

CONCERTO SOFTWARE INC  
Form 8-K  
April 16, 2003

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**April 16, 2003**

Date of Report (Date of earliest event reported)

**CONCERTO SOFTWARE, INC.**

(Exact name of registrant as specified in its charter)

**DELAWARE**  
(State or other jurisdiction of  
incorporation)

**0-15578**  
(Commission  
File Number)

**02-0364368**  
(I.R.S. Employer  
Identification No.)

**6 TECHNOLOGY PARK DRIVE**

**WESTFORD, MASSACHUSETTS 01886**

(Address of principal executive offices) (Zip Code)

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Registrant's telephone number, including area code: **(978) 952-0200**

Not Applicable

(Former name or former address, if changed since last report.)

**ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits.**

(c) Exhibits.

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press Release dated April 16, 2003.

**ITEM 9. Regulation FD Disclosure. (Information Provided Under Item 12. Disclosure of Results of Operations and Financial Condition.)**

In accordance with SEC Release No. 33-8216, the following information, intended to be furnished under Item 12. Results of Operations and Financial Condition, instead is furnished under Item 9. Regulation FD Disclosure. The following information and the information set forth in Exhibit 99.1 attached hereto shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

On April 16, 2003, Concerto Software, Inc. (the Company) issued a press release reporting its financial results for the first quarter ended March 31, 2003. The press release is attached as Exhibit 99.1 and is incorporated herein by reference.

In the press release attached hereto as Exhibit 99.1, the Company announced its net income and diluted earnings per share on a GAAP and on a pro forma basis. The Company's management believes that the presentation of pro forma net income and pro forma diluted earnings per share enhances investors' understanding of the Company's current financial performance by eliminating certain non-recurring items, such as merger, integration and restructuring charges related to the Company's acquisition of CellIt, Inc. in January 2002 as well as purchased intangibles amortization expense in connection with such transaction, in order to provide greater comparability of the Company's quarterly financial performance on a year-to-year basis.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Concerto Software, Inc.

April 16, 2003

By:

/s/ James D. Foy

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Name: James D. Foy

Title: President and Chief Executive Officer

**EXHIBIT INDEX**

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