

Edgar Filing: CNH GLOBAL N V - Form 6-K

CNH GLOBAL N V
Form 6-K
July 20, 2001

1

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF JULY, 2001.

CNH GLOBAL N.V.

(TRANSLATION OF REGISTRANT'S NAME INTO ENGLISH)

WORLD TRADE CENTER
TOWER B, 10TH FLOOR
AMSTERDAM AIRPORT
THE NETHERLANDS

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- _____.)

2

CNH GLOBAL N.V.

Form 6-K for the month of July, 2001

Edgar Filing: CNH GLOBAL N V - Form 6-K

List of Exhibits:

1. Registrant's Summary North American Retail Unit Sales Activity For Selected Agricultural and Construction Equipment, During the Month of June and Cumulative for 6 Months, 2001, And Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of May 2001 Relative to Industry Results or Levels, Compared with Prior Year Periods

3

[CNH LOGO]

CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment,
During the Month of June and Cumulative for 6 Months, 2001,
And Indicators of North American Dealer Inventory Levels for Selected
Agricultural Equipment at the End of May 2001
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Equipment Manufacturers Institute ("EMI") and of the Canadian Farm and Industrial Equipment Institute ("CFIEI").

These industry data are based on unit sales as preliminarily reported by EMI and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the EMI and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market nor of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant Agricultural Flash report from EMI and CFIEI follow the table.

4

Page 2

CNH Global N.V.

June N.A. Activity

Edgar Filing: CNH GLOBAL N V - Form 6-K

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY		
CATEGORY	TOTAL NORTH AMERICAN INDUSTRY	CNH RELATIVE PERFORMANCE (ALL BRANDS)
RETAIL UNIT SALES: MONTH OF JUNE 2001		
Agricultural Tractors: under 40 horsepower (2WD)	9.4	Up moderately more than the ind
40 to 100 horsepower (2WD)	1.6	Up equal to the industry
over 100 horsepower (2WD)	1.9	Up significantly more than the i
4 wheel drive tractors	24.3	Up moderately more than the ind
Total tractors	6.4	Up moderately more than the ind
Combines	33.1	Up significantly more than the i
Loader/backhoes	(12.2)	Down, slightly more than the in
Skid Steer Loaders	(.9)	Up low single digits
Total Heavy Construction Equipment	(10.2)	Down slightly more than the ind
RETAIL UNIT SALES: 6 MONTHS, 2001		
Agricultural Tractors: under 40 horsepower (2WD)	9.5	Up moderately more than the ind
40 to 100 horsepower (2WD)	6.9	Flat
over 100 horsepower (2WD)	7.2	Up mid single digits
4 wheel drive tractors	19.9	Up significantly more than the i
Total tractors	8.7	Up in line with the industr
Combines	28.9	Up but slightly less than the in
Loader/backhoes	(22.8)	Down moderately more than the in
Skid Steer Loaders	(8.6)	Down, less than the industry, mid si
Total Heavy Construction Equipment	(14.0)	Down slightly more than the ind

Edgar Filing: CNH GLOBAL N V - Form 6-K

DEALER INVENTORIES:
END OF MAY 2001

Agricultural Tractors:		
under 40 horsepower (2WD)	8.2 months supply	More than 1 Month lower than the
40 to 100 horsepower (2WD)	6.2 months supply	1 Month lower than the indus
over 100 horsepower (2WD)	4.3 months supply	About 1/2 Month lower than the i
4 wheel drive tractors	3.6 months supply	1 Month lower than the indus
Total tractors	7.0 months supply	More than 1 Month lower than the
Combindes		
	4.4 months supply	More than 1 Month higher than the

Dated: July 18, 2001

5

JUNE 2001 FLASH REPORT
U.S. UNIT RETAIL SALES
(REPORT RELEASED JULY 11, 2001)

EQUIPMENT	JUNE 2001	JUNE 2000	% CHG.	Y-T-D 2001	Y-T-D 2000	% CHG.	MAY 2001 U.S. Field Inventor
2 WHEEL DRIVE							
Under 40 HP	11,380	10,397	10%	48,655	44,469	9%	58,348
40 & Under 100 HP	5,935	5,864	1%	27,020	25,239	7%	26,423
100 HP & Over	1,015	1,055	-4%	9,720	9,330	4%	5,619
TOTAL	18,330	17,316	6%	85,395	79,038	8%	90,390
4 WHEEL DRIVE	244	206	18%	2,039	1,677	22%	1,006
TOTAL FARM WHEEL TRACTORS	18,574	17,522	6%	87,434	80,715	8%	91,396
COMBINES (SELF-PROPELLED)	588	439	34%	2,411	1,805	34%	2,105

Edgar Filing: CNH GLOBAL N V - Form 6-K

[Graphic data included at this point in the Flash Report has been omitted due to the inability of it being reproduced in the Edgarization process. Such data is available from the Equipment Manufacturers Institute.]

Published monthly, the EMI Agriculture Flash Report compares monthly data from the current and past year of the U.S. unit retail sales of two and four wheel drive tractors and self-propelled combines. Data shown on the report are estimates which are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. Data presented in the report represents most, but not all, of the manufacturers in each product category being sold at retail in the 50 states and the District of Columbia.

6

Note: Ag Flash Report is updated every 15th of the month.

For further information, please contact Jeanine Conwell, EMI Director of Statistics or Mary Matimore, EMI Statistical Assistant.

Equipment Manufacturers Institute
10 S. Riverside Plazao Chicago, IL 60606-3710
Phone: 312-321-1470o Fax: 312-321-1480
E-mail: emi@emi.org

Copyright (C) 2001 by the Equipment Manufacturers Institute. All rights reserved.

7

CFIEI Industry News

Page 1 of 2

[CFIEI LOGO]

JUNE 2001 FLASH REPORT
CANADA REPORT - RETAIL SALES IN UNITS
(Report released July 12, 2001)

The Canadian Farm & Industrial Equipment Institute, Burlington, Ontario today announced retail sales of farm tractors and combine harvesters in Canada for the month.

These data are based on unit sales reported by CFIEI member companies. This report includes most, but not all of the machines and implements sold in each of these categories. These data are subject to revision from time to time and caution should be maintained when using the data for any purpose.

EQUIPMENT	JUNE			JUNE YEAR-TO-DATE			MAY	
	2001	2000	% CHG.	2001	2000	% CHG.	2001 CANADIAN (FIELD) INVENTORY	2000 CANADIAN (FIELD) INVENTORY
2 WHEEL TRACTORS								
UNDER 40 HP	645	598	8%	2,464	2,194	12%	3,598	2,464
40& UNDER 100 HP	658	627	5%	3,206	3,027	6%	3,726	3,027

Edgar Filing: CNH GLOBAL N V - Form 6-K

100 HP & OVER	340	275	24%	1,885	1,493	26%	1,310	1,
TOTAL	1,643	1,500	10%	7,555	6,714	13%	8,634	7,
4 WD TRACTORS	37	20	85%	346	312	11%	165	
TOTAL FARM WHEEL TRACTORS	1,680	1,520	11%	7,901	7,026	13%	8,799	7,
COMBINES (SELF-PROPELLED)	119	92	29%	344	333	3%	603	

8

CFIEI Industry News

Page 2 of 2

CANADIAN FARM & INDUSTRIAL EQUIPMENT INSTITUTE
 3350 South Service Road, Garden Level
 Burlington, Ontario, Canada, L7N 3M6
 Phone: 905-632-8483 (*) Fax: 905-632-7138
 E-Mail: info@cfiei.ca

Copyright(C) 2001 Canadian Farm & Industrial Equipment Institute.
 All rights reserved.

Send mail to webmaster with questions or comments about this website.
 LAST MODIFIED: JULY 12, 2001

9

SIGNATURES

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934,
 THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE
 UNDERSIGNED, THEREUNTO DULY AUTHORIZED.

CNH Global N.V.

By: /s/ Debra E. Kuper

 Debra E. Kuper
 Assistant Secretary

July 20, 2001