FIRST INDUSTRIAL REALTY TRUST INC Form 10-K February 26, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### Form 10-K

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the fiscal year ended December 31, 2007

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

**Commission File Number 1-13102** 

## FIRST INDUSTRIAL REALTY TRUST, INC.

(Exact name of Registrant as specified in its Charter)

Maryland

(State or other jurisdiction of incorporation or organization)

36-3935116

(I.R.S. Employer Identification No.)

311 S. Wacker Drive, Suite 4000, Chicago, Illinois 60606

(Zip Code)

(Address of principal executive offices)

(312) 344-4300

(Registrant s telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: Common Stock

(Title of class)

## **New York Stock Exchange**

(Name of exchange on which registered)

Depositary Shares Each Representing 1/10,000 of a Share of 7.25% Series J Cumulative Preferred Stock Depositary Shares Each Representing 1/10,000 of a Share of 7.25% Series K Cumulative Preferred Stock (Title of class)

# **New York Stock Exchange**

(Name of exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated Accelerated filer o Non-accelerated filer o Smaller reporting filer b (Do not check if a smaller reporting company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The aggregate market value of the voting and non-voting stock held by non-affiliates of the Registrant was approximately \$1,706.2 million based on the closing price on the New York Stock Exchange for such stock on June 30, 2007.

At February 15, 2008, 43,574,385 shares of the Registrant s Common Stock, \$0.01 par value, were outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates certain information by reference to the Registrant s definitive proxy statement expected to be filed with the Securities and Exchange Commission no later than 120 days after the end of the Registrant s fiscal year.

## FIRST INDUSTRIAL REALTY TRUST, INC.

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This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project or similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on our operations and future prospects

include, but are not limited to, changes in: international, national, regional and local economic conditions generally and the real estate market specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts), availability of financing, interest rates, competition, supply and demand for industrial properties in our current and proposed market areas, potential environmental liabilities, slippage in development or lease-up schedules, tenant credit risks, higher-than-expected costs and changes in general accounting principles, policies and guidelines applicable to real estate investment trusts and risks related to doing business internationally (including foreign currency exchange risks). These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect our financial results, is included in Item 1A, Risk Factors and in our other filings with the Securities and Exchange Commission. Unless the context otherwise requires, the terms the Company, we, us, and our refer to First Industria Realty Trust, Inc., First Industrial, L.P. and their other controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the Operating Partnership, and our taxable REIT subsidiary, First Industrial Investment, Inc., as the TRS.

#### **PART I**

### THE COMPANY

#### Item 1. Business

#### General

First Industrial Realty Trust, Inc. is a Maryland corporation organized on August 10, 1993, and is a real estate investment trust (REIT) under Sections 856 through 860 of the Internal Revenue Code of 1986 (the Code). We are a self-administered and fully integrated real estate company which owns, manages, acquires, sells, develops, and redevelops industrial real estate. As of December 31, 2007, our in-service portfolio consisted of 403 light industrial properties, 125 R&D/flex properties, 162 bulk warehouse properties, 89 regional warehouse properties and 25 manufacturing properties containing approximately 64.0 million square feet of gross leasable are (GLA) located in 28 states in the United States and one province in Canada. Our in-service portfolio includes all properties other than developed, redeveloped and acquired properties that have not yet reached stabilized occupancy (generally defined as properties that are 90% leased).

Our interests in our properties and land parcels are held through partnerships, corporations, and limited liability companies controlled, directly or indirectly, by the Company, including the Operating Partnership, of which we are the sole general partner with an approximate 87.1% and 87.3% ownership interest at December 31, 2007 and December 31, 2006, respectively, as well as, among others, the TRS which is a taxable REIT subsidiary of which the Operating Partnership is the sole stockholder, all of whose operating data is consolidated with that of the Company as presented herein.

We also own minority equity interests in, and provide various services to, five joint ventures which invest in industrial properties (the 2003 Net Lease Joint Venture, the 2005 Development/Repositioning Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program and the 2006 Land/Development Joint Venture ). We also owned economic interests in and provided various services to a sixth joint venture, (the 1998 Core Joint Venture ). On January 31, 2007 we purchased the 90% equity interest from the institutional investor in the 1998 Core Joint Venture. Effective January 31, 2007, the assets and liabilities and results of operations of the 1998 Core Joint Venture are consolidated with the Company since we own 100% of the equity interest. Prior to January 31, 2007, the 1998 Core Joint Venture was accounted for under the equity method of accounting. Additionally, in December 2007, we entered into two new joint ventures with institutional investors to invest in, own, develop, redevelop and operate industrial properties, (the 2007 Canada Joint Venture and the 2007 Europe Joint Venture; together with 2003 Net Lease Joint Venture, 2005 Development/Repositioning Joint Venture, 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program, the 2006 Land/Development Joint Venture and the 1998 Core Joint Venture, the Joint Ventures ). We own a 10% interest in and will provide property management, asset management, development management and leasing management services to the 2007 Canada Joint Venture and the 2007 Europe Joint Venture. As of December 31, 2007, the 2007 Canada Joint Venture and the 2007 Europe Joint Venture did not own any properties.

The operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. However, the operating data of the 2005 Development/Repositioning Joint Venture, referred to as FirstCal Industrial, LLC, is separately presented on a consolidated basis, separate from that of the Company.

We utilize an operating approach which combines the effectiveness of decentralized, locally-based property management, acquisition, sales and development functions with the cost efficiencies of centralized acquisition, sales and development support, capital markets expertise, asset management and fiscal control systems. At February 15, 2008, we had approximately 518 employees.

We have grown and will seek to continue to grow through the development and acquisition of additional industrial properties, through additional joint venture investments and through our corporate services program.

We maintain a website at www.firstindustrial.com. Information on this website shall not constitute part of this Form 10-K. Copies of our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports

on Form 8-K and amendments to such reports are available without charge on our website as soon as reasonably practicable after such reports are filed with or furnished to the Securities and Exchange Commission (the SEC). In addition, our Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter, Nominating/Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by us, are all available without charge on our website or upon request to us. Amendments to, or waivers from, our Code of Business Conduct and Ethics that apply to our executive officers or directors shall also be posted to our website. Please direct requests as follows:

First Industrial Realty Trust, Inc. 311 S. Wacker, Suite 4000 Chicago, IL 60606 Attn: Investor Relations

## **Business Objectives and Growth Plans**

Our fundamental business objective is to maximize the total return to our stockholders through increases in per share distributions and increases in the value of our properties and operations. Our growth plans include the following elements:

Internal Growth. We seek to grow internally by (i) increasing revenues by renewing or re-leasing spaces subject to expiring leases at higher rental levels; (ii) increasing occupancy levels at properties where vacancies exist and maintaining occupancy elsewhere; (iii) controlling and minimizing property operating and general and administrative expenses; (iv) renovating existing properties; and (v) increasing ancillary revenues from non-real estate sources.

External Growth. We seek to grow externally through (i) the development of industrial properties; (ii) the acquisition of portfolios of industrial properties, industrial property businesses or individual properties which meet our investment parameters and target markets; (iii) additional joint venture investments; and (iv) the expansion of our properties.

*Corporate Services*. Through our corporate services program, we build for, purchase from, and lease and sell industrial properties to companies that need industrial facilities. We seek to grow this business by targeting both large and middle-market public and private companies.

## **Business Strategies**

We utilize the following six strategies in connection with the operation of our business:

Organization Strategy. We implement our decentralized property operations strategy through the deployment of experienced regional management teams and local property managers. Each operating region is headed by a managing director who is a senior executive officer of, and has an equity interest in, the Company. We provide acquisition, development and financing assistance, asset management oversight and financial reporting functions from our headquarters in Chicago, Illinois to support our regional operations. We believe the size of our portfolio enables us to realize operating efficiencies by spreading overhead among many properties and by negotiating purchasing discounts.

*Market Strategy*. Our market strategy is to concentrate on the top industrial real estate markets in the United States and select industrial real estate markets in Canada, the Netherlands and Belgium. These markets have one or more of the following characteristic: (i) strong industrial real estate fundamentals, including increased

industrial demand expectations; (ii) a history of and outlook for continued economic growth and industry diversity; and (iii) sufficient size to provide for ample transaction volume.

Leasing and Marketing Strategy. We have an operational management strategy designed to enhance tenant satisfaction and portfolio performance. We pursue an active leasing strategy, which includes broadly marketing available space, seeking to renew existing leases at higher rents per square foot and seeking leases which provide for the pass-through of property-related expenses to the tenant. We also

have local and national marketing programs which focus on the business and real estate brokerage communities and national tenants.

Acquisition/Development Strategy. Our acquisition/development strategy is to invest in properties and other assets with higher yield potential in the top industrial real estate markets in the United States and select industrial real estate markets in Canada, the Netherlands and Belgium. Of the 804 industrial properties in our in-service portfolio at December 31, 2007, 112 properties have been developed by us or our former management. We will continue to leverage the development capabilities of our management, many of whom are leading industrial property developers in their respective markets.

*Disposition Strategy.* We continuously evaluate local market conditions and property-related factors in all of our markets for purposes of identifying assets suitable for disposition.

Financing Strategy. We plan on utilizing a portion of net sales proceeds from property sales, borrowings under our unsecured line of credit and proceeds from the issuance, when and as warranted, of additional debt and equity securities to finance future acquisitions and developments. We also continually evaluate joint venture arrangements as another source of capital. As of February 15, 2008, we had approximately \$47.9 million available for additional borrowings under our unsecured line of credit (the Unsecured Line of Credit ).

## **Recent Developments**

In 2007, we acquired or placed in-service developments totaling 119 industrial properties and acquired several parcels of land for a total investment of approximately \$609.8 million. We also sold 164 industrial properties and several parcels of land for a gross sales price of approximately \$881.3 million. At December 31, 2007, we owned 804 in-service industrial properties containing approximately 64.0 million square feet of GLA.

In December 2007, we entered into two new joint ventures, the 2007 Canada Joint Venture and the 2007 Europe Joint Venture.

During the year ended December 31, 2007, we repurchased 1,797,714 shares of our own stock at an average price per share of \$38.62, including brokerage commissions.

During 2007, in conjunction with the acquisition of several industrial properties, we assumed mortgage loans payable in the aggregate of \$38.6 million; these mortgage loans payable were paid off and retired in 2007.

On May 7, 2007, we issued \$150.0 million of senior unsecured debt which matures on May 15, 2017 and bears interest at a rate of 5.95% (the 2017 II Notes). The issue price of the 2017 II Notes was 99.730%. In April 2006, we entered into interest rate protection agreements to fix the interest rate on the 2017 II Notes prior to issuance. The effective portion of the interest rate protection agreements were settled on May 1, 2007 for a payment of \$4.3 million, which is included in other comprehensive income and will be amortized over the life of the notes.

On May 15, 2007, we paid off and retired our 7.60% 2007 Unsecured Notes in the amount of \$150.0 million.

On September 28, 2007, we amended and restated our Unsecured Line of Credit. The Unsecured Line of Credit matures on September 28, 2012, has a borrowing capacity of \$500.0 million (with the right, subject to certain conditions, to increase the borrowing capacity up to \$700.0 million) and bears interest at a floating rate of LIBOR plus 0.475%, or the prime rate, at our election. Up to \$100.0 million of the \$500.0 million capacity may be borrowed in foreign currencies, including the Canadian dollar, Euro, British Sterling and Japanese Yen.

On January 31, 2007, we purchased the 90% equity interest in the 1998 Core Joint Venture from our partner. We paid \$18.5 million in cash and assumed \$30.3 million in mortgage loans payable. As of December 31, 2007, all of these mortgage loans payable were paid off and retired.

On February 27, 2007, we redeemed the 85% equity interest in one legal entity which owned one property from the institutional investor in the 2003 Net Lease Joint Venture. In connection with the redemption, we assumed a \$8.3 million mortgage loan payable and \$3.0 million in other liabilities. The mortgage loan payable was subsequently paid off in February 2007.

## **Future Property Acquisitions, Developments and Property Sales**

We have an active acquisition and development program through which we are continually engaged in identifying, negotiating and consummating portfolio and individual industrial property acquisitions and developments. As a result, we are currently engaged in negotiations relating to the possible acquisition and development of certain industrial properties.

We also sell properties based on market conditions and property related factors. As a result, we are currently engaged in negotiations relating to the possible sale of certain industrial properties in our portfolio.

When evaluating potential industrial property acquisitions and developments, as well as potential industrial property sales, we will consider such factors as: (i) the geographic area and type of property; (ii) the location, construction quality, condition and design of the property; (iii) the potential for capital appreciation of the property; (iv) the ability of the Company to improve the property s performance through renovation; (v) the terms of tenant leases, including the potential for rent increases; (vi) the potential for economic growth and the tax and regulatory environment of the area in which the property is located; (vii) the potential for expansion of the physical layout of the property and/or the number of sites; (viii) the occupancy and demand by tenants for properties of a similar type in the vicinity; and (ix) competition from existing properties and the potential for the construction of new properties in the area.

### **INDUSTRY**

Industrial properties are typically used for the design, assembly, packaging, storage and distribution of goods and/or the provision of services. As a result, the demand for industrial space in the United States is related to the level of economic output. Historically, occupancy rates for industrial property in the United States have been higher than those for other types of commercial property. We believe that the higher occupancy rate in the industrial property sector is a result of the construction-on-demand nature of, and the comparatively short development time required for, industrial property. For the five years ended December 31, 2007, the occupancy rates for industrial properties in the United States have ranged from 88.2%\* to 90.8%\*, with an occupancy rate of 90.6%\* at December 31, 2007.

\* Source: Torto Wheaton Research

### Item 1A. Risk Factors

### **Risk Factors**

Our operations involve various risks that could adversely affect our financial condition, results of operations, cash flow, ability to pay distributions on our common stock and the market price of our common stock. These risks, among others contained in our other filings with the SEC, include:

Real estate investments value fluctuates depending on conditions in the general economy and the real estate business. These conditions may limit the Company s revenues and available cash.

The factors that affect the value of our real estate and the revenues we derive from our properties include, among other things:

general economic conditions;

local, regional, national and international economic conditions and other events and occurrences that affect the markets in which we own properties;

local conditions such as oversupply or a reduction in demand in an area;

the attractiveness of the properties to tenants;

tenant defaults;

zoning or other regulatory restrictions;

competition from other available real estate;

our ability to provide adequate maintenance and insurance; and

increased operating costs, including insurance premiums and real estate taxes.

### Many real estate costs are fixed, even if income from properties decreases.

Our financial results depend on leasing space to tenants on terms favorable to us. Our income and funds available for distribution to our stockholders will decrease if a significant number of our tenants cannot pay their rent or we are unable to lease properties on favorable terms. In addition, if a tenant does not pay its rent, we may not be able to enforce our rights as landlord without delays and we may incur substantial legal costs. Costs associated with real estate investment, such as real estate taxes and maintenance costs, generally are not reduced when circumstances cause a reduction in income from the investment.

The Company may be unable to sell properties when appropriate because real estate investments are not as liquid as certain other types of assets.

Real estate investments generally cannot be sold quickly and, therefore, will tend to limit our ability to adjust our property portfolio promptly in response to changes in economic or other conditions. The inability to respond promptly to changes in the performance of our property portfolio could adversely affect our financial condition and ability to service debt and make distributions to our stockholders. In addition, like other companies qualifying as REITs under

the Internal Revenue Code (the Code ), we must comply with the safe harbor rules relating to the number of properties disposed of in a year, their tax basis and the cost of improvements made to the properties, or meet other tests which enable a REIT to avoid punitive taxation on the sale of assets. Thus, our ability at any time to sell assets may be restricted.

# The Company may be unable to sell properties on advantageous terms.

We have sold to third parties a significant number of properties in recent years and, as part of our business, we intend to continue to sell properties to third parties. Our ability to sell properties on advantageous terms depends on factors beyond our control, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. If we are unable to sell properties on favorable terms

or redeploy the proceeds of property sales in accordance with our business strategy, then our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

We have also sold to our joint ventures a significant number of properties in recent years and, as part of our business, we intend to continue to sell or contribute properties to our joint ventures as opportunities arise. If we do not have sufficient properties available that meet the investment criteria of current or future joint ventures, or if the joint ventures have reduced or do not have access to capital on favorable terms, then such sales could be delayed or prevented, adversely affecting our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock.

# The Company may be unable to acquire properties on advantageous terms or acquisitions may not perform as the Company expects.

We acquire and intend to continue to acquire primarily industrial properties. The acquisition of properties entails various risks, including the risks that our investments may not perform as expected and that our cost estimates for bringing an acquired property up to market standards may prove inaccurate. Further, we face significant competition for attractive investment opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private investors. This competition increases as investments in real estate become attractive relative to other forms of investment. As a result of competition, we may be unable to acquire additional properties as we desire or the purchase price may be elevated. In addition, we expect to finance future acquisitions through a combination of borrowings under the Unsecured Line of Credit, proceeds from equity or debt offerings by the Company and proceeds from property sales, which may not be available and which could adversely affect our cash flow. Any of the above risks could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market value of, our common stock.

## The Company may be unable to complete development and re-development projects on advantageous terms.

As part of our business, we develop new and re-develop existing properties. In addition, we have sold to third parties or sold to our joint ventures a significant number of development and re-development properties in recent years, and we intend to continue to sell such properties to third parties or to sell or contribute such properties to our joint ventures as opportunities arise. The real estate development and re-development business involves significant risks that could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of our common stock, which include:

we may not be able to obtain financing for development projects on favorable terms and complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties and generating cash flow;

we may not be able to obtain, or may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other governmental permits and authorizations;

the properties may perform below anticipated levels, producing cash flow below budgeted amounts and limiting our ability to sell such properties to third parties or to sell such properties to our joint ventures.

## The Company may be unable to renew leases or find other lessees.

We are subject to the risks that, upon expiration, leases may not be renewed, the space subject to such leases may not be relet or the terms of renewal or reletting, including the cost of required renovations, may be less favorable than

expiring lease terms. If we were unable to promptly renew a significant number of expiring leases or to promptly relet the space covered by such leases, or if the rental rates upon renewal or reletting were significantly lower than the current rates, our financial condition, results of operation, cash flow and ability to pay dividends on, and the market price of our common stock could be adversely affected. As of

December 31, 2007, leases with respect to approximately 12.6 million, 10.1 million and 9.6 million square feet of GLA, representing 21%, 17% and 16% of GLA, expire in 2008, 2009 and 2010, respectively.

## The Company might fail to qualify or remain qualified as a REIT.

We intend to operate so as to qualify as a REIT under the Code. Although we believe that we are organized and will operate in a manner so as to qualify as a REIT, qualification as a REIT involves the satisfaction of numerous requirements, some of which must be met on a recurring basis. These requirements are established under highly technical and complex Code provisions of which there are only limited judicial or administrative interpretations and involve the determination of various factual matters and circumstances not entirely within our control.

If we were to fail to qualify as a REIT in any taxable year, we would be subject to federal income tax, including any applicable alternative minimum tax, on our taxable income at corporate rates. This could result in a discontinuation or substantial reduction in dividends to stockholders and in cash to pay interest and principal on debt securities that we issue. Unless entitled to relief under certain statutory provisions, we would be disqualified from electing treatment as a REIT for the four taxable years following the year during which we failed to qualify as a REIT.

# Certain property transfers may generate prohibited transaction income, resulting in a penalty tax on the gain attributable to the transaction.

As part of our business, we sell properties to third parties or sell properties to our joint ventures as opportunities arise. Under the Code, a 100% penalty tax could be assessed on the gain resulting from sales of properties that are deemed to be prohibited transactions. The question of what constitutes a prohibited transaction is based on the facts and circumstances surrounding each transaction. The IRS could contend that certain sales of properties by us are prohibited transactions. While we do not believe that the IRS would prevail in such a dispute, if the matter were successfully argued by the IRS, the 100% penalty tax could be assessed against the profits from these transactions. In addition, any income from a prohibited transaction may adversely affect our ability to satisfy the income tests for qualification as a REIT.

## The REIT distribution requirements may require the Company to turn to external financing sources.

We could, in certain instances, have taxable income without sufficient cash to enable us to meet the distribution requirements of the REIT provisions of the Code. In that situation, we could be required to borrow funds or sell properties on adverse terms in order to meet those distribution requirements. In addition, because we must distribute to our stockholders at least 90% of our REIT taxable income each year, our ability to accumulate capital may be limited. Thus, in connection with future acquisitions, we may be more dependent on outside sources of financing, such as debt financing or issuances of additional capital stock, which may or may not be available on favorable terms. Additional debt financings may substantially increase our leverage and additional equity offerings may result in substantial dilution of stockholders interests.

## Debt financing, the degree of leverage and rising interest rates could reduce the Company s cash flow.

Where possible, we intend to continue to use leverage to increase the rate of return on our investments and to allow us to make more investments than we otherwise could. Our use of leverage presents an additional element of risk in the event that the cash flow from our properties is insufficient to meet both debt payment obligations and the distribution requirements of the REIT provisions of the Code. In addition, rising interest rates would reduce our cash flow by increasing the amount of interest due on our floating rate debt and on our fixed rate debt as it matures and is refinanced.

Cross-collateralization of mortgage loans could result in foreclosure on substantially all of the Company s properties if the Company is unable to service its indebtedness.

If the Operating Partnership decides to obtain additional debt financing in the future, it may do so through mortgages on some or all of its properties. These mortgages may be issued on a recourse, non-recourse or

cross-collateralized basis. Cross-collateralization makes all of the subject properties available to the lender in order to satisfy our debt. Holders of indebtedness that is so secured will have a claim against these properties. To the extent indebtedness is cross-collateralized, lenders may seek to foreclose upon properties that are not the primary collateral for their loan, which may, in turn, result in acceleration of other indebtedness secured by properties. Foreclosure of properties would result in a loss of income and asset value to us, making it difficult for us to meet both debt payment obligations and the distribution requirements of the REIT provisions of the Code. As of December 31, 2007, none of our current indebtedness was cross-collateralized.

## The Company may have to make lump-sum payments on its existing indebtedness.

properties and for other corporate purposes, including working capital.

We are required to make the following lump-sum or balloon payments under the terms of some of our indebtedness, including indebtedness of the Operating Partnership:

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$50.0 million aggregate principal amount of 7.75% Notes due 2032 (the 2032 Notes)

$200.0 million aggregate principal amount of 7.60% Notes due 2028 (the 2028 Notes)

approximately $15.0 million aggregate principal amount of 7.15% Notes due 2027 (the 2027 Notes)

$150.0 million aggregate principal amount of 5.95% Notes due 2017 (the 2017 II Notes)

$100.0 million aggregate principal amount of 7.50% Notes due 2017 (the 2017 Notes)

$200.0 million aggregate principal amount of 5.75% Notes due 2016 (the 2016 Notes)

$125.0 million aggregate principal amount of 6.42% Notes due 2014 (the 2014 Notes)

$200.0 million aggregate principal amount of 6.875% Notes due 2012 (the 2012 Notes)

$200.0 million aggregate principal amount of 4.625% Notes due 2011 (the 2011 Exchangeable Notes)

$200.0 million aggregate principal amount of 7.375% Notes due 2011 (the 2011 Notes)

$200.0 million aggregate principal amount of 5.25% Notes due 2009 (the 2009 Notes)
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The Unsecured Line of Credit provides for the repayment of principal in a lump-sum or balloon payment at maturity in 2012. Under the Unsecured Line of Credit, we have the right, subject to certain conditions, to increase the aggregate commitment by up to \$200.0 million. As of December 31, 2007, \$322.1 million was outstanding under the Unsecured Line of Credit at a weighted average interest rate of 5.787%.

Our ability to make required payments of principal on outstanding indebtedness, whether at maturity or otherwise, may depend on our ability either to refinance the applicable indebtedness or to sell properties. We have no commitments to refinance the 2009 Notes, the 2011 Notes, the 2011 Exchangeable Notes, the 2012 Notes, the 2014 Notes, the 2016 Notes, the 2017 Notes, the 2017 II Notes, the 2027 Notes, the 2028 Notes, the 2032 Notes or the Unsecured Line of Credit. Some of our existing debt obligations, other than those discussed above, are secured by our properties, and therefore such obligations will permit the lender to foreclose on those properties in the event of a

default.

## There is no limitation on debt in the Company s organizational documents.

Our organizational documents do not contain any limitation on the amount or percentage of indebtedness we may incur. Accordingly, we could become more highly leveraged, resulting in an increase in debt service that could adversely affect our ability to make expected distributions to stockholders and in an increased risk of default on our obligations. As of December 31, 2007, our ratio of debt to our total market capitalization was 49.2%. We compute that percentage by calculating our total consolidated debt as a percentage of the aggregate market value of all outstanding shares of our common stock, assuming the exchange of all limited

partnership units of the Operating Partnership for common stock, plus the aggregate stated value of all outstanding shares of preferred stock and total consolidated debt.

## Rising interest rates on the Company s Unsecured Line of Credit could decrease the Company s available cash.

Our Unsecured Line of Credit bears interest at a floating rate. As of December 31, 2007, our Unsecured Line of Credit had an outstanding balance of \$322.1 million at a weighted average interest rate of 5.787%. Our Unsecured Line of Credit bears interest at the prime rate or at the LIBOR plus 0.475%, at our election. Based on an outstanding balance on our Unsecured Line of Credit as of December 31, 2007, a 10% increase in interest rates would increase interest expense by \$1.9 million on an annual basis. Increases in the interest rate payable on balances outstanding under our Unsecured Line of Credit would decrease our cash available for distribution to stockholders.

# Earnings and cash dividends, asset value and market interest rates affect the price of the Company's common stock.

As a REIT, the market value of our common stock, in general, is based primarily upon the market s perception of our growth potential and our current and potential future earnings and cash dividends. The market value of our common stock is based secondarily upon the market value of our underlying real estate assets. For this reason, shares of our common stock may trade at prices that are higher or lower than our net asset value per share. To the extent that we retain operating cash flow for investment purposes, working capital reserves, or other purposes, these retained funds, while increasing the value of our underlying assets, may not correspondingly increase the market price of our common stock. Our failure to meet the market s expectations with regard to future earnings and cash dividends likely would adversely affect the market price of our common stock. Further, the distribution yield on the common stock (as a percentage of the price of the common stock) relative to market interest rates may also influence the price of our common stock. An increase in market interest rates might lead prospective purchasers of our common stock to expect a higher distribution yield, which would adversely affect the market price of our common stock. Additionally, if the market price of our common stock declines significantly, then we might breach certain covenants with respect to our debt obligations, which could adversely affect our liquidity and ability to make future acquisitions and our ability to pay dividends to our stockholders.

## The Company may incur unanticipated costs and liabilities due to environmental problems.

Under various federal, state and local laws, ordinances and regulations, an owner or operator of real estate may be liable for the costs of clean-up of certain conditions relating to the presence of hazardous or toxic materials on, in or emanating from a property, and any related damages to natural resources. Environmental laws often impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of hazardous or toxic materials. The presence of such materials, or the failure to address those conditions properly, may adversely affect the ability to rent or sell the property or to borrow using a property as collateral. Persons who dispose of or arrange for the disposal or treatment of hazardous or toxic materials may also be liable for the costs of clean-up of such materials, or for related natural resource damages, at or from an off-site disposal or treatment facility, whether or not the facility is owned or operated by those persons. No assurance can be given that existing environmental assessments with respect to any of our properties reveal all environmental liabilities, that any prior owner or operator of any of the properties did not create any material environmental condition not known to us or that a material environmental condition does not otherwise exist as to any of our Company s properties.

## The Company s insurance coverage does not include all potential losses.

We currently carry comprehensive insurance coverage including property, boiler & machinery, liability, fire, flood, terrorism, earthquake, extended coverage and rental loss as appropriate for the markets where each of our properties

and their business operations are located. The insurance coverage contains policy specifications and insured limits customarily carried for similar properties and business activities. We believe our

properties are adequately insured. However, there are certain losses, including losses from earthquakes, hurricanes, floods, pollution, acts of war, acts of terrorism or riots, that are not generally insured against or that are not generally fully insured against because it is not deemed to be economically feasible or prudent to do so. If an uninsured loss or a loss in excess of insured limits occurs with respect to one or more of our properties, we could experience a significant loss of capital invested and potential revenues from these properties, and could potentially remain obligated under any recourse debt associated with the property.

# The Company is subject to risks and liabilities in connection with its investments in properties through joint ventures.

As of December 31, 2007, five of our joint ventures owned approximately 19.9 million square feet of properties. As of December 31, 2007, our investment in joint ventures exceeded \$57.5 million in the aggregate, and for the year ended December 31, 2007, our equity in income of joint ventures exceeded \$30.0 million. Our organizational documents do not limit the amount of available funds that we may invest in joint ventures and we intend to continue to develop and acquire properties through joint ventures with other persons or entities when warranted by the circumstances. Joint venture investments, in general, involve certain risks, including:

co-members or joint venturers may share certain approval rights over major decisions;

co-members or joint venturers might fail to fund their share of any required capital commitments;

co-members or joint venturers might have economic or other business interests or goals that are inconsistent with our business interests or goals that would affect our ability to operate the property;

co-members or joint venturers may have the power to act contrary to our instructions, requests, policies or objectives, including our current policy with respect to maintaining our qualification as a real estate investment trust;

the joint venture agreements often restrict the transfer of a member s or joint venturer s interest or buy-sell or may otherwise restrict our ability to sell the interest when we desire or on advantageous terms;

disputes between us and our co-members or joint venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and directors from focusing their time and effort on our business and subject the properties owned by the applicable joint venture to additional risk; and

we may in certain circumstances be liable for the actions of our co-members or joint venturers.

The occurrence of one or more of the events described above could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock.

In addition, joint venture investments in real estate involve all of the risks related to the ownership, acquisition, development, sale and financing of real estate discussed in the risk factors above. To the extent our investments in joint ventures are adversely affected by such risks our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

## We are subject to risks associated with our international operations.

Under our market strategy, we plan to acquire and develop properties outside of the United States, including in Canada, the Netherlands and Belgium. Our international operations will be subject to risks inherent in doing business

abroad, including:

exposure to the economic fluctuations in the locations in which we invest;

difficulties and costs associated with complying with a wide variety of complex laws, treaties and regulations;

revisions in tax treaties or other laws and regulations, including those governing the taxation of our international revenues;

obstacles to the repatriation of earnings and funds;

currency exchange rate fluctuations between the United States dollar and foreign currencies;

restrictions on the transfer of funds; and

national, regional and local political uncertainty.

We also have offices outside of the United States. Our ability to effectively establish, staff and manage these offices is subject to risks associated with employment practices, labor issues, and cultural factors that differ from those with which we are familiar. In addition, we may be subject to regulatory requirements and prohibitions that differ between jurisdictions. As we continue to expand our business globally, we may have difficulty anticipating and effectively managing these and other risks that our international operations may face, which may adversely affect our business outside the United States and our financial condition and results of operations.

# Acquired properties may be located in new markets, where we may face risks associated with investing in an unfamiliar market.

When we acquire properties located outside of the United States, we may face risks associated with a lack of market knowledge or understanding of the local economy, forging new business relationships in the area and unfamiliarity with local government and permitting procedures. We work to mitigate such risks through extensive diligence and research and associations with experienced partners; however, there can be no guarantee that all such risks will be eliminated.

# Potential fluctuations in exchange rates between the U.S. dollar and the currencies of the other countries in which we invest may adversely affect our results of operations and financial position.

Owning, operating and developing industrial property outside of the United States exposes the Company to the possibility of volatile movements in foreign exchange rates. Changes in foreign currencies can affect the operating results of international operations reported in US dollars and the value of the foreign assets reported in US dollars. The economic impact of foreign exchange rate movements is complex because such changes are often linked to variability in real growth, inflation, interest rates, governmental actions and other factors. A significant depreciation in the value of the currency of one or more countries where we have a significant investment may materially affect our results of operations.

### Item 1B. Unresolved SEC Comments

None.

# Item 2. Properties

## General

At December 31, 2007, we owned 804 in-service industrial properties containing an aggregate of approximately 64.0 million square feet of GLA in 28 states and one province in Canada, with a diverse base of more than 2,300

tenants engaged in a wide variety of businesses, including manufacturing, retail, wholesale trade, distribution and professional services. The properties are generally located in business parks that have convenient access to interstate highways and/or rail and air transportation. The weighted average age of the properties as of December 31, 2007 was approximately 20 years. We maintain insurance on our properties that we believe is adequate.

We classify our properties into five industrial categories: light industrial, R&D/flex, bulk warehouse, regional warehouse and manufacturing. While some properties may have characteristics which fall under more than one property type, we use what we believe is the most dominant characteristic to categorize the property.

The following describes, generally, the different industrial categories:

Light industrial properties are of less than 100,000 square feet, have a ceiling height of 16-21 feet, are comprised of 5%-50% of office space, contain less than 50% of manufacturing space and have a land use ratio of 4:1. The land use ratio is the ratio of the total property area to the area occupied by the building.

R&D/flex buildings are of less than 100,000 square feet, have a ceiling height of less than 16 feet, are comprised of 50% or more of office space, contain less than 25% of manufacturing space and have a land use ratio of 4:1.

Bulk warehouse buildings are of more than 100,000 square feet, have a ceiling height of at least 22 feet, are comprised of 5%-15% of office space, contain less than 25% of manufacturing space and have a land use ratio of 2:1.

Regional warehouses are of less than 100,000 square feet, have a ceiling height of at least 22 feet, are comprised of 5%-15% of office space, contain less than 25% of manufacturing space and have a land use ratio of 2:1.

Manufacturing properties are a diverse category of buildings that have a ceiling height of 10-18 feet, are comprised of 5%-15% of office space, contain at least 50% of manufacturing space and have a land use ratio of 4:1.

Each of the properties is wholly owned by us or our consolidated subsidiaries. The following tables summarize certain information as of December 31, 2007, with respect to our in-service properties.

# **Property Summary**

	Light Ind	ustrial Number of	R&D/I	Flex Number of	Bulk Ward	ehouse Number of	Region Wareho		Manufac	cturi Ni
opolitan Area	GLA	Properties	GLA	Properties	GLA	Properties	GLA	Properties	GLA	Pro
ta, GA(a)	696,922	12	206,826	5	2,650,542	11	393,535	5 5	847,95	50
nore, MD	989,634	16	169,660	5	383,135	3			171,00	00
al PA(b)	541,722	2 7			897,000	3	117,599	9 3		
go, IL	1,019,409	18	174,841	3	2,346,598	12	169,989	9 4	421,00	00
nnati, OH	604,389	7			1,525,130	7	130,870	) 2		
land, OH	64,000	1			608,740	4				
nbus, OH(c)	217,612	2			2,442,967	7	98,800	) 1		
s, TX	2,475,044	49	454,963	18	1,762,736	16	677,433	3 10	128,47	<sup>'</sup> 8
er, CO	1,248,829	21	1,016,054	23	1,399,876	8	521,664	4 8	126,38	34
it, MI	2,361,883	85	452,376	15	530,843	5	710,308	3 17	116,25	0
on, TX	330,322	2 7	111,111	5	2,233,064	- 13	355,793	3 5		
apolis, IN(d,e,f,g)	909,253	18	38,200		3,348,469	13	222,710		71,60	00
l Empire, CA	,		ŕ		595,940		,		,	
ngeles, CA	460,820	10			374,702		199,555	5 3		
ville, KY					124,935	1				
i, FL							228,726	5 5		
aukee, WI	263,567	6	93,705	2	838,129	6	129,557			
eapolis/St. Paul,							•			
(i,i)	1,567,075	18	419,834	. 5	1,810,141	9	321,305	5 4	994,07	7
ville, TN	204,918	3			870,323				109,05	8
w Jersey	1,159,629		413,167	7	441,467	3	58,585	5 1		
lelphia, PA	878,456	18	127,802	5	732,265		211,228	3 4	30,00	00
ix, AZ	61,538				131,000		256,615	5 4		
ake City, UT	706,201		146,937	6	648,625		,			
iego, CA	112,773	5					69,985	5 2		
w Jersey(j)	1,356,377	20			281,100	2	118,496		22,73	8
uis, MO(k)	545,747				1,887,790		96,392		,	
a, FL(1)	234,679		486,192	23	209,500		,			
to, ON	57,540		•		897,954					
(m)	696,547				1,727,328		88,000	) 1	36,00	00
	19,764,886	403	4,311,668	125	31,700,299	162	5,177,145	5 89	3,074,53	15

<sup>(</sup>a) One property collateralizes a \$2.8 million mortgage loan which matures on May 1, 2016.

- (b) One property collateralizes a \$14.7 million mortgage loan which matures on December 1, 2010.
- (c) One property collateralizes a \$5.0 million mortgage loan which matures on December 1, 2019.
- (d) Twelve properties collateralize a \$1.1 million mortgage loan which matures on September 1, 2009.
- (e) One property collateralizes a \$1.4 million mortgage loan which matures on January 1, 2013.
- (f) One property collateralizes a \$2.4 million mortgage loan which matures on January 1, 2012.
- (g) One property collateralizes a \$1.7 million mortgage loan which matures on June 1, 2014.
- (h) One property collateralizes a \$5.1 million mortgage loan which matures on December 1, 2019.
- (i) One property collateralizes a \$1.8 million mortgage loan which matures on September 30, 2024.
- (j) One property collateralizes a \$6.4 million mortgage loan which matures on March 1, 2011.

- (k) One property collateralizes a \$13.8 million mortgage loan and a \$11.7 million mortgage loan which both mature on January 1, 2014.
- (l) Six properties collateralize a \$5.7 million mortgage loan which matures on July 1, 2009.
- (m) Properties are located in Wichita, KS, Grand Rapids, MI, Austin, TX, Orlando, FL, Johnson County, MS, Horn Lake, MS, Shreveport, LA, Kansas City, MO, San Antonio, TX, Birmingham, AL, Portland, OR, Des Moines, IA, Sumner, IA, Omaha, NE, and Winchester, VA.

## **Property Summary Totals**

		Tot		
			Average Occupancy	GLA as a%
		Number of	at	of Total
Metropolitan Area	GLA	Properties(b)	12/31/07(b)	Portfolio(b)
Atlanta, GA	4,795,775	37	93%	7.5%
Baltimore, MD	1,713,429	25	100%	2.7%
Central, PA	1,556,321	13	100%	2.4%
Chicago, IL	4,131,837	39	97%	6.5%
Cincinnati, OH	2,260,389	16	98%	3.5%
Cleveland, OH	672,740	5	100%	1.1%
Columbus, OH	2,759,379	10	90%	4.3%
Dallas, TX/Ft. Worth, TX	5,498,654	94	91%	8.6%
Denver, CO	4,312,807	61	91%	6.7%
Detroit, MI	4,171,660	123	81%	6.5%
Houston, TX	3,030,290	30	99%	4.7%
Indianapolis, IN	4,590,232	41	97%	7.2%
Inland Empire, CA	595,940	2	100%	0.9%
Los Angeles, CA	1,035,077	16	85%	1.6%
Louisville, KY	124,935	1	100%	0.2%
Miami, FL	228,726	5	99%	0.4%
Milwaukee, WI	1,324,958	16	91%	2.1%
Minneapolis/St. Paul, MN	5,112,432	45	95%	8.0%
Nashville, TN	1,184,299	9	93%	1.8%
N. New Jersey	2,072,848	31	95%	3.2%
Philadelphia, PA	1,979,751	31	98%	3.1%
Phoenix, AZ	449,153	7	100%	0.7%
Salt Lake City, UT	1,501,763	45	94%	2.3%
San Diego, CA	182,758	7	92%	0.3%
S. New Jersey	1,778,711	25	98%	2.8%
St. Louis, MO	2,529,929	16	99%	4.0%
Tampa, FL	930,371	31	93%	1.5%
Toronto, ON	955,494	4	100%	1.5%
Other(a)	2,547,875	19	100%	4.0%

Total or Average 64,028,533 804 95% 100.0%

- (a) Properties are located in Wichita, KS, Grand Rapids, MI, Austin, TX, Orlando, FL, Johnson County, KS, Horn Lake, MS, Shreveport, LA, Kansas City, MO, San Antonio, TX, Birmingham, AL, Portland, OR, Des Moines, IA, Sumner, IA, Omaha, NE, and Winchester, VA.
  - (b) Includes only in-service properties.

# **Property Acquisition Activity**

During 2007, we acquired 105 industrial properties totaling approximately 8.6 million square feet of GLA at a total purchase price of approximately \$399.1 million, or approximately \$46.41 per square foot. We also purchased several land parcels for an aggregate purchase price of approximately \$71.7 million. The 105 industrial properties acquired have the following characteristics:

	Number of			Average Occupancy at
Metropolitan Area	Properties	GLA	<b>Property Type</b>	12/31/2007(b)
Atlanta, GA	2	972,125	Bulk Warehouse	N/A
Chicago, IL	3	276,643	Lt. Ind./Bulk/Regional Warehouse	100%
Cincinnati, OH	6	329,070	Lt. Ind./Regional Warehouse	99%
Columbus, OH(a)	1	340,000	Bulk Warehouse	N/A
Columbus, OH	2	547,406	Bulk Warehouse	N/A
Dallas, TX	1	106,210	Bulk Warehouse	100%
Houston, TX(a)	31	1,070,233	Various	N/A
Houston, TX	14	451,370	Lt. Ind./Regional Warehouse/R&D Flex	85%
Inland Empire, CA	2	595,940	Bulk Warehouse	100%
Los Angeles, CA(a)	1	27,692	Regional Warehouse	N/A
Los Angeles, CA	12	918,974	Lt. Ind./Bulk/Regional Warehouse	100%
Miami, FL	7	424,730	Bulk/Regional Warehouse	99%
Milwaukee, WI	4	192,941	Light Industrial	N/A
Minneapolis, MN	1	132,000	Bulk Warehouse	N/A
Nashville, TN	1	76,016	Light Industrial	100%
Philadelphia, PA(a)	1	137,036	Bulk Warehouse	N/A
Philadelphia, PA	2	560,728	Bulk/Regional Warehouse	100%
Phoenix, AZ	1	39,360	Regional Warehouse	100%
S. New Jersey(a)	2	157,450	Bulk/Regional Warehouse	N/A
S. New Jersey	3	360,638	Bulk/Regional Warehouse	100%
Salt Lake City, UT	3	185,000	Light Industrial	100%
San Diego, CA	2	70,414	Regional Warehouse	100%
St. Louis, MO(a)	1	226,576	Bulk Warehouse	N/A
St. Louis	1	115,200	Bulk Warehouse	N/A
Toronto, ON	1	276,124	Bulk Warehouse	100%
Total	105	8,589,876		

<sup>(</sup>a) Property was sold in 2007.

<sup>(</sup>b) Includes only in-service properties.

## **Property Development Activity**

During 2007, we placed in-service 14 developments totaling approximately 2.6 million square feet of GLA at a total cost of approximately \$139.0 million, or approximately \$53.46 per square foot. The developments placed in-service have the following characteristics:

Metropolitan Area	GLA	Property Type	Average Occupancy at 12/31/07
Baltimore, MD	300,000	Bulk Warehouse	100%
Baltimore, MD(a)	130,200	<b>Bulk Warehouse</b>	N/A
Dallas, TX(a)	125,085	<b>Bulk Warehouse</b>	N/A
Denver, CO	20,320	R&D/Flex	100%
Denver, CO	39,434	Light Industrial	100%
Indianapolis, IN	71,753	Light Industrial	100%
Indianapolis, IN	177,600	Bulk Warehouse	100%
Indianapolis, IN(a)	241,824	<b>Bulk Warehouse</b>	N/A
Kansas City, KS	446,500	<b>Bulk Warehouse</b>	100%
Louisville, KY	118,159	<b>Bulk Warehouse</b>	100%
Minneapolis, MN	170,824	<b>Bulk Warehouse</b>	100%
Minneapolis/St. Paul, MN(a)	340,478	<b>Bulk Warehouse</b>	N/A
Phoenix, AZ(a)	335,039	<b>Bulk Warehouse</b>	N/A
Salt Lake City, UT(a)	92,290	Regional Warehouse	N/A
Total	2,609,506		

## (a) Property was sold in 2007.

At December 31, 2007, we had 17 development projects not placed in service, totaling an estimated 4.8 million square feet and with an estimated completion cost of approximately \$256.0 million. There can be no assurance that we will place these projects in service in 2008 or that the actual completion cost will not exceed the estimated completion cost stated above.

## **Property Sales**

During 2007, we sold 164 industrial properties totaling approximately 13.7 million square feet of GLA and several land parcels. Total gross sales proceeds approximated \$881.3 million. The 164 industrial properties sold have the following characteristics:

	Number of		
Metropolitan Area	Properties	GLA	<b>Property Type</b>
Atlanta, GA	4	421,036	Light Industrial/Bulk/Regional Warehouse
Baltimore, MD	2	657,800	Bulk Warehouse
Central, PA	1	49,350	Light Industrial
Chicago, IL	8	1,003,748	Light Industrial/Bulk/Regional Warehouse
Cincinnati, OH	1	240,000	Bulk Warehouse
Columbus, OH	1	340,000	Bulk Warehouse
Dallas, TX	4	1,189,403	Light Industrial/Bulk Warehouse
Denver, CO	25	966,117	R&D Flex/Light Industrial
Detroit, MI	3	154,011	Light Industrial/R&D/Flex
Houston, TX	36	1,437,659	Lt. Ind/R&D/Flex/Regional
Indianapolis, IN	9	1,022,376	Bulk/Lt. Ind/R&D/Flex/Regional
Los Angeles, CA	5	482,833	Regional/Bulk Warehouse/Lt. Ind.
Louisville, KY	2	443,500	Bulk Warehouse
Minneapolis/St. Paul, MN	5	415,882	Light Industrial/R&D/Flex
N. New Jersey	2	154,965	Bulk Warehouse
Nashville, TN	5	866,121	Light Industrial/Bulk Warehouse
Philadelphia, PA	2	160,086	Bulk Warehouse/R&D Flex
Phoenix, AZ	10	780,601	Regional/Bulk Warehouse/Light Industrial
S. New Jersey	5	273,076	Light Industrial/Regional/Bulk Warehouse
Salt Lake City, UT	3	363,562	Regional/Bulk Warehouse
San Diego, CA	9	672,009	Regional/Bulk Warehouse
Tampa, FL	19	686,092	R&D/Flex/Light Industrial
Other(a)	3	922,576	Regional/Bulk Warehouse
Total	164	13,702,803	

## Property Acquisitions, Developments and Sales Subsequent to Year End

From January 1, 2008 to February 15, 2008, we acquired 11 industrial properties and several land parcels for a total estimated investment of approximately \$79.1 million. We also sold three industrial properties and one land parcel for approximately \$3.6 million of gross proceeds during this period.

<sup>(</sup>a) Properties are located in Shreveport, LA, McAllen, TX, and Kansas City, MO.

### **Tenant and Lease Information**

We have a diverse base of more than 2,300 tenants engaged in a wide variety of businesses including manufacturing, retail, wholesale trade, distribution and professional services. Most leases have an initial term of between three and six years and provide for periodic rent increases that are either fixed or based on changes in the Consumer Price Index. Industrial tenants typically have net or semi-net leases and pay as additional rent their percentage of the property s operating costs, including the costs of common area maintenance, property taxes and insurance. As of December 31, 2007, approximately 95% of the GLA of the in-service industrial properties was leased, and no single tenant or group of related tenants accounted for more than 1.6% of our rent revenues, nor did any single tenant or group of related tenants occupy more than 2.5% of our total GLA as of December 31, 2007.

The following table shows scheduled lease expirations for all leases for our in-service properties as of December 31, 2007.

	Number of		Percentage of	Annual Base Rent	Percentage of Total Annual Base
Year of	Leases	GLA	GLA	<b>Under Expiring</b>	Rent
Expiration(1)	Expiring	Expiring(2)	Expiring	Leases	Expiring(2)
			(In th	nousands)	
2008	657	12,568,701	21%	54,285	20%
2009	478	10,086,353	17%	47,399	17%
2010	469	9,595,302	16%	44,412	16%
2011	279	7,710,427	13%	37,761	14%
2012	213	6,097,906	10%	29,083	11%
2013	83	3,632,234	6%	15,358	6%
2014	36	1,814,585	3%	8,712	3%
2015	35	2,556,108	4%	8,064	3%
2016	23	1,414,386	2%	5,474	2%
2017	14	1,310,972	2%	5,905	2%
Thereafter	33	4,112,248	7%	16,077	6%
Total	2,320	60,899,222	100.0%	\$ 272,530	100.0%

## Item 3. Legal Proceedings

We are involved in legal proceedings arising in the ordinary course of business. All such proceedings, taken together, are not expected to have a material impact on the results of operations, financial position or liquidity of the Company.

## Item 4. Submission of Matters to a Vote of Security Holders

<sup>(1)</sup> Lease expirations as of December 31, 2007 assume tenants do not exercise existing renewal, termination or purchase options.

<sup>(2)</sup> Does not include existing vacancies of 3,129,311 aggregate square feet.

None.

#### **PART II**

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### **Market Information**

The following table sets forth for the periods indicated the high and low closing prices per share and distributions declared per share for our common stock, which trades on the New York Stock Exchange under the trading symbol FR .

Quarter Ended	High	Low	Distribution Declared		
December 31, 2007	\$ 42.71	\$ 34.60	\$	0.7200	
September 30, 2007	\$ 41.28	\$ 37.63	\$	0.7100	
June 30, 2007	\$ 45.77	\$ 38.76	\$	0.7100	
March 31, 2007	\$ 49.51	\$ 44.44	\$	0.7100	
December 31, 2006	\$ 50.52	\$ 43.70	\$	0.7100	
September 30, 2006	\$ 44.25	\$ 37.25	\$	0.7000	
June 30, 2006	\$ 41.79	\$ 36.50	\$	0.7000	
March 31, 2006	\$ 43.24	\$ 37.73	\$	0.7000	

We had 667 common stockholders of record registered with our transfer agent as of February 15, 2008.

We have estimated that, for federal income tax purposes, approximately 21.61% of the total \$127.6 million in common stock distributions declared in 2007 were classified as ordinary dividend income to our shareholders, 69.02% qualified as capital gain income, and 9.37% represented a return of capital (nondividend distribution).

Additionally, for tax purposes, an estimated 23.84% of our 2007 preferred stock dividends were ordinary income, with 76.16% qualifying as capital gain income.

In order to comply with the REIT requirements of the Code, we are generally required to make common share distributions and preferred share dividends (other than capital gain distributions) to our shareholders in amounts that together at least equal i) the sum of a) 90% of our REIT taxable income computed without regard to the dividends paid deduction and net capital gains and b) 90% of net income (after tax), if any, from foreclosure property, minus ii) certain excess non-cash income. Our common share distribution policy is determined by our board of directors and is dependent on multiple factors, including cash flow and capital expenditure requirements, as well as ensuring that we meet the minimum distribution requirements set forth in the Code.

During 2007, the Operating Partnership did not issue any Units.

Subject to lock-up periods and certain adjustments, Units of the Operating Partnership are convertible into common stock of the Company on a one-for-one basis or cash at the option of the Company.

# **Equity Compensation Plans**

The following table sets forth information regarding our equity compensation plans.

	Number of Securities to be Issued	Weighted-A	verage	Number of Securities Remaining Available for Further
Plan Category	Upon Exercise of Outstanding Options, Warrants and Rights	Exercise Pr Outstand Options Warrants Rights	ing s, and	Issuance Under Equity Compensation Plans
Equity Compensation Plans Approved by Security Holders Equity Compensation Plans Not Approved by Security Holders(1)	355,901	\$	31.68	1,743,543 84,274
Total	355,901	\$	31.68	1,827,817

<sup>(1)</sup> See Notes 3 and 13 of the Notes to Consolidated Financial Statements contained herein for a description of the plan.

## Performance Graph\*

The following graph provides a comparison of the cumulative total stockholder return among the Company, the NAREIT Equity REIT Total Return Index (the NAREIT Index) and the Standard & Poor s 500 Index (S&P 500). The comparison is for the period from December 31, 2002 to December 31, 2007 and assumes the reinvestment of any dividends. The closing price for our Common Stock quoted on the NYSE at the close of business on December 31, 2002 was \$28.00 per share. The NAREIT Index includes REITs with 75% or more of their gross invested book value of assets invested directly or indirectly in the equity ownership of real estate. Upon written request, we will provide stockholders with a list of the REITs included in the NAREIT Index. The historical information set forth below is not necessarily indicative of future performance. The following graph was prepared at our request by Research Data Group, Inc., San Francisco, California.

#### **COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***

	12/02	12/03	12/04	12/05	12/06	12/07
FIRST INDUSTRIAL REALTY						
TRUST, INC.	\$ 100.00	\$ 131.43	\$ 170.19	\$ 172.67	\$ 224.61	\$ 178.05
S&P 500	100.00	128.68	142.69	149.70	173.34	182.87
NAREIT Equity	100.00	137.13	180.44	202.38	273.34	230.45

<sup>\*</sup> The information provided in this performance graph shall not be deemed to be soliciting material, to be filed or to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act of 1934 unless specifically treated as such.

The following table contains information for shares of the our common stock repurchased during the year ended December 31, 2007:

	Total Number of		verage Price	Total Number of Shares Purchased as Part of Publicly Announced	Do Sh	Approximate Dollar Value of Shares that May  Yet be Purchased  Under the Plans			
Period	Shares Purchased	Paid per Share		Plans or Programs		der the Plans Programs(1)			
January 1, 2007 July 31, 2007					\$	29,513,176			
August 1, 2007 August 31, 2007	645,083	\$	39.46	645,083	\$	4,060,637			
September 1, 2007 September 30, 2007	98,431	\$	39.90	98,431	\$	100,132,878			
October 1, 2007 October 31, 2007					\$	100,132,878			
November 1, 2007 November 30, 2007	1,054,200	\$	37.93	1,054,200	\$	60,144,757			
December 1, 2007 December 31, 2007					\$	60,144,757			
Total	1,797,714	\$	38.59	1,797,714					

<sup>(1)</sup> In March 2000 and in September 2007, our Board of Directors authorized a stock repurchase plan pursuant to which we are permitted to purchase up to \$100.0 million and \$100.0 million, respectively, of our outstanding common stock. During the year ended December 31, 2007, we repurchased 1,797,714 shares at an average price per share of \$38.59 (\$38.62 per share, including brokerage commissions). During November 2007 we completed the March 2000 Program.

#### Item 6. Selected Financial Data

The following sets forth selected financial and operating data for the Company on a historical consolidated basis. The following data should be read in conjunction with the Consolidated Financial Statements and Notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Form 10-K. The historical statements of operations for the years ended December 31, 2007, 2006, 2005, 2004, and 2003 include the results of operations of the Company as derived from our audited financial statements, adjusted for discontinued operations. The results of operations of properties sold are presented in discontinued operations if they met both of the following criteria: (a) the operations and cash flows of the property have been (or will be) eliminated from the ongoing operations of the Company as a result of the disposition and (b) we will not have any significant involvement in the operations of the property after the disposal transaction. The historical balance sheet data and other data as of December 31, 2007, 2006, 2005, 2004, and 2003 include the balances of the Company as derived from our audited financial statements.

	-	Year Ended 12/31/07 (In	Year Ended 12/31/06 ousands, exc	Year Ended 12/31/05 cept per unit an		Year Ended 12/31/04 nd property da		1	Year Ended 12/31/03
Statement of Operations Data:									
Total Revenues	\$	434,927	\$ 350,924	\$	287,663	\$	232,786	\$	217,925
Interest Income		1,926	1,614		1,486		3,632		2,416
Mark-to-Market/(Loss) Gain on		·	-		•				·
Settlement of Interest Rate Protection									
Agreements			(3,112)		811		1,583		
Property Expenses		(129,403)	(115,230)		(95,172)		(78,632)		(73,428)
General and Administrative Expense		(92,101)	(77,497)		(55,812)		(39,569)		(26,953)
Interest Expense		(119,314)	(121,141)		(108,339)		(98,636)		(94,895)
Amortization of Deferred Financing									
Costs		(3,210)	(2,666)		(2,125)		(1,931)		(1,764)
Depreciation and Other Amortization		(153,682)	(130,582)		(94,490)		(69,326)		(56,788)
Contractor Expenses		(34,553)	(10,263)		(15,574)				
(Loss) Gain from Early Retirement from									
Debt		(393)			82		(515)		(1,466)
Equity in Income of Joint Ventures		30,045	30,673		3,699		37,301		539
Income Tax Benefit		10,571	9,882		14,337		8,195		5,878
Minority Interest Allocable to									
Continuing Operations		9,944	11,593		9,695		3,774		7,033
Loss from Continuing Operations Income from Discontinued Operations (Including Gain on Sale of Real Estate of \$244,962, \$213,442, \$132,139, \$88,245 and \$79,485 for the Years Ended December 31, 2007, 2006, 2005, 2004,		(45,243)	(55,805)		(53,739)		(1,338)		(21,503)
and 2003, respectively)		260,975	240,145		167,406		129,625		149,330
7 1		(38,044)	(51,102)		(23,898)		(11,275)		(3,866)

Provision for Income Taxes Allocable to Discontinued Operations (Including \$36,032, \$47,511, \$20,529, \$8,659 and \$2,154 allocable to Gain on Sale of Real Estate for the Years ended December 31, 2007, 2006, 2005, 2004, and 2003, respectively) Minority Interest Allocable to					
Discontinued Operations Gain on Sale of Real Estate Provision for Income Taxes Allocable to	(28,178) 9,425	(24,594) 6,071	(18,886) 29,550	(16,238) 16,755	(21,427) 15,794
Gain on Sale of Real Estate Minority Interest Allocable to Gain on	(3,082)	(2,119)	(10,871)	(5,359)	(2,614)
Sale of Real Estate	(802)	(514)	(2,458)	(1,564)	(1,941)
Net Income Redemption of Preferred Stock	155,051 (2,017)	112,082 (672)	87,104	110,606 (7,959)	113,773
Preferred Dividends	(21,320)	(21,424)	(10,688)	(14,488)	(20,176)
Net Income Available to Common Stockholders	\$ 131,174	\$ 89,986	\$ 76,416	\$ 88,159	\$ 93,597
Basic and Diluted Earnings Per Weighted Average Common Share Outstanding:					
Loss from Continuing Operations Available to Common Stockholders	\$ (1.43)	\$ (1.69)	\$ (1.14)	\$ (0.34)	\$ (0.79)
Net Income Available to Common Stockholders	\$ 2.99	\$ 2.04	\$ 1.80	\$ 2.17	\$ 2.43
Distributions Per Share	\$ 2.8500	\$ 2.8100	\$ 2.7850	\$ 2.7500	\$ 2.7400
Basic and Diluted Weighted Average Number of Common Shares Outstanding	44,086	44,012	42,431	40,557	38,542
Net Income Other Comprehensive Income (Loss):	\$ 155,051	\$ 112,082	\$ 87,104	\$ 110,606	\$ 113,773
Agreements Reclassification of Settlement of Interest Reta Protection Agreements to Net	(4,261)	(1,729)		6,816	
Rate Protection Agreements to Net Income			(159)		
Mark-to-Market of Interest Rate Protection Agreements and Interest Rate					
Swap Agreements, Net of Tax Provision Amortization of Interest Rate Protection	3,819	(2,800)	(1,414)	106	251
Agreements Foreign Currency Translation	(916)	(912)	(1,085)	(512)	198
Adjustment, Net of Tax Provision	2,134 (142)	698	837		

Other Comprehensive (Income) Loss Allocable to Minority Interest

Other Comprehensive Income \$ 155,685 \$ 107,339 \$ 85,283 \$ 117,016 \$ 114,222

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	Y	Year Ended 12/31/07	ear Ended 12/31/06 thousands, e				Year Ended 12/31/04 operty data)	Y	Year Ended 12/31/03
Balance Sheet Data (End of Period): Real Estate, Before Accumulated									
Depreciation Real Estate, After Accumulated	\$	3,326,268	\$ 3,219,728	\$	3,260,761	\$	2,856,474	\$	2,738,034
Depreciation Real Estate Held for		2,816,287	2,754,310		2,850,195		2,478,091		2,388,782
Sale, Net		37,875	115,961		16,840		52,790		
Total Assets		3,258,033	3,224,399		3,226,243		2,721,890		2,648,023
Mortgage Loans Payable, Net, Unsecured Lines of Credit and Senior									
Unsecured Debt, Net		1,946,670	1,834,658		1,813,702		1,574,929		1,453,798
Total Liabilities		2,183,755	2,048,873		2,020,361		1,719,463		1,591,732
Stockholders Equity		923,919	1,022,979		1,043,562		845,494		889,173
Other Data: Cash Flow From									
Operating Activities Cash Flow From	\$	92,736	\$ 59,551	\$	49,350	\$	77,657	\$	103,156
Investing Activities Cash Flow From		126,909	129,147		(371,654)		9,992		29,037
Financing Activities Total In-Service		(230,023)	(180,800)		325,617		(83,546)		(131,372)
Properties Total In-Service GLA, in		804	858		884		827		834
Square Feet In-Service Occupancy		64,028,533	68,610,505		70,193,161		61,670,735		57,925,466
Percentage		95%	94%		92%		90%		88%

Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Selected Financial Data and the Consolidated Financial Statements and Notes thereto appearing elsewhere in this Form 10-K.

In addition, the following discussion contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project or similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on the operations and

future prospects of the Company on a consolidated basis include, but are not limited to, changes in: international, national, regional and local economic conditions generally and the real estate market specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts), availability of financing, interest rate, competition, supply and demand for industrial properties in our current and proposed market areas, potential environmental liabilities, slippage in development or lease-up schedules, tenant credit risks, higher-than-expected costs and changes in general accounting principles, policies and guidelines applicable to real estate investment trusts and risks related to doing business internationally (including foreign currency exchange risks). These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect our financial results, is included in Item 1A. Risk Factors, and in our other filings with the Securities and Exchange Commission (the SEC).

The Company was organized in the state of Maryland on August 10, 1993. We are a real estate investment trust (REIT), as defined in the Internal Revenue Code of 1986 (the Code). We began operations on July 1, 1994. Our interests in our properties and land parcels are held through partnerships, corporations, and limited liability companies controlled, directly or indirectly, by us, including First Industrial, L.P. (the Operating Partnership), of which we are the sole general partner, as well as, among others, our taxable REIT subsidiary, First Industrial Investment, Inc. (the TRS), of which the Operating Partnership is the sole stockholder, all of whose operating data is consolidated with that of the Company as presented herein.

We also own minority equity interests in, and provide services to, five joint ventures which invest in industrial properties (the 2003 Net Lease Joint Venture, the 2005 Development/Repositioning Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program and the 2006 Land/Development Joint Venture ). We also owned a minority interest in and provided property management services to a sixth joint venture (the 1998 Core Joint Venture ). On January 31, 2007, we purchased the 90%

equity interest from the institutional investor in the 1998 Core Joint Venture. Effective January 31, 2007, the assets and liabilities and results of operations of the 1998 Core Joint Venture are consolidated with the Company since we effectively own 100% of the equity interest. Prior to January 31, 2007, the 1998 Core Joint Venture was accounted for under the equity method of accounting. Additionally, on December 28, 2007 we entered into two new joint ventures with institutional investors (the 2007 Canada Joint Venture and the 2007 Europe Joint Venture; together with 2003 Net Lease Joint Venture, 2005 Development/Repositioning Joint Venture, 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program, the 2006 Land/Development Joint Venture and the 1998 Core Joint Venture, the Joint Ventures). The operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. However, the operating data of the 2005 Development/Repositioning Joint Venture, referred to as FirstCal Industrial, LLC, is separately presented on a consolidated basis, separate from that of the Company.

We believe our financial condition and results of operations are, primarily, a function of our performance and our joint ventures performance in four key areas: leasing of industrial properties, acquisition and development of additional industrial properties, redeployment of internal capital and access to external capital.

We generate revenue primarily from rental income and tenant recoveries from long-term (generally three to six years) operating leases of our industrial properties and our joint ventures industrial properties. Such revenue is offset by certain property specific operating expenses, such as real estate taxes, repairs and maintenance, property management, utilities and insurance expenses, along with certain other costs and expenses, such as depreciation and amortization costs and general and administrative and interest expenses. Our revenue growth is dependent, in part, on our ability to (i) increase rental income, through increasing either or both occupancy rates and rental rates at our properties and our joint ventures properties, (ii) maximize tenant recoveries and (iii) minimize operating and certain other expenses. Revenues generated from rental income and tenant recoveries are a significant source of funds, in addition to income generated from gains/losses on the sale of our properties and our joint ventures properties (as discussed below), for our distributions. The leasing of property, in general, and occupancy rates, rental rates, operating expenses and certain non-operating expenses, in particular, are impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The leasing of property also entails various risks, including the risk of tenant default. If we were unable to maintain or increase occupancy rates and rental rates at our properties and our joint ventures properties or to maintain tenant recoveries and operating and certain other expenses consistent with historical levels and proportions, our revenue growth would be limited. Further, if a significant number of our tenants and our joint ventures tenants were unable to pay rent (including tenant recoveries) or if we or our joint ventures were unable to rent our properties on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

Our revenue growth is also dependent, in part, on our ability and our joint ventures—ability to acquire existing, and acquire and develop new, additional industrial properties on favorable terms. The Company itself, and through our various joint ventures, continually seeks to acquire existing industrial properties on favorable terms, and, when conditions permit, also seeks to acquire and develop new industrial properties on favorable terms. Existing properties, as they are acquired, and acquired and developed properties, as they are leased, generate revenue from rental income, tenant recoveries and fees, income from which, as discussed above, is a source of funds for our distributions. The acquisition and development of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The acquisition and development of properties also entails various risks, including the risk that our investments and our joint ventures—investments may not perform as expected. For example, acquired existing and acquired and developed new properties may not sustain and/or achieve anticipated occupancy and rental rate levels. With respect to acquired and developed new properties, we may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties. Also, we, as well as our joint ventures, face significant competition for attractive acquisition and development opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private investors. Further, as discussed below, we and our joint ventures

may not be able to finance the acquisition and development opportunities we identify. If we and our joint ventures

were unable to acquire and develop sufficient additional properties on favorable terms, or if such investments did not perform as expected, our revenue growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

We also generate income from the sale of our properties and our joint ventures properties (including existing buildings, buildings which we or our joint ventures have developed or re-developed on a merchant basis, and land). The Company itself and through our various joint ventures is continually engaged in, and our income growth is dependent in part on, systematically redeploying capital from properties and other assets with lower yield potential into properties and other assets with higher yield potential. As part of that process, we and our joint ventures sell, on an ongoing basis, select stabilized properties or land or properties offering lower potential returns relative to their market value. The gain/loss on, and fees from, the sale of such properties are included in our income and are a significant source of funds, in addition to revenues generated from rental income and tenant recoveries, for our distributions. Also, a significant portion of our proceeds from such sales is used to fund the acquisition of existing, and the acquisition and development of new, industrial properties. The sale of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The sale of properties also entails various risks, including competition from other sellers and the availability of attractive financing for potential buyers of our properties and our joint ventures properties. Further, our ability to sell properties is limited by safe harbor rules applying to REITs under the Code which relate to the number of properties that may be disposed of in a year, their tax bases and the cost of improvements made to the properties, along with other tests which enable a REIT to avoid punitive taxation on the sale of assets. If we and our joint ventures were unable to sell properties on favorable terms, our income growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

Currently, we utilize a portion of the net sales proceeds from property sales, borrowings under our unsecured line of credit (the Unsecured Line of Credit ) and proceeds from the issuance when and as warranted, of additional debt and equity securities to finance future acquisitions and developments and to fund our equity commitments to our joint ventures. Access to external capital on favorable terms plays a key role in our financial condition and results of operations, as it impacts our cost of capital and our ability and cost to refinance existing indebtedness as it matures and to fund acquisitions, developments and contributions to our joint ventures or through the issuance, when and as warranted, of additional equity securities. Our ability to access external capital on favorable terms is dependent on various factors, including general market conditions, interest rates, credit ratings on our capital stock and debt, the market s perception of our growth potential, our current and potential future earnings and cash distributions and the market price of our capital stock. If we were unable to access external capital on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

#### CRITICAL ACCOUNTING POLICIES

Our significant accounting policies are described in more detail in Note 3 to the consolidated financial statements. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

We maintain an allowance for doubtful accounts which is based on estimates of potential losses which could result from the inability of our tenants to satisfy outstanding billings with us. The allowance for doubtful accounts is an estimate based on our assessment of the creditworthiness of our tenants.

Properties are classified as held for sale when our management has approved the sales of such properties. When properties are classified as held for sale, we cease depreciating the properties and estimate the values of such properties and measure them at the lower of depreciated cost or fair value, less costs to dispose. If

circumstances arise that were previously considered unlikely, and, as a result, we decide not to sell a property previously classified as held for sale, we will reclassify such property as held and used. We estimate the value of such property and measure it at the lower of its carrying

amount (adjusted for any depreciation and amortization expense that would have been recognized had the property been continuously classified as held and used) or fair value at the date of the subsequent decision not to sell. Fair value is determined by deducting from the estimated sales price of the property the estimated costs to close the sale.

We review our properties on a quarterly basis for possible impairment and provide a provision if impairments are determined. We utilize the guidelines established under Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standards (FAS) No. 144, Accounting for the Impairment or Disposal of Long Lived Assets (FAS 144) to determine if impairment conditions exist. We review the expected undiscounted cash flows of each property to determine if there are any indications of impairment. If the expected undiscounted cash flows of a particular property are less than the net book basis of the property, we will recognize an impairment charge equal to the amount of carrying value of the property that exceeds the fair value of the property. Fair value is determined by discounting the future expected cash flows of the property. The calculation of the fair value involves subjective assumptions such as estimated occupancy, rental rates, ultimate residual value and the discount rate used to present value the cash flows.

We are engaged in the acquisition of individual properties as well as multi-property portfolios. In accordance with FAS No. 141, Business Combinations (FAS 141), we are required to allocate purchase price between land, building, tenant improvements, leasing commissions, in please leases, tenant relationship and above and below market leases. Above-market and below-market lease values for acquired properties are recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) our estimate of fair market lease rents for each corresponding in-place lease. Acquired above and below market leases are amortized over the remaining non-cancelable terms of the respective leases as an adjustment to rental income. In-place lease and tenant relationship values for acquired properties are recorded based on our evaluation of the specific characteristics of each tenant s lease and our overall relationship with the respective tenant. The value allocated to in-place lease intangible assets is amortized to depreciation and amortization expense over the remaining lease term of the respective lease. The value allocated to tenant relationship is amortized to depreciation and amortization expense over the expected term of the relationship, which includes an estimate of the probability of lease renewal and its estimated term. We also must allocate purchase price on multi-property portfolios to individual properties. The allocation of purchase price is based our assessment of various characteristics of the markets where the property is located and the expected cash flows of the property.

We capitalize (direct and certain indirect) costs incurred in developing, renovating, acquiring and rehabilitating real estate assets as part of the investment basis. Costs incurred in making certain other improvements are also capitalized. During the land development and construction periods, we capitalize interest costs, real estate taxes and certain general and administrative costs of the personnel performing development, renovations or rehabilitation up to the time the property is substantially complete. The determination and calculation of certain costs requires estimates by us. Amounts included in capitalized costs are included in the investment basis of real estate assets.

We analyze our investments in joint ventures to determine whether the joint venture should be accounted for under the equity method of accounting or consolidated into our financial statements based on standards set forth under FAS Interpretation No. 46(R), Consolidation of Variable Interest Entities, EITF 96-16, Investor s Accounting for an Investee When the Investor Has a Majority of the Voting Interest but the Minority Shareholder or Shareholders Have Certain Approval or Veto Rights and Statement of Position 78-9, Accounting for Investments in Real Estate Ventures. Based on the guidance set forth in these pronouncements, we do not consolidate any of our joint venture investments because either the joint venture has been determined not to be a variable interest entity or it has been determined we are not the primary beneficiary. Our assessment

of whether we are the primary beneficiary of a variable interest involves the consideration of various factors including the form of our

ownership interest, our representation on the entity s governing body, the size of our investment and future cash flows of the entity.

In the preparation of our consolidated financial statements, significant management judgment is required to estimate our current and deferred income tax liabilities, and our compliance with REIT qualification requirements. Our estimates are based on our interpretation of tax laws. These estimates may have an impact on the income tax expense recognized. Adjustments may be required by a change in assessment of our deferred income tax assets and liabilities, changes due to audit adjustments by federal and state tax authorities, our inability to qualify as a REIT, and changes in tax laws. Adjustments required in any given period are included within the income tax provision.

#### **RESULTS OF OPERATIONS**

#### Comparison of Year Ended December 31, 2007 to Year Ended December 31, 2006

Our net income available to common stockholders was \$131.7 million and \$90.0 million for the year ended December 31, 2007 and 2006, respectively. Basic and diluted net income available to common stockholders were \$2.99 per share for the year ended December 31, 2007 and \$2.04 per share for the year ended December 31, 2006.

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the year ended December 31, 2007 and December 31, 2006. Same store properties are properties owned prior to January 1, 2006 and held as an operating property through December 31, 2007 and developments and redevelopments that were stabilized (generally defined as 90% occupied) prior to January 1, 2006 or were substantially completed for 12 months prior to January 1, 2006. Acquired properties are properties that were acquired subsequent to December 31, 2005 and held as an operating property through December 31, 2007. Sold properties are properties that were sold subsequent to December 31, 2005. (Re)Developments and land are land parcels and developments and redevelopments that were not: a) substantially complete 12 months prior to January 1, 2006 or b) stabilized prior to January 1, 2006. Other revenues are derived from the operations of our maintenance company, fees earned from our joint ventures, and other miscellaneous revenues. Contractor revenues and expenses represent revenues earned and expenses incurred in connection with the TRS acting as general contractor to construct industrial properties, including industrial properties for the 2005 Development/Repositioning Joint Venture and also includes revenues and expenses related to the development of properties for third parties. Other expenses are derived from the operations of our maintenance company and other miscellaneous regional expenses.

Our future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. Our future revenues and expenses may vary materially from historical rates.

At December 31, 2007 and 2006, the occupancy rates of our same store properties were 94.1% and 92.3%, respectively.

	2007 2006 (\$ in 0			Change s)	% Change		
REVENUES Same Store Properties	\$	301,404	\$	289,761	\$	11,643	4.0%
Acquired Properties	φ	55,724	φ	16,844	φ	38,880	230.8%
Sold Properties		41,037		80,409		(39,372)	(49.0)%
(Re)Developments and Land, Not Included Above		8,213		5,973		2,240	37.5%
Other		36,890		29,958		6,932	23.1%
	\$	443,268	\$	422,945	\$	20,323	4.8%
Discontinued Operations		(43,969)		(82,561)		38,592	(46.7)%
Subtotal Revenues	\$	399,299	\$	340,384	\$	58,915	17.3%
Contractor Revenues		35,628		10,540		25,088	238.0%
Total Revenues	\$	434,927	\$	350,924	\$	84,003	23.9%

Revenues from same store properties increased by \$11.6 million due primarily to an increase in same store property occupancy rates and an increase in same store rental rates. Revenues from acquired properties increased \$38.9 million due to the 196 industrial properties acquired subsequent to December 31, 2005 totaling approximately 19.1 million square feet of gross leasable area ( GLA ). Revenues from sold properties decreased \$39.4 million due to the 289 industrial properties sold subsequent to December 31, 2005 totaling approximately 30.8 million square feet of GLA. Revenues from (re)developments and land increased \$2.2 million due to an increase in occupancy. Other revenues increased by approximately \$6.9 million due primarily to an increase in joint venture fees and fees earned related to us assigning our interest in certain purchase contracts to third parties for consideration. Contractor revenues increased \$25.1 million for the year ended December 31, 2007 due primarily to increased third party development activity and an increased number of construction projects for which the TRS acted as general contractor.

	2007			2006 (\$ in	Change s)	% Change
PROPERTY AND CONTRACTOR EXPENSES						
Same Store Properties	\$	96,368	\$	94,400	\$ 1,968	2.1%
Acquired Properties		13,680		4,037	9,643	238.9%
Sold Properties		12,346		23,532	(11,186)	(47.5)%
(Re) Developments and Land, Not Included Above		4,512		3,979	533	13.4%
Other		16,603		15,427	1,176	7.6%
	\$	143,509	\$	141,375	\$ 2,134	1.5%
Discontinued Operations		(14,106)		(26,145)	12,039	(46.0)%
Property Expenses	\$	129,403	\$	115,230	\$ 14,173	12.3%

Contractor Expenses	34,553	10,263	24,290	236.7%
Total Property and Contractor Expenses	\$ 163,956	\$ 125,493	\$ 38,463	30.6%

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance, other property related expenses, and contractor expenses. Property expenses from same store properties increased \$2.0 million due primarily to an increase in real estate taxes due to a reassessment of values of certain properties of ours, as well as an increase in repairs and maintenance. Property expenses from acquired properties increased by \$9.6 million due to properties acquired subsequent to December 31, 2005. Property expenses from sold properties decreased by \$11.2 million due to properties sold subsequent to

December 31, 2005. Property expenses from (re)developments and land increased \$0.5 million due to an increase in occupancy. The \$1.2 million increase in other expense is primarily attributable to increases in employee compensation. Contractor expenses increased \$24.3 million for the year ended December 31, 2007 due primarily to increased third party development activity and an increased number of construction projects for which the TRS acted as general contractor.

General and administrative expense increased by approximately \$14.6 million, or 18.8%, due primarily to increases in employee compensation related to compensation for additional employees as well as an increase in incentive compensation.

					<b>%</b>
	2007	2006	\$	Change	Change
		( <b>\$ in</b>	s)	_	
DEPRECIATION AND OTHER AMORTIZATION					
Same Store Properties	\$ 109,896	\$ 107,451	\$	2,445	2.3%
Acquired Properties	38,988	13,727		25,261	184.0%
Sold Properties	12,568	28,383		(15,815)	(55.7)%
(Re) Developments and Land, Not Included Above	4,243	8,821		(4,578)	(51.9)%
Corporate Furniture, Fixtures and Equipment	1,837	1,913		(76)	(4.0)%
	\$ 167,532	\$ 160,295	\$	7,237	4.5%
Discontinued Operations	(13,850)	(29,713)		15,863	(53.4)%
Total Depreciation and Other Amortization	\$ 153,682	\$ 130,582	\$	23,100	17.7%

Depreciation and other amortization for same store properties remained relatively unchanged. Depreciation and other amortization from acquired properties increased by \$25.3 million due to properties acquired subsequent to December 31, 2005. Depreciation and other amortization from sold properties decreased by \$15.8 million due to properties sold subsequent to December 31, 2005. Depreciation and other amortization for (re)developments and land decreased by \$4.6 million due primarily to accelerated depreciation recognized for the year ended December 31, 2006 on one property in Columbus, OH which was razed during 2006.

Interest income increased \$0.3 million due primarily to an increase in the average mortgage loans receivable outstanding during the year ended December 31, 2007, as compared to the year ended December 31, 2006, partially offset by a decrease in interest income earned on funds held with intermediaries in connection with completing property transactions in accordance with Section 1031 of the Code.

Interest expense decreased by approximately \$1.8 million primarily due to a decrease in the weighted average interest rate for the year ended December 31, 2007 (6.45%), as compared to the year ended December 31, 2006 (6.72%) and due to an increase in capitalized interest for the year ended December 31, 2007 due to an increase in development activities, partially offset by an increase in the weighted average debt balance outstanding for the year ended December 31, 2007 (\$1,981.4 million), as compared to the year ended December 31, 2006 (\$1,878.5 million).

Amortization of deferred financing costs increased by \$0.5 million, or 20.4%, due primarily to financing fees incurred associated with the issuance of \$200.0 million of senior unsecured debt in September 2006.

In October 2005, we entered into an interest rate protection agreement which hedged the change in value of a build to suit development project we were constructing. This interest rate protection agreement had a notional value of \$50.0 million, was based on the three month LIBOR rate, had a strike rate of 4.8675%, had an effective date of December 30, 2005 and a termination date of December 30, 2010. Per FAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, fair value and cash flow hedge accounting for hedges of non-financial assets and liabilities is limited to hedges of the risk of changes in the market price of the entire hedged item because changes in the price of an ingredient or component of a non-financial item generally do not have a predictable, separately measurable effect on the price of the item. Since the interest rate protection agreement is hedging a component of the change in value of the build to suit development, the

interest rate protection agreement does not qualify for hedge accounting and the change in value of the interest rate protection agreement is recognized immediately in net income as opposed to other comprehensive income. On January 5, 2006, we settled the interest rate protection agreement for a payment of \$0.2 million. Included in Mark-to-Market/Loss on Settlement of Interest Rate Protection Agreement for the year ended December 31, 2006 is the settlement and mark-to-market of the interest rate protection agreement.

In April 2006, we entered into interest rate protection agreements which we designated as cash flow hedges. Each of the interest rate protection agreements had a notional value of \$74.8 million, were effective from May 10, 2007 through May 10, 2012, and fixed the LIBOR rate at 5.42%. In September 2006, the interest rate protection agreements failed to qualify for hedge accounting since the actual debt issuance date was not within the range of dates we disclosed in our hedge designation. We settled the interest rate protection agreements and paid the counterparties \$2.9 million.

We recognized a \$0.4 million loss from early retirement of debt for the year ended December 31, 2007. This includes \$0.1 million write-off of financing fees associated with our previous line of credit agreement which was amended and restated on September 28, 2007. The loss from early retirement of debt also includes \$0.3 million due to early payoffs on mortgage loans.

Equity in income of joint ventures decreased by \$0.6 million primarily due to a decrease in our economic share of the gains and earn outs on property sales from the 2005 Development/Repositioning Joint Venture during the year ended December 31, 2007, partially offset by an increase in our economic share of the gains on property sales from the 2005 Core Joint Venture for the year ended December 31, 2007.

The year to date income tax provision (included in continuing operations, discontinued operations and gain of sale) decreased \$12.8 million, in the aggregate, due primarily to a decrease in rental income and gain on sale of real estate and an increase in general and administrative expenses, partially offset by an increase in joint venture fees and management/leasing fees, and a decrease in interest expense within the TRS.

The \$9.4 million gain on sale of real estate for the year ended December 31, 2007, resulted from the sale of three industrial properties and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations. The \$6.1 million gain on sale of real estate for the year ended December 31, 2006, resulted from the sale of several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations.

The following table summarizes certain information regarding the industrial properties included in our discontinued operations for the year ended December 31, 2007 and December 31, 2006.

	2007 (\$ in 000					
Total Revenues	\$	43,969	\$	82,561		
Property Expenses		(14,106)		(26,145)		
Depreciation and Amortization		(13,850)		(29,713)		
Gain on Sale of Real Estate		244,962		213,442		
Provision for Income Taxes		(38,044)		(51,102)		
Minority Interest		(28,178)		(24,594)		
Income from Discontinued Operations	\$	194,753	\$	164,449		

Income from discontinued operations (net of income taxes and minority interest) for the year ended December 31, 2007 reflects the results of operations and gain on sale of real estate relating to 161 industrial properties that were sold during the year ended December 31, 2007 and the results of operations of six properties that were identified as held for sale at December 31, 2007.

Income from discontinued operations (net of income taxes and minority interest) for the year ended December 31, 2006 reflects the results of operations of the 161 industrial properties that were sold during the year ended December 31, 2007, the results of operations of 125 industrial properties that were sold during the year ended December 31, 2006, the results of operations of the six industrial properties identified as held for

sale at December 31, 2007 and gain on sale of real estate relating to 125 industrial properties that were sold during the year ended December 31, 2006.

#### Comparison of Year Ended December 31, 2006 to Year Ended December 31, 2005

Our net income available to common stockholders was \$90.0 million and \$76.4 million for the years ended December 31, 2006 and 2005, respectively. Basic and diluted net income available to common stockholders were \$2.04 per share for the year ended December 31, 2006, and \$1.80 per share for the year ended December 31, 2005.

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the years ended December 31, 2006 and December 31, 2005. Same store properties are properties owned prior to January 1, 2005 and held as an operating property through December 31, 2006 and developments and redevelopments that were stabilized (generally defined as 90% occupied) prior to January 1, 2005 or were substantially completed for 12 months prior to January 1, 2005. Acquired properties are properties that were acquired subsequent to December 31, 2004 and held as an operating property through December 31, 2006. Sold properties are properties that were sold subsequent to December 31, 2004. (Re)Developments and land are land parcels and developments and redevelopments that were not: a) substantially complete 12 months prior to January 1, 2005 or b) stabilized prior to January 1, 2005. Other revenues are derived from the operations of our maintenance company, fees earned from our joint ventures, and other miscellaneous revenues. Contractor revenues and expenses represent revenues earned and expenses incurred in connection with the TRS acting as general contractor to construct industrial properties, including industrial properties for the 2005 Development/Repositioning Joint Ventures and also includes revenues and expenses related to the development of properties for third parties. Other expenses are derived from the operations of our maintenance company and other miscellaneous regional expenses.

At December 31, 2006 and 2005, the occupancy rates of our same store properties were 92.6% and 91.7%, respectively.

	2006	2005 (\$ in		\$ Change 000 s)		% Change
REVENUES Same Store Properties Acquired Properties Sold Properties (Re)Developments and Land, Not Included Above Other	\$ 257,525 86,150 27,072 22,217 29,981	\$	255,963 18,565 63,585 18,789 19,118	\$	1,562 67,585 (36,513) 3,428 10,863	0.6% 364.0% (57.4)% 18.2% 56.8%
Discontinued Operations	\$ 422,945 (82,561)	\$	376,020 (104,598)	\$	49,925 22,037	12.5% (21.1)%
Subtotal Revenues  Contractor Revenues	\$ 340,384 10,540	\$	271,422 16,241	\$	68,962 (5,701)	25.4% (35.1)%
Total Revenues	\$ 350,924	\$	287,663	\$	63,261	22.0%

Revenues from same store properties remained relatively unchanged. Revenues from acquired properties increased \$67.6 million due to the 252 industrial properties totaling approximately 30.6 million square feet of GLA acquired subsequent to December 31, 2004. Revenues from sold properties decreased \$36.5 million due to the 221 industrial properties totaling approximately 29.9 million square feet of GLA sold subsequent to December 31, 2004. Revenues from (re)developments and land increased by approximately \$3.4 million due primarily to an increase in properties placed in service during 2006 and 2005. Other revenues increased by approximately \$10.9 million due primarily to an increase in joint venture fees, partially offset by a decrease in assignment fees. Contractor revenues decreased \$5.7 million due to decreased third party development activity.

	2006 2005 (\$ in			Change s)	% Change		
PROPERTY AND CONTRACTOR EXPENSES	ф	07.047	ф	05.220	Φ.	1.007	2.19
Same Store Properties Acquired Properties	\$	87,047 21,784	\$	85,220 5,688	\$	1,827 16,096	2.1% 283.0%
Sold Properties		7,603		19,385		(11,782)	(60.8)%
(Re)Developments and Land, Not Included Above		9,512		9,005		507	5.6%
Other		15,429		11,321		4,108	36.3%
	\$	141,375	\$	130,619	\$	10,756	8.2%
Discontinued Operations		(26,145)		(35,447)		9,302	(26.2)%
Property Expenses	\$	115,230	\$	95,172	\$	20,058	21.1%
Contractor Expenses		10,263		15,574		(5,311)	(34.1)%
Total Property and Contractor Expenses	\$	125,493	\$	110,746	\$	14,747	13.3%

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance, other property related expenses and contractor expenses. Property expenses from same store properties increased \$1.8 million or 2.1% primarily due to an increase of \$1.1 million in utility expense attributable to increases in gas and electric costs and an increase of \$0.8 million in real estate tax expense. Property expenses from acquired properties increased by \$16.1 million primarily due to properties acquired subsequent to December 31, 2004. Property expenses from sold properties decreased \$11.8 million due to properties sold subsequent to December 31, 2004. Property expenses from (re)developments and land increased by approximately \$0.5 million due primarily to an increase in properties placed in service during 2006 and 2005. Other expenses increased \$4.1 million due primarily to increases in employee compensation. Contractor expenses decreased \$5.3 million due to decreased third party development activity.

General and administrative expense increased by approximately \$21.7 million, or 38.9%, due primarily to increases in employee compensation related to compensation for new employees as well as an increase in incentive compensation.

	2006			2005 (\$ in	Change s)	% Change	
DEPRECIATION AND OTHER AMORTIZATION							
Same Store Properties	\$	82,896	\$	84,009	\$ (1,113)	(1.3)%	
Acquired Properties		51,652		11,808	39,844	337.4%	
Sold Properties		9,584		20,644	(11,060)	(53.6)%	
(Re)Developments and Land, Not Included Above		14,250		10,169	4,081	40.1%	
Corporate Furniture, Fixtures and Equipment		1,913		1,371	542	39.5%	

Discontinued Operations	160,295	128,001	32,294	25.2%
	(29,713)	(33,511)	3,798	(11.3)%
Total Depreciation and Other Amortization	\$ 130,582	\$ 94,490	\$ 36,092	38.2%

Depreciation and other amortization for same store properties remained relatively unchanged. Depreciation and other amortization from acquired properties increased by \$39.8 million due to properties acquired subsequent to December 31, 2004. Depreciation and other amortization from sold properties decreased by \$11.1 million due to properties sold subsequent to December 31, 2004. Depreciation and other amortization for (re)developments and land increased \$4.1 million due primarily to accelerated depreciation on one property in Columbus, OH which was razed during the year ended December 31, 2006. Amortization of corporate

furniture, fixtures and equipment increased \$0.5 million primarily due to expansion and improvement to corporate offices.

Interest income remained relatively unchanged.

In April 2006, we entered into interest rate protection agreements which we designated as cash flow hedges. Each of the interest rate protection agreements had a notional value of \$74.8 million, were effective from May 10, 2007 through May 10, 2012, and fixed the LIBOR rate at 5.42%. In September 2006, the interest rate protection agreements failed to qualify for hedge accounting since the actual debt issuance date was not within the range of dates we disclosed in our hedge designation. We settled the interest rate protection agreements and paid the counterparties \$2.9 million. In October 2005, we entered into an interest rate protection agreement which hedged the change in value of a build-to-suit development project we were constructing. This interest rate protection agreement did not qualify for hedge accounting. We recognized a loss of \$0.2 million related to this interest rate protection agreement for the year ended December 31, 2006. Both transactions are recognized in the mark-to-market/(loss) gain on settlement of interest rate protection agreements caption on the consolidated statement of operations.

We recognized a \$0.6 million gain related to the settlement/mark-to-market of two interest rate protection agreements we entered into during 2005 in order to hedge the change in value of a build-to-suit development project as well as \$0.2 million in deferred gain that was reclassified out of other comprehensive income relating to a settled interest rate protection agreement that no longer qualified for hedge accounting.

Interest expense increased by approximately \$12.8 million due primarily to an increase in the weighted average debt balance outstanding for the year ended December 31, 2006 (\$1,878.5 million) as compared to the year ended December 31, 2005 (\$1,690.2 million), an increase in the weighted average interest rate for the year ended December 31, 2006 (6.72%) as compared to the year ended December 31, 2005 (6.63%), partially offset by an increase in capitalized interest for the year ended December 31, 2006 due to an increase in development activities.

Amortization of deferred financing costs increased by approximately \$0.5 million, or 25.5%, due primarily to financing fees incurred associated with the amendment and restatement of our Unsecured Line of Credit in August 2005, the issuance of the 2016 Notes in January 2006 and the issuance of the 2011 Exchangeable Notes in September 2006.

We recognized approximately \$0.08 million of gain on the early retirement of debt for the year ended December 31, 2005, comprised of \$0.05 million write-off of financing fees associated with our previous line of credit agreement which was amended and restated on August 23, 2005. The gain on early retirement of debt also includes a payment of \$0.3 million of fees and a write-off of loan premium of \$0.4 million on a \$13.7 million mortgage loan which was assumed by the buyers of the related properties on July 13, 2005.

Equity in income of joint ventures increased by approximately \$27.0 million due primarily to our economic share of gains and earn outs on property sales from the 2005 Development/Repositioning Joint Venture and the 2005 Core Joint Venture during the year ended December 31, 2006.

The income tax provision (included in continuing operations, discontinued operations and gain on sale) increased by \$22.9 million, in the aggregate, due primarily to an increase in the gain on sale of real estate, joint venture fees, equity in net income of joint ventures, partially offset by an increase in interest expense and an increase in general and administrative expense within the TRS.

The \$6.1 million gain on sale of real estate for the year ended December 31, 2006 resulted from the sale of several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations. The

\$29.6 million gain on sale of real estate for the year ended December 31, 2005 resulted from the sale of ten industrial properties and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations.

The following table summarizes certain information regarding the industrial properties included in our discontinued operations for the years ended December 31, 2006 and December 31, 2005.

	Year Ended December 31,		
	2006	2005	
	(\$ in 000	s)	
Total Revenues	\$ 82,561 \$	104,598	
Property Expenses	(26,145)	(35,447)	
Interest Expense		(373)	
Depreciation and Amortization	(29,713)	(33,511)	
Gain on Sale of Real Estate	213,442	132,139	
Provision for Income Taxes	(51,102)	(23,898)	
Minority Interest	(24,594)	(18,886)	
Income from Discontinued Operations	164,449	124,622	

Income from discontinued operations, net of income taxes and minority interest, for the year ended December 31, 2006 reflects the results of operations of industrial properties that were sold during the year ended December 31, 2007, the results of operations and gain on sale of real estate of \$213.4 million relating to 125 industrial properties that were sold during the year ended December 31, 2006 and the results of operations of six properties that were identified as held for sale at December 31, 2007.

Income from discontinued operations, net of income taxes and minority interest, for the year ended December 31, 2005 reflects the results of operations of industrial properties that were sold during the years ended December 31, 2007 and 2006, six properties that were identified as held for sale at December 31, 2007, the results of operations and gain on sale of real estate of \$132.1 million from the 86 industrial properties which were sold during the year ended December 31, 2005.

## LIQUIDITY AND CAPITAL RESOURCES

At December 31, 2007, our cash and restricted cash was approximately \$5.8 and \$24.9 million, respectively. Restricted cash is primarily comprised of cash held in escrow in connection with mortgage debt requirements and gross proceeds from the sales of certain industrial properties. These sales proceeds will be disbursed as we exchange industrial properties under Section 1031 of the Code.

We have considered our short-term (one year or less) liquidity needs and the adequacy of our estimated cash flow from operations and other expected liquidity sources to meet these needs. We believe that our principal short-term liquidity needs are to fund normal recurring expenses, debt service requirements and the minimum distribution required to maintain our REIT qualification under the Code. We anticipate that these needs will be met with cash flows provided by operating and investment activities.

We expect to meet long-term (greater than one year) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements through the disposition of select assets, long-term unsecured indebtedness and the issuance of additional equity securities. On April 30, 2007 we filed a registration statement with the SEC covering an indefinite number or amount

of securities to be issued in the following three years.

We also may finance the development or acquisition of additional properties through borrowings under our Unsecured Line of Credit. At December 31, 2007, borrowings under our Unsecured Line of Credit bore interest at a weighted average interest rate of 5.787%. Our Unsecured Line of Credit bears interest at a floating rate of LIBOR plus 0.475% or the Prime Rate, at our election. As of February 15, 2008, we had approximately \$47.9 million available for additional borrowings under our Unsecured Line of Credit. Our Unsecured Line of Credit contains certain financial covenants including limitations on incurrence of debt and debt service coverage. Our access to borrowings may be limited if we fail to meet any of these covenants. Also, our

borrowing rate on our Unsecured Line of Credit may increase in the event of a downgrade on our unsecured notes by the rating agencies.

We currently have credit ratings from Standard & Poor s, Moody s and Fitch Ratings of BBB/Baa2/BBB, respectively. Our goal is to maintain our existing credit ratings. In the event of a downgrade, we believe we would continue to have access to sufficient capital; however, our cost of borrowing would increase and our ability to access certain financial markets may be limited.

#### Year Ended December 31, 2007

Net cash provided by operating activities of approximately \$92.7 million for the year ended December 31, 2007 was comprised primarily of net income before minority interest of approximately \$174.1 million and net distributions from joint ventures of \$1.3 million, offset by adjustments for non-cash items of approximately \$82.2 million and the net change in operating assets and liabilities of approximately \$0.5 million. The adjustments for the non-cash items of approximately \$82.2 million are primarily comprised of the gain on sale of real estate of approximately \$254.4 million and the effect of the straight-lining of rental income of approximately \$9.7 million, offset by depreciation and amortization of approximately \$179.3 million, the provision for bad debt of approximately \$2.2 million, and loss on early retirement of debt of approximately \$0.4 million.

Net cash provided by investing activities of approximately \$126.9 million for the year ended December 31, 2007 was comprised primarily of the net proceeds from the sale of real estate, the repayment of notes receivable, and distributions from our industrial real estate joint ventures, partially offset by the acquisition of real estate, development of real estate, capital expenditures related to the expansion and improvement of existing real estate, contributions to, and investments in, our industrial real estate joint ventures, the increase in restricted cash that is held by an intermediary for Section 1031 exchange purposes, and the funding of notes receivable.

During the year ended December 31, 2007, we acquired 105 industrial properties comprising approximately 8.6 million square feet of GLA and several land parcels. The purchase price of these acquisitions totaled approximately \$470.8 million, excluding costs incurred in conjunction with the acquisition of the industrial properties and land parcels. We also substantially completed the development of 15 industrial properties comprising approximately 3.7 million square feet of GLA at a cost of approximately \$114.8 million for the year ended December 31, 2007.

We invested approximately \$27.7 million in, and received total distributions of approximately \$54.2 million from, our industrial real estate joint ventures. As of December 31, 2007, our industrial real estate joint ventures owned 113 industrial properties comprising approximately 19.9 million square feet of GLA and several land parcels.

During the year ended December 31, 2007, we sold 164 industrial properties comprising approximately 13.7 million square feet of GLA and several land parcels. Net proceeds from the sales of the 164 industrial properties and several land parcels were approximately \$800.1 million.

Net cash used in financing activities of approximately \$230.0 million for the year ended December 31, 2007 was derived primarily from repayments of senior unsecured debt, common and preferred stock dividends and unit distributions, redemption of preferred stock, repayments on mortgage loans payable, purchase of treasury shares, other costs of senior unsecured debt, the repurchase of restricted stock from our employees to pay for withholding taxes on the vesting of restricted stock and costs incurred in connection with the early retirement of debt, partially offset by the net proceeds from the issuance of senior unsecured debt, net borrowings under our Unsecured Line of Credit, net proceeds from the exercise of stock options and a cash book overdraft.

During the year ended December 31, 2007, we repurchased 1,797,714 shares of our common stock, totaling approximately \$69.4 million.

On June 7, 2007, we redeemed the Series C Preferred Stock for \$25.00 per Depositary Share, or \$50.0 million in the aggregate, and paid a prorated second quarter dividend of \$0.40729 per Depositary Share, totaling approximately \$0.8 million.

For the year ended December 31, 2007, certain directors and employees of the Company exercised 19,600 non-qualified employee stock options. Net proceeds to us were approximately \$0.6 million.

On May 7, 2007, we issued the 2017 II Notes. Net of issuance discount, we received net proceeds of \$149.6 million from the issuance of the 2017 II Notes. In April 2006, we entered into interest rate protection agreements to fix the interest rate on the 2017 II Notes prior to issuance. We settled the effective portion of the interest rate protection agreements on May 1, 2007 for a payment of \$4.3 million which is included in other comprehensive income.

On May 15, 2007, we paid off and retired the 2007 Unsecured Notes in the amount of \$150.0 million.

## **Contractual Obligations and Commitments**

The following table lists our contractual obligations and commitments as of December 31, 2007 (In thousands):

		Payments Due by Period							
	Total	Less Than 1 Year		1-3 Years		3-5 Years		Over 5 Years	
Operating and Ground Leases* Real Estate Development*	\$ 52,764 64,641	\$	3,339 63,335	\$	5,821 1,306	\$	4,692	\$	38,912
Long-term Debt Interest Expense on Long-Term	1,958,553		3,111		148,412		933,757		873,273
Debt*	894,138		104,003		196,559		141,551		452,025
Total	\$ 2,970,096	\$	173,788	\$	352,098	\$	1,080,000	\$	1,364,210

#### **Off-Balance Sheet Arrangements**

Letters of credit are issued in most cases as pledges to governmental entities for development purposes. At December 31, 2007, we have \$9.6 million in outstanding letters of credit, none of which are reflected as liabilities on our balance sheet. We have no other off-balance sheet arrangements other than those disclosed on the Contractual Obligations and Commitments table above.

#### **Environmental**

We incurred environmental costs of approximately \$0.6 million and \$0.6 million in 2007 and 2006, respectively. We estimate 2008 costs of approximately \$0.5 million. We estimate that the aggregate cost which needs to be expended in 2008 and beyond with regard to currently identified environmental issues will not exceed approximately \$2.6 million.

## **Inflation**

<sup>\*</sup> Not on balance sheet.

For the last several years, inflation has not had a significant impact on the Company because of the relatively low inflation rates in our markets of operation. Most of our leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, many of the outstanding leases expire within six years which may enable us to replace existing leases with new leases at higher base rentals if rents of existing leases are below the then-existing market rate.

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#### **Market Risk**

The following discussion about our risk-management activities includes forward-looking statements that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. Our business subjects us to market risk from interest rates, and to a much lessor extent, foreign currency fluctuations.

#### **Interest Rate Risk**

This analysis presents the hypothetical gain or loss in earnings, cash flows or fair value of the financial instruments and derivative instruments which are held by us at December 31, 2007 that are sensitive to changes in the interest rates. While this analysis may have some use as a benchmark, it should not be viewed as a forecast.

In the normal course of business, we also face risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At December 31, 2007, \$1,624.5 million (approximately 83.5% of total debt at December 31, 2007) of our debt was fixed rate debt and \$322.1 million (approximately 16.5% of total debt at December 31, 2007) was variable rate debt. Currently, we do not enter into financial instruments for trading or other speculative purposes.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not our earnings or cash flows. Conversely, for variable rate debt, changes in the interest rate generally do not impact the fair value of the debt, but would affect our future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on us until we are required to refinance such debt. See Note 5 to the consolidated financial statements for a discussion of the maturity dates of our various fixed rate debt.

Based upon the amount of variable rate debt outstanding at December 31, 2007, a 10% increase or decrease in the interest rate on our variable rate debt would decrease or increase, respectively, future net income and cash flows by approximately \$1.9 million per year. A 10% increase in interest rates would decrease the fair value of the fixed rate debt at December 31, 2007 by approximately \$55.3 million to \$1,624.6 million. A 10% decrease in interest rates would increase the fair value of the fixed rate debt at December 31, 2007 by approximately \$59.3 million to \$1,739.2 million.

The use of derivative financial instruments allows us to manage risks of increases in interest rates with respect to the effect these fluctuations would have on our earnings and cash flows. As of December 31, 2007, we had no outstanding derivative instruments.

#### Foreign Currency Exchange Rate Risk

Owning, operating and developing industrial property outside of the United States exposes the Company to the possibility of volatile movements in foreign exchange rates. Changes in foreign currencies can affect the operating results of international operations reported in U.S. dollars and the value of the foreign assets reported in U.S. dollars. The economic impact of foreign exchange rate movements is complex because such changes are often linked to variability in real growth, inflation, interest rates, governmental actions and other factors. At December 31, 2007, the Company had only one property and one land parcel for which the U.S. dollar was not the functional currency. This property and land parcel are located in Ontario, Canada and use the Canadian dollar as their functional currency.

#### **Subsequent Events**

On January 22, 2008, we paid a fourth quarter 2007 distribution of \$0.7200 per share, totaling approximately \$36.1 million.

From January 1, 2008 to February 15, 2008, we awarded 2,168 shares of restricted common stock to certain Directors. These shares of restricted common stock had a fair value of approximately \$0.1 million on

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the date of grant. The restricted common stock vest over a period of five years. Compensation expense will be charged to earnings over the respective vesting period.

From January 1, 2008 to February 15, 2008, we acquired 11 industrial properties and several land parcels for a total estimated investment of approximately \$79.1 million. We also sold three industrial properties and one land parcel for approximately \$3.6 million of gross proceeds during this period.

In January 2008, we entered into two interest rate protection agreements which fixed the interest rate on forecasted offerings of unsecured debt which we designated as cash flow hedges (the January 2008 Agreements ). The January 2008 Agreements each have a notional value of \$59.8 million and are effective from May 15, 2009 through May 15, 2014. The January 2008 Agreements fix the LIBOR rate at 4.0725% and 4.0770%, respectively.

#### **Related Party Transactions**

We periodically engage in transactions for which CB Richard Ellis, Inc. acts as a broker. A relative of Michael W. Brennan, the President and Chief Executive Officer and a director of the Company, is an employee of CB Richard Ellis, Inc. For the years ended December 31, 2007, 2006 and 2005 this relative received approximately \$0.2, \$0.3, and \$0.3 million in brokerage commissions.

#### Other

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* which establishes a common definition of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. For financial assets and liabilities and nonfinancial assets and liabilities that are remeasured at least annually, this statement is effective for fiscal years beginning after November 15, 2007. We do not expect that the implementation of this statement will have a material effect on our consolidated financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* which permits entities to choose to measure many financial instruments and certain other items at fair value. This statement is effective for fiscal years beginning after November 15, 2007. We do not expect that the implementation of this statement will have a material effect on our consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in it s financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS 141R is effective for financial statements issued for fiscal years beginning after December 15, 2008. We are currently evaluating the potential impact of adoption of SFAS 141R on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160. *Noncontrolling Interests in Consolidated Financial Statements-and Amendment of ARB No. 51* (SFAS 160) SFAS 160 establishes accounting and reporting standards pertaining to ownership interests in subsidiaries held by parties other than the parent, the amount of net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest, and the valuation of any retained noncontrolling equity investment when a subsidiary is deconsolidated. This statement also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008. We are

currently evaluating the potential impact of adoption of SFAS 160 on our consolidated financial statements.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Response to this item is included in Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations above.

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#### Item 8. Financial Statements and Supplementary Data

See Index to Financial Statements and Financial Statement Schedule included in Item 15.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our periodic reports pursuant to the Securities Exchange Act of 1934 (the Exchange Act ) is recorded, processed, summarized, and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required financial disclosure.

We carried out an evaluation, under the supervision and with the participation of our management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based upon this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

#### Management s Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Our management has assessed the effectiveness of our internal control over financial reporting as of December 31, 2007. In making its assessment of internal control over financial reporting, management used the criteria described in the Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Our management has concluded that, as of December 31, 2007, our internal control over financial reporting was effective.

The effectiveness of our internal control over financial reporting as of December 31, 2007 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears herein within Item 15. See Report of Independent Registered Public Accounting Firm.

#### **Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting that occurred during the fourth quarter of 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information

None.

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#### **PART III**

Item 10, 11, 12, 13 and 14.

Directors, Executive Officers and Corporate Governance, Executive Compensation, Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters, Certain Relationships and Related Transactions and Director Independence and Principal Accountant Fees and Services

The information required by Item 10, Item 11, Item 12, Item 13 and Item 14 is hereby incorporated or furnished, solely to the extent required by such item, from the Company s definitive proxy statement, which is expected to be filed with the SEC no later than 120 days after the end of the Company s fiscal year. Information from the Company s definitive proxy statement shall not be deemed to be filed or soliciting material, or subject to liability for purposes of Section 18 of the Securities Exchange Act of 1934 to the maximum extent permitted under the Exchange Act.

#### **PART IV**

#### Item 15. Exhibits and Financial Statement Schedules

- (a) Financial Statements, Financial Statement Schedule and Exhibits
- (1 & 2) See Index to Financial Statements and Financial Statement Schedule.
- (3) Exhibits:

**Exhibits** 

#### **Description**

- 3.1 Amended and Restated Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.2 Amended and Restated Bylaws of the Company, dated September 4, 1997 (incorporated by reference to Exhibit 1 of the Company s Form 8-K, dated September 4, 1997, as filed on September 29, 1997, File No. 1-13102)
- 3.3 Articles of Amendment to the Company's Articles of Incorporation, dated June 20, 1994 (incorporated by reference to Exhibit 3.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.4 Articles of Amendment to the Company's Articles of Incorporation, dated May 31, 1996 (incorporated by reference to Exhibit 3.3 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.5 Articles Supplementary relating to the Company s 6.236% Series F Flexible Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 3.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 3.6 Articles Supplementary relating to the Company s 7.236% Series G Flexible Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 3.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 3.7 Articles Supplementary relating to the Company s Junior Participating Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 4.10 of Form S-3 of the Company and First Industrial, L.P. dated September 24, 1997, Registration No. 333-29879)

3.8

- Articles Supplementary relating to the Company s 7.25% Series J Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company filed January 17, 2006, File No. 1-13102)
- 3.9 Articles Supplementary relating to the Company s 7.25% Series K Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 1.6 of the Form 8-A of the Company, as filed on August 18, 2006, File No. 1-13102)

**Exhibits Description** 

- 4.1 Deposit Agreement, dated May 27, 2004, by and among the Company, EquiServe Inc. and EquiServe Trust Company, N.A. and holders from time to time of Series F Depositary Receipts (incorporated by reference to Exhibit 4.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 4.2 Deposit Agreement, dated May 27, 2004, by and among the Company, EquiServe Inc. and EquiServe Trust Company, N.A. and holders from time to time of Series G Depositary Receipts (incorporated by reference to Exhibit 4.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 4.3 Remarketing Agreement, dated May 27, 2004, relating to 50,000 depositary shares, each representing 1/100 of a share of the Series F Flexible Cumulative Redeemable Preferred Stock, by and among Lehman Brothers Inc., the Company and First Industrial, L.P. (incorporated by reference to Exhibit 1.2 of the Form 8-K of the Company, dated May 27, 2004, File No. 1-13102)
- 4.4 Remarketing Agreement, dated May 27, 2004, relating to 25,000 depositary shares, each representing 1/100 of a share of the Series G Flexible Cumulative Redeemable Preferred Stock, by and among Lehman Brothers Inc., the Company and First Industrial, L.P. (incorporated by reference to Exhibit 1.3 of the Form 8-K of the Company, dated May 27, 2004, File No. 1-13102)
- 4.5 Deposit Agreement, dated January 13, 2006, by and among the Company, Computershare Shareholder Services, Inc. and Computershare Trust Company, N.A., as depositary, and holders from time to time of Series J Depositary Receipts (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, filed January 17, 2006, File No. 1-13102)
- 4.6 Deposit Agreement, dated August 21, 2006, by and among the Company, Computershare Shareholder Services, Inc. and Computershare Trust Company, N.A., as depositary, and holders from time to time of Series K Depositary Receipts (incorporated by reference to Exhibit 1.7 of the Form 8-A of the Company, as filed on August 18, 2006, File No. 1-13102)
- 4.7 Indenture, dated as of May 13, 1997, between First Industrial, L.P. and First Trust National Association, as Trustee (incorporated by reference to Exhibit 4.1 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1997, as amended by Form 10-Q/A No. 1 of the Company filed May 30, 1997, File No. 1-13102)
- 4.8 Supplemental Indenture No. 1, dated as of May 13, 1997, between First Industrial, L.P. and First Trust National Association as Trustee relating to \$150 million of 7.60% Notes due 2007 and \$100 million of 7.15% Notes due 2027 (incorporated by reference to Exhibit 4.2 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1997, as amended by Form 10-Q/A No. 1 of the Company filed May 30, 1997, File No. 1-13102)
- 4.9 Supplemental Indenture No. 2, dated as of May 22, 1997, between First Industrial, L.P. and First Trust National Association as Trustee relating to \$100 million of 73/8% Notes due 2011(incorporated by reference to Exhibit 4.4 of the Form 10-Q of First Industrial, L.P. for the fiscal quarter ended March 31, 1997, File No. 333-21873)
- 4.10 Supplemental Indenture No. 3 dated October 28, 1997 between First Industrial, L.P. and First Trust National Association providing for the issuance of Medium-Term Notes due Nine Months or more from Date of Issue (incorporated by reference to Exhibit 4.1 of Form 8-K of First Industrial, L.P., dated November 3, 1997, as filed November 3, 1997, File No. 333-21873)
- 4.11 7.50% Medium-Term Note due 2017 in principal amount of \$100 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.19 of the Company s Annual Report on Form 10-K for the year ended December 31, 1997, File No. 1-13102)
- 4.12 Trust Agreement, dated as of May 16, 1997, between First Industrial, L.P. and First Bank National Association, as Trustee (incorporated by reference to Exhibit 4.5 of the Form 10-Q of First Industrial, L.P.

for the fiscal quarter ended March 31, 1997, File No. 333-21873)

4.13 7.60% Notes due 2028 in principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.2 of the Form 8-K of First Industrial, L.P. dated July 15, 1998, File No. 333-21873)

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**Exhibits Description** 

- 4.14 Supplemental Indenture No. 5, dated as of July 14, 1998, between First Industrial, L.P. and U.S. Bank Trust National Association, relating to First Industrial, L.P. s 7.60% Notes due July 15, 2028 (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P. dated July 15, 1998, File No. 333-21873)
- 4.15 7.375% Note due 2011 in principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.15 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.16 Supplemental Indenture No. 6, dated as of March 19, 2001, between First Industrial, L.P. and U.S. Bank Trust National Association, relating to First Industrial, L.P. s 7.375% Notes due March 15, 2011 (incorporated by reference to Exhibit 4.16 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.17 Registration Rights Agreement, dated as of March 19, 2001, among First Industrial, L.P. and Credit Suisse First Boston Corporation, Chase Securities, Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Salomon Smith Barney, Inc., Banc of America Securities LLC, Banc One Capital Markets, Inc. and UBS Warburg LLC (incorporated by reference to Exhibit 4.17 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.18 Supplemental Indenture No. 7 dated as of April 15, 2002, between First Industrial, L.P. and U.S. Bank National Association, relating to First Industrial, L.P. s 6.875% Notes due 2012 and 7.75% Notes due 2032 (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P. dated April 4, 2002, File No. 333-21873)
- 4.19 Form of 6.875% Notes due in 2012 in the principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.2 of the Form 8-K of First Industrial, L.P., dated April 4, 2002, File No. 333-21873)
- 4.20 Form of 7.75% Notes due 2032 in the principal amount of \$50.0 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.3 of the Form 8-K of First Industrial, L.P., dated April 4, 2002, File No. 333-21873)
- 4.21 Supplemental Indenture No. 8, dated as of May 17, 2004, relating to 6.42% Senior Notes due June 1, 2014, by and between First Industrial, L.P. and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P., dated May 27, 2004, File No. 333-21873)
- 4.22 Supplemental Indenture No. 9, dated as of June 14, 2004, relating to 5.25% Senior Notes due 2009, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P., dated June 17, 2004, File No. 333-21873)
- 4.23 Supplemental Indenture No. 10, dated as of January 10, 2006, relating to 5.75% Senior Notes due 2016, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company, filed January 11, 2006, File No. 1-13102)
- 4.24 Indenture dated as of September 25, 2006 among First Industrial, L.P., as issuer, the Company, as guarantor, and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.1 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.25 Form of 4.625% Exchangeable Senior Note due 2011 (incorporated by reference to Exhibit 4.2 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.26 Registration Rights Agreement dated September 25, 2006 among the Company, First Industrial, L.P. and the Initial Purchasers named therein (incorporated by reference to Exhibit 10.1 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.27 Supplemental Indenture No. 11, dated as of May 7, 2007, relating to 5.95% Senior Notes due 2017, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to

Exhibit 4.1 of the Form 8-K of the Company, filed May 5, 2007, File No. 1-13102)

**Exhibits** Description

- 10.1 Eleventh Amended and Restated Partnership Agreement of First Industrial, L.P. dated August 21, 2006 (the LP Agreement ) (incorporated by reference to Exhibit 10.2 of the Form 8-K of the Company, filed August 22, 2006, File No. 1-13102)
- Sales Agreement by and among the Company, First Industrial, L.P. and Cantor Fitzgerald & Co. dated September 16, 2004 (incorporated by reference to Exhibit 1.1 of the Form 8-K of the Company, dated September 16, 2004, File No. 1-13102)
- 10.3 Registration Rights Agreement, dated April 29, 1998, relating to the Company s Common Stock, par value \$0.01 per share, between the Company, the Operating Partnership and Merrill Lynch, Pierce, Fenner & Smith Incorporated (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company dated May 1, 1998, File No. 1-13102)
- 10.4 Non-Competition Agreement between Jay H. Shidler and First Industrial Realty Trust, Inc. (incorporated by reference to Exhibit 10.16 of the Company s Annual Report on Form 10-K for the year ended December 31, 1994, File No. 1-13102)
- 10.5 Form of Non-Competition Agreement between each of Michael T. Tomasz, Paul T. Lambert, Michael J. Havala, Michael W. Brennan, Michael G. Damone, Duane H. Lund, and Johannson L. Yap and First Industrial Realty Trust, Inc. (incorporated by reference to Exhibit 10.14 to the Company s Registration Statement on Form S-11, File No. 33-77804)
- 10.6 1994 Stock Incentive Plan (incorporated by reference to Exhibit 10.37 of the Company s Annual Report on Form 10-K for the year ended December 31, 1994, File No. 1-13102)
- 10.7 First Industrial Realty Trust, Inc. Deferred Income Plan (incorporated by reference to Exhibit 10 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1996, File No. 1-13102)
- 10.8 Contribution Agreement, dated March 19, 1996, among FR Acquisitions, Inc. and the parties listed on the signature pages thereto (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, dated April 3, 1996, File No. 1-13102)
- 10.9 Contribution Agreement, dated January 31, 1997, among FR Acquisitions, Inc. and the parties listed on the signature pages thereto (incorporated by reference to Exhibit 10.58 of the Company s Annual Report on Form 10-K for the year ended December 31, 1996, File No. 1-13102)
- 10.10 Employment Agreement, dated June 21, 2005, between the Company and Michael W. Brennan (incorporated by reference to Exhibit 10.1 of the Company s Form 8-K filed June 24, 2005 File No. 1-13102)
- 10.11 1997 Stock Incentive Plan (incorporated by reference to Exhibit 10.62 of the Company s Annual Report on Form 10-K for the year ended December 31, 1996, File No. 1-13102)
- 10.12 2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.34 of the Company s Annual Report on Form 10-K for the year ended December 31, 2001, File No. 1-13102)
- 10.13 Employment Agreement, dated March 31, 2002, between First Industrial Realty Trust, Inc. and Michael J. Havala (incorporated by reference to Exhibit 10.1 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
- 10.14 Employment Agreement, dated March 31, 2002, between First Industrial Realty Trust, Inc. and Johannson L. Yap (incorporated by reference to Exhibit 10.2 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
- 10.15 Employment Agreement, dated March 25, 2002, between First Industrial Realty Trust, Inc. and David P. Draft (incorporated by reference to Exhibit 10.3 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
- 10.16 Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.3 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)

10.17

- Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.4 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 10.18 Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.5 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 10.19 Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.6 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)

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Exhibits	Description
10.20	Fifth Amended and Restated Unsecured Revolving Credit Agreement, dated as of September 28, 2007, among First Industrial, L.P., First Industrial Realty Trust, Inc., JP Morgan Chase Bank, NA and certain other banks (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed October 1, 2007, File No. 1-13102)
10.21	Form of Restricted Stock Agreement (Director s Annual Retainer) (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed May 19, 2006, File No. 1-13102)
10.22	Amendment No. 1 to the Company s 2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2006, File No. 1-13102)
10.23	Amendment No. 2 to the Company s 2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2007, File No. 1-13102)
10.24 *	Amendment No. 1 to the Company s 1994 Stock Incentive Plan
10.25 *	Amendment No. 1 to the Company s 1997 Stock Incentive Plan
10.26 *	Form of Director Restricted Stock Award Agreement
10.27 *	Form of Director Restricted Stock Award Agreement
10.28 *	Form of Employee Restricted Stock Award Agreement
10.29 *	Form of Employee Restricted Stock Award Agreement
10.30 *	Employment Agreement dated January 30, 2006 between First Industrial Development Services, Inc. and Gerald A. Pientka
10.31	Employment Agreement dated September 10, 2007 between First Industrial Realty Trust, Inc. and Robert Cutlip (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed September 12, 2007, File No. 1-13102)
21*	Subsidiaries of the Registrant
23*	Consent of PricewaterhouseCoopers LLP
31.1*	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended
31.2*	Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended
32**	Certification of the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<sup>\*</sup> Filed herewith.

Indicates a compensatory plan or arrangement contemplated by Item 15 a (3) of Form 10-K.

<sup>\*\*</sup> Furnished herewith.

#### **EXHIBIT INDEX**

**Exhibits** Description

- 3.1 Amended and Restated Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Form 10-O of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.2 Amended and Restated Bylaws of the Company, dated September 4, 1997 (incorporated by reference to Exhibit 1 of the Company s Form 8-K, dated September 4, 1997, as filed on September 29, 1997, File No. 1-13102)
- 3.3 Articles of Amendment to the Company's Articles of Incorporation, dated June 20, 1994 (incorporated by reference to Exhibit 3.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.4 Articles of Amendment to the Company's Articles of Incorporation, dated May 31, 1996 (incorporated by reference to Exhibit 3.3 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 1996, File No. 1-13102)
- 3.5 Articles Supplementary relating to the Company s 6.236% Series F Flexible Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 3.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 3.6 Articles Supplementary relating to the Company s 7.236% Series G Flexible Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 3.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 3.7 Articles Supplementary relating to the Company s Junior Participating Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 4.10 of Form S-3 of the Company and First Industrial, L.P. dated September 24, 1997, Registration No. 333-29879)
- 3.8 Articles Supplementary relating to the Company s 7.25% Series J Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company filed January 17, 2006, File No. 1-13102)
- 3.9 Articles Supplementary relating to the Company s 7.25% Series K Cumulative Redeemable Preferred Stock, \$0.01 par value (incorporated by reference to Exhibit 1.6 of the Form 8-A of the Company, as filed on August 18, 2006, File No. 1-13102)
- 4.1 Deposit Agreement, dated May 27, 2004, by and among the Company, EquiServe Inc. and EquiServe Trust Company, N.A. and holders from time to time of Series F Depositary Receipts (incorporated by reference to Exhibit 4.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 4.2 Deposit Agreement, dated May 27, 2004, by and among the Company, EquiServe Inc. and EquiServe Trust Company, N.A. and holders from time to time of Series G Depositary Receipts (incorporated by reference to Exhibit 4.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
- 4.3 Remarketing Agreement, dated May 27, 2004, relating to 50,000 depositary shares, each representing 1/100 of a share of the Series F Flexible Cumulative Redeemable Preferred Stock, by and among Lehman Brothers Inc., the Company and First Industrial, L.P. (incorporated by reference to Exhibit 1.2 of the Form 8-K of the Company, dated May 27, 2004, File No. 1-13102)
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- Series J Depositary Receipts (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, filed January 17, 2006, File No. 1-13102)
- 4.6 Deposit Agreement, dated August 21, 2006, by and among the Company, Computershare Shareholder Services, Inc. and Computershare Trust Company, N.A., as depositary, and holders from time to time of Series K Depositary Receipts (incorporated by reference to Exhibit 1.7 of the Form 8-A of the Company, as filed on August 18, 2006, File No. 1-13102)

**Exhibits Description** 

- 4.7 Indenture, dated as of May 13, 1997, between First Industrial, L.P. and First Trust National Association, as Trustee (incorporated by reference to Exhibit 4.1 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1997, as amended by Form 10-Q/A No. 1 of the Company filed May 30, 1997, File No. 1-13102)
- 4.8 Supplemental Indenture No. 1, dated as of May 13, 1997, between First Industrial, L.P. and First Trust National Association as Trustee relating to \$150 million of 7.60% Notes due 2007 and \$100 million of 7.15% Notes due 2027 (incorporated by reference to Exhibit 4.2 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1997, as amended by Form 10-Q/A No. 1 of the Company filed May 30, 1997, File No. 1-13102)
- 4.9 Supplemental Indenture No. 2, dated as of May 22, 1997, between First Industrial, L.P. and First Trust National Association as Trustee relating to \$100 million of 73/8% Notes due 2011(incorporated by reference to Exhibit 4.4 of the Form 10-Q of First Industrial, L.P. for the fiscal quarter ended March 31, 1997, File No. 333-21873)
- 4.10 Supplemental Indenture No. 3 dated October 28, 1997 between First Industrial, L.P. and First Trust National Association providing for the issuance of Medium-Term Notes due Nine Months or more from Date of Issue (incorporated by reference to Exhibit 4.1 of Form 8-K of First Industrial, L.P., dated November 3, 1997, as filed November 3, 1997, File No. 333-21873)
- 4.11 7.50% Medium-Term Note due 2017 in principal amount of \$100 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.19 of the Company s Annual Report on Form 10-K for the year ended December 31, 1997, File No. 1-13102)
- 4.12 Trust Agreement, dated as of May 16, 1997, between First Industrial, L.P. and First Bank National Association, as Trustee (incorporated by reference to Exhibit 4.5 of the Form 10-Q of First Industrial, L.P. for the fiscal quarter ended March 31, 1997, File No. 333-21873)
- 4.13 7.60% Notes due 2028 in principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.2 of the Form 8-K of First Industrial, L.P. dated July 15, 1998, File No. 333-21873)
- 4.14 Supplemental Indenture No. 5, dated as of July 14, 1998, between First Industrial, L.P. and U.S. Bank Trust National Association, relating to First Industrial, L.P. s 7.60% Notes due July 15, 2028 (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P. dated July 15, 1998, File No. 333-21873)
- 4.15 7.375% Note due 2011 in principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.15 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.16 Supplemental Indenture No. 6, dated as of March 19, 2001, between First Industrial, L.P. and U.S. Bank Trust National Association, relating to First Industrial, L.P. s 7.375% Notes due March 15, 2011 (incorporated by reference to Exhibit 4.16 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.17 Registration Rights Agreement, dated as of March 19, 2001, among First Industrial, L.P. and Credit Suisse First Boston Corporation, Chase Securities, Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Salomon Smith Barney, Inc., Banc of America Securities LLC, Banc One Capital Markets, Inc. and UBS Warburg LLC (incorporated by reference to Exhibit 4.17 of First Industrial, L.P. s Annual Report on Form 10-K for the year ended December 31, 2000, File No. 333-21873)
- 4.18 Supplemental Indenture No. 7 dated as of April 15, 2002, between First Industrial, L.P. and U.S. Bank National Association, relating to First Industrial, L.P. s 6.875% Notes due 2012 and 7.75% Notes due 2032 (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P. dated April 4, 2002, File No. 333-21873)

- 4.19 Form of 6.875% Notes due in 2012 in the principal amount of \$200 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.2 of the Form 8-K of First Industrial, L.P., dated April 4, 2002, File No. 333-21873)
- 4.20 Form of 7.75% Notes due 2032 in the principal amount of \$50.0 million issued by First Industrial, L.P. (incorporated by reference to Exhibit 4.3 of the Form 8-K of First Industrial, L.P., dated April 4, 2002, File No. 333-21873)

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**Exhibits** Description

- 4.21 Supplemental Indenture No. 8, dated as of May 17, 2004, relating to 6.42% Senior Notes due June 1, 2014, by and between First Industrial, L.P. and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P., dated May 27, 2004, File No. 333-21873)
- 4.22 Supplemental Indenture No. 9, dated as of June 14, 2004, relating to 5.25% Senior Notes due 2009, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of First Industrial, L.P., dated June 17, 2004, File No. 333-21873)
- 4.23 Supplemental Indenture No. 10, dated as of January 10, 2006, relating to 5.75% Senior Notes due 2016, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company, filed January 11, 2006, File No. 1-13102)
- 4.24 Indenture dated as of September 25, 2006 among First Industrial, L.P., as issuer, the Company, as guarantor, and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.1 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.25 Form of 4.625% Exchangeable Senior Note due 2011 (incorporated by reference to Exhibit 4.2 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.26 Registration Rights Agreement dated September 25, 2006 among the Company, First Industrial, L.P. and the Initial Purchasers named therein (incorporated by reference to Exhibit 10.1 of the current report on Form 8-K of First Industrial, L.P. dated September 25, 2006, File No. 333-21873)
- 4.27 Supplemental Indenture No. 11, dated as of May 7, 2007, relating to 5.95% Senior Notes due 2017, by and between the Operating Partnership and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company, filed May 5, 2007, File No. 1-13102)
- 10.1 Eleventh Amended and Restated Partnership Agreement of First Industrial, L.P. dated August 21, 2006 (the LP Agreement ) (incorporated by reference to Exhibit 10.2 of the Form 8-K of the Company, filed August 22, 2006, File No. 1-13102)
- Sales Agreement by and among the Company, First Industrial, L.P. and Cantor Fitzgerald & Co. dated September 16, 2004 (incorporated by reference to Exhibit 1.1 of the Form 8-K of the Company, dated September 16, 2004, File No. 1-13102)
- 10.3 Registration Rights Agreement, dated April 29, 1998, relating to the Company s Common Stock, par value \$0.01 per share, between the Company, the Operating Partnership and Merrill Lynch, Pierce, Fenner & Smith Incorporated (incorporated by reference to Exhibit 4.1 of the Form 8-K of the Company dated May 1, 1998, File No. 1-13102)
- 10.4 Non-Competition Agreement between Jay H. Shidler and First Industrial Realty Trust, Inc. (incorporated by reference to Exhibit 10.16 of the Company s Annual Report on Form 10-K for the year ended December 31, 1994, File No. 1-13102)
- 10.5 Form of Non-Competition Agreement between each of Michael T. Tomasz, Paul T. Lambert, Michael J. Havala, Michael W. Brennan, Michael G. Damone, Duane H. Lund, and Johannson L. Yap and First Industrial Realty Trust, Inc. (incorporated by reference to Exhibit 10.14 to the Company s Registration Statement on Form S-11, File No. 33-77804)
- 10.6 1994 Stock Incentive Plan (incorporated by reference to Exhibit 10.37 of the Company s Annual Report on Form 10-K for the year ended December 31, 1994, File No. 1-13102)
- 10.7 First Industrial Realty Trust, Inc. Deferred Income Plan (incorporated by reference to Exhibit 10 of the Form 10-Q of the Company for the fiscal quarter ended March 31, 1996, File No. 1-13102)
- 10.8 Contribution Agreement, dated March 19, 1996, among FR Acquisitions, Inc. and the parties listed on the signature pages thereto (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, dated April 3, 1996, File No. 1-13102)

Contribution Agreement, dated January 31, 1997, among FR Acquisitions, Inc. and the parties listed on the signature pages thereto (incorporated by reference to Exhibit 10.58 of the Company s Annual Report on Form 10-K for the year ended December 31, 1996, File No. 1-13102)

Exhibits	Description
10.10	Employment Agreement, dated June 21, 2005, between the Company and Michael W. Brennan (incorporated by reference to Exhibit 10.1 of the Company s Form 8-K filed June 24, 2005 File No. 1-13102)
10.11	1997 Stock Incentive Plan (incorporated by reference to Exhibit 10.62 of the Company s Annual Report on Form 10-K for the year ended December 31, 1996, File No. 1-13102)
10.12	2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.34 of the Company s Annual Report on Form 10-K for the year ended December 31, 2001, File No. 1-13102)
10.13	Employment Agreement, dated March 31, 2002, between First Industrial Realty Trust, Inc. and Michael J. Havala (incorporated by reference to Exhibit 10.1 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
10.14	Employment Agreement, dated March 31, 2002, between First Industrial Realty Trust, Inc. and Johannson L. Yap (incorporated by reference to Exhibit 10.2 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
10.15	Employment Agreement, dated March 25, 2002, between First Industrial Realty Trust, Inc. and David P. Draft (incorporated by reference to Exhibit 10.3 of the Form 10-Q of First Industrial Realty Trust, Inc. for the fiscal quarter ended March 31, 2002, File No. 1-13102)
10.16	Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.3 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
10.17	Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.4 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
10.18	Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.5 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
10.19	Form of Restricted Stock Award Agreement (incorporated by reference to Exhibit 10.6 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2004, File No. 1-13102)
10.20	Fifth Amended and Restated Unsecured Revolving Credit Agreement, dated as of September 28, 2007, among First Industrial, L.P., First Industrial Realty Trust, Inc., JP Morgan Chase Bank, NA and certain other banks (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed October 1, 2007, File No. 1-13102)
10.21	Form of Restricted Stock Agreement (Director s Annual Retainer) (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed May 19, 2006, File No. 1-13102)
10.22	Amendment No. 1 to the Company s 2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2006, File No. 1-13102)
10.23	Amendment No. 2 to the Company s 2001 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Form 10-Q of the Company for the fiscal quarter ended June 30, 2007, File No. 1-13102)
10.24 *	Amendment No. 1 to the Company s 1994 Stock Incentive Plan
10.25 *	* *
10.26 *	C C
10.27 *	C C
10.28 *	1 0
10.29 *	
10.30 *	and Gerald A. Pientka
10.31	Employment Agreement dated September 10, 2007 between First Industrial Realty Trust, Inc. and Robert Cutlip (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed September 12, 2007, File No. 1-13102)
21*	Subsidiaries of the Registrant

23\* Consent of PricewaterhouseCoopers LLP

Exhibits	Description
31.1*	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended
31.2*	Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended
32**	Certification of the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002

<sup>\*</sup> Filed herewith.

Indicates a compensatory plan or arrangement contemplated by Item 15 a (3) of Form 10-K.

<sup>\*\*</sup> Furnished herewith.

### FIRST INDUSTRIAL REALTY TRUST, INC.

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#### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of First Industrial Realty Trust, Inc.:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of First Industrial Realty Trust, Inc. and its subsidiaries ( the Company ) at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control* Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management s Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements and financial statement schedule and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Chicago, Illinois

February 25, 2008

### FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED BALANCE SHEETS

	December 31, 2007 (Dollars in the share and pe	ousai	_
ASSETS			
Assets:			
Investment in Real Estate:			
Land	\$ 655,523	\$	558,425
Buildings and Improvements	2,599,784		2,626,284
Construction in Progress	70,961		35,019
Less: Accumulated Depreciation	(509,981)		(465,418)
Net Investment in Real Estate	2,816,287		2,754,310
Real Estate Held for Sale, Net of Accumulated Depreciation and Amortization of			
\$3,038 and \$9,688 at December 31, 2007 and December 31, 2006, respectively	37,875		115,961
Cash and Cash Equivalents	5,757		16,135
Restricted Cash	24,903		15,970
Tenant Accounts Receivable, Net	9,665		8,014
Investments in Joint Ventures	57,543		55,527
Deferred Rent Receivable, Net	32,665		28,839
Deferred Financing Costs, Net	15,373		15,210
Deferred Leasing Intangibles, Net	87,019		86,265
Prepaid Expenses and Other Assets, Net	170,946		128,168
Total Assets	\$ 3,258,033	\$	3,224,399
LIABILITIES AND STOCKHOLDERS EQU	ITY		
Liabilities:			
Mortgage Loans Payable, Net	\$ 73,550	\$	77,926
Senior Unsecured Debt, Net	1,550,991		1,549,732
Unsecured Line of Credit	322,129		207,000
Accounts Payable and Accrued Expenses	146,308		119,027
Deferred Leasing Intangibles, Net	22,041		19,486
Rents Received in Advance and Security Deposits	31,425		30,844
Leasing Intangibles Held for Sale, Net of Accumulated Amortization of \$0 and			
\$183 at December 31, 2007 and December 31, 2006, respectively			2,310
Dividends Payable	37,311		42,548
Total Liabilities	2,183,755		2,048,873

Commitments and Contingencies Minority Interest	150,359	152,547
Stockholders Equity:  Proformed Stock (\$0.01 per value, 10.000,000 shares outhorized, 500, 250, 600, and		
Preferred Stock (\$0.01 par value, 10,000,000 shares authorized, 500, 250, 600, and 200 shares of Series F, G, J, and K Cumulative Preferred Stock, respectively,		
issued and outstanding at December 31, 2007, having a liquidation preference of		
\$100,000 per share (\$50,000), \$100,000 per share (\$25,000), \$250,000 per share		
(\$150,000), and \$250,000 per share (\$50,000), respectively. At December 31,		
2006, 10,000,000 shares authorized, 20,000, 500, 250, 600 and 200 shares of		
Series C, F, G, J and K Cumulative Preferred Stock, respectively, issued and		
outstanding, having a liquidation preference of \$2,500 per share (\$50,000),		
\$100,000 per share (\$50,000), \$100,000 per share (\$25,000), \$250,000 per share		
(\$150,000) and \$250,000 per share (\$50,000), respectively)		
Common Stock (\$0.01 par value, 100,000,000 shares authorized, 47,996,263 and		
47,537,030 shares issued and 43,672,149 and 45,010,630 shares outstanding at		
December 31, 2007 and December 31, 2006, respectively)	480	475
Additional Paid-in-Capital	1,354,674	1,388,311
Distributions in Excess of Accumulated Earnings	(281,587)	(284,955)
Accumulated Other Comprehensive Loss	(9,630)	(10,264)
Treasury Shares at Cost (4,324,114 and 2,526,400 shares at December 31, 2007		
and December 31, 2006, respectively)	(140,018)	(70,588)
Total Stockholders Equity	923,919	1,022,979
Total Liabilities and Stockholders Equity	\$ 3,258,033	\$ 3,224,399

The accompanying notes are an integral part of the financial statements.

### FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

			December 31, 2006		ember 31, December 3 2006 2005	
Revenues:						
Rental Income	\$	281,747	\$	239,448	\$	194,500
Tenant Recoveries and Other Income		117,552		100,936		76,922
Contractor Revenues		35,628		10,540		16,241
Total Revenues		434,927		350,924		287,663
Expenses:						
Property Expenses		129,403		115,230		95,172
General and Administrative		92,101		77,497		55,812
Depreciation and Other Amortization		153,682		130,582		94,490
Contractor Expenses		34,553		10,263		15,574
Total Expenses		409,739		333,572		261,048
Other Income/Expense:						
Interest Income		1,926		1,614		1,486
Interest Expense		(119,314)		(121,141)		(108,339)
Amortization of Deferred Financing Costs		(3,210)		(2,666)		(2,125)
Mark-to-Market/(Loss) Gain on Settlement of Interest Rate						
Protection Agreements				(3,112)		811
(Loss) Gain From Early Retirement of Debt		(393)				82
Total Other Income/Expense		(120,991)		(125,305)		(108,085)
Loss from Continuing Operations Before Equity in Income of						
Joint Ventures, Income Tax Benefit and Income Allocated To		(05 902)		(107.052)		(91.470)
Minority Interest  Equity in Income of Joint Ventures		(95,803)		(107,953)		(81,470)
Equity in Income of Joint Ventures Income Tax Benefit		30,045 10,571		30,673 9,882		3,699 14,337
Minority Interest Allocable to Continuing Operations		9,944		11,593		9,695
Minority interest Anocable to Continuing Operations		9,944		11,393		9,093
Loss from Continuing Operations Income from Discontinued Operations (Including Gain on Sale of Real Estate of \$244,962, \$213,442, and \$132,139 for the Years	f	(45,243)		(55,805)		(53,739)
Ended December 31, 2007, 2006 and 2005, respectively)		260,975		240,145		167,406
		(38,044)		(51,102)		(23,898)
		(,)		(-1,102)		(==,0,0)

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Provision for Income Taxes Allocable to Discontinued Operations (including \$36,032, \$47,511, and \$20,529 allocable to Gain on Sale of Real Estate for the Years Ended December 31, 2007, 2006 and 2005, respectively) Minority Interest Allocable to Discontinued Operations (28,178)(24,594)(18,886)Income Before Gain on Sale of Real Estate 149,510 108,644 70,883 Gain on Sale of Real Estate 9,425 6,071 29,550 Provision for Income Taxes Allocable to Gain on Sale of Real (3.082)(2,119)(10,871)Minority Interest Allocable to Gain on Sale of Real Estate (802)(514)(2,458)Net Income 155,051 112,082 87,104 Less: Preferred Dividends (21,320)(21,424)(10,688)Less: Redemption of Preferred Stock (2,017)(672)Net Income Available to Common Stockholders 131,714 \$ 89,986 \$ 76,416 Basic and Diluted Earnings Per Share: Loss from Continuing Operations Available to Common Stockholders \$ (1.43)\$ (1.69)\$ (1.14)\$ \$ \$ 2.94 Income from Discontinued Operations 4.42 3.74 \$ Net Income Available to Common Stockholders \$ 2.99 2.04 \$ 1.80 Weighted Average Shares Outstanding 44,086 44,012 42,431 Dividends/Distributions declared per Common Share/Unit Outstanding \$ 2.8500 \$ 2.8100 \$ 2.7850

The accompanying notes are an integral part of the financial statements.

### FIRST INDUSTRIAL REALTY TRUST, INC.

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Year Ended December 31, 2007		Year Ended December 31, 2006 (Dollars in thousa		Dec	ear Ended cember 31, 2005
Net Income	\$	155,051	\$	112,082	\$	87,104
Other Comprehensive Income (Loss):						
Settlement of Interest Rate Protection Agreements		(4,261)		(1,729)		
Reclassification of Settlement of Interest Rate Protection						
Agreements to Net Income						(159)
Mark-to-Market of Interest Rate Protection Agreements, Net of						
Tax Provision		3,819		(2,800)		(1,414)
Amortization of Interest Rate Protection Agreements		(916)		(912)		(1,085)
Foreign Currency Translation Adjustment, Net of Tax Provision		2,134				
Other Comprehensive (Income) Loss Allocable to Minority						
Interest		(142)		698		837
Other Comprehensive Income	\$	155,685	\$	107,339	\$	85,283

The accompanying notes are an integral part of the financial statements.

### FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

	Year Ended December 31, December 31, 2007 2006 (Dollars in thousand)			2005		
Preferred Stock Beginning of Year Issuance of Preferred Stock Redemption of Preferred Stock	\$		\$		\$	
Preferred Stock End of Year	\$		\$		\$	
Common Stock Beginning of Year Net Proceeds from the Issuance of Common Stock Issuance of Restricted Stock Repurchase and Retirement of Common Stock Restricted Stock Forfeitures Conversion of Units to Common Stock	\$	475 5	\$	470 1 3 (1) 2	\$	454 15 2 (1) (1)
Common Stock End of Year	\$	480	\$	475	\$	470
Additional Paid-In-Capital Beginning of Year Net Proceeds from the Issuance of Common Stock Issuance of Restricted Stock Repurchase and Retirement of Restricted Stock/Common Stock Restricted Stock Forfeitures	\$	1,388,311 567 (5) (3,210)	\$	1,384,712 3,819 (3) (2,463)	\$	1,142,356 56,109 8,379 (2,741) (2,825)
Call Spread Net Proceeds from the Issuance of Preferred Stock Redemption of Preferred Stock Conversion of Units to Common Stock Reclassification to initially adopt SFAS No. 123R Amortization of Restricted Stock Grants		(47,997) 2,858 14,150		(6,835) 192,624 (181,484) 5,142 (16,825) 9,624		181,484 1,950
Additional Paid-In-Capital End of Year	\$	1,354,674	\$	1,388,311	\$	1,384,712
Dist. In Excess of Accum. Earnings Beginning of Year Preferred Stock Dividends Distributions (\$2.8500, \$2.8100 and \$2.7850 per Share/Unit at	\$	(284,955) (21,320)	\$	(248,686) (21,424)	\$	(203,417) (10,688)
December 31, 2007, 2006 and 2005, respectively) Redemption of Preferred Stock Repurchase and Retirement of Restricted Stock/Common Stock		(146,126) (2,017) (728)		(144,720) (672) (269)		(139,168) (543)
Restricted Stock Forfeitures Net Income Before Minority Interest		174,087		125,597		(147) 98,753

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Minority Interest:			
Allocation of Income	(19,036)	(13,515)	(11,649)
Distributions (\$2.8500, \$2.8100 and \$2.7850 per Unit at	10.500	10.724	10.172
December 31, 2007, 2006 and 2005, respectively)	18,508	18,734	18,173
Dist. In Excess of Accum. Earnings End of Year	\$ (281,587)	\$ (284,955)	\$ (248,686)
Unearned Value of Rest. Stock Grants Beginning of Year Issuance of Restricted Stock Amortization of Restricted Stock Grants Restricted Stock Forfeitures	\$	\$ (16,825)	\$ (19,611) (8,381) 8,845 2,322
Reclassification to initially adopt SFAS No. 123R		16,825	2,322
Unearned Value of Rest. Stock Grants End of Year	\$	\$	\$ (16,825)
Treasury Shares, at cost Beginning of Year Purchase of Treasury Shares	\$ (70,588) (69,430)	\$ (70,588)	\$ (70,588)
Treasury Shares, at cost End of Year	\$ (140,018)	\$ (70,588)	\$ (70,588)
Accum. Other Comprehensive Loss Beginning of Year Settlement of Interest Rate Protection Agreements Reclassification of Settlement of Interest Rate Protection	\$ (10,264) (4,261)	\$ (5,521) (1,729)	\$ (3,700)
Agreements to Net Income Mark-to-Market of Interest Rate Protection Agreements, Net of			(159)
Tax Provision	3,819	(2,800)	(1,414)
Amortization of Interest Rate Protection Agreements	(916)	(912)	(1,085)
Foreign Currency Translation Adjustment, Net of Tax Provision	2,134		
Other Comprehensive (Income) Loss Allocable to Minority Interest	(142)	698	837
Accum. Other Comprehensive Loss End of Year	\$ (9,630)	\$ (10,264)	\$ (5,521)
Total Stockholders Equity at End of Year	\$ 923,919	\$ 1,022,979	\$ 1,043,562

The accompanying notes are an integral part of the financial statements.

### FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31, 2007  Year Ended December 31, 2006		Year Ended December 31, 2005
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net Income	\$ 155,051	\$ 112,082	\$ 87,104
Adjustments to Reconcile Net Income to Net Cash Provided by			
Operating Activities:			
Allocation of Income to Minority Interest	19,036	13,515	11,649
Depreciation	121,584	121,347	99,338
Amortization of Deferred Financing Costs	3,210	2,666	2,125
Other Amortization	54,556	40,965	33,728
Provision for Bad Debt	2,212	2,289	1,817
Mark-to-Market/Loss on Settlement of Interest Rate Protection			
Agreements		(16)	(143)
Loss (Gain) From Early Retirement of Debt	393		(82)
Equity in Income of Joint Ventures	(30,045)	(30,673)	(3,699)
Distributions from Joint Ventures	31,365	31,664	3,866
Decrease (Increase) in Developments for Sale Costs	1,209	5,883	(16,241)
Gain on Sale of Real Estate	(254,387)	(219,513)	(161,689)
Increase in Tenant Accounts Receivable and Prepaid Expenses	(20.140)	(16.504)	(22.271)
and Other Assets, Net	(20,140)	(16,524)	(23,371)
Increase in Deferred Rent Receivable	(9,710)	(10,154)	(9,459)
Increase in Accounts Payable and Accrued Expenses and Rents	10.400	6.020	24.407
Received in Advance and Security Deposits	18,408	6,020	24,407
Increase in Restricted Cash	(6)		
Net Cash Provided by Operating Activities	92,736	59,551	49,350
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of and Additions to Investment in Real Estate	(677,461)	(813,840)	(920,707)
Net Proceeds from Sales of Investments in Real Estate	800,147	907,428	537,252
Contributions to and Investments in Joint Ventures	(27,696)	(32,773)	(45,175)
Distributions from Joint Ventures	22,863	19,734	2,971
Funding of Notes Receivable	(8,385)		
Repayment and Sale of Mortgage Loans Receivable	26,350	34,987	83,561
(Increase) Decrease in Restricted Cash	(8,909)	13,611	(29,556)
Net Cash Provided by (Used in) Investing Activities	126,909	129,147	(371,654)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net Proceeds from the Issuance of Common Stock	567	3,462	55,754

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Proceeds from the Issuance of Preferred Stock		200,000	187,500
Preferred Stock Offering Costs		(7,103)	(5,906)
Redemption of Preferred Stock	(50,014)	(182,156)	
Repurchase of Restricted Stock	(3,938)	(2,660)	(3,285)
Proceeds from Senior Unsecured Debt	149,595	399,306	
Other Costs from Senior Unsecured Debt	(4,261)	(1,729)	
Repayment of Senior Unsecured Debt	(150,000)	(150,000)	(50,000)
Dividends/Distributions	(146,660)	(143,858)	(137,672)
Preferred Stock Dividends	(26,023)	(19,248)	(8,162)
Purchase of Treasury Shares	(69,430)		
Proceeds from Mortgage Loans Payable			1,167
Repayments of Mortgage Loans Payable	(41,475)	(12,618)	(1,987)
Proceeds from Unsecured Lines of Credit	879,129	779,300	647,500
Repayments on Unsecured Lines of Credit	(764,000)	(1,029,800)	(357,500)
Call Spread		(6,835)	
Debt Issuance Costs and Costs Incurred in Connection with the			
Early Retirement of Debt	(3,766)	(6,861)	(1,792)
Cash Book Overdraft.	253		
Net Cash (Used in) Provided by Financing Activities	(230,023)	(180,800)	325,617
Net (Decrease) Increase in Cash and Cash Equivalents	(10,378)	7,898	3,313
Cash and Cash Equivalents, Beginning of Period	16,135	8,237	4,924
Cash and Cash Equivalents, End of Period	\$ 5,757	\$ 16,135	\$ 8,237

The accompanying notes are an integral part of the financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share amounts)

# 1. Organization and Formation of Company

First Industrial Realty Trust, Inc. was organized in the state of Maryland on August 10, 1993. First Industrial Realty Trust, Inc. is a real estate investment trust (REIT) as defined in the Internal Revenue Code of 1986, (the Code). Unless the context otherwise requires, the terms the Company, we, us, and our refer to First Industrial Realty Trust, Inc., Findustrial L.P. and their other controlled subsidiaries. We refer to our operating partnership, First Industrial L.P., as the Operating Partnership, and our taxable REIT subsidiary, First Industrial Investment, Inc., as the TRS.

We began operations on July 1, 1994. Our operations are conducted primarily through the Operating Partnership, of which we are the sole general partner, and the TRS, of which the Operating Partnership is the sole stockholder. We also conduct operations through other partnerships, corporations, and limited liability companies, the operating data of which, together with that of the Operating Partnership and the TRS, is consolidated with that of the Company as presented herein.

We also own minority equity interests in, and provide various services to, five joint ventures which invest in industrial properties (the 2003 Net Lease Joint Venture, the 2005 Development/Repositioning Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program and the 2006 Land/Development Joint Venture ). We also owned economic interests in and provided various services to a sixth joint venture (the 1998 Core Joint Venture ). On January 31, 2007, we purchased the 90% equity interest from the institutional investor in the 1998 Core Joint Venture. Effective January 31, 2007, the assets and liabilities and results of operations of the 1998 Core Joint Venture are consolidated with the Company since we own 100% of the equity interest. Prior to January 31, 2007, the 1998 Core Joint Venture was accounted for under the equity method of accounting. Additionally, in December 2007, we entered into two new joint ventures, (the 2007 Canada Joint Venture and the 2007 Europe Joint Venture; together with 2003 Net Lease Joint Venture, 2005 Development/Repositioning Joint Venture and the 1998 Core Joint Venture, the Joint Ventures). At December 31, the 2007 Canada Joint Venture and the 2007 Europe Joint Venture did not own any properties. The operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. However, the operating data of the 2005 Development/Repositioning Joint Venture, referred to as FirstCal Industrial, LLC, is separately presented on a consolidated basis, separate from that of the Company.

As of December 31, 2007, we owned 885 industrial properties (inclusive of developments in progress) located in 28 states in the United States and one province in Canada, containing an aggregate of approximately 75.9 million square feet of gross leasable area (GLA).

Any references to the number of buildings and square footage in the financial statement footnotes are unaudited.

#### 2. Basis of Presentation

First Industrial Realty Trust, Inc. is the sole general partner of the Operating Partnership, with an approximate 87.1% and 87.3% ownership interest at December 31, 2007 and 2006, respectively. Minority interest at December 31, 2007 and 2006, represents the approximate 12.9% and 12.7%, respectively, aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

Our consolidated financial statements at December 31, 2007 and 2006 and for each of the years ended December 31, 2007, 2006 and 2005 include the accounts and operating results of the Company and our subsidiaries. Such financial statements present our minority equity interests in our joint ventures under the equity method of accounting. All intercompany transactions have been eliminated in consolidation.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 3. Summary of Significant Accounting Policies

In order to conform with generally accepted accounting principles, we are required in preparation of our financial statements to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of December 31, 2007 and 2006, and the reported amounts of revenues and expenses for each of the years ended December 31, 2007, 2006 and 2005. Actual results could differ from those estimates.

# Cash and Cash Equivalents

Cash and cash equivalents include all cash and liquid investments with an initial maturity of three months or less. The carrying amount approximates fair value due to the short term maturity of these investments.

#### Restricted Cash

At December 31, 2007 and 2006, restricted cash includes cash held in escrow in connection with mortgage debt requirements and gross proceeds from the sales of certain industrial properties. These sales proceeds will be disbursed as we exchange into properties under Section 1031 of the Internal Revenue Code. The carrying amount approximates fair value due to the short term maturity of these investments.

# Investment in Real Estate and Depreciation

Investment in Real Estate is carried at cost. We review our properties on a quarterly basis for impairment and provide a provision if impairments are found. To determine if an impairment may exist, we review our properties and identify those that have had either an event of change or event of circumstances warranting further assessment of recoverability (such as a decrease in occupancy). If further assessment of recoverability is needed, we estimate the future net cash flows expected to result from the use of the property and its eventual disposition, on an individual property basis. If the sum of the expected future net cash flows (undiscounted and without interest charges) is less than the carrying amount of the property on an individual property basis, we will recognize an impairment loss based upon the estimated fair value of such property. For properties we consider held for sale, we cease depreciating the properties and value the properties at the lower of depreciated cost or fair value, less costs to dispose. If circumstances arise that were previously considered unlikely, and, as a result, we decide not to sell a property previously classified as held for sale, we will reclassify such property as held and used. Such property is measured at the lower of its carrying amount (adjusted for any depreciation and amortization expense that would have been recognized had the property been continuously classified as held and used) or fair value at the date of the subsequent decision not to sell. To calculate the fair value of properties held for sale, we deduct from the estimated sales price of the property the estimated costs to close the sale. We classify properties as held for sale when our management has approved the properties for sale.

Interest costs, real estate taxes, compensation costs of development personnel and other directly related costs incurred during construction periods are capitalized and depreciated commencing with the date the property is substantially completed. Upon substantial completion, we reclassify construction in progress to building, tenant improvements and leasing commissions. Such costs begin to be capitalized to the development projects from the point we are undergoing necessary activities to get the development ready for its intended use and ceases when the development projects are

substantially completed and held available for occupancy. Depreciation expense is computed using the straight-line method based on the following useful lives:

	Years
Buildings and Improvements Land Improvements Furniture, Fixtures and Equipment	8 to 50 1 to 15 5 to 10
61	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Construction expenditures for tenant improvements, leasehold improvements and leasing commissions (inclusive of compensation costs of personnel attributable to leasing) are capitalized and amortized over the terms of each specific lease. Capitalized compensation costs of personnel attributable to leasing relate to time directly attributable to originating leases with independent third parties that result directly from and are essential to originating those leases and would not have been incurred had these leasing transactions not occurred. Repairs and maintenance are charged to expense when incurred. Expenditures for improvements are capitalized.

We account for all acquisitions entered into subsequent to June 30, 2001 in accordance with Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standard No. 141, Business Combinations (FAS 141). Upon acquisition of a property, we allocate the purchase price of the property based upon the fair value of the assets acquired, which generally consist of land, buildings, tenant improvements, leasing commissions and intangible assets including in-place leases, above market and below market leases and tenant relationships. We allocate the purchase price to the fair value of the tangible assets of an acquired property by valuing the property as if it were vacant. Acquired above and below market leases are valued based on the present value of the difference between prevailing market rates and the in-place rates over the remaining lease term. Acquired above and below market leases are amortized over the remaining non-cancelable terms of the respective leases as an adjustment to rental revenue on our consolidated statements of operations.

The purchase price is further allocated to in-place lease values and tenant relationships based on our evaluation of the specific characteristics of each tenant s lease and our overall relationship with the respective tenant. The value of in-place lease intangibles and tenant relationships, which are included as components of Deferred Leasing Intangibles, Net (see below) are amortized over the remaining lease term (and expected renewal periods of the respective lease for tenant relationships) as adjustments to depreciation and other amortization expense. If a tenant terminates its lease early, the unamortized portion of the tenant improvements, leasing commissions, above and below market leases, the in-place lease value and tenant relationships is immediately written off.

Deferred Leasing Intangibles, exclusive of deferred leasing intangibles held for sale, included in our total assets consist of the following:

		ember 31, 2007	December 31, 2006		
In-Place Leases Less: Accumulated Amortization	\$	86,398 (24,860)	\$	81,422 (15,361)	
	\$	61,538	\$	66,061	
Above Market Leases Less: Accumulated Amortization	\$	6,440 (2,519)	\$	6,933 (2,177)	
	\$	3,921	\$	4,756	
Tenant Relationships	\$	24,970	\$	16,657	

Less: Accumulated Amortization		(3,410)	(1,209)
		\$ 21,560	\$ 15,448
Total Deferred Leasing Intangibles, Net		87,019	86,265
	62		

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Deferred Leasing Intangibles, exclusive of deferred leasing intangibles held for sale, included in our total liabilities consist of the following:

Below Market Leases Less: Accumulated Amortization	December 31, 2007		
	\$ 31,668 (9,627)	\$	25,735 (6,249)
Total Deferred Leasing Intangibles, Net	\$ 22,041	\$	19,486

Amortization expense related to in-place leases and tenant relationships of deferred leasing intangibles was \$23,913, \$17,403, and \$9,160 for the years ended December 31, 2007, 2006, and 2005, respectively. Rental revenues increased by \$4,265, \$3,656, and \$2,427 related to amortization of above/(below) market leases for the years ended December 31, 2007, 2006, and 2005, respectively. We will recognize net amortization expense related to deferred leasing intangibles over the next five years, for properties owned as of December 31, 2007, as follows:

	An of In-Pl	imated Net nortization ace Leases and Relationships	Estimated Net Increase to Rental Revenues Related to Above and Below Market Leases		
2008	\$	15,110	\$	3,948	
2009		12,829		3,160	
2010		11,046		2,373	
2011		9,592		1,480	
2012		7,942		1,077	

# Contractor Revenues and Expenses

During 2007 and 2006, the TRS entered into contracts with third parties to construct industrial properties and also acted as general contractor to construct industrial properties, including properties for the 2005

Development/Repositioning Joint Venture during 2007. We use the percentage-of-completion contract method to recognize revenue. Using this method, revenues are recorded based on estimates of the percentage of completion of individual contracts. The percentage of completion estimates are based on a comparison of the contract expenditures incurred to the estimated final costs. Changes in job performance, job conditions and estimated profitability may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

# Foreign Currency Transactions and Translation

During 2007, we owned one industrial property and one land parcel located in Toronto, Canada for which the functional currency was determined to be the Canadian dollar. The assets and liabilities of this industrial property and land parcel are translated to U.S. dollars from the Canadian dollar based on the current exchange rate prevailing at each balance sheet date and any resulting translation adjustments are included in accumulated other comprehensive income (loss). The revenues and expenses of this property and land parcel are translated into U.S. dollars using the average exchange rates prevailing during the periods presented.

# **Deferred Financing Costs**

Deferred financing costs include fees and costs incurred to obtain long-term financing. These fees and costs are being amortized over the terms of the respective loans. Accumulated amortization of deferred financing costs was \$15,089 and \$13,863 at December 31, 2007 and 2006, respectively. Unamortized deferred financing costs are written-off when debt is retired before the maturity date.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Investments in Joint Ventures

Investments in Joint Ventures represent our minority equity interests in our joint ventures. We account for our Investments in Joint Ventures under the equity method of accounting, as we do not have operational control or a majority voting interest. Under the equity method of accounting, our share of earnings or losses of our Joint Ventures is reflected in income as earned and contributions or distributions increase or decrease, respectively, our Investments in Joint Ventures as paid or received, respectively. Differences between our carrying value of our Investments in Joint Ventures and our underlying equity of such Joint Ventures are amortized over the respective lives of the underlying assets.

# **Stock Based Compensation**

Effective January 1, 2006 we adopted Statement of Financial Accounting Standards No. 123R, Share Based Payment (FAS 123R), using the modified prospective application method, which requires measurement of compensation cost for all stock-based awards at fair value on the date of grant and recognition of compensation over the service period for awards expected to vest. For the year ended December 31, 2005, we accounted for our stock incentive plans under the recognition and measurement principles of Statement of Financial Accounting Standards No. 123, Accounting for Stock Based Compensation for all new issuances of stock based compensation. At January 1, 2006, we did not have any unvested option awards and we had accounted for our previously issued restricted stock awards at fair value. Accordingly, the adoption of FAS 123R did not require us to recognize a cumulative effect of a change in accounting principle. We reclassified \$16,825 from the Unearned Value of Restricted Stock Grants caption within Stockholder s Equity to Additional Paid in Capital during the year ended December 31, 2006 in accordance with the provisions of FAS 123R.

Prior to January 1, 2003, we accounted for our stock incentive plans under the recognition measurement principles of Accounting Principles Board opinion No. 25, Accounting for Stock Issued to Employees (APB 25). Under APB 25, compensation expense is not recognized for options issued in which the strike price is equal to the fair value of our stock on the date of grant. The following table illustrates the pro forma effect on net income and earnings per share as if the fair value recognition provisions of FAS 123R had been applied to all outstanding and unvested option awards for the year ended December 31, 2005:

	2005
Net Income Available to Common Stockholders as reported Add: Stock-Based Employee Compensation Expense Included in Net Income Available to Common Stockholders, Net of Minority Interest as reported	76,416
Less: Total Stock-Based Employee Compensation Expense, Net of Minority Interest Determined Under the Fair Value Method	(87)
Net Income Available to Common Stockholders pro forma	\$ 76,329
Net Income Available to Common Stockholders per Share as reported Basic	\$ 1.80
Net Income Available to Common Stockholders per Share pro forma Basic	\$ 1.80

Net Income Available to Common Stockholders per Share	as reported	Diluted	\$ 1.80
Net Income Available to Common Stockholders per Share	pro forma	Diluted	\$ 1.80

We have not issued any stock options subsequent to January 2005.

# Revenue Recognition

Rental income is recognized on a straight-line method under which contractual rent increases are recognized evenly over the lease term. Tenant recovery income includes payments from tenants for real estate

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

taxes, insurance and other property operating expenses and is recognized as revenue in the same period the related expenses are incurred by us.

Revenue is recognized on payments received from tenants for early lease terminations after we determine that all the necessary criteria have been met in accordance with FASB Statement of Financial Accounting Standards No. 13, Accounting for Leases (FAS 13).

Interest income on mortgage loans receivable is recognized based on the accrual method unless a significant uncertainty of collection exists. If a significant uncertainty exists, interest income is recognized as collected.

We provide an allowance for doubtful accounts against the portion of tenant accounts receivable which is estimated to be uncollectible. Accounts receivable in the consolidated balance sheets are shown net of an allowance for doubtful accounts of \$837 and \$783 as of December 31, 2007 and 2006, respectively. For accounts receivable we deem uncollectible, we use the direct write-off method.

# Gain on Sale of Real Estate

Gain on sale of real estate is recognized using the full accrual method, when appropriate. Gains relating to transactions which do not meet the full accrual method of accounting are deferred and recognized when the full accrual method of accounting criteria are met or by using the installment or deposit methods of profit recognition, as appropriate in the circumstances. As the assets are sold, their costs and related accumulated depreciation are written off with resulting gains or losses reflected in net income or loss. Estimated future costs to be incurred by us after completion of each sale are included in the determination of the gain on sales.

#### Income Taxes

We have elected to be taxed as a REIT under Sections 856 through 860 of the Code. As a result, we generally are not subject to federal income taxation to the extent of the income which we distribute if we satisfy the requirements set forth in Section 856 of the Code (pertaining to its organization and types of income and assets) necessary to maintain our status as a REIT. We are required to distribute annually at least 90% of our REIT taxable income, as defined in the Code, to our stockholders and we satisfy certain other requirements.

A provision has been made for federal income taxes in the accompanying consolidated financial statements for activities conducted in the TRS, which has been accounted for under FAS No. 109, *Accounting for Income Taxes* (FAS 109). In accordance with FAS 109, the total benefit/expense has been separately allocated to income from continuing operations, income from discontinued operations and gain on sale of real estate.

We and certain of our subsidiaries are subject to certain state and local income, excise and franchise taxes. The provision for excise and franchise taxes has been reflected in general and administrative expense in the consolidated statements of operations and has not been separately stated due to its insignificance. State and local income taxes are included in the provision/benefit for income taxes which is allocated to income from continuing operations, income from discontinued operations and gain on sale of real estate.

We file income tax returns in the U.S., and various states and foreign jurisdictions. The TRS is currently under examination by the Internal Revenue Service for tax years 2004 and 2005. In general, the statutes of limitations for income tax returns remain open for the years 2004 through 2007.

# Earnings Per Common Share

Net income per weighted average share basic is based on the weighted average common shares outstanding (excluding restricted stock that has not yet vested). Net income per weighted average share

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

diluted is based on the weighted average common shares outstanding (excluding restricted stock that has not yet vested) plus the dilutive effect of in-the-money employee stock options, restricted stock and 2011 Exchangeable Notes (hereinafter defined). See Note 10 for further disclosure about earnings per share.

# Fair Value of Financial Instruments

Our financial instruments include short-term investments, tenant accounts receivable, net, mortgage notes receivable, accounts payable, other accrued expenses, mortgage loans payable, unsecured line of credit and senior unsecured debt.

The fair values of the short-term investments, tenant accounts receivable, net, mortgage notes receivable, accounts payable and other accrued expenses approximates their carrying or contract values. See Note 5 for the fair values of the mortgage loans payable, unsecured line of credit and senior unsecured debt.

#### Derivative Financial Instruments

Historically, we have used interest rate protection agreements (the Agreements ) to fix the interest rate on anticipated offerings of senior unsecured debt or convert floating rate debt to fixed rate debt. Receipts or payments that result from the settlement of Agreements used to fix the interest rate on anticipated offerings of senior unsecured debt are amortized over the life of the senior unsecured debt and included in interest expense. Receipts or payments resulting from Agreements used to convert floating rate debt to fixed rate debt are recognized as a component of interest expense. Agreements which qualify for hedge accounting are marked-to-market and any gain or loss that is effective is recognized in other comprehensive income (shareholders equity). Any agreements which no longer qualify for hedge accounting are marked-to-market and any gain or loss is recognized in net income immediately. The credit risks associated with the Agreements are controlled through the evaluation and monitoring of the creditworthiness of the counterparty. In the event that the counterparty fails to meet the terms of the Agreements, our exposure is limited to the current value of the interest rate differential, not the notional amount, and our carrying value of the Agreements on the balance sheet. See Note 5 for more information on the Agreements.

# **Discontinued Operations**

On January 1, 2002, we adopted the FASB Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long Lived Assets (FAS 144). FAS 144 addresses financial accounting and reporting for the disposal of long lived assets. FAS 144 requires that the results of operations and gains or losses on the sale of property or property held for sale be presented in discontinued operations if both of the following criteria are met:

(a) the operations and cash flows of the property have been (or will be) eliminated from the ongoing operations of the Company as a result of the disposal transaction and (b) we will not have any significant continuing involvement in the operations of the property after the disposal transaction. FAS 144 also requires prior period results of operations for these properties to be reclassified and presented in discontinued operations in prior consolidated statements of operations.

#### Segment Reporting

Management views the Company as a single segment based on its method of internal reporting.

# Recent Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* which establishes a common definition of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. For financial assets and liabilities and nonfinancial assets and liabilities that are remeasured at least annually, this statement is effective for fiscal years beginning after November 15,

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2007. We do not expect that the implementation of this statement will have a material effect on our consolidated financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* which permits entities to choose to measure many financial instruments and certain other items at fair value. This statement is effective for fiscal years beginning after November 15, 2007. We do not expect that the implementation of this statement will have a material effect on our consolidated financial position or results of operations.

In December 2007, the FASB issued No. 141 (revised 2007), *Business Combinations* (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS 141R is effective for financial statements issued for fiscal years beginning after December 15, 2008. We are currently evaluating the potential impact of adoption of SFAS 141R on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements-and Amendment of ARB No. 51*. (SFAS 160) SFAS 160 establishes accounting and reporting standards pertaining to ownership interests in subsidiaries held by parties other than the parent, the amount of net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest, and the valuation of any retained noncontrolling equity investment when a subsidiary is deconsolidated. This statement also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008. We are currently evaluating the potential impact of adoption of SFAS 160 on our consolidated financial statements.

#### 4. Investments in Joint Ventures and Property Management Services

On September 28, 1998, we entered into the 1998 Core Joint Venture with an institutional investor to invest in industrial properties. At December 31, 2006 we owned a 10% equity interest in the 1998 Core Joint Venture and provided property and asset management services to the 1998 Core Joint Venture. On January 31, 2007, we purchased the remaining 90% equity interest from the institutional investor in the 1998 Core Joint Venture. We paid \$18,458 in cash and assumed \$30,340 in mortgage loans payable. As of December 31, 2007, we have paid off and retired the mortgage loan payable. In connection with the early repayment of the mortgage loans payable, we incurred prepayment penalties and a write-off of unamortized deferred financing fees totaling \$265.

On May 16, 2003, we entered into the 2003 Net Lease Joint Venture with an institutional investor to invest in industrial properties. We own a 15% equity interest in and provide property management services to the 2003 Net Lease Joint Venture.

On March 18, 2005, we entered into the 2005 Development/Repositioning Joint Venture with an institutional investor to invest in, own, develop, redevelop and operate certain industrial properties. We own a 10% equity interest in and provide property management, asset management, development management, disposition, incentive and leasing management services to the 2005 Development/Repositioning Joint Venture.

On September 7, 2005, we entered into the 2005 Core Joint Venture with an institutional investor to invest in, own and operate certain industrial properties. We own a 10% equity interest in and provide property management, asset management, development management, disposition, incentive and leasing management services to the 2005 Core Joint Venture.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

On March 21, 2006, we entered into the 2006 Net Lease Co-Investment Program with an institutional investor to invest in industrial properties. We own a 15% equity interest in and provide property management, asset management and leasing management services to the 2006 Net Lease Co-Investment Program.

On July 21, 2006, we entered into the 2006 Land/Development Joint Venture with an institutional investor to invest in land and vertical development. We own a 10% equity interest in and provide property management, asset management, development management and leasing management services to the 2006 Land/Development Joint Venture.

On February 27, 2007, we redeemed the 85% equity interest in one property from the institutional investor in the 2003 Net Lease Joint Venture. In connection with the redemption, we assumed a \$8,250 mortgage loan payable and \$2,951 in other liabilities. The mortgage loan payable was subsequently paid off in February 2007.

During July 2007, we entered into a management arrangement with an institutional investor to provide property management, leasing, acquisition, disposition and portfolio management services for industrial properties (the July 2007 Fund ). We do not own an equity interest in the July 2007 Fund, however are entitled to incentive payments if certain economic thresholds related to the industrial properties are achieved.

During December 2007, we entered into the 2007 Canada Joint Venture and the 2007 Europe Joint Venture with an institutional investor to invest in, own, develop, redevelop and operate industrial properties. We own a 10% interest in and will provide property management, asset management, development management and leasing management services to the 2007 Canada Joint Venture and the 2007 Europe Joint Venture.

As of December 31, 2007, the 2003 Net Lease Joint Venture owned 11 industrial properties comprising approximately 5.1 million square feet of GLA, the 2005 Development/Repositioning Joint Venture owned 24 industrial properties comprising approximately 5.0 million square feet of GLA and several land parcels, the 2005 Core Joint Venture owned 66 industrial properties comprising approximately 4.8 million square feet of GLA and several land parcels, the 2006 Net Lease Co-Investment Program owned 12 industrial properties comprising approximately 5.0 million square feet of GLA and the 2006 Land/Development Joint Venture owned several land parcels. As of December 31, 2007, the 2007 Canada Joint Venture and the 2007 Europe Joint Venture do not own any properties.

During the year ended December 31, 2006, we sold two land parcels to the 2005 Development/Repositioning Joint Venture. During the year ended December 31, 2005, we sold eight industrial properties comprising approximately 1.6 million square feet of GLA and several land parcels to the 2005 Development/Repositioning Joint Venture. We deferred 10% of the gain from the sales, which is equal to our economic interest in the 2005 Development/Repositioning Joint Venture. On May 18, 2007, we repurchased 66 acres of the land we had sold to the 2005 Development/Repositioning Joint Venture for a purchase price of \$6,379. Since we had deferred 10% of the gain on sale from the original sale in 2005, we netted the unamortized deferred gain amount, along with our 10% economic interest in the gain on sale and distributions in excess of our 10% economic interest we received from the sale against the basis of the land.

On October 15, 2007, we purchased 10 acres of land from the 2005 Development/Repositioning Joint Venture for a purchase price of \$3,714. We netted our 10% economic interest in the gain on sale and distributions in excess of our 10% economic interest we received from the sale against the basis of the land.

During the year ended December 31, 2007, we earned acquisition fees from the 2006 Land/Development Joint Venture and the July 2007 Fund. During the year ended December 31, 2006, we earned acquisition fees from the 2003 Net Lease Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program and the July 2007 Fund. We deferred 15% of the acquisition fees earned from the 2003 Net Lease Joint Venture and the 2006 Net Lease Co-Investment Program activity and 10% of the acquisition fees earned

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

from the 2005 Core Joint Venture and the 2006 Land/Development Joint Venture activity. The deferrals reduced our investment in the Joint Ventures and are amortized into income over the life of the underlying properties, generally 25 to 40 years.

At December 31, 2007 and 2006, we have a receivable from the Joint Ventures and the July 2007 Fund of \$6,068 and \$7,967, respectively, which mainly relates to development, leasing, property management and asset management fees due to us from the Joint Ventures and the July 2007 Fund and reimbursement for development expenditures made by the TRS who is acting in the capacity of the general contractor for development projects for the 2005 Development/Repositioning Joint Venture. These receivable accounts are included in prepaid expenses and other assets, net.

During the years ended December 31, 2007, 2006 and 2005, we invested the following amounts in, as well as received distributions from, our Joint Ventures and recognized fees from acquisition, disposition, leasing, development, incentive, property management and asset management services from our Joint Ventures and the July 2007 Fund in the following amounts:

	Year Ended December 31, 2007			Year Ended December 31, 2005	
Contributions	\$ 25,482	\$	29,194	\$	43,311
Distributions	\$ 54,228	\$	51,398	\$	6,837
Fees	\$ 25,116	\$	22,507	\$	8,301

The combined summarized financial information of the investments in joint ventures is as follows:

		cember 31, 2007	December 31, 2006		
Condensed Combined Balance Sheets Gross Real Estate Investment Less: Accumulated Depreciation	\$	1,777,964 (69,811)	\$	1,685,969 (72,398)	
Net Real Estate Other Assets		1,708,153 163,583		1,613,571 224,048	
Total Assets	\$	1,871,736	\$	1,837,619	
Debt Other Liabilities Equity	\$	1,264,769 112,268 494,699	\$	1,276,001 108,430 453,188	

Total Liabilities and Equity	\$ 1,871,736	\$ 1,837,619
Company s share of Equity Basis Differentials(1)	\$ 56,494 1,049	\$ 53,151 2,376
Carrying Value of the Company s investments in joint ventures	\$ 57,543	\$ 55,527

<sup>(1)</sup> This amount represents the aggregate difference between our historical cost basis and the basis reflected at the joint venture level. Basis differentials are primarily comprised of gain deferrals related to properties we sold to the Joint Ventures, deferred fees and certain equity costs which are not reflected at the joint venture level.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Year Ended December 31,						
	2007			2006		2005	
<b>Condensed Combined Statements of Operations</b>							
Total Revenues	\$	127,928	\$	163,443	\$	59,411	
Expenses:							
Operating and Other		43,449		55,070		16,128	
Interest		63,768		61,524		20,995	
Depreciation and Amortization		64,690		90,842		32,150	
Total Expenses		171,907		207,436		69,273	
Gain on Sale of Real Estate		108,175		94,352		10,761	
Net Income		64,196		50,359		899	
Company s share of Net Income	\$	30,045	\$	30,673	\$	3,699	

# 5. Mortgage Loans Payable, Net, Senior Unsecured Notes, Net and Unsecured Line of Credit

The following table discloses certain information regarding our mortgage loans, senior unsecured notes and unsecured line of credit:

	Outstanding Balance at December 31, December 31, 2007 2006			Ra Decem	erest te at iber 31,	Int Ra Decen	ective erest ate at onber 31,	Maturity Date	
Mortgage Loans									July 2009 -
Payable, Net	\$	73,550	\$	77,926	5.50%	- 9.25%	4.58%	- 9.25%	September 2024
Unamortized Premiums		(2,196)		(2,919)					
Mortgage Loans									
Payable, Gross	\$	71,354	\$	75,007					
Senior Unsecured									
Notes, Net									
2007 Notes				149,998	7.600%		7.61%		05/15/07
2016 Notes		199,442		199,372	5.750%		5.91%		01/15/16
2017 Notes		99,905		99,895	7.500%		7.52%		12/01/17

15,056		15,055	7.150%	7.11%	05/15/27
199,838		199,831	7.600%	8.13%	07/15/28
199,807		199,746	7.375%	7.39%	03/15/11
199,408		199,270	6.875%	6.85%	04/15/12
49,457		49,435	7.750%	7.87%	04/15/32
124,937		124,893	5.250%	4.10%	06/15/09
113,521		112,237	6.420%	6.54%	06/01/14
200,000		200,000	4.625%	4.63%	09/15/11
149,620			5.950%	6.37%	05/15/17
\$ 1,550,991	\$	1,549,732			
14,079		15,338			
\$ 1,565,070	\$	1,565,070			
\$ 322,129	\$	207,000	5.787%	5.787%	09/28/12
\$	199,838 199,807 199,408 49,457 124,937 113,521 200,000 149,620 \$ 1,550,991 14,079 \$ 1,565,070	199,838 199,807 199,408 49,457 124,937 113,521 200,000 149,620 \$ 1,550,991 14,079 \$ 1,565,070 \$	199,838 199,831 199,807 199,746 199,408 199,270 49,457 49,435 124,937 124,893 113,521 112,237 200,000 200,000 149,620 \$ 1,550,991 \$ 1,549,732 14,079 15,338 \$ 1,565,070 \$ 1,565,070	199,838       199,831       7.600%         199,807       199,746       7.375%         199,408       199,270       6.875%         49,457       49,435       7.750%         124,937       124,893       5.250%         113,521       112,237       6.420%         200,000       200,000       4.625%         149,620       5.950%         \$ 1,550,991       \$ 1,549,732         14,079       15,338          \$ 1,565,070       \$ 1,565,070	199,838       199,831       7.600%       8.13%         199,807       199,746       7.375%       7.39%         199,408       199,270       6.875%       6.85%         49,457       49,435       7.750%       7.87%         124,937       124,893       5.250%       4.10%         113,521       112,237       6.420%       6.54%         200,000       200,000       4.625%       4.63%         149,620       5.950%       6.37%         \$ 1,550,991       \$ 1,549,732       15,338         \$ 1,565,070       \$ 1,565,070

# Mortgage Loans Payable, Net

During 2007, in conjunction with the acquisition of several industrial properties, we assumed mortgages in the aggregate of \$38,590; these mortgages were paid off and retired during 2007. As of December 31, 2007,

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

mortgage loans payable of \$73,550 are collateralized by industrial properties with a carrying value of \$136,846.

# Senior Unsecured Notes, Net

On May 7, 2007, we issued \$150,000 of senior unsecured debt which matures on May 15, 2017 and bears interest at a rate of 5.95% (the 2017 II Notes). The issue price of the 2017 II Notes was 99.730%. Interest is paid semi-annually in arrears on May 15 and November 15. In April 2006, we entered into interest rate protection agreements to fix the interest rate on the 2017 II Notes prior to issuance. We settled the effective portion of the interest rate protection agreements on May 1, 2007 for a payment of \$4,261 which is included in other comprehensive income. The debt issue discount and the settlement amount of the interest rate protection agreements will be amortized over the life of the 2017 II Notes as an adjustment to interest expense. Including the impact of the offering discount and the settlement amount of the interest rate projection agreements, our effective interest rate on the 2017 II Notes is 6.37%. The 2017 II Notes contain certain covenants, including limitations on incurrence of debt and debt service coverage.

On May 15, 2007, we paid off and retired our 7.60% 2007 Unsecured Notes in the amount of \$150,000.

On September 25, 2006, we issued \$175,000 of senior unsecured debt which bears interest at a rate of 4.625% (the 2011 Exchangeable Notes ). We also granted the initial purchasers of the 2011 Exchangeable Notes an option exercisable until October 4, 2006 to purchase up to an additional \$25,000 principal amount of the 2011 Exchangeable Notes to cover over-allotments, if any (the Over-allotment Option ). Holders of the 2011 Exchangeable Notes may exchange their notes for our common stock prior to the close of business on the second business day immediately preceding the stated maturity date at any time beginning on July 15, 2011 and also under the following circumstances: 1) during any calendar quarter beginning after December 31, 2006 (and only during such calendar quarter), if, and only if, the closing sale price per share of our common stock for at least 20 trading days ending on the last trading day of the preceding calendar quarter is more than 130% of the exchange price per share of our common stock in effect on the applicable trading day; 2) during the five consecutive trading-day period following any five consecutive trading-day period in which the trading price of the notes was less than 98% of the product of the closing sale price per share of our common stock multiplied by the applicable exchange rate; 3) if those notes have been called for redemption, at any time prior to the close of business on the second business day prior to the redemption date; 4) upon the occurrence of distributions of certain rights to purchase our common stock or certain other assets; or 5) if our common stock ceases to be listed on a U.S. national or regional securities exchange and is not quoted on the over-the-counter market as reported by Pink Sheets LLC or any similar organization, in each case, for 30 consecutive trading days. The 2011 Exchangeable Notes have an initial exchange rate of 19.6356 shares of our common stock per \$1,000 principal amount, representing an exchange price of approximately \$50.93 per common share and an exchange premium of approximately 20% based on the last reported sale price of \$42.44 per share of our common stock on September 19, 2006. If a change of control transaction described in the indenture relating to the 2011 Exchangeable Notes occurs and a holder elects to exchange notes in connection with any such transaction, holders of the 2011 Exchangeable Notes will be entitled to a make-whole amount in the form of an increase in the exchange rate. The exchange rate may also be adjusted under certain other circumstances, including the payment of cash dividends in excess of our current regular quarterly dividend on its common stock of \$0.70 per share. The 2011 Exchangeable Notes will be exchangeable for cash up to their principal amount and shares of our common stock for the remainder of the exchange value in excess of the principal amount. The 2011 Exchangeable notes mature on September 15, 2011, unless previously redeemed or repurchased by us or exchanged in accordance with their terms prior to such date. Interest is paid semi-annually in arrears on March 15 and September 15 of each year, beginning March 15, 2007. The

2011 Exchangeable Notes are fully and unconditionally guaranteed by us. On October 3, 2006, the initial purchasers of the 2011 Exchangeable Notes exercised their Over-Allotment Option with respect to \$25,000 in principal amount of the 2011 Exchangeable Notes. With the exercise of the Over-Allotment Option, the aggregate

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

principal amount of 2011 Exchangeable Notes issued and outstanding is \$200,000. In connection with the Operating Partnership s offering of the 2011 Exchangeable Notes, the Operating Partnership entered into capped call transactions (the capped call transactions) with affiliates of two of the initial purchasers of the 2011 Exchangeable Notes (the option counterparties) in order to increase the effective exchange price of the 2011 Exchangeable Notes to \$59.42 per share of our common stock, which represents an exchange premium of approximately 40% based on the last reported sale price of \$42.44 per share of our common stock on September 19, 2006. The aggregate cost of the capped call transactions was approximately \$6,835. The capped call transactions are expected to reduce the potential dilution with respect to our common stock upon exchange of the 2011 Exchangeable Notes to the extent the then market value per share of our common stock does not exceed the cap price of the capped call transaction during the observation period relating to an exchange. The cost of the capped call is accounted for as a hedge and is included in shareholders equity because the derivative is indexed to our own stock and meets the scope exception in FAS 133. The capped call on the 2011 Exchangeable Notes requires a net share settlement.

All of our senior unsecured debt (except for the 2011 Exchangeable Notes) contains certain covenants, including limitations on incurrence of debt and debt service coverage.

# Unsecured Line of Credit

We have maintained an unsecured revolving credit facility since 1997. On September 28, 2007, we amended and restated our unsecured revolving credit facility (the Unsecured Line of Credit ). The Unsecured Line of Credit matures on September 28, 2012, has a borrowing capacity of \$500,000 (with the right, subject to certain conditions, to increase the borrowing capacity up to \$700,000) and bears interest at a floating rate of LIBOR plus 0.475%, or the prime rate, at our election. At December 31, 2007, borrowings under our unsecured revolving credit facility, bore interest at a weighted average interest rate of 5.787%. Up to \$100,000 of the \$500,000 capacity may be borrowed in foreign currencies, including the Canadian dollar, Euro, British Sterling and Japanese Yen. The net unamortized deferred financing fees related to the prior unsecured revolving credit facility and any additional deferred financing fees incurred in entering into the Unsecured Line of Credit on September 28, 2007 are being amortized over the life of the Unsecured Line of Credit, except for \$128, which represents the write off of unamortized deferred financing costs associated with certain lenders who did not renew the line of credit and is included in loss from early retirement of debt. The Unsecured Line of Credit contains certain covenants including limitations on incurrence of debt and debt service coverage.

The following is a schedule of the stated maturities and scheduled principal payments of the mortgage loans, senior unsecured debt and unsecured line of credit, exclusive of premiums and discounts, for the next five years ending December 31, and thereafter:

	Allivuli	iIt
2008	\$ 3,1	11
2009	132,9	59
2010	15,4	53
2011	407,2	69
2012	526,4	88

1 mount

Thereafter 873,273

Total \$ 1,958,553

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Fair Value

At December 31, 2007 and 2006, the fair value of our mortgage loans payable, senior unsecured debt and Unsecured Line of Credit were as follows:

	Decembe	r 31, 2007	<b>December 31, 2006</b>				
	Carrying Amount	Fair Value	Carrying Amount	Fair Value			
Mortgage Loans Payable	\$ 73,550	\$ 74,867	\$ 77,926	\$ 78,730			
Senior Unsecured Debt	1,550,991	1,605,048	1,549,732	1,636,318			
Unsecured Line of Credit	322,129	322,129	207,000	207,000			
Total	\$ 1,946,670	\$ 2,002,044	\$ 1,834,658	\$ 1,922,048			

The fair value of the senior unsecured debt was determined by quoted market prices, if available. The fair values of our senior unsecured debt that were not valued by quoted market prices and the fair values of our mortgage loans payable were determined by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of the Unsecured Line of Credit was equal to its carrying value due to the variable interest rate nature of the loans.

# Other Comprehensive Income

In conjunction with certain issuances of senior unsecured debt, we entered into interest rate protection agreements to fix the interest rate on anticipated offerings of senior unsecured debt. In the next 12 months, we will amortize approximately \$741 into net income by decreasing interest expense.

In April 2006, we entered into two interest rate protection agreements which fixed the interest rate on forecasted offerings of unsecured debt which we designated as cash flow hedges (the April 2006 Agreements ). The April 2006 Agreements each had a notional value of \$72,900 and were effective from November 28, 2006 through November 28, 2016. The April 2006 Agreements fixed the LIBOR rate at 5.537%. On May 1, 2007 we settled the effective portion of the April 2006 Agreements for \$4,261 which is included in other comprehensive income. The settlement amount of the April 2006 Agreements will be amortized over the life of the 2017 II Notes as an adjustment to interest expense.

In July 2007, the 2006 Land/Development Joint Venture entered into two interest rate protection agreements to effectively convert floating rate debt to fixed rate debt on a portion of its line of credit. The hedge relationship is considered highly effective and for the year ended December 31, 2007, \$6,499 of unrealized loss due to a change in values of the swap contracts was recognized in other comprehensive income by the 2006 Land/Development Joint Venture. We recorded \$ 650 in unrealized loss, representing our 10% share, net of \$254 of income tax provision, which is shown as mark to market of interest rate protection agreements in other comprehensive income for the year ended December 31, 2007.

During 2007, we owned one industrial property and one land parcel located in Toronto, Canada for which the functional currency was determined to be the Canadian dollar. The assets and liabilities of this industrial property and land parcel are translated to U.S. dollars from the Canadian dollar based on the current exchange rate prevailing at each balance sheet date and any resulting translation adjustments are included in accumulated other comprehensive income. For year ended December 31, 2007, we recorded \$3,283 in foreign currency translation gain, net of \$1,149 of income tax provision.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 6. Stockholders Equity

# **Preferred Stock**

On June 6, 1997, we issued 2,000,000 Depositary Shares, each representing 1/100th of a share of our 85/8%, \$0.01 par value, Series C Cumulative Preferred Stock (the Series C Preferred Stock), at an initial offering price of \$25.00 per Depositary Share. On June 6, 2007, the Series C Preferred Stock became redeemable for cash at our option, in whole or in part, at a redemption price equivalent to \$25 per Depositary Share, or \$50,000 in the aggregate, plus dividends accrued and unpaid to the redemption date. We redeemed the Series C Preferred Stock on June 7, 2007, at a redemption price of \$25.00 per Depositary Share, and paid a prorated second quarter dividend of \$0.40729 per Depositary Share, totaling approximately \$815. Due to the redemption of the Series C Preferred Stock, the initial offering costs associated with the issuance of the Series C Preferred Stock of \$2,017 were reflected as a deduction from net income to arrive at net income available to common stockholders in determining earnings per share for the year ended December 31, 2007.

On May 27, 2004, we issued 50,000 Depositary Shares, each representing 1/100th of a share of our 6.236%, \$0.01 par value, Series F Flexible Cumulative Redeemable Preferred Stock (the Series F Preferred Stock ), at an initial offering price of \$1,000.00 per Depositary Share. Dividends on the Series F Preferred Stock are cumulative from the date of initial issuance and are payable semi-annually in arrears for the period from the date of original issuance through March 31, 2009 (the Series F Initial Fixed Rate Period ), commencing on September 30, 2004, at a rate of 6.236% per annum of the liquidation preference (the Series F Initial Distribution Rate ) (equivalent to \$62.36 per Depositary Share). On or after March 31, 2009, the Series F Initial Distribution Rate is subject to reset, at our option, subject to certain conditions and parameters, at fixed or floating rates and periods. Fixed rates and periods will be determined through a remarketing procedure. Floating rates during floating rate periods will equal 2.375% (the initial credit spread), plus the greater of (i) the 3-month LIBOR Rate, (ii) the 10-year Treasury CMT Rate (as defined in the Articles Supplementary), and (iii) the 30-year Treasury CMT Rate (the adjustable rate)(as defined in the Articles Supplementary), reset quarterly. Dividends on the Series F Preferred Stock are payable semi-annually in arrears for fixed rate periods subsequent to the Series F Initial Fixed Rate Period and quarterly in arrears for floating rate periods. With respect to the payment of dividends and amounts upon liquidation, dissolution or winding up, the Series F Preferred Stock ranks senior to payments on our Common Stock and pari passu with our Series G Preferred Stock (hereinafter defined), Series J Preferred Stock (hereinafter defined) and Series K Preferred Stock (hereinafter defined). On or after March 31, 2009, subject to any conditions on redemption applicable in any fixed rate period subsequent to the Series F Initial Fixed Rate Period, the Series F Preferred Stock is redeemable for cash at our option, in whole or in part, at a redemption price equivalent to \$1,000.00 per Depositary Share, or \$50,000 in the aggregate, plus dividends accrued and unpaid to the redemption date. The Series F Preferred Stock has no stated maturity and is not convertible into any other securities of the Company.

On May 27, 2004, we issued 25,000 Depositary Shares, each representing 1/100th of a share our 7.236%, \$0.01 par value, Series G Flexible Cumulative Redeemable Preferred Stock (the Series G Preferred Stock), at an initial offering price of \$1,000.00 per Depositary Share. Dividends on the Series G Preferred Stock are cumulative from the date of initial issuance and are payable semi-annually in arrears for the period from the date of original issuance of the Series G Preferred Stock through March 31, 2014 (the Series G Initial Fixed Rate Period), commencing on September 30, 2004, at a rate of 7.236% per annum of the liquidation preference (the Series G Initial Distribution Rate) (equivalent to \$72.36 per Depositary Share). On or after March 31, 2014, the Series G Initial Distribution Rate

is subject to reset, at our option, subject to certain conditions and parameters, at fixed or floating rates and periods. Fixed rates and periods will be determined through a remarketing procedure. Floating rates during floating rate periods will equal 2.500% (the initial credit spread), plus the greater of (i) the 3-month LIBOR Rate, (ii) the 10-year Treasury CMT Rate (as defined in the Articles Supplementary), and (iii) the 30-year Treasury CMT Rate (the adjustable rate) (as defined in

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the Articles Supplementary), reset quarterly. Dividends on the Series G Preferred Stock are payable semi-annually in arrears for fixed rate periods subsequent to the Series G Initial Fixed Rate Period and quarterly in arrears for floating rate periods. With respect to the payment of dividends and amounts upon liquidation, dissolution or winding up, the Series G Preferred Stock ranks senior to payments on our Common Stock and pari passu with our Series F Preferred Stock, Series J Preferred Stock (hereinafter defined) and Series K Preferred Stock (hereinafter defined). On or after March 31, 2014, subject to any conditions on redemption applicable in any fixed rate period subsequent to the Series G Initial Fixed Rate Period, the Series G Preferred Stock is redeemable for cash at our option, in whole or in part, at a redemption price equivalent to \$1,000.00 per Depositary Share, or \$25,000 in the aggregate, plus dividends accrued and unpaid to the redemption date. The Series G Preferred Stock has no stated maturity and is not convertible into any other securities of the Company.

On November 8, 2005 and November 18, 2005, we issued 600 and 150 Shares, respectively, of \$.01 par value, Series I Flexible Cumulative Redeemable Preferred Stock, (the Series I Preferred Stock), in a private placement at an initial offering price of \$250,000 per share for an aggregate initial offering price of \$187,500. We redeemed the Series I Preferred Stock on January 13, 2006 for \$242,875.00 per share, and paid a prorated first quarter dividend of \$470.667 per share, totaling approximately \$353. In accordance with EITF D-42, due to the redemption of the Series I Preferred Stock, the difference between the redemption cost and the carrying value of the Series I Preferred Stock of approximately \$672 is reflected as a deduction from net income to arrive at net income available to common stockholders in determining earnings per share for the year ended December 31, 2006.

On January 13, 2006, we issued 6,000,000 Depositary Shares, each representing 1/10,000th of a share of our 7.25%, \$.01 par value, Series J Cumulative Redeemable Preferred Stock (the Series J Preferred Stock ), at an initial offering price of \$25.00 per Depositary Share. Dividends on the Series J Preferred Stock, represented by the Depositary Shares, are cumulative from the date of initial issuance and are payable quarterly in arrears. However, during any period that both (i) the depositary shares are not listed on the NYSE or AMEX, or quoted on NASDAQ, and (ii) we are not subject to the reporting requirements of the Exchange Act, but the preferred shares are outstanding, we will increase the dividend on the preferred shares to a rate of 8.25% of the liquidation preference per year. However, if at any time both (i) the depositary shares cease to be listed on the NYSE or the AMEX, or quoted on NASDAQ, and (ii) we cease to be subject to the reporting requirements of the Exchange Act, but the preferred shares are outstanding, then the preferred shares will be redeemable, in whole but not in part at our option, within 90 days of the date upon which the depositary shares cease to be listed and we cease to be subject to such reporting requirements, at a redemption price equivalent to \$25.00 per Depositary Share, plus all accrued and unpaid dividends to the date of redemption. With respect to the payment of dividends and amounts upon liquidation, dissolution or winding up, the Series J Preferred Stock ranks senior to payments on our Common Stock and pari passu with our Series F Preferred Stock, Series G Preferred Stock and Series K Preferred Stock (hereinafter defined). The Series J Preferred Stock is not redeemable prior to January 15, 2011. On or after January 15, 2011, the Series J Preferred Stock is redeemable for cash at our option, in whole or in part, at a redemption price equivalent to \$25.00 per Depositary Share, or \$150,000 in the aggregate, plus dividends accrued and unpaid to the redemption date. The Series J Preferred Stock has no stated maturity and is not convertible into any other securities of the Company.

On August 21, 2006, we issued 2,000,000 Depositary Shares, each representing 1/10,000th of a share of our 7.25%, \$.01 par value, Series K Flexible Cumulative Redeemable Preferred Stock (the Series K Preferred Stock), at an initial offering price of \$25.00 per Depositary Share. Dividends on the Series K Preferred Stock, represented by the Depositary Shares, are cumulative from the date of initial issuance and are payable quarterly in arrears. With respect

to the payment of dividends and amounts upon liquidation, dissolution or winding up, the Series K Preferred Stock ranks senior to payments on our Common Stock and pari passu with our Series F Preferred Stock, Series G Preferred Stock and Series J Preferred Stock. The Series K Preferred

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Stock is not redeemable prior to August 15, 2011. On or after August 15, 2011, the Series K Preferred Stock is redeemable for cash at our option, in whole or in part, at a redemption price equivalent to \$25.00 per Depositary Share, or \$50,000 in the aggregate, plus dividends accrued and unpaid to the redemption date. The Series K Preferred Stock has no stated maturity and is not convertible into any other securities of the Company.

The following table summarizes certain information regarding our preferred stock:

	Stated Value at				
	December 31, 2007	Dec	December 31, 2006		
Series C Preferred Stock	\$	\$	50,000		
Series F Preferred Stock	50,000		50,000		
Series G Preferred Stock	25,000		25,000		
Series J Preferred Stock	150,000		150,000		
Series K Preferred Stock	50,000		50,000		
Total	\$ 275,000	\$	325,000		

#### Shares of Common Stock

On December 9, 2005, we issued 1,250,000 shares of \$0.01 par value common stock (the December 2005 Equity Offering ). The price per share was \$39.45 resulting in gross offering proceeds of \$49,313. Proceeds to us, net of underwriters discount and total expenses, were approximately \$48,775.

For the years ended December 31, 2007, 2006 and 2005, 119,747, 213,773, and 81,644, respectively, shares of common stock were converted from an equivalent number of limited partnership interests in the Operating Partnership (Units).

# Treasury Stock

In March 2000 and in September 2007, our Board of Directors authorized a stock repurchase plan pursuant to which we are permitted to purchase up to \$100,000 (the March 2000 Program) and \$100,000, respectively, of our outstanding common stock. We may make purchases from time to time in the open market or in privately negotiated transactions, depending on market and business conditions. During the year ended December 31, 2007, we repurchased 1,797,714 shares at an average price per share of \$38.62, including brokerage commissions. During November 2007 we completed the March 2000 Program.

#### Non-Qualified Employee Stock Options

For the year ended December 31, 2005, certain employees of the Company exercised 248,881 non-qualified employee stock options. Net proceeds to us were approximately \$6,698.

For the year ended December 31, 2006, certain employees of the Company exercised 125,780 non-qualified employee stock options. Net proceeds to us were approximately \$3,742.

For the year ended December 31, 2007, certain employees of the Company exercised 19,600 non-qualified employee stock options. Net proceeds to us were approximately \$613.

#### Restricted Stock

During the years ended December 31, 2007, 2006, and 2005 we awarded 442,008, 303,142, and 189,878 restricted shares of common stock, respectively, to certain employees of the Company and 17,139, 16,232, and

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

10,164, respectively, to certain directors of the Company. See Note 13 for further disclosure on our stock based compensation.

The following table is a roll-forward of our shares of common stock outstanding, including unvested restricted shares of common stock for the three years ended December 31, 2007:

	Shares of Common Stock Outstanding
Balance at December 31, 2004	42,834,091
Issuance of Common Stock and Stock Option Exercises	1,480,942
Issuance of Restricted Stock Shares	200,042
Repurchase and Retirement of Restricted Stock Shares	(152,009)
Conversion of Operating Partnership Units	81,644
Balance at December 31, 2005	44,444,710
Stock Option Exercises	125,780
Issuance of Restricted Stock Shares	319,374
Repurchase and Retirement of Restricted Stock Shares	(93,007)
Conversion of Operating Partnership Units	213,773
Balance at December 31, 2006	45,010,630
Issuance of Common Stock and Stock Option Exercises	19,600
Issuance of Restricted Stock Shares	459,147
Repurchase of Treasury Shares	(1,797,714)
Repurchase and Retirement of Restricted Stock Shares	(139,261)
Conversion of Operating Partnership Units	119,747
Balance at December 31, 2005	43,672,149

#### Dividends/Distributions

The following table summarizes dividends/distributions declared for the past three years:

Year End	led 2007	Year End	led 2006	Year Ended 2005			
Dividend/		Dividend/		Dividend/			
Distribution	Total	Distribution	Total	Distribution	Total		
per Share/	Dividend/	per Share/	Dividend/	per Share/	Dividend/		
Unit	Distribution	Unit	Distribution	Unit	Distribution		

Common						
Stock/Operating						
Partnership Units	\$ 2.8500	\$ 146,126	\$ 2.8100	\$ 144,720	\$ 2.7850	\$ 139,168
Series C Preferred						
Stock	\$ 94.6353	\$ 1,893	\$ 215.6240	\$ 4,313	\$ 215.6240	\$ 4,313
Series F Preferred						
Stock	\$ 6,236.0000	\$ 3,118	\$ 6,236.0000	\$ 3,118	\$ 6,236.0000	\$ 3,118
Series G Preferred						
Stock	\$ 7,236.0000	\$ 1,809	\$ 7,236.0000	\$ 1,809	\$ 7,236.0000	\$ 1,809
Series I Preferred						
Stock	\$	\$	\$ 470.6667	\$ 353	\$ 1,930.2431	\$ 1,448
Series J Preferred						
Stock	\$ 18,125.2000	\$ 10,875	\$ 17,521.0000	\$ 10,512	\$	\$
Series K Preferred						
Stock	\$ 18,125.2000	\$ 3,625	\$ 6,595.6000	\$ 1,319	\$	\$
			77			

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 7. Acquisition and Development of Real Estate

In 2005, we acquired 161 industrial properties comprising, in the aggregate, approximately 20.1 million square feet of GLA and several land parcels. The gross purchase price for 160 industrial properties and several land parcels totaled approximately \$752,674, (approximately \$14,698 of which was made through the issuance of 366,472 Units relating to five properties) excluding costs incurred in conjunction with the acquisition of the properties. Additionally, one industrial property was acquired through foreclosure due to a default on a mortgage loan receivable. We also substantially completed development of five properties comprising approximately 1.8 million square feet of GLA at a cost of approximately \$97,466. We reclassed the costs of the substantially completed developments from construction in progress to building, tenant improvements and leasing commissions.

In 2006, we acquired 91 industrial properties comprising, in the aggregate, approximately 10.5 million square feet of GLA and several land parcels for a total purchase price of approximately \$610,745 (approximately \$1,288 of which was made through the issuance of 31,473 Units relating to two properties) excluding costs incurred in conjunction with the acquisition of the properties. We also substantially completed development of 15 properties comprising approximately 5.0 million square feet of GLA at a cost of approximately \$188,592. We reclassed the costs of the substantially completed developments from construction in progress to building, tenant improvements and leasing commissions.

In 2007, we acquired 105 industrial properties comprising, in the aggregate, approximately 8.6 million square feet of GLA and several land parcels, including 41 industrial properties comprising approximately 1.3 million square feet of GLA in connection with the purchase of the 90% equity interest from the institutional investor of the 1998 Core Joint Venture and one industrial property comprising 0.3 million square feet of GLA in connection with the redemption of the 85% equity interest in one property from the institutional investor in the 2003 Net Lease Joint Venture (see Note 4). The purchase price of these acquisitions totaled approximately \$470,784, excluding costs incurred in conjunction with the acquisition of the industrial properties and land parcels. We also substantially completed development of 15 properties comprising approximately 3.7 million square feet of GLA at a cost of approximately \$144,790. We reclassed the costs of the substantially completed developments from construction in progress to building, tenant improvements and leasing commissions.

#### Intangible Assets Subject To Amortization in the Period of Acquisition

The fair value of in-place leases, above market leases, tenant relationships and below market leases recorded as a result of the above acquisitions was \$36,270, \$3,831, \$20,336, and \$(13,148), respectively, for the year ended December 31, 2006. The weighted average life in months of in-place leases, above market leases, tenant relationships and below market leases recorded as a result of 2006 acquisitions was 72, 71, 105, and 109 months, respectively.

The fair value of in-place leases, above market leases, tenant relationships, and below market leases recorded as a result of the above acquisitions was \$23,038, \$1,000, \$10,007 and \$(8,108), respectively for the year ended December 31, 2007. The weighted average life in months of in-place leases, above market leases, tenant relationships, and below market leases recorded as a result of 2007 acquisitions was 76, 99, 114, and 132 months, respectively.

#### 8. Sale of Real Estate, Real Estate Held for Sale and Discontinued Operations

In 2005, we sold 96 industrial properties comprising approximately 12.8 million square feet of GLA and several land parcels. Of the 96 industrial properties sold, eight industrial property sales were to the 2005 Development/Repositioning Joint Venture. Gross proceeds from the sales of the 96 industrial properties and several land parcels were approximately \$656,094. The gain on sale of real estate was approximately

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

\$161,689, of which \$132,139 is shown in discontinued operations. Eighty-six of the 96 sold industrial properties meet the criteria established by FAS 144 to be included in discontinued operations. Therefore, in accordance with FAS 144, the results of operations and gain on sale of real estate, net of income taxes and minority interest, for the 86 sold industrial properties that meet the criteria established by FAS 144 are included in discontinued operations. The results of operations and gain on sale of real estate, net of income taxes and minority interest, for the ten industrial properties and several land parcels that do not meet the criteria established by FAS 144 are included in continuing operations.

In 2006, we sold 125 industrial properties comprising approximately 17.1 million square feet of GLA and several land parcels, totaling gross proceeds of \$946,800. The gain on sale of real estate was approximately \$219,513, of which \$213,442 is shown in discontinued operations. The 125 sold industrial properties meet the criteria established by FAS 144 to be included in discontinued operations. Therefore, in accordance with FAS 144, the results of operations and gain on sale of real estate, net of income taxes and minority interest, for the 125 sold industrial properties are included in discontinued operations. The results of operations and gain on sale of real estate, net of income taxes and minority interest, for the several land parcels that do not meet the criteria established by FAS 144 are included in continuing operations.

In 2007, we sold 164 industrial properties comprising approximately 13.7 million square feet of GLA and several land parcels. Gross proceeds from the sales of the 164 industrial properties and several land parcels were approximately \$881,278. The gain on sale of real estate was approximately \$254,387, of which \$244,962 is shown in discontinued operations. One hundred sixty-one of the 164 sold industrial properties meet the criteria established by FAS 144 to be included in discontinued operations. Therefore, in accordance with FAS 144, the results of operations and gain on sale of real estate, net of income taxes and minority interest for the 161 sold industrial properties that meet the criteria established by FAS 144 are included in discontinued operations. The results of operations and gain on sale of real estate, net of income taxes and minority interest for the three industrial properties and several land parcels that do not meet the criteria established by FAS 144 are included in continuing operations.

At December 31, 2007, we had six industrial properties comprising approximately 0.8 million square feet of GLA held for sale. In accordance with FAS 144, the results of operations of the six industrial properties held for sale at December 31, 2007 are included in discontinued operations. There can be no assurance that such industrial properties held for sale will be sold.

The following table discloses certain information regarding the industrial properties included in our discontinued operations for the years ended December 31, 2007, 2006 and 2005.

	Year Ended December 31,							
	2007	2006	2005					
Total Revenues	\$ 43,969	\$ 82,561	\$ 104,598					
Property Expenses	(14,106)	(26,145)	(35,447)					
Interest Expense			(373)					
Depreciation and Amortization	(13,850)	(29,713)	(33,511)					
Gain on Sale of Real Estate	244,962	213,442	132,139					
Provision for Income Taxes	(38,044)	(51,102)	(23,898)					

Minority Interest (28,178) (24,594) (18,886)

Income from Discontinued Operations \$ 194,753 \$ 164,449 \$ 124,622

In conjunction with certain property sales, we provided seller financing. At December 31, 2007 and 2006, we had mortgage notes receivable and accrued interest outstanding of approximately \$30,456 and \$0, respectively, which is included as a component of prepaid expenses and other assets.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 9. Supplemental Information to Statements of Cash Flows

Supplemental disclosure of cash flow information:

	Year Ended ecember 31, 2007		ear Ended cember 31, 2006	Year Ended December 31, 2005		
Interest paid, net of capitalized interest	\$ 118,909	\$	114,709	\$	107,573	
Capitalized Interest	\$ 8,413	\$	5,159	\$	3,271	
Income Taxes Paid	\$ 42,169	\$	36,374	\$	36,080	
Supplemental schedule of noncash investing and financing activities:						
Distribution payable on common stock/Units	\$ 36,079	\$	36,613	\$	35,752	
Distribution payable on preferred stock	\$ 1,232	\$	5,935	\$	3,757	
Exchange of units for common stock: Minority interest Common stock	\$ (2,858)	\$	(5,144)	\$	(1,951)	
Additional paid-in-capital	2,858		5,142		1,950	
	\$	\$		\$		
In conjunction with property and land acquisitions, the following assets and liabilities were assumed:						
Accounts payable and accrued expenses	\$ (6,095)	\$	(1,928)	\$	(4,735)	
Issuance of Operating Partnership Units	\$	\$	(1,288)	\$	(14,698)	
Mortgage debt	\$ (38,590)	\$	(33,982)	\$	(11,545)	
Foreclosed property acquisition and write-off of a Mortgage loan receivable	\$	\$		\$	3,870	
Write-off of fully depreciated assets	\$ 45,031	\$	30,596	\$	67,814	
In conjunction with certain property sales, we provided seller financing or assigned a mortgage loan payable:  Notes receivable	\$ 48,282	\$	11,200	\$	76,744	

Mortgage Note Payable \$ 769 \$ 13,242

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Earnings Per Share (EPS)

The computation of basic and diluted EPS is presented below.

	Year Ended December 31, 2007			Year Ended ecember 31, 2006	Year Ended December 31, 2005		
Numerator:							
Loss from Continuing Operations	\$	(45,243)	\$	(55,805)	\$	(53,739)	
Gain on Sale of Real Estate, Net of Minority Interest and							
Income Tax		5,541		3,438		16,221	
Less: Preferred Stock Dividends		(21,320)		(21,424)		(10,688)	
Less: Redemption of Preferred Stock		(2,017)		(672)			
Loss from Continuing Operations Available to Common Stockholders, Net of Minority Interest and Income Tax							
For Basic and Diluted EPS		(63,039)		(74,463)		(48,206)	
Discontinued Operations, Net of Minority Interest and				, , ,			
Income Tax		194,753		164,449		124,622	
Net Income Available to Common Stockholders For Basic and Diluted EPS	\$	131,714	\$	89,986	\$	76,416	
Denominator:							
Weighted Average Shares Basic and Diluted Basic and Diluted EPS:		44,085,998		44,011,503		42,431,109	
Loss from Continuing Operations Available to Common							
Stockholders, Net of Minority Interest and Income Tax	\$	(1.43)	\$	(1.69)	\$	(1.14)	
Discontinued Operations, Net of Minority Interest and							
Income Tax	\$	4.42	\$	3.74	\$	2.94	
Net Income Available to Common Stockholders	\$	2.99	\$	2.04	\$	1.80	

The number of weighted average shares diluted is the same as the number of weighted average shares basic for the years ended December 31, 2007, 2006 and 2005 as the dilutive effect of stock options and restricted stock was excluded because its inclusion would have been anti-dilutive to the loss from continuing operations available to common stockholders, net of minority interest and income tax. The dilutive stock options and restricted stock excluded from the computation are 90,386 and 73,837, respectively, for the year ended December 31, 2007, 116,155 and 93,643, respectively, for the year ended December 31, 2005.

Unvested restricted stock of 909,966, 778,535, and 700,023 were outstanding as of December 31, 2007, 2006, and 2005, respectively. Unvested restricted stock aggregating 470,009, 109,517, and 182,651 were antidilutive at December 31, 2007, 2006 and 2005, respectively, and accordingly, were excluded from dilution computations.

Additionally, options to purchase common stock of 355,901, 381,976, and 546,723 were outstanding as of December 31, 2007, 2006 and 2005, respectively.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The \$200,000 of senior unsecured debt (the 2011 Exchangeable Notes ) issued during 2006, which are convertible into common shares of the Company at a price of \$50.93, were not included in the computation of diluted EPS as our average stock price did not exceed the strike price of the conversion feature (see Note 5).

#### 11. Income Taxes

For income tax purposes, distributions paid to common shareholders are classified as ordinary income, capital gain, return of capital or qualified dividends. For the years ended December 31, 2007, 2006 and 2005, the distributions per common share were classified as follows:

	2007	As a Percent of Distribut	age	2006	As a Percent of Distribu	tage	2005	As Perce o Distrib	ntage f
Ordinary income	\$ 0.6158	2	1.61%	\$ 0.2613		9.30%	\$ 0.3278		11.77%
Long-term capital gains	1.2950	4:	5.44%	0.3364	1	1.97%	0.4289		15.40%
Unrecaptured									
Section 1250 gain	0.6721	23	3.58%	0.2408		8.57%	0.2158		7.75%
Return of capital	0.2671	9	9.37%	1.3918	4	9.53%	1.6276		58.44%
Qualified Dividends		(	0.00%	0.5797	2	0.63%	0.1849		6.64%
	\$ 2.8500	100	0.00%	\$ 2.810	10	0.00%	\$ 2.785	1	100.00%

For income tax purposes, distributions paid to preferred shareholders are classified as ordinary income, capital gain, or qualified dividends. For the years ended December 31, 2007, 2006 and 2005, the preferred distributions per depositary share were classified as follows:

Series C Preferred Stock	2007	As a Percentage of Distributions	2006	As a Percentage of Distributions	2005	As a Percentage of Distributions
Ordinary income Long-term capital gains Unrecaptured Section 1250	\$ 0.1285 0.2703	23.84% 50.14%	\$ 0.3972 0.5115	18.42% 23.72%	\$ 0.5992 0.8023	27.79% 37.21%
gain Qualified Dividends	0.1403	26.02% 0.00%	0.3661 0.8814	16.98% 40.88%	0.4041 0.3506	18.74% 16.26%
	\$ 0.5391	100.00%	\$ 2.1562	100.00%	\$ 2.1562	100.00%

	As a Percentage of					
Series J Preferred Stock	2007	Distributions	2006	Distributions		
Ordinary income	\$ 0.4322	23.84%	\$ 0.3227	18.42%		
Long-term capital gains	0.9087	50.14%	0.4156	23.72%		
Unrecaptured Section 1250 gain	0.4716	26.02%	0.2975	16.98%		
Qualified Dividends		0.00%	0.7163	40.88%		
	\$ 1.8125	100.00%	\$ 1.7521	100.00%		
Series K Preferred Stock	2007	As a Percentage of Distributions	2006	As a Percentage of Distributions		
Series K Treferred Stock	2007	Distributions	2000	Distributions		
Ordinary income	\$ 0.4322	23.84%	\$ 0.1215	18.42%		
Long-term capital gains	0.9087	50.14%	0.1564	23.72%		
Unrecaptured Section 1250 gain	0.4716	26.02%	0.1120	16.98%		
Qualified Dividends		0.00%	0.2696	40.88%		
	\$ 1.8125	100.00%	\$ 0.6595	100.00%		
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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The components of income tax expense for the TRS for the years ended December 31, 2007, 2006 and 2005 are comprised of the following:

	20	07	2006	2005
Current:				
Federal	\$ (2)	8,209)	\$ (39,531)	\$ (19,265)
State	(4	4,934)	(7,734)	(4,519)
Deferred:				
Federal		3,977	3,548	4,299
State		571	695	1,009
	\$ (2)	8,595)	\$ (43,022)	\$ (18,476)

In addition to income tax expense recognized by the TRS, \$1,960, \$317 and \$1,956 of state income taxes was recognized by the Company and is included in income tax expense on the consolidated statement of operations for the years ended December 31, 2007, 2006 and 2005, respectively.

Deferred income taxes represent the tax effect of the temporary differences between the book and tax basis of assets and liabilities. Deferred tax assets (liabilities) of the TRS include the following as of December 31, 2007, 2006 and 2005:

	2007			2006	2005	
Bad debt expense	\$	32	\$	119	\$	118
Investment in joint ventures		2,677		2,519		648
Fixed assets		8,204		7,133		4,363
Prepaid rent		215		556		461
Capitalized general and administrative expense under 263A		2,671		2,408		2,696
Deferred losses/gains		905		968		878
Mark-to-Market of interest rate protection agreements						6
Capitalized interest under 263A		613		191		184
Accrued contingency loss		289		297		
Restricted stock		2,744				
Total deferred tax assets	\$	18,350	\$	14,191	\$	9,354
Straight-line rent		(967)		(1,483)		(923)
Build to suit development		(97)		(100)		(66)
Fixed assets		(130)				

Total deferred tax liabilities \$ (1,194) \$ (1,583) \$ (989)

Total net deferred tax asset \$ 17,156 \$ 12,608 \$ 8,365

The TRS does not have net operating loss carryforwards or tax credit carryforwards.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The TRS s components of income tax expense for the years ended December 31, 2007, 2006 and 2005 are as follows:

	2007	2006	2005
Tax expense associated with income from operations on sold properties which is included in discontinued operations  Tax expense associated with gains and losses on the sale of real estate	\$ (2,012)	\$ (3,591)	\$ (3,369)
which is included in discontinued operations  Tax expense associated with gains and losses on the sale of real estate  Income tax benefit	(36,032) (3,082) 12,531	(47,511) (2,119) 10,199	(20,529) (10,871) 16,293
Income tax expense	\$ (28,595)	\$ (43,022)	\$ (18,476)

The income tax benefit pertaining to income from continuing operations and gain on sale of real estate for the TRS differs from the amounts computed by applying the applicable federal statutory rate as follows:

	2007	2006	2005
Tax benefit at federal rate related to continuing operations	\$ 8,100	\$ 6,725	\$ 3,058
State tax benefit, net of federal benefit	998	801	442
Meals and entertainment	(121)	(24)	(19)
Prior year provision to return adjustments	436	484	1,886
Other	36	94	55
Net income tax benefit	\$ 9,449	\$ 8,080	\$ 5,422

We adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48), on January 1, 2007. The adoption of FIN 48 had no affect on our financial statements as we had no unrecognized tax benefits. As of the adoption date, we had paid approximately \$1,400 (representing taxes and interest) to the State of Michigan regarding business loss carryforwards for which we are currently litigating. That amount will favorably affect our effective income tax rate in future periods should we prevail.

On December 11, 2007, the Michigan Court of Claims rendered a decision against us regarding the business loss carryforwards. Also, the court ruled against us on an alternative position involving Michigan s Capital Acquisition Deduction (CAD). We filed an appeal to the Michigan Appeals Court in January 2008. However, as a result of the lower court s decision, \$705 was accrued for both tax and financial statement purposes; therefore, there is no unrecognized tax benefit related to this issue.

We have no unrecognized tax benefits as of December 31, 2007. To the extent we have unrecognized tax benefits in the future, it will be our policy to recognize interest and penalties related to unrecognized tax benefits in income tax

expense.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Future Rental Revenues

Our properties are leased to tenants under net and semi-net operating leases. Minimum lease payments receivable, excluding tenant reimbursements of expenses, under non-cancelable operating leases in effect as of December 31, 2007 are approximately as follows:

2008	\$ 266,885
2009	223,719
2010	174,816
2011	128,002
2012	93,790
Thereafter	303,081
Total	\$ 1,190,293

#### 13. Stock Based Compensation

We maintain three stock incentive plans (the Stock Incentive Plans ) which are administered by the Compensation Committee of the Board of Directors. There are approximately 10.0 million shares reserved under the Stock Incentive Plans. Only officers, certain employees, our Independent Directors and our affiliates generally are eligible to participate in the Stock Incentive Plans.

The Stock Incentive Plans authorize (i) the grant of stock options that qualify as incentive stock options under Section 422 of the Code, (ii) the grant of stock options that do not so qualify, (iii) restricted stock awards, (iv) performance share awards and (v) dividend equivalent rights. The exercise price of the stock options is determined by the Compensation Committee. Special provisions apply to awards granted under the Stock Incentive Plans in the event of a change in control in the Company. As of December 31, 2007, stock options and restricted stock covering 1.3 million shares were outstanding and 1.8 million shares were available under the Stock Incentive Plans. At December 31, 2007 all outstanding stock options are vested. Stock option transactions are summarized as follows:

	Shares	Ay Ex	eighted verage xercise Price	Exercise Price per Share	In	gregate trinsic Value
Outstanding at December 31, 2005	546,723	\$	31.27	\$ 22.75-\$33.15	\$	3,954
Exercised	(125,780)	\$	30.24	\$ 22.75-\$33.15	\$	1,846
Expired or Terminated	(38,967)	\$	30.88	\$ 27.25-\$33.13		
Outstanding at December 31, 2006	381,976	\$	31.65	\$ 25.13-\$33.15	\$	5,823

Exercised Expired or Terminated	(19,600) (6,475)		30.38-\$33.13 27.25-\$33.13	\$ 230
Outstanding at December 31, 2007	355,901	\$ 31.68	\$ 25.13-\$33.15	\$ 3,669

The following table summarizes currently outstanding and exercisable options as of December 31, 2007:

	Number Outstanding and	Weighted Average Remaining Contractual	Weighted Average Exercise	
Range of Exercise Price	Exercisable	Life	Price	
\$25.13 - \$30.53	100,101	3.31	29.85	
\$31.05 - \$33.15	255,800	2.43	32.40	
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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In September 1994, the Board of Directors approved and we adopted a 401(k)/Profit Sharing Plan. Under our 401(k)/Profit Sharing Plan, all eligible employees may participate by making voluntary contributions. We may make, but are not required to make, matching contributions. For the years ended December 31, 2007, 2006 and 2005, we made matching contributions of approximately \$542, \$451, and \$358, respectively.

For the twelve months ended December 31, 2007, 2006 and 2005, we awarded 442,008, 303,142, and 189,878 restricted stock awards to our employees having a fair value at grant date of \$20,882, \$11,519, and \$7,976, respectively. We also awarded 17,139, 16,232, and 10,164, restricted stock awards to our directors having a fair value at grant date of \$688, \$633, and \$405, respectively. Restricted stock awards granted to employees generally vest over a period of three years and restricted stock awards granted to directors generally vest over a period of three to ten years. For the twelve months ended December 31, 2007, 2006 and 2005, we recognized \$14,150, \$9,624, and \$8,845 in restricted stock amortization related to restricted stock awards, of which \$1,707, \$967, and \$1,297 respectively, was capitalized in connection with development activities. At December 31, 2007, we have \$23,787 in unearned compensation related to unvested restricted stock awards. The weighted average period that the unrecognized compensation is expected to be incurred is 1.38 years. We have not awarded options to our employees or our directors during the twelve months ended December 31, 2007, 2006 and 2005, and therefore no stock-based employee compensation expense related to options is included in net income available to common stockholders.

Restricted stock transactions for the years ended December 31, 2007 and 2006 are summarized as follows:

	Shares	Weighted Average Grant Date Fair Value			
Outstanding at December 31, 2005	700,023	\$	34.23		
Issued	319,374	\$	38.05		
Vested	(217,168)	\$	36.57		
Forfeited	(23,694)	\$	34.55		
Outstanding at December 31, 2006	778,535	\$	35.49		
Issued	459,147	\$	46.98		
Vested	(272,745)	\$	37.74		
Forfeited	(54,971)	\$	39.59		
Outstanding at December 31, 2007	909,966	\$	41.88		

#### 14. Related Party Transactions

We periodically engage in transactions for which CB Richard Ellis, Inc. acts as a broker. A relative of one of our officers/Directors is an employee of CB Richard Ellis, Inc. For the years ended December 31, 2007, 2006 and 2005

this relative received brokerage commissions in the amount of \$240, \$341, and \$285, respectively.

#### 15. Commitments and Contingencies

In the normal course of business, we are involved in legal actions arising from the ownership of our properties. In our opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on the consolidated financial position, our operations or our liquidity.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Seven properties have leases granting the tenants options to purchase the property. Such options are exercisable at various times at appraised fair market value or at a fixed purchase price in excess of our depreciated cost of the asset. We have no notice of any exercise of any tenant purchase option.

We have committed to the construction of certain development projects totaling approximately 2.1 million square feet of GLA. The estimated total construction costs are approximately \$114,005. Of this amount, approximately \$64,641 remains to be funded. There can be no assurance that the actual completion cost will not exceed the estimated completion cost stated above.

At December 31, 2007, we had 23 letters of credit outstanding in the aggregate amount of \$9,582. These letters of credit expire between February, 2008 and January, 2010.

#### Ground and Operating Lease Agreements

For the years ended December 31, 2007, 2006 and 2005, we recognized \$3,102, \$2,737 and \$2,275 in operating and ground lease expense.

Future minimum rental payments under the terms of all non-cancelable ground and operating leases under which we are the lessee, as of December 31, 2007, are as follows:

2008 2009 2010		3,077 2,744
2010 2011 2012		2,744 2,534 2,158
Thereafter  Total	¢	38,912 52,764

#### 16. Subsequent Events

On January 22, 2008, we paid a fourth quarter 2007 distribution of \$0.72 per common share/unit, totaling approximately \$36,079.

From January 1, 2008 to February 15, 2008, we awarded 2,168 shares of restricted common stock to certain Directors. These shares of restricted common stock had a fair value of approximately \$67 on the date of grant. The restricted common stock and units vest over a period of five years. Compensation expense will be charged to earnings over the respective vesting period.

From January 1, 2008 to February 15, 2008, we acquired 11 industrial properties and several land parcels for a total estimated investment of approximately \$79,073. We also sold three industrial properties and one land parcel for approximately \$3,592 of gross proceeds during this period.

In January 2008, we entered into two interest rate protection agreements which fixed the interest rate on forecasted offerings of unsecured debt which we designated as cash flow hedges (the January 2008 Agreements ). The January 2008 Agreements each have a notional value of \$59,750 and are effective from May 15, 2009 through May 15, 2014. The January 2008 Agreements fix the LIBOR rate at 4.0725% and 4.0770%, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 17. Quarterly Financial Information (unaudited)

The following table summarizes our quarterly financial information. The first, second and third fiscal quarters of 2007 and all fiscal quarters in 2006 have been revised in accordance with FAS 144.

Net income available to common stockholders and basic and diluted EPS from net income available to common stockholders has not been affected.

					ecember 31, 2007				
		First Second		Third		Fourth			
	(	<b>Quarter</b>	(	Quarter	Ç	uarter	C	<b>Q</b> uarter	
Total Revenues	\$	107,174	\$	107,339	\$	105,675	\$	114,739	
Equity in Income of Joint Ventures		5,631		11,626		6,376		6,412	
Minority Interest Allocable to Continuing Operations		2,577		2,363		2,411		2,593	
Loss from Continuing Operations, Net of Income Tax									
and Minority Interest		(11,648)		(8,790)		(11,961)		(12,844)	
Income from Discontinued Operations, Net of Income									
Tax		50,818		52,325		52,689		67,099	
Minority Interest Allocable to Discontinued Operations		(6,434)		(6,562)		(6,623)		(8,559)	
Gain on Sale of Real Estate, Net of Income Tax		2,806		503		63		2,971	
Minority Interest Allocable to Gain on Sale of Real									
Estate		(355)		(63)		(8)		(376)	
Net Income		35,187		37,413		34,160		48,291	
Preferred Stock Dividends		(5,935)		(5,671)		(4,857)		(4,857)	
Less: Redemption of Preferred Stock				(2,017)					
Net Income Available to Common Stockholders	\$	29,252	\$	29,725	\$	29,303	\$	43,434	
Basic and Diluted Earnings Per Share:									
Loss From Continuing Operations	\$	(0.34)	\$	(0.36)	\$	(0.38)	\$	(0.35)	
Income from Discontinued Operations	\$	1.00	\$	1.03	\$	1.04	\$	1.35	
Net Income Available to Common Stockholders	\$	0.66	\$	0.67	\$	0.66	\$	1.00	
Weighted Average Shares Outstanding		44,410		44,471		44,240		43,234	

### FIRST INDUSTRIAL REALTY TRUST, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Year Ended December 31, 2006						6	
		First		Second	Third		]	Fourth
	Ç	)uarter	(	<b>Quarter</b>	Ç	Quarter (	Ç	Quarter
Total Revenues	\$	80,851	\$	84,041	\$	85,249	\$	100,783
Equity in Income (Loss) of Joint Ventures	-	(34)		7,307	_	4,747	7	18,654
Minority Interest Allocable to Continuing Operations		3,312		2,641		3,397		2,243
Loss from Continuing Operations, Net of Income Tax		-,		_,-,-		-,		_,
and Minority Interest		(16,359)		(13,376)		(17,447)		(8,623)
Income from Discontinued Operations, Net of Income		(10,00)		(10,0,0)		(17,)		(0,020)
Tax		44,285		51,025		52,079		41,654
Minority Interest Allocable to Discontinued Operations		(5,838)		(6,638)		(6,765)		(5,353)
Gain (Loss) on Sale of Real Estate, Net of Income Tax		982		1,475		1,729		(234)
Minority Interest Allocable to (Gain) Loss Sale of Real				-,.,-		-,, -,		(== 1)
Estate		(127)		(192)		(225)		30
Net Income		22,943		32,294		29,371		27,474
Preferred Stock Dividends		(5,019)		(5,029)		(5,442)		(5,934)
Less: Redemption of Preferred Stock		(672)		(=,==>)		(=,::=)		(-,)
		(0,2)						
Net Income Available to Common Stockholders	\$	17,252	\$	27,265	\$	23,929	\$	21,540
	4	17,202	4	27,200	Ψ	-0,>->	4	<b>=</b> 1,0.0
Basic and Diluted Earnings Per Share:								
Loss From Continuing Operations	\$	(0.48)	\$	(0.39)	\$	(0.49)	\$	(0.33)
2000 From Commany Operations	Ψ	(0.10)	Ψ	(0.57)	Ψ	(0.17)	Ψ	(0.55)
Income from Discontinued Operations	\$	0.88	\$	1.01	\$	1.03	\$	0.82
momo nom 2 isonimuou operunons	4	0.00	Ψ	1.01	Ψ	1.00	4	0.02
Net Income Available to Common Stockholders	\$	0.39	\$	0.62	\$	0.54	\$	0.49
	-	****			_		7	****
Weighted Average Shares Outstanding		43,887		44,006		44,032		44,118
0		-,		.,		-,		.,5

#### 18. Pro Forma Financial Information (unaudited)

The following Pro Forma Condensed Statements of Operations for the years ended December 31, 2007 and 2006 (the Pro Forma Statements ) are presented as if the acquisition of 56 operating industrial properties between January 1, 2007 and December 31, 2007 had occurred at the beginning of each year. The Pro Forma Statements do not include acquisitions between January 1, 2007 and December 31, 2007 for industrial properties that were vacant upon purchase, were leased back to the sellers upon purchase or were subsequently sold before December 31, 2007. The Pro Forma Condensed Statements of Operations include all necessary adjustments to reflect the occurrence of purchases and sales of properties during 2007 as of January 1, 2007 and 2006.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Pro Forma Statements are not necessarily indicative of what our results of operations would have been for the years ended December 31, 2007 and 2006, nor do they purport to present our future results of operations.

#### **Pro Forma Condensed Statements of Operations**

		ar Ended tember 31, 2007	Year Ended December 31, 2006		
Pro Forma Revenues	\$	441,933	\$	371,713	
Pro Forma Loss from Continuing Operations Available to Common					
Stockholders, Net of Minority Interest and Income Taxes	\$	(44,798)	\$	(49,248)	
Pro Forma Net Income Available to Common Stockholders	\$	149,955	\$	115,200	
Per Share Data:					
Pro Forma Basic and Diluted Earnings Per Share Data:					
Loss from Continuing Operations Available to Common Stockholders	\$	(1.02)	\$	(1.12)	
Net Income Available to Common Stockholders	\$	3.40	\$	2.62	

The following Pro Forma Condensed Statements of Operations for the years ended December 31, 2006 and 2005 (the Pro Forma Statements ) are presented as if the acquisition of 56 operating industrial properties between January 1, 2006 and December 31, 2006 had occurred at the beginning of each year. The Pro Forma Statements do not include acquisitions between January 1, 2006 and December 31, 2006 for industrial properties that were vacant upon purchase, were leased back to the sellers upon purchase or were subsequently sold before December 31, 2006. The Pro Forma Condensed Statements of Operations include all necessary adjustments to reflect the occurrence of purchases and sales of properties during 2006 as of January 1, 2006 and 2005.

The Pro Forma Statements are not necessarily indicative of what our results of operations would have been for the years ended December 31, 2006 and 2005, nor do they purport to present our future results of operations.

#### **Pro Forma Condensed Statements of Operations**

	Year Ended December 31, 2006			Year Ended December 31, 2005		
Pro Forma Revenues	\$	409,229	\$	355,126		
Pro Forma Loss from Continuing Operations Available to Common						
Stockholders, Net of Minority Interest and Income Taxes	\$	(58,391)	\$	(36,017)		
Pro Forma Net Income Available to Common Stockholders	\$	94,029	\$	77,290		
Per Share Data:						

Pro Forma Basic and Diluted Earnings Per Share Data: Loss from Continuing Operations Available to Common	Stockholders	\$ (1.33)	\$ (0.85)
Net Income Available to Common Stockholders		\$ 2.14	\$ 1.82
	90		

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#### **Report of Independent Registered Accounting Firm**

To the Members of FirstCal Industrial, LLC:

In our opinion, the accompanying consolidated statements of operations, changes in members—capital and cash flows present fairly, in all material respects, the results of operations and cash flows of FirstCal Industrial, LLC and its subsidiaries (the Joint Venture) for the period from March 18, 2005 (inception) though December 31, 2005 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Joint Venture s management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statements of operations, changes in members—capital and cash flows are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statements of operations, changes in members—capital and cash flows, assessing the accounting principles used and significant estimates made by management, and evaluating the overall presentation of the statements of operations, changes in members—capital and cash flows. We believe that our audit provides a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers LLP Chicago, Illinois

May 16, 2006, except with respect to our opinion on the consolidated statement of operations insofar as it relates to the effects of discontinued operations discussed in Note 5, as to which the date is February 25, 2008.

#### FIRSTCAL INDUSTRIAL, LLC

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31, 2007 (Not covered by the report included herein) (\$ i		(Not	ecember 31, 2006 covered by the port included herein)
ASSETS				
Assets:				
Investment in Real Estate:				
Land and Land Improvements	\$	440,136	\$	257,758
Buildings and Improvements		146,282		142,403
Furniture and Fixtures		106		
Construction in Progress		83,558		46,776
Gross Real Estate Investment		670,082		446,937
Less: Accumulated Depreciation		(6,420)		(6,416)
Net Investment in Real Estate		663,662		440,521
Real Estate Held for Sale, net of Accumulated Depreciation and				
Amortization of \$2,658 and \$717 at December 31, 2007 and				
December 31, 2006, respectively		57,509		9,411
Cash and Cash Equivalents		13,234		3,018
Restricted Cash		4,238		3,571
Tenant Accounts Receivable, Net		156		384
Deferred Rent Receivable		3,981		923
Deferred Financing Costs, Net		1,943		748
Prepaid Expenses and Other Assets, Net		7,904		15,159
Total Assets	\$	752,627	\$	473,735
LIABILITIES AND MEMBI	ERS	CAPITAL		
Liabilities:				
Unsecured Line of Credit	\$	211,015	\$	305,643
Related Party Notes		277,500		
Accounts Payable and Accrued Expenses		29,111		18,469
Rents Received in Advance and Security Deposits		1,880		1,344
Other Liabilities, Net		1,138		1,604
Total Liabilities		520,644		327,060

Commitments and Contingencies

Members Capital 231,983 146,675

Total Liabilities and Members Capital \$ 752,627 \$ 473,735

The accompanying notes are an integral part of the consolidated financial statements.

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#### FIRSTCAL INDUSTRIAL, LLC

#### CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended December 31, 2007 (Not covered by the report included			ar Ended ember 31, 2006	Period from March 18 2005 (inception through	
			repo	overed by the rt included		ember 31,
	ŀ	nerein)		herein) n 000 s)	20	
Revenues:						
Rental Income	\$	7,312	\$	4,192	\$	427
Tenant Recoveries and Other Income		2,142		925		94
Total Revenues		9,454		5,117		521
Expenses:						
Real Estate Tax		3,544		1,386		258
Repairs and Maintenance		771		261		49
Property Management		134		124		15
Utilities		452		272		21
Insurance		317		67		5
Other		1,208		354		20
General and Administrative		1,305		1,143		246
Depreciation and Other Amortization		5,584		5,837		383
Total Expenses		13,315		9,444		997
Other Income (Expense):						
Interest Income		642		283		10
Interest Expense		(19,108)		(12,530)		(3,941)
Amortization of Deferred Financing Costs		(316)		(576)		(221)
Total Other Income (Expense)		(18,782)		(12,823)		(4,152)
Loss from Continuing Operations	\$	(22,643)	\$	(17,150)		(4,628)
Income (Loss) from Discontinued Operations (Including Gain on Sale of Real Estate of \$35,765, \$34,669 and \$0 for the years ended December 31, 2007, December 31, 2006 and for		35,160		32,971		(2,096)

the period from March 18, 2005 through December 31, 2005, respectively)

Income Before Gain on Sale of Real Estate	\$ 12,517	\$ 15,821 \$	(6,724)
Gain on Sale of Real Estate	19,411	27,535	9,434
Net Income	\$ 31,928	\$ 43,356	2,710

The accompanying notes are an integral part of the consolidated financial statements.

#### FIRSTCAL INDUSTRIAL, LLC

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS CAPITAL For the Years Ended December 31, 2007 and 2006 (not covered by the report included herein) and for the Period from March 18, 2005 (inception) through December 31, 2005

	Total		CSJV FirstCal, LLC (\$ in 000 s)		FR FirstCal, LLC	
Balance at March 18, 2005 (Inception)	\$		\$		\$	
Cash Contributions		126,656		113,990		12,666
Cash Distributions		(26,046)		(19,966)		(6,080)
Net Income		2,711		(1,035)		3,746
Balance at December 31, 2005	\$	103,321	\$	92,989	\$	10,332
Cash Contributions		136,677		123,009		13,668
Cash Distributions		(136,679)		(106,302)		(30,377)
Net Income		43,356		22,311		21,045
Balance at December 31, 2006	\$	146,675	\$	132,007	\$	14,668
Cash Contributions		167,812		151,031		16,781
Cash Distributions		(114,432)		(87,408)		(27,024)
Net Income		31,928		13,080		18,848
Balance at December 31, 2007	\$	231,983	\$	208,710	\$	23,273

The accompanying notes are an integral part of the consolidated financial statements.

#### FIRSTCAL INDUSTRIAL, LLC

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31, 2007 (Not covered by the report included herein)	Year Ended December 31, 2006 (Not covered by the report included herein) (\$ in 000 s)	Period from March 18, 2005 (inception) through December 31,	
CASH FLOWS FROM OPERATING				
ACTIVITIES:				
Net Income	\$ 31,928	\$ 43,356	\$ 2,711	
Adjustments to Reconcile Net Income to Net Cash				
Used in Operating Activities:				
Gain on Sale of Real Estate	(55,176)	(62,204)	(9,434)	
Depreciation and Amortization	10,473	14,741	6,735	
Deferred Financing Cost Amortization	316	576	221	
Provision for Bad Debt	(136)	153	16	
Decrease (Increase) in Tenant Accounts Receivable				
and Prepaid Expenses and Other Assets	(9)	(717)	(1,370)	
Increase in Deferred Rent Receivable	(4,183)	(1,075)	(1,074)	
Increase in Accounts Payable and Accrued				
Expenses, Rents Received in Advance and Security	0.002	1.014	1.700	
Deposits and Other Liabilities	9,082	1,214	1,790	
Net Cash Used in Operating Activities	(7,705)	(3,956)	(405)	
CASH FLOWS FROM INVESTING				
ACTIVITIES:				
Purchases of and Additions to Investment in Real				
Estate	(449,374)	(374,400)	(322,003)	
Net Proceeds from Sales of Investments in Real				
Estate	233,221	275,338	27,309	
Increase in Restricted Cash	(599)	(2,293)		
Net Cash Used in Investing Activities	(216,752)	(101,355)	(294,694)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from Unsecured Lines of Credit	283,138	442,608	188,938	
Repayments on Unsecured Lines of Credit	(377,766)	(314,588)	(11,315)	
Tipaj monto on onocosica Dines of Orealt	(377,700)	(311,300)	(11,515)	

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Proceeds / (Repayments of) from Related Party				(30,964)		
ote		•	277,500			30,964
Cost of Debt Issuance		(1,511)		(594) (1,278)		(951)
Increase in Restricted Cash		* *	(68)			
Contributions from Members		167,812		136,677		126,656
Distributions to Members		(114,432)		(136,679)		(26,046)
Net Cash Provided by Financing Activities		234,673		95,182		308,246
Net Increase / (Decrease) in Cash and Cash						
Equivalents		10,216		(10,129)		13,147
Cash and Cash Equivalents, Beginning of Period		3,018		13,147		
Cash and Cash Equivalents, End of Period	\$	13,234	\$	3,018	\$	13,147
Supplemental Information:						
Interest Paid, Net of Capitalized Interest	\$	18,548	\$	11,666	\$	3,470
Capitalized Interest	\$	3,397	\$	1,480	\$	292
Accounts Receivable Write Off	\$	250	\$		\$	
Non-Cash Investing Activities: Security Deposits Assumed in Conjunction with						
the Acquisition of Real Estate	\$		\$	330	\$	1,078
Real Estate Taxes Assumed in Conjunction with						
the Acquisition of Real Estate	\$	285	\$	140	\$	82
Liabilities Assumed in Conjunction with Sale of						
Real Estate	\$	1,954	\$	368	\$	534
Capital Expenditures Recorded, Included in						
Liabilities	\$	2,212	\$	5,512	\$	9,476
Write-off of Fully Amortized Assets	\$	2,181	\$	3,588	\$	1,653

The accompanying notes are an integral part of the consolidated financial statements.

#### FIRSTCAL INDUSTRIAL, LLC

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

#### 1. Organization and Formation of Joint Venture

FirstCal Industrial, LLC (the Joint Venture ) was organized in the state of Delaware on March 18, 2005. The Joint Venture was formed to invest in, own, develop, redevelop, operate and hold for long term capital appreciation interests in certain industrial properties. CSJV FirstCal, LLC, a wholly owned subsidiary of California State Teachers Retirement System, holds a 90% membership interest. FR FirstCal, LLC, a wholly owned subsidiary of First Industrial Investment, Inc. (FIII), holds the remaining 10% membership interest and acts as manager to the Joint Venture. FIII is a wholly owned subsidiary of First Industrial, LP (FILP). FILP is a limited partnership organized in the state of Delaware on November 23, 1993. The sole general partner of FILP is First Industrial Realty Trust, Inc. (the REIT) which is a real estate investment trust organized in the state of Maryland on August 10, 1993.

The Joint Venture finances its investments with capital contributions from its Members, or proceeds from its unsecured line of credits or such other financing as the Members deem appropriate. Properties are managed on a day to day basis by FirstCal Industrial Property Manager, LLC, a wholly owned subsidiary of First Industrial LP (FILP) through August 14, 2006 and a wholly owned subsidiary of FIII thereafter. Major decisions are made by the board of the Joint Venture.

As of December 31, 2007, the Joint Venture owned 24 industrial properties comprising approximately 5.0 million square feet (unaudited) of gross leaseable area (GLA) and several land parcels. The Joint Venture had 18 development projects in progress. As of December 31, 2006, the Joint Venture owned 45 industrial properties comprising approximately 4.7 million square feet (unaudited) of GLA and several land parcels, and had 22 development projects in progress.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The consolidated financial statements as of December 31, 2007 and December 31, 2006 and for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005 reflect the assets, liabilities, results of operations and cash flows of the Joint Venture on a consolidated basis in accordance with generally accepted accounting principles (GAAP). The Joint Venture wholly owns Limited Liability Companies (LLCs), whose purpose is to hold, develop and operate single industrial properties. The financial statements presented consolidate the wholly owned LLCs. All inter-company transactions have been eliminated.

#### **Management Estimates**

In order to conform with GAAP, management, in preparation of the Joint Venture s consolidated financial statements, is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of December 31, 2007 and December 31, 2006 and the reported amounts of revenues and expenses for the years ended December 31, 2007 and December 31, 2006 and for the period from

March 18, 2005 through December 31, 2005. Actual results differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include all cash and liquid investments with an initial maturity of three months or less. The carrying amount approximates fair value due to the short term maturity of these investments.

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#### FIRSTCAL INDUSTRIAL, LLC

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

#### Restricted Cash

At December 31, 2007 and December 31, 2006, restricted cash includes cash held in escrow accounts managed by third parties for earnest deposits on prospective property and land acquisitions and miscellaneous obligations arising from the sales of certain properties. At December 31, 2007 and December 31, 2006, restricted cash also includes gross proceeds from the sales of certain properties which will be disbursed to FR FirstCal, LLC upon satisfaction of the terms of a resolution passed by the board of the Joint Venture.

#### Investment in Real Estate and Depreciation

Investment in real estate is carried at cost. The Joint Venture reviews its properties on an annual basis for impairment. To determine if an impairment may exist, the Joint Venture reviews its properties and identifies those that have had either an event of change or event of circumstances warranting further assessment of recoverability (such as a decrease in occupancy). If further assessment of recoverability is needed, the Joint Venture estimates the future net cash flows expected to result from the use of the property and its eventual disposition, on an individual property basis. If the sum of the expected future net cash flows (undiscounted and without interest charges) is less than the carrying amount of the property on an individual property basis, the Joint Venture will recognize an impairment loss based upon the estimated fair value of such property. For properties management considers held for sale, the Joint Venture ceases depreciating the properties and values the properties at the lower of depreciated cost or fair value, less costs to dispose. If circumstances arise that were previously considered unlikely and, as a result, the Joint Venture decides not to sell a property previously classified as held for sale, the Joint Venture will reclassify such property as held and used. Such property is measured at the lower of its carrying amount (adjusted for any depreciation and amortization expense that would have been recognized had the property been continuously classified as held and used) or fair value at the date of the subsequent decision not to sell. The Joint Venture determines fair value of properties that are held for use by discounting the future expected cash flows of the properties. To calculate the fair value of properties held for sale, the Joint Venture deducts from the contract price of the property the estimated costs to close the sale. The Joint Venture classifies properties as held for sale when the board of the Joint Venture approves the sale of the property.

Costs such as interest, real estate taxes and other directly related costs incurred during construction periods begin to be capitalized to the development projects from the point the Joint Venture is undergoing necessary activities to get the development ready for its intended use and ceases when the development projects are substantially completed and held available for occupancy. Upon substantial completion, the Joint Venture reclassifies construction in progress to building, tenant improvements and leasing commissions. Depreciation expense is computed using the straight-line method based on the following useful lives:

Years

Buildings and Improvements Land Improvements 10 to 45 3 to 15

Construction expenditures for tenant improvements, leasehold improvements and leasing commissions are capitalized and amortized over the terms of each specific lease. Repairs and maintenance are charged to expense when incurred. Expenditures for improvements are capitalized.

The Joint Venture accounts for all acquisitions in accordance with Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standard No. 141, Business Combinations. Upon acquisition of a property, the Joint Venture allocates the purchase price of the property based upon the fair value of the assets acquired, which generally consist of land, buildings, tenant improvements, leasing

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

commissions and intangible assets including in-place leases, tenant relationships, above market and below market leases. The Joint Venture allocates the purchase price to the fair value of the tangible assets of an acquired property by valuing the property as if it were vacant. Acquired above and below market leases are valued based on the present value of the difference between prevailing market rates and the in-place rates over the remaining lease term and are amortized over the remaining non-cancelable terms of the respective leases as an adjustment to rental income on the Joint Venture s consolidated statement of operations.

The purchase price is further allocated to in-place lease and tenant relationship values based on management s evaluation of the specific characteristics of each tenant s lease and the Joint Venture s overall relationship with the respective tenant. The value of in-place lease intangible assets are amortized to depreciation and amortization expense over the remaining lease term of the respective lease. The value allocated to tenant relationship is amortized to depreciation and amortization expense over the expected term of the relationship, which includes an estimate of the probability of lease renewal and its estimated term. If a tenant terminates its lease before maturity, the unamortized portion of the tenant improvements, leasing commissions, above and below market leases, in-place lease and the tenant relationship value is immediately expensed.

Deferred leasing intangibles included in the Joint Venture s Other Assets and Real Estate Held for Sale consist of the following:

		mber 31, 2007	December 31, 2006		
In-Place Leases Less: Accumulated Amortization	\$	1,672 (666)	\$	6,585 (1,760)	
	\$	1,006	\$	4,825	
Above Market Leases Less: Accumulated Amortization.	\$	741 (465)	\$	5,349 (604)	
	\$	276	\$	4,745	
Tenant Relationship Less: Accumulated Amortization.	\$	609 (121)	\$	2,721 (249)	
	\$	488	\$	2,472	
Deferred Leasing Intangibles included in the Joint Venture s	other liabilities consist of	the followin	g:		
Below Market Leases	\$	135	\$	1,336	

Less: Accumulated Amortization (110) (444)

\$ 25 \$ 892

Amortization expense related to in-place leases and tenant relationships of deferred leasing intangibles was \$1,878, \$4,905, and \$1,807, for the years ended December 31, 2007 and 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. Rental revenues decreased by \$299, \$174, and \$197 related to amortization of above/(below) market leases for the years ended December 31, 2007 and 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. We will recognize net

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

amortization expense related to the deferred leasing intangibles over the next five years, for properties owned as of December 31, 2007, as follows:

	Estimated Net	Amortization f	De	Estimated Net ecrease to Rental Revenues ated to Above and
		es and Tenant onships		Below Market Leases
2008	\$	374	\$	152
2009		287		93
2010		263		5
2011		206		1
2012		169		

#### **Deferred Financing Costs**

Deferred financing costs include fees and costs incurred to obtain long-term financing. These fees and costs are being amortized over the terms of the respective loans. Accumulated amortization of deferred financing costs at December 31, 2007 and December 31, 2006 was \$1,113 and \$797, respectively. Unamortized deferred financing costs are immediately expensed when debt is retired before the maturity date.

#### Revenue Recognition

Rental income is recognized on a straight-line method under which contractual rent increases are recognized evenly over the lease term. Tenant recovery income includes payments from tenants for real estate taxes, insurance and other property operating expenses and is recognized as revenue in the same period the related expenses are incurred by the Joint Venture.

Revenue is recognized on payments received from tenants for early lease terminations after the Joint Venture determines that all the necessary criteria have been met in accordance with FASB Statement of Financial Accounting Standards No. 13, Accounting for Leases.

The Joint Venture provides an allowance for doubtful accounts against the portion of tenant accounts receivable which is estimated to be uncollectible. Accounts receivable in the consolidated balance sheets are shown net of an allowance for doubtful accounts of \$33 and \$169 as of December 31, 2007 and December 31, 2006, respectively.

#### Gain on Sale of Real Estate

Gain on sale of real estate is recognized using the full accrual method, when appropriate. Gains relating to transactions which do not meet the full accrual method of accounting are deferred and recognized when the full accrual method of accounting criteria are met or by using the installment or deposit methods of profit recognition, as appropriate in the circumstances. As the assets are sold, their costs and related accumulated depreciation are removed from the accounts with resulting gains or losses reflected in net income or loss. Estimated future costs to be incurred by the Joint Venture after completion of each sale are included in the determination of the gains on sales.

#### **Income Taxes**

In accordance with limited liability company taxation, each of the members is responsible for reporting their share of taxable income or loss. Accordingly, no provision has been made in the consolidated financial

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

statements for federal income taxes. Certain subsidiaries are subject to state and franchise taxes. The provision for state income and franchise taxes has been allocated to General and Administrative expense and Income from Discontinued Operations in the consolidated statements of operations and has not been separately stated.

#### Fair Value of Financial Instruments

FASB Statement of Financial Accounting Standards No. 107, Disclosures About Fair Value of Financial Instruments, requires disclosures about the fair value of financial instruments whether or not such instruments are recognizable in the balance sheet. The Joint Venture s financial instruments include net tenant accounts receivable, accounts payable, other accrued expenses, related party notes and unsecured lines of credit.

The fair values of the net tenant accounts receivable, accounts payable and other accrued expenses were not materially different from their carrying or contract values due to the short-term nature of these financial instruments. See Note 3 for the fair values of the unsecured lines of credit and related party notes.

#### **Discontinued Operations**

FASB Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long Lived Assets (FAS 144) addresses financial accounting and reporting for the disposal of long lived assets. FAS 144 requires that the results of operations and gains or losses on the sale of property be presented in discontinued operations if both of the following criteria are met: (a) the operations and cash flows of the property have been (or will be) eliminated from the ongoing operations of the Joint Venture as a result of the disposal transaction and (b) the Joint Venture will not have any significant continuing involvement in the operations of the property after the disposal transaction. FAS 144 also requires prior period results of operations for these properties to be reclassified and presented in discontinued operations in prior period consolidated statements of operations.

#### 3. Unsecured Lines of Credit and Due to Related Party

On March 18, 2005, the Joint Venture entered into a revolving unsecured line of credit (the March 2005 LOC) with a borrowing capacity of \$100,000 which matured on June 16, 2005 and bore interest at a floating rate of LIBOR plus 0.675%. The March 2005 LOC was paid off and retired utilizing proceeds received under the June 2005 LOC (as defined below).

On June 6, 2005, the Joint Venture entered into a revolving unsecured line of credit (the June 2005 LOC) with a borrowing capacity of \$125,000, with the right, subject to certain conditions, to increase the borrowing capacity up to \$200,000, which had a maturity date of December 17, 2007 and bears interest at a floating rate of LIBOR plus 0.675%. On August 18, 2005, the Joint Venture amended the June 2005 LOC to increase the borrowing capacity to \$180,000. On January 13, 2006, the Joint Venture entered into a second amendment to the June 2005 LOC to increase the borrowing capacity to \$300,000 subject to certain conditions. On August 14, 2006, the Joint Venture entered into a third amendment to the June 2005 LOC to extend the maturity date to April 21, 2009. The unsecured line of credit contains certain covenants, including limitations on occurrence of debt and debt service coverage. The Joint Venture

is in compliance with these covenants at December 31, 2007 and 2006.

On November 14, 2005, the Joint Venture entered into a note payable (the November 2005 Note ) to FirstCal Industrial 2, LLC, a joint venture between CSJV FirstCal 2, LLC and FR FirstCal 2, LLC, which are wholly owned entities of the California State Teachers Retirement System and FIII, respectively. The November 2005 Note had a borrowing capacity of \$36,000, matured on September 30, 2006 and bore interest

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

at a floating rate of LIBOR plus 0.65%. The Joint Venture paid off the November 2005 Note in January 2006 utilizing proceeds received under the January 2006 LOC (as defined below).

On January 13, 2006, the Joint Venture entered into an unsecured line of credit (the January 2006 LOC) which has a borrowing capacity of \$125,000, matures on January 31, 2009 and bears a fixed interest rate of 5.065%. The unsecured line of credit contains certain covenants, including limitations on occurrence of debt and debt service coverage. The Joint Venture is in compliance with these covenants at December 31, 2007 and 2006.

On February 1, 2006, the Joint Venture entered into an unsecured line of credit (the February 2006 LOC ) which has a borrowing capacity of \$75,000, matures on February 1, 2009 and bears a fixed interest rate of 5.95%. The unsecured line of credit contains certain covenants, including limitations on occurrence of debt and debt service coverage. The Joint Venture is in compliance with these covenants at December 31, 2007 and 2006

On June 4, 2007, the Joint Venture entered into a note payable (the June 2007 Note) to FirstCal Industrial 2, LLC. The June 2007 Note matures on September 30, 2009 and bears interest at a floating rate of the Effective Federal Funds Rate plus 0.85%. The outstanding balance at December 31, 2007 totaled \$155,000, which is reflected on the consolidated balance sheet as Related Party Notes.

On November 15, 2007, the Joint Venture entered into a note payable (the November 2007 Note I ) to FirstCal Industrial 3, LLC, a joint venture between CSJV FirstCal 3, LLC and FR FirstCal 3, LLC, which are wholly owned entities of the California State Teachers Retirement System and FIII respectively. The November 2007 Note I matures on November 15, 2011 and bears interest at a floating rate of LIBOR plus 0.375%. The outstanding balance at December 31, 2007 totaled \$100,000, which is reflected on the consolidated balance sheet as Related Party Notes.

On November 15, 2007, the Joint Venture entered into a note payable (the November 2007 Note II ) to FirstCal Industrial 3, LLC. The November 2007 Note II matures on November 15, 2013 and bears interest at a floating rate of LIBOR plus 0.4%. The outstanding balance at December 31, 2007 totaled \$22,500, which is reflected on the consolidated balance sheet as Related Party Notes.

All lines of credit are guaranteed by California State Teachers Retirement System, sole owner of the CSJV FirstCal, LLC member.

The net unamortized deferred financing fees related to the lines of credit are being amortized over the life of the lines of credit in accordance with Emerging Issues Task Force Issue 98-14, Debtor s Accounting for Changes in Line-of-Credit or Revolving-Debt Arrangements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

The following table discloses certain information regarding the Joint Venture s unsecured lines of credit and the related party notes:

	Outstanding		Accrued		Interest Rate	
	F	Balance at	Interest at		at	
	De	cember 31, 2007	D	December 31, 2007	December 31, 2007	Maturity Date
Unsecured Lines of Credit June 2005 LOC January 2006 LOC February 2006 LOC	\$	11,015 125,000 75,000	\$	78 510 360	7.250% 5.065% 5.953%	4/21/2009 1/1/2009 2/1/2009
Total	\$	211,015	\$	948		
Related Party Notes June 2007 Note November 2007 Note I November 2007 Note II Total	\$	155,000 100,000 22,500 277,500	\$	671 225 51 1,895	3.910% 5.405% 5.430%	9/30/2009 11/15/2011 11/15/2013
		Outstanding  Balance at December 31, 2006		Accrued Interest at December 31, 2006	Interest Rate at December 31, 2006	Maturity Date
Unsecured Lines of Credit June 2005 LOC January 2006 LOC February 2006 LOC		\$ 105,643 125,000 75,000		\$ 406 545 384	5.646% 5.065% 5.953%	4/21/2009 1/1/2009 2/1/2009

305,643

1,335

Total

The following is a schedule of the stated maturities and scheduled principal payments of the unsecured lines of credit inclusive of related party debt:

	Amount
2008	\$
2009	366,015
2010	
2011	100,000
2012	
Thereafter	22,500
Total	\$ 488,515

The Joint Venture is charged an unused commitment fee that is equal to 0.15% of the unused portion of the June 2005 LOC. Total fees are \$135, \$119 and \$24 for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively, and are recorded in General and Administrative expense.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

#### Fair Value of Financial Instruments

At December 31, 2007 and December 31, 2006 the fair value of the Joint Venture s unsecured lines of credit were as follows:

	December 31, 2007					December 31, 2006			
	Carrying Value			ir Value	C	arrying Value	Fair Value		
<b>Unsecured Lines of Credit</b>									
June 2005 LOC	\$	11,015	\$	11,015	\$	105,643	\$	105,643	
January 2006 LOC		125,000		119,831		125,000		123,294	
February 2006 LOC		75,000		72,200		75,000		75,686	
Total	\$	211,015	\$	203,046	\$	305,643	\$	304,623	
Related Party Notes									
June 2007 Note		155,000		155,000					
November 2007 Note I		100,000		100,000					
November 2007 Note II		22,500		22,500					
Total	\$	277,500	\$	277,500	\$		\$		

The fair values of the January 2006 LOC and February 2006 LOC were determined by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair values of the June 2005 LOC, June 2007 Note, November 2007 Note I and November Note II approximate their carrying values due to the variable interest rate nature of the loans.

#### 4. Acquisition and Development of Real Estate

In 2007, the Joint Venture acquired three industrial properties comprising, in aggregate, approximately 1.2 million square feet (unaudited) of GLA and several land parcels for approximately \$289,359, excluding costs of \$3,394 incurred in conjunction with the acquisition of the properties. The Joint Venture also substantially completed development of four properties comprising approximately 2.0 million square feet (unaudited) of GLA for approximately \$87,554. The Joint Venture reclassified the costs of the substantially completed developments from construction in progress to building, tenant improvements and leasing commissions.

On March 2, 2007, the Joint Venture acquired an operating golf course in Litchfield Park, Arizona, for purposes of future development. The following are the results of operations for the ownership period in 2007. The Total Revenues are included in Other Income in the consolidated statement of operations and Costs of Goods Sold and Operating Expenses are included in Other Expenses in the consolidated statement of operations:

Total Revenues	\$ 941	
Cost of Goods Sold	(134)	)
Operating Expenses	(594)	)
General and Administrative	(151)	)
Income from Operations	\$ 62	
104		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

In 2006, the Joint Venture acquired 21 industrial properties comprising, in aggregate, approximately 3.1 million square feet (unaudited) of GLA and several land parcels for approximately \$298,031, excluding costs of \$4,966 incurred in conjunction with the acquisition of the properties. The Joint Venture also substantially completed development of three properties comprising approximately 0.8 million square feet (unaudited) of GLA at a cost of approximately \$35,367. The Joint Venture reclassified the costs of the substantially completed developments from construction in progress to building, tenant improvements and leasing commissions.

In 2005, the Joint Venture acquired 47 industrial properties comprising, in aggregate, approximately 4.2 million square feet (unaudited) of GLA and several land parcels. The gross purchase price for 47 industrial properties and several land parcels totaled approximately \$309,308, excluding costs of \$1,198 incurred in conjunction with the acquisition of the properties

#### Intangible Assets Subject To Amortization in the Period of Acquisition

There were no in-place leases, above market leases, leasing commissions, tenant relationships and below market leases recorded as a result of the 2007 acquisitions.

The fair value of in-place leases, above market leases, leasing commissions and tenant relationships recorded as a result of the 2006 acquisitions was \$3,925, \$3,898, \$1,262 and \$3,169, respectively. The fair value of below market leases recorded as a result of the 2006 acquisitions was \$1,065. The weighted average life in months of in-place leases, above market leases, leasing commissions and tenant relationships recorded as a result of 2006 acquisitions were 38, 114, 79 and 86 months, respectively. The weighted average life in months of below market leases recorded as a result of 2006 acquisitions was 25 months.

#### 5. Sale of Real Estate, Real Estate Held for Sale and Discontinued Operations

In 2007, the Joint Venture sold 31 industrial properties comprising, in aggregate, approximately 3.1 million square feet (unaudited) of GLA and eight land parcels. Gross proceeds from the sales of the 31 industrial properties and eight land parcels were approximately \$244,767. The gain on sale of real estate was approximately \$55,176, of which \$35,765 is shown in discontinued operations as 28 of the 31 properties meet the criteria of FAS 144. The results of operations and gain on sale of real estate for the three properties and eight land parcels that do not meet the criteria established by FAS 144 are included in Gain on Sale of Real Estate in continuing operations.

In 2006, the Joint Venture sold 26 industrial properties comprising, in aggregate, approximately 3.3 million square feet (unaudited) of GLA and seven land parcels. Gross proceeds from the sales of the 26 industrial properties and seven land parcels were approximately \$287,106. The gain on sale of real estate was approximately \$62,204, of which \$34,669 is shown in discontinued operations as all 26 properties meet the criteria of FAS 144. The results of operations and gain on sale of real estate for the seven land parcels that do not meet the criteria established by FAS 144 are included in Gain on Sale of Real Estate in continuing operations.

In 2005, the Joint Venture sold two land parcels. Gross proceeds from the sales of the two land parcels were \$28,908. The gain on sale of real estate was approximately \$9,434. The two land parcels do not meet the criteria established by the Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (FAS 144) to be included in discontinued operations.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

At December 31, 2007, the Joint Venture had six industrial properties comprising approximately 0.9 million square feet (unaudited) of GLA held for sale. In accordance with FAS 144, the results of operations of the six industrial properties held for sale at December 31, 2007 are included in discontinued operations. There can be no assurance that such industrial properties held for sale will be sold.

The following table discloses certain information regarding the industrial properties included in discontinued operations by the Company for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005.

	2007	2006	2005
Total Revenues	\$ 7,769	\$ 12,894	\$ 6,881
Operating Expenses	(3,439)	(5,309)	(2,552)
Depreciation and Amortization	(4,588)	(8,729)	(6,155)
General and Administrative	(347)	(554)	(270)
Gain on Sale of Real Estate	35,765	34,669	
Income (Loss) from Discontinued Operations	\$ 35,160	\$ 32,971	\$ (2,096)

#### 6. Future Minimum Rental Revenues

The Joint Venture s properties are leased to tenants under net and semi-net operating leases. Minimum lease payments from rent, excluding tenant reimbursements of expenses, under non-cancelable operating leases in effect as of December 31, 2007 are approximately as follows:

2008	\$ 13,739
2009	13,256
2010	13,194
2011	13,167
2012	12,924
Thereafter	56,975
Total	\$ 123,255

#### Credit Risk

For the year ended December 31, 2007, JC Penney Corporation accounted for 14.3% of rental revenue. For the year ended December 31, 2006, no individual tenants accounted for more than 10% of rental revenue. For the period of March 18, 2005 (inception) through December 31, 2005, Edron Fixture Corporation accounted for 18.5% of rental revenue.

#### 7. Member s Equity

#### Capital Contributions

The Members are required to make capital contributions in accordance with their ownership percentages from time to time as required by the LLC agreement.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

#### Distributions and Allocations of Profits and Losses

Distributions of operating cash flows are made to Members in proportion to their ownership interests. Distributions of extraordinary cash flows from a capital event are distributed to the Members with FR FirstCal, LLC receiving a higher allocation of distributions compared to its ownership interest if certain IRR hurdles are met.

#### 8. Related Party Transactions

In 2007, the Joint Venture sold one parcel of land to FIII and one parcel of land to FILP, the sole owner of FIII. Gross proceeds from the sales of the two land parcels were approximately \$10,093. The gain on sale of real estate was approximately \$3,524.

The Joint Venture acquired two land parcels in June 2006 from FIII for a total purchase price of \$12,305.

The Joint Venture acquired six industrial properties and several land parcels in March 2005 from FILP for a total purchase price of \$77,061. An additional industrial property was acquired from FILP in June 2005 for a purchase price of \$7,000. The Joint Venture acquired one industrial property from the REIT in June 2005 for a purchase price of \$3,580.

The properties owned by the Joint Venture are managed by FR FirstCal, LLC, a wholly owned subsidiary of FIII, which is a 10% member of the Joint Venture. Fees earned by FIII from the Joint Venture through its wholly owned subsidiaries include portfolio management fees, development fees and disposition fees. Portfolio management fees totaled \$420, \$270 and \$195 for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. The portfolio management fee is a fixed amount per year plus a percentage of the Excess Management Fee Basis, as defined per the Joint Venture Operating Agreement, of \$500,000, which was achieved in 2006. The portfolio management fees were prorated for 2005, based on the fixed rate of \$250 per year. Development fees, which are based on a percentage of any hard or soft costs incurred with respect to the construction, development or repositioning of a property, totaled \$7,282, \$3,041 and \$1,091 for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. Disposition fees are based on the market rate that would be paid for the sale of similar properties, in the geographic market in which the property is located, provided there is no external broker or a percentage of the sales price if an external broker is engaged. The Joint Venture paid \$864, \$1,094 and \$196 of disposition fees for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. FILP, the sole owner of FIII, earns property management fees, leasing fees and administrative fees through its wholly owned subsidiaries. As of August 15, 2006, the property management, leasing management and administration was assigned to FIII. Property management fees incurred are based on a percentage of gross receipts. Property Management fees totaled \$362, \$478 and \$190 for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively. Leasing fees are based on the market rate provided there is no tenant broker or a percentage of the market rate if there is a tenant broker. Leasing fees totaled \$1,984, \$895 and \$215 for the years ended December 31, 2007 and December 31, 2006 and

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) AMOUNTS AS OF DECEMBER 31, 2007 AND 2006 AND FOR THE YEARS THEN ENDED NOT COVERED BY THE REPORT INCLUDED HEREIN (\$ in 000 s)

for the period from March 18, 2005 through December 31, 2005, respectively. Administrative fees related to reimbursement for FIII employees managing the Joint Venture properties totaled \$242, \$268 and \$29 for the years ended December 31, 2007 and December 31, 2006 and for the period from March 18, 2005 through December 31, 2005, respectively.

In 2007 and 2006, the Joint Venture engaged FIII to act as general contractor for several development projects. Under the terms of the contract between FIII and the Joint Venture, general contracting fees incurred are based on a percentage of hard costs. These fees totaled \$719 and \$941 for the years ended December 31, 2007 and 2006, respectively.

At December 31, 2007 and December 31, 2006, the Joint Venture accrued property management fees, portfolio management fees, development fees, maintenance services, construction reimbursements and other reimbursements payable to FIII and FILP of \$3,259 and \$5,711, respectively.

As stated in Note 3, the Joint Venture entered into a note payable to FirstCal Industrial 2, LLC, a joint venture between CSJV FirstCal 2, LLC and FR FirstCal 2, LLC, which are wholly owned entities of the California State Teachers Retirement System and FIII, respectively. Additionally, the Joint Venture entered into a note payable to FirstCal Industrial 3, LLC, a joint venture between CSJV FirstCal 3, LLC and FR FirstCal 3, LLC, which are wholly owned entities of the California State Teachers Retirement System and FIII, respectively. In 2005, the Joint Venture entered into a revolving line of credit with FirstCal Industrial 2, LLC, which was paid off in January 2006.

#### 9. Commitments and Contingencies

In the normal course of business, the Joint Venture is involved in legal actions arising from the ownership of its properties. In management s opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on the consolidated financial position, operations or liquidity of the Joint Venture.

The Joint Venture has committed to the construction of certain industrial properties totaling approximately 10.7 million square feet (unaudited) of GLA. The estimated total construction costs are approximately \$855.6 million (unaudited). Of this amount, approximately \$383.2 million (unaudited) remains to be funded. There can be no assurance that the actual completion cost will not exceed the estimated completion cost stated above.

#### 10. Subsequent Events

During the period from January 1, 2008 through February 21, 2008, the Joint Venture acquired 2 land parcels. The gross purchase price for the land parcels was approximately \$19,098, excluding costs incurred in conjunction with the acquisition of the properties.

On January 25, 2008, the Joint Venture entered into a note payable (the January 2008 Note ) to FirstCal Industrial 2, LLC. The January 2008 Note matures on September 30, 2009 and bears interest at a floating rate of LIBOR plus

0.65%. As of the issuance date of the report, \$122,500 has been drawn upon. On January 25, 2008, the Joint Venture paid off the November 2007 Note I and the November 2007 Note II using proceeds received under the January 2008 Note.

During the period January 1, 2008 through February 21, 2008, the Joint Venture received contributions totaling \$16,529 from the members of the Joint Venture and distributed \$1,347 to the members of the Joint Venture.

### FIRST INDUSTRIAL REALTY TRUST, INC.

#### **SCHEDULE III:**

#### REAL ESTATE AND ACCUMULATED DEPRECIATION

(c)

As Of December 31, 2007

			<b>(b)</b>			Costs Capitalized Subsequent to Acquisition or Completion		Gross Amount Carried  At Close of Period 12/31/07  Accumulated YearDo  Building						d YearDep		
ng Address	Location (City/Stat <b>E</b> )ncu	(a) ımbranc <b>k</b>	Initia Sand			and Valuatio Provisio	n			mpr	and ovement ousands)		Total	_		Acquired/ ] onstructe(I
a River Green ay	Duluth, GA	\$	264	\$	1,522	\$ 215	5	\$ 2	64	\$	1,737	\$	2,001	\$	587	1994
Corporate ay SA Highway	Duluth, GA		506		2,904	452	2	5	06		3,356		3,861		1,235	1994
Dogwood	McDonough, GA		788		4,544	289	)	7	88		4,833		5,622		1,576	1994
Dogwood	Conyers, GA		635		3,662	482	2	6	35		4,144		4,778		1,618	1994
Harland	Conyers, GA		288		1,675	1,744	4	2	88		3,419		3,707		639	1994
	Covington, GA		125		739	161	1	1	25		900		1,024		278	1994
neadow ay	Atlanta, GA		401		2,813	328	3	4	25		3,117		3,542		1,113	1994
neadow ay	Atlanta, GA		726		4,130	1,328	3	7	26		5,458		6,184		1,939	1994
neadow ay	Atlanta, GA		750		4,460	1,307	7	8	28		5,690		6,517		1,816	1994
neadow ay	Atlanta, GA Atlanta, GA		1,012 527		5,918 2,984	1,733 655		1,1 5	57 46		7,506 3,619		8,663 4,165		2,321 1,080	1994 1996

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reat									
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bbb Place	Kennesaw, GA	780	4,420	636	804	5,032	5,836	1,325	1997
igman Road ast Park	Conyers, GA	566	3,134	419	574	3,545	4,119	689	1999
	Conyers, GA	452	2,504	111	459	2,608	3,067	535	1999
Dakbrook									
	Norcross, GA	336	1,907	387	339	2,291	2,630	468	2001
Dakbrook					• • • •				• • • •
	Norcross, GA	307	1,742	636	309	2,377	2,686	427	2001
Dakbrook	Namanaa CA	224	1 226	1.4.1	225	1 165	1.701	244	2001
Nolahma ola	Norcross, GA	234	1,326	141	235	1,465	1,701	244	2001
Dakbrook	Norcross, GA	281	1,592	346	283	1,937	2,219	370	2001
Dakbrook	Noicioss, GA	201	1,392	340	203	1,937	2,219	370	2001
Jakorook	Norcross, GA	420	2,381	209	423	2,588	3,011	410	2001
Dakbrook			_,,-			_,,	-,		
	Norcross, GA	332	1,879	320	334	2,197	2,531	385	2001
Dakbrook									
	Norcross, GA	370	2,099	246	373	2,343	2,716	388	2001
Dakbrook									
	Norcross, GA	740	4,192	489	744	4,676	5,420	719	2001
Dakbrook									
	Norcross, GA	313	1,776	198	315	1,972	2,288	352	2001
wood	M.D. 1.04	1.550		7.405	1.550	7.405	0.025	(20	2004
rial Park	McDonough, GA	1,550		7,485	1,550	7,485	9,035	629	2004
outh Park	E11 1 CA	1.600	10.464	963	1.602	12 222	14.026	1 701	2002
	Ellenwood, GA	1,600	12,464	862	1,603	13,323	14,926	1,781	2003
				S-1					
i				2-1					

(c) Costs Capitalized

					Subsequent to Acquisition or		Gross Amount Carried  At Close of Period 12/31/07						
				<b>b</b> )	Completion and	l	Building	A	d YearDepr				
ding Address	Location (City/StateEnc	(a) umbrance		nl Cost Buildings			and inprovements athousands)		_	Acquired/ L onstructe(IY)			
ent Drive Dorris ams Industrial	Cartersville, GA		875	2,476	13	879	2,485	3,364	241	2005			
g Stonehill	Atlanta, GA	(n)	401	3,754	. 42	406	3,791	4,197	560	2005			
r Phillips Lee	Atlanta, GA		485	1,979	27	490	2,001	2,491	538	2005			
e	Atlanta, GA		735	3,627	232	740	3,854	4,594	604	2005			
Warren Drive	Norcross, GA		510	1,250	(132)	513	1,115	1,628	105	2005			
Warren Drive Industrial	Norcross, GA		711	2,310	63	715	2,369	3,083	259	2005			
evard	Dublin, GA		250	2,632	40	255	2,667	2,922	723	2005			
East Ponce con	One Mountain, GA		604	3,888	12	610	3,894	4,504	547	2005			
East Ponce eon Enterprise	One Mountain, GA		397	1,791	16	402	1,802	2,204	227	2005			
e Atwater	Buford, GA		712	2,118	52	716	2,166	2,882	179	2006			
t iberty	Buford, GA		881	3,550	300	885	3,846	4,731	280	2006			
strial Parkway & 197 Collins	McDonough, GA		756	3,695	176	763	3,864	4,627	139	2007			
evard Bonnie	Athens, GA		1,410	5,344		1,426	5,393	6,819		2005			
ntine Way <b>more</b>	Pendergrass, GA		2,580	21,730		2,596	21,857	24,454	53	2007			
Portal Yellow Brick	Baltimore, MD		884	4,891	455	899	5,330	6,230	1,284	1998			
l Martin	Baltimore, MD		447	2,473		475	2,829	3,304	672	1998			
er King Hwy Martin	Lanham, MD		700	1,920		700	2,648	3,348	625	2003			
er King Hwy	Lanham, MD		500	955		500	1,456	1,956		2003			
Boston Way	Lanham, MD		1,100	3,070	780	1,100	3,850	4,950	788	2003			

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Boston Way Randolph	Lanham, MD	1,200	2,174	686	1,200	2,860	4,060	669	2003
e	Dulles, VA	3,200	8,187	36	3,208	8,215	11,423	944	2004
0 Dulles mit Court Forbes	Dulles, VA	2,200	9,346	128	2,206	9,468	11,674	1,097	2004
evard -4383	Lanham, MD	356	1,823	396	375	2,200	2,575	319	2005
ford Vista									
	Lanham, MD	279	1,358	192	296	1,533	1,829	174	2005
Lottsford									
Road Lottsford	Lanham, MD	351	1,955	93	372	2,027	2,399	185	2005
ı Road	Lanham, MD	539	2,196	241	568	2,408	2,976	254	2005
4 McCormick I	Hunt Valley, MD	1,017	3,132	99	1,038	3,210	4,248	341	2005
0 Pepper									
ı	Hunt Valley, MD	918	2,529	253 S-2	938	2,762	3,700	299	2005

(c) Costs

	Location	(a) ]			Costs Capitalized Subsequent to Acquisition or Completion and Valuation		Gross An At Close of Building and	f Period		
Address	(City/State)Enc	` /			Provision		nprovements		12/31/07C	-
					(I	Oollars in	thousands)			
ilroy Road	Hunt Valley, MD		901	1,455	43	919	1,480	2,399	206	2005
house	Hunt Valley, MD	,	701	1,691	(4)	718	1,670	2,388	246	2005
house	Hunt Valley, MD	Ó	982	3,158	633	1,004	3,769	4,773	545	2005
ilroy Road	Hunt Valley, MD		907	2,884	(173)	913	2,705	3,618	375	2005
ilroy Road	Hunt Valley, MD	1,1	111	3,819	96	1,136	3,890	5,026	526	2005
olden West	Hunt Valley, MD	•	134	3,436	70	1,135	3,504	4,640		2005
on Circle 32 Ambassador	Hunt Valley, MD	1,0	548	2,151	(174)	1,690	1,935	3,625	245	2005
	Hunt Valley, MD		829	1,329	254	847	1,565	2,412	230	2005
bassador Road 60 Ambassador	Hunt Valley, MD		924	2,876	115	942	2,973	3,915	229	2005
	Hunt Valley, MD	Ç	979	1,672	101	1,000	1,752	2,752	302	2005
49 Ambassador										
	Hunt Valley, MD		283	2,674	229	1,311	2,875	4,186		2005
therford	Hunt Valley, MD	•	032	2,150	122	1,054	2,250	3,304		2005
d Baltimore rtin Luther	Hunt Valley, MD		875	1,826	262	897	2,066	2,963	346	2005
y	Lanham, MD	1,2	200	2,457	309	1,200	2,766	3,966	478	2003
Pennsylvania	Cuanhaum									
Zunadam Dirii	Cranberry		21	004	(12	200	1 420	1 (27	074	1004
Freedom Road	Township, PA	,	31	994	612	200	1,438	1,637	874 1.795	1994
sell Drive	Middletown, PA		262	857	2,065	287	2,896	3,184	1,785	1994
	Middletown, PA		196	997 850	710	206	1,697	1,903	956 075	1994
mmerce Drive	Middletown, PA		141	859 743	1,174 1,160	164	2,010	2,174	975 082	1994
mmerce Drive Silver Springs	Middletown, PA		113	743	1,169	209	1,817	2,025	982	1994
unters Green	Mechanicsburg, PA		510	2,890	5,678	541	8,537	9,078	1,906	1997
	Hagerstown, MD		390	13,104	3,902	1,863	16,534	18,396	1,903	2003
nawley Drive	Hagerstown, MD		000	5,847	501	1,016	6,332	7,348	693	2004
road Avenue	Shiremanstown, PA		181	4,447	1,530	1,328	5,830	7,158	1,018	2005
road Avenue Eagle Business	Shiremanstown, PA		293	7,164	1,695	1,341	8,810	10,152	1,160	2005
	Harrisburg, PA		585	3,176	120	601	3,281	3,881	302	2005
	Jessup, PA		542		2,972	542	2,972	3,513	225	2004

Harrisburg, PA	382	2,343	25	387	2,363	2,750	170	2006
Harrisburg, PA	436	1,587 S-3	16	443	1,596	2,039	125	2006
	-		,	Harrisburg, PA 436 1,587 16	Harrisburg, PA 436 1,587 16 443	Harrisburg, PA 436 1,587 16 443 1,596	Harrisburg, PA 436 1,587 16 443 1,596 2,039	Harrisburg, PA 436 1,587 16 443 1,596 2,039 125

(c) Costs Capitalized

				Subsequent to Acquisition or		Gross Ai				
		(	<b>b</b> )	Completion				Accumulate	d YearDe	pre
lding Address	Location (City/StatEncu	1 /	al Cost Buildings	and Valuation s Provision		Building and nprovements n thousands)		Depreciation 12/31/07C	-	
Museum Road cago -730 Landwehr	Washington, PA	201	1,819	57	208	1,869	2,077	237	2005	
ıd V201 101st	Northbrook, IL	521	2,982	1,340	521	4,322	4,843	3 1,494	1994	(
et 0 West Pratt	Lemont, IL	967	5,554	650	968	6,204	7,171	2,089	1994	(
enue 0 South Sayre	Lincolnwood, IL	1,050	5,767	1,199	1,050	6,966	8,016	2,368	1994	(
enue	Bedford Park, IL Mount Prospect,	224	1,309	585	224	1,894	2,118	3 561	1994	(
Slawin Court 0 Windsor	IL	611	3,505	941	611	4,446	5,058	3 1,230	1994	(
ırt	Addison, IL	688	3,943	590	696	4,525	5,221	1,625	1994	(
5 Thayer Court	Aurora, IL	430	2,472	33	430	2,505	2,936	844	1994	(
-311 Era Drive 41 Melrose	Northbrook, IL	200	1,154	146	205	1,296	1,501	431	1994	(
et 0-3160 cArthur	Franklin Park, IL	332	1,931	1,901	469	3,695	4,164	1,480	1995	
ılevard	Northbrook, IL	429	2,518	32	429	2,551	2,979	864	1994	(
North Avenue -307 East	Carol Stream, IL	1,081	6,882	4,609	1,111	11,460	12,572	3,898	1994	(
th Ave 39 S Central	Carol Stream, IL	126		2,648	128	2,647	2,775	5 417	2000	(
enue	Alsip, IL	1,208	6,843	3,185	1,305	9,931	11,235	5 2,440	1997	(
East Shawmut 0-50 Sesame	LaGrange, IL	368	2,083	434	388	2,497	2,884	4 675	1997	(
et	Bensenville, IL	979	5,546	2,300	1,048	7,776	8,825	1,688	1997	(
1 S. Pulaski	Chicago, IL	318	2,038	895	318	2,934	3,251		1997	(
Fenton Lane	West Chicago, IL	868	4,918	(242)	884	4,658	5,543		1998	(
Paramount	Batavia, IL	243	1,375	439	252	1,804	2,056		1998	(
5 Paramount	Batavia, IL	282	1,600	451	293	2,040	2,333		1998	(
0-24 Roberts	Broadview, IL	220 270	1,248 1,492	460 297	231 288	1,698 1,771	1,929 2,059		1998 2000	(

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Business	Mount Prospect,									
ter Drive	IL									
Business	Mount Prospect,									
ter Drive	IL	631	3,493	237	666	3,695	4,361	630	2000	
	Mount Prospect,									
Slawin Court	IL	233	1,292	234	254	1,505	1,760	255	2000	
0 Feehanville	Mount Prospect,									
ve	IL	260	1,437	131	273	1,555	1,829	291	2000	
V661 101st										
et	Lemont, IL	1,200	6,643	2,300	1,220	8,923	10,142	1,692	2001	
	Glendale									
Wall Street	Heights, IL	427	2,363	163	433	2,520	2,953	377	2002	
-820 Thorndale										
enue	Bensenville, IL	751	4,159	637	761	4,786	5,547	623	2002	
1 Feehanville	Mount Prospect,									
ve	IL	985	5,455	1,962	1,044	7,358	8,402	1,395	2004	
0 Arthur	Elk Grove									
enue	Village, IL	800	1,543	(3)	811	1,529	2,340	330	2004	
				S-4						

(c) Costs

				Capitalized Subsequent to Acquisition or	t 1	Gross Ai	f Period	12/31/07	
		(	<b>(b)</b>	Completion	L		1	Accumulated	d YearD
Address	Location (City/Sta <b>@</b> )ncu	` /	al Cost Buildings	and Valuation s Provision		Building and mprovements in thousands)		Depreciation 12/31/07Co	-
thy & 1158-60	Elk Grove								
Ave	Village, IL	1,500	4,842	57	1,514	4,885	6,399	795	2004
0 Thorndale Avenue	Bensenville, IL	2,103	3,674		2,108	3,673	5,781		2005
Busse(Route 83)	Bensenville, IL	1,597	2,767		1,601	2,735	4,336		2005
4 W. Thorndale Ave	Bensenville, IL	1,704	2,108		1,709	2,134	3,843		2005
sroads Parkway	Bolingbrook, IL	1,178	9,453		1,181	10,173	11,354		2005
st Industrial Drive	Forest Park, IL	1,207	2,343		1,213	2,544	3,757		2005
st Industrial Drive	Forest Park, IL LaGrange Park,	1,215	3,020		1,220	3,034	4,254		2005
26th Street	IL	1,547	2,078	2,432	1,617	4,440	6,057	543	2005
vis Road	Elgin, IL	998	1,859	•	1,046	2,447	3,493		2006
166th St	Markham, IL Arlington	1,132	4,293		1,133	4,294	5,427		2007
lgonquin Rd	Heights, IL	574	741	2,049	579	2,785	3,364	48	2007
0th Street	Chicago, IL	609	932	•	667	980	1,647		2007
ort Road	Aurora, IL	983		6,659	983	6,660	7,642		2002
perly Drive	Carol Stream, IL	793	1,395	•	801	1,367	2,168		2005
Vincennes iti	Thornton, IL	497	504	` ′	513	518	1,031		2005
0 Princeton	Cincinnati, OH	545	3,088	2,179	566	5,245	5,811	1,748	1996
hland Avenue	Cincinnati, OH	1,717	9,730	2,162	1,772	11,837	13,609	3,894	1996
0 Creek Road	Blue Ash, OH	1,080	6,118	673	1,109	6,761	7,870	2,116	1996
st Place	Springboro, OH	426		3,198	443	3,181	3,625	801	1998
ant Valley Drive	Springboro, OH	304	1,721		316	2,042	2,357		1998
lhauser Road	Cincinnati, OH	444	16		463	4,718	5,181		1999
des Drive	Hamilton, OH	465		4,057	477	4,045	4,522		2000
hlhauser Road	Hamilton, OH	630		5,672	630	5,672	6,302		2002
hlhauser Road	Hamilton, OH West Chester,	779		7,354	779	7,354	8,133		2002
nceton-Glendale Road	OH West Chester,	818	1,648	360	827	1,998	2,826	239	2006
des Drive	OH West Chester,	347	1,323	37	355	1,351	1,707	71	2007
6 Windisch Road	ОН	392	1,744	11	394	1,753	2,147	41	2007
2 Windisch Road		395	2,541		397	2,556	2,952		2007

	West Chester, OH								
	West Chester,								
2 Windisch Road	OH	506	3,148	22	508	3,168	3,676	54	2007
	West Chester,								
8 Windisch Road	OH	546	3,039	17	548	3,054	3,602	45	2007
			S-5						

					(c) Costs Capitalized Subsequent to		Gross A	.mount C	Carried	
					Acquisition or		At Close of	of Period	12/31/07	
			(	<b>(b)</b>	Completion				Accumulated	d Yearl
	Location	(a)	Initi	al Cost	and Valuation		Building and		Depreciation	4 aguire
Address	(City/Statencu				s Provision		mprovements thousands)		12/31/07C	_
	West Chester,									
Windisch Road	OH		623	4,003	22	627	4,021	4,648	81	2007
Corner Road	Loveland, OH		600	1,083		606	2,071	2,677		2007
s Corner Road	Loveland, OH		600	1,811	441	605	2,246	2,852		2003
	West Chester,		<del>-</del> -	- > -	•	<del>-</del>	<del>-</del> ,	<del>-</del> ,	*	/
s Drive	OH		858	2,273	1,174	875	3,430	4,305	825	2005
l nterprise Parkway erald Valley	Twinsburg, OH		294	1,857	29	298	1,881	2,180	219	2006
•	Glenwillow, OH		681	11,838	320	691	12,148	12,839	708	2006
erald Valley				•			,	•		,
	Glenwillow, OH		466	5,447	104	475	5,541	6,017	361	2006
nran Road	Glenwillow, OH		972	7,033		980	7,091	8,071		2006
nran Road	Glenwillow, OH		775	6,244		792	6,363	7,155		2006
nran Road	Glenwillow, OH		920	6,174		945	6,323	7,268		2006
ter Street	Solon, OH		989	3,492		1,022	3,227	4,249		2006
s bourne Industrial										ļ
	Columbus, OH		1,045	6,421		1,045	6,813	7,858	*	1996
report Road	Columbus, OH		1,955	12,154		1,955	12,850	14,805		1996
h Walcutt Road	Columbus, OH		637	4,590		634	4,284	4,918		1997
etary Road	Hillard, OH		764	6,248		764	620	1,384		1997
Road(d)	Hillard, OH		756	4,297		756	5,418	6,174	•	1998
bourne	Columbus, OH		708	3,920		710	5,589	6,299		1998
burgh Drive	Delaware, OH	(p)	2,497	5,103		2,505	5,132	7,637		2005
tley Road	Columbus, OH		986	5,162		990	5,175	6,165		2005
ta Drive	Obetz, OH		318	837		326	858	1,184		2006
amilton Road	Groveport, OH		681	5,941	77	688	6,011	6,699		2006
gel	Groveport, OH		780	3,700		793	3,478	4,271		2007
rol Road <b>rt Worth</b>	Columbus, OH		662	4,332	76	675	4,396	5,070	65	2007
Roundtable										Ī
	Dallas, TX		117	839	39	117	878	995	221	1997
6 Walnut Ridge	Dallas, TX		178	1,006		183	1,247	1,431		1997
_	Dallas, TX		178	1,006		184	1,227	1,411		1997

Roundtable 8

Walnut Ridge	Dallas, TX	148	839	128	153	962	1,115	266	1997
			S-6						

(c)

			1	Costs Capitalized Subsequent to Acquisition or Completion and	nt n	At Cl	Amount C lose of Pe 12/31/07 A	eriod	tedYearDe	epreciab
Building Address	Location (City/Stalence	(a) Initi cumbran <b>Læ</b> nd	ial Cost Building	_	Landn	and	nts Total	-	i <b>d</b> required/ Tonstructed	
900-906 Great										
Southwest Pkwy	Arlington, TX	237	1,342	2 596	270	1,905	2,175	5 521	1997	(m)
3000 West Commerce	Dallas, TX	456	2,584	4 535	469	3,106	3,575	763	1997	(m)
3030 Hansboro	Dallas, TX	266	1,510	) 477	276	1,977	2,253	3 448	1997	(m)
405-407 113th	Arlington, TX	181	1,026	6 424	185	1,445	1,630	) 294	1997	(m)
816 111th Street	Arlington, TX Richland Hills,	251	1,421	1 266	258	1,680	1,938	3 509	1997	(m)
7341 Dogwood Park	TX Richland Hills,	79	435	5 237	84	666	750	255	1998	(m)
7427 Dogwood Park	TX Richland Hills,	96		2 571	102	1,098	1,200	265	1998	(m)
7348-54 Tower Street	TX Richland Hills,	88			94	766	860		1998	(m)
7370 Dogwood Park	TX Richland Hills,	91	503		96	626	722		1998	(m)
7339-41 Tower Street	TX Richland Hills,	98			104	724	828		1998	(m)
7437-45 Tower Street 7331-59 Airport	TX Richland Hills,	102			108	642	750		1998	(m)
Freeway 7338-60 Dogwood	TX Richland Hills,	354	ŕ		372	2,316	2,689		1998	(m)
Park 7450-70 Dogwood	TX Richland Hills,	106			112	699	811		1998	(m)
Park 7423-49 Airport	TX Richland Hills,	106			112	708	820		1998	(m)
Freeway	TX Richland Hills,	293			308	1,918	2,226		1998	(m)
7400 Whitehall Street 1602-1654 Terre	TX	109			115	688	804		1998	(m)
Colony 3330 Duncanville	Dallas, TX	458			468	3,369	3,837		2000	(m)
Road 2351-2355 Merritt	Dallas, TX	197			199	1,143	1,342		2000	(m)
Drive	Garland, TX Richardson, TX	101 696			103 705	693 4,183	795 4,888		2000 2000	(m) (m)

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701-735 North Plano										
Road										
2220 Merritt Drive	Garland, TX	352	1,993	727	356	2,716	3,072	506	2000	(m)
2010 Merritt Drive	Garland, TX	350	1,981	619	357	2,592	2,949	505	2000	(m)
2363 Merritt Drive	Garland, TX	73	412	93	74	504	578	85	2000	(m)
2447 Merritt Drive	Garland, TX	70	395	77	71	471	542	82	2000	(m)
2465-2475 Merritt										1
Drive	Garland, TX	91	514	141	92	654	746	107	2000	(m)
2485-2505 Merritt										
Drive	Garland, TX	431	2,440	445	436	2,879	3,315	503	2000	(m)
2081 Hutton Drive(e)	Carrolton, TX	448	2,540	407	453	2,942	3,395	510	2001	(m)
2150 Hutton Drive	Carrolton, TX	192	1,089	410	194	1,497	1,692	278	2001	(m)
2110 Hutton Drive	Carrolton, TX	374	2,117	353	377	2,466	2,843	387	2001	(m)
2025 McKenzie Drive	Carrolton, TX	437	2,478	369	442	2,842	3,284	544	2001	(m)
2019 McKenzie Drive	Carrolton, TX	502	2,843	538	507	3,376	3,883	653	2001	(m)
			S-7	7						

(c) Costs

				Costs Capitalized Subsequent to Acquisition	t	Gross Ai			
		(	<b>b</b> )	or Completion and	1	At Close of Building		12/31/07 Accumulated	d YearDepi
ing Address	Location (City/Sta <b>te</b> )cu	(a) Initia umbranc <b>ea</b> nd	al Cost Buildings	Valuation Provision		and mprovements n thousands)		Depreciation 12/31/07C	Acquired/ L onstructe(N
Valwood Parkway									
1(d) Valwood	Carrolton, TX	460	2,608	746	466	3,349	3,814	577	2001
vay(e)	Carrolton, TX	1,089	6,173	1,112	1,100	7,274	8,374	1,347	2001
Luna Road Bldg I	ICarrolton, TX	167	948	96	169	1,042	1,210	205	2001
West Crosby Road 2035 McKenzie	Carrolton, TX	617	3,498	679	631	4,163	4,794	935	2001
	Carrolton, TX	306	1,870	1,053	306	2,923	3,229	993	2001
Hutton Drive(d) Valwood Pkwy	Carrolton, TX	811	4,597	677	819	5,267	6,085	959	2001
II	Carrolton, TX	373	2,116	363	377	2,475	2,852	456	2001
McKenzie Drive	Carrolton, TX	510	2,891	408	516	3,294	3,810	585	2001
McDaniel Drive	Carrolton, TX	502	2,844	735	507	3,573	4,080	662	2001
McKenzie Drive	Carrolton, TX	476	2,699	441	481	3,136	3,617	601	2001
Luna Road Bldg I	Carrolton, TX Grand Prairie,	521	2,953	579	529	3,524	4,053	704	2001
100 Avenue S	TX	623	3,528	801	629	4,323	4,951	661	2002
Crossing(f)	Plano, TX Richland Hills,	1,961	11,112	396	1,981	11,488	13,469	1,557	2002
A-C Dogwood Park	TX Richland Hills,	110	623	110	111	732	843	95	2002
Tower Street	TX Richland Hills,	36	204	192	36	395	431	78	2002
Tower Street	TX Richland Hills,	57	324	161	58	485	543	89	2002
Airport Freeway	TX Richland Hills,	113	638	90	115	726	840		2002
Tower Street	TX Richland Hills,	76	429	146	76	575	651	77	2002
7429 Tower Street 2842 Handley	TX Richland Hills,		427	21	76	447	523		2002
ille Rd 7477 Airport	TX Richland Hills,	112	635	65	113	699	812		2002
<i>y</i> ay	TX	256	1,453	195	259	1,645	1,904		2002
Whitehall Street		372	2,107	196	375	2,299	2,675	331	2002

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	Richland Hills, TX								
	Richland Hills,								
Whitehall Street	TX	104	591	110	105	700	805	82	2002
	Richland Hills,								
Whitehall Street	TX	143	809	16	144	823	967	110	2002
	Richland Hills,								
Whitehall Street	TX	110	621	47	111	666	777	99	2002
	Richland Hills,								
Vesley Way	TX	208	1,181	17	211	1,196	1,407	157	2002
27 Avenue H(d)	Arlington, TX	600	3,006	250	604	3,252	3,856	520	2004
	Grand Prairie,								
31 Avenue M	TX	300	1,504	78	302	1,580	1,882	261	2004
	Grand Prairie,								
84 113th Street(d)	TX	700	3,509	59	704	3,564	4,268	501	2004
16 Avenue H(d)	Arlington, TX	600	2,846	80	604	2,922	3,526	444	2004
	-		S	-8					

				Capitalized Subsequent to Acquisition	t	Gross Ai		mount Carried			
				or Completion		At Close of		l 12/31/07 Accumulate	ed Year		
l	Location	(a) Initi	ial Cost	and Valuation		Building and		Depreciation	Acquire		
Address	(City/Sta <b>te</b> )ncu	ımbranceand	Buildings	s Provision		mprovements in thousands)	Total	12/31/07C	onstruc		
	Grand Prairie,										
. Carrier Parkway(e)	TX	1,000			1,006	5,170	6,176		2004		
Centennial Dr.	Arlington, TX	600	,		604	2,672	3,275		2004		
Commerce Street	Dallas, TX	1,000	-		1,011	3,421	4,433		2004		
way	Addison, TX	306	,		317	1,361	1,679		2005		
Royal Lane	Irving, TX Farmers Ranch,	818			820	4,058	4,877		2005		
lac Drive	TX	823	4,042	12	825	4,052	4,877	7 553	2005		
. Great Southwest	Grand Prairie,								!		
l	TX	2,581	16,556	502	2,586	17,053	19,639	9 3,142	2005		
r	Grand Prairie,								ļ		
einz Way	TX Grand Prairie,	599	•		601	3,435	4,036		2005		
leinz Way	TX	493	,	(53)	481	2,782	3,263	3 404	2005		
nue E	Arlington, TX Richland Hills,	296		1,970	296	1,970	2,266	5 133	2005		
wood Park	TX	133			134	947	1,081		2002		
on Drive	Carrolton, TX	246	,		249	1,572	1,821		200		
ury Circle	Irving, TX	760	3,856	54	769	3,901	4,670	125	2007		
eler Avenue	Fort Smith, AR	720	2,800	27	726	2,822	3,547	7 131	2006		
	Denver, CO	173			175	1,157	1,333		1997		
Street	Denver, CO	132			134	864	998		1997		
vans	Denver, CO	385			385	2,650	3,035		1997		
re	Denver, CO	361			368	2,645	3,014		199		
treet	Denver, CO	219	-		220	1,409	1,630		199		
eton Drive North	Denver, CO	288	-		290	1,890	2,180		199		
eton Drive North	Denver, CO	376	-		380	2,392	2,773		199′		
North Broadway	Denver, CO	268	-		271	1,939	2,210		199′		
North Broadway	Denver, CO	414	-		422	3,039	3,461		199′		
on Street	Denver, CO	232	-		236	2,017	2,254		199		
t Street	Denver, CO	1,829		•	1,829	11,757	13,587		1998		
Drive A	Denver, CO	441	-		441	2,672	3,113		199′		
49th Street A	Wheatridge, CO	283			286	1,951	2,236		199		
: 49th Street B	Wheatridge, CO	225	1,272	102	226	1,373	1,599	9 342	199′		

49th Street	C	Wheatridge, CO	600	3,409	126	600	3,536	4,136	955	1997
49th Street	D	Wheatridge, CO	246	1,537	89	246	1,626	1,872	455	1997
				S-9						

				Capitalized Subsequent to Acquisition	t	Gross Amount Carried  At Close of Period 12/31/07						
			(b)	or Completion and	1	At Close of Building		12/31/07 Accumulated	d YearDep			
ng Address	Location (City/Sta <b>te</b> nce	` '	al Cost Buildings	Valuation Provision		and mprovements n thousands)		Depreciation 12/31/07C	Acquired/ ) onstructe(f			
1 East												
Avenue	Littleton, CO	383	2,145	816	383	2,961	3,344	1,006	1997			
arrison Street	Lakewood, CO	265	1,501	408	267	1,907	2,173	521	1997			
arrison Street	Lakewood, CO	264	1,494	433	266	1,925	2,191	562	1997			
West 6th Avenue West 6th Avenue	Golden, CO	913	5,174	1,145	916	6,317	7,233	1,910	1997			
	Golden, CO	565	3,199	209	568	3,405	3,973	968	1997			
West 6th Avenue	F 1 1 60	260	1.505		271	1.500	1.051	400	1005			
	Englewood, CO	269	1,525	57	271	1,580	1,851	429	1997			
East Euclid Drive outh Racine	Denver, CO	1,208	6,905	977	1,208	7,883	9,091	2,251	1997			
	Denver, CO	739	4,241	208	739	4,449	5,188	•	1997			
outh Abilene	Aurora, CO	465	2,633	83	467	2,714	3,181	717	1997			
outh Abilene	Aurora, CO	268	1,520	101	270	1,619	1,889		1997			
outh Abilene	Aurora, CO	368	2,085	111	382	2,183	2,564		1997			
East Florida Ave	Aurora, CO	189	1,071	125	190	1,195	1,385	318	1997			
East 53rd Avenue	Denver, CO	416	2,355	193	422	2,542	2,964		1997			
Swego Street	Denver, CO	273	1,547	419	278	1,960	2,238		1997			
oilet	Denver, CO	735	4,166	448	752	4,597	5,349	1,095	1998			
West 6th Avenue	0.11 00	460	2.700	254	460	2.152	2.621	0.50	1007			
N	Golden, CO	468	2,799	354	468	3,152	3,621	859	1997			
West 6th Avenue	C-14 CO	502	2.042	550	502	2.501	4 00 4	1.007	1007			
E 49th Ave/4955	Golden, CO	503	2,942	559	503	3,501	4,004	•	1997			
10.50 5	Denver, CO	298	1,688	439	305	2,120	2,424		1998			
950 Paris	Denver, CO	152	861	187	156	1,045	1,200		1998			
aris outh Revere	Denver, CO	95	537	121	97	656	753	145	1998			
ay	Englewood, CO	926	5,124	620	934	5,736	6,670	1,441	1998			
last Park	,		•			•	•	,				
ws Drive(d)	Lone Tree, CO	1,297	7,348	1,215	1,304	8,556	9,860	1,766	2000			
uentin(d)	Aurora, CO	1,220	6,911	603	1,230	7,503	8,733	1,521	2000			
E. 53rd Ave.(d)	Denver, CO	1,770	10,030	945	1,780	10,965	12,745	1,918	2001			
East 54th Ave.(e)	Denver, CO	1,253	7,098	892	1,260	7,983	9,242	•	2001			
V. 116th Street	Broomfield, CO	1,151	6,523	975	1,304	7,345	8,649	934	2003			

151 S. Platte									
Or. 199 S. Platte	Englewood, CO	2,500	8,549	168	2,504	8,713	11,217	1,104	2004
Or.	Englewood, CO	1,700	7,787	1,413	1,702	9,198	10,900	1,007	2004
			S-	·10					

				(c) Costs Capitalized Subsequent to Acquisition or		Gross Amount Carried  At Close of Period 12/31/07					
		(	<b>b</b> )	Completion				Accumulated	d YearDep		
ing Address	Location (a (City/State)ncum	*	al Cost Building	and Valuation s Provision (1		Building and nprovemen n thousands	ts Total	Depreciation 12/31/07Co	Acquired/ I onstructe(A		
3273 S. Platte											
Dr.	Englewood, CO	1,600	6,592	167	1,602	6,757	8,359	982	2004		
E. 32nd Street	Aurora, CO	563	3,188		572	4,212	4,784		2004		
W. 116th Street	Broomfield, CO	338	1,918		372	2,275	2,647	•	2003		
Fraser Street	Aurora, CO	616	3,593		620	3,598	4,218		2005		
East 46th Avenue  p Business Center	Denver, CO	512	2,025		517	2,039	2,556		2005		
dg. B	Littleton, CO	739		3,500	781	3,457	4,239	693	2000		
Business Center A	Broomfield, CO	312		1,382	370	1,324	1,694		2001		
Centre A	Westminister, CO	441		4,282	441	4,281	4,723		2000		
Centre B	Westminister, CO	374		2,986	374	2,986	3,360	•	2000		
Centre C	Westminister, CO	374		2,876	374	2,876	3,250		2000		
Centre D	Westminister, CO	441		3,737	441	3,737	4,178		2001		
Salazar Way	Frederick, CO	1,271	6,577		1,276	6,529	7,805		2006		
S. Abilene	Aurora, CO	406	2,814	` ′	411	2,892	3,302		2006		
5915 N. Broadway Interstate 25 East	Denver, CO	495	1,268		500	1,301	1,801	146	2006		
ige	Longmont, CO	898	5,038	377	967	5,346	6,313	667	2005		
orporate Circle  it	Golden, CO	397	2,673		448	2,561	3,009		2006		
Thorncroft	Troy, MI	331	1,904	173	331	2,077	2,408	703	1994		
E. Maple	Troy, MI Plymouth	192	1,104		192	1,260	1,451	402	1994		
Clipper	Township, MI	122	723	128	122	851	973	276	1994		
xecutive Drive	Troy, MI	52	173		100	679	779		1994		
xecutive Drive	Troy, MI	71	293		133	962	1,095	859	1994		
xecutive Drive	Troy, MI	125	425		218	1,362	1,580	1,145	1994		
xecutive Drive	Troy, MI	71	236		129	856	985	529	1994		
obbins Drive	Troy, MI	96	448	961	192	1,313	1,505	1,106	1994		
Crooks Road	Troy, MI	331	1,017		360	3,204	3,564		1994		
Meijer Drive	Troy, MI	94	394	496	121	863	984		1994		
Meijer Drive	Troy, MI	236	1,406	940	373	2,209	2,582	1,472	1994		
Meijer Drive	Troy, MI	315	1,301	738	372	1,982	2,354		1994		
Northwood Drive	Troy, MI	85	351	954	215	1,176	1,390	1,075	1994		
Northwood Drive	Troy, MI	95	262	1,310	239	1,428	1,667	967	1994		

Building Address	Location (City/S <b>fanc</b> )ur	` '	(b) ial Cost		t 1 Lan <b>d</b> r	At Close Building and	l ts Total	Carried 1 12/31/07 Accumulated Depreciation 12/31/07Co	acquired/	' Lives
1788 Northwood										
Drive 1821 Northwood	Troy, MI	50	196	549	103	692	795	568	1994	(m)
Drive 1826 Northwood	Troy, MI	132	523	756	220	1,192	1,411	1,099	1994	(m)
Drive 1864 Northwood	Troy, MI	55	208	394	103	554	657	520	1994	(m)
Drive 2277 Elliott	Troy, MI	57	190	437	107	577	684	541	1994	(m)
Avenue 2451 Elliott	Troy, MI	48	188	501	104	633	737	545	1994	(m)
Avenue 2730 Research	Troy, MI Rochester	78	319	766	164	999	1,163	896	1994	(m)
Drive 2791 Research	Hills, MI Rochester	903	4,215	800	903	5,015	5,918		1994	(m)
Drive 2871 Research	Hills, MI Rochester	557	2,731	719	560	3,447	4,007		1994	(m)
Drive 3011 Research	Hills, MI Rochester	324	1,487	647	327	2,131	2,458		1994	(m)
Drive 2870 Technology	Hills, MI Rochester	457	2,104	406	457	2,510	2,967	1,546	1994	(m)
Drive 2900 Technology	Hills, MI Rochester	275	1,262	284	279	1,541	1,821	934	1994	(m)
Drive 2930 Technology	Hills, MI Rochester	214		534	219	1,506	1,725		1994	(m)
Drive 2950 Technology	Hills, MI Rochester	131	594	380	138	966	1,105		1994	(m)
Drive 23014 Commerce	Hills, MI Farmington	178	819	353	185	1,165	1,350		1994	(m)
Drive 23028 Commerce	Hills, MI Farmington	39	203	169	56	355	411	242	1994	(m)
Drive 23035 Commerce	Hills, MI Farmington	98	507	247	125	727	852		1994	(m)
Drive	Hills, MI	71 67	355 277	262 311	93 89	596 565	688 655		1994 1994	(m) (m)

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23042 Commerce	Farmintgon									
Drive	Hills, MI									
23065 Commerce	Farmington									
Drive	Hills, MI	71	408	207	93	593	686	378	1994	(m)
23070 Commerce	Farmington									
Drive	Hills, MI	112	442	398	125	827	952	559	1994	(m)
23079 Commerce	Farmington									
Drive	Hills, MI	68	301	316	79	605	685	387	1994	(m)
23093 Commerce	Farmington									
Drive	Hills, MI	211	1,024	844	295	1,784	2,079	1,214	1994	(m)
23135 Commerce	Farmington									
Drive	Hills, MI	146	701	295	158	984	1,142	591	1994	(m)
23163 Commerce	Farmington									
Drive	Hills, MI	111	513	342	138	828	966	491	1994	(m)
23177 Commerce	Farmington									
Drive	Hills, MI	175	1,007	573	254	1,501	1,755	924	1994	(m)
23206 Commerce	Farmington									
Drive	Hills, MI	125	531	350	137	868	1,006	550	1994	(m)
23370 Commerce	Farmington									
Drive	Hills, MI	59	233	308	66	534	600	391	1994	(m)
1451 East Lincoln	Madison									
Avenue	Heights, MI	299	1,703	228	306	1,925	2,231	618	1995	(m)
	Auburn									
4400 Purks Drive	Hills, MI	602	3,410	2,998	612	6,398	7,010	1,789	1995	(m)
	Sterling									
6515 Cobb Drive	Heights, MI	305	1,753	325	305	2,078	2,382	668	1994	(m)
32450 N Avis	Madison									
Drive	Heights, MI	281	1,590	193	286	1,778	2,064	514	1996	(m)
	Plymouth									
	Township,									
12707 Eckles Road	MI	255	1,445	140	267	1,573	1,840	442	1996	(m)
				S-12						

			1	(c) Costs Capitalized Subsequent to Acquisition	t		Amount (		
			(I.)	or Completion		At Close o			1 W-anDanna
			<b>(b)</b>	Completion and	i	Building	F	Accumulated	d YearDeprec
ilding Address	Location (City/St <b>Fine</b> )ur		ial Cost Buildings	Valuation		and		-	Acquired/ Livonstructe(IYea
	•		_			in thousand			
00-9328 Harrison Rd	Romulus, MI	147	834	336	154	1,162	1,317		1996 (1
30-9358 Harrison Rd	Romulus, MI	81			85	747	832		1996 (1
120-28448 Highland Rd	Romulus, MI	143			149	993	1,142		1996 (1
150-28478 Highland Rd	Romulus, MI	81	461		85	771	856		1996 (1
121-28449 Highland Rd	Romulus, MI	109			114	998	1,112		1996 (1
151-28479 Highland Rd	Romulus, MI	107			112	912	1,024		1996 (1
325-28909 Highland Rd	Romulus, MI	70			73	705	778		1996 (1
933-29017 Highland Rd	Romulus, MI	112			117	919	1,036		1996 (1
324-28908 Highland Rd	Romulus, MI	134			140	987	1,128		1996 (1
32-29016 Highland Rd	Romulus, MI	123			128	1,019	1,147		1996 (1
10-9734 Harrison Rd	Romulus, MI	125			130	842	973		1996 (1
10-9772 Harrison Rd	Romulus, MI	132			138	906	1,044		1996 (1
10-9868 Harrison Rd	Romulus, MI	144			151	954 705	1,105		1996 (1
00-9824 Harrison Rd	Romulus, MI	117			123	785	907		1996 (1
265-29285 Airport Dr	Romulus, MI	140			147	1,042	1,188		1996 (1
85-29225 Airport Dr	Romulus, MI	140			146	1,088	1,234		1996 (1
149-29165 Airport Dr	Romulus, MI	216	•		226	1,594	1,820		1996 (1
101-29115 Airport Dr	Romulus, MI	130			136	1,024	1,160		1996 (1
)31-29045 Airport Dr	Romulus, MI	124			130	842	972		1996 (1
)50-29062 Airport Dr	Romulus, MI	127			133	813	946		1996 (1
20-29134 Airport Dr	Romulus, MI	161 170			169	1,149	1,317		1996 (1
200-29214 Airport Dr	Romulus, MI	170 124			178 130	1,236	1,414		1996 (1
01-9339 Middlebelt Rd 080 Trolley Industrial	Romulus, MI	124			130	981	1,111		1996 (
ve	Taylor, MI	450			463	3,556	4,019		1997 (
75 Capitol Avenue	Livonia, MI Ann Arbor,	135			144	1,071	1,215		1998 (
25 S. Industrial Highway	MI	660	•		704	4,094	4,798		1998 (
20 Capitol Avenue	Livonia, MI	76			82	504	586		1998 (
23 Brookfield Avenue	Livonia, MI	120			128	1,151	1,280		1998 (
65 Brookfield Avenue	Livonia, MI	120			128	724	852		1998 (
105 Stark Road	Livonia, MI	46			49	387	436		1998 (
O Chicago Road	Troy, MI	249	•		266	1,618	1,885		1998 (
00 Chicago Road	Troy, MI	268	1,483	274	286	1,739	2,025	398	1998 (

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**(c)** 

		(	<b>b</b> )	Costs Capitalized Subsequent to Acquisition or Completion and		Gross Amount Carried  At Close of Period 12/31/07  Accumulated YearD						
	<b>Location</b> (a)	Initia	l Cost	Valuation		Building and	]	Depreciatio <b>A</b>	cquired/ Li			
ding Address	(City/S <b>fate</b> )umbra	nckand	Building	s Provision (I		provement thousands		12/31/07Co	onstructe( <b>IY</b> e			
Robbins Drive	Troy, MI	166	920		178	1,180	1,358	270	1998			
) Chicago Road	Troy, MI	271	1,498	156	289	1,636	1,925	391	1998			
6 Westmore Avenue	Livonia, MI	190	1,050		202	1,232	1,434	290	1998			
8 Westmore Avenue	Livonia, MI	190	1,050		202	1,273	1,475	324	1998			
25 Industrial Road	Livonia, MI Plymouth Township,	80	442	130	85	567	652	158	1998			
1 Clipper Street	MI	539	2,983	265	575	3,212	3,787	772	1998			
75 Industrial Road	Livonia, MI	160	887	343	171	1,219	1,390	356	1998			
35 Industrial Road	Livonia, MI	137	761	149	147	900	1,047	219	1998			
5 Industrial Road	Livonia, MI	160	887	186	171	1,062	1,233	274	1998			
4 Westmore Avenue	Livonia, MI	137	761	239	147	990	1,137	263	1998			
7 Industrial Road	Livonia, MI	160	887	305	171	1,181	1,352	301	1998			
Bellingham	Troy, MI	344	1,902	297	367	2,176	2,543	502	1998			
East Maple	Troy, MI	92	507	159	98	660	758	146	1998			
7 East Maple	Troy, MI	321	1,775	359	342	2,113	2,455	479	1998			
Chicago	Troy, MI Rochester	206	1,141	176	220	1,303	1,523	297	1998			
) Enterprise Drive	Hills, MI Rochester	573	3,170		611	3,479	4,090	835	1998			
Enterprise Drive	Hills, MI Rochester	209	1,158	134	223	1,278	1,501	305	1998			
5-55 Enterprise Drive	Hills, MI	1,285	7,144		1,371	7,759	9,130	1,883	1998			
Enterprise Court	Warren, MI	675	3,737	500	721	4,191	4,912	992	1998			
Chicago Road	Troy, MI	323	1,790		345	2,240	2,585	586	1998			
Chicago Road	Troy, MI	283	1,567		302	2,087	2,390	674	1998			
Chicago Road	Troy, MI Ann Arbor,	183	1,016	262	196	1,265	1,461	295	1998			
S. Industrial Highway	MI Sterling	318	1,762		340	2,218	2,558	570	1998			
Center Drive	Heights, MI Madison	467	2,583	218	493	2,775	3,268	683	1998			
11 North Avis Drive	Heights, MI Madison	345	1,911	476	349	2,383	2,732	776	1998			
East Mandoline Road	Heights, MI	888	4,915	1,262	897	6,168	7,066	1,590	1998			

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	Madison								
31 Stephenson Highway	Heights, MI	271	1,499	399	274	1,895	2,169	485	1998
) John A. Papalas	Lincold								
e(e)	Park, MI	366	3,241	949	469	4,087	4,556	977	1998
	Lake Orion								
2 S. Lapeer Road	Twsp, MI	1,342	5,441	2,200	1,412	7,571	8,983	2,448	1999
1 Trolley Industrial	Taylor, MI	795		7,223	849	7,168	8,017	1,236	1999
Allen Drive	Troy, MI	209	1,154	243	212	1,394	1,606	235	2000
Allen Drive	Troy, MI	151	834	171	153	1,003	1,156	271	2000
			S-	14					

(c) Costs Capitalized

		(b)		Subsequent to Acquisition or	t	Gross Ai			
		(	<b>(b)</b>	Completion	1			Accumulated	YearDepre
lding Address	Location (City/StEte)u	(a) Initia umbranc <b>ka</b> nd	al Cost Buildings	and Valuation s Provision		Building and mprovements in thousands)	Total	Depreciation 12/31/07Co	cquired/ Liv onstructe(fYea
5 Stephenson Hwy	Troy, MI Madison	345	1,907	231	350	2,133	2,483	3 366	2000
05 Industrial Drive 9-1813 Northfield	Heights, MI Rochester	345	1,910		351	2,322	2,673		2000
ve(d)	Hills, MI Madison	481	2,665	254	490	2,910	3,400		2000
00 N. Avis Kay Industrial 9 West Maple	Heights, MI Orion, MI	503 677	3,367 2,018	1,225 403	503 685	4,592 2,414	5,095 3,098		2005 2005
ad	Troy, MI Sterling	1,688	2,790	30	1,700	2,808	4,508	302	2005
55 Merrill Road 35 Automation	Heights, MI	1,080	2,300		1,090	5,992	7,082		2006
d.	Wixom, MI Auburn Hills,	621		3,804	628	3,797	4,425		2004
1 N. Opdyke Road	MI Orion Township,	530	737	16	538	745	1,283	3 82	2006
Northpointe Drive	MI	723	2,063	36	734	2,088	2,822	2 134	2006
00 Capitol Avenue	Livonia, MI	258	1,032	275	260	1,305	1,565	5 65	2005
50 Capitol Avenue	Livonia, MI	282	1,128	54	284	1,181	1,464	4 79	2005
00 Sears Drive	Livonia, MI	693	1,507	1,240	703	2,737	3,440		2005
9 Church Road <b>ıston</b> 2-2314 Edwards	Troy, MI	702	1,332	45	721	1,358	2,079	9 274	2005
eet	Houston, TX	348	1,973	1,436	382	3,375	3,757	7 731	1997 (
1 Rauch St	Houston, TX	272		203	278	1,738	2,016		1997 (
1 Yale St 7-3347 Rauch	Houston, TX	413	2,343		425	2,971	3,395		1997
eet	Houston, TX	227	1,287	215	233	1,498	1,730	365	1997 (
5 N Loop East	Houston, TX	439	2,489		449	3,220	3,670		1997 (
9-4799 Eastpark Dr	·	594			611	4,339	4,949		1997 (
1 Homestead Road 5-3385 Rauch	Houston, TX	491	2,782		504	3,642	4,147	•	1997
et	Houston, TX	284	1,611	517	290	2,122	2,412	2 439	1997

0 Campbell Road	Houston, TX	461	2,610	388	470	2,988	3,458	746	1997	(
0 Pine Timbers	Houston, TX	489	2,769	597	499	3,355	3,854	857	1997	(
0-2530 Fairway										
k Drive	Houston, TX	766	4,342	753	792	5,069	5,861	1,310	1997	(
0 Longpointe	Houston, TX	362	2,050	549	370	2,591	2,961	664	1997	(
5 Turning Basin Dr	Houston, TX	487	2,761	581	531	3,298	3,829	821	1997	(
9 Turning Basin Dr	Houston, TX	231	1,308	571	251	1,858	2,109	500	1997	(
5 Turning Basin										
ve	Houston, TX	564	3,197	718	616	3,863	4,478	961	1997	(
5A Genard Road	Houston, TX	1,505	8,333	3,011	1,581	11,268	12,849	2,413	1999	(
				S-15						

	Location	(a)		(b) al Cost	Capitalized Subsequent to Acquisition or Completion and Valuation	Gross Amount Carried  At Close of Period 12/31/07  Accumulated YearI  Building  and  Depreciatio Acquired					
g Address	(City/StatE)ncu				Provision		nprovements thousands)		12/31/07Co	-	
Genard Road	Houston, TX		245	1,357	463	256	1,809	2,065	348	1999	
ity Park Loop State Highway	Houston, TX LaPorte City,		710	2,983	933	714	3,912	4,626	590	2003	
	TX		940	4,675	615	940	5,290	6,230	529	2005	
ortwest Drive	Houston, TX		314	1,686	354	320	2,033	2,354	196	2005	
ortwest Drive	Houston, TX		402	1,360	234	407	1,589	1,996	199	2005	
y Southwest	Sugarland, TX		608	3,679	257	617	3,928	4,544	114	2007	
238 Wynnwood	Houston, TX		254	764	28	259	787	1,046	36	2007	
248 Wynnwood	Houston, TX		271	726	26	276	747	1,023	30	2007	
260 Wynnwood	Houston, TX LaPorte City,		200	481	18	203	496	699	20	2007	
. Main laymore Park	TX		201	1,328	24	204	1,349	1,553	225	2005	
	Houston, TX		232	812	2	232	814	1,046	33	2007	
ong Point S Kirkwood Ste	Houston, TX		188	898	1	188	899	1,088	60	2007	
0 S Kirkwood Ste	Houston, TX		154	626	5	154	631	785	39	2007	
0	Houston, TX		404	1,698	52	412	1,742	2,154	123	2007	
ımeel	Houston, TX		171	826	15	171	841	1,012	45	2007	
ımeel	Houston, TX		163	798	13	163	798	961	59	2007	
ımeel	Houston, TX		170	1,020	(4)	170	1,016	1,186	35	2007	
ımeel	Houston, TX		163	818	(.)	163	817	981	55	2007	
Vallisville	Houston, TX		114	564	1	114	565	679	42	2007	
Vallisville	Houston, TX		233	1,200	14	233	1,214	1,447	74	2007	
apolis	11005011, 111		200	1,200	1.	200	1,21	1,	, .	2007	
Shadeland											
2	Indianapolis, IN	2	2,057	13,565	3,605	2,057	17,169	19,226	5,412	1996	
Vest 21st St.	Indianapolis, IN		,048	6,027	435	1,048	6,462	7,510	1,922	1997	
rookville Way	Indianapolis, IN	-	459	2,603	802	476	3,389	3,865	1,100	1996	
rookville Way	Indianapolis, IN		665	3,770	1,087	685	4,838	5,523	1,473	1996	
rookville Way	Indianapolis, IN		247	1,402	349	258	1,741	1,999	530	1996	
rookville Way	Indianapolis, IN	(q)	586	3,321	904	601	4,209	4,810	1,327	1996	
rookville Way	Indianapolis, IN	\-1/	205	1,161	271	212	1,425	1,636	424	1996	
· · · · · · · · · · · · · · · · · · ·	Indianapolis, IN	(r)	131	743	313	136	1,050	1,187	379	1996	

adlier Circle E

438 Sadlier

E Dr Indianapolis, IN (r) 145 822 291 152 1,107 1,259 365 1996 S-16

			()		(c) Costs Capitalized Subsequent to Acquisition or Completion and		d YearDe			
	Location	(a)	Initia	ıl Cost	Valuation		Building and	]	Depreciation	cquired/
ng Address	(City/Stat <b>E)</b> ncu	ımbranc	cdsand	Buildings	s Provision (D		nprovemen thousands		12/31/0 <b>7</b> Co	)nstructe(
441 Sadlier Circle E										
	Indianapolis, IN	(r)	218	1,234	403	225	1,630	1,854	481	1996
adlier Circle E Dr	Indianapolis, IN	(r)	71	405	153	75	554	629	198	1996
adlier Circle E Dr	Indianapolis, IN	(r)	165	934	392	171	1,320	1,491	453	1996
adlier Circle E Dr	Indianapolis, IN	(r)	219	1,238	289	226	1,520	1,745	415	1996
adlier Circle E Dr	Indianapolis, IN	(r)	54	304		57	406	463	120	1996
adlier Circle E Dr 354 Sadlier Circle E	Indianapolis, IN	(r)	121	688	289	126	972	1,098	279	1996
	Indianapolis, IN	(r)	178	1,008	399	184	1,400	1,584	442	1996
adlier Circle E Dr	Indianapolis, IN	(r)	81	460	309	85	765	850	193	1996
adlier Circle E Dr	Indianapolis, IN	(r)	52	295	53	55	345	400	103	1996
adlier Circle E Dr	Indianapolis, IN	(r)	21	117	39	23	154	177	44	1996
30th St	Indianapolis, IN		256	1,449	220	265	1,659	1,924	538	1996
30th St	Indianapolis, IN		78	443	41	82	480	562	142	1996
30th St	Indianapolis, IN		385	2,181	295	398	2,462	2,860	779	1996
rookville Way	Indianapolis, IN		60		458	68	450	518	113	1997
30th St	Indianapolis, IN		484	4,760	1,833	484	6,593	7,077	2,042	1996
440 E 33rd St	Indianapolis, IN		222	1,260	593	230	1,845	2,075	540	1996
630 E 33rd St	Indianapolis, IN		326	1,848	731	336	2,570	2,906	857	1996
768 E 33rd St	Indianapolis, IN		175	993	370	187	1,350	1,537	377	1996
346 N. Pagosa Court	Indianapolis, IN		325	1,842	583	335	2,415	2,750	794	1996
30th St	Indianapolis, IN		728	2,837	277	741	3,101	3,842	835	1997
ast 146th Street	Noblesville, IN		181	1,221	992	181	2,213	2,394	613	1998
ast 30th Street	Indianapolis, IN		118		2,014	128	2,004	2,132	470	1998
ast 30th Street	Indianapolis, IN		196		3,231	196	3,231	3,427	762	1998
33rd Street	Indianapolis, IN		1,300	2,091	687	1,308	2,771	4,078	492	2003
7 Park Plaza Ct	Indianapolis, IN	(s)	600	2,194	792	609	2,977	3,586	797	2003
341 Castlegate Drive	Indianapolis, IN		530	1,235	1,001	544	2,222	2,766	512	2003
350 Castlegate Drive	Indianapolis, IN		420	646	662	429	1,299	1,728	391	2003
orthwest L Street	Richmond, IN	(t)	201	1,358	51	208	1,403	1,611	299	2006
erry Road	Plainfield, IN		781	5,156	35	785	5,187	5,972	543	2005
ast 146th Street	Noblesville, IN		66	684	818	66	1,502	1,568	596	1998
Spec BTS 1	Noblesville, IN		547	S-1	4,701 7	628	4,619	5,248	13	2007

ing Address		(b	)	Costs Capitalized Subsequent to Acquisition or Completion and	Gross Amount Carried  At Close of Period 12/31/07  AccumulatedYearDo					
	Location (City/State)ncu	(a) Initial ımbranc <b>(</b> sand		Valuation s Provision	Building and Land Improvements To ollars in thousands)			Depreciati <b>Arc</b> qui tal 12/31/0 <b>C</b> onstr		
				(L	onars III u	nousanus)				
) BTS <b>d Empire</b>	Indianapolis, IN	886		6,819	1,037	6,668	7,705		2007	
N Perris Blvd	Riverside, CA	8,125	7,150	68	8,166	7,177	15,343	390	2007	
/ Sinclair . <b>ngeles</b>	Riverside, CA	6,042	4,298	44	6,072	4,313	10,384	180	2007	
90 Manville St.	Compton, CA Rancho	2,300	3,768	103	2,313	3,857	6,171	558	2004	
Vista Bella Way	Dominguez, CA Rancho	1,746	3,148	646	1,821	3,719	5,540	415	2005	
Vista Bella Way	Dominguez, CA	817	1,673	294	852	1,932	2,784	211	2005	
East Ana Street	Rancho	0-7	-,	_, .		-,	_,,			
I. Baldwin Park	Dominguez, CA City of Industry,	1,682	2,750	134	1,770	2,796	4,566	360	2005	
. Buid Will I dik	CA	2,124	5,219	(135)	2,139	5,069	7,208	284	2006	
Avenue Scott & 2660	Santa Clarita, CA	2,890	7,020	469	2,902	7,476	10,379		2006	
nbia Street	Torrance, CA	3,008	5,826	(71)	3,031	5,732	8,763	223	2006	
laska Avenue -21748 Marilla	Torrance, CA	681	168	` '	684	170	854		2006	
	Chatsworth, CA	2,585	3,210	90	2,608	3,277	5,885	130	2007	
Paramount	Pico Riviera, CA	3,616	3,902		3,653	3,916	7,569		2007	
E. Slauson E Ana & 18744	Los Angeles, CA	2,367	3,243	37	2,393	3,254	5,647	118	2007	
;	Los Angeles, CA Rancho	19,678	9,321	655	20,140	9,514	29,654	677	2007	
' Reyes Ave Rancho Conejo	Dominguez, CA Thousand Oaks,	9,281	3,920	107	9,373	3,936	13,308	104	2007	
Rancho Conejo	CA Thousand Oaks,	1,435	779	8	1,440	782	2,222	15	2007	
Rancho Conejo	CA Thousand Oaks,	1,353	722	9	1,358	726	2,084	13	2007	
Rancho Conejo	CA Thousand Oaks,	1,224	716	7	1,229	719	1,947	17	2007	
raneno conejo	CA	2,043	3,408	19	2,050	3,420	5,470	57	2007	
	VI 1	1,754	2,949		1,760	2,959	4,720		2007	

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Rancho Conejo	Thousand Oaks,								
	CA								
S. Compton Ave	Los Angeles, CA	3,800	7,330	71	3,825	7,376	11,201	326	2006
Nash St	El Segundo, CA	1,189	3,167	99	1,198	3,257	4,455	65	2007
Valley Blvd	Los Angeles, CA	960	3,840	33	966	3,866	4,833	26	2007
ville	-								
e BTS	Louisville, KY	2,074		9,639	2,079	9,634	11,713	172	2007
i									
NW 15th Ave	Ft.Lauderdale, FL	908	1,883	57	912	1,936	2,848	94	2007
NW 15th Ave	Ft.Lauderdale, FL	830	2,722	54	834	2,772	3,606	109	2007
NW 15th Ave	Ft.Lauderdale, FL	937	2,455	72	942	2,523	3,464	141	2007
			S-1	8					

					Capitalized Subsequent to Acquisition or	Gross Amount Carried  At Close of Period 12/31/07					
			(1	<b>b</b> )	Completion			A	Accumulated	d YearDo	
					and		Building				
	Location	(a)	Initia	l Cost	Valuation		and	I	Depreciatio <i>i</i>	acquired/	
g Address	(City/StateEnc	umbran	cesand	Building	s Provision (		nprovements thousands)	Total	12/31/07C	onstructe	
V 15th Ave	Ft.Lauderdale, FL		1,107	3,111	70	1,112	3,176	4,288	198	2007	
V 15th Ave	Ft.Lauderdale, FL		947	3,079	82	951	3,157	4,108	122	2007	
V 15th Ave	Ft.Lauderdale, FL		1,092	3,308	140	1,097	3,443	4,540	141	2007	
Container	Medley, FL		857	3,428	181	864	3,602	4,466	24	2007	
kee											
3050 Paul Road	Pewaukee, WI		474	2,723	1,932	485	4,645	5,130	1,479	1994	
3255 Paul Road 3293 Roundy	Pewaukee, WI		569	3,270	183	569	3,453	4,022	1,117	1994	
•	Pewaukee, WI		412	2,837	102	420	2,931	3,351	965	1994	
Sydney Place	Glendale, WI		172	976	349	176	1,322	1,498	362	1995	
124th Street North 132nd	Wauwatosa, WI		118	667	85	129	741	870	196	1997	
	Butler, WI		355		3,967	359	3,963	4,322	721	1999	
uth Westridge	,				ŕ		,	,			
C	New Berlin, WI		1,630	7,058	94	1,646	7,136	8,782	798	2004	
W. Vogel	Milwaukee, WI		506	3,199	73	508	3,270	3,778	581	2005	
6th Avenue	Milwaukee, WI		299	1,565	85	301	1,648	1,949	357	2005	
ramount Court	Waukesha, WI		308	1,762		311	1,778	2,089	199	2005	
V. Ryerson Road	New Berlin, WI		403	3,647	(63)	405	3,581	3,987	444	2005	
19059 Lilly Road	· ·		343	1,153	242	366	1,372	1,738	196	2005	
Vogel Ave., Bldg	Tomonee Tunis, WT		0.0	1,100			1,0 / 2	1,700	170	_000	
, 080111, 01, 2108	Milwaukee, WI		301	2,150	13	302	2,162	2,464	349	2005	
Vest Glendale	111111111111111111111111111111111111111		001	_,100	10	002	_,10_	<b>-</b> ,	0.7	_000	
	New Berlin, WI		704	1,923	372	715	2,284	2,999	314	2006	
2nd Street	Milwaukee, WI		101	713	2	101	715	816	106	2005	
Ziia Sireet	Richland Center,		101	715	_	101	, 15	010	100	2005	
ebles Drive	WI		1,577	1,018	35	1,603	1,027	2,630	639	2005	
60th Street	New Berlin, WI		261	672		265	686	951	23	2007	
60th Street	New Berlin, WI		221	628	23	225	647	872	22	2007	
mmerce Drive	New Berlin, WI		483	1,516	20	491	1,528	2,019	41	2007	
/hittaker Way polis/St. Paul	New Berlin, WI		437	1,082		445	1,135	1,581	42	2007	
45 Cecilia Circle	Bloomington, MN		357	1,320	1,257	386	2,548	2,934	1,541	1994	
est 111th Street	Bloomington, MN	(u)	1,358	8,622		1,499	12,903	14,401	6,819	1994	
45 Cecilia Drive	Bloomington, MN	(4)	366	1,363		395	2,502	2,897	1,603	1994	

			<b>S-</b> 1	19					
25 Washington	Edina, MN	174	391	84	193	456	649	193	1994
C	Edina, MN	129	382	710	182	1,038	1,221	792	1994
67 Washington									

			Capitalized Subsequent to Acquisition			Gross Amount Carried					
		(	<b>(b</b> )	or Completion and		At Close of Building		12/31/07 Accumulate	d YearDep		
ing Address	Location (City/StateEncu	` '	al Cost Building	Valuation s Provision		and mprovements in thousands)		Depreciation 12/31/07C	Acquired/ I onstructe(N		
Winnetka ie North Golden Triangle	Brooklyn Park, MN	2,195	6,084	•	2,228	10,177	12,405	•	1994		
West 74th Street Lone Oak Road	Eden Prairie, MN Eden Prairie, MN Eagan, MN	566 621 456	1,394 3,289 2,703	3,283	615 639 456	3,240 6,554 3,266	3,854 7,193 3,721	3,810	1994 1994 1994		
Lone Oak Road Nathan Lane	Eagan, MN Plymouth, MN	624 749	3,700 4,461	717 1,167	624 757	4,417 5,620	5,042 6,377	2 1,519 7 2,054	1994 1994		
W 76th Street Golden Triangle Golden Triangle	Eden Prairie, MN Eden Prairie, MN Eden Prairie, MN	315 268 415	1,804 1,532 2,375	785	315 268 415	2,828 2,316 3,407	3,144 2,584 3,822	716	1995 1995 1995		
Nicollet Ave Wedgewood	Burnsville, MN	286	9 24 <b>2</b>	1,731	288	1,729	2,017		1995		
pollo Road Aspen Lane	Maple Grove, MN Eagan, MN Brooklyn Park,	1,466 1,029	8,342 5,855		1,466 1,030	11,633 7,056	13,099 8,086		1994 1995		
Peavey Road Hamshire Ave	MN Chaska, MN	368 277	2,156 2,261	746 830	377 277	2,893 3,091	3,270 3,368		1995 1996		
Highway 169 6595 Citywest	Bloomington, MN Plymouth, MN	527 446	2,985 2,525		541 740	4,440 3,232	4,981 3,972	•	1996 1996		
ay 7198 Shady Oak	Eden Prairie, MN	525	2,975		538	4,309	4,847		1996		
7546 ngton Square	Eden Prairie, MN Eden Prairie, MN	715 229	4,054 1,300	•	736 235	5,288 2,071	6,023 2,306	•	1996 1996		
7558 ngton Square 5300 Valley	Eden Prairie, MN	153	867	171	157	1,034	1,191	270	1996		
rial Blvd S Winnetka Ave.	Shakopee, MN Brooklyn Park, MN	362 1,275	2,049	1,005 6,505	371 1,337	3,044 6,443	3,415 7,780		1996 2007		
6525 City West ay	Eden Prairie, MN	810	4,590	•	819	5,629	6,449		1997		

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Valley Park									
	Shakopee, MN	760		6,192	888	6,064	6,952	1,247	1999
30 Kasota									
ie SE	Minneapolis, MN	415	2,354	894	432	3,231	3,664	924	1998
86 Kasota									
ie SE	Minneapolis, MN	333	1,888	510	347	2,383	2,730	561	1998
asota Avenue SE	Minneapolis, MN	524	2,971	921	597	3,819	4,416	971	1998
2570 Kasota	_								
ıe	St. Paul, MN	407	2,308	841	465	3,091	3,556	804	1998
Energy Park									
	St. Paul, MN	700	2,779	23	705	2,797	3,502	387	2004
West 76th Street	Eden Prairie, MN	1,000	2,450	47	1,034	2,462	3,497	281	2004
			S-	-20					

ing Address	Location (City/Stat <b>E</b> )nc	(a) umbran	Initia	Cap Sub Acq (b) Con Initial Cost Va and Buildings Pro		t n Land I	Gross Amount Carried  At Close of Period 12/31/07  Accumulated  Building  and  Depreciation  Land Improvements Total  Dollars in thousands)				
	Eden Prairie,										
West 76th Street Boone Avenue	MN		1,000	2,709	145	1,038	2,815	3,854	1 295	2004	
West Highway	New Hope, MN	(v)	1,000	1,599	58	1,009	1,648	2,657	7 407	2005	
5 Dist Ctr)	Burnsville, MN		2,517	6,069	604	2,524	6,665	9,190	2,072	2005	
Park Place	Shakopee, MN		1,195	4,891	15	1,198	4,903	6,101	634	2005	
12th Avenue SE Valley Industrial	Shakopee, MN		1,392	8,149	185	1,395	8,331	9,726	5 943	2005	
vard	Shakopee, MN		1,296	7,157	(81)	1,299	7,073	8,372	2 886	2005	
2000 III	Shakopee, MN		590		5,619	590	5,619	6,209	802	1998	
69th Avenue ake Hazeltine	Greenfield, MN		1,500	8,328	1,808	1,510	10,126	11,636	5 1,310	2004	
City West	Chaska, MN Eden Prairie,		714	944	166	729	1,095	1,824	187	2006	
ay Highway 169	MN		659	3,189	92	665	3,274	3,939	701	2006	
	Plymouth, MN Golden Valley,		1,190	1,979	59	1,207	2,022	3,228	3 191	2006	
10th Ave ville	MN		892	2,306	(5)	902	2,291	3,193	3 155	2007	
Heil Quaker											
vard	Nashville, TN		413			430		4,483		1995	
Barry Drive	Portland, TN		418	-		421	2,486	2,907		1996	
Barry Drive Highway	Portland, TN		941	5,333		981	5,813	6,794		1996	
est	Portland, TN		564			571	3,320	3,891		1996	
Elm Hill Pike	Nashville, TN		329			332	2,129	2,461		1997	
Air Lane Drive	Nashville, TN		489	-		493	3,053	3,546		1997	
Cummings Park River Hills Drive	Nashville, TN Nashville, TN		360 848	-		365 888	2,245	2,610	) 450	1999	
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