

CoreSite Realty Corp  
Form S-11/A  
September 01, 2010

**Table of Contents**

**As filed with the Securities and Exchange Commission on September 1, 2010**

**Registration No. 333-166810**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Amendment No. 4  
to**

**Form S-11  
REGISTRATION STATEMENT  
UNDER  
THE SECURITIES ACT OF 1933  
OF SECURITIES OF CERTAIN REAL ESTATE COMPANIES**

**CoreSite Realty Corporation**  
*(Exact name of registrant as specified in governing instruments)*

**1050 17th Street, Suite 800  
Denver, CO 80265  
(866) 777-2673**

*(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)*

**Thomas M. Ray  
President & Chief Executive Officer  
CoreSite Realty Corporation  
1050 17th Street, Suite 800  
Denver, CO 80265  
(866) 777-2673**

*(Name, address, including zip code, and telephone number, including area code, of agent for service)*

***Copies to:***

**Raymond Y. Lin  
Patrick H. Shannon  
Latham & Watkins LLP  
885 Third Avenue  
New York, New York 10022  
(212) 906-1200**

**Edward J. Schneidman  
John P. Berkery  
Mayer Brown LLP  
1675 Broadway  
New York, New York 10019  
(212) 506-2500**

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after this Registration Statement becomes effective.

If any of the Securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act, check the following box:

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If delivery of the prospectus is expected to be made pursuant to Rule 434, check the following box.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

**The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until this Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.**

---

**Table of Contents**

**The information contained in this preliminary prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This preliminary prospectus is not an offer to sell these securities and we are not soliciting offers to buy these securities in any state where the offer or sale is not permitted.**

**SUBJECT TO COMPLETION, DATED SEPTEMBER 1, 2010**

**PROSPECTUS**

**Shares**

**CoreSite Realty Corporation  
Common Stock  
\$ per share**

This is our initial public offering of our common stock. We are selling \_\_\_\_\_ shares of our common stock. We currently expect the initial public offering price to be between \$ \_\_\_\_\_ and \$ \_\_\_\_\_ per share.

We have granted the underwriters an option to purchase up to \_\_\_\_\_ additional shares of common stock to cover over-allotments.

Our common stock has been authorized for listing on the New York Stock Exchange upon completion of this offering under the symbol COR.

We intend to elect to be taxed and to operate in a manner that will allow us to qualify as a real estate investment trust, or REIT, for U.S. federal income tax purposes commencing with our tax year ending December 31, 2010. Shares of our common stock are subject to ownership limitations that are intended to assist us in qualifying and maintaining our qualification as a REIT, including, subject to certain exceptions, a 9.8% ownership limit. See Description of Securities.

**Investing in our common stock involves risks. See Risk Factors beginning on page 18 of this prospectus.**

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

	<b>Per Share</b>	<b>Total</b>
Public Offering Price	\$	\$
Underwriting Discounts and Commissions	\$	\$

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Proceeds to CoreSite (before expenses) \$ \$

The underwriters expect to deliver the shares to purchasers on or about , 2010 through the book-entry facilities of The Depository Trust Company.

*Joint Book-Running Managers*

Citi	BofA Merrill Lynch	RBC Capital Markets
KeyBanc Capital Markets	<i>Lead Managers</i>	Credit Suisse

, 2010

---

**Table of Contents**

---

**TABLE OF CONTENTS**

	<b>Page</b>
<u>Prospectus Summary</u>	1
<u>Summary Historical and Pro Forma Financial Data</u>	15
<u>Risk Factors</u>	18
<u>Forward-Looking Statements</u>	37
<u>Use of Proceeds</u>	38
<u>Dividend Policy</u>	39
<u>Capitalization</u>	43
<u>Dilution</u>	45
<u>Selected Historical and Pro Forma Financial Data</u>	47
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	50
<u>Industry Overview and Market Opportunity</u>	70
<u>Business and Properties</u>	74
<u>Management</u>	106
<u>Certain Relationships and Related Party Transactions</u>	127
<u>Policies with Respect to Certain Activities</u>	131
<u>Structure and Formation of Our Company</u>	135
<u>Description of the Partnership Agreement of CoreSite, L.P.</u>	137
<u>Principal Stockholders</u>	143
<u>Description of Securities</u>	145
<u>Certain Provisions of Maryland Law and of Our Charter and Bylaws</u>	150
<u>Shares Eligible for Future Sale</u>	154
<u>Federal Income Tax Considerations</u>	157
<u>ERISA Considerations</u>	177
<u>Underwriting</u>	178
<u>Legal Matters</u>	184
<u>Experts</u>	184
<u>Change in Independent Registered Accounting Firms</u>	184
<u>Where You Can Find More Information</u>	185
<u>Appendix A: Glossary of Terms</u>	A-1
<u>Appendix B: Citations</u>	B-1
<u>Index to Financial Statements</u>	F-1
<u>EX-1.1</u>	
<u>EX-23.1</u>	
<u>EX-99.6</u>	

**You should rely only on the information contained in this prospectus. We have not authorized anyone to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should not assume that the information in this prospectus is accurate as of any date other than the date on the front cover of this prospectus.**

This prospectus contains third-party estimates and data regarding growth in the Internet and data center industries. This data was obtained from reports by and publications of Tier1 Research, LLC, Cisco Systems, Inc., Nemertes Research and Gartner, Inc. Although we have not independently verified the data and estimates contained in these reports and publications, we believe that this information is reliable. However, there can be no guarantee that the markets discussed in these reports will grow at the estimated rates or at all, and actual results may differ from the projections and estimates contained in these reports. Any failure of the markets to grow at projected rates could have an adverse impact on our business. See Appendix B: Citations for a complete list of these reports and publications.



**Table of Contents**

**[THIS PAGE LEFT INTENTIONALLY BLANK]**

**Table of Contents**

**PROSPECTUS SUMMARY**

*This summary highlights information contained elsewhere in this prospectus. Because this is only a summary, it does not contain all of the information that may be important to you. Before making your investment decision, you should read this entire prospectus and should consider, among other things, the matters set forth under Risk Factors, Management's Discussion and Analysis of Financial Condition and Results of Operations and our unaudited pro forma financial statements and our historical consolidated and combined financial statements and related notes included elsewhere in this prospectus. Unless the context requires otherwise, references in this prospectus to we, our, us and our company refer to CoreSite Realty Corporation, a Maryland corporation, together with its consolidated subsidiaries after giving effect to the Restructuring Transactions described in this prospectus, including CoreSite, L.P., a Delaware limited partnership of which CoreSite Realty Corporation is the sole general partner and which we refer to in this prospectus as our operating partnership and CoreSite Services, Inc., a Delaware corporation, our taxable REIT subsidiary, or TRS. Our promoters are our President, Chief Executive Officer and Director, Thomas M. Ray and CoreSite, L.L.C. References to pro forma revenues, pro forma net loss and pro forma funds from operations refer to our revenues, net loss and funds from operations as described in Summary of Historical and Pro Forma Financial Data and the unaudited pro forma financial statements included elsewhere in this prospectus. Unless otherwise indicated, the information contained in this prospectus is as of June 30, 2010 and assumes that the transactions described under the caption Structure and Formation of Our Company have been consummated. For a list of certain industry terms and sources cited herein, see Appendix A: Glossary of Terms and Appendix B: Citations, respectively.*

**Our Company**

We are an owner, developer and operator of strategically located data centers in some of the largest and fastest growing data center markets in the United States, including Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago and New York City. Our data centers feature advanced power, cooling and security systems, including twenty-four hours a day, seven days a week security staffing, and many are points of dense network interconnection. We are able to satisfy the full spectrum of our customers' data center requirements by providing data center space ranging in size from an entire building or large dedicated suite to a cage or cabinet. We lease our space to a broad and growing customer base ranging from enterprise customers to less space-intensive, more network-centric customers. Our operational flexibility allows us to selectively lease data center space to its highest and best use depending on customer demand, regional economies and property characteristics.

As of June 30, 2010, our property portfolio included 11 operating data center facilities, one data center under construction and one development site, which collectively comprise over 2.0 million net rentable square feet, or NRSF, of which over 1.0 million NRSF is existing data center space. These properties include 277,126 NRSF of space readily available for lease, of which 190,788 NRSF is available for lease as data center space. We expect that our redevelopment and development potential will enable us to accommodate existing and future customer demand and position us to significantly increase our cash flows.

Our data center acquisitions have been historically funded and held through real estate funds affiliated with The Carlyle Group, or Carlyle, a global private equity firm. The first data center in our portfolio was purchased in 2000 and since then we have continued to acquire, redevelop, develop and operate these types of facilities.

**Table of Contents****Our Portfolio**

The following table provides an overview of our properties as of June 30, 2010 after giving effect to the Restructuring Transactions.

Metropolitan Area	Acquisition Date <sup>(5)</sup>	Annualized Rent (\$000) <sup>(6)</sup>	Data Center <sup>(2)</sup>		Operating <sup>(1)</sup> Office and Light-Industrial <sup>(3)</sup>		NRSF Total		Redevelopment and Development NRSF Under Construction <sup>(4)</sup>
			Total	Percent Leased <sup>(7)</sup>	Total	Percent Leased <sup>(7)</sup>	Total <sup>(8)</sup>	Percent Leased <sup>(7)</sup>	
Los Angeles	Aug. 2007	\$ 20,391	156,521	74.1%	7,500	62.2%	164,021	73.6%	
Los Angeles	Oct. 2006	11,044	256,690	91.1	16,622	7.1	273,312	86.0	16,126
San Francisco Bay	Feb. 2000	11,003	84,045	86.5	205,846	77.9	289,891	80.4	
Western Virginia	Dec. 2007	8,838	116,498	70.5	38,350	99.2	154,848	77.6	
San Francisco Bay	Dec. 2006	6,507	71,847	85.7			71,847	85.7	4,829
San Francisco Bay	Feb. 2007	5,950	129,790	74.5	45,283	100.0	175,073	81.1	
San Francisco Bay	Apr. 2007	5,506	118,991	94.0	2,600	57.1	121,591	93.2	25,118
New York	June 2007	3,730	48,404	68.8			48,404	58.8	
Western Virginia	June 2006	1,914	22,137	96.6			22,137	96.6	
Western Virginia	June 2006	1,314	30,176	49.4	1,641	40.2	31,817	49.0	
San Francisco Bay	Feb. 2007	8,820	50,000	100.0			50,000	100.0	
San Francisco Bay	Feb. 2007	678			78,800	74.3	78,800	74.3	
San Francisco Bay	Feb. 2007								50,400
		<b>\$ 85,695</b>	<b>1,085,099</b>	<b>82.4%</b>	<b>396,642</b>	<b>78.2%</b>	<b>1,481,741</b>	<b>81.3%</b>	<b>96,473</b>

\* Indicates properties in which we hold a leasehold interest.

- (1) Represents the square feet at a building under lease as specified in existing customer lease agreements plus management's estimate of space available for lease to customers based on engineers' drawings and other factors, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas. Total NRSF at a given facility includes the total operating NRSF and total redevelopment and development NRSF, but excludes our office space at a facility and our corporate headquarters.
- (2) Represents the NRSF at an operating facility that is currently leased or readily available for lease as data center space. Both leased and available data center NRSF include a customer's proportionate share of the required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.
- (3) Represents the NRSF at an operating facility that is currently leased or readily available for lease as space other than data center space, which is typically space offered for office or light-industrial use.
- (4) Represents vacant space in our portfolio that requires significant capital investment in order to redevelop or develop into data center facilities. Total redevelopment and development NRSF and total operating NRSF represent the total NRSF at a given facility.

- (5) Represents the date a property was acquired by a Carlyle real estate fund or, in the case of a property under lease, the date the initial lease commenced for the property.
- (6) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases. Total abatements for leases in effect as of June 30, 2010 for the 12 months ending June 30, 2011 were \$26,303. On a gross basis, our annualized rent was approximately \$90,792,000 as of June 30, 2010, which reflects the addition of \$5,097,139 in operating expense reimbursements to contractual net rent under modified gross and triple-net leases.
- (7) Includes customer leases in effect as of June 30, 2010. The percent leased is determined based on leased square feet as a proportion of total operating NRSF.
- (8) Represents the NRSF at an operating facility currently leased or readily available for lease. This excludes existing vacant space held for redevelopment or development.
- (9) Reflects NRSF for which substantial activities are ongoing to prepare the property for its intended use following redevelopment or development, as applicable. Of the 96,473 NRSF under construction as of June 30, 2010, 85,434 NRSF was data center space and 11,039 NRSF was ancillary data center support space.
- (10) We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties and, subject to our obtaining a mitigated negative declaration from the City of Santa Clara, we believe that we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at this property. See *Business and Properties Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California*.
- (11) We currently have the ability to develop 50,400 NRSF of data center space at 2972 Stender. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. We are under construction on the currently entitled 50,400 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space. See *Business and Properties Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California*.

## Table of Contents

### **Industry Overview**

Data centers are highly specialized and secure buildings that house networking, storage and communications technology infrastructure, including servers, storage devices, switches, routers and fiber optic transmission equipment. These buildings are designed to provide the power, cooling and network connectivity necessary to efficiently operate this mission-critical IT equipment. This infrastructure requires an uninterruptible power supply, backup generators, cooling equipment, fire suppression systems and physical security. Data centers located at points where many communications networks converge can also function as interconnection hubs where customers are able to connect to multiple networks and exchange traffic with each other.

According to the Cisco Visual Networking Index, global IP traffic, including Internet, non-Internet and mobile data, is expected to quadruple from 2009 to 2014, representing a compound annual growth rate of 34%.<sup>(a)</sup> We believe that the data center industry enjoys strong demand dynamics principally driven by the continued growth of Internet traffic, the corresponding increase in processing and storage equipment and the increased need for network interconnection capabilities. Additionally, companies are increasingly outsourcing their data center needs due to the high cost of operating and maintaining in-house data center facilities, increasing power and cooling requirements for data centers and the growing focus on business and disaster recovery planning.

We believe that sufficiently capitalized operators with space and land available for redevelopment and development, as well as a proven track record and reputation for operating high-quality data center facilities, will enjoy a significant competitive advantage and be best-positioned to accommodate market demand.

### **Our Competitive Strengths**

We believe the following key competitive strengths position us to efficiently scale our business, capitalize on the growing demand for data center space and interconnection services, and thereby grow our cash flow.

***High Quality Data Center Portfolio.*** As of June 30, 2010, our property portfolio included 11 operating data center facilities, one data center under construction and one development site. Much of our data center portfolio has been recently constructed. Specifically, since January 1, 2006, we have redeveloped or developed 620,586 NRSF into data center space, or approximately 57.2% of our current data center portfolio. Based upon our portfolio as of June 30, 2010 and including the completion of the 85,434 NRSF of data center space under construction at that time, 60.3% of our data center portfolio will have been built since January 1, 2006.

***Significant Network Density.*** Many of our data centers are points of dense network interconnection that provide our customers with valuable networking opportunities that help us retain existing customers and attract new ones. We believe that the network connectivity at these data centers provides us with a significant competitive advantage because network-dense facilities offering high levels of connectivity typically take many years to establish. To facilitate access to these networking opportunities, we provide services enabling interconnection among our data center customers including private cross connections and publicly-switched peering services.

***Expansion Capability.*** Our data center facilities currently have 190,788 NRSF of space readily available for lease. We also have the ability to expand our operating data center square footage by approximately 80%, or 865,621 NRSF, by redeveloping 419,371 NRSF of vacant space and developing up to 446,250 NRSF of new data center space on land that we currently own, subject to our obtaining a mitigated negative declaration from the City of Santa Clara. Of this redevelopment and development space, 85,434 NRSF of data center space was under construction as of June 30, 2010. See Business and Properties Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.

**Facilities in Key Markets.** Our portfolio is concentrated in some of the largest and most important U.S. metropolitan markets. As of June 30, 2010, over 70% of our leased operating NRSF, accounting for over 90% of our annualized rent, was located in five of the six North American markets identified by Tier1 Research, LLC as markets of high data center demand.<sup>(b)</sup>

**Table of Contents**

***Diversified Customer Base.*** We have a diverse, global base of over 600 customers, which we believe is a reflection of our strong reputation and proven track record, as well as our customers' trust in our ability to house their mission-critical applications and vital communications technology. As of June 30, 2010, no one customer represented more than 13.5% of our annualized rent and our top ten customers represented 36.7% of our annualized rent. Our diverse customer base spans many industries and includes:

*Global Telecommunications Carriers and Internet Service Providers:* AT&T Inc., British Telecom (BT Group Plc.), China Netcom Group Corp., China Unicom (Hong Kong) Limited, France Telecom SA, Internap Network Services Corp., Japan Telecom Co., Ltd., Korea Telecom Corporation, Singapore Telecom Ltd., Sprint Nextel Corporation, Tata Communications Ltd., Telmex U.S.A., L.L.C. and Verizon Communications Inc;

*Enterprise Companies, Financial and Educational Institutions and Government Agencies:* Computer Science Corporation, the Government of the District of Columbia, Macmillan Inc., Microsoft Corporation, The NASDAQ OMX Group, Inc., NYSE Euronext and the University of Southern California; and

*Media and Content Providers:* Akamai Technologies, Inc., CDNetworks Co. Ltd., DreamWorks Animation SKG, Inc., Facebook, Inc., Google Inc., NBC Universal Inc., Sony Pictures Imageworks Inc. and Warner Brothers Entertainment, Inc.

***Experienced Management Team.*** Our management team has significant experience in the real estate, communications and technology industries. Notably, our Chief Executive Officer, Mr. Thomas M. Ray, has over 22 years of experience in the acquisition, financing and operation of commercial real estate, which includes over 11 years in the data center industry and five years at publicly traded REITs. Additionally, our Chief Financial Officer, Ms. Deedee Beckman, has approximately 16 years of financial experience, including nearly ten years with a publicly traded REIT. Ms. Beckman has indicated to us that for personal reasons she would like to reduce her service to our company to a part-time basis at a reasonable and mutually convenient time. At such future time, Ms. Beckman would voluntarily resign from her position as our Chief Financial Officer. No date has been set for her transition from her current position as Chief Financial Officer, although we have commenced a search to identify a qualified candidate to succeed her in that capacity. Ms. Beckman will continue to serve as our Chief Financial Officer until we find a suitable replacement and, thereafter, for a period of time to assist in the transition process. We and Ms. Beckman have also expressed a mutual desire for her to continue as a permanent part-time employee following this transition. We believe our management team's significant expertise in acquiring, redeveloping, developing and operating efficient data center properties has enabled us to develop a high-quality data center portfolio and offer customer-focused solutions.

***Balance Sheet Positioned to Fund Continued Growth.*** Following completion of this offering, we believe we will be conservatively capitalized with sufficient funds and available capacity to pursue our anticipated redevelopment and development plans. After giving effect to the Restructuring Transactions, the Financing Transactions and the use of proceeds therefrom as described more fully below, as of June 30, 2010, we would have had approximately \$124.9 million in principal amount of total long-term debt outstanding (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions) equal to approximately 12.7% of the undepreciated book value of our total assets. See *The Restructuring Transactions* and *The Financing Transactions*. In addition, we expect to have \$ million of cash available on our balance sheet and the ability to borrow up to an additional \$ million under a new \$110.0 million revolving credit facility, subject to satisfying certain financial tests. We may also incur additional indebtedness to pursue our redevelopment and development plans. Upon completion of this offering, there will be no limits on the amount of indebtedness we may incur other than limits contained in our revolving credit facility, mortgage loans or future agreements that we may enter into or as may be set forth in any policy limiting the amount of indebtedness we may incur adopted by our Board of Directors. See *Policies with Respect to Certain*

Activities Financing Policies and Risk Factors Risks Related to Our Business and Operations Our level of indebtedness and debt service obligations could have adverse effects on our business. We believe this available capital will be sufficient to fund our general corporate needs, including the completion of 85,434 NRSF of data center space under construction as of June 30, 2010 and the



## **Table of Contents**

redevelopment or development of an additional 99,578 NRSF of space prior to December 31, 2011, of which 82,620 NRSF is planned data center space and 16,958 NRSF is ancillary data center support space.

### **Business and Growth Strategies**

Our business objective is to continue growing our position as a provider of strategically located data center space in North America. The key elements of our strategy are as follows:

***Increase Cash Flow of Our In-Place Data Center Space.*** We actively manage and lease our properties to increase cash flow by:

*Increasing Rents.* Approximately 90% of our annualized rent as of June 30, 2010 was derived from data center leases. Additionally, the occupancy rate of our data centers has remained strong with over 81% of our data center operating space under lease as of June 30, 2010 and December 31, 2009. We believe that the average rental rate for our in-place data center leases is substantially below market and that our ability to renew these leases at market rates provides us with an opportunity to increase our cash flows. We renewed approximately 75% of our data center leases that expired during the year ended December 31, 2009, while increasing rents under data center leases renewed or newly-leased during the year. The dollar-weighted average rental rate per NRSF of the leases for our data center space renewed or newly-leased during 2009 was approximately 25% greater than that of the data center leases expiring in the same facilities during the year. We also believe that many of our data center leases that are contractually scheduled to expire during 2010 are at rental rates meaningfully below current market rates. Specifically, the dollar-weighted average rental rate per NRSF of data center leases we renewed or newly-leased in 2009 was over 25% greater than that of the data center leases contractually scheduled to expire in the same facilities during 2010. Additionally, the dollar-weighted average rental rate per NRSF of our data center leases renewed during the six months ended June 30, 2010 was approximately 25% greater than that of the data center leases expiring in the same facilities during that period.

*Leasing up Available Space and Power.* We have the ability to increase both our revenue and our revenue per square foot by leasing additional space and power to new and existing data center customers. As of June 30, 2010, substantially all of our data center facilities offered our customers the ability to increase their square footage under lease as well as the amount of power they use per square foot. In total, our existing data center facilities have 190,788 NRSF of space available for lease. We believe this space, together with available power, enables us to generate incremental revenue within our existing data center footprint without necessitating extensive capital expenditures.

***Capitalize on Embedded Expansion Opportunities.*** Our portfolio includes 419,371 NRSF of vacant space that can be redeveloped into data center space. In addition to our redevelopment space, as of June 30, 2010, our portfolio included a 15.75-acre property housing seven buildings in Santa Clara, California, which we refer to as the Coronado-Stender Business Park. The Coronado-Stender Business Park currently includes:

2901 Coronado, a 50,000 NRSF data center on 3.14 acres, representing the first phase of our development at the Coronado-Stender Business Park, which we completed during the second quarter of 2010. During March 2010, we fully leased this space to a leading online social networking company pursuant to a six-year lease;

2972 Stender, a 50,400 NRSF data center under construction on 3.51 acres, which represents the second phase of our development at the Coronado-Stender Business Park. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would

be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space; and

## **Table of Contents**

the Coronado-Stender Properties, a 9.1 acre development site with five buildings consisting of 78,800 NRSF of office and light-industrial operating space and 50,400 NRSF of vacant space in land held for development, portions of which generate revenue under short-term leases. This development site currently provides us with the ability to develop additional data center space in one of the fastest growing and most important data center markets in North America. We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties and, subject to our obtaining a mitigated negative declaration from the City of Santa Clara, we believe that we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at this property. See *Business and Properties Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California*.

Upon completion of the Restructuring Transactions and the Financing Transactions as described more fully below, we believe that we will have sufficient capital to execute our redevelopment and development plans as demand dictates.

***Selectively Pursue Acquisition Opportunities in New and Existing Markets.*** We intend to seek opportunities to acquire existing or potential data center space in key markets with abundant power and/or dense points of interconnection that will expand our customer base and broaden our geographic footprint. We will also continue to implement our hub-and-spoke strategy that we have successfully deployed in our three largest markets, Los Angeles and the San Francisco Bay and Northern Virginia areas. In these markets, we have extended our data center footprint by connecting our newer facilities, the spokes, to our established data centers, our hubs, which allows our customers leasing space at the spokes to leverage the significant interconnection capabilities of our hubs.

***Leverage Existing Customer Relationships and Reach New Customers.*** Our strong customer and industry relationships, combined with our national footprint and sales force, afford us insight into the size, timing and location of customers planned growth. We have historically been successful in leveraging this market visibility to expand our footprint and customer base in existing and new markets. We intend to continue to strengthen our relationship with existing customers, including the pursuit of build-to-suit opportunities, and to expand and diversify our customer base by targeting growing enterprise customers and segments, such as healthcare, financial services, media and entertainment companies, and local, state and federal governments and agencies.

## **Summary Risk Factors**

An investment in our common stock involves significant risks. You should carefully consider the matters discussed in the section *Risk Factors* beginning on page 18 prior to deciding whether to invest in our common stock. These risks include, but are not limited to, the following:

Our portfolio of properties consists primarily of data centers geographically concentrated in certain markets and any adverse developments in local economic conditions or the demand for data center space in these markets may negatively impact our operating results;

We have experienced significant losses and we cannot assure you that we will achieve profitability;

We face significant competition and may be unable to lease vacant space, renew existing leases or release space as leases expire, which may have a material adverse effect on our business and results of operations;

Our success depends on key personnel whose continued service is not guaranteed and we may not be able to retain or attract knowledgeable, experienced and qualified personnel;

We are continuing to invest in our expansion efforts, but we may not have sufficient customer demand in the future to realize expected returns on these investments;

Any failure of our physical infrastructure or services could lead to significant costs and disruptions that could reduce our revenues, harm our business reputation and have a material adverse effect on our financial results;

## **Table of Contents**

Even if we have additional space available for lease at any one of our data centers, our ability to lease this space to existing or new customers could be constrained by our access to sufficient electrical power;

To fund our growth strategy and refinance our indebtedness, we depend on external sources of capital, which may not be available to us on commercially reasonable terms or at all;

If our properties do not generate sufficient cash flow, we may be required to fund distributions from working capital, borrowings under our new revolving credit facility, proceeds from this offering, the sale of assets or by obtaining other debt or equity financing, pay dividends in the form of taxable stock dividends or reduce expected distributions, any of which could have a material adverse effect on the price of our common stock.

Our expenses may not decrease if our revenue decreases;

Illiquidity of real estate investments, particularly our data centers, could significantly impede our ability to respond to adverse changes in the performance of our properties, which could harm our financial condition;

While the Carlyle real estate funds and their affiliates will not control our company following the completion of this offering, they will own a majority of our operating partnership and have the right initially to nominate two directors, and their interests may differ from or conflict with the interests of our stockholders; and

Failure to qualify as a REIT would have material adverse consequences to us and the value of our stock.

## **The Financing Transactions**

Prior to the completion of this offering, we expect to assume and, in one case, refinance certain loans currently held by the entities contributing the 427 S. LaSalle property, 55 S. Market property and 12100 Sunrise Valley property to our portfolio in connection with the Restructuring Transactions. We expect to obtain lender consent to assume a total of \$40.0 million of debt under three loans secured by our 427 S. LaSalle property. These loans on 427 S. LaSalle mature in March 2011. We have one 12-month option to extend each of these loans to March 2012 and there are no performance tests or conditions outside of our control to exercise these extension options. We also expect to obtain lender consent to assume a \$32.0 million construction loan on our 12100 Sunrise Valley property due June 2013, of which \$24.9 million was outstanding as of June 30, 2010. Concurrently with the completion of this offering, we expect to refinance the existing \$73.0 million of debt secured by the 55 S. Market property with a new \$60.0 million mortgage, which will have a term of not less than two years. We plan to repay the remaining \$13.0 million of the existing loan with the proceeds from this offering. Additionally, concurrently with the completion of this offering, we will enter into a new \$110.0 million revolving credit facility. We refer to these transactions, together with this offering, as the Financing Transactions. See Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources.

## **The Restructuring Transactions**

Immediately prior to the completion of the initial public offering of our common stock, we will enter into a series of transactions with the Carlyle real estate funds or their affiliates to create our new organizational structure. In connection with this restructuring, all of the property and non-cash assets that will be used in the operation of our company's business will be contributed to our operating partnership. While all of these properties and assets have been operated under common management and the CoreSite brand, they have been owned by different entities affiliated with the Carlyle real estate funds since they were initially acquired or developed by the Carlyle real estate funds or their affiliates. Prior to the Restructuring Transactions, each of the properties or leasehold interests that will comprise

our portfolio, as well as the other assets used by us to manage the portfolio, were held in separate partnerships or limited liability companies each of which was formed by one or more of the Carlyle real estate funds or their affiliates for the purpose of acquiring, holding and operating these properties or assets. These partnerships or limited liability companies were held by the applicable real estate fund through one or more holding companies the sole purpose of which was to hold such

**Table of Contents**

interest or to obtain related financing. In order to simplify the organizational structure of our company following our initial public offering, certain of the holding companies will be liquidated or merged prior to the contribution in connection with the Restructuring Transactions. Although our portfolio has been owned by various Carlyle real estate funds or their affiliates, all of our data centers have been managed by our management team.

In the Restructuring Transactions, and prior to the completion of the offering, the Carlyle real estate funds or their affiliates will contribute 100% of their ownership interests in the entities that, directly or indirectly, own or lease all of the properties that comprise our portfolio and all the other non-cash assets used in our business. The aggregate undepreciated book value plus construction in progress of the contributed properties was \$542.8 million as of December 31, 2009. In exchange for this contribution, our operating partnership will issue to the Carlyle real estate funds or their affiliates operating partnership units in the aggregate having a total value of \$ million, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Of these operating partnership units, approximately %, or \$ million in value, will be issued to our Predecessor and %, or \$ million in value, will be issued to the entities contributing our Acquired Properties, in each case, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions).

Concurrently with the completion of this offering, we will use a portion of the cash proceeds to purchase from the Carlyle real estate funds and their affiliates operating partnership units in the aggregate, at a price per unit equal to the initial public offering price per share for our common stock (less underwriting discounts and commissions) for an aggregate purchase price of \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Our Predecessor will sell operating partnership units to us for an aggregate purchase price of \$ , and the entities that contributed our Acquired Properties will sell operating partnership units to us for an aggregate purchase price of \$ , in each case, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). We will also purchase an additional newly-issued operating partnership units from our operating partnership for \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Following our purchase of the units from the Carlyle real estate funds and their affiliates and the newly-issued operating partnership units from our operating partnership, we will own % of the operating partnership units then outstanding.

Upon completion of this offering, the Carlyle real estate funds and their affiliates will have received aggregate consideration with a value of \$ million, consisting of \$ million in cash and \$ million in operating partnership units. Following our purchase of these units, the Carlyle real estate funds or their affiliates will have an aggregate beneficial ownership interest in our operating partnership of approximately %, which, if exchanged for our common stock, would represent an approximately % interest in our common stock, with % being held by our Predecessor and % being held by the entities contributing our Acquired Properties. In the event that the underwriters of the offering exercise their over-allotment option in full, we will purchase from the Carlyle real estate funds or their affiliates an aggregate of of these operating partnership units for an aggregate purchase price of \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions), and we will purchase from our operating partnership an additional newly-issued operating partnership units for \$ , at the same price per unit. Following such purchases, we and the Carlyle real estate funds and their affiliates would own % and % of the operating partnership units then outstanding, respectively.

The Restructuring Transactions are being undertaken in manner described, instead of simply causing the operating partnership to deliver a combination of cash and operating partnership units to the Carlyle real estate funds or their affiliates in exchange for their contributions to our operating partnership because prior to the completion of this offering, neither we nor our operating partnership will have cash available to fund such a transaction. As a result, we determined that undertaking the Restructuring Transactions in the manner described is the simplest and most direct way to accomplish our desired post-offering structure.

Additionally, concurrently with the completion of this offering, we will issue \_\_\_\_\_ shares to certain members of our management and our operating partnership will issue \_\_\_\_\_ operating partnership units to



**Table of Contents**

certain other members of our management, in each case, in exchange for previously issued profits interests under our profits interest incentive program, or PIP. All previously issued profits interest awards under the PIP will be exchanged for operating partnership units or shares of our common stock in connection with the completion of the Restructuring Transactions and our initial public offering. Following the completion of our initial public offering, all future equity incentive awards will be granted under our 2010 Equity Incentive Plan. See Management Executive Officer Compensation Compensation Discussion and Analysis Elements of 2009 Compensation.

As a result of the Restructuring Transactions, after the completion of this offering, substantially all of our assets will be held by, and our operations conducted through, CoreSite, L.P. and its subsidiaries. We intend to elect to be taxed and to operate in a manner that will allow us to qualify as a REIT for federal income tax purposes beginning with our tax year ending December 31, 2010. Substantially all of our interconnection services will be provided by CoreSite Services, Inc., our taxable REIT subsidiary, a wholly owned subsidiary of our operating partnership. We will control CoreSite, L.P. as general partner and as the owner of approximately % of the interests in our operating partnership. Our primary asset will be our general and limited partner interests in our operating partnership.

**Our Structure**

The following diagram summarizes our ownership structure upon completion of this offering and the completion of the Restructuring Transactions (assuming no exercise by the underwriters of their over-allotment option). Our operating partnership will indirectly own 100% of the various properties depicted below.

- (1) Reflects the issuance of shares of our common stock to employees (none of whom are executive officers) concurrently with the completion of this offering in exchange for profits interests previously granted under our profits interest incentive plan. Also reflects awards of shares of restricted stock in the aggregate under our 2010 Equity Incentive

## **Table of Contents**

Plan to each of our executive officers and other employees in connection with the completion of this offering, based on an initial public offering price of \$      per share, the midpoint of the range set forth on the cover of this prospectus.

- (2) Reflects the purchase by us of      operating partnership units from our operating partnership and      operating partnership units from the Carlyle real estate funds and their affiliates concurrently with the completion of this offering and the Restructuring Transactions.
- (3) Reflects      operating partnership units acquired by the Carlyle real estate funds and their affiliates in consideration of the contributions by such entities to our operating partnership in the Restructuring Transactions after giving effect to our purchase of      of such operating partnership units as described in note (2) concurrently with the completion of this offering.
- (4) Reflects      operating partnership units issued to each of our executive officers (other than Messrs. Ray, Bair, Price and Sistek) and      operating partnership units issued to employees (none of whom are executive officers), in each case, in exchange for profits interests previously granted under our profits interest incentive plan concurrently with the completion of this offering.

## **Material Benefits to Related Parties**

Upon completion of this offering and the Restructuring Transactions, the Carlyle real estate funds or their affiliates, our executive officers and members of our Board of Directors will receive material financial and other benefits, as described below. For a more detailed discussion of these benefits see Management and Certain Relationships and Related Party Transactions.

### ***Partnership Agreement***

Concurrently with the completion of this offering, we will enter into a partnership agreement with the various limited partners of our operating partnership, of which we will be the general partner. Upon completion of this offering and the Restructuring Transactions, the Carlyle real estate funds or their affiliates, will have an aggregate beneficial ownership interest in our operating partnership of approximately      % which, if exchanged for our common stock, would represent an approximate      % interest in our common stock. The operating partnership agreement will initially grant the Carlyle real estate funds or their affiliates that are contributing properties to our operating partnership the right to nominate two of the seven directors to our Board of Directors. Pursuant to the operating partnership agreement, the Carlyle real estate funds or their affiliates will only be entitled to nominate one director once the number of shares of common stock held by them collectively (assuming all operating partnership units are exchanged into common stock) falls below 50% and shall have no right to nominate directors below a 10% ownership threshold. See Description of the Partnership Agreement of CoreSite, L.P.

### ***Employment Agreement with Thomas M. Ray***

On August 1, 2010, Thomas M. Ray, a member of our Board of Directors, and formerly a managing director of The Carlyle Group, resigned from his position at Carlyle and entered into an employment agreement with us to serve exclusively as our President and Chief Executive Officer. Mr. Ray's compensation and the salary of his executive assistant have historically been paid by an affiliate of The Carlyle Group. However, we paid an affiliate of The Carlyle Group \$575,000 as partial reimbursement for related services rendered to us by Mr. Ray and his executive assistant during the year ended December 31, 2009 and have paid \$287,500 as partial reimbursement for such services during the six months ended June 30, 2010.

***Director Compensation***

Upon completion of the offering, each of our directors, other than Thomas M. Ray and those directors nominated by the Carlyle real estate funds or their affiliates, will receive, as compensation for their services, restricted stock units relating to our common stock, options and other cash compensation as set forth in Management Compensation of Directors.

***Registration Rights***

The Carlyle real estate funds or their affiliates will receive registration rights with respect to shares of our common stock that may be issued to them upon the redemption of operating partnership units. See Shares Eligible for Future Sale Registration Rights Agreement.

## **Table of Contents**

### ***Indemnification Agreements***

Effective upon completion of this offering, we will enter into an indemnification agreement with each of our executive officers and directors as described in Management Limitation of Liability and Indemnification.

### ***Tax Protection Agreements***

We have agreed with each of the Carlyle real estate funds or their affiliates, which have directly or indirectly contributed their interests in the properties in our portfolio to our operating partnership, that if we directly or indirectly sell, convey, transfer or otherwise dispose of all or any portion of these interests in a taxable transaction, we will make an interest-free loan to the contributors in an amount equal to the contributor's tax liabilities, based on an assumed tax rate. Any such loan would be repayable out of the after-tax proceeds (based on an assumed tax rate) of any distribution from the operating partnership to, or any sale of operating partnership units (or common stock issued by us in exchange for such units) by, the recipient of such loan, and would be non-recourse to the borrower other than with respect to such proceeds. These tax protection provisions apply for a period expiring on the earlier of (i) the seventh anniversary of the completion of this offering and (ii) the date on which these contributors (or certain transferees) dispose in certain taxable transactions of 90% of the operating partnership units that were issued to them in connection with the contribution of these properties. See Certain Relationships and Related Party Transactions Tax Protection Agreement.

### **Letters of Credit**

Affiliates of The Carlyle Group caused \$19.9 million of letters of credit to be issued under certain of their credit facilities to guarantee payments under mortgages, lease commitments, payments to vendors and construction redevelopment at certain properties in our portfolio. At the completion of the Financing Transactions, these letters of credit will be cancelled.

### **Distribution Policy and Payment of Distributions**

We intend to pay regular quarterly dividends to our stockholders, beginning with a dividend for the period commencing on the completion of this offering and ending on \_\_\_\_\_, \_\_\_\_\_.

To obtain the favorable tax treatment associated with our qualification as a REIT, commencing with our taxable year ending on December 31, 2010, we will be required to distribute to our stockholders at least 90% of our net taxable income (excluding net capital gains) each year. To the extent that we distribute at least 90% but less than 100% of our net taxable income, we will be subject to tax at ordinary corporate tax rates on the retained portion. As such, commencing with our taxable year ending on December 31, 2010, we intend to distribute to our stockholders each year all or substantially all of our REIT net taxable income. We will not have any substantial REIT net taxable income prior to the closing of this offering. The actual amount, timing and frequency of distributions will be determined by our Board of Directors based upon a variety of factors deemed relevant by our directors, including our results of operations and our debt service obligations. See Dividend Policy.

### **Restrictions on Transfer**

Under the partnership agreement of our operating partnership, holders of operating partnership units will not have the right to tender their units for redemption prior to the first anniversary of the completion of this offering. In addition, subject to certain exceptions, we, our operating partnership and our officers and directors have agreed that for a period of 180 days from the date of this prospectus, and the Carlyle real estate funds or their affiliates that are contributing properties to our operating partnership have agreed for a period of 365 days from the date of this prospectus, that we

and they will not, without the prior written consent of the joint book-running managers in this offering, sell, transfer, dispose of, or enter into any transaction that is designed to transfer the economic ownership of, any shares of our common stock, operating partnership units or any other securities that are convertible into or exchangeable for our common stock. See Underwriting.

**Table of Contents**

The foregoing restrictions will not apply to our purchase of operating partnership units from the Carlyle real estate funds or their affiliates in connection with the Restructuring Transactions.

**Conflicts of Interest**

Following completion of this offering, there will be conflicts of interest with respect to certain transactions between the holders of operating partnership units and our stockholders. In particular, the consummation of certain business combinations, the sale of any properties or a reduction of indebtedness may have different tax consequences to holders of operating partnership units as compared to holders of our common stock, which could make those transactions more or less desirable to the holders of such units. For more information regarding these conflicts of interests, see **Certain Relationships and Related Party Transactions** and **Policies with Respect to Certain Activities**.

**Restrictions on Ownership of our Stock**

Due to limitations on the concentration of ownership of REIT stock imposed by the Internal Revenue Code of 1986, as amended, or the Code, our charter generally prohibits any person or entity (other than a person who or entity that has been granted an exception as described below) from actually or constructively owning more than 9.8% (by value or by number of shares, whichever is more restrictive) of our common stock or more than 9.8% (by value) of our capital stock. We refer to these restrictions as the ownership limits. Our charter permits our Board of Directors to make certain exceptions to these ownership limits, unless it would cause us to fail to qualify as a REIT. We expect that our Board of Directors will grant some or all of the Carlyle real estate funds or their affiliates exceptions from the ownership limits applicable to other holders of our common stock.

**Corporate Information**

We formed CoreSite Realty Corporation as a Maryland corporation on February 17, 2010, with perpetual existence. We elected to be treated as an S corporation for federal income tax purposes effective as of the date of our incorporation. We will terminate our S corporate status shortly before completion of this offering (ending the S corporation tax year) and intend to qualify as a REIT for federal income tax purposes commencing with our taxable year ending on December 31, 2010. Our corporate offices are located at 1050 17th Street, Suite 800, Denver, CO 80265. Our telephone number is (866) 777-2673. Our website is [www.coresite.com](http://www.coresite.com). The information contained on, or accessible through, our website is not incorporated by reference into this prospectus and should not be considered a part of this prospectus.

**Table of Contents**

**THE OFFERING**

Common stock offered by us	shares
Common stock to be outstanding after the offering	shares <sup>(x)</sup>
Common stock and operating partnership units to be outstanding after the offering	shares and operating partnership units <sup>(x)(y)</sup>
Option to purchase additional shares	We have granted the underwriters an option exercisable for 30 days after the date of this prospectus to purchase, from time to time, in whole or in part, up to additional shares of our common stock from us at the public offering price less underwriting discounts and commissions to cover over-allotments.
Use of proceeds	Based on an assumed initial public offering price of \$ per share, which is the midpoint of the range set forth on the cover of this prospectus, we estimate that we will receive net proceeds from this offering of approximately \$ million after deducting underwriting discounts and commissions and offering expenses payable by us. We estimate that we will receive aggregate net proceeds from this offering of \$ million. We intend to use the proceeds from the offering (i) to repay approximately \$ million of indebtedness, including related fees and expenses; (ii) to purchase operating partnership units from our operating partnership; (iii) to purchase operating partnership units from the Carlyle real estate funds or their affiliates that are contributing properties to our operating partnership and (iv) for related transaction expenses. Our operating partnership intends to use the cash received from our purchase of its operating partnership units to redevelop and develop additional data center space and for general corporate purposes. See Use of Proceeds.
Distribution policy	To obtain the favorable tax treatment associated with our qualification as a REIT, commencing with our taxable year ending on December 31, 2010, we will be required to distribute to our stockholders at least 90% of our net taxable income (excluding capital gains) each year. To the extent that we distribute at least 90% but less than 100% of our net taxable income, we will be subject to tax at ordinary corporate tax rates on the retained portion. As such, commencing with our taxable year ending on December 31, 2010, we intend to generally distribute to our stockholders each year on a regular quarterly basis all or substantially all of our REIT net taxable income. Any payment of cash dividends on our common stock in the future will be at the discretion of our Board of Directors and will depend upon our results of operations, economic conditions and other factors deemed relevant by our Board of Directors. See Dividend Policy.
Proposed New York Stock Exchange symbol	Our common stock has been authorized for listing on the New York Stock Exchange, or NYSE, following the completion of this offering under the symbol COR.





**Table of Contents**

**SUMMARY HISTORICAL AND PRO FORMA FINANCIAL DATA**

The following table sets forth summary selected financial data on a historical basis for our accounting predecessor, or our Predecessor. Our Predecessor is comprised of the real estate activities and interconnection services of four of our operating properties, 1656 McCarthy, 32 Avenue of the Americas, 12100 Sunrise Valley and 70 Innerbelt, as well as the Coronado-Stender Business Park, all wholly owned by CRP Fund V Holdings, LLC. As part of our Restructuring Transactions, we will acquire other data center properties and buildings housing office and other space under common management, which we refer to in this prospectus as our Acquired Properties. Our Acquired Properties include our continuing real estate operations at 55 S. Market, One Wilshire, 1275 K Street, 900 N. Alameda, 427 S. LaSalle and 2115 NW 22nd Street, as well as 1050 17th Street, a property we lease for our corporate headquarters, which does not generate operating revenue. For accounting purposes, our Predecessor is considered to be the acquiring entity in the Restructuring Transactions and, accordingly, the acquisition of our Acquired Properties will be recorded at fair value. For more information regarding the Restructuring Transactions, please see Structure and Formation of Our Company.

The summary historical financial information as of December 31, 2009 and 2008 and for each of the years ended December 31, 2009, 2008 and 2007 has been derived from our Predecessor's audited financial statements included elsewhere in this prospectus. The summary historical financial data as of June 30, 2010 and for each of the six months ended June 30, 2010 and 2009 has been derived from our Predecessor's unaudited financial statements included elsewhere in this prospectus. In the opinion of the management of our company, the unaudited interim financial information included herein includes any adjustments (consisting of only normal recurring adjustments) necessary to present fairly the information set forth herein.

The unaudited pro forma condensed consolidated financial data for the year ended December 31, 2009 and the six months ended June 30, 2010 are presented as if the Restructuring Transactions and Financing Transactions had all occurred on June 30, 2010 for the pro forma condensed consolidated balance sheet data and as of January 1, 2009 for the pro forma condensed consolidated statement of operations data. Our pro forma condensed consolidated financial information is not necessarily indicative of what our actual financial position and results of operations would have been as of the date and for the periods indicated, nor does it purport to represent our future financial position or results of operations.

You should read the following summary selected financial data in conjunction with our pro forma financial statements, our Predecessor's historical consolidated and combined financial statements and the related notes thereto, and our Acquired Properties' historical combined financial statements and the related notes thereto, along with Management's Discussion and Analysis of Financial Condition and Results of Operations, which are included elsewhere in this prospectus.

**Table of Contents**

	Six Months Ended June 30,			Year Ended December 31,			
	Pro Forma		Historical	Pro Forma		Historical Predecessor	
	Consolidated	Predecessor	Predecessor	Consolidated	Predecessor	Predecessor	Predecessor
	2010	2010	2009	2009	2009	2008	2007
	(In thousands, except per share data)			(In thousands, except per share data)			
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Statement of Operations Data</b>							
Operating revenues	\$ 66,567	\$ 21,419	\$ 12,362	\$ 114,011	\$ 28,831	\$ 15,581	\$ 10,349
Operating expenses:							
Property operating and maintenance	20,742	8,465	6,586	37,466	13,954	11,258	4,451
Management fees to related party		2,295	914		2,244	1,523	363
Real estate taxes and insurance	2,836	812	903	5,730	1,787	2,125	1,015
Depreciation and amortization	18,661	6,948	5,279	41,330	11,193	7,966	3,528
Sales and marketing	1,178	59	63	2,650	135	170	60
General and administrative	12,308	501	633	22,042	1,401	1,325	267
Rent expense	9,411	1,389	1,438	19,206	2,816	2,624	509
Total operating expenses	65,136	20,469	15,816	128,424	33,530	26,991	10,193
Operating income (loss)	1,431	950	(3,454)	(14,413)	(4,699)	(11,410)	156
Other income and expense							
Interest income	4		2	79	3	17	38
Interest expense	(3,841)	(911)	(1,178)	(7,460)	(2,343)	(2,495)	(2,123)
Gain on sale of real estate							4,500
Net income (loss)	(2,406)	39	(4,630)	(21,794)	(7,039)	(13,888)	2,571
Net loss attributable to redeemable noncontrolling interests in operating partnership	(1,521)			(13,774)			
Net income (loss) attributable to controlling interests	\$ (885)	\$ 39	\$ (4,630)	\$ (8,020)	\$ (7,039)	\$ (13,888)	\$ 2,571

Pro forma  
(earning/loss) per  
share basic and diluted \$

\$

Pro forma weighted  
average common shares  
- basic and diluted

	As of June 30,		As of December 31,		
	Pro Forma Consolidated 2010 (In thousands) (Unaudited)	Historical Predecessor 2010 (In thousands) (Unaudited)	2009	2008 (In thousands)	2007 (Unaudited)
<b>Balance Sheet Data</b>					
Net investments in real estate	\$ 632,848	\$ 250,838	\$ 218,055	\$ 197,493	\$ 151,044
Total assets	960,896	275,896	239,420	213,846	164,762
Mortgages payable	122,919	72,054	62,387	52,530	44,332
Redeemable noncontrolling interests in operating partnership	499,766				
Stockholders and members equity	289,669	188,450	162,338	149,103	107,228

**Table of Contents**

We consider funds from operations, or FFO, to be a supplemental measure of our performance, which should be considered along with, but not as an alternative to, net income or cash provided by operating activities as a measure of our operating performance. We calculate FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT. FFO represents net income (loss) (computed in accordance with U.S. generally accepted accounting principles, or GAAP), excluding gains (or losses) from sales of property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures.

Our management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs.

We offer this measure because we recognize that FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. FFO is a non-GAAP measure and should not be considered a measure of liquidity, an alternative to net income, cash provided by operating activities or any other performance measure determined in accordance with GAAP, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions. In addition, our calculations of FFO are not necessarily comparable to FFO as calculated by other REITs that do not use the same definition or implementation guidelines or interpret the standards differently from us. Investors in our securities should not rely on these measures as a substitute for any GAAP measure, including net income (loss).

The following table is a reconciliation of our pro forma net income (loss) to FFO:

	Six Months Ended June 30,			Year Ended December 31,				
	Pro Forma		Historical	Pro Forma		Historical Predecessor		
	Consolidated	2010	2010	Consolidated	2009	2009	2008	2007
	2010	(In thousands)		2009	(In thousands)			
		(Unaudited)			(Unaudited)			
<b>Funds from Operations</b>								
Net income (loss)	\$ (2,406)	\$ 39	\$ (4,630)	\$ (21,794)	\$ (7,039)	\$ (13,888)	\$ 2,571	
Real estate depreciation and amortization	18,488	6,948	5,279	40,985	11,193	7,966	3,528	
Gain on sale of real estate								(4,500)
<b>FFO</b>	<b>\$ 16,082</b>	<b>\$ 6,987</b>	<b>\$ 649</b>	<b>\$ 19,191</b>	<b>\$ 4,154</b>	<b>\$ (5,922)</b>	<b>\$ 1,599</b>	



**Table of Contents**

**RISK FACTORS**

*Investment in our common stock involves risks. In addition to other information contained in this prospectus, you should carefully consider the following risk factors before acquiring shares of our common stock offered by this prospectus. The occurrence of any of the following risks might cause you to lose all or a part of your investment. Some statements in this prospectus, including statements in the following risk factors, constitute forward looking statements. Please refer to the section entitled *Forward-Looking Statements*.*

**Risks Related to Our Business and Operations**

**Our portfolio of properties consists primarily of data centers geographically concentrated in certain markets and any adverse developments in local economic conditions or the demand for data center space in these markets may negatively impact our operating results.**

Our portfolio of properties consists primarily of data centers geographically concentrated in Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago, Boston, New York City and Miami. These markets comprised 36.7%, 31.5%, 12.5%, 7.0%, 6.4%, 4.4% and 1.5%, respectively, of our annualized rent as of June 30, 2010. As such, we are susceptible to local economic conditions and the supply of and demand for data center space in these markets. If there is a downturn in the economy or an oversupply of or decrease in demand for data centers in these markets, our business could be materially adversely affected to a greater extent than if we owned a real estate portfolio that was more diversified in terms of both geography and industry focus.

**We have experienced significant losses and we cannot assure you that we will achieve profitability.**

For fiscal years 2008 and 2009, our Predecessor on a consolidated and combined basis had net losses of \$13.9 million and \$7.0 million, respectively. For the six months ended June 30, 2010 our Predecessor had a net income of less than \$0.1 million. For the last three fiscal years, the Acquired Properties on a combined basis were only profitable during the six months ended June 30, 2010 and 2009 and for the year ended December 31, 2009, with net income of \$4.8 million, \$2.7 million and \$4.9 million, respectively, and net losses of \$7.4 million and \$3.7 million for years ended December 31, 2008 and 2007, respectively. On a pro forma condensed consolidated basis, our Predecessor and the Acquired Properties collectively had net loss of \$21.8 million and \$2.4 million, respectively for the year ended December 31, 2009 and the six months ended June 30, 2010, respectively. Our ability to achieve profitability is dependent upon a number of risks and uncertainties, many of which are beyond our control. We cannot assure you that we will be successful in executing our business strategy and become profitable and our failure to do so could have a material adverse effect on the price of our common stock and our ability to satisfy our obligations, including making payments on our indebtedness. Even if we achieve profitability, given the competitive nature of the industry in which we operate, we may not be able to sustain or increase profitability on a quarterly or annual basis.

**We face significant competition and may be unable to lease vacant space, renew existing leases or re-lease space as leases expire, which may have a material adverse effect on our business and results of operations.**

We compete with numerous developers, owners and operators of technology-related real estate and data centers, many of which own properties similar to ours in the same markets, including Digital Realty Trust, Inc., Dupont Fabros Technology, Inc., 365 Main Inc., Equinix, Inc., Terremark Worldwide, Inc., Savvis, Inc. and Telx Group, Inc. In addition, we may face competition from new entrants into the data center market. Some of our competitors have significant advantages over us, including greater name recognition, longer operating histories, lower operating costs, pre-existing relationships with current or potential customers, greater financial, marketing and other resources, and

access to less expensive power. These advantages could allow our competitors to respond more quickly to strategic opportunities or changes in our industries or markets. If our competitors offer data center space that our existing or potential customers perceive to be superior to ours based on numerous factors, including power, security considerations, location or network connectivity, or if they offer rental rates below our or current market rates, we may lose existing or potential customers, incur costs to improve our properties or be forced reduce our rental rates. This risk is compounded by the fact that a significant percentage of our customer leases expire every year. For example, as of June 30, 2010, leases representing 14.4%, 20.4% and 26.0% of our annualized rent will expire during 2010, 2011 and 2012,

**Table of Contents**

respectively. If the rental rates for our properties decrease, our existing customers do not renew their leases or we are unable to lease vacant data center space or re-lease data center space for which leases are scheduled to expire, our business and results of operations could be materially adversely affected.

**Our success depends on key personnel whose continued service is not guaranteed and we may not be able to retain or attract knowledgeable, experienced and qualified personnel.**

We depend on the efforts of key personnel, particularly Mr. Thomas M. Ray, our President and Chief Executive Officer, and Ms. Deedee Beckman, our Chief Financial Officer. Our reputation and relationships with existing and potential customers, industry personnel and key lenders are the direct result of a significant investment of time and effort by our key personnel to build credibility in a highly specialized industry. Many of our senior executives have extensive experience and strong reputations in the real estate and technology industries, which aid us in capitalizing on strategic opportunities and negotiating with customers. Our Chief Financial Officer, Ms. Deedee Beckman, has indicated to us that for personal reasons she would like to reduce her service to our company to a part-time basis at a reasonable and mutually convenient time. At such future time, Ms. Beckman would voluntarily resign from her position as our Chief Financial Officer. No date has been set for her transition from her current position as Chief Financial Officer, although we have commenced a search to identify a qualified candidate to succeed her in that capacity. Ms. Beckman will continue to serve as our Chief Financial Officer until we find a suitable replacement and, thereafter, for a period of time to assist in the transition process. We and Ms. Beckman have also expressed a mutual desire for her to continue as a permanent part-time employee following this transition. While we believe that we will be able to find suitable replacements for Ms. Beckman and any other key personnel who may depart from time to time, the loss of their services could diminish our business and investment opportunities and our customer, industry and lender relationships, which could have a material adverse effect on our operations.

In addition, our success depends, to a significant degree, on being able to employ and retain personnel who have the expertise required to successfully acquire, develop and operate high-quality data centers. Personnel with these skill sets are in limited supply and in great demand and competition for such expertise is intense. We cannot assure you that we will be able to hire and retain a sufficient number of qualified employees at reasonable compensation levels to support our growth and maintain the high level of quality service our customers expect, and any failure to do so could have a material adverse effect on our business.

**We are continuing to invest in our expansion efforts, but we may not have sufficient customer demand in the future to realize expected returns on these investments.**

As part of our growth strategy, we intend to commit substantial operational and financial resources to develop new data centers and expand existing ones. However, we typically do not require pre-leasing commitments from customers before we develop or expand a data center, and we may not have sufficient customer demand to support the new data center space when completed. A lack of customer demand for data center space or excess capacity in the data center market could impair our ability to achieve our expected rate of return on our investment, which could have a material adverse effect on our financial condition, operating results and the market price of our common stock.

**Any failure of our physical infrastructure or services could lead to significant costs and disruptions that could reduce our revenues, harm our business reputation and have a material adverse effect on our financial results.**

Our business depends on providing customers with highly reliable service. We may fail to provide such service as a result of numerous factors, including:

human error;



power loss;

improper building maintenance by our landlords in the buildings that we lease;

physical or electronic security breaches;

fire, earthquake, hurricane, flood and other natural disasters;

water damage;

**Table of Contents**

war, terrorism and any related conflicts or similar events worldwide; and

sabotage and vandalism.

Problems at one or more of our data centers, whether or not within our control, could result in service interruptions or equipment damage. We provide service level commitments to substantially all of our customers. As a result, service interruptions or equipment damage in our data centers could result in credits to these customers. In addition, although we have given such credits to our customers in the past, we cannot assure you that our customers will accept these credits as compensation in the future. Service interruptions and equipment failures may also expose us to additional legal liability and damage our brand image and reputation. Significant or frequent service interruptions could cause our customers to terminate or not renew their leases. In addition, we may be unable to attract new customers if we have a reputation for significant or frequent service disruptions in our data centers.

**Even if we have additional space available for lease at any one of our data centers, our ability to lease this space to existing or new customers could be constrained by our access to sufficient electrical power.**

Our properties have access to a finite amount of power, which limits the extent to which we can lease additional space for use at our data centers. As current and future customers increase their power footprint in our facilities over time, the remaining available power for future customers could limit our ability to increase occupancy rates or network density within our existing facilities.

Furthermore, at certain of our data centers, our aggregate maximum contractual obligation to provide power and cooling to our customers may exceed the physical capacity at such data centers if customers were to quickly increase their demand for power and cooling. If we are not able to increase the available power and/or cooling or move the customer to another location within our data centers with sufficient power and cooling to meet such demand, we could lose the customer as well as have liability under our leases. Any such material loss of customers or material liability could adversely affect our results of operations.

**To fund our growth strategy and refinance our indebtedness, we depend on external sources of capital, which may not be available to us on commercially reasonable terms or at all.**

In order to maintain our qualification as a REIT, we are required under the Code to distribute at least 90% of our net taxable income annually, determined without regard to the dividends paid deduction and excluding any net capital gains. We will also be subject to income tax at regular corporate rates to the extent that we distribute less than 100% of our net taxable income, including any net capital gains. Because of these distribution requirements, we may not be able to fund future capital needs, including any necessary acquisition financing, from operating cash flow. Consequently, we intend to rely on third-party sources for debt or equity financing to fund our growth strategy. In addition, we may need external sources of capital to refinance our indebtedness at maturity. We may not be able to obtain the financing on favorable terms or at all. Our access to third-party sources of capital depends, in part, on:

general market conditions;

the market's perception of our growth potential;

our then current debt levels;

our historical and expected future earnings, cash flow and cash distributions; and

the market price per share of our common stock.

In addition, our ability to access additional capital may be limited by the terms of our existing indebtedness, which restricts our incurrence of additional debt. If we cannot obtain capital when needed, we may not be able to acquire or develop properties when strategic opportunities arise or refinance our debt at maturity, which could have a material adverse effect on our business.

**Our expenses may not decrease if our revenue decreases.**

Most of the expenses associated with our business, such as debt service payments, real estate, personal and ad valorem taxes, insurance, utilities, employee wages and benefits and corporate expenses are relatively inflexible and do not necessarily decrease in tandem with a reduction in revenue from our business. Our expenses will also be affected by inflationary increases and certain of our costs may exceed the rate of

**Table of Contents**

inflation in any given period. As a result, we may not be able to fully offset our costs by higher lease rates, which could have a material adverse effect on our results of operations.

**We depend on third parties to provide network connectivity within and between certain of our data centers, and any delays or disruptions in this connectivity may adversely affect our operating results and cash flow.**

We depend upon carriers and other network providers to deliver network connectivity to customers within our data centers as well as the fiber network interconnection between our data centers. Our hub-and-spoke approach in particular leaves us dependent on these third parties to provide these services between our data centers. We cannot assure you that any network provider will elect to offer its services within new data centers that we develop or that once a network provider has decided to provide connectivity to or between our data centers that it will continue to do so for any period of time. A significant interruption in or loss of these services could impair our ability to attract and retain customers and have a material adverse effect on our business.

Enabling connectivity within and between our data centers requires construction and operation of a sophisticated redundant fiber network. The construction required to connect our data centers is complex and involves factors outside of our control, including the availability of construction resources. If highly reliable connectivity within and between certain of our data centers is not established, is materially delayed, is discontinued or fails, our reputation could be harmed, which could have a material adverse effect on our ability to attract new customers or retain existing ones.

**Our data center infrastructure may become obsolete and we may not be able to upgrade our power and cooling systems cost-effectively or at all.**

The markets for the data centers that we own and operate, as well as the industries in which our customers operate, are characterized by rapidly changing technology, evolving industry standards, frequent new product introductions and changing customer demands. Our ability to deliver technologically sophisticated power and cooling are significant factors in our customers' decisions to rent space in our data centers. Our data center infrastructure may become obsolete due to the development of new systems to deliver power to, or eliminate heat from, the servers and other customer equipment that we house. Additionally, our data center infrastructure could become obsolete as a result of the development of new technology that requires levels of power and cooling that our facilities are not designed to provide. Our power and cooling systems are also difficult and expensive to upgrade. Accordingly, we may not be able to efficiently upgrade or change these systems to meet new demands without incurring significant costs that we may not be able to pass on to our customers. The obsolescence of our power and cooling systems would have a material adverse effect on our business. In addition, evolving customer demand could require services or infrastructure improvements that we do not provide or that would be difficult or expensive for us to provide in our current data centers, and we may be unable to adequately adapt our properties or acquire new properties that can compete successfully. We risk losing customers to our competitors if we are unable to adapt to this rapidly evolving marketplace.

Furthermore, potential future regulations that apply to industries we serve may require customers in those industries to seek specific requirements from their data centers that we are unable to provide. These may include physical security requirements applicable to the defense industry and government contractors and privacy and security regulations applicable to the financial services and health care industries. If such regulations were adopted, we could lose some customers or be unable to attract new customers in certain industries, which would have a material adverse effect on our results of operations.

**Potential losses to our properties may not be covered by insurance or may exceed our policy coverage limits.**

We do not carry insurance for generally uninsured losses such as loss from riots, war, terrorist attacks or acts of God. The properties in our portfolio located in California are subject to risks from earthquakes and our property in Miami is potentially subject to risks related to tropical storms, hurricanes and floods. Together, these properties represented approximately 69.7% of total annualized rent as of June 30, 2010. While we will carry earthquake, hurricane and flood insurance on our properties, the amount of our insurance coverage may not be sufficient to fully cover such losses. In addition, we may discontinue earthquake, hurricane or flood insurance on some or all of our properties in the future if the cost of premiums for any of these policies exceeds, in our judgment, the value of the coverage relative to the risk of loss.

**Table of Contents**

If we experience a loss which is uninsured or which exceeds our policy coverage limits, we could lose the capital invested in the damaged properties as well as the anticipated future cash flows from those properties. In addition, if the damaged properties are subject to recourse indebtedness, we would continue to be liable for the indebtedness, even if these properties were irreparably damaged.

In addition, even if damage to our properties is covered by insurance, a disruption of our business caused by a casualty event may result in the loss of business or customers. We carry a limited amount of business interruption insurance, but such insurance may not fully compensate us for the loss of business or customers due to an interruption caused by a casualty event. See Any failure of our physical infrastructure or services could lead to significant costs and disruptions that could reduce our revenues, harm our business reputation and have a material adverse effect on our financial results.

The recent disruption in the financial markets makes it more difficult to evaluate the stability and net assets or capitalization of insurance companies, and any insurer's ability to meet its claim payment obligations. A failure of an insurance company to make payments to us upon an event of loss covered by an insurance policy could have a material adverse effect on our business and financial condition.

Furthermore, the properties in our portfolio have historically been covered under The Carlyle Group's umbrella insurance policy which covers all of Carlyle's real estate investments. Upon completion of this offering, we will no longer be covered by this umbrella policy. We plan to obtain similar coverage for our portfolio, but because we would no longer have the benefit of the diversification of insured risk under Carlyle's umbrella policy for its entire real estate portfolio, we expect that our insurance premiums will be higher following the completion of this offering and the Restructuring Transactions.

**A small number of customers account for a significant portion of our revenues, and the loss of any of these customers could significantly harm our business, financial condition and results of operations.**

Our top ten customers accounted for approximately 36.7% of our total annualized rent as of June 30, 2010. During the second quarter of 2010, we expanded our relationship with our largest customer, Facebook, Inc. This customer represented 13.5% of our annualized rent as of June 30, 2010, and we expect that this customer will account for approximately 10% of our pro forma revenues for the year ending December 31, 2010. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue. Some of our customers may experience a downturn in their businesses or other factors which may weaken their financial condition and result in them failing to make timely rental payments, defaulting on their leases, reducing the level of interconnection services they obtain or the amount of space they lease from us upon renewal of their leases or terminating their relationship with us. The loss of one or more of our significant customers or a customer exerting significant pricing pressure on us could also have a material adverse effect on our results of operations.

In addition, our largest customers may choose to develop new data centers or expand existing data centers of their own. In the event that any of our key customers were to do so, it could result in a loss of business to us or increase pricing pressure on us. If we lose a customer, there is no guarantee that we would be able to replace that customer at a competitive rate or at all.

Some of our largest customers may also compete with one another in various aspects of their businesses. The competitive pressures on our customers may have a negative impact on our operations. For instance, one customer could determine that it is not in that customer's interest to house mission-critical servers in a facility operated by the same company that relies on a key competitor for a significant part of its annual revenue. Our loss of a large customer for this or any other reason could have a material adverse effect on our results of operations.

**We are dependent upon third-party suppliers for power and certain other services, and we are vulnerable to service failures of our third-party suppliers and to price increases by such suppliers.**

We rely on third parties to provide power to our data centers, and we cannot ensure that these third parties will deliver such power in adequate quantities or on a consistent basis. If the amount of power available to us is inadequate to support our customer requirements, we may be unable to satisfy our obligations to our customers or grow our business. In addition, our data centers are susceptible to power

**Table of Contents**

shortages and planned or unplanned power outages caused by these shortages. While we attempt to limit exposure to power shortages by using backup generators and batteries, power outages may last beyond our backup and alternative power arrangements, which would harm our customers and our business. In the past, a limited number of our customers have experienced temporary losses of power. Pursuant to the terms of some of our customer leases, continuous or chronic power outages may give certain of our tenants the right to terminate their leases or cause us to incur financial obligations in connection with a power loss. In addition, any loss of services or equipment damage could reduce the confidence of our customers in our services thereby impairing our ability to attract and retain customers, which would adversely affect both our ability to generate revenues and our operating results.

In addition, we may be subject to risks and unanticipated costs associated with obtaining power from various utility companies. Municipal utilities in areas experiencing financial distress may increase rates to compensate for financial shortfalls unrelated to either the cost of production or the demand for electricity. Other utilities that serve our data centers may be dependent on, and sensitive to price increases for, a particular type of fuel, such as coal, oil or natural gas. In addition, the price of these fuels and the electricity generated from them could increase as a result of proposed legislative measures related to climate change or efforts to regulate carbon emissions. In any of these cases, increases in the cost of power at any of our data centers would put those locations at a competitive disadvantage relative to data centers served by utilities that can provide less expensive power.

**We may be unable to identify and complete acquisitions and successfully operate acquired properties.**

We continually evaluate the market for available properties and may acquire data centers or properties suited for data center development when opportunities exist. Our ability to acquire properties on favorable terms and successfully develop and operate them involves significant risks including, but not limited to:

we may be unable to acquire a desired property because of competition from other data center companies or real estate investors with more capital;

even if we are able to acquire a desired property, competition from other potential acquirors may significantly increase the purchase price of such property;

we may be unable to realize the intended benefits from acquisitions or achieve anticipated operating or financial results;

we may be unable to finance the acquisition on favorable terms or at all;

we may underestimate the costs to make necessary improvements to acquired properties;

we may be unable to quickly and efficiently integrate new acquisitions into our existing operations resulting in disruptions to our operations or the diversion of our management's attention;

acquired properties may be subject to reassessment, which may result in higher than expected tax payments;

we may not be able to access sufficient power on favorable terms or at all; and

market conditions may result in higher than expected vacancy rates and lower than expected rental rates.

In the past we have acquired properties that did not perform up to our expectations and there can be no assurance that this will not happen again. If we are unable to successfully acquire, redevelop, develop and operate data center properties, our ability to grow our business, compete and meet market expectations will be significantly impaired,



which would have a material adverse effect on the price of our common stock.

**We may be subject to unknown or contingent liabilities related to properties or businesses that we acquire for which we may have limited or no recourse against the sellers.**

Assets and entities that we have acquired or may acquire in the future, including the properties contributed by the Carlyle real estate funds or their affiliates, may be subject to unknown or contingent liabilities for which we may have limited or no recourse against the sellers. Unknown or contingent liabilities might include liabilities for clean-up or remediation of environmental conditions, claims of customers, vendors

**Table of Contents**

or other persons dealing with the acquired entities, tax liabilities and other liabilities whether incurred in the ordinary course of business or otherwise. In the future we may enter into transactions with limited representations and warranties or with representations and warranties that do not survive the closing of the transactions, in which event we would have no or limited recourse against the sellers of such properties. While we usually require the sellers to indemnify us with respect to breaches of representations and warranties that survive, such indemnification (including the indemnification by the Carlyle real estate funds or their affiliates) is often limited and subject to various materiality thresholds, a significant deductible or an aggregate cap on losses.

For example, under the contribution agreement pursuant to which the Carlyle real estate funds or their affiliates are contributing the properties that will comprise our portfolio to the operating partnership, each of the Carlyle real estate funds or their affiliates will make certain representations and warranties as to certain material matters related to the property being contributed by such fund or affiliate such as title to any owned property, compliance with laws (including environmental laws) and the enforceability of certain material customer contracts and leases. In the event that such representations and warranties are not true and correct when made and as of the date the offering is priced, the party that contributed the property to which such losses relate will indemnify the operating partnership for any resulting losses, but only to the extent the amount of losses exceeds 1% of the aggregate value of the operating partnership units received by all of the Carlyle funds or their affiliates (based upon the initial offering price) and provided that the liability of each contributor will be limited to 10% of the value of the operating partnership units (based upon the initial offering price) received by such contributor (adjusted for any operating partnership units purchased by us from the Carlyle real estate funds or their affiliates at closing) in connection with the Restructuring Transactions, and, with respect to any liability that arises from a specific contributed property, the indemnification by such Carlyle real estate fund or its affiliate will be limited to 10% of the value of the operating partnership units issued in respect of such contributed property. As a result, we will be solely responsible and will not be able to seek indemnification from the Carlyle real estate funds or their affiliates to the extent that any losses do not meet this minimum threshold amount or exceed the maximum threshold amount. In addition, the representations and warranties made by the Carlyle real estate funds or their affiliates will only survive for a period of one year after the completion of this offering and in the event that we do not become aware of a breach until after the end of such period or if we otherwise fail to assert a claim prior to such date, we will have no further recourse against the contributors.

As a result, there is no guarantee that we will recover any amounts with respect to losses due to breaches by the sellers of their representations and warranties. In addition, the total amount of costs and expenses that we may incur with respect to liabilities associated with acquired properties and entities may exceed our expectations, which may adversely affect our operating results and financial condition. Finally, indemnification agreements between us and the sellers typically provide that the sellers will retain certain specified liabilities relating to the assets and entities acquired by us. While the sellers are generally contractually obligated to pay all losses and other expenses relating to such retained liabilities, there can be no guarantee that such arrangements will not require us to incur losses or other expenses as well.

**Our growth depends on the successful redevelopment and development of our properties and any delays or unexpected costs associated with such projects may harm our growth prospects, future operating results and financial condition.**

As of June 30, 2010, we had the ability to expand our operating data center square footage by 865,621 NRSF by redeveloping 419,371 NRSF of vacant space and developing up to 446,250 NRSF of new data center space on land we currently own. Our growth depends upon the successful completion of the redevelopment and development of this space and similar projects in the future. Current and future redevelopment and development projects will involve substantial planning, allocation of significant company resources and certain risks, including risks related to financing, zoning, regulatory approvals, construction costs and delays. These projects will also require us to carefully select and rely on the experience of one or more general contractors and associated subcontractors during the construction

process. Should a general contractor or significant subcontractor experience financial or other problems during the construction process, we could experience significant delays, increased costs to complete the project and other negative impacts to our expected returns.

**Table of Contents**

Site selection is also a critical factor in our expansion plans, and there may not be suitable properties available in our markets at a location that is attractive to our customers and has the necessary combination of access to multiple network providers, a significant supply of electrical power, high ceilings and the ability to sustain heavy floor loading. Furthermore, while we may prefer to locate new data centers adjacent to our existing data centers, we may be limited by the inventory and location of suitable properties.

In addition, we will be subject to risks and, potentially, unanticipated costs associated with obtaining access to a sufficient amount of power from local utilities, including the need, in some cases, to develop utility substations on our properties in order to accommodate our power needs, constraints on the amount of electricity that a particular locality's power grid is capable of providing at any given time, and risks associated with the negotiation of long-term power contracts with utility providers. We cannot assure you that we will be able to successfully negotiate such contracts on acceptable terms or at all. Any inability to negotiate utility contracts on a timely basis or on acceptable financial terms or in volumes sufficient to supply the requisite power for our development properties would have a material negative impact on our growth and future results of operations and financial condition.

These and other risks could result in delays or increased costs or prevent the completion of our redevelopment and development projects, any of which could have a material adverse effect on our financial condition, results of operations, cash flow, the trading price of our common stock and our ability to satisfy our debt service obligations or pay dividends.

**We do not own all of the buildings in which our data centers are located. Instead, we lease certain of our data center space and the ability to renew these leases could be a significant risk to our ongoing operations.**

We do not own the buildings for three of our data centers and our business could be harmed if we are unable to renew the leases for these data centers at favorable terms or at all. The following table summarizes the remaining primary term and renewal rights associated with each of our leased properties:

<b>Property</b>	<b>Current Lease Term Expiration</b>	<b>Renewal Rights</b>	<b>Base Rent Increases at Renewal<sup>(1)</sup></b>
32 Avenue of the Americas	Apr. 2023	2 x 5 yrs	FMR
One Wilshire	July 2017	3 x 5 yrs	103% of previous monthly base rent
1275 K Street	May 2016	3 x 5 yrs	Greater of 103% of previous monthly base rent or 95% of FMR

(1) FMR represents fair market rent as determined by mutual agreement between landlord and tenant, or in the case of a disagreement, mutual agreement by third party appraisers.

When the primary term of our leases expire, we have the right to extend the terms of our leases as indicated above. For two of these leases, the rent will be determined based on the fair market value of rental rates for this property and the then prevailing rental rates may be higher than rental rates under the applicable lease. To maintain the operating profitability associated with our present cost structure, we must increase revenues within existing data centers to offset the anticipated increase in lease payments at the end of the original and renewal terms. Failure to increase revenues to sufficiently offset these projected higher costs would adversely impact our operating income. Upon the end of our renewal options, we would have to renegotiate our lease terms with the landlord.

If we are not able to renew the lease at any of our data centers, the costs of relocating the equipment in such data centers and redeveloping a new location into a high-quality data center could be prohibitive. In addition, we could lose customers due to the disruptions in their operations caused by the relocation. We could also lose those customers that choose our data centers based on their locations.

**Our level of indebtedness and debt service obligations could have adverse effects on our business.**

As of June 30, 2010, after giving pro forma effect to the Financing Transactions, we would have had a total combined indebtedness of approximately \$124.9 million (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions), all of which would have been secured indebtedness. We also expect to have the ability to borrow up to an additional \$ million under our new \$110.0 million revolving credit facility, subject to satisfying certain financial tests, all of which if incurred will be secured indebtedness. Upon completion of this offering, there will be no limits on the amount of indebtedness we may incur other than limits contained in our revolving credit facility, mortgage loans or future agreements that we may enter into or

**Table of Contents**

as may be set forth in any policy limiting the amount of indebtedness we may incur adopted by our Board of Directors. A substantial level of indebtedness could have adverse consequences for our business, results of operations and financial condition because it could, among other things:

require us to dedicate a substantial portion of our cash flow from operations to make principal and interest payments on our indebtedness, thereby reducing our cash flow available to fund working capital, capital expenditures and other general corporate purposes, including to pay dividends on our common stock as currently contemplated or necessary to maintain our qualification as a REIT;

make it more difficult for us to satisfy our financial obligations, including borrowings under our new revolving credit facility;

increase our vulnerability to general adverse economic and industry conditions;

expose us to increases in interest rates for our variable rate debt;

limit our ability to borrow additional funds on favorable terms or at all to expand our business or ease liquidity constraints;

limit our ability to refinance all or a portion of our indebtedness on or before maturity on the same or more favorable terms or at all;

limit our flexibility in planning for, or reacting to, changes in our business and our industry;

place us at a competitive disadvantage relative to competitors that have less indebtedness; and

require us to dispose of one or more of our properties at disadvantageous prices or raise equity that may dilute the value of our common stock in order to service our indebtedness or to raise funds to pay such indebtedness at maturity.

**The agreements governing our indebtedness place restrictions on us and our subsidiaries, reducing operational flexibility and creating default risks.**

The agreements governing our indebtedness contain covenants that place restrictions on us and our subsidiaries. These covenants may restrict, among other things, our and our subsidiaries' ability to:

merge, consolidate or transfer all or substantially all of our or our subsidiaries' assets;

incur additional debt or issue preferred stock;

make certain investments or acquisitions;

create liens on our or our subsidiaries' assets;

sell assets;

make capital expenditures;

pay dividends on or repurchase our capital stock;

enter into transactions with affiliates;

issue or sell stock of our subsidiaries; and

change the nature of our business.

These covenants could impair our ability to grow our business, take advantage of attractive business opportunities or successfully compete. In addition, our new revolving credit facility will require us to maintain specified financial ratios and satisfy financial condition tests. Our ability to comply with these ratios or tests may be affected by events beyond our control, including prevailing economic, financial and industry conditions. A breach of any of these covenants or covenants under any other agreements governing our indebtedness could result in an event of default. Cross-default provisions in our debt agreements could cause an event of default under one debt agreement to trigger an event of default under our other debt agreements. Upon the occurrence of an event of default under any of our debt agreements, the lenders could elect to declare all outstanding debt under such agreements to be immediately due and payable. If we were unable to repay or refinance the accelerated debt, the lenders could proceed against any assets pledged to secure that debt, including foreclosing on or requiring the sale of our data centers, and our assets may not be sufficient to repay such debt in full.

**Table of Contents**

**Mortgage debt obligations expose us to the possibility of foreclosure, which could result in the loss of our investment in any property subject to mortgage debt.**

Following the Restructuring Transactions and Financing Transactions, we expect that our 427 S. LaSalle property will be subject to \$40.0 million of secured indebtedness, our 55 S. Market property will be subject to a \$60.0 million mortgage loan and our 12100 Sunrise Valley property will be subject to a \$32.0 million secured construction loan, of which \$24.9 million was outstanding as of June 30, 2010. In addition, borrowings under our new revolving credit facility will be secured by a lien on certain of our properties. Incurring mortgage and other secured debt obligations increases our risk of property losses because defaults on secured indebtedness may result in foreclosure actions initiated by lenders and ultimately our loss of the property securing any loans for which we are in default. For tax purposes, a foreclosure of any of our properties would be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. If the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we would recognize taxable income on foreclosure, but would not receive any cash proceeds, which could hinder our ability to meet the REIT distribution requirements imposed by the Code. As we execute our business plan, we may assume or incur new mortgage indebtedness on our existing properties or properties that we acquire in the future. Any default under any one of our mortgage debt obligations may increase the risk of our default on our other indebtedness.

**Our failure to develop and maintain a diverse customer base could harm our business and adversely affect our results of operations.**

Our ability to increase occupancy rates in our data centers and grow our business is, in part, dependent upon our ability to market our data center space to a diverse customer base. A more diverse customer base in our data centers creates more networking interconnection opportunities that are valued by our customers, which we believe has generated and will continue to generate incremental revenues in the long-term. Attracting and retaining this diverse customer base will depend on many factors, including the density of interconnection, the operating reliability and security of our data centers, and our ability to market our services effectively across different customer segments. If we fail to maintain a diverse customer base, our business and results of operations may be adversely affected.

**Certain of the properties in our portfolio have been owned or operated for a limited period of time, and we may not be aware of characteristics or deficiencies involving any one or all of them.**

As of June 30, 2010, our portfolio of properties consisted of 11 operating data center facilities, one data center under construction and one development site. Nine of the properties being contributed to our portfolio were acquired or developed by the Carlyle real estate funds or their affiliates less than four years prior to the date of this offering, including one facility, 2901 Coronado, which was completed during the second quarter of 2010. Because these properties have been in operation for a relatively short period of time, we may be unaware of characteristics or deficiencies in such properties that could adversely affect their valuation or revenue potential and such properties may not ultimately perform up to our expectations.

**We have not obtained third-party appraisals to establish the amount of operating partnership units to be issued in exchange for the properties to be contributed to our operating partnership in connection with the Restructuring Transactions and the operating partnership units issued by our operating partnership in exchange for these properties may exceed their fair market values.**

The initial public offering price of our common stock will be determined in consultation with the underwriters and based on a number of factors, including our results of operations, management, estimated net income, estimated funds from operations, estimated cash available for distribution, anticipated dividend yield and growth prospects, the current market valuations, financial performance and dividend yields of publicly traded companies considered to be



comparable to us and the current state of the data center industry and the economy as a whole, as well as market demand for this offering. As a result, the initial public offering price does not necessarily bear any relationship to our book value, the fair market value of our assets or the appraised value of our properties. Consequently, the operating partnership units received by the Carlyle real estate funds or their affiliates, if valued on an as exchanged basis for shares of our common stock at the per share price set forth on the cover of this prospectus, may exceed the fair market value or the appraised value

**Table of Contents**

of the properties contributed for such units and the aggregate value of our common stock at the initial offering price plus the aggregate amount of our debt may exceed the aggregate appraised values of our properties.

Although we have obtained preliminary appraisals of each of the Acquired Properties in connection with the preparation of our pro forma condensed consolidated financial statements included elsewhere in this prospectus, such appraisals did not cover the properties of our Predecessor, do not accurately reflect the value of our company as a whole and the assumptions, judgments and methodologies used in connection with these appraisals may be different than those used by investors in our common stock. Additionally, while the entities contributing the properties to our operating partnership in connection with the Restructuring Transactions obtained a third party opinion from an independent financial advisor regarding the fairness to each of these entities, from a financial point of view, of the allocation of the operating partnership units as among these entities to be received in consideration for the property or properties contributed by each such entity based on estimated valuations of the properties held by each fund, which valuations were obtained solely for the purpose of allocating the operating partnership units as among these entities. Further, the independent financial advisor used a variety of customary valuation methodologies and certain assumptions and judgments to determine a range of valuations of the individual properties and no related appraisal or physical inspection of the properties was conducted and no attempt was made to value the properties as a single operating company. Accordingly, the assumptions, judgments and methodologies used in connection with these valuations may also be different than those used by public stockholders in assessing the value of our company taken as a whole. In addition, while our lenders have conducted appraisals of some of our properties in connection with determining for loan purposes whether the collateral value is sufficient to support the amount of the loans, we have not obtained or reviewed copies of such appraisals.

**We may be vulnerable to security breaches which could disrupt our operations and have a material adverse effect on our financial performance and operating results.**

A party who is able to compromise the security measures on our networks or the security of our infrastructure could misappropriate our proprietary information and the personal information of our customers, and cause interruptions or malfunctions in our or our customers' operations. We may be required to expend significant financial resources to protect against such threats or to alleviate problems caused by security breaches. As techniques used to breach security change frequently and are generally not recognized until launched against a target, we may not be able to implement security measures in a timely manner or, if and when implemented, these measures could be circumvented. Any breaches that may occur could expose us to increased risk of lawsuits, loss of existing or potential customers, harm to our reputation and increases in our security costs, which could have a material adverse effect on our financial performance and operating results.

**Our tax protection agreements could limit our ability to sell or otherwise dispose of certain properties.**

We have agreed with each of the Carlyle real estate funds or their affiliates which have directly or indirectly contributed their interests in the properties in our portfolio to our operating partnership that if we directly or indirectly sell, convey, transfer or otherwise dispose of all or any portion of these interests in a taxable transaction, we will make an interest-free loan to the contributors in an amount equal to the contributor's tax liabilities, based on an assumed tax rate. Any such loan would be repayable out of the after tax-proceeds (based on an assumed tax rate) of any distribution from the operating partnership to, or any sale of operating partnership units (or common stock issued by us in exchange for such units) by, the recipient of such loan, and would be non-recourse to the borrower other than with respect to such proceeds. These tax protection provisions apply for a period expiring on the earlier of (i) the seventh anniversary of the completion of this offering and (ii) the date on which these contributors (or certain transferees) dispose in certain taxable transactions of 90% of the operating partnership units that were issued to them in connection with the contribution of these properties. See Certain Relationships and Related Party Transactions Tax Protection Agreement.

**Increases in our property and other state and local taxes could adversely affect our ability to make distributions to our stockholders if they cannot be passed on to our customers.**

We are subject to a variety of state and local taxes, including real and personal property taxes and sales and use taxes that may increase materially due to factors outside our control. In particular, taxes on our properties may increase as tax rates change and as the properties are assessed or reassessed by taxing

**Table of Contents**

authorities. We have been notified by local taxing authorities that the assessed value of certain of our properties have increased. We plan to appeal these increased assessments, but we may not be successful in our efforts. Furthermore, some of our properties may be reassessed retroactively to the date we or the Carlyle real estate funds acquired the property, which could require us to make cumulative payments for multiple years. Our leases with our customers generally do not allow us to increase their rent as a result of an increase in property or other taxes. If property or other taxes increase and we cannot pass these increases on to our customers through increased rent for new leases or upon lease renewals, our result of operations, cash flow and ability to make distributions to our stockholders would be adversely affected.

**Risks Related to the Real Estate Industry**

**Illiquidity of real estate investments, particularly our data centers, could significantly impede our ability to respond to adverse changes in the performance of our properties, which could harm our financial condition.**

Because real estate investments are relatively illiquid, our ability to promptly sell one or more properties in our portfolio in response to adverse changes in the real estate market or in the performance of such properties may be limited, thus harming our financial condition. The real estate market is affected by many factors that are beyond our control, including:

adverse changes in national and local economic and market conditions;

changes in interest rates and in the availability, cost and terms of debt financing;

changes in governmental laws and regulations, fiscal policies and zoning ordinances and costs of compliance therewith;

the ongoing cost of capital improvements that are not passed onto our customers, particularly in older structures;

changes in operating expenses; and

civil unrest, acts of war, terrorist attacks and natural disasters, including earthquakes and floods, which may result in uninsured and underinsured losses.

The risks associated with the illiquidity of real estate investments are even greater for our data center properties. Our data centers are highly specialized real estate assets containing extensive electrical and mechanical systems that are uniquely designed to house and maintain our customers' equipment, and, as such, have little, if any, traditional office space. As a result, most of our data centers are not suited for use by customers as anything other than as data centers and major renovations and expenditures would be required in order for us to re-lease data center space for more traditional commercial or industrial uses, or for us to sell a property to a buyer for use other than as a data center.

**Environmental problems are possible and can be costly.**

Environmental liabilities could arise and have a material adverse effect on our financial condition and performance. Federal, state and local laws and regulations relating to the protection of the environment may require a current or previous owner or operator of real estate to investigate and remediate hazardous or toxic substances or petroleum product releases at or from the property. In addition, we could incur costs to comply with such laws and regulations, the violation of which could lead to substantial fines and penalties.

We may have to pay governmental entities or third parties for property damage and for investigation and remediation costs that they incurred in connection with any contamination at our current and former properties without regard to whether we knew of or caused the presence of the contaminants. Even if more than one person may have been responsible for the contamination, each person covered by these environmental laws may be held responsible for all of the clean-up costs incurred.

Some of our properties contain or may contain asbestos-containing building materials. Environmental laws may impose fines and penalties on building owners or operators who fail to properly manage and maintain these materials, notify and train persons who may come into contact with asbestos and undertake special precautions, and third parties could potentially seek recovery from owners or operators for any personal injury associated with exposure to asbestos-containing building materials.

## **Table of Contents**

Some of our properties may also contain or develop harmful mold or suffer from other air quality issues. As a result, the presence of significant mold or other airborne contaminants at any of our properties could require us to undertake a costly remediation program to contain or remove the mold or other airborne contaminants from the affected property or increase indoor ventilation. In addition, the presence of significant mold or other airborne contaminants could expose us to liability from our customers, employees of our customers and others if property damage or health concerns arise.

### **We may be adversely affected by regulations related to climate change.**

Climate change regulation is a rapidly developing area. Congress is currently considering new laws relating to climate change, including potential cap-and-trade systems, carbon taxes, and other requirements relating to reduction of carbon footprints and/or greenhouse gas emissions. Other countries have enacted climate change laws and regulations, and the United States has been involved in discussions regarding international climate change treaties. The U.S. Environmental Protection Agency, or EPA, and some of the states and localities in which we operate, have also enacted certain climate change laws and regulations, and/or have begun regulating carbon footprints and greenhouse gas emissions. Although these laws and regulations have not had an adverse effect on our business to date, they could limit our ability to develop new facilities or result in substantial compliance costs, retrofit costs and construction costs, including capital expenditures for environmental control facilities and other new equipment. We could also face a negative impact on our reputation with the public if we violate climate change laws or regulations.

**If we do not obtain approval under The California Environmental Quality Act, or CEQA, from the City of Santa Clara (either through the adoption of a mitigated negative declaration, or MND, or certification of an environmental impact report, or EIR), we will be unable to develop the Coronado-Stender Business Park beyond the current permitted 179,600 NRSF of data center space, which could have a material adverse effect on our business and results of operations.**

An initial study and MND are currently being prepared by the City of Santa Clara in connection with our proposed development plan for the Coronado-Stender Business Park. The MND, if adopted, would determine that the proposed development, as mitigated, will not have a significant impact on the environment. If the City of Santa Clara does not adopt the MND or certify an EIR for the project, we would only be able to develop the currently permitted additional 179,600 NRSF of data center space at this property as compared to up to 446,250 NRSF of additional data center space at the Coronado-Stender Business Park if the MND is adopted. The MND is subject to public-review and public-hearing processes at the City of Santa Clara.

Based on statements from representatives of the City of Santa Clara, we currently anticipate that the MND will be adopted prior to December 31, 2010. However, we cannot assure you that adoption will occur within the anticipated time frame or that we will receive any entitlement to construct more than the 176,600 NRSF currently on the site.

### **Risks Related to Our Organizational Structure**

**Our Board of Directors may change our major corporate, investment and financing policies without stockholder approval and those changes may adversely affect our business.**

Our Board of Directors will determine our major corporate policies, including our acquisition, investment, financing, growth, operations and distribution policies and whether to maintain our status as a REIT. In particular, we anticipate that our Board of Directors will adopt a policy of limiting the amount of indebtedness we incur. However, our organizational documents do not limit the amount or percentage of indebtedness, funded or otherwise, that we may incur. Our Board of Directors may alter or eliminate our current corporate policies, including our policy on borrowing at any time without stockholder approval. Accordingly, while our stockholders have the power to elect or remove

directors, our stockholders will have limited direct control over changes in our policies and those changes could adversely affect our business, financial condition, results of operations, the market price of our common stock and our ability to make distributions to our stockholders.

**Table of Contents**

**While the Carlyle real estate funds and their affiliates will not control our company following the completion of this offering, they will own a majority of our operating partnership and have the right initially to nominate two directors, and their interests may differ from or conflict with the interests of our stockholders.**

Upon completion of this offering, the Carlyle real estate funds or their affiliates will have an aggregate beneficial ownership interest in our operating partnership of approximately % which, if exchanged for our common stock, would represent an approximately % interest in our common stock. In addition, the operating partnership agreement will initially grant the Carlyle real estate funds and their affiliates the right to initially nominate two of the seven directors to our Board of Directors. See Description of the Partnership Agreement of CoreSite, L.P.

As a result, the Carlyle real estate funds or their affiliates will have the ability to exercise substantial influence over our company, including with respect to decisions relating to our capital structure, issuing additional shares of our common stock or other equity securities, paying dividends, incurring additional debt, making acquisitions, selling properties or other assets, merging with other companies and undertaking other extraordinary transactions. In any of these matters, the interests of the Carlyle real estate funds and their affiliates may differ from or conflict with the interests of our other stockholders. In addition, the Carlyle real estate funds or their affiliates are in the business of making investments in companies and may, from time to time, acquire interests in businesses that directly or indirectly compete with our business, as well as businesses that are significant existing or potential customers. The Carlyle real estate funds and their affiliates may acquire or seek to acquire assets that we seek to acquire and, as a result, those acquisition opportunities may not be available to us or may be more expensive for us to pursue.

**Our charter and bylaws contain provisions that may delay, defer or prevent an acquisition of our common stock or a change in control, which may be in the best interests of our stockholders.**

Our charter and bylaws contain a number of provisions, the exercise or existence of which could delay, defer or prevent a transaction or a change in control that might involve a premium price for our stockholders or otherwise be in their best interests, including the following:

***Our Charter Contains Restrictions on the Ownership and Transfer of Our Stock.*** In order to assist us in complying with the limitations on the concentration of ownership of REIT stock imposed by the Code on REITs, our charter generally prohibits any person or entity (other than a person who or entity that has been granted an exception as described below) from actually or constructively owning more than 9.8% (by value or by number of shares, whichever is more restrictive) of our common stock or more than 9.8% (by value) of our capital stock. The value and number of the outstanding shares of common stock and the value of the outstanding shares of capital stock shall be determined by the Board of Directors in good faith, which shall be conclusive for all purposes. We refer to these restrictions as the ownership limits. Our charter permits our Board of Directors to make certain exceptions to these ownership limits, unless it would cause us to fail to qualify as a REIT. We expect that our Board of Directors will grant some or all of the Carlyle real estate funds or their affiliates exemptions from the ownership limits applicable to other holders of our common stock. Any attempt to own or transfer shares of our capital stock in excess of the ownership limits without the consent of our Board of Directors will result in the automatic transfer of the shares (and all dividends thereon) to a charitable trust. These ownership limitations may prevent a third party from acquiring control of us if our Board of Directors does not grant an exemption from the ownership limitations, even if our stockholders believe the change in control is in their best interests.

***Our Charter Grants Our Board of Directors the Right to Classify or Reclassify Any Unissued Shares of Capital Stock, Increase or Decrease the Authorized Number of Shares and Establish the Preference and Rights of Any Preferred Stock without Stockholder Approval.*** Our charter provides that the total number of shares of stock of all classes that we currently have authority to issue is , initially consisting



of \_\_\_\_\_ shares of common stock and \_\_\_\_\_ shares of preferred stock. Our Board of Directors has the authority, without a stockholders' vote, to classify or reclassify any unissued shares of stock, including common stock into preferred stock or vice versa, to increase or decrease the authorized number of shares of common stock and preferred stock and to establish the

**Table of Contents**

preferences and rights of any preferred stock or other class or series of shares to be issued. Because the Board of Directors has the power to establish the preferences and rights of additional classes or series of stock without a stockholders' vote, our Board of Directors may give the holders of any class or series of stock preferences, powers and rights, including voting rights, senior to the rights of holders of existing stock.

See Description of Securities for additional information on the anti-takeover measures applicable to us.

**Certain provisions of Maryland law may limit the ability of a third party to acquire control of us.**

Certain provisions of the Maryland General Corporation Law, or MGCL, may have the effect of inhibiting a third party from making a proposal to acquire us or of impeding a change of control under circumstances that otherwise could provide our common stockholders with the opportunity to realize a premium over the then-prevailing market price of such shares, including:

***business combination*** provisions that, subject to limitations, prohibit certain business combinations between us and an interested stockholder (defined generally as any person who beneficially owns 10% or more of the voting power of our outstanding shares of voting stock or an affiliate or associate of the corporation who, at any time within the two-year period immediately prior to the date in question, was the beneficial owner of 10% or more of the voting power of the then outstanding stock of the corporation) or an affiliate of any interested stockholder for five years after the most recent date on which the stockholder becomes an interested stockholder, and thereafter imposes two super-majority stockholder voting requirements on these combinations; and

***control share*** provisions that provide that control shares of our company (defined as voting shares of stock which, when aggregated with all other shares controlled by the stockholder, entitle the stockholder to exercise one of three increasing ranges of voting power in electing directors) acquired in a control share acquisition (defined as the direct or indirect acquisition of ownership or control of control shares) have no voting rights except to the extent approved by our stockholders by the affirmative vote of at least two-thirds of all of the votes entitled to be cast on the matter, excluding all interested shares.

We have opted out of these provisions of the MGCL, in the case of the business combination provisions of the MGCL, by resolution of our Board of Directors and, in the case of the control share provisions of the MGCL, by a provision in our bylaws. However, our Board of Directors may elect to opt into these provisions if approved by our stockholders by the affirmative vote of a majority of votes cast and with the consent of the Carlyle real estate funds or their affiliates, provided that the consent of the Carlyle entities will not be required unless, in the case of the control share provisions, such provisions would apply to the Carlyle real estate funds and their affiliates, or in either case at such time they own less than 10% of our outstanding common stock (assuming all operating partnership units are exchanged into common stock).

Additionally, Title 3, Subtitle 8 of the MGCL permits our Board of Directors, without stockholder approval and regardless of what is currently provided in our charter or bylaws, to implement certain takeover defenses, such as a classified board, some of which we do not yet have.

**Risks Related to Our Status as a REIT**

**Failure to qualify as a REIT would have material adverse consequences to us and the value of our stock.**

We intend to elect to be taxed and to operate in a manner that will allow us to qualify as a REIT for federal income tax purposes under the Code. However, we cannot assure you that we will qualify or will remain qualified as a REIT. If,

in any taxable year, we lose our REIT status, we will face serious tax consequences that would substantially reduce our cash available for distribution to you for each of the years involved because:

we would not be allowed a deduction for distributions to stockholders in computing our taxable income and we would be subject to federal income tax, including any alternative minimum tax, at regular corporate rates;

we could be subject to possibly increased state and local taxes; and

**Table of Contents**

unless we are entitled to relief under applicable statutory provisions, we could not elect to be taxed as a REIT for four taxable years following the year during which we were disqualified.

Our failure to qualify as a REIT could also impair our ability to expand our business and raise capital, and would materially adversely affect the value of our common stock.

**We have no operating history as a REIT or a public company and our inexperience may impede our ability to successfully manage our business.**

We have no operating history as a REIT or a public company. As a result, we cannot assure you that our past experience will be sufficient to successfully operate our company as a REIT or a public company. Although certain of our executive officers and directors have experience in the real estate industry, and Mr. Ray, our President and Chief Executive Officer and Ms. Beckman, our Chief Financial Officer, have previously held positions with publicly traded REITs, we cannot assure you that our past experience will be sufficient to operate a business in accordance with the Code requirements for REIT qualification or in accordance with the requirements of the SEC and the NYSE for public companies. Upon completion of this offering, we will be required to develop and implement substantial control systems and procedures in order to qualify and maintain our qualification as a REIT, satisfy our periodic and current reporting requirements under applicable SEC regulations and comply with NYSE listing standards. As a result, we will incur significant legal, accounting and other expenses that we did not incur as a private company and our management and other personnel will need to devote a substantial amount of time to comply with these rules and regulations and establish the corporate infrastructure and controls demanded of a publicly-traded REIT. These costs and time commitments could be substantially more than we currently expect. In connection with our operation as a public company, we will be required to report our operations on a consolidated basis, which we have not done before. We are in the process of implementing an internal audit function and modifying our company-wide systems and procedures in a number of areas to enable us to report on a consolidated basis as we continue the process of integrating the financial reporting of the entities we intend to acquire in connection with the Restructuring Transactions. If our finance and accounting organization is unable for any reason to respond adequately to the increased demands that will result from being a public company, the quality and timeliness of our financial reporting may suffer and we could experience significant deficiencies or material weaknesses in our disclosure controls and procedures or our internal control over financial reporting. An inability to establish effective disclosure controls and procedures and internal control over financial reporting could cause us to fail to meet our reporting obligations under the Securities Exchange Act of 1934, as amended, or Exchange Act, on a timely basis or result in material misstatements or omissions in our Exchange Act reports, either of which could cause investors to lose confidence in our company and could have a material adverse effect on our operating results and the trading price of our common stock.

**Failure to qualify as a domestically-controlled REIT could subject our non-U.S. stockholders to adverse federal income tax consequences.**

We will be a domestically-controlled REIT if, at all times during a specified testing period, less than 50% in value of our shares is held directly or indirectly by non-U.S. stockholders. However, because our shares will be publicly traded following this offering, we cannot guarantee that we will in fact be a domestically-controlled REIT. If we fail to qualify as a domestically-controlled REIT, our non-U.S. stockholders that otherwise would not be subject to federal income tax on the gain attributable to a sale of our shares of common stock would be subject to taxation upon such a sale if either (1) the shares of common stock were not considered to be regularly traded under applicable Treasury Regulations on an established securities market, such as the NYSE, or (2) the selling non-U.S. stockholder owned, actually or constructively, more than 5% in value of the outstanding shares of common stock being sold during specified testing periods. If gain on the sale or exchange of our shares of common stock was subject to taxation for

these reasons, the non-U.S. stockholder would be subject to regular U.S. income tax with respect to any gain on a net basis in a manner similar to the taxation of a taxable U.S. stockholder, subject to any applicable alternative minimum tax and special alternative minimum tax in the case of nonresident alien individuals, and corporate non-U.S. stockholders may be subject to an additional branch profits tax, as described in Federal Income Tax Considerations Taxation of Non-U.S. Stockholders.

**Table of Contents**

**Our cash available for distribution to stockholders may not be sufficient to pay distributions at expected levels or at all.**

In order to maintain our qualification as a REIT, we are required under the Code to distribute at least 90% of our net taxable income annually to our stockholders. In any period our net taxable income may be greater than the cash flow from operations. In addition, we may become party to debt agreements that include cash management or similar provisions, pursuant to which revenues generated by properties subject to such indebtedness are immediately, or upon the occurrence of certain events, swept into an account for the benefit of the lenders under such debt agreements, which revenues would typically only become available to us after the funding of reserve accounts for, among other things, debt service, taxes, insurance and leasing commissions. If our properties do not generate sufficient cash flow, we may be required to fund distributions from working capital, borrowings under our new revolving credit facility, proceeds from this offering, the sale of assets or by obtaining other debt or equity financing, which may not be available, pay dividends in the form of taxable stock dividends in order to meet our distributions requirements or reduce expected distributions, any of which could have a material adverse effect on the price of our common stock.

**Applicable REIT laws may restrict certain business activities.**

As a REIT we are subject to various restrictions on our income, assets and activities. These include restrictions on our ability to pursue certain strategic acquisitions or business combinations and our ability to enter into other lines of business. Due to these restrictions, we anticipate that we will conduct certain business activities, such as interconnection services, in one or more taxable REIT subsidiaries. Our taxable REIT subsidiaries are taxable as regular C corporations and are subject to federal, state, local, and, if applicable, foreign taxation on their taxable income at applicable corporate income tax rates. However, we may still be limited in the business activities we can pursue.

**Despite our REIT status, we remain subject to various taxes.**

Notwithstanding our status as a REIT, we will be subject to certain federal, state and local taxes on our income and property. For example, we will pay tax on certain types of income that we do not distribute and will incur a 100% excise tax on transactions with our TRS that are not conducted on an arm's length basis. Moreover, our TRS is taxable as a regular C corporation and will pay federal, state and local income tax on its net income at the applicable corporate rates.

**We generally will have a carryover tax basis on our properties acquired in the Restructuring Transactions, which could reduce our depreciation deductions.**

We expect that the properties that we will acquire in the Restructuring Transactions generally will have a carryover tax basis that is lower than the respective fair market values of the properties. This could result in lower depreciation deductions on these properties, thereby (i) increasing the distribution requirement imposed on us which could adversely affect our ability to satisfy the REIT distribution requirement, and (ii) decreasing the extent to which our distributions are treated as tax-free return of capital distributions.

**If the structural components of our properties were not treated as real property for purposes of the REIT qualification requirements, we would fail to qualify as a REIT.**

A significant portion of the value of our properties is attributable to structural components related to the provision of electricity, heating, ventilation and air conditioning, humidification regulation, security and fire protection, and telecommunication services. We have received a private letter ruling from the Internal Revenue Service, or the IRS, holding, among other things, that our buildings, including the structural components, constitute real property for

purposes of the REIT qualification requirements. We are entitled to rely upon that private letter ruling only to the extent that we did not misstate or omit a material fact in the ruling request we submitted to the IRS and that we operate in the future in accordance with the material facts described in that request. Moreover, the IRS, in its sole discretion, may revoke the private letter ruling. If our structural components are determined not to constitute real property for purposes of the REIT qualification requirements, including as a result of our being unable to rely upon the private letter ruling or the IRS revoking that ruling, we would fail to qualify as a REIT, which could have a material adverse effect on the value of our common stock.

**Table of Contents**

**Risks Related to this Offering**

**Increases in market interest rates may cause potential investors to seek higher dividend yields and therefore reduce demand for our common stock and result in a decline in our stock price.**

One of the factors that may influence the price of our common stock is the dividend yield on our common stock (the amount of dividends as a percentage of the price of our common stock) relative to market interest rates. An increase in market interest rates, which are currently at low levels relative to historical rates, may lead prospective purchasers of our common stock to expect a higher dividend yield, which we may be unable or choose not to provide. Higher interest rates would likely increase our borrowing costs and potentially decrease the cash available for distribution. Thus, higher market interest rates could cause the market price of our common stock to decline.

**The number of shares available for future sale could materially adversely affect the market price of our common stock.**

We cannot predict whether future issuances of shares of our common stock or the availability of shares of our common stock for resale in the open market will decrease the market price per share of our common stock. Sales of a substantial number of shares of our common stock in the public market, either by us or by holders of operating partnership units upon exchange of such units for our common stock, or the perception that such sales might occur, could materially adversely affect the market price of the shares of our common stock. The Carlyle real estate funds or their affiliates, as holders of the operating partnership units to be issued in the Restructuring Transactions, will have the right to require us to register with the SEC the resale of the common stock issuable, if we so elect, upon redemption of these operating partnership units. Such funds or affiliates are restricted from exercising their redemption rights prior to the first anniversary of the completion of this offering. In addition, after completion of this offering, we intend to register shares of common stock that we have reserved for issuance under our equity incentive plan, and once registered they can generally be freely sold in the public market after issuance, assuming any applicable restrictions and vesting requirements are satisfied. In addition, except as described herein, we, our operating partnership our directors and officers and the Carlyle real estate funds or their affiliates have agreed with the underwriters not to offer, sell, contract to sell, pledge or otherwise dispose of any shares of common stock, operating partnership units or other securities convertible or exchangeable into our common stock for a period of 180 days (or 365 days in the case of the Carlyle real estate funds or their affiliates) after the date of this prospectus; however, these lock-up agreements are subject to numerous exceptions and the representatives of the underwriters may waive these lock-up provisions without notice. If any or all of these holders cause a large number of their shares to be sold in the public market, the sales could reduce the trading price of our common stock and could impede our ability to raise future capital. In addition, the exercise of the underwriters option to purchase up to an additional shares of our common stock or other future issuances of our common stock would be dilutive to existing stockholders.

**Our earnings and cash distributions will affect the market price of shares of our common stock.**

We believe that the market value of a REIT's equity securities is based primarily upon market perception of the REIT's growth potential and its current and potential future cash distributions, whether from operations, sales, acquisitions, development or refinancing, and is secondarily based upon the value of the underlying assets. For these reasons, shares of our common stock may trade at prices that are higher or lower than the net asset value per share. To the extent we retain operating cash flow for investment purposes, working capital reserves or other purposes rather than distributing the cash flow to stockholders, these retained funds, while increasing the value of our underlying assets, may negatively impact the market price of our common stock. Our failure to meet market expectations with regard to future earnings and cash distributions would likely adversely affect the market price of our common stock.

**The market price and trading volume of our common stock may be volatile following this offering.**



Even if an active trading market develops for our common stock, the market price of our common stock may be volatile. In addition, the trading volume in our common stock may fluctuate and cause significant price variations to occur. If the market price of our common stock declines significantly, you may be unable to

**Table of Contents**

resell your shares at or above the public offering price or at all. We cannot assure you that the market price of our common stock will not fluctuate or decline significantly in the future.

Some of the factors that could negatively affect the market price of our common stock or result in fluctuations in the price or trading volume of our common stock include:

- actual or anticipated variations in our quarterly operating results or dividends;
- changes in our funds from operations or earnings estimates;
- publication of research reports about us or the real estate, technology or data center industries;
- increases in market interest rates that may cause purchasers of our shares to demand a higher yield;
- changes in market valuations of similar companies;
- adverse market reaction to any additional debt we may incur in the future;
- additions or departures of key personnel;
- actions by institutional stockholders;
- speculation in the press or investment community about our company or industry or the economy in general;
- the occurrence of any of the other risk factors presented in this prospectus; and
- general market and economic conditions.

**There is currently no public market for our common stock. An active trading market for our common stock may not develop following this offering and you may be unable to sell your stock at a price above the initial public offering price or at all.**

There has not been any public market for our common stock prior to this offering. Our common stock has been authorized for listing on the NYSE upon completion of this offering. We cannot assure you, however, that an active trading market for our common stock will develop after this offering or, if one develops, that it will be sustained. In the absence of a public market, you may be unable to liquidate an investment in our common stock. The initial public offering price of our common stock will be determined in consultation with the underwriters and based on a number of factors, including our results of operations, management, estimated net income, estimated funds from operations, estimated cash available for distribution, anticipated dividend yield and growth prospects, the current market valuations, financial performance and dividend yields of publicly traded companies considered to be comparable to us and the current state of the data center industry and the economy as a whole. The price at which shares of our common stock trade after the completion of this offering may be lower than the price at which the underwriters sell them in this offering.

**If you purchase shares of common stock in this offering, you will experience immediate and significant dilution in the net tangible book value per share of our common stock.**

We expect the initial public offering price of our common stock to be substantially higher than the book value per share of our outstanding common stock immediately after this offering. If you purchase our common stock in this

offering, you will incur immediate dilution of approximately \$     in the book value per share of common stock from the price you pay for our common stock in this offering, based on an assumed initial public offering price of \$     per share, the midpoint of the range indicated on the cover of this prospectus. See Dilution for further discussion of how your ownership interest in us will be immediately diluted.

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

This prospectus includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide our current expectations or forecasts of future events.

Forward-looking statements include statements about our expectations, beliefs, intentions, plans, objectives, goals, strategies, future events, performance and underlying assumptions and other statements that are not historical facts.

You can identify forward-looking statements by their use of forward-looking words, such as may, will, anticipates, expect, believe, intend, plan, should, seek or comparable terms, or the negative use of those words, but the absence of these words does not necessarily mean that a statement is not forward-looking.

These forward-looking statements are made based on our expectations and beliefs concerning future events affecting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control, that could cause our actual results to differ materially from those matters expressed in or implied by these forward-looking statements.

Important factors that could cause actual results to differ materially from our expectations are disclosed under Risk Factors and elsewhere in this prospectus. These factors include, among others:

- general economic conditions as well as adverse economic or real estate developments in our industry resulting in decreased demand for data center space;

- the geographic concentration of the properties in our portfolio;

- non-renewal of leases by customers;

- inability to retain key personnel;

- difficulties in redeveloping, developing or identifying properties to acquire and completing acquisitions;

- failure of our physical infrastructure or disruption of the services necessary for the function of our properties;

- increased interest rates and operating costs not offset by increased revenues;

- our failure to successfully operate acquired properties and operations;

- our failure to maintain our status as a REIT; and

- financial market fluctuations or a lack of external financing.

Except as required by law, we do not undertake any responsibility to release publicly any revisions to these forward-looking statements to take into account events or circumstances that occur after the date of this prospectus or to update you on the occurrence of any unanticipated events which may cause actual results to differ from those expressed or implied by the forward-looking statements contained in this prospectus.

**Table of Contents**

**USE OF PROCEEDS**

We estimate that the net proceeds to us from the sale of \_\_\_\_\_ shares of common stock will be approximately \$ \_\_\_\_\_ million, or \$ \_\_\_\_\_ million if the underwriters exercise their over-allotment option in full, assuming an initial public offering price of \$ \_\_\_\_\_ per share, the midpoint of the range set forth on the cover of this prospectus, and after deducting underwriting discounts and commissions and estimated offering expenses of approximately \$ \_\_\_\_\_ million payable by us.

We will contribute the net proceeds of this offering to our operating partnership. Our operating partnership will subsequently use the proceeds received from us as follows:

To repay approximately \$94.5 million of indebtedness, including related fees and expenses as follows:

\$13.0 million on a mezzanine loan secured by our 55 S. Market property with an interest rate of LIBOR plus 4.50% (4.85% as of June 30, 2010) that matures on November 9, 2010,

\$32.2 million on a senior mortgage loan secured by our 900 N. Alameda property with an interest rate of 7.75% as of June 30, 2010 that matures on November 1, 2010,

\$1.5 million on a subordinate mortgage loan secured by our 900 N. Alameda property with an interest rate of 7.75% as of June 30, 2010 that matures on November 1, 2010,

\$15.1 million on a mortgage loan secured by our 70 Innerbelt property with an interest rate of 7.25% as of June 30, 2010 that matures on March 1, 2011,

\$28.0 million on a senior mortgage loan secured by the Coronado Stender Business Park with an interest rate of LIBOR plus 1.40% (1.75% as of June 30, 2010) that matures on March 9, 2011, and

\$4.6 million on a junior mortgage loan secured by the Coronado Stender Business Park with an interest rate of LIBOR plus 1.40% (1.75% as of June 30, 2010) that matures on March 9, 2011;

to purchase \_\_\_\_\_ operating partnership units from our operating partnership;

to purchase \_\_\_\_\_ operating partnership units from the Carlyle real estate funds and their affiliates that are contributing properties to our operating partnership; and

for related transaction expenses. Our operating partnership intends to use the cash received from our purchase of its operating partnership units to redevelop and develop additional data center space and for general corporate purposes.

A \$1.00 increase (decrease) in the assumed initial public offering price of \$ \_\_\_\_\_ per share would (i) increase (decrease) the net proceeds to us from this offering by \$ \_\_\_\_\_ million, assuming the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. We may also increase or decrease the number of shares we are offering. Each increase of 1.0 million shares in the number of shares offered by us, together with a concomitant \$1.00 increase in the assumed public offering price of \$ \_\_\_\_\_ per share, would increase the net proceeds to us from this offering by approximately \$ \_\_\_\_\_ million. Similarly, each decrease of 1.0 million shares in the number of shares offered

by us, together with a concomitant \$1.00 decrease in the assumed public offering price of \$     per share, would decrease the net proceeds to us from this offering by approximately \$     million. We do not expect that a change in the initial public offering price will have a material effect on our use of proceeds.

**Table of Contents**

**DIVIDEND POLICY**

We intend to elect to be taxed and to operate in a manner that will allow us to qualify as a REIT for U.S. federal income tax purposes, commencing with our tax year ending December 31, 2010. In order to qualify as a REIT under the Code, we generally must make distributions to our stockholders each year in an amount equal to at least:

90% of our REIT taxable income (which does not include the earnings of our taxable REIT subsidiary) determined without regard to the dividends paid deduction; plus

90% of the excess of our net income from foreclosure property over the tax imposed on such income by the Code; minus

any excess non-cash income.

We intend to make regular quarterly distributions to holders of our common stock. We intend to pay an initial distribution with respect to the period commencing on the completion of this offering and ending , , based on a distribution of \$ per share for a full quarter. On an annualized basis, this would be \$ per share, or an annual distribution rate of approximately % based on an assumed initial public offering price of \$ per share (of which we currently estimate % may represent a return of capital for tax purposes), the midpoint of the range indicated on the cover of this prospectus. We estimate that this initial annual distribution rate will represent approximately % of estimated cash available for distribution for the twelve months ending June 30, 2011 on a pro forma basis. We have estimated our cash available for distribution to our common stockholders for the 12 months ending June 30, 2011 based on adjustments to our pro forma as adjusted net income available to common stockholders for the 12 months ended June 30, 2010 (giving effect to the Restructuring Transactions and the Financing Transactions), as described below. This estimate was based upon the historical operating results of our Predecessor and the Acquired Properties, as adjusted on a pro forma basis for the Restructuring Transactions and the Financing Transactions and does not take into account any additional investments and their associated cash flows, unanticipated expenditures that we may have to make or any additional debt we may incur. In estimating our cash available for distribution to holders of our common stock, we have made certain assumptions as reflected in the table and footnotes below. To the extent our initial annual distribution is in excess of 100% of our estimated cash available for distribution, we will use existing cash to fund such shortfall or possibly borrowings under our new revolving credit facility.

We anticipate that, at least initially, our distributions will exceed our then current and accumulated earnings and profits as determined for federal income tax purposes primarily due to depreciation and amortization charges that we expect to incur. Therefore, we anticipate that a portion of these distributions will represent a return of capital for federal income tax purposes. The percentage of our stockholder distributions that exceeds our current and accumulated earnings and profits, if any, may vary substantially from year to year. For a discussion of the tax treatment of distributions to holders of our common stock, see Federal Income Tax Considerations.

We intend to maintain our initial distribution rate for the 12-month period following completion of this offering unless actual results of operations, economic conditions or other factors differ materially from the assumptions used in our estimate. Distributions made by us will be authorized by our Board of Directors out of funds legally available and therefore will be dependent upon a number of factors, including restrictions under applicable law. We believe that our estimate of cash available for distribution constitutes a reasonable basis for setting the initial distribution; however, the actual amount, timing and frequency of our distributions will be at the discretion of, and authorized by, our Board of Directors and will depend on our actual results of operations and a number of other factors, including:

the timing of our investment of the net proceeds of this offering to fund redevelopment and development projects;

the rent received from our lessees;

our debt service requirements;



**Table of Contents**

capital expenditure requirements for our properties;

unforeseen expenditures at our properties;

our ability to renew existing leases and lease available space at anticipated rates;

our taxable income and the taxable income of our TRS;

the annual distribution requirement under the REIT provisions of the Code;

our operating expenses;

relevant provisions of Maryland law; and

other factors that our Board of Directors may deem relevant.

We may retain earnings of our TRS, and such amount of cash would not be available to satisfy the 90% distribution requirement. If our cash available for distribution to our stockholders is less than 90% of our REIT taxable income, we could be required to sell assets or borrow funds to make distributions. Dividend distributions to our stockholders will generally be taxable to our stockholders as ordinary income to the extent of our current or accumulated earnings and profits.

We cannot assure you that our estimated distributions will be made or sustained. Any distributions we pay in the future will depend upon our actual results of operations, economic conditions and other factors that could differ materially from our current expectations. Our actual results of operations will be affected by a number of factors, including the revenue we receive from our properties, our operating expenses, interest expense, the ability of our customers to meet their obligations and unanticipated expenditures. If our properties do not generate sufficient cash flow, we may be required to fund distributions from (i) working capital, which could include proceeds from this offering, (ii) borrowings under our new revolving credit facility or (iii) from other debt or equity financing, which may not be available. If our properties fail to generate sufficient cash flow, we may also be forced to pay dividends in the form of taxable stock dividends in order to meet our distributions requirements or reduce expected distributions. For more information regarding risk factors that could materially adversely affect our actual results of operations and our ability to make distributions to our stockholders, see Risk Factors, including Risks Related to Our Status as a REIT. Our cash available for distribution to stockholders may not be sufficient to pay distributions at expected levels or at all.

**Table of Contents**

The following table describes our pro forma income (loss) from continuing operations before non-controlling interests for the year ended December 31, 2009, and the adjustments we have made thereto in order to estimate our initial cash available for distribution for the twelve months ending June 30, 2011 (amounts in thousands except share data, per share data, square footage data and percentages):

<b>Pro Forma loss before non-controlling interests for the 12 months ended December 31, 2009</b>	<b>\$ (21,794)</b>
Less: Pro Forma loss before non-controlling interests for the six months ended June 30, 2009	(12,053)
Add: Pro Forma loss before non-controlling interests for the six months ended June 30, 2010	(2,406)
<b>Pro Forma loss before non-controlling interests for the 12 months ended June 30, 2010</b>	<b>\$ (12,147)</b>
Add: Pro forma real estate depreciation and amortization	38,333
Add: Net increases in contractual rental income <sup>(1)</sup>	15,922
Less: Net decreases in contractual net income due to lease expirations, assuming no renewals <sup>(2)</sup>	(14,163)
Less: Net effect of straight line rents and fair market value adjustments to customer leases <sup>(3)</sup>	(4,315)
Add: Net effect of straight line rent expense and fair market value adjustments for leased properties <sup>(4)</sup>	2,628
Add: Non-cash compensation expense <sup>(5)</sup>	2,079
Add: Non-cash interest expense <sup>(6)</sup>	3,246
<b>Estimated cash flow from operating activities for the 12 months ended June 30, 2011</b>	<b>\$ 31,583</b>
Estimated cash flows used in investing activities	
Less: Contractual obligations for tenant improvement and leasing commissions <sup>(7)</sup>	(2,183)
Less: Estimated annual provision for recurring capital expenditures <sup>(8)</sup>	(1,023)
Total estimated cash flows used in investing activities	(3,206)
Estimated cash flows used in financing activities    Scheduled mortgage loan principal payment <sup>(9)</sup>	(86)
<b>Estimated cash flow available for distribution for the 12 months ending June 30, 2011</b>	<b>\$ 28,291</b>
Our share of estimated cash available for distribution <sup>(10)</sup>	
Non-controlling interests    share of estimated cash available for distribution	
<b>Total estimated initial annual distribution to stockholders</b>	
Estimated initial annual distribution per share <sup>(11)</sup>	
Payout ratio based on our share of estimated cash available for distributions <sup>(12)</sup>	

- (1) Represents net increases from new leases, renewals and contractual rent increases, net of abatements, from existing leases that were not in effect for the entire 12 month period ended June 30, 2010 or that will go into effect during the 12 months ending June 30, 2011 based on leases entered into through June 30, 2010.
- (2) Assumes no renewals for leases that expired during the 12 months ended June 30, 2010 or will expire during the 12 months ending June 30, 2011, unless a new or renewal lease had been entered into by June 30, 2010.
- (3) Represents GAAP to cash conversion of estimated rental revenues on in-place customer leases for the 12 months ended June 30, 2010.
- (4) Represents GAAP to cash conversion of estimated rental expenses on properties leased by us for the 12 months ended June 30, 2010.

- (5) Pro forma non-cash compensation expenses related to the vesting of incentive awards granted under the 2010 Equity Incentive Plan.
- (6) Pro forma non-cash amortization of financing costs and below market debt for the 12 months ending June 30, 2011.
- (7) Reflects contractual tenant improvement costs and leasing commissions for the 12 months ending June 30, 2011 based on leases in effect as of June 30, 2010 and new leases entered into through June 30, 2010. Leasing commission commitments totaling \$667,215 include costs related to the Facebook and CSC leases of \$372,240 and \$109,000, respectively. Tenant improvement commitments related to the General Services Administration IRS lease agreement at 55 S. Market under which we are obligated to pay \$4.3 million between 2010 and 2012. The timing of these payments are dependent on the achievement of certain defined milestones. We expect to pay \$1.5 million under this contract during the twelve months ended June 30, 2011. Tenant improvement costs and leasing commissions for renewed and retenanted space at the properties in our portfolio incurred during the 12 months ended December 31, 2008 and 2009 and the six months ended June 30, 2010

**Table of Contents**

is set forth in the following table and demonstrates the variability of such costs between periods, given the nature of the leases that we execute with our customers.

	<b>Year Ended December 31,</b>		<b>Six Months Ended</b>	<b>Weighted Avg January 1, 2008-</b>
	<b>2008</b>	<b>2009</b>	<b>June 30, 2010</b>	<b>June 30, 2010</b>
Average tenant improvement costs and leasing commissions (in thousands)	\$ 3,475	\$ 2,373	\$ 1,529	\$ 2,951

- (8) For the 12 months ending June 30, 2011, the estimated costs of recurring capital expenditures (excluding costs of tenant improvements) at our properties are based on the weighted average annual capital expenditures costs of \$.69 per rentable square foot in our portfolio incurred during the 12 months ended December 31, 2008 and 2009 and the six months ended June 30, 2010 multiplied by 1,481,741 rentable square feet. The following table sets forth certain information regarding capital expenditures at our properties through June 30, 2010.

	<b>Year Ended December 31,</b>		<b>Six Months Ended</b>	<b>Weighted Avg January 1, 2008-</b>
	<b>2008</b>	<b>2009</b>	<b>June 30, 2010</b>	<b>June 30, 2010</b>
Recurring capital expenditures per rentable square foot	\$ 0.37	\$ 1.07	\$ 0.29	\$ 0.69
Total rentable square feet				1,481,741
Total estimated recurring capital expenditures (in thousands)				\$ 1,023

- (9) Represents scheduled principal amortization payments of the mortgage loan on the 12100 Sunrise Valley property due during the 12 months ending June 30, 2011. We have not included repayment of our mortgage on the 427 S. LaSalle property, since this mortgage includes a one-year extension without any performance tests or other conditions outside our control, which we intend to exercise.
- (10) Our share of estimated cash available for distribution and estimated initial annual cash distributions to our stockholders is based on an estimated % aggregate partnership interest in our operating partnership.
- (11) Based on a total of shares of our common stock to be outstanding after this offering.
- (12) Calculated by dividing our estimated initial annual distribution by our share of estimated cash available for distribution for the 12 months ending June 30, 2011.

Table of Contents**CAPITALIZATION**

The following table sets forth the capitalization of our Predecessor as of June 30, 2010 on: (i) a historical basis; (ii) a pro forma basis to reflect the Restructuring Transactions (but excluding the Financing Transactions) and (iii) a pro forma as adjusted basis to reflect the Restructuring Transactions, the Financing Transactions and the application of the net proceeds from this offering as set forth under Use of Proceeds. You should read this table in conjunction with Use of Proceeds, Selected Historical and Pro Forma Financial Data, Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources and our consolidated historical and pro forma financial statements and the notes thereto appearing elsewhere in this prospectus.

	<b>June 30, 2010</b>		
	<b>Historical Predecessor (Unaudited)</b>	<b>Pro Forma (In thousands) (Unaudited)</b>	<b>Pro Forma As Adjusted<sup>(1)</sup> (Unaudited)</b>
Mortgages payable <sup>(2)</sup>	\$ 72,054	\$ 216,519	\$ 122,919
Redeemable noncontrolling interests in operating partnership			499,766
Stockholders' equity:			
Preferred stock, \$ par value per share, shares authorized, none issued or outstanding			
Common stock, \$ par value per share, shares authorized, shares issued and outstanding on a pro forma basis <sup>(3)</sup>			
Additional paid in capital			289,669
Members' equity	188,450	630,113	
Total stockholders' and members' equity	188,450	630,113	289,669
<b>Total capitalization</b>	<b>\$ 260,504</b>	<b>\$ 846,632</b>	<b>\$ 912,354</b>

(1) The closing of the Financing Transactions will be a precondition to the consummation of this offering and it is our intention to enter into binding agreements or to otherwise obtain firm commitments with respect to the Financing Transactions prior to seeking effectiveness of the registration statement of which this prospectus is a part.

(2) Mortgages payable as of June 30, 2010 on a pro forma as adjusted basis reflect (i) \$38.0 million of debt under three loans (after giving effect to a \$2.0 million fair value of debt adjustment resulting from the Predecessor's acquisition of the Acquired Properties) secured by our 427 S. LaSalle property, which mature in March 2011 (subject to our option to extend each of these loans to March 2012, which option is not subject to performance tests or conditions outside our control); (ii) a \$32.0 million construction loan on our 12100 Sunrise Valley

property due June 2013, of which \$24.9 million was outstanding as of June 30, 2010 and (iii) \$60.0 million of debt secured by the 55 S. Market property, which will have a term of not less than two years.

- (3) Includes      shares of common stock to be issued by us to employees (none of whom are executive officers) in connection with the Restructuring Transactions in exchange for profits interests previously issued under our profits interest incentive program and      shares of restricted stock in the aggregate to be issued to each of our executive officers and employees under our 2010 Equity Incentive Plan in connection with this offering, based on an initial public offering price per share of \$      , the midpoint of the range set forth on the cover of this prospectus, and excludes (a) up to      shares issuable upon exercise of the underwriters' over-allotment option, (b)      shares issuable upon conversion of outstanding operating partnership units issued to the Carlyle real estate funds and their affiliates in connection with the Restructuring Transactions, (c)      operating partnership units to be issued by us to each of our executive officers (other than Messrs. Ray, Bair, Price and Sistek) and      operating partnership units issued to employees (none of whom are executive officers), in each case, under our profits interest incentive program in connection with the Restructuring Transactions and (d)      shares available for future issuance under our 2010 Equity Incentive Plan immediately upon completion of this offering.

Each \$1.00 increase (decrease) in the assumed public offering price of \$      per share would increase (decrease) each of additional paid-in capital, total stockholders' /owner's equity and total capitalization by approximately \$      million, assuming that the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same, and after deducting underwriting discounts and commissions and

**Table of Contents**

estimated offering expenses payable by us. We may also increase or decrease the number of shares we are offering. Each increase of 1.0 million shares in the number of shares offered by us, together with a concomitant \$1.00 increase in the assumed offering price of \$ per share, would increase each of additional paid-in capital, total stockholders /owner s equity and total capitalization by approximately \$ million. Similarly, each decrease of 1.0 million shares in the number of shares offered by us, together with a concomitant \$1.00 decrease in the assumed offering price of \$ per share, would decrease each of additional paid-in capital, total stockholders /owner s equity and total capitalization by approximately \$ million. The as adjusted information discussed above is illustrative only and will be adjusted based on the actual public offering price and other terms of this offering determined at pricing.

**Table of Contents****DILUTION**

Purchasers of our common stock offered in this prospectus will experience an immediate and substantial dilution of the net tangible book value of our common stock from the initial public offering price. At June 30, 2010, our Predecessor had a net tangible book value of approximately \$ million, or \$ per share of our common stock to be held by holders of operating partnership units after this offering, assuming the exchange of operating partnership units held by the Carlyle real estate funds or their affiliates following the Restructuring Transactions for shares of our common stock on a one-for-one basis. After giving pro forma effect to the Restructuring Transactions, the Financing Transactions, including the sale of the shares of our common stock offered hereby, and the use of proceeds therefrom, the pro forma net tangible book value at , attributable to common stockholders would have been \$ million, or \$ per share of our common stock. This amount represents an immediate increase in net tangible book value of \$ per share to holders of operating partnership units and an immediate dilution in pro forma net tangible book value of \$ per share from the assumed public offering price of \$ per share of our common stock to new public investors. The following table illustrates this per share dilution:

	<b>Per share</b>
Assumed initial public offering price	\$
Net tangible book value per share of our Predecessor as of assuming the exchange of all operating partnership units held by the Carlyle real estate funds or their affiliates following the Restructuring Transactions for shares of our common stock but before the Financing Transactions as of June 30, 2010	
Increase in pro forma net tangible book value per share attributable to the Restructuring Transactions, the Financing Transactions and the use of proceeds therefrom	
Pro forma net tangible book value per share after giving effect to the Restructuring Transactions, the Financing Transactions and the use of proceeds therefrom (assuming the exchange of all operating partnership units outstanding immediately following the Restructuring Transactions for shares of our common stock)	
Dilution in pro forma net tangible book value per share to new investors	\$

***Differences Between New Investors and Existing Investors in Number of Shares and Amount Paid***

The table below summarizes, as of June 30, 2010, on a pro forma basis after giving effect to the Restructuring Transactions, the Financing Transactions and the use of proceeds therefrom, the differences between the number of shares of common stock received by the Carlyle real estate funds or their affiliates in the Restructuring Transactions (assuming the exchange of all operating partnership units held by the Carlyle real estate funds or their affiliates following the Restructuring Transactions for shares of our common stock) and the new investors purchasing shares in this offering, the total consideration paid and the average price per share paid by the Carlyle real estate funds or their affiliates in the Restructuring Transactions and paid in cash by the new investors purchasing shares in this offering (based on the net tangible book value attributable to Carlyle real estate funds or their affiliate receiving operating partnership units in the Restructuring Transactions). In calculating the shares to be issued in this offering, we used an assumed initial public offering price of \$ per share, which is the midpoint of the price range indicated on the front cover page of this prospectus.



	Shares/OP		Net Tangible Book Value of		Average Price Per Share/OP Unit
	Units Issued	Contribution/Cash(1)	Amount	Percentage	
(dollars in thousands, except per share data)	Number	Percentage	Amount	Percentage	
Existing investors(2)		%		%	\$
New investors		%		%	\$
Total					

(1) Represents pro forma net tangible book value as of June 30, 2010 of the assets contributed to our operating partnership in the Restructuring Transactions, giving effect to the Financing Transactions and the use of proceeds therefrom, prior to deducting the estimated costs of the Restructuring Transactions and the Financing Transactions.

**Table of Contents**

(2) Includes (i) 1,000 shares of our common stock representing our initial capitalization, (ii) an aggregate of operating partnership units acquired by the Carlyle real estate funds and their affiliates in consideration of the contributions by such entities to our operating partnership in the Restructuring Transactions after giving effect to our purchase of a portion of such operating partnership units and operating partnership units issued to each of our executive officers (other than Messrs. Ray, Bair, Price and Sistek) and operating partnership units issued to employees (none of whom are executive officers), in each case, concurrently with the completion of this offering in exchange for profits interests previously granted under our profits interest incentive plan, (iii) an aggregate of shares of restricted stock to be issued by us to employees (none of whom are executive officers) concurrently with the completion of this offering in exchange for profits interests previously granted under our profits interest incentive plan and shares of restricted stock in the aggregate to be issued by us to each of our executive officers and other employees pursuant to awards under our 2010 Equity Incentive Plan, based on an initial public offering price of \$ per share, the midpoint of the range set forth on the cover of this prospectus, and excludes (a) operating partnership units that we will purchase from the Carlyle real estate funds and their affiliates and (b) operating partnership units that we will purchase from our operating partnership, in each case, concurrently with the completion of this offering and the Restructuring Transactions.

If the underwriters' option to purchase additional shares is exercised in full, the following will occur:

the as adjusted number of shares of common stock held by existing stockholders will decrease to , or approximately %, of the total number of shares of our common stock outstanding after this offering; and

the number of shares of common stock held by new investors will increase to , or approximately %, of the total number of shares of our common stock outstanding after this offering.

**Table of Contents**

**SELECTED HISTORICAL AND PRO FORMA FINANCIAL DATA**

The following table sets forth summary selected financial data on a historical basis for our Predecessor. Our Predecessor is comprised of the real estate activities of four of our operating properties, 1656 McCarthy, 32 Avenue of the Americas, 12100 Sunrise Valley and 70 Innerbelt, as well as the Coronado-Stender Business Park, all wholly owned by CRP Fund V Holdings, LLC. As part of our Restructuring Transactions, we will acquire other data center properties and buildings housing office and other space under common management, which we refer to in this prospectus as our Acquired Properties. Our Acquired Properties include the continuing real estate operations of 55 S. Market, One Wilshire, 1275 K Street, 900 N. Alameda, 427 S. LaSalle and 2115 NW 22nd Street, as well as 1050 17th Street, a property we lease as our corporate headquarters, which does not generate operating revenue. For accounting purposes, our Predecessor is considered to be the acquiring entity in the Restructuring Transactions and, accordingly, the acquisition of our Acquired Properties will be recorded at fair value. For more information regarding the Restructuring Transactions, please see Structure and Formation of Our Company.

The historical financial information as of December 31, 2009 and 2008 and for each of the years ended December 31, 2009, 2008 and 2007 has been derived from our Predecessor's audited financial statements included elsewhere in this prospectus. The historical financial information as of December 31, 2007, 2006 and 2005 and for the years ended December 31, 2006 and 2005 has been derived from our Predecessor's unaudited financial statements. The historical financial information as of June 30, 2010 and for each of the six months ended June 30, 2010 and 2009 has been derived from our Predecessor's unaudited financial statements included elsewhere in this prospectus. In the opinion of the management of our company, the unaudited interim financial information included herein includes any adjustments (consisting of only normal recurring adjustments) necessary to present fairly the information set forth herein.

The unaudited pro forma condensed consolidated financial data for the year ended December 31, 2009 and the six months ended June 30, 2010 are presented as if this offering and the Restructuring Transactions and Financing Transactions had all occurred on June 30, 2010 for the pro forma condensed consolidated balance sheet data and as of January 1, 2009 for the pro forma condensed consolidated statement of operations data. Our pro forma financial information is not necessarily indicative of what our actual financial position and results of operations would have been as of the date and for the periods indicated, nor does it purport to represent our future financial position or results of operations.

You should read the following selected financial data in conjunction with our pro forma financial statements, our Predecessor's historical consolidated and combined financial statements and the related notes thereto, and our Acquired Properties' historical combined financial statements and the related notes thereto, along with Management's Discussion and Analysis of Financial Condition and Results of Operations, which are included elsewhere in this prospectus.

**Table of Contents**

	Six Months Ended June 30,			Year Ended December 31,				
	Pro Forma			Pro Forma				
	Historical			Historical Predecessor				
	Consolidated	Predecessor	Consolidated	Consolidated	Predecessor	Predecessor	Predecessor	Predecessor
	2010	2010	2009	2009	2009	2008	2007	2006 <sup>(1)</sup> 2005 <sup>(1)</sup>
	(In thousands except per share data)			(In thousands except per share data)				
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Statement of Operations Data</b>								
Operating revenues	\$ 66,567	\$ 21,419	\$ 12,362	\$ 114,011	\$ 28,831	\$ 15,581	\$ 10,349	\$ \$
Operating expenses:								
Property operating and maintenance	20,742	8,465	6,586	37,466	13,954	11,258	4,451	
Management fees to related party		2,295	914		2,244	1,523	363	
Real estate taxes and insurance	2,836	812	903	5,730	1,787	2,125	1,015	
Depreciation and amortization	18,661	6,948	5,279	41,330	11,193	7,966	3,528	
Sales and marketing	1,178	59	63	2,650	135	170	60	
General and administrative	12,308	501	633	22,042	1,401	1,325	267	
Rent expense	9,411	1,389	1,438	19,206	2,816	2,624	509	
Total operating expenses	65,136	20,469	15,816	128,424	33,530	26,991	10,193	
Operating income (loss)	1,431	950	(3,454)	(14,413)	(4,699)	(11,410)	156	
Other income and expense								
Interest income	4		2	79	3	17	38	
Interest expense	(3,841)	(911)	(1,178)	(7,460)	(2,343)	(2,495)	(2,123)	
Gain on sale of real estate							4,500	
Net income (loss)	(2,406)	39	(4,630)	(21,794)	(7,039)	(13,888)	2,571	
Net loss attributable to redeemable noncontrolling interests in operating partnership	(1,521)			(13,774)				
Net income (loss) attributable to	\$ (885)	\$ 39	\$ (4,630)	\$ (8,020)	\$ (7,039)	\$ (13,888)	\$ 2,571	\$ \$

controlling interests

Pro forma  
(earning/loss) per  
share basic and  
diluted

\$

\$

Pro forma weighted  
average common  
shares - basic and  
undiluted

	As of June 30, Pro Forma Historical Consolidated Predecessor 2010 2010 2009 (In thousands) (Unaudited) (Unaudited)			As of December 31, Historical Predecessor 2008 2007 2006 <sup>(1)</sup> 2005 <sup>(1)</sup> (In thousands) (Unaudited) (Unaudited) (Unaudited)			
--	--	--	--	--	--	--	--

**Balance Sheet Data**

Net investments in real estate	\$ 632,848	\$ 250,838	\$ 218,055	\$ 197,493	\$ 151,044	\$ 28,432	\$
Total assets	960,896	275,896	239,420	213,846	164,762	28,461	
Mortgages payable	122,919	72,054	62,387	52,530	44,332		
Redeemable noncontrolling interests in operating partnership	499,766						
Stockholders and members equity	289,669	188,450	162,338	149,103	107,228	28,414	

(1) The Predecessor acquired its first property in December 2006 and did not commence operations until 2007. Accordingly, the selected financial data does not include statement of operations data for the years ended December 31, 2006 and 2005 or balance sheet data as of December 31, 2005.

**Table of Contents**

We consider FFO to be a supplemental measure of our performance which should be considered along with, but not as an alternative to, net income and cash provided by operating activities as a measure of operating performance and liquidity. We calculate FFO in accordance with the standards established by NAREIT. FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures.

Our management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs.

We offer this measure because we recognize that FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. FFO is a non-GAAP measure and should not be considered a measure of liquidity, an alternative to net income, cash provided by operating activities or any other performance measure determined in accordance with GAAP, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions. In addition, our calculations of FFO are not necessarily comparable to FFO as calculated by other REITs that do not use the same definition or implementation guidelines or interpret the standards differently from us. Investors in our securities should not rely on these measures as a substitute for any GAAP measure, including net income.

The following table is a reconciliation of our net income (loss) to FFO:

	Six Months Ended June 30,			Year Ended December 31,			
	Pro Forma		Historical	Pro Forma		Historical Predecessor	
	Consolidated	2010	2009	Consolidated	2009	2008	2007
	2010	2010	2009	2009	2009	2008	2007
	(In thousands)			(In thousands)			
	(Unaudited)			(Unaudited)			
<b>Funds from Operations</b>							
Net income (loss)	\$ (2,406)	\$ 39	\$ (4,630)	\$ (21,794)	\$ (7,039)	\$ (13,888)	\$ 2,571
Real estate depreciation and amortization	18,488	6,948	5,279	40,985	11,193	7,966	3,528
Gain on sale of real estate							(4,500)
FFO	\$ 16,082	\$ 6,987	\$ 649	\$ 19,191	\$ 4,154	\$ (5,922)	\$ 1,599



**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

*You should read the following discussion and analysis of our results of operations, financial condition and liquidity in conjunction with our consolidated and combined financial statements and the related notes included elsewhere in this prospectus. Some of the information contained in this discussion and analysis or set forth elsewhere in this prospectus, including information with respect to our plans and strategies for our business, statements regarding the industry outlook, our expectations regarding the future performance of our business and the other non-historical statements contained herein are forward-looking statements. See Forward-Looking Statements. You should also review the Risk Factors section of this prospectus for a discussion of important factors that could cause actual results to differ materially from the results described herein or implied by such forward-looking statements. Our Predecessor is comprised of the real estate activities and holdings of a Carlyle real estate fund that will contribute properties into our portfolio. We refer to the assets we will acquire upon completion of this offering and completion of the Restructuring Transactions as the Acquired Properties, which are comprised of certain real estate activities and holdings of the Carlyle real estate funds or their affiliates other than our Predecessor. Since our formation as CoreSite Realty Corporation on February 17, 2010, we have not had any corporate activity other than the issuance of shares of common stock in connection with the initial capitalization of our company. Because we believe that a discussion of the historical results of CoreSite Realty Corporation would not be meaningful, we have set forth below a discussion of the historical operations of (i) our Predecessor and (ii) the Acquired Properties.*

**Overview**

We are an owner, developer and operator of strategically located data centers in some of the largest and fastest growing data center markets in the United States, including Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago and New York City. Our high-quality data centers feature ample and redundant power, advanced cooling and security systems and many are points of dense network interconnection. We are able to satisfy the full spectrum of our customers' data center requirements by providing data center space ranging in size from an entire building or large dedicated suite to a cage or cabinet. We lease our space to a broad and growing customer base ranging from enterprise customers to less space-intensive, more network-centric customers. Our operational flexibility allows us to selectively lease data center space to its highest and best use depending on customer demand, regional economies and property characteristics.

As of June 30, 2010, our property portfolio included 11 operating data center facilities, one data center under construction and one development site, which collectively comprise over 2.0 million NRSF, of which approximately 1.0 million NRSF is existing data center space. These properties include 277,126 NRSF of space readily available for lease, of which 190,788 NRSF is available for lease as data center space. As of June 30, 2010, we had the ability to expand our operating data center square footage by 865,621 NRSF by redeveloping 419,371 NRSF of vacant space and developing up to 446,250 NRSF of new data center space on land we currently own. We expect that this redevelopment and development potential will enable us to accommodate existing and future customer demand and position us to significantly increase our cash flows.

For the years ended December 31, 2009 and 2008, our Predecessor had net losses of \$7.0 million and \$13.9 million, respectively. These losses were primarily a result of year-over-year increased depreciation and amortization expense and property operating and maintenance costs during the period of lease-up to stabilization of our Predecessor's properties. Increased interest expense from property level debt incurred to fund the acquisition and development of our Predecessor's properties has also contributed to these historical losses. Our ability to achieve profitability is dependent upon a number of risks and uncertainties discussed in the section Risk Factors, many of which are beyond



our control. We cannot assure you that we will be successful in executing our business strategy and become profitable following the Restructuring Transactions and, if we achieve profitability, given the competitive nature of the industry in which we operate, we may not be able to sustain profitability or grow our business at the levels we anticipate.

***Acquisitions, Redevelopment and Development.*** The following sets forth the acquisition, redevelopment and development activities for our Predecessor and the entities contributing the Acquired Properties since

## **Table of Contents**

January 1, 2007. We refer to each entity contributing a property as a Contributing Entity. All NRSF totals presented below are as of June 30, 2010.

### ***Operating Property Acquisitions and Operating Leases***

***February 2007*** A Contributing Entity acquired 427 S. LaSalle, located in downtown Chicago, for \$35.0 million, which comprises 175,073 NRSF of operating space and 5,309 NRSF of vacant redevelopment space.

***February 2007*** Our Predecessor acquired the Coronado-Stender Business Park in Santa Clara, California for \$37.8 million, which consists of 15.75 contiguous acres in Santa Clara, California. The Coronado-Stender Business Park encompasses: (i) the Coronado-Stender Properties, a development site consisting of 9.1 acres housing (a) five buildings with 78,800 NRSF of office and light-industrial operating space and (b) 50,400 NRSF of vacant space on land held for development, (ii) 2901 Coronado, a 50,000 NRSF building on 3.14 acres and (iii) 2972 Stender, a 50,400 NRSF building on 3.51 acres planned for development. Subject to entitlements, we believe the Coronado-Stender Properties and 2972 Stender can be developed into up to 446,250 NRSF of data center space in addition to the 50,000 NRSF of data center space completed during the second quarter of 2010 at 2901 Coronado. See Development Projects.

***April 2007*** Our Predecessor acquired 70 Innerbelt, located just outside of Boston's central business district, for \$32.5 million, which comprises 121,591 NRSF of operating space and 155,015 NRSF of vacant redevelopment space.

***June 2007*** Our Predecessor entered into a lease for the seventh floor in the 32 Avenue of the Americas building in New York City. This lease accounts for 49,303 total NRSF, of which 48,404 NRSF is operating space.

***August 2007*** A Contributing Entity entered into a lease for space in the One Wilshire building in Los Angeles, California. This lease accounts for 172,970 total square feet, of which 164,021 NRSF is operating space.

***December 2007*** Our Predecessor acquired 12100 Sunrise Valley, located in Reston, Virginia, for \$45.0 million, which comprises 154,848 NRSF of operating space and 107,921 NRSF of vacant redevelopment space.

### ***Redevelopment History***

Since the acquisition of our first property 55 S. Market, an Acquired Property, in February 2000, we have completed over 30 data center redevelopment projects. Included among these, from January 1, 2006 through June 30, 2010, we completed 28 projects totaling 570,586 NRSF, representing 52.6% of our existing data center NRSF. In addition to our completed redevelopment projects, at June 30, 2010, we were in the process of redeveloping or developing a total of 85,434 NRSF of additional data center space.

### ***Development Projects***

In March 2010, our Predecessor signed a six-year lease with a leading online social networking company for 100% of the 50,000 NRSF of high-quality data center space at 2901 Coronado, which is located within the Coronado-Stender Business Park. The development site for 2901 Coronado was acquired by our Predecessor as a component of the Coronado-Stender Business Park. Since acquiring the Coronado-Stender Business Park, as of June 30, 2010, our Predecessor had invested \$38.2 million in connection with the development of 2901 Coronado and additional improvements to the Coronado-Stender Properties. In addition, we are currently in the process of developing 2972 Stender into a 50,400 NRSF data center. We have submitted a request for a mitigated negative declaration from

the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space.

**Table of Contents**

**Redevelopment and Development.** We identify space suitable for redevelopment and development both at the time we purchase an asset and from time to time as we own and operate an asset. We often strategically purchase properties with large vacancies or expected near-term lease roll-over and use our extensive knowledge of the property and market to determine the optimal use and customer mix. Generally, a redevelopment consists of a range of improvements to a property, including upgrades to existing data center space by adding additional power and cooling capabilities and/or a targeted remodeling of common areas and customer spaces to make the property more attractive to certain customers. A development may involve a more comprehensive structural renovation of an existing building to significantly upgrade the character of the property, or it may involve ground-up construction of a new building to support data center operations. The redevelopment or development process generally occurs in stages and requires significant capital expenditures in many cases.

**The Restructuring Transactions.** Immediately prior to the completion of the initial public offering of our common stock, we will enter into a series of transactions with the Carlyle real estate funds or their affiliates to create our new organizational structure. These transactions, which we refer to as our Restructuring Transactions, are described more fully under the caption **Certain Relationships and Related Party Transactions** The Restructuring Transactions.

As a result of the Restructuring Transactions, after the completion of this offering, substantially all of our assets will be held by, and our operations conducted through, CoreSite, L.P. and its subsidiaries. All of our interconnection services will be provided by our TRS, CoreSite Services, Inc., a wholly owned subsidiary of our operating partnership. We will control CoreSite, L.P. as general partner and as the owner of approximately % of the interests in our operating partnership. Our primary asset will be our general and limited partner interests in our operating partnership.

**Revenues.** Our operating revenue generally consists of base rent, power, tenant reimbursements and interconnection services. Upon completion of this offering and consummation of the Restructuring Transactions, the Acquired Properties will no longer earn and record management fees revenue as the management services provided to the Predecessor will be eliminated. Additionally, following the Restructuring Transactions, our property portfolio will include nine owned properties and three leased properties with an aggregate of 2.0 million NRSF. As of June 30, 2010, our operating facilities were approximately 81.3% leased at an annualized rent per leased NRSF of \$71.14 and during the six months ending December 31, 2010, represented 8.2% of our portfolio s NRSF and 14.4% of our portfolio s annualized rent. As of June 30, 2010, and based on annualized rent, our dollar-weighted average lease term was 5.0 years.

As of June 30, 2010, of the 1,085,099 NRSF of operating data center space in our portfolio, our data center facilities were approximately 82.4% leased at an annualized rent per leased NRSF of \$88.83. Leases scheduled to expire during the six months ending December 31, 2010 represented 12.3% of our data center portfolio s leased NRSF and 14.0% of our data center portfolio s annualized rent.

**Operating Expenses.** Our operating expenses generally consist of utilities, site maintenance costs (including on-site personnel and security, repairs and maintenance), real estate and personal property taxes, insurance, selling, general and administrative and rental expenses on our leased properties. With respect to property operating expenses, many of our customer leases are full service gross or modified gross, both net of electricity expense, as more fully described below. Following the completion of this offering, as a public company, we estimate our annual general and administrative expenses will increase by approximately \$6.8 million initially due to increased property taxes, insurance premiums and increased legal, accounting and other expenses related to corporate governance, public reporting and compliance with the various provisions of the Sarbanes-Oxley Act of 2002, and we will not be able to pass through a significant amount of these costs to our customers. We believe our general and administrative expenses will decrease as a percentage of revenue to the extent that we experience revenue growth in future periods.

**Factors that May Influence our Results of Operations**

**Rental Income.** Our ability to grow the amount of net rental income generated by the properties in our portfolio depends principally on our ability to maintain the historical occupancy rates of currently leased space

**Table of Contents**

and to lease currently available space and space that becomes available from leases that expire or are terminated. As of June 30, 2010, our operating facilities comprised approximately 73.0% of our total NRSF. Our ability to grow the rental income generated by us also depends on our ability to maintain or increase rental rates at our properties.

Negative trends in one or more of these factors could adversely affect our rental income in future periods. Future economic downturns or regional downturns affecting our markets or downturns in the technology industry that impair our ability to renew or re-lease space and the ability of our customers to fulfill their lease commitments, as in the case of customer bankruptcies, could adversely affect our ability to maintain or increase rental rates at our properties.

**Leasing Arrangements.** Historically, many of our properties have been leased to customers on a full service gross or a modified gross basis, both net of electricity expense, and to a limited extent on a triple net lease basis. We expect to continue to do so in the future. Under a full service gross lease, the customer pays a fixed annual rent on a monthly basis, and in return we are required to pay all maintenance, repair, property taxes, insurance, and selling, general and administrative expenses. Under a modified gross lease, the customer has a base-year expense stop, whereby the customer pays a stated amount of certain expenses as part of the rent payment, while future increases (above the base-year stop) in property operating expenses are billed to the customer based on such customer's proportionate square footage of the property and other factors. The increased property operating expenses billed are reflected as customer reimbursements in the statements of operations. Finally, in a triple net lease, the customer is responsible for all operating expenses, property taxes and insurance. As such, the base rent payment does not include any operating expense, but rather all such expenses are billed to the customer. The full amount of the expenses for this lease type is reflected in customer reimbursements. Since a portion of our revenue consists of those expenses reimbursed to us by our customers, in any given period our revenue will be determined in part by the amount of expenses that are reimbursed by our customers.

The following table sets forth the NRSF of our portfolio leased under full service gross, modified gross and triple net leases as well as the annualized rent attributable to such leases as of June 30, 2010:

	<b>Full Service Gross</b>	<b>Modified Gross</b>	<b>Triple Net</b>	<b>Total</b>
Leased NRSF	633,535	147,295	423,785	1,204,615
% of Total	52.6%	12.2%	35.2%	
Annualized Rent	\$ 62,542	\$ 4,057	\$ 19,096	\$ 85,695
% of Total	73.0%	4.7%	22.3%	

Substantially all of our data center NRSF are subject to the breaker-ed-amp or sub-metered (branch circuit monitoring) pricing models. The allocation between the two models across our data center customer base does not materially affect our ability to recover our electricity costs because we separately recover all or substantially all of our electricity costs for all of our leased data center space under either model. Under the sub-metered model, a customer pays us monthly for the power attributable to its equipment in the data center as well as for its ratable allocation of the power used to provide the cooling, lighting, security and other requirements supporting the data center, in each case, at a rate substantially equivalent to our then current cost of electricity. Under breaker-ed-amp leases a customer pays a fixed monthly fee per committed available ampere of connected power. The extent to which this fixed monthly fee correlates to the monthly amount we pay to our utility provider for electricity at each data center facility varies depending upon the amount of power each customer utilizes each month relative to the amount of committed power purchased. Under the breaker-ed-amp model a customer's base rent per NRSF is generally lower than in the branch-circuit monitoring model reflecting the differing approach to electricity cost recovery between the two models. Fluctuations in our customers' monthly utilization of power and the prices our utility providers charge us for power impact our operating revenue, expense and earnings differently depending upon the applicable power pricing model.

Under breakered-amp leases, such fluctuations do not impact our operating revenue but do impact our operating expense and as such our earnings. This is because our breakered-amp customers pay for an amount of committed power regardless of the amount of power they use and we recognize the difference between monthly revenue from breakered-amp power commitments and our monthly electricity costs as income. Accordingly, in any month our breakered-amp revenue is fixed whereas our related expense (which is dependent on utilization) can fluctuate. For leases under our sub-metered model, fluctuations in our customers' monthly utilization of power and the prices our utility providers charge us for power impact our operating revenue and operating expense similarly and as such do not

## **Table of Contents**

materially impact our earnings. Additionally, under each model, during the initial lease-up period, we generally do not fully recover our electricity costs attributable to the power used to provide the cooling, lighting, security and other requirements supporting the data center.

***Scheduled Lease Expirations.*** Our ability to re-lease expiring space will impact our results of operations. As of June 30, 2010, approximately 277,126 NRSF of our portfolio represented currently available space and leases representing approximately 8.2% and 17.9% of the NRSF across our portfolio were scheduled to expire during the years ending December 31, 2010 and 2011, respectively. These leases, scheduled to expire during the years ending December 31, 2010 and 2011, also represented approximately 14.4% and 20.4%, respectively, of our annualized rent as of June 30, 2010.

***Acquisitions, Redevelopment and Development.*** Our ability to grow rental income will depend on our ability to acquire, redevelop, develop and lease data center space at favorable rates. As of June 30, 2010, we had approximately 419,371 NRSF of redevelopment space, or approximately 20.7% of the total space in our portfolio. In addition, during the second quarter of 2010, we completed development on a 50,000 NRSF data center at 2901 Coronado, Santa Clara, California. During March 2010, we entered into a lease for 100% of this space with a leading online social networking company. Our portfolio also contains a 50,400 NRSF data center under construction and five buildings on a 9.1 acre development site in Santa Clara, California, which we believe can be developed into up to 446,250 NRSF of data center space.

***Conditions in Significant Markets.*** Our operating properties are located in Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago, Boston, New York City and Miami. These markets comprised 36.7%, 31.5%, 12.5%, 7.0%, 6.4%, 4.4% and 1.5%, respectively, of our annualized rent as of June 30, 2010. Positive or negative changes in conditions in these markets will impact our overall performance.

## **Critical Accounting Policies**

Our discussion and analysis of our financial condition and results of operations are based upon our Predecessor's and Acquired Properties' historical financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Our actual results may differ from these estimates. We have provided a summary of our significant accounting policies in Note 2 to our Predecessor's and Acquired Properties' financial statements included elsewhere in this prospectus. We describe below those accounting policies that require material subjective or complex judgments and that have the most significant impact on our financial condition and results of operations. Subsequent to the completion of the Financing, these same critical accounting policies and estimates will also be used in our financial statements. Our management evaluates these estimates on an ongoing basis, based upon information currently available and on various assumptions management believes are reasonable as of the date of this prospectus.

***Acquisition of Real Estate.*** We apply purchase accounting to the assets and liabilities related to all of our real estate investments acquired. Accordingly, we are required to make subjective assessments to allocate the purchase price paid to the acquired tangible assets, consisting primarily of land, building and improvements, and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases and lease origination costs. These allocation assessments involve significant judgment and complex calculations and have a direct impact on our results of operations.

***Capitalization of Costs.*** We capitalize direct and indirect costs related to leasing, construction, redevelopment and development, including property taxes, insurance and financing costs relating to properties under development. We



cease cost capitalization on redevelopment and development space once the space is ready for its intended use and held available for occupancy. All renovations and betterments that extend the economic useful lives of assets are capitalized.

***Useful Lives of Assets.*** We are required to make subjective assessments as to the useful lives of our properties for purposes of determining the amount of depreciation to record on an annual basis with respect to our investments in real estate. These assessments have a direct impact on our net income. We depreciate the

**Table of Contents**

buildings, on average, over 39 years. Additionally we depreciate building improvements over ten years for owned properties and the remaining term of the original lease for leased properties. Leasehold improvements are depreciated over the shorter of the lease term or useful life of the asset.

***Impairment of Long-Lived Assets.*** We review the carrying value of our properties for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) from an asset are less than the carrying amount of the asset. The estimation of expected future net cash flows is inherently uncertain and relies to a considerable extent on assumptions regarding current and future economic and market conditions and the availability of capital. If, in future periods, there are changes in the estimates or assumptions incorporated into an impairment review analysis, these changes could result in an adjustment to the carrying amount of our assets. To the extent that an impairment has occurred, the excess of the carrying amount of the property over its estimated fair value would be charged to income. No such impairment losses have been recognized to date.

***Revenue Recognition.*** Rental income is recognized on a straight-line basis over the non-cancellable term of customer leases. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are recorded as deferred rent receivable on our balance sheets. Many of our leases contain provisions under which our customers reimburse us for a portion of direct operating expenses, including power, as well as real estate taxes and insurance. Such reimbursements are recognized in the period that the expenses are recognized. We recognize the amortization of the acquired above-market and below-market leases as decreases and increases, respectively, to rental revenue over the remaining non-cancellable term of the underlying leases. If the value of below-market leases includes renewal option periods, we include such renewal periods in the amortization period utilized.

Interconnection and utility services are considered separate earnings processes that are typically provided and completed on a month-to-month basis and revenue is recognized in the period that the services are performed. Set-up charges and utility installation fees are initially deferred and recognized over the term of the arrangement or the expected period of performance unless management determines a separate earnings process exists related to an installation charge.

We must make subjective estimates as to when our revenue is earned and the collectability of our accounts receivable related to rent, deferred rent, expense reimbursements and other income. We analyze individual accounts receivable and historical bad debts, customer concentrations, customer creditworthiness and current economic trends when evaluating the adequacy of the allowance for bad debts. These estimates have a direct impact on our net income because a higher bad debt allowance would result in lower net income, and recognizing rental revenue as earned in one period versus another would result in higher or lower net income for a particular period.

**Table of Contents****Our Portfolio**

The following table provides an overview of our properties as of June 30, 2010 after giving effect to the Restructuring Transactions.

Metropolitan Area	Acquisition Date <sup>(5)</sup>	Annualized Rent (\$000) <sup>(6)</sup>	Data Center <sup>(2)</sup>		Operating <sup>(1)</sup> Office and Light-Industrial <sup>(3)</sup>		NRSF		Under Construction
			Total	Percent Leased <sup>(7)</sup>	Total	Percent Leased <sup>(7)</sup>	Total <sup>(8)</sup>	Percent Leased <sup>(7)</sup>	
North Virginia	Dec. 2007	\$ 8,838	116,498	70.5%	38,350	99.2%	154,848	77.6%	
San Francisco Bay	Feb. 2007	8,820	50,000	100.0			50,000	100.0	
San Francisco Bay	Dec. 2006	6,507	71,847	85.7			71,847	85.7	4,829
San Francisco Bay	Apr. 2007	5,506	118,991	94.0	2,600	57.1	121,591	93.2	25,118
New York	June 2007	3,730	48,404	68.8			48,404	68.8	
San Francisco Bay	Feb. 2007	678			78,800	74.3	78,800	74.3	
San Francisco Bay	Feb. 2007								50,400
		\$ 34,079	405,740	83.5%	119,750	81.9%	525,490	83.1%	80,347
Los Angeles	Aug. 2007	\$ 20,391	156,521	74.1%	7,500	62.2%	164,021	73.6%	
Los Angeles	Oct. 2006	11,044	256,690	91.1	16,622	7.1	273,312	86.0	16,126
San Francisco Bay	Feb. 2000	11,003	84,045	86.5	205,846	77.9	289,891	80.4	
San Francisco Bay	Feb. 2007	5,950	129,790	74.5	45,283	100.0	175,073	81.1	
North Virginia	June 2006	1,914	22,137	96.6			22,137	96.6	
North Virginia	June 2006	1,314	30,176	49.4	1,641	40.2	31,817	49.0	
		51,616	679,359	81.8%	276,892	76.6%	956,251	80.3%	16,126
		<b>\$ 85,695</b>	<b>1,085,099</b>	<b>82.4%</b>	<b>396,642</b>	<b>78.2%</b>	<b>1,481,741</b>	<b>81.3%</b>	<b>96,473</b>

\* Indicates properties in which we hold a leasehold interest.

- (1) Represents the square feet at a building under lease as specified in existing customer lease agreements plus management's estimate of space available for lease to customers based on engineers' drawings and other factors, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas. Total NRSF at a given facility includes the total operating NRSF and total redevelopment and development NRSF, but excludes our office space at a facility and our corporate headquarters.
- (2) Represents the NRSF at an operating facility that is currently leased or readily available for lease as data center space. Both leased and available data center NRSF include a customer's proportionate share of the required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

- (3) Represents the NRSF at an operating facility that is currently leased or readily available for lease as space other than data center space, which is typically space offered for office or light-industrial use.
- (4) Represents vacant space in our portfolio that requires significant capital investment in order to redevelop or develop into data center facilities. Total redevelopment and development NRSF and total operating NRSF represent the total NRSF at a given facility.
- (5) Represents the date a property was acquired by a Carlyle real estate fund or, in the case of a property under lease, the date the initial lease commenced for the property.
- (6) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases. Total abatements for leases in effect as of June 30, 2010 for the 12 months ending June 30, 2011 were \$26,303. On a gross basis, our annualized rent was approximately \$90,792,000 as of June 30, 2010, which reflects the addition of \$5,097,139 in operating expense reimbursements to contractual net rent under modified gross and triple-net leases.
- (7) Includes customer leases in effect as of June 30, 2010. The percent leased is determined based on leased square feet as a proportion of total operating NRSF.
- (8) Represents the NRSF at an operating facility currently leased or readily available for lease. This excludes existing vacant space held for redevelopment or development.
- (9) Reflects NRSF for which substantial activities are ongoing to prepare the property for its intended use following redevelopment or development, as applicable. Of the 96,473 NRSF under construction as of June 30, 2010, 85,434 NRSF was data center space and 11,039 NRSF was ancillary data center support space.
- (10) We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties and, subject to our obtaining a mitigated negative declaration from the City of Santa Clara, we believe that we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at this property. See Business and Properties Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.
- (11) We currently have the ability to develop 50,400 NRSF of data center space at 2972 Stender. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at

## **Table of Contents**

this building, for a total of up to 101,000 NRSF of data center space. We are under construction on the currently entitled 50,400 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space. See **Business and Properties Description of Our Portfolio** **Coronado-Stender Business Park, Santa Clara, California.**

## **Results of Operations**

Since our formation on February 17, 2010 we have not had any corporate activity other than the issuance of shares of common stock in connection with the initial capitalization of our company. Because we believe that a discussion of the operating results for this limited period would not be meaningful, we have set forth below a discussion of the results of operations of our accounting predecessor, or our Predecessor, CRP Fund V Holdings, LLC, which consisted of the operations of four wholly owned operating properties and one development property. Separately, we have presented a discussion of the combined results of operations of the other properties in our portfolio, or our Acquired Properties, which consisted of six operating properties and a property leased as our corporate headquarters, which does not generate operating revenue. Our Acquired Properties do not comprise a legal entity, but rather a combination of assets from certain Carlyle real estate funds, and their respective wholly owned subsidiaries, that have common management. The historical combined financial statements of our Acquired Properties contained in this prospectus represent the combination of the financial statements of those entities. We believe that the results of our Acquired Properties, when considered along with the results of our Predecessor, present a more comprehensive picture of our historical operating results than our Predecessor alone. In addition, the historical results of operations presented below should be reviewed along with the pro forma financial information contained elsewhere in this prospectus, which includes adjustments related to the effects of the Restructuring Transactions and the Financing Transactions.

### ***Results of Operations of Our Predecessor***

During the periods presented below, our Predecessor, CRP Fund V Holdings, LLC, consisted of four wholly owned properties operating as data centers including 1656 McCarthy, 32 Avenue of the Americas, 12100 Sunrise Valley and 70 Innerbelt, as well as the Coronado-Stender Business Park in Santa Clara, California, consisting of 2901 Coronado, a 50,000 NRSF data center completed during the second quarter of 2010, 2972 Stender, a 50,400 NRSF data center under construction and the Coronado-Stender Properties, a 9.1 acre development site that houses five buildings. Certain of the five buildings located at the Coronado-Stender Properties are under short-term lease for office or light-industrial use, which operating revenue is reflected in our Predecessor's results of operations for the periods presented below. We completed the first phase of 2901 Coronado in April 2010, and completed the remainder by the end of the second quarter of 2010. During March 2010, we fully leased this space to a leading online social networking company pursuant to a six-year lease.

### ***Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009***

**Operating Revenue.** Operating revenue for the three months ended June 30, 2010 was \$12.4 million. This includes rental revenue of \$8.8 million, power revenue of \$2.7 million, tenant reimbursements of \$0.4 million and other revenue of \$0.4 million, primarily from interconnection services. This compares to revenue of \$6.3 million for the three months ended June 30, 2009. The increase of \$6.0 million, or 95%, was due primarily to \$4.7 million of increased rental revenue due to the placement into service and subsequent leasing of 2901 Coronado during the second quarter of 2010, the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley and the continued lease up of 32 Avenue of the Americas, 1656 McCarthy and 70 Innerbelt and \$1.0 million of increased power revenue related to the increased occupancy at these locations.

Operating Expenses. Operating expenses for the three months ended June 30, 2010 were \$11.0 million compared to \$8.4 million for the three months ended June 30, 2009. The increase of \$2.6 million, or 32%, was primarily due to increased property operating and maintenance costs and depreciation and amortization expense of \$1.1 million and \$1.0 million, respectively, mainly resulting from the placement into service and

**Table of Contents**

subsequent leasing of 2901 Coronado during the second quarter of 2010 and the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley.

**Interest Expense.** Interest expense, including amortization of deferred financing costs, for the three months ended June 30, 2010 was \$0.4 million compared to interest expense of \$0.6 million for the three months ended June 30, 2009. The decrease in interest expense was due to lower interest rates on our floating rate debt and increased capitalized interest related to the construction of 2901 Coronado during the three months ended June 30, 2010 partially offset by increased debt balances.

**Net Income (Loss).** Net income for the three months ended June 30, 2010 was \$0.9 million compared to a net loss of \$2.6 million for the three months ended June 30, 2009. The increase of \$3.6 million was primarily due to increased operating revenue from the placement into service and subsequent leasing of 2901 Coronado during the second quarter of 2010 and the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley partially offset by increased property depreciation and amortization expense and property operating and maintenance costs.

***Six Months Ended June, 2010 Compared to Six Months Ended June 30, 2009***

**Operating Revenue.** Operating revenue for the six months ended June 30, 2010 was \$21.4 million. This includes rental revenue of \$15.0 million, power revenue of \$4.9 million, tenant reimbursements of \$0.7 million and other revenue of \$0.8 million, primarily from interconnection services. This compares to revenue of \$12.4 million for the six months ended June 30, 2009. The increase of \$9.1 million, or 73%, was due primarily to \$7.1 million of increased rental revenue due to the placement into service and subsequent leasing of 2901 Coronado during the second quarter of 2010, the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley and the continued lease up of 32 Avenue of the Americas, 1656 McCarthy and 70 Innerbelt and \$1.9 million of increased power revenue related to the increased occupancy at these locations.

**Operating Expenses.** Operating expenses for the six months ended June 30, 2010 were \$20.5 million compared to \$15.8 million for the six months ended June 30, 2009. The increase of \$4.7 million, or 29%, was primarily due to increased property operating and maintenance costs and depreciation and amortization expense of \$1.9 million and \$1.7 million, respectively, mainly resulting from the placement into service and subsequent leasing of 2901 Coronado during the second quarter of 2010 and the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley.

**Interest Expense.** Interest expense, including amortization of deferred financing costs, for the six months ended June 30, 2010 was \$0.9 million compared to interest expense of \$1.2 million for the six months ended June 30, 2009. The decrease in interest expense was due to lower interest rates on our floating rate debt and increased capitalized interest related to the construction of 2901 Coronado during the six months ended June 30, 2010 partially offset by increased debt balances.

**Net Income (Loss).** Net income for the six months ended June 30, 2010 was less than \$0.1 million compared to a net loss of \$4.6 million for the six months ended June 30, 2009. The increase of \$4.6 million was primarily due to increased operating revenue from the placement into service and subsequent leasing of 2901 Coronado during the second quarter of 2010 and the placement into service and subsequent leasing of expansion space completed in the second half of 2009 at 12100 Sunrise Valley partially offset by increased property depreciation and amortization expense and property operating and maintenance costs.

***Year Ended December 31, 2009 Compared to Year Ended December 31, 2008***

Operating Revenue. Operating revenue for the year ended December 31, 2009 was \$28.8 million. This includes rental revenue of \$19.0 million, power revenue of \$7.4 million, tenant reimbursements of \$1.1 million and other revenue of \$1.4 million, primarily from interconnection services. This compares to revenue of \$15.6 million for the year ended December 31, 2008. The increase of \$13.3 million, or 85%, was due primarily to \$10.4 million of increased rental revenue due to a full year of operations at 32 Avenue of the Americas and 12100 Sunrise Valley which were placed into service during the third quarter of 2008 and the



**Table of Contents**

continued lease up of 1656 McCarthy and 70 Innerbelt and \$2.4 million of increased power revenue resulting from the increased occupancy at these locations.

Operating Expenses. Operating expenses for the year ended December 31, 2009 were \$33.5 million compared to \$27.0 million for the year ended December 31, 2008. The increase of \$6.5 million, or 24%, was primarily due to increased depreciation and amortization expense of \$3.2 million resulting from a full of year of depreciation for 32 Avenue of the Americas and 12100 Sunrise Valley which were both placed into service during the third quarter of 2008 and \$2.7 million of increased property operating and maintenance expenses due to the continued lease up of properties in 2009.

Interest Expense. Interest expense, including amortization of deferred financing costs, for the year ended December 31, 2009 was \$2.3 million compared to interest expense of \$2.5 million for the year ended December 31, 2008. The decrease in interest expense was due to lower interest rates on floating rate debt partially offset by increased debt balances.

Net Loss. Net loss for the year ended December 31, 2009 was \$7.0 million compared to a net loss of \$13.9 million for the year ended December 31, 2008. The decrease of \$6.9 million was primarily due to increased operating revenue from the continued lease up activities partially offset by increased property depreciation and amortization expense and property operating and maintenance costs.

***Year Ended December 31, 2008 Compared to Year Ended December 31, 2007***

Operating Revenue. Operating revenue for the year ended December 31, 2008 was \$15.6 million. This includes rental revenue of \$8.6 million, power revenue of \$5.0 million, tenant reimbursements of \$1.2 million and other revenue of \$0.8 million, primarily from interconnection services. This compares to revenue of \$10.3 million for the year ended December 31, 2007. The increase of \$5.2 million, or 51%, was due primarily to the following: \$3.5 million of increased rental revenue resulting from the commencement of operations at 32 Avenue of the Americas and 12100 Sunrise Valley during the third quarter of 2008 and a full year of operations at the remaining properties which were all acquired during 2007 and \$2.0 million of increased power revenue resulting from the increased occupancy at these locations.

Operating Expenses. Operating expenses for the year ended December 31, 2008 were \$27.0 million compared to \$10.2 million for the year ended December 31, 2007. The increase of \$16.8 million, or 165%, was primarily due to the following: \$6.8 million of increased property operating and maintenance costs due to the continued lease up of properties in 2008, increased depreciation and amortization expense of \$4.4 million resulting from the placement of 32 Avenue of the Americas and 12100 Sunrise Valley into service during the third quarter of 2008 and a full of year of depreciation and amortization for the remaining properties which were all acquired and placed into service at varying times during 2007, \$2.1 million of increased rent expense at 32 Avenue of the Americas resulting from a full year of rent expense compared to 2007 which included rent expense subsequent to the execution of the property lease in June, 2007, \$1.2 million of increased management fees primarily due to the increase in operating revenues and leasing activities, and \$1.1 million of increased real estate taxes and insurance from 32 Avenue of the Americas and 12100 Sunrise Valley which had capitalized these costs prior to the respective property's placement into service during the third quarter of 2008.

Net Income (Loss). Net loss for the year ended December 31, 2008 was \$13.9 million compared to net income of \$2.6 million for the year ended December 31, 2007. The decrease of \$16.5 million was primarily due to the gain on the sale of four buildings owned by CRP Oak Creek V, LLC recognized in 2007, and the increased operating expenses in 2008 as previously discussed, partially offset by the placement of 32 Avenue of the Americas and 12100 Sunrise Valley into service during the third quarter of 2008 and increased operating revenue from the continued lease up

activities.

***Results of Operations of Our Acquired Properties***

During the periods presented below, our Acquired Properties consisted of six properties operating as data centers including, 55 S. Market, One Wilshire, 1275 K Street, 900 N. Alameda, 427 S. LaSalle and 2115 NW 22nd Street, as well as 1050 17th Street, a property leased as our corporate headquarters, which does not generate operating revenue. As discussed above, our Acquired Properties commenced operations prior to 2007

**Table of Contents**

with the exception of One Wilshire, concerning which we executed our lease in August 2007 and 427 S. LaSalle, which commenced operations in February 2007. The continued redevelopment and development and lease up of the properties are the primary factors that explain a significant amount of the changes in the results of operations for our Acquired Properties for the periods discussed below.

***Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009***

**Operating Revenue.** Operating revenue for the three months ended June 30, 2010 was \$24.9 million. This includes rental revenue of \$13.8 million, power revenue of \$5.7 million, tenant reimbursements of \$0.6 million, other revenue of \$2.5 million, primarily from interconnection services, and property management fees from related parties of \$2.2 million. This compares to revenue of \$21.7 million for the three months ended June 30, 2009. The increase of \$3.2 million, or 15%, was due primarily to increased rental revenue of \$1.0 million from increased occupancy and rental rates, increased power revenue of \$0.9 million due to the increased occupancy and \$1.1 million of increased management fees from related parties due to increases in leasing commissions, construction management fees and property management fees.

**Operating Expenses.** Operating expenses for the three months ended June 30, 2010 were \$22.5 million compared to \$19.4 million for the three months ended June 30, 2009. The increase of \$3.1 million, or 16%, was primarily due to increased depreciation and amortization expense of \$0.4 million resulting from the placement of additional space into service at 900 N. Alameda and 427 S. LaSalle during 2009, \$1.1 million of increased general and administrative expense primarily due to increased employee head count and \$1.3 million of general and administrative expenses primarily related to audit fees, consulting services and recruiting fees incurred in connection with this offering and the Restructuring Transactions.

**Interest Expense.** Interest expense, including amortization of deferred financing costs, for the three months ended June 30, 2010 was \$1.5 million compared to interest expense of \$1.3 million for the three months ended June 30, 2009. The increase in interest expense was due to an increase in the interest rate on the 900 N. Alameda loan due to the exercise of the first loan extension in the second half of 2009.

**Net Income.** Net income for the three months ended June 30, 2010 was \$0.8 million compared to \$1.0 million for the three months ended June 30, 2009. The decrease of \$0.2 million was primarily due to increased interest expense and increased operating expenses partially offset by increased operating revenue as discussed previously.

***Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009***

**Operating Revenue.** Operating revenue for the six months ended June 30, 2010 was \$51.5 million. This includes rental revenue of \$27.3 million, power revenue of \$11.1 million, tenant reimbursements of \$1.4 million, other revenue of \$4.9 million, primarily from interconnection services, and property management fees from related parties of \$6.7 million. This compares to revenue of \$42.5 million for the six months ended June 30, 2009. The increase of \$9.1 million, or 21%, was due primarily to increased rental revenue of \$1.9 million from increased occupancy and rental rates, increased power revenue of \$1.8 million due to the increased occupancy and \$4.7 million of increased management fees from related parties due to increases in leasing commissions earned in connection with the leasing of 2901 Coronado, construction management fees and property management fees earned in connection with the completion and placement into service of 2901 Coronado.

**Operating Expenses.** Operating expenses for the six months ended June 30, 2010 were \$43.6 million compared to \$37.3 million for the six months ended June 30, 2009. The increase of \$6.3 million, or 17%, was primarily due to increased property operating and maintenance costs of \$0.9 million due to increased occupancy, increased depreciation and amortization expense of \$1.0 million resulting from the placement of additional space into service at

900 N. Alameda and 427 S. LaSalle during 2009, \$1.9 million of increased general and administrative expense primarily due to increased employee head count and \$1.8 million of general and administrative expenses primarily related to audit fees, consulting services and recruiting fees incurred in connection with this offering and the Restructuring Transactions.

Interest Expense. Interest expense, including amortization of deferred financing costs, for the six months ended June 30, 2010 was \$3.1 million compared to interest expense of \$2.4 million for the six months ended

**Table of Contents**

June 30, 2009. The increase in interest expense was due to an increase in the interest rate on the 900 N. Alameda loan due to the exercise of the first loan extension in the second half of 2009.

**Net Income.** Net income for the six months ended June 30, 2010 was \$4.8 million compared to \$2.7 million for the six months ended June 30, 2009. The increase of \$2.0 million was primarily due to increased operating revenue resulting from the increased occupancy and rental rates partially offset by increased operating expenses and interest expense as discussed previously.

***Year Ended December 31, 2009 Compared to Year Ended December 31, 2008***

**Operating Revenue.** Operating revenue for the year ended December 31, 2009 was \$88.8 million. This includes rental revenue of \$51.7 million, power revenue of \$19.4 million, tenant reimbursements of \$3.0 million, other revenue of \$9.0 million, primarily from interconnection services, and management fees from related parties of \$5.6 million. This compares to revenue of \$74.4 million for the year ended December 31, 2008. The increase of \$14.4 million, or 19%, was due primarily to increased rental revenue of \$7.7 million from increased occupancy and rental rates, increased power revenue of \$2.9 million due to the increased occupancy and \$3.1 million of increased other revenue resulting from increased interconnection services above.

**Operating Expenses.** Operating expenses for the year ended December 31, 2009 were \$78.5 million compared to \$73.5 million for the year ended December 31, 2008. The increase of \$5.0 million, or 7%, was primarily due to the following: increased depreciation and amortization expense of \$2.6 million resulting from the placement of additional space into service at One Wilshire and the completion of additional capital improvements at 427 S. LaSalle during 2008 and \$1.0 million of increased property operating and maintenance costs due to the continued lease up of properties in 2008.

**Interest Expense.** Interest expense, including amortization of deferred financing costs, for the year ended December 31, 2009 was \$5.5 million compared to interest expense of \$8.7 million for the year ended December 31, 2008. The decrease in interest expense was due to lower interest rates on floating rate debt.

**Net Income (Loss).** Net income for the year ended December 31, 2009 was \$4.9 million compared to a net loss of \$7.4 million for the year ended December 31, 2008. The increase of \$12.2 million was primarily due to increased operating revenues of \$14.4 million as previously discussed, a reduction in interest expense due to lower interest rates on floating rate debt, partially offset by increased operating expenses as discussed previously.

***Year Ended December 31, 2008 Compared to Year Ended December 31, 2007***

**Operating Revenue.** Operating revenue for the year ended December 31, 2008 was \$74.4 million. This includes rental revenue of \$44.0 million, power revenue of \$16.5 million, tenant reimbursements of \$2.5 million and other revenue of \$5.9 million, primarily from interconnection services, and management fees from related parties of \$5.5 million. This compares to revenue of \$48.0 million for the year ended December 31, 2007. The increase of \$26.4 million, or 55%, was due primarily to \$15.0 million of increased rental revenue due to a full year of operations at One Wilshire and 427 S. LaSalle which were placed into service during 2007 and the continued lease up of the remaining properties, \$7.8 million of increased power revenue due to the increase in lease commencements during 2008, and \$2.7 million of increased other revenue from increased interconnection services provided.

**Operating Expenses.** Operating expenses for the year ended December 31, 2008 were \$73.5 million compared to \$43.9 million for the year ended December 31, 2007. The increase of \$29.6 million, or 67%, was primarily due to the following: \$9.2 million of increased property operating and maintenance costs due to the continued lease up of properties in 2008 and a full year of operations at One Wilshire and 427 S. LaSalle which were placed into service

during 2007, \$7.7 million of increased rent expense at One Wilshire resulting from a full year of rent expense compared to 2007 which included rent expense subsequent to the execution of the property lease in August, 2007, increased general and administrative expense of \$6.5 million, increased depreciation and amortization expense of \$5.1 million resulting from the placement of One Wilshire and 427 S. LaSalle into service during 2007.

## **Table of Contents**

**Interest Expense.** Interest expense, including amortization of deferred financing costs, for the year ended December 31, 2008 was \$8.7 million compared to interest expense of \$11.9 million for the year ended December 31, 2007. The decrease in interest expense was due to lower interest rates on floating rate debt, partially offset by increased debt balances.

**Net Loss.** Net loss for the year ended December 31, 2008 was \$7.4 million compared to a net loss of \$7.0 million for the year ended December 31, 2007. The increase of \$0.4 million was primarily due to increased operating expenses of \$29.6 million as previously discussed, partially offset by increased operating revenues of \$26.4 million and a reduction in interest expense.

## **Liquidity and Capital Resources**

As a REIT, we are required to distribute at least 90% of our taxable income to our stockholders on an annualized basis. We intend to make, but are not contractually bound to make, regular quarterly distributions to common stockholders and unit holders in order to maintain our status as a REIT. All such distributions are at the discretion of our Board of Directors. We intend to fund these distributions with cash generated from operations and external sources of capital, if necessary. As of June 30, 2010 and as adjusted for the Financing Transactions, we would have had \$80.5 million of cash and cash equivalents.

### ***Short-term Liquidity***

Our short-term liquidity requirements primarily consist of funds needed for future distributions to stockholders and holders of our operating partnership units, interest expense, operating costs including utilities, site maintenance costs, real estate and personal property taxes, insurance, rental expenses and selling, general and administrative expenses and certain recurring and non-recurring capital expenditures, including for the redevelopment and development of data center space during the next 12 months. We expect to meet our short-term liquidity requirements through net cash provided by operations, reserves established for certain future payments, the net proceeds from this offering and to the extent necessary, by incurring additional indebtedness, including by drawing on our revolving credit facility. Upon completion of this offering and the Financing Transactions, we expect to have \$      million of cash and cash equivalents on our balance sheet and the ability to borrow up to an additional \$      million under a new \$110.0 million revolving credit facility, subject to satisfying certain financial tests, which we believe will be sufficient to meet our short-term liquidity needs for the foreseeable future.

### ***Long-term Liquidity***

Our long-term liquidity requirements primarily consist of the costs to fund the development of the Coronado-Stender Properties, our 9.1 acre development site that houses five buildings in Santa Clara, California, future redevelopment or development of other space in our portfolio not currently scheduled, property acquisitions, scheduled debt maturities and recurring and non-recurring capital improvements. We expect to meet our long-term liquidity requirements primarily by incurring long-term indebtedness and drawing on our revolving credit facility. We also may raise capital in the future through the issuance of additional equity securities, subject to prevailing market conditions, and/or through the issuance of operating partnership units.

In view of our strategy to grow our portfolio over time, we do not, in general, expect to meet our long-term liquidity needs through sales of our properties. In the event that, notwithstanding this intent, we were in the future to consider sales of our properties from time to time, our ability to sell certain of our assets could be adversely affected by obligations under our tax protection agreement, the general illiquidity of real estate assets and certain additional factors particular to our portfolio such as the specialized nature of our properties, and property use restrictions.

***Pro Forma Indebtedness***

As summarized in the following table, on a pro forma basis after giving effect to the Restructuring Transactions, the Financing Transactions and the repayment of certain of our existing indebtedness as set forth under the heading Use of Proceeds, we would have had approximately \$124.9 million of aggregate



**Table of Contents**

combined indebtedness (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions) as of June 30, 2010. We expect that we will also have \$ million of undrawn capacity under a new \$110.0 million revolving credit facility. However, the availability of funds under our revolving facility will depend on, among other things, compliance with applicable restrictions and covenants set forth in the agreements governing our indebtedness and market conditions and there can be no assurance that additional credit would be available to us at acceptable terms or at all.

<b>Pro forma Mortgage debt</b>	<b>Interest Rate<sup>(1)</sup></b>	<b>Principal Amount (in thousands)</b>	<b>Annual Debt Service<sup>(2)</sup> (in thousands)</b>	<b>Maturity Date<sup>(3)</sup></b>
55 S. Market	L + 3.50%	\$ 60,000	\$ 2,310	November 2012
427 S. LaSalle	L + 1.95% <sup>(4)</sup>	40,000 <sup>(6)</sup>	920	March 2012
12100 Sunrise Valley	L + 2.75%	24,927	773	June 2013
<b>Total pro forma debt<sup>(5)</sup></b>		<b>\$ 124,927</b>	<b>\$ 4,003</b>	

- (1) The effective interest rate for variable rate loans is calculated based on the 1-month LIBOR rate at June 30, 2010, which was 0.35%. Does not give effect to the interest rate hedging arrangements we intend to enter into in connection with our refinancing and assumption of the indebtedness secured by our 55 S. Market and 12100 Sunrise Valley properties, respectively. See footnote 2(DD) to our pro forma condensed consolidated financial statements included elsewhere in this prospectus.
- (2) Annual debt service includes payments for interest only. The weighted average stated interest rate of our debt was LIBOR plus 2.85% on a pro forma basis as of June 30, 2010. Does not give effect to the interest rate hedging arrangements we intend to enter into in connection with our refinancing and assumption of the indebtedness secured by our 55 S. Market and 12100 Sunrise Valley properties, respectively. See footnote 2(DD) to our pro forma condensed consolidated financial statements included elsewhere in this prospectus.
- (3) Maturity date represents the date on which the principal amount is due and payable, assuming no payment has been made in advance of the maturity date. The maturity date on our 427 S. LaSalle property includes a one-year extension without performance tests or conditions outside our control. In addition, we have the right to extend the loan on 55 S. Market by two additional years to November 2014 and the loan on 12100 Sunrise Valley by one additional year to June 2014. These extensions require the compliance with certain performance tests, which, in each case, we currently meet on a pro forma basis after giving effect to this offering and Restructuring Transactions, and expect to continue to meet in the future.
- (4) Represents the weighted average interest rate as of June 30, 2010 under three loans secured by 427 S. LaSalle: (i) a 0.60% spread on a \$25.0 million senior note; (ii) a 4.825% spread on a \$10.0 million mezzanine note; and (iii) a variable spread on a \$5.0 million subordinate senior note.
- (5) Upon consummation of the Financing Transactions, we expect that we will have \$9.4 million of letters of credit issued but undrawn, and no other borrowings outstanding, under our new revolving credit facility. See Material Terms of Our Indebtedness to be Outstanding After this Offering.
- (6) Excludes a \$2.0 million fair value of debt adjustment resulting from the Predecessor's acquisition of the Acquired Properties.

***Material Terms of Our Indebtedness to be Outstanding After this Offering***

***Revolving Credit Facility.*** We expect that the revolving credit facility will be subject to usual and customary affirmative and negative covenants.

***Mortgage(s).*** Prior to the completion of this offering, we expect to assume and, in one case, refinance certain loans currently held by the entities contributing the 427 S. LaSalle property, 55 S. Market property and 12100 Sunrise Valley property to our portfolio in connection with the Restructuring Transactions. We expect to obtain lender consent to assume a total of \$40.0 million of debt under three loans secured by our 427 S. LaSalle property. These loans mature in March 2011; however, we expect to exercise the 12-month options to extend each of these loans to a maturity date of March 2012. There are no performance tests or conditions outside our control to exercise these extension options. These loans bear interest at a weighted average rate of LIBOR plus 1.95%. We also expect to obtain lender consent to assume a \$32.0 million construction loan due June 2013 secured by our 12100 Sunrise Valley property, of which \$24.9 million was outstanding as of June 30, 2010. We believe that the outstanding balance of the construction loan will be \$25.5 million upon completion of this offering. This construction loan bears interest at a rate of LIBOR plus 2.75%. Concurrently with the completion of this offering, we expect to refinance the existing \$73.0 million of debt secured by our 55 S. Market property with a new \$60.0 million mortgage loan, which will have a term of not less than two years. We plan to repay the remaining \$13.0 million of the existing loan with a portion of the proceeds from this offering. The existing loans bear interest at a weighted average rate of LIBOR plus 2.25%, and we expect that the refinanced loan will bear interest at a rate of LIBOR plus 3.50%. However, in connection with our refinancing and assumption of the indebtedness secured by our 55 S. Market and 12100

**Table of Contents**

Sunrise Valley properties, respectively, we intend to enter into interest rate hedging arrangements that would effectively swap the interest rate of these loans to a fixed rate through their respective maturity dates. These hedging arrangements would fix the interest rate on the loans on each of our 55 S. Market and 12100 Sunrise Valley properties at 5.00% and 4.75%, respectively. See footnote 2(DD) to our pro forma condensed consolidated financial statements included elsewhere in this prospectus.

**Commitments and Contingencies**

Upon completion of the Restructuring Transactions, the Financing Transactions and repayment of certain of our existing indebtedness, on a pro forma basis, assuming these transactions occurred as of June 30, 2010, we would have had aggregate combined indebtedness totaling \$124.9 million (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions). The closing of the Financing Transactions will be a precondition to the consummation of this offering, and it is our intention to enter into binding agreements or to otherwise obtain firm commitments with respect to the Financing Transactions prior to seeking effectiveness of the registration statement of which this prospectus is a part. The following table summarizes our contractual obligations as of June 30, 2010, on a pro forma basis, including the maturities and scheduled principal repayments of indebtedness and excluding other borrowings incurred subsequent to June 30, 2010:

Obligation	2010	2011	2012	2013	2014	Thereafter	Total
	(in thousands)						
Operating Leases <sup>(1)</sup>	\$ 8,043	\$ 16,356	\$ 16,806	\$ 17,228	\$ 17,549	\$ 61,682	\$ 137,664
Revolver							
Mortgage(s) payable <sup>(2)</sup>			100,000	24,927			124,927
Other <sup>(3)</sup>	971	2,898	2,182	278	151	294	6,774
<b>Total</b>	<b>\$ 9,014</b>	<b>\$ 19,254</b>	<b>\$ 118,988</b>	<b>\$ 42,433</b>	<b>\$ 17,700</b>	<b>\$ 61,976</b>	<b>\$ 269,365</b>

(1) Lease obligations for One Wilshire, 1275 K Street, 32 Avenue of the Americas, and 1050 17th Street.

(2) Mortgage debt includes \$40.0 million on 427 S. LaSalle due in 2012, including extensions without performance tests or conditions outside our control, \$60.0 million on 55 S. Market due in 2012 and \$24.9 million on 12100 Sunrise Valley due in 2013. We have the right to extend the loan on 55 S. Market by two additional years to November 2014 and the loan on 12100 Sunrise Valley by one additional year to June 2014. These extensions require the compliance with certain performance tests, which, in each case, we currently meet on a pro forma basis after giving effect to this offering and Restructuring Transactions, and expect to continue to meet in the future. The balances on 55 S. Market and 427 S. LaSalle are pro forma and assume the transactions set forth in the Financing Transactions are completed. In June 2011, we will begin amortizing the 12100 Sunrise Valley loan based on a 30-year term using an interest rate equal to the greater of 150 basis points per year in excess of the then current 10-year U.S. Treasury Note, or seven percent. Additional information on these loans is available in the Material Terms of Our Indebtedness to be Outstanding After this Offering section.

(3) Obligations for tenant improvement work at 55 S. Market Street, power contracts and telecommunications leases.

**Off-Balance Sheet Arrangements**

As of June 30, 2010, December 31, 2009 and 2008, neither our Predecessor nor the Acquired Properties had any material off-balance sheet arrangements.

## **Discussion of Cash Flows**

### ***Our Predecessor***

#### *Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009*

Net cash provided by operating activities was \$1.3 million for the six months ended June 30, 2010, compared to cash used in operating activities of \$1.8 million for the prior period. The increased cash provided by operating activities of \$3.1 million was primarily due to additional operating cash generated by the continued lease up of the properties and increases in amounts due to related parties and accounts payable and accrued expenses, partially offset by the payment of leasing costs.

**Table of Contents**

Net cash used in investing activities increased by \$30.3 million to \$37.5 million for the six months ended June 30, 2010, compared to \$7.2 million for the six months ended June 30, 2009. This increase was primarily due to an increase in cash paid for capital expenditures related to redevelopment and development of data center space.

Net cash provided by financing activities increased by \$26.6 million to \$35.5 million for the six months ended June 30, 2010 from \$8.9 million for the six months ended June 30, 2009 primarily due to an increase in capital contributions received from the member of the Predecessor and proceeds from mortgages payable partially offset by an increase in distributions.

*Year Ended December 31, 2009 Compared to Year Ended December 31, 2008*

Net cash provided by operating activities was \$1.4 million for the year ended December 31, 2009, compared to cash used in operating activities of \$9.6 million for the prior period. The increased cash provided by operating activities of \$11.1 million is primarily due to the collection of accounts receivable, the increase in accounts payable and accrued expenses and additional operating cash generated by the continued lease up of the properties.

Net cash used in investing activities decreased by \$26.4 million to \$27.5 million for the year ended December 31, 2009, compared to \$53.8 million for the year ended December 31, 2008. This decrease was primarily due to a decrease in cash paid for capital expenditures related to redevelopment and development of data center space.

Net cash provided by financing activities decreased by \$33.2 million to \$30.0 million for the year ended December 31, 2009 from \$63.2 million for the year ended December 31, 2008 primarily due to a decrease in capital contributions received from the member of the Predecessor.

*Year Ended December 31, 2008 Compared to Year Ended December 31, 2007*

Net cash used in operating activities was \$9.6 million for the year ended December 31, 2008, compared to cash provided by operations of \$1.9 million for the prior period. The increase in cash used in operating activities of \$11.5 million is primarily due to the repayment of accounts payable and accrued expenses and payment of leasing commissions.

Net cash used in investing activities decreased by \$64.5 million to \$53.8 million for the year ended December 31, 2008, from \$118.3 million for the year ended December 31, 2007. This decrease was primarily due to a decrease in cash paid for acquisitions.

Net cash provided by financing activities decreased by \$57.0 million to \$63.2 million the year ended December 31, 2008, from \$120.2 million for the year ended December 31, 2007 primarily due to a decrease in mortgage loan proceeds and capital contributions received from the member of the Predecessor partially offset by a decrease in distributions.

***Our Acquired Properties***

*Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009*

Net cash provided by operating activities was \$18.2 million for the six months ended June 30, 2010, compared to cash provided by operations of \$11.2 million for the prior period. The increased cash provided by operating activities of \$7.0 million was primarily due to additional operating cash generated by the continued lease up of the properties and increases in accounts payable and accrued expenses, partially offset by the payment of amounts due to related parties.

Net cash used in investing activities increased by \$0.7 million to \$7.2 million for the six months ended June 30, 2010, from \$6.5 million for the six months ended June 30, 2009. This increase was primarily due to an increase in contributions to reserves for capital improvements partially offset by a decrease in cash paid for capital expenditures.

Net cash used in financing activities increased by \$21.6 million to \$20.0 million for the six months ended June 30, 2010, compared to net cash provided by financing activities of \$1.6 million for the six months ended

**Table of Contents**

June 30, 2009 primarily due to a decrease in proceeds from mortgages and an increase in distributions during 2010.

*Year Ended December 31, 2009 Compared to Year Ended December 31, 2008*

Net cash provided by operating activities was \$26.0 million for the year ended December 31, 2009, compared to cash provided by operations of \$9.3 million for the prior period. The increased cash provided by operating activities of \$16.8 million is primarily due to the collection of accounts receivable and additional operating cash generated by the continued lease up of the properties.

Net cash used in investing activities decreased by \$18.7 million to \$9.6 million for the year ended December 31, 2009, from \$28.3 million for the year ended December 31, 2008. This decrease was primarily due to a decrease in cash paid for capital expenditures.

Net cash used in financing activities was \$7.5 million for the year ended December 31, 2009, compared to net cash provided by financing activities of \$17.5 million for the year ended December 31, 2008 primarily due to the principal repayment of \$5.2 million in 2009 and a decrease in capital contributions received from members of the Acquired properties during 2009 of \$17.8 million compared to 2008.

*Year Ended December 31, 2008 Compared to Year Ended December 31, 2007*

Net cash provided by operating activities was \$9.3 million for the year ended December 31, 2008, compared to cash provided by operating activities of \$6.8 million for the prior period. The increased cash provided by operating activities of \$2.5 million is primarily due to additional operating cash generated by the continued lease up of the properties.

Net cash used in investing activities decreased by \$83.3 million to \$28.3 million for the year ended December 31, 2008, from \$111.6 million for the year ended December 31, 2007. This decrease was primarily due to a decrease in cash paid for acquisitions.

Net cash provided by financing activities decreased by \$94.0 million to \$17.5 million for the year ended December 31, 2008, from \$111.5 million for the year ended December 31, 2007 primarily due to a decrease in mortgage loan proceeds and capital contributions received from members of the Acquired Properties during 2008 compared to 2007.

**Related Party Transactions**

The following related party transactions are based on agreements and arrangements entered into prior to our initial public offering, at which time we did not have formal procedures for approving such related party transactions. For a more detailed discussion of these transactions see Management and Certain Relationships and Related Party Transactions.

We lease 1,458 NRSF of data center space at our 12100 Sunrise Valley property to an affiliate of The Carlyle Group. The lease commenced on July 1, 2008 and expires on June 30, 2013. Rental revenue was approximately \$155,300 for the year ended December 31, 2009 and \$78,802 for the six months ended June 30, 2010. Additionally, we sublease space in our Denver corporate headquarters from an affiliate of The Carlyle Group. The lease commenced on April 25, 2007 and expires on October 31, 2012. Rental expense was approximately \$60,300 for the year ended December 31, 2009 and \$29,826 for the six months ended June 30, 2010.

On August 1, 2010, Mr. Ray, a member of our Board of Directors and formerly a managing director of The Carlyle Group, resigned from his position at Carlyle and entered into an employment agreement with us to serve exclusively

as our President and Chief Executive Officer. Mr. Ray's compensation and that of his executive assistant have historically been paid by an affiliate of The Carlyle Group. In total, we paid an affiliate of The Carlyle Group \$575,000 as partial reimbursement for related services rendered to us by Mr. Ray and his executive assistant during the year ended December 31, 2009 and have paid \$287,500 as partial reimbursement for such services during the six months ended June 30, 2010.



## **Table of Contents**

Affiliates of The Carlyle Group caused letters of credit to be issued by various financial institutions to guarantee lease commitments, payments to vendors and construction redevelopment at certain properties in our portfolio. Prior to or concurrently with the completion of this offering, letters of credit for four of our properties totaling \$9.4 million will be cancelled and be replaced by letters of credit, which we expect we will cause to be issued under our new revolving credit facility.

### ***Leasing Arrangements***

In connection with the Restructuring Transactions, we will assume the leases for the operating properties that we do not own (32 Avenue of the Americas, One Wilshire and 1275 K Street), as well as the lease for our corporate headquarters, the space we currently use for our corporate office space.

### ***Policies Applicable to All Directors and Officers***

We intend to adopt certain written policies that are designed to eliminate or minimize certain potential conflicts of interest, including a policy for the review, approval or ratification of related party transactions. We have also adopted a code of business conduct and ethics that prohibits our employees, officers and directors and our company from entering into transactions where there is a conflict of interest. In addition, our Board of Directors is subject to certain provisions of Maryland law, which are also designed to eliminate or minimize conflicts. See Policies with Respect to Certain Activities.

### **Inflation**

Substantially all of our leases contain annual rent increases. As a result, we believe that we are largely insulated from the effects of inflation. However, any increases in the costs of redevelopment or development of our properties will generally result in a higher cost of the property, which will result in increased cash requirements to develop our properties and increased depreciation expense in future periods, and, in some circumstances, we may not be able to directly pass along the increase in these development costs to our customers in the form of higher rents.

### **Quantitative and Qualitative Disclosures About Market Risk**

Our future income, cash flows and fair values relevant to financial instruments are dependent upon prevalent market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates.

As of June 30, 2010, we had approximately \$124.9 million of pro forma consolidated indebtedness (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions) that bore interest at variable rates. \$30.0 million of the \$124.9 million is hedged against LIBOR interest rate increases above 6.24%. Concurrently with the completion of this offering, we intend to enter into a \$110.0 million revolving credit facility, borrowings under which will bear interest at variable rates; however, we anticipate that we will not draw on this facility at closing.

If interest rates were to increase by 1%, the increase in interest expense on our pro forma variable rate debt would decrease future earnings and cash flows by approximately \$1,249,265 annually. If interest rates were to decrease 1%, on a pro forma basis the decrease in interest expense on the variable rate debt would be approximately \$1,249,265 annually. Interest risk amounts were determined by considering the impact of hypothetical interest rates on our financial instruments. The foregoing does not give effect to the interest rate hedging arrangements we intend to enter into in connection with our refinancing and assumption of the indebtedness secured by our 55 S. Market and 12100 Sunrise Valley properties, respectively. These hedging arrangements would fix the interest rate on the loans on each of our 55 S. Market and 12100 Sunrise Valley properties through their current maturities at rates not to exceed 5.00% and 4.75%, respectively. See footnote 2(DD) to our pro forma condensed consolidated financial statements included

elsewhere in this prospectus.

These analyses do not consider the effect of any change in overall economic activity that could occur in that environment. Further, in the event of a change of that magnitude, we may take actions to further mitigate our exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, these analyses assume no changes in our financial structure.

## **Table of Contents**

### **Recent Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board, or FASB, issued authoritative accounting guidance which established the FASB Accounting Standards Codification. The Codification is the single official source of authoritative, nongovernmental U.S. GAAP and supersedes all previously issued non-SEC accounting and reporting standards. We adopted the provisions of the authoritative accounting guidance for the interim reporting period ended September 30, 2009, the adoption of which did not have a material effect on the our company s financial statements.

On January 1, 2009, we adopted an accounting standard which modifies the accounting for assets acquired and liabilities assumed in a business combination. This revised standard requires assets acquired, liabilities assumed, contractual contingencies and contingent consideration in a business combination to be recognized at fair value. Subsequent changes to the estimated fair value of contingent consideration are reflected in earnings until the contingency is settled. The revised standard requires additional disclosures about recognized and unrecognized contingencies. This standard is effective for acquisitions made after December 31, 2008. The adoption of this standard will change our company s accounting treatment for business combinations on a prospective basis.

On January 1, 2009, we adopted authoritative guidance issued by the FASB that amended its existing standards for a parent s noncontrolling interest in a subsidiary and the accounting for future ownership changes with respect to the subsidiary. The new standard defines a noncontrolling interest, previously called a minority interest, as the portion of equity in a subsidiary that is not attributable, directly or indirectly, to a parent. The new standard requires, among other things, that a noncontrolling interest be clearly identified, labeled and presented in the combined balance sheet as equity, but separate from the parent s equity; that the amount of combined net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the combined statement of income; and that if a subsidiary, other than a subsidiary primarily holding real estate, is deconsolidated, the parent measures at fair value any noncontrolling equity investment that the parent retains in the former subsidiary and recognize a gain or loss in net income based on the fair value of the non-controlling equity investment. The standard was effective for our company beginning on January 1, 2009. The adoption of this standard did not have a material impact on our company s financial statements.

On January 1, 2009, we adopted authoritative guidance issued by the FASB for its non-financial assets and liabilities and for its financial assets and liabilities measured at fair value on a non-recurring basis. The guidance provides a framework for measuring fair value in generally accepted accounting principles, expands disclosures about fair value measurements, and establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In April 2009, the FASB issued further clarification for determining fair value when the volume and level of activity for an asset or liability had significantly decreased and for identifying transactions that were not conducted in an orderly market. This clarification of the accounting standard is effective for interim reporting periods after June 15, 2009. We adopted this clarification of the standard for the interim reporting period ended June 30, 2009. The adoption of the provisions of this new standard did not materially impact our company s financial statements.

On January 1, 2009, we adopted a new accounting standard that expands the disclosure requirements regarding an entity s derivative instruments and hedging activities. The adoption of the provisions of this new standard did not materially impact our company s financial statements.

In June 2009, the FASB issued guidance that amended the consolidation of variable-interest entities, or VIE s. This amended guidance requires an enterprise to qualitatively assess the determination of the primary beneficiary of a VIE based on whether the entity has (i) the power to direct the activities of the VIE that most significantly impact a VIE s economic performance and (ii) has the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. Further, the amended guidance requires ongoing reconsideration of the primary beneficiary of a

VIE and adds an additional reconsideration event for determination of whether an entity is a VIE. The new guidance was effective January 1, 2010 for our company. The adoption of this guidance did not impact our company's financial position or results of operations.

**Table of Contents**

In October 2009, the FASB issued Accounting Standards Update 2009-13, *Multiple-Deliverable Revenue Arrangements*. The new standard changes the requirements for establishing separate units of accounting in a multiple element arrangement and requires the allocation of arrangement consideration to each deliverable based on the relative selling price. ASU 2009-13 is effective for revenue arrangements entered into in fiscal years beginning on or after June 15, 2010. The adoption of this standard is not expected to have a material impact on our company's financial statements.

In January 2010, the FASB issued guidance that amends and clarifies existing guidance related to fair value measurements and disclosures. This guidance requires new disclosures for (1) transfers in and out of Level 1 and Level 2 and reasons for such transfers; and (2) the separate presentation of purchases, sales, issuances and settlement in the Level 3 reconciliation. It also clarifies guidance around disaggregation and disclosures of inputs and valuation techniques for Level 2 and Level 3 fair value measurements. This standard will be effective for our fiscal year beginning January 1, 2010, except for the new disclosures relating to Level 3 fair value measurements, which will be effective for our fiscal year beginning January 1, 2011. The adoption of this standard is not expected to have a material impact on our company's financial statements.

**Table of Contents**

**INDUSTRY OVERVIEW AND MARKET OPPORTUNITY**

**Industry Overview**

Data centers are highly specialized and secure buildings that house networking, storage and communications technology infrastructure, including servers, storage devices, switches, routers and fiber optic transmission equipment. These buildings are designed to provide the power, cooling and network connectivity necessary to efficiently operate this mission-critical IT equipment. This infrastructure requires an uninterruptible power supply, backup generators, cooling equipment, fire suppression systems and physical security. Data centers located at points where many communications networks converge can also function as interconnection hubs where customers are able to connect to multiple networks and exchange traffic with each other.

According to Tier1 Research, LLC, the global Internet data center market is estimated to grow from \$9.2 billion in 2008 to \$18.5 billion in 2012, representing a compound annual growth rate of 19%.<sup>(b)</sup> We believe that the data center industry enjoys strong demand dynamics principally driven by the continued growth of Internet traffic, the corresponding increase in processing and storage equipment and the increased need for network interconnection capabilities. Additionally, companies are increasingly outsourcing their data center needs due to the high cost of operating and maintaining in-house data center facilities, increasing power and cooling requirements for data centers and the growing focus on business and disaster recovery planning.

Concurrently with the increasing demand for outsourced data center space, we believe that the supply of new data center facilities has been constrained by industry consolidation, underinvestment and lack of sufficient capital to develop additional space. New data center supply is estimated to grow by only 5% in 2010, whereas data center demand is expected to grow by 12% during the same period.<sup>(c)</sup> Through 2013, global demand for multi-customer data center space is expected to outpace overall new supply by approximately 250%, resulting in utilization of data center space rising from 73% at year-end 2009 to 96% of forecasted space by 2013.<sup>(c)</sup> Industry estimates suggest that at 70% space utilization, a data center market will begin to experience supply constraints as suitable space becomes limited.<sup>(c)</sup> At 80% space utilization, industry sources predict that demand for data center space will greatly outpace available supply and that pricing for available space could be driven up significantly; and at 90% space utilization, available supply in a data center market is estimated to be effectively filled with the remaining space physically fragmented, held for expansion by existing customers and very expensive.<sup>(c)</sup>

We believe this imbalance of supply and demand will continue to support a favorable pricing environment for providers of data center space. Therefore, we anticipate that sufficiently capitalized operators with space and land available for redevelopment and development, as well as a proven track record and reputation for operating high-quality data center facilities, will enjoy a significant competitive advantage and be best-positioned to accommodate market demand.

***Growth in Internet Traffic.*** Global Internet Protocol, or IP, traffic has experienced significant growth and is expected to continue to grow exponentially. According to the Cisco Visual Networking Index, global IP traffic, including Internet, non-Internet and mobile data, is expected to quadruple from 2009 to 2014, representing a compound annual growth rate of 34%.<sup>(a)</sup> This growth is expected to be driven by a mix of consumer and business trends including increased broadband penetration, the proliferation of wireless smart phones, rich media such as video-on-demand, real time online streaming video, social networks, online gaming, mobile broadband and cloud computing. In turn, the need for additional communications and processing equipment in the form of servers, routers, storage arrays and other infrastructure to support this growth, as well as the specialized facilities to house this infrastructure will continue to grow apace. We believe the on-going growth in the amount of content and data created, exchanged and stored will

continue to drive strong demand for data center space and interconnection services.

***Increasing Power and Cooling Requirements.*** Sufficient power availability to operate computing equipment and cooling infrastructure is one of the most significant challenges facing data centers today. As server speeds continue to increase, the power requirement and heat generated by modern servers, such as blade servers, has more than doubled since 2000. Concurrently, increased cooling requirements for these dense

**Table of Contents**

servers coupled with increasing memory and storage requirements are also driving power demand. Many legacy-built corporate data centers have proven unable to accommodate these increasing power and cooling requirements. According to Nemertes Research, at the end of 2009, 28.6% of data centers between 5,000 and 50,000 square feet had insufficient power and this figure is projected to increase to 50% by 2011.<sup>(d)</sup> The leading third-party wholesale and colocation data center companies can provide high-quality, reliable facilities including power redundancy and density, cooling infrastructure, security and overall efficiency.

***Trend Toward Outsourcing.*** Data centers are frequently outside of the core competency of many companies and have become increasingly more complex and expensive to design, build and operate. Businesses are continuing to recognize that outsourcing could improve their cost structure, enhance their agility, lower their overall IT risk and allow them to focus on revenue generation. According to a Gartner research poll in December 2008, although 84% of company respondents primarily used their own data centers, 66% indicated that they expected to have at least 1,000 square feet of outsourced data center space within the next 24 months.<sup>(e)</sup> Third-party data center providers often offer superior infrastructure, operational expertise, redundancy, service level commitments as well as greater access to a diversity of major network carriers. The trend towards outsourcing is driven by the following primary factors:

*Legacy Corporate Data Center Obsolescence* Data centers remain expensive to build, operate and maintain with significant upfront capital requirements. With the increasing need for higher power density, cooling infrastructure and network connectivity, companies are faced with the choice of either upgrading their existing facilities or outsourcing to a third-party data center that can provide more advanced networking technology and a more reliable and secure infrastructure. According to Tier1 Research, the average price to construct a data center is approximately \$1,100 to \$1,300 per raised square foot.<sup>(f)</sup> By outsourcing their data center needs, enterprises that previously built and operated their own data centers are now able to convert high capital costs into lower operating costs.

*Business Continuity And Disaster Recovery* Organizations are increasingly reliant upon information and communications technology to function properly. Business continuity concerns and disaster recover planning as prudent business practices and in response to requisite regulatory compliance (i.e. Sarbanes Oxley, Health Insurance Portability and Accountability Act), have led to an increasing amount of data storage in secure, off-site facilities with redundant systems enabling businesses to access this data at any point in time, regardless of any failures in their infrastructure. Outsourced data center providers can help enterprises stay in business and meet regulatory requirements by providing superior facilities in diverse locations, with higher uptime and enhanced controls.

*New Technologies* The continued adoption of network-centric technologies such as cloud computing and hosted application services by enterprises are also driving outsourcing trends. These applications have significant processing and storage requirements and need adequate and redundant network connectivity and reduced latency, which is increasingly difficult for in-house data center solutions to provide.

*Network Choice* Data center operators are in many cases able to offer increased access to interconnection opportunities providing enterprises with the flexibility to optimize their connection partners based on their individual requirements. In addition, the ability to connect with a dense network of communications service providers, online media, video and content providers and other entities, can provide enterprises with the optimum solution for their business needs, including redundant connectivity and reduced latency.

***Increased Need for Interconnectivity.*** Network-neutral data centers are increasingly relied upon to support global IP traffic growth, both to house the necessary equipment and infrastructure and to provide a centralized interconnection point where customers can cost-efficiently exchange traffic with each other. Data center providers with facilities housing a large number of networks where IP transit and peering between customers is a critical aspect of their



business, see enhanced revenue opportunities as these customers are extremely motivated to colocate in these facilities. These types of customer requirements revolve around

## **Table of Contents**

superior communication, access to national and international networks and networking opportunities with other customers, including:

*Communications Service Providers* telecommunications carriers, wireless carriers and Internet service providers that enable the global movement of voice and data traffic;

*Content Providers* Internet, cable or other media providers that create, maintain or distribute content;

*Content Delivery Networks* providers of a network of servers delivering large amounts of data or media content; and

*Web Hosting Providers* providers of infrastructure for making information accessible on the Internet.

These enterprises are increasingly integrating their network-based business applications into their IT environments to drive economies of scale and to achieve greater processing capabilities at lower costs. These applications can cover a host of mission-critical business processes, such as human resource and accounting functionality, sales and customer response management tools and operational efficiency databases. These network-based applications lead to increased requirements for the breadth and depth of interconnection options that are available at interconnection and colocation facilities but more difficult to obtain and manage on an in-house basis.

## **Types of Data Centers**

Customer requirements in the data center industry fall along a continuum from smaller colocation cabinets and cage footprints to larger, dedicated wholesale space. All data center facilities, whether serving wholesale or colocation customers, require the same underlying technical infrastructure, including robust and reliable power and HVAC systems to operate and cool the equipment in the facilities, backup power sources, fire suppression systems, physical security and Internet connectivity.

***Wholesale Data Centers.*** Wholesale data center providers lease space in large blocks ranging from private suites up to entire buildings, with dedicated power and cooling infrastructure, under long-term leases of five to 15 years. Rental rates per square foot at wholesale data centers generally vary in accordance with the amount of electrical power requirements for such space. Key selection criteria for wholesale data center customers include the availability of low-cost electrical power, the quality of the facilities and the reputation of the data center provider. Wholesale customers typically require a minimal amount of operational support from the data center provider and include: enterprise customers who may find it more cost and time-effective to outsource their IT facility needs; colocation and managed hosting and managed services providers; and network carriers.

***Carrier-Neutral Colocation.*** Carrier-neutral colocation data center providers sell space on the basis of individual cabinets or cages generally through one to five year leases. In addition, these providers provide interconnection services which allow customers to access network services and exchange traffic. Key colocation data center selection criteria include the quality of the facility including the power, cooling and security infrastructure, proximity to employees and company offices, network density and reputation of the data center provider. Colocation customers typically require a greater degree of operational support inside the data center, including interconnection services, full facility maintenance and additional services such as smart and remote hands and network monitoring services. Colocation customers encompass a wide range of businesses, including: Fortune 1000 enterprises; network carriers; Internet, media and content companies; content delivery networks; providers of Internet applications, such as Software-as-a-Service and cloud computing; shared, dedicated and managed hosting providers; and small and medium businesses.

**Interconnection and Exchange Services**

As participants in the global economy have become increasingly dependent upon networks such as the Internet to reliably and efficiently transfer data over long distances, the need has grown for an organized approach to network interconnection that can support the continued rapid growth of IP traffic. Proximity and access to global communications networks have become increasingly important selection criteria for data

## **Table of Contents**

center customers. Many customers not only seek space within data centers located in major metropolitan markets where global communications networks intersect, but also desire interconnection services within those data centers. Interconnection facilitates the cost efficient exchange of information between communications service providers, enterprises, online media, video and content providers and other entities either directly between two parties (cross connect) or among multiple parties (peering).

Interconnection generally provides a more cost-effective, lower latency, more rapidly deployed method of network traffic exchange than metro fiber or local loop alternatives. Parties interconnecting within a common facility can connect directly, do not require a third party to manage the interconnection once initially established and can exchange data over shorter distances with lower capital requirements. Direct connections are usually via fiber optic or Ethernet cable connected between the communications equipment of the two parties. Peering requires use of intermediate devices such as an Ethernet switch to connect one network to many other networks.

### **Barriers to Entry to Data Center Business**

Despite the increase in demand for data center infrastructure and services, there are significant barriers to entry that we believe would make it difficult for new companies to enter this specialized market.

***Significant Cost and Time to Develop Data Centers.*** Data center construction requires significant time, expertise and capital, which can vary by data center design and geographic location. New data center development requires significant upfront capital expenditures, which present a significant risk for a traditional real estate developer seeking to enter the data center market on a speculative basis. Additionally, financing has been difficult to obtain in the current economic climate with only larger, well-known operators having been able to secure financing to continue their growth. Finally, data center construction requires extensive planning and adherence to local regulatory requirements including permits. Total project length for data center construction, from site selection to completion, can take anywhere from 12 to 24 months.

***Strong, Established Track Record with Operational and Technical Expertise.*** An increasing number of companies consider their application and Internet infrastructure equipment to be the crown jewels of their businesses. New entrants to the market may have difficulty establishing a brand name and reputation that will attract high value customers, who will entrust them with their mission-critical IT infrastructure. Most companies are less likely to enter into long-term leases with data center providers with limited track records of successfully operating large-scale facilities. We believe this represents a significant barrier to new entrants while enabling more established providers to lease up facilities more rapidly by leveraging long-standing customer relationships. Finally, due to the specialized nature of data centers, the key personnel necessary to develop and operate data centers have training that is highly sought after, which, we believe, can make it difficult for a new entrant to assemble a capable team. Some of the skill sets required include experience in commercial real estate, data center design and construction, communications and electrical and mechanical engineering.

***Network Density.*** Communications service providers, content providers, content delivery networks, web hosting providers and other enterprises select a data center in part based on their ability to interconnect easily with a large number of other companies within the data center and large users of telecom bandwidth, creating a network effect that deters these companies from switching data centers. The most well-known and critical points of network density have required years to establish as a result of the need to build out the necessary infrastructure. We believe these points are extremely difficult for a new entrant to replicate, and in each metropolitan market there are typically only a few buildings that have the sufficient critical mass of multiple high-speed optical connections to major network carriers to be characterized as points of interconnection. These points of interconnection are critical to customers because they provide secure, direct access to the point at which traffic is exchanged, which can reduce their overall costs by eliminating local access charges, decreasing their points of failure and increasing their efficiency. The close proximity

of numerous interconnection customers within a single facility generates network efficiencies that can result in cost savings and shorter time to market.

**Table of Contents**

**BUSINESS AND PROPERTIES**

**Our Company**

We are an owner, developer and operator of strategically located data centers in some of the largest and fastest growing data center markets in the United States, including Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago and New York City. Our data centers feature advanced power, cooling and security systems, including twenty-four hours a day, seven days a week security staffing, and many are points of dense network interconnection. We are able to satisfy the full spectrum of our customers' data center requirements by providing data center space ranging in size from an entire building or large dedicated suite to a cage or cabinet. We lease our space to a broad and growing customer base ranging from enterprise customers to less space-intensive, more network-centric customers. Our operational flexibility allows us to selectively lease data center space to its highest and best use depending on customer demand, regional economies and property characteristics.

As of June 30, 2010, our property portfolio included 11 operating data center facilities, one data center under construction and one development site, which collectively comprise over 2.0 million NRSF, of which over 1.0 million NRSF is existing data center space. These properties include 277,126 NRSF of space readily available for lease, of which 190,788 NRSF is available for lease as data center space. As of June 30, 2010, we had the ability to expand our operating data center square footage by 865,621 NRSF by redeveloping 419,371 NRSF of vacant space and developing 446,250 NRSF of new data center space on land we currently own. We expect that our redevelopment and development potential will enable us to accommodate existing and future customer demand and positions us to significantly increase our cash flows.

Our diverse customer base consists of over 600 customers, including enterprise customers, communications service providers, media and content companies, government agencies and educational institutions. We have a high level of customer retention, which we believe is due to our high-quality facilities and the interconnection opportunities available at many of our data centers. During the second quarter of 2010, we expanded our relationship with our largest customer, Facebook, Inc. This customer represented 13.5% of our annualized rent as of June 30, 2010, and we expect that this customer will account for approximately 10% of our pro forma revenues for the year ending December 31, 2010.

The first data center in our portfolio was purchased in 2000 and since then we have continued to acquire, redevelop, develop and operate these types of facilities. Our data center acquisitions have been historically funded and held through real estate funds affiliated with The Carlyle Group. Our properties are self-managed, including with respect to construction project management in connection with our redevelopment and development initiatives. While we have no present intentions to outsource a significant portion of our property and construction management functions, we may do so at any time, or from time to time, as our business plan dictates.

**Our Corporate History**

The first data center in our portfolio was purchased in 2000 through an investment by a real estate fund affiliated with Carlyle. Since the acquisition of that data center, we have expanded our portfolio through additional investments by various Carlyle real estate funds or their affiliates. Although our data center portfolio has been owned by these various Carlyle real estate funds or their affiliates, all of our data centers have been operated or managed by our management team since they were initially acquired or developed.

We formed CoreSite Realty Corporation as a Maryland corporation on February 17, 2010, with perpetual existence. We elected to be treated as an S corporation for federal income tax purposes effective as of the date of our incorporation. We will terminate our S corporate status shortly before completion of this offering (ending the S corporation tax year) and intend to qualify as a REIT for federal income tax purposes commencing with our taxable year ending on December 31, 2010. Our corporate offices are located at 1050 17th Street, Suite 800, Denver, CO 80265. Our telephone number is (866) 777-2673. Our website is [www.coresite.com](http://www.coresite.com). The information contained on, or accessible through, our website is not incorporated by reference into this prospectus and should not be considered a part of this prospectus.

**Table of Contents**

**Our Competitive Strengths**

We believe the following key competitive strengths position us to efficiently scale our business, capitalize on the growing demand for data center space and interconnection services, and thereby grow our cash flow.

***High Quality Data Center Portfolio.*** As of June 30, 2010, our property portfolio included 11 operating data center facilities, one data center under construction and one development site. Much of our data center portfolio has been recently constructed. Specifically, since January 1, 2006, we have redeveloped or developed 620,586 NRSF into data center space, or approximately 57.2% of our current data center portfolio. Based upon our portfolio as of June 30, 2010 and including the completion of the 85,434 NRSF of data center space under construction at that time, 60.3% of our data center portfolio will have been built since January 1, 2006. Our facilities have advanced power and cooling infrastructure with additional power capacity to support continued growth.

***Significant Network Density.*** Many of our data centers are points of dense network interconnection that provide our customers with valuable networking opportunities that help us retain existing customers and attract new ones. We believe that the network connectivity at these data centers provides us with a significant competitive advantage because network-dense facilities offering high levels of connectivity typically take many years to establish. Our portfolio houses over 200 unique network providers, which includes over 100 unique network providers at our One Wilshire property. To facilitate access to these networking opportunities, we provide services enabling interconnection among our data center customers including private cross connections and publicly-switched peering services. Our private cross connection services entail installing fiber, or other connection media, between two customer spaces. Our publicly-switched peering services allow our customers to exchange digitalized information with each other by connecting to our Any<sup>2</sup> Exchange<sup>®</sup> networking switch. Currently, we actively manage over 9,000 interconnections across our portfolio.

***Expansion Capability.*** By leasing readily available data center space and expanding our operating data center space, we anticipate that we will be able to meet the growing demand from our existing and prospective customers. Our data center facilities currently have 190,788 NRSF of space readily available for lease. We also have the ability to expand our operating data center square footage by approximately 80%, or 865,621 NRSF, by redeveloping 419,371 NRSF of vacant space and developing up to 446,250 NRSF of new data center space on land that we currently own, subject to our obtaining a mitigated negative declaration from the City of Santa Clara. Of this redevelopment and development space, 85,434 NRSF of data center space was under construction as of June 30, 2010. See Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.

***Facilities in Key Markets.*** Our portfolio is concentrated in some of the largest and most important U.S. metropolitan markets. As of June 30, 2010, over 70% of our leased operating NRSF, accounting for over 90% of our annualized rent, was located in five of the six North American markets identified by Tier1 Research, LLC as markets of high data center demand.<sup>(b)</sup> Our data centers are located in Los Angeles, the San Francisco Bay and Northern Virginia areas, Chicago, Boston, New York City and Miami. These locations offer access to the abundant power required to run and cool the facilities. Many of our facilities are also situated in close proximity to hundreds of businesses and corporations, which drives demand for our data center space and interconnection services. We expect to continue benefitting from this proximity as customers seek new, high-quality data center space in our markets.

***Diversified Customer Base.*** We have a diverse, global base of over 600 customers, which we believe is a reflection of our strong reputation and proven track record, as well as our customers' trust in our ability to house their mission-critical applications and vital communications technology. As of June 30, 2010, no one customer represented more than 13.5% of our annualized rent and our top ten customers represented 36.7% of our annualized rent. Our diverse customer base spans many industries and includes:



*Global Telecommunications Carriers and Internet Service Providers:* AT&T Inc., British Telecom (BT Group Plc.), China Netcom Group Corp., China Unicom (Hong Kong) Limited, France Telecom SA, Internap Network Services Corp., Japan Telecom Co., Ltd., Korea Telecom Corporation, Singapore

**Table of Contents**

Telecom Ltd., Sprint Nextel Corporation, Tata Communications Ltd., Telmex U.S.A., L.L.C. and Verizon Communications Inc.;

*Enterprise Companies, Financial and Educational Institutions and Government Agencies:* Computer Science Corporation, the Government of the District of Columbia, Macmillan Inc., Microsoft Corporation, The NASDAQ OMX Group, Inc., NYSE Euronext and the University of Southern California; and

*Media and Content Providers:* Akamai Technologies, Inc., CDNetworks Co. Ltd., DreamWorks Animation SKG, Inc., Facebook, Inc., Google Inc., NBC Universal Inc., Sony Pictures Imageworks Inc. and Warner Brothers Entertainment, Inc.

***Experienced Management Team.*** Our management team has significant experience in the real estate, communications and technology industries. Notably, our Chief Executive Officer has over 22 years of experience in the acquisition, financing and operation of commercial real estate, which includes over 11 years in the data center industry and five years at publicly traded REITs. Additionally, our Chief Financial Officer has approximately 16 years of financial experience, including nearly ten years with a publicly traded REIT. Several members of our management team have also been with us for a significant tenure which, we believe, leads to operational efficiencies. Specifically, our Chief Executive Officer, Chief Financial Officer, Senior Vice President of Acquisitions, Senior Vice President of Marketing and Senior Vice President of Operations have served our company in roles of increasing importance for ten, five, eight, seven and four years, respectively. Our Chief Financial Officer, Ms. Deedee Beckman, has indicated to us that for personal reasons she would like to reduce her service to our company to a part-time basis at a reasonable and mutually convenient time. At such future time, Ms. Beckman would voluntarily resign from her position as our Chief Financial Officer. No date has been set for her transition from her current position as Chief Financial Officer, although we have commenced a search to identify a qualified candidate to succeed her in that capacity. Ms. Beckman will continue to serve as our Chief Financial Officer until we find a suitable replacement and, thereafter, for a period of time to assist in the transition process. We and Ms. Beckman have also expressed a mutual desire for her to continue as a permanent part-time employee following this transition. We believe our management team's significant expertise in acquiring, redeveloping, developing and operating efficient data center properties has enabled us to offer customer-focused solutions.

***Balance Sheet Positioned to Fund Continued Growth.*** Following completion of this offering, we believe we will be conservatively capitalized with sufficient funds and available capacity to pursue our anticipated redevelopment and development plans. After giving effect to the Restructuring Transactions, the Financing Transactions and the use of proceeds therefrom as described more fully below, as of June 30, 2010, we would have had approximately \$124.9 million of total long-term debt (excluding a \$2.0 million fair value of debt adjustment resulting from the Restructuring Transactions) equal to approximately 12.7% of the undepreciated book value of our total assets. See Prospectus Summary The Restructuring Transactions and Prospectus Summary The Financing Transactions. In addition, we expect to have \$ million of cash available on our balance sheet and the ability to borrow up to an additional \$ million under a new \$110.0 million revolving credit facility, subject to satisfying certain financial tests. We may also incur additional indebtedness to pursue our redevelopment and development plans. Upon completion of this offering, there will be no limits on the amount of indebtedness we may incur other than limits contained in our revolving credit facility, mortgage loans or future agreements that we may enter into or as may be set forth in any policy limiting the amount of indebtedness we may incur adopted by our Board of Directors. See Policies with Respect to Certain Activities Financing Policies and Risk Factors Risks Related to Our Business and Operations Our level of indebtedness and debt service obligations could have adverse effects on our business. We believe this available capital will be sufficient to fund our general corporate needs, including the completion of 85,434 NRSF of data center space under construction as of June 30, 2010 and the redevelopment or development of an additional 99,578 NRSF of space prior to December 31, 2011, of which 82,620 NRSF is planned data center space and 16,958 NRSF is ancillary data center support space.



**Table of Contents**

**Business and Growth Strategies**

Our business objective is to continue growing our position as a provider of strategically located data center space in North America. The key elements of our strategy are as follows:

***Increase Cash Flow of Our In-Place Data Center Space.*** We actively manage and lease our properties to increase cash flow by:

*Increasing Rents.* Approximately 90% of our annualized rent as of June 30, 2010 was derived from data center leases. Additionally, the occupancy rate of our data centers has remained strong with over 81% of our data center operating space under lease as of June 30, 2010 and December 31, 2009. We believe that the average rental rate for our in-place data center leases is substantially below market and that our ability to renew these leases at market rates provides us with an opportunity to increase our cash flows. We renewed approximately 75% of our data center leases that expired during the year ended December 31, 2009, while increasing rents under data center leases renewed or newly-leased during the year. The dollar-weighted average rental rate per NRSF of the leases for our data center space renewed or newly-leased during 2009 was approximately 25% greater than that of the data center leases expiring in the same facilities during the year. We also believe that many of our data center leases that are contractually scheduled to expire during 2010 are at rental rates meaningfully below current market rates. Specifically, the dollar-weighted average rental rate per NRSF of data center leases we renewed or newly-leased in 2009 was over 25% greater than that of the data center leases contractually scheduled to expire in the same facilities during 2010. Additionally, the dollar-weighted average rental rate per NRSF of our data center leases renewed during the six months ended June 30, 2010 was approximately 25% greater than that of the data center leases expiring in the same facilities during that period.

*Leasing up Available Space and Power.* We have the ability to increase both our revenue and our revenue per square foot by leasing additional space and power to new and existing data center customers. As of June 30, 2010, substantially all of our data center facilities offered our customers the ability to increase their square footage under lease as well as the amount of power they use per square foot. In total, our existing data center facilities have 190,788 NRSF of space available for lease. We believe this space, together with available power, enables us to generate incremental revenue within our existing data center footprint without necessitating extensive capital expenditures. Additionally, we have a substantial in-house leasing function. During the six fiscal quarters ended June 30, 2010, over 90% of the leases we entered into during the period were executed without the assistance of a procuring broker or agent.

***Capitalize on Embedded Expansion Opportunities.*** Our portfolio includes 419,371 NRSF of vacant space that can be redeveloped into data center space. We believe that redevelopment provides attractive risk-adjusted returns because by leveraging existing in-place infrastructure and entitlements we are typically able to deliver redevelopment space at a lower cost and faster time-to-market than ground-up development. In many cases we are able to strategically deploy capital by redeveloping space in incremental phases to meet customer demand.

In addition to our redevelopment space, as of June 30, 2010, our portfolio included a 15.75-acre property housing seven buildings in Santa Clara, California. The Coronado-Stender Business Park currently includes:

2901 Coronado, a 50,000 NRSF data center on 3.14 acres, representing the first phase of our development at the Coronado-Stender Business Park, which we completed during the second quarter of 2010. During March 2010, we fully leased this space to a leading online social networking company pursuant to a six-year lease;

2972 Stender, a 50,400 NRSF data center under construction on 3.51 acres, which represents the second phase of our development at the Coronado-Stender Business Park. We have submitted a request for a mitigated

negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe

**Table of Contents**

market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space; and

the Coronado-Stender Properties, a 9.1 acre development site with five buildings consisting of 78,800 NRSF of office and light-industrial operating space and 50,400 NRSF of vacant space on land held for development, portions of which generate revenue under short-term leases. This development site currently provides us with the ability to develop additional data center space in one of the fastest growing and most important data center markets in North America. We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties and, subject to our obtaining a mitigated negative declaration from the City of Santa Clara, we believe that we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at this property. See Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.

Upon completion of the Restructuring Transactions and the Financing Transactions as described more fully below, we believe that we will have sufficient capital to execute our redevelopment and development plans as demand dictates.

The following table summarizes the redevelopment and development plans throughout our portfolio.

	Operating NRSF			Currently Vacant Redevelopment/Development NRSF			Total Facility NRSF	Currently Oper Redevelopme Development N	
	Data Center	Office & Light Industrial	Total	Under Construction <sup>(1)</sup>	Near- Term <sup>(2)</sup>	Long-Term		Near- Term <sup>(2)</sup>	Long
<b>31, 2010</b>									
da	156,521	7,500	164,021				164,021		
	256,690	16,622	273,312	16,126		144,721	434,159		10
	84,045	205,846	289,891				289,891		
Valley	116,498	38,350	154,848		72,269	35,652	262,769		
	129,790	45,283	175,073		5,309		180,382	22,000	
y	71,847		71,847		4,829		76,676		
	118,991	2,600	121,591	25,118		129,897	276,606		
the Americas	48,404		48,404				48,404		
	22,137		22,137				22,137		
d Street	30,176	1,641	31,817			13,447	45,264		
o				50,000			50,000		
nder Properties		129,200	129,200				129,200		10
		50,400	50,400				50,400	50,400	
es	<b>1,035,099</b>	<b>497,442</b>	<b>1,532,541</b>	<b>91,244</b>	<b>82,407</b>	<b>323,717</b>	<b>2,029,909</b>	<b>72,400</b>	<b>20</b>
<b>, 2010</b>									
da	156,521	7,500	164,021				164,021		
	256,690	16,622	273,312	16,126		144,721	434,159		10

Edgar Filing: CoreSite Realty Corp - Form S-11/A

	84,045	205,846	289,891				289,891	
Valley	116,498	38,350	154,848		72,269	35,652	262,769	
	129,790	45,283	175,073		5,309		180,382	22,000
	71,847		71,847	4,829			76,676	
	118,991	2,600	121,591	25,118		129,897	276,606	
the Americas	48,404		48,404				48,404	
	22,137		22,137				22,137	
d Street	30,176	1,641	31,817			13,447	45,264	
o	50,000		50,000				50,000	
nder Properties <sup>(3)</sup>		78,800	78,800			50,400	129,200	
d)				50,400			50,400	
es	<b>1,085,099</b>	<b>396,642</b>	<b>1,481,741</b>	<b>96,473</b>	<b>77,578</b>	<b>374,117</b>	<b>2,029,909</b>	<b>22,000</b>
n Prior Quarter	<b>50,000</b>	<b>(100,800)</b>	<b>(50,800)</b>	<b>5,229</b>	<b>(4,829)</b>	<b>50,400</b>		<b>(50,400)</b>

(1) Reflects NRSF at a facility for which the initiation of substantial activities to prepare the property for its intended use following redevelopment or development, as applicable, has commenced prior to the applicable period.

(2) Reflects NRSF at a facility for which the initiation of substantial activities to prepare the property for its intended use following redevelopment or development, as applicable, is planned to commence after June 30, 2010 but prior to December 31, 2011.

**Table of Contents**

- (3) We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 216,050 NRSF at this property, for a total of up to 345,250 NRSF of data center space.
- (4) We currently have the ability to develop 50,400 NRSF of data center space at 2972 Stender. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. We are under construction on the currently entitled 50,400 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space.

The following table summarizes the near-term future redevelopment and development plans throughout our portfolio, including the costs associated therewith.

Facilities	Near-Term Redevelopment/ Development NRSF <sup>(1)</sup> Currently Currently			Total	Near-Term Redevelopment/ Development Costs (\$000) Estimate to Completion <sup>(2)</sup> Total		
	Under Construction	Vacant Near-Term	Operating Near-Term		Actual	Completion <sup>(2)</sup>	Total
<b>As of June 30, 2010</b>							
One Wilshire					\$	\$	\$
900 N. Alameda	16,126			16,126	1,000	3,600	4,600
55 S. Market							
12100 Sunrise Valley <sup>(3)</sup>		72,269		72,269		37,500	37,500
427 S. LaSalle		5,309	22,000	27,309		21,500	21,500
1656 McCarthy	4,829			4,829		1,500	1,500
70 Innerbelt <sup>(4)</sup>	25,118			25,118	5,000	3,500	8,500
32 Avenue of the Americas							
1275 K Street							
2115 NW 22nd Street							
2901 Coronado							
Coronado-Stender Properties							
2972 Stender <sup>(5)</sup>	50,400			50,400		67,000	67,000
<b>Total Facilities</b>	<b>96,473</b>	<b>77,578</b>	<b>22,000</b>	<b>196,051</b>	<b>\$ 6,000</b>	<b>\$ 134,600</b>	<b>\$ 140,600</b>

(1) Reflects NRSF at a facility for which the initiation of substantial activities to prepare the property for its intended use following redevelopment or development, as applicable, has commenced or is planned to commence prior to December 31, 2011.

(2) Reflects management's estimate of cost of completion based upon the actual cost of the percentage of redevelopment or development, as applicable, completed as of the indicated date at a facility or, in the case of a facility where no construction costs have been incurred as of the indicated date, management's estimates based



upon engineers' drawings and construction bids.

- (3) Includes the redevelopment of 16,958 NRSF of hybrid office space to support data center uses at a cost of \$700,000.
- (4) Near-term under construction NRSF includes 11,039 NRSF being redeveloped as hybrid office space to support data center uses.
- (5) We currently have the ability to develop 50,400 NRSF of data center space at 2972 Stender. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. We are under construction on the currently entitled 50,400 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space. The cost of the core and shell space is estimated to be \$200 per NRSF, or \$10.1 million. This amount is included in the Estimate to Complete and Total amounts for 2972 Stender above.

***Selectively Pursue Acquisition Opportunities in New and Existing Markets.*** We intend to seek opportunities to acquire existing or potential data center space in key markets with abundant power and/or dense points of interconnection that will expand our customer base and broaden our geographic footprint. Such acquisitions may entail subsequent redevelopment or development which, in either case, often requires significant capital expenditures. We will also continue to implement our hub-and-spoke strategy that we have successfully deployed in our three largest markets, Los Angeles and the San Francisco Bay and Northern Virginia areas. In these markets, we have extended our data center footprint by connecting our newer facilities, the spokes, to our established data centers, our hubs, which allows our customers leasing space at the spokes to leverage the significant interconnection capabilities of our hubs. In order to deploy our hub-and-spoke strategy, we rely on third-party providers of network connectivity in order to establish highly reliable network

**Table of Contents**

connectivity within and between certain of our data centers. While we rely on third-party providers for this service, we are not substantially dependent upon any one service provider of network connectivity.

**Leverage Existing Customer Relationships and Reach New Customers.** Our strong customer and industry relationships, combined with our national footprint and sales force, afford us insight into the size, timing and location of customers' planned growth. We have historically been successful in leveraging this market visibility to expand our footprint and customer base in existing and new markets. We intend to continue to strengthen our relationship with existing customers, including the pursuit of build-to-suit opportunities, and to expand and diversify our customer base by targeting growing enterprise customers and segments, such as healthcare, financial services, media and entertainment companies, and local, state and federal governments and agencies.

**Our Portfolio**

The following table provides an overview of our properties as of June 30, 2010 after giving effect to the Restructuring Transactions.

Metropolitan Area	Acquisition Date <sup>(5)</sup>	Annualized Rent (\$000) <sup>(6)</sup>	Data Center <sup>(2)</sup>		Operating <sup>(1)</sup> Office and Light-Industrial <sup>(3)</sup>		NRSF		Under Construction <sup>(4)</sup>
			Total	Percent Leased <sup>(7)</sup>	Total	Percent Leased <sup>(7)</sup>	Total <sup>(8)</sup>	Percent Leased <sup>(7)</sup>	
Los Angeles	Aug. 2007	\$ 20,391	156,521	74.1%	7,500	62.2%	164,021	73.6%	
Los Angeles	Oct. 2006	11,044	256,690	91.1	16,622	7.1	273,312	86.0	16,126
San Francisco Bay	Feb. 2000	11,003	84,045	86.5	205,846	77.9	289,891	80.4	
North Virginia	Dec. 2007	8,838	116,498	70.5	38,350	99.2	154,848	77.6	
San Francisco Bay	Dec. 2006	6,507	71,847	85.7			71,847	85.7	4,829
San Francisco	Feb. 2007	5,950	129,790	74.5	45,283	100.0	175,073	81.1	
San Francisco	Apr. 2007	5,506	118,991	94.0	2,600	57.1	121,591	93.2	25,118
New York	June 2007	3,730	48,404	68.8			48,404	58.8	
North Virginia	June 2006	1,914	22,137	96.6			22,137	96.6	
North Virginia	June 2006	1,314	30,176	49.4	1,641	40.2	31,817	49.0	
San Francisco Bay	Feb. 2007	8,820	50,000	100.0			50,000	100.0	
San Francisco Bay	Feb. 2007	678			78,800	74.3	78,800	74.3	
San Francisco Bay	Feb. 2007								50,400
		<b>\$ 85,695</b>	<b>1,085,099</b>	<b>82.4%</b>	<b>396,642</b>	<b>78.2%</b>	<b>1,481,741</b>	<b>81.3%</b>	<b>96,473</b>

\* Indicates properties in which we hold a leasehold interest.

(1) Represents the square feet at a building under lease as specified in existing customer lease agreements plus management's estimate of space available for lease to customers based on engineers' drawings and other factors, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas. Total NRSF at a given facility includes the total operating NRSF and total

redevelopment and development NRSF, but excludes our office space at a facility and our corporate headquarters.

- (2) Represents the NRSF at an operating facility that is currently leased or readily available for lease as data center space. Both leased and available data center NRSF include a customer's proportionate share of the required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.
- (3) Represents the NRSF at an operating facility that is currently leased or readily available for lease as space other than data center space, which is typically space offered for office or light-industrial use.
- (4) Represents vacant space in our portfolio that requires significant capital investment in order to redevelop or develop into data center facilities. Total redevelopment and development NRSF and total operating NRSF represent the total NRSF at a given facility.
- (5) Represents the date a property was acquired by a Carlyle real estate fund or, in the case of a property under lease, the date the initial lease commenced for the property.
- (6) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases. Total abatements for leases in effect as of June 30, 2010 for the 12 months ending June 30, 2011 were \$26,303. On a gross basis, our annualized rent was approximately \$90,792,000 as of June 30, 2010, which reflects the addition of \$5,097,139 in operating expense reimbursements to contractual net rent under modified gross and triple-net leases.
- (7) Includes customer leases in effect as of June 30, 2010. The percent leased is determined based on leased square feet as a proportion of total operating NRSF.
- (8) Represents the NRSF at an operating facility currently leased or readily available for lease. This excludes existing vacant space held for redevelopment or development.

**Table of Contents**

- (9) Reflects NRSF for which substantial activities are ongoing to prepare the property for its intended use following redevelopment or development, as applicable. Of the 96,473 NRSF under construction as of June 30, 2010, 85,434 NRSF was data center space and 11,039 NRSF was ancillary data center support space.
- (10) We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties and, subject to our obtaining a mitigated negative declaration from the City of Santa Clara, we believe that we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at this property. See Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.
- (11) We currently have the ability to develop 50,400 NRSF of data center space at 2972 Stender. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. We are under construction on the currently entitled 50,400 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space, comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space. See Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.

**Customer Diversification**

As of June 30, 2010, our portfolio was leased to over 600 customers, many of which are nationally recognized firms. The following table sets forth information regarding the ten largest customers in our portfolio based on annualized rent as of June 30, 2010.

Customer	Number of Locations	Total Leased NRSF <sup>(1)</sup>	Percentage of Total Operating NRSF <sup>(2)</sup>	Annualized Rent (\$000) <sup>(3)</sup>	Percentage of Annualized Rent <sup>(4)</sup>	Weighted Average Lease Term in Months <sup>(5)</sup>
1 Facebook, Inc.	3	74,104	5.0%	\$ 11,554	13.5%	63
2 General Services Administration-IRS <sup>*(6)</sup>	1	132,370	8.9	3,427	4.0	23
3 Sprint Communications Corporation	4	104,796	7.1	3,256	3.8	19
4 Verizon Communications	7	73,840	5.0	2,452	2.9	56
5 Gov t of District of Columbia	2	22,118	1.5	2,116	2.5	37
6 Tata Communications	2	52,942	3.6	2,093	2.4	20
7 Nuance Communications	1	17,156	1.2	1,756	2.0	99
8 Computer Sciences Corporation	1	18,950	1.3	1,688	2.0	80
9 NBC Universal	1	17,901	1.2	1,620	1.9	25
10 Akamai Technologies	2	13,063	0.9	1,491	1.7	9
<b>Total/Weighted Average</b>		527,240	35.7%	\$ 31,453	36.7%	43

- \* Denotes customer using space predominantly for general office purposes.
- (1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010. We calculate occupancy based on factors in addition to contractually leased square feet, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.
  - (2) Represents the customer's total leased square feet divided by the total operating NRSF in the portfolio which, as of June 30, 2010, consisted of 1,481,741 NRSF.
  - (3) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases.
  - (4) Represents the customer's total annualized rent divided by the total annualized rent in the portfolio as of June 30, 2010, which was approximately \$85,695,228.
  - (5) Weighted average based on percentage of total annualized rent expiring and is as of June 30, 2010.
  - (6) The data presented represents an interim lease in place that expires in May 2012. Upon expiration of the interim lease and the substantial completion of tenant improvements by us, a new lease that has been executed by both parties will commence. That lease includes 119,729 NRSF with a ten year term and a termination option at the end of year eight.

**Table of Contents****Lease Distribution**

The following table sets forth information relating to the distribution of leases in the properties in our portfolio, based on NRSF (excluding space held for redevelopment or development) under lease as of June 30, 2010.

Square Feet Under Lease <sup>(1)</sup>	Number of Leases <sup>(2)</sup>	Percentage of All Leases	Total		Annualized Rent (\$000) <sup>(4)</sup>	Percentage of Annualized Rent
			Operating NRSF of Leases <sup>(3)</sup>	Percentage of Total Operating NRSF		
Available <sup>(5)</sup>		%	277,126	18.7%	\$	%
1,000 or less	873	86.8	149,124	10.1	23,938	27.9
1,001 2,000	57	5.6	84,193	5.7	9,734	11.4
2,001 5,000	45	4.5	132,158	8.9	11,240	13.1
5,001 10,000	11	1.1	76,966	5.2	5,566	6.5
10,001 25,000	11	1.1	187,810	12.7	13,382	15.6
Greater than 25,000	9	0.9	574,364	38.7	21,835	25.5
<b>Portfolio Total</b>	<b>1,006</b>	<b>100.0%</b>	<b>1,481,741</b>	<b>100.0%</b>	<b>\$ 85,695</b>	<b>100.0%</b>

(1) Represents all leases in our portfolio, including data center, office and light-industrial leases.

(2) Includes leases that upon expiration will be automatically renewed, primarily on a month-to-month basis. Number of leases represents each agreement with a customer; a lease agreement could include multiple spaces and a customer could have multiple leases.

(3) Represents the square feet at a building under lease as specified in the lease agreements plus management's estimate of space available for lease to third parties based on engineer's drawings and other factors, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

(4) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases.

(5) Excludes approximately 447,386 vacant NRSF held for redevelopment or development at June 30, 2010.

**Lease Expirations**

The following table sets forth a summary schedule of the expirations for leases in place as of June 30, 2010, plus available space, for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011 at the properties in our portfolio. Unless otherwise stated in the footnotes, the information set forth in the table assumes that customers exercise no renewal options and all early termination rights.

<b>Year of Lease Expiration</b>	<b>Number of Leases Expiring<sup>(1)</sup></b>	<b>Total Operating NRSF of Expiring Leases</b>	<b>Percentage of Total Operating NRSF</b>	<b>Annualized Rent (\$000)<sup>(2)</sup></b>	<b>Percentage of Annualized Rent</b>	<b>Rent Per Leased NRSF<sup>(3)</sup></b>	<b>Annualized Rent at Expiration (\$000)<sup>(4)</sup></b>	<b>Annualized Rent Per Leased NRSF at Expiration<sup>(5)</sup></b>
Available as of June 30, 2010 <sup>(6)</sup>		277,126	18.7%	\$	%	\$	\$	\$
Remainder of 2010	302	121,608	8.2	12,312	14.4	101.24	12,314	101.26
2011	308	264,911	17.9	17,433	20.4	65.81	17,960	67.80
2012 <sup>(7)</sup>	184	361,723	24.4	22,307	26.0	61.67	23,198	64.13
2013	117	118,686	8.0	10,723	12.5	90.35	11,763	99.11
2014	45	45,793	3.1	4,070	4.8	88.88	4,695	102.53
2015	16	46,531	3.1	1,125	1.3	24.18	1,278	27.47
2016 <sup>(8)</sup>	5	70,526	4.8	5,794	6.8	82.15	6,722	95.31
2017	18	57,677	3.9	8,003	9.3	138.76	9,806	170.02
2018	5	21,377	1.4	2,147	2.5	100.44	2,966	138.75
2019	1	71,062	4.8	1,234	1.4	17.37	1,444	20.32
2020-Thereafter	5	24,721	1.7	547	0.6	22.13	832	33.66
<b>Total / Weighted Average</b>	<b>1,006</b>	<b>1,481,741</b>	<b>100.0%</b>	<b>\$ 85,695</b>	<b>100.0%</b>	<b>\$ 71.14</b>	<b>\$ 92,978</b>	<b>\$ 77.18</b>

- (1) Includes leases that upon expiration will be automatically renewed, primarily on a month-to-month basis. Number of leases represents each agreement with a customer; a lease agreement could include multiple spaces and a customer could have multiple leases.
- (2) Represents the monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases.
- (3) Annualized rent as defined above, divided by the square footage of leases expiring in the given year.

**Table of Contents**

- (4) Represents the final monthly contractual rent under existing customer leases as of June 30, 2010 multiplied by 12. This amount reflects total annualized base rent before any one-time or non-recurring rent abatements and, for any customer under a modified gross or triple-net lease, it excludes the operating expense reimbursement attributable to those leases.
- (5) Annualized rent at expiration as defined above, divided by the square footage of leases expiring in the given year. This metric highlights the rent growth inherent in the existing base of lease agreements.
- (6) Excludes approximately 447,386 vacant NRSF held for redevelopment or development at June 30, 2010.
- (7) The GSA lease represents an interim lease in place that expires in May 31, 2012. Upon the expiration of the interim lease and the substantial completion of tenant improvements by us, a new lease that has been executed by both parties will commence. This lease includes 119,729 NRSF with a ten-year term and a termination option at the end of year eight.
- (8) Total operating NRSF of expiring leases in 2016 reflects the expiration of a portion of a 50,000 NRSF lease expiring in 2017 equal to 25,000 NRSF. See Description of Our Portfolio Coronado-Stender Business Park, Santa Clara, California.

**Description of Our Portfolio**

Our property portfolio includes 11 operating data center facilities, one data center under construction and one development property, which collectively comprise over 2.0 million NRSF, of which over 1.0 million NRSF is existing data center space. These properties include 277,126 NRSF of space readily available for lease, of which 190,788 NRSF is available for lease as data center space. Our portfolio also contains 419,371 NRSF of existing space within our operating properties that we believe can be redeveloped or developed into data center space, of which 85,434 NRSF was under construction as of June 30, 2010. Additionally, we own 9.1 acres of property in Santa Clara, California housing five buildings and currently consisting of 78,800 NRSF of office and light-industrial space and 50,400 NRSF of vacant space on land held for development. Set forth below is additional information for each of these properties as of June 30, 2010.

***One Wilshire, Los Angeles, California (Via Leasehold Interest)***

Our leasehold interest at One Wilshire commenced in August 2007 and comprises 172,970 total square feet, of which 164,021 NRSF is data center and ancillary support space. The remaining space consists of office space for our company's staff and management.

One Wilshire is a 664,108 square-foot, 30-story office tower located in downtown Los Angeles, California. One Wilshire is generally recognized as one of the most important points of interconnection in the western U.S. at which over 300 customers and voice, data and network service providers interconnect. The property is the premier communications hub connecting North America and Asia and is described in Tier1's Internet Datacenter Supply 2010 Report as the connection hub for trans-Pacific traffic.<sup>(c)</sup> One Wilshire's aggregation of service providers creates a powerful and cost-effective operating environment for customers to interconnect and pass traffic between their networks.

The following table presents certain summary data regarding our space at the building:

		NRSF			Available Utility Power	Number of
	Total	Total Office & Light-	Existing Vacant Data Center			
<b>Total</b>	<b>Data</b>					



<b>Operating Facility</b>	<b>Operating</b>	<b>Center</b>	<b>Industrial Redevelopment</b>	<b>(MW)</b>	<b>Customers</b>
One Wilshire	164,021	156,521	7,500	14	326

The following table is a summary of key terms of our leasehold interest:

<b>Total Leased Square Feet</b>	<b>Lease Commencement Date</b>	<b>Lease Expiration Date</b>	<b>Rent Expense (\$000)<sup>(1)</sup></b>	<b>Annualized Rent Per Leased Square Foot</b>	<b>Renewal Options</b>	<b>Option Rent</b>	<b>Remaining Contractual Value (\$000)<sup>(2)</sup></b>
172,970	Aug. 2007	July 2017	\$ 11,725	\$ 67.79	3 x 5 yrs	103% of previous monthly base rent	\$ 93,418

(1) Represents the contractual base rent considerations paid by us for the 12-month period ended June 30, 2010.

(2) Represents the remaining contractual base rent considerations owed under the lease through the initial term, from the period commencing July 1, 2010. This figure includes contractual annual rent escalations fixed at 3.0%.

When the primary term of our lease expires, we have the right to extend the lease for three additional five-year terms as indicated above. If we do not elect to renew the lease, the costs of relocating the equipment

**Table of Contents**

and redeveloping a new location into a high-quality data center could be prohibitive. In addition, we could lose customers due to the disruptions in their operations caused by the relocation. We could also lose those customers that choose our data centers based on their locations. Further, we may be unable to maintain good working relationships with our landlord, Hines REIT, which could result in our eviction and result in the loss of current customers.

We have a large and diverse customer base at One Wilshire and no single customer represents more than 6.4% of our total operating NRSF at the property.

The following table sets forth the available space at One Wilshire as of June 30, 2010 and the expirations for leases in place within our leasehold interest in One Wilshire as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF of Expiring Leases <sup>(1)</sup>	Percentage of Facility Operating NRSF	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		43,305	26.4%	\$	%	\$	\$	\$
Remainder of 2010	119	41,446	25.3	5,306,520	26.0	128.03	5,306,520	128.03
2011	105	29,504	18.0	4,822,699	23.7	163.46	4,902,622	166.17
2012	71	18,858	11.5	4,037,382	19.8	214.09	4,247,911	225.26
2013	40	18,501	11.3	3,592,040	17.6	194.15	3,926,057	212.21
2014	15	7,297	4.4	1,050,133	5.2	143.91	1,172,255	160.65
2015	7	1,156	0.7	455,467	2.2	394.00	520,218	450.02
2016								
2017	10	3,954	2.4	1,126,448	5.5	284.89	1,400,375	354.17
2018								
2019								
2020-Thereafter								
<b>Total/Weighted Average</b>	<b>367</b>	<b>164,021</b>	<b>100.0%</b>	<b>\$ 20,390,689</b>	<b>100.0%</b>	<b>\$ 168.91</b>	<b>\$ 21,475,958</b>	<b>\$ 177.90</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at One Wilshire, along with total operating NRSF, as of the indicated dates:

Facility Total	Annualized Rent per
Operating	

<b>Date<sup>(1)</sup></b>	<b>NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	<b>Leased NRSF</b>
June 30, 2010	164,021	73.6%	\$ 168.91
December 31, 2009	164,021	78.8	159.72
December 31, 2008	164,021	79.7	141.06
December 31, 2007	142,769	78.7	131.82

(1) Because our lease commenced on this property in 2007, we are unable to present information in a similar manner for years prior to 2007.

(2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

Other than normally recurring capital expenditures to repair and maintain existing spaces, we have no plans to redevelop additional data center space at One Wilshire.

Upon completion of this offering, our leasehold interest in One Wilshire will not be encumbered by any lien security debt.

As a tenant at One Wilshire, we do not directly pay real estate taxes as these taxes are included in operating expense recoveries collected by the landlord. We do, however, pay taxes to the Los Angeles County Assessor on personal property we own at the building. For the July 1, 2009 to June 30, 2010 fiscal tax year, these taxes totaled \$371,446.

**Table of Contents****55 S. Market, San Jose, California**

55 S. Market is a 15-story office and telecommunications tower located in downtown San Jose, California.

55 S. Market established its position as an important communications building in the early 1990s when a predecessor to Verizon Communications installed one of the nation's first internet network access points, or NAP, in the property known as the MAE West. Following the installation of the MAE West NAP, a large number of communications companies located within the building. Currently there are over 100 customers and voice, data and network service providers that take advantage of the dense interconnection opportunities present at the property. The aggregation of service providers at 55 S. Market creates a cost-effective operating environment for customers to interconnect and pass traffic between their networks.

An affiliate of The Carlyle Group purchased the property on February 2, 2000. Since its acquisition, Carlyle has redeveloped 49,907 NRSF of data center space and improved the power, cooling and interconnection capabilities at the property.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment (MW)	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
55 S. Market	289,891	84,045	205,846		9	127

The following table summarizes information regarding the primary customers of 55 S. Market that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Percentage of Facility		Annualized Rent	Percentage of Facility		Annualized Rent Per Leased NRSF
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF		Annualized Rent	Annualized Rent	
Federal Services	May 2012	None	132,370	45.7%	\$ 3,427,206	31.1%	\$ 25.89	
Telecommunications	May 2012	2 x 5 yrs	49,590	17.1	1,742,712	15.9	35.14	
<b>Total/Weighted Average</b>			<b>181,960</b>	<b>62.8%</b>	<b>\$ 5,169,918</b>	<b>47.0%</b>	<b>\$ 28.41</b>	

- (1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.
- (2) The Federal Services lease represents an interim lease in place that expires in May 31, 2012. Upon the expiration of the interim lease and the substantial completion of tenant improvements by us, a new lease that has been executed by both parties will commence. This lease includes 119,729 NRSF with a ten-year term and a termination option at the end of year eight.

**Table of Contents**

The following table sets forth the available space at 55 S. Market as of June 30, 2010 and the expirations for leases in place at 55 S. Market as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF of Expiring Leases <sup>(1)</sup>	Percentage of Facility Operating NRSF	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		56,786	19.6%	\$	%	\$	\$	\$
Remainder of 2010	47	14,448	5.0	1,430,207	13.0	98.99	1,430,207	98.99
2011	38	12,141	4.2	1,443,024	13.1	118.86	1,471,842	121.23
2012	20	192,115	66.2	6,652,467	60.5	34.63	6,790,983	35.35
2013	20	6,331	2.2	769,424	7.0	121.53	809,632	127.88
2014	6	5,936	2.0	452,253	4.1	76.19	506,337	85.30
2015	2	158	0.1					
2016								
2017	1	1,976	0.7	255,563	2.3	129.33	255,563	129.33
2018								
2019								
2020-Thereafter								
<b>Total/Weighted Average</b>	<b>134</b>	<b>289,891</b>	<b>100.0%</b>	<b>\$ 11,002,938</b>	<b>100.0%</b>	<b>\$ 47.20</b>	<b>\$ 11,264,564</b>	<b>\$ 48.32</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 55 S. Market, along with total operating NRSF, as of the indicated dates:

Date	Facility Total Operating NRSF <sup>(1)</sup>	Percent Leased	Annualized Rent per Leased NRSF
June 30, 2010	289,891	80.4%	\$ 47.20
December 31, 2009	289,925	89.4	48.64
December 31, 2008	289,925	94.0	45.22
December 31, 2007	289,925	94.1	44.91

December 31, 2006	289,925	92.0	46.64
December 31, 2005	289,925	88.3	43.11

- (1) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

Other than normally recurring capital expenditures to repair and maintain existing spaces, we have no plans to redevelop additional data center space at 55 S. Market.

Upon completion of this offering, we will be the fee simple owner of 55 S. Market, which we expect will be subject to a \$60.0 million first mortgage lien security, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 55 S. Market is \$13.72 per \$1,000 of assessed value. The total annual tax for the property at this rate for the July 1, 2009 to June 30, 2010 tax year is \$724,746 (at a taxable assessed value of \$52,822,686). There were no direct assessments imposed on 55 S. Market by Santa Clara County for the July 1, 2009 to June 30, 2010 tax year. However, in April 2010, the Santa Clara County Assessor notified our company that the Assessor used an incorrect value as the basis to calculate real estate tax each of the prior four tax years (from tax year 2006 2007 through tax year 2009 2010). The reassessment increases 55 S. Market's assessed value by approximately \$31.0 million in tax year 2006 2007, and an incremental 2% per tax year thereafter. We have yet to receive a corrected tax bill; however, we have accrued a total of \$1.5 million through June 30, 2010 for the prior four tax years, and we expect to incur an additional \$0.1 million in expense for the second quarter of 2010. We plan to appeal the reassessment for each of the four tax years.

**Table of Contents****427 S. LaSalle, Chicago, Illinois**

427 S. LaSalle is a seven-story data center and office building in downtown Chicago, Illinois. The property is desirably located directly across the street from the Chicago Stock Exchange, in close proximity to AT&T's Tier One NAP at 10 South Canal Street and all major data centers in Chicago's central business district, and adjacent to Chicago's primary fiber optic backbone. A diverse mix of communications networks operate in the building, providing a cost-effective operating environment for customers to interconnect and pass traffic between their networks.

An affiliate of The Carlyle Group acquired the property in February 2007 and has since redeveloped approximately 50,000 NRSF of data center space and upgraded the property's mechanical and electrical infrastructure.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
427 S. LaSalle	175,073	129,790	45,283	5,309	16	64

The following table summarizes information regarding the primary customers of 427 S. LaSalle that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Percentage of Facility		Annualized Rent	Percentage of Facility Annualized Rent	
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF		Annualized Rent	Annualized Rent
Professional Services	Apr. 2011	2 x 5 yrs	45,283	25.9%	\$ 959,450	16.1%	\$ 21.19
Telecommunications	Aug. 2013	2 x 5 yrs	22,256	12.7	794,636	13.4	35.70
Colocation	Nov. 2013	1 x 5 yrs	21,698	12.4	362,040	6.1	16.69
<b>Total/Weighted Average</b>			<b>89,237</b>	<b>51.0%</b>	<b>\$ 2,116,126</b>	<b>35.6%</b>	<b>\$ 23.71</b>

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications



and utility rooms) and building common areas.

- (2) The renewal option is only representative of one of two lease agreements the customer is a party to at the facility. As such, a renewal option exists on 13,171 NRSF; the remaining NRSF is not subject to any renewal options.

The following table sets forth the available space at 427 S. LaSalle as of June 30, 2010 and the expirations for leases in place at 427 S. LaSalle as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating Percentage of Facility NRSF of Expiring Leases <sup>(1)</sup>	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration	
Available as of June 30, 2010		33,129	18.9%	\$	%	\$	\$	
Remainder of 2010	10	1,381	0.8	162,889	2.7	117.95	162,889	117.95
2011	33	56,658	32.4	2,117,871	35.6	37.38	2,167,114	38.25
2012	15	7,880	4.5	733,133	12.3	93.04	754,195	95.71
2013	10	53,129	30.4	1,880,039	31.6	35.39	2,049,705	38.58
2014	4	5,119	2.9	270,000	4.6	52.74	400,321	78.20
2015	2	122	0.1	16,800	0.3	137.70	19,654	161.10
2016	1	17,410	9.9	755,623	12.7	43.40	863,279	49.59
2017								
2018								
2019								
2020-Thereafter	1	245	0.1	13,800	0.2	56.33	13,800	56.33
<b>Total/Weighted Average</b>	<b>76</b>	<b>175,073</b>	<b>100.0%</b>	<b>\$ 5,950,155</b>	<b>100.0%</b>	<b>\$ 41.92</b>	<b>\$ 6,430,957</b>	<b>\$ 45.31</b>

- (1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

**Table of Contents**

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 427 S. LaSalle, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent</b>
	<b>Operating NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	<b>per Leased NRSF</b>
June 30, 2010	175,073	81.1%	\$ 41.92
December 31, 2009	174,723	77.5	38.48
December 31, 2008	143,986	87.5	32.38
December 31, 2007	175,348	80.6	21.02

(1) Because neither we nor The Carlyle Group owned this property prior to 2007, we are unable to present information for years prior to 2007.

(2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

In addition to normally recurring capital expenditures to repair and maintain existing spaces, we plan to redevelop 50,592 NRSF of office and vacant space into data center NRSF. We plan to redevelop 27,309 NRSF of the available redevelopment space into data center NRSF in the near-term at an estimated cost of \$21.5 million. Of this near-term redevelopment space, 22,000 NRSF is currently occupied with near-term expirations, while the remaining 5,309 NRSF is currently vacant. We anticipate that we will keep the remaining 23,283 NRSF available for potential future redevelopment. We expect the net proceeds from this offering to provide sufficient capital to fund our proposed near-term redevelopment projects at this property.

Upon completion of this offering, we will be the fee simple owner of 427 S. LaSalle, which will be subject to \$40.0 million of secured indebtedness, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 427 S. LaSalle is \$48.16 per \$1,000 of assessed value. The total annual tax for the property at this rate for the 2008 tax year, paid in 2009, is \$946,072 (at a taxable assessed value of \$19,644,350). Real estate taxes in Cook County are charged a year in arrears. There were no direct assessments imposed on 427 S. LaSalle by Cook County for the 2010 tax year.

***900 N. Alameda, Los Angeles, California***

900 N. Alameda, located in Los Angeles, California comprises five stories including a basement level. Formerly known as the Los Angeles Terminal Annex Post Office and previously a mail distribution facility, the property was converted into a data center building in 2000 by Dallas-based Infomart. The property is listed in the National Register of Historical Places, which we expect will continue to preserve and enhance the property's historic elements while allowing for full development of the data center capabilities present at the site.

The building is 12 blocks from our One Wilshire facility and the two are connected through multiple fiber networks, which allow the customers at 900 N. Alameda to access One Wilshire's array of over 300 customers and network service providers and to connect to our Any<sup>2</sup> Exchange<sup>®</sup>.

An affiliate of The Carlyle Group acquired a controlling interest in the property in October 2006 and subsequently purchased the remaining fee simple interest in December 2007. Since obtaining the controlling interest, Carlyle has redeveloped over 150,000 NRSF of data center space in the building.

The following table presents certain summary data regarding our space at the building:

<b>Operating Facility</b>	<b>Total Operating</b>	<b>NRSF</b>			<b>Available Utility Power (MW)</b>	<b>Number of Customers</b>
		<b>Total Data Center</b>	<b>Total Office &amp; Light- Industrial</b>	<b>Existing Vacant Data Center Redevelopment</b>		
900 N. Alameda	273,312	256,690	16,622	160,847	40	81

**Table of Contents**

The following table summarizes information regarding the primary customers of 900 N. Alameda that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Percentage of Facility		Annualized Rent	Percentage of Facility		Annualized Rent per Leased NRSF
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF		Annualized Rent	Annualized Rent	
Telecommunications	Dec. 2011	2 x 5 yrs	103,606	37.9%	\$ 2,901,500	26.3%	\$ 28.01	
Telecommunications	Jan. 2012	2 x 5 yrs	50,792	18.6	1,614,737	14.6	31.79	
<b>Total/Weighted Average</b>			<b>154,398</b>	<b>56.5%</b>	<b>\$ 4,516,237</b>	<b>40.9%</b>	<b>\$ 29.25</b>	

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

The following table sets forth the available space at 900 N. Alameda as of June 30, 2010 and the lease expirations for leases in place at 900 N. Alameda as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF of Expiring Leases <sup>(1)</sup>	Percentage of Facility Operating NRSF	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		38,309	14.0%	\$	%	\$	\$	\$
Remainder of 2010	23	19,775	7.2	1,759,392	15.9	88.97	1,759,392	88.97
2011	33	121,919	44.6	4,894,120	44.4	40.14	5,031,881	41.27
2012	14	57,748	21.1	2,705,120	24.5	46.84	2,809,010	48.64
2013	11	7,582	2.8	818,961	7.4	108.01	859,953	113.42
2014	4	2,538	0.9	225,540	2.0	88.87	328,744	129.53
2015	2	646	0.3	67,536	0.6	104.54	78,852	122.06
2016								
2017	1	436	0.2	39,338	0.4	90.22	46,972	107.73

2018								
2019								
2020-Thereafter	3	24,359	8.9	533,457	4.8	21.90	817,779	33.57
<b>Total/Weighted Average</b>	<b>91</b>	<b>273,312</b>	<b>100.0%</b>	<b>\$ 11,043,464</b>	<b>100.0%</b>	<b>\$ 46.99</b>	<b>\$ 11,732,583</b>	<b>\$ 49.93</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 900 N. Alameda, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent</b>
	<b>Operating NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	<b>per Leased NRSF</b>
June 30, 2010	273,312	86.0%	\$ 46.99
December 31, 2009	273,312	84.4	44.10
December 31, 2008	255,920	84.0	36.54
December 31, 2007	240,470	84.7	28.40
December 31, 2006	213,241	83.8	24.85

(1) Because neither we nor The Carlyle Group owned this property prior to 2006, we are unable to present information for years prior to 2006.

(2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

In its entirety, 900 N. Alameda contains a total of 247,672 NRSF of potential redevelopment space, consisting of 144,721 NRSF of vacant space and 102,951 NRSF of leased space, that is available for future redevelopment into data center space.

**Table of Contents**

Upon completion of this offering, we will be the fee simple owner of 900 N. Alameda and we expect the property will be subject to a first mortgage lien security under our new revolving credit facility, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 900 N. Alameda is \$12.97 per \$1,000 of assessed value. The total annual tax for the property at this rate for the July 1, 2009 to June 30, 2010 tax year is \$499,267 (at a taxable assessed value of \$38,494,799). However, it should be noted that the Los Angeles County Assessor has not issued its property value notice and supplemental tax bill subsequent to The Carlyle Group's December 2007 acquisition. In accordance with California law, we estimate that the property value for the July 1, 2009 to June 30, 2010 tax year will be approximately \$109,240,000 and that the associated real estate taxes will be approximately \$1,308,000. There were no direct assessments imposed on 900 N. Alameda by Los Angeles County for the July 1, 2009 to June 30, 2010 tax year.

**12100 Sunrise Valley, Reston, Virginia**

12100 Sunrise Valley is a two-story data center and office facility situated on a 13.8-acre site located in Reston, Virginia. The building, formerly occupied by a prominent Internet service provider, was extensively modified for data center use in 2000.

An affiliate of The Carlyle Group purchased 12100 Sunrise Valley in December 2007 and has since improved the building and its infrastructure by adding redundant uninterruptible power supply, or UPS, systems, emergency generator capacity and additional cooling. We have also redeveloped 116,498 NRSF of data center space at the property.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
12100 Sunrise Valley	154,848	116,498	38,350	107,921	20	70

The following table summarizes information regarding the primary customers of 12100 Sunrise Valley that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Total Leased NRSF <sup>(1)</sup>	Percentage of Facility	Annualized Rent	Percentage of Facility	Annualized Rent Per Leased NRSF
				Total Operating NRSF		Annualized Rent	

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Engineering <sup>(2)</sup>	Sept. 2016	1 x 5 yrs	27,384	17.7%	\$ 577,290	6.5%	\$ 21.08
Government	Aug. 2014	2 x 5 yrs	21,976	14.2	2,106,000	23.9	95.83
Technology Solutions <sup>(3)</sup>	Mar. 2017	1 x 2 yrs; 1 x 3 yrs	18,950	12.2	1,687,680	19.1	89.06
<b>Total/Weighted Average</b>			<b>68,310</b>	<b>44.1%</b>	<b>\$ 4,370,970</b>	<b>49.5%</b>	<b>\$ 63.99</b>

- (1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.
- (2) Customer's initial lease term is for ten years and three months. Subject to lease provisions, customer has a termination option at the end of the seventh lease year. The expiration date shown assumes customer will exercise the termination option.
- (3) Customer's initial lease term is for ten years and one month. Subject to lease provisions, customer has a termination option on the seven year anniversary of the commencement date. The expiration date shown assumes customer will exercise the termination option.

The following table sets forth the available space at 12100 Sunrise Valley as of June 30, 2010 and the expirations for leases in place at 12100 Sunrise Valley as of June 30, 2010 for the remainder of 2010 and for

**Table of Contents**

each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

<b>Year of Lease Expiration</b>	<b>Number of Leases Expiring</b>	<b>Operating Percentage of Facility NRSF</b>	<b>Operating Percentage of Facility NRSF</b>	<b>Annualized Rent</b>	<b>Percentage of Facility Annualized Rent</b>	<b>Annualized Rent per Leased NRSF</b>	<b>Annualized Rent at Expiration</b>	<b>Annualized Rent per Leased NRSF at Expiration</b>
Available as of June 30, 2010		34,658	22.4%	\$	%	\$	\$	\$
Remainder of 2010	31	7,129	4.6	606,527	6.8	85.08	607,803	85.26
2011	32	9,279	6.0	1,003,125	11.4	108.11	1,070,884	115.41
2012	22	24,900	16.1	2,403,273	27.2	96.52	2,528,225	101.54
2013	10	4,962	3.2	598,146	6.8	120.55	641,787	129.34
2014	11	20,739	13.4	1,577,861	17.8	76.08	1,728,936	83.37
2015								
2016	2	27,698	17.9	581,307	6.6	20.99	690,936	24.95
2017	2	25,483	16.4	2,067,840	23.4	81.15	2,710,755	106.38
2018								
2019								
2020-Thereafter								
<b>Total/Weighted Average</b>	<b>110</b>	<b>154,848</b>	<b>100.0%</b>	<b>\$ 8,838,079</b>	<b>100.0%</b>	<b>\$ 73.53</b>	<b>\$ 9,979,326</b>	<b>\$ 83.03</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 12100 Sunrise Valley, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent per Leased NRSF</b>
	<b>Operating NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	
June 30, 2010	154,848	77.6%	\$ 73.53
December 31, 2009	109,292	81.5	68.60
December 31, 2008	80,354	18.9	75.68



- (1) Since the property was completely vacant at purchase in December 2007, we did not present information for years prior to 2008.
- (2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

In addition to normally recurring capital expenditures to repair and maintain existing spaces, we plan to redevelop 72,269 NRSF of existing vacant shell space into data center space in the near-term at an estimated cost of \$35.7 million. We expect the net proceeds from this offering to provide sufficient capital to fund our proposed near-term redevelopment projects at this property. 12100 Sunrise Valley contains an additional 35,652 NRSF available for potential future redevelopment.

Upon completion of this offering, we will be the fee simple owner of 12100 Sunrise Valley and believe the property will be encumbered by a construction loan, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 12100 Sunrise Valley is \$11.98 per \$1,000 of assessed value. The total annual tax for the property at this rate for the 2009 tax year was \$324,956 (at a taxable assessed value of \$27,124,880). There were no direct assessments imposed on 12100 Sunrise Valley by Fairfax County for the 2009 tax year.

#### ***70 Innerbelt, Somerville, Massachusetts***

70 Innerbelt is a two-story building located in the Boston metropolitan area two miles from the city's Central Business District. Originally constructed as a warehouse and distribution center, the property underwent significant renovations to upgrade its primary power capacity and fiber optic network connectivity in 1999. The property renovations are indicative of the transformation of Innerbelt Park from industrial warehouses to a technology business park.

An affiliate of The Carlyle Group acquired 70 Innerbelt in April 2007 and has since redeveloped 53,688 NRSF of additional data center space.

**Table of Contents**

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light- Industrial			
70 Innerbelt	121,591	118,991	2,600	155,015	22	38

The following table summarizes information regarding the primary customers of 70 Innerbelt that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Total Leased NRSF <sup>(1)</sup>	Percentage of Facility		Percentage Annualized of Facility		Rent per Leased NRSF
				Total Operating NRSF	Annualized Rent	Annualized Rent	Annualized Rent	
Managed Services Provider	June 2019	4 x 5 yrs	71,062	58.4%	\$ 1,233,404	22.4%	\$ 17.36	
Computer Software	Sept. 2018	1 x 5 yrs	17,156	14.1	1,756,062	31.9	102.36	
<b>Total/Weighted Average</b>			<b>88,218</b>	<b>72.5%</b>	<b>\$ 2,989,466</b>	<b>54.3%</b>	<b>\$ 33.89</b>	

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

The following table sets forth the available space at 70 Innerbelt as of June 30, 2010 and the expirations for leases in place at 70 Innerbelt as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	NRSF of Expiring Leases <sup>(1)</sup>	Operating NRSF	Annualized Rent	Percentage of Facility		Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
					Annualized Rent	Annualized Rent			

Available as of June 30,									
2010		8,293	6.8%	\$		%	\$		\$
Remainder of 2010	14	6,554	5.4	752,155	13.7	114.76	752,155	114.76	
2011	8	2,669	2.2	364,185	6.6	136.45	369,231	138.34	
2012	5	2,107	1.7	106,555	1.9	50.57	294,526	139.78	
2013	7	6,115	5.0	525,874	9.6	86.00	606,658	99.21	
2014	2	3,213	2.6	364,800	6.6	113.54	411,264	128.00	
2015									
2016									
2017	1	235	0.2	18,865	0.3	80.28	23,201	98.73	
2018	4	21,343	17.6	2,140,423	38.9	100.29	2,956,527	138.52	
2019	1	71,062	58.5	1,233,404	22.4	17.36	1,444,784	20.33	
2020-Thereafter									
<b>Total/Weighted Average</b>	<b>42</b>	<b>121,591</b>	<b>100.0%</b>	<b>\$ 5,506,261</b>	<b>100.0%</b>	<b>\$ 48.60</b>	<b>\$ 6,858,346</b>	<b>\$ 60.53</b>	

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 70 Innerbelt, along with total operating NRSF, as of the indicated dates:

Date <sup>(1)</sup>	Facility Total		Annualized Rent
	Operating NRSF <sup>(2)</sup>	Percent Leased	per Leased NRSF
June 30, 2010	121,591	93.2%	\$ 48.60
December 31, 2009	132,630	84.5%	47.49
December 31, 2008	148,104	78.8	30.27
December 31, 2007	116,262	76.5	16.08

(1) Because neither we nor The Carlyle Group owned this property prior to 2007, we are unable to present information for years prior to 2007.

(2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

**Table of Contents**

In addition to normally recurring capital expenditures to repair and maintain existing spaces, we are currently redeveloping 14,079 NRSF into data center space for an estimated cost of \$4.0 million and 11,039 NRSF of office and data center common area at an estimated cost of \$4.5 million. We expect the net proceeds from this offering to provide sufficient capital to fund our proposed near-term redevelopment projects at this property. 70 Innerbelt contains an additional 129,897 NRSF available for potential future redevelopment.

Upon completion of this offering, we will be the fee simple owner of 70 Innerbelt and we expect the property will be subject to a first mortgage lien security under our new revolving credit facility, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 70 Innerbelt is \$20.44 per \$1,000 of assessed value. The total annual tax for the property at this rate for the 2010 tax year is \$690,381 (at a taxable assessed value of \$33,776,000). There were no direct assessments imposed on 70 Innerbelt by the City of Somerville for the 2010 tax year.

***Coronado-Stender Business Park, Santa Clara, California***

The Coronado-Stender Business Park consists of seven buildings ranging in size from 16,800 to 50,400 square feet and was purchased by an affiliate of The Carlyle Group in February 2007. The entire site comprises 15.75 acres, of which a 9.1 acre development site housing five buildings represents the Coronado-Stender Properties. The Coronado-Stender Business Park also includes 2901 Coronado, a 50,000 NRSF data center on 3.14 acres completed during the second quarter of 2010 and 2972 Stender, a 50,400 NRSF data center on 3.51 acres under construction as of June 30, 2010. The Coronado-Stender Business Park is located in technology-rich Silicon Valley adjacent to the Central Expressway on Coronado Drive and Stender Way in Santa Clara, California.

We are in the process of obtaining a mitigated negative declaration from the City of Santa Clara, which clearance would deem the development of data center space in addition to the 179,600 NRSF of development currently permitted at the Coronado-Stender Business Park, as mitigated by the terms of the MND, not to have a significant impact on the environment. Subject to our obtaining the MND from the City of Santa Clara, we believe we will be able to develop an additional 266,650 NRSF, or up to 446,250 NRSF of data center space in the aggregate, with nearly 40 MW of available utility power, at the Coronado-Stender Business Park. Without the MND, we would be restricted to the development of an additional 179,600 NRSF of data center space at the Coronado-Stender Business Park; however, we should be able to revise our development plans until standards are met to obtain the MND, from which time full development of the Coronado-Stender Business Park can occur. We currently anticipate that the MND will be adopted prior to December 31, 2010; however, we cannot assure you that adoption will occur within the anticipated time frame or at all.

**Table of Contents**

The following image depicts the Coronado-Stender Business Park in its entirety and indicates the current NRSF of 2901 Coronado, 2972 Stender and each of the Coronado-Stender Properties.

The following table summarizes each of the component properties of the Coronado-Stender Business Park and the current and potential development NRSF of these properties, in each case, as of June 30, 2010.

<b>Components of Coronado-Stender Business Park</b>	<b>Current Status</b>	<b>Buildings</b>	<b>Current</b>	<b>Aggregate NRSF Subject to MND</b>	<b>Site Potential</b>
Coronado-Stender Properties	Held for Development	1	50,400	159,600	210,000
	Operating Light Industrial Space	4	78,800	56,450	135,250
<b>Total</b>		<b>5</b>	<b>129,200</b>	<b>216,050</b>	<b>345,250</b>
2972 Stender	Under Construction	1	50,400	50,600	101,000
<b>Total</b>		<b>6</b>	<b>179,600</b>	<b>266,650</b>	<b>446,250</b>
2901 Coronado	Operating Data Center	1	50,000		50,000
<b>Total Coronado-Stender Business Park</b>		<b>7</b>	<b>229,600</b>	<b>266,650</b>	<b>496,250</b>

**Table of Contents***Coronado-Stender Properties*

The Coronado-Stender Properties encompass a 9.1 acre development site with (i) five buildings consisting of 78,800 NRSF of office and light-industrial operating space and (ii) 50,400 NRSF of vacant space on land held for development, portions of which generate revenue under short-term leases. This development site provides us with the ability to develop additional data center space in one of the fastest growing and most important data center markets in North America. We currently have the ability to develop 129,200 NRSF of data center space at the Coronado-Stender Properties without the mitigated negative declaration. Subject to our obtaining the MND from the City of Santa Clara, we believe we will be able to develop an additional 216,050 NRSF, or up to 345,250 NRSF in the aggregate, of data center space at the Coronado-Stender Properties.

*2901 Coronado*

2901 Coronado represents the first phase of development within the Coronado-Stender Business Park in Santa Clara, California. The facility was originally constructed as a light-industrial building and the development of this property into a 50,000 NRSF data center was completed during the second quarter of 2010.

As of June 30, 2010, our Predecessor had invested \$38.2 million to develop the building into a state-of-the-art data center, which was financed through contributions by the Carlyle affiliate to our Predecessor.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light- Industrial Development		
2901 Coronado	50,000	50,000		10	1

The following table summarizes information regarding the primary customer of 2901 Coronado as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration <sup>(1)</sup>	Renewal Options	Total Leased NRSF	Percentage of Facility	Annualized Rent	Percentage of Facility	Annualized Rent Per Leased NRSF
				Total Operating NRSF		Annualized Rent	
Social Networking	Apr. 2016; Apr. 2017	2 x 1 yrs	50,000	100.0%	\$ 8,820,000	100.0%	\$ 176.40

<b>Total/Weighted Average</b>	<b>50,000</b>	<b>100.0%</b>	<b>\$ 8,820,000</b>	<b>100.0%</b>	<b>\$ 176.40</b>
-------------------------------	---------------	---------------	---------------------	---------------	------------------

(1) 25,000 NRSF of the 50,000 NRSF under lease expires in April 2016. The remaining 25,000 NRSF is scheduled to expire in April 2017. Each of the two 25,000 NRSF spaces is subject to two one-year renewal options.

Upon completion of this offering, we will be the fee simple owner of 2901 Coronado and we expect the property will be encumbered by a first mortgage lien security under our new revolving credit facility, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

*2972 Stender*

2972 Stender represents the second phase of development within the Coronado-Stender Business Park in Santa Clara, California. The facility was originally constructed as a light industrial building and is currently being developed into a 50,400 NRSF data center. We have submitted a request for a mitigated negative declaration from the City of Santa Clara to enable us to construct up to an additional 50,600 NRSF at this building, for a total of up to 101,000 NRSF of data center space. Should we obtain entitlements to construct the additional 50,600 NRSF and, provided we then believe market demand warrants and that it would be the best use of our capital available for expansion, we may elect to construct the entire 101,000 NRSF of space,

**Table of Contents**

comprised of the initial 50,400 NRSF of data center space plus the incremental 50,600 NRSF of unconditioned core and shell space held for potential future development into data center space.

The current real estate tax rate for the Coronado-Stender Business Park is \$11.74 per \$1,000 of assessed value. The total annual tax for the property at this rate for the July 1, 2009 to June 30, 2010 tax year is \$428,272 (at a taxable assessed value of \$36,466,020). The currently in process development of the 2901 Coronado building will cause a reassessment of the property. The actual assessed value and associated tax increase is not yet known; however, real estate taxes could increase by as much as \$300,000. There were no direct assessments imposed on the Coronado-Stender Business Park by Santa Clara County for the July 1, 2009 to June 30, 2010 tax year.

**1275 K Street, Washington, District of Columbia (Via Leasehold Interest)**

Our leasehold interest at 1275 K Street commenced in June 2006 and comprises 23,921 total square feet, of which 22,137 NRSF is data center and ancillary support space. The remaining space consists of office space for our staff and management.

1275 K Street is a 12-story Class A office and telecom building located on the northeast corner of K and 13th Streets in Washington, DC. The property is located on Franklin Square Park in the downtown business district. 1275 K Street was significantly renovated in 2001 and 2005-2007 and is adjacent to one of the Washington, DC area's major fiber trunks.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
1275 K Street	22,137	22,137			2	60

The following table is a summary of key terms of our leasehold interest:

Total Leased Square Feet	Lease Commencement Date	Lease Expiration Date	Rent Expense (\$000) <sup>(1)</sup>	Annualized Rent per Leased Square Foot	Renewal Options	Option Rent <sup>(2)</sup>	Remaining Contractual Value (\$000) <sup>(3)</sup>
23,921	June 2006	May 2016	\$ 1,051	\$ 43.94	3 x 5 yrs	Greater of 103% of previous monthly base rent or 95% of FMR	\$ 6,893



- (1) Represents the contractual base rent considerations paid by us for the 12-month period ended June 30, 2010.
- (2) FMR represents fair market rent as determined by mutual agreement between landlord and tenant, or in the case of a disagreement, mutual agreement between third party appraisers selected by landlord and tenant.
- (3) Represents the remaining contractual base rent considerations owed under the lease through the initial term, from the period commencing July 1, 2010. This figure includes contractual annual rent escalations fixed at 3.0%.

When the primary term of our lease expires, we have the right to extend the lease for three additional five-year terms as indicated above. If we do not elect to renew the lease, the costs of relocating the equipment and redeveloping a new location into a high-quality data center could be prohibitive. In addition, we could lose customers due to the disruptions in their operations caused by the relocation. We could also lose those customers that choose our data centers based on their locations. Further, we may be unable to maintain good working relationships with our landlord, Metro K LLC, which could result in our eviction and result in the loss of current customers.

**Table of Contents**

The following table summarizes information regarding the primary customers within our leasehold interest in 1275 K Street that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Percentage of Facility		Percentage Annualized of Rent		
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF	Annualized Rent	Annualized Rent	per Leased NRSF
Telecommunications	Jan. 2010 Mar. 2010;	None	4,565	20.6%	\$ 242,676	12.6%	\$ 53.16
Web Hosting	June 2011	None	4,969	22.4	431,655	22.6	86.87
Online Gaming	Aug. 2010	None	2,763	12.5	175,493	9.2	63.52
<b>Total/Weighted Average</b>			<b>12,297</b>	<b>55.5%</b>	<b>\$ 849,824</b>	<b>44.4%</b>	<b>\$ 69.11</b>

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before March 31, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

The following table sets forth the available space at 1275 K Street as of June 30, 2010 and the expirations for leases in place within our leasehold interest in 1275 K Street as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF Expiring Leases <sup>(1)</sup>	Percentage of Facility Operating NRSF	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		749	3.4%	\$	%	\$	\$	\$
Remainder of 2010	23	9,443	42.7	678,593	35.5	71.86	678,593	71.86
2011	20	6,379	28.8	665,999	34.8	104.40	678,574	106.38
2012	13	3,968	17.9	356,995	18.6	89.97	375,001	94.51
2013	8	943	4.3	123,986	6.5	131.48	133,334	141.39
2014	2	119	0.5	14,195	0.7	119.29	16,713	140.45
2015	2	119	0.5	26,920	1.4	226.22	31,207	262.24
2016	2	417	1.9	47,407	2.5	113.69	54,958	131.79
2017								

2018  
2019  
2020-Thereafter

**Total/Weighted Average      70      22,137      100.0%      \$ 1,914,095      100.0%      \$ 89.49      \$ 1,968,380      \$ 92.03**

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 1275 K Street, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent per Leased NRSF</b>
	<b>Operating NRSF</b>	<b>Percent Leased</b>	
June 30, 2010	22,137	96.6%	\$ 89.49
December 31, 2009	22,137	98.1	82.12
December 31, 2008	22,137	95.8	72.71
December 31, 2007	22,137	91.7	65.66
December 31, 2006	22,137	59.8	54.36

(1) Because our lease commenced on this property in 2006, we are unable to present information in a similar manner for years prior to 2006.

Other than normally recurring capital expenditures to repair and maintain existing spaces, we have no plans to redevelop additional data center space at 1275 K Street.

Upon completion of this offering our leasehold interest in 1275 K Street will not be encumbered by any lien security debt.

**Table of Contents**

As a tenant at 1275 K Street, we do not directly pay real estate taxes as these taxes are included in operating expense recoveries collected by the landlord.

***32 Avenue of the Americas, New York, New York (Via Leasehold Interest)***

Our leasehold interest at 32 Avenue of the Americas comprises 49,303 total square feet, of which 48,404 NRSF is data center and ancillary support space. The remaining consists of office space for our staff and management.

The 32 Avenue of the Americas building comprises 1.2 million NRSF of space across 27 stories and was originally designed and constructed as AT&T's World Headquarters. Located in Manhattan and adjacent to the world's most active financial exchanges, our 32 Avenue of the Americas data center was designed to meet the security, interconnection and power requirements of the world's leading financial institutions. Currently, the following leading financial exchanges and trading venues are accessible within the 32 Avenue of the Americas building from our data center, some of which are our customers:

**North American:** NYSE, NASDAQ, ARCA, ISE, ICE, BATS, NYFIX, Hotspot/Knight, GL, Fidessa, LAVA  
**European:** Euronext, Swiss Exchange, OMX Nordic Exchange, Virt-X, Equiduct, Turquoise, Chi-X  
**Asian/Australian:** Sydney Futures Exchange, Hong Kong Stock Exchange, Hong Kong Futures Exchange, Singapore Stock Exchange and Malaysian Stock Exchange

In addition to accessibility to financial exchanges, the building provides our customers with access to 50 other carriers and service providers. We also operate our Any<sup>2</sup> Exchange<sup>®</sup> at this facility.

On June 30, 2007, an affiliate of The Carlyle Group leased the seventh floor of the building plus space in other areas of the building housing generators, chillers and other data center infrastructure supporting our net rentable data center on the seventh floor. At the time we leased our space, the seventh floor was in raw condition. Shortly after leasing the space, we constructed our new data center and supporting infrastructure.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF			Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial	Existing Vacant Data Center Redevelopment		
32 Avenue of the Americas	48,404	48,404			4	22

The following table is a summary of key terms of our leasehold interest:

Total Leased	Lease Commencement	Lease Expiration	Rent Expense	Annualized Rent per Leased	Renewal Option	Remaining Contractual
--------------	--------------------	------------------	--------------	----------------------------	----------------	-----------------------

<b>Square Feet</b>	<b>Date</b>	<b>Date</b>	<b>(\$000)<sup>(1)</sup></b>	<b>Square Foot</b>	<b>Options</b>	<b>Rent<sup>(2)</sup></b>	<b>Value (\$000)<sup>(3)</sup></b>
49,303	Oct. 2007	Apr. 2023	\$ 2,400	\$ 48.68	2 x 5 yrs	FMR	\$ 35,318

(1) Represents the contractual base rent considerations paid by us for the 12-month period ended June 30, 2010.

(2) FMR represents fair market rent as determined by mutual agreement between third party appraisers selected by landlord and tenant.

(3) Represents the remaining contractual base rent considerations owed under the lease through the initial term, from the period commencing July 1, 2010. This figure includes contractual annual rent escalations fixed at 2.0%.

When the primary term of our lease expires, we have the right to extend the lease for two additional five-year terms as indicated above. If we do not elect to renew the lease, the costs of relocating the equipment and redeveloping a new location into a high-quality data center could be prohibitive. In addition, we could lose customers due to the disruptions in their operations caused by the relocation. We could also lose those customers that choose our data centers based on their locations. Further, we may be unable to maintain good working relationships with our landlord, Rudin Management Company, which could result in our eviction and result in the loss of current customers.

**Table of Contents**

The following table summarizes information regarding the primary customers within our leasehold interest in 32 Avenue of the Americas that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Percentage of Facility		Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF			
Media & Entertainment	July 2012	1 x 1 yrs; 1 x 2 yrs	17,901	37.0%	\$ 1,620,000	43.4	\$ 90.50
Web Hosting	July 2013	None	6,661	13.8	898,560	24.1	134.90
<b>Total/Weighted Average</b>			<b>24,562</b>	<b>50.8%</b>	<b>\$ 2,518,560</b>	<b>67.5%</b>	<b>\$ 102.54</b>

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

The following table sets forth the available space at 32 Avenue of the Americas as of June 30, 2010 and the expirations for leases in place within our leasehold interest in 32 Avenue of the Americas as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF Expiring Leases <sup>(1)</sup>	Percentage of Facility Operating NRSF	Annualized Rent	Percentage of Facility Annualized Rent	Annualized Leased Rent per NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		15,121	31.2%	\$	%	\$	\$	\$
Remainder of 2010	5	416	0.9	54,960	1.5	132.12	54,960	132.12
2011	10	6,106	12.6	818,681	21.9	134.08	943,876	154.58
2012	5	18,802	38.8	1,760,835	47.2	93.65	1,867,124	99.30
2013	3	6,730	13.9	909,960	24.4	135.21	1,022,863	151.99
2014	1	833	1.7	115,200	3.1	138.30	129,659	155.65
2015								
2016								
2017	1	361	0.8	63,360	1.7	175.51	77,928	215.87
2018	1	35	0.1	6,831	0.2	195.17	8,995	257.00

2019  
2020-Thereafter

**Total/Weighted Average      26      48,404      100.0%      \$ 3,729,827      100.0%      \$ 112.07      \$ 4,105,405      \$ 123.35**

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 32 Avenue of the Americas, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total Operating</b>	<b>Percent Leased</b>	<b>Annualized Rent per</b>
	<b>NRSF</b>		<b>Leased NRSF</b>
June 30, 2010	48,404	68.8%	\$ 112.07
December 31, 2009	48,404	68.3	107.21
December 31, 2008	48,404	16.4	87.16

(1) Because the facility was not operational prior to 2008, we are unable to present information for years prior to 2008.

Other than normally recurring capital expenditures to repair and maintain existing spaces, we have no plans to redevelop additional data center space at 32 Avenue of the Americas.

Upon completion of this offering, our leasehold interest in 32 Avenue of the Americas will not be encumbered by any lien security debt.

As a tenant at 32 Avenue of the Americas, we do not directly pay real estate taxes as these taxes are included in operating expense recoveries collected by the landlord.

**Table of Contents****1656 McCarthy, Milpitas, California**

1656 McCarthy, located in Milpitas, California, was originally built as a light-industrial building and converted in 2000 to a data center facility by Verizon. The interconnection capabilities at 1656 McCarthy are supported by six diverse networks in the building plus a direct fiber connection to our 55 S. Market building. This fiber connection allows the property's customers to access over 100 customers and network service providers at 55 S. Market through our Any<sup>2</sup> Exchange®.

An affiliate of The Carlyle Group purchased the property in December 2006. At the time of acquisition, the property was vacant and partially built out as data center space. Following the acquisition, we completed and upgraded 71,847 NRSF of data center space.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant Data Center Redevelopment	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
1656 McCarthy	71,847	71,847		4,829	8	36

The following table summarizes information regarding the primary customers of 1656 McCarthy that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customers	Lease Expiration	Renewal Options	Percentage of Facility		Annualized Rent	Percentage of Facility Annualized Rent	Annualized Rent per Leased NRSF
			Total Leased NRSF <sup>(1)</sup>	Total Operating NRSF			
Social Networking	Apr. 2012	2 x 1 yrs	23,995	33.4%	\$ 2,719,200	41.8%	\$ 113.32
Web Hosting	May 2013	None	9,532	13.3	859,638	13.2	90.18
<b>Total/Weighted Average</b>			<b>33,527</b>	<b>46.7%</b>	<b>\$ 3,578,838</b>	<b>55.0%</b>	<b>\$ 106.74</b>

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.



The following table sets forth the available space at 1656 McCarthy as of June 30, 2010 and the expirations for leases in place at 1656 McCarthy as of June 30, 2010 and for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

Year of Lease Expiration	Number of Leases Expiring	Operating NRSF of Facility	Operating NRSF	Annualized Rent	Percentage of Facility	Annualized Rent per Leased NRSF	Annualized Rent at Expiration	Annualized Rent per Leased NRSF at Expiration
Available as of June 30, 2010		10,295	14.3%	\$	%	\$	\$	\$
Remainder of 2010	19	9,919	13.8	850,953	13.1	85.79	850,953	85.79
2011	18	8,955	12.5	1,054,408	16.2	117.75	1,068,363	119.30
2012	6	28,169	39.2	3,080,358	47.3	109.35	3,183,754	113.02
2013	6	14,276	19.9	1,500,067	23.1	105.08	1,708,158	119.65
2014								
2015								
2016								
2017	1	233	0.3	21,568	0.3	92.57	25,741	110.48
2018								
2019								
2020-Thereafter								
<b>Total/Weighted Average</b>	<b>50</b>	<b>71,847</b>	<b>100.0%</b>	<b>\$ 6,507,354</b>	<b>100.0%</b>	<b>\$ 105.72</b>	<b>\$ 6,836,969</b>	<b>\$ 111.08</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

**Table of Contents**

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 1656 McCarthy, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent per Leased NRSF</b>
	<b>Operating NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	
June 30, 2010	71,847	85.7%	\$ 105.72
December 31, 2009	71,847	88.0	98.75
December 31, 2008	71,847	76.9	78.63
December 31, 2007	56,547	17.4	65.31

(1) Because the property was purchased vacant in December 2006, we are unable to present information for years prior to 2007.

(2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

In addition to normally recurring capital expenditures to repair and maintain existing spaces, we plan to redevelop 4,829 NRSF of existing vacant shell space into data center NRSF in the near-term at an estimated cost of \$1.5 million. We expect the net proceeds from this offering to provide sufficient capital to fund our proposed near-term redevelopment projects at this property.

Upon completion of this offering, we will be the fee simple owner of 1656 McCarthy, which we expect will be subject to a first mortgage lien security under our new revolving credit facility, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Material Terms of Our Indebtedness to be Outstanding After this Offering.

The current real estate tax rate for 1656 McCarthy is \$11.56 per \$1,000 of assessed value. The total annual tax for 1656 McCarthy at this rate for the July 1, 2009 to June 30, 2010 tax year is \$119,023 (at a taxable assessed value of \$10,299,960). There were no direct assessments imposed on 1656 McCarthy by Santa Clara County for the 2009/2010 tax year.

***2115 NW 22nd Street, Miami, Florida***

2115 NW 22nd Street is a three-story data center in Miami, Florida. The property is located between Miami International Airport and the Central Business District. The building was constructed ground up in 2002 by WilTel Communications to house their mission-critical data center and switching equipment. The structure was built to withstand Category-5 hurricane winds and stands over 30 feet above sea-level, making it one of the highest points in South Florida. We currently operate two floors of completed data center space.

An affiliate of The Carlyle Group purchased the property in June 2006, and has since upgraded the property's data center infrastructure.

The following table presents certain summary data regarding our space at the building:

Operating Facility	Total Operating	NRSF		Existing Vacant	Available Utility Power (MW)	Number of Customers
		Total Data Center	Total Office & Light-Industrial			
2115 NW 22nd Street	31,817	30,176	1,641	13,447	6	33

The following table summarizes information regarding the primary customers of 2115 NW 22nd Street that lease 10% or more of total operating NRSF as of June 30, 2010:

Principal Nature of Business of Customer	Lease Expiration	Renewal Options	Total Leased NRSF <sup>(1)</sup>	Percentage of Facility		Percentage Annualized of Facility	
				Total Operating NRSF	Annualized Rent	Annualized Rent	Rent per Leased NRSF
Web Hosting	Sept. 2010	1 x 1 yrs	8,429	26.5%	\$ 620,037	47.2%	\$ 73.56
<b>Total/Weighted Average</b>			<b>8,429</b>	<b>26.5%</b>	<b>\$ 620,037</b>	<b>47.2%</b>	<b>\$ 73.56</b>

(1) Total leased NRSF is determined based on contractually leased square feet for leases that have commenced on or before June 30, 2010, including required data center support space (such as the mechanical, telecommunications and utility rooms) and building common areas.

**Table of Contents**

The following table sets forth the available space at 2115 NW 22nd Street as of June 30, 2010 and the lease expirations for leases in place at 2115 NW 22nd Street as of June 30, 2010 for the remainder of 2010 and for each of the ten full calendar years beginning January 1, 2011, assuming that customers exercise no renewal options and all early termination options.

<b>Year of Lease Expiration</b>	<b>Number of Leases Expiring</b>	<b>Operating NRSF of Facility Expiring Leases<sup>(1)</sup></b>	<b>Operating Percentage of Facility NRSF</b>	<b>Annualized Rent</b>	<b>Percentage of Facility Annualized Rent</b>	<b>Annualized Rent per Leased NRSF</b>	<b>Annualized Rent at Expiration</b>	<b>Annualized Rent per Leased NRSF at Expiration</b>
Available as of June 30, 2010		16,241	51.0%	\$	%	\$	\$	\$
Remainder of 2010	11	11,096	34.9	709,445	54.0	63.94	710,494	64.03
2011	10	1,802	5.6	185,649	14.1	103.02	192,691	106.93
2012	12	2,444	7.7	414,455	31.5	169.58	285,302	116.74
2013	2	117	0.4	4,800	0.4	41.03	5,092	43.52
2014								
2015								
2016								
2017								
2018								
2019								
2020-Thereafter	1	117	0.4					
<b>Total/Weighted Average</b>	<b>36</b>	<b>31,817</b>	<b>100.0%</b>	<b>\$ 1,314,349</b>	<b>100.0%</b>	<b>\$ 84.39</b>	<b>\$ 1,193,579</b>	<b>\$ 76.63</b>

(1) Represents aggregate NRSF available for lease at the facility for purposes of the line item entitled Available as of June 30, 2010.

The following table sets forth the percentage leased and annualized rent per leased square foot we charge our customers at 2115 NW 22nd Street, along with total operating NRSF, as of the indicated dates:

<b>Date<sup>(1)</sup></b>	<b>Facility Total</b>		<b>Annualized Rent per Leased NRSF</b>
	<b>Operating NRSF<sup>(2)</sup></b>	<b>Percent Leased</b>	
June 30, 2010	31,817	49.0%	\$ 84.39
December 31, 2009	31,817	47.6	70.28
December 31, 2008	15,088	65.9	43.14

Edgar Filing: CoreSite Realty Corp - Form S-11/A

December 31, 2007	15,088	40.1	25.82
December 31, 2006	15,088	1.8	22.70

- (1) Because neither we nor The Carlyle Group owned this property prior to 2006, we are unable to present information for years prior to 2006.
- (2) The facility total operating NRSF may fluctuate as office or shell space is taken offline to convert to data center space and subsequently becomes operational again as data center space.

In addition to normally recurring capital expenditures to repair and maintain existing spaces, we plan to keep the remaining 13,477 NRSF available for potential future redevelopment.

Upon completion of this offering, we will be the fee simple owner of 2115 NW 22nd Street and the property will not be encumbered by any lien security debt.

The current real estate tax rate for 2115 NW 22nd Street is \$15.33 per \$1,000 of assessed value. The total annual tax for the property at this rate for the 2009 tax year is \$89,326 (at a taxable assessed value of \$5,827,212). There were no direct assessments imposed on 2115 NW 22nd Street by Miami-Dade County for the 2009 tax year.

### **Depreciation**

Except for certain formation transactions which are taxable transactions and will result in an increase in tax basis for certain assets being fully taxable transactions and thereby resulting in a fair market value tax basis for such assets, we will use the carryover basis for determining the tax basis for the properties that will be contributed in exchange for operating partnership units. For federal income tax purposes, we intend to depreciate all of our properties over the same remaining useful lives and using the same methods previously used by the

**Table of Contents**

owners of the properties. Depreciation with respect to the real property components of our properties (other than land) generally will be computed using the straight-line method over a useful life of 15 to 39 years.

Our operating partnership's tax depreciation deductions generally will be allocated among the partners in accordance with their respective interests in our operating partnership (except to the extent that the partnership is required under Section 704(c) of the Code to use a method for allocating depreciation deductions that results in us receiving a disproportionately larger share of the deductions). Because the initial basis in the properties that will be contributed in exchange for operating partnership units may be less than the fair market value of those properties on the date of contribution, our depreciation deductions may be less than they otherwise would have been if we had purchased the properties in a fully taxable transaction.

The following table sets forth for each property in our portfolio and component thereof upon which depreciation is taken, the (i) federal tax basis upon completion of this offering and the formation transactions, (ii) rate, (iii) method and (iv) life claimed with respect to such property or component thereof for purposes of depreciation.

<b>Property</b>	<b>Federal Tax Basis</b>	<b>Depreciable Federal Tax Basis</b>	<b>Rate</b>	<b>Method</b>	<b>Life Claimed</b>
One Wilshire	35,205,590	35,205,590	2.56%	Straight Line	39 years
55 S. Market	99,921,360	79,861,763	2.56%	Straight Line	39 years
1275 K Street	1,516,663	1,516,663	2.56%	Straight Line	39 years
900 N. Alameda	104,015,342	80,522,960	2.56%	Straight Line	39 years
427 S. LaSalle	52,876,593	38,976,593	2.56%	Straight Line	39 years
2115 NW 22nd Street	13,627,290	12,885,825	2.56%	Straight Line	39 years
1656 McCarthy	24,559,119	19,473,077	2.56%	Straight Line	39 years
32 Avenue of the Americas	30,873,615	30,873,615	2.56%	Straight Line	39 years
12100 Sunrise Valley	64,355,609	55,400,298	2.56%	Straight Line	39 years
70 Innerbelt	55,499,973	49,399,973	2.56%	Straight Line	39 years
Coronado-Stender Business Park	76,914,040	54,551,387	2.56%	Straight Line	39 years

In addition, we have an aggregate of approximately \$2.3 million in additional tax basis of depreciable furniture, fixtures and equipment associated with the properties in our portfolio as of June 30, 2010. Depreciation on this furniture, fixtures and equipment is computed on the straight line and double declining balance methods over the claimed life of such property, which is generally seven years.

**Regulation***General*

Data centers in our markets are subject to various laws, ordinances and regulations, including regulations relating to common areas. We believe that each of our properties has the necessary permits and approvals to operate its business.

*Americans with Disabilities Act*

Our properties must comply with Title III of the American with Disabilities Act, or ADA, to the extent that such properties are places of public accommodation or commercial facilities as defined by the ADA. The ADA requires

properties that are places of public accommodation to, among other things, remove existing barriers to access by persons with disabilities where such removal is readily achievable. The ADA also requires places of public accommodation as well as commercial facilities undergoing new construction or alterations to conform to the ADA Accessibility Guidelines, which provide design standards that permit accessibility by individuals with disabilities. Further, if entities on our properties offer certain examinations or courses (i.e., those related to applications, licensing, certification, or credentialing for secondary or postsecondary education, professional, or trade purposes), they must be offered in an accessible place and manner or with alternative accessible arrangements. We believe that our properties are in substantial compliance with the ADA and that we will not be required to make substantial capital expenditures to those properties to address the requirements of the ADA. However, noncompliance with the ADA could result in imposition of monetary damages and civil penalties in lawsuits brought by the Attorney General or an award of attorneys' fees to private litigants. The obligation to make readily achievable accommodations as required by the ADA is an ongoing one, and we will continue to assess our properties and make alterations as appropriate.

**Table of Contents**

***Environmental Matters***

Under various federal, state and local laws and regulations relating to the protection of the environment, a current or previous owner or operator of real estate may be liable for contamination resulting from the presence or discharge of hazardous or toxic substances at that property, and may be required to investigate and clean up such contamination at that property or emanating from that property. Such laws and regulations often impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of the contaminants, and a party may be liable for all of the cleanup costs, even when more than one person was responsible for the contamination. Previous owners used some of our properties for industrial and retail purposes, so those properties may contain some level of environmental contamination. The presence of contamination or the failure to remediate contamination at our properties may expose us to third-party liability or materially adversely affect our ability to sell, lease or develop the real estate or to borrow using the real estate as collateral. In addition, we could incur costs to comply with such laws and regulations, the violation of which could lead to substantial fines and penalties.

Environmental laws and regulations also require that asbestos-containing building materials be properly managed and maintained and may impose fines and penalties on building owners or operators for failure to comply with these requirements. Further, third parties could potentially seek recovery from owners or operators for personal injury associated with exposure to asbestos-containing building materials.

In addition, certain of our customers, particularly those leasing light-industrial space from us, routinely handle hazardous substances and wastes as part of their operations at our properties. Environmental laws and regulations subject our customers, and potentially us, to liability resulting from these activities or from previous industrial or other uses of those properties. Environmental liabilities could also affect a customer's ability to make rental payments to us. We require our customers to comply with these environmental laws and regulations and to indemnify us for any related liabilities.

Independent environmental consultants have conducted Phase I or similar environmental site assessments on all owned properties in our portfolio. Each of the site assessments has been either completed or updated since 2005. Site assessments are intended to collect and evaluate information regarding the environmental condition of the surveyed property and surrounding properties. These assessments do not generally include soil sampling, subsurface investigations or asbestos sampling. Although prior commercial or industrial operations at some of our properties may have released hazardous materials and some of our properties contain or may contain asbestos-containing building materials, none of the recent site assessments revealed any past or present environmental liability that we believe would have a material adverse effect on our business, assets or results of operations. However, the assessments may have failed to reveal all environmental conditions, liabilities or compliance concerns. Material environmental conditions, liabilities or compliance concerns may have arisen after the reviews were completed or may arise in the future; and future laws, ordinances or regulations may impose material additional environmental liability. See Risk Factors Risks Related to the Real Estate Industry Environmental problems are possible and can be costly.

**Insurance**

Upon completion of this offering and consummation of the Restructuring Transactions, we will carry comprehensive liability, fire, extended coverage, earthquake, business interruption and rental loss insurance covering all of the properties in our portfolio. We will select policy specifications and insured limits which we believe to be appropriate given the relative risk of loss, the cost of the coverage and industry practice and, in the opinion of our company's management, the properties in our portfolio are currently, and upon completion of this offering will be, adequately insured. We will not carry insurance for generally uninsured losses such as loss from riots, war or acts of God. In addition, we will carry earthquake insurance on our properties in an amount and with deductibles which we believe are commercially reasonable. Certain of the properties in our portfolio will be located in areas known to be seismically



active. See Risk Factors Risks Related to Our Business and Operations Potential losses to our properties may not be covered by insurance or may exceed our policy coverage limits.

## **Table of Contents**

### **Competition**

We compete with numerous developers, owners and operators of technology-related real estate and data centers, many of which own properties similar to ours in the same markets in which our properties are located, including Digital Realty Trust, Inc., Dupont Fabros Technology, Inc., Equinix, Inc., Terremark Worldwide, Inc., Savvis, Inc. and Telx Group Inc. In addition, we may face competition from new entrants into the data center market. Some of our competitors and potential competitors may have significant advantages over us, including greater name recognition, longer operating histories, pre-existing relationships with current or potential customers, significantly greater financial, marketing and other resources, and access to less expensive power, all of which could allow them to respond more quickly to new or changing opportunities. If our competitors offer space at rental rates below current market rates, or below the rental rates we currently charge our customers, we may lose potential customers and we may be pressured to reduce our rental rates below those we currently charge in order to retain customers when our customers leases expire. See Risk Factors Risks Related to Our Business and Operations We face significant competition and may be unable to lease vacant space, renew existing leases or re-lease space as leases expire, which may have a material adverse effect on our business and results of operations.

As a developer of data center space, we also compete for the services of key third-party providers of services, including engineers and contractors with expertise in the development of data centers. The competition for the services of specialized contractors and other third-party providers required for the development of data centers is intense, increasing the cost of engaging such providers and the risk of delays in completing our development projects.

In addition, we face competition from real estate developers in our sector and in other industries for the acquisition of additional properties suitable for the development of data centers. Such competition may reduce the number of properties available for acquisition, increase the price of these properties and reduce the demand for data center space in the markets we seek to serve.

### **Employees**

As of June 30, 2010, we had 160 full-time and part-time employees of which 108 employees are salaried, and we pay the remainder on an hourly basis. None of our employees are members of labor unions.

### **Offices**

Our corporate offices are located at 1050 17th Street, Suite 800, Denver, CO 80265. We believe that our current offices are adequate for our present and future business operations.

### **Legal Proceedings**

In the ordinary course of our business, we are subject to claims for negligence and other claims and administrative proceedings, none of which we believe are material or would be expected to have, individually or in the aggregate, a material adverse effect on our business, financial condition or results of operations.

On August 11, 2010, our former general counsel, Ari Brumer, filed a suit in the United States District Court for the District of Colorado against us, certain of our affiliates, our chief executive officer and certain affiliates of The Carlyle Group. In his complaint, Mr. Brumer alleges that he was fraudulently induced to accept employment with CoreSite, L.L.C. and that his employment was terminated in retaliation for his assertions that we and certain of our officers and affiliates have been involved in or committed certain illegal or improper acts. Mr. Brumer claims actual damages in an amount to be proven at trial as well as special damages of \$919,000, principally attributable to alleged real estate losses from relocating. We have investigated the claims alleged in the complaint and, based on the results of that

investigation, we do not believe that Mr. Brumer's claims are based on, or supported by, facts. As a result, we believe that we have valid defenses to the claims and intend to vigorously defend the suit. Because we are in the preliminary stages, the cost of the litigation and its ultimate resolution are not estimable at this time. However, based on the information currently available, we do not believe that this matter will have a material adverse effect on our business, financial position or liquidity.

**Table of Contents****MANAGEMENT****Directors and Executive Officers**

Upon completion of this offering, our Board of Directors will consist of seven individuals, including a majority of directors who are independent within the meaning of the NYSE listing standards. Pursuant to our charter, each of our directors will be elected by our stockholders to serve until the next annual meeting and until their successors are duly elected and qualify. See Certain Provisions of Maryland Law and of Our Charter and Bylaws. The first annual meeting of our stockholders after this offering will be held in 2011. Subject to rights pursuant to any employment agreements, officers serve at the pleasure of our Board of Directors.

Certain information regarding our executive officers, directors and persons who have agreed to become directors upon the completion of this offering is set forth in the following table:

<b>Name</b>	<b>Age</b>	<b>Position</b>
Thomas M. Ray	47	President, Chief Executive Officer and Director
Deedee M. Beckman	38	Chief Financial Officer
Robert K. Rockwood	50	Senior Vice President, Acquisitions
David W. Dunn	30	Senior Vice President, Strategy and Marketing
Christopher M. Bair	41	Senior Vice President, Sales
Billie R. Haggard	44	Senior Vice President, Data Centers
Chuck D. Price	43	Senior Vice President, Information Technology
Dominic M. Tobin	57	Senior Vice President, Operations, of CoreSite Services, Inc.
Robert M. Sistek	34	Senior Vice President, Capital Markets
James A. Attwood, Jr.	52	Director Nominee
Michael Koehler	43	Director Nominee
Robert G. Stuckey	48	Director Nominee
Paul E. Szurek	50	Director Nominee
J. David Thompson	44	Director Nominee
David A. Wilson	69	Director Nominee

The following are biographical summaries of the experience of our executive officers, directors and director nominees. Unless otherwise indicated, positions held with us prior to the incorporation of CoreSite Realty Corporation's formation on February 17, 2010, indicate positions held with CoreSite, L.L.C., the entity that performed the management function of the properties being contributed to our portfolio by the Carlyle real estate funds or their affiliates in connection with the Restructuring Transactions.

***Executive Officers and Directors***

*Thomas M. Ray* is our President and Chief Executive Officer and a member of our company's Board of Directors. Mr. Ray has been responsible for our company's activities since its founding in 2001. Prior to the initial public offering of our company, Mr. Ray also served as a Managing Director of The Carlyle Group, focusing upon opportunities for the firm's real estate funds and leading those funds' activities in the data center sector. He brings over 20 years of experience making and managing investments and businesses throughout the U.S., Europe and Asia. Prior to joining

Carlyle and our company, Mr. Ray held roles of increasing responsibility with the Security Capital Group of companies (ProLogis, CarrAmerica and predecessors to Archstone-Smith). Prior thereto he practiced real estate and transactional law. Mr. Ray received his M.B.A. from the University of Texas at Austin Graduate School of Business, where he was a Longhorn Scholar. He received a J.D. from the University of Colorado at Boulder School of Law and a B.S. in Business Administration with emphasis in Finance from the University of Denver, where he was a Hornbeck Scholar. Mr. Ray possesses significant experience in the acquisition, finance and operation of commercial real estate as well as over a decade of experience in the data center industry. Additionally, Mr. Ray has over five

**Table of Contents**

years of experience at publicly traded REITs. This experience provides us with insight into commercial real estate, REIT and data center trends that affect our business and led us to the conclusion that he should serve on our Board of Directors.

*Deedee M. Beckman* is our Chief Financial Officer. Ms. Beckman has been responsible for our company's accounting and financial activities since becoming a member of our team in 2005, first as a contract employee, then as Senior Vice President of Finance in 2009 before becoming our Chief Financial Officer in 2010. Ms. Beckman has indicated to us that for personal reasons she would like to reduce her service to our company to a part-time basis at a reasonable and mutually convenient time. At such future time, Ms. Beckman would voluntarily resign from her position as our Chief Financial Officer. No date has been set for her transition from her current position as Chief Financial Officer, although we have commenced a search to identify a qualified candidate to succeed her in that capacity. Ms. Beckman will continue to serve as our Chief Financial Officer until we find a suitable replacement and, thereafter, for a period of time to assist in the transition process. We and Ms. Beckman have also expressed a mutual desire for her to continue as a permanent part-time employee following this transition. Prior to joining our company, Ms. Beckman spent ten years with ProLogis, where she held roles of increasing responsibility including Vice President and Development Controller. In addition, Ms. Beckman led the implementation of systems for North American development accounting and oversaw an annual budget of \$400.0 million. Ms. Beckman also served as a lead Transactions Associate as well as a financial analyst at ProLogis. In this capacity, she completed corporate and asset acquisitions totaling \$620.0 million in North America and Europe. Ms. Beckman began her career as an auditor with Ernst & Young LLP, working on corporate audits, including large and mid-cap companies in the data and communications sectors. Ms. Beckman is a Certified Public Accountant and received her B.S. in Accounting, cum laude, from the University of Southern California.

*Robert K. Rockwood* is our Senior Vice President of Acquisitions, responsible for our eastern region. Mr. Rockwood has been with our company since shortly after its founding in 2001. Mr. Rockwood has been involved with every aspect of our data center portfolio development and management, and served as Chief Operating Officer from 2005 to 2006, Chief Investment Officer from 2006 to 2008 and General Manager from 2008 until March 2010 before assuming his current role. Before joining our company, Mr. Rockwood was the Managing Director of the Faris Group, an independent consulting company specializing in increasing the value of data centers and telecom real estate. He was also the director of business development for Broadband Office and the general manager of Transcom, a wholly owned telecommunications subsidiary of the Columbia Energy Group. Prior to entering the private sector, Mr. Rockwood was a Captain and Commander in the United States Army. Mr. Rockwood received his M.P.A. from the JFK School of Government at Harvard University, his M.S. in construction management from the University of Illinois, and B.S. from the United State Military Academy at West Point.

*David W. Dunn* is our Senior Vice President of Strategy and Marketing. Mr. Dunn joined our company in 2004 and has led our marketing and business development activities since 2006. Mr. Dunn served as our Sales Director from 2004 to 2005, Real Estate Asset Manager from 2005 to 2006 and Vice President of Sales and Marketing from 2006 to 2007. Prior to joining us in March 2004, Mr. Dunn was a Senior Analyst at The Carlyle Group, where he played a role in managing several strategic projects as well as Carlyle's data center investments. Before joining The Carlyle Group, he was an Analyst at another private equity fund, JER Partners, where he evaluated acquisition opportunities and conducted due diligence on multiple real estate property types. Mr. Dunn graduated magna cum laude from The Wharton School at the University of Pennsylvania with a B.S. in Economics and is currently an M.B.A. candidate at the Kellogg School of Management at Northwestern University.

*Christopher M. Bair* is our Senior Vice President of Sales. Mr. Bair brings 15 years of executive sales and management experience in the data center and information technology industries. Prior to joining our company in May 2010, Mr. Bair was Senior Vice President of Sales and Marketing at Qualifacts Systems, a software service provider of enterprise systems for healthcare providers. Mr. Bair has also held roles of increasing responsibility in sales and

operations at SunGard Availability Services/Inflow, which he joined in 1999. Prior to entering the private sector Mr. Bair was a Captain and Pilot in the United States Air Force.

**Table of Contents**

Mr. Bair received a M.S. in Management from Embry Riddle Aeronautical University and a B.S. from the United States Air Force Academy in Colorado Springs, CO.

*Billie R. Haggard* is our Senior Vice President of Data Centers. In this role Mr. Haggard is responsible for the design, construction, maintenance, facilities staffing and ultimately uptime, reliability and energy efficiency of our data centers. Mr. Haggard served as our Vice President of Facilities from 2009 to 2010. Prior to joining our company in March 2009, Mr. Haggard was the Senior Technical Manager at Switch and Data, where he oversaw all aspects of data center design and management for more than 40 data centers across North America. Prior to joining Switch and Data in 2003, Mr. Haggard held the position of Technical Manager for Lee Technologies focused upon data center and mission-critical facilities. Mr. Haggard studied Engineering at Louisiana State University and Louisiana Tech University. Additionally, Mr. Haggard held positions of increasing responsibility focused upon nuclear power technology and maintenance during his 14-year career as an officer in the United States Navy. Mr. Haggard was recognized with four Naval Achievement Medals and numerous letters of commendation stemming from his work and teachings concerning highly sensitive, mission-critical facilities.

*Chuck D. Price* is our Senior Vice President of Information Technology. Mr. Price is responsible for our overall technology strategy as well as overseeing the development, management and security of all internal and external IT systems and applications. Mr. Price brings over 18 years of IT leadership experience. Prior to joining our company in April 2010, Mr. Price was the head of technology for TD Ameritrade Trust Company, where he was responsible for the business unit's post-acquisition integration, technology strategy and operational efficiency. Mr. Price has also held C-level positions at Fiserv Investment Support Services, Requisite Technology, Syngistix and Net Library. Mr. Price attended the University of California at San Diego's Computer Science and Physics programs. Additionally, Mr. Price held top security clearance and was responsible for SWAT Team operations, Special Weapons, Fire Control Radars and Advanced Missile Systems during his distinguished career in the United States Navy. Mr. Price is also a veteran of the first Gulf War.

*Dominic M. Tobin* is the Senior Vice President of Operations for CoreSite Services, Inc. Mr. Tobin is responsible for our company's operations activities, including all An3Exchange® related initiatives. Mr. Tobin served as our Field Operations Director from 2007 to 2009 and Vice President of Operations from 2009 to 2010. Prior to joining our company in January 2007, Mr. Tobin spent 15 combined years at First Level Technology and AT&T, where he held roles of increasing responsibility including Field Operations Director and District Manager. Mr. Tobin obtained his B.S. degree in Telecommunications Management, magna cum laude, from Golden Gate University. He also received a Network Management Certificate from U.C. Santa Cruz Extension and was a First Class Electronics Technician in the U.S. Coast Guard.

*Robert M. Sistik* is our Senior Vice President of Capital Markets. Mr. Sistik is responsible for structuring and executing our debt and equity capital markets transactions and oversees our treasury and investor relations functions. Prior to joining our company in 2010, Mr. Sistik was a Senior Associate with The Carlyle Group, focused on investments in the firm's US real estate funds. Before joining The Carlyle Group in 2007, Mr. Sistik was a Vice President of DCT Industrial Trust, where he was responsible for corporate and real estate financings and the implementation of all capital markets related initiatives. Throughout his career in corporate and real estate finance, which also included roles of increasing responsibility with ProLogis and GMAC Commercial Mortgage, Mr. Sistik has been directly involved in structuring, negotiating and closing corporate and real estate financings totaling over \$5 billion. Mr. Sistik received his M.B.A. from the Kellogg School of Management at Northwestern University and his B.S. in Accounting, summa cum laude, from the University of Northern Colorado. Mr. Sistik is an inactive Certified Public Accountant and a member of the AICPA.

***Director Nominees***



*James A. Attwood, Jr.* will serve on our Board of Directors upon completion of this offering. Mr. Attwood is a Managing Director and Head of the Global Telecommunications and Media Group, at The Carlyle Group. Prior to joining Carlyle in 2000, Mr. Attwood served as Executive Vice President for Strategy, Development and Planning at Verizon Communications, Inc. and GTE Corporation prior to that. Prior to his four years at

**Table of Contents**

Verizon and GTE, Mr. Attwood served as an investment banker at Goldman, Sachs & Co. for 11 years. Mr. Attwood graduated summa cum laude from Yale University in 1980 with a B.A. in applied mathematics and an M.A. in statistics. In 1985, he received both J.D. and M.B.A. degrees from Harvard University. Mr. Attwood serves as a member of the Boards of Directors of Hawaiian Telcom, Insight Communications and The Nielsen Company. Mr. Attwood has gained significant knowledge of the telecommunications industry through his work with Verizon and The Carlyle Group. Mr. Attwood's private equity experience, together with his service on the board of directors of various telecommunications companies, provides a valuable perspective to our Board of Directors in monitoring and evaluating our business and led us to the conclusion that he should serve on our Board of Directors.

*Michael Koehler* will serve on our Board of Directors upon completion of this offering. During 2008 and 2009, Mr. Koehler served as Senior Vice President, Americas Region, of Electronic Data Systems Corporation, or EDS, a division of the Hewlett-Packard Company, or HP. EDS, a global provider of information technology and business process outsourcing services, was acquired by HP in 2008. During 2008, and prior to HP's acquisition of EDS, Mr. Koehler served as Executive Vice President, Global ITO Services and, following a promotion, as Senior Vice President, Infrastructure Technology and Business Process Outsourcing, in each case, at EDS. During 2007, and prior to his assuming the position of Executive Vice President, Global ITO Services, Mr. Koehler served as Regional Senior Vice President, Europe, Middle East and Africa Operations at EDS and, from 2006 to 2008, as Enterprise Client Executive, Navy Marine Corps Intranet Account at EDS. From 2004 to 2006, Mr. Koehler served as Chief Operating Officer of The Feld Group, a management information technology consulting firm that was acquired by EDS in 2004. From 1994 to 2001, he held management positions of increasingly greater responsibility at The Feld Group. Mr. Koehler received his B.S. in Industrial Engineering from Texas Tech University. Mr. Koehler possesses significant experience in the technology consulting and outsourcing industries and extensive operational and strategic planning experience in complex, global companies. This experience provides us with insight into the technology trends that affect our business and led us to the conclusion that he should serve on our Board of Directors.

*Robert G. Stuckey* will serve on our Board of Directors upon completion of this offering. Mr. Stuckey is a Managing Director and Fund Head, US Real Estate, at The Carlyle Group. Prior to joining Carlyle Realty in 1998, Mr. Stuckey was Chief Investment Officer at CarrAmerica. Prior to that, he was Senior Vice President of ProLogis and Chief Financial Officer for Trammel Crow Company, N.E. Mr. Stuckey was twice Academic All-American in football at the University of Nebraska and received an M.B.A. from Harvard University. Mr. Stuckey possesses significant experience concerning the acquisition, disposition, financing, operations and market opportunities of private and publicly traded REITs, as well as of data center properties. This experience provides us with insight into REIT and data center industry trends that affect our business and led us to the conclusion that he should serve on our Board of Directors.

*Paul E. Szurek* will serve on our Board of Directors upon completion of this offering. Mr. Szurek is Chief Financial Officer of Biltmore Farms, LLC, a residential and commercial real estate development and operating company. Prior to joining Biltmore Farms in 2003, Mr. Szurek served as Chief Financial Officer of Security Capital Group Incorporated, a real estate investment, development and operating company. He has also served as director to two publicly-traded real estate companies, Regency Centers and Security Capital U.S. Realty. Mr. Szurek received a J.D. with honors from Harvard Law School and a B.A. in Government, magna cum laude, from the University of Texas at Austin. Mr. Szurek possesses significant experience concerning the acquisition, disposition, financing, operations and market opportunities of private and publicly traded REITs. This experience provides us with insight into REIT-industry trends that affect our business and led us to the conclusion that he should serve on our Board of Directors.

*J. David Thompson* will serve on our Board of Directors upon completion of this offering. Mr. Thompson is Group President of the Symantec Services Group and Chief Information Officer of Symantec Corporation, a global provider of security, storage, and systems management solutions. Prior to joining Symantec Corporation in 2006,

Mr. Thompson served as Senior Vice President and Chief Information Officer for Oracle Corporation. Before joining Oracle Corporation, Mr. Thompson was Senior Vice President and Chief Information Officer at PeopleSoft, Inc. from 1998 to 2005, prior to its acquisition by Oracle Corporation. Mr. Thompson began his career as an officer in the U.S. Air Force as an Intelligence Systems Officer. Mr. Thompson possesses

## **Table of Contents**

significant experience in the technology industry and extensive operational experience in information technology systems optimization. This experience provides us with insights into the information technology trends that affect our business and led us to the conclusion that he should serve on our Board of Directors.

*David A. Wilson* will serve on our Board of Directors upon completion of this offering. Mr. Wilson became the President and Chief Executive Officer of the Graduate Management Admission Council, or the Council, in 1995. The Council is a \$100.0 million enterprise that is the owner of the Graduate Management Admission Test, the GMAT. Prior to that, he was a Managing Partner and National Director for Professional Development at Ernst & Young. From 1968 to 1978, he held faculty positions at the University of Texas at Austin, where he was awarded tenure, and at Harvard Business School. Mr. Wilson completed his undergraduate studies at Queen's University in Canada, his M.B.A. at the University of California, Berkeley, and his doctorate at the University of Illinois. He is a Chartered Accountant in Canada and a Certified Public Accountant in the United States. He has served on the board of directors of Laureate Education, Inc., and of Terra Industries, Inc. At Laureate, he chaired the Audit Committee and served as a member of the Nominating and Governance Committee and the Conflicts Committee. He served on the Audit Committee of Terra. He has served on the Worldwide Board of Junior Achievement, the Conseil d'Administration de la Confrérie de la Chaîne des Rôtisseurs (Paris) and The Wolf Trap Foundation. He presently serves as a member of the board of The Atlantic Council, and is a national trustee of the National Symphony Orchestra. Mr. Wilson will serve as Chairman of and the Financial Expert on our Audit Committee. Mr. Wilson brings to our Board significant industry experience in the areas of accounting policy, internal controls, and risk management and led us to the conclusion that he should serve on our Board of Directors.

## **Board of Directors**

Upon completion of the offering, our Board of Directors will consist of seven directors. Our charter provides that the number of directors constituting our Board of Directors may be increased or decreased by a majority vote of our entire Board of Directors, provided the number of directors may not be decreased to fewer than the minimum number required under the MGCL. Under the operating partnership agreement, for so long as the Carlyle real estate funds or their affiliates collectively own 10% or more of the outstanding common stock (assuming all operating partnership units are exchanged for common stock), the Board of Directors may not increase or decrease the number of directors unless, in the case of an increase, the number of directors that the Carlyle real estate funds and their affiliates are entitled to nominate is also increased, provided that the number of Carlyle nominees shall not exceed one-third of the entire Board of Directors.

Our bylaws require that nominees for director, whether for election by the stockholders or by the Board of Directors, shall include such number of individuals as are entitled to be nominated pursuant to the partnership agreement. The operating partnership agreement provides that for so long as the number of operating partnership units and shares of common stock held collectively by the Carlyle real estate funds or their affiliates is equal to or greater than 50% of the total number of shares of outstanding common stock (assuming all operating partnership units are exchanged for common stock), certain of these funds shall have the right to nominate the number of directors that is one less than the lowest whole number that would exceed one-third of the directors, but not less than one director. With the Board of Directors having seven members, this would enable these Carlyle funds to nominate two directors, although such nomination will be subject to the vote of the stockholders. Such rights to nominate directors would also decrease as follows (in each case assuming all operating partnership units are exchanged for common stock):

if the Carlyle real estate funds or their affiliates collectively owned less than 50% but at least 10% of the outstanding common stock, then certain of these funds or their affiliates would be entitled to nominate the number of directors that is one less than the lowest whole number that would exceed 20% of the directors, but not less than one director;

if the Carlyle real estate funds or their affiliates collectively owned less than 10% of the outstanding common stock, then such funds would no longer be entitled to nominate any directors.

Upon completion of the offering, our Board of Directors will consist of seven directors. Our charter and bylaws provide that the number of directors constituting our Board of Directors may be increased or decreased

## **Table of Contents**

by a majority vote of our Board of Directors, provided that the number of directors may not be decreased to fewer than the minimum number required under the MGCL.

### **Committees of the Board of Directors**

Upon the completion of this offering, our Board of Directors will appoint an audit committee, a compensation committee and a nominating and corporate governance committee. Each of these committees will have at least three directors and will be composed as required by the partnership agreement, and exclusively of independent directors if required by the rules, regulations and listing standards of the NYSE. Our Board of Directors may from time to time establish other committees to facilitate the management of our company. The operating partnership agreement currently requires that, so long as the Carlyle real estate funds or their affiliates collectively own at least 10% of the outstanding common stock (assuming all operating partnership units are exchanged for common stock), such funds or their affiliates shall have the right to have at least one of their nominees on each committee (including the Audit Committee if the nominee is qualified as independent under the Exchange Act) other than any committee whose purpose is to evaluate or negotiate any transaction with the Carlyle real estate funds or their affiliates.

***Audit Committee.*** The audit committee will help ensure the integrity of our financial statements, the qualifications and independence of our independent auditor and the performance of our internal audit function and independent auditors. The audit committee will select, appoint, assist and meet with the independent auditor, oversee each annual audit and quarterly review, establish and maintain our internal audit controls and prepare the report that federal securities laws require be included in our annual proxy statement. Messrs. Wilson, Koehler and Szurek will serve as members of the audit committee, with Mr. Wilson serving as chair.

***Compensation Committee.*** The compensation committee will review and approve the compensation and benefits of our executive officers, administer and make recommendations to our Board of Directors regarding our compensation and stock incentive plans, produce an annual report on executive compensation for inclusion in our proxy statement and publish an annual committee report for our stockholders. Messrs. Koehler, Wilson and Thompson will serve as members of the compensation committee, with Mr. Koehler serving as chair.

***Nominating and Corporate Governance Committee.*** The nominating and corporate governance committee will develop and recommend to our Board of Directors a set of corporate governance principles, adopt a code of ethics, adopt policies with respect to conflicts of interest, monitor our compliance with corporate governance requirements of state and federal law and the rules and regulations of the NYSE, establish criteria for prospective members of our Board of Directors, conduct candidate searches and interviews, oversee and evaluate our Board of Directors and management, evaluate from time to time the appropriate size and composition of our Board of Directors and recommend, as appropriate, increases, decreases and changes in the composition of our Board of Directors and formally propose the slate of directors to be elected at each annual meeting of our stockholders. Messrs. Szurek, Stuckey and Thompson will serve as members of the nominating and corporate governance committee, with Mr. Szurek serving as chair.

### **Compensation of Directors**

We have not paid any cash compensation or granted any equity-based awards to any of the members of our Board of Directors for their service on the board. As of June 30, 2010, none of our directors held any awards in the form of or relating to our common stock. Upon completion of this offering, directors who are employees of our company or our subsidiaries and those directors nominated by the Carlyle real estate funds or their affiliates will not receive compensation for their services as directors. Each of our other directors will receive an annual cash retainer of \$40,000 for services as a director and will receive an annual grant of restricted stock units under our 2010 Plan, which is described in more detail under 2010 Equity Incentive Plan, having a fair market value as of the date of grant equal to

\$40,000. Payment with respect to these restricted stock units will be automatically deferred until the director's cessation of service as a director. Directors who serve on our audit, nominating and corporate governance and/or compensation committees other than as chair of the committee will receive an additional annual cash retainer fee of \$5,000 for each committee on which they serve. Directors who serve as the chair of our audit committee will receive an additional annual retainer of \$15,000. Directors who serve as the chair of one of our other board committees will receive an additional annual retainer of \$10,000. In addition, each of our non-employee directors will,

**Table of Contents**

upon the closing of this offering, receive a one-time grant of 2,500 stock options, with a per share exercise price equal to the per share offering price.

**Executive Officer Compensation**

*Compensation Discussion and Analysis*

The following is a discussion of the compensation policies and decisions with respect to the following individuals, who are or were executive officers of our company during 2009 and are referred to as the named executive officers, or NEOs:

Thomas Ray, Chief Executive Officer;

Deedee Beckman, Chief Financial Officer;

Robert Rockwood, Senior Vice President, Acquisitions;

David Dunn, Senior Vice President, Strategy and Marketing; and

Ari Brumer, former General Counsel.

*Compensation Objectives*

Our compensation program is designed to recruit and retain as executive officers individuals with the highest capacity to develop, grow and manage our business, and to align their compensation with our short-term and long-term goals. To do this, our compensation program for executive officers is made up of the following components: (i) base salary, designed to compensate our executive officers for work performed during the fiscal year; (ii) short-term incentive programs, designed to reward our executive officers for our yearly performance and for their individual performances during the fiscal year; and (iii) equity-based awards, meant to align our executive officers' interests with our long-term performance, under our profits interest incentive program, or PIP. For all NEOs, compensation is intended to be significantly performance-based, with a belief that compensation paid to executive officers should be closely aligned with the performance of our company on both a short-term and long-term basis, in order to create value for equityholders.

In establishing compensation for executive officers, the following summarizes our primary objectives:

Attract and retain individuals of superior ability and managerial talent;

Ensure senior officer compensation is aligned with our corporate strategies and business objectives and the long-term interests of our equityholders;

Increase the incentive to achieve key strategic and financial performance measures by linking incentive award opportunities to the achievement of performance goals in these areas; and

Enhance the officers' incentives to provide increased value to equityholders, as well as promote retention of key management personnel, by providing a portion of total compensation opportunities for senior management in the form of ownership in our company, historically, through awards granted under our PIP, and going forward, in the form of shares of our common stock and other equity and equity-based awards.



Our company's overall compensation program is structured to attract, motivate and retain highly qualified executive officers by awarding compensation that is consistent with our company's success and their contributions to that success. Our company believes compensation should be structured to ensure that a significant portion of compensation opportunity will be directly related to company performance and other factors that directly and indirectly influence equityholder value. Total compensation for our NEOs has been allocated between cash and equity compensation taking into consideration the balance between providing short-term incentives and long-term investment in our financial performance to align the interests of management with equityholders.

Taking account of the foregoing objectives, we structure total compensation for our executives to provide a guaranteed amount of cash compensation in the form of base salaries, while also providing a meaningful amount of annual cash compensation that is at risk and dependent on our performance and the individual

## **Table of Contents**

performance of the executives, in the form of discretionary annual bonuses. We also seek to provide a portion of total compensation in the form of equity-based awards under our PIP in order to align the interests of executives and other key employees with those of our equityholders and for retention purposes. In anticipation of our initial public offering, we intend to adopt a new equity incentive plan, which we refer to as the 2010 Equity Incentive Plan, or the 2010 Plan, and which is discussed in more detail under 2010 Equity Incentive Plan below.

### *Compensation of Our Chief Executive Officer*

Prior to and throughout 2009, our Chief Executive Officer, Thomas Ray, was an employee of Carlyle and received no direct compensation from us for his services as our Chief Executive Officer. For a discussion of certain payments we have made to Carlyle in respect of compensation for our Chief Executive Officer's services to us, refer to the discussion under Certain Relationships and Related Party Transactions elsewhere in this prospectus. The discussion of the compensation paid and awarded to our NEOs in this Compensation Discussion and Analysis relates generally to our NEOs other than our Chief Executive Officer and, except where otherwise stated, all references to our NEOs in this section refer to NEOs other than our Chief Executive Officer.

### *Role of the Board of Directors, the Compensation Committee and Management*

Historically, from 2000 through compensation decisions made in late 2009, decisions with respect to the compensation of our NEOs other than our Chief Executive Officer were made by our Chief Executive Officer in consultation with Carlyle. In connection with our initial public offering, we expect to revise certain policies and practices with respect to executive compensation. Our Board of Directors expects to appoint a Compensation Committee to administer certain aspects of the compensation policies and programs for our executive officers and certain other employees. The Compensation Committee will be charged with, among other things, the responsibility of reviewing executive officer compensation policies and practices to ensure (i) adherence to our compensation philosophies and (ii) that the total compensation paid to our executive officers is fair, reasonable and competitive, taking into account our competitive position within our industry and our named executive officers' level of expertise and experience in their positions.

Following our initial public offering, we expect that the Compensation Committee will be primarily responsible for, among other things, (i) determining base salary levels and target bonus levels (representing the bonus that may be awarded expressed as a percentage of base salary or as a dollar amount for the year), (ii) assessing the performance of the Chief Executive Officer and other NEOs for each applicable performance period and (iii) determining the amount of the annual cash incentive awards to be paid to our Chief Executive Officer and other NEOs for each year after taking into account any previously established target bonus levels. In addition, the Compensation Committee will be responsible for making awards, or recommendations to our Board of Directors with respect to any awards, under our new 2010 Plan.

Historically, the performance of our NEOs has been assessed, and the performance-driven aspects of our NEOs compensation have been determined, primarily by our Chief Executive Officer on an annual basis. Each NEO participates in an annual performance review with the Chief Executive Officer to provide input about their contributions to our company's success for the period being assessed. Following our initial public offering, we expect that the Compensation Committee will review and consider our Chief Executive Officer's recommendations with respect to compensation decisions for our NEOs other than himself and will make all compensation decisions with regard to our Chief Executive Officer.

### *Compensation Processes*

As discussed above, we have set base salary structures, annual incentive targets and equity awards under our PIP in amounts as determined by our Chief Executive Officer, in consultation with Carlyle. In making compensation determinations, our Chief Executive Officer and Carlyle have not historically reviewed executive compensation against a specific group of comparable companies, but instead relied upon their own judgment and industry experience in making decisions with respect to total compensation and with respect to the allocation of total compensation among our three main components of compensation.

**Table of Contents**

For 2009, actual pay for each NEO was determined based on the NEOs' historical compensation levels, which have been set based on our Chief Executive Officer's general knowledge and understanding of compensation levels for similarly situated executives in our industry, and was also driven primarily by the performance of the executive over time and on our company-wide performance. For Ms. Beckman and Mr. Brumer, both of whom joined us in 2009, compensation levels were determined by our Chief Executive Officer and Carlyle based upon their view of the compensation that was necessary to attract Ms. Beckman and Mr. Brumer to serve as our Chief Financial Officer and General Counsel, respectively, and upon individual negotiations with each.

*Elements of 2009 Compensation*

**Base Salaries.** In 2009, we sought to compensate our NEOs for their performance throughout the year with annual base salaries that were fair and competitive within our marketplace, taking into account the considerations described above under Compensation Processes. We provide base salaries to our NEOs in order to ensure the attraction, development and retention of superior talent and relative base salary levels reflecting the NEOs' historic contributions to our performance as well as their level of responsibility within our organization and length of service with us. Going forward, we expect that base salary determinations will continue to focus on the above considerations.

At the end of 2009, base salaries were reviewed to ensure continuing consistency with market levels and our level of financial performance during the previous year. We expect that future adjustments to base salaries and salary ranges will reflect average movement in the competitive market as well as individual performance. No formulaic base salary increases are provided to the NEOs; however, annual merit increases are provided when we determine that such increases are warranted in light of individual or overall Company performance. For 2009, we determined to provide a \$5,000 merit increase to each of our NEOs other than Ms. Beckman. These increases were not based on individual performance considerations, but rather on overall Company performance as reflected in our achievement of our Adjusted EBITDA goal, which is discussed in more detail below under Annual Cash Incentive Awards. These increases took effect in early 2010. In addition, as a result of her performance in her new role as our Chief Financial Officer starting in 2010 and the substantial increase in responsibilities that accompany that role, and the increase in time she commits to our company, Ms. Beckman received a 145% salary increase, effective as of January 1, 2010, such that her new annualized base salary is \$245,000.

**Annual Cash Incentive Awards.** As one way of accomplishing our compensation objectives, executive officers are rewarded for their contribution to our financial and operational success through the award of discretionary annual incentive cash bonuses, which have historically been determined by our Chief Executive Officer and Carlyle and which, going forward, we expect will be determined annually by the Compensation Committee. Annual incentive bonuses for each NEO have not been paid pursuant to any formal bonus plans or programs. Our Chief Executive Officer and Carlyle retain broad discretion regarding whether, and in what amounts, annual cash bonuses will be awarded.

Bonuses for our NEOs historically have not been based on a prescribed formula, but rather have been determined individually for each NEO on a subjective basis. We believe that this approach to assessing performance results in a more comprehensive evaluation for compensation decisions and following this offering, we expect that we will initially follow this approach when making annual bonus determinations. In addition to our level of achievement of our economic forecasts for the year, our Chief Executive Officer and Carlyle have considered the following factors in determining the amount of the annual bonus to be awarded to each of our NEOs:

the NEO's length of service with us;

the scope, level of expertise and experience required for the NEO's position; and

a subjective performance evaluation, based on our Chief Executive Officer's view of each NEO's level of contribution toward our achievement of economic forecasts for the year.

**Table of Contents**

These additional factors were selected as the most appropriate measures upon which to base the annual incentive cash bonus decisions because we believe that they help to align individual compensation with both competency and contribution.

For 2009, bonus amounts for our NEOs were determined primarily based upon our level of achievement against our economic forecast for Adjusted EBITDA for the year of \$33,350,000. For this purpose Adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization after making certain adjustments with respect to net straight-line rent. Based upon achieving an actual Adjusted EBITDA for the year that exceeded this forecast by approximately 3.6%, and after consideration of the additional factors described above, we determined to award the following annual incentive bonus amounts to our named executive officers for performance in 2009: Ms. Beckman: \$100,000; Mr. Rockwood: \$70,000; Mr. Brumer: \$90,000; and Mr. Dunn: \$100,000.

2009 Equity Compensation. Our PIP is an equity incentive program in which membership profits interests in a limited liability company controlled by Carlyle, each representing a percentage grant in an equity pool, were awarded to our NEOs and other employees in 2009. The participants' membership interests represent the right to receive a percentage of the net profits generated from company investments to the extent the net profits exceed specified internal rate of return thresholds. Holders of the PIP interests are entitled to cash distributions in respect of their interests only to the extent company investments generate net profits in excess of the specified internal rate of return thresholds.

The total theoretical value of the equity pool is generally 3% of the amount by which the net profits of our investments exceed an internal rate of return threshold of 15% and 5% of the amount by which the net profits of company investments exceed an internal rate of return threshold of 20%. However, certain of our investments have been designated as having different incentive percentages and return thresholds. Cash distributions to holders of the PIP interests in respect of net profits for any given year would equal a participant's total aggregate percentage grants in the pool multiplied by the total actual distributed value of net profits allocated to the pool.

The PIP was designed to incentivize executives and employees toward, and to reward, the sustained superior financial performance of our company and to align the interests of employees and executives with the long-term interests of equityholders. In addition, the PIP was designed to aid our company in retaining the services of key executives and employees by requiring vesting conditions on each percentage interest grant in the pool, which provide that the participant will forfeit the unvested portion of the grant upon their termination of service with us. Each individual percentage interest grant becomes vested as to 20% of the grant each year until a maximum vesting of 80% has been reached. However, for so long as participants remain employed with us, and to the extent cash distributions are made, participants would be entitled to receive cash distributions with respect to 100% of their interests, regardless of whether or not they are vested.

Prior to December 2009, our PIP was structured as an informal incentive program that provided for cash bonus payments to participants in connection with the distribution of net profits to equityholders, as determined in Carlyle's sole and absolute discretion, with reference to the return thresholds described above. Except with respect to Mr. Rockwood as discussed below, no such cash bonus payments were made under the program in or for 2009.

**Table of Contents**

In December 2009, we formalized our PIP by granting formal equity membership interests. The table below sets forth the percentage interest grants that were awarded to our NEOs in connection with the formalization of our PIP. The amounts awarded to each NEO were based on the NEOs' participation in our prior informal incentive arrangement, as previously determined by our Chief Executive Officer and Carlyle based on each NEO's length of service with us and on the NEO's level of responsibility within our organization and expertise and experience in our industry.

<b>Name</b>	<b>Vesting Start Date<sup>(1)</sup></b>	<b>Percentage Grant</b>
Deedee Beckman	Jun. 30, 2007	1.00%
	Jan. 31, 2009	0.40%
	Total:	1.40%
Robert Rockwood	Jun. 30, 2007	2.50%
	Jan. 31, 2009	0.40%
	Total:	2.90%
David Dunn	Jun. 30, 2007	2.50%
	Jan. 31, 2009	0.10%
	Total:	2.60%
Ari Brumer	Feb. 23, 2009	0.70%
	Total:	0.70%

(1) Reflects the date the membership interests were deemed granted for vesting purposes. The first 20% of the individual percentage grant vests or vested on December 31 of the year of the vesting start date.

Although cash distributions under our PIP would be determined on an annual basis, the cash distributions in respect of any company investments are intended to be cross-collateralized across multiple years and are therefore subject to an escrow and clawback policy to ensure that participants do not receive and retain cash distributions in excess of the appropriate level of cumulative net profits from company investments over time. If, at any time, the cumulative amount distributed to participants exceeds the cumulative net profits, from company investments in the same group, in excess of the return thresholds multiplied by the participant's aggregate percentage grants, our company will give notice to the participant of the amount in excess to be repaid and the participant will be required to make a capital contribution equal to the lesser of the excess and the cumulative amount distributed to such participant less applicable taxes. Our company has not previously invoked this clawback policy or required any capital contributions under it.

In addition to the awards described above, an arrangement was maintained for Mr. Rockwood with respect to one of our company's investments pursuant to which Mr. Rockwood received cash bonus payments based on the financial performance of this investment. The payments were determined with reference to internal rate of return thresholds for this investment, based on 3% of excess profits once the investment had achieved an internal rate of return of at least 15%. In 2009, we made a cash bonus payment to Mr. Rockwood in an amount equal to \$34,153 under this arrangement, which was terminated in connection with the formalization of our PIP. This arrangement and our PIP were designed and implemented based on our status as a private company. We do not expect to make additional grants under our PIP following our initial public offering.

In connection with our initial public offering, we expect to exchange all of the outstanding awards under the PIP for operating partnership units and shares of our common stock. In exchange for their PIP awards, Ms. Beckman, Mr. Rockwood, Mr. Dunn and certain other of our executive officers and employees will receive a number of operating partnership units, based on our good faith estimate of the value of the operating partnership immediately prior to our initial public offering. The number of operating partnership units that will be issued in exchange for the PIP awards will be determined based on an assumed value per unit of \$ . Ms. Beckman, Mr. Rockwood and Mr. Dunn will receive , , and operating partnership units respectively in exchange for their PIP awards. In recognition of their services to us in connection with this offering, the vesting of the operating partnership units received by Ms. Beckman, Mr. Rockwood and Mr. Dunn in exchange for their PIP awards will be accelerated upon the closing of this offering, such that their operating partnership units will be 75% vested for Ms. Beckman, 75% vested for Mr. Rockwood and



## **Table of Contents**

60% vested for Mr. Dunn. The unvested operating partnership units will vest in three equal annual installments following the completion of this offering.

In connection with this offering, all other participants in our PIP will receive shares of our common stock, rather than operating partnership units, in exchange for their PIP awards. The number of shares of our common stock issued in exchange for the PIP awards will also be based on our good faith estimate of the value of the operating partnership immediately prior to our initial public offering. The number of shares of our common stock that will be issued in exchange for the PIP awards will be determined based on an assumed value per share of \$ .

In addition, in connection with this offering, employees who previously participated in our PIP, including our NEOs, will receive additional awards under our 2010 Plan, upon the completion of this offering. Certain other employees, including our Chief Executive Officer, Thomas Ray, will also receive awards under our 2010 Plan upon the completion of this offering. All employees will also be eligible to receive additional future awards under our 2010 Plan at the discretion of our board of directors at times and in amounts which have not yet been determined. For more information, please refer to the discussion under 2010 Equity Incentive Plan below.

**Defined Contribution Plans.** We have maintained a Section 401(k) Savings/Retirement Plan, or 401(k) Plan, for eligible employees of our company and any designated affiliate, including our NEOs. The 401(k) Plan Provides our NEOs and other employees with the opportunity to save for their future retirement by deferring compensation up to IRS imposed limits. We currently make safe harbor contributions to the 401(k) Plan in an amount equal to three percent (3%) of the participant's annual salary and subject to certain other limits. Plan participants vest immediately in the amounts contributed by us. Our employees are eligible to participate in the 401(k) Plan after six months of credited service.

**Other Elements of Compensation and Perquisites.** In addition to other elements of compensation, as described above, we provide the following benefits to our NEOs:

*Medical Insurance.* Our company, at its sole cost, provides to each NEO, the NEO's spouse and children such health, dental and vision insurance programs as our company makes available to other eligible employees of our company.

*Life and Disability Insurance.* Our company provides each NEO such short-term and long-term disability and/or life insurance as our company makes available to other eligible employees of our company. Our company offers life insurance coverage equal to the annual salary of each employee.

*Relocation Allowance.* Our company from time to time provides our NEOs and certain other employees with a relocation allowance as part of the overall compensation package intended to persuade such NEO to begin work for our company. In addition, our company may provide a NEO with a relocation allowance as part of an agreement to work in a specific company location. In 2009, we provided relocation allowances to Mr. Dunn in connection with his transfer and relocation to another company location and Mr. Brumer in connection with his relocation upon commencement of employment.

*Parking Allowance.* Our company provides each NEO with paid parking at each company location such as our company makes available to every other employee of our company.

### *Employment Agreements and Severance Arrangements*

As of December 31, 2009, we had not entered into any employment agreements or any severance, change in control, or other similar arrangements with any of our NEOs, and we do not maintain any policies or programs that would

provide our NEOs any right to payments or other benefits upon termination of employment, other than as required by law. From time to time, we have provided severance compensation to executive officers and other employees on a discretionary basis in various forms, at levels determined by our Chief Executive Officer and other managers as appropriate. However, we did not pay discretionary severance to any of our NEOs during 2009.

On August 1, 2010, Thomas Ray, our President and Chief Executive Officer, resigned from his position as a Managing Director of The Carlyle Group and entered into an employment agreement with us. The

**Table of Contents**

agreement has an initial one-year term, subject to automatic annual renewal, unless either party elects to terminate the agreement by providing at least 90 days notice prior to the applicable anniversary date. The agreement provides for an initial annual base salary of \$250,000 and contains other customary employment terms including base salaries, bonuses and other incentive compensation and other benefits. Upon the completion of this offering, Mr. Ray's annual base salary will be increased to \$425,000. Mr. Ray's employment agreement provides for an initial target annual performance bonus amount of \$375,000. This target amount will be prorated for calendar year 2010 from his date of employment. Mr. Ray is also entitled to a one-time bonus of \$220,000 payable upon or shortly following his start date.

Mr. Ray's employment agreement also provides for, among other things, severance payments and the continuation of certain benefits following certain terminations of employment by us or the termination of employment for "Good Reason" (as defined in the employment agreement) by Mr. Ray. Under these provisions, if Mr. Ray's employment is terminated by us without "Cause" (as defined in the employment agreement), or in connection with our non-renewal of the agreement, or Mr. Ray resigns for Good Reason, Mr. Ray will have the right to receive continued payment of his base salary and the continuation of health benefits at our expense for a period of 18 months following termination. In addition, Mr. Ray would receive a pro-rated lump sum payment upon termination in respect of his performance bonus amount for the year of termination. Mr. Ray would also be entitled to accelerated vesting of any outstanding unvested equity awards that would have vested based on the passage of time had he remained employed for 12 months after termination, and any of Mr. Ray's stock options would remain exercisable for at least a year following termination.

Mr. Ray's employment agreement provides that if he is terminated by us without Cause, or in connection with our non-renewal of the agreement, or he resigns for Good Reason, in each case within 60 days prior to or 12 months following a change in control of our company, then in addition to the payments and benefits described above, he would also receive an additional payment equal to his target performance bonus amount for the year of termination. In addition, the salary continuation amount described above would be paid in a lump sum and Mr. Ray would receive accelerated vesting of all of his outstanding unvested equity awards.

All of the foregoing severance benefits are conditioned on Mr. Ray executing a release of claims in favor of us following his termination. Mr. Ray's employment agreement also provides that if his employment is terminated by us due to his disability, he will receive accelerated vesting of any of his outstanding unvested equity awards that would have vested based on the passage of time if he had remained employed with us for 12 months following his termination.

"Cause" is defined in Mr. Ray's employment agreement as Mr. Ray having (i) failed to substantially perform his duties or carry out a reasonable directive from the Board of Directors, (ii) materially breached the employment agreement, or (iii) been convicted of certain crimes, unlawfully used illegal drugs during the performance of his duties, or committed an act of fraud, embezzlement, misappropriation, willful misconduct or breach of fiduciary duty against us, in each case subject to certain cure rights (other than with respect to clause (iii) in the foregoing). "Good Reason" is defined in Mr. Ray's employment agreement as (i) our material breach of the employment agreement, (ii) our reduction of Mr. Ray's base salary by more than 10% or outside of a broad-based based reduction for all executives, (iii) a material relocation of our executive offices, (iv) a requirement that Mr. Ray report to anyone other than our board of directors, or (v) a material reduction in Mr. Ray's position, duties or responsibilities, in each case subject to certain cure rights.

Mr. Ray's employment agreement also contains certain confidentiality covenants prohibiting Mr. Ray from, among other things, disclosing confidential information relating to us. The employment agreement also contains non-competition and non-solicitation restrictions, pursuant to which Mr. Ray will not be permitted to compete with us in certain circumstances for a period of 12 months following his termination of employment for any reason.

In connection with our initial public offering, we expect to enter into an agreement with Ms. Deedee Beckman, our Chief Financial Officer, who will continue to serve in her current position until we find a suitable replacement and,

thereafter, for a period of time to assist in the transition process. Once we hire a new Chief Financial Officer, we expect Ms. Beckman will continue to provide services to us on a part-time

**Table of Contents**

basis to ensure a smooth transfer of her duties. We expect that Ms. Beckman's agreement will provide for an initial annual base salary of \$245,000 (which will be reduced to \$85,000 when Ms. Beckman begins her part-time employment with us), as well as customary provisions relating to benefits, bonuses and other incentive compensation awards. We expect that Ms. Beckman's initial target annual performance bonus amount will be \$160,000, which will be adjusted downward to \$42,500 when Ms. Beckman begins her part-time employment with us. We expect that Ms. Beckman will further be entitled to a one-time bonus of \$245,000, or IPO Bonus, on March 31, 2011 if our initial public offering occurs prior to that date and Ms. Beckman remains employed with us through March 31, 2011. If Ms. Beckman's employment is terminated by reason of her death, she resigns with Good Reason or her employment is terminated by us without Cause or due to her disability, Ms. Beckman will be entitled to receive a pro-rated portion of her annual performance bonus for the calendar year in which her termination occurs and, if not already paid, the IPO Bonus (without regard to the requirement that she remain employed through March 31, 2011). We do not expect that Ms. Beckman will be entitled to any additional severance payments under her agreement. We also expect Ms. Beckman's agreement will contain customary non-competition, non-disparagement, non-solicitation and non-disclosure provisions.

We also expect, in connection with our initial public offering, to adopt a senior management severance and change in control program, in which we expect certain of our key employees, including each of our NEOs, other than Mr. Ray and Ms. Beckman, to participate. The severance plan will provide that if a participant is terminated by us at any time without Cause or the participant resigns for Good Reason, the participant will be entitled to receive the following severance payments and benefits: (i) continued payment of their base salary for a period of time equal to three months, plus one additional month for each year of service with us (subject to a maximum of 12 months); continued payment of health insurance premiums for a similar period of time; and (iii) accelerated vesting of any unvested equity awards that would have vested solely based on the passage of time had the participant remained employed with us for 12 months following termination. If such a termination occurs within 60 days prior to or nine months following a change in control of our company, participants would receive (i) 12 months of continued salary payments and health insurance premiums, (ii) a lump sum payment on termination of the participant's target bonus amount for the year of termination, (iii) an additional lump sum payment amount equal to the participant's pro-rated bonus for the year of termination, and (iv) accelerated vesting of all outstanding and unvested equity awards held by the participant. Each of the foregoing benefits will be conditioned on the participant executing a release of claims in favor of us following termination. The senior management severance and change in control plan will also contain certain confidentiality, non-solicitation and non-competition covenants. The non-competition and non-solicitation covenants will be in effect following termination for the period in which the participant would have received severance payments, based on an assumed termination (not in connection with a change in control) of the participant's employment by us without Cause on the date the participant's actual termination of employment occurs, and will apply regardless of whether severance payments are actually received under the plan.

The definitions of "Cause" and "Good Reason" in Ms. Beckman's employment agreement and in the senior management severance and change in control program are expected to be substantially similar to the definitions of those terms in Mr. Ray's employment agreement, other than changes related to differences in reporting relationships.

*Compensation Recovery Policy*

We maintain a compensation recovery policy relating to awards under and distributions pursuant to our PIP. Under these policies, any outstanding percentage interests in the PIP, whether or not vested are subject to forfeiture upon a participant's termination of employment for "Cause." "Cause" is generally defined as an uncured failure of the participant to substantially perform his or her duties, a conviction or plea of guilty or no contest to certain crimes, use of illegal drugs while performing duties or on our company's premises, or any act of fraud, embezzlement, misappropriation, willful misconduct or material breach of fiduciary duty against our company. These provisions serve to help ensure that executive officers act in the best interest of our company and its equityholders. In addition, cash distributions in

respect of awards under our PIP are subject to escrow and clawback policies as described above under 2009 Equity Compensation.

**Table of Contents***Other Compensation Components*

We believe that it is important to maintain flexibility to adapt our compensation structure to properly attract, motivate, and retain the top executive talent for which we compete. In connection with our initial public offering, as we revise our compensation program, we may provide compensation components that are different from or in addition to the components described above, including benefits and/or perquisites to our named executive officers, to ensure that we provide a balanced, comprehensive and competitive compensation structure, as deemed appropriate by the Compensation Committee.

*Other Compensation Considerations*

**Tax Considerations.** We have historically sought to compensate our NEOs and other employees in a manner that is tax efficient for both the employee and for us. Going forward, we expect to continue this approach, while maintaining flexibility with respect to the awards we may choose to grant under our compensation programs. For example, Section 162(m) of the Internal Revenue Code, which we expect will begin to impact us following our annual stockholders meeting in 2014, disallows a tax deduction for individual compensation exceeding \$1.0 million in any taxable year for our Chief Executive Officer and each of the other NEOs (other than our Chief Financial Officer), unless compensation is performance based. We expect that, following this offering, we will seek to qualify the variable compensation paid to our NEOs for an exemption from the deductibility limitations of Section 162(m). As such, we will consider all elements of the cost to our company of providing such compensation, including the potential impact of Section 162(m). However, our Compensation Committee may, in its judgment, authorize compensation payments that do not comply with the exemptions in Section 162(m), such as when it believes that such payments are appropriate to attract and retain executive talent.

**Accounting Considerations.** ASC Topic 718, *Compensation Stock Compensation* (referred to as ASC Topic 718 and formerly known as FASB 123R), requires us to recognize an expense for the fair value of equity-based compensation awards. Grants of stock options, restricted stock, restricted stock units and performance units under our equity incentive award plans will be accounted for under ASC Topic 718. Going forward, we expect to consider the accounting implications of significant compensation decisions, especially in connection with decisions that relate to our equity incentive award plans and programs. As accounting standards change, we may revise certain programs to appropriately align accounting expenses of our equity awards with our overall executive compensation philosophy and objectives.

*2009 Summary Compensation Table*

The following table sets forth certain information with respect to the compensation paid to our named executive officers, other than our Chief Executive Officer for the fiscal year ended December 31, 2009.

Name and Principal Position	Salary (\$)	Stock Awards (\$) <sup>(3)</sup>	All Other		Total (\$)
			Bonus (\$) <sup>(4)</sup>	Compensation (\$) <sup>(5)</sup>	
<b>Tom Ray</b> Chief Executive Officer	540,000 <sup>(1)</sup>				540,000
<b>Deedee Beckman</b> <sup>(2)</sup> Chief Financial Officer	79,167	86,574	100,000	34,480	300,220
<b>Robert Rockwood</b>					

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Senior Vice President, Acquisitions <b>David Dunn</b>	161,722	179,331	104,153	7,350	452,556
Senior Vice President, Strategy and Marketing <b>Ari Brumer</b> <sup>(7)</sup>	152,578 <sup>(6)</sup>	160,780	100,000	12,977	426,335
Former General Counsel	158,021	43,287	90,000	77,230	368,538

(1) During 2009, Mr. Ray was a managing director of The Carlyle Group and received all of his compensation directly from an affiliate of Carlyle, rather than from us. For fiscal year 2009, we paid the Carlyle affiliate \$575,000 as reimbursement for services rendered to us by Mr. Ray and certain other Carlyle employees. The amount shown is an estimate of the portion of



**Table of Contents**

this payment that is allocable to the services provided to us by Mr. Ray. For a further discussion of payments we have made to Carlyle in respect of compensation for Mr. Ray's services to us, refer to the discussion under Certain Relationships and Related Party Transactions elsewhere in this prospectus.

- (2) Prior to becoming an employee effective on March 16, 2009, Ms. Beckman served as a consultant to us. Consulting fees paid to Ms. Beckman in 2009 for her services to us are reflected in the amount shown under All Other Compensation, as described in note 5 below.
- (3) Amounts shown reflect an estimate of the grant date fair value of the PIP interests granted to the named executive officers in December 2009, as described under Compensation Discussion and Analysis Elements of 2009 Compensation 2009 Equity Compensation. Equity awards under our PIP represent the right to receive cash distributions only to the extent our future net profits exceed certain internal rate of return thresholds and we cannot determine at this time whether or in what amount cash distributions will be made in respect of PIP awards. Cash distributions to holders of PIP interests are dependent on our future performance and the amounts shown were determined based upon an estimate of the probable outcome with respect to such performance in accordance with FASB ASC Topic 718. The amount payable in respect of PIP interests is not subject to any maximum and the value of PIP awards, assuming that the highest level of performance will be achieved, is not calculable.
- (4) Amounts shown include annual cash bonuses awarded under our annual incentive award program. In addition, for Mr. Rockwood, the amount shown also includes a cash bonus payment of \$34,153 made to Mr. Rockwood under an informal arrangement that was similar to our PIP, as it existed before December 2009, as described in more detail under Compensation Discussion and Analysis Elements of 2009 Compensation 2009 Equity Compensation.
- (5) Amounts shown include (i) a relocation allowance for Mr. Dunn and Mr. Brumer of \$6,900 and \$74,030, respectively; (ii) 401(k) contributions in the following amounts: Ms. Beckman: \$2,250; Mr. Rockwood: \$7,350; Mr. Dunn: \$6,077; and Mr. Brumer: \$3,200; and (iii) \$32,230 in consulting fees paid to Ms. Beckman in 2009 prior to her becoming an employee.
- (6) The amount shown includes \$2,578 in sales commissions paid to Mr. Dunn in 2009 in connection with a lease agreement we entered into with one of our customers in May 2008 and which were paid based upon our receiving payment under the contract.
- (7) Mr. Brumer joined our company on February 23, 2009 and his employment with us was terminated effective as of May 24, 2010.

**2009 Grants of Plan Based Awards**

Our NEOs received no grants of plan based awards in 2009 other than the awards received under our PIP, as described in more detail above under 2009 Equity Compensation. The following table sets forth the percentage interest grants made to each of our NEOs in connection with the formalization of our PIP in 2009.

Name and Principal Position	Date of Grant	All Other Stock Awards: Number of Shares of Stocks or Units	Grant Date Fair
			Value of Stock Awards (\$) <sup>(1)</sup>
<b>Deedee Beckman</b> Chief Financial Officer	Dec. 22, 2009	1.40%	86,574
<b>Robert Rockwood</b>			

Senior Vice President, Acquisitions <b>David Dunn</b>	Dec. 22, 2009	2.90%	179,331
Senior Vice President, Strategy and Marketing <b>Ari Brumer</b>	Dec. 22, 2009	2.60%	160,780
Former General Counsel	Dec. 22, 2009	0.70%	43,287

(1) Amounts shown reflect an estimate of the grant date fair value of the PIP interests granted to the named executive officers in December 2009, as described under Compensation Discussion and Analysis Elements of 2009 Compensation 2009 Equity Compensation. For a further discussion related to the value of PIP awards, please refer to note 3 under 2009 Summary Compensation Table.

***Outstanding Equity Awards at December 31, 2009***

The following table sets forth the portion of the percentage grants held by each of our NEOs under our PIP that were not vested as of December 31, 2009. Though awards may be unvested, participants in our PIP are deemed to be 100% vested in distributions that may occur during their period of continuous employment with us. In connection with this offering, outstanding awards under our PIP will be exchanged for operating partnership

**Table of Contents**

units and shares of our common stock, as described under Compensation Discussion and Analysis Elements of 2009 Compensation 2009 Equity Compensation.

Name and Principal Position	Number of Shares or Units of Stock  That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested \$( <sup>3</sup> )
<b>Deedee Beckman</b> Chief Financial Officer	0.40% <sup>(1)</sup> 0.32% <sup>(2)</sup>	24,735 19,788
<b>Robert Rockwood</b> Senior Vice President, Acquisitions	1.00% <sup>(1)</sup> 0.32% <sup>(2)</sup>	61,838 19,788
<b>David Dunn</b> Senior Vice President, Strategy and Marketing	1.00% <sup>(1)</sup> 0.08% <sup>(2)</sup>	61,838 4,947
<b>Ari Brumer</b> Former General Counsel	0.56% <sup>(2)</sup>	34,630

(1) Represents awards under our PIP with a vesting start date occurring during 2007. The awards, although granted in 2009, were deemed to have vested 20% on December 31, 2007 and would have vested 20% on each December 31, thereafter up to a maximum of 80% vesting. In connection with this offering, vesting will be accelerated with respect to a portion of the operating partnership units that will be received by Ms. Beckman, Mr. Rockwood and Mr. Dunn in exchange for their outstanding awards under our PIP, such that the units will be 75% vested for Ms. Beckman and Mr. Rockwood and 60% vested for Mr. Dunn. The unvested units will vest in three equal annual installments following the completion of this offering.

(2) Represents awards under our PIP with a vesting start date occurring during 2009. The awards vested 20% on December 31, 2009 and would have vested 20% on each December 31, thereafter up to a maximum of 80% vesting. In connection with this offering, vesting will be accelerated with respect to a portion of the operating partnership units that will be received by Ms. Beckman, Mr. Rockwood and Mr. Dunn in exchange for their outstanding awards under our PIP, such that the units will be 75% vested for Ms. Beckman and Mr. Rockwood and 60% vested for Mr. Dunn. The unvested units will vest in three equal annual installments following the completion of this offering.

(3) The amounts shown represent an estimate of the fair market value of the unvested portion of each of our named executive officer's PIP awards as of December 31, 2009. For a further discussion related to the value of PIP awards, please refer to note 3 under 2009 Summary Compensation Table.

**Awards Vested in 2009**

The following table shows the percentage of each of our NEOs awards under our PIP that vested during 2009. In each case, the amount of the award that vested during 2009 is the amount of each award that was deemed vested as of the date of grant of December 31, 2009.

Name and Principal Position	Awards Vesting (#)	Value Realized on Vesting (\$) <sup>(1)</sup>
<b>Deedee Beckman</b> Chief Financial Officer	0.68%	42,050
<b>Robert Rockwood</b> Senior Vice President, Acquisitions	1.58%	97,704
<b>David Dunn</b> Senior Vice President, Strategy and Marketing	1.52%	93,994
<b>Ari Brumer</b> Former General Counsel	0.14%	8,657

(1) The amounts shown represent an estimate of the fair market value of the portion of each named executive officer's PIP award that was deemed vested as of the grant of such award on December 22, 2009 or which vested on December 31, 2009. For a further discussion of PIP awards, please refer to Compensation Discussion and Analysis Elements of 2009 Compensation 2009 Equity Compensation. For a further discussion related to the value of PIP awards, please refer to note 3 under 2009 Summary Compensation Table.

**Table of Contents**

***Pension Benefits***

The named executive officers do not participate in any pension plans and received no pension benefits (other than with respect to our defined contribution 401(k) plan) during the year ended December 31, 2009.

***Nonqualified Deferred Compensation***

The named executive officers do not participate in any nonqualified deferred compensation plans and received no nonqualified deferred compensation during the year ended December 31, 2009.

***Potential Payments Upon Termination or Change in Control***

Assuming each of the NEOs had terminated employment of December 31, 2009, none of the NEOs would have been entitled to any severance or change in control benefits. For more information, refer to the discussion under

Employment Agreements and Severance Arrangements in the Compensation Discussion and Analysis above.

***2010 Equity Incentive Plan***

In connection with our initial public offering, we intend to adopt a new equity incentive plan, which we refer to as the 2010 Plan, under which we expect to grant incentive awards to eligible service providers in order to attract, motivate and retain the talent for which we compete. The material terms of the 2010 Plan are summarized below.

***Eligibility and Administration***

Our employees and our subsidiaries' employees, consultants and directors will be eligible to receive awards under the 2010 Plan. The 2010 Plan will generally be administered by the Compensation Committee, or the plan administrator. However, our Board of Directors determines the terms and conditions of, interprets and administers the 2010 Plan for awards granted to our non-employee directors and, with respect to these awards, the term "plan administrator" refers to our Board of Directors. As appropriate, administration of the 2010 Plan may be re-vested in our Board of Directors. In addition, for administrative convenience, our Board of Directors or the compensation committee may determine to grant to one or more members of our Board of Directors or to one or more officers the authority to make grants to individuals who are not directors or executive officers.

***Securities Subject to the 2010 Plan***

We have reserved a total of \_\_\_\_\_ shares of our common stock for issuance pursuant to the 2010 Plan. That number may be adjusted for changes in our capitalization and certain corporate transactions, as described below under the heading "Changes in Control and Corporate Transactions."

To the extent that an award expires, terminates or lapses, or an award is settled in cash without the delivery of shares of common stock to the participant, then any unexercised shares subject to the award will be available for future grant or sale under the 2010 Plan. Shares of restricted stock which are forfeited or repurchased by us pursuant to the 2010 Plan may again be optioned, granted or awarded under the 2010 Plan. The payment of dividend equivalents in cash in conjunction with any outstanding awards will not be counted against the shares available for issuance under the 2010 Plan.

***Awards***

Stock Options. The 2010 Plan provides for discretionary grants of non-qualified stock options, or NQSOs, to employees, non-employee directors and consultants. The 2010 Plan also provides for the grant of incentive stock options, or ISOs, which may only be granted to our employees and employees of our qualifying subsidiaries. Options may be granted with terms determined by the plan administrator; provided that ISOs must meet the requirements of Section 422 of the Code. The exercise price for stock options granted under the 2010 Plan is set by the plan administrator and may not be less than fair market value on the date of grant.

**Table of Contents**

**Stock Appreciation Rights.** The 2010 Plan provides for discretionary grants of stock appreciation rights to employees, non-employee directors and consultants. Stock appreciation rights may be granted with terms determined by the plan administrator, provided that the exercise price for stock appreciation rights may not be less than fair market value on the date of grant. The plan administrator may pay amounts owed upon exercise of a stock appreciation right in shares of common stock or cash or a combination of both, at the plan administrator's discretion.

**Other Stock Based Awards.** The 2010 Plan allows for various other awards including dividend equivalents, stock payments, restricted stock units and other incentive awards, with such terms generally as the plan administrator may determine in its discretion, provided that no dividend equivalents may be payable with respect to options or stock appreciation rights.

*Awards Generally Not Transferable*

Awards under the 2010 Plan are generally not transferable during the award holder's lifetime without the consent of the plan administrator. The plan administrator may allow an award to be transferable to certain permitted transferees for estate or tax planning purposes.

*Changes in Control and Corporate Transactions*

In the event of certain changes in the capitalization of our company or certain corporate transactions involving our company (such as a stock split, stock dividend, a combination or exchange of shares, merger, recapitalization, distribution of assets to stockholders (other than normal cash dividends) or any other corporate event affecting our stock or the share price of our stock) and certain other events (including a change in control, as defined in the 2010 Plan), the plan administrator may make proportionate adjustments to:

the aggregate number and type of shares that may be issued under the 2010 Plan;

the limitations on the maximum number of shares that may be subject to awards granted under the 2010 Plan to any individual in any calendar year;

the terms and conditions of any outstanding awards under the 2010 Plan; and

the grant or exercise price per share for any outstanding awards under the 2010 Plan.

Should any of the foregoing events or certain other events (including a change in control, as defined in the 2010 Plan) occur, the plan administrator is authorized to provide for the acceleration, cash-out, termination, assumption, substitution or conversion of awards under the 2010 Plan. Except as may be set forth in the applicable award agreement, if a change in control occurs and the holder's awards are not continued, converted, assumed or replaced, those awards become fully exercisable and vested. Award holders will also have an opportunity to exercise any vested awards prior to the consummation of such changes in control or other corporate transactions or events.

*Term of the Plan; Amendment and Termination*

The 2010 Plan will be in effect until the tenth anniversary of the date it is approved by our Board of Directors, unless our Board of Directors terminates the 2010 Plan at an earlier date. Our Board of Directors may terminate the 2010 Plan at any time with respect to any shares not then subject to an award under the Plan. Our Board of Directors may also modify the 2010 Plan from time to time, except that our Board of Directors may not, without prior stockholder approval, (1) amend the 2010 Plan so as to increase the number of shares of stock that may be issued under the 2010 Plan, or (2) amend the 2010 Plan in any manner which would require stockholder approval to comply with any

applicable law, regulation or rule.

*Expected IPO Awards to Employees under 2010 Plan*

Prior to the completion of this offering, we expect that our Board of Directors will approve the grant of awards under our 2010 Plan to approximately 90 employees, conditioned upon the consummation of this offering, to reward the services of certain of our employees in connection with this offering and to implement



## **Table of Contents**

appropriate retention and performance incentives for our workforce. The number of shares subject to these awards will be determined by reference to a total dollar amount, with the number of shares determined based on the initial public offering price per share of our common stock in this offering. Such awards are expected to consist of the following:

Options to purchase an aggregate amount of        shares of our common stock (based on the midpoint of the range set forth on the cover page of this prospectus), with a per share exercise price equal to the initial public offering price in this offering, which options will be granted effective on the date the per share price in this offering is determined. These options will include        options to be granted to Mr. Ray,        options to be granted to Ms. Beckman,        options to be granted to Mr. Rockwood and        options to be granted to Mr. Dunn (in each case based on the midpoint of the range set forth on the cover page of this prospectus). We expect that these options will vest and become exercisable over a period of four years.

of our restricted common shares (based on the midpoint of the range set forth on the cover page of this prospectus), which restricted common shares will be granted on the date we file a registration statement on Form S-8 covering these shares, which we expect will occur on or shortly following the closing date of this offering. These restricted common shares will include        shares to be granted to Mr. Ray,        shares to be granted to Ms. Beckman,        shares to be granted to Mr. Rockwood and        shares to be granted to Mr. Dunn (in each case based on the midpoint of the range set forth on the cover page of this prospectus). We expect that a portion the shares will vest over a period of three years and a portion will vest over a period of four years (all of the shares granted to Mr. Ray will vest over four years), provided, however, that (i) to reward their service to us in connection with this offering, Ms. Beckman, Mr. Rockwood, Mr. Dunn and one other employee will receive a special grant of        ,        , and        restricted common shares, respectively, of which 75%, 75%, 60% and 60%, respectively, will be vested on the date of grant of such shares, with the remaining portion vesting over three years following the date of grant, and (ii) for certain recipients (not including any of our NEOs), a portion of the shares, totaling        shares in the aggregate, will vest in April 2011 to provide liquidity to address tax obligations related to the exchange of their awards under our PIP, as described above under        2009 Equity Compensation.

## **Limitation of Liability and Indemnification**

Maryland law permits a Maryland corporation to include in its charter a provision eliminating the liability of its directors and officers to the corporation and its stockholders for money damages, except for liability resulting from (a) actual receipt of an improper benefit or profit in money, property or services or (b) active and deliberate dishonesty that is established by a final judgment and is material to the cause of action. Our charter contains a provision that eliminates our directors' and officers' liability to the maximum extent permitted by Maryland law.

Maryland law requires a Maryland corporation (unless its charter provides otherwise, which our charter does not) to indemnify a director or officer who has been successful, on the merits or otherwise, in the defense of any proceeding to which he or she is made or threatened to be made a party by reason of his or her service in that capacity. Maryland law permits a Maryland corporation to indemnify its present and former directors and officers, among others, against judgments, penalties, fines, settlements and reasonable expenses actually incurred by them in connection with any proceeding to which they may be made or threatened to be made a party by reason of their service in those or other capacities unless it is established that:

the act or omission of the director or officer was material to the matter giving rise to the proceeding and (i) was committed in bad faith or (ii) was the result of active and deliberate dishonesty;

the director or officer actually received an improper personal benefit in money, property or services; or

in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful.

## **Table of Contents**

Under Maryland law, a Maryland corporation also may not indemnify a director or officer in a suit by or in the right of the corporation in which the director or officer was adjudged liable to the corporation or for a judgment of liability on the basis that a personal benefit was improperly received. A court may order indemnification if it determines that the director or officer is fairly and reasonably entitled to indemnification in view of all the relevant circumstances, whether or not the director or officer met the prescribed standard of conduct; however, indemnification for an adverse judgment in a suit by us or in our right, or for a judgment of liability on the basis that personal benefit was improperly received, is limited to expenses.

In addition, Maryland law permits a Maryland corporation to advance reasonable expenses to a director or officer upon receipt of (a) a written affirmation by the director or officer of his or her good faith belief that he or she has met the standard of conduct necessary for indemnification and (b) a written undertaking by him or her or on his or her behalf to repay the amount paid or reimbursed if it is ultimately determined that the standard of conduct was not met.

Our charter authorizes us to obligate our company, and our bylaws obligate us, to the maximum extent permitted by Maryland law, to indemnify

any present or former director or officer who is made or threatened to be made a party to a proceeding by reason of his or her service in such capacity and

any individual who, while a director or officer and, at our request, serves or has served as a director, officer, trustee, partner, member or manager of another corporation, real estate investment trust, partnership, limited liability company, joint venture, trust, employee benefit plan or other enterprise who is made or threatened to be made a party to a proceeding by reason of his or her service in such capacity,

against any claim or liability by reason of that status and to pay or reimburse his or her reasonable expenses in advance of final disposition of a proceeding without requiring a preliminary determination of his or her ultimate entitlement to indemnification. The rights to indemnification and advance of expenses provided by our charter and bylaws vest immediately upon election of a director or officer. Our charter and bylaws also permit us to indemnify and advance expenses to any individual who served a predecessor of our company or any entity acquired by our company, or its predecessors, if any, or any partnership controlled by our company, or its predecessors, if any, in any of the capacities described above and any employee or agent of us or a predecessor of our company or acquired entity. Prior to the offering, we intend to enter into indemnification agreements with each of our executive officers and directors that will obligate us to indemnify them to the maximum extent permitted by Maryland law. A copy of the form of indemnification agreement is attached as an exhibit to the registration statement of which this prospectus forms a part.

In addition, our directors and officers are also indemnified by our operating partnership for the same or similar liabilities and expenses pursuant to the partnership agreement of CoreSite, L.P.

## **Code of Ethics**

The Audit Committee and the Board of Directors have adopted a code of ethics (within the meaning of Item 406(b) of Regulation S-K) that applies to the Board of Directors, Chief Executive Officer, Chief Financial Officer and Controller. The Board of Directors believes that these individuals must set an exemplary standard of conduct for our company, particularly in the areas of accounting, internal accounting control, auditing and finance. The code of ethics sets forth ethical standards the designated officers must adhere to. The code of ethics has been posted to our company website [www.coresite.com](http://www.coresite.com).

**Compensation Committee Interlocks and Insider Participation**

There are no compensation committee interlocks and none of our employees will participate on the compensation committee. David Wilson has been designated as chair and Michael Koehler and Paul Szurek have been appointed as members of the audit committee.

**Table of Contents****CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS****The Restructuring Transactions**

Immediately prior to the completion of the initial public offering of our common stock, we will enter into a series of transactions with the Carlyle real estate funds or their affiliates to create our new organizational structure. In connection with this restructuring, all of the property and non-cash assets that will be used in the operation of our company's business will be contributed to our operating partnership. While all of these properties and assets have been operated under common management and the CoreSite brand, they have been owned by different entities affiliated with the Carlyle real estate funds since they were initially acquired or developed by the Carlyle real estate funds or their affiliates. Prior to the Restructuring Transactions, each of the properties or leasehold interests that will comprise our portfolio, as well as the other assets used by us to manage the portfolio, were held in separate partnerships or limited liability companies each of which was formed by one or more of the Carlyle real estate funds or their affiliates for the purpose of acquiring, holding and operating these properties or assets. These partnerships or limited liability companies were held by the applicable real estate fund through one or more holding companies the sole purpose of which was to hold such interest or to obtain related financing. In order to simplify the organizational structure of our Company following our initial public offering, certain of the holding companies will be liquidated or merged prior to the contribution in connection with the Restructuring Transactions. Although our portfolio has been owned by various Carlyle real estate funds or their affiliates, all of our data centers have been managed by our management team.

In the Restructuring Transactions, and prior to the completion of this offering, the Carlyle real estate funds or their affiliates will contribute 100% of their ownership interests in the entities that, directly or indirectly, own or lease all of the properties that comprise our portfolio and all the other non-cash assets used in our business. The aggregate undepreciated book value plus construction in progress of the contributed properties was \$542.8 million as of December 31, 2009. In exchange for this contribution, our operating partnership will issue to the Carlyle real estate funds or their affiliates operating partnership units in the aggregate having a total value of \$ million, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Of these operating partnership units, approximately %, or \$ million in value, will be issued to our Predecessor and %, or \$ million in value, will be issued to the entities contributing our Acquired Properties, in each case, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Of these operating partnership units, approximately %, or \$ million in value, %, or \$ million in value, and %, or \$ million in value, respectively, will be issued to One Wilshire Holdings, LLC, 900 N. Alameda Holdings, LLC and 12100 Sunrise Valley Drive Holdings, LLC, each of which is expected to hold operating partnership units exchangeable (without giving effect to the 12 month restriction on such an exchange) into five percent or more of our common stock after the completion of this offering. All of the operating partnership units held by each of these three entities are beneficially held by DBD Investors V, L.L.C. See Principal Stockholders.

Concurrently with the completion of this offering, we will use a portion of the cash proceeds to purchase from the Carlyle real estate funds and their affiliates operating partnership units in the aggregate, at a price per unit equal to the initial public offering price per share for our common stock (less underwriting discounts and commissions) for an aggregate purchase price of \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Our Predecessor will sell operating partnership units to us for an aggregate purchase price of \$ , and the entities that contributed our Acquired Properties will sell operating partnership units to us for an aggregate purchase price of \$ , in each case, based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions). Proceeds from these sales of approximately \$ million, \$ million and \$ million, will be received by One Wilshire

Holdings, LLC, 900 N. Alameda Holdings, LLC and 12100 Sunrise Valley Drive Holdings, LLC. We will also purchase an additional newly-issued operating partnerships units from our operating partnership for \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less

**Table of Contents**

underwriting discounts and commissions). Following our purchase of the operating partnership units from the Carlyle real estate funds and their affiliates and the newly-issued operating partnership units from our operating partnership, we will own % of the operating partnership units then outstanding.

Upon completion of this offering, the Carlyle real estate funds and their affiliates will have received aggregate consideration with a value of \$ million, consisting of \$ million in cash and \$ million in operating partnership units. Following our purchase of these units, the Carlyle real estate funds or their affiliates will have an aggregate beneficial ownership interest in our operating partnership of approximately %, which, if exchanged for our common stock, would represent an approximately % interest in our common stock, with % being held by our Predecessor and % being held by the entities contributing our Acquired Properties. In the event that the underwriters of the offering exercise their over-allotment option in full, we will purchase from the Carlyle real estate funds or their affiliates an aggregate of of these operating partnership units for an aggregate purchase price of \$ , based upon the midpoint of the range set forth on the cover of this prospectus (less underwriting discounts and commissions), and we will purchase from our operating partnership an additional newly-issued operating partnership units for \$ , at the same price per unit. Following such purchases, we and the Carlyle real estate funds and their affiliates would own % and % of the operating partnership units then outstanding, respectively.

The operating partnership units received by each of the Carlyle real estate funds in consideration for each funds contribution of properties to our operating partnership and the successive purchase of operating partnership units from those funds was determined by the relative valuations of each of the properties being contributed based on a fairness opinion commissioned by the Carlyle real estate funds and their affiliates for the limited purpose of determining the fairness to each of these entities, from a financial point of view, and the resulting allocation of the operating partnership units as among these entities to be received in consideration for the property or properties contributed by each such entity. The value of the consideration to be received by each of the Carlyle real estate fund in connection with the offering will ultimately be determined by the initial public offering price of our common stock, and will increase or decrease as the initial public offering price of our common stock increases or decreases. The initial public offering price will be negotiated between the representatives of the underwriters and us. In determining the initial public offering price of our common stock, the representatives of the underwriters will consider, among other things, our record of operations, management, estimated net income, estimated funds from operations, estimated cash available for distribution, anticipated dividend yield, growth prospects, current market valuations, financial performance and dividend yields of publicly traded companies considered to be comparable to us and the current state of the economy as a whole.

Pursuant to the Contribution Agreement, each of the affiliates of the Carlyle real estate funds that are contributing one or more entities to the operating partnership will make certain representations and warranties as to certain material matters related to the property being contributed by such fund or affiliate such as title to any owned property, compliance with laws (including environmental laws) and the enforceability of certain material customer contracts and leases. It shall be a condition to the closing of the Restructuring Transactions that the representations and warranties are true and correct in all material respects when made and as of the date the offering is priced. In the event that such representations and warranties are not true and correct, the party that contributed the property to which such losses relate will indemnify the operating partnership for any resulting losses. No contributor will be liable unless and until the amount of losses exceeds 1% of the aggregate value of the operating partnership units received by all of the Carlyle funds or their affiliates (based upon the initial offering price). The liability of each contributor will be limited to 10% of the value of the operating partnership units (based upon the initial offering price) received by such contributor (including operating partnership units purchased by us from the Carlyle real estate funds or their affiliates at closing) in connection with the Restructuring Transactions, and, with respect to any liability that arises from a specific contributed property, such indemnification will be limited to 10% of the value of the operating partnership units (based on the initial offering price) issued in respect of such contributed property. The representations and warranties made by the affiliates of the Carlyle real estate funds, will survive for a period of one year after the

completion of the offering and in the event that we do not become aware of a breach until after the end of such period or if we otherwise fail to assert a claim prior to such date, we will have no further recourse against the contributors.



## **Table of Contents**

Under the Contribution Agreement, we agree to pay all fees and expenses of the Carlyle funds incurred in connection with the Restructuring Transactions and the Financing Transactions, including any prepayment penalties incurred in connection with any outstanding indebtedness that is refinanced by us or any amendment fee charged in respect of any indebtedness that remains outstanding following the offering.

Additionally, concurrently with the completion of this offering, we will issue shares to certain members of our management and our operating partnership units to certain other members of our management, in each case, in exchange for previously issued profits interests under our profits interest incentive program, or PIP. All previously issued profits interest awards under the PIP will be exchanged for operating partnership units or shares of our common stock in connection with the completion of the Restructuring Transactions and our initial public offering. Following the completion of our initial public offering, all future equity incentive awards will be granted under our 2010 Equity Incentive Plan. See Management Executive Officer Compensation Compensation Discussion and Analysis Elements of 2009 Compensation.

As a result of the Restructuring Transactions, after the completion of this offering, substantially all of our assets will be held by, and our operations conducted through, CoreSite, L.P. and its subsidiaries. We intend to elect to be taxed and to operate in a manner that will allow us to qualify as a REIT for federal income tax purposes beginning with our tax year ending December 31, 2010. Substantially all of our interconnection services will be provided by CoreSite Services, Inc., our TRS, a wholly owned subsidiary of our operating partnership. We will control CoreSite, L.P. as general partner and as the owner of approximately % of the operating partnership units. Our primary asset will be our general and limited partner interests in our operating partnership.

## **Other Transactions**

We lease 1,515 NRSF of space at our 12100 Sunrise Valley property to an affiliate of The Carlyle Group. The lease commenced on July 1, 2008 and expires on June 30, 2013. Rental revenue was approximately \$155,300 for the year ended December 31, 2009. Additionally, we sublease space in our Denver corporate headquarters from an affiliate of Carlyle. The lease commenced on April 25, 2007 and expires on October 31, 2012. Rental expense was approximately \$60,300 for the year ended December 31, 2009.

On August 1, 2010, Mr. Ray, a member of our Board of Directors, and formerly a managing director of Carlyle, resigned from his position at Carlyle and entered into an employment agreement with us to serve exclusively as our President and Chief Executive Officer. Historically, Mr. Ray's compensation and the salary of his executive assistant were paid by an affiliate of Carlyle. However, we paid the affiliate of Carlyle \$287,500 and \$575,000 as partial reimbursement for related services rendered to us by Mr. Ray and his executive assistant during the six months ended June 30, 2010 and the year ended December 31, 2009, respectively.

Affiliates of The Carlyle Group caused letters of credit to be issued by various financial institutions to guarantee lease commitments, payments to vendors and construction redevelopment at certain properties in our portfolio. Prior to or concurrently with the completion of this offering, letters of credit for four of our properties totaling \$9.4 million will be cancelled and replaced by letters of credit, which we expect we will cause to be issued under our new revolving credit facility.

On February 17, 2010, in connection with our formation, Thomas M. Ray was issued 1,000 shares of our common stock for total consideration of \$10.00 in cash in order to provide CoreSite Realty Corporation's initial capitalization.

Prior to the completion of this offering, we will enter into an agreement with certain of the Carlyle real estate funds granting them certain rights to receive information about us and to consult with and advise us on significant matters so long as they continue to own any operating partnership units or shares of our common stock and the number of

operating partnership units and shares of common stock held collectively by the Carlyle real estate funds or their affiliates is equal to or greater than 5% of the total number of shares of outstanding common stock (assuming all operating partnership units are exchanged for common stock). This agreement will also provide that for so long as Carlyle has the right to nominate directors for election to our

**Table of Contents**

Board, such rights will be assigned to two of these funds. The Carlyle real estate funds will agree to maintain the confidentiality of any material non-public information they receive in connection with the foregoing and the Carlyle real estate funds will not receive any compensation or expense reimbursement pursuant to this agreement.

**Statement of Policy Regarding Transactions with Related Parties**

Our Nominating and Corporate Governance Committee is responsible for reviewing and evaluating potential conflicts of interest and reviewing and approving any related party transactions. See Policies with Respect to Certain Activities Conflict of Interest Policy.

**Registration Rights Agreement**

All holders of operating partnership units will receive registration rights with respect to shares of our common stock that may be issued to them upon redemption of the operating partnership units held by them. See Shares Eligible for Future Sale Registration Rights Agreement and Description of the Partnership Agreement of CoreSite, L.P.

**Tax Protection Agreement**

We have agreed with each of the Carlyle real estate funds or their affiliates which have directly or indirectly contributed their interests in the properties in our portfolio to our operating partnership that if we directly or indirectly sell, convey, transfer or otherwise dispose of all or any portion of these interests in a taxable transaction, we will make an interest-free loan to the contributors in an amount equal to the contributor's tax liabilities, based on an assumed tax rate. Any such loan would be repayable out of the after-tax proceeds (based on an assumed tax rate) of any distribution from the operating partnership to, or any sale of operating partnership units (or common stock issued by us in exchange for such units) by, the recipient of such loan, and would be non-recourse to the borrower other than with respect to such proceeds. These tax protection provisions apply for a period expiring on the earlier of (i) the seventh anniversary of the completion of this offering and (ii) the date on which these contributors (or certain transferees) dispose in certain taxable transactions of 90% of the operating partnership units that were issued to them in connection with the contribution of these properties.

**Indemnification of Officers and Directors**

Effective upon completion of this offering, we will enter into an indemnification agreement with each of our executive officers and directors as described in Management Limitation of Liability and Indemnification.

**Table of Contents**

**POLICIES WITH RESPECT TO CERTAIN ACTIVITIES**

*The following is a discussion of our policies with respect to investments, financing and certain other activities. These policies may be amended and revised from time to time at the discretion of our Board of Directors without notice to or a vote of our stockholders.*

**Investment Policies**

***Investment in Real Estate or Interests in Real Estate***

We will conduct all of our investment activities through our operating partnership and its subsidiaries. Our investment objectives are to maximize the cash flow of our properties, provide quarterly cash distributions and achieve long-term capital appreciation for our stockholders through increases in the value of our company. We have not established a specific policy regarding the relative priority of these investment objectives. For a discussion of our properties and our acquisition and other strategic objectives, see Business and Properties.

We expect to pursue our investment objectives primarily through the ownership by our operating partnership of the properties and other acquired properties and assets. We currently intend to invest primarily in technology-related real estate. Future investment or development activities will not be limited to any geographic area, property type or to a specified percentage of our assets. While we may diversify in terms of property locations, size and market, we do not have any limit on the amount or percentage of our assets that may be invested in any one property or any one geographic area. We intend to engage in such future investment activities in a manner that is consistent with our qualification as a REIT for federal income tax purposes. In addition, we may purchase or lease income-producing technology-related and other types of properties for long-term investment, expand and improve the properties we presently own or other acquired properties, or sell such properties, in whole or in part, when circumstances warrant.

We may also participate with third parties in property ownership, through joint ventures or other types of co-ownership. These types of investments may permit us to own interests in larger assets without unduly restricting our diversification and, therefore, provide us with flexibility in structuring our portfolio. We will not, however, enter into a joint venture or other partnership arrangement to make an investment that would not otherwise meet our investment policies.

Equity investments in acquired properties may be subject to existing mortgage financing and other indebtedness or to new indebtedness which may be incurred in connection with acquiring or refinancing these properties. Debt service on such financing or indebtedness will have a priority over any dividends with respect to our common stock. Investments are also subject to our policy not to be treated as an investment company under the Investment Company Act of 1940, as amended, or the 1940 Act.

***Investments in Real Estate Mortgages***

While our current portfolio consists of, and our business objectives emphasize, equity investments in technology-related real estate, we may, at the discretion of our Board of Directors, invest in mortgages and other types of real estate interests consistent with our qualification as a REIT. We do not presently intend to invest in mortgages or deeds of trust, but may invest in participating or convertible mortgages if we conclude that we may benefit from the gross revenues or any appreciation in value of the property. Investments in real estate mortgages run the risk that one or more borrowers may default under the mortgages and that the collateral securing those mortgages may not be sufficient to enable us to recoup our full investment.

***Securities of or Interests in Persons Primarily Engaged in Real Estate Activities and Other Issuers***

Subject to the percentage of ownership limitations and gross income tests necessary for REIT qualification, although we have not done so in the past, we may in the future invest in securities of other REITs, other entities engaged in real estate activities or securities of other issuers, including for the purpose of exercising control over such entities. We do not intend that our investments in securities will require us to register as an investment company under the 1940 Act, and we would intend to divest such securities before any such registration would be required.

## **Table of Contents**

### ***Dispositions***

We do not currently intend to dispose of any of our properties, although we reserve the right to do so if, based upon management's periodic review of our portfolio, our Board of Directors determines that such action would be in the best interest of our stockholders. We have agreed with the Carlyle real estate funds and their affiliates who will directly or indirectly contribute their interests in the properties in our portfolio that we will make an interest free loan to them in an amount equal to their assumed tax liabilities in the event that we sell any of the properties contributed by them within seven years of the date of the offering in certain taxable transactions, and we may agree to similar arrangements in the future with third parties who contribute properties to the operating partnership in exchange for operating partnership units. See "Certain Relationships and Related Party Transactions Tax Protection Agreement" for a description of such arrangements. As a result of our obligations under these agreements, it may be more costly or economically disadvantageous for us to sell a property even though it may be in our company's best interest to do so.

### **Financing Policies**

Our charter and bylaws do not limit the amount or percentage of indebtedness that we may incur, nor have we adopted any policies addressing this. We are, however, subject to certain indebtedness limitations pursuant to the restrictive covenants of our outstanding indebtedness, including our revolving credit facility.

We anticipate that our Board of Directors will adopt a policy of limiting the amount of indebtedness we incur. Our Board of Directors may from time to time modify our debt policy in light of then-current economic conditions, relative costs of debt and equity capital, market values of our properties, general conditions in the market for debt and equity securities, fluctuations in the market price of our common stock, growth and acquisition opportunities and other factors. If these policies are relaxed, we could become more highly leveraged, resulting in an increased risk of default on our obligations and a related increase in debt service requirements that could adversely affect our financial condition and results of operations and our ability to make distributions to our stockholders. We intend to adopt a policy relating to the use of derivative financial instruments to hedge interest rate risks related to our borrowings. This policy will govern our use of derivatives to manage the interest rates on our variable rate borrowings. We expect our policy to state that we will not use derivatives for speculative or trading purposes and will only enter into contracts with major financial institutions based on their credit rating and other factors. See "Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources."

### **Conflict of Interest Policy**

#### ***Sale or Refinancing of Properties***

Upon the sale of certain of our properties and on the repayment of indebtedness, certain holders of operating partnership units could incur adverse tax consequences which are different from the tax consequences to us and to holders of our common stock and preferred stock. Consequently, holders of operating partnership units may have differing objectives regarding the appropriate pricing and timing of any such sale or repayment of indebtedness.

While we will have the exclusive authority under the partnership agreement to determine whether, when, and on what terms to sell a property or when to refinance or repay indebtedness, any such decision would require the approval of our Board of Directors. The limited partners of our operating partnership have agreed that in the event of a conflict in the fiduciary duties owed by us to our stockholders and, in our capacity as general partner of our operating partnership, to such limited partners, we will fulfill our fiduciary duties to our operating partnership by acting in the best interests of our stockholders. See "Description of the Partnership Agreement of CoreSite, L.P."

#### ***Policies Applicable to All Directors and Officers***

We will adopt a code of ethics that prohibits conflicts of interest between our officers, employees and directors on the one hand, and our company on the other hand, except in compliance with the policy. Waivers

## **Table of Contents**

of our code of ethics will be required to be disclosed in accordance with NYSE and Securities and Exchange Commission requirements. In addition, we will adopt corporate governance guidelines to assist our Board of Directors in the exercise of its responsibilities and to serve our interests and those of our stockholders. In addition, our Board of Directors is subject to certain provisions of Maryland law, which are also designed to eliminate or minimize conflicts.

However, there can be no assurance that these policies or provisions of law will always be successful in eliminating the influence of such conflicts, and if they are not successful, decisions could be made that might fail to reflect fully the interests of all stockholders. For example, certain of the directors affiliated with the Carlyle real estate funds or their affiliates are engaged in certain real estate related businesses and these funds may invest in businesses that compete with us, including the acquisition of properties suitable for use, or currently operate, as data centers.

## **Interested Director and Officer Transactions**

Pursuant to the MGCL, a contract or other transaction between us and a director or between us and any other corporation or other entity in which any of our directors is a director or has a material financial interest is not void or voidable solely on the grounds of such common directorship or interest, the presence of such director at the meeting at which the contract or transaction is authorized, approved or ratified or the counting of the director's vote in favor thereof, provided that:

the fact of the common directorship or interest is disclosed or known to our Board of Directors or a committee of our Board of Directors, and our Board of Directors or committee authorizes, approves or ratifies the transaction or contract by the affirmative vote of a majority of disinterested directors, even if the disinterested directors constitute less than a quorum;

the fact of the common directorship or interest is disclosed or known to our stockholders entitled to vote thereon, and the transaction or contract is authorized, approved or ratified by a majority of the votes cast by the stockholders entitled to vote other than the votes of shares of stock owned of record or beneficially by the interested director or corporation, firm or other entity; or

the transaction or contract is fair and reasonable to us as of the time it is authorized, approved or ratified.

Furthermore, under Delaware law (where our operating partnership is formed), we, as general partner, have a fiduciary duty to our operating partnership and, consequently, such transactions are also subject to the duties of care and loyalty that we, as general partner, owe to limited partners in our operating partnership (to the extent such duties have not been eliminated pursuant to the terms of the partnership agreement). We will adopt a policy which requires that all contracts and transactions between us, our operating partnership or any of our subsidiaries, on the one hand, and any of our directors or executive officers or any entity in which such director or executive officer is a director or has a material financial interest, on the other hand, must be approved by the affirmative vote of a majority of the disinterested directors even if less than a quorum. Where appropriate in the judgment of the disinterested directors, our Board of Directors may obtain a fairness opinion or engage independent counsel to represent the interests of nonaffiliated securityholders, although our Board of Directors will have no obligation to do so.

## **Policies with Respect to Other Activities**

We will have authority to offer common stock, preferred stock or options to purchase stock in exchange for property and to repurchase or otherwise acquire our common stock or other securities in the open market or otherwise, and we may engage in such activities in the future. As described in Description of the Partnership Agreement of CoreSite, L.P., we expect, but are not obligated, to issue common stock to holders of operating partnership units upon exercise of their redemption rights. Our Board of Directors has the power, without further stockholder approval, to increase the



number of authorized shares of common stock or preferred stock and issue additional shares of common stock or preferred stock, in one or more series, in any manner, and on the terms and for the consideration, it deems appropriate. See Description of Securities. We

**Table of Contents**

do not intend to engage in trading, underwriting or agency distribution or sale of securities of other issuers other than our operating partnership. At all times, we intend to make investments in such a manner as to qualify as a REIT, unless because of circumstances or changes in the Code, or the Treasury regulations, our Board of Directors determines that it is no longer in our best interest to qualify as a REIT. We have not made any loans to third parties, although we may in the future make loans to third parties, including, without limitation, to joint ventures in which we participate.

**Reporting Policies**

We intend to make available to our stockholders our annual reports, including our audited financial statements. After this offering, we will become subject to the information reporting requirements of the Exchange Act. Pursuant to those requirements, we will be required to file annual and periodic reports, proxy statements and other information, including audited financial statements, with the SEC. See [Where You Can Find More Information](#).

**Table of Contents****STRUCTURE AND FORMATION OF OUR COMPANY****Our Operating Partnership**

Substantially all of our assets are held by, and our operations conducted through, our operating partnership and its subsidiaries. Immediately prior to the completion of the initial public offering of our common stock, we will enter into a series of transactions with the Carlyle real estate funds or their affiliates to create our new organizational structure. In the Restructuring Transactions, the Carlyle real estate funds or their affiliates will contribute to our operating partnership, CoreSite, L.P., their ownership interest in entities that each, directly or indirectly, own or lease one of the properties that comprise our portfolio as well as their interest in CoreSite, L.L.C., the company that manages these properties. In exchange for this contribution, our operating partnership will issue to the Carlyle real estate funds or their affiliates an aggregate of \_\_\_\_\_ operating partnership units which, after the first anniversary of the completion of this offering, will be redeemable for cash or, at our option, exchangeable into our common stock on a one-to-one basis and have a total value of \$ \_\_\_\_\_ million, based upon the midpoint of the range set forth on the cover of this prospectus. Concurrently with the completion of this offering, we will purchase from the Carlyle real estate funds and their affiliates a portion of these units, \_\_\_\_\_ units in the aggregate, for an aggregate purchase price of \$ \_\_\_\_\_, and we will purchase from our operating partnership an additional \_\_\_\_\_ units for \$ \_\_\_\_\_. Following our purchase of these units, the Carlyle real estate funds or their affiliates will have an aggregate beneficial ownership interest in our operating partnership of approximately \_\_\_\_\_%, which, if exchanged for our common stock, would represent an approximately \_\_\_\_\_% interest in our common stock. In the event that the underwriters of the offering exercise their over-allotment option in full, we will purchase from the Carlyle real estate funds or their affiliates an aggregate of \_\_\_\_\_ of these units for an aggregate purchase price of \$ \_\_\_\_\_, and we will purchase from our operating partnership an additional \_\_\_\_\_ units for \$ \_\_\_\_\_. Our operating partnership intends to use the cash received from our purchase of its operating partnership units to redevelop and develop additional data center space and for general corporate purposes. See Use of Proceeds.

Our interest in our operating partnership's units will entitle us to share in any cash distributions from, and in the profits and losses of, our operating partnership in proportion to our percentage ownership of its units. As sole general partner of our operating partnership, we generally have the exclusive power under the partnership agreement to manage and conduct its business, subject to certain limited approval and voting rights of the other limited partners described more fully below in Description of the Partnership Agreement of CoreSite, L.P. Our Board of Directors manages the affairs of our company by directing the affairs of our operating partnership.

Limited partners have the right, commencing on the first anniversary of the completion of this offering, to require our operating partnership to redeem part or all of their units for cash based upon the fair market value of an equivalent number of shares of our company's common stock at the time of the redemption. Alternatively, we may elect to acquire those operating partnership units in exchange for shares of our company's common stock. Any such exchange will be on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuances of stock rights, specified extraordinary distributions and similar events, subject to the ownership limits set forth in our charter and described under the section entitled Description of Securities Restrictions on Ownership and Transfer. With each redemption of units, we increase our percentage ownership interest in our operating partnership and our share of our operating partnership's cash distributions and profits and losses. See Description of the Partnership Agreement of CoreSite, L.P.

The following diagram depicts our ownership structure upon completion of this offering and the completion of the Restructuring Transactions (assuming no exercise by the underwriters of their over-allotment option). Our operating partnership owns or is under contract to acquire the various properties depicted below directly or indirectly, and in

some cases through special purpose entities that were created in connection with various financings.

**Table of Contents**

- (1) Reflects the issuance of \_\_\_\_\_ shares of our common stock to employees (none of whom are executive officers) concurrently with the completion of this offering in exchange for profits interests previously granted under our profits interest incentive plan. Also reflects awards of \_\_\_\_\_ shares of restricted stock in the aggregate under our 2010 Equity Incentive Plan to each of our executive officers and other employees in connection with the completion of this offering, based on an initial public offering price of \$ \_\_\_\_\_ per share, the midpoint of the range set forth on the cover of this prospectus.
- (2) Reflects the purchase by us of \_\_\_\_\_ operating partnership units from our operating partnership and \_\_\_\_\_ operating partnership units from the Carlyle real estate funds and their affiliates concurrently with the completion of this offering and the Restructuring Transactions.
- (3) Reflects \_\_\_\_\_ operating partnership units acquired by the Carlyle real estate funds and their affiliates in consideration of the contributions by such entities to our operating partnership in the Restructuring Transactions after giving effect to our purchase of \_\_\_\_\_ of such operating partnership units as described in note (2) concurrently with the completion of this offering.
- (4) Reflects \_\_\_\_\_ operating partnership units issued to each of our executive officers (other than Messrs. Ray, Bair, Price and Sistik) and \_\_\_\_\_ operating partnership units issued to employees (none of whom are executive officers), in each case, in exchange for profits interests previously granted under our profits interest incentive plan concurrently with the completion of this offering.

**Determination of the Offering Price**

Prior to this offering, there has been no public market for our common stock. The initial public offering price of our common stock will be determined in consultation with the underwriters and based on a number of factors, including our results of operations, our management, our estimated net income, our estimated funds from operations, our estimated cash available for distribution to you, our anticipated dividend yield, our growth prospects, the current market valuations, financial performance and dividend yields of publicly traded companies considered by us and the underwriters to be comparable to us and the current state of the data center industry and the economy as a whole. As a result, the initial public offering price does not necessarily bear any relationship to our book value, the fair market value of our assets or the appraised value of our properties. See Risk Factors Risks Related to Our Business and Operations We have not obtained third-party appraisals to establish the amount of operating partnership units to be issued in exchange for the properties to be contributed to our operating partnership in connection with the Restructuring Transactions and the operating partnership units issued by our operating partnership in exchange for these properties may exceed their fair market values.

**Table of Contents**

**DESCRIPTION OF THE PARTNERSHIP AGREEMENT OF CORESITE, L.P.**

*We have summarized the material terms and provisions of the Agreement of Limited Partnership of CoreSite, L.P., which we refer to as the partnership agreement. This summary is not complete. For more detail, you should refer to the partnership agreement itself, a copy of which is filed as an exhibit to the registration statement of which this prospectus is part. For purposes of this section, references to we, our, us and our company refer to CoreSite Realty Corporation.*

**Management of Our Operating Partnership**

Our operating partnership, CoreSite, L.P., is a Delaware limited partnership that was formed on May 4, 2010. Our company is the sole general partner of our operating partnership, and we conduct substantially all of our business in or through it. As sole general partner of our operating partnership, we exercise exclusive and complete responsibility and discretion in its day-to-day management and control. We can cause our operating partnership to enter into major transactions including acquisitions, dispositions and refinancings, subject to certain limited exceptions. The limited partners of our operating partnership may not transact business for, or participate in the management activities or decisions of, our operating partnership, except as provided in the partnership agreement and as required by applicable law. We may not be removed as general partner by the limited partners without our consent. The partnership agreement restricts our ability to engage in a business combination as more fully described in Termination Transactions below.

The limited partners of our operating partnership expressly acknowledge that we, as general partner of our operating partnership, are acting for the benefit of the operating partnership, the limited partners and our stockholders collectively. Neither our company nor our Board of Directors is under any obligation to give priority to the separate interests of the limited partners or our stockholders in deciding whether to cause our operating partnership to take or decline to take any actions, except as described below. If there is a conflict between the interests of our stockholders on the one hand and the limited partners on the other, we will endeavor in good faith to resolve the conflict in a manner not adverse to either our stockholders or the limited partners. The limited partners agree that the status of the general partner as a REIT and as a reporting company under Section 12 of the Exchange Act with our shares listed on an exchange is of benefit to the operating partnership and that all actions taken in good faith by the general partner in support thereof shall be deemed actions taken for the benefit of the operating partnership and all partners including the limited partners. We are not liable under the partnership agreement to our operating partnership or to any partner for monetary damages for losses sustained, liabilities incurred or benefits not derived by the limited partners in connection with such decisions; provided, that we have acted in good faith and in accordance with the terms of the partnership agreement.

The partnership agreement provides that all of our business activities, including all activities pertaining to the acquisition and operation of properties, must be conducted through our operating partnership, and that our operating partnership must be operated in a manner that will enable us to satisfy the requirements for being classified as a REIT.

**Transferability of Interests**

Except in connection with a transaction described in Termination Transactions below, we, as general partner, may not voluntarily withdraw from our operating partnership, or transfer or assign all or any portion of our interest in our operating partnership, without the consent of the holders of a majority of the limited partnership interests. The limited partners have agreed not to sell, assign, encumber or otherwise dispose of their operating partnership units to any person (other than to us, as general partner, to immediate family members or any trust for their benefit, to affiliates of

such partner, including, without limitation, any entity controlled by such partner, to a charitable entity or a trust for their benefit, or to a lending institution as collateral for a bona fide loan, subject to certain limitations) unless they have provided us a right of first offer. All transfers must be made only to accredited investors as defined under Rule 501 of the Securities Act or otherwise in accordance with applicable securities laws.

## **Table of Contents**

### **Board of Directors**

Our bylaws require that nominees for director, whether for election by the stockholders or by the Board of Directors, shall include such number of individuals as are entitled to be nominated pursuant to the partnership agreement. The operating partnership agreement provides that for so long as the number of operating partnership units and shares of common stock held collectively by the Carlyle real estate funds or their affiliates is equal to or greater than 50% of the total number of shares of outstanding common stock (assuming all operating partnership units are exchanged for common stock), certain of these funds shall have the right to nominate the number of directors that is one less than the lowest whole number that would exceed one-third of the directors, but not less than one director. With the Board of Directors having seven members, this would enable these Carlyle funds to nominate two directors, although such nomination will be subject to the vote of the stockholders. Such rights to nominate directors would also decrease as follows (in each case assuming all operating partnership units are exchanged for common stock):

if the Carlyle real estate funds or their affiliates collectively owned less than 50% but at least 10% of the outstanding common stock, then certain of these funds or their affiliates would be entitled to nominate the number of directors that is one less than the lowest whole number that would exceed 20% of the directors, but not less than one director;

if the Carlyle real estate funds or their affiliates collectively owned less than 10% of the outstanding common stock, then such funds would no longer be entitled to nominate any directors.

Upon completion of the offering, our Board of Directors will consist of seven directors. Our charter and bylaws provide that the number of directors constituting our Board of Directors may be increased or decreased by a majority vote of our Board of Directors, provided that the number of directors may not be decreased to fewer than the minimum number required under the MGCL.

### **Amendments of the Partnership Agreement**

Amendments to the partnership agreement may be proposed by us, as general partner, or by the limited partners owning at least 50% of the operating partnership units held by the limited partners.

Generally, the partnership agreement may not be amended, modified or terminated without the approval of both the general partner and limited partners holding a majority of all outstanding operating partnership units held by the limited partners (other than, in each case, operating partnership units owned directly or indirectly by us). As general partner, we have the power to unilaterally make certain amendments to the partnership agreement without obtaining the consent of the limited partners as may be required to:

add to our obligations as general partner or surrender any right or power granted to us as general partner or any of our affiliates for the benefit of the limited partners;

reflect the issuance of additional operating partnership units, transfer of any partnership interest or the admission, substitution, termination or withdrawal of limited partners in each case in accordance with the terms of the partnership agreement;

reflect a change of an inconsequential nature that does not adversely affect the limited partners in any material respect, or cure any ambiguity, correct or supplement any provisions of the partnership agreement not inconsistent with law or with other provisions of the partnership agreement, or make other changes concerning matters under the partnership agreement that will not otherwise be inconsistent with the partnership agreement or law;



set forth or amend the designations, rights, preferences, privileges and other terms and conditions of any new class of partnership interest permitted to be issued under the partnership agreement;

satisfy any requirements, conditions or guidelines of federal or state law;

reflect changes that are reasonably necessary for us, as general partner, to maintain our status as a REIT or to satisfy REIT requirements, reflect the transfer of all or any part of a partnership interest among the general partner and any entity disregarded as separate from the general partner for tax

## **Table of Contents**

purposes or to ensure that the operating partnership will not be classified as a publicly traded partnership for tax purposes;

modify the manner in which capital accounts are computed or net income or net loss are allocated; or

to reflect any other modification as is reasonably necessary for the business or operation of the operating partnership or the general partner, which does not violate the restrictions on the general partner.

Amendments that would, among other things, convert a limited partner's interest into a general partner's interest, modify the limited liability of a limited partner, adversely alter a partner's right to receive any distributions or allocations of profits or losses, adversely alter or modify the redemption rights, reduce any limited partner's right to indemnity, create any liability of a limited partner, amend the nominating rights of the Carlyle limited partners, amend these restrictions or admit any other person as a general partner other than in accordance with the successor provisions of the agreement or alter the protections of the limited partners in connection with termination transactions described below, which, in each case, must be approved by each limited partner that would be adversely affected by such amendment.

In addition, without the written consent of a majority of the operating partnership units held by limited partners (other than operating partnership units owned directly or indirectly by us), we, as general partner, may not do any of the following:

take any action in contravention of an express prohibition or limitation contained in the partnership agreement;

perform any act that would subject a limited partner to liability as a general partner in any jurisdiction or any liability not contemplated in the limited partnership agreement;

enter into any contract, mortgage loan or other agreement that prohibits or restricts, or has the effect of prohibiting or restricting, the ability of a limited partner to exercise its redemption/exchange rights explained below;

withdraw from the operating partnership or transfer any portion of our general partnership interest; or

be relieved of our obligations under the partnership agreement following any permitted transfer of our general partnership interest.

## **Distributions to Unitholders**

The partnership agreement provides that holders of operating partnership units are entitled to receive quarterly distributions of available cash on a pro rata basis in accordance with the number of operating partnership units held by each of them and by us (subject to the rights, preferences and privileges of the holders of any class of preferred partnership interests that may be authorized and issued after the offering).

## **Redemption/Exchange Rights**

Limited partners have the right, commencing on the first anniversary of the completion of this offering, to require our operating partnership to redeem part or all of their operating partnership units for cash based upon the fair market value of an equivalent number of shares of our company's common stock at the time of the redemption. Alternatively, we may elect to acquire those operating partnership units in exchange for shares of our company's common stock. Any such exchange will be on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends,

issuances of stock rights, specified extraordinary distributions and similar events. We presently anticipate that we will elect to issue shares of our company's common stock in exchange for operating partnership units in connection with each redemption request, rather than having our operating partnership redeem the operating partnership units for cash. With each redemption or exchange, we increase our company's percentage ownership interest in our operating partnership. Commencing on the first anniversary of the completion of this offering, limited partners who hold operating partnership units may exercise this redemption right from time to time, in whole or in part, except when, as a consequence of shares

## **Table of Contents**

of our common stock being issued, any person's actual or constructive stock ownership would exceed our company's ownership limits, or any other limit as provided in our charter or as otherwise determined by our Board of Directors as described under the section entitled "Description of Securities - Restrictions on Ownership and Transfer."

In addition, if the number of operating partnership units delivered by a limited partner for redemption, together with other shares of our common stock owned or attributed to that limited partner, exceeds 9.8% of our outstanding common stock (in value or number, whichever is more restrictive) and we are eligible to file a registration statement on Form S-3 under the Securities Act, then we may also elect to redeem the operating partnership units with the proceeds from a public offering or private placement of our common stock. In the event we elect this option, we may require the other limited partners to also elect whether or not to participate. Participating limited partners will receive on the redemption date the proceeds per share in the public offering (less any discount or commission), but will have a limited opportunity to withdraw their operating partnership units from the redemption immediately prior to the pricing of the public offering.

## **Issuance of Additional Securities**

As sole general partner, we have the ability to cause the operating partnership to issue additional operating partnership units representing general and limited partnership interests in one or more classes and series of any such class. These additional operating partnership units may include preferred limited partnership units. In addition, we may issue additional shares of our common stock or convertible securities, but only if we cause our operating partnership to issue to us partnership interests or rights, options, warrants or convertible or exchangeable securities of our operating partnership having designations, preferences and other rights, so that the economic interests of our operating partnership's interests issued are substantially similar to the economic interests of the securities that we have issued.

## **Capital Contributions**

The partnership agreement provides that we, as general partner, may determine that, subsequent to the completion of this offering, our operating partnership requires additional funds for the acquisition of additional properties or for other purposes. Under the partnership agreement, we are obligated to contribute the proceeds of any offering of our shares of stock as additional capital to our operating partnership.

The partnership agreement provides that we may make additional capital contributions, including properties, to our operating partnership in exchange for additional operating partnership units. If we contribute additional capital and receive additional partnership interests for the capital contribution, our percentage interests will be increased on a proportionate basis based on the amount of the additional capital contributions and the value of our operating partnership at the time of the contributions. Conversely, the percentage interests of the other limited partners will be decreased on a proportionate basis. In addition, if we contribute additional capital and receive additional partnership interests for the capital contribution, the capital accounts of the partners may be adjusted upward or downward to reflect any unrealized gain or loss attributable to the properties as if there were an actual sale of the properties at the fair market value thereof. No person has any preemptive, preferential or other similar right with respect to making additional capital contributions or loans to the operating partnership or the issuance or sale of any operating partnership units or other partnership interests.

Our operating partnership could issue preferred partnership interests in connection with acquisitions of property or otherwise. Any such preferred partnership interests would have priority over common partnership interests with respect to distributions from our operating partnership, including the partnership interests that our wholly owned subsidiaries own.

## **Tax Matters**

We are the tax matters partner of our operating partnership and, as such, we have authority to make tax elections under the Code on behalf of our operating partnership.

## **Table of Contents**

### **Allocations of Net Income and Net Losses to Partners**

The net income of our operating partnership will generally be allocated to us as general partner and the limited partners in accordance with our respective percentage interests in the operating partnership units issued by our operating partnership. Net loss will generally be allocated to us, as general partner, and the limited partners in accordance with our respective percentage interests in our operating partnership until the limited partner's capital is reduced to zero and any remaining net loss would be allocated to us. However, in some cases losses may be disproportionately allocated to partners who have guaranteed debt of our operating partnership. The allocations described above are subject to special allocations relating to depreciation deductions and to compliance with the provisions of Sections 704(b) and 704(c) of the Code and the associated Treasury Regulations. See **Federal Income Tax Considerations Tax Aspects of Our Operating Partnership, the Subsidiary Partnerships and the Limited Liability Companies.**

### **Operations**

The partnership agreement provides that we, as general partner, will determine in our discretion and distribute available cash on a quarterly basis, pro rata in accordance with the partners' percentage interests. Available cash is the operating partnership's cash available for distribution as determined by us. We intend to manage the operating partnership in a manner that will enable us to maintain our qualification as a REIT and to avoid any federal income tax liability.

The partnership agreement provides that our operating partnership will assume and pay when due, or reimburse us for payment of all costs and expenses relating to the operations of, or for the benefit of, our operating partnership.

### **Termination Transactions**

The partnership agreement provides that our company may not and the operating partnership shall not engage in any merger, consolidation or other combination with or into another person, sale of all or substantially all of its assets or any reclassification or any recapitalization or change in outstanding shares of our common stock or the operating partnership's partnership interests (a termination transaction), unless in connection with a termination transaction,

(i) we obtain the consent of the holders of at least a majority of our operating partnership units (including units held by us and the Carlyle real estate funds or their affiliates), or

(ii) any of:

(A) all limited partners will receive, or have the right to elect to receive, for each operating partnership unit an amount of cash, securities or other property equal to the product of:

the number of shares of our company's common stock into which each unit is then exchangeable, and

the greatest amount of cash, securities or other property paid to the holder of one share of our company's common stock in consideration of one share of our common stock in connection with the termination transaction,

provided that, if, in connection with a termination transaction, a purchase, tender or exchange offer is made to and accepted by the holders of more than 50% of the outstanding shares of our company's common stock, each holder of common units will receive, or will have the right to elect to receive, the greatest amount of cash, securities or other property which such holder would have received had it exercised its redemption right and received shares of our

common stock in exchange for its operating partnership units immediately prior to the expiration of such purchase, tender or exchange offer and accepted such purchase, tender or exchange offer; or

## **Table of Contents**

(B) the following conditions are met:

substantially all of the assets of the surviving entity are held directly or indirectly by our operating partnership or another limited partnership or limited liability company which is the surviving partnership of a merger, consolidation or combination of assets with our operating partnership;

the holders of common units own a percentage interest of the surviving partnership based on the relative fair market value of the net assets of our operating partnership and the other net assets of the surviving partnership immediately prior to the consummation of this transaction;

the rights, preferences and privileges of such unit holders in the surviving partnership are at least as favorable as those in effect immediately prior to the consummation of the transaction and as those applicable to any other limited partners or non-managing members of the surviving partnership; and

the limited partners may exchange their interests in the surviving partnership for either the consideration available to the limited partners pursuant to the first paragraph in this section, or the right to redeem their common units for cash on terms equivalent to those in effect with respect to their units immediately prior to the consummation of the transaction if the ultimate controlling person of the surviving partnership has publicly traded common equity securities, shares of those common equity securities, at an exchange ratio based on the relative fair market value of those securities and our common stock; or

(C) the terms are otherwise consented to by the limited partners holding a majority of the limited partnership units.

## **Dissolution**

Our operating partnership will dissolve, and its affairs will be wound up, upon the first to occur of any of the following:

an event of withdrawal, as defined in Delaware law, including, without limitation, by reason of our bankruptcy, as general partner, unless, within 90 days after the withdrawal, a majority of interest of the remaining partners agree in writing to continue the business of our operating partnership and to the appointment, effective as of the date of withdrawal, of a successor general partner;

an election to dissolve our operating partnership made by us as the general partner, with the consent of the limited partners; or

the entry of a decree of judicial dissolution of our operating partnership pursuant to the provisions of Delaware law.

Upon dissolution of our operating partnership, the general partner, or, in the event that there is no remaining general partner, a liquidator will proceed to liquidate the assets of our operating partnership and apply the proceeds from such liquidation in the order of priority set forth in the partnership agreement.

## **Indemnification and Limitation of Liability**

The partnership agreement indemnifies us, as general partner, our limited partners and our and their respective directors, officers, employees, agents and any other persons we may designate from and against any and all claims arising from operations of our operating partnership in which any indemnitee may be involved, or is threatened to be



involved, as a party or otherwise, to the fullest extent provided under Delaware law.

Similarly, we, as general partner of our operating partnership, and our officers, directors, agents or employees, are not liable or accountable to our operating partnership for losses sustained, liabilities incurred or benefits not derived as a result of errors in judgment or mistakes of fact or law or any act or omission so long as we acted in good faith.

**Table of Contents****PRINCIPAL STOCKHOLDERS**

The following table sets forth the beneficial ownership of shares of our common stock and shares of common stock into which operating partnership units are exchangeable (without giving effect to the 12 month restriction on exchange applicable to operating partnership units) immediately following the completion of this offering and the Restructuring Transactions by (1) each of our named executive officers, (2) each of our directors and director nominees, (3) all of our executive officers, directors and director nominees as a group and (4) each holder of five percent or more of our shares of common stock.

The SEC has defined beneficial ownership of a security to mean the possession, directly or indirectly, of voting power and/or investment power over such security. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares of common stock subject to options or other rights held by that person that are exercisable as of the closing of this offering or will become exercisable within 60 days thereafter, are deemed outstanding, while such shares are not deemed outstanding for purposes of computing percentage ownership of any other person. Each person named in the table has sole voting and investment power with respect to all of the shares of common stock shown as beneficially owned by such person, except as otherwise set forth in the notes to the table. Unless otherwise indicated, the address for each of our executive officers and directors is c/o CoreSite Realty Corporation, 1050 17th Street, Suite 800, Denver, CO 80265. The principal address and principal offices of each of DBD Investors V, L.L.C. and certain affiliates is c/o The Carlyle Group, 1001 Pennsylvania Avenue, NW, Suite 220 South, Washington, DC 20004.

<b>Name of Beneficial Owner</b>	<b>Number of Shares and Operating Partnership Units Beneficially Owned</b>	<b>Percentage of All Shares<sup>(1)</sup></b>	<b>Percentage of all Shares and Operating Partnership Units<sup>(2)</sup></b>
---------------------------------	--	---	---

***Beneficial holders of five percent or more our common stock***

DBD Investors V, L.L.C.<sup>(3)</sup>

***Named Executive Officers, Directors and Director Nominees***

Thomas M. Ray

Deedee M. Beckman

Robert K. Rockwood

David W. Dunn

Christopher M. Bair

Billie R. Haggard

Chuck D. Price

Dominic M. Tobin

Robert M. Sistek

James A. Attwood, Jr.

Michael Koehler  
Robert G. Stuckey  
Paul E. Szurek  
J. David Thompson  
David A. Wilson

***All named executive officers, directors and director nominees as a group (15 persons)***

\* Denotes less than 1% beneficial ownership.

- (1) Assumes \_\_\_\_\_ shares of our common stock are outstanding immediately following this offering. In addition, amounts for individuals assume that all operating partnership units held by the person are exchanged for shares of our common stock, and amounts for all executive officers, directors and director nominees as a group assume all operating partnership units held by them are exchanged for shares of our common stock. The total number of shares of common stock outstanding used in calculating this percentage assumes that none of the operating partnership units held by other persons are exchanged for shares of our common stock.

**Table of Contents**

- (2) Assumes a total of \_\_\_\_\_ shares of common stock and operating partnership units, which units may be exchanged for cash or shares of common stock as described in Description of the Partnership Agreement of CoreSite, L.P. are outstanding immediately following this offering.
- (3) Amounts shown reflect the number of units that, upon completion of this offering, will be beneficially owned by DBD Investors V, L.L.C. DBD Investors V, L.L.C. is managed by a three-person managing board and all board action relating to the voting or disposition of these units requires approval of a majority of the board. The members of the managing board are William E. Conway, Jr., Daniel A. D Aniello and David M. Rubenstein, each of whom may be deemed to share beneficial ownership of the units shown as beneficially owned by DBD Investors V, L.L.C. Such persons disclaim beneficial ownership of these units.

**Table of Contents**

**DESCRIPTION OF SECURITIES**

*The following summary of the terms of the stock of our company does not purport to be complete and is subject to and qualified in its entirety by reference to the MGCL, our charter and bylaws, copies of which are exhibits to the registration statement of which this prospectus is a part. See [Where You Can Find More Information](#).*

**General**

Our charter provides that we may issue up to      million shares of our common stock, \$0.01 par value per share, or common stock, and      million shares of preferred stock, \$0.01 par value per share, or preferred stock. Our charter authorizes a majority of our entire Board of Directors to amend our charter to increase or decrease the number of authorized shares without stockholder approval. Upon completion of this offering,      shares of our common stock and no shares of preferred stock will be issued and outstanding. Under Maryland law, stockholders generally are not liable for the corporation's debts or obligations.

**Common Stock**

Holders of our common stock are entitled to receive dividends when authorized by our Board of Directors and declared by us out of assets legally available for the payment of dividends. They are also entitled to share ratably in our assets legally available for distribution to our stockholders in the event of our liquidation, dissolution or winding up, after payment of or adequate provision for all of our known debts and liabilities. These rights are subject to the preferential rights of holders of any other class or series of our stock and to the provisions of our charter regarding restrictions on ownership and transfer of our stock.

Subject to the provisions of our charter regarding restrictions on ownership and transfer of our stock and the specific class voting rights, if any, of holders of any other class or series of our stock, each outstanding share of our common stock entitles the holder to one vote on all matters submitted to a vote of our stockholders, including the election of directors. Except as may be provided with respect to any other class or series of our stock, the holders of our common stock will possess the exclusive voting power. There is no cumulative voting in the election of directors. Directors will be elected by a plurality of the votes cast in the election of directors, which means that the holders of a majority of the outstanding shares of common stock can elect all of the directors then standing for election, and the holders of the remaining stock will not be able to elect any directors.

Holders of our common stock have no preference, conversion, exchange, sinking fund, appraisal or redemption rights and have no preemptive rights to subscribe for any of our securities. Subject to the provisions of our charter regarding restrictions on ownership and transfer of our stock, all holders of our common stock will have equal dividend, liquidation and other rights.

Under Maryland law, a Maryland corporation generally cannot dissolve, amend its charter, merge, consolidate, sell all or substantially all of its assets or engage in a statutory share exchange unless advised by its board of directors and approved by the affirmative vote of stockholders entitled to cast at least two-thirds of all of the votes entitled to be cast on the matter. A Maryland corporation may provide in its charter for approval of these matters by a lesser percentage, but not less than a majority of all of the votes entitled to be cast on the matter. As permitted by Maryland law, our charter provides that any action may be approved by the affirmative vote of stockholders entitled to cast a majority of all of the votes entitled to be cast on the matter. Maryland law also permits a Maryland corporation to transfer all or substantially all of its assets without the approval of its stockholders to an entity owned, directly or indirectly, by the corporation. Because our operating assets may be held by our wholly owned subsidiaries, under Maryland law, these

subsidiaries may be able to merge or transfer all or substantially all of their assets without the approval of our stockholders.

**Table of Contents**

**Power to Issue, Reclassify or Increase the Number of Authorized Shares of Our Stock**

Our Board of Directors may, without stockholder approval, classify any unissued shares of our preferred stock and reclassify any unissued shares of our common stock or previously-classified shares of our preferred stock into other classes or series of stock. Prior to the issuance of shares of each class or series other than common stock, our Board of Directors must set, subject to the provisions of our charter regarding restrictions on ownership and transfer of our stock, the preferences, conversion or other rights, voting powers, restrictions, limitations as to dividends or other distributions, qualifications or terms or conditions of redemption for each class or series. In addition, our charter authorizes our Board of Directors, with the approval of a majority of the entire Board of Directors and without stockholder approval, to amend our charter to increase or decrease the aggregate number of shares of stock, or the number of shares of any class or series of stock, that we are authorized to issue.

We believe that the power to amend our charter to increase the number of authorized shares, to issue additional shares of common stock or preferred stock and to classify or reclassify unissued shares of common or preferred stock and thereafter to issue the classified or reclassified shares provides us with increased flexibility in structuring possible future financings and acquisitions and in meeting other needs that might arise. These actions can be taken without stockholder approval, unless stockholder approval is required by applicable law, the terms of any other class or series of our stock or the rules of any stock exchange on which our securities may be listed or traded. Although we have no present intention of doing so, we could issue a class or series of stock that has priority over our common stock with respect to voting rights, dividends or upon liquidation or with rights that could delay, defer or prevent a transaction or a change in control of our company that might involve a premium price for holders of our common stock or that our common stockholders may otherwise believe is in their best interest.

**Restrictions on Ownership and Transfer**

In order to qualify as a REIT under the Code, our stock must be beneficially owned by 100 or more persons during at least 335 days of a taxable year of 12 months (other than the first year for which an election to be a REIT has been made) or during a proportionate part of a shorter taxable year. Also, not more than 50% in value of our shares of stock outstanding may be owned, directly or indirectly, by five or fewer individuals, as defined in the Code to include certain entities during the last half of a taxable year other than the first year for which an election to be treated as a REIT has been made.

In addition, if we, or one or more owners of 10% or more of our stock, actually or constructively owns 10% or more of a customer or a customer of any partnership in which we are a partner, the rent received by us either directly or through any such partnership from such customer generally will not be qualifying income for purposes of the REIT gross income tests of the Code.

The constructive ownership rules under the Code are complex and may cause capital stock owned actually or constructively by a group of related individuals and/or entities to be owned constructively by one individual or entity. As a result, the acquisition of less than 9.8% of the common stock or capital stock or the acquisition or ownership of an interest in an entity that owns, actually or constructively, common stock, by an individual or entity could nevertheless cause that individual or entity, or another individual or entity, to own constructively in excess of 9.8% of the outstanding common stock or capital stock and thus subject such common stock to the remedy provision under the ownership limits.

Our charter contains restrictions limiting the ownership and transfer of our stock that will become effective upon the completion of this offering. Subject to the exceptions described below, no person may own, directly or by virtue of the applicable beneficial or constructive ownership provisions of the Code, more than 9.8% in value or number of shares, whichever is more restrictive, of the outstanding shares of our common stock or more than 9.8% in value of the

outstanding shares of our capital stock. The value and number of the outstanding shares of common stock and the value of the outstanding shares of capital stock shall be determined by the Board of Directors in good faith, which shall be conclusive for all purposes. We refer to these restrictions as the ownership limits.



## **Table of Contents**

In addition, except as a person may be exempted by our Board of Directors, no person shall own capital stock either actually, beneficially or constructively to the extent that such ownership would cause us to actually, beneficially or constructively own 10% or more of the ownership of our tenant's real property. Our Board of Directors may, in its sole discretion, prospectively or retroactively, exempt a person from one or both of the ownership limits. However, our Board of Directors may not exempt any person whose ownership of our outstanding stock in excess of the ownership limits would result in us being "closely held" within the meaning of Section 856(h) of the Code (without regard to whether the interest is held during the last half of a taxable year) or otherwise would result in our failing to qualify as a REIT. Prior to granting an exemption our Board of Directors may require the person seeking an exemption to make certain representations and undertakings or to agree that any violation or attempted violation of these restrictions will result in the automatic transfer of the shares of stock causing the violation to the trust described below. Our Board of Directors may also require a ruling from the Internal Revenue Service or an opinion of counsel in order to determine or ensure our status as a REIT and may impose any conditions or restrictions on an exemption as it deems appropriate.

In addition to the ownership limits, our charter prohibits (a) any person from owning shares of our stock that would result in our being "closely held" under Section 856(h) of the Code (without regard to whether the interest is held during the last half of a taxable year) or otherwise cause us to fail to qualify as a REIT and (b) any transfer of our stock if the transfer would result in our stock being beneficially owned by fewer than 100 persons. Any person who acquires or attempts or intends to acquire beneficial or constructive ownership of shares of our stock that will or may violate any of these restrictions, or who is the intended transferee of shares of our stock that are transferred to the trust as described below, must give us contemporaneous written notice or, in the case of a proposed or attempted transaction, at least 15 days prior written notice, and provide us with such information as we may request in order to determine the effect of the transfer on our status as a REIT.

The restrictions on ownership and transfer of our stock described above will become effective upon the completion of this offering and will not apply if our Board of Directors determines that it is no longer in our best interests to attempt to, or continue to, qualify as a REIT or that compliance is no longer required in order for us to qualify as a REIT.

Any attempted transfer of our stock that, if effective, would result in our stock being owned by fewer than 100 persons will be null and void. Any attempted transfer of our stock which, if effective, would result in a violation of any of the ownership limits, our being "closely held" under Section 856(h) of the Code (without regard to whether the interest is held during the last half of a taxable year) or our otherwise failing to qualify as a REIT will cause the number of shares of stock causing the violation (rounded up to the nearest whole share) to be automatically transferred to a trustee of a trust for the exclusive benefit of one or more charitable beneficiaries, and the proposed transferee will not acquire any rights in the shares of stock. The automatic transfer will be effective as of the close of business on the business day prior to the date of the attempted transfer or other event that resulted in the transfer to the trust. If a transfer to the trust does not occur or is not automatically effective, for any reason, to prevent a violation of the applicable restrictions on ownership and transfer of our stock, then the attempted transfer that, if effective, would have resulted in a violation of the restrictions on ownership and transfer of our stock will be null and void.

Shares of our stock held in the trust will be issued and outstanding. The proposed transferee will not benefit economically from ownership of any shares of our stock held in the trust, and will have no rights to dividends and no rights to vote or other rights attributable to the shares of stock held in the trust. The trustee of the trust will have all voting rights and rights to dividends or other distributions with respect to shares of stock held in the trust. These rights will be exercised by the trustee of the trust for the exclusive benefit of the charitable beneficiary. Any dividend or other distribution paid prior to our discovery that shares of stock have been transferred to the trustee must be paid by the recipient to the trustee upon demand. Any dividend or other distribution authorized but unpaid will be paid when due to the trustee. Any dividend or other distribution paid to the trustee will be held in trust for the charitable beneficiary. Subject to Maryland law, the trustee may (i) rescind as void any vote cast by the proposed transferee prior to our discovery that the shares of our stock have been transferred to the trustee and (ii) recast the vote in accordance

with the desires of the trustee acting

**Table of Contents**

for the benefit of the charitable beneficiary. However, if we have already taken irreversible corporate action, then the trustee may not rescind or recast the vote.

Within 20 days of receiving notice from us that shares of stock have been transferred to the trust, the trustee must sell the shares of stock to a person designated by the trustee whose ownership of the stock will not violate the restrictions on ownership and transfer of our stock. Upon the sale, the interest of the charitable beneficiary in the stock sold will terminate and the trustee must distribute the net proceeds of the sale to the proposed transferee and to the charitable beneficiary as follows. The proposed transferee will receive the lesser of (i) the price paid by the proposed transferee for the shares of stock or, if the proposed transferee did not give value for the shares of stock in connection with the event causing the shares of stock to be held in the trust (*e.g.*, a gift, devise or other similar transaction), the market price of the shares of stock, which will generally be the last sale price of our stock reported on the NYSE, on the day of the event that resulted in the transfer of such stock to the trust and (ii) the price per share received by the trustee from the sale or other disposition of the stock. The trustee may reduce the amount payable to the proposed transferee by the amount of any dividends or other distributions that we paid to the proposed transferee before we discovered that the shares of stock had been transferred to the trust and that is owed by the proposed transferee to the trustee as described above. Any net sale proceeds in excess of the amount payable to the proposed transferee must be paid immediately to the charitable beneficiary. If, prior to our discovery that shares of stock have been transferred to the trust, the shares of stock are sold by the proposed transferee, then (i) the shares of stock will be deemed to have been sold on behalf of the trust and (ii) to the extent that the proposed transferee received an amount for the shares of our stock that exceeds the amount the proposed transferee was entitled to receive, the excess must be paid to the trustee upon demand.

In addition, shares of our stock held in the trust will be deemed to have been offered for sale to us, or our designee, at a price per share equal to the lesser of (i) the price per share in the transaction that resulted in the transfer to the trust (or, in the case of a devise or gift, the market price of the shares at the time of the devise or gift) and (ii) the price of our stock reported on the NYSE, on the date we, or our designee, accept the offer. We may reduce the amount payable to the proposed transferee by the amount of any dividends or other distributions that we paid to the proposed transferee and are owed by the proposed transferee to the trustee as described above, and we may pay such amount to the trustee for distribution to the charitable beneficiary. We may accept the offer until the trustee has sold the stock. Upon a sale to us, the interest of the charitable beneficiary in the stock sold will terminate and the trustee must distribute the net proceeds of the sale to the proposed transferee.

Any certificates representing shares of our stock, and any notices delivered in lieu of certificates with respect to the issuance or transfer of uncertificated shares of our stock, will bear a legend referring to the restrictions described above.

Every owner of 5% or more (or such lower percentage as required by the Code or the regulations promulgated thereunder) of our stock, within 30 days after the end of each taxable year, must give us written notice, stating the stockholder's name and address, the number of shares of each class and series of our stock beneficially owned and a description of the manner in which such shares are held. Each such owner must provide us with any additional information we may request in order to determine the effect, if any, of the stockholder's beneficial ownership on our status as a REIT and to ensure compliance with the ownership limits. In addition, each stockholder must, upon demand, provide us with such information as we may request in good faith in order to determine our status as a REIT and to comply with the requirements of any taxing authority or governmental authority or to determine such compliance.

The Board of Directors has determined that the restrictions on transferability and ownership of shares of stock are necessary and advisable for us to qualify as a REIT. The charter provides that the current restrictions may be modified by our Board of Directors, without a stockholder vote, provided that (a) the Board of Directors determines that such

modification is necessary or advisable to assist us in qualifying as a REIT as a result of a change in the provisions of the Code or any regulation thereunder, published ruling or interpretation of such provisions or regulations relating to requirements to qualify as a REIT; (b) upon such determination, the Board of Directors shall adopt a resolution setting forth such modification; and (c) we shall file a

## **Table of Contents**

certificate of notice with the State Department of Assessments and Taxation of Maryland that sets forth the modification.

These restrictions on ownership and transfer of our stock could delay, defer or prevent a transaction or a change in control that might involve a premium price for the common stock or that our common stockholders might otherwise believe is in their best interests.

## **Preferred Stock**

Following the completion of this offering, our charter will authorize our Board of Directors, without further vote or action by the stockholders, to issue up to \_\_\_\_\_ shares of preferred stock, par value \$0.01 per share, in one or more classes or series, and to fix or alter:

the number of shares constituting any class or series;

the designations, powers and preferences of each class or series;

the relative, participating, optional and other special rights of each class or series; and

any qualifications, limitations or restrictions on each class or series.

The authorized but unissued shares of common stock and preferred stock will be available for future issuance without stockholder approval, subject to any limitations imposed by our ownership limitations or by the listing standards of the NYSE. We may issue these additional shares of common stock or preferred stock for a variety of corporate finance transactions, acquisitions and employee benefit plans. The existence of authorized but unissued and unreserved common stock and preferred stock could make it more difficult or discourage an attempt to obtain control of us by means of a proxy contest, tender offer, merger or otherwise.

The above provisions are intended to promote continuity and stability in the composition of our Board of Directors and in the policies formulated by the Board of Directors, and to discourage certain types of transactions that may involve an actual or threatened change of control of our company. These provisions are expected to reduce our vulnerability to unsolicited acquisition attempts as well as discourage certain tactics that may be used in proxy fights. Such provisions, however, could discourage others from making tender offers for our stock and, as a consequence, may also inhibit fluctuations in the market price of our common stock that could result from actual or rumored takeover attempts. These provisions could also operate to prevent changes in our management.

## **Transfer Agent and Registrar**

The transfer agent and registrar for our common stock will be American Stock Transfer & Trust Company, LLC.

## **New York Stock Exchange Listing**

Our common stock has been authorized for listing on the NYSE upon completion of this offering under the trading symbol COR.

**Table of Contents**

**CERTAIN PROVISIONS OF MARYLAND LAW AND OF OUR CHARTER AND BYLAWS**

*The following summary of certain provisions of Maryland law and of our charter and bylaws does not purport to be complete and is subject to and qualified in its entirety by reference to Maryland law and our charter and bylaws, copies of which are exhibits to the registration statement of which this prospectus is a part. See [Where You Can Find More Information](#).*

**Board of Directors**

Our charter provides that the number of directors constituting our initial Board of Directors is seven, which number may be increased or decreased by a majority vote of our entire Board of Directors pursuant to our bylaws, provided the number of directors may not be decreased to fewer than the minimum number required under the MGCL. Under our partnership agreement, for so long as the Carlyle real estate funds and their affiliates collectively own 10% or more of the outstanding common stock (assuming all operating partnership units are exchanged for common stock), the Board of Directors may not increase or decrease the number of directors unless, in the case of an increase, the number of directors that the Carlyle real estate funds and their affiliates are entitled to nominate is also increased, provided that the number of Carlyle nominees shall not exceed one-third of the entire Board of Directors. Any and all vacancies on our Board of Directors may be filled by the affirmative vote of a majority of the remaining directors, except that a vacancy resulting from an increase in the size of the Board of Directors must be filled by a majority vote of the entire Board of Directors, and any individual elected to fill such vacancy will serve until the next annual meeting of stockholders and until a successor is duly elected and qualified.

Our Bylaws require that nominees for director, whether for election by the stockholders or by the Board of Directors, shall include such number of individuals as are entitled to be nominated pursuant to the partnership agreement. Each of our directors will be elected by our stockholders to serve for a one-year term and until his or her successor is duly elected and qualified. A plurality of all votes cast on the matter at a meeting of stockholders at which a quorum is present is sufficient to elect a director. The presence in person or by proxy of stockholders entitled to cast a majority of all the votes entitled to be cast at a meeting constitutes a quorum.

**Removal of Directors**

Our charter provides that, subject to the rights of our preferred stockholders to elect or remove one or more of our directors, a director may be removed with or without cause only by the affirmative vote of a majority of the votes entitled to be cast generally in the election of directors.

**Business Combinations**

Under Maryland law, business combinations between a Maryland corporation and an interested stockholder or an affiliate of an interested stockholder are prohibited for five years after the most recent date on which the interested stockholder becomes an interested stockholder. These business combinations include, among other things, a merger, consolidation, share exchange, or, in circumstances specified in the statute, an asset transfer or issuance or reclassification of equity securities.

An interested stockholder is defined as:

any person who beneficially owns ten percent or more of the voting power of the corporation's outstanding voting stock; or

an affiliate or associate of the corporation who, at any time within the two-year period prior to the date in question, was the beneficial owner of ten percent or more of the voting power of the then outstanding voting stock of the corporation.

A person is not an interested stockholder under the statute if the board of directors approved in advance the transaction by which he otherwise would have become an interested stockholder. However, in approving a

## **Table of Contents**

transaction, the board of directors may provide that its approval is subject to compliance, at or after the time of approval, with any terms and conditions determined by the board of directors.

After the five-year prohibition, any business combination between the Maryland corporation and an interested stockholder generally must be recommended by the board of directors of the corporation and approved by the affirmative vote of at least:

80% of the votes entitled to be cast by holders of outstanding shares of voting stock of the corporation; and

two-thirds of the votes entitled to be cast by holders of voting stock of the corporation other than shares held by the interested stockholder with whom or with whose affiliate the business combination is to be effected or held by an affiliate or associate of the interested stockholder.

These super-majority voting requirements do not apply if the corporation's common stockholders receive a minimum price, as defined under Maryland law, for their shares in the form of cash or other consideration in the same form as previously paid by the interested stockholder for its shares.

The statute permits various exemptions from its provisions, including business combinations that are exempted by the board of directors before the time that the interested stockholder becomes an interested stockholder. As permitted by statute, we have opted out of the business combination provisions of the MGCL by resolution of our Board of Directors. However, our Board of Directors may opt into these provisions if approved by our stockholders by the affirmative vote of a majority of votes cast and with the consent of the Carlyle real estate funds or their affiliates, provided that such consent of the Carlyle entities will not be required if at such time, they own less than 10% of our outstanding common stock (assuming all operating partnership units are exchanged for common stock).

If the foregoing resolution is rescinded, the business combination statute may discourage others from trying to acquire control of us and increase the difficulty of consummating an offer.

## **Control Share Acquisitions**

Maryland law provides that control shares of a Maryland corporation acquired in a control share acquisition have no voting rights except to the extent approved by at least two-thirds of the votes entitled to be cast by stockholders entitled to vote generally in the election of directors, but excluding the acquiring person, officers and employees who are directors of the corporation. Control shares are voting shares of stock that, if aggregated with all other shares of stock owned by the acquiring person or in respect of which the acquiring person is able to exercise or direct the exercise of voting power (except solely by virtue of a revocable proxy), would entitle the acquiring person to exercise voting power in electing directors within one of the following ranges of voting power:

one-tenth or more but less than one-third,

one-third or more but less than a majority, or

a majority or more of all voting power.

Control shares do not include shares that the acquiring person is then entitled to vote as a result of having previously obtained stockholder approval. A control share acquisition means the direct or indirect acquisition of issued and outstanding control shares, subject to certain exceptions.



A person who has made or proposes to make a control share acquisition may compel the board of directors of the corporation to call a special meeting of stockholders to be held within 50 days of demand to consider the voting rights of the holder of the shares acquired or proposed to be acquired. The right to compel the calling of a special meeting is subject to the satisfaction of certain conditions, including an undertaking to pay the expenses of the meeting. If no request for a meeting is made, the corporation may itself present the question at any stockholders meeting.

## **Table of Contents**

If voting rights are not approved at the meeting or if the acquiring person does not deliver an acquiring person statement as required by the statute, then the corporation may redeem for fair value any or all of the control shares, except those for which voting rights have previously been approved. The right of our company to redeem control shares is subject to certain conditions and limitations. Fair value is determined, without regard to the absence of voting rights for the control shares, as of the date of the last control share acquisition by the acquiring person or of any meeting of stockholders at which the voting rights of the holders of the shares are considered and not approved. If voting rights for the holder of the control shares are approved at a stockholders meeting and the acquiring person becomes entitled to vote a majority of the shares entitled to vote, all other stockholders may exercise appraisal rights. The fair value of the shares as determined for purposes of appraisal rights may not be less than the highest price per share paid by the acquiring person in the control share acquisition.

The control share acquisition statute does not apply (i) to shares acquired in a merger, consolidation or share exchange if the corporation is a party to the transaction, or (ii) to acquisitions approved or exempted by the charter or bylaws of the corporation.

Our bylaws contain a provision exempting from the control share acquisition statute any and all acquisitions by any person of shares of our stock. However, our Board of Directors may opt into these provisions if approved by our stockholders by the affirmative vote of a majority of votes cast and, as it would apply to the Carlyle real estate funds or their affiliates, with the Carlyle real estate funds or their affiliates' consent, provided that the consent of the Carlyle entities will not be required if at such time they own less than 10% of our outstanding common stock (assuming all operating partnership units are exchanged for common stock).

There can be no assurance that, subject to the approval of our stockholders, this provision will not be amended or eliminated at any time in the future by our Board of Directors.

## **Amendment to our Charter and Bylaws**

In general, our charter may be amended if an amendment is declared advisable by our Board of Directors and approved by the affirmative vote of stockholders entitled to cast a majority of the votes entitled to be cast on the matter. With certain exceptions, our Board of Directors has the exclusive power to adopt, alter or repeal any provision of our bylaws or to make new bylaws.

## **Dissolution of our Company**

The dissolution of our company must be approved by the affirmative vote of a majority of each of our entire Board of Directors and our stockholders entitled to cast a majority of all of the votes entitled to be cast on the matter.

## **Advance Notice of Director Nominations and New Business**

Our bylaws provide that nominations of individuals for election to our Board of Directors and proposals of other business to be considered at any annual meeting of our stockholders must be made (i) pursuant to our notice of the meeting, (ii) by or at the direction of our Board of Directors or (iii) by any stockholder who was a stockholder of record both at the time of notice required by our Bylaws and at the time of the meeting, is entitled to vote at the meeting in the election of the individuals so nominated or on such other proposed business and has complied with the advance notice requirements of, and provided the information and certifications required by, our bylaws.

Only the business specified in our notice of the meeting may be brought before a special meeting of our stockholders. Nominations of individuals for election as directors at a special meeting of stockholders must be made (i) by or at the direction of our Board of Directors or (ii) if the special meeting has been called in accordance with our bylaws for the

purpose of electing directors, by any stockholder who is a stockholder of record both at the time of notice required by our Bylaws and the time of the special meeting, is entitled to

## **Table of Contents**

vote at the meeting in the election of each individual so nominated and has complied with the advance notice requirements of, and provided the information and certifications required by, our bylaws.

### **Special Meetings of Stockholders**

Our Chairman, Chief Executive Officer, President, Board of Directors or any three members of the Board of Directors may call special meetings of our stockholders. A special meeting of our stockholders to act on any matter that may properly be considered at a meeting of our stockholders must also be called by our secretary upon the written request of the stockholders entitled to cast a majority of all the votes entitled to be cast on such matter at the meeting and containing the information and certifications required by our bylaws. Our secretary will inform the requesting stockholders of the reasonably estimated cost of preparing and mailing the notice of meeting (including our proxy materials), and the requesting stockholder must pay such estimated cost before our secretary is required to prepare and mail the notice of the special meeting.

### **Subtitle 8**

Subtitle 8 of Title 3 of the MGCL permits a Maryland corporation with a class of equity securities registered under the Exchange Act of 1934 and at least three independent directors to elect to be subject, by provision in its charter or bylaws or a resolution of its board of directors and notwithstanding any contrary provision in such charter or bylaws, to any or all of five provisions of the MGCL, which provide for:

a classified board;

a two-thirds vote requirement for removing a director;

a requirement that the number of directors be fixed only by vote of the directors;

a requirement that a vacancy on the board be filled only by the remaining directors and for the remainder of the full term of the class of directors in which the vacancy occurred; or

a majority vote requirement for the calling of a special meeting of stockholders.

Through provisions in our charter and bylaws unrelated to Subtitle 8, we already (1) vest in our Board of Directors the exclusive power, subject to the limitations described above, to fix the number of directors, by vote of a majority of the entire Board, and (2) require, unless called by our Chairman of our Board of Directors, our Chief Executive Officer, our President, our Board of Directors or any three members of our Board of Directors, the request of stockholders entitled to cast a majority of votes entitled to be cast on a matter at the meeting to call a special meeting to act on the matter. Our charter provides that vacancies on our Board of Directors may be filled only by the affirmative vote of a majority of the remaining directors then in office, and directors elected to fill a vacancy will serve for the full term of the directorship in which the vacancy occurred. We have not elected to create a classified board. In the future, our Board of Directors may elect, without stockholder approval, to create a classified board or elect to be subject to any of the other provisions of Subtitle 8. Notwithstanding the foregoing, for so long as the Carlyle real estate funds or their affiliates have the right to designate at least one member to the Board of Directors in accordance with the bylaws and partnership agreement, a resolution adopted by our Board of Directors prohibits us from electing to be subject to the provisions of Subtitle 8 relating to a (i) two-thirds vote requirement for the removing of a director, (ii) requirement that the number of directors be fixed only by a vote of the directors and (iii) requirement that a vacancy on the Board of Directors be filled only by the remaining directors and for the remainder of the full term of the class of directors in which the vacancy occurred.



**Table of Contents**

**SHARES ELIGIBLE FOR FUTURE SALE**

Upon the completion of this offering, we will have outstanding \_\_\_\_\_ shares of common stock, ( \_\_\_\_\_ shares of common stock assuming that the underwriters exercise their over-allotment option in full). In addition, shares of common stock are reserved for issuance upon the exchange of operating partnership units and shares of common stock are approved for issuance under our 2010 Plan. Of these shares, \_\_\_\_\_ shares of common stock sold in this offering ( \_\_\_\_\_ shares of common stock if the underwriters exercise their over-allotment option in full) will be freely transferable without restriction or further registration under the Securities Act by persons other than affiliates, as that term is defined in Rule 144 under the Securities Act. Generally, the balance of our outstanding common stock are restricted securities within the meaning of Rule 144 under the Securities Act, subject to the limitations and restrictions that are described below. Common stock purchased by our affiliates will be restricted securities under Rule 144. Restricted securities may be sold in the public market only if registered or if they qualify for an exemption from registration under Rules 144 or 701 promulgated under the Securities Act.

**Rule 144**

In general, under Rule 144 as currently in effect, beginning 90 days after the completion of this offering, a person (or persons whose common stock is required to be aggregated), who is an affiliate, and who has beneficially owned our common stock for at least six months is entitled to sell in any three-month period a number of shares that does not exceed the greater of:

1% of the number of shares then outstanding, which will equal approximately \_\_\_\_\_ shares immediately after completion of this offering; or

the average weekly trading volume in our shares on the NYSE during the four calendar weeks preceding the filing of a notice on Form 144 with respect to such a sale, subject to restrictions.

Sales by our affiliates under Rule 144 are also subject to manner of sale provisions and notice requirements and to the availability of current public information about us. An affiliate is a person that directly, or indirectly through one or more intermediaries, controls or is controlled by, or is under common control with an issuer.

Under Rule 144, a person (or persons whose shares are aggregated) who is not deemed to have been an affiliate of ours at any time during the 90 days preceding a sale, and who has beneficially owned the shares proposed to be sold for at least six months (including the holding period of any prior owner other than an affiliate), would be entitled to sell those shares without limitation subject only to availability of current, public information about our company, and after beneficially owning such shares for at least 12 months such person would be able to sell those shares without limitation regardless of the availability of public information about our company. To the extent that our affiliates sell their common stock, other than pursuant to Rule 144 or a registration statement, the purchaser's holding period for the purpose of affecting a sale under Rule 144 commences on the date of transfer from the affiliate.

**Rule 701**

In general, under Rule 701, any of our directors, officers, employees, consultants or advisors who purchased shares of stock from us in connection with a compensatory stock or option plan or other written agreement before the effective date of this offering, or who purchased shares of stock from us after that date upon the exercise of options granted before that date, are eligible to resell such shares of stock 90 days after the effective date of this offering in reliance upon Rule 144. If such person is not an affiliate, such sale may be made subject only to the manner of sale provisions

of Rule 144. If such a person is an affiliate, such sale may be made under Rule 144 without compliance with its six-month minimum holding period, but subject to the other Rule 144 restrictions described above.

## **Table of Contents**

### **Registration of Shares under Equity Compensation Plans**

We intend to adopt our 2010 equity incentive plan immediately prior to the completion of this offering. The plan will provide for the grant of incentive awards to our employees, directors and consultants of our company and our subsidiaries. We intend to reserve \_\_\_\_\_ shares of common stock for issuance under the plan.

We intend to file with the SEC a Registration Statement on Form S-8 covering the shares of common stock issuable under the incentive award plan. Shares of our common stock covered by this registration statement, including any shares of our common stock issuable upon the exercise of options or shares of restricted common stock, will be eligible for transfer or resale without restriction under the Securities Act unless held by affiliates.

### **Redemption Rights**

At any time after the first anniversary of this offering, the holders of operating partnership units may elect to redeem part or all of their units for cash based upon the fair market value of an equivalent number of shares of our company's common stock at the time of the redemption. Alternatively, at such time, we may elect to acquire those operating partnership units submitted for redemption in exchange for shares of our company's common stock on a one-for-one basis. If we elected to acquire all of the operating partnership units held by the Carlyle real estate funds or their affiliates in exchange for shares of our common stock, the Carlyle real estate funds or their affiliates would own an aggregate of \_\_\_\_\_% of the common stock ( \_\_\_\_\_% if the underwriters' over-allotment option were exercised in full).

### **Registration Rights Agreement**

In connection with the completion of this offering, we will grant those persons who will receive operating partnership units in the Restructuring Transactions certain registration rights with respect any shares of our common stock that may be acquired by them in connection with the exchange of units tendered for redemption. An aggregate of \_\_\_\_\_ million shares of our common stock issuable upon exchange of units issued in the Restructuring Transactions are subject to a registration rights agreement. Beginning as early as 12 months following completion of this offering, the holders of such units will be entitled to require us to seek to register all such shares of common stock underlying the units for public sale, subject to certain exceptions, limitations and conditions precedent. We will bear expenses incident to our registration requirements under the registration rights agreement, except that such expenses shall not include any underwriting fees, discounts or commissions, brokerage or sales commissions, out-of-pocket expenses of the persons exercising the redemption rights or transfer taxes, if any, relating to the sale of such shares.

### **Lock-Up Agreements**

Under the partnership agreement of our operating partnership, prior to the first anniversary of the closing of this offering, holders of operating partnership units will not be able to tender their units for redemption and, therefore, we will not be required to purchase the operating partnership units for cash or, at our option, exchange our common stock for operating partnership units. We, our operating partnership and our officers and directors have agreed that for a period of 180 days from the date of this prospectus, and the Carlyle real estate funds or their affiliates that are contributing properties to our operating partnership have agreed for a period of 365 days from the date of this prospectus, that we and they will not, without the prior written consent of the representatives of the underwriters, sell, transfer, dispose of, or enter into any transaction that is designed to transfer the economic ownership of, any shares of our common stock, operating partnership units or any other securities that are convertible into or exchangeable for our common stock. In addition, if (i) during the last 17 days of the 180- or 365-day restricted period, as applicable, we issue an earnings release or material news or a material event relating to our company occurs, or (ii) prior to the expiration of the applicable restricted period, we announce that we will release earnings results during the 16-day period beginning on the last day of the applicable restricted period, the restrictions described above shall continue to



apply until the expiration of the 18-day period beginning on the issuance of the earnings release or the

**Table of Contents**

occurrence of the material news or material event. The representatives of the underwriters may, in their sole discretion, release any of the securities subject to these lock-up agreements at any time without notice. In addition, these lock-up agreements are subject to a number of exceptions, which in the case of our company include:

grants of shares of our common stock, operating partnership units, stock options or other equity awards pursuant to the terms of our 2010 Equity Incentive Plan as such plan is in effect on the date of this prospectus, and issuances of our common stock pursuant to the exercise, conversion or exchange of such stock options or other equity awards; and

issuances of shares of our common stock, operating partnership units or other securities in consideration of purchase price in connection with acquisitions of real property or entities that own real property, provided that the aggregate amount of shares of our common stock issued for all such acquisitions on a fully diluted basis does not exceed 5% of the actual number of shares of common stock outstanding at the completion of this initial public offering on a fully diluted basis.

In the case of our officers and directors and the Carlyle real estate funds or their affiliates, the exceptions to their respective lock-up agreements include:

(i) transfers as a bona fide gift, or by will or intestate succession, provided that the donee agrees in writing to be bound by the terms of the respective lock-up agreement;

(ii) transfers to any trust for the benefit of such stockholder or an immediate family member or charity, provided that such transfer does not involve a disposition for value and the trustee of the trust agrees in writing to be bound by the terms of the respective lock-up agreement;

(iii) transactions relating to shares of our common stock acquired in open market transactions after the date of this prospectus; and

(iv) in the case of the Carlyle real estate funds or their affiliates only, (a) the transfers to their respective affiliates or related entities provided that such transfer does not involve a disposition for value and the transferee agrees in writing to be bound by the terms of the lock-up agreement and (b) the pledge or granting of a security interest to a lender or collateral agent as collateral or security for a bona fide loan or other extension of credit, and the subsequent transfer of such securities to such lender or collateral agent or other person in connection with the exercise of remedies under such loan or extension of credit, provided that such lender or collateral agent agrees in writing to be bound by the terms of the lock-up agreement;

provided that (other than with respect to clause (iv)(b) above), in each case, such transfer, sale or distribution does not require a filing under the Securities Exchange Act of 1934, as amended (other than a Form 5, when required).

**Table of Contents**

**FEDERAL INCOME TAX CONSIDERATIONS**

The following is a general summary of material U.S. federal income tax considerations regarding our company and this offering of our common stock. This summary is for general information only and is not tax advice. The information in this summary is based on current law, including:

the Code;

current, temporary and proposed Treasury Regulations promulgated under the Code;

the legislative history of the Code;

current administrative interpretations and practices of the IRS; and

court decisions;

in each case, as of the date of this prospectus. In addition, the administrative interpretations and practices of the IRS include its practices and policies as expressed in private letter rulings that are not binding on the IRS except with respect to the particular taxpayers who requested and received those rulings. Future legislation, Treasury Regulations, administrative interpretations and practices and/or court decisions may adversely affect the tax considerations described in this prospectus. Any such change could apply retroactively to transactions preceding the date of the change. Although we have requested a private letter ruling from the IRS on certain matters, we have not requested and do not intend to request a ruling from the IRS that we qualify as a REIT, and the statements in this prospectus are not binding on the IRS or any court. Thus, we can provide no assurance that the tax considerations contained in this summary will not be challenged by the IRS or will be sustained by a court if challenged by the IRS. This summary does not discuss any state, local or foreign tax consequences associated with the acquisition, ownership, sale or other disposition of our common stock or our election to be taxed as a REIT.

This summary also assumes that we and our subsidiaries and affiliated entities will operate in accordance with our applicable organizational documents or partnership agreements. This discussion is for your general information only and is not tax advice. It does not purport to address all aspects of federal income taxation that may be relevant to you in light of your particular investment circumstances.

You are urged to consult your tax advisors regarding the consequences to you of:

the acquisition, ownership, and sale or other disposition of our common stock, including the federal, state, local, foreign, and other tax consequences;

our election to be taxed as a REIT for U.S. federal income tax purposes; and

potential changes in applicable tax laws.

**Taxation of Our Company**

**General.** We intend to elect to be taxed as a REIT under Sections 856 through 860 of the Code, commencing with our short taxable year ending December 31, 2010. We believe that we are organized and will operate in a manner that will allow us to qualify for taxation as a REIT under the Code commencing with our taxable year ending December 31,

2010, and we intend to continue to be organized and operate in this manner. However, qualification and taxation as a REIT depend upon our ability to meet the various qualification tests imposed under the Code, including through actual annual operating results, asset diversification, distribution levels and diversity of stock ownership. Accordingly, no assurance can be given that we will be organized or able to operate in a manner so as to qualify or remain qualified as a REIT. See Failure to Qualify. We have received a private letter ruling from the IRS substantially to the effect that our buildings (including the structural components) will be treated as real property for purposes of the gross income tests and the asset tests and that certain services that we will provide directly to our customers will not cause any amounts received from our customers to fail to be treated as qualifying rents from real property for purposes of the gross income tests. We have not received, and do not expect to seek, a private letter ruling from the IRS on any other issue.

**Table of Contents**

The sections of the Code and the corresponding Treasury Regulations that relate to the qualification and operation as a REIT are highly technical and complex. The following sets forth the material aspects of the sections of the Code that govern the U.S. federal income tax treatment of a REIT and its stockholders. This summary is qualified in its entirety by the applicable Code provisions, relevant rules and regulations promulgated under the Code, and administrative and judicial interpretations of the Code and these rules and regulations.

Latham & Watkins LLP has acted as our tax counsel in connection with this offering of our common stock. Latham & Watkins LLP has rendered to us an opinion to the effect that, commencing with our short taxable year ending December 31, 2010, our proposed method of operation will enable us to meet the requirements for qualification and taxation as a REIT under the Code. It must be emphasized that this opinion was based on various assumptions and representations as to factual matters, including representations made by us in a factual certificate provided by one of our officers. In addition, this opinion was based upon our factual representations set forth in this prospectus and on our ability to rely on the private letter ruling issued to us by the IRS. Moreover, our qualification and taxation as a REIT depend upon our ability to meet the various qualification tests imposed under the Code discussed below, including through annual operating results, asset diversification and diversity of stock ownership, the results of which have not been reviewed by Latham & Watkins LLP. Accordingly, no assurance can be given that our actual results of operation for any particular taxable year will satisfy those requirements. Further, the anticipated income tax treatment described in this prospectus may be changed, perhaps retroactively, by legislative, administrative or judicial action at any time. Latham & Watkins LLP has no obligation to update its opinion subsequent to its date. You should be aware that an opinion of counsel is not binding on the IRS, and we cannot assure you that the IRS will not challenge the conclusions set forth in such opinions.

If we qualify for taxation as a REIT, we generally will not be required to pay federal corporate income taxes on our net income that is currently distributed to our stockholders. This treatment substantially eliminates the double taxation that generally results from investment in a C corporation. A C corporation is a corporation that generally is required to pay tax at the corporate level. Double taxation generally means taxation that occurs once at the corporate level when income is earned and once again at the stockholder level when the income is distributed. We will, however, be required to pay U.S. federal income tax as follows:

First, we will be required to pay tax at regular corporate rates on any undistributed REIT taxable income, including undistributed net capital gains.

Second, we may be required to pay the alternative minimum tax on our items of tax preference under some circumstances.

Third, if we have (1) net income from the sale or other disposition of foreclosure property which is held primarily for sale to customers in the ordinary course of business or (2) other nonqualifying income from foreclosure property, we will be required to pay tax at the highest corporate rate on this income. Foreclosure property generally is defined as property we acquired through foreclosure or after a default on a loan secured by the property or a lease of the property.

Fourth, we will be required to pay a 100% tax on any net income from prohibited transactions. Prohibited transactions are, in general, sales or other taxable dispositions of property, other than foreclosure property, held primarily for sale to customers in the ordinary course of business. We intend to conduct our operations so that no asset owned by us or any of our pass-through subsidiaries will be treated as inventory or property held for sale to customers, and that a sale or other disposition of any such asset will not be made in our ordinary course of our business. Whether property is held primarily for sale to customers in the ordinary course of a trade or business depends, however, on the particular facts and circumstances. We cannot assure you that any property in which we hold a direct or indirect interest will not be treated as inventory or property held for sale to

customers, or that we will comply with certain safe-harbor provisions of the Code that would prevent such treatment.

Fifth, if we fail to satisfy the 75% or 95% gross income test, as described below, but have otherwise maintained our qualification as a REIT because certain other requirements are met, we will be required

**Table of Contents**

to a pay a tax equal to (1) the greater of (A) the amount by which 75% of our gross income exceeds the amount qualifying under the 75% gross income test, and (B) the amount by which 95% of our gross income exceeds the amount qualifying under the 95% gross income test, multiplied by (2) a fraction intended to reflect our profitability.

Sixth, we will be required to pay a 4% excise tax to the extent we fail to distribute during each calendar year at least the sum of (1) 85% of our REIT ordinary income for the year, (2) 95% of our REIT capital gain net income for the year, and (3) any undistributed taxable income from prior periods.

Seventh, if we acquire any asset from a corporation which is or has been a C corporation in a transaction in which the basis of the asset in our hands is determined by reference to the basis of the asset in the hands of the C corporation, and we subsequently recognize gain on the disposition of the asset during the ten-year period beginning on the date on which we acquired the asset, then we will be required to pay tax at the highest regular corporate tax rate on this gain to the extent of the excess of (1) the fair market value of the asset over (2) our adjusted basis in the asset, in each case determined as of the date on which we acquired the asset. The results described in this paragraph with respect to the recognition of gain assume that the C corporation will refrain from making an election to receive different treatment under existing Treasury Regulations on its tax return for the year in which we acquire an asset from the C corporation.

Eighth, we will be required to pay a 100% tax on any redetermined rents, redetermined deductions or excess interest. In general, redetermined rents are rents from real property that are overstated as a result of services furnished to any of our customers by a taxable REIT subsidiary of ours. See Penalty Tax. Redetermined deductions and excess interest generally represent amounts that are deducted by a taxable REIT subsidiary of ours for amounts paid to us that are in excess of the amounts that would have been deducted based on arm's length negotiations.

Ninth, if we fail to satisfy any of the REIT asset tests (other than a de minimis failure of the 5% or 10% asset test), as described below, due to reasonable cause and not willful neglect, and we nonetheless maintain our REIT qualification because of specified cure provisions, we will be required to pay a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the nonqualifying asset that caused us to fail such test.

Tenth, if we fail to satisfy any provision of the Code that would result in our failure to qualify as a REIT (other than a violation of the REIT gross income tests or certain violations of the asset tests described below) and the violation is due to reasonable cause and not willful neglect, we may retain our REIT qualification but will be required to pay a penalty of \$50,000 for each such failure.

Eleventh, we may be required to pay monetary penalties to the IRS in certain circumstances, including if we fail to meet recordkeeping requirements intended to monitor our compliance with rules relating to the composition of a REIT's stockholders.

Twelfth, the earnings of any TRS or other taxable corporations that we own will be subject to federal corporate income tax.

In addition, we and our subsidiaries may be subject to a variety of taxes, including payroll taxes and state, local, and foreign income, property, and other taxes on their assets and operations. We could also be subject to tax in situations and on transactions not presently contemplated.

***Requirements for Qualification as a Real Estate Investment Trust.*** The Code defines a REIT as a corporation, trust or association:

- (1) that is managed by one or more trustees or directors;
- (2) that issues transferable shares or transferable certificates to evidence its beneficial ownership;
- (3) that would be taxable as a domestic corporation, but for Sections 856 through 860 of the Code;



**Table of Contents**

- (4) that is not a financial institution or an insurance company within the meaning of certain provisions of the Code;
- (5) that is beneficially owned by 100 or more persons;
- (6) not more than 50% in value of the outstanding stock of which is owned, actually or constructively, by five or fewer individuals (as defined in the Code to include certain entities) during the last half of each taxable year; and
- (7) that meets other tests, described below, regarding the nature of its income and assets and the amount of its distributions.

The Code provides that conditions (1) to (4), inclusive, must be met during the entire taxable year and that condition (5) must be met during at least 335 days of a taxable year of 12 months, or during a proportionate part of a taxable year of less than 12 months. Conditions (5) and (6) do not apply until after the first taxable year for which an election is made to be taxed as a REIT. For purposes of condition (6), pension funds and other specified tax-exempt entities generally are treated as individuals, except that a look-through exception applies with respect to pension funds.

We believe that we will be organized, will operate and will issue sufficient shares of our common stock with sufficient diversity of ownership pursuant to this offering of our common stock to allow us to satisfy conditions (1) through (7) inclusive. In addition, our charter provides for restrictions regarding ownership and transfer of our shares which are intended to assist us in continuing to satisfy the share ownership requirements described in (5) and (6) above. These stock ownership and transfer restrictions are described in Description of Securities Restrictions on Ownership and Transfer. These restrictions, however, may not ensure that we will, in all cases, be able to satisfy the stock ownership requirements described in (5) and (6) above. To monitor compliance with the stock ownership requirements, we are generally required to maintain records regarding the actual ownership of our stock. To do so, we must demand written statements each year from the record holders of significant percentages of our stock in which the record holders are to disclose the actual owners of the shares, *i.e.*, the persons required to include in gross income the dividends paid by us. A list of those persons failing or refusing to comply with this demand must be maintained as part of our records. Failure to comply with these record keeping requirements could subject us to monetary penalties. A stockholder that fails or refuses to comply with the demand is required by Treasury Regulations to submit a statement with its tax return disclosing the actual ownership of the shares and other information.

If we fail to satisfy these share ownership requirements, except as provided in the next sentence, our status as a REIT will terminate. If, however, we comply with the rules contained in applicable Treasury Regulations that require us to ascertain the actual ownership of our shares and we do not know, or would not have known through the exercise of reasonable diligence, that we failed to meet the requirement described in condition (6) above, we will be treated as having met this requirement. See the section below entitled Failure to Qualify.

In addition, we may not maintain our status as a REIT unless our taxable year is the calendar year. We have and will continue to have a calendar taxable year.

***Ownership of Interests in Partnerships, Limited Liability Companies and Qualified REIT Subsidiaries.*** In the case of a REIT which is a partner in a partnership or a member in a limited liability company treated as a partnership for U.S. federal income tax purposes, Treasury Regulations provide that the REIT will be deemed to own its pro rata share of the assets of the partnership or limited liability company, as the case may be, based on its interest in partnership capital, subject to special rules relating to the 10% asset test described below. Also, the REIT will be deemed to be entitled to its proportionate share of the income of the partnership or limited liability company. The character of the assets and gross income of the partnership or limited liability company retains the same character in the hands of the REIT for purposes of Section 856 of the Code, including satisfying the gross income tests and the asset tests. Thus, our pro rata share of the assets and items of income of our operating partnership, including our

operating partnership's share of these items of any partnership or limited liability company treated as a partnership or disregarded entity in which it owns an interest, are treated as our assets and items of income for purposes of applying the requirements described in

**Table of Contents**

this discussion, including the income and asset tests described below. We have included a brief summary of the rules governing the U.S. federal income taxation of partnerships and limited liability companies treated as partnerships for U.S. federal income tax purposes and their partners or members below in Tax Aspects of Our Operating Partnership, the Subsidiary Partnerships and the Limited Liability Companies.

We generally have control of our operating partnership and the subsidiary partnerships and limited liability companies and intend to operate them in a manner consistent with the requirements for our qualification as a REIT. In the future, we may be a limited partner or non-managing member in some of our partnerships and limited liability companies treated as partnerships for U.S. federal income tax purposes. If such a partnership or limited liability company were to take actions which could jeopardize our status as a REIT or require us to pay tax, we may be forced to dispose of our interest in such entity. In addition, it is possible that a partnership or limited liability company could take an action which could cause us to fail a REIT income or asset test, and that we would not become aware of such action in a time frame which would allow us to dispose of our interest in the partnership or limited liability company or take other corrective action on a timely basis. In that case, we could fail to qualify as a REIT unless entitled to relief, as described below.

We may from time to time own and operate certain properties through wholly owned subsidiaries that we intend to be treated as qualified REIT subsidiaries under the Code. A corporation will qualify as our qualified REIT subsidiary if we own 100% of its outstanding stock and if we do not elect with the subsidiary to treat it as a taxable REIT subsidiary, as described below. A corporation that is a qualified REIT subsidiary is not treated as a separate corporation, and all assets, liabilities and items of income, deduction and credit of a qualified REIT subsidiary are treated as assets, liabilities and items of income, deduction and credit (as the case may be) of the parent REIT for all purposes under the Code (including all REIT qualification tests). Thus, in applying the requirements described in this discussion, any qualified REIT subsidiaries we own are ignored, and all assets, liabilities and items of income, deduction and credit of such subsidiaries are treated as our assets, liabilities and items of income, deduction and credit. A qualified REIT subsidiary is not required to pay U.S. federal income tax, and our ownership of the stock of a qualified REIT subsidiary will not violate the restrictions on ownership of securities, as described below under Taxation of Our Company Asset Tests.

***Ownership of Interests in Taxable REIT Subsidiaries.*** A taxable REIT subsidiary is a corporation other than a REIT in which a REIT directly or indirectly holds stock, and that has made a joint election with such REIT to be treated as a taxable REIT subsidiary. A taxable REIT subsidiary also includes any corporation other than a REIT with respect to which a taxable REIT subsidiary owns securities possessing more than 35% of the total voting power or value of the outstanding securities of such corporation. Other than some activities relating to lodging and health care facilities, a taxable REIT subsidiary may generally engage in any business, including the provision of customary or non-customary services to customers of its parent REIT. A taxable REIT subsidiary is subject to regular U.S. federal income tax, and state and local income tax where applicable, as a regular C corporation. In addition, a taxable REIT subsidiary may be prevented from deducting interest on debt funded directly or indirectly by its parent REIT if certain tests regarding the taxable REIT subsidiary's debt to equity ratio and interest expense are not satisfied. A REIT's ownership of securities of taxable REIT subsidiaries will not be subject to the 10% or 5% asset test described below. See Taxation of Our Company Asset Tests. We currently hold an interest in a taxable REIT subsidiary and may acquire securities in additional taxable REIT subsidiaries in the future. From time to time we may own properties through taxable REIT subsidiaries, although we have no present plan or intention to do so.

***Income Tests.*** We must satisfy two gross income requirements annually to maintain our qualification as a REIT. First, in each taxable year we must derive directly or indirectly at least 75% of our gross income, excluding gross income from prohibited transactions and certain hedging transactions, from investments relating to real property or mortgages on real property, including rents from real property and, in certain circumstances, interest, or from certain types of temporary investments. Second, in each taxable year we must derive at least 95% of our gross income,

excluding gross income from prohibited transactions and certain hedging transactions, from the real property investments described above, dividends, interest and gain from the sale or disposition of stock or securities, or from any combination of the foregoing. For these purposes, the

## Table of Contents

term interest generally does not include any amount received or accrued, directly or indirectly, if the determination of the amount depends in whole or in part on the income or profits of any person. However, an amount received or accrued generally will not be excluded from the term interest solely by reason of being based on a fixed percentage or percentages of receipts or sales.

A significant portion of the value of our properties is attributable to structural components related to the provision of electricity, heating ventilation and air conditioning, humidification regulation, security and fire protection, and telecommunication infrastructure. We have received a private letter ruling from the IRS holding, among other things, that our buildings, including the structural components, constitute real property for purposes of the gross income tests and asset tests. We are entitled to rely upon that private letter ruling only to the extent that we did not misstate or omit a material fact in the ruling request we submitted to the IRS and that we operate in the future in accordance with the facts described in that request. Moreover, the IRS, in its sole discretion, may decide to revoke the private letter ruling. If, despite the private letter ruling, the IRS were to determine that structural components at our properties constituted personal property rather than real property, a significant portion of our rent would not constitute rents from real property and we would fail to satisfy the 75% and 95% gross income tests.

Rents we receive from a customer will qualify as rents from real property for the purpose of satisfying the gross income requirements for a REIT described above only if the following conditions are met:

The amount of rent must not be based in whole or in part on the income or profits of any person. However, an amount we receive or accrue generally will not be excluded from the term rents from real property solely by reason of being based on a fixed percentage or percentages of receipts or sales;

We, or an actual or constructive owner of 10% or more of our capital stock, must not actually or constructively own 10% or more of the interests in the customer, or, if the customer is a corporation, 10% or more of the voting power or value of all classes of stock of the customer. Rents received from such customer that is a taxable REIT subsidiary, however, will not be excluded from the definition of rents from real property as a result of this condition if either at least 90% of the space at the property to which the rents relate is leased to third parties, and the rents paid by the taxable REIT subsidiary are substantially comparable to rents paid by our other customers for comparable space;

Rent attributable to personal property, leased in connection with a lease of real property, is not greater than 15% of the total rent received under the lease. If this requirement is not met, then the portion of rent attributable to personal property will not qualify as rents from real property ; and

We generally must not operate or manage the property or furnish or render services to the customers of the property, subject to a 1% de minimis exception, and except as provided below. We may, however, directly perform certain services that are usually or customarily rendered in connection with the rental of space for occupancy only and are not otherwise considered rendered to the occupant of the property. Examples of such services include the provision of light, heat, or other utilities, trash removal and general maintenance of common areas. In addition, we may employ an independent contractor from whom we derive no revenue to provide customary services, or a taxable REIT subsidiary, which may be wholly or partially owned by us, to provide both customary and non-customary services to our customers without causing the rent we receive from those customers to fail to qualify as rents from real property. Any amounts we receive from a taxable REIT subsidiary with respect to the taxable REIT subsidiary's provision of noncustomary services will, however, be nonqualifying income under the 75% gross income test and, except to the extent received through the payment of dividends, the 95% REIT gross income test.

We generally do not intend, and as a general partner of our operating partnership, do not intend to permit our operating partnership, to take actions we believe will cause us to fail to satisfy the rental conditions described above. However, we may intentionally fail to satisfy some of these conditions to the extent the failure will not, based on the advice of our tax counsel, jeopardize our tax status as a REIT. In addition, with respect to the limitation on the rental of personal property, we have not obtained appraisals of the real

**Table of Contents**

property and personal property leased to customers. Accordingly, there can be no assurance that the IRS will not disagree with our determinations of value.

The private letter ruling we received from the IRS held that certain services that we will provide to our customers directly would not prevent the rent received from those properties as constituting rents from real property. The private letter ruling specifically addressed services related to utilities; controlled humidity; security; fire protection; common area maintenance; management, operation and maintenance, and repair of the major building systems and components of the data system buildings (including structural components); acceptance of customer deliveries; parking for customers and their visitors; and telecommunication infrastructure to allow customers to connect to third-party telecommunication providers. The private letter ruling was based, in part, on our representation that those services are customarily rendered in connection with the rental of comparable buildings in the geographic market in which our buildings are located. Our ability to rely upon the private letter ruling is dependent on the accuracy of that representation and on our not misstating or omitting another material fact in the ruling request we submitted to the IRS. Moreover, the IRS, in its sole discretion, may decide to revoke the private letter ruling. If, despite the private letter ruling, the IRS were to determine that services we directly provide at our properties were not usually and customarily rendered in connection with the rental of real property, the rent from our property would not constitute rents from real property and we would likely fail to satisfy the 95% and 75% gross income tests. We intend to provide any services that are not usually and customarily rendered or that are for the benefit of a particular customer in connection with the rental of real property through our TRS or through an independent contractor.

Income we receive that is attributable to the rental of parking spaces at the properties will constitute rents from real property for purposes of the REIT gross income tests if certain services provided with respect to the parking facilities are performed by independent contractors from whom we derive no revenue, either directly or indirectly, or by a taxable REIT subsidiary and certain other conditions are met. We believe that the income we receive that is attributable to parking facilities will meet these tests and, accordingly, will constitute rents from real property for purposes of the REIT gross income tests.

From time to time, we enter into hedging transactions with respect to one or more of our assets or liabilities. Our hedging activities may include entering into interest rate swaps, caps, and floors, options to purchase these items, and futures and forward contracts. Income from a hedging transaction entered into after the date hereof and that is clearly identified as a hedging transaction as specified in the Code will not constitute gross income and thus will be exempt from the 95% gross income test and the 75% gross income test. The term hedging transaction generally means any transaction we enter into in the normal course of our business primarily to manage risk of: interest rate changes or fluctuations with regard to borrowings made or to be made by us or to acquire or carry real estate assets or for hedging transactions entered into after July 30, 2008, currency fluctuations with respect to an item of qualifying income under the 75% or 95% gross income test. In general, for a hedging transaction to be clearly identified, (a) it must be identified as a hedging transaction before the end of the day on which it is acquired or entered into, and (b) the items or risks being hedged must be identified substantially contemporaneously with entering into the hedging transaction (generally, not more than 35 days after entering into the hedging transaction). To the extent that we do not properly identify such transactions as hedges or we hedge with other types of financial instruments, the income from those transactions is not likely to be treated as qualifying income for purposes of the gross income tests. We intend to structure any hedging transactions in a manner that does not jeopardize our status as a REIT.

To the extent our taxable REIT subsidiaries pay dividends, we generally will derive our allocable share of such dividend income through our interest in our operating partnership. Such dividend income will qualify under the 95%, but not the 75%, REIT gross income test. We will monitor the amount of the dividend and other income from our taxable REIT subsidiaries and will take actions intended to keep this income, and any other non-qualifying income, within the limitations of the REIT income tests. While we expect these actions would prevent a violation of the REIT income tests, we cannot guarantee that such actions will in all cases prevent such a violation.





**Table of Contents**

If we fail to satisfy one or both of the 75% or 95% gross income tests for any taxable year, we may nevertheless qualify as a REIT for the year if we are entitled to relief under certain provisions of the Code. Generally, we may avail ourselves of the relief provisions if:

our failure to meet these tests was due to reasonable cause and not due to willful neglect; and

following our identification of the failure to meet the 75% or 95% gross income tests for any taxable year, we file a schedule with the IRS setting forth each item of our gross income for purposes of the 75% or 95% gross income tests for such taxable year in accordance with Treasury Regulations to be issued.

It is not possible, however, to state whether in all circumstances we would be entitled to the benefit of these relief provisions. For example, if we fail to satisfy the gross income tests because non-qualifying income that we intentionally accrue or receive exceeds the limits on non-qualifying income, the IRS could conclude that our failure to satisfy the tests was not due to reasonable cause. If these relief provisions do not apply to a particular set of circumstances, we will not qualify as a REIT. As discussed above in Taxation of Our Company General, even if these relief provisions apply, and we retain our status as a REIT, a tax would be imposed with respect to our non-qualifying income. We may not always be able to comply with the gross income tests for REIT qualification despite periodic monitoring of our income.

***Prohibited Transaction Income.*** Any gain that we realize on the sale of any property held as inventory or otherwise held primarily for sale to customers in the ordinary course of business, including our share of any such gain realized by our operating partnership, either directly or through its subsidiary partnerships and limited liability companies, will be treated as income from a prohibited transaction that is subject to a 100% penalty tax, unless certain safe harbor exceptions apply. This prohibited transaction income may also adversely affect our ability to satisfy the income tests for qualification as a REIT. Under existing law, whether property is held as inventory or primarily for sale to customers in the ordinary course of a trade or business is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. Our operating partnership intends to hold its properties for investment with a view to long-term appreciation, to engage in the business of acquiring, developing and owning its properties and to make occasional sales of the properties as are consistent with our operating partnership's investment objectives. However, the IRS may successfully contend that some or all of the sales made by our operating partnership or its subsidiary partnerships or limited liability companies are prohibited transactions. We would be required to pay the 100% penalty tax on our allocable share of the gains resulting from any such sales. We cannot assure you that we can comply with certain safe-harbor provisions of the Code that would prevent the imposition of the 100% penalty tax. The 100% tax does not apply to gains from the sale of property that is held through a TRS or other taxable corporation, although such income will be subject to tax in the hands of that corporation at regular corporate tax rates.

***Penalty Tax.*** Any redetermined rents, redetermined deductions or excess interest we generate will be subject to a 100% penalty tax. In general, redetermined rents are rents from real property that are overstated as a result of any services furnished by one of our taxable REIT subsidiaries to any of our customers, and redetermined deductions and excess interest represent any amounts that are deducted by a taxable REIT subsidiary for amounts paid to us that are in excess of the amounts that would have been deducted based on arm's-length negotiations. Rents we receive will not constitute redetermined rents if they qualify for certain safe harbor provisions contained in the Code.

From time to time, our taxable REIT subsidiary may provide services to our customers. We intend to set the fees paid to our taxable REIT subsidiaries for such services at arm's-length rates, although such rates may not satisfy any of the safe-harbor provisions described above. These determinations are inherently factual, and the IRS has broad discretion to assert that amounts paid between related parties should be reallocated to clearly reflect their respective incomes. If the IRS successfully made such an assertion, we would be required to pay a 100% penalty tax on the excess of an arm's-length fee for customer services over the amount actually paid.



**Table of Contents**

**Asset Tests.** At the close of each quarter of our taxable year, we must also satisfy four tests relating to the nature and diversification of our assets. First, at least 75% of the value of our total assets must be represented by real estate assets, cash, cash items and government securities, and, under some circumstances, stock or debt instruments purchased with new capital. For purposes of this test, real estate assets generally means real property (including interests in real property and interests in mortgages on real property) and shares (or transferable certificates of beneficial interest) in other REITs, as well as stock or debt instruments that are purchased with the proceeds of a stock offering or a public offering of debt with a term of at least five years, but only for the one-year period beginning on the date we receive such proceeds. Second, not more than 25% of our total assets may be represented by securities, other than those securities includable in the 75% asset test. Third, of the investments included in the 25% asset class, and except for investments in other REITs, qualified REIT subsidiaries and taxable REIT subsidiaries, the value of any one issuer's securities may not exceed 5% of the value of our total assets, and we may not own more than 10% of the total vote or value of the outstanding securities of any one issuer except, in the case of the 10% value test, securities satisfying the straight debt safe-harbor or securities issued by a partnership that itself would satisfy the 75% income test if it were a REIT. Certain types of securities we may own are disregarded as securities solely for purposes of the 10% value test, including, but not limited to, any loan to an individual or an estate, any obligation to pay rents from real property and any security issued by a REIT. In addition, solely for purposes of the 10% value test, the determination of our interest in the assets of a partnership or limited liability company in which we own an interest will be based on our proportionate interest in any securities issued by the partnership or limited liability company, excluding for this purpose certain securities described in the Code. Fourth, not more than 25% of the value of our total assets may be represented by the securities of one or more taxable REIT subsidiaries.

Our operating partnership owns 100% of the stock of a corporation that will elect, together with us, to be treated as a taxable REIT subsidiary. So long as it qualifies as a taxable REIT subsidiary, we will not be subject to the 5% asset test, the 10% voting securities limitation or the 10% value limitation with respect to our ownership of its stock. We may acquire securities in other taxable REIT subsidiaries in the future. We believe that the aggregate value of our taxable REIT subsidiary does not exceed 25% of the aggregate value of our gross assets. No independent appraisal has been obtained to support this conclusion. In addition, there can be no assurance that the IRS will not disagree with our determinations of value.

The asset tests must be satisfied at the close of each calendar quarter in which we, directly or through our operating partnership, acquire securities in the applicable issuer, and also at the close of the calendar quarter in which we increase our ownership of securities of such issuer, including as a result of increasing our interest in our operating partnership. For example, our indirect ownership of securities of each issuer will increase as a result of our capital contributions to our operating partnership or as limited partners exercise their redemption rights. After initially meeting the asset tests at the close of any quarter, we will not lose our status as a REIT for failure to satisfy the asset tests at the end of a later quarter solely by reason of changes in asset values. If we fail to satisfy an asset test because we acquire securities or other property during a quarter, including as a result of an increase in our interest in our operating partnership, we may cure this failure by disposing of sufficient non-qualifying assets within 30 days after the close of that quarter. As described above in *Taxation of Our Company Income Tests*, we have received a ruling from the IRS holding that our buildings (including certain structural components) will constitute real property for purposes of the asset tests. No independent appraisals have been obtained, however, to support our conclusions as to the value of our total assets, or the value of any particular security or securities. Moreover, we cannot assure you that the IRS will not contend that any of our assets or our interests in the securities violate the REIT asset laws. Although we plan to take steps to ensure that we satisfy such tests for any quarter with respect to which testing is to occur, there can be no assurance that such steps will always be successful, or will not require a reduction in our operating partnership's overall interest in an issuer. If we fail to timely cure any noncompliance with the asset tests, we would cease to qualify as a REIT unless we are eligible for certain relief provisions discussed below.

Notwithstanding the general rule, as noted above, that for purposes of the REIT income and asset tests, a REIT is treated as owning its share of the underlying assets of a subsidiary partnership, if a REIT holds indebtedness issued by a partnership, the indebtedness will be subject to, and may cause a violation of, the

**Table of Contents**

asset tests, unless it is a qualifying mortgage asset, satisfies the rules for straight debt, satisfies other conditions described below, or is sufficiently small so as not to otherwise cause an asset test violation.

Certain relief provisions may be available to us if we discover a failure to satisfy the asset tests described above after the 30 day cure period. Under these provisions, we will be deemed to have met the 5% and 10% REIT asset tests if (i) the value of our nonqualifying assets does not exceed the lesser of (a) 1% of the total value of our assets at the end of the applicable quarter or (b) \$10,000,000, and (ii) we dispose of the nonqualifying assets or otherwise satisfy such tests within (a) six months after the last day of the quarter in which the failure to satisfy the asset tests is discovered or (b) the period of time prescribed by Treasury Regulations to be issued. For violations of any of the asset tests due to reasonable cause and not due to willful neglect and that are, in the case of the 5% and 10% asset tests, in excess of the *de minimis* exception described above, we may avoid disqualification as a REIT after the 30 day cure period by taking steps including (i) the disposition of sufficient nonqualifying assets, or the taking of other actions, which allow us to meet the asset test within (a) six months after the last day of the quarter in which the failure to satisfy the asset tests is discovered or (b) the period of time prescribed by Treasury Regulations to be issued, (ii) paying a tax equal to the greater of (a) \$50,000 or (b) the highest corporate tax rate multiplied by the net income generated by the nonqualifying assets, and (iii) disclosing certain information to the IRS.

***Annual Distribution Requirements.*** To maintain our qualification as a REIT, we are required to distribute dividends, other than capital gain dividends, to our stockholders in an amount at least equal to the sum of:

90% of our REIT taxable income ; and

90% of our after tax net income, if any, from foreclosure property; minus

the excess of the sum of certain items of non-cash income over 5% of our REIT taxable income.

Our REIT taxable income is computed without regard to the dividends paid deduction and our net capital gain. In addition, for purposes of this test, non-cash income means income attributable to leveled stepped rents, original issue discount on purchase money debt, cancellation of indebtedness or a like-kind exchange that is later determined to be taxable.

We generally must pay, or be treated as paying, the distributions described above in the taxable year to which they relate. At our election, a distribution will be treated as paid in a taxable year if it is declared before we timely file our tax return for such year and paid on or before the first regular dividend payment after such declaration, provided such payment is made during the 12-month period following the close of such year. In addition, if we dispose of any asset we acquired from a corporation which is or has been a C corporation in a transaction in which our basis in the asset is determined by reference to the basis of the asset in the hands of that C corporation, within the ten-year period following our acquisition of such asset, we would be required to distribute at least 90% of the after-tax gain, if any, we recognized on the disposition of the asset, to the extent that gain does not exceed the excess of (a) the fair market value of the asset over (b) our adjusted basis in the asset, in each case, on the date we acquired the asset. These distributions are taxable to our stockholders, other than tax-exempt entities, in the year in which paid. This is so even though these distributions relate to the prior year for purposes of our 90% distribution requirement. The amount distributed must not be preferential i.e., every stockholder of the class of stock with respect to which a distribution is made must be treated the same as every other stockholder of that class, and no class of stock may be treated otherwise than in accordance with its dividend rights as a class.

To the extent that we (i) do not distribute all of our net capital gain or (ii) distribute at least 90%, but less than 100%, of our REIT taxable income, as adjusted, we will be required to pay tax on the undistributed amount at regular corporate tax rates. To the extent that a REIT has available net operating losses carried forward from prior tax years,

such losses may reduce the amount of distributions that it must make in order to comply with the REIT distribution requirements. Such losses, however, will generally not affect the character, in the hands of stockholders, of any distributions that are actually made by the REIT, which are generally taxable to stockholders to the extent that the REIT has current or accumulated earnings and profits. See U.S. Federal Income Tax Considerations for Holders of Our Common Stock. We intend to make timely

## **Table of Contents**

distributions sufficient to satisfy these annual distribution requirements and to minimize our corporate tax obligations. In this regard, the partnership agreement of our operating partnership authorizes us, as general partner of our operating partnership, to take such steps as may be necessary to cause our operating partnership to distribute to its partners an amount sufficient to permit us to meet these distribution requirements.

Initially, our REIT taxable income will be less than our cash flow because of depreciation and other non-cash charges included in computing REIT taxable income. Accordingly, we anticipate that we generally will have sufficient cash or liquid assets to enable us to satisfy the distribution requirements described above. However, from time to time, we may not have sufficient cash or other liquid assets to meet these distribution requirements due to timing differences between the actual receipt of income and actual payment of deductible expenses, and the inclusion of income and deduction of expenses in determining our taxable income. If these timing differences occur we may need to arrange for short-term, or possibly long-term, borrowings or need to pay dividends in the form of taxable stock dividends in order to meet the distribution requirements. Revenue Procedure 2010-12 sets forth a safe harbor pursuant to which certain part-stock and part-cash dividends distributed by publically traded REITs for calendar years 2010 and 2011 will satisfy the REIT distribution requirements. Under the terms of this guidance, up to 90% of our distributions could be paid in shares of common stock.

Under some circumstances, we may be able to rectify an inadvertent failure to meet the distribution requirement for a year by paying deficiency dividends to our stockholders in a later year, which may be included in our deduction for dividends paid for the earlier year. Thus, we may be able to avoid being taxed on amounts distributed as deficiency dividends, subject to the 4% excise tax described below. However, we will be required to pay interest to the IRS based upon the amount of any deduction claimed for deficiency dividends.

Furthermore, we will be required to pay a 4% excise tax to the extent we fail to distribute during each calendar year at least the sum of 85% of our REIT ordinary income for such year, 95% of our REIT capital gain income for the year and any undistributed taxable income from prior periods. Any REIT taxable income and net capital gain on which this excise tax is imposed for any year is treated as an amount distributed during that year for purposes of calculating such tax. We intend to make timely distributions so that we are not subject to the 4% excise tax.

For purposes of the distribution requirements and excise tax described above, dividends declared during the last three months of the taxable year, payable to stockholders of record on a specified date during such period and paid during January of the following year, will be treated as paid by us and received by our stockholders on December 31 of the year in which they are declared.

***Like-Kind Exchanges.*** We may dispose of properties in transactions intended to qualify as like-kind exchanges under the Code. Such like-kind exchanges are intended to result in the deferral of gain for U.S. federal income tax purposes. The failure of any such transaction to qualify as a like-kind exchange could subject us to U.S. federal income tax, possibly including the 100% prohibited transaction tax, depending on the facts and circumstances surrounding the particular transaction.

## **Failure To Qualify**

Specified cure provisions may be available to us in the extent we discover a violation of a provision of the Code that would result in our failure to qualify as a REIT. Except with respect to violations of the REIT income and asset tests (for which the cure provisions are described above) and provided the violation is due to reasonable cause and not due to willful neglect, these cure provisions generally impose a \$50,000 penalty for each violation in lieu of a loss of REIT status. If we fail to qualify for taxation as a REIT in any taxable year, and the relief provisions do not apply, we will be required to pay tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates. Distributions to stockholders in any year in which we fail to qualify will not be deductible by us, and we will not

be required to distribute any amounts to our stockholders. As a result, we anticipate that our failure to qualify as a REIT would reduce the cash available for distribution by us to our stockholders. In addition, if we fail to qualify as a REIT, all distributions to stockholders will be taxable as regular corporate dividends to the extent of our current and



**Table of Contents**

accumulated earnings and profits, and subject to certain limitations of the Code, corporate distributees may be eligible for the dividends-received deduction. Unless entitled to relief under specific statutory provisions, we will also be disqualified from taxation as a REIT for the four taxable years following the year during which we lost our qualification. It is not possible to state whether in all circumstances we would be entitled to this statutory relief.

**Tax Aspects of Our Operating Partnership, the Subsidiary Partnerships and the Limited Liability Companies**

**General.** All of our investments will initially be held indirectly through our operating partnership. In addition, our operating partnership holds certain of its investments indirectly through subsidiary partnerships and limited liability companies which we expect will be treated as partnerships or disregarded entities for U.S. federal income tax purposes. In general, entities that are classified as partnerships or disregarded entities for U.S. federal income tax purposes are pass-through entities which are not required to pay U.S. federal income tax. Rather, partners or members of such entities are allocated their pro rata shares of the items of income, gain, loss, deduction and credit of the entity, and are potentially required to pay tax thereon, without regard to whether the partners or members receive a distribution from the entity. We will include in our income our pro rata share of these partnership and limited liability company items for purposes of the various REIT income tests and in the computation of our REIT taxable income. Moreover, for purposes of the REIT asset tests, we will include our pro rata share of assets held by our operating partnership, including its share of its subsidiary partnerships and limited liability companies, based on our capital interests. See **Taxation of Our Company**. Consequently, our operating partnership's assets and operations may affect our ability to qualify as a REIT.

**Entity Classification.** Our interests in our operating partnership and the subsidiary partnerships and limited liability companies involve special tax considerations, including the possibility that the IRS might challenge the status of these entities as a partnership (or disregarded entity). For example, an entity that would otherwise be classified as a partnership for federal income tax purposes may nonetheless be taxable as a corporation if it is a publicly traded partnership and certain other requirements are met. A partnership or limited liability company would be treated as a publicly traded partnership if its interests are traded on an established securities market or are readily tradable on a secondary market or a substantial equivalent thereof, within the meaning of applicable Treasury Regulations. We do not anticipate that our operating partnership or any subsidiary partnership or limited liability company will be treated as a publicly traded partnership which is taxable as a corporation. However, if any such entity were treated as a C corporation, it would be required to pay an entity-level tax on its income. In this situation, the character of our assets and items of gross income would change and could prevent us from satisfying the REIT asset tests and possibly the REIT income tests. See **Taxation of Our Company Asset Tests** and **Taxation of Our Company Income Tests**. This, in turn, could prevent us from qualifying as a REIT. See **Failure to Qualify** for a discussion of the effect of our failure to meet these tests for a taxable year. In addition, a change in our operating partnership's or a subsidiary partnership's or limited liability company's status for tax purposes might be treated as a taxable event. If so, we might incur a tax liability without any related cash distributions.

**Allocations of Income, Gain, Loss and Deduction.** The operating partnership agreement generally provides that items of operating income and loss will be allocated to the holders of operating partnership units in proportion to the number of units held by each such unitholder.

If an allocation of partnership income or loss does not comply with the requirements of Section 704(b) of the Code and the Treasury Regulations thereunder, the item subject to the allocation will be reallocated in accordance with the partners' interests in the partnership. This reallocation will be determined by taking into account all of the facts and circumstances relating to the economic arrangement of the partners with respect to such item. Our operating partnership's allocations of taxable income and loss are intended to comply with the requirements of Section 704(b) of the Code and the Treasury Regulations promulgated under this section of the Code.



**Table of Contents**

***Tax Allocations with Respect to the Properties.*** Under Section 704(c) of the Code, income, gain, loss and deduction attributable to appreciated or depreciated property that is contributed to a partnership in exchange for an interest in the partnership, must be allocated in a manner so that the contributing partner is charged with the unrealized gain or benefits from the unrealized loss associated with the property at the time of the contribution. The amount of the unrealized gain or unrealized loss generally is equal to the difference between the fair market value or book value and the adjusted tax basis of the contributed property at the time of contribution, as adjusted from time to time. These allocations are solely for U.S. federal income tax purposes and do not affect the book capital accounts or other economic or legal arrangements among the partners.

Appreciated property will be contributed to our operating partnership in exchange for interests in our operating partnership in connection with the Restructuring Transactions. The partnership agreement requires that these allocations be made in a manner consistent with Section 704(c) of the Code. Treasury Regulations issued under Section 704(c) of the Code provide partnerships with a choice of several methods of accounting for book-tax differences. We and our operating partnership have agreed to use the traditional method for accounting for book-tax differences for the properties initially contributed to our operating partnership. Under the traditional method, which is the least favorable method from our perspective, the carryover basis of contributed interests in the properties in the hands of our operating partnership (i) will or could cause us to be allocated lower amounts of depreciation deductions for tax purposes than would be allocated to us if all contributed properties were to have a tax basis equal to their fair market value at the time of the contribution and (ii) could cause us to be allocated taxable gain in the event of a sale of such contributed interests or properties in excess of the economic or book income allocated to us as a result of such sale, with a corresponding benefit to the other partners in our operating partnership. An allocation described in (ii) above might cause us or the other partners to recognize taxable income in excess of cash proceeds in the event of a sale or other disposition of property, which might adversely affect our ability to comply with the REIT distribution requirements. See Taxation of Our Company Requirements for Qualification as a Real Estate Investment Trust and Taxation of Our Company Annual Distribution Requirements. With respect to properties contributed to our operating partnership subsequent to the contribution of the initial properties, we and our operating partnership have agreed to account for book-tax differences using any method approved under Section 704(c) of the Code and the applicable Treasury Regulations as chosen by the general partner under the partnership agreement. Any property acquired by our operating partnership in a taxable transaction will initially have a tax basis equal to its fair market value, and Section 704(c) of the Code will not apply.

**U.S. Federal Income Tax Considerations for Holders of Our Common Stock**

The following summary describes the principal U.S. federal income tax consequences to you of purchasing, owning and disposing of our common stock. This summary deals only with common stock held as a capital asset (generally, property held for investment within the meaning of Section 1221 of the Code). It does not address all the tax consequences that may be relevant to you in light of your particular circumstances. In addition, it does not address the tax consequences relevant to persons who receive special treatment under the U.S. federal income tax law, except where specifically noted. Holders receiving special treatment include, without limitation:

financial institutions, banks and thrifts;

insurance companies;

tax-exempt organizations;

S corporations;

regulated investment companies and REITs;

foreign corporations or partnerships, and persons who are not residents or citizens of the United States;

broker-dealers or dealers in securities or currencies;

persons holding our common stock as a hedge against currency risks or as a position in a straddle;

**Table of Contents**

U.S. persons whose functional currency is not the United States dollar; or  
traders in securities that elect to mark to market;  
partnerships, pass-through entities, and persons holding our stock through a partnership or pass-through entity;  
holders subject to the alternative minimum tax, and  
United States expatriates.

If a partnership holds our common stock, the tax treatment of a partner in the partnership generally will depend upon the status of the partner and the activities of the partnership. If you are a partner of a partnership holding our common stock, you should consult your tax advisor regarding the tax consequences of the ownership and disposition of our common stock.

If you are considering purchasing our common stock, you should consult your tax advisors concerning the application of U.S. federal income tax laws to your particular situation as well as any consequences of the purchase, ownership and disposition of our common stock arising under the laws of any state, local or foreign taxing jurisdiction.

When we use the term U.S. stockholder, we mean a holder of shares of our common stock who, for U.S. federal income tax purposes:

is a citizen or resident of the United States;

is a corporation, including an entity treated as a corporation for U.S. federal income tax purposes, created or organized in or under the laws of the United States or any state thereof or in the District of Columbia;

is an estate the income of which is subject to U.S. federal income taxation regardless of its source; or

is a trust whose administration is subject to the primary supervision of a United States court and which has one or more United States persons who have the authority to control all substantial decisions of the trust. Notwithstanding the preceding sentence, to the extent provided in the Treasury Regulations, certain trusts in existence on August 20, 1996, and treated as United States persons prior to this date that elect to continue to be treated as United States persons, shall also be considered U.S. stockholders.

If you hold shares of our common stock and are not a U.S. stockholder, a partnership or such entity classified as a partnership for U.S. federal income tax purposes, you are a non-U.S. stockholder for purposes of the summary.

**Taxation of Taxable U.S. Stockholders Generally**

***Distributions Generally.*** As long as we qualify as a REIT, distributions out of our current or accumulated earnings and profits, will constitute dividends and, other than with respect to capital gains dividends and certain amounts which have previously been subject to corporate level tax discussed below, will be taxable to our taxable U.S. stockholders as, in general, ordinary income. These distributions will not be eligible for the dividends-received deduction in the case of U.S. stockholders that are corporations. As a REIT, dividends by us of our ordinary income will generally not qualify as qualified dividend income which are currently eligible to be taxed in the case of individuals at capital gain rates. See Tax Rates below. Such stockholders, however, are taxed at the preferential rates on certain out-of-the-ordinary dividends designated by and received from REITs. These are dividends attributable to

(1) dividends received by the REIT from TRSs or other taxable C corporations or (2) any income in the prior taxable year from the sales of built-in gain property acquired by the REIT from C corporations in carryover basis transactions (less the amount of corporate tax on such income).

To the extent that we make distributions in excess of our current and accumulated earnings and profits, these distributions will be treated first as a tax-free return of capital to a U.S. stockholder. This treatment will reduce the U.S. stockholder's adjusted tax basis in its shares of stock for tax purposes by the amount of the

**Table of Contents**

distribution, but not below zero. Distributions in excess of our current and accumulated earnings and profits and in excess of a U.S. stockholder's adjusted tax basis in its shares will be taxable as capital gains, and will be taxable as long-term capital gain if the shares have been held for more than one year. Dividends we declare in October, November, or December of any year and payable to a stockholder of record on a specified date in any of these months shall be treated as both paid by us and received by the stockholder on December 31 of that year, provided we actually pay the dividend on or before January 31 of the following calendar year. U.S. stockholders may not include in their own income tax returns any of our net operating losses or capital losses.

Certain stock dividends, including dividends partially paid in our capital stock and partially paid in cash that comply with Revenue Procedure 2010-12, will be taxable to the recipient U.S. stockholder to the same extent as if paid in cash.

***Capital Gain Dividends.*** Distributions that we properly designate as capital gain dividends will be taxable to taxable U.S. stockholders as gains from the sale or disposition of a capital asset held for more than one year, to the extent that such gains do not exceed our actual net capital gain for the taxable year without regard to the period for which the stockholder has held its stock.

***Passive Activity Losses and Investment Interest Limitations.*** Distributions we make and gain arising from the sale or exchange by a U.S. stockholder of our shares will not be treated as passive activity income. As a result, U.S. stockholders generally will not be able to apply any passive losses against this income or gain. A U.S. stockholder may elect to treat capital gain dividends, capital gains from the disposition of stock and income designated as qualified dividend income described below as investment income for purposes of computing the investment interest limitation, but in such case, the stockholder will be taxed at ordinary income rates on such amount. Other distributions made by our company, to the extent they do not constitute a return of capital, generally will be treated as investment income for purposes of computing the investment interest limitation.

***Retention of Net Capital Gains.*** We may elect to retain, rather than distribute as a capital gain dividend, all or a portion of our net capital gains. If we make this election, we would pay tax on our retained net capital gains. In addition, to the extent we so elect, a U.S. stockholder generally would:

include its pro rata share of our undistributed net capital gains in computing its long-term capital gains in its return for its taxable year in which the last day of our taxable year falls, subject to certain limitations as to the amount that is includable;

be deemed to have paid the capital gains tax imposed on us on the designated amounts included in the U.S. stockholder's long-term capital gains;

receive a credit or refund for the amount of tax deemed paid by it;

increase the adjusted basis of its common stock by the difference between the amount of includable gains and the tax deemed to have been paid by it; and

in the case of a U.S. stockholder that is a corporation, appropriately adjust its earnings and profits for the retained capital gains in accordance with Treasury Regulations to be promulgated by the IRS.

***Dispositions of Our Common Stock.*** If a U.S. stockholder sells or disposes of its shares of our common stock, it will recognize gain or loss for U.S. federal income tax purposes in an amount equal to the difference between the amount of cash and the fair market value of any property received on the sale or other disposition and its adjusted basis in the shares for tax purposes. In general, a stockholder's tax basis will equal the stockholder's acquisition cost, increased by

the excess of net capital gains deemed distributed to the stockholder (discussed above), less tax deemed paid on it, and reduced by returns of capital. This gain or loss, except as provided below, will be long-term capital gain or loss if it has held the common stock for more than one year. However, if a U.S. stockholder recognizes loss upon the sale or other disposition of our common stock that it has held for six months or less, after applying certain holding period rules, the loss recognized will be treated as a long-term capital loss, to the extent the stockholder received distributions from us which were required to be treated as long-term capital gains.



## **Table of Contents**

### **Tax Rates**

The maximum tax rate for non-corporate taxpayers for (1) capital gains, including capital gain dividends, has generally been reduced to 15%, although depending on the characteristics of the assets which produced these gains and on designations which we may make, certain capital gain dividends may be taxed at a 25% rate, and (2) qualified dividend income has generally been reduced to 15%. In general, dividends payable by REITs are not eligible for the reduced tax rate on qualified dividend income, except to the extent that certain holding requirements have been met and the REIT's dividends are attributable to dividends received from taxable corporations (such as its taxable REIT subsidiaries), to income that was subject to tax at the corporate/REIT level (for example, if it distributed taxable income that it retained and paid tax on in the prior taxable year). The currently applicable provisions of the U.S. federal income tax laws relating to the 15% tax rate are currently scheduled to sunset or revert back to the provisions of prior law effective for taxable years beginning after December 31, 2010, at which time the capital gains tax rate will be increased to 20% and the rate applicable to dividends will be increased to the tax rate then applicable to ordinary income. U.S. stockholders that are corporations may be required to treat up to 20% of some capital gain dividends as ordinary income.

### **Backup Withholding**

We report to our U.S. stockholders and the IRS the amount of dividends paid during each calendar year, and the amount of any tax withheld. Under the backup withholding rules, a stockholder may be subject to backup withholding with respect to dividends paid unless the holder is a corporation or comes within certain other exempt categories and, when required, demonstrates this fact, or provides a taxpayer identification number, certifies as to no loss of exemption from backup withholding, and otherwise complies with applicable requirements of the backup withholding rules. A U.S. stockholder that does not provide us with its correct taxpayer identification number may also be subject to penalties imposed by the IRS. Backup withholding is not an additional tax. Any amount paid as backup withholding will be creditable against the stockholder's U.S. federal income tax liability. In addition, we may be required to withhold a portion of capital gain distributions to any stockholders who fail to certify their non-foreign status. See Taxation of Non-U.S. Stockholders.

### **Taxation of Tax Exempt Stockholders**

Tax-exempt entities, including qualified employee pension and profit sharing trusts and individual retirement accounts, generally are exempt from federal income taxation. However, they are subject to taxation on their unrelated business taxable income. Dividend income from us and gain arising upon a sale of shares generally will not be unrelated business taxable income to a tax-exempt stockholder, except as described below. This income or gain will be unrelated business taxable income, however, if a tax-exempt stockholder holds its shares as debt-financed property within the meaning of the Code or if the shares are used in a trade or business of the tax-exempt stockholder. Generally, debt-financed property is property the acquisition or holding of which was financed through a borrowing by the tax-exempt stockholder.

For tax-exempt stockholders which are social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts, or qualified group legal services plans exempt from U.S. federal income taxation under Sections 501(c)(7), (c)(9), (c)(17) or (c)(20) of the Code, respectively, income from an investment in our shares will constitute unrelated business taxable income unless the organization is able to properly claim a deduction for amounts set aside or placed in reserve for specific purposes so as to offset the income generated by its investment in our shares. These prospective investors should consult their tax advisors concerning these set aside and reserve requirements.

The IRS has issued a revenue ruling in which it held that amounts distributed by a real estate investment trust to a tax-exempt employees' pension trust do not constitute unrelated business taxable income. However, a portion of the

dividends paid by a pension-held REIT may be treated as unrelated business taxable income as to some trusts that hold more than 10%, by value, of the interests in the REIT. A REIT will not be a pension-held REIT if it is able to satisfy the not closely held requirement without relying on the look-

## **Table of Contents**

through exception with respect to certain trusts. Certain restrictions on ownership and transfer of our stock should generally prevent a tax-exempt entity from owning more than 10% of the value of our stock, or our becoming a pension-held REIT. Tax-exempt stockholders are urged to consult their tax advisors regarding the federal, state, local and foreign tax consequences of owning our stock.

### **Taxation of Non-U.S. Stockholders**

The following discussion addresses the rules governing U.S. federal income taxation of the ownership and disposition of our common stock by non-U.S. stockholders. These rules are complex, and no attempt is made herein to provide more than a brief summary of such rules. Accordingly, the discussion does not address all aspects of U.S. federal income taxation and does not address state local or foreign tax consequences that may be relevant to a non-U.S. stockholder in light of its particular circumstances. We urge non-U.S. stockholders to consult their tax advisors to determine the impact of U.S. federal, state, local, and foreign income tax laws on the ownership and disposition of shares of our common stock.

***Distributions Generally.*** Distributions including any taxable stock dividends that are neither attributable to gain from sales or exchanges by us of United States real property interests nor designated by us as capital gain dividends (except as described below) will be treated as dividends of ordinary income to the extent that they are made out of our current or accumulated earnings and profits. Such distributions ordinarily will be subject to withholding of U.S. federal income tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty, unless the distributions are treated as effectively connected with the conduct by the non-U.S. stockholder of a United States trade or business. Under certain treaties, however, lower withholding rates generally applicable to dividends do not apply to dividends from a REIT. Certain certification and disclosure requirements must be satisfied to be exempt from withholding under the effectively connected income exemption. Dividends that are treated as effectively connected with such a trade or business will be subject to tax on a net basis at graduated rates, in the same manner as dividends paid to U.S. stockholders are subject to tax, and are generally not subject to withholding. Any such dividends received by a non-U.S. stockholder that is a corporation may also be subject to an additional branch profits tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty.

Except as provided below, we expect to withhold United States income tax at the rate of 30% on any distributions made to a non-U.S. stockholder unless:

- (1) a lower treaty rate applies and the non-U.S. stockholder files with us an IRS Form W-8BEN evidencing eligibility for that reduced treaty rate; or
- (2) the non-U.S. stockholder files an IRS Form W-8ECI with us claiming that the distribution is income effectively connected with the non-U.S. stockholder's trade or business.

Distributions in excess of our current and accumulated earnings and profits will not be taxable to a non-U.S. stockholder to the extent that such distributions do not exceed the adjusted basis of the stockholder's common stock, but rather will reduce the adjusted basis of such common stock. To the extent that such distributions exceed the adjusted basis of a non-U.S. stockholder's common stock, they will give rise to gain from the sale or exchange of its common stock, the tax treatment of which is described below. For withholding purposes, we expect to treat all distributions as if made out of our current or accumulated earnings and profits. However, amounts withheld should generally be refundable if it is subsequently determined that the distribution was, in fact, in excess of our current or accumulated earnings and profits.

***Capital Gain Dividends and Distributions Attributable to a Sale or Exchange of United States Real Property Interests.*** Distributions to a non-U.S. stockholder that we properly designate as capital gain dividends, other than

those arising from the disposition of a United States real property interest, generally should not be subject to U.S. federal income taxation, unless:

(1) the investment in our common stock is treated as effectively connected with the non-U.S. stockholder's United States trade or business, in which case the non-U.S. stockholder will be subject to the same treatment as U.S. stockholders with respect to such gain, except that a

**Table of Contents**

non-U.S. stockholder that is a foreign corporation may also be subject to the 30% branch profits tax, as discussed above; or

(2) the non-U.S. stockholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and certain other conditions are met, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Pursuant to the Foreign Investment in Real Property Tax Act, or FIRPTA, distributions to a non-U.S. stockholder that are attributable to gain from sales or exchanges by us of United States real property interests, whether or not designated as capital gain dividends, will cause the non-U.S. stockholder to be treated as recognizing such gain as income effectively connected with a United States trade or business. Non-U.S. stockholders would thus generally be taxed at the same rates applicable to U.S. stockholders, subject to any applicable alternative minimum tax. Also, such gain may be subject to a 30% branch profits tax in the hands of a non-U.S. stockholder that is a corporation, as discussed above.

We will be required to withhold and to remit to the IRS 35% (or 15% to the extent provided in Treasury Regulations) of any distribution to non-U.S. stockholders that is designated as a capital gain dividend or, if greater, 35% of any distribution to non-U.S. stockholders that could have been designated as a capital gain dividend. The amount withheld is creditable against the non-U.S. stockholder's U.S. federal income tax liability. However, any distribution with regard to stock which is regularly traded on an established securities market located in the U.S. is not subject to FIRPTA and therefore not subject to the 35% U.S. withholding tax described above, if the non-U.S. stockholder did not own more than 5% of such class of stock at any time during the one-year period ending on the date of the distribution. Instead, such distributions will be treated as ordinary dividend distributions and subject to withholding in the manner described above with regard to ordinary dividends.

***Retention of Net Capital Gains.*** Although the law is not clear on the matter, it appears that amounts designated by us as retained capital gains in respect of the common stock held by U.S. stockholders generally should be treated with respect to non-U.S. stockholders in the same manner as actual distributions of capital gain dividends. Under that approach, the non-U.S. stockholders would be able to offset as a credit against their U.S. federal income tax liability resulting from their proportionate share of the tax paid by us on such retained capital gains and to receive from the IRS a refund to the extent their proportionate share of such tax paid by us were to exceed their actual U.S. federal income tax liability.

***Sale of Our Common Stock.*** Gain recognized by a non-U.S. stockholder upon the sale, exchange, or other taxable disposition of our common stock generally will not be subject to United States taxation unless such shares of stock constitute a United States real property interest within the meaning of FIRPTA. Our common stock will not constitute a United States real property interest so long as we are a domestically controlled REIT. A domestically controlled REIT is a REIT in which at all times during a specified testing period less than 50% in value of its stock is held directly or indirectly by non-U.S. stockholders. Because our common stock is publicly traded, no assurance can be given that we will continue to be a domestically controlled REIT.

Notwithstanding the foregoing, gain from the sale, exchange or other taxable disposition of our common stock not otherwise subject to FIRPTA will be taxable to a non-U.S. stockholder if either (a) the investment in our common stock is treated as effectively connected with the non-U.S. stockholder's United States trade or business or (b) the non-U.S. stockholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and certain other conditions are met. In addition, even if we are a domestically controlled REIT, upon disposition of our stock (subject to the 5% exception applicable to regularly traded stock described above), a non-U.S. stockholder may be treated as having gain from the sale or other taxable disposition of a United States real property interest if the non-U.S. stockholder (1) disposes of our stock within a 30-day period preceding the

ex-dividend date of a distribution, any portion of which, but for the disposition, would have been treated as gain from the sale or exchange of a United States real property interest and (2) acquires, or enters into a contract or option to acquire, or is deemed to acquire, other shares of that stock during the 61-day period beginning with the first day of the 30-day period described in clause (1).

## **Table of Contents**

Even if we do not qualify as a domestically controlled REIT at the time a non-U.S. stockholder sells our common stock, gain arising from the sale or exchange by a non-U.S. stockholder of common stock would not be subject to United States taxation under FIRPTA as a sale of a United States real property interest if:

- (1) our common stock is regularly traded, as defined by applicable Treasury Regulations, on an established securities market such as the NYSE; and
- (2) such non-U.S. stockholder owned, actually or constructively, 5% or less of our common stock throughout the five-year period ending on the date of the sale or exchange.

If gain on the sale or exchange of common stock were subject to taxation under FIRPTA, the non-U.S. stockholder would be subject to regular United States income tax with respect to such gain in the same manner as a taxable U.S. stockholder (subject to any applicable alternative minimum tax and a special alternative minimum tax in the case of nonresident alien individuals). In addition, if the sale, exchange or other disposition of our common stock were subject to taxation under FIRPTA and if shares of our common stock were not regularly traded on an established securities market, the purchaser of the common stock would be required to withhold and remit to the IRS 10% of the purchase price.

***Backup Withholding Tax and Information Reporting.*** Generally, we must report annually to the IRS the amount of dividends paid to a non-U.S. stockholder, such holder's name and address, and the amount of tax withheld, if any. A similar report is sent to the non-U.S. stockholder. Pursuant to tax treaties or other agreements, the IRS may make its reports available to tax authorities in the non-U.S. stockholder's country of residence.

Payments of dividends or of proceeds from the disposition of stock made to a non-U.S. stockholder may be subject to information reporting and backup withholding unless such holder establishes an exemption, for example, by properly certifying its non-United States status on an IRS Form W-8BEN or another appropriate version of IRS Form W-8. Notwithstanding the foregoing, backup withholding and information reporting may apply if either we or our paying agent has actual knowledge, or reason to know, that a non-U.S. stockholder is a United States person.

Backup withholding is not an additional tax. Rather, the United States income tax liability of persons subject to backup withholding will be reduced by the amount of tax withheld. If withholding results in an overpayment of taxes, a refund or credit may be obtained, provided that the required information is furnished to the IRS.

## **Other Tax Consequences**

We may be required to pay tax in various state or local jurisdictions, including those in which we transact business, and our stockholders may be required to pay tax in various state or local jurisdictions, including those in which they reside. Our state and local tax treatment may not conform to the U.S. federal income tax consequences discussed above and this discussion does not purport to describe any aspect of the tax laws of any state, local or foreign jurisdiction. In addition, a stockholder's state and local tax treatment may not conform to the U.S. federal income tax consequences discussed above and this discussion does not purport to describe any aspect of the tax laws of any state, local or foreign jurisdiction. Consequently, prospective investors should consult their tax advisors regarding the effect of state, local and foreign tax laws with respect to our treatment as a REIT and on an investment in our shares.

## **New Legislation**

### ***New Legislation Relating to Foreign Accounts***

Newly enacted legislation may impose withholding taxes on certain types of payments made to foreign financial institutions and certain other non-U.S. entities. Under this legislation, the failure to comply with additional certification, information reporting and other specified requirements could result in withholding tax being imposed on payments of dividends and sales proceeds to U.S. stockholders who own the shares through foreign accounts or foreign intermediaries and certain non-U.S. stockholders. The legislation imposes a 30%



**Table of Contents**

withholding tax on dividends on, or gross proceeds from the sale or other disposition of, our common stock paid to a foreign financial institution or to a foreign non-financial entity, unless (i) the foreign financial institution undertakes certain diligence and reporting obligations or (ii) the foreign non-financial entity either certifies it does not have any substantial United States owners or furnishes identifying information regarding each substantial United States owner. If the payee is a foreign financial institution, it must enter into an agreement with the United States Treasury requiring, among other things, that it undertake to identify accounts held by certain United States persons or United States-owned foreign entities, annually report certain information about such accounts, and withhold 30% on payments to account holders whose actions prevent it from complying with these reporting and other requirements. The legislation would apply to payments made after December 31, 2012. Prospective investors should consult their tax advisors regarding this legislation.

***Medicare Tax on Unearned Income***

Newly enacted legislation also requires certain U.S. stockholders who are individuals, estates or trusts to pay an additional 3.8% tax on, among other things, dividends on and capital gains from the sale or other disposition of stock for taxable years beginning after December 31, 2012. U.S. stockholders should consult their tax advisors regarding the effect, if any, of this legislation on their ownership and disposition of our stock.

**Table of Contents**

**ERISA CONSIDERATIONS**

A fiduciary of a pension, profit sharing, retirement or other employee benefit plan, or plan, subject to the Employee Retirement Income Security Act of 1974, as amended, or ERISA, should consider the fiduciary standards under ERISA in the context of the plan's particular circumstances before authorizing an investment of a portion of such plan's assets in the common shares. Accordingly, such fiduciary should consider (1) whether the investment satisfies the diversification requirements of Section 404(a)(1)(C) of ERISA, (2) whether the investment is in accordance with the documents and instruments governing the plan as required by Section 404(a)(1)(D) of ERISA, and (3) whether the investment is prudent under ERISA. In addition to the imposition of general fiduciary standards of investment prudence and diversification, ERISA, and the corresponding provisions of the Code, prohibit a wide range of transactions involving the assets of the plan and persons who have certain specified relationships to the plan (parties in interest within the meaning of ERISA, disqualified persons within the meaning of the Code). Thus, a plan fiduciary considering an investment in our common shares also should consider whether the acquisition or the continued holding of the shares might constitute or give rise to a direct or indirect prohibited transaction that is not subject to an exemption issued by the Department of Labor, or the DOL. Similar restrictions apply to many governmental and foreign plans which are not subject to ERISA. Thus, those considering investing in the shares on behalf of such a plan should consider whether the acquisition or the continued holding of the shares might violate any such similar restrictions.

The DOL has issued final regulations, or the DOL Regulations, as to what constitutes assets of an employee benefit plan under ERISA. Under the DOL Regulations, if a plan acquires an equity interest in an entity, which interest is neither a publicly offered security nor a security issued by an investment company registered under the Investment Company Act of 1940, as amended, the plan's assets would include, for purposes of the fiduciary responsibility provision of ERISA, both the equity interest and an undivided interest in each of the entity's underlying assets unless certain specified exceptions apply. The DOL Regulations define a publicly offered security as a security that is widely held, freely transferable, and either part of a class of securities registered under the Exchange Act, or sold pursuant to an effective registration statement under the Securities Act (provided the securities are registered under the Exchange Act within 120 days after the end of the fiscal year of the issuer during which the public offering occurred). The shares are being sold in an offering registered under the Securities Act and will be registered under the Exchange Act.

The DOL Regulations provide that a security is widely held only if it is part of a class of securities that is owned by 100 or more investors independent of the issuer and of one another. A security will not fail to be widely held because the number of independent investors falls below 100 subsequent to the initial public offering as a result of events beyond the issuer's control. We expect our common stock to be widely held upon the completion of this offering.

The DOL Regulations provide that whether a security is freely transferable is a factual question to be determined on the basis of all relevant facts and circumstances. The DOL Regulations further provide that when a security is part of an offering in which the minimum investment is \$10,000 or less, as is the case with this offering, certain restrictions ordinarily will not, alone or in combination, affect the finding that such securities are freely transferable. We believe that the restrictions imposed under our declaration of trust on the transfer of our shares are limited to the restrictions on transfer generally permitted under the DOL Regulations and are not likely to result in the failure of the common stock to be freely transferable. The DOL Regulations only establish a presumption in favor of the finding of free transferability, and, therefore, no assurance can be given that the DOL will not reach a contrary conclusion.

Assuming that the common shares will be widely held and freely transferable, we believe that our common shares will be publicly offered securities for purposes of the DOL Regulations and that our assets will not be deemed to be plan assets of any plan that invests in our common stock.

Each holder of our common stock will be deemed to have represented and agreed that its purchase and holding of such common shares (or any interest therein) will not constitute or result in a non-exempt prohibited transaction under ERISA or Section 4975 of the Code.

**Table of Contents**

**UNDERWRITING**

Citigroup Global Markets Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated and RBC Capital Markets Corporation are acting as joint book-running managers and KeyBanc Capital Markets Inc. and Credit Suisse Securities (USA) LLC, are acting as lead managers for the offering. Subject to the terms and conditions stated in the underwriting agreement dated the date of this prospectus, each underwriter named below has severally agreed to purchase, and we have agreed to sell to that underwriter, the number of shares set forth opposite the underwriter's name.

<b>Underwriter</b>	<b>Number of Shares</b>
Citigroup Global Markets Inc. Merrill Lynch, Pierce, Fenner & Smith Incorporated RBC Capital Markets Corporation	
KeyBanc Capital Markets Inc. Credit Suisse Securities (USA) LLC	
Total	

The underwriting agreement provides that the obligations of the underwriters to purchase the shares of common stock included in this offering are subject to approval of legal matters by counsel and to other conditions. The underwriters are obligated to purchase all the shares of common stock (other than those covered by the over-allotment option described below) if they purchase any of the shares of common stock.

Stock sold by the underwriters to the public will initially be offered at the initial public offering price set forth on the cover of this prospectus. Any stock sold by the underwriters to securities dealers may be sold at a discount from the initial public offering price not to exceed \$ per share. If all the stock is not sold at the initial offering price, the underwriters may change the offering price and the other selling terms. The representatives have advised us that the underwriters do not intend to make sales to discretionary accounts.

We have granted to the underwriters an option, exercisable for 30 days from the date of this prospectus, to purchase up to additional shares at the public offering price less the underwriting discount. The underwriters may exercise the option solely for the purpose of covering over-allotments, if any, in connection with this offering. To the extent the option is exercised, each underwriter must purchase a number of additional shares approximately proportionate to that underwriter's initial purchase commitment. Any stock issued or sold under the option will be issued and sold on the same terms and conditions as the other stock that are the subject of this offering.

We, our operating partnership and our officers and directors have agreed that for a period of 180 days from the date of this prospectus, and the Carlyle real estate funds or their affiliates that are contributing properties to our operating partnership have agreed for a period of 365 days from the date of this prospectus, that we and they will not, without the prior written consent of the joint book-running managers, sell, transfer, dispose of, or enter into any transaction that is designed to transfer the economic ownership of, any shares of our common stock, operating partnership units or

any other securities that are convertible into or exchangeable for our common stock. In addition, if (i) during the last 17 days of the 180- or 365-day restricted period, as applicable, we issue an earnings release or material news or a material event relating to our company occurs, or (ii) prior to the expiration of the applicable restricted period, we announce that we will release earnings results during the 16-day period beginning on the last day of the applicable restricted period, the restrictions described above shall continue to apply until the expiration of the 18-day period beginning on the issuance of the earnings release or the occurrence of the material news or material event. The joint book-running managers may, in their sole discretion, release any of the securities subject to these lock-up agreements at any time without notice. In addition, these lock-up agreements are subject to a number of exceptions described under the section entitled "Shares Eligible for Future Sale" of this prospectus.

Under the partnership agreement of our operating partnership, prior to the first anniversary of the closing of this offering, holders of operating partnership units will not be able to tender their units for redemption and,

**Table of Contents**

therefore, we will not be required to purchase the operating partnership units for cash or, at our option, exchange our common stock for operating partnership units.

At our request, the underwriters have reserved up to % of the shares for sale at the initial public offering price to persons who are directors, officers or employees, or who are otherwise associated with us through a directed share program. The number of shares of common stock available for sale to the general public will be reduced by the number of directed shares of common stock purchased by participants in the program. Participants in the directed share program not party to the 180-day lock-up agreement as contemplated in the preceding paragraph have agreed that, for a period of 25 days from the date of this prospectus, they will not, without the prior written consent of the joint book-running managers, dispose of, or hedge any shares or any securities convertible into or exchangeable for, our common stock with respect to shares purchased in the program. To the extent that participants in the directed share program execute a 180-day lock-up agreement, such agreements shall govern with respect to their purchases under the directed share program. The representatives of the underwriters in their sole discretion may release any of the securities subject to these lock-up agreements at any time without notice. Any directed shares not purchased will be offered by the underwriters to the general public on the same basis as all other shares offered. We have agreed to indemnify the underwriters against certain liabilities and expenses, including liabilities under the Securities Act, in connection with the sales of the directed shares.

Prior to this offering, there has been no public market for our stock. Consequently, the initial public offering price for the stock was determined by negotiations among us and the representatives. Among the factors considered in determining the initial public offering price were our results of operations, our current financial condition, our future prospects, our markets, the economic conditions in and future prospects for the industry in which we compete, our management, and currently prevailing general conditions in the equity securities markets, including current market valuations of publicly traded companies considered comparable to our company. We cannot assure you, however, that the price at which the stock will sell in the public market after this offering will not be lower than the initial public offering price or that an active trading market in our stock will develop and continue after this offering.

Our common stock has been authorized for listing on the NYSE upon completion of this offering under the symbol COR.

The following table shows the underwriting discounts and commissions that we are to pay to the underwriters in connection with this offering. These amounts are shown assuming both no exercise and full exercise of the underwriters' over-allotment option.

	<b>Paid by Us</b>	
	<b>No Exercise</b>	<b>Full Exercise</b>
Per share	\$	\$
Total	\$	\$

We estimate that the expenses of this offering to be paid by us, excluding underwriting discounts and commissions, will be \$ . The underwriters have agreed to pay certain of our offering expenses.

In connection with the offering, the underwriters may purchase and sell shares in the open market. Purchases and sales in the open market may include short sales, purchases to cover short positions, which may include purchases pursuant to the over-allotment option, and stabilizing purchases.

Short sales involve secondary market sales by the underwriters of a greater number of shares than they are required to purchase in the offering.

Covered short sales are sales of shares in an amount up to the number of shares represented by the underwriters over-allotment option.

Naked short sales are sales of shares in an amount in excess of the number of shares represented by the underwriters over-allotment option.

**Table of Contents**

Covering transactions involve purchases of shares either pursuant to the over-allotment option or in the open market after the distribution has been completed in order to cover short positions.

To close a naked short position, the underwriters must purchase shares in the open market after the distribution has been completed. A naked short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of the shares in the open market after pricing that could adversely affect investors who purchase in the offering.

To close a covered short position, the underwriters must purchase shares in the open market after the distribution has been completed or must exercise the over-allotment option. In determining the source of shares to close the covered short position, the underwriters will consider, among other things, the price of shares available for purchase in the open market as compared to the price at which they may purchase shares through the over-allotment option.

Stabilizing transactions involve bids to purchase shares so long as the stabilizing bids do not exceed a specified maximum.

The underwriters also may impose a penalty bid. Penalty bids permit the underwriters to reclaim a selling concession from a syndicate member when the underwriters, in covering short positions or making stabilizing purchases, repurchase shares originally sold by that syndicate member.

Purchases to cover short positions and stabilizing purchases, as well as other purchases by the underwriters for their own accounts, may have the effect of preventing or retarding a decline in the market price of the shares. They may also cause the price of the shares to be higher than the price that would otherwise exist in the open market in the absence of these transactions. The underwriters may conduct these transactions on the NYSE, in the over-the-counter market or otherwise. If the underwriters commence any of these transactions, they may discontinue them at any time.

From time to time, the underwriters and their affiliates have performed commercial banking, investment banking and advisory services for us and our affiliates for which they have received customary fees and reimbursement of expenses. We expect that the representatives and some of the other underwriters in this offering, or their respective affiliates, will be the arrangers and lenders of our new revolving credit facility for which they will receive customary fees and reimbursement of expenses. In addition, as discussed under **Use of Proceeds** we intend to use approximately \$ million of the net proceeds from this offering to repay approximately \$ million in indebtedness, plus accrued interest and related fees. KeyBank National Association, an affiliate of KeyBanc Capital Markets Inc., is a lender under certain of this indebtedness and, as a result, is expected to receive approximately \$11.7 million of such proceeds due to such repayment.

We have agreed to indemnify the underwriters against certain liabilities, including liabilities under the Securities Act, or to contribute to payments the underwriters may be required to make because of any of those liabilities.

**Notice to Prospective Investors in the EEA**

In relation to each Member State of the European Economic Area that has implemented the Prospectus Directive (each, a Relevant Member State), an offer to the public of any shares which are the subject of the offering contemplated by this prospectus may not be made in that Relevant Member State, except that an offer to the public in that Relevant Member State of any shares may be made at any time under the following exemptions under the Prospectus Directive, if they have been implemented in that Relevant Member State:



to legal entities that are authorized or regulated to operate in the financial markets or, if not so authorized or regulated, whose corporate purpose is solely to invest in securities;

to any legal entity that has two or more of (1) an average of at least 250 employees during the last financial year; (2) a total balance sheet of more than \$43,000,000 and (3) an annual net turnover of more than \$50,000,000, as shown in its last annual or combined accounts;

**Table of Contents**

by the underwriters to fewer than 100 natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the representatives for any such offer; or

in any other circumstances falling within Article 3(2) of the Prospectus Directive;

provided that no such offer of shares shall result in a requirement for the publication by us or any representative of a prospectus pursuant to Article 3 of the Prospectus Directive.

Any person making or intending to make any offer of shares within the EEA should only do so in circumstances in which no obligation arises for us or any of the underwriters to produce a prospectus for such offer. Neither we nor the underwriters have authorized, nor do they authorize, the making of any offer of shares through any financial intermediary, other than offers made by the underwriters which constitute the final offering of shares contemplated in this prospectus.

For the purposes of this provision, and your representative below, the expression an offer to the public in relation to any shares in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and any shares to be offered so as to enable an investor to decide to purchase any shares, as the same may be varied in that Relevant Member State by any measure implementing the Prospectus Directive in that Relevant Member State, and the expression Prospectus Directive means Directive 2003/71/EC and includes any relevant implementing measure in each Relevant Member State.

Each person in a Relevant Member State who receives any communication in respect of, or who acquires any shares under, the offer of shares contemplated by this prospectus will be deemed to have represented, warranted and agreed to and with us and each underwriter that:

it is a qualified investor within the meaning of the law in that Relevant Member State implementing Article 2(1)(e) of the Prospectus Directive; and

in the case of any shares acquired by it as a financial intermediary, as that term is used in Article 3(2) of the Prospectus Directive, (i) the shares acquired by it in the offering have not been acquired on behalf of, nor have they been acquired with a view to their offer or resale to, persons in any Relevant Member State other than qualified investors (as defined in the Prospectus Directive), or in circumstances in which the prior consent of the representatives has been given to the offer or resale; or (ii) where shares have been acquired by it on behalf of persons in any Relevant Member State other than qualified investors, the offer of those shares to it is not treated under the Prospectus Directive as having been made to such persons.

**Notice to Prospective Investors in the United Kingdom**

This prospectus is only being distributed to, and is only directed at, persons in the United Kingdom that are qualified investors within the meaning of Article 2(1)(e) of the Prospectus Directive that are also (i) investment professionals falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, or Order, or (ii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (each such person being referred to as a relevant person). This prospectus and its contents are confidential and should not be distributed, published or reproduced (in whole or in part) or disclosed by recipients to any other persons in the United Kingdom. Any person in the United Kingdom that is not a relevant person should not act or rely on this document or any of its contents.

**Notice to Prospective Investors in France**

Neither this prospectus nor any other offering material relating to the shares described in this prospectus has been submitted to the clearance procedures of the *Autorité des Marchés Financiers* or of the competent authority of another member state of the European Economic Area and notified to the *Autorité des Marchés Financiers*. The shares have not been offered or sold and will not be offered or sold, directly or indirectly, to

**Table of Contents**

the public in France. Neither this prospectus nor any other offering material relating to the shares has been or will be:

released, issued, distributed or caused to be released, issued or distributed to the public in France; or

used in connection with any offer for subscription or sale of the shares to the public in France.

Such offers, sales and distributions will be made in France only:

to qualified investors (*investisseurs qualifiés*) and/or to a restricted circle of investors (*cercle restreint d'investisseurs*), in each case investing for their own account, all as defined in, and in accordance with articles L.411-2, D.411-1, D.411-2, D.734-1, D.744-1, D.754-1 and D.764-1 of the French *Code monétaire et financier*;

to investment services providers authorized to engage in portfolio management on behalf of third parties; or

in a transaction that, in accordance with article L.411-2-II-1°-or-2°-or 3° of the French *Code monétaire et financier* and article 211-2 of the General Regulations (*Règlement Général*) of the *Autorité des Marchés Financiers*, does not constitute a public offer (*appel public à l'épargne*).

The shares may be resold directly or indirectly, only in compliance with articles L.411-1, L.411-2, L.412-1 and L.621-8 through L.621-8-3 of the French *Code monétaire et financier*.

**Notice to Prospective Investors in Switzerland**

This document, as well as any other material relating to the shares which are the subject of the offering contemplated by this prospectus, do not constitute an issue prospectus pursuant to Article 652a and/or 1156 of the Swiss Code of Obligations. The shares will not be listed on the SIX Swiss Exchange and, therefore, the documents relating to the shares, including, but not limited to, this document, do not claim to comply with the disclosure standards of the listing rules of SIX Swiss Exchange and corresponding prospectus schemes annexed to the listing rules of the SIX Swiss Exchange. The shares are being offered in Switzerland by way of a private placement, *i.e.*, to a small number of selected investors only, without any public offer and only to investors who do not purchase the shares with the intention to distribute them to the public. The investors will be individually approached by the issuer from time to time. This document, as well as any other material relating to the shares, is personal and confidential and do not constitute an offer to any other person. This document may only be used by those investors to whom it has been handed out in connection with the offering described herein and may neither directly nor indirectly be distributed or made available to other persons without express consent of the issuer. It may not be used in connection with any other offer and shall in particular not be copied and/or distributed to the public in (or from) Switzerland.

**Notice to Prospective Investors in the Dubai International Financial Centre**

This document relates to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority. This document is intended for distribution only to persons of a type specified in those rules. It must not be delivered to, or relied on by, any other person. The Dubai Financial Services Authority has no responsibility for reviewing or verifying any documents in connection with exempt offers. The Dubai Financial Services Authority has not approved this document nor taken steps to verify the information set out in it, and has no responsibility for it. The shares which are the subject of the offering contemplated by this prospectus may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the shares offered should conduct their own due diligence on the shares. If you do not understand the contents of this document you should consult an authorised financial adviser.

**Notice to Prospective Investors in Hong Kong**

The shares may not be offered or sold in Hong Kong by means of any document other than (i) in circumstances which do not constitute an offer to the public within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong), or (ii) to professional investors within the meaning of the Securities and

**Table of Contents**

Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder, or (iii) in other circumstances which do not result in the document being a prospectus within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong) and no advertisement, invitation or document relating to the shares may be issued or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to shares which are or are intended to be disposed of only to persons outside Hong Kong or only to professional investors within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

**Notice to Prospective Investors in Japan**

The shares offered in this prospectus have not been registered under the Securities and Exchange Law of Japan. The shares have not been offered or sold and will not be offered or sold, directly or indirectly, in Japan or to or for the account of any resident of Japan, except (i) pursuant to an exemption from the registration requirements of the Securities and Exchange Law and (ii) in compliance with any other applicable requirements of Japanese law.

**Notice to Prospective Investors in Singapore**

This prospectus has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this prospectus and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the shares may not be circulated or distributed, nor may the shares be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore, or the SFA, (ii) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA, in each case subject to compliance with conditions set forth in the SFA.

Where the shares are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or

a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the shares pursuant to an offer made under Section 275 of the SFA except:

to an institutional investor (for corporations, under Section 274 of the SFA) or to a relevant person defined in Section 275(2) of the SFA, or to any person pursuant to an offer that is made on terms that such shares, debentures and units of shares and debentures of that corporation or such rights and interest in that trust are acquired at a consideration of not less than \$200,000 (or its equivalent in a foreign currency) for each transaction, whether such amount is to be paid for in cash or by exchange of securities or other assets, and further for corporations, in accordance with the conditions specified in Section 275 of the SFA;

where no consideration is or will be given for the transfer; or

where the transfer is by operation of law.

**Table of Contents**

**LEGAL MATTERS**

Certain legal matters will be passed upon for us by Latham & Watkins LLP, New York, New York. Certain matters of Maryland law, including the validity of the common stock offered hereby, will be passed upon for us by Venable LLP, Baltimore, Maryland. Certain legal matters will be passed upon for the underwriters by Mayer Brown LLP, New York, New York.

**EXPERTS**

The consolidated balance sheets of CoreSite Predecessor, as of December 31, 2009 and 2008, and the related consolidated and combined statements of operations, member's equity, and cash flows for each of the years in the three-year period ended December 31, 2009, and the related consolidated and combined financial statement schedule III, the combined balance sheets of CoreSite Acquired Properties, as of December 31, 2009 and 2008, and the related combined statements of operations, equity, and cash flows for each of the years in the three-year period ended December 31, 2009, and the related combined financial statement schedule III, and the balance sheet of CoreSite Realty Corporation as of May 1, 2010, have been included herein and in the registration statement in reliance upon the reports of KPMG LLP, independent registered public accounting firm, appearing elsewhere herein, and upon the authority of said firm as experts in accounting and auditing.

The audit report covering the December 31, 2009 combined financial statements of CoreSite Acquired Properties contains an explanatory paragraph that states that one of the combined entities has significant short-term debt obligations that raise substantial doubt about its ability to continue as a going concern. The combined financial statements do not include any adjustments that might result from the outcome of the uncertainty.

**CHANGE IN INDEPENDENT REGISTERED ACCOUNTING FIRMS**

On September 21, 2009, our executive management team approved the dismissal of Ernst & Young LLP, or E&Y, as our independent registered public accounting firm, which was immediately effective, and appointed KPMG LLP, or KPMG, as our independent registered public accounting firm for the year ended December 31, 2009.

E&Y's reports on our financial statements of our significant subsidiaries for the years ended December 31, 2008 and 2007, did not contain an adverse opinion or a disclaimer of opinion and was not qualified or modified as to uncertainty, audit scope or accounting principles. During our two most recent fiscal years and any subsequent interim period preceding the dismissal of E&Y, there were no disagreements with E&Y on any matters of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which, if not resolved to E&Y's satisfaction, would have caused E&Y to make reference to the matter in their report, and there have been no reportable events as defined in Item 304(a)(1)(v) of Regulation S-K.

Prior to the engagement of KPMG, we did not consult with such firm regarding the application of accounting principles to a specific completed or contemplated transaction, or any matter that was either the subject of a disagreement or a reportable event. We also did not consult with KPMG regarding the type of audit opinion which might be rendered on our financial statements and no oral or written report was provided by KPMG.

We have provided E&Y with a copy of this disclosure prior to its filing with the Commission and have requested E&Y to furnish us with a letter addressed to the Commission stating whether it agrees with the above statements regarding E&Y and, if not, stating the respects in which it does not agree. A copy of this letter, dated May 7, 2010, is filed as Exhibit 16.1 to the registration statement of which this prospectus forms a part.



On September 21, 2009, our executive management team approved the dismissal of Beers and Cutler, PLLC, or B&C, as our independent registered public accounting firm, which was immediately effective, and

**Table of Contents**

appointed KPMG LLP, or KPMG, as our independent registered public accounting firm for the year ended December 31, 2009.

B&C's reports on our financial statements of our significant subsidiaries for the years ended December 31, 2008 and 2007, did not contain an adverse opinion or a disclaimer of opinion and was not qualified or modified as to uncertainty, audit scope or accounting principles. During our two most recent fiscal years and any subsequent interim period preceding the dismissal of B&C, there were no disagreements with B&C on any matters of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which, if not resolved to B&C's satisfaction, would have caused B&C to make reference to the matter in their report, and there have been no reportable events as defined in Item 304(a)(1)(v) of Regulation S-K.

Prior to the engagement of KPMG, we did not consult with such firm regarding the application of accounting principles to a specific completed or contemplated transaction, or any matter that was either the subject of a disagreement or a reportable event. We also did not consult with KPMG regarding the type of audit opinion which might be rendered on our financial statements and no oral or written report was provided by KPMG.

We have provided B&C with a copy of this disclosure prior to its filing with the Commission and have requested B&C to furnish us with a letter addressed to the Commission stating whether it agrees with the above statements regarding B&C and, if not, stating the respects in which it does not agree. A copy of this letter, dated May 11, 2010, which states that B&C agrees with these statements, is filed as Exhibit 16.2 to the registration statement of which this prospectus forms a part.

**WHERE YOU CAN FIND MORE INFORMATION**

We have filed with the SEC a registration statement on Form S-11, including exhibits and schedules filed with the registration statement of which this prospectus is a part, under the Securities Act with respect to the shares of our common stock to be sold in this offering. This prospectus does not contain all of the information set forth in the registration statement and exhibits and schedules to the registration statement. For further information with respect to our company and the shares of our common stock to be sold in this offering, we refer you to the registration statement, including the exhibits and schedules to the registration statement. Statements contained in this prospectus as to the contents of any contract or other document referred to in this prospectus are not necessarily complete and, where that contract is an exhibit to the registration statement, we refer you to the full text of the contract or other document filed or incorporated by reference as an exhibit to the registration statement. Copies of the registration statement, including the exhibits and schedules to the registration statement, may be examined without charge at the public reference room of the SEC, 100 F Street, NE, Room 1580, Washington, D.C. 20549. Information about the operation of the public reference room may be obtained by calling the SEC at 1-800-SEC-0330. Copies of all or a portion of the registration statement can be obtained from the public reference room of the SEC upon payment of prescribed fees. Our SEC filings, including our registration statement, are also available to you on the SEC's website at [www.sec.gov](http://www.sec.gov).

As a result of this offering, we will become subject to the information and reporting requirements of the Exchange Act and, accordingly, will file periodic and current reports, proxy statements and other information with the SEC. Those reports, proxy statements and other information are available for inspection and copying at the Public Reference Room and on the SEC's website referred to above.

We maintain a website at [www.coresite.com](http://www.coresite.com). We are not incorporating by reference into this prospectus the information on our website, and you should not consider it to be a part of this prospectus.

**Table of Contents**

**Appendix A: Glossary of Terms**

The following are certain terms used in this prospectus.

**AnyExchange**<sup>®</sup> refers to physical networking switches operated by us that enable the exchange of Internet and other data traffic between many customers simultaneously. A single connection to these switches enables customers to interconnect with network service providers and exchange traffic with each other in a cost-efficient manner.

**Available utility power** refers to the power that could potentially be provided by the utility company depending upon factors such as peak demand load at the property and includes both primary and alternate circuits. We generally estimate available utility power in megawatts, or MW.

**Blade server** refers to a server architecture used widely in data centers that houses multiple server modules ( blades ) in a single chassis to save space and improve system management.

**Branch circuit monitoring** or **BCM** refers to a consumption-based power pricing model enabled by the measurement and remote monitoring of the current and voltage on each individual electrical circuit provisioned to customers. BCM is a technology supporting pass-through, or net, billing for power.

**Breakered-amp** refers to a power pricing model whereby the right to draw electricity is charged at a fixed rate for each power circuit provisioned to a customer, irrespective of the customer's actual consumption of power. Generally, this pricing model enables lessors to increase this fixed charge annually to reflect increases in our cost of available utility power.

**Chillers** refers to equipment that removes heat from a liquid via a vapor-compression or absorption refrigeration cycle in order to facilitate the cooling of a data center.

**Cloud computing** refers to a general term for hosted computing and data storage services delivered to the end-user over the Internet or similar data network.

**Connected power circuit** refers to an electrical circuit that has been activated and contracted with a customer.

**Content delivery network** refers to a system of computers containing copies of content, placed at various points in a network so as to efficiently distribute the content to end users across the network.

**Content provider** refers to an entity that creates, owns or distributes information and/or educational or entertainment content over the Internet or other networks.

**Cross connection** refers to a physical circuit directly connecting the networking equipment of two customers within a data center to allow for exchange of Internet and other data traffic between the parties.

**Data center** refers to a special-purpose building used to house computer systems, servers, data storage devices and associated communications equipment. Data center facilities provide the redundant and backup power supplies, multiple communications network connections, specialized environmental controls (e.g., cooling, humidification and fire suppression) and security features required to safely and efficiently house such equipment.

**Data center infrastructure** refers to the underlying equipment, systems and physical improvements required for the successful, efficient and uninterrupted operations of a data center. This infrastructure includes redundant power systems, UPS systems, backup generators, air-conditioning and other cooling systems, raised flooring and cabling.

**Disaster recovery** refers to the process, policies, procedures and preparation related to the recovery or continuation of technology infrastructure critical to an organization after a natural or human-induced disaster.

**Ethernet** refers to a data communications protocol used for networking computers and other devices across local and wide-area networks.

**Table of Contents**

***Ethernet switch*** refers to a data networking device which manages connections between computers and other equipment connected to a network.

***Fiber optic*** refers to a method of transmitting information from one place to another by sending pulses of light through a glass-based fiber cable.

***Fiber optic backbone*** refers to the main paths or routes in a network constructed of fiber optic circuits.

***Fiber trunk*** refers to a one or more fibers supporting one or more physical circuits designed to handle many signals simultaneously that connect major switching centers or nodes in a communications network.

***Financial exchange*** refers to a group of banks, brokers, trading firms and securities markets which trade or support the trading of securities and other financial instruments.

***High-quality data center*** refers to a data center with advanced power and cooling systems, network connectivity from multiple fiber providers and advanced security systems, including twenty-four hours a day, seven days a week security staffing.

***Hub-and-spoke*** refers to a method of expanding the capacity of an existing, network-dense data center facility by connecting additional adjacent or nearby facilities through fiber optics.

***HVAC*** refers to the heating, ventilation and air conditioning equipment and systems used to manage environmental conditions and air flow within a building.

***Interconnection*** refers to a physical link between separate networks for means of exchanging traffic including either direct circuit connections between two customers as well as voluntary multi-party connections using a shared switching device to connect different customers.

***Internet data center market*** refers to the total revenue generated by multi-tenant data center facilities owned or operated by firms specializing in providing data center services to customers.

***Internet service provider*** refers to a company that provides access to the Internet by connecting end users to one or more network service providers.

***Internet Protocol*** or ***IP*** refers to a standard set of rules used for communicating data between computers and other devices across a network.

***Information Technology*** or ***IT*** refers to the use of computer, software and/or communications systems to manage information.

***Latency*** refers to a measurement of the delay in time required to transmit information from one point in a network to another.

***Managed hosting*** refers to a service designed to provide the servers and data storage equipment as well as the network connectivity required by the owners of applications, content or websites that need to be housed in a data center and connected to a network.

***Network Access Point*** or ***NAP*** refers to a location where network carriers meet to exchange traffic with each other and to provide connectivity services to their customers.

**Network density** refers to a measurement of the number of network service providers offering connectivity services within a data center facility.

**Network interconnection** refers to the physical link, via fiber or other means of connection, between two networks for the means of exchanging traffic.

**Network service provider** refers to a business that sells bandwidth or network access by providing direct access to the Internet.

**Network-neutral** refers to a data center provider that offers network connectivity options from a number of different network carriers, and that does not have a bias to any one provider within its facilities.

**North America** refers to the U.S. and Canada.

**Table of Contents**

**Peering** refers to the voluntary interconnection of separate networks for the purpose of exchanging traffic between the customers of each network.

**Primary power capacity** refers to the total electrical power supplied by the public utility company.

**Raised flooring** refers to a specialty flooring which provides the capability to diffuse air to specific locations in a data center.

**Redundant power** refers to the duplication of critical components in an electrical system to increase the reliability of a data center in case of a power failure.

**Router** refers to a device that interconnects two or more computer networks and exchanges packets of data between them.

**Software-as-a-Service** or **SaaS** refers to a software sales and delivery model developed for the deployment of on-demand over the Internet.

**Server** refers to a computing device with data processing and storage components designed to house and operate applications, websites or other content to be connected to a network.

**Storage array** refers to a data storage system made up of multiple disk drive devices.

**Switched peering** refers to interconnection utilizing a multi-party, shared switching device to connect different customers.

**Switching** refers to a communications networking method where data is broken down into suitably-sized blocks and routed to its intended destinations.

**Uninterruptible power supply** or **UPS** refers to the electrical equipment that provides short-term, emergency power when there is a power failure until an auxiliary power source can be brought on-line.

**Web hosting provider** refers to a service provider that offers the computing, data storage and Internet connectivity required by owners of websites to make their content or web applications accessible via the Internet.

**Table of Contents**

**Appendix B: Citations**

The following are documents and reports cited in this prospectus.

(a) Cisco Systems, Inc., Cisco Visual Networking Index: Forecast and Methodology, 2009-2014, June 2010.

(b) Tier1 Research, LLC, Internet Data Center Global Markets Overview 2010, January 2010.

(c) Tier1 Research, LLC, Internet Datacenter Supply 2010, January 2010.

(d) Key Trends in Data Center Outsourcing, Nemertes Research, 2009.

(e) Lydia Leong, Gartner, Dataquest Insight: The Changing Colocation and Data Center Market, January 23, 2009. The Gartner Report(s) described herein, (the Gartner Report ) represents data, research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ( Gartner ), and are not representations of fact. Each Gartner Report speaks as of its original publication date (and not as of the date of this Prospectus) and the opinions expressed in the Gartner Report are subject to change without notice.

(f) Tier1 Research, LLC, Enterprise Datacenter Selection, April 2009.

B-1

---



**Table of Contents****INDEX TO FINANCIAL STATEMENTS**

	<b>Page</b>
<b>CoreSite Realty Corporation:</b>	
<i>Historical Financial Statements:</i>	
<u>Report of Independent Registered Public Accounting Firm</u>	F-2
<u>Balance Sheets as of June 30, 2010 and May 1, 2010</u>	F-3
<u>Notes to Balance Sheet</u>	F-4
<i>Unaudited Pro Forma Condensed Consolidated Financial Statements:</i>	
<u>Unaudited Pro Forma Condensed Consolidated Balance Sheet as of June 30, 2010</u>	F-8
<u>Unaudited Pro Forma Condensed Consolidated Statement of Operations for the six months ended June 30, 2010</u>	F-9
<u>Unaudited Pro Forma Condensed Consolidated Statement of Operations for the year ended December 31, 2009</u>	F-10
<u>Notes to Pro Forma Condensed Consolidated Financial Statements</u>	F-11
<b>CoreSite Predecessor:</b>	
<u>Report of Independent Registered Public Accounting Firm</u>	F-17
<u>Consolidated Balance Sheets as of June 30, 2010, December 31, 2009 and 2008</u>	F-18
<u>Consolidated and Combined Statements of Operations for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007</u>	F-19
<u>Consolidated and Combined Statements of Member s Equity for the six months ended June 30, 2010 and the years ended December 31, 2009, 2008 and 2007</u>	F-20
<u>Consolidated and Combined Statements of Cash Flows for the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007</u>	F-21
<u>Notes to CoreSite Predecessor Consolidated and Combined Financial Statements</u>	F-22
<u>Schedule III Real Estate and Accumulated Depreciation</u>	F-36
<b>CoreSite Acquired Properties:</b>	
<u>Report of Independent Registered Public Accounting Firm</u>	F-38
<u>Combined Balance Sheets as of June 30, 2010, December 31, 2009 and 2008</u>	F-39
<u>Combined Statements of Operations for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007</u>	F-40
<u>Combined Statements of Equity for the six months ended June 30, 2010 and the years ended December 31, 2009, 2008 and 2007</u>	F-41
<u>Combined Statements of Cash Flows for the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007</u>	F-42
<u>Notes to CoreSite Acquired Properties Combined Financial Statements</u>	F-43
<u>Schedule III Real Estate and Accumulated Depreciation</u>	F-59

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Shareholder  
CoreSite Realty Corporation:

We have audited the accompanying balance sheet of CoreSite Realty Corporation (the Company) as of May 1, 2010. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the balance sheet is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in that balance sheet, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit of the balance sheet provides a reasonable basis for our opinion.

In our opinion, the balance sheet referred to above presents fairly, in all material respects, the financial position of CoreSite Realty Corporation as of May 1, 2010, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Denver, Colorado  
May 13, 2010

**Table of Contents****CoreSite Realty Corporation****Balance Sheets**

	<b>June 30, 2010</b> <b>(unaudited)</b>	<b>May 1, 2010</b>
<b>ASSETS</b>		
Cash	\$ 20,411	\$ 10
Deferred financing costs	175,000	
Deferred offering costs	3,265,842	338,138
Total assets	\$ 3,461,253	\$ 338,148
<b>LIABILITIES AND STOCKHOLDER S EQUITY</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 2,472,000	\$
Due to related party	989,243	338,138
Total liabilities	3,461,243	338,138
Stockholder s Equity:		
Common shares, \$0.001 par value; 1,000 shares authorized, issued and outstanding	1	1
Additional paid-in-capital	9	9
Total stockholder s equity	10	10
Total liabilities and stockholder s equity	\$ 3,461,253	\$ 338,148

See accompanying notes to balance sheet.

**Table of Contents**

**CoreSite Realty Corporation**

**Notes to Balance Sheet  
June 30, 2010 (unaudited) and May 1, 2010**

**1. Organization**

CoreSite Realty Corporation, (the Company) was organized in the state of Maryland on February 17, 2010. Under the Company's charter, the Company is authorized to issue up to 1,000 shares of common stock. The Company issued 1,000 shares on February 17, 2010. The Company intends to elect to be taxed and to operate in a manner that will allow us to qualify as a real estate investment trust, or REIT, for U.S. federal income tax purposes commencing with its taxable year ending December 31, 2010. In order to maintain its qualification as a REIT, the Company plans to distribute at least 90% of its taxable income in the form of qualifying distributions to its stockholders.

**2. Formation of the Company and Initial Public Offering**

The Company has not commenced operations, nor has the Company entered into any contracts to acquire properties. The Company intends to file a Registration Statement on Form S-11 with the Securities and Exchange Commission with respect to an initial public offering of common stock (the IPO). Proceeds from the IPO will be contributed to CoreSite, L.P. (the Operating Partnership) for a limited partnership interest. The Company will be the sole general partner of the Operating Partnership and plans to conduct substantially all of its business through the Operating Partnership following its formation.

**3. Summary of Significant Accounting Policies**

***Basis of Presentation***

The accompanying balance sheet has been prepared by management in accordance with U.S. generally accepted accounting principles. As of June 30, 2010, the Company has not commenced operations and therefore a statement of operations has not been presented. As operations have not commenced and there has not been any activity related to the equity accounts since the initial capitalization of the Company on February 17, 2010, a statement of stockholder's equity has not been presented. Finally, a statement of cash flows has not been presented as the only cash activity has been the initial capitalization of the Company on February 17, 2010 and the receipt of a \$80,000 cash advance from an affiliate of the Company to fund the payment of deferred offering costs of which \$59,599 has been paid for deferred offering costs as of June 30, 2010.

***Unaudited Interim Information***

The accompanying balance sheet as of June 30, 2010, is unaudited. The unaudited interim balance sheet has been prepared on the same basis as the May 1, 2010 balance sheet and, in the opinion of management, reflects all adjustments (consisting only of normal recurring adjustments) considered necessary to state fairly the Company's financial position as of June 30, 2010. The financial data and other information disclosed in these notes as of June 30, 2010 and for the period from May 2, 2010 to June 30, 2010 is unaudited.

***Subsequent Events***

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in the balance sheet as of May 1, 2010 through May 13, 2010, the date the financial statements were issued.

*Use of Estimates*

The preparation of the balance sheet in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies at the date of the balance sheet. Actual results could differ from these estimates.

F-4

---

**Table of Contents**

***Deferred Offering and Deferred Financing Costs and Due to Related Party***

In connection with the IPO, affiliates of the Company have incurred or will incur offering and financing costs, which the Company intends to repay upon consummation of the IPO. As of June 30, 2010 and May 1, 2010, \$989,243 and \$338,138, respectively, of such costs were payable to affiliates of the Company. Deferred offering and financing costs payable to related and non-related parties will be deducted from the proceeds of the IPO.

F-5

---

**Table of Contents****CoreSite Realty Corporation****Pro Forma Condensed Consolidated Financial Statements  
(unaudited)**

The unaudited pro forma condensed consolidated financial statements as of and for the six months ended June 30, 2010 and the year ended December 31, 2009, are derived from our Predecessor's consolidated financial statements and the Acquired Properties' combined financial statements and are presented as if this offering, the Restructuring Transactions and the Financing Transactions had all occurred on June 30, 2010 for the pro forma condensed consolidated balance sheet and as of January 1, 2009 for the pro forma condensed consolidated statement of operations.

The accompanying pro forma condensed consolidated financial statements include the following limited liability companies and limited partnerships which comprise the CoreSite Predecessor (the Predecessor), all wholly owned by CRP Fund V Holdings, LLC, and the CoreSite Acquired Properties (the Acquired Properties), all under common management:

<b>Entity Name</b>	<b>Property Name</b>	<b>Date Formed</b>	<b>State of Organization</b>
<b>Predecessor Properties</b>			
CoreSite 1656 McCarthy, LLC	1656 McCarthy	November 28, 2006	Delaware
CoreSite Real Estate 70 Innerbelt, LLC	70 Innerbelt	December 19, 2006	Delaware
CoreSite Real Estate 12100 Sunrise Valley Drive, LLC	12100 Sunrise Valley	December 17, 2007	Delaware
CoreSite 32 Avenue of the Americas, LLC	32 Avenue of the Americas	June 18, 2007	Delaware
CRP Coronado Stender, LLC	Coronado-Stender Properties	February 2, 2007	Delaware
<b>Acquired Properties</b>			
CoreSite, LLC	CoreSite, LLC	September 13, 2001	Delaware
CoreSite One Wilshire, LLC	One Wilshire	May 7, 2007	Delaware
Carlyle MPT Mezzanine A, LLC	55 S. Market	February 3, 2000	Delaware
CoreSite Real Estate 900 N. Alameda, LP	900 N. Alameda	October 6, 2006	Delaware
CoreSite Real Estate 427 S. LaSalle, LP	427 S. LaSalle	July 19, 2006	Delaware
CoreSite 1275 K Street, LLC	1275 K Street	May 31, 2006	Delaware
CoreSite 2115 NW 22nd Street, LP	2115 NW 22nd Street	April 26, 2006	Delaware

All of the entities included in the table above are controlled by one of several Carlyle real estate funds and their affiliates. The entities are all controlled by their respective funds but are not under common control of The Carlyle Group. Additionally, all entities are under common management. Our Predecessor includes the limited liability companies which are wholly owned, directly or indirectly, by CRP Fund V Holdings, LLC, which is controlled by Carlyle Realty Partners V, L.P. The Predecessor does not include the limited liability companies and limited partnerships which are wholly owned, directly or indirectly, by other Carlyle real estate funds. The limited liability companies and limited partnerships not included in the Predecessor are all under common management but are not

under common control of The Carlyle Group.

Concurrently with the completion of this offering, the Carlyle real estate funds or their affiliates will contribute 100% of their ownership interest in the entities that, directly or indirectly, own or lease all of properties that comprise our portfolio and all the other non-cash assets used in our business. In exchange for this contribution, our operating partnership will issue to the Carlyle real estate funds or their affiliates an aggregate of \_\_\_\_\_ operating partnership units which, after the first anniversary of the completion of this offering, will be redeemable for cash or, at our option, exchangeable into our common stock on a one-to-one basis and have a total value of \$ \_\_\_\_\_ million, based upon the midpoint of the range set forth on the cover of this prospectus. Concurrently with the completion of this offering, we will purchase from the Carlyle real estate funds and their affiliates a portion of these units, \_\_\_\_\_ units in the aggregate, in exchange for \$ \_\_\_\_\_, and we will purchase from our operating partnership an additional \_\_\_\_\_ units for \$ \_\_\_\_\_.

We have determined that CRP Fund V Holdings, LLC is the acquirer for accounting purposes and therefore, interests contributed by CRP Fund V Holdings, LLC in the Restructuring Transactions will be recorded at historical cost. The contribution or acquisition of interests in the Acquired Properties will be



**Table of Contents**

accounted for as an acquisition under the acquisition method of accounting and recognized at the estimated fair value of acquired assets and assumed liabilities on the date of such contribution or acquisition. The fair value of the real estate acquired is allocated to the acquired tangible assets, consisting primarily of land, building and improvements, and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases, lease origination costs and the value of customer relationships.

The fair value of the land and building of an acquired property is determined by valuing the property as if it were vacant, and the as-if-vacant value is then allocated to land and building based on management's determination of the fair values of these assets. Management determines the as-if-vacant fair value of a property using methods similar to those used by independent appraisers. Factors considered by management in performing these analyses include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases.

The fair value of intangibles related to in-place leases includes the value of lease intangibles for above-market and below-market leases, lease origination costs, and customer relationships, determined on a lease-by-lease basis. Above-market and below-market leases are valued based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease and, for below-market leases, over a period equal to the initial term plus any below-market fixed rate renewal periods. Lease origination costs include estimates of costs avoided associated with leasing the property, including tenant allowances and improvements and leasing commissions. Customer relationship intangibles relate to the additional revenue opportunities expected to be generated through cross-connection services, utility services and other interconnection services to be provided to the in-place lease tenants.

CoreSite Realty Corporation (the Company, we, or our) was formed on February 17, 2010 and has had no activity since its inception other than the issuance of 1,000 shares of common stock at par value of \$0.01 on February 17, 2010. Upon completion of this offering, the Company, as the sole general partner of the Operating Partnership, will own directly or indirectly a % interest in the Operating Partnership and will have control over major decisions related to the sale or refinancing of the properties and will conduct all activities through the Operating Partnership and its subsidiaries.

The pro forma condensed consolidated financial statements should be read in conjunction with the historical financial statements of our Predecessor and the Acquired Properties, including the notes thereto, included elsewhere in this prospectus. The adjustments to our pro forma condensed consolidated financial statements are based on available information and assumptions that we consider reasonable. The pro forma condensed consolidated financial statements do not purport to represent our financial position or results of operations that would have actually occurred assuming this offering, completion of our Restructuring Transactions and the Financing Transactions had all occurred on June 30, 2010 or on January 1, 2009, nor does the information purport to project the Company's financial position or results of operations as of any future date or for any future periods. All pro forma adjustments are based on estimates and assumptions and are subject to revision upon completion of the purchase price allocations in connection with the Acquired Properties, the Restructuring Transactions and the Financing Transactions.

**Table of Contents****CoreSite Realty Corporation****Pro Forma Condensed Consolidated Balance Sheet  
June 30, 2010  
(unaudited)**

	<b>CoreSite Realty Corporation Historical (A)</b>	<b>CoreSite Predecessor Historical (B)</b>	<b>CoreSite Acquired Properties Historical (C)</b>	<b>Acquisition of CoreSite Acquired Properties (D)</b>	<b>Receipt and Use of Proceeds from Equity Offering (E)</b>	<b>Subtotal</b>	<b>Other Adjustments</b>	<b>Company Pro Forma</b>
	<b>(In thousands)</b>							
<b>ASSETS</b>								
Net investments in real estate	\$	\$ 250,838	\$ 259,631	\$ 122,379	\$	\$ 632,848	\$	\$ 632,848
Cash and cash equivalents	20	6,715	10,152		285,000 (28,950) (93,600) (95,025)(H) (1,150) (500) (357) 769 (769)	83,074	(3,175)(F)	79,899
Restricted cash		572	16,530			16,333		16,333
Accounts and other receivables, net		1,826	3,080			4,906		4,906
Due from related parties			1,322			1,322		1,322
Deferred rent receivable		4,842	3,530	(3,530)		4,842		4,842
Lease intangibles, net		1,778	8,884	75,052		85,714		85,714
Goodwill				121,025		121,025		121,025
Deferred leasing costs, net		8,300	2,103	(2,103)		8,300		8,300
Deferred financing costs,	175(F)	488	460	(460)	(53)	610	3,175(F)	3,785

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Net								
Other assets	3,266	537	1,385			5,188	(3,266)(J)	1,922
Total assets	\$ 3,461	\$ 275,896	\$ 307,077	\$ 312,363	\$ 65,365	\$ 964,162	\$ (3,266)	\$ 960,896
<b>LIABILITIES AND EQUITY</b>								
Mortgages and notes payable	\$	\$ 72,054	\$ 146,465	\$ (2,000)	\$ (93,600)	\$ 122,919	\$	\$ 122,919
Accounts payable and accrued expenses	2,472	7,167	13,521		(357)	22,803	(2,277)(J)	20,526
Due to related parties	989	348				1,337	(989)(J)	348
Deferred rent payable		1,837	4,240	(4,240)		1,837		1,837
Acquired below-market lease contracts, net		1,930	3,142	12,622		17,694		17,694
Prepaid rent and other liabilities		4,110	5,540	(1,513)		8,137		8,137
Total liabilities	3,461	87,446	172,908	4,869	(93,957)	174,727	(3,266)	171,461
Redeemable noncontrolling interests in operating partnership							498,923(G)	499,766
Equity (deficit)		188,450	134,169	307,494	(553)	789,435	(498,923)(G)	289,669
					(1,150)		843(I)	
					285,000		155(I)	
					(28,950)			
					(95,025)(H)		(998)(I)	
Total liabilities and equity (deficit)	\$ 3,461	\$ 275,896	\$ 307,077	\$ 312,363	\$ 65,365	\$ 964,162	\$ (3,266)	\$ 960,896

See accompanying notes.

**Table of Contents****CoreSite Realty Corporation**

**Pro Forma Condensed Consolidated Statement of Operations**  
**Six Months Ended June 30, 2010**  
**(unaudited)**

	<b>CoreSite Predecessor</b>	<b>CoreSite Acquired Properties</b>	<b>Acquisition of CoreSite Acquired Properties</b>	<b>Other Adjustments</b>	<b>Company Pro Forma</b>
	<b>Historical (AA)</b>	<b>Historical (BB)</b>	<b>Properties (CC)</b>		
	<b>(In thousands)</b>				
Operating revenue:					
Rental revenue	\$ 15,029	\$ 27,311	\$ 359	\$	\$ 42,699
Power revenue	4,922	11,146			16,068
Tenant reimbursement	704	1,430			2,134
Other revenue	764	4,902			5,666
Management fees from related parties		6,726		(6,726)(EE)	
<b>Total operating revenues</b>	<b>21,419</b>	<b>51,515</b>	<b>359</b>	<b>(6,726)</b>	<b>66,567</b>
Operating expenses:					
Property operating and maintenance	8,465	12,277			20,742
Management fees to related party	2,295			(2,295)(EE)	
Real estate taxes and insurance	812	2,024			2,836
Depreciation and amortization	6,948	10,373	1,340		18,661
Sales and marketing	59	1,689		(570)(EE)	1,178
General and administrative	501	9,807		2,000(FE)	12,308
Rent expense	1,389	7,473	549		9,411
<b>Total operating expenses</b>	<b>20,469</b>	<b>43,643</b>	<b>1,889</b>	<b>(865)</b>	<b>65,136</b>
Operating income	950	7,872	(1,530)	(5,861)	1,431
Other income and expense					
Interest income		4			4
Interest expense	(911)	(3,094)		164(DD)	(3,841)
Net income/(loss)	39	4,782	(1,530)	(5,697)	(2,406)
Net (loss) attributable to redeemable noncontrolling interests in operating partnership				(1,521)(GG)	(1,521)

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Net income (loss) attributable to controlling interests	\$	39	\$	4,782	(1,530)	\$	(4,176)	\$	(855)
Pro forma (earning/loss) per share basic and diluted								\$	(HH)
Pro forma weighted average common shares basic and diluted									(HH)

See accompanying notes.

F-9

---

**Table of Contents****CoreSite Realty Corporation**

**Pro Forma Condensed Consolidated Statement of Operations**  
**Year Ended December 31, 2009**  
**(unaudited)**

	<b>CoreSite Predecessor</b>	<b>CoreSite Acquired Properties</b>	<b>Acquisition of CoreSite Acquired Properties</b>	<b>Other</b>	<b>Company Pro Forma</b>
	<b>Historical (AA)</b>	<b>Historical (BB)</b>	<b>Properties (CC) (In thousands)</b>	<b>Adjustments</b>	
Operating revenue:					
Rental revenue	\$ 18,974	\$ 51,686	\$ 2,055	\$	\$ 72,715
Power revenue	7,372	19,430			26,802
Tenant reimbursement	1,061	3,044			4,105
Other revenue	1,424	8,965			10,389
Management fees from related parties		5,643		(5,643)(EE)	
Total operating revenues	28,831	88,768	2,055	(5,643)	114,011
Operating expenses:					
Property operating and maintenance	13,954	23,512			37,466
Management fees to related party	2,244			(2,244)(EE)	
Real estate taxes and insurance	1,787	3,943			5,730
Depreciation and amortization	11,193	19,413	10,724		41,330
Sales and marketing	135	3,195		(680)(EE)	2,650
General and administrative	1,401	13,841		6,800(FF)	22,042
Rent expense	2,816	14,616	1,774		19,206
Total operating expenses	33,530	78,520	12,498	3,876	128,424
Operating income (loss)	(4,699)	10,248	(10,443)	(9,519)	(14,413)
Other income and expense					
Interest income	3	76			79
Interest expense	(2,343)	(5,467)		350(DD)	(7,460)
Net income/(loss)	(7,039)	4,857	(10,443)	(9,169)	(21,794)
Net loss attributable to redeemable noncontrolling				(13,774)(GG)	(13,774)

interests in operating  
partnership

Net income (loss) attributable to controlling interests	\$	(7,039)	\$	4,857	(10,443)	\$	4,605	\$	(8,020)
--	----	---------	----	-------	----------	----	-------	----	---------

Pro forma (earning/loss) per share basic and diluted						\$			(HH)
---	--	--	--	--	--	----	--	--	------

Pro forma weighted average common shares basic and diluted									(HH)
--	--	--	--	--	--	--	--	--	------

See accompanying notes.

F-10

---

**Table of Contents**

**CoreSite Realty Corporation**

**Notes to Pro Forma Condensed Consolidated Financial Statements  
(unaudited)**

**1. Adjustments to the Pro Forma Condensed Consolidated Balance Sheet**

The adjustments to the pro forma condensed consolidated balance sheet as of June 30, 2010, are as follows:

(A) Reflects the balance sheet of CoreSite Realty Corporation, Inc. ( the Company ) as of June 30, 2010. The Company was organized in the state of Maryland on February 17, 2010 and issued 1,000 shares of common stock on February 17, 2010 in connection with the initial capitalization of the Company. The Company intends to elect to be taxed and to operate in a manner that will allow us to qualify as a real estate investment trust, or REIT, for U.S. federal income tax purposes commencing with its taxable year ending December 31, 2010. In order to maintain its qualification as a REIT, the Company plans to distribute at least 90% of its taxable income in the form of qualifying distributions to its stockholders.

The Company has not commenced operations, nor has the Company entered into any contracts to acquire properties. Proceeds from the Equity Offering will be contributed to CoreSite, L.P. (the Operating Partnership ) for a limited partnership interest. The Company will be the sole general partner of the Operating Partnership and plans to conduct substantially all of its business through the Operating Partnership following its formation.

In connection with the Equity Offering, affiliates of the Company have incurred or will incur offering costs, which the Company intends to repay upon consummation of the Equity Offering. Such costs will be deducted from the proceeds of the Equity Offering.

(B) Reflects the Predecessor s historical condensed consolidated balance sheet as of June 30, 2010. Pursuant to the contribution agreement between the members of the Predecessor properties and the Operating Partnership, which was executed on , the Operating Partnership will receive a contribution of direct and indirect interests in the properties in the portfolio in exchange for limited partnership interests in the Operating Partnership. The contribution will be made in anticipation of the completion of this offering.

(C) Reflects the CoreSite Acquired Properties historical condensed combined balance sheet as of June 30, 2010 to be contributed along with our Predecessor as set forth in pro forma adjustment (D).

(D) Reflects the Predecessor s acquisition of the CoreSite Acquired Properties through a series of contribution transactions. Pursuant to the contribution agreements between the members of the Acquired Properties and the Operating Partnership, which was executed on , the Operating Partnership will receive a contribution of direct and indirect interests in the properties in the portfolio in exchange for limited partnership interests in the Operating Partnership. The contribution will be made in anticipation of the completion of this offering.

The acquisition of all the interests in the Acquired Properties will be accounted for as an acquisition under the purchase method of accounting in accordance with the authoritative guidance for business combinations, and recorded at the estimated fair value of the acquired assets and assumed liabilities.

In exchange for the CoreSite Acquired Properties contribution, the Operating Partnership will issue to the Carlyle real estate funds or their affiliates an aggregate of operating partnership units, which will be redeemable for cash or,



at our option, exchangeable into our common stock on a one-to-one basis and have a total value of \$441.7 million based upon the midpoint of the range set forth on the cover of this prospectus. The purchase price of \$441.7 million is based on the estimated fair value of properties, net of liabilities, determined based on the future cash flows of the Acquired Properties. The following tables reflect the initial allocation of the purchase price based on our preliminary estimates, which are subject to change based on the final determination of the fair value of assets and liabilities of

F-11

---

**Table of Contents****CoreSite Realty Corporation****Notes to Pro Forma Condensed Consolidated Financial Statements (Continued)**  
**(unaudited)**

the Acquired Properties and the pro forma adjustments necessary to reflect the initial allocation of the estimated fair value.

Consideration paid to acquire Coresite Acquired Properties	
Issuance of operating partnership units	\$ 396,853
Issuance of operating partnership units which will subsequently be repurchased	44,810(H)
Total consideration paid to acquire CoreSite Acquired Properties	\$ 441,663
Allocation of consideration paid to acquire Coresite Acquired Properties	
Net investments in real estate	\$ 382,010
Lease intangibles, net	83,936
Goodwill	121,025
Debt	(144,465)
Below market leases	(15,764)
Other assets and liabilities acquired, net	14,921
Total allocation of consideration paid to acquire Coresite Acquired Properties	\$ 441,663

	<b>As of June 30, 2010</b>		
	<b>Historical Carrying Amount</b>	<b>Fair Value</b>	<b>Increase (Decrease)</b>
<b>ASSETS</b>			
Net investments in real estate	\$ 259,631	\$ 382,010	\$ 122,379(a)
Cash and cash equivalents	10,152	10,152	
Restricted cash	16,530	16,530	
Accounts and other receivables, net	3,080	3,080	
Due from related parties	1,322	1,322	
Deferred rent receivable	3,530		(3,530)(b)
Lease intangibles, net	8,884	83,936	75,052(a)
Goodwill		121,025	121,025(a)
Deferred leasing costs, net	2,103		(2,103)(c)
Deferred financing costs, net	460		(460)(c)
Other assets	1,385	1,385	
Total assets	\$ 307,077	\$ 619,440	\$ 312,363

**LIABILITIES AND EQUITY**

Mortgage loans payable	\$ 146,465	\$ 144,465	\$ (2,000)(d)
Accounts payable and accrued expenses	13,521	13,521	
Deferred rent payable	4,240		(4,240)(b)
Acquired below-market lease contracts, net	3,142	15,764	12,622(a)
Prepaid rent and other liabilities	5,540	4,027	(1,513)(c)
Total liabilities	172,908	177,777	4,869
Equity	134,169	441,663	307,494
Total liabilities and equity	\$ 307,077	\$ 619,440	\$ 312,363

(a) The fair values of the real estate assets are determined on an as-if-vacant basis considering the estimated future cash flows, market conditions, property conditions and estimated rental and absorption rates. The

F-12

---

**Table of Contents****CoreSite Realty Corporation****Notes to Pro Forma Condensed Consolidated Financial Statements (Continued)**  
**(unaudited)**

as-if-vacant fair value will be allocated to land, building and improvements, tenant improvements and personal property based on relevant information obtained in connection with the acquisition of the properties.

The estimated fair value includes goodwill and other intangible assets which includes acquired in-place leases which consist of the estimated costs to replace the leases and estimated leasing commissions and legal costs that would have been incurred to lease the properties to their occupancy levels on the date of acquisition. Additionally, above-market and below-market lease values are recorded as an asset or liability based on the difference between the contractual rents to be paid pursuant to the in-place leases and an estimate of fair market rates for the acquired in-place leases.

- (b) Reflects the write-off of historical deferred rent receivable and deferred rent payable that resulted from recognizing rental revenue and rental expense on a straight-line basis.
- (c) Reflects the write-off of historical unamortized deferred leasing costs, historical unamortized deferred financing costs and historical deferred revenue that is not subject to a performance obligation.
- (d) Reflects the fair value adjustment for acquired debt based on the Company's assumption of interest rates and terms available.
- (E) Reflects the sale of        shares of common stock in this public offering at the initial offering price of \$        per share (dollars in thousands):

Proceeds from this offering	\$ 285,000
Less costs of this offering:	
Underwriters' discounts and commissions(@ 7%)	19,950
Other costs	9,000
	28,950
Net cash proceeds	\$ 256,050
Use of proceeds:	
Repayment of mortgage loans	93,600
Payment of loan transfer fees	1,150
Payment of defeasance fee on retired mortgages	500
Payment of interest payable on retired loans	357
Payments to Limited Partners	95,025(H)
	190,632
Increase in cash and cash equivalents	65,418
	\$ 256,050

The impact on equity from the use of proceeds from the equity offering is as follows (in thousands):

Payments to Limited Partners	\$ 95,600
Payment of loan transfer fees	1,150
Payment of defeasance fee on retired mortgages	500
Write-off of unamortized deferred financing costs	53
	\$ 97,303

Additionally, cash previously escrowed for debt service, insurance and real estate taxes which have been historically classified as restricted cash will be released from escrow and classified as cash and cash equivalents upon repayment of the retired mortgage loans.

F-13

---

**Table of Contents**

**CoreSite Realty Corporation**

**Notes to Pro Forma Condensed Consolidated Financial Statements (Continued)  
(unaudited)**

**(F)** Reflects the payment of financing costs related to the refinancing of 55 S. Market and transaction costs associated with obtaining the Company's new \$110.0 million revolving credit facility. The closing of the Financing Transactions will be a precondition to the consummation of this offering, and it is the Company's intention to enter into binding agreements or to otherwise obtain firm commitments with respect to the Financing Transactions prior to seeking effectiveness of the registration statement of which this prospectus is a part.

**(G)** Reflects the recording of noncontrolling interests in the operating partnership as a result of an aggregate of operating partnership units issued to certain owners of our Predecessor and Acquired Properties who elected to receive operating partnership units as a result of the Restructuring Transactions. Noncontrolling interest is calculated based on stockholders' equity and noncontrolling interest of approximately 63.2%.

**(H)** In exchange for the Carlyle real estate funds or their affiliates contribution of the Predecessor and Acquired Properties, our operating partnership will issue to the Carlyle real estate funds or their affiliates an aggregate of operating partnership units, which will be redeemable for cash or, at our option, exchangeable into our common stock on a one-to-one basis and have a total value of \$ million based upon the midpoint of the range set forth on the cover of this prospectus. Concurrently with the completion of this offering, we will purchase from the Carlyle real estate funds or their affiliates a portion of these units, units in the aggregate, for an aggregate purchase price of \$95.0 million. The Carlyle real estate funds or their affiliates that own the Predecessor entities and the Acquired Properties entities will receive \$50.2 million and \$44.8 million, respectively.

**(I)** Reflects the retirement of the profits interest incentive program, PIP. Under the PIP, executives and other key employees were provided equity-based awards in order to align the interests of executives and other key employees with those of our equity holders and for retention purposes. In connection with our initial public offering, we intend to retire the PIP through the issuance of common stock and operating partnership units to vested participants. The shares of common stock and operating partnership units to be issued in retirement of the PIP will be valued at the initial public offering price per share in this offering.

**(J)** Reflects the repayment to related and non-related parties for offering costs incurred prior to the offering, and the reduction in the reported prepaid costs. The aggregate of all costs incurred in the offering are reflected in pro forma adjustment (D).

**2. Adjustments to the Pro Forma Condensed Consolidated Statement of Operations**

The adjustments to the pro forma condensed consolidated statement of operations for the six months ended June 30, 2010 and the year ended December 31, 2009, are as follows:

**(AA)** Reflects the Predecessor's historical condensed consolidated statement of operations for the six months ended June 30, 2010 and the year ended December 31, 2009.

**(BB)** Reflects the Acquired Properties' historical condensed combined statement of operations for the six months ended June 30, 2010 and the year ended December 31, 2009.

**(CC)** Reflects the acquisition and contributions of the Acquired Properties as discussed in (B) above. The acquisition of all interests in the Acquired Properties will be accounted for under the purchase method of accounting and will be reflected in the condensed consolidated pro forma financial statements as of January 1, 2009. Adjustments to rental revenue and rent expense represent the resetting of the straight-line rent amounts to January 1, 2009 and the amortization of the net above- and below-market lease contracts, all resulting from purchase accounting. Adjustments to depreciation and

**Table of Contents****CoreSite Realty Corporation****Notes to Pro Forma Condensed Consolidated Financial Statements (Continued)  
(unaudited)**

amortization expense result from increasing the value of the net real estate assets and the recording of lease intangible assets, all resulting from purchase accounting.

**(DD)** Reflects the elimination of interest expense, including the amortization of deferred financing costs that would have been eliminated if mortgage loans were repaid on January 1, 2009 and includes the pro forma interest expense including amortization of deferred financing costs and amortization of acquired below market debt as if the Restructuring Transactions and Financing Transactions had occurred as of January 1, 2009 (dollars in thousands).

	<b>Interest Expense Six Months Ended June 30, 2010</b>	<b>Interest Expense Year Ended December 31, 2009</b>
Interest expense on retired mortgages	\$ (2,933)	\$ (5,734)
Amortization of deferred financing costs on retired mortgages	(322)	(440)
Interest expense on the 12100 Sunrise Valley and 55 S. Market mortgages (fixed at 4.75% and 5.00%, respectively, including the effect of anticipated interest rate swaps)	2,092	3,825
Amortization of acquired below market debt	462	923
Amortization of deferred financing costs on refinanced debt and revolving line of credit	537	1,076
Decrease in interest expense	\$ (164)	\$ (350)

**(EE)** Reflects the elimination of the management fee revenue recorded by the Acquired Properties for management fees, construction management fees, payroll reimbursements and leasing commissions earned by the Acquired Properties for services performed on behalf of the Predecessor. The elimination of management fee expense is related to management fees and payroll expense incurred by the Predecessor. The construction management fees and leasing commissions have been capitalized by the Predecessor. Finally, the elimination of Sales and Marketing expense related to lease commissions paid to employees of the Acquired Properties for leasing of the Predecessor's properties, which amounts will be deferred and recognized over the respective lease terms after the completion of the Restructuring Transactions.

Although such management fees will not be payable subsequent to the completion of the offering, the management, construction and leasing fees incurred historically have been replaced by direct payments of compensation and other general and administrative expenses that will be paid by the Company subsequent to the completion of the public offering.

**(FF)** The Company expects to incur additional general and administrative expenses as a result of becoming a public company, including but not limited to incremental salaries, stock based compensation expense, board of directors fees



and expenses, directors and officers insurance, Sarbanes-Oxley compliance costs, filing fees and incremental audit and tax fees. The Company estimates that these costs could result in incremental general and administrative expenses of approximately \$2.0 million for the pro forma six months ended June 30, 2010 and \$6.8 million for the pro forma year ended December 31, 2009.

Table of Contents**CoreSite Realty Corporation****Notes to Pro Forma Condensed Consolidated Financial Statements (Continued)  
(unaudited)****(GG)** Reflects the non-controlling interests in the earnings of the Operating Partnership (in thousands):

	<b>Six Months Ended June 30, 2010</b>	<b>Year Ended December 31, 2009</b>
Pro forma net loss before noncontrolling interest	\$ (2,406)	\$ (21,794)
Noncontrolling interest percentage	63.2%	63.2%
Noncontrolling interests in net loss	\$ (1,521)	\$ (13,774)

**(HH)** Pro forma loss from continuing operations per share basic and diluted are calculated by dividing pro forma consolidated loss from continuing operations by the number of shares of common stock issued in our initial public offering. REIT shares will be issued in connection with the following Restructuring Transactions:

Initial capitalization	1,000
Issuance of shares to employees	
Initial public offering	1,000

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Member  
CoreSite Predecessor:

We have audited the accompanying consolidated balance sheets of CoreSite Predecessor and subsidiaries as defined in Note 1 (the Company), as of December 31, 2009 and 2008, and the related consolidated and combined statements of operations, member's equity, and cash flows for each of the years in the three-year period ended December 31, 2009. In connection with our audits of the consolidated and combined financial statements, we also have audited consolidated and combined financial statement schedule III. These consolidated and combined financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated and combined financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated and combined financial statements referred to above present fairly, in all material respects, the consolidated financial position of CoreSite Predecessor and subsidiaries as of December 31, 2009 and 2008, and the consolidated and combined results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated and combined financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ KPMG LLP

Denver, Colorado  
July 27, 2010

**Table of Contents****CoreSite Predecessor****Consolidated Balance Sheets**

	<b>June 30, 2010 (unaudited)</b>	<b>December 31, 2009</b>	<b>December 31, 2008</b>
	<b>(In thousands)</b>		
<b>ASSETS</b>			
Investments in real estate			
Land	\$ 43,186	\$ 43,186	\$ 43,186
Building and building improvements	190,899	137,158	127,397
Leasehold improvements	30,786	30,782	30,066
	264,871	211,126	200,649
Less: Accumulated depreciation and amortization	(21,704)	(16,207)	(7,012)
Net income producing properties	243,167	194,919	193,637
Construction in progress	7,671	23,136	3,856
Net investments in real estate	250,838	218,055	197,493
Cash and cash equivalents	6,715	7,466	3,495
Restricted cash	572	1,057	1,325
Accounts and other receivables, net of allowance for doubtful accounts of \$51, \$271 and \$347 as of June 30, 2010 and December 31, 2009 and 2008, respectively	1,826	1,566	2,346
Deferred rent receivable	4,842	3,413	1,102
Lease intangibles, net of accumulated amortization of \$5,191, \$4,829 and \$3,996 as of June 30, 2010 and December 31, 2009 and 2008, respectively	1,778	2,140	2,974
Deferred leasing costs, net of accumulated amortization of \$2,367, \$1,571 and \$444 as of June 30, 2010 and December 31, 2009 and 2008, respectively	8,300	5,055	4,029
Deferred financing costs, net of accumulated amortization of \$603, \$859 and \$369 as of June 30, 2010 and December 31, 2009 and 2008, respectively	488	448	794
Other assets	537	220	288
Total assets	275,896	\$ 239,420	\$ 213,846
<b>LIABILITIES AND MEMBER S EQUITY</b>			
Mortgage loans payable	\$ 72,054	\$ 62,387	\$ 52,530
Accounts payable and accrued expenses	7,167	6,449	3,663
Due to related parties	348	6	788
Deferred rent payable	1,837	1,733	1,495

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Acquired below-market lease contracts, net of accumulated amortization of \$3,789, \$3,260 and \$2,221 as of June 30, 2010 and December 31, 2009 and 2008, respectively	1,930	2,459	3,498
Prepaid rent and other liabilities	4,110	4,048	2,769
Total liabilities	87,446	77,082	64,743
Member s equity	188,450	162,338	149,103
Total liabilities and member s equity	\$ 275,896	\$ 239,420	\$ 213,846

See accompanying notes to consolidated and combined financial statements.

F-18

---

**Table of Contents****CoreSite Predecessor****Consolidated and Combined Statements of Operations**

	Three Months Ended		Consolidated Six Months Ended				Combined Year Ended	
	June 30,		June 30,		Years Ended December 31,		December 31,	
	2010	2009	2010	2009	2009	2008	2007	
	(unaudited)		(unaudited)					
	(In thousands)							
Operating revenue:								
Rental revenue	\$ 8,776	\$ 4,125	\$ 15,029	\$ 7,958	\$ 18,974	\$ 8,592	\$ 5,045	
Power revenue	2,765	1,766	4,922	3,052	7,372	4,971	2,954	
Tenant reimbursement	439	274	704	574	1,061	1,223	1,193	
Other revenue	407	182	764	778	1,424	795	1,157	
Total operating revenues	12,387	6,347	21,419	12,362	28,831	15,581	10,349	
Operating expenses:								
Property operating and maintenance	4,485	3,434	8,465	6,586	13,954	11,258	4,451	
Management fees to related party	1,237	480	2,295	914	2,244	1,523	363	
Real estate taxes and insurance	365	412	812	903	1,787	2,125	1,015	
Depreciation and amortization	3,790	2,831	6,948	5,279	11,193	7,966	3,528	
Sales and marketing	57	40	59	63	135	170	60	
General and administrative	417	419	501	633	1,401	1,325	267	
Rent	692	779	1,389	1,438	2,816	2,624	509	
Total operating expenses	11,043	8,395	20,469	15,816	33,530	26,991	10,193	
Operating income (loss)	1,344	(2,048)	950	(3,454)	(4,699)	(11,410)	156	
Interest income		1		2	3	17	38	
Interest expense	(399)	(583)	(911)	(1,178)	(2,343)	(2,495)	(2,123)	
Gain on sale of real estate							4,500	
Net income (loss)	\$ 945	\$ (2,630)	\$ 39	\$ (4,630)	\$ (7,039)	\$ (13,888)	\$ 2,571	

See accompanying notes to consolidated and combined financial statements.



**Table of Contents****CoreSite Predecessor****Consolidated and Combined Statements of Member s Equity**

	<b>(In thousands)</b>
Combined balance, January 1, 2007	\$ 28,414
Contributions	99,043
Distributions	(22,800)
Net income	2,571
Combined balance, December 31, 2007	107,228
Contributions	55,763
Net loss	(13,888)
Consolidated balance, December 31, 2008	149,103
Contributions	20,274
Net loss	(7,039)
Consolidated balance, December 31, 2009	162,338
Contributions (unaudited)	28,073
Distributions (unaudited)	(2,000)
Net income (unaudited)	39
Consolidated balance, June 30, 2010 (unaudited)	\$ 188,450

See accompanying notes to consolidated and combined financial statements.



**Table of Contents****CoreSite Predecessor****Consolidated and Combined Statements of Cash Flows**

	<b>Consolidated</b>				<b>Combined Year Ended December 31, 2007</b>
	<b>Six Months Ended</b>		<b>Years Ended</b>		
	<b>June 30, 2010 (unaudited)</b>	<b>2009</b>	<b>December 31, 2009</b>	<b>2008</b>	
	<b>(In thousands)</b>				
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Net Income (loss)	\$ 39	\$ (4,630)	\$ (7,039)	\$ (13,888)	\$ 2,571
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:					
Depreciation and amortization	6,590	4,839	10,368	6,820	1,267
Amortization of above/below market leases	(167)	(83)	(206)	223	1,552
Amortization of deferred financing costs	233	211	490	276	93
Bad debt expense	(125)	111	310	324	24
Gain on sale of real estate					(4,500)
Changes in operating assets and liabilities:					
Restricted cash	207	(48)	(323)	49	(419)
Accounts receivable	(135)	(315)	470	(1,040)	(1,653)
Due to related parties	342	(581)	(783)	703	85
Deferred rent receivable	(1,429)	(1,358)	(2,312)	(944)	(157)
Deferred leasing costs	(4,244)	(257)	(2,182)	(3,715)	(1,370)
Other assets	(320)	(138)	60	79	(359)
Accounts payable and accrued expenses	150	(511)	1,065	(658)	3,890
Prepaid rent and other liabilities	61	853	1,279	1,158	372
Deferred rent payable	104	127	239	981	514
Net cash provided by (used in) operating activities	1,306	(1,780)	1,436	(9,632)	1,910
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Real estate improvements	(37,803)	(7,420)	(28,043)	(54,377)	(23,953)
Proceeds from sale of real estate					22,800
Acquisition of real estate assets					(115,672)
Changes in reserves for capital improvements	278	189	591	532	(1,486)
Net cash used in investing activities	(37,525)	(7,231)	(27,452)	(53,845)	(118,311)

**CASH FLOWS FROM FINANCING  
ACTIVITIES**

Proceeds from mortgage payable	9,667	2,259	9,857	8,199	44,332
Payments of loan fees and costs	(272)	(19)	(144)	(777)	(387)
Contributions	28,073	6,673	20,274	55,763	99,043
Distributions	(2,000)				(22,800)
Net cash provided by financing activities	35,468	8,913	29,987	63,185	120,188
Net change in cash and cash equivalents	(751)	(98)	3,971	(292)	3,787
Cash and cash equivalents, beginning of period	7,466	3,495	3,495	3,787	
Cash and cash equivalents, end of period	\$ 6,715	\$ 3,397	\$ 7,466	\$ 3,495	\$ 3,787

**SUPPLEMENTAL DISCLOSURE OF  
CASH FLOW INFORMATION**

Cash paid for interest	\$ 1,102	\$ 865	\$ 1,919	\$ 2,597	\$ 2,215
Construction costs payable capitalized to real estate	\$ 2,674	\$ 170	\$ 1,721	\$ 2,113	\$ 2,497

See accompanying notes to consolidated and combined financial statements.

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements  
June 30, 2010 and 2009 (unaudited) and December 31, 2009 and 2008****1. Organization**

CoreSite Predecessor (the Predecessor or the Company), CRP Fund V Holdings, LLC, is engaged in the business of ownership, acquisition, construction and management of technology-related real estate. The Company owns four data center properties and leases one data center property, each of which is held by a separate limited liability company (LLC). The LLCs, are wholly owned and therefore consolidated by CRP Fund V Holdings, LLC. The members of the limited liability companies are collectively referred to as members. On December 28, 2008, the members of the LLCs contributed their member interests to CRP Fund V Holdings, LLC in exchange for interests in CRP Fund V Holdings, LLC. That exchange was treated as a reorganization of entities under common control and therefore, the balance sheets, statements of operations, statements of member's equity and the statements of cash flows subsequent to December 28, 2008 have all been presented on a consolidated basis. All financial information for CRP Fund V Holdings, LLC, for periods prior to its formation is the historical financial information of the contributed entities and has been presented on a combined basis, as the contributed entities were under common control.

The limited liability agreements do not confer any rights to any creditor to require any member to make a capital contribution, thus the members' liability is limited to their capital accounts. Each limited liability company will cease to exist upon the occurrence of certain events, including the entry of a decree of judicial dissolution in accordance with the state of Delaware Limited Liability Company Act, or any other event which pursuant to the limited liability company agreements shall cause a termination of such limited liability company, as discussed in the respective agreements.

The accompanying consolidated and combined financial statements include the following entities:

<b>Entity Name</b>	<b>Property Name</b>	<b>Owned or Leased</b>	<b>Date Formed</b>	<b>State of Organization</b>
CoreSite 1656 McCarthy, LLC	1656 McCarthy	Owned	November 28, 2006	Delaware
CoreSite Real Estate 70 Innerbelt, LLC	70 Innerbelt	Owned	December 19, 2006	Delaware
CoreSite Real Estate 12100 Sunrise Valley Drive, LLC	12100 Sunrise Valley	Owned	December 17, 2007	Delaware
CoreSite 32 Avenue of the Americas, LLC	32 Avenue of the Americas	Leased	June 18, 2007	Delaware
CRP Coronado Stender, LLC	Coronado-Stender Properties	Owned	February 2, 2007	Delaware
CRP Fund V Realty Holdings, LLC	(1)	(1)	December 22, 2008	Delaware
CRG Fund V Telco Holdings, LLC	(1)	(1)	December 22, 2008	Delaware
CRP Oak Creek V Holdings, LLC	(1)	(1)	December 14, 2006	Delaware

- (1) For the periods presented, these entities did not have any assets or liabilities or conduct any operations.
- (2) On April 26, 2007, CRP Oak Creek V, LLC sold its interest in four properties and has not had any assets or liabilities or conducted any operations since the sale. See Note 3 for further details.

## **2. Summary of Significant Accounting Policies**

### ***Principles of Consolidation and Combination and Basis of Presentation***

The accompanying consolidated and combined financial statements have been prepared by management in accordance with U.S. generally accepted accounting principles (GAAP). The operations of the properties are included in the financial statements from the date of formation by the Company. Intercompany balances and transactions have been eliminated.

### ***Unaudited Interim Information***

The accompanying consolidated balance sheet as of June 30, 2010, the consolidated statements of operations for the three and six months ended June 30, 2010 and 2009, the consolidated statements of cash

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

flows for the six months ended June 30, 2010 and 2009, and the consolidated statement of member's equity for the six months ended June 30, 2010 are unaudited. The unaudited interim consolidated financial statements have been prepared on the same basis as the annual consolidated financial statements and, in the opinion of management, reflect all adjustments (consisting of normal recurring adjustments) considered necessary to state fairly the Company's financial position as of June 30, 2010, operating results for the three and six months ended June 30, 2010 and 2009 and cash flows for the six months ended June 30, 2010 and 2009. The financial data and other information disclosed in these notes to the consolidated financial statements related to the three and six month periods are unaudited. The results of operations for the three and six months ended June 30, 2010 are not necessarily indicative of the expected results for the year ending December 31, 2010.

***Subsequent Events***

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements as of and for the year ended December 31, 2009 through July 27, 2010, the date the financial statements were issued.

***Use of Estimates***

The preparation of consolidated and combined financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies at the date of the consolidated and combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

***Investments in Real Estate***

Real estate investments are carried at cost less accumulated depreciation and amortization. The cost of real estate includes the purchase price of the property and leasehold improvements. Expenditures for maintenance and repairs are expensed as incurred. Significant renovations and betterments that extend the economic useful lives of assets are capitalized. During the development of the properties, the capitalization of costs which include interest, real estate taxes and other direct and indirect costs, begins upon commencement of development efforts and ceases when the property is ready for its intended use. Capitalized interest is calculated by applying the specific borrowing rate to the actual development costs expended up to the specific borrowings. Capitalized interest costs totaled \$0.3 million and \$0.5 million for the three and six months ended June 30, 2010, respectively, and were not significant for the three and six months ended June 30, 2009 and the years ended December 31, 2009, 2008 and 2007.

Depreciation and amortization are calculated using the straight-line method over the following useful lives of the assets:

Buildings	40 years
Building improvements	1 to 40 years
Leasehold improvements	The shorter of the lease term or useful life of the asset

Depreciation expense was \$3.0 million and \$2.4 million for the three months ended June 30, 2010 and 2009, respectively, \$5.6 million and \$4.4 million for the six months ended June 30, 2010 and 2009, respectively, and \$9.2 million, \$5.8 million and \$1.2 million for the years ended December 31, 2009, 2008 and 2007, respectively.

***Acquisition of Investment in Real Estate***

Purchase accounting is applied to the assets and liabilities related to all real estate investments acquired. The fair value of the real estate acquired is allocated to the acquired tangible assets, consisting primarily of

F-23

---

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

land, building and improvements, and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases, lease origination costs and the value of customer relationships.

The fair value of the land and building of an acquired property is determined by valuing the property as if it were vacant, and the as-if-vacant value is then allocated to land and building based on management's determination of the fair values of these assets. Management determines the as-if-vacant fair value of a property using methods similar to those used by independent appraisers. Factors considered by management in performing these analyses include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases.

The fair value of intangibles related to in-place leases includes the value of lease intangibles for above-market and below-market leases, lease origination costs, and customer relationships, determined on a lease-by-lease basis. Above-market and below-market leases are valued based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease and, for below-market leases, over a period equal to the initial term plus any below-market fixed rate renewal periods. Lease origination costs include estimates of costs avoided associated with leasing the property, including tenant allowances and improvements and leasing commissions. Customer relationship intangibles relate to the additional revenue opportunities expected to be generated through interconnection services and utility services to be provided to the in-place lease tenants.

The capitalized values for above and below-market lease intangibles, lease origination costs, and customer relationships are amortized over the term of the underlying leases. Amortization related to above-market and below-market leases is recorded as either an increase to or a reduction of rental income and amortization for lease origination costs and customer relationships are recorded as amortization expense. If a lease is terminated prior to its stated expiration, all unamortized amounts relating to that lease are written off. The carrying value of intangible assets is reviewed for impairment in connection with its respective asset group whenever events or changes in circumstances indicate that the asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an intangible asset is not recoverable and its carrying amount the asset group exceeds its estimated fair value.

***Cash and Cash Equivalents***

Cash and cash equivalents include all non-restricted cash held in financial institutions and other non-restricted highly liquid short-term investments with original maturities of three months or less.

***Restricted Cash***

The Company is required to maintain certain minimum cash balances in escrow by its members and debt agreements to cover various building improvements and obligations related to tax assessments and insurance premiums. The Company is legally restricted by these agreements from using this cash other than for the purposes specified therein.

***Deferred Costs***

Deferred leasing costs include commissions and other direct and incremental costs incurred to obtain new customer leases, which are capitalized and amortized over the term of the related leases using the straight-line method. If a lease terminates prior to the expiration of its initial term, any unamortized costs related to the lease are written off to amortization expense.



**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

Deferred financing costs include costs incurred in connection with obtaining debt and extending existing debt. These financing costs are capitalized and amortized on a straight-line basis, which approximates the effective-interest method, over the term of the loan and are included as a component of interest expense.

***Impairment of Long-Lived Assets***

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying amount of the assets. The estimation of expected future net cash flows is inherently uncertain and relies to a considerable extent on assumptions regarding current and future economics and market conditions and the availability of capital. If, in future periods, there are changes in the estimates or assumptions incorporated into the impairment review analysis, the changes could result in an adjustment to the carrying amount of the assets. To the extent that an impairment has occurred, the excess of the carrying amount of long-lived assets over its estimated fair value would be charged to income. For the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 no impairment was recognized.

***Revenue Recognition***

All leases are classified as operating leases and minimum rents are recognized on a straight-line basis over the non-cancellable term of the agreements. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rent receivable. If a lease terminates prior to its stated expiration, the deferred rent receivable relating to that lease is written off to rental revenue.

When arrangements include both lease and nonlease elements, the revenue associated with separate elements are allocated based on their relative fair values. The revenue associated with each element is then recognized as earned. Interconnection, utility and power services are considered as separate earnings processes that are provided and completed on a month-to-month basis and revenue is recognized in the period that the services are performed. Utility and power services are included in power revenue in the accompanying statement of operations. Interconnection services are included in other revenue in the accompanying statements of operations. Set-up charges and utility installation fees are initially deferred and recognized over the term of the arrangement as other revenue or the expected period of performance unless management determines a separate earnings process exists related to an installation charge.

Tenant reimbursements for real estate taxes, common area maintenance, and other recoverable costs are recognized in the period that the expenses are incurred.

Above-market and below-market lease intangibles that were acquired are amortized on a straight-line basis as decreases and increases, respectively, to rental revenue over the remaining non-cancellable term of the underlying leases. Balances, net of accumulated amortization, at June 30, 2010 and December 31, 2009 and 2008 are as follows (in thousands):

**June 30,            December 31,            December 31,**

	<b>2010</b> <b>(unaudited)</b>	<b>2009</b>	<b>2008</b>
Lease contracts above-market value	\$ 680	\$ 680	\$ 680
Accumulated amortization	(662)	(605)	(597)
Lease contracts above-market value, net	\$ 18	\$ 75	\$ 83
Lease contracts below-market value	\$ 5,719	\$ 5,719	\$ 5,719
Accumulated amortization	(3,789)	(3,260)	(2,221)
Lease contracts below-market value, net	\$ 1,930	\$ 2,459	\$ 3,498

F-25

---

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

A provision for uncollectible accounts is recorded if a receivable balance relating to contractual rent, rent recorded on a straight-line basis, and tenant reimbursements is considered by management to be uncollectible. At June 30, 2010 and December 31, 2009 and 2008 the allowance for doubtful accounts totaled \$0.1 million, \$0.3 million and \$0.3 million, respectively. Additions (reductions) to the allowance for doubtful accounts were less than \$(0.1) million, \$0.1 million, \$(0.1) million, \$0.1 million, \$0.3 million, \$0.3 million, and less than \$0.1 million for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, respectively. Write-offs charged against the allowance were less than \$0.1 million, \$0.1 million, \$0.1 million, \$0.3 million, \$0.4 million, \$0 and \$0 for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, respectively.

***Advertising Costs***

Advertising costs are expensed as incurred. Advertising costs for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, were less than \$0.1 million, less than \$0.1 million, less than \$0.1 million, \$0.1 million, \$0.1 million, \$0.2 million and less than \$0.1 million, respectively, and are included in sales and marketing expense.

***Asset Retirement Obligations***

We record accruals for estimated retirement obligations. The asset retirement obligations relate primarily to the removal of asbestos during development or redevelopment of the properties as well as the estimated equipment removal costs upon termination of a certain lease where the Company is the lessee. At June 30, 2010 and December 31, 2009 and 2008, the amount included in other liabilities on the consolidated balance sheets was approximately \$1.6 million, \$1.5 million and \$1.4 million, respectively.

***Income Taxes***

No provision is required in the accompanying financial statements for federal and state income taxes, as any such income taxes are the responsibility of the Company's member. The allocated share of income is included in the income tax return of the member. Accordingly, no accounting for federal and state income taxes is required in the accompanying financial statements. Local income taxes are not material. The income tax returns, the qualification of the LLCs as pass-through entities for tax purposes, and the amount of distributable income or loss are subject to examination by federal, state and local taxing authorities. If such examination results in changes to the LLCs qualification or in changes to distributable income or loss, the tax liability of the member could be changed accordingly. Net income for financial reporting purposes differs from net income for tax reporting purposes primarily due to differences in depreciation and amortization and the timing of the recognition of rental revenue.

Effective January 1, 2009, the Company adopted the new authoritative guidance under GAAP related to the accounting for uncertainty in income taxes. The Company evaluates tax positions taken or expected to be taken in the course of preparing its consolidated and combined financial statements to determine whether the tax positions are more likely than not of being sustained. Tax positions not deemed to be the more likely than not threshold would be recorded as a tax expense in the current year. Previously, the Company recognized the effect of income tax positions only if such positions were probable of being sustained. The Company has concluded that there was no impact related to uncertain tax positions on net income of the Company for the three and six months ended June 30, 2010 and the

year ended December 31, 2009. Adoption of the standard did not have an impact on the Company's financial position and results of operations. The Company's conclusions regarding tax positions may be impacted in the future, based on factors including, but not limited to, ongoing analyses of tax laws, regulations, and interpretations thereof. The earliest tax year subject to examination is 2006.

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

***Concentration of Credit Risks***

The Company's cash and cash equivalents are maintained in various financial institutions, which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts, and management believes that the Company is not exposed to any significant credit risk in this area. The Company has no off-balance-sheet concentrations of credit risk, such as foreign exchange contracts, option contracts, or foreign currency hedging arrangements.

For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, total operating revenues recognized from one customer accounted for 10.9%, 22.0%, 12.4%, 22.7%, 19.2%, 44.9% and 60.5%, respectively. For the three and six months ended June 30, 2010, total operating revenues recognized from another customer accounted for 21.6% and 16.2%, respectively. For the year ended December 31, 2007, total operating revenue recognized from another customer accounted for 29%. Finally, for the six months ended June 30, 2009, total operating revenue recognized from another customer accounted for 11.6%. Other than noted here, no single customer comprised more than 10% of total revenues for the years ended December 31, 2009, 2008 and 2007. The Company obtains security deposits from most of its tenants.

***Segment Information***

The Company manages its business as one reportable segment consisting of investments in data centers located in the United States. Although the Company provides services in several markets, these operations have been aggregated into one reportable segment based on the similar economic characteristics amongst all markets, including the nature of the services provided and the type of customers purchasing such services.

***Recent Accounting Pronouncements***

In June 2009, the Financial Accounting Standards Board (the FASB) issued authoritative accounting guidance that established the FASB Accounting Standards Codification. The Codification is the single official source of authoritative, nongovernmental U.S. GAAP and supersedes all previously issued non-SEC accounting and reporting standards. The Company adopted the provisions of the authoritative accounting guidance for the interim reporting period ended September 30, 2009, which did not have a material effect on the Company's consolidated and combined financial statements.

On January 1, 2009, the Company adopted an accounting standard which modifies the accounting for assets acquired and liabilities assumed in a business combination. This revised standard requires assets acquired, liabilities assumed, contractual contingencies and contingent consideration in a business combination to be recognized at fair value. Subsequent changes to the estimated fair value of contingent consideration are reflected in earnings until the contingency is settled. The new standard also requires all acquisition costs to be expensed as incurred. The revised standard requires additional disclosures about recognized and unrecognized contingencies. This standard is effective for acquisitions made after December 31, 2008. The adoption of this standard will change the Company's accounting treatment for business combinations on a prospective basis.

On January 1, 2009, the Company adopted authoritative guidance issued by the FASB which requires all entities to report noncontrolling (i.e. minority) interests in subsidiaries as equity in the consolidated and combined financial

statements and to account for transactions between an entity and noncontrolling owners as equity transactions if the entity retains its controlling financial interest in the subsidiary. The standard also requires expanded disclosure that distinguishes between the interests of the controlling owners and the interests of the noncontrolling owners of a subsidiary. The standard was effective for the Company beginning on January 1, 2009. The adoption of this standard did not have a material impact on the Company's consolidated and combined financial statements.

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

On January 1, 2008, the Company adopted authoritative guidance issued by the FASB for its non-financial assets and liabilities and for its financial assets and liabilities measured at fair value on a non-recurring basis. The guidance provides a framework for measuring fair value in generally accepted accounting principles, expands disclosures about fair value measurements, and establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In April 2009, the FASB issued further clarification for determining fair value when the volume and level of activity for an asset or liability had significantly decreased and for identifying transactions that were not conducted in an orderly market. This clarification of the accounting standard is effective for interim reporting periods after June 15, 2009. The Company adopted this clarification of the standard for the interim reporting period ended June 30, 2009. The adoption of the provisions of this new standard did not materially impact the Company's consolidated and combined financial statements.

On January 1, 2009, the Company adopted a new accounting standard which expands the disclosure requirements regarding an entity's derivative instruments and hedging activities. The adoption of the provisions of this new standard did not materially impact the Company's consolidated and combined financial statements.

In October 2009, the FASB issued Accounting Standards Update 2009-13, *Multiple-Deliverable Revenue Arrangements*. The new standard changes the requirements for establishing separate units of accounting in a multiple-element arrangement and requires the allocation of arrangement consideration to each deliverable based on the relative selling price. ASU 2009-13 is effective for revenue arrangements entered into in fiscal years beginning on or after June 15, 2010. The adoption of this standard is not expected to have a material impact on the Company's consolidated and combined financial statements.

In January 2010, the accounting requirements for fair value measurements were modified to provide disclosures about transfers into and out of Levels 1 and 2, separate detail of activity relating to Level 3 measurements, and disclosure by class of asset and liability as opposed to disclosure by the major category of assets and liabilities, which was often interpreted as a line item on the balance sheet. The accounting guidance also clarifies for Level 2 and Level 3 measurements that a description of the valuation techniques and inputs used to measure fair value and a discussion of changes in valuation techniques or inputs, if any, are required for both recurring and nonrecurring fair value measurements. This standard is effective for the Company's fiscal year beginning January 1, 2010, except for the disclosures about activity in Level 3 fair value measurements which will be effective for the Company's fiscal year beginning January 1, 2011. The adoption of this standard did not have a material impact on the Company's consolidated and combined financial statements.

In June 2009, the FASB issued guidance that amended the consolidation of variable-interest entities (VIEs). This amended guidance requires an enterprise to qualitatively assess the determination of the primary beneficiary of a VIE based on whether the entity has (i) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and (ii) has the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. Further, the amended guidance requires ongoing reconsideration of the primary beneficiary of a VIE and adds an additional reconsideration event for determination of whether an entity is a VIE. The new guidance was effective January 1, 2010 for the Company. The adoption of this guidance did not impact the Company's consolidated and combined financial statements.

**3. Investment in Real Estate**

***1656 McCarthy***

On December 6, 2006, CRP Oak Creek V, LLC, a wholly owned subsidiary of CRP Fund V Holdings, LLC and an affiliate of CoreSite 1656 McCarthy, LLC acquired the property, along with four other properties,

F-28

---



**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)**

for an aggregate purchase price of approximately \$28.5 million. Concurrently with the acquisition, the members of CRP Oak Creek V, LLC contributed the property to the CoreSite 1656 McCarthy, LLC as a non-cash contribution totaling \$10.2 million, the property's fair value on date of acquisition of which \$5.1 million was allocated to land and \$5.1 million allocated to building. On April 26, 2007, CRP Oak Creek V, LLC sold the four remaining properties for \$22.8 million and recognized a gain on the sale of \$4.5 million. The members of CRP Oak Creek V, LLC are also members of the CoreSite 1656 McCarthy, LLC. The property is located at 1656 McCarthy Boulevard, Milpitas, California.

***32 Avenue of the Americas***

On June 30, 2007, a lease was executed for one floor in the property located at 32 Avenue of the Americas, New York, New York. The term of the lease is 15 years and 6 months. There are two lease renewal options that are exercisable at the end of the lease term. Each lease renewal option is effective for five years.

***12100 Sunrise Valley***

On December 28, 2007, the property was acquired for approximately \$45.0 million, which includes the property's purchase price and closing costs. The purchase price was allocated to land and building, totaling \$12.0 million and \$33.1 million, respectively. The property is located at 12100 Sunrise Valley Drive, Reston, Virginia.

***70 Innerbelt***

On April 11, 2007, the property was acquired for approximately \$32.5 million, which includes the property's purchase price, closing costs, and the assumption of a \$14.5 million loan payable. The purchase price was allocated to various components, such as land, building, and intangibles related to in-place leases. The total amount allocated to land and building was \$6.1 million and \$26.7 million, respectively. The total amount allocated to lease intangibles consisted of \$0.1 million for above-market leases and \$2.9 million for below-market leases. The total amount allocated to lease origination costs was \$2.5 million. The property is located at 70 Innerbelt Road, Somerville, Massachusetts.

***Coronado-Stender Properties***

On February 2, 2007, CRP Coronado Stender, LLC and another entity entered into a purchase and sale agreement with Coronado Stender Associates, LLC, to acquire the property as tenant in common. CRP Coronado Stender, LLC's interest in the property was 94 percent for which \$34.5 million plus closing costs was paid. On March 14, 2007, CRP Coronado Stender, LLC purchased the remaining 6 percent interest in the property for \$2.1 million plus closing costs. The total purchase price of \$37.8 million including closing costs, was allocated to identifiable tangible and intangible assets and liabilities based upon their fair values. The total amount allocated to land and buildings was \$19.9 million and \$16.4 million, respectively. The total amount allocated to lease intangibles consisted of \$0.6 million for above-market leases and \$2.8 million for below-market leases. The total amount allocated to tenant origination costs was \$3.7 million.

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)**

The following is a summary of the properties owned and leased at June 30, 2010 (unaudited) (in thousands):

Property Name	Location	Acquisition Date	Land	Buildings	Leasehold	Construction	Total Cost
				and	Improvements	in	
1656 McCarthy	Milpitas, CA	12/6/2006	\$ 5,086	\$ 20,329	\$	\$ 15	\$ 25,430
70 Innerbelt	Somerville, MA	4/11/2007	6,100	53,784		4,380	64,264
12100 Sunrise Valley	Reston, VA	12/28/2007	12,100	58,816		462	71,378
32 Avenue of the Americas	New York, NY	6/30/2007			30,786	5	30,791
Coronado-Stender Properties	Santa Clara, CA	2/2/2007	19,900	57,970		2,809	80,679
<b>Total</b>			\$ 43,186	\$ 190,899	\$ 30,786	\$ 7,671	\$ 272,542

The following is a summary of the properties owned and leased at December 31, 2009 (in thousands):

Property Name	Location	Acquisition Date	Land	Buildings	Leasehold	Construction	Total Cost
				and	Improvements	in	
1656 McCarthy	Milpitas, CA	12/6/2006	\$ 5,086	\$ 20,175	\$	\$ 136	\$ 25,397
70 Innerbelt	Somerville, MA	4/11/2007	6,100	53,576		94	59,770
12100 Sunrise Valley	Reston, VA	12/28/2007	12,100	43,819		6,964	62,883
32 Avenue of the Americas	New York, NY	6/30/2007			30,782		30,782
Coronado-Stender Properties	Santa Clara, CA	2/2/2007	19,900	19,588		15,942	55,430
<b>Total</b>			\$ 43,186	\$ 137,158	\$ 30,782	\$ 23,136	\$ 234,262

**4. Debt**

A summary of outstanding indebtedness as of June 30, 2010 and December 31, 2009 and 2008 is as follows (in thousands):

Interest Rate	Maturity Date	June 30, 2010 (unaudited)	December 31, 2009	December 31, 2008
---------------	---------------	------------------------------	-------------------	-------------------

12100 Sunrise Valley	LIBOR plus 2.75% (3.10% and 3.00% at June 30, 2010 and December 31, 2009, respectively)	June 1, 2013	\$ 24,927	\$ 17,362	\$ 7,516
70 Innerbelt	7.25%	March 1, 2011	14,492	14,486	14,475
Coronado Stender Properties	LIBOR plus 1.40% (1.75% and 1.63% at June 30, 2010 and December 31, 2009, respectively)	March 9, 2011	32,635	30,539	30,539
<b>Total</b>			\$ 72,054	\$ 62,387	\$ 52,530

***12100 Sunrise Valley***

As of June 30, 2010, 12100 Sunrise Valley has a mortgage loan payable of \$24.9 million, which bears interest at LIBOR plus 275 basis points (3.10% and 3.00% at June 30, 2010 and December 31, 2009, respectively). Additional draws may be made under the loan agreement up to a maximum of \$32.0 million to

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)**

fund specified construction. The mortgage loan payable is secured by the 12100 Sunrise Valley property and requires payments of interest only until the amortization commencement date on June 1, 2011, provided that the maturity date has been extended. On June 8, 2010, the Company exercised the two one-year extension options, which extended the maturity date to June 1, 2013. The Company capitalized \$0.7 million in deferred financing costs associated with the issuance of the mortgage loan payable. Amortization of deferred financing costs totaled \$0.1 million and \$0.1 million for the three months ended June 30, 2010 and 2009, respectively, \$0.1 million and \$0.1 million for the six months ended June 30, 2010 and 2009, respectively, and \$0.2 million, \$0.1 million and \$0.0 million for the years ended December 31, 2009, 2008 and 2007, respectively. The mortgage loan payable contains certain nonfinancial covenants. As of June 30, 2010, the Company is in compliance with all covenants.

***70 Innerbelt***

As of June 30, 2010, the Company had a mortgage loan payable of \$14.5 million. This loan is secured by deeds of trust on 70 Innerbelt and bears interest at a fixed rate of 7.25%. The Company assumed the loan as part of its acquisition of the property on April 11, 2007. The loan was originally recognized at its fair value of \$14.5 million and the difference between the acquisition date fair value and the outstanding principal amount of \$43 thousand is being amortized over the life of the loan as interest expense. The loan requires payments of interest only until maturity, and is subject to various prepayment penalties and fees. The loan matures on March 1, 2011.

***Coronado-Stender Properties***

As of June 30, 2010, Coronado Stender had a senior mortgage loan payable of \$28.0 million and a junior mortgage loan payable of \$4.6 million. These loans are secured by deeds of trust on the property and bear interest at LIBOR plus 140 basis points (1.75% and 1.63% as of June 30, 2010 and December 31, 2009, respectively). Both the senior and junior mortgage loan payable require interest only payments. The original maturity date of the senior mortgage loan payable and subordinate mortgage loan payable is March 9, 2010 with three extension options. The first extension is broken into two periods, the first for a three-month extension and the second for a nine-month extension. The remaining extension period is for a 12 month extension. The Company exercised the first three month extension on March 9, 2010 and exercised a nine month extension on June 8, 2010 and intends to exercise the remaining extension. Amortization of deferred financing costs totaled less than \$0.1 million and \$0.1 million for the three months ended June 30, 2010 and 2009, respectively, less than \$0.1 million and \$0.1 million for the six months ended June 30, 2010 and 2009, respectively, and \$0.2 million, \$0.1 million and \$0.1 million for the years ended December 31, 2009, 2008 and 2007, respectively.

In addition, the Coronado Stender loan agreements require the Company to obtain an interest rate cap agreement for the principal amount of the debt instruments. The interest rate cap provides interest rate protection above the strike rate of 4.0% and results in the receipt of interest payments when actual rates exceed the cap strike rate. We recognize changes in fair value of the derivative in earnings. The amounts recognized for such derivative for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, were not significant.

As of December 31, 2009, principal payments due for the borrowings are as follows (in thousands):

2010	\$ 30,539 <sup>(1)</sup>
2011	31,848 <sup>(2)</sup>
<b>Total</b>	<b>\$ 62,387</b>

F-31

---

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)**

- (1) On March 9, 2010 the Company exercised its 3 month extension right on the 2901 Coronado Drive loan extending the maturity date to June 9, 2010. On June 8, 2010, the Company exercised its 9 month extension right extending the maturity date to March 9, 2011.
- (2) On June 2, 2010, the Company exercised the two one-year extension options on the 12100 Sunrise Valley mortgage loan payable, which extended the maturity date to June 1, 2013.

**5. Intangible Assets**

As of June 30, 2010 and December 31, 2009, lease intangible liabilities, which are classified as below-market leases have a weighted average remaining life of 4.3 years and 4.7 years, respectively, and lease intangible assets, which are classified as above-market leases, have a weighted average remaining life of 9.0 years and 9.5 years, respectively. The net lease intangible assets and liabilities are amortized on a straight-line basis over their remaining useful life. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, \$0.3 million, \$0.3 million, \$0.5 million, \$0.5 million, \$1.0 million, \$1.1 million and \$1.2 million, respectively, of below-market leases were amortized as an increase to rental revenue. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, less than \$0.1 million, less than \$0.1 million, \$0.1 million, less than \$0.1 million, less than \$0.1 million, \$0.1 million and \$0.5 million, respectively, of above-market leases were amortized as a decrease to rental revenue. As of December 31, 2009, future estimated amortization expense related to these intangibles will be a net increase to rental revenue as follows (in thousands):

**Year Ending  
December 31,**

2010	\$ 628
2011	206
2012	206
2013	206
2014	206
Thereafter	932
Total	\$ 2,384

Lease origination costs are amortized on a straight-line basis over the remaining noncancelable term of the associated leases. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, \$0.2 million, \$0.2 million, \$0.4 million, \$0.4 million, \$0.8 million, \$1.1 million and \$2.3 million, respectively, of amortization expense was included in depreciation and amortization. As of June 30, 2010 and December 31, 2009, the weighted average remaining useful life was 5.0 years and 5.4 years, respectively, with future estimated amortization expense as of December 31, 2009 as follows (in thousands):

**Year Ending  
December 31,**

2010	\$ 453
2011	190
2012	190
2013	190
2014	190
Thereafter	852
Total	\$ 2,065

F-32

---

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)****6. Leases**

The future minimum lease payments to be received under noncancelable leases in effect at December 31, 2009 is as follows (in thousands):

**Year Ending  
December 31,**

2010	\$ 20,775
2011	18,616
2012	14,103
2013	9,822
2014	6,796
Thereafter	21,296
<b>Total</b>	<b>\$ 91,408</b>

During the second quarter of 2010, a six year lease to one customer for 100% of the space at 2901 Coronado commenced. As a result, we expect this customer will represent approximately 10% of the Company's revenue for the year ending December 31, 2010. The future minimum lease payments to be received under this noncancelable lease are \$5.5 million, \$9.0 million, \$9.3 million, \$9.5 million, \$9.8 million and \$18.8 million for the years ending December 31, 2010, 2011, 2012, 2013, 2014 and the period thereafter, respectively.

**7. Related Party Transactions*****Management fees, lease commissions and construction management fees***

The Company has engaged CoreSite, LLC, a related party, to act as its agent for the purpose of coordinating the activities of the property manager, for leasing and servicing the properties, and for overseeing property build-out activities. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC earned management fees of \$1.2 million, \$0.5 million, \$2.3 million, \$0.9 million, \$2.2 million, \$1.5 million and \$0.4 million, respectively. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC earned lease commissions of \$0.1 million, \$0.2 million, \$2.6 million, \$0.5 million, \$1.8 million, \$2.4 million and \$0.5 million, respectively. These commissions are included in deferred leasing costs. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC earned construction management fees of \$0.5 million, \$0.2 million, \$1.0 million, \$0.2 million, \$0.6 million, \$1.1 million and \$0.5 million, respectively. The construction management fees are included in building improvements and construction in progress. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC was reimbursed for payroll related expenses of \$0.4 million, \$0.3 million, \$0.8 million, \$0.5 million, \$1.0 million, \$0.7 million and \$0.2 million, respectively. At June 30, 2010 and December 31, 2009 and



2008, \$0.3 million, less than \$0.1 million and \$0.8 million, respectively, of such fees were payable to CoreSite, LLC.

***Letters of Credit***

In connection with the lease agreement entered into by 32 Avenue of the Americas (see Note 3), Carlyle Realty Partners V, LP, a related party of the Company, executed two letters of credit on behalf of 32 Avenue of the Americas for \$8.0 million and \$0.3 million. The \$0.3 million letter of credit is security for construction costs and the \$8.0 million letter of credit is security for rental payments. Any amounts drawn on either letter of credit would be due on demand to Carlyle Realty Partners V, LP. As of June 30, 2010, the letters of credit

**Table of Contents**

**CoreSite Predecessor**

**Notes to Consolidated and Combined Financial Statements (Continued)**

have not been funded. The \$8.0 million and \$0.3 million letters of credit are automatically renewed annually on August 1 and June 20, respectively, unless notice of termination is given 120 days prior to the renewal date. On April 5, 2010, the letter of credit for \$0.3 million was terminated.

***Sale of Fixed Assets***

During 2008, 70 Innerbelt sold certain fixed assets at historical cost to a related entity for \$0.6 million in cash. There was no gain or loss recorded for the transaction.

**8. Estimated Fair Value of Financial Instruments**

Authoritative guidance issued by the Financial Accounting Standards Board establishes a hierarchy of valuation techniques based on the observability of inputs utilized in measuring assets and liabilities at fair values. This hierarchy establishes market-based or observable inputs as the preferred source of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy under the authoritative guidance are as follows:

***Level 1*** Inputs are quoted prices in active markets for identical assets or liabilities.

***Level 2*** Inputs are quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and market-corroborated inputs which are derived principally from or corroborated by observable market data.

***Level 3*** Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable.

During the three months ended June 30, 2010 and the year ended December 31, 2009, the Company did not have any nonfinancial assets or liabilities measured at fair value on a recurring basis other than the interest rate caps as discussed below.

Our financial instruments consist of cash and cash equivalents, restricted cash, accounts receivable, interest rate caps, mortgage notes payable, interest payable and accounts payable. The carrying values of cash and cash equivalents, restricted cash, accounts receivable, interest payable, and accounts payable approximate fair values due to the short-term nature of these accounts.

As of June 30, 2010 and December 31, 2009, the fair value of our interest rate cap was determined using Level 2 inputs from the fair value hierarchy and was not significant. The interest rate cap was prepaid and therefore can never result in a liability to the company.

Derivative financial instruments expose the Company to credit risk in the event of non-performance by the counterparties under the terms of the derivative instrument. The Company uses interest rate derivatives to help manage the risk associated with variable interest rate mortgages. The Company does not trade derivative instruments. The Company minimizes its credit risk on these transactions by dealing with major, creditworthy financial institutions as determined by management, and therefore, the Company believes the likelihood of realizing losses from

counterparty non-performance is remote.

The combined balance of our mortgage notes payable was \$72.1 million and \$62.4 million as of June 30, 2010 and December 31, 2009, respectively, with a fair value of \$70.1 million and \$62.0 million, respectively, based on Level 3 inputs from the fair value hierarchy. The fair values of mortgage notes payable are based on the Company's assumptions of interest rates and terms available.

Measurements of asset retirement obligations upon initial recognition are based on Level 3 inputs. The significant unobservable inputs to this fair value measurement include estimates of remediation costs, inflation

**Table of Contents****CoreSite Predecessor****Notes to Consolidated and Combined Financial Statements (Continued)**

rate, market risk premium and the expected timing of development or redevelopment. The inputs are derived based on historical data as well as management's best estimate of current costs.

**9. Commitments and Contingencies**

The Company currently leases the data center space known as 32 Avenue of the Americas under a noncancelable operating lease agreement. The lease agreement provides for base rental rate increases at defined intervals during the term of the lease. In addition, the Company has negotiated rent abatement periods to better match the phased build-out of the data center space. The Company accounts for such abatements and increasing base rentals using the straight-line method over the noncancelable term of the lease. The difference between the straight-line expense and the cash payment is recorded as deferred rent.

Additionally, the company has commitments related to telecommunications capacity used to connect data centers located within the same market or geographical area.

The future minimum payments to be made under noncancelable leases and telecommunications capacity commitments as of June 30, 2010 are as follows (unaudited) (in thousands):

	<b>Remainder of 2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Thereafter</b>	<b>Total</b>
Operating leases	\$ 1,220	\$ 2,472	\$ 2,521	\$ 2,572	\$ 2,623	\$ 23,910	\$ 35,318
Telecommunications capacity	145	380	367	163	104	142	1,301
<b>Total</b>	<b>\$ 1,365</b>	<b>\$ 2,852</b>	<b>\$ 2,888</b>	<b>\$ 2,735</b>	<b>\$ 2,727</b>	<b>\$ 24,052</b>	<b>\$ 36,619</b>

The future minimum payments to be made under noncancelable leases and telecommunications capacity commitments as of December 31, 2009, are as follows (in thousands):

	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Thereafter</b>	<b>Total</b>
Operating leases	\$ 2,424	\$ 2,472	\$ 2,521	\$ 2,572	\$ 2,623	\$ 23,910	\$ 36,522
Telecommunications capacity	335	380	367	163	104	142	1,491
<b>Total</b>	<b>\$ 2,759</b>	<b>\$ 2,852</b>	<b>\$ 2,888</b>	<b>\$ 2,735</b>	<b>\$ 2,727</b>	<b>\$ 24,052</b>	<b>\$ 38,013</b>

Rent expense for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 was \$0.7 million, \$0.8 million, \$1.4 million, \$1.4 million, \$2.8 million, \$2.6 million and \$0.5 million, respectively.

From time to time, the Company may have certain contingent liabilities that arise in the ordinary course of its business activities. Management believes that the resolution of such matters will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

F-35

---



**Table of Contents****CoreSite Predecessor  
Schedule III****Real Estate and Accumulated Depreciation  
December 31, 2009  
(In thousands)**

The following table reconciles the historical cost and accumulated depreciation of the CoreSite Predecessor properties for the years ended December 31, 2009, 2008 and 2007:

	<b>2009</b>	<b>2008</b>	<b>2007</b>
Property			
Balance, beginning of period	\$ 204,505	\$ 152,242	\$ 28,432
Additions property acquisitions			114,225
Additions improvements	29,757	52,263	27,885
Deductions cost of real estate sold			(18,300)
Balance, end of period	\$ 234,262	\$ 204,505	\$ 152,242
Accumulated Depreciation			
Balance, beginning of period	\$ 7,012	\$ 1,199	\$
Additions depreciation and amortization	9,195	5,813	1,199
Balance, end of period	\$ 16,207	\$ 7,012	\$ 1,199

See accompanying report of independent registered public accounting firm.

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Members and Partners  
CoreSite Acquired Properties:

We have audited the accompanying combined balance sheets of CoreSite Acquired Properties (the Company), as of December 31, 2009 and 2008, and the related combined statements of operations, equity, and cash flows for each of the years in the three-year period ended December 31, 2009. In connection with our audits of the combined financial statements, we also have audited combined financial statement schedule III. These combined financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these combined financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of CoreSite Acquired Properties as of December 31, 2009 and 2008, and the combined results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic combined financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

The accompanying combined financial statements and financial statement schedule have been prepared assuming that the Company will continue as a going concern. As discussed in note 1 to the combined financial statements, one of the combined entities has significant short-term debt obligations that raise substantial doubt about its ability to continue as a going concern. Management's plans in regard to this matter are also described in note 1. The combined financial statements and financial statement schedule do not include any adjustments that might result from the outcome of the uncertainty.

/s/ KPMG LLP

Denver, Colorado  
May 13, 2010



**Table of Contents****CoreSite Acquired Properties****Combined Balance Sheets**

	<b>June 30, 2010 (unaudited)</b>	<b>December 31, 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
<b>ASSETS</b>			
Investments in real estate			
Land	\$ 45,548	\$ 45,548	\$ 45,548
Building and building improvements	219,130	217,406	208,805
Leasehold improvements	45,794	44,722	41,661
	310,472	307,676	296,014
Less: Accumulated depreciation and amortization	(53,987)	(46,154)	(31,129)
Net income producing properties	256,485	261,522	264,885
Construction in progress	3,146	849	1,740
Net investments in real estate	259,631	262,371	266,625
Cash and cash equivalents	10,152	19,106	10,110
Restricted cash	16,530	14,176	16,371
Accounts and other receivables, net of allowance for doubtful accounts of \$446, \$905 and \$1,724 as of June 30, 2010 and December 31, 2009 and 2008, respectively	3,080	3,716	6,686
Due from related parties	1,322		96
Deferred rent receivable	3,530	3,970	4,046
Lease intangibles, net of accumulated amortization of \$10,119, \$8,409 and \$5,175 as of June 30, 2010 and December 31, 2009 and 2008, respectively	8,884	10,594	14,462
Deferred leasing costs, net of accumulated amortization of \$1,911, \$3,370 and \$1,992 as of June 30, 2010 and December 31, 2009 and 2008, respectively	2,103	2,382	2,430
Deferred financing costs, net of accumulated amortization of \$288, \$2,910 and \$2,415 as of June 30, 2010 and December 31, 2009 and 2008, respectively	460	268	327
Other assets	1,385	1,039	723
Total assets	\$ 307,077	\$ 317,622	\$ 321,876
<b>LIABILITIES AND EQUITY</b>			
Mortgage loans payable	\$ 146,465	\$ 148,456	\$ 150,494

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Accounts payable and accrued expenses	13,521	9,112	11,418
Due to related parties		261	
Deferred rent payable	4,240	3,774	2,559
Acquired below-market lease contracts, net of accumulated amortization of \$2,321, \$2,080 and \$1,581 as of June 30, 2010 and December 31, 2009 and 2008, respectively	3,142	3,467	4,478
Prepaid rent and other liabilities	5,540	5,783	6,038
Total liabilities	172,908	170,853	174,987
Equity	134,169	146,769	146,889
Total liabilities and equity	\$ 307,077	\$ 317,622	\$ 321,876

See accompanying notes to combined financial statements.

F-39

---

**Table of Contents**

**CoreSite Acquired Properties**  
**Combined Statements of Operations**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>		<b>Years Ended December 31,</b>		
	<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>			
	<b>(unaudited)</b>		<b>(unaudited)</b>				
	<b>(In thousands)</b>						
Operating revenue:							
Rental revenue	\$ 13,798	\$ 12,846	\$ 27,311	\$ 25,423	\$ 51,686	\$ 43,987	\$ 29,045
Power revenue	5,660	4,766	11,146	9,307	19,430	16,517	8,708
Tenant reimbursement	607	749	1,430	1,497	3,044	2,489	2,000
Other revenue	2,548	2,157	4,902	4,197	8,965	5,875	3,179
Management fees from related parties	2,244	1,162	6,726	2,032	5,643	5,511	5,009
<b>Total operating revenues</b>	<b>24,857</b>	<b>21,680</b>	<b>51,515</b>	<b>42,456</b>	<b>88,768</b>	<b>74,379</b>	<b>47,941</b>
Operating expenses:							
Property operating and maintenance	6,184	6,186	12,277	11,349	23,512	22,466	13,231
Real estate taxes and insurance	991	841	2,024	1,715	3,943	3,897	3,601
Depreciation and amortization	5,118	4,708	10,373	9,316	19,413	16,777	11,679
Sales and marketing	829	811	1,689	1,538	3,195	2,995	2,209
General and administrative	5,609	3,236	9,807	6,109	13,841	13,276	6,798
Rent	3,759	3,650	7,473	7,321	14,616	14,112	6,406
<b>Total operating expenses</b>	<b>22,490</b>	<b>19,432</b>	<b>43,643</b>	<b>37,348</b>	<b>78,520</b>	<b>73,523</b>	<b>43,924</b>
<b>Operating income</b>	<b>2,367</b>	<b>2,248</b>	<b>7,872</b>	<b>5,108</b>	<b>10,248</b>	<b>856</b>	<b>4,017</b>
Interest income	3	21	4	64	76	455	929
Interest expense	(1,531)	(1,254)	(3,094)	(2,439)	(5,467)	(8,695)	(11,931)
<b>Net income (loss)</b>	<b>839</b>	<b>1,015</b>	<b>4,782</b>	<b>2,733</b>	<b>4,857</b>	<b>(7,384)</b>	<b>(6,985)</b>
Net loss attributable to noncontrolling interests							(3,317)
<b>Net income (loss) attributable to partners and members</b>	<b>\$ 839</b>	<b>\$ 1,015</b>	<b>\$ 4,782</b>	<b>\$ 2,733</b>	<b>\$ 4,857</b>	<b>\$ (7,384)</b>	<b>\$ (3,668)</b>

See accompanying notes to combined financial statements.

F-40

---

**Table of Contents****CoreSite Acquired Properties****Combined Statements of Equity**

	<b>Partners and Members Equity</b>	<b>Noncontrolling Interest (In thousands)</b>	<b>Total Equity</b>
Balance, January 1, 2007	\$ 41,653	\$ 38,262	\$ 79,915
Contributions	104,939		104,939
Distributions	(1,650)		(1,650)
Purchase of noncontrolling interest		(34,945)	(34,945)
Net loss	(3,668)	(3,317)	(6,985)
Balance, December 31, 2007	141,274		141,274
Contributions	21,982		21,982
Distributions	(8,983)		(8,983)
Net loss	(7,384)		(7,384)
Balance, December 31, 2008	146,889		146,889
Contributions	4,199		4,199
Distributions	(9,176)		(9,176)
Net income	4,857		4,857
Balance, December 31, 2009	146,769		146,769
Contributions (unaudited)	1,447		1,447
Distributions (unaudited)	(18,829)		(18,829)
Net income (unaudited)	4,782		4,782
Balance, June 30, 2010 (unaudited)	\$ 134,169	\$	\$ 134,169

See accompanying notes to combined financial statements.

**Table of Contents****CoreSite Acquired Properties****Combined Statements of Cash Flows**

	<b>Six Months Ended</b>		<b>Years Ended December 31,</b>		
	<b>June 30,</b>		<b>2009</b>	<b>2008</b>	<b>2007</b>
	<b>2010</b>	<b>2009</b>			
	<b>(unaudited)</b>				
	<b>(In thousands)</b>				
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Net income (loss)	\$ 4,782	\$ 2,733	\$ 4,857	\$ (7,384)	\$ (6,985)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation and amortization	9,055	7,940	16,727	13,982	8,488
Amortization of above/below market leases	1,385	1,395	2,788	2,830	3,094
Amortization of deferred financing costs	391	156	495	551	900
Bad debt expense	92	404	859	1,373	421
Changes in operating assets and liabilities:					
Restricted cash	109	(35)	428	(643)	(1,290)
Accounts receivable	544	676	2,110	(4,429)	(2,566)
Due to and due from related parties	(1,584)	(668)	358	462	(451)
Deferred rent receivable	440	(104)	76	(973)	(1,748)
Deferred leasing costs	(369)	(1,120)	(1,419)	(1,109)	(3,131)
Other assets	(346)	(399)	(315)	(69)	(401)
Accounts payable and accrued expenses	3,460	(837)	(1,900)	916	7,425
Prepaid rent and other liabilities	(243)	376	(254)	2,138	2,169
Deferred rent payable	466	686	1,215	1,621	861
Net cash provided by operating activities	18,182	11,203	26,025	9,266	6,786
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Real estate improvements	(4,717)	(7,201)	(11,344)	(27,159)	(31,223)
Acquisition of real estate assets					(83,182)
Distributions from (contributions to) reserves for capital improvements	(2,463)	723	1,767	(1,112)	2,835
Net cash used in investing activities	(7,180)	(6,478)	(9,577)	(28,271)	(111,570)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Proceeds from mortgage loans payable		3,128	3,128	4,898	35,253
Repayments of mortgage loans payable	(1,991)	(1,500)	(5,166)		
Payments of loan fees and costs	(583)		(437)	(445)	(497)

Edgar Filing: CoreSite Realty Corp - Form S-11/A

Contributions	1,447	1,489	4,199	21,982	78,393
Distributions	(18,829)	(1,508)	(9,176)	(8,983)	(1,650)
Net cash (used in) provided by financing activities	(19,956)	1,609	(7,452)	17,452	111,499
Net change in cash and cash equivalents	(8,954)	6,334	8,996	(1,553)	6,715
Cash and cash equivalents, beginning of period	19,106	10,110	10,110	11,663	4,948
Cash and cash equivalents, end of period	\$ 10,152	\$ 16,444	\$ 19,106	\$ 10,110	\$ 11,663
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>					
Cash paid for interest	\$ 2,724	\$ 2,338	\$ 4,849	\$ 8,225	\$ 10,925
Construction costs payable capitalized to real estate	\$ 983	\$ 15	\$ 407	\$ 1,785	\$ 2,082
Contribution of leasehold improvements	\$	\$	\$	\$	\$ 26,546

See accompanying notes to combined financial statements.

F-42

---

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements****June 30, 2010 and 2009 (unaudited) and December 31, 2009 and 2008****1. Organization**

CoreSite Acquired Properties (the Acquired Properties, we, our or the Company) owns four data center properties and leases two data center properties. Additionally, the Company owns CoreSite, LLC, the management company that was created on September 13, 2001 for the purpose of acting as the agent for the Acquired Properties and other related parties to coordinate the activities of the property manager and for leasing and servicing the properties. The Company is engaged in the business of ownership, acquisition, construction and management of technology-related real estate. The Company is not a legal entity, but rather a combination of limited liability companies (LLCs) and limited partnerships (LPs) under common management of CoreSite, LLC, and their wholly owned subsidiaries. The members of the combined limited liability companies are collectively referred to as members. The partners of the combined limited partnerships are collectively referred to as partners. The limited liability and limited partnership agreements do not confer any rights to any creditor to require any member to make a capital contribution, thus the members and partners liability is limited to their capital accounts. Each limited liability company will cease to exist upon the occurrence of certain events, including the entry of a decree of judicial dissolution in accordance with the state of Delaware Limited Liability Company Act, or any other event which pursuant to the LLC or LP agreements shall cause a termination of such LLC or LP, as discussed in the respective agreements.

The accompanying combined financial statements include the following limited liability companies:

<b>Entity Name</b>	<b>Property Name</b>	<b>Owned or Leased</b>	<b>Date Formed</b>	<b>State of Organization</b>
CoreSite, LLC	(1)	(1)	September 13, 2001	Delaware
CoreSite One Wilshire, LLC	One Wilshire	Leased	May 7, 2007	Delaware
Carlyle MPT Mezzanine A, LLC	55 S. Market	Owned	February 3, 2000	Delaware
CoreSite Real Estate 900 N. Alameda, LP	900 N. Alameda	Owned	October 6, 2006	Delaware
CoreSite Real Estate 427 S. LaSalle, LP	427 S. LaSalle	Owned	July 19, 2006	Delaware
CoreSite 1275 K Street, LLC	1275 K Street	Leased	May 31, 2006	Delaware
CoreSite 2115 NW 22nd Street, LP	2115 NW 22nd Street	Owned	April 26, 2006	Delaware

(1) CoreSite LLC is the management company and does not have an ownership interest in real property.

***Liquidity***

As of December 31, 2009, one of the combined entities, Carlyle MPT Mezzanine A, LLC (55 S. Market) had \$11.5 million in cash and cash equivalents and \$73.0 million of short-term debt obligations related to mortgage loans as described in Note 4. In 2009, Carlyle MPT Mezzanine A, LLC exercised its final extension of the maturity date of these loans, and they are due and payable on November 9, 2010. Carlyle MPT Mezzanine A, LLC does not anticipate



that cash flow from operations will be sufficient to satisfy these obligations. The Company intends to repay these loans with proceeds from an initial public offering, by refinancing the existing debt obligation, or by obtaining other debt financing. There is no assurance that the Company will be able to complete an initial public offering, obtain additional debt financing or otherwise obtain the capital necessary to repay the debt, resulting in substantial doubt about Carlyle MPT Mezzanine A, LLC's ability to continue as a going concern. If the Company is unable to raise capital or refinance the debt, the lender would be entitled to exercise its rights under the loan agreement, which could include foreclosing on the property. Carlyle MPT Mezzanine A, LLC represents 17% and 21% of total operating revenues for the six months ended June 30, 2010 and the year ended December 31, 2009, respectively, and 29% and 31% of total assets at June 30, 2010 and December 31, 2009, respectively, of the combined financial statements. The combined financial statements have been prepared with the assumption that the combined entities will continue as going concerns and will be able to realize their assets and discharge their liabilities in the normal course of business. These financial statements do not include any

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

adjustments to reflect the possible future effects on the recoverability of assets or the amounts of liabilities that may result from the inability of Carlyle MPT Mezzanine A, LLC to continue as a going concern.

**2. Summary of Significant Accounting Policies**

***Principles of Combination and Basis of Presentation***

The accompanying combined financial statements have been prepared by management in accordance with U.S. generally accepted accounting principles (GAAP). The combined entities are under common management. The operations of the properties are included in the financial statements from the date of formation by the Company. Intercompany balances and transactions have been eliminated.

***Unaudited interim information***

The accompanying combined balance sheet as of June 30, 2010, the combined statements of operations for the three and six months ended June 30, 2010 and 2009, the combined statements of cash flows for the six months ended June 30, 2010 and 2009, and the combined statement of equity for the six months ended June 30, 2010 are unaudited. The unaudited interim combined financial statements have been prepared on the same basis as the annual combined financial statements and, in the opinion of management, reflect all adjustments (consisting only of normal recurring adjustments) considered necessary to state fairly the Company's financial position as of June 30, 2010, operating results for the three and six months ended June 30, 2010 and 2009, and cash flows for the six months ended June 30, 2010 and 2009. The financial data and other information disclosed in these notes to the combined financial statements related to the three and six month periods are unaudited. The results of operations for the three and six months ended June 30, 2010 are not necessarily indicative of the expected results for the year ending December 31, 2010.

***Subsequent Events***

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements as of and for the year ended December 31, 2009 through May 13, 2010, the date the financial statements were issued.

***Use of Estimates***

The preparation of combined financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

***Investments in Real Estate***

Real estate investments are carried at cost less accumulated depreciation and amortization. The cost of real estate includes the purchase price of the property and leasehold improvements. Expenditures for maintenance and repairs are expensed as incurred. Significant renovations and betterments that extend the economic useful lives of assets are capitalized. During the development of the properties, the capitalization of costs which include interest, real estate

taxes and other direct and indirect costs, begins upon commencement of development efforts and ceases when the property is ready for its intended use. Capitalized interest is calculated by applying the specific borrowing rate to the actual development costs expended up to the specific borrowings. Interest costs capitalized were not significant for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007.

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)**

Depreciation and amortization are calculated using the straight-line method over the following useful lives of the assets:

Buildings	40 years
Building improvements	1 to 40 years
Leasehold improvements	The shorter of the lease term or useful life of the asset

Depreciation expense was \$4.2 million and \$3.8 million for the three months ended June 30, 2010 and 2009, respectively, \$8.4 million and \$7.2 million for the six months ended June 30, 2010 and 2009, respectively, and \$15.3 million, \$12.6 million and \$7.6 million for the years ended December 31, 2009, 2008 and 2007, respectively.

***Acquisition of Investment in Real Estate***

Purchase accounting is applied to the assets and liabilities related to all real estate investments acquired. The fair value of the real estate acquired is allocated to the acquired tangible assets, consisting primarily of land, building and improvements, and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases, lease origination costs, and the value of customer relationships.

The fair value of the land and building of an acquired property is determined by valuing the property as if it were vacant, and the as-if-vacant value is then allocated to land and building based on management's determination of the fair values of these assets. Management determines the as-if-vacant fair value of a property using methods similar to those used by independent appraisers. Factors considered by management in performing these analyses include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases.

The fair value of intangibles related to in-place leases includes the value of lease intangibles for above-market and below-market leases, lease origination costs, and customer relationships, determined on a lease-by-lease basis. Above-market and below-market leases are valued based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease and, for below-market leases, over a period equal to the initial term plus any below-market fixed rate renewal periods. Lease origination costs include estimates of costs avoided associated with leasing the property, including tenant allowances and improvements and leasing commissions. Customer relationship intangibles relate to additional revenue opportunities expected to be generated through interconnection services and utility services to be provided to the in-place lease tenants.

The capitalized values for above-market and below-market lease intangibles, lease origination costs, and customer relationships are amortized over the term of the underlying leases. Amortization related to above-market and below-market leases is recorded as either an increase to or a reduction of rental income and amortization for lease origination costs and customer relationships are recorded as amortization expense. If a lease is terminated prior to its stated expiration, all unamortized amounts relating to that lease are written off. The carrying value of intangible assets is reviewed for impairment in connection with its respective asset group whenever events or changes in circumstances indicate that the asset group may not be recoverable. An impairment loss is recognized if the carrying amount of the

asset group is not recoverable and its carrying amount exceeds its estimated fair value.

***Cash and Cash Equivalents***

Cash and cash equivalents include all non-restricted cash held in financial institutions and other non-restricted highly liquid short-term investments with original maturities of three months or less.

F-45

---

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

***Restricted Cash***

The Company is required to maintain certain minimum cash balances in escrow by its members and debt agreements to cover various building improvements and obligations related to tax assessments and insurance premiums. The Company is legally restricted by these agreements from using this cash other than for the purposes specified therein.

***Deferred Costs***

Deferred leasing costs include commissions and other direct and incremental costs incurred to obtain new customer leases, which are capitalized and amortized over the term of the related leases using the straight-line method. If a lease terminates prior to the expiration of its initial term, any unamortized costs related to the lease are written off to amortization expense.

Deferred financing costs include costs incurred in connection with obtaining debt and extending existing debt. These financing costs are capitalized and amortized on a straight-line basis, which approximates the effective-interest method, over the term of the loan and are included as a component of interest expense.

***Impairment of Long-Lived Assets***

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying amount of the assets. The estimation of expected future net cash flows is inherently uncertain and relies to a considerable extent on assumptions regarding current and future economics and market conditions and the availability of capital. If, in future periods, there are changes in the estimates or assumptions incorporated into the impairment review analysis, these changes could result in an adjustment to the carrying amount of the assets. To the extent that an impairment has occurred, the excess of the carrying amount of the long-lived asset over its estimated fair value would be charged to income. For the three and six months ended June 30, 2010 and the years ended December 31, 2009, 2008 and 2007, no impairment was recognized.

***Revenue Recognition***

All leases are classified as operating leases and minimum rents are recognized on a straight-line basis over the non-cancellable term of the agreements. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rent receivable. If a lease terminates prior to its stated expiration, the deferred rent receivable relating to that lease is written off to rental revenue.

When arrangements include both lease and nonlease elements, the revenue associated with separate elements are allocated based on their relative fair values. The revenue associated with each element is then recognized as earned. Interconnection, utility and power services are considered as separate earnings processes that are provided and completed on a month-to-month basis and revenue is recognized in the period that the services are performed. Utility and power services are included in power revenue in the accompanying statements of operations. Interconnection services are included in other revenue in the accompanying statements of operations. Set-up charges and utility installation fees are initially deferred and recognized over the term of the arrangement as other revenue or the expected period of performance unless management determines a separate earnings process exists related to an

installation charge.

Tenant reimbursements for real estate taxes, common area maintenance, and other recoverable costs are recognized in the period that the expenses are incurred.

Above-market and below-market lease intangibles that were acquired are amortized on a straight-line basis as decreases and increases, respectively, to rental revenue over the remaining non-cancellable term of the

F-46

---

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)**

underlying leases. Balances, net of accumulated amortization, at June 30, 2010 and December 31, 2009 and 2008 are as follows (in thousands):

	<b>June 30, 2010 (unaudited)</b>	<b>December 31, 2009</b>	<b>December 31, 2008</b>
Lease contracts above-market value	\$ 3,680	\$ 3,680	\$ 3,680
Accumulated amortization	(2,367)	(1,937)	(1,077)
Lease contracts above-market value, net	\$ 1,313	\$ 1,743	\$ 2,603
Lease contracts below-market value	\$ 5,463	\$ 5,547	\$ 6,059
Accumulated amortization	(2,321)	(2,080)	(1,581)
Lease contracts below-market value, net	\$ 3,142	\$ 3,467	\$ 4,478

A provision for uncollectible accounts is recorded if a receivable balance relating to contractual rent, rent recorded on a straight-line basis, and tenant reimbursements is considered by management to be uncollectible. At June 30, 2010 and December 31, 2009 and 2008, allowance for doubtful accounts totaled \$0.4 million, \$0.9 million and \$1.7 million, respectively. Additions (reductions) to the allowance for doubtful accounts were \$0.1 million, \$0.4 million, \$0.1 million, \$0.6 million, \$0.8 million, \$1.4 million, and \$0.4 million for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, respectively. Write-offs charged against the allowance were approximately \$0.3 million, \$1.1 million, \$0.6 million, \$1.5 million, \$1.6 million, \$0.1 million and \$0.2 million for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, respectively.

**Advertising Costs**

Advertising costs are expensed as incurred. Advertising costs for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, were \$0.1 million, \$0.1 million, \$0.1 million, \$0.2 million, \$0.5 million, \$0.7 million and \$0.3 million, respectively, and are included in sales and marketing expense.

**Asset Retirement Obligations**

We record accruals for estimated retirement obligations. The asset retirement obligations relate primarily to the removal of asbestos during development or redevelopment of the properties. At June 30, 2010 and December 31, 2009 and 2008, the amount included in other liabilities on the combined balance sheets was approximately \$0.4 million, \$0.4 million and \$0.4 million, respectively.

**Income Taxes**



No provision is required in the accompanying combined financial statements for federal and state income taxes, as any such income taxes are the responsibility of the Acquired Properties' members and partners. The allocated share of income is included in the income tax returns of the members and partners. Local income taxes are not material. The income tax returns, the qualification of the LLCs and LPs as pass-through entities for tax purposes, and the amount of distributable income or loss are subject to examination by federal, state and local taxing authorities. If such examination results in changes to the LLCs' or LPs' qualification or in changes to distributable income or loss, the tax liability of the members and partners could be changed accordingly. Net income for financial reporting purposes differs from net income for tax reporting purposes primarily due to differences in depreciation and amortization and the timing of the recognition of rental revenue.

F-47

---

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

Effective January 1, 2009, the Company adopted the new authoritative guidance under GAAP related to the accounting for uncertainty in income taxes. The Company evaluates tax positions taken or expected to be taken in the course of preparing its combined financial statements to determine whether the tax positions are more likely than not of being sustained. Tax positions not deemed to be the more likely than not threshold would be recorded as a tax expense in the current year. Previously, the Company recognized the effect of income tax positions only if such positions were probable of being sustained. The Company has concluded that there was no impact related to uncertain tax positions on net income of the Company for the six months ended June 30, 2010 and the year ended December 31, 2009. Adoption of the standard did not have an impact on the Company's financial position and results of operations. The Company's conclusions regarding tax positions may be impacted in the future, based on factors including, but not limited to, ongoing analyses of tax laws, regulations, and interpretations thereof. The earliest tax year subject to examination is 2006.

***Concentration of Credit Risks***

The Company's cash and cash equivalents are maintained in various financial institutions, which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts, and management believes that the Company is not exposed to any significant credit risk in this area. The Company has no off-balance-sheet concentrations of credit risk, such as foreign exchange contracts, option contracts, or foreign currency hedging arrangements.

No single customer comprised more than 10% of total revenues for the three and six months ended June, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007.

***Segment Information***

The Company manages its business as one reportable segment consisting of investments in data centers located in the United States. Although the Company provides services in several markets, these operations have been aggregated into one reportable segment based on the similar economic characteristics amongst all markets, including the nature of the services provided and the type of customers purchasing such services.

***Recent Accounting Pronouncements***

In June 2009, the Financial Accounting Standards Board (the FASB) issued authoritative accounting guidance that established the FASB Accounting Standards Codification (the Codification). The Codification is the single official source of authoritative, nongovernmental U.S. GAAP and supersedes all previously issued non-SEC accounting and reporting standards. The Company adopted the provisions of the authoritative accounting guidance for the interim reporting period ended September 30, 2009, which did not have a material effect on the Company's combined financial statements.

On January 1, 2009, the Company adopted an accounting standard which modifies the accounting for assets acquired and liabilities assumed in a business combination. This revised standard requires assets acquired, liabilities assumed, contractual contingencies and contingent consideration in a business combination to be recognized at fair value. Subsequent changes to the estimated fair value of contingent consideration are reflected in earnings until the contingency is settled. The new standard also requires all acquisition costs to be expensed as incurred. The revised

standard requires additional disclosures about recognized and unrecognized contingencies. This standard is effective for acquisitions made after December 31, 2008. The adoption of this standard will change the Company's accounting treatment for business combinations on a prospective basis.

On January 1, 2009, the Company adopted authoritative guidance issued by the FASB which requires all entities to report noncontrolling (i.e. minority) interests in subsidiaries as equity in the combined financial statements and to account for transactions between an entity and noncontrolling owners as equity transactions if the parent retains its controlling financial interest in the subsidiary. The standard also requires expanded

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

disclosure that distinguishes between the interests of the controlling owners and the interests of the noncontrolling owners of a subsidiary. The standard was effective for the Company beginning on January 1, 2009. The adoption of this standard did not have a material impact on the Company's combined financial statements.

On January 1, 2009, the Company adopted authoritative guidance issued by the FASB for its non-financial assets and liabilities and for its financial assets and liabilities measured at fair value on a non-recurring basis. The guidance provides a framework for measuring fair value in generally accepted accounting principles, expands disclosures about fair value measurements, and establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In April 2009, the FASB issued further clarification for determining fair value when the volume and level of activity for an asset or liability had significantly decreased and for identifying transactions that were not conducted in an orderly market. This clarification of the accounting standard is effective for interim reporting periods after June 15, 2009. The Company adopted this clarification of the standard for the interim reporting period ended June 30, 2009. The adoption of the provisions of this new standard did not materially impact the Company's combined financial statements.

On January 1, 2009, the Company adopted a new accounting standard which expands the disclosure requirements regarding an entity's derivative instruments and hedging activities. The adoption of the provisions of this new standard did not materially impact the Company's combined financial statements.

In October 2009, the FASB issued Accounting Standards Update 2009-13, *Multiple-Deliverable Revenue Arrangements*. The new standard changes the requirements for establishing separate units of accounting in a multiple-element arrangement and requires the allocation of arrangement consideration to each deliverable based on the relative selling price. ASU 2009-13 is effective for revenue arrangements entered into in fiscal years beginning on or after June 15, 2010. The adoption of this standard is not expected to have a material impact on the Company's combined financial statements.

In January 2010, the accounting requirements for fair value measurements were modified to provide disclosures about transfers into and out of Levels 1 and 2, separate detail of activity relating to Level 3 measurements, and disclosure by class of asset and liability as opposed to disclosure by the major category of assets and liabilities, which was often interpreted as a line item on the balance sheet. The accounting guidance also clarifies for Level 2 and Level 3 measurements that a description of the valuation techniques and inputs used to measure fair value and a discussion of changes in valuation techniques or inputs, if any, are required for both recurring and nonrecurring fair value measurements. This standard is effective for the Company's fiscal year beginning January 1, 2010, except for the disclosures about activity in Level 3 fair value measurements which will be effective for the Company's fiscal year beginning January 1, 2011. The adoption of this standard did not have a material impact on the Company's combined financial statements.

In June 2009, the FASB issued guidance that amended the consolidation of variable-interest entities (VIEs). This amended guidance requires an enterprise to qualitatively assess the determination of the primary beneficiary of a VIE based on whether the entity has (i) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and (ii) has the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. Further, the amended guidance requires ongoing reconsideration of the primary beneficiary of a VIE and adds an additional reconsideration event for determination of whether an entity is a VIE. The new guidance was effective January 1, 2010 for the Company. The adoption of this guidance did not impact the Company's

combined financial statements.

F-49

---

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

**3. Investment in Real Estate**

***55 S. Market***

On February 3, 2000, the property was acquired for approximately \$72.7 million, which includes the property's purchase price and closing costs. The total amount allocated to land and building was \$14.5 million and \$58.1 million, respectively. The property is located in San Jose, California.

***One Wilshire***

On August 1, 2007, the CoreSite One Wilshire, L.L.C. executed two leases for 172,970 square feet (unaudited) in the property. The term of each lease is 10 years. The company has three lease renewal options that are exercisable at the end of each lease term. Each lease renewal option is effective for five years.

***1275 K Street***

On June 12, 2006, CoreSite 1275 K Street, L.L.C. executed a lease for approximately 23,921 square feet (unaudited) in the property. The term of the lease is 10 years. The Company has three lease renewal options that are exercisable at the end of each lease term. Each lease renewal option is effective for five years.

***427 S. LaSalle***

On February 14, 2007, the property was acquired for approximately \$35.0 million, which includes the property's purchase price and closing costs. The purchase price was allocated to various components, such as land, building, and intangibles related to in-place leases. The total amount allocated to land and building was \$5.6 million and \$30.3 million, respectively. The total amount allocated to net lease intangibles consisted of \$0.5 million for above-market leases and \$4.0 million for below-market leases. The total amount allocated to tenant origination costs was \$2.6 million. The property is located in Chicago, Illinois.

***900 N. Alameda***

On October 6, 2006, the Property was acquired for approximately \$76.0 million which includes the purchase price and closing costs, of which \$24.7 million, \$42.3 million and \$9.0 million was allocated to land, building and improvements, and lease intangibles, respectively. The property is located in Los Angeles, California.

***2115 NW 22<sup>nd</sup> Street***

On June 12, 2006, the property was acquired for approximately \$10.8 million which includes the purchase price and closing costs, of which \$0.7 million and \$10.1 million were allocated to land, building and improvements, respectively. The property is located in Miami, Florida.

Table of Contents**CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)**

The following is a summary of the properties owned and leased at June 30, 2010 (unaudited) (in thousands):

Property Name	Location	Acquisition/ Lease Date	Land	Buildings	Leasehold	Construction	Total Cost
				and Improvements	Improvements	in Progress	
One Wilshire	Los Angeles, CA	8/1/2007	\$	\$	\$ 37,921	\$ 1,189	\$ 39,110
55 S. Market	San Jose, CA	2/3/2000	14,534	76,885		786	92,205
900 N. Alameda	Los Angeles, CA	10/6/2006	24,718	74,428		1,007	100,153
427 S. LaSalle	Chicago, IL	2/14/2007	5,555	53,338		11	58,904
1275 K Street	Washington, DC	6/12/2006			5,218	40	5,258
2115 NW 22nd Street	Miami, FL	6/12/2006	741	14,479		7	15,227
<b>Total</b>			\$ 45,548	\$ 219,130	\$ 43,139	\$ 3,040	\$ 310,857

The following is a summary of the properties owned and leased at December 31, 2009 (in thousands):

Property Name	Location	Acquisition/ Lease Date	Land	Buildings	Leasehold	Construction	Total Cost
				and Improvements	Improvements	in Progress	
One Wilshire	Los Angeles, CA	8/1/2007	\$	\$	\$ 37,446	\$ 161	\$ 37,607
55 S. Market	San Jose, CA	2/3/2000	14,534	76,462		49	91,045
900 N. Alameda	Los Angeles, CA	10/6/2006	24,718	73,738		335	98,791
427 S. LaSalle	Chicago, IL	2/14/2007	5,555	52,994		189	58,738
1275 K Street	Washington, DC	6/12/2006			5,107	7	5,114
2115 NW 22nd Street	Miami, FL	6/12/2006	741	14,212		90	15,043
<b>Total</b>			\$ 45,548	\$ 217,406	\$ 42,553	\$ 831	\$ 306,338

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)****4. Debt**

A summary of outstanding indebtedness as of June 30, 2010 and December 31, 2009 and 2008 is as follows (in thousands):

	<b>Interest Rate</b>	<b>Maturity Date</b>	<b>June 30, 2010 (unaudited)</b>	<b>December 31, 2009</b>	<b>December 31, 2008</b>
55 S. Market Mortgage loan	LIBOR plus 1.67% (2.02% and 1.90% at June 30, 2010 and December 31, 2009, respectively)	November 9, 2010	\$ 58,000	\$ 58,000	\$ 58,000
55 S. Market Mortgage loan	LIBOR plus 4.50% (4.85% and 4.73% at June 30, 2010 and December 31, 2009, respectively)	November 9, 2010	15,000	15,000	15,000
427 S. LaSalle Senior mortgage loan	LIBOR plus 0.60% (0.95% and 0.83% at June 30, 2010 and December 31, 2009, respectively)	March 9, 2011	25,000	25,000	25,000
427 S. LaSalle Subordinate mortgage loan	LIBOR plus 1.95% (2.30% and 2.18% at June 30, 2010 and December 31, 2009, respectively)	March 9, 2011	5,000	5,000	1,872
427 S. LaSalle Mezzanine loan	LIBOR plus 4.83% (5.18% and 5.06% at June 30, 2010 and December 31, 2009,	March 9, 2011	10,000	10,000	10,000



900 N. Alameda mortgage loan	Senior	respectively) LIBOR plus 3.25% (7.75% and 7.75% at June 30, 2010 and December 31, 2009, respectively)	August 1, 2010	32,000	32,000	32,000
900 N. Alameda Subordinate mortgage loan		LIBOR plus 3.25% (7.75% and 7.75% at June 30, 2010 and December 31, 2009, respectively)	August 1, 2010	1,465	3,456	8,622
<b>Total</b>				\$ 146,465	\$ 148,456	\$ 150,494

#### ***55 S. Market***

As of June 30, 2010, the Company had two mortgage loans payable for \$58.0 million and \$15.0 million, which bear interest at LIBOR plus 1.67% (2.02% and 1.90% as of June 30, 2010 and December 31, 2009, respectively) and LIBOR plus 4.50% (4.85% and 4.73% as of June 30, 2010 and December 31, 2009, respectively), respectively. Both mortgage loans payable are secured by the property, require payments of interest only until maturity, and are subject to various prepayment penalties and fees. The original maturity date of the mortgage loans payable was November 9, 2007 with three one-year extension options. During 2009, the Company exercised and obtained the third and final one-year extension option through November 9, 2010. In addition, the loan agreements require the Company to obtain an interest rate cap agreement for the principal amount of the debt instruments. The interest rate caps provide interest rate protection if LIBOR increases above 5.50% and result in the Company's receipt of interest payments when actual rates exceed the cap strike rate. The Company recognizes changes in fair value of these financial instrument derivatives in earnings. The amounts recognized for such derivatives for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 were not significant.

#### ***427 S. LaSalle***

As of June 30, 2010, the Company had a senior mortgage loan, subordinate mortgage loan and mezzanine loan payable of \$25.0 million, \$5.0 million and \$10.0 million, respectively. These loans are secured by deeds

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)**

of trust on the property and bear interest as follows: LIBOR plus 0.60% for the senior mortgage loan (0.95% and 0.83% as of June 30, 2010 and December 31, 2009, respectively), LIBOR plus 1.95% for the subordinate mortgage loan (2.30% and 2.18% as of June 30, 2010 and December 31, 2009, respectively) and LIBOR plus 4.83% for the mezzanine loan payable (5.18% and 5.06% as of June 30, 2010 and December 31, 2009, respectively). The loans payable require payments of interest only until maturity, and are subject to various prepayment penalties and fees.

The loans' original maturity dates are March 9, 2010 with two 12-month extensions available. On March 9, 2010, the first extension was exercised, and the maturity was extended to March 9, 2011. In addition, the loan agreements require the Company to obtain an interest rate cap agreement for the principal amount of the debt instruments. The interest rate caps provide interest rate protection if LIBOR increases above 6.50% and result in the Company's receipt of interest payments when actual rates exceed the cap strike rate. The Company recognizes changes in fair value of these financial instrument derivatives in earnings. The amounts recognized for such derivatives for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 were not significant.

***900 N. Alameda***

As of June 30, 2010, the Company has a senior mortgage loan payable of \$32.0 million and a subordinate mortgage loan payable of \$1.5 million. These two loans are secured by deeds of trust on the property and bear interest at LIBOR plus 3.25% but shall not be less than 7.75% during the first four extension periods (7.75% as of June 30, 2010 and December 31, 2009). The senior mortgage loan payable requires interest only payments. Assuming the exercise of all extension periods, the loans would require principal payments of \$3.5 million in 2010, with the remainder due at maturity in August 2011. The original maturity date of the senior mortgage loan payable and subordinate mortgage loan payable was August 1, 2009 with eight 90-day extension options. During 2009, the Company exercised and obtained two extension options for each loan, which extended the maturity dates to February 1, 2010. There are six additional extension periods of 90 days remaining, which the Company intends to exercise. The loan agreements require fees of 0.25% of the outstanding loan balance to be paid for each of the first four extensions and fees of 0.50% of the outstanding loan balance for the last four extensions.

In addition, the loan agreements require the Company to obtain an interest rate cap agreement for the principal amount of the debt instruments. The interest rate caps provide interest rate protection if LIBOR increases above 4.50% for the first 4 options to extend and at 5.75% for the last 4 options to extend and result in the Company's receipt of interest payments when actual rates exceed the cap strike rate. The Company recognizes changes in fair value of these financial instrument derivatives in earnings. The amounts recognized for such derivatives for the three and six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 were not significant.

On March 15, 2010, the fourth extension period was exercised and obtained which changes the maturity date to August 1, 2010.

As of December 31, 2009, principal payments due for our borrowings are as follows (in thousands):

2010	\$ 108,456 <sup>(1)</sup>
2011	40,000 <sup>(2)</sup>

Total

\$ 148,456

- (1) On March 15, 2010, 900 N. Alameda exercised its 3-month extension right extending the maturity date to August 1, 2010. There are four additional extension periods of 90 days remaining, which the Company intends to exercise.
- (2) On March 9, 2010, 427 S. LaSalle exercised its 12-month extension right extending the maturity date to March 9, 2011.

F-53

---

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)****5. Intangible Assets**

As of June 30, 2010 and December 31, 2009, net lease intangible liabilities, which are classified as below-market leases, have a weighted average remaining life of 2.7 years and 3.2 years, respectively, with the exception of a long-term lease with the United States Postal Service, which has a remaining life of 93.1 years and 93.6 years, respectively and carrying amount of \$1.9 million and \$1.9 million as of June 30, 2010 and December 31, 2009, respectively. Lease intangible assets, which are classified as above-market leases, have a weighted average remaining life of 1.6 years and 2.1 years as of June 30, 2010 and December 31, 2009, respectively. The above-market and below-market lease intangible assets and liabilities are amortized on a straight-line basis over their remaining useful life. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, \$0.2 million, \$0.2 million, \$0.3 million, \$0.4 million, \$0.7 million, \$0.8 million and \$0.8 million, respectively, of below-market leases were amortized as an increase to rental revenue. For the three months ended June 30, 2010 and 2009 the six months ended June 30, 2010 and 2009, and the years ended December 31, 2009, 2008 and 2007, \$0.2 million, \$0.2 million, \$0.4 million, \$0.4 million, \$0.9 million, \$0.9 million and \$0.8 million, respectively, of above-market leases were amortized as a decrease to rental revenue. As of December 31, 2009, future estimated amortization expense resulting in increases (decreases) to rental revenue related to these intangibles is as follows (in thousands):

**Year Ending  
December 31,**

2010	\$ (211)
2011	(467)
2012	264
2013	245
2014	25
Thereafter	1,868
<b>Total</b>	<b>\$ 1,724</b>

Lease origination costs are amortized on a straight-line basis over the remaining noncancelable term of the associated leases. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009, and the years ended December 31, 2009, 2008 and 2007, \$0.6 million, \$0.6 million, \$1.3 million, \$1.3 million, \$2.7 million, \$2.8 million and \$3.1 million, respectively, of amortization expense was included in depreciation and amortization. As of June 30, 2010 and December 31, 2009 the weighted average remaining useful life was 8.9 years and 9.2 years, respectively, with future estimated amortization expense as of December 31, 2009 as follows (in thousands):

**Year Ending  
December 31,**

Edgar Filing: CoreSite Realty Corp - Form S-11/A

2010	\$ 2,559
2011	2,442
2012	827
2013	801
2014	181
Thereafter	2,041
<b>Total</b>	<b>\$ 8,851</b>

F-54

---

**Table of Contents****CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)****6. Leases**

The future minimum lease payments to be received under noncancelable leases in effect at December 31, 2009 is as follows (in thousands):

**Year Ending  
December 31,**

2010	\$ 43,330
2011	33,005
2012	20,213
2013	11,210
2014	6,936
Thereafter	23,306
<b>Total</b>	<b>\$ 138,000</b>

**7. Related Party Transactions*****Management fees, lease commissions and construction management fees***

Other related entities not included in CoreSite Acquired Properties have engaged CoreSite, LLC to act as its agent for the purpose of coordinating the activities of the property manager, for leasing and servicing the properties, and for overseeing property build-out activities. For the three months ended June 30, 2010 and 2009 and the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC recognized management fees of \$1.2 million, \$0.5 million, \$2.3 million, \$0.9 million, \$2.2 million, \$1.4 million and \$2.6 million, respectively. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC recognized lease commission revenue of \$0.1 million, \$0.2 million, \$2.6 million, \$0.5 million, \$1.8 million, \$2.3 million and \$1.6 million, respectively. For the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC recognized construction management fees of \$0.5 million, \$0.2 million, \$1.0 million, \$0.2 million, \$0.6 million, \$1.1 million and \$0.5 million, respectively. For the three months ended June 30, 2010 and 2009 the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, CoreSite, LLC was reimbursed for payroll related expenses of \$0.4 million, \$0.3 million, \$0.8 million, \$0.5 million, \$1.0 million, \$0.7 million and \$0.3 million, respectively. At June 30, 2010 and December 31, 2009 and 2008, \$0.3 million, less than \$0.1 million and \$0.8 million, respectively, of such fees were receivable. Management fee revenue, lease commission revenue, construction management fees and reimbursements of payroll related expenses are included in management fees from related parties on the combined statements of operations.

***Letters of Credit***

Edgar Filing: CoreSite Realty Corp - Form S-11/A

In connection with 900 N. Alameda's loan (see Note 4), Carlyle Realty Partners IV, LP, a related party of the Company's members, has executed two letters of credit on behalf of the Company for \$4 million and \$6.5 million. The letters of credit are collateral against the loan. As of June 30, 2010 and December 31, 2009, the letters of credit have not been funded. The letters of credit expire on July 31, 2010 and December 26, 2010, but will automatically renew for a period of one year, unless notice of termination is given 90 days prior to the renewal date.

In connection with the lease CoreSite One Wilshire, LLC entered into as a lessee for the property known as One Wilshire (see Note 3), Carlyle Realty Partners III, LP, a related party of the Company's member, has executed a letter of credit on behalf of the Company for \$0.5 million. The \$0.5 million letter of credit is

F-55

---

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

security for general lease performance. Any amounts drawn on the letter of credit would be due on demand to Carlyle Realty Partners III, LP. As of June 30, 2010 and December 31, 2009, the letters of credit have not been funded. The letter of credit is automatically renewed annually on August 1, unless notice of termination is given 120 days prior to the renewal date.

In connection with the lease CoreSite 1275 K Street, LLC entered into as a lessee for the property known as 1275 K Street (see Note 3), Carlyle Realty Partners III, LP, a related party of the Company's member, has executed a letter of credit on behalf of the Company for \$0.7 million. The \$0.7 million letter of credit is used as a substitution for a cash security deposit. Any amounts drawn on the letter of credit would be due on demand to the Carlyle Realty Partners III, LP. As of June 30, 2010 and December 31, 2009, the letters of credit have not been funded. The letter of credit is automatically renewed annually on October 22, unless notice of termination is given 60 days prior to the renewal date.

In connection with the lease CoreSite, LLC entered into as a lessee for the Company's headquarters located in Denver, Colorado, Carlyle Realty Partners III, LP, a related party of the Company's member, has executed a letter of credit on behalf of the Company for \$0.3 million for rent security. On the commencement anniversary dates of the lease, the letter of credit will be reduced by \$0.1 million per year. At June 30, 2010 and December 31, 2009, the letter of credit was \$0.2 million. As of June 30, 2010 and December 31, 2009, the letter of credit has not been funded. The letter of credit expires October 22, 2010 but will automatically renew annually, unless notice of termination is given 30 days prior to the renewal date.

***Contribution of Leasehold Improvements and Lease of One Wilshire***

An entity controlled by CoreSite One Wilshire, LLC's parent previously owned the building which includes the data center space known as One Wilshire, and on August 1, 2007, sold its interest in the land and building to an unrelated third party. Upon the sale of the building, the parent contributed the leasehold improvements and lease intangibles with a cost basis of \$26.5 million to CoreSite One Wilshire, LLC. Subsequent to the sale, CoreSite One Wilshire, LLC leases space in the building representing approximately 26% of the property and subleases this space to its customers. The CoreSite Acquired Properties' combined financial statements include the results of operations for CoreSite One Wilshire, LLC from the date it commenced operations on August 1, 2007.

***Deferred Offering Costs***

In connection with the initial public offering of CoreSite Realty Corporation, the Company has incurred offering costs on behalf of CoreSite Realty Corporation which will be repaid upon consummation of the initial public offering. As of June 30, 2010 and December 31, 2009 \$1.0 million and \$0 of such fees were receivable.

**8. Estimated Fair Value of Financial Instruments**

Authoritative guidance issued by the FASB establishes a hierarchy of valuation techniques based on the observability of inputs utilized in measuring assets and liabilities at fair values. This hierarchy establishes market-based or observable inputs as the preferred source of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy under the authoritative guidance are as follows:



**Level 1** Inputs are quoted prices in active markets for identical assets or liabilities.

**Level 2** Inputs are quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and market-corroborated inputs which are derived principally from or corroborated by observable market data.

F-56

---

**Table of Contents**

**CoreSite Acquired Properties**

**Notes to Combined Financial Statements (Continued)**

**Level 3** Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable.

During the six months ended June 30, 2010 and the year ended December 31, 2009, the Company did not have any nonfinancial assets or liabilities measured at fair value on a recurring basis other than the interest rate caps as discussed below.

Financial instruments consist of cash and cash equivalents, restricted cash, accounts receivable, interest rate caps, mortgage notes payable, interest payable, and accounts payable. The carrying values of cash and cash equivalents, restricted cash, accounts receivable, interest payable, and accounts payable approximate fair values due to the short-term nature of these accounts.

As of June 30, 2010 and December 31, 2009, the fair value of our interest rate cap was determined using Level 2 inputs from the fair value hierarchy and was not significant. The interest rate caps were prepaid and therefore can never result in a liability to the Company.

Derivative financial instruments expose the Company to credit risk in the event of non-performance by the counterparties under the terms of the derivative instrument. The Company uses interest rate derivatives to help manage the risk associated with variable interest rate mortgages. The Company does not trade derivative instruments. The Company minimizes its credit risk on these transactions by dealing with major, creditworthy financial institutions as determined by management, and therefore, the Company believes the likelihood of realizing losses from counterparty non-performance is remote.

The combined balance of our mortgage notes payable was \$146.5 million and \$148.5 million as of June 30, 2010 and December 31, 2009, respectively, with a fair value of \$143.3 million and \$144.6 million, respectively, based on Level 3 inputs from the fair value hierarchy. The fair values of mortgage notes payable are based on the Company's assumptions of interest rates and terms available.

Measurements of asset retirement obligations upon initial recognition are based on Level 3 inputs. The significant unobservable inputs to this fair value measurement include estimates of remediation costs, inflation rate, market risk premium and the expected timing of development or redevelopment. The inputs are derived based on historical data as well as management's best estimate of current costs.

**9. Employee Benefit and Compensation Plans**

CoreSite, LLC has a tax qualified retirement 401(k) plan that provides employees with an opportunity to save for retirement on a tax advantaged basis. Employees may participate after six months of employment. Additionally at that time, the Company provides a safe harbor contribution equal to 3% of the participant's annual salary. The employee and employer contributions are limited to the maximum amount allowed by the Internal Revenue Service. Both employee and employer contributions vest immediately. Company contributions were \$0.1 million, \$0.1 million, \$0.1 million, \$0.1 million, \$0.3 million, \$0.2 million and \$0.2 million for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007, respectively.

The Company has an incentive compensation plan which provides for incentive awards to employees of CoreSite, LLC for the performance of services to or for the related real estate entities that CoreSite, LLC manages. The awards are settled in cash and are based on performance of the respective real estate entities. Compensation expense for the plan is recorded when payments become probable. As of June 30, 2010 and 2009 and the years ended December 31, 2009 and 2008, payments totaling \$0.3 million, \$0, \$0.3 million and \$0, respectively were considered to be probable of payment and were accrued by the Company. The related expense is recorded by the respective real estate entities and is or will be reimbursed by those entities. Accordingly, compensation expense of \$0.2 million and \$0.1 million was recorded by CoreSite One Wilshire, LLC and CoreSite 1275 K Street, LLC, respectively.

F-57

---

Table of Contents**CoreSite Acquired Properties****Notes to Combined Financial Statements (Continued)****10. Commitments and Contingencies**

The Company currently leases the data center space under noncancelable operating lease agreements at One Wilshire and 1275 K Street, and the Company leases its headquarters located in Denver, Colorado under a noncancelable operating lease agreement. The lease agreements provide for base rental rate increases at defined intervals during the term of the lease. In addition, the Company has negotiated rent abatement periods to better match the phased build-out of the data center space. The Company accounts for such abatements and increasing base rentals using the straight-line method over the noncancelable term of the lease. The difference between the straight-line expense and the cash payment is recorded as deferred rent payable.

Additionally, the Company has commitments related to telecommunications capacity used to connect data centers located within the same market or geographical area and power usage.

The future minimum payments to be made under noncancelable leases, telecommunications capacity and power usage commitments as of June 30, 2010, are as follows (unaudited) (in thousands):

	<b>Remainder of</b>							
	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Thereafter</b>	<b>Total</b>	
Operating leases	\$ 6,823	\$ 13,884	\$ 14,285	\$ 14,656	\$ 14,926	\$ 37,772	\$ 102,346	
Telecommunications capacity	151	290	290	116	47	152	1,046	
Power usage	88	92					180	
<b>Total</b>	<b>\$ 7,062</b>	<b>\$ 14,266</b>	<b>\$ 14,575</b>	<b>\$ 14,772</b>	<b>\$ 14,973</b>	<b>\$ 37,924</b>	<b>\$ 103,572</b>	

The future minimum payments to be made under noncancelable leases, telecommunications capacity and power usage commitments as of December 31, 2009, are as follows (in thousands):

	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Thereafter</b>	<b>Total</b>
Operating leases	\$ 13,483	\$ 13,884	\$ 14,285	\$ 14,656	\$ 14,926	\$ 37,772	\$ 109,006
Telecommunications capacity	306	290	290	116	47	152	1,201
Power usage	179	92					271
<b>Total</b>	<b>\$ 13,968</b>	<b>\$ 14,266</b>	<b>\$ 14,575</b>	<b>\$ 14,772</b>	<b>\$ 14,973</b>	<b>\$ 37,924</b>	<b>\$ 110,478</b>

Rent expense for the three months ended June 30, 2010 and 2009, the six months ended June 30, 2010 and 2009 and the years ended December 31, 2009, 2008 and 2007 was \$3.8 million, \$3.7 million, \$7.5 million, \$7.3 million, \$14.6 million, \$14.1 million and \$6.4 million, respectively.

On August 11, 2010, the Company's former general counsel, Ari Brumer, filed a suit in the United States District Court for the District of Colorado against the Company, certain of its affiliates, its chief executive officer and certain affiliates of The Carlyle Group. In his complaint, Mr. Brumer alleges that he was fraudulently induced to accept employment with CoreSite, L.L.C. and that his employment was terminated in retaliation for his assertions that the Company and certain of its officers and affiliates have been involved in or committed certain illegal or improper acts. Mr. Brumer claims actual damages in an amount to be proven at trial as well as special damages of \$919,000, principally attributable to alleged real estate losses from relocating. The Company investigated the claims alleged in the complaint and, based on the results of that investigation, it does not believe that Mr. Brumer's claims are based on, or supported by, facts. As a result, the Company believes that it has valid defenses to the claims and intends to vigorously defend the suit. Because the Company is in the preliminary stages, the cost of the litigation and its ultimate resolution are not estimable at this time. However, based on the information currently available, the Company does not believe that this matter will have a material adverse effect on its business, financial position or liquidity.

From time to time, the Company may have certain contingent liabilities that arise in the ordinary course of its business activities. Management believes that the resolution of such matters will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

**Table of Contents****CoreSite Acquired Properties  
Schedule III****Real Estate and Accumulated Depreciation  
December 31, 2009**

Property <sup>(1)</sup>	Encumbrances	Initial Cost		Costs Capitalized Subsequent to Acquisition		Gross Amount Carried at December 31, 2009			Accumulated Depreciation at December 31, Year	
		Land	Building and Improvements	Land	Building and Improvements	Land	Building and Improvements	Total	2009	Acquired
the Wilshire	\$	\$	\$	\$	\$ 37,607	\$	\$ 37,607	\$ 37,607	\$ 7,834	2007
S. Market	73,000	14,534	58,136		18,375	14,534	76,511	91,045	20,690	2007
0 N.										
ameda	35,456	24,718	42,305		31,768	24,718	74,073	98,791	6,919	2007
7 S. LaSalle	40,000	5,555	30,256		22,927	5,555	53,183	58,738	6,567	2007
75 K Street					5,114		5,114	5,114	1,628	2007
15 22nd Street		741	10,017		4,285	741	14,302	15,043	1,852	2007
<b>Total</b>	<b>\$ 148,456</b>	<b>\$ 45,548</b>	<b>\$ 140,714</b>	<b>\$</b>	<b>\$ 120,076</b>	<b>\$ 45,548</b>	<b>\$ 260,790</b>	<b>\$ 306,338</b>	<b>\$ 45,490</b>	

(1) Table excludes our leasehold interest in our Denver corporate headquarters.

The aggregate cost of the total properties for federal income tax purposes was \$298.4 million at December 31, 2009.

See accompanying report of independent registered public accounting firm.

**Table of Contents****CoreSite Acquired Properties  
Schedule III****Real Estate and Accumulated Depreciation  
December 31, 2009**

The following table reconciles the historical cost and accumulated depreciation of the CoreSite Acquired Properties properties for the years ended December 31, 2009, 2008 and 2007:

	<b>2009</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		
Property <sup>(1)</sup>			
Balance, beginning of period	\$ 296,938	\$ 276,417	\$ 169,237
Additions property acquisitions			35,811
Additions improvements	9,400	20,521	71,369
Balance, end of period	\$ 306,338	\$ 296,938	\$ 276,417
Accumulated Depreciation <sup>(1)</sup>			
Balance, beginning of period	\$ 30,818	\$ 18,372	\$ 10,783
Additions depreciation and amortization	14,672	12,446	7,589
Balance, end of period	\$ 45,490	\$ 30,818	\$ 18,372

(1) Table excludes our leasehold interest in our Denver corporate headquarters.

See accompanying report of independent registered public accounting firm.

**Table of Contents**

---



**Table of Contents**

**Shares**

**CoreSite Realty Corporation**

**Common Stock**

**PROSPECTUS**

**, 2010**

**Citi**

**BofA Merrill Lynch**

**RBC Capital Markets**

**KeyBanc Capital Markets**

**Credit Suisse**

**Dealer Prospectus Delivery Requirement**

Until \_\_\_\_\_, 2010 (25 days after the date of this prospectus), all dealers effecting transactions in these securities, whether or not participating in this offering, may be required to deliver a prospectus. This is in addition to a dealer's obligation to deliver a prospectus when acting as an underwriter and with respect to unsold allotments or subscriptions.

---

**Table of Contents****PART II. INFORMATION NOT REQUIRED IN PROSPECTUS****Item 31. *Other Expenses of Issuance and Distribution.***

The following sets forth the estimated costs and expenses, other than underwriting discounts and commissions, payable by us in connection with the issuance and distribution of the securities being registered hereby. All amounts shown are estimates except the SEC registration fee and the FINRA filing fee.

Securities and Exchange Commission registration fee	\$ 21,390	
FINRA filing fees		*
NYSE listing fee		*
Printing and engraving expenses		*
Legal fees and expenses		*
Accounting fees and expenses		*
Transfer agent and registrar fees		*
Federal and State Taxes		*
Miscellaneous		
Total	\$	*

\* To be completed by amendment.

**Item 32. *Sales to Special Parties.***

None.

**Item 33. *Recent Sales of Unregistered Securities.***

During the past three years, we (including our predecessor), have issued and sold the following unregistered securities: On February 17, 2010, in connection with our formation, Thomas M. Ray was issued 1,000 shares of our common stock for total consideration of \$10.00 in cash in order to provide our initial capitalization. The issuance of such shares was effected in reliance upon an exemption from registration provided by Section 4(2) of the Securities Act of 1933, as amended (the Securities Act ).

In connection with the Restructuring Transactions, an aggregate of operating partnership units with an aggregate value of \$ million, assuming a price per share at the midpoint of the range set forth on the cover page of the prospectus that forms a part of this Registration Statement, will be issued to certain persons transferring to us interests in the asset entities that own the properties comprising our initial portfolio in consideration of such transfer. All such persons had a substantive, pre-existing relationship with us. All of such persons are accredited investors as defined under Regulation D of the Securities Act. We did not generally solicit or advertise to market our securities. All such persons made their investment decisions based on their substantive pre-existing relationships with us and the information that we provided to them. The issuance of such operating partnership units will be effected in reliance upon exemptions from registration provided by Section 4(2) of the Securities Act and pursuant to Rule 506 of Regulation D of the Securities Act.

**Item 34. *Indemnification of Directors and Officers.***

Maryland law permits a Maryland corporation to include in its charter a provision eliminating the liability of its directors and officers to the corporation and its stockholders for money damages, except for liability resulting from (a) actual receipt of an improper benefit or profit in money, property or services or (b) active and deliberate dishonesty that is established by a final judgment and is material to the cause of action. Our charter contains a provision that eliminates our directors and officers liability to the maximum extent permitted by Maryland law.

Maryland law requires a Maryland corporation (unless its charter provides otherwise, which our charter does not) to indemnify a director or officer who has been successful, on the merits or otherwise, in the defense

**Table of Contents**

of any proceeding to which he or she is made or threatened to be made a party by reason of his or her service in that capacity. Maryland law permits a Maryland corporation to indemnify its present and former directors and officers, among others, against judgments, penalties, fines, settlements and reasonable expenses actually incurred by them in connection with any proceeding to which they may be made or threatened to be made a party by reason of their service in those or other capacities unless it is established that:

the act or omission of the director or officer was material to the matter giving rise to the proceeding and (i) was committed in bad faith or (ii) was the result of active and deliberate dishonesty;

the director or officer actually received an improper personal benefit in money, property or services; or

in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful.

Under Maryland law, a Maryland corporation also may not indemnify a director or officer in a suit by or in the right of the corporation in which the director or officer was adjudged liable to the corporation or for a judgment of liability on the basis that a personal benefit was improperly received. A court may order indemnification if it determines that the director or officer is fairly and reasonably entitled to indemnification in view of all the relevant circumstances, whether or not the director or officer met the prescribed standard of conduct; however, indemnification for an adverse judgment in a suit by us or in our right, or for a judgment of liability on the basis that personal benefit was improperly received, is limited to expenses.

In addition, Maryland law permits a Maryland corporation to advance reasonable expenses to a director or officer upon receipt of (a) a written affirmation by the director or officer of his or her good faith belief that he or she has met the standard of conduct necessary for indemnification and (b) a written undertaking by him or her or on his or her behalf to repay the amount paid or reimbursed if it is ultimately determined that the standard of conduct was not met.

Our charter authorizes us to obligate our company, and our bylaws obligate us, to the maximum extent permitted by Maryland law, to indemnify

any present or former director or officer who is made or threatened to be made a party to a proceeding by reason of his or her service in such capacity and

any individual who, while a director or officer and, at our request, serves or has served as a director, officer, trustee, partner, member or manager of another corporation, real estate investment trust, partnership, limited liability company, joint venture, trust, employee benefit plan or other enterprise who is made or threatened to be made a party to a proceeding by reason of his or her service in such capacity,

against any claim or liability by reason of that status and to pay or reimburse his or her reasonable expenses in advance of final disposition of a proceeding without requiring a preliminary determination of his or her ultimate entitlement to indemnification. The rights to indemnification and advance of expenses provided by our charter and bylaws vest immediately upon election of a director or officer. Our charter and bylaws also permit us to indemnify and advance expenses to any individual who served a predecessor of our company or any entity acquired by our company, or its predecessors, if any, or any partnership controlled by our company, or its predecessors, if any, in any of the capacities described above and any employee or agent of us or a predecessor of our company or acquired entity.

In addition, our directors and officers are indemnified for specified liabilities and expenses pursuant to the partnership agreement of CoreSite, L.P., the partnership in which we serve as sole general partner.

**Item 35. *Treatment of Proceeds from Stock Being Registered.***

None of the proceeds will be credited to an account other than the appropriate capital share account.

II-2

---

**Table of Contents****Item 36. Financial Statements and Exhibits.**

(a) **Financial Statements.** See page F-1 for an index to the financial statements included in the registration statement.

(b) **Exhibits.** The following is a complete list of exhibits filed as part of the registration statement, which are incorporated herein:

<b>Exhibit Number</b>	<b>Description</b>
1.1	Form of Underwriting Agreement between CoreSite Realty Corporation and the underwriters named therein.
3.1**	Articles of Amendment and Restatement of CoreSite Realty Corporation.
3.2**	Amended and Restated Bylaws of CoreSite Realty Corporation.
4.1**	Specimen certificate representing the Common Stock of CoreSite Realty Corporation.
5.1*	Opinion of Venable LLP as to legality of the securities being issued.
8.1*	Opinion of Latham & Watkins LLP as to certain U.S. federal income tax matters.
10.1**	Form of Limited Partnership Agreement of CoreSite, L.P.
10.2*	Form of 2010 Equity Incentive Plan.
10.3*	Form of 2010 Equity Incentive Plan Restricted Stock Unit Award Agreement.
10.4*	Form of 2010 Equity Incentive Plan Stock Option Agreement.
10.5*	Form of 2010 Equity Incentive Plan Restricted Stock Agreement.
10.6*	Form of 2010 Equity Incentive Plan Restricted Stock Agreement for Non-Employee Directors.
10.7**	Form of Employment Agreement between CoreSite Realty Corporation and Thomas M. Ray.
10.8**	Form of Indemnification Agreement for directors and officers of CoreSite Realty Corporation.
10.9**	Form of Registration Rights Agreement.
10.10**	Form of Tax Protection Agreement.
10.11**	Form of Contribution Agreement.
10.12**	Lease Agreement between Hines REIT One Wilshire Services, Inc. and CRG West One Wilshire, L.L.C., dated as of August 1, 2007.
10.13**	Lease Agreement between Hines REIT One Wilshire, LP and CRG West One Wilshire, L.L.C., dated as of August 1, 2007.
10.14**	First Amendment to Lease between Hines REIT One Wilshire, LP and CRG West One Wilshire, L.L.C., dated as of May 1, 2008.
10.15*	Form of Restricted Stock Agreement.
10.16*	Form of Restricted Unit Agreement.
10.17*	Form of Management Rights Agreement.
10.18*	CoreSite Realty Corporation and CoreSite, L.P. Senior Management Severance and Change in Control Program.
10.19*	CoreSite Realty Corporation Non-Employee Director Compensation Policy.
16.1**	Letter of Ernst & Young, LLP regarding Change in Certifying Accountants.
16.2**	Letter of Baker Tilly Virchow Krause, LLP (formerly Beers & Cutler PLLC) regarding Change in Certifying Accountants.
21.1**	Subsidiaries of CoreSite Realty Corporation.
23.1	Consent of KPMG LLP.
23.2*	Consent of Venable LLP (included in Exhibit 5.1).
23.3*	Consent of Latham & Watkins LLP (included in Exhibit 8.1).
24.1**	Powers of Attorney (included in signature pages).

Edgar Filing: CoreSite Realty Corp - Form S-11/A

- 99.1\*\* Consent of Robert G. Stuckey to be named as a board nominee.
- 99.2\*\* Consent of Paul E. Szurek to be named as a board nominee.
- 99.3\*\* Consent of David A. Wilson to be named as a board nominee.

II-3

---

**Table of Contents**

<b>Exhibit Number</b>	<b>Description</b>
99.4**	Consent of James A. Attwood, Jr. to be named as a board nominee.
99.5**	Consent of Michael Koehler to be named as a board nominee.
99.6	Consent of J. David Thompson to be named as a board nominee.

\* To be filed by amendment.

\*\* Previously filed.

**Item 37. *Undertakings.***

(a) The undersigned registrant hereby undertakes to provide to the underwriter at the closing specified in the underwriting agreements certificates in such denominations and registered in such names as required by the underwriter to permit prompt delivery to each purchaser.

(b) Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

(c) The undersigned registrant hereby undertakes that:

1. For purposes of determining any liability under the Securities Act of 1933, the information omitted from the form of prospectus filed as part of this registration statement in reliance upon Rule 430A and contained in a form of prospectus filed by the registrant pursuant to Rule 424(b) (1) or (4) or 497(h) under the Securities Act shall be deemed to be part of this registration statement as of the time it was declared effective.

2. For the purpose of determining any liability under the Securities Act of 1933, each post-effective amendment that contains a form of prospectus shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, the registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-11 and has duly caused this Amendment No. 4 to the Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Denver, State of Colorado, on September 1, 2010.

**CORESITE REALTY CORPORATION**

Name: Thomas M. Ray  
By: /s/ Thomas M. Ray  
Title: President

Pursuant to the requirements of the Securities Act of 1933, this Amendment No. 4 to the Registration Statement has been signed by the following persons in the capacities and on the dates indicated.

<b>Signature</b>	<b>Title</b>	<b>Date</b>
/s/ Thomas M. Ray Thomas M. Ray	President and Director (Principal Executive Officer)	September 1, 2010
/s/ Deedee M. Beckman Deedee M. Beckman	Treasurer and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	September 1, 2010

II-5