareholders. In the absence of a quorum, a majority of the shareholders represented at the meeting may adjourn the meeting from time to time.

## Dividends

#### First PacTrust

First PacTrust's bylaws provide that First PacTrust's board of directors may declare a dividend at any meeting of the board unless such action would be prohibited by applicable law. Under Maryland law, which is the law of the state where First PacTrust is incorporated, First PacTrust may not declare a dividend if, after giving effect to such dividend, it would not be able to pay indebtedness as the indebtedness becomes due in its usual course of business or if its total assets would be less than the sum of its total liabilities. At any given time, First PacTrust may declare a dividend out of (1) its net earnings for the fiscal year in which the dividend is made, (2) its net earnings for the preceding fiscal year or (3) the sum of the net earnings for the preceding eight fiscal quarters.

#### Beach

As a California state-chartered bank, the ability of Beach to pay dividends is subject to restrictions set forth in the California Financial Code. Under the California Financial Code, Beach is allowed to declare a cash dividend out of its net profits up to the lesser of its retained earnings or its net income for the last three fiscal years (less any distributions made to shareholders during such period), or, with the prior written approval of the Department of Financial Institutions, in an amount not exceeding the greater of (1) its retained earnings, (2) its net income for its last fiscal year.

#### **Shareholder Proposals**

## First PacTrust

First PacTrust's bylaws provide that, for a shareholder proposal to be properly brought before an annual meeting, including any nomination or proposal relating to the nomination of a director to be elected to the board of directors, the shareholder must deliver written notice to First PacTrust's secretary before the meeting. The notice must be received by the secretary not less than 90 days or more than 120 days before the anniversary date of the previous year's annual meeting, unless the annual meeting is advanced by more than 30 days or delayed by more than 60 days from such anniversary date, in which case the notice must be delivered not more than 120 days prior to such annual meeting and not less than (1) 90 days prior to such meeting or (2) the tenth day following the date on which notice of the date of the annual meeting was mailed or publicly announced. To be in proper written form, each notice must set forth (1) as to each person whom the shareholder proposes to nominate for election or reelection as a director all information relating to such person that is required to be disclosed in solicitations of proxies for election of directors pursuant to Regulation 14A under the Exchange Act (including such person's written consent to being named in the proxy statement as a nominee and to serving as a director if elected); (2) as to any other business that the shareholder proposes to bring before the meeting, a brief description of the business desired to be brought before the meeting, the reasons for conducting such business at the meeting and any material interest in such business of the shareholder and of the beneficial owner, if any, on whose behalf the proposal is made; and (3) as to the shareholder and of the beneficial owner, if any, on whose behalf the nomination or proposal is made; and (3) as to the shareholder and of the beneficial owner, if any, on whose behalf the nomination or proposal is made (A) the name and address of the shareholder and of the beneficial owner, if any, on whose behalf the nom

owned beneficially and of record by the shareholder and the beneficial owner, if any, and (C) a representation that the shareholder intends to appear in person or by proxy at the meeting to bring such business before the meeting.

#### Beach

Beach is not required to bring any shareholder proposals before its annual meeting.

#### Notice of Shareholder Meetings

#### First PacTrust

First PacTrust's bylaws provide that First PacTrust must give written notice between 10 and 90 days before any shareholder meeting to each shareholder entitled to vote at such meeting and to each other shareholder entitled to notice of the meeting. The notice must state the time and place of the meeting and, in the case of a special meeting, the purposes of the meeting.

#### Beach

Beach's bylaws provide that Beach must give written notice between 10 and 60 days before any shareholder meeting to each shareholder entitled to vote at such a meeting. The notice shall state the place, date and hour, and, in the case of a special meeting, the general nature of the business to be transacted at the meeting, or, in the case of an annual meeting, the matters presented for action by the shareholders.

### Anti-Takeover Provisions and Other Shareholder Protections

#### First PacTrust

The MGCL contains a business combination statute that prohibits a business combination between a corporation and an interested shareholder (one who beneficially owns 10% or more of the voting power) for a period of five years after the interested shareholder first becomes an interested shareholder, unless the transaction has been approved by the board of directors before the interested shareholder became an interested shareholder or the corporation has exempted itself from the statute pursuant to a charter provision. After the five-year period has elapsed, a corporation subject to the statute may not consummate a business combination with an interested shareholder unless (1) the transaction has been recommended by the board of directors and (2) the transaction has been approved by (A) 80% of the outstanding shares entitled to be cast and (B) two-thirds of the votes entitled to be cast other than shares owned by the interested shareholder. This approval requirement need not be met if certain fair price and terms criteria have been satisfied. First PacTrust has opted-out of the Maryland business combination statute through a provision in its articles of incorporation.

However, under First PacTrust's articles of incorporation, certain business combinations (for example, mergers, share exchanges, recapitalizations, significant asset sales and significant stock issuances) involving "interested shareholders" of First PacTrust require, in addition to any vote required by law, the approval of the holders of at least 80% of the voting power of the outstanding shares of stock entitled to vote in the election of directors, unless either (1) a majority of the disinterested directors have approved the business combination or (2) certain fair price and procedure requirements are satisfied. An "interested shareholder" means a person who is the beneficial owner of more than 10% of the voting power of the outstanding shares of stock entitled to vote in the election of directors or who is an affiliate of First PacTrust and at any time within the past two years was the beneficial owner of more than 10% of the voting power of the outstanding shares of stock entitled to vote in the election of directors.

## Beach

Beach is not subject to comparable anti-takeover measures.

### Limitation of Personal Liability of Officers and Directors

#### First PacTrust

First PacTrust's articles of incorporation provide that officers and directors of First PacTrust will not be personally liable to First PacTrust or its shareholders for money damages, except to the extent (1) the person actually received an improper benefit, (2) a judgment is entered in a proceeding finding that the person's action, or failure to act, was the result of active and deliberate dishonesty and was material to the cause of action adjudicated in the proceeding or (3) to the extent otherwise required by the MGCL.

#### Beach

Beach's articles of incorporation provide for the elimination of director liability for monetary damages to the maximum extent allowed by California law.

## Indemnification of Directors and Officers and Insurance

## First PacTrust

First PacTrust's articles of incorporation provide for the indemnification of current and former directors and officers to the fullest extent authorized by law and of employees and agents to such extent as authorized by the board of directors and permitted by law. First PacTrust may advance expenses to directors and officers, provided that it will be a defense to any action against First PacTrust for advancement of expenses that First PacTrust has not received an undertaking by or on behalf of such director or officer to repay an amount so advanced if it is ultimately determined that such director or officer has not met the standard of conduct necessary for indemnification and a written affirmation of such director or officer of his good faith belief that such standard has been met.

First PacTrust's articles of incorporation provide that First PacTrust may maintain insurance on behalf of its directors, officers, employees and agents against any liability, whether or not First PacTrust would have the power to indemnify such person against such liability under its articles of incorporation. First PacTrust maintains such insurance.

#### Beach

Beach's articles of incorporation authorize Beach to indemnify its agents in excess of the indemnification otherwise permitted by Section 317 of the CGCL subject only to the applicable limits set forth in Section 204 of the CGCL with respect to actions for breach of duty to Beach and its shareholders and the requirements of federal law. Beach's bylaws provide that Beach must indemnify its current and former directors to the fullest extent permitted by the CGCL. Beach's bylaws further provide that Beach may indemnify its current and former employees, officers and agents (other than directors) to the fullest extent permitted by the CGCL. Beach will advance expenses incurred in defending any proceeding for which indemnification is required prior to final disposition of the proceeding upon receipt of an undertaking by the indemnified party to repay such amount if it is ultimately determined that such party is not entitled to be indemnified.

Beach's bylaws authorize Beach to purchase insurance on behalf of its directors, officers, employees and agents against any liability, whether or not Beach would have the power to indemnify such person against such liability under its bylaws. Beach maintains such insurance.

### Amendments to Articles of Incorporation and Bylaws

## First PacTrust

First PacTrust's articles of incorporation generally may be amended upon approval by the board of directors and the holders of a majority of the outstanding shares of stock entitled to vote in the election of directors. The amendment of certain provisions of the articles of incorporation, however, require the vote of the holders of at least 80% of the outstanding shares of stock entitled to vote in the election of directors. These include provisions relating to voting limitations on greater than 10% shareholders; the opt-out of the Maryland control share acquisition statute; the number, classification, election and removal of directors; certain business combinations with greater than 10% shareholders; indemnification of directors and officers; and amendments to the articles of incorporation and bylaws.

First PacTrust's bylaws may be amended either by a majority of the whole board of directors (assuming no vacancies) or by a vote of the holders of at least 80% of the outstanding shares of stock entitled to vote in the election of directors.

#### Beach

Beach's articles of incorporation may be amended in accordance with the provisions of the CGCL. The CGCL generally requires the approval of the board of directors and the approval of the majority of the outstanding shares entitled to vote, either before or after the approval by the board of directors. In addition, since Beach is a California state-chartered bank, any amendment to its articles of incorporation is also subject to the approval of the California Department of Financial Institutions.

Beach's bylaws may be amended by a majority of the outstanding shares entitled to vote or the board of directors.

#### Action by Written Consent of the Shareholders

#### First PacTrust

Under First PacTrust's articles of incorporation, any action required or permitted to be taken at a meeting of shareholders may be taken without a meeting if all of the shareholders entitled to vote at the meeting sign a written consent setting forth the action and all of the shareholders entitled to notice of the meeting but not entitled to vote at the meeting sign a written waiver of any right to dissent.

#### Beach

Under Beach's bylaws, any action that may be taken at a meeting of shareholders may be taken without a meeting if holders of the outstanding shares required to take such action at a meeting at which all shares entitled to vote were present and voted sign a written consent setting forth the action. Directors may not be elected by written consent except by unanimous written consent of all shareholders entitled to vote, except that shareholders may elect a director to fill a vacancy on the board of directors (unless such vacancy was created by a removal of a director) by written consent of the holders of a majority of the outstanding share entitled to vote.

#### **Shareholder Rights Plan**

Neither First PacTrust nor Beach has a shareholder rights plan in effect.

## **Rights of Dissenting Shareholders**

## First PacTrust

The appraisal rights of First PacTrust shareholders are governed in accordance with the MGCL. Under Maryland law, a dissenting or objecting shareholder has the right to demand and receive payment of the fair value of the shareholder's stock from a successor corporation if (1) the corporation consolidates or merges with another corporation; (2) the corporation's stock is to be acquired in a share exchange; (3) the corporation transfers its assets in a transaction requiring approval of two-thirds of all shareholders eligible to vote on the transfer; (4) the corporation amends its charter in a way which alters the contract rights, as expressly set forth in the charter, of any outstanding stock and substantially adversely affects the shareholder's rights, unless the right to do so is reserved in the charter of the corporation; or (5) the transaction is subject to certain provisions of the Maryland Business Combination Act.

Maryland law provides that a shareholder may not demand the fair value of the shareholder's stock and is bound by the terms of the transaction if, among other things, (1) the stock is listed on a national securities exchange on the record date for determining shareholders entitled to vote on the matter or, in certain mergers, the date notice is given or waived (except certain mergers where stock held by directors and executive officers is exchanged for merger consideration not available generally to shareholders); (2) the stock is that of the successor in the merger, unless either (A) the merger alters the contract rights of the stock as expressly set forth in the charter and the charter does not reserve the right to do so or (B) the stock is to be changed or converted in whole or in part in the merger into something other than either stock in the successor; or (3) the charter provides that the holders of the stock are not entitled to exercise the rights of an objecting shareholder.

#### Beach

Under the CGCL, if a merger is consummated and a shareholder of a California corporation elects to exercise dissenters' rights by complying with the procedures set forth in the CGCL, that shareholder will be entitled to receive an amount equal to the fair market value of such shareholder's shares. Fair market value will be determined as of the day before the public announcement of the merger.

In addition, a company will be required to purchase dissenting shares only if the following conditions exist:

the shareholder must have shares of common stock outstanding as of the record date of the shareholder's meeting;

the shareholder must not vote the shares "FOR" the approval of the merger; and

the shareholder must make a written demand to have the corporation purchase those shares of common stock for cash at their fair market value. The demand must meet the requirements of the CGCL and must be received by the corporation or its transfer agent no later than 30 days after the date on which the corporation mails notice of approval of the merger to the shareholder.

See "The Merger Dissenters' Rights in the Merger."



## COMPARATIVE MARKET PRICES AND DIVIDENDS

First PacTrust common stock is quoted on the NASDAQ Global Market under the symbol "BANC," and Beach common stock is quoted on the OTC Bulletin Board under the symbol "BBBC." The following table sets forth the high and low reported intra-day sales prices per share of First PacTrust common stock and Beach common stock, and the cash dividends declared per share for the periods indicated.

	First P	acTrust Com	non Stock	Beach Common Stock				
	High	Low	Dividend	High	Low	Dividend		
2009								
First Quarter	\$ 9.65	\$ 5.67	\$ 0.10	\$ 6.00	\$ 3.75			
Second Quarter	8.60	6.00	0.05	5.00	4.10			
Third Quarter	8.28	5.54	0.05	5.00	4.15			
Fourth Quarter	7.00	4.70	0.05	4.90	4.00			
2010								
First Quarter	8.40	5.35	0.05	5.50	4.02			
Second Quarter	10.30	7.12	0.05	5.75	4.52			
Third Quarter	10.70	7.21	0.05	5.55	4.55			
Fourth Quarter	13.27	10.45	0.10	5.25	4.55			
2011								
First Quarter	16.68	13.14	0.11	6.95	4.95			
Second Quarter	16.73	13.55	0.11	6.40	5.71			
Third Quarter	15.73	10.16	0.12	8.69	5.71			
Fourth Quarter (through November 8, 2011)	13.47	10.09		8.80	8.39			

On August 30, 2011, the last full trading day before the public announcement of the merger agreement, the high and low sales prices of shares of First PacTrust common stock as reported on the NASDAQ Global Market were \$12.63 and \$11.74, respectively. On November 8, 2011, the last practicable trading day before the date of this proxy statement/prospectus, the high and low sales prices of shares of First PacTrust common stock as reported on the NASDAQ Global Market were \$11.95 and \$11.56, respectively.

On August 30, 2011, the last full trading day before the public announcement of the merger agreement, the high and low bid prices of shares of Beach common stock as reported on the OTC Bulletin Board were \$5.93 and \$5.93, respectively. On November 7, 2011, the last practicable trading day before the date of this proxy statement/prospectus, the high and low bid prices of shares of Beach common stock as reported on the OTC Bulletin Board were \$8.75, respectively.

As of November 7, 2011, the last date prior to printing this proxy statement/prospectus for which it was practicable to obtain this information, there were approximately 244 registered holders of First PacTrust common stock and approximately 80 registered holders of Beach common stock.

Beach shareholders are advised to obtain current market quotations for First PacTrust common stock and Beach common stock. The market price of First PacTrust common stock and Beach common stock will fluctuate between the date of this proxy statement/prospectus and the completion of the merger. No assurance can be given concerning the market price of First PacTrust common stock or Beach common stock before or after the effective date of the merger. Changes in the market price of First PacTrust common stock prior to the completion of the merger will affect the market value of the merger consideration that Beach's shareholders will receive upon completion of the merger.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT OF BEACH

The following table sets forth, as of October 31, 2011, the number of shares and percentage of the outstanding Beach common stock owned by each of Beach's directors and executive officers and by all executive officers and directors as a group. Other than Messrs. Philips and Quick, each of whom serves as a director of Beach, Beach's management is not aware of any other person who beneficially owns more than 5% of the issued and outstanding shares of Beach common stock.

	Amount and Nature of Beneficial	Percent of
Beneficial Owner	Ownership(1)	Class
Directors		
Robb Evans	63,000(2)	1.55%
Robert M. Franko	140,757(3)	3.41%
James H. Gray	57,000(4)	1.41%
John W. Hancock	9,900(5)	0.24%
Fred D. Jensen	13,500(6)	0.33%
Daniel R. Mathis	10,000(7)	0.25%
John F. Philips	247,016(8)	6.06%
Michael L. Quick	238,090(9)	5.88%
Non-Director Executive Officers		
Phillip J. Bond (Chief Credit Officer)	66,245(10)	1.62%
Girish Bajaj (Chief Business Development Officer)	132,250(11)	3.21%
Thomas LaCroix (Chief Lending Officer)	17,371(12)	0.43%
H. Melissa Lanfre (Chief Financial Officer)	47,164(13)	1.16%
Melissa Rickabaugh (Senior Operations Officer)	27,620(14)	0.68%
All Executive Officers and Directors as a Group (13 persons)	1,069,913	26.23%

(1)

Based upon information furnished by the respective individuals. Under regulations promulgated pursuant to the Exchange Act, shares are deemed to be beneficially owned by a person if he or she directly or indirectly has or shares (1) voting power, which includes the power to vote or to direct the voting of the shares, or (2) investment power, which includes the power to dispose or to direct the disposition of the shares. Amounts shown may include shares held by or with such person's spouse and minor children, shares held by any other relative of such person who has the same home, shares held by a family trust as to which such person is a trustee with sole voting and investment power (or shares power with a spouse), shares held in street name for the benefit of such person or shares held in an Individual Retirement Account or pension plan as to which such person has pass-through voting rights and investment power.

(2)

Includes options to purchase 5,000 shares exercisable within 60 days of October 31, 2011.

1	2	`
(	3	)

(4)

Includes options to purchase 75,500 shares exercisable within 60 days of October 31, 2011. Does not include 15,025 shares held in an irrevocable trust for the benefit of Mr. Franko's children over which Mr. Franko has no voting or investment power, and of which Mr. Franko disclaims beneficial ownership.

## Includes options to purchase 5,000 shares exercisable within 60 days of October 31, 2011.

- (5) Includes options to purchase 2,500 shares exercisable within 60 days of October 31, 2011.
- (6)

(7)

Includes options to purchase 12,500 shares exercisable within 60 days of October 31, 2011.

Includes options to purchase 5,000 shares exercisable within 60 days of October 31, 2011.

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(9)	
(8)	Includes options to purchase 32,500 shares exercisable within 60 days of October 31, 2011. Includes 210,454 shares held by the John F. Philips Family Limited Partnership and 4,062 shares held by Wisdom and Wealth Solutions Profit Sharing Plan.
(9)	
	Includes options to purchase 5,000 shares exercisable within 60 days of October 31, 2011. Includes 49,000 shares owned by the Michael L. Quick DDS PA Profit Sharing Plan, of which Dr. Quick serves as trustee, and which includes 32,500 shares for the benefit of Dr. Quick and 16,500 shares for the benefit of others.
(10)	
()	Includes options to purchase 53,500 shares exercisable within 60 days of October 31, 2011. Includes 6,000 shares held by the 2006 Bond and Smith Family Trust.
(11)	
. /	Includes options to purchase 73,500 shares exercisable within 60 days of October 31, 2011.
(12)	
(12)	Includes options to purchase 8,750 shares exercisable within 60 days of October 31, 2011.
(13)	
(15)	Includes options to purchase 34,750 shares exercisable within 60 days of October 31, 2011.
(14)	
(1)	Includes options to purchase 20,650 shares exercisable within 60 days of October 31, 2011.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF BEACH

This discussion presents management's analysis of the financial condition and results of operations of Beach as of and for each of the years in the two-year period ended December 31, 2010 and as of and for each of the six months ended June 30, 2011 and June 30, 2010. This discussion is designed to provide a more comprehensive review of the operating results and financial position of Beach than could be obtained from an examination of the financial statements alone. The discussion should be read in conjunction with the financial statements of Beach and the notes related thereto which appear elsewhere in this proxy statement/prospectus.

Statements contained in this proxy statement/prospectus that are not purely historical are forward-looking statements within the meaning of Section 21E of the Exchange Act, including Beach's expectations, intentions, beliefs or strategies regarding the future. All forward-looking statements concerning economic conditions, rates of growth, rates of income or values as may be included in this proxy statement/prospectus are based on information available to Beach as of the date of this proxy statement/prospectus, and Beach assumes no obligation to update any such forward-looking statements. It is important to note that Beach's actual results could materially differ from those in such forward-looking statements. Factors that could cause actual results to differ materially from those in such forward-looking statements are fluctuations in interest rates, inflation, government regulations, economic conditions and competitive product and pricing pressures in the geographic and business areas in which Beach conducts its operations.

#### General

Beach commenced business on June 1, 2004 and is a California-chartered commercial bank. Beach focuses on serving the community banking needs primarily of Manhattan Beach, Long Beach, Orange County and the greater South Bay area of Los Angeles County.

Beach's primary source of income is from the interest earned on its loans and investments and its primary area of expense is the interest paid on deposits, borrowings and salaries and benefits.

At June 30, 2011, Beach had approximately \$304.2 million in total assets, \$242.7 million in net loans, \$263.1 million in total deposits and \$37.1 million in shareholders' equity. At December 31, 2010, Beach had approximately \$307.8 million in total assets, \$249.8 million in net loans, \$264.0 million in total deposits and \$36.2 million in shareholders' equity.

For the first six months of 2011, net income increased to \$998,000, or \$0.20 per diluted share, compared to \$608,000, or \$0.06 per diluted share, for the same period in 2010. The increase in net income of \$390,000, or 64.1%, is primarily due to the increase in average interest-earning assets, which increased from \$262.3 million at June 30, 2010 to \$293.2 million at June 30, 2011. Beach recorded a provision for loan losses of \$686,000 for the first six months of 2011, compared to \$860,000 for the same period in 2010.

The annualized return on average assets was 0.67% for the first six months of 2011, compared to an annualized return on average assets 0.46% for the first six months of 2010. The annualized return on average equity was 5.47% for the first six months of 2011, compared to an annualized return of 3.47% for the same period in 2010.

For the year ended December 31, 2010, Beach recorded net income of \$1.619 million, or \$0.26 per diluted share, compared to a loss of \$5.550 million, or (\$1.43) per diluted share, for the year earlier. Beach recorded a provision for loan losses of \$2.4 million and \$5.8 million for the years ended December 31, 2010 and 2009, respectively. The increase in net income for the year ended December 31, 2010 primarily was due to an increase of \$34.5 million in average interest-earning assets, from \$242.8 million in 2009 to \$277.3 million in 2010. The annualized return on average assets was



0.57% and (2.22)% for 2010 and 2009, respectively. The annualized return on average equity was 4.55% and (14.33)% for the years ended December 31, 2010 and 2009, respectively.

#### **Critical Accounting Policy**

Beach's financial statements are prepared in accordance with GAAP. The financial information contained within these statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred.

Based on its consideration of accounting policies that involve the most complex and subjective decisions and assessments, management has identified its most critical accounting policy to be that related to the allowance for loan losses. Beach's allowance for loan losses methodologies incorporate a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan losses that management believes is appropriate at each reporting date given the character of the loan portfolio, current economic conditions and past credit loss experience. Although management believes the level of the allowance as of June 30, 2011 and December 31, 2010 is adequate to absorb losses inherent in the loan portfolio, a decline in the local economy or other adverse factors may result in increasing losses that cannot reasonably be predicted at this time. See " Financial Condition."

### **Results of Operations**

#### Net Interest Income

Beach's earnings depend largely upon its net interest income, which is the difference between the income received from its loan portfolio and other interest-earning assets and the interest paid on deposits and other liabilities. We refer to the net interest income, when expressed as a percentage of average total interest-earning assets, as the net interest margin. Beach's net interest income is affected by the change in the level and the mix of interest-earning assets and interest-bearing liabilities, which we refer to as volume changes. Beach's net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, which we refer to as rate changes. Interest rates charged on Beach's loans are affected principally by the demand for such loans, the supply of money available for lending purposes and competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond Beach's control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters and the actions of the Federal Reserve Board. Interest rates on deposits are affected primarily by rates charged by competitors.

Net interest income, before the provision for loan losses, totaled \$6.48 million for the first six months of 2011. This represents an increase of \$1.35 million, or 26.41%, from net interest income, before provision for loan losses, of \$5.13 million for the same period in 2010. This increase in net interest income resulted from a \$804,000 increase in interest income and a \$551,000 decrease in interest expense.

Interest income totaled \$7.79 million for the first six months of 2011. This represented an increase of \$804,000, or 11.51%, compared to total interest income of \$6.98 million for the same period in 2010. The increase in interest income is primarily due to higher average interest-earning assets, which increased from \$262.3 million at June 30, 2010 to \$293.2 million at June 30, 2011. The average yield on interest-earning assets was approximately the same at 5.36% and 5.37% for the first six months of 2011 and 2010, respectively.

Interest expense totaled \$1.3 million for the first six months of 2011. This represented a decrease of \$551,000, or 29.74%, from total interest expense of \$1.9 million for the same period in 2010. The decrease in interest expense was primarily due to the decline in the average rate paid on average

interest-bearing liabilities. The average rate paid on interest-bearing liabilities decreased to 1.34% for the first six months of 2011 from 1.97% for the same period in 2010, or 63 basis points.

For the year ended December 31, 2010, net interest income, before provision for loan losses, totaled \$10.9 million compared to \$8.6 million for the year ended December 31, 2009. This represents year over year increase of \$2.3 million, or 26.32%. Total interest income increased \$855,000 in 2010, and interest expense decreased \$1.4 million compared to the same period in 2009.

Interest income totaled \$14.5 million for the year ended December 31, 2010. This represents an increase of \$855,000, or 6.3%, compared to total interest income of \$13.6 million for the same period in 2009. The increase in interest income for the year ended December 31, 2010, as compared to the same period in 2009, was primarily due to higher average interest-earning assets offset by a decrease in the yield on average loans and investments. Average interest-earning assets increased \$34.5 million from \$242.8 million at December 31, 2009 to \$277.3 million at December 31, 2010, or 14.20%. For the year ended December 31, 2010, the yield of average loans decreased by 62 basis points compared to the same period in 2009.

Interest expense totaled \$3.5 million for the year ended December 31, 2010. This represents a decrease of \$1.5 million, or 28.60%, from total interest expense of \$5.0 million for the same period in 2009. The decrease in interest expense was due to the decrease in the average rate paid on interest-bearing liabilities which decreased to 1.77% for the year ended December 31, 2010, from 2.83% for the same period in 2009, or 106 basis points.

#### Net Interest Margin

We refer to interest income, when expressed as a percentage of average total interest-earning assets, as the net interest margin. The net interest margin was 4.46% for the first six months of 2011, compared to 3.94% for the same period in 2010. The increase in net interest margin from the same period in 2010 is primarily the result of higher average interest-earning assets offset by a decrease in the rate paid on average interest-bearing liabilities. The net interest margins for the years ended December 31, 2010 and 2009 were 3.94% and 3.56%, respectively.

The net interest spread is the difference between the yield on average earning assets and the cost of average interest-bearing liabilities. The net interest spread is an indication of the ability of Beach to manage rates received on loans and investments and rates paid on deposits and borrowings in a competitive and changing interest rate environment. The net interest spread was 4.02% for the first six months of 2011 and 3.40% for the same period in 2010. The increase in net interest spread for the first six months of 2011 resulted from a one basis point decrease in the yield on average earning assets and a 63 basis point decrease in the cost of average interest-bearing liabilities, thus generating a 62 basis point decrease in the net interest spread from the same period in 2010.

For the year ended December 31, 2010, Beach's net interest spread was 3.44% compared to 2.76% for the same period in 2009. The increase in net interest spread for the year ended December 31, 2010 resulted from a 39 basis point decrease in the yield on average earning assets and a 106 basis point decrease in the cost of average interest-bearing liabilities, thus generating a 67 basis point increase in the net interest spread from the same period in 2009.

The yield on average earning assets decreased to 5.36% for the first six months of 2011, from 5.37% for the same period in 2010. Average loans as a percent of average earning assets increased to 87.04% in the first six months of 2011 from 85.69% for the same period in 2010. The yield on loans for the first six months of 2011 decreased to 6.01% as compared to 6.05% for the same period in 2010.

The cost of average interest-bearing liabilities decreased to 1.34% for the first six months of 2011 as compared to 1.97% for the same period in 2010, reflecting a decrease in interest rates on deposit accounts.

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For the year ended December 31, 2010, the yield on average earning assets decreased to 5.21%, from 5.60% for the same period in 2009, or 39 basis points. The cost of average interest-bearing liabilities decreased to 1.77% for the year ended December 31, 2010 as compared to 2.83% for the same period in 2009. The decrease in the yield on average earning assets and the decrease in the cost of average interest-bearing liabilities is primarily a result of the decreasing interest rate environment.

The following table shows Beach's average balances of assets, liabilities and shareholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated:

Distribution Viold and Pote Analysis of Not Income

	Distribution, Yield and Rate Analysis of Net Income											
				For	the Six Months	E	nded June	30,				
		Average Balance	lı Iı	011 nterest ncome/ xpense	Average Rate/ Yield(1) (In thousands	1	Average Balance	2 Ii Ii	010 nterest ncome/ xpense	Average Rate/ Yield(1)		
Assets:												
Interest-earning assets:												
Loans, gross	\$	255,182	\$	7,607	6.01%	\$	224,789	\$	6,748	6.05%		
Investment securities		6,824		110	3.25%		6,602		107	3.25%		
Other interest-earning assets		31,170		69	0.45%		30,923		127	0.83%		
Ũ												
Total interest-earning assets		293,176		7,786	5.36%		262,314		6,982	5.37%		
Noninterest earning assets:		8,550		.,			4,519		0,2 0-			
		.,					.,					
Total assets	\$	301,726				\$	266,833					
Liabilities and Shareholders' Equity:												
Interest-bearing liabilities:												
Deposits:												
Interest-bearing demand	\$	14,042	\$	45	0.64%	\$	14,873	\$	63	0.85%		
Money market		39,054		165	0.85%		28,213		167	1.20%		
Savings		116,443		623	1.08%		110,993		906	1.65%		
Time certificates of deposit		25,719		469	3.69%		29,989		623	4.19%		
-												
Total interest-bearing deposits		195,258		1,302	1.34%		184,068		1,759	1.93%		
Other borrowings		1,320		0	0.01%		5,224		94	3.61%		
		-,					-,					
Total interest-bearing liabilities		196,578		1,302	1.34%		189,292		1,853	1.97%		
Noninterest-bearing liabilities:		68,339		1,502	1.5470		42,230		1,055	1.9770		
romiterest bearing natimites.		00,557					12,230					
Total liabilities		264,917					231,522					
Shareholders' equity		36,809					35,311					
shareholders equity		50,007					55,511					
Total liabilities and shareholders'												
equity	\$	301,726				\$	266,833					
equity	Ψ	501,720				Ψ	200,055					
Net interest income			\$	6,484				\$	5,129			
The morest medile			ψ	0,-10-1				ψ	5,129			
Net interest spread(2)					4.02%					3.40%		
Net interest margin(3)					4.46%					3.94%		
Ratio of average interest-earning					7.7070					5.7470		
assets to average interest-bearing												
liabilities					149.14%					138.58%		

(1)

Loan Def Fees and Costs were approximately \$152,000 and \$95,000 for the six months ended June 30, 2011 and 2010, respectively.

(2)

Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.

(3)

Represents the net interest income (before provision for loan losses) as a percentage of average interest-earning assets.

	Distribution, Yield and Rate Analysis of Net Income										
				For th	e Years Endeo	l December :	31,				
		Average Balance	I I	2010 nterest ncome/ Expense	Average Rate/ Yield(1)	Average Balance	I I	009 nterest ncome/ xpense	Average Rate/ Yield(1)		
				(	In thousands o	of dollars)					
Assets:											
Interest-earning assets:			-								
Loans, gross	\$	233,175	\$	14,012	6.01%	197,618		13,101	6.63%		
Investment securities		5,329		204	3.83%	5,789		222	3.83%		
Other interest-earning assets		38,759		235	0.61%	39,388		273	0.69%		
Total interest-earning assets		277,263		14,451	5.21%	242,795		13,596	5.60%		
Noninterest earning assets:		7,787				6,927					
Total assets	\$	285,050			9	\$ 249,722					
Liabilities and Shareholders'											
Equity:											
Interest-bearing liabilities:											
Deposits:											
Interest-bearing demand	\$	14,987	\$	119	0.79% \$	6 16,045	\$	228	1.42%		
Money market		33,001		342	1.04%	29,218		541	1.85%		
Savings		116,958		1,739	1.49%	77,383		1,844	2.38%		
Time certificates of deposit		28,998		1,183	4.08%	47,090		2,168	4.60%		
-											
Total interest-bearing											
deposits		193,944		3,383	1.74%	169,736		4,781	2.82%		
Other borrowings		5,869		157	2.67%	5,164		177	3.43%		
g-		-,,				-,					
Total interest-bearing											
liabilities		199,813		3,540	1.77%	174,900		4,958	2.83%		
Noninterest-bearing liabilities:		49,635		5,540	1.7770	36,120		ч,750	2.0570		
rommerest bearing natimites.		17,055				50,120					
Total liabilities		240 449				211,020					
		249,448									
Shareholders' equity		35,602				38,702					
Total liabilities and	*	005 050				<b>0</b> 40 <b>- - -</b>					
shareholders' equity	\$	285,050				\$ 249,722					
Net interest income			\$	10,911			\$	8,638			
Net interest spread(2)					3.44%				2.77%		
Net interest margin(3)					3.94%				3.56%		
Ratio of average											
interest-earning assets to											
average interest-bearing											
liabilities					138.8%				138.8%		

Loan Def Fees and Costs were approximately \$248,000 and \$436,000 for the years ended December 31, 2010 and 2009, respectively.
 Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.
 Represents the net interest income (before provision for loan losses) as a percentage of average interest-earning assets.
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The following table sets forth, for the periods indicated, the dollar amount of changes in interest earned and paid for interest-earning assets and interest-bearing liabilities and the amount of change attributable to changes in average daily balances (volume) or changes in interest rates (rate). The variances attributable to both the volume and rate changes have been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amount of the changes in each:

	<b>Rate/Volume Analysis of Net Interest Income</b>									
	2011 vs.	2010 Inc	nded June creases/De hange In Rate/	/	Year Ended December 31, 2010 vs. 2009 Increases/Decreases Due to Change In Rate/					
	Volume	Rate	Volume	Total	Volume	Rate	Volume	Total		
				(In thousa	ands of dollars)					
Increase (Decrease) in										
Interest Income:										
Loans(1)	912	(47)	(6)	859	2,357	(1,226)	(220)	911		
Investment securities	3			3	(17)	(1)	0	(18)		
Other interest-earning assets	(3)	(57)	2	(58)	36	(66)	(8)	(38)		
Total	912	(104)	(4)	804	2,376	(1,293)	(228)	855		
Increase (Decrease) in Interest Expense:										
Interest-bearing demand	(4)	(15)	1	(18)	(15)	(101)	7	(110)		
Money market deposits	64	(48)	(18)	(2)	70	(238)	(31)	(199)		
Savings deposits	44	(313)	(15)	(283)	943	(693)	(354)	(104)		
Time certificates of deposits	(89)	(75)	11	(154)	(833)	(247)	95	(985)		
Other borrowings	(71)	(94)	71	(94)	24	(39)	(5)	(20)		
Total	(56)	(545)	50	(551)	189	(1,318)	(288)	(1,418)		
Total change in net interest income	\$ 968	\$ 441	\$ (54)	\$ 1,355	\$ 2,187	\$ 25	\$ 60	\$ 2,273		

#### (1)

Loans are net of deferred fees and costs. Loan fees have been included in the calculation of net interest income. Loan fees were approximately \$248,000 and \$436,000 for the years ended December 31, 2010 and 2009, respectively, and were approximately \$152,000 and \$95,000 for the six months ended June 30, 2011 and 2010, respectively. Nonaccrual loans have been included in the table for computation purposes, but the foregone interest of such loans is excluded.

## Provision for Loan Losses

Beach accounts for the credit risk associated with lending activities through its allowance for loan and lease losses and provision for credit losses. The provision for credit losses on loans and leases is the expense recognized in the statement of income to adjust the allowance to the level deemed appropriate by management, as determined through the application of Beach's allowance methodology procedures. Specifically identifiable and quantifiable losses are immediately charged off against the allowance. The procedures for monitoring the adequacy of the allowance, as well as detailed information concerning the allowance itself, are included below. See " Allowance for Loan Losses."

Beach recorded a provision of \$686,000 for the first six months of 2011, compared to \$860,000 in the same period in 2010. For the year ended December 31, 2010, Beach recorded a provision of \$2.4 million compared to \$5.8 million for the same period in 2009. The provision reflects management's continuing assessment of the credit quality of Beach's loan portfolio, which is affected by a broad range of economic factors. Additional factors affecting the provision included net loan charge-offs, nonaccrual loans, specific reserves, risk rating migration and changes in the portfolio size and composition.

### Noninterest Income

Noninterest income totaled \$1.1 million for the first six months of 2011 compared to \$956,000 for the same period in 2010. The increase was primarily due to recognition of gains on the sale of loans of \$609,000 for the first six months of 2011 compared to \$86,000 for the same period in 2010.

For the year ended December 31, 2010, Beach recorded \$2.1 million in noninterest income compared to \$940,000 for the same period in 2009. Gain on sale of OREO, recovery of collections expenses and the opening of the Orange County branch were the primary reasons for the increase year over year.

## Noninterest Expense

Noninterest expenses for Beach include expenses for salaries and employee benefits, occupancy and equipment, data processing, professional services, FDIC insurance, OREO and other expenses. Noninterest expenses totaled \$5.9 million for the first six months of 2011. This represents an increase of \$1.3 million, or 27.85%, from other operating expenses of \$4.6 million for the same period in 2010. For the year ended December 31, 2010, noninterest expense totaled \$9.0 million. This represents a decrease of \$261,000, or 2.80%, from noninterest expense for the same period in 2009.

Increases in salaries and employee benefits were up \$606,000 and \$1.1 million for the first six months of 2011 and for the year ended December 31, 2010, respectively. The increase for the first six months of 2011 was primarily due to the opening of the Loan Production Office in Torrance and the increase for the year ended December 31, 2010 was primarily due to the opening of the Costa Mesa Branch. Professional services increased \$141,000 for the first six months of 2011 and \$212,000 for the year ended December 31, 2010. The increase in professional services for both periods primarily is due to increases in legal expenses related to loan workouts.

Noninterest expenses reflect the direct expenses and related administrative expenses associated with staffing, maintaining and operating the branch facilities. Beach's ability to control noninterest expenses in relation to asset growth can be measured in terms of noninterest expenses as a percentage of average earning assets. Noninterest expenses measured as a percentage of average earning assets was 4.06% and 3.55% for the first six months of 2011 and 2010, respectively, and 3.26% and 3.83% for the years ended December 31, 2010 and 2009, respectively.

The following table sets forth the breakdown of noninterest expense for the periods indicated:

				oninterest	Expense	E. d. I	7	
	ľ	For the Six Ended Ju			I	For the Mended Dece		
	2011		2010		2010		2009	
		Percent of		Percent of		Percent of		Percent of
	Amount	Total	Amount	Total	Amount	Total	Amount	Total
			(In	thousands	of dollars)			
Salaries and								
employee benefits	\$ 3,335,618	57%	\$ 2,729,829	59% :	\$ 5,670,252	63%	\$ 4,536,284	49%
Occupancy and								
equipment expense	550,780	9%	497,468	11%	1,031,249	11%	832,870	9%
Data processing	160,762	3%	129,066	3%	268,707	3%	253,015	3%
Professional								
services expense	424,069	7%	283,319	6%	447,625	5%	235,148	3%
FDIC insurance								
expense	230,257	4%	196,411	4%	418,207	5%	412,765	4%
OREO Expense	25,875	0%	7,165	0%	43,305	0%	1,130,599	12%
Other Expense	1,175,674	20%	773,923	17%	1,167,663	13%	1,907,343	20%
Total noninterest expense	\$ 5,903,035	100%	\$ 4,617,181	100% :	\$ 9,047,008	100%	\$ 9,308,024	100%
As a percentage of								
earning assets	4.06%		3.55%		3.26%	6	3.839	%
Efficiency ratio	77.81%		75.87%		69.289	0	97.199	6

Provision for Income Taxes

Beach has not reported earnings sufficient enough to support full recognition of the deferred tax assets. For the first six months of 2011 and 2010, Beach had a deferred tax asset of \$171,000 and \$170,000, respectively. For the years ended December 31, 2010 and 2009, Beach had deferred tax assets of \$171,000 and 170,000, respectively.

#### Market Risk/Interest Rate Risk Management

Market risk is the risk of loss from adverse changes in market prices and rates. Beach's market risk arises primarily from interest rate risk inherent in its lending, investment and deposit taking activities. Beach's profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact Beach's earnings to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis. To that end, management actively monitors and manages its interest rate risk exposure.

Asset and liability management is concerned with the timing and magnitude of the repricing of assets and liabilities. It is the objective of Beach to control risks associated with interest rate movements. In general, management's strategy is to match asset and liability balances within maturity categories to limit Beach's exposure to earnings variations and variations in the value of assets and liabilities as interest rates change over time.

## **Interest Rate Risk**

Interest rate risk is inherent in financial services businesses. Interest rate risk results from assets and liabilities maturing or repricing at different times, assets and liabilities repricing at the same time but in different amounts or from short-term and long-term interest rates changing by different amounts. Generally speaking, the rates of interest that Beach earns on its assets, and pays on its liabilities, are

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established contractually for specified periods of time. Market interest rates change over time and if a financial institution cannot quickly adapt to interest rate changes, it may be exposed to volatility in earnings. For instance, if Beach were to fund long-term fixed rate assets with short-term variable rate deposits, and interest rates were to rise over the term of the assets, the short-term variable deposits would rise in cost, adversely affecting net interest income. Similar risks exist when rate-sensitive assets (for example, prime rate-based loans) are funded by longer-term fixed rate liabilities in a falling interest rate environment.

In the management of interest rate risk, Beach utilizes the two primary measurement processes quarterly to quantify and manage exposure to interest rate risk: net interest income and net income simulations and economic value of equity analyses. Net income and net interest income simulations are used to identify the direction and severity of interest rate risk exposure across a 12- and 24-month forecast horizon. Economic value of equity calculations are used to estimate the price sensitivity of shareholders' equity to changes in interest rates. Beach also uses gap analysis to provide insight into mismatches of asset and liability cash flows.

As of June 30, 2011, Beach was slightly asset sensitive, with a positive one-year gap of \$25.3 million and a cumulative one-to-five year gap of \$6.0 million, or 1.99% of total assets, primarily due to the optionality inherent in loan floors. At June 30, 2011, Beach had approximately \$104.3 million in loans which had loan floors. As Beach's assets tend to reprice more frequently than its liabilities over a one-year horizon, Beach will realize higher net interest income in a rising rate environment and lower net interest income in a falling rate environment.

The following table sets forth the interest rate sensitivity of Beach's interest-earning assets and interest-bearing liabilities as of June 30, 2011 using the static gap ratio. For purposes of the following table, an asset or liability is considered rate-sensitive within a specified period when it can be repriced or matures within its contractual terms. The table does not include the impact of imbedded options and

other forms of convexity that can change this scenario. Actual payment patterns may differ from contractual payment patterns.

				3 - 12	is St	of June 3 Ibject to R	epi	ricing Wit After		Non		
	0 -	3 Months		Months	1.	5 Years	5	5 Years	2	Sensitive		Total
				(1	(n tł	ousands o	of d	ollars)				
Assets												
Cash	\$		\$		\$		\$		\$	8,961	\$	8,961
Federal funds sold		25,440										25,440
Interest-bearing deposits		15,411										15,411
Investment securities						3,741		3,080				6,821
Loans		77,017		32,811		51,832		81,064				242,724
Other assets										4,852		4,852
Total assets	\$	117,868	\$	32,811	\$	55,573	\$	84,144	\$	13,813		304,209
Liabilities												
Deposit:												
Demand deposit	\$		\$		\$		\$		\$	62,904	\$	62,904
Interest-bearing demand		14,095										14,095
Money market		39,331										39,331
Savings		121,484										121,484
Time deposits under \$100,000		2,695		6,276		9,504						18,475
Time deposits \$100,000 and		,		-,		- /						-,
over		855		1,218		4,749						6,822
Total interest-bearing												
liabilities		178,460		7,494		14,253				62,904		263,111
Non-funding liabilities and capital										41,098		41,098
Total liabilities and												
shareholders' equity	\$	178,460	\$	7,494	\$	14,253	\$		\$	104,002	\$	304.209
	Ψ	,	+	.,	Ψ	,200	Ψ		Ψ	,002	4	
Interest rate sensitive gap	\$	(60,592)	\$	25,317	\$	41,320	\$	84,144	\$	(90,189)		
<b>Risk Indicators from GAP</b>												
Analysis												
Cumulative GAP	\$	(60,592)	\$	(35,275)	\$	6,045	\$	90,189				
Cumulative GAP as a percent of total assets		(19.92)9	%	(11.60)9	6	1.99%	6	29.65%	6			

## Liquidity and Capital Resources

### Liquidity

Liquidity defines Beach's ability to ensure that funds are available to efficiently and economically accommodate decreases in deposits and other liabilities, as well as fund increases in assets. Changes in either can be anticipated or unanticipated and Beach believes adequate liquidity is essential to compensate for these balance sheet fluctuations, without causing undue rise in cost, risk or disruption to normal operating conditions. Beach actively manages liquidity on a daily basis and Beach's liquidity position is reviewed periodically by Beach's Asset Liability Committee and Beach's board of directors.

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Beach's principal sources of liquidity has been growth in deposits, proceeds from the maturity of securities and prepayments from loans. To supplement its primary sources of liquidity, Beach maintains contingent funding sources, which include an overnight unsecured borrowing arrangement with its primary correspondent bank and Federal Home Loan Bank and Federal Reserve Bank advance lines. At June 30, 2011, Beach had borrowing capacity of \$42.6 million and \$64.1 million at the Federal Home Loan Bank and Federal Reserve Bank, respectively. There were no amounts outstanding under these arrangements at June 30, 2011.

#### Capital Resources

Total shareholders' equity as of June 30, 2011 was \$37.1 million, compared to \$36.2 million and \$34.9 million as of December 31, 2010 and 2009, respectively. The primary source of increases in capital has been retained earnings. Shareholders' equity is also affected by increases (decreases) in unrealized losses on securities classified as available-for-sale. Beach is committed to maintaining capital at a level sufficient to assure shareholders, customers and regulators that Beach is financially sound and able to support its growth from its retained earnings.

As part of the United States Department of the Treasury's Capital Purchase Program, Beach entered into a letter agreement on January 30, 2009 with the United States Department of Treasury, pursuant to which Beach issued and sold 6,000 shares of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A (which we refer to as the Series A Preferred Stock), as well as 300 shares of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series B (which we refer to as the Series B Preferred Stock). On July 6, 2011, Beach entered into a letter agreement with the United States Department of the Treasury pursuant to which Beach repurchased 1,500 shares of the Series A Preferred Stock, and on October 19, 2011, Beach entered into a second letter agreement with the United States Department of the Series A Preferred Stock. The impact on Beach's Tier 1 and total risk-based capital ratios as of June 30, 2011 of these repurchases would have resulted in Tier 1 and total risk-based capital ratios of 14.1% and 15.4%, respectively. Both the Series A Preferred Stock and the Series B Preferred Stock qualify as Tier 1 capital. The Series A Preferred Stock pays non-cumulative dividends at a rate of 5% per year for the first five years and 9% per year thereafter. The Series B Preferred Stock pays non-cumulative dividends at a rate of 9% per year.

Beach is subject to risk-based capital regulations adopted by the federal banking regulators. These guidelines are used to evaluate capital adequacy and are based on an institution's asset risk profile and off-balance sheet exposures. The risk-based capital guidelines assign risk weightings to assets both on and off-balance sheet and place increased emphasis on common equity. According to the regulations, institutions whose Tier 1 capital risk-based capital ratio, total risk-based capital ratio and leverage ratio meet or exceed 6%, 10% and 5%, respectively, are deemed to be "well capitalized." Based on these guidelines, Beach's Tier 1 and total risk-based capital ratios as of June 30, 2011 were 15.4% and 16.6%, respectively, compared to 13.7% and 15.0%, respectively, as of December 31, 2010 and 14.3% and 15.6%, respectively as of December 31, 2009. Beach's leverage ratios were 12.1% as of June 30, 2011, compared to 11.8% and 13.6% as of December 31, 2010 and 2009, respectively. All of Beach's capital ratios were above the minimum regulatory requirements for a "well capitalized" institution.

### **Contractual Obligations**

**Payments Due by Period** (In thousands of dollars) Total Over One **Over Three** Over One Amounts Year Through Year Through Five Year or **Contractual Obligations** Committed Less Three Years **Five years** Years FHLB advances \$ \$ \$ \$ Operating lease obligations 1,432 409 240 362 421 Total \$ 1,432 \$ 362 \$ 409 \$ 421 \$ 240

At the end of 2010, Beach had contractual obligations for the following payments, by type and period due:

#### Impact of Inflation

The impact of inflation on a financial institution differs significantly from such impact on other companies. Banks, as financial intermediaries, have assets and liabilities that tend to move in concert with inflation both as to interest rates and value. A bank can reduce the impact of inflation if it can manage its interest rate sensitivity gap. Beach attempts to structure its mix of financial instruments and manage its interest rate sensitivity gap in order to minimize the potential adverse effects of inflation or other market forces on its net interest income and therefore its earnings and capital. See " Interest Rate Risk." Inflation has been moderate for the last several years and has had little or no effect on the financial condition and results of operations of Beach during the periods covered in this proxy statement/prospectus.

#### **Financial Condition**

#### Summary

Beach experienced moderate growth in total assets, loans and deposits year over year, 2009 to 2010, but each of these items decreased slightly during the first six months of 2011. Total assets were \$304.2 million as of June 30, 2011, compared to \$307.8 million and \$255.3 million as of December 31, 2010 and 2009, respectively, representing an increase from year-end 2009 to year-end 2010 of \$52.5 million, or 20.6%, and a decrease during the first six months of 2011 of \$3.6 million, or 1.16%. Total loans, net, were \$242.7 million as of June 30, 2011, compared to \$249.8 million and \$210.5 million as of December 31, 2010 and 2009, respectively, representing an increase from year-end 2009 to year-end 2010 of \$39.3 million, or 18.7%, and a decrease for the first six months of 2011 of \$7.1 million, or 2.83%. Total deposits were \$263.1 million as of June 30, 2011, compared to \$2010, compared to \$2010, and \$210.1 million as of December 31, 2010 and 2009, respectively, representing an increase from year-end 2009 to year-end 2010 of \$39.3 million, or 18.7%, and a decrease for the first six months of 2011 of \$7.1 million, or 2.83%. Total deposits were \$263.1 million as of June 30, 2011, compared to \$264.0 million and \$212.1 million as of December 31, 2010 and 2009, respectively, representing an increase from year-end 2009 to year-end 2009 to year-end 2010 of \$51.9 million, or 24.5%, and a decrease for the first six months of 2011 of \$918,000, or 0.35%.

## Loan Portfolio

Beach's loan portfolio represents the largest single portion of invested assets, substantially greater than the investment portfolio or any other asset placement category. The quality and diversification of Beach's loan portfolio are important considerations when reviewing Beach's results of operations.

At June 30, 2011, total gross loans outstanding were \$249.1 million, compared to \$255.9 million and \$217.2 million at December 31, 2010 and 2009, respectively. This represents a decrease of \$6.9 million from \$255.9 million at December 31, 2010 and an increase of \$31.8 million from \$217.2 million at December 31, 2009. The decrease during the first six months of 2011 is primarily a result of soft loan demand. A decline in the current economic environment has had an adverse effect

on the demand for new loans, even as rates have declined. The economic environment has also impacted the ability of borrowers to repay outstanding loans and has impacted the value of real estate and other collateral securing loans which has also had a negative impact on the origination of quality loans.

The following table sets forth the composition of Beach's loan portfolio as of the dates indicated:

		As of Jun	e 30,			As of Decen	nber 31,	
	2011	1	2010	)	2010	)	2009	)
		Percent		Percent		Percent		Percent
	Amount	of Total	Amount	of Total	Amount	of Total	Amount	of Total
			(1	n thousands	of dollars)			
Real estate:								
Construction	\$ 6,038	2.42% \$	8,051	3.35% \$	5 3,837	1.50% \$	\$ 8,268	3.81%
Commercial	140,931	56.58%	133,526	55.55%	139,694	54.58%	113,079	52.06%
Commercial and								
industrial	102,003	40.95%	98,664	41.04%	112,168	43.83%	95,735	44.07%
Consumer	102	0.05%	146	0.06%	228	0.09%	146	0.06%
Total gross loans	249,074	100.00%	240,387	100.00%	255,927	100.00%	217,228	100.00%
Less:								
Allowance for								
loan losses	(6,020)		(6,029)		(5,942)		(6,870)	
Deferred loan								
fees	(330)		(11)		(190)		133	
Total net loans	\$ 242,724	\$	5 234,347	9	5 249,795	S	\$ 210,491	

## Commitments

During the ordinary course of business, Beach will provide various forms of credit lines to meet the financing needs of its customers. These commitments to provide credit represent an obligation of Beach to its customers which is not represented in any form within the balance sheets of Beach. These commitments include, to varying degrees, elements of credit and interest rate risk not recognized in Beach's financial statements.

The effect on Beach's revenues, expenses, cash flows and liquidity from the unused portion of the commitments to provide credit cannot be reasonably predicted because there is no guarantee that the lines of credit will ever be used.

The following table shows the outstanding financial commitments whose contractual amount represents credit risk for the dates indicated:

	June 30, 2011	D	ecember 31, 2010
Commitments to extend credit	\$ 54,770,427	\$	49,276,000
Letters of credit	1,852,000		795,000
	\$ 56,622,427	\$	50,071,000

For more information regarding Beach's off-balance sheet arrangements, see Note K to Beach's audited financial statements which appear elsewhere in this proxy statement/prospectus.

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#### Loan Maturities and Sensitivity to Changes in Interest Rates

The following table shows the maturity distribution and repricing intervals of Beach's outstanding loans as of June 30, 2011. In addition, the table shows the distribution of such loans between those with variable or floating interest rates and those with fixed or predetermined interest rates. The table includes nonaccrual loans of \$4.7 million, and excludes unearned income and deferred fees totaling \$(330,000).

	W	Within One Year		but Within Five Years		fter Five Years		Total	
			(Iı	n thousands	lollars)				
Real estate:									
Construction	\$	4,732	\$	481	\$	825	\$	6,038	
Commercial		50,055		32,381		58,495		140,931	
Commercial and industrial		59,315		22,869		19,819		102,003	
Consumer		70		32				102	
Other									
Total gross loans	\$	114,172	\$	55,763	\$	79,139	\$	249,074	
Loans with variable	¢	112 406	۴	27.052	¢	50.240	¢	200 770	
(floating) interest rates	\$	112,486	\$	37,953	\$	59,340	\$	209,779	
Loans with predetermined (fixed) interest rates		1,686		17,810		19,799		39,295	
	\$	114,172	\$	55,763	\$	79,139	\$	249,074	

## Loan Maturities and Repricing Schedule

#### Nonperforming Assets

Nonperforming assets are comprised of loans on nonaccrual status, loans 90 days or more past due but not on nonaccrual status, loans restructured where the terms of repayment have been renegotiated resulting in a reduction or deferral of interest or principal and OREO. Management generally places loans on nonaccrual status when they become 90 days past due, unless they are both fully secured and in process of collection. Loans may be restructured by management when a borrower has experienced some change in financial status causing an inability to meet the original repayment terms, where Beach believes the borrower will eventually overcome those circumstances and repay the loan in full. OREO consists of real property acquired through foreclosure or similar means that management intends to offer for sale.

Management's classification of a loan as nonaccrual or restructured is an indication that there is reasonable doubt as to the full collectibility of principal or interest on the loan. At this point, Beach stops recognizing income from the interest on the loan and reverses any uncollected interest that had been accrued but unpaid. If the loan deteriorates further due to a borrower's bankruptcy or similar financial problems, unsuccessful collection efforts or a loss classification by regulators or auditors, the remaining balance of the loan is then charged off. These loans may or may not be collateralized, but collection efforts are continuously pursued.

Nonperforming loans, which consist of nonaccrual loans, loans past due 90 days or more and restructured loans, as a percentage of total loans, were 2.99%, 3.86% and 2.74% as of June 30, 2011, December 31, 2010 and December 31, 2009, respectively. Nonperforming assets consist of nonperforming loans and OREO. Beach had OREO of \$162,000 and \$2.3 million at December 31, 2010 and 2009, respectively. Beach had no OREO at June 30, 2011.

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Beach had fifteen nonperforming loans totaling \$7.4 million and \$9.9 million at June 30, 2011 and December 31, 2010, respectively. Nonperforming loans for the first six months of 2011 and the year ended December 31, 2010 are a result of the current economic downturn, a reduction in real estate collateral values and Beach's consistent efforts to identify problem credits.

At least quarterly, or more frequently if warranted, loans which have been identified as impaired are reviewed to determine the fair value of the real estate collateral, and Beach charges-off the portions of such loans considered uncollectible based upon these analyses.

The following table provides information with respect to the components of Beach's nonperforming assets as of the dates indicated:

	As of June 30,					As of December 31,			
	2011 2			2010 2010				2009	
	(In thousands					f dollars)			
Nonaccrual Loans:(1)									
Real estate:									
Construction	\$	1,157	\$	1,179	\$	1,171	\$	1,187	
Commercial		3,084		2,890		5,370		4,454	
Commercial and industrial		423		395		208		316	
Consumer									
Other									
Total gross loans		4,664		4,464		6,749		5,957	
Loans 90 days or more									
past due (as to principal									
or interest) and still									
accruing:									
Total									
Restructured loans:(2)									
Real estate:									
Construction									
Commercial		2,782		2,908		2,828			
Commercial and industrial						311			
Consumer									
Other									
Total		2,782		2,908		3,139			
Total nonperforming loans		7,446		7,372		9,888		5,957	
		.,		.,		,,		-,,	
Other real estate owned						162		2,100	
Total nonperforming						102		2,100	
assets	\$	7,446	\$	7,372	\$	10,050	\$	8,057	
assets	φ	7,440	φ	1,512	φ	10,050	φ	8,057	
Nonperforming loans as a									
percentage of total		<b>2</b> 00 0		2.070		2.060		0.740	
loans(2)		2.99%		3.07%	7	3.86%	2	2.74%	
Nonperforming assets as a									
percentage of total loans									
and other real estate		2000		2.070		2.000		2 (70	
owned		2.99%		3.07%	)	3.92%	2	3.67%	
Allowance for loan losses		00.059		01 700		(0.000		115 220	
to nonperforming loans		80.85%		81.78%	)	60.09%	2	115.33%	

## Nonperforming Assets

A "restructured loan" is a loan whose terms were renegotiated to provide a reduction or deferral of interest or principal because of a deterioration in the financial position of the borrower.

(2)

Total loans are gross of the allowance for loan losses and net of deferred fees.

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#### Allowance for Loan Losses

The allowance for loan losses reflects management's judgment of the level of allowance adequate to provide for probable losses inherent in the loan portfolio as of the balance sheet date. On a quarterly basis, Beach assesses the overall adequacy of the allowance for loan losses, utilizing a disciplined and systematic approach which includes an individual analysis of specific categories of loans, specific categories of classified loans and individual classified loans. The adequacy of the allowance is determinable only on an approximate basis, since estimates as to the magnitude and timing of loan losses are not predictable because of the impact of external events.

The allowance for loan losses, which is charged against operating expense, is based upon relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy and credit documentation plus an amount for other factors that, in management's judgment, deserve recognition in estimating possible loan losses. These factors include, but are not limited to, historical charge-offs; estimated future loss in all significant loans; credit concentrations; certain classes or composition of loans; trends in the portfolio; delinquencies and nonaccruals; economic factors; and the experience of management.

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The table below summarizes the activity in Beach's allowance for loan losses for the periods indicated:

		As of and for the Six Months Ended June 30,			As of and fo Ended Dec			
	2011 2010				2010	.em	2009	
		2011	(	2010 In thousand	ls of			2009
Balances:			(	in thousand	15 01	uonars)		
Average total loans								
outstanding during period	\$	255,182	\$	224,674	\$	233,175	\$	197,618
Total loans outstanding at		, -		,		,		,
end of period	\$	249,074	\$	240,387	\$	255,927	\$	217,228
Allowance for loan losses:								
Beginning of year	\$	5,942	\$	6,870	\$	6,870	\$	5,104
Charge-offs:								
Real estate:								00.4
Construction		252		1 (01		0.704		884
Commercial		353		1,621		2,784		2,170
Commercial and industrial		269		100		565		1 1 1 2
Consumer		209		100		303		1,112
Other						5		
Outer								
Total charge-offs		622		1,721		3,352		4,167
Recoveries:		022		1,121		5,552		1,107
Real estate:								
Construction								
Commercial				16		11		89
Commercial and								
industrial		14		4		16		24
Consumer								
Other						3		
Total recoveries		14		20		30		113
Net loan charge-offs								
(recoveries)		608		1,701		3,322		4,054
Provision for loan losses		686		860		2,394		5,820
Balance at end of								
period	\$	6,020	\$	6,029	\$	5,942	\$	6,870
Ratios:								
Net loan charge-offs to		0.040		0.76		1 100		2.05.9
average total loans		0.24%	)	0.76%	)	1.42%	2	2.05%
Provision for loan losses		0.27%		0.38%		1.03%	_	2.95%
to average total loans Allowance for loan losses		0.27%	)	0.36%	)	1.03%	)	2.9370
to gross loans		2.42%	,	2.51%	,	2.32%		3.16%
At end of period		2,127	,	2.517	,	2.527	,	5.10%
Allowance for loan losses								
to total nonperforming								
loans		80.85%	,	81.78%	,	60.09%	2	115.33%
Net loan charge-offs to								
Net loan charge-offs to allowance for loan losses at end of period		10.10%	2	28.21%	2	55.91%	2	59.01%
Net loan charge-offs to allowance for loan losses		10.10% 88.63%		28.21% 197.79%		55.91% 138.76%		59.01% 69.66%

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Beach provided \$686,000 for the allowance for loans losses for the first six months of 2011, compared to \$860,000 for the same period in 2010. For the year ended December 31, 2010, Beach increased the allowance for loan losses by \$2.4 million, compared to an increase of \$5.8 million for the same period in 2009. The primary reasons for the increase in each of the noted periods was the trends in loan volume and composition, the amount of net loans charge-offs, the level of non-performing loans, and the write-downs of loans to fair value. Beach had net charge-offs of \$607,000 for the first six months of 2011 compared to \$1.7 million for the same period in 2010, and \$3.3 million for the year ended December 31, 2010 compared to \$4.1 million for the same period in 2009.

Management views the level of the allowance for loan losses of \$6.0 million, or 2.42% of gross loans, as of June 30, 2011 to be adequate after consideration of the above-mentioned factors. The allowance is compared to \$6.0 million for the first six months of 2010 and \$5.9 million and \$6.9 million for the years ended December 31, 2010 and 2009, respectively.

Management is committed to maintaining the allowance for loan losses at a level that is considered to be commensurate with estimated and known risks in the portfolio. Although the adequacy of the allowance is reviewed quarterly, management performs an ongoing assessment of the risks inherent in the portfolio. Real estate is the principal collateral for Beach's loans. As of June 30, 2011, management believed the allowance to be adequate based on its assessment of the estimated and known risks in the portfolio. However, no assurance can be given that economic conditions which adversely affect Beach's service areas or other circumstances will not be reflected in increased provisions or loan losses in the future.

The following table provides a breakdown of the allowance for loan losses by category as of the dates indicated:

			As of Jun	ie 30,			As of Decem	ber 31,			
		201	1	201		201	2010 2009				
	Δ	mount	% of Loans in Category to Total Loans	Amount	% of Loans in Category to Total Loans	Amount	% of Loans in Category to Total Loans	Amount	% of Loans in Category to Total Loans		
			20000		In thousands of		Liouns		Liouns		
Real estate:				,							
Construction	\$	116	2.42% \$	5 166	3.35% \$	91	1.50% \$	187	3.81%		
Commercial		3,724	56.58%	3,578	55.55%	3,822	54.58%	3,940	52.06%		
Commercial											
and industrial		2,178	40.95%	2,281	41.04%	1,890	43.83%	2,740	44.07%		
Consumer		2	0.05%	4	0.06%	139	0.09%	3	0.06%		
Total allowance for loan losses	\$	6,020	100.00% \$	\$ 6,029	100.00% \$	5,942	100.00% \$	6,870	100.00%		
Total net loans	\$ 2	242,724	\$	\$ 234,347	\$	249,795	\$	210,491			

### Allocation of Allowance for Loan Losses

#### Investment Portfolio

The main objectives of Beach's investment portfolio are to support a sufficient level of liquidity while providing means to manage interest rate risk and to generate an adequate level of interest income without taking undue risks.

The following table summarizes the amortized cost, fair value and distribution of Beach's investment securities as of the dates indicated:

### **Investment Securities**

			As of J	une 3	0,		
	201	1			201	0	
	 ortized Cost		Fair Value		10rtized Cost		Fair Value
		(In	thousand	ls of d	lollars)		
Available for sale:							
U.S. Government agencies							
securities	\$ 3,705	\$	3,741	\$	1,732	\$	1,794
Other securities	3,080		3,080		3,270		3,270

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 Total available for sale
 \$ 6,785
 \$ 6,821
 \$ 5,002
 \$ 5,064

		A	As of Dec	embe	r 31,		
	201	0		2009			
	 ortized Cost		Fair Value		nortized Cost		Fair Value
Available for sale:							
U.S. Government agencies							
securities	\$ 1,717	\$	1,769	\$	2,747	\$	2,798
Other securities	3,270		3,270		3,450		3,450
Total available for sale	\$ 4,987	\$	5,039	\$	6,197	\$	6,248

At June 30, 2011, the fair value of securities available for sale totaled \$6.8 million, an increase of \$1.8 million, or 34.70%, from June 30, 2010. The increase in securities is primarily due to strong deposit growth. The fair value of securities declined by \$1.2 million, or 19.35%, from \$6.2 million at December 31, 2009 to \$5.0 million at December 31, 2010. Maturities in the securities portfolio was the primary reason for the decrease in the portfolio.

The available-for-sale securities portfolio had an unrealized gain of \$36,000 at June 30, 2011 compared to \$62,000 at June 30, 2010 and \$52,000 and \$51,000 at December 31, 2010 and 2009, respectively. The unrealized gain on available-for-sale securities is excluded from net income and reported as an amount net of taxes as a separate component of other comprehensive income included in shareholders' equity.

Of the total available-for-sale securities portfolio of \$6.8 million at June 30, 2011, approximately 54.6% of the portfolio is invested in securities issued by U.S. Government agencies, with the remainder of the portfolio in municipal securities.

The following table summarizes, as of June 30, 2011, the maturity characteristics of the investment portfolio, by investment category. Expected remaining maturities may differ from remaining contractual maturities because obligors may have the right to prepay certain obligations with or without penalties.

#### **Investment Maturities and Repricing Schedule**

	Within One Year	A	After On With Five Ye	ie but in	As of June 30, After Five but Within Ten Years	20	11 Afte Ten Ye	-		Tota	ıl
	AmountYield	A	mount	Yield	AmountYield	A	mount	Yield	A	mount	Yield
Available for sale:											
U.S. Government											
agencies securities	\$	\$	3,741	1.999	%\$	\$			\$	3,741	1.99%
Other securities							3,080	4.75%		3,080	4.75%
Total available for sale	\$	\$	3,741	1.99%	%\$	\$	3,080	4.75%	\$	6,821	3.25%

#### Deposits

Deposits are Beach's primary source of funds. Total deposits as of June 30, 2011 were \$263.1 million, compared to \$264.0 million and \$212.1 million as of December 31, 2010 and 2009, respectively. Total average deposits increased \$37.2 million, or 16.69%, to \$260.0 million at June 30, 2011 from \$222.8 million at June 30, 2010. For the year ended December 31, 2010, total average deposits increased \$37.6 million, or 18.56%, to \$239.9 million.

The following tables summarize the distribution of average daily deposits and the average daily rates paid for the periods indicated:

#### **Average Deposits**

	For the Six Months Ended June 30,							
		201	l .	2010				
	Aver	age Balance	Average Rate	Average Balance	Average Rate			
			(In thousands	s of dollars)				
Non-interest-bearing								
demand	\$	64,716	0.00%	\$ 38,725	0.00%			
Interest-bearing								
demand		14,042	0.64%	14,873	0.85%			
Money market		39,054	0.85%	28,213	1.20%			
Savings		116,443	1.08%	110,993	1.65%			
Time deposits under								
\$100,000		18,693	4.31%	23,104	4.71%			
Time deposits								
\$100,000 and over		7,026	1.90%	6,885	2.27%			
Total deposits	\$	259,974	1.34%	\$ 222,793	1.93%			

		I	For the Years End	ed December 31,	
		2010	)	200	9
	Aver	age Balance	Average Rate	Average Balance	Average Rate
			(In thousands	s of dollars)	
Non-interest-bearing					
demand	\$	45,997	0.00%	\$ 32,643	0.00%
Interest-bearing					
demand		14,987	0.79%	16,045	1.42%
Money market		33,001	1.04%	29,218	1.85%
Savings		116,958	1.49%	77,383	2.38%
Time deposits under					
\$100,000		21,791	4.73%	38,634	4.94%
Time deposits					
\$100,000 and over		7,207	1.93%	8,456	3.08%
Total deposits	\$	239,941	1.74%	\$ 202,379	2.82%

As indicated in the above chart, average non-interest-bearing deposits increased \$26.0 million, or 67.12%, from \$38.7 million at June 30, 2010 to \$64.7 million at June 30, 2011. Average money market deposits also increased \$10.8 million, or 38.42%, to \$39.1 million at June 30, 2011 from \$28.2 million at June 30, 2010.

For the year ended December 31, 2010, average non-interest-bearing deposits increased 40.90%, or \$13.4 million, to a balance of \$46.0 million. At the same time, average savings deposits increased \$39.6 million, or 51.14%, to \$117.0 million at December 31, 2010 from \$77.4 million at December 31, 2009. Total average time deposits decreased \$18.1 million, or 38.44%, from a \$47.1 million at December 31, 2009 to \$29.0 million at December 31, 2010. The significant increase in average non-interest-bearing and savings deposits primarily was due to Beach's emphasis on the growth of core deposits.

The following table sets forth the scheduled maturities of Beach's time deposits in denominations of \$100,000 or greater as of the dates indicated:

#### Maturities of Time Deposits of \$100,000 or More

	Ju	ne 30, 2011	Dee	cember 31, 2010				
	(In thousands of dollars)							
Three months or less	\$	855,196	\$	1,143,884				
Over three through								
six months		353,339		682,770				
Over six months								
through 12 months		864,998		953,247				
Over 12 months		4,749,150		4,784,674				
Total	\$	6,822,683	\$	7,564,575				
Total	\$	6,822,683	\$	7,564,575				

#### LEGAL MATTERS

The validity of the First PacTrust common stock or warrants, as applicable, to be issued in connection with the merger will be passed upon for First PacTrust by Wachtell, Lipton, Rosen & Katz (New York, New York). Certain U.S. federal income tax consequences relating to the merger may also be passed upon for First PacTrust by Wachtell, Lipton, Rosen & Katz (New York, New York) and for Beach by Elkins Kalt Weintraub Reuben Gartside, LLP (Los Angeles, California).

### EXPERTS

## First PacTrust

The consolidated financial statements incorporated in this proxy statement/prospectus by reference to the Annual Report on Form 10-K of First PacTrust for the year ended December 31, 2010 have been so incorporated in reliance on the report of Crowe Horwath LLP, independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

#### Beach

The consolidated financial statements of Beach and its subsidiaries for the years ended December 31, 2010 and 2009 included in this proxy statement/prospectus have been so included in reliance on the report of Vavrinek, Trine, Day & Co., LLP, an independent auditor, given on the authority of said firm as experts in auditing and accounting.

#### **Gateway Bancorp**

The consolidated financial statements of Gateway Bancorp and its subsidiaries for the year ended December 31, 2010 included in this proxy statement/prospectus have been so included in reliance on the report of Squar, Milner, Peterson, Miranda & Williamson, LLP, an independent auditor, given on the authority of said firm as experts in auditing and accounting.

#### **OTHER MATTERS**

No matters other than the matters described in this proxy statement/prospectus are anticipated to be presented for action at the special meeting or at any adjournment or postponement of the special meeting.

### SHAREHOLDER PROPOSALS

If a shareholder of First PacTrust intends to present a shareholder proposal at First PacTrust's 2012 annual meeting, the proposal must be received by First PacTrust's secretary no later than December 27, 2011 to be eligible for inclusion in First PacTrust's proxy statement and form of proxy for that meeting. Such proposals will be subject to the requirements of the proxy rules adopted under the Exchange Act, First PacTrust's articles of incorporation and bylaws and Maryland law.

To be considered for presentation at the 2012 annual meeting, but not for inclusion in First PacTrust's proxy statement and form of proxy for that meeting, shareholder proposals must be received by First PacTrust's secretary no later than February 25, 2012 and no earlier than January 26, 2012. If, however, the date of the next annual meeting is before April 25, 2012 or after July 24, 2012, proposals must instead be received by First PacTrust's secretary not more than 120 days prior to the date of the next annual meeting and not less than (1) 90 days prior to such meeting or (2) the tenth day following the date on which notice of the date of such meeting was mailed or publicly announced.

### WHERE YOU CAN FIND MORE INFORMATION

#### **First PacTrust**

First PacTrust has filed with the SEC a registration statement under the Securities Act that registers the distribution to Beach shareholders of the shares of First PacTrust common stock to be issued in connection with the merger. This proxy statement/prospectus is a part of that registration statement and constitutes the prospectus of First PacTrust in addition to being a proxy statement for Beach shareholders. The registration statement, including the attached exhibits and schedules, contains additional relevant information about First PacTrust and First PacTrust common stock.

You may read and copy this information at the Public Reference Room of the SEC at 100 F Street, NE, Room 1580, Washington, D.C. 20549. You may obtain information on the operation of the SEC's Public Reference Room by calling the SEC at 1-800-SEC-0330. You may also obtain copies of this information by mail from the Public Reference Section of the SEC, 100 F Street, N.E., Washington, D.C. 20549, at prescribed rates, or from commercial document retrieval services.

The SEC also maintains an Internet website that contains reports, proxy statements and other information about issuers, like First PacTrust, who file electronically with the SEC. The address of the site is http://www.sec.gov. The reports and other information filed by First PacTrust with the SEC are also available at First PacTrust's website at http://www.firstpactrustbancorp.com. The web addresses of the SEC and First PacTrust are included as inactive textual references only. Except as specifically incorporated by reference into this proxy statement/prospectus, information on those web sites is not part of this proxy statement/prospectus.

The SEC allows First PacTrust to incorporate by reference information in this proxy statement/prospectus. This means that First PacTrust can disclose important information to you by referring you to another document filed separately with the SEC. The information incorporated by reference is considered to be a part of this proxy statement/prospectus, except for any information that is superseded by information that is included directly in this proxy statement/prospectus.



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This proxy statement/prospectus incorporates by reference the documents listed below that First PacTrust previously filed with the SEC. They contain important information about the companies and their financial condition.

First PacTrust SEC Filings (SEC File No. 000-49806; CIK No. 0001169770) Annual Report on Form 10-K	<b>Period or Date Filed</b> Year ended December 31, 2010
Proxy Statement on Schedule 14A	Filed on April 25, 2011
Quarterly Reports on Form 10-Q	Quarter ended March 31, 2011; Quarter ended June 30, 2011
Current Reports on Form 8-K	Filed on January 5, 2011; January 27, 2011; February 8, 2011; February 9, 2011; February 15, 2011; February 16, 2011; February 24, 2011; February 25, 2011; February 28, 2011; March 4, 2011; March 23, 2011; April 27, 2011 (two filings); May 2, 2011; May 3, 2011; May 10, 2011; May 12, 2011; May 26, 2011 (two filings); May 31, 2011 (two filings); June 6, 2011; June 9, 2011; June 17, 2011; June 22, 2011; June 23, 2011; June 28, 2011; July 27, 2011; July 29, 2011; August 1, 2011; August 9, 2011; August 11, 2011; August 24, 2011 (two filings); August 30, 2011; August 31, 2011; September 2, 2011; September 8, 2011 (two filings); September 26, 2011; September 28, 2011; September 30, 2011; October 28, 2011 (other than those portions of the documents not deemed to be filed)

The description of First PacTrust common stock set forth in a registration statement filed pursuant to Section 12 of the Exchange Act and any amendment or report filed for the purpose of updating those descriptions

In addition, First PacTrust also incorporates by reference additional documents that it files with the SEC under Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act between the date of this proxy statement/prospectus and the date of the Beach special meeting. These documents include periodic reports, such as Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, as well as proxy statements.

Registration Statement on Form S-3 filed on November 22, 2010

First PacTrust has supplied all information contained or incorporated by reference in this proxy statement/prospectus relating to First PacTrust, as well as all pro forma financial information, and Beach has supplied all information relating to Beach.

Documents incorporated by reference are available from First PacTrust without charge, excluding any exhibits to those documents unless the exhibit is specifically incorporated by reference as an exhibit in this proxy statement/prospectus. You can obtain documents incorporated by reference in this proxy

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statement/prospectus by requesting them in writing or by telephone from the company at the following addresses:

First PacTrust Bancorp, Inc. 610 Bay Boulevard Chula Vista, California 91910 Attention: Secretary Telephone: (619) 691-1519

Beach shareholders requesting documents must do so by December 15, 2011 to receive them before the special meeting. You will not be charged for any of these documents that you request. If you request any incorporated documents from First PacTrust, First PacTrust will mail them to you by first class mail, or another equally prompt means, within one business day after receiving your request.

#### Beach

Beach does not have a class of securities registered under Section 12 of the Exchange Act, is not subject to the reporting requirements of Section 13(a) or 15(d) of the Exchange Act, and accordingly does not file documents and reports with the SEC. The historical consolidated financial statements of Beach are included elsewhere in this proxy statement/prospectus.

If you have any questions concerning the merger or this proxy statement/prospectus, would like additional copies of this proxy statement/prospectus or need help voting your shares of Beach common stock, please contact Georgeson, Beach's proxy solicitor:

## Georgeson, Inc.

199 Water Street, 26th Floor New York, New York 10038 (800) 219-8343 (Toll Free)

Banks and brokerage firms please call: (212) 440-9800

First PacTrust has not authorized anyone to give any information or make any representation about the merger or the company that is different from, or in addition to, that contained in this proxy statement/prospectus or in any of the materials that have been incorporated in this proxy statement/prospectus. Therefore, if anyone does give you information of this sort, you should not rely on it. If you are in a jurisdiction where offers to exchange or sell, or solicitations of offers to exchange or purchase, the securities offered by this proxy statement/prospectus or the solicitation of proxies is unlawful, or if you are a person to whom it is unlawful to direct these types of activities, then the offer presented in this proxy statement/prospectus does not extend to you. The information contained in this proxy statement/prospectus speaks only as of the date of this proxy statement/prospectus unless the information specifically indicates that another date applies.

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## INDEX TO BEACH AND GATEWAY FINANCIAL STATEMENTS

Beach Audited Financial Statements:         Independent Auditor's Report         Statements of Financial Condition, December 31, 2010 and 2009         Statements of Operations for the Years Ended December 31, 2010 and 2009         Statement of Changes in Shareholders' Equity for the Years Ended December 31, 2010 and 2009         Statements of Cash Flows for the Years Ended December 31, 2010 and 2009         Notes to Financial Statements, December 31, 2010 and 2009         Beach Unaudited Financial Statements:         Statements of Cash Flows for the Years Ended December 31, 2010 and 2009	<u>F-2</u> <u>F-3</u> <u>F-5</u> <u>F-6</u> <u>F-7</u> <u>F-8</u>
Statements of Financial Condition         Statements of Operations for the Six Months Ended June 30, 2011 and 2010         Statement of Changes in Shareholders' Equity for the Year Ended December 31, 2010 and the Six Months Ended June 30, 2011         Statements of Cash Flows for the Six Months Ended June 30, 2011         Notes to Financial Statements, June 30, 2011         Gateway Audited Financial Statements:	<u>F-30</u> <u>F-32</u> <u>F-33</u> <u>F-34</u> <u>F-35</u>
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### INDEPENDENT AUDITOR'S REPORT

Board of Directors and Shareholders of Beach Business Bank

We have audited the accompanying statements of financial condition of Beach Business Bank as of December 31, 2010 and 2009 and the related statements of operations, changes in shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Beach Business Bank as of December 31, 2010 and 2009 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Laguna Hills, California March 18, 2011



## **BEACH BUSINESS BANK**

## STATEMENTS OF FINANCIAL CONDITION

## December 31, 2010 and 2009

	2010	2009
ASSETS		
Cash and Due from Banks	\$ 6,128,506	\$ 2,691,779
Interest-Bearing Deposits in Financial Institutions	6,272,594	5,365,781
Federal Funds Sold	27,160,000	7,500,000
TOTAL CASH AND CASH EQUIVALENTS	39,561,100	15,557,560
Time Deposits in Financial Institutions	7,334,368	15,476,984
Investment Securities Available for Sale	5,039,121	6,247,906
Loans:		
Construction and Land Development	3,837,446	8,268,253
Real Estate Other	139,693,329	113,078,830
Commercial	112,167,537	95,734,660
Consumer	228,237	145,952
TOTAL LOANS	255,926,549	217,227,695
Net Deferred Loan (Fees) Costs	(189,834)	133,185
Allowance for Loan Losses	(5,941,989)	(6,869,910)
NET LOANS	249,794,726	210,490,970
Premises and Equipment	340,487	269,212
Federal Home Loan and Other Bank Stock, at Cost	1,252,947	992,147
Deferred Income Tax	171,000	170,000
Other Real Estate Owned ("OREO")	161,854	2,100,000
Accrued Interest and Other Assets	4,126,634	4,016,542
	, , , , , , , ,	, , , , , ,
	\$ 307,782,237	\$ 255,321,321

The accompanying notes are an integral part of these financial statements.

## **BEACH BUSINESS BANK**

## STATEMENTS OF FINANCIAL CONDITION (Continued)

## December 31, 2010 and 2009

		2010		2009
LIABILITIES AND SHAREHOLDERS'				
EQUITY				
Deposits:	¢	(0.740.000	¢	22 244 551
Noninterest-Bearing Demand	\$	62,740,333	\$	32,244,551
Savings, NOW and Money Market Accounts		174,166,437		148,073,758
Time Deposits Under \$100,000		19,558,140		24,763,830
Time Deposits \$100,000 and Over		7,564,575		7,000,876
TOTAL DEPOSITS		264,029,485		212,083,015
Other Borrowings		3,753,828		5,000,000
Accrued Interest and Other Liabilities		3,815,205		3,305,484
Acclued Interest and Other Liabilities		5,615,205		5,505,464
TOTAL LIABILITIES		271,598,518		220,388,499
		271,590,510		220,300,199
Commitments and Contingencies Notes D and K				
Shareholders' Equity:				
Preferred Stock 10,000,000 Shares Authorized, No				
Par Value, Series A Shares and Series B Shares				
Issued and Outstanding 6,000 and 300,				
Respectively		6,093,110		6,033,110
Common Stock 10,000,000 Shares Authorized, No		0,095,110		0,055,110
Par Value; Shares Issued and Outstanding,				
4,036,984 in 2010 and 2009		37,779,845		37,779,845
Additional Paid-in Capital		1,245,400		1,123,000
Accumulated Deficit		(8,986,398)		(10,054,421)
Accumulated Other Comprehensive		(0,500,550)		(10,051,121)
Income Unrecognized Gain on Available-for-Sale				
Securities		51,762		51,288
Securities		51,702		51,200
TOTAL SHAREHOLDERS' EQUITY		36,183,719		34,932,822
	\$	307,782,237	\$	255,321,321

The accompanying notes are an integral part of these financial statements.

## **BEACH BUSINESS BANK**

## STATEMENTS OF OPERATIONS

## For the Years Ended December 31, 2010 and 2009

Interest and Fees on Loans         \$         14,011,861         \$         13,101,140           Interest on Interest-Bearing Deposits         174,491         177,097           Interest on Federal Funds Sold         60,872         95,240           TOTAL INTEREST INCOME         14,450,624         13,595,640           INTERST EXPENSE         11,83,074         2,168,108           Interest on Time Deposits         1,183,074         2,168,108           Interest on Time Deposits         1,183,074         2,168,108           Interest on Time Deposits         1,183,074         2,168,108           Interest on Other Borrowings         156,992         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME         754,467         411,892           Loan Service (Darges, Fees and Other         754,467         411,892           Loan Service (Darges, Fees and Other         385,861         224,468           Recovery of Collection Expenses         279,140         303,844           Gain on Sale of OREO         329,445         500,252         4,536,284			2010		2009
Interest on Interest-Bearing Deposits         174,491         177,097           Interest on Interest Securities         203,400         222,163           Interest on Federal Funds Sold         60,872         95,240           TOT AL INTEREST INCOME         14,450,624         13,595,640           INTEREST EXPENSE         2,200,160         2,612,997           Interest on Savings, NOW and Money Market Accounts         1,183,074         2,168,108           Interest on Other Borrowings         156,992         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of OARD         329,445         224,468           Recovery of Collection Expenses         279,140         329,445           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         2,302,203         2,308,271           Occupancy and Employce Benefits         5,670,25	INTEREST INCOME				
Interest on Investment Securities         203,400         222,163           Interest on Federal Funds Sold         60,872         95,240           TOTAL INTEREST INCOME         14,450,624         13,595,640           INTEREST EXPENSE         1,183,074         2,163,100           Interest on Savings, NOW and Money Market Accounts         2,200,160         2,612,997           Interest on Other Borrowings         1156,392         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         2,447         411,892           Service Charges, Fees and Other         754,467         411,892           Service Charges, Fees and Other         754,467         411,892           Loan Servicing         203,445         203,844           Gain on Sale of OREO         329,445         224,468           Recovery of Collection Expenses         2,149,134         940,204           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         1,618,523		\$	, ,	\$	
Interest on Federal Funds Sold         60,872         95,240           TOTAL INTEREST INCOME         14,450,624         13,595,640           INTEREST EXPENSE         2,200,160         2,612,997           Interest on Savings, NOW and Money Market Accounts         1,183,074         2,168,108           Interest on Time Deposits         1,183,074         2,166,108           Interest on Other Borrowings         156,992         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Loan Serviceing         400,221         303,844           Gain on Sale of Colasis         835,861         224,468           Recovery of Collection Expenses         279,140         303,844           Gain on Sale of OREO         329,445         328,761           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         2,302,203         2,808,271           Salaries and Employce Benefits         5,670,252 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
TOTAL INTEREST INCOME         14,450,624         13,595,640           Interest on Savings, NOW and Money Market Accounts         2,200,160         2,612,997           Interest on Time Deposits         1,183,074         2,168,108           Interest on Other Borrowings         156,992         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Service Charges, Fees and Other         754,467         411,892           Service Charges, Fees and Other         754,467         411,892           Caan Servicing         20,21         303,844           Gain on Sale of Collection Expenses         274,467         411,892           OCCUPARTY of Collection Expenses         2,149,134         940,204           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         2,302,203         2,808,271           OREO Call Collection Expenses         1,031,249         832,870           OREO Call Collection Expenses			,		
INTEREST EXPENSE Interest on Savings, NOW and Money Market Accounts 2,200,160 2,612,997 Interest on Time Deposits 1,183,074 2,168,108 Interest on Other Borrowings 156,992 177,147 TOTAL INTEREST EXPENSE 3,540,226 4,958,252 NET INTEREST INCOME 10,910,398 8,637,388 Provision for Loan Losses 2,394,000 5,820,000 NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 8,516,398 2,817,388 NONINTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 2,8,516,398 2,817,388 NONINTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 8,516,398 2,817,388 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,302,203 2,808,271 NORDE Expense 4,3,305 1,130,599 Other Expense 2,302,203 2,808,271 NET INCOME (LOSS) BEFORE INCOME TAXES 1,618,523 (5,550,432) Income Taxes NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS \$ 1,068,023 \$ (5,782,557) NET INCOME (LOSS) PER SHARE BASIC \$ 0,26 \$ (1,43)	Interest on Federal Funds Sold		60,872		95,240
INTEREST EXPENSE Interest on Savings, NOW and Money Market Accounts 2,200,160 2,612,997 Interest on Time Deposits 1,183,074 2,168,108 Interest on Other Borrowings 156,992 177,147 TOTAL INTEREST EXPENSE 3,540,226 4,958,252 NET INTEREST INCOME 10,910,398 8,637,388 Provision for Loan Losses 2,394,000 5,820,000 NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 8,516,398 2,817,388 NONINTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 2,8,516,398 2,817,388 NONINTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 8,516,398 2,817,388 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,149,134 940,204 NONINTEREST EXPENSE 2,302,203 2,808,271 NORDE Expense 4,3,305 1,130,599 Other Expense 2,302,203 2,808,271 NET INCOME (LOSS) BEFORE INCOME TAXES 1,618,523 (5,550,432) Income Taxes NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS \$ 1,068,023 \$ (5,782,557) NET INCOME (LOSS) PER SHARE BASIC \$ 0,26 \$ (1,43)					
Interest on Savings, NOW and Money Market Accounts         2,200,160         2,612.997           Interest on Time Deposits         1,183.074         2,168,108           Interest on Other Borrowings         156,992         177,147           TOTAL INTEREST EXPENSE         3,540,226         4,958,252           NET INTEREST INCOME         10,910,398         8,637,388           Provision for Loan Losses         2,394,000         5,820,000           NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of Loans         385,861         224,468           Recovery of Collection Expenses         2,79,140         244,68           Quapancy and Equipment Expenses         1,031,249         832,870           ORED         329,445         832,870         9,047,009         9,308,024           INCOME (LOSS) BEFORE INCOME TAXES         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5,550,432)         1,618,523         (5	TOTAL INTEREST INCOME		14,450,624		13,595,640
Interest on Time Deposits       1,183,074       2,168,108         Interest on Other Borrowings       156,992       177,147         TOTAL INTEREST EXPENSE       3,540,226       4,958,252         NET INTEREST INCOME       10,910,398       8,637,388         Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       335,861         Gain on Sale of OREO       329,445       2149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       4,3,305       1,130,599       0,047,009       9,308,024         Income Taxes	INTEREST EXPENSE				
Interest on Other Borrowings       156,992       177,147         TOTAL INTEREST EXPENSE       3,540,226       4,958,252         NET INTEREST INCOME       10,910,398       8,637,388         Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411,892         Loan Service Charges, Fees and Other       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         ONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       2,302,203       2,808,271         Other Expenses       2,302,203       2,808,271         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Iceome Taxes       1,618,523       (5,782,557)         <			2,200,160		
TOTAL INTEREST EXPENSE       3,540,226       4,958,252         NET INTEREST INCOME       10,910,398       8,637,388         Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         Gain on Sale of OREO       329,445       940,204         NONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       1,031,249       832,870         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,871         OHer Expense       2,302,203       2,808,271         Income (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE B					
NET INTEREST INCOME       10,910,398       8,637,388         Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       79,140         Gain on Sale of OREO       329,445       799,140         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         ORED Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Other Expenses       2,302,203       2,808,271         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Insc INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0,26       \$       (1,43)	Interest on Other Borrowings		156,992		177,147
NET INTEREST INCOME       10,910,398       8,637,388         Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       79,140         Gain on Sale of OREO       329,445       799,140         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         ORED Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Other Expenses       2,302,203       2,808,271         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Insc INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0,26       \$       (1,43)					
Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411.892         Loan Service Charges, Fees and Other       754,467       411.892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         NONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         NOCupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         MCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0,26       \$       (1.43)	TOTAL INTEREST EXPENSE		3,540,226		4,958,252
Provision for Loan Losses       2,394,000       5,820,000         NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES       8,516,398       2,817,388         NONINTEREST INCOME       754,467       411.892         Loan Service Charges, Fees and Other       754,467       411.892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         NONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         NOCupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         MCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0,26       \$       (1.43)					
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of Loans         385,861         224,468           Recovery of Collection Expenses         279,140         329,445           Qain on Sale of OREO         329,445         2,149,134         940,204           NONITTEREST EXPENSE         2,149,134         940,204         832,870           NOREO Expense         1,031,249         832,870           OREO Expense         43,305         1,130,599           Other Expenses         2,302,203         2,808,271           Income Taxes         9,047,009         9,308,024           Income Taxes         1,618,523         (5,550,432)           Iner Taxes         1,618,523         (5,550,432)           Iner Tincome (LOSS) AVAILABLE TO COMMON SHAREHOLDERS         \$         1,068,023         \$         (5,782,557)           NET INCOME (LOSS) PER SHARE BASIC         \$         0,26         \$         (1.43)	NET INTEREST INCOME		10,910,398		8,637,388
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES         8,516,398         2,817,388           NONINTEREST INCOME         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of Loans         385,861         224,468           Recovery of Collection Expenses         279,140         329,445           Qain on Sale of OREO         329,445         2,149,134         940,204           NONITTEREST EXPENSE         2,149,134         940,204         832,870           NOREO Expense         1,031,249         832,870           OREO Expense         43,305         1,130,599           Other Expenses         2,302,203         2,808,271           Income Taxes         9,047,009         9,308,024           Income Taxes         1,618,523         (5,550,432)           Iner Taxes         1,618,523         (5,550,432)           Iner Tincome (LOSS) AVAILABLE TO COMMON SHAREHOLDERS         \$         1,068,023         \$         (5,782,557)           NET INCOME (LOSS) PER SHARE BASIC         \$         0,26         \$         (1.43)					
NONINTEREST INCOME           Service Charges, Fees and Other         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of Loans         385,861         224,468           Recovery of Collection Expenses         279,140         Gain on Sale of OREO         329,445           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         5,670,252         4,536,284           Occupancy and Equipment Expenses         1,031,249         832,870           OREO Expense         43,305         1,130,599           Other Expenses         2,302,203         2,808,271           Income (LOSS) BEFORE INCOME TAXES         1,618,523         (5,550,432)           Income Taxes         1,618,523         (5,550,432)           Less Preferred Stock Dividends and Discount Accretion         (550,500)         (232,125)           NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS         \$         0,26         \$           NET INCOME (LOSS) PER SHARE BASIC         \$         0.26         \$         (1.43)	Provision for Loan Losses		2,394,000		5,820,000
NONINTEREST INCOME           Service Charges, Fees and Other         754,467         411,892           Loan Servicing         400,221         303,844           Gain on Sale of Loans         385,861         224,468           Recovery of Collection Expenses         279,140         Gain on Sale of OREO         329,445           NONINTEREST EXPENSE         2,149,134         940,204           NONINTEREST EXPENSE         5,670,252         4,536,284           Occupancy and Equipment Expenses         1,031,249         832,870           OREO Expense         43,305         1,130,599           Other Expenses         2,302,203         2,808,271           Income (LOSS) BEFORE INCOME TAXES         1,618,523         (5,550,432)           Income Taxes         1,618,523         (5,550,432)           Less Preferred Stock Dividends and Discount Accretion         (550,500)         (232,125)           NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS         \$         0,26         \$           NET INCOME (LOSS) PER SHARE BASIC         \$         0.26         \$         (1.43)					
Service Charges, Fees and Other       754,467       411,892         Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         Gain on Sale of OREO       329,445       329,445         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Income Taxes       9,047,009       9,308,024         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)	NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		8,516,398		2,817,388
Loan Servicing       400,221       303,844         Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140       329,445         Gain on Sale of OREO       329,445       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Income Taxes       9,047,009       9,308,024         Income Taxes       1,618,523       (5,550,432)         Icess Preferred Stock Dividends and Discount Accretion       (550,500)       (23,212)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       0,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)	NONINTEREST INCOME				
Gain on Sale of Loans       385,861       224,468         Recovery of Collection Expenses       279,140         Gain on Sale of OREO       329,445         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Income Taxes       9,047,009       9,308,024         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)					
Recovery of Collection Expenses       279,140         Gain on Sale of OREO       329,445         NONINTEREST EXPENSE       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Income (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       0,026       \$       (1.43)			/		
Gain on Sale of OREO       329,445         Cain on Sale of OREO       2,149,134       940,204         NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         Income (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)					224,468
NONINTEREST EXPENSE       2,149,134       940,204         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         INCOME (LOSS) BEFORE INCOME TAXES       9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       0,026       \$       (1.43)					
NONINTEREST EXPENSE         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)	Gain on Sale of OREO		329,445		
NONINTEREST EXPENSE         Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)					
Salaries and Employee Benefits       5,670,252       4,536,284         Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Iccome Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,782,557)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       0,26       \$         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)			2,149,134		940,204
Occupancy and Equipment Expenses       1,031,249       832,870         OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023       \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26       \$ (1.43)					
OREO Expense       43,305       1,130,599         Other Expenses       2,302,203       2,808,271         9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$       1,068,023       \$       (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$       0.26       \$       (1.43)					
Other Expenses       2,302,203       2,808,271         9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS)       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023       \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26       \$ (1.43)					
9,047,009       9,308,024         INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS)       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023       \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26       \$ (1.43)			,		
INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS)       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023 \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26 \$ (1.43)	Other Expenses		2,302,203		2,808,271
INCOME (LOSS) BEFORE INCOME TAXES       1,618,523       (5,550,432)         Income Taxes       1,618,523       (5,550,432)         NET INCOME (LOSS)       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023 \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26 \$ (1.43)					
Income Taxes1,618,523(5,550,432)NET INCOME (LOSS)1,618,523(5,550,432)Less Preferred Stock Dividends and Discount Accretion(550,500)(232,125)NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS\$ 1,068,023\$ (5,782,557)NET INCOME (LOSS) PER SHARE BASIC\$ 0.26\$ (1.43)			9,047,009		9,308,024
Income Taxes1,618,523(5,550,432)NET INCOME (LOSS)1,618,523(5,550,432)Less Preferred Stock Dividends and Discount Accretion(550,500)(232,125)NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS\$ 1,068,023\$ (5,782,557)NET INCOME (LOSS) PER SHARE BASIC\$ 0.26\$ (1.43)					
NET INCOME (LOSS)       1,618,523       (5,550,432)         Less Preferred Stock Dividends and Discount Accretion       (550,500)       (232,125)         NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS       \$ 1,068,023       \$ (5,782,557)         NET INCOME (LOSS) PER SHARE BASIC       \$ 0.26       \$ (1.43)	INCOME (LOSS) BEFORE INCOME TAXES		1,618,523		(5,550,432)
Less Preferred Stock Dividends and Discount Accretion(550,500)(232,125)NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS\$ 1,068,023\$ (5,782,557)NET INCOME (LOSS) PER SHARE BASIC\$ 0.26\$ (1.43)	Income Taxes				
Less Preferred Stock Dividends and Discount Accretion(550,500)(232,125)NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS\$ 1,068,023\$ (5,782,557)NET INCOME (LOSS) PER SHARE BASIC\$ 0.26\$ (1.43)					
Less Preferred Stock Dividends and Discount Accretion(550,500)(232,125)NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS\$ 1,068,023\$ (5,782,557)NET INCOME (LOSS) PER SHARE BASIC\$ 0.26\$ (1.43)	NET INCOME (LOSS)		1,618,523		(5,550,432)
NET INCOME (LOSS) PER SHARE BASIC \$ 0.26 \$ (1.43)	Less Preferred Stock Dividends and Discount Accretion				
NET INCOME (LOSS) PER SHARE BASIC \$ 0.26 \$ (1.43)					
NET INCOME (LOSS) PER SHARE BASIC \$ 0.26 \$ (1.43)	NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS	\$	1.068.023	\$	(5.782.557)
		Ŧ	-,0,020	4	(=,:==,==,==,==,)
	NET INCOME (LOSS) PER SHARE BASIC	\$	0.26	\$	(1.43)
<b>NET INCOME (LOSS) PER SHARE DILUTED</b> \$ 0.26 \$ (1.43)	MET INCOME (1000) I EN DIARE DADIC	ψ	0.20	φ	(1.+5)
$\mathbf{MEI} \text{ INCOME} (LOSS) \text{ FER SHAKE DILUTED} \qquad \qquad$	NET INCOME (LOSS) DED SHADE DH UTED	¢	0.26	¢	(1.42)
	MET INCOME (LUSS) FER SHARE DILUTED	ф	0.20	φ	(1.43)

The accompanying notes are an integral part of these financial statements.

## **BEACH BUSINESS BANK**

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

## For the Years Ended December 31, 2010 and 2009

		Preferi	ed Stock	Comm	on Stock	Additional	A	ccumulated Other	
	ComprehensiveN Income	umber of Shares	Amount	Number of Shares	Amount	Paid-in Capital	AccumulatedCo Deficit		Total
Balance at January 1,									
2009		9	\$	4,036,984	\$ 37,779,845	\$ 858,000	\$ (4,271,864)	\$ 43,515 \$	34,409,496
Stock-Based									
Compensation		6.000				265,000			265,000
Issuance of Preferred St	ock, Net	6,300	5,978,110						5,978,110
Dividends Paid on							(155,105)		(155,105)
Preferred Stock							(177,125)		(177,125)
Accretion on Preferred							(55.000)		
Stock			55,000				(55,000)		
Comprehensive									
Income:	ф (5.550. <b>420</b> )						(5.550.400)		(5.550.420)
Net Loss	\$ (5,550,432)						(5,550,432)		(5,550,432)
Unrealized Gain on									
Available-for-Sale	7 772								
Securities	7,773							7,773	7,773
Total Comprehensive									
Income	\$ (5,542,659)								
Balance at									
December 31, 2009		6,300	6,033,110	4,036,984	37,779,845	1,123,000	(10,054,421)	51,288	34,932,822
Stock-Based									
Compensation						122,400			122,400
Dividends Paid on									
Preferred Stock							(490,500)		(490,500)
Accretion on Preferred									
Stock			60,000				(60,000)		
Comprehensive									
Income:									
Net Income	\$ 1,618,523						1,618,523		1,618,523
Unrealized Gain on									
Available-for-Sale									
Securities	474							474	474
Total Comprehensive									
Income	\$ 1,618,997								
Balance at									
December 31, 2010		6,300 \$	\$ 6,093,110	4,036,984	\$ 37,779,845	\$ 1,245,400	\$ 8,986,398	\$ 51,762 \$	36,183,719
	The a	ccompan	ving notes a	e an integral	part of these f	inancial state	ments.		

## STATEMENTS OF CASH FLOWS

## For the Years Ended December 31, 2010 and 2009

		2010		2009
OPERATING ACTIVITIES				
Net Income (Loss)	\$	1,618,523	\$	(5,550,432)
Adjustments to Reconcile Net Income (Loss) to Net Cash From Operating				
Activities:				
Depreciation and Amortization		195,559		171,251
Stock-Based Compensation		122,400		265,000
Deferred Taxes		(1,000)		1,099,000
Provision for Loan Losses		2,394,000		5,820,000
Other Real Estate Owned Write down and Loss on Sale				639,474
Loans Originated for Sale		(6,084,517)		(11,759,865)
Proceeds from Sale of Loans		6,485,462		12,070,674
Gain on Sale of OREO		(329,445)		
Gain on Sale of SBA Loans		(385,861)		(224,468)
Prepaid FDIC Assessment				(1,123,649)
Other Items		524,710		(951,466)
NET CASH FROM OPERATING ACTIVITIES		4,539,831		455,519
INVESTING ACTIVITIES				
Net Change in Time Deposits in Other Banks		8,142,616		(13,678,151)
Purchase of Securities Available for Sale				(2,054,999)
Proceeds from Maturities of Securities Available for Sale		1,180,000		1,000,000
Net Increase in Loans		(40,197,266)		(22,699,844)
Proceeds from the Sale of Other Real Estate Owned		656,195		45,450
Purchases of Federal Home Loan Bank and Other Bank Stock		(260,800)		
Purchases of Premises and Equipment		(266,834)		(29,102)
NET CASH FROM INVESTING ACTIVITIES		(30,746,089)		(37,416,646)
FINANCING ACTIVITIES				
Net Increase in Demand Deposits and Savings Accounts		56,588,461		58,702,033
Net Decrease in Time Deposits		(4,641,991)		(20,014,861)
Net Change in Other Borrowings		(1,246,172)		(15,000,000)
Proceeds from Issuance of Preferred Stock, Net				5,978,110
Payment of Dividends on Preferred Stock		(490,500)		(177,125)
		. , ,		
NET CASH FROM FINANCING ACTIVITIES		50,209,798		29,488,157
		50,209,790		29,100,137
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		24,003,540		(7,472,970)
Cash and Cash Equivalents at Beginning of Period		15,557,560		23,030,530
Cash and Cash Equivalents at Beginning of Feriod		15,557,500		25,050,550
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	39,561,100	\$	15,557,560
CASH AND CASH EQUIVALENTS AT END OF TEAK	φ	39,301,100	φ	15,557,500
Supplemental Disclosures of Cash Flow Information:				
Interest Paid	\$	3,554,407	\$	5,005,626
Taxes Paid, net	\$	355,398	\$	287,070
Transfer of Loans to Other Real Estate Owned	\$	991,926	\$	499,040
Loans to Facilitate the Sale of Other Real Estate Owned	\$	2,507,500	\$	214,116
The accompanying notes are an integral part of the		, ,		217,110

The accompanying notes are an integral part of these financial statements.

## NOTES TO FINANCIAL STATEMENTS

#### December 31, 2010 and 2009

### NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

The Bank has been incorporated in the State of California and organized as a single operating segment that operates three branches in Manhattan Beach, Costa Mesa and Long Beach, California. The Bank's primary source of revenue is providing loans to customers, who are predominately small and middle-market businesses and individuals.

#### Subsequent Events

The Bank has evaluated subsequent events for recognition and disclosure through March 18, 2011, which is the date the financial statements were available to be issued.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash, due from banks and federal funds sold. Generally, federal funds are sold for one-day periods.

#### Cash and Due From Banks

Banking regulations require that banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank. The Bank was in compliance with its reserve requirements as of December 31, 2010.

The Bank maintains amounts due from banks, which may exceed federally insured limits. The Bank has not experienced any losses in such accounts.

#### **Investment Securities**

Bonds, notes, and debentures for which the Bank has the positive intent and ability to hold to maturity are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity.

Investments not classified as trading securities nor as held-to-maturity securities are classified as available-for-sale securities and recorded at fair value. Unrealized gains or losses on available-for-sale securities are excluded from net income and reported as an amount net of taxes as a separate component of other comprehensive income included in shareholders' equity. Premiums or discounts on held-to-maturity and available-for-sale securities are amortized or accreted into income using the interest method. Realized gains or losses on sales of held-to-maturity or available-for-sale securities are recorded using the specific identification method.

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Management evaluates securities for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows; OTTI related to credit loss, which must be recognized in the income statement and; OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

#### Loans Held for Sale

SBA loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated market value in the aggregate. Net unrealized losses are recognized through a valuation allowance by charges to income. Gains or losses realized on the sales of loans are recognized at the time of sale and are determined by the difference between the net sales proceeds and the carrying value of the loans sold, adjusted for any servicing asset or liability. Gains and losses on sales of loans are included in noninterest income.

#### Loans

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances reduced by any charge-offs or specific valuation accounts and net of any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans.

Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan.

Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. The accrual of interest on loans is discontinued when principal or interest is past due 90 days based on the contractual terms of the loan or when, in the opinion of management, there is reasonable doubt as to collectability. When loans are placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Income on nonaccrual loans is subsequently recognized only to the extent that cash is received and the loan's principal balance is deemed collectible. Interest accruals are resumed on such loans only when they are brought current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to all principal and interest.

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

The allowance consists of specific and general reserves. Specific reserves relate to loans that are individually classified as impaired. The Bank considers a loan to be impaired when it is probable that the Bank will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Factors considered by the Bank in determining impairment include payment status, collateral value, and the probability of collecting all amounts when due. Measurement of impairment is based on the expected future cash flows of an impaired loan, which are to be discounted at the loan's effective interest rate, or measured by reference to an observable market value, if one exists, or the fair value of the collateral for a collateral-dependent loan. The Bank selects the measurement method on a loan-by-loan basis except that collateral-dependent loans for which foreclosure is probable are measured at the fair value of the collateral. The Bank recognizes interest income on impaired loans based on its existing methods of recognizing interest income on nonaccrual loans. Loans, for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Bank determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

General reserves cover non-impaired loans and are based on management's judgment using historical loss experience data for each portfolio segment, adjusted for the effects of qualitative or environmental factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio segment's established loss factors. Qualitative factors include consideration of the following: changes in lending policies and procedures; changes in economic conditions, changes in the nature and volume of the portfolio; changes in the experience, ability and depth of lending management and other relevant staff; changes in the volume and severity of past due, nonaccrual and other adversely graded loans; changes in the loan review system; changes in the value of the underlying

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

collateral for collateral-dependent loans; concentrations of credit and the effect of other external factors such as competition and legal and regulatory requirements.

Portfolio segments identified by the Bank include construction and land development, real estate other, commercial and consumer loans. Relevant risk characteristics for these portfolio segments generally include debt service coverage, loan-to-value ratios and financial performance on non-consumer loans and credit scores, debt-to income, collateral type and loan-to-value ratios for consumer loans.

#### Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Bank, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

#### Servicing Rights

Servicing rights are recognized separately when they are acquired through sale of loans. Servicing rights are initially recorded at fair value with the income statement effect recorded in gain on sale of loans. Fair value is based on a valuation model that calculates the present value of estimated future cash flows from the servicing assets. The valuation model uses assumptions that market participants would use in estimating cash flows from servicing assets, such as the cost to service, discount rates and prepayment speeds. The Bank compares the valuation model inputs and results to published industry data in order to validate the model results and assumptions. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to the carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. For purposes of measuring impairment, the Bank has identified each servicing asset with the underlying loan being serviced. A valuation allowance is recorded where the fair value is below the carrying amount of the asset. If the Bank later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and changes in the discount rates.

Servicing fee income which is reported on the income statement as servicing income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal and recorded as income when earned. The amortization of servicing rights and changes in the valuation allowance are netted against loan servicing income.

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Other Real Estate Owned

Real estate acquired by foreclosure or deed in lieu of foreclosure is recorded at fair value at the date of foreclosure, establishing a new cost basis by a charge to the allowance for loan losses, if necessary. Other real estate owned is carried at the lower of the Bank's carrying value of the property or its fair value, less estimated costs of disposition. Fair value is based on current appraisals less estimated selling costs. Any subsequent write-downs are charged against operating expenses. Operating expenses of such properties, net of related income, and gains and losses on their disposition are included in other operating expenses.

## Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful lives, which ranges from three to seven years for furniture, equipment and computer equipment. Leasehold improvements are amortized using the straight-line method over the estimated useful lives of the improvements or the remaining lease term, whichever is shorter. Expenditures for betterments or major repairs are capitalized and those for ordinary repairs and maintenance are charged to operations as incurred.

#### Advertising Costs

The Bank expenses the costs of advertising in the period incurred.

### Comprehensive Income

Changes in unrealized gain on available-for-sale securities are the only component of accumulated other comprehensive income for the Bank.

## Income Taxes

Deferred income taxes are computed using the asset and liability method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the financial statements. A valuation allowance is established to reduce the deferred tax asset to the level at which it is "more likely than not" that the tax asset or benefits will be realized. Realization of tax benefits of deductible temporary differences and operating loss carryforwards depends on having sufficient taxable income of an appropriate character within the carryforward periods.

The Bank has adopted guidance issued by the Financial Accounting Standards Board ("FASB") that clarifies the accounting for uncertainty in tax positions taken or expected to be taken on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of income tax expense.

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial Instruments

In the ordinary course of business, the Bank has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit as described in Note K. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

#### Earnings Per Share ("EPS")

Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

#### Federal Home Loan Bank ("FHLB") Stock

The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on the ultimate recovery of par value. Both cash and stock dividends are reported as income.

#### Stock-Based Compensation

The Bank recognizes the cost of employee services received in exchange for awards of stock options, or other equity instruments, based on the grant-date fair value of those awards. This cost is recognized over the period which an employee is required to provide services in exchange for the award, generally the vesting period.

## Fair Value Measurement

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Current accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a Bank's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

See Note M for more information and disclosures relating to the Bank's fair value measurements.

#### **Reclassification**

Certain reclassifications have been made in the 2009 consolidated financial statements to conform to the presentation used in 2010. These classifications are of a normal recurring nature.

#### Adoption of New Accounting Standards

In July 2010, accounting standards were amended to require significantly more information about the credit quality of the Bank's loan portfolio. Although this statement addresses only disclosure and does not seek to change recognition or measurement, the disclosure represents a meaningful change in practice. New period-end related disclosures are reflected in these financial statements while new activity related disclosures will be effective in 2011.

In June 2009, accounting standards were amended to clarify when a transferor has surrendered control over transferred financial assets and thus is entitled to account for the transfer as a sale. The amendments establish specific conditions for accounting for the transfer of a financial asset, or a portion of a financial asset, as a sale. This guidance was effective for transfers occurring on or after January 1, 2010 and impacted when a loan participation or SBA loan sale could be accounted for as a sale and the related transferred asset derecognized by the Bank. Adoption of the standard by the Bank in 2010 did not have a material impact on its balance sheet or statement of operations other than a three month delay in the recognition of the sale and related gain on SBA loan sales due to the existence of recourse provisions commonly found in SBA loan sale agreements. See Note F for additional details about the impact of this new accounting standard in 2010.

### NOTES TO FINANCIAL STATEMENTS (Continued)

## December 31, 2010 and 2009

## NOTE B INVESTMENT SECURITIES

Debt and equity securities have been classified in the statements of condition according to management's intent. The carrying amount of securities and their approximate fair values at December 31 were as follows:

				Gross realized	Gross Unrealized		Fair
	Am	ortized Cost	Gain		Losses		Value
Available-for-Sale:							
December 31, 2010							
U.S. Government							
Agency Securities	\$	1,717,359	\$	51,762	\$	\$	1,769,121
State and Municipal							
Securities		3,270,000					3,270,000
	\$	4,987,359	\$	51,762	\$	\$	5,039,121
December 31, 2009							
U.S. Government							
Agency Securities	\$	2,746,618	\$	51,288	\$	\$	2,797,906
State and Municipal							
Securities		3,450,000					3,450,000
	\$	6,196,618	\$	51,288	\$	\$	6,247,906
	+	.,,		- ,= 0 0		-	., .,

Investment securities carried at approximately \$1,769,000 and \$1,755,000 at December 31, 2010 and 2009, respectively, were pledged to secure public deposits and for other purposes as permitted or required by law.

The scheduled maturities of securities at December 31, 2010 were as follows:

		Available-for-Sale						
	ł	Amortized Cost		Fair Value				
Due in One Years to Three Years	\$	1,717,359	\$	1,769,121				
Due from Three Years to Five Years								
Due after Ten Years		3,270,000		3,270,000				
	\$	4,987,359	\$	5,039,121				

### NOTE C LOANS

The Bank's loan portfolio consists primarily of loans to borrowers within Southern California. Although the Bank seeks to avoid concentrations of loans to a single industry or based upon a single class of collateral, real estate and real estate associated businesses are among the principal industries in the Bank's market area and, as a result, the Bank's loan and collateral portfolios are, to some degree, concentrated in those industries.

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

## NOTE C LOANS (Continued)

A summary of the changes in the allowance for loan losses as of December 31 follows:

	2010	2009
Beginning Balance	\$ 6,869,910	\$ 5,103,949
Additions to the Allowance Charged to Expense	2,394,000	5,820,000
Recoveries on Loans Charged Off	29,956	112,621
	9,293,866	11,036,570
Less Loans Charged Off	(3,351,877)	4,166,660)
Ending Balance	\$ 5,941,989	\$ 6,869,910

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by impairment method as of December 31, 2010 (dollars in thousands):

Allowances for Loan Losses	Evaluated for Impairment Individually Collectively Total									
Construction and Land Development	\$	uurj	\$	91	\$	91				
Real Estate Other		130		3,692		3,822				
Commercial		162		1,728		1,890				
Consumer				139		139				
	\$	292	\$	5,650	\$	5,942				

Loans	luated for vidually	Total			
Construction and Land Development	\$ 1,171	\$ 2,666	\$	3,837	
Real Estate Other	8,198	131,496		139,694	
Commercial	519	111,649		112,168	
Consumer		228		228	
	\$ 9,888	\$ 246,039	\$	255,927	

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy, credit documentation, and current economic trends, among other factors. The Bank analyzes loans individually by classifying the loans as to credit risk. This analysis typically includes larger, non-homogeneous loans such as commercial real estate and commercial and industrial loans. This analysis is performed on an ongoing basis as new information is obtained. The Bank uses the following definitions for risk ratings:

**Special Mention** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

## NOTES TO FINANCIAL STATEMENTS (Continued)

### December 31, 2010 and 2009

## NOTE C LOANS (Continued)

**Substandard** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Impaired** A loan is considered impaired, when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement.

Loans listed as pass include larger non-homogeneous loans not meeting the risk rating definitions above and smaller, homogeneous loans not assessed on an individual basis.

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows as of December 31 (dollars in thousands):

	Pass	Special Mention	Subst	andard	Im	paired	Total
December 31, 2010							
Construction and Land Development	\$ 2,666	\$	\$		\$	1,171	\$ 3,837
Real Estate Other							
1 - 4 Family Residential	28,554						28,554
Commercial Real Estate and Other	95,954			6,988		8,198	111,140
Commercial	109,639			2,010		519	112,168
Consumer	228						228
	\$ 237,041	\$	\$	8,998	\$	9,888	\$ 255,927

Past due and nonaccrual loans were as follows as of December 31 (dollars in thousands):

		Still Accruing 30 - 89 Days Over 90 Days Past Due Past Due		Noi	naccrual
December 31, 2010					
Construction and Land Development	\$		\$	\$	1,171
Real Estate Other					
1 - 4 Family Residential					
Commercial Real Estate and Other					5,370
Commercial		9			208
Consumer					
	\$	9	\$	\$	6.749
	Ψ		Ψ	Ψ	0,717
			E 17		
			F-17		

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

### December 31, 2010 and 2009

## NOTE C LOANS (Continued)

Individually impaired loans were as follows as of December 31 (dollars in thousands):

	Pr	npaid incipal alance												Related Recorded		Related Recorded		Recorded		corded 1		nterest ncome cognized
December 31, 2010																						
With no Related Allowance Recorded																						
Construction and Land Development	\$	1,171	\$	1,171	\$		\$	1,180	\$													
Real Estate Other																						
1 - 4 Family Residential																						
Commercial Real Estate and Other		7,276		7,276				8,409		242												
Commercial		172		172				180		7												
Consumer																						
With an Allowance Recorded																						
Construction and Land Development																						
Real Estate Other																						
1 - 4 Family Residential																						
Commercial Real Estate and Other		922		922		130		944		51												
Commercial		347		347		162		384		20												
Consumer																						
	\$	9,888	\$	9,888	\$	292	\$	11,097	\$	320												

The Bank has pledged certain loans as collateral for borrowings. These loans totaled approximately \$246.9 million as of December 31, 2010. See Note F for more information on these borrowing arrangements.

The following is a summary of the investment in impaired loans, the related allowance for loan losses, income recognized thereon and information pertaining to nonaccrual and past due loans as of December 31:

		2009
Recorded Investment in Impaired Loans	\$	5,957,000
Related Allowance for Loan Losses	\$	213,000
Average Recorded Investment in Impaired Loans	\$	3,954,000
Interest Income Recognized During Impairment	\$	16,000
Loans on Nonaccrual	\$	5,957,000
Loans Past Due over 90 Days Still Accruing	\$	
	F-	18

#### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

#### NOTE C LOANS (Continued)

The Bank also originated SBA loans and other governmental guaranteed loans which it periodically sells to governmental agencies and institutional investors. Revenues generated from the origination of loans guaranteed by the Small Business Administration under its various programs and sale of the guaranteed portions of those loans contribute to the Bank's income. Funding for these SBA programs depends on annual appropriations by the U.S. Congress.

The Bank was servicing approximately \$49,985,000 and \$43,925,000 in SBA loans previously sold as of December 31, 2010 and 2009, respectively. The Bank has recorded servicing assets related to these loans totaling \$184,671 and \$282,951 as of December 31, 2010 and 2009, respectively. The estimated fair value of the servicing assets approximated the carrying value as of December 31, 2010 and 2009. Fair value is estimated by discounting estimated future cash flows from the servicing assets using discount rates that approximate current market rates over the expected lives of the loans being serviced. For purposes of measuring impairment, the Bank has identified each servicing asset with the underlying loan being serviced. A valuation allowance is recorded where the fair value is below the carrying amount of the asset.

### NOTE D PREMISES AND EQUIPMENT

A summary of premises and equipment as of December 31 follows:

	2010	2009
Leasehold Improvements	\$ 245,040	\$ 207,868
Furniture, Fixtures, and Equipment	690,524	538,574
Computer Equipment	451,479	373,766
	1,387,043	1,120,208
Less Accumulated Depreciation and Amortization	(1,046,556)	(850,996)
	\$ 340,487	\$ 269,212

The minimum rental payments shown above are given for the existing lease obligations and are not a forecast of future rental expense.

The Bank has entered into several leases for its branches, which expire at various dates through 2018. These leases include provisions for periodic rent increases as well as payment by the lessee of certain operating expenses. Rental expense relating to these leases was approximately \$411,000 and \$295,000 for the years ended December 31, 2010 and 2009, respectively.

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

### NOTE D PREMISES AND EQUIPMENT (Continued)

At December 31, 2010 the future lease rental payable under noncancellable operating lease commitments for the Bank's branches and business loan centers were as follows:

2011	\$ 362,339
2012	203,109
2013	205,939
2014	208,856
2015	211,860
Thereafter	239,919
	\$ 1,432,022

The minimum rental payments shown above are given for the existing lease obligations and are not a forecast of future rental expense.

### NOTE E DEPOSITS

At December 31, 2010 the scheduled maturities of time deposits are as follows:

2011	\$ 7,975,008
2012	5,447,657
2013	4,337,371
2014	82,593
2015	917,086
Thereafter	8,363,000

\$ 27,122,715

### NOTE F BORROWING ARRANGEMENTS

The Bank may borrow up to \$11,000,000 overnight on an unsecured basis from three of its correspondent banks. As of December 31, 2010, no amounts were outstanding under these arrangements.

The Bank has borrowing capacity of \$51.7 million from the Federal Reserve Bank discount window. The Bank has pledged loans of approximately \$80.7 million as collateral for this line.

The Bank also has a borrowing arrangement with the Federal Home Loan Bank of San Francisco ("FHLBSF") secured by various loans. As of December 31, 2010, the Bank has remaining borrowing capacity of \$34.4 million after its existing advances with the FHLBSF and was collateralized by loans of approximately \$166.2 million.

As of December 31, 2010, other borrowings consist of SBA loans sold in the fourth quarter of 2010. Certain recourse provision in SBA sales agreements cause a delay in the recognition of the sale transaction under current accounting standards. Proceeds from SBA loan sales are recognized as a secured borrowing until the recourse provisions expire, which is typically three months after the settlement date. Upon expiration of the recourse provisions, the Bank recognizes a gain on the sale and

## **BEACH BUSINESS BANK**

## NOTES TO FINANCIAL STATEMENTS (Continued)

### December 31, 2010 and 2009

## NOTE F BORROWING ARRANGEMENTS (Continued)

derecognizes the loan receivable and the related secured borrowing. During February 2011, the recourse provisions have been lifted; therefore, gains will be recognized upon loan settlement.

### NOTE G OTHER EXPENSES

Other expenses as of December 31 are comprised of the following:

	2010			2009
Data Processing	\$	268,707	\$	253,015
Marketing and Business Promotion		210,374		162,958
Professional Fees		447,625		235,148
Office Expenses		331,496		269,146
Insurance		39,642		46,597
Director Fees and Expenses		184,345		214,517
Regulatory Expense		418,207		412,765
Collection Expenses		50,590		911,426
Other Expenses		351,217		302,699
	\$	2,302,203	\$	2,808,271

#### NOTE H EARNINGS PER SHARE ("EPS")

The following is a reconciliation of net income (loss) and shares outstanding to the income and number of shares used to compute EPS:

	2010		2009	9	
		Income	Shares	Loss	Shares
Net Income (Loss) as Reported	\$	1,618,523		\$ (5,550,432)	
Accretion of Preferred Stock		(60,000)		(55,000)	
Dividends Paid on Preferred					
Stock		(490,500)		(177,125)	
Weighted Average Shares					
Outstanding			4,036,484		4,036,984
-					
Used in Basic EPS		1,068,023	4,036,484	(5,782,557)	4,036,984
Dilutive Effect of Outstanding:					
Stock Options					
Restricted Stock Grants			21,042		
Used in Dilutive EPS	\$	1,068,023	4,057,526	\$ (5,782,557)	4,036,984

At December 31, 2010 and 2009 there were 551,300 and 505,750 stock options, respectively, that could potentially dilute earnings per share that were not included in the computation of diluted earnings per share because to do so would have been antidilutive.

# **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

# NOTE I INCOME TAXES

The income tax expense for the years ended December 31, is comprised of the following:

	20	10	2009
Current Taxes:			
Federal	\$	\$	(1,099,800)
State		1,000	800
		1,000	(1,099,000)
Deferred	(	1,000)	1,099,000
	\$	\$	

Deferred taxes are a result of differences between income tax accounting and generally accepted accounting principles with respect to income and expense recognition. The following is a summary of the components of the net deferred tax asset accounts recognized in the accompanying statements of financial condition at December 31:

	2010	2009
Deferred Tax Assets:		
Allowance for Loan Losses Due to Tax Limitations	\$ 1,615,000	\$ 2,306,000
Stock-Based Compensation	110,000	99,000
Operating Loss Carryforwards and Tax Credits	1,517,000	484,000
Other Real Estate Owned		1,282,000
Other	785,000	533,000
	4,027,000	4,704,000
Valuation Allowance	(3,282,000)	(3,939,000)
Deferred Tax Liabilities:		
Depreciation Differences	(27,000)	(13,000)
Loan Fees	(448,000)	(487,000)
Other	(99,000)	(95,000)
	(574,000)	(595,000)
Net Deferred Tax Assets	\$ 171,000	\$ 170,000

The valuation allowance was established because the Bank has not reported earnings sufficient enough to support the full recognition of the deferred tax assets. The Bank has net operating loss carryforwards of approximately \$2,841,000 for Federal and \$7,707,000 for California franchise tax purposes. Net operating loss carryforwards, to the extent not used will expire in 2030.

The Bank is subject to federal and California franchise tax. Income tax returns for the years ended December 31, 2009, 2008 and 2007 are open to audit by the federal authorities and income tax returns for the years ended December 31, 2009, 2008, 2007 and 2006 are open to audit by California authorities. Unrecognized tax benefits are not expected to significantly increase or decrease within the next twelve months.

### **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

# NOTE I INCOME TAXES (Continued)

A comparison of the federal statutory income tax rates to the Bank's effective income tax rates at December 31 follows:

		2010		2009	
	1	Amount	Rate	Amount	Rate
Tax Expense at Statutory Rate	\$	550,000	34.0% \$	(1,887,000)	(34.0)%
State Franchise Tax, Net of Federal Benefit		53,000	3.3%	(439,000)	(7.9)%
Stock-Based Compensation		24,000	1.5%	90,000	1.6%
Valuation Allowance		(656,000)	(40.5)%	2,272,000	41.0%
Other Items		29,000	1.7%	(36,000)	(0.7)%
	\$		\$		

# NOTE J RELATED PARTY TRANSACTIONS

Deposits from certain directors, officers and their related interests with which they are associated held by the Bank at December 31, 2010 and 2009 amounted to approximately \$7,097,000 and \$15,227,000, respectively.

### NOTE K COMMITMENTS

In the ordinary course of business, the Bank enters into financial commitments to meet the financing needs of its customers. These financial commitments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk not recognized in the Bank's financial statements.

The Bank's exposure to loan loss in the event of nonperformance on commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments as it does for loans reflected in the financial statements.

As of December 31, 2010 and 2009, the Bank had the following outstanding financial commitments whose contractual amount represents credit risk:

	2010	2009
Commitments to Extend Credit	\$ 49,276,000	\$ 36,321,000
Letters of Credit	795,000	569,000
	\$ 50,071,000	\$ 36,890,000

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the total amounts do not necessarily represent future cash requirements. The Bank evaluates each client's credit worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank is based on management's credit evaluation of

### **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

#### NOTE K COMMITMENTS (Continued)

the customer. The majority of the Bank's commitments to extend credit and standby letters of credit are secured by real estate.

#### NOTE L STOCK BASED COMPENSATION

The Bank's 2003 Stock Plan was approved by its shareholders in May 2003. Under the terms of the 2003 Stock Plan, officers and key employees may be granted both nonqualified and incentive stock options and directors and other consultants, who are not also an officer or employee, may only be granted nonqualified stock options. The Plan provides for options to purchase 1,100,000 shares of common stock at a price not less than 100% of the fair market value of the stock on the date of grant. However, at the time of any grant of an option under this plan, the total number of shares that may be optioned and sold under the Plan, taking into consideration all previously issued option grants, shall be limited to no more than 15% of the total number of shares of stock issued and outstanding. Based on this limitation, the maximum number of shares which could have been granted as of December 31, 2010 was 605,563. Stock options expire no later than five to ten years from the date of the grant and generally vest over four years. The Plan provides for accelerated vesting if there is a change of control, as defined in the Plan. The Bank recognized stock-based compensation cost of \$122,400 and \$265,000 in 2010 and 2009, respectively. Tax benefits in 2010 and 2009 related to stock-based compensation were approximately \$22,000 and \$43,000, respectively.

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions presented below:

		2010	2009			
Expected Volatility		34.08%	6	28.73%		
Expected Term	4	5.1 Years		6.3 Years		
Expected Dividends		None		None		
Risk Free Rate		1.79%	6	2.60%		
Grant Date Fair Value	\$	1.74	\$	1.63		

Since the Bank has a limited amount of historical stock activity the expected volatility is based on the historical volatility of similar banks that have a longer trading history. The expected term represents the estimated average period of time that the options remain outstanding. Since the Bank does not have sufficient historical data on the exercise of stock options, the expected term is based on the "simplified" method that measures the expected term as the average of the vesting period and the contractual term. The risk free rate of return reflects the grant date interest rate offered for zero coupon U.S. Treasury bonds over the expected term of the options.

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

### NOTE L STOCK BASED COMPENSATION (Continued)

A summary of the status of the Bank's stock option plan as of December 31, 2010 and changes during the year ending thereon is presented below:

	Shares	Weighted- Average ercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at Beginning of Year	505,750	\$ 10.15		
Granted	120,600	\$ 5.24		
Exercised		\$		
Forfeited	(75,050)	\$ 9.83		
Outstanding at End of Year	551,300	\$ 9.12	4.4 Years	None
Options Exercisable	386,888	\$ 10.72	3.7 Years	None

As of December 31, 2010, there was approximately \$262,000 of total unrecognized stock-based compensation cost that will be recognized over a weighted average period of 2.1 years.

The Bank grants restricted common stock in connection with its annual incentive programs. As of December 31, 2010 restricted stock of 42,517 shares will vest upon the repayment of the preferred stock or upon the U.S. Treasury no longer holding any of the preferred stock. As of December 31, 2010 restricted stock of 31,882 shares will vest over a three year period provided certain annual and net income goals are met. The Bank recognized compensation costs of approximately \$245,000 and \$235,500 for 2010 and 2009, respectively. Tax benefits related to the restricted stock grants were approximately \$100,000 and \$97,000 for 2010 and 2009, respectively. A summary of the restricted stock activity during the year ended December 31, 2010, is presented below:

	Shares	Ave Gran	ghted- erage t-Date Value
Nonvested at January 1, 2010	18,988	\$	3.95
New Stock Grants	55,411	\$	4.25
Shares Vested and Issued		\$	
Shares Forfeited		\$	
Nonvested at December 31, 2010	74,399	\$	4.17

# NOTE M FAIR VALUE MEASUREMENT

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value:

<u>Securities</u>: The fair values of securities available for sale are determined by matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

### NOTE M FAIR VALUE MEASUREMENT (Continued)

<u>Collateral-Dependent Impaired Loans:</u> The Bank does not record loans at fair value on a recurring basis. However, from time to time, fair value adjustments are recorded on these loans to reflect partial write-downs, through charge-offs or specific reserve allowances, that are based on the current appraised or market-quoted value of the underlying collateral. Fair value estimates for collateral-dependent impaired loans are obtained from real estate brokers or other third-party consultants (Level 3).

<u>Other Real Estate Owned:</u> Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned are measured at the lower of the carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a level 3 classification. In cases where the carrying amount exceeds the fair value, less cost to sell, an impairment loss is recognized.

The following table provides the hierarchy and fair value for each major category of assets and liabilities measured at fair value at December 31, 2010 and 2009:

	Fair Value Measurements Using						
	Level 1		Level 2		Level 3		Total
December 31, 2010							
Assets measured at fair value on a recurring basis							
Securities Available for Sale	\$	\$	5,039,000	\$		\$	5,039,000
Assets measured at fair value on a non-recurring basis							
Collateral-Dependent Impaired Loans, Net of Specific Reserves	\$	\$		\$	2,294,000	\$	2,294,000
Other Real Estate Owned	\$	\$		\$	162,000	\$	162,000
December 31, 2009							
Assets measured at fair value on a recurring basis							
Securities Available for Sale	\$	\$	6,248,000	\$		\$	6,248,000
Assets measured at fair value on a non-recurring basis							
Collateral-Dependent Impaired Loans, Net of Specific Reserves	\$	\$		\$	3,108,000	\$	3,108,000
Other Real Estate Owned	\$	\$		\$	2,100,000	\$	2,100,000

Collateral-dependent impaired loans, which are measured for impairment using the fair value of the collateral, had a carrying value of approximately \$2,301,000 and \$3,321,000, with specific reserves of approximately \$7,000 and \$213,000 as of December 31, 2010 and 2009, respectively.

Other real estate owned which is measured at the lower of carrying amount or fair value less costs to sell, had a carrying amount of approximately \$162,000 at December 31, 2010 with no write downs during 2010. As of December 31, 2009, other real estate owned had a carrying amount of approximately \$2,100,000 after a write down of \$400,000 charged to expense in 2009.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

#### NOTE N FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding the current interest rate environment and future expected loss experience, economic conditions, cash flows and risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on financial instruments both on and off the balance sheet without attempting to estimate the value of anticipated future business, and the value of assets and liabilities that are not considered financial instruments. Additionally, tax consequences related to the realization of the unrealized gains and losses can have a potential effect on fair value estimates and have not been considered in many of the estimates

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

#### Financial Assets

The carrying amounts of cash, short-term investments, due from customers on acceptances, and Bank acceptances outstanding are considered to approximate fair value. Short-term investments include federal funds sold, securities purchased under agreements to resell, and interest bearing deposits with Banks. The fair values of investment securities, including available for sale, are generally based on matrix pricing. The fair value of loans are estimated using a combination of techniques, including discounting estimated future cash flows and quoted market prices of similar instruments where available.

### Financial Liabilities

The carrying amounts of deposit liabilities payable on demand, commercial paper, and other borrowed funds are considered to approximate fair value. For fixed maturity deposits, fair value is estimated by discounting estimated future cash flows using currently offered rates for deposits of similar remaining maturities. The fair value of long-term debt is based on rates currently available to the Bank for debt with similar terms and remaining maturities.



### **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

# NOTE N FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

#### **Off-Balance Sheet Financial Instruments**

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements. The fair value of these financial instruments is not material.

	20	10		20	09	
	arrying mount	Fa	air Value	Carrying Amount	Fa	air Value
Financial Assets:						
Cash and Cash Equivalents	\$ 39,561	\$	39,561	\$ 15,558	\$	15,558
Time Deposits in Financial Institutions	7,334		7,334	15,477		15,477
Investment Securities	5,039		5,039	6,248		6,248
Loans, net	249,795		255,569	210,491		226,928
FHLB and Other Bank Stock	1,253		1,253	992		992
Accrued Interest Receivable	1,040		1,040	981		981
Financial Liabilities:						
Deposits	264,029		266,168	212,083		214,376
Other Borrowings	3,754		3,754	5,000		5,024
Accrued Interest and Other Liabilities	3,815		3,815	3,305		3,305
ΝΟΤΕ Ο - ΡΕСΙΙΙ ΑΤΟΡΥ ΜΑΤΤΕΡς						

#### NOTE O REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2010, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2010, the most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action (there are no conditions or events since that notification that management believes have changed the Bank's category). To be categorized as well capitalized, the Bank must maintain minimum ratios as set forth in the table below.

### **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### December 31, 2010 and 2009

# NOTE O REGULATORY MATTERS (Continued)

The following table also sets forth the Bank's actual capital amounts and ratios (dollar amounts in thousands):

		Actua	1	Am For Caj Adequa Purpo	acy	tal Required To Be W Capitali Under Pr Correct Provisio	Vell- ized ompt tive
	A	mount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2010:							
Total Capital (to Risk-Weighted Assets)	\$	39,450	15.0%	\$ 21,085	8.0% \$	\$ 26,356	10.0%
Tier 1 Capital (to Risk-Weighted Assets)	\$	36,121	13.7%	\$ 10,542	4.0% \$	\$ 15,813	6.0%
Tier 1 Capital (to Average Assets)	\$	36,121	11.8%	\$ 12,246	4.0% \$	\$ 15,308	5.0%
As of December 31, 2009:							
Total Capital (to Risk-Weighted Assets)	\$	37,944	15.6%	\$ 19,475	8.0% \$	\$ 24,343	10.0%
Tier 1 Capital (to Risk-Weighted Assets)	\$	34,854	14.3%	\$ 9,737	4.0% \$	\$ 14,606	6.0%
Tier 1 Capital (to Average Assets)	\$	34,854	13.6%	\$ 10,290	4.0% \$	\$ 12,863	5.0%

The California Financial Code provides that a bank may not make a cash distribution to its shareholders in excess of the lesser of the Bank's undivided profits or the Bank's net income for its last three fiscal years less the amount of any distribution made by the Bank's shareholders during the same period without the approval in advance of the Commissioner of California Department of Financial Institutions.

#### NOTE P PREFERRED STOCK

On January 30, 2009 in connection with the Troubled Assets Relief Program ("TARP"), the Bank received \$6,000,000 from the U.S. Treasury in exchange for the issuance 6,000 shares of the Bank's Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A and a related warrant for 300 shares of the Bank's Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series B, which represents 5% of the Series A Preferred Stock. The aggregate redemption price of both Series A and Series B Preferred Stock will be \$6,300,000. The difference between the aggregate redemption price and net proceeds or \$300,000 will be accreted against retained earnings over the estimated five-year life of the Preferred Stock reducing the reported income available for common shareholders.

Both Series A and Series B Preferred Stock will qualify as Tier 1 capital. The Preferred Stock, Series A will pay non-cumulative dividends at a rate of 5% per year for the first five years and 9% per year thereafter. The Preferred Stock, Series B will pay non-cumulative dividends at a rate of 9% per year. The Series A Preferred Stock may be redeemed by the Bank after three years. The Series B Preferred Stock may be redeemed after all of the Series A Preferred Stock has been redeemed.

# **BEACH BUSINESS BANK**

# STATEMENTS OF FINANCIAL CONDITION

# Unaudited

	J	une 30, 2011	Dece	ember 31, 2010
ASSETS				
Cash and Due from Banks	\$	8,961,028	\$	6,128,506
Interest-Bearing Deposits in Financial Institutions		6,531,325		6,272,594
Federal Funds Sold		25,440,000		27,160,000
TOTAL CASH AND CASH EQUIVALENTS		40,932,353		39,561,100
Time Deposits in Financial Institutions		8,880,380		7,334,368
Investment Securities Available for Sale		6,821,176		5,039,121
Loans:				
Construction and Land Development		6,038,358		3,837,446
Real Estate Other		140,931,342		139,693,329
Commercial		102,002,558		112,167,537
Consumer		101,616		228,237
TOTAL LOANS		249,073,874		255,926,549
Net Deferred Loan (Fees) Costs		(329,656)		(189,834)
Allowance for Loan Losses		(6,019,867)		(5,941,989)
NET LOANS		242,724,351		249,794,726
Accrued Interest		941,157		983,604
Premises and Equipment		354,181		340,487
Federal Home Loan and Other Bank Stock, at Cost		1,447,846		1,252,947
Other Real Estate Owned ("OREO")				161,854
Other Assets		2,107,859		3,314,030
	\$	304,209,303	\$	307,782,237

The accompanying notes are an integral part of these financial statements.

# **BEACH BUSINESS BANK**

# STATEMENTS OF FINANCIAL CONDITION (Continued)

# Unaudited

	J	lune 30, 2011	D	ecember 31, 2010
LIABILITIES AND SHAREHOLDERS'				
EQUITY				
Deposits:				
Noninterest-Bearing Demand	\$	62,904,037	\$	62,740,333
Interest-bearing Demand		14,095,499		15,171,433
Money Market Accounts		39,330,581		38,381,090
Savings		121,483,846		120,613,914
Time Deposits Under \$100,000		18,474,670		19,558,140
Time Deposits \$100,000 and Over		6,822,683		7,564,575
TOTAL DEPOSITS		263,111,316		264,029,485
Other Borrowings		200,111,010		3,753,828
Accrued Interest and Other Liabilities		4,047,534		3,815,205
		.,,		0,010,200
TOTAL LIABILITIES		267,158,850		271,598,518
Commitments and Contingencies				
Shareholders' Equity:				
Preferred Stock 10,000,000 Shares Authorized, No				
Par Value, Series A Shares and Series B Shares				
Issued and Outstanding 6,000 and 300,		( 100 110		6 002 110
Respectively		6,123,110		6,093,110
Common Stock 30,000,000 Shares Authorized, No				
Par Value; Shares Issued and Outstanding,		25 550 0.15		25 550 045
4,036,984 in 2011 and 2010		37,779,845		37,779,845
Additional Paid-in Capital		1,293,400		1,245,400
Accumulated Deficit		(8,182,149)		(8,986,398)
Accumulated Other Comprehensive				
Income Unrecognized Gain on Available-for-Sale				
Securities		36,247		51,762
TOTAL SHAREHOLDERS' EQUITY		37,050,453		36,183,719
	\$	304,209,303	\$	307,782,237

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF OPERATIONS

### For the Six Months Ended June 30, 2011 and 2010

# Unaudited

	For the Six Months Ended			
	June 30, 2011	June 30, 2010		
INTEREST INCOME				
Interest and Fees on Loans	\$ 7,606,70			
Interest on Interest-Bearing Deposits	52,902	2 108,650		
Interest on Investment Securities	109,894	4 106,547		
Interest on Federal Funds Sold	16,192	2 18,882		
TOTAL INTEREST INCOME	7,785,69	5 6,982,093		
INTEREST EXPENSE				
Interest-bearing demand deposits	44,80	9 62,965		
Interest on Money Market	164,92	8 167,453		
Interest on Savings	622,69	6 906,074		
Interest on Time Deposits	469,52	1 622,949		
Interest on Other Borrowings	54	4 93,599		
TOTAL INTEREST EXPENSE	1,302,00	8 1,853,040		
NET NTEDECT INCOME	( 492 ( 9)	5 100 052		
NET INTEREST INCOME	6,483,68			
Provision for Loan Losses	686,00	0 860,000		
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES NONINTEREST INCOME	5,797,68′	7 4,269,053		
Service Charges, Fees and Other	291,18	6 244,888		
Loan Servicing	201,02			
Recovery of Collection Expense	- ,-	279,140		
Gain on Sale of Loans	608,98			
Gain on Sale of OREO	1,90			
	1,103,09	7 956,283		
NONINTEREST EXPENSE	, ,	,		
Salaries and Employee Benefits	3,335,61	8 2,729,829		
Occupancy and Equipment Expense	550,78			
Data Processing Expense	160,762	2 129,066		
Professional Services Expense	424,06			
FDIC Insurance Expense	230,25			
OREO Expense	25,87			
Other Expenses	1,175,674			
	5,903,03	5 4,617,181		
INCOME BEFORE INCOME TAXES	997,74	9 608,155		
Income Taxes				
NET INCOME	997,74	9 608,155		
Less Preferred Stock Dividends and Discount Accretion	(193,50	0) (357,000)		

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NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$ 804,249	\$ 251,155
NET INCOME PER SHARE BASIC	\$ 0.20	\$ 0.06
NET INCOME PER SHARE DILUTED	\$ 0.20	\$ 0.06
F-32		

# **BEACH BUSINESS BANK**

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

# For the Year Ended December 31, 2010 and the Six Months Ended June 30, 2011

			Prefer Number	red Stock	Comm	on Stock	Additional	Ac	cumulated Other	
		nprehensive Income		Amount	Number of Shares	Amount	Paid-in Capital	AccumulatedCor Deficit		e Total
Balance at December 31,		meome	Shures	mount	Shul es	iniouni	Cupitui	Denen	meome	Total
2009			6,300	\$ 6,033,110	4,036,984	\$ 37,779,845		) \$ (10,054,421) \$	51,288	\$ 34,932,822
Stock-Based Compensation							122,400	)		122,400
Dividends Paid on Preferred								(400,500)		(400 500)
Stock Accretion on Preferred								(490,500)		(490,500)
Stock				60,000				(60,000)		
Comprehensive Income:				00,000				(00,000)		
Net Income	\$	1,618,523						1,618,523		1,618,523
Unrealized Gain on										
Available-for-Sale										
Securities		474							474	474
Total Comprehensive Income	\$	1,618,997								
Balance at December 31,			( 200	6 002 110	4.026.004	27 770 045	1 245 40	(0.00( 200)	51 760	26 192 710
2010 Stock-Based Compensation			6,300	6,093,110	4,036,984	37,779,845	1,245,400		51,762	36,183,719 48,000
Dividends Paid on Preferred	Stoc	:k					40,000	(163,500)		(163,500)
Accretion on Preferred								(202,200)		(100,000)
Stock				30,000				(30,000)		
<b>Comprehensive Income:</b>										
Net Income	\$	997,749						997,749		997,749
Unrealized Loss on										
Available-for-Sale Securities		(15,515)							(15,515)	(15,515)
Securities		(15,515)							(15,515)	(15,515)
Total Comprehensive Income	\$	982,234								
Balance at June 30, 2011			6,300	\$ 6,123,110	4,036,984	\$ 37,779,845	\$ 1,293,400	) \$ (8,182,149) \$	36,247	\$ 37,050,453
The accompanying notes are an integral part of these financial statements.										

# STATEMENTS OF CASH FLOWS

### For the Six Months Ended June 30, 2011

# Unaudited

	June 30, 2011			June 30, 2010		
OPERATING ACTIVITIES						
Net Income (Loss)	\$	997,749	\$	608,155		
Adjustments to Reconcile Net Income (Loss) to Net Cash From						
Operating Activities:						
Depreciation and Amortization		99,545		92,651		
Stock-Based Compensation		48,000		69,000		
Provision for Loan Losses		686,000		860,000		
Other Real Estate Owned Write down and Loss on Sale		93,632				
Loans Originated for Sale		(7,715,843)		(1,076,877)		
Proceeds from Sale of Loans		8,460,113		1,145,590		
Gain on Sale of OREO		(1,900)		(170,000)		
Gain on Sale of SBA Loans		(608,989)		(85,681)		
Other Items		1,490,878		(490,622)		
NET CASH FROM OPERATING ACTIVITIES		3,549,185		952,216		
INVESTING ACTIVITIES						
Net Change in Time Deposits in Other Banks		(1,546,012)		6,164,812		
Purchase of Securities Available for Sale		(2,000,000)				
Proceeds from Maturities of Securities Available for Sale		190,000		1,180,000		
Net Change in Loans		6,140,433		(22,978,898)		
Proceeds from the Sale of Other Real Estate Owned		178,783		550,000		
Purchases of Federal Home Loan Bank and Other Bank Stock		(192,400)		(10,800)		
Purchases of Premises and Equipment		(113,239)		(213,134)		
NET CASH FROM INVESTING ACTIVITIES		2,657,565		(15,308,020)		
FINANCING ACTIVITIES		,		( - ) ) )		
Net Increase in Demand Deposits and Savings Accounts		907,193		25,789,256		
Net Decrease in Time Deposits		(1,825,362)		(2,679,263)		
Net Change in Other Borrowings		(3,753,828)				
Payment of Dividends on Preferred Stock		(163,500)		(327,000)		
NET CASH FROM FINANCING ACTIVITIES		(4,835,497)		22,782,993		
		(1,055,157)		22,102,793		
INCREASE IN CASH AND CASH FOUNTAL ENTS		1 271 252		9 427 190		
INCREASE IN CASH AND CASH EQUIVALENTS		1,371,253 39,561,100		8,427,189 15,557,560		
Cash and Cash Equivalents at Beginning of Period		59,501,100		15,557,500		
	<b>.</b>	10.000.070	<b>*</b>			
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	40,932,353	\$	23,984,749		
Supplemental Disclosures of Cash Flow Information:						
Interest Paid	\$	1,332,878	\$	1,887,386		
Taxes Paid/(Refunded), net	\$	(1,043,161)		261,000		
Transfer of Loans to Other Real Estate Owned	\$	252,029	\$			
Loans to Facilitate the Sale of Other Real Estate Owned	\$	250,000	\$	1,720,000		
The accompanying notes are on integral	Inort	of these finen	aial	statomonto		

The accompanying notes are an integral part of these financial statements.

### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### Unaudited

#### NOTE 1 Basis of Presentation

The accompanying unaudited financial statements of Beach Business Bank (the "Bank") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures, normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such SEC rules and regulations. Nevertheless, the Bank believes that the disclosures are adequate to make the information presented not misleading. These interim financial statements should be read in conjunction with the audited financial statements and notes thereto included in this registration statement.

In the opinion of management, all adjustments, including normal recurring adjustments necessary to present fairly the financial position of the Bank with respect to the interim consolidated financial statements and the results of its operations for the interim period ended June 30, 2011, have been included. The results of operations for interim periods are not necessarily indicative of the results for a full year. Certain reclassifications were made to prior year's presentations to conform to the current year. These reclassifications had no material impact on the Bank's previously reported financial statements.

#### NOTE 2 Recently Issued Accounting Pronouncements

In April 2011, the FASB issued an accounting standard updated to amend previous guidance with respect to troubled debt restructurings. This updated guidance is designed to assist creditors with determining whether or not a restructuring constitutes a troubled debt restructuring. In particular, additional guidance has been added to help creditors determine whether a concession has been granted and whether a debtor is experiencing financial difficulties. Both of these conditions are required to be met for a restructuring to constitute a troubled debt restructuring. The amendments in the update are effective for the first interim period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. The provisions of this update did not have a material impact on the Bank's financial position, results of operations or cash flows.

In July 2010, the FASB updated disclosure requirements with respect to the credit quality of financing receivables and the allowance for credit losses. According to the guidance, there are two levels of detail at which credit information must be presented the portfolio segment level and class level. The portfolio segment level is defined as the level where financing receivables are aggregated in developing a bank's systematic method for calculating its allowance for credit losses. The class level is the second level at which credit information will be presented and represents the categorization of financing related receivables at a slightly less aggregated level than the portfolio segment level. Banks are now required to provide the following disclosures as a result of this update: a rollforward of the allowance for credit losses at the portfolio segment level with the ending balances further categorized according to impairment method along with the balance reported in the related financing receivables at period end; additional disclosure of nonaccrual and impaired financing receivables by class as of period end; credit quality and past due/aging information by class as of period end; information surrounding the nature and extent of loan modifications and troubled-debt restructurings and their effect on the allowance for credit losses during the period; and detail of any significant purchases or sales of financing receivables during the period. The increased period-end disclosure requirements became

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

#### Unaudited

#### NOTE 2 Recently Issued Accounting Pronouncements (Continued)

effective for periods ending on or after December 15, 2010, with the exception of the additional disclosures surrounding troubled-debt restructurings, which were deferred in December 2010 in order to correspond to the expected clarification guidance to be issued with respect to troubled-debt restructurings. This clarification guidance was issued in April 2010, thus, the additional disclosures surrounding troubled-debt restructurings will be required for annual and interim reporting periods beginning on or after June 15, 2011. The increased disclosures for activity within a reporting period became effective for periods beginning on or after December 15, 2010. The provisions of this update expanded the Bank's current disclosures with respect to the credit quality of our financing receivables in addition to our allowance for loan losses.

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*. ASU 2010-06, which added disclosure requirements about significant transfers into and out of Levels 1 and 2, clarified existing fair value disclosure requirements about the appropriate level of disaggregation, and clarified that a description of the valuation techniques and inputs used to measure fair value was required for recurring and nonrecurring Level 2 and 3 fair value measurements. The Bank adopted these provisions of the ASU in preparing the Audited Financial Statements for the period ended December 31, 2010. The adoption of these provisions of this ASU, which was subsequently codified into Accounting Standards Codification Topic 820, "Fair Value Measurements and Disclosures," only affected the disclosure requirements for fair value measurements and as a result had no impact on the Bank's statements of income and condition. See Notes 9 and 10 to the Financial Statements for the disclosures required by this ASU.

This ASU also requires that Level 3 activity about purchases, sales, issuances, and settlements be presented on a gross basis rather than as a net number as currently permitted. This provision of the ASU is effective for the Bank's reporting period ending December 31, 2011. As this provision amends only the disclosure requirements for fair value measurements, the adoption has no impact on the Bank's statements of income and condition.

#### NOTE 3 Investment Securities

Debt and equity securities have been classified in the statements of condition according to management's intent. The carrying amount of securities and their approximate fair values at June 30 were as follows:

	A	amortized Cost	Fair Value		
June 30, 2011					
U.S. Government					
Agency Securities	\$	3,704,929	\$ 46,247	\$ (10,000)	\$ 3,741,176
State and Municipal Securities		3,080,000			3,080,000
	\$	6,784,929	\$ 46,247	\$ (10,000)	\$ 6,821,176
				F-36	

# **BEACH BUSINESS BANK**

### NOTES TO FINANCIAL STATEMENTS (Continued)

# June 30, 2011

# Unaudited

### NOTE 3 Investment Securities (Continued)

Investment securities carried at approximately \$747,000 at June 30, 2011 were pledged to secure public deposits and for other purposes as permitted or required by law.

The scheduled maturities of securities at June 30, 2011 were as follows:

		Available-for-Sale						
	A	Amortized Cost		Fair Value				
Due in One Year to Three Years	\$	704,929	\$	746,552				
Due from Three Years to Five Years		3,000,000		2,994,624				
Due after Ten Years		3,080,000		3,080,000				
	\$	6,784,929	\$	6,821,176				

### NOTE 4 Loans

The Bank's loan portfolio consists primarily of loans to borrowers within Southern California. Although the Bank seeks to avoid concentrations of loans to a single industry or based upon a single class of collateral, real estate and real estate associated businesses are among the principal industries in the Bank's market area and, as a result, the Bank's loan and collateral portfolios are, to some degree, concentrated in those industries.

A summary of the changes in the allowance for loan losses as of June 30 follows:

	3	30-Jun-11	31-Dec-10
Beginning Balance	\$	5,941,989	\$ 6,869,910
Additions to the Allowance Charged to Expense		686,000	2,394,000
Recoveries on Loans Charged Off		13,812	29,956
		6,641,801	9,293,866
Less Loans Charged Off		(621,934)	(3,351,877)
Ending Balance	\$	6,019,867	\$ 5,941,989
		F-37	
		F-37	

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

### Unaudited

#### NOTE 4 Loans (Continued)

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by impairment method as of June 30, 2011 (dollars in thousands):

	and	truction Land lopment	Real Estate Other		Commercial Consumer			Total		
Allowance for Loan Losses:										
Beginning of Year	\$	91	\$	3,822	\$	1,890	\$	139	\$	5,942
Provisions		25		255		543		(137)		686
Charge-offs				(353)		(269)				(622)
Recoveries						14				14
	\$	116	\$	3,724	\$	2,178	\$	2	\$	6,020
Reserves:										
Specific	\$		\$	18	\$	118	\$		\$	136
General		116		3,706		2,060		2		5,884
	\$	116	\$	3,724	\$	2,178	\$	2	\$	6,020
Evaluated for Impairment:										
Individually	\$	1,157	\$	5,866	\$	423	\$		\$	7,446
Collectively		4,881		135,065		101,580		102		241,628
	\$	6,038	\$	140,931	\$	102,003	\$	102	\$	249,074

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy, credit documentation, and current economic trends, among other factors. The Bank analyzes loans individually by classifying the loans as to credit risk. This analysis typically includes larger, non-homogeneous loans such as commercial real estate and commercial and industrial loans. This analysis is performed on an ongoing basis as new information is obtained. The Bank uses the following definitions for risk ratings:

**Special Mention** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Impaired** A loan is considered impaired, when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement.

# **BEACH BUSINESS BANK**

# NOTES TO FINANCIAL STATEMENTS (Continued)

## June 30, 2011

# Unaudited

# NOTE 4 Loans (Continued)

Loans listed as pass include larger non-homogeneous loans not meeting the risk rating definitions above and smaller, homogeneous loans not assessed on an individual basis.

The risk category of loans by class of loans is as follows as of June 30, 2011 (dollars in thousands):

	Pass	Special Mention	Subst	andard	Im	paired	Total
June 30, 2011						-	
Construction and Land Development	\$ 4,881	\$	\$		\$	1,157	\$ 6,038
Real Estate Other							
1 - 4 Family Residential	30,121			117			30,238
Commercial Real Estate and Other	99,382			5,445		5,866	110,693
Commercial	99,965			1,615		423	102,003
Consumer	102						102
	\$ 234,451	\$	\$	7,177	\$	7,446	\$ 249,074

Past due and nonaccrual loans were as follows as of June 30, 2011 (dollars in thousands):

	Still A 30 - 89 Days Past Due	Nonaccrual			
June 30, 2011					
Construction and Land Development	\$	\$	\$	1,157	
Real Estate Other					
1 - 4 Family Residential					
Commercial Real Estate and Other				3,084	
Commercial				423	
Consumer					
	¢	¢	¢	1661	
	\$	\$	\$	4,664	
		F-39			

### NOTES TO FINANCIAL STATEMENTS (Continued)

### June 30, 2011

#### Unaudited

### NOTE 4 Loans (Continued)

Individually impaired loans were as follows as of June 30, 2011 (dollars in thousands):

	Unpaid Principal Balance		Average Recorded Investment		 lated wance	Recorded Investment		In	terest come ognized
June 30, 2011									Č.
With no Related Allowance Recorded									
Construction and Land Development	\$	1,995	\$	1,157	\$	\$	1,164	\$	
Real Estate Other									
1 - 4 Family Residential									
Commercial Real Estate and Other		6,062		5,244			5,326		50
Commercial		155		150			153		
Consumer									
With an Allowance Recorded									
Construction and Land Development									
Real Estate Other									
1 - 4 Family Residential									
Commercial Real Estate and Other		666		622	18		641		4
Commercial		482		273	118		340		
Consumer									
	\$	9,360	\$	7,446	\$ 136	\$	7,624	\$	54

The Bank has pledged certain loans as collateral for borrowings. These loans totaled approximately \$244.6 million as of June 30, 2011.

The following is a summary of the investment in impaired loans, the related allowance for loan losses, income recognized thereon and information pertaining to nonaccrual and past due loans as of June 30, 2011:

	June 30, 2011
Recorded Investment in Impaired Loans	\$ 7,446,000
Related Allowance for Loan Losses	\$ 136,000
Average Recorded Investment in Impaired Loans	\$ 7,624,000
Interest Income Recognized During Impairment	\$ 54,000
Loans on Nonaccrual	\$ 4,664,000
Loans Past Due over 90 Days Still Accruing	\$

Loans Past Due over 90 Days Still Accruing

The Bank also originated SBA loans and other governmental guaranteed loans which it periodically sells to governmental agencies and institutional investors. Revenues generated from the origination of loans guaranteed by the Small Business Administration under its various programs and sale of the guaranteed portions of those loans contribute to the Bank's income. Funding for these SBA programs depends on annual appropriations by the U.S. Congress.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

### June 30, 2011

#### Unaudited

#### NOTE 4 Loans (Continued)

The Bank was servicing approximately \$50,115,000 in SBA loans previously sold as of June 30, 2011. The Bank has recorded servicing assets related to these loans totaling \$191,000 as of June 30, 2011. The estimated fair value of the servicing assets approximated the carrying value as of June 30, 2011. Fair value is estimated by discounting estimated future cash flows from the servicing assets using discount rates that approximate current market rates over the expected lives of the loans being serviced. For purposes of measuring impairment, the Bank has identified each servicing asset with the underlying loan being serviced. A valuation allowance is recorded where the fair value is below the carrying amount of the asset.

#### NOTE 5 Other Expenses

Other expenses as of June 30 are comprised of the following:

	2011	2010
Marketing and Business Promotion	\$ 289,924	190,826
Office Expenses	182,752	178,065
Insurance	18,819	21,156
Director Fees and Expenses	89,434	96,647
Collection Expenses	335,999	151,223
Other Expenses	258,746	136,006
	\$ 1,175,674	\$ 773,923
	, ,	,

### NOTE 6 Earnings Per Share ("EPS")

The following is a reconciliation of net income (loss) and shares outstanding to the income and number of shares used to compute EPS as of June 30:

	2011	l	201	0
	Income	Shares	Income	Shares
Net Income as Reported	\$ 997,749		\$ 608,155	
Accretion of Preferred Stock	(30,000)		(30,000)	
Dividends Paid on Preferred				
Stock	(163,500)		(327,000)	
Weighted Average Shares				
Outstanding		4,036,984		4,036,984
Used in Basic EPS	804,249	4,036,984	251,155	4,036,984
Dilutive Effect of Outstanding:				
Stock Options		837		
Restricted Stock Grants		42,474		10,521
Used in Dilutive EPS	\$ 804,249	4,080,295	\$ 251,155	4,047,505

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

#### Unaudited

#### NOTE 6 Earnings Per Share ("EPS") (Continued)

At June 30, 2011 and 2010 there were 567,900 and 513,050 stock options, respectively, that could potentially dilute earnings per share that were not included in the computation of diluted earnings per share because to do so would have been antidilutive.

#### NOTE 7 Commitments and Contingencies

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those commitments. Commitments to extend credit (such as the unfunded portion on lines of credit and commitments to fund new loans) as of June 30, 2011 and December 31, 2010 amount to approximately \$56.6 million and \$50.1 million respectively, of which approximately \$1.9 million and \$800,000 are related to standby letters of credit, respectively. The Bank uses the same credit policies in these commitments as for all of its lending activities. As such, the credit risk involved in these transactions is essentially the same as that involved in extending loan facilities to customers.

Because of the nature of its activities, the Bank is from time to time subject to pending and threatened legal actions, which arise out of the normal course of their business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

#### NOTE 8 Stock Based Compensation

The Bank's 2003 Stock Plan was approved by its shareholders in May 2003. Under the terms of the 2003 Stock Plan, officers and key employees may be granted both nonqualified and incentive stock options and directors and other consultants, who are not also an officer or employee, may only be granted nonqualified stock options. The Plan provides for options to purchase 1,100,000 shares of common stock at a price not less than 100% of the fair market value of the stock on the date of grant. However, at the time of any grant of an option under this plan, the total number of shares that may be optioned and sold under the Plan, taking into consideration all previously issued option grants, shall be limited to no more than 15% of the total number of shares of stock issued and outstanding. Based on this limitation, the maximum number of shares which could have been granted as of June 30, 2011 was 605,563. Stock options expire no later than five to ten years from the date of the grant and generally vest over four years. The Plan provides for accelerated vesting if there is a change of control, as defined in the Plan. The Bank has recognized stock-based compensation cost of \$48,000 for the first six months ended June 30, 2011. Tax benefits related to stock-based compensation were approximately \$11,000.

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

### Unaudited

#### NOTE 8 Stock Based Compensation (Continued)

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions presented below:

	30-Jun-11	31-Dec-10
Expected Volatility	33.18%	34.08%
Expected Term	6.25 Years	5.1 Years
Expected Dividends	None	None
Risk Free Rate	2.56%	1.79%
Grant Date Fair Value	\$2.21	\$1.74

Since the Bank has a limited amount of historical stock activity the expected volatility is based on the historical volatility of similar banks that have a longer trading history. The expected term represents the estimated average period of time that the options remain outstanding. Since the Bank does not have sufficient historical data on the exercise of stock options, the expected term is based on the "simplified" method that measures the expected term as the average of the vesting period and the contractual term. The risk free rate of return reflects the grant date interest rate offered for zero coupon U.S. Treasury bonds over the expected term of the options.

A summary of the status of the Bank's stock option plan as of June 30, 2011 and changes during the first six months thereon is presented below:

	Shares	Ave	ghted- erage se Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at Beginning of Year	551,300	\$	9.12		
Granted	19,700	\$	6.05		
Exercised					
Forfeited					
Outstanding at June 30, 2011	571,000	\$	9.00	3.97 Years	None
Options Exercisable	393,788	\$	10.66	3.32 Years	None

At June 30, 2011 there was approximately \$210,000 of total unrecognized stock-based compensation cost that will be recognized over a weighted average period of 2.5 years.

The Bank grants restricted common stock in connection with its annual incentive programs. As of June 30, 2011 restricted stock of 60,109 shares will vest upon the repayment of the preferred stock or upon the U.S. Treasury no longer holding any of the preferred stock. As of June 30, 2011 restricted stock of 59,654 shares will vest over a three year period provided certain annual and net income goals

### **BEACH BUSINESS BANK**

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

#### Unaudited

#### NOTE 8 Stock Based Compensation (Continued)

are met and 4,700 will vest over a five year period. A summary of the restricted stock activity for the first six months of 2011 is presented below:

	Shares	A Gra	eighted- verage ant-Date ar Value
Nonvested at December 31, 2010	74,399	\$	4.17
New Stock Grants	50,064	\$	5.40
Shares Vested and Issued		\$	
Shares Forfeited		\$	
Nonvested at June 30, 2011	124,463	\$	4.66

#### NOTE 9 Fair Value Measurement

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Current accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets and liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Significant unobservable inputs that reflect a Company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value:

*Securities:* The fair values of securities available for sale are determined by obtaining significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data. (Level 2)

*Collateral-Dependent Impaired Loans:* The Bank does not record loans at fair value on a recurring basis. However, from time to time, fair value adjustments are recorded on these loans to reflect (1) partial write-downs, through charge-offs or specific reserve allowances, that are based on the current appraised or market-quoted value of the underlying collateral or (2) the full charge-off of the loan carrying value. In some cases, the properties for which market quotes or appraised values have been obtained are located in areas where comparable sales data is limited,

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outdated, or unavailable. Fair value estimates for collateral-dependent impaired loans are obtained from real estate brokers or other third-party consultants (Level 3).

#### NOTES TO FINANCIAL STATEMENTS (Continued)

# June 30, 2011

#### Unaudited

#### NOTE 9 Fair Value Measurement (Continued)

*Other Real Estate Owned:* Nonrecurring adjustment to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

The following table provides the hierarchy and fair value for each major category of assets and liabilities measured at fair value at June 30, 2011 and December 31, 2010.

	Fair Value Measurements Using						
	Level 1		Level 2		Level 3		Total
June 30, 2011							
Assets measured at fair value on a recurring basis							
Securities Available for Sale	\$	\$	6,821,000	\$		\$	6,821,000
Assets measured at fair value on a non-recurring basis							
Collateral-Dependent Impaired Loans, Net of Specific Reserves	\$	\$		\$	1,939,000	\$	1,939,000
Other Real Estate Owned	\$	\$		\$		\$	
December 31, 2010							
Assets measured at fair value on a recurring basis							
Securities Available for Sale	\$	\$	5,039,000	\$		\$	5,039,000
Assets measured at fair value on a non-recurring basis							
Collateral-Dependent Impaired Loans, Net of Specific Reserves	\$	\$		\$	2,294,000	\$	2,294,000
Other Real Estate Owned	\$	\$		\$	162.000	\$	162.000

Collateral-dependent impaired loans, which are measured for impairment using the fair value of the collateral, had a carrying value of approximately \$1,944,000 and \$2,301,000, with specific reserves of approximately \$5,000 and \$7,000 at June 30, 2011 and December 31, 2010, respectively.

As of December 31, 2010, other real estate owned had a carrying amount of approximately \$162,000 with no write downs during 2010.

Charge offs on collateral dependent loans and OREO are the result of periodic evaluation of fair value.

#### NOTE 10 Fair Value of Financial Instruments

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial

### NOTES TO FINANCIAL STATEMENTS (Continued)

#### June 30, 2011

### Unaudited

#### NOTE 10 Fair Value of Financial Instruments (Continued)

instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on financial instruments both on and off the balance sheet without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Additionally, tax consequences related to the realization of the unrealized gains and losses can have a potential effect on fair value estimates and have not been considered in many of the estimates.

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

#### Financial Assets

The carrying amounts of cash, short term investments, due from customers on acceptances and bank acceptances outstanding are considered to approximate fair value. Short term investments include federal funds sold, securities purchased under agreements to resell, and interest bearing deposits with banks. The fair values of investment securities, including available for sale, are discussed in Note 6. The fair value of loans are estimated using a combination of techniques, including discounting estimated future cash flows and quoted market prices of similar instruments where available.

#### Financial Liabilities

The carrying amounts of deposit liabilities payable on demand, commercial paper, and other borrowed funds are considered to approximate fair value. For fixed maturity deposits, fair value is estimated by discounting estimated future cash flows using currently offered rates for deposits of similar remaining maturities. The fair value of long term debt is based on rates currently available for debt with similar terms and remaining maturities.

#### Off-Balance Sheet Financial Instruments

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements. The fair values of these financial instruments are not deemed to be material.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# June 30, 2011

# Unaudited

# NOTE 10 Fair Value of Financial Instruments (Continued)

The estimated fair value of financial instruments at June 30, 2011 and December 31, 2010 are summarized as follows:

	June 30, 2011 Carrying		Decembe Carrying	r 31, 2010
	Amount	Fair Value	Amount	Fair Value
Financial Assets:				
Cash and Cash Equivalents	\$ 40,932	\$ 40,932	\$ 39,561	\$ 39,561
Time Deposits in Financial Institutions	8,880	8,880	7,334	7,334
Investment Securities	6,821	6,821	5,039	5,039
Loans, net	242,724	247,295	249,795	255,569
FHLB and Other Bank Stock	1,448	1,448	1,253	1,253
Accrued Interest Receivable	941	941	1,040	1,040
Financial Liabilities:				
Deposits	263,111	264,841	264,029	266,168
Other Borrowings			3,754	3,754
Accrued Interest and Other Liabilities	4,048	4,048	3,815	3,815
		F-47		

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Shareholders Gateway Bancorp

We have audited the accompanying consolidated balance sheet of Gateway Bancorp and subsidiary (collectively, the "Company") as of December 31, 2010, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2010, and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America ("GAAP").

As more fully described in Note 1 to the accompanying financial statements, in December 2009 Gateway Business Bank (the "Bank"), a wholly owned subsidiary of Gateway Bancorp, entered into a formal supervisory agreement (commonly referred to as a "Consent Order" or the "Order") with its regulators. The Order is a formal corrective action pursuant to which the Bank has agreed to address specific areas through the adoption and implementation of procedures, plans and policies designed to enhance the safety and soundness of the Bank. The Order specifies certain timeframes for meeting these requirements, and the Bank must furnish periodic progress reports to the Federal Deposit Insurance Corporation and the California Department of Financial Institutions regarding its compliance with the Order. The Order will remain in effect until modified or terminated by the Company's regulators. Management cannot predict the future impact of the Order upon the Company's business, financial condition or results of operations, and there can be no assurance when or if the Bank will be in compliance with the Order, or whether the regulators will take further action against the Company and/or the Bank. The accompanying financial statements do not reflect the impact of this uncertainty.

Our originally issued audit report dated April 26, 2011, which expressed an unqualified opinion on the Company's December 31, 2010 consolidated financial statements, included references to certain supplementary information and to a report (also dated April 26, 2011) on our consideration of the Company's internal control and on tests of its compliance with certain provisions of laws, regulations, contracts and grants, as required by Governmental Auditing Standards issued by the Comptroller General of the United States of America. Such information, which is not required by GAAP, has been omitted from this report and the accompanying presentation.

As discussed in Note 2 to the accompanying financial statements, effective December 31, 2010 the Company adopted Accounting Standards Update No. 2010-20 Receivables. The adoption of this guidance only affects the Company's disclosures of financing receivables (Note 4) and not any of its consolidated financial statements.

/s/ Squar, Milner, Peterson, Miranda & Williamson, LLP

Newport Beach, California April 26, 2011 (except for Note 4 and the sixth paragraph of this report, as to which the date is November 1, 2011)

# GATEWAY BANCORP AND SUBSIDIARY

# CONSOLIDATED BALANCE SHEET

#### December 31, 2010

ASSETS	
Cash	\$ 1,771,159
Interest bearing deposits with financial institutions	61,657,753
Cash and cash equivalents	63,428,912
Securities held-to-maturity (fair value of \$106,654)	96,235
Securities available-for-sale (at fair value)	90,885
Loans held for sale (at fair value)	41,414,437
Loans held for investment, net	82,781,959
Servicing rights, net	578,577
Premises and equipment, net	666,690
Accrued interest receivable	546,529
Other real estate owned	2,161,054
Federal Home Loan Bank stock (at cost)	689,400
Deferred income taxes	3,278,122
Intangible assets	525,449
Other assets	1,930,873
Total assets	\$ 198,189,122

# LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities	
Deposits	\$ 163,790,606
Accounts payable and accrued liabilities	4,429,516
Income taxes payable	5,531
Accrued interest payable	70,911

Total	liabilities		
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Commitments and Contingencies (Note 14)	
Stockholders' Equity	
Common stock, no par value; 1,000,000 shares	
authorized; 9,999 shares issued and outstanding	20,662,476
Retained earnings	9,291,246
Accumulated other comprehensive loss	(61,164)
Total stockholders' equity	29,892,558
Total liabilities and stockholders' equity	\$ 198,189,122

The accompanying notes are an integral part of these financial statements.

168,296,564

# GATEWAY BANCORP AND SUBSIDIARY

# CONSOLIDATED STATEMENT OF OPERATIONS

# For the Year Ended December 31, 2010

INTEREST INCOME	
Loans	\$ 8,004,831
Federal funds sold and investments	128,864
Total interest income	8,133,695
INTEREST EXPENSE	
Deposits	2,450,810
Borrowings	2,450,010
Donowings	705
	0 451 705
Total interest expense	2,451,795
NET INTEREST INCOME	5,681,900
PROVISION FOR LOAN LOSSES	2,775,000
NET INTEREST INCOME AFTER	
PROVISION FOR LOAN LOSSES	2,906,900
NONINTEREST INCOME	
Net gain on sale of loans	34,287,382
Fair value adjustment on loans held for	31,207,302
sale	492,097
Loan servicing income	288,204
Service charges and miscellaneous fees	213,620
Loss on sale of other real estate owned	(1,026,339)
Other	35,449
ouler	55,119
Total noninterest income	34,290,413
Total noninterest income	54,290,415
NONINTEREST EXPENSE	
Salaries and employee benefits	22,392,318
Occupancy and equipment	3,109,969
Professional fees	2,605,087
Office	1,429,510
Marketing and promotional	1,336,752
Data processing	943,549
Provision for other real estate owned	670,634
FDIC/DFI Assessments	520,724
Loan Fees	477,053
Credit Report Fees	459,112
Amortization of mortgage servicing rights	56,320
Other	2,234,461
Total noninterest expense	36,235,489
INCOME BEFORE PROVISION	
(BENEFIT) FOR INCOME TAXES	961,824
PROVISION FOR INCOME TAXES	691,654
	071,004

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NET INCOME	\$	270,170								
BASIC AND DILUTED EARNINGS PER SHARE		27.02								
The accompanying notes are an integral part of these financial statements.										
			F-50							

# GATEWAY BANCORP AND SUBSIDIARY

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# For the Year Ended December 31, 2010

NET INCOME OTHER COMPREHENSIVE LOSS, net of tax	\$ 270,170
Unrealized loss on securities available-for-sale, net of taxes of \$27,217	(37,523)
COMPREHENSIVE INCOME	\$ 232,647

The accompanying notes are an integral part of these financial statements.

# GATEWAY BANCORP AND SUBSIDIARY

# CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

For the Year Ended December 31, 2010

	Common Stock				Retained		cumulated Other prehensive	
	Shares		Amount	Earnings		Loss		Total
BALANCE January 1, 2010	9,999	\$	20,662,476	\$	9,021,076	\$	(23,641) \$	29,659,911
Other comprehensive loss unrealized loss on securities available-for-sale							(37,523)	(37,523)
Net income					270,170			270,170
BALANCE December 31, 2010	9,999	\$	20,662,476	\$	9,291,246	\$	(61,164) \$	29,892,558

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

## For the Year Ended December 31, 2010

CASH FLOWS FROM OPERATING ACTIVITIES	¢	270 170
Net income	\$	270,170
Adjustments to reconcile net income to net cash provided		
by operating activities: Gain on sale of loans held for sale		(24 297 292)
		(34,287,382)
Depreciation and amortization		306,536
Provision for loan losses		2,775,000
Fair value adjustments on loans held for sale		(492,097)
Amortization of deferred loan (fees) costs		(319,374)
Origination of loans held for sale		(867,841,397)
Proceeds from sales of loans held for sale		900,837,324
Loss on sale of other real estate owned		1,026,339
Provision for other real estate owned		670,634
Loss on disposal of fixed assets		44,500
Fair value adjustments of mortgage servicing rights		(53,027)
Changes in operating assets and liabilities:		
Accrued interest receivable		56,196
Other assets		(94,803)
Income taxes receivable		4,510,528
Deferred income taxes		(86,358)
Accounts payable and accrued liabilities		(959,919)
Accrued interest payable		(63,591)
Net cash provided by operating activities		6,299,279
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from maturities and principle paydowns on		
securities held-to-maturity		24,316
Net change in loans held for investment		11,860,232
Purchases of premises and equipment		(62,682)
Proceeds from sale of property and equipment		8,500
Proceeds from recovery of loans previously charged off		946,310
Purchase of Federal Home Loan Bank stock		86,200
Proceeds from sale of other real estate owned		6,160,056
Net cash provided by investing activities		19,022,932
ter cash provided by investing activities		17,022,932
CASH FLOWS FROM FINANCING ACTIVITIES		
Net decrease in noninterest bearing deposits		(502,768)
Net decrease in interest bearing deposits		(17,986,859)
Net cash used in financing activities		(18,489,627)
NET INCOPACE IN CACH AND CACH		
NET INCREASE IN CASH AND CASH		6022 501
EQUIVALENTS		6,832,584
CASH AND CASH EQUIVALENTS beginning of year		56,596,328
CASH AND CASH EQUIVALENTS end of year	\$	63,428,912

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SUPPLEMENTAL CASH FLOW INFORMATION	
Cash paid during the year for:	
Interest on deposits and other borrowings	\$ 2,246,382
Income taxes	\$ 7,207
Noncash transactions:	
Transfer of loans to other real estate owned	\$ 1,550,638

The accompanying notes are an integral part of these financial statements.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### December 31, 2010

#### 1. ORGANIZATION AND REGULATORY MATTERS

#### Organization

Gateway Bancorp is a bank holding company organized and incorporated in the state of California (the "Holding Company"). The Holding Company was formed in 2001 for the purpose of acquiring Gateway Business Bank ("Gateway" or the "Bank"), formerly known as Bank of Lakewood, and Mission Hills Mortgage Corporation ("MHMC"). MHMC operated as a subsidiary of the Bank until they merged in October 2002. MHMC now operates as a division of Gateway under the name of Mission Hills Mortgage Bankers (the "Mortgage Division").

The Bank is chartered by the California Department of Financial Institutions ("DFI"). In addition, its customers' deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to the maximum amount allowed by federal regulations. The Bank provides a full range of banking services to small and medium size businesses, professionals, and the general public throughout Los Angeles and Orange County and is subject to competition from other financial institutions. The operating results of the Bank may be significantly affected by changes in market interest rates and by fluctuations in real estate values in the Bank's primary service areas. The Bank is regulated by the DFI and FDIC and undergoes periodic examinations by those regulatory authorities. The Bank operates three commercial banking branches and approximately 20 loan production branches in its Mortgage Division throughout California, Oregon and Arizona.

#### **Consent** Order

On December 3, 2009, the members of the Board of Directors ("Board") of Gateway agreed to the issuance of a consent order from the FDIC and the DFI. The Order is a formal corrective action pursuant to which the Bank has agreed to address specific areas through the adoption and implementation of procedures, plans and policies designed to enhance the safety and soundness of the Bank. These affirmative actions include management assessment, increased Board participation, implementation of plans to address capital, disposition of assets, allowance for loan losses, reduction in the level of classified and delinquent loans, profitability, strategic planning, liquidity and funds management, and sensitivity to market risk. In addition, the Bank is required to maintain specified capital levels, notify the FDIC and the DFI of director and management changes and obtain prior approval of dividend payments. The Order specifies certain timeframes for meeting these requirements, and the Bank must furnish periodic progress reports to the FDIC and DFI regarding its compliance with the Order. The Order will remain in effect until modified or terminated by the FDIC and the DFI.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation and Principles of Consolidation

The consolidated financial statements have been prepared using accounting principles generally accepted in the U.S. ("GAAP") and include the accounts of Gateway Bancorp and its wholly owned subsidiary, Gateway Business Bank, collectively referred to herein as the "Company".

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Use of Estimates

The preparation of the accompanying consolidated financial statements requires management to make estimates and assumptions relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods. Significant items subject to such estimates and assumptions include valuation allowances for loans receivable, valuation of mortgage servicing rights and loans held for sale, derivative instruments, and inventories of deferred income tax assets. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and cash equivalents include cash on hand and amounts due from banks, federal funds sold and excess balances held at the Federal Reserve. Generally, federal funds and excess deposits at the Federal Reserve are purchased and sold for a one-day period.

#### Interest-Bearing Deposits with Financial Institutions

Interest-bearing deposits with financial institutions mature within one year or have no stated maturity date and are carried at cost.

#### Securities Held-to-Maturity

Securities that the Bank has both the ability and intent to hold to maturity are classified as "held-to-maturity." These securities are carried at cost and adjusted for amortization of premiums and accretion of discounts, which are recognized as adjustments to income over the period to maturity. Other-than-temporary impairment on securities held-to-maturity relating to credit losses are recorded in the statement of operations. The Company does not hold any securities classified as "trading".

#### Securities Available-for-Sale

Securities classified as "available-for-sale" are carried at fair value. Unrealized holding gains and losses are excluded from operations and reported as a separate component of stockholders' equity as accumulated other comprehensive income (loss), net of income taxes, unless the security is deemed other than temporarily impaired. If the security is determined to be other than temporarily impaired, the amount of the impairment is charged to operations. Realized gains and losses on the sale of securities available-for-sale are reflected in operations and determined using the specific-identification method.

#### Federal Home Loan Bank Stock

The Bank's investment in Federal Home Loan Bank stock represents equity interest in the Federal Home Loan Bank and the Federal Reserve Bank, respectively. The investments are recorded at cost.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Loans Held-For-Sale

The Bank's loans held for sale consist of residential mortgage loans and are accounted for at fair value, with changes in fair value during the period reflected in operations. Origination fees and costs are recognized in earnings at the time of origination for newly originated loans held for sale.

All of the Bank's loans held for sale are GSE-eligible at December 31, 2010. These loans have reliable market price information and the fair value of these loans at December 31, 2009 was based on quoted market prices of similar assets and included the value of loan servicing.

In scenarios of market disruptions where the current secondary market prices generally relied on to value, GSE-eligible mortgage loans may not be readily available. In these circumstances, the Company may consider other factors, including: 1) quoted market prices for to-be-announced securities (for agency-eligible loans); 2) recent transaction settlements or traded but unsettled transactions for similar assets; 3) recent third party market transactions for similar assets; and 4) modeled valuations using assumptions the Bank believes would be used by market participants in estimating fair value (assumptions may include prepayment rates, interest rates, volatilities, mortgage spreads and projected loss rates).

Adjustments to reflect unrealized gains and losses resulting from changes in fair value and realized gains and losses upon ultimate sale of the loans are classified as noninterest income in the accompanying statements of operations.

### Loans and Allowance for Loan Losses

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances, adjusted for the allowance for loan losses and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance, except where reasonable doubt exists as to collectability, in which case accrual of interest is discontinued and the loan is placed on nonaccrual status. Loans are placed on nonaccrual status when, in management's opinion, such principal or interest will not be collectible in accordance with the contractual terms of the loan agreement.

Loans with principal or interest that is 90 days or more past due are placed on nonaccrual status. Management may elect to continue the accrual of interest when the estimated net realizable value of the collateral is sufficient to recover both principal and accrued interest balances and such balances are in the process of collection. Generally, interest payments received on nonaccrual loans are applied to principal. Once all principal has been received, additional interest payments are recognized as interest income on a cash basis. Loan origination fees, net of certain direct origination costs, are deferred and recognized, adjusted for actual prepayments, as an adjustment of the related loan yield using the effective interest method.

The allowance for loan losses is maintained at an amount management deems adequate to cover losses inherent in the loan portfolio at the balance sheet date. The allowance for loan losses is established through a provision for loan losses charged to operations. Loan losses are charged against the allowance for loan losses when management believes that the collection of the carrying amount is unlikely. Subsequent recoveries, if any, are credited to the allowance.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and value of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not considered impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and real estate loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Cash receipts on impaired loans not performing according to contractual terms are generally used to reduce the carrying amount of the loan, unless the Company believes it will recover the remaining principal balance of the loan. Impairment losses are included in the allowance for loan losses through a charge to provision for loan losses.

Upon disposition of an impaired loan, loss of principal, if any, is recorded through a charge off to the allowance for loan losses. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer loans for impairment disclosures.

#### Accounting for Derivative Instruments and Hedging Activities

The Company records its derivative instruments at fair value as either assets or liabilities in the accompanying consolidated balance sheets. Change in derivative instruments fair value is recorded in current earnings.

#### Interest Rate Lock and Purchase Commitments

The Company enters into commitments to originate mortgage loans whereby the interest rate on the loan is set prior to funding (interest rate lock commitments). Interest rate lock commitments on mortgage loans ("loan commitments") that are intended to be sold are considered to be derivatives and are recorded at fair value on the balance sheet with the change in fair value recorded in the consolidated statement of operations.

Unlike most other derivative instruments, there is no active market for the loan commitments that can be used to determine their fair value. The Bank has developed a method for estimating the fair value of loan commitments that are considered to be derivatives by calculating the change in market value from a commitment date to a measurement date based upon changes in applicable interest rates during the period, adjusted for a fallout factor.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Bank hedges the risk of the overall change in the fair value of loan commitments to borrowers by selling forward contracts on securities of GSE. Forward contracts on securities are considered derivative instruments. The Bank has not formally designated these derivatives as a qualifying hedge relationship and accordingly, accounts for such forward contracts as freestanding derivatives with changes in fair value recorded to earnings each period.

#### **Premises and Equipment**

Premises and equipment are stated at cost, less accumulated depreciation and amortization, which is charged to expense on a straight-line basis over the estimated useful lives of the assets or, in the case of leasehold improvements, over the term of the leases, whichever is shorter. Maintenance and repairs are charged directly to expense as incurred. Improvements to premises and equipment that extend the useful lives of the assets are capitalized.

When assets are disposed of, the applicable costs and accumulated depreciation thereon, are removed from the accounts and any resulting gain or loss is included in current operations. Depreciation and amortization periods are based on the following estimated useful lives:

	Lives
Furniture and equipment	Three to ten years
Computers and equipment	Three years
Leasehold improvements	Lesser of the lease term or estimated useful life
Other Real Estate Owned	

Other real estate owned ("OREO"), which represents real estate acquired through foreclosure in satisfaction of commercial and residential real estate loans, is initially recorded at fair value less estimated selling costs of the real estate. Loan balances in excess of the fair value of the real estate acquired at the date of acquisition are charged to the allowance for loan losses. Any subsequent decline in the net realizable value of OREO is recognized as a charge to operations and a corresponding increase to the valuation allowance of OREO. Gains and losses from sales and net operating expenses of OREO are included in current operations.

#### Income Taxes

Deferred income taxes and liabilities are determined using the asset and liability method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. Deferred tax assets are recognized for temporary differences that will result in deductible amounts in future years and for tax carry forwards if, in the opinion of management, it is more likely than not that the deferred tax assets will be recovered.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Servicing Rights

A servicing asset or liability is recognized when undertaking an obligation to service a financial asset under a servicing contract in certain situations, including a transfer of the servicer's financial assets that meet the requirements for sale accounting. Such servicing asset or liability is initially measured at fair value with the option to either: (1) carry the mortgage servicing rights at fair value with changes in fair value recognized in current period earnings; or (2) recognizing periodic amortization expense and assess the mortgage servicing rights for impairment. For its mortgage servicing assets, the Bank has elected to carry the mortgage servicing rights at fair value with changes in fair value recognized in current period earnings. For other servicing assets related to SBA servicing, the Bank records periodic amortization expense and assesses mortgage servicing rights for impairment.

#### Servicing Rights Related to Small Business Administration Loans

As a general course of business, the Bank originates and sells the guaranteed portion of its SBA loans. To calculate the gain (loss) on sale of loans, the Bank's investment in the loan is allocated among the retained portion of the loan, the servicing retained, the interest-only strip and the sold portion of the loan, based on the relative fair market value of each portion. The gain (loss) on the sold portion of the loan is recognized at the time of sale based on the difference between sale proceeds and the allocated investment.

The portion of the servicing fees that represent contractually specified servicing fees (contractual servicing) is reflected as a servicing asset and is amortized over the estimated life of the servicing; in the event future prepayments exceed management's estimates and future expected cash flows are inadequate to cover the servicing asset, impairment is recognized. The portion of servicing fees in excess of contractual servicing fees are reflected as interest-only (I/O) strips receivable, which is included in other assets on the accompanying consolidated balance sheets. The I/O strips receivable are treated like "available-for-sale" securities, and are carried at fair value, with unrealized gains and losses excluded from earnings but recorded as a separate component of equity (accumulated other comprehensive income/loss). Unrealized gains or losses were not significant at December 31, 2010 and 2009.

### Intangible Assets

Goodwill and other intangible assets with indefinite useful lives are not amortized, but are reviewed annually for impairment or more frequently if impairment indicators arise. Separable intangible assets that have finite lives are amortized over their useful lives. Intangible assets are comprised of core deposit premiums and goodwill. Core deposit premiums are amortized over ten years. Based on the annual impairment analysis of goodwill performed as of December 31, 2010, the Bank determined that there were no goodwill impairment indicators.

### Comprehensive Income (Loss)

Comprehensive income (loss) is defined as the change in equity during a period from transactions and other events and circumstances from nonowner sources. Net income (loss) and other comprehensive income (loss) are reported, net of their related tax effect, to arrive at comprehensive

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

income (loss). The Company's primary source of other comprehensive income (loss) is the change in fair value of interest-only strips on SBA loans and available-for-sale investment securities.

#### Earnings Per Common Share

Basic earnings per common share is net income available to common shareholders divided by the weighted average to common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options and stock awards. The Company has no outstanding stock options and stock awards.

#### Fair Value Measurements

GAAP establishes a common definition of fair value and a framework for measuring fair value, along with expanding disclosures about fair value measurements to eliminate differences in current practice that exist in measuring fair value under the existing accounting standards. The definition of fair value retains the notion of exchange price; however, it focuses on the price that would be received to sell the asset or paid to transfer the liability (i.e., an exit price), rather than the price that would be paid to acquire the asset or received to assume the liability (i.e., an entry price). Under GAAP, a fair value measure should reflect all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset, and the risk of nonperformance. To increase consistency and comparability in fair value measures, GAAP establishes a three-level fair value hierarchy to prioritize the inputs used in valuation techniques between observable inputs that reflect quoted prices in active markets, inputs other than quoted prices with observable market data, and unobservable data (e.g., a company's own data). GAAP requires disclosures detailing the extent to which companies' measure assets and liabilities at fair value, the methods and assumptions used to measure fair value, and the effect of fair value measurements on earnings.

#### Fair Value Option

GAAP permits companies to elect on an instrument-by-instrument basis, the option to present financial assets and financial liabilities at fair value with changes in fair value recognized in earnings as they occur. This fair value option was effective January 1, 2008 for calendar year companies.

### Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation. These reclassifications had no effect on stockholder's equity or reported net income (loss).

#### **Recently Adopted Accounting Pronouncements**

In January 2010, the FASB amended guidance for Fair Value Measurements by requiring new disclosures that expand on activity included in the three fair value levels, as defined in ASC 820-10. The guidance also provides amendments to ASC 820-10 in that a reporting entity should provide fair value measurement disclosures for each class of assets and liabilities, and provide disclosures about the

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. Those disclosures are required for fair value measurements that fall in either Level 2 or Level 3. New disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for certain Level 3 roll forward disclosures, which are effective for fiscal years beginning after December 15, 2010. The effect of adopting this new guidance is not expected to have a material effect on the Company's results of operations or financial position.

In July 2010, the FASB issued guidance that requires enhanced disclosures surrounding the credit characteristics of a Company's loan portfolio. Under the new guidance, the Company is required to disclose its accounting policies, the methods it uses to determine the components of the allowance for credit losses, and qualitative and quantitative information about the credit risk inherent in the loan portfolio, including additional information on certain types of loan modifications. The new disclosures become effective for annual reporting periods ending on or after December 15, 2011. For additional information, see Note 4. The adoption of this guidance only affects the Company's disclosures of financing receivables and not its consolidated balance sheet or results of operations.

### **3. SECURITIES**

The following is a summary of securities held-to-maturity and a comparison of amortized cost, estimated fair values, gross unrealized gains and losses at December 31, 2010.

	An	nortized Cost	Uı	realized Gains	Unrealize Losses	 stimated air Value
2010:						
U.S. Agency and Mortgage Backed Securities	\$	96,235	\$	10,419	\$	\$ 106,654

The amortized cost and estimated fair value of securities held-to-maturity at December 31, 2010, by contractual maturity, are shown below:

	 nortized Cost	 stimated air Value
Over five years	\$ 96,235	\$ 106,654

At December 31, 2010, the Bank did not have any securities held-to-maturity in a gross unrealized loss position.

Management evaluates securities or other-than-temporary impairment on a periodic basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuers, and (3) the intent and ability of the Bank to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 3. SECURITIES (Continued)

At December 31, 2010, there were no unrealized losses in securities held-to-maturity. As the Bank has the ability and intent to hold the securities for the foreseeable future, no declines are deemed to be other than temporary.

The Company holds an investment in common stock in a community bank, and is classified as securities available-for-sale in the consolidated balance sheets. The following is a summary of securities available-for-sale and a comparison of their cost, estimated fair values, and gross unrealized gains and losses at December 31, 2010:

	A	mortized	Gross Unrealized	Gross nrealized	Es	timated
		Cost	Gains	Losses	Fa	ir Value
Equity securities (common stock)	\$	186,750	\$	\$ (95,865)	\$	90,885

There were no sales or purchases of securities available-for-sale during 2010.

### 4. LOANS AND ALLOWANCE FOR LOAN LOSSES

The loan portfolio consisted of the following at December 31, 2010:

	Amount	Percent
Commercial and Industrial Loans	\$ 47,764,806	55.2%
Commercial real estate line of credit	1,916,705	2.2%
Commercial real estate	7,152,048	8.3%
Construction residential	26,009,300	30.0%
Construction land development loans	530,000	0.6%
Real estate loans	3,116,697	3.6%
Other	108,221	0.1%
Gross Loans	86,597,777	100.0%
Deferred fee (income) costs, net	(82,692)	
Allowance for loan losses	(3,733,126)	
Loans, net	\$ 82,781,959	

#### Allowance for Loan Losses

The Bank employs a documented and systematic methodology in estimating the adequacy of its allowance for loan losses, which assesses the risk of losses inherent in the portfolio, and represents the Bank's estimate of probable inherent losses in the loan portfolio as of the date of the financial statements. Establishment of the allowance for loan losses involves estimating losses for individual loans that have been deemed impaired and for groups of loans that are evaluated collectively. Reviews are performed to determine allowances for loans that have been individually evaluated and identified as loans that have probable losses; reserve requirements are attributable to specific weaknesses evidenced by various factors such as deterioration in the quality of the collateral securing the loan, payment delinquency or other events of default. Performing loans that currently exhibit no significant identifiable

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

weaknesses or impairment are evaluated on a collective basis. The allowance for loan losses methodology incorporates management's judgment concerning the expected effects of current economic events and trends on portfolio performance, as well as the impact of concentration factors (such as property types, geographic regions and loan sizes). While the Bank's methodology utilizes historical and other objective information, the establishment of the allowance for loan losses is to a significant extent based upon the judgment and experience of the Bank's management. The Bank believes that the allowance for loan losses is appropriate to cover inherent losses embedded in the loan portfolio; however, future changes in circumstances, economic conditions or other factors, including the effect of the Bank's various loan concentrations, could cause the Bank to increase or decrease the allowance for loan losses as necessary.

Set forth below is a summary of the Bank's activity in the allowance for loan losses as of December 31, 2010:

Beginning balance	\$ 3,427,093
Provision for loan losses	2,775,000
Charge-offs	(3,415,277)
Recoveries	946,310
	\$ 3,733,126

Set forth below is information regarding loan balances and the related allowance for loan losses, by portfolio type for the year ended December 31, 2010:

	-	ommercial and ndustrial Loans	-	ommercial eal Estate	R	eal Estate	onstruction and Land evelopment Loans	 esidential eal Estate Loans	Other	Total
Allowance for loan losses:										
Balance at beginning of year	\$	1,976,093	\$	21,000	\$	134,000	\$ 1,159,000	\$ 135,000	\$ 2,000	\$ 3,427,093
Charge offs		(1,959,242)					(1,370,553)	(84,738)	(744)	(3,415,277)
Recoveries		371,121					575,000	189		946,310
Provision		1,729,156		260,000		(14,000)	722,553	77,549	(258)	2,775,000
Balance at end of year	\$	2,117,128	\$	281,000	\$	120,000	\$ 1,086,000	\$ 128,000	\$ 998	\$ 3,733,126
Allowance balance at end of year related to:										
Loans individually evaluated for impairment	\$		\$		\$		\$	\$	\$	\$
Loans collectively evaluated for impairment	\$	2,117,128	\$	281,000	\$	120,000	\$ 1,086,000	\$ 128,000	\$ 998	\$ 3,733,126
Loans Balance at end of year:										
Loans individually evaluated for impairment	\$	9,053,865	\$	775,900	\$	591,705	\$ 784,979	\$ 680,015	\$	\$ 11,886,464
Loans collectively evaluated for impairment		38,710,940		6,376,148		1,325,000	25,754,322	2,436,682	108,221	74,711,313
Ending balance	\$	47,764,805	\$	7,152,048	\$	1,916,705	\$ 26,539,301	\$ 3,116,697	\$ 108,221	\$ 86,597,777

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

#### 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

### Credit Quality

The quality of the loans in the Company's loan portfolio is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies as defined by the Company 's overall credit risk management process and its evaluation of the adequacy of the allowance for loan losses.

The following table provides a summary of the delinquency status of the Bank's loans by portfolio type.

	Past Due 30-59 Days	Past Due 60-89	Greater than 90 Days Past Due	Total Past Due	Current	Total	Loan Past Due >90 and Accruing
Commercial and Industrial	\$ 1,741,603	\$ 1,631,994	\$ 2,931,955	\$ 6,305,552	\$ 41,459,254	\$ 47,764,806	\$ 358,876
Commercial Real Estate					7,152,048	7,152,048	
Commercial Real Estate							
Line of Credit					1,916,705	1,916,705	
Construction and Land							
Development Loans			326,650	326,650	26,212,650	26,539,300	
Real Estate Loans One to							
Four Family	189,940	60,905	619,110	869,955	2,246,742	3,116,697	
Other					108,221	108,221	
Total	\$ 1,931,543	\$ 1,692,899	\$ 3,877,715	\$ 7,502,157	\$ 79,095,620	\$ 86,597,777	\$ 358,876

Generally, the accrual of interest on a loan is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and it is in the process of collection. However, in certain instances, when a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual loans may be restored to accrual status when principal and interest become current and full repayment is expected. The following table provides information as of December 31, 2010, with respect to loans on nonaccrual status, by portfolio type:

	N	onaccrual Loans
Commercial and Industrial	\$	6,160,278
Commercial Real Estate		
Commercial Real Estate Line of		
Credit		591,705
Construction and Land		
Development		784,979
Real Estate Loans Residential		680,014
Other		
Total	\$	8,216,976

Of the nonaccrual loans above, \$3,442,000 was guaranteed by the U.S. Government.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The Company classifies its loan portfolios using internal credit quality ratings, as discussed above under *Allowance for Loan and Losses*. The following table provides a summary of loans by portfolio type and the Company's internal credit quality ratings as of December 31, 2010.

	Commercial and	Commercial	Commercial Real Estate Line of	Construction and Land	Real Estate Loans		
	Industrial	Real Estate	Credit	Development		Other	Total
Pass	\$ 36,726,644	\$ 5,857,611	\$ 1,325,000	\$ 23,624,440	\$ 2,483,810	\$ 108,221	\$ 70,125,726
Special Mention	1,631,979	1,260,496		2,169,441			5,061,916
Substandard	9,217,589	33,941	591,705	745,419	632,887		11,221,541
Doubtful	188,594						188,594
Total	\$ 47,764,806	\$ 7,152,048	\$ 1,916,705	\$ 26,539,300	\$ 3,116,697	\$ 108,221	\$ 86,597,777

#### Impaired Loans

The Company's policy is to consider a loan impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. No allowance is required on an impaired loan when the discounted cash flows, collateral value or market price equals or exceeds the recorded investment in the loan. This typically occurs when the impaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance. Evaluation of a loan's impairment is based on the present value of expected cash flows or the fair value of the collateral, if the loan is collateral dependent.

The following table sets forth information regarding nonaccrual loans and restructured loans at December 31, 2010.

Impaired Loans:	
Nonaccruing loans	\$ 5,108,726
Nonaccruing restructured loans	3,108,250
Accruing restructured loans	3,236,240
Accruing impaired loans	433,248
Total Impaired Loans	\$ 11,886,464
Impaired loans less than 90 days delinquent and included in total	
impaired loans	\$ 8,808,749
	 / /

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

### 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The table below contains additional information with respect to impaired loans with no related allowance recorded by portfolio type, for the year ended December 31, 2010.

	]	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded nvestment	Interest Income ecognized
Commercial and						
Industrial	\$	9,053,865	\$ 14,953,820	\$	\$ 5,725,449	\$ 199,515
Commercial Real Estate		775,900	976,930		587,925	42,369
Commercial Real Estate Line of						
Credit		591,705	591,705		493,088	
Construction and Land						
Development		784,979	1,306,930		860,322	
Real Estate						
Loans Residential		680,015	876,476		661,715	
Other						
Grand Total	\$	11,886,464	\$ 18,705,861	\$	\$ 8,328,499	\$ 241,884

For loans evaluated for impairment, when the discounted cash flows, collateral value or market price equals or exceeds the recorded investment in the loan, then the loan does not require an allowance. This typically occurs when the impaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance.

In addition to its allowance for loan losses, the Company maintained an allowance for unfunded commercial real estate loan commitments on its existing loans. This allowance totaled \$17,200 and \$27,000 as of December 31, 2010 and 2009, respectively.

## 5. RISK MANAGEMENT AND DERIVATIVE INSTRUMENTS

The Company originates residential real estate mortgage loans and generates revenues from the origination and sale of these loans. Although management closely monitors market conditions, such activities are sensitive to fluctuations in prevailing interest rates and real estate markets. Substantially all properties securing loans held for sale are located in California. A change in the underlying economic conditions of the California residential real estate market could have an adverse impact on the Company's operations.

The Bank uses derivative instruments and other risk management techniques to reduce its exposure to adverse fluctuations in interest rates in accordance with its risk management policy as determined by its Board of Directors. The Bank utilizes forward contracts and investor commitments to economically hedge mortgage banking products and from time to time, interest rate swaps as hedges against certain liabilities.

In connection with mortgage banking activities, if interest rates increase, the value of the Bank's loan commitments to borrowers and fixed rate mortgage loans held-for-sale are adversely impacted. The Bank attempts to economically hedge the risk of the overall change in the fair value of loan commitments to borrowers and mortgage loans held for sale by selling forward contracts on securities of GSEs and by entering into interest rate lock commitments ("IRLCs") with investors in loans underwritten according to investor guidelines.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 5. RISK MANAGEMENT AND DERIVATIVE INSTRUMENTS (Continued)

Forward contracts on securities of GSEs and loan commitments to borrowers are non designated derivative instruments and the gains and losses resulting from these derivative instruments are included in other operating expense in the accompanying consolidated statements of operations. At December 31, 2010, the resulting derivative assets of approximately \$1,160,000, and liabilities of \$435,000 are included in other assets and accounts payable and accrued liabilities on the accompanying consolidated balance sheets related to forward contracts and loan commitments. At December 31, 2010, the Bank's Mortgage Division had outstanding forward commitments totaling \$53,000,000. At December 31, 2010, the Mortgage Division was committed to fund loans for borrowers of approximately \$50,000,000, respectively.

### 6. PREMISES AND EQUIPMENT

The major classes of premises and equipment at December 31, 2010 are as follows:

Furniture and fixtures	\$ 1,884,891
Computers and equipment	2,100,344
Leasehold improvements	673,249
	4,658,484
Less accumulated depreciation and amortization	(3,991,794)
	\$ 666,690

The amount of depreciation and amortization included in occupancy and equipment expense was \$193,000 for the year ended December 31, 2010.

## 7. SERVICING RIGHTS

The Company retains mortgage servicing rights ("MSRs") from certain of its sales of residential mortgage loans. MSRs on residential mortgage loans are reported at fair value. Income earned by the Company on its MSRs is derived primarily from contractually specified mortgage servicing fees and late fees, net of curtailment costs. Such income earned for the year ended December 31, 2010 was \$60,000. These amounts are reported in loan servicing income in the consolidated statements of operations. The Bank's Commercial Division retains servicing rights in connection with its SBA loan operations. At December 31, 2010, servicing rights are comprised of the following:

Mortgage servicing rights SBA servicing rights	\$ 400,606 177,971
	\$ 578,577

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## December 31, 2010

## 7. SERVICING RIGHTS (Continued)

#### Mortgage Servicing Rights

As of December 31, 2010, the total unpaid principal balance of MSRs was \$38.2 million. The following is a summary of the key characteristics, inputs and economic assumptions used to estimate the fair value of the Company's MSRs as of December 31, 2010:

Fair value of retained MSRs	\$ 401,000
Prepayment rate assumption (annual)	11.65%
Discount rate (annual)	10%
Weighted-average life (in years)	6.63
Mortgage Servicing Rights:	
Balance beginning of year	\$
Additions	347,579
Disposals	(7,313)
Changes in fair value resulting from valuation inputs or assumptions	79,578
Other	(19,238)
Balance end of year	\$ 400,606
	,

#### SBA Servicing Rights

The Company used a 15% discount rate to calculate the present value of cash flows and an estimated prepayment speed based on prepayment data available. Discount rates and prepayment speed are reviewed quarterly and adjusted as appropriate as of December 31, 2010.

SBA Servicing Rights:	
Balance beginning of year	\$ 226,965
Additions	
Amortization, including prepayments	(48,994)
Balance end of year	\$ 177,971
	,
Interest-Only Strip:	
Balance beginning of year	\$ 50,099
Additions	
Amortization, including prepayments	(7,326)
Balance end of year	\$ 42,773
2	,

There was no valuation allowance as of December 31, 2010 for SBA servicing rights or the I/O strips.

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## GATEWAY BANCORP AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## December 31, 2010

## 8. OTHER REAL ESTATE OWNED

As of December 31, 2010, the Company had four OREO properties comprised of one single family residence and three construction and land development properties totaling approximately \$2.2 million net of valuation allowance. The Company disposed of twenty-three properties totaling approximately \$8.3 million during 2010.

Activity in OREO is summarized as follows as of December 31, 2010:

Balance, beginning of year	\$ 10,009,517
Additions	1,550,638
Dispositions	(8,353,292)
	3,206,863
Valuation allowance	(1,045,809)
Balance, end of year	\$ 2,161,054

Transactions in the valuation allowance are summarized as follows as of December 31, 2010:

Beginning of year	\$ (1,542,072)
Additions charged to expense	(670,634)
Charge-offs	1,166,897
End of year	\$ (1,045,809)

## 9. DEPOSITS

Deposits are comprised of the following balances as of December 31, 2010:

Noninterest bearing accounts	\$ 19,898,617
Interest bearing accounts:	
NOW	1,533,271
Money market	25,110,856
Savings	5,557,928
Certificates of deposit	111,689,934
	\$ 163,790,606

At December 31, 2010, the scheduled maturities of time deposits of \$100,000 or more are as follows:

Within one year	\$ 41,986,000
Over one year through three years	6,491,000
Over three years	411,000
	\$ 48,888,000
	F-69

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 10. FHLB STOCK AND ADVANCES

The Bank is a member of the Federal Home Loan Bank of San Francisco ("FHLB") which allows access to low-cost funding to members that are federally insured depository institutions and insurance companies headquartered in Arizona, California and Nevada. Members have a minimum FHLB stock requirement based on each bank's asset size. At December 31, 2010, the Bank has invested approximately \$689,000 in FHLB shares of stock and has on deposit at the FHLB an additional \$13,000.

At December 31, 2010, the Bank had no advances from FHLB. The Bank had a total borrowing capacity based on collateral pledged of approximately \$3,200,000.

### 11. EARNINGS PER SHARE ("EPS")

Basic EPS excludes dilution and is computed by dividing net income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. There were no outstanding stock options or other contracts to issue common stock at December 31, 2010.

#### **12. RELATED PARTY TRANSACTIONS**

During a portion of 2010, an affiliated company provided services to the Bank related to information technology and the Bank provided payroll services to the affiliated company. Expenses allocated to the Bank by the affiliated company for information technology services approximated \$3,400 for the year ended December 31, 2010. Expenses allocated to the affiliated company by the Bank for payroll services approximated \$2,000 for the year ended December 31, 2010. All services were allocated based on actual costs incurred to provide services. There are no longer shared services between the bank and the affiliated company.

The Bank and an affiliated company share common benefit plans. During 2010 each company paid for their related expense directly to the provider. There were no amounts due to the affiliated company at December 31, 2010. During 2010, all common benefit plans except the 401k plan (see Note 14) were segregated into separate independent plans for each Company.

The Bank leases space in an office building from an affiliated company on a month-to-month basis. The related total rent expense, including amounts for utilities and maintenance was approximately \$444,000 for the year ended December 31, 2010.

At December 31, 2010, the Holding Company had a certificate of deposit of \$529,000, on deposit at the Bank. The Bank paid \$1,000 in interest to the Holding Company during 2010. Such amounts were eliminated in consolidation and are excluded from the consolidated financial statements.

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## **13. INCOME TAXES**

The benefit for income taxes for the years ended December 31, 2010 is as follows:

Current	
Federal	\$ 684,446
State	120,783
	805,229
Deferred	
Federal	(96,529)
State	(17,046)
	(113,575)
	\$ 691,654

The Bank recorded income taxes receivable (payable) of approximately \$(27,358) at December 31, 2010. A reconciliation of income taxes to the expected statutory federal corporate income taxes follows:

	1	Amount	Percent
Expected income taxes at statutory rate	\$	327,008	34.00%
State tax, net of federal income tax benefit		62,512	6.50%
Meals and entertainment		2,351	0.24%
Club dues		15,980	1.66%
Valuation adjustment on loans held for investment		225,613	23.46%
Penalties		9,833	1.02%
Other		48,357	5.03%
	\$	691,654	71.91%

In July 2006, the FASB issued ASC 740-10, Accounting for Uncertainty in Income Taxes An Interpretation of ASC 740 ("ASC 740-10"). ASC 740-10 prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. In addition, it provides guidance on the measurement, derecognition, classification and disclosure of tax positions, as well as the accounting for related interest and penalties.

In September 2009, FASB issued an amendment to ASC 740, *Accounting Standard Update* ("ASU") 2009-06 providing guidance on accounting for uncertainty in income taxes and disclosure requirement for nonpublic entities. ASU 2009-06 requires disclosure of unrecognized tax benefit pursuant to ASC 740-10-50 for nonpublic entities whose fiscal year begins after December 15, 2008. On January 1, 2009, the Company adopted ASC 740 and recorded a \$487,426 increase to retained earnings on January 1, 2009. As of December 31, 2010, the unrecognized tax benefit is \$9,946.

The Company will recognize interest and penalties related to unrecognized tax benefits and penalties as income tax expense. As of December 31, 2010, the Company has not recognized liabilities for penalty and interest as interest and penalty related to unrecognized tax benefit is not material to the consolidated financial statements.

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 13. INCOME TAXES (Continued)

The Company estimates that its position with respect to the unrecognized tax benefit will not change significantly within the next twelve months.

The Company is subject to taxation in the US and various states. The company's tax years for 2007 through 2010 are subject to examination by the taxing authorities. With few exceptions, the Company is no longer subject to U.S. federal, state, local or foreign examinations by taxing authorities for years before 2006.

The components of the net deferred tax asset at December 31, 2010 are as follows:

Deferred tax assets:	
Foreclosure reserve/other	\$ 468,217
Depreciation	
Allowance for loan losses	778,191
Accrued expenses	593,979
Net operating loss carryforward	1,695,096
Market value of investments	39,667
State taxes	
	3,575,150
Deferred tax liabilities:	
Depreciation	(3,941)
Core deposit intangible	(58,763)
Mortgage servicing rights	(234,324)
Other	
	(207.028)

#### (297,028)

### \$ 3,278,122

Management believes that it is more likely than not that the results of future operations will generate sufficient taxable income to realize deferred tax assets. The Bank has a federal net operating loss carry forward of approximately \$2,885,656 for December 31, 2010, which expires through 2030. In addition, the Bank has a net operating loss carry forward of approximately \$10,984,203 as of December 31, 2010, respectively, for state franchise tax purposes which expires through 2030. During 2002, the Bank had an "ownership change", as defined under Internal Revenue Code Section 382. Under Section 382, which has also been adopted under California law, if during any three-year period there is more than a 50% change in ownership of the Bank, then the future use of any pre change net operating losses or built-in losses of the Bank would be subject to an annual percentage limitation based on the value of the Bank at the ownership change date. The remaining pre change net operating loss is \$2,490,309 which is subject to an annual limitation under Section 382 of approximately \$188,000.

The Bank entered into a Tax Allocation Agreement with the Holding Company whereby the Bank's federal, state and local tax liability is calculated as if the Bank had filed a separate consolidated return with the applicable taxing authority. Net payments made to the Holding Company under the Tax Allocation Agreement were \$1,600 for 2010.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 14. COMMITMENTS AND CONTINGENCIES

#### Mortgage Loan Repurchase Obligations

In the ordinary course of business, as loans held for sale are sold, the Bank makes standard industry representations and warranties about the loans. The Bank may have to subsequently repurchase certain loans or reimburse certain investor losses due to defects that occurred in the origination of the loans. Such defects include documentation or underwriting errors. In addition, certain investor contracts require the Bank to repurchase loans from previous whole loan sales transactions that experience early payment defaults. If there are no such defects or early payment defaults, the Bank has no commitment to repurchase loans that it has sold. During 2010, the Bank reimbursed investors approximately \$1,890,000 for losses. In 2010, the Bank repurchased no loans. The Bank maintains a reserve for the estimated losses expected to be realized when the repurchased loans are sold; this reserve is included in other liabilities and totaled approximately \$1,536,000 as of December 31, 2010. This reserve is based upon the expected future repurchase trends for loans already sold in whole loan sale transactions and the expected valuation of such loans when repurchased, and include first and second trust deed loans. At the point the loans are repurchased, the associated reserves are transferred to the allowance for loan losses. At the point when reimbursements are made directly to the investor the repurchase reserve is charged for the losses incurred. Provisions for the repurchase reserve are charged against gain on sale of loans.

#### Leases

The Bank leases certain facilities and equipment under various noncancelable operating leases. Rent expense for the years ended December 31, 2010 was approximately \$1,730,000.

Future annual minimum noncancelable lease commitments are as follows:

2011	\$ 932,526
2012	556,900
2013	84,291

\$ 1,573,717

#### Financial Instruments with Off Balance Sheet Risk

In order to meet the financing needs of its customers in the normal course of business, the Bank is party to financial instruments with off balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying financial statements. At December 31, 2010, the Bank was committed to fund certain loans approximating \$57,000,000, of which \$50,000,000, pertained to the Mortgage Division. The contractual amounts of credit related financial instruments such as commitments to extend credit and letters of credit represent the amounts of potential loss should the contract be fully drawn upon, the customer defaults, and the value of any existing collateral decreases.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

#### 14. COMMITMENTS AND CONTINGENCIES (Continued)

The Bank uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments. Commitments generally have fixed expiration dates; however, since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank upon extension of credit is based on management's credit evaluation of the counter party. Collateral held varies, but may include accounts receivable, inventory, property, plant, and equipment, residential real estate and income producing commercial properties.

#### **Unsecured Borrowings**

There was no unsecured borrowing lines of credit at December 31, 2010.

#### **15. EMPLOYEE BENEFIT PLAN**

The Bank and an affiliates company have a 401(k) plan that covers substantially all full-time employees. The plan is administered by an unaffiliated third party. It permits voluntary contributions by employees, a portion of which are matched by the Bank. The Bank's expenses relating to its contributions to the 401(k) plan for the years ended December 31, 2010 was approximately \$105,000.

### **16. REGULATORY MATTERS AND CAPITAL**

The Bank is subject to regulation by the FDIC and the DFI. As of December 31, 2010, based on such regulations, the Bank is categorized as "well capitalized." To be categorized as "well capitalized," the Bank must maintain minimum total capital to risk weighted assets, Tier I capital to risk weighted assets, and Tier I capital to average assets as set forth in the following tables and must not currently be under a regulatory agreement or order (dollars in thousands) as of December 31, 2010:

		Actu	al	Required To Be Well Capitalized			
	A	mount	Percent	Amount	Percent		
Total capital to risk weighted assets	\$	28,237	31.18%	\$ 9,057	10.00%		
Tier I capital to risk weighted assets	\$	27,073	29.89%	\$ 5433	6.00%		
Tier I capital to average assets	\$	27,073	13.54%	\$ 10,005	5.00%		
<b>17. FAIR VALUE OF FINANCIAL INS</b>	TRU	MENTS					

The fair value hierarchy under GAAP describes three levels of inputs that may be used to measure fair value as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Directly or indirectly observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates);

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities would include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

### Items Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

			Fair Value Measurement Using Ouoted Prices					g
	-	air Value at ecember 31, 2010	in Mar Ide A	Active kets for entical ssets evel 1)		Significant Other Observable Inputs (Level 2)	Uı	Significant 10bservable Inputs (Level 3)
Assets								
Loans held for sale	\$	41,414,437	\$		\$	41,414,437	\$	
Securities								
available-for-sale		90,885				90,885		
Derivative assets		1,159,828				143,083		1,016,745
Servicing								
rights Other		177,971						177,971
Servicing								
rights Mortgage		400,606						400,606
I/O strips receivable		42,773						42,773
Total	\$	43,286,500	\$		\$	41,648,405	\$	1,638,095

The valuation techniques used to measure fair value for the items in the table above are as follows:

*Loans held-for-sale* At January 1, 2008, the Bank elected the fair value option for its loans held for sale (resulting in an increase in beginning retained earnings of \$149,292). The fair value of loans held for sale is based on its commitments from investors as well as what secondary markets are currently offering for portfolios with similar characteristics. Therefore, loans held for sale subjected to recurring fair value adjustments are classified as Level 2.

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*Securities available-for-sale* The Bank measures fair value of equity securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.

*Derivative assets* This amount relates to interest rate lock commitments on mortgage loans and forward loan sales that are accounted for as freestanding derivative instruments. Because of the significance of unobservable inputs (such as the probability of funding) to the overall value of

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

these instruments, the Bank's interest rate lock commitments are classified as Level 3. The input value assigned to forward loan sales are classified as Level 2.

*Servicing rights other* The fair value of servicing rights related to non mortgage loans serviced for others is determined by an internal model developed by management that calculates the present value of the expected net servicing income from the portfolio. Because of the significance of unobservable inputs these servicing rights are classified as Level 3.

*Servicing rights mortgage* During 2010 the Bank began retaining servicing on some of its mortgage loans sold and elected the fair value option for valuation of these mortgage servicing rights. The bank uses a third party to determine the value which is based on a model that calculates the present value of the expected net servicing income from the portfolio. Because of the significance of unobservable inputs these servicing rights are classified as Level 3.

*I/O strips receivable* The fair value is determined by discounting future cash flows using discount rates and prepayment assumptions that market participants would use for similar financial instruments. Because of the significance of unobservable inputs, the I/O strips receivable are classified as Level 3.

There were no transfers in or out of Level 3 measurements during the year ended December 31, 2010.

#### Items Measured at Fair Value on a Nonrecurring Basis

From time to time, the Bank is required to measure certain assets at fair value in accordance with GAAP. Generally, these adjustments are the result of loans held for investment that are considered to be impaired. The following presents the fair value measurements of assets recorded at fair value on a nonrecurring basis as of December 31, 2010:

	Total	Fair Value Me Quoted prices in active markets for identical assets (Level 1)	prices in active Significant markets for other identical observable assets inputs		Significant unobservable inputs (Level 3)
Impaired loans	\$ 11,886,464	\$	\$	11,886,464	\$
OREO	\$ 2,161,054	\$	\$	2,161,054	\$

The valuation techniques used to measure fair value for the items in the table above are as follows:

*Impaired Loans* Nonrecurring fair value adjustments to loans reflect full or partial write-downs that are based on the loan's observable market price or current appraised value of the collateral. Loans subjected to nonrecurring fair value adjustments based on the current appraised value of the collateral may be classified as Level 2 or Level 3 depending on the type of asset and the

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

## 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

inputs to the valuation. When appraisals are used to determine impairment, the related loans subjected to nonrecurring fair value adjustments are typically classified as Level 2.

*OREO* OREO is recorded at the lower of its carrying value or its fair value less anticipated disposal cost. Fair value of the OREO is determined by appraisals or independent valuation, which is then adjusted for the cost associated with liquidating the property and are classified as Level 2 inputs.

### Financial Disclosures about Fair Value of Financial Instruments

GAAP requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate their fair values. Certain financial instruments and all nonfinancial instruments are excluded. Accordingly, the fair value disclosures required by GAAP are only indicative of the value of individual financial instruments and should not be considered an indication of the fair value of the Bank.

The following table presents the carrying amount and estimated fair value of certain financial instruments at December 31, 2010.

	Ca	arrying Value	Estimated Fair Value
Financial Assets:			
Cash and cash equivalents	\$	63,428,912	\$ 63,428,912
Securities held-to-maturity		96,235	106,654
Securities available-for-sale		90,885	90,885
Loans held-for-sale		41,414,437	41,414,437
Loans		82,781,959	77,376,748
Accrued interest receivable		546,529	546,529
Servicing rights		578,577	578,577
Derivative assets		1,159,828	1,159,828
I/O strips receivable		42,773	42,773
Financial Liabilities:			
Deposits	\$	163,790,606	\$ 163,236,000
Accrued interest payable		70,911	70,911
Derivative liabilities		434,831	434,831

The methods and assumptions that were used to estimate the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or nonrecurring basis are discussed above. The following methods and assumptions were used to estimate the fair value for other financial instruments for which it is practicable to estimate that value:

### (a) Cash and Cash Equivalents

The fair value of cash and cash equivalents, which includes federal funds sold, approximates its carrying value.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

#### (b) Securities Held-to-Maturity

For investment securities, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

#### (c) Loans Held-for-Sale

The fair value of loans held for sale is based on commitments from investors or prevailing market prices. The fair value of a closed loan includes the embedded cash flows that are ultimately realized as servicing value either through retention of the servicing asset or through the sale of a loan on a servicing released basis.

#### (d) Loans

The fair value of loans are estimated utilizing discounted cash flow techniques. The analysis takes into account current market rates of return, contractual interest rates, maturities and assumptions regarding expected future cash flows. Within each respective loan grouping, current market rates of return are determined based on quoted prices for similar instruments that are actively traded, adjusted as necessary to reflect the illiquidity of the instrument. This approach requires the use of significant judgment surrounding current market rates of return, liquidity adjustments and the timing and amounts of future cash flows. Fair value adjustments may be recorded on a nonrecurring basis when determined necessary to record a specific reserve against such loans. These specific reserves are typically measured using the fair value of the loan's collateral, which is based on a current appraisal on the underlying collateral.

#### (e) Accrued Interest Receivable and Payable

The carrying amounts of these items are a reasonable estimate of their fair value because of the short maturities of these instruments.

### (f) Servicing Rights

The fair value of servicing rights related to loans serviced for others is determined by computing the present value of the expected net servicing income from the portfolio.

### (g) Derivative Assets and Liabilities

Loan commitments that are considered to be derivatives are valued by calculating the change in market value from a commitment date to a measurement date based upon changes in applicable interest rates during the period, adjusted for a fallout factor.

### (h) I/O Strips Receivable

Fair value is determined by discounting future cash flows using discount rates and prepayment assumptions that market participants would use for similar financial instruments.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### December 31, 2010

### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

#### (i) Deposits

The fair value of demand deposits, savings deposits, and money market deposits is defined as the amounts payable on demand at year-end. The fair value of fixed maturity certificates of deposit is estimated based on the discounted value of the future cash flows expected to be paid on the deposits.

#### (j) Borrowings

Fair values approximate the carrying amounts for borrowings with remaining maturities of one year or less. The remaining portfolio is valued by estimating discounted future cash flows using rates currently available to us on similar borrowings.

### **18. INTANGIBLE ASSETS**

Included in intangible assets is approximately \$459,000 of goodwill and \$195,000 of core deposit intangibles resulting from the acquisition of the Bank by Gateway Bancorp in November 2001.

In October 2003, the Bank acquired approximately \$50 million of deposits, a small amount of furniture, and assumed an operating lease from another bank. The purchase resulted in core deposit intangibles of approximately \$192,000, goodwill of \$183,000, an adjustment to the fair value of certain time deposits acquired of \$76,000 (included as an adjustment to the balance of deposits), and leasehold improvements and furniture and equipment of \$50,000.

Intangible assets consisted of the following at December 31, 2010:

Amortized intangible assets:	
Core deposit intangibles	\$ 631,460
Accumulated amortization	(565,224)
	66,236
Unamortized intangible assets:	
Goodwill	459,213
	\$ 525,449

Amortization of core deposit intangibles approximated \$65,000 for each of the year ended December 31, 2010.

The estimated future annual amortization expense for amortized intangible assets owned as of December 31, 2010 is as follows for the years ending December 31:



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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## December 31, 2010

## **19. PARENT COMPANY ONLY INFORMATION**

## STATEMENT OF FINANCIAL CONDITION

219,840

ASSETS		
	\$	552 107
Cash and cash equivalents Investment in bank subsidiary	Э	552,107
		29,170,547
Securities available-for-sale (at fair value)		90,885
Deferred income taxes		130,377
Total assets	\$	29,943,916
STATEMENT OF FINANCIAL CONDIT	ION	
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
Accounts payable and accrued liabilities	\$	51,358
Total liabilities		51,358
		01,000
STOCKHOLDERS' EQUITY		
Common stock, no par value; 1,000,000 shares		
authorized; 9,999 shares issued and outstanding		20,662,476
Retained earnings		9,291,246
0		
Accumulated other comprehensive loss		(61,164)
Total stockholders' equity		29,892,558
Total liabilities and stockholders' equity	\$	29,943,916
STATEMENT OF OPERATIONS		
INTEREST INCOME		
Federal funds sold and investments	\$	549
r cucrai runus solu anu nivesunents	φ	549
		5.40
INTEREST INCOME		549
NONINTEREST INCOME		202.042
Equity in undistributed income of bank subsidiary		393,943

Equity in undistributed income of bank subsidiary	393,943
Total noninterest income	393,943
NONINTEREST EXPENSE	
Professional fees	173,864
Other	788
Total noninterest expense	174,652
INCOME BEFORE PROVISION (BENEFIT) FOR	

**INCOME TAXES** 

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PROVISION (BENEFIT) FOR INCOME TAXES		(50,330)
NET INCOME	\$	270,170
		F-80

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## December 31, 2010

## 19. PARENT COMPANY ONLY INFORMATION (Continued)

STATEMENTS OF CASH FLOWS NET CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$	270,170
Adjustments to reconcile net income to net cash used in operating activities:	Ţ	_ , , , . , . , .
Equity in net earnings of subsidiary		(393,943)
Decrease in income taxes payable		(113,224)
Decrease in other liabilities		46,792
Deferred income taxes		62,895
Net cash flows used in operating activities		(127,310)
Net decrease in cash		(127,310)
CASH beginning of year		679,417
CASH end of year	\$	552,107
		F-81

## CONSOLIDATED BALANCE SHEET

## June 30, 2011 (Unaudited)

ASSETS		
Cash	\$	5,342,229
Interest bearing deposits with financial institutions		54,598,039
Cash and cash equivalents		59,940,268
Securities held-to-maturity (fair value of \$95,142)		85,209
Securities available-for-sale (at fair value)		88,395
Loans held for sale (at fair value)		32,568,779
Loans held for investment, net		73,344,212
Servicing rights, net		623,515
Premises and equipment, net		600,850
Accrued interest receivable		356,432
Other real estate owned		4,316,519
Federal Home Loan Bank stock (at cost)		697,100
Intangible assets		493,189
Other assets		2,525,794
Total assets	\$	175,640,262
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities	¢	147 725 (02
Deposits	\$	147,725,602
Other borrowed funds		529,173
Accounts payable and accrued liabilities		3,704,071
Income taxes payable		3,865
Accrued interest payable		57,969
Total liabilities		152,020,680
Commitments and Contingencies		
Stockholders' Equity		
Common stock, no par value; 1,000,000 shares		
authorized; 9,999 shares issued and outstanding		20,662,476
Retained earnings		3,019,713
Accumulated other comprehensive loss		(62,607)
Total stockholders' equity		23,619,582
Total liabilities and stockholders' equity	\$	175,640,262

The accompanying notes are an integral part of these financial statements.

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## GATEWAY BANCORP AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF OPERATIONS

## For the Six Months Ended June 30, 2011 and 2010 (Unaudited)

	2	011	2010
INTEREST INCOME			
Loans	\$ 3	,095,958	\$ 4,077,796
Federal funds sold and investments		87,010	61,608
Total interest income	3	,182,968	4,139,404
INTEREST EXPENSE			
Deposits		899,998	1,359,996
Total interest expense		899,998	1,359,996
NET INTEREST INCOME PROVISION FOR LOAN LOSSES	2	,282,970	2,779,408 2,298,000
FROVISION FOR LOAN LOSSES			2,298,000
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	2	,282,970	481,408
NONINTEREST INCOME			
Net gain on sale of loans	12	,663,477	16,099,555
Fair value adjustment on loans held			
for sale		(238,904)	116,209
Loan servicing income		65,392	89,368
Service charges and miscellaneous fees		80,201	125,091
Loss on sale of other real estate			
owned		(167,455)	(937,774)
Other		4,404	13,112
Gain on Undesignated Derivatives		313,487	86,762
Total noninterest income	12	,720,602	15,592,323
NONINTEREST EXPENSE			
Salaries and employee benefits	10	,860,629	10,531,973
Occupancy and equipment		,531,050	1,468,889
Professional fees		,471,218	1,448,328
Office	-	737,292	695,476
Marketing and promotional		901,881	700,648
Data processing		463,208	474,992
Provision for other real estate owned		275,609	670,634
FDIC/DFI Assessments		274,122	269,312
Loan Fees		209,647	207,238
Credit Report Fees		304,264	226,947
Amortization of mortgage servicing		201,201	220,917
rights		20,315	37,955
Other Real Estate Owned Expense		134,418	267,070
Other		801,276	758,317
Total noninterest expense	17	,984,929	17,757,779

LOSS BEFORE PROVISION (BENEFIT) FOR INCOME TAXES	\$ (2,981,357)	\$ (1,684,048)
PROVISION (BENEFIT) FOR INCOME TAXES	3,290,176	(688,166)
NET LOSS	\$ (6,271,533)	\$ (995,882)
BASIC AND DILUTED LOSS PER SHARE	\$ (627.21)	\$ (99.60)

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

## For the Six Months Ended June 30, 2011 and 2010 (Unaudited)

	2011	2010	
NET LOSS	\$ (6,271,533)	\$ (995,882)	
OTHER COMPREHENSIVE LOSS, net of tax			
Unrealized loss on securities available-for-sale, net of taxes of \$1,047 in 2011 and \$13,085 in 2010	(1,443)	(18,040)	
COMPREHENSIVE LOSS	\$ (6,272,976)	\$ (1,013,922)	

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

## For the Six Months Ended June 30, 2011 (Unaudited)

	Con	nmo	on Stock	Retained	 ccumulated Other mprehensive	
	Shares		Amount	Earnings	Loss	Total
BALANCE January 1, 2010	9,999	\$	20,662,476	\$ 9,291,246	\$ (61,164)	\$ 29,892,558
Other comprehensive loss unrealized loss on securities available-for-sale					(1,443)	(1,443)
Net loss				(6,271,533)		(6,271,533)
BALANCE June 30, 2011	9,999	\$	20,662,476	\$ 3,019,713	\$ (62,607)	\$ 23,619,582

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## For the Six Months Ended June 30, 2011 and 2010 (Unaudited)

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (6,271,533)	\$ (995,882)
Adjustments to reconcile net loss to net cash provided by		
operating activities:		
Gain on sale of loans held for sale	(12,663,477)	(16,099,556)
Depreciation and amortization	144,490	159,822
Provision for loan losses		2,298,000
Fair value adjustments on loans held for sale	238,904	128,912
Amortization of deferred loan (fees) costs	(152,778)	(139,359)
Origination of loans held for sale	(326,433,401)	(390,763,094)
Proceeds from sales of loans held for sale	347,593,518	410,342,260
Loss on sale of other real estate owned	167,455	937,774
Provision for other real estate owned	275,609	670,634
Loss on disposal of fixed assets		44,500
Fair value adjustments of mortgage servicing rights	47,776	
Changes in operating assets and liabilities:		
Accrued interest receivable	190,097	67,334
Other assets	(594,921)	(640,751)
Income taxes receivable and deferred income taxes	3,279,169	400,156
Accounts payable and accrued liabilities	(725,445)	346,663
Taxes payable	(1,666)	
Accrued interest payable	(12,942)	(54,094)
Net cash provided by operating activities	5,080,855	6,703,319
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from maturities and principle paydowns on		
securities held-to-maturity	11,026	12,691
Net change in loans held for investment	5,944,207	(2,529,592)
Purchases of premises and equipment	(28,990)	(75,260)
Proceeds from sale of property and equipment		8,500
Proceeds from recovery of loans previously charged off	540,680	
Purchase (sale) of Federal Home Loan Bank stock	(7,700)	57,400
Proceeds from sale of other real estate owned	507,109	3,357,238
Net cash provided by investing activities	6,966,332	830,977
	, , ,	,
CASH FLOWS FROM FINANCING ACTIVITIES		
Net (decrease) increase in noninterest bearing deposits	693,428	(784,971)
Net (decrease) increase in interest bearing deposits	(16,758,432)	(25,415,235
Net increase in other borrowings	529,173	(20,110,200
rot mereuse in oner borrowings	527,175	
Net cash used in financing activities	(15,535,831)	(26,200,206)
NET DECREASE IN CASH AND CASH		
EQUIVALENTS	(3,488,644)	(18,665,910)
CASH AND CASH EQUIVALENTS beginning of year	\$ 63,428,912	\$ 56,596,328

CASH AND CASH EQUIVALENTS end of year	\$ 59,940,268	\$ 37,930,418
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash paid during the year for:		
Interest on deposits and other borrowings	\$ 771,128	\$ 1,145,874
Income taxes	\$ 12,673	\$ 5,427
Noncash transactions:		
Transfer of loans to other real estate owned	\$ 3,105,638	\$ 890,050

The accompanying notes are an integral part of these financial statements.

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#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### June 30, 2011 (Unaudited)

## 1. ORGANIZATION AND REGULATORY MATTERS

#### Organization

Gateway Bancorp is a bank holding company organized and incorporated in the state of California (the "Holding Company"). The Holding Company was formed in 2001 for the purpose of acquiring Gateway Business Bank ("Gateway" or the "Bank"), formerly known as Bank of Lakewood, and Mission Hills Mortgage Corporation ("MHMC"). MHMC operated as a subsidiary of the Bank until they merged in October 2002. MHMC now operates as a division of Gateway under the name of Mission Hills Mortgage Bankers (the "Mortgage Division").

The Bank is chartered by the California Department of Financial Institutions ("DFI"). In addition, its customers' deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to the maximum amount allowed by federal regulations. The Bank provides a full range of banking services to small and medium-size businesses, professionals, and the general public throughout Los Angeles and Orange County and is subject to competition from other financial institutions. The operating results of the Bank may be significantly affected by changes in market interest rates and by fluctuations in real estate values in the Bank's primary service areas. The Bank is regulated by the DFI and FDIC and undergoes periodic examinations by those regulatory authorities. The Bank operates three commercial banking branches and approximately 20 loan production branches in its Mortgage Division throughout California, Oregon and Arizona.

#### **Consent** Order

On December 3, 2009, the members of the Board of Directors ("Board") of Gateway agreed to the issuance of a consent order from the FDIC and the DFI. The Order is a formal corrective action pursuant to which the Bank has agreed to address specific areas through the adoption and implementation of procedures, plans and policies designed to enhance the safety and soundness of the Bank. These affirmative actions include management assessment, increased Board participation, implementation of plans to address capital, disposition of assets, allowance for loan losses, reduction in the level of classified and delinquent loans, profitability, strategic planning, liquidity and funds management, and sensitivity to market risk. In addition, the Bank is required to maintain specified capital levels, notify the FDIC and the DFI of director and management changes and obtain prior approval of dividend payments. The Order specifies certain timeframes for meeting these requirements, and the Bank must furnish periodic progress reports to the FDIC and DFI regarding its compliance with the Order. The Order will remain in effect until modified or terminated by the FDIC and the DFI.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation and Principles of Consolidation

The accompanying unaudited consolidated financial statements include the accounts of Gateway Bancorp (the "Company") and its wholly owned subsidiary Gateway Business Bank (the "Bank") as of June 30, 2011 and for the six months period ended June 30, 2011 and 2010. Significant intercompany accounts and transaction have been eliminated in consolidation.

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations of the United States Securities and Exchange Commission for

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

interim reporting and, therefore, do not include all footnotes that would be required for a full presentation of financial position, results of operations, changes in cash flow sand comprehensive income (loss) in accordance with generally accepted accounting principles in the United States ("GAAP"). These interim financial statements should be read in conjunction with the Company's audited consolidated financial statements, and notes as of and for the year ended December 31, 2010 included elsewhere in this registration statement.

In the opinion of management of the Company, the accompanying unaudited interim consolidated financial statements reflect all of the adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the consolidated financial position and consolidated results of operations for the periods presented.

The consolidated results of operations for the six month period ended June 30, 2011, are not necessarily indicative of what the Company's financial position will be as of December 31, 2011, or of the results of the Company's operations that may be expected for the full year ending December 31, 2011.

#### Use of Estimates

The preparation of the accompanying consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant items subject to such estimates and assumptions include valuation allowances for loans receivable, valuation of mortgage servicing rights and loans held for sale, derivative instruments, and inventories of deferred income tax assets. Actual results could differ from those estimates.

#### **Recently Adopted Accounting Pronouncements**

In July 2010, the FASB issued guidance that requires enhanced disclosures surrounding the credit characteristics of a Company's loan portfolio. Under the new guidance, the Company is required to disclose its accounting policies, the methods it uses to determine the components of the allowance for credit losses, and qualitative and quantitative information about the credit risk inherent in the loan portfolio, including additional information on certain types of loan modifications. The new disclosures become effective for annual reporting periods ending on or after December 15, 2011. The adoption of this guidance only affects the Company's disclosures (see Note 5).

In April 2011, the FASB issued Accounting Standards Update No. 2011-02, *A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring* ("ASU No. 2011-02"). ASU No. 2011-02 requires a creditor to separately conclude that 1) the restructuring constitutes a concession and 2) the debtor is experiencing financial difficulties in order for a modification to be considered a troubled debt restructuring ("TDR"). The guidance was issued to provide clarification and to address diversity in practice in identifying TDRs. It is effective for the Company in the third quarter of 2011 and will be applied retrospectively to the beginning of the year. Although evaluation of the impact is

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

not complete, it is not expected to have a material impact on the Company's results of operations, financial position, or disclosures.

In May 2011, the FASB issued ASU 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements* (ASU 2011-04), clarifying how to measure and disclose fair value. This guidance amends the application of the "highest and best use" concept to be used only in the measurement of fair value of non financial assets, clarifies that the measurement of the fair value of equity-classified financial instruments should be performed from the perspective of a market participant who holds the instrument as an asset, clarifies that an entity that manages a group of financial assets and liabilities on the basis of its net risk exposure can measure those financial instruments on the basis of its net exposure to those risks, and clarifies when premiums and discounts should be taken into account when measuring fair value, the fair value disclosure requirements also were amended. For public entities, the amendments in ASU 2011-04 are effective prospectively for interim and annual periods beginning after December 15, 2011, the Company does not believe that the adoption of the amended guidance will have a significant effect on its consolidated financial statements.

## **3. SECURITIES**

The following is a summary of securities held-to-maturity and a comparison of amortized cost, estimated fair values, gross unrealized gains and losses at June 30, 2011:

	An	nortized Cost	Unrealized Gains		Unrealized Losses	 timated ir Value
June 30, 2011						
U.S. Agency and Mortgage Backed Securities	\$	85,209	\$	9,933	\$	\$ 95,142

The amortized cost and estimated fair value of securities held-to-maturity at June 30, 2011, by contractual maturity, are shown below:

	Amortized Cost		Estimated Fair Value		
Over five years	\$	85,209	\$	95,142	

At June 30, 2011, the Bank did not have any securities held-to-maturity in a gross unrealized loss position.

Management evaluates securities or other-than-temporary impairment on a periodic basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuers, and (3) the intent and ability of the Bank to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

The Company holds an investment in common stock in a community bank that is classified as securities available-for-sale in the consolidated balance sheets. The following is a summary of securities

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 3. SECURITIES (Continued)

available-for-sale and a comparison of their cost, estimated fair values, and gross unrealized gains and losses at June 30, 2011:

	A	mortized cost	Gross unrealized gains	u	Gross nrealized losses	 timated ir value
Equity securities (common stock)	\$	186,750	\$	\$	(98,355)	\$ 88,395

There were no sales or purchases of securities available-for-sale during 2011.

#### 4. LOANS AND ALLOWANCE FOR LOAN LOSSES

#### Loans

The loan portfolio consisted of the following at June 30, 2011:

	Amount	Percent
Commercial and Industrial Loans	\$ 46,463,474	60.3%
Commercial real estate line of credit	409,000	0.5%
Commercial real estate	11,435,393	14.8%
Construction residential	15,177,696	19.7%
Construction land development loans	420,000	0.5%
Real estate loans	3,079,737	4.0%
Other	85,899	0.1%
Gross Loans	77,071,199	100.0%
Deferred fee(income)costs, net	(62,401)	
Allowance for loan losses	(3,664,586)	
Loans, net	\$ 73,344,212	

#### Allowance for Loan Losses

The Bank employs a documented and systematic methodology in estimating the adequacy of its allowance for loan losses, which assesses the risk of losses inherent in the portfolio, and represents the Bank's estimate of probable inherent losses in the loan portfolio as of the date of the financial statements. Establishment of the allowance for loan losses involves estimating losses for individual loans that have been deemed impaired and for groups of loans that are evaluated collectively. Reviews are performed to determine allowances for loans that have been individually evaluated and identified as loans that have probable losses; reserve requirements are attributable to specific weaknesses evidenced by various factors such as deterioration in the quality of the collateral securing the loan, payment delinquency or other events of default. Performing loans that currently exhibit no significant identifiable weaknesses or impairment are evaluated on a collective basis. The allowance for loan losses methodology incorporates management's judgment concerning the expected effects of current economic events and trends on portfolio performance, as well as the impact of concentration factors (such as property types, geographic regions and loan sizes). While the Bank's methodology utilizes historical and

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## June 30, 2011 (Unaudited)

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

other objective information, the establishment of the allowance for loan losses is to a significant extent based upon the judgment and experience of the Bank's management. The Bank believes that the allowance for loan losses is appropriate to cover inherent losses embedded in the loan portfolio; however, future changes in circumstances, economic conditions or other factors, including the effect of the Bank's various loan concentrations, could cause the Bank to increase or decrease the allowance for loan losses as necessary.

Activity in the allowance for loan losses is summarized as follows for the six months ended June 30, 2011:

Beginning balance	\$ 3,733,126
Provision for loan losses	
Charge-offs	(609,220)
Recoveries	540,680
	\$ 3,664,586

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## June 30, 2011 (Unaudited)

### 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

Set forth below is information regarding loan balances and the related allowance for loan losses, by portfolio type for six months ended June 30, 2011.

	-	Commercial d Industrial Loans	-	Commercial Real Estate	R	ommercial eal Estate Line of Credit	Construction and Land Development Loans	 esidential eal Estate Loans	Other	Total
Six months ended June 30, 2011 allowance for loan losses:										
Balance at beginning of year Charge offs	\$	2,117,128 (598,544)	\$	281,000	\$	120,000	\$ , ,	\$ 128,000 (8,900)	\$ 998 (1,776)	\$ 3,733,126 (609,220)
Recoveries Provision		475,528 249,567		191,315		(47,038)	65,152 (339,321)	(55,428)	905	540,680
Balance at end of year	\$	2,243,679	\$	472,315	\$	72,962	811,831	\$ 63,672	\$	\$ 3,664,586
Allowance balance at end of year related to:										
Loans individually evaluated for impairment	\$		\$		\$		\$	\$	\$	\$
Loans collectively evaluated for impairment	\$	2,243,679	\$	472,315	\$	72,962	\$ 811,831	\$ 63,672	\$ 127	\$ 3,664,586
Loans Balance at end of year:										
Loans individually evaluated for impairment Loans collectively	\$	7,282,735	\$	769,900	\$		\$ 157,343	\$ 617,569	\$	\$ 8,827,547
evaluated for impairment		39,180,739		10,665,493		409,000	15,440,353	2,462,168	85,899	68,243,652
Ending balance	\$	46,463,474	\$	11,435,393	\$	409,000	\$ 15,597,696	\$ 3,079,737	\$ 85,899	\$ 77,071,199

#### Credit Quality

The quality of the loans in the Company's loan portfolio is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies as defined by the Company 's overall credit risk management process and its evaluation of the adequacy of the allowance for loan losses.

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## June 30, 2011 (Unaudited)

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following table provides a summary of the delinquency status of the Bank's loans by portfolio type as of June 30, 2011:

	Past due 30-59 days	Past due 60-89	Greater than 90 days past due	Total Past Due	Current	Total	Loan Past Due >90 and Accruing
Commercial and Industrial	\$ 1,651,144	\$ 526,029	\$ 1,535,192	\$ 3,712,365	\$ 42,751,109	\$ 46,463,474	\$
Commercial Real Estate					11,435,393	11,435,393	
Commercial Real Estate							
Line of Credit					409,000	409,000	
Construction and Land							
Development Loans					15,597,696	15,597,696	
Real Estate Loans One to							
Four Family	60,022		407,361	467,383	2,612,354	3,079,737	
Other	,				85,899	85,899	
Grand Total	\$ 1,711,166	\$ 526,029	\$ 1,942,553	\$ 4,179,748	\$ 72,891,451	\$ 77,071,199	\$

Generally, the accrual of interest on a loan is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and it is in the process of collection. However, in certain instances, when a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual loans may be restored to accrual status when principal and interest become current and full repayment is expected. The following table provides information as of June 30, 2011, with respect to loans on nonaccrual status, by portfolio type:

Nonaccrual loans:									
Commercial and Industrial	\$	4,390,128							
Commercial Real Estate									
Commercial Real Estate Line of									
Credit									
Construction & Land									
Development		157,343							
Real Estate Loans Residential		617,569							
Other									
Grand Total	\$	5,165,040							

Of the nonaccrual loans above \$2,524,000 was guaranteed by the U.S. Government as of June 30, 2011.

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The Company classifies its loan portfolios using internal credit quality ratings, as discussed above under Allowance for Loan and Losses. The following table provides a summary of loans by portfolio type and the Company's internal credit quality ratings as of June 30, 2011:

	Commercial and Industrial	Commercial Real Estate	R	ommercial eal Estate Line of Credit	Construction and Land Development	Real Estate Loans Residential	Other	Total
Pass	\$ 36,205,422	\$ 9,044,025	\$	409,000	\$ 12,887,272	\$ 2,462,168	\$ 85,899	\$ 61,093,786
Special								
Mention	1,822,071	1,249,640			2,553,081			\$ 5,624,792
Substandard	8,228,262	1,141,728			157,343	617,569		\$ 10,144,902
Doubtful	207,719							\$ 207,719
Grand Total	\$ 46,463,474	\$ 11,435,393	\$	409,000	\$ 15,597,696	\$ 3,079,737	\$ 85,899	\$ 77,071,199

#### Impaired Loans

The Company's policy is to consider a loan impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. No allowance is required on an impaired loan when the discounted cash flows, collateral value or market price equals or exceeds the recorded investment in the loan. This typically occurs when the impaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance. Evaluation of a loan's impairment is based on the present value of expected cash flows or the fair value of the collateral, if the loan is collateral dependent.

The following table sets forth information regarding nonaccrual loans and restructured loans as of June 30, 2011:

Impaired Loans:	
Nonaccruing loans	\$ 2,091,528
Nonaccruing restructured loans	3,073,513
Accruing restructured loans	3,662,506
Accruing impaired loans	
Total Impaired Loans	\$ 8,827,547
Impaired loans less than 90 days	
delinquent and included in total impaired	
loans	\$ 6,930,981

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The table below contains additional information with respect to impaired loans with no allowance recorded by portfolio type as of June 30, 2011:

	Recorded Investment			Unpaid Principal Balance	Related Allowance		Average Recorded Investment		Interest Income ecognized
With no related allowance recorded									
Commercial and industrial	\$	7,282,736	\$	13,376,754	\$	\$	9,447,801	\$	77,480
Commercial real estate		769,900		970,930			772,400		26,724
Commercial real estate line of									
credit									
Construction and land									
development		157,342		426,944			254,673		
Real estate loans residential		617,569		822,930			649,810		
Other									
Currad Tradal	¢	0 007 547	¢	15 507 559	¢	¢	11 104 694	¢	104 204
Grand Total	\$	8,827,547	\$	15,597,558	\$	\$	11,124,684	\$	104,204

For loans evaluated for impairment, when the discounted cash flows, collateral value or market price equals or exceeds the recorded investment in the loan, then the loan does not require an allowance. This typically occurs when the impaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance.

In addition to its allowance for loan losses, the Company maintained an allowance for unfunded commercial real estate loan commitments on its existing loans. This allowance totaled \$99,919 as of June 30, 2011.

## 5. EARNINGS PER SHARE ("EPS")

Basic EPS excludes dilution and is computed by dividing net income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in the Company's earnings. There were no outstanding stock options or other contracts to issue common stock at June 30, 2011 and 2010.

## 6. OTHER REAL ESTATE OWNED

As of June 30, 2011, the Company had nine OREO properties comprised of six single family residences, two construction and land development properties, and one commercial building totaling approximately \$4.3 million net of valuation allowance. The Company disposed of three properties totaling approximately \$0.5 million during 2011.

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### GATEWAY BANCORP AND SUBSIDIARY

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## June 30, 2011 (Unaudited)

#### 6. OTHER REAL ESTATE OWNED (Continued)

Activity in OREO is summarized as follows as of June 30, 2011:

Balance, beginning of year	\$ 3,206,863
Additions	3,105,638
Dispositions	(691,028)
	5,621,473
Valuation allowance	(1,304,954)
Balance, end of year	\$ 4,316,519

Transactions in the valuation allowance are summarized as follows as of June 30, 2011:

Beginning of year	\$ (1,045,809)
Additions charged to expense	(275,610)
Charge-offs	16,465
End of year	\$ (1,304,954)

#### 7. INCOME TAXES

The Company accounts for income taxes by recognizing deferred tax assets and liabilities based upon temporary differences between the financial reporting and tax basis of its assets and liabilities. Valuation allowances are established when necessary to reduce deferred tax assets when it is more-likely-than-not that a portion or all of the deferred tax assets will not be realized. At least annually, the Company reviews its analysis of whether a valuation allowance should be recorded against its deferred tax assets. Accounting literature states that a deferred tax asset should be reduced by a valuation allowance if, based on the weight of all available evidence, it is more likely than not (a likelihood of more than 50%) that some portion or the entire deferred tax asset will not be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and negative evidence. In making such judgments, significant weight is given to evidence that can be objectively verified.

During the six months ended June 30, 2011, the Company conducted an assessment of the realizability of its deferred tax asset. Based on that assessment management concluded that it had become more likely than not that the Company's taxable income in the foreseeable future would not be sufficient to enable it to realize its deferred tax asset in its entirety. That conclusion was based on management's consideration of the relative weight of the available evidence, including market and economic conditions, and the uncertainties regarding the duration of and how the Company's future operating results would be affected by those conditions. As a result, management recorded a \$4.7 million valuation allowance against the Company's deferred tax asset by means of a noncash charge to income tax expense for the six months ended June 30, 2011 which, based on management's assessment, it is more likely than not to be unable to use prior to their expiration.

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## June 30, 2011 (Unaudited)

## 8. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value hierarchy under GAAP describes three levels of inputs that may be used to measure fair value as follows:

Level 1	<b>Ouoted</b> prices	s in active markets	for identical	assets or liabilities.
	Quotea prices	in active markets	101 Identicui	abbetb of maommeter.

- Level 2 Directly or indirectly observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates); or inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities would include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

#### Items Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below as of June 30, 2011:

	F	air Value at June 30, 2011	Fair Value Mea Quoted Prices in Active Markets for Identical Assets (Level 1)	:	nent Using Significant Other Dbservable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets						
Loans held for sale	\$	32,568,779	\$	\$	32,568,779	\$
Securities						
available-for-sale		88,395			88,395	
Derivative assets		1,330,291			215,814	1,114,477
Servicing						
rights Other		160,572				160,572
Servicing						
rights Mortgage		462,943				462,943
I/O strips receivable		39,858				39,858
Total	\$	34,650,838	\$	\$	32,872,988	1,777,850
					F-97	

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 8. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The valuation techniques used to measure fair value for the items in the table above are as follows:

*Loans held-for-sale* At January 1, 2008, the Bank elected the fair value option for its loans held for sale. The fair value of loans held for sale is based on its commitments from investors as well as what secondary markets are currently offering for portfolios with similar characteristics. Loans held for sale subjected to recurring fair value adjustments are classified as Level 2.

*Securities available-for-sale* The Bank measures fair value of equity securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.

*Derivative assets* This amount relates to interest rate lock commitments on mortgage loans and forward loan sales that are accounted for as freestanding derivative instruments. Because of the significance of unobservable inputs (such as the probability of funding) to the overall value of these instruments, the Bank's interest rate lock commitments are classified as Level 3. The input value assigned to forward loan sales are classified as Level 2.

*Servicing rights-other* The fair value of servicing rights related to non mortgage loans serviced for others is determined by an internal model developed by management that calculates the present value of the expected net servicing income from the portfolio. Because of the significance of unobservable inputs these servicing rights are classified as Level 3.

*Servicing rights-mortgage* During 2010 the Bank began retaining servicing on some of its mortgage loans sold and elected the fair value option for valuation of these mortgage servicing rights. The bank uses a third party to determine the value which is based on a model that calculates the present value of the expected net servicing income from the portfolio. Because of the significance of unobservable inputs these servicing rights are classified as Level 3.

*I/O strips receivable* The fair value is determined by discounting future cash flows using discount rates and prepayment assumptions that market participants would use for similar financial instruments. Because of the significance of unobservable inputs, the I/O strips receivable are classified as Level 3.

There were no transfers in or out of Level 3 measurements during the six month ended June 30, 2011.

#### Items Measured at Fair Value on a Nonrecurring Basis

From time to time, the Bank is required to measure certain assets at fair value in accordance with GAAP. Generally, these adjustments are the result of loans held for investment that are considered to

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 8. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

be impaired. The following presents the fair value measurements of assets recorded at fair value on a nonrecurring basis as of June 30, 2011:

	Total	Fair Value Mea Quoted prices in active markets for identical assets (Level 1)	Sig1 obse	ent Using nificant other ervable inputs (Level 2)	Significant unobservable inputs (Level 3)
Impaired loans	\$ 8,827,547	\$	\$	8,827,547	\$
OREO	\$ 4,316,519	\$	\$	4,316,519	\$

The valuation techniques used to measure fair value for the items in the table above are as follows:

*Impaired Loans* Nonrecurring fair value adjustments to loans reflect full or partial write-downs that are based on the loan's observable market price or current appraised value of the collateral. Loans subjected to nonrecurring fair value adjustments based on the current appraised value of the collateral may be classified as Level 2 or Level 3 depending on the type of asset and the inputs to the valuation. When appraisals are used to determine impairment, the related loans subjected to nonrecurring fair value adjustments are typically classified as Level 2.

*OREO* OREO is recorded at the lower of its carrying value or its fair value less anticipated disposal cost. Fair value of the OREO is determined by appraisals or independent valuation, which is then adjusted for the cost associated with liquidating the property and are classified as Level 2 inputs.

#### Financial Disclosures about Fair Value of Financial Instruments

GAAP requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate their fair values. Certain financial instruments and all nonfinancial instruments are excluded. Accordingly, the fair value disclosures required by GAAP are only indicative of the value of individual financial instruments and should not be considered an indication of the fair value of the Bank.

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

## 8. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The following table presents the carrying amount and estimated fair value of certain financial instruments as of June 30, 2011:

	Ca	rrying Value	Estimated Fair Value
Financial Assets:			
Cash and cash equivalents	\$	59,940,268	\$ 59,940,268
Securities held-to-maturity		85,209	95,142
Securities available-for-sale		88,395	88,395
Loans held-for-sale		32,568,779	32,568,779
Loans		77,376,748	66,751,221
Accrued interest receivable		356,432	356,432
Servicing rights		623,515	623,515
Derivative assets		1,330,291	1,330,291
I/O strips receivable		39,858	39,858
Financial Liabilities:			
Deposits	\$	147,725,602	\$ 146,874,000
Other borrowed funds		529,173	529,173
Accrued interest payable		57,969	57,969
Derivative liabilities		291,808	291,808

The methods and assumptions that were used to estimate the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or nonrecurring basis are discussed above. The following methods and assumptions were used to estimate the fair value for other financial instruments for which it is practicable to estimate that value:

#### (a)

#### Cash and Cash Equivalents

The fair value of cash and cash equivalents, which includes federal funds sold, approximates its carrying value.

#### **(b)**

## Securities Held-to-Maturity

For investment securities, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

#### (c)

## Loans Held-for-Sale

The fair value of loans held for sale is based on commitments from investors or prevailing market prices. The fair value of a closed loan includes the embedded cash flows that are ultimately realized as servicing value either through retention of the servicing asset or through the sale of a loan on a servicing released basis.

## (*d*)

#### Loans

The fair value of loans are estimated utilizing discounted cash flow techniques. The analysis takes into account current market rates of return, contractual interest rates, maturities and assumptions regarding expected future cash flows. Within each respective loan grouping, current market rates of

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## GATEWAY BANCORP AND SUBSIDIARY

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### June 30, 2011 (Unaudited)

return are determined based on quoted prices for similar instruments that are actively traded, adjusted as necessary to reflect the illiquidity of the instrument. This approach requires the use of significant judgment surrounding current market rates of return, liquidity adjustments and the timing and amounts of future cash flows. Fair value adjustments may be recorded on a nonrecurring basis when determined necessary to record a specific reserve against such loans. These specific reserves are typically measured using the fair value of the loan's collateral, which is based on

#### 8. FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

(e)

#### Accrued Interest Receivable and Payable

a current appraisal on the underlying collateral.

The carrying amounts of these items are a reasonable estimate of their fair value because of the short maturities of these instruments.

#### (f)

#### Servicing Rights

The fair value of servicing rights related to loans serviced for others is determined by computing the present value of the expected net servicing income from the portfolio.

#### (g)

#### **Derivative Assets and Liabilities**

Loan commitments that are considered to be derivatives are valued by calculating the change in market value from a commitment date to a measurement date based upon changes in applicable interest rates during the period, adjusted for a fallout factor.

#### (h)

#### I/O Strips Receivable

Fair value is determined by discounting future cash flows using discount rates and prepayment assumptions that market participants would use for similar financial instruments.

#### (i)

#### Deposits

The fair value of demand deposits, savings deposits, and money market deposits is defined as the amounts payable on demand at year-end. The fair value of fixed maturity certificates of deposit is estimated based on the discounted value of the future cash flows expected to be paid on the deposits.

#### (j)

#### **Borrowings**

Fair values approximate the carrying amounts for borrowings with remaining maturities of one year or less. The remaining portfolio is valued by estimating discounted future cash flows using rates currently available to us on similar borrowings.

AGREEMENT AND PLAN OF MERGER

by and between

FIRST PACTRUST BANCORP, INC.

and

BEACH BUSINESS BANK

Dated as of August 30, 2011

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## AGREEMENT AND PLAN OF MERGER

Agreement and Plan of Merger ("<u>Agreement</u>"), dated as of August 30, 2011, by and among First PacTrust Bancorp, Inc., a Maryland corporation ("<u>Parent</u>") and Beach Business Bank, a California corporation ("<u>Company</u>"). Certain capitalized terms have the meanings given to such terms in Article I.

### RECITALS

A. WHEREAS, the boards of directors of Company and Parent have determined that it is in the best interests of their respective companies and their shareholders to consummate the strategic business combination transaction provided for in this Agreement in which Company will, on the terms and subject to the conditions set forth in this Agreement, merge with and into a newly formed California bank Subsidiary ("<u>Merger Sub</u>") of Parent (the "<u>Merger</u>"), with Merger Sub as the surviving corporation in the Merger (sometimes referred to in such capacity as the "<u>Surviving Corporation</u>");

B. WHEREAS, subject to Section 9.11, the parties intend that for federal income Tax purposes the Merger shall qualify as a "reorganization" within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended (the "<u>Code</u>"), and this Agreement shall constitute a "plan of reorganization" for purposes of Sections 354 and 361 of the Code;

C. WHEREAS, each of those shareholders of Company set forth on <u>Schedule A</u> hereto has simultaneously herewith entered into a Voting and Support Agreement substantially in the form attached hereto as <u>Exhibit A</u> (each, a "<u>Voting and Support Agreement</u>" and, collectively, the "<u>Voting and Support Agreements</u>") in connection with the Merger; and

D. WHEREAS, the parties desire to make certain representations, warranties and agreements in connection with the Merger and also to prescribe certain conditions to the Merger.

NOW, THEREFORE, in consideration of the foregoing and the representations, warranties, covenants and agreements set forth herein, and for other good and valuable consideration, and intending to be legally bound, the parties hereto agree as follows:

#### ARTICLE I THE MERGER

1.1 <u>The Merger</u>. Subject to the terms and conditions of this Agreement, including Section 9.11, in accordance with the California General Corporation Law (the "<u>CGCL</u>") and the California Financial Code (the "<u>CFC</u>"), at the Effective Time, Company shall merge with and into Merger Sub. Merger Sub shall be the Surviving Corporation in the Merger and shall continue its corporate existence under the laws of the State of California. As of the Effective Time, the separate corporate existence of Company shall cease.

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1.2 <u>Effective Time</u>. The Merger shall become effective upon filing on the Closing Date of the Agreement of Merger (as that term is defined in Section 4880 of the CFC, the "<u>Agreement of Merger</u>") with the DFI as provided in Section 4887(b) of the CFC. The term "<u>Effective</u> <u>Time</u>" shall be the date and time when the DFI accepts the Agreement of Merger for filing in accordance with Section 4887(b) of the CFC.

1.3 <u>Closing</u>. On the terms and subject to the conditions set forth in this Agreement, the closing of the transactions contemplated by this Agreement (the "<u>Closing</u>") shall take place at the offices of Wachtell, Lipton, Rosen & Katz, 51 West 52nd Street, New York, New York, at a time determined by Parent that follows the close of trading on the date that is the later of (i) three (3) Business Days after the satisfaction or waiver (subject to applicable Law) of the latest to occur of the conditions set forth in Article VII (other than those conditions that by their nature are to be satisfied or waived at the Closing, but subject to the satisfaction of such conditions and the continued satisfaction or waiver of all other conditions set forth in Article VII) and (ii) ten (10) Business Days after the satisfaction of the conditions set forth in Article VII), or such other date as mutually agreed to by the parties (the "<u>Closing Date</u>").

1.4 <u>Articles of Incorporation and Bylaws of the Surviving Corporation</u>. At the Effective Time, the articles of incorporation and bylaws of Merger Sub in effect immediately prior to the Effective Time (subject to any amendment to the articles of incorporation set forth in the Agreement of Merger) shall be the articles of incorporation and bylaws of the Surviving Corporation until thereafter amended in accordance with applicable Law.

1.5 <u>Tax Consequences</u>. It is intended that the Merger shall qualify as a "reorganization" within the meaning of Section 368(a) of the Code, and that this Agreement shall constitute a "plan of reorganization" for purposes of Sections 354 and 361 of the Code. From and after the date of this Agreement and until the Closing Date, other than as contemplated by Section 9.11, each party hereto shall use its reasonable best efforts to cause the Merger to qualify, and will not knowingly take any action, cause any action to be taken, fail to take any action or cause any action to fail to be taken, which action or failure to act could reasonably be expected to prevent the Merger from qualifying as a "reorganization" within the meaning of Section 368(a) of the Code.

1.6 Effects of the Merger. At and after the Effective Time, the Merger shall have the effects set forth in the CFC and the CGCL.

1.7 <u>Conversion of Stock</u>. At the Effective Time, by virtue of the Merger and without any action on the part of Parent, Merger Sub, Company or the holder of any of the following securities:

(a) *No Effect on Parent Common Stock.* Each share of the common stock, par value \$0.01 per share, of Parent (the "<u>Parent Voting Common Stock</u>") and each share of the Class B Non-Voting Common Stock, par value \$0.01 per share, of Parent (the "<u>Parent Non-Voting Common Stock</u>" and, together with the Parent Voting Common Stock, the "<u>Parent</u>

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<u>Common Stock</u>") outstanding immediately prior to the Effective Time shall remain issued and outstanding and shall not be affected by the Merger.

(b) *Conversion of Company Common Stock.* Each share of the common stock, no par value of Company ("<u>Company</u> <u>Common Stock</u>") issued and outstanding immediately prior to the Effective Time (other than any Cancelled Shares or Dissenting Shares) shall, subject to Section 1.7(f), be converted into the right to receive the following consideration (the "<u>Merger Consideration</u>"):

(i) <u>Consideration</u>"); and

\$4.61 in cash without interest, subject to adjustment in accordance with Section 1.7(e) (the "Cash

(ii) 0.33, subject to adjustment in accordance with Sections 1.7(c) and 1.7(e) (such number as adjusted, the "Exchange Ratio"), of validly issued, fully paid and nonassessable shares of Parent Voting Common Stock (together with any cash in lieu of fractional shares of Parent Voting Common Stock to be paid pursuant to Section 2.2(f), the "Stock Consideration").

(c) Stock Consideration Adjustment. In the event that the Parent Share Value exceeds \$16.50, then Parent shall decrease

the Exchange Ratio to a number of shares of Parent Voting Common Stock equal to the quotient of (A) 5.44 *divided by* (B) the Parent Share Value. In the event that (1) the Parent Share Value is less than \$13.50 or (2) if following the close of trading (and prior to the Closing) on the Closing Date, Parent delivers written or oral notice to Company that it has determined in good faith (including after taking into account the expected number of, and the possibility of cash payments being made to, Dissenting Shareholders) that there is a reasonable possibility that the value of the shares of Parent Common Stock to be issued as Stock Consideration as a percentage of the aggregate value of the Merger Consideration (in each case, as determined for purposes of Section 368(a) of the Code and without regard to this clause (2)) will be less than 42.5% (each, an "<u>All Cash Event</u>") (w) the structure of the Merger shall be altered in a manner consistent with Section 9.11, (x) for all purposes hereunder, the term "Merger Consideration" shall be deemed to mean exclusively the right to receive (I) \$9.12 in cash without interest, subject to adjustment in accordance with Section 1.7(e) and (II) one warrant to purchase .33 shares of P