

HANMI FINANCIAL CORP

Form 10-Q

November 09, 2010

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the Quarterly Period Ended September 30, 2010**  
**or**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the Transition Period From \_\_\_\_\_ To \_\_\_\_\_**  
**Commission File Number: 000-30421**  
**HANMI FINANCIAL CORPORATION**  
*(Exact Name of Registrant as Specified in its Charter)*

**Delaware**

**95-4788120**

*(State or Other Jurisdiction of Incorporation or Organization)*

*(I.R.S. Employer Identification No.)*

**3660 Wilshire Boulevard, Penthouse Suite A  
Los Angeles, California**

**90010**

*(Address of Principal Executive Offices)*

*(Zip Code)*

**(213) 382-2200**

*(Registrant's Telephone Number, Including Area Code)*

**Not Applicable**

*(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)*

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

*(Do Not Check if a Smaller Reporting Company)*

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of October 29, 2010, there were 151,198,390 outstanding shares of the Registrant's Common Stock.

---

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**QUARTERLY REPORT ON FORM 10-Q**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009**  
**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
<b><u>ITEM 1. FINANCIAL STATEMENTS</u></b>	
<u>Consolidated Balance Sheets (Unaudited)</u>	1
<u>Consolidated Statements of Operations (Unaudited)</u>	2
<u>Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income (Loss) (Unaudited)</u>	3
<u>Consolidated Statements of Cash Flows (Unaudited)</u>	4
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	5
<b><u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	25
<b><u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>	53
<b><u>ITEM 4. CONTROLS AND PROCEDURES</u></b>	53
<b><u>PART II OTHER INFORMATION</u></b>	
<b><u>ITEM 1. LEGAL PROCEEDINGS</u></b>	53
<b><u>ITEM 1A. RISK FACTORS</u></b>	53
<b><u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b>	63
<b><u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u></b>	63
<b><u>ITEM 4. REMOVED AND RESERVED</u></b>	63
<b><u>ITEM 5. OTHER INFORMATION</u></b>	63
<b><u>ITEM 6. EXHIBITS</u></b>	64
<b><u>SIGNATURES</u></b>	65
<u>EX-3.1</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

---

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****HANMI FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS (UNAUDITED)***(In Thousands, Except Share Data)*

	<b>September 30, 2010</b>	<b>December 31, 2009</b>
<b>ASSETS</b>		
Cash and Due From Banks	\$ 63,455	\$ 55,263
Interest-Bearing Deposits in Other Banks	218,843	98,847
Cash and Cash Equivalents	282,298	154,110
Securities Held to Maturity, at Amortized Cost (Fair Value of \$853 as of September 30, 2010 and \$871 as of December 31, 2009)	850	869
Investment Securities Available for Sale, at Fair Value (Amortized Cost of \$321,246 as of September 30, 2010 and \$130,995 as of December 31, 2009)	324,578	132,420
Loans Receivable, Net of Allowance for Loan Losses of \$176,063 as of September 30, 2010 and \$144,996 as of December 31, 2009	2,207,568	2,669,054
Loans Held for Sale, at the Lower of Cost or Fair Value	10,660	5,010
Premises and Equipment, Net	17,639	18,657
Accrued Interest Receivable	8,442	9,492
Due from Customers on Acceptances	1,375	994
Other Real Estate Owned, Net	20,577	26,306
Deferred Tax Assets		3,608
Servicing Assets	3,197	3,842
Other Intangible Assets, Net	2,480	3,382
Investment in Federal Home Loan Bank Stock, at Cost	28,418	30,697
Investment in Federal Reserve Bank Stock, at Cost	6,783	7,878
Income Taxes Receivable	9,188	56,554
Bank-Owned Life Insurance	27,111	26,408
Other Assets	17,341	13,425
<b>TOTAL ASSETS</b>	<b>\$ 2,968,505</b>	<b>\$ 3,162,706</b>

**LIABILITIES AND STOCKHOLDERS EQUITY****LIABILITIES:**

## Deposits:

Noninterest-Bearing	\$ 559,764	\$ 556,306
Interest-Bearing	1,967,622	2,193,021

Total Deposits	2,527,386	2,749,327
----------------	-----------	-----------

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Accrued Interest Payable	13,727	12,606
Bank Acceptances Outstanding	1,375	994
Deferred Tax Liabilities	807	
Federal Home Loan Bank Advances	153,734	153,978
Other Borrowings	2,558	1,747
Junior Subordinated Debentures	82,406	82,406
Accrued Expenses and Other Liabilities	13,880	11,904
<b>Total Liabilities</b>	<b>2,795,873</b>	<b>3,012,962</b>

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS EQUITY:

Common Stock, \$0.001 Par Value; Authorized 500,000,000 Shares; Issued 155,830,890 Shares (151,198,390 Shares Outstanding) as of September 30, 2010 and Authorized 200,000,000 Shares; Issued 55,814,890 shares (51,182,390 Shares Outstanding) as of December 31, 2009, Respectively	156	56
Additional Paid-In Capital	472,091	357,174
Unearned Compensation	(240)	(302)
Accumulated Other Comprehensive Income Unrealized Gain on Securities Available for Sale and Interest-Only Strips, Net of Income Taxes of \$1,410 and \$602 as of September 30, 2010 and December 31, 2009, Respectively	1,989	859
Accumulated Deficit	(231,352)	(138,031)
Less Treasury Stock, at Cost: 4,632,500 Shares as of September 30, 2010 and December 31, 2009	(70,012)	(70,012)
<b>Total Stockholders Equity</b>	<b>172,632</b>	<b>149,744</b>

<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 2,968,505</b>	<b>\$ 3,162,706</b>
--	---------------------	---------------------

See Accompanying Notes to Consolidated Financial Statements (Unaudited).

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**  
*(Dollars in Thousands, Except Per Share Data)*

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>INTEREST AND DIVIDEND INCOME:</b>				
Interest and Fees on Loans	\$ 33,681	\$ 42,705	\$ 104,862	\$ 132,500
Taxable Interest on Investment Securities	1,592	1,541	4,035	4,260
Tax-Exempt Interest on Investment Securities	62	607	216	1,870
Dividends on Federal Reserve Bank Stock	102	150	323	450
Dividends on Federal Home Loan Bank Stock	33	64	74	64
Interest on Interest-Bearing Deposits in Other Banks	165	68	319	80
Interest on Federal Funds Sold and Securities Purchased Under Resale Agreements	8	67	41	26
Interest on Term Federal Funds Sold	32	293	29	1,680
<b>Total Interest and Dividend Income</b>	<b>35,675</b>	<b>45,495</b>	<b>109,899</b>	<b>141,190</b>
<b>INTEREST EXPENSE:</b>				
Interest on Deposits	8,299	17,365	26,816	62,830
Interest on Federal Home Loan Bank Advances	342	865	1,027	2,980
Interest on Other Borrowings	22	53	53	100
Interest on Junior Subordinated Debentures	739	747	2,100	2,580
<b>Total Interest Expense</b>	<b>9,402</b>	<b>18,977</b>	<b>29,996</b>	<b>68,490</b>
<b>NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES</b>	<b>26,273</b>	<b>26,518</b>	<b>79,903</b>	<b>72,780</b>
Provision for Credit Losses	22,000	49,500	117,496	119,380
<b>NET INTEREST INCOME (LOSS) AFTER PROVISION FOR CREDIT LOSSES</b>	<b>4,273</b>	<b>(22,982)</b>	<b>(37,593)</b>	<b>(46,600)</b>
<b>NON-INTEREST INCOME:</b>				
Service Charges on Deposit Accounts	3,442	4,275	10,770	13,030
Insurance Commissions	1,089	1,063	3,573	3,430
Remittance Fees	484	511	1,469	1,570
Trade Finance Fees	381	512	1,144	1,510
Other Service Charges and Fees	409	489	1,193	1,430
Bank-Owned Life Insurance Income	237	234	703	690
Net Gain on Sales of Investment Securities	4	-	117	1,160
Net Gain on Sales of Loans	229	864	443	860

Impairment Loss on Investment Securities:				
Total Other-than-temporary Impairment Loss on Investment Securities	(790)		(790)	
Less: Portion of Loss Recognized in Other Comprehensive Income				
Net Impairment Loss Recognized in Earnings	(790)		(790)	
Other Operating Income	186	265	731	54
Total Non-Interest Income	5,671	8,213	19,353	24,27
NON-INTEREST EXPENSE:				
Salaries and Employee Benefits	9,552	8,648	27,349	24,65
Deposit Insurance Premiums and Regulatory Assessments	2,253	2,001	8,552	7,42
Occupancy and Equipment	2,702	2,834	8,101	8,50
Other Real Estate Owned Expense	2,580	3,372	9,998	5,01
Data Processing	1,446	1,608	4,432	4,69
Professional Fees	753	1,239	2,841	2,74
Directors and Officers Liability Insurance	716	293	2,149	88
Supplies and Communication	683	603	1,774	1,77
Advertising and Promotion	567	447	1,605	1,64
Loan-Related Expense	322	192	939	1,59
Amortization of Other Intangible Assets	273	379	902	1,21
Other Operating Expenses	2,232	2,073	6,428	7,50
Total Non-Interest Expense	24,079	23,689	75,070	67,64
LOSS BEFORE PROVISION (BENEFIT) FOR INCOME TAXES	(14,135)	(38,458)	(93,310)	(89,97
Provision (Benefit) for Income Taxes	442	21,207	11	(3,58
<b>NET LOSS</b>	<b>\$ (14,577)</b>	<b>\$ (59,665)</b>	<b>\$ (93,321)</b>	<b>\$ (86,39</b>
LOSS PER SHARE:				
Basic	\$ (0.12)	\$ (1.26)	\$ (1.24)	\$ (1.8
Diluted	\$ (0.12)	\$ (1.26)	\$ (1.24)	\$ (1.8
WEIGHTED-AVERAGE SHARES OUTSTANDING:				
Basic	122,789,120	47,413,141	75,204,528	46,415,22
Diluted	122,789,120	47,413,141	75,204,528	46,415,22
DIVIDENDS DECLARED PER SHARE	\$	\$	\$	\$
See Accompanying Notes to Consolidated Financial Statements (Unaudited).				



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND**  
**COMPREHENSIVE INCOME (LOSS) (UNAUDITED)**

*(In Thousands; Except Share Data)*

	Common Stock		Number of Shares		Stockholders' Equity					Total Stockholders Equity
	Issued	Treasury Stock	Outstanding	Stock	Additional Paid-In Capital	Unearned Compensation	Other Comprehensive Income (Loss)	Retained Earnings (Deficit)	Treasury Stock, at Cost	
<b>BALANCE AS OF JANUARY 1, 2009</b>	<b>50,538,049</b>	<b>(4,632,500)</b>	<b>45,905,549</b>	<b>\$ 51</b>	<b>\$ 349,304</b>	<b>\$ (218)</b>	<b>\$ 544</b>	<b>\$ (15,754)</b>	<b>\$ (70,012)</b>	<b>\$ 263,915</b>
Shares Issued in Private Offering, Net of Offering and Underwriting Costs	5,070,423		5,070,423	5	6,834					6,839
Shares Issued for Business Acquisitions	39,418		39,418		46					46
Share-Based Compensation Expense					649	52				701
Restricted Stock Awards	205,000		205,000		284	(284)				
Forfeiture of Restricted Stock Awards	(19,000)		(19,000)		(89)	89				
Comprehensive Loss:										
Net Loss								(86,396)		(86,396)
Change in Unrealized Gain on Securities Available for Sale and Interest-Only Strips, Net of Income Taxes							2,015			2,015
Total Comprehensive Loss										(84,381)

<b>BALANCE AS OF SEPTEMBER 30, 2009</b>	<b>55,833,890</b>	<b>(4,632,500)</b>	<b>51,201,390</b>	<b>\$ 56</b>	<b>\$ 357,028</b>	<b>\$(361)</b>	<b>\$ 2,559</b>	<b>\$(102,150)</b>	<b>\$(70,012)</b>	<b>\$ 187,120</b>
---	-------------------	--------------------	-------------------	--------------	-------------------	----------------	-----------------	--------------------	-------------------	-------------------

<b>BALANCE AS OF JANUARY 1, 2010</b>	<b>55,814,890</b>	<b>(4,632,500)</b>	<b>51,182,390</b>	<b>\$ 56</b>	<b>\$ 357,174</b>	<b>\$(302)</b>	<b>\$ 859</b>	<b>\$(138,031)</b>	<b>\$(70,012)</b>	<b>\$ 149,744</b>
--------------------------------------	-------------------	--------------------	-------------------	--------------	-------------------	----------------	---------------	--------------------	-------------------	-------------------

Shares Issued, Net of Offering and Underwriting Costs	100,000,000		100,000,000	100	114,209					114,309
Exercises of Stock Options	16,000		16,000		22					22
Share-Based Compensation Expense					686	62				748
Comprehensive Loss:										
Net Loss								(93,321)		(93,321)
Change in Unrealized Gain on Securities Available for Sale and Interest-Only Strips, Net of Income Taxes								1,130		1,130
Total Comprehensive Loss										(92,191)

<b>BALANCE AS OF SEPTEMBER 30, 2010</b>	<b>155,830,890</b>	<b>(4,632,500)</b>	<b>151,198,390</b>	<b>\$ 156</b>	<b>\$ 472,091</b>	<b>\$(240)</b>	<b>\$ 1,989</b>	<b>\$(231,352)</b>	<b>\$(70,012)</b>	<b>\$ 172,632</b>
---	--------------------	--------------------	--------------------	---------------	-------------------	----------------	-----------------	--------------------	-------------------	-------------------

See Accompanying Notes to Consolidated Financial Statements (Unaudited).

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
*(In Thousands)*

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Loss	\$ (93,321)	\$ (86,396)
Adjustments to Reconcile Net Loss to Net Cash Provided By Operating Activities:		
Depreciation and Amortization of Premises and Equipment	1,729	1,977
Amortization of Premiums and Accretion of Discounts on Investment Securities, Net	476	(736)
Amortization of Other Intangible Assets	902	1,214
Amortization of Servicing Assets	705	597
Share-Based Compensation Expense	748	701
Provision for Credit Losses	117,496	119,387
Net Gain on Sales of Investment Securities	(117)	(1,168)
Net Gain on Sales of Loans	(443)	(866)
Loss on Sales of Other Real Estate Owned	81	440
Provision for Valuation Allowance on Other Real Estate Owned	8,444	2,501
Impairment Loss on Investment Securities	790	
Deferred Tax Expense (Benefit)	3,608	38,150
Origination of Loans Held for Sale	(21,050)	(1,221)
Net Proceeds from Sales of Loans Held for Sale	119,560	34,379
Decrease in Accrued Interest Receivable	1,050	958
Increase in Servicing Asset	(60)	(763)
Increase in Cash Surrender Value of Bank-Owned Life Insurance	(703)	(695)
Increase in Other Assets	(3,887)	(1,894)
Decrease (Increase) in Income Taxes Receivable	47,366	(29,976)
Increase in Accrued Interest Payable	1,121	1,191
Increase (Decrease) in Other Liabilities	223	(1,681)
<b>Net Cash Provided By Operating Activities</b>	<b>184,718</b>	<b>76,099</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from Redemption of Federal Home Loan Bank and Federal Reserve Bank Stock	3,374	175
Proceeds from Matured or Called Investment Securities Available for Sale	100,006	47,290
Proceeds from Matured or Called Investment Securities Held to Maturity	19	
Proceeds from Sales of Investment Securities Available for Sale	3,264	38,448
Proceeds from Sales of Other Real Estate Owned	7,732	4,068
Net Decrease in Loans Receivable	229,531	253,704
Purchases of Investment Securities Available for Sale	(294,669)	(89,357)
Purchases of Premises and Equipment	(711)	(1,000)

<b>Net Cash Provided By Investing Activities</b>	<b>48,546</b>	<b>253,328</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Decrease in Deposits	(221,941)	(78,220)
Proceeds from Exercise of Stock Options	22	
Net Proceeds from Issuance of Common Stock in Private Offering	116,276	6,839
Repayment of Long-Term Federal Home Loan Bank Advances	(244)	(107,139)
Net Change in Short-Term Federal Home Loan Bank Advances and Other Borrowings	811	(153,520)
<b>Net Cash Used In Financing Activities</b>	<b>(105,076)</b>	<b>(332,040)</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>128,188</b>	<b>(2,613)</b>
Cash and Cash Equivalents at Beginning of Period	154,110	215,947
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 282,298</b>	<b>\$ 213,334</b>

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:****Cash Paid During the Period for:**

Interest Paid	\$ 8,281	\$ 67,215
Income Taxes Refunds, Net of Income Taxes Paid	\$ (49,971)	\$

**Non-Cash Activities:**

Stock Issued for Business Acquisition	\$	\$ 46
Transfer of Loans to Other Real Estate Owned	\$ 11,745	\$ 38,326
Transfer of Loans to Loan Held for Sale	\$ 103,717	\$
Loans Provided in the Sale of Other Real Estate Owned	\$ 1,217	\$ 5,000
Issuance of Stock Warrants in Connection with Common Stock Offering	\$ 1,967	\$

See Accompanying Notes to Consolidated Financial Statements (Unaudited).

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009**

**NOTE 1 BASIS OF PRESENTATION**

Hanmi Financial Corporation ( Hanmi Financial, we or us ) is a Delaware corporation and is subject to the Bank Holding Company Act of 1956, as amended. Our primary subsidiary is Hanmi Bank (the Bank ), a California state chartered bank. Our other subsidiaries are Chun-Ha Insurance Services, Inc. ( Chun-Ha ) and All World Insurance Services, Inc. ( All World ).

In the opinion of management, the accompanying unaudited consolidated financial statements of Hanmi Financial Corporation and Subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim period ended September 30, 2010, but are not necessarily indicative of the results that will be reported for the entire year. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) have been condensed or omitted. In the opinion of management, the aforementioned unaudited consolidated financial statements are in conformity with GAAP. Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (the 2009 Annual Report on Form 10-K ).

The preparation of interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Descriptions of our significant accounting policies are included in *Note 2 Summary of Significant Accounting Policies* in our 2009 Annual Report on Form 10-K.

Certain reclassifications were made to the prior period s presentation to conform to the current period s presentation.

**NOTE 2 REGULATORY MATTERS AND GOING CONCERN CONSIDERATION**

On November 2, 2009, the members of the Board of Directors of the Bank consented to the issuance of the Final Order ( Final Order ) with the California Department of Financial Institutions (the DFI ). On the same date, Hanmi Financial and the Bank entered into a Written Agreement (the Agreement ) with the Federal Reserve Bank of San Francisco (the FRB ). The Final Order and the Agreement contain a list of strict requirements ranging from a capital directive to developing a contingency funding plan.

While Hanmi Financial and the Bank have been aggressive and proactive in taking actions necessary to comply with the requirements of the Final Order and Agreement, there can be no assurance that Hanmi Financial or the Bank will be able to comply fully with all provisions of the Final Order and the Agreement, or that compliance with the Final Order and the Agreement will not have material and adverse effects on the operations and financial condition of Hanmi Financial and the Bank. Any material failure to comply with the provisions of the Final Order and the Agreement could result in further enforcement actions by both DFI and FRB, or the placing of the Bank into conservatorship or receivership.

**Final Order and Written Agreement**

The Final Order and the Agreement contain substantially similar provisions. The Final Order and the Agreement require the Board of Directors of the Bank to prepare and submit written plans to the DFI and the FRB that address the following items: (i) strengthening Board oversight of the management and operation of the Bank; (ii) strengthening credit risk management practices; (iii) improving credit administration policies and procedures; (iv) improving the Bank s position with respect to problem assets; (v) maintaining adequate reserves for loan and lease losses; (vi) improving the capital position of the Bank and, with respect to the Agreement, of Hanmi Financial; (vii) improving the Bank s earnings through a strategic plan and a budget for 2010; (viii) improving the Bank s liquidity position and funds management practices; and (ix) contingency funding. In addition, the Final Order and the Agreement place restrictions on the Bank s lending to borrowers who have adversely



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** *(Continued)*

**NOTE 2 REGULATORY MATTERS AND GOING CONCERN CONSIDERATION** *(Continued)*

classified loans with the Bank and requires the Bank to charge off or collect certain problem loans. The Final Order and the Agreement also require the Bank to review and revise its methodology for calculating allowance for loan and lease losses consistent with relevant supervisory guidance. The Bank is also prohibited from paying dividends, incurring, increasing or guaranteeing any debt, or making certain changes to its business without prior approval from the DFI, and Hanmi Financial and the Bank must obtain prior approval from the FRB prior to declaring and paying dividends.

Under the Final Order, the Bank is also required to increase its capital and maintain certain regulatory capital ratios prior to certain dates specified in the Final Order. By July 31, 2010, the Bank was required to increase its contributed equity capital by not less than an additional \$100 million. The Bank will be required to maintain a ratio of tangible stockholders' equity to total tangible assets as follows:

<b>Date</b>	<b>Ratio of Tangible Stockholders Equity to Total Tangible Assets</b>
By July 31, 2010	Not Less Than 9.0 Percent
From December 31, 2010 and Until the Final Order is Terminated	Not Less Than 9.5 Percent

If the Bank is not able to maintain the capital ratios identified in the Final Order, it must notify the DFI, and Hanmi Financial and the Bank are required to notify the FRB if their respective capital ratios fall below those set forth in the capital plan to be approved by the FRB. On July 27, 2010, we completed a registered rights and best efforts offering by which we raised \$116.8 million in net proceeds. As a result, we satisfied the \$100 million capital contribution requirement set forth in the Final Order. As of September 30, 2010, the Bank had tangible stockholders' equity to total tangible assets ratio of 8.37 percent. Accordingly, we notified the DFI and FRB of such event.

In addition to complying with the provisions of the Order and the Agreement, we entered into a definitive securities purchase agreement with Woori Finance Holdings Co. Ltd. ( "Woori" ) on May 25, 2010 which provides that upon satisfaction of all conditions to closing, we will issue 175 million shares of common stock to Woori at a purchase price per share of \$1.20, for aggregate gross consideration of \$210 million.

The following additional actions which have been taken to comply with the provisions of the Final Order and the Agreement include the following:

The Board Committees have been reorganized after a Board assessment was conducted to leverage the experience and skill base of our directors and to improve Board oversight of the Bank's operations.

Tools such as a master calendar of scheduled events and policy exception trigger tables have been created to assist the Board in its ability to monitor the Bank's operations more effectively.

Jung Hak Son, a 24 year employee of the Bank, was appointed to the Chief Credit Officer position on December 23, 2009 and the Bank received notice that the regulatory agency interposed no objection to his appointment on March 18, 2010.

Loan policies and procedures continue to be adjusted and enhanced to keep current with the rapidly changing credit and economic environment.

Quantitative and qualitative factors in our allowance for loan losses have been updated to reflect the higher risk in the loan portfolio due to the recessionary economy.

Allowance methodology has been enhanced to better allocate reserves according to more specified loss and concentration risks.

The credit department has also been reorganized and reinforced with additional personnel to increase the level of management loan review and loan monitoring.

Third party loan reviews have been conducted quarterly to validate the loan grading.



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 2 REGULATORY MATTERS AND GOING CONCERN CONSIDERATION (Continued)**

Written plans have been developed for each problem loan greater than \$3 million and the plans have been implemented and are being monitored to improve loan work out and loan collection.

The Bank's strategic plan has been reviewed and revised, and the revised plan has been approved by the Board of Directors.

The Bank's liquidity management plan and contingency funding plan have been significantly revised to reflect the additional restrictions and challenges of the market.

The capital plan has been revised and we believe significant progress has been made as set forth above.

A Board Compliance Committee has been organized to monitor the progress toward full compliance with all the provisions of the Agreement and the Final Order and approves the related progress reports at least on a monthly basis prior to submission to the DFI and FRB according to the schedule established.

Policies and procedures have been developed, plans have been formulated, documented, approved and submitted and administrative requirements such as submission of quarterly progress reports are also being met.

**Risk-Based Capital**

The regulatory agencies require a minimum ratio of qualifying total capital to risk-weighted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 4.0 percent. In addition to the risk-based guidelines, regulators require banking organizations to maintain a minimum ratio of Tier 1 capital to average total assets, referred to as the leverage ratio, of 4.0 percent. For a bank rated in the highest of the five categories used by regulators to rate banks, the minimum leverage ratio is 3.0 percent. In addition to these uniform risk-based capital guidelines that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

As of September 30, 2010, Hanmi Financial's Tier 1 capital (stockholders' equity plus qualified junior subordinated debentures less intangible assets) was \$224.7 million. This represented an increase of \$30.0 million, or 15.4 percent, over Tier 1 capital of \$194.7 million as of December 31, 2009. The capital ratios of Hanmi Financial and the Bank were as follows as of September 30, 2010:

	Actual		Minimum Regulatory Requirement		To be Categorized as Well Capitalized under Prompt Corrective Action Provision	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<i>(Dollars in Thousands)</i>						
<b>September 30, 2010</b>						
Total Capital (to Risk-Weighted Assets):						
Hanmi Financial	\$279,713	11.69%	\$191,345	8.00%	\$239,182	10.00%
Hanmi Bank	\$276,963	11.61%	\$190,916	8.00%	\$238,645	10.00%
Tier 1 Capital (to Risk-Weighted Assets):						
Hanmi Financial	\$224,724	9.40%	\$ 95,673	4.00%	\$143,509	6.00%
Hanmi Bank	\$245,277	10.28%	\$ 95,458	4.00%	\$143,187	6.00%

Tier 1 Capital (to  
Average Assets):

Hanmi Financial	\$224,724	7.55%	\$119,073	4.00%	\$148,842	5.00%
Hanmi Bank	\$245,277	8.26%	\$118,835	4.00%	\$148,544	5.00%

**Going Concern**

As previously mentioned, we are required by federal regulatory authorities to maintain adequate levels of capital to support our operations. As part of the DFI Final Order issued on November 2, 2009, the Bank is also required to increase its capital and maintain certain regulatory capital ratios prior to certain dates specified in the Final Order. By July 31, 2010, the Bank was

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 2 REGULATORY MATTERS AND GOING CONCERN CONSIDERATION** (Continued)

required to increase its contributed equity capital by not less than an additional \$100 million and maintain a ratio of tangible stockholders' equity to total tangible assets of at least 9.0 percent. As a result of the successful completion of the registered rights and best efforts offering in July 2010, the capital contribution requirement set forth in the Final Order has been satisfied. However, the tangible capital ratio requirement set for the in the Final Order has not been satisfied at September 30, 2010. Further, should our asset quality continue to erode and require significant additional provision for credit losses, resulting in added future net operating losses at the Bank, our capital levels will additionally decline requiring the raising of more capital than the amount currently required to satisfy our agreements with our regulators. An inability to raise additional capital when needed or comply with the terms of the Final Order or Agreement, raises substantial doubt about our ability to continue as a going concern.

The accompanying interim consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the discharge of liabilities in the normal course of business for the foreseeable future, and do not include any adjustments to reflect the possible future effects on the recoverability or classification of assets, and the amounts or classification of liabilities that may result from the outcome of any regulatory action including being placed into receivership or conservatorship.

As set forth above, on May 25, 2010, we entered into a definitive securities purchase agreement with Woori and are currently awaiting final regulatory approval for the applications filed by Woori in connection with the transactions contemplated by the securities purchase agreement. We will inject a substantial portion of the net proceeds from the Woori transaction as new capital into Hanmi Bank. However, we cannot provide assurance that we will be successful in consummating the transaction with Woori.

**NOTE 3 FAIR VALUE MEASUREMENTS**

**Fair Value Option and Fair Value Measurements**

FASB ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It also establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset.

FASB ASC 825, *Financial Instruments*, provides additional guidance for estimating fair value in accordance with FASB ASC 820 when the volume and level of activity for the asset or liability have significantly decreased. It also includes guidance on identifying circumstances that indicate a transaction is not orderly. FASB ASC 825 emphasizes that even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation technique(s) used, the objective of a fair value measurement remains the same. FASB ASC 825 also requires additional disclosures relating to fair value measurement inputs and valuation techniques, as well as providing disclosures for all debt and equity investment securities by major security types rather than by major security categories that should be based on the nature and risks of the security during both interim and annual periods. FASB ASC 825 is effective for interim and annual reporting periods ending after June 15, 2009 and does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, FASB ASC 825 requires comparative disclosures only for periods ending after initial adoption. We adopted FASB ASC 825 in the second quarter of 2009. The adoption of FASB ASC 825 resulted in additional disclosures that are presented in *Note 3 Fair Value Measurements*.

FASB ASU 2010-06, *Fair Value Measurements and Disclosures (Topic 820)* ASU 2010-06 adds new requirements for disclosures about transfers into and out of Level 1 and 2 and separate disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. It also clarifies existing fair value disclosures about the level of disaggregation, entities will be required to provide fair value measurement disclosures for each class of assets and liabilities, and about inputs and valuation techniques used to measure fair value. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 3 FAIR VALUE MEASUREMENTS (Continued)**

forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010. The adoption of FASB ASU 2010-06 resulted in additional disclosures that are presented in *Note 3 Fair Value Measurements*.

We used the following methods and significant assumptions to estimate fair value:

*Investment Securities Available for Sale* The fair values of investment securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. The fair values of investment securities are determined by reference to the average of at least two quoted market prices obtained from independent external brokers or independent external pricing service providers who have experience in valuing these securities. In obtaining such valuation information from third parties, we have evaluated the methodologies used to develop the resulting fair values. We perform a monthly analysis on the broker quotes received from third parties to ensure that the prices represent a reasonable estimate of the fair value. The procedures include, but are not limited to, initial and on-going review of third party pricing methodologies, review of pricing trends, and monitoring of trading volumes.

Level 1 investment securities include U.S. government and agency debentures and equity securities that are traded on an active exchange or by dealers or brokers in active over-the-counter markets. The fair value of these securities is determined by quoted prices on an active exchange or over-the-counter market. Level 2 investment securities primarily include mortgage-backed securities, municipal bonds, collateralized mortgage obligations, and asset-backed securities. In determining the fair value of the securities categorized as Level 2, we obtain reports from nationally recognized broker-dealers detailing the fair value of each investment security we hold as of each reporting date. The broker-dealers use observable market information to value our fixed income securities, with the primary sources being nationally recognized pricing services. The fair value of the municipal securities is based on a proprietary model maintained by the broker-dealer. We review the market prices provided by the broker-dealer for our securities for reasonableness based on our understanding of the marketplace and we consider any credit issues related to the bonds. As we have not made any adjustments to the market quotes provided to us and they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy.

Securities classified as Level 3 investment securities are preferred stocks that are not traded in the market. As such, no observable market data for the instrument is available. This necessitates the use of significant unobservable inputs into the Company's proprietary valuation model. The fair value of the securities is determined by discounting contractual cash flows at a discount rate derived from a synthetic bond-rating method. This method relies on significant unobservable assumptions such as default spread and expected cash flows, and therefore, the Company has determined that classification of the instrument as Level 3 is appropriate.

*Loans Held for Sale* Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, we classify these loans as Level 2 and subject to non-recurring fair value adjustments.

*Impaired Loans* FASB ASC 820 applies to loans measured for impairment using the practical expedients permitted by FASB ASC 310, *Receivables*, including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, which is then adjusted for the cost related to liquidation of the collateral. These loans are classified as Level 2 and subject to non-recurring fair value adjustments.

*Other Real Estate Owned* Other real estate owned is measured at fair value less selling costs. Fair value was determined based on third-party appraisals of fair value in an orderly sale. Selling costs were based on standard market factors. We classify other real estate owned as Level 2 and subject to non-recurring fair value adjustments.



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 3 FAIR VALUE MEASUREMENTS (Continued)**

*Servicing Assets and Servicing Liabilities* The fair values of servicing assets and servicing liabilities are based on a valuation model that calculates the present value of estimated net future cash flows using discount rates and a constant prepayment rate. The discount rate is based on the interest rate charged to a borrower plus a risk adjustment factor of one percent. We utilize the industrial constant prepayment rate provided by Bloomberg. The valuation model incorporates assumptions that market participants would use in estimating future cash flows. Fair value measurements of servicing assets and servicing liabilities use significant unobservable inputs. As such, we classify them as Level 3.

*Other Intangible Assets* Other intangible assets consists of a core deposit intangible and acquired intangible assets arising from acquisitions, including non-compete agreements, trade names, carrier relationships and client/insured relationships. The valuation of other intangible assets is based on information and assumptions available to us at the time of acquisition, using income and market approaches to determine fair value. We test our other intangible assets annually for impairment, or when indications of potential impairment exist. Fair value measurements of other intangible assets use significant unobservable inputs. As such, we classify them as Level 3 and subject to non-recurring fair value adjustments.

*Stock Warrants* The fair value of stock warrants was determined by the Black-Scholes option pricing model FASB ASC 320, *Investments Debt and Equity Securities*, amended current other-than-temporary impairment ( OTTI ) guidance in GAAP for debt securities by requiring a write-down when fair value is below amortized cost in circumstances where: (1) an entity has the intent to sell a security; (2) it is more likely than not that an entity will be required to sell the security before recovery of its amortized cost basis; or (3) an entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more likely than not the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the entire difference between the security's amortized cost basis and its fair value. If an entity does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing credit loss, which is recognized in earnings, and the amount related to all other factors, which is recognized in other comprehensive income. FASB ASC 320 did not amend existing recognition and measurement guidance related to OTTI write-downs of equity securities. FASB ASC 320 also extended disclosure requirements about debt and equity securities to interim reporting periods. FASB ASC 320 does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, FASB ASC 320 requires comparative disclosures only for periods ending after initial adoption. We adopted FASB ASC 320 in the second quarter of 2009 and it had no impact on our financial condition or results of operations.

**Fair Value Measurement**

FASB ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820 also establishes a three-level fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.





Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 3 FAIR VALUE MEASUREMENTS** (Continued)*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

There were no transfers of assets between Level 1 and Level 2 of the fair value hierarchy for the three and nine months periods ended September 30, 2010. There was a transfer of assets into Level 1 out of Level 3 of the fair value hierarchy for the three and nine months ended September 30, 2010. The transfer was due to a conversion of preferred shares of the issuer to common shares that were traded on the OTC Bulletin Board. The preferred shares were converted into common shares upon the approval of the company's shareholders which occurred on October 6, 2010.

As of September 30, 2010, assets and liabilities measured at fair value on a recurring basis are as follows:

	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	
	<b>Quoted Prices in Active Markets for Identical Assets</b>	<b>Significant Observable Inputs With No Active Market With Identical Characteristics</b>	<b>Significant Unobservable Inputs</b>	<b>Balance as of September 30, 2010</b>
	<i>(In Thousands)</i>			
<b>ASSETS:</b>				
Debt Securities Available for Sale:				
Residential Mortgage-Backed Securities	\$	\$ 106,045	\$	\$ 106,045
U.S. Government Agency Securities	91,734			91,734
Collateralized Mortgage Obligations		97,745		97,745
Municipal Bonds		12,654		12,654
Asset-Backed Securities		7,678		7,678
Corporate Bonds		4,496		4,496
Other Securities		3,316		3,316
<b>Total Debt Securities Available for Sale</b>	<b>\$ 91,734</b>	<b>\$ 231,934</b>	<b>\$</b>	<b>\$ 323,668</b>
Equity Securities Available for Sale:				
Financial Service Industry	\$ 910			\$ 910
<b>Total Equity Securities Available for Sale</b>	<b>\$ 910</b>	<b>\$</b>	<b>\$</b>	<b>\$ 910</b>
<b>Total Securities Available for Sale</b>	<b>\$ 92,644</b>	<b>\$ 231,934</b>	<b>\$</b>	<b>\$ 324,578</b>
<b>Servicing Assets</b>	<b>\$</b>	<b>\$</b>	<b>\$ 3,197</b>	<b>\$ 3,197</b>

**LIABILITIES:**

Servicing Liabilities	\$	\$	\$	183	\$	183
Stock Warrants	\$	\$	\$	1,967	\$	1,967

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30, 2010:

**Fair Value Measurements Using Significant Unobservable Inputs (Level 3)**

	<b>Beginning Balance as of July 1, 2010</b>	<b>Purchases, Issuances and Settlements</b>	<b>Realized and Unrealized Gains or Losses in Earnings</b>	<b>Realized and Unrealized Gains or Losses in Other Comprehensive Income</b>	<b>Transfers In and/or Out of Level 3</b>	<b>Ending Balance as of September 30, 2010</b>
<i>(In Thousands)</i>						
<b>ASSETS:</b>						
Servicing Assets	\$3,356	\$ 51	\$ (210)	\$	\$	\$ 3,197
<b>LIABILITIES:</b>						
Servicing Liabilities	\$ (193)	\$	\$ 10	\$	\$	\$ (183)
Stock Warrants	\$	\$	\$ (6)	\$	\$	\$ (1,967)

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 3 FAIR VALUE MEASUREMENTS** (Continued)

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2010:

**Fair Value Measurements Using Significant Unobservable Inputs (Level 3)**

	<b>Beginning Balance as of January 1, 2010</b>	<b>Purchases, Issuances and Settlements</b>	<b>Realized and Unrealized Gains or Losses in Earnings (In Thousands)</b>	<b>Realized and Unrealized Gains or Losses in Other Comprehensive Income</b>	<b>Transfers In and/or Out of Level 3</b>	<b>Ending Balance as of September 30, 2010</b>
<b>ASSETS:</b>						
Servicing Assets	\$3,842	\$ 60	\$ (705)	\$	\$	\$ 3,197
<b>LIABILITIES:</b>						
Servicing Liabilities	\$ (216)	\$	\$ 33	\$	\$	\$ (183)
Stock Warrants	\$	\$	\$ (6)	\$	\$	\$ (1,967)

**ASSETS:**

Servicing Assets	\$3,842	\$ 60	\$ (705)	\$	\$	\$ 3,197
------------------	---------	-------	----------	----	----	----------

**LIABILITIES:**

Servicing Liabilities	\$ (216)	\$	\$ 33	\$	\$	\$ (183)
Stock Warrants	\$	\$	\$ (6)	\$	\$	\$ (1,967)

**Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

As of September 30, 2010, assets and liabilities measured at fair value on a non-recurring basis are as follows:

	<b>Level 1</b>	<b>Level 2 Significant Observable Inputs With Quoted Prices in Active Markets for Identical Assets</b>	<b>Level 3 No Active Market With Identical Characteristics Significant Unobservable Inputs</b>	<b>Balance as of September 30, 2010</b>
<i>(In Thousands)</i>				
<b>ASSETS:</b>				
Loans Held for Sale	\$	\$ 10,660 <sup>(1)</sup>	\$	\$ 10,660
Impaired Loans	\$	\$ 213,224 <sup>(2)</sup>	\$	\$ 213,224
Other Real Estate Owned	\$	\$ 20,577 <sup>(3)</sup>	\$	\$ 20,577

**ASSETS:**

Loans Held for Sale	\$	\$ 10,660 <sup>(1)</sup>	\$	\$ 10,660
Impaired Loans	\$	\$ 213,224 <sup>(2)</sup>	\$	\$ 213,224
Other Real Estate Owned	\$	\$ 20,577 <sup>(3)</sup>	\$	\$ 20,577

Other Intangible Assets	\$	\$	\$ 2,480	\$ 2,480
-------------------------	----	----	----------	----------

(1) *Includes commercial property loans of \$2.2 million, commercial term loan of \$1.8 million, and SBA loans of \$6.7 million.*

(2) *Includes real estate loans of \$82.8 million and commercial and industrial loans of \$130.4 million.*

(3) *Includes properties from the foreclosure of real estate loans of \$18.4 million and commercial and industrial loans of \$2.1 million.*

***Assets and Liabilities Not Measured at Fair Value on a Recurring or Non-Recurring Basis***

FASB ASC 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring basis or non-recurring basis are discussed above.

The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 3 FAIR VALUE MEASUREMENTS** (Continued)

The estimated fair values of financial instruments were as follows:

	<b>September 30, 2010</b>		<b>December 31, 2009</b>	
	<b>Carrying or Contract Amount</b>	<b>Estimated Fair Value</b>	<b>Carrying or Contract Amount</b>	<b>Estimated Fair Value</b>
	<i>(In Thousands)</i>			
<b>Financial Assets:</b>				
Cash and Cash Equivalents	\$ 282,298	\$ 282,298	\$ 154,110	\$ 154,110
Investment Securities Held to Maturity	850	853	869	871
Investment Securities Available for Sale	324,578	324,578	132,420	132,420
Loans Receivable, Net of Allowance for Loan Losses	2,218,228	2,191,522	2,674,064	2,573,080
Accrued Interest Receivable	8,442	8,442	9,492	9,492
Investment in Federal Home Loan Bank Stock	28,418	28,418	30,697	30,697
Investment in Federal Reserve Bank Stock	6,783	6,783	7,878	7,878
<b>Financial Liabilities:</b>				
Noninterest-Bearing Deposits	559,764	559,764	556,306	556,306
Interest-Bearing Deposits	1,967,622	1,988,231	2,193,021	2,197,866
Borrowings	238,698	239,357	236,453	237,354
Accrued Interest Payable	13,727	13,727	12,606	12,606
Stock Warrants	1,967	1,967		
<b>Off-Balance Sheet Items:</b>				
Commitments to Extend Credit	139,919	143	262,821	177
Standby Letters of Credit	15,763	63	17,225	37

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it was practicable to estimate that value are explained below:

*Cash and Cash Equivalents* The carrying amounts approximate fair value due to the short-term nature of these instruments.

*Investment Securities* The fair value of securities was generally obtained from market bids for similar or identical securities or obtained from independent securities brokers or dealers.

*Loans Receivable, Net of Allowance for Loan Losses* Fair values were estimated for loans based on the discounted cash flow approach. The discount rate was derived from the associated yield curve plus spreads, and reflects the offering rates offered by the Bank for loans with similar financial characteristics. Yield curves are constructed by product type using the Bank's loan pricing model for like-quality credits. The discount rates used in the Bank's model represent the rates the Bank would offer to current borrowers for like-quality credits. These rates could be different from what other financial institutions could offer for these loans. No adjustments have been made for changes in credit within the loan portfolio. It is our opinion that the allowance for loan losses relating to performing and nonperforming loans results in a fair valuation of such loans. Additionally, the fair value of our loans may differ significantly from the values that would have been used had a ready market existed for such loans and may differ materially from the values that we may ultimately realize.

*Accrued Interest Receivable* The carrying amount of accrued interest receivable approximates its fair value.

*Investment in Federal Home Loan Bank ( FHLB ) and Federal Reserve Bank Stock* The carrying amounts approximate fair value as the stock may be resold to the issuer at carrying value.

*Interest-Bearing Deposits* The fair value of interest-bearing deposits, such as certificates of deposit, was estimated based on discounted cash flows. The discount rate used was based on interest rates currently being offered by the Bank on comparable deposits as to amount and term.

Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 3 FAIR VALUE MEASUREMENTS** (Continued)

*Borrowings* Borrowings consist of FHLB advances, junior subordinated debentures and other borrowings. The fair values disclosed for FHLB advances and junior subordinated debentures are determined by discounting contractual cash flows at current market interest rates for similar instruments. The fair values of overnight FHLB advances and other borrowings are considered to be equivalent to the carrying amount due to the short-term maturity.

*Accrued Interest Payable* The carrying amount of accrued interest payable approximates its fair value.

*Stock Warrants* The fair value of stock warrants was determined by the Black-Scholes option pricing model. Due to limited trading history, our expected stock volatility assumption is based on a combination of implied volatilities of similar entities whose share or option prices are publically traded. The expected life assumption is based on the contract term. The dividend yield of zero is based on the fact that we have no present intention to pay cash dividends. The risk free rate used for the warrant is equal to the zero coupon rate in effect at the end of the measurement period.

*Commitments to Extend Credit and Standby Letters of Credit* The fair values of commitments to extend credit and standby letters of credit are based upon the difference between the current value of similar loans and the price at which the Bank has committed to make the loans.

**NOTE 4 INVESTMENT SECURITIES**

The following is a summary of investment securities held to maturity:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
	(In Thousands)			
<b>September 30, 2010:</b>				
Municipal Bonds	\$ 696	\$	\$	\$ 696
Mortgage-Backed Securities <sup>(1)</sup>	154	3		157
	<b>\$ 850</b>	<b>\$ 3</b>	<b>\$</b>	<b>\$ 853</b>
<b>December 31, 2009:</b>				
Municipal Bonds	\$ 696	\$	\$	\$ 696
Mortgage-Backed Securities <sup>(1)</sup>	173	2		175
	<b>\$ 869</b>	<b>\$ 2</b>	<b>\$</b>	<b>\$ 871</b>

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 4 INVESTMENT SECURITIES (Continued)**

The following is a summary of investment securities available for sale:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
	<i>(In Thousands)</i>			
<b>September 30, 2010:</b>				
Mortgage-Backed Securities <sup>(1)</sup>	\$ 104,013	\$ 2,166	\$ (134)	\$ 106,045
U.S. Government Agency Securities	91,409	336	(11)	91,734
Collateralized Mortgage Obligations <sup>(1)</sup>	97,409	615	(279)	97,745
Asset-Backed Securities	7,259	419		7,678
Municipal Bonds	12,704	125	(175)	12,654
Corporate Bonds	4,500		(4)	4,496
Other Securities	3,305	43	(32)	3,316
Equity Securities	647	263		910
	<b>\$ 321,246</b>	<b>\$ 3,967</b>	<b>\$ (635)</b>	<b>\$ 324,578</b>
<b>December 31, 2009:</b>				
Mortgage-Backed Securities <sup>(1)</sup>	\$ 65,218	\$ 1,258	\$ 144	\$ 66,332
U.S. Government Agency Securities	33,325		562	32,763
Collateralized Mortgage Obligations <sup>(1)</sup>	12,520	269		12,789
Asset-Backed Securities	8,127	61		8,188
Municipal Bonds	7,369	82	92	7,359
Other Securities	3,925	332	62	4,195
Equity Securities	511	283		794
	<b>\$ 130,995</b>	<b>\$ 2,285</b>	<b>\$ 860</b>	<b>\$ 132,420</b>

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities.

The amortized cost and estimated fair value of investment securities at September 30, 2010, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2039, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	<i>(In Thousands)</i>			
Within One Year	\$	\$	\$	\$



Over One Year Through Five Years	61,855	61,922	696	696
Over Five Years Through Ten Years	41,220	41,737		
Over Ten Years	16,102	16,219		
Mortgage-Backed Securities	104,013	106,045	154	157
Collateralized Mortgage Obligations	97,409	97,745		
Equity Securities	647	910		
	<b>\$ 321,246</b>	<b>\$ 324,578</b>	<b>\$ 850</b>	<b>\$ 853</b>

In accordance with FASB ASC 320, *Investments Debt and Equity Securities*, amended current other-than-temporary impairment ( OTTI ) guidance, we periodically evaluate our investments for OTTI. For the three and nine months ended September 30, 2010, we recorded \$790,000 in OTTI charges in earnings on an available-for-sale securities.

As of September 30, 2010, we had investment securities in mutual funds ( Special Series A Shares ) with an aggregate carrying value of \$925,000. During the first quarter of 2010, the issuer of such securities completed a comprehensive restructuring which resulted in the exchange of our Special Series A shares into common shares of the issuer. Based on the closing price of the share at September 30,2010, we recorded an OTTI charge of \$790,000 to write down the value of the investment securities to its fair value.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 4 INVESTMENT SECURITIES (Continued)**

We perform periodic reviews for impairment in accordance with FASB ASC 320. Gross unrealized losses on investment securities available for sale, the estimated fair value of the related securities and the number of securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of September 30, 2010 and December 31, 2009:

Investment Securities Available for Sale	Less than 12 Months			Holding Period 12 Months or More			Total		
	Gross Unrealized Losses	Estimated Fair Value	Number of Securities	Gross Unrealized Losses	Estimated Fair Value	Number of Securities	Gross Unrealized Losses	Estimated Fair Value	Number of Securities
<i>(In Thousands)</i>									
<b>September 30, 2010:</b>									
Mortgage-Backed Securities	\$ 134	\$ 37,140	8	\$	\$		\$ 134	\$ 37,140	8
Collateralized Mortgage Obligation	279	35,303	6				279	35,303	6
Municipal Bonds	175	7,266	3				175	7,266	3
U.S. Government Agency Securities	11	19,076	4				11	19,076	4
Corporate Bonds	4	2,992	1				4	2,992	1
Other Securities				32	968	1	32	968	1
	<b>\$ 603</b>	<b>\$ 101,777</b>	<b>22</b>	<b>\$ 32</b>	<b>\$ 968</b>	<b>1</b>	<b>\$ 635</b>	<b>\$ 102,745</b>	<b>23</b>
<b>December 31, 2009:</b>									
Mortgage-Backed Securities	\$ 144	\$ 14,584	3	\$	\$		\$ 144	\$ 14,584	3
Municipal Bonds	12	303	1	80	793	1	92	1,096	2
U.S. Government Agency Securities	562	32,764	6				562	32,764	6
Other Securities	24	1,976	2	38	961	1	62	2,937	3
	<b>\$ 742</b>	<b>\$ 49,627</b>	<b>12</b>	<b>\$ 118</b>	<b>\$ 1,754</b>	<b>2</b>	<b>\$ 860</b>	<b>\$ 51,381</b>	<b>14</b>

The impairment losses described previously are not included in the table above as the impairment losses were recorded. All individual securities that have been in a continuous unrealized loss position for 12 months or longer as of September 30, 2010 and December 31, 2009 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities long-term investment grade status as of September 30, 2010. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

FASB ASC 320 requires an entity to assess whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. We do not intend to sell these

securities and it is not more likely than not that we will be required to sell the investments before the recovery of their amortized cost bases. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of September 30, 2010 and December 31, 2009 are not other-than-temporarily impaired, and therefore, we do not believe that any impairment charges as of September 30, 2010 and December 31, 2009 are warranted.

Investment securities available for sale with carrying values of \$92.1 million and \$91.6 million as of September 30, 2010 and December 31, 2009, respectively, were pledged to secure FHLB advances, public deposits and for other purposes as required or permitted by law.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 4 INVESTMENT SECURITIES** (Continued)

Realized gains and losses on sales of investment securities, proceeds from sales of investment securities and the tax expense on sales of investment securities were as follows for the periods indicated:

	<b>Three Months</b>		<b>Nine Months Ended</b>	
	<b>Ended</b>		<b>September 30,</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>			
Gross Realized Gains on Sales of Investment Securities	\$ 4	\$	\$ 222	\$ 1,277
Gross Realized Losses on Sales of Investment Securities			(105)	(109)
<b>Net Realized Gains on Sales of Investment Securities</b>	<b>\$ 4</b>	<b>\$ --</b>	<b>\$ 117</b>	<b>\$ 1,168</b>
Proceeds from Sales of Investment Securities	\$ 15,000	\$	\$ 18,825	\$ 38,448
Tax Expense on Sales of Investment Securities	\$ 2	\$	\$ 50	\$ 491

For the three months ended September 30, 2010, \$865,000 (\$501,000, net of income taxes) of net unrealized losses arose during the period and was included in comprehensive income and \$88,000 (\$51,000, net of income taxes) of previously net unrealized gains were realized in earnings. For the three months ended September 30, 2009, \$1.0 million (\$584,000, net of income taxes) of net unrealized gains arose during the period and was included in comprehensive income. For the nine months ended September 30, 2010, \$2.1 million (\$1.2 million, net of income taxes) of net unrealized gains arose during the period and was included in comprehensive income and \$199,000 (\$115,000, net of income taxes) of previously net unrealized gains were realized in earnings. For the nine months ended September 30, 2009, \$4.2 million (\$2.5 million, net of income taxes) of net unrealized gains arose during the period and was included in comprehensive income and \$975,000 (\$565,000, net of income taxes) of previously net unrealized gains were realized in earnings.

**NOTE 5 LOANS****Loans Receivable**

Loans receivable consisted of the following as of the dates indicated:

	<b>September</b>	<b>December</b>
	<b>30,</b>	<b>31,</b>
	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>	
Real Estate Loans:		
Commercial Property	\$ 751,755	\$ 839,598
Construction	66,082	126,350
Residential Property	65,731	77,149
<b>Total Real Estate Loans</b>	<b>883,568</b>	<b>1,043,097</b>
Commercial and Industrial Loans: <sup>(1)</sup>		
Commercial Term Loans	1,217,885	1,420,034
SBA Loans	110,991	134,521
Commercial Lines of Credit	72,722	101,159

International Loans	46,071	53,488
Total Commercial and Industrial Loans	1,447,669	1,709,202
Consumer Loans	53,237	63,303
<b>Total Gross Loans</b>	<b>2,384,474</b>	<b>2,815,602</b>
Deferred Loan Fees	(843)	(1,552)
Allowance for Loan Losses	(176,063)	(144,996)
<b>Loans Receivable, Net</b>	<b>\$ 2,207,568</b>	<b>\$ 2,669,054</b>

(1) *Commercial and industrial loans include owner-occupied property loans of \$967.9 million and \$1.15 billion as of September 30, 2010 and December 31, 2009, respectively.*

Accrued interest on loans receivable amounted to \$7.1 million and \$8.8 million at September 30, 2010 and December 31, 2009, respectively. At September 30, 2010 and December 31, 2009, loans receivable totaling \$1.13 billion and \$1.38 billion, respectively, was pledged to secure FHLB advances and the Fed Discount Window.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 5 LOANS** (Continued)**Allowance for Loan Losses and Allowance for Off-Balance Sheet Items**

Activity in the allowance for loan losses and allowance for off-balance sheet items was as follows for the periods indicated:

	As of and for the Three Months Ended			As of and for the Nine Months Ended	
	September 30, 2010	June 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
	<i>(In Thousands)</i>				
<b>Allowance for Loan Losses:</b>					
Balance at Beginning of Period	\$ 176,667	\$ 177,820	\$ 105,268	\$ 144,996	\$ 70,986
Actual Charge-Offs	(23,204)	(40,718)	(30,362)	(94,036)	(67,210)
Recoveries on Loans Previously Charged Off	1,900	1,772	487	7,393	1,925
Net Loan Charge-Offs	(21,304)	(38,946)	(29,875)	(86,643)	(65,285)
Provision Charged to Operating Expenses	20,700	37,793	49,375	117,710	119,067
<b>Balance at End of Period</b>	<b>\$ 176,063</b>	<b>\$ 176,667</b>	<b>\$ 124,768</b>	<b>\$ 176,063</b>	<b>\$ 124,768</b>
<b>Allowance for Off-Balance Sheet Items:</b>					
Balance at Beginning of Period	\$ 2,362	\$ 2,655	\$ 4,291	\$ 3,876	\$ 4,096
Provision Charged to Operating Expenses	1,300	(293)	125	(214)	320
<b>Balance at End of Period</b>	<b>\$ 3,662</b>	<b>\$ 2,362</b>	<b>\$ 4,416</b>	<b>\$ 3,662</b>	<b>\$ 4,416</b>

**Impaired Loans**

The following table provides information on impaired loans as of the dates indicated:

	Amount	Allowance
	<i>(In Thousands)</i>	
<b>September 30, 2010:</b>		
With No Allocated Allowance:		

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Without Charge-Offs	\$ 71,886	\$
With Charge-Offs	93,978	
	<b>\$ 165,864</b>	<b>\$</b>
With Allocated Allowance:		
Without Charge-Offs	\$ 49,089	\$ 24,186
With Charge-Offs	21,128	2,627
	<b>\$ 70,217</b>	<b>\$ 26,813</b>
<b>December 31, 2009:</b>		
With No Allocated Allowance:		
Without Charge-Offs	\$ 44,055	\$
With Charge-Offs	84,674	
	<b>\$ 128,729</b>	<b>\$</b>
With Allocated Allowance:		
Without Charge-Offs	\$ 41,476	\$ 20,413
With Charge-Offs	30,529	2,735
	<b>\$ 72,005</b>	<b>\$ 23,148</b>

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** *(Continued)*

**NOTE 5 LOANS** *(Continued)*

The average recorded investment in impaired loans was \$322.0 million and \$262.9 million for the nine months ended September 30, 2010 and 2009, respectively.

The following is a summary of interest foregone on impaired loans for the periods indicated:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>			
Interest Income That Would Have Been Recognized Had Impaired Loans Performed in Accordance With Their Original Terms	\$ 4,865	\$ 5,473	\$ 16,229	\$ 12,126
Less: Interest Income Recognized on Impaired Loans	(2,622)	(3,987)	(7,670)	(7,591)
<b>Interest Foregone on Impaired Loans</b>	<b>\$ 2,243</b>	<b>\$ 1,486</b>	<b>\$ 8,559</b>	<b>\$ 4,535</b>

There were no commitments to lend additional funds to borrowers whose loans are included above.

**Non-Performing Assets**

The following table details non-performing assets as of the dates indicated:

	<b>September</b>	<b>December</b>
	<b>30,</b>	<b>31,</b>
	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>	
Non-Performing Loans:		
Non-Accrual Loans:		
Real Estate Loans:		
Commercial Property	\$ 60,804	\$ 58,927
Construction	9,338	15,185
Residential Property	1,957	3,335
Commercial and Industrial Loans:		
Commercial Term Loans	89,128	102,677
Commercial Lines of Credit	3,692	1,906
SBA Loans	28,632	35,609
International Loans	540	739
Consumer Loans	638	622
Total Non-Accrual Loans	194,729	219,000
Loans 90 Days or More Past Due and Still Accruing (as to Principal or Interest):		
Consumer Loans		67
Total Loans 90 Days or More Past Due and Still Accruing (as to Principal or Interest)		67
Total Non-Performing Loans	194,729	219,067



Other Real Estate Owned	20,577	26,306
<b>Total Non-Performing Assets</b>	<b>\$ 215,306</b>	<b>\$ 245,373</b>
Non-Performing Loans as a Percentage of Total Gross Loans	8.13%	7.77%
Non-Performing Assets as a Percentage of Total Assets	7.25%	7.76%
Troubled Debt Restructurings on Accrual Status	\$ 35,492	\$

Non-performing loans decreased by \$24.3 million, or 11.1 percent, to \$194.7 million as of September 30, 2010, compared to \$219.1 million as of December 31, 2009. Loans on non-accrual status totaled \$194.7 million and \$219.0 million as of September 30, 2010 and December 31, 2009, respectively. Delinquent loans on accrual status (defined as performing loans with 30 to 89 days past due) were \$23.9 million as of September 30, 2010, compared to \$41.2 million as of December 31, 2009, representing a 41.9 percent decrease.

Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** (Continued)

**NOTE 6 INCOME TAXES**

Under GAAP, a valuation allowance must be recorded if it is more likely than not that such deferred tax assets will not be realized. Appropriate consideration is given to all available evidence (both positive and negative) related to the realization of the deferred tax assets on a quarterly basis.

In conducting our regular quarterly evaluation, we decided to keep establishing a deferred tax asset valuation allowance as of September 30, 2010 based primarily upon the existence of a three-year cumulative loss including management's current projected results for the year ending December 31, 2010. Although our current financial forecasts indicate that sufficient taxable income will be generated in the future to ultimately realize the existing deferred tax benefits, those forecasts were not considered to constitute sufficient positive evidence to overcome the observable negative evidence associated with the three-year cumulative loss position determined as of September 30, 2010.

During the third quarter of 2010, we recorded an additional valuation allowance of \$9.9 million against our deferred tax assets, totaling \$93.0 million of valuation allowance as of September 30, 2010. We have \$807,000 of net deferred tax liabilities as of September 30, 2010.

**NOTE 7 SHARE-BASED COMPENSATION**

As part of the agreement with the placement agency company executed on July 27, 2010, we issued warrants to purchase two million shares of common stock for services performed. The warrants have an exercise price of \$1.20 per share. According to the agreement, the warrants vested on October 14, 2010 and are exercisable until its expiration on October 14, 2015. The Company followed the guidance of FASB ASC Topic 815-40, *Derivatives and Hedging Contracts in Entity's Own Stock* (ASC 815-40), which establishes a framework for determining whether certain freestanding and embedded instruments are indexed to a company's own stock for purposes of evaluation of the accounting for such instruments under existing accounting literature. Under GAAP, the issuer is required to measure the fair value of the equity instruments in the transaction as of earlier of i) the date at which a commitment for performance by the counterparty to earn the equity instruments is reached or ii) the date at which the counterparty's performance is complete. The fair value of the warrants at the date of issuance totaling \$2.0 million was recorded as a liability and a cost of equity, which was determined by the Black-Scholes option pricing model. Due to limited trading history, our expected stock volatility assumption is based on a combination of implied volatilities of similar entities whose share or option prices are publically traded. We used a weighted average expected stock volatility of 111.46%. The expected life assumption is based on the contract term of five years. The dividend yield of zero is based on the fact that we have no present intention to pay cash dividends. The risk free rate of 2.07% used for the warrant is equal to the zero coupon rate in effect at the time of the grant.

Upon re-measuring the fair value of the stock warrants at September 30, 2010, the fair value increased by \$6,000, which we have included in other operating expenses during the quarter ended September 30, 2010. We used a weighted average expected stock volatility of 103.98% and an expected life assumption of five years based on the contract terms. We also used a dividend yield of zero as we have no present intention to pay cash dividends. The risk free rate of 1.52% used for the warrant is equal to the zero coupon rate in effect at the end of the measurement period.

***Share-Based Compensation Expense***

The table below shows the share-based compensation expense and related tax benefits for the periods indicated:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>			
Share-Based Compensation Expense	\$ 261	\$ 212	\$ 748	\$ 701
Related Tax Benefits	\$ 110	\$ 89	\$ 314	\$ 295



Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 7 SHARE-BASED COMPENSATION (Continued)****Unrecognized Share-Based Compensation Expense**

As of September 30, 2010, unrecognized share-based compensation expense was as follows:

	<b>Unrecognized Expense</b>	<b>Average Expected Recognition Period</b>
	<i>(Dollars in Thousands)</i>	
Stock Option Awards	\$ 651	1.2 years
Restricted Stock Awards	240	3.1 years
<b>Total Unrecognized Share-Based Compensation Expense</b>	<b>\$ 891</b>	<b>1.7 years</b>

**Share-Based Payment Award Activity**

The table below provides stock option information for the three months ended September 30, 2010:

	<b>Number of Shares</b>	<b>Weighted- Average Exercise Price Per Share</b>	<b>Weighted- Average Remaining Contractual Life</b>	<b>Aggregate Intrinsic Value of In-the-Money Options</b>
	<i>(Dollars in Thousands, Except Per Share Data)</i>			
Options Outstanding at Beginning of Period	1,117,715	\$ 11.68	5.7 years	\$
Options Expired	(38,024)	\$ 4.41	0.4 years	
Options Forfeited	(1,200)	\$ 18.00	2.8 years	
<b>Options Outstanding at End of Period</b>	<b>1,078,491</b>	<b>\$ 11.93</b>	<b>5.6 years</b>	<b>\$</b>
Options Exercisable at End of Period	802,291	\$ 13.94	4.9 years	\$

The table below provides stock option information for the nine months ended September 30, 2010:

	<b>Number of Shares</b>	<b>Weighted- Average Exercise Price Per Share</b>	<b>Weighted- Average Remaining Contractual Life</b>	<b>Aggregate Intrinsic Value of In-the-Money Options</b>
	<i>(Dollars in Thousands, Except Per Share Data)</i>			
Options Outstanding at Beginning of Period	1,180,358	\$ 11.78	6.2 years	\$
Options Exercised	(16,000)	\$ 1.35	8.5 years	
Options Expired	(78,467)	\$ 11.45	2.5 years	

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Options Forfeited	(7,400)	\$	17.00	6.3 years	
<b>Options Outstanding at End of Period</b>	<b>1,078,491</b>	<b>\$</b>	<b>11.93</b>	<b>5.6 years</b>	<b>\$</b>
Options Exercisable at End of Period	802,291	\$	13.94	4.9 years	\$

Total intrinsic value of options exercised during the three and nine months ended September 30, 2010 was zero and \$14,000, respectively. There was no option exercised during the same period of 2009.

21

---

Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** *(Continued)*

**NOTE 7 SHARE-BASED COMPENSATION** *(Continued)***Restricted Stock Awards**

The table below provides restricted stock award information for the periods indicated:

	<b>Three Months Ended September 30, 2010</b>		<b>Nine Months Ended September 30, 2010</b>	
	<b>Number</b>	<b>Weighted- Average Grant Date Fair Value Per Share</b>	<b>Number</b>	<b>Weighted- Average Grant Date Fair Value Per Share</b>
	<b>of Shares</b>		<b>of Shares</b>	
Restricted Stock at Beginning of Period	148,400	\$ 1.99	183,400	\$ 1.87
Restricted Stock Vested		\$	(35,000)	\$ 1.40
<b>Restricted Stock at End of Period</b>	<b>148,400</b>	<b>\$ 1.99</b>	<b>148,400</b>	<b>\$ 1.99</b>

**NOTE 8 EARNINGS (LOSS) PER SHARE**

Earnings (loss) per share (EPS) is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury. Unvested restricted stock is excluded from the calculation of weighted-average common shares for basic EPS. For diluted EPS, weighted-average common shares include the impact of restricted stock under the treasury method.

The following tables present a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

	<b>2010</b>			<b>2009</b>		
	<i>(Numerator)</i>	<i>(Denominator)</i>		<i>(Numerator)</i>	<i>(Denominator)</i>	
	<b>Net Loss</b>	<b>Weighted- Average Shares</b>	<b>Per Share Amount</b>	<b>Net Loss</b>	<b>Weighted- Average Shares</b>	<b>Per Share Amount</b>
	<i>(Dollars in Thousands, Except Per Share Data)</i>					
<b>Three Months Ended September 30:</b>						
Basic EPS	\$ (14,577)	122,789,120	\$ (0.12)	\$ (59,665)	47,413,141	\$ (1.26)
Effect of Dilutive Securities Options, Warrants and Unvested Restricted Stock						

Diluted EPS	\$ (14,577)	122,789,120	\$ (0.12)	\$ (59,665)	47,413,141	\$ (1.26)
<b>Nine Months Ended</b>						
<b>September 30:</b>						
Basic EPS	\$ (93,321)	75,204,528	\$ (1.24)	\$ (86,396)	46,415,225	\$ (1.86)
Effect of Dilutive Securities Options, Warrants and Unvested Restricted Stock						
Diluted EPS	\$ (93,321)	75,204,528	\$ (1.24)	\$ (86,396)	46,415,225	\$ (1.86)

For the three and nine months ended September 30, 2010 and 2009, there were 3,226,891 and 1,451,069 options, warrants and unvested restricted stock outstanding, respectively, that were not included in the computation of diluted EPS because their effect would be anti-dilutive.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009** *(Continued)*

**NOTE 9 OFF-BALANCE SHEET COMMITMENTS**

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the Consolidated Balance Sheets. The Bank's exposure to credit losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counterparty.

Collateral held varies but may include accounts receivable; inventory; property, plant and equipment; and income-producing or borrower-occupied properties. The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

	<b>September 30, 2010</b>	<b>December 31, 2009</b>
	<i>(In Thousands)</i>	
Commitments to Extend Credit	\$ 139,919	\$ 262,821
Standby Letters of Credit	15,763	17,225
Commercial Letters of Credit	9,918	13,544
Unused Credit Card Lines	24,337	23,408
<b>Total Undisbursed Loan Commitments</b>	<b>\$ 189,937</b>	<b>\$ 316,998</b>

**NOTE 10 SEGMENT REPORTING**

Through our branch network and lending units, we provide a broad range of financial services to individuals and companies located primarily in Southern California. These services include demand, time and savings deposits; and commercial and industrial, real estate and consumer lending. While our chief decision makers monitor the revenue streams of our various products and services, operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, we consider all of our operations to be aggregated in one reportable operating segment.

**NOTE 11 LIQUIDITY**

FASB ASC 275, *Risks and Uncertainties*, requires reporting entities to disclose information about the nature of their operations and vulnerabilities due to certain concentrations. Liquidity risk could impair our ability to fund operations and jeopardize our financial condition. Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a material adverse effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally affect our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or adverse regulatory action against us. Our ability to acquire deposits or borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry as a whole as the recent turmoil faced by banking organizations in the domestic and worldwide credit markets deteriorates.





**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Continued)**

**NOTE 11 LIQUIDITY (Continued)*****Hanmi Financial***

Currently, management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its operating cash needs through December 31, 2010. On August 29, 2008, we elected to suspend payment of quarterly dividends on our common stock in order to preserve our capital position. In addition, Hanmi Financial has elected to defer quarterly interest payments on its outstanding junior subordinated debentures until further notice, beginning with the interest payment that was due on January 15, 2009. As of September 30, 2010, Hanmi Financial's liquid assets, including amounts deposited with the Bank, totaled \$8.3 million, up from \$3.5 million as of December 31, 2009.

***Hanmi Bank***

Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originated through its branch platform. In an effort to preserve liquidity, the Bank deployed innovative products, such as Advantage and Diamond Freedom CDs, during the first nine months of 2010, and utilized Internet rate service providers in the first half of 2010. Through this campaign and the use of Internet rate service providers, the Bank achieved the objectives of maintaining adequate liquidity and significantly reducing its reliance on brokered deposits. As a result, total deposits decreased by \$221.9 million, or 8.1 percent, from \$2.75 billion as of December 31, 2009 to \$2.53 billion as of September 30, 2010, primarily due to a \$203.5 million decrease in brokered deposits. The Bank's wholesale funds historically consisted of FHLB advances and brokered deposits. As of September 30, 2010, in compliance with its regulatory restrictions, the Bank had no brokered deposits, and had FHLB advances of only \$153.7 million that slightly decreased \$244,000 during the first nine months of 2010.

The Bank's primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 15 percent of its total assets. As of September 30, 2010, our total borrowing capacity available based on pledged collateral and the remaining available borrowing capacity were \$436.1 million and \$282.3 million, respectively. The Bank's FHLB borrowings as of September 30, 2010 totaled \$153.7 million, representing 5.2 percent of total assets. As of November 5, 2010, the Bank's FHLB borrowing capacity available based on pledged collateral and the remaining available borrowing capacity were \$436.1 million and \$282.4 million, respectively. The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral pledged by the Bank, and the advance rates for qualifying collateral may be adjusted upwards or downwards by the FHLB from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement.

As a means of augmenting its liquidity, the Bank had an available borrowing source of \$178.6 million from the Federal Reserve Discount Window (the Fed Discount Window), to which the Bank pledged loans with a carrying value of \$413.1 million, and had no borrowings as of September 30, 2010. The Bank is currently in the secondary program of the Borrower in Custody Program of the Fed Discount Window, which allows the Bank to request very short-term credit (typically overnight) at a rate that is above the primary credit rate within a specified period. In August 2010, South Street Securities LLC extended a line of credit to the Bank for reverse repurchase agreements up to a maximum of \$100.0 million.

Current market conditions have limited the Bank's liquidity sources principally to interest-bearing deposits, unpledged marketable securities, and secured funding outlets such as the FHLB and Fed Discount Window. There can be no assurance that actions by the FHLB or FRB would not reduce the Bank's borrowing capacity or that the Bank would be able to continue to replace deposits at competitive rates. As of September 30, 2010, in compliance with its regulatory restrictions, the Bank does not have any brokered deposits and would consult in advance with its regulators if it were to consider accepting brokered deposits in the future. The Bank believes that it nonetheless has adequate liquidity resources to fund its obligations with its interest-bearing deposits, unpledged marketable securities, and

secured credit lines with the FHLB and Fed Discount Window.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is management's discussion and analysis of the major factors that influenced our results of operations and financial condition as of and for the three and nine months ended September 30, 2010. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009 and with the unaudited consolidated financial statements and notes thereto set forth in this Report.

**FORWARD-LOOKING STATEMENTS**

Some of the statements under *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations* and elsewhere in this Form 10-Q constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). All statements in this Form 10-Q other than statements of historical fact are forward looking statements for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our securities purchase agreement with Woori, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as may, will, should, could, expects, plans, intends, anticipates, believes, estimates, predicts, potential, or continue, or terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following:

our ability to continue as going concern;

closure of Hanmi Bank and appointment of the Federal Deposit Insurance Corporation as receiver;

failure to complete the transaction contemplated by the securities purchase agreement with Woori;

failure to raise enough capital to support our operations or meet our regulatory requirements;

failure to maintain adequate levels of capital to support our operations;

a significant number of customers failing to perform under their loans and other terms of credit agreements;

the effect of regulatory orders we have entered into and potential future supervisory actions against us or Hanmi Bank;

fluctuations in interest rates and a decline in the level of our interest rate spread;

failure to attract or retain deposits and restrictions on taking brokered deposits;

sources of liquidity available to us and to Hanmi Bank becoming limited or our potential inability to access sufficient sources of liquidity when needed or the requirement that we obtain government waivers to do so;

adverse changes in domestic or global financial markets, economic conditions or business conditions;

regulatory restrictions on Hanmi Bank's ability to pay dividends to us and on our ability to make payments on our obligations;

significant reliance on loans secured by real estate and the associated vulnerability to downturns in the local real estate market, natural disasters and other variables impacting the value of real estate;

failure to attract or retain our key employees;

adequacy of our allowance for loan losses;

credit quality and the effect of credit quality on our provision for credit losses and allowance for loan losses;

volatility and disruption in financial, credit and securities markets, and the price of our common stock;

deterioration in financial markets that may result in impairment charges relating to our securities portfolio;

competition in our primary market areas;

demographic changes in our primary market areas;

global hostilities, acts of war or terrorism, including but not limited to, conflict between North and South Korea;

significant government regulations, legislation and potential changes thereto; and

other risks described herein and in the other reports and statements we file with the SEC.

**Table of Contents**

For a discussion of some of the other factors that might cause such a difference, see the discussion contained in this Form 10-Q under the heading *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations* and *Item 1A. Risk Factors*. Also, see *Item 1A. Risk Factors* and *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2009 as well as other factors we identify from time to time in our periodic reports filed pursuant to the Exchange Act. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

**CRITICAL ACCOUNTING POLICIES**

We have established various accounting policies that govern the application of GAAP in the preparation of our financial statements. Our significant accounting policies are described in the *Notes to Consolidated Financial Statements* in our Annual Report on Form 10-K for the year ended December 31, 2009. Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies* in our Annual Report on Form 10-K for the year ended December 31, 2009. We use estimates and assumptions based on historical experience and other factors that we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of Hanmi Financial's Board of Directors.

**Table of Contents****SELECTED FINANCIAL DATA**

The following tables set forth certain selected financial data for the periods indicated.

	As of and for the			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
<i>(Dollars in Thousands, Except Per Share Data)</i>				
<b>AVERAGE BALANCES:</b>				
Average Gross Loans, Net <sup>(1)</sup>	\$ 2,456,883	\$ 3,078,104	\$ 2,610,122	\$ 3,235,455
Average Investment Securities	\$ 223,709	\$ 209,021	\$ 169,558	\$ 190,243
Average Interest-Earning Assets	\$ 2,989,762	\$ 3,552,698	\$ 2,988,813	\$ 3,718,837
Average Total Assets	\$ 2,983,632	\$ 3,672,253	\$ 3,015,243	\$ 3,842,266
Average Deposits	\$ 2,559,116	\$ 3,100,419	\$ 2,612,891	\$ 3,174,880
Average Borrowings	\$ 239,992	\$ 297,455	\$ 245,708	\$ 374,139
Average Interest-Bearing Liabilities	\$ 2,238,036	\$ 2,844,821	\$ 2,296,599	\$ 3,013,651
Average Stockholders Equity	\$ 155,056	\$ 232,136	\$ 128,268	\$ 249,742
<b>PER SHARE DATA:</b>				
Earnings (Loss) Per Share Basic	\$ (0.12)	\$ (1.26)	\$ (1.24)	\$ (1.86)
Earnings (Loss) Per Share Diluted	\$ (0.12)	\$ (1.26)	\$ (1.24)	\$ (1.86)
Common Shares Outstanding	151,198,390	51,201,390	151,198,390	51,201,390
Book Value Per Share <sup>(2)</sup>	\$ 1.14	\$ 3.65	\$ 1.14	\$ 3.65
<b>SELECTED PERFORMANCE RATIOS:</b>				
Return on Average Assets <sup>(3)(4)</sup>	(1.94%)	(6.45%)	(4.14%)	(3.01%)
Return on Average Stockholders Equity <sup>(3)(5)</sup>	(37.30%)	(101.97%)	(97.27%)	(46.25%)
Efficiency Ratio <sup>(6)</sup>	75.38%	68.21%	75.63%	69.38%
Net Interest Spread <sup>(7)</sup>	3.07%	2.47%	3.17%	2.08%
Net Interest Margin <sup>(8)</sup>	3.49%	3.00%	3.58%	2.65%
Average Stockholders Equity to Average Total Assets	5.20%	6.32%	4.25%	6.50%
<b>SELECTED CAPITAL RATIOS:</b>				
<sup>(9)</sup>				
Total Risk-Based Capital Ratio:				
Hanmi Financial	11.69%	9.15%		
Hanmi Bank	11.61%	9.69%		
Tier 1 Risk-Based Capital Ratio:				
Hanmi Financial	9.40%	7.86%		
Hanmi Bank	10.28%	8.40%		
Tier 1 Leverage Ratio:				
Hanmi Financial	7.55%	6.60%		
Hanmi Bank	8.26%	7.05%		

**SELECTED ASSET QUALITY RATIOS:**

Non-Performing Loans to Total Gross Loans <sup>(10)</sup>	8.13%	5.85%	8.13%	5.85%
Non-Performing Assets to Total Assets <sup>(11)</sup>	7.25%	5.83%	7.25%	5.83%
Net Loan Charge-Offs to Average Total Gross Loans <sup>(12)</sup>	3.44%	3.85%	4.44%	2.70%
Allowance for Loan Losses to Total Gross Loans	7.35%	4.19%	7.35%	4.19%
Allowance for Loan Losses to Non-Performing Loans	90.41%	71.53%	90.41%	71.53%

- (1) Loans are net of deferred fees and related direct costs.
- (2) Total stockholders' equity divided by common shares outstanding.
- (3) Calculation based upon annualized net loss.
- (4) Net loss divided by average total assets.
- (5) Net loss divided by average stockholders' equity.
- (6) Total non-interest expenses divided by the sum of net interest income before provision for credit losses and total non-interest income.
- (7) Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities. Computed on a tax-equivalent basis using an effective marginal rate of 35 percent.
- (8) Net interest income before provision for credit losses divided by average interest-earning assets. Computed on a tax-equivalent basis using an effective marginal rate of 35 percent.
- (9) The required ratios for a well-capitalized institution, as defined by regulations of the Board of Governors of the Federal Reserve System, are 10 percent for the Total Risk-Based Capital Ratio (total capital divided by total risk-weighted assets); 6 percent for the Tier 1 Risk-Based Capital Ratio (Tier 1 capital divided by total risk-weighted assets); and 5 percent for the Tier 1 Leverage Ratio (Tier 1 capital divided by average total assets).
- (10) Non-performing loans consist of non-accrual loans and loans past due 90 days or more and still accruing interest.
- (11) Non-performing assets consist of non-performing loans (see footnote (10) above) and other real estate owned.
- (12) Calculation based upon annualized net loan charge-offs.



**Table of Contents****EXECUTIVE OVERVIEW**

Our net loss for the third quarter of 2010 substantially decreased to \$14.6 million, or \$(0.12) per share, compared to the immediately preceding quarter loss of \$29.3 million, or \$(0.57) per share, and net loss of \$59.7 million, or \$(1.26) per share for the third quarter of 2009. The substantial decline in net loss for the third quarter of 2010 was primarily the result of lower levels of provision for credit losses of \$22.0 million, compared to \$37.5 million for the second quarter of 2010 and \$49.5 million for the third quarter of 2009.

On July 27, 2010, we successfully completed a \$120 million registered rights and best efforts offering to strengthen our capital position. As a result, we satisfied the \$100 million capital contribution requirement set forth in the Final Order and the Bank has met the threshold for being considered well-capitalized for regulatory purposes as of September 30, 2010. For a further discussion of the Bank's capital condition and capital resources, see Capital Resources and Liquidity.

We improved our asset quality through proactive loan monitoring, accelerated problem loan resolutions, prudent charge-offs of loans lacking cash flow and collateral equity, and sales of non-performing assets. In accordance with our liquidity preservation strategy, funds raised from the secondary stock offerings and sales of loans were placed into highly liquid assets. As a result, we maintained a strong liquidity position with \$607.7 million in cash and marketable securities as of September 30, 2010. Based on submissions to and consultations with our regulators, we believe that the Bank has taken the required corrective action and has complied with substantially all of the requirements of the Final Order and the Written Agreement.

Significant financial highlights include (as of or for the period ended September 30, 2010):

The Bank's total risk-based capital ratio was 11.61% as of September 30, 2010 compared to 7.35% as of June 30, 2010 and 9.07% as of December 31, 2009. The Bank's tangible common equity to tangible assets was 8.37% as of September 30, 2010 compared to 5.20% as of June 30, 2010 and 7.13% as of December 31, 2009.

Non-performing loans decreased to \$194.7 million, or 8.13% of total gross loans, as of September 30, 2010 compared to \$242.1 million or 9.67% of total gross loans as of June 30, 2010 and \$219.1 million, or 7.77% as of December 31, 2009. The coverage ratio of the allowance to non-performing loans also increased to 90.41% as of September 30, 2010 compared to 72.96% as of June 30, 2010 and 66.19% as of December 31, 2009.

The cost of funds continued to decrease through changes in our deposit mix. The average funding cost decreased by 98 basis points to 1.67% in the third quarter of 2010 compared to 2.65% for the same period of 2009 and decreased by 128 basis point to 1.75% for the first nine months of 2010 compared to 3.03% for the same period of 2009.

Net interest margin improved 49 basis points to 3.49% in the third quarter of 2010 compared to 3.00% in the third quarter of 2009 and improved 93 basis points to 3.58% for the first nine months of 2010 compared to 2.65% for the same period of 2009.

***Outlook for the Remainder of 2010***

For the remainder of 2010, our priority will be to continue to improve our credit quality while using our best efforts to comply fully with all of the requirements of the Final Order and the Written Agreement.

We believe that our proactive actions and initiatives to manage credit risk exposure have resulted in substantial improvement of our asset quality over the past several quarters. We will continue to refine our credit risk management systems to meet the challenges of our changing economic environment.

Based on our current liquidity position, we have begun to consider strategic changes. We are currently planning to develop innovative new products and services as well as generate quality new loans to expand our existing customer base with the goal of improving our profitability.

***Status of Hanmi/Woori Transaction***

Hanmi Financial and Woori are currently awaiting final regulatory approval from the Federal Reserve Board and the Korean Financial Services Commission for the transactions contemplated by the Securities Purchase Agreement. Although the Securities Purchase Agreement can be terminated after November 15, 2010, under certain

circumstances, by either Woori or Hanmi Financial, Hanmi believes that Woori remains fully committed to completing the transaction as currently structured and the parties are currently discussing an extension of the November 15, 2010 termination date.

**Table of Contents**

**RESULTS OF OPERATIONS**

**Net Interest Income before Provision for Credit Losses**

Our earnings depend largely upon net interest income, which is the difference between the interest income received from our loan portfolio and other interest-earning assets and the interest paid on deposits and borrowings. The difference between the yield earned on interest-earning assets and the cost of interest-bearing liabilities is net interest spread. Net interest income, when expressed as a percentage of average total interest-earning assets, is referred to as the net interest margin.

Net interest income is affected by the change in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Our net interest income also is affected by changes in the yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate changes. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and competitive factors. Those factors are affected by general economic conditions and other factors beyond our control, such as Federal economic policies, the general supply of money in the economy, income tax policies, governmental budgetary matters and the actions of the FRB.

**Table of Contents****Three Months Ended September 30, 2010 vs. Three Months Ended September 30, 2009**

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	<b>Three Months Ended</b>					
	<b>September 30, 2010</b>			<b>September 30, 2009</b>		
	<b>Average Balance</b>	<b>Interest Income/ Expense</b>	<b>Average Yield/ Rate</b>	<b>Average Balance</b>	<b>Interest Income/ Expense</b>	<b>Average Yield/ Rate</b>
<i>(Dollars in Thousands)</i>						
<b>ASSETS</b>						
Interest-Earning Assets:						
Gross Loans, Net <sup>(1)</sup>	\$ 2,456,883	\$ 33,681	5.44%	\$ 3,078,104	\$ 42,705	5.50%
Municipal Securities <sup>(2)</sup>	6,301	95	6.03%	58,179	933	6.41%
Obligations of Other U.S. Government Agencies	92,690	620	2.68%	37,969	431	4.54%
Other Debt Securities	124,718	970	3.11%	112,873	1,110	3.93%
Equity Securities <sup>(5)</sup>	36,568	135	1.48%	41,741	214	2.05%
Federal Funds Sold	6,932	8	0.46%	56,568	67	0.47%
Term Federal Funds Sold	22,880	32	0.56%	90,239	293	1.30%
Interest-Earning Deposits	242,790	165	0.27%	77,025	68	0.35%
<b>Total Interest-Earning Assets <sup>(2)</sup></b>	<b>2,989,762</b>	<b>35,706</b>	<b>4.74%</b>	<b>3,552,698</b>	<b>45,821</b>	<b>5.12%</b>
Noninterest-Earning Assets:						
Cash and Cash Equivalents	66,772			67,318		
Allowance for Loan Losses	(184,658)			(119,653)		
Other Assets	111,756			171,890		
<b>Total Noninterest-Earning Assets</b>	<b>(6,130)</b>			<b>119,555</b>		
<b>TOTAL ASSETS</b>	<b>\$ 2,983,632</b>			<b>\$ 3,672,253</b>		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Interest-Bearing Liabilities:						
Deposits:						
Savings	\$ 122,122	889	2.89%	\$ 93,404	585	2.48%
Money Market Checking and NOW Accounts	429,601	1,094	1.01%	629,124	2,998	1.89%
Time Deposits of \$100,000 or More	1,133,970	5,059	1.77%	983,341	7,447	3.00%
Other Time Deposits	312,351	1,257	1.60%	841,497	6,335	2.99%
Federal Home Loan Bank Advances	153,777	342	0.88%	213,583	865	1.61%
Other Borrowings	3,809	22	2.29%	1,466		

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Junior Subordinated Debentures	82,406	739	3.56%	82,406	747	3.60%
Total Interest-Bearing Liabilities	2,238,036	9,402	1.67%	2,844,821	18,977	2.65%
Noninterest-Bearing Liabilities:						
Demand Deposits	561,072			553,053		
Other Liabilities	29,468			42,243		
Total Noninterest-Bearing Liabilities	590,540			595,296		
Total Liabilities	2,828,576			3,440,117		
Stockholders' Equity	155,056			232,136		
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 2,983,632</b>			<b>\$ 3,672,253</b>		

**NET INTEREST INCOME** **\$ 26,304** **\$ 26,844**

**NET INTEREST SPREAD** <sup>(2) (3)</sup> **3.07%** **2.47%**

**NET INTEREST MARGIN** <sup>(2) (4)</sup> **3.49%** **3.00%**

*(1) Loans are net of deferred fees and related direct costs, but excluding the allowance for loan losses. Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$429,000 and \$654,000 for the three months ended September 30, 2010 and 2009, respectively.*

*(2) Computed on a tax-equivalent basis using an effective marginal rate of 35 percent.*

*(3) Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*

*(4) Represents annualized net interest income as a percentage of average interest-earning assets.*

*(5) Includes investment in Federal Home Loan Bank stock and investment in Federal Reserve Bank stock.*

**Table of Contents**

The table below shows changes in interest income and interest expense, the amounts attributable to variations in interest rates, and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes were allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	<b>Three Months Ended September 30, 2010</b>		
	vs.		
	<b>Three Months Ended September 30, 2009</b>		
	<b>Increases (Decreases) Due to Change in</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
	<i>(In Thousands)</i>		
<b>Interest and Dividend Income:</b>			
Gross Loans, Net	\$ (8,522)	\$ (502)	\$ (9,024)
Municipal Securities	(785)	(53)	(838)
Obligations of Other U.S. Government Agencies	423	(234)	189
Other Debt Securities	108	(248)	(140)
Equity Securities	(25)	(54)	(79)
Federal Funds Sold	(57)	(2)	(59)
Term Federal Funds Sold	(148)	(113)	(261)
Interest-Earning Deposits	116	(19)	97
Total Interest and Dividend Income	(8,890)	(1,225)	(10,115)
<b>Interest Expense:</b>			
Savings	199	105	304
Money Market Checking and NOW Accounts	(771)	(1,133)	(1,904)
Time Deposits of \$100,000 or More	1,014	(3,402)	(2,388)
Other Time Deposits	(2,918)	(2,160)	(5,078)
Federal Home Loan Bank Advances	(200)	(323)	(523)
Other Borrowings		22	22
Junior Subordinated Debentures		(8)	(8)
Total Interest Expense	(2,676)	(6,899)	(9,575)
<b>Change in Net Interest Income</b>	<b>\$ (6,214)</b>	<b>\$ 5,674</b>	<b>\$ (540)</b>

For the three months ended September 30, 2010 and 2009, net interest income before provision for credit losses on a tax equivalent basis was \$26.3 million and \$26.8 million, respectively. Interest income decreased 22.1 percent to \$35.7 million for the three months ended September 30, 2010 from \$45.8 million for the same period in 2009 and interest expense significantly decreased 50.5 percent to \$9.4 million for the three months ended September 30, 2010 from \$19.0 million for the same period in 2009. The net interest spread and net interest margin for the three months ended September 30, 2010 were 3.07 percent and 3.49 percent, respectively, compared to 2.47 percent and 3.00 percent, respectively, for the same period in 2009. The increase in net interest income was primarily due to lower deposit costs resulting from the replacement of high-cost promotional time deposits with low-cost deposit products through a series of core deposit campaigns. This increase is partially offset by the impact of the increase in volume of nonaccrual loans.

Average gross loans decreased by \$621.2 million, or 20.2 percent, to \$2.46 billion for the three months ended September 30, 2010 from \$3.08 billion for the same period in 2009. Average interest-earning assets decreased by \$562.9 million, or 15.9 percent, to \$2.99 billion for the three months ended September 30, 2010 from \$3.55 billion for the same period in 2009. The \$562.9 million decrease in average interest earning assets for the three months ended September 30, 2010 was a direct result of our deleveraging strategy implemented since early 2009. Consistent with this strategy, the average interest-bearing liabilities decreased by \$606.8 million, or 21.3 percent to \$2.24 billion for the three months ended September 30, 2010 from \$2.84 billion for the same period in 2009. Average FHLB advances decreased by \$59.8 million, or 28.0 percent, to \$153.8 million for the three months ended September 30, 2010 from \$213.6 million for the same period in 2009.

The yield on average interest-earning assets decreased by 38 basis points from 5.12 percent for the three months ended September 30, 2009 to 4.74 percent for the same period in 2010, reflecting a decrease in the average yield on loans resulted from an increase in our overall level of nonaccrual loans. Total loan interest and fee income decreased by \$9.0 million, or 21.1 percent to \$33.7 million for the three months ended September 30, 2010 from \$42.7 million for the same period in 2009 due primarily to a 20.2 percent decrease in the average gross loans. The average yield on loans decreased from 5.50 percent for the three months ended September 30, 2009 to 5.44 percent for the same period in 2010. Our interest income forgone on nonaccrual loans increased by \$757,000, or 50.9 percent from \$1.5 million for the three months ended September 30, 2009 to \$2.2 million for the same period in 2010. The average cost on interest-bearing liabilities significantly decreased by 98 basis points from 2.65 percent for the three months ended September 30, 2009 to 1.67 percent for the same period in 2010. This decrease was primarily due to a continued shift in funding sources toward lower-cost funds through disciplined deposit pricing while reducing wholesale funds and rate sensitive deposits. Average brokered deposits, high-cost of funds, decreased to zero for the three months ended September 30, 2010 from \$365.7 million for the same period in 2009. Average FHLB advances decreased by \$59.8 million to \$153.8 million for the three months ended September 30, 2010 from \$213.6 million for the same period in 2009.

**Table of Contents****Nine Months Ended September 30, 2010 vs. Nine Months Ended September 30, 2009**

The following table shows the average balances of assets, liabilities and stockholders equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Nine Months Ended					
	September 30, 2010			September 30, 2009		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<i>(Dollars in Thousands)</i>						
<b>ASSETS</b>						
Interest-Earning Assets:						
Gross Loans, Net <sup>(1)</sup>	\$ 2,610,122	\$ 104,862	5.37%	\$ 3,235,455	\$ 132,508	5.48%
Municipal Securities <sup>(2)</sup>	7,107	332	6.23%	58,760	2,878	6.53%
Obligations of Other U.S.						
Government Agencies	63,790	1,563	3.27%	20,345	671	4.40%
Other Debt Securities	98,661	2,471	3.34%	111,138	3,590	4.31%
Equity Securities <sup>(5)</sup>	37,961	397	1.39%	41,667	520	1.66%
Federal Funds Sold	11,056	41	0.49%	95,365	261	0.36%
Term Federal Funds Sold	10,128	29	0.38%	125,249	1,688	1.80%
Interest-Earning Deposits	149,988	319	0.28%	30,858	81	0.35%
Total Interest-Earning Assets <sup>(2)</sup>	2,988,813	110,014	4.92%	3,718,837	142,197	5.11%
Noninterest-Earning Assets:						
Cash and Cash Equivalents	67,487			72,115		
Allowance for Loan Losses	(174,786)			(95,546)		
Other Assets	133,729			146,860		
Total Noninterest-Earning Assets	26,430			123,429		
<b>TOTAL ASSETS</b>	<b>\$ 3,015,243</b>			<b>\$ 3,842,266</b>		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Interest-Bearing Liabilities:						
Deposits:						
Savings	\$ 120,945	2,635	2.91%	\$ 86,715	1,617	2.49%
	481,744	3,933	1.09%	431,646	6,278	1.94%



Money Market Checking and NOW Accounts						
Time Deposits of \$100,000 or More	1,050,248	14,793	1.88%	1,124,876	29,877	3.55%
Other Time Deposits	397,954	5,455	1.83%	996,275	25,064	3.36%
Federal Home Loan Bank Advances	160,162	1,027	0.86%	290,142	2,987	1.38%
Other Borrowings	3,140	53	2.26%	1,591	2	0.17%
Junior Subordinated Debentures	82,406	2,100	3.41%	82,406	2,581	4.19%
Total Interest-Bearing Liabilities	2,296,599	29,996	1.75%	3,013,651	68,406	3.03%
Noninterest-Bearing Liabilities:						
Demand Deposits	562,000			535,368		
Other Liabilities	28,375			43,505		
Total Noninterest-Bearing Liabilities	590,375			578,873		
Total Liabilities	2,886,974			3,592,524		
Stockholders Equity	128,268			249,742		
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 3,015,243</b>			<b>\$ 3,842,266</b>		
<b>NET INTEREST INCOME</b>		<b>\$ 80,018</b>			<b>\$ 73,791</b>	
<b>NET INTEREST SPREAD <sup>(3)</sup></b>			<b>3.17%</b>			<b>2.08%</b>
<b>NET INTEREST MARGIN <sup>(4)</sup></b>			<b>3.58%</b>			<b>2.65%</b>

<sup>(1)</sup> Loans are net of deferred fees and related direct costs, but excluding the allowance for loan losses. Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$1.4 million and \$1.5 million for the nine months ended September 30, 2010 and 2009, respectively.

- (2) *Computed on a tax-equivalent basis using an effective marginal rate of 35 percent.*
- (3) *Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*
- (4) *Represents annualized net interest income as a percentage of average interest-earning assets.*
- (5) *Includes investment in Federal Home Loan Bank stock and investment in Federal Reserve Bank stock.*

**Table of Contents**

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	<b>Nine Months Ended September 30, 2010</b>		
	<b>vs.</b>		
	<b>Nine Months Ended September 30, 2009</b>		
	<b>Increases (Decreases) Due to Change in</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
	<i>(In Thousands)</i>		
<b>Interest and Dividend Income:</b>			
Gross Loans, Net	\$ (25,167)	\$ (2,479)	\$ (27,646)
Municipal Securities	(2,419)	(127)	(2,546)
Obligations of Other U.S. Government Agencies	1,412	(520)	892
Other Debt Securities	(373)	(746)	(1,119)
Equity Securities	(44)	(79)	(123)
Federal Funds Sold	(421)	201	(220)
Term Federal Funds Sold	(893)	(766)	(1,659)
Interest-Earning Deposits	286	(48)	238
<b>Total Interest and Dividend Income</b>	<b>(27,619)</b>	<b>(4,564)</b>	<b>(32,183)</b>
<b>Interest Expense:</b>			
Savings	714	304	1,018
Money Market Checking and NOW Accounts	662	(3,007)	(2,345)
Time Deposits of \$100,000 or More	(1,867)	(13,217)	(15,084)
Other Time Deposits	(11,155)	(8,454)	(19,609)
Federal Home Loan Bank Advances	(1,064)	(896)	(1,960)
Other Borrowings	4	47	51
Junior Subordinated Debentures		(481)	(481)
<b>Total Interest Expense</b>	<b>(12,706)</b>	<b>(25,704)</b>	<b>(38,410)</b>
<b>Change in Net Interest Income</b>	<b>\$ (14,913)</b>	<b>\$ 21,140</b>	<b>\$ 6,227</b>

For the nine months ended September 30, 2010 and 2009, net interest income before provision for credit losses on a tax equivalent basis was \$80.0 million and \$73.8 million, respectively. Interest income decreased 22.6 percent to \$110.0 million for the nine months ended September 30, 2010 from \$142.2 million for the same period in 2009 and interest expense also decreased 56.2 percent to \$30.0 million for the nine months ended September 30, 2010 from \$68.4 million for the same period in 2009. The net interest spread and net interest margin for the nine months ended September 30, 2010 were 3.17 percent and 3.58 percent, respectively, compared to 2.08 percent and 2.65 percent, respectively, for the same period in 2009. The increase in net interest income was primarily due to lower deposit costs resulting from the replacement of high-cost promotional time deposits with low-cost deposit products through a series of core deposit campaigns. This increase is partially offset by the impact of the increase in volume of nonaccrual loans.

Average gross loans decreased by \$625.3 million, or 19.3 percent, to \$2.61 billion for the nine months ended September 30, 2010 from \$3.24 billion for the same period in 2009. Average interest-earning assets decreased by \$730.0 million, or 19.6 percent, to \$2.99 billion for the nine months ended September 30, 2010 from \$3.72 billion for

the same period in 2009. The \$730.0 million decrease in average interest earning assets for the nine months ended September 30, 2010 was attributable primarily to our preplanned deleveraging strategy implemented since early 2009. Consistent with this strategy, the average interest-bearing liabilities decreased by \$717.1 million, or 23.8 percent to \$2.30 billion for the nine months ended September 30, 2010 from \$3.01 billion for the same period in 2009. Average FHLB advances decreased by \$130.0 million, or 44.8 percent, to \$160.2 million for the nine months ended September 30, 2010 from \$290.1 million for the same period in 2009.

The yield on average interest-earning assets decreased by 19 basis points from 5.11 percent for the nine months ended September 30, 2009 to 4.92 percent for the same period in 2010, primarily reflecting a decrease in the average yield on loans. Total loan interest and fee income decreased by \$27.6 million, or 20.9 percent to \$104.9 million for the nine months ended September 30, 2010 from \$132.5 million for the same period in 2009 due primarily to a 19.3 percent decrease in the average gross loans. The average yield on loans decreased from 5.48 percent for the nine months ended September 30, 2009 to 5.37 percent for the same period in 2010. This decrease resulted from an increase in our overall level of nonaccrual loans. Our interest income forgone on nonaccrual loans increased by \$4.0 million, or 88.7 percent from \$4.5 million for the nine months ended September 30, 2009 to \$8.6 million for the same period in 2010. The average cost on interest-bearing liabilities significantly decreased by 128 basis points from 3.03 percent for the nine months ended September 30, 2009 to 1.75 percent for the same period in 2010. This decrease was primarily due to a continued shift in funding sources toward lower-cost funds through successful core deposits campaigns in the second half of 2009. Total average non-time deposits, a low-cost funding source, increased by \$110.1 million, or 10.5%, to \$1.16 billion for the nine months ended September 30, 2010 from \$1.05 billion for the same period in 2009.

**Table of Contents****Provision for Credit Losses**

For the three months ended September 30, 2010 and 2009, the provision for credit losses was \$22.0 million and \$49.5 million, respectively. For the nine months ended September 30, 2010 and 2009, the provision for credit losses was \$117.5 million and \$119.4 million, respectively. The decreases in the provision for credit losses for both periods are attributable to decreases in net charge-offs and non-performing loans, reflecting the improvement of credit quality through strict loan monitoring and proactive sales of problems loans. Net charge-offs decreased \$8.6 million, or 28.7 percent, from \$29.9 million for the three months ended September 30, 2009 to \$21.3 million for the same period in 2010. Non-performing loans also decreased from \$219.1 million, or 7.77 percent of total gross loans, as of December 31, 2009 to \$194.7 million, or 8.13 percent of total gross loans, as of September 30, 2010. See *Non-Performing Assets* and *Allowance for Loan Losses and Allowance for Off-Balance Sheet Items* for further details. We continually assess the quality of our loan portfolio to determine whether additional provision for credit losses is necessary. We anticipate future provisions will be required to account for probable credit losses.

**Non-Interest Income**

We earn non-interest income from five major sources: service charges on deposit accounts, insurance commissions, remittance fees, other service charges and fees and fees generated from international trade finance. In addition, we sell certain assets primarily for risk management purposes.

**Three Months Ended September 30, 2010 vs. Three Months Ended September 30, 2009**

The following table sets forth the various components of non-interest income for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>September 30, 2010</b>	<b>2009</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Service Charges on Deposit Accounts	\$ 3,442	\$ 4,275	\$ (833)	(19.5%)
Insurance Commissions	1,089	1,063	26	2.4%
Remittance Fees	484	511	(27)	(5.3%)
Trade Finance Fees	381	512	(131)	(25.6%)
Other Service Charges and Fees	409	489	(80)	(16.4%)
Bank-Owned Life Insurance Income	237	234	3	1.3%
Net Gain on Sales of Investment Securities	4		4	%
Net Gain on Sales of Loans	229	864	(635)	(73.5%)
Impairment Loss on Investment Securities	(790)		(790)	%
Other Operating Income	186	265	(79)	(29.8%)
<b>Total Non-Interest Income</b>	<b>\$ 5,671</b>	<b>\$ 8,213</b>	<b>\$ (2,542)</b>	<b>(31.0%)</b>

For the three months ended September 30, 2010, non-interest income was \$5.7 million, a decrease of \$2.5 million, or 31.0 percent, from \$8.2 million for the same period in 2009. The decrease in non-interest income is primarily attributable to decreases in service charges on deposit accounts, an \$790,000 impairment loss on investment securities, and a decrease in net gain on sales of loans. Service charges on deposit accounts decreased by \$833,000 to \$3.4 million for the third quarter of 2010 from \$4.3 million for the same period of 2009, primarily due to a decrease of \$751,000 in NSF charges and a decrease in account analysis fees. Impairment loss on investment securities of \$790,000 resulted from a write-down of equity securities, acquired prior to 2004 for Community Reinvestment Act purposes, upon recapitalization of the issuer of such equity securities. Net gain on sale of loans decreased by \$635,000 for the third quarter of 2010 compared to the same period in 2009. The gain on sale of loans was substantial during the third quarter of 2009 when we sold accumulated inventory upon the recovery of the SBA secondary market.



**Table of Contents*****Nine Months Ended September 30, 2010 vs. Nine Months Ended September 30, 2009***

The following table sets forth the various components of non-interest income for the periods indicated:

	<b>Nine Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>September 30, 2010</b>	<b>2009</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Service Charges on Deposit Accounts	\$ 10,770	\$ 13,032	\$ (2,262)	(17.4%)
Insurance Commissions	3,573	3,430	143	4.2%
Remittance Fees	1,469	1,579	(110)	(7.0%)
Other Service Charges and Fees	1,193	1,439	(246)	(17.1%)
Trade Finance Fees	1,144	1,517	(373)	(24.6%)
Bank-Owned Life Insurance Income	703	695	8	1.2%
Net Gain on Sales of Loans	443	866	(423)	(48.8%)
Net Gain on Sales of Investment Securities	117	1,168	(1,051)	(90.0%)
Impairment Loss on Investment Securities	(790)		(790)	%
Other Operating Income	731	545	186	34.1%
<b>Total Non-Interest Income</b>	<b>\$ 19,353</b>	<b>\$ 24,271</b>	<b>\$ (4,918)</b>	<b>(20.3%)</b>

For the nine months ended September 30, 2010, non-interest income was \$19.4 million, a decrease of \$4.9 million, or 20.3 percent, from \$24.3 million for the same period in 2009. The decrease in non-interest income is primarily attributable to decreases in service charges on deposit accounts, a decrease in net gain on sales of investment securities and an \$790,000 impairment loss on investment securities. Service charges on deposit accounts decreased by \$2.3 million, or 17.4 percent, from \$13.0 million for the nine months ended September 30, 2009 to \$10.8 million for the same period in 2010. The decrease was primarily due to a decrease of \$1.9 million in NSF charges and a decrease of \$310,000 in account analysis fees, reflecting the slowed business activities in the depressed economy. Net gain on sales of investment securities decreased by \$1.1 million, or 90.0 percent, from \$1.2 million for the nine months ended September 30, 2009 to \$117,000 for the same period in 2010. The decrease was due to a decline in sale transactions of investment securities.

**Non-Interest Expense*****Three Months Ended September 30, 2010 vs. Three Months Ended September 30, 2009***

The following table sets forth the breakdown of non-interest expense for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>September 30, 2010</b>	<b>2009</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Salaries and Employee Benefits	\$ 9,552	\$ 8,648	\$ 904	10.5%
Occupancy and Equipment	2,702	2,834	(132)	(4.7%)
Other Real Estate Owned Expense	2,580	3,372	(792)	(23.5%)
Deposit Insurance Premiums and Regulatory Assessments	2,253	2,001	252	12.6%
Data Processing	1,446	1,608	(162)	(10.1%)
Professional Fees	753	1,239	(486)	(39.2%)
Directors and Officers Liability Insurance Premiums	716	293	423	%
Supplies and Communications	683	603	80	13.3%
Advertising and Promotion	567	447	120	26.8%

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Loan-Related Expense	322	192	130	67.7%
Amortization of Other Intangible Assets	273	379	(106)	(28.0%)
Other Operating Expenses	2,232	2,073	159	7.7%
<b>Total Non-Interest Expense</b>	<b>\$ 24,079</b>	<b>\$ 23,689</b>	<b>\$ 390</b>	<b>1.6%</b>

For the three months ended September 30, 2010 and 2009, non-interest expense was \$24.1 million and \$23.7 million, respectively. The efficiency ratio for the three months ended September 30, 2010 was 75.38 percent, compared to 68.21 percent for the same period in 2009. The overall increase in non-interest expense was primarily due to a \$904,000 increase in salaries and employee benefits and a \$423,000 increase in directors and officers liability insurance premiums, partially offset by decreases in other real estate owned expenses and professional fees.

Salaries and employee benefits increased \$904,000, or 10.5 percent, from \$8.7 million for the three months ended September 30, 2009 to \$9.6 million for the same period in 2010. The increase was primarily due to an \$860,000 compensation expense for the preannounced retention plan payable in November 2010.



**Table of Contents**

Other real estate owned expense decreased \$792,000, or 23.5 percent, from \$3.4 million for the three months ended September 30, 2009 to \$2.6 million for the same period in 2010. The decrease was due primarily to a \$1.4 million decrease in OREO maintenance expenses, partially offset by a \$441,000 increase in valuation allowance and an \$119,000 increase in loss on the sale of OREO during the third quarter of 2010.

Deposit insurance premiums and regulatory assessments increased \$252,000, or 12.6 percent, from \$2.0 million for the three months ended September 30, 2009 to \$2.3 million for the same period in 2010. The increase was due to higher assessment rates for FDIC insurance on deposits, and was partially offset by the decrease in average total deposits. The assessment rates increased by 3 basis points from 29 basis points for the three months ended September 30, 2009 to 32 basis points for the same period in 2010 resulting from the change in risk categories of the Bank. The average total deposits decreased \$541.3 million, or 17.5 percent, from \$3.10 billion for the three months ended September 30, 2009 to \$2.56 billion for the same period in 2010.

Directors and officers liability insurance premiums increased \$423,000 from \$293,000 for the three months ended September 30, 2009 to \$716,000 for the same period in 2010. The increase was due to the change in risk categories of the Bank, which caused higher insurance premiums.

***Nine Months Ended September 30, 2010 vs. Nine Months Ended September 30, 2009***

The following table sets forth the breakdown of non-interest expense for the periods indicated:

	<b>Nine Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>September 30, 2010</b>	<b>2009</b>	<b>Amount</b>	<b>Percentage</b>
			<i>(Dollars in Thousands)</i>	
Salaries and Employee Benefits	\$ 27,349	\$ 24,659	\$ 2,690	10.9%
Other Real Estate Owned Expense	9,998	5,017	4,981	99.3%
Deposit Insurance Premiums and Regulatory Assessments	8,552	7,420	1,132	15.3%
Occupancy and Equipment	8,101	8,506	(405)	(4.8%)
Data Processing	4,432	4,691	(259)	(5.5%)
Professional Fees	2,841	2,745	96	3.5%
Directors and Officers Liability Insurance	2,149	882	1,267	%
Supplies and Communications	1,774	1,772	2	0.1%
Advertising and Promotion	1,605	1,640	(35)	(2.1%)
Loan-Related Expense	939	1,590	(651)	(40.9%)
Amortization of Other Intangible Assets	902	1,214	(312)	(25.7%)
Other Operating Expenses	6,428	7,508	(1,180)	(14.4%)
<b>Total Non-Interest Expense</b>	<b>\$ 75,070</b>	<b>\$ 67,644</b>	<b>\$ 7,426</b>	<b>11.0%</b>

For the nine months ended September 30, 2010 and 2009, non-interest expense was \$75.1 million and \$67.6 million, respectively. The efficiency ratio for the nine months ended September 30, 2010 was 75.63 percent, compared to 69.70 percent for the same period in 2009. The overall increase in non-interest expense was primarily due to a \$5.0 million increase in OREO expense, a \$1.3 million increase in D&O liability insurance premiums, a \$1.1 million increase in FDIC insurance premiums, partially offset by a \$1.2 million in other operating expenses and a \$651,000 decrease in loan-related expense.

Salaries and employee benefits increased \$2.7 million, or 10.9 percent, from \$24.7 million for the nine months ended September 30, 2009 to \$27.3 million for the same period in 2010. The increase was primarily due to the absence of reversal of a \$2.5 million previously accrued liability on a post-retirement death benefit through an amendment to our bank-owned life insurance policy that was recognized during the first quarter of 2009.

Other real estate owned expense increased \$5.0 million from \$5.0 million for the nine months ended September 30, 2009 to \$10.0 million for the same period in 2010. The increase was due primarily to a \$5.9 million increase in our valuation allowance resulting from the further declines in property values, partially offset by a \$603,000 decrease in OREO maintenance expenses and a \$413,000 decrease in loss on sale of OREO.

Deposit insurance premiums and regulatory assessments increased \$1.1 million, or 15.3 percent, from \$7.4 million for the nine months ended September 30, 2009 to \$8.6 million for the same period in 2010. The increase was due to higher assessment rates for FDIC insurance on deposits, and was partially offset by the decrease in average total deposits and the absence of a special assessment imposed on each FDIC insured institution during the second quarter of 2009. The average assessment rates

**Table of Contents**

increased by 18 basis points from 23 basis points for the nine months ended September 30, 2009 to 41 basis points for the same period in 2010 resulting from the change in risk categories of the Bank. The average total deposits decreased \$562.0 million, or 17.7 percent, from \$3.17 billion for the nine months ended September 30, 2009 to \$2.61 billion for the same period in 2010.

Directors and officers liability insurance premiums increased \$1.3 million from \$881,000 for the nine months ended September 30, 2009 to \$2.1 million for the same period in 2010. The increase was due to the change in risk categories of the Bank, which caused higher insurance premiums.

Loan-related expense decreased \$651,000, or 40.9 percent, from \$1.6 million for the nine months ended September 30, 2009 to \$939,000 for the same period in 2010. The decrease was primarily due to the absence of an \$850,000 expense related to a legal settlement that was recognized during the second quarter of 2009, partially offset by a \$224,000 increase in appraisal expenses associated with strict loan monitoring.

Other operating expenses decreased by \$1.2 million from \$7.5 million for the nine months ended September 30, 2009 to \$6.4 million for the same period in 2010. The decrease was attributable primarily to the absence of \$1.0 million in impairment charges on an investment in a Community Reinvestment Act equity fund that was included in other assets.

**Provision for Income Taxes**

For the three months ended September 30, 2010, income tax expense of \$442,000 were recognized on pre-tax losses of \$14.1 million, representing an effective tax rate of 3.1 percent, compared to income tax expense of \$21.2 million recognized on pre-tax losses of \$38.5 million, representing an effective tax rate of 55.1 percent, for the same period in 2009. For the nine months ended September 30, 2010, income tax expense of \$11,000 were recognized on pre-tax losses of \$93.3 million, compared to income tax benefits of \$3.6 million recognized on pre-tax losses of \$90.0 million, representing an effective tax rate of 4.0 percent, for the same period in 2009. The tax expense recognized during the first nine months of 2010 was mostly due to the reversal of FIN 48 reserves related to lower assessment from the result of the State of California Franchise Tax Board audit for the tax year 2005 through 2007, offset with the true-up of 2009 tax return filed in September 2010.

**FINANCIAL CONDITION****Investment Portfolio**

Investment securities are classified as held to maturity or available for sale in accordance with GAAP. Those securities that we have the ability and the intent to hold to maturity are classified as held to maturity. All other securities are classified as available for sale. There were no trading securities as of September 30, 2010 or December 31, 2009. Securities classified as held to maturity are stated at cost, adjusted for amortization of premiums and accretion of discounts, and available for sale securities are stated at fair value. The composition of our investment portfolio reflects our investment strategy of providing a relatively stable source of interest income while maintaining an appropriate level of liquidity. The investment portfolio also provides a source of liquidity by pledging as collateral or through repurchase agreement and collateral for certain public funds deposits.

As of September 30, 2010, the investment portfolio was composed primarily of mortgage-backed securities, collateralized mortgage obligations, U.S. Government agency securities, municipal bonds and asset-backed securities. Investment securities available for sale were 99.7 percent and 99.3 percent of the total investment portfolio as of September 30, 2010 and December 31, 2009, respectively. Most of the securities held carried fixed interest rates. There were no investments in securities of any one issuer exceeding 10 percent of stockholders' equity as of September 30, 2010. Other than holdings of U.S. Government agency securities, there were no investments in securities of any one issuer exceeding 10 percent of stockholders' equity as of December 31, 2009.

As of September 30, 2010, securities available for sale were \$324.6 million, or 10.9 percent of total assets, compared to \$132.4 million, or 4.2 percent of total assets, as of December 31, 2009. The increase reflects our liquidity-focused strategy where we put additional funds from capital raise and sales of loans into marketable securities. Securities available for sale, at fair value, increased \$192.2 million, or 145.1 percent, from December 31, 2009 to September 30, 2010. The increase was due primarily to \$294.7 million of purchases and a \$1.9 million increase in fair market value adjustment, partially offset by \$77.6 million of matured and called bonds, \$22.4 million in principal repayments, and \$3.1 million from the sale of securities.



**Table of Contents**

The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) on investment securities as of the dates indicated:

	September 30, 2010			December 31, 2009		
	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)
<i>(In Thousands)</i>						
<b>Investment Securities Held to Maturity:</b>						
Municipal Bonds	\$ 696	\$ 696	\$	\$ 696	\$ 696	\$
Mortgage-Backed Securities <sup>(1)</sup>	154	157	3	173	175	2
<b>Total Investment Securities Held to Maturity</b>	<b>\$ 850</b>	<b>\$ 853</b>	<b>\$ 3</b>	<b>\$ 869</b>	<b>\$ 871</b>	<b>\$ 2</b>
<b>Investment Securities Available for Sale:</b>						
Mortgage-Backed Securities <sup>(1)</sup>	\$ 104,013	\$ 106,045	\$ 2,032	\$ 65,218	\$ 66,332	\$ 1,114
Collateralized Mortgage Obligations <sup>(1)</sup>	97,409	97,745	336	12,520	12,789	269
U.S. Government Agency Securities	91,409	91,734	325	33,325	32,763	(562)
Municipal Bonds	12,704	12,654	(50)	7,369	7,359	(10)
Asset-Backed Securities	7,259	7,678	419	8,127	8,188	61
Corporate Bonds	4,500	4,496	(4)			
Other Securities	3,305	3,316	11	3,925	4,195	270
Equity Securities	647	910	263	511	794	283
<b>Total Investment Securities Available for Sale</b>	<b>\$ 321,246</b>	<b>\$ 324,578</b>	<b>\$ 3,332</b>	<b>\$ 130,995</b>	<b>\$ 132,420</b>	<b>\$ 1,425</b>

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities.

The amortized cost and estimated fair value of investment securities as of September 30, 2010, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2039, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value

	<i>(In Thousands)</i>			
	\$	\$	\$	\$
Within One Year				
Over One Year Through Five Years	61,855	61,922	696	696
Over Five Years Through Ten Years	41,220	41,737		
Over Ten Years	16,102	16,219		
Mortgage-Backed Securities	104,013	106,045	154	157
Collateralized Mortgage Obligations	97,409	97,745		
Equity Securities	647	910		
	<b>\$ 321,246</b>	<b>\$ 324,578</b>	<b>\$ 850</b>	<b>\$ 853</b>

In accordance with FASB ASC 320, *Investments Debt and Equity Securities*, we periodically evaluate our investments for OTTI. For the three and nine months ended September 30, 2010, we recorded \$790,000 in OTTI charges in earnings on available-for-sale securities.

As of September 30, 2010, we had investment securities in mutual funds ( Special Series A Shares ) with an aggregate carrying value of \$925,000. During the first quarter of 2010, the issuer of such securities completed a comprehensive restructuring which resulted in the exchange of our Special Series A Shares into common shares. Based on the closing price of the share at September 30, 2010, we recorded an OTTI charge of \$790,000 to write down the value of the investment securities to its fair value.

**Table of Contents**

We perform periodic reviews for impairment in accordance with FASB ASC 320. Gross unrealized losses on investment securities available for sale, the estimated fair value of the related securities and the number of securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of September 30, 2010 and December 31, 2009:

Investment Securities Available for Sale	Less than 12 Months			Holding Period 12 Months or More			Total		
	Gross Unrealized Losses	Estimated Fair Value	Number of Securities	Gross Unrealized Losses	Estimated Fair Value	Number of Securities	Gross Unrealized Losses	Estimated Fair Value	Number of Securities
<b>September 30, 2010:</b>									
Mortgage-Backed Securities	\$ 134	\$ 37,140	8	\$	\$		\$ 134	\$ 37,140	8
Collateralized Mortgage Obligation	279	35,303	6				279	35,303	6
Municipal Bonds	175	7,266	3				175	7,266	3
U.S. Government Agency Securities	11	19,076	4				11	19,076	4
Corporate Bonds	4	2,992	1				4	2,992	1
Other Securities				32	968	1	32	968	1
	<b>\$ 603</b>	<b>\$ 101,777</b>	<b>22</b>	<b>\$ 32</b>	<b>\$ 968</b>	<b>1</b>	<b>\$ 635</b>	<b>\$ 102,745</b>	<b>23</b>
<b>December 31, 2009:</b>									
Mortgage-Backed Securities	\$ 144	\$ 14,584	3	\$	\$		\$ 144	\$ 14,584	3
Municipal Bonds	12	303	1	80	793	1	92	1,096	2
U.S. Government Agency Securities	562	32,764	6				562	32,764	6
Other Securities	24	1,976	2	38	961	1	62	2,937	3
	<b>\$ 742</b>	<b>\$ 49,627</b>	<b>12</b>	<b>\$ 118</b>	<b>\$ 1,754</b>	<b>2</b>	<b>\$ 860</b>	<b>\$ 51,381</b>	<b>14</b>

All individual securities that have been in a continuous unrealized loss position for 12 months or longer as of September 30, 2010 and December 31, 2009 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities' long-term investment grade status as of September 30, 2010. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

FASB ASC 320 requires an entity to assess whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. We do not intend to sell these securities and it is not more likely than not that we will be required to sell the investments before the recovery of their amortized cost bases. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of September 30, 2010 and December 31, 2009 are not other-than-temporarily impaired, and therefore, we do not believe that any impairment charges as of September 30,

2010 and December 31, 2009 are warranted.



**Table of Contents****Loan Portfolio**

The following table shows the loan composition by type, including loans held for sale, as of the dates indicated.

	<b>September 30, 2010</b>	<b>December 31, 2009</b>	<b>Increase (Decrease)</b>	
			<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
<b>Real Estate Loans:</b>				
Commercial Property <sup>(1)</sup>	\$ 753,921	\$ 839,598	\$ (85,677)	(10.2%)
Construction	66,082	126,350	(60,268)	(47.7%)
Residential Property	65,731	77,149	(11,418)	(14.8%)
<b>Total Real Estate Loans</b>	<b>885,734</b>	<b>1,043,097</b>	<b>(157,363)</b>	<b>(15.1%)</b>
<b>Commercial and Industrial Loans: <sup>(2)</sup></b>				
Commercial Term Loans <sup>(3)</sup>	1,219,726	1,420,034	(200,308)	(14.1%)
SBA Loans <sup>(4)</sup>	117,644	139,531	(21,887)	(15.7%)
Commercial Lines of Credit	72,722	101,159	(28,437)	(28.1%)
International Loans	46,071	53,488	(7,417)	(13.9%)
<b>Total Commercial and Industrial Loans</b>	<b>1,456,163</b>	<b>1,714,212</b>	<b>(258,049)</b>	<b>(15.1%)</b>
Consumer Loans	53,237	63,303	(10,066)	(15.9%)
<b>Total Loans Gross</b>	<b>2,395,134</b>	<b>2,820,612</b>	<b>(425,478)</b>	<b>(15.1%)</b>
Deferred Loan Fees	(843)	(1,552)	709	(45.7%)
Allowance for Loan Losses	(176,063)	(144,996)	(31,067)	21.4%
<b>Net Loans Receivable</b>	<b>\$ 2,218,228</b>	<b>\$ 2,674,064</b>	<b>\$ (455,836)</b>	<b>(17.0%)</b>

(1) Includes loans held for sale, at the lower of cost or fair value, of \$2.2 million and \$0 as of September 30, 2010 and December 31, 2009, respectively.

(2) Commercial and industrial loans include owner-occupied property loans of \$967.9 million and \$1.15 billion as of September 30, 2010 and December 31, 2009, respectively.

(3) Includes loans held for sale, at the lower of cost or fair value, of \$1.8 million and \$0 as of September 30, 2010 and December 31, 2009, respectively.

(4) Includes loans held for sale, at the lower of cost or fair value, \$6.7 million as of September 30, 2010 and December 31, 2009, respectively.

As of September 30, 2010 and December 31, 2009, loans receivable (including loans held for sale), net of deferred loan fees and allowance for loan losses, totaled \$2.22 billion and \$2.67 billion, respectively, a decrease of \$455.8 million, or 17.0 percent. Total gross loans decreased by \$425.5 million, or 15.1 percent, from \$2.82 billion as of December 31, 2009 to \$2.40 billion as of September 30, 2010, reflecting the continued implementation of our deleveraging strategy.

During the first nine months of 2010, total new loan production and advances amounted to \$213.9 million. For the same period, we experienced decreases in loans totaling \$639.4 million, comprised of \$416.7 million in principal amortization and payoffs, \$94.0 million in charge-offs, \$112.5 million in loan sales, \$4.5 million in SBA loan sales and \$11.7 million that were transferred to OREO. The \$200.3 million decrease in commercial term loans was attributable to \$80.7 million in problem loan sales, \$125.8 million in principal amortization and payoffs, \$57.0 million in charge-offs, and \$3.7 million that were transferred to OREO for the nine months ended September 30, 2010.

Real estate loans, composed of commercial property, construction loans and residential property, decreased \$157.4 million, or 15.1 percent, to \$885.7 million as of September 30, 2010 from \$1.04 billion as of December 31, 2009, representing 37.0 percent total gross loans as of September 30, 2010 and December 31, 2009. Commercial and industrial loans, composed of owner-occupied commercial property, trade finance, SBA and commercial lines of credit, decreased \$258.0 million, or 15.1 percent, to \$1.46 billion as of September 30, 2010 from \$1.71 billion as of December 31, 2009, representing 60.8 percent of total gross loans as of September 30, 2010 and December 31, 2009. Consumer loans decreased \$10.1 million, or 15.9 percent, to \$53.2 million as of September 30, 2010 from \$63.3 million as of December 31, 2009.

**Table of Contents**

As of September 30, 2010, our loan portfolio included the following concentrations of loans to one type of industry that were greater than 10 percent of total gross loans outstanding:

<b>Industry</b>	<b>Balance as of September 30, 2010</b>	<b>Percentage of Total Gross Loans Outstanding</b>
	<i>(In Thousands)</i>	
Lessors of Non-Residential Buildings	\$ 386,360	16.1%
Accommodation/Hospitality	\$ 341,818	14.3%
Gasoline Stations	\$ 301,107	12.6%

There was no other concentration of loans to any one type of industry exceeding ten percent of total gross loans outstanding.

**Non-Performing Assets**

Non-performing loans consist of loans on non-accrual status and loans 90 days or more past due and still accruing interest. Non-performing assets consist of non-performing loans and OREO. Loans are placed on non-accrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on non-accrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When an asset is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectibility of principal is probable, in which case interest payments are credited to income. Non-accrual assets may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for non-accrual. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

Management's classification of a loan as non-accrual is an indication that there is reasonable doubt as to the full collectibility of principal or interest on the loan; at this point, we stop recognizing income from the interest on the loan and reverse any uncollected interest that had been accrued but unpaid. These loans may or may not be collateralized, but collection efforts are continuously pursued.

Except for non-performing loans set forth below, our management is not aware of any loans as of September 30, 2010 and December 31, 2009 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan repayment terms, or any known events that would result in the loan being designated as non-performing at some future date. Our management cannot, however, predict the extent to which a deterioration in general economic conditions, real estate values, increases in general rates of interest, or changes in the financial condition or business of borrower may adversely affect a borrower's ability to pay.

**Table of Contents**

The following table provides information with respect to the components of non-performing assets as of the dates indicated:

	<b>September 30, 2010</b>	<b>December 31, 2009</b>	<b>Increase (Decrease) Amount      Percentage</b>	
			<i>(Dollars in Thousands)</i>	
Non-Performing Loans:				
Non-Accrual Loans:				
Real Estate Loans:				
Commercial Property	\$ 60,804	\$ 58,927	\$ 1,877	3.2%
Construction	9,338	15,185	(5,847)	(38.5%)
Residential Property	1,957	3,335	(1,379)	(41.3%)
Commercial and Industrial Loans:				
Commercial Term Loans	89,129	102,677	(13,548)	(13.2%)
Commercial Lines of Credit	3,692	1,906	1,787	93.7%
SBA Loans	28,632	35,609	(6,976)	(19.6%)
International Loans	540	739	(199)	(26.9%)
Consumer Loans	638	622	15	2.5%
<b>Total Non-Accrual Loans</b>	<b>194,729</b>	<b>219,000</b>	<b>(24,271)</b>	<b>(11.1%)</b>
Loans 90 Days or More Past Due and Still Accruing (as to Principal or Interest):				
Consumer Loans		67	(67)	(100.0%)
<b>Total Loans 90 Days or More Past Due and Still Accruing (as to Principal or Interest)</b>		<b>67</b>	<b>(67)</b>	<b>(100.0%)</b>
<b>Total Non-Performing Loans</b>	<b>194,729</b>	<b>219,067</b>	<b>(24,338)</b>	<b>(11.1%)</b>
Other Real Estate Owned	20,577	26,306	(5,729)	(21.8%)
<b>Total Non-Performing Assets</b>	<b>\$ 215,306</b>	<b>\$ 245,373</b>	<b>\$ (30,067)</b>	<b>(12.3%)</b>
Non-Performing Loans as a Percentage of Total Gross Loans				
	8.13%	7.77%		
Non-Performing Assets as a Percentage of Total Assets				
	7.25%	7.76%		
Troubled Debt Restructurings on Accrual Status	\$ 35,492	\$	\$ 35,492	

Non-accrual loans totaled \$194.7 million as of September 30, 2010, compared to \$219.0 million as of December 31, 2009, representing an 11.1 percent decrease. Delinquent loans on accrual status (defined as performing loans with 30 to 89 days past due) were \$23.9 million as of September 30, 2010, compared to \$41.2 million as of December 31, 2009, representing a 41.9 percent decrease. Non-performing loans decreased by \$24.3 million, or 11.1 percent, to \$194.7 million as of September 30, 2010, compared to \$219.1 million as of December 31, 2009. During the nine months ended September 30, 2010, loans totaling \$182.6 million were placed on nonaccrual status. The additions to nonaccrual loans of \$182.6 million were offset by \$93.7 million in charge-offs, \$78.8 million in sales of problem loans, \$12.4 million in principal paydowns and payoffs, \$10.1 million that were placed back to accrual status, and \$11.8 million that were transferred to OREO. The \$78.8 million in sales of problem loans were primarily comprised of commercial property loans of \$36.9 million with related charge-offs of \$6.5 million, and commercial

term loans of \$41.6 million with related charge-offs of \$9.2 million. There was no gain or loss recognized as any deficiency between net proceeds and outstanding loan balances were charged off prior to the sales of the loans. The \$24.3 million decrease in non-performing loans is attributable primarily to the \$13.5 million decrease in non-performing commercial term loans, which make up \$89.1 million or 45.8 percent of the total non-performing loans and \$7.0 million decrease in non-performing SBA loans, which make up \$28.6 million or 14.7% of the total non-performing loans as of September 30, 2010.

The ratio of non-performing loans to total gross loans increased to 8.13 percent at September 30, 2010 from 7.77 percent at December 31, 2009 due primarily to the decrease in total gross loans. During the same period, the allowance for loan losses increased by \$31.1 million, or 21.4 percent, to \$176.1 million from \$145.0 million. Of the \$194.7 million non-performing loans, approximately \$184.4 million were impaired based on the definition contained in FASB ASC310, Receivables, which resulted in aggregate impairment reserve of \$16.1 million after year to date charge-offs of \$58.2 million as of September 30, 2010. We calculate our allowance for the collateral-dependent loans as the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals less estimated costs to sell. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as non-performing. We continue to monitor the collateral coverage, based on recent appraisals, on these loans on a quarterly basis and adjust the allowance accordingly.

As of September 30, 2010, \$163.2 million, or 83.8 percent, of the \$194.7 million of non-performing loans were secured by real estate, compared to \$176.0 million, or 80.3 percent, of the \$219.1 million of non-performing loans as of December 31, 2009. In light of declining property values in the current economic recession affecting the real estate markets, the Bank continued to obtain current appraisals and factor in adequate market discounts on the collateral to compensate for non-current appraisals.

**Table of Contents**

As of September 30, 2010, other real estate owned consisted of ten properties, primarily located in California, with a combined net carrying value of \$20.6 million. During the nine months ended September 30, 2010, eleven properties, with a carrying value of \$11.8 million, were transferred from loans receivable to other real estate owned and thirteen properties, with a carrying value of \$8.9 million, were sold and a net loss of \$81,000 was recognized. As of December 31, 2009, other real estate owned consisted of thirteen properties with a combined net carrying value of \$26.3 million.

We evaluate loan impairment in accordance with applicable GAAP. Loans are considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as an expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established. Additionally, impaired loans are specifically excluded from the quarterly migration analysis when determining the amount of the allowance for loan losses required for the period.

The following table provides information on impaired loans as of the dates indicated:

	<b>September 30, 2010</b>	<b>December 31, 2009</b>
	<i>(In Thousands)</i>	
Recorded Investment With Related Allowance	\$ 70,217	\$ 72,005
Recorded Investment With No Related Allowance	165,864	128,729
Allowance on Impaired Loans	(26,813)	(23,148)
<b>Net Recorded Investment in Impaired Loans</b>	<b>\$ 209,268</b>	<b>\$ 177,586</b>

The following is a summary of interest foregone on impaired loans for the periods indicated:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<i>(In Thousands)</i>			
Interest Income That Would Have Been Recognized Had Impaired Loans Performed in Accordance With Their Original Terms	\$ 4,865	\$ 5,473	\$ 16,229	\$ 12,126
Less: Interest Income Recognized on Impaired Loans	(2,622)	(3,987)	(7,670)	(7,591)
<b>Interest Foregone on Impaired Loans</b>	<b>\$ 2,243</b>	<b>\$ 1,486</b>	<b>\$ 8,559</b>	<b>\$ 4,535</b>

During the nine months ended September 30, 2010, we restructured monthly payments on 207 loans, with a net carrying value of \$174.4 million as of September 30, 2010, through temporary payment structure modification from principal and interest due monthly to interest only due monthly for six months or less. For the restructured loans on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of September 30, 2010, troubled debt restructurings on accrual status totaled \$35.5 million, all of which were temporary interest rate reductions, and a \$4.5 million reserve relating to these loans is included in the allowance for loan losses. As of December 31, 2009, there were no troubled debt restructured loans on accrual status.



**Table of Contents****Allowance for Loan Losses and Allowance for Off-Balance Sheet Items**

Provisions to the allowance for loan losses are made quarterly to recognize probable loan losses. The quarterly provision is based on the allowance need, which is determined through analysis involving quantitative calculations based on historic loss rates for general reserves and individual impairment calculations for specific allocations to impaired loans as well as qualitative adjustments.

To determine general reserve requirements, existing loans are divided into 10 general loan pools of risk-rated loans (commercial real estate, construction, commercial term unsecured, commercial term T/D secured, commercial line of credit, SBA, international, consumer installment, consumer line of credit, and miscellaneous loans) as well as 3 homogenous loan pools (residential mortgage, auto loans, and credit card). For risk-rated loans, migration analysis allocates historical losses by loan pool and risk grade (pass, special mention, substandard, and doubtful) to determine risk factors for potential loss inherent in the current outstanding loan portfolio.

During the first quarter of 2010, to enhance reserve calculations to better reflect the Bank's current loss profile, the two loan pools of commercial real estate and commercial term T/D secured were subdivided according to the 21 collateral codes used by the Bank to identify commercial property types (Apartment, Auto, Car Wash, Casino, Church, Condominium, Gas Station, Golf Course, Industrial, Land, Manufacturing, Medical, Mixed Used, Motel, Office, Retail, School, Supermarket, Warehouse, Wholesale, and Others). This further segregation allows the Bank to more specifically allocate reserves within the commercial real estate portfolio according to risks defined by historic loss as well as current loan concentrations of the different collateral types.

Risk factor calculations were previously based on 12-quarters of historic loss analysis with 1.5 to 1 weighting given to the most recent six quarters. In the first quarter of 2010, the historic loss window was reduced to eight quarters with 1.5 to 1 weighting given to the most recent four quarters. The enhanced window places greater emphasis on losses taken by the Bank within the past year, as recent loss history is more relevant to the Bank's risks given the rapid changes to asset quality within the current economic conditions.

As homogenous loans are bulk graded, the risk grade is not factored into the historical loss analysis; however, as with risk-rated loans, risk factor calculations are based on 8-quarters of historic loss analysis with 1.5 to 1 weighting given to the most recent four quarters.

Specific reserves are allocated for loans deemed impaired. FASB ASC 310, Receivables, indicates that a loan is impaired when it is probable that a creditor will be unable to collect all amounts due, including principal and interest, according to the contractual terms and schedules of the loan agreement. Loans that represent significant concentrations of credit, material non-performing loans, insider loans and other material credit exposures are subject to FASB ASC 310 impairment analysis.

Loans that are determined to be impaired under FASB ASC 310, are individually analyzed to estimate the Bank's exposure to loss based on the borrower's character, the current financial condition of the borrower and the guarantor, the borrower's resources, the borrower's payment history, repayment ability, debt servicing ability, action plan, the prevailing value of the underlying collateral, the Bank's lien position, general economic conditions, specific industry conditions, outlook for the future, etc.

The loans identified as impaired are measured using one of the three methods of valuations: (1) the present value of expected future cash flows discounted at the loan's effective interest rate, (2) the fair market value of the collateral if the loan is collateral dependent, or (3) the loan's observable market price.

When determining the appropriate level for allowance for loan losses, the management considers qualitative adjustments for any factors that are likely to cause estimated credit losses associated with the Bank's current portfolio to differ from historical loss experience, including but not limited to:

- changes in lending policies and procedures, including underwriting standards and collection, charge-offs, and recovery practice;

- changes in national and local economic and business conditions and developments, including the condition of various market segments;

- changes in the nature and volume of the portfolio;





**Table of Contents**

changes in the trend of the volume and severity of past due and classified loans, and trends in the volume of non-accrual loans, troubled debt restructurings, charge-offs and other loan modifications;

changes in the quality of the Bank's loan review system and the degree of oversight by the Board of Directors;

the existence and effect of any concentrations of credit, and changes in the level of such concentrations;

transfer risk on cross-border lending activities;

the effect of external factors such as competition and legal and regulatory requirements as well as declining collateral values on the level of estimated credit losses in the Bank's current portfolio.

In order to systematically quantify the credit risk impact of trends and changes within the loan portfolio, a credit risk matrix is utilized. The above factors are considered on a loan pool by loan pool basis subsequent to, and in conjunction with, a loss migration analysis. The credit risk matrix provides various scenarios with positive or negative impact on the asset portfolio along with corresponding basis points for qualitative adjustments.

The following table reflects our allocation of allowance for loan and lease losses by loan category as well as the loans receivable for each loan type:

<b>Allowance for Loan Losses Applicable To</b>	<b>September 30, 2010</b>		<b>December 31, 2009</b>	
	<b>Allowance Amount</b>	<b>Loans Receivable</b>	<b>Allowance Amount</b>	<b>Loans Receivable</b>
				<i>(Dollars in Thousands)</i>
Real Estate Loans:				
Commercial Property <sup>(1)</sup>	\$ 34,836	\$ 751,755	\$ 19,149	\$ 839,598
Construction	3,873	66,082	9,043	126,350
Residential Property	1,034	65,731	997	77,149
Total Real Estate Loans	39,743	883,568	29,189	1,043,097
Commercial and Industrial Loans: <sup>(1)</sup>	132,183	1,447,669	110,678	1,709,202
Consumer Loans	2,658	53,237	2,690	63,303
Unallocated	1,479		2,439	
<b>Total</b>	<b>\$ 176,063</b>	<b>\$ 2,384,474</b>	<b>\$ 144,996</b>	<b>\$ 2,815,602</b>

<sup>(1)</sup> Loans held for sale excluded.

**Table of Contents**

The following table sets forth certain information regarding our allowance for loan losses and allowance for off-balance sheet items for the periods presented. Allowance for off-balance sheet items is determined by applying reserve factors according to loan pool and grade as well as actual current commitment usage figures by loan type to existing contingent liabilities.

	<b>As of and for the Three Months Ended</b>			<b>As of and for the Nine Months Ended</b>	
	<b>September 30, 2010</b>	<b>June 30, 2010</b>	<b>September 30, 2009</b>	<b>September 30, 2010</b>	<b>September 30, 2009</b>
	<i>(Dollars in Thousands)</i>				
<b>Allowance for Loan Losses:</b>					
Balance at Beginning of Period	\$ 176,667	\$ 177,820	\$ 105,268	\$ 144,996	\$ 70,986
Actual Charge-Offs	(23,204)	(40,718)	(30,362)	(94,036)	(67,210)
Recoveries on Loans					
Previously Charged Off	1,900	1,772	487	7,393	1,925
Net Loan Charge-Offs	(21,304)	(38,946)	(29,875)	(86,643)	(65,285)
Provision Charged to Operating Expenses	20,700	37,793	49,375	117,710	119,067
<b>Balance at End of Period</b>	<b>\$ 176,063</b>	<b>\$ 176,667</b>	<b>\$ 124,768</b>	<b>\$ 176,063</b>	<b>\$ 124,768</b>
<b>Allowance for Off-Balance Sheet Items:</b>					
Balance at Beginning of Period	\$ 2,362	\$ 2,655	\$ 4,291	\$ 3,876	\$ 4,096
Provision Charged to Operating Expenses	1,300	(293)	125	(214)	320
<b>Balance at End of Period</b>	<b>\$ 3,662</b>	<b>\$ 2,362</b>	<b>\$ 4,416</b>	<b>\$ 3,662</b>	<b>\$ 4,416</b>
<b>Ratios:</b>					
Net Loan Charge-Offs to Average Total Gross Loans <sup>(1)</sup>	3.44%	5.98%	3.85%	4.44%	2.70%
Net Loan Charge-Offs to Total Gross Loans <sup>(1)</sup>	3.53%	6.24%	3.98%	4.84%	2.93%
	7.16%	6.76%	4.05%	6.74%	3.85%

Allowance for Loan Losses to Average Total Gross Loans					
Allowance for Loan Losses to Total Gross Loans	7.35%	7.05%	4.19%	7.35%	4.19%
Net Loan Charge-Offs to Allowance for Loan Losses <sup>(1)</sup>	48.01%	88.42%	95.00%	65.80%	69.96%
Net Loan Charge-Offs to Provision Charged to Operating Expenses	102.92%	103.05%	60.51%	73.61%	54.83%
Allowance for Loan Losses to Non-Performing Loans	90.41%	72.96%	71.53%	90.41%	71.53%

**Balances:**

Average Total Gross Loans Outstanding During Period	\$ 2,457,705	\$ 2,612,077	\$ 3,079,746	\$ 2,611,117	\$ 3,236,897
Total Gross Loans Outstanding at End of Period	\$ 2,395,134	\$ 2,504,248	\$ 2,979,314	\$ 2,395,134	\$ 2,979,314
Non-Performing Loans at End of Period	\$ 194,729	\$ 242,133	\$ 174,427	\$ 194,729	\$ 174,427

<sup>(1)</sup> Net loan charge-offs are annualized to calculate the ratios.

The allowance for loan losses increased by \$31.1 million, or 21.4 percent, to \$176.1 million as of September 30, 2010 compared to \$145.0 million as of December 31, 2009. The allowance for loan losses as a percentage of total gross loans increased to 7.35 percent as of September 30, 2010 from 5.14 percent as of December 31, 2009. For the three months ended September 30, 2010 and 2009, the provision for credit losses was \$22.0 million and \$49.5 million, respectively. For the nine months ended September 30, 2010 and 2009, the provision for credit losses was \$117.5 million and \$119.4 million, respectively.

The increase in the allowance for loan losses as of September 30, 2010 was due primarily to subsequent increases in historical loss rates as well as migration of loans into more adverse risk rating categories. Due to this increase in reserve factors derived from historic loss rates and migration of loans into adverse risk rating categories, general reserves increased \$30.4 million, or 33.7 percent, to \$120.5 million as of September 30, 2010 as compared to \$90.1 million at December 31, 2009. In addition, qualitative adjustments were increased by 15 basis points for 7 general loan pools of risk-rated loans (real commercial real estate, construction, commercial term unsecured, commercial term T/D secured, commercial line of credit, SBA, international). However, total qualitative reserves decreased \$2.1 million, or 7.2 percent, to \$27.1 million as of September 30, 2010 as compared to \$29.2 million as of December 31, 2009. This was a direct result of the decrease in overall loan volume of \$425.5 million, or 15.1 percent, to \$2.40 billion at September 30, 2010 as compared to \$2.82 billion at December 31, 2009. Despite the decrease in overall loan volume, the higher reserve factors and more adverse loan grading impacted general reserves much more significantly, resulting in the increases noted above.

The total impaired loans increased \$35.3 million, or 17.6 percent, to \$236.1 million as of September 30, 2010 as compared to \$200.7 million at December 31, 2009. Accordingly, specific reserve allocations associated with impaired loans increased

**Table of Contents**

\$3.7 million, or 15.8 percent, to \$26.8 million as of September 30, 2010 as compared to \$23.1 million as of December 31, 2009. As the impairment reserve is mostly derived from shortfalls in collateral dependent loans, the amount of required impairment reserve has been limited due to the charge-offs recorded.

The following table presents a summary of charge-offs by the loan portfolio.

	As of and for the			
	Three Months Ended September 30, 2010		Nine Months Ended September 30, 2009	
	<i>(Dollars in Thousands)</i>			
<b>Charge-offs:</b>				
Real Estate Loans	\$ 2,867	\$ 1,949	\$ 20,684	\$ 8,163
Commercial Term Loans	16,605	13,198	57,031	34,061
SBA Loans	2,734	3,276	9,068	4,273
Commercial Lines of Credit	759	2,612	5,842	4,009
International Loans		9,052	194	15,199
Consumer Loans	239	274	1,218	1,505
<b>Total Charge-offs</b>	<b>23,204</b>	<b>30,362</b>	<b>94,036</b>	<b>67,210</b>
<b>Recoveries:</b>				
Real Estate Loans	1,168		3,033	
Commercial Term Loans	495	164	3,091	1,277
SBA Loans	72	168	559	288
Commercial Lines of Credit	32	116	118	242
International Loans	87	2	425	6
Consumer Loans	46	36	167	112
<b>Total Recoveries</b>	<b>1,900</b>	<b>487</b>	<b>7,393</b>	<b>1,925</b>
<b>Net Charge-offs</b>	<b>\$ 21,304</b>	<b>\$ 29,875</b>	<b>\$ 86,643</b>	<b>\$ 65,285</b>

For the three months ended September 30, 2010, total net charge-offs were \$21.3 million, compared to \$29.9 million for the same period of 2009. During the nine months ended September 30, 2010, total net charge-offs were \$86.6 million, compared to \$65.3 million for the same period of 2009. The bank charged off \$2.5 million and \$15.5 million, resulting from the sale of problem loans during the three and nine months ended September 30, 2010, respectively.

The Bank also recorded in other liabilities an allowance for off-balance sheet exposure, primarily unfunded loan commitments, of \$3.7 million and \$3.9 million as of September 30, 2010 and December 31, 2009, respectively. The Bank closely monitors the borrower's repayment capabilities while funding existing commitments to ensure losses are minimized. Based on management's evaluation and analysis of portfolio credit quality and prevailing economic conditions, we believe these reserves are adequate for losses inherent in the loan portfolio and off-balance sheet exposure as of September 30, 2010 and December 31, 2009.

**Deposits**

The following table shows the composition of deposits by type as of the dates indicated.

	September 30, 2010	December 31, 2009	Increase (Decrease)	
			Amount	Percentage

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

	<i>(Dollars in Thousands)</i>			
Demand Noninterest-Bearing	\$ 559,764	\$ 556,306	\$ 3,458	0.6%
Interest-Bearing:				
Savings	119,824	111,172	8,652	7.8%
Money Market Checking and NOW Accounts	422,564	685,858	(263,294)	(38.4%)
Time Deposits of \$100,000 or More	1,126,760	815,190	311,570	38.2%
Other Time Deposits	298,474	580,801	(282,327)	(48.6%)
<b>Total Deposits</b>	<b>\$ 2,527,386</b>	<b>\$ 2,749,327</b>	<b>\$ (221,941)</b>	<b>(8.1%)</b>

Total deposits decreased \$221.9 million, or 8.1 percent, to \$2.53 billion as of September 30, 2010 from \$2.75 billion as of December 31, 2009. Total time deposits outstanding increased \$29.2 million, or 2.1 percent, to \$1.43 billion as of September 30, 2010 from \$1.40 billion as of December 31, 2009, representing 56.4 percent and 50.8 percent respectively, of total deposits. . Due to the implementation of our liquidity preservation strategy to extend the term structure of deposits under the FDIC's interest rate restriction, we successfully shifted a substantial portion of non-maturity money market deposits to one and

**Table of Contents**

two-year maturity time deposits through Advantage and Diamond Freedom CD products with innovative and flexible features such as call options, penalty-free withdrawals, and additional deposits. To supplement our efforts to maintain adequate liquidity and diversify our funding sources, we utilized Internet rate service providers and raised funds through issuing mostly one-year time deposits to financial institutions in the U.S.

Brokered deposits decreased by \$203.5 million during the nine months ended September 30, 2010. All brokered deposits had matured and the Bank had no brokered deposits as of September 30, 2010. As planned, we reduced the Bank's reliance on wholesale funding and will continue to expand our stabilized deposit base.

On October 3, 2008, the FDIC deposit insurance limit on most deposit accounts was increased from \$100,000 to \$250,000. As of September 30, 2010, time deposits of more than \$250,000 were \$380.2 million.

**Federal Home Loan Bank Advances**

FHLB advances and other borrowings mostly take the form of advances from the FHLB of San Francisco and overnight federal funds. At September 30, 2010, advances from the FHLB were \$153.7 million, a decrease of \$244,000, from the December 31, 2009 balance of \$154.0 million. FHLB advances as of September 30, 2010 with a remaining maturity of less than one year were \$150.0 million, and the weighted-average interest rate thereon was 0.76 percent.

**Junior Subordinated Debentures**

During the first half of 2004, we issued two junior subordinated notes bearing interest at the three-month London InterBank Offered Rate ( LIBOR ) plus 2.90 percent totaling \$61.8 million and one junior subordinated note bearing interest at the three-month LIBOR plus 2.63 percent totaling \$20.6 million. The outstanding subordinated debentures related to these offerings, the proceeds of which were used to finance the purchase of Pacific Union Bank, totaled \$82.4 million as of September 30, 2010 and December 31, 2009. In October 2008, we committed to the FRB that no interest payments on the junior subordinated debentures would be made without the prior written consent of the FRB. Therefore, in order to preserve its capital position, Hanmi Financial's Board of Directors has elected to defer quarterly interest payments on its outstanding junior subordinated debentures until further notice, beginning with the interest payment that was due on January 15, 2009. In addition, we are prohibited from making interest payments on our outstanding junior subordinated debentures under the terms of the Final Order and the Agreement without the prior written consent of the FRB and DFI. Accrued interest payable on junior subordinated debentures amounted to \$6.2 million and \$4.1 million at September 30, 2010 and December 31, 2009, respectively.

**Table of Contents****INTEREST RATE RISK MANAGEMENT**

Interest rate risk indicates our exposure to market interest rate fluctuations. The movement of interest rates directly and inversely affects the economic value of fixed-income assets, which is the present value of future cash flow discounted by the current interest rate; under the same conditions, the higher the current interest rate, the higher the denominator of discounting. Interest rate risk management is intended to decrease or increase the level of our exposure to market interest rates. The level of interest rate risk can be managed through such means as the changing of gap positions and the volume of fixed-income assets. For successful management of interest rate risk, we use various methods to measure existing and future interest rate risk exposures, giving effect to historical attrition rates of core deposits. In addition to regular reports used in business operations, repricing gap analysis, stress testing and simulation modeling are the main measurement techniques used to quantify interest rate risk exposure.

The following table shows the status of our gap position as of September 30, 2010:

	<b>Within Three Months</b>	<b>After Three Months But Within One Year</b>	<b>After One Year But Within Five Years</b>	<b>After Five Years</b>	<b>Non- Interest- Sensitive</b>	<b>Total</b>
<b>ASSETS</b>						
Cash and Due From Banks	\$	\$	\$	\$	\$ 63,455	\$ 63,455
Interest-Bearing Deposits in Other Banks	214,472	4,371				218,843
Investment Securities:						
Fixed Rate	11,053	36,064	119,410	75,756	8,878	251,161
Floating Rate	8,034	24,747	40,360	910	216	74,267
Loans:						
Fixed Rate	120,745	198,936	422,742	33,086		775,509
Floating Rate	1,339,182	42,974	44,462	1,494		1,428,112
Non-Accrual					194,729	194,729
Deferred Loan Fees, Discounts, and Allowance for Loan Losses					(180,122)	(180,122)
Investment in Federal Home Loan Bank Stock and Federal Reserve Bank Stock				35,201		35,201
Other Assets	27,111			7,012	73,227	107,350
<b>Total Assets</b>	<b>\$ 1,720,597</b>	<b>\$ 307,092</b>	<b>\$ 626,974</b>	<b>\$ 153,459</b>	<b>\$ 160,383</b>	<b>\$ 2,968,505</b>

**LIABILITIES AND STOCKHOLDERS EQUITY**



## Liabilities:

## Deposits:

## Demand

Noninterest-Bearing	\$	\$	\$	\$	\$ 559,764	\$ 559,764
Savings	11,875	28,472	58,014	21,463		119,824
Money Market Checking and NOW Accounts	57,989	120,968	171,210	72,397		422,564
Time Deposits:						
Fixed Rate	227,125	664,307	533,684	4		1,425,120
Floating Rate	114					114
Federal Home Loan Bank Advances	150,086	264	3,384			153,734
Other Borrowings	2,558					2,558
Junior Subordinated Debentures	82,406					82,406
Other Liabilities					29,789	29,789
Stockholders' Equity					172,632	172,632

<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 532,153</b>	<b>\$ 814,011</b>	<b>\$ 766,292</b>	<b>\$ 93,864</b>	<b>\$ 762,185</b>	<b>\$ 2,968,505</b>
---	-------------------	-------------------	-------------------	------------------	-------------------	---------------------

Repricing Gap	\$ 1,188,444	\$ (506,919)	\$ (139,318)	\$ 59,595	\$ (601,802)	\$
Cumulative Repricing Gap	\$ 1,188,444	\$ 681,525	\$ 542,207	\$ 601,802	\$	\$
Cumulative Repricing Gap as a Percentage of Total Assets	40.04%	22.96%	18.27%	20.27%		
Cumulative Repricing Gap as a Percentage of Interest-Earning Assets	42.72%	24.50%	19.49%	21.63%		

The repricing gap analysis measures the static timing of repricing risk of assets and liabilities (i.e., a point-in-time analysis measuring the difference between assets maturing or repricing in a period and liabilities maturing or repricing within the same period). Assets are assigned to maturity and repricing categories based on their expected repayment or repricing dates, and liabilities are assigned based on their repricing or maturity dates. Core deposits that have no maturity dates (demand deposits, savings, money market checking and NOW accounts) are assigned to categories based on expected decay rates.

As of September 30, 2010, the cumulative repricing gap for the three-month period was asset-sensitive position and 42.72 percent of interest-earning assets, which increased from 30.97 percent as of December 31, 2009. The increase was caused

**Table of Contents**

primarily by an increase of \$118.9 million in interest-bearing deposits in other banks and \$37.9 million and \$421.4 million decreases in money market and NOW accounts and fixed-rate time deposits, respectively, with maturities or expected to reprice within three months, partially offset by a decrease of \$287.9 million in floating-rate loans with maturities or expected to reprice within three months. The cumulative repricing gap for the twelve-month period was at an asset-sensitive position. The percentage of interest-earning assets increased from 9.61% at December 31, 2009 to 24.50% at September 30, 2010. This increase was caused primarily by an increase of \$120.0 million in interest-bearing deposits in other banks and \$115.8 million and \$498.8 million decreases in money market and NOW accounts and fixed-rate time deposits, respectively, with maturities or expected to reprice within twelve months, partially offset by \$129.6 million and \$259.8 million decreases in fixed-rate and floating-rate loans, respectively, with maturities or expected to reprice within twelve months.

The following table summarizes the status of the cumulative gap position as of the dates indicated.

	Less Than Three Months		Less Than Twelve Months	
	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009
	<i>(Dollars in Thousands)</i>			
Cumulative Repricing Gap	\$1,188,444	\$889,466	\$681,525	\$276,131
Cumulative Repricing Gap as a Percentage of Total Assets	40.04%	28.12%	22.96%	8.73%
Cumulative Repricing Gap as a Percentage of Interest-Earning Assets	42.72%	30.97%	24.50%	9.61%

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings rather than maximizing yield. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

To supplement traditional gap analysis, we perform simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the market value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated). This sensitivity analysis is compared to policy limits, which specify the maximum tolerance level for net interest income exposure over a one-year horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Rate Shock Table		Change in Amount	
	Percentage Changes Net Interest Income	Economic Value of Equity	Net Interest Income	Economic Value of Equity
	<i>(Dollars in Thousands)</i>			
200%	13.90%	(6.13%)	\$15,214	\$(15,866)
100%	6.28%	(3.38%)	\$ 6,876	\$(8,743)
(100%)	(1)	(1)	(1)	(1)
(200%)	(1)	(1)	(1)	(1)

(1) The table above only reflects the impact of upward shocks due to the fact that a downward parallel shock of 100 basis points or more is not possible given that some short-term rates are currently less than one percent.

The estimated sensitivity does not necessarily represent our forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and

timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

**Table of Contents****CAPITAL RESOURCES AND LIQUIDITY*****Capital Resources***

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, the Board continually assesses projected sources and uses of capital and components of capital in conjunction with projected changes in assets and levels of risk. Management considers, among other things, earnings generated from operations, and access to capital from financial markets through the issuance of additional securities, including common stock or notes, to meet our capital needs.

Under the Final Order, the Bank is required to increase its capital and maintain certain regulatory capital ratios prior to certain dates specified in the Final Order. By July 31, 2010, the Bank was required to increase its contributed equity capital by not less than an additional \$100 million, which it was able to do following the successful completion of the registered rights and best efforts offering. The Final Order requires the Bank to maintain a ratio of tangible stockholders' equity to total tangible assets as follows:

<b>Date</b>	<b>Ratio of Tangible Stockholders Equity to Total Tangible Assets</b>
By July 31, 2010	Not Less Than 9.0 Percent
From December 31, 2010 and Until the Final Order is Terminated	Not Less Than 9.5 Percent

If the Bank is not able to maintain the capital ratios identified in the Final Order, it must notify the DFI, and Hanmi Financial and the Bank are required to notify the FRB if their respective capital ratios fall below those set forth in the capital plan to be approved by the FRB. As of September 30, 2010, the Bank had tangible stockholders' equity to total tangible assets ratio of 8.37 percent. Accordingly, we notified the DFI and the FRB of such event.

To comply with the provisions of the Final Order and the Agreement, we entered into a definitive securities purchase agreement with Woori on May 25, 2010 which provides that upon satisfaction of all conditions to closing, we will issue 175 million shares of common stock to Woori at a purchase price per share of \$1.20, for aggregate gross consideration of \$210 million. We are currently awaiting final regulatory approval and cannot provide any assurance that the transactions contemplated by the securities purchase agreement with Woori will be consummated.

Furthermore, on July 27, 2010 we completed a \$120 million registered rights and best efforts offering receiving net proceeds of approximately \$116.8 million. As a result, we satisfied the requirement of the Final Order to increase our equity capital by not less than an additional \$100 million on or before July 31, 2010. We believe that we will need the additional capital from the transaction with Woori (or alternative sources) to provide us with adequate capital resources to support our business, our level of problem assets and our operations. Even if we are successful in completing the transaction with Woori, we may still need to raise additional capital in the future to support our operations. Further, should our asset quality erode and require significant additional provision for credit losses, resulting in consistent net operating losses at Hanmi Bank, our capital levels will decline and we will need to raise capital to satisfy our agreements with the regulators and any future regulatory orders or agreements we may be subject to. Our ability to raise additional capital will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance.

***Liquidity***

Currently, management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet the operating cash needs through December 31, 2010. On August 29, 2008, Hanmi Financial elected to suspend payment of quarterly dividends on our common stock in order to preserve our capital position. In addition, Hanmi Financial has elected to defer quarterly interest payments on its outstanding junior subordinated debentures until further notice, beginning with the interest payment that was due on January 15, 2009. As of September 30, 2010, Hanmi Financial's liquid assets, including amounts deposited with the Bank, totaled \$8.3 million, up from \$3.5 million as of December 31, 2009.

Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originated through its branch platform. In an effort to preserve liquidity, the Bank deployed innovative products, such as Advantage and Diamond Freedom

CDs, during the first nine months of 2010, and utilized Internet rate service providers during the first half of 2010. Through this campaign and the use of Internet rate service providers, the Bank achieved its objectives of maintaining adequate liquidity and reducing its reliance on brokered deposits. Total deposits decreased by \$221.9 million, or 8.1 percent, from \$2.75 billion as of December 31, 2009 to

**Table of Contents**

\$2.53 billion as of September 30, 2010. The decrease was primarily due to a \$203.5 million decrease in brokered deposits. As of September 30, 2010, the Bank had no brokered deposits.

See *Note 11 Liquidity* of Notes to Consolidated Financial Statements (Unaudited) in this Report for further information.

**OFF-BALANCE SHEET ARRANGEMENTS**

For a discussion of off-balance sheet arrangements, see *Note 9 Off-Balance Sheet Commitments* of Notes to Consolidated Financial Statements (Unaudited) in this Report and *Item 1. Business Off-Balance Sheet Commitments* in our Annual Report on Form 10-K for the year ended December 31, 2009.

**CONTRACTUAL OBLIGATIONS**

There have been no material changes to the contractual obligations described in our Annual Report on Form 10-K for the year ended December 31, 2009.

**RECENTLY ISSUED ACCOUNTING STANDARDS**

**FASB ASU 2010-20, *Receivable (Topic 310), Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*** ASU 2010-20 requires new and enhanced disclosures about the credit quality of an entity's financing receivables and its allowance for credit losses. The new and amended disclosure requirements focus on such areas as nonaccrual and past due financing receivables, allowance for credit losses related to financing receivables, impaired loans, credit quality information and modifications. The ASU requires an entity to disaggregate new and existing disclosures based on how it develops its allowance for credit losses and how it manages credit exposures. The guidance is effective for an entity's first annual period that ends on or after December 15, 2010. We are evaluating the impact of adoption of ASU 2010-20 on its disclosures in the consolidated financial statements.

**FASB ASU 2010-18, *Receivable (Topic 310), Effect of a Loan Modification When the Loan Is Part of a Pool That Is Accounted for as a Single Asset*** ASU 2010-18 clarifies that modifications of loans that are accounted for within a pool under Subtopic 310-30 do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. Entities will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. ASU 2010-18 does not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. ASU 2010-01 is effective for interim and annual periods ending on or after July 15, 2010 and is required to be applied prospectively. Adoption of ASU 2010-18 is not expected to have a significant impact on the Company's consolidated financial statements.

**FASB ASC 810, *Consolidations*** FASB ASC 810 amends the guidance related to the consolidation of variable interest entities (VIEs). It requires reporting entities to evaluate former qualifying special-purpose entities (QSPEs) for consolidation, changes the approach to determining a VIE's primary beneficiary from a quantitative assessment to a qualitative assessment designed to identify a controlling financial interest, and increases the frequency of required reassessments to determine whether a company is the primary beneficiary of a VIE. It also clarifies, but does not significantly change, the characteristics that identify a VIE. FASB ASC 810 requires additional year-end and interim disclosures for public and non-public companies that are similar to the disclosures required by FASB ASC 810-10-50. FASB ASC 810 is effective as of the beginning of a company's first fiscal year that begins after November 15, 2009 (January 1, 2010 for calendar year-end companies), and for subsequent interim and annual reporting periods. All QSPEs and entities currently subject to the guidance related to the consolidation of VIEs will need to be reevaluated under the amended consolidation requirements as of the beginning of the first annual reporting period that begins after November 15, 2009. FASB ASC 810 did not have a material effect on our financial condition or results of operations.

**FASB ASC 860, *Transfers and Servicing*** FASB ASC 860 amends the guidance related to the accounting for transfers and servicing of financial assets and extinguishments of liabilities. It eliminates the QSPE concept, creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale, clarifies the derecognition criteria, revises how retained interests are initially measured, and removes the guaranteed mortgage securitization recharacterization provisions. FASB ASC 860 requires additional year-end and interim disclosures for public and nonpublic companies that are similar to the disclosures required by FASB ASC 810-10-50. FASB ASC 860 is effective as of the beginning of a company's first fiscal year that begins after November 15, 2009 (January 1, 2010 for calendar year-end companies), and for subsequent interim and annual reporting periods. FASB ASC 860's disclosure

requirements must be applied to transfers that occurred before and after its effective date. FASB ASC 860 did not have a material effect on our financial condition or results of operations.

**Table of Contents**

**FASB ASU 2010-06, Fair Value Measurements and Disclosures (Topic 820)** ASU 2010-06 adds new requirements for disclosures about transfers into and out of Level 1 and 2 and separate disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. It also clarifies existing fair value disclosures about the level of disaggregation, entities will be required to provide fair value measurement disclosures for each class of assets and liabilities, and about inputs and valuation techniques used to measure fair value. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010. Adoption of ASU 2010-06 did not have a significant impact on our consolidated financial statements.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management* and *Liquidity and Capital Resources* and *Part II, Item 1A Risk Factors*,

**ITEM 4. CONTROLS AND PROCEDURES**

As of September 30, 2010, Hanmi Financial carried out an evaluation, under the supervision and with the participation of Hanmi Financial's management, including Hanmi Financial's Chief Executive Officer and Chief Financial Officer, of the effectiveness of Hanmi Financial's disclosure controls and procedures and internal controls over financial reporting pursuant to Securities and Exchange Commission rules. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Hanmi Financial's disclosure controls and procedures were effective as of the end of the period covered by this report.

During our most recent fiscal quarter ended September 30, 2010, there have been no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

**PART II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

**ITEM 1A. RISK FACTORS**

Together with the other information on the risks we face and our management of risk contained in this report or in our other SEC filings, the following presents significant risks that may affect us. Events or circumstances arising from one or more of these risks could adversely affect our business, financial condition, operating results and prospects, and the value and price of our common stock could decline. The risks identified below are not intended to be a comprehensive list of all risks we face and additional risks that we may currently view as not material may also adversely impact our financial condition, business operations and results of operations.

**Risks Relating to our Business and Ownership of Our Common Stock**

***Our independent registered public accounting firm has expressed substantial doubt about our ability to continue as a going concern.*** Our independent registered public accounting firm in their audit report for fiscal year 2009 has expressed substantial doubt about our ability to continue as a going concern. Continued operations may depend on our ability to comply with the terms of the Final Order and Written Agreement and the financing or other capital required to do so may not be available or may not be available on acceptable terms. Our audited financial statements were prepared under the assumption that we will continue our operations on a going concern basis, which contemplates the realization of assets and the discharge of liabilities in the normal course of business. Our financial statements do not include any adjustments that might be necessary if we are unable to continue as a going concern. If we cannot continue as a going concern, our stockholders will lose some or all of their investment in us.



**Table of Contents**

***Our operations may require us to raise additional capital in the future, but that capital may not be available or may not be on terms acceptable to us when it is needed.*** We are required by federal regulatory authorities to maintain adequate levels of capital to support our operations. As part of the Final Order, the Bank is also required to increase its capital and maintain certain regulatory capital ratios prior to certain dates specified in the Final Order. The Bank is required to maintain a ratio of tangible stockholder's equity to total tangible assets as follows:

<b>Date</b>	<b>Ratio of Tangible Shareholder's Equity to Total Tangible Assets</b>
By July 31, 2010	Not Less Than 9.0 Percent
From December 31, 2010 and Until the Final Order is Terminated	Not Less Than 9.5 Percent

Pursuant to the Written Agreement, we are also required to increase and maintain sufficient capital at the Company and at Hanmi Bank that is satisfactory to the Federal Reserve Bank. We have also committed to the Federal Reserve Bank to adopt a consolidated capital plan to augment and maintain a sufficient capital position. Our existing capital resources may not satisfy our capital requirements for the foreseeable future and may not be sufficient to offset any problem assets. Even if we are successful in completing the transaction with Woori, we may still need to raise additional capital in the future to support our operations. If the transaction with Woori is not consummated, we will need to find alternative sources of capital. Further, should our asset quality erode and require significant additional provision for credit losses, resulting in consistent net operating losses at Hanmi Bank, our capital levels will decline and we will need to raise capital to satisfy our agreements with the regulators and any future regulatory orders or agreements we may be subject to.

Our ability to raise additional capital will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot be certain of our ability to raise additional capital on terms acceptable to us. Inability to raise additional capital when needed, raises substantial doubt about our ability to continue as a going concern. In addition, if we were to raise additional capital through the issuance of additional shares, our stock price could be adversely affected, depending on the terms of any shares we were to issue.

***Based on its capital ratios as of June 30, 2010, Hanmi Bank was subject to various operating restrictions and other limitations under the prompt corrective action regulations and guidelines.*** The total risk-based capital ratio of 7.35 percent as of June 30, 2010 set forth in Hanmi Bank's Call Report filed for the quarter ending June 30, 2010 was below the minimum levels for the relevant capital measures set forth in Section 38 of the Federal Deposit Insurance Act (Prompt Corrective Action), 12 U.S.C. 1831o and Federal Reserve Board Regulations 12 C.F.R. 240 et seq. Pursuant to Section 38 and Federal Reserve Board Regulation H, Hanmi Bank was required to submit a capital restoration plan to the Federal Reserve Bank that must be guaranteed by the Company. Hanmi Bank has taken action to submit the required capital restoration plan. Hanmi Bank is also subject to other restrictions pursuant to Section 38 and Federal Reserve Board Regulation H, including restrictions on dividends, asset growth and expansion through acquisitions, branching or new lines of business and is prohibited from paying certain management fees until its improving capital ratios are deemed satisfactory by its regulators. The Federal Reserve Bank also has the discretion to impose certain other corrective actions pursuant to Section 38 and Regulation H. There can be no assurance that Hanmi Bank's capital ratios will not deteriorate and that Hanmi Bank will not be deemed undercapitalized in the future.

***Hanmi Bank is prohibited from accepting, renewing or rolling over brokered deposits, which could significantly affect its liquidity.*** Based on its capital ratios as of June 30, 2010 the Bank was prohibited from accepting, renewing or rolling over any brokered deposits. Our financial flexibility could be severely constrained if we are unable to renew our wholesale funding or if adequate financing is not available in the future at acceptable rates of interest. We may not have sufficient liquidity to continue to fund new loan originations, and we may need to liquidate loans or other assets unexpectedly in order to repay obligations as they mature. If the Bank were to consider accepting brokered deposits in the future, the inability to obtain regulatory consent to accept or renew brokered deposits could have a material adverse effect on our business, financial condition, results of operations, cash flows and/or future prospects and our

ability to continue as a going concern.

***The Bank is subject to additional regulatory oversight as a result of a formal regulatory enforcement action issued by the Federal Reserve Bank and the California Department of Financial Institutions.*** On November 2, 2009, the members of the Board of Directors of the Bank consented to the issuance of the Final Order from the California Department Financial Institutions. On the same date, we and the Bank entered into the Written Agreement with the Federal Reserve Bank. Under the terms of the Final Order and the Written Agreement, Hanmi Bank is required to implement certain corrective and remedial

**Table of Contents**

measures under strict time frames and we can offer no assurance that Hanmi Bank will be able to meet the deadlines imposed by the regulatory orders or any extensions of those deadlines.

These regulatory actions will remain in effect until modified, terminated, suspended or set aside by the Federal Reserve Bank or the California Department of Financial Institutions, as applicable. Failure to comply with the terms of these regulatory actions within the applicable time frames provided or any extended deadlines could result in additional orders or penalties from the Federal Reserve Bank and the California Department of Financial Institutions, which could include further restrictions on our business, assessment of civil money penalties on us and the Bank, as well as our respective directors, officers and other affiliated parties, termination of deposit insurance, removal of one or more officers and/or directors, the liquidation or other closure of the Bank and our ability to continue as a going concern. Generally, these enforcement actions will be lifted only after subsequent examinations substantiate complete correction of the underlying issues. Therefore they are not expected to be lifted if and when the Woori transaction is consummated.

***We may become subject to additional regulatory restrictions in the event that our regulatory capital levels were to decline.*** Although our total risk-based capital ratio improved at September 30, 2010, we cannot provide any assurance that our total risk-based capital ratio will not decline in the future such that Hanmi Bank may be considered to be undercapitalized for regulatory purposes. If a state member bank, like Hanmi Bank, is classified as undercapitalized, the bank is required to submit a capital restoration plan to the Federal Reserve Bank. Pursuant to Federal Deposit Insurance Corporation Improvement Act, an undercapitalized bank is prohibited from increasing its assets, engaging in a new line of business, acquiring any interest in any company or insured depository institution, or opening or acquiring a new branch office, except under certain circumstances, including the acceptance by the Federal Reserve Bank of a capital restoration plan for the bank.

If a bank is classified as significantly undercapitalized, the Federal Reserve Bank would be required to take one or more prompt corrective actions. These actions would include, among other things, requiring sales of new securities to bolster capital; improvements in management; limits on interest rates paid; prohibitions on transactions with affiliates; termination of certain risky activities and restrictions on compensation paid to executive officers. These actions may also be taken by the Federal Reserve Bank at any time on an undercapitalized bank if it determines those restrictions are necessary. If a bank is classified as critically undercapitalized, in addition to the foregoing restrictions, the Federal Deposit Insurance Corporation Improvement Act prohibits payment on any subordinated debt and requires the bank to be placed into conservatorship or receivership within 90 days, unless the Federal Reserve Bank determines that other action would better achieve the purposes of the Federal Deposit Insurance Corporation Improvement Act regarding prompt corrective action with respect to undercapitalized banks.

Finally, the capital classification of a bank affects the frequency of examinations of the bank, the deposit insurance premiums paid by such bank, and the ability of the bank to engage in certain activities, all of which could have a material adverse effect on our business, financial condition, results of operations, cash flows and/or future prospects and our ability to continue as a going concern.

***The Bank is currently restricted from paying dividends to us and we are restricted from paying dividends to stockholders and from making any payments on our trust preferred securities.*** The primary source of our income from which we pay our obligations and distribute dividends to our stockholders is from the receipt of dividends from Hanmi Bank. The availability of dividends from Hanmi Bank is limited by various statutes and regulations. Hanmi Bank currently has deficit retained earnings and has suffered net losses in 2009 and 2008, largely caused by provision for credit losses and goodwill impairments. As a result, the California Financial Code does not provide authority for Hanmi Bank to declare a dividend to us, with or without Commissioner approval. In addition, Hanmi Bank is prohibited from paying dividends to us unless it receives prior regulatory approval. Furthermore, we agreed that we will not pay any dividends or make any payments on our outstanding \$82.4 million of trust preferred securities or any other capital distributions without the prior written consent of the Federal Reserve Bank. We began to defer interest payment on our trust preferred securities commencing with the interest payment that was due on January 15, 2009. If we defer interest payments for more than 20 consecutive quarters under any of our outstanding trust preferred instruments, then we would be in default under such trust preferred arrangements and the amounts due under the agreements pursuant to which we issued our trust preferred securities would be immediately due and payable.

***Liquidity risk could impair our ability to fund operations and jeopardize our financial condition.*** Liquidity is essential to our business. An inability to raise funds through deposits, including brokered deposits, borrowings, the sale of loans and other sources could have a material adverse effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or adverse regulatory action against us.

**Table of Contents**

For example, the Federal Reserve Bank's lending to Hanmi Bank is limited as provided for in Regulation A (12 C.F.R. 201). Currently, the Federal Reserve Bank will not lend to Hanmi Bank for more than 60 days in any 120 day period and Hanmi Bank must maintain a minimum of \$20.7 million to offset the risk from Hanmi Bank's non-Fedwire activity. In addition, due to continued deterioration in credit and capital, Hanmi Bank's maximum borrowing capacity from the Federal Home Loan Bank has been reduced from 20% of total assets to 15% of total assets and the maximum term has been reduced from 84 to 12 months.

Our ability to acquire deposits or borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry as a whole as a result of the recent turmoil faced by banking organizations in the domestic and worldwide credit markets.

***We may be required to make additional provisions for credit losses and charge off additional loans in the future, which could adversely affect our results of operations and capital levels.*** During the year ended December 31, 2009, we recorded a \$196.4 million provision for credit losses and gross charge-offs of \$125.4 million in loans, offset by recoveries of \$2.8 million. For the year ended December 31, 2009, we recognized net losses of \$122.3 million. For the quarter and nine months ended September 30, 2010, we recorded a \$22.0 million and \$117.5 million provision for credit losses, respectively, and gross charge-offs of \$23.2 and \$94.0 million in loans, offset by recoveries of \$1.9 and \$7.4 million. For the quarter ended September 30, 2010, we recognized net losses of \$14.6 million. For the nine months ended September 30, 2010, we recognized net losses of \$93.3 million. There has been a general slowdown in the economy and in particular, in the housing market in areas of Southern California where a majority of our loan customers are based, along with high unemployment. This slowdown reflects declining prices and excess inventories of homes to be sold, which has contributed to a financial strain on homebuilders and suppliers, as well as an overall decrease in the collateral value of real estate securing loans. As of September 30, 2010, we had \$885.7 million in commercial real estate, construction and residential property loans. Continuing deterioration in the real estate market generally and in the residential property and construction segment in particular, along with high levels of unemployment, could result in additional loan charge-offs and provisions for credit losses in the future, which could have an adverse effect on our net income and capital levels.

***Our allowance for loan losses may not be adequate to cover actual losses.*** A significant source of risk arises from the possibility that we could sustain losses because borrowers, guarantors and related parties may fail to perform in accordance with the terms of their loans. The underwriting and credit monitoring policies and procedures that we have adopted to address this risk may not prevent unexpected losses that could have a material adverse effect on our business, financial condition, results of operations and cash flows. We maintain an allowance for loan losses to provide for loan defaults and non-performance. The allowance is also increased for new loan growth. While we believe that our allowance for loan losses is adequate to cover inherent losses, we cannot assure you that we will not increase the allowance for loan losses further or that our regulators will not require us to increase this allowance.

***Our Southern California business focus and economic conditions in Southern California could adversely affect our operations.*** Hanmi Bank's operations are located primarily in Los Angeles and Orange counties. Because of this geographic concentration, our results depend largely upon economic conditions in these areas. The continued deterioration in economic conditions in Hanmi Bank's market areas, continued high unemployment or a significant natural or man-made disaster in these market areas, could have a material adverse effect on the quality of Hanmi Bank's loan portfolio, the demand for its products and services and on its overall financial condition and results of operations.

***Our concentration in commercial real estate loans located primarily in Southern California could have adverse effects on credit quality.*** As of September 30, 2010, Hanmi Bank's loan portfolio included commercial real estate and construction loans, primarily in Southern California, totaling \$820.0 million, or 34.2 percent of total gross loans. Because of this concentration, a continued deterioration of the Southern California commercial real estate market could exacerbate adverse consequences for Hanmi Bank. Among the factors that could contribute to such a continued decline are general economic conditions in Southern California, interest rates and local market construction and sales activity.

***Our concentration in commercial and industrial loans could have adverse effects on credit quality.*** As of September 30, 2010, Hanmi Bank's loan portfolio included commercial and industrial loans, primarily in Southern California, totaling \$1.46 billion, or 60.8 percent of total gross loans. Because of this concentration, a continued deterioration of the Southern California economy could affect the ability of borrowers, guarantors and related parties to perform in accordance with the terms of their loans, which could have adverse consequences for Hanmi Bank.

***Our concentrations of loans in certain industries could have adverse effects on credit quality.*** As of September 30, 2010, Hanmi Bank's loan portfolio included loans to: 1) lessors of non-residential buildings totaling \$386.4 million, or 16.1% of total gross loans; 2) borrowers in the accommodation industry totaling \$341.8 million, or 14.3 percent of total gross loans; and 3) gas

**Table of Contents**

stations totaling \$301.1 million, or 12.6 percent of total gross loans. Most of these loans are in Southern California. Because of these concentrations of loans in specific industries, a continued deterioration of the Southern California economy overall, and specifically within these industries, could affect the ability of borrowers, guarantors and related parties to perform in accordance with the terms of their loans, which could have material and adverse consequences for Hanmi Bank.

***The Woori investment is subject to conditions to closing and may not close at all.*** The transactions contemplated by the securities purchase agreement with Woori is subject to numerous closing conditions, many of which are outside of our control and might not be fulfilled. The transaction with Woori must be approved by certain governmental agencies, including the Federal Reserve Board, the California Department of Financial Institutions (which has approved Woori's application) and the Korean Financial Services Commission, which could delay or prevent the closing. There can be no assurance that the transaction with Woori will receive the necessary regulatory approvals within a reasonable period of time, if at all. We cannot assure you that the investment by Woori in us will close in the near term or at all. If we fail to consummate the transactions contemplated by the securities purchase agreement and we otherwise fail to raise sufficient capital to satisfy the terms of the Final Order and the Written Agreement, further regulatory action could be taken against us and Hanmi Bank and we may not be able to continue as a going concern. Failure to comply with the terms of the regulatory orders within the applicable time frames provided could result in additional orders or penalties from the Federal Reserve Bank, the Federal Deposit Insurance Corporation and the California Department of Financial Institutions, which could include further restrictions on our business, assessment of civil money penalties on us and Hanmi Bank, as well as our respective directors, officers and other affiliated parties, termination of deposit insurance, removal of one or more officers and/or directors and the liquidation or other closure of Hanmi Bank.

Even if we were to consummate the transactions contemplated by the securities purchase agreement with Woori and are able to raise additional capital through the rights offering and the best efforts public offering, we may still need to raise additional capital in the future and there can be no assurance that we would be able to do so in the amounts required and in a timely manner, or at all. Failure to raise sufficient capital could have a material adverse effect on our business, financial conditions and results of operations and subject us to further regulatory restrictions or penalties.

***Existing stockholders will experience substantial dilution from the best efforts public offering and the Woori investment.*** The Woori investment will involve the issuance of a substantial number of shares of our common stock. If the Woori investment is completed, current stockholders will have less than a majority interest in us. In addition, to the extent existing stockholders did not subscribe for all of the shares offered in the rights offering, we offered the remaining shares to the public. As a result of the sale of such a large number of shares of our common stock, the market price of our common stock could decline and we could experience dilution to earnings and book value.

***In the future we may decide or be required to raise additional funds, which would cause then existing stockholders to experience dilution.*** Even after the completion of the Woori investment and the registered rights and best efforts offerings, we may decide to raise additional funds through public or private debt or equity financings for a number of reasons, including in response to regulatory or other requirements to meet our liquidity and capital needs, to finance our operations and business strategy or for other reasons. If we raise funds by issuing equity securities or instruments that are convertible into equity securities, the percentage ownership of our existing stockholders will further be reduced, the new equity securities may have rights, preferences and privileges superior to those of our common stock, and the market of our common stock could decline.

***Even after the Woori investment, the rights offering and best efforts public offering we may still be subject to continued regulatory scrutiny.*** Even if we complete the Woori investment (following our completion of the rights offering and the best efforts public offering), we cannot assure you whether or when the regulatory agreements and orders we have entered into will be lifted or terminated. Even if they are lifted or terminated in whole or in part, we may still be subject to supervisory enforcement actions that restrict our activities.

***If the Woori investment is completed, we will have a controlling stockholder who will be able to control certain corporate matters.*** If the transactions with Woori are consummated, Woori will control us as it will own in excess of 50% of our common stock. As a result, and subject to compliance with applicable law and our charter documents

(subject to the limitations contained in our securities purchase agreement with Woori), Woori will have voting control of us, and will be able to (i) elect all of the members of our Board of Directors; (ii) adopt amendments to our charter documents; and (iii) subject to the limitations set forth in the securities purchase agreement regarding a cash-out merger, control the vote on any merger, sale of assets or other fundamental corporate transaction of the Company or Hanmi Bank or the issuance of additional equity securities or incurrence of debt, in each case without the approval of our other stockholders. It will also be impossible for a third party, other than Woori, to obtain control of us through purchases of our common stock not beneficially owned or controlled by Woori, which could have a negative impact on our stock price. Furthermore, in pursuing its economic interests, Woori may



**Table of Contents**

make decisions with respect to fundamental corporate transactions that may be different than the decisions of other stockholders.

If the transactions with Woori are consummated, Woori is entitled to nominate five of our seven directors, one of whom would be the Chief Executive Officer of Hanmi Financial. In conjunction therewith, up to five of our directors designated by us may resign to accommodate Woori's contractual rights. The directors identified by Woori shall serve until our next annual meeting of stockholders and until their successors are elected and qualified. So long as Woori holds more than 50% of our outstanding common stock on a fully-diluted basis, it shall have the contractual right to nominate two-thirds of our Board (rounded to the nearest whole number). We have agreed to recommend to our stockholders the election of the Woori nominees. The appointment of the Woori nominees is subject to non-disapproval requirements of the Final Order and the notice requirements of the Written Agreement.

Woori would also then have the ability to sell large amounts of shares of our common stock by causing us to file a registration statement that would allow it to sell shares more easily. In addition, Woori could sell shares of our common stock without registration under certain circumstances, such as in a private transaction. Sales of substantial amounts of our common stock, or the perception that such sales could occur, could adversely affect the market price of our common stock. If Woori were to sell or transfer shares of our common stock as a block, another person or entity could become our controlling stockholder, subject to any required regulatory approvals.

Woori is also subject to regulatory oversight, review and supervisory action (which can include fines or penalties) by Korean banking authorities and U.S. regulatory authorities as a result of its 100% indirect controlling interest in Woori America Bank headquartered in New York. Our business operations and expansion plans could be negatively affected by regulatory concerns or supervisory action in the U.S. and in Korea against Woori and its affiliates. The views of Woori regarding possible new businesses, strategies, acquisitions, divestitures or other initiatives, including compliance and risk management processes, may differ from ours. Additionally, Woori America Bank has branches in California and competes with Hanmi Bank for customers. Woori may take actions with respect to Woori America Bank's business in California or elsewhere that could be disadvantageous to Hanmi Bank and to stockholders of Hanmi Financial other than Woori. If the transaction with Woori are consummated, this may delay or hinder us from pursuing initiatives or cause us to incur additional costs and subject us to additional oversight. Also, to the extent any directors, officers or employees serve us and Woori at the same time that could create or create the appearance of, conflicts of interest.

***If the Woori investment is completed, we would qualify as a controlled company for NASDAQ corporate governance purposes.*** Our common stock is currently listed on the NASDAQ Global Select Market. NASDAQ generally requires a majority of directors to be independent and requires independent director oversight over the nominating and executive compensation functions. However, under the rules applicable to NASDAQ, if another company owns more than 50% of the voting power of a listed company, that company is considered a controlled company and exempt from rules relating to independence of the Board of Directors and the compensation and nominating committees. If the Woori investment is completed, we will be a controlled company because Woori will beneficially own more than 50% of our outstanding voting stock. Accordingly, we would be exempt from certain corporate governance requirements and our stockholders may not have all the protections that these rules are intended to provide.

***Difficult economic and market conditions have adversely affected our industry.*** Dramatic declines in the housing market, with decreasing home prices and increasing delinquencies and foreclosures, have negatively impacted the credit performance of mortgage and construction loans and resulted in significant write-downs of assets by many financial institutions. General downward economic trends, reduced availability of commercial credit and increasing unemployment have negatively impacted the credit performance of commercial and consumer credit, resulting in additional write-downs. Concerns over the stability of the financial markets and the economy have resulted in decreased lending by financial institutions to their customers and to each other. This market turmoil and tightening of credit has led to increased commercial and consumer deficiencies, lack of customer confidence, increased market volatility and widespread reduction in general business activity. Financial institutions have experienced decreased access to deposits and borrowings. The resulting economic pressure on consumers and businesses and the lack of confidence in the financial markets may adversely affect our business, financial condition, results of operations and

stock price. We do not expect that the difficult conditions in the financial markets are likely to improve in the near future. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events:

We potentially face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities.

**Table of Contents**

The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic conditions may adversely affect the accuracy of our estimates, which may, in turn, impact the reliability of the process.

We may be required to pay significantly higher Federal Deposit Insurance Corporation premiums because market developments have significantly depleted the deposit insurance fund of the Federal Deposit Insurance Corporation and reduced the ratio of reserves to insured deposits.

Our liquidity could be negatively impacted by an inability to access the capital markets, unforeseen or extraordinary demands on cash, or regulatory restrictions, which could, among other things, materially and adversely affect our business, results of operations and financial condition and our ability to continue as a going concern.

***If current levels of market disruption and volatility continue or worsen, there can be no assurance that we will not experience an adverse effect, which may be material, on our ability to access capital and on our business, financial condition and results of operations and prospects as a going concern.*** Recent legislative and regulatory initiatives to address difficult market and economic conditions may not stabilize the U.S. banking system. There can be no assurance as to the actual impact regulatory initiatives will have on the financial markets, including the extreme levels of volatility and limited credit availability currently being experienced. The failure of regulatory initiatives to help stabilize the financial markets and a continuation or worsening of current financial market conditions could materially and adversely affect our business, financial condition, results of operations, access to capital and credit or the value of our securities.

***U.S. and international financial markets and economic conditions could adversely affect our liquidity, results of operations and financial condition.*** Global capital markets and economic conditions continue to be adversely affected and the resulting disruption has been particularly acute in the financial sector. Our capital ratios have been adversely affected and the cost and availability of funds may be adversely affected by illiquid credit markets and the demand for our products and services may decline as our borrowers and customers realize the impact of an economic slowdown and recession. In addition, the severity and duration of these adverse conditions is unknown and may exacerbate our exposure to credit risk and adversely affect the ability of borrowers to perform under the terms of their lending arrangements with us. Accordingly, continued turbulence in the U.S. and international markets and economy may adversely affect our liquidity, financial condition, results of operations and profitability.

***Our success depends on our key management.*** Our success depends in large part on our ability to attract key people who are qualified and have knowledge and experience in the banking industry in our markets and to retain those people to successfully implement our business objectives. The unexpected loss of services of one or more of our key personnel or the inability to maintain consistent personnel in management could have a material adverse impact on our business and results of operations.

***Changes in economic conditions could materially hurt our business.*** Our business is directly affected by changes in economic conditions, including finance, legislative and regulatory changes and changes in government monetary and fiscal policies and inflation, all of which are beyond our control. The economic conditions in the markets in which many of our borrowers operate have deteriorated and the levels of loan delinquency and defaults that we experienced were substantially higher than historical levels. If economic conditions continue to deteriorate, it may exacerbate the following consequences:

problem assets and foreclosures may increase;

demand for our products and services may decline;

low cost or non-interest bearing deposits may decrease; and

collateral for loans made by us, especially real estate, may decline in value.

***If a significant number of borrowers, guarantors or related parties fail to perform as required by the terms of their loans, we could sustain losses.*** A significant source of risk arises from the possibility that losses will be sustained because borrowers, guarantors or related parties may fail to perform in accordance with the terms of their loans. We have adopted underwriting and credit monitoring procedures and credit policies, including the establishment and review of the allowance for loan losses, that management believes are appropriate to limit this risk by assessing the likelihood of non-performance, tracking loan performance and diversifying our credit portfolio. These policies and procedures, however, may not prevent unexpected losses that could have a material adverse effect on our financial condition and results of operations. The Bank substantially

**Table of Contents**

increased its provision for credit losses in the first nine months of 2010 and in the years ended December 31 2009, 2008 and 2007, as compared to previous years, as a result of increases in historical loss factors, increased charge-offs and migration of more loans into more adverse risk categories.

***Our loan portfolio is predominantly secured by real estate and thus we have a higher degree of risk from a downturn in our real estate markets.*** A downturn in the real estate markets could hurt our business because many of our loans are secured by real estate. Real estate values and real estate markets are generally affected by changes in national, regional or local economic conditions, fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies and acts of nature, such as earthquakes and national disasters particular to California. Substantially all of our real estate collateral is located in California. If real estate values continue to decline, the value of real estate collateral securing our loans could be significantly reduced. Our ability to recover on defaulted loans by foreclosing and selling the real estate collateral would then be diminished and we would be more likely to suffer material losses on defaulted loans.

***We are exposed to risk of environmental liabilities with respect to properties to which we take title.*** In the course of our business, we may foreclose and take title to real estate, and could be subject to environmental liabilities with respect to these properties. We may be held liable to a governmental entity or to third parties for property damage, personal injury, investigation and clean-up costs incurred by these parties in connection with environmental contamination, or may be required to investigate or clean-up hazardous or toxic substances, or chemical releases at a property. The costs associated with investigation or remediation activities could be substantial. In addition, if we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. If we become subject to significant environmental liabilities, our business, financial condition, results of operations and prospects could be materially and adversely affected.

***Our earnings are affected by changing interest rates.*** Changes in interest rates affect the level of loans, deposits and investments, the credit profile of existing loans, the rates received on loans and securities and the rates paid on deposits and borrowings. Significant fluctuations in interest rates may have a material adverse effect on our financial condition and results of operations. The current historically low interest rate environment caused by the response to the financial market crisis and the global economic recession may affect our operating earnings negatively.

***The impact of the Basel III capital standards on Hanmi Bank and Woori and potential changes or additions to those standards will likely increase our capital requirements.*** On September 12, 2010, the Group of Governors and Heads of Supervision, the oversight body of the Basel Committee, announced agreement on the calibration and phase-in arrangements for a strengthened set of capital requirements, known as Basel III. Basel III increases the minimum Tier 1 common equity ratio to 4.5%, net of regulatory deductions, and introduces a capital conservation buffer of an additional 2.5% of common equity to risk-weighted assets, raising the target minimum common equity ratio to 7%. Basel III increases the minimum Tier 1 capital ratio to 8.5% inclusive of the capital conservation buffer, increases the minimum total capital ratio to 10.5% inclusive of the capital buffer and introduces a countercyclical capital buffer of up to 2.5% of common equity or other fully loss absorbing capital for periods of excess credit growth. Basel III also introduces a non-risk adjusted Tier 1 leverage ratio of 3%, based on a measure of total exposure rather than total assets, and new liquidity standards. The Basel III capital and liquidity standards will be phased in over a multi-year period. The final package of Basel III reforms will be submitted to the Seoul G20 Leaders Summit in November, 2010 for endorsement by G20 leaders, and then will be subject to individual adoption by member nations, including the United States. The Federal Reserve will likely implement changes to the capital adequacy standards applicable to Hanmi Financial and Hanmi Bank in light of Basel III.

***We are subject to government regulations that could limit or restrict our activities, which in turn could adversely affect our operations.*** The financial services industry is subject to extensive federal and state supervision and regulation. Significant new laws, including the recent enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act, changes in existing laws, or repeals of existing laws may cause our results to differ materially from historical and projected performance. Further, federal monetary policy, particularly as implemented through the Federal Reserve Board, significantly affects credit conditions and a material change in these conditions could have a material adverse affect on our financial condition and results of operations.

***Competition may adversely affect our performance.*** The banking and financial services businesses in our market areas are highly competitive. We face competition in attracting deposits, making loans, and attracting and retaining employees. The increasingly competitive environment is a result of changes in regulation, changes in technology and product delivery systems, new competitors in the market, and the pace of consolidation among financial services providers. Our results in the future may be materially and adversely impacted depending upon the nature and level of competition.

**Table of Contents**

***We continually encounter technological change, and we may have fewer resources than many of our competitors to continue to invest in technological improvements.*** The financial services industry is undergoing rapid technological changes, with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success will depend, in part, upon our ability to address the needs of our clients by using technology to provide products and services that will satisfy client demands for convenience, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers.

***We rely on communications, information, operating and financial control systems technology from thirdparty service providers, and we may suffer an interruption in those systems.*** We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology, including our internet banking services and data processing systems. Any failure or interruption of these services or systems or breaches in security of these systems could result in failures or interruptions in our customer relationship management, general ledger, deposit, servicing and/or loan origination systems. The occurrence of any failures or interruptions may require us to identify alternative sources of such services, and we cannot assure you that we could negotiate terms that are as favorable to us, or could obtain services with similar functionality as found in our existing systems without the need to expend substantial resources, if at all.

***Negative publicity could damage our reputation.*** Reputation risk, or the risk to our earnings and capital from negative publicity or public opinion, is inherent in our business. Negative publicity or public opinion could adversely affect our ability to keep and attract customers and expose us to adverse legal and regulatory consequences. Negative public opinion could result from our actual or perceived conduct in any number of activities, including lending practices, corporate governance, regulatory compliance, mergers and acquisitions, and disclosure, sharing or inadequate protection of customer information, and from actions taken by government regulators and community organizations in response to that conduct.

***The price of our common stock may be volatile or may decline.*** The trading price of our common stock may fluctuate widely because of a number of factors, many of which are outside our control. In addition, the stock market is subject to fluctuations in the share prices and trading volumes that affect the market prices of the shares of many companies. These broad market fluctuations could adversely affect the market price of our common stock. Among the factors that could affect our stock price are:

developments relating to the Woori investment;

actual or anticipated quarterly fluctuations in our operating results and financial condition;

changes in revenue or earnings estimates or publication of research reports and recommendations by financial analysts;

failure to meet analysts' revenue or earnings estimates;

speculation in the press or investment community;

strategic actions by us or our competitors, such as acquisitions or restructurings;

actions by institutional stockholders;

fluctuations in the stock price and operating results of our competitors;

general market conditions and, in particular, developments related to market conditions for the financial services industry;

proposed or adopted legislative or regulatory changes or developments;

anticipated or pending investigations, proceedings or litigation that involve or affect us; or

domestic and international economic factors unrelated to our performance.

The stock market and, in particular, the market for financial institution stocks, has experienced significant volatility recently. As a result, the market price of our common stock may be volatile. In addition, the trading volume in our common stock may fluctuate more than usual and cause significant price variations to occur. The trading price of the shares of our common stock and the value of our other securities will depend on many factors, which may change from time to time, including, without limitation, our financial condition, performance, creditworthiness and prospects, future sales of our equity or equity-related securities, and other factors identified above in Forward Looking Statements. Current levels of market



**Table of Contents**

volatility are unprecedented. The capital and credit markets have been experiencing volatility and disruption for more than a year. In recent months, the volatility and disruption has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial strength. A significant decline in our stock price could result in substantial losses for individual stockholders and could lead to costly and disruptive securities litigation and potential delisting from the NASDAQ Stock Market, Inc.

***Your share ownership may be diluted by the issuance of additional shares of our common stock in the future.*** In addition to the substantial dilution you will experience upon the completion of the Woori transaction, your share ownership may be diluted by the issuance of additional shares of our common stock in the future. First, we have adopted a stock option plan that provides for the granting of stock options to our directors, executive officers and other employees. As of September 30, 2010, 3,078,491 shares of our common stock were issuable under options granted in connection with our stock option plans and stock warrants issued in connection with the registered rights and best efforts offerings. In addition, 1,706,642 shares of our common stock are reserved for future issuance to directors, officers and employees under our stock option plan. It is probable that the stock options will be exercised during their respective terms if the fair market value of our common stock exceeds the exercise price of the particular option. If the stock options are exercised, your share ownership will be diluted.

In addition, our Amended and Restated Certificate of Incorporation authorizes the issuance of up to 500,000,000 shares of common stock. Our Amended and Restated Certificate of Incorporation does not provide for preemptive rights to the holders of our common stock. Any authorized but unissued shares are available for issuance by our Board of Directors. As a result, if we issue additional shares of common stock to raise additional capital or for other corporate purposes, you may be unable to maintain your pro rata ownership in the Company.

***Future sales of common stock by existing stockholders may have an adverse impact on the market price of our common stock.*** Sales of a substantial number of shares of our common stock in the public market, or the perception that large sales could occur, including by Woori following completion of the transaction with Woori could cause the market price of our common stock to decline or limit our future ability to raise capital through an offering of equity securities.

***Holders of our junior subordinated debentures have rights that are senior to those of our stockholders.*** As of September 30, 2010, we had outstanding \$82.4 million of trust preferred securities issued by our subsidiary trusts. Payments of the principal and interest on the trust preferred securities are conditionally guaranteed by us. The junior subordinated debentures underlying the trust preferred securities are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures before any dividends can be paid on our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the junior subordinated debentures must be satisfied before any distributions can be made on our common stock. We have the right to defer distributions on the junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no dividends may be paid on our common stock.

***Anti-takeover provisions and state and federal law may limit the ability of another party to acquire us, which could cause our stock price to decline.*** Various provisions of our Amended and Restated Certificate of Incorporation and By-laws could delay or prevent a third-party from acquiring us, even if doing so might be beneficial to our stockholders. These provisions provide for, among other things, supermajority voting approval for certain actions, limitation on large stockholders taking certain actions and the authorization to issue blank check preferred stock by action of the Board of Directors acting alone, thus without obtaining stockholder approval. The Bank Holding Company Act of 1956, as amended, and the Change in Bank Control Act of 1978, as amended, together with federal regulations, require that, depending on the particular circumstances, either Federal Reserve Bank approval must be obtained or notice must be furnished to the Federal Reserve Bank and not disapproved prior to any person or entity acquiring control of a state member bank, such as the Bank. These provisions may prevent a merger or acquisition that would be attractive to stockholders and could limit the price investors would be willing to pay in the future for our common stock.

Subject to the limitations set forth in the securities purchase agreement with Woori regarding a cash-out merger, following the completion of the transaction with Woori, Woori would control the vote on any merger, sale of assets or

other fundamental corporate transaction of the Company or Hanmi Bank or the issuance of additional equity securities or incurrence of debt, in each case without the approval of our other stockholders. It will also be impossible for a third party, other than Woori, to obtain control of us through purchases of our common stock not beneficially owned or controlled by Woori, which could have a negative impact on our stock price. If Woori were to sell or transfer shares of our common stock as a block, another person or entity could become our controlling stockholder, subject to any required regulatory approvals.

**Table of Contents**

***Our ability to use some or all of our net operating loss carryforwards may be impaired.*** There is a significant likelihood that the registered rights and best efforts offerings and/or the Woori investment will cause a reduction in the value of our net operating loss carryforwards ( NOLs ) realizable for income tax purposes. Section 382 of the Internal Revenue Code imposes restrictions on the use of a corporation's NOLs, as well as certain recognized built-in losses and other carryforwards, after an ownership change occurs. A Section 382 ownership change occurs if one or more stockholders or groups of stockholders who own at least 5% of our stock increase their ownership by more than 50 percentage points over their lowest ownership percentage within a rolling three-year period. If an ownership change occurs, Section 382 would impose an annual limit on the amount of pre-change NOLs and other losses we can use to reduce our taxable income generally equal to the product of the total value of our outstanding equity immediately prior to the ownership change and the applicable federal long-term tax-exempt interest rate for the month of the ownership change.

***Implementation of the various provisions of the Dodd-Frank Act may increase our operating costs or otherwise have a material affect on our business, financial condition or results of operations.*** On July 21, 2010 President Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act financial reform legislation. This landmark legislation includes, among other things, (i) the creation of a Financial Services Oversight Counsel to identify emerging systemic risks and improve interagency cooperation; (ii) the elimination of the Office of Thrift Supervision and the transfer of oversight of federally chartered thrift institutions and their holding companies to the Office of the Comptroller of the Currency and the Federal Reserve; (iii) the creation of a Consumer Financial Protection Agency authorized to promulgate and enforce consumer protection regulations relating to financial products that would affect banks and non-bank finance companies; (iv) the establishment of new capital and prudential standards for banks and bank holding companies, including the elimination of the ability to treat trust preferred securities as Tier 1 capital; (v) the termination of investments by the Treasury under the Troubled Assets Relief Program ( TARP ); (vi) enhanced regulation of financial markets, including the derivatives, securitization and mortgage origination markets; (vii) the elimination of certain proprietary trading and private equity investment activities by banks; (viii) the elimination of barriers to de novo interstate branching by banks; (ix) a permanent increase of the previously implemented temporary increase of FDIC deposit insurance to \$250,000; (x) the authorization of interest-bearing transaction accounts and (xi) changes in the calculation of FDIC deposit insurance assessments will be calculated and an increase in the minimum designated reserve ratio for the Deposit Insurance Fund.

Certain provisions of the legislation are not immediately effective or are subject to required studies and implementing regulations. Further, community banks with less than \$10 billion in assets (less than \$15 billion with respect to trust preferred securities) are exempt from certain provisions of the legislation. We cannot predict the how this significant new legislation may be interpreted and enforced nor how implementing regulations and supervisory policies may affect us. There can be no assurance that these or future reforms will not significantly increase our compliance or operating costs or otherwise have a significant impact on our business, financial condition and results of operations.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. (REMOVED AND RESERVED)****ITEM 5. OTHER INFORMATION**

None.

**Table of Contents**

**ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Document</b>
3.1	Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation, as amended to date
10.1	Amendment No. 1 to Securities Purchase Agreement, dated September 30, 2010, between Hanmi Financial Corporation and Woori Finance Holdings Co. Ltd. <sup>(1)</sup>
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<sup>(1)</sup> *Previously filed and incorporated by reference herein from Hanmi Financial's Current Report on Form 8-K on October 1, 2010.*

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**HANMI FINANCIAL CORPORATION**

Date: November 9, 2010

By: /s/ Jay S. Yoo  
Jay S. Yoo  
*President and Chief Executive Officer*

By: /s/ Brian E. Cho  
Brian E. Cho  
*Executive Vice President and Chief Financial Officer*