

BORGWARNER INC
Form 10-Q
October 25, 2007

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549
FORM 10-Q
QUARTERLY REPORT**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2007**

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____**

Commission file number: 1-12162

BORGWARNER INC.

(Exact name of registrant as specified in its charter)

Delaware

13-3404508

State or other jurisdiction of
Incorporation or organization

(I.R.S. Employer
Identification No.)

3850 Hamlin Road, Auburn Hills, Michigan

48326

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (248) 754-9200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **YES** **NO**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer **Accelerated Filer** **Non-Accelerated Filer**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES **NO**

On September 30, 2007, the registrant had 57,984,237 shares of Common Stock outstanding.

BORGWARNER INC.
FORM 10-Q
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007
INDEX

	Page No.
<u>PART I. Financial Information</u>	
Item 1. Financial Statements	
<u>Condensed Consolidated Balance Sheets as of September 30, 2007 (Unaudited) and December 31, 2006</u>	3
<u>Condensed Consolidated Statements of Operations (Unaudited) for the three and nine months ended September 30, 2007 and 2006</u>	4
<u>Condensed Consolidated Statements of Cash Flows (Unaudited) for the nine months ended September 30, 2007 and 2006</u>	5
<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	34
<u>Item 4. Controls and Procedures</u>	34
<u>PART II. Other Information</u>	
<u>Item 1. Legal Proceedings</u>	35
<u>Item 2. Repurchases of Equity Securities</u>	35
<u>Item 6. Exhibits</u>	36
<u>SIGNATURES</u>	37
<u>Rule 13a-14(a)/15d-14(a) Certification of the Principal Executive Officer</u>	
<u>Rule 13a-14(a)/15d-14(a) Certification of the Principal Financial Officer</u>	
<u>Section 1350 Certifications</u>	

Table of Contents

PART I. FINANCIAL INFORMATION
BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(millions of dollars)

	September 30, 2007	December 31, 2006
	(Unaudited)	
ASSETS		
Cash	\$ 137.4	\$ 123.3
Marketable securities	38.9	59.1
Receivables, net	870.1	744.0
Inventories, net	450.9	386.9
Deferred income taxes	40.3	33.7
Prepayments and other current assets	98.0	90.5
Total current assets	1,635.6	1,437.5
Property, plant and equipment, net	1,524.9	1,460.7
Investments and advances	243.2	198.0
Goodwill	1,113.1	1,086.5
Other non-current assets	337.4	401.3
Total non-current assets	1,693.7	1,685.8
Total assets	\$ 4,854.2	\$ 4,584.0
LIABILITIES AND STOCKHOLDERS EQUITY		
Notes payable and current portion of long-term debt	\$ 37.1	\$ 151.7
Accounts payable and accrued expenses	963.2	843.4
Income taxes payable	33.9	39.7
Total current liabilities	1,034.2	1,034.8
Long-term debt	564.4	569.4
Other non-current liabilities:		
Retirement-related liabilities	567.0	660.9
Other	324.6	281.4
Total other non-current liabilities	891.6	942.3
Minority interest in consolidated subsidiaries	169.2	162.1
Common stock	0.6	0.6
Capital in excess of par value	927.7	871.1
Retained earnings	1,235.2	1,064.1

Edgar Filing: BORGWARNER INC - Form 10-Q

Accumulated other comprehensive income (loss)	69.1	(60.3)
Treasury stock	(37.8)	(0.1)
Total stockholders' equity	2,194.8	1,875.4
Total liabilities and stockholders' equity	\$ 4,854.2	\$ 4,584.0

See accompanying Notes to Condensed Consolidated Financial Statements

3

Table of Contents

BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)
(millions of dollars, except share and per share data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Net sales	\$ 1,313.6	\$ 1,059.8	\$ 3,955.7	\$ 3,383.7
Cost of sales	1,084.9	876.5	3,263.5	2,746.0
Gross profit	228.7	183.3	692.2	637.7
Selling, general and administrative expenses	134.1	116.8	396.0	370.6
Restructuring expense		11.5		11.5
Other income	(3.7)	(5.6)	(5.6)	(6.8)
Operating income	98.3	60.6	301.8	262.4
Equity in affiliates earnings, net of tax	(9.9)	(7.8)	(27.9)	(26.3)
Interest expense and finance charges	8.4	9.5	26.6	28.8
Earnings before income taxes and minority interest	99.8	58.9	303.1	259.9
Provision for income taxes	10.9	13.9	65.8	70.2
Minority interest, net of tax	5.7	5.8	20.0	19.0
Net earnings	\$ 83.2	\$ 39.2	\$ 217.3	\$ 170.7
Earnings per share basic	\$ 1.43	\$ 0.68	\$ 3.75	\$ 2.98
Earnings per share diluted	\$ 1.41	\$ 0.68	\$ 3.69	\$ 2.95
Weighted average shares outstanding (thousands):				
Basic	57,999	57,459	57,988	57,323
Diluted	59,027	57,990	58,851	57,915
Dividends declared per share	\$ 0.17	\$ 0.16	\$ 0.51	\$ 0.48

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

**BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED
STATEMENTS OF CASH FLOWS (UNAUDITED)
(millions of dollars)**

	Nine Months Ended September 30,	
	2007	2006
OPERATING		
Net earnings	\$ 217.3	\$ 170.7
Adjustments to reconcile net earnings to net cash flows from operations:		
Non-cash charges (credits) to operations:		
Depreciation and tooling amortization	177.3	173.6
Amortization of intangible assets and other	12.6	10.1
Restructuring expense		11.5
Stock option compensation expense	12.7	9.1
Deferred income tax benefit	(27.0)	(1.6)
Equity in affiliates earnings, net of dividends received, minority interest and other	8.1	14.6
Net earnings adjusted for non-cash charges (credits) to operations	401.0	388.0
Changes in assets and liabilities:		
Receivables	(83.9)	(28.1)
Inventories	(43.8)	(30.7)
Prepayments and other current assets	(4.7)	(32.4)
Accounts payable and accrued expenses	91.1	(18.0)
Income taxes payable	(8.2)	(7.2)
Other non-current assets and liabilities	14.6	(0.9)
Net cash provided by operating activities	366.1	270.7
INVESTING		
Capital expenditures, including tooling outlays	(194.6)	(191.9)
Net proceeds from asset disposals	7.2	5.8
Purchases of marketable securities	(12.8)	(41.6)
Proceeds from sales of marketable securities	36.3	14.1
Payments for business acquired, net of cash acquired		(64.4)
Net cash used in investing activities	(163.9)	(278.0)
FINANCING		
Net decrease in notes payable	(117.0)	(56.6)
Additions to long-term debt	20.0	115.0
Repayments of long-term debt	(23.8)	(42.5)
Payments for purchases of treasury stock	(37.8)	
Proceeds from stock options exercised	34.5	11.2
Dividends paid to BorgWarner stockholders	(29.6)	(27.5)
Dividends paid to minority shareholders	(16.0)	(16.2)
Net cash used in financing activities	(169.7)	(16.6)
Effect of exchange rate changes on cash	(18.4)	1.2

Net increase (decrease) in cash	14.1	(22.7)
Cash at beginning of year	123.3	89.7
Cash at end of period	\$ 137.4	\$ 67.0

SUPPLEMENTAL CASH FLOW INFORMATION

Net cash paid during the period for:

Interest	\$ 33.0	\$ 33.2
Income taxes	65.6	70.0
Non-cash financing transactions:		
Issuance of common stock for stock performance plans	2.3	3.0

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

(1) Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of BorgWarner Inc. and Consolidated Subsidiaries (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial position, results of operations and cash flow activity required by GAAP for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. Operating results for the three and nine months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. The balance sheet as of December 31, 2006 was derived from the audited financial statements as of that date. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and accompanying notes, as well as the amounts of revenues and expenses reported during the periods covered by those financial statements and accompanying notes. Actual results could differ from these estimates.

(2) Research and Development

The following table presents the Company's gross and net expenditures on research and development (R&D) activities:

(millions)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Gross R&D expenditures	\$ 59.3	\$ 53.1	\$ 184.8	\$ 160.9
Customer reimbursements	(10.2)	(6.9)	(28.1)	(20.8)
Net R&D expenditures	\$ 49.1	\$ 46.2	\$ 156.7	\$ 140.1

The Company's net R&D expenditures are included in the selling, general and administrative expenses of the Condensed Consolidated Statements of Operations. Customer reimbursements are netted against gross R&D expenditures upon billing of services performed. The Company has contracts with several customers at the Company's various R&D locations. No such contract exceeded \$6 million in any of the periods presented.

(3) Income Taxes

The Company's provisions for income taxes resulted in effective rates of 10.9% and 21.7% for the three and nine months ended September 30, 2007, respectively. These effective tax rates differ from the U.S. statutory

Table of Contents

rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits, favorable permanent differences between book and tax treatment for items, including equity in affiliates' earnings and a Medicare prescription drug benefit, and tax account adjustments, primarily due to a change in the statutory tax rate in Germany. If the effect of the tax account adjustments is not taken into account, the Company's 2007 effective tax rate associated with its on-going business operations was 27.0%. The Company's full-year 2006 effective tax rate associated with its on-going business operations was 26.0%.

The Company adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a \$16.6 million reduction to the January 1, 2007 balance of retained earnings.

At January 1, 2007, the balance of gross unrecognized tax benefits is \$50.5 million. Included in the balance at January 1, 2007 are \$43.1 million of tax positions that are permanent in nature and, if recognized, would reduce the effective tax rate. Due to new developments in third quarter 2007, an additional liability was recorded. However, the Company's federal, certain state and certain non-U.S. income tax returns are currently under various stages of audit by applicable tax authorities and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Any possible change in the unrecognized tax benefits within the next 12 months cannot be reasonably estimated.

The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. The Company is no longer subject to income tax examinations by tax authorities in its major tax jurisdictions as follows:

Tax Jurisdiction	Years No Longer Subject to Audit
U.S. Federal	2001 and prior
Brazil	2002 and prior
France	2003 and prior
Germany	2002 and prior
Hungary	2004 and prior
Italy	2001 and prior
Japan	2005 and prior
South Korea	2004 and prior
United Kingdom	2003 and prior

In certain tax jurisdictions the Company may have more than one taxpayer. The table above reflects the status of the major taxpayers in each major tax jurisdiction.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. The Company had \$5.3 million accrued at January 1, 2007 for the payment of any such interest and penalties.

(4) Marketable Securities

As of September 30, 2007 and December 31, 2006, the Company held \$38.9 million and \$59.1 million, respectively, of highly liquid investments in marketable securities, primarily bank notes. The securities are

Table of Contents

carried at fair value with the unrealized gain or loss, net of tax, reported in other comprehensive income. As of September 30, 2007 and December 31, 2006, \$31.8 million and \$45.5 million of the contractual maturities are within one to five years and \$7.1 million and \$13.6 million are due beyond five years, respectively. The Company does not intend to hold these investments until maturity; rather, they are available to support current operations if needed.

(5) Sales of Receivables

The Company securitizes and sells certain receivables through third party financial institutions without recourse. The amount sold can vary each month based on the amount of underlying receivables. At both September 30, 2007 and December 31, 2006, the Company had sold \$50 million of receivables under a Receivables Transfer Agreement for face value without recourse. During both of the nine-month periods ended September 30, 2007 and 2006, total cash proceeds from sales of accounts receivable were \$450 million. The Company paid servicing fees related to these receivables for the three and nine months ended September 30, 2007 and 2006 of \$0.8 million and \$0.7 million and \$2.2 million and \$2.0 million, respectively. These amounts are recorded in interest expense and finance charges in the Condensed Consolidated Statements of Operations.

(6) Inventories

Inventories are valued at the lower of cost or market. The cost of U.S. inventories is determined by the last-in, first-out (LIFO) method, while the operations outside the U.S. use the first-in, first-out (FIFO) or average-cost methods. Inventories consisted of the following:

(millions)	September 30, 2007	December 31, 2006
Raw material and supplies	\$ 235.3	\$ 207.4
Work in progress	112.3	100.0
Finished goods	117.4	91.9
FIFO inventories	465.0	399.3
LIFO reserve	(14.1)	(12.4)
Inventories, net	\$ 450.9	\$ 386.9

Table of Contents**(7) Property, plant & equipment**

(millions)	September 30, 2007	December 31, 2006
Land and buildings	\$ 586.2	\$ 552.3
Machinery and equipment	1,768.7	1,687.8
Capital leases	1.1	1.1
Construction in progress	123.5	112.8
 Total property, plant and equipment	 2,479.5	 2,354.0
Less accumulated depreciation	(1,055.3)	(988.4)
 Tooling, net of amortization	 1,424.2 100.7	 1,365.6 95.1
 Property, plant and equipment net	 \$ 1,524.9	 \$ 1,460.7

Interest costs capitalized during the nine-month periods ended September 30, 2007 and 2006 were \$6.6 million and \$5.2 million, respectively.

As of September 30, 2007 and December 31, 2006, accounts payable of \$24.9 million and \$36.0 million, respectively, were related to property, plant and equipment purchases.

As of September 30, 2007 and December 31, 2006, specific assets of \$23.0 million and \$21.3 million, respectively, were pledged as collateral under certain of the Company's long-term debt agreements.

(8) Product Warranty

The Company provides warranties on some of its products. The warranty terms are typically from one to three years. Provisions for estimated expenses related to product warranty are made at the time products are sold. These estimates are established using historical information about the nature, frequency, and average cost of warranty claims. Management actively studies trends of warranty claims and takes action to improve product quality and minimize warranty claims. While management believes that the warranty accrual is appropriate, actual claims incurred could differ from the original estimates, requiring adjustments to the accrual. The accrual is recorded in both long-term and short-term liabilities on the balance sheet. The following table summarizes the activity in the warranty accrual accounts:

(millions)	Nine months ended September 30,	
	2007	2006
Beginning balance	\$ 60.0	\$ 44.0
Acquisition		0.1
Provision	51.6	15.8
Payments	(36.0)	(17.1)
Currency translation	3.6	2.9
 Ending balance	 \$ 79.2	 \$ 45.7

Contained within the provision recognized in the nine months ended September 30, 2007 is approximately \$14 million for a warranty-related issue surrounding a product, built during a 15-month period in 2004 and 2005, that is no longer in production.

Table of Contents**(9) Notes Payable and Long-Term Debt**

Following is a summary of notes payable and long-term debt. The weighted average interest rate on all borrowings outstanding as of September 30, 2007 and December 31, 2006 was 5.1% and 4.9%, respectively.

(millions)	September 30, 2007		December 31, 2006	
	Current	Long-Term	Current	Long-Term
Bank borrowings and other	\$ 5.3	\$ 5.6	\$131.8	\$ 5.9
Term loans due through 2013 (at an average rate of 3.1% in 2007 and 3.0% in 2006)	31.8	21.8	19.9	23.1
5.75% Senior Notes due 11/01/16, net of unamortized discount (a)		149.1		149.0
6.50% Senior Notes due 02/15/09, net of unamortized discount (a)		136.5		136.4
8.00% Senior Notes due 10/01/19, net of unamortized discount (a)		133.9		133.9
7.125% Senior Notes due 02/15/29, net of unamortized discount		119.2		119.2
Carrying amount of notes payable and long-term debt	37.1	566.1	151.7	567.5
Impact of derivatives on debt		(1.7)		1.9
Total notes payable and long-term debt	\$37.1	\$564.4	\$151.7	\$569.4

(a) The Company entered into several interest rate swaps, which have the effect of converting \$325.0 million of these fixed rate notes to variable rates as of September 30, 2007 and December 31, 2006. The weighted average effective interest rates for these borrowings, including the effects of outstanding

swaps as noted
in Note 10, were
4.9% and 4.5%
as of
September 30,
2007 and
December 31,
2006,
respectively.

The Company has a multi-currency revolving credit facility, which provides for borrowings up to \$600 million through July 2009. At September 30, 2007 and December 31, 2006, there were no borrowings outstanding under the facility. The credit agreement is subject to the usual terms and conditions applied by banks to an investment grade company. The Company was in compliance with all covenants at September 30, 2007 and expects to be compliant in future periods. The Company had outstanding letters of credit of \$22.0 million at September 30, 2007 and \$27.0 million at December 31, 2006. The letters of credit typically act as a guarantee of payment to certain third parties in accordance with specified terms and conditions.

As of September 30, 2007 and December 31, 2006, the estimated fair values of the Company's senior unsecured notes totaled \$561.6 million and \$572.7 million, respectively. The estimated fair values were \$22.9 million higher at September 30, 2007 and \$34.2 million higher at December 31, 2006 than their respective carrying values. Fair market values are developed by the use of estimates obtained from brokers and other appropriate valuation techniques based on information available as of year-end. The fair value estimates do not necessarily reflect the values the Company could realize in the current markets.

(10) Financial Instruments

The Company's financial instruments include cash, marketable securities, trade receivables, trade payables, and notes payable. Due to the short-term nature of these instruments, the book value approximates fair value. The Company's financial instruments also include long-term debt, interest rate and currency swaps, commodity swap contracts, and foreign currency forward contracts. All derivative contracts are placed with counterparties that have a credit rating of A- or better.

The Company manages its interest rate risk by balancing its exposure to fixed and variable rates while attempting to minimize its interest costs. The Company selectively uses interest rate swaps to reduce market value risk associated with changes in interest rates (fair value hedges). The Company also selectively uses cross-currency swaps to hedge the foreign currency exposure associated with its net investment in certain foreign operations (net investment hedges).

Table of Contents

A summary of these instruments outstanding at September 30, 2007 follows (currency in millions):

	Hedge Type	Notional Amount	Maturity (a)
Interest rate swaps			
Fixed to floating	Fair value	\$ 100	February 15, 2009
Fixed to floating	Fair value	\$ 150	November 1, 2016
Fixed to floating	Fair value	\$ 75	October 1, 2019
Cross currency swap			
Floating \$ to floating	Net Investment	\$ 100	February 15, 2009
Floating \$ to floating ¥	Net Investment	\$ 150	November 1, 2016
Floating \$ to floating	Net Investment	\$ 75	October 1, 2019

(a) The maturity of the swaps corresponds with the maturity of the hedged item as noted in the debt summary, unless otherwise indicated.

Effectiveness for interest rate and cross currency swaps is assessed at the inception of the hedging relationship. If specified criteria for the assumption of effectiveness are not met at hedge inception, effectiveness is assessed quarterly. Ineffectiveness is measured quarterly and results are recognized in earnings.

The interest rate swaps that are fair value hedges were determined to be exempt from ongoing tests of their effectiveness as hedges at the time of the hedge inception. This determination was made based upon the fact that the swaps matched the underlying debt terms for the following factors: notional amount, fixed interest rate, interest settlement dates, and maturity date. Additionally, the fair value of the swap was zero at the time of inception, the variable rate is based on a benchmark, with no floor or ceiling, and the interest bearing liability is not pre-payable at a price other than its fair value.

As of September 30, 2007, the fair values of the fixed to floating interest rate swaps were recorded as a non-current asset of \$0.2 million and a non-current liability of \$1.9 million, with a corresponding reduction in long-term debt of \$1.7 million. As of December 31, 2006, the fair values of the fixed to floating interest rate swaps were recorded as a non-current asset of \$1.9 million, with a corresponding increase in long-term debt of \$1.9 million. No hedge ineffectiveness was recognized in relation to fixed to floating swaps. Fair values are based on quoted market prices for contracts with similar maturities.

As of September 30, 2007, the fair values of the cross currency swaps were recorded as a non-current liability of \$24.1 million. As of December 31, 2006, the fair values of the cross currency swaps were recorded as a non-current asset of \$1.7 million and a non-current liability of \$5.5 million. Hedge ineffectiveness of \$1.3 million was recognized as of September 30, 2007 in relation to cross currency swaps. Fair values are based on quoted market prices for contracts with similar maturities.

The Company also entered into certain commodity derivative instruments to protect against commodity price changes related to forecasted raw material and supplies purchases. The primary purpose of the commodity price hedging activities is to manage the volatility associated with these forecasted purchases. The Company primarily utilizes forward and option contracts, which are designated as cash flow hedges. As of September 30, 2007, the Company had

forward and option commodity contracts with a total notional value of \$79.8

Table of Contents

million. As of September 30, 2007, the Company was holding commodity derivatives with positive and negative fair market values of \$2.5 million and \$(14.5) million, respectively (\$2.1 million gains and (\$9.4) million losses mature in less than one year). To the extent that derivative instruments are deemed to be effective as defined by FAS 133, gains and losses arising from these contracts are deferred in other comprehensive income. Such gains and losses will be reclassified into income as the underlying operating transactions are realized. Gains and losses not qualifying for deferral treatment have been credited/charged to income as they are recognized. As of December 31, 2006, the Company had forward and option commodity contracts with a total notional value of \$19.1 million. The fair market values of the forward contracts were negative (\$2.0) million (\$1.9) million losses maturing in less than one year). Gains and losses not qualifying for deferral associated with these contracts for September 30, 2007 were negligible. At December 31, 2006, losses not qualifying for deferral were \$(0.1) million.

The Company uses foreign exchange forward and option contracts to protect against exchange rate movements for forecasted cash flows for purchases, operating expenses or sales transactions designated in currencies other than the functional currency of the operating unit. Most contracts mature in less than one year, however, certain long-term commitments are covered by forward currency arrangements to protect against currency risk through 2009. Foreign currency contracts require the Company, at a future date, to either buy or sell foreign currency in exchange for the operating units' local currency. At June 30, 2007, contracts were outstanding to buy or sell British Pounds Sterling, Euros, Hungarian Forints, Japanese Yen, Mexican Pesos, South Korean Won and U.S. Dollars. To the extent that derivative instruments are deemed to be effective as defined by FAS 133, gains and losses arising from these contracts are deferred in other comprehensive income. Such gains and losses will be reclassified into income as the underlying operating transactions are realized. Any gains or losses not qualifying for deferral are credited/charged to income as they are recognized. As of September 30, 2007, the Company was holding foreign exchange derivatives with a positive market value of \$2.6 million (\$2.2 million maturing in less than one year). Derivative contracts with negative value amounted to \$(2.7) million (\$2.0) million maturing in less than one year). As of December 31, 2006, the Company was holding foreign exchange derivatives with a positive market value of \$5.1 million (\$4.5 million maturing in less than one year). Derivatives contracts with negative value amounted to \$(0.1) million (all maturing in less than one year). Gains not qualifying for deferral associated with these contracts as of September 30, 2007 were \$0.1 million. As of December 31, 2006, gains not qualifying for deferral amounted to \$0.7 million.

(11) Retirement Benefit Plans

The Company has a number of defined benefit pension plans and other post employment benefit plans covering eligible salaried and hourly employees. The other post employment benefits plans, which provide medical and life insurance benefits, are unfunded plans. The estimated contributions to pension plans for 2007 range from \$12 to \$15 million, of which \$9.5 million has been contributed through the first nine months of the year.

In September 2007, the Company made changes to its U.S. retiree medical program that impact certain non-union active employees with a future retiree benefit and current retirees participating in a health care plan. These changes will become effective on January 1, 2009. The effect of the changes to both groups is that most members will pay a higher percentage of the annual premium for Company-sponsored retiree medical coverage between ages 60 to 64, and neither group will receive Company-sponsored Medicare Supplemental coverage once entitled to Medicare. Instead, certain active employees will receive a lump sum credit into a non-contributory cash balance pension plan earning interest each year. Current retirees will receive an annual per member allowance toward the purchase of individual Medicare Supplemental coverage and for reimbursement of medical out-of-pocket expenses.

Table of Contents

Given the significance of these changes, the retiree medical plan was remeasured and the newly established non-contributory cash balance pension plan was measured. The combined financial statement impact was a one-time expense recognition of \$3.2 million, a \$36.1 million reduction to other non-current assets, a \$109.2 million reduction to retirement-related liabilities, a \$37.4 million increase to accumulated other comprehensive income and a \$38.8 million decrease to non-current deferred tax assets. The financial statement impact due to the remeasurement of the retiree medical plan was a one-time benefit recognition of \$33.9 million, a \$109.2 million reduction to retirement-related liabilities, a \$36.8 million increase to accumulated other comprehensive income and a \$38.4 million decrease to non-current deferred tax assets. The financial statement impact due to the measurement of the non-contributory cash balance pension plan was a one-time expense recognition of \$37.1 million, a \$36.1 million reduction to other non-current assets, a \$0.6 million increase to accumulated other comprehensive income and a \$0.4 million decrease to non-current deferred tax assets.

The weighted average discount rate used to determine the benefit obligation of the Company's retiree medical plan was 6.25%. This represents a 25 basis point increase from the 6.00% weighted average discount rate used at year-end 2006. The weighted average discount rate used to determine the benefit obligation of the Company's non-contributory cash balance pension plan was 6.25%.

Table of Contents

The components of net periodic benefit cost recorded in the Company's Condensed Consolidated Statements of Operations are as follows:

(millions)	Pension benefits				Other post employment benefits	
	2007		2006		2007	2006
Three months ended September 30,	US	Non-US	US	Non-US		
Components of net periodic benefit cost:						
Service cost	\$ 0.5	\$ 2.7	\$ 0.7	\$ 3.3	\$ 1.4	\$ 2.7
Interest cost	4.5	4.1	4.1	3.6	7.0	7.4
Expected return on plan assets	(7.3)	(3.2)	(7.1)	(2.8)		
Settlement/Curtailment	37.1				(33.9)	
Amortization of unrecognized prior service cost (benefit)			0.3		(4.5)	(4.6)
Amortization of unrecognized loss	0.5	0.3	1.6	0.7	3.6	4.8
Other		0.2				
Net periodic benefit cost (benefit)	\$ 35.3	\$ 4.1	\$ (0.4)	\$ 4.8	\$ (26.4)	\$ 10.3

(millions)	Pension benefits				Other post employment benefits	
	2007		2006		2007	2006
Nine months ended September 30,	US	Non-US	US	Non-US		
Components of net periodic benefit cost:						
Service cost	\$ 1.5	\$ 8.0	\$ 1.9	\$ 9.6	\$ 4.7	\$ 8.1
Interest cost	13.2	12.0	12.5	10.4	21.9	23.3
Expected return on plan assets	(22.1)	(9.4)	(21.3)	(8.1)		
Settlement/Curtailment	37.1				(33.9)	
Amortization of unrecognized prior service cost (benefit)			0.7		(12.4)	(11.9)
Amortization of unrecognized loss	1.5	1.0	4.8	2.0	11.2	15.9
Other		0.5				
Net periodic benefit cost (benefit)	\$ 31.2	\$ 12.1	\$ (1.4)	\$ 13.9	\$ (8.5)	\$ 35.4

(12) Stock-Based Compensation

Under the Company's 1993 Stock Incentive Plan (1993 Plan), the Company granted options to purchase shares of the Company's common stock at the fair market value on the date of grant. The options vest over periods up to three years and have a term of ten years from date of grant. As of December 31, 2003, there were no options available for future grants under the 1993 Plan. The 1993 Plan expired at the end of 2003 and was replaced by the Company's 2004 Stock Incentive Plan, which was amended at the Company's 2006 Annual Stockholders Meeting to, among other things, increase the number of shares available for issuance under the plan. Under the BorgWarner Inc. Amended and Restated 2004 Stock Incentive Plan (2004 Stock Incentive Plan), the number of shares authorized for grant is 5,000,000. As of September 30, 2007, there were a total of 3,346,326 outstanding options under the 1993 Plan and 2004 Stock Incentive Plan.

Stock option compensation expense reduced income before income taxes and net earnings by \$3.6 million

Table of Contents

and \$2.6 million (\$0.05 and \$0.04 per basic and diluted shares, respectively) and by \$3.2 million and \$2.5 million (\$0.04 per basic and diluted share) for the three months ended September 30, 2007 and 2006, respectively. Stock option compensation expense reduced income before income taxes and net earnings by \$12.7 million and \$9.3 million (\$0.16 per basic and diluted shares) and by \$9.1 million and \$6.7 million (\$0.12 per basic and diluted share) for the nine months ended September 30, 2007 and 2006, respectively. Stock option compensation expense affected both operating activities (\$12.7 million and \$9.1 million non-cash charge backs) and financing activities (\$3.4 million and \$2.4 million tax benefits) of the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2007 and 2006, respectively.

Total unrecognized compensation cost related to nonvested stock options at September 30, 2007 is approximately \$25 million. This cost is expected to be recognized over the next 2.3 years. On a weighted average basis, this cost is expected to be recognized over 1.0 year.

A summary of the plans' shares under option as of and for the nine months ended September 30, 2007 is as follows:

	Shares (thousands)	Weighted Average exercise Price	Weighted Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in millions)
Outstanding at December 31, 2006	3,471	\$ 47.48		
Granted	908	69.89		
Exercised	(295)	35.12		
Forfeited	(169)	41.04		
Outstanding at March 31, 2007	3,915	\$ 53.88	8.2	\$ 84.3
Exercised	(107)	32.43		
Forfeited	(35)	53.86		
Outstanding at June 30, 2007	3,773	\$ 54.49	8.1	\$ 119.0
Exercised	(295)	47.67		
Forfeited	(132)	57.42		
Outstanding at September 30, 2007	3,346	\$ 54.98	7.9	\$ 122.3
Options exercisable at September 30, 2007	1,323	\$ 42.50	6.4	\$ 64.9

In calculating earnings per share, earnings are the same for the basic and diluted calculations. Shares increased for diluted earnings per share by 1,028,000 and 531,000 for the three months ended September 30, 2007 and 2006, respectively, and 863,000 and 592,000 for the nine months ended September 30, 2007 and 2006, respectively, due to the effects of stock options and shares issued and issuable under the 1993 Plan and 2004 Stock Incentive Plan.

The fair value for options granted in February 2007 was \$21.04 per option. The fair value for options granted in July 2006 was \$17.81 per option. The fair values at date of grant were estimated using the Black-Scholes options pricing model with the following assumptions:

Table of Contents

	2007	2006
Risk-free interest rate	4.82%	5.04%
Dividend yield	0.97%	1.10%
Volatility factor	28.64%	29.06%
Expected life	4.7 years	4.8 years

The expected lives of the awards are based on historical exercise patterns and the terms of the options. The risk-free interest rate is based on zero coupon Treasury bond rates corresponding to the expected life of the awards. The expected volatility assumption was derived by referring to changes in the Company's historical common stock prices over the same timeframe as the expected life of the awards. The expected dividend yield of stock is based on the Company's historical dividend yield. The Company has no reason to believe that the expected dividend yield or the future stock volatility is likely to differ from historical patterns.

(13) Comprehensive Income (Loss)

The amounts presented as changes in accumulated other comprehensive income (loss), net of related taxes, are added to (deducted from) net earnings resulting in comprehensive income (loss). The following table summarizes the components of comprehensive income (loss) on an after-tax basis for the three and nine-month periods ended September 30, 2007 and 2006.

(millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Foreign currency translation adjustments, net	\$ 79.5	\$ (6.3)	\$ 118.8	\$ 67.4
Market value change in hedge instruments, net	(20.5)	1.2	(23.2)	(1.8)
Defined benefit post employment plans, net	37.4		33.9	
Unrealized (loss) gain on available-for-sale securities, net	(0.1)	0.6	(0.1)	0.3
Change in accumulated other comprehensive income (loss)	96.3	(4.5)	129.4	65.9
Net earnings as reported	83.2	39.2	217.3	170.7
Total comprehensive income	\$ 179.5	\$ 34.7	\$ 346.7	\$ 236.6

(14) Contingencies

In the normal course of business the Company and its subsidiaries are parties to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. It is not possible to predict with certainty whether or not the Company and its subsidiaries will ultimately be successful in any of these commercial and legal matters or, if not, what the impact might be. The Company's environmental and product liability contingencies are discussed separately below. The Company's management does not expect that the results of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company's results of operations, financial position or cash flows.

Environmental

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties (PRPs) at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act

Table of Contents

(Superfund) and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 34 such sites. Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position, or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not large or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases, includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; remediation alternatives; estimated legal fees; and other factors), the Company has established an accrual for indicated environmental liabilities with a balance at September 30, 2007 of \$16.2 million. Excluding the Crystal Springs site discussed below for which \$5.5 million has been accrued, the Company has accrued amounts that do not exceed \$3.0 million related to any individual site and management does not believe that the costs related to any of these other individual sites will have a material adverse effect on the Company's results of operations, cash flows or financial condition. The Company expects to pay out substantially all of the \$16.2 million accrued environmental liability over the next three to five years.

In connection with the sale of Kuhlman Electric Corporation, the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to the past operations of Kuhlman Electric. The liabilities at issue result from operations of Kuhlman Electric that pre-date the Company's acquisition of Kuhlman Electric's parent company, Kuhlman Corporation, in 1999. During 2000, Kuhlman Electric notified the Company that it discovered potential environmental contamination at its Crystal Springs, Mississippi plant while undertaking an expansion of the plant. The Company is continuing to work with the Mississippi Department of Environmental Quality and Kuhlman Electric to investigate and remediate to the extent necessary, if any, historical contamination at the plant and surrounding area. Kuhlman Electric and others, including the Company, were sued in numerous related lawsuits, in which multiple claimants alleged personal injury and property damage. In 2005, the Company and other defendants, including the Company's subsidiary Kuhlman Corporation, entered into settlements that resolved approximately 99% of the known personal injury and property damage claims relating to the alleged environmental contamination. Those settlements involved payments by the defendants of \$28.5 million in the second half of 2005 and \$15.7 million in the first quarter of 2006, in exchange for, among other things, dismissal with prejudice of these lawsuits.

Conditional Asset Retirement Obligations

In March 2005, the FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* (an interpretation of FASB Statement No. 143 (FIN 47)), which requires the Company to recognize legal obligations to perform asset retirements in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. Certain government regulations require the removal and disposal of asbestos from an existing facility at the time the facility undergoes major renovations or is demolished. The liability exists because the facility will not last forever, but it is conditional on future renovations (even if there are no immediate plans to remove the materials, which pose no health or safety hazard in their current condition). Similarly, government regulations require the removal or closure of underground storage tanks (USTs) when their use ceases, the disposal of polychlorinated biphenyl (PCB) transformers and capacitors when their use ceases, and the disposal of used

Table of Contents

furnace bricks and liners, and lead-based paint in conjunction with facility renovations or demolition. The Company currently has 17 manufacturing locations that have been identified as containing these items. The fair value to remove and dispose of this material has been estimated and recorded at \$1.0 million as of September 30, 2007 and December 31, 2006.

Product Liability

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-related personal injury actions. Management believes that the Company's involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2007, the Company had approximately 42,000 pending asbestos-related product liability claims. Of these outstanding claims, approximately 32,000 are pending in just three jurisdictions, where significant tort reform activities are underway.

The Company's policy is to aggressively defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In the first nine months of 2007, of the approximately 3,800 claims resolved, only 155 (4.1%) resulted in any payment being made to a claimant by or on behalf of the Company. In 2006, of the approximately 27,000 claims resolved, only 169 (0.6%) resulted in any payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were covered by the Company's primary layer insurance coverage, and these carriers administered, defended, settled and paid all claims under a funding arrangement. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits. This led the Company to access the next available layer of insurance coverage. Since June 2004, secondary layer insurers have paid asbestos-related litigation defense and settlement expenses pursuant to a funding arrangement. To date, the Company has paid \$24.6 million in defense and indemnity in advance of insurers reimbursement and has received \$7.1 million in cash from insurers. The outstanding balance of \$17.5 million is expected to be fully recovered. Timing of the recovery is dependent on final resolution of the declaratory judgment action referred to below. At December 31, 2006, insurers owed \$11.7 million in association with these claims. At September 30, 2007, the Company has an estimated liability of \$40.7 million for future claims resolutions, with a related asset of \$40.7 million to recognize the insurance proceeds receivable by the Company for estimated losses related to claims that have yet to be resolved. Insurance carrier reimbursement of 100% is expected based on the Company's experience, its insurance contracts and decisions received to date in the declaratory judgment action referred to below. At December 31, 2006, the comparable value of the insurance receivable and accrued liability was \$39.9 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

Table of Contents

(millions)	September 30, 2007	December 31, 2006
Assets:		
Prepayments and other current assets	\$ 20.9	\$ 23.3
Other non-current assets	19.8	16.6
 Total insurance receivable	 \$ 40.7	 \$ 39.9
Liabilities:		
Accounts payable and accrued expenses	\$ 20.9	\$ 23.3
Other non-current liabilities	19.8	16.6
 Total accrued liability	 \$ 40.7	 \$ 39.9

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the State or Federal levels.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies (CNA) against the Company and certain of its other historical general liability insurers. CNA provided the Company with both primary and additional layer insurance, and, in conjunction with other insurers, is currently defending and indemnifying the Company in its pending asbestos-related product liability claims. The lawsuit seeks to determine the extent of insurance coverage available to the Company including whether the available limits exhaust on a per occurrence or an aggregate basis, and to determine how the applicable coverage responsibilities should be apportioned. On August 15, 2005, the Court issued an interim order regarding the apportionment matter. The interim order has the effect of making insurers responsible for all defense and settlement costs pro rata to time-on-the-risk, with the pro-ration method to hold the insured harmless for periods of bankrupt or unavailable coverage. Appeals of the interim order were denied. However, the issue is reserved for appellate review at the end of the action. In addition to the primary insurance available for asbestos-related claims, the Company has substantial additional layers of insurance available for potential future asbestos-related product claims. As such, the Company continues to believe that its coverage is sufficient to meet foreseeable liabilities.

Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the State or Federal levels, due to the encapsulated nature of the products, the Company's experiences in aggressively defending and resolving claims in the past, and the Company's significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company's results of operations, cash flows or financial condition.

(15) Leases and Commitments

The Company has guaranteed the residual values of certain leased machinery and equipment at one of its facilities. The guarantees extend through the maturity of the underlying lease, which is in September 2008. In the event the Company exercises its option not to purchase the machinery and equipment, the Company has guaranteed a residual value of \$12.2 million. The Company has accrued a loss on this guarantee of \$6.0 million, which is expected to be paid in 2008.

Table of Contents**(16) Restructuring**

On September 22, 2006, the Company announced the reduction of its North American workforce by approximately 850 people, or 13%, spread across its 19 operations in the U.S., Canada and Mexico. In addition to employee related costs of \$6.7 million, the Company recorded \$4.8 million of asset impairment charges related to the North American restructuring. The restructuring expenses broken out by segment were as follows: Engine \$7.3 million, Drivetrain \$3.6 million and Corporate \$0.6 million.

During the fourth quarter of 2006, the Company recorded restructuring expense associated with closing its Drivetrain plant in Muncie, Indiana and adjusted the carrying values of other assets primarily related to its four-wheel drive transfer case product line. Production activity at the Muncie facility is scheduled to cease no later than the expiration of the current labor contract in 2009. The Company recorded employee related costs of \$14.8 million, asset impairments of \$51.6 million and pension curtailment expense of \$6.8 million in the fourth quarter of 2006. The expenses broken out by segment were as follows: Engine \$5.9 million and Drivetrain \$67.3 million.

Estimates of restructuring expense are based on information available at the time such charges are recorded. Due to the inherent uncertainty involved in estimating restructuring expenses, actual amounts paid for such activities may differ from amounts initially recorded. Accordingly, the Company may record revisions of previous estimates by adjusting previously established reserves.

The table below summarizes accrual activity for employee related costs related to the Company's previously announced restructuring actions for the nine months ended September 30, 2007 (in millions):

	Employee Related Costs
Balance at December 31, 2006	\$ 16.2
Cash payments	(6.1)
Balance at March 31, 2007	10.1
Cash payments	(0.9)
Balance at June 30, 2007	9.2
Cash payments	
Balance at September 30, 2007	\$ 9.2

Future cash payments for these restructuring activities are expected to be complete by the end of 2009.

(17) Operating Segments

The Company's business is comprised of two operating segments: Engine and Drivetrain. These reportable segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital (ROIC) of its business initiatives. The ROIC is comprised of projected earnings before interest and income taxes (EBIT) adjusted for income taxes compared to the projected average capital investment required.

EBIT is considered a non-GAAP financial measure. Generally, a non-GAAP financial measure is a

Table of Contents

numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. EBIT is defined as earnings before interest, income taxes and minority interest. Earnings is intended to mean net earnings as presented in the Consolidated Statements of Operations under GAAP.

The Company believes that EBIT is useful to demonstrate the operational profitability of its segments by excluding interest and income taxes, which are generally accounted for across the entire Company on a consolidated basis. EBIT is also one of the measures used by the Company to determine resource allocation within the Company. Although the Company believes that EBIT enhances understanding of our business and performance, it should not be considered an alternative to, or more meaningful than, net earnings or cash flows from operations as determined in accordance with GAAP.

Table of Contents

The following tables show net sales, Segment EBIT and total assets for the Company's reportable operating segments.

Net Sales by Operating Segment

(millions)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Engine	\$ 933.9	\$ 736.4	\$ 2,783.4	\$ 2,314.3
Drivetrain	387.2	330.1	1,196.9	1,093.4
Inter-segment eliminations	(7.5)	(6.7)	(24.6)	(24.0)
Net sales	\$ 1,313.6	\$ 1,059.8	\$ 3,955.7	\$ 3,383.7

Segment Earnings Before Interest and Income Taxes

(millions)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Engine	\$ 100.9	\$ 76.1	\$ 294.5	\$ 267.8
Drivetrain	26.8	13.2	87.8	64.5
Segment earnings before interest and income taxes (Segment EBIT)	127.7	89.3	382.3	332.3
Corporate, including equity in affiliates' earnings and stock-based compensation	19.5	9.4	52.6	32.1
Consolidated earnings before interest and taxes (EBIT)	108.2	79.9	329.7	300.2
Restructuring expense		11.5		11.5
Interest expense and finance charges	8.4	9.5	26.6	28.8
Earnings before income taxes and minority interest	99.8	58.9	303.1	259.9
Provision for income taxes	10.9	13.9	65.8	70.2
Minority interest, net of tax	5.7	5.8	20.0	19.0
Net earnings	\$ 83.2	\$ 39.2	\$ 217.3	\$ 170.7

Total Assets

(millions)

	September	December
	30,	31,
	2007	2006
Engine	\$ 3,411.9	\$ 3,103.1
Drivetrain	1,151.9	1,191.0
Total	4,563.8	4,294.1
Corporate, including equity in affiliates ^(a)	290.4	289.9

Total assets	\$	4,854.2	\$	4,584.0
--------------	----	---------	----	---------

- (a) Corporate assets, including equity in affiliates, are net of trade receivables securitized and sold to third parties, and include cash, deferred income taxes and investments & advances.

(18) New Accounting Pronouncements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. FAS 157 is effective for the Company beginning with its quarter ending March 31, 2008. The adoption of FAS 157 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (FAS 159). FAS 159 allows entities to irrevocably elect to recognize most financial assets and financial liabilities at fair value on an instrument-by-instrument basis. The stated objective of FAS 159 is to improve financial reporting by giving entities the opportunity to elect to measure certain financial assets and liabilities at fair value in order to mitigate earnings volatility caused when related assets and liabilities are measured differently. FAS 159 is effective for the Company

Table of Contents

beginning with its quarter ending March 31, 2008. The adoption of FAS 159 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

BorgWarner Inc. and Consolidated Subsidiaries (the Company) is a leading global supplier of highly engineered systems and components primarily for powertrain applications. Our products help improve vehicle performance, fuel efficiency, air quality and vehicle stability. They are manufactured and sold worldwide, primarily to original equipment manufacturers (OEMs) of light vehicles (i.e., passenger cars, sport-utility vehicles (SUVs), cross-over vehicles, vans and light-trucks). Our products are also manufactured and sold to OEMs of commercial trucks, buses and agricultural and off-highway vehicles. We also manufacture and sell our products into the aftermarket for light and commercial vehicles. We operate manufacturing facilities serving customers in the Americas, Europe and Asia, and are an original equipment supplier to every major automaker in the world.

The Company's products fall into two reportable operating segments: Engine and Drivetrain. The Engine segment's products include turbochargers, timing chain systems, air management, emissions systems, thermal systems, as well as diesel and gas ignition systems. The Drivetrain segment's products are all-wheel drive transfer cases, torque management systems, and components and systems for automated transmissions.

RESULTS OF OPERATIONS

Three months ended September 30, 2007 vs. Three months ended September 30, 2006

Consolidated net sales for the third quarter ended September 30, 2007 totaled \$1,313.6 million, a 23.9% increase over third quarter 2006. This increase occurred while light-vehicle production was up 6% worldwide and up 5% in North America from the previous year's quarter. Light-vehicle production increased 8% in Asia-Pacific and 4% in Europe. The net sales increase included the effect of stronger foreign currencies, primarily the Euro, of approximately \$60 million. Turbochargers, timing chain systems, ignition systems and automatic transmission components and systems are the products most affected by currency fluctuations in Europe and Asia-Pacific. Without the currency impact, the increase in net sales would have been 18.3% due to strong demand for the Company's products in Europe and Asia-Pacific.

Gross profit and gross margin percentage were \$228.7 million and 17.4% for third quarter 2007 as compared to \$183.3 million and 17.3% for third quarter 2006. Our gross margin percentage was negatively impacted by higher raw material costs, including nickel, steel, copper and plastic resin, and lower vehicle production in North America. Raw material costs, net of recoveries, increased approximately \$10 million as compared to third quarter 2006. Our focused cost reduction programs in our operations partially offset these higher raw material costs.

Third quarter selling, general and administrative (SG&A) costs increased \$17.3 million to \$134.1 million from \$116.8 million, but decreased as a percentage of net sales to 10.2% from 11.0%. The increase in SG&A is primarily due to higher R&D costs and incentive compensation. R&D costs increased \$2.9 million to \$49.1 million from \$46.2 million as compared to third quarter 2006. The increase is primarily driven by our continued investment in a number of cross-business R&D programs, as well as other key programs, all of which are necessary for short and long-term growth. As a percentage of sales, R&D costs decreased to 3.7% from 4.4% in third quarter 2006.

On September 22, 2006, the Company announced the reduction of its North American workforce by

Table of Contents

approximately 850 people, or 13%, spread across its 19 operations in the U.S., Canada and Mexico. In addition to employee related costs of \$6.7 million, the Company recorded \$4.8 million of asset impairment charges related to the North American restructuring. The restructuring expenses broken out by segment were as follows: Engine \$7.3 million, Drivetrain \$3.6 million and Corporate \$0.6 million.

Other income of \$(3.7) million for third quarter 2007 is comprised primarily of interest income. Other income of \$(5.6) million for third quarter 2006 is comprised primarily of the realization of an additional \$4.9 million gain from a previous divestiture.

Equity in affiliates' earnings of \$9.9 million increased \$2.1 million as compared to third quarter 2006 due to increased sales and improved operating performance at our joint ventures, which offset unfavorable changes in currency exchange rates.

Third quarter interest expense and finance charges of \$8.4 million decreased \$1.1 million as compared with third quarter 2006, primarily due to lower outstanding debt levels, partially offset by rising global interest rates.

The Company's provision for income taxes resulted in an effective rate of 10.9% for third quarter 2007. This effective tax rate differs from the U.S. statutory rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits, favorable permanent differences between book and tax treatment for items, including equity in affiliates' earnings and Medicare prescription drug benefit, and tax account adjustments, primarily due to a change in the statutory tax rate in Germany. If the effect of the tax account adjustments is not taken into account, the Company's 2007 effective tax rate associated with its on-going business operations was 27.0%. The Company's full-year 2006 effective tax rate associated with its on-going business operations was 26.0%.

Net earnings were \$83.2 million for third quarter 2007, or \$1.41 per diluted share, an increase of \$0.73 per diluted share over the previous year's third quarter. The Company believes the following table is useful in highlighting non-recurring or non-comparable items that impacted its earnings per diluted share:

Three months ended September 30,	2007	2006
Non-recurring or non-comparable items:		
Adjustments to tax accounts	\$ 0.28	\$
Restructuring expense		(0.15)
Net gain from divestitures		0.06
 Total impact to earnings per share - diluted:	 \$ 0.28	 (\$ 0.09)

Nine months ended September 30, 2007 vs. Nine months ended September 30, 2006

Consolidated net sales for the nine months ended September 30, 2007 totaled \$3,955.7 million, a 16.9% increase over the nine months ended September 30, 2006. This increase occurred while light-vehicle production was up 4% worldwide and down 2% in North America from the previous year's first nine months. Light-vehicle production increased 7% in Asia-Pacific and 5% in Europe. The net sales increase included the effect of stronger foreign currencies, primarily the Euro, of approximately \$171 million. Turbochargers, timing chain systems, ignition systems and automatic transmission components and systems are the products most affected by currency fluctuations in Europe and Asia-Pacific. Without the currency impact, the increase in net sales would have been 11.9% due to strong demand for the Company's products in Europe and Asia-Pacific.

Table of Contents

Gross profit and gross margin percentage were \$692.2 million and 17.5% for the first nine months of 2007 as compared to \$637.7 million and 18.8% for the first nine months of 2006. Our gross margin percentage was negatively impacted by: a warranty-related issue; higher raw material costs, including nickel, steel, copper and plastic resin; and lower vehicle production in North America. The warranty-related issue surrounded a product, built during a 15-month period in 2004 and 2005, that is no longer in production. This resulted in a pre-tax charge of approximately \$14 million. Raw material costs, net of recoveries, increased approximately \$54 million as compared to the first nine months of 2006, of which nickel was the single largest contributor. Our focused cost reduction programs in our operations partially offset these higher raw material costs.

Selling, general and administrative (SG&A) costs for the first nine months of 2007 increased \$25.4 million to \$396.0 million from \$370.6 million, but decreased as a percentage of net sales to 10.0% from 11.0%. The increase in SG&A is primarily due to higher R&D costs and incentive compensation, partially offset by cost reduction initiatives. R&D costs increased \$16.6 million to \$156.7 million from \$140.1 million as compared to the first nine months of 2006. The increase is primarily driven by our continued investment in a number of cross-business R&D programs, as well as other key programs, all of which are necessary for short and long-term growth. As a percentage of sales, R&D costs decreased to 4.0% from 4.1% in the first nine months of 2006.

Other income of \$(5.6) million for the first nine months of 2007 is comprised primarily of interest income. Other income of \$(6.8) million for the first nine months of 2006 is comprised primarily of the realization of an additional \$4.9 million gain from a previous divestiture.

Equity in affiliates earnings of \$27.9 million increased \$1.6 million as compared to the first nine months of 2006 due to increased sales and improved operating performance at our joint ventures, which offset unfavorable changes in currency exchange rates.

Interest expense and finance charges for the first nine months of 2007 were \$26.6 million compared with \$28.8 million in the first nine months of 2006, primarily due to reduced debt levels, partially offset by rising global interest rates.

The Company's provision for income taxes resulted in an effective rate of 21.7% for the first nine months of 2007. This effective tax rate differs from the U.S. statutory rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits, favorable permanent differences between book and tax treatment for items, including equity in affiliates earnings and Medicare prescription drug benefit, and tax account adjustments, primarily due to a change in the statutory tax rate in Germany. If the effect of the tax account adjustments is not taken into account, the Company's 2007 effective tax rate associated with its on-going business operations was 27.0%. The Company's full-year 2006 effective tax rate associated with its on-going business operations was 26.0%.

Net earnings for the first nine months of 2007 were \$217.3 million, or \$3.69 per diluted share, an increase of \$0.74 per diluted share over the previous year's first nine months. The Company believes the following table is useful in highlighting non-recurring or non-comparable items that impacted its earnings per diluted share:

Nine months ended September 30,	2007	2006
Non-recurring or non-comparable items:		
Adjustments to tax accounts	\$ 0.28	\$
Restructuring expense		(0.15)
Net gain from divestitures		0.06
Total impact to earnings per share diluted:	\$ 0.28	(\$ 0.09)

Table of Contents**Reportable Operating Segments**

The Company's business is comprised of two operating segments: Engine and Drivetrain. These reportable segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital (ROIC) of its business initiatives. The ROIC is comprised of projected earnings before interest and income taxes (EBIT) adjusted for income taxes compared to the projected average capital investment required.

EBIT is considered a non-GAAP financial measure. Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. EBIT is defined as earnings before interest, income taxes and minority interest. Earnings is intended to mean net earnings as presented in the Consolidated Statements of Operations under GAAP.

The Company believes that EBIT is useful to demonstrate the operational profitability of our segments by excluding interest and income taxes, which are generally accounted for across the entire Company on a consolidated basis. EBIT is also one of the measures used by the Company to determine resource allocation within the Company. Although the Company believes that EBIT enhances understanding of our business and performance, it should not be considered an alternative to, or more meaningful than, net earnings or cash flows from operations as determined in accordance with GAAP.

The following tables present net sales and Segment EBIT by segment for the three and nine months ended September 30, 2007 and 2006.

Net Sales by Operating Segment

(millions)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Engine	\$ 933.9	\$ 736.4	\$ 2,783.4	\$ 2,314.3
Drivetrain	387.2	330.1	1,196.9	1,093.4
Inter-segment eliminations	(7.5)	(6.7)	(24.6)	(24.0)
Net sales	\$ 1,313.6	\$ 1,059.8	\$ 3,955.7	\$ 3,383.7

Segment Earnings Before Interest and Income Taxes

(millions)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Engine	\$ 100.9	\$ 76.1	\$ 294.5	\$ 267.8
Drivetrain	26.8	13.2	87.8	64.5
Segment earnings before interest and income taxes (Segment EBIT)	127.7	89.3	382.3	332.3
Corporate, including equity in affiliates earnings and stock-based compensation	19.5	9.4	52.6	32.1
Consolidated earnings before interest and taxes (EBIT)	108.2	79.9	329.7	300.2
Restructuring expense		11.5		11.5
Interest expense and finance charges	8.4	9.5	26.6	28.8

Edgar Filing: BORGWARNER INC - Form 10-Q

Earnings before income taxes and minority interest	99.8	58.9	303.1	259.9
Provision for income taxes	10.9	13.9	65.8	70.2
Minority interest, net of tax	5.7	5.8	20.0	19.0
Net earnings	\$ 83.2	\$ 39.2	\$ 217.3	\$ 170.7

27

Table of Contents

Three months ended September 30, 2007 vs. Three months ended September 30, 2006

The Engine segment net sales increased \$197.5 million, or 26.8%, and Segment EBIT increased \$24.8 million, or 32.6%, from third quarter 2006. Excluding the impact of stronger foreign currencies, primarily the Euro, sales increased 20.3%. The Engine segment continued to benefit from European and Asian automaker demand for turbochargers, timing systems and emissions products. In North America, higher turbocharger sales offset lower sales of other Engine segment products, which were lower primarily due to lower domestic vehicle production. The Segment EBIT margin was negatively impacted by sharply higher commodity costs, primarily nickel. The Drivetrain segment net sales increased \$57.1 million, or 17.3%, and Segment EBIT increased \$13.6 million, or 103.0%, from third quarter 2006. Excluding the impact of stronger foreign currencies, primarily the Euro, sales increased 13.8%. The sales increase was driven by growth outside of North America including higher sales of DualTronic® transmission modules and torque transfer products.

Nine months ended September 30, 2007 vs. Nine months ended September 30, 2006

The Engine segment net sales increased \$469.1 million, or 20.3%, and Segment EBIT increased \$26.7 million, or 10.0%, from the first nine months of 2006. Excluding the impact of stronger foreign currencies, primarily the Euro, sales increased 14.4%. The Engine segment continued to benefit from European and Asian automaker demand for turbochargers, timing systems and emissions products. In North America, higher turbocharger sales offset lower sales of other Engine segment products, which were lower primarily due to lower domestic vehicle production. The Segment EBIT margin was negatively impacted by the approximate \$14 million warranty-related charge recognized in first quarter 2007 and by sharply higher commodity costs, primarily nickel. The Drivetrain segment net sales increased \$103.5 million, or 9.5%, and Segment EBIT increased \$23.3 million, or 36.1%, from the first nine months of 2006. Excluding the impact of stronger foreign currencies, primarily the Euro, sales increased 6.2%. The sales increase was driven by growth outside of North America including higher sales of DualTronic® transmission modules and torque transfer products.

Outlook for the remainder of 2007

Our overall outlook for 2007 remains positive, as we expect our sales to grow in excess of a projected moderate global vehicle production growth rate. The outlook for global vehicle production by region is for moderate declines in North America, moderate increases in Europe, and solid growth in Asia. While expecting only moderate overall growth in global vehicle production, we expect to benefit from strong European and Asian automaker demand for our engine products, including turbochargers, timing systems, ignition systems and emissions products. We expect continued and growing demand for our drivetrain products outside of North America, including increased sales of dual-clutch transmission products, which also is a positive trend for the Company. The impact of raw materials, including nickel, steel, copper, aluminum and plastic resin, is expected to continue to pressure gross profit. Based upon these and other assumptions, we expect continued long-term sales and net earnings growth.

The Company maintains a positive long-term outlook for its business and is committed to new product development and strategic capital investments to enhance its product leadership strategy. The trends that are driving our longer-term growth are expected to continue, including the growth of diesel engines worldwide, the increased adoption of automatic transmissions in Europe and Asia-Pacific, the popularity of cross-over vehicles in North America and the move to chain engine timing systems in both Europe and Asia-Pacific.

Table of Contents

To take advantage of these trends, the Company is establishing a technical center in China, a turbo charger production facility to be located in Poland and a drivetrain production facility to be located in Mexico.

FINANCIAL CONDITION AND LIQUIDITY

Net cash provided by operating activities increased \$95.4 million to \$366.1 million for the first nine months of 2007 from \$270.7 million in the first nine months of 2006. Capital spending, including tooling outlays, was \$194.6 million in the first nine months of 2007, compared with \$191.9 million in 2006. Selective capital spending remains an area of focus for the Company, both in order to support our book of new business, and for cost reductions and productivity improvements. The Company expects to spend approximately \$325 million on capital and tooling expenditures in 2007, but this expectation is subject to ongoing review based on market conditions.

As of September 30, 2007, debt decreased from year-end 2006 by \$119.6 million, cash increased by \$14.1 million and marketable securities decreased by \$20.2 million. Our debt to capital ratio was 20.3% at the end of the third quarter versus 26.1% at the end of 2006. The Company paid dividends to BorgWarner stockholders of \$29.6 million and \$27.5 million in the first nine months of 2007 and 2006, respectively. The Company repurchased 449,000 shares of its common stock for \$37.8 million in the first nine months of 2007.

The Company securitizes and sells certain receivables through third party financial institutions without recourse. The amount sold can vary each month based on the amount of underlying receivables. At both September 30, 2007 and 2006, the Company had sold \$50 million of receivables under a Receivables Transfer Agreement for face value without recourse. During both of the nine-month periods ended September 30, 2007 and 2006, total cash proceeds from sales of accounts receivable were \$450 million. The Company paid servicing fees related to these receivables for the three and nine months ended September 30, 2007 and 2006 of \$0.8 million and \$0.7 million and \$2.2 million and \$2.0 million, respectively. These amounts are recorded in interest expense and finance charges in the Condensed Consolidated Statements of Operations.

The Company has a multi-currency revolving credit facility, which provides for borrowings up to \$600 million through July 2009. At September 30, 2007 and December 31, 2006, there were no borrowings outstanding under the facility. The credit agreement is subject to the usual terms and conditions applied by banks to an investment grade company. The Company was in compliance with all covenants at September 30, 2007 and expects to be compliant in future periods. The Company had outstanding letters of credit of \$22.0 million at June 30, 2007 and \$27.0 million at December 31, 2006. The letters of credit typically act as a guarantee of payment to certain third parties in accordance with specified terms and conditions.

From a credit quality perspective, we have an investment grade credit rating of A- from Standard & Poor's and Baa2 from Moody's.

The Company believes that the combination of cash balances, cash flow from operations, available credit facilities and \$50 million available under a shelf registration statement on file with the Securities and Exchange Commission, under which a variety of debt instruments could be issued, will be sufficient to satisfy its cash needs for the current level of operations and planned operations for the remainder of 2007. The Company expects that net cash provided by operating activities will be approximately \$500 million in 2007.

Table of Contents

OTHER MATTERS

Contingencies

In the normal course of business the Company and its subsidiaries are parties to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. See Notes 8 and 14 of the unaudited condensed consolidated financial statements that are part of this Quarterly Report on Form 10-Q. It is not possible to predict with certainty whether or not the Company and its subsidiaries will ultimately be successful in any of these commercial and legal matters or, if not, what the impact might be. The Company's environmental and product liability contingencies are discussed separately below. The Company's management does not expect that the results of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company's results of operations, financial position or cash flows.

Environmental

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties (PRPs) at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act (Superfund) and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 34 such sites.

Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position, or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not large or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases, includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; remediation alternatives; estimated legal fees; and other factors), the Company has established an accrual for indicated environmental liabilities with a balance at September 30, 2007 of \$16.2 million. Excluding the Crystal Springs site discussed below for which \$5.5 million has been accrued, the Company has accrued amounts that do not exceed \$3.0 million related to any individual site and management does not believe that the costs related to any of these other individual sites will have a material adverse effect on the Company's results of operations, cash flows or financial condition. The Company expects to pay out substantially all of the \$16.2 million accrued environmental liability over the next three to five years.

In connection with the sale of Kuhlman Electric Corporation, the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to the past operations of Kuhlman Electric. The liabilities at issue result from operations of Kuhlman Electric that pre-date the Company's acquisition of Kuhlman Electric's parent company, Kuhlman Corporation, in 1999. During 2000, Kuhlman Electric notified the Company that it discovered potential environmental contamination at its Crystal Springs, Mississippi plant while undertaking an expansion of the plant. The Company is continuing to work with the Mississippi Department of Environmental Quality and Kuhlman Electric to investigate and remediate to the extent necessary, if any, historical contamination at the plant and

Table of Contents

surrounding area. Kuhlman Electric and others, including the Company, were sued in numerous related lawsuits, in which multiple claimants alleged personal injury and property damage. In 2005, the Company and other defendants, including the Company's subsidiary Kuhlman Corporation, entered into settlements that resolved approximately 99% of the known personal injury and property damage claims relating to the alleged environmental contamination. Those settlements involved payments by the defendants of \$28.5 million in the second half of 2005 and \$15.7 million in the first quarter of 2006, in exchange for, among other things, dismissal with prejudice of these lawsuits.

Conditional Asset Retirement Obligations

In March 2005, the FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations – an interpretation of FASB Statement No. 143* (FIN 47), which requires the Company to recognize legal obligations to perform asset retirements in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. Certain government regulations require the removal and disposal of asbestos from an existing facility at the time the facility undergoes major renovations or is demolished. The liability exists because the facility will not last forever, but it is conditional on future renovations (even if there are no immediate plans to remove the materials, which pose no health or safety hazard in their current condition). Similarly, government regulations require the removal or closure of underground storage tanks (USTs) when their use ceases, the disposal of polychlorinated biphenyl (PCB) transformers and capacitors when their use ceases, and the disposal of used furnace bricks and liners, and lead-based paint in conjunction with facility renovations or demolition. The Company currently has 17 manufacturing locations that have been identified as containing these items. The fair value to remove and dispose of this material has been estimated and recorded at \$1.0 million as of September 30, 2007 and December 31, 2006.

Product Liability

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-related personal injury actions. Management believes that the Company's involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2007, the Company had approximately 42,000 pending asbestos-related product liability claims. Of these outstanding claims, approximately 32,000 are pending in just three jurisdictions, where significant tort reform activities are underway.

The Company's policy is to aggressively defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In the first nine months of 2007, of the approximately 3,800 claims resolved, only 155 (4.1%) resulted in any payment being made to a claimant by or on behalf of the Company. In 2006, of the approximately 27,000 claims resolved, only 169 (0.6%) resulted in any payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were covered by the Company's primary layer insurance coverage, and these carriers administered, defended, settled and paid all claims under a funding arrangement. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits. This led the Company to access the next available layer of

Table of Contents

insurance coverage. Since June 2004, secondary layer insurers have paid asbestos-related litigation defense and settlement expenses pursuant to a funding arrangement. To date, the Company has paid \$24.6 million in defense and indemnity in advance of insurers' reimbursement and has received \$7.1 million in cash from insurers. The outstanding balance of \$17.5 million is expected to be fully recovered. Timing of the recovery is dependent on final resolution of the declaratory judgment action referred to below. At December 31, 2006, insurers owed \$11.7 million in association with these claims.

At September 30, 2007, the Company has an estimated liability of \$40.7 million for future claims resolutions, with a related asset of \$40.7 million to recognize the insurance proceeds receivable by the Company for estimated losses related to claims that have yet to be resolved. Insurance carrier reimbursement of 100% is expected based on the Company's experience, its insurance contracts and decisions received to date in the declaratory judgment action referred to below. At December 31, 2006, the comparable value of the insurance receivable and accrued liability was \$39.9 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

(millions)	September 30, 2007	December 31, 2006
Assets:		
Prepayments and other current assets	\$ 20.9	\$ 23.3
Other non-current assets	19.8	16.6
Total insurance receivable	\$ 40.7	\$ 39.9
Liabilities:		
Accounts payable and accrued expenses	\$ 20.9	\$ 23.3
Other non-current liabilities	19.8	16.6
Total accrued liability	\$ 40.7	\$ 39.9

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the State or Federal levels.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies (CNA) against the Company and certain of its other historical general liability insurers. CNA provided the Company with both primary and additional layer insurance, and, in conjunction with other insurers, is currently defending and indemnifying the Company in its pending asbestos-related product liability claims. The lawsuit seeks to determine the extent of insurance coverage available to the Company including whether the available limits exhaust on a per occurrence or an aggregate basis, and to determine how the applicable coverage responsibilities should be apportioned. On August 15, 2005, the Court issued an interim order regarding the apportionment matter. The interim order has the effect of making insurers responsible for all defense and settlement costs pro rata to time-on-the-risk, with the pro-ration method to hold the insured harmless for periods of bankrupt or unavailable coverage. Appeals of the interim order were denied. However, the issue is reserved for appellate review at the end of the action. In addition to the primary insurance available for asbestos-related claims, the Company has substantial additional layers of insurance available for potential future asbestos-related product claims. As such, the Company continues to believe that its coverage is sufficient to meet foreseeable liabilities.

Table of Contents

Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the State or Federal levels, due to the encapsulated nature of the products, the Company's experiences in aggressively defending and resolving claims in the past, and the Company's significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company's results of operations, cash flows or financial condition.

New Accounting Pronouncements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. FAS 157 is effective for the Company beginning with its quarter ending March 31, 2008. The adoption of FAS 157 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (FAS 159). FAS 159 allows entities to irrevocably elect to recognize most financial assets and financial liabilities at fair value on an instrument-by-instrument basis. The stated objective of FAS 159 is to improve financial reporting by giving entities the opportunity to elect to measure certain financial assets and liabilities at fair value in order to mitigate earnings volatility caused when related assets and liabilities are measured differently. FAS 159 is effective for the Company beginning with its quarter ending March 31, 2008. The adoption of FAS 159 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

Recent Development

On October 19, 2007, the Company announced a \$0.17 per share dividend to be paid on November 15, 2007 to stockholders of record on November 1, 2007.

DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

Statements contained in this Form 10-Q (including Management's Discussion and Analysis of Financial Condition and Results of Operations) may contain forward-looking statements as contemplated by the 1995 Private Securities Litigation Reform Act that are based on management's current expectations, estimates and projections. Words such as expects, anticipates, intends, plans, believes, estimates, variations of such words and similar expressions are used to identify such forward-looking statements. Forward-looking statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed, projected or implied in or by the forward-looking statements. Such risks and uncertainties include: fluctuations in domestic or foreign vehicle production, the continued use of outside suppliers, fluctuations in demand for vehicles containing our products, changes in general economic conditions, and other risks detailed in our filings with the Securities and Exchange Commission, including the Risk Factors, identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. We do not undertake any obligation to update any forward-looking statements.

Table of Contents

Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes to our exposures related to market risk as stated in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Item 4. Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) that are designed to provide reasonable assurance that the information required to be disclosed in the reports it files with the Securities and Exchange Commission is collected and then processed, summarized and disclosed within the time periods specified in the rules of the Securities and Exchange Commission. Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that these procedures are effective. There have been no changes in internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are likely to materially affect, the Company's internal control over financial reporting.

Table of Contents**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

The Company is subject to a number of claims and judicial and administrative proceedings (some of which involve substantial amounts) arising out of the Company's business or relating to matters for which the Company may have a contractual indemnity obligation. See Note 14 Contingencies to the condensed consolidated financial statements for a discussion of environmental, product liability and other litigation, which is incorporated herein by reference.

Item 2. Repurchases of Equity Securities

The Company's Board of Directors previously authorized the purchase of up to 2.4 million shares (adjusted for the Company's 2004 two-for-one stock split) of the Company's common stock. As of September 30, 2007, the Company has repurchased 1,882,860 shares.

All shares purchased under this authorization have been and will continue to be repurchased in the open market at prevailing prices and at times and amounts to be determined by management as market conditions and the Company's capital position warrant. The Company may use Rule 10b5-1 plans to facilitate share repurchases. Repurchased shares will be deemed treasury shares and may subsequently be reissued for general corporate purposes.

The following table provides information about Company purchases of its equity securities that are registered pursuant to Section 12 of the Exchange Act during the quarter ended September 30, 2007, at a total cost of \$21.5 million:

ISSUER PURCHASES OF EQUITY SECURITIES

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet be Purchased Under the Plans or Programs
Month Ended July 31, 2007	25,000	\$ 87.56	25,000	744,840
Month Ended August 31, 2007	132,700	84.06	132,700	612,140
Month Ended September 30, 2007	95,000	85.54	95,000	517,140
Total	252,700	\$ 84.96	252,700	517,140

NOTE: All purchases were made on the open market.

Table of Contents

Item 6. Exhibits

Exhibit 31.1	Rule 13a-14(a)/15d-14(a) Certification of the Principal Executive Officer
Exhibit 31.2	Rule 13a-14(a)/15d-14(a) Certification of the Principal Financial Officer
Exhibit 32	Section 1350 Certifications

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

BorgWarner Inc.

(Registrant)

By /s/ Jeffrey L. Obermayer
(Signature)

Jeffrey L. Obermayer
Vice President and Controller
(Principal Accounting Officer)

Date: October 25, 2007

37