Protalix BioTherapeutics, Inc. Form 10-Q November 10, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-0**

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2008

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

001-33357

(Commission file number)

## PROTALIX BIOTHERAPEUTICS, INC.

(Exact name of registrant as specified in its charter)

Florida 65-0643773

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2 Snunit Street Science Park POB 455 Carmiel, Israel

20100

(Address of principal executive offices)

(Zip Code)

972-4-988-9488

(Registrant s telephone number, including area code) Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common stock, par value \$0.001 per share Name of each exchange on which registered American Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

On November 1, 2008, approximately 75,930,235 shares of the Registrant s common stock, \$0.001 par value, were outstanding.

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Except where the context otherwise requires, the terms, we, us, our or the Company, refer to the business of Protalix BioTherapeutics, Inc. and its consolidated subsidiaries, and Protalix or Protalix Ltd. refers to the business of Protalix Ltd., our wholly-owned subsidiary and sole operating unit.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Management s Discussion and Analysis of Financial Condition The statements set forth under the captions Business, and Results of Operations, and Risk Factors, and other statements included elsewhere in this Quarterly Report on Form 10-Q, which are not historical, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the expectations, beliefs, intentions or strategies for the future. When used in this report, the expect and intend and words or phrases of similar import, as they relate to ou terms anticipate, believe, estimate, our subsidiary or our management, are intended to identify forward-looking statements. We intend that all forward-looking statements be subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are only predictions and reflect our views as of the date they are made with respect to future events and financial performance, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as may be required under applicable law. Forward-looking statements are subject to many risks and uncertainties that could cause our actual results to differ materially from any future results expressed or implied by the forward-looking statements.

Examples of the risks and uncertainties include, but are not limited to, the following:

the inherent risks and uncertainties in developing drug platforms and products of the type we are developing;

delays in our preparation and filing of applications for regulatory approval;

delays in the approval or potential rejection of any applications we file with the United States Food and Drug Administration, or the FDA, or other regulatory authorities;

any lack of progress of our research and development (including the results of clinical trials we are conducting);

obtaining on a timely basis sufficient patient enrollment in our clinical trials;

the impact of development of competing therapies and/or technologies by other companies;

our ability to obtain additional financing required to fund our research programs;

the risk that we will not be able to develop a successful sales and marketing organization in a timely manner, if at all;

our ability to establish and maintain strategic license, collaboration and distribution arrangements and to manage our relationships with collaborators, distributors and partners;

potential product liability risks and risks of securing adequate levels of product liability and clinical trial insurance coverage;

the availability of reimbursement to patients from health care payors for any of our drug products, if approved;

the possibility of infringing a third party s patents or other intellectual property rights;

the uncertainty of obtaining patents covering our products and processes and in successfully enforcing our intellectual property rights against third parties;

the possible disruption of our operations due to terrorist activities and armed conflict, including as a result of the disruption of the operations of regulatory authorities, our subsidiary, our manufacturing facilities and our customers, suppliers, distributors, collaborative partners, licensees and clinical trial sites; and

other risks and uncertainties detailed in Section 1A of this Quarterly Report.

In addition, companies in the pharmaceutical and biotechnology industries have suffered significant setbacks in advanced clinical trials, even after obtaining promising earlier trial results. These and other risks and uncertainties are detailed in Section 1A of our Annual Report on Form 10-K for the year ended December 31, 2007, and described from time to time in our future reports to be filed with the Securities and Exchange Commission. We undertake no obligation to update, and we do not have a policy of updating or revising, these forward-looking statements.

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## PART I FINANCIAL INFORMATION

## **Item 1. Financial Statements**

## PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

# CONDENSED CONSOLIDATED BALANCE SHEETS

(U.S. dollars in thousands, except share data)

	September 30, 2008 (Unaudited)		Decem	aber 31, 2007
ASSETS				
CURRENT ASSETS:		4604	•	64.040
Cash and cash equivalents	\$	46,045	\$	61,813
Accounts receivable		2,913		1,354
Total current assets		48,958		63,167
FUNDS IN RESPECT OF EMPLOYEE RIGHTS UPON RETIREMENT		657		464
RETIREIVIEN I		037		404
PROPERTY AND EQUIPMENT, NET		6,273		4,506
Total assets	\$	55,888	\$	68,137
LIABILITIES AND SHAREHOLDERS EQUITY				
CURRENT LIABILITIES:				
Accounts payable and accruals:				
Trade	\$	2,067	\$	899
Other		2,332		2,863
Total current liabilities		4,399		3,762
LIABILITY FOR EMPLOYEE RIGHTS UPON		994		690
RETIREMENT		994		090
Total liabilities		5,393		4,452
SHAREHOLDERS EQUITY		50,495		63,685
Total liabilities and shareholders equity	\$	55,888	\$	68,137

The accompanying notes are an integral part of the condensed consolidated financial statements.

# PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except share and per share data) (Unaudited)

	Nine Months Ended					Three Mont	Period from December 27, 1993*		
		Septem 2008	ber :	r 30, 2007		September 2008	er :	30, 2007	through September 30, 2008
REVENUES COST OF REVENUES									\$ 830 206
GROSS PROFIT									624
RESEARCH AND DEVELOPMENT EXPENSES (1)	\$	15,817	\$	9,537	\$	6,133	\$	3,830	47,410
less grants		(3,244)		(1,466)		(729)		(385)	(9,431)
		12,573		8,071		5,404		3,445	37,979
GENERAL AND ADMINISTRATIVE EXPENSES (2)		5,306		10,476		1,314		1,986	26,008
OPERATING LOSS		17,879		18,547		6,718		5,431	63,363
FINANCIAL INCOME NET OTHER INCOME		(2,041)		(1,191) (6)		(222)		(685)	(4,489) (6)
NET LOSS BEFORE CHANGE IN ACCOUNTING PRINCIPLE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE		15,838		17,350		6,496		4,746	58,868
NET LOSS FOR THE PERIOD	\$	15,838	\$	17,350	\$	6,496	\$	4,746	\$ 58,831
NET LOSS PER SHARE OF COMMON STOCK BASIC AND DILUTED:	\$	0.21	\$	0.27	\$	0.09	\$	0.07	

## WEIGHTED AVERAGE NUMBER OF SHARES OF COMMON STOCK USED IN COMPUTING LOSS PER SHARE:

Basic and diluted	75,879,778	65,275,435	75,924,657	65,674,568	
(1) Includes share-based compensation	965	1,979	293	895	5,640
(2) Includes share-based compensation	1,680	8,219	185	1,218	13,786

<sup>\*</sup> Incorporation date, see Note 1a.

The accompanying notes are an integral part of the condensed consolidated financial statements.

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# PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

(U.S. dollars in thousands, except share data)

	Common Stock (2) Number o		omiAi	æferre		Additional paid-in d	Deficit eccumulated during levelopment stage	
Balance at December 27, 1993(1) Changes during the period from December 27, 1993 through December 31, 2007: Common Stock and convertible preferred A, B and C shares and warrants issued for cash (net of	1,000	<b>2 0.1.1. 0</b> 5						
issuance costs of \$5,078)	38,856,127	398,227	\$ 39	\$ 1	\$ 1,382	\$ 73,836		\$ 75,258
Exercise of options granted to employees and non-employees Conversion of convertible	2,780,467	847	3			408		411
preferred shares into common stock Change in accounting principle Expiration of warrants Merger with a wholly owned	24,375,870	(399,074)	24	(1)	(34)	(23) (37) 34		
subsidiary of the Company (net of issuance cost of \$642)	583,280		1			240		241
Exercise of warrants	9,171,695		1 9		(1,348)			14,003
Restricted common stock issued for	>,1112,020				(1,0 .0)	10,0 .2		1.,000
future services Share-based compensation Net loss for the period	8,000		*			11 16,791	(43,030)	11 16,791 (43,030)
Balance at December 31, 2007 Changes during the nine month period ended September 30, 2008 (Unaudited):	75,775,439		76			106,602	(42,993)	63,685
Restricted common stock issued for future services Share-based compensation						(3) 2,648		(3) 2,648
Exercise (includes Net Exercise) of options granted to employees Net loss for the period	154,796		*			3	(15,838)	3 (15,838)
Balance at September 30, 2008 (Unaudited)	75,930,235		\$ 76			\$ 109,250	\$ (58,831)	\$ 50,495

- (1) Incorporation date, see Note 1a.
- (2) Common Stock, \$0.001 par value; Authorized as of December 31, 2007 and September 30, 2008 -150,000,000 shares.
- \* Represents an amount less than \$1.

The accompanying notes are an integral part of the condensed consolidated financial statements.

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# PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(U.S. dollars in thousands) (Unaudited)

						riod from cember 27, 1993*	
		Nine Mon Septen	through September 30,				
		2008		2007	2008		
CASH FLOWS FROM OPERATING ACTIVITIES: Net loss for the period	\$	(15,838)	\$	(17,350)	\$	(58,831)	
Adjustments required to reconcile net loss to net cash used in operating activities:	Ψ	(13,030)	Ψ	(17,550)	Ψ	(30,031)	
Cumulative effect of change in accounting principle						(37)	
Share based compensation		2,645		10,198		19,426	
Financial income, net (principal differences relate to		(0.0.0)		(11 <b>-</b> )		(4.600)	
currency transaction gains/losses)		(823)		(417)		(1,629)	
Depreciation and impairment of fixed assets Changes in accrued liability for employee rights upon		927		530		2,866	
retirement		304		193		994	
Gain on amounts funded in respect of employee rights		304		175		<i>)</i>	
upon retirement		(70)		(34)		(174)	
Gain on sale of fixed assets		, ,		(6)		(6)	
Changes in operating assets and liabilities:							
Increase in accounts receivable		(1,243)		(264)		(2,388)	
Increase in accounts payable and accruals		322		153		3,329	
Net cash used in operating activities	\$	(13,776)	\$	(6,997)	\$	(36,450)	
CASH FLOWS FROM INVESTING ACTIVITIES:							
Purchase of property and equipment	\$	(2,643)	\$	(1,072)	\$	(8,465)	
Investment grant received in respect of fixed assets		(175)				38	
Investment in restricted cash deposit		(175)		10		(222) 11	
Proceeds from sale of property and equipment Amounts funded in respect of employee rights upon				10		11	
retirement		(123)		(89)		(654)	
Amounts paid in respect of employee rights upon		(120)		(0)		(60.1)	
retirement				14		171	
Net cash used in investing activities	\$	(2,941)	\$	(1,137)	\$	(9,121)	
CASH FLOWS FROM FINANCING ACTIVITIES:							
Loan and convertible bridge loan received					\$	2,145	

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Repayment of loan Issuance of shares and warrants, net of issuance cost Exercise of options and warrants Deferred issuance cost Merger with a wholly owned subsidiary of the Company, net of issuance cost	\$ (56)	\$ 12,913 (21) (104)	(1,000) 74,059 14,417
Net cash (used) provided by financing activities	\$ (53)	\$ 12,788	\$ 89,858
EFFECT OF EXCHANGE RATE CHANGES ON CASH	\$ 1,002	\$ 408	\$ 1,758
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BALANCE OF CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	(15,768) 61,813	5,062 15,378	46,045
BALANCE OF CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 46,045	\$ 20,440	\$ 46,045

The accompanying notes are an integral part of the condensed consolidated financial statements.

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## PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(U.S. dollars in thousands) (Unaudited)

**Period from** 

(Continued) 2

SUPPLEMENTARY DISCLOSURE OF CASH FLOW	2	Nine Mon Septen 008	December 27, 1993* through September 30, 2008		
INFORMATION:					
Cash paid during the period for interest				\$	80
SUPPLEMENTARY INFORMATION ON INVESTING AND FINANCING ACTIVITIES NOT INVOLVING CASH FLOWS:  Conversion of convertible bridge loan into shares				\$	1,145
Purchase of property and equipment	\$	717	\$ 956	\$	717
Issuance cost not yet paid and accruals other	\$	5	\$ 5	\$	5
Issuance cost paid by a grant of options				\$	21
Consultants and director credit balance converted into shares				\$	80
Issuance cost not yet paid against deferred issuance cost			\$ 386		

<sup>\*</sup> Incorporation date, see Note

1a.

The accompanying notes are an integral part of the condensed consolidated financial statements.

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# PROTALIX BIOTHERAPEUTICS, INC.

(a development stage company)

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS