

Edgar Filing: DELTA & PINE LAND CO - Form 8-K

DELTA & PINE LAND CO  
Form 8-K  
January 06, 2004

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):  
January 6, 2004 (January 6, 2004)

DELTA AND PINE LAND COMPANY

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction  
of incorporation)

62-1040440  
(IRS employer  
identification No.)

000-21788  
(Commission file number)

One Cotton Row, Scott, Mississippi  
(Address of principal executive offices)

38772  
(Zip code)

Registrant's telephone number, including area code: (662) 742-4000

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(c) Exhibits.

Exhibit No.	Description
99.1	Press Release dated January 6, 2004.

Item 12. Results of Operations and Financial Condition.

On January 6, 2004, Delta and Pine Land Company ("D&PL") issued a press release reporting its results of operations and financial condition for the first quarter ended November 30, 2003. This press release, which has been attached as Exhibit 99.1, discloses non-GAAP financial measures that exclude legal costs associated with the D&PL versus Monsanto (NYSE: MON)/Pharmacia litigation and

## Edgar Filing: DELTA & PINE LAND CO - Form 8-K

special charges associated with the closing of a U.S. location and a workforce reduction at a foreign location. These non-GAAP financial measures are provided to enhance the user's overall understanding of D&PL's current financial performance from normal operations and D&PL's prospects for the future. D&PL believes that the amounts excluded in the non-GAAP financial measures are not indicative of D&PL's core operating results. D&PL management uses these non-GAAP financial measures in analyzing its performance. These measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. The non-GAAP financial measures included in the attached press release are reconciled to the most directly comparable GAAP measure therein.

Additionally, executive management will discuss D&PL's first quarter earnings during a conference call to be held January 6, 2004 at 3 p.m. ET/2 p.m. CT. All interested parties are invited to listen to the conference call by dialing 800-374-0420 (International, 706-634-1176), pass code 4785654. Live audio of the conference call will also be accessible at [www.vcall.com](http://www.vcall.com). Also, refer to D&PL's Investor Relations section in its News and Events section of its Internet site at [www.deltaandpine.com](http://www.deltaandpine.com) for further instructions about accessing the conference call.

Information in this report, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DELTA AND PINE LAND COMPANY

Date: January 6, 2004

/s/ R. D. Greene

---

R. D. Greene,  
Vice President - Finance, Treasurer and  
Assistant Secretary