

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

HEARTLAND FINANCIAL USA INC

Form 13F-NT

November 02, 2004

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 13F

Report for the Calendar Year or Quarter Ended:  
September 30, 2004

Check here if Amendment : Amendment Number: \_\_\_\_\_

This Amendment (Check only one.):  a restatement.

adds new holdings entries.

Institutional Investment Manager Filing this Report:

Name: Dubuque Bank & Trust Company

Address: 1398 Central Avenue  
Dubuque, Iowa 52001

Form 13F file number:

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Reporting Manager:

Name: Paul J. Peckosh

Title: Executive Vice President

Phone: 563-589-2000

Signature, Place, and Date of Signing:

/s/ Paul Peckosh

\_\_\_\_\_  
Dubuque, Iowa

November 2, 2004

Report Type (Check only one.):

13F HOLDINGS REPORT. (Check here if all holdings of this reporting manager are reported in this report.)

## Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

[ ] 13F NOTICE. (Check here if no holdings reported of this reporting manager are reported in this report and a portion are reported by other reporting manager(s).)

[ ] 13F COMBINATION REPORT. (Check here if a portion of the holdings for this reporting manager are reported in this report and a portion are reported by other reporting manager(s).)

FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 155

Form 13F Information Table Entry Total:

Form 13F Information Table Value Total: \$155,597,694

List of Other Managers: NONE

| Name Of Issuer               | Type   | Cusip     | Market Value | Shares/PV | SH/ PRN | Invest Disc | Other Mgrs |
|------------------------------|--------|-----------|--------------|-----------|---------|-------------|------------|
| Agilent Technologies Inc     | Equity | 00846U101 | 2,452,682    | 113,708   | SH      | Sole        | 0          |
| Agilent Technologies Inc     | Equity | 00846U101 | 1,294        | 60        | SH      | Defined     | 0          |
| Agilent Technologies Inc     | Equity | 00846U101 | 30,090       | 1,395     | SH      | Other       | 0          |
| Alliant Energy Corp          | Equity | 018802108 | 328,963      | 13,222    | SH      | Sole        | 0          |
| Alliant Energy Corp          | Equity | 018802108 | 45,829       | 1,842     | SH      | Defined     | 0          |
| Amcore Financial Inc         | Equity | 023912108 | 319,871      | 11,271    | SH      | Sole        | 0          |
| American International Group | Equity | 026874107 | 4,189,000    | 61,612    | SH      | Sole        | 0          |
| American International Group | Equity | 026874107 | 4,419        | 65        | SH      | Defined     | 0          |
| American International Group | Equity | 026874107 | 23,457       | 345       | SH      | Other       | 0          |
| Amerisource Bergen Corp      | Equity | 03073E105 | 3,304,078    | 61,517    | SH      | Sole        | 0          |
| Amerisource Bergen Corp      | Equity | 03073E105 | 2,686        | 50        | SH      | Defined     | 0          |
| Amerisource Bergen Corp      | Equity | 03073E105 | 38,671       | 720       | SH      | Other       | 0          |
| ASTA Funding Inc.            | Equity | 046220109 | 2,250,248    | 138,990   | SH      | Sole        | 0          |
| ASTA Funding Inc.            | Equity | 046220109 | 1,943        | 120       | SH      | Defined     | 0          |
| ASTA Funding Inc.            | Equity | 046220109 | 25,256       | 1,560     | SH      | Other       | 0          |
| Bank Of America Corporation  | Equity | 060505104 | 324,888      | 7,498     | SH      | Sole        | 0          |
| Baxter International Inc     | Equity | 071813109 | 3,362,424    | 104,553   | SH      | Sole        | 0          |
| Baxter International Inc     | Equity | 071813109 | 2,894        | 90        | SH      | Defined     | 0          |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                          |        |           |           |                 |   |
|--------------------------|--------|-----------|-----------|-----------------|---|
| Baxter International Inc | Equity | 071813109 | 27,818    | 865 SH Other    | 0 |
| Bethlehem Steel Corp     | Equity | 087509105 | 900       | 300,000 SH Sole | 0 |
| Black Hills Corp         | Equity | 092113109 | 2,445,196 | 88,020 SH Sole  | 0 |
| Black Hills Corp         | Equity | 092113109 | 1,389     | 50 SH Defined   | 0 |
| Black Hills Corp         | Equity | 092113109 | 34,169    | 1,230 SH Other  | 0 |
| Brown Shoe Company Inc   | Equity | 115736100 | 2,570,404 | 102,570 SH Sole | 0 |
| Brown Shoe Company Inc   | Equity | 115736100 | 2,757     | 110 SH Defined  | 0 |
| Brown Shoe Company Inc   | Equity | 115736100 | 26,689    | 1,065 SH Other  | 0 |
| Calpine Corporation      | Equity | 131347106 | 1,174,442 | 404,980 SH Sole | 0 |
| Calpine Corporation      | Equity | 131347106 | 1,131     | 390 SH Defined  | 0 |
| Calpine Corporation      | Equity | 131347106 | 21,721    | 7,490 SH Other  | 0 |
| Cardinal Health Inc.     | Equity | 14149Y108 | 3,612,776 | 82,540 SH Sole  | 0 |
| Cardinal Health Inc.     | Equity | 14149Y108 | 3,064     | 70 SH Defined   | 0 |
| Cardinal Health Inc.     | Equity | 14149Y108 | 42,457    | 970 SH Other    | 0 |
| Caterpillar Inc.         | Equity | 149123101 | 217,215   | 2,700 SH Sole   | 0 |
| Chesapeake Energy        | Equity | 165167107 | 3,836,401 | 242,350 SH Sole | 0 |
| Chesapeake Energy        | Equity | 165167107 | 2,691     | 170 SH Defined  | 0 |
| Chesapeake Energy        | Equity | 165167107 | 34,035    | 2,150 SH Other  | 0 |
| Chevrontexaco Corp       | Equity | 166764100 | 277,319   | 5,170 SH Sole   | 0 |
| Cimetrix Inc             | Equity | 17185E100 | 171,000   | 300,000 SH Sole | 0 |
| Cisco Systems Inc.       | Equity | 17275R102 | 289,166   | 15,976 SH Sole  | 0 |
| Cisco Systems Inc.       | Equity | 17275R102 | 17,467    | 965 SH Defined  | 0 |
| Citigroup Inc            | Equity | 172967101 | 381,241   | 8,641 SH Sole   | 0 |
| Citrix Systems Inc       | Equity | 177376100 | 2,803,813 | 160,035 SH Sole | 0 |
| Citrix Systems Inc       | Equity | 177376100 | 2,628     | 150 SH Defined  | 0 |
| Citrix Systems Inc       | Equity | 177376100 | 38,544    | 2,200 SH Other  | 0 |
| Cobiz, Inc.              | Equity | 190897108 | 176,954   | 10,705 SH Sole  | 0 |
| Coca Cola Co             | Equity | 191216100 | 3,266,358 | 81,557 SH Sole  | 0 |
| Coca Cola Co             | Equity | 191216100 | 2,403     | 60 SH Defined   | 0 |
| Coca Cola Co             | Equity | 191216100 | 13,016    | 325 SH Other    | 0 |
| J.C. Baldridge Lumber    | Equity | 200499999 | 3,282,264 | 45,587 SH Other | 0 |
| Cooper Tire & Rubber Co  | Equity | 216831107 | 2,047,053 | 101,490 SH Sole | 0 |
| Cooper Tire & Rubber Co  | Equity | 216831107 | 7,060     | 350 SH Other    | 0 |
| Coronado Industries, Inc | Equity | 219784105 | 1,152     | 16,000 SH Sole  | 0 |
| Dean Foods Co New        | Equity | 242370104 | 2,986,089 | 99,470 SH Sole  | 0 |
| Dean Foods Co New        | Equity | 242370104 | 1,201     | 40 SH Defined   | 0 |
| Dean Foods Co New        | Equity | 242370104 | 37,435    | 1,247 SH Other  | 0 |
| Disney                   | Equity | 254687106 | 2,599,947 | 115,297 SH Sole | 0 |
| Disney                   | Equity | 254687106 | 2,706     | 120 SH Defined  | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                            |        |           |           |                  |   |
|----------------------------|--------|-----------|-----------|------------------|---|
| Disney                     | Equity | 254687106 | 18,040    | 800 SH Other     | 0 |
| Dupont, E.I. De Nemours &  | Equity | 263534109 | 217,338   | 5,078 SH Sole    | 0 |
| Dupont, E.I. De Nemours &  | Equity | 263534109 | 2,140     | 50 SH Defined    | 0 |
| Enterprise Bank Kenilworth | Equity | 29367T102 | 145,000   | 20,000 SH Sole   | 0 |
| Express Scripts Inc        | Equity | 302182100 | 1,769,081 | 27,075 SH Sole   | 0 |
| Express Scripts Inc        | Equity | 302182100 | 2,614     | 40 SH Defined    | 0 |
| Express Scripts Inc        | Equity | 302182100 | 3,920     | 60 SH Other      | 0 |
| Exxon Mobil Corp           | Equity | 30231G102 | 588,998   | 12,187 SH Sole   | 0 |
| Exxon Mobil Corp           | Equity | 30231G102 | 4,833     | 100 SH Defined   | 0 |
| Freddie Mac                | Equity | 313400301 | 3,589,831 | 55,025 SH Sole   | 0 |
| Freddie Mac                | Equity | 313400301 | 1,305     | 20 SH Defined    | 0 |
| Freddie Mac                | Equity | 313400301 | 48,604    | 745 SH Other     | 0 |
| Fannie Mae                 | Equity | 313586109 | 2,846,977 | 44,905 SH Sole   | 0 |
| Fannie Mae                 | Equity | 313586109 | 1,268     | 20 SH Defined    | 0 |
| Fannie Mae                 | Equity | 313586109 | 22,190    | 350 SH Other     | 0 |
| Fidelity National Finl Inc | Equity | 316326107 | 2,648,331 | 69,510 SH Sole   | 0 |
| Fidelity National Finl Inc | Equity | 316326107 | 2,286     | 60 SH Defined    | 0 |
| Fidelity National Finl Inc | Equity | 316326107 | 29,337    | 770 SH Other     | 0 |
| General Electric           | Equity | 369604103 | 1,297,632 | 38,643 SH Sole   | 0 |
| General Electric           | Equity | 369604103 | 84,319    | 2,511 SH Defined | 0 |
| Genus Inc                  | Equity | 372461103 | 1,828,838 | 831,290 SH Sole  | 0 |
| Genus Inc                  | Equity | 372461103 | 2,530     | 1,150 SH Defined | 0 |
| Genus Inc                  | Equity | 372461103 | 26,730    | 12,150 SH Other  | 0 |
| Hewlett-Packard Co         | Equity | 428236103 | 2,480,569 | 132,297 SH Sole  | 0 |
| Hewlett-Packard Co         | Equity | 428236103 | 2,625     | 140 SH Defined   | 0 |
| Hewlett-Packard Co         | Equity | 428236103 | 34,069    | 1,817 SH Other   | 0 |
| Home Depot Inc             | Equity | 437076102 | 2,047,455 | 52,231 SH Sole   | 0 |
| Home Depot Inc             | Equity | 437076102 | 11,250    | 287 SH Defined   | 0 |
| Home Depot Inc             | Equity | 437076102 | 17,640    | 450 SH Other     | 0 |
| IDT Corp - Cl B            | Equity | 448947309 | 2,494,694 | 165,981 SH Sole  | 0 |
| IDT Corp - Cl B            | Equity | 448947309 | 2,405     | 160 SH Defined   | 0 |
| IDT Corp - Cl B            | Equity | 448947309 | 29,759    | 1,980 SH Other   | 0 |
| Intel Corp                 | Equity | 458140100 | 313,177   | 15,612 SH Sole   | 0 |
| Intel Corp                 | Equity | 458140100 | 6,018     | 300 SH Defined   | 0 |
| IBM                        | Equity | 459200101 | 285,686   | 3,332 SH Sole    | 0 |
| International Wayside Gold | Equity | 46056H108 | 12,000    | 100,000 SH Sole  | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                         |        |           |           |              |         |   |
|-------------------------|--------|-----------|-----------|--------------|---------|---|
| JP Morgan Chase & Co    | Equity | 46625H100 | 808,784   | 20,357 SH    | Sole    | 0 |
| JP Morgan Chase & Co    | Equity | 46625H100 | 1,987     | 50 SH        | Defined | 0 |
| Jakks Pacific Inc       | Equity | 47012E106 | 2,333,511 | 101,457 SH   | Sole    | 0 |
| Jakks Pacific Inc       | Equity | 47012E106 | 3,450     | 150 SH       | Defined | 0 |
| Jakks Pacific Inc       | Equity | 47012E106 | 27,140    | 1,180 SH     | Other   | 0 |
| Johnson & Johnson       | Equity | 478160104 | 2,303,503 | 40,893 SH    | Sole    | 0 |
| Johnson & Johnson       | Equity | 478160104 | 16,899    | 300 SH       | Defined | 0 |
| Johnson & Johnson       | Equity | 478160104 | 12,843    | 228 SH       | Other   | 0 |
| Kemet Corp              | Equity | 488360108 | 1,545,271 | 191,010 SH   | Sole    | 0 |
| Kemet Corp              | Equity | 488360108 | 2,023     | 250 SH       | Defined | 0 |
| Kemet Corp              | Equity | 488360108 | 22,045    | 2,725 SH     | Other   | 0 |
| Kimberly-Clark Corp     | Equity | 494368103 | 3,368,627 | 52,154 SH    | Sole    | 0 |
| Kimberly-Clark Corp     | Equity | 494368103 | 6,136     | 95 SH        | Defined | 0 |
| Kimberly-Clark Corp     | Equity | 494368103 | 11,303    | 175 SH       | Other   | 0 |
| Kinder Morgan Inc.      | Equity | 49455P101 | 1,528,097 | 24,325 SH    | Sole    | 0 |
| Kinder Morgan Inc.      | Equity | 49455P101 | 15,077    | 240 SH       | Other   | 0 |
| LTV Corporation         | Equity | 501921100 | 1,200     | 2,000,000 SH | Sole    | 0 |
| Lifetime Hoan Corp      | Equity | 531926103 | 1,621,249 | 109,175 SH   | Sole    | 0 |
| Lifetime Hoan Corp      | Equity | 531926103 | 17,820    | 1,200 SH     | Other   | 0 |
| Lilly, Eli & CO         | Equity | 532457108 | 204,170   | 3,400 SH     | Sole    | 0 |
| MDU Resources Group Inc | Equity | 552690109 | 3,706,869 | 140,785 SH   | Sole    | 0 |
| MDU Resources Group Inc | Equity | 552690109 | 3,423     | 130 SH       | Defined | 0 |
| MDU Resources Group Inc | Equity | 552690109 | 42,655    | 1,620 SH     | Other   | 0 |
| Masco Corp              | Equity | 574599106 | 3,454,381 | 100,040 SH   | Sole    | 0 |
| Masco Corp              | Equity | 574599106 | 3,453     | 100 SH       | Defined | 0 |
| Masco Corp              | Equity | 574599106 | 34,530    | 1,000 SH     | Other   | 0 |
| McKesson Corp           | Equity | 58155Q103 | 2,404,790 | 93,754 SH    | Sole    | 0 |
| McKesson Corp           | Equity | 58155Q103 | 15,390    | 600 SH       | Defined | 0 |
| McKesson Corp           | Equity | 58155Q103 | 24,624    | 960 SH       | Other   | 0 |
| Merck & Co.             | Equity | 589331107 | 2,630,199 | 79,703 SH    | Sole    | 0 |
| Merck & Co.             | Equity | 589331107 | 19,965    | 605 SH       | Other   | 0 |
| Microsoft Corporation   | Equity | 594918104 | 235,025   | 8,500 SH     | Sole    | 0 |
| Microsoft Corporation   | Equity | 594918104 | 2,765     | 100 SH       | Defined | 0 |
| Microsoft Corporation   | Equity | 594918104 | 5,530     | 200 SH       | Other   | 0 |
| Motorola Inc.           | Equity | 620076109 | 2,813,789 | 155,975 SH   | Sole    | 0 |
| Motorola Inc.           | Equity | 620076109 | 2,706     | 150 SH       | Defined | 0 |
| Motorola Inc.           | Equity | 620076109 | 17,589    | 975 SH       | Other   | 0 |
| Mylan Laboratories      | Equity | 628530107 | 1,954,440 | 108,580 SH   | Sole    | 0 |
| Mylan Laboratories      | Equity | 628530107 | 1,260     | 70 SH        | Defined | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                            |        |            |           |                  |   |
|----------------------------|--------|------------|-----------|------------------|---|
| Mylan Laboratories         | Equity | 628530107  | 19,260    | 1,070 SH Other   | 0 |
| NCO Group Inc              | Equity | 628858102  | 2,298,161 | 85,275 SH Sole   | 0 |
| NCO Group Inc              | Equity | 628858102  | 3,234     | 120 SH Defined   | 0 |
| NCO Group Inc              | Equity | 628858102  | 31,666    | 1,175 SH Other   | 0 |
| Northern Trust Corporation | Equity | 665859104  | 2,296,224 | 56,280 SH Sole   | 0 |
| Northern Trust Corporation | Equity | 665859104  | 2,856     | 70 SH Defined    | 0 |
| Northern Trust Corporation | Equity | 665859104  | 15,504    | 380 SH Other     | 0 |
| Oshkosh B'Gosh A           | Equity | 6882222070 | 317,140   | 15,700 SH Sole   | 0 |
| Pall Corp                  | Equity | 696429307  | 3,652,783 | 149,215 SH Sole  | 0 |
| Pall Corp                  | Equity | 696429307  | 2,938     | 120 SH Defined   | 0 |
| Pall Corp                  | Equity | 696429307  | 33,048    | 1,350 SH Other   | 0 |
| Parlex Corp                | Equity | 701630105  | 2,632,682 | 492,090 SH Sole  | 0 |
| Parlex Corp                | Equity | 701630105  | 2,568     | 480 SH Defined   | 0 |
| Parlex Corp                | Equity | 701630105  | 33,170    | 6,200 SH Other   | 0 |
| Pepsico Incorporated       | Equity | 713448108  | 271,954   | 5,590 SH Sole    | 0 |
| Pepsico Incorporated       | Equity | 713448108  | 4,865     | 100 SH Other     | 0 |
| Pfizer Inc                 | Equity | 717081103  | 1,040,645 | 34,008 SH Sole   | 0 |
| Pfizer Inc                 | Equity | 717081103  | 5,080     | 166 SH Defined   | 0 |
| Procter & Gamble           | Equity | 742718109  | 257,719   | 4,762 SH Sole    | 0 |
| Procter & Gamble           | Equity | 742718109  | 1,515     | 28 SH Defined    | 0 |
| Reliance Bancshares, Inc.  | Equity | 759450109  | 300,000   | 30,000 SH Sole   | 0 |
| Remec Inc                  | Equity | 759543101  | 270,637   | 57,460 SH Sole   | 0 |
| Remec Inc                  | Equity | 759543101  | 1,036     | 220 SH Defined   | 0 |
| Remec Inc                  | Equity | 759543101  | 3,179     | 675 SH Other     | 0 |
| SBC Communications Inc     | Equity | 78387G103  | 197,817   | 7,623 SH Sole    | 0 |
| SBC Communications Inc     | Equity | 78387G103  | 27,273    | 1,051 SH Defined | 0 |
| St Jude Res Ltd - Class A  | Equity | 79085J100  | 36,250    | 25,000 SH Sole   | 0 |
| Silicon Val Bancshares     | Equity | 827064106  | 2,424,785 | 65,235 SH Sole   | 0 |
| Silicon Val Bancshares     | Equity | 827064106  | 2,230     | 60 SH Defined    | 0 |
| Silicon Val Bancshares     | Equity | 827064106  | 14,868    | 400 SH Other     | 0 |
| Sonic Automotive Inc       | Equity | 83545G102  | 2,230,362 | 111,240 SH Sole  | 0 |
| Sonic Automotive Inc       | Equity | 83545G102  | 2,807     | 140 SH Defined   | 0 |
| Sonic Automotive Inc       | Equity | 83545G102  | 15,238    | 760 SH Other     | 0 |
| Stellent Inc               | Equity | 85856W105  | 1,609,709 | 208,782 SH Sole  | 0 |
| Stellent Inc               | Equity | 85856W105  | 1,311     | 170 SH Defined   | 0 |
| Stellent Inc               | Equity | 85856W105  | 23,169    | 3,005 SH Other   | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                              |        |           |           |         |            |   |
|------------------------------|--------|-----------|-----------|---------|------------|---|
| Superconductor Technologies  | Equity | 867931107 | 307,930   | 282,505 | SH Sole    | 0 |
| Superconductor Technologies  | Equity | 867931107 | 1,014     | 930     | SH Other   | 0 |
| Swift Transportation Co Inc  | Equity | 870756103 | 3,158,796 | 187,800 | SH Sole    | 0 |
| Swift Transportation Co Inc  | Equity | 870756103 | 2,859     | 170     | SH Defined | 0 |
| Swift Transportation Co Inc  | Equity | 870756103 | 33,220    | 1,975   | SH Other   | 0 |
| Synopsys Inc                 | Equity | 871607107 | 1,488,548 | 94,451  | SH Sole    | 0 |
| Synopsys Inc                 | Equity | 871607107 | 1,576     | 100     | SH Defined | 0 |
| Synopsys Inc                 | Equity | 871607107 | 18,124    | 1,150   | SH Other   | 0 |
| Toro Co                      | Equity | 891092108 | 1,894,437 | 27,737  | SH Sole    | 0 |
| Toro Co                      | Equity | 891092108 | 5,123     | 75      | SH Other   | 0 |
| US Bancorp New               | Equity | 902973304 | 3,266,365 | 113,023 | SH Sole    | 0 |
| US Bancorp New               | Equity | 902973304 | 6,069     | 210     | SH Defined | 0 |
| US Bancorp New               | Equity | 902973304 | 22,484    | 778     | SH Other   | 0 |
| Vishay Intertechnology Inc   | Equity | 928298108 | 1,702,155 | 131,950 | SH Sole    | 0 |
| Vishay Intertechnology Inc   | Equity | 928298108 | 2,064     | 160     | SH Defined | 0 |
| Vishay Intertechnology Inc   | Equity | 928298108 | 21,479    | 1,665   | SH Other   | 0 |
| Walmart                      | Equity | 931142103 | 575,943   | 10,826  | SH Sole    | 0 |
| Trelay Farms, Inc.           | Equity | 999993141 | 206,715   | 509     | SH Other   | 0 |
| Novel Denim Holdings LTD     | Equity | G6674P109 | 370,178   | 352,550 | SH Sole    | 0 |
| Novel Denim Holdings LTD     | Equity | G6674P109 | 3,360     | 3,200   | SH Other   | 0 |
| Transocean Sedco Forex Inc   | Equity | G90078109 | 4,437,793 | 124,030 | SH Sole    | 0 |
| Transocean Sedco Forex Inc   | Equity | G90078109 | 4,294     | 120     | SH Defined | 0 |
| Transocean Sedco Forex Inc   | Equity | G90078109 | 49,376    | 1,380   | SH Other   | 0 |
| MP052005 LLC                 | Equity | LL1000000 | 39,220    | 39,220  | SH Sole    | 0 |
| State Avenue Investments VI  | Equity | LL1001008 | 237,000   | 237,000 | SH Sole    | 0 |
| State Investments VI LLC     | Equity | LL1002006 | 55,500    | 55,500  | SH Sole    | 0 |
| MP052005 LLC                 | Equity | LL1003004 | 146,427   | 146,427 | SH Sole    | 0 |
| MP052005 LLC                 | Equity | LL1005009 | 194,889   | 194,889 | SH Sole    | 0 |
| Schnepf 40, LLC              | Equity | LL1007005 | 70,000    | 70,000  | SH Sole    | 0 |
| MP092004 LLC Serviced By:    | Equity | LL1008003 | 222,000   | 222,000 | SH Sole    | 0 |
| MP092004 LLC Serviced By:    | Equity | LL1010009 | 248,176   | 248,176 | SH Sole    | 0 |
| MP052005 LLC Serviced By:    | Equity | LL1011007 | 186,474   | 186,474 | SH Sole    | 0 |
| MP052005 LLC Serviced By:    | Equity | LL1012005 | 365,000   | 365,000 | SH Sole    | 0 |
| MP092004 LLC Serviced By:    | Equity | LL1013003 | 11,019    | 11,019  | SH Sole    | 0 |
| MP052005 LLC Serviced By:    | Equity | LL1015008 | 71,122    | 71,122  | SH Sole    | 0 |
| Vista Ray First Mortgage LLC | Equity | LL1017004 | 187,081   | 187,081 | SH Sole    | 0 |
| Dobson & Queen Creek First   | Equity | LL1022004 | 75,000    | 75,000  | SH Sole    | 0 |
| Dobson & Queen Creek First   | Equity | LL1025007 | 13,000    | 13,000  | SH Sole    | 0 |
| Val Vista & Enid LLC         | Equity | LL1030007 | 20,081    | 16,875  | SH Sole    | 0 |
| Val Vista & Enid LLC         | Equity | LL1031005 | 20,081    | 16,875  | SH Sole    | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                              |        |           |           |           |    |      |   |
|------------------------------|--------|-----------|-----------|-----------|----|------|---|
| Val Vista & Enid LLC         | Equity | LL1032003 | 40,163    | 33,750    | SH | Sole | 0 |
| Horseshoe Butte LLC 5.5556%  | Equity | LL1035006 | 100,750   | 100,750   | SH | Sole | 0 |
| MP052005 LLC                 | Equity | LL1038000 | 291,033   | 291,033   | SH | Sole | 0 |
| Horseshoe Butte LLC Serviced | Equity | LL1044008 | 11,992    | 11,992    | SH | Sole | 0 |
| Apache Broadway 1st Mtg LLC  | Equity | LL1047001 | 75,000    | 75,000    | SH | Sole | 0 |
| Lancelot Tropical LLC        | Equity | LL1048000 | 100,000   | 100,000   | SH | Sole | 0 |
| MP092004 LLC                 | Equity | LL1048009 | 95,414    | 95,414    | SH | Sole | 0 |
| Vista Ray First Mortgage LLC | Equity | LL1052004 | 24,371    | 24,371    | SH | Sole | 0 |
| Good Shepherd LLC            | Equity | LL1053000 | 28,000    | 28,000    | SH | Sole | 0 |
| Phoenix Trust Deed Partners  | Equity | LL1054000 | 55,000    | 55,000    | SH | Sole | 0 |
| Dobson & Queen Creek 1st Mor | Equity | LL1056000 | 20,000    | 20,000    | SH | Sole | 0 |
| INCA Capital Fund 19 LLC     | Equity | LL1057000 | 25,000    | 25,000    | SH | Sole | 0 |
| Williams Field Holdings LLC  | Equity | LL1058000 | 90,264    | 90,264    | SH | Sole | 0 |
| SMS III                      | Equity | LL1061000 | 12,500    | 12,500    | SH | Sole | 0 |
| MP052005 LLC Serviced by:    | Equity | LL1063000 | 59,000    | 59,000    | SH | Sole | 0 |
| MP052005 LLC Serviced by:    | Equity | LL1065000 | 31,167    | 31,167    | SH | Sole | 0 |
| MP052005 LLC Serviced by:    | Equity | LL1068000 | 67,000    | 67,000    | SH | Sole | 0 |
| MP052005 LLC Serviced by     | Equity | LL1075000 | 25,000    | 25,000    | SH | Sole | 0 |
| The P.M. Murphy Group #2 LLC | Equity | LL1080000 | 14,118    | 14,118    | SH | Sole | 0 |
| MP052005 LLC Serviced by:    | Equity | LL1084000 | 350,000   | 350,000   | SH | Sole | 0 |
| MP032004 LLC Serviced by:    | Equity | LL1085000 | 351,571   | 351,571   | SH | Sole | 0 |
| MP092004 LLC Serviced by:    | Equity | LL1087000 | 378,000   | 378,000   | SH | Sole | 0 |
| Phoenix Trust Deed Partners  | Equity | LL1091000 | 150,000   | 150,000   | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1092000 | 56,362    | 56,362    | SH | Sole | 0 |
| Williams Field Holdings LLC  | Equity | LL1093000 | 25,000    | 25,000    | SH | Sole | 0 |
| Canyon Floor Partners LLC    | Equity | LL1094000 | 100,000   | 100,000   | SH | Sole | 0 |
| Germann & Lindsay First      | Equity | LL1095000 | 30,000    | 30,000    | SH | Sole | 0 |
| Laughing Waters LLP          | Equity | LL1097000 | 71,324    | 71,324    | SH | Sole | 0 |
| Rollover Assets LLC          | Equity | LL1098000 | 1,004,494 | 1,004,494 | SH | Sole | 0 |
| Mortgages Equities VII LLC   | Equity | LL1099000 | 43,570    | 43,570    | SH | Sole | 0 |
| Mortgages Equities VII LLC   | Equity | LL1100000 | 43,570    | 43,570    | SH | Sole | 0 |
| PPM Investment Group LLC     | Equity | LL1104000 | 150,000   | 150,000   | SH | Sole | 0 |
| Arizona Management Bakery    | Equity | LL1105000 | 75,000    | 75,000    | SH | Sole | 0 |
| Summer Rain LLC              | Equity | LL1109000 | 50,000    | 50,000    | SH | Sole | 0 |
| Summer Rain LLC              | Equity | LL1110000 | 100,000   | 100,000   | SH | Sole | 0 |
| Summer Rain LLC              | Equity | LL1111000 | 24,000    | 24,000    | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1112000 | 100,000   | 100,000   | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1114000 | 72,695    | 72,695    | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1115000 | 121,528   | 121,528   | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1116000 | 138,730   | 138,730   | SH | Sole | 0 |
| Neso LLC                     | Equity | LL1118000 | 66,799    | 66,799    | SH | Sole | 0 |
| Pinnacle Cemeteries          | Equity | LL1119000 | 100,000   | 100,000   | SH | Sole | 0 |
| MP122009                     | Equity | LL1121000 | 576,924   | 576,924   | SH | Sole | 0 |
| MP062003                     | Equity | LL1122000 | 39,409    | 39,409    | SH | Sole | 0 |



Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                              |        |           |         |         |    |      |   |
|------------------------------|--------|-----------|---------|---------|----|------|---|
| MP052005                     | Equity | LL1123000 | 500,413 | 500,413 | SH | Sole | 0 |
| MP032004                     | Equity | LL1124000 | 263,518 | 263,518 | SH | Sole | 0 |
| MP122009                     | Equity | LL1125000 | 528,273 | 528,273 | SH | Sole | 0 |
| MP062003                     | Equity | LL1126000 | 34,844  | 34,844  | SH | Sole | 0 |
| MP052005                     | Equity | LL1127000 | 654,616 | 654,616 | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1128000 | 75,000  | 75,000  | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1129000 | 71,403  | 71,403  | SH | Sole | 0 |
| State Avenue Group LLC       | Equity | LL1130000 | 10,000  | 10,000  | SH | Sole | 0 |
| The Egg Factory LLC          | Equity | LL1131000 | 50,424  | 50,424  | SH | Sole | 0 |
| Therapy Specialities of      | Equity | LL1132000 | 25,000  | 25,000  | SH | Sole | 0 |
| Russell Ranch VI LLC         | Equity | LL1134000 | 100,000 | 100,000 | SH | Sole | 0 |
| Russell Ranch LLC            | Equity | LL1135000 | 100,000 | 100,000 | SH | Sole | 0 |
| Russell Ranch VI LLC         | Equity | LL1136000 | 25,000  | 25,000  | SH | Sole | 0 |
| Russell Ranch VI LLC         | Equity | LL1137000 | 25,000  | 25,000  | SH | Sole | 0 |
| Bond Ranch at Del Rio        | Equity | LL1139000 | 138,539 | 138,539 | SH | Sole | 0 |
| Sahalee Development Group    | Equity | LL1140000 | 170,750 | 170,750 | SH | Sole | 0 |
| Sammamish Development Group  | Equity | LL1141000 | 59,000  | 59,000  | SH | Sole | 0 |
| Canyon Floor Partners LLC    | Equity | LL1142000 | 100,000 | 100,000 | SH | Sole | 0 |
| Caminoloma Alta First        | Equity | LL1145003 | 85,000  | 85,000  | SH | Sole | 0 |
| Florence Blvd & I-10         | Equity | LL1148007 | 50,173  | 38,300  | SH | Sole | 0 |
| Axiom Investments LLC        | Equity | LL1149005 | 25,050  | 15,000  | SH | Sole | 0 |
| JWM-Greenway Marketplace LLC | Equity | LL1154005 | 28,000  | 28,000  | SH | Sole | 0 |
| Broadway & Watson First      | Equity | LL1155002 | 150,000 | 150,000 | SH | Sole | 0 |
| MP122009 LLC                 | Equity | LL1156000 | 293,986 | 293,986 | SH | Sole | 0 |
| Santana Ridge Land, LLC      | Equity | LL1157008 | 70,000  | 70,000  | SH | Sole | 0 |
| Commercial Vistoso LLC       | Equity | LL1158006 | 186,900 | 186,900 | SH | Sole | 0 |
| Camino Loma Alta First       | Equity | LL1159004 | 25,000  | 25,000  | SH | Sole | 0 |
| Russell Ranch LLC            | Equity | LL1160002 | 274,120 | 274,120 | SH | Sole | 0 |
| INCA Capital Fund 30, LLC    | Equity | LL1161000 | 50,000  | 50,000  | SH | Sole | 0 |
| Feod, LLC                    | Equity | LL1162008 | 50,000  | 50,000  | SH | Sole | 0 |
| Broadway and Watson First    | Equity | LL1163006 | 75,000  | 75,000  | SH | Sole | 0 |
| WKMAC, LLC                   | Equity | LL1164004 | 225,000 | 225,000 | SH | Sole | 0 |
| Crystal Broadway First       | Equity | LL1165001 | 150,000 | 150,000 | SH | Sole | 0 |
| Broadway and Watson First    | Equity | LL1166009 | 50,000  | 50,000  | SH | Sole | 0 |
| Broadway and Watson First    | Equity | LL1167007 | 100,000 | 100,000 | SH | Sole | 0 |
| Inca Capital Fund 31, LLC    | Equity | LL1168005 | 50,000  | 50,000  | SH | Sole | 0 |
| Valencia and Ajo First       | Equity | LL1169003 | 59,000  | 59,000  | SH | Sole | 0 |
| Crystal Broadway First       | Equity | LL1170001 | 50,000  | 50,000  | SH | Sole | 0 |
| Crystal Broadway First       | Equity | LL1171009 | 15,000  | 15,000  | SH | Sole | 0 |
| Apache Montana First         | Equity | LL1172007 | 15,000  | 15,000  | SH | Sole | 0 |
| Broadway & Watson First      | Equity | LL1173005 | 20,000  | 20,000  | SH | Sole | 0 |
| Olympian Investments LLC     | Equity | LL1174003 | 40,000  | 40,000  | SH | Sole | 0 |
| The PM Murphy Group #3 LLC   | Equity | LL1175000 | 23,000  | 23,000  | SH | Sole | 0 |

Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 13F-NT

|                              |        |           |         |         |         |   |
|------------------------------|--------|-----------|---------|---------|---------|---|
| Jamaca Me Tan - Arizona 2,   | Equity | LL1176008 | 456,000 | 456,000 | SH Sole | 0 |
| The PM Murphy Group #2 LLC   | Equity | LL1177006 | 28,235  | 28,235  | SH Sole | 0 |
| The PM Murphy Group          | Equity | LL1178004 | 30,000  | 30,000  | SH Sole | 0 |
| Ellsworth and Ryan First     | Equity | LL1179002 | 20,000  | 20,000  | SH Sole | 0 |
| Sprint At Spectrum           | Equity | LL1181008 | 75,000  | 75,000  | SH Sole | 0 |
| La Casa Mesa First Mortgage, | Equity | LL1183004 | 0       | 50,000  | SH Sole | 0 |
| MP122009, LLC                | Equity | LL1184002 | 0       | 50,000  | SH Sole | 0 |
| Lancelot Villas, LLC         | Equity | LL1185009 | 0       | 40,000  | SH Sole | 0 |
| Arizona Belize Partners, LLC | Equity | LL1186007 | 0       | 75,000  | SH Sole | 0 |
| Siuslaw Gila Investors, LLC  | Equity | LL1187005 | 0       | 100,000 | SH Sole | 0 |
| Phoenix Trust Deed Partners  | Equity | LL1188003 | 0       | 30,000  | SH Sole | 0 |
| Phoenix Trust Deed Partners  | Equity | LL1189001 | 0       | 75,000  | SH Sole | 0 |
| La Casa Mesa First Mortgage  | Equity | LL1191007 | 0       | 19,000  | SH Sole | 0 |
| CG 20, LLC                   | Equity | LL1192000 | 132,000 | 132,000 | SH Sole | 0 |
| Carefree Highway - 7th Ave   | Equity | LP1469000 | 28,576  | 28,576  | SH Sole | 0 |
| Tucson/Ryan Field Joint      | Equity | LP1470006 | 43,440  | 43,440  | SH Sole | 0 |
| Portiva Corporation Common   | Equity | SU1129000 | 10,800  | 10,800  | SH Sole | 0 |
| Business Seminars of         | Equity | SU1516000 | 500,000 | 500,000 | SH Sole | 0 |
| Vayala Corporation           | Equity | SU1557000 | 50,000  | 50,000  | SH Sole | 0 |
| Arizona Bank & Trust Stock   | Equity | SU1572001 | 100,000 | 10,000  | SH Sole | 0 |
| MP122009 LLC                 | Equity | TL1002000 | 269,000 | 269,000 | SH Sole | 0 |
| Russell Ranch VI LLC         | Equity | TL1003000 | 25,000  | 25,000  | SH Sole | 0 |
| Prestwick Enterprises LLC    | Equity | TL1006000 | 125,000 | 125,000 | SH Sole | 0 |
| Platinum Exploration LLC     | Equity | TL1007000 | 90,000  | 90,000  | SH Sole | 0 |