

Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

STONEPATH GROUP INC  
Form 8-K/A  
April 23, 2004

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

-----

FORM 8-K/A

AMENDMENT NO. 1 TO CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): February 9, 2004

-----

Stonepath Group, Inc.

-----  
(Exact Name of Registrant as Specified in Charter)

Delaware	001-16105	65-0867684
----- (State or Other Jurisdiction of Incorporation)	----- (Commission File Number)	----- (IRS Employer Identification No.)

1600 Market Street, Suite 1515 Philadelphia, Pennsylvania	19103
----- (Address of Principal Executive Offices)	----- (Zip Code)

Registrant's telephone number, including area code: (215) 979-8370

Not Applicable

-----  
(Former Name or Former Address, if Changed Since Last Report)

General Explanation  
-----

## Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

The purpose of this Report is to amend the Registrant's Current Report on Form 8-K dated February 9, 2004 (the "Initial Report") that was filed with the Securities and Exchange Commission on February 24, 2004, which reported on the acquisition by the Company of a 55% interest in Shaanxi Sunshine Cargo Services International Co., Ltd. This Report amends the Initial Report so as to provide the information required under Item 7(b) of Form 8-K.

### Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

---

#### (b) Pro Forma Financial Information.

##### (i) Unaudited Pro Forma Condensed Consolidated Financial Statements of Stonepath Group, Inc.

Pro Forma Balance Sheet, December 31, 2003

Pro Forma Statement of Operations, Year Ended December 31, 2003

#### (c) Exhibits (referenced to Item 601 of Regulation S-K).

- 2.9 Amended and Restated Contract for the Sale of Assets by and between Stonepath Holdings (Hong Kong) Limited and Andy Tsai, dated November 10, 2003. \*\*\*
- 2.10 Amendment Letter Agreement dated February 9, 2004, to the Amended and Restated Contract for the Sale of Assets by and between Stonepath Holdings (Hong Kong) Limited and Andy Tsai. \*\*\*
- 23.1 Independent Auditors' Consent \*\*\*
- 99.1 Press Release dated February 10, 2004 \*\*\*

\*\*\* Exhibits previously filed with the Current Report on Form 8-K dated February 9, 2004 and filed on February 24, 2004.

#### PRO FORMA FINANCIAL INFORMATION PROVIDED UNDER ITEM 7(b) UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION

#### BASIS OF PRESENTATION

On February 9, 2004, Stonepath Group, Inc. (the "Company"), through its wholly owned subsidiary, Stonepath Holdings (Hong Kong) Limited, acquired a 55% interest in Shaanxi Sunshine Cargo Services International Co., Ltd. ("Shaanxi"). Shaanxi is a Class A licensed freight forwarder headquartered in Shanghai, PRC, that provides its clients with a wide range of customized transportation and logistics services and supply chain solutions, including global freight forwarding, warehousing and distribution, shipping services and special freight handling.

## Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

Shaanxi is the successor, by way of asset acquisition, to the freight forwarding business formerly operated by Andy Tsai since 1993 as the Shanghai branch of Shaanxi Sunshine Express International Co., Ltd. (the "Business"). The substance of the transaction resulted in the contribution by Andy Tsai of the Business to Shaanxi, in exchange for a 45% interest in Shaanxi (of which 5% ultimately was retained by a third party), concurrent with an acquisition of a 55% interest in Shaanxi by the Company for the purchase consideration identified below.

The assets acquired consist primarily of the goodwill and other intangibles such as intellectual property, employee base, operating methods, systems and customer relationships associated with the operations of the Business. Personal property consisting primarily of office equipment, cash and eligible accounts receivable were also acquired. In addition, accounts payable and certain leases were assumed as part of the acquisition.

In consideration for its interest in the acquired Business, the Company paid \$5.5 million at closing through a combination of \$3.5 million cash and \$2.0 million in value of the Company's stock, consisting of 630,915 shares of the Company's common stock valued at \$3.17 per share. The shares are subject to a one year restriction upon resale, and are subject to pro rata forfeiture based upon a formula that measures the actual pre-tax net income of the Business through December 31, 2004, versus the targeted level of income of \$4 million (on an annualized basis). The Company has agreed to issue additional shares of its common stock to Mr. Tsai if at the end of the one year restrictive period, the Company's common shares are trading at a price of less than \$3.17 per share. The Company also agreed to an earn-out arrangement over a period of five (5) years of up to \$5.5 million (\$1.1 million per year) contingent upon Shaanxi realizing pre-tax net income of at least \$4 million per year during the earn-out period. As additional purchase price, on a post-closing basis, the Company has also agreed to pay for excess closing date working capital estimated at between \$1 and \$2 million.

The contingent payments will be accounted for as additional cost of Shaanxi when the earnings contingency is resolved and the consideration is issued or becomes issuable. Accordingly, the purchase price allocation presented herein is preliminary and includes only the \$5.5 million paid at closing plus approximately \$220 thousand of capitalized closing costs.

To facilitate a smooth transition, the transaction took effect March 1, 2004. Additionally, because the Company reports its offshore operations on a one month lag, the earnings impact of the acquisition will first be reflected in the Company's consolidated second quarter.

The following unaudited pro forma condensed consolidated balance sheet at December 31, 2003 presents the Company's acquisition of Shaanxi as if it had occurred on November 30, 2003. The unaudited pro forma condensed consolidated statement of operations for the year ended December 31, 2003 presents the Company's acquisition of Shaanxi as if it had occurred on December 1, 2002. The detailed assumptions used to prepare the unaudited pro forma condensed consolidated financial information are contained in the accompanying explanatory notes.

The unaudited pro forma condensed consolidated financial information is presented for illustrative purposes only and is not necessarily indicative of the financial position or results of operations which would have actually been reported had the transaction been consummated at the dates mentioned above or which may be reported in the future. This unaudited pro forma condensed consolidated financial information is based upon the respective historical financial statements of the Company and Shaanxi and should be read in conjunction with those statements and the related notes.

Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

STONEPATH GROUP, INC.  
 Unaudited Pro Forma Condensed Consolidated Balance Sheet  
 December 31, 2003  
 (amounts in thousands)

	Historical		Pro F Adjust
	Stonepath	Shaanxi (1)	
Current assets:			
Cash and cash equivalents	\$ 3,074	\$ 2,050	\$ (3
			3
			(2
Accounts receivable, net	38,470	17,279	(17
Other current assets	2,231	64	
	-----	-----	-----
Total current assets	43,775	19,393	(19
Goodwill and acquired intangibles, net	42,540	-	5
Furniture and equipment, net	7,063	1,643	(1
Other assets	3,060	5	
	-----	-----	-----
	\$ 96,438	\$ 21,041	\$ (15
	=====	=====	=====
Current liabilities:			
Accounts payable	\$ 16,119	\$ 14,365	\$ (14
Line of credit - bank	-	-	3
Earn-out payable	6,624	-	
Accrued payroll and expenses	4,030	-	
Other current liabilities	671	-	
	-----	-----	-----
Total current liabilities	27,444	14,365	(10
Capital lease obligation - long term	1,135	-	
	-----	-----	-----
Total liabilities	28,579	14,365	(10
	-----	-----	-----
Minority interest	1,346	-	
Stockholders' equity			
Preferred stock	-	-	
Common stock	38	1	
Additional paid in capital	220,068	111	1
Accumulated earnings (deficit)	(153,572)	6,564	(6
Deferred compensation	(21)	-	

Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

	-----	-----	-----
Total stockholders' equity	66,513	6,676	(4)
	-----	-----	-----
	\$ 96,438	\$ 21,041	\$ (15)
	=====	=====	=====

(1) Shaanxi data is presented as of November 30, 2003 to conform with the Company's accounting consolidation of foreign subsidiaries

Pro Forma Adjustments  
-----

(a) To reflect payment of \$3.5 million in cash and \$2.0 million in Company stock paid at closing

(b) To reflect the elimination of assets, liabilities and equity balances not acquired in the transaction

(c) To reflect goodwill and other acquired intangibles. Purchase price allocated as follows:

Furniture and equipment  
Covenant-not-to-compete (preliminary)  
Customer relationship intangible (preliminary)  
Goodwill (preliminary)  
Minority interest

Net assets acquired

(d) To reflect \$3.5 million of incremental borrowings in connection with the transaction.

(e) To reflect approximately \$220 thousand of capitalized direct acquisition costs.

(f) To reflect 45% minority interest in \$89 thousand of acquired net assets (historical cost basis)

STONEPATH GROUP, INC.  
Unaudited Pro Forma Condensed Consolidated Statement of Operations  
Year ended December 31, 2003  
(amounts in thousands, except share and per share information)

	Historical		Pro F Adjust
	Stonepath	Shaanxi (1)	
	-----	-----	-----
Total revenue	\$ 220,304	\$ 67,701	\$
Cost of transportation	153,718	62,291	
	-----	-----	-----
Net revenue	66,586	5,410	
Selling, general and administrative costs	60,300	2,711	
	-----	-----	-----
Income from operations	6,286	2,699	
Other income (expense)	(8)	67	

Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

	-----	-----	-----
Income before income taxes and minority interest	6,278	2,766	
Income tax expense (benefit)	(1,311)	1,033	
Minority interest	187	-	
	-----	-----	-----
Income from continuing operations	\$ 7,402	\$ 1,733	\$ (1
	=====	=====	=====
Basic earnings per common share	\$ 0.25		
Diluted earnings per common share	\$ 0.19		
Basic weighted average common shares outstanding	29,625,585		
Diluted weighted average common shares outstanding	39,063,311		

(1) Shaanxi data is presented for the twelve month period from December 1, 2002 to November 30 with the Company's accounting policy for consolidation of foreign subsidiaries.

Pro Forma Adjustments  
-----

- (a) To reflect amortization of the acquired customer relationship intangible under the declining balance method at a 25% rate and the acquired covenant not to compete intangible under the straight line method.
- (b) To reflect incremental interest expense at 4.0% associated with borrowings for the \$3.5 million debt.
- (c) To reflect income tax benefit.
- (d) To reflect the 45% minority interest in Shaanxi.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STONEPATH GROUP, INC.

Date: April 23, 2004

By: Dennis L. Pelino

-----  
Name: Dennis L. Pelino

Edgar Filing: STONEPATH GROUP INC - Form 8-K/A

Title: Chairman and Chief Executive Officer