

SMITH MICRO SOFTWARE INC

Form DEF 14A

July 20, 2009

**Table of Contents**

**SCHEDULE 14A INFORMATION**

**PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

(AMENDMENT NO. \_\_)

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Definitive

Proxy

Statement

Confidential, for

Use of the

Commission Only

(as permitted by

Rule 14a-6(e)(2))

Definitive

Additional

Materials

Soliciting

Material Pursuant

to §240.14a-12

**Smith Micro Software, Inc.**

---

(Name of Registrant as Specified In Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

Fee not required.

Fee computed

on table below

per Exchange Act

Rules 14a-6(i)(4)

and 0-11.

(1) Title of each

class of securities

to which

transaction

applies:

---

(2) Aggregate number of securities to which transaction applies:

---

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

---

(4) Proposed maximum aggregate value of transaction:

---

(5) Total fee paid:

---

Fee paid previously with preliminary materials.  Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

---

(2) Form,  
Schedule or  
Registration  
Statement No.:

---

(3) Filing Party:

---

(4) Date Filed:

---

**Table of Contents**

July 20, 2009

Dear Smith Micro Stockholders:

We are pleased to invite you to the Smith Micro Software, Inc. 2009 Annual Meeting of Stockholders that will be held at the offices of Smith Micro Software, Inc., located at 51 Columbia, Aliso Viejo, California 92656, on Monday, August 24, 2009, at 10:00 a.m. Pacific Time.

The expected actions to be taken at the Annual Meeting, which include the election of directors, are described in the attached Proxy Statement and Notice of Annual Meeting of Stockholders. Included with this Proxy Statement is a copy of our Annual Report on Form 10-K for the year ended December 31, 2008, which we encourage you to read. It includes our audited financial statements and information about our operations, markets and products.

Your vote is important. Whether or not you plan to attend the Annual Meeting, you can be sure your shares are represented at the meeting by promptly completing, signing, dating and returning the enclosed proxy card in the pre-paid envelope provided for your convenience or, if eligible, voting by Internet. If you later decide to attend the Annual Meeting and wish to change your vote, you may do so simply by voting in person at the meeting.

We look forward to seeing you at the Annual Meeting.

Sincerely,

William W. Smith, Jr.  
Chairman of the Board,  
President & Chief Executive Officer

---

**TABLE OF CONTENTS**

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

PROXY STATEMENT

MATTERS TO BE CONSIDERED AT ANNUAL MEETING

PROPOSAL 2: RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC  
ACCOUNTING FIRM

AUDIT COMMITTEE REPORT

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

EXECUTIVES

COMPENSATION DISCUSSION AND ANALYSIS

ANNUAL REPORT

HOUSEHOLDING OF PROXY MATERIALS

OTHER MATTERS

---

Table of Contents

**SMITH MICRO SOFTWARE, INC.**  
**51 Columbia**  
**Aliso Viejo, CA 92656**  
**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**  
**TO BE HELD ON AUGUST 24, 2009**

Notice is hereby given that the 2009 Annual Meeting of Stockholders (the Annual Meeting ) of Smith Micro Software, Inc. (the Company ) will be held at the offices of the Company, located at 51 Columbia, Aliso Viejo, California 92656, on Monday, August 24, 2009, at 10:00 a.m. Pacific Time, for the following purposes as more fully described in the Proxy Statement accompanying this notice:

1. To elect two (2) directors each to serve on our Board of Directors until the 2012 Annual Meeting of Stockholders or until their successors are duly elected and qualified;
2. To ratify the selection of Singer Lewak Greenbaum & Goldstein LLP as our independent auditors for the fiscal year ending December 31, 2009; and
3. To transact such other business as may properly come before the Annual Meeting or any adjournment or postponement thereof.

The close of business on July 9, 2009 has been fixed as the record date for the determination of stockholders entitled to notice of and to vote at the Annual Meeting and any adjournment or postponement thereof. Only stockholders of record at such time will be so entitled to vote. A list of stockholders entitled to vote at the Annual Meeting will be available for inspection at our executive offices located at 51 Columbia, Aliso Viejo, California 92656, and at the Annual Meeting.

You are cordially invited to attend the Annual Meeting. Whether or not you plan to attend the Annual Meeting, you can be sure your shares are represented at the meeting by promptly voting and submitting your proxy by Internet (if your shares are registered in the name of a bank or brokerage firm and you are eligible to vote your shares in such a manner) or by completing, signing, dating and returning the enclosed proxy card in the pre-paid envelope provided for your convenience. Should you receive more than one proxy because your shares are registered in different names and addresses, each proxy should be signed and returned to assure that all your shares will be voted. You may revoke your proxy at any time prior to the Annual Meeting. If you submit your proxy and then decide to attend the Annual Meeting and vote by ballot, your proxy will be revoked and only your vote at the Annual Meeting will be counted.

**A majority of the outstanding shares of Common Stock entitled to vote must be represented at the Annual Meeting in order to constitute a quorum. Please return your proxy card in order to ensure that a quorum is obtained.**

By Order of the Board of Directors,  
ANDREW C. SCHMIDT  
Corporate Secretary  
Aliso Viejo, California  
July 20, 2009

**Important notice regarding the availability of proxy materials for the stockholder meeting to be held August 24, 2009: The Proxy Statement and Annual Report are available at: <http://www.proxyvote.com>  
YOUR VOTE IS VERY IMPORTANT, REGARDLESS OF THE NUMBER OF SHARES YOU OWN.  
PLEASE READ THE ATTACHED PROXY STATEMENT CAREFULLY AND SUBMIT YOUR PROXY BY INTERNET IF ELIGIBLE OR BY COMPLETING, SIGNING AND DATING THE ENCLOSED PROXY CARD AS PROMPTLY AS POSSIBLE AND RETURNING IT IN THE ENCLOSED ENVELOPE.**

Table of Contents

**SMITH MICRO SOFTWARE, INC.**  
**PROXY STATEMENT**  
**FOR ANNUAL MEETING OF STOCKHOLDERS**  
**To Be Held August 24, 2009**

**General**

This Proxy Statement and the enclosed proxy card are furnished in connection with the 2009 Annual Meeting of Stockholders (the Annual Meeting) of Smith Micro Software, Inc. (Smith Micro, the Company, we, our or us) will be held at the offices of the Company, located at 51 Columbia, Aliso Viejo, California 92656, on Monday, August 24, 2009, at 10:00 a.m. Pacific Time. Stockholders of record at the close of business on July 9, 2009, the record date, are entitled to notice of and to vote at the Annual Meeting and any adjournment thereof. This Proxy Statement, the enclosed proxy card and the Smith Micro Annual Report on Form 10-K for the fiscal year ended December 31, 2008 (the Annual Report) are being first mailed on or about July 20, 2009 to stockholders of record as of the record date.

**Purpose of the Meeting**

The specific proposals to be considered and acted upon at the Annual Meeting are summarized in the accompanying Notice and are described in more detail in this Proxy Statement. We are not aware of any matter to be presented other than those described in this Proxy Statement.

**Voting**

Our outstanding common stock, par value \$0.001 per share (the Common Stock) is the only class of securities entitled to vote at the Annual Meeting. Common stockholders of record on July 9, 2009, the record date, are entitled to notice of and to vote at the Annual Meeting. As of July 9, 2009, there were 32,408,838 shares of Common Stock outstanding and approximately 241 holders of record, according to information provided by our transfer agent. Each share of Common Stock is entitled to one vote. Stockholders may not cumulate votes in the election of directors. A majority of the outstanding shares of Common Stock entitled to vote at the Annual Meeting will constitute a quorum.

All votes will be tabulated by our inspector of elections for the Annual Meeting who will separately tabulate affirmative and negative votes, abstentions and broker non-votes (*i.e.*, shares held by a broker or other nominee having discretionary power to vote on some matters but not others). Abstentions and broker non-votes are counted as present for purposes of determining the presence or absence of a quorum for the transaction of business. Abstentions will be counted towards the tabulations of votes cast on proposals presented to the stockholders and will have the same effect as negative votes. In the election of directors, the nominee receiving the highest number of affirmative votes shall be elected; broker non-votes and votes marked withhold will not affect the outcome of the election. Proposal 2 requires the affirmative vote of a majority of shares present in person or represented by proxy at the Annual Meeting and entitled to vote. Broker non-votes will not be counted for purposes of determining whether such proposals have been approved.

**Proxies**

Properly executed proxies will be voted in the manner specified therein. If no direction is made on the proxies, such properly executed proxies will be voted **FOR** the election of the nominees named under the caption Election of Directors as our directors, and **FOR** the ratification of the selection of Singer Lewak Greenberg & Goldstein LLP as our independent registered public accounting firm for the 2009 fiscal year. You may revoke or change your proxy at any time before the Annual Meeting by filing with the Corporate Secretary at our principal executive offices at 51 Columbia, Aliso Viejo, California 92656 a notice of revocation or another signed Proxy with a later date. You may also revoke your proxy by attending the Annual Meeting and voting in person. Your attendance at the Annual Meeting does not, by itself constitute a revocation of your proxy. Please note that if your shares are held of record by a broker, bank or other nominee, you will not be able to vote in person at the Annual Meeting unless you have obtained and present a proxy issued in your name from the record holder.



**Table of Contents**

**Voting Electronically via the Internet**

If your shares are registered in the name of a bank or brokerage firm, you may be eligible to vote your shares electronically over the Internet. A large number of banks and brokerage firms provide eligible stockholders who receive a paper copy of the Annual Report and Proxy Statement the opportunity to vote in this manner. If your bank or brokerage firm allows for this, your voting form will provide instructions for such alternative method of voting. If your voting form does not reference Internet information, please complete and return the paper Proxy in the self-addressed, postage prepaid envelope provided.

**Solicitation**

The enclosed proxy is being solicited by our Board of Directors, and Smith Micro will bear the entire cost of solicitation, including the preparation, assembly, printing and mailing of this Proxy Statement, the proxy card and any additional solicitation materials furnished to the stockholders. Copies of solicitation materials will be furnished to brokerage houses, fiduciaries and custodians holding shares in their names that are beneficially owned by others so that they may forward solicitation material to such beneficial owners. We may reimburse such persons for their costs in forwarding the solicitation materials to such beneficial owners. In addition, the original solicitation of proxies by mail may be supplemented by a solicitation by Internet or other means by our directors, officers or employees. No additional compensation will be paid to these individuals for any such services, although we may reimburse reasonable out-of-pocket expenses. Except as described above, we do not presently intend to solicit proxies other than by mail.

**Deadline for Receipt of Stockholder Proposals**

Stockholders may present proposals for action at a future meeting only if they comply with the requirements of the proxy rules established by the Securities and Exchange Commission ( SEC ) and our Bylaws. Stockholder proposals that are intended to be presented at our 2010 Annual Meeting of Stockholders (the 2010 Annual Meeting ) and included in the proxy solicitation materials related to that meeting must be received by us no later than March 22, 2010, which is 120 calendar days prior to the anniversary date of the mailing of this Proxy Statement. Stockholders are also advised to review our Bylaws which contain additional advance notice requirements, including requirements with respect to advance notice of stockholder proposals and director nominations. Under our Bylaws, the deadline for submitting a stockholder proposal is not less than 30 days and no more than 60 days prior to the date of the Annual Meeting, but if less than 40 days notice or prior public disclosure of the date of the meeting is given or made to stockholders, then the deadline for submitting a stockholder proposal is the close of business on the tenth day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made. Under our Bylaws, the deadline for submitting a nomination for a director is not less than 60 days prior to the date of the Annual Meeting. Stockholder proposals and nominations must be in writing and should be addressed to the Corporate Secretary at our principal executive offices located at 51 Columbia, Aliso Viejo, California 92656.

In addition, the proxy solicited by the Board of Directors for the 2010 Annual Meeting will confer discretionary authority to vote on any stockholder proposal presented at that meeting, unless we receive notice of such proposal not later than June 5, 2010, which is 45 calendar days prior to the anniversary date of the mailing of this Proxy Statement. It is recommended that stockholders submitting proposals direct them to our Corporate Secretary and utilize certified mail, return receipt requested in order to provide proof of timely receipt. The Chairman of the Annual Meeting reserves the right to reject, rule out of order, or take other appropriate action with respect to any proposal that does not comply with these and other applicable requirements, including conditions set forth in our Bylaws and conditions established by the Securities and Exchange Commission.

We have not been notified by any stockholder of his or her intent to present a stockholder proposal from the floor at this year's Annual Meeting. The enclosed proxy grants the proxy holders discretionary authority to vote on any matter properly brought before the Annual Meeting.

**Table of Contents**

**MATTERS TO BE CONSIDERED AT ANNUAL MEETING**  
**PROPOSAL 1:**  
**ELECTION OF DIRECTORS**

Our Amended and Restated Certificate of Incorporation and Bylaws provide for our Board of Directors to be divided into three classes, as nearly equal in number as is reasonably possible, serving staggered terms that expire in different years. At each annual meeting of stockholders, the successors to the class of directors whose term expires are elected to hold office for a term of three years. The term of one class of directors expires at each annual meeting. The preceding notwithstanding, directors serve until their successors have been duly elected and qualified or until they earlier resign, become disqualified or disabled, or are otherwise removed.

Our Board currently has six directors: Thomas G. Campbell, Samuel Gulko, Ted Hoffman, William C. Keiper, William W. Smith, Jr. and Gregory J. Szabo. The class whose term expires at this Annual Meeting contains two directors. The Nominating Committee of the Board of Directors selected, and the Board of Directors approved, Mr. Campbell and Mr. Hoffman as nominees for election at the Annual Meeting to the class being elected at this meeting. The enclosed proxy will be voted, unless authority is withheld or the proxy is revoked, **FOR** the election of each nominee for election named below to hold office until the date of our 2012 Annual Meeting or until his successor has been duly elected and qualified or until he earlier resigns, becomes disqualified or disabled, or is otherwise removed. Each returned proxy cannot be voted for a greater number of persons than the nominees named on the proxy. In the unanticipated event that a nominee becomes unable or declines to serve at the time of the Annual Meeting, the proxies will be voted for a substitute person selected by the Nominating Committee of the Board of Directors and approved by the Board of Directors. Each nominee for election has agreed to serve if elected, and management has no reason to believe that such nominee will be unavailable to serve.

Stockholders may communicate with members of the Board of Directors by mail addressed to the full Board, a specific member of the Board or to a particular committee of the Board at our principal executive offices located at 51 Columbia, Aliso Viejo, California 92656.

**Directors and Nominees****Nominees for Directors for Term Ending at the 2012 Annual Meeting of Stockholders:**

<b>Name</b>	<b>Age</b>	<b>Present Position with the Company</b>
Thomas G. Campbell (1)(2)(3)	58	Director
Ted L. Hoffman (2)(4)	62	Director

(1) Member of  
Audit  
Committee.

(2) Member of the  
Compensation  
Committee.

(3) Member of the  
Governance and  
Nominating  
Committee.

(4) Member of the  
Mergers &  
Acquisitions  
Committee.

*Mr. Campbell* became a director in July 1995. From March 1999 to the present, he has served as the Executive Vice President of King Printing, Inc. From July 1996 to March 1999, he was the Vice President of Operations of Complete Concepts, Ltd., a manufacturer and distributor of women's accessories. From November 1995 to July 1996, Mr. Campbell was an independent management consultant specializing in corporate turnarounds. From February 1995 to November 1995, he served as the Chief Operating Officer of Laser Atlanta Optics, Inc. From 1985 to February 1995, he served in several senior management positions at Hayes, Inc., including Vice President of Operations and Business Development and as Chief Operating Officer and a member of the Board of Directors of Practical Peripherals, a Hayes subsidiary. Prior to 1985, Mr. Campbell was employed by Digital Equipment Corporation. Mr. Campbell attended Boston University.

*Mr. Hoffman* became a director in December 2005. He is the retired Vice President Technology Development of Verizon Wireless, a wireless voice and data carrier, where he was responsible for all technical product and service development. He was with Verizon Wireless, and its predecessor Bell Atlantic Mobile, from July 1993 until his retirement in August 2005. Mr. Hoffman was a member of the Board of Directors of Omnitel Pronto Italia, a Verizon Communications Wireless affiliate operating in Italy. He is a past officer and a member of the Board of Directors of the CDMA Development Group, an organization responsible for promotion, advancement, deployment and future developments of CDMA. He has served on the Wireless Engineering Advisory Board at Auburn

**Table of Contents**

University as well as on the Intel Communications Advisory Board. He is currently a member of the Board of Directors of w2bi, Incorporated, a developer of software solutions for wireless network operators and device manufacturers. Mr. Hoffman began his telecommunications career at Bell Telephone Laboratories, which designs products and services for communications technology and conducts fundamental research in fields important to communications, in June 1969 as a member of the technical staff. He joined Bell Atlantic, a telephone and communications company, in August 1976, holding a variety of engineering, operations, marketing, external affairs, corporate planning and headquarters positions. Mr. Hoffman holds a B.A. from Elizabethtown College, a B.S. in Electrical Engineering from Penn State University, an M.S. in Electrical Engineering from Northwestern University and an M.B.A. from Drexel University. He holds three patents.

**Continuing Directors for Term Ending at the 2011 Annual Meeting of Stockholders:**

<b>Name</b>	<b>Age</b>	<b>Present Position with the Company</b>
William W. Smith, Jr.	61	Chairman of the Board, President and Chief Executive Officer

William C. Keiper (1)(2)	58	Director
--------------------------	----	----------

(1) Member of Compensation Committee.

(2) Member of the Governance and Nominating Committee.

*Mr. Smith* co-founded Smith Micro and has served as our Chairman of the Board, President and Chief Executive Officer since inception in 1982. Mr. Smith was employed by Rockwell International Corporation in a variety of technical and management positions from 1975 to 1984. Mr. Smith served with Xerox Data Systems from 1972 to 1975 and RCA Computer Systems Division from 1969 to 1972 in mainframe sales and pre-sale technical roles. Mr. Smith received a B.A. in Business Administration from Grove City College.

*Mr. Keiper* became a director in May 2002. Mr. Keiper served as Chief Executive Officer of Hypercom Corporation (NYSE: HYC), a provider of electronic payment solutions, from March 2005 through August 2007 and continued in a consulting capacity through the end of 2007. He was a member of the Hypercom Board of Directors from April 2000 through August 2007, and also served as its Chairman. Prior to joining Hypercom, Mr. Keiper was Chief Executive Officer of Arrange Technology LLC, a software development services outsourcing company, from April 2003 to March 2005. From January 1998 to March 2003, he served as a principal in mergers and acquisitions firms serving middle market software and information technology services companies. From January 1991 to September 1997, Mr. Keiper was Chief Executive Officer of Artisoft, Inc., a publicly traded networking and communications software company. He also served as Chairman of Artisoft from August 1993 to September 1997. Mr. Keiper holds a B.S. in Business degree (finance major) from Eastern Illinois University, a Juris Doctorate degree from Arizona State University and a Masters degree in International Management from the Thunderbird American Graduate School of International Management. In addition, Mr. Keiper is currently a director of Radyne Corporation, a publicly traded manufacturer of data transmission and reception products, systems and software, and Zones, Inc., a publicly traded direct marketing reseller of information technology products.

**Continuing Directors for Term Ending at the 2010 Annual Meeting of Stockholders:**

<b>Name</b>	<b>Age</b>	<b>Present Position with the Company</b>
Samuel Gulko (1) (2)	77	Director

Gregory J. Szabo (1)(2)

61 Director

- (1) Member of Audit Committee.
- (2) Member of the Mergers & Acquisitions Committee.

*Mr. Gulko* became a director in October 2004. Since October 2006, Mr. Gulko has served as Chief Financial Officer, on a part-time basis, of Royal Standard Minerals Inc., an exploration and development company. In addition, since September 2002, he has provided tax and consulting services on a part-time basis to a limited number of clients. From July 1996 until his retirement in September 2002, Mr. Gulko functioned as the Chief Financial Officer, and as the Vice President of Finance, Secretary and Treasurer of Neotherapeutics, Inc., a publicly traded biotechnology company (now known as Spectrum Pharmaceuticals, Inc.). During this same period he also served as a member of the Board of Directors of Neotherapeutics, Inc. From April 1987 to July 1996, Mr. Gulko was self

**Table of Contents**

employed as a Certified Public Accountant and business consultant, as well as the part time Chief Financial Officer of several privately-owned companies. Mr. Gulko was a partner in the audit practice of Ernst & Young LLP, an accounting and business services firm, from September 1968 until March 1987. Mr. Gulko holds a B.S. in Accounting from the University of Southern California.

*Mr. Szabo* became a director in June 2001. From August 2002 to January 2004 Mr. Szabo served as the Chief Executive Officer of Ertek Solutions, LLC, a provider of antenna technology to the wireless industry focusing on high performance low cost RFID Tag antennas and inlays, which he co-founded. Mr. Szabo currently serves on the Board of Directors, and was formerly the Chairman, of Ertek. From April 1987 to June 2000 Mr. Szabo served in a series of senior management positions with AirTouch Cellular, Vodafone and Verizon Wireless. As Vice President-Network Services, he directed the engineering and operations of AirTouch's cellular systems in the eastern United States. As Executive Director Global Technology for Vodafone AirTouch he was a member of the Advanced Services Council and responsible for the Next Generation Network initiative. Prior to AirTouch, Mr. Szabo held managerial positions with Motorola and Martin Marietta. Mr. Szabo holds both a B.S. and an M.S. in Electrical Engineering from the Ohio University.

**Board Independence**

The Board of Directors has determined that Messrs. Campbell, Gulko, Hoffman, Keiper and Szabo are independent within the meaning of the listing standards of the Nasdaq Stock Market, as currently in effect.

**Board Meetings and Committees**

Our Board of Directors held five meetings and acted by written consent two times during 2008. Each director attended or participated in 75% or more of the aggregate number of meetings of the Board and of meetings of the committees of the Board on which such director served.

Although we do not have a formal policy regarding attendance by members of the Board of Directors at our annual meeting of stockholders, directors are encouraged to attend our annual meetings. One of our current directors attended our annual meeting of stockholders in 2008.

Our board of directors has established four standing committees: an audit committee; a compensation committee; a governance and nominating committee; and a mergers and acquisitions committee. Each of these committees has adopted a written charter. All members of the committees are appointed by the Board of Directors and are non-employee directors and independent within the meaning of the Nasdaq Stock Market listing standards.

**Audit Committee.** Our Audit Committee is comprised of three members: Messrs. Campbell, Gulko and Szabo. The Board of Directors has determined that all of these members of the Audit Committee are independent within the meaning of the Nasdaq Stock Market listing standards and also within the meaning of Rule 10A-3 of the Securities Exchange Act of 1934, as amended (the Exchange Act), and that each member can read and has an understanding of fundamental financial statements. The Audit Committee reviews our financial statements and accounting practices, makes recommendations to the Board of Directors regarding the selection of our independent registered public accounting firm and reviews the results and scope of our annual audit and other services provided by our independent registered public accounting firm. The Audit Committee also is responsible for establishing, and has established, procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters, and for the confidential, anonymous submission by our employees of concerns regarding questionable accounting or auditing matters. In addition, all related party transactions are reviewed and approved by the Audit Committee. The Board of Directors has adopted and approved an amended and restated written charter for the Audit Committee. A current copy of this charter is posted on our web site at <http://www.smithmicro.com> under the Investor Relations section. Mr. Gulko is the Audit Committee Chairman and has been designated by the Board of Directors as the Audit Committee's financial expert, as that term is described in the rules of the SEC. The Audit Committee held six meetings during 2008.

**Compensation Committee.** The Compensation Committee is comprised of three members: Messrs. Campbell, Hoffman and Keiper. The Board of Directors has determined that all the members of the Compensation Committee are independent within the meaning of the Nasdaq Stock Market listing standards. The Compensation Committee administers our executive compensation programs and makes recommendations to the Board of Directors concerning officer and director compensation. The Compensation Committee also has the authority to administer the Amended

and Restated Smith Micro 2005 Stock Option/Stock Issuance Plan (the 2005 Plan ) and to award stock options and direct stock issuances under that plan to our officers and employees. The Board of Directors has adopted and approved a written charter for the Compensation Committee. A current copy of this charter is posted on our web site at <http://www.smithmicro.com> under the Investor Relations section. The Compensation Committee held two meetings during 2008.

## **Table of Contents**

**Governance and Nominating Committee.** The Governance and Nominating Committee (the Nominating Committee ) is comprised of two members: Messrs. Keiper and Campbell. The Board of Directors has determined that all the members of the Nominating Committee are independent within the meaning of the Nasdaq Stock Market listing standards. The Nominating Committee receives proposed nominations to the Board of Directors, reviews the eligibility of each proposed nominee, and nominates, with the approval of the Board of Directors, new members of the Board of Directors to be submitted to the stockholders for election at each annual meeting. The Board of Directors has adopted and approved a written charter for the Nominating Committee. A current copy of this charter is posted on our web site at <http://www.smithmicro.com> under the Investor Relations section. The Nominating Committee held one meeting during 2008.

When considering a potential candidate for membership on our Board of Directors, our Nominating Committee considers relevant business and industry experience and demonstrated character and judgment. There are no differences in the manner in which the Nominating Committee evaluates a candidate that is recommended for nomination for membership on our Board of Directors by a stockholder. The Nominating Committee has not received any recommended nominations from any of our stockholders in connection with this Annual Meeting. Each of the current nominees for this Annual Meeting is standing for re-election.

The Nominating Committee will consider stockholder nominations for directors submitted in accordance with the procedure set forth in Article II, Section 12 of our Bylaws. The procedure provides that a notice relating to the nomination must be timely given in writing to our Corporate Secretary prior to the meeting. To be timely, the notice must be delivered within the time permitted for submission of a stockholder proposal as described herein under

**Deadline for Receipt of Stockholder Proposals.** Such notice shall set forth (a) as to each person whom the stockholder proposes to nominate for election or reelection as a director, (i) the name, age, business address and residence address of each such person, (ii) the principal occupation or employment of such person, (iii) the class and number of shares of Smith Micro Common Stock that are beneficially owned by such person and (iv) any other information relating to such person that is required to be disclosed in solicitations of proxies for election of directors, or is otherwise required, in each case pursuant to Regulation 14A under the Exchange Act (including, without limitation, such person's written consent to being named in the proxy statement as a nominee and to serving as a director if elected); and (b) as to the stockholder giving the notice (i) the name and address of such stockholder as they appear on our books and (ii) the class and number of shares of Smith Micro common stock that are beneficially owned by such stockholder.

**Mergers and Acquisitions Committee.** The Mergers and Acquisitions Committee (the M&A Committee ) is comprised of three members: Messrs. Hoffman, Gulko and Szabo. The Board of Directors has determined that all the members of the M&A Committee are independent within the meaning of the Nasdaq Stock Market listing standards. The M&A Committee evaluates and reviews potential acquisition targets, strategic investments and divestitures, and makes recommendations regarding the same to our Board of Directors. The M&A Committee is also charged with overseeing the due diligence process with respect to proposed acquisitions, strategic investments and divestitures. The Board of Directors has adopted and approved a written charter for the M&A Committee. The M&A Committee held four meetings during 2008.

### **Code of Ethics**

We have adopted a Code of Ethics for all of our employees, executive officers and directors. We will provide a copy of the Code of Ethics upon request made by email to [investor-relations@smithmicro.com](mailto:investor-relations@smithmicro.com) or in writing to Smith Micro Software, Inc. at 51 Columbia, Aliso Viejo, California 92656, Attention: Investor Relations. The full text of our Code of Ethics is posted on our web site at <http://www.smithmicro.com> under the Investor Relations section. We intend to disclose any amendment to the Code of Ethics or waiver of a provision of the Code of Ethics applicable to our executive officers or directors, including the name of the executive officer or director to whom the amendment applies or for whom the waiver was granted, at the same location on our website identified above. The inclusion of our web site address in this proxy does not include or incorporate by reference the information on our web site into this proxy or our Annual Report on Form 10-K.

### **Vote Required**

The affirmative vote of the holders of a plurality of the outstanding shares of Common Stock present or represented at the Annual Meeting and entitled to vote is required for approval of the election of the nominee as a member of our



Board of Directors.

**The Board of Directors recommends a vote FOR the nominees named above or their substitutes as set forth herein.**

7

---

Table of Contents

**PROPOSAL 2:  
RATIFICATION OF APPOINTMENT OF INDEPENDENT  
REGISTERED PUBLIC ACCOUNTING FIRM**

On December 8, 2005, our Audit Committee engaged Singer Lewak Greenbaum & Goldstein LLP ( Singer Lewak ) as our independent registered public accounting firm to audit our financial statements for the year ending December 31, 2005. The Audit Committee has selected Singer Lewak as the Company's independent auditors for the fiscal year ending December 31, 2009 and has further directed that the selection of the independent auditors be submitted for ratification by the stockholders at the Annual Meeting. Representatives of Singer Lewak are expected to be present at the Annual Meeting, will have an opportunity to make a statement if they so desire and will be available to respond to appropriate questions.

Stockholder ratification of the selection of Singer Lewak as the Company's independent auditors is not required by the Company's Bylaws or otherwise. However, the Board of Directors is submitting the selection of Singer Lewak to the stockholders for ratification as a matter of good corporate practice. If the stockholders fail to ratify the selection, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of different independent auditors at any time during the year if they determine that such a change would be in the best interests of the Company and its stockholders.

**Principal Accounting Fees and Services**

The following is a summary of the fees billed to Smith Micro by Singer Lewak for professional services rendered for the fiscal year ended December 31, 2008:

<b>Fee Category</b>	<b>Fiscal 2008 Fees</b>
Audit Fees	\$ 1,087,000
Audit-Related Fees	30,000
Tax Fees	0
All Other Fees	0

The following is a summary of the fees billed to Smith Micro by Singer Lewak for professional services rendered for the fiscal year ended December 31, 2007:

<b>Fee Category</b>	<b>Fiscal 2007 Fees</b>
Audit Fees	\$ 1,029,000
Audit-Related Fees	25,000
Tax Fees	0
All Other Fees	0

**Audit Fees:** This category consists of fees billed for professional services rendered for the audit of our consolidated annual financial statements and internal control over financial reporting, review of the interim consolidated financial statements included in quarterly reports and services that are normally provided by our independent registered public accounting firm in connection with statutory and regulatory filings or engagements.

**Audit-Related Fees:** This category consists of assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and are not reported above under Audit Fees.

**Tax Fees:** This category consists of fees billed for professional services rendered for tax compliance, tax advice and tax planning.

**Policy on Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Registered Public Accounting Firm.**

**Table of Contents**

The Audit Committee pre-approves all audit and permissible non-audit services provided by our independent registered public accounting firm. These services may include audit services, audit-related services, and other services. The Audit Committee has adopted a policy for the pre-approval of services provided by the independent registered public accounting firm. Under the policy, pre-approval is generally provided for up to one year and any pre-approval is detailed as to the particular service or category of services and is subject to a specific budget. In addition, the Audit Committee may also pre-approve particular services on a case-by-case basis. For each proposed service, the independent registered public accounting firm is required to provide detailed back-up documentation at the time of approval. The Audit Committee may delegate pre-approval authority to one or more of its members. Such a member must report any decisions to the Audit Committee at the next scheduled meeting.

The Audit Committee has determined that all non-audit services provided by Singer Lewak were compatible with Singer Lewak's audit independence, and pre-approved all non-audit services provided by Singer Lewak.

**Stockholder Approval**

The affirmative vote of a majority of the outstanding voting shares of the Company present or represented and entitled to vote at the Annual Meeting is being sought to ratify the selection of Singer Lewak.

**The Board of Directors recommends a vote FOR ratification of the appointment of Singer Lewak as our independent registered public accounting firm.**

**Table of Contents**

**AUDIT COMMITTEE REPORT**

The following is the report of the Audit Committee with respect to our audited financial statements for the fiscal year ended December 31, 2008, which include the consolidated balance sheets of Smith Micro as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2008, and the notes thereto. The information contained in this report shall not be deemed to be soliciting material or to be filed with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that we specifically incorporate it by reference in such filing.

**Review with Management.** The Audit Committee has reviewed and discussed our audited financial statements with management.

**Review and Discussions with Independent Accountants.** The Audit Committee has discussed with Singer Lewak Greenbaum & Goldstein, LLP, our independent registered public accounting firm for the year ended December 31, 2008, the matters required to be discussed by SAS 61 (Codification of Statements on Accounting Standards) which includes, among other items, matters related to the conduct of the audit of our financial statements.

The Audit Committee has also received written disclosures and the letter from Singer Lewak Greenbaum & Goldstein, LLP required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the audit committee concerning independence and has discussed with Singer Lewak Greenbaum & Goldstein, LLP its independence.

The Audit Committee has also received written disclosures and the letter from Singer Lewak Greenbaum & Goldstein, LLP required by Independence Standards Board Standard No. 1 (which relates to the accountant's independence from us and our related entities) and has discussed with Singer Lewak Greenbaum & Goldstein, LLP its independence.

**Conclusion.** Based on the review and discussions referred to above, the Committee recommended to our Board that our audited financial statements be included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 for filing with the Commission.

AUDIT COMMITTEE

Thomas G. Campbell

Samuel Gulko

Gregory J. Szabo

**Table of Contents****SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth certain information known to us as of June 30, 2009 (except where another date is noted below), with respect to beneficial ownership of our Common Stock by (i) each person (or group of affiliated persons) who is known by us to own beneficially more than five percent (5%) of our outstanding Common Stock, (ii) each director, (iii) each of our named executive officers, and (iv) all current directors and executive officers as a group, together with the approximate percentages of outstanding Common Stock owned by each of them. The following table is based upon information supplied by directors, executive officers, and principal stockholders. Beneficial ownership has been determined in accordance with Rule 13d-3 under the Exchange Act. Unless otherwise indicated the address of each beneficial owner is c/o Smith Micro Software, Inc., 51 Columbia, Aliso Viejo, CA 92656. The percentage of beneficial ownership is based on 32,408,838 shares of our common stock outstanding as of June 30, 2009.

Name or Group of Beneficial Owners	Shares Beneficially Owned	
	Number	Percent
<b>Named Executive Officers and Directors:</b>		
William W. Smith, Jr. (1)	3,133,865	9.55%
Thomas G. Campbell	11,500	*
Samuel Gulko (2)	52,000	*
Ted L. Hoffman (3)	72,500	*
William C. Keiper (4)	55,000	*
Gregory J. Szabo (5)	71,000	*
Andrew C. Schmidt (6)	252,500	*
David P. Sperling (7)	295,417	*
Jonathan Kahn (8)	256,500	*
Von Cameron	90,000	*
Robert Elliott (9)	250,767	*
All executive officers and directors as a group (11 persons)(10)	4,541,049	13.62%
<b>5% Stockholders</b>		
NorthPointe Capital, LLC(11) 101 W. Big Beaver, Suite 745 Troy, MI 48084	2,293,884	7.08%

\* Represents less than 1%.

(1) Includes 2,236,115 shares held in the name of The William W. Smith, Jr. Revocable Trust, of which Mr. Smith is the trustee, and 393,750 shares issuable upon

the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(2) Includes 15,000 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(3) Includes 25,000 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(4) Includes 20,000 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(5) Includes 25,000 shares issuable

upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(6) Includes 62,500 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(7) Includes 160,417 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(8) Includes 111,500 shares issuable upon the exercise of options that are currently exercisable or will become exercisable within 60 days after June 30, 2009.

(9)

Includes  
112,500 shares  
issuable upon  
the exercise of  
options that are  
currently  
exercisable or  
will become  
exercisable  
within 60 days  
after June 30,  
2009.

(10) Includes an  
aggregate of  
925,667 shares  
issuable upon  
the exercise of  
options that are  
currently  
exercisable or  
will become  
exercisable  
within 60 days  
after June 30,  
2009.

(11) Based solely  
upon a  
Schedule 13G  
dated  
February 13,  
2009.



**Table of Contents****EXECUTIVES****Executive Officers of the Company**

The following table sets forth certain information regarding our executive officers as of June 30, 2009:

<b>Name</b>	<b>Age</b>	<b>Position(s)</b>
William W. Smith, Jr.	61	Chairman of the Board of Directors, President and Chief Executive Officer
Andrew C. Schmidt	47	Vice President and Chief Financial Officer
David P. Sperling	40	Vice President and Chief Technical Officer
Jonathan Kahn	51	Executive Vice President Business Operations
Von Cameron	45	Executive Vice President Sales
Robert Elliott	57	Vice President and Chief Marketing Officer

For background information regarding Mr. Smith, see Proposal 1 Election of Directors.

*Mr. Schmidt* joined the Company in June 2005 and serves as the Company's Chief Financial Officer. Prior to joining Smith Micro, Mr. Schmidt was the Chief Financial Officer of Genius Products, Inc., a publicly traded entertainment company from August 2004 to June 2005. From April 2003 to June 2004, he was Vice President (Finance) and acting Chief Accounting Officer of Peregrine Systems, Inc., a publicly held provider of enterprise level software then in Chapter 11 reorganization. From July 2000 to January 2003, he was Executive Vice President and Chief Financial Officer of Mad Catz Interactive, Inc., a publicly traded provider of console video game accessories. He holds a B.B.A. in Finance from the University of Texas and an M.S. in Accountancy from San Diego State University.

*Mr. Sperling* joined us in April 1989 and has been our Director of Software Engineering since April 1992. He assumed the Chief Technology Officer position in September 1999. Mr. Sperling began his professional career as a software engineer with us and he currently has two patents and three patents pending for various telephony and Internet technologies. Mr. Sperling holds a B.S. degree in Computer Science and an MBA from the University of California, Irvine.

*Mr. Kahn* joined the company with the acquisition of Allume Systems, Inc. in July 2005. Prior to the acquisition, Mr. Kahn was President of the company. Mr. Kahn was one of the co-founders of Aladdin Systems, Inc. which later became Allume Systems. Mr. Kahn was Chairman, President and Chief Executive Officer of Monterey Bay Tech, Inc (OTC BB:MBYI), a public company from 1999 to May 2005 until its merger with SecureLogic Inc. Mr. Kahn is a member of the Digital River Advisory Board and is a graduate of the University of Rhode Island with a B.A. in Economics. Mr. Kahn assumed the position as Executive Vice President Business Operations in late 2007.

*Mr. Cameron* joined the Company in April of 2008 as the Executive Vice President of Worldwide Sales. Mr. Cameron has held executive management positions with Openwave, Oracle, FoxT and Booz Allen & Hamilton. Mr. Cameron served proudly in the United States Air Force and earned his B.S. in Math-Operations Research from the United States Air Force Academy in Colorado, Springs, CO and an MBA from Golden Gate University in San Francisco, CA.

*Mr. Elliott* joined the company in May of 1999 and soon after was appointed General Manager of Smith Micro's Mac Division, then later as Vice President of Corporate Marketing, which he has held to date. An experienced technology and marketing leader with over fifteen years of executive level experience managing business units in the information technology industry, he has held executive level positions with Informix Software, DataStorm Technologies and QuarterDeck Corporation. Mr. Elliott is a graduate of Northwood University, Midland, MI.

Currently, all of our directors hold office until the next annual meeting of our stockholders and until their successors have been duly elected and qualified. Our officers are elected and serve at the discretion of our board of directors. There are no family relationships among any of our directors and executive officers.

**Table of Contents**

**COMPENSATION DISCUSSION AND ANALYSIS**

**Overview**

This compensation discussion and analysis explains the material elements of the compensation awarded to, earned by, or paid during our last completed fiscal year to each of William W. Smith, Jr., our President and Chief Executive Officer, Andrew C. Schmidt, our Vice President and Chief Financial Officer, David P. Sperling, our Vice President and Chief Technical Officer, Jonathan Kahn, our Executive Vice President - Business Operations, Von Cameron, our Executive Vice President - Sales, and Robert Elliott, our Vice President and Chief Marketing Officer. These individuals are also referred to herein as our named executive officers.

**Compensation Program Objectives and Philosophy**

The Compensation Committee of our board of directors currently oversees the design and administration of our executive compensation program. Our Compensation Committee's primary objectives in structuring and administering our executive officer compensation program are to:

1. attract, motivate and retain talented and dedicated executive officers;
2. tie annual and long-term cash and stock incentives to achievement of measurable corporate and individual performance objectives; and
3. reinforce business strategies and objectives for enhanced stockholder value.

To achieve these goals, our Compensation Committee maintains compensation plans that tie a portion of executives' overall compensation to key strategic goals such as financial and operational performance, as measured by metrics such as revenue and sales. Our Compensation Committee evaluates individual executive performance along with our Chief Executive Officer (other than with respect to his own performance) as part of the review process. The Committee seeks to establish overall compensation (including cash and equity awards) at levels the Committee believes are roughly comparable with average levels of compensation for executives at other fast-growing technology companies of similar size. The Committee also seeks to maintain internal equity among executives based on their individual roles while setting compensation packages that are necessary to attract experienced executives who can manage a larger, more complex organization. Our Compensation Committee performs at least annually a review of our executive officers' compensation to determine whether we provide adequate incentives and motivation to our executive officers and whether we adequately compensate our executive officers relative to comparable officers in other similarly situated companies.

The principal elements of our executive compensation program are base salary, cash bonus awards, long-term equity incentives in the form of stock options and restricted stock, other benefits and perquisites, post-termination severance and acceleration of stock option and restricted stock vesting for certain named executive officers upon termination and/or a change in control. Our other benefits and perquisites consist of life and health insurance benefits and a qualified 401(k) savings plan.

We view these components of compensation as related but distinct. Although our Compensation Committee does review total compensation, we do not believe that significant compensation derived from one component of compensation should negate or offset compensation from other components. We determine the appropriate level for each compensation component based in part, but not exclusively, on competitive benchmarking consistent with our recruiting and retention goals, our view of internal equity and consistency, and other considerations we deem relevant, such as rewarding extraordinary performance.

**Role of Executive Officers in Compensation Decisions**

Our Compensation Committee reviews and approves the compensation paid to our Chief Executive Officer. With regard to the compensation paid to each executive officer other than the Chief Executive Officer, the Chief Executive Officer reviews, on an annual basis, the compensation paid to each such executive officer during the past year and submits to the Compensation Committee his recommendations regarding the compensation to be paid to such persons during the next year. Following a review of such recommendations, the Committee will take such action regarding such compensation as it deems appropriate, including approving compensation in an amount the Compensation Committee deems reasonable.



**Table of Contents**

Management plays a significant role in the compensation-setting process for executive officers, other than the Chief Executive Officer, by:

evaluating employee performance;

recommending business performance targets and establishing objectives; and

recommending salary levels, bonuses and equity-based awards.

Management also prepares meeting information for most Compensation Committee meetings, and the Chief Executive Officer participates in Committee meetings at the Compensation Committee's request to provide:

background information regarding our strategic objectives;

his evaluation of the performance of the executive officers; and

compensation recommendations as to executive officers (other than himself).

**Benchmarking of Compensation**

The Compensation Committee believes it is important when making its compensation-related decisions to be informed as to current practices of similarly situated companies. As part of establishing compensation levels for 2008, the Compensation Committee informally reviewed third-party surveys and other information collected from public sources relating to compensation levels of executive officers at peer companies. Such review was not used to establish compensation levels, but rather as a market check to ensure that our overall compensation levels (including cash and equity awards) are roughly comparable to average levels of compensation for executives at other fast-growing technology companies of similar size. Historically, the compensation committee has not engaged third party consultants to advise the Compensation Committee on compensation matters.

In 2008, following the completion of a number of important acquisitions in fiscal 2007 and early 2008, the Compensation Committee engaged a third party consultant to prepare a compensation study to assist the Committee as it seeks to ensure that we are appropriately compensating our executives, given the increased size and complexity of the company. The compensation study peer group consisted of 19 wireless/communications companies (software and hardware) with revenues of between \$80 million and \$200 million, similar market capitalization and employee size ranges. The peer group consisted of the following companies: Acme Packet; Actuate; Art Technology Group; Aruba Networks; Avici Systems; BroadVision; Captaris; Chordiant Software; Entrust; Interactive Intelligence; Intervice; Interwoven; Novatel Wireless; Openwave Systems; OPNET Technologies; Sierra Wireless; TeleCommunication Systems; UCN; and Veraz Networks.

The compensation study focused on three primary aspects of executive compensation; base salary, total target cash compensation, and equity awards. The results of the 2008 benchmark study demonstrated that our executives base salaries fall between the 25th and 50th percentiles as compared to our peers, while total cash compensation, including cash bonuses generally fall below the 25th percentile, and that our executive equity compensation is above the 75th percentile as compared with our peer group. No compensation decisions for fiscal 2008 regarding base salaries were made on the basis of this study. The study was taken into consideration in making grants of restricted stock, as discussed below under "Equity Compensation".

**Base Compensation**

We provide our named executive officers and other executives with base salaries that we believe enable us to hire and retain individuals in a competitive environment and to reward individual performance and contribution to our overall business goals, while taking into account the unique circumstances of our company. We review base salaries for our named executive officers annually and increases are generally based on our performance and individual performance. We also take into account the base compensation that is payable by companies that we believe to be our competitors and by other public companies with which we believe we generally compete for executives.

**Table of Contents**

The following table sets forth actions taken during fiscal year 2008 with respect to annual base salaries of the named executive officers:

<i>Named Executive Officer</i>	<i>Changes in Annual Base Salary</i>
William W. Smith, Jr.	Increased from \$350,000 to \$400,000, effective May 2008
Andrew C. Schmidt	Increased from \$260,000 to \$300,000, effective May 2008
David P. Sperling	Increased from \$210,000 to \$225,000, effective May 2008
Jonathan Kahn	Increased from \$200,000 to \$240,000, effective May 2008
Von Cameron	Initial base salary set at \$250,000
Robert Elliott	Increased from \$160,000 to \$180,000, effective May 2008

The annual base salaries of Messrs. Smith, Schmidt, Sperling, Kahn and Elliott were increased based on the Compensation Committee's decision to make their salaries more competitive with other technology companies and to recognize the value of their overall services to the company. The Compensation Committee took into account each of their job responsibilities, historical salary levels, the performance of the company, individual contributions, competitive conditions in the marketplace and the relationship of their compensation levels to other officers of Smith Micro Software, and determined that the increases were appropriate to reward performance, ensure retention and maintain appropriate compensation differentials among officers of Smith Micro Software. The actual individual salary adjustments were not objectively determined, but instead reflect the Compensation Committee's judgment with respect to each officer's contributions and the other factors cited above. Due to the judgment involved in base salary adjustments, we are not able to specifically attribute individual contributions or changes in job responsibilities to specific salary decisions. The Compensation Committee also carefully considered the input and recommendations of William Smith, the Company's Chief Executive Officer, in evaluating the factors that were considered in adjusting base salaries for executive officers (other than himself).

**Cash Bonus Awards**

As part of our compensation program and in order to maintain appropriate financial incentives, our executive officers are eligible for cash bonus compensation pursuant to an annual cash bonus plan. Under the plan, cash bonuses are determined and paid each fiscal year on a quarterly basis based upon the achievement of certain performance objectives. Our cash bonus plan is designed to focus our management on achieving key corporate financial objectives, to motivate certain desirable behaviors and to reward achievement of our key corporate financial objectives and individual goals. Under the terms of the bonus plan, the Compensation Committee establishes performance objectives and annual target bonus amounts for each named executive officer. In determining the appropriate level of target bonus for each officer the Compensation Committee considers information provided through independent, third-party surveys and other information collected from public sources for similar positions at peer companies, relative base salary and bonus amounts for each individual and the recommendations of our Chief Executive Officer.

*2008 Bonus Plan*

In the first quarter of 2008, the Compensation Committee worked with senior management to establish the annual target bonus amounts and performance objectives under the bonus plan. For each performance objective the committee assigned a relative weighting to provide guidelines for setting actual cash payouts for each executive officer based on a percentage of the individual's target bonus. The Compensation Committee retained wide discretion to interpret the terms of the bonus plan, including interpreting and determining whether the performance objectives had been met and the amount of cash bonus that may be paid pursuant to the bonus plan.

Our bonus plan contains performance objectives with a dollar value ascribed to each objective, so that the sum total equals the approved cash bonus target for each named executive officer. In 2008 the objectives (a) for Messrs. Smith, Schmidt and Kahn were (1) revenue achievement and (2) profitability achievement, which were evenly weighted in terms of target cash bonuses; (b) for Messrs. Sperling and Elliott were (1) revenue achievement, (2) profitability achievement and (3) specific performance objectives, which were evenly weighted in terms of target cash bonuses; and (c) for Mr. Cameron was revenue achievement. For each objective, the Compensation Committee applied the percentage by which the objective was achieved (which could exceed 100% in the case of quantitative performance

objectives) to the dollar value ascribed to each objective. The dollar values for each objective were then combined to determine the actual cash bonuses paid to each executive.

For Messrs. Sperling and Elliott, the specific performance objectives which were factors in determining their 2008 cash bonuses related to the successful integration of the Company's acquisition of the Mobility Solutions Group of PCTEL, Inc., which the Company agreed to acquire in December 2007. As Chief Technical Officer, Mr. Sperling's specific objective was the successful integration of PCTEL's technical program and staff. As Chief Marketing Officer, Mr. Elliott's specific objective was the successful integration of PCTEL's marketing functions and staff. Performance against these specific objectives was not objectively determined or based on any

**Table of Contents**

quantitative targets. Rather, performance was based on the judgment of the Compensation Committee, after considering the advice and recommendations of our Chief Executive Officer as to whether these objectives were achieved. The Committee determined that these objectives were achieved in the case of both Messrs. Sperling and Elliott. Due to the degree of judgment involved in determining performance of these objectives, we are not able to identify the specific items that played a part in the Committee's analysis.

Achievement of the quantitative performance objectives was determined on a quarterly basis based on our financial results of the preceding quarter. The table below outlines the quantitative performance objectives for each executive officer identified above.

(In Thousands)	Q4 2007	Q1 2008	Q2 2008	Q3 2008
Revenue	\$21,191	\$22,788	\$23,200	\$26,545
Adjusted (non-GAAP) Profitability (1)	5,330	4,423	4,233	5,801

(1) Net income, excluding amortization of intangibles, stock-based compensation and non-cash tax expense.

For 2008, based on the achievement of the objectives for our executive officers under our bonus plan, we paid bonuses of \$64,281 (103% attained) to Mr. Smith, \$46,027 (103% attained) to Mr. Schmidt, \$50,515 (105% attained) to Mr. Sperling, \$57,506 (96% attained) to Mr. Kahn, \$62,885 (108% attained) to Mr. Cameron, and 43,742 (104% attained) to Mr. Elliott. The cash bonuses paid to our chief executive officer accounted for approximately 5.0% of his total compensation in 2008. For our other named executive officers in 2008, their cash bonuses, on average, accounted for 6.0% to 20.6% of their total compensation.

We believe that the performance objectives for our named executive officers were moderately difficult to achieve and that performance at a high level, while devoting full time and attention to their responsibilities, is required for our named executive officers to earn their respective cash bonuses.

**Equity Compensation**

We believe that for growth companies in the technology sector, equity awards are a significant compensation-related motivator in attracting and retaining executive-level employees. Accordingly, we have provided our named executive officers and other executives with long-term equity incentive awards that incentivize those individuals to stay with us for long periods of time, which in turn should provide us with greater stability over such periods than we would experience without such awards. While the majority of our long-term equity compensation awards historically have been in the form of stock options, we provided grants of restricted stock to each of our executive officers in 2008. We felt that granting restricted stock in 2008 provided additional incentive to our executives by providing them with immediate stock ownership, which helped align their interests with those of our stockholders.

We grant equity compensation to our executive officers and other employees under the 2005 Plan. We account for equity compensation paid to our employees under the rules of SFAS No. 123R, which requires us to estimate and record compensation expense over the vesting period of the award. All equity awards to our employees, including executive officers, and to our directors have been granted and reflected in our consolidated financial statements, based upon the applicable accounting guidance, at fair market value on the grant date.

Generally, we grant long-term equity awards to our named executive officers upon commencement of their employment, and the terms of those awards typically vest over four years. Additionally, from time to time, we grant subsequent long-term equity awards to our named executive officers based upon a number of factors, including

rewarding executives for superior performance, maintaining a sufficient number of unvested long-term equity awards as a means to retain the services of such executives, providing increased motivation to such executives and ensuring that the total long-term equity awards are competitive with those of other companies competing for our named executive officers.

Mr. Cameron was granted 50,000 shares of restricted stock on the commencement of his employment in April 2008. In May 2008 we granted shares of restricted stock to each of our other named executive officers as follows:



**Table of Contents**

<i>Name</i>	<i>Shares of Restricted Stock</i>
William W. Smith, Jr.	150,000
Andrew C. Schmidt	75,000
David P. Sperling	50,000
Jonathan Kahn	50,000
Robert Elliott	50,000

All of the above awards vest monthly over a period of four years from the date of grant. In 2008, the Compensation Committee approved grants of restricted stock as a retention tool and due to the Committee's sense, based in part on the benchmarking study discussed above, that our total cash compensation paid to our named executive officers was likely at the lower end of the market for technology companies of similar size. Differing levels of restricted stock awards were made to executives based on the individuals' relative duties and responsibilities.

**Executive Benefits and Perquisites**

We provide the opportunity for our named executive officers and other executives to receive certain perquisites and general health and welfare benefits. We also offer participation in our defined contribution 401(k) plan. We provide a 20% match on all eligible employee contributions to our 401(k) plan. We provide these benefits to create additional incentives for our executives and to remain competitive in the general marketplace for executive talent.

**Change in Control and Severance Benefits**

We provide the opportunity for certain of our named executive officers to receive additional compensation or benefits under the severance and change in control provisions contained in their employment agreements. We provide this opportunity to attract and retain an appropriate caliber of talent in key positions. Our severance and change in control provisions for certain of our named executive officers are summarized below in *Employment Agreements* and *Potential Payments Upon Termination or Change in Control*.

**Code Section 162(m)**

It is our policy generally to qualify compensation paid to executive officers for deductibility under Section 162(m) of the Internal Revenue Code. Section 162(m) generally prohibits us from deducting the compensation of officers that exceeds \$1,000,000 unless that compensation is based on the achievement of objective performance goals. We believe our 2005 Plan is structured to qualify stock options, restricted share and stock unit awards under such plan as performance-based compensation and to maximize the tax deductibility of such awards. However, we reserve the discretion to pay compensation to our officers that may not be deductible.

**2009 Compensation Decisions**

The following table sets forth actions taken during fiscal year 2009 with respect to annual base salaries of the named executive officers:

<i>Named Executive Officer</i>	<i>Changes in Annual Base Salary</i>
William W. Smith, Jr.	Increased from \$400,000 to \$450,000, effective March 2009
Andrew C. Schmidt	Increased from \$300,000 to \$337,500, effective March 2009
David P. Sperling	Increased from \$225,000 to \$235,000, effective March 2009
Jonathan Kahn	Increased from \$240,000 to \$250,000, effective March 2009
Von Cameron	Initial base salary set at \$250,000, no change for 2009
Robert Elliott	Increased from \$180,000 to \$198,000, effective March 2009

The annual base salaries of Messrs. Schmidt, Sperling, Kahn and Elliott were increased based on the Compensation Committee's decision to make their salaries more competitive with other technology companies and to recognize the value of their overall services to the company. The Compensation Committee took into account each of their job responsibilities, historical salary levels, the performance of the company, individual contributions, competitive conditions in the marketplace and the relationship of their compensation levels to other officers of Smith Micro Software, and determined that the increases were appropriate to reward performance, ensure retention and maintain appropriate compensation differentials among officers of Smith Micro Software.



**Table of Contents**

The following table sets forth the decisions of the Compensation Committee during 2009 with respect to eligibility for a performance-based annual cash bonus by each of the named executive officers:

<i>Named Executive Officer</i>	<i>Changes in Cash Based bonus eligibility</i>
William W. Smith, Jr.	No change, remained at \$75,000
Andrew C. Schmidt	No change, remained at \$50,000
David P. Sperling	No change, remained at \$60,000
Jonathan Kahn	No change, remained at \$60,000
Von Cameron	No change, remained at \$100,000
Robert Elliott	No change, remained at \$50,000

The decisions set forth above were made consistent with the Board's compensation philosophy and the findings of our compensation study (discussed above under *Benchmarking of Compensation*), which determined that our total cash based compensation for our executives fell below the 50th percentile compared with our peer group, and that our cash based bonus pool compensation fell below the 25th percentile. Taking into account our levels of cash compensation and the Board's compensation philosophy, the Compensation Committee approved the issuance of new restricted stock grants to our named executive officers, effective May 2009. Mr. Smith received a grant of 150,000 shares, Mr. Schmidt received a grant of 75,000 shares, and Messrs. Sperling, Kahn, and Elliot each received grants of 50,000 shares. Based on our benchmarking study, the Committee determined to maintain a vesting period for these 2009 restricted stock grants of four years. In addition, the Committee instituted a performance-based hurdle required for each executive to earn one half of each total grant. One quarter of each grant will be earned if the Company achieves a specified 2009 net revenues target, and an additional one quarter of each grant will be earned if the Company achieves a specified 2009 gross profit target (determined on a non-GAAP basis, excluding amortization of intangibles, stock-based compensation and non-cash tax expense), with a proportionate reduction in each grant if the targets are not fully met. Once performance against these hurdles is determined, the earned shares will still be subject to four-year periodic vesting tied to continued service with the Company.

**Summary Compensation Table**

The following table sets forth information concerning the annual compensation for services provided to us by our named executive officers during 2008, 2007 and 2006.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$) (1)	Non-Equity Incentive			Total (\$)	
					Option Awards (\$) (1)	Plan Compensation (\$) (2)	All Other Compensation (\$)		
William W. Smith, Jr. President and	2008	\$381,250	\$	\$912,129	\$	\$64,281	\$274,868	(3)	\$1,632,528
	2007	350,000	25,000	966,058	1,360,000	54,095	499,304	(4)	3,254,457
	2006	337,500		311,471		45,527	161,542	(5)	856,040
Andrew C. Schmidt VP and Chief Financial Officer	2008	285,000		477,421		46,027	133,423	(6)	941,871
	2007	256,666	25,000	568,454	680,000	43,276	288,950	(7)	1,862,346
	2006	236,667		219,804		34,494	103,598	(8)	594,563
David P. Sperling VP and Chief Technical Officer	2008	219,375		299,379		50,515	82,901	(9)	652,170
	2007	208,333		343,413	680,000	43,105	162,203	(10)	1,437,054
	2006	196,647		128,137		63,149	63,876	(11)	451,809
Jonathan Kahn EVP Business Operations	2008	225,000		299,379		57,506	82,901	(12)	664,786
	2007	200,000		343,413	680,000	65,708	162,203	(13)	1,451,324

Edgar Filing: SMITH MICRO SOFTWARE INC - Form DEF 14A

	2006	200,000	128,137		48,500	54,825	(14)	431,462
Von Cameron EVP Sales	2008	171,474	70,219		62,885	20,884	(15)	325,462
Robert Elliott	2008	172,500	299,379		43,742	82,901	(16)	598,522
VP and Chief Marketing Officer	2007	155,000	343,413	680,000	37,091	162,203	(17)	1,377,707
	2006	121,667	128,137		35,853	54,947	(18)	340,604

**Table of Contents**

- (1) The amounts shown in this column represents the compensation costs for financial reporting purposes pursuant to FAS 123R. The assumptions we used with respect to the valuation of stock and option grants are set forth in Note 1 to our consolidated financial statements included in our Annual Report on Form 10-K for the fiscal years ended December 31, 2008, December 31, 2007 and December 31, 2006.
- (2) The amounts in this column reflect the cash awards earned pursuant to our 2008, 2007 and 2006 bonus plans.
- (3) Consists of \$241,867 tax gross-up, \$18,261 of income tax

preparation fees,  
\$11,640 of  
value from  
third-party  
rewards  
programs and  
\$3,100 of  
401(k) matching  
contributions

(4) Consists of  
\$481,298 tax  
gross-up,  
\$14,906 of  
income tax  
preparation fees  
and \$3,100 of  
401(k) matching  
contributions.

(5) Consists of  
\$149,249 tax  
gross-up, \$9,293  
of income tax  
preparation fees  
and \$3,000 of  
401(k) matching  
contributions.

(6) Consists of  
\$130,323 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(7) Consists of  
\$285,850 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(8) Consists of  
\$100,598 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(9)

Consists of  
\$79,801 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(10) Consists of  
\$159,103 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(11) Consists of  
\$51,947 tax  
gross-up, \$8,929  
of  
reimbursement  
for educational  
expenses and  
\$3,000 of  
401(k) matching  
contributions.

(12) Consists of  
\$78,801 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(13) Consists of  
\$159,103 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(14) Consists of  
\$51,947 tax  
gross-up and  
\$2,878 of  
401(k) matching  
contributions.

(15) Consists of  
\$20,884 tax  
gross-up.

(16)

Consists of  
\$79,801 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(17) Consists of  
\$159,103 tax  
gross-up and  
\$3,100 of  
401(k) matching  
contributions.

(18) Consists of  
\$51,947 tax  
gross-up and  
\$3,000 of  
401(k) matching  
contributions.

#### Grants of Plan Based Awards in 2008

The following table sets forth information with regard to (a) potential cash bonuses that were payable during 2008 under our performance-based, non-equity incentive bonus plan, and (b) grants of restricted stock and options to purchase common stock and shares of restricted stock made to our named executive officers during 2008. The actual amounts paid pursuant to the 2008 bonus plan are reported in the Summary Compensation Table under the column entitled Non-Equity Incentive Plan Compensation.

Name	Grant Date	Estimated	All Other	Grant
		Future Payouts Under Non-Equity Incentive Plan Awards(1) Target \$(2)	Stock Awards; Number of Shares of Stock	Date Fair Value of Stock Awards
William W. Smith, Jr.	05/16/08	\$ 62,500	150,000	1,231,500
Andrew C. Schmidt	05/16/08	\$ 45,000	75,000	615,750
David P. Sperling	05/16/08	\$ 48,000	50,000	410,500
Jonathan Kahn	05/16/08	\$ 60,000	50,000	410,500
Robert Elliott	05/16/08	\$ 42,000	50,000	410,500
Von Cameron	04/14/08	\$ 58,000	50,000	374,500



**Table of Contents**

(1) Amounts shown in these columns are the estimated possible payouts under the 2008 bonus plan based on certain assumptions about the achievement of company and individual performance objectives. The performance objectives under the 2008 bonus plan, as well the Compensation Committee's pay-out determinations for the 2008 bonus plan, are discussed above under Compensation Discussion and Analysis Annual Cash Bonus Awards 2008 Bonus Plan.

(2) Amounts have been prorated based on the period of time during the year the program was in effect.

**Outstanding Equity Awards at December 31, 2008**

The following table sets forth the number of securities underlying outstanding equity awards for each named executive officer as of December 31, 2008, as well as the number of outstanding unvested shares of restricted stock held by each named executive officer as of December 31, 2008.

**Option awards**

**Stock Awards**

Name	Number of Securities Underlying Unexercised Options Exercisable (#)		Number of Securities Underlying Unexercised Options Unexercisable (#)		Option Exercise Price	Option Expiration Date	Number of Shares or Units of Stock that Have Not Vested (#)		Market Value of Shares or Units of Stock that Have Not Vested (\$ (1))
William W. Smith, Jr.	12,500	(2)			\$ 0.24	2/15/2012			
	56,250	(2)			1.91	7/1/2014			
	170,833	(2)	29,167		4.95	7/27/2015			
	91,667	(2)	108,333		12.55	2/18/2017			
							8,333	(3)	\$ 46,331
							128,126	(5)	712,381
Andrew C. Schmidt	45,833	(2)	54,167		12.55	2/18/2007			
							2,083	(3)	11,581
							64,063	(5)	356,190
David P. Sperling	22,917	(2)			1.91	7/1/2014			
	60,417	(2)	14,583		4.95	7/27/2015			
	45,833	(2)	54,167		12.55	2/18/2017			
							2,500	(3)	13,900
							42,709	(5)	237,462
Jonathan Kahn	69,250	(4)			4.95	7/27/2015			
	45,833	(2)	54,167		12.55	2/18/2017			
							2,500	(3)	13,900
							42,709	(5)	237,462
Robert Elliott	17,187	(2)			1.91	7/1/2014			
	35,417	(2)	14,583		4.95	7/27/2015			
	45,833	(2)	54,167		12.55	2/18/2017			
							2,500	(3)	13,900
							42,709	(5)	237,462
Von Cameron							41,667	(5)	231,669

**Table of Contents**

- (1) Determined by multiplying the number of shares by \$5.56, the closing price for our stock on the Nasdaq Global Market on December 31, 2008.
- (2) 25% vested after one year, the balance over 36 successive monthly installments.
- (3) Vests in 24 equal monthly installments.
- (4) 25% vested after six months, the balance over 18 successive monthly installments.
- (5) Vests in 48 equal monthly installments.

**Option Exercises and Stock Vested**

The following table sets forth information regarding exercises of stock options and vesting of restricted stock awards held by each of our named executive officers during 2008.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized On Vesting (\$) (1)
William W. Smith, Jr.		\$	83,333	\$576,533
Andrew C. Schmidt			44,792	310,648
David P. Sperling			27,500	190,221

Jonathan Kahn	27,500	190,221
Von Cameron	7,292	49,781
Robert Elliott	27,500	190,221

- (1) Represents the market value per share times the number of shares vested on the vesting date.

### **Employment Agreements**

#### *Letter Agreement with Andrew C. Schmidt*

Effective on June 14, 2005 we entered into a letter agreement with Andrew C. Schmidt, our Chief Financial Officer. The agreement provides for an initial base salary of \$220,000 per annum and eligibility to receive bonus awards at the discretion of the Compensation Committee of the board of directors. Mr. Schmidt is also eligible to participate in any and all plans providing general benefits to our employees, subject to the provisions, rules and regulations applicable to each such plan. Effective March 5, 2009, Mr. Schmidt's base salary is \$337,500.

Mr. Schmidt's employment letter agreement also provides that he is eligible to participate in our 2005 Plan. In 2007 Mr. Schmidt received grants of 50,000 shares of restricted stock, which vest ratably over 24 months. In addition, he was granted options to purchase 100,000 shares of stock at an exercise price of \$12.55. These options vest over four years. In 2008 Mr. Schmidt received grants of 75,000 shares of restricted stock, which vest ratably over 48 months.

Mr. Schmidt's employment may be terminated at any time, with or without cause and with or without notice, by Mr. Schmidt or by us. If Mr. Schmidt's employment is terminated by us without cause within twelve months following a Corporate Transaction (as defined in the agreement), we will provide Mr. Schmidt payment of salary for the six months following the termination of employment.

The letter agreement states that Mr. Schmidt's employment is of no set duration.

#### *Employment Agreement with Jonathan Kahn*

We entered into an employment agreement on July 1, 2005 with Jonathan Kahn in connection with our purchase of Allume Systems, Inc., where Mr. Kahn was President. Mr. Kahn's employment agreement was in effect during the first six months of 2008 and expired on June 30, 2008. The employment agreement provided for an initial base salary of \$200,000 per annum, plus an annual bonus based on the attainment of certain targets. The agreement also provided that Mr. Kahn would be eligible to participate in plans providing general benefits to our employees, subject to the provisions, rules and regulations applicable to each such plan. Effective March 5, 2009, Mr. Kahn's base salary is \$250,000.

**Table of Contents**

Under the employment agreement which expired on June 30, 2008, Mr. Kahn would have been entitled to certain severance payments if his employment was terminated by us other than for cause (as defined in the agreement) or if Mr. Kahn terminates his employment for good reason following a Change of Control (as defined in the agreement). In this situation, the agreement called for severance payments to Mr. Kahn equal to eighteen months at his then-current base salary and all of Mr. Kahn's unvested stock options would immediately vest and become exercisable in full within two years of termination.

*Agreement with William W. Smith, Jr.*

In June 2005, we agreed to make to William W. Smith, Jr., Chief Executive Officer, a lifetime payment of \$6,000 annually, subject to annual increases of 5%, in connection with his future retirement or resignation from employment. The agreement provides that we may, at our option, discharge our obligations under the agreement by purchasing a single premium annuity for the benefit of Mr. Smith. We estimate that it would cost approximately \$150,000 to purchase such an annuity.

Other than as disclosed above, none of the named executive officers has an employment agreement with us, and the employment of each of the named executive officers may accordingly be terminated at any time at the discretion of the Board of Directors.

**Potential Payments Upon Termination or Change in Control**

The Compensation Committee believes that change in control agreements are appropriate and serve an important business purpose for the company. The Committee believes that these benefits aid in recruiting and retaining talent in a competitive market. Also, benefits are provided in the event of termination of employment following a change in control, which are intended to motivate executive officers to remain with the company despite the uncertainty and dislocation that arises in the context of change in control situations. The change in control agreements are an important part of our overall compensation objectives, particularly our goal of retaining the best qualified executive officers, and do not affect the decisions made with respect to other compensation elements.

*Mr. Schmidt*

Pursuant to the employment letter agreement with Mr. Schmidt, if his employment is terminated without cause within twelve months following a Corporate Transaction he is entitled to a severance benefit equal to six months base salary, subject to required withholding and payable in accordance with our regular and customary payroll practices. In addition, pursuant to his stock option and restricted stock agreements, he is entitled to accelerated vesting of options and restricted stock in the event of a Corporate Transaction. Assuming the employment of Mr. Schmidt were to be terminated without cause within twelve months following a Corporate Transaction as of December 31, 2008, he would be entitled to an aggregate of \$517,771 in change in control benefits, consisting of (i) \$150,000 to be paid over the six month period following such termination, subject to required withholding and in accordance with our regular and customary payroll practices, (ii) accelerated vesting of 54,167 outstanding stock options with a value of \$0 (based on the number of shares times the December 31, 2008 closing market price for our stock, less the exercise price of the options), and (iii) accelerated vesting of 66,146 shares of restricted stock with a value of \$367,771 (based on the number of shares times the December 31, 2008 closing market price for our stock). We are not required to make any cash payments to Mr. Schmidt if his employment is terminated by us for cause or on account of death or disability or by Mr. Schmidt.

For purposes of Mr. Schmidt's employment letter agreement, (i) Corporate Transaction is defined as any of the following stockholder approved transactions to which we are a party: (a) a merger or consolidation in which securities possessing more than fifty percent (50%) of the total combined voting power of our outstanding securities are transferred to a person or persons different from the persons holding those securities immediate prior to such transaction, or (b) the sale, transfer or other disposition of all or substantially all of our assets in complete liquidation or dissolution of Smith Micro; and (ii) cause is not defined. We gave these benefits to Mr. Schmidt in order to retain his services.

Mr. Schmidt is bound by the terms of a Proprietary Information and Inventions Agreement which survives the termination of his employment. This agreement provides in part that he will not disclose our confidential information to any third party.



**Table of Contents***Mr. Smith*

We have an agreement with Mr. Smith pursuant to which we agreed to a lifetime payment of \$6,000 annually, subject to annual increases of 5%, in connection with his future retirement or resignation from employment; provided that we may, at our option, discharge our obligations under the agreement by purchasing a single premium annuity for the benefit of Mr. Smith, the estimated cost of which is approximately \$150,000. Assuming Mr. Smith's employment was terminated as of December 31, 2008, and further assuming that we determined to satisfy our obligations under his agreement by purchasing a single premium annuity for the benefit of Mr. Smith, we would have been obligated to spend \$150,000 to purchase the annuity.

*Stock Options and Restricted Stock*

Each of our named executive officers holds options and shares of restricted stock that would vest, subject to the satisfaction of certain other conditions included in the option agreements and restricted stock agreements, upon a Corporate Transaction. For purposes of these agreements, Corporate Transaction is defined as either of the following stockholder-approved transactions to which we are a party: (i) a merger or consolidation in which securities possessing more than fifty percent (50%) of the total combined voting power of our outstanding securities are transferred to a person or persons different from the persons holding those securities immediately prior to such transaction, or (ii) the sale, transfer or other disposition of all or substantially all of our assets in our complete liquidation or dissolution. We provide this benefit in order to properly incent our executives to support a Corporate Transaction that would be deemed beneficial to our shareholders.

Assuming a Corporate Transaction occurred as of December 31, 2008 and the other conditions included in the options agreements were satisfied, the following individuals would be entitled to accelerated vesting of their outstanding stock options as described in the table below:

<b>Name</b>	<b>Value of accelerated option awards following Change in Control</b>
William W. Smith, Jr.	Immediate vesting of 29,167 options with a value of \$17,792 (1).
Andrew C. Schmidt	No options will vest.
David P. Sperling	Immediate vesting of 14,583 options with a value of \$8,896 (1).
Jonathan Kahn	No options will vest.
Robert Elliott	Immediate vesting of 14,583 options with a value of \$8,896 (1).

(1) Based on the number of shares times the December 31, 2008 closing market price, less the exercise price of the options (for those options with an exercise price less than

the closing market price, shares with an exercise price greater than the closing market price have been excluded).

Assuming a Corporate Transaction occurred as of December 31, 2008 and the other conditions included in the restricted stock agreements were satisfied, the following individuals would be entitled to accelerated vesting of the following shares of restricted stock:

<b>Name</b>	<b>Value of accelerated stock awards following Change in Control</b>
William W. Smith, Jr.	Immediate vesting of 136,459 shares with a value of \$758,712 (1).
Andrew C. Schmidt	Immediate vesting of 66,146 shares with a value of \$367,771 (1).
David P. Sperling	Immediate vesting of 45,209 shares with a value of \$251,362 (1).
Jonathan Kahn	Immediate vesting of 45,209 shares with a value of \$251,362 (1).
Von Cameron	Immediate vesting of 41,667 shares with a value of \$231,669 (1).
Robert Elliott	Immediate vesting of 45,209 shares with a value of \$251,362 (1).

(1) Based on the December 31, 2008 closing market price of \$5.56.



**Table of Contents****Director Compensation**

The following table sets forth compensation that our directors (other than directors who are named executive officers) earned during 2008 for services as members of our board of directors.

<b>Name</b>	<b>Fees earned or paid in</b>	<b>Stock Awards</b>	<b>Option Awards (\$)</b>	<b>Total (\$)</b>
	<b>cash (\$)</b>	<b>\$(1)</b>	<b>(1)</b>	
Thomas G. Campbell(2)	\$ 10,000	\$ 82,100	\$ 11,579	\$ 103,679
Samuel Gulko(3)	10,000	82,100	11,579	103,679
Ted. L. Hoffman(4)	10,000	82,100	11,579	103,679
William C. Keiper(5)	10,000	82,100	11,579	103,679
Gregory J. Szabo(6)	10,000	82,100	11,579	103,679

(1) Valuation based on the dollar amount of stock and option grants recognized for financial statement reporting purposes pursuant to SFAS 123R with respect to 2008. The assumptions we used with respect to the valuation of stock and option grants are set forth in Note 1 to our consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2008.

(2) Mr. Campbell has options to

purchase 5,000  
shares  
outstanding as  
of December 31,  
2008.

(3) Mr. Gulko has  
options to  
purchase 15,000  
shares  
outstanding as  
of December 31,  
2008.

(4) Mr. Hoffman  
has options to  
purchase 25,000  
shares  
outstanding as  
of December 31,  
2008.

(5) Mr. Keiper has  
options to  
purchase 20,000  
shares  
outstanding as  
of December 31,  
2008.

(6) Mr. Szabo has  
options to  
purchase 25,000  
shares  
outstanding as  
of December 31,  
2008.

### **Summary of Director Compensation**

Non-employee members of the Board of Directors receive fees of \$2,500 quarterly for Board and committee service, and are reimbursed for their out-of-pocket expenses in connection with service on the Board of Directors. Non-employee members of the Board of Directors are eligible to receive periodic option grants pursuant to the Automatic Option Grant Program in effect under our 2005 Plan and are eligible to receive discretionary awards under the Plan's Discretionary Option Grant and Stock Issuance Programs.

Each non-employee director will receive an option grant for 10,000 shares in connection with his or her initial appointment to the Board of Directors. Each such option will have an exercise price per share equal to the closing sale price per share of common stock on the grant date and a maximum term of 10 years measured from the grant date. Each option will be immediately exercisable for all the option shares, but any shares purchased under the option will be subject to repurchase by us, at the option exercise price paid per share, in the event the optionee ceases to serve as a member of the Board of Directors prior to vesting in the option shares. The option shares will vest in a series of four successive equal annual installments over the optionee's period of service on the Board of Directors, with the first installment to vest upon his or her completion of one year of serving as a member of the Board of Directors measured

from the grant date. The option shares will immediately vest in full upon certain changes in control or ownership or upon the optionee's death or disability while still serving as a member of the Board of Directors.

At each Annual Meeting of Stockholders, each individual who will continue to serve as a non-employee member of the Board of Directors will receive an additional option grant for 5,000 shares, provided such individual has served on the Board of Directors for at least six months. Each option will have an exercise price per share equal to the closing sale price per share of common stock on the date of the Annual Meeting and a maximum term of 10 years measured from such date, subject to earlier termination upon the optionee's cessation of service on the Board of Directors. The option will be immediately exercisable for all the option shares, but any shares purchased under the option will be subject to repurchase by us, at the option exercise paid per share, should the optionee stop serving as a member of the Board of Directors prior to the completion of one year of service measured from the grant date. On May 16, 2008, each director received a special discretionary grant of 10,000 shares of Restricted Stock valued at \$8.21 per share and vesting in equal installments over the next 12 months.

**Table of Contents**

**Compensation Committee Interlocks and Insider Participation**

In fiscal 2008, the members of our Compensation Committee were Messrs. Campbell, Hoffman and Keiper, who are all non-employee directors. None of such Committee members (i) was during fiscal 2008 an officer or employee of us or any of our subsidiaries, or (ii) is formerly an officer of us or any of our subsidiaries.

**Report of the Compensation Committee**

The Compensation Committee establishes and oversees the design and functioning of our executive compensation program. We have reviewed and discussed the foregoing Compensation Discussion and Analysis with the management of the Company. Based on this review and discussion, we recommended to the Board of Directors that the Compensation Discussion and Analysis be included in our Annual Report on Form 10-K/A for the year ended December 31, 2008.

COMPENSATION COMMITTEE

Thomas G. Campbell  
Ted L. Hoffman  
William C. Keiper

**Certain Relationships and Related Transactions, and Director Independence**

Since January 1, 2008, there has not been, nor is there currently proposed, any transaction or series of similar transactions to which we were or are a party in which the amount involved exceeds \$120,000 and in which any director, executive officer or beneficial holder of more than 5% of any class of our voting securities or members of such person's immediate family had or will have a direct or indirect material interest.

**Procedures for Approval of Related Party Transactions**

Pursuant to the charter of our audit committee, all transactions between us and any of our directors, executive officers or related parties are subject to review by our audit committee.

**Board Member Independence**

The Board of Directors has determined that, except for Mr. Smith, all of the members of the Board of Directors are independent as independence is defined in the Nasdaq Stock Market qualification standards. Mr. Smith is not considered independent because he is currently employed by the Company.

**Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 requires our executive officers, directors and persons who beneficially own more than 10% of our common stock to file initial reports of ownership and reports of changes in ownership with the SEC. Such persons are required by SEC regulations to furnish us with copies of all Section 16(a) forms filed by such person.

Based solely on our review of such forms furnished to us and written representations from such reporting persons, we believe that all filing requirements applicable to our executive officers, directors and more than 10% stockholders were met in a timely manner with the exception of one Form 3 and one Form 4, with each Form 4 disclosing one transaction each for Robert Elliott and Von Cameron. In addition, one Form 3 and two Form 4s, with each Form 4 disclosing one transaction, were filed late for Steven Yasbek.

**ANNUAL REPORT**

Our Annual Report on Form 10-K for the 2008 fiscal year, filed with the Securities and Exchange Commission on March 10, 2009, is being mailed along with this Proxy Statement to all stockholders entitled to notice of and to vote at the Annual Meeting. The Annual Report is not incorporated into this Proxy Statement and is not considered proxy solicitation material. Stockholders may also obtain a copy of the Annual Report, without charge, by writing to

Mr. Robert Elliott, Vice President, at our principal executive offices

25

---

**Table of Contents**

located at 51 Columbia, Aliso Viejo, California 92656. We will furnish upon request any exhibits to the Form 10-K upon the payment by the requesting stockholder of our reasonable expenses in furnishing such exhibits. Our Annual Report on Form 10-K, as well as certain other reports, proxy statements and other information regarding Smith Micro, are also available on our website at <http://www.smithmicro.com> or the Securities and Exchange Commission's public website at <http://www.sec.gov>.

**HOUSEHOLDING OF PROXY MATERIALS**

The SEC has adopted rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for proxy statements and annual reports with respect to two or more stockholders sharing the same address by delivering a single proxy statement and annual report addressed to those stockholders. This process, which is commonly referred to as "householding," potentially means extra convenience for stockholders and cost savings for companies.

This year, a number of brokers with account holders who are Company stockholders will be "householding" our proxy materials. A single annual report and proxy statement will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the affected stockholders. Once you have received notice from your broker that they will be "householding" communications to your address, "householding" will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in "householding" and would prefer to receive a separate proxy statement and annual report, you may (1) if you are not a stockholder of record, notify your broker, or (2) if you are a stockholder of record, direct your written request to Investor Relations, Smith Micro Software, Inc., 51 Columbia, Aliso Viejo, California 92656. The Company will promptly deliver, upon request to the address listed above, a separate copy of the annual report and proxy statement to a stockholder at a shared address to which a single copy of the documents was delivered. If you currently receive multiple copies of the proxy statement at your address and would like to request "householding" of these communications, please contact your broker if you are not a stockholder of record; or contact our Investor Relations department if you are a stockholder of record, using the contact information provided above.

**OTHER MATTERS**

We know of no other matters to be brought before the Annual Meeting. If any other matter is properly presented for consideration at the Annual Meeting, it is intended that the proxies will be voted by the persons named therein in accordance with their judgment on such matters. Discretionary authority with respect to such other matters is granted by the execution of the enclosed Proxy.

**All stockholders are urged to complete, sign, date and return the accompanying Proxy Card in the enclosed envelope.**

By Order of the Board of Directors,

ANDREW C. SCHMIDT

Corporate Secretary  
Aliso Viejo, California  
July 20, 2009

**Table of Contents**

**PROXY CARD  
SMITH MICRO SOFTWARE, INC.  
PROXY**

**Annual Meeting of Stockholders, August 24, 2009  
This Proxy is Solicited on Behalf of the Board of Directors of  
Smith Micro Software, Inc.**

The undersigned revokes all previous proxies, acknowledges receipt of the Notice of the Annual Meeting of Stockholders to be held on August 24, 2009 and the Proxy Statement, and appoints William W. Smith, Jr. and Andrew C. Schmidt, and each of them, the Proxy of the undersigned, with full power of substitution, to vote all shares of Common Stock of Smith Micro Software, Inc. (the Company) which the undersigned is entitled to vote, either on his or her own behalf or on behalf of any entity or entities, at the Annual Meeting of Stockholders of the Company to be held at the offices of Smith Micro Software, Inc., located at 51 Columbia, Aliso Viejo, CA 92656 on Monday, August 24, 2009, at 10:00 a.m. Pacific Time (the Annual Meeting), and at any adjournment or postponement thereof, with the same force and effect as the undersigned might or could do if personally present thereat. The shares represented by this Proxy shall be voted in the manner set forth on this proxy card.

1. To elect two directors, each to serve for a three-year term ending at the 2012 Annual Meeting of Stockholders or until his successor is duly elected and qualified;

FOR WITHHOLD  
AUTHORITY  
TO VOTE

Thomas G.  
Campbell

Ted L. Hoffman

- |   |                       |                       |                       |
|---|-----------------------|-----------------------|-----------------------|
| 2. To ratify the appointment of Singer Lewak Greenbaum and Goldstein, LLP as independent registered public accounting firm of the Company for the fiscal year ending December 31, 2009. | FOR                   | AGAINST               | ABSTAIN               |
|   | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

- |  |                       |                       |                       |
|--|-----------------------|-----------------------|-----------------------|
| 3. In accordance with the discretion of the proxy holders, to act upon all matters incident to the conduct of the meeting and upon other matters as may properly come before the meeting or any adjournment or postponement thereof. | FOR                   | AGAINST               | ABSTAIN               |
|  | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

The Board of Directors recommends a vote IN FAVOR OF the directors listed above and a vote IN FAVOR OF each of the listed proposals. This Proxy, when properly executed, will be voted as specified above. **If no specification is made, this Proxy will be voted IN FAVOR OF the election of the directors listed above and IN FAVOR OF the other proposals.**

Please print the name(s) appearing on each share certificate(s) over which you have voting authority:

(Print name(s) on  
certificate)

Please sign your name:

Date: \_\_\_\_\_

(Authorized Signature(s))

**Important notice regarding the availability of proxy materials for the stockholder meeting to be held August 24, 2009: The Proxy Statement and Annual Report are available at: <http://www.proxyvote.com>**

27