CHARLES RIVER LABORATORIES INTERNATIONAL INC Form 10-Q May 06, 2009

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

# ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 28, 2009

OR

# • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM to Commission file number 001-15943

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

(Exact Name of Registrant as specified in its Charter)

**DELAWARE** (State of Incorporation)

06-1397316

of Incorporation) (I.R.S. Employer Identification No.) 251 BALLARDVALE STREET, WILMINGTON, MASSACHUSETTS 01887

(Address of Principal Executive Offices) (Zip Code)

781-222-6000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\acute{y}$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer ý Accelerated filer o Non-accelerated filer o Smaller reporting company o
(Do not check if a smaller
reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of May 1, 2009, there were 66,097,677 shares of the registrant's common stock outstanding.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# FORM 10-Q

# For the Quarterly Period Ended March 28, 2009

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### **Special Note on Factors Affecting Future Results**

This Quarterly Report on Form 10-Q contains forward-looking statements regarding future events and the future results of Charles River Laboratories International, Inc. ("Charles River") that are based on current expectations, estimates, forecasts, and projections about the industries in which Charles River operates and the beliefs and assumptions of our management. Words such as "expect," "anticipate," "target," "goal," "project," "intend," "plan," "believe," "seek," "estimate," "will," "likely," "may," "designed," "would," "future," "can," "could" and other similar expressions that are predictions of or indicate future events and trends or which do not relate to historical matters are intended to identify such forward-looking statements. These statements are based on current expectations and beliefs of Charles River and involve a number of risks, uncertainties, and assumptions that are difficult to predict. For example, we may use forward-looking statements when addressing topics such as: future demand for drug discovery and development products and services, including the outsourcing of these services; present spending trends and other cost reduction activities by our customers (particularly in light of the challenging economic environment); future actions by our management; the outcome of contingencies; changes in our business strategy; changes in our business practices and methods of generating revenue; the development and performance of our services and products; market and industry conditions, including competitive and pricing trends; changes in the composition or level of our revenues; our cost structure; the impact of acquisitions and dispositions; the timing of the opening of new and expanded facilities; our expectations with respect to sales growth, efficiency improvements and operating synergies (including the impact of specific actions intended to cause related improvements); changes in our expectations regarding future stock option, restricted stock, performance awards and other equity grants to employees and directors; changes in our expectations regarding our stock repurchases; expectations with respect to foreign currency exchange; assessing (or changing our assessment of) our tax positions for financial statement purposes; and our cash flow and liquidity. In addition, these statements include the availability of funding for our customers and the impact of economic and market conditions on them generally, the effects of our first quarter 2009 cost-saving actions and other actions designed to manage expenses, operating costs and capital spending and to streamline efficiency, the timing of our repatriation of accumulated income earned outside the United States and the ability of Charles River to withstand the current market conditions. You should not rely on forward-looking statements because they are predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results may differ materially and adversely from those expressed in any forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document or in the case of statements incorporated by reference, on the date of the document incorporated by reference. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in our Annual Report on Form 10-K for the year ended December 27, 2008 under the section entitled "Our Strategy" and the section entitled "Risks Related to Our Business and Industry," the section of this Quarterly Report on Form 10-Q entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and in our press releases and other financial filings with the Securities and Exchange Commission. We have no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or risks. New information, future events or risks may cause the forward-looking events we discuss in this report not to occur.

# Part I. Financial Information

# Item 1. Financial Statements

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

### (dollars in thousands, except per share amounts)

	Μ	Three Mon Iarch 28, 2009	nths Ended March 29, 2008		
Net sales related to products	\$	116,910	\$	121,120	
Net sales related to services		184,616		216,565	
Total net sales		301,526		337,685	
Costs and expenses					
Cost of products sold		63,333		61,934	
Cost of services provided		129,973		145,374	
Selling, general and administrative		62,178		59,320	
Amortization of intangibles		6,149		7,571	
Operating income		39,893		63,486	
Other income (expense)					
Interest income		629		2,789	
Interest expense		(5,233)		(5,199)	
Other, net		(262)		(837)	
Income before income taxes		35,027		60,239	
Provision for income taxes		10,158		16,183	
Net Income		24,869		44,056	
Less: Net loss attributable to noncontrolling interests		(536)		(83)	
				. ,	
Net income attributable to common shareowners	\$	25,405	\$	44,139	
Earnings (loss) per common share					
Basic	\$	0.39	\$	0.65	
Diluted	\$	0.38	\$	0.63	
See Notes to Condensed Consolidated Interim Financ	ial S	tatements			

See Notes to Condensed Consolidated Interim Financial Statements

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

# (dollars in thousands, except per share amounts)

	Μ	March 28, 2009		December 27, 2008	
Assets					
Current assets					
Cash and cash equivalents	\$	170,233	\$	243,592	
Trade receivables, net		211,095		210,214	
Inventories		97,560		96,882	
Other current assets		102,576		67,218	
Current assets of discontinued operations		256		233	
Total current assets		581,720		618,139	
Property, plant and equipment, net		834,545		837,246	
Goodwill, net		454,770		457,578	
Other intangibles, net		126,914		136,100	
Deferred tax asset		34,617		37,348	
Other assets		50,835		50,815	
Long-term assets of discontinued operations		4,187		4,187	
		,		,	
Total assets	\$ 1	2,087,588	\$	2,141,413	
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Liabilities and Shareowners' Equity					
Current liabilities					
Current portion of long-term debt and capital leases	\$	35,376	\$	35,452	
Accounts payable		37,280		40,517	
Accrued compensation		41,425		54,870	
Deferred revenue		83,689		86,707	
Accrued liabilities		55,167		60,741	
Other current liabilities		26,889		22,676	
Current liabilities of discontinued operations		47		35	
Total current liabilities		279,873		300,998	
Long-term debt and capital leases		474,152		479,880	
Other long-term liabilities		115,525		118,827	
Other long-term naonnees		115,525		110,027	
Total liabilities		869,550		899,705	
Commitments and contingencies		007,000		0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Shareowners' equity:					
Preferred stock, \$0.01 par value; 20,000,000 shares					
authorized; no shares issued and outstanding					
Common stock, \$0.01 par value; 120,000,000 shares					
authorized;					
77,074,885 issued and 66,377,502 shares outstanding at					
March 28, 2009 and 76,609,779 issued and 67,052,884 shares					
outstanding at December 27, 2008		771		766	
Capital in excess of par value	-	2,019,868		2,016,033	
Retained deficit		(327,531)		(352,936)	
Treasury stock, at cost, 10,697,383 shares and 9,556,895		(0=1,001)		(222,750)	
shares at March 28, 2009 and December 27, 2008, respectively		(455,714)		(425,924)	
Accumulated other comprehensive income		(19,240)		3,347	
		(17,210)		5,517	

Total shareowners' equity	1,218,154	1,241,286
Noncontrolling interests	(116)	422
Total equity	1,218,038	1,241,708
Total liabilities and equity	\$ 2,087,588 \$	5 2,141,413

See Notes to Condensed Consolidated Interim Financial Statements

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

# (dollars in thousands)

	Three Mon March 28, 2009	oths Ended March 29, 2008
Cash flows relating to operating activities		
Net income	\$ 24,869	\$ 44,056
Adjustments to reconcile net income from continuing operations to net cash		
provided by operating activities:		
Depreciation and amortization	21,970	22,347
Non-cash compensation	5,669	6,321
Deferred tax	8,118	1,235
Other, net	4,328	3,726
Changes in assets and liabilities:		
Trade receivables	(5,613)	(21,690)
Inventories	(2,397)	(890)
Other assets	(3,278)	(962)
Accounts payable	(2,898)	(3,477)
Accrued compensation	(12,404)	(17,353)
Deferred revenue	(3,006)	(4,465)
Accrued liabilities	(2,098)	(1,709)
Other liabilities	3,855	4,190
Net cash provided by operating activities	37,115	31,329
Cash flows relating to investing activities Acquisition of businesses, net of cash acquired Capital expenditures	(24,625)	(3,237) (40,630)
Purchases of investments	(37,749)	(1,296)
Proceeds from sale of marketable securities	(37,747)	34,817
Other	69	96
Net cash used in investing activities	(62,305)	(10,250)
Cash flows relating to financing activities		
Payments on long-term debt, capital lease obligation and revolving credit	(8 665)	
agreement Proceeds from exercises of employee stock options	(8,665)	8,904
	/	1,773
Excess tax benefit from exercises of employee stock options	(20.571)	(24,783)
Purchase of treasury stock	(29,571)	(24,703)
Net cash used in financing activities	(38,229)	(14,106)
Discontinued operations		
Net cash provided by (used in) operating activities		356
Net cash provided by (used in) discontinued operations		356
Effect of exchange rate changes on cash and cash equivalents	(9,940)	7,098
Net change in cash and cash equivalents	(73,359)	14,427

Cash and cash equivalents, beginning of period	24	3,592	2	25,449
Cash and cash equivalents, end of period	\$17	0,233	\$2	39,876
Supplemental cash flow information				
Capitalized interest	\$	824	\$	1,802

See Notes to Condensed Consolidated Interim Financial Statements

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN

# SHAREOWNERS' EQUITY (UNAUDITED)

### (dollars in thousands)

	Total	Accumulated Deficit	Accumulated Other Comprehensive Income	Common Stock	Capital in Excess of Par	Treasury Stock	Noncontro Interes	-
alance at December 27,								
008 as previously	\$1,199,447	\$ (344,314)	\$ 3,347	\$ 766	\$1,965,150	\$(425.924)	\$	422
Add adjustment for cumulative effect on prior periods of applying retrospectively the new method of accounting for convertible debt ( <i>See footnote 7</i> )	42,261	(8,622)			50,883			
Balance at December 27,								
2008, as adjusted	1,241,708	(352,936)	3,347	766	2,016,033	(425,924)		422
Components of comprehensive income, net of tax:								
Net income	24,869	25,405						(536)
Foreign currency translation adjustment	(22,969)		(22,967)	)				(2)
Amortization of pension, net gain/loss and prior service cost	359		359					
Unrealized loss on marketable securities	21		21					
Total comprehensive income	\$ 2,280						\$	(538)
Tax benefit associated with stock issued under employee compensation plans	(1,836)				(1,836)			
Issuance of stock under employee compensation				e.				
plans Acquisition of treasury	(20, 700)			5	2	(20.700)		
shares Stock-based	(29,790)					(29,790)		
compensation	5,669				5,669			
Salance at March 28, 009	\$1,218,038	\$ (327,531)	\$ (19,240)	)\$771	\$2,019,868	\$(455,714)	\$	(116)

See Notes to Condensed Consolidated Interim Financial Statements

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

### NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### (dollars in thousands, except per share amounts)

#### 1. Basis of Presentation

The condensed consolidated interim financial statements are unaudited, and certain information and footnote disclosures related thereto normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been omitted in accordance with Rule 10-01 of Regulation S-X. In the opinion of management, the accompanying unaudited condensed consolidated financial statements were prepared following the same policies and procedures used in the preparation of the audited financial statements and reflect all adjustments (consisting of normal recurring adjustments) considered necessary to state fairly the financial position and results of operations of Charles River Laboratories International, Inc. The results of operations for the interim periods are not necessarily indicative of the results for the entire fiscal year. These condensed consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 27, 2008.

Effective December 28, 2008, we adopted FSP No. APB 14-1, "Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)" (FSP 14-1). FSP 14-1 requires retrospective application to all periods presented and accordingly, amounts in prior-year financial statements and related notes have been restated (see footnote 7). In addition, on December 28, 2008, we adopted SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" (SFAS 160) and as a result; certain amounts in prior-year financial statements and related notes have been reclassified to conform to the current year presentation (see footnote 8).

#### 2. 2009 Actions

During the first quarter 2009 we implemented headcount reductions to improve operating efficiency and profitability at various sites including our Arkansas facility which we plan to close in 2009. As a result of these actions, we recorded severance charges of \$7,133 including \$2,992 in cost of sales and \$4,141 in selling, general and administrative expense. As of March 28, 2009, \$3,791 was included in accrued compensation on our consolidated balance sheet and we expect to incur additional severance expense of \$1,967 during 2009.

### 3. Supplemental Balance Sheet Information

The composition of trade receivables is as follows:

	March 28, 2009		De	cember 27, 2008
Customer receivables	\$	169,121	\$	162,518
Unbilled revenue		46,113		51,798
Total		215,234		214,316
Less allowance for doubtful accounts		(4,139)		(4,102)
Net trade receivables	\$	211,095	\$	210,214

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

# 3. Supplemental Balance Sheet Information (Continued)

The composition of inventories is as follows:

	arch 28, 2009	De	cember 27, 2008
Raw materials and supplies	\$ 14,302	\$	14,202
Work in process	14,056		12,091
Finished products	69,202		70,589
Inventories	\$ 97,560	\$	96,882

The composition of other current assets is as follows:

	March 28, 2009		De	cember 27, 2008
Prepaid assets	\$	29,340	\$	25,354
Deferred tax asset		26,447		31,748
Marketable securities		35,997		
Prepaid income tax		8,101		7,391
Restricted cash		2,691		2,725
Other current assets	\$	102,576	\$	67,218

The composition of net property, plant and equipment is as follows:

	March 28, 2009	December 27, 2008
Land	\$ 38,286	\$ 38,696
Buildings	680,410	680,405
Machinery and equipment	339,320	337,687
Leasehold improvements	37,098	16,850
Furniture and fixtures	11,241	10,935
Vehicles	5,223	5,514
Construction in progress	102,259	120,788
Total	1,213,837	1,210,875
Less accumulated depreciation	(379,292)	(373,629)
Net property, plant and equipment	\$ 834,545	\$ 837,246

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

# 3. Supplemental Balance Sheet Information (Continued)

Depreciation expense for the three months ended March 28, 2009 and March 29, 2008 was \$15,821 and \$14,776, respectively.

The composition of other assets is as follows:

	March 28, 2009		Dee	cember 27, 2008
Deferred financing costs	\$	4,879	\$	5,307
Cash surrender value of life insurance policies		20,963		19,652
Long-term marketable securities		18,979		18,958
Other assets		6,014		6,898
Other assets	\$	50,835	\$	50,815

The composition of other current liabilities is as follows:

	Μ	arch 28, 2009	De	cember 27, 2008
Accrued income taxes	\$	23,211	\$	20,763
Current deferred tax liability		1,196		1,269
Accrued interest and other		2,482		644
Other current liabilities	\$	26,889	\$	22,676

The composition of other long-term liabilities is as follows:

	M	Iarch 28, 2009	De	cember 27, 2008
Deferred tax liability	\$	44,035	\$	47,538
Long-term pension liability		30,306		32,175
Accrued Executive Supplemental Life Insurance Retirement Plan and Deferred Compensation				
Plan		26,359		25,954
Other long-term liabilities		14,825		13,160
Other long-term liabilities	\$	115,525	\$	118,827



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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

### NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 4. Marketable Securities

The cost, gross unrealized gains, gross unrealized losses and fair value for marketable securities by major security type were as follows:

		March 28, 2009						
	Cost	Gross Gross Unrealized Unrealized Gains Losses		Fair Value				
Time deposits	\$35,997	\$	\$	\$35,997				
Auction rate securities	\$21,175	\$	\$ (2,196)	\$18,979				
	\$57,172	\$	\$ (2,196)	\$54,976				

		December 27, 2008						
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value				
Auction rate securities	\$21,175	\$	\$ (2,217)	\$18,958				
	\$21,175	\$	\$ (2,217)	\$18,958				

As of March 28, 2009, we held \$18,979 in auction rate securities which are variable rate debt instruments, which bear interest rates that reset approximately every 7 or 35 days. The auction rate securities owned were rated AAA by a major credit rating agency and are guaranteed by the Federal Family Education Loan Program (FFELP). The auction rate securities have contractual maturities which are greater than 25 years. The auction rate securities are classified as available-for-sale and are recorded at fair value. We have classified these investments as long-term consistent with the term of the underlying security which are structured with short-term interest rate reset dates of generally 7 or 35 days but with contractual maturities that are long-term.

Maturities of investments are as follows:

	March 2	28, 2009 Fair	Decembe	r 27, 2008 Fair
	Cost	Value	Cost	Value
Due less than one year	\$35,997	\$35,997	\$	\$
Due after one year through five years				
Due after ten years	21,175	18,979	21,175	18,958
	¢ 57, 170	, ,		¢ 10 050
	\$57,172	\$54,976	\$21,175	\$18,958

Marketable securities due after one year are included in other assets on the consolidated balance sheets.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

### 5. Fair Value

SFAS No. 157, "Fair Value Measurements" (SFAS 157), defines fair value, establishes a framework for measuring fair value and expands the related disclosure requirements. This statement applies under other accounting pronouncements that require or permit fair value measurements. The statement indicates, among other things, that a fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. SFAS 157 defines fair value based upon an exit price model.

We adopted SFAS 157 as of December 30, 2007, with the exception of the application of the statement to non-recurring nonfinancial assets and nonfinancial liabilities, which was delayed by FSP FAS 157-2 to fiscal years beginning after November 15, 2008, which we therefore adopted as of December 28, 2008. As of March 28, 2009, we do not have any significant non-recurring measurements of nonfinancial assets and nonfinancial liabilities.

SFAS 157 establishes a valuation hierarchy for disclosure of the inputs to the valuations used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, including interest rates, yield curves and credit risks, or inputs that are derived principally from or corroborated by observable market data through correlation. Level 3 inputs are unobservable inputs based on our own assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

Assets measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at March 28, 2009 using											
	Quoted Prices in Active Markets for Identical Assets	Si Oł	gnificant Other oservable Inputs	Sig Unol	nificant oservable nputs		Assets at Fair					
Assets	Level 1		Level 2	L	evel 3		Value					
Time deposits	\$	\$	35,997	\$		\$	35,997					
Auction rate securities					18,979		18,979					
Fair value of life policies			15,366				15,366					
Total assets	\$	\$	51,363	\$	18,979	\$	70,342					

		Fair Value Measurements at December 27, 2008 using								
	Quoted Prices in Active Markets for Identical	Significant Other Observable	Significant Unobservable	Assets						
Assets	Assets Level 1	Inputs Level 2	Inputs Level 3	at Fair Value						
Auction rate securities	\$	\$	\$ 18,958	\$ 18,958						
Fair value of life policies		14,062		14,062						

Total assets	\$ \$	14,062	\$ 18,958	\$ 33,020

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

#### 5. Fair Value (Continued)

The table below presents a reconciliation for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the quarters ended March 28, 2009 and March 29, 2008. Our auction rate securities were valued at fair value by management in part utilizing an independent valuation reviewed by management which used pricing models and discounted cash flow methodologies incorporating assumptions that reflect the assumptions a marketplace participant would use at March 28, 2009.

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)								
Auction rate securities	Three months ended March 28, March 29 2009 2008								
Beginning balance	\$	18,958	\$						
Transfers in and/or out of Level 3				21,175					
Total gains or losses (realized/unrealized): Included in earnings									
Included in other comprehensive income		21		(583)					
Purchases, issuances and settlements				. ,					
Ending balance	\$	18,979	\$	20,592					

#### 6. Goodwill and Other Intangible Assets

The following table displays goodwill and other intangible assets not subject to amortization and other intangible assets that continue to be subject to amortization:

	March 28, 2009 Gross				Decembe Gross	nber 27, 2008		
		Carrying Amount	Accumulated Amortization		Carrying Amount		cumulated ortization	
Goodwill	\$	467,543	\$	(12,773)	\$ 470,414	\$	(12,836)	
Other intangible assets not subject to								
amortization:								
Research models	\$	3,438	\$		\$ 3,438	\$		
Other intangible assets subject to								
amortization:								
Backlog		15,703		(14,974)	16,068		(15,259)	
Customer relationships		253,672		(135,205)	258,607		(131,410)	
Customer contracts		1,655		(1,655)	1,655		(1,655)	
Trademarks and trade names		4,581		(4,008)	4,581		(3,933)	
Standard operating procedures		657		(657)	657		(651)	
Other identifiable intangible assets		9,863	(6,156)		10,100		(6,098)	
Total other intangible assets	\$	289,569	\$	(162,655)	\$ 295,106	\$	(159,006)	

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

### 6. Goodwill and Other Intangible Assets (Continued)

The changes in the gross carrying amount and accumulated amortization of goodwill are as follows:

	 Adjustments Balance at December 27, 2008 Acquisitions				Fo Exo	oodwill oreign change/ Other	 llance at arch 28, 2009
Research Models and Services							
Gross carrying amount	\$	30,947	\$	(86)	\$	(377)	\$ 30,484
Accumulated amortization		(4,846)				63	(4,783)
Preclinical Services							
Gross carrying amount		439,467				(2,408)	437,059
Accumulated amortization		(7,990)					(7,990)
Total							
Gross carrying amount	\$	470,414	\$	(86)	\$	(2,785)	\$ 467,543
Accumulated amortization		(12,836)				63	(12,773)
)eht							

# 7. Long-Term Debt

### Long-Term Debt

Long-term debt consists of the following:

	N	Iarch 28, 2009	De	cember 27, 2008
2.25% Senior convertible debentures:				
Principal	\$	349,995	\$	350,000
Unamortized debt discount		(57,837)		(60,767)
Net carrying amount of senior convertible debentures		292,158		289,233
Term loan facilities		126,333		134,967
Revolving credit facility		90,000		90,000
Other long-term debt, represents secured and				
unsecured promissory notes, interest rates between				
0% and 11.6% at March 28, 2009 and December 29,				
2007, maturing between 2008 and 2013		731		806
Total debt		509,222		515,006
Less: current portion of long-term debt		(35,244)		(35,322)
. 0				
Long-term debt	\$	473,978	\$	479,684

The interest rates applicable to term loans and revolving loans under the credit agreement are, at our option, equal to either the base rate (which is the higher of the prime rate or the federal funds rate plus 0.50%) or the adjusted LIBOR rate plus an interest rate margin based upon our leverage ratio. Based on our leverage ratio, the margin range for LIBOR-based loans is 0.625% to 0.875%. As of March 28, 2009, the interest rate margin was 0.75%.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

### 7. Long-Term Debt (Continued)

We pledged the stock of certain subsidiaries as well as certain U.S. assets for our credit agreements. In addition, credit agreements include certain customary representations and warranties, events of default, notice of material adverse change to our business and negative and affirmative covenants including the ratio of consolidated earnings before interest, taxes, depreciation and amortization to consolidated interest expense, for any period of four consecutive fiscal quarters, of no less than 3.5 to 1.0 as well as the ratio of consolidated indebtedness to consolidated earnings before interest, taxes, depreciation for any period of four consecutive fiscal quarters, of no more than 3.0 to 1. As of March 28, 2009 we were compliant with all financial covenants specified in the credit agreement. We had \$5,627 outstanding under letters of credit as of March 28, 2009.

Our \$350,000 of 2.25% Convertible Senior Notes (the 2013 Notes) due in June, 2013 with interest payable semi-annually are convertible into approximately 7.2 million shares of our common stock at an initial conversion price of \$48.94 per share of common stock. The 2013 Notes are convertible into cash and shares of our common stock (or, at our election, cash in lieu of some or all of such common stock), if any, based on an initial conversion rate, subject to adjustment, of 20.4337 shares of our common stock per \$1,000 principal amount of notes (which represents an initial conversion price of \$48.94 per share), only in the following circumstances and to the following extent: (1) during any fiscal quarter beginning after July 1, 2006 (and only during such fiscal quarter), if the last reported sale price of our common stock for at least 20 trading days in the period of 30 consecutive trading days ending on the last trading day of the immediately preceding fiscal guarter is more than 130% of the conversion price on the last day of such preceding fiscal quarter; (2) during the five business-day period after any five consecutive trading-day period, or the measurement period, in which the trading price per note for each day of that measurement period was less than 98% of the product of the last reported sale price of our common stock and the conversion rate on each such day; (3) upon the occurrence of specified corporate transactions, as described in the indenture for the 2013 Notes; and (4) at the option of the holder at any time beginning on the date that is two months prior to the stated maturity date and ending on the close of business on the second trading-day immediately preceding the maturity date. Upon conversion, we will pay cash and shares of our common stock (or, at our election, cash in lieu of some or all of such common stock), if any. If we undergo a fundamental change as described in the indenture for the 2013 Notes, holders will have the option to require us to purchase all or any portion of their notes for cash at a price equal to 100% of the principal amount of the notes to be purchased plus any accrued and unpaid interest, including any additional interest to, but excluding, the purchase date. If the 2013 Notes were converted on March 28, 2009, they would have a value less than their principal amount.

At March 28, 2009, the fair value of our outstanding convertible senior notes was approximately \$294,871 based on their quoted market value and no conversion triggers were met.

Effective December 28, 2008, we adopted FSP 14-1. This FSP specifies that issuers of convertible debt instruments that may be settled in cash upon conversion should separately account for the liability and equity components in a manner that reflects the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. Upon adoption of the provisions of FSP 14-1, \$261,508 of the total proceeds from our \$350,000 convertible debt was allocated to the liability component, which represents the estimated fair value of similar debt instruments without the conversion option as of June 12, 2006, the date of issuance. The remaining \$88,492 was allocated to the

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

### 7. Long-Term Debt (Continued)

equity component. The debt discount of \$88,492 will be amortized to interest expense over the seven-year period from June 2006 to June 2013, the expected life of the instrument. In addition, \$8,463 of capitalized interest expense was recorded retrospectively and will amortize over a weighted average life of 32 years. Additionally, upon adoption, approximately \$1,903 of deferred financing costs capitalized at the time of issuance was reclassified to equity as equity issuance costs and will not be amortized to interest expense. As a result of the establishment of the debt discount as of the date of issuance, the non-current deferred tax asset relating to the original issue discount has been reduced by \$36,437 as of the date of issuance by offsetting additional paid in capital.

As of March 28, 2009, \$57,837 of debt discount remained and will be amortized over 17 quarters. As of March 28, 2009 and December 27, 2008, the equity component of our convertible debt was \$88,492. For the three months ended March 28, 2009 and March 29, 2008, \$2,930 and \$2,740, respectively, of interest expense related to our convertible debt was recognized in accordance with FSP 14-1 yielding an effective interest rate of 6.93% on the liability component. In addition, \$1,969 of contractual interest expense was recognized on our convertible debt during each of the three months ended March 28, 2009 and March 29, 2008. Capitalized interest of \$507 and \$926, respectively, was recorded in accordance with FSP 14-1 during the quarters ended March 28, 2009 and March 29, 2008.

The condensed consolidated income statement was retroactively modified compared to previously reported amounts as follows:

	Ended	e Months March 29, 2008
Additional depreciation expense	\$	(14)
Additional pre-tax non-cash interest expense		(1,744)
Additional deferred tax benefit		743
Retroactive change in net income	\$	(1,015)
Change to basic earnings per share	\$	(0.02)
Change to diluted earnings per share	\$	(0.01)

Principal maturities of existing debt which excludes unamortized debt discount for the periods set forth in the table below are as follows:

Twelve months ending	
March, 2010	\$ 35,244
March, 2011	76,206
March, 2012	105,607
March, 2013	7
March, 2014	349,995
Total	\$567,059

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### CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

### 8. Equity

#### Earnings (Loss) per Share

Basic earnings per share for the three months ended March 28, 2009 and March 29, 2008 were computed by dividing earnings available to common shareowners for these periods by the weighted average number of common shares outstanding in the respective periods adjusted for contingently issuable shares. The weighted average number of common shares outstanding for the three months ended March 28, 2009 and March 29, 2008 has been adjusted to include common stock equivalents for the purpose of calculating diluted earnings per share for these periods.

Options to purchase 6,316,084 shares and 802,025 shares were outstanding at March 28, 2009 and March 29, 2008, respectively, but were not included in computing diluted earnings per share because their inclusion would have been anti-dilutive.

Basic weighted average shares outstanding for the three months ended March 28, 2009 and March 29, 2008 excluded the weighted average impact of 1,042,659 and 856,058, respectively, of non-vested fixed restricted stock awards.

The following table illustrates the reconciliation of the numerator and denominator in the computations of the basic and diluted earnings (loss) per share:

	Three Months Ended			
		rch 28, 2009		arch 29, 2008
Numerator:				
Net income attributable to common shareowners	\$	25,405	\$	44,139
Denominator:				
Weighted average shares outstanding Basic	65,	889,835	67	,504,848
Effect of dilutive securities:				
2.25% senior convertible debentures			1	,421,424
Stock options and contingently issued restricted				
stock		126,896	1	,363,212
Warrants		3,351		269,972
Weighted average shares outstanding Diluted	66,	020,082	70	,559,456
Basic earnings per share	\$	0.39	\$	0.65
Diluted earnings per share	\$	0.38	\$	0.63

#### **Treasury Shares**

The Board of Directors has authorized a share repurchase program, originally authorized on July 27, 2005 and subsequently amended on October 26, 2005, May 9, 2006, August 1, 2007 and July 24, 2008 to acquire up to a total of \$600,000 of common stock. The program does not have a fixed expiration date. In order to facilitate these share repurchases, we entered into Rule 10b5-1 Purchase Plans. As of March 28, 2009, approximately \$158,755 remains authorized for share repurchases.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 8. Equity (Continued)

Share repurchases during the three months ended March 28, 2009 and March 29, 2008 were as follows:

	Three Me	onths Ended
	March 28, 2009	March 29, 2008
Number of shares of common stock repurchased	1,085,000	352,000
Total cost of repurchase	\$ 28,385	\$ 21,116

Additionally, our 2000 Incentive Plan and 2007 Incentive Plan permit the netting of common stock upon vesting of restricted stock awards in order to satisfy individual tax withholding requirements. During the quarters ended March 28, 2009 and March 29, 2008, we acquired 55,488 shares for \$1,405 and 76,118 shares for \$4,455, respectively, as a result of such withholdings.

The timing and amount of any future repurchases will depend on market conditions and corporate considerations.

#### Warrants

Separately and concurrently with the pricing of the 2013 Notes, we issued warrants for approximately 7.2 million shares of our common stock. The warrants give the holders the right to receive, for no additional consideration, cash or shares (at our option) with a value equal to the appreciation in the price of our shares above \$59.925, and expire between September 13, 2013 and January 22, 2014 over 90 equal increments. The total proceeds from the issuance of the warrants were \$65,423.

As part of our recapitalization in 1999, we issued 150,000 units, each comprised of a \$1,000 senior subordinated note and a warrant to purchase 7.6 shares of our common stock for total proceeds of \$150,000. We allocated the \$150,000 offering proceeds between the senior subordinated notes (\$147,872) and the warrants (\$2,128), based upon the estimated fair value. The portion of the proceeds allocated to the warrants is reflected as capital in excess of par in the accompanying consolidated financial statements. Each warrant entitles the holder, subject to certain conditions, to purchase 7.6 shares of our common stock at an exercise price of \$5.19 per share of common stock, subject to adjustment under some circumstances. Upon exercise, the holders of warrants would be entitled to purchase 4,180 shares of our common stock as of March 28, 2009. The warrants expire on October 1, 2009.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

### NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

#### 8. Equity (Continued)

A summary of the changes in equity for the quarters ended March 28, 2009 and March 29, 2008 is provided below:

				Quarter	r Ended		
	Shareowners' Equity	March 28, Noncontro Interes	lling	Total Equity	Shareowners' Equity	March 29, 2008 Noncontrolling Interest	Total Equity
Equity, beginning of the period							
as previously reported Add adjustment for cumulative effect on prior periods of applying retrospectively the new method of accounting for	\$1,199,025	\$	422	\$1,199,447	\$1,860,467	\$ 3,500	\$1,863,967
convertible debt							
(See footnote 7)	42,261			42,261	44,924		44,924
Equity, beginning of the period, as adjusted	1,241,286		422	1,241,708	1,905,391	3,500	1,908,891
Components of comprehensive income, net of			722	1,241,700	1,905,591	5,500	1,900,091
tax:							
Net income	25,405		(536)	24,869	44,139	(83)	44,056
Foreign currency translation adjustment	(22,967)		(2)	(22,969)	12,752	56	12,808
Amortization of pension, net gain/loss and prior							
service cost	359			359	103		103
Unrealized loss on marketable securities	21			21	(533)	)	(533)
Total comprehensive income	2,818		(538)	2,280	56,461	(27)	56,434
Tax benefit associated with stock issued under employee	_,		()	_,_ • •	,	()	
compensation plans	(1,836)			(1,836)	2,575		2,575
Issuance of stock under employee compensation plans	7			7	8,758		8,758
Acquisition of treasury shares	(29,790)			(29,790)	,	)	(25,571)
Stock-based compensation	5,669			5,669	6,321		6,321
Equity, end of the period	\$1,218,154	\$	(116)	,	\$1,953,935	\$ 3,473	\$1,957,408

Effective December 28, 2008, we adopted the provisions of SFAS 160. Certain provisions of this statement are required to be adopted retrospectively for all periods presented. Such provisions include a requirement that the carrying value of noncontrolling interests (previously referred to as minority interests) be removed from the mezzanine section of the balance sheet and reclassified as equity; and consolidated net income to be recast to include net income attributable to the noncontrolling interest. As a result of this adoption, we reclassified noncontrolling interests in the amounts of \$(116) and \$422 from the mezzanine section to equity in the December 28, 2008 and March 28, 2009 balance sheets, respectively.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 9. Income Taxes

The following table provides a reconciliation of the provision for income taxes on the condensed consolidated statements of operations:

		Three Months Ended					
	Ν	Iarch 28, 2009	Μ	larch 29, 2008			
Income before income taxes	\$	35,027	\$	60,239			
Effective tax rate		29.0%	6	26.9%			
Provision for income taxes	\$	10,158	\$	16,183			

Our overall effective tax rate was 29.0% in the first quarter of 2009 and 26.9% in the first quarter of 2008. The increase from the 26.9% effective tax rate in the first quarter of 2008 is primarily attributable to declines in Canadian investment tax credits and unbenefitted start-up losses incurred in the first quarter of 2009 related to the Company's Preclinical Services facility in China.

During the first quarter of 2009, our unrecognized tax benefits recorded in accordance with FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, decreased by \$240 to \$28,492 primarily due to foreign exchange movement partially offset by increases due to ongoing evaluation of uncertain tax positions in the current and prior period. The amount of unrecognized tax benefits that would impact the effective tax rate favorably if recognized was \$21,440 and \$21,103 as of December 27, 2008 and March 28, 2009, respectively.

We conduct business in a number of tax jurisdictions. As a result, we are subject to tax audits on a regular basis including, but not limited to, such major jurisdictions as the United States, the United Kingdom, Germany and Canada. With few exceptions, we are no longer subject to U.S. and international income tax examinations for years before 2003.

We and certain of our subsidiaries are currently under audit by the Canada Revenue Agency, the German Tax Office, the Internal Revenue Service in the United States, and the Commonwealth of Massachusetts. It is reasonably possible that the Company will settle with the IRS Appeals division on proposed adjustments related to the 2004 and 2005 tax filings for the Company and an acquired subsidiary and conclude an examination of the 2006 tax filings for the Company within the next twelve months. We do not anticipate that the settlement of the proposed audit adjustments, which relate primarily to issues associated with an acquisition, will have a material impact on our financial position or results of operations. During the first quarter of 2009, there has been no change in the status of the ongoing examinations by the Canada Revenue Agency and the Massachusetts Department of Revenue. The Company believes it has appropriately provided for all unrecognized tax benefits.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

# 10. Employee Benefits

The following table provides the components of net periodic benefit cost for our defined benefit plans:

	Pension	Bene	efits		Supple: Retiremen		
	arch 28, 2009	Μ	larch 29, 2008	Μ	larch 28, 2009	Μ	arch 29, 2008
Service cost	\$ 2,175	\$	1,476	\$	237	\$	226
Interest cost	2,682		3,260		470		426
Expected return on plan assets	(2,729)		(3,525)				
Amortization of prior service cost	(132)		(134)		124		125
Amortization of net loss (gain)	414		18		77		96
Net periodic benefit cost	\$ 2,410	\$	1,095	\$	908	\$	873

We contributed \$1,535 and \$2,203 to our pension plans during the three months ended March 28, 2009 and March 29, 2008, respectively.

#### 11. Stock-Based Compensation Plans

Stock-based compensation cost is measured at grant date, based on the fair value of the award and is recognized as expense on a straight-line basis over the requisite service period, less expected forfeitures. The effect of recording stock-based compensation for the three months ended March 28, 2009 and March 29, 2008 was as follows:

	Ma	Three Mon arch 28, 2009		Ended arch 29, 2008
Stock-based compensation expense by type of		4007		2000
award:				
Stock options	\$	2,465	\$	2,987
Restricted stock		3,109		3,334
Stock-based compensation expense before tax		5,574		6,321
Income tax benefit		(1,975)		(2,173)
Reduction to net income Reduction to earnings per share	\$	3,599	\$	4,148
Basic	\$	0.05	\$	0.06
Diluted	.թ Տ	0.05	.թ Տ	0.06
Effect on income by line item:	φ	0.05	φ	0.00
Cost of sales	\$	1,624	\$	1,866
Selling and administration	Ψ	3,950	Ψ	4,455
		,		,
Stock-based compensation expense before tax		5,574		6,321
Income tax benefit		(1,975)		(2,173)
Reduction to net income	\$	3,599	\$	4,148
		,		, -

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 11. Stock-Based Compensation Plans (Continued)

We estimate the fair value of stock options using the Black-Scholes valuation model. Key inputs and assumptions used to estimate the fair value of stock options include the exercise price of the award, the expected option term, the risk-free interest rate over the option's expected term, the expected annual dividend yield and the expected stock price volatility. The expected stock price volatility assumption was determined using the historical volatility of our common stock over the expected life of the option. The risk-free interest rate was based on the market yield for the five-year U.S. Treasury security. The expected life of options was determined using historical option exercise activity. Management believes that the valuation technique and the approach utilized to develop the underlying assumptions are appropriate in calculating the fair values of our stock options granted. Estimates of fair value are not intended to predict actual future events or the value ultimately realized by persons who receive equity awards.

The fair values of stock-based awards granted were estimated on the grant date using the Black-Scholes valuation model with the following weighted-average assumptions:

	T	Three Months Ended				
		ch 28, 09	N	1arch 29, 2008		
Expected life (in years)		4.50		4.50		
Expected volatility		25%		24%		
Risk-free interest rate		1.85%		2.75%		
Expected dividend yield		0.0%		0.0%		
Weighted-average grant date fair value	\$	6.03	\$	14.84		

#### **Stock Options**

The following table summarizes the stock option activity in the equity incentive plans from December 27, 2008 through March 28, 2009:

	Shares	0	ed-Average cise Price	Weighted-Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value
Options outstanding as of December 27,					
2008	4,481,120	\$	43.93		
Options granted	2,065,060	\$	24.90		
Options exercised	(518)	\$	14.31		
Options canceled	(112,233)	\$	45.56		
Options outstanding as of March 28, 2009	6,433,429	\$	37.80	5.41 years	\$ 8,626
Options exercisable as of March 28, 2009	3,064,730	\$	41.23	4.45 years	\$ 1,784
March 28, 2009, the unrecognized compensation	cost related to 3	,368,699	o unvested sto	ock options expected	to vest was

unrecognized compensation will be recognized over an estimated weighted-average amortization period of 35 months.

### CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

### NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

#### 11. Stock-Based Compensation Plans (Continued)

The total intrinsic value of options exercised during the three months ending March 28, 2009 and March 29, 2008 was \$7 and \$6,276, respectively, with intrinsic value defined as the difference between the market price on the date of exercise and the grant date price. The total amount of cash received from the exercise of options during the three months ended March 28, 2009 and March 29, 2008 was \$7 and \$8,758, respectively. The actual tax benefit realized for the tax deductions from option exercises totaled \$1 and \$2,222 for the three months ending March 28, 2009 and March 29, 2008, respectively.

We settle employee stock option exercises with newly issued common shares.

#### **Restricted Stock**

Stock compensation expense associated with restricted common stock is charged for the market value on the date of grant, less estimated forfeitures, and is amortized over the awards' vesting period on a straight-line basis.

The following table summarizes the restricted stock activity from December 28, 2008 through March 28, 2009:

	Restricted Stock	Weighted Average Grant Date Fair Value
Outstanding December 27, 2008	777,494	\$ 50.58
Granted	503,020	\$ 24.80
Vested	(182,069)	\$ 53.67
Canceled	(55,786)	\$ 47.60
Outstanding March 29, 2008	1,042,659	\$ 37.53

As of March 28, 2009, the unrecognized compensation cost related to 1,042,659 shares of unvested restricted stock expected to vest was \$34,707. This unrecognized compensation will be recognized over an estimated weighted-average amortization period of 35 months. The total fair value of restricted stock grants that vested during the three months ending March 28, 2009 and March 29, 2008 was \$8,992 and \$11,405, respectively.

#### Performance Based Stock Award Program

During the three months ending March 28, 2009 and March 29, 2008, compensation expense of \$95 and \$682, respectively, was recorded associated with performance based stock awards.

### 12. Commitments and Contingencies

Various lawsuits, claims and proceedings of a nature considered normal to its business are pending against us. In the opinion of management, the outcome of such proceedings and litigation currently pending will not materially affect our consolidated financial statements. In addition, we have certain purchase commitments related to the completion of ongoing capacity expansion which amounts to approximately \$8,600 as of March 28, 2009.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 13. Business Segment Information

We report two segments, Research Models and Services (RMS) and Preclinical Services (PCS).

Our RMS segment includes sales of research models, genetically engineered models and services, research animal diagnostics, discovery services, consulting and staffing services, vaccine support and endotoxin and microbial detection. Our PCS segment includes services required to take a drug through the development process including discovery support, toxicology, pathology, biopharmaceutical, bioanalysis, pharmacokinetics and drug metabolism services as well as Phase I clinical trials.

The following table presents sales to unaffiliated customers and other financial information by product line segment.

	N	Three Mor Iarch 28, 2009	 hs Ended March 29, 2008		
Research Models and Services					
Net sales	\$	161,490	\$ 168,596		
Gross margin		68,313	76,256		
Operating income		47,444	55,813		
Depreciation and amortization		7,673	6,666		
Capital expenditures		7,624	10,609		
Preclinical Services					
Net sales	\$	140,036	\$ 169,089		
Gross margin		39,907	54,121		
Operating income		10,546	23,268		
Depreciation and amortization		14,297	15,681		
Capital expenditures		17,001	30,021		

A reconciliation of segment operating income to consolidated operating income is as follows:

	М	Three Mon Iarch 28, 2009	 Ended Iarch 29, 2008
Total segment operating income	\$	57,990	\$ 79,067
Unallocated corporate overhead		(18,097)	(15,595)
Consolidated operating income	\$	39,893	\$ 63,472

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

#### (dollars in thousands, except per share amounts)

#### 13. Business Segment Information (Continued)

A summary of unallocated corporate overhead consists of the following:

	Three Months Ended			
	М	arch 28, 2009	March 29, 2008	
Stock-based compensation expense	\$	2,694	\$	3,067
U.S. retirement plans		1,445		1,615
Audit, tax and related expenses		707		709
Salary and bonus		4,833		5,353
Global IT		2,492		1,626
Employee health and fringe cost		2,088		1,102
Consulting and outside services		327		429
Severance		1,648		
Transaction (acquisition/disposition) costs		326		2
Other general unallocated corporate expenses		1,537		1,692
	\$	18,097	\$	15,595

Other general unallocated corporate expenses consist of various departmental costs including those associated with departments such as senior executives, corporate accounting, legal, tax, human resources, treasury and investor relations.

### 14. Recently Issued Accounting Standards

Effective December 28, 2008, we adopted FSP No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" (FSP EITF 03-6-1) which clarifies that share-based payment awards that entitle their holders to receive nonforfeitable dividends before vesting should be considered participating securities. As participating securities, these instruments should be included in the calculation of basic earnings per share. The adoption of FSP EITF 03-6-1 had no impact on our consolidated financial statements.

Effective December 28, 2008, we adopted SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" (SFAS 161). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. The adoption of this statement did not have an impact on our consolidated financial statements.

Effective December 28, 2008, we adopted FSP FAS 140-3: "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions" (FSP 140-3). FSP 140-3 provides guidance on accounting for a transfer of a financial asset and a repurchase financing. This FSP presumes that an initial transfer for a financial asset and a repurchase financing are considered part of the same arrangement (linked transaction) under Statement 140. However, if certain criteria are met, the initial transfer and repurchase financing shall not be evaluated as a linked transaction and shall be evaluated

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

### 14. Recently Issued Accounting Standards (Continued)

separately under Statement 140. This FSP did not have an impact on our consolidated financial statements.

Effective December 28, 2008, we adopted SFAS No. 141(R), "Business Combinations" (SFAS 141(R)) and No. 160, "Noncontrolling Interests in Consolidated Financial Statements" (SFAS 160). SFAS 141(R) and SFAS 160 introduce significant changes in the accounting for and reporting of business acquisitions and noncontrolling interests, formerly "minority interest," in a subsidiary. SFAS 141(R) continues the movement toward the greater use of fair values in financial reporting and increased transparency through expanded disclosures. SFAS 141(R) changes how business acquisitions are accounted for and will impact the annual goodwill impairment test associated with acquisitions that close both before and after its effective date. SFAS 141(R) amends SFAS 109 changing the accounting for adjustments to deferred tax asset valuation allowances and income tax uncertainties related to acquisitions that close both before and after its effective date, generally requiring adjustments to be reflected in income tax expense. The adoption of SFAS 141(R) and SFAS 160 has not materially impacted our consolidated financial statements to date.

In December 2008, the FASB issued FSP FAS 132 (R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets." This FSP amends SFAS 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits," to provide guidance on an employer's disclosures about plan assets of defined benefit pension or other postretirement plan. The disclosures required by this FSP shall be provided for fiscal years ending after December 15, 2009. Upon initial application, the provisions of this FSP are not required for earlier periods that are presented for comparative purposes. The adoption of this FSP will not have an impact on our consolidated financial statements.

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level Activity for the Asset of Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." This FSP provides additional guidance for estimating fair value in accordance with SFAS 157, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased. This FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. This FSP emphasizes that even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation technique(s) used, the objective of a fair value measurement remains the same. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. Early adoption is permitted for periods ending after March 15, 2009. The adoption of this FSP will not have an impact on our consolidated financial statements.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments." This FSP amends the other-than-temporary impairment guidance in U.S.GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. This FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption is permitted for periods ending after

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

### (dollars in thousands, except per share amounts)

#### 14. Recently Issued Accounting Standards (Continued)

March 15, 2009. The adoption of this FSP will not have a material impact on our consolidated financial statements.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments," to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends APB 28, "Interim Financial Reporting," to require those disclosures in summarized financial information at interim reporting periods. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption is permitted for periods ending after March 15, 2009. The adoption of this FSP will not have an impact on our consolidated financial statements but will require additional disclosure.

### 15. Subsequent Events

On May 1, 2009, we completed the acquisition of Piedmont Research Center, LLC a wholly-owned subsidiary of Pharmaceutical Product Development, Inc. for approximately \$46,000 in cash. North Carolina-based Piedmont Research Center provides preclinical discovery services focused on efficacy studies in oncology and other therapeutic areas for pharmaceutical and biotechnology clients.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our condensed consolidated financial statements and the related notes.

### Overview

#### **Continuing Operations**

We are a leading global provider of solutions that advance the drug discovery and development process, including research models and associated services and outsourced preclinical services. We provide our products and services to global pharmaceutical companies, biotechnology companies, as well as government agencies, leading hospitals and academic institutions throughout the world in order to bring drugs to market faster and more efficiently. Our broad portfolio of products and services enables our customers to reduce costs, increase speed to market and enhance their productivity and effectiveness in drug discovery and development. We have built upon our core competency of laboratory animal medicine and science (research model technologies) to develop a diverse and growing portfolio of regulatory compliant preclinical services which address drug discovery and development in the preclinical arena. We have been in business for over 60 years and currently operate approximately 70 facilities in 17 countries worldwide.

Our first quarter sales in 2009 were impacted by more measured spending by major pharmaceuticals and biotechnology companies due to the impact of the slower economy and world wide credit crisis on our customers, as well as significant patent expirations. Since the middle of 2008, we have observed that demand for our services has softened, a trend which has extended to our research models starting in the first quarter of 2009 (however, first quarter 2009 research model sales were still higher than in the seasonally impacted fourth quarter). Accordingly, our overall growth rate has been negatively impacted. We believe this has been primarily due to factors which include: business restructuring and reprioritization of pipelines by pharmaceutical and biotechnology clients, which led to significant study slippage and delays; lack of funding for biotechnology companies; tight cost controls which resulted in more measured spending and pricing pressure; and a focus on late-stage (human) testing as customers endeavor to bring drugs to market. In addition, pharmaceutical and biotechnology companies appear to be entering a period of accelerating consolidation, which is resulting in demand uncertainty. We expect these factors to persist in 2009, but we believe that the long-term drivers for our business as a whole will primarily emerge from our customers' continued demand for research models and services and regulatory compliant preclinical services, which are essential to the drug development process.

Our expectations for the remainder of 2009 reflect ongoing soft market demand, particularly for preclinical services. As our customers reinvigorate their drug development efforts and continue to employ methods to improve the effectiveness and cost efficiency of their drug development pipelines, we believe they will increase their focus on strategic outsourcing, which will drive demand for the services we provide.

We are using this period of market uncertainty to streamline our operations, and have implemented actions to improve our operating efficiency. The actions we implemented in the first quarter of 2009 include initiating restrictions on hiring, a salary freeze for a substantial percentage of our workforce, including all incentive-eligible employees, continued tight control of discretionary spending and implementing a headcount reduction affecting 3% of our total workforce, predominately in our Preclinical Services (PCS) business segment, and the planned closure of our Arkansas facility. As a result of these actions, the Company recorded a charge for severance costs of \$7.1 million or \$0.07 per share in the first quarter. We expect that these actions will reduce costs by approximately \$20.0 million in 2009, with an annual run-rate of approximately \$25.0 million. We also are pursuing

strategic alternatives for our clinical Phase I operation in Scotland, with an intention to divest this operation.

Our capital expenditures totaled \$24.6 million in the first quarter of 2009, compared to \$40.6 million in the first quarter of 2008. We have evaluated our expansion plans, taking into consideration the factors which are affecting our sales growth and determined that we have sufficient capacity to accommodate our clients' current demand. We expect to open the Sherbrooke (Canada) facility in the second quarter of 2009, in order to relieve capacity constraints at our Montreal facility. In addition to internally generated organic growth, our business strategy includes strategic "bolt-on" acquisitions that complement our business, increase the rate of our growth or geographically expand our existing services, as evidenced by our agreement to acquire Piedmont Research Center in the second quarter of 2009.

Total net sales during the first quarter of 2009 were \$301.5 million, a decrease of 10.7% over the same period last year. The sales decrease was the result of slower demand for PCS and Research Models and Services (RMS), due to reduced biopharmaceutical spending. The effect of foreign currency translation reduced sales by 5.8%. Our gross margin decreased to 35.9% of net sales, compared to 38.6% of net sales for the first quarter of 2008, due primarily to the impact of our lower sales and severance costs. Our operating income for the first quarter of 2009 was \$39.9 million compared to \$63.5 million for the first quarter of 2008 a decrease of 37.2%. The operating margin was 13.2% for the first quarter of 2009, compared to 18.8% for the first quarter of 2008.

Our net income was \$25.4 million for the three months ended March 28, 2009, compared to \$44.1 million for the three months ended March 29, 2008. Diluted earnings per share for the first quarter of 2009 were \$0.38, compared to \$0.63 for the first quarter of 2008.

We report two segments: RMS and PCS, which reflect the manner in which our operating units are managed.

Our RMS segment, which represented 53.6% of net sales in the first quarter of 2009, includes sales of research models, genetically engineered models and services (GEMS), research animal diagnostics, discovery and imaging services, consulting and staffing services, vaccine support and endotoxin and microbiological detection (formerly referred to as our In Vitro business unit). Net sales for this segment decreased 4.2% compared to the first quarter of 2008, due to unfavorable foreign currency translation of 4.2%. Although the Consulting & Staffing Services business reported lower sales and we divested or Vaccine business in Mexico in 2008, these decreases were offset by continued growth of Endotoxin and Microbial Detection products and the addition of MIR Preclinical Services which we acquired in September of 2008. We experienced decreases in both the RMS gross margin and operating margin (to 42.3% from 45.2% and to 29.4% from 33.1%, respectively), mainly due to decreased capacity utilization due to lower sales.

Our PCS segment, which represented 46.4% of net sales in the first quarter of 2009, includes services required to take a drug through the development process including discovery support, toxicology, pathology, biopharmaceutical, bioanalysis, pharmacokinetics and drug metabolism services as well as Phase I clinical trials. Sales for this segment decreased 17.2% over the first quarter of 2008. The sales decrease was driven by reduced biopharmaceutical spending, partially offset by the addition of NewLab BioQuality AG, which we acquired in September of 2008. Unfavorable foreign currency translation decreased sales by 7.4%. We experienced decreases in both the PCS gross margin and operating margin (to 28.5% from 32.0% and to 7.5% from 13.8%, respectively), mainly as a result of lower capacity utilization due to the lower sales volume, increased pricing pressure, and costs associated with the start up of our new facilities in China and Canada.

# Net Income attributable to common shareowners

Net income attributable to common shareowners for 2009 was \$25.4 million compared to \$44.1 million in 2008.

#### Three Months Ended March 28, 2009 Compared to Three Months Ended March 29, 2008

*Net Sales.* Net sales for the three months ended March 28, 2009 were \$301.5 million, a decrease of \$36.2 million, or 10.7%, from \$337.7 million for the three months ended March 29, 2008.

*Research Models and Services.* For the three months ended March 28, 2009, net sales for our RMS segment were \$161.5 million, a decrease of \$7.1 million, or 4.2%, from \$168.6 million for the three months ended March 29, 2008, due to unfavorable foreign currency translation of 4.2%. Lower sales for the Consulting & Staffing Services business and the divestiture of our Vaccine business in Mexico were offset by continued growth of Endotoxin and Microbial Detection products and the addition of MIR Preclinical Services which we acquired in September of 2008.

*Preclinical Services.* For the three months ended March 28, 2009, net sales from our PCS segment were \$140.0 million, a decrease of \$29.1 million, or 17.2%, from \$169.1 million for the three months ended March 29, 2008. The decrease in PCS sales was primarily due to reduced biopharmaceutical spending and pricing pressure, partially offset by the addition of NewLab BioQuality AG, which we acquired in September of 2008. Unfavorable foreign currency translation decreased our net sales by 7.4%.

*Cost of Products Sold and Services Provided.* Cost of products sold and services provided during the first quarter of 2009 was \$193.3 million, a decrease of \$14.0 million, or 6.8%, from \$207.3 million during the first quarter of 2008. Cost of products sold and services provided during the three months ended March 28, 2009 was 64.1% of net sales, compared to 61.4% during the three months ended March 29, 2008 due to unfavorable utilization due to the lower sales.

*Research Models and Services.* Cost of products sold and services provided for RMS during the first quarter of 2009 was \$93.2 million, an increase of \$0.9 million, or 0.9%, compared to \$92.3 million in 2008. Cost of products sold and services provided for the three months ended March 28, 2009 increased to 57.7% of net sales compared to 54.8% of net sales for the three months ended March 29, 2008. The increase in cost as a percentage of sales was due to lower utilization due to the lower sales and severance costs.

*Preclinical Services.* Cost of services provided for the Preclinical Services segment during the first quarter of 2009 was \$100.1 million, a decrease of \$14.9 million, or 12.9%, compared to \$115.0 million in 2008. Cost of products sold and services provided as a percentage of net sales was 71.5% during the three months ended March 28, 2009, compared to 68.0% for the three months ended March 29, 2008. The increase in cost of products sold and services provided as a percentage of net sales was primarily due to lower utilization due to the lower sales and severance costs.

Selling, General and Administrative Expenses. Selling, general and administrative expenses for the three months ended March 28, 2009 were \$62.2 million, an increase of \$2.9 million, or 4.8%, from \$59.3 million for the three months ended March 29, 2008 as a result of severance related costs. Selling, general and administrative expenses during the first quarter of 2009 were 20.6% of net sales compared to 17.6% of net sales during the first quarter of 2008. The increase in selling, general and administrative expenses as a percent of sales was primarily due to the lower sales.

*Research Models and Services.* Selling, general and administrative expenses for RMS for the first quarter of 2009 were \$19.9 million, relatively unchanged from the first quarter of 2008. Selling, general and administrative expenses increased as a percentage of sales to 12.4% for the three months ended



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March 28, 2009 from 11.8% for the three months ended March 29, 2008. The increase in selling, general and administrative expenses as a percent of sales was primarily due to the lower sales.

*Preclinical Services.* Selling, general and administrative expenses for the PCS segment during the first quarter of 2009 were \$24.2 million, an increase of \$0.4 million, or 1.2%, compared to \$23.8 million during the first quarter of 2008. Selling, general and administrative expenses for the three months ended March 28, 2009 increased to 17.2% of net sales, compared to 14.1% of net sales for the three months ended March 29, 2008. The increase in selling, general and administrative expenses as a percent of sales was primarily due to the lower sales.

*Unallocated Corporate Overhead.* Unallocated corporate overhead, which consists of various costs primarily related to activities centered at our corporate headquarters, such as compensation (including stock-based compensation), information systems, compliance and facilities expenses associated with our corporate, administration and professional services functions was \$18.1 million during the three months ended March 28, 2009, compared to \$15.6 million during the three months ended March 29, 2008. The increase was due primarily to a severance charge related to our first quarter actions.

*Amortization of Other Intangibles.* Amortization of other intangibles for the three months ended March 28, 2009 was \$6.1 million, a decrease of \$1.5 million, from \$7.6 million for the three months ended March 29, 2008.

*Research Models and Services.* In the first quarter of 2009, amortization of other intangibles for our RMS segment was \$0.9 million, an increase of \$0.3 million from \$0.6 million in the first quarter of 2008.

*Preclinical Services.* For the three months ended March 28, 2009, amortization of other intangibles for our PCS segment was \$5.2 million, a decrease of \$1.8 million from \$7.0 million for the three months ended March 29, 2008.

*Operating Income.* Operating income for the quarter ended March 28, 2009 was \$39.9 million, a decrease of \$23.6 million, or 37.2%, from \$63.5 million for the quarter ended March 29, 2008. Operating income for the three months ended March 28, 2009 was 13.2% compared to 18.8% for the three months ended March 29, 2008.

*Research Models and Services.* For the first quarter of 2009, operating income for our RMS segment was \$47.5 million, a decrease of \$8.3 million, or 15.0%, from \$55.8 million in 2008. Operating income as a percentage of net sales for the three months ended March 28, 2009 was 29.4%, compared to 33.1% for the three months ended March 29, 2008. The decrease in operating income as a percent to sales was primarily due to lower sales resulting in unfavorable utilization.

*Preclinical Services.* For the three months ended March 28, 2009, operating income for our PCS segment was \$10.5 million, a decrease of \$12.8 million, or 54.7%, from \$23.3 million for the three months ended March 29, 2008. Operating income as a percentage of net sales decreased to 7.5% compared to 13.8% of net sales in 2008. The decrease in operating income as a percentage of net sales was primarily due to lower sales resulting in unfavorable utilization.

Interest Expense. Interest expense for the first quarter of 2009 was flat compared to the first quarter of 2008 at \$5.2 million.

*Interest Income.* Interest income for the first quarter of 2009 was \$0.6 million, compared to \$2.8 million during the first quarter of 2008 due primarily to lower interest rates.

*Income Taxes.* Income tax expense for the three months ended March 28, 2009 was \$10.2 million, a decrease of \$6.0 million compared to \$16.2 million for the three months ended March 29, 2008. Our effective tax rate was 29.0% for the first quarter of 2009, compared to 26.9% for the first quarter of

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2008. The increase in the effective tax rate in the first quarter of 2009 was primarily due to a decline in investment tax credits and unbenefitted start-up losses in China.

*Net Income attributable to common shareowners.* Net income attributable to common shareowners for the quarter ended March 28, 2009 was \$25.4 million, a decrease of \$18.7 million from \$44.1 million for the quarter ended March 29, 2008.

### Liquidity and Capital Resources

The following discussion analyzes liquidity and capital resources by operating, investing and financing activities as presented in our condensed consolidated statements of cash flows.

Our principal sources of liquidity have been our cash flow from operations, our marketable securities and our revolving line of credit arrangements. During the first quarter of 2009, we repatriated \$91.4 million of earnings of our non-U.S. subsidiaries which will be used for general corporate purposes.

As of March 28, 2009, we had \$55.0 million in marketable securities with \$36.0 million in time deposits and \$18.9 million in auction rate securities rated AAA by a major credit rating agency. Our auction rate securities are guaranteed by U.S. federal agencies. The current overall credit concerns in the capital markets as well as the failed auction status of these securities have impacted our ability to liquidate our auction rate securities. If the auctions for the securities we own continue to fail, the investment may not be readily convertible to cash until a future auction of these investments is successful. Based on our ability to access our cash and other short-term investments, our expected operating cash flows, and other sources of cash, we do not anticipate the current lack of liquidity on these investments will affect our ability to operate our business as usual.

In 2006, we issued \$350.0 million of 2.25% Convertible Senior Notes (the 2013 Notes) due in 2013. At March 28, 2009 the fair value of our outstanding 2013 Notes was approximately \$294.9 million based on their quoted market value. During the first quarter of 2009, no conversion triggers were met.

Cash and cash equivalents totaled \$170.2 million at March 28, 2009, compared to \$243.6 million at December 27, 2008.

Net cash provided by operating activities for the three months ending March 28, 2009 and March 29, 2008 was \$37.1 million and \$31.3 million, respectively. The increase in cash provided by operations was primarily due to changes in accounts receivable offsetting the lower earnings. Our days sales outstanding (DSO) decreased to 39 days as of March 28, 2009 compared to 40 days as of December 27, 2008, but increased from 38 days as of March 29, 2008. Our DSO includes deferred revenue as an offset to accounts receivable in the calculation.

Net cash used in investing activities for the three months ending March 28, 2009 and March 29, 2008 was \$62.3 million and \$10.3 million, respectively. Our capital expenditures during the first quarter of 2009 were \$24.6 million, of which \$7.6 million was related to RMS and \$17.0 million to PCS. For 2009, we project capital expenditures to be in the range of \$100-\$120 million. We anticipate that future capital expenditures will be funded by operating activities marketable securities and existing credit facilities. During the first quarter of 2009, we purchased \$37.7 million of marketable securities.

Net cash used in financing activities for the three months ending March 28, 2009 and March 29, 2008 was \$38.2 million and \$14.1 million, respectively. During the first quarter of 2009, we purchased \$29.6 million of treasury stock.

### **New Accounting Pronouncements**

In December 2008, the FASB issued FSP FAS 132 (R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets." This FSP amends SFAS 132 "Employers' Disclosures about

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Pensions and Other Postretirement Benefits," to provide guidance on an employer's disclosures about plan assets of defined benefit pension or other postretirement plan. The disclosures required by this FSP shall be provided for fiscal years ending after December 15, 2009. Upon initial application, the provisions of this FSP are not required for earlier periods that are presented for comparative purposes. The adoption of this FSP will not have an impact on our consolidated financial statements.

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#### **Off-Balance Sheet Arrangements**

The conversion features of our 2013 Notes are equity-linked derivatives. As such, we recognize these instruments as off-balance sheet arrangements. The conversion features associated with these notes would be accounted for as derivative instruments, except that they are indexed to our common stock and classified in stockholders' equity. Therefore, these instruments meet the scope of exception of paragraph 11(a) of SFAS No. 133, "Accounting for Derivatives Instruments and Hedging Activities," and are accordingly not accounted for as derivatives for purposes of SFAS No. 133.

### Item 3. Quantitative and Qualitative Disclosure About Market Risk

Certain of our financial instruments are subject to market risks, including interest rate risk and foreign currency exchange rates. We generally do not use financial instruments for trading or other speculative purposes.

### **Interest Rate Risk**

We have entered into two credit agreements, the amended and restated credit agreement dated July 31, 2006 (credit agreement) and the \$50 million credit agreement. Our primary interest rate exposure results from changes in LIBOR or the base rates which are used to determine the applicable interest rates under our term loans and revolving credit facility in the credit agreement and in the \$50 million credit agreement. Our potential additional interest expense over one year that would result from a hypothetical, instantaneous and unfavorable change of 100 basis points in the interest rate would be approximately \$3.3 million on a pre-tax basis. The book value of our debt approximates fair value.

We issued \$350 million of the 2013 Notes in a private placement in the second q