

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

SKYTERRA COMMUNICATIONS INC
Form 10-K/A
April 29, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K/A
Amendment No. 1

Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2003, or

/ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

Commission file number 0-13865

SKYTERRA COMMUNICATIONS, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation or organization)

23-2368845
(I.R.S. Employer
Identification Number)

19 West 44th Street, Suite 507
New York, New York
(Address of principal executive offices)

10036
(Zip Code)

Registrant's former name--Rare Medium Group, Inc.

Registrant's telephone number, including area code: (212) 730-7540

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$.01 par value

(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No / /

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in the definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. / /

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes / / No

The aggregate market value of the voting common stock held by non-affiliates of the registrant, as of June 30, 2003, was \$7,135,730. All non-voting common stock

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

was held by affiliates of the registrant.

As of April 27, 2004, 6,074,098 shares of our voting common stock and 8,990,212 shares of our non-voting common stock were outstanding.

EXPLANATORY PARAGRAPH

The purpose of this amendment is to amend and restate Part III of the Registrant's Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") on March 30, 2004 (the "Form 10-K"). The amended and restated items are as follows:

- Item 10. Directors and Executive Officers of the Registrant.
- Item 11. Executive Compensation.
- Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.
- Item 13. Certain Relationships and Related Transactions.
- Item 14. Principal Accounting Fees and Services.
- Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.

These items were omitted from the Form 10-K in reliance on instructions included in Form 10-K permitting the Registrant to incorporate such items by reference to the Registrant's proxy statement, provided such proxy statement is filed within 120 days of the Registrant's fiscal year-end. As the Registrant intends to file its proxy statement later than 120 days from its fiscal year-end, it is providing these items as part of this Form 10-K/A.

PART III

Item 10. Directors and Executive Officers of the Registrant

See Item 4A of Form 10-K for information with respect to the Company's executive officers. The following table sets forth information concerning the Company's directors and executive officers as of April 27, 2004:

Name	Age	Position
Jeffrey M. Killeen (1) (2)	50	Director
William F. Stasior (1)	63	Director
Andrew D. Africk (1) (2)	37	Director
Marc J. Rowan	41	Director
Michael S. Gross	42	Director

(1) Member of the Audit Committee of the Board of Directors.

(2) Member of the Compensation Committee of the Board of Directors.

Jeffrey M. Killeen - Director. Mr. Killeen has been a director of the Company since October 1998. Since January 1, 2002, Mr. Killeen has been Chairman and Chief Executive Officer of Globalspec, Inc., an information services company. Mr. Killeen was the Chief Executive Officer of Forbes.com from August 1999 to March 2001. Prior to that, from January 1998 to March 1999, Mr. Killeen was the Chief Operating Officer of barnesandnoble.com. Before joining barnesandnoble.com, Mr. Killeen served as President and Chief Executive Officer of Pacific Bell Interactive Media from August 1994 to January 1998.

William F. Stasior - Director. Mr. Stasior has been a director of the Company since April 2000. Mr. Stasior was the Chairman and Chief Executive Officer of

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

Booz Allen & Hamilton Inc., a management and technology consulting firm, from 1991 to 1999 and served on Booz Allen's Board of Directors from 1979 to 2000. Mr. Stasior also serves on the Board of Directors of OPNET, a software company that specializes in enhancing network performance, and Vanu, Inc., a pioneer in the development of software defined radio.

Andrew D. Africk - Director. Mr. Africk has been a director of the Company since June 1999. Mr. Africk is a partner of Apollo Advisors, L.P. Mr. Africk is also a director of Superior Essex, Inc. and several private venture companies.

Marc J. Rowan - Director. Mr. Rowan has been a director of the Company since June 1999. Mr. Rowan is one of the founding principals of Apollo Advisors, L.P. Mr. Rowan is also a director of AMC Entertainment, Inc., Quality Distribution, Inc., National Financial Partners, Inc., Wyndham International, Cablecom GmbH and iesy Hessen GmbH & Co. KG.

Michael S. Gross - Director. Mr. Gross has been a director of the Company since August 1999. Mr. Gross is one of the founding principals of Apollo Advisors, L.P. Mr. Gross is also a director of Apollo Investment Corporation, Allied Waste Industries, Inc., Pacer International, Inc., United Rentals, Inc. and Saks Inc.

Audit Committee

Our Audit Committee is currently composed of two outside directors, Mr. Killeen and Mr. Stasior, both of whom are independent under Rule 4200(a)(15) of the National Association of Securities Dealers' ("NASD") listing standards, and Mr. Africk, who continues to serve on the Audit Committee as the Board of Directors determined that exceptional and limited circumstances exist pursuant to Rule 4350(d)(2)(B) of the NASD listing standards. The Board of Directors has determined that Mr. Africk is an "audit committee financial expert" within the applicable definition of the SEC.

Code of Ethics

The Company has adopted a Code of Ethics for its Senior Executive and Senior Financial Officers. A copy of the Code is publicly available on the Company's website at www.skyterracom.com. Amendments to the Code or any grant of a waiver from a provision of the Code requiring disclosure under applicable SEC rules will also be disclosed on the Company's website.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's directors and executive officers, and persons who own more than 10% of a registered class of the Company's securities, to file with the SEC initial reports of ownership and reports of changes in ownership of our common stock and other equity securities. Officers, directors and greater than 10% stockholders are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file.

To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company, the Company believes that during the year ended December 31, 2003 its officers, directors and greater than 10% stockholders complied with all Section 16(a) filing requirements, with the exception of the late filing of an Initial Statement of Beneficial Ownership of Securities on Form 4 for each of Mr. Leddy and Mr. Lewis in connection with an option grant in April 2003.

Item 11. Executive Compensation

Summary Compensation Table

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

The following Summary Compensation Table sets forth, for the three years ended December 31, 2003, the compensation for services in all capacities earned by the Company's Chief Executive Officer and its next most highly compensated executive officers.

Name and Principal Position -----	Year ----	Salary -----	Bonus (1) -----	Other Annual Compensation (2) -----	Securities Underlying Options/SARs (#) -----
Jeffrey A. Leddy	2003	\$232,950	\$168,750	\$--	100,000
Chief Executive Officer and President	2002	138,462	140,000	--	100,000
Robert C. Lewis	2003	187,615	90,000	--	40,000
Senior Vice President, General Counsel and Secretary	2002	196,250	90,000	--	20,000
	2001	140,000	90,000	6,000	10,000
Erik J. Goldman	2003	105,769	50,000	--	40,000
Vice President					
Keith C. Kammer	2003	75,288	15,000	--	40,000
Vice President					
Craig J. Kaufmann	2003	94,490	37,500	--	15,000
Controller and Treasurer	2002	109,583	25,000	--	--
	2001	74,903	17,500	--	--
Glenn S. Meyers (3)	2003	86,832	--	5,250	--
Former Chairman and	2002	332,553	375,000	18,000	155,000
Chief Executive Officer	2001	278,096	--	18,000	--
Craig C. Chesser (3)	2003	53,423	--	--	--
Former Senior Vice President	2002	196,250	70,000	--	20,000
Finance and Treasurer	2001	164,077	90,000	1,500	10,000
Michael A. Hultberg (3)	2003	53,615	--	--	--
Former Senior Vice President	2002	223,333	70,000	--	20,000
and Controller	2001	177,135	90,000	3,000	10,000

(1) Bonuses for services provided in the year ended December 31, 2002 for Messrs. Leddy, Lewis, Kaufmann, Chesser and Hultberg were granted in April 2003 and are reflected in 2002. Bonuses for services provided in the year ended December 31, 2003 were granted in January 2004 and are reflected in 2003.

(2) Represents non-accountable expense allowance.

(3) Effective April 15, 2003, Messrs. Meyers, Chesser and Hultberg ceased employment with the Company.

(4) Represents employer matching contributions to retirement accounts.

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

- (5) Represents the following compensation paid to Mr. Chesser: (i) severance and benefits in accordance with an employment agreement, (ii) a payment made upon the resolution of an outstanding matter between Mr. Chesser and the Company, and (iii) employer matching contribution to a retirement account.
- (6) Represents severance and benefits paid in accordance with Mr. Hultberg's employment agreement and employer matching contribution to a retirement account.

Option / SAR Grants in the Last Year

The following table sets forth information concerning grants of stock options to purchase common stock during the year ended December 31, 2003 to the named executive officers.

Name	Number of Securities Underlying Options /SARs Granted	Percent of Total Options/SARs Granted to Employees in Fiscal Year	Exercise or Base Price (\$/Share)	Expiration Date	Potential at Assume Stock A O 5%
Jeffrey A. Leddy	100,000 (1)	42.6%	\$0.91	4/08/13	\$57,229
Robert C. Lewis	40,000 (1)	17.0%	\$0.91	4/08/13	\$22,892
Erik J. Goldman	40,000 (1)	17.0%	\$0.91	4/08/13	\$22,892
Keith C. Kammer	40,000 (2)	17.0%	\$1.55	8/14/13	\$38,991
Craig J. Kaufmann	15,000 (1)	6.4%	\$0.91	4/08/13	\$8,584
Glenn S. Meyers (3)	--	0.0%	N/A	N/A	N/A
Craig C. Chesser (3)	--	0.0%	N/A	N/A	N/A
Michael A. Hultberg (3)	--	0.0%	N/A	N/A	N/A

- (1) These options were granted on April 8, 2003 at an exercise price of \$0.91, the per share fair market value of the common stock at that time. The options have a term of ten years. These options are exercisable cumulatively in three equal annual installments, beginning on April 8, 2004.
- (2) This option was granted on August 14, 2003 at an exercise price of \$1.55, the per share fair market value of the common stock at that time. The option has a term of ten years. The option is exercisable cumulatively in three equal annual installments, beginning on August 14, 2004.
- (3) Effective April 15, 2003, Messrs. Meyers, Hultberg and Chesser ceased employment with the Company. At such time, all outstanding options held by each of Messrs. Meyers, Hultberg and Chesser became fully vested.

Aggregated Option/SAR Exercises in the Last Year and Year-End Option/SAR Values

The following table sets forth information concerning the exercise of options to purchase shares of common stock by the named executive officers during the year ended December 31, 2003, as well as the number and potential value of unexercised options (both options which are presently exercisable and

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

options which are not presently exercisable) as of December 31, 2003.

Name -----	Number of Securities Underlying Options/SARs Acquired on Exercise (#) -----	Value Realized -----	Number of Securities Underlying Options/SARs at Fiscal Y/E (#) Exercisable/ Unexercisable -----	Value of Unexercised In-the-Money Options/SARs at Fiscal Y/E (\$) Exercisable/ Unexercisable -----
Jeffrey A. Leddy	--	--	43,750/156,250	16,250/91,500
Robert C. Lewis	3,200	\$7,840	22,967/53,333	5,594/32,266
Erik J. Goldman	--	--	0/40,000	0/23,600
Keith C. Kammer	--	--	0/40,000	0/0
Craig J. Kaufmann	--	--	1,000/15,000	200/8,850
Glenn S. Meyers (1)	--	--	295,000/0	191,750/0
Craig C. Chesser (1)	1,167	\$2,859	34,666/0	13,933/0
Michael A. Hultberg (1)	--	--	37,500/0	14,500/0

(1) Effective April 15, 2003, Messrs. Meyers, Chesser and Hultberg ceased employment with the Company.

Employment Contracts And Change In Control Arrangements

Expired Meyers Employment Agreement

In connection with the transactions consummated pursuant to the 1998 acquisition by the Company of Rare Medium, Inc., the Company entered into an Employment Agreement effective April 15, 1998 with Mr. Meyers, as amended (the "Meyers Employment Agreement"). Pursuant to the Meyers Employment Agreement, Mr. Meyers was engaged as Chairman, President and Chief Executive Officer of the Company to serve for a term of five years, expiring April 15, 2003. Pursuant to the Meyers Employment Agreement, during its last year, Mr. Meyer received an annual base salary of \$292,465, with a minimum annual increase during the term of not less than 4% per annum. The Meyers Employment Agreement also contains a covenant not to compete with the Company or any of its affiliates for the term of the agreement, plus one additional year. Concurrently with the execution of the Meyers Employment Agreement, Mr. Meyers was granted options to acquire an aggregate of 200,000 shares of common stock at exercise prices equal to \$23.75 per share (the fair market value at the time of issuance), which options become exercisable ratably on a monthly basis over a period of 60 months from the date of grant and expire ten years from the date of grant. On October 15, 2002, in recognition of Mr. Meyers' contribution to the Company, among other things, the Compensation Committee approved the repricing of the exercise prices of Mr. Meyers' outstanding options to purchase an aggregate of 140,000 shares of common stock to \$0.85 per share, the fair market value at the date of the repricing. Additionally, on that date, Mr. Meyers received an additional option to purchase 155,000 shares of common stock at \$0.85 per share. On April 15, 2003, the Meyers Employment Agreement expired, and Mr. Meyers ceased to be employed by the Company and resigned from the Board of Directors.

Leddy Employment Agreement

The Company is a party to an amended and restated employment agreement with Mr. Leddy. The term of the agreement is from January 1, 2004 to December 31,

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

2005 and calls for a base salary of \$300,000 per year. Annual increases are at the sole discretion of the Compensation Committee of the Board of Directors. In addition, Mr. Leddy is eligible, based upon the achievement of certain subjective goals established by the Compensation Committee, to receive a bonus of up to 75% of his base salary following the end of each calendar year during the term of the agreement. Under this agreement, if Mr. Leddy is terminated for other than "cause" as such term is defined in the agreement, then Mr. Leddy is entitled to receive compensation in a lump sum payment consisting of one year of his then current salary and the right to exercise all vested stock options and unvested stock options through the option expiration date for such options.

Other Executive Employment Agreements

The Company has or had employment agreements with each of Mr. Chesser, Mr. Hultberg, and Mr. Lewis, each of who is or was an executive officer. Under these agreements, if, either (i) after 90 days following a change in control, the executive terminates his employment or (ii) the executive is terminated for other than "cause" as such term is defined in his respective agreement, then the executive is entitled to receive severance compensation and benefits in a lump sum payment consisting of one year of his then current salary and the right to exercise all vested stock options and unvested stock options through the option expiration date for such options. For purposes of these agreements, a change in control occurs when, among other things, our stockholders approve a merger.

As part of the Company's efforts to further reduce costs, the Company reached agreements with each of Mr. Hultberg and Mr. Chesser pursuant to which his employment ceased as of April 15, 2003. At that time, Mr. Hultberg was paid severance and benefits in accordance with his employment agreement. In September 2003, Mr. Chesser was paid severance and benefits in accordance with his employment agreement, concurrent with the resolution of an outstanding matter between Mr. Chesser and the Company.

The Company is a party to an employment agreement with Mr. Kammer. Under the agreement, if Mr. Kammer is terminated for other than "cause" as such term is defined in the agreement, then Mr. Kammer is entitled to receive compensation in a lump sum payment consisting of six months of his then current salary.

Compensation of Directors

Each non-employee director receives a per meeting fee of \$1,000 for each meeting of the Board of Directors and \$500 for each committee meeting attended, along with expenses incurred in connection with attending each meeting. Furthermore, from time to time, directors may be granted options to purchase common stock under our 1998 Long-Term Incentive Plan.

Item 12. Security Ownership Of Certain Beneficial Owners And Management and Related Stockholder Matters

Beneficial Ownership

The following table and notes thereto set forth certain information, as of April 27, 2004 (except as noted otherwise), regarding beneficial ownership of the shares of the Company's common stock by (1) each person who is known to the Company to be the beneficial owner of more than 5% of the outstanding shares of common stock, (2) each of the named executive officers under the Summary Compensation Table under the heading "Executive Compensation," (3) each director and nominee for director, and (4) all of the executive officers and directors as a group. Unless otherwise indicated, the stockholders listed possess sole voting and investment power with respect to the shares indicated as owned by them.

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

Name and Address -----	Position -----	Number of Common Beneficial (1) -----
Jeffrey A. Leddy	Chief Executive Officer and President	83
Robert C. Lewis	Senior Vice President, General Counsel and Secretary	39
Erik J. Goldman	Vice President	13
Keith C. Kammer	Vice President	
Craig J. Kaufmann	Controller and Treasurer	7
Glenn S. Meyers	Former Chairman and Chief Executive Officer	295
Craig C. Chesser	Former Senior Vice President Finance and Treasurer	37
Michael A. Hultberg	Former Senior Vice President and Controller	37
Jeffrey M. Killeen	Director	23
William F. Stasiorek	Director	21
Andrew D. Africk	Director	13,803
c/o SkyTerra Communications, Inc. 19 West 44th Street, Suite 507 New York, New York 10036		
Marc J. Rowan	Director	13,803
c/o SkyTerra Communications, Inc. 19 West 44th Street, Suite 507 New York, New York 10036		
Michael S. Gross	Director	13,792
c/o SkyTerra Communications, Inc. 19 West 44th Street, Suite 507 New York, New York 10036		
Apollo Investment Fund IV, L.P.		13,772
Two Manhattanville Road Purchase, New York 10577		
All executive officers, directors and nominees as a group (10 persons)		14,042

* Represents beneficial ownership of less than 1%.

- (1) Beneficial ownership has been determined pursuant to Rule 13d-3 under the Exchange Act.
- (2) Represents options to purchase shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control and upon termination of employment with the Company.
- (3) Includes options to purchase 32,500 shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control of the Company and upon certain other conditions.
- (4) Represents options to purchase shares of common stock that are currently exercisable.
- (5) Includes options to purchase 6,000 shares of common stock that are currently exercisable.
- (6) Represents options to purchase shares of common stock that are currently exercisable. Mr. Meyers' employment with the Company ceased on April 15,

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

2003, and he resigned from the Board of Directors on the same day. His beneficial ownership is stated as of that date.

- (7) Includes options to purchase 33,833 shares of common stock that are currently exercisable. Mr. Chesser's employment with the Company ceased on April 15, 2003. His beneficial ownership is stated as of that date.
- (8) Represents options to purchase shares of common stock that are currently exercisable. Mr. Hultberg's employment with the Company ceased on April 15, 2003. His beneficial ownership is stated as of that date.
- (9) Includes an aggregate of (i) 1,270,948 shares of common stock acquired through the exercise of Series 1-A warrants, (ii) 474,427 shares of common stock acquired in a tender offer, (iii) 8,990,212 shares of non-voting common stock acquired pursuant to the rights offering, and (iv) 3,037,401 shares of common stock issuable to Apollo Stockholders upon conversion of the Series A Preferred Stock and exercise of the Series 1-A warrants and the Series 2-A warrants owned by them. Mr. Africk is a principal of Apollo Advisors IV, L.P, which together with an affiliated investment manager, serves as the manager of each of the Apollo Stockholders. Mr. Africk disclaims beneficial ownership of such shares. Includes options to purchase 30,833 shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control.
- (10) Includes an aggregate of (i) 1,270,948 shares of common stock acquired through the exercise of Series 1-A warrants, (ii) 474,427 shares of common stock acquired in a tender offer, (iii) 8,990,212 shares of non-voting common stock acquired pursuant to the rights offering, and (iv) 3,037,401 shares of common stock issuable to Apollo Stockholders upon conversion of the Series A Preferred Stock and exercise of the Series 1-A warrants and the Series 2-A warrants owned by them. Mr. Rowan is a principal of Apollo Advisors IV, L.P, which together with an affiliated investment manager, serves as the manager of each of the Apollo Stockholders. Mr. Rowan disclaims beneficial ownership of such shares. Includes options to purchase 30,833 shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control.
- (11) Includes an aggregate of (i) 1,270,948 shares of common stock acquired through the exercise of Series 1-A warrants, (ii) 474,427 shares of common stock acquired in a tender offer, (iii) 8,990,212 shares of non-voting common stock acquired pursuant to the rights offering, and (iv) 3,037,401 shares of common stock issuable to Apollo Stockholders upon conversion of the Series A Preferred Stock and exercise of the Series 1-A warrants and the Series 2-A warrants owned by them. Mr. Gross is a principal of Apollo Advisors IV, L.P, which together with an affiliated investment manager, serves as the manager of each of the Apollo Stockholders. Mr. Gross disclaims beneficial ownership of such shares. Includes options to purchase 19,167 shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control.
- (12) Represents the aggregate of (i) 1,270,948 shares of common stock acquired through the exercise of Series 1-A warrants, (ii) 474,427 shares of common stock acquired in a tender offer, (iii) 8,990,212 shares of non-voting common stock acquired pursuant to the rights offering, and (iv) 3,037,401 shares of common stock issuable upon conversion of the aggregate of 1,185,230 shares of our Series A Preferred Stock and the exercise of an aggregate of 220,854 Series 1-A warrants and 9,810,033 Series 2-A warrants held by the Apollo Stockholders. Assuming conversion of all the Series A Preferred Stock and the exercise of all the Series

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

1-A warrants and Series 2-A warrants held by the Apollo Stockholders, such 13,772,988 shares of common stock would consist of 11,870,128 shares of common stock beneficially owned by Apollo Investment Fund IV, L.P., 596,554 shares of common stock beneficially owned by Apollo Overseas Partners IV, L.P., 831,879 shares of common stock beneficially owned by AIF IV/ RRRR LLC and 474,427 shares of common stock owned by AP/RM Acquisition, LLC. The holders of our Series A Preferred Stock are only entitled to an aggregate of 975,000 votes with respect to the Series A Preferred Stock as of April 27, 2004, or 0.823 votes per share of Series A Preferred Stock. Messrs. Africk, Rowan and Gross, members of our board of directors and associated with Apollo Advisors IV, L.P., disclaim beneficial ownership of the shares held by the Apollo Stockholders.

- (13) Messrs. Africk, Rowan and Gross, members of the Board of Directors and associated with Apollo Advisors IV, L.P., disclaim beneficial ownership of shares held by the Apollo Stockholders. See footnote numbers 9, 10 and 11 above. Includes options to purchase an aggregate of 260,999 shares of common stock that are currently exercisable, but does not include options that become exercisable upon a change of control.

Securities Authorized for Issuance Under Equity Compensation Plans and Individual Arrangements

The following table and notes thereto set forth, as of December 31, 2003, information with respect to shares of the Company's common stock which may be issued under existing equity compensation plans and individual arrangements.

Plan Category	Number of Shares of Common Stock To Be Issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Number of of Co Rema Futur under Comp Plans Sec Refl Firs
Equity compensation plans approved by stockholders	947,940	\$8.26	
Equity compensation plans and individual arrangements not approved by stockholders (1)	168,867	10.33	
Total	1,116,807	\$8.58	

- (1) Includes an option to purchase 140,000 shares of common stock issued in 1998 to Mr. Meyers under the Meyers' Employment Agreement, options to purchase 12,200 shares of common stock issued to certain former consultants in settlement of various disputes and an option to purchase 16,667 shares of common stock issued to a former director for services provided.

Item 13. Certain Relationships and Related Transactions.

Interest in Miraxis

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

In May 2002, the Company acquired Series B Preferred Shares and a warrant from Miraxis for approximately \$0.4 million, representing an ownership of approximately 30%. Miraxis is a development stage, privately held telecommunications company that has access to a Ka-band license with which it intends to provide satellite based multi-channel, broadband data and video services in North America. The Company has the right to appoint two of the five directors of the manager of Miraxis. Additionally, the Company entered into a management support agreement with Miraxis under which the Company's current Chief Executive Officer and President provided certain services to Miraxis through February 2003 in exchange for additional Series B Preferred Shares and warrants being issued to the Company. In addition, in December 2002, the Company acquired Series C Preferred Shares and warrants from Miraxis for approximately \$0.1 million.

In February 2003, the Company entered into a consulting agreement with Miraxis pursuant to which Miraxis personnel provided services to the Company through May 2003. In addition, Miraxis extended the management support agreement whereby the Company's current Chief Executive Officer and President continued to provide certain services to Miraxis through May 2003. In connection with these agreements, the Company paid Miraxis approximately \$40,000 but also received additional Series C Preferred Shares and warrants.

In April 2003, the Company acquired additional Series C Preferred Shares and warrants for approximately \$40,000. Between June 2003 and September 2003, the Company purchased promissory notes from Miraxis with an aggregate principal amount of approximately \$0.1 million. In November 2003, the promissory notes were converted to Series D Preferred Shares. Currently, the Company holds approximately 40% of the ownership interests of Miraxis. The Company's President and Chief Executive Officer currently holds an approximate 1% interest in Miraxis.

Miraxis License Holdings, LLC ("MLH"), an entity unaffiliated with Miraxis, other than as described herein, holds the rights to certain orbital slots that Miraxis has acquired access to in order to implement its business plan. Miraxis issued 10% of its outstanding common equity on a fully diluted basis to MLH as partial consideration for access to those slots. Prior to becoming affiliated with the Company, its Chief Executive Officer and President acquired a 2% interest in MLH. In addition, an affiliate of the Apollo Stockholders holds an approximate 70% interest in MLH.

Employment Agreements

For a description of the employment agreements between the Company and certain of its executive officers, please see the descriptions above in Item 11. Executive Compensation under the heading "Employment Contracts and Change in Control Arrangements."

Item 14. Principal Accounting Fees and Services

The firm of KPMG LLP, independent accountants, audited the financial statements of the Company for the years ended December 31, 2003 and 2002. Pursuant to a pre-approval policy adopted during 2003, the Audit Committee approved all audit and audit related fees and \$85,000 (or approximately 92%) of the tax fees paid to the independent accounts during year ended December 31, 2003. Prior to the adoption of this policy, the Audit Committee only approved the audit fee. The following table presents the aggregate fees billed by the independent accountant for services provided to the Company for the fiscal years ended December 31, 2003 and 2002.

2003

2002

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

Audit fees (1)	\$200,000	\$180,000
Audit related fees (2)	30,500	60,400
Tax fees (3)	92,200	144,250
All other fees	--	--
	-----	-----
	\$322,700	\$384,650
	=====	=====

- (1) Audit fees consisted of professional services rendered for the audit of the Company's annual financial statements and the reviews of the financial statements included in the Company's Forms 10-Q.
- (2) Audit related fees for the year ended December 31, 2003 consisted of fees paid for accounting and auditing consultation services and the review of a Company Form 8-K filing. For the year ended December 31, 2002, audit related fees consisted of fees paid accounting and auditing consultation services, the review of and consent issued in connection with the Company's Form S-3 and audits of the Company's employee benefit plan.
- (3) Tax fees consisted primarily of assistance related to tax compliance and reporting.

PART IV

Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) The following is a list of certain documents filed as a part of this report:

- (1) Financial Statements of the Registrant.
- (i) Report of Independent Auditors.
- (ii) Consolidated Balance Sheets as of December 31, 2003 and 2002.
- (iii) Consolidated Statements of Operations for the years ended December 31, 2003, 2002 and 2001.
- (iv) Consolidated Statements of Cash Flows for the years ended December 31, 2003, 2002 and 2001.
- (v) Consolidated Statements of Changes in Stockholders' Equity (Deficit) for the years ended December 31, 2003, 2002 and 2001.
- (vi) Notes to Consolidated Financial Statements.
- (vii) Schedule II - Valuation and Qualifying Accounts.

All other schedules specified in Item 8 or Item 15(d) of Form 10-K are omitted because they are not applicable or not required, or because the required information is included in the Financial Statements or notes thereto.

- (b) Reports on Form 8-K. The following Current Reports on Form 8-K were filed with the Securities and Exchange Commission during the quarterly period ending December 31, 2003:

On December 23, 2003, the Company filed a report on Form 8-K announcing the termination of the definitive purchase agreement to acquire equity

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

of Verestar, Inc.

(c) The following sets forth those exhibits filed pursuant to Item 601 of Regulation S-K.

Exhibit Number -----	Description -----
2.1	-- Merger Agreement and Plan of Reorganization, dated as of April 8, 1998, by and among ICC Technologies, Inc., RareMedium Acquisition Corp., Rare Medium, Inc. and the Founding Stockholders named therein ("Rare Medium Merger Agreement") was filed as Exhibit 2.1 to the Company's Current Report on Form 8-K dated April 15, 1998 and is hereby incorporated herein by reference.
2.2	-- Stock Purchase Agreement, dated as of August 18, 2003, between Rare Medium Group, Inc. and Arris International, Inc. was filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed September 3, 2003 and is hereby incorporated herein by reference.
2.3	-- Securities Purchase Agreement, dated as of August 29, 2003, by and among the Company, American Tower Corporation, Verestar Manager, LLC, and Verestar, Inc., was filed as Exhibit 2.2 to the Company's Current Report on Form 8-K filed September 3, 2003 and is hereby incorporated herein by reference.
3.1.1	-- Restated Certificate of Incorporation of the Company which was filed as Exhibit 3.1.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated herein by reference.
3.1.2	-- Certificate of Amendment, dated July 17, 2002, to the Restated Certificate of Incorporation of the Company which was filed as Exhibit 3.1.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated herein by reference.
3.1.3	-- Certificate of Ownership and Merger, dated September 23, 2003, merging SkyTerra Communications, Inc. into Rare Medium Group, Inc. which was filed as Exhibit 3.1.3 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated herein by reference.
3.2	-- Amended and Restated By-Laws of the Company, was filed as Exhibit 3.2 to the Company's Form 10-K for the year ended December 31, 1999, and is hereby incorporated herein by reference.
10.1	-- Employment Agreement between the Company and Glenn S. Meyers, dated April 14, 1998, which was filed as Exhibit 10.6 to the Company's Annual Report on Form 10-K for the year ended December 31, 1998, and is hereby incorporated herein by reference.
10.2	-- The Company's Incentive Stock Option Plan, as amended, which was filed as Exhibit 4(g) to the Company's Registration Statement on Form S-8, No. 33-85636, filed on October 26, 1994, and is hereby incorporated herein by reference.
10.3	-- The Company's Nonqualified Stock Option Plan as amended and

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

- restated, which was filed as Exhibit C to the Company's Definitive Proxy Statement dated November 18, 1994, for Stockholders Meeting held December 15, 1994, and is hereby incorporated herein by reference.
- 10.4 -- The Company's Equity Plan for Directors is hereby incorporated herein by reference from ICC's Definitive Proxy Statement dated November 18, 1994, for Stockholders Meeting held December 15, 1994.
- 10.5 -- The Company's 1998 Long-Term Incentive Plan was filed as Appendix I to the Company's Definitive Proxy Statement dated February 17, 1999, for the Stockholders Meeting held March 16, 1998, and is hereby incorporated herein by reference.
- 10.6 -- The Company's Amended and Restated Equity Plan for Directors, which was filed as Exhibit 10.22 to the Company's Annual Report on Form 10-K for the year ended December 31, 1998, and is hereby incorporated herein by reference.
- 10.7 -- Amended and Restated Securities Purchase Agreement, dated as of June 4, 1999, among the Company, Apollo Investment Fund IV, L.P., Apollo Overseas Partners IV, L.P. and AIF/RRRR LLC, which was filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on June 21, 1999, and is hereby incorporated herein by reference.
- 10.8 -- Form of Series 1-A Warrant of the Company, which was filed as Exhibit 4.3 to the Company's Current Report on Form 8-K filed on June 21, 1999, and is hereby incorporated herein by reference.
- 10.9 -- Form of Series 2-A Warrant of the Company, which was filed as Exhibit 4.5 to the Company's Current Report on Form 8-K filed on June 21, 1999, and is hereby incorporated herein by reference.
- 10.10 -- Pledge, Escrow and Disbursement Agreement, dated as of June 4, 1999, among the Company, Apollo Investment Fund IV, L.P., and The Chase Manhattan Bank, which was filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed on June 21, 1999, and is hereby incorporated herein by reference.
- 10.11 -- Form of Stock Option Agreement, dated April 15, 1998, by and between the Company and Glenn S. Meyers, which was filed as Exhibit 4(e) to the Company's Form S-8 filed on April 23, 1999, and is hereby incorporated herein by reference.
- 10.12 -- The Company's Amended and Restated 1998 Long-Term Incentive Plan, which was filed as Exhibit 4(d) to the Company's Form S-8 filed on November 3, 2000, and is hereby incorporated herein by reference.
- 10.13 -- Amended and Restated Investment Agreement, dated as of October 12, 2001, by and among Motient Corporation, Mobile Satellite Ventures LLC, TMI Communications and Company, Limited Partnership, MSV Investors, LLC and the other investors named therein, which was filed as Exhibit 99.1 to the Company's Current Report on Form 8-K dated December 3, 2001 and is incorporated herein by reference.
- 10.14 -- Form of Stockholders' Agreement of Mobile Satellite Ventures GP Inc., which was filed as Exhibit 99.2 to the Company's Current Report on Form 8-K dated December 3, 2001 and is incorporated

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

herein by reference.

- 10.15 -- Form of Limited Partnership Agreement of Mobile Satellite Ventures LP, which was filed as Exhibit 99.3 to the Company's Current Report on Form 8-K dated December 3, 2001 and is incorporated herein by reference.
- 10.16 -- Form of Convertible Note of Mobile Satellite Ventures LP in the principal amount of \$50 million, issued to MSV Investors, LLC, which was filed as Exhibit 99.4 to the Company's Current Report on Form 8-K dated December 3, 2001 and is incorporated herein by reference.
- 10.17 -- Amendment to Employment Agreement, dated as of February 15, 2001, between the Company and Craig C. Chesser, which was filed as exhibit 10.1 to the Company's Form 10-Q for the period ended March 31, 2001 and is hereby incorporated by reference.
- 10.18 -- Amendment to Employment Agreement, dated as of February 15, 2001, between the Company and Michael A. Hultberg, which was filed as exhibit 10.2 to the Company's Form 10-Q for the period ended March 31, 2001 and is hereby incorporated by reference.
- 10.19 -- Amendment to Employment Agreement, dated as of February 15, 2001, between the Company and Robert C. Lewis, which was filed as exhibit 10.3 to the Company's Form 10-Q for the period ended March 31, 2001 and is hereby incorporated by reference.
- 10.20 -- Investment Agreement, dated as of April 2, 2002, between the Company and the Apollo Stockholders, which was filed as Exhibit 99.2 to the Company's Current Report filed on Form 8-K, filed on April 4, 2002, and is hereby incorporated by reference.
- 10.21 -- Stipulation of Settlement in the matter In Re Rare Medium Group, Inc. Shareholders Litigation, Consolidated C.A. No. 18879 NC, which was filed as Exhibit 99.3 to the Company's Current Report on Form 8-K, filed on April 4, 2002, and is hereby incorporated by reference.
- 10.22 -- Senior Indebtedness Note in the amount of \$19.0 million, dated May 1, 2002, issued by MVH Holdings, Inc. to the Company which was filed as Exhibit 10.3 to the Company's Form 10-Q for the period ended June 30, 2002 and is hereby incorporated by reference.
- 10.23 -- Employment Agreement, dated May 23, 2002, between the Company and Jeffrey A. Leddy which was filed as Exhibit 10.4 to the Company's Form 10-Q for the period ended June 30, 2002 and is hereby incorporated by reference.
- 10.24 -- Stock Option Agreement, dated October 17, 2002, between the Company and Glenn S. Meyers which was filed as Exhibit 10.28 to the Company's Form 10-K for the year ended December 31, 2002 and is hereby incorporated herein by reference.
- 10.25 -- Note Purchase and Revolving Credit Agreement, dated August 29, 2003, between the Company and Verestar, Inc. which was filed as Exhibit 10.1 to the Company's Current Report filed on Form 8-K, filed on September 3, 2003, and is hereby incorporated by reference.
- 10.26 -- Amended and Restated Employment Agreement, effective as of

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

January 1, 2004, between the Company and Jeffrey A. Leddy which was filed as Exhibit 10.26 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.

- 21 -- Subsidiaries of the Company are Electronic System Products, Inc., an Illinois corporation; Rare Medium, Inc., a New York corporation; Notus Communications, Inc., a Georgia corporation; and MSV Investors Holdings, Inc., a Delaware corporation.
- 23.1 -- Consent of KPMG LLP, Independent Auditors which was filed as Exhibit 23.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.
- 23.2 -- Independent Auditors' Report on Schedule which was filed as Exhibit 23.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.
- 23.3 -- Consent of KPMG LLP, Independent Auditors.
- 31.1 -- Certification of Jeffrey A. Leddy, Chief Executive Officer and President of the Company, required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (regarding the Annual Report on Form 10-K for the fiscal year ended December 31, 2003) which was filed as Exhibit 31.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.
- 31.2 -- Certification of Craig J. Kaufmann, Controller and Treasurer of the Company, required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (regarding the Annual Report on Form 10-K for the fiscal year ended December 31, 2003) which was filed as Exhibit 31.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.
- 31.3 -- Certification of Jeffrey A. Leddy, Chief Executive Officer and President of the Company, required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (regarding Amendment No.1 on Form 10-K/A for the fiscal year ended December 31, 2003).
- 31.4 -- Certification of Craig J. Kaufmann, Controller and Treasurer of the Company, required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (regarding Amendment No.1 on Form 10-K/A for the fiscal year ended December 31, 2003).
- 32.1 -- Certification of Jeffrey A. Leddy, Chief Executive Officer and President of the Company, Pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 which was filed as exhibit 32.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.
- 32.2 -- Certification of Craig J. Kaufmann, Controller and Treasurer of the Company, Pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 which

Edgar Filing: SKYTERRA COMMUNICATIONS INC - Form 10-K/A

was filed as exhibit 32.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, and is hereby incorporated by reference.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, this Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SKYTERRA COMMUNICATIONS, INC.

Date: April 29, 2004

By: /s/ JEFFREY A. LEDDY

Name: Jeffrey A. Leddy

Title: Chief Executive Officer and President

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Signature -----	Title -----	D
/s/ JEFFREY A. LEDDY ----- Jeffrey A. Leddy	Chief Executive Officer and President (Principal Executive Officer and Principal Financial Officer)	April
/s/ CRAIG J. KAUFMANN ----- Craig J. Kaufmann	Controller and Treasurer (Principal Accounting Officer)	April
/s/ ANDREW D. AFRICK ----- Andrew D. Africk	Director	April
/s/ MICHAEL S. GROSS ----- Michael S. Gross	Director	April
/s/ JEFFREY M. KILLEEN ----- Jeffrey M. Killeen	Director	April
/s/ MARC J. ROWAN ----- Marc J. Rowan	Director	April
/s/ WILLIAM F. STASIOR ----- William F. Stasior	Director	April

Exhibit 31.3

CERTIFICATIONS

I, Jeffrey A. Leddy, certify that:

1. I have reviewed this Amendment No. 1 on Form 10-K/A of SkyTerra Communications, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Date: April 29, 2004

By: /s/ JEFFREY A. LEDDY

Jeffrey A. Leddy
Chief Executive Officer and President
(Principal Executive Officer and
Principal Financial Officer)

Exhibit 31.4

CERTIFICATIONS

I, Craig J. Kaufmann, certify that:

1. I have reviewed this Amendment No. 1 on Form 10-K/A of SkyTerra Communications, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

Date: April 29, 2004

By: /s/ CRAIG J. KAUFMANN

Craig J. Kaufmann
Controller and Treasurer
(Principal Accounting Officer)

CONSENT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders of SkyTerra Communications, Inc.:

We consent to incorporation by reference in the registration statements Nos. 33-37036, 33-37037, 33-85634, 33-85636, 33-89122, 33-89124, 333-76957 and 333-49290 on Form S-8 of our reports dated March 29, 2004 with respect to the consolidated balance sheets of SkyTerra Communications, Inc. and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of operations, changes in stockholders' equity (deficit), and cash flows for each of the years in the three-year period ended December 31, 2003, and with respect to the related financial statement schedule, which reports are incorporated by reference in the December 31, 2003 annual report on Form 10-K/A Amendment No. 1 of SkyTerra Communications, Inc.

/s/ KPMG LLP

New York, New York
April 29, 2004