

WILSON BANK HOLDING CO

Form 10-Q

May 04, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

Mark One

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2009**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-20402  
WILSON BANK HOLDING COMPANY**

(Exact name of registrant as specified in its charter)

Tennessee

62-1497076

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

623 West Main Street, Lebanon, TN

37087

(Address of principal executive offices)

Zip Code

(615) 444-2265

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Edgar Filing: WILSON BANK HOLDING CO - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock outstanding: 7,077,053 shares at May 4, 2009

---

**Part I: FINANCIAL INFORMATION**

Item 1. Financial Statements

The unaudited consolidated financial statements of the Company and its subsidiary are as follows:

|  |  |   |
|--|--|---|
| <u>Consolidated Balance Sheets</u>                       | <u>March 31, 2009 and December 31, 2008.</u>               | 1 |
| <u>Consolidated Statements of Earnings</u>               | <u>For the three months ended March 31, 2009 and 2008.</u> | 2 |
| <u>Consolidated Statements of Comprehensive Earnings</u> | <u>For the three months ended March 31, 2009 and 2008.</u> | 3 |
| <u>Consolidated Statements of Cash Flows</u>             | <u>For the three months ended March 31, 2009 and 2008.</u> | 4 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 7

Item 3. Quantitative and Qualitative Disclosures About Market Risk 20

Disclosures required by Item 3 are incorporated by reference to Management's Discussion and Analysis of Financial Condition and Results of Operation.

Item 4. Controls and Procedures 20

**Part II: OTHER INFORMATION** 21

Item 1. Legal Proceedings 21

Item 1A. Risk Factors 21

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 21

Item 3. Defaults Upon Senior Securities 21

Item 4. Submission of Matters to a Vote of Security Holders 21

Item 5. Other Information 21

Item 6. Exhibits 22

Signatures 23

- EX-31.1
- EX-31.2
- EX-32.1
- EX-32.2

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**Consolidated Balance Sheets**  
**March 31, 2009 and December 31, 2008**

|  | March 31,<br>2009      | December 31,<br>2008 |
|--|------------------------|----------------------|
|  | (Unaudited)            |                      |
|  | (Dollars in Thousands) |                      |
| Assets   |                        |                      |
| Loans  | \$ 1,087,282           | \$ 1,089,185         |
| Less: Allowance for possible loan losses   | (13,208)               | (12,138)             |
| Net loans  | 1,074,074              | 1,077,047            |
|  |                        |                      |
| Securities:  |                        |                      |
| Held to maturity, at cost (market value \$10,604 and \$11,021, respectively)         | 10,583                 | 11,093               |
| Available-for-sale, at market (amortized cost \$214,446 and \$195,087, respectively) | 215,636                | 194,167              |
| Total securities   | 226,219                | 205,260              |
|  |                        |                      |
| Loans held for sale  | 6,022                  | 3,541                |
| Restricted equity securities   | 3,100                  | 3,100                |
| Federal funds sold   | 56,055                 | 21,170               |
| Total earning assets   | 1,365,470              | 1,310,118            |
|  |                        |                      |
| Cash and due from banks  | 23,303                 | 38,073               |
| Bank premises and equipment, net   | 30,913                 | 31,035               |
| Accrued interest receivable  | 7,840                  | 8,357                |
| Deferred income tax asset  | 2,789                  | 3,578                |
| Other real estate  | 5,528                  | 4,993                |
| Goodwill   | 4,805                  | 4,805                |
| Other intangible assets, net   | 1,201                  | 1,300                |
| Other assets   | 4,247                  | 4,527                |
| Total assets   | \$ 1,446,096           | \$ 1,406,786         |
|  |                        |                      |
| Liabilities and Shareholders' Equity   |                        |                      |
| Deposits   | \$ 1,282,984           | \$ 1,248,500         |
| Securities sold under repurchase agreements  | 7,810                  | 7,447                |
| Federal Home Loan Bank advances  | 13,384                 | 13,811               |
| Accrued interest and other liabilities   | 9,299                  | 7,910                |
| Total liabilities  | 1,313,477              | 1,277,668            |

Edgar Filing: WILSON BANK HOLDING CO - Form 10-Q

Shareholders' equity:

|  |        |        |
|--|--------|--------|
| Common stock, \$2.00 par value; authorized 10,000,000 shares, issued 7,075,126 and 7,042,042 shares, respectively                    | 14,150 | 14,084 |
| Additional paid-in capital   | 39,099 | 38,078 |
| Retained earnings  | 78,636 | 77,524 |
| Net unrealized gains (losses) on available-for-sale securities, net of income tax expense (benefit) of \$456 and \$352, respectively | 734    | (568)  |

|                            |         |         |
|----------------------------|---------|---------|
| Total shareholders' equity | 132,619 | 129,118 |
|----------------------------|---------|---------|

|  |              |              |
|--|--------------|--------------|
| Total liabilities and shareholders' equity | \$ 1,446,096 | \$ 1,406,786 |
|--|--------------|--------------|

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**Consolidated Statements of Earnings**  
**Three Months Ended March 31, 2009 and 2008**

|   | 2009                      | 2008       |
|---|---------------------------|------------|
|   | (Unaudited)               |            |
|   | (Dollars in Thousands)    |            |
|   | Except per Share Amounts) |            |
| Interest income:  |                           |            |
| Interest and fees on loans  | \$ 17,661                 | \$ 18,839  |
| Interest and dividends on securities:                             |                           |            |
| Taxable securities  | 2,475                     | 2,650      |
| Exempt from Federal income taxes                                  | 118                       | 152        |
| Interest on loans held for sale                                   | 69                        | 55         |
| Interest on Federal funds sold                                    | 29                        | 476        |
| Interest and dividends on restricted securities                   | 49                        | 52         |
| <br>Total interest income   | <br>20,401                | <br>22,224 |
| <br>Interest expense:   |                           |            |
| Interest on negotiable order of withdrawal accounts               | 141                       | 954        |
| Interest on money market and savings accounts                     | 1,227                     | 1,145      |
| Interest on certificates of deposit                               | 6,455                     | 8,990      |
| Interest on securities sold under repurchase agreements           | 31                        | 64         |
| Interest on Federal Home Loan Bank advances                       | 161                       | 178        |
| <br>Total interest expense  | <br>8,015                 | <br>11,331 |
| <br>Net interest income before provision for possible loan losses | <br>12,386                | <br>10,893 |
| Provision for possible loan losses                                | 2,064                     | 916        |
| <br>Net interest income after provision for possible loan losses  | <br>10,322                | <br>9,977  |
| <br>Non-interest income:  |                           |            |
| Service charges on deposit accounts                               | 1,338                     | 1,455      |
| Other fees and commissions  | 1,142                     | 1,169      |
| Gain on sale of loans   | 775                       | 422        |
| Other income  |                           | 74         |
| Gain on sale of securities  | 505                       |            |
| <br>Total non-interest income                                     | <br>3,760                 | <br>3,120  |
| <br>Non-interest expense:   |                           |            |
| Salaries and employee benefits                                    | 5,096                     | 4,990      |
| Occupancy expenses, net   | 653                       | 525        |

Edgar Filing: WILSON BANK HOLDING CO - Form 10-Q

|   |           |           |
|---|-----------|-----------|
| Furniture and equipment expense                       | 371       | 363       |
| Data processing expense                               | 245       | 263       |
| Directors' fees                                       | 212       | 219       |
| Other operating expenses                              | 2,139     | 2,019     |
| Loss on sale of other assets                          |           | 1         |
| Loss on sale of other real estate                     | 19        | 31        |
| Loss on sale of fixed assets                          | 49        | 2         |
| Total non-interest expense                            | 8,784     | 8,413     |
| Earnings before income taxes                          | 5,298     | 4,684     |
| Income taxes  | 2,073     | 1,810     |
| Net earnings  | \$ 3,225  | \$ 2,874  |
| Weighted average number of shares outstanding-basic   | 7,069,776 | 6,954,648 |
| Weighted average number of shares outstanding-diluted | 7,096,032 | 6,990,341 |
| Basic earnings per common share                       | \$ .46    | \$ .41    |
| Diluted earnings per common share                     | \$ .45    | \$ .41    |
| Dividends per share                                   | \$ .30    | \$ .30    |

See accompanying notes to consolidated financial statements (unaudited).



**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**Consolidated Statements of Comprehensive Earnings**  
**Three Months Ended March 31, 2009 and 2008**

|  | 2009           | 2008     |
|--|----------------|----------|
|  | (Unaudited)    |          |
|  | (In Thousands) |          |
| Net earnings   | \$ 3,225       | \$ 2,874 |
| Other comprehensive earnings, net of tax:  |                |          |
| Unrealized gains on available-for-sale securities arising during period, net of taxes of \$1,001 and \$386, respectively | 1,614          | 623      |
| Reclassification adjustment for net gains included in net earnings, net of taxes of \$193                                | (312)          |          |
| Other comprehensive earnings   | 1,302          | 623      |
| Comprehensive earnings   | \$ 4,527       | \$ 3,497 |

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**Consolidated Statements of Cash Flows**  
**Three Months Ended March 31, 2009 and 2008**  
**Increase in Cash and Cash Equivalents**

|   | 2009           | 2008      |
|---|----------------|-----------|
|   | (Unaudited)    |           |
|   | (In Thousands) |           |
| Cash flows from operating activities:   |                |           |
| Interest received   | \$ 20,957      | \$ 22,032 |
| Fees and commissions received   | 2,480          | 2,698     |
| Proceeds from sale of loans held for sale   | 48,716         | 22,411    |
| Origination of loans held for sale  | (50,422)       | (22,356)  |
| Interest paid   | (8,778)        | (11,323)  |
| Cash paid to suppliers and employees  | (6,955)        | (7,218)   |
| Income taxes paid   | (841)          | (274)     |
| Net cash provided by operating activities   | 5,157          | 5,970     |
| Cash flows from investing activities:   |                |           |
| Purchase of held-to-maturity securities   | (415)          | (1,260)   |
| Purchase of available-for-sale securities   | (104,534)      | (98,905)  |
| Proceeds from maturities, calls and principal payments of available for sale securities | 85,645         | 94,118    |
| Proceeds from sale of other real estate   | 950            | 299       |
| Proceeds from maturities, calls and principal payments of held-to-maturity securities   | 921            | 780       |
| Loans made to customers, net of repayments  | (759)          | (31,670)  |
| Purchase of premises and equipment  | (307)          | (567)     |
| Proceeds from sale of other assets  | 69             | 7         |
| Net cash used in investing activities   | (18,430)       | (37,198)  |
| Cash flows from financing activities:   |                |           |
| Net increase in non-interest bearing, savings and NOW deposit accounts                  | 20,963         | 22,709    |
| Net increase in time deposits   | 13,521         | 41,270    |
| Increase in securities sold under repurchase agreements                                 | 363            | 56        |
| Repayment of Federal Home Loan Bank advances  | (427)          | (421)     |
| Dividends paid  | (2,113)        | (2,075)   |
| Proceeds from sale of common stock pursuant to dividend reinvestment plan               | 1,712          | 1,850     |
| Proceeds from sale of common stock pursuant to exercise of stock option                 | 66             | 67        |
| Repurchase of common stock  | (697)          |           |
| Net cash provided by financing activities   | 33,388         | 63,456    |
| Net increase in cash and cash equivalents   | 20,115         | 32,228    |

Edgar Filing: WILSON BANK HOLDING CO - Form 10-Q

|  |           |           |
|--|-----------|-----------|
| Cash and cash equivalents at beginning of period | 59,243    | 59,575    |
| Cash and cash equivalents at end of period       | \$ 79,358 | \$ 91,803 |

See accompanying notes to consolidated financial statements (unaudited).

4

---

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**Consolidated Statements of Cash Flows, Continued**  
**Three Months Ended March 31, 2009 and 2008**  
**Increase in Cash and Cash Equivalents**

|   | 2009           | 2008         |
|---|----------------|--------------|
|   | (Unaudited)    |              |
|   | (In Thousands) |              |
| Reconciliation of net earnings to net cash provided by operating activities:  |                |              |
| Net earnings  | \$ 3,225       | \$ 2,874     |
| Adjustments to reconcile net earnings to net cash provided by operating activities:   |                |              |
| Depreciation and amortization   | 567            | 497          |
| Stock option compensation   | 6              | 5            |
| Provision for loan losses   | 2,064          | 916          |
| Loss on sale of other real estate   | 49             | 31           |
| Loss on sale of premises and equipment  |                | 2            |
| Loss on sale of other assets  | 19             | 1            |
| Increase in loans held for sale   | (2,481)        | (367)        |
| Gain on sale of securities  | (505)          |              |
| Increase in deferred tax assets   | (235)          | (11)         |
| Increase in taxes payable   | 1,467          | 1,547        |
| Decrease (increase) decrease in other assets, net   | 326            | (314)        |
| Increase in other liabilities   | 901            | 977          |
| Decrease (increase) in interest receivable  | 517            | (196)        |
| Increase (decrease) in interest payable   | (763)          | 8            |
| <br>Total adjustments   | <br>\$ 1,932   | <br>\$ 3,096 |
| <br>Net cash provided by operating activities   | <br>\$ 5,157   | <br>\$ 5,970 |
| <br>Supplemental schedule of non-cash activities:   |                |              |
| Unrealized gain in value of securities available-for-sale, net of income taxes of \$1,001 and \$386 for the quarters ended March 31, 2009 and 2008, respectively. | \$ 1,302       | \$ 623       |
| Non-cash transfers from loans to other real estate  | \$ 1,534       | \$ 811       |
| Non-cash transfers from loans to other assets   | \$ 134         | \$ 1         |
| Change in accounting principal related to deferred compensation plan  | \$             | \$ 284       |
| See accompanying notes to consolidated financial statements (unaudited).  |                |              |

**Table of Contents**

***WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED  
Notes to Consolidated Financial Statements  
(Unaudited)***

**Basis of Presentation**

The unaudited, consolidated financial statements include the accounts of Wilson Bank Holding Company (the Company ) and its wholly-owned subsidiary, Wilson Bank and Trust.

The accompanying consolidated financial statements have been prepared, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations.

In the opinion of management, the consolidated financial statements contain all adjustments and disclosures necessary to summarize fairly the financial position of the Company as of March 31, 2009 and December 31, 2008, the results of operations for the three months ended March 31, 2009 and 2008, comprehensive earnings for the three months ended March 31, 2009 and 2008 and changes in cash flows for the three months ended March 31, 2009 and 2008. All significant intercompany transactions have been eliminated. The interim consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements presented in the Company's 2008 Annual Report to Stockholders. The results for interim periods are not necessarily indicative of results to be expected for the complete fiscal year.

**Fair Value Measurements**

Statement of Financial Accounting Standards ( SFAS ) No. 157 provides guidance on how entities should measure fair value under generally accepted accounting principles ( GAAP ). For any assets or liabilities requiring a fair value, SFAS 157 establishes a hierarchy of assets valuation summarized as follows:

Level 1 assets are those with unadjusted quoted prices in active markets for identical assets to the instrument of security being valued, for example stocks trading on the New York Stock Exchange.

Level 2 assets are those where pricing inputs for the assets are observable, either directly or indirectly.

Level 3 assets are those that don't have readily observable pricing inputs.

Except for marketable securities, restricted equity securities, repossessed assets, other real estate, and impaired loans, the Company does not account for any other assets or liabilities using fair value. All marketable securities and restricted equity securities are considered Level 2 assets since their fair values are determined using observable pricing inputs. Impaired loans are considered Level 3 assets.

**Table of Contents*****WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED*****Allowance for Loan Losses**

Transactions in the allowance for loan losses were as follows:

|   | Three Months Ended<br>March 31,<br>2009                  2008<br>(In Thousands) |          |
|---|---|----------|
| Balance, January 1, 2009 and 2008, respectively | \$ 12,138   | \$ 9,473 |
| Add (deduct):                                   |   |          |
| Losses charged to allowance                     | (1,130)   | (886)    |
| Recoveries credited to allowance                | 136   | 159      |
| Provision for loan losses                       | 2,064   | 916      |
| Balance, March 31, 2009 and 2008, respectively  | \$ 13,208   | \$ 9,662 |

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The purpose of this discussion is to provide insight into the financial condition and results of operations of the Company and its subsidiary. This discussion should be read in conjunction with the consolidated financial statements. Reference should also be made to the Company's Annual Report on Form 10-K for the year ended December 31, 2008 for a more complete discussion of factors that impact liquidity, capital and the results of operations.

**Forward-Looking Statements**

This Form 10-Q contains certain forward-looking statements regarding, among other things, the anticipated financial and operating results of the Company. Investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to publicly release any modifications or revisions to these forward-looking statements to reflect events or circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events.

In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company cautions investors that future financial and operating results may differ materially from those projected in forward-looking statements made by, or on behalf of, the Company. The words "expect," "intend," "should," "may," "could," "believe," "suspect," "anticipate," "seek," "plan," "estimate" and similar expressions are intended to identify such forward-looking statements, but other statements not based on historical fact may also be considered forward-looking. Such forward-looking statements involve known and unknown risks and uncertainties, including, but not limited to those described in the Company's Annual Report on Forms 10-K and also includes, without limitations (i) deterioration in real estate market conditions in the Company's market areas, (ii) increased competition with other financial institutions, (iii) the continued deterioration of the economy in the Company's market area, (iv) continuation of the extremely low short-term interest rate environment or rapid fluctuations in short-term interest rates, (v) significant downturns in the business of one or more large customers, (vi) changes in state or Federal regulations, policies, or legislation applicable to banks and other financial service providers, including regulatory or legislative developments arising out of current unsettled conditions in the economy, (vii) inadequate allowance for loan losses, and (viii) loss of key personnel. These risks and uncertainties may cause the actual results or performance of the Company to be materially different from any future results or performance expressed or implied by such forward-looking statements. The Company's future operating results depend on a number of factors which were

**Table of Contents**

***WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED***

***Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued***  
derived utilizing numerous assumptions that could cause actual results to differ materially from those projected in forward-looking statements.

**Critical Accounting Policies**

The accounting principles we follow and our methods of applying these principles conform with accounting principles generally accepted in the United States and with general practices within the banking industry. In connection with the application of those principles to the determination of our allowance for possible loan losses ( ALL ) and the recognition of our deferred income tax assets, we have made judgments and estimates which have significantly impacted our financial position and results of operations.

**Allowance for Loan Losses**

Our management assesses the adequacy of the ALL prior to the end of each calendar quarter. This assessment includes procedures to estimate the ALL and test the adequacy and appropriateness of the resulting balance. The ALL consists of two portions: (1) an allocated amount representative of specifically identified credit exposure and exposures readily predictable by historical or comparative experience; and (2) an unallocated amount representative of inherent loss which is not readily available. Even though the ALL is composed of two components, the entire allowance is available to absorb any credit losses.

We establish the allocated amount separately for two different risk groups: (1) unique loans (commercial loans, including those loans considered impaired); and (2) homogenous loans (generally consumer and residential mortgage loans). We base the allocation for unique loans primarily on risk rating grades assigned to each of these loans as a result of our loan management and review processes. Each risk-rating grade is assigned an estimated loss ratio, which is determined based on the experience of management, discussions with banking regulators, historical and current economic conditions and our independent loan review process. We estimate losses on impaired loans based on estimated cash flows discounted at the loan's original effective interest rate or the underlying collateral value. We also assign estimated loss ratios to our consumer portfolio. However, we base the estimated loss ratios for these homogenous loans on the category of consumer credit (e.g., automobile, residential mortgage, home equity) and not on the results of individual loan reviews.

The unallocated amount is particularly subjective and does not lend itself to exact mathematical calculation. We use the unallocated amount to absorb inherent losses which may exist as of the balance sheet date for such matters as changes in the local or national economy, the depth or experience of the lending staff, any concentrations of credit in any particular industry group, and new banking laws or regulations. After we assess applicable factors, we evaluate the aggregate unallocated amount based on our management's experience.

We then test the resulting ALL balance by comparing the balance in the allowance account to historical trends and peer information. Our management then evaluates the result of the procedures performed, including the result of our testing, and concludes on the appropriateness of the balance of the ALL in its entirety. The loan review and the finance committees of our board of directors review the assessment prior to the filing of quarterly financial information.

**Table of Contents**

**WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Results of Operations**

Net earnings increased 12.2% to \$3,225,000 for the three months ended March 31, 2009 from \$2,874,000 in the first quarter of 2008. The increase in net earnings was primarily due to a 13.7% increase in net interest income and a 20.5% increase in non-interest income (reflecting a gain on sale of investments of \$505,000), offset by a 4.4% increase in the non-interest expense. Net earnings for the three months ended March 31, 2009 compared to March 31, 2008 were also negatively impacted by the increase in provision for possible loan losses of \$1,148,000, or 125.3%. See Provision for Possible Loan Losses for further explanation. Net interest margin for the quarter ended March 31, 2009 was 3.37% as compared to 3.00% for the first quarter of 2008, reflecting the Company's ability to reduce deposit rates while being able to sustain the funding base.

**Net Interest Income**

Net interest income represents the amount by which interest earned on various earning assets exceeds interest paid on deposits and other interest-bearing liabilities and is the most significant component of the Company's earnings. The Company's interest income, excluding tax equivalent adjustments, decreased 1,823,000, or 8.2%, to \$20,401,000 during the three months ended March 31, 2009, reflecting the impact of rate cuts by the Federal Reserve Open Market Committee throughout 2008 to the federal funds rate. The ratio of average earning assets to total average assets was 94.7% and 94.4% for the quarters ended March 31, 2009 and March 31, 2008, respectively.

Interest expense decreased \$3,316,000 to \$8,015,000 for the three months ended March 31, 2009 compared to the same period in 2008. The decrease for the quarter ended March 31, 2009 was due to a decrease in the rates paid on deposits reflecting the rate cuts by the Federal Reserve Open Market Committee.

The foregoing resulted in an increase in net interest income, before the provision for loan losses, of \$1,493,000, or 13.7%, for the first three months of 2009 as compared to the first quarter of 2008.

**Provision for Possible Loan Losses**

The provision for possible loan losses was \$2,064,000 and \$916,000, respectively, for the first three months of 2009 and 2008, respectively. The increase in the provision was primarily related to the Company's decision to increase the provision for possible loan losses during 2009 due to the continued weakening of economic conditions in the Company's market areas, generally, and in the residential real estate construction and development area, specifically. Borrowers that are home builders and developers and sub dividers of land began experiencing stress in 2008 and have continued to experience stress in the first quarter of 2009 as a result of declining residential real estate demand and resulting price and collateral value declines in the Company's market areas. The provision for loan losses is based on past loan experience and other factors which, in management's judgment, deserve current recognition in estimating possible loan losses. Such factors include past loan loss experience, growth and composition of the loan portfolio, review of specific problem loans, the relationship of the



**Table of Contents****WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**

allowance for loan losses to outstanding loans, and current economic conditions that may affect the borrower's ability to repay. Management has in place a system designed for monitoring its loan portfolio and identifying potential problem loans. The provision for possible loan losses raised the allowance for possible loan losses (net of charge-offs and recoveries) to \$13,208,000, an increase of 8.8% from \$12,138,000 at December 31, 2008. The allowance for possible loan losses was 1.21% and 1.11% of total loans outstanding at March 31, 2009 and December 31, 2008, respectively.

The level of the allowance and the amount of the provision involve evaluation of uncertainties and matters of judgment. The Company maintains an allowance for loan losses which management believes is adequate to absorb losses inherent in the loan portfolio. A formal review is prepared monthly by the Loan Review Officer to assess the risk in the portfolio and to determine the adequacy of the allowance for loan losses. The review includes analysis of historical performance, the level of non-performing and adversely rated loans, specific analysis of certain problem loans, loan activity since the previous assessment, reports prepared by the Company's loan review officers, consideration of current economic conditions, and other pertinent information. The level of the allowance to net loans outstanding will vary depending on the overall results of this monthly assessment. The review is presented to the Finance Committee and subsequently approved by the Board of Directors. Management believes the allowance for possible loan losses at March 31, 2009 to be adequate, but if economic conditions continue to deteriorate beyond management's expectations and additional charge-offs are incurred, the allowance for loan losses may require an increase through additional provision for loan losses which would negatively impact earnings.

**Non-Interest Income**

The components of the Company's non-interest income include service charges on deposit accounts, gains on the sale of investments, other fees and commissions, and gain on sale of loans. Total non-interest income for the three months ended March 31, 2009 increased to \$3,760,000 from \$3,120,000 for the same period in 2008. Gain on sale of loans increased \$353,000, or 83.6%, to \$775,000 relating primarily to the refinancing of home loans due to lower mortgage rates. The Company's non-interest income in 2009 benefited from a \$505,000 gain on the sale of investments as a result of the Company restructuring its bond portfolio. Service charges on deposit accounts decreased \$117,000, or 8.0%, to \$1,338,000 for the three months ended March 31, 2009 when compared to the same period in 2008.

**Non-Interest Expenses**

Non-interest expenses consist primarily of employee costs, occupancy expenses, furniture and equipment expenses, data processing expenses, directors' fees, loss on sale of other assets, loss on sale of other real estate, and other operating expenses. Total non-interest expenses increased \$371,000, or 4.4%, during the first three months of 2009 compared to the same period in 2008. The increase in non-interest expenses is attributable primarily to an increase in employee salaries and benefits associated with the number of employees necessary to support the Company's operations. Other operating expenses for the three months ended March 31, 2009 increased to \$2,139,000 from \$2,019,000 for the three months ended March 31, 2008, relating primarily to an increase in FDIC premiums of \$34,000, or 17.5%, to \$228,000 at March 31, 2009, compared to \$194,000 at March 31, 2008. The Company expects that its FDIC insurance costs for 2009 will increase by 100% when compared to 2008, as the Company's deposit assessment rate increases from approximately 6 basis points of total deposits to approximately 13 basis points. The Company also expects that it will incur a special assessment of approximately \$2.5 million in the second quarter of 2009 to provide additional reserves for the Bank Insurance Fund.

**Table of Contents****WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued****Income Taxes**

The Company's income tax expense was \$2,073,000 for the three months ended March 31, 2009, an increase of \$263,000 over the comparable period in 2008. The percentage of income tax expense to net income before taxes was 39.1% and 38.6% for the periods ended March 31, 2009 and 2008, respectively.

**Earnings Per Share**

The computation of basic earnings per share is based on the weighted average number of common shares outstanding during the period. The computation of diluted earnings per share for the Company begins with the basic earnings per share plus the effect of common shares contingently issuable from stock options.

The following is a summary of components comprising basic and diluted earnings per share (EPS) for the three months ended March 31, 2009 and 2008:

|  | 2009  | 2008      |
|--|---|-----------|
|  | (Dollars in thousands<br>except per share data) |           |
| Basic EPS Computation:   |   |           |
| Numerator Earnings available to common shareholders              | \$ 3,225  | \$ 2,874  |
| Denominator Weighted average number of common shares outstanding | 7,069,776                                       | 6,954,648 |
| Basic earnings per common share                                  | \$ .46  | \$ .41    |
| Diluted EPS Computation:   |   |           |
| Numerator Earnings available to common shareholders              | \$ 3,225  | \$ 2,874  |
| Denominator:   |   |           |
| Weighted average number of common shares Outstanding             | 7,069,776                                       | 6,954,648 |
| Dilutive effect of stock options                                 | 26,256  | 35,693    |
|  | 7,096,032                                       | 6,990,341 |
| Diluted earnings per common share                                | \$ .45  | \$ .41    |

**Financial Condition****Balance Sheet Summary**

The Company's total assets increased 2.8% to \$1,446,096,000 during the three months ended March 31, 2009 from \$1,406,786,000 at December 31, 2008. Loans, net of allowance for possible loan losses, totaled \$1,074,074,000 at March 31, 2009, a 0.3% decrease from \$1,077,047,000 at December 31, 2008. Securities increased \$20,959,000, or 10.2%, to \$226,219,000 at March 31, 2009 while Federal funds sold increased \$34,885,000 to \$56,055,000 at March 31, 2009 from \$21,170,000 at December 31, 2008, each reflecting a growth in deposits that exceeded loan growth.

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Balance Sheet Summary, Continued**

Total liabilities increased by 2.8% to \$1,313,477,000 during the three months ended March 31, 2009 compared to \$1,277,668,000 at December 31, 2008. This increase was composed primarily of a \$34,484,000 increase in total deposits from \$1,248,500,000 at December 31, 2008 to \$1,282,984,000 at March 31, 2009. The increase in deposits included an increase in time deposits of \$13,521,000 and an increase in demand deposits, NOW and savings accounts of \$20,963,000. Securities sold under repurchase agreements increased \$363,000 during the quarter ended March 31, 2009, and Federal Home Loan Bank advances decreased \$427,000 during the quarter ended March 31, 2009.

The following schedule details the loans of the Company at March 31, 2009 and December 31, 2008:

|                                      | (In Thousands)    |                      |
|--------------------------------------|-------------------|----------------------|
|                                      | March 31,<br>2009 | December 31,<br>2008 |
| Commercial, financial & agricultural | \$ 357,297        | \$ 359,752           |
| Real estate construction             | 94,035            | 99,768               |
| Real estate mortgage                 | 569,253           | 557,796              |
| Installment                          | 66,697            | 71,869               |
|                                      | 1,087,282         | 1,089,185            |
| Allowance for possible losses        | (13,208)          | (12,138)             |
|                                      | \$ 1,074,074      | \$ 1,077,047         |

The Company follows the provisions of Statement of Financial Accounting Standards ( SFAS ) No. 114, Accounting by Creditors for Impairment of a Loan and SFAS No. 118, Accounting by Creditors for Impairment of a Loan Income Recognition and Disclosures . These pronouncements apply to impaired loans except for large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment including credit card, residential mortgage, and consumer installment loans.

A loan is impaired when the current net worth and financial capacity of the borrower or of the collateral pledged, if any, is viewed as inadequate and it is probable that the Company will be unable to collect the scheduled payments of principal and interest due under the contractual terms of the loan agreement. In those cases, such loans have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt, and if such deficiencies are not corrected, there is a probability that the Company will sustain some loss. In such cases, interest income continues to accrue as long as the loan does not meet the Company's criteria for nonaccrual status. Impaired loans are measured at the present value of expected future cash flows discounted at the loan's effective interest rate, at the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. If the measure of the impaired loan is less than the recorded investment in the loan, the Company shall recognize an impairment by creating a valuation allowance with a corresponding charge to the provision for loan losses or by adjusting an existing valuation allowance for the impaired loan with a corresponding charge or credit to the provision for loan losses.

**Table of Contents**

**WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Balance Sheet Summary, Continued**

The Company's first mortgage single family residential, consumer and credit card loans, which totaled approximately \$374,513,000, \$57,499,000 and \$2,591,000, respectively, at March 31, 2009, are divided into various groups of smaller-balance homogeneous loans that are collectively evaluated for impairment and thus are not subject to the provisions of SFAS Nos. 114 and 118. Substantially all other loans of the Company are evaluated for impairment under the provisions of SFAS Nos. 114 and 118.

The Company considers all loans subject to the provisions of SFAS Nos. 114 and 118 that are on nonaccrual status to be impaired. Loans are placed on nonaccrual status when doubt as to timely collection of principal or interest exists, or when principal or interest is past due 90 days or more unless such loans are well-secured and in the process of collection. Delays or shortfalls in loan payments are evaluated with various other factors to determine if a loan is impaired. Generally, delinquencies under 90 days are not considered determinative unless certain other factors are present which indicate impairment is probable. The decision to place a loan on nonaccrual status is also based on an evaluation of the borrower's financial condition, collateral, liquidation value, and other factors that affect the borrower's ability to pay.

Generally, at the time a loan is placed on nonaccrual status, all interest accrued on the loan in the current fiscal year is reversed from income, and all interest accrued and uncollected from the prior year is charged off against the allowance for loan losses. Thereafter, interest on nonaccrual loans is recognized as interest income only to the extent that cash is received and future collection of principal is not in doubt. If the collectability of outstanding principal is doubtful, such interest received is applied as a reduction of principal. A nonaccrual loan may be restored to accruing status when principal and interest are no longer past due and unpaid and future collection of principal and interest on a timely basis is not in doubt. At March 31, 2009, the Company had nonaccrual loans totaling \$10,640,000 as compared to \$10,408,000 at December 31, 2008.

Other loans may be classified as impaired when the current net worth and financial capacity of the borrower or of the collateral pledged, if any, is viewed as inadequate. Such loans, generally, have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt, and if such deficiencies are not corrected, there is a probability that the Company will sustain some loss. In such cases, however, interest income continues to accrue as long as the loan does not meet the Company's criteria for nonaccrual status.

Generally, the Company also classifies as impaired any loans the terms of which have been modified in a troubled debt restructuring. Interest is accrued on such loans that continue to meet the modified terms of their loan agreements. At March 31, 2009, the Company had no loans that have had the terms modified in a troubled debt restructuring.

Loans are charged-off in the month when they are considered uncollectible. Net charge-offs for the first quarter of 2009 were \$994,000 as compared to \$727,000 for the quarter ended March 31, 2008.

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Balance Sheet Summary, Continued**

Impaired loans and related allowance for loan loss amounts at March 31, 2009 and December 31, 2008 were as follows:

| (In Thousands)                                 | March 31, 2009         |                                  | December 31, 2008      |                                  |
|--|------------------------|----------------------------------|------------------------|----------------------------------|
|  | Recorded<br>Investment | Allowance<br>For<br>Loan<br>Loss | Recorded<br>Investment | Allowance<br>For<br>Loan<br>Loss |
| Impaired loans with allowance for loan loss    | \$ 10,640              | 2,046                            | 10,408                 | 1,810                            |
| Impaired loans with no allowance for loan loss |                        |                                  |                        |                                  |
|  | \$ 10,640              | 2,046                            | 10,408                 | 1,810                            |

The allowance for loan loss related to impaired loans was measured based upon the estimated fair value of related collateral.

The following schedule details selected information as to non-performing loans of the Company:

| (In Thousands)     | March 31, 2009            |             | December 31, 2008         |             |
|--------------------|---------------------------|-------------|---------------------------|-------------|
|                    | Past<br>Due<br>90<br>Days | Non-Accrual | Past<br>Due<br>90<br>Days | Non-Accrual |
| Real estate loans  | \$ 2,588                  | 10,482      | 1,989                     | 10,153      |
| Installment loans  | 166                       | 48          | 339                       | 27          |
| Commercial         | 431                       | 110         | 1,388                     | 228         |
|                    | \$ 3,185                  | 10,640      | 3,716                     | 10,408      |
| Renegotiated loans | \$                        |             |                           |             |

Non-performing loans, which included non-accrual loans and loans 90 days past due, at March 31, 2009 totaled \$13,825,000, as compared to \$14,124,000 at December 31, 2008. The decrease of \$299,000 in non-performing loans during the three months ended March 31, 2009 is due primarily to a decrease in non-performing commercial and installment loans, offset by an increase in non-performing real estate loans. Management believes that it is probable that it will incur losses on these loans but believes that these losses should not exceed the amount in the allowance for loan losses already allocated to loan losses, unless there is further deterioration of local real estate values.

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Balance Sheet Summary, Continued**

The following table presents certain internally graded loans as of March 31, 2009 and December 31, 2008:

|  | March 31, 2009<br>(In thousands) |                    |             |          |
|--|----------------------------------|--------------------|-------------|----------|
|  | Total                            | Special<br>Mention | Substandard | Doubtful |
| Commercial, financial and agricultural | \$ 421                           | 136                | 285         |          |
| Real estate mortgage                   | 26,659                           | 10,679             | 15,980      |          |
| Real estate construction               | 218                              |                    | 218         |          |
| Consumer                               | 951                              | 107                | 609         | 235      |
|  | \$ 28,249                        | 10,922             | 17,092      | 235      |

|  | December 31, 2008<br>(In Thousands) |                    |             |          |
|--|-------------------------------------|--------------------|-------------|----------|
|  | Total                               | Special<br>Mention | Substandard | Doubtful |
| Commercial, financial and agricultural | \$ 1,944                            | 1,592              | 352         |          |
| Real estate mortgage                   | 24,700                              | 10,887             | 13,813      |          |
| Real estate construction               | 155                                 |                    | 155         |          |
| Consumer                               | 1,000                               | 311                | 653         | 36       |
|  | \$ 27,799                           | 12,790             | 14,973      | 36       |

At March 31, 2009, loans totaling \$28,249,000 were included in the Company's internal classified loan list. Of these loans \$26,877,000 are real estate related loans and \$1,372,000 are other commercial and consumer loans. The collateral values securing these loans totaled approximately \$63,604,000, (\$60,815,000 related to real property and \$2,789,000 related to personal loans). Internally classified loans increased \$450,000, or 1.6%, from \$27,799,000 at December 31, 2008. Internally classified commercial loans decreased \$1,523,000 and internally classified personal and real estate loans increased \$973,000 from December 31, 2008 amounts. Loans are listed as classified when information obtained about possible credit problems of the borrower has prompted management to question the ability of the borrower to comply with the repayment terms of the loan agreement. The loan classifications do not represent or result from trends or uncertainties which management expects will materially impact future operating results, liquidity or capital resources.

Residential real estate loans that are internally graded totaling \$26,659,000 and \$24,700,000 at March 31, 2009 and December 31, 2008, respectively, consist of 137 and 119 loans, respectively, that have been graded accordingly due to bankruptcies, inadequate cash flows and delinquencies. Management does not anticipate losses on these loans to exceed the amount already allocated to loan losses, unless there is further deterioration of local real estate values.

**Table of Contents****WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Balance Sheet Summary, Continued**

The following detail provides a breakdown of the allocation of the allowance for possible loan losses:

|  | March 31, 2009  |   | December 31, 2008 |   |
|--|-----------------|---|-------------------|---|
|  | Amount          | Percent of<br>Loans In<br>Each<br>Category<br>To Total<br>Loans | Amount            | Percent of<br>Loans In<br>Each<br>Category<br>To Total<br>Loans |
|  | In<br>Thousands |   | In<br>Thousands   |   |
| Commercial, financial and agricultural | \$ 2,408        | 32.9%   | \$ 3,435          | 33.0%   |
| Real estate construction               | 654             | 8.7   | 704               | 9.2   |
| Real estate mortgage                   | 8,290           | 52.4  | 6,407             | 51.2  |
| Installment                            | 1,856           | 6.0   | 1,592             | 6.6   |
|  | \$ 13,208       | 100.0%  | \$ 12,138         | 100.0%  |

**Liquidity and Asset Management**

The Company's management seeks to maximize net interest income by managing the Company's assets and liabilities within appropriate constraints on capital, liquidity and interest rate risk. Liquidity is the ability to maintain sufficient cash levels necessary to fund operations, meet the requirements of depositors and borrowers and fund attractive investment opportunities. Higher levels of liquidity bear corresponding costs, measured in terms of lower yields on short-term, more liquid earning assets and higher interest expense involved in extending liability maturities.

Liquid assets include cash and cash equivalents and securities and money market instruments that will mature within one year. At March 31, 2009, the Company's liquid assets totaled \$183,309,000.

The Company maintains a formal asset and liability management process to quantify, monitor and control interest rate risk and to assist management in maintaining stability in the net interest margin under varying interest rate environments. The Company accomplishes this process through the development and implementation of lending, funding and pricing strategies designed to maximize net interest income under varying interest rate environments subject to specific liquidity and interest rate risk guidelines.

Analysis of rate sensitivity and rate gap analysis are the primary tools used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Included in the analysis are cash flows and maturities of financial instruments held for purposes other than trading, changes in market conditions, loan volumes and pricing and deposit volume and mix. These assumptions are inherently uncertain, and, as a result, net interest income can not be precisely estimated nor can the impact of higher or lower interest rates on net interest income be precisely predicted. Actual results will differ due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management's strategies, among other factors.

**Table of Contents**

**WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Liquidity and Asset Management, Continued**

The Company's primary source of liquidity is a stable core deposit base. In addition, loan payments, investment security maturities and short-term borrowings provide a secondary source.

Interest rate risk (sensitivity) focuses on the earnings risk associated with changing interest rates. Management seeks to maintain profitability in both immediate and long term earnings through funds management/interest rate risk management. The Company's rate sensitivity position has an important impact on earnings. Senior management of the Company meets monthly to analyze the rate sensitivity position of the Company's subsidiary bank. These meetings focus on the spread between the Company's cost of funds and interest yields generated primarily through loans and investments.

The Company's securities portfolio consists of earning assets that provide interest income. For those securities classified as held-to-maturity, the Company has the ability and intent to hold these securities to maturity or on a long-term basis. Securities classified as available-for-sale include securities intended to be used as part of the Company's asset/liability strategy and/or securities that may be sold in response to changes in interest rate, prepayment risk, the need or desire to increase capital and similar economic factors. Securities totaling approximately \$2.1 million mature or will be subject to rate adjustments within the next twelve months.

A secondary source of liquidity is the Company's loan portfolio. At March 31, 2009, loans totaling approximately \$345.0 million either will become due or will be subject to rate adjustments within twelve months from that date. Continued emphasis will be placed on structuring adjustable rate loans.

As for liabilities, certificates of deposit of \$100,000 or greater totaling approximately \$315.6 million will become due or reprice during the next twelve months. Historically, there has been no significant reduction in immediately withdrawable accounts such as negotiable order of withdrawal accounts, money market demand accounts, demand deposit accounts and regular savings accounts. Management anticipates that there will be no significant withdrawals from these accounts in the future.

Management believes that with present maturities, the anticipated growth in deposit base, and the efforts of management in its asset/liability management program, liquidity will not pose a problem in the near term future. At the present time there are no known trends or any known commitments, demands, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity changing in a materially adverse way.



**Table of Contents**

**WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Off Balance Sheet Arrangements**

At March 31, 2009, we had unfunded loan commitments outstanding of \$170.5 million and outstanding standby letters of credit of \$19.4 million. Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment level does not necessarily represent future cash requirements. If needed to fund these outstanding commitments, the Company's bank subsidiary has the ability to liquidate Federal funds sold or securities available-for-sale or on a short-term basis to borrow and purchase Federal funds from other financial institutions. Additionally, the Company's bank subsidiary could sell participations in these or other loans to correspondent banks. As mentioned above, the Company's bank subsidiary has been able to fund its ongoing liquidity needs through its stable core deposit base, loan payments, its investment security maturities and short-term borrowings.

**Capital Position and Dividends**

Capital. At March 31, 2009, total shareholders' equity was \$132,619,000, or 9.2% of total assets, which compares with \$129,118,000, or 9.2% of total assets at December 31, 2008. The dollar increase in shareholders' equity during the three months ended March 31, 2009 results from the Company's net income of \$3,225,000, proceeds from the issuance of common stock related to exercise of stock options of \$66,000, the net effect of a \$2,110,000 unrealized gain on investment securities net of applicable income taxes of \$808,000, cash dividends declared of \$2,113,000 of which \$1,712,000 was reinvested under the Company's dividend reinvestment plan, \$697,000 relating to the repurchase of 19,493 shares of common stock by the Company, and \$6,000 related to stock option compensation.

In April 1999, the shareholders of the Company approved the Wilson Bank Holding Company 1999 Stock Option Plan (the "1999 Stock Option Plan") which expired April 13, 2009. The 1999 Stock Option Plan provided for the granting of stock options, and authorizes the issuance of common stock upon the exercise of such options, for up to 200,000 shares of common stock, to officers and other key employees of the Company and its subsidiaries. As of March 31, 2009, the Company has granted key employees options to purchase a total of 67,103 shares of common stock pursuant to the 1999 Stock Option Plan. At March 31, 2009, options to purchase 26,668 shares were exercisable.

On April 14, 2009, the Company's shareholders approved the Wilson Bank Holding Company 2009 Stock Option Plan (the "2009 Stock Option Plan"). The 2009 Stock Option Plan is effective as of April 14, 2009 and replaces the 1999 Stock Option Plan which expired on April 13, 2009. Under the 2009 Stock Option Plan, awards may be made in the form of options to acquire common stock of the Company. Subject to adjustment as provided by the terms of the 2009 Stock Option Plan, the maximum number of shares of common stock with respect to which awards may be granted under the 2009 Stock Option Plan is 75,000 shares.

**Table of Contents**

**WILSON BANK HOLDING COMPANY**  
**FORM 10-Q, CONTINUED**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued**  
**Capital Position and Dividends, Continued**

The Company's principal regulators have established minimum risk-based capital requirements and leverage capital requirements for the Company and its subsidiary bank. These guidelines classify capital into two categories of Tier I and total risk-based capital. Total risk-based capital consists of Tier I (or core) capital (essentially common equity less intangible assets) and Tier II capital (essentially qualifying long-term debt, of which the Company and the Company's subsidiary bank have none, and a part of the allowance for possible loan losses). In determining risk-based capital requirements, assets are assigned risk-weights of 0% to 100%, depending on regulatory assigned levels of credit risk associated with such assets. The risk-based capital guidelines require the subsidiary bank and the Company to have a total risk-based capital ratio of 8.0% and a Tier I risk-based capital ratio of 4.0%. Set forth below is the Company's and the bank subsidiary capital ratios as of March 31, 2009 and December 31, 2008.

|                                | Wilson Bank Holding<br>Company   |        | Wilson Bank & Trust              |        |
|--------------------------------|----------------------------------|--------|----------------------------------|--------|
|                                | Amount<br>(Dollars in Thousands) | Ratio  | Amount<br>(Dollars in Thousands) | Ratio  |
| March 31, 2009                 |                                  |        |                                  |        |
| Actual:                        |                                  |        |                                  |        |
| Total Capital                  | \$ 139,467                       | 12.51% | \$ 138,801                       | 12.46% |
| Tier 1 Capital                 | 125,879                          | 11.29  | 125,213                          | 11.23  |
| Leverage                       | 125,879                          | 9.00   | 125,213                          | 8.95   |
| For Capital Adequacy Purposes: |                                  |        |                                  |        |
| Total Capital                  |                                  | 8.0    |                                  | 8.0    |
| Tier 1 Capital                 |                                  | 4.0    |                                  | 4.0    |
| Leverage                       |                                  | 4.0    |                                  | 4.0    |
| December 31, 2008              |                                  |        |                                  |        |
| Actual:                        |                                  |        |                                  |        |
| Total Capital                  | \$ 136,142                       | 12.54% | \$ 136,672                       | 12.47% |
| Tier 1 Capital                 | 123,581                          | 11.40  | 124,111                          | 11.32  |
| Leverage                       | 123,581                          | 8.96   | 124,111                          | 8.91   |
| For Capital Adequacy Purposes: |                                  |        |                                  |        |
| Total Capital                  |                                  | 8.0    |                                  | 8.0    |
| Tier 1 Capital                 |                                  | 4.0    |                                  | 4.0    |
| Leverage                       |                                  | 4.0    |                                  | 4.0    |

The Company and the Bank are considered to be well capitalized under regulatory definitions.

**Impact of Inflation**

Although interest rates are significantly affected by inflation, the inflation rate is immaterial when reviewing the Company's results of operations.

**Table of Contents**

**WILSON BANK HOLDING COMPANY  
FORM 10-Q, CONTINUED**

***Item 3. Quantitative and Qualitative Disclosures About Market Risk***

The Company's primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on a large portion of the Company's assets and liabilities, and the market value of all interest-earning assets and interest-bearing liabilities, other than those which possess a short term to maturity. Based upon the nature of the Company's operations, the Company is not subject to foreign currency exchange or commodity price risk.

Interest rate risk (sensitivity) management focuses on the earnings risk associated with changing interest rates. Management seeks to maintain profitability in both immediate and long-term earnings through funds management/interest rate risk management. The Company's rate sensitivity position has an important impact on earnings. Senior management of the Company meets monthly to analyze the rate sensitivity position. These meetings focus on the spread between the cost of funds and interest yields generated primarily through loans and investments.

There have been no material changes in reported market risks during the three months ended March 31, 2009.

***Item 4. Controls and Procedures***

The Company maintains disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934 (the Exchange Act), that are designated to ensure that information required to be disclosed by the Company: in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and its Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company carried out an evaluation, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. Based on the evaluation of these disclosure controls and procedures, its Chief Executive Officer and its Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

There were no changes in the Company's internal control over financial reporting during the Company's fiscal quarter ended March 31, 2009 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

None

**Item 1A. RISK FACTORS**

There were no material changes to the Company's risk factors as previously disclosed in Part I, Item 1A, of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

(a) None

(b) Not applicable.

(c) The table below sets forth the number of shares repurchased by the registrant during the first quarter of 2009 and the average prices at which these shares were repurchased.

|                                |                           | Average<br>Price  | Total Number<br>of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans<br>or Programs | Maximum<br>Number<br>of Shares that<br>May<br>Yet Be<br>Purchased<br>under the<br>Plans<br>or Programs |
|--------------------------------|---------------------------|-------------------|--|--|
|                                | Total Shares<br>Purchased | Paid per<br>Share |  |  |
| January 1 - January 31, 2009   |                           |                   |  |  |
| February 1 - February 28, 2009 |                           |                   |  |  |
| March 1 - March 31, 2009       | 19,493                    | \$ 35.75          |  |  |

**Item 3. DEFAULTS UPON SENIOR SECURITIES**

(a) None

(b) Not applicable.

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

(a) None.

(b) Not applicable.

(c) Not applicable.

(d) Not Applicable.

**Item 5. OTHER INFORMATION**

None

**Table of Contents**

***Item 6. EXHIBITS***

(a) Exhibits

31.1 Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certification of the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WILSON BANK HOLDING COMPANY  
(Registrant)

DATE: May 4, 2009

/s/ Randall Clemons  
Randall Clemons  
President and Chief Executive Officer

DATE: May 4, 2009

/s/ Lisa Pominski  
Lisa Pominski  
Senior Vice President & Chief Financial  
Officer

23