Edgar Filing: ILL RICHARD C - Form 4

Form 4										
December 17, FORM Check this if no longer subject to Section 16. Form 4 or	4 UNITED	UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES						Number:3235-0287Number:January 31Expires:2005Estimated averageburden hours perresponse0.5		
Form 5 obligations may contin <i>See</i> Instruc 1(b).	ue. Section 17(
(Print or Type Re	esponses)									
1. Name and Add ILL RICHAR	dress of Reporting CDC	Person <u>*</u>	Symbol	Name and			-	5. Relationship of Issuer	Reporting Pers	on(s) to
				PH GRO		[TGI]	(Chec	k all applicable)
(Last) 899 CASSAT	(First) (Middle) TE 210	3. Date of (Month/D 12/14/20	•	ansaction			X Director X Officer (give below)		Owner r (specify
	(Street)		4. If Ame	ndment, Da	te Origina	l		6. Individual or Jo	int/Group Filin	g(Check
BERWYN, P	A 19312		Filed(Mon	th/Day/Year)			Applicable Line) _X_Form filed by C Form filed by M Person		
(City)	(State)	(Zip)	Tabl	e I - Non-D	erivative	Securi	ities Acq	uired, Disposed of	, or Beneficial	lv Owned
	2. Transaction Dat (Month/Day/Year)	Execution any	ned	3. Transactic Code (Instr. 8) Code V	4. Securi on(A) or Di (Instr. 3,	ties Ad sposed	cquired d of (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of
Common Stock	12/14/2012			S	5,926	A	\$ 63.77	436,115	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

 (e.g., puts, calls, warrants, options, convertible securities)

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1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	5. orNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		ate	7. Titl Amou Under Secur (Instr.	nt of lying	8. Price of Derivative Security (Instr. 5)	9. Nu Deriv Secu Bene Owne Follo Repo Trans (Instr
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		

Reporting Owners

Reporting Owner Name / Addre	SS	Relationships							
	Director	10% Owner	Officer	Other					
ILL RICHARD C 899 CASSATT ROAD SUITE 210 BERWYN, PA 19312	Х		Chairman						
Signatures									
Richard C. Ill	12/17/2012								
**Signature of	Date								

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ;

Diluted earnings per common share:

Reporting Person

Net income \$0.51 \$0.43 Weighted average shares outstanding 49.4 44.2

	Nin	e Months	Nine Months Ended			
		Ended				
	Sept	September 30,		September 30,		
		2005		2004		
Net sales	\$	3,184.4	\$	2,753.3		

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Cost of sales	2,596.3		2,226.2	
Gross profit	588.1	18.5%	527.1	19.1%
Selling, general & admin. expenses	442.0	13.9%	403.1	14.6%
Depreciation & amortization	11.3		14.1	
Income from operations	134.8	4.2%	110.0	4.0%
Interest expense, net	22.4		30.3	
Loss on debt extinguishment	10.1		2.1	
Other expense	8.8		4.5	
Income before income taxes	93.5	2.9%	73.2	2.7%
Provision for income taxes	29.7		25.4	
Net income	\$ 63.8	2.0%	\$ 47.8	1.7%
Diluted earnings per common share:				
Net income	\$ 1.30		\$ 1.10	
Weighted average shares outstanding	49.1 7		43.6	

WESCO INTERNATIONAL, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (dollar amounts in millions)

(Unaudited)

	Sept. 30, 2005	June 30, 2005	D	ecember 31, 2004
Total debt	\$ 570.1	\$ 269.2	\$	417.6
Plus: A/R Securitization	310.0	330.0		208.0
Less: Cash and cash equivalents	(60.9)	(15.0)		(34.5)
Total indebtedness (including A/R Securitization Program), net of cash (See Note)	\$ 819.2	\$ 584.2	\$	591.1

Note: Total indebtedness (including A/R Securitization Program), net of cash is provided by the Company as an additional measure of the Company s leverage. Generally accepted accounting principles require that this financing facility be presented off-balance sheet. As management internally evaluates the A/R Securitization Facility as an additional form of indebtedness, management believes it is helpful to provide the readers of its financial statements an evaluation of its total indebtedness from all sources of financing. Cash and cash equivalents are deducted from this total to determine total indebtedness (including A/R Securitization Program), net of cash. This amount represents the Company s net obligation due under all of its financing facilities.

WESCO INTERNATIONAL, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(dollar amounts in millions)

(Unaudited)

	Nine Months Ended Sept. 30, 2005
Cash flow provided by operations Less: Increase in A/R Securitization	\$ 166.8 (102.0)
Less: Capital expenditures Free cash flow (excluding effects of A/R Securitization Program) (See Note)	\$ (11.0) 53.8

Note: Free cash flow (excluding the effects of A/R Securitization Program) is provided by the Company as an additional liquidity measure. Generally accepted accounting principles require that changes in this facility be reflected within operating cash flows in the Company s consolidated statement of cash flows. As management internally evaluates the A/R Securitization Facility as an additional form of liquidity, management believes it is helpful to provide the readers of its financial statements with the cash flow from operating activities other than those related to the A/R Securitization Facility. Capital expenditures are deducted from this adjusted operating cash flow amount to determine free cash flow (excluding effects of A/R Securitization Program). This amount represents excess funds available to management to service all of its financing needs (including needs of its A/R Securitization Program) and other investing needs.