

Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

MICROPAC INDUSTRIES INC  
Form 10KSB  
February 09, 2007

U. S. Securities and Exchange Commission  
Washington, D. C. 20549  
Form 10-KSB  
Dated February 09, 2007

(Mark One)

(X) ANNUAL REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 (Fee Required)

For the fiscal year ended November 30, 2006

( ) TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 (No Fee Required)

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 0-5109

MICROPAC INDUSTRIES, INC.

DELAWARE  
-----

75-1225149  
-----

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

905 E. WALNUT STREET  
GARLAND, TEXAS

75040  
(Zip Code)

Issuer's telephone number (972) 272-3571

Securities to be registered under Section 12 (b) of the Act:

Title of each class	Name of each exchange on which registered
-----	-----
-----	-----

Securities to be registered under Section 12 (g) of the Act:

COMMON STOCK \$.10 par value  
-----

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Check if there is no disclosure of delinquent filers pursuant to Item 405 of Regulation S-K contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in any definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. []

Revenues for its most recent fiscal year: \$17,156,000

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Based on approximately 14,610 shares publicly traded during November 2006, the aggregate market value of the voting common stock held by non-affiliates of the registrant (based on the average prices reported on the Over-the-Counter ("OTC") Bulletin Board system on November 30, 2006 was approximately \$3,531,000. For purposes of such calculation shares of Common Stock held by each executive officer and director and by each person who owns more than 5% of the outstanding Common Stock has been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

(APPLICABLE ONLY TO CORPORATE REGISTRANTS)

The number of shares outstanding of the issuer's only class of common equity, as of the latest practicable date was 2,578,315 as of November 30, 2006.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive Proxy Statement dated February 9, 2007 for the Annual Meeting of Shareholders to be held on March 2, 2007 (the "Proxy Statement") are incorporated by reference into Part III of this Form 10-KSB.

### PART I

#### Item 1. Description of Business

-----

##### INTRODUCTION

-----

Micropac Industries, Inc. (the "Company"), a Delaware corporation, manufactures and distributes various types of hybrid microelectronic circuits, solid state relays, power operational amplifiers, and optoelectronic components and assemblies. The Company's products are used as components in a broad range of military, space and industrial systems, including aircraft instrumentation and navigation systems, power supplies, electronic controls, computers, medical devices, and high-temperature (200o C) products.

The Company's facilities are certified and qualified by Defense Supply Center Columbus (DSCC) to MIL-PRF-38534 (class K-space level); MIL-PRF-19500 JANS (space level), MIL-PRF-28750 (class K space level) and is certified to ISO 9001-2002. Micropac is a NASA core supplier, and is compliant to AS9100-Aerospace Industry standard for supplier certification.

The business was started in 1963 as a sole proprietorship. On March 3, 1969, the Company was incorporated under the name of "Micropac Industries, Inc." in the state of Delaware. The stock was publicly held by 527 shareholders on November 30, 2006.

##### PRODUCTS AND TECHNOLOGIES

-----

The Company's products are either custom (being application specific circuits designed and manufactured to meet the particular requirements of a single customer) or standard, proprietary components such as catalog items. Custom-designed components are estimated to account for approximately 40% of the Company's sales for the fiscal year ended November 30, 2006, and 49% in fiscal 2005; standard components are estimated to account for approximately 60% of the Company's sales for the fiscal year ended November 30, 2006, and 51% for fiscal 2005.

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Micropac Industries, Inc. provides microelectronic and optoelectronic components and assemblies along with contract electronic manufacturing services and offers a wide range of products sold to the industrial, medical, military, aerospace and space markets.

The Company's core technology is the packaging and interconnect of miniature electronic components, utilizing thick film and thin film substrates, forming microelectronics circuits. Other technologies include light emitting and light sensitive materials and products, including light emitting diodes and silicon phototransistors used in the Company's optoelectronic components, and assemblies. The Company's basic products and technologies include:

- Custom design hybrid microelectronic circuits
- Solid state relays and power controllers
- Custom optoelectronic assemblies and components
- Optocouplers
- Light-emitting diodes
- Hall-Effect devices
- Displays
- Power operational amplifiers
- Fiber optic components and assemblies
- High temperature (200(0) C) products

Micropac's products are primarily sold to original equipment manufacturers (OEM) who serve the following major markets:

- Military/Aerospace - aircraft instrumentation, guidance and navigations systems, control circuitry, power supplies, laser positioning
- Space - control circuitry, power monitoring and sensing
- Industrial - power control equipment, robotics
- Medical

The Company has no patents, licenses, franchises, concessions, royalty agreements or labor contracts. The Company's trademark "Mii" is registered with the U.S. Patent and Trademark Office.

Sales of our products internationally are subject to government regulations, including export control regulations of the U.S. Department of State and Department of Commerce. Violation of these regulations by the company could result in monetary penalties and denial of export privileges. We are not aware of any violations of export control regulations.

The Company is not currently impacted by export restrictions on sensitive technology. Five (5) of the Company's principal product families require government approval. Further, a significant portion of our business is military and is dependent on maintaining our facility certifications to MIL-PRF-38534,

MIL-PRF-19500 and MIL-PRF-28750. We expect to maintain these certifications and qualifications; however, the loss of any of these certifications would have a significant impact on our business.

Government regulations impose certain controls on chemicals used in electronics and semiconductor manufacturing. Micropac has obtained all the necessary environmental permits, and routinely monitors and reports the wastewater stream results to the local governing agency. Micropac is classified as a small generator of hazardous waste, and the annual cost of complying with the regulations is minimal.

In 2006, the Company's investment in technology through research and

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

development, which was expensed, totals approximately \$494,000 (\$531,000 in 2005). The Company's research and development expenditures were directed primarily toward long-term specific customer requirements, some of which have future potential as Micropac proprietary products, and product development and improvement associated with the Company's space level and other high reliability programs.

The Company introduced new Solid State Power Controllers (SPPC) as the next generation of solid state relays with enhanced ruggedness and voltage and current carrying capabilities. Micropac's SSPCs feature both an instantaneous over current trip as well as I<sup>2</sup>T which compares power used over time. These devices range from 28VDC to 400VDC and from 5Amps to 40Amps. The SSPC Product Family is fully capable of being Class K screened per MIL-PRF 38534. Radiation tolerant versions of these products are also available. Micropac strives to provide the greatest power density per package volume and strives to meet the stringent efficiency requirements of customers in today's market.

In addition to the Company's investment in research and development, various customers paid the Company approximately \$170,000 in non-recurring engineering costs associated with the development of custom products for specific applications.

The Company provides a one year warranty from the date of shipment to the original purchaser. The Company is obligated under this warranty to either replace or repair defective goods or refund the purchase price paid by the buyer.

### CUSTOMERS

-----

The Company's products are marketed throughout the United States and in Western Europe, through a direct technical sales staff, independent representatives and independent stocking distributors. Approximately 18% of the sales for fiscal year 2006 (10% in 2005) were to international customers. Sales to Western European customers are made by independent representatives under the coordination of the Company's office in Bremen, Germany.

Sales through the Company's distribution channels were \$4,519,000 in 2006 compared to \$4,672,000 in 2005 or 26% and 25% of sales, respectively.

The Company's major customers include contractors to the United States government with fixed price contracts. Sales to these customers for Department of Defense (DOD) and National Aeronautics and Space Administration (NASA) contracts accounted for approximately 69% of the Company's fiscal net sales in 2006 compared to 70% in 2005.

The Company's major customers are Lockheed Martin, Northrop Grumman, Boeing, Raytheon, BAE, Schlumberger, Honeywell, Rockwell Int'l, Kensington, Advanced Energy, NASA, and St. Jude.

At any time a single customer may have a disproportionate and material impact on the company's operations and profit and loss.

### BACKLOG

-----

At November 30, 2006, the Company had a backlog of unfilled orders totaling approximately \$9,527,000 compared to approximately \$9,319,000 at November 30, 2005. The Company expects to complete and ship most of its November 30, 2006 backlog during fiscal 2007.

### EMPLOYEES

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

-----  
At November 30, 2006, the Company had 134 full-time employees (compared to 146 at November 30, 2005), of which 19 were executive and managerial employees, 32 were engineers and quality-control personnel, 22 were clerical and administrative employees, and 61 were production personnel. None of the Company's employees were covered by collective bargaining agreements.

The Company is an Equal Opportunity Employer. It is the Company's policy to recruit, hire, train and promote personnel in all job classifications, without regard to race, religion, color, national origin, sex or age. Above and beyond non-discrimination, we are committed to an Affirmative Action Program, dedicated to the hiring, training, and advancement within the Company of minority group members, women and handicapped individuals.

### COMPETITION

-----

The Company competes with two or more companies with respect to each of its major products, including custom hybrid microcircuits, solid state relays and power controllers, optocouplers, light-emitting diodes, light sensitive silicon phototransistors and diodes, hall-effect devices, displays, power operational amplifier, custom optoelectronic components and assemblies. These products and technologies are sold into various markets, including military/aerospace, space, industrial and medical. Some of these competitors are larger and have greater capital resources than the Company. Management believes the Company's competitive position is favorable with regard to our product reliability and integrity, past performance, customer service and responsiveness, timely delivery and pricing; however, no assurance can be given that the Company can compete successfully in the future.

The hybrid microcircuits product line, including custom microcircuits, solid state relays, power operational amplifiers and regulators accounted for 47% of the Company's business in 2006, and the Optoelectronics product line accounted for 53% of the Company's business in 2006, compared to 36% and 64% in 2005.

There are approximately 46 independent hybrid microcircuit manufacturing companies who are certified to supply microcircuits to MIL-PRF-38534, in addition to OEM's, who manufacture hybrid microcircuits for their internal needs. Micropac may compete with all of these for hybrid microcircuit business. Some of the Company's primary competitors are Teledyne Industries, Inc., M.S. Kennedy, Aeroflex, Agilent, Optek, and Isolink.

### SUPPLY CHAIN

-----

The parts and raw materials for the Company's products are generally available from more than one source. Except for certain optoelectronic products, the Company does not manufacture the basic parts or materials used in production of its products. From time to time, the Company has experienced difficulty in obtaining certain materials when needed. The Company's inability to secure materials for any reason could have adverse effects on the Company's ability to deliver products on a timely basis. The Company uses capacitors, active semiconductor devices (primarily in chip form), hermetic packages, ceramic substrates, resistor inks, conductor pastes, precious metals and other materials in its manufacturing operations. However, the Company has not been materially affected by such shortages. The Company's delivery commitments to customers allow for adequate lead times for production of the products including lead time for order and receipt from the supply chain.

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Some of the Company's primary suppliers are International Rectifier, Sussex Semiconductors, Semi-Dice, Accumet Eng. Corp, NTK Technologies, Electrovac, and Aborn Electronics.

### CAUTIONARY STATEMENTS - RISK FACTORS

-----

This Form 10-KSB contains forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially. Investors are warned that forward-looking statements involve risks and unknown factors including, but not limited to, customer cancellation or rescheduling of orders, problems affecting delivery of vendor-supplied raw materials and components, unanticipated manufacturing problems and availability of direct labor resources.

Such risks and uncertainties include, but are not limited to historical volatility and cyclicalities of the semiconductor and semiconductor capital equipment markets that are subject to significant and often rapid increases and decreases in demand. In addition, the Company produces silicon phototransistors and light emitting diode die for use in certain military, standard and custom products. Fabrication efforts sometimes may not result in successful results, limiting the availability of these components. Competitors offer commercial level alternatives and our customers may purchase our competitors' products if the Company is not able to manufacture the products using these technologies to meet the customer demands.

The Company disclaims any responsibility to update the forward-looking statements contained herein, except as may be required by law.

#### Majority shareholder ability to control the election of the Board of Directors

The majority shareholder has the ability to control the election of the Company's Board of Directors and elect individuals who may be more sympathetic to such majority shareholders' desires and not necessarily sympathetic to the desires of minority shareholders as to the policies and directions of the Company. However, the ability to control the election of the Board of Directors does not modify the fiduciary duties of the Board of Directors to represent the interests of all shareholders

#### Availability of public share for purchase and sale

A small number of shares is available for public purchase and sale. As a result the company's reported share price may be subject to extreme fluxuations due in part to the small number of shares traded at any time.

#### Pricing pressures from customers for reduction in selling prices

The Company continues to experience pricing pressures from some of its original equipment manufacturer (OEM) customers. In some cases, the Company's customers request the review of pricing for possible reduction in selling price on future orders. This requires the Company to improve its productivity and to request similar price reductions from its supplier chain. If one or both of the approaches by the Company does not succeed, the Company could be required to reduce the selling price on future orders reducing the product gross margins and affecting the Company's net earnings in order to receive future orders from the customer. However, the Company has no agreement that requires a reduction in the selling price on any current customer order. All contracts are firm fixed pricing.

#### Insurance coverage and exposure to substantial claims or liabilities

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

The Company operates manufacturing facilities in Garland, Texas and subcontracts portions of the Company manufacturing to a contract manufacturer in Juarez, Mexico. These facilities use industrial machines and chemicals that could provide risks of personal injury and/or property damage. There is no assurance that accidents will not occur. If accidents do occur, the Company could be exposed to substantial liability. The Company has no liability for the Mexico operations. The Company maintains worker's compensation insurance and general liability insurance for protection of its employees and for protection of the Company's assets in Garland, Texas. In addition to the basic policies mentioned, the Company maintains an umbrella insurance policy. The Company reviews all insurance coverage on an annual basis, and makes any necessary adjustments based on risk assessment and changes in its business. In the opinion of the Company's management, and its' insurance advisors, the Company is adequately insured; however, the Company's financial position could be materially affected by claims not covered or exceeding coverage currently carried by the Company.

The Company is subject to numerous environmental regulations or changes in government policy

The Company is subject to governmental regulations pertaining to the use, storage, handling and disposal of hazardous substances used in connection with its manufacturing activities. Failure of the Company to control all activities dealing with hazardous chemicals could subject the Company to significant liabilities or could cause the Company to cease its manufacturing activities.

The Company could be adversely affected by changes in laws and regulations made by U.S. and non U.S. governments and agencies dealing with foreign shipments. Changes by regulatory agencies dealing with environmental issues could affect the cost of the Company's products and make it hard for a small company to be competitive with larger companies.

### Product liability claims

The use of the Company's products in commercial or government applications may subject the Company to product liability claims. Although the Company has not experienced any product liability claims, the sale of any product may provide risk of such claims. Product liability claims brought against the Company could have a material adverse effect on the Company's operating results and financial condition.

Component shortages or obsolescence from suppliers could affect ability to manufacture or delay shipments of products

The Company relies on suppliers to deliver quality raw materials in a timely and cost effective manner. Most of the materials and components are generally available from multiple sources; however, from time to time vendors do not deliver the product as needed due to manufacturing problems or possibly a decision not to furnish that product in the future. Such interruption of supply or price increases could have a material adverse effect on the Company's operation; however, the Company is not currently materially impacted by materials shortages.

The ability to develop new products and technologies used in the military, space or aerospace markets

The Company's base products and technologies generally have long life cycles. The Company's products are primarily used in military, space or aerospace applications, which also have long life cycles. There can be no assurance that the Company will be able to define, develop and market new products and technologies on a timely and cost effective basis. Failure to respond to customer's requirements and to competitors' progress in technological changes

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

could have a material adverse effect on the Company's business.

### Item 2. Properties

-----

The Company occupies approximately 36,000 square feet of manufacturing, engineering and office space in Garland, Texas. The Company owns 31,200 square feet of that space and leases an additional 4,800 square feet. The Company considers its facilities adequate for its current level of operations.

The Company also subcontracts some manufacturing to Inmobiliaria San Jose De Ciudad Juarez S.A. DE C.V, a maquila contract manufacturer in Juarez, Mexico. The Company owns all equipment and inventory with temporary importation into Mexico under the maquila rules of Mexico. The Company does not lease or own any real property in Mexico.

The Company employs an International Sales Manager in Bremen, Germany who coordinates sales to Western European customers made by independent representatives. The sales manager maintains an office in a private residence. The Company does not lease or own any real property in Germany, or any other foreign country.

### Item 3. Legal Proceedings

-----

The Company is not involved in any material current or pending legal proceedings.

### Item 4. Submission of Matters to a Vote of Security Holders

-----

No matters were submitted to vote of the Company's security holders through the solicitation of proxies by the Company during the fourth quarter of the fiscal year ended November 30, 2006.

## PART II

### Item 5. Market for the Registrant's Common Equity and Related Stockholder

-----

Matters

-----



## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

On November 30, 2006, there were approximately 527 shareholders of record of the Company's common stock. The stock of the Company is closely held; and, therefore, certain shareholders have the ability to significantly influence decisions. Our common stock is quoted on the OTC Bulletin Board under the symbol "MPAD.OB". The following sets forth the high and low bid prices for each quarter during the last two fiscal years:

	High	Low
Fiscal Year Ended November 30, 2006		
Fourth Quarter	\$6.25	\$5.35
Third Quarter	\$7.50	\$5.95
Second Quarter	\$9.25	\$7.00
First Quarter	\$14.74	\$8.00
Fiscal Year Ended November, 30, 2005		
Fourth Quarter	\$9.50	\$6.60
Third Quarter	\$8.00	\$5.62
Second Quarter	\$7.75	\$5.00
First Quarter	\$6.31	\$3.75

During the three (3) month period ended November 30, 2006, approximately 63,410 shares of the Company's common stock was reportedly traded in the over-the-counter market at a reported price range of \$5.35 to \$6.60 per share. For the two (2) year period ending November 30, 2006, approximately 843,212 shares of the Company's common stock were reportedly traded in the over-the-counter market at prices ranging from a low of \$5.35 to a high of \$14.74. Due to this average monthly volume of approximately 47,634 shares of common stock being publicly bought and sold during this two year period, the Company does not believe this share trading volume represents the market value of the Company's common stock held by non-affiliates.

Our stock prices quoted on the OTC Bulletin Board represent over-the-counter market quotations and reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions.

On December 22, 2005, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.15 per share dividend to all shareholders of record on February 3, 2006. The dividend payment was paid to shareholders on February 10, 2006.

On December 29, 2004, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.12 per share dividend to all shareholders of record on January 25, 2005. The dividend payment was paid to shareholders on February 8, 2005.

There are no plans to make the dividend permanent.

### Item 6. Management's Discussion and Analysis of Financial Condition and ----- Results of Operations -----

#### Liquidity and Capital Resources -----

The Company currently has an existing line of credit with a Texas banking institution. The line of credit agreement provides the Company with up to \$3,000,000 for normal operation of the Company. The interest rate on any borrowings against this credit agreement is equal to the prime rate less 1/4%. The line of credit requires the Company to maintain certain financial ratios,

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

including quick ratio of at least 1:1, maintain a tangible net worth of \$6,250,000 plus 75% of future net income, and maintain a total liabilities-to-tangible-net-worth of less than 1.25:1. The Company is in compliance with these covenants. To date, the Company has not used any of the available line of credit. The Company expects to continue to generate adequate amounts of cash to meet its liquidity needs from the sale of products and services and the collection thereof.

The Company realized \$977,000 net in cash flows from operations in 2006. Cash influx came primarily from the combination of net income totaling \$1,419,000; recovery of depreciation totaling \$253,000; decrease of accounts receivables of \$1,009,000 and a use of cash in the increase of inventories of \$977,000; a decrease in accounts payables of \$186,000; a decrease in payroll related liabilities of \$196,000; a decrease in income tax liabilities of \$119,000; and a decrease in other accrued liabilities of \$219,000.

The Company used \$256,000 in cash for investment in additional manufacturing equipment, computers and facility improvements in 2006 compared to \$497,000 in 2005.

On December 22, 2005, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.15 per share dividend to all shareholders of record on February 3, 2006. The dividend payment of \$387,000 was paid to shareholders on February 10, 2006.

On December 29, 2004, the Board of Directors of Micropac Industries, Inc. approved the payment of a special dividend of \$.12 per share to all shareholders of record on January 25, 2005. The dividend payment of \$309,000 was paid to shareholders on February 8, 2005.

As of November 30, 2006, the Company had \$2,558,000 in cash and cash equivalents and \$2,025,000 in short term investments compared to \$1,722,000 in cash and cash equivalents and \$2,527,000 in short term investments on November 30, 2005.

Company management believes it will meet its 2007 capital requirements through the use of cash derived from operations for the year and/or usage of the Company's short-term investments. There were no significant outstanding commitments for equipment purchases or improvements at November 30, 2006.

### Results of Operations 2006 vs. 2005

	Three Months Ended		Twelve Months Ended	
	11/30/06	11/30/05	11/30/06	11/30/05
Net Sales	100.0%	100.0%	100.0%	100.0%
Cost of sales	66.7%	66.5%	66.5%	62.4%
R & D	2.8%	2.6%	2.9%	2.8%
S, G, & A	21.2%	17.3%	18.4%	17.0%
Total Cost & Exp	90.7%	86.4%	87.8%	82.2%
Operating Income	9.3%	13.6%	12.2%	17.8%
Other and Interest Income	1.3%	0.8%	1.0%	0.5%
Income Before Income Taxes	10.6%	14.4%	13.2%	18.3%
Provision for taxes	3.7%	5.1%	4.9%	6.9%

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Net Income	6.9%	9.3%	8.3%	11.4%
------------	------	------	------	-------

Sales in 2006 were approximately \$17,156,000, a decrease of 9.8% or \$1,874,000 compared to 2005 sales. The decrease in sales is primarily attributable to a decrease of \$1,600,000 or 9.1% of sales for a custom optoelectronic assembly sold to one customer.

The Company's management expects sales and profits to be stable in 2007, based on the current backlog of optoelectronics products, certain space product contracts, and requirements for microcircuits.

New orders for fiscal year 2006 total \$17,340,000 compared to \$19,077,000 for fiscal 2005. Approximately \$10,391,000 of the new orders received in 2006 was delivered to customers in 2006, along with approximately \$6,765,000 of the Company's \$9,319,000 backlog of orders at November 30, 2005.

The Company's backlog as of November 30, 2006, was approximately \$9,527,000, compared to approximately \$9,319,000 on November 30, 2005.

Custom-designed components accounted for approximately 40% of the Company's sales for the fiscal year ended November 30, 2006, and 49% in fiscal 2005; standard components accounted for approximately 60% of the Company's sales for the fiscal year ended November 30, 2006, and 51% for fiscal 2005.

Approximately 18% of the sales for fiscal year 2006 (10% in 2005) were to international customers. Sales to Western European customers are made by independent representatives under the coordination of the Company's office in Bremen, Germany. The increased sales are attributed to improved sales of power and optocoupler products through the independent representatives to various customers.

The Company's major customers include contractors to the United States government with fixed price contracts. Sales to these customers for Department of Defense (DOD) and National Aeronautics and Space Administration (NASA) contracts (some of which were contracted through the QSS contract with NASA) accounted for approximately 69% of the Company's fiscal net sales in 2006 compared to 70% in 2005.

Sales by market for 2006 compared to 2005 decreased 34% in the commercial market, 3% in the military market, and increased 14% in the space market. The decrease in the commercial market sales was primarily attributable to a decrease of \$1,600,000 for a custom optoelectronic assembly to one customer. As a percentage of total net sales, sales decreased 8% in the commercial market, increased 5% in the military market, and increased 8% in the space market.

Cost of sales, as a percentage of net sales, was 66.5% in 2006 compared to 62.4% in 2005. The increase of 4.1% is attributable to stable fixed operating expense on lower sales volume and changes in product mix. In actual dollars, cost of sales decreased \$471,000 for 2006, versus 2005.

Expenses for research and development total \$494,000 in 2006 compared to \$531,000 in 2005. Most of the research and development expenses were concentrated on expanding the company's line of solid state power controllers, detectors, hall-effect devices; investment in medical products; and continued investments in enhancing manufacturing processes to improve the Company's competitive position.

Selling, general, and administrative expenses total 18.4% of net sales in 2006,

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

compared to 17.0% in 2005, based on lower sales. In dollars expensed, selling, general and administrative expenses totaled \$3,152,000 in 2006 compared to \$3,237,000 in 2005, a decrease of \$85,000.

Interest and other income for fiscal 2006 totaled \$162,000 compared to \$97,000 for fiscal 2005. The increase is related to higher interest rates on the Company's investments.

Income before taxes for fiscal 2006 was approximately \$2,268,000 or 13.2% of net sales, compared to \$3,485,000 or 18.3% of net sales in fiscal 2005. Net income after taxes totaled approximately \$1,419,000 or \$.55 per share in 2006 versus 2005 net income of \$2,176,000 or \$.84 per share. Net income after taxes decreased \$757,000 in 2006 compared to 2005, primarily attributable to lower sales to one customer for custom optoelectronic assemblies which accounted for approximately 25% of the net income in 2005. The Company's management expected net income to decrease with the completion of this contract, and lower anticipated sales in 2006.

### New Accounting Standards

-----

In June 2006, the FASB issued Interpretation ("FIN") No. 48, Employers' Accounting for Uncertainty in Income Taxes. FIN 48, Accounting for Uncertainty in Income Taxes--an interpretation of FASB Statement No. 109. This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes (SFAS 109). This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. It is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact that this interpretation will have on its financial statements.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108 (SAB108), which expresses the SEC's views regarding the process of quantifying financial statement misstatements and provides guidance on quantifying and evaluating the materiality of unrecorded misstatements. SAB 108 is effective for annual financial statements covering the first fiscal year ending after November 15, 2006, with earlier application encouraged for any interim period of the first fiscal year ending after November 15, 2006, filed after the publication of SAB 108. The Company implemented SAB 108 for the year ended November 30, 2006. The implementation of SAB 108 did not have a material impact on its financial statements.

### Item 7. Financial Statements

The financial statements listed below appear on pages 19 through 26 of this Report. The Company is not required to furnish the Supplementary Data required by Item 302 of Regulation S-K.

Page No.  
-----

18	Report of Independent Registered Public Accounting Firm
19	Balance Sheets as of November 30, 2006 and 2005

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

20	Statements of Income for the years ended November 30, 2006 and 2005
21	Statements of Shareholders' Equity for the years ended November 30, 2006 and 2005
22	Statements of Cash Flows for the years ended November 30, 2006 and 2005
23-27	Notes to Financial Statements for the years ended November 30, 2006 and 2005

Item 8. Changes in and Disagreements with Accountants on Accounting and  
-----  
Financial Disclosure  
-----

None

Item 8A. Controls and Procedures  
-----

The Company maintains disclosure controls and procedures designed to ensure that information required to be disclosed in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the specified time periods. Disclosure controls are also designed with the objective of ensuring that this information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. As of the end of the period covered by this report, the Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures. Based on the evaluation, which disclosed no significant deficiencies or material weaknesses, the Chief Executive Officer and Chief Financial Officer each concluded that the Company's disclosure controls and procedures are effective.

### PART III

In accordance with General Instruction G(3) of Form 10-K, the information required by this Part III is incorporated by reference to Micropac Industries, Inc.'s definitive proxy statement relating to its 2007 Annual Meeting of Stockholders, as set forth below. The 2007 Proxy Statement will be filed with the Securities and Exchange Commission on or about February 9, 2007.

Item 9. Directors & Executive Officers of The Registrant  
-----

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

The information set forth in the 2007 Proxy Statement under the headings "Election of Directors", and "Principal Stockholders and Stockholdings of Management", is incorporated herein by reference.

Name ----	Age ---	Position(s) With the Company -----	Director Since -----
H. Kent Hearn	70	Director and Member of Audit Committee	February 1983
Heinz-Werner Hempel	78	Director and Member of Audit Committee	February 1997
James K. Murphey	64	Director and Member of Audit Committee	March 1990
Nicholas Nadolsky	73	Director and Member of Audit Committee	May 2005
Connie Wood	67	Director and Member of Audit Committee, Former CEO and President	May 2002
Mark King	52	Director, CEO, President and Member of Audit Committee	October 2005
Patrick Cefalu	49	CFO, Vice President	

Mr. Hearn is a former stockbroker of Milkie/Ferguson Investments, Inc., having retired in December 2006. Mr. Hearn was formerly employed by Harris Securities, Dallas, Texas.

Mr. Hempel is the Chief Operating Officer of Hanseatische Waren-Gesellschaft MBH & Co, KG, Bremen Germany.

Mr. Murphey is an attorney and member of the law firm Glast, Phillips & Murray, P.C. in Dallas, Texas. Glast, Phillips & Murray, P.C. serves as legal counsel to the company. Prior to 2001, Mr. Murphey was a member of the law firm of Secore & Waller, L.L.P. in Dallas, Texas.

Mr. Nadolsky served as the Company's Chief Executive Officer and Chairman of the Board until his medical leave of absence beginning May 2002. Mr. Nadolsky retired from the Company in May 2003.

Mrs. Wood is the former Chief Executive Officer and President of the Company, having retired in October 2005, and served as a full-time consultant until December 31, 2005. Mrs. Wood was elected as Chief Executive Officer in May 2002. Prior to May 2002, Mrs. Wood was President and Chief Operating Officer of the Company.

Mr. King is the Chief Executive Officer and President of the Company. Prior to November 2002, Mr. King was President and Chief Operating Officer of Lucas Benning Power Electronics. Mr. King joined the company in November of 2002 as the Chief Operating Officer and was elected as Chief Executive Officer, President and Board Member in October 2005.

The Board of Directors held four (4) board meetings during the year ended November 2006. Directors received a fee of \$1,500.00, other than Mr. King, for each meeting attended during the year ended November 2006. Beginning on December 1, 2005, the Board provided for the payment of an annual retainer of \$10,000 to Messrs Nadolsky and Hearn and Mrs. Wood. Mrs. Wood, Mr. Nadolsky and Mr. Hearn

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

attended all of the meetings. Mr. Murphey attended three (3) of the meetings and Mr. Hempel attended one (1) of the meetings. Mrs. Wood received fees of \$6,000.

The Audit Committee held four (4) meetings during the year ended November 30, 2006. Members of the Audit Committee received a fee of \$750.00, other than Mr. King, for each meeting attended during the year ended November 2006. Mrs. Wood received Audit Committee fees of \$2,250.00. Mr. Murphey and Mr. Hearn attended all of the meetings. Mr. Nadolsky and Mrs. Wood attended three (3) of the meetings. Mr. Hempel did not attend any meetings.

With the exception of Mr. Hearn, members of the Audit Committee are not considered as independent members under applicable United States statutes.

The Board of Directors has evaluated the credentials of Nicholas Nadolsky, and has determined that Mr. Nadolsky is an "audit committee financial expert" within the meaning of 401(e) of Regulation S-B.

The Board does not have a nominating committee due to the Company's small size. The Board does not provide a process for security holders to send communications to the Board of Directors due to the infrequent nature of such communications. The Board has not adopted a policy with regard to Board member attendance at annual meetings. Five (5) Board Members attended the prior year's annual meeting.

### Item 10. Executive Compensation

The information set forth in the 2007 Proxy Statement under the heading "Management Remuneration and Transactions", is incorporated herein by reference.

The following table shows as of November 30, 2006, all cash compensation paid to, or accrued and vested for the account of Ms. Connie Wood, Past President and Chief Executive Officer, Mr. Mark King, President and Chief Executive Officer and Mr. Patrick Cefalu, Vice President and Chief Financial Officer. Mrs. Wood, Mr. King and Mr. Cefalu received no non-cash compensation during 2005.

The company does not have any equity compensation plans.

Name and Principal Position	Year	Annual Compensation			All Other Compensation (b)
		Annual Salary	Bonus	Other Annual Compensation (a)	
Connie Wood, Past President and Chief Executive Officer	2006	\$ 21,279.88	\$29,500	\$15,750	\$41,551.40
	2005	\$183,294.58	\$14,500	\$ 6,500	\$23,693.18
	2004	\$172,394.28	\$10,000	\$ 6,000	\$27,194.25
Mark King, President and Chief Executive Officer (1)	2006	\$220,317.81	\$29,500	-0-	\$15,981.33
	2005	\$163,395.50	\$14,500	\$ 500	\$13,383.62
	2004	\$155,333.82	\$ 2,000	-0-	\$10,225.38
Patrick Cefalu, Vice President and Chief Financial Officer (2)	2006	\$114,467.91	\$29,500	-0-	\$ 6,736.33
	2005	\$ 90,906.21	\$14,500	-0-	\$10,749.07

Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

- (a) Reflects fees for Board meetings and Audit Committee meetings
- (b) Reflects amounts contributed by Micropac Industries, Inc., under Micropac's 401(k) profit sharing plan; unused vacation pay; and reimbursement for medical expenses under Micropac's Family Medical Reimbursement Plan.

=====

- (1) Mr. Cefalu joined the Company in July 2001; however, total compensation is not reported before fiscal year 2005, as annual salary and bonus did not exceed \$100,000.
- (2) Effective November 2005, Mr. King's existing employment agreement was revised to provide: that Mr. King would serve as the Company's President and Chief Executive Officer, and a member of the Board of Directors and Audit Committee at a base salary of \$186,400 for a term of three (3) years. In December 2005, the Company and Mr. King amended his employment agreement to increase his annual base salary to \$225,000.

Amounts included in other annual compensations relating to director and audit  
-----  
committee fees  
-----

The Board of Directors held four (4) board meetings during the year ended November 30, 2006. Directors receive a fee of \$1,500.00 for each meeting. Mrs. Wood received fees of \$6,000 and a \$7,500 retainer which amount is included in the "Other Annual Compensation" column.

The Audit Committee held four (4) meetings during the year ended November 30, 2006. Members of the Audit Committee received a fee of \$750.00 for each meeting. Mrs. Wood received Audit Committee fees of \$2,250 which amount is included in the "Other Annual Compensation" column.

Amount included in all other compensation relating to employee benefit plans  
-----

The Company maintains a Family Medical Reimbursement Plan for the benefit of its executive officers and their dependents. The Plan is funded through a group insurance policy issued by an independent carrier and provides for reimbursement of 100% of all bona fide medical and dental expenses that are not covered by other medical insurance plans. During the fiscal year ended November 30, 2006, Mrs. Wood received \$3,863.24, Mr. King received \$902.26 and Mr. Cefalu received \$6,736.33 which amounts are included in the "All Other Compensation" column shown in the preceding remuneration table.

In July 1984, the Company adopted a Salary Reduction Plan pursuant to Section 401(k) of the Internal Revenue Code. The Plan's benefits are available to all Company employees who are at least 18 years of age and have completed at least six months of service to the Company as of the beginning of a Plan year. Plan participants may elect to defer up to 15% of their total compensation as their contributions, subject to the maximum allowed by the Internal Revenue code 401(k), and the Company matches their contributions up to a maximum of 6% of their total compensation. A participant's benefits vest to the extent of 20% after two years of eligible service and become fully vested at the end of six years.

During the fiscal year ended November 30, 2006, the Company made contributions to the Plan for Mr. King in the amount of \$14,989.07 and Mrs. Wood in the amount



## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

of \$212.79 which amounts are included in the "All Other Compensation" column shown in the preceding remuneration table.

Employment agreements of the Company's officers provide that they may elect to carry over any unused vacation time to subsequent periods or elect to be paid for such unused vacation time. In 2006, Mrs. Wood received unused vacation pay in the amount of \$37,655.37 which is included in the "All Other Compensation" column shown in the preceding remuneration table.

On January 15, 2001, the Board of Directors adopted the Micropac Industries, Inc. 2001 Employee Stock Option Plan. To date, no options have been granted under the Plan.

### Item 11. Security Ownership of Certain Beneficial Owners and Management

-----

The information set forth in the 2007 Proxy Statement under the heading "Principal Stockholders and Stockholdings of Management" is incorporated herein by reference.

The following table shows the number and percentage of shares of the Company's common stock beneficially owned (a) by each person known by the Company to own 5% or more of the outstanding common stock, (b) by each director and nominee, and (c) by all present officers and directors as a group.

Name and Address of Beneficial Owner	Number of Shares Beneficially Owned	Percent of Class(1)
Heinz-Werner Hempel (2)(3) Hanseatische Waren-Gesellschaft MBH & Co., KG Am Wall 127 28195 Bremen 1 Germany	1,952,577	75.7%
H. Kent Hearn (3) 1409 Briar Hollow Garland, Texas 75043	3,500	Less than .2%
James K. Murphey (3) 2290 One Galleria Tower 13355 Noel Road, L.B.75 Dallas, Texas 75240	-0-	-
Nicholas Nadolsky (3) 1322 Briar Hollow Garland, Texas 75043	-0-	-
Connie Wood (3) 877 FM 2948 Como, Texas 75431	6,000	Less than .3%
Mark King (3) 2905 Wyndham Lane Richardson, Texas 75082	-0-	
Patrick Cefalu	-0-	

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

8706 Arborside  
Rowlett, Texas 75089

All officers and directors as a group (7 Persons)	1,962,077	76.1%
--	-----------	-------

-----

- (1) Calculated on the basis of the 2,578,315 outstanding shares. There are no options, warrants, or convertible securities outstanding.
- (2) The Company and Mr. Heinz-Werner Hempel are parties to an Ancillary Agreement entered into in March 1987. The Ancillary Agreement primarily obligates the Company to register Mr. Hempel's stock and allows Mr. Hempel to participate in any sale of stock by the Company.
- (3) A director of the Company. Each incumbent director has been nominated for reelection at the Annual Meeting.

### Item 12. Certain Relationships and Related Transactions

-----

The information set forth in the 2007 Proxy Statement under the heading "Management Remuneration and Transactions" is incorporated herein by reference.

Since 1980, the Company has leased a 4,800 square-foot building from Mr. Nadolsky which is used primarily for manufacturing. The lease originally provided for a monthly rental of \$1,900 (an amount based upon a January 1984, independent appraisal of the building's value) and was to have expired on January 1, 1987. Since 1987, the Company has extended the term of this lease from time to time. The rental paid to Mr. Nadolsky pursuant to this lease was \$45,000 for the fiscal year ended November 30, 2006. In April 2004, the lease was renewed for three (3) years at the same rental rate provided for in the previous lease subject to increase based upon increases in the Consumer Price Index.

### Item 13. Principal Accountant Fees and Services

-----

The information set forth in the 2007 Proxy Statement under the heading "Independent Public Accountants" and "Audit Fees" is incorporated herein by reference.

KPMG LLP was selected as the independent accountants in 2002 and has been responsible for the Company's financial audit for the fiscal years ended November 30, 2002 through November 30, 2006.

Management anticipates that a representative from KPMG LLP will be present at the Annual Meeting and will be given the opportunity to make a statement if he or she desires to do so. It is also anticipated that such representative will be available to respond to appropriate questions from stockholders.

#### AUDIT FEES

KPMG LLP fees for professional services for the audit of the Company's financial statements for 2006 and the review of the interim financial statements included in the Quarterly Reports is \$96,000.

#### TAX FEES

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

In addition to the audit fees, KPMG LLP fees for tax advisory and 2005 tax return preparation services was \$21,130.

### ALL OTHER FEES

KPMG LLP did not provide any other services.

The Audit Committee requested that KPMG, LLP provide the committee with the anticipated charges of all accounting and tax related services to be performed by KPMG, LLP in advance of performing such services. The Audit Committee approves all KPMG, LLP tax return preparation in advance of the performance of such services.

### Item 14. Exhibits and Reports on Form 8-K

-----

#### (a) Exhibits

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes- Oxley Act of 2005

31.2 Certification of Chief Accounting Officer pursuant to Section 302 of the Sarbanes- Oxley Act of 2005

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley act of 2005.

32.2 Certification of Chief Accounting Officer pursuant to U. S. C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley act of 2005.

#### (b) Form 8K -

On December 22, 2005, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.15 per share dividend to all shareholders of record on February 3, 2006. The dividend payment was paid to shareholders on February 10, 2006.

On December 29, 2004, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.12 per share dividend to all shareholders of record on January 25, 2005. The dividend payment was paid to shareholders on February 8, 2005.

Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers. Ms. Connie Wood, Chief Executive Officer of Micropac Industries, Inc., has retired effective October 12, 2005 after more than 36 years of service. Ms. Wood, 66, remained with the Company on a consulting basis through the end of the year, and will continue to serve on the Board of Directors. The Board of Directors elected Mr. Mark King, 51, as President and Chief Executive Officer to succeed Mrs. Wood effective October 12, 2005. In addition, Mr. King was elected as a director and a member of the audit committee. Mr. King has been an Executive Vice President and Chief Operating Officer of Micropac Industries, Inc. since November 2002.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MICROPAC INDUSTRIES, INC.

By: /s/ Mark King

-----  
Mark King, President  
and Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Patrick Cefalu

-----  
Patrick Cefalu, CFO and  
Principal Accounting Officer

Dated: 02/09/2007

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on 02/09/2007

/s/ Connie Wood

-----  
Connie Wood, Director

s/ Kent Hearn

-----  
H. Kent Hearn, Director

/s/ James Murphey

-----  
James K. Murphey, Director

/s/ Heinz-Werner Hempel

-----  
Heinz-Werner Hempel, Director

Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

/s/ Nicholas Nadolsky

/s/ Mark King

-----  
Nicholas Nadolsky, Director

-----  
Mark King, Director

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders  
Micropac Industries, Inc.:

We have audited the accompanying balance sheets of Micropac Industries, Inc. as of November 30, 2006 and 2005, and the related statements of income, shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Micropac Industries, Inc. as of November 30, 2006 and 2005, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

KPMG LLP

Dallas, Texas,  
February 8, 2007

MICROPAC INDUSTRIES, INC.

-----  
BALANCE SHEETS  
-----

# Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

NOVEMBER 30, 2006 AND 2005  
-----

(Dollars in thousands except share data)

ASSETS	2006	2005
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 2,558	\$ 1,722
Short-term investments	2,025	2,527
Receivables, net of allowance for doubtful accounts of \$89 for 2006 and 2005 respectively	2,048	3,057
Inventories		
Raw materials and supplies	1,924	1,825
Work-in-process	2,596	1,718
Total inventories	4,520	3,543
Deferred income taxes	625	614
Prepaid expenses and other assets	77	76
Total current assets	11,853	11,539
<b>PROPERTY, PLANT, AND EQUIPMENT, at cost:</b>		
Land	80	80
Buildings	498	498
Facility improvements	796	796
Machinery and equipment	5,925	5,689
Furniture and fixtures	507	487
Total property, plant, and equipment	7,806	7,550
Less- accumulated depreciation	(6,591)	(6,338)
Net property, plant, and equipment	1,215	1,212
Total assets	\$ 13,068	\$ 12,751
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 582	\$ 768
Accrued compensation	494	690
Accrued professional fees	51	28
Income taxes payable	28	147
Property taxes	63	54
Commissions payable	49	52
Deferred revenue	243	499
Other accrued liabilities	25	17
Total current liabilities	1,535	2,255
DEFERRED INCOME TAXES	79	74
COMMITMENTS AND CONTINGENCIES (Note 5)		
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock, \$.10 par value, authorized 10,000,000 shares 3,078,315 issued 2,578,315 outstanding at November 30, 2006 and November 30, 2005	308	308
Paid-in capital	885	885

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Treasury stock, at cost, 500,000 shares	(1,250)	(1,250)
Retained earnings	11,511	10,479
	-----	-----
Total shareholders' equity	11,454	10,422
	-----	-----
Total liabilities and shareholders' equity	\$ 13,068	\$ 12,751
	=====	=====

See accompanying notes to financial statements.

### MICROPAC INDUSTRIES, INC.

#### STATEMENTS OF INCOME

FOR THE YEARS ENDED NOVEMBER 30, 2006 AND 2005

(Dollars in thousands except share data)

	2006	2005
	-----	-----
NET SALES	\$ 17,156	\$ 19,030
 COSTS AND EXPENSES:		
Cost of sales	11,403	11,874
Research and development	494	531
Selling, general, and administrative expenses	3,152	3,237
	-----	-----
Total costs and expenses	15,049	15,642
	-----	-----
 OPERATING INCOME BEFORE INTEREST AND INCOME TAXES	2,107	3,388
 Other income	12	10
Interest income	149	87
	-----	-----
 INCOME BEFORE INCOME TAXES	2,268	3,485
 PROVISION (BENEFIT) FOR INCOME TAXES:		
Current	855	1,393
Deferred	(6)	(84)
	-----	-----
Total provision for current and deferred taxes	849	1,309
	-----	-----
 NET INCOME	\$ 1,419	\$ 2,176
	=====	=====
 BASIC AND DILUTED EARNINGS PER SHARE	\$ 0.55	\$ 0.84
	=====	=====
 WEIGHTED AVERAGE NUMBER OF SHARES, basic and diluted	2,578,315	2,578,315

=====

See accompanying notes to financial statements.

MICROPAC INDUSTRIES, INC.  
 -----  
 STATEMENTS OF SHAREHOLDERS' EQUITY  
 -----  
 FOR THE YEARS ENDED NOVEMBER 30, 2006 AND 2005  
 -----  
 (Dollars in thousands)

	Common Stock	Paid-in Capital	Treasury Stock	Retained Earnings	Total
	-----	-----	-----	-----	-----
BALANCE, November 30, 2004	\$ 308	\$ 885	\$ (1,250)	\$ 8,612	\$ 8,555
Dividend	(309)	(309)			
Net income	--	--	--	2,176	2,176
	-----	-----	-----	-----	-----
BALANCE, November 30, 2005	308	885	(1,250)	10,479	10,422
Dividend	--	--	--	(387)	(387)
Net income	--	--	--	1,419	1,419
	-----	-----	-----	-----	-----
BALANCE, November 30, 2006	\$ 308	\$ 885	\$ (1,250)	\$ 11,511	\$ 11,454
	=====	=====	=====	=====	=====

See accompanying notes to financial statements.

MICROPAC INDUSTRIES, INC.  
 -----  
 STATEMENTS OF CASH FLOWS  
 -----



## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

FOR THE YEARS ENDED NOVEMBER 30, 2006 AND 2005

-----  
(Dollars in thousands)

	2006	2005
	-----	-----
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 1,419	\$ 2,176
Adjustments to reconcile net income to net cash provided by operating activities-		
Depreciation and amortization	253	247
Deferred tax benefit	(6)	(84)
Changes in certain current assets and liabilities-		
Decrease (increase) in receivables, net	1,009	(731)
Increase in inventories	(977)	(843)
Decrease (increase) in prepaid expenses and other assets	(1)	14
(Decrease) increase in accounts payable	(186)	381
(Decrease) increase in accrued compensation	(196)	202
Decrease in income taxes payable	(119)	(159)
(Decrease) increase in all other accrued liabilities	(219)	106
	-----	-----
Net cash provided by operating activities	977	1,309
	-----	-----
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Maturity of short term investments	502	(20)
Additions to property, plant, and equipment	(256)	(497)
	-----	-----
Net cash provide by (used in) in investing activities	246	(517)
	-----	-----
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Dividends paid	(387)	(309)
	-----	-----
Net cash used in financing activities	(387)	(309)
	-----	-----
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>836</b>	<b>483</b>
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<b>1,722</b>	<b>1,239</b>
	-----	-----
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<b>\$ 2,558</b>	<b>\$ 1,722</b>
	=====	=====
<b>SUPPLEMENTAL CASH FLOW DISCLOSURES:</b>		
Cash paid for income taxes, net of refunds received	\$ 977	\$ 1,552
	=====	=====

See accompanying notes to financial statements.

# Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

MICROPAC INDUSTRIES, INC.

NOTES TO FINANCIAL STATEMENTS

NOVEMBER 30, 2006 AND 2005

## 1. BUSINESS DESCRIPTION:

Micropac Industries, Inc. (the "Company"), a Delaware corporation, manufactures and distributes various types of hybrid microelectronic circuits, solid state relays, power operational amplifiers, and optoelectronic components and assemblies. The Company's products are used as components in a broad range of military, space and industrial systems, including aircraft instrumentation and navigation systems, power supplies, electronic controls, computers, medical devices, and high-temperature (200o C) products.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

### Revenue Recognition

Revenues are recorded as deliveries are made based upon contract prices. Any losses anticipated on fixed price contracts are provided for currently. Sales are recorded net of sales returns, allowances and discounts.

### Short-Term Investments

Short-term investments include certificates of deposits with maturities greater than 90 days. These investments are reported at historical cost, which approximates fair market value as of November 30, 2006 and 2005. All highly liquid investments with maturities of 90 days or less are classified as cash equivalents. All short-term investments are securities which the Company has the ability and intent to hold to maturity. All held-to maturity securities mature within one year.

### Inventories

Inventories are stated at lower of cost or market value and include material, labor and manufacturing overhead. All inventories are valued using the FIFO (first-in, first-out) method of inventory valuation. The Company provides an allowance for obsolete and overstocked inventory.

### Income Taxes

The Company accounts for income taxes using the asset and liability method. Under this method the Company records deferred income taxes for the temporary differences between the financial reporting basis and the tax basis of assets and liabilities at enacted tax rates expected to be in effect when such amounts are realized or settled. The resulting deferred tax liabilities and assets are adjusted to reflect changes in tax law or rates in the period that includes the enactment date.

### Property, Plant, and Equipment

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Property, plant, and equipment are carried at cost, and depreciation is provided using the straight-line method at rates based upon the following estimated useful lives (in years) of the assets:

Buildings.....	15
Facility improvements.....	8-15
Machinery and equipment.....	5-10
Furniture and fixtures.....	5-8

The Company assesses long-lived assets for impairment under Financial Accounting Standards Board Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. When events or circumstances indicate that an asset may be impaired, an assessment is performed. The estimated future undiscounted cash flows associated with the asset are compared to the asset's net book value to determine if a write down to market value or discounted cash flow value is required.

Repairs and maintenance are charged against income when incurred. Improvements, which extend the useful life of property, plant, and equipment are capitalized.

### Research and Development Costs

-----

Costs for the design and development of new products are expensed as incurred.

### Comprehensive Income

-----

Comprehensive income includes net income and other comprehensive income which is generally comprised of changes in the fair value of available-for-sale marketable securities, foreign currency translation adjustments and adjustments to recognize additional minimum pension liabilities. For each period presented in the accompanying statement of income, comprehensive income and net income are the same amount.

### Basic and Diluted Earnings Per Share

-----

Basic and diluted earnings per share are computed based upon the weighted average number of shares outstanding during the year. Diluted earnings per share gives effect to all dilutive potential common shares. During 2006 and 2005, the Company had no dilutive potential common stock.

### Use of Estimates

-----

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### 3. NOTES PAYABLE TO BANKS:

-----

The Company currently has an existing line of credit with a Texas banking institution. The line of credit agreement provides the Company with up to \$3,000,000 for normal operation of the Company. The interest rate on any

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

borrowings against this credit agreement is equal to the prime rate less 1/4%. The line of credit requires the Company to maintain certain financial ratios, including quick ratio of at least 1:1, maintain a tangible net worth of \$6,250,000 plus 75% of future net income, and maintain a total liabilities-to-tangible-net-worth of less than 1.25:1. The Company is in compliance with these covenants. The Company has not, to date, used any of the available line of credit.

#### 4. RELATED PARTIES:

-----

The Company leases a building from the Company's Chairman of the Board of Directors. A lease was signed on July 1, 1999, for a term of five (5) years and renewed in April 2004 for three (3) years under similar terms and conditions as the prior lease. Amounts paid under the lease agreement approximated \$45,000 in 2006 and \$40,000 in 2005.

Glast, Phillips & Murray, P.C. serves as the Company's legal counsel. Mr. James K. Murphey, a director and member of the Company's audit committee, is a member of Glast, Phillips & Murray, P.C.

Effective May 13, 2003, the Company's Board of Directors approved the formation of an audit committee composed of the members of the Board. It is possible that the members of the audit committee may resign from the committee if future Securities and Exchange Commission rules establish a criteria that such individuals must be independent, due to their relationships with the Company. The Board of Directors held four (4) board meetings during the year ended November 30, 2006. Directors receive a fee of \$1,500.00 for each meeting. The Audit Committee held four (4) meetings during the year ended November 30, 2006. Members of the Audit Committee received a fee of \$750.00 for each meeting.

#### 5. PRODUCT WARRANTIES:

-----

In November 2002, the FASB issued Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." Currently, the only applicable item of FIN 45 relates to the impact of paragraph 14, which refers to product warranties.

Because the Company does not have extended warranties, the exposure is limited to product returns for defective products. In general, the Company warrants that the products, when delivered, will be free from defects in material workmanship under normal use and service. The obligations are limited to replacing, repairing or giving credit for, at the option of the Company, any products that are returned within one year after the date of shipment.

The Company reserves for potential warranty expense based on historical warranty experience claims. While management considers the process to be adequate to effectively quantify its exposure to warranty claims based on historical performance, changes in warranty claims on a specific or cumulative basis may require management to adjust its reserve for potential warranty costs.

Warranty expense to repair or replace products in 2006 and 2005, was \$81,900 and \$38,600 respectively.

#### 6. LEASE COMMITMENTS:

-----

Rent expenses for the years ended November 30, 2006 and 2005, was approximately

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

\$49,000 and \$44,000 respectively per year. The Company's future minimum lease payments under non-cancellable operating leases (including the related party lease described in note 4) for office and manufacturing space with remaining terms in excess of one year are approximately:

2007	\$ 20,000
------	-----------

### 7. EMPLOYEE BENEFITS:

The Company sponsors an Employees' Profit Sharing Plan and Trust (the "Plan"). Pursuant to section 401(k) of the Internal Revenue Code, the Plan is available to substantially all employees of the Company. Employee contributions to the Plan are matched by the Company at amounts up to 6% of the participant's salary. Contributions made by the Company were approximately \$194,000 in 2006 and \$178,000 in 2005. Employees become vested in Company contributions at 20% after two years, 40% after three years, 60% after four years, 80% after five years and 100% after six years. If the employee leaves the Company prior to being fully vested, the unvested portion of the Company's contributions are forfeited and such forfeitures are used to lower future Company contributions. The Company does not offer other post retirement benefits to its employees at this time.

### 8. NEW ACCOUNTING STANDARDS

-----

In June 2006, the FASB issued Interpretation ("FIN") No. 48, Employers' Accounting for Uncertainty in Income Taxes. FIN 48, Accounting for Uncertainty in Income Taxes--an interpretation of FASB Statement No. 109. This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes (SFAS 109). This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. It is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact that this interpretation will have on its financial statements.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108 (SAB108), which expresses the SEC's views regarding the process of quantifying financial statement misstatements and provides guidance on quantifying and evaluating the materiality of unrecorded misstatements. SAB 108 is effective for annual financial statements covering the first fiscal year ending after November 15, 2006, with earlier application encouraged for any interim period of the first fiscal year ending after November 15, 2006, filed after the publication of SAB 108. The Company implemented SAB 108 for the year ended November 30, 2006. The implementation of SAB 108 did not have a material impact on its financial statements.

### 9. INCOME TAXES:

-----

The income tax provision consisted of the following for the years ended November

Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

30:

	2006	2005
	-----	-----
Current Provision:		
Federal	\$ 725,000	\$ 1,200,000
State	130,000	193,000
	-----	-----
	855,000	1,393,000
Deferred Benefit	(6,000)	(84,000)
	-----	-----
Total	\$ 849,000	\$ 1,309,000
	=====	=====

The provision for income taxes differs from that computed at the federal statutory corporate tax rate as follows:

	2006	2005
	-----	-----
Tax at 34% statutory rate	\$ 771,000	\$1,185,000
State income taxes, net of federal benefit	85,000	119,000
Permanent differences and other	(7,000)	5,000
	-----	-----
Income tax provision	\$ 849,000	\$1,309,000
	=====	=====

The components of deferred tax assets and liabilities were as follows:

	November 30, 2006	November 30, 2005
	-----	-----
Current Deferred Taxes -		
Allowance for doubtful accounts	\$ 33,000	\$ 33,000
Inventory	407,000	319,000
Accrued liabilities and other	185,000	262,000
	-----	-----
Net current deferred tax asset	\$625,000	\$614,000
	-----	-----
Non-current Deferred Taxes Liability		
Depreciation and other	\$ 79,000	\$ 74,000
	-----	-----
Net deferred taxes	\$546,000	\$540,000
	=====	=====

10. SIGNIFICANT CUSTOMER INFORMATION:

-----

The Company's primary line of business relates to the design, manufacture, and sale of hybrid microcircuits and optoelectronic components and assemblies. Sales to primary contractors for defense and space related contracts accounted for 69% of total sales in 2006 and 70% of total sales in 2005. No customer accounted for 10% of the Company's sales during 2006. During 2005 one customer, Newport, accounted for 15% of the Company's sales.

## Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

### 11. SHAREHOLDERS' EQUITY:

-----  
On November 30, 2006, there were approximately 527 shareholders of record of the Company's common stock. The stock of the Company is closely held; and, therefore, certain shareholders/board members have the ability to significantly influence decisions.

On December 22, 2005, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.15 per share dividend to all shareholders of record on February 3, 2006. The dividend payment was paid to shareholders on February 10, 2006.

On December 29, 2004, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.12 per share dividend to all shareholders of record on January 25, 2005. The dividend payment was paid to shareholders on February 8, 2005.

On March 1, 2001, the Company's shareholders approved the 2001 Employee Stock Option Plan (the "Stock Plan"). As of November 30, 2006, there were 500,000 options available to be granted; however, no options had been granted at year-end.

### 12. SUBSEQUENT EVENTS

-----  
On December 22, 2006, the Board of Directors of Micropac Industries, Inc. approved the payment of a \$.10 per share dividend to all shareholders of record on January 26, 2007. The dividend payment will be paid to shareholders on or about February 9, 2007.

DIRECTORS AND OFFICERS

-----  
NOVEMBER 30, 2006

NICHOLAS NADOLSKY  
Chairman of the Board

Edgar Filing: MICROPAC INDUSTRIES INC - Form 10KSB

Micropac Industries, Inc

CONNIE WOOD  
Retired Chief Executive Officer  
Micropac Industries, Inc.

HEINZ-WERNER HEMPEL  
Chief Operating Officer  
Hanseatische Waren Handelsgesellschaft MBH & Co. KG, Bremen, Germany

H. KENT HEARN  
Retired Stockbroker  
Milkie-Ferguson, Dallas, Tx.

JAMES K. MURPHEY  
Corporate Attorney  
Glast, Phillips and Murray, Dallas, Tx.

MARK KING  
Chief Executive Officer  
Micropac Industries, Inc.

PATRICK CEFALU  
Chief Financial Officer  
Micropac Industries, Inc.

LEGAL COUNSEL  
Glast, Phillips and Murray  
Dallas, Tx

TRANSFER AGENT & REGISTRAR  
Securities Transfer  
Frisco, Texas